

ALEXANDRIA REAL ESTATE EQUITIES INC  
Form 10-Q  
May 04, 2016  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-12993

ALEXANDRIA REAL ESTATE EQUITIES, INC.  
(Exact name of registrant as specified in its charter)  
Maryland 95-4502084  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)  
385 East Colorado Boulevard, Suite 299, Pasadena, California 91101  
(Address of principal executive offices) (Zip code)

(626) 578-0777  
(Registrant's telephone number, including area code)

N/A  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

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Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company   
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

As of April 15, 2016, 73,874,188 shares of common stock, par value \$.01 per share, were outstanding.

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## GLOSSARY

The following abbreviations or acronyms that may be used in this document shall have the adjacent meanings set forth below:

|        |   |
|--------|---|
| ABR    | Annualized Base Rent  |
| AFFO   | Adjusted Funds from Operations                                  |
| ASU    | Accounting Standards Update                                     |
| ATM    | At the Market   |
| CIP    | Construction in Progress  |
| EBITDA | Earnings before Interest, Taxes, Depreciation, and Amortization |
| EPS    | Earnings per Share  |
| FASB   | Financial Accounting Standards Board                            |
| FFO    | Funds from Operations   |
| GAAP   | U.S. Generally Accepted Accounting Principles                   |
| HVAC   | Heating, Ventilation, and Air Conditioning                      |
| JV     | Joint Venture   |
| LEED®  | Leadership in Energy and Environmental Design                   |
| LIBOR  | London Interbank Offered Rate                                   |
| NAREIT | National Association of Real Estate Investment Trusts           |
| NOI    | Net Operating Income  |
| NYSE   | New York Stock Exchange   |
| R&D    | Research & Development  |
| REIT   | Real Estate Investment Trust                                    |
| RSF    | Rentable Square Feet/Foot                                       |
| SEC    | Securities and Exchange Commission                              |
| SF     | Square Feet/Foot  |
| SoMa   | South of Market (submarket of the San Francisco market)         |
| U.S.   | United States   |
| VIE    | Variable Interest Entity  |
| YTD    | Year To Date  |

## PART I – FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

Alexandria Real Estate Equities, Inc.  
 Consolidated Balance Sheets  
 (In thousands)  
 (Unaudited)

|  | March 31,<br>2016 | December<br>31, 2015 |
|--|-------------------|----------------------|
| Assets   |                   |                      |
| Investments in real estate                                       | \$7,741,466       | \$7,629,922          |
| Investments in unconsolidated real estate joint ventures         | 127,165           | 127,212              |
| Cash and cash equivalents  | 146,197           | 125,098              |
| Restricted cash  | 14,885            | 28,872               |
| Tenant receivables   | 9,979             | 10,485               |
| Deferred rent  | 293,144           | 280,570              |
| Deferred leasing costs   | 192,418           | 192,081              |
| Investments  | 316,163           | 353,465              |
| Other assets   | 130,115           | 133,312              |
| Total assets   | \$8,971,532       | \$8,881,017          |
| Liabilities, Noncontrolling Interests, and Equity                |                   |                      |
| Secured notes payable  | \$816,578         | \$809,818            |
| Unsecured senior notes payable                                   | 2,031,284         | 2,030,631            |
| Unsecured senior line of credit                                  | 299,000           | 151,000              |
| Unsecured senior bank term loans                                 | 944,637           | 944,243              |
| Accounts payable, accrued expenses, and tenant security deposits | 628,467           | 589,356              |
| Dividends payable  | 64,275            | 62,005               |
| Total liabilities  | 4,784,241         | 4,587,053            |
| Commitments and contingencies                                    |                   |                      |
| Redeemable noncontrolling interests                              | 14,218            | 14,218               |
| Alexandria Real Estate Equities, Inc.'s stockholders' equity:    |                   |                      |
| Series D cumulative convertible preferred stock                  | 213,864           | 237,163              |
| Series E cumulative redeemable preferred stock                   | 130,000           | 130,000              |
| Common stock   | 729               | 725                  |
| Additional paid-in capital                                       | 3,529,660         | 3,558,008            |
| Accumulated other comprehensive (loss) income                    | (8,533)           | ) 49,191             |
| Alexandria Real Estate Equities, Inc.'s stockholders' equity     | 3,865,720         | 3,975,087            |
| Noncontrolling interests   | 307,353           | 304,659              |
| Total equity   | 4,173,073         | 4,279,746            |
| Total liabilities, noncontrolling interests, and equity          | \$8,971,532       | \$8,881,017          |

The accompanying notes are an integral part of these consolidated financial statements.

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Alexandria Real Estate Equities, Inc.  
Consolidated Statements of Income  
(In thousands, except per share amounts)  
(Unaudited)

|  | Three Months Ended<br>March 31, |            |
|--|---------------------------------|------------|
|  | 2016                            | 2015       |
| Revenues:  |                                 |            |
| Rental   | \$158,276                       | \$143,608  |
| Tenant recoveries  | 52,597                          | 48,394     |
| Other income   | 5,216                           | 4,751      |
| Total revenues   | 216,089                         | 196,753    |
| Expenses:  |                                 |            |
| Rental operations  | 65,837                          | 61,223     |
| General and administrative   | 15,188                          | 14,387     |
| Interest   | 24,855                          | 23,236     |
| Depreciation and amortization  | 70,866                          | 58,920     |
| Impairment of real estate  | 28,980                          | 14,510     |
| Total expenses   | 205,726                         | 172,276    |
| Equity in (losses) earnings of unconsolidated real estate joint ventures                             | (397                            | ) 574      |
| Income from continuing operations  | 9,966                           | 25,051     |
| Loss from discontinued operations  | —                               | (43 )      |
| Net income   | 9,966                           | 25,008     |
| Net income attributable to noncontrolling interests  | (4,030                          | ) (492 )   |
| Net income attributable to Alexandria Real Estate Equities, Inc.'s stockholders                      | 5,936                           | 24,516     |
| Dividends on preferred stock   | (5,907                          | ) (6,247 ) |
| Preferred stock redemption charge  | (3,046                          | ) —        |
| Net income attributable to unvested restricted stock awards  | (801                            | ) (483 )   |
| Net (loss) income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders        | \$(3,818                        | ) \$17,786 |
| EPS attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic and diluted: |                                 |            |
| Continuing operations  | \$(0.05                         | ) \$0.25   |
| Discontinued operations  | —                               | —          |
| EPS – basic and diluted  | \$(0.05                         | ) \$0.25   |
| Dividends declared per share of common stock   | \$0.80                          | \$0.74     |

The accompanying notes are an integral part of these consolidated financial statements.

Alexandria Real Estate Equities, Inc.  
 Consolidated Statements of Comprehensive Income  
 (In thousands)  
 (Unaudited)

|  | Three Months<br>Ended March 31, |          |
|--|---------------------------------|----------|
|  | 2016                            | 2015     |
| Net income   | \$9,966                         | \$25,008 |
| Other comprehensive income (loss):   |                                 |          |
| Unrealized (losses) gains on available-for-sale equity securities:                               |                                 |          |
| Unrealized holding (losses) gains arising during the period                                      | (47,423 )                       | 28,435   |
| Reclassification adjustment for (gains) losses included in net income                            | (7,026 )                        | 1,103    |
| Unrealized (losses) gains on available-for-sale equity securities, net                           | (54,449 )                       | 29,538   |
| Unrealized losses on interest rate swap agreements:  |                                 |          |
| Unrealized interest rate swap losses arising during the period                                   | (6,961 )                        | (3,013 ) |
| Reclassification adjustment for amortization to interest expense included in net income          | 158                             | 505      |
| Unrealized losses on interest rate swap agreements, net  | (6,803 )                        | (2,508 ) |
| Unrealized gains on foreign currency translation:  |                                 |          |
| Unrealized foreign currency translation gains (losses) arising during the period                 | 3,528                           | (6,271 ) |
| Reclassification adjustment for losses included in net income                                    | —                               | 9,236    |
| Unrealized gains on foreign currency translation, net  | 3,528                           | 2,965    |
| Total other comprehensive (loss) income  | (57,724 )                       | 29,995   |
| Comprehensive (loss) income  | (47,758 )                       | 55,003   |
| Less: comprehensive income attributable to noncontrolling interests                              | (4,030 )                        | (646 )   |
| Comprehensive (loss) income attributable to Alexandria Real Estate Equities, Inc.'s stockholders | \$(51,788)                      | \$54,357 |

The accompanying notes are an integral part of these consolidated financial statements.

## Alexandria Real Estate Equities, Inc.

## Consolidated Statement of Changes in Stockholders' Equity and Noncontrolling Interests

(Dollars in thousands)

(Unaudited)

|   | Alexandria Real Estate Equities, Inc.'s Stockholders' Equity |  |                               |                 |                                  |                      |   |                             |                 |   |
|---|--|--|-------------------------------|-----------------|----------------------------------|----------------------|---|-----------------------------|-----------------|---|
|   | Series D<br>Convertible<br>Preferred<br>Stock                | Series E<br>Redeemable<br>Preferred<br>Stock | Number of<br>Common<br>Shares | Common<br>Stock | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Noncontrolling<br>Interests | Total<br>Equity | Redeemable<br>Noncontrolling<br>Interests |
| Balance as of<br>December 31,<br>2015           | \$237,163  | \$130,000                                    | 72,548,693                    | \$725           | \$3,558,008                      | \$—                  | \$49,191  | \$304,659                   | \$4,279,746     | \$14,218                                  |
| Net income                                      | —  | —  | —                             | —               | —                                | 5,936                | —   | 3,732                       | 9,668           | 298                                       |
| Total other<br>comprehensive<br>loss            | —  | —  | —                             | —               | —                                | (57,724)             | —   | —                           | (57,724)        | —   |
| Distributions to<br>noncontrolling<br>interests | —  | —  | —                             | —               | —                                | —                    | —   | (1,038)                     | (1,038)         | (298)                                     |
| Issuances of<br>common stock                    | —  | —  | 293,235                       | 3               | 25,275                           | —                    | —   | —                           | 25,278          | —   |
| Issuances<br>pursuant to<br>stock plan          | —  | —  | 31,604                        | 1               | 7,767                            | —                    | —   | —                           | 7,768           | —   |
| Redemption of<br>Series D<br>preferred stock    | (23,299)   | —  | —                             | —               | 727                              | (3,046)              | —   | —                           | (25,618)        | —   |
| Dividends<br>declared on<br>common stock        | —  | —  | —                             | —               | —                                | (59,400)             | —   | —                           | (59,100)        | —   |
| Dividends<br>declared on<br>preferred stock     | —  | —  | —                             | —               | —                                | (5,907)              | —   | —                           | (5,907)         | —   |
| Distributions in<br>excess of<br>earnings       | —  | —  | —                             | —               | (62,117)                         | 62,117               | —   | —                           | —               | —   |
| Balance as of<br>March 31, 2016                 | \$213,864  | \$130,000                                    | 72,873,532                    | \$729           | \$3,529,660                      | \$—                  | \$(8,533)   | \$307,353                   | \$4,173,073     | \$14,218                                  |

The accompanying notes are an integral part of these consolidated financial statements.

Alexandria Real Estate Equities, Inc.  
Consolidated Statements of Cash Flows  
(In thousands)  
(Unaudited)

|   | Three Months Ended<br>March 31, |             |
|---|---------------------------------|-------------|
|   | 2016                            | 2015        |
| <b>Operating Activities</b>   |                                 |             |
| Net income  | \$9,966                         | \$25,008    |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                 |             |
| Depreciation and amortization   | 70,866                          | 58,920      |
| Impairment of real estate   | 28,980                          | 14,510      |
| Equity in losses (earnings) of unconsolidated real estate joint ventures          | 397                             | (574 )      |
| Distributions of earnings from unconsolidated real estate joint ventures          | 98                              | 491         |
| Amortization of loan fees   | 2,760                           | 2,834       |
| Amortization of debt premiums   | (86 )                           | (82 )       |
| Amortization of acquired below-market leases                                      | (974 )                          | (933 )      |
| Deferred rent   | (12,138 )                       | (9,901 )    |
| Stock compensation expense  | 5,439                           | 3,690       |
| Investment gains  | (5,891 )                        | (5,937 )    |
| Investment losses   | 1,782                           | 2,225       |
| Changes in operating assets and liabilities:                                      |                                 |             |
| Restricted cash   | 671                             | (51 )       |
| Tenant receivables  | 521                             | (102 )      |
| Deferred leasing costs  | (7,083 )                        | (7,131 )    |
| Other assets  | (2,525 )                        | (3,247 )    |
| Accounts payable, accrued expenses, and tenant security deposits                  | 8,999                           | 27,121      |
| Net cash provided by operating activities   | 101,782                         | 106,841     |
| <b>Investing Activities</b>   |                                 |             |
| Proceeds from sales of real estate  | —                               | 67,616      |
| Additions to real estate  | (159,501 )                      | (104,632 )  |
| Purchase of real estate   | —                               | (93,938 )   |
| Deposits for investing activities   | —                               | (28,000 )   |
| Investments in unconsolidated real estate joint ventures                          | (449 )                          | (2,539 )    |
| Additions to investments  | (22,085 )                       | (15,118 )   |
| Sales of investments  | 10,913                          | 2,345       |
| Repayment of notes receivable   | —                               | 4,214       |
| Net cash used in investing activities   | \$(171,122)                     | \$(170,052) |

Alexandria Real Estate Equities, Inc.  
 Consolidated Statements of Cash Flows  
 (In thousands)  
 (Unaudited)

|  | Three Months Ended<br>March 31, |             |
|--|---------------------------------|-------------|
|  | 2016                            | 2015        |
| <b>Financing Activities</b>  |                                 |             |
| Borrowings from secured notes payable  | \$64,922                        | \$29,585    |
| Repayments of borrowings from secured notes payable                            | (58,657 )                       | (7,934 )    |
| Borrowings from unsecured senior line of credit                                | 555,000                         | 167,000     |
| Repayments of borrowings from unsecured senior line of credit                  | (407,000 )                      | (50,000 )   |
| Change in restricted cash related to financing activities                      | 8,316                           | (1,369 )    |
| Payment of loan fees   | (377 )                          | (563 )      |
| Redemption of Series D cumulative convertible preferred stock                  | (25,618 )                       | —           |
| Proceeds from the issuance of common stock                                     | 25,278                          | —           |
| Dividends on common stock  | (56,490 )                       | (53,295 )   |
| Dividends on preferred stock   | (6,247 )                        | (6,247 )    |
| Financing costs paid for sales of noncontrolling interests                     | (6,420 )                        | —           |
| Contributions by noncontrolling interests                                      | —                               | 340         |
| Distributions to noncontrolling interests                                      | (1,927 )                        | (9,846 )    |
| Net cash provided by financing activities                                      | 90,780                          | 67,671      |
| Effect of foreign exchange rate changes on cash and cash equivalents           | (341 )                          | 170         |
| Net increase in cash and cash equivalents                                      | 21,099                          | 4,630       |
| Cash and cash equivalents as of the beginning of period                        | 125,098                         | 86,011      |
| Cash and cash equivalents as of the end of period                              | \$146,197                       | \$90,641    |
| <b>Supplemental Disclosure of Cash Flow Information</b>                        |                                 |             |
| Cash paid during the period for interest, net of interest capitalized          | \$14,068                        | \$15,514    |
| <b>Non-Cash Investing Activities</b>   |                                 |             |
| Change in accrued construction   | \$29,197                        | \$7,249     |
| Assumption of secured notes payable in connection with purchase of real estate | \$—                             | \$(82,000 ) |
| <b>Non-Cash Financing Activities</b>   |                                 |             |
| Payable for purchase of noncontrolling interest                                | \$—                             | \$(113,967) |

The accompanying notes are an integral part of these consolidated financial statements.

Alexandria Real Estate Equities, Inc.  
Notes to Consolidated Financial Statements  
(Unaudited)

### 1. Background

As used in this quarterly report on Form 10-Q, references to the “Company,” “Alexandria,” “ARE,” “we,” “us,” and “our” refer to Alexandria Real Estate Equities, Inc., and its consolidated subsidiaries.

Alexandria Real Estate Equities, Inc. (NYSE:ARE), is an urban office REIT uniquely focused on world-class collaborative science and technology campuses in AAA innovation cluster locations with a total market capitalization of \$11.1 billion and an asset base in North America of 24.5 million square feet as of March 31, 2016. The asset base in North America includes 18.9 million RSF of operating properties and development and redevelopment projects (under construction or pre-construction), as well as an additional 5.6 million square feet of future ground-up development projects. Alexandria pioneered this niche in 1994 and has since established a dominant market presence in key locations, including Greater Boston, San Francisco, New York City, San Diego, Seattle, Maryland, and Research Triangle Park. Alexandria is known for its high-quality and diverse tenant base, with approximately 52% of total ABR as of March 31, 2016, generated from investment-grade tenants – a REIT industry-leading percentage. Alexandria has a longstanding and proven track record of developing Class A assets clustered in urban science and technology campuses that provide its innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. We believe these advantages result in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value. For additional information on Alexandria, please visit [www.are.com](http://www.are.com).

Our asset base (including consolidated and unconsolidated real estate joint ventures) consisted of the following, as of March 31, 2016:

|  | Square Feet<br>(unaudited) |
|--|----------------------------|
| North America:   |                            |
| Operating properties   | 15,400,619                 |
| Projects under construction or pre-construction:                       |                            |
| Projects to be delivered by 4Q16                                       | 1,465,977                  |
| Projects to be delivered in 2017 and 2018                              | 2,036,828                  |
| Development and redevelopment projects                                 | 3,502,805                  |
| Operating properties, including development and redevelopment projects | 18,903,424                 |
| Future value-creation projects   | 5,606,435                  |
| Value-creation pipeline  | 9,109,240                  |
| Total - North America  | 24,509,859                 |
| Asia:  |                            |
| Operating properties   | 1,200,683                  |
| Land parcels   | (1)                        |
| Asia   | 1,200,683                  |

(1) Aggregating 196 acres.

As of March 31, 2016:

Investment-grade tenants represented approximately 52% of our total ABR;

Approximately 96% of our leases (on an RSF basis) were triple net leases, requiring tenants to pay substantially all real estate taxes, insurance, utilities, common area expenses, and other operating expenses (including increases thereto) in addition to base rent;

Approximately 95% of our leases (on an RSF basis) contained effective annual rent escalations that were either fixed (generally ranging from 3% to 3.5%) or indexed based on a consumer price index or other index; and

Approximately 94% of our leases (on an RSF basis) provided for the recapture of certain capital expenditures (such as HVAC systems maintenance and/or replacement, roof replacement, and parking lot resurfacing) that we believe would typically be borne by the landlord in traditional office leases.

Any references to the number of buildings, square footage, number of leases, occupancy, ABR, yield on cost, and any amounts derived from these values in the notes to the consolidated financial statements are unaudited and outside the scope of our independent registered public accounting firm's review of our interim consolidated financial statements in accordance with the standards of the Public Company Accounting Oversight Board.

## 2. Basis of presentation and summary of significant accounting policies

We have prepared the accompanying interim consolidated financial statements in accordance with GAAP and in conformity with the rules and regulations of the SEC. In our opinion, the interim consolidated financial statements presented herein reflect all adjustments, of a normal recurring nature, that are necessary to fairly present the interim consolidated financial statements. The results of operations for the interim period are not necessarily indicative of the results that may be expected for the year ending December 31, 2016. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in our annual report on Form 10-K for the year ended December 31, 2015.

### Basis of presentation and consolidation

The accompanying consolidated financial statements include the accounts of Alexandria Real Estate Equities, Inc. and its consolidated subsidiaries. All significant intercompany balances and transactions have been eliminated. Certain prior-period amounts have been reclassified to conform to current-period presentation.

### Consolidation

On an ongoing basis, as circumstances indicate the need for reconsideration, we evaluate each legal entity that is not wholly owned by us, under the consolidation guidance, first under the variable interest model, then under the voting model. Our evaluation considers all of our variable interests, including equity ownership, as well as fees paid to us for our involvement in the management of each partially owned entity. The variable interest model applies to entities that meet both of the following criteria:

A legal structure has been established to conduct business activities and to hold assets; such entity can be in the form of a partnership, limited liability company or corporation, among others; and

The entity established has variable interests – i.e. it has variable interests that are contractual, such as equity ownership or other financial interests that change with changes in the fair value of the entity's net assets.

If an entity meets both criteria above, we then evaluate such entity under the variable interest model. If an entity does not meet these criteria, then we evaluate such entity under the voting model or apply other GAAP, such as the cost or equity method of accounting.

## 2. Basis of presentation and summary of significant accounting policies (continued)

### Variable interest model

A legal entity is determined to be a VIE if it has any of the following three characteristics:

- 1) The entity does not have sufficient equity to finance its activities without additional subordinated financial support;
- 2) The entity is established with non-substantive voting rights (i.e., where the entity deprives the majority economic interest holder(s) of voting rights); or
- 3) The equity holders, as a group, lack the characteristics of a controlling financial interest. Equity holders meet this criterion if they lack any of the following:
  - The power, through voting rights or similar rights, to direct the activities of the entity that most significantly impact the entity's economic performance, as evidenced by:
    - Substantive participating rights in day-to-day management of the entity's activities; or
    - Substantive kick-out rights over the party responsible for significant decisions
  - The obligation to absorb the entity's expected losses; and
  - The right to receive the entity's expected residual returns.

Once we consider the sufficiency of equity and voting rights of each legal entity, we then evaluate the characteristics of the equity holders' interests, as a group, to see if they qualify as controlling financial interests. Our real estate joint ventures consist of limited partnerships or limited liability companies. For entities structured as limited partnerships or limited liability companies, our evaluation of whether the equity holders (equity partners other than us in each of our real estate joint ventures) lack the characteristics of a controlling financial interest includes the determination of whether the limited partners or non-managing members (the noncontrolling equity holders) lack both substantive participating rights and substantive kick-out rights, defined as follows:

- Participating rights – provide the noncontrolling equity holders the ability to direct significant financial and operating decisions made in the ordinary course of business that most significantly impact the entity's economic performance.
- Kick-out rights – allow the noncontrolling equity holders to remove the general partner or managing member without cause.

If we conclude that any of the three characteristics of a VIE are met, including if equity holders lack the characteristics of a controlling financial interest because they lack both substantive participating rights and substantive kick-out rights, we conclude that the entity is a VIE and evaluate it for consolidation under the variable interest model.

If an entity is determined to be a VIE, we evaluate whether we are the primary beneficiary. The primary beneficiary analysis is a qualitative analysis based on power and benefits. We consolidate a VIE if we have both power and benefits – that is, (i) we have the power to direct the activities of a VIE that most significantly impact the VIE's economic performance (power), and (ii) we have the obligation to absorb losses of the VIE that could potentially be significant to the VIE, or the right to receive benefits from the VIE that potentially could be significant to the VIE (benefits). We consolidate VIEs whenever we determine that we are the primary beneficiary. Refer to Note 3 – "Investments in Real Estate" for information on specific real estate joint ventures that qualify as VIEs. If we have a variable interest in a VIE but we are not the primary beneficiary, we account for our investment using the equity method of accounting.

### Voting model

If a legal entity fails to meet any of the three characteristics of a VIE (insufficiency of equity, non-substantive voting rights, or lack of controlling financial interest), we then evaluate such entity under the voting model. Under the voting

model, we consolidate the entity if we determine that we, directly or indirectly, have greater than 50% of the voting shares, and we determine that other equity holders do not have substantive participating rights. Refer to Note 4 – “Investments in Unconsolidated Real Estate Joint Ventures” to our unaudited consolidated financial statements under Item 1 of this report for further information on our unconsolidated real estate joint ventures that qualify for evaluation under the voting model.

#### Use of estimates

The preparation of consolidated financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, and equity; the disclosure of contingent assets and liabilities as of the date of the consolidated financial statements; and the amounts of revenues and expenses during the reporting period. Actual results could materially differ from those estimates.

## 2. Basis of presentation and summary of significant accounting policies (continued)

### Investments in real estate and properties classified as held for sale

We recognize real estate acquired (including the intangible value of above- or below-market leases, acquired in-place leases, tenant relationships, and other intangible assets or liabilities), liabilities assumed, and any noncontrolling interest in an acquired entity at their fair value as of the acquisition date. If there is a bargain fixed-rate renewal option for the period beyond the non-cancelable lease term of an in-place lease, we evaluate factors such as the business conditions in the industry in which the lessee operates, the economic conditions in the area in which the property is located, and the ability of the lessee to sublease the property during the renewal term, in order to determine the likelihood that the lessee will renew. When we determine there is reasonable assurance that such bargain purchase option will be exercised, we consider its impact in determining the intangible value of such lease and its related amortization period. The value of tangible assets acquired is based upon our estimation of value on an "as if vacant" basis. The value of acquired in-place leases includes the estimated costs during the hypothetical lease-up period and other costs that would have been incurred in the execution of similar leases under the market conditions at the acquisition date of the acquired in-place lease. We assess the fair value of tangible and intangible assets based on numerous factors, including estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors, including the historical operating results, known trends, and market/economic conditions that may affect the property. We also recognize the fair values of assets acquired, the liabilities assumed, and any noncontrolling interest in acquisitions of less than a 100% interest when the acquisition constitutes a change in control of the acquired entity.

Acquisition-related costs related to the acquisition of businesses, including real estate acquired with in-place leases, are expensed as incurred.

The values allocated to buildings and building improvements, land improvements, tenant improvements, and equipment are depreciated on a straight-line basis using the shorter of the term of the respective ground lease and up to 40 years for buildings and building improvements, an estimated life of up to 20 years for land improvements, the respective lease term for tenant improvements, and the estimated useful life for equipment. The values of acquired above- and below-market leases are amortized over the terms of the related leases and recognized as either an increase (for below-market leases) or a decrease (for above-market leases) to rental income. The values of acquired above- and below-market ground leases are amortized over the terms of the related ground leases and recognized as either an increase (for below-market ground leases) or a decrease (for above-market ground leases) to rental operating expense. The values of acquired in-place leases are classified in other assets in the accompanying consolidated balance sheets and amortized over the remaining terms of the related leases.

We capitalize project costs, including predevelopment costs, interest, property taxes, insurance, and other costs directly related and essential to the development, redevelopment, predevelopment, or construction of a project. Capitalization of development, redevelopment, predevelopment, and construction costs is required while activities are ongoing to prepare an asset for its intended use. Fluctuations in our development, redevelopment, predevelopment, and construction activities could result in significant changes to total expenses and net income. Costs incurred after a project is substantially complete and ready for its intended use are expensed as incurred. Should development, redevelopment, predevelopment, or construction activity cease, interest, property taxes, insurance, and certain other costs would no longer be eligible for capitalization and would be expensed as incurred. Expenditures for repairs and maintenance are expensed as incurred.

A property is classified as held for sale when all of the following criteria for a plan of sale have been met:

(i) management, having the authority to approve the action, commits to a plan to sell the property; (ii) the property is available for immediate sale in its present condition, subject only to terms that are usual and customary; (iii) an active program to locate a buyer and other actions required to complete the plan to sell have been initiated; (iv) the sale of

the property is probable and is expected to be completed within one year; (v) the property is being actively marketed for sale at a price that is reasonable in relation to its current fair value; and (vi) actions necessary to complete the plan of sale indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn. Depreciation of assets ceases upon designation of a property as held for sale.

If the disposal of the property represents a strategic shift that has (or will have) a major effect on our operations or financial results, such as (i) a major line of business, (ii) a major geographic area, (iii) a major equity method investment, or (iv) other major parts of an entity, then the operations of the property, including any interest expense directly attributable to it, are classified as discontinued operations in our consolidated statements of income, and amounts for all prior periods presented are reclassified from continuing operations to discontinued operations. The disposal of an individual property generally will not represent a strategic shift and therefore will typically not meet the criteria for classification as discontinued operations.

## 2. Basis of presentation and summary of significant accounting policies (continued)

### Impairment of long-lived assets

On a quarterly basis, we review current activities and changes in the business conditions of all of our properties prior to and subsequent to the end of each quarter to determine the existence of any triggering events requiring an impairment analysis. If triggering events are identified, we review an estimate of the future undiscounted cash flows for the properties, including a probability-weighted approach if multiple outcomes are under consideration.

Long-lived assets to be held for use, including our rental properties, CIP, land held for development, and intangibles, are individually evaluated for impairment when conditions exist that may indicate that the carrying amount of a long-lived asset may not be recoverable. The carrying amount of a long-lived asset to be held for use is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. Impairment indicators or triggering events for long-lived assets to be held for use, including our rental properties, CIP, land held for development, and intangibles are assessed by project and include significant fluctuations in estimated rental revenues less rental operating expenses, occupancy changes, significant near-term lease expirations, current and historical operating and/or cash flow losses, construction costs, estimated completion dates, rental rates, and other market factors. We assess the expected undiscounted cash flows based upon numerous factors, including, but not limited to, construction costs, available market information, current and historical operating results, known trends, current market/economic conditions that may affect the property, and our assumptions about the use of the asset, including, if necessary, a probability-weighted approach if multiple outcomes are under consideration. Upon determination that an impairment has occurred, a write-down is recognized to reduce the carrying amount to its estimated fair value. If an impairment loss is not required to be recognized, the recognition of depreciation is adjusted prospectively, as necessary, to reduce the carrying amount of the real estate to its estimated disposition value over the remaining period that the real estate is expected to be held for use. We may adjust depreciation of properties that are expected to be disposed of or redeveloped prior to the end of their useful lives.

We use the held for sale impairment model for our properties classified as held for sale. The held for sale impairment model is different from the held for use impairment model. Under the held for sale impairment model, an impairment loss is recognized if the carrying amount of the long-lived asset classified as held for sale exceeds its fair value less cost to sell. Because of these two different models, it is possible for a long-lived asset previously classified as held for use to require the recognition of an impairment charge upon classification as held for sale. Refer to Note 14 – “Assets Classified as Held for Sale” to our unaudited consolidated financial statements under Item 1 of this report for additional information.

### Investments

We hold equity investments in certain publicly traded companies and investments in certain privately held entities and limited partnerships primarily involved in the science and technology industries. All of our equity investments in actively traded public companies are considered available-for-sale and are reflected in the accompanying consolidated balance sheets at fair value. Fair value has been determined based upon the closing price as of each balance sheet date, with unrealized gains and losses shown as a separate component of comprehensive income. The classification of each investment is determined at the time each investment is made, and such determination is reevaluated at each balance sheet date. The cost of each investment sold is determined by the specific identification method, with realized gains or losses classified in other income in the accompanying consolidated statements of income. Investments in privately held entities are generally accounted for under the cost method when our interest in the entity is so minor that we have virtually no influence over the entity’s operating and financial policies. Certain investments in privately held entities require accounting under the equity method unless our interest in the entity is deemed to be so minor that we have virtually no influence over the entity’s operating and financial policies. Under the equity method of accounting, we

recognize our investment initially at cost and adjust the carrying amount of the investment to recognize our share of the earnings or losses of the investee subsequent to the date of our investment. Additionally, we limit our ownership percentage in the voting stock of each individual entity to less than 10%. As of March 31, 2016, and December 31, 2015, our ownership percentage in the voting stock of each individual entity was less than 10%.

We monitor each of our investments throughout the year for new developments, including operating results, results of clinical trials, capital-raising events, and merger and acquisition activities. Individual investments are evaluated for impairment when changes in conditions may indicate an impairment exists. The factors that we consider in making these assessments include, but are not limited to, market prices, market conditions, available financing, prospects for favorable or unfavorable clinical trial results, new product initiatives, and new collaborative agreements. If there are no identified events or changes in circumstances that might have an adverse effect on our cost method investments, we do not estimate the investment's fair value. For all of our investments, if a decline in the fair value of an investment below the carrying value is determined to be other than temporary, such investment is written down to its estimated fair value with a charge to current earnings.

## 2. Basis of presentation and summary of significant accounting policies (continued)

### Recognition of rental income and tenant recoveries

Rental income from leases is recognized on a straight-line basis over the respective lease terms. We classify amounts currently recognized as income, and expected to be received in later years as deferred rent in the accompanying consolidated balance sheets. Amounts received currently but recognized as income in future years are classified in accounts payable, accrued expenses, and tenant security deposits in the accompanying consolidated balance sheets. We commence recognition of rental income at the date the property is ready for its intended use and the tenant takes possession or controls the physical use of the property.

Tenant recoveries related to reimbursement of real estate taxes, insurance, utilities, repairs and maintenance, common area expenses, and other operating expenses are recognized as revenue in the period during which the applicable expenses are incurred.

Tenant receivables consist primarily of amounts due for contractual lease payments, reimbursements of common area maintenance expenses, property taxes, and other expenses recoverable from tenants. Tenant receivables are expected to be collected within one year. We may maintain an allowance for estimated losses that may result from the inability of our tenants to make payments required under the terms of the lease and for tenant recoveries due. If a tenant fails to make contractual payments beyond any allowance, we may recognize additional bad debt expense in future periods equal to the amount of uncollectible tenant receivables and deferred rent arising from the straight-lining of rent. As of March 31, 2016, and December 31, 2015, we had no allowance for uncollectible tenant receivables and deferred rent.

### Monitoring tenant credit quality

During the term of each lease, we monitor the credit quality of our tenants by (i) monitoring the credit rating of tenants that are rated by a nationally recognized credit rating agency, (ii) reviewing financial statements of the tenants that are publicly available or that are required to be delivered to us pursuant to the applicable lease, (iii) monitoring news reports regarding our tenants and their respective businesses, and (iv) monitoring the timeliness of lease payments. We have a team of employees who, among them, have graduate and undergraduate degrees in biology, chemistry, and industrial biotechnology and experience in the science and technology industries, as well as in finance. Our research team is responsible for assessing and monitoring the credit quality of our tenants and any material changes in their credit quality.

### Income taxes

We are organized and qualify as a REIT pursuant to the Internal Revenue Code (the "Code"). Under the Code, a REIT that distributes at least 90% of its REIT taxable income to its shareholders annually and meets certain other conditions is not subject to federal income taxes but could be subject to certain state and local taxes. We distribute 100% of our taxable income annually; therefore, a provision for federal income taxes is not required. In addition to our REIT returns, we file federal, state, and local tax returns for our subsidiaries. We file with jurisdictions located in the U.S., Canada, India, China, and other international locations. Our tax returns are subject to routine examination in various jurisdictions for 2010-2014 calendar years.

### Other income

The following is a summary of other income in the accompanying consolidated statements of income for the three months ended March 31, 2016 and 2015 (in thousands):

|                           | Three Months<br>Ended March<br>31, |         |
|---------------------------|------------------------------------|---------|
|                           | 2016                               | 2015    |
| Management fee income     | \$253                              | \$554   |
| Interest and other income | 854                                | 485     |
| Investment income         | 4,109                              | 3,712   |
| Total other income        | \$5,216                            | \$4,751 |

## 2. Basis of presentation and summary of significant accounting policies (continued)

### Recent accounting pronouncements

On January 1, 2016, we adopted an ASU that requires debt issuance costs, excluding debt issuance costs associated with a line of credit, to be classified in our consolidated balance sheet as a direct deduction from the face amount of the related debt. We were required to apply this ASU retrospectively to all prior periods. As a result of adopting the ASU, unamortized deferred financing costs aggregating \$30.1 million as of January 1, 2016, were classified with the corresponding debt instrument appearing on our consolidated balance sheet, and deferred financing costs related to our unsecured senior line of credit, aggregating \$11.9 million as of January 1, 2016, were classified in other assets. The ASU was applied retrospectively to all prior periods presented in the financial statements. The adoption of this ASU has no impact on our consolidated statement of income.

In January 2016, the FASB issued an ASU that amended the accounting for equity investments and the presentation and disclosure requirements for financial instruments. The ASU requires equity investments that have a readily determinable fair value (except those accounted for under the equity method of accounting or that result in consolidation) to be measured at fair value with the changes in fair value recognized in earnings. Available-for-sale equity securities that under current GAAP require the recognition of unrealized gains and losses in other comprehensive income will no longer be permitted. An election will be available to measure equity investments without a readily determinable fair value at cost less impairments, plus or minus changes resulting from observable price changes in orderly transactions for an identical or similar investment of the same issuer. Changes in the carrying value from this measurement will also be reported in current earnings. A cumulative-effect adjustment will be recorded to the beginning balance of retained earnings in the reporting period in which the guidance is adopted. The update is effective for fiscal years beginning after December 15, 2017. As of March 31, 2016, we had \$63.2 million of net unrealized gains related to our available-for-sale equity investments in publicly traded companies included in accumulated other comprehensive loss on our consolidated statements of comprehensive income.

In February 2016, the FASB issued an ASU that sets out the principles for the recognition, measurement, presentation, and disclosure of leases for both parties to a contract (i.e., lessees and lessors). The ASU requires lessees to apply a dual approach, classifying leases as either finance or operating leases based on the principle of whether or not the lease is effectively a financed purchase of the leased asset by the lessee. This classification will determine whether the lease expense is recognized based on an effective interest method or on a straight-line basis over the term of the lease. A lessee is also required to record a right-of-use asset and a lease liability for all leases with a term of greater than 12 months regardless of their classification. Leases with a term of 12 months or less will be accounted for similar to existing guidance for operating leases today. The new standard requires lessors to account for leases using an approach that is substantially equivalent to existing guidance for sales-type leases, direct financing leases, and operating leases. The ASU is expected to impact our consolidated financial statements as we have certain operating ground lease arrangements for which we are the lessee. As of March 31, 2016, the remaining contractual payments under our ground lease agreements aggregated \$611.4 million. The ASU supersedes previous leasing standards. The ASU is effective for reporting periods beginning after December 15, 2018, with early adoption permitted. We are currently assessing the potential impact that the adoption of the ASU will have on our consolidated financial statements.

