BANK OF NOVA SCOTIA Form FWP December 27, 2016

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## AUTOCALLABLE MARKET-LINKED STEP UP NOTES

the final Observation Date, each to be determined on the pricing date  If the Market Measure is flat or increases up to the Step Up Value, a return equal to the Step Up Payment  If the Market Measure increases above the Step Up Value, a return equal to the percentage increase in the Market Measure  It the Market Measure increases above the Step Up Value, a return equal to the percentage increase in the Market Measure  It to-1 downside exposure to decreases in the Market Measure, with up to 100.00% of your principal at risk  It also to the Step Up Value Step Up Value \$3.00 per unit, a 30.00% return over the principal amount  Threshold  In the final Observation Date, each to be determined on the pricing date  If the Market Measure increases up to the Step Up Value, a return equal to the percentage increase in the Market Measure  It also to the Step Up Value at a step Up Value, a return equal to the percentage increase in the Market Measure  It also to the Step Up Value at a step Up Value, a return equal to the percentage increases in the Market Measure.		
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Threshold 100% of the Starting Value	Step Up Value	your principal at risk
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value	Threshold Value	100% of the Starting Value
<b>Investment</b> This investment is designed for investors who anticipate that the Market Measure will		This investment is designed for investors who anticipate that the Market Measure will
<b>Considerations</b> increase over the term of the notes are willing to take full downside risk and forgo interim interest payments, and are willing to have their notes called prior to maturity.		increase over the term of the notes are willing to take full downside risk and forgo interim
	Preliminary	https://www.sec.gov/Archives/edgar/data/9631/000110465916163892/a16-22523 14fwp.htm
Offering Documents	Offering	
Exchange No Listing		No

This graph reflects the hypothetical return on graph has been prepared for purposes of illus

You should read the relevant Preliminary Offering Documents before you invest.

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Click on the Preliminary Offering Documents hyperlink above or call your Financial Advisor for a hard copy.

## **Risk Factors**

Please see the Preliminary Offering Documents for a description of certain risks related to this investment, including, but not limited to, the following:

- If your notes are not called prior to maturity, your investment may result in a loss; there is no guaranteed return of principal.
- Payments on the notes are subject to the credit risk of BNS, and actual or perceived changes in the creditworthiness of BNS are expected to affect the value of the notes. If BNS becomes insolvent or is unable to pay its obligations, you may lose your entire investment.
- The initial estimated value of the notes on the pricing date will be less than their public offering price.
- If you attempt to sell the notes prior to maturity, their market value may be lower than both the public offering price and the initial estimated value of the notes on the pricing date.
- If called, your return on the notes is limited to the applicable Call Premium.
- You will have no rights of a holder of the securities represented by the Market Measure, and you will not be entitled to receive securities or dividends or other distributions by the issuers of those securities.
- The notes are subject to risks associated with small-size capitalization companies.

Final terms will be set on the pricing date within the given range for the specified Market-Linked Investment. Please see the Preliminary Offering Documents for complete product disclosure, including related risks and tax disclosure.

The Bank of Nova Scotia (BNS) has filed a registration statement (which includes a prospectus) with the U.S. Securities and Exchange Commission (SEC) for the notes that are described in this Guidebook. Before you invest, you should carefully read the prospectus in that registration statement and other documents that BNS has filed with the SEC for more complete information about BNS and any offering described in this Guidebook. You may obtain these documents without cost by visiting EDGAR on the SEC Website at <a href="https://www.sec.gov">www.sec.gov</a>. BNS s Central Index Key, or CIK, on the SEC website is 9631. Alternatively, Merrill Lynch will arrange to send you the prospectus and other documents relating to any offering described in this document if you so request by calling toll-free 1-800-294-1322. BNS faces risks that are specific to its business, and we encourage you to carefully consider these risks before making an investment in its securities.