AFFYMAX INC Form DEF 14A April 24, 2007 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No.

Filed by the Registrant x

Filed by a Party other than the Registrant O

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2)) o

**Definitive Proxy Statement**  $\mathbf{X}$ **Definitive Additional Materials** o

Soliciting Material Pursuant to §240.14a-12 o

# Affymax, Inc.

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

(3)

(4)

Payment of Filing Fee (Check the appropriate box): No fee required. Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11. o Title of each class of securities to which transaction applies: (1)(2)Aggregate number of securities to which transaction applies: (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined): (4) Proposed maximum aggregate value of transaction: (5) Total fee paid: Fee paid previously with preliminary materials. Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing. Amount Previously Paid: (1)(2)Form, Schedule or Registration Statement No.:

Filing Party:

Date Filed:

AFFYMAX, INC. 4001 Miranda Avenue Palo Alto, CA 94304

#### NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

To Be Held On May 31, 2007

Dear Stockholder:

You are cordially invited to attend the Annual Meeting of Stockholders of Affymax, Inc., a Delaware corporation (the Company). The meeting will be held on Thursday, May 31, 2007 at 9:00 a.m. California time at 4001 Miranda Avenue, Palo Alto, CA 94304 for the following purposes:

- 1. To elect two (2) Class I directors to hold office until the 2010 Annual Meeting of Stockholders.
- 2. To ratify the selection of PricewaterhouseCoopers LLP, as independent registered public accounting firm of the Company for its fiscal year ending December 31, 2007.
- 3. To conduct any other business properly brought before the meeting.

These items of business are more fully described in the Proxy Statement accompanying this Notice.

The record date for the Annual Meeting is April 16, 2007. Only stockholders of record at the close of business on that date may vote at the meeting or any adjournment thereof.

By Order of the Board of Directors /s/ GRACE U. SHIN Grace U. Shin Secretary

Palo Alto, California April 26, 2007

You are cordially invited to attend the meeting in person. Whether or not you expect to attend the meeting, please complete, date, sign and return the enclosed proxy as promptly as possible in order to ensure your representation at the meeting. A return envelope (which is postage prepaid if mailed in the United States) is enclosed for your convenience. Even if you have voted by proxy, you may still vote in person if you attend the meeting. Please note, however, that if your shares are held of record by a broker, bank or other nominee and you wish to vote at the meeting, you must obtain a proxy issued in your name from that record holder.

AFFYMAX, INC. 4001 Miranda Avenue Palo Alto, CA 94304

PROXY STATEMENT FOR THE 2007 ANNUAL MEETING OF STOCKHOLDERS TO BE HELD ON:

May 31, 2007

## QUESTIONS AND ANSWERS ABOUT THIS PROXY MATERIAL AND VOTING

#### Why am I receiving these materials?

We have sent you this proxy statement and the enclosed proxy card because the Board of Directors of Affymax, Inc. (sometimes referred to as the Company or Affymax) is soliciting your proxy to vote at the 2007 Annual Meeting of Stockholders. You are invited to attend the annual meeting to vote on the proposals described in this proxy statement. However, you do not need to attend the meeting to vote your shares. Instead, you may simply complete, sign and return the enclosed proxy card.

The Company intends to mail this proxy statement and accompanying proxy card on or about April 26, 2007 to all stockholders of record entitled to vote at the annual meeting.

## Who can vote at the annual meeting?

Only stockholders of record at the close of business on April 16, 2007 will be entitled to vote at the annual meeting. On this record date, there were 14,878,740 shares of common stock outstanding and entitled to vote.

Stockholder of Record: Shares Registered in Your Name

If on April 16, 2007 your shares were registered directly in your name with Affymax s transfer agent, Computershare Trust Company, Inc., then you are a stockholder of record. As a stockholder of record, you may vote in person at the meeting or vote by proxy. Whether or not you plan to attend the meeting, we urge you to fill out and return the enclosed proxy card as instructed below to ensure your vote is counted.

Beneficial Owner: Shares Registered in the Name of a Broker or Bank

If on April 16, 2007 your shares were held, not in your name, but rather in an account at a brokerage firm, bank, dealer, or other similar organization, then you are the beneficial owner of shares held in street name and these proxy materials are being forwarded to you by that organization. The organization holding your account is considered to be the stockholder of record for purposes of voting at the annual meeting. As a beneficial owner, you have the right to direct your broker or other agent regarding how to vote the shares in your account. You are also invited to attend the annual meeting. However, since you are not the stockholder of record, you may not vote your shares in person at the meeting unless you request and obtain a valid proxy from your broker or other agent.

#### What am I voting on?

There are two matters scheduled for a vote:

- Election of two (2) Class I directors; and
- Ratification of PricewaterhouseCoopers LLP, as independent registered public accounting firm of the Company for its fiscal year ending December 31, 2007.

#### How do I vote?

You may either vote For all the nominees to the Board of Directors or you may Withhold your vote for any nominee you specify. For each of the other matters to be voted on, you may vote For or Against or abstain from voting. The procedures for voting are fairly simple:

Stockholder of Record: Shares Registered in Your Name

If you are a stockholder of record, you may vote in person at the annual meeting or vote by proxy using the enclosed proxy card. Whether or not you plan to attend the meeting, we urge you to vote by proxy to ensure your vote is counted. You may still attend the meeting and vote in person even if you have already voted by proxy.

- To vote in person, come to the annual meeting and we will give you a ballot when you arrive.
- To vote using the proxy card, simply complete, sign and date the enclosed proxy card and return it promptly in the envelope provided. If you return your signed proxy card to us before the annual meeting, we will vote your shares as you direct.

Beneficial Owner: Shares Registered in the Name of Broker or Bank

If you are a beneficial owner of shares registered in the name of your broker, bank, or other agent, you should have received a proxy card and voting instructions with these proxy materials from that organization rather than from Affymax. Simply complete and mail the proxy card to ensure that your vote is counted. To vote in person at the annual meeting, you must obtain a valid proxy from your broker, bank, or other agent. Follow the instructions from your broker or bank included with these proxy materials, or contact your broker or bank to request a proxy form.

## How many votes do I have?

On each matter to be voted upon, you have one vote for each share of common stock you own as of April 16, 2007.

## What if I return a proxy card but do not make specific choices?

If you return a signed and dated proxy card without marking any voting selections, your shares will be voted For the election of both nominees for director, and For ratification of PricewaterhouseCoopers LLP as the independent registered public accounting firm of the Company for its fiscal year ending December 31, 2007. If any other matter is properly presented at the meeting, your proxyholder (one of the individuals named on your proxy card) will vote your shares using his or her best judgment.

## Who is paying for this proxy solicitation?

We will pay for the entire cost of soliciting proxies. In addition to these mailed proxy materials, our directors and employees may also solicit proxies in person, by telephone, or by other means of communication. Directors and employees will not be paid any additional compensation for soliciting proxies. We may also reimburse brokerage firms, banks and other agents for the cost of forwarding proxy materials to beneficial owners.

## What does it mean if I receive more than one proxy card?

If you receive more than one proxy card, your shares are registered in more than one name or are registered in different accounts. Please complete, sign and return each proxy card to ensure that all of your shares are voted.

#### Can I change my vote after submitting my proxy?

Yes. You can revoke your proxy at any time before the final vote at the meeting. If you are the record holder of your shares, you may revoke your proxy in any one of three ways:

- You may submit another properly completed proxy card with a later date.
- You may send a timely written notice that you are revoking your proxy to Affymax s Secretary at 4001 Miranda Avenue, Palo Alto, CA 94304.
- You may attend the annual meeting and vote in person. Simply attending the meeting will not, by itself, revoke your proxy.

If your shares are held by your broker or bank as a nominee or agent, you should follow the instructions provided by your broker or bank.

#### When are stockholder proposals due for next year s annual meeting?

To be considered for inclusion in next year s proxy materials, your proposal must be submitted in writing by December 21, 2007 to Affymax s Secretary, Grace U. Shin, at 4001 Miranda Avenue, Palo Alto, CA 94304, provided, however, that if our 2008 annual meeting is held before May 1, 2008 or after June 30, 2008, you must provide that specified information to us a reasonable time before we begin to print and send our proxy statement for our 2008 annual meeting. If you wish to submit a proposal that is not to be included in next year s proxy materials, but that may be considered at the 2008 annual meeting, or nominate a director pursuant to our Bylaws, you must provide specified information to us between February 1, 2008 and March 3, 2008; provided, however, that if our 2008 annual meeting is held before May 1, 2008 or after June 30, 2008, you must provide that specified information to us between the 120th day prior to the 2008 annual meeting and not later than the 90th day prior to the 2008 annual meeting or the 10th day following the day on which we first publicly announce of the date of the 2008 annual meeting. If you wish to do so, please review our Bylaws, which contain a description of the information required to be submitted as well as additional requirements about advance notice of stockholder proposals and director nominations.

#### How are votes counted?

Votes will be counted by the inspector of election appointed for the meeting, who will separately count For and Withhold and, with respect to proposals other than the election of directors, Against votes, abstentions and broker non-votes. Abstentions will be counted towards the vote total for each proposal, and will have the same effect as Against votes. Broker non-votes have no effect and will not be counted towards the vote total for any proposal.

#### What are broker non-votes?

Broker non-votes occur when a beneficial owner of shares held in street name does not give instructions to the broker or nominee holding the shares as to how to vote on matters deemed non-routine. Generally, if shares are held in street name, the beneficial owner of the shares is entitled to give voting instructions to the broker or nominee holding the shares. If the beneficial owner does not provide voting instructions, the broker or nominee can still vote the shares with respect to matters that are considered to be routine, but not with respect to non-routine matters.

## How many votes are needed to approve each proposal?

- For the election of directors, the two nominees receiving the most For votes (from the holders of votes of shares present in person or represented by proxy and entitled to vote on the election of directors) will be elected. Only votes For or Withhold will affect the outcome.
- To be approved, Proposal No. 2, the ratification of PricewaterhouseCoopers LLP as the independent registered public accounting firm of the Company for its fiscal year ending December 31, 2007, must receive For votes from the holders of a majority of shares present and entitled to vote either in person or by proxy. If you Abstain from voting, it will have the same effect as an Against vote. Broker non-votes will have no effect.

#### What is the quorum requirement?

A quorum of stockholders is necessary to hold a valid meeting. A quorum will be present if stockholders holding at least a majority of the outstanding shares are present at the meeting in person or represented by proxy. On the record date, there were 14,878,740 shares outstanding and entitled to vote. Thus, the holders of 7,439,371 shares must be present in person or represented by proxy at the meeting or by proxy to have a quorum.

Your shares will be counted toward the quorum only if you submit a valid proxy (or one is submitted on your behalf by your broker, bank or other nominee) or if you vote in person at the meeting. Abstentions and broker non-votes will be counted towards the quorum requirement. If there is no quorum, the holders of a majority of shares present at the meeting in person or represented by proxy may adjourn the meeting to another date.

#### How can I find out the results of the voting at the annual meeting?

Preliminary voting results will be announced at the annual meeting. Final voting results will be published in the Company s quarterly report on Form 10-Q for the second quarter of 2007.

#### PROPOSAL 1

#### ELECTION OF DIRECTORS

Affymax s Board of Directors is divided into three classes. Each class consists, as nearly as possible, of one-third of the total number of directors, and each class has a three-year term. Vacancies on the Board may be filled only by persons elected by a majority of the remaining directors. A director elected by the Board to fill a vacancy in a class, including a vacancy created by an increase in the number of directors, shall serve for the remainder of the full term of that class and until the director s successor is elected and qualified.

The Board of Directors presently has eight (8) members serving, out of eight (8) seats authorized. There are currently two (2) directors in the class whose term of office expires in 2007. If elected at the annual meeting, each of these nominees would serve until the 2010 annual meeting and until her successor is elected and has qualified, or, if sooner, until the director s death, resignation or removal. It is the Company s policy to invite directors and nominees for director to attend the Annual Meeting. The Company did not hold an annual meeting of stockholders during 2006.

Directors are elected by a plurality of the votes of the holders of shares present in person or represented by proxy and entitled to vote on the election of directors. The two (2) nominees receiving the highest number of affirmative votes will be elected. Shares represented by executed proxies will be voted, if authority to do so is not withheld, for the election of the two (2) nominees named below. If any nominee becomes unavailable for election as a result of an unexpected occurrence, your shares will be voted for the election of a substitute nominee proposed by the Company s management. Each person nominated for election has agreed to serve if elected. Our management has no reason to believe that any nominee will be unable to serve.

The following is a brief biography of each nominee and each director whose term will continue after the annual meeting.

#### NOMINEES FOR ELECTION FOR A THREE-YEAR TERM EXPIRING AT THE 2010 ANNUAL MEETING

#### Kathleen LaPorte

Ms. LaPorte, age 45, has served as a member of our Board of Directors since 2001 and a member of our Compensation Committee since 2003. Since 2005, Ms. LaPorte has served as Managing Director of New Leaf Venture Partners, a venture capital firm, of which she was a founding partner. From 1994 to 2005, Ms. LaPorte served as General Partner of Sprout Group, a venture capital firm, which she joined in 1993. From 1987 to 1993, Ms. LaPorte served as an employee at Asset Management Company, a venture capital firm, most recently as a Principal. Ms. LaPorte currently serves as a member of the board of directors of eHealth, Inc., ISTA Pharmaceuticals, Inc. and VNUS Medical Technologies and several privately held companies. Ms. LaPorte holds an M.B.A. from Stanford University Graduate School of Business, and a B.S. from Yale University.

#### Elizabeth A. Czerepak

Ms. Czerepak, age 51, has served as a member of our Board of Directors since 2004 and a member of our Nominating and Corporate Governance Committee since March 2007. Since 2001, Ms. Czerepak has served as Managing Partner of Bear Stearns Health Innoventures, a venture capital fund. From 1995 to 2000, Ms. Czerepak was Vice President for Business Development and a member of the Executive Board of BASF Pharam/Knoll Pharmaceutical Co., a pharmaceutical company. From 1987 to 1995, Ms. Czerepak was an employee of Hoffmann-LaRoche, a pharmaceutical company. Ms. Czerepak serves as a member of the board of directors of several privately held biotechnology companies. Ms. Czerepak holds an M.B.A. from Rutgers University and a B.A. from Marshall University.

