

UNITED TECHNOLOGIES CORP /DE/
Form 10-Q
October 20, 2003

**UNITED TECHNOLOGIES CORPORATION
AND SUBSIDIARIES**

FORM 10-Q

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON D.C.

20549

**[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2003

OR

**[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission file number 1-812

UNITED TECHNOLOGIES CORPORATION

DELAWARE

06-0570975

One Financial Plaza, Hartford, Connecticut 06103

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(860) 728-7000

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes X . No .

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes X . No .

At September 30, 2003 there were 470,559,321 shares of Common Stock outstanding.

**UNITED TECHNOLOGIES CORPORATION
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"Corporation," unless the context otherwise requires, means United Technologies Corporation or UTC and its subsidiaries.

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Part I Financial Information

Item 1. Financial Statements

CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS
(Unaudited)

In Millions (except per share amounts)				Quarter Ended September 30,	
	<u>2003</u>		<u>2002</u>		
Revenues					
Product sales			\$		
					5,763
					\$
					5,500
Service sales	2,112	1,750	Financing revenues and other income, net	79	49
7,299	Costs and expenses	Cost of products sold	4,349	4,114	Cost of services sold
development	260	270	Selling, general and administrative	933	789
before income taxes and minority interests	953	909	Income taxes	267	258
			Minority interests		47
					7,954
					1,124
					7,001
					6,390
					39
					Net income
					\$
					639
					\$
					612
Earnings per share of Common Stock		Basic			
					\$
					1.34
					\$
					1.28
					Diluted
					\$
					1.27
					\$
					1.21
					Dividends per share of Common Stock
					\$
					.27
					\$

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CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (Unaudited)

**Nine Months Ended
September 30,**

2002

\$

16,440

\$

15,766

Service sales	5,796	5,076	Financing revenues and other income, net	210	155	22,446		
20,997	Costs and expenses	Cost of products sold	12,437	11,601	Cost of services sold	3,761	3,312	Research and
development	776	913	Selling, general and administrative	2,554	2,341	Interest	279	288
19,807	18,455	Income before income taxes and minority interests	2,639	2,542	Income taxes	739	722	Minority
interests	127	117	Net income					

\$

1,773

\$

1,703

Earnings per share of Common Stock Basic

\$

3.73

\$

3.55 Diluted

\$

3.53

\$

3.36 Dividends per share of Common Stock

\$

.785

\$

.735 Average number of shares outstanding Basic 469 473 Diluted 502 506

See accompanying Notes to Condensed Consolidated Financial Statements

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**UNITED TECHNOLOGIES CORPORATION
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CONDENSED CONSOLIDATED BALANCE SHEET

In Millions	September 30, <u>2003</u> (Unaudited)	December 31, <u>2002</u>
	<u>Assets</u>	
Cash and cash equivalents	\$	1,421
	\$	2,080
Accounts receivable, net		4,971
		4,277
Inventories and contracts in progress, net	3,963 3,803	Future income tax benefits 1,370 1,431
assets	419 244	Other current
Total Current Assets	12,144 11,835	Customer financing assets
		1,028
		771
Future income tax benefits		1,494

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									1,658	
Fixed assets	11,686	10,869	Less: Accumulated depreciation	(6,787)	(6,282)	4,899	4,587	Goodwill	9,135	6,981
Other assets	5,362	3,342	Total Assets							
										\$
										34,062
										\$
										29,174
								</		

	5,721
	5,088
Other long-term liabilities	
	2,527
	2,095
Minority interest in subsidiary companies	
	660
	589
Series A ESOP Convertible Preferred Stock	
	703
	718
ESOP deferred compensation	
	(277)
	(290)
	426
	428
Shareowners' Equity: Common Stock	
	5,756
	5,447
Treasury Stock	
	(5,241)
	(4,951)
Retained earnings	
	12,137
	10,836
Accumulated other non-shareowners' changes in equity	
	(2,533)

(2,977)

10,119 8,355 Total Liabilities and Shareowners' Equity

\$

34,062

\$

29,174

See accompanying Notes to Condensed Consolidated Financial Statements

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**UNITED TECHNOLOGIES CORPORATION
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CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(Unaudited)

In Millions	Nine Months Ended September 30,			
	<u>2003</u>		<u>2002</u>	
Operating Activities:				
Net income	\$	1,773	\$	1,703
Adjustments to reconcile net income to net cash flows provided by operating activities:				
Depreciation and amortization		570		537
Deferred income tax provision		277		198
Change in:				
Accounts receivable		20		(168)
Inventories and contracts in progress		(27)		85
Accounts payable and accrued liabilities		32		(6)
Other current assets		(109)		(31)
Contributions to domestic pension plans				(725)
- Other, net	266	(28)	Net cash flows provided by operating activities	2,077
businesses	(1,076)	(323)	Investing Activities: Capital expenditures	(322) (405)
activities	(1,576)	(850)	Dispositions of businesses	10 8
debt	(1,030)	(192)	Other, net	35 14
employee stock plans	181	141	Financing Activities: Issuance of long-term debt-	501
			Increase (decrease) in short-term borrowings, net	439 (263)
			Dividends paid on Common Stock	(369) (348)
			Other, net	(159) (130)
			activities	(1,239) (685)
and cash equivalents	79	(12)	Effect of foreign exchange rate changes on Cash	
			Net (decrease) increase in Cash and cash equivalents	(659) 743
			cash equivalents, beginning of year	2,080 1,558
			Cash and cash equivalents, end of period	

\$
1,421
\$
2,301

See accompanying Notes to Condensed Consolidated Financial Statements

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The Condensed Consolidated Financial Statements at September 30, 2003 and for the quarters and nine-month periods ended September 30, 2003 and 2002 are unaudited, but in the opinion of management include all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the results for the interim periods. The results reported in these Condensed Consolidated Financial Statements should not necessarily be taken as indicative of results that may be expected for the entire year. The financial information included herein should be read in conjunction with the financial statements and notes in the Corporation's Annual Report incorporated by reference in Form 10-K for calendar year 2002. Certain reclassifications have been made to the prior year amounts to conform to the current year presentation.

Employee Benefit Plans

During the first nine months of 2003, the Corporation made \$725 million of cash contributions to its defined benefit domestic pension plans, including \$500 million in the first quarter, \$100 million in the second quarter and \$125 million in the third quarter.

