Crescent Financial Bancshares, Inc.
Form 10-Q
May 14, 2013

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended March 31, 2013
.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM $\qquad$ TO $\qquad$
Commission File Number 000-32951
CRESCENT FINANCIAL BANCSHARES, INC.
(Exact name of registrant as specified in its charter)
Delaware
45-2915089
(State or other jurisdiction of Incorporation
(IRS Employer Identification Number)
or organization)
3600 Glenwood Avenue, Suite 300
Raleigh, North Carolina 27612
(Address of principal executive offices)
(Zip Code)
(919) 659-9000
(Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes ý No "
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
Yes ý No "
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer "
Non-accelerated filer "

Accelerated filer *
Smaller reporting company x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes " No ý

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Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practical date.
Common Stock, \$0.001 par value, 46,039,276 shares outstanding as of May 13, 2013.
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Part I. Financial Information<br>Item 1. Financial Statements<br>\section*{CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS (Unaudited)}

(Dollars in thousands, except share data)

| March 31, | December 31, |
| :--- | :--- |
| 2013 | $2012^{*}$ |

Assets

| Cash and due from banks | $\$ 11,020$ | $\$ 15,735$ |
| :--- | :--- | :--- |
| Interest-earning deposits with banks | 4,092 | 7,978 |
| Federal funds sold | 29,125 | 26,750 |
| Investment securities available for sale, at fair value | 154,634 | 136,311 |
| Investment securities held to maturity | 194 | 180 |
| Loans held for sale | 8,671 | 16,439 |
| Loans | 794,623 | 763,416 |
| Allowance for loan losses | $(5,527$ | $)(3,998$ |
| Net loans | 789,096 | 759,418 |
| Federal Home Loan Bank stock, at cost | 2,382 | 2,307 |
| Premises and equipment, net | 17,885 | 17,351 |
| Bank-owned life insurance | 20,138 | 19,976 |
| Foreclosed assets | 4,752 | 5,837 |
| Deferred tax asset, net | 37,525 | 36,659 |
| Goodwill | 26,254 | 26,254 |
| Other intangible assets, net | 2,266 | 2,376 |
| Accrued interest receivable and other assets | 8,008 | 11,654 |
| Total assets | $\$ 1,116,042$ | $\$ 1,085,225$ |

Liabilities
Deposits:

| Non-interest demand | $\$ 73,756$ | $\$ 71,613$ |
| :--- | :--- | :--- |
| Interest-bearing demand | 188,463 | 188,843 |
| Money market and savings | 270,994 | 260,966 |
| Time | 370,710 | 351,800 |
| Total deposits | 903,923 | 873,222 |
| Short-term borrowings | 6,000 | 7,500 |
| Long-term debt | 28,902 | 19,864 |
| Accrued interest payable and other liabilities | 4,818 | 10,698 |
| Total liabilities | 943,643 | 911,284 |

Stockholders' Equity
Preferred stock, no par value, 5,000,000 shares authorized, 24,900 shares issued and outstanding at March 31, 2013 and December 31, 2012
Common stock, $\$ 0.001$ par value, $75,000,000$ shares authorized; $35,779,127$ and 35,754,247 shares issued and outstanding at March 31, 2013 and December 31, 24,715

24,657 2012, respectively
Common stock warrants
1,325
1,325
Additional paid-in capital
147,738
147,510

| Accumulated deficit | $(2,578$ | $(1,405$ |
| :--- | :--- | :--- |
| Accumulated other comprehensive income | 1,163 | 1,818 |
| Total stockholders' equity | 172,399 | 173,941 |
| Total liabilities and stockholders' equity | $\$ 1,116,042$ | $\$ 1,085,225$ |

* Derived from audited consolidated financial statements.

See accompanying Notes to Consolidated Financial Statements.

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)
Three Months Ended March 31, 2013 (Successor) and Periods from February 1 to March 31, 2012 (Successor) and from January 1 to January 31, 2012 (Predecessor)
(Dollars in thousands, except per share data)

Interest income
Loans
Investment securities

Federal funds sold and interest-earning deposits
Total interest income
Interest expense
Deposits
Short-term borrowings

| Successor |  | Predecessor <br> Company |
| :--- | :--- | :--- |
| Three Months | Period from | Period from |
| Ended | February 1 to | January 1 to |
| March 31, 2013 | March 31, 2012 | January 31, 2012 |

Long-term debt 270

| $\$ 10,697$ | $\$ 7,302$ | $\$ 3,807$ |
| :--- | :--- | :--- |
| 815 | 756 | 395 |
| 16 | 16 | 4 |
| 11,528 | 8,074 | 4,206 |
| 1,302 | 995 | 530 |

Total interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Non-interest income
Mortgage banking income
Government-guaranteed lending
Service charges and fees on deposit accounts
Earnings on bank-owned life insurance
Gain on sale of available for sale securities
Other
Total non-interest income
12
2

27020103
1,584 1,198 633
9,944 $\quad 6,876 \quad 3,573$
$1,940 \quad 869 \quad 195$
$8,004 \quad 3,378$

Non-interest expense
Salaries and employee benefits
Occupancy and equipment
391
1,119
515
515349194
$195 \quad 134 \quad 70$
1,092 192 -
$150 \quad 307$
$\begin{array}{lll}3,462 & 1,472 & 657\end{array}$

Data processing
5,991 $\quad 3,500 \quad 1,737$

FDIC deposit insurance premium $\quad 227 \quad 277$
Professional services
$497 \quad 541 \quad 144$
Foreclosed asset expenses
Other loan related expense
Merger and conversion costs
183
461
95
11

Other
Total non-interest expense
Income (loss) before income taxes
Income tax expense (benefit)
Net income (loss)
Effective dividend on preferred stock
Net income available (loss attributable) to common stockholders
$1,601 \quad 497 \quad 78$
1,516 $837 \quad 355$
12,667 7,418 3,236
$(1,201) 61799$
(395 ) $4 \quad 270$
(806 ) $57 \quad 529$
369244122
\$(1,175 ) \$(187 ) \$407

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Net loss per common share
Basic $\quad \$(0.03 \quad$ ) \$(0.01 ) \$0.01
Diluted $\quad \$(0.03 \quad$ ) $\$(0.01 \quad \$ 0.01$
Weighted average common shares outstanding
Basic
35,758,033 35,718,091 35,511,770
Diluted
35,758,033
35,718,091
35,534,050

See accompanying Notes to Consolidated Financial Statements.

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Unaudited)
Three Months Ended March 31, 2013 (Successor) and Periods from February 1 to March 31, 2012 (Successor) and from January 1 to January 31, 2012 (Predecessor)

|  | Successor <br> Company <br> Three Months <br> Ended <br> March 31, 2013 | Period from <br> February 1 to <br> March 31, 2012 | Preassor <br> Company <br> Period from |
| :--- | :--- | :--- | :--- |
| January 1 to |  |  |  |
| January 31, 2012 |  |  |  |

See accompanying Notes to Consolidated Financial Statements.

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (Unaudited)
Three Months Ended March 31, 2013 (Successor)

| (Dollars in thousands) | Preferred Stock |  | Common Stock |  | Common Additional |  | Accumulated |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount | Shares |  | Stock <br> Warrant | Paid-in <br> Capital | Accumula Deficit |  | ©(ther Comprehen Income |  |  |
| Balance at |  |  |  |  |  |  |  |  |  |  |  |
| December 31, 2012 | 24,900 | \$24,657 | 35,754,247 | \$36 | \$1,325 | \$ 147,510 | \$ (1,405 | ) | \$ 1,818 | \$ 17 |  |
| Net loss | - | - | - | - | - | - | (806 | ) | - | (806 | ) |
| Other comprehensive loss | - | - | - | - | - | - | - |  | (655 | ) 655 | ) |
| Stock based compensation | - | - | - | - | - | 129 | - |  | - | 129 |  |
| Stock options exercised | - | - | 24,880 | - | - | 99 | - |  | - | 99 |  |
| Accretion of discount on preferred stock | - | 58 | - | - | - | - | (58 | ) | - | - |  |
| Preferred stock dividend | - | - | - | - | - | - | (309 | ) | - | (309 | ) |
| Balance at March $31,2013$ | 24,900 | \$24,715 | 35,779,127 | \$36 | \$1,325 | \$147,738 | \$ $(2,578$ | ) | \$ 1,163 | \$ 172 |  |

See accompanying Notes to Consolidated Financial Statements.

CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)
Three Months Ended March 31, 2013 (Successor) and Periods from February 1 to March 31, 2012 (Successor) and from January 1 to January 31, 2012 (Predecessor)
(Dollars in thousands)

Cash flows from operating activities
Net income (loss)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:
Depreciation
Stock based compensation
Provision for loan losses
Accretion on purchased loans
Amortization of core deposit intangible
Amortization of premium on time deposits
Accretion of discount on long-term debt
(Gain) loss on mortgage loan commitments
Net gain on sales of loans held for sale
Originations of loans held for sale
Proceeds from sales of loans held for sale
Net increase in cash surrender value of bank-owned life insurance
Deferred income taxes
Gain on sale of available for sale securities
Net amortization of premiums on available for sale securities
Net loss on disposal of foreclosed assets
Valuation adjustments on foreclosed assets
Gains from change in fair value of interest rate swaps
Change in assets and liabilities:
(Increase) decrease in accrued interest receivable
(Increase) decrease in other assets

| 412 |  | 109 |  | 103 |
| :---: | :---: | :---: | :---: | :---: |
| 129 |  | 13 |  | 4 |
| 1,940 |  | 869 |  | 195 |
| (3,567 | ) | (2,840 | ) | (1,592 |
| 109 |  | 77 |  | 28 |
| (484 | ) | (611 | ) | (311 |
| 38 |  | 24 |  | 12 |
| 299 |  | (39 | ) | (159 |
| (1,706 | ) | (369 | ) | (20 |
| (72,982 | ) | (18,249 | ) | (6,340 |
| 82,456 |  | 15,300 |  | 9,018 |
| (162 | ) | (119 | ) | (62 |
| (395 | ) | 4 |  | 270 |
| (1,092 | ) | (192 | ) | - |
| 150 |  | 116 |  | 25 |
| - |  | 9 |  | 17 |
| 180 |  | 335 |  | - |
| (48 | ) | (55 | ) | (2 |
| 1 |  | (621 | ) | (34 |
| 3,380 |  | 1,112 |  | 3,143 |
| (10 | ) | 147 |  | (106 |
| (5,822 | ) | 1,128 |  | (2,606 |
| 2,020 |  | (3,795 | ) | 2,112 |
| (42,664 | ) | (21,189 | ) | (2,658 |
| 5,551 |  | 17,285 |  | 2,158 |
| 18,559 |  | 6,998 |  | - |
| (28,619 | ) | 16,195 |  | 542 |
| (946 | ) | (740 | ) | (269 |
| 1,473 |  | 363 |  | 2,940 |
| - |  | 8,214 |  | 9,635 |
| (75 | ) | (17 | ) | 123 |
| (46,721 | ) | 27,109 |  | 12,471 |

Increase (decrease) in accrued interest payable
Increase (decrease) in other liabilities
Net cash provided by (used in) operating activities
Cash flows from investing activities
Purchases of securities available for sale
Proceeds from maturities and repayments of securities available for
sale
Proceeds from sales of securities available for sale
Loan originations and principal collections, net
Purchases of premises and equipment
Proceeds from disposal of foreclosed assets
Proceeds from sales of loans
Proceeds from (purchases of) Federal Home Loan Bank stock
Net cash provided by (used in) investing activities
Cash flows from financing activities
$\left.\begin{array}{lll}\begin{array}{l}\text { Successor } \\ \text { Company } \\ \text { Three Months }\end{array} & \begin{array}{l}\text { Period from } \\ \text { Ended }\end{array} & \begin{array}{l}\text { February 1 to } \\ \text { Company } \\ \text { March 31, }\end{array} \\ \begin{array}{l}\text { Period from }\end{array} \\ 2013 & 2012\end{array} \quad \begin{array}{l}\text { January 1 to } \\ \text { January 31, }\end{array}\right\}$

| Net increase (decrease) in deposits | 31,185 | 21,208 | $(30,032$ |
| :--- | :--- | :--- | :--- |
| Proceeds from exercise of stock options | 99 | - | - |
| Proceeds from repayment of short term debt, net | $(1,500$ | $)-$ | - |
| Proceeds from issuance of long term debt, net | 9,000 | - | 5,000 |
| Repurchase of common stock | - | $(7$ | $)$ |
| Dividends paid on preferred stock | 389 | $)-$ | - |
| Net cash provided by (used in) financing activities | $(6,226$ | $)$ | $-4,201$ |
| Net change in cash and cash equivalents | 50,463 | 36,023 | $(25,032$ |
| Cash and cash equivalents, beginning of period | $\$ 44,237$ | $\$ 80,538$ | $(10,449$ |
| Cash and cash equivalents, end of period |  |  | $\$ 36,472$ |

SUPPLEMENTAL DISCLOSURES:
Cash payments for:
Interest
Income taxes
Noncash investing activities:
Transfers of loans to foreclosed assets
Change in fair value of securities available for sale, net of tax
Change in fair value of cash flow hedge, net of tax

| $\$ 2,040$ | $\$ 1,638$ | $\$ 1,038$ |
| :--- | :--- | :--- |
| - | - | - |
| $\$ 568$ | $\$ 903$ | $\$ 35$ |
| $(711$ | $)$ | 294 |
| 56 | - | - |

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

## NOTE A - BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements include the accounts of Crescent Financial Bancshares, Inc. ("Crescent Financial" or the "Company") and its wholly-owned subsidiary, VantageSouth Bank (formerly known as Crescent State Bank). The interim unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). They do not include all of the information and footnotes required by such accounting principles for complete financial statements, and therefore should be read in conjunction with the audited consolidated financial statements and accompanying footnotes in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 (the "Company's 2012 Form 10-K").

In the opinion of management, all adjustments necessary for a fair presentation of the financial position and results of operations for the periods presented have been included, and all intercompany transactions have been eliminated in consolidation. Results of operations for the three month period ended March 31, 2013 are not necessarily indicative of the results of operations that may be expected for the year ending December 31, 2013. The consolidated balance sheet as of December 31, 2012 has been derived from the audited consolidated financial statements contained in the Company's 2012 Form 10-K. A description of the accounting policies followed by the Company are as set forth in Note B of the Notes to Consolidated Financial Statements in the Company's 2012 Form 10-K.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and the reported amounts of revenues and expenses during the reporting period. Actual results could differ significantly from those estimates.

These consolidated financial statements have been retrospectively adjusted for the change in reporting entity described below. Therefore, historical results of operations presented in these consolidated financial statements for the quarter ended March 31, 2012 are significantly different from Crescent Financial's quarterly consolidated financial statements included in the Company's Form 10-Q for the quarter ended March 31, 2012.

## Merger of Entities Under Common Control and Change in Reporting Entity

On November 30, 2012, the Company completed the merger of VantageSouth Bank ("Legacy VantageSouth") into Crescent State Bank in a share exchange. All outstanding Legacy VantageSouth shares of common stock were converted into Crescent Financial's shares at a 5.3278 exchange ratio for a total transaction value of approximately $\$ 35,000$. At the time of merger, Piedmont Community Bank Holdings, Inc. ("Piedmont") owned all outstanding shares of Legacy VantageSouth except for directors' qualifying shares. Piedmont owned approximately 90 percent of the Company's outstanding common stock following the merger. The Company re-branded its wholly-owned banking subsidiary as VantageSouth Bank immediately following the merger.

The merger of Legacy VantageSouth into Crescent Financial was a merger of commonly-controlled companies and was accounted for in a manner similar to a pooling of interests transaction. Thus, the Company's financial statements were retrospectively adjusted to combine the financial condition and results of operations of Crescent Financial and Legacy VantageSouth from the date the two companies became commonly controlled by Piedmont. Due to the application of push-down accounting to Legacy VantageSouth's books on February 1, 2012, which was the date that

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Piedmont purchased the bank's remaining non-controlling equity interests, periods prior to this date are denoted as "Predecessor Company" and periods after this date are denoted as "Successor Company."

Recently Adopted and Issued Accounting Standards
In February 2013, the Financial Accounting Standards Board ("FASB") issued ASU 2013-02 - Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. The amendments in this update require an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required under U.S. GAAP to be reclassified in its entirety to net income. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures required under U.S. GAAP that provide additional detail about those amounts. The amendments were effective for periods beginning after December 15, 2012. Adoption of this update did not have a material impact on the Company's financial position or results of operations.

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

In July 2012, the FASB issued ASU 2012-02, Intangibles - Goodwill and Other (Topic 350) - Testing Indefinite-Lived Intangible Assets for Impairment. The amendments in this update give entities the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that an indefinite-lived intangible asset, other than goodwill, is impaired. If, after assessing the totality of events or circumstances, an entity determines it is more likely than not that an indefinite-lived intangible asset is impaired, then the entity must perform the quantitative impairment test. Permitting an entity to assess qualitative factors when testing indefinite-lived intangible assets for impairment results in guidance that is similar to the goodwill impairment testing guidance in ASU 2011-08. The amendments were effective beginning January 1, 2013. Adoption of this update did not have a material impact on the Company's financial position or results of operations.

In September 2011, the FASB issued ASU No. 2011-08, Intangibles - Goodwill and Other, to amend FASB Accounting Standards Codification ("ASC") Topic 350, Testing Goodwill for Impairment. The amendments in the update permit an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350. The more-likely-than-not threshold is defined as having a likelihood of more than 50 percent. The amendments were effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Adoption of this update did not have a material impact on the Company's financial position or results of operations.

In June 2011, the FASB issued ASU No. 2011-05, Presentation of Comprehensive Income, to amend FASB ASC Topic 220, Comprehensive Income. The amendments in this update eliminate the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity and will require them to be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The single statement format would include the traditional income statement and the components and total other comprehensive income as well as total comprehensive income. In the two statement approach, the first statement would be the traditional income statement which would immediately be followed by a separate statement which includes the components of other comprehensive income, total other comprehensive income and total comprehensive income. The amendments in this update were effective for the first interim or annual period beginning after December 15, 2011. Adoption of this update did not have a material impact on the Company's financial position or results of operations.

In May 2011, the FASB issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, to amend ASC Topic 820, Fair Value Measurement. The amendments in this update result in common fair value measurement and disclosure requirements in GAAP and IFRS. Some of the amendments clarify the application of existing fair value measurement requirements and others change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. Many of the previous fair value requirements are not changed by this standard. The amendments in this update were effective during interim and annual periods beginning after December 15, 2011. Adoption of this update did not have a material impact on the Company's financial position or results of operations.