# THE BOARD OF DIRECTORS RECOMMENDS A VOTE IN FAVOR OF EACH NAMED NOMINEE.

#### DIRECTORS CONTINUING IN OFFICE UNTIL THE 2008 ANNUAL MEETING

#### R. Lee Douglas

Mr. Douglas, age 55, has served as a member of our Board of Directors since 2004 and as a member of our Compensation Committee since July 2006. Since 1998, Mr. Douglas has been an independent consultant to biotechnology companies. Since 2002, he also has been a visiting scholar in the Molecular & Cell Biology Department at the University of California, Berkeley. Mr. Douglas was a co-founder of COR Therapeutics, Inc. and served in a variety of capacities there from 1988 to 1998, including as its Chief Executive Officer from 1988 to 1990, Chief Financial Officer from 1990 to 1992 and Vice President of Corporate Development from 1990 to 1998. Mr. Douglas serves as a member of the board of directors of one privately held biotechnology company. Mr. Douglas holds a BA from the University of North Carolina-Charlotte, a Masters in City & Regional Planning from Harvard Graduate School of Design and an M.B.A. from Harvard Business School.

#### Nicholas Galakatos, Ph.D.

Dr. Galakatos, age 49, has served as a member of our Board of Directors since 2001 and as a member of our Nominating and Corporate Governance Committee since July 2006. Dr. Galakatos has been a General Partner of MPM BioVentures II GP, LP since 2000, and Managing Director at Clarus Ventures LLC, a venture capital firm he co-founded in 2005. From 1997 to 2000, Dr. Galakatos served as Vice President of New Businesses at Millennium Pharmaceuticals, a pharmaceutical company. From 1993 to 1997, Dr. Galakatos was an associate at Venrock Associates, a venture capital firm. From 1988 to 1993, Dr. Galakatos served as Head of Molecular Biology Research and Venture Manager in Corporate Planning at Novartis, a pharmaceutical company. Dr. Galakatos currently serves as a member of the board of directors of Critical Therapeutics, Inc. and several privately held biopharmaceutical companies. Dr. Galakatos is a member of several Advisory Councils at Harvard Medical School and MIT. Dr. Galakatos holds a Ph.D. from the Massachusetts Institute of Technology, performed post-doctoral work at Harvard Medical School, and holds a B.A. from Reed College.

## John P. Walker

Mr. Walker, age 58, has served as a member of our Board of Directors since April 2006. Mr. Walker has been a member of our Audit and Nominating and Corporate Governance Committees since July 2006 and has recently joined our Compensation Committee in March 2007. As of December 2006, Mr. Walker assumed responsibilities as interim Chief Executive Officer of Novacea, Inc., where he has been Chairman since August 2006. Since 2001, Mr. Walker, acting as a consultant, has served as an Investment Advisor to MDS Capital Corp., a venture capital firm, Interim Chief Executive Officer of KAI Pharmaceuticals, a pharmaceutical company, Chairman and Interim Executive Officer at Guava Technologies, a

biotechnology company, Chairman and Chief Executive Officer of Bayhill Therapeutics, a biotechnology company, and Chairman and Interim Chief Executive Officer of Centaur Pharmaceuticals, Inc., a pharmaceutical company. From 1993 to 2001, he was Chairman, Chief Executive Officer and a director of Axys Pharmaceuticals Inc. and its predecessor company, Arris Pharmaceutical Corporation, a pharmaceutical company. Mr. Walker currently serves as a member of the board of directors of Geron Corporation, as Chairman of the board of directors of Renovis, Inc. and Novacea, Inc., and as a member of the board of directors of several privately held biotechnology companies. Mr. Walker is a graduate of the Advanced Executive Program at the Kellogg School of Management at Northwestern University and holds a B.A. from the State University of New York at Buffalo.

#### DIRECTORS CONTINUING IN OFFICE UNTIL THE 2009 ANNUAL MEETING

#### Ted W. Love, M.D.

Dr. Love, age 48, has served as a member of our Board of Directors since June 2006 and as a member of our Audit Committee since July 2006. Since 2001, Dr. Love has served as the President, Chief Executive Officer and member of the board of directors of Nuvelo, Inc., a biopharmaceutical company, and as Chairman of Nuvelo s board of directors since 2005. From 1998 to 2001, Dr. Love served as Senior Vice President of Development at Theravance Inc. (formerly Advanced Medicine, Inc.), a biopharmaceutical company. From 1992 to 1998, Dr. Love served as a research physician and Vice President of Product Development at Genentech, Inc., a biotechnology company. Dr. Love also serves as a member of the board of directors of Santarus, Inc., a pharmaceutical company, and as a member of the board of directors of a privately held pharmaceutical company and the California Healthcare Institute. Dr. Love holds an M.D. from Yale Medical School and a B.A. from Haverford College.

#### Arlene M. Morris

Ms. Morris, age 55, has served as our President and Chief Executive Officer and as a member of our Board of Directors since 2003. From 2001 to 2003, Ms. Morris served as President and Chief Executive Officer at Clearview Projects, an advisory firm to biopharmaceutical and biotechnology companies on strategic transactions. From 1996 to 2001, Ms. Morris served as Senior Vice President of Business Development at Coulter Pharmaceutical, Inc., a pharmaceutical company. From 1993 to 1996, Ms. Morris served as Vice President of Business Development at Scios Inc., a biopharmaceutical company. From 1977 to 1993, Ms. Morris held positions of increasing responsibility at Johnson & Johnson, including Vice President of Business Development for McNeil Pharmaceutical. Ms. Morris serves as a member of the board of directors and the compensation and the nominating and corporate governance committees of the board of directors of MediciNova, Inc. and the Biotechnology Industry Organization. Ms. Morris holds a B.A. from Carlow College and has studied marketing at Western New England College.

## Daniel K. Spiegelman

Mr. Spiegelman, age 48, has served as a member of our Board of Directors and our Audit Committee since September 2006. Since 1998, Mr. Spiegelman has been employed at CV Therapeutics, Inc., a biopharmaceutical company, most recently as Senior Vice President and Chief Financial Officer. From 1992 to 1998, Mr. Spiegelman was an employee at Genentech, Inc., a biotechnology company, and most recently as Treasurer. Mr. Spiegelman also serves as a member of the board of directors of Cyclacel Pharmaceuticals, Inc., a biotechnology company. Mr. Spiegelman holds a B.A. and an M.B.A. from Stanford University.

#### PROPOSAL 2

#### RATIFICATION OF SELECTION OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Audit Committee of the Board of Directors has selected PricewaterhouseCoopers LLP, as the Company s independent registered public accounting firm for the fiscal year ending December 31, 2007 and has further directed that management submit the selection of independent registered public accounting firm for ratification by the stockholders at the Annual Meeting. PricewaterhouseCoopers LLP has audited the Company s financial statements since its inception in 2001. Representatives of PricewaterhouseCoopers LLP are expected to be present at the Annual Meeting. They will have an opportunity to make a statement if they so desire and will be available to respond to appropriate questions.

Neither the Company s Bylaws nor other governing documents or law require stockholder ratification of the selection of PricewaterhouseCoopers LLP, as the Company s independent registered public accounting firm. However, the Board is submitting the selection of PricewaterhouseCoopers LLP, to the stockholders for ratification as a matter of good corporate practice. If the stockholders fail to ratify the selection, the Audit Committee of the Board will reconsider whether or not to retain that firm. Even if the selection is ratified, the Audit Committee of the Board in its discretion may direct the appointment of a different independent registered public accounting firm at any time during the year if they determine that such a change would be in the best interests of the Company and its stockholders.

The affirmative vote of the holders of a majority of the shares present in person or represented by proxy and entitled to vote at the Annual Meeting will be required to ratify the selection of PricewaterhouseCoopers LLP. Abstentions will be counted toward the tabulation of votes cast on proposals presented to the stockholders and will have the same effect as negative votes. Broker non-votes are counted towards a quorum, but are not counted for any purpose in determining whether this matter has been approved.

### **PRINCIPAL aCCOUNTANT FEES AND SERVICES**

The following table represents aggregate fees billed to the Company for services provided during the fiscal years ended December 31, 2006 and 2005, by PricewaterhouseCoopers LLP, the Company s principal accountant.

	Fiscal Year l (in thousand				
	2006	2005			
Audit Fees(a)	\$ 1,349	\$ 32			
Audit-related Fees(b)					
Tax Fees(c)	12	11			
All Other Fees(d)	2				
Total Fees	\$ 1,363	\$ 43			

- (a) Includes fees billed for professional services rendered in connection with our Registration Statement on Form S-1 relating to our initial public offering during the fiscal year ended December 31, 2006, the audit of our financial statements for the years ended December 31, 2005 and 2004, review of interim financial statements for the years ended December 31, 2006 and 2005, and services that are normally provided by PricewaterhouseCoopers LLP in connection with statutory and regulatory filings or engagements.
- (b) Includes fees billed for assurance and related services that are reasonably related to the performance of the audit or review of our financial statements and are not reported under Audit Fees. During the fiscal years ended December 31, 2006 and 2005, PricewaterhouseCoopers LLP did not provide any audit-related services to us.

- (c) Includes fees billed for professional services for tax compliance, tax advice and tax planning. During the fiscal year ended December 31, 2006 and 2005, PricewaterhouseCoopers LLP provided services related to the preparation of federal and state income tax returns for fiscal 2005 and 2004, respectively.
- (d) Includes fees for products and services other than the services described above. During the fiscal year ended December 31, 2006, such fees were related to our use of a web-based accounting software provided by PricewaterhouseCoopers LLP.

All fees described above, other than fees for services incurred prior to the formation of the Audit Committee in July 2006, were approved by the Audit Committee.

## PRE-APPROVAL POLICIES AND PROCEDURES

The Audit Committee has adopted a policy and procedures for the pre-approval of audit and non-audit services rendered by our independent registered public accounting firm, PricewaterhouseCoopers LLP. The policy generally pre-approves specified services in the defined categories of audit services and audit-related services up to specified amounts. Pre-approval may also be given as part of the Audit Committee s approval of the scope of the engagement of the independent registered public accounting firm or on an individual explicit case-by-case basis before the independent registered public accounting firm is engaged to provide each service. The pre-approval of services may be delegated to one or more of the Audit Committee s members, but the decision must be reported to the full Audit Committee at its next scheduled meeting.

The Audit Committee has determined that the rendering of the services other than audit services by PricewaterhouseCoopers LLP, is compatible with maintaining the principal accountant s independence.

# THE BOARD OF DIRECTORS RECOMMENDS A VOTE IN FAVOR OF PROPOSAL 2.

## INFORMATION REGARDING THE BOARD OF DIRECTORS AND CORPORATE GOVERNANCE

## INDEPENDENCE OF THE BOARD OF DIRECTORS

As required under the Nasdaq Stock Market, or NASDAQ, listing standards, a majority of the members of a listed company s Board of Directors must qualify as independent, as affirmatively determined by the Board of Directors. The Board consults with the Company s counsel to ensure that the Board s determinations are consistent with relevant securities and other laws and regulations regarding the definition of independent, including those set forth in pertinent listing standards of the NASDAQ as in effect time to time.

Consistent with these considerations, after review of all relevant transactions or relationships between each director, or any of his or her family members, and the Company, its senior management and its independent registered public accounting firm, the Board has affirmatively determined that the following seven directors are independent directors within the meaning of the applicable NASDAQ listing standards: Kathleen LaPorte, Elizabeth A. Czerepak, R. Lee Douglas, Nicholas Galakatos, John P. Walker, Ted W. Love, and Daniel K. Spiegelman. In making this determination, the Board found that none of the these directors or nominees for director had a material or other disqualifying relationship with the Company. Ms. Morris, the Company s President and Chief Executive Officer, is not an independent director by virtue of her employment with the Company.

#### MEETINGS OF THE BOARD OF DIRECTORS

The Board of Directors met fourteen (14) times during the last fiscal year. Each Board member attended 75% or more of the aggregate of the meetings of the Board and of the committees on which he or she served (for meetings that were held during the period for which he or she was a director or committee member). As required under applicable NASDAQ listing standards, in fiscal 2006, the Company s independent directors met in regularly scheduled executive sessions at which only independent directors were present.

## COMMITTEES OF THE BOARD OF DIRECTORS

The Board has three committees: an Audit Committee, a Compensation Committee, and a Nominating and Corporate Governance Committee. The following table provides current committee membership and meeting information for fiscal 2006 for each of the Board committees:

Name	Audit			Con	Compensation			Nominating and Corporate Governance		
Arlene M. Morris										
Elizabeth A. Czerepak									X	
R. Lee Douglas					X	*				
Nicholas Galakatos, Ph.D.									X	*
Kathleen LaPorte					X					
John P. Walker	2	ζ.			X				X	
Ted W. Love, M.D.	2	ζ								
Daniel K. Spiegelman	2	ζ*								
Total meetings in fiscal 2006	4	ļ			8				3	

## Committee Chairperson

Below is a description of each committee of the Board of Directors. Each of the committees has authority to engage legal counsel or other experts or consultants, as it deems appropriate to carry out its responsibilities. The Board of Directors has determined that each member of each committee meets the applicable NASDAQ rules and regulations regarding independence and that each member is free of any relationship that would impair his or her individual exercise of independent judgment with regard to the Company.

#### **Audit Committee**

The Audit Committee of the Board of Directors was established by the Board in accordance with Section 3(a)(58)(A) of the Securities Exchange Act of 1934 to oversee the Company's corporate accounting and financial reporting processes and audits of its financial statements. For this purpose, the Audit Committee performs several functions. The Audit Committee evaluates the performance of and assesses the qualifications of the independent registered public accounting firm; determines and approves the engagement of the independent registered public accounting firm; determines whether to retain or terminate the existing independent registered public accounting firm or to appoint and engage a new independent registered public accounting firm; reviews and approves the retention of the independent registered public accounting firm on the Company's audit engagement team as required by law; review and approves or rejects transactions between the Company and any related persons; confers with management and the independent registered public accounting firm regarding the effectiveness of internal controls over financial reporting; establishes procedures, as required under applicable law, for the receipt, retention and treatment of complaints received by the Company

regarding accounting, internal accounting controls or auditing matters and the confidential and anonymous submission by employees of concerns regarding questionable accounting or auditing matters; and meets to review the Company s annual audited financial statements and quarterly financial statements with management and the independent registered public accounting firm, including reviewing the Company s disclosures under Management s Discussion and Analysis of Financial Condition and Results of Operations. The Audit Committee is composed of three (3) directors: Messrs. Spiegelman, Walker and Love. The Audit Committee met four (4) times during the 2006 fiscal year. The Audit Committee has adopted a written charter that is available to stockholders on the Company s website at http://www.affymax.com.

The Board of Directors reviews the NASDAQ standards definition of independence for Audit Committee members on an annual basis and has determined that all members of the Company s Audit Committee are independent (as independence is currently defined in Rule 4350(d)(2)(A)(i) and (ii) of the NASDAQ standards). The Board of Directors has also determined that Mr. Spiegelman qualifies as an audit committee financial expert, as defined in applicable SEC rules. The Board made a qualitative assessment of Mr. Spiegelman s level of knowledge and experience based on a number of factors, including his formal education and experience as a chief financial officer and other financial positions for public reporting companies.