The Corporation and certain subsidiaries sponsor various employee savings plans including an Employee Stock Ownership Plan ("ESOP"). During the fourth quarter of 2003, the convertible preferred shares held by the ESOP will be converted into common shares. The conversion will have no impact on the Corporation's fully diluted earnings per share and will be slightly positive to the Corporation's debt-to-capital ratio as these shares will be reclassified to equity.

The Corporation has long-term incentive plans authorizing various types of market and performance based incentive awards that may be granted to officers and employees. The Corporation applies APB Opinion 25, "Accounting for Stock Issued to Employees," and related interpretations in accounting for its long-term stock-based incentive plans. The exercise price of stock options, set at the time of the grant, is not less than the fair market value per share at the date of grant. Options have a term of ten years and generally vest after three years.

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The following table illustrates the effect on net income and earnings per share as if the Black-Scholes fair value method described in Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation," as amended, had been applied to the Corporation's long-term incentive plans.

The fair value of derivatives held by the Corporation, including those embedded in other contracts, was a net asset of \$88 million at September 30, 2003. Of the amount recorded in shareowners' equity, a \$76 million pre-tax gain is expected to be reclassified into sales or cost of products sold to reflect the fixed prices obtained from hedging within the next 12 months. Gains and losses recognized in earnings related to the ineffectiveness of cash flow hedges during the nine months ended September 30, 2003 were immaterial. All open derivative contracts accounted for as cash flow hedges mature by March 2006.

Non-Shareowners' Changes in Equity

		<u>2003</u>	<u>2002</u>	<u>2003</u>	<u>2002</u>
7	7	26	(9)		

Inventories and Contracts in Progress

**September 30,
2003**

December 31,
2002

Inventories consist of the following: Raw material

							\$
							756
							\$
740	Work-in-process	1,293	1,026	Finished goods	2,221	2,329	Contracts in progress 2,270
			2,177	6,540	6,272	Less:	Progress payments, secured by lien, on
	U.S. Government contracts	(110)	(123)	Billings on contracts in progress	(2,467)	(2,346)	
							\$
							3,963

Guarantees

The Corporation extends a variety of financial, market value and product performance guarantees to third parties. As a result of the acquisition of Chubb, the Corporation has identified for financial reporting purposes certain obligations of Chubb and its subsidiaries arising from their sales of certain businesses and assets prior to the Corporation's acquisition of Chubb. These obligations include representations and warranties and related indemnities for environmental, health and safety, tax and employment matters. The maximum potential payment related to these indemnification obligations is not a specified amount as a number of the obligations do not contain financial caps. While it is possible that the ultimate liability under these commitments may differ from management's assessment, the Corporation believes the liabilities under these commitments will not have a material impact on its financial condition, results of operations or cash flows. There have been no other material changes to guarantees outstanding since December 31, 2002.

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The changes in the carrying amount of service and product warranties and product performance guarantees for the nine months ended September 30, 2003, are as follows:

Acquisitions, Goodwill and Other Intangible Assets

During the first nine months of 2003, the Corporation's investments in businesses were \$2.2 billion, reflecting \$2.0 billion, including debt assumed, for the acquisition of Chubb plc, a global provider of security and fire protection equipment and services headquartered in London. The remaining acquisition activity relates primarily to Otis' third quarter acquisition of Amtech, a U.S.-based elevator service company. The assets and liabilities of acquired businesses are recorded at fair value at the date of acquisition under the purchase method. The assets and liabilities of acquired businesses have been included in the Consolidated Statement of Operations beginning on the effective date of the acquisition.

Effective July 28, 2003, the Corporation acquired Chubb plc. Under the terms of the purchase agreement, the Corporation acquired 100% of the outstanding shares of Chubb for approximately \$900 million in cash and assumed approximately \$1.1 billion of debt. As part of the Chubb acquisition, the Corporation recorded approximately \$1 billion of identifiable intangible assets, including trade names and customer related intangibles. Certain of the acquired trade names and the customer related intangibles, representing approximately half of the identifiable intangible assets, will be amortized over periods ranging from 7 to 30 years, and the remainder, primarily the Chubb trade name, has been assigned an indefinite life. The excess of the purchase price over the estimated fair values of the net assets acquired of \$2.0 billion has been recorded as goodwill. The final purchase price allocation is subject to the finalization of the valuation of certain assets and liabilities, plans for consolidation of facilities and relocation of employees and other integration activities. As a result, preliminary amounts assigned to assets and liabilities will be subject to revision in future periods. The Corporation is also evaluating potential disposition of certain of the acquired Chubb businesses.

The Corporation's goodwill balances for the nine-months ended September 30, 2003 are as follows:

	753	\$ 2,000	\$ 451	\$ 3,781	\$ 6,985	\$ (4)	\$ 6,981
	53	12 20	(1) 84	1,971 2,055			
Foreign currency translation and other	23	31	(9) 12	57 42	99		
Balance as of September 30, 2003		\$ 829	\$ 2,043	\$ 462	\$ 3,792	\$ 7,126	\$ 2,009 \$ 9,135

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Identifiable intangible assets are recorded in "Other assets" in the Condensed Consolidated Balance Sheet. The amortized intangible assets are comprised of:

September 30, 2003 **December 31, 2002** In Millions Gross

Amount Accumulated

Amortization Gross

Amount

Accumulated

Amortization

Amortized intangible assets Purchased service contracts	\$ 822	\$ (249)	\$ 684	Patents and trademarks	191
(31) 152 (26) Other, principally customer					
relationships	520	(33) 60			
(17) \$ 1,533 \$ (313) \$ 896 \$ (242)					

Amortization of intangible assets for the quarter and nine-month periods ended September 30, 2003 was \$24 million and \$53 million, respectively, compared with \$16 million and \$39 million for the same periods last year. Amortization of these intangible assets for 2003 to 2007 is expected to approximate \$95 million per year.

Restructuring

During 2002, the Corporation recorded pre-tax restructuring and related charges totaling \$321 million. These charges related to ongoing cost reduction efforts, including workforce reductions and consolidation of manufacturing, sales and service facilities. These programs are expected to result in net workforce reductions of approximately 7,000 salaried and hourly employees, the elimination of approximately 2.0 million square feet of facilities and the disposal of assets associated with exited facilities. As of September 30, 2003, reductions of approximately 400 employees and approximately 500 thousand square feet remain to be completed under the programs. As of September 30, 2003, approximately \$31 million of severance and related costs and \$4 million of facility exit and lease termination accruals remain outstanding. The programs are expected to be completed in 2003.