## NOTE B - MERGERS AND ACQUISITIONS

ECB Bancorp, Inc. Merger

On April 1, 2013, the Company completed the merger of ECB Bancorp, Inc. ("ECB") with and into the Company (the "ECB merger"). The ECB merger was completed pursuant to an Agreement and Plan of Merger dated as of September 25, 2012 (the "Merger Agreement"). Immediately following the ECB merger, The East Carolina Bank, a wholly-owned subsidiary of ECB, was merged with and into VantageSouth Bank. Upon the closing of the ECB merger, each outstanding share of ECB common stock was converted into the right to receive 3.55 shares of common stock of the Company. The aggregate merger consideration consisted of $10,312,186$ shares of the Company's common stock. Based upon the $\$ 3.94$ per share closing price of the Company's common stock on March 28, 2013, the transaction value was $\$ 40,600$. Following the ECB merger, Piedmont owned approximately 70 percent of the Company's outstanding common stock.

Pursuant to the Merger Agreement, the Company agreed to exchange each share of ECB's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, into one share of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series B. At the closing of the ECB merger, the Company also issued a warrant to purchase 514,693.2 shares of the Company's common stock to the U.S. Treasury Department ("Treasury") in exchange for the warrant issued by ECB to Treasury on January 16, 2009 to purchase 144,984 shares of ECB's common stock, which reflects the exchange ratio associated with the ECB merger.
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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

The table below presents ECB's unaudited condensed balance sheet as of March 31, 2013, which was immediately prior to the ECB merger. These amounts reflect ECB's historical basis in the assets and liabilities. The Company is in the process of estimating fair values of assets acquired, liabilities assumed, and non-controlling interests at acquisition and will record a gain in its results of operations in the second quarter of 2013 for the amount by which the fair value of net assets exceeds the purchase price and fair value of non-controlling interests.

March 31, 2013

## Assets:

Cash and cash equivalents \$24,071
Investment securities available for sale 289,058
Loans, net 483,474
$\begin{array}{ll}\text { Other assets } & 69,388\end{array}$
Total assets \$865,991
Liabilities and Shareholders' Equity:
Deposits \$732,018
Short-term borrowings and long-term debt 50,284
Other liabilities 2,837
Total liabilities 785,139
$\begin{array}{ll}\text { Shareholders' equity } & 80,852\end{array}$
Total liabilities and shareholders' equity $\quad \$ 865,991$
The table below presents pro forma information as if the Company's acquisition of ECB had occurred at the beginning of the earliest period presented, which was January 1, 2012. In addition to the ECB merger, adjustments have also been made to balances reported in these consolidated financial statements for the impact of push-down accounting to Legacy VantageSouth's financial results prior to the actual push-down accounting date of February 1, 2012. No adjustments, including purchase accounting fair value adjustments, have been made to the predecessor historical balances of ECB for purposes of this pro forma information. The pro forma financial information is not indicative of the results of operations that would have occurred had the transaction(s) been effected on the assumed date.

Three Months Ended March 31, 20132012

| Net interest income | $\$ 16,503$ | $\$ 16,957$ |
| :--- | :--- | :--- |
| Net income (loss) | $\$(2,375$ | $) \$ 933$ |
| Net income (loss) available to common stockholders | $\$(3,009$ | $) \$ 302$ |
| Basic income (loss) per common share | $\$(0.07$ | $) \$ 0.01$ |
| Diluted income (loss) per common share | $\$(0.07$ | $) \$ 0.01$ |
| Weighted average basic common shares outstanding | $45,874,969$ | $45,766,253$ |

CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

## NOTE C - COMMITMENTS AND CONTINGENCIES

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract or notional amounts of those instruments reflect the maximum exposure the Company has in particular classes of financial instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank, upon extension of credit is based on a credit evaluation of the borrower. Collateral obtained varies but may include real estate, stocks, bonds, and certificates of deposit.

The following table is a summary of the contractual amount of the Company's exposure to off-balance sheet commitments.

Commitments to extend credit
Financial standby letters of credit
Capital commitment to private investment funds

| March 31, <br> 2013 | December 31, <br> 2012 |
| :--- | :--- |
| $\$ 184,682$ | $\$ 156,580$ |
| 4,409 | 4,415 |
| 2,025 | 175 |

The reserve for unfunded commitments was $\$ 128$ and $\$ 112$ as of March 31, 2013 and December 31, 2012, respectively, which was recorded in other liabilities on the consolidated balance sheets.

## NOTE D - PER SHARE RESULTS

Basic and diluted net income (loss) per share are computed by dividing net income available (or net loss attributable) to common stockholders by the weighted average number of common shares outstanding during each period. Diluted net income per share reflects the potential dilution that could occur if common stock options and warrants were exercised, resulting in the issuance of common stock that then shared in the net income (loss) of the Company.

Basic and diluted net income (loss) per share have been computed based upon net income available to common stockholders as presented in the accompanying consolidated statements of operations divided by the weighted average number of common shares outstanding or assumed to be outstanding as summarized below.

| Successor |  | Predecessor <br> Company |
| :--- | :--- | :--- |
| Three Months | Period from | Period from |
| Ended | February 1 to | January 1 to |

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|  | March 31, 2013 | March 31, 2012 | January 31, 2012 |
| :--- | :--- | :--- | :--- |
| Weighted average number of common shares | $35,758,033$ | $35,718,091$ | $35,511,770$ |
| Effect of dilutive stock options and warrant | - | - | 22,280 |
| Weighted average number of common shares and dilutive | $35,758,033$ | $35,718,091$ | $35,534,050$ |
| potential common shares |  |  |  |
|  | 181,861 | 242,377 | 240,384 |
| Anti-dilutive stock options | 833,705 | 833,705 | 833,705 |
| Anti-dilutive warrant |  |  |  |
|  |  |  |  |

CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
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(Dollars in thousands, except per share amounts)

## NOTE E - INVESTMENT SECURITIES

The following tables summarize the amortized cost, gross unrealized gains and losses, and fair value of investment securities available for sale and held to maturity by major classification.

|  | March 31, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized <br> Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses | Fair <br> Value |
| Securities available for sale: |  |  |  |  |
| Residential mortgage-backed securities (MBS) | \$100,091 | \$388 | \$287 | \$100,192 |
| Commercial MBS | 19,632 | 239 | 87 | 19,784 |
| Corporate bonds | 31,003 | 1,854 | - | 32,857 |
| Municipal - non-taxable | 600 | 1 | - | 601 |
| Other debt securities | 1,037 | 84 | - | 1,121 |
| Marketable equity securities | 37 | 42 | - | 79 |
| Total securities available for sale | \$152,400 | \$2,608 | \$374 | \$154,634 |
| Securities held to maturity: |  |  |  |  |
| Corporate bonds | \$194 | \$214 | \$- | \$408 |
|  | December 31, 2012 |  |  |  |
|  | Amortized | Gross |  |  |
|  | Cost | Unrealized Gains | Unrealized Losses | Value |
| Securities available for sale: |  |  |  |  |
| Residential MBS | \$76,249 | \$574 | \$46 | \$76,777 |
| Commercial MBS | 6,612 | 273 | - | 6,885 |
| Corporate bonds | 30,861 | 1,697 | 50 | 32,508 |
| Municipal - non-taxable | 15,492 | 709 | - | 16,201 |
| Municipal - taxable | 2,583 | 142 | - | 2,725 |
| Other debt securities | 1,083 | 74 | - | 1,157 |
| Marketable equity securities | 37 | 21 | - | 58 |
| Total securities available for sale | \$132,917 | \$3,490 | \$96 | \$136,311 |
| Securities held to maturity: |  |  |  |  |
| Corporate bonds | \$180 | \$230 | \$- | \$410 |

All residential MBS in the investment portfolio as of March 31, 2013 and December 31, 2012 were backed by government sponsored enterprises ("GSEs").

The following tables summarize gross unrealized losses and fair values, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position.

March 31, 2013

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|  | Less Than 12 Months |  | 12 Months or More |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
|  | Value | Losses | Value | Losses | Value | Losses |
| Securities available for sale: |  |  |  |  |  |  |
| Residential MBS | \$44,920 | \$287 | \$- | \$- | \$44,920 | \$287 |
| Commercial MBS | 2,615 | 87 | - | - | 2,615 | 87 |
| Total temporarily impaired securities | \$47,535 | \$374 | \$- | \$- | \$47,535 | \$374 |

CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
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|  | December 31, 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less Than 12 Months |  | 12 Months or More |  | Total |  |
|  | Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
|  | Value | Losses | Value | Losses | Value | Losses |
| Securities available for sale: |  |  |  |  |  |  |
| Residential MBS | \$28,802 | \$46 | \$- | \$- | \$28,802 | \$46 |
| Corporate bonds | 2,013 | 50 | - | - | 2,013 | 50 |
| Total temporarily impaired securities | \$30,815 | \$96 | \$- | \$- | \$30,815 | \$96 |

Unrealized losses on investment securities as of March 31, 2013 related to seventeen residential MBS issued by GSEs and one investment grade commercial MBS. Unrealized losses on investment securities at December 31, 2012 related to nine residential MBS issued by GSEs, and two investment grade corporate bonds. As of March 31, 2013 and December 31, 2012, none of the securities had been in an unrealized loss position for more than a twelve month period.

The securities in an unrealized loss position as of March 31, 2013 continue to perform and are expected to perform through maturity, and the issuers have not experienced significant adverse events that would call into question their ability to repay these debt obligations according to contractual terms. Further, because the Company does not intend to sell these investments and does not believe that it will be required to sell the investments before recovery of their amortized cost bases, which may be maturity, unrealized losses on such securities are not considered to represent other-than-temporary impairment as of March 31, 2013.