## Report of the Audit Committee of the Board of Directors(1)

The Audit Committee has reviewed and discussed the audited financial statements for the fiscal year ended December 31, 2006 with management of the Company. The Audit Committee has discussed with the independent registered public accounting firm the matters required to be discussed by the Statement on Auditing Standards No. 61, as amended (AICPA, *Professional Standards*, Vol. 1. AU section 380), as adopted by the Public Company Accounting Oversight Board ( PCAOB ) in Rule 3200T. The Audit Committee has also received the written disclosures and the letter from the independent registered public accounting firm required by the Independence Standards Board Standard No. 1, (*Independence Discussions with Audit Committees*), as adopted by the PCAOB in Rule 3600T and has discussed with the independent registered public accounting firm that firm s independence. Based on the foregoing, the Audit Committee has recommended to the Board of Directors that the audited financial statements be included in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

Mr. Daniel K. Spiegelman Dr. Ted Love Mr. John P. Walker

(1) The material in this report is not soliciting material, is not deemed filed with the SEC, and is not to be incorporated by reference into any filing of the Company under the 1933 or 1934 Act.

## **Nominating and Corporate Governance Committee**

The Nominating and Corporate Governance Committee of the Board of Directors is responsible for identifying, reviewing and evaluating candidates to serve as directors of the Company (consistent with criteria approved by the Board), reviewing and evaluating incumbent directors, recommending to the Board for selection candidates for election to the Board of Directors, making recommendations to the Board regarding the membership of the committees of the Board, assessing the performance of the Board and developing a set of corporate governance principles for the Company. The Nominating and Corporate Governance Committee is composed of three (3) directors: Messrs. Galakatos and Walker and Ms. Czerepak. All members of the Nominating and Corporate Governance Committee are independent

(as independence is currently defined in Rule 4200(a)(15) of the NASDAQ listing standards). The Nominating and Corporate Governance Committee met three (3) times during the fiscal year. The Nominating and Corporate Governance Committee has adopted a written charter that is available to stockholders on the Company s website and http://www.affymax.com.

The Board of Directors and the Company seek to maintain a Board composed of members who can productively contribute to the success of the Company. Accordingly, the Nominating and Corporate Governance Committee reviews the appropriate skills and characteristics required of Board members in the context of the current make-up of the Board and the perceived needs of the Company at that time. This assessment includes consideration of issues of, among other things, judgment, diversity, age, skills, background and industry knowledge. However, the Board retains the right to modify these qualifications from time to time. Candidates for director nominees are reviewed in the context of the current composition of the Board, the operating requirements of the Company and the long-term interests of stockholders. In conducting this assessment, the Nominating and Corporate Governance Committee considers diversity, age, skills, and such other factors as it deems appropriate given the current needs of the Board and the Company, to maintain a balance of knowledge, experience and capability. In the case of incumbent directors whose terms of office are set to expire, the Nominating and Corporate Governance Committee reviews these directors overall service to the Company during their terms, including the number of meetings attended, level of participation, quality of performance, and any other relationships and transactions that might impair the directors independence. In the case of new director candidates, the Nominating and Corporate Governance Committee also determines whether the nominee is independent for NASDAQ purposes, which determination is based upon applicable NASDAQ listing standards, applicable SEC rules and regulations and the advice of counsel, if necessary. The Nominating and Corporate Governance Committee then uses its network of contacts to compile a list of potential candidates, but may also engage, if it deems appropriate, a professional search firm. The Nominating and Corporate Governance Committee conducts any appropriate and necessary inquiries into the backgrounds and qualifications of possible candidates after considering the function and needs of the Board. The Nominating and Corporate Governance Committee meets to discuss and consider the candidates qualifications and then selects a nominee for recommendation to the Board by majority vote. In fiscal 2006, the Nominating and Corporate Governance Committee paid a fee to Russell Reynolds Associates to assist in the process of identifying or evaluating director candidates.

At this time, the Nominating and Corporate Governance Committee does not have a policy with regard to the consideration of director candidates recommended by stockholders. The Nominating and Corporate Governance Committee believes that it is in the best position to identify, review, evaluate and select qualified candidates for Board membership, based on the comprehensive criteria for Board membership approved by the Board.

## **Compensation Committee**

The Compensation Committee is composed of three (3) directors: Mr. Douglas, Ms. LaPorte and Mr. Walker. All members of the Company s Compensation Committee are independent (as independence is currently defined in Rule 4200(a)(15) of the NASDAQ listing standards). The Compensation Committee met eight (8) times during the fiscal year. The Compensation Committee has adopted a written charter that is available to stockholders on the Company s website and http://www.affymax.com.

The functions of the Compensation Committee include, among other things:

• determining the compensation and other terms of employment of our executive officers and senior management and reviewing and approving in conjunction with the Board, corporate performance goals and objectives relevant to such compensation,

- evaluating and recommending to our board of directors the equity incentive plans, compensation plans and similar programs advisable for us, as well as modification or termination of existing plans and programs,
- reviewing and recommending to our board of directors the compensation of our directors,
- reviewing and approving appropriate insurance coverage for our officers and directors, and
- reviewing and approving the terms of any employment agreements, severance arrangements, change-in-control protections and any other compensatory arrangements for our executive officers.

Commencing this year, the Compensation Committee also began to review with management the Company s Compensation Discussion and Analysis and to consider whether to recommend that it be included in the proxy statement and other filings.

#### **Compensation Committee Processes and Procedures**

Typically, the Compensation Committee meets at least four (4) times annually and with greater frequency if necessary. The agenda for each meeting is usually developed by the Chair of the Compensation Committee, in consultation with the head of Human Resources. The Compensation Committee meets regularly in executive session. However, from time to time, various members of management and other employees as well as outside advisors or consultants may be invited by the Compensation Committee to make presentations, provide financial or other background information or advice or otherwise participate in Compensation Committee meetings. The Chief Executive Officer may not participate in or be present during any deliberations or determinations of the Compensation Committee regarding her compensation. The charter of the Compensation Committee grants the Compensation Committee full access to all books, records, facilities and personnel of the Company, as well as authority to obtain, at the expense of the Company, advice and assistance from internal and external legal, accounting or other advisors and consultants and other external resources that the Compensation Committee considers necessary or appropriate in the performance of its duties. In particular, the Compensation Committee has the sole authority to retain compensation consultants to assist in its evaluation of executive and director compensation, including the authority to approve the consultant s reasonable fees and other retention terms.

In December 2006, the Compensation Committee retained the Radford Surveys + Consulting to advise on executive and Board of Directors compensation including assessing pay philosophy, peer group of companies, benchmark levels for executive positions, long-term incentive trends in the biotechnology industry, stock guidelines for competitiveness, and designing program recommendations to align with our business strategy and market practices.

The performance and compensation process and specific determinations of the Compensation Committee with respect to executive compensation for fiscal 2006 are described in the Compensation Discussion and Analysis section of this proxy statement.

#### **Compensation Committee Interlocks and Insider Participation**

In August 2001, a group of several venture firms created the Company as an independent company a spin out of GlaxoSmithKline. Ms. LaPorte was affiliated with one of the founding venture firms and, in the early stages of the Company s formation, acted as an officer in various capacities until February 2002.

None of the Company s executive officers currently serve, or have served during the last completed fiscal year, on the compensation committee or board of directors of any other entity that has one or more executive officers serving as a member of the Company s Board of Directors or Compensation Committee.

The Company has had a Compensation Committee for four years. Prior to establishing the Compensation Committee, our full Board of Directors made decisions relating to compensation of our executive officers.

## **Compensation Committee Report(1)**

The Compensation Committee has reviewed and discussed with management the Compensation Discussion and Analysis (CD&A) contained in this proxy statement. Based on this review and discussion, the Compensation Committee has recommended to the Board of Directors that the CD&A be included in this proxy statement and incorporated into our Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

Mr. R. Lee Douglas Ms. Kathleen LaPorte Mr. John P. Walker

(1) The material in this report is not soliciting material, is not deemed filed with the SEC, and is not to be incorporated by reference into any filing of the Company under the 1933 or 1934 Act.

## STOCKHOLDER COMMUNICATIONS WITH THE BOARD OF DIRECTORS

The Company is recently public and has not provided a formal process related to stockholder communications with the Board. Nevertheless, every effort has been made to ensure that the views of stockholders are heard by the Board or individual directors, as applicable, and that appropriate responses are provided to stockholders in a timely manner. During the upcoming year, the Company will give full consideration to the adoption of a formal process for stockholder communications with the Board and, if adopted, publish it promptly and post it to the Company s website.

#### **CODE OF ETHICS**

The Company has adopted the Affymax, Inc. Code of Business Conduct and Ethics that applies to all officers, directors and employees. The Code of Business Conduct and Ethics is available on our website at http://www.affymax.com. If the Company makes any substantive amendments to the Code of Business Conduct and Ethics or grants any waiver of a provision of the Code to any executive officer or director, the Company will promptly disclose the nature of the amendment or waiver on its website.

## **EXECUTIVE OFFICERS AND KEY EMPLOYEES**

Our executive officers and key employees and their respective ages and positions are as follows:

Arlene M. Morris
Paul B. Cleveland
Robert B. Naso, Ph.D.
Jeffrey H. Knapp

Ali Mahdavi

Nomo

Kay Slocum Douglas L. Cole, Ph.D. Christopher Dammann

Anne-Marie Duliege, M.D., M.S.

Tracy J. Dunn, Ph.D., J.D. Grace U. Shin, J.D.

#### Age Position

- 55 President, Chief Executive Officer and Director
- 50 Executive Vice President, Corporate Development and Chief Financial Officer
- 62 Executive Vice President, Research and Development
- 41 Chief Commercial Officer
- 54 Vice President, Finance and Administration
- 60 Senior Vice President, Human Resources
- 60 Vice President, Development
- 37 Vice President, Business Development
- 47 Vice President, Clinical, Medical and Regulatory Affairs
- 44 Vice President, Intellectual Property and Legal Affairs
- 42 Vice President, Legal Affairs and Corporate Counsel

## **Executive Officers and Key Employees**

Arlene M. Morris has served as our President and Chief Executive Officer and as a member of our board of directors since 2003. From 2001 to 2003, Ms. Morris served as President and Chief Executive Officer at Clearview Projects, an advisory firm to biopharmaceutical and biotechnology companies on strategic transactions. From 1996 to 2001, Ms. Morris served as Senior Vice President of Business Development at Coulter Pharmaceutical, Inc., a pharmaceutical company. From 1993 to 1996, Ms. Morris served as Vice President of Business Development at Scios Inc., a biopharmaceutical company. From 1977 to 1993, Ms. Morris held positions of increasing responsibility at Johnson & Johnson, including Vice President of Business Development for McNeil Pharmaceutical. Ms. Morris serves as a member of the board of directors and the compensation and nominating and corporate governance committees of the board of directors of MediciNova, Inc. and the Biotechnology Industry Organization. Ms. Morris holds a B.A. from Carlow College and has studied marketing at Western New England College.

Paul B. Cleveland has served as our Executive Vice President, Corporate Development and Chief Financial Officer since January 2006. From April 2004 to December 2005, Mr. Cleveland served as a Managing Director at Integrated Finance, Ltd., an investment bank. From September 1996 to April 2003, Mr. Cleveland served as a Managing Director at J.P. Morgan Chase and Co. (and a predecessor firm, Hambrecht & Quist), an investment bank. From January 1993 to September 1996, Mr. Cleveland was a partner at Cooley Godward LLP, a law firm. From December 1988 to December 1992, he was a corporate attorney at Sidley Austin LLP, a law firm, and from September 1981 to November 1988, he was a corporate attorney at Davis Polk & Wardwell, a law firm. Mr. Cleveland holds a J.D. from Northwestern University School of Law and an A.B. from Washington University in St. Louis.

Robert B. Naso, Ph.D. has served as our Executive Vice President, Research and Development since 2004. From 1995 to 2004, Dr. Naso served as a Senior Vice President of Research and Development at Nabi Biopharmaceuticals, a biopharmaceutical company. From 1992 to 1995, Dr. Naso served as Vice President of Research and then Vice President of Research and Development at Univax Biologics, Inc., a biopharmaceuticals company that was acquired by North American Biologicals Inc. to form Nabi Biopharmaceuticals in 1995. From 1983 to 1992, Dr. Naso held positions of increasing responsibility with Johnson & Johnson, including most recently as Director of Bioscience at the R.W. Johnson Pharmaceutical Research Institute. Dr. Naso was on the faculty of The University of Texas, MD Anderson Hospital and Tumor Institute from 1973 to 1983. Dr. Naso holds a Ph.D. from West Virginia University at Morgantown and a B.A. from the State University of New York at Buffalo.

Jeffrey H. Knapp has served as our Chief Commercial Officer since July 2006. From November 2005 to April 2006, Mr. Knapp served as Senior Vice President, Sales and Marketing at Abgenix, Inc., a biopharmaceutical company. From October 2004 to July 2005, Mr. Knapp served as Vice President, Sales and Marketing, North America at Pharmion Corporation, a pharmaceutical company. From November 2001 to 2004, Mr. Knapp served as Vice President, U.S. sales and marketing at EMD Pharmaceuticals, a division of Merck KGaA, a pharmaceutical company. He has also held sales, marketing and business development positions at Eli Lilly and Company and Schering-Plough Corporation. Mr. Knapp holds a B.A. from Wittenberg University.

Ali Mahdavi has served as our Vice President, Finance and Administration since 2002. From 1999 to 2002, Mr. Mahdavi served as Chief Financial Officer of PointBase, Inc., a data management company. From 1989 to 1998, Mr. Mahdavi served as Chief Financial Officer of Ashtec, Inc., a global positioning systems manufacturer. Mr. Mahdavi holds a B.A. from the University of Sunderland.

*Kay Slocum* has served as our Senior Vice President, Human Resources since June 2006. From 2003 to 2006, Ms. Slocum served as a human resources consultant to us. From 2001 to 2003, Ms. Slocum served as Vice President, Human Resources of Deltagen, Inc., a biotechnology company. She also served as a Vice President of Human Resources at Corixa Corporation (formerly Coulter Pharmaceutical), a biotechnology

company. Earlier in her career, Ms. Slocum served as Manager of Corporate Employee Development for Varian Associates and Management Consultant for Coulter Corporation. Ms. Slocum holds a B.A. from Southern Illinois University and an M.S. from Loyola University of Chicago.