During the first nine-months of 2003, the Corporation recorded pre-tax restructuring and related charges of \$44 million in connection with its continuing cost reduction efforts. These charges include \$11 million recorded in the first quarter, \$22 million in the second quarter and \$11 million in the third quarter. These charges were similar in nature to those noted above and were recorded in both the commercial and aerospace units. The amounts were not material to the results of any individual segment.

In the fourth quarter of 2003, Carrier announced its intention to relocate its Syracuse-based container refrigeration and compressor manufacturing operations closer to key customers and into lower cost manufacturing locations, including Asia. The announced actions are expected to result in approximately 1,200 employee reductions and elimination of 800 thousand square feet of manufacturing facilities. Specific plans associated with these actions have not been finalized at this time and any decisions remain subject to Carrier's collective bargaining obligations. The Corporation also anticipates recognizing gains in the fourth quarter resulting from business divestiture transactions expected to be completed at that time.

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Contingent Liabilities

There has been no significant change in the Corporation's material contingencies during 2003. Summarized below, however, are the matters previously described in Notes 1 and 16 of the Notes to the Consolidated Financial Statements in the Corporation's Annual Report, incorporated by reference in Form 10-K for calendar year 2002.

Environmental

The Corporation's operations are subject to environmental regulation by federal, state and local authorities in the United States and regulatory authorities with jurisdiction over its foreign operations.

Environmental investigatory, remediation, operating and maintenance costs are accrued when it is probable that a liability has been incurred and the amount can be reasonably estimated. The most likely cost to be incurred is accrued based on an evaluation of currently available facts with respect to each individual site, including existing technology, current laws and regulations and prior remediation experience. Where no amount within a range of estimates is more likely, the minimum is accrued. For sites with multiple responsible parties, the Corporation considers its likely proportionate share of the anticipated remediation costs and the ability of the other parties to fulfill their obligations in establishing a provision for those costs. Liabilities with fixed or reliably determinable future cash payments are discounted. Accrued environmental liabilities are not reduced by potential insurance reimbursements. The Corporation periodically reassesses these accrued amounts. Management believes that the likelihood of incurring losses materially in excess of amounts accrued is remote.

U.S. Government

The Corporation is now, and believes that in light of the current government contracting environment it will be, the subject of one or more government investigations. If the Corporation or one of its business units were charged with wrongdoing as a result of any of these investigations, it could be suspended from bidding on or receiving awards of new government contracts pending the completion of legal proceedings. If convicted or found liable, the Corporation could be fined and debarred from new government contracting for a period generally not to exceed three years. Any contracts found to be tainted by fraud could be voided by the government.

The Corporation's contracts with the U.S. Government are also subject to audits. Like many defense contractors, the Corporation has received audit reports that recommend that certain contract prices should be reduced to comply with various government regulations. Some of these audit reports involve substantial amounts. The Corporation has made voluntary refunds in those cases it believes appropriate. In addition, the Corporation accrues for liabilities associated with those matters that are probable and can be reasonably estimated.

Other

The Corporation extends performance and operating cost guarantees beyond its normal warranty and service policies for extended periods on some of its products, particularly commercial aircraft engines. Liability under such guarantees is contingent upon future product performance and durability. In addition, the Corporation incurs discretionary costs to service its products in connection with product performance issues. The Corporation has accrued its estimated liability that may result under these guarantees and for service costs which are probable and can be reasonably estimated.

The Corporation also has other commitments and contingent liabilities related to legal proceedings and matters arising out of the normal course of business.

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The Corporation has accrued for environmental investigatory, remediation, operating and maintenance costs, performance guarantees and other litigation and claims based on management's estimate of the probable outcome of these matters. While it is possible that the outcome of these matters may differ from the recorded liability, management believes that resolution of these matters will not have a material impact on the Corporation's financial condition, results of operations or cash flows.

Earnings Per Share Segment Financial Data

The Corporation's operations are classified into four principal segments: Otis, Carrier, Pratt & Whitney and Flight Systems. Those segments were generally determined based on the management structure of the businesses and the groupings of similar operating companies, where each management organization has general operating autonomy over diversified products and

services.

Segment financial data include the results of the Corporation's majority-owned businesses, consistent with the management reporting of these businesses. For certain of these subsidiaries, minority shareholders have rights which, under the provisions of Emerging Issues Task Force ("EITF") 96-16, overcome the presumption of control. In the Corporation's consolidated results, these subsidiaries are accounted for using the equity method of accounting. The substantive participating rights granted by contract to minority shareholders that overcome the presumption of control include minority participation in the appointment, dismissal and compensation of senior management, approval of organizational structure changes, policies, annual operating and capital plans, including approval of merger and acquisition investment activities, and annual dividend plans. These and other participating rights that allow the minority shareholder to participate in decisions that occur as part of the ordinary course of business are represented through the minority shareholder's ability to block actions proposed by the majority interest. Adjustments to reconcile segment reporting to consolidated results are included in "Eliminations and other," which also includes certain small subsidiaries. Chubb plc acquired in July 2003 is also included in "Eliminations and other" as its results were not material to the Corporation.

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With respect to the unaudited condensed consolidated financial information of United Technologies Corporation for the quarters and nine-month periods ended September 30, 2003 and 2002, PricewaterhouseCoopers LLP ("PricewaterhouseCoopers") reported that they have applied limited procedures in accordance with professional standards for a review of such information. However, their report dated October 16, 2003, appearing below, states that they did not audit and they do not express an opinion on that unaudited condensed consolidated financial information. PricewaterhouseCoopers has not carried out any significant or additional audit tests beyond those which would have been necessary if their report had not been included. Accordingly, the degree of reliance on their report on such information should be restricted in light of the limited nature of the review procedures applied. PricewaterhouseCoopers is not subject to the liability provisions of Section 11 of the Securities Act of 1933 ("the Act") for their report on the unaudited condensed consolidated financial information because that report is not a "report" or a "part" of a registration statement prepared or certified by PricewaterhouseCoopers within the meaning of Sections 7 and 11 of the Act.