In March 2016, the FASB issued an ASU, which further clarifies an ASU on revenue from contracts with customers issued in 2014 that outlined revenue recognition for revenue arising from contracts with customers. The core principle is that entities will recognize revenue to represent the transfer of goods and services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in such exchange. Leases are specifically excluded from the ASU on revenue from contracts with customers and will be governed by the applicable lease codification; however, this update may have implications in certain variable payment terms included in lease

agreements and in sale and leaseback transactions. The ASUs are effective for interim and annual reporting periods in fiscal years that begin after December 15, 2017. We are currently assessing the potential impact the adoption of these ASUs will have on our consolidated financial statements.

### 3. Investments in real estate

Our consolidated investments in real estate consisted of the following as of March 31, 2016, and December 31, 2015 (in thousands):

|   | March 31,<br>2016 | December<br>31, 2015 |
|---|-------------------|----------------------|
| North America:  |                   |                      |
| Land (related to rental properties)   | \$661,881         | \$677,649            |
| Buildings and building improvements   | 6,608,884         | 6,644,634            |
| Other improvements  | 288,961           | 260,605              |
| Rental properties – North America   | 7,559,726         | 7,582,888            |
| Development and redevelopment projects (under construction or pre-construction) | 1,106,138         | 917,706              |
| Future value-creation projects – North America                                  | 234,142           | 206,939              |
| Value-creation pipeline – North America   | 1,340,280         | 1,124,645            |
| Gross investments in real estate – North America                                | 8,900,006         | 8,707,533            |
| Gross investments in real estate – Asia   | 218,052           | 237,728              |
| Gross investments in real estate  | 9,118,058         | 8,945,261            |
| Less: accumulated depreciation  | (1,376,592 )      | (1,315,339 )         |
| Investments in real estate  | \$7,741,466       | \$7,629,922          |

Refer to the section titled “Assets Located in Asia” in Note 14 – “Assets Classified as Held for Sale” to our unaudited consolidated financial statements under Item 1 of this report.

#### Investments in consolidated real estate joint ventures

We own partial interests in the following Class A properties: (i) 30% interest in 225 Binney Street in our Cambridge submarket, (ii) 50.1% interest in 1500 Owens Street in our Mission Bay/SoMa submarket, and (iii) 60% interest in 409/499 Illinois Street in our Mission Bay/SoMa submarket. In each case, our joint venture partner, a high-quality institutional investor, is a non-managing member that owns the remaining interest of each legal entity that wholly owns each respective property. Under each of these real estate joint venture arrangements, we are the managing member and earn a management fee for continuing to manage the day-to-day operations of each property.

Based on the analysis detailed in Note 2 – “Basis of Presentation and Summary of Significant Accounting Policies,” the institutional investor, as the non-managing member of these joint ventures, lacks the characteristics of a controlling financial interest in each of the joint ventures, including 225 Binney Street, because it does not have substantive kick-out rights or substantive participating rights. Therefore, the joint ventures meet the criteria to be considered VIEs and, therefore, are evaluated for consolidation under the VIE model.

After determining these joint ventures are VIEs, we determined that we are the primary beneficiary of each real estate joint venture, as, in our capacity as managing member, we have the power to make decisions that most significantly impact operations and economic performance of the joint ventures. In addition, through our investment in each joint venture, we have the right to receive benefits and participate in losses that can be significant to the VIEs. Since we are the primary beneficiary of each joint venture, we consolidate each entity.



## 3. Investments in real estate (continued)

The following table summarizes the balance sheet information of our consolidated VIEs as of March 31, 2016 (in thousands):

|   | March 31, 2016           |          |           |
|---|--------------------------|----------|-----------|
|   | Consolidated Real Estate |          |           |
|   | Joint Ventures at 100%   |          |           |
|   | 225                      | 1500     | 409/499   |
|   | Binney                   | Owens    | Illinois  |
|   | Street                   | Street   | Street    |
| Investments in real estate                              | \$162,484                | \$82,121 | \$360,224 |
| Cash and cash equivalents                               | 4,956                    | 3,077    | 9,234     |
| Other assets  | 6,968                    | 6,376    | 23,820    |
| Total assets  | \$174,408                | \$91,574 | \$393,278 |
| Secured notes payable                                   | \$—                      | \$—      | \$—       |
| Other liabilities                                       | 3,872                    | 11,288   | 29,311    |
| Total liabilities                                       | 3,872                    | 11,288   | 29,311    |
| Alexandria Real Estate Equities, Inc.'s share of equity | 51,161                   | 40,223   | 218,380   |
| Noncontrolling interests share of equity                | 119,375                  | 40,063   | 145,587   |
| Total liabilities and equity                            | \$174,408                | \$91,574 | \$393,278 |

There are no creditors or other partners of our consolidated VIEs who have recourse to our general credit. Our maximum exposure to all our VIEs is limited to our variable interests in each VIE.

## Development and redevelopment projects under construction

As of March 31, 2016, we had 11 ground-up development projects, including two unconsolidated real estate joint venture development projects, and four redevelopment projects under construction in North America. The projects at completion will aggregate 4.2 million RSF, of which 721,349 RSF has been completed and was in service as of March 31, 2016.

## Future value-creation projects

Future value-creation projects represent land held for future development or land undergoing predevelopment activities. If land is undergoing predevelopment activities prior to commencement of construction of aboveground building improvements, we capitalize project costs, including interest, property taxes, insurance, and other costs directly related and essential to the development or construction of a project, during periods when activities necessary to prepare an asset for its intended use are in progress. For all other land (that we plan to develop in the future, but for which, as of each period presented, no construction or predevelopment activities were ongoing), interest, property taxes, insurance, and other costs are expensed as incurred. As of March 31, 2016, we had \$234.1 million of future value-creation projects supporting an aggregate of 5.6 million square feet of ground-up development in North America.

#### 4. Investments in unconsolidated real estate joint ventures

##### 360 Longwood Avenue

We are currently developing a building aggregating 413,799 RSF in our Longwood Medical Area submarket of the Greater Boston market. The cost at completion for this real estate project is expected to be approximately \$350 million. As of March 31, 2016, we had 262,367 RSF, or 63% of the project, leased and in service. The real estate joint venture has a non-recourse, secured construction loan with commitments aggregating \$213.2 million, of which \$180.4 million was outstanding as of March 31, 2016. The amount of \$180.0 million classified as secured note payable as of March 31, 2016, consist of \$180.4 million of face value of the secured note payable net of \$470 thousand of unamortized deferred financing costs. The remaining cost to complete the development is expected to be funded primarily from the remaining commitments of \$32.8 million under the secured construction loan. The secured construction loan bears interest at a fixed rate of 5.25% for approximately \$175.2 million of the total aggregate commitments, and bears interest at a floating interest rate of LIBOR+3.75%, with a floor of 5.25%, for approximately \$38.0 million of the total aggregate commitments. The maturity date of the loan is April 1, 2017, with two, one-year options to extend the stated maturity date to April 1, 2019, subject to certain conditions. We have a 27.5% effective interest in this real estate joint venture. Our equity investment in this real estate joint venture was \$50.1 million as of March 31, 2016.

##### 1455/1515 Third Street

We have a real estate joint venture with Uber Technologies, Inc. (“Uber”), for the development of two buildings aggregating 422,980 RSF at 1455/1515 Third Street in our Mission Bay/SoMa submarket of the San Francisco market. We have a 51% interest, and Uber has a 49% interest, in this real estate joint venture. The project is 100% leased to Uber for a 15-year term. Our equity investment in the real estate joint venture aggregated \$77.0 million as of March 31, 2016.

As described in Note 2 – “Basis of Presentation and Summary of Significant Accounting Policies,” we evaluate each of our unconsolidated real estate joint ventures, which are limited liability companies, using the consolidation guidance under the variable interest model first, and then under the voting model if the entity is not a VIE. We evaluated our 360 Longwood Avenue joint venture (27.5% interest held by the Company) and our 1455/1515 Third Street joint venture (51% interest held by the Company) under the variable interest model, based upon the following characteristics of a VIE:

1) The entity does not have sufficient equity to finance its activities without additional subordinated financial support.  
360 Longwood Avenue – This entity has significant equity and non-recourse financing in place to fund the remainder of the development.

- 1455/1515 Third Street – This entity has significant equity, and non-recourse financing is available to fund the remainder of the development.

2) The entity is established with non-substantive voting rights.

360 Longwood Avenue – Our 27.5% economic interest in 360 Longwood Avenue consists of an interest in a real estate joint venture with a development partner. The joint venture with our development partner holds an interest in the property with an institutional investor. Our development partner is responsible for day-to-day management of construction and development activities, and we are responsible for day-to-day administrative operations of components of the property once they are placed into service following development completion. At the property level, all major decisions (including the development plan, annual budget, leasing plan, and financing plan) require approval of all three investors. Although voting rights within the structure are disproportionate to the members’ economic interests, the activities of the ventures are conducted on behalf of all members, and therefore, the voting rights, while disproportionate, are substantive.

1455/1515 Third Street – We hold a 51% economic interest in this real estate joint venture, and our joint venture partner holds a 49% economic interest. However, both members are required to approve major decisions, resulting in equal voting rights. Although voting rights within the structure are disproportionate to the members' economic interests, the activities of the ventures are conducted on behalf of both members, and therefore, the voting rights, while disproportionate, are substantive.

## 4. Investments in unconsolidated real estate joint ventures (continued)

3) The equity holders, as a group, lack the characteristics of a controlling financial interest, as evidenced by lack of substantive kick-out rights or substantive participating rights.

360 Longwood Avenue – The other members have significant participating rights, including day-to-day management of development activities and participation in decisions related to the operations of the property.

1455/1515 Third Street – Our joint venture partner has significant participating rights, including joint decision making for the design of the project, overall development costs, future potential financing and operating activities of the joint venture, and disposal of the assets held by the joint venture.

Since the joint ventures do not meet the VIE criteria, we determined that these entities do not qualify for evaluation under the VIE model. Therefore, we evaluate each of these joint ventures under the voting model. Under the voting model, we consolidate the entity if we determine that we, directly or indirectly, have greater than 50% of the voting shares, and we determine that noncontrolling equity holders do not have substantive participating rights.

For our 360 Longwood Avenue joint venture, our interest is limited to 27.5%, and since we do not have other contractual rights, we account for this joint venture under the equity method of accounting.

For our 1455/1515 Third Street joint venture, both members have substantive participating rights, and therefore, we also account for this joint venture under the equity method of accounting.

## 5. Investments

We hold equity investments in certain publicly traded companies and investments in certain privately held entities and limited partnerships primarily involved in the science and technology industries. All of our equity investments in actively traded public companies are considered available-for-sale and are reflected in the accompanying consolidated balance sheets at fair value. Our investments in privately held entities are primarily accounted for under the cost method.

Investments in available-for-sale equity securities with gross unrealized losses as of March 31, 2016, had been in a continuous unrealized loss position for less than 12 months. We have the ability and intent to hold these investments for a reasonable period of time sufficient for the recovery of our investment. We believe that these unrealized losses are temporary. Accordingly, there are no other-than-temporary impairments in accumulated other comprehensive income related to available-for-sale equity securities as of March 31, 2016, or December 31, 2015.

The following table summarizes our investments as of March 31, 2016, and December 31, 2015 (in thousands):

|   | March 31,<br>2016 | December<br>31, 2015 |
|---|-------------------|----------------------|
| Available-for-sale equity securities, cost basis    | \$22,237          | \$20,022             |
| Unrealized gains                                    | 65,069            | 118,392              |
| Unrealized losses                                   | (1,919 )          | (793 )               |
| Available-for-sale equity securities, at fair value | 85,387            | 137,621              |
| Investments accounted for under cost method         | 230,776           | 215,844              |
| Total investments                                   | \$316,163         | \$353,465            |

The following table outlines our investment income, which is classified in other income in the accompanying consolidated statements of income (in thousands):

Three Months  
Ended March 31,  
2016 2015

|                   |          |          |
|-------------------|----------|----------|
| Investment gains  | \$5,891  | \$5,937  |
| Investment losses | (1,782 ) | (2,225 ) |
| Investment income | \$4,109  | \$3,712  |

## 6. Other assets

The following table summarizes the components of other assets as of March 31, 2016, and December 31, 2015 (in thousands):

|  | March<br>31, 2016 | December<br>31, 2015 |
|--|-------------------|----------------------|
| Acquired below-market ground leases                        | \$13,085          | \$13,142             |
| Acquired in-place leases                                   | 26,860            | 27,997               |
| Deferred compensation plan                                 | 8,547             | 8,489                |
| Deferred financing costs – unsecured senior line of credit | 10,916            | 11,909               |
| Deposits   | 8,570             | 3,713                |
| Furniture, fixtures, and equipment, net                    | 14,185            | 13,682               |
| Interest rate swap assets                                  | 25                | 596                  |
| Notes receivable   | 16,672            | 16,630               |
| Prepaid expenses   | 10,305            | 17,651               |
| Other assets   | 20,950            | 19,503               |
| Total  | \$130,115         | \$133,312            |

## 7. Fair value measurements

We are required to disclose fair value information about all financial instruments, whether or not recognized in the balance sheet, for which it is practicable to estimate fair value. We measure and disclose the estimated fair value of financial assets and liabilities utilizing a fair value hierarchy that distinguishes between data obtained from sources independent of the reporting entity and the reporting entity's own assumptions about market participant assumptions. This hierarchy consists of three broad levels, as follows: (i) quoted prices in active markets for identical assets or liabilities, (ii) significant other observable inputs, and (iii) significant unobservable inputs. Significant other observable inputs can include quoted prices for similar assets or liabilities in active markets, as well as inputs that are observable for the asset or liability, such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals. Significant unobservable inputs are typically based on an entity's own assumptions, since there is little, if any, related market activity. In instances in which the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level of input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability. There were no transfers between the levels in the fair value hierarchy during the three months ended March 31, 2016 and 2015.

The following tables set forth the assets and liabilities that we measure at fair value on a recurring basis by level within the fair value hierarchy as of March 31, 2016, and December 31, 2015 (in thousands):

| Description                          | Total    | March 31, 2016                           |  |                                       |
|--------------------------------------|----------|--|--|---------------------------------------|
|                                      |          | Quoted Prices<br>for Identical<br>Assets | Significant<br>Other<br>Observable<br>Inputs | Significant<br>Unobservable<br>Inputs |
| Assets:                              |          |  |  |                                       |
| Available-for-sale equity securities | \$85,387 | \$85,387                                 | \$ —   | \$ —                                  |
| Interest rate swap agreements        | \$25     | \$ —                                     | \$ 25  | \$ —                                  |
| Liabilities:                         |          |  |  |                                       |

|                               |          |     |           |    |   |
|-------------------------------|----------|-----|-----------|----|---|
| Interest rate swap agreements | \$10,546 | \$— | \$ 10,546 | \$ | — |
|-------------------------------|----------|-----|-----------|----|---|

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## 7. Fair value measurements (continued)

| Description                          | Total      | December 31, 2015                  |                                     |                                 |
|--------------------------------------|------------|------------------------------------|-------------------------------------|---------------------------------|
|                                      |            | Quoted Prices for Identical Assets | Significant Other Observable Inputs | Significant Unobservable Inputs |
| Assets:                              |            |                                    |                                     |                                 |
| Available-for-sale equity securities | \$ 137,621 | \$ 137,621                         | \$ —                                | \$ —                            |
| Interest rate swap agreements        | \$ 596     | \$ —                               | \$ 596                              | \$ —                            |
| Liabilities:                         |            |                                    |                                     |                                 |
| Interest rate swap agreements        | \$ 4,314   | \$ —                               | \$ 4,314                            | \$ —                            |

The carrying values of cash and cash equivalents, restricted cash, tenant receivables, other assets, accounts payable, accrued expenses, and tenant security deposits approximate fair value. Our available-for-sale equity securities and our interest rate swap agreements have been recognized at fair value. Refer to Note 5 – “Investments” and Note 9 – “Interest Rate Swap Agreements” in our unaudited consolidated financial statements under Item 1 of this report for further details. The fair values of our secured notes payable, unsecured senior notes payable, unsecured senior line of credit, and unsecured senior bank term loans were estimated using widely accepted valuation techniques, including discounted cash flow analyses of significant other observable inputs such as available market information on discount and borrowing rates with similar terms, maturities, and credit ratings. Because the valuations of our financial instruments are based on these types of estimates, the actual fair value of our financial instruments may differ materially if our estimates do not prove to be accurate. Additionally, the use of different market assumptions or estimation methods may have a material effect on the estimated fair value amounts.

As of March 31, 2016, and December 31, 2015, the book and estimated fair values of our available-for-sale equity securities, interest rate swap agreements, secured notes payable, unsecured senior notes payable, unsecured senior line of credit, and unsecured senior bank term loans were as follows (in thousands):

|                                      | March 31, 2016 |              | December 31, 2015 |              |
|--------------------------------------|----------------|--------------|-------------------|--------------|
|                                      | Book Value     | Fair Value   | Book Value        | Fair Value   |
| Assets:                              |                |              |                   |              |
| Available-for-sale equity securities | \$ 85,387      | \$ 85,387    | \$ 137,621        | \$ 137,621   |
| Interest rate swap agreements        | \$ 25          | \$ 25        | \$ 596            | \$ 596       |
| Liabilities:                         |                |              |                   |              |
| Interest rate swap agreements        | \$ 10,546      | \$ 10,546    | \$ 4,314          | \$ 4,314     |
| Secured notes payable                | \$ 816,578     | \$ 846,915   | \$ 809,818        | \$ 832,342   |
| Unsecured senior notes payable       | \$ 2,031,284   | \$ 2,113,185 | \$ 2,030,631      | \$ 2,059,855 |
| Unsecured senior line of credit      | \$ 299,000     | \$ 300,428   | \$ 151,000        | \$ 151,450   |
| Unsecured senior bank term loans     | \$ 944,637     | \$ 957,490   | \$ 944,243        | \$ 951,098   |

## Nonrecurring fair value measurements

Refer to the section titled “Assets Located in Asia” in Note 14 – “Assets Classified as Held for Sale” to our unaudited consolidated financial statements under Item 1 of this report.

## 8. Secured and unsecured senior debt

The following table summarizes our secured and unsecured senior debt as of March 31, 2016 (dollars in thousands):

|   | Fixed-Rate/Hedged<br>Variable Rate | Unhedged<br>Variable<br>Rate | Total<br>Consolidated<br>(1) | Percentage | Weighted-Average<br>Interest Rate<br>(2) | Remaining<br>Term<br>(in years) |
|---|------------------------------------|------------------------------|------------------------------|------------|--|---------------------------------|
| Secured notes payable                         | \$ 359,935                         | \$ 456,643                   | \$ 816,578                   | 20.0 %     | 3.90 %                                   | 2.6                             |
| Unsecured senior notes payable                | 2,031,284                          | —                            | 2,031,284                    | 49.6       | 4.14                                     | 7.5                             |
| \$1.5 billion unsecured senior line of credit | 150,000                            | 149,000                      | 299,000                      | 7.3        | 1.77                                     | 2.8                             |
| 2019 Unsecured Senior Bank Term Loan          | 597,035                            | —                            | 597,035                      | 14.6       | 1.88                                     | 2.8                             |
| 2021 Unsecured Senior Bank Term Loan          | 347,602                            | —                            | 347,602                      | 8.5        | 1.74                                     | 4.8                             |
| Total/weighted average                        | \$ 3,485,856                       | \$ 605,643                   | \$ 4,091,499                 | 100.0 %    | 3.39 %                                   | 5.2                             |
| Percentage of total debt                      | 85%                                | 15%                          | 100%                         |            |  |                                 |

(1) In accordance with the ASU adopted in January 2016 as discussed in Note 2 – “Basis of Presentation and Summary of Significant Accounting Policies.”

(2) Represents the weighted-average interest rate as of the end of the period plus the impact of debt premiums/discounts, interest rate swap agreements, and deferred financing costs.

## 8. Secured and unsecured senior debt (continued)

The following table summarizes our outstanding indebtedness and respective principal payments as of March 31, 2016 (dollars in thousands):

| Debt  | Stated Rate            | Weighted-Average Interest Rate <sup>(1)</sup> | Maturity Date <sup>(2)</sup> | Principal Payments Remaining for the Periods Ending December 31, |            |          |              |            |              | Principal    |
|---|------------------------|---|------------------------------|--|------------|----------|--------------|------------|--------------|--------------|
|   |                        |   |                              | 2016   | 2017       | 2018     | 2019         | 2020       | Thereafter   |              |
| Secured notes payable                         |                        |   |                              |  |            |          |              |            |              |              |
| San Francisco                                 | 6.35 %                 | 6.64 %  | (3)                          | \$ 126,020   | \$—        | \$—      | \$—          | \$—        | \$—          | \$ 126,020   |
| San Francisco                                 | L+1.50                 | 2.83  | (3)                          | 47,821   | —          | —        | —            | —          | —            | 47,821       |
| Maryland                                      | 2.44                   | 2.91  | 1/20/17                      | —  | 76,000     | —        | —            | —          | —            | 76,000       |
| Greater Boston                                | L+1.35                 | 2.00  | 8/23/17 <sup>(4)</sup>       | —  | 188,120    | —        | —            | —          | —            | 188,120      |
| Greater Boston                                | L+1.50                 | 1.85  | 1/28/19 <sup>(5)</sup>       | —  | —          | —        | 150,162      | —          | —            | 150,162      |
| San Diego, Seattle, and Maryland              | 7.75                   | 8.07  | 4/1/20                       | 1,285  | 1,832      | 1,979    | 2,138        | 104,352    | —            | 111,586      |
| San Diego                                     | 4.66                   | 4.92  | 1/1/23                       | 1,103  | 1,540      | 1,614    | 1,692        | 1,770      | 29,904       | 37,623       |
| Greater Boston                                | 3.93                   | 3.18  | 3/10/23                      | —  | —          | 1,091    | 1,505        | 1,566      | 77,838       | 82,000       |
| San Francisco                                 | 6.50                   | 6.64  | 7/1/36                       | 19   | 20         | 22       | 23           | 25         | 703          | 812          |
| Weighted-average interest rate/subtotal       | 3.83 %                 | 3.90  |                              | 176,248  | 267,512    | 4,706    | 155,520      | 107,713    | 108,445      | 820,144      |
| Unsecured senior debt                         |                        |   |                              |  |            |          |              |            |              |              |
| \$1.5 billion unsecured senior line of credit | L+1.10% <sup>(6)</sup> | 1.77  | 1/3/19                       | —  | —          | —        | 299,000      | —          | —            | 299,000      |
| 2019 Unsecured Senior Bank Term Loan          | L+1.20%                | 1.88  | 1/3/19                       | —  | —          | —        | 600,000      | —          | —            | 600,000      |
| 2021 Unsecured Senior Bank Term Loan          | L+1.10%                | 1.74  | 1/15/21                      | —  | —          | —        | —            | —          | 350,000      | 350,000      |
| Unsecured senior notes payable                | 2.75 %                 | 2.95  | 1/15/20                      | —  | —          | —        | —            | 400,000    | —            | 400,000      |
| Unsecured senior notes payable                | 4.60 %                 | 4.72  | 4/1/22                       | —  | —          | —        | —            | —          | 550,000      | 550,000      |
| Unsecured senior notes payable                | 3.90 %                 | 4.02  | 6/15/23                      | —  | —          | —        | —            | —          | 500,000      | 500,000      |
| Unsecured senior notes payable                | 4.30 %                 | 4.46  | 1/15/26                      | —  | —          | —        | —            | —          | 300,000      | 300,000      |
| Unsecured senior notes payable                | 4.50 %                 | 4.58  | 7/30/29                      | —  | —          | —        | —            | —          | 300,000      | 300,000      |
| Unsecured debt weighted average/subtotal      |                        | 3.26  |                              | —  | —          | —        | 899,000      | 400,000    | 2,000,000    | 3,299,000    |
|   |                        | 3.39 %  |                              | \$ 176,248   | \$ 267,512 | \$ 4,706 | \$ 1,054,520 | \$ 507,713 | \$ 2,108,445 | \$ 4,119,144 |

Weighted-average  
interest rate/total

|                                      |            |            |          |              |            |              |             |
|--------------------------------------|------------|------------|----------|--------------|------------|--------------|-------------|
| Balloon payments                     | \$ 173,135 | \$ 264,120 | \$ —     | \$ 1,049,162 | \$ 503,979 | \$ 2,100,487 | \$ 4,090,88 |
| Principal amortization               | 3,113      | 3,392      | 4,706    | 5,358        | 3,734      | 7,958        | 28,261      |
| Total debt                           | \$ 176,248 | \$ 267,512 | \$ 4,706 | \$ 1,054,520 | \$ 507,713 | \$ 2,108,445 | \$ 4,119,14 |
| Fixed-rate/hedged variable-rate debt | \$ 128,427 | \$ 3,392   | \$ 4,706 | \$ 755,358   | \$ 507,713 | \$ 2,108,445 | \$ 3,508,0  |
| Unhedged variable-rate debt          | 47,821     | 264,120    | —        | 299,162      | —          | —            | 611,103     |
| Total debt                           | \$ 176,248 | \$ 267,512 | \$ 4,706 | \$ 1,054,520 | \$ 507,713 | \$ 2,108,445 | \$ 4,119,14 |

- (1) Represents the weighted-average interest rate as of the end of the period plus the impact of debt premiums/discounts, interest rate swap agreements, and deferred financing costs.
- (2) Reflects any extension options that we control.
- (3) In April 2016, we repaid the \$47.8 million secured note payable with an effective interest rate of 2.83%. In May 2016, we repaid the \$126.0 million secured note payable with an effective interest rate of 6.64%.
- (4) We have a one-year option to extend the stated maturity date to August 23, 2018, subject to certain conditions.
- (5) We have two, one-year options to extend the stated maturity date to January 28, 2021, subject to certain conditions. Our unsecured senior line of credit contains a feature that allows lenders to competitively bid on the interest rate for borrowings under the facility. This may result in an interest rate that is below the stated rate of LIBOR+1.10%.
- (6) In addition to the cost of borrowing, the facility is subject to an annual facility fee of 0.20%, based on the aggregate commitments. Unamortized deferred financing costs related to our unsecured senior line of credit are classified in other assets and are excluded from the calculation of the weighted-average interest rate. Refer to the ASU adopted in January 2016 as described in Note 2 – “Basis of Presentation and Summary of Significant Accounting Policies.”

## 8. Secured and unsecured senior debt (continued)

## Interest expense

The following table summarizes interest expense for the three months ended March 31, 2016 and 2015 (in thousands):

|                                | Three Months<br>Ended March 31, |          |
|--------------------------------|---------------------------------|----------|
|                                | 2016                            | 2015     |
| Gross interest                 | \$36,954                        | \$34,207 |
| Capitalized interest (12,099 ) | (10,971 )                       |          |
| Interest expense               | \$24,855                        | \$23,236 |

## Repayment of secured notes payable

During the three months ended March 31, 2016, we repaid three secured notes payable aggregating \$57.2 million with a weighted-average effective interest rate of 4.36%.

In April 2016, we repaid a \$47.8 million secured note payable with a an effective interest rate of 2.83%.

In May 2016, we repaid a \$126.0 million secured note payable with an effective interest rate of 6.64%.

## Secured construction loans

The following table summarizes our secured construction loans as of March 31, 2016 (dollars in thousands):

| Market                              | Stated<br>Rate         | Maturity<br>Date | Outstanding<br>Balance | Remaining<br>Commitments | Total<br>Aggregate<br>Commitments |
|-------------------------------------|------------------------|------------------|------------------------|--------------------------|-----------------------------------|
| 259 East Grand Avenue/San Francisco | L+1.50% <sup>(1)</sup> |                  | \$ 47,821              | \$ 7,179                 | \$ 55,000                         |
| 75/125 Binney Street/Greater Boston | L+1.35%                | 8/23/17          | 188,120                | 62,280                   | 250,400                           |
| 50/60 Binney Street/Greater Boston  | L+1.50%                | 1/28/19          | 150,162                | 199,838                  | 350,000                           |
|                                     |                        |                  | \$ 386,103             | \$ 269,297               | \$ 655,400                        |

(1) In April 2016, we repaid this secured note payable with an effective interest rate of 2.83%.

(2) We have a one-year option to extend the stated maturity date to August 23, 2018, subject to certain conditions.

(3) We have two, one-year options to extend the stated maturity date to January 28, 2021, subject to certain conditions.

During April 2016, we executed the following secured construction loan for our development project at 100 Binney Street, located in our Cambridge submarket (dollars in thousands):

| Market                           | Stated<br>Rate | Maturity<br>Date | Outstanding<br>Balance | Remaining<br>Commitments | Total<br>Aggregate<br>Commitments |
|----------------------------------|----------------|------------------|------------------------|--------------------------|-----------------------------------|
| 100 Binney Street/Greater Boston | L+2.00%        | 4/20/19          | \$ —                   | \$ 304,281               | \$ 304,281                        |

(1) We have two, one-year options to extend the stated maturity date to April 20, 2021, subject to certain conditions.

## 9. Interest rate swap agreements

We use interest rate swap agreements to hedge the variable cash flows associated with certain of our existing LIBOR-based variable-rate debt, including our unsecured senior line of credit, unsecured senior bank term loans, and secured notes payable. The ineffective portion of the change in fair value of our interest rate swap agreements is required to be recognized directly in earnings. During the three months ended March 31, 2016 and 2015, our interest rate swap agreements were 100% effective; as a result, no hedge ineffectiveness was recognized in earnings. Changes in fair value, including accrued interest and adjustments for non-performance risk, on the effective portion of our interest rate swap agreements that are designated and that qualify as cash flow hedges are classified in accumulated other comprehensive income (loss). Amounts classified in accumulated other comprehensive income (loss) are subsequently reclassified into earnings in the period during which the hedged transactions affect earnings. During the next 12 months, we expect to reclassify approximately \$5.8 million in accumulated other comprehensive income (loss) to earnings as an increase to interest expense. As of March 31, 2016, and December 31, 2015, the fair values of our interest rate swap agreements aggregating an asset balance were classified in other assets, and those aggregating a liability balance were classified in accounts payable, accrued expenses, and tenant security deposits, based upon their respective fair values, without any offsetting pursuant to master netting agreements. Refer to Note 7 – “Fair Value Measurements” to our unaudited consolidated financial statements under Item 1 of this report. Under our interest rate swap agreements, we have no collateral posting requirements.

The Company has agreements with certain of its derivative counterparties that contain a provision wherein (i) the Company could be declared in default on its derivative obligations if repayment of the underlying indebtedness is accelerated by the lender due to the Company’s default on the indebtedness; or (ii) if the Company defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its derivative obligations. If the Company had breached any of these provisions as of March 31, 2016, it could have been required to settle its obligations under the agreements at their termination value of \$10.6 million.

We had the following outstanding interest rate swap agreements that were designated as cash flow hedges of interest rate risk as of March 31, 2016 (dollars in thousands):

| Effective Date    | Maturity Date  | Number of Contracts | Weighted-Average Interest Pay Rate <sup>(1)</sup> | Fair Value as of            |              |              |            |            |
|-------------------|----------------|---------------------|---|-----------------------------|--------------|--------------|------------|------------|
|                   |                |                     |   | 3/31/16                     | 3/31/16      | 12/31/16     | 12/31/17   | 12/31/18   |
| September 1, 2015 | March 31, 2017 | 2                   | 0.57%   | \$ (5 )                     | \$ 100,000   | \$ 100,000   | \$—        | \$—        |
| March 31, 2016    | March 31, 2017 | 11                  | 1.15%   | (5,830 )                    | 1,000,000    | 1,000,000    | —          | —          |
| March 31, 2017    | March 31, 2018 | 15                  | 1.31%   | (4,636 )                    | —            | —            | 900,000    | —          |
| March 29, 2018    | March 31, 2019 | 4                   | 1.06%   | (50 )                       | —            | —            | —          | 250,000    |
| Total             |                |                     |   | \$ (10,521 ) <sup>(2)</sup> | \$ 1,100,000 | \$ 1,100,000 | \$ 900,000 | \$ 250,000 |

In addition to the interest pay rate for each swap agreement, interest is payable at an applicable margin for borrowings outstanding as of March 31, 2016. Borrowings under our 2019 unsecured senior bank term loan (“2019 (1)Unsecured Senior Bank Term Loan”) include an applicable margin of 1.20%, and borrowings outstanding under our unsecured senior line of credit and 2021 Unsecured Senior Bank Term Loan include an applicable margin of 1.10%.

This total represents the net of the fair value of interest rate swap agreements in liability position of \$10.5 million (2)and fair value of interest rate swap agreements in asset position of \$25 thousand. Refer to Note 7 – “Fair Value Measurements” to our unaudited consolidated financial statements under Item 1 of this report.



## 10. Accounts payable, accrued expenses, and tenant security deposits

The following table summarizes the components of accounts payable, accrued expenses, and tenant security deposits as of March 31, 2016, and December 31, 2015 (in thousands):

|  | March<br>31, 2016 | December<br>31, 2015 |
|--|-------------------|----------------------|
| Accounts payable and accrued expenses      | \$266,266         | \$239,838            |
| Acquired below-market leases               | 24,986            | 26,018               |
| Conditional asset retirement obligations   | 5,727             | 5,777                |
| Deferred rent liabilities                  | 26,261            | 27,664               |
| Interest rate swap liabilities             | 10,546            | 4,314                |
| Unearned rent and tenant security deposits | 213,072           | 211,605              |
| Other liabilities <sup>(1)</sup>           | 81,609            | 74,140               |
| Total                                      | \$628,467         | \$589,356            |

The balance as of March 31, 2016 includes a \$54.0 million liability related to the second installment paid on April 1, 2016, for our acquisition of the remaining noncontrolling interest in our 1.2 million RSF campus at Alexandria Technology Square® in our Cambridge submarket. Refer to Note 15 – “Subsequent Events” to our unaudited consolidated financial statements under Item 1 of this report for additional information.

Some of our properties may contain asbestos, which, under certain conditions, requires remediation. Although we believe that the asbestos is appropriately contained in accordance with environmental regulations, our practice is to remediate the asbestos upon the development or redevelopment of the affected property. We recognize a liability for the fair value of a conditional asset retirement obligation (including asbestos) when the fair value of the liability can be reasonably estimated. In addition, for certain properties, we have not recognized an asset retirement obligation when there is an indeterminate settlement date for the obligation because the period in which we may remediate the obligation may not be estimated with any level of precision to provide for a meaningful estimate of the retirement obligation. These conditional asset retirement obligations are included in the table above.

## 11. Earnings per share

We use income from continuing operations attributable to Alexandria’s common stockholders as the “control number” in determining whether potential common shares are dilutive or antidilutive to EPS. Pursuant to the presentation and disclosure literature on gains or losses on sales or disposals by REITs and EPS required by the SEC and the FASB, gains or losses on sales or disposals by a REIT that do not qualify as discontinued operations are classified below income from discontinued operations in the consolidated statements of income and included in the numerator for the computation of EPS for income from continuing operations.

We account for unvested restricted stock awards that contain nonforfeitable rights to dividends as participating securities and include these securities in the computation of EPS using the two-class method. Our 7% Series D cumulative convertible preferred stock (“Series D Convertible Preferred Stock”) is not a participating security, and is not included in the computation of EPS using the two-class method. Under the two-class method, we allocate net income after preferred stock dividends, preferred stock redemption charge, and amounts attributable to noncontrolling interests to common stockholders and unvested restricted stock awards based on their respective participation rights to dividends declared (or accumulated) and undistributed earnings. Diluted EPS is computed using the weighted-average shares of common stock outstanding determined for the basic EPS computation plus the effect of any dilutive securities outstanding during the period. We had no dilutive securities outstanding during the three months ended

March 31, 2016 and 2015.

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## 11. Earnings per share (continued)

The table below is a reconciliation of the numerators and denominators of the basic and diluted EPS computations for the three months ended March 31, 2016 and 2015 (in thousands, except per share amounts):

|  | Three Months<br>Ended March 31, |          |
|--|---------------------------------|----------|
|  | 2016                            | 2015     |
| Income from continuing operations  | \$9,966                         | \$25,051 |
| Net income attributable to noncontrolling interests  | (4,030 )                        | (492 )   |
| Net income attributable to Alexandria Real Estate Equities, Inc.'s stockholders  | 5,936                           | 24,559   |
| Dividends on preferred stock   | (5,907 )                        | (6,247 ) |
| Preferred stock redemption charge  | (3,046 )                        | —        |
| Net income attributable to unvested restricted stock awards  | (801 )                          | (483 )   |
| (Loss) income from continuing operations attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic and diluted | (3,818 )                        | 17,829   |
| Loss from discontinued operations  | —                               | (43 )    |
| Net (loss) income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic and diluted                        | \$(3,818)                       | \$17,786 |
| <br>   |                                 |          |
| Weighted-average shares of common stock outstanding – basic and diluted  | 72,584                          | 71,366   |
| <br>   |                                 |          |
| EPS attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic and diluted:                                     |                                 |          |
| Continuing operations  | \$(0.05 )                       | \$0.25   |
| Discontinued operations  | —                               | —        |
| EPS – basic and diluted  | \$(0.05 )                       | \$0.25   |

For purposes of calculating diluted EPS, we did not assume conversion of our Series D Convertible Preferred Stock for the three months ended March 31, 2016 and 2015, since the impact was antidilutive to EPS attributable to Alexandria Real Estate Equities, Inc.'s common stockholders from continuing operations during those periods. Refer to “7.00% Series D Convertible Preferred Stock redemption” in Note 12 – “Stockholders’ Equity” for further discussion of the partial redemption of our Series D Convertible Preferred Stock.