As of March 31, 2013, the Company held no individual investment securities with an aggregate book value greater than 10 percent of total stockholders' equity. As of March 31, 2013 and December 31, 2012, investment securities with carrying values of $\$ 88,170$ and $\$ 50,685$, respectively, were pledged to secure public deposits, borrowings and for other purposes required or permitted by law.

The amortized cost and fair values of securities available for sale, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

Securities available for sale:
Due within one year
Due after one year through five years
Due after five years through ten years
Due after ten years
Other equity securities
Securities held to maturity:
Due after five years through ten years

| March 31, 2013 |  | December 31, 2012 |  |
| :--- | :--- | :--- | :--- |
| Amortized | Fair | Amortized | Fair |
| Cost | Value | Cost | Value |
|  |  |  |  |
| $\$ 21,212$ | $\$ 21,278$ | $\$ 13,327$ | $\$ 13,420$ |
| 83,677 | 85,688 | 78,671 | 81,064 |
| 29,721 | 29,875 | 24,039 | 24,669 |
| 17,753 | 17,714 | 16,843 | 17,100 |
| 37 | 79 | 37 | 58 |
| $\$ 152,400$ | $\$ 154,634$ | $\$ 132,917$ | $\$ 136,311$ |
|  |  |  |  |
| $\$ 194$ | $\$ 408$ | $\$ 180$ | $\$ 410$ |

The following table summarizes securities gains (losses) for the periods presented.

| Successor |  | Predecessor <br> Company <br> Company |
| :--- | :--- | :--- |
| Three Months | Period from | Period from |
| Ended | February 1 to | January 1 to |
| March 31, 2013 | March 31, 2012 | January 31, |
|  |  | 2012 |

Gross gains on sales of securities available for sale
Gross losses on sales of securities available for sale Total securities gains
$\$ 1,092$
$-1,092$
\$192
\$192

Predecessor Company Period from January 1 to January 31, \$-
-
\$-

CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
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## NOTE F - LOANS AND ALLOWANCE FOR LOAN LOSSES

The following table summarizes the Company's loans by type.

|  | March 31, <br> 2013 | December 31, <br> 2012 |
| :--- | :--- | :--- |
| Commercial: |  |  |
| Commercial real estate | $\$ 408,474$ | $\$ 392,955$ |
| Commercial and industrial | 108,796 | 98,701 |
| Construction and development | 79,018 | 72,566 |
| Consumer: | 127,930 | 125,277 |
| Residential real estate | 4,242 | 6,203 |
| Construction and development | 62,386 | 63,486 |
| Home equity | 4,035 | 4,325 |
| Other consumer | 794,881 | 763,513 |
| Gross loans | $(258$ | $)$ |
| Less: | $(5,527$ | $)(3,998$ |
| Deferred loan fees | $\$ 789,096$ | $\$ 759,418$ |

As of March 31, 2013 and December 31, 2012, loans with a recorded investment of $\$ 240,443$ and $\$ 237,560$, respectively, were pledged to secure borrowings or available lines of credit with correspondent banks.

Loans for which it is probable at acquisition that all contractually required payments will not be collected are considered purchased credit-impaired ("PCI") loans. No PCI loans were purchased in the three months ended March 31, 2013. The following table summarizes changes in accretable yield, or income expected to be collected, related to PCI loans for the periods presented.

|  | Successor <br> Company <br> Three Months | Predecessor <br> Company |
| :--- | :--- | :--- | :--- |
|  | Ended <br> March 31, 2013 from <br> Period from |  |
| February 1 to |  |  |
| March 31, 2012 |  |  |$\quad$| January 1 to |
| :--- |
| January 31, 2012 |

CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
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Allowance for Loan Losses
The following tables summarize the activity in the allowance for loan losses for the periods presented.

| Successor Company |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| CommerciaCommercial |  |  |  |  |  |  |  |
| Real | and | Commercial | Residential <br> Real | Consumer | Home | Other | Total |
| Estate | Industrial | Construction | Estate | Construction Equity | Consumer |  |  |

Three months ended
March 31, 2013:

| Beginning balance | $\$ 1,524$ | $\$ 798$ | $\$ 597$ | $\$ 940$ | $\$ 18$ | $\$ 85$ | $\$ 36$ | $\$ 3,998$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Charge-offs | $(13$ | $)(58$ | $)(61$ | $)(193$ | $)-$ | $(92$ | $)(84$ | $)(501)$ |
| Recoveries | 14 | 8 | 10 | 53 | - | 2 | 3 | 90 |
| Provision for loan <br> losses | 1,059 | 83 | 459 | 159 | $(1$ | $)$ | 119 | 62 |
| Ending balance | $\$ 2,584$ | $\$ 831$ | $\$ 1,005$ | $\$ 959$ | $\$ 17$ | $\$ 114$ | $\$ 17$ | $\$ 5,527$ |

2012 Successor

| Period: |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Beginning balance | $\$ 505$ | $\$ 218$ | $\$ 305$ | $\$ 154$ | $\$ 15$ | $\$ 28$ | $\$ 51$ | $\$ 1,276$ |
| Charge-offs | - | $(15$ | $)(259$ | $)$ | $(11$ | $)(8$ | $)$ | - |
| Recoveries | - | - | 15 | - | - | - | - | 15 |
| Provision for loan <br> losses <br> Ending balance | $(164$ | $)$ | 206 | 83 | 161 | 18 | - | 565 |


|  | Predecessor Company |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial Real Estate | Residential <br> Real Estate | Construction | Commercial | Consumer | Total |
| 2012 Predecessor Period: |  |  |  |  |  |  |
| Beginning balance | \$663 | \$601 | \$534 | \$324 | \$9 | \$2,131 |
| Charge-offs | - | - | (1) | ) - | - | (1 |
| Recoveries | - | - | - | 2 | - | 2 |
| Provision for loan losses | 48 | 26 | 98 | 21 | 2 | 195 |
| Ending balance | \$711 | \$627 | \$631 | \$347 | \$11 | \$2,327 |

The following tables summarize the ending allowance for loans losses and the recorded investment in loans by portfolio segment and impairment method.

March 31, 2013
$\begin{array}{llllllll}\text { CommerciaCommercial } & \text { Commercial } & \text { Residential } & \text { Consumer } & \text { Home } & \text { Other } \\ \text { Real } & \text { and } & \text { Total } & \text { Cond } & \text { ConstructionEquity } & \text { Consumer }\end{array}$
Allowance for loan
losses:

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| Ending balance: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Individually evaluated for impairment | \$2 | \$- | \$ - | \$5 | \$ - | \$15 | \$- | \$22 |
| Collectively evaluated for impairment | 1,168 | 831 | 496 | 394 | 17 | 99 | 17 | 3,022 |
| Purchased credit-impaired | 1,414 | - | 509 | 560 | - | - |  | 2,483 |
| Total | \$2,584 | \$831 | \$ 1,005 | \$959 | \$ 17 | \$114 | \$ 17 | \$5,527 |

Loans:
Ending balance:

| Individually evaluated <br> for impairment | $\$ 2,222$ | $\$-$ | $\$ 254$ | $\$ 1,011$ | $\$-$ | $\$ 1,848$ | $\$ 157$ | $\$ 5,492$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively evaluated <br> for impairment | 290,613 | 96,225 | 40,528 | 103,796 | 3,430 | 60,496 | 3,672 | 598,760 |
| Purchased <br> credit-impaired | 115,639 | 12,571 | 38,236 | 23,123 | 812 | 42 | 206 | 190,629 |
| Total | $\$ 408,474$ | $\$ 108,796$ | $\$ 79,018$ | $\$ 127,930$ | $\$ 4,242$ | $\$ 62,386$ | $\$ 4,035$ | $\$ 794,881$ |

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
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|  | December <br> Commerci <br> Real <br> Estate | 31, 2012 <br> aCommercia and Industrial | Commercial Construction | Residential <br> Real <br> Estate | Consumer Construction | Home <br> Equity | Other <br> Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan |  |  |  |  |  |  |  |  |
| Ending balance: |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 14 | \$- | \$ 8 | \$ 9 | \$ - | \$ 14 | \$ 1 | \$46 |
| Collectively evaluated for impairment | 1,067 | 798 | 322 | 379 | 18 | 71 | 19 | 2,674 |
| Purchased credit-impaired | 443 | - | 267 | 552 | - | - | 16 | 1,278 |
| Total | \$1,524 | \$798 | \$ 597 | \$940 | \$ 18 | \$85 | \$ 36 | \$3,998 |
| Loans: |  |  |  |  |  |  |  |  |
| Ending balance: |  |  |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ 1,697 | \$- | \$ 415 | \$ 1,452 | \$ - | \$ 1,342 | \$ 224 | \$5,130 |
| Collectively evaluated for impairment | 266,001 | 85,356 | 31,741 | 100,794 | 5,392 | 62,101 | 3,891 | 555,276 |
| Purchased credit-impaired | 125,257 | 13,345 | 40,410 | 23,031 | 811 | 43 | 210 | 203,107 |
| Total | \$392,955 | \$98,701 | \$ 72,566 | \$ 125,277 | \$ 6,203 | \$63,486 | \$4,325 | \$763,513 |

For purposes of the disclosures included herein, loans originated prior to Piedmont's respective investments in Legacy VantageSouth, Rowan, and Crescent Financial are labeled as "Legacy Loans" and loans originated after Piedmont's respective investments are labeled as "New Loans".