REPORT OF INDEPENDENT ACCOUNTANTS

To the Shareowners of
United Technologies Corporation

We have reviewed the accompanying condensed consolidated balance sheet of United Technologies Corporation and its consolidated subsidiaries as of September 30, 2003, and the related condensed consolidated statement of operations for each of the three-month and nine-month periods ended September 30, 2003 and 2002, and the condensed consolidated statement of cash flows for the nine-month periods ended September 30, 2003 and 2002. This interim financial information is the responsibility of the Corporation's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying condensed consolidated interim financial information for it to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet as of December 31, 2002, and the related consolidated statements of operations, of changes in shareowners' equity and of cash flows for the year then ended (not presented herein), and in our report dated January 16, 2003, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2002, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

/s/ PricewaterhouseCoopers LLP
PricewaterhouseCoopers LLP
Hartford, Connecticut
October 16, 2003

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

BUSINESS ENVIRONMENT

The Corporation's operations are classified into four principal segments: Otis, Carrier, Pratt & Whitney and Flight Systems. Otis and Carrier serve customers in the commercial and residential property industries. Carrier also serves commercial and transport refrigeration customers. Pratt & Whitney and the Flight Systems segment, which includes Hamilton Sundstrand and Sikorsky Aircraft ("Sikorsky"), primarily serve commercial and government customers in the aerospace industry.

For discussion of the Corporation's business environment, refer to the discussion of "Business Environment" in the Management's Discussion and Analysis of Financial Condition and Results of Operations in the Corporation's Annual Report incorporated by reference in Form 10-K for calendar year 2002. The current status of significant factors impacting the Corporation's business environment in 2003 is discussed below.

The Corporation's growth strategy contemplates acquisitions. The rate and extent to which appropriate acquisition opportunities are available and to which acquired businesses are effectively integrated and anticipated synergies or cost savings are achieved can affect the Corporation's operations and results. In July 2003, the Corporation acquired Chubb plc, a global provider of security and fire protection products and services headquartered in London. In the fire protection industry, Chubb provides system integration, installation and service of portable and fixed suppression systems and fire detection systems. In the electronic security industry, Chubb provides system integration, installation and service of intruder alarms, access control systems, closed circuit television systems and recording. Chubb also provides monitoring, response and security personnel services to complement both the fire and electronic security equipment businesses. Chubb's operations are predominantly outside the U.S. and Chubb has leading market positions in the U.K., France, Hong Kong, Australia, and Canada. Chubb's operations can be affected by factors such as customer attrition, foreign exchange rates, construction activity and other global economic and political factors.

As worldwide businesses, the Corporation's operations are affected by global and regional industry, economic and political factors. The Corporation's geographic and industry diversity, as well as the diversity of its product sales and services, has helped limit the impact of any one industry or the economy of any single country on the consolidated results. Economic conditions in the commercial airline industry, global refrigeration industries, and commercial HVAC and construction markets had a negative impact on the Corporation's consolidated results in the first nine months of 2003 and are expected to continue to present challenges to its businesses. In addition, the defense portion of the Corporation's aerospace businesses is affected by changes in market demand and the global political environment. The Corporation's participation in long-term production and development programs for the U.S. Government has contributed positively to the Corporation's results in the first nine months of 2003 and is expected to continue to benefit results for the remainder of 2003. During the first nine months of 2003, foreign currencies contributed positively to the Corporation's consolidated results, primarily driven by the strengthening of the euro in relation to the U.S. dollar.

Traffic growth, load factors, worldwide airline profits, influenced in part by fuel prices and labor issues, and general economic activity have historically been reliable indicators for new aircraft and aftermarket orders in the aerospace industry. Spare part sales and aftermarket service trends are impacted by factors including usage, pricing, regulatory changes and retirement of older aircraft. Performance in the general aviation sector is closely tied to the overall health of the economy and is positively correlated to corporate profits. Current conditions in the airline industry include reduced flight schedules, an increased number of idle aircraft, workforce reductions and declining financial performance, including recent airline bankruptcies. Airlines and aircraft manufacturers continue to reduce supplier bases and seek lower cost packages. These conditions have resulted in decreased aerospace volume and orders in the Corporation's commercial aerospace businesses in the first nine months of 2003 and are expected to

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continue for the remainder of 2003. In addition, ongoing U.S. military involvement in Iraq has created uncertainty in the airline industry.

The Corporation's products and services are regulated by strict safety and performance standards, particularly in the commercial engine business. These standards can create uncertainty regarding the profitability of commercial engine programs.

Continued commercial airline financial distress and uncertainty in the global economic recovery create uncertainties that could impact the Corporation's earnings outlook for the remainder of 2003.

CRITICAL ACCOUNTING ESTIMATES

Preparation of the Corporation's financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses. Management believes the most complex and sensitive judgments, because of their significance to the consolidated financial statements, result primarily from the need to make estimates about the effects of matters that are inherently uncertain. Management's Discussion and Analysis and Note 1 to the Consolidated Financial Statements in the Corporation's Annual Report, incorporated by reference in Form 10-K for the calendar year 2002, describe the significant accounting estimates and policies used in preparation of the Consolidated Financial Statements. Actual results in these areas could differ from management's estimates. There have been no significant changes in the Corporation's critical accounting estimates during the first nine months of 2003.

RESULTS OF CONTINUING OPERATIONS

Consolidated revenues were \$8 billion in the third quarter of 2003, an increase of \$655 million (9%) when compared to the same period of 2002 and \$22.4 billion for the nine-month period of 2003, a \$1.4 billion (7%) increase when compared to the same period of 2002. Approximately two-thirds of the third quarter increase reflects revenue contributed from the acquisition of Chubb. Foreign currency translation contributed approximately one-third of the revenue increase in the quarter and half of the nine-month increase for the periods ended September 30, 2003 due primarily to the continued strength of the euro in relation to the U.S. dollar. The third quarter and nine-month increases also reflect growth at Otis, increased aftermarket revenues at Sikorsky and increased military revenues at Pratt & Whitney. These increases were partially offset by declines in commercial spare parts volume in the aerospace businesses and a decrease in helicopter shipments at Sikorsky.