Douglas L. Cole, Ph.D. has served as our Vice President, Development since 2004. From 1991 to 2004, Dr. Cole served as Vice President, Technical Development at Isis Pharmaceuticals, a pharmaceutical company. Since 1999, Dr. Cole has served on advisory boards to departments of chemistry and chemical engineering for the University of Illinois, Champaign-Urbana, University of California San Diego, University of California Riverside and California State University, San Marcos. Dr. Cole holds a Ph.D. from the University of Illinois and a B.S. from Fort Hays State University.

Christopher Dammann has served as our Vice President, Business Development since January 2006. From December 2004 to January 2006, Mr. Dammann was an independent consultant, advising biotechnology clients on their partnering strategies. From August 2001 to August 2004, Mr. Dammann served as Executive Director of Corporate Partnering at Clearview Projects, a business development consulting firm. From July 2000 to August 2001, Mr. Dammann was Director of Corporate Development at ALZA Corporation, a pharmaceutical company. Mr. Dammann holds an M.B.A. from Indiana University and a B.S. from the University of South Dakota.

Anne-Marie Duliege, M.D., M.S. has served as our Vice President, Clinical, Medical and Regulatory Affairs since 2004. Since 1998, Dr. Duliege has also practiced at the Lucille Packard Children's Hospital at Stanford University Medical Center. From 1992 to 2004, Dr. Duliege served in various positions at Chiron Corporation, a biotechnology company, most recently as Senior Medical Director. Dr. Duliege holds an M.D. and M.S. from Paris Medical School and an M.S. from Harvard School of Public Health.

*Tracy J. Dunn, Ph.D., J.D.* has served as our Vice President, Intellectual Property and Legal Affairs since 2002. From 1996 to 2002, Dr. Dunn served as Director of Intellectual Property at Aviron, a biotechnology company, and subsequently at Medimmune Vaccines, Inc., a biotechnology company. From 1991 to 1996, Dr. Dunn was a patent attorney at Townsend and Townsend and Crew in Palo Alto, California. Dr. Dunn holds B.S., Ph.D. and J.D. degrees from the University of Wisconsin, where he also completed a National Cancer Institute post-doctoral research fellowship.

*Grace U. Shin, J.D.* has served as our Vice President, Legal Affairs and Corporate Counsel since October 2006. From May 1997 to April 2006, Ms. Shin served as corporate counsel to FibroGen, Inc., a biotechnology company, and since 2000 held the position of Vice President of Legal Affairs and Corporate Counsel. From 1992 to 1997, Ms. Shin was a corporate attorney at Pacific Gas & Electric Company in San Francisco. From to 1989 to 1992, Ms. Shin was a business associate at Cooley Godward in San Francisco. Ms. Shin holds a J.D. from the University of Michigan Law School and a B.A. from the University of Michigan School of Business Administration.

#### **EXECUTIVE COMPENSATION**

#### COMPENSATION DISCUSSION AND ANALYSIS

#### Overview

The Company s executive compensation program is intended to align executive goals and rewards with the Company and stockholder goals and progress as the Company advances as a development-stage biopharmaceutical company. This description of compensation policies and practices applies to the Company s Chief Executive Officer, Executive Vice President of Corporate Development and Chief Financial Officer, Executive Vice President of Research and Development, and Vice President of Finance and Administration, who are collectively referred to as the named executive officers.

## **Role of our Compensation Committee**

The Compensation Committee acts on behalf of the Board in fulfilling the Board is responsibilities to oversee the Company is compensation policies, plans and programs, and to review and determine the compensation to be paid to the Company is executive officers and directors; compensation includes salary, long-term incentives, bonuses, perquisites, equity incentives, severance arrangements, retirement benefits and other related benefits and benefit plans. The Compensation Committee is composed entirely of non-employee directors.

Historically, the Compensation Committee has evaluated corporate performance objectives and made or proposed adjustments to annual compensation and determined bonus and equity awards at one or more meetings held during the first quarter of the year or at the end of the preceding year. However, the Compensation Committee also considers matters related to individual compensation, such as compensation for new executive hires, as well as high-level strategic issues, such as the efficacy of the Company s compensation strategy, potential modifications to that strategy and new trends, plans or approaches to compensation, at various meetings throughout the year. Generally, the Compensation Committee s process comprises two related elements: the evaluation of performance objectives and the determination of compensation levels. For executives other than the Chief Executive Officer, the Compensation Committee solicits and considers evaluations and recommendations submitted to the Committee by the Chief Executive Officer. In the case of the Chief Executive Officer, the evaluation of her performance is conducted by the Compensation Committee, which proposes to the Board adjustments to her compensation as well as awards to be granted.

For additional information relating to the composition, role and responsibilities of the Compensation Committee, see Information Regarding the Board of Directors and Corporate Governance Board of Directors Committees Compensation Committee.

#### **Compensation Program Objectives**

The Company s executive compensation program is designed to achieve the following objectives:

- attract and retain talented and experienced executives in an extremely competitive labor market of biotechnology and pharmaceutical companies located in Northern California;
- motivate and reward key contributors whose knowledge, skills and performance are critical to growing our business and advancing our lead product, Hematide , through clinical trials towards commercialization;
- provide a compensation package that includes performance-based rewards and aligns rewards with accomplishment of objectives;

- provide performance-based rewards for the accomplishment of planned Company s and/or individual s achievement of goals;
- ensure fairness among the executive management team by recognizing the contributions each executive makes to the Company s progress and achievement of corporate goals; and
- foster teamwork and a shared commitment among executives to overall corporate progress by aligning the Company s and their individual goals.

## **Components of the Executive Compensation Program**

For 2006, the principal components of the Company s executive compensation program consisted of:

- base salary;
- eligibility for an annual cash bonus;
- equity incentives primarily in the form of stock options; and
- severance protection.

The Company utilizes short-term compensation, including base salary and cash bonuses, to recognize the experience, skills, knowledge and responsibilities required of each named executive officer, to meet competitive market conditions, and to motivate and reward key executives to perform. The Company may award annual performance bonuses of up to a percentage of the employee s base salary depending upon achievement of annual goals and objectives. In 2006, the target bonus for the Chief Executive Officer was up to 40% of base salary and between 20-25% of base salary for the other named executive officers. In addition, equity incentives, through the grant of stock options, are designed to directly align interests of the executive officers with the interests of the stockholders over the long-term and encourage the growth of stockholder value through upside potential. The Company addressed this through maintenance of equity ownership levels for the Chief Executive Officer consistent with market comparisons.

## **Competitive Market Review**

The Compensation Committee annually reviews executive compensation of the named executive officers with those reported for peer companies in the Northern California biotechnology and pharmaceutical industry to ensure that total compensation (base salary, annual bonus targets, and stock ownership) is market competitive, based on business and individual performance, as well as fair, based on internal equity in pay practices. The Company participates in an annual, national survey of executive compensation of approximately 550 biotechnology companies conducted by Radford Surveys + Consulting, a business unit of AON.

The group of peer companies is selected annually and updated by the Compensation Committee based on the criteria of similarly-sized companies by market capitalization, employee size, stage of development, and companies with which the Company regularly competes for talent. There were thirty-three public biotechnology and biopharmaceutical companies in the selected peer group for the 2006 compensation review and benchmarking process: Avigen, Sciclone Pharmaceuticals, Alexza Pharmaceuticals, Cytokinetics, Nuvelo, Onyx Pharmaceuticals, Pharmacyclics, Renovis, Titan Pharmaceuticals, Xenoport, Aradigm, Cerus, Cotherix, Durect, Dynavax Technologies, Maxygen, Sunesis Pharmaceuticals, Supergen, Xenogen, Kosan Biosciences, Genelabs Technologies, Tercica, Threshold Pharmaceuticals, Cell Genesys, Telik, Rigel, Theravance, Vaxgen, Connetics, Intermune, Genitope, CV Therapeutics and Exelixis.

As the Company competes with larger biotechnology and pharmaceutical companies for talent in Northern California, a very competitive labor market, the Company s philosophy is to use a guideline base

compensation target generally at the 60th percentile of compensation compared to peer company data for benchmarked, comparable positions. For 2006, this represented a projected 5.3% increase in base salary over 2005. This approach applies to the named executive officers and generally to all positions company-wide, except that individual pay may range substantially below or above those percentiles depending upon job function, scope of responsibility, individual performance and experience, skills, contribution, and market factors when, in the judgment of management and/or the Compensation Committee, as appropriate, the value of the individual s experience, performance and specific skill set justifies variation. In this way, competitively superior pay is given to those who earn it. As a result, the greatest retention value has been invested in the strongest performers.

## **Performance and Compensation Process**

At the beginning of each year, the Board of Directors in consultation with the Chief Executive Officer establishes corporate goals that it believes are the most significant objectives for the Company in the upcoming year and that are critical to the success of the Company in the short and long-term. These corporate goals normally include departmental, functional goals as well as project-based, cross-functional goals. These corporate goals typically include associated timelines and are normally reviewed and may be updated or adjusted by the Board of Directors in consultation with the Chief Executive Officer at mid-year, if determined appropriate. In 2006, the corporate goals included objectives relating to the achievement of Hematide clinical and regulatory milestones, business development and commercial plan objectives related to Hematide, progress of manufacturing related activities, advancement of research programs, and achievement of financing activities and cash burn targets. The Company does not disclose the specific goals as they contain competitively sensitive information and are not material to an understanding of compensation awards to the named executive officers.

The Compensation Committee considers actual results against the specific deliverables associated with the corporate goals, the extent to which each goal was a significant stretch goal for the organization, whether significant unforeseen obstacles or favorable circumstances altered the expected difficulty of achieving the desired results, and the extent to which economic assumptions underlying the performance targets were accurate. The corporate goals established by the Board in 2006 were intended to be moderately difficult to achieve and included certain performance goals which represented a substantial stretch beyond the actual results achieved in 2005. In reviewing performance against these stretch goals, the Compensation Committee realized that the achievement of the planned performance would be very difficult. The Committee determined that the Company achieved 85% of its goals for 2006 based on continued Phase 2 progress and related clinical and regulatory development of Hematide including completion of sufficient work to proceed to an end of Phase 2 meeting with the Food and Drug Administration for the renal program and significant progress in the oncology program, completion of separate Japan and worldwide collaboration agreements, advancement of commercial development plans, manufacturing progress for Hematide, completion of the Company s initial public offering and achievement of cash burn targets.

The Chief Executive Officer s performance is evaluated against achievement of the corporate goals while the other named executive officers performance is evaluated against a combination of corporate goals and more specific individual goals related to the executive officers functional responsibilities. At the end of each year, the Chief Executive Officer and the other named executive officers typically prepare a written self-assessment of their individual performance during the year and is considered by their supervisor or in the case of the Chief Executive Officer, the Compensation Committee and the Board as part of the full assessment of performance. Thereafter, in the case of the Chief Executive Officer s performance, the Compensation Committee also obtains the assessments of the independent Board members and provides a summary to the Board in conjunction with its assessment of accomplishments of corporate goals. For the other named executive officers, the Chief Executive Officer presents to the

Compensation Committee management s assessment of each named executive officer s performance during the year, including percentage achievement of such individual s specific goals and a summary of the accomplishments in the related functional area of responsibility. The Compensation Committee reviews and assesses the achievement of the corporate goals and, to the extent applicable, the individual accomplishments of the named executive officers in formulating annual compensation recommendations to the Board of Directors.

In determining the long-term incentive component of executive compensation, the Compensation Committee considers the Company s performance and the attainment of individual performance goals, the value of similar incentive awards given to executive officers of comparable companies, the awards given to the named executive officers in past years, and percentage ownership which is vested and unvested. The Compensation Committee views stock option grants as the basis for long-term incentive compensation. Based on this, stock option grants for each executive officer is determined based on a consideration of percentage ownership of the Company taking into consideration market comparisons and a general view as to individual performance.

The Compensation Committee s recommendation of base salary increases, stock option grants, and performance bonuses are made to the independent members of the Board of Directors after the performance review and a comparison to the benchmark data of corresponding executive positions in comparable, peer companies. The Chief Executive Officer is not present during the deliberations regarding her compensation.

## **Executive Compensation Actions**

Arlene M. Morris, President and Chief Executive Officer

Actions for 2006

- *Base Salary*. In December 2005, the Board of Directors approved a \$24,000 increase in 2006 base salary to \$434,340 effective January 1, 2006, which represents a 6% increase from the prior year s salary to provide for the estimated increase to maintain target market level compensation.
- Annual Performance Bonus. In January 2007, the Board of Directors awarded Ms. Morris a cash bonus of \$182,676 related to 2006 performance that included an annual performance bonus of \$147,676 (based upon achievement of 85% of the corporate goals) representing 34% of her 2006 base salary and a special \$35,000 bonus in recognition of her leadership in completing the initial public offering of the Company and forging collaboration agreements for Japan and on a worldwide basis.
- Equity Incentives. In February 2006, the Compensation Committee granted Ms. Morris stock options exercisable for 170,499 shares (adjusted for the one-for-four reverse stock split) with an exercise price of \$4.36 per share (adjusted for the one-for-four reverse stock split). The stock options vest in 48 equal monthly installments over the four (4) year period beginning on January 1, 2006 to maintain target market level equity ownership.

Actions for 2007

- *Base Salary*. In January 2007, based on the recommendation of the Compensation Committee, the Board of Directors approved a \$30,404 increase in 2007 base salary to \$464,744 effective January 1, 2007, which represents a 7% increase from the prior year s salary.
- *Equity Incentives.* In January 2007, based on the recommendation of the Compensation Committee, the Board of Directors granted Ms. Morris stock options exercisable for 100,000 shares

with an exercise price of \$33.97 per share. The stock options vest in 48 equal monthly installments over the four (4) year period beginning on January 1, 2007.

Paul B. Cleveland, Executive Vice President, Corporate Development and Chief Financial Officer

Actions for 2006

- Base Salary and Equity Incentives. Mr. Cleveland joined the Company in January 2006 with a base salary of \$300,000 and received a new hire grant for stock options exercisable for 112,772 shares (adjusted for the one-for-four reverse stock split) with an exercise price of \$4.36 per share (adjusted for the one-for-four reverse stock split). The stock options vest 25% upon Mr. Cleveland s completion of 1 year of service on January 3, 2007 and the remaining balance of the stock options vest in 36 equal monthly installments over the three (3) year period beginning on January 3, 2007.
- Annual Performance Bonus. In January 2007, the Board of Directors awarded Mr. Cleveland a cash bonus of \$66,570 related to 2006 performance (based upon achievement of 85% of the corporate goals and 100% of his individual goals) representing 22% of his 2006 base salary.

Actions for 2007

- *Base Salary*. In January 2007, based on the recommendation of the Compensation Committee, the Board of Directors approved a \$15,000 increase in 2007 base salary to \$315,000 effective January 1, 2007, which represents a 5% increase from the prior year s salary.
- Equity Incentives. In January 2007, based on the recommendation of the Compensation Committee, the Board of Directors granted Mr. Cleveland stock options exercisable for 28,000 shares with an exercise price of \$33.97 per share. The stock options vest in 48 equal monthly installments over the four (4) year period beginning on January 1, 2007.