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. The Company uses the following general definitions for risk ratings:

Pass. These loans range from superior quality with minimal credit risk to loans requiring heightened management attention but that are still an acceptable risk and continue to perform as contracted.

Special Mention. Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the
loan or of the institution's credit position at some future date.
Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
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The following tables summarize the risk category of loans by class of loans.

Pass | Special |
| :--- | :--- | :--- |
| Mention | Substandard Doubtful Total

March 31, 2013
New loans
Commercial:

| Real estate | $\$ 170,365$ | $\$ 2,972$ | $\$ 1,409$ | $\$-$ | $\$ 174,746$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial and industrial | 81,993 | 2,783 | 1,117 | - | 85,893 |
| Construction and development | 27,005 | 302 | 658 | - | 27,965 |
| Consumer: |  |  |  |  |  |
| Residential real estate | 50,900 | 1,724 | 503 | - | 53,127 |
| Construction and development | 409 | 76 | - | - | 485 |
| Home equity | 12,832 | 52 | 115 | - | 12,999 |
| Other consumer | 1,543 | 8 | 6 | - | 1,557 |
| Total | $\$ 345,047$ | $\$ 7,917$ | $\$ 3,808$ | $\$-$ | $\$ 356,772$ |

Legacy loans
Commercial:

| Real estate | $\$ 187,509$ | $\$ 23,052$ | $\$ 23,167$ | $\$-$ | $\$ 233,728$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial and industrial | 20,459 | 1,507 | 937 | - | 22,903 |
| Construction and development | 20,983 | 23,644 | 6,219 | 207 | 51,053 |
| Consumer: <br> Residential real estate | 59,461 | 9,171 | 6,135 | 36 | 74,803 |
| Construction and development | 3,082 | 252 | 423 | - | 3,757 |
| Home equity | 45,425 | 1,371 | 2,591 | - | 49,387 |
| Other consumer | 2,148 | 163 | 167 | - | 2,478 |
| Total | $\$ 339,067$ | $\$ 59,160$ | $\$ 39,639$ | $\$ 243$ | $\$ 438,109$ |
|  |  |  |  |  |  |
|  | Pass | Special | Substandard | Doubtful | Total |

December 31, 2012
New loans
Commercial:
Real estate
Commercial and industrial
Construction and development
Consumer:

| Residential real estate | 46,608 | 336 | 406 | - | 47,350 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Construction and development | 1,182 | 77 | - | - | 1,259 |
| Home equity | 10,676 | 52 | 115 | - | 10,843 |
| Other consumer | 1,525 | 7 | - | - | 1,532 |
| Total | $\$ 283,142$ | $\$ 1,980$ | $\$ 1,877$ | $\$-$ | $\$ 286,999$ |

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Legacy loans
Commercial:

| Real estate | $\$ 200,494$ | $\$ 41,426$ | $\$ 15,092$ | $\$-$ | $\$ 257,012$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial and industrial | 24,461 | 1,201 | 1,266 | - | 26,928 |
| Construction and development | 26,117 | 20,976 | 6,791 | 383 | 54,267 |
| Consumer: |  |  |  |  |  |
| Residential real estate | 63,620 | 7,240 | 7,029 | 38 | 77,927 |
| Construction and development | 3,941 | 549 | 454 | - | 4,944 |
| Home equity | 48,579 | 1,989 | 2,075 | - | 52,643 |
| Other consumer | 2,422 | 138 | 233 | - | 2,793 |
| Total | $\$ 369,634$ | $\$ 73,519$ | $\$ 32,940$ | $\$ 421$ | $\$ 476,514$ |

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
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The following tables summarize the past due status of the loan portfolio (excluding PCI loans) based on contractual terms.

| 30-89 Days | 90 Days or <br> Greater | Total |  | Current |
| :--- | :--- | :--- | :--- | :--- | | Total |
| :--- |
| Past Due | | Loans |
| :--- | :--- |

March 31, 2013
New loans
Commercial:
Real estate
Commercial and industrial
Construction and development
Consumer:
Residential real estate
Construction and development
Home equity
Other consumer
Total

| $\$ 432$ | $\$ 234$ | $\$ 666$ | $\$ 174,080$ | $\$ 174,746$ |
| :--- | :--- | :--- | :--- | :--- |
| 330 | 16 | 346 | 85,547 | 85,893 |
| 1,001 | 66 | 1,067 | 26,898 | 27,965 |
|  |  |  |  |  |
| 391 | 400 | 791 | 52,336 | 53,127 |
| - | - | - | 485 | 485 |
| - | 115 | 115 | 12,884 | 12,999 |
| 98 | - | 98 | 1,459 | 1,557 |
| $\$ 2,252$ | $\$ 831$ | $\$ 3,083$ | $\$ 353,689$ | $\$ 356,772$ |

Legacy loans
Commercial:

| Real estate | $\$ 1,868$ | $\$ 1,234$ | $\$ 3,102$ | $\$ 114,987$ | $\$ 118,089$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial and industrial | 226 | 20 | 246 | 10,084 | 10,330 |
| Construction and development | 303 | 18 | 321 | 12,495 | 12,816 |
| Consumer: |  |  |  |  |  |
| Residential real estate | 1,040 | 402 | 1,442 | 50,240 | 51,682 |
| Construction and development | 37 | 36 | 73 | 2,871 | 2,944 |
| Home equity | 1,273 | 834 | 2,107 | 47,238 | 49,345 |
| Other consumer | 2 | 155 | 157 | 2,115 | 2,272 |
| Total | $\$ 4,749$ | $\$ 2,699$ | $\$ 7,448$ | $\$ 240,030$ | $\$ 247,478$ |

December 31, 2012
New loans
Commercial:

| Real estate | \$ 1,454 | \$208 | \$ 1,662 | \$134,281 | \$ 135,943 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | 616 | 30 | 646 | 71,127 | 71,773 |
| Construction and development | - | 74 | 74 | 18,225 | 18,299 |
| Consumer: |  |  |  |  |  |
| Residential real estate | 653 | 406 | 1,059 | 46,291 | 47,350 |
| Construction and development | - | - | - | 1,259 | 1,259 |
| Home equity | - | 115 | 115 | 10,728 | 10,843 |

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Other Consumer
Total

Legacy loans
Commercial:
Real estate
Commercial and industrial
Construction and development
Consumer:
Residential real estate
Construction and development
Home equity
Other Consumer
Total

| 90 | - | 90 | 1,442 | 1,532 |
| :--- | :--- | :--- | :--- | :--- |
| $\$ 2,813$ | $\$ 833$ | $\$ 3,646$ | $\$ 283,353$ | $\$ 286,999$ |


| $\$ 744$ | $\$ 1,249$ | $\$ 1,993$ | $\$ 129,762$ | $\$ 131,755$ |
| :--- | :--- | :--- | :--- | :--- |
| 262 | - | 262 | 13,321 | 13,583 |
| 326 | 156 | 482 | 13,375 | 13,857 |
|  |  |  |  |  |
| 942 | 669 | 1,611 | 53,285 | 54,896 |
| 83 | 70 | 153 | 3,980 | 4,133 |
| 1,200 | 597 | 1,797 | 50,803 | 52,600 |
| 114 | 223 | 337 | 2,246 | 2,583 |
| $\$ 3,671$ | $\$ 2,964$ | $\$ 6,635$ | $\$ 266,772$ | $\$ 273,407$ |

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

The following table summarizes the recorded investment, by class, of loans on nonaccrual status (excluding PCI loans).

|  | $\begin{aligned} & \text { March 31, } \\ & 2013 \end{aligned}$ | $\begin{aligned} & \text { December 31, } \\ & 2012 \end{aligned}$ |
| :---: | :---: | :---: |
| New Loans: |  |  |
| Commercial: |  |  |
| Commercial real estate | \$536 | \$514 |
| Commercial and industrial | 38 | 44 |
| Construction and development | 66 | 74 |
| Consumer: |  |  |
| Residential real estate | 503 | 510 |
| Home equity | 115 | 115 |
| Other consumer | 31 | - |
| Total | \$1,289 | \$1,257 |
| Legacy Loans: |  |  |
| Commercial: |  |  |
| Commercial real estate | \$1,234 | \$1,249 |
| Commercial and industrial | 74 | 20 |
| Construction and development | 250 | 409 |
| Consumer: |  |  |
| Residential real estate | 1,017 | 1,332 |
| Construction and development | 36 | 70 |
| Home equity | 1,639 | 1,435 |
| Other consumer | 155 | 223 |
| Total | \$4,405 | \$4,738 |

There were no non-PCI loans 90 days or more past due and accruing as of March 31, 2013 and December 31, 2012.