Gross margin as a percentage of sales decreased 0.3% and 1.3% in the third quarter and first nine months of 2003, respectively, when compared to the same periods of 2002. The decreases primarily reflect lower commercial aerospace volume, a decrease in helicopter shipments at Sikorsky as well as the absence of the favorable impact of commercial engine contract changes at Pratt & Whitney recorded in the first quarter of 2002. These decreases were partially offset by margin improvement at Otis. Gross margin for the nine month period in 2002 also reflects \$152 million of restructuring charges, partially offset by an approximate \$100 million settlement of environmental claims. Third quarter of 2003 results also include gross margin contributed from Chubb.

The Corporation's research and development spending includes both company and customer funded programs. Total research and development spending for the Corporation increased \$114 million (19%) to \$703 million in the third quarter of 2003 and increased \$194 million (11%) to \$2.0 billion in the first nine months of 2003 compared to the same periods of 2002.

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Company funded research and development spending decreased \$10 million (4%) and \$137 million (15%) in the third quarter and nine-month period of 2003, respectively, when compared to the same periods of 2002. The third quarter and nine-month decrease is due primarily to lower spending in the commercial aerospace businesses. The nine-month decrease also reflects the finalization of a technology funding agreement at Pratt & Whitney Canada in the first quarter of 2003, lower spending on Sikorsky's S-92 program which received Federal Aviation Administration type certification during the fourth quarter of 2002 and costs associated with the PW6000 program recorded in the first quarter of 2002. As a percentage of sales, research and development

was 3.3% and 3.5% in the third quarter and nine-month period of 2003, respectively, compared to 3.7% and 4.4% in the same periods of 2002. Company funded research and development spending is subject to the variable nature of program development schedules. Company funded research and development spending in the fourth quarter 2003 is expected to approximate third quarter 2003 levels.

In addition to company funded programs, customer funded research and development programs were \$443 million and \$1.2 billion in the third quarter and nine-month period of 2003, respectively, as compared to \$319 million and \$845 million for the same periods of 2002. The increases are primarily attributable to Pratt & Whitney's Joint Strike Fighter program.

Selling, general and administrative expenses increased \$144 million (18%) and \$213 million (9%) in the third quarter and first nine months of 2003, respectively, when compared to the same periods of 2002. As a percentage of sales, these expenses were 11.8% and 11.5% for the quarter and nine months ended September 30, 2003 compared to 10.9% and 11.2% for the same periods of 2002. The third quarter and nine-month increases were due primarily to the impact of foreign currency translation at Otis and Carrier and the July 2003 acquisition of Chubb.

Interest expense increased \$2 million (2%) and decreased \$9 million (3%) in the third quarter and nine-month period of 2003, respectively, when compared to the same periods of 2002.

The effective income tax rate for the third quarter and nine-month period of 2003 was 28.0% as compared to 28.4% for the same periods of 2002.

The Internal Revenue Service ("IRS") is currently reviewing the Corporation's claims from prior periods as part of its routine examinations of the Corporation's previously filed income tax returns. In 2004, the Corporation expects to resolve its claims and to settle other disputed issues related to prior open tax years from 1986 through 1993. Although the outcome of these matters cannot presently be determined, management believes that it may reach favorable settlement with the IRS.

The Corporation continues to evaluate potential restructuring actions that could be implemented in 2004 if a favorable tax settlement is reached, although no such actions have been finalized or approved at this time.

Net income and diluted earnings per share increased \$27 million (4%) and \$.06 (5%), respectively, in the third quarter of 2003 when compared with the same period of 2002. Net income and diluted earnings per share increased \$70 million (4%) and \$.17 (5%), respectively, in the first nine months of 2003 when compared to the same period of 2002. The favorable impact of foreign currency translation contributed \$.05 per share and \$.17 per share in the third quarter and first nine months of 2003, respectively.

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Restructuring

During 2002, the Corporation recorded pre-tax restructuring and related charges totaling \$321 million. These charges related to on-going cost reduction efforts, including workforce reductions and consolidation of manufacturing, sales and service facilities. These programs are expected to result in net workforce reductions of approximately 7,000 salaried and hourly employees, the elimination of approximately 2.0 million square feet of facilities and the disposal of assets associated with exited facilities. During 2003, the Corporation has incurred pre-tax cash outflows related to the 2002 programs of approximately \$123 million which were funded from cash generated from operations. Savings are expected to increase over a two-year period resulting in recurring pre-tax savings of approximately \$285 million annually. As of September 30, 2003, reductions of approximately 400 employees and approximately 500 thousand square feet remain to be completed under the programs. As of September 30, 2003, approximately \$31 million of severance and related costs and \$4 million of facility exit and lease termination accruals remain outstanding. The programs are expected to be completed in 2003.

During the first nine months of 2003, the Corporation recorded pre-tax restructuring and related charges of \$44 million in connection with its continuing cost reduction efforts. These charges include \$11 million recorded in the first quarter, \$22 million in the second quarter and \$11 million in the third quarter. These charges were similar in nature to those noted above and were recorded in both the commercial and aerospace units. The amounts were not material to the results of any individual segment.

In the fourth quarter of 2003, Carrier announced its intention to relocate its Syracuse-based container refrigeration and compressor manufacturing operations closer to key customers and into lower cost manufacturing locations, including Asia. The announced actions are expected to result in approximately 1,200 employee reductions and elimination of 800 thousand square feet of manufacturing facilities. Specific plans associated with these actions have not been finalized at this time and any decisions remain subject to Carrier's collective bargaining obligations. The Corporation also anticipates recognizing gains in the fourth quarter resulting from business divestiture transactions expected to be completed at that time.