## 12. Stockholders' equity

## "At the market" common stock offering program

In December 2015, we established an "at the market" common stock offering program, under which we may sell, from time to time, up to an aggregate of \$450.0 million of our common stock through our various sales agents during a three-year period. During the three months ended March 31, 2016, we sold an aggregate of 293,235 shares of common stock for gross proceeds of \$25.9 million, or \$88.44 per share, and net proceeds of approximately \$25.3 million, including commissions and other expenses of approximately \$0.6 million. We used the proceeds from the sales to reduce amounts outstanding under our unsecured senior line of credit. As of March 31, 2016, the remaining amount available under our current program through the future stock sales was approximately \$349.1 million.

## 7.00% Series D Convertible Preferred Stock redemption

During the three months ended March 31, 2016, we repurchased 931,934 outstanding shares of our Series D Convertible Preferred Stock at an aggregate price of \$25.6 million, or \$27.49 per share. We recognized a preferred stock redemption charge of \$3.0 million during the three months ended March 31, 2016, including the write-off of original issuance costs of approximately \$727 thousand.

## Dividends

In March 2016, we declared cash dividends on our common stock for the first quarter of 2016, aggregating \$59.1 million, or \$0.80 per share. Also in March 2016, we declared cash dividends on our Series D Convertible Preferred Stock for the first quarter of 2016, aggregating approximately \$3.8 million, or \$0.4375 per share. Additionally, we declared cash dividends on our Series E cumulative redeemable preferred stock ("Series E Preferred Stock") for the first quarter of 2016, aggregating approximately \$2.1 million, or \$0.403125 per share. In April 2016, we paid the cash dividends on our common stock, Series D Convertible Preferred Stock, and Series E Preferred Stock for the first quarter of 2016.

## Accumulated other comprehensive income (loss)

Accumulated other comprehensive income (loss) attributable to Alexandria consists of the following (in thousands):

|   | Net<br>Unrealized<br>Gain on<br>Available-for-<br>Sale Equity<br>Securities | Net<br>Unrealized<br>Loss on<br>Interest Rate<br>Swap<br>Agreements | Net<br>Unrealized<br>Loss on<br>Foreign<br>Currency<br>Translation | Total       |
|---|---|---|--|-------------|
| Balance as of December 31, 2015                             | \$ 117,599  | \$ (3,718 )   | \$ (64,690 )   | \$ 49,191   |
| Other comprehensive (loss) income before reclassifications  | (47,423 )   | (6,961 )  | 3,528  | (50,856 )   |
| Amounts reclassified from other comprehensive (income) loss | (7,026 )  | 158   | —  | (6,868 )    |
|   | (54,449 )   | (6,803 )  | 3,528  | (57,724 )   |
| Amounts attributable to noncontrolling interest             | —   | —   | —  | —           |
| Net other comprehensive (loss) income                       | (54,449 )   | (6,803 )  | 3,528  | (57,724 )   |
| Balance as of March 31, 2016                                | \$ 63,150   | \$ (10,521 )  | \$ (61,162 )   | \$ (8,533 ) |

## Preferred stock and excess stock authorizations

Our charter authorizes the issuance of up to 100.0 million shares of preferred stock, of which 13.8 million shares were issued and outstanding as of March 31, 2016. In addition, 200.0 million shares of “excess stock” (as defined in our charter) are authorized, none of which were issued and outstanding as of March 31, 2016.

## 13. Noncontrolling interests

Noncontrolling interests represent the third-party interests in certain entities in which we have a controlling interest. These entities owned eight projects as of March 31, 2016, and are included in our consolidated financial statements. Noncontrolling interests are adjusted for additional contributions and distributions, the proportionate share of the net earnings or losses, and other comprehensive income or loss. Distributions, profits, and losses related to these entities are allocated in accordance with the respective operating agreements.

During the three months ended March 31, 2015, we executed an agreement to purchase the outstanding 10% noncontrolling interest in our 1.2 million RSF campus at Alexandria Technology Square® in our Cambridge submarket for \$108.3 million. The first installment of \$54.3 million was paid on April 1, 2015, and the second installment of \$54.0 million was paid on April 1, 2016. The final payment was recorded as a reduction of the noncontrolling interest purchase liability which was established upon execution of the purchase agreement.

The following table represents income from continuing operations and discontinued operations attributable to Alexandria Real Estate Equities, Inc., for the three months ended March 31, 2016 and 2015, excluding the amounts attributable to these noncontrolling interests (in thousands):

|  | Three Months<br>Ended March 31, |          |
|--|---------------------------------|----------|
|  | 2016                            | 2015     |
| Income from continuing operations attributable to Alexandria Real Estate Equities, Inc.'s stockholders | \$5,936                         | \$24,559 |
| Loss from discontinued operations  | —                               | (43 )    |
| Net income attributable to Alexandria Real Estate Equities, Inc.'s stockholders                        | \$5,936                         | \$24,516 |

Certain of our noncontrolling interests have the right to require us to redeem their ownership interests in the respective entities. We classify these ownership interests in the entities as redeemable noncontrolling interests outside of total equity in the accompanying consolidated balance sheets. Redeemable noncontrolling interests are adjusted for additional contributions and distributions, the proportionate share of the net earnings or losses, and other comprehensive income or loss. If the amount of a redeemable noncontrolling interest is less than the maximum redemption value at the balance sheet date, such amount is adjusted to the maximum redemption value. Subsequent declines in the redemption value are recognized only to the extent that previous increases have been recognized.

## 14. Assets classified as held for sale

As of March 31, 2016, three operating properties in North America with an aggregate 161,690 RSF and two land parcels in India with an aggregate 28 acres of land were classified as held for sale, none of which met the criteria for classification as a discontinued operation in our consolidated financial statements.

## Assets located in North America

The following is a summary of net assets held for sale in North America as of March 31, 2016, and December 31, 2015 (in thousands):

|  | March 31, December 31, |           |
|--|------------------------|-----------|
|  | 2016                   | 2015      |
| Total assets   | \$ 19,356              | \$ 19,083 |
| Total liabilities                                      | —                      | —         |
| Net assets classified as held for sale – North America | \$ 19,356              | \$ 19,083 |

The following is a summary of the income included in our income from continuing operations for the three months ended March 31, 2016 and 2015, from assets classified as held for sale, not qualifying as discontinued operations (in thousands):

|   | Three Months<br>Ended March 31, |         |
|---|---------------------------------|---------|
|   | 2016                            | 2015    |
| Total revenues  | \$1,003                         | \$1,671 |
| Operating expenses  | (359 )                          | (560 )  |
| Total revenues less operating expenses  | 644                             | 1,111   |
| Depreciation expense  | (105 )                          | (335 )  |
| Income from assets classified as held for sale – North America <sup>(1)</sup> | \$539                           | \$776   |

Includes the results of operations of three properties with an aggregate 161,690 RSF that were classified as held for sale as of March 31, 2016, and four properties with an aggregate 279,733 RSF that were sold subsequent to three (1) months ended March 31, 2015. These properties did not qualify for classification as discontinued operations. For additional information, refer to Note 2 – “Basis of Presentation and Summary of Significant Accounting Policies” to our unaudited consolidated financial statements under Item 1 of this report.

## Assets located in Asia

As of March 31, 2016, we had eight operating properties aggregating 1.2 million RSF with an average occupancy of 70.2% located in our China and India submarkets. Our properties located in Asia included four completed development projects, three completed redevelopment projects, and one property that was acquired in a sale/leaseback transaction. Several of our properties located in Asia were recently developed/redeveloped over the past few years, including one building which is substantially fully leased to Novartis AG and GlaxoSmithKline plc and had a yield on cost of 10.9% for the three months ended March 31, 2016, on an annualized basis. Key tenants at these operating properties include Novartis AG, GlaxoSmithKline plc, and Emerson Electric Company. In addition, as of March 31, 2016, we had land parcels in India that we held for future ground-up development consisting of 168 acres. As of December 31, 2015, and March 31, 2016, all our investments in Asia were classified as held for use, except for two land parcels in India, which were classified as held for sale as of March 31, 2016. As of December 31, 2015, and March 31, 2016, we concluded that all our investments that were classified as held for use were recoverable under the held for use model as the projected probability-weighted undiscounted cash flows from each operating property and land parcel exceeded our net book value, including our projected costs to complete or develop each land parcel.



## 14. Assets classified as held for sale (continued)

## Held for sale land parcels in India as of March 31, 2016

On March 31, 2016, we evaluated two separate potential transactions to sell land parcels in our India submarket aggregating 28 acres. We determined that these land parcels met the criteria for classification as held for sale including, among others, the following: (i) management having the authority committed to sell the real estate, and (ii) the sale was probable within one year. Upon classification as held for sale, we recognized an impairment charge of \$29.0 million, to lower the carrying amount of the real estate to its estimated fair value less cost to sell of approximately \$10.2 million. In determining the carrying amount for evaluating the real estate for impairment, we considered our net book value, cost to sell, and a \$10.6 million cumulative foreign currency translation loss that will be reclassified to net income when realized upon sale or disposition. As of March 31, 2016, we only had one binding sale agreement related to one land parcel. This land parcel was sold on May 2, 2016, at no gain or loss.

## Subsequent event – remaining real estate holdings in Asia

On April 22, 2016, we decided to monetize our remaining real estate investments located in Asia in order to invest capital into our highly leased value-creation pipeline. We determined that these investments met the criteria for classification as held for sale when we achieved the following, among other criteria: (i) committed to sell all of our real estate investments in Asia, (ii) obtained approval from our Board of Directors, and (iii) determined that the sale of each property/land parcel was probable within one year. Upon classification as held for sale, we recognized an impairment charge of \$153.0 million in April 2016 related to our remaining real estate investments located in Asia, to lower the carrying costs of the real estate to its estimated fair value less cost to sell. In determining the carrying amount for evaluating the real estate for impairment, we considered our net book value, cost to sell, and a \$40.2 million cumulative foreign currency translation loss that will be reclassified to net income when realized upon sale or disposition.

## Fair value and estimated sales proceeds

The fair value considered in our impairment of each investment was determined based on the following: (i) a contractual sales price for one parcel, (ii) preliminary non-binding letters of intent, (iii) significant other observable inputs, including the consideration of certain local government land acquisition programs, and (iv) discounted cash flow analyses. We expect total sales from Asia to generate approximately \$104.4 million of proceeds after disposition costs. We believe our real estate investments in Asia will be monetized in several separate transactions over the next 12 months.

The following is a summary of net assets and operating information of our real estate investments in Asia, including (i) two land parcels aggregating 28 acres that were classified as held for sale as of March 31, 2016, and (ii) eight operating properties aggregating 1.2 million RSF and land parcels aggregating 168 acres, which met the criteria for classification as held for sale in late April 2016 (in thousands):

|  | March 31,<br>2016 | December 31,<br>2015 |
|--|-------------------|----------------------|
| Total assets   | \$220,424         | \$ 247,560           |
| Total liabilities  | (12,866 )         | (11,566 )            |
| Total accumulated other comprehensive loss <sup>(1)</sup>      | 49,787            | 49,838               |
| Net assets located in Asia as of March 31, 2016 <sup>(2)</sup> | \$257,345         | \$ 285,832           |
| Impairment recognized in April 2016                            | (152,968 )        |                      |

Net assets located in Asia after impairment recognized in April 2016 <sup>(3)</sup> \$104,377

Represents the cumulative foreign currency translation losses of \$52.6 million and gains of \$1.8 million related to (1) our investments located in our India and China submarkets, respectively, that will be reclassified to net income only when realized upon sale or disposition.

This amount includes a \$29.0 million impairment charge we recognized in March 2016, for two land parcels that (2) met the criteria for classification as held for sale. The estimated sales price of these two land parcels is approximately \$11.9 million.

(3) Represents estimated sales price of \$113.0 million less costs to sell.

## 14. Assets classified as held for sale (continued)

| (In thousands)                                  | Three Months Ended<br>March 31, |            |
|---|---------------------------------|------------|
|   | 2016                            | 2015       |
| Total revenues                                  | \$3,219                         | \$2,823    |
| Operating expenses                              | (2,588 )                        | (1,754 )   |
|   | 631                             | 1,069      |
| General and administrative expense              | (684 )                          | (1,374 )   |
|   | (53 )                           | (305 )     |
| Depreciation expense                            | (2,248 )                        | (2,125 )   |
| Impairment of real estate <sup>(1)</sup>        | (28,980 )                       | (14,510 )  |
| Net loss related to real estate located in Asia | \$(31,281)                      | \$(16,940) |

Represents the impairment charge we recognized in March 2016, for two land parcels in India that met the criteria (1) for classification as held for sale. The estimated sales price of these two land parcels is approximately \$11.9 million.

## Discontinued operations

In late April 2016, we evaluated whether our real estate investments in Asia met the criteria for classification as discontinued operations, including, among others: (i) if the properties meet the held for sale criteria, and (ii) if the sale of these assets represents a strategic shift that has or will have a major effect on our operations and financial results. In our assessment, we considered, among other factors, that our total revenue from properties located in Asia was approximately \$3.2 million, or 1.5% of our total consolidated revenues of \$216.1 million, for the three months ended March 31, 2016. We also noted total assets related to our investment in Asia were approximately \$220.4 million, or 2.5% of our total assets of \$9.0 billion, as of March 31, 2016. Consequently, we concluded that the monetization of our real estate investments in Asia did not represent a strategic shift that will have a major effect in our operations and financial results and therefore did not meet the criteria for classification as discontinued operations.

## 15. Subsequent events

### 16020 Industrial Drive

In April 2016, we completed the sale of a 71,000 RSF R&D/warehouse property, located at 16020 Industrial Drive in Maryland for approximately \$6.4 million with no gain or loss.

### Remaining real estate holdings in Asia

In April 2016, we determined that our remaining real estate investments in Asia met the criteria for classification as held for sale. Upon classification as held for sale, we recognized an impairment charge related to our remaining Asia real estate holdings. For additional information, refer to the section titled “Assets Located in Asia” in Note 14 – “Assets Classified as Held for Sale” to our accompanying unaudited consolidated financial statements under Item 1 of this report.

### Secured construction loans

In April 2016, we closed a secured construction loan for our development project at 100 Binney Street in our Cambridge submarket. For additional information, refer to Note 8 – “Secured and Unsecured Senior Debt” to our unaudited consolidated financial statements under Item 1 of this report for a discussion of our secured construction loans.

### Repayment of secured notes payable

In April and May 2016, we repaid two secured notes payable. For additional information, refer to Note 8 – “Secured and Unsecured Senior Debt” to our unaudited consolidated financial statements under Item 1 of this report for a discussion of our secured construction loans.

### Purchase of noncontrolling interest

In April 2016, we completed the purchase of the remaining outstanding noncontrolling interest in our campus at Alexandria Technology Square® in our Cambridge submarket. For additional information, refer to Note 13 – “Noncontrolling Interests” to our unaudited consolidated financial statements under Item 1 of this report for a discussion of our secured construction loans.

## 16. Condensed consolidating financial information

Alexandria Real Estate Equities, Inc. (the “Issuer”) has sold certain debt securities registered under the Securities Act of 1933, as amended, that are fully and unconditionally guaranteed by Alexandria Real Estate Equities, L.P. (the “LP” or the “Guarantor Subsidiary”), an indirectly 100% owned subsidiary of the Issuer. The Company’s other subsidiaries, including, but not limited to, the subsidiaries that own substantially all of its real estate (collectively, the “Combined Non-Guarantor Subsidiaries”), will not provide a guarantee of such securities, including the subsidiaries that are partially or 100% owned by the LP. The following condensed consolidating financial information presents the condensed consolidating balance sheets as of March 31, 2016 and December 31, 2015, the condensed consolidating statements of income and comprehensive income for the three months ended March 31, 2016 and 2015, and the condensed consolidating statements of cash flows for the three months ended March 31, 2016 and 2015, for the Issuer, the Guarantor Subsidiary, and the Combined Non-Guarantor Subsidiaries, as well as the eliminations necessary to arrive at the information for Alexandria Real Estate Equities, Inc., on a consolidated basis, and consolidated amounts. In presenting the condensed consolidating financial statements, the equity method of accounting has been applied to (i) the Issuer’s interests in the Guarantor Subsidiary and the Combined Non-Guarantor Subsidiaries, (ii) the Guarantor

Subsidiary's interests in the Combined Non-Guarantor Subsidiaries, and (iii) the Combined Non-Guarantor Subsidiaries' interests in the Guarantor Subsidiary, where applicable, even though all such subsidiaries meet the requirements to be consolidated under GAAP. All intercompany balances and transactions between the Issuer, the Guarantor Subsidiary, and the Combined Non-Guarantor Subsidiaries have been eliminated, as shown in the column "Eliminations." All assets and liabilities have been allocated to the Issuer, the Guarantor Subsidiary, and the Combined Non-Guarantor Subsidiaries generally based on legal entity ownership.

## 16. Condensed consolidating financial information (continued)

Condensed Consolidating Balance Sheet  
as of March 31, 2016  
(In thousands)  
(Unaudited)

|  | Alexandria<br>Real Estate<br>Equities,<br>Inc.<br>(Issuer) | Alexandria<br>Real Estate<br>Equities, L.P.<br>(Guarantor<br>Subsidiary) | Combined<br>Non-<br>Guarantor<br>Subsidiaries | Eliminations          | Consolidated       |
|--|--|--|---|-----------------------|--------------------|
| <b>Assets</b>  |  |  |   |                       |                    |
| Investments in real estate                                       | \$—  | \$—  | \$7,741,466                                   | \$—                   | \$7,741,466        |
| Investments in unconsolidated real estate JVs                    | —  | —  | 127,165                                       | —                     | 127,165            |
| Cash and cash equivalents  | 34,027   | —  | 112,170                                       | —                     | 146,197            |
| Restricted cash  | 81   | —  | 14,804  | —                     | 14,885             |
| Tenant receivables   | —  | —  | 9,979   | —                     | 9,979              |
| Deferred rent  | —  | —  | 293,144                                       | —                     | 293,144            |
| Deferred leasing costs   | —  | —  | 192,418                                       | —                     | 192,418            |
| Investments  | —  | 4,687  | 311,476                                       | —                     | 316,163            |
| Investments in and advances to affiliates                        | 7,253,538  | 6,584,962  | 134,034                                       | (13,972,534 )         | —                  |
| Other assets   | 35,367   | —  | 94,748  | —                     | 130,115            |
| <b>Total assets</b>  | <b>\$7,323,013</b>   | <b>\$6,589,649</b>   | <b>\$9,031,404</b>                            | <b>\$(13,972,534)</b> | <b>\$8,971,532</b> |
| <b>Liabilities, Noncontrolling Interests, and Equity</b>         |  |  |   |                       |                    |
| Secured notes payable  | \$—  | \$—  | \$816,578                                     | \$—                   | \$816,578          |
| Unsecured senior notes payable                                   | 2,031,284  | —  | —   | —                     | 2,031,284          |
| Unsecured senior line of credit                                  | 299,000  | —  | —   | —                     | 299,000            |
| Unsecured senior bank term loans                                 | 944,637  | —  | —   | —                     | 944,637            |
| Accounts payable, accrued expenses, and tenant security deposits | 118,384  | —  | 510,083                                       | —                     | 628,467            |
| Dividends payable  | 63,988   | —  | 287   | —                     | 64,275             |
| <b>Total liabilities</b>   | <b>3,457,293</b>   | <b>—</b>   | <b>1,326,948</b>                              | <b>—</b>              | <b>4,784,241</b>   |
| Redeemable noncontrolling interests                              | —  | —  | 14,218  | —                     | 14,218             |
| Alexandria Real Estate Equities, Inc.'s stockholders' equity     | 3,865,720  | 6,589,649  | 7,382,885                                     | (13,972,534 )         | 3,865,720          |
| Noncontrolling interests   | —  | —  | 307,353                                       | —                     | 307,353            |
| <b>Total equity</b>  | <b>3,865,720</b>   | <b>6,589,649</b>   | <b>7,690,238</b>                              | <b>(13,972,534 )</b>  | <b>4,173,073</b>   |
| <b>Total liabilities, noncontrolling interests, and equity</b>   | <b>\$7,323,013</b>   | <b>\$6,589,649</b>   | <b>\$9,031,404</b>                            | <b>\$(13,972,534)</b> | <b>\$8,971,532</b> |

## 16. Condensed consolidating financial information (continued)

Condensed Consolidating Balance Sheet  
as of December 31, 2015  
(In thousands)  
(Unaudited)

|  | Alexandria<br>Real Estate<br>Equities, Inc.<br>(Issuer) | Alexandria<br>Real Estate<br>Equities, L.P.<br>(Guarantor<br>Subsidiary) | Combined<br>Non-<br>Guarantor<br>Subsidiaries | Eliminations          | Consolidated       |
|--|---|--|---|-----------------------|--------------------|
| <b>Assets</b>  |   |  |   |                       |                    |
| Investments in real estate                                       | \$—   | \$—  | \$7,629,922                                   | \$—                   | \$7,629,922        |
| Investments in unconsolidated real estate JVs                    | —   | —  | 127,212                                       | —                     | 127,212            |
| Cash and cash equivalents  | 31,982  | —  | 93,116  | —                     | 125,098            |
| Restricted cash  | 91  | —  | 28,781  | —                     | 28,872             |
| Tenant receivables   | —   | —  | 10,485  | —                     | 10,485             |
| Deferred rent  | —   | —  | 280,570                                       | —                     | 280,570            |
| Deferred leasing costs   | —   | —  | 192,081                                       | —                     | 192,081            |
| Investments  | —   | 4,702  | 348,763                                       | —                     | 353,465            |
| Investments in and advances to affiliates                        | 7,194,092   | 6,490,009  | 132,121                                       | (13,816,222 )         | —                  |
| Other assets   | 36,808  | —  | 96,504  | —                     | 133,312            |
| <b>Total assets</b>  | <b>\$7,262,973</b>                                      | <b>\$6,494,711</b>   | <b>\$8,939,555</b>                            | <b>\$(13,816,222)</b> | <b>\$8,881,017</b> |
| <b>Liabilities, Noncontrolling Interests, and Equity</b>         |   |  |   |                       |                    |
| Secured notes payable  | \$—   | \$—  | \$809,818                                     | \$—                   | \$809,818          |
| Unsecured senior notes payable                                   | 2,030,631   | —  | —   | —                     | 2,030,631          |
| Unsecured senior line of credit                                  | 151,000   | —  | —   | —                     | 151,000            |
| Unsecured senior bank term loans                                 | 944,243   | —  | —   | —                     | 944,243            |
| Accounts payable, accrued expenses, and tenant security deposits | 100,294   | —  | 489,062                                       | —                     | 589,356            |
| Dividends payable  | 61,718  | —  | 287   | —                     | 62,005             |
| <b>Total liabilities</b>   | <b>3,287,886</b>  | <b>—</b>   | <b>1,299,167</b>                              | <b>—</b>              | <b>4,587,053</b>   |
| Redeemable noncontrolling interests                              | —   | —  | 14,218  | —                     | 14,218             |
| Alexandria Real Estate Equities, Inc.'s stockholders' equity     | 3,975,087   | 6,494,711  | 7,321,511                                     | (13,816,222 )         | 3,975,087          |
| Noncontrolling interests   | —   | —  | 304,659                                       | —                     | 304,659            |
| <b>Total equity</b>  | <b>3,975,087</b>  | <b>6,494,711</b>   | <b>7,626,170</b>                              | <b>(13,816,222 )</b>  | <b>4,279,746</b>   |
| <b>Total liabilities, noncontrolling interests, and equity</b>   | <b>\$7,262,973</b>                                      | <b>\$6,494,711</b>   | <b>\$8,939,555</b>                            | <b>\$(13,816,222)</b> | <b>\$8,881,017</b> |

## 16. Condensed consolidating financial information (continued)

Condensed Consolidating Statement of Income  
for the Three Months Ended March 31, 2016  
(In thousands)  
(Unaudited)

|  | Alexandria<br>Real Estate<br>Equities, Inc.<br>(Issuer) | Alexandria<br>Real Estate<br>Equities, L.P.<br>(Guarantor<br>Subsidiary) | Combined<br>Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|---|--|---|--------------|--------------|
| Revenues:  |   |  |   |              |              |
| Rental   | \$ —  | \$ —   | \$ 158,276                                    | \$ —         | \$ 158,276   |
| Tenant recoveries  | —   | —  | 52,597  | —            | 52,597       |
| Other income   | 3,075   | (4 )   | 5,741   | (3,596 )     | 5,216        |
| Total revenues   | 3,075   | (4 )   | 216,614                                       | (3,596 )     | 216,089      |
| Expenses:  |   |  |   |              |              |
| Rental operations  | —   | —  | 65,837  | —            | 65,837       |
| General and administrative   | 14,318  | —  | 4,466   | (3,596 )     | 15,188       |
| Interest   | 19,222  | —  | 5,633   | —            | 24,855       |
| Depreciation and amortization  | 1,614   | —  | 69,252  | —            | 70,866       |
| Impairment of real estate  | —   | —  | 28,980  | —            | 28,980       |
| Total expenses   | 35,154  | —  | 174,168                                       | (3,596 )     | 205,726      |
| Equity in loss of unconsolidated real estate JVs   | —   | —  | (397 )  | —            | (397 )       |
| Equity in earnings of affiliates   | 38,015  | 30,679   | 639   | (69,333 )    | —            |
| Net income   | 5,936   | 30,675   | 42,688  | (69,333 )    | 9,966        |
| Net income attributable to noncontrolling interests  | —   | —  | (4,030 )                                      | —            | (4,030 )     |
| Net income attributable to Alexandria Real Estate<br>Equities, Inc.'s stockholders               | 5,936   | 30,675   | 38,658  | (69,333 )    | 5,936        |
| Dividends on preferred stock   | (5,907 )  | —  | —   | —            | (5,907 )     |
| Preferred stock redemption charge  | (3,046 )  | —  | —   | —            | (3,046 )     |
| Net income attributable to unvested restricted stock<br>awards                                   | (801 )  | —  | —   | —            | (801 )       |
| Net (loss) income attributable to Alexandria Real<br>Estate Equities, Inc.'s common stockholders | \$ (3,818 )   | \$ 30,675  | \$ 38,658                                     | \$ (69,333 ) | \$ (3,818 )  |

## 16. Condensed consolidating financial information (continued)

Condensed Consolidating Statement of Income  
for the Three Months Ended March 31, 2015  
(In thousands)  
(Unaudited)

|  | Alexandria<br>Real Estate<br>Equities, Inc.<br>(Issuer) | Alexandria<br>Real Estate<br>Equities, L.P.<br>(Guarantor<br>Subsidiary) | Combined<br>Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|---|--|---|--------------|--------------|
| <b>Revenues:</b>   |   |  |   |              |              |
| Rental   | \$ —  | \$ —   | \$ 143,608                                    | \$ —         | \$ 143,608   |
| Tenant recoveries  | —   | —  | 48,394  | —            | 48,394       |
| Other income   | 3,026   | (41 )  | 5,564   | (3,798 )     | 4,751        |
| Total revenues   | 3,026   | (41 )  | 197,566                                       | (3,798 )     | 196,753      |
| <b>Expenses:</b>   |   |  |   |              |              |
| Rental operations  | —   | —  | 61,223  | —            | 61,223       |
| General and administrative   | 12,226  | —  | 5,959   | (3,798 )     | 14,387       |
| Interest   | 17,157  | —  | 6,079   | —            | 23,236       |
| Depreciation and amortization  | 1,247   | —  | 57,673  | —            | 58,920       |
| Impairment of real estate  | —   | —  | 14,510  | —            | 14,510       |
| Total expenses   | 30,630  | —  | 145,444                                       | (3,798 )     | 172,276      |
| Equity in earnings of unconsolidated real estate JVs                                   | —   | —  | 574   | —            | 574          |
| Equity in earnings of affiliates   | 52,120  | 45,590   | 917   | (98,627 )    | —            |
| Income from continuing operations  | 24,516  | 45,549   | 53,613  | (98,627 )    | 25,051       |
| Loss from discontinued operations  | —   | —  | (43 )   | —            | (43 )        |
| Net income   | 24,516  | 45,549   | 53,570  | (98,627 )    | 25,008       |
| Net income attributable to noncontrolling interests                                    | —   | —  | (492 )  | —            | (492 )       |
| Net income attributable to Alexandria Real Estate Equities, Inc.'s stockholders        | 24,516  | 45,549   | 53,078  | (98,627 )    | 24,516       |
| Dividends on preferred stock   | (6,247 )  | —  | —   | —            | (6,247 )     |
| Net income attributable to unvested restricted stock awards                            | (483 )  | —  | —   | —            | (483 )       |
| Net income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders | \$ 17,786   | \$ 45,549  | \$ 53,078                                     | \$ (98,627 ) | \$ 17,786    |

## 16. Condensed consolidating financial information (continued)

Condensed Consolidating Statement of Comprehensive Income  
for the Three Months Ended March 31, 2016  
(In thousands)  
(Unaudited)

|   | Alexandria<br>Real Estate<br>Equities, Inc.<br>(Issuer) | Alexandria<br>Real Estate<br>Equities, L.P.<br>(Guarantor<br>Subsidiary) | Combined<br>Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|---|--|---|--------------|--------------|
| Net income  | \$ 5,936  | \$ 30,675  | \$ 42,688                                     | \$ (69,333 ) | \$ 9,966     |
| Other comprehensive loss:   |   |  |   |              |              |
| Unrealized (losses) gains on available-for-sale equity securities:                                      |   |  |   |              |              |
| Unrealized holding losses arising during the period   | —   | (23 )  | (47,400 )                                     | —            | (47,423 )    |
| Reclassification adjustment for losses (gains) included in net income                                   | —   | 11   | (7,037 )                                      | —            | (7,026 )     |
| Unrealized (losses) gains on available-for-sale equity securities, net                                  | —   | (12 )  | (54,437 )                                     | —            | (54,449 )    |
| Unrealized losses on interest rate swap agreements:   |   |  |   |              |              |
| Unrealized interest rate swap losses arising during the period  | (6,961 )  | —  | —   | —            | (6,961 )     |
| Reclassification adjustment for amortization of interest expense included in net income                 | 158   | —  | —   | —            | 158          |
| Unrealized losses on interest rate swap agreements, net   | (6,803 )  | —  | —   | —            | (6,803 )     |
| Unrealized gains on foreign currency translation:   |   |  |   |              |              |
| Unrealized foreign currency translation gains during the period   | —   | —  | 3,528   | —            | 3,528        |
| Unrealized gains on foreign currency translation, net   | —   | —  | 3,528   | —            | 3,528        |
| Total other comprehensive loss  | (6,803 )  | (12 )  | (50,909 )                                     | —            | (57,724 )    |
| Comprehensive (loss) income   | (867 )  | 30,663   | (8,221 )                                      | (69,333 )    | (47,758 )    |
| Less: comprehensive income attributable to noncontrolling interests                                     | —   | —  | (4,030 )                                      | —            | (4,030 )     |
| Comprehensive income (loss) attributable to Alexandria Real Estate Equities, Inc.'s common stockholders | \$ (867 )   | \$ 30,663  | \$ (12,251 )                                  | \$ (69,333 ) | \$ (51,788 ) |

## 16. Condensed consolidating financial information (continued)

Condensed Consolidating Statement of Comprehensive Income  
for the Three Months Ended March 31, 2015

(In thousands)

(Unaudited)

|  | Alexandria<br>Real Estate<br>Equities, Inc.<br>(Issuer) | Alexandria<br>Real Estate<br>Equities, L.P.<br>(Guarantor<br>Subsidiary) | Combined<br>Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|---|--|---|--------------|--------------|
| Net income   | \$ 24,516   | \$ 45,549  | \$ 53,570                                     | \$ (98,627 ) | \$ 25,008    |
| Other comprehensive (loss) income:   |   |  |   |              |              |
| Unrealized (losses) gains on available-for-sale equity securities:                               |   |  |   |              |              |
| Unrealized holding (losses) gains arising during the period                                      | —   | (54 )  | 28,489  | —            | 28,435       |
| Reclassification adjustment for losses included in net income                                    | —   | 41   | 1,062   | —            | 1,103        |
| Unrealized (losses) gains on available-for-sale equity securities, net                           | —   | (13 )  | 29,551  | —            | 29,538       |
| Unrealized losses on interest rate swap agreements:  |   |  |   |              |              |
| Unrealized interest rate swap losses arising during the period                                   | (3,013 )  | —  | —   | —            | (3,013 )     |
| Reclassification adjustment for amortization of interest expense included in net income          | 505   | —  | —   | —            | 505          |
| Unrealized losses on interest rate swap agreements, net  | (2,508 )  | —  | —   | —            | (2,508 )     |
| Unrealized gains on foreign currency translation:  |   |  |   |              |              |
| Unrealized foreign currency translation losses during the period                                 | —   | —  | (6,271 )                                      | —            | (6,271 )     |
| Reclassification adjustment for losses included in net income                                    | —   | —  | 9,236   | —            | 9,236        |
| Unrealized gains on foreign currency translation, net  | —   | —  | 2,965   | —            | 2,965        |
| Total other comprehensive (loss) income  | (2,508 )  | (13 )  | 32,516  | —            | 29,995       |
| Comprehensive income   | 22,008  | 45,536   | 86,086  | (98,627 )    | 55,003       |
| Less: comprehensive income attributable to noncontrolling interests                              | —   | —  | (646 )  | —            | (646 )       |
| Comprehensive income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders | \$ 22,008   | \$ 45,536  | \$ 85,440                                     | \$ (98,627 ) | \$ 54,357    |

## 16. Condensed consolidating financial information (continued)

Condensed Consolidating Statement of Cash Flows  
for the Three Months Ended March 31, 2016  
(In thousands)  
(Unaudited)

|   | Alexandria Real<br>Estate Equities,<br>Inc. (Issuer) | Alexandria Real<br>Estate Equities,<br>L.P. (Guarantor<br>Subsidiary) | Combined<br>Non-Guarantor<br>Subsidiaries | Eliminations | Consolidated  |
|---|--|---|---|--------------|---------------|
| <b>Operating Activities</b>   |  |   |   |              |               |
| Net income  | \$ 5,936   | \$ 30,675   | \$ 42,688                                 | \$ (69,333 ) | \$ 9,966      |
| Adjustments to reconcile net income to net<br>cash (used in) provided by operating<br>activities: |  |   |   |              |               |
| Depreciation and amortization   | 1,614  | —   | 69,252                                    | —            | 70,866        |
| Impairment of real estate   | —  | —   | 28,980                                    | —            | 28,980        |
| Equity in losses of unconsolidated real estate<br>JVs   | —  | —   | 397                                       | —            | 397           |
| Distributions of earnings from unconsolidated<br>real estate JVs                                  | —  | —   | 98  | —            | 98            |
| Amortization of loan fees   | 1,934  | —   | 826                                       | —            | 2,760         |
| Amortization of debt discounts (premiums)   | 106  | —   | (192 )                                    | —            | (86 )         |
| Amortization of acquired below-market leases  | —  | —   | (974 )                                    | —            | (974 )        |
| Deferred rent   | —  | —   | (12,138 )                                 | —            | (12,138 )     |
| Stock compensation expense  | 5,439  | —   | —   | —            | 5,439         |
| Equity in earnings of affiliates  | (38,015 )  | (30,679 )   | (639 )                                    | 69,333       | —             |
| Investment gains  | —  | (7 )  | (5,884 )                                  | —            | (5,891 )      |
| Investment losses   | —  | 11  | 1,771                                     | —            | 1,782         |
| Changes in operating assets and liabilities:  |  |   |   |              |               |
| Restricted cash   | 10   | —   | 661                                       | —            | 671           |
| Tenant receivables  | —  | —   | 521                                       | —            | 521           |
| Deferred leasing costs  | —  | —   | (7,083 )                                  | —            | (7,083 )      |
| Other assets  | (1,733 )   | —   | (792 )                                    | —            | (2,525 )      |
| Accounts payable, accrued expenses, and<br>tenant security deposits                               | 11,856   | —   | (2,857 )                                  | —            | 8,999         |
| Net cash (used in) provided by operating<br>activities  | (12,853 )  | —   | 114,635                                   | —            | 101,782       |
| <b>Investing Activities</b>   |  |   |   |              |               |
| Additions to real estate  | —  | —   | (159,501 )                                | —            | (159,501 )    |
| Investments in unconsolidated real estate JVs   | —  | —   | (449 )                                    | —            | (449 )        |
| Investments in subsidiaries   | (21,431 )  | (64,275 )   | (1,273 )                                  | 86,979       | —             |
| Additions to investments  | —  | —   | (22,085 )                                 | —            | (22,085 )     |
| Sales of investments  | —  | —   | 10,913                                    | —            | 10,913        |
| Net cash used in investing activities   | \$ (21,431 )   | \$ (64,275 )  | \$ (172,395 )                             | \$ 86,979    | \$ (171,122 ) |



## 16. Condensed consolidating financial information (continued)

## Condensed Consolidating Statement of Cash Flows (continued)

for the Three Months Ended March 31, 2016

(In thousands)

