BANK OF NOVA SCOTIA Form FWP October 14, 2016

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AUTOCALLABLE MARKET-LINKED STEP UP NOTES

	Autocallable Market-Linked Step Up Notes Linked to the Russell 2000® Index	
Issuer	The Bank of Nova Scotia (BNS)	
Principal	\$10.00 per unit	
Amount		
Term	Approximately five years, if not called	
	The Russell 2000® Index (Bloomberg symbol: RTY)	
Automatic Call	The notes will be called automatically on any Observation Date if the closing level of the	
	Market Measure is equal to or greater than the Call Level	
Call Level	100.00% of the Starting Value	
Observation	Approximately one year, two years, three years and four years from the pricing date	
Dates		
Call Amounts	[\$10.65 to \$10.75] if called on the first Observation Date, [\$11.30 to \$11.50] if called on the	
	second Observation Date, [\$11.95 to \$12.25] if called on the third Observation Date and	
	[\$12.60 to \$13.00] if called on the fourth Observation Date, each to be determined on the	
	pricing date	
Payout Profile	• If the Market Measure is flat or increases up to the Step Up Value, a return equal to the	
at Maturity	Step Up Payment	
	If the Market Measure increases above the Step Up Value, a return equal to the	
	percentage increase in the Market Measure	
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	• 1-to-1 downside exposure to decreases in the Market Measure beyond a 15% decline,	
	with up to 85% of your principal at risk	١.
Step Up Value	135.00% of the Starting Value	7
Step Up	\$3.50 per unit, a 35.00% return over the principal amount	r
Payment		il
Threshold	85.00% of the Starting Value	
Value	T1: 1	
Investment	This investment is designed for investors who anticipate that the Market Measure will	
Considerations	increase over the term of the notes, are willing to take downside risk below a threshold and	
D Ui	forgo interim interest payments, and are willing to have their notes called prior to maturity.	
Preliminary	https://www.sec.gov/Archives/edgar/data/9631/000110465916150109/a16-19505_3fwp.htm	
Offering		
Documents	XI.	
Exchange	No	
Listing		

This graph reflects the hypothetical return on the notes. This graph has been prepared for purpo illustration only.

You should read the relevant Preliminary Offering Documents before you invest.

Click on the Preliminary Offering Documents hyperlink above or call your Financial Advisor for a hard copy.

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Risk Factors

Please see the Preliminary Offering Documents for a description of certain risks related to this investment, including, but not limited to, the following:

- If your notes are not called prior to maturity, your investment may result in a loss; there is no guaranteed return of principal.
- Payments on the notes are subject to the credit risk of BNS, and actual or perceived changes in the creditworthiness of BNS are expected to affect the value of the notes. If BNS becomes insolvent or is unable to pay its obligations, you may lose your entire investment.
- The initial estimated value of the notes on the pricing date will be less than their public offering price.
- If you attempt to sell the notes prior to maturity, their market value may be lower than both the public offering price and the initial estimated value of the notes on the pricing date.
- If called, your return on the notes is limited to the applicable Call Premium.
- You will have no rights of a holder of the securities represented by the Market Measure, and you will not be entitled to receive securities or dividends or other distributions by the issuers of those securities.
- These notes are subject to risks associated with small-size capitalization companies.

Final terms will be set on the pricing date within the given range for the specified Market-Linked Investment. Please see the Preliminary Offering Documents for complete product disclosure, including related risks and tax disclosure.

The Bank of Nova Scotia (BNS) has filed a registration statement (which includes a prospectus) with the U.S. Securities and Exchange Commission (SEC) for the notes that are described in this Guidebook. Before you invest, you should carefully read the prospectus in that registration statement and other documents that BNS has filed with the SEC for more complete information about BNS and any offering described in this Guidebook. You may obtain these documents without cost by visiting EDGAR on the SEC Website at www.sec.gov. BNS s Central Index Key, or CIK, on the SEC website is 9631. Alternatively, Merrill Lynch will arrange to send you the prospectus and other documents relating to any offering described in this document if you so request by calling toll-free 1-800-294-1322. BNS faces risks that are specific to its business, and we encourage you to carefully consider these risks before making an investment in its securities.