Segment Review

Revenues, operating profits and operating profit margins of the Corporation's principal segments include the results of all majority-owned subsidiaries, consistent with the management reporting of these businesses. As discussed in the Notes to the Condensed Consolidated Financial Statements for certain of these subsidiaries, minority shareholders have rights which overcome the presumption of control. In the consolidated results, these subsidiaries are accounted for using the equity method of accounting. Adjustments to reconcile segment reporting to consolidated results are included in "Eliminations and other," which also includes certain small subsidiaries. Chubb plc, acquired in July 2003 is also included in "Eliminations and other" as its results were not material to the Corporation. Results for the quarters and nine-month periods ended September 30, 2003 and 2002 are as follows:

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2003 2002 2003

2002

2003

<u>2002</u>	Otis	\$ 1,941	\$ 1,745	\$ 350	\$ 285	18.0%	16.3%	Carrier	2,453	2,340	304	276	12.4%	11.8%	Pratt &
	Whitney	1,859	1,882	281	333	15.1%	17.7%	Flight Systems	1,424	1,500	199	199	14.0%	13.3%	Total segment
									7,677	7,467	1,134	1,093	14.8%	14.6%	Eliminations and other 277 (168) (35) (43)

General corporate expenses

(51) (48) Consolidated\$

7,954

\$

7,299

1,048 1,002 Interest expense (95) (93) Income before income taxes and minority interests

\$

953

\$

Segment operating profit includes restructuring and related charges of \$62 million for the third quarter of 2002. During the third quarter of 2002, the Corporation recorded a curtailment gain in the segments associated with the modification of its post-retirement medical and life insurance benefits. The gain was more than offset by restructuring and related charges recorded in the third quarter of 2002. Restructuring and related charges for the third quarter ended 2003 were approximately \$11 million.

In Millions of Dollars

During the first nine months of 2003, the Corporation recorded restructuring and related charges of \$44 million in connection with its continuing cost reduction efforts in both the commercial and aerospace segments.

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Segment operating profits for the nine months ended September 30, 2002 include restructuring and related charges. The amounts recorded in the first quarter of 2002 were as follows: Otis - \$16 million, Carrier - \$74 million, Pratt & Whitney - \$9 million, and Flight Systems - \$5 million. In connection with the Corporation's continuing cost reduction efforts, charges of \$29 million were recorded in the second quarter of 2002, primarily in the commercial segments and charges of \$62 million were recorded in the third quarter of 2002, primarily in the aerospace segments.

Otis

revenues increased \$196 million (11%) and \$756 million (15%) in the third quarter and first nine months of 2003, respectively, compared to the same periods of 2002 largely reflecting growth in all regions, particularly North Asia. The favorable impact of foreign currency translation contributed approximately half of the third quarter revenue increase and 60% of the nine-month increase, reflecting the continued strength of the euro in relation to the U.S. dollar.

Otis operating profits increased \$65 million (23%) and \$218 million (28%) in the third quarter and first nine months of 2003, respectively, compared to the same periods of 2002. The third quarter and nine-month increases reflect profit improvement in Europe and Asia, and the favorable impact of foreign currency translation, which contributed approximately 40% of the operating profit growth. The nine-month increase also reflects the absence of \$16 million of restructuring charges reported in the first quarter of 2002.

Carrier revenues increased \$113 million (5%) and \$273 million (4%) in the third quarter and first nine months of 2003, respectively, compared to the same periods of 2002. The third quarter increase primarily reflects growth in Europe and China and in the transport refrigeration business. Foreign currency translation contributed approximately half of the third quarter revenue increase. The nine-month increase primarily reflects the benefit of foreign currency translation, growth in transport refrigeration and North American residential HVAC partially offset by weakness in global commercial HVAC.

Carrier's operating profits increased \$28 million (10%) and \$146 million (22%) in the third quarter and first nine months of 2003, respectively, compared to the same periods of 2002. These increases reflect higher volume in the transport refrigeration business and in Europe, partially offset by lower profits in commercial refrigeration and continued unfavorable pricing trends in North American commercial HVAC. The nine-month increase also reflects the absence of \$74 million of restructuring charges recorded in the first quarter of 2002, with approximately one-third of the remainder due to the favorable impact of foreign currency translation. Foreign currency translation contributed approximately one-quarter of the reported third quarter operating profit increase.

Pratt & Whitney revenues decreased \$23 million (1%) and \$59 million (1%) in the third quarter and first nine months of 2003, respectively, compared to the same periods of 2002. The third quarter and nine-month decreases are due primarily to declines in commercial spare parts and aftermarket volume and lower volume at Pratt & Whitney Canada and Power Systems, largely offset by increased military revenues.

Pratt & Whitney operating profits decreased \$52 million (16%) and \$160 million (16%) in the third quarter and the first nine months of 2003, respectively, compared to the same periods of 2002. The third quarter and nine-month decreases primarily reflect declines in commercial spare parts volume and lower volume at Pratt & Whitney Canada, partially offset by the profit impact of increased military revenues. The nine-month decrease was partially offset by lower research and development costs, reflecting finalization of a technology funding agreement at Pratt & Whitney Canada in the first quarter of 2003 and the absence of PW6000 costs recorded in the first quarter of 2002, partially offset by the favorable impact of commercial engine contract changes recorded in the first quarter of 2002.

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Flight Systems revenues decreased \$76 million (5%) and increased \$45 million (1%) in the third quarter and first nine months of 2003, respectively, compared to the same periods of 2002. The third quarter and nine-month results reflect lower helicopter shipments at Sikorsky, primarily in the third quarter, partially offset by higher military and industrial revenues at Hamilton Sundstrand and increased aftermarket revenues at Sikorsky.

Flight Systems operating profits were flat in the third quarter and increased \$10 million (2%) in the first nine months of 2003, respectively, compared to the same periods of 2002. The third quarter results reflect increased operating profits at Hamilton Sundstrand and declines at Sikorsky largely attributable to lower helicopter shipments. The third quarter and nine-month results of Sikorsky also reflect higher aftermarket profits and lower S-92 spending. The third quarter and nine-month results for Hamilton Sundstrand reflect the favorable impact of a third quarter 2003 commercial contract termination and the estimated cost of a pending commercial litigation matter, the net impact of which were not material.

Eliminations and other revenues reflect approximately \$400 million of revenues in the third quarter and first nine months of 2003, following the July 28, 2003 acquisition of Chubb.

Eliminations and other operating profits increased \$8 million (19%) and decreased \$120 million (100%) in the third quarter and first nine months of 2003, respectively. The third quarter increase primarily reflects \$20 million of operating profit contributed from Chubb. The nine-month decrease primarily reflects the absence of an approximate \$100 million settlement of environmental claims recorded in the first quarter of 2002.

LIQUIDITY AND FINANCIAL POSITION

Management assesses the Corporation's liquidity in terms of its ability to generate cash to fund its operating, investing and financing activities. Significant factors affecting the management of liquidity are cash flows generated from operating activities, capital expenditures, customer financing requirements, investments in businesses, dividends, Common Stock repurchases, adequacy of available bank lines of credit and the ability to attract long-term capital with satisfactory terms.