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

The following table provides information on impaired loans, excluding PCI loans and loans evaluated collectively as a homogeneous group.

| Recorded investment with a recorded allowance | Recorded |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | investment |  | Related | Unpaid |
|  | with no | Total | Allowance | Principal |
|  | recorded |  |  | Balance |

March 31, 2013
New Loans
Commercial:

| Commercial real estate | \$- | \$495 | \$495 | \$- | \$519 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer: |  |  |  |  |  |
| Residential real estate | - | 503 | 503 | - | 552 |
| Home equity | 115 | - | 115 | 14 | 115 |
| Total | 115 | 998 | 1,113 | 14 | 1,186 |
| Legacy Loans |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial real estate | 558 | 1,169 | 1,727 | 2 | 1,743 |
| Construction and development | 19 | 235 | 254 | - | 275 |
| Consumer: |  |  |  |  |  |
| Residential real estate | 219 | 289 | 508 | 5 | 539 |
| Home equity | 37 | 1,696 | 1,733 | 1 | 2,575 |
| Other consumer | - | 157 | 157 | - | 224 |
| Total | 833 | 3,546 | 4,379 | 8 | 5,356 |
| Total impaired loans | \$948 | \$4,544 | \$5,492 | \$22 | \$6,542 |

December 31, 2012
New Loans
Commercial:

| Commercial real estate | \$208 | \$306 | \$514 | \$14 | \$519 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Construction and development | 40 | - | 40 | 8 | 70 |
| Consumer: |  |  |  |  |  |
| Residential real estate | 406 | - | 406 | 6 | 449 |
| Home equity | 115 | - | 115 | 14 | 115 |
| Total | 769 | 306 | 1,075 | 42 | 1,153 |
| Legacy Loans |  |  |  |  |  |
| Commercial: |  |  |  |  |  |
| Commercial real estate | - | 1,183 | 1,183 | - | 1,183 |
| Construction and development | - | 375 | 375 | - | 558 |
| Consumer: |  |  |  |  |  |
| Residential real estate | 350 | 696 | 1,046 | 3 | 1,156 |
| Home equity | 38 | 1,189 | 1,227 | - | 2,057 |
| Other consumer | 224 | - | 224 | 1 | 224 |


| Total | 612 | 3,443 | 4,055 | 4 | 5,178 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total impaired loans | $\$ 1,381$ | $\$ 3,749$ | $\$ 5,130$ | $\$ 46$ | $\$ 6,331$ |

No interest income was recorded on impaired loans during the period in which they were impaired for the three months ended March 31, 2013 or during the 2012 Successor and 2012 Predecessor Periods.

There were no new restructured loans during the three months ended March 31, 2013.
NOTE G - DERIVATIVE FINANCIAL INSTRUMENTS
The Company may use derivative financial instruments to manage its interest rate risk. These instruments carry varying degrees of credit, interest rate, and market or liquidity risks. Derivative instruments are recognized as either assets or liabilities on the balance sheet and are measured at fair value. Subsequent changes in the fair value of derivatives are recognized in other comprehensive income for effective hedges, and changes in fair value are recognized in earnings for all other derivatives.

Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

## Trust Preferred Securities

In August 2003, $\$ 8,000$ in TRUPs were issued through the Trust. The Trust invested the total proceeds from the sale of its TRUPs in junior subordinated deferrable interest debentures issued by Crescent Financial, which fully and unconditionally guarantees the TRUPs. The TRUPs were adjusted to fair value in connection with Piedmont's acquisition of Crescent Financial, and as of March 31, 2013 and December 31, 2012, their carrying value was $\$ 5,512$, and $\$ 5,497$, respectively.

The TRUPs pay cumulative cash distributions quarterly at an annual contract rate, reset quarterly, equal to three-month LIBOR plus 3.10 percent. The dividends paid to holders of the TRUPs, which are recorded as interest expense, are deductible for income tax purposes. The Company elected to defer interest payments on its TRUPs beginning with the payment due April 7, 2011. Under the terms of the indenture governing the junior subordinated debentures, the Company may defer payments of interest for up to 20 consecutive quarterly periods without default or penalty. In the second quarter of 2012, the Company received approval from the Federal Reserve Bank of Richmond to resume interest payments on its TRUPs and paid all accrued deferred interest plus current interest on the quarterly payment date of July 7, 2012.

In June 2009, Crescent Financial entered into two interest rate contracts which swapped the variable rate payments for fixed payments. These instruments consisted of a three-year and four-year swap, each for one-half of the notional amount of the TRUPs for fixed rates of 5.49 percent and 5.97 percent, respectively. The three-year swap matured in June 2012. Due to the deferral of interest payments on the TRUPs beginning in April 2011, the remaining interest rate swap no longer qualified for cash flow hedge accounting and is therefore marked to fair value through earnings.

In May 2012, Crescent Financial entered into an interest rate cap contract which began in July 2012. This derivative financial instrument caps the interest rate on the the full $\$ 8,000$ notional amount of the TRUPs at 3.57 percent through July 2017. In the event that the variable rate on the TRUPs exceeds the cap rate, the counterparty would pay the Company the difference between the variable rate due to the holders of the debentures and the cap rate. This interest rate cap contract is classified as a cash flow hedge. Therefore, the change in fair value of the cap is recognized in other comprehensive income.

## Subordinated Term Loan

In September 2008, the Bank entered into an unsecured subordinated term loan agreement in the amount of $\$ 7,500$. The agreement requires the Bank to make quarterly payments of interest at an annual contract rate, reset quarterly, equal to three-month LIBOR plus 4.00 percent. The subordinated term loan was adjusted to estimated fair value in with Piedmont's acquisition of Crescent Financial, and as of December 31, 2012 and 2011, the carrying value was $\$ 6,890$ and $\$ 6,867$, respectively.

In June 2009, the Bank entered into two interest rate contracts which swapped the variable rate payments for fixed payments. These instruments consisted of a three-year and four-year swap, each for one-half of the notional amount of the subordinated debt for fixed rates of 6.39 percent and 6.87 percent, respectively. Beginning at Piedmont's acquisition of Crescent Financial, the Company no longer designated these interest rate swaps as qualifying for hedge accounting and therefore began to mark them to fair value through earnings.

In May 2012, the Company entered into an interest rate cap which began in July 2012. This derivative financial instrument caps the interest rate on the the full $\$ 7,500$ notional amount of the subordinated term loan at 4.47 percent through July 2017. In the event that the variable rate on the subordinated term loan exceeds the cap rate, the counterparty would pay the Company the difference between the variable rate due on the subordinated term loan and the cap rate. This interest rate cap contract is classified as a cash flow hedge. Therefore, the change in fair value of the cap is recognized in other comprehensive income.

Loan Commitments
Related to the mortgage business, the Company enters into interest rate lock commitments with customers and commitments to sell mortgages to investors under best-efforts contracts. The interest rate lock commitments are entered into to manage the interest rate risk associated with the best-efforts contracts and are considered derivative financial instruments.

CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

The following table summarizes the location and fair value amounts of derivative instruments.

|  |  | March 31, 2013 |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance Sheet Location | Notional Amount | Estimated Fair Value | Notional Amount | Estimated Fair Value |
| Trust preferred securities: |  |  |  |  |  |
| Interest rate swap | Other liabilities | \$4,000 | \$(29 | \$4,000 | \$(54 |
| Interest rate cap | Other assets | 8,000 | 152 | 8,000 | 109 |
| Subordinated term loan agreement: |  |  |  |  |  |
| Interest rate swap | Other liabilities | \$3,750 | \$(25 | \$3,750 | \$(49 |
| Interest rate cap | Other assets | 7,500 | \$141 | 7,500 | \$101 |
| Loan commitments: |  |  |  |  |  |
| Interest rate lock commitments | Other assets | \$29,824 | \$496 | \$44,156 | \$795 |
|  |  |  | \$735 |  | \$902 |

The following table summarizes activity in accumulated other comprehensive income ("OCI") related to cash flow hedges for the periods presented.

| Successor |  | Predecessor <br> Company |
| :--- | :--- | :--- |
| Three Months | Period from | Period from |
| Ended | February 1 to | January 1 to |
| March 31, 2013 | March 31, 2012 | January 31, 2012 |

Accumulated OCI resulting from cash flow hedges at beginning of period, net of tax
Other comprehensive income recognized, net of tax
\$267
(56
Accumulated OCI resulting from cash flow hedges at end of period, net of tax
\$211


The Company monitors the credit risk of the counterparties to the interest rate swaps and caps. The Company had pledged $\$ 780$ in cash to the swap counterparties as of March 31, 2013.

## NOTE H - FAIR VALUE MEASUREMENTS

The Company utilizes fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. For example, investment securities available for sale are recorded at fair value on a recurring basis. Additionally, we may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, impaired loans and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets. The following is a description of valuation methodologies used for assets and liabilities recorded at fair value.

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Investment Securities. Investment securities available-for-sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market exchange prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include marketable equity securities traded on an active exchange, such as the New York Stock Exchange. Level 2 securities include mortgage-backed securities and collateralized mortgage obligations, both issued by government sponsored entities, private label mortgage-backed securities, municipal bonds and corporate debt securities.

Derivatives. Derivative instruments include interest rate swaps and caps and are valued on a recurring basis using models developed by third-party providers. This type of derivative is classified as Level 2 within the hierarchy.

Loans. Loans are not recorded at fair value on a recurring basis. However, certain loans are determined to be impaired, and those loans are charged down to estimated fair value. The fair value of impaired loans that are collateral dependent is based on collateral value. For impaired loans that are not collateral dependent, estimated value is based on either an observable market price, if available, or the present value of expected future cash flows. Those impaired loans not requiring a charge-off represent loans for which the estimated fair value exceeds the recorded investments in such loans. When the fair value of an impaired loan is based on an observable market price or a current appraised value with no adjustments, we record the impaired loan as nonrecurring Level 2 . When an appraised value is not available, or we determine the fair value of the collateral is further impaired below the appraised value, and there is no observable market price, we classify the impaired loan as nonrecurring Level 3.