Robert B. Naso, Ph.D., Executive Vice President, Research & Development

Actions for 2006

- *Base Salary*. In December 2005, the Board of Directors approved a \$20,000 increase in 2006 base salary to \$355,833 effective January 1, 2006, which represents a 6% increase from the prior year s salary.
- Annual Performance Bonus. In January 2007, the Board of Directors awarded Dr. Naso a cash bonus of \$78,959 related to 2006 performance (based upon achievement of 85% of the corporate goals and 100% of his individual goals) representing 22% of his 2006 base salary.
- Equity Incentives. In February 2006, the Compensation Committee granted Dr. Naso stock options exercisable for 63,999 shares (adjusted for the one-for-four reverse stock split) with an exercise price of \$4.36 per share (adjusted for the one-for-four reverse stock split). The stock options vest in 48 equal monthly installments over the four (4) year period beginning on January 1, 2006.

Actions for 2007

• *Base Salary*. In January 2007, based on the recommendation of the Compensation Committee, the Board of Directors approved a \$21,350 increase in 2007 base salary to \$377,183 effective January 1, 2007, which represents a 6% increase from the prior year s salary.

• *Equity Incentives.* In January 2007, based on the recommendation of the Compensation Committee, the Board of Directors granted Dr. Naso stock options exercisable for 80,000 shares

with an exercise price of \$33.97 per share. The stock options vest in 48 equal monthly installments over the four (4) year period beginning on January 1, 2007.

Ali Mahdavi, Vice President, Finance and Administration

Actions for 2006

- *Base Salary*. In December 2005, the Board of Directors approved a \$9,200 increase in 2006 base salary to \$238,375 effective January 1, 2006, which represents a 4% increase from the prior year s salary.
- Annual Performance Bonus. In January 2007, the Board of Directors awarded Mr. Mahdavi a cash bonus of \$44,099 related to 2006 performance (based upon achievement of 85% of the corporate goals and 100% of his individual goals) representing 18.5% of his 2006 base salary.
- Equity Incentives. In February 2006, the Compensation Committee granted Mr. Mahdavi stock options exercisable for 7,500 shares (adjusted for the one-for-four reverse stock split) with an exercise price of \$4.36 per share (adjusted for the one-for-four reverse stock split). The stock options vest in 48 equal monthly installments over the four (4) year period beginning on January 1, 2006.

Actions for 2007

- *Base Salary*. In January 2007, based on the recommendation of the Compensation Committee, the Board of Directors approved a \$9,535 increase in 2007 base salary to \$247,910 effective January 1, 2007, which represents a 4% increase from the prior year s salary.
- Equity Incentives. In January 2007, based on the recommendation of the Compensation Committee, the Board of Directors granted Mr. Mahdavi stock options exercisable for 22,000 shares with an exercise price of \$33.97 per share. The stock options vest in 48 equal monthly installments over the four (4) year period beginning on January 1, 2007.

## **Equity Grant Practices**

Our equity grant date practices require that stock options and other equity compensation have prices determined based on the fair market value on the date of grant. The fair market value of our grants of equity awards is the closing price of our common stock on the NASDAQ Global Market on the date of approval of the grant by the Board or Compensation Committee.

## **Employee Stock Purchase Plan**

In December 2006, the Company s 2006 Employee Stock Purchase Plan (the Purchase Plan ) became effective in connection with the Company s initial public offering. The Purchase Plan enables the named executive officers generally on the same basis as all employees to purchase, through payroll deductions, shares of the Company s common stock without payment of brokerage costs at a discount from the fair market value of the common stock at the time of purchase.

## EMPLOYMENT AGREEMENTS AND POTENTIAL PAYMENTS UPON TERMINATION OR A CHANGE OF CONTROL

In June 2003, the Company entered into an employment agreement with Ms. Morris. The agreement provides that Ms. Morris is employed at-will, and the employment relationship may be terminated for any reason at any time. However, if Ms. Morris is involuntarily terminated for reasons other than misconduct or her voluntary resignation following a material reduction in her duties, a reduction in her compensation by more than 10%, or a relocation of our primary office location by more than 35 miles, she will receive severance pay equal to nine months base salary and will be able to exercise any vested stock

option shares that have been granted to her until the earlier of one year following the date of termination or the expiration of the term of any such option. The Company will also be required to reimburse Ms. Morris for up to nine months of COBRA premiums or until she receives health insurance coverage through a new employer. In the event of a change of control of the Company and Ms. Morris involuntary termination within 12 months of such change of control of the Company, she will receive severance pay equal to 12 months base salary and the Company will be required to reimburse Ms. Morris for up to 12 months of COBRA premiums or until she receives health insurance coverage through a new employer. Ms. Morris will also be able to exercise any vested stock option shares that have been granted to her until the earlier of one year following the date of termination or the expiration of the term of any such option, and the vesting of all outstanding options will be accelerated so that all options are vested in full and we have no right to repurchase any earlier exercised shares. In the event of termination due to Ms. Morris death or disability, Ms. Morris employment agreement provides for certain benefits including the acceleration of outstanding options as described below.

The following table quantifies certain payments which may become due to Ms. Morris assuming that one of the events listed above had occurred as of December 31, 2006.

Executive Benefits and Payments upon Termination Compensation:	Involuntary Termination	Resignation or Termination Other than Involuntary Termination	Termination for Death or Disability	Involuntary Termination Following a Change of Control(1)	
Severance payment	\$ 216,011 (2)	\$	\$	\$ 288,015	(3)
Accelerated stock options			1,409,044	(4) 5,636,243	(5)
Benefits and perquisites:					
Health care	12,940 (6)			17,254	(7)
Accrued vacation pay		18,340 (8)	18,340	(8)	

- (1) A change of control under Ms. Morris employment agreement includes the merger, consolidation or other reorganization of the Company, the sale of all or substantially all of the Company s assets, and a change of a majority of the membership of the Company s Board (other than by approval by a majority of incumbent directors) since the commencement of Ms. Morris employment.
- (2) Represents 9 months of base salary less applicable withholdings and deductions.
- (3) Represents 12 months of base salary less applicable withholdings and deductions.
- An additional 25% of outstanding stock options held by Ms. Morris will become vested and exercisable upon her termination due to her death or disability. The value of the accelerated stock options was calculated by taking the difference between the closing market price of our common stock of \$34.04 as reported on the NASDAQ Global Market on December 31, 2006 and the exercise price of each accelerated stock option.
- (5) All unvested stock options held by Ms. Morris will become vested and exercisable in full upon her involuntary termination following a change of control. The value of the accelerated stock options was calculated by taking the difference between the closing market price of our common stock of \$34.04 as reported on the NASDAQ Global Market on December 31, 2006 and the exercise price of each accelerated stock option.
- Payment of COBRA health insurance premiums up to 9 months or until Ms. Morris becomes eligible for group health insurance through a new employer.
- Payment of COBRA health insurance premiums up to 12 months or until Ms. Morris becomes eligible for group health insurance through a new employer.
- (8) Based on vacation days accrued as of December 31, 2006.

In November 2005, the Company entered into an employment agreement with Mr. Cleveland. The agreement provides that Mr. Cleveland is employed at-will, and the employment relationship may be terminated for any reason at any time. However, if Mr. Cleveland is terminated without good cause, he will receive severance pay of six months base salary and will be able to exercise any vested stock option shares that have been granted to him until the earlier of one year following the date of termination or the expiration of the term of any such option. The Company is also required to reimburse Mr. Cleveland for up to 12 months of COBRA premiums or until he receives health insurance coverage through a new employer. The agreement also provides that in the event of a change of control of the Company and Mr. Cleveland s involuntary termination without cause within six months of the change of control of the Company, all of the then-unvested portion of his stock options may become immediately fully vested.

In March 2004, the Company entered into an employment agreement with Dr. Naso. The agreement provides that Dr. Naso is employed at-will, and the employment relationship may be terminated for any reason at any time. However, if Dr. Naso is terminated without good cause, he will receive severance pay of six months base salary and will be able to exercise any vested stock option shares that have been granted to him until the earlier of one year following the date of termination or the expiration of the term of any such option. The Company is also required to reimburse Dr. Naso for up to 12 months of COBRA premiums or until he receives health insurance coverage through a new employer. The agreement also provides that in the event of a change of control of the Company and Dr. Naso s involuntary termination without cause within six months of the change of control of the Company, all of the then-unvested portion of his stock options may become immediately fully vested. In addition, the agreement provided for relocation expenses and a mortgage subsidy for a period of four years following purchase of a home.

In August 2005, the Company entered into an employment agreement with Mr. Mahdavi. The agreement provides that Mr. Mahdavi is employed at-will, and the employment relationship may be terminated for any reason at any time. However, if Mr. Mahdavi is terminated without good cause, he will receive severance pay of six months base salary and will be able to exercise any vested stock option shares that have been granted to him until the earlier of one year following the date of termination or the expiration of the term of any such option. The Company is also required to reimburse Mr. Mahdavi for up to 12 months of COBRA premiums or until he receives health insurance coverage through a new employer. The agreement also provides that in the event of a change of control of the Company and Mr. Mahdavi s involuntary termination without cause within six months of the change of control of the Company, all of the then-unvested portion of his stock options may become immediately fully vested.

The following table quantifies certain payments which may become due to Mr. Cleveland, Dr. Naso and/or Mr. Mahdavi assuming that one of the events listed above occurred as of December 31, 2006.

Executive Benefits and Payments upon Termination	Termination for Cause	1	Termi Witho			Termi for Go Reason	ood		Voluntary Termination	1	Involuntary Termination upon a Change in Control	
Mr. Cleveland												
Compensation:												
Severance payment	\$		\$	96,928	(1)	\$	96,928	(1)	\$		\$	
Accelerated stock options											3,347,073	(2)
Benefits and perquisites:												
Health care			17	,254	(3)	17,	254	(3)				
Accrued vacation pay	2,231	(4)							2,231	(4)		
Dr. Naso												
Compensation:												
Severance payment	\$		\$	86,952	(1)	\$	86,952	(1)	\$		\$	
Accelerated stock options											2,442,985	(2)
Benefits and perquisites:												
Health care			13	,169	(3)	13,	169	(3)				
Accrued vacation pay	42,998	(4)							42,998	(4)		
Mr. Mahdavi												
Compensation:												
Severance payment	\$		\$	73,853	(1)	\$	73,853	(1)	\$		\$	
Accelerated stock options											336,115	(2)
Benefits and perquisites:												
Health care			6,7	69	(3)	6,7	69	(3)				
Accrued vacation pay	35,472	(4)							35,472	(4)		

- (1) Represents 6 months of base salary less applicable withholdings and deductions.
- (2) All unvested stock options held by each executive will become vested and exercisable in full following his involuntary termination upon a change in control. The value of the accelerated stock options was calculated by taking the difference between the closing market price of our common stock of \$34.04 as reported on the NASDAQ Global Market on December 31, 2006 and the exercise price of each accelerated stock option.
- Payment of COBRA health insurance premiums up to 12 months or until each executive becomes eligible for group health insurance through a new employer.
- (4) Based on vacation days accrued as of December 31, 2006.

Each of the named executive officers has also entered into a standard form agreement with respect to confidential information and inventions. Among other things, this agreement obligates each named executive officer to refrain from disclosing any of our confidential information received during the course of employment and, with some exceptions, to assign to us any inventions conceived or developed during the course of employment.

#### DIRECTOR COMPENSATION

During 2006 and prior to our initial public offering, our Board members received compensation as follows:

Mr. Douglas received \$2,000 for in-person attendance at each board meeting or \$1,000 for each board meeting attended telephonically. In addition, Mr. Douglas received \$2,000 per day for board-related work

requested by our chief executive officer and \$500 per telephone call specifically requested by our chief executive officer. In February 2006, Mr. Douglas was granted an option to purchase 7,500 shares of common stock at an exercise price of \$4.36 per share.

In June 2006, Dr. Love joined the Board and in connection therewith was paid a \$25,000 annual retainer, granted an option to purchase 7,500 shares of common stock at an exercise price of \$18.84 per share in July 2006, and was entitled to Board and committee meeting fees in the amounts outlined below.

In September 2006, Mr. Spiegelman joined the Board and in connection therewith was paid a \$25,000 annual retainer, granted an option to purchase 7,500 shares of common stock at an exercise price of \$18.84 per share and was entitled to Board and committee meeting fees in the amounts outlined below.

In May 2006, our Board of Directors adopted a compensation program for non-employee directors that became effective for directors other than Dr. Love and Mr. Spiegelman, upon the closing of our initial public offering. Pursuant to this program, each member of our Board of Directors who is not our employee will receive the following cash compensation for board services, as applicable:

- \$25,000 per year for service as a board member;
- \$10,000 per year for service as chairman of the audit committee;
- \$5,000 per year for service as chairman of the compensation committee;
- \$5,000 per year for service as chairman of the nominating and corporate governance committee;
- \$2,000 for each board meeting attended in person (\$1,000 for meetings attended by video or telephone conference);
- \$2,000 for each audit committee meeting attended;
- \$1,000 for each compensation committee meeting attended; and
- \$1,000 for each nominating and corporate governance committee meeting attended.

The non-employee members of our Board of Directors are reimbursed for their reasonable expenses incurred in attending board or committee meetings.

Members of our Board of Directors who are not our employees receive non-discretionary, non-statutory stock options under our 2006 Equity Incentive Plan. Each non-employee director on our Board of Directors as of the initial public offering, except any such person who was elected or appointed to our Board of Directors within nine months prior to such date and received an option from us in connection with his or her initial election or appointment to our Board of Directors, was automatically granted an option to purchase 7,500 shares of our common stock with an exercise price equal to the then fair market value of our common stock on the date of grant. Each non-employee director joining our Board of Directors hereafter will automatically be granted a non-statutory stock option to purchase 7,500 shares of common stock with an exercise price equal to the then fair market value of our common stock on the date of grant. On the date of each annual meeting of our stockholders beginning with the our meeting scheduled for May 31, 2007, each non-employee director will also automatically be granted a non-statutory stock option to purchase 2,500 shares of our common stock on that date with an exercise price equal to the then fair market value of our common stock. Initial grants will vest monthly over three years. Automatic annual grants will vest over 12 months. All stock options granted under our 2006 Equity Incentive Plan will have a term of ten years.

The following table shows for the fiscal year ended December 31, 2006 certain information with respect to the compensation of all non-employee directors of the Company:

Name	Fees Earned or Paid in Cash (\$)	Stock Awards (\$)	Option Awards (\$)(1)	Non-Equity Incentive Plan Compensation (\$)	All Other Compensation (\$)	Tot (\$)	tal
Elizabeth A. Czerepak	\$ 5,042 (2)		\$ 2,246			\$	7,288
R. Lee Douglas	\$ 30,750 (3)		\$ 27,923			\$	58,673
Nicholas Galakatos, Ph.D.	\$ 3,250 (4)		\$ 2,246			\$	5,496
Hironori Hozoji(6)	\$ 3,042 (5)					\$	3,042
Kathleen LaPorte	\$ 4,042 (7)		\$ 2,246			\$	6,288
John P. Walker	\$ 5,459 (7)		\$ 2,246			\$	7,705
Ted W. Love, M.D.	\$ 39,000 (8)		\$ 23,206			\$	62,206
Daniel K. Spiegelman	\$ 33,000 (9)		\$ 12,927			\$	45,927

- Amount reflects the total stock-based compensation expense for the year ended December 31, 2006 calculated in accordance with Statement of Financial Accounting Standards No. 123(R), *Share-Based Payment*, or SFAS No. 123(R), and using the modified prospective method for unvested awards as of January 1, 2006. See Note 8 of the Notes to Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2006 for a discussion of the assumptions made in determining the grant date fair value and stock-based compensation expense of equity awards.
- (2) Represents amounts earned in 2006 relating to the Board compensation program effective upon the Company s initial public offering as described above. Ms. Czerepak requested such amounts to be paid to Bear Stearns Health Innoventures Management LLC.
- Represents \$10,500 earned in 2006 relating to the arrangement with Mr. Douglas for consulting services and \$20,250 earned in 2006 relating to the arrangement with Mr. Douglas for board services prior to the Company s initial public offering and the Board compensation program effective upon the Company s initial public offering, each as described above.
- (4) Represents amounts earned in 2006 relating to the Board compensation program effective upon the Company s initial public offering and described above. Mr. Galakatos requested that such amounts be paid to MPM Asset Management LLC.
- (5) Represents amounts earned in 2006 relating to the Board compensation program effective upon the Company s initial public offering and described above. Mr. Hozoji requested that such amounts be paid to JAFCO America Ventures, Inc.
- Mr. Hozoji declined any issuance of stock options pursuant to the Board compensation program effective upon the Company s initial public offering. Mr. Hozoji resigned as a director of the Company effective as of February 28, 2007.
- (7) Represents amounts earned in 2006 relating to the Board compensation program effective upon the Company s initial public offering as described above.
- (8) Represents a \$25,000 annual retainer paid in July 2006 for Board services and an additional \$14,000 earned in 2006 relating to the arrangement with Dr. Love for board services prior to our initial public offering and the Board compensation program effective upon the Company s initial public offering, as described above.

(9) Represents a \$25,000 annual retainer paid in October 2006 for Board services and an additional \$8,000 earned in 2006 relating to the arrangement with Mr. Spiegelman for board services prior to our

initial public offering and the Board compensation program effective upon the Company s initial public offering, as described above.

The grant dates and the fair value of stock option grants to our non-employee directors in the fiscal year ended December 31, 2006 are as follows:

		Number of Securities		
Name	Grant Date	Underlying	Exercise Price	Grant Date
Name		Options (#)	(\$/Sh)	Fair Value (\$)(1)
Elizabeth A. Czerepak(2)	12/14/2006	7,500	\$ 25.00	\$ 136,732
R. Lee Douglas(3)	2/10/2006	7,500	4.36	100,979
	12/14/2006	7,500	25.00	136,732
Nicholas Galakatos, Ph.D.(4)	12/14/2006	7,500	25.00	136,732
Kathleen LaPorte(5)	12/14/2006	7,500	25.00	136,732
John P. Walker(6)	12/14/2006	7,500	25.00	136,732
Ted W. Love, M.D.(7)	7/28/2006	7,500	18.84	139,239
Daniel K. Spiegelman(8)	9/27/2006	7,500	18.84	147,582

- (1) Total stock-based compensation as determined under SFAS No. 123(R). Amounts are amortized over the requisite service period for each award.
- (2) As of December 31, 2006, Ms. Czerepak held options to purchase 7,500 shares of our common stock.
- (3) As of December 31, 2006, Mr. Douglas held options to purchase 31,250 shares of our common stock.
- (4) As of December 31, 2006, Mr. Galakatos held options to purchase 7,500 shares of our common stock.
- (5) As of December 31, 2006, Ms. LaPorte held options to purchase 7,500 shares of our common stock.
- (6) As of December 31, 2006, Mr. Walker held options to purchase 7,500 shares of our common stock.
- (7) As of December 31, 2006, Dr. Love held options to purchase 7,500 shares of our common stock.
- (8) As of December 31, 2006, Mr. Spiegelman held options to purchase 7,500 shares of our common stock.

#### SUMMARY COMPENSATION TABLE FOR FISCAL 2006

The following table shows compensation awarded to or paid to, or earned by, the Company s Chief Executive Officer, Chief Financial Officer and the other named executive officers for the year ended December 31, 2006.

Name and Principal Position	Year*	Sal (\$)	lary	Bonus (\$)	Stock Awards	A	otion wards (1)	Incer Plan	pensation	All C	other pensatio	n	Tot	tal (\$)
Arlene M. Morris	2006	\$	434,340	\$	\$	\$	560,049	\$	182,676	\$	556	(3)	\$	1,177,621
President and Chief Executive Officer														
Paul B. Cleveland	2006	\$	300,000	\$	\$	\$	347,545	\$	66,570	\$			\$	714,115
Executive Vice President, Corporate														
Development and Chief Financial Officer														
Robert B. Naso, Ph.D.	2006	\$	355,833	\$	\$	\$	210,297	\$	78,959	\$	43,860	(4)	\$	688,949
Executive Vice President, Research														
and Development														
Ali Mahdavi	2006	\$	238,375	\$	\$	\$	29,644	\$	44,099	\$			\$	312,118
Vice President, Finance and														
Administration and Chief Accounting														
Officer														

<sup>\*</sup> As permitted by the rules promulgated by the SEC, no amounts are shown for 2004 and 2005.

- (2) Represents cash performance bonuses for 2006 and paid in the first quarter of 2007.
- (3) Represents a tax gross-up on a personal benefit that was provided by the Company.
- (4) Represents housing subsidy, including a gross-up for payroll taxes, received in connection with Mr. Naso s employment agreement.

<sup>(1)</sup> Amount reflects the total stock-based compensation expense for the year ended December 31, 2006 calculated in accordance with SFAS No. 123(R) and using the modified prospective method for unvested awards as of January 1, 2006. See Note 8 of Notes to Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2006 for a discussion of the assumptions made in determining the grant date fair value and stock-based compensation expense of equity awards.

#### GRANTS OF PLAN-BASED AWARDS IN FISCAL 2006

The following table shows for the fiscal year ended December 31, 2006, certain information regarding grants of plan-based awards to the named executive officers:

Name	Grant Date	Estimated Po Under Non-E Plan Awards Threshold (\$)	Equity Incenti		All Other Stock Awards: Number of Shares of Stock or Units (#)	All Other Option Awards: Number of Securities Underlying Options (#)	Exercise Price of Option Awards (\$/Sh)	Grant Date Fair Value of Stock and Option Awards (\$)(3)
Ms. Morris		\$	\$ 182,676		5 ()	<b>P</b> 110111 ()	\$	\$
	2/10/2006					170,499	4.36	2,285,027
Mr. Cleveland			66,570	(3)				
	2/07/2006					112,772	4.36	1,510,972
Mr. Naso			78,959	(4)				
	2/10/2006					63,999	4.36	857,714
Mr. Mahdavi			44,099	(5)				
	2/10/2006					7,500	4.36	100,515

<sup>(1)</sup> The Company does not provide for thresholds or maximums as part of its performance bonus program. The Company s performance bonus program is described above in Executive Compensation Compensation Discussion and Analysis .

Our executive compensation policies, practices and arrangements, pursuant to which the compensation set forth in the Summary Compensation Table and the Grants of Plan Based Awards table was paid or awarded, are described above under Executive Compensation Compensation Discussion and Analysis.

#### **OUTSTANDING EQUITY AWARDS AT FISCAL YEAR END**

The following table shows for the fiscal year ended December 31, 2006, certain information regarding outstanding equity awards at fiscal year end for the named executive officers.

	Option Award	ls				
Name	Option Plan	Number of Securities Underlying Unexercised Options Exercisable (#)	Number of Securities Underlying Unexercised Options Unexercisable (#)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options (#)	Option Exercise Price (\$/Sh)	Option Expiration Date
Ms. Morris	2001	172,286	(π)	(π)	\$ 0.80	7/22/2013
IVIS. IVIOITIS						
	2001	52,000			0.80	12/14/2014
	2001	170,499			4.36	2/9/2016
Mr. Cleveland	2001	112,772			4.36	2/6/2016
Mr. Naso	2001	75,833			0.80	5/10/2014
	2001	8,000			0.80	12/14/2014
	2001	63,999			4.36	2/9/2016
Mr. Mahdavi	2001	12,500			0.80	9/8/2013
	2001	5,000			0.80	12/14/2014
	2001	7,500			4.36	2/9/2016

<sup>(2)</sup> Represents cash performance bonuses for 2006 and paid in the first quarter of 2007.

<sup>(3)</sup> Total stock-based compensation as determined under SFAS No. 123(R). Amounts are amortized over the requisite service period for each award.

#### OPTION EXERCISES AND STOCK VESTED IN FISCAL 2006

The following table shows certain information regarding option exercises and stock vested during the last fiscal year with respect to the named executive officers:

	Option Awards Number of Shares Acquired on Exercise	Value Realize	Stock Awar Number of Shares d Acquired on Vesting	Value Realized
Name	(#)	(\$)	(#)	(\$)
Ms. Morris		\$		\$
Mr. Cleveland				
Mr. Naso				
Mr. Mahdavi	17,500	62,300	(1)	

The value realized upon exercise of the stock options was calculated by taking the difference between the fair value of our common stock of \$4.36 per share, as determined by our Board of Directors, and the exercise price of each stock option. The stock options were exercised prior to the completion of our initial public offering in December 2006, therefore our Board of Directors was required to estimate the fair value of our common stock in the absence of a public trading market for our common stock.

#### TRANSACTIONS WITH RELATED PERSONS

#### RELATED-PERSON TRANSACTIONS POLICY AND PROCEDURES

The following includes a description of transactions during 2006 in which the amount involved in the transaction exceeds \$120,000, and in which any of our directors, executive officers, or holders of more than 5% of our capital stock had or will have a direct or indirect material interest, other than equity and other compensation, termination, change-in control and other arrangements, which are described under Executive Compensation .

All share and per share amounts pertaining to common stock have been retroactively adjusted to give effect to a one-for-four reverse stock split of our common stock and preferred stock that became effective in November 2006.

Pursuant to our Code of Conduct and our Audit Committee Charter, our executive officers, directors, and principal stockholders, including their immediate family members and affiliates, and other employees and their family members are not permitted to enter into a related party transaction with us without the prior consent of our Audit Committee, or other independent committee of our Board of Directors in the case it is inappropriate for our Audit Committee to review such transaction due to a conflict of interest. Any request for us to enter into a transaction with an executive officer, director, principal stockholder, or any of such persons immediate family members or affiliates, in which the amount involved exceeds \$120,000, or other transactions that may give rise to a conflict of interest, must first be presented for approval. Related party transactions involving our officers, directors or principal stockholders, including their immediate family members and affiliates, must be presented to our Audit Committee for review, consideration and approval. Conflict of interest transactions with other employees and their family members must be presented to our Compliance Officer for review. All of our directors, executive officers and employees are required to report to our Audit Committee or our Compliance Officer any such related party or conflict of interest transaction. In approving or rejecting the proposed agreement, our Audit Committee or Compliance Officer shall consider the relevant facts and circumstances available and deemed relevant, including, but not limited to the risks, costs and benefits to us, the terms of the transaction, the availability of other sources for comparable services or products, and, if applicable, the

impact on a director s independence. Our Audit Committee or Compliance Officer shall approve only those agreements that, in light of known circumstances, are in, or are not inconsistent with, our best interests, as determined in a good faith exercise of discretion. All of the transactions described below were entered into prior to the adoption of our Code of Conduct and Audit Committee Charter and were approved by our Board of Directors.

#### **Common Stock**

The participants in our common stock issuances include the following directors, executive officers and holders of more than 5% of our capital stock. The following table presents the number of shares issued to these related parties in these issuances. For a description of current beneficial ownership, see Principal Stockholders .

	Common
Purchaser	Stock
Directors and executive officers	
Ali Mahdavi(1)	17,500
Principal stockholders	
Apax Managers Europe and affiliated entities(2)	1,608,938
Apax Managers, Inc. and affiliated entities(3)	1,188,290
Bear Stearns Health Innoventures Management LLC and affiliated entities(4)	1,159,551
Glaxo and affiliated entities(5)	848,293
JAFCO Life Science No. 1 Investment Enterprise Partnership and affiliated entities(6)	993,903
MPM BioVentures II-QP, LP and affiliated entities(7)	1,600,469
Sprout Capital IX, L.P. and affiliated entities(8)	1,572,145

- (1) Represents the exercise of stock options granted pursuant to the Company s 2001 Plan.
- Upon the closing of our initial public offering, warrants exercisable for 76,620 shares of common stock held by Apax WW Nominees Limited A/C AE5 were net exercised for 24,518 shares of common stock and 250,000 shares of Series B preferred stock, 396,236 shares of Series C preferred stock and 819,360 shares of Series D preferred stock held by Apax WW Nominees Limited A/C AE5 were automatically converted into 368,824, 396,236 and 819,360 shares of common stock, respectively.
- Upon the closing of our initial public offering, warrants exercisable for 78,502 shares of common stock held by Apax Excelsior VI, L.P. were net exercised for 25,120 shares of common stock and 256,140 shares of Series B preferred stock, 406,300 shares of Series C preferred stock and 206,123 shares of Series D preferred stock held by Apax Excelsior VI, L.P. were automatically converted into 377,882, 406,300 and 206,123 shares of common stock, respectively; warrants exercisable for 6,417 shares of common stock held by Apax Excelsior VI-A C.V., L.P. were net exercised for 2,053 shares of common stock and 20,940 shares of Series B preferred stock, 33,188 shares of Series C preferred stock and 16,596 shares of Series D preferred stock held by Apax Excelsior VI-A C.V., L.P. were automatically converted into 30,892, 33,188 and 16,596 shares of common stock; warrants exercisable for 4,275 shares of common stock held by Apax Excelsior VI-B C.V., L.P. were net exercised for 1,368 shares of common stock and 13,950 shares of Series B preferred stock, 22,109 shares of Series C preferred stock and 11,056 shares of Series D preferred stock held by Apax Excelsior VI-B C.V., L.P. were automatically converted into 20,580, 22,109 and 11,056 shares of common stock, respectively; and warrants exercisable for 2,749 shares of common stock held by Patricof Private Investment Club III, L.P. were net exercised for 879 shares of common stock and 8,970 shares of Series B preferred stock, 13,883 shares of Series C preferred stock and 7,028 shares of Series D preferred stock held by Patricof Private Investment Club III, L.P. were automatically converted into 13,233, 13,883 and 7,028 shares of common stock, respectively.

- Upon the closing of our initial public offering, 95,892 shares of Series C preferred stock and 71,919 shares of Series D preferred stock held by Bear Stearns Health Innoventures, L.P. were automatically converted into 95,892 and 71,919 shares of common stock, respectively; 78,887 shares of Series C preferred stock and 59,165 shares of Series D preferred stock held by Bear Stearns Health Innoventures Offshore, L.P. were automatically converted into 78,887 and 59,165 shares of common stock, respectively; 44,568 shares of Series C preferred stock and 33,426 shares of Series D preferred stock held by BSHI Members, L.L.C. were automatically converted into 44,568 and 33,426 shares of common stock, respectively; 62,203 shares of Series C preferred stock and 46,652 shares of Series D preferred stock held by Bear Stearns Health Innoventures Employee Fund, L.P. were automatically converted into 62,203 and 46,652 shares of common stock, respectively; and 381,051 shares of Series C preferred stock and 285,788 shares of Series D preferred stock held by BX, L.P. were automatically converted into 381,051 and 285,788 shares of common stock, respectively.
- (5) Consists of 553,236 shares of common stock held by Affymax Research Institute; 147,529 shares of common stock held by Affymax Technologies N.V.; 73,764 shares of common stock held by Glaxo Group Ltd.; and 73,764 shares of common stock held by SmithKline Beecham Corporation.
- Upon the closing of our initial public offering, 662,602 shares of Series D preferred stock held by JAFCO Life Science No.1 Investment Enterprise Partnership were automatically converted into 662,602 shares of common stock; 99,390 shares of Series D preferred stock held by JAFCO V-1(A) Venture Capital Investment Limited Partnership were automatically converted into 99,390 shares of common stock; 165,650 shares of Series D preferred stock held by JAFCO V-1(B) Venture Capital Investment Limited Partnership were automatically converted into 165,650 shares of common stock; and 66,261 shares of Series D preferred stock held by JAFCO V-1 STAR Venture Capital Investment Limited Partnership were automatically converted into 66,261 shares of common stock.
- Upon the closing of our initial public offering, warrants exercisable for 72,320 shares of common stock held by (7)MPM BioVentures II-QP, LP were net exercised for 23,142 shares of common stock and 235,970 shares of Series B preferred stock, 373,999 shares of Series C preferred stock and 223,363 shares of Series D preferred stock held by MPM BioVentures II-QP, LP were automatically converted into 348,125, 373,999 and 223,363 shares of common stock, respectively; warrants exercisable for 25,465 shares of common stock held by MPM BioVentures GmbH & Co. Parallel Beteiligungs KG were net exercised for 8,148 shares of common stock and 83,090 shares of Series B preferred stock, 131,692 shares of Series C preferred stock and 78,651 shares of Series D preferred stock held by MPM BioVentures GmbH & Co. Parallel Beteiligungs KG were automatically converted into 122,582, 131,692 and 78,651 shares of common stock, respectively; warrants exercisable for 7,980 shares of common stock held by MPM BioVentures II, L.P. were net exercised for 2,553 shares of common stock and 26,040 shares of Series B preferred stock, 41,271 shares of Series C preferred stock and 24,648 shares of Series D preferred stock held by MPM BioVentures II, L.P. were automatically converted into 38,416, 41,271 and 24,648 shares of common stock, respectively; warrants exercisable for 1,501 shares of common stock held by MPM Asset Management Investors 2001 LLC were net exercised for 480 shares of common stock and 4,900 shares of Series B preferred stock, 7,765 shares of Series C preferred stock and 4,638 shares of Series D preferred stock held by MPM Asset Management Investors 2001 LLC were automatically converted into 7,228, 7,765 and 4,638 shares of common stock, respectively; and 132,520 shares of Series D preferred stock held by MPM BioVentures Strategic Fund, L.P. were automatically converted into 132,520 shares of common stock.
- (8) In December 2006, warrants exercisable for 107,268 shares of common stock held by Sprout Capital IX, L.P. were exercised for 107,268 shares of common stock. Upon the closing of our initial public offering, 325,948 shares of Series B preferred stock, 516,610 shares of Series C preferred stock and 331,301 shares of Series D preferred stock held by Sprout Capital IX, L.P. were automatically converted into 480,869, 516,610 and 331,301 shares of common stock, respectively; 18,815 shares of

Series B preferred stock and 29,821 shares of Series C preferred stock held by Sprout IX Plan Investors, L.P. were automatically converted into 27,757 and 29,821 shares of common stock, respectively; 1,284 shares of Series B preferred stock and 2,036 shares of Series C preferred stock held by Sprout Entrepreneurs Funds, L.P. were automatically converted into 1,894 and 2,036 shares of common stock, respectively; and 3,951 shares of Series B preferred stock and 6,262 shares of Series C preferred stock held by DLJ Capital Corporation were automatically converted into 5,828 and 6,262 shares of common stock, respectively.

Some of our directors are associated with our principal stockholders as indicated in the table below:

Director	Principal Stockholder
Elizabeth A. Czerepak	Bear Stearns Heath Innoventures Management LLC and affiliated entities
Nicholas Galakatos	MPM BioVentures II-QP, LP and affiliated entities
Hironori Hozoji(1)	JAFCO Life Science No. 1 Investment Enterprise Partnership and
	affiliated entities
Kathleen LaPorte	Sprout Capital IX, L.P. and affiliated entities

(1) Mr. Hozoji resigned from our board of directors effective as of February 28, 2007.

#### Other Transactions

We have entered into employment agreements with our executive officers. For a description of these employment agreements, see Executive Compensation Employment Agreements and Potential Payments upon Termination or a Change in Control.

We have granted stock options to our directors and executive officers. For a description of these options, see Executive Compensation Grants of Plan-Based Awards in Fiscal 2006, Executive Compensation Outstanding Equity Awards at Fiscal Year-End and Executive Compensation Director Compensation.

We have entered, and intend to continue to enter, into separate indemnification agreements with our directors and executive officers, in addition to the indemnification provided for in our Bylaws. These agreements, among other things, require us to indemnify our directors and executive officers for certain expenses, including attorneys fees, judgments, fines and settlement amounts incurred by a director or executive officer in any action or proceeding arising out of their services as one of our directors or executive officers, or any of our subsidiaries or any other company or enterprise to which the person provides services at our request.

# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth certain information regarding the ownership of the Company s common stock as of February 15, 2007 by: (i) each director and nominee for director; (ii) each of the executive officers named in the Summary Compensation Table; (iii) all executive officers and directors of the Company as a group; and (iv) all those known by the Company to be beneficial owners of more than five percent of its common stock.

	Shares Beneficially	Percentage of Shares Beneficially
Name and Address of Beneficial Owner	Owned( )	Owned
5% Stockholders		
Apax Managers Europe, and affiliated entities(1)	1,653,938	11.12 %
Apax Managers, Inc.(2)	1,268,288	8.52 %
Bear Stearns Health Innoventures Management LLC and affiliated entities(3)	1,159,551	7.79 %
Glaxo and affiliated entities(4)	848,293	5.70 %
JAFCO Life Science No. 1 Investment Enterprise Partnership and affiliated entities(5)	993,903	6.68 %
MPM BioVentures II-QP, LP and affiliated entities(6)	1,631,719	10.97 %
Sprout Capital IX, L.P. and affiliated entities(7)	1,572,145	10.57 %
Named Executive Officers and Directors		
Elizabeth A. Czerepak(8)	1,160,384	7.80 %
R. Lee Douglas(9)	24,583	*
Nicholas Galakatos, Ph.D.(10)	1,620,052	10.89 %
Hironori Hozoji(11)	993,903	6.68 %
Kathleen LaPorte(12)	1,572,978	10.57 %
John P. Walker(13)	833	*
Ted Love(14)	7,500	*
Daniel K. Spiegelman(15)	7,500	*
Arlene M. Morris(16)	415,743	2.72 %
Paul B. Cleveland(17)	114,521	*
Robert B. Naso, Ph.D.(18)	152,831	1.02 %
Ali Mahdavi(19)	43,874	*
All directors and executive officers as a group (12 persons)(20)	6,114,702	39.16 %

This table is based upon information supplied by officers, directors and principal stockholders and Schedules 13G filed with the SEC. Unless otherwise indicated in the footnotes to this table and subject to community property laws where applicable, the Company believes that each of the stockholders named in this table has sole voting and investment power with respect to the shares indicated as beneficially owned. Applicable percentages are based on 14,878,740 shares of common stock outstanding as of February 15, 2007, adjusted as required by rules promulgated by the SEC. Shares of common stock subject to options currently exercisable or exercisable within 60 days of February 15, 2007, are deemed outstanding for computing the percentage of beneficial ownership of the person holding such options but are not deemed outstanding for computing the percentage of beneficial ownership of any other person.

<sup>\*</sup> Represents beneficial ownership of less than one percent.

- (1) Apax Managers Europe is the discretionary investment manager of the Europe V Funds (as defined below). Apax Europe V GP Co Ltd is the general partner of Apax Europe V GP, L.P., a Delaware limited partnership (the General Partner of the Europe V Funds ). The General Partner of the Europe V Funds is the general partner of certain private equity funds, including: (i) Apax Europe V-A, L.P., a Delaware limited partnership ( Europe V-A ), (ii) Apax Europe V-B, L.P., an English limited partnership (Europe V-B), (iii) Apax Europe V-C GmbH & Co, KG, a German limited partnership ( Europe V-C ), (iv) Apax Europe V-D, L.P., an English limited partnership ( Europe V-D ), (v) Apax Europe V-E, L.P., an English limited partnership ( Europe V-E ), (vi) Apax Europe V-F, C.V., a Dutch limited partnership (Europe V-F), (vii) Apax Europe V-G, C.V., a Dutch limited partnership (Europe V-G), (viii) Apax Europe V-1, L.P., an English limited partnership (Europe V-1), and (ix) Apax Europe V-2, L.P., an English limited partnership ( Europe V-2 and, together with Europe V-A, Europe V-B, Europe V-C, Europe V-D, Europe V-E, Europe V-F, Europe V-G and Europe V-1, the Europe V Funds ). Apax Europe Managers owns all of the issued share capital of APAX WW Nominees Ltd. ( Apax WW Nominees ), a corporation organized under the laws of England. Apax WW Nominees is the registered owner of 1,653,938 shares of the common stock of Affymax, Inc. These shares are beneficially owned by the Apax Europe V Funds as follows: Europe V-A: 1,033,776 shares (7.22%); Europe V-B: 185,942 shares (1.3%); Europe V-C: 105,711 shares (0.74%); Europe V-D: 139,320 shares (0.97%); Europe V-E: 138,757 shares (0.97%); Europe V-F: 24,409 shares (0.17%); Europe V-G: 24,409 shares (0.17%); Europe V-1: 788 shares (0.01%); and Europe V-2: 826 shares (0.01%). Therefore, Apax Managers Europe and Apax Europe V GP each has sole dispositive power with respect to, and is the beneficial owner of, an aggregate of 1,653,938 shares of the common stock of Affymax, Inc. nominally owned by Apax WW Nominees and beneficially owned by the Europe V Funds as indicated above.
- (2) Mr. John Megrue is the sole director of Apax Managers, Inc. ( AMI ). AMI is the general partner of Apax Excelsior VI Partners, L.P. (Excelsior VI Partners ), a Delaware limited partnership. Excelsior VI Partners is the general partner of each of Apax Excelsior VI, L.P. ( Excelsior VI ), a Delaware limited partnership, Apax Excelsior VI-A C.V. ( Excelsior VI-A ), a limited partnership organized under the laws of the Netherlands, Apax Excelsior VI-B C.V. ( Excelsior VI-B ), a limited partnership organized under the laws of the Netherlands, and Patricof Private Investment Club III, L.P. ( PPIC III ), a Delaware limited partnership. Therefore, each of AMI and Mr. Megrue has sole dispositive power with respect to, and is the beneficial owner of, an aggregate of 1,268,288 shares of the common stock of Affymax, Inc., including 1,085,556 shares of common stock owned by Excelsior VI, 87,440 shares of common stock owned by Excelsior VI-A, 58,251 shares of common stock owned by Excelsior VI-B and 37,041 shares of common stock owned by PPIC III.
- (3) Consists of 167,811 shares held by Bear Stearns Health Innoventures, L.P. (BSHI); 138,052 shares held by Bear Stearns Health Innoventures Offshore, L.P. (Offshore); 77,994 shares held by BSHI Members, L.L.C. (Members); 108,855 shares held by Bear Stearns Health Innoventures Employee Fund, L.P. (Employee Fund); and 666,839 shares held by BX, L.P. (BX), (collectively, the BSHI Funds). The Bear Stearns Companies, Inc. (BSCI) is the parent company of Bear Stearns Asset Management, Inc. (BSAM). BSAM is the sole manager of Bear Stearns Health Innoventures Management, LLC (Management) and the sole manager of Members. Dr. Ryser and Elizabeth Czerepak are managing partners of Management. Management is the sole general partner of BSHI, the sole general partner of Offshore, the sole general partner of BX, and the sole general partner of Employee Fund, and Members co-invests with these funds. Ms. Czerepak, who is a director of the Company and Managing Partner of BSHI, is NASD registered (Series 7 and 63). Ms. Czerepak holds shared voting or investment power over the shares with other members or partners of BSHI. Ms. Czerepak disclaims beneficial ownership of the shares except to the extent of her proportionate pecuniary interest therein.

- (4) Consists of 553,236 shares of common stock held by Affymax Research Institute; 147,529 shares of common stock held by Affymax Technologies N.V.; 73,764 shares of common stock held by Glaxo Group Ltd.; and 73,764 shares of common stock held by SmithKline Beecham Corporation.
- (5) Consists of 662,602 shares held by JAFCO Life Science No.1 Investment Enterprise Partnership; 99,390 shares held by JAFCO V-1(A) Venture Capital Investment Limited Partnership; 165,650 shares held by JAFCO V-1 STAR Venture Capital Investment Limited Partnership; and 66,261 shares held by JAFCO V-1 STAR Venture Capital Investment Limited Partnership, (collectively, the JAFCO Funds ). Mr. Hozoji is also Senior Vice President of JAFCO America Ventures, Inc., which is a wholly owned subsidiary of JAFCO Co., Ltd. ( JAFCO ) and is an investment officer at JAFCO Life Sciences Investment. JAFCO is Executive Partner or General Partner of each of the JAFCO Funds. Mr. Hozoji holds shared voting or investment power over the shares held by each of the JAFCO Funds. Mr. Hozoji disclaims beneficial ownership of the shares except to the extent of his proportionate interests therein.
- (6) Consists of 989,697 shares held by MPM BioVentures II-QP, LP ( BVII QP ); 348,491 shares held by MPM BioVentures GmbH & Co. Parallel Beteiligungs KG ( BVKG ); 109,213 shares held by MPM BioVentures II, L.P. ( BV II ); 20,548 shares held by MPM Asset Management Investors 2001 LLC ( AM 2001 ); 132,520 shares held by MPM BioVentures Strategic Fund, L.P. ( MPM SF ); 18,750 shared held by Nicholas Galakatos, Ph.D; 7,500 shares held by the Henner Revocable Trust; and 5,000 shares held by Dr. Kazumi Shiosaki. Dr. Dennis Henner, a trustee of the Henner Revocable Trust, is a managing member of MPM Asset Management II LLC ( AM II LLC ) and MPM AM 2001. MPM Asset Management II, L.P. (AM II GP ) and AM II LLC are the direct and indirect general partners of BV II, BV II QP and BV KG. MPM Asset BioVentures III GP, L.P. ( AM III GP ) and MPM BioVentures III LLC ( AM III LLC ) are the direct and indirect general partners of MPM SF. Dr. Galakatos is a member of AM II LLC, AM III LLC and AM 2001. Dr. Galakatos shares voting or dispositive power over the securities with Ansbert Gadicke and Luke Evnin, and he disclaims beneficial ownership of the securities except to the extent of his pecuniary interest therein.
- (7) Consists of 1,494,253 shares held by Sprout Capital IX, L.P.; 60,938 shares held by Sprout IX Plan Investors, L.P.; 4,159 shares held by Sprout Entrepreneurs Funds, L.P.; and 12,795 shares held by DJL Capital Corp. (collectively, the Sprout Funds ). Ms. LaPorte is a managing director of New Leaf Venture Partners., L.L.C., which pursuant to a sub-management agreement with DLJ Capital Corporation provides investment management services on investments held by the Sprout Group, including Sprout Capital IX, L.P. DLJ Capital Corporation is the managing general partner of Sprout Capital IX, L.P. and the general partner of Sprout Entrepreneurs Fund, L.P. DLJ LBO Plans Management Corporation II is the general partner of Sprout IX Plan Investors, L.P. DLJ LBO Plans Management Corporation and DLJ Capital Corporation are both wholly owned subsidiaries of Credit Suisse (USA), Inc. Ms. LaPorte is also a member of the investment committee of the Sprout Group, a division of Credit Suisse First Boston Private Equity, Inc., which is a wholly owned subsidiary of Credit Suisse (USA), Inc. Ms. LaPorte holds shared voting or investment power over the shares held by each of the Sprout Funds. Ms. LaPorte disclaims beneficial ownership of all such shares except to the extent of her pecuniary interests therein.
- (8) Consists of 833 shares issuable upon exercise of stock options that are exercisable within 60 days after February 15, 2007 and 1,159,551 shares described in note (3) above. Ms. Czerepak disclaims beneficial ownership of the shares described in note (3) above except to the extent of her proportionate pecuniary interest therein.
- (9) Consists of 24,583 shares issuable upon the exercise of stock options that are exercisable within 60 days after February 15, 2007. Of those shares, 10,573 shares may be purchased upon the early exercise of such stock options but remain subject to further vesting.

- (10) Consists of 18,750 shares owned by Dr. Galakatos and 833 shares issuable upon exercise of stock options that are exercisable within 60 days after February 15, 2007; 989,697 shares held by MPM BioVentures II-QP, LP (BV II QP); 348,491 shares held by MPM BioVentures GmbH & Co. Parallel Beteiligungs KG (BVKG); 109,213 shares held by MPM BioVentures II, L.P. (BV II); 20,548 shares held by MPM Asset Management Investors 2001 LLC (AM 2001); and 132,520 shares held by MPM BioVentures Strategic Fund, L.P. (MPM SF). MPM Asset Management II, L.P. (AM II GP) and MPM Asset Management II LLC (AM II LLC) are the direct and indirect general partners of BV II, BV II QP and BV KG. MPM Asset BioVentures III GP, L.P. (AM III GP) and MPM BioVentures III LLC (AM III LLC) are the direct and indirect general partners of MPM SF. Dr. Galakatos is a member of AM II LLC, AM III LLC and AM 2001. Dr. Galakatos shares voting or dispositive power over the securities with Ansbert Gadicke and Luke Evnin, and he disclaims beneficial ownership of the securities except to the extent of his pecuniary interest therein.
- (11) Consists of 993,903 shares described in note (5) above. Mr. Hozoji disclaims beneficial ownership of the shares described in note (5) above except to the extent of his pecuniary interests therein. Mr. Hozoji resigned from our board of directors effective as of February 28, 2007.
- (12) Consists of 833 shares issuable upon exercise of stock options that are exercisable within 60 days after February 15, 2007 and 1,572,145 shares described in note (7) above. Ms. LaPorte disclaims beneficial ownership of the shares described in note (7) above except to the extent of her pecuniary interests therein.
- (13) Consists of 833 shares issuable upon the exercise of stock options that are exercisable within 60 days after February 15, 2007.
- (14) Consists of 7,500 shares issuable upon the exercise of stock options that are exercisable within 60 days after February 15, 2007. Of those shares, 5,417 shares may be purchased upon the early exercise of such stock options but remain subject to further vesting.
- (15) Consists of 7,500 shares issuable upon the exercise of stock options that are exercisable within 60 days after February 15, 2007. Of those shares, 6,250 shares may be purchased upon the early exercise of such stock options but remain subject to further vesting.
- (16) Consists of 14,709 shares of common stock and 401,034 shares issuable upon exercise of stock options that are exercisable within 60 days after February 15, 2007. Of those shares, 150,738 shares may be purchased upon the early exercise of such stock options but remain subject to further vesting.
- (17) Consists of 114,521 shares issuable upon the exercise of stock options that are exercisable within 60 days after February 15, 2007. Of those shares, 77,531 shares may be purchased upon the early exercise of such stock options but remain subject to further vesting.
- (18) Consists of 152,831 shares issuable upon the exercise of stock options that are exercisable within 60 days after February 15, 2007. Of those shares, 68,038 shares may be purchased upon the early exercise of such stock options but remain subject to further vesting.
- (19) Consists of 17,500 shares of common stock and 26,374 shares issuable upon exercise of stock options that are exercisable within 60 days after February 15, 2007. Of the shares, 8,648 shares may be purchased upon the early exercise of such stock options but remain subject to further vesting.
- (20) Includes shares described in notes (8) through (19) above.

#### SECURITIES aUTHORIZED FOR ISSUANCE UNDER EQUITY COMPENSATION pLANS

The following table provides certain information regarding our equity compensation plans in effect as of December 31, 2006:

### **Equity Compensation Plan Information**

Plan Category	Number of securities to be issued upon exercise of outstanding and exercisable options, warrants and rights (a)	Weighted-average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders	1,295,075	\$ 6.14	1,212,500
Equity compensation plans not approved by security			
holders			
Total	1,295,075	\$ 6.14	1,212,500

On January 1st of each year, the number of authorized shares under (a) the 2006 Equity Incentive Plan automatically increases by a number of shares equal to the lesser of (i) 1,400,000 shares, or (ii) 4.5% of the outstanding shares on December 31st of the preceding calendar year, and (b) the 2006 Employee Stock Purchase Plan automatically increases by a number of shares equal to the lesser of (i) 175,000 shares, or (ii) 0.5% of the outstanding shares on December 31st of the preceding calendar year. On January 1, 2007, the number of shares of stock available for future issuance was automatically increased by 669,523 under our 2006 Equity Incentive Plan and by 74,391 under our 2006 Employee Stock Purchase Plan pursuant to the terms of those plans.

### SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 (the 1934 Act ) requires the Company s directors and executive officers, and persons who own more than ten percent of a registered class of the Company s equity securities, to file with the SEC initial reports of ownership and reports of changes in ownership of common stock and other equity securities of the Company. Officers, directors and greater than ten percent stockholders are required by SEC regulation to furnish the Company with copies of all Section 16(a) forms they file.

To the Company s knowledge, based solely on a review of the copies of such reports furnished to the Company and written representations that no other reports were required, during the fiscal year ended December 31, 2006 all Section 16(a) filing requirements applicable to its officers, directors and greater than ten percent beneficial owners were complied with; except that (i) Ms. Czerepak, a member of our Board of Directors, made late a Form 4 filing, disclosing the automatic grant of a stock option made in connection with our initial public offering, because of a family illness and (ii) Mr. Hozoji, a former member of the Board of Directors, did not make a Form 4 filing disclosing the automatic conversion of preferred stock into common stock in connection with our initial public offering. Mr. Hozoji s initial filing was inadvertently overlooked, but the change in beneficial ownership was subsequently reported in Mr. Hozoji s year-end Form 5.

#### HOUSEHOLDING OF PROXY MATERIALS

The SEC has adopted rules that permit companies and intermediaries (e.g., brokers) to satisfy the delivery requirements for proxy statements and annual reports with respect to two or more stockholders sharing the same address by delivering a single proxy statement addressed to those stockholders. This

process, which is commonly referred to as householding, potentially means extra convenience for stockholders and cost savings for companies.

This year, a number of brokers with account holders who are Affymax stockholders will be householding our proxy materials. A single proxy statement will be delivered to multiple stockholders sharing an address unless contrary instructions have been received from the affected stockholders. Once you have received notice from your broker that they will be householding communications to your address, householding will continue until you are notified otherwise or until you revoke your consent. If, at any time, you no longer wish to participate in householding and would prefer to receive a separate proxy statement and annual report, please notify your broker. Direct your written request to, Affymax s Secretary, Grace U. Shin, at 4001 Miranda Avenue, Palo Alto, CA 94304 or contact her at (650) 812-8700. Stockholders who currently receive multiple copies of the proxy statement at their addresses and would like to request householding of their communications should contact their brokers.

#### **OTHER MATTERS**

The Board of Directors knows of no other matters that will be presented for consideration at the Annual Meeting. If any other matters are properly brought before the meeting, it is the intention of the persons named in the accompanying proxy to vote on such matters in accordance with their best judgment.

By Order of the Board of Directors /s/ GRACE U. SHIN
Grace U. Shin
Secretary

April 26, 2007

A copy of the Company s Annual Report to the Securities and Exchange Commission on Form 10-K for the fiscal year ended December 31, 2006 is available without charge upon written request to: Investor Relations, Affymax, Inc., 4001 Miranda Avenue, Palo Alto, CA 94304.

C123456789

MR A SAMPLE DESIGNATION (IF ANY) ADD 1 ADD 2 ADD 3 ADD 4 ADD 5 ADD 6	000004	000000000.000000 ext 000000000.000000 ext 000000000.000000 ext	000000000.000000 ext 000000000.000000 ext 000000000.000000 ext
ADD 6			

Using a **black ink** pen, mark your votes with an X as shown in this example. Please do not write outside the designated areas.

X

## **Annual Meeting Proxy Card**

# PLEASE FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE.

A Proposals The Board of Directors recommends a vote FOR the nominees for director listed in Proposal 1 and a vote FOR Proposal 2.

1. Election of Directors:	For	Withhold
01 - Kathleen LaPorte*	0	0
	For	Withhold
02 - Elizabeth A. Czerepak*	0	0

<sup>\*</sup>Directors to hold office until the 2010 Annual Meeting of Stockholders.

	For	Against	Abstain
2. To ratify the selection of PricewaterhouseCoopers LLP as independent registered public accounting firm of Affymax for its fiscal year ending December 31, 2007.	0	0	0
PricewaterhouseCoopers LLP as independent registered public	U	Ü	o

#### **B Non-Voting Items**

Change of Address Please print new address below.

## C Authorized Signatures This section must be completed for your vote to be counted. Date and Sign Below

Please sign exactly as name(s) appears hereon. Joint owners should each sign. When signing as attorney, executor, administrator, corporate officer, trustee, guardian, or custodian, please give full title.

Date (mm/dd/yyyy) date below.	Please print	Signature 1	Please keep signature within the be	ox.	Signature 2 within the bo	Please keep signature ox.
		C 123456789	90	JNT	UP TO ACC 140 CHARA	PLE (THIS AREA IS SET OMMODATE CTERS) MR A SAMPLE SAMPLE AND
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## PLEASE FOLD ALONG THE PERFORATION, DETACH AND RETURN THE BOTTOM PORTION IN THE ENCLOSED ENVELOPE.

Proxy Affymax, Inc.

Annual Meeting of Stockholders
To Be Held on May 31, 2007, at 9:00 a.m. Local Time

4001 Miranda Avenue Palo Alto, California 94304

#### This Proxy is Solicited by the Board of Directors

The undersigned hereby constitutes and appoints Arlene M. Morris and Grace U. Shin and each of them individually, as proxies of the undersigned (the Proxies), with full power to substitute, and authorizes each of them to represent and to vote all shares of common stock, par value \$.001 per share of Affymax, Inc. (the Corporation) held by the undersigned at the close of business on April 16, 2007, at the Annual Meeting of Stockholders (the Annual Meeting) of the Corporation to be held on May 31, 2007, at 9:00 a.m. local time, at the Corporation sheadquarters located at 4001 Miranda Avenue, Palo Alto, California 94304 and at any adjournments or postponements thereof.

THIS PROXY, WHEN PROPERLY EXECUTED WILL BE VOTED IN THE MANNER DIRECTED BY THE UNDERSIGNED STOCKHOLDER(S). IF NO DIRECTION IS GIVEN THIS PROXY WILL BE VOTED FOR THE ELECTION OF THE NOMINEES FOR DIRECTOR LISTED IN PROPOSAL 1 AND FOR PROPOSAL 2.

WHETHER OR NOT YOU EXPECT TO ATTEND THE ANNUAL MEETING, PLEASE COMPLETE, DATE AND SIGN THE ENCLOSED PROXY CARD AND MAIL IT PROMPTLY IN THE ENCLOSED ENVELOPE IN ORDER TO ASSURE REPRESENTATION OF YOUR SHARES. NO POSTAGE NEED BE AFFIXED IF THE PROXY CARD IS MAILED IN THE UNITED STATES.

(Items to be voted appear on reverse side.)