(Unaudited)

|   | Alexandria Real<br>Estate Equities<br>Inc. (Issuer) | Alexandria Real<br>Estate Equities<br>L.P. (Guarantor<br>Subsidiary) | Combined<br>Non-Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|---|--|---|--------------|--------------|
| <b>Financing Activities</b>   |   |  |   |              |              |
| Borrowings from secured notes payable                                 | \$ —  | \$ —   | \$ 64,922                                 | \$ —         | \$ 64,922    |
| Repayments of borrowings from secured notes payable                   | —   | —  | (58,657)                                  | ) —          | (58,657 )    |
| Borrowings from unsecured senior line of credit                       | 555,000   | —  | —   | —            | 555,000      |
| Repayments of borrowings from unsecured senior line of credit         | (407,000)   | ) —  | —   | —            | (407,000 )   |
| Transfer to/from parent company                                       | (48,594)  | ) 64,275   | 71,298                                    | (86,979)     | ) —          |
| Change in restricted cash related to financing activities             | —   | —  | 8,316                                     | —            | 8,316        |
| Payment of loan fees  | —   | —  | (377)                                     | ) —          | (377 )       |
| Redemption of Series D cumulative convertible preferred stock         | (25,618)  | ) —  | —   | —            | (25,618 )    |
| Proceeds from the issuance of common stock                            | 25,278  | —  | —   | —            | 25,278       |
| Dividends on common stock   | (56,490)  | ) —  | —   | —            | (56,490 )    |
| Dividends on preferred stock  | (6,247)   | ) —  | —   | —            | (6,247 )     |
| Financing costs paid for sales of noncontrolling interests            | —   | —  | (6,420)                                   | ) —          | (6,420 )     |
| Distributions to noncontrolling interests                             | —   | —  | (1,927)                                   | ) —          | (1,927 )     |
| Net cash provided by financing activities                             | 36,329  | 64,275   | 77,155                                    | (86,979)     | ) 90,780     |
| Effect of foreign exchange rate changes on cash and cash equivalents  | —   | —  | (341)                                     | ) —          | (341 )       |
| Net increase in cash and cash equivalents                             | 2,045   | —  | 19,054                                    | —            | 21,099       |
| Cash and cash equivalents as of the beginning of period               | 31,982  | —  | 93,116                                    | —            | 125,098      |
| Cash and cash equivalents as of the end of period                     | \$ 34,027   | \$ —   | \$ 112,170                                | \$ —         | \$ 146,197   |
| <b>Supplemental Disclosure of Cash Flow Information</b>               |   |  |   |              |              |
| Cash paid during the period for interest, net of interest capitalized | \$ 8,889  | \$ —   | \$ 5,179                                  | \$ —         | \$ 14,068    |
| <b>Non-Cash Investing Activities</b>                                  |   |  |   |              |              |
| Change in accrued construction  | \$ —  | \$ —   | \$ —                                      | \$ 29,197    | \$ 29,197    |

## 16. Condensed consolidating financial information (continued)

Condensed Consolidating Statement of Cash Flows  
for the Three Months Ended March 31, 2015  
(In thousands)  
(Unaudited)

|   | Alexandria Real<br>Estate Equities,<br>Inc. (Issuer) | Alexandria Real<br>Estate Equities<br>L.P. (Guarantor<br>Subsidiary) | Combined<br>Non-Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|--|--|---|--------------|--------------|
| <b>Operating Activities</b>   |  |  |   |              |              |
| Net income  | \$ 24,516  | \$ 45,549  | \$ 53,570                                 | \$ (98,627 ) | \$ 25,008    |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |   |              |              |
| Depreciation and amortization   | 1,247  | —  | 57,673                                    | —            | 58,920       |
| Impairment of real estate   | —  | —  | 14,510                                    | —            | 14,510       |
| Equity in earnings of unconsolidated real estate JVs  | —  | —  | (574 )                                    | —            | (574 )       |
| Distributions of earnings from unconsolidated real estate JVs                               | —  | —  | 491                                       | —            | 491          |
| Amortization of loan fees   | 1,925  | —  | 909                                       | —            | 2,834        |
| Amortization of debt discounts (premiums)   | 80   | —  | (162 )                                    | —            | (82 )        |
| Amortization of acquired below-market leases  | —  | —  | (933 )                                    | —            | (933 )       |
| Deferred rent   | —  | —  | (9,901 )                                  | —            | (9,901 )     |
| Stock compensation expense  | 3,690  | —  | —   | —            | 3,690        |
| Equity in earnings of affiliates  | (52,120 )  | (45,590 )  | (917 )                                    | 98,627       | —            |
| Investment gains  | —  | —  | (5,937 )                                  | —            | (5,937 )     |
| Investment losses   | —  | 41   | 2,184                                     | —            | 2,225        |
| Changes in operating assets and liabilities:  |  |  |   |              |              |
| Restricted cash   | 4  | —  | (55 )                                     | —            | (51 )        |
| Tenant receivables  | —  | —  | (102 )                                    | —            | (102 )       |
| Deferred leasing costs  | —  | —  | (7,131 )                                  | —            | (7,131 )     |
| Other assets  | (3,437 )   | —  | 190                                       | —            | (3,247 )     |
| Accounts payable, accrued expenses, and tenant security deposits                            | 32,795   | (23 )  | (5,651 )                                  | —            | 27,121       |
| Net cash provided by (used in) operating activities   | 8,700  | (23 )  | 98,164                                    | —            | 106,841      |
| <b>Investing Activities</b>   |  |  |   |              |              |
| Proceeds from sales of real estate  | —  | —  | 67,616                                    | —            | 67,616       |
| Additions to real estate  | —  | —  | (104,632 )                                | —            | (104,632 )   |
| Purchase of real estate   | —  | —  | (93,938 )                                 | —            | (93,938 )    |
| Deposit for investing activities  | —  | —  | (28,000 )                                 | —            | (28,000 )    |
| Change in restricted cash related to construction projects                                  | —  | —  | —   | —            | —            |
| Investments in unconsolidated real estate JVs   | —  | —  | (2,539 )                                  | —            | (2,539 )     |
| Investments in subsidiaries   | (44,375 )  | (2,977 )   | (70 )                                     | 47,422       | —            |
| Additions to investments  | —  | —  | (15,118 )                                 | —            | (15,118 )    |

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|   |              |             |               |           |               |
|---|--------------|-------------|---------------|-----------|---------------|
| Sales of investments                        | —            | —           | 2,345         | —         | 2,345         |
| Proceeds from repayment of notes receivable | —            | —           | 4,214         | —         | 4,214         |
| Net cash used in investing activities       | \$ (44,375 ) | \$ (2,977 ) | \$ (170,122 ) | \$ 47,422 | \$ (170,052 ) |

## 16. Condensed consolidating financial information (continued)

## Condensed Consolidating Statement of Cash Flows (continued)

for the Three Months Ended March 31, 2015

(In thousands)

(Unaudited)

|   | Alexandria Real<br>Estate Equities<br>Inc. (Issuer) | Alexandria Real<br>Estate Equities<br>L.P. (Guarantor<br>Subsidiary) | Combined<br>Non-Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|---|--|---|--------------|--------------|
| <b>Financing Activities</b>   |   |  |   |              |              |
| Borrowings from secured notes payable   | \$ —  | \$ —   | \$ 29,585                                 | \$ —         | \$ 29,585    |
| Repayments of borrowings from secured notes payable                           | —   | —  | (7,934)                                   | —            | (7,934)      |
| Principal borrowings from unsecured senior line of credit                     | 167,000   | —  | —   | —            | 167,000      |
| Repayments of borrowings from unsecured senior line of credit                 | (50,000)  | —  | —   | —            | (50,000)     |
| Transfer to/from parent company   | (14,038)  | 3,000  | 58,460                                    | (47,422)     | —            |
| Change in restricted cash related to financing activities                     | —   | —  | (1,369)                                   | —            | (1,369)      |
| Payment of loan fees  | —   | —  | (563)                                     | —            | (563)        |
| Dividends on common stock   | (53,295)  | —  | —   | —            | (53,295)     |
| Dividends on preferred stock  | (6,247)   | —  | —   | —            | (6,247)      |
| Contributions by noncontrolling interests                                     | —   | —  | 340                                       | —            | 340          |
| Distributions to noncontrolling interests                                     | —   | —  | (9,846)                                   | —            | (9,846)      |
| Net cash provided by financing activities                                     | 43,420  | 3,000  | 68,673                                    | (47,422)     | 67,671       |
| Effect of foreign exchange rate changes on cash and cash equivalents          | —   | —  | 170                                       | —            | 170          |
| Net increase (decrease) in cash and cash equivalents                          | 7,745   | —  | (3,115)                                   | —            | 4,630        |
| Cash and cash equivalents as of the beginning of period                       | 52,491  | 63   | 33,457                                    | —            | 86,011       |
| Cash and cash equivalents as of the end of period                             | \$ 60,236   | \$ 63  | \$ 30,342                                 | \$ —         | \$ 90,641    |
| <b>Supplemental Disclosure of Cash Flow Information</b>                       |   |  |   |              |              |
| Cash paid during the period for interest, net of interest capitalized         | \$ 10,412   | \$ —   | \$ 5,102                                  | \$ —         | \$ 15,514    |
| <b>Non-Cash Investing Activities</b>  |   |  |   |              |              |
| Change in accrued construction  | \$ —  | \$ —   | \$ 7,249                                  | \$ —         | \$ 7,249     |
| Assumption of secured notes payable in connection with purchase of properties | \$ —  | \$ —   | \$ (82,000)                               | \$ —         | \$ (82,000)  |
| <b>Non-Cash Financing Activities</b>  |   |  |   |              |              |
| Payable for purchase of noncontrolling interest                               | \$ —  | \$ —   | \$ (113,967)                              | \$ —         | \$ (113,967) |



## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain information and statements included in this quarterly report on Form 10-Q, including, without limitation, statements containing the words "forecast," "guidance," "projects," "estimates," "anticipates," "believes," "expects," "intends," "plans," "seeks," "should," or "will," or the negative of these words or similar words, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements involve inherent risks and uncertainties regarding events, conditions, and financial trends that may affect our future plans of operations, business strategy, results of operations, and financial position. A number of important factors could cause actual results to differ materially from those included within or contemplated by the forward-looking statements, including, but not limited to, the following:

Operating factors such as a failure to operate our business successfully in comparison to market expectations or in comparison to our competitors, our inability to obtain capital when desired or refinance debt maturities when desired, and/or a failure to maintain our status as a REIT for federal tax purposes.

Market and industry factors such as adverse developments concerning the science and technology industries and/or our tenants.

Government factors such as any unfavorable effects resulting from federal, state, local, and/or foreign government policies, laws, and/or funding levels.

Global factors such as negative economic, political, financial, credit market, and/or banking conditions.

Other factors such as climate change, cyber intrusions, and/or changes in laws, regulations, and financial accounting standards.

This list of risks and uncertainties is not exhaustive. Additional information regarding risk factors that may affect us is included under "Item 1A. Risk Factors" and "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our annual report on Form 10-K for the fiscal year ended December 31, 2015. Readers of this quarterly report on Form 10-Q should also read our other documents filed publicly with the SEC for further discussion regarding such factors.

## Overview

We are a Maryland corporation formed in October 1994 that has elected to be taxed as a REIT for federal income tax purposes. We are an urban office REIT uniquely focused on world-class collaborative science and technology campuses in AAA innovation cluster locations with a total market capitalization of \$11.1 billion and an asset base in North America of 24.5 million square feet as of March 31, 2016. The asset base in North America includes 18.9 million RSF of operating properties and development and redevelopment projects (under construction or pre-construction) and 5.6 million square feet of future ground-up development projects. Alexandria pioneered this niche in 1994 and has since established a dominant market presence in key locations, including Greater Boston, San Francisco, New York City, San Diego, Seattle, Maryland, and Research Triangle Park. Alexandria is known for its high-quality and diverse tenant base, with approximately 52% of total ABR as of March 31, 2016, generated from investment-grade tenants – a REIT industry-leading percentage. Among our top 20 tenants, approximately 81% of total ABR as of March 31, 2016 is generated from investment-grade tenants. Alexandria has a longstanding and proven track record of developing Class A assets clustered in urban science and technology campuses that provide its innovative tenants with highly dynamic and collaborative environments that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. We believe these advantages result in higher occupancy levels, longer lease terms, higher rental income, higher returns, and greater long-term asset value.

Our primary business objective is to maximize stockholder value by providing our stockholders with the greatest possible total return and long-term asset value based on a multifaceted platform of internal and external growth. A key element of our strategy is our unique focus on Class A assets clustered in urban campuses. These key urban campus locations are characterized by high barriers to entry for new landlords, and a limited supply of available space. They represent highly desirable locations for tenancy by science and technology entities because of their close proximity to concentrations of specialized skills, knowledge, institutions, and related businesses. Our strategy also includes drawing upon our deep and broad real estate, science, and technology relationships in order to identify and attract new and leading tenants and to source additional value-creation real estate opportunities.

## Executive summary

We began 2016 with a very successful first quarter executed by our best-in-class team, which included the following key highlights:

- FFO per share – diluted, as adjusted, for the three months ended March 31, 2016, of \$1.34, up 4.7%, compared to \$1.28 for the three months ended March 31, 2015;

- During the three months ended March 31, 2016, Verily, Alphabet Inc.'s life science subsidiary, subleased 407,369 RSF at 249/259/269 East Grand Avenue in our South San Francisco submarket from Amgen Inc. The sublease highlights the continued demand from high-quality science and technology companies in our key urban innovation clusters;

- Executed leases for 388,872 RSF during the three months ended March 31, 2016, despite minimal contractual lease expirations in 2016 and our highly pre-leased value-creation pipeline;

- Rental rate increases of 33.6% and 16.9% (cash basis) on lease renewals and re-leasing of space aggregating 218,342 RSF (included in the 388,872 RSF above);

- Same property NOI growth of 5.3% and 6.2% (cash basis) for the three months ended March 31, 2016, compared to the three months ended March 31, 2015;

- Disciplined allocation of capital to value-creation pipeline of highly leased Class A buildings in urban innovation clusters:

| Year of Delivery | RSF | Leased % | Incremental Annual NOI |
|------------------|-----|----------|------------------------|
|------------------|-----|----------|------------------------|

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|           |           |     |                                |
|-----------|-----------|-----|--------------------------------|
| 2016      | 1,465,977 | 90% | \$75 million to \$80 million   |
| 2017-2018 | 2,036,828 | 72% | \$120 million to \$130 million |
|           | 3,502,805 | 81% | \$195 million to \$210 million |

Recycling estimated proceeds of \$104.4 million from disposition of all our investments in Asia in several separate transactions over the next 12 months. Proceeds will be allocated to development of Class A facilities in high value urban innovation clusters

In March 2016, we recognized an impairment charge of \$29.0 million for two land parcels in India that met the criteria for classification as held for sale in March 2016. As of March 31, 2016, we only had one binding sale agreement related to one land parcel. This land parcel was sold on May 2, 2016, at a sales price of \$7.5 million with no gain or loss.

On April 22, 2016, our Board of Directors approved the monetization of our remaining real estate investments in Asia. As a result of this decision, we recognized an aggregate impairment charge of \$153.0 million to reduce our net book value to fair value less cost to sell for all of our remaining investments in Asia;

- \$2.0 billion of liquidity, including availability on our \$304.3 million secured construction loan for 100 Binney Street closed in April 2016;
- 7.4x net debt to Adjusted EBITDA – first quarter of 2016 annualized, goal of achieving less than 6.0x;
- 7.2x net debt to Adjusted EBITDA – trailing 12 months ended March 31, 2016;

Common stock dividend for the three months ended March 31, 2016, of \$0.80 per common share, up 3 cents, or 4%, over the three months ended December 31, 2015; continuation of our strategy to share growth in cash flows from operating activities with our stockholders while also importantly retaining capital for reinvestment.

## Results

| (In millions)  | Three Months Ended March 31, |         |          |       |
|--|------------------------------|---------|----------|-------|
|  | 2016                         | 2015    | Change   |       |
| Total revenues   | \$216.1                      | \$196.8 | \$19.3   | 9.8 % |
| NOI, including our share of consolidated and unconsolidated real estate JVs  | \$145.3                      | \$136.4 | \$8.9    | 6.5 % |
| FFO attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, as adjusted                 | \$97.1                       | \$91.3  | \$5.7    | 6.3 % |
| Net (loss) income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted <sup>(1)</sup> | \$(3.8 )                     | \$17.8  | \$(21.6) | N/A   |
| (Per share)  |                              |         |          |       |
| FFO per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, as adjusted       | \$1.34                       | \$1.28  | \$0.06   | 4.7 % |
| EPS attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic and diluted <sup>(1)</sup>     | \$(0.05 )                    | \$0.25  | \$(0.30) | N/A   |

Results include impairment of real estate of \$29.0 million and \$14.5 million, or \$0.40 and \$0.20 per share, and net income attributable to noncontrolling interest of \$4.0 million and \$492 thousand, or \$0.06 and \$0.01 per share, for the three months ended March 31, 2016 and 2015, respectively. We also recognized a preferred stock redemption charge of \$3.0 million, or \$0.04 per share, during the three months ended March 31, 2016.

## Core operating metrics

### All tenants:

- 52% of ABR from investment-grade tenants as of March 31, 2016

- Top 20 tenants as of March 31, 2016:

- 81% of ABR from investment-grade tenants

- 8.2 years weighted-average remaining lease term

During the three months ended March 31, 2015, Verily, Alphabet Inc.'s life science subsidiary, subleased 407,369 RSF at 249/259/269 East Grand Avenue in our South San Francisco submarket from Amgen Inc. The sublease highlights the continued demand from high-quality science and technology companies in our key urban innovation clusters

- Executed leases for 388,872 RSF during the three months ended March 31, 2016, despite minimal contractual lease expirations in 2016 and our highly pre-leased value-creation pipeline:

33.6% and 16.9% (cash basis) rental rate increases on lease renewals and re-leasing of space aggregating 218,342 RSF (included in the 388,872 RSF above)

Same property NOI growth of 5.3% and 6.2% (cash basis) for the three months ended March 31, 2016, compared to the three months ended March 31, 2015

Occupancy for operating properties in North America of 97.3% as of March 31, 2016

Operating margins at 70% for the three months ended March 31, 2016

Adjusted EBITDA margin – first quarter of 2016 annualized at 65%

External growth: visible, multiyear, highly leased value-creation pipeline

Disciplined allocation of capital to value-creation pipeline of highly leased Class A buildings in urban innovation clusters:

| Year of Delivery | RSF       | Leased % | Incremental Annual NOI         |
|------------------|-----------|----------|--------------------------------|
| 2016             | 1,465,977 | 90%      | \$75 million to \$80 million   |
| 2017-2018        | 2,036,828 | 72%      | \$120 million to \$130 million |
|                  | 3,502,805 | 81%      | \$195 million to \$210 million |

Commencement of development project during the three months ended March 31, 2016:

150,000 RSF development project at 505 Brannan Street in our Mission Bay/SoMa submarket; 100% leased to Pinterest, Inc.

Balance sheet

\$2.0 billion of liquidity, including availability on our \$304.3 million secured construction loan for 100 Binney Street closed in April 2016

7.4x net debt to Adjusted EBITDA – first quarter of 2016 annualized, with goal of achieving less than 6.0x

7.2x net debt to Adjusted EBITDA – trailing 12 months ended March 31, 2016

3.3x fixed-charge coverage ratio – first quarter of 2016 annualized

3.4x fixed-charge coverage ratio – trailing 12 months ended March 31, 2016

Proceeds from sales of investments in life science entities aggregated \$10.9 million during the three months ended March 31, 2016

Repurchased 931,934 outstanding shares of our Series D Cumulative Convertible Preferred Stock at an aggregate price of \$25.6 million, or \$27.49 per share, and recognized a preferred stock redemption charge of \$3.0 million during the three months ended March 31, 2016

Sold an aggregate of 293,235 shares of common stock under our ATM program for gross proceeds of \$25.9 million, or \$88.44 per share, and net proceeds of approximately \$25.3 million during the three months ended March 31, 2016

\$11.1 billion total market capitalization as of March 31, 2016

16% of gross investments in real estate – North America in value-creation pipeline as of March 31, 2016, with a target range from 10% to 15% as of December 31, 2016

Limited debt maturities through 2018 and well-laddered maturity profile

15% unhedged variable-rate debt as a percentage of total debt as of March 31, 2016

Executed additional interest rate swap agreements during the three months ended March 31, 2016, with an aggregate notional amount of \$500 million, to increase notional hedged variable-rate debt to a minimum of \$900 million and \$250 million during 2017 and 2018, respectively

LEED statistics

57% of our total ABR will be generated from LEED projects upon completion of our in-process projects

Subsequent events

In April 2016, we closed a secured construction loan with commitments available for borrowing of \$304.3 million for our development project at 100 Binney Street in our Cambridge submarket, which bears interest at a rate of LIBOR+200 bps

On May 2, 2016, we repaid a \$126.0 million secured note payable with an effective interest rate of 6.64%

• In April 2016, we completed the purchase of the remaining outstanding noncontrolling interest in our 1.2 million RSF campus at Alexandria Technology Square® in our Cambridge submarket for \$54 million

• In April 2016, we completed the sale of 16020 Industrial Drive in our Gaithersburg submarket of Maryland for a sales price of \$6.4 million

Recycling estimated proceeds of \$104.4 million from disposition of all our investments in Asia in several separate transactions over the next 12 months. Proceeds will be allocated to development of Class A facilities in high value urban innovation clusters

In March 2016, we recognized an impairment charge of \$29.0 million for two land parcels in India that met the criteria for classification as held for sale in March 2016. As of March 31, 2016, we only had one binding sale agreement related to one land parcel. This land parcel was sold on May 2, 2016, at a sales price of \$7.5 million with no gain or loss

On April 22, 2016, our Board of Directors approved the monetization of our remaining real estate investments in Asia. As a result of this decision, we recognized an aggregate impairment charge of \$153.0 million to reduce our net book value to fair value less cost to sell for all of our remaining investments in Asia

### Operating summary

#### Key real estate statistics

The following table presents information regarding our asset base, including unconsolidated real estate joint ventures, as of March 31, 2016, and December 31, 2015:

|  | March 31,<br>2016 | December 31,<br>2015 |
|--|-------------------|----------------------|
| (RSF)  |                   |                      |
| Operating properties   | 15,400,619        | 15,538,280           |
| Development properties   | 2,927,660         | 2,761,428            |
| Redevelopment properties   | 575,145           | 574,362              |
| Total properties – North America                                     | 18,903,424        | 18,874,070           |
| Total properties – Asia  | 1,200,683         | 1,199,714            |
| Number of properties   | 198               | 199                  |
| Occupancy in North America at year-end – operating                   | 97.3%             | 97.2%                |
| Occupancy in North America at year-end – operating and redevelopment | 93.8%             | 93.7%                |
| ABR per occupied RSF – North America                                 | \$ 41.67          | \$ 41.17             |

#### Leasing

Executed a total of 41 leases, with a weighted-average lease term of 5.5 years, for 388,872 RSF, including 76,421 RSF related to our development and redevelopment projects during the three months ended March 31, 2016, despite minimal contractual lease expirations in 2016 and our highly pre-leased value-creation pipeline. Achieved rental rate increases of 33.6% and 16.9% (cash basis) for lease renewals and re-leasing of space aggregating 218,342 RSF (included in 388,872 RSF above) during the three months ended March 31, 2016. Increased the occupancy percentage for operating properties in North America by 50 bps to 97.3% since March 31, 2015

Approximately 68% of the 41 leases executed during the three months ended March 31, 2016, did not include concessions for free rent. During the three months ended March 31, 2016, we granted tenant concessions/free rent averaging 1.1 months with respect to the 388,872 RSF leased.



The following table summarizes our leasing activity at our properties:

|  | Three Months Ended March 31, 2016 |                      | Year Ended December 31, 2015 |         |
|--|-----------------------------------|----------------------|------------------------------|---------|
|  | Including Straight-Line Rent      |                      | Including Cash Basis         |         |
|  |                                   |                      |                              |         |
| (Dollars are per RSF)                                |                                   |                      |                              |         |
| Leasing activity:                                    |                                   |                      |                              |         |
| Renewed/re-leased space <sup>(1)</sup>               |                                   |                      |                              |         |
| Rental rate changes                                  | 33.6% <sup>(2)</sup>              | 16.9% <sup>(2)</sup> | 19.6%                        | 9.9%    |
| New rates  | \$44.45                           | \$42.06              | \$35.70                      | \$35.97 |
| Expiring rates                                       | \$33.27                           | \$35.97              | \$29.84                      | \$32.73 |
| Rentable square footage                              | 218,342                           |                      | 2,209,893                    |         |
| Number of leases                                     | 24                                |                      | 146                          |         |
| Tenant improvements/leasing commissions              | \$11.34                           |                      | \$10.02                      |         |
| Average lease terms                                  | 3.8                               |                      | 4.7                          |         |
|  | years                             |                      | years                        |         |
| Developed/redeveloped/previously vacant space leased |                                   |                      |                              |         |
| New rates  | \$48.30                           | \$45.69              | \$55.24                      | \$50.65 |
| Rentable square footage                              | 170,530                           |                      | 2,762,149                    |         |
| Number of leases                                     | 17                                |                      | 72                           |         |
| Tenant improvements/leasing commissions              | \$21.60                           |                      | \$19.63                      |         |
| Average lease terms                                  | 7.7                               |                      | 11.9                         |         |
|  | years                             |                      | years                        |         |
| Leasing activity summary (totals):                   |                                   |                      |                              |         |
| New rates  | \$46.14                           | \$43.65              | \$46.55                      | \$44.13 |
| Rentable square footage                              | 388,872 <sup>3)</sup>             |                      | 4,972,042                    |         |
| Number of leases                                     | 41                                |                      | 218                          |         |
| Tenant improvements/leasing commissions              | \$15.84                           |                      | \$15.36                      |         |
| Average lease terms                                  | 5.5                               |                      | 8.7                          |         |
|  | years                             |                      | years                        |         |
| Lease expirations <sup>(1)</sup>                     |                                   |                      |                              |         |
| Expiring rates                                       | \$31.18                           | \$33.41              | \$28.32                      | \$30.80 |
| Rentable square footage                              | 364,566                           |                      | 2,801,883                    |         |
| Number of leases                                     | 30                                |                      | 197                          |         |

Leasing activity includes 100% of results for properties managed by us. Refer to the “Non-GAAP Measures” section within this Item 2 for a description of the basis used to compute the measures above.

<sup>(1)</sup> Excludes 14 month-to-month leases for 27,108 RSF and 16 month-to-month leases for 30,810 RSF as of March 31, 2016, and December 31, 2015, respectively.

<sup>(2)</sup> Rental rate increases for the three months ended March 31, 2016, were driven by four leases that generated average increases in rental rates of 47%, and 29% on a cash basis. Refer to our “Projected Results” on page 81 for estimated

rental rate growth for the year ending December 31, 2016.

(3) During the three months ended March 31, 2016, we granted tenant concessions/free rent averaging 1.1 months with respect to the 388,872 RSF leased.

## Summary of contractual lease expirations

The following table summarizes information with respect to the contractual lease expirations at our properties as of March 31, 2016:

| Year       | Number of Leases  | RSF                    | Percentage of Aggregate Total RSF | ABR (per RSF) |
|------------|-------------------|------------------------|-----------------------------------|---------------|
| 2016       | 58 <sup>(1)</sup> | 798,034 <sup>(1)</sup> | 5.0 %                             | \$34.42       |
| 2017       | 83                | 1,344,211              | 8.5 %                             | \$28.96       |
| 2018       | 92                | 1,861,899              | 11.8 %                            | \$38.84       |
| 2019       | 73                | 1,393,567              | 8.8 %                             | \$36.80       |
| 2020       | 68                | 1,599,106              | 10.1 %                            | \$36.50       |
| 2021       | 55                | 1,536,252              | 9.7 %                             | \$39.03       |
| 2022       | 33                | 1,074,181              | 6.8 %                             | \$34.51       |
| 2023       | 24                | 1,284,999              | 8.1 %                             | \$37.87       |
| 2024       | 17                | 867,256                | 5.5 %                             | \$46.43       |
| 2025       | 18                | 677,456                | 4.3 %                             | \$34.49       |
| Thereafter | 39                | 3,373,335              | 21.4 %                            | \$48.10       |

Leasing expirations include 100% of the RSF for properties managed by us.

(1) Excludes 14 month-to-month leases for 27,108 RSF.

The following tables present information by market with respect to our lease expirations as of March 31, 2016, for the remainder of 2016 and all of 2017:

| Market                        | 2016 Contractual Lease Expirations |                           |                            |                           | Total <sup>(1)</sup>   | ABR of Expiring Leases (per RSF) |
|-------------------------------|------------------------------------|---------------------------|----------------------------|---------------------------|------------------------|----------------------------------|
|                               | Leased                             | Negotiating/ Anticipating | Targeted for Redevelopment | Remaining Expiring Leases |                        |                                  |
| Greater Boston                | 38,803                             | 1,845                     | —                          | 46,716                    | 87,364                 | \$ 42.97                         |
| San Francisco                 | 27,015                             | 50,400                    | —                          | 15,162                    | 92,577                 | 26.41                            |
| New York City                 | —                                  | —                         | —                          | 14,456                    | 14,456                 | N/A                              |
| San Diego                     | 46,033                             | 14,685                    | —                          | 251,119                   | <sup>(2)</sup> 311,837 | 36.14                            |
| Seattle                       | 2,468                              | —                         | —                          | 36,288                    | 38,756                 | 29.56                            |
| Maryland                      | 4,457                              | 69,559                    | —                          | 33,055                    | 107,071                | 27.78                            |
| Research Triangle Park        | 32,008                             | 28,494                    | —                          | 41,504                    | 102,006                | 26.15                            |
| Non-cluster markets           | —                                  | —                         | —                          | —                         | —                      | —                                |
| Asia                          | —                                  | 35,335                    | —                          | 8,632                     | 43,967                 | 14.26                            |
| Total                         | 150,784                            | 200,318                   | —                          | 446,932                   | 798,034                | \$ 34.42                         |
| Percentage of expiring leases | 19 %                               | 25 %                      | — %                        | 56 %                      | 100 %                  |                                  |

| Market | 2017 Contractual Lease Expirations |                           |                            | Remaining Expiring | Total | ABR of Expiring Leases |
|--------|------------------------------------|---------------------------|----------------------------|--------------------|-------|------------------------|
|        | Leased                             | Negotiating/ Anticipating | Targeted for Redevelopment |                    |       |                        |

|                               |        |         |      | Leases    |           | (per<br>RSF) |
|-------------------------------|--------|---------|------|-----------|-----------|--------------|
| Greater Boston                | —      | 11,825  | —    | 337,965   | 349,790   | \$ 38.67     |
| San Francisco                 | —      | 53,980  | —    | 128,488   | 182,468   | 35.58        |
| New York City                 | —      | —       | —    | 5,418     | 5,418     | N/A          |
| San Diego                     | —      | —       | —    | 249,187   | 249,187   | 30.59        |
| Seattle                       | 20,133 | —       | —    | 47,326    | 67,459    | 45.28        |
| Maryland                      | —      | —       | —    | 101,228   | 101,228   | 20.36        |
| Research Triangle Park        | 3,566  | 109,664 | —    | 111,233   | 224,463   | 14.04        |
| Non-cluster markets           | —      | —       | —    | 43,045    | 43,045    | 20.33        |
| Asia                          | 39,676 | 56,800  | —    | 24,677    | 121,153   | 14.52        |
| Total                         | 63,375 | 232,269 | —    | 1,048,567 | 1,344,211 | \$ 28.96     |
| Percentage of expiring leases | 5      | % 17    | % —% | 78        | % 100     | %            |

Leasing expirations include 100% of the RSF for properties managed by us.

(1) Excludes 14 month-to-month leases for 27,108 RSF.

Includes 125,409 RSF leased to Eli Lilly and Company at 10300 Campus Point Drive with a contractual expiration (2) in the fourth quarter of 2016. This tenant will relocate and expand into 304,326 RSF at our recently acquired redevelopment project at 10290 Campus Point Drive.

Cash Flows from High-Quality, Diversified, and Innovative  
Tenants

Top 20 Tenants <sup>(1)</sup>

|                                   |                      |
|-----------------------------------|----------------------|
| ABR from Investment-Grade Tenants | Solid Lease Duration |
| 81%                               | 8.2 Years            |

All Tenants

Total ABR from Investment-Grade Tenants  
52%

Diverse Tenant Base by ABR

(1) Represents 48.6% of total ABR.

(2) Office and tech office space compose 2.3% and 0.7% of total ABR, respectively.

High-Quality Cash Flows from Class A Assets in AAA Locations

Focus in Key Locations

Class A Assets

in AAA Locations

75%

of ARE's Total ABR

% of ARE's Total ABR

Solid Demand for Class A Assets

in AAA Locations Drives Solid Occupancy

Current Occupancy of Operating Properties Across Key Locations <sup>(2)</sup>

Solid Historical

Occupancy <sup>(1)</sup>

95%

Over 10 Years

<sup>(1)</sup> Average occupancy of operating properties in North America as of December 31 for the last 10 years, and the period ended March 31, 2016.

<sup>(2)</sup> As of March 31, 2016.

## Location of properties

The locations of our properties are diversified among a number of science and technology cluster markets. The following table sets forth, as of March 31, 2016, the total RSF and ABR of our properties by markets (dollars in thousands, except per RSF amounts):

| Market                   | RSF        |             |               | Total      | % of Total | Number of Properties | ABR       |            | Per RSF |
|--------------------------|------------|-------------|---------------|------------|------------|----------------------|-----------|------------|---------|
|                          | Operating  | Development | Redevelopment |            |            |                      | Total     | % of Total |         |
| Greater Boston           | 4,462,540  | 1,113,392   | 59,783        | 5,635,715  | 28 %       | 42                   | \$223,394 | 36 %       | \$51.28 |
| San Francisco            | 2,786,476  | 872,980     | —             | 3,659,456  | 18         | 29                   | 123,521   | 20         | 44.33   |
| New York City            | 665,079    | 62,595      | —             | 727,674    | 4          | 2                    | 56,539    | 9          | 85.30   |
| San Diego                | 2,858,511  | 590,887     | 515,362       | 3,964,760  | 20         | 50                   | 94,997    | 15         | 35.17   |
| Seattle                  | 746,260    | 287,806     | —             | 1,034,066  | 5          | 11                   | 33,066    | 5          | 44.68   |
| Maryland                 | 2,085,196  | —           | —             | 2,085,196  | 10         | 28                   | 50,273    | 8          | 25.14   |
| Research Triangle Park   | 1,043,211  | —           | —             | 1,043,211  | 5          | 15                   | 22,875    | 4          | 22.24   |
| Canada                   | 322,967    | —           | —             | 322,967    | 2          | 4                    | 7,138     | 1          | 22.25   |
| Non-cluster markets      | 268,689    | —           | —             | 268,689    | 1          | 6                    | 6,233     | 1          | 26.32   |
| Properties held for sale | 161,690    | —           | —             | 161,690    | 1          | 3                    | 2,153     | —          | N/A     |
| North America            | 15,400,619 | 2,927,660   | 575,145       | 18,903,424 | 94         | 190                  | 620,189   | 99         | 41.67   |
| Asia                     | 1,200,683  | —           | —             | 1,200,683  | 6          | 8                    | 7,485     | 1          | 8.88    |
| Total                    | 16,601,302 | 2,927,660   | 575,145       | 20,104,107 | 100 %      | 198                  | \$627,674 | 100 %      | \$39.63 |

RSF, number of properties, and ABR amounts include 100% of the properties managed by us.

## Summary of occupancy percentages in North America

The following table sets forth the occupancy percentages for our operating assets and our assets under redevelopment in each of our North America markets as of the following dates:

| Market                 | Operating Properties |          |         | Operating and Redevelopment Properties |          |         |
|------------------------|----------------------|----------|---------|--|----------|---------|
|                        | 3/31/16              | 12/31/15 | 3/31/15 | 3/31/16                                | 12/31/15 | 3/31/15 |
| Greater Boston         | 97.6 %               | 96.5 %   | 98.9 %  | 96.3 %                                 | 95.2 %   | 96.4 %  |
| San Francisco          | 100.0                | 100.0    | 98.5    | 100.0                                  | 100.0    | 98.5    |
| New York City          | 99.7                 | 99.7     | 99.5    | 99.7                                   | 99.7     | 99.5    |
| San Diego              | 94.5                 | 96.4     | 94.9    | 80.1                                   | 82.3     | 93.9    |
| Seattle                | 99.2                 | 99.6     | 96.2    | 99.2                                   | 99.6     | 96.2    |
| Maryland               | 95.9                 | 96.0     | 93.2    | 95.9                                   | 96.0     | 93.2    |
| Research Triangle Park | 98.6                 | 97.6     | 98.8    | 98.6                                   | 97.6     | 98.8    |
| Subtotal               | 97.5                 | 97.4     | 97.0    | 93.8                                   | 93.8     | 96.1    |
| Canada                 | 99.3                 | 99.3     | 99.0    | 99.3                                   | 99.3     | 99.0    |
| Non-cluster markets    | 88.1                 | 80.0     | 68.0    | 88.1                                   | 80.0     | 68.0    |
| North America          | 97.3 %               | 97.2 %   | 96.8 %  | 93.8 %                                 | 93.7 %   | 95.9 %  |

Occupancy includes 100% of properties managed by us.