Interest Rate Lock Commitments. The fair value of interest rate lock commitments is based on servicing rate premium, origination income net of origination costs, fall out rates and changes in loan pricing between the commitment date and period end. The Company classifies interest rate lock commitments as Level 3. There have been no changes in valuation techniques during the three months ended March 31, 2013.

The following table provides the components of the change in fair value of interest rate lock commitments for the periods presented. Interest rate lock commitments are measured at fair value on a recurring basis and classified as Level 3.

Interest Rate Lock Commitments Level 3
$\left.\begin{array}{llll}\text { Balance at beginning of period } & \$ 795 & \$ 268 & \$ 212 \\ \text { Issuances } & 1,227 & 386 & 134 \\ \text { Settlements } & (1,526 & )(348 & ) \\ \text { Balance at end of period } & \$ 496 & \$ 306 & \$ 268\end{array}\right)$

The difference between the gross issuances and settlements for the period is included in mortgage banking income within non-interest income.

Foreclosed Assets. Foreclosed assets are adjusted to fair value upon transfer of loans to foreclosed assets. Subsequently, foreclosed assets are carried at lower of cost or net realizable value. Fair value is based upon
independent market prices, appraised values of the collateral or management's estimation of the value of the collateral. Given the lack of observable market prices for identical properties, the Company classifies foreclosed assets as nonrecurring Level 3.

The following tables summarize information about assets and liabilities measured at fair value.

CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

|  | Assets/(Liabilities) <br> Measured at | Fair Value Measurements at March 31, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted Prices in Active | Significant Other | Significant Unobservable Inputs |
|  |  | Markets for | Observable |  |
|  |  | Identical Assets | Inputs |  |
| Description | Fair Value | (Level 1) | (Level 2) | (Level 3) |
| Securities available for sale: |  |  |  |  |
| Residential MBS | \$ 100,192 | \$- | \$100,192 | \$- |
| Commercial MBS | 19,784 | - | 19,784 | - |
| Corporate bonds | 32,857 | - | 32,857 | - |
| Municipal - non-taxable | 601 | - | 601 | - |
| Municipal - taxable | - | - | - | - |
| Other debt securities | 1,121 | - | 1,121 | - |
| Marketable equity securities | 79 | 79 | - | - |
| Impaired loans | 5,470 | - | - | 5,470 |
| Foreclosed assets | 4,752 | - | - | 4,752 |
| Interest rate lock commitments | 496 | - | - | 496 |
| Derivative assets | 293 | - | 293 | - |
| Derivative liabilities | (54 | - | (54 | ) - |

Description
Securities available for sale:
Residential MBS
Commercial MBS
Corporate bonds
Municipal - non-taxable
Municipal - taxable
Other debt securities
Marketable equity securities
Impaired loans
Foreclosed assets
Interest rate lock commitments
Derivative assets
Derivative liabilities

|  | Fair Value Measurements at December 31, 2012 |  | Significant <br> Unobservable |
| :---: | :---: | :---: | :---: |
|  | Quoted Prices | Significant |  |
| Assets/(Liabilities) | in Active | Other |  |
| Measured at | Markets for | Observable | Inputs |
| Fair Value | (Level 1) | (Level 2) |  |
| \$ 76,777 | \$- | \$76,777 | \$- |
| 6,885 | - | 6,885 | - |
| 32,508 | - | 32,508 | - |
| 16,201 | - | 16,201 | - |
| 2,725 | - | 2,725 | - |
| 1,157 | - | 1,157 | - |
| 58 | 58 | - | - |
| 5,084 | - | - | 5,084 |
| 5,837 | - | - | 5,837 |
| 795 | - | - | 795 |
| 210 | - | - | - |
| (103 | - | (103 | - |

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Quantitative Information about Level 3 Fair Value Measurements
Fair Value at
March 31, 2013 Valuation Technique Unobservable Input $\quad$ Range
Recurring measurements:
Interest rate lock commitments
$\$ 496$ Pricing model Pull through rates 80-85\%
Nonrecurring measurements:

| Impaired loans | 5,470 | Discounted | Collateral discounts | $15-50 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Foreclosed assets | 4,752 | Appraisals | Discounted appraisals | Collateral discounts | $15-50 \%$

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

The significant unobservable input used in the fair value measurement of the Company's interest rate lock commitments is the closing ratio, which represents the percentage of loans currently in a lock position which management estimates will ultimately close. Generally, the fair value of an interest rate lock commitment is positive (negative) if the prevailing interest rate is lower (higher) than the interest rate lock commitment rate. Therefore, an increase in the pull through rates (i.e., higher percentage of loans estimated to close) will result in the fair value of the interest rate lock commitments increasing in a gain position, or decreasing in a loss position. The pull through ratio is largely dependent on the loan processing stage that a loan is currently in and the change in prevailing interest rates from the time of the rate lock. The pull through rate is computed based on historical internal data and the ratio is periodically reviewed by the Company's mortgage banking division.

Due to the nature of the Company's business, a significant portion of its assets and liabilities consist of financial instruments. Accordingly, the estimated fair values of these financial instruments are disclosed. Quoted market prices, if available, are utilized as an estimate of the fair value of financial instruments. The fair value of such instruments has been derived based on assumptions with respect to future economic conditions, the amount and timing of future cash flows and estimated discount rates. Different assumptions could significantly affect these estimates. Accordingly, the net amounts ultimately collected could be materially different from the estimates presented below. In addition, these estimates are only indicative of the values of individual financial instruments and should not be considered an indication of the fair value of the Company taken as a whole.

Cash and Cash Equivalents. The carrying amounts for cash and cash equivalents are equal to fair value.
Investment Securities Available for Sale. See discussion related to fair value estimates for securities available for sale in the fair value hierarchy section above. There have been no changes in valuation techniques for the three months ended March 31, 2013. Valuation techniques are consistent with techniques used in prior periods.

Investment Securities Held to Maturity. The fair value of the one corporate bond classified as held to maturity is estimated based on recent issuance prices on subordinated debt from companies with a similar credit and liquidity profile. Due to the non-marketable nature of this bond, it is classified as Level 3.

Loans Held For Sale. The fair value of mortgage loans held for sale is based on commitments on hand from investors within the secondary market for loans with similar characteristics. There have been no changes in valuation techniques for the three months ended March 31, 2013. Valuation techniques are consistent with techniques used in prior periods.

Loans. Expected cash flows are forecasted over the remaining life of each loan and are discounted to present value at current market interest rates for similar loans considering loan collateral type and credit quality. There have been no changes in valuation techniques for the three months ended March 31, 2013. Valuation techniques are consistent with techniques used in prior periods.

Federal Home Loan Bank Stock. Given the option to redeem this stock at par through the FHLB, the carrying value of FHLB stock approximates fair value. There have been no changes in valuation techniques for the three months ended March 31, 2013. Valuation techniques are consistent with techniques used in prior periods.

Bank-Owned Life Insurance. Bank-owned life insurance investments are recorded at their cash surrender value, or the amount that can be realized upon surrender. Therefore, carrying value approximates fair value.

Deposits. The fair value of demand deposits, savings, money market and NOW accounts represents the amount payable on demand. The fair value of time deposits is estimated by calculating the present value of cash flows on the time deposit portfolio using interest rates currently offered for instruments of similar remaining maturities as the discount rate. There have been no changes in valuation techniques for the three months ended March 31, 2013. Valuation techniques are consistent with techniques used in prior periods.

Short-term Borrowings and Long-term Debt. The fair value of short-term borrowings and long-term debt are based upon the discounted value when using current rates at which borrowings of similar maturity could be obtained. There have been no changes in valuation techniques for the three months ended March 31, 2013. Valuation techniques are consistent with techniques used in prior periods.

Accrued Interest Receivable and Accrued Interest Payable. The carrying amounts of accrued interest receivable and payable approximate fair value due to the short maturities of these instruments. There have been no changes in valuation techniques for the three months ended March 31, 2013. Valuation techniques are consistent with techniques used in prior periods.

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

Derivative Instruments. See discussion related to fair value estimates for derivative instruments in the fair value hierarchy section above. There have been no changes in valuation techniques for the three months ended March 31, 2013. Valuation techniques are consistent with techniques used in prior periods.

The following tables summarize the carrying amounts and estimated fair values of the Company's financial instruments.

|  | March 31, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount | Estimated fair value | Level 1 | Level 2 | Level 3 |
| Financial assets: |  |  |  |  |  |
| Cash and cash equivalents | \$44,237 | \$44,237 | \$44,237 | \$- | \$- |
| Investment securities available for sale | 154,634 | 154,634 | 79 | 154,555 | - |
| Investment securities held to maturity | 194 | 408 | - | - | 408 |
| Federal Home Loan Bank stock | 2,382 | 2,382 | - | 2,382 | - |
| Loans held for sale | 8,671 | 8,671 | - | 8,671 | - |
| Loans, net | 789,096 | 794,105 | - | - | 794,105 |
| Bank-owned life insurance | 20,138 | 20,138 | - | 20,138 | - |
| Interest rate caps | 293 | 293 | - | 293 | - |
| Accrued interest receivable | 5,153 | 5,153 | - | 5,153 | - |
| Financial liabilities: |  |  |  |  |  |
| Deposits | 903,923 | 907,224 | - | 907,224 | - |
| Short-term borrowings | 6,000 | 5,987 | - | - | 5,987 |
| Long-term debt | 28,902 | 28,868 | - | - | 28,868 |
| Interest rate swaps | 54 | 54 | - | 54 | - |
| Accrued interest payable | 466 | 466 | - | 466 | - |
|  | December 31, 2012 |  |  |  |  |
|  | Carrying amount | Estimated fair value | Level 1 | Level 2 | Level 3 |
| Financial assets: |  |  |  |  |  |
| Cash and cash equivalents | \$50,463 | \$50,463 | \$50,463 | \$- | \$- |
| Investment securities available for sale | 136,311 | 136,311 | 58 | 136,253 | - |
| Investment securities held to maturity | 180 | 410 | - | - | 410 |
| Federal Home Loan Bank stock | 2,307 | 2,307 | - | 2,307 | - |
| Loans held for sale | 16,439 | 16,439 | - | 16,439 | - |
| Loans, net | 759,418 | 763,572 | - | - | 763,572 |
| Bank-owned life insurance | 19,976 | 19,976 | - | 19,976 | - |
| Interest rate caps | 210 | 210 | - | 210 | - |
| Accrued interest receivable | 5,154 | 5,154 | - | 5,154 | - |

Financial liabilities:

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| Deposits | 873,222 | 876,674 | - | 876,674 | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Short-term borrowings | 7,500 | 7,456 | - | - | 7,456 |
| Long-term debt | 19,864 | 19,821 | - | - | 19,821 |
| Interest rate swaps | 258 | 258 | - | - |  |
| Accrued interest payable | 476 | 476 | - | 476 | - |

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY

Notes to Consolidated Financial Statements
(Dollars in thousands, except per share amounts)

## NOTE I - CUMULATIVE PERPETUAL PREFERRED STOCK

Pursuant to the United States Treasury's Troubled Asset Relief Program ("TARP"), the Company issued $\$ 24.9$ million in Fixed Rate Cumulative Perpetual Preferred Stock, Series A ("TARP Preferred Stock"), on January 9, 2009. In addition, the Company provided a warrant to the Treasury to purchase 833,705 shares of the Company's common stock at an exercise price of $\$ 4.48$ per share. These warrants were immediately exercisable and expire ten years from the date of issuance. The preferred stock is non-voting, other than having class voting rights on certain matters, and pays cumulative dividends quarterly at a rate of $5 \%$ per annum for the first five years and $9 \%$ per annum thereafter. The preferred shares are redeemable at the option of the Company subject to regulatory approval.

The Company assigned an estimated fair value to both the TARP Preferred Stock and common stock warrant in purchase accounting in connection with Piedmont's acquisition of Crescent Financial. These securities represent non-controlling interests that were recorded at estimated fair value. The TARP Preferred Stock was valued based on forecasting expected cash flows with an assumed repayment date and discounting these cash flows based on current market yields for similar preferred stock. For purposes of the discount rate, the Company used the market yield on an index of publicly traded preferred stocks adjusted for a liquidity factor. The TARP Preferred Stock was assigned a non-controlling interest fair value of $\$ 24,400$ at the acquisition date, and the discount between this value and the $\$ 24,900$ redemption value is being accreted as a reduction in net income (loss) available for common stockholders over a two-year period.

The common stock warrants were valued at $\$ 1.59$ per share, or $\$ 1,325$ in the aggregate, at the acquisition date using a Black-Scholes option pricing model. Assumptions used in the Black-Scholes option pricing model were as follows:
Risk-free interest rate
Expected life of warrants
Expected dividend yield
2 years
Expected volatility
65.10

The risk-free interest rate was based on the market yield for two-year U.S. Treasury securities as of the acquisition date.

As a condition of TARP, the Company must obtain consent from the U.S. Treasury to repurchase its common stock or to pay a cash dividend on its common stock. Furthermore, the Company has agreed to certain restrictions on executive compensation and is subjected to heightened corporate governance requirements.

In the second quarter of 2012, the Company received approval from the Federal Reserve Bank of Richmond to resume payment of preferred dividends on its TARP Preferred Stock. The Company had deferred dividend payments with the payment due February 15, 2011, but it paid all deferred cumulative preferred dividends of approximately $\$ 1,600$ plus then-current dividends on the quarterly payment date of May 15, 2012. The Company is current on all TARP Preferred Stock dividend payments.

## NOTE J - CHANGES IN ACCUMULATED OTHER COMPREHENSIVE INCOME

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The following table summarizes the activity in accumulated other comprehensive income (loss), net of tax, for the period presented.

|  | Investment <br> Securities <br> Available For Sale | Cash Flow <br> Hedges |  | Accumulated Other Comprehensive Income |
| :---: | :---: | :---: | :---: | :---: |
| Balance at January 1, 2013 | \$2,085 | \$(267 | ) | \$1,818 |
| Other comprehensive income (loss) before reclassifications, net of tax | (40 | 56 |  | 16 |
| Amounts reclassified from accumulated other comprehensive income (loss), net of tax | (671 | - |  | (671 |
| Net other comprehensive income (loss) during period | (711 | 56 |  | (655 |
| Balance at March 31, 2013 | \$1,374 | \$(211 | ) | \$1,163 |

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CRESCENT FINANCIAL BANCSHARES, INC. AND SUBSIDIARY
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(Dollars in thousands, except per share amounts)

Amounts reclassified from accumulated other comprehensive are included in the statement of operations as follows.

Accumulated Other Comprehensive Income Amount Component Reclassified Line Item Within Statement of Operations

Investment securities available for sale:
Gross reclassification
Income tax expense
Reclassification, net of tax

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
Crescent Financial Bancshares, Inc. (the "Company" or "Crescent Financial"), is a bank holding company incorporated under the laws of Delaware in 2011 and is a successor company to Crescent Financial Corporation, which was a bank holding company incorporated under the laws of North Carolina in 2001. The Company conducts its business operations primarily through its commercial bank subsidiary, VantageSouth Bank (formerly known as Crescent State Bank). The Company's headquarters are located in Raleigh, North Carolina. Crescent Financial is a subsidiary of Piedmont Community Bank Holdings, Inc. ("Piedmont"). VantageSouth Bank (or the "Bank") was incorporated in 1998 as a North Carolina-chartered commercial bank and, as of April 1, 2013, operates forty-five banking offices in central and eastern North Carolina.

Management's discussion and analysis is intended to assist readers in understanding and evaluating the financial condition and consolidated results of operations of the Company. This discussion and analysis includes descriptions of significant transactions, trends and other factors affecting the Company's operating results for the successor three months ended March 31, 2013, the successor period from February 1 to March 31, 2012 ("2012 successor period") and the predecessor period from January 1 to January 31, 2012 ("2012 predecessor period") as well as the financial condition of the Company as of March 31, 2013 and December 31, 2012. Because of the separate reporting for predecessor and successor periods in 2012, the Company's results of operations between these periods and the three months ended March 31, 2013 are not comparable. This discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and accompanying notes included in this report.

## ECB Bancorp, Inc. Merger

On April 1, 2013, the Company completed the merger of ECB Bancorp, Inc. ("ECB") with and into the Company (the "ECB merger"). The ECB merger was completed pursuant to an Agreement and Plan of Merger dated as of September 25, 2012 (the "Merger Agreement"). Immediately following the ECB merger, The East Carolina Bank, a wholly-owned subsidiary of ECB, was merged with and into VantageSouth Bank. Upon the closing of the ECB merger, each outstanding share of ECB common stock was converted into the right to receive 3.55 shares of common stock of the Company. The aggregate merger consideration consisted of approximately 10,312,186 shares of the Company's common stock. Based upon the $\$ 3.94$ per share closing price of the Company's common stock on March 28,2013 , the transaction value was $\$ 40.6$ million. Following the ECB merger, Piedmont owns approximately 70 percent of the Company's outstanding common stock.

Pursuant to the Merger Agreement, the Company agreed to exchange each share of ECB's Fixed Rate Cumulative Perpetual Preferred Stock, Series A, into one share of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series B. At the closing of the ECB merger, the Company also issued a warrant to purchase 514,693.2 shares of the Company's common stock to the U.S. Treasury Department ("Treasury") in exchange for the warrant issued by ECB to Treasury on January 16, 2009 to purchase 144,984 shares of ECB's common stock, which reflects the exchange ratio associated with the ECB merger.

As of March 31, 2013, ECB had total assets of $\$ 866.0$ million, loans of $\$ 497.3$ million, deposits of $\$ 732.0$ million, and shareholders' equity of $\$ 80.9$ million. The Company's first quarter 2013 financial results do not reflect ECB's financial condition or results of operations since the ECB merger was completed subsequent to quarter end. In connection with the ECB merger on April 1, 2013, the Company applied the acquisition method of accounting to ECB's balance sheet. Therefore, all acquired assets and liabilities will be adjusted to fair value, and the historical allowance for loan losses will be eliminated. Goodwill will be recorded to the extent that the combined purchase price and fair value of non-controlling interests exceeds the fair value of acquired net assets. A gain will be recorded in the Company's second quarter 2013 earnings to the extent that the fair value of acquired net assets exceeds the combined purchase price and fair value of non-controlling interests. The Company is currently in the process of finalizing its
preliminary valuations of ECB's assets and liabilities.
Merger of Entities Under Common Control and Change in Reporting Entity
On November 30, 2012, the Company completed the merger of VantageSouth Bank ("Legacy VantageSouth") into Crescent State Bank in a share exchange. All outstanding Legacy VantageSouth shares of common stock were converted into Crescent Financial's shares at a 5.3278 exchange ratio for a total transaction value of approximately $\$ 35.0$ million. At the time of merger, Piedmont Community Bank Holdings, Inc. ("Piