

INTERNATIONAL BUSINESS MACHINES CORP  
Form FWP  
November 14, 2013

Filed Pursuant to Rule 433

Registration Number 333-190160

**£750,000,000**  
**2.750% Notes Due 2020**

**International Business Machines Corporation**  
**November 14, 2013**  
**Pricing Term Sheet**

|                            |                                                                                     |
|----------------------------|-------------------------------------------------------------------------------------|
| Issuer                     | International Business Machines Corporation                                         |
| Issuer Ratings*            | Aa3/AA-/A+ (Moody s/S&P/Fitch)                                                      |
| Format                     | SEC Registered                                                                      |
| Form                       | Registered Form                                                                     |
| Trade Date                 | November 14, 2013                                                                   |
| Settlement Date            | November 21, 2013 (T+5)                                                             |
| Listing                    | Application will be made to list the Notes on the New York Stock Exchange           |
| Bookrunners                | Barclays Bank PLC<br>Deutsche Bank AG, London Branch<br>Merrill Lynch International |
| Co-Managers                | Mitsubishi UFJ Securities International plc<br>Standard Chartered Bank              |
| Principal Amount           | £750,000,000                                                                        |
| Maturity                   | December 21, 2020                                                                   |
| Interest Payment Date      | December 21 of each year                                                            |
| First Payment Date         | December 21, 2014                                                                   |
| Benchmark Gilt             | 4.750% due March 7, 2020                                                            |
| Benchmark Gilt Yield       | 1.949% (semi-annual)                                                                |
| Spread to Benchmark Gilt   | +80 bps                                                                             |
| Yield to Maturity          | 2.749% (semi-annual)                                                                |
| Coupon                     | 2.750%, accruing from November 21, 2013                                             |
| Make-Whole Call            | +15 bps spread to reference Gilt                                                    |
| Price to Public            | 99.883%                                                                             |
| Underwriting Discount      | 0.30%                                                                               |
| Price to Issuer            | 99.583%                                                                             |
| Day Count                  | Actual / Actual (ICMA)                                                              |
| Minimum Denomination       | £100,000 and multiples of £1,000                                                    |
| CUSIP / ISIN / Common Code | 459200 HS3 / XS0996288717 / 099628871                                               |

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**\*Note: A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.**

**The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you**

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the prospectus if you request it by calling Barclays Bank PLC at 1-888-603-5847, Deutsche Bank AG, London Branch at 1-800-503-4611 or Merrill Lynch International at 1-800-294-1322.

This pricing term sheet supplements the preliminary form of prospectus supplement issued by International Business Machines Corporation on November 14, 2013 relating to its Prospectus dated July 26, 2013.

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