## Tenants

81% of ABR from Investment-Grade Tenants <sup>(1)</sup>

(as a percentage of ABR from top 20 tenants)

Our properties are leased to a high-quality and diverse group of tenants, with no individual tenant accounting for more than 4.8% of our ABR. The following table sets forth information regarding leases with our 20 largest tenants based upon ABR as of March 31, 2016 (dollars in thousands):

| Tenant   | Remaining Lease Term in Years <sup>(2)</sup> | Aggregate RSF | ABR                     | Percentage of Aggregate ABR | Investment-Grade Ratings |         |      |
|--|--|---------------|-------------------------|-----------------------------|--------------------------|---------|------|
|  |  |               |                         |                             | Fitch                    | Moody's | S&P  |
| 1 ARIAD Pharmaceuticals, Inc. <sup>(3)</sup>   | 14.0   | 386,111       | <sup>(3)</sup> \$29,994 | 4.8%                        | —                        | —       | —    |
| 2 Novartis AG                                  | 1.9  | 564,873       | <sup>(4)</sup> 29,302   | 4.7                         | AA                       | Aa3     | AA-  |
| 3 Illumina, Inc.                               | 13.9   | 595,886       | 25,452                  | 4.1                         | —                        | —       | BBB  |
| 4 New York University                          | 14.3   | 209,224       | 20,354                  | 3.2                         | —                        | Aa3     | AA-  |
| 5 Eli Lilly and Company                        | 7.1  | 287,527       | 19,353                  | 3.1                         | A                        | A2      | AA-  |
| 6 Amgen Inc.                                   | 7.1  | 473,369       | 17,456                  | 2.8                         | BBB                      | Baa1    | A    |
| 7 Roche  | 4.5  | 345,786       | 16,517                  | 2.6                         | AA                       | A1      | AA   |
| 8 Dana-Farber Cancer Institute, Inc.           | 14.3   | 203,090       | 15,145                  | 2.4                         | —                        | A1      | —    |
| 9 Celgene Corporation                          | 5.9  | 373,797       | 15,035                  | 2.4                         | —                        | Baa2    | BBB+ |
| 10 United States Government                    | 9.1  | 263,147       | 14,772                  | 2.4                         | AAA                      | Aaa     | AA+  |
| 11 FibroGen, Inc.                              | 7.6  | 234,249       | 14,198                  | 2.3                         | —                        | —       | —    |
| 12 Biogen Inc.                                 | 12.5   | 305,212       | 13,278                  | 2.1                         | —                        | Baa1    | A-   |
| 13 Massachusetts Institute of Technology       | 4.4  | 233,620       | 12,409                  | 2.0                         | —                        | Aaa     | AAA  |
| 14 GlaxoSmithKline plc                         | 3.4  | 296,604       | 11,098                  | 1.8                         | A+                       | A2      | A+   |
| 15 Bristol-Myers Squibb Company                | 2.9  | 251,316       | 10,742                  | 1.7                         | A-                       | A2      | A+   |
| 16 The Regents of the University of California | 7.5  | 230,633       | 10,511                  | 1.7                         | AA                       | Aa2     | AA   |
| 17 Sanofi                                      | 5.4  | 179,697       | 8,042                   | 1.3                         | AA-                      | A1      | AA   |
| 18 Alnylam Pharmaceuticals, Inc.               | 5.6  | 129,424       | 7,313                   | 1.2                         | —                        | —       | —    |
| 19 Sumitomo Dainippon Pharma Co., Ltd.         | 7.0  | 106,232       | 6,533                   | 1.0                         | —                        | —       | —    |
| 20 Pfizer Inc.                                 | 3.6  | 128,348       | 6,396                   | 1.0                         | A+                       | A1      | AA   |
| Total/weighted-average                         | 8.2  | 5,798,145     | \$303,900               | 48.6%                       |                          |         |      |

ABR and RSF amounts include 100% of the properties managed by us.

(1) Represents ABR from investment-grade rated tenants as a percentage of ABR from top 20 tenants.

(2) Based on percentage of aggregate ABR in effect as of March 31, 2016.

(3) IBM Watson Health, a digital health venture of IBM, currently subleases 163,186 RSF at 75 Binney Street with an initial lease term of 10 years. IBM holds investment-grade ratings of A+ (Fitch), Aa3 (Moody's), and AA- (S&P).

(4) As of March 31, 2016, number of leases, RSF, and ABR consisted of the following (dollars in thousands):

| Number of leases | RSF | ABR |
|------------------|-----|-----|
|------------------|-----|-----|

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|               |    |         |          |
|---------------|----|---------|----------|
| Cambridge, MA | 9  | 425,020 | \$26,266 |
| San Diego, CA | 1  | 46,033  | 1,434    |
| India         | 3  | 93,820  | 1,602    |
|               | 13 | 564,873 | \$29,302 |

52

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Value-creation projects and external growth

Key real estate metrics as of March 31, 2016

Incremental Annual NOI by Year of  
Delivery from  
Development and Redevelopment  
Projects <sup>(1)</sup>

|         |        |             |
|---------|--------|-------------|
| TOTAL   | 2016   | 2017 & 2018 |
| \$195 M | \$75 M | \$120 M     |
| to      | to     | to          |
| \$210 M | \$80 M | \$130 M     |

|                          |      |      |
|--------------------------|------|------|
| RSF                      | 1.5M | 2.0M |
| PERCENTAGE<br>LEASED     | 90%  | 72%  |
| INITIAL<br>CASH<br>YIELD | 7.1% |      |

Represents incremental annual NOI upon stabilization of our development and redevelopment projects, including (1) our share of real estate joint venture development projects. Excludes NOI related to spaces delivered and in service prior to March 31, 2016.

Key real estate metrics as of March 31, 2016 (continued)

|   |  |
|---|--|
| 2016 Disciplined Allocation of Capital <sup>(1)</sup> | 16% of Gross Investments in Real Estate in North America Value-Creation Pipeline |
|---|--|

|  |  |
|--|--|
| Pre-Leased <sup>(2)</sup> Percentage of Ground-Up Developments Since January 1, 2009 | Ground-Up Developments Commenced & Delivered Since January 1, 2009 |
|--|--|

| Single-Tenant      | Multi-Tenant      | Average<br>Initial Stabilized Yield | Average<br>Initial<br>Stabilized<br>Yield<br>(Cash Basis) |
|--------------------|-------------------|-------------------------------------|---|
| 100%<br>Pre-Leased | 38%<br>Pre-Leased | 7.9%                                | 7.6%  |
| 2.6M RSF           | 2.5M RSF          |                                     |   |

(1) Includes projected construction and acquisitions for the year ending December 31, 2016.

(2) Represents average pre-leased percentage at the time development commenced.

Sustainability

- (1) Upon completion of 20 in-process LEED® certification projects.
- (2) Kilowatt hour saving reflects our property at Alexandria Center® for Life Science at Campus Pointe. Source: Conversion from the Environmental Protection Agency clean energy website.

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## Investments in real estate

Our investments in real estate consisted of the following as of March 31, 2016 (dollars in thousands, except per square foot amounts):

|  | Investments in Real Estate |   |  |             | Total ARE Share |              | Square Feet                                       |            |      | Per SF<br>(1) |
|--|----------------------------|---|--|-------------|-----------------|--------------|---|------------|------|---------------|
|  | Consolidated               | Noncontrolling Share of Consolidated Real Estate Joint Ventures | ARE Share of Unconsolidated Real Estate Joint Ventures | Amount      | %               | Consolidated | Unconsolidated Real Estate Joint Ventures at 100% | Total      |      |               |
| Rental properties – North America                        | \$7,559,726                | \$(322,442)   | \$71,092   | \$7,308,376 | 84 %            | 15,138,252   | 262,367   | 15,400,619 | \$50 |               |
| Development and redevelopment projects:                  |                            |   |  |             |                 |              |   |            |      |               |
| Projects to be delivered by 4Q16                         | 617,952                    | —   | 35,832   | 653,784     | 8               | 1,314,545    | 151,432   | 1,465,977  | 504  |               |
| Projects to be delivered by 2017 and 2018                | 488,186                    | (223 )  | 67,162   | 555,125     | 6               | 1,613,848    | 422,980   | 2,036,828  | 302  |               |
| Development and redevelopment projects                   | 1,106,138                  | (223 )  | 102,994  | 1,208,909   | 14              | 2,928,393    | 574,412   | 3,502,805  | 387  |               |
| Rental properties and development/redevelopment projects | 8,665,864                  | (322,665 )  | 174,086  | 8,517,285   |                 | 18,066,645   | 836,779   | 18,903,424 | 484  |               |
| Future value-creation projects – North America           | 234,142                    | (12,275 )   | —  | 221,867     | 2               | 5,606,435    | —   | 5,606,435  | 42   |               |
| Value-creation pipeline – North America                  | 1,340,280                  | (12,498 )   | 102,994  | 1,430,776   | 16              | 8,534,828    | 574,412   | 9,109,240  | 174  |               |
| Gross investments in real estate – North America         | 8,900,006                  | (334,940 )  | 174,086  | 8,739,152   | 100%            | 23,673,080   | 836,779   | 24,509,859 | 382  |               |
| Asia:  |                            |   |  |             |                 |              |   |            |      |               |
| Rental properties  | 163,386                    | (1,441 )  | —  | 161,945     |                 | 1,200,683    | —   | 1,200,683  | \$13 |               |
| Land parcels   | 54,666                     | —   | —  | 54,666      |                 |              |   |            |      |               |
| Gross investments in real estate – Asia                  | 218,052                    | (1,441 )  | —  | 216,611     | (2)             |              |   |            |      |               |
| Gross investments in real estate                         | 9,118,058                  | (336,381 )  | 174,086  | \$8,955,763 |                 |              |   |            |      |               |
|  | (1,358,820 )               | 23,033  | (2,515 )   |             |                 |              |   |            |      |               |

|  |             |             |           |
|--|-------------|-------------|-----------|
| Less: accumulated depreciation – North America |             |             |           |
| Less: accumulated depreciation – Asia          | (17,772     | ) 172       | —         |
| Investments in real estate                     | \$7,741,466 | \$(313,176) | \$171,571 |

Square foot amounts include 100% of properties managed by us.

The per square foot amounts represent our investment in our real estate, including our partners' share of (1) consolidated and unconsolidated real estate joint ventures, divided by 100% of the rentable or developable square feet of the respective properties.

In late April 2016, we recognized an aggregate impairment charge of \$153.0 million. Refer to Note 14 –“Assets Classified as Held for Sale” to our unaudited consolidated financial statements under Item 1 of this report for net (2) assets of \$104.4 million after impairment charge recognized in April 2016 related to our real estate investments in Asia.

## Development, redevelopment, and future value-creation projects

A key component of our business model is our disciplined allocation of capital to Class A development and redevelopment projects located in world-class collaborative science and technology campuses in AAA urban innovation clusters. These projects are focused on providing high-quality, generic, and reusable space to meet the real estate requirements of, and are reusable by, a wide range of tenants. A significant number of our active development and redevelopment projects are highly leased and expected to be substantially delivered in the near future, including 1.5 million RSF by the end of 2016. Upon completion, each value-creation project is expected to generate a significant increase in rental income, NOI, and cash flows, including \$75 million to \$80 million of incremental annual NOI from projects placed into service by the end of 2016. Our development and redevelopment projects are generally in locations that are highly desirable to high-quality entities, which we believe results in higher occupancy levels, longer lease terms, and higher rental income and returns.

Development projects consist of the ground-up development of generic and reusable facilities. Redevelopment projects consist of the permanent change in use of office, warehouse, and shell space into office/laboratory and tech office space. We generally will not commence new development projects for aboveground construction of Class A office/laboratory and tech office space without first securing significant pre-leasing for such space, except when there is solid market demand for high-quality Class A facilities. As of March 31, 2016, we had development and redevelopment projects targeted to be placed into service by the end of 2016, which were 90% pre-leased.

Predevelopment activities include entitlements, permitting, design, site work, and other activities preceding commencement of construction of aboveground building improvements. The advancement of predevelopment efforts is focused on reducing the time required to deliver projects to prospective tenants. These critical activities add significant value for future ground-up development and are required for the vertical construction of buildings. Ultimately, these projects will provide high-quality facilities and are expected to generate significant revenue and cash flows.

Our initial stabilized yield is calculated as the quotient of the estimated amounts of NOI upon stabilization and our investment in the property and excludes the impact of leverage. Our cash rents related to our value-creation projects are expected to increase over time, and our average cash yields are expected, in general, to be greater than our initial stabilized yields (cash basis). Our estimates for initial stabilized yields, initial stabilized yields (cash basis), and total costs at completion represent our initial estimates at the commencement of the project. We expect to update this information upon completion of the project, or sooner if there are significant changes to the expected project yields or costs. Initial stabilized yield reflects rental income, including contractual rent escalations and any rent concessions over the term (s) of the lease(s), calculated on a straight-line basis. Initial stabilized yield (cash basis) reflects cash rents at the stabilization date after initial rental concessions, if any, have elapsed. Average cash yield reflects cash rents, including contractual rent escalations after initial rental concessions have elapsed, calculated on a straight-line basis. The stabilized occupancy date represents the estimated date on which the project is expected to reach occupancy of 95% or greater.

## Highly leased projects to be placed into service in 2016

The following table sets forth our consolidated and unconsolidated development and redevelopment projects to be placed into service in 2016, as of March 31, 2016 (dollars in thousands):

| Property/Market/Submarket                                  | Dev/<br>Redev | Project RSF |           |           | Percentage |             | Total Leased/Negotiating |       | Project Start | Occupancy |            |
|--|---------------|-------------|-----------|-----------|------------|-------------|--------------------------|-------|---------------|-----------|------------|
|  |               | In Service  | CIP       | Total     | Leased     | Negotiating | RSF                      | %     |               | Initial   | Stabilized |
| 430 East 29th Street/New York City/Manhattan               | Dev           | 356,044     | 62,595    | 418,639   | 90 %       | 10%         | 418,639                  | 100 % | 4Q12          | 4Q13      | 2Q16       |
| 5200 Illumina Way, Bldg 6/San Diego/University Town Center | Dev           | —           | 295,609   | 295,609   | 100%       | —%          | 295,609                  | 100%  | 3Q14          | 3Q16      | 3Q16       |
| 50/60 Binney Street/Greater Boston/Cambridge               | Dev           | —           | 530,477   | 530,477   | 98 %       | —%          | 520,385                  | 98 %  | 1Q15          | 4Q16      | 4Q16       |
| 360 Longwood Avenue/Greater Boston/Longwood Medical Area   | Dev           | 262,367     | 151,432   | 413,799   | 63 %       | 13%         | 313,350                  | 76 %  | 2Q12          | 3Q14      | 4Q16       |
| 4796 Executive Drive/San Diego/University Town Center      | Dev           | —           | 61,755    | 61,755    | 100%       | —%          | 61,755                   | 100%  | 4Q15          | 4Q16      | 4Q16       |
| 10290 Campus Point Drive/San Diego/University Town Center  | Redev         | —           | 304,326   | 304,326   | 100%       | —%          | 304,326                  | 100%  | 3Q15          | 4Q16      | 4Q16       |
| 11 Hurley Street/Greater Boston/Cambridge                  | Redev         | —           | 59,783    | 59,783    | 100%       | —%          | 59,783                   | 100%  | 3Q15          | 4Q16      | 4Q16       |
| Total/weighted average                                     |               | 618,411     | 1,465,977 | 2,084,388 | 90 %       | 5 %         | 1,973,847                | 95 %  |               |           |            |

| Property/Market/Submarket                                  | Our Ownership Interest | Our Share of Investment |          |                        |         |                        | Total at Completion | Unlevered Yields   |                 |                    |
|--|------------------------|-------------------------|----------|------------------------|---------|------------------------|---------------------|--------------------|-----------------|--------------------|
|  |                        | In Service              | CIP      | Construction Financing | Other   | Cost to Complete       |                     | Average Cash Basis | Stabilized Cash | Initial Stabilized |
| 430 East 29th Street/New York City/Manhattan               | 100%                   | \$382,277               | \$72,775 | \$—                    | \$8,193 | \$463,245              | 7.1%                | 6.6%               | 6.5%            |                    |
| 5200 Illumina Way, Bldg 6/San Diego/University Town Center | 100%                   | —                       | 55,225   | —                      | 14,675  | 69,900                 | 8.6%                | 7.0%               | 8.4%            |                    |
| 50/60 Binney Street/Greater Boston/Cambridge               | 100%                   | —                       | 327,786  | 172,214 <sup>(1)</sup> | —       | 500,000                | 8.1%                | 7.3%               | 7.4%            |                    |
| 360 Longwood Avenue/Greater Boston/Longwood Medical Area   | 27.5%                  | 60,305                  | 35,832   | 9,103 <sup>(2)</sup>   | 3,725   | 108,965 <sup>(3)</sup> | 8.2%                | 7.3%               | 7.8%            |                    |
|  | 100%                   | —                       | 15,978   | —                      | 26,222  | 42,200                 | 7.7%                | 6.8%               | 7.1%            |                    |

|   |      |   |           |           |           |           |             |           |
|---|------|---|-----------|-----------|-----------|-----------|-------------|-----------|
| 4796 Executive Drive/San Diego/University Town Center     |      |   |           |           |           |           |             |           |
| 10290 Campus Point Drive/San Diego/University Town Center | 100% | — | 133,492   | —         | 107,508   | 241,000   | 7.6%        | 6.8% 7.0% |
| 11 Hurley Street/Greater Boston/Cambridge                 | 100% | — | 12,696    | —         | 28,304    | 41,000    | 8.8%        | 7.9% 8.6% |
| Total   |      |   | \$442,582 | \$653,784 | \$181,317 | \$188,627 | \$1,466,310 |           |

- (1) Refer to Note 8 – “Secured and Unsecured Senior Debt” under Item 1 for additional information related to our secured construction loans.
- (2) Refer to the “Unconsolidated Real Estate Joint Ventures” section under Item 2 for additional information related to our secured construction loan held by our unconsolidated real estate joint venture.
- (3) Our projected cost at completion and unlevered yields are based upon our share of the investment in real estate, including costs incurred directly by us outside of the real estate joint venture. Development management fees earned from these development projects have been excluded from our estimate of unlevered yields. The RSF related to the project in the table above represents 100% of the project RSF.

Highly leased projects to be placed into service in 2016 (continued)

|   |                                     |                                     |                             |
|---|-------------------------------------|-------------------------------------|-----------------------------|
| 430 East 29th Street                    | 5200 Illumina Way,<br>Building 6    | 50 Binney Street                    | 60 Binney Street            |
| New York City/Manhattan                 | San Diego/University Town<br>Center | Greater Boston/Cambridge            | Greater<br>Boston/Cambridge |
| 62,595 RSF                              | 295,609 RSF                         | 274,734 RSF                         | 255,743 RSF                 |
| Roche/New York<br>University/Others     | Illumina, Inc.                      | Sanofi Genzyme                      | bluebird bio, Inc.          |
| 360 Longwood Avenue                     | 4796 Executive Drive                | 10290 Campus Point Drive            | 11 Hurley Street            |
| Greater Boston/Longwood<br>Medical Area | San Diego/University Town<br>Center | San Diego/University Town<br>Center | Greater<br>Boston/Cambridge |
| 151,432 RSF                             | 61,755 RSF                          | 304,326 RSF                         | 59,783 RSF                  |
| Dana-Farber Cancer Institute,<br>Inc.   | Otonomy, Inc.                       | Eli Lilly and Company               | Editas Medicine, Inc.       |
| The Children's Hospital<br>Corporation  |                                     |                                     |                             |

Projects to be placed into service in 2017 and 2018

The following table sets forth our consolidated and unconsolidated development and redevelopment projects to be placed into service in 2017 and 2018, as of March 31, 2016 (dollars in thousands):

| Property/Market/Submarket                                  | Dev/<br>Redev | Project RSF |           |           | Percentage |             | Total Leased/Negotiating |                     | Project Start | Occupancy |            |
|--|---------------|-------------|-----------|-----------|------------|-------------|--------------------------|---------------------|---------------|-----------|------------|
|  |               | In Service  | CIP       | Total     | Leased     | Negotiating | RSF                      | %                   |               | Initial   | Stabilized |
| 100 Binney Street/Greater Boston/Cambridge                 | Dev           | —           | 431,483   | 431,483   | 48 %       | 26 %        | 320,683                  | 74 %                | 3Q15          | 4Q17      | 2017       |
| 510 Townsend Street/San Francisco/Mission Bay/SoMa         | Dev           | —           | 300,000   | 300,000   | 100%       | — %         | 300,000                  | 100%                | 3Q15          | 3Q17      | 2017       |
| 505 Brannan Street, Phase I/San Francisco/Mission Bay/SoMa | Dev           | —           | 150,000   | 150,000   | 100%       | — %         | 150,000                  | 100%                | 1Q16          | 2H17      | 2017       |
| 1455/1515 Third Street/San Francisco/Mission Bay/SoMa      | Dev           | —           | 422,980   | 422,980   | 100%       | — %         | 422,980                  | 100%                | 3Q14          | 2Q/3Q18   | 2018       |
| 400 Dexter Avenue North/Seattle/Lake Union                 | Dev           | —           | 287,806   | 287,806   | 56 %       | 34 %        | 259,594                  | 90 % <sup>(1)</sup> | 2Q15          | 1Q17      | 2018       |
| ARE Spectrum/San Diego/Torrey Pines <sup>(2)</sup>         | Dev           | 102,938     | 233,523   | 336,461   | 91 %       | — %         | 305,525                  | 91 %                | 2Q16          | 2H17      | 2017       |
| 9625 Towne Centre Drive/San Diego/University Town Center   | Redev         | —           | 162,156   | 162,156   | — %        | — %         | —                        | — %                 | 3Q15          | 1Q17      | 2017       |
| 10151 Barnes Canyon Road/San Diego/Sorrento Mesa           | Redev         | —           | 48,880    | 48,880    | — %        | 100%        | 48,880                   | 100%                | 4Q15          | 1H17      | 2017       |
| Total/weighted average                                     |               | 102,938     | 2,036,828 | 2,139,766 | 72 %       | 12 %        | 1,807,662                | 84 %                |               |           |            |

Our Share of Investment

| Property/Market/Submarket                                  | Our Ownership Interest | In Service            | CIP                   | Cost to Complete         |          | Total at Completion | Unlevered Yields              |                               |
|--|------------------------|-----------------------|-----------------------|--------------------------|----------|---------------------|-------------------------------|-------------------------------|
|  |                        |                       |                       | Construction Financing   | Other    |                     | Initial Cash Stabilized Basis | Initial Cash Stabilized Basis |
| 100 Binney Street/Greater Boston/Cambridge                 | 100%                   | \$—                   | \$188,869             | \$304,281 <sup>(3)</sup> | \$41,850 | \$535,000           | 7.9%                          | 7.7%                          |
| 510 Townsend Street/San Francisco/Mission Bay/SoMa         | 100%                   | —                     | 77,753                | —                        | 160,247  | 238,000             | 7.9%                          | 7.2%                          |
| 505 Brannan Street, Phase I/San Francisco/Mission Bay/SoMa | 99.2%                  | —                     | 29,528                | —                        | 111,472  | 141,000             | 8.6%                          | 8.2%                          |
| 1455/1515 Third Street/San Francisco/Mission Bay/SoMa      | 51.0%                  | 10,787 <sup>(4)</sup> | 67,162 <sup>(4)</sup> | —                        | —        | TBD                 | (5)                           | (5)                           |
| 400 Dexter Avenue North/Seattle/Lake Union                 | 100%                   | —                     | 68,494                | —                        | 163,506  | 232,000             | 7.3%                          | 7.2%                          |

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|  |      |          |           |           |         |         |      |      |      |
|--|------|----------|-----------|-----------|---------|---------|------|------|------|
| ARE Spectrum/San Diego/Torrey Pines <sup>(2)</sup>       | 100% | 54,132   | 92,902    | —         | 130,966 | 278,000 | 6.9% | 6.1% | 6.4% |
| 9625 Towne Centre Drive/San Diego/University Town Center | 100% | —        | 23,577    | —         | —       | TBD     | (5)  | (5)  | (5)  |
| 10151 Barnes Canyon Road/San Diego/Sorrento Mesa         | 100% | —        | 6,840     | —         | —       | TBD     | (5)  | (5)  | (5)  |
| Total/weighted average                                   |      | \$64,919 | \$555,125 | \$304,281 | \$TBD   | \$TBD   |      |      |      |

(1) Remaining 10% RSF includes 5% of retail space expected to be leased closer to initial occupancy.

As of March 31, 2016, the ARE Spectrum project was expanded to include 3215 Merryfield Row, an additional building aggregating 170,523 RSF. We expect to commence construction on the 3215 Merryfield Row building during the second quarter of 2016. The building was leased 100% to Vertex Pharmaceuticals Incorporated, with an estimated initial occupancy date in the second half of 2017.

Funding for this project will be provided primarily by a secured construction loan that we closed in April 2016 with commitments available for borrowing of \$304.3 million at a rate of LIBOR+200bps. We have two, one-year options to extend the stated maturity date to April 20, 2021, subject to certain conditions.

The in-service and CIP costs are based on our share of the investment in real estate, including costs incurred directly by us outside of the real estate joint venture. The RSF related to the project in the table above represents 100% of the project RSF.

The design and budget of these projects are in process, and the estimated project costs with related yields will be disclosed in the future.

Projects to be placed into service in 2017 and 2018 (continued)

|                              |   |                                  |                                |
|------------------------------|---|----------------------------------|--------------------------------|
| 100 Binney Street            | 510 Townsend Street   | 505 Brannan Street, Phase I      | 1455/1515 Third Street         |
| Greater Boston/Cambridge     | San Francisco/Mission Bay/SoMa  | San Francisco/Mission Bay/SoMa   | San Francisco/Mission Bay/SoMa |
| 431,483 RSF                  | 300,000 RSF   | 150,000 RSF                      | 422,980 RSF                    |
| Bristol-Myers Squibb Company | Stripe, Inc.  | Pinterest, Inc.                  | Uber Technologies, Inc.        |
| 400 Dexter Avenue North      | ARE Spectrum  | 9625 Towne Centre Drive          | 10151 Barnes Canyon Road       |
| Seattle/Lake Union           | San Diego/Torrey Pines  | San Diego/University Town Center | San Diego/Sorrento Mesa        |
| 287,806 RSF                  | 233,523 RSF   | 162,156 RSF                      | 48,880 RSF                     |
| Juno Therapeutics, Inc.      | Celgene Corporation<br>The Medicines Company<br>Vertex Pharmaceuticals Incorporated | Marketing                        | Negotiating                    |

## Future value-creation projects in North America

The following table summarizes the square footage of our future value-creation projects in North America as of March 31, 2016 (dollars in thousands, except per SF amounts):

| Property/Market/Submarket  | Our<br>Ownership<br>Interest | Book<br>Value | Square<br>Feet | Per<br>SF<br>(1) |
|--|------------------------------|---------------|----------------|------------------|
| Alexandria Technology Square®/Greater Boston/Cambridge             | 100%                         | \$7,787       | 100,000        | \$78             |
| 505 Brannan Street, Phase II/San Francisco/Mission Bay/SoMa        | 99.2%                        | 12,695        | 165,000        | 78               |
| Grand Avenue/San Francisco/South San Francisco <sup>(2)</sup>      | Various <sup>(3)</sup>       | 33,131        | 397,132        | 114              |
| 560 Eccles Avenue/San Francisco/South San Francisco <sup>(4)</sup> | 100%                         | 17,655        | 144,000        | 123              |
| East 29th Street/New York City/Manhattan                           | 100%                         | —             | 420,000        | —                |
| 5200 Illumina Way/San Diego/University Town Center                 | 100%                         | 10,407        | 386,044        | 27               |
| 10300 Campus Point Drive/San Diego/University Town Center          | 100%                         | 7,945         | 292,387        | 27               |
| 1150/1165/1166 Eastlake Avenue East/Seattle/Lake Union             | 100%                         | 34,715        | 366,000        | 95               |
| 1818 Fairview Avenue East/Seattle/Lake Union                       | 100%                         | 8,791         | 188,490        | 47               |
| 6 Davis Drive/Research Triangle Park/Research Triangle Park        | 100%                         | 16,419        | 1,000,000      | 16               |
| Other:   |                              |               |                |                  |
| Greater Boston   | 100%                         | 9,281         | 395,599        | 23               |
| San Francisco  | 100%                         | —             | 95,620         | —                |
| San Diego  | 100%                         | 24,862        | 193,895        | 128              |
| Maryland   | 100%                         | 21,482        | 763,721        | 28               |
| Research Triangle Park   | 100%                         | 4,149         | 76,262         | 54               |
| Non-cluster Markets  | 100%                         | 12,548        | 622,285        | 20               |
| Future value-creation projects                                     |                              | \$221,867     | 5,606,435      | \$42             |

(1) The per square foot amounts represent our investment in our real estate, including our partners' share of consolidated real estate joint ventures, divided by 100% of developable square feet of the respective properties.

In March 2016, Verily, Alphabet Inc.'s life science subsidiary, entered into a sublease for 407,369 RSF at 249/259/269 East Grand Avenue with Amgen Inc., with potential expansion space on the two additional land parcels, aggregating 397,132 SF, located adjacent to/surrounding the recently developed campus in South San Francisco.

(2) Includes a redeemable noncontrolling interest, aggregating 37% ownership in one of our consolidated real estate joint ventures, at our 213 East Grand Avenue property aggregating 275,500 SF.

(3) Represents an additional parcel located near our 341/343 Oyster Point Boulevard properties and within walking distance of Roche's campus in South San Francisco.



Future value-creation projects in North America (continued)

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Future value-creation projects in North America (continued)

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Summary of capital expenditures

The following table summarizes the total projected construction spending for the nine months, and year ending December 31, 2016, which includes interest, property taxes, insurance, payroll, and other indirect project costs (in thousands):

Projected  
Year Ending  
Construction  
Spending  
December 31, 2016

Development  
and  
redevelopment  
projects  
(1)

Other  
building  
improvement  
projects  
(2)

Total  
construction  
spending  
for  
the  
nine  
months  
ending  
December  
31,  
2016

Actual  
construction  
spending  
for  
the  
three  
months  
ended  
March  
31,  
2016

Construction spending range for the year ending December

\$158,000

\$7,000

\$660,000

\$189,147

\$800,000 - 900,000

31,  
2016

(1) Includes estimated contributions to fund our share of construction in our unconsolidated real estate joint venture development projects.

(2) Includes generic laboratory infrastructure/building improvement projects and non-revenue-enhancing capital expenditures and tenant improvements.

Our construction spending for the three months ended March 31, 2016 consisted of the following (in thousands):

| Historical Construction Spending                         | Three<br>Months<br>Ended<br>March 31,<br>2016 |
|--|---|
| Total construction costs <sup>(1)</sup>                  | \$ 189,147                                    |
| Increase in accrued construction                         | (29,197 )                                     |
| Total construction spending (cash basis)                 | \$ 159,950                                    |
| Additions to real estate                                 | \$ 159,501                                    |
| Investments in unconsolidated real estate joint ventures | 449   |
| Total construction spending (cash basis)                 | \$ 159,950                                    |

(1) Includes revenue-enhancing projects and non-revenue enhancing capital expenditures shown in the table below.

The table below shows the average per RSF of property-related non-revenue enhancing capital expenditures, tenant improvements, and leasing costs, excluding capital expenditures and tenant improvements that are recoverable from tenants, revenue-enhancing, or related to properties that have undergone redevelopment (dollars in thousands, except per RSF amounts):

| Non-Revenue-Enhancing Capital Expenditures, Tenant Improvements, and Leasing Costs <sup>(1)</sup> | Three Months Ended<br>March 31, 2016 |                   | Five<br>Year<br>Average<br>per RSF<br><sup>(2)</sup> |
|---|--------------------------------------|-------------------|--|
|   | Amount                               | RSF<br>Per<br>RSF |  |
| Non-revenue-enhancing capital expenditures  | \$2,318                              | 16,845,444        | \$0.14 \$ 0.41                                       |
| Tenant improvements and leasing costs:  |                                      |                   |  |
| Re-tenanted space   | \$2,093                              | 108,989           | \$19.20 \$ 15.54                                     |
| Renewal space   | 382                                  | 109,353           | 3.49 6.82  |
| Total tenant improvements and leasing costs/weighted average                                      | \$2,475                              | 218,342           | \$11.34 \$ 9.22                                      |

(1) Excludes amounts that are recoverable from tenants, revenue-enhancing, or related to parties that have undergone redevelopment.

(2) Represents the average of 2012 through 2015 and the three months ended March 31, 2016, annualized.

We expect our capital expenditures, tenant improvements, and leasing costs (excluding capital expenditures and tenant improvements that are recoverable from tenants, revenue-enhancing, or related to properties that undergo redevelopment) on a per RSF basis for the remainder of 2016 to be approximately similar to the amounts shown in the preceding table.



## Value-creation projects and external growth

During the three months ended March 31, 2016, we commenced a 150,000 RSF development project at 505 Brannan Street in our Mission Bay/SoMa submarket, which is 100% leased to Pinterest, Inc.

We expect to commence development of an additional building at 3215 Merryfield Row aggregating 170,523 RSF at our ARE Spectrum project in the second quarter of 2016. The building has been leased to Vertex Pharmaceuticals, Inc., with an initial occupancy date in the second half of 2017.

## Real estate asset sales

Our real estate assets held for sale as of March 31, 2016 consisted of the following (dollars in thousands):

| Property/Market/Submarket   | RSF/Acres     | NOI <sup>(1)</sup> | Cash NOI <sup>(1)</sup> | Actual/Estimated Sales Price |
|---|---------------|--------------------|-------------------------|------------------------------|
| Assets held for sale in North America:  |               |                    |                         |                              |
| 16020 Industrial Drive/Maryland/Gaithersburg                                    | 71,000 RSF    | \$ 1,022           | \$ 896 <sup>(2)</sup>   | \$ 6,400                     |
| 306 Belmont Street and 350 Plantation Street/Greater Boston/Route 495/Worcester | 90,690 RSF    | \$ 1,557           | \$ 1,347 <sup>(3)</sup> | 17,550                       |
| Assets held for sale in North America   |               |                    |                         | 23,950                       |
| Asia assets pending disposition: <sup>(4)</sup>                                 |               |                    |                         |                              |
| Operating properties  | 1,200,683 RSF | <sup>(5)</sup>     | <sup>(5)</sup>          | 113,000                      |
| Land parcels  | 196 acres     | <sup>(5)</sup>     | <sup>(5)</sup>          |                              |
|   |               |                    |                         | \$ 136,950                   |

<sup>(1)</sup> Cash NOI excludes straight-line rent and amortization of acquired below-market leases. NOI amounts represent the annualized amounts for three months ended March 31, 2016.

Property consists of an R&D/warehouse building acquired in 2005 with minimal capital improvements since <sup>(2)</sup> acquisition. Buyer intends to make considerable investments in the building, including demolition of some of the existing space and re-purposing of its use.

Non-core properties located outside of our urban innovation clusters. These properties are Class B office buildings <sup>(3)</sup> leased to non-credit tenants and represent our last investment in Worcester. The internal rate of return over our hold period, including the expected disposition of the asset, is expected to be approximately 8.9%.

In March 2016, we recognized an impairment charge of \$29.0 million for two land parcels in India that met the criteria for classification as held for sale in March 2016. As of March 31, 2016, we only had one binding sale agreement related to one land parcel. This land parcel was sold on May 2, 2016, at a sales price of \$7.5 million with no gain or loss. On April 22, 2016, our Board of Directors approved the monetization of our real estate investments in Asia in order to invest capital into our highly leased value-creation pipeline. As a result of this <sup>(4)</sup> decision, we recognized an aggregate impairment charge of \$153.0 million to reduce our net book value to fair value less cost to sell for all of our remaining investments in Asia. In determining the carrying amount for evaluating the real estate for impairment, we considered the cumulative foreign currency translation losses of approximately \$32.0 million for our land parcels located in India, and \$18.8 million for our rental properties in our India and China submarkets, that will be reclassified to net income only when realized upon sale or disposition. We believe our real estate investments in Asia will be monetized in several separate transactions over the next 12 months.

(5) Refer to Note 14 – “Assets Classified as Held for Sale” to our unaudited consolidated financial statements under Item 1 of this report for operating and balance sheet information related to our real estate investments in Asia.

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## Non-Real Estate Investments

We hold equity investments in certain publicly traded companies and in certain privately held entities and limited partnerships primarily involved in the science and technology industries. Some of our investees are also tenants. As of March 31, 2016, our investments aggregated \$316.2 million, or approximately 3.5% of our total assets, including \$63.2 million of net unrealized gains from investments in publicly traded entities. The charts and table below show selected non-real estate investment statistics as of March 31, 2016 (dollars in thousands):

Public/Private Investment Mix  
(Cost)Tenant/Non-Tenant Mix  
(Cost)

| Investment Type | Cost      | Net Unrealized Gains | Total     | Number of Investments      |
|-----------------|-----------|----------------------|-----------|----------------------------|
| Public          | \$22,237  | \$ 63,150            | \$85,387  | 190                        |
| Private         | 230,776   | N/A                  | 230,776   | Average Size of Investment |
| Total           | \$253,013 | \$ 63,150            | \$316,163 | \$1.3M                     |

Results of operations

Key operating metrics

Occupancy of Operating Properties  
North America <sup>(1)</sup> Annualized Based Rent by Market

% of ARE's Total ABR as of March 31, 2016

Rental Rate Increases:  
Renewed/Re-Leased Space Same Property NOI Increase

Favorable Lease Structure Adjusted EBITDA Margin <sup>(3)</sup>

Percentage of  
triple net leases 96%  
Stable cash flows  
Percentage of leases  
containing annual  
rent escalations 95%  
Increasing cash flows 65%  
Percentage of leases  
providing for  
the recapture of 94%  
capital expenditures  
Lower capex burden

(1) As of the end of each respective period.

Rental rate increases for the three months ended March 31, 2016 were driven by four leases that generated average (2) increases in rental rates of 47%, and 29% on a cash basis. Refer to our "Projected Results" on page 81 for estimated rental rate growth for the year ending December 31, 2016.

(3) Represents the three months ended March 31, 2016, annualized.

### Same Properties

As a result of changes within our total property portfolio during the comparative periods presented, including changes from assets acquired or sold, properties placed into development or redevelopment, and development and/or redevelopment properties recently placed into service, the consolidated total rental revenues, tenant recoveries, and rental operating expenses in our operating results can show significant changes from period to period. In order to supplement an evaluation of our results of operations over a given period, we analyze the operating performance for all properties, including only our pro rata share of amounts from consolidated and unconsolidated real estate joint ventures, for comparable properties, referred to as Same Properties, that were fully operating for the entirety of the comparative periods presented. These properties are analyzed separately from properties acquired subsequent to the first day in the earliest comparable period presented, properties that underwent development or redevelopment at any time during the comparative periods, and corporate entities (legal entities performing general and administrative functions), which are excluded from same property results. Additionally, rental revenues from lease termination fees, if any, are excluded from the results of the same properties.

The following table presents information regarding our Same Properties for the three months ended March 31, 2016:

|  | Three<br>Months<br>Ended<br>March 31,<br>2016 |
|--|---|
| Percentage change in NOI over comparable period from prior year              | 5.3%  |
| Percentage change in NOI (cash basis) over comparable period from prior year | 6.2%  |
| Operating margin   | 70%   |
| Number of Same Properties  | 169   |
| RSF  | 14,855,443                                    |
| Occupancy – current-period average   | 94.6%   |
| Occupancy – same-period prior year average                                   | 93.6%   |

The following table reconciles the number of Same Properties to total properties for the three months ended March 31, 2016:

|   | Properties |
|---|------------|
| Development – under construction                                  |            |
| 50/60 Binney Street   | 2          |
| 100 Binney Street   | 1          |
| 510 Townsend Street   | 1          |
| 505 Brannan Street  | 1          |
| ARE Spectrum  | 3          |
| 430 East 29th Street  | 1          |
| 5200 Illumina Way, Building 6                                     | 1          |
| 4796 Executive Drive  | 1          |
| 400 Dexter Avenue North   | 1          |
| 360 Longwood Avenue (unconsolidated real estate joint venture)    | 1          |
| 1455/1515 Third Street (unconsolidated real estate joint venture) | 2          |
|   | 15         |

|   | Properties |
|---|------------|
| Development – placed into service after January 1, 2015 |            |
| 75/125 Binney Street                                    | 1          |
| 6040 George Watts Hill Drive                            | 1          |
|   | 2          |

|                                    | Properties |
|------------------------------------|------------|
| Redevelopment – under construction |            |
| 11 Hurley Street                   | 1          |
| 10290 Campus Point Drive           | 1          |
| 9625 Towne Centre Drive            | 1          |
| 10151 Barnes Canyon Road           | 1          |
|                                    | 4          |

|   | Properties |
|---|------------|
| Redevelopment – placed into service after January 1, 2015 |            |
| 225 Second Avenue   | 1          |
| 11055/11065/11075 Roselle Street                          | 3          |
|   | 4          |

| Summary   | Properties |
|---|------------|
| Properties under construction:                      |            |
| Development   | 15         |
| Redevelopment                                       | 4          |
| Projects placed into service after January 1, 2015: |            |
| Development   | 2          |
| Redevelopment                                       | 4          |
| Acquisitions after January 1, 2015:                 |            |
| 640 Memorial Drive                                  | 1          |
| Properties held for sale                            | 3          |
| Total properties excluded from Same Properties      | 29         |

|                                       |     |
|---------------------------------------|-----|
| Same Properties                       | 169 |
| Total properties as of March 31, 2016 | 198 |

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Comparison of the three months ended March 31, 2016, to the three months ended March 31, 2015

The following table presents a comparison of the components of NOI for our Same Properties and Non-Same Properties for the three months ended March 31, 2016, compared to the three months ended March 31, 2015, and a reconciliation of NOI to income from continuing operations, the most directly comparable financial measure (dollars in thousands):

|   | Three Months Ended March 31, |            |           |          |
|---|------------------------------|------------|-----------|----------|
|   | 2016                         | 2015       | \$ Change | % Change |
| Same Properties   | \$ 127,023                   | \$ 122,626 | \$ 4,397  | 3.6 %    |
| Non-Same Properties   | 31,253                       | 20,982     | 10,271    | 49.0     |
| Total rental  | 158,276                      | 143,608    | 14,668    | 10.2     |
| Same Properties   | 44,071                       | 42,204     | 1,867     | 4.4      |
| Non-Same Properties   | 8,526                        | 6,190      | 2,336     | 37.7     |
| Total tenant recoveries   | 52,597                       | 48,394     | 4,203     | 8.7      |
| Same Properties   | 11                           | 12         | (1        | ) (8.3 ) |
| Non-Same Properties   | 5,205                        | 4,739      | 466       | 9.8      |
| Total other income  | 5,216                        | 4,751      | 465       | 9.8      |
| Same Properties   | 171,105                      | 164,842    | 6,263     | 3.8      |
| Non-Same Properties   | 44,984                       | 31,911     | 13,073    | 41.0     |
| Total revenues  | 216,089                      | 196,753    | 19,336    | 9.8      |
| Same Properties   | 51,107                       | 50,858     | 249       | 0.5      |
| Non-Same Properties   | 14,730                       | 10,365     | 4,365     | 42.1     |
| Total rental operations   | 65,837                       | 61,223     | 4,614     | 7.5      |
| Same properties   | 119,998                      | 113,984    | 6,014     | 5.3      |
| Non-same properties   | 30,254                       | 21,546     | 8,708     | 40.4     |
| Consolidated net operating income   | 150,252                      | 135,530    | 14,722    | 10.9     |
| Same properties   | —                            | —          | —         | —        |
| Non-same properties   | (6,055 )                     | —          | (6,055 )  | 100.0    |
| Less: NOI of consolidated real estate JVs attributable to noncontrolling interest | (6,055 )                     | —          | (6,055 )  | 100.0    |
| Same properties   | —                            | —          | —         | —        |
| Non-same properties   | 1,068                        | 860        | 208       | 24.2     |
| Our share of NOI from unconsolidated real estate JVs                              | 1,068                        | 860        | 208       | 24.2     |
| Same properties   | 119,998                      | 113,984    | 6,014     | 5.3      |
| Non-same properties   | 25,267                       | 22,406     | 2,861     | 12.8     |
| Our share of total net operating income   | 145,265                      | 136,390    | 8,875     | 6.5      |

Other expenses:

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|  |           |           |            |          |                  |
|--|-----------|-----------|------------|----------|------------------|
| General and administrative   | 15,188    | 14,387    | 801        | 5.6      |                  |
| Interest   | 24,855    | 23,236    | 1,619      | 7.0      |                  |
| Depreciation and amortization  | 70,866    | 58,920    | 11,946     | 20.3     |                  |
| Impairment of real estate  | 28,980    | 14,510    | 14,470     | 99.7     |                  |
|  | 139,889   | 111,053   | 28,836     | 26.0     |                  |
| Plus: noncontrolling interest share of NOI   | 6,055     | —         | 6,055      | (100.0)  |                  |
| Less: our share of NOI from unconsolidated real estate JVs                             | (1,068 )  | (860 )    | (208 )     | 24.2     |                  |
| Equity in (losses) earnings of unconsolidated real estate JVs                          | (397 )    | 574       | (971 )     | (169.2)  |                  |
| Income from continuing operations  | \$9,966   | \$25,051  | \$(15,085) | (60.2 )% |                  |
| Our share of NOI – same properties   | \$119,998 | \$113,984 | \$6,014    | 5.3      | % <sup>(1)</sup> |
| Our share of straight-line rent revenue & amortization of acquired below-market leases | (4,497 )  | (5,218 )  | 721        | (13.8 )  |                  |
| Our share of NOI – same properties (cash basis)  | \$115,501 | \$108,766 | \$6,735    | 6.2      | % <sup>(1)</sup> |

(1) Same property NOI increased partially due to a 1.0% increase in our same property occupancy to 94.6% from 93.6%.

### Rental revenues

Total rental revenues for the three months ended March 31, 2016, increased by \$14.7 million, or 10.2%, to \$158.3 million, compared to \$143.6 million for the three months ended March 31, 2015. The increase was primarily due to rental revenues from our Non-Same Properties, which consisted of the following: (i) increase of \$9.4 million primarily due to the placement into service subsequent to January 1, 2015, of highly leased development and redevelopment projects, respectively, aggregating 617,530 RSF, and (ii) increase of \$912 thousand due to the acquisition of one operating property aggregating 225,504 RSF subsequent to January 1, 2015.

Rental revenues from our Same Properties for the three months ended March 31, 2016, increased by \$4.4 million, or 3.6%, to \$127.0 million, compared to \$122.6 million for the three months ended March 31, 2015. The increase was primarily due to the increase in occupancy for these properties to 94.6% three months ended March 31, 2016, from 93.6% three months ended March 31, 2015.

### Tenant recoveries

Tenant recoveries for the three months ended March 31, 2016, increased by \$4.2 million, or 8.7%, to \$52.6 million, compared to \$48.4 million for the three months ended March 31, 2015. This increase is relatively consistent with the increase in our rental operating expenses of \$4.6 million, or 7.5%, as discussed under “Rental Operating Expenses” below. Same Properties’ tenant recoveries increased by \$1.9 million, or 4.4%, primarily due to one of our Top 20 tenants converting from a gross lease to a triple net lease and as a result of the increase in occupancy for Same Properties, as discussed above.

### Other income

Other income for the three months ended March 31, 2016 and 2015, consisted of the following (in thousands):

|                           | Three Months<br>Ended March<br>31, |         |         |
|---------------------------|------------------------------------|---------|---------|
|                           | 2016                               | 2015    | Change  |
| Management fee income     | \$253                              | \$554   | \$(301) |
| Interest and other income | 854                                | 485     | 369     |
| Investment income         | 4,109                              | 3,712   | 397     |
| Total other income        | \$5,216                            | \$4,751 | \$465   |

### Rental operating expenses

Total rental operating expenses for the three months ended March 31, 2016, increased by \$4.6 million, or 7.5%, to \$65.8 million, compared to \$61.2 million for the three months ended March 31, 2015. Approximately \$4.4 million of the increase was due to an increase in rental operating expenses from our Non-Same Properties, primarily related to development and redevelopment projects placed into service subsequent to January 1, 2015, and operating properties acquired subsequent to January 1, 2015.

Same Properties’ rental operating expenses increased slightly during the three months ended March 31, 2016, compared to the three months ended March 31, 2015, primarily due to an increase in operating expenses from higher occupancy and higher property tax offset by lower utility costs due to a milder winter.

General and administrative expenses

General and administrative expenses for the three months ended March 31, 2016, increased by \$0.8 million, or 5.6%, to \$15.2 million, compared to \$14.4 million for the three months ended March 31, 2015. General and administrative expenses increased primarily due to the continued growth in both the depth and breadth of our operations in multiple markets. As a percentage of total assets, our general and administrative expenses for the three months ended March 31, 2016 and 2015, on an annualized basis were consistent at 0.7% and 0.7%, respectively.

## Interest expense

Interest expense for the three months ended March 31, 2016 and 2015, consisted of the following (dollars in thousands):

| Component  | Three Months Ended March |             |           |
|--|--------------------------|-------------|-----------|
|  | 31,<br>2016              | 2015        | Change    |
| Secured notes payable                                | \$7,028                  | \$7,709     | \$(681 )  |
| Unsecured senior notes payable                       | 20,655                   | 17,405      | 3,250     |
| Unsecured senior line of credit                      | 2,120                    | 2,072       | 48        |
| Unsecured senior bank term loans                     | 3,827                    | 3,341       | 486       |
| Interest rate swaps                                  | 158                      | 505         | (347 )    |
| Amortization of loan fees and other interest         | 3,166                    | 3,175       | (9 )      |
| Interest incurred                                    | 36,954                   | 34,207      | 2,747     |
| Capitalized interest                                 | (12,099 )                | (10,971 )   | (1,128 )  |
| Interest expense                                     | \$24,855                 | \$23,236    | \$1,619   |
| Average debt balance outstanding <sup>(1)</sup>      | \$4,066,987              | \$3,808,007 | \$258,980 |
| Weighted-average annual interest rate <sup>(2)</sup> | 3.6                      | % 3.6       | % — %     |

(1) Represents the average debt principal balance outstanding during the three months ended March 31, 2016 and 2015, which excludes the effect of unamortized deferred financing costs.

(2) Represents annualized total interest expense divided by the average debt balance outstanding in the respective periods, which excludes the effect of amortization of deferred financing costs.

Interest expense increased by \$1.6 million during the three months ended March 31, 2016, compared to the three months ended March 31, 2015, primarily as a result of a \$2.7 million increase in interest incurred. The increase of \$2.7 million in interest incurred was primarily due to a \$259.0 million increase in the average debt balance outstanding during the three months ended March 31, 2016, over the average debt balance outstanding during the three months ended March 31, 2015. The increase in average balance outstanding is primarily due to the issuance of our \$300 million offering unsecured senior notes payable at a stated interest rate of 4.30% in November 2015. The proceeds from these notes payable were used primarily to partially fund the construction of our development and redevelopment projects.

The increase in interest incurred was slightly offset by an increase of \$1.1 million in capitalized interest incurred during the three months ended March 31, 2016, compared to the three months ended March 31, 2015. The increase in capitalized interest is primarily related to an increase in construction activity related to our 3.5 million RSF highly leased value-creation pipeline.

## Depreciation and amortization

Depreciation and amortization for the three months ended March 31, 2016, increased by \$11.9 million, or 20.3%, to \$70.9 million, compared to \$58.9 million for the three months ended March 31, 2015. Depreciation increased primarily due to additional depreciation from development and redevelopment projects placed into service subsequent to January 1, 2015, and one operating property acquired subsequent to January 1, 2015, as noted above.

## Sales of real estate assets

For additional information, refer to the section titled “Assets Located in Asia” in Note 14 – “Assets Classified as Held for Sale” to our unaudited consolidated financial statements under Item 1 of this report.

Equity in loss of unconsolidated real estate joint ventures

Equity in loss of unconsolidated real estate joint ventures of \$397 thousand for the three months ended March 31, 2016, primarily includes our 27.5% share of the operating results of our property at 360 Longwood Avenue in our Longwood Medical Area submarket of Greater Boston that was placed into service at various dates beginning in the three months ended December 31, 2014. As of March 31, 2016, we had 262,367 RSF, or 63% of this property, in service and occupied, and 151,432 RSF, or 37% of this project, under development. Refer to the section titled “Highly Leased Projects to be Placed into Service in 2016” above for further information regarding the yields expected upon stabilization of this project.

## Pro rata operating information

We present our operating and balance sheet information on a pro rata basis adjusted for our share of investments in unconsolidated real estate joint ventures and the share of our consolidated real estate joint ventures owned by noncontrolling interests. We believe this non-GAAP information is useful to our investors as supplemental to disclosures of our operating performance and financial position. Refer to the “Non-GAAP Measures” section appearing elsewhere under Item 2 of this report for a definition of the pro rata basis.

Three Months Ended March 31, 2016

| (In thousands)   | Consolidated | Noncontrolling<br>Share of<br>Consolidated<br>JVs | Our Share of<br>Unconsolidated<br>JVs | Our Total<br>Share    |
|--|--------------|---|---------------------------------------|-----------------------|
| Total revenues   | \$216,089    | \$ (8,190 )                                       | \$ 1,855                              | \$209,754             |
| Rental operations  | 65,837       | (2,135 )  | 787                                   | 64,489                |
|  | 150,252      | (6,055 )  | 1,068                                 | 145,265               |
| Expenses:  |              |   |                                       |                       |
| General and administrative   | 15,188       | (22 )   | 36                                    | 15,202                |
| Interest   | 24,855       | —   | 686                                   | 25,541                |
| Depreciation and amortization  | 70,866       | (2,301 )  | 743                                   | 69,308                |
| Impairment of real estate  | 28,980       | —   | —                                     | 28,980                |
|  | 139,889      | (2,323 )  | 1,465                                 | 139,031               |
| Equity in loss from unconsolidated real estate JVs                                   | (397 )       | —   | 397                                   | —                     |
| Net income   | 9,966        | (3,732 )  | —                                     | 6,234                 |
| Net income attributable to noncontrolling interests                                  | (4,030 )     | 3,732   | —                                     | (298 ) <sup>(1)</sup> |
| Net income attributable to Alexandria Real Estate Equities, Inc.’s stockholders      | 5,936        | —   | —                                     | 5,936                 |
| Dividends on preferred stock   | (5,907 )     | —   | —                                     | (5,907 )              |
| Preferred stock redemption charge  | (3,046 )     | —   | —                                     | (3,046 )              |
| Net income attributable to unvested restricted stock awards                          | (801 )       | —   | —                                     | (801 )                |
| Net loss attributable to Alexandria Real Estate Equities, Inc.’s common stockholders | \$(3,818 )   | \$ —  | \$ —                                  | \$(3,818 )            |

Represents net income attributable to redeemable noncontrolling interests. These redeemable interests earn a fixed (1) preferred return of 8.4% rather than a variable return based upon their ownership percentage of the real estate joint venture. Consequently, these interests are excluded from our pro rata calculation.

## Pro rata – balance sheet information

| (In thousands)   | March 31, 2016 |   |                                       |                    |
|--|----------------|---|---------------------------------------|--------------------|
|  | Consolidated   | Noncontrolling<br>Share of<br>Consolidated<br>JVs | Our Share of<br>Unconsolidated<br>JVs | Our Total<br>Share |
| Investments in real estate                                   | \$7,741,466    | \$ (313,176 )                                     | \$ 171,571                            | \$7,599,861        |
| Investments in unconsolidated real estate JVs                | 127,165        | —   | (127,165 )                            | —                  |
| Cash and cash equivalents                                    | 146,197        | (8,888 )  | 3,318                                 | 140,627            |
| Other assets   | 956,704        | (19,778 )   | 8,218                                 | 945,144            |
| Total assets   | \$8,971,532    | \$ (341,842 )                                     | \$ 55,942                             | \$8,685,632        |
| Secured notes payable  | \$816,578      | \$ —  | \$ 49,485                             | \$866,063          |
| Unsecured debt   | 3,274,921      | —   | —                                     | 3,274,921          |
| Other liabilities  | 692,742        | (20,271 )   | 6,457                                 | 678,928            |
| Total liabilities  | 4,784,241      | (20,271 )   | 55,942                                | 4,819,912          |
| Redeemable noncontrolling interests                          | 14,218         | (14,218 )   | —                                     | —                  |
| Alexandria Real Estate Equities, Inc.'s stockholders' equity | 3,865,720      | —   | —                                     | 3,865,720          |
| Noncontrolling interests                                     | 307,353        | (307,353 )  | —                                     | —                  |
| Total equity   | 4,173,073      | (307,353 )  | —                                     | 3,865,720          |
| Total liabilities and equity                                 | \$8,971,532    | \$ (341,842 )                                     | \$ 55,942                             | \$8,685,632        |

## Consolidated real estate joint ventures

In December 2015, we sold partial interests for the aggregate sales price of approximately \$453.1 million in the following Class A properties in three separate transactions to a high-quality institutional investor: (i) 49.9% interest in 1500 Owens Street in our Mission Bay/SoMa submarket, and (ii) 70% interest in 225 Binney Street in our Cambridge submarket, (iii) 40% interest in 409/499 Illinois Street in our Mission Bay/SoMa submarket. Refer to Note 3 – “Investments in Real Estate” and Note 4 – “Investments in Unconsolidated Real Estate Joint Ventures” to our unaudited consolidated financial statements in this report for further discussion of our existing real estate joint ventures.

The following tables set forth pro rata information related to our consolidated real estate joint ventures as of March 31, 2016 (dollars in thousands):

|                               | Three Months Ended March 31, 2016               |                         |                               |         |          |
|-------------------------------|---|-------------------------|-------------------------------|---------|----------|
|                               | Consolidated Real Estate Joint Ventures at 100% |                         |                               |         |          |
|                               | 225<br>Binney<br>Street                         | 1500<br>Owens<br>Street | 409/499<br>Illinois<br>Street | Various | Total    |
| Total revenues                | \$3,937   | \$3,047                 | \$9,670                       | \$730   | \$17,384 |
| Rental operations             | 615   | 985                     | 2,920                         | 580     | 5,100    |
|                               | 3,322   | 2,062                   | 6,750                         | 150     | 12,284   |
| Expenses:                     |   |                         |                               |         |          |
| General and administrative    | —   | 1                       | 7                             | 215     | 223      |
| Interest                      | —   | —                       | —                             | —       | —        |
| Depreciation and amortization | 976   | 729                     | 3,054                         | 362     | 5,121    |
| Net income (loss)             | \$2,346   | \$1,332                 | \$3,689                       | \$(427) | \$6,940  |

|                               | Noncontrolling Interests Share of Amounts Above <sup>(1)</sup> |                         |                               |                |         |
|-------------------------------|--|-------------------------|-------------------------------|----------------|---------|
|                               | 225<br>Binney<br>Street  | 1500<br>Owens<br>Street | 409/499<br>Illinois<br>Street | Various<br>(2) | Total   |
| Total revenues                | \$2,756  | \$1,521                 | \$3,868                       | \$45           | \$8,190 |
| Rental operations             | 430  | 492                     | 1,168                         | 45             | 2,135   |
|                               | 2,326  | 1,029                   | 2,700                         | —              | 6,055   |
| Expenses:                     |  |                         |                               |                |         |
| General and administrative    | —  | —                       | 2                             | 20             | 22      |
| Interest                      | —  | —                       | —                             | —              | —       |
| Depreciation and amortization | 684  | 364                     | 1,222                         | 31             | 2,301   |
| Net income (loss)             | \$1,642  | \$665                   | \$1,476                       | \$(51)         | \$3,732 |

(1) Represents our partners' share of operating results from consolidated real estate joint ventures.

Excludes net income attributable to redeemable noncontrolling interests, aggregating \$298 thousand. These

(2) redeemable interests earn a fixed preferred return of 8.4% rather than a variable return based upon their ownership percentage of the real estate joint venture. Consequently, these interests are excluded from our pro rata calculation.



|                                     | March 31, 2016                                      |          |           |           |            |
|-------------------------------------|---|----------|-----------|-----------|------------|
|                                     | Consolidated Real Estate Joint Ventures at 100%     |          |           |           |            |
|                                     | 225   | 1500     | 409/499   |           |            |
|                                     | Binney  | Owens    | Illinois  | Various   | Total      |
|                                     | Street  | Street   | Street    |           |            |
| Investments in real estate          | \$162,484   | \$82,121 | \$360,224 | \$120,742 | \$725,571  |
| Cash and cash equivalents           | 4,956   | 3,077    | 9,234     | 4,286     | 21,553     |
| Other assets                        | 6,968   | 6,376    | 23,820    | 10,153    | 47,317     |
| Total assets                        | \$174,408   | \$91,574 | \$393,278 | \$135,181 | \$794,441  |
| Secured notes payable               | \$—   | \$—      | \$—       | \$—       | \$—        |
| Other liabilities                   | 3,872   | 11,288   | 29,311    | 10,395    | 54,866     |
| Total liabilities                   | 3,872   | 11,288   | 29,311    | 10,395    | 54,866     |
| Redeemable noncontrolling interests | —   | —        | —         | 14,218    | (1) 14,218 |
| Total equity                        | 170,536   | 80,286   | 363,967   | 110,568   | 725,357    |
| Total liabilities and equity        | \$174,408   | \$91,574 | \$393,278 | \$135,181 | \$794,441  |
|                                     | Noncontrolling Interests Share of Amounts Above (2) |          |           |           |            |
|                                     | 225   | 1500     | 409/499   |           |            |
|                                     | Binney  | Owens    | Illinois  |           | Total      |
|                                     | Street  | Street   | Street    |           |            |
|                                     | 70%   | 49.9%    | 40%       | Various   |            |
| Investments in real estate          | \$113,739   | \$40,979 | \$144,089 | \$14,369  | \$313,176  |
| Cash and cash equivalents           | 3,469   | 1,536    | 3,693     | 190       | 8,888      |
| Other assets                        | 4,878   | 3,180    | 9,529     | 2,191     | 19,778     |
| Total assets                        | \$122,086   | \$45,695 | \$157,311 | \$16,750  | \$341,842  |
| Secured notes payable               | \$—   | \$—      | \$—       | \$—       | \$—        |
| Other liabilities                   | 2,711   | 5,632    | 11,724    | 204       | 20,271     |
| Total liabilities                   | 2,711   | 5,632    | 11,724    | 204       | 20,271     |
| Redeemable noncontrolling interests | —   | —        | —         | 14,218    | (1) 14,218 |
| Total equity                        | 119,375   | 40,063   | 145,587   | 2,328     | 307,353    |
| Total liabilities and equity        | \$122,086   | \$45,695 | \$157,311 | \$16,750  | \$341,842  |

Represents redeemable noncontrolling interests aggregating approximately 37% ownership in one of our (1) consolidated real estate joint ventures. Excluding this entity, the remaining real estate joint venture partners have approximately 3% ownership in the various consolidated real estate joint ventures.

(2) Represents our partners' share of balance sheet amounts from consolidated real estate joint ventures.

Unconsolidated real estate joint ventures

We provide the information on our share of investments in unconsolidated real estate joint ventures as we believe this information is useful for investors because it provides our share of the investments in real estate from all properties, including our share of the assets and liabilities of our unconsolidated real estate joint ventures.

360 Longwood Avenue

We are currently developing a building aggregating 413,799 RSF in our Longwood Medical Area submarket of Greater Boston. As of March 31, 2016, we had 262,367 RSF, or 63% of the project, leased and in service. The cost at completion is expected to be approximately \$350.0 million. The real estate joint venture has a non-recourse, secured construction loan with commitments aggregating \$213.2 million, with a maturity date of April 1, 2017, with two, one-year options to extend the stated maturity date to April 1, 2019, subject to certain conditions. The remaining cost to complete the development is expected to be funded primarily from the remaining Longwood construction loan.

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The following table summarizes the Longwood construction loan as of March 31, 2016 (dollars in thousands):

| Tranche                              | Stated<br>Rate | Outstanding<br>Balance | Remaining<br>Commitments | Total     |
|--------------------------------------|----------------|------------------------|--------------------------|-----------|
| Fixed rate                           | 5.25 %         | \$ 173,226             | \$ 2,015                 | \$175,241 |
| Floating rate <sup>(1)</sup>         | L+3.75 %       | 7,198                  | 30,761                   | 37,959    |
|                                      |                | 180,424                | \$ 32,776                | \$213,200 |
| Unamortized Deferred Financing Costs |                | 470                    |                          |           |
|                                      |                | \$ 179,954             |                          |           |

(1) Borrowings under the floating rate tranche have an interest rate floor equal to 5.25%, and are subject to an interest rate cap on LIBOR of 3.50%.

We have a 27.5% interest in this unconsolidated real estate joint venture that we account for under the equity method of accounting. Refer to Note 2 – “Basis of Presentation and Summary of Significant Accounting Policies” and Note 4 – “Investments in Unconsolidated Real Estate Joint Ventures” under Item 1 of this report for additional information. Our investment in this real estate joint venture was \$50.1 million as of March 31, 2016.

We expect to achieve unlevered yields on our share of the gross real estate in the joint venture as follows: (i) average cash yield during the term of the initial leases of 8.2%, (ii) initial stabilized yield (cash basis) of 7.3%, and (iii) initial stabilized yield of 7.8%. Our projected unlevered yields are based upon our share of the investment in real estate of the joint venture at completion of approximately \$109.0 million, including costs incurred directly by us outside the real estate joint venture.

#### 1455/1515 Third Street

In September 2014, Alexandria Real Estate Equities, Inc. and Uber Technologies, Inc. (“Uber”), entered into a real estate joint venture agreement for the development of two buildings aggregating 422,980 RSF situated on two land parcels at 1455/1515 Third Street in our Mission Bay/SoMa submarket of San Francisco. The total purchase price of the two land parcels aggregating \$125.0 million was funded by contributions into the real estate joint venture by Uber and us. We have a 51% interest, and Uber has a 49% interest, in this unconsolidated real estate joint venture. The project is expected to be funded by contributions from Uber and us. We are in the process of finalizing the design and construction budget with our partner, and we expect to provide the total estimated cost at completion and estimate of yields in the near future. This project is 100% leased to Uber for a 15-year term.

We account for our investment in this real estate joint venture under the equity method of accounting. Refer to Note 2 – “Basis of Presentation and Summary of Significant Accounting Policies” and Note 4 – “Investments in Unconsolidated Real Estate Joint Ventures” under Item 1 of this annual report for additional information. Our investment in this real estate joint venture was \$77.0 million as of March 31, 2016.

## Unconsolidated Real Estate Joint Ventures

The following tables set forth pro rata information related to our unconsolidated real estate joint ventures as of March 31, 2016 (dollars in thousands):

|                               | Three Months Ended March<br>31, 2016                 |           |          |
|-------------------------------|--|-----------|----------|
|                               | Unconsolidated Real Estate<br>Joint Ventures at 100% |           |          |
|                               | 360  | 1455/1515 |          |
|                               | Longwood Third<br>Avenue                             | Street    | Total    |
| Total revenue                 | \$6,253  | \$ 111    | \$6,364  |
| Rental operations             | 2,483  | 204       | 2,687    |
|                               | 3,770  | (93 )     | 3,677    |
| Expenses:                     |  |           |          |
| General and administrative    | 127  | —         | 127      |
| Interest                      | 2,495  | —         | 2,495    |
| Depreciation and amortization | 1,668  | 132       | 1,800    |
| Net loss                      | \$(520 )   | \$ (225 ) | \$(745 ) |

|                               | Our Share of Amounts Above |           |          |
|-------------------------------|----------------------------|-----------|----------|
|                               | 360                        | 1455/1515 |          |
|                               | Longwood Third<br>Avenue   | Street    | Total    |
|                               | 27.5%                      | 51%       |          |
| Total revenue                 | \$1,799 <sup>(1)</sup>     | \$ 56     | \$1,855  |
| Rental operations             | 683                        | 104       | 787      |
|                               | 1,116                      | (48 )     | 1,068    |
| Expenses:                     |                            |           |          |
| General and administrative    | 36                         | —         | 36       |
| Interest                      | 686                        | —         | 686      |
| Depreciation and amortization | 676                        | 67        | 743      |
| Net loss                      | \$(282 )                   | \$ (115 ) | \$(397 ) |

(1) Includes property management fees earned by us.

|                                      | March 31, 2016                                    |              |           |
|--------------------------------------|---|--------------|-----------|
|                                      | Unconsolidated Real Estate Joint Ventures at 100% |              |           |
|                                      | 360   | 1455/1515    |           |
|                                      | Longwood Avenue                                   | Third Street | Total     |
| Investments in real estate           | \$310,679   | \$142,994    | \$453,673 |
| Cash and cash equivalents            | 7,606   | 2,402        | 10,008    |
| Other assets                         | 20,008  | 2,506        | 22,514    |
| Total assets                         | \$338,293   | \$147,902    | \$486,195 |
| Secured notes payable <sup>(1)</sup> | \$179,954 <sup>(2)</sup>                          | \$—          | \$179,954 |
| Other liabilities                    | 10,039  | 6,159        | 16,198    |
| Total liabilities                    | 189,993   | 6,159        | 196,152   |
| Total equity                         | 148,300   | 141,743      | 290,043   |
| Total liabilities and equity         | \$338,293   | \$147,902    | \$486,195 |

|                                      | Our Share of Amounts Above <sup>(3)</sup> |              |           |
|--------------------------------------|---|--------------|-----------|
|                                      | 360                                       | 1455/1515    |           |
|                                      | Longwood Avenue                           | Third Street | Total     |
|                                      | 27.5%                                     | 51%          |           |
| Investments in real estate           | \$94,049                                  | \$77,522     | \$171,571 |
| Cash and cash equivalents            | 2,093                                     | 1,225        | 3,318     |
| Other assets                         | 6,701                                     | 1,517        | 8,218     |
| Total assets                         | \$102,843                                 | \$80,264     | \$183,107 |
| Secured notes payable <sup>(1)</sup> | \$49,485 <sup>(2)</sup>                   | \$—          | \$49,485  |
| Other liabilities                    | 3,241                                     | 3,216        | 6,457     |
| Total liabilities                    | 52,726                                    | 3,216        | 55,942    |
| Total equity                         | 50,117                                    | 77,048       | 127,165   |
| Total liabilities and equity         | \$102,843                                 | \$80,264     | \$183,107 |

(1) Includes unamortized deferred financing costs.

Represents a non-recourse, secured construction loan with aggregate commitments of \$213.2 million, of which \$175.2 million bears interest at a fixed rate of 5.25% and \$38.0 million bears interest at a floating rate of LIBOR + (2)3.75%, with a floor of 5.25%. Borrowings under the floating rate tranche are subject to an interest rate cap on LIBOR of 3.50%. The maturity date of the loan is April 1, 2017, with two, one-year options to extend the stated maturity date to April 1, 2019, subject to certain conditions.

(3) Amounts include costs incurred directly by us outside of the real estate joint ventures.

## Projected results

Based on our current view of existing market conditions and certain current assumptions, we have updated guidance for EPS attributable to Alexandria's common stockholders – diluted and FFO per share attributable to Alexandria's common stockholders – diluted, each for the year ending December 31, 2016, as set forth in the table below. The table below provides a reconciliation of FFO per share attributable to Alexandria's common stockholders – diluted, a non-GAAP measure, to EPS, the most directly comparable GAAP measure, and other key assumptions included in our guidance for the year ending December 31, 2016.

| Summary of Key Changes in Guidance                | Period Recognized |            | Total                   | Per Share | FFO per Share – Diluted | FFO per Share – Diluted, As Adjusted |
|---|-------------------|------------|-------------------------|-----------|-------------------------|--------------------------------------|
|   | 1Q16              | April 2016 |                         |           |                         |                                      |
| Preferred stock redemption charge                 | \$3,046           | \$—        | \$3,046                 | \$0.04    | Included                | Excluded                             |
| Impairment charge related to real estate in Asia: |                   |            |                         |           |                         |                                      |
| Land parcels located in India                     | \$28,980          | \$64,789   | \$93,769 <sup>(1)</sup> | \$1.29    | Included                | Excluded                             |
| Rental properties                                 | \$—               | \$88,179   | \$88,179 <sup>(1)</sup> | \$1.21    | Excluded                | Excluded                             |

(1) Refer to the section titled “Assets Located in Asia” in Note 14 – “Assets Classified as Held for Sale” to our accompanying consolidated financial statements under Item 1 of this report.

EPS and FFO per Share Attributable to Alexandria's Common Stockholders – Diluted<sup>1)</sup>

|  |                      |
|--|----------------------|
| Earnings per share                                 | \$(1.04) to \$(0.94) |
| Add: depreciation and amortization                 | 4.00                 |
| Add: impairment of real estate – rental properties | 1.21                 |
| Other  | (0.02)               |
| FFO per share                                      | \$4.15 to \$4.25     |
| Add: preferred stock redemption charge             | 0.04                 |
| Add: impairment of real estate – land parcels      | 1.29                 |
| Other  | (0.02)               |
| FFO per share, as adjusted                         | \$5.46 to \$5.56     |

In 2016, we expect to amend and extend the maturity date of our \$1.5 billion unsecured senior line of credit. Our (1) guidance for the year ending December 31, 2016, excludes the potential loss on early extinguishment of debt related to the write-off of any unamortized loan fees as a result of the amendment.

| Key Assumptions<br>(Dollars in thousands)  | 2016 Guidance<br>Low | High  |
|--|----------------------|-------|
| Occupancy percentage for operating properties in North America as of December 31, 2016 | 96.5%                | 97.1% |
| Lease renewals and re-leasing of space:  |                      |       |
| Rental rate increases  | 14.0%                | 17.0% |
| Rental rate increases (cash basis)   | 6.0%                 | 9.0%  |

|                                     |            |            |
|-------------------------------------|------------|------------|
| Same property performance:          |            |            |
| NOI increase                        | 2.0%       | 4.0%       |
| NOI increase (cash basis)           | 3.5%       | 5.5%       |
| <br>                                |            |            |
| Straight-line rent revenue          | \$ 51,000  | \$ 56,000  |
| General and administrative expenses | \$ 59,000  | \$ 64,000  |
| Capitalization of interest          | \$ 45,000  | \$ 55,000  |
| Interest expense                    | \$ 108,000 | \$ 118,000 |

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| Key Credit Metrics  | 2016 Guidance |
|---|---------------|
| Net debt to Adjusted EBITDA – fourth quarter annualized   | 6.5x to 6.9x  |
| Fixed-charge coverage ratio – fourth quarter annualized   | 3.0x to 3.5x  |
| Value-creation pipeline as a percentage of gross investments in real estate as of December 31, 2016 | 10% to 15%    |

Net Debt to Adjusted EBITDA <sup>(1)</sup> Liquidity

\$2B

|  | (in millions) |
|--|---------------|
| Availability under our \$1.5 billion unsecured senior line of credit | \$ 1,201      |
| Remaining construction loan commitments <sup>(2)</sup>               | 566           |
| Available-for-sale equity securities, at fair value                  | 85            |
| Cash and cash equivalents  | 146           |
|  | \$ 1,998      |

Fixed-Charge Coverage Ratio <sup>(1)</sup> Unencumbered NOI <sup>(3)</sup>

81%

(1) Quarter annualized.

This amount includes remaining commitments available for borrowing aggregating \$269.3 million related to existing construction loans as of March 31, 2016, and additional available construction loan commitments

(2) aggregating \$304.3 million on a secured construction loan that we closed in April 2016. This excludes \$7.2 million of remaining commitments that were extinguished upon the repayment in April 2016 of the outstanding \$47.8 million balance of one construction loan.

(3) For the three months ended March 31, 2016.

As of March 31, 2016, we had CIP related to our 11 development projects and four redevelopment projects. The completion of these projects, along with projects recently placed into service, certain future projects, and operations from Same Properties, is expected to contribute significant increases in rental income, NOI, and cash flows. Operating performance assumptions related to the completion of our development and redevelopment projects, including the timing of initial occupancy, stabilization dates, and initial stabilized yield, are included in the “Value-Creation Projects and External Growth” section in Item 2 of this report. Certain key assumptions regarding our projections, including the impact of various development and redevelopment projects, are included in the “Projected Construction Spending” table in the “Summary of Capital Expenditures” subsection of the “Value-Creation Projects and External Growth” section in Item 2 of this report.

The completion of our development and redevelopment projects will result in an increase in interest expense and other project costs, because these project costs will no longer qualify for capitalization and will therefore be expensed as incurred. Our projection assumptions for Same Properties NOI growth, rental rate growth, straight-line rent, general and administrative expenses, capitalization of interest, and interest expense are included in the tables above and are subject to a number of variables and uncertainties, including those discussed under the “Forward-Looking Statements” section of Part I, the “Risk Factors” section of Item 1A, and the “Management’s Discussion and Analysis of Financial Condition and Results of Operations” section under Item 7 of our annual report on Form 10-K for the year ended December 31, 2015. To the extent our full-year earnings guidance is updated during the year, we will provide additional disclosure supporting reasons for any significant changes to such guidance.

## Liquidity and capital resources

## Overview

We expect to meet certain long-term liquidity requirements, such as requirements for development, redevelopment, other construction projects, capital improvements, tenant improvements, property acquisitions, leasing costs, non-revenue-enhancing capital expenditures, and scheduled debt maturities, through net cash provided by operating activities, periodic asset sales, strategic real estate joint venture capital, and long-term secured and unsecured indebtedness, including borrowings under our unsecured senior line of credit, unsecured senior bank term loans, and the issuance of additional debt and/or equity securities.

We expect to continue meeting our short-term liquidity and capital requirements, as further detailed in this section, generally through our working capital and net cash provided by operating activities. We believe that the net cash provided by operating activities will continue to be sufficient to enable us to make the distributions necessary to continue qualifying as a REIT.

Over the next several years, our balance sheet, capital structure, and liquidity objectives are as follows:

- Retain positive cash flows from operating activities after payment of dividends for reinvestment in development and redevelopment projects and/or acquisitions;
- Maintain significant liquidity from net cash provided by operating activities, cash and cash equivalents, available-for-sale equity securities, and available borrowing capacity under our unsecured senior line of credit and available commitments under our secured construction loans;
- Reduce the aggregate amount of outstanding unsecured bank debt under our unsecured senior line of credit and unsecured senior term loans;
- Maintain diverse sources of capital, including sources from net cash provided by operating activities, unsecured debt, secured debt, selective asset sales, joint venture capital, preferred stock, and common stock;
- Mitigate unhedged variable-rate debt exposure through the reduction of short-term and medium-term variable-rate bank debt;
- Maintain a large unencumbered asset pool to provide financial flexibility;
- Fund preferred stock and common stock dividends from net cash provided by operating activities;
- Manage a disciplined level of value-creation projects as a percentage of our gross investments in real estate;
- Maintain high levels of pre-leasing and percentage leased in value-creation projects; and
- Decrease the ratio of net debt to Adjusted EBITDA with some variation from quarter-to-quarter and year-to-year.

## Unsecured senior line of credit and unsecured senior bank term loans

The table below reflects the outstanding balances, maturity dates, applicable rates, and facility fees for each of these facilities (dollars in thousands).

| Facility                                      | As of March 31, 2016      |                              |                   | Facility Fee |
|---|---------------------------|------------------------------|-------------------|--------------|
|   | Balance                   | Maturity Date <sup>(2)</sup> | Applicable Margin |              |
| \$1.5 billion unsecured senior line of credit | \$ 299,000                | January 2019                 | L+1.10%           | 0.20%        |
| 2019 Unsecured Senior Bank Term Loan          | \$ 597,035 <sup>(1)</sup> | January 2019                 | L+1.20%           | N/A          |
| 2021 Unsecured Senior Bank Term Loan          | \$ 347,602 <sup>(1)</sup> | January 2021                 | L+1.10%           | N/A          |

(1) Amounts are net of unamortized deferred financing costs.

(2) Includes any extension options that we control.

The maturity date of the unsecured senior line of credit is January 2019, assuming we exercise our sole right to extend the stated maturity date, twice, by an additional six months after each exercise. Borrowings under the unsecured senior line of credit bear interest at LIBOR or the base rate specified in the amended unsecured senior line of credit agreement plus, in either case, a specified margin (“the Applicable Margin”). The Applicable Margin for LIBOR borrowings under the unsecured senior line of credit is based on our existing credit rating as set by certain rating agencies. Our unsecured senior line of credit contains a feature that allows lenders to competitively bid on the interest rate for borrowings under the facility. This may result in an interest rate that is below the Applicable Margin of LIBOR+1.10%. In addition to the Applicable Margin, our unsecured senior line of credit is subject to an annual facility fee of 0.20% based on the aggregate commitments.

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The requirements of, and our actual performance with respect to, the key financial covenants under our unsecured senior line of credit and unsecured senior bank term loans as of March 31, 2016, were as follows:

| Covenant Ratios <sup>(1)</sup>    | Requirement                    | Actual <sup>(2)</sup> |
|-----------------------------------|--------------------------------|-----------------------|
| Leverage Ratio                    | Less than or equal to 60.0%    | 37.3%                 |
| Secured Debt Ratio                | Less than or equal to 45.0%    | 7.5%                  |
| Fixed-Charge Coverage Ratio       | Greater than or equal to 1.50x | 3.23x                 |
| Unsecured Leverage Ratio          | Less than or equal to 60.0%    | 41.7%                 |
| Unsecured Interest Coverage Ratio | Greater than or equal to 1.50x | 5.91x                 |

For definitions of the ratios, refer to the amended unsecured senior line of credit and unsecured senior bank term loan agreements, including (i) the agreement dated as of August 30, 2013, which was filed as an exhibit to our quarterly report on Form 10-Q filed with the SEC on November 7, 2013, and (ii) the agreement dated June 30, 2015, which was filed as an exhibit to our quarterly report on Form 10-Q filed with the SEC on July 29, 2015.

(1) Actual covenants are calculated pursuant to the specific terms of our unsecured senior line of credit and unsecured senior bank term loan agreements.

#### Unsecured senior notes payable

The requirements of, and our actual performance with respect to, the key financial covenants under our 2.75% unsecured senior notes payable (“2.75% Unsecured Senior Notes”), 4.60% unsecured senior notes payable (“4.60% Unsecured Senior Notes”), 3.90% unsecured senior notes payable (“3.90% Unsecured Senior Notes”), 4.30% unsecured senior notes payable (“4.30% Unsecured Senior Notes”), and 4.50% unsecured senior notes payable (“4.50% Unsecured Senior Notes”) as of March 31, 2016, were as follows:

| Covenant Ratios <sup>(1)</sup>                   | Requirement                   | Actual |
|--|-------------------------------|--------|
| Total Debt to Total Assets                       | Less than or equal to 60%     | 41%    |
| Secured Debt to Total Assets                     | Less than or equal to 40%     | 8%     |
| Consolidated EBITDA to Interest Expense          | Greater than or equal to 1.5x | 6.2x   |
| Unencumbered Total Asset Value to Unsecured Debt | Greater than or equal to 150% | 243%   |

(1) For definitions of the ratios, refer to the indenture at Exhibits 4.3 and 4.13 hereto and the related supplemental indentures at Exhibits 4.4, 4.7, 4.9, 4.11, and 4.14 hereto, which are each listed under Item 6 of this report.

In addition, the terms of the indentures, among other things, limit the ability of the Company, Alexandria Real Estate Equities, L.P., and the Company’s subsidiaries to (i) consummate a merger, or consolidate or sell all or substantially all of the Company’s assets, and (ii) incur certain secured or unsecured indebtedness.

## Sources and uses of capital

We expect that our principal liquidity needs for the year ending December 31, 2016, will be satisfied by the following multiple sources of capital, as shown in the table below. There can be no assurance that our sources and uses of capital will not be materially higher or lower than these expectations.

| Sources and Uses of Capital<br>(In thousands)               | 2016 Guidance |            |            |
|---|---------------|------------|------------|
|   | Low           | High       | Mid-point  |
| Sources of capital for construction:                        |               |            |            |
| Net cash provided by operating activities after dividends   | \$ 115,000    | \$ 135,000 | \$ 125,000 |
| Debt funding from growth in EBITDA                          | 260,000       | 240,000    | 250,000    |
| Internally generated sources                                | 375,000       | 375,000    | 375,000    |
| Asset sales minimum target                                  | 300,000       | 400,000    | 350,000    |
| Other capital/sales of available-for-sale equity securities | 125,000       | 125,000    | 125,000    |
| Total sources/projected construction uses                   | \$ 800,000    | \$ 900,000 | \$ 850,000 |
| Sources of capital for acquisitions:                        |               |            |            |
| Debt funding from growth in EBITDA                          | \$ 45,000     | \$ 45,000  | \$ 45,000  |
| Other capital   | 105,000       | 205,000    | 155,000    |
| Total sources/projected acquisitions uses <sup>(1)</sup>    | \$ 150,000    | \$ 250,000 | \$ 200,000 |
| Incremental debt (included above):                          |               |            |            |
| Issuance of unsecured senior notes payable                  | \$ 400,000    | \$ 550,000 | \$ 475,000 |
| Borrowings under secured construction loans                 | 175,000       | 225,000    | 200,000    |
| Repayments of secured notes payable                         | (190,000 )    | (290,000 ) | (240,000 ) |
| Unsecured senior line of credit/other                       | (80,000 )     | (200,000 ) | (140,000 ) |
| Incremental debt  | \$ 305,000    | \$ 285,000 | \$ 295,000 |

Includes acquisition price of 88 Bluxome Street in our Mission Bay/SoMa submarket of San Francisco that we (1) expect to complete during the second half of 2016. Also includes the purchase of the remaining noncontrolling interest outstanding at Alexandria Technology Square® for \$54.0 million completed in April 2016.

The key assumptions behind the sources and uses of capital in the table above are a favorable capital market environment, performance of our core operating properties, lease-up and delivery of current and future development and redevelopment projects, and leasing activity. Our expected sources and uses of capital are subject to a number of variables and uncertainties, including those discussed under the “Forward-Looking Statements” section of Part I, the “Risk Factors” section of Item 1A, and the “Management’s Discussion and Analysis of Financial Condition and Results of Operations” section under Item 7 of our annual Report on Form 10-K for the year ended December 31, 2015. We expect to update our forecast of sources and uses of capital on a quarterly basis.

## Sources of capital

## Net cash provided by operating activities after dividends

We expect to retain \$115.0 million to \$135.0 million of net cash flows from operating activities after payment of common stock and preferred stock dividends during 2016. For the year ending December 31, 2016, we expect that our highly pre-leased value-creation projects, along with recently delivered projects, certain future projects, and

contributions from Same Properties, will provide for significant increases compared to the year ended December 31, 2015, in rental income, NOI, and cash flows. Refer to the “Cash Flows” section under Item 2 of this report for a discussion of net cash provided by operating activities for the three months ended March 31, 2016.

## Real estate sales

We expect to continue the disciplined execution of select sales of non-strategic land and non-core/“core-like” operating assets. We may also consider additional sales of partial interests in core Class A assets and/or development projects. For 2016, we expect to sell real estate ranging from \$300 million to \$400 million. The amount of asset sales necessary to meet our forecasted sources of capital will vary depending upon the amount of EBITDA associated with the assets sold.

For additional information, refer to the section titled “Assets Located in Asia” in Note 14 – “Assets Classified as Held for Sale” to our unaudited consolidated financial statements under Item 1 of this report and the “Real Estate Asset Sales” subsection of the “Value-Creation Projects and External Growth” section under Item 2 of this report. The sale of non-strategic assets in our value-creation pipeline, and non-core/“core-like” operating asset provides a significant source of capital to fund our highly pre-leased value-creation development and redevelopment projects.

## Liquidity

The following table presents the availability under our unsecured senior line of credit, secured construction loans, and cash and cash equivalents as of March 31, 2016 (dollars in thousands):

| Description   | Stated Rate | Total Aggregate Commitments | Outstanding Balance | Remaining Commitments |
|---|-------------|-----------------------------|---------------------|-----------------------|
| \$1.5 billion unsecured senior line of credit           | L+1.10%     | \$ 1,500,000                | \$ 299,000          | \$ 1,201,000          |
| 259 East Grand Avenue/San Francisco                     | L+1.50%     | 55,000                      | 47,821              | 7,179                 |
| 75/125 Binney Street/Greater Boston                     | L+1.35%     | 250,400                     | 188,120             | 62,280                |
| 50/60 Binney Street/Greater Boston                      | L+1.50%     | 350,000                     | 150,162             | 199,838               |
|   |             | \$ 2,155,400                | \$ 685,103          | 1,470,297             |
| Available-for-sale equity securities, at fair value     |             |                             |                     | 85,387                |
| Cash and cash equivalents                               |             |                             |                     | 146,197               |
| Total liquidity as of March 31, 2016                    |             |                             |                     | \$ 1,701,881          |
| Commitments subsequent to March 31, 2016 <sup>(1)</sup> | L+2.00%     | 304,281                     | —                   | 304,281               |
| Construction loan repaid in April 2016                  | L+1.50%     | (55,000)                    | (47,821)            | (7,179)               |
|   |             |                             |                     | \$ 1,998,983          |

In April 2016, we closed a secured construction loan with commitments available for borrowing aggregating (1) \$304.3 million for our development project at 100 Binney Street in our Cambridge submarket, which bears interest at a rate of LIBOR+200 bps.

Refer to Note 8 – “Secured and Unsecured Senior Debt” to our unaudited consolidated financial statements under Item 1 of this report for a discussion of our secured construction loans.

We use our unsecured senior line of credit to fund working capital, construction activities, and, from time to time, acquisition of properties. Borrowings under the unsecured senior line of credit will bear interest at a “Eurocurrency Rate” or a “Base Rate” specified in the amended unsecured line of credit agreement plus, in either case, the Applicable Margin. The “Eurocurrency Rate” specified in the amended unsecured line of credit agreement is, as applicable, the rate per annum equal to (i) the LIBOR or a successor rate thereto as approved by the administrative agent for loans denominated in a LIBOR quoted currency (i.e., U.S. dollars, euro, sterling, or yen), (ii) the average annual yield rates

applicable to Canadian dollar bankers' acceptances for loans denominated in Canadian dollars, (iii) the Bank Bill Swap Reference Bid rate for loans denominated in Australian dollars, or (iv) the rate designated with respect to the applicable alternative currency for loans denominated in a non-LIBOR quoted currency (other than Canadian or Australian dollars). The Base Rate means, for any day, a fluctuating rate per annum equal to the highest of (i) the federal funds rate plus 1/2 of 1.00%, (ii) the rate of interest in effect for such day as publicly announced from time to time by Bank of America as its "prime rate," and (iii) the Eurocurrency Rate plus 1.00%. Our unsecured senior line of credit contains a feature that allows lenders to competitively bid on the interest rate for borrowings under the facility. This may result in an interest rate that is below the applicable margin of LIBOR+1.10%. In addition to the cost of borrowing, the facility is subject to an annual facility fee of 0.20% based on the aggregate commitments outstanding.

## Debt

We expect to fund a significant portion of our capital needs in 2016 from the issuance of unsecured senior notes payable, borrowings available under existing secured construction loans, unsecured senior line of credit, and secured construction loans.

During the three months ended March 31, 2016, we repaid three secured notes payable aggregating \$57.2 million with a weighted-average effective interest rate of 4.36%.

## Cash and cash equivalents

As of March 31, 2016, and December 31, 2015, we had \$146.2 million and \$125.1 million, respectively, of cash and cash equivalents. We expect existing cash and cash equivalents, cash flows from operating activities, proceeds from asset sales, borrowings under our unsecured senior line of credit, secured construction loan borrowings, issuances of unsecured notes payable, and issuances of common stock to continue to be sufficient to fund our operating activities and cash commitments for investing and financing activities, such as regular quarterly dividends, scheduled debt repayments, and certain capital expenditures, including expenditures related to construction activities.

## Restricted cash

Restricted cash consisted of the following as of March 31, 2016, and December 31, 2015 (in thousands):

|  | March<br>31,<br>2016 | December<br>31, 2015 |
|--|----------------------|----------------------|
| Funds held in trust under the terms of certain secured notes payable           | \$7,590              | \$ 15,906            |
| Funds held in escrow related to construction projects and investing activities | 5,040                | 10,040               |
| Other restricted funds   | 2,255                | 2,926                |
| Total  | \$14,885             | \$ 28,872            |

## “At the market” common stock offering program

In December 2015, we established an “at the market” common stock offering program, under which we may sell, from time to time, up to an aggregate of \$450.0 million of our common stock through our various sales agents during a three-year period. During the three months ended March 31, 2016, we sold an aggregate of 293,235 shares of common stock for gross proceeds of \$25.9 million, or \$88.44 per share, and net proceeds of approximately \$25.3 million, including commissions and other expenses of approximately \$0.6 million. We used the proceeds from the sales to reduce amounts outstanding under our unsecured senior line of credit. As of March 31, 2016, the remaining amount available under our current program through the future stock sales was approximately \$349.1 million.

## Other sources

Under our current shelf registration statement filed with the SEC, we may offer common stock, preferred stock, debt, and other securities. These securities may be issued from time to time at our discretion based on our needs and market conditions, including as necessary to balance our use of incremental debt capital.

We hold interests, together with certain third parties, in companies that we consolidate in our financial statements. These third parties may contribute equity into these entities primarily related to their share of funds for construction-related and financing-related activities.

We also hold interests, together with certain third parties, in real estate joint ventures that are not consolidated in our financial statements. The following table presents information related to debt held by one of our unconsolidated real estate joint ventures (dollars in thousands):

| Loan Collateral                      | Total<br>Commitments | Total<br>Outstanding | Partners'<br>Share | ARE's<br>27.5%<br>Share | Maturity<br>Date      | Interest<br>Rate     |
|--------------------------------------|----------------------|----------------------|--------------------|-------------------------|-----------------------|----------------------|
| 360 Longwood Avenue                  | \$ 213,200           | \$ 180,424           | \$ 130,807         | \$ 49,617               | 4/1/17 <sup>(1)</sup> | 5.25% <sup>(2)</sup> |
| Unamortized deferred financing costs |                      | 470                  | 341                | 132                     |                       |                      |
|                                      |                      | \$ 179,954           | \$ 130,466         | \$ 49,485               |                       |                      |

(1) We have two, one-year options to extend the stated maturity date to April 1, 2019, subject to certain conditions.

(2) Secured construction loan bears interest at LIBOR + 3.75%, with a floor of 5.25%.

The unconsolidated real estate joint venture with Uber is 100% funded through equity contributions by Uber and us.

#### Uses of capital

#### Summary of capital expenditures

Our primary use of capital relates to the development, redevelopment, predevelopment, and construction of properties. We currently have projects in our visible growth pipeline aggregating 3.5 million RSF of office/laboratory and tech office space, including two unconsolidated real estate joint venture development projects. We incur capitalized construction costs related to development, redevelopment, predevelopment, and other construction activities. We also incur additional capitalized project costs, including interest, property taxes, insurance, and other costs directly related and essential to the development or construction of a project during periods when activities necessary to prepare an asset for its intended use are in progress. Refer to "Summary of Capital Expenditures" in Item 2 of this report for more information on our capital expenditures.

We capitalize interest cost as a cost of the project only during the period for which activities necessary to prepare an asset for its intended use are ongoing, provided that expenditures for the asset have been made and interest cost has been incurred. Capitalized interest for the three months ended March 31, 2016 and 2015, of \$12.1 million and \$11.0 million, respectively, is classified in investments in real estate. Indirect project costs, including construction administration, legal fees, and office costs that clearly relate to projects under development or construction, are capitalized as incurred during the period an asset is undergoing activities to prepare it for its intended use. We capitalized payroll and other indirect project costs related to development, redevelopment, and construction projects, aggregating \$3.3 million and \$3.5 million for the three months ended March 31, 2016 and 2015, respectively. The increase in capitalized interest and payroll costs was primarily due to approximately 769,112 RSF related to development and redevelopment projects placed into service since January 1, 2015. Additionally, should we cease activities necessary to prepare an asset for its intended use, the interest, taxes, insurance, and certain other direct project costs related to this asset would be expensed as incurred. When construction activities cease, the asset is transferred out of CIP and classified as rental property. Also, if vertical aboveground construction is not initiated at completion of predevelopment activities, the land parcel is classified as land held for future development. Expenditures for repairs and maintenance are expensed as incurred.

Fluctuations in our development, redevelopment, and construction activities could result in significant changes to total expenses and net income. For example, had we experienced a 10% reduction in development, redevelopment, and construction activities without a corresponding decrease in indirect project costs, including interest and payroll, total

expenses would have increased by approximately \$1.5 million for the three months ended March 31, 2016.

We also capitalize and defer initial direct costs to originate leases with independent third parties related to evaluating a prospective lessee's financial condition, negotiating lease terms, preparing the lease agreement, and closing the lease transaction. Costs that we capitalized and deferred relate to successful leasing transactions, result directly from and are essential to the lease transaction, and would not have been incurred had that lease transaction not occurred. The initial direct costs capitalized and deferred also include the portion of our employees' total compensation and payroll-related benefits directly related to time spent performing activities previously described and related to the respective lease that would not have been performed but for that lease. Total initial direct leasing costs capitalized during the three months ended March 31, 2016 and 2015 were \$8.1 million and \$8.5 million, respectively, of which \$3.3 million and \$2.8 million, respectively, represented capitalized and deferred payroll costs directly related and essential to our leasing activities during such periods.

## Contractual obligations and commitments

Contractual obligations as of March 31, 2016, consisted of the following (in thousands):

|  | Total       | Payments by Period |            |              |              |
|--|-------------|--------------------|------------|--------------|--------------|
|  |             | 2016               | 2017-2018  | 2019-2020    | Thereafter   |
| Secured and unsecured debt <sup>(1) (2)</sup>  | \$4,119,144 | \$ 176,248         | \$ 272,218 | \$ 1,562,233 | \$ 2,108,445 |
| Estimated interest payments on fixed-rate and hedged variable-rate debt <sup>(3)</sup> | 762,073     | 93,324             | 223,308    | 175,380      | 270,061      |
| Estimated interest payments on variable-rate debt <sup>(4)</sup>                       | 24,206      | 2,980              | 10,496     | 10,730       | —            |
| Ground lease obligations   | 611,428     | 10,997             | 25,478     | 22,552       | 552,401      |
| Other obligations  | 6,637       | 1,166              | 3,322      | 1,810        | 339          |
| Total  | \$5,523,488 | \$284,715          | \$ 534,822 | \$ 1,772,705 | \$ 2,931,246 |

(1) Amounts represent principal amounts due and exclude unamortized premiums, discounts, and deferred financing costs reflected on the consolidated balance sheets.

(2) Payment dates reflect any extension options that we control.

(3) Estimated interest payments on our fixed-rate and hedged variable-rate debt are based upon contractual interest rates, including the impact of interest rate swap agreements, interest payment dates, and scheduled maturity dates.

(4) The interest payments on variable-rate debt are based on the interest rates in effect as of March 31, 2016.

## Secured notes payable

Secured notes payable as of March 31, 2016, consisted of 10 notes secured by 21 properties. Our secured notes payable typically require monthly payments of principal and interest and had a weighted-average interest rate of approximately 3.90% as of March 31, 2016. As of March 31, 2016, the total book values of rental properties, land held for future development, and CIP securing debt were approximately \$1.6 billion. As of March 31, 2016, our secured notes payable, including unamortized discounts, were composed of approximately \$359.9 million and \$456.6 million of fixed- and variable-rate debt, respectively.

## Estimated interest payments

Estimated interest payments on our fixed-rate debt and hedged variable-rate debt were calculated based upon contractual interest rates, including the impact of interest rate swap agreements, interest payment dates, and scheduled maturity dates. As of March 31, 2016, approximately 85% of our debt was fixed-rate debt or variable-rate debt subject to interest rate swap agreements. Refer to Note 9 – “Interest Rate Swap Agreements” to our unaudited consolidated financial statements appearing under Item 1 of this report for further information. The remaining 15% of our debt as of March 31, 2016, was unhedged variable-rate debt based primarily on LIBOR. Interest payments on our unhedged variable-rate debt have been calculated based on interest rates in effect as of March 31, 2016. Refer to additional information regarding our debt under Note 8 – “Secured and Unsecured Senior Debt” to our unaudited consolidated financial statements appearing under Item 1 of this report.

## Interest rate swap agreements

We utilize interest rate swap agreements to hedge a portion of our exposure to variable interest rates primarily associated with our unsecured senior line of credit, unsecured senior bank term loans, and variable-rate construction loans. These agreements involve the receipt of variable-rate amounts from a counterparty in exchange for our payment of fixed-rate amounts to the counterparty over the life of the agreement without the exchange of the underlying

notional amount. Interest received under all our interest rate swap agreements is based on the one-month LIBOR. The net difference between the interest paid and the interest received is reflected as an adjustment to interest expense in our consolidated statements of income.

We have entered into master derivative agreements with each counterparty. These master derivative agreements (all of which are adapted from the standard International Swaps and Derivatives Association, Inc. form) define certain terms between us and each of our counterparties to address and minimize certain risks associated with our interest rate swap agreements. In order to limit our risk of non-performance by an individual counterparty under our interest rate swap agreements, these agreements are spread among various counterparties. As of March 31, 2016, the largest aggregate notional amount in effect at any single point in time with an individual counterparty under our interest rate swap agreements was \$200 million. If one or more of our counterparties fail to perform under our interest rate swap agreements, we may incur higher costs associated with our variable-rate LIBOR-based debt than the interest costs we originally anticipated. We have not posted any collateral related to our interest rate swap agreements.

#### Ground lease obligations

Ground lease obligations as of March 31, 2016, included leases for 29 of our properties, which accounted for approximately 15% of our total number of properties and three land development parcels. Excluding one ground lease related to one operating property that expires in 2036 with a net book value of \$9.6 million as of March 31, 2016, our ground lease obligations have remaining lease terms ranging from approximately 40 to 100 years, including extension options.

#### Commitments

As of March 31, 2016, remaining aggregate costs under contract for the construction of properties undergoing development, redevelopment, and improvements under the terms of leases approximated \$890.0 million. We expect payments for these obligations to occur over one to three years, subject to capital planning adjustments from time to time. We may have the ability to cease the construction of certain properties, which would result in the reduction of our commitments. We have a commitment to contribute our share of equity into one of our unconsolidated real estate joint ventures to complete the development of buildings aggregating approximately 422,980 RSF by 2018. Our share of estimated costs to complete this project is approximately \$220 to \$260 per square foot as of March 31, 2016. We have no obligation to provide additional funding to our other unconsolidated real estate joint venture. We are also committed to funding approximately \$92.7 million for certain non-real estate investments over the next several years.

In addition, we have letters of credit and performance obligations aggregating \$28.4 million primarily related to our construction management requirements in North America.

#### Exposure to environmental liabilities

In connection with the acquisition of all of our properties, we have obtained Phase I environmental assessments to ascertain the existence of any environmental liabilities or other issues. The Phase I environmental assessments of our properties have not revealed any environmental liabilities that we believe would have a material adverse effect on our financial condition or results of operations taken as a whole, nor are we aware of any material environmental liabilities that have occurred since the Phase I environmental assessments were completed. In addition, we carry a policy of pollution legal liability insurance covering exposure to certain environmental losses at substantially all of our properties.

#### Cash flows

We report and analyze our cash flows based on operating activities, investing activities, and financing activities. The following table summarizes changes in our cash flows (in thousands):

|   | Three Months Ended |             |            |
|---|--------------------|-------------|------------|
|   | March 31,          |             |            |
|   | 2016               | 2015        | Change     |
| Net cash provided by operating activities | \$ 101,782         | \$ 106,841  | \$(5,059 ) |
| Net cash used in investing activities     | \$(171,122)        | \$(170,052) | \$(1,070 ) |
| Net cash provided by financing activities | \$90,780           | \$67,671    | \$23,109   |

## Operating activities

Cash flows provided by operating activities for the three months ended March 31, 2016 and 2015, consisted of the following amounts (in thousands):

|  | Three Months Ended |           |           |
|--|--------------------|-----------|-----------|
|  | March 31,          |           |           |
|  | 2016               | 2015      | Change    |
| Net cash provided by operating activities  | \$101,782          | \$106,841 | \$(5,059) |
| Add: changes in operating assets and liabilities   | (583)              | (16,590)  | 16,007    |
| Net cash provided by operating activities before changes in operating assets and liabilities | \$101,199          | \$90,251  | \$10,948  |

Cash flows provided by operating activities are primarily dependent on the occupancy level of our asset base, the rental rates of our leases, the collectability of rent and recovery of operating expenses from our tenants, the timing of completion of development projects, the timing of completion of redevelopment projects, and the timing of acquisitions of operating properties. Net cash provided by operating activities for the three months ended March 31, 2016, decreased to \$101.8 million, compared to \$106.8 million for the three months ended March 31, 2015, due to the timing of payments for operating assets and liabilities. Net cash provided by operating activities before changes in operating assets and liabilities for the three months ended March 31, 2016, increased by \$10.9 million, or 12.1%, to \$101.2 million, compared to \$90.3 million for the three months ended March 31, 2015. This increase was primarily attributable to an increase in our total NOI from continuing operations of \$8.9 million, or 6.5%, to \$145.3 million for the three months ended March 31, 2016, compared to \$136.4 million for the three months ended March 31, 2015, as a result of our highly leased development and redevelopment projects placed into service subsequent to January 1, 2015, partially offset by an increase in interest expense, reflecting a decrease in the amount of interest capitalized as a result of our development and redevelopment projects placed into service, as noted above.

## Investing activities

Cash flows used in investing activities for the three months ended March 31, 2016 and 2015, consisted of the following (in thousands):

|  | Three Months Ended |             |            |
|--|--------------------|-------------|------------|
|  | March 31,          |             |            |
|  | 2016               | 2015        | Change     |
| Proceeds from sales of real estate                       | \$—                | \$67,616    | \$(67,616) |
| Additions to real estate                                 | (159,501)          | (104,632)   | (54,869)   |
| Purchase of real estate                                  | —                  | (93,938)    | 93,938     |
| Additions to investments                                 | (22,085)           | (15,118)    | (6,967)    |
| Sales of investments                                     | 10,913             | 2,345       | 8,568      |
| Investments in unconsolidated real estate joint ventures | (449)              | (2,539)     | 2,090      |
| Repayment of notes receivable                            | —                  | 4,214       | (4,214)    |
| Other  | —                  | (28,000)    | 28,000     |
| Net cash used in investing activities                    | \$(171,122)        | \$(170,052) | \$(1,070)  |

## Value-creation opportunities and external growth

For information on our key development and redevelopment projects for the three months ended March 31, 2016, refer to “Development, Redevelopment, and Future Value-Creation Projects” located earlier under Item 2 of this report.



## Financing activities

Cash flows provided by financing activities for the three months ended March 31, 2016 and 2015, consisted of the following (in thousands):

|  | Three Months    |           |           |
|--|-----------------|-----------|-----------|
|  | Ended March 31, |           |           |
|  | 2016            | 2015      | Change    |
| Borrowings from secured notes payable                          | \$64,922        | \$29,585  | \$35,337  |
| Repayments of borrowings from secured notes payable            | (58,657 )       | (7,934 )  | (50,723 ) |
| Proceeds from issuance of unsecured senior notes payable       | —               | —         | —         |
| Borrowings from unsecured senior line of credit                | 555,000         | 167,000   | 388,000   |
| Repayments of borrowings from unsecured senior line of credit  | (407,000)       | (50,000 ) | (357,000) |
| Repayments of borrowings from unsecured senior bank term loans | —               | —         | —         |
| Changes related to debt  | 154,265         | 138,651   | 15,614    |
| Redemption of Series D cumulative convertible preferred stock  | (25,618 )       | —         | (25,618 ) |
| Proceeds from the issuance of common stock                     | 25,278          | —         | 25,278    |
| Dividend payments  | (62,737 )       | (59,542 ) | (3,195 )  |
| Contributions by noncontrolling interests                      | —               | 340       | (340 )    |
| Distributions to noncontrolling interests                      | (1,927 )        | (9,846 )  | 7,919     |
| Other  | 7,939           | (1,932 )  | 9,871     |
| Net cash provided by financing activities                      | \$97,200        | \$67,671  | \$29,529  |

## Dividends

During the three months ended March 31, 2016 and 2015, we paid the following dividends (in thousands):

|  | Three Months    |          |         |
|--|-----------------|----------|---------|
|  | Ended March 31, |          |         |
|  | 2016            | 2015     | Change  |
| Common stock dividends                         | \$56,490        | \$53,295 | \$3,195 |
| Series D convertible preferred stock dividends | 4,150           | 4,150    | —       |
| Series E preferred stock dividends             | 2,097           | 2,097    | —       |
|  | \$62,737        | \$59,542 | \$3,195 |

The increase in dividends paid on our common stock was primarily due to an increase in the related dividends to \$0.80 per common share for the three months ended March 31, 2016, from \$0.74 per common share for the three months ended March 31, 2015.

## Inflation

As of March 31, 2016, approximately 96% of our leases (on an RSF basis) were triple net leases, requiring tenants to pay substantially all real estate taxes, insurance, utilities, common area expenses, and other operating expenses (including increases thereto) in addition to base rent. Approximately 95% of our leases (on an RSF basis) contained effective annual rent escalations that were either fixed (generally ranging from 3.0% to 3.5%) or indexed based on a consumer price index or other indices. Accordingly, we do not believe that our cash flows or earnings from real estate operations are subject to significant risks from inflation. An increase in inflation, however, could result in an increase in the cost of our variable-rate borrowings, including borrowings related to our unsecured senior line of credit and

unsecured senior bank term loans.

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### Critical accounting policies

Refer to our annual report on Form 10-K for the year ended December 31, 2015, for a discussion of our critical accounting policies, which include rental properties; land held for future development; CIP; impairment of long-lived assets; capitalization of costs; accounting for investments; interest rate swap agreements; recognition of rental income and tenant recoveries; and monitoring of tenant credit quality. There were no significant changes to these policies during the three months ended March 31, 2016.

### Non-GAAP measures

FFO and FFO, as adjusted (attributable to Alexandria Real Estate Equities, Inc.'s common stockholders)

GAAP-basis accounting for real estate assets utilizes historical cost accounting and assumes that real estate values diminish over time. In an effort to overcome the difference between real estate values and historical cost accounting for real estate assets, the NAREIT Board of Governors established the measurement tool of FFO. Since its introduction, FFO has become a widely used non-GAAP financial measure among equity REITs. We believe that FFO is helpful to investors as an additional measure of the performance of an equity REIT. Moreover, we believe that FFO, as adjusted, allows investors to compare our performance to the performance of other real estate companies on a consistent basis, without having to account for differences caused by investment and disposition decisions, financing decisions, terms of securities, capital structures, and capital market transactions. We compute FFO in accordance with standards established by the NAREIT Board of Governors in its April 2002 White Paper and related implementation guidance (the "NAREIT White Paper"). The NAREIT White Paper defines FFO as net income (computed in accordance with GAAP), excluding gains (losses) from sales of depreciable real estate and land parcels and impairments of depreciable real estate (excluding land parcels) plus real estate-related depreciation and amortization, and after adjustments for our share of consolidated and unconsolidated partnerships and real estate joint ventures. Impairments of real estate relate to decreases in the fair value of real estate due to changes in general market conditions and do not necessarily reflect the operating performance of the properties during the corresponding period. Impairments of real estate represent the write-down of assets when fair value over the recoverability period is less than the carrying value. We compute FFO, as adjusted, as FFO calculated in accordance with the NAREIT White Paper less/plus significant gains/losses on the sale of investments, plus losses on early extinguishment of debt, preferred stock redemption charges, impairments of non-depreciable real estate and land parcels, impairments of investments, deal costs, and the amount of such items that is allocable to our unvested restricted stock awards. Our calculations of FFO and FFO, as adjusted, may differ from those methodologies utilized by other equity REITs for similar performance measurements and, accordingly, may not be comparable to those of other equity REITs. Neither FFO nor FFO, as adjusted, should be considered as an alternative to net income (determined in accordance with GAAP) as an indication of financial performance, or to cash flows from operating activities (determined in accordance with GAAP) as a measure of liquidity, nor are they indicative of the availability of funds for our cash needs, including our ability to make distributions.

AFFO attributable to Alexandria Real Estate Equities, Inc.'s common stockholders

AFFO is a non-GAAP financial measure that we use as a supplemental measure of our performance. We compute AFFO to include our share of amounts from consolidated and unconsolidated real estate joint ventures by adding to or deducting from FFO, as adjusted: (i) non-revenue-enhancing building improvements (excluding amounts recoverable from our tenants), non-revenue-enhancing tenant improvements and leasing commissions (excluding revenue-enhancing and development and redevelopment expenditures); (ii) effects of straight-line rent revenue and straight-line rent expense on ground leases; (iii) capitalized income from development projects; (iv) amortization of

acquired above- and below-market leases, loan fees, and debt premiums/discounts; (v) stock compensation expense; and (vi) allocation of AFFO attributable to unvested restricted stock awards.

We believe that AFFO is a useful supplemental performance measure because it further adjusts FFO to (i) deduct certain expenditures that, although capitalized and classified in depreciation expense, do not enhance the revenue or cash flows of our properties; (ii) eliminate the effect of straight-lining our rental income and capitalizing income from development projects; and (iii) eliminate the effect of items that are not indicative of our core operations and that do not actually reduce the amount of cash generated by our operations. We believe that eliminating the effect of charges related to share-based compensation facilitates a comparison of our operations across periods and among other equity REITs without the variances caused by different valuation methodologies, the volatility of the expense (which depends on market forces outside our control), and the assumptions and the variety of award types that a company can use. We believe that AFFO provides useful information by excluding certain items that are not representative of our core operating results because such items are dependent upon historical costs or subject to judgmental valuation inputs and the timing of our decisions.

AFFO is not intended to represent cash flow for the period, and is intended only to provide an additional measure of performance. We believe that net income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders is the most comparable to GAAP financial measure to AFFO. We believe that AFFO is a widely recognized measure of the operations of equity REITs, and presenting AFFO will enable investors to assess our performance in comparison to other equity REITs. However, other equity REITs may use different methodologies for calculating AFFO, and accordingly, our AFFO may not be comparable to AFFO calculated by other equity REITs. AFFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of financial performance, or to cash flows from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to make distributions.

The following table presents a reconciliation of net (loss) income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic, the most directly comparable financial measure calculated and presented in accordance with GAAP, to FFO attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic, FFO attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, as adjusted, and AFFO attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, for the periods below (in thousands):

|  | Three Months<br>Ended March 31, |           |
|--|---------------------------------|-----------|
|  | 2016                            | 2015      |
| Net (loss) income attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic              | \$(3,818 )                      | \$17,786  |
| Depreciation and amortization  | 69,308                          | 59,202    |
| Impairment of real estate – rental properties  | —                               | 14,510    |
| Allocation to unvested restricted stock awards   | (80 )                           | (166 )    |
| FFO attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic and diluted <sup>(1)</sup> | 65,410                          | 91,332    |
| Impairment of real estate – land parcels <sup>(2)</sup>  | 28,980                          | —         |
| Preferred stock redemption charge  | 3,046                           | —         |
| Allocation to unvested restricted stock awards   | (358 )                          | —         |
| FFO attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, as adjusted             | 97,078                          | 91,332    |
| Non-revenue-enhancing capital expenditures:  |                                 |           |
| Building improvements  | (2,318 )                        | (2,278 )  |
| Tenant improvements and leasing commissions  | (2,475 )                        | (5,775 )  |
| Straight-line rent revenue   | (12,492 )                       | (10,697 ) |
| Straight-line rent expense on ground leases  | 592                             | 363       |
| Amortization of acquired below-market leases   | (974 )                          | (933 )    |
| Amortization of loan fees  | 2,792                           | 2,835     |
| Amortization of debt premiums  | (86 )                           | (82 )     |
| Stock compensation expense   | 5,439                           | 3,690     |
| Allocation to unvested restricted stock awards   | 106                             | 118       |
| AFFO attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted                         | \$87,662                        | \$78,573  |

(1) Calculated in accordance with standards established by the NAREIT Board of Governors in its April 2002 White Paper and related implementation guidance.

(2) Refer to the section titled “Assets Located in Asia” in Note 14 – “Assets Classified as Held for Sale” to our accompanying consolidated financial statements under Item 1 of this report.



The following table presents a reconciliation of earnings per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic, to FFO per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, FFO per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, as adjusted, and AFFO per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, for the periods below. Amounts allocable to unvested restricted stock awards are not material and are not presented separately within the table below. Per share amounts may not add due to rounding.

|   | Three Months<br>Ended March<br>31, |         |
|---|------------------------------------|---------|
|   | 2016                               | 2015    |
| EPS attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic   | \$(0.05)                           | \$0.25  |
| Depreciation and amortization   | 0.95                               | 0.83    |
| Impairment of real estate – rental properties   | —                                  | 0.20    |
| FFO per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted <sup>(1)</sup>  | 0.90                               | 1.28    |
| Impairment of real estate – land parcels  | 0.40                               | —       |
| Preferred stock redemption charge   | 0.04                               | —       |
| FFO per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted, as adjusted  | 1.34                               | 1.28    |
| Non-revenue-enhancing capital expenditures:   |                                    |         |
| Building improvements   | (0.03 )                            | (0.03 ) |
| Tenant improvements and leasing commissions   | (0.04 )                            | (0.08 ) |
| Straight-line rent revenue  | (0.17 )                            | (0.15 ) |
| Straight-line rent expense on ground leases   | 0.01                               | 0.01    |
| Amortization of acquired below-market leases  | (0.01 )                            | (0.01 ) |
| Amortization of loan fees   | 0.04                               | 0.03    |
| Stock compensation expense  | 0.07                               | 0.05    |
| AFFO per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – diluted  | \$1.21                             | \$1.10  |
| Weighted-average shares of common stock outstanding for calculating FFO, FFO, as adjusted, and AFFO per share attributable to Alexandria Real Estate Equities, Inc.'s common stockholders – basic and diluted | 72,584                             | 71,366  |

(1) Calculated in accordance with standards established by the NAREIT Board of Governors in its April 2002 White Paper and related implementation guidance.

## Adjusted EBITDA

EBITDA represents earnings before interest, taxes, depreciation, and amortization, a non-GAAP financial measure, and is used by us and others as a supplemental measure of performance. We use Adjusted EBITDA to assess the performance of our core operations, including our pro rata share of amounts from consolidated and unconsolidated real estate joint ventures, for financial and operational decision making, and as a supplemental or additional means of evaluating period-to-period comparisons on a consistent basis. Adjusted EBITDA is calculated as EBITDA, excluding stock compensation expense, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, and impairments. We believe Adjusted EBITDA provides investors relevant and useful information because it permits investors to view income from our operations on an unleveraged basis before the effects of taxes, depreciation and amortization, stock compensation expense, gains or losses on early extinguishment of debt, gains or losses on sales of real estate, and impairments, including our share from our unconsolidated real estate joint ventures. By excluding interest expense and gains or losses on early extinguishment of debt, EBITDA and Adjusted EBITDA allow investors to measure our performance independent of our capital structure and indebtedness and, therefore, allow for a more meaningful comparison of our performance to that of other companies, both in the real estate industry and in other industries. We believe that excluding charges related to share-based compensation facilitates a comparison of our operations across periods and among other equity REITs without the variances caused by different valuation methodologies, the volatility of the expense (which depends on market forces outside our control), and the assumptions and the variety of award types that a company can use. We believe that adjusting for the effects of gains or losses on sales of real estate and impairments provides useful information by excluding certain items that are not representative of our core operating results. These items are dependent upon historical costs and are subject to judgmental inputs and the timing of our decisions. EBITDA and Adjusted EBITDA have limitations as measures of our performance. EBITDA and Adjusted EBITDA do not reflect our historical cash expenditures or future cash requirements for capital expenditures or contractual commitments. While EBITDA and Adjusted EBITDA are relevant and widely used measures of performance, they do not represent net income or cash flows from operations as defined by GAAP, and they should not be considered as alternatives to those indicators in evaluating performance or liquidity. Further, our computation of EBITDA and Adjusted EBITDA may not be comparable to similar measures reported by other companies.

The following table reconciles net income, the most directly comparable financial measure calculated and presented in accordance with GAAP, to EBITDA and Adjusted EBITDA (in thousands):

|   | Three Months Ended |           |
|---|--------------------|-----------|
|   | March 31,          |           |
|   | 2016               | 2015      |
| Net income  | \$9,966            | \$25,008  |
| Net income attributable to noncontrolling interests                       | (4,030)            | —         |
| Interest <sup>(1)</sup>   | 25,541             | 23,240    |
| Income taxes  | 1,095              | 1,122     |
| Depreciation and amortization:  |                    |           |
| Consolidated  | 70,866             | 58,920    |
| Noncontrolling interests share of consolidated real estate joint ventures | (2,301)            | —         |
| Our share of unconsolidated real estate joint ventures                    | 743                | 282       |
| Depreciation and amortization   | 69,308             | 59,202    |
| EBITDA  | 101,880            | 108,572   |
| Stock compensation expense  | 5,439              | 3,690     |
| Impairment of real estate   | 28,980             | 14,510    |
| Adjusted EBITDA   | \$136,299          | \$126,772 |

(1) Refer to calculation under “Fixed-charge coverage ratio” within this section.

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## Adjusted EBITDA margins

We calculate Adjusted EBITDA margins by dividing Adjusted EBITDA by total revenues. Because our total revenues exclude revenues from discontinued operations, for purposes of calculating the margin ratio, we exclude the Adjusted EBITDA from our discontinued operations for each period presented. We believe excluding Adjusted EBITDA from our discontinued operations improves the consistency and comparability of the Adjusted EBITDA margins from period to period. Likewise, our Adjusted EBITDA is presented on a pro rata basis, to include our share of Adjusted EBITDA from consolidated and unconsolidated real estate joint ventures. Therefore, revenues are presented with only our pro rata share of revenues from consolidated and unconsolidated real estate joint ventures to improve the consistency and comparability from period to period.

The following table reconciles Adjusted EBITDA to Adjusted EBITDA – excluding discontinued operations (dollars in thousands):

|   | Three Months Ended<br>March 31, |            |
|---|---------------------------------|------------|
|   | 2016                            | 2015       |
| Adjusted EBITDA   | \$ 136,299                      | \$ 126,772 |
| Add back: operating loss from discontinued operations                     | —                               | 43         |
| Adjusted EBITDA – excluding discontinued operations                       | \$ 136,299                      | \$ 126,815 |
| Revenues:   |                                 |            |
| Consolidated  | \$ 216,089                      | \$ 196,753 |
| Noncontrolling interests share of consolidated real estate joint ventures | (8,190 )                        | —          |
| Our share of unconsolidated real estate joint ventures                    | 1,855                           | —          |
| Revenues  | \$ 209,754                      | \$ 196,753 |
| Adjusted EBITDA margins   | 65%                             | 64%        |

## Annualized base rent

Annualized base rent means the annualized fixed base rental amount in effect as of the end of the period, related to our operating RSF (using rental revenue computed on a straight-line basis in accordance with GAAP). ABR and measures computed using ABR are presented at 100% for all properties under our management, including properties held by our consolidated and unconsolidated real estate joint ventures.

## Class A assets and AAA locations

Class A assets are properties clustered in AAA locations that provide innovative tenants with high-quality, dynamic, and collaborative ecosystems that enhance their ability to successfully recruit and retain world-class talent and inspire productivity, efficiency, creativity, and success. Class A assets generally command higher ABR than other classes of properties.

AAA locations are in close proximity to concentrations of specialized skills, knowledge, institutions, and related businesses. Such locations are characterized by high barriers to entry for new landlords, high barriers to exit for tenants, and a limited supply of available space.

## Fixed-charge coverage ratio

Fixed-charge coverage ratio is the ratio of Adjusted EBITDA to fixed charges. This ratio is useful to investors as a supplemental measure of our ability to satisfy financing obligations and preferred stock dividends. We compute the fixed-charge coverage ratio on a pro rata basis to include only our share of amounts from consolidated and unconsolidated real estate joint ventures. Cash interest is equal to interest expense calculated in accordance with GAAP, plus capitalized interest, less amortization of loan fees and amortization of debt (premiums) discounts. The fixed-charge coverage ratio calculation below is not directly comparable to the computation of “Consolidated Ratio of Earnings to Fixed Charges and Consolidated Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends” included in Exhibit 12.1 to this quarterly report on Form 10-Q for the three months ended March 31, 2016, and on our annual report on Form 10-K for the year ended December 31, 2015.

The following table presents a reconciliation of interest expense, the most directly comparable GAAP financial measure to cash interest and fixed charges (dollars in thousands):

|   | Three Months Ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2016                            | 2015      |
| Adjusted EBITDA   | \$136,299                       | \$126,772 |
| Interest:   |                                 |           |
| Consolidated  | \$24,855                        | \$23,236  |
| Noncontrolling interests share of consolidated real estate joint ventures | —                               | —         |
| Our share of unconsolidated real estate joint ventures                    | 686                             | 4         |
| Interest  | 25,541                          | 23,240    |
| Capitalized interest:   |                                 |           |
| Consolidated  | 12,099                          | 10,971    |
| Noncontrolling interests share of consolidated real estate joint ventures | —                               | —         |
| Our share of unconsolidated real estate joint ventures                    | —                               | 588       |
| Capitalized interest  | 12,099                          | 11,559    |
| Amortization of loan fees:  |                                 |           |
| Consolidated  | (2,759 )                        | (2,834 )  |
| Noncontrolling interests share of consolidated real estate joint ventures | —                               | —         |
| Our share of unconsolidated real estate joint ventures                    | (33 )                           | (1 )      |
| Amortization of loan fees   | (2,792 )                        | (2,835 )  |
| Amortization of debt premium  | 86                              | 82        |
| Cash interest   | 34,934                          | 32,046    |
| Dividends on preferred stock  | 5,907                           | 6,247     |
| Fixed charges   | \$40,841                        | \$38,293  |
| Fixed-charge coverage ratio:  |                                 |           |
| – period annualized   | 3.3x                            | 3.3x      |
| – trailing 12 months  | 3.4x                            | 3.3x      |

#### Initial stabilized yield (unlevered)

Initial stabilized yield is calculated as the quotient of the estimated amounts of NOI at stabilization and our investment in the property. Our initial stabilized yield excludes the impact of leverage. Our cash rents related to our value-creation projects are expected to increase over time, and our average cash yields are expected, in general, to be greater than our initial stabilized yields (cash basis). Our estimates for initial stabilized yields, initial stabilized yields (cash basis), and total costs at completion represent our initial estimates at the commencement of the project. We expect to update this information upon completion of the project, or sooner, if there are significant changes to the expected project yields or costs.

Initial stabilized yield reflects rental income, including contractual rent escalations and any rent concessions over the term(s) of the lease(s), calculated on a straight-line basis.

Initial stabilized yield (cash basis) reflects cash rents at the stabilization date after initial rental concessions, if any, have elapsed.

Average cash yield reflects cash rents, including contractual rent escalations after initial rental concessions have elapsed, calculated on a straight-line basis.

## Net debt to Adjusted EBITDA

Net debt to Adjusted EBITDA is a non-GAAP financial measure that we believe is useful to investors as a supplemental measure in evaluating our balance sheet leverage. We compute the net debt to adjusted EBITDA ratio, on a pro rata basis, to include only our share of amounts from consolidated and unconsolidated real estate joint ventures. Net debt is equal to the sum of total consolidated debt less cash, cash equivalents, and restricted cash. Refer to “Adjusted EBITDA” for further information on the calculation of Adjusted EBITDA.

The following table summarizes the calculation of net debt to Adjusted EBITDA as of March 31, 2016 and December 31, 2015 (dollars in thousands):

|   | March 31,<br>2016 | December<br>31, 2015 |   |
|---|-------------------|----------------------|---|
| Secured notes payable:  |                   |                      |   |
| Consolidated  | \$816,578         | \$809,818            |   |
| Noncontrolling interests share of consolidated real estate joint ventures | —                 | —                    |   |
| Our share of unconsolidated real estate joint ventures                    | 49,485            | 48,561               |   |
| Secured notes payable   | 866,063           | 858,379              |   |
| Unsecured senior notes payable <sup>(1)</sup>                             | 2,031,284         | 2,030,631            |   |
| Unsecured senior line of credit   | 299,000           | 151,000              |   |
| Unsecured senior bank term loans <sup>(1)</sup>                           | 944,637           | 944,243              |   |
| Unamortized deferred financing costs:                                     |                   |                      |   |
| Consolidated  | 28,474            | 30,103               |   |
| Noncontrolling interests share of consolidated real estate joint ventures | —                 | —                    |   |
| Our share of unconsolidated real estate joint ventures                    | 131               | 165                  |   |
| Unamortized deferred financing costs                                      | 28,605            | 30,268               |   |
| Cash and cash equivalents:  |                   |                      |   |
| Consolidated  | (146,197 )        | (125,098 )           |   |
| Noncontrolling interests share of consolidated real estate joint ventures | 8,888             | 1,385                |   |
| Our share of unconsolidated real estate joint ventures                    | (3,318 )          | (4,209 )             |   |
| Cash and cash equivalents   | (140,627 )        | (127,922 )           |   |
| Less: restricted cash   | (14,885 )         | (28,872 )            |   |
| Net debt  | \$4,014,077       | \$3,857,727          |   |
| Adjusted EBITDA:  |                   |                      |   |
| – quarter annualized  | \$545,196         | \$586,120            |   |
| – trailing 12 months  | \$558,643         | \$549,116            |   |
| Net debt to Adjusted EBITDA:  |                   |                      |   |
| – quarter annualized  | 7.4               | x 6.6                | x |
| – trailing 12 months  | 7.2               | x 7.0                | x |

<sup>(1)</sup> In accordance with the ASU adopted in January 2016 as discussed in Note 2 – “Basis of Presentation and Summary of Significant Accounting Policies.”

## NOI

NOI is a non-GAAP financial measure equal to income from continuing operations, the most directly comparable GAAP financial measure, excluding loss on early extinguishment of debt, impairment of real estate, depreciation and amortization, interest, general and administrative expense, and net income attributable to noncontrolling interests. These amounts are presented to include our pro rata share of amounts from consolidated and unconsolidated real estate joint ventures. We believe NOI provides useful information to investors regarding our financial condition and results of operations because it primarily reflects those income and expense items that are incurred at the property level. Therefore, we believe NOI is a useful measure for evaluating the operating performance of our real estate assets, including our pro rata share of amounts from consolidated and unconsolidated real estate joint ventures. NOI on a cash basis is NOI adjusted to exclude the effect of straight-line rent and amortization of below-market lease revenue adjustments required by GAAP. We believe that NOI on a cash basis is helpful to investors as an additional measure of operating performance because it eliminates straight-line rent and amortization of below-market lease revenue adjustments to rental revenue.

Further, we believe NOI is useful to investors as a performance measure because, when compared across periods, NOI reflects the impact on operations from trends in occupancy rates, rental rates, and operating costs, which provides a perspective not immediately apparent from income from continuing operations. NOI can be used to measure the initial stabilized yields of our properties by calculating the quotient of NOI generated by a property on a straight-line basis, and our investment in the property, excluding the impact of leverage. NOI excludes certain components from income from continuing operations in order to provide results that are more closely related to the results of operations of our properties. For example, interest expense is not necessarily linked to the operating performance of a real estate asset and is often incurred at the corporate level rather than at the property level. In addition, depreciation and amortization, because of historical cost accounting and useful life estimates, may distort operating performance at the property level. Impairments of real estate have been excluded in deriving NOI because we do not consider impairments of real estate to be property-level operating expenses. Impairments of real estate relate to changes in the values of our assets and do not reflect the current operating performance with respect to related revenues or expenses. Our impairments of real estate represent the write-down in the value of the assets to the estimated fair value less cost to sell. These impairments result from investing decisions and the deterioration in market conditions that adversely impact underlying real estate values. Our calculation of NOI also excludes charges incurred from changes in certain financing decisions, such as losses on early extinguishment of debt, as these charges often relate to the timing of corporate strategy. Property operating expenses that are included in determining NOI consist of costs that are related to our operating properties, such as utilities, repairs, and maintenance; rental expense related to ground leases; contracted services, such as janitorial, engineering, and landscaping; property taxes and insurance; and property-level salaries. General and administrative expenses consist primarily of accounting and corporate compensation, corporate insurance, professional fees, office rent, and office supplies that are incurred as part of corporate office management. NOI presented by us may not be comparable to NOI reported by other equity REITs, which may define NOI differently. We believe that in order to facilitate a clear understanding of our operating results, NOI should be examined in conjunction with income from continuing operations as presented in our consolidated statements of income. NOI should not be considered as an alternative to income from continuing operations as an indication of our performance, or as an alternative to cash flows as a measure of liquidity or our ability to make distributions.

## Operating statistics

We present certain operating statistics related to our properties that include number of properties, ABR, ABR per occupied RSF, occupancy, RSF, leasing activity, rental rates, and contractual lease expirations. We believe these measures are useful to investors because they facilitate an understanding of certain trends for our properties. We

compute operating statistics at 100% for all properties managed by us, including properties owned by our consolidated and unconsolidated real estate joint ventures.

#### Pro rata information

We present operating and balance sheet information on a pro rata basis, which is not in accordance with or intended to be a presentation in accordance with GAAP. The pro rata operating and balance sheet information presents our proportionate economic ownership of all entities that we do not wholly own. We calculate our proportionate share of each financial statement line as follows: (i) for each real estate joint venture that we consolidate in our financial statements but own less than 100%, we apply the noncontrolling interest economic ownership percentage to each financial statement line item to arrive at the amount of such noncontrolling interest share of the operating and balance sheet information for each joint venture; (ii) similarly, we have joint ventures that we do not control, and do not consolidate. We apply our economic ownership percentage to these unconsolidated real estate joint ventures to arrive at our proportionate share of the operating and balance sheet information.

Our pro rata share of assets and liabilities, or the revenues and expenses, does not represent our legal claim to those items. The joint venture agreement, for each entity that we do not wholly own, generally determines what equity holders can receive upon capital events such as sales or refinancing or in the event of a liquidation. Equity holders are normally entitled to their respective legal ownership of any residual cash from a joint venture only after all liabilities, priority distributions and claims have been repaid or satisfied.

We believe pro rata financial information can help investors estimate our economic interest and the impact of partially owned entities. Presenting pro rata financial information provides a perspective not immediately available from consolidated results and one that can supplement consolidated financial statements for the potential impact of joint ventures on assets and liabilities, or revenues and expenses and other metrics presented, including NOI, same property comparisons, and credit metrics.

Pro rata information is limited as an analytical tool as the overall economic ownership interest does not represent our legal claim to each of our joint ventures' assets, liabilities, or results of operations. In addition, pro rata financial information may include financial information related to unconsolidated real estate joint ventures that we do not control. Other peers that disclose pro rata financial information may present or compute the information differently, limiting comparative usefulness of the information. We believe that in order to facilitate a clear understanding of our operating results and our total assets and liabilities, pro rata financial information should be examined in conjunction with our consolidated statements of income and balance sheets. Pro rata financial information should not be considered an alternative to our consolidated financial statements, which are prepared in accordance with GAAP.

#### Same Properties' NOI

Refer to the discussion of Same Properties and the reconciliation of NOI to income from continuing operations in the "Results of Operations" section earlier in Item 2 of this report.

#### Our share of unencumbered NOI as a percentage of total net operating income

Our share of unencumbered NOI as a percentage of total net operating income is a non-GAAP financial measure that we believe is useful to investors as a performance measure of the results of operations of our unencumbered real estate assets, as it primarily reflects those income and expense items that are incurred at the unencumbered property level. We use our share of unencumbered NOI as a percentage of total net operating income in order to assess our compliance with our financial covenants under our debt obligations because the measure serves as a proxy for a financial measure under such debt obligations. Our share of unencumbered NOI is derived from assets classified in continuing operations, including our pro rata share of amounts from consolidated and unconsolidated real estate joint ventures, which are not subject to any mortgage, deed of trust, lien, or other security interest, as of the period for which income is presented. Refer to the reconciliation of NOI to income from continuing operations in the "Results of Operations" section earlier in Item 2 of this report.

The following table summarizes unencumbered NOI as a percentage of total NOI for the three months ended March 31, 2016 and 2015 (dollars in thousands):

|                               | Three Months<br>Ended March 31, |           |
|-------------------------------|---------------------------------|-----------|
|                               | 2016                            | 2015      |
| Our share of unencumbered NOI | \$117,698                       | \$111,957 |
| Our share of encumbered NOI   | 27,567                          | 24,433    |
| Our share of total NOI        | \$145,265                       | \$136,390 |

Our share of unencumbered NOI as a percentage of total NOI 81% 82%

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## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Interest rate risk

The primary market risk to which we believe we are exposed is interest rate risk, which may result from many factors, including governmental monetary and tax policies, domestic and international economic and political considerations, and other factors that are beyond our control.

In order to modify and manage the interest rate characteristics of our outstanding debt and to limit the effects of interest rate risks on our operations, we may utilize a variety of financial instruments, including interest rate swap agreements, caps, floors, and other interest rate exchange contracts. The use of these types of instruments to hedge a portion of our exposure to changes in interest rates carries additional risks, such as counterparty credit risk and the legal enforceability of hedging contracts.

Our future earnings and fair values relating to financial instruments are primarily dependent upon prevalent market rates of interest, such as LIBOR. However, our interest rate swap agreements are intended to reduce the effects of interest rate changes. The following table illustrates the effect of a 1% change in interest rates, assuming a LIBOR floor of 0%, on our variable-rate debt, including our unsecured senior line of credit and unsecured senior bank term loans, after considering the effect of our interest rate swap agreements, secured debt, and unsecured senior notes payable as of March 31, 2016 (in thousands):

|  |             |
|--|-------------|
| Annualized impact to future earnings due to variable-rate debt:                    |             |
| Rate increase of 1%  | \$(3,956 )  |
| Rate decrease of 1%  | \$1,717     |
| Effect on fair value of total consolidated debt and interest rate swap agreements: |             |
| Rate increase of 1%  | \$(162,291) |
| Rate decrease of 1%  | \$160,618   |

These amounts are determined by considering the impact of the hypothetical interest rates on our borrowing cost and our interest rate swap agreements in existence on March 31, 2016. These analyses do not consider the effects of the reduced level of overall economic activity that could exist in such an environment. Further, in the event of a change of such magnitude, we would consider taking actions to further mitigate our exposure to the change. However, because of the uncertainty of the specific actions that would be taken and their possible effects, the sensitivity analyses assume no changes in our capital structure.

## Equity price risk

We have exposure to equity price market risk because of our equity investments in certain publicly traded companies and privately held entities. We classify investments in publicly traded companies as available-for-sale and consequently recognize them in the accompanying consolidated balance sheets at fair value, with unrealized gains or losses reported as a component of accumulated other comprehensive income (loss). Investments in privately held entities are generally accounted for under the cost method because we do not influence any of the operating or financial policies of the entities in which we invest. For all investments, we recognize other-than-temporary declines in value against earnings in the same period during which the decline in value was deemed to have occurred. There is no assurance that future declines in value will not have a material adverse impact on our future results of operations. The following table illustrates the effect that a 10% change in the fair value of our equity investments would have on

earnings as of March 31, 2016 (in thousands):

Equity price risk:

Fair value increase of 10% \$31,616

Fair value decrease of 10% \$(31,616)

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## Foreign currency exchange rate risk

We have exposure to foreign currency exchange rate risk related to our subsidiaries operating in Canada and Asia. The functional currencies of our foreign subsidiaries are the respective local currencies. Gains or losses resulting from the translation of our foreign subsidiaries' balance sheets and statements of income are classified in accumulated other comprehensive income (loss) as a separate component of total equity. Gains or losses will be reflected in our statements of income when there is a sale or partial sale of our investment in these operations or upon a complete or substantially complete liquidation of the investment. The following table illustrates the effect that a 10% change in foreign currency rates relative to the U.S. dollar would have on our potential future earnings, and the fair value of our net investment in foreign subsidiaries based on our current operating assets outside the U.S. as of March 31, 2016 (in thousands):

|   |            |
|---|------------|
| Impact of potential future earnings due to foreign currency exchange rate:                                |            |
| Rate increase of 10%  | \$(6 )     |
| Rate decrease of 10%  | \$6        |
| Effect on the fair value of net investment in foreign subsidiaries due to foreign currency exchange rate: |            |
| Rate increase of 10%  | \$22,169   |
| Rate decrease of 10%  | \$(22,169) |

This sensitivity analysis assumes a parallel shift of all foreign currency exchange rates with respect to the U.S. dollar; however, foreign currency exchange rates do not typically move in such a manner and actual results may differ materially.

Our exposure to market risk elements for the three months ended March 31, 2016 was consistent with the risk elements presented above, including the effects of changes in interest rates, equity prices, and foreign currency exchange rates.

## ITEM 4. CONTROLS AND PROCEDURES

## Evaluation of disclosure controls and procedures

As of March 31, 2016, we had performed an evaluation, under the supervision of our Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), of the effectiveness of the design and operation of our disclosure controls and procedures. These controls and procedures have been designed to ensure that information required for disclosure is recorded, processed, summarized, and reported within the requisite time periods. Based on our evaluation, the CEO and CFO concluded that our disclosure controls and procedures were effective as of March 31, 2016.

## Changes in internal control over financial reporting

There has not been any change in our internal control over financial reporting during the three months ended March 31, 2016, that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II – OTHER INFORMATION

### ITEM 1A. RISK FACTORS

In addition to the information set forth in this quarterly report on Form 10-Q, one should also carefully review and consider the information contained in our other reports and periodic filings that we make with the SEC, including, without limitation, the information contained under the caption “Item 1A. Risk Factors” in our annual report on Form 10-K for the year ended December 31, 2015. Those risk factors could materially affect our business, financial condition, and results of operations. The risks that we describe in our public filings are not the only risks that we face. Additional risks and uncertainties not currently known to us, or that we presently deem to be immaterial, also may materially adversely affect our business, financial condition, and results of operations.

### ITEM 5. OTHER INFORMATION

Our discussion of federal income tax considerations in Exhibit 99.1 attached hereto, which is incorporated herein by reference, supersedes and replaces, in its entirety, the disclosure under the heading “Federal Income Tax Considerations” in the prospectus dated November 3, 2015, which is a part of our Registration Statement on Form S-3 (File No. 333-207762), as amended. Our updated discussion addresses recently enacted tax law changes.

### ITEM 6. EXHIBITS

| Exhibit<br>Number | Exhibit Title  |
|-------------------|--|
| 3.1*              | Articles of Amendment and Restatement of the Company, filed as an exhibit to the Company’s quarterly report on Form 10-Q filed with the SEC on August 14, 1997.  |
| 3.2*              | Certificate of Correction of the Company, filed as an exhibit to the Company’s quarterly report on Form 10-Q filed with the SEC on August 14, 1997.  |
| 3.3*              | Bylaws of the Company (as amended May 7, 2015), filed as an exhibit to the Company’s current report on Form 8-K filed with the SEC on May 11, 2015.  |
| 3.4*              | Articles Supplementary, dated June 9, 1999, relating to the 9.50% Series A Cumulative Redeemable Preferred Stock, filed as an exhibit to the Company’s quarterly report on Form 10-Q filed with the SEC on August 13, 1999.  |
| 3.5*              | Articles Supplementary, dated February 10, 2000, relating to the election to be subject to Subtitle 8 of Title 3 of the Maryland General Corporation Law, filed as an exhibit to the Company’s current report on Form 8-K filed with the SEC on February 10, 2000. |
| 3.6*              | Articles Supplementary, dated February 10, 2000, relating to the Series A Junior Participating Preferred Stock, filed as an exhibit to the Company’s current report on Form 8-K filed with the SEC on February 10, 2000.   |
| 3.7*              | Articles Supplementary, dated January 18, 2002, relating to the 9.10% Series B Cumulative Redeemable Preferred Stock, filed as an exhibit to the Company’s Form 8-A for registration of certain classes of securities filed with the SEC on January 18, 2002.      |
| 3.8*              | Articles Supplementary, dated June 22, 2004, relating to the 8.375% Series C Cumulative Redeemable Preferred Stock, filed as an exhibit to the Company’s Form 8-A for registration of certain classes of securities  |

filed with the SEC on June 28, 2004.

3.9\* Articles Supplementary, dated March 25, 2008, relating to the 7.00% Series D Cumulative Convertible Preferred Stock, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on March 25, 2008.

3.10\* Articles Supplementary, dated March 12, 2012, relating to the 6.45% Series E Cumulative Redeemable Preferred Stock, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on March 14, 2012.

4.1\* Specimen certificate representing shares of common stock, filed as an exhibit to the Company's quarterly report on Form 10-Q filed with the SEC on May 5, 2011.

4.2\* Specimen certificate representing shares of 7.00% Series D Cumulative Convertible Preferred Stock, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on March 25, 2008.

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- 4.3\* Indenture, dated as of February 29, 2012, among the Company, as Issuer, Alexandria Real Estate Equities, L.P., as Guarantor, and the Bank of New York Mellon Trust Company, N.A., as Trustee, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on February 29, 2012.
- 4.4\* Supplemental Indenture No. 1, dated as of February 29, 2012, among the Company, as Issuer, Alexandria Real Estate Equities, L.P., as Guarantor, and the Bank of New York Mellon Trust Company, N.A., as Trustee, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on February 29, 2012.
- 4.5\* Form of 4.60% Senior Note due 2022 (included in Exhibit 4.4 above).
- 4.6\* Specimen certificate representing shares of 6.45% Series E Cumulative Redeemable Preferred Stock, filed as an exhibit to the Company's Form 8-A for registration of certain classes of securities filed with the SEC on March 12, 2012.
- 4.7\* Supplemental Indenture No. 2, dated as of June 7, 2013, among the Company, as Issuer, Alexandria Real Estate Equities, L.P., as Guarantor, and the Bank of New York Mellon Trust Company, N.A., as Trustee, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on June 7, 2013.
- 4.8\* Form of 3.90% Senior Note due 2023 (included in Exhibit 4.7 above).
- 4.9\* Supplemental Indenture No. 3, dated as of July 18, 2014, among the Company, as Issuer, Alexandria Real Estate Equities, L.P., as Guarantor, and the Bank of New York Mellon Trust Company, N.A., as Trustee, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on July 18, 2014.
- 4.10\* Form of 2.750% Senior Note due 2020 (included in Exhibit 4.9 above).
- 4.11\* Supplemental Indenture No. 4, dated as of July 18, 2014, among the Company, as Issuer, Alexandria Real Estate Equities, L.P., as Guarantor, and the Bank of New York Mellon Trust Company, N.A., as Trustee, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on July 18, 2014.
- 4.12\* Form of 4.500% Senior Note due 2029 (included in Exhibit 4.11 above).
- 4.13\* Indenture, dated as of November 17, 2015, among the Company, as Issuer, Alexandria Real Estate Equities, L.P., as Guarantor, and Wilmington Trust, National Association, as Trustee, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on November 17, 2015.
- 4.14\* Supplemental Indenture No. 1, dated as of November 17, 2015, among the Company, as Issuer, Alexandria Real Estate Equities, L.P., as Guarantor, and Wilmington Trust, National Association, as Trustee, filed as an exhibit to the Company's current report on Form 8-K filed with the SEC on November 17, 2015.
- 4.15\* Form of 4.30% Senior Note due 2026 (included in Exhibit 4.14 above).
- 10.1 (1) Third Amended and Restated Executive Employment Agreement between the Company and Dean A. Shigenaga, effective January 1, 2016.
- 10.2 (1) Fourth Amended and Restated Executive Employment Agreement between the Company and Stephen A. Richardson, effective January 1, 2016.
- 10.3 (1) Amended and Restated Executive Employment Agreement between the Company and Peter M. Moglia, effective January 1, 2016.
- 10.4 (1) Third Amended and Restated Executive Employment Agreement between the Company and Thomas J. Andrews, effective January 1, 2016.
- 12.1 Computation of Consolidated Ratios of Earnings to Fixed Charges and Combined Fixed Charges and Preferred Stock Dividends.
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.0 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 99.1 Federal Income Tax Considerations
- 101 The following materials from the Company's quarterly report on Form 10-Q for the three months ended March 31, 2016, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance

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Sheets as of March 31, 2016, and December 31, 2015 (unaudited), (ii) Consolidated Statements of Income for the three months ended March 31, 2016 and 2015 (unaudited), (iii) Consolidated Statements of Comprehensive Income for the three months ended March 31, 2016 and 2015 (unaudited), (iv) Consolidated Statement of Changes in Stockholders' Equity and Noncontrolling Interests for the three months ended March 31, 2016 (unaudited), (v) Consolidated Statements of Cash Flows for the three months ended March 31, 2016 and 2015 (unaudited), and (vi) Notes to Consolidated Financial Statements (unaudited).

(\*) Incorporated by reference.

(1) Management contract or compensatory arrangement.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on May 3, 2016.

ALEXANDRIA REAL ESTATE EQUITIES, INC.

/s/ Joel S. Marcus  
Joel S. Marcus  
Chairman/Chief Executive Officer  
(Principal Executive Officer)

/s/ Dean A. Shigenaga  
Dean A. Shigenaga  
Chief Financial Officer  
(Principal Financial Officer)