In Millions of Dollars	September 30, 2003	December 31, 2002	September 30, 2002
Cash and cash equivalents	\$ 1,421	\$ 2,080	\$ 2,301
Total debt	5,456	4,873	5,017
Net debt (total debt less cash)	4,035	2,793	2,716
Shareowners' equity	10,119	8,355	9,676
Total capitalization (debt plus equity)	15,575	13,228	14,693
Debt to total capitalization	35%	37%	34%
Net debt to total capitalization	29%	25%	22%

Net cash flows provided by operating activities decreased \$213 million in the first nine months of 2003 compared to the corresponding period in 2002, due primarily to a \$725 million cash contribution to the Corporation's domestic defined benefit pension plans, partially offset by improved operating and working capital performance.

Cash used in investing activities increased \$726 million in the first nine months of 2003 compared with the same period of 2002, primarily due to investments in businesses, partially offset by lower capital expenditures. Cash spending for investments in businesses for the first nine months of 2003 was \$1.1 billion, primarily reflecting the Corporation's acquisition of Chubb plc, a global provider of security and fire protection products and services headquartered in London, for approximately \$900 million in cash. The Corporation also assumed approximately \$1.1 billion of debt in the Chubb acquisition. The year to date decrease in capital expenditures reflects the Corporation's focus on capacity, productivity improvements and sharing of investments with vendors. Capital expenditures for the full year 2003 are expected to decline approximately 20% from the prior year.

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Including the recent acquisition of Chubb plc, the Corporation expects total investments in businesses for the full year 2003 to approximate \$2.3 billion, including debt assumed. However, actual acquisition spending may vary depending upon the availability of appropriate acquisition opportunities.

Customer financing activity was a net use of cash of \$223 million in the first nine months of 2003 compared with a \$144 million net use of cash in the first nine months of 2002, reflecting higher customer generated financing requirements. While the Corporation expects that 2003 customer financing activity will be a net use of funds, actual funding is subject to usage under existing customer financing commitments during the remainder of the year. The Corporation had financing and rental commitments of approximately \$1.5 billion and \$1.6 billion related to commercial aircraft at September 30, 2003 and December 31, 2002, respectively. The Corporation may also arrange for third-party investors to assume a portion of its commitments.

Net cash flows used in financing activities increased \$554 million in the first nine months of 2003 compared with the same period of 2002, due primarily to the repayment of substantially all of the \$1.1 billion of debt assumed in the Chubb acquisition, partially offset by increases in short-term borrowings and lower share repurchases. Under a shelf registration statement previously filed with the Commission, the Corporation can issue approximately \$1.1 billion of additional debt and equity securities.

In addition, the Board of Directors announced a 30% increase in its dividend payable in the fourth quarter to 35 cents per common share.

The Corporation repurchased \$301 million of Common Stock, representing 4.8 million shares, in the first nine months of 2003 under previously announced share repurchase programs. In October 2002, the Corporation announced that the Board of Directors authorized the repurchase of up to 30 million shares. The new authorization replaces the previous share repurchase authority. The Corporation expects total share repurchases in 2003 of approximately \$400 million, however, total repurchases may vary depending upon the level of other investing activities. The share repurchase programs continue to be a use of the Corporation's cash flows and have approximately offset the dilutive effect resulting from the issuance of stock and options under stock-based employee benefit programs.

The Corporation and certain subsidiaries sponsor various employee savings plans including an Employee Stock Ownership Plan ("ESOP"). During the fourth quarter of 2003, the convertible preferred shares held by the ESOP will be converted into common shares. The conversion will have no impact on the Corporation's fully diluted earnings per share and will be slightly positive to the Corporation's debt-to-capital ratio as these shares will be reclassified to equity.

The funded status of the Corporation's pension plans is dependent upon many factors, including returns on invested assets and the level of market interest rates. In connection with the acquisition of Chubb, the Corporation acquired defined benefit pension plans with an aggregate unfunded liability of approximately \$550 million. The Corporation can contribute cash to its plans at its discretion and made \$725 million of cash contributions to its domestic pension plans during 2003, representing \$500 million in the first quarter, \$100 million in the second quarter and \$125 million in the third quarter. The Corporation expects to make additional contributions to its domestic pension plans in the fourth quarter of 2003 at levels similar to those made in each of the prior two quarters. In addition, the Corporation may also make contributions to its foreign defined benefit plans.

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The Corporation manages its worldwide cash requirements considering available funds among the many subsidiaries through which it conducts its business and the cost effectiveness with which those funds can be accessed. The repatriation of cash balances from certain of the Corporation's subsidiaries could have adverse tax consequences; however, those balances are generally available without legal restrictions to fund ordinary business operations. The Corporation has and will continue to transfer cash from those subsidiaries to the parent and to other international subsidiaries when it is cost effective to do so.

Management believes that its existing cash position and other available sources of liquidity are sufficient to meet current and anticipated requirements for the foreseeable future. Although variations in acquisition spending could cause changes in debt-to-capital levels, management anticipates that the year-end 2003 debt-to-capital level will lower slightly from year-end 2002 including the benefit of the UTC employee stock ownership conversion and an additional minimum liability adjustment.

In October 2003, Standard & Poor's downgraded the Corporation's debt from A+ to A with a stable outlook. Management believes that this evaluation will not impact the Corporation's cost or access to other available sources of liquidity.

Recent Accounting Guidance

In January 2003, Financial Accounting Standards Board Interpretation ("FIN") No. 46, "Consolidation of Variable Interest Entities" was issued. The interpretation provides guidance on consolidating variable interest entities. The interpretation requires variable interest entities to be consolidated if the equity investment at risk is not sufficient to permit an entity to finance its activities without support from other parties or the equity investors lack certain specified characteristics.

In October 2003, the Financial Accounting Standards Board deferred the effective date of FIN 46 for all variable interest entities to the first reporting period ending after December 15, 2003. The Corporation is continuing to review the provisions of FIN 46 to determine its impact, if any, on future reporting periods with respect to interests in variable interest entities, and does not currently anticipate any material accounting or disclosure requirement under the provisions of the interpretation.

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

There has been no significant change in the Corporation's exposure to market risk during the first nine months of 2003. For discussion of the Corporation's exposure to market risk, refer to Item 7A, Quantitative and Qualitative Disclosures about Market Risk, contained in the Corporation's Annual Report incorporated by reference in Form 10-K for the calendar year 2002.

Item 4. Controls and Procedures

As of the end of the quarter ended September 30, 2003, management, including the Corporation's Chief Executive Officer and Vice Chairman and Chief Financial Officer, has evaluated the effectiveness of the design and operation of the Corporation's disclosure controls and procedures. Based upon that evaluation, and as of the end of the quarter for which this report is made, the Chief Executive Officer and Vice Chairman and Chief Financial Officer concluded that the disclosure controls and procedures were effective, in all material respects, to ensure that information required to be disclosed in the reports the Corporation files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required.

There has been no change in the Corporation's internal control over financial reporting during the Corporation's quarter ended September 30, 2003 that has materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

During the third quarter, the Corporation invested \$2.1 billion in the acquisition of businesses. As part of its ongoing integration activities, the Corporation is continuing to incorporate these recently acquired businesses into its controls and procedures.

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CAUTIONARY NOTE CONCERNING FACTORS THAT MAY AFFECT FUTURE RESULTS

This report on Form 10-Q contains statements which, to the extent they are not statements of historical or present fact, constitute "forward-looking statements" under the securities laws. From time to time, oral or written forward-looking statements may also be included in other materials released to the public. These forward-looking statements are intended to provide management's current expectations or plans for the future operating and financial performance of the Corporation, based on assumptions currently believed to be valid. Forward-looking statements can be identified by the use of words such as "believe," "expect," "plans," "strategy," "prospects," "estimate," "project," "target," "anticipate" and other words of similar meaning in connection with a discussion of future operating or financial performance. These include, among others, statements relating to:

- ◆ Future earnings and other measurements of financial performance
- ◆ Future cash flow and uses of cash
- ◆ The effect of economic downturns or growth in particular regions
- ◆ The effect of changes in the level of activity in particular industries or markets
- ◆ The scope, nature or impact of acquisition activity and integration into the Corporation's businesses
- ◆ Product developments and new business opportunities
- ◆ Restructuring costs and savings
- ◆ The outcome of contingencies
- ◆ Future repurchases of Common Stock
- ◆ Future levels of indebtedness and capital spending
- ◆ Pension plan assumptions and future contributions.

All forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those expressed or implied in the forward-looking statements. This Quarterly Report on Form 10-Q includes important information as to risk factors in the "Notes to Condensed Consolidated Financial Statements" under the heading "Contingent Liabilities" and in the section titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" under the headings "Business Environment," "Critical Accounting Estimates," "Results of Continuing Operations," and "Liquidity and Financial Condition." The Corporation's Annual Report on Form 10-K for the calendar year 2002 also includes important information as to risk factors in the "Business" section under the headings "General," "Description of Business by Segment" and "Other Matters Relating to the Corporation's Business as a Whole," and in the "Legal Proceedings" section. Additional important information as to risk factors is included in the Corporation's 2002 Annual Report to Shareowners in the section titled "Management's Discussion and Analysis of Financial Condition and Results of Operations" under the headings "Business Environment," "Critical Accounting Estimates," "Environmental Matters," and "Restructuring and Other Costs." For additional information identifying factors that may cause actual results to vary materially from those stated in the forward-looking statements, see the Corporation's reports on Forms 10-Q and 8-K filed with the Securities and Exchange Commission from time to time.

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Part II - Other Information

Item 1. Legal Proceedings

As previously reported, the U.S. Department of Defense (DoD) and the Corporation are litigating whether Pratt & Whitney's accounting practices for certain engine parts are acceptable. The litigation, filed in 1994 with the Armed Services Board of Contract Appeals ("ASBCA"), No. 47416 et al., relates to the accounting for engine parts produced by foreign companies under commercial engine collaboration programs from 1984 through 1995. On July 31, 2001, the ASBCA issued a decision in favor of the Corporation which was appealed by the DoD. On January 15, 2003, the Court of Appeals for the Federal Circuit reversed the ASBCA and remanded the case to the ASBCA for further proceedings. On July 21, 2003, the Corporation sought review by the U.S. Supreme Court.

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As previously reported, in March 1999, the U.S. Department of Justice filed a civil False Claims Act complaint against the Corporation in United States District Court for the Southern District of Ohio (Western Division), No. C-3-99-093. This lawsuit relates to the "Fighter Engine Competition" between Pratt & Whitney's F100 engine and GE's F110 engine, for contracts awarded by the U.S. Air Force between fiscal years 1985 and 1990, inclusive. The Government alleges that Pratt & Whitney inflated its estimated costs for purchased parts and withheld data that would have revealed the overstatements. On September 29, 2003, the Court allowed the Government to amend its complaint. The amended complaint clarifies previous allegations and adds one additional allegation with no damages specified. Trial of this matter is scheduled for the second quarter of 2004.

Except as noted above, there have been no material developments in legal proceedings. For a description of previously reported legal proceedings, refer to Part I, Item 3, Legal Proceedings of the Corporation's Annual Report on Form 10-K for 2002.

The Corporation does not believe that the resolution of the foregoing legal matters will have a material adverse effect upon the Corporation's competitive position, results of operations, cash flow or financial condition.

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

(12) Statement re: computation of ratio of earnings to fixed charges. *

(15) Letter re: unaudited interim financial information. *

(31)Rule 13a-14(a)/15d-14(a) Certifications.*(32)Section 1350 Certifications.*

(b) Reports on Form 8-K

On July 17, 2003, the Corporation filed a Report on Form 8-K, furnishing under Item 12, a July 17, 2003 press release announcing its second quarter 2003 results. (Such press release is not incorporated by reference herein or deemed "filed" within the meaning of Section 18 of the Securities Act.)

*Submitted electronically herewith.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Stephen F. Page

By: /s/ William H. Trachsel

William H. Trachsel

Senior Vice President, General Counsel and Secretary

By: /s/ Gregory J. Hayes

Gregory J. Hayes

Vice President, Controller

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EXHIBIT INDEX

- (31) Rule 13a-14(a)/15d-14(a) Certifications. *
- (32) Section 1350 Certifications. *

*Submitted electronically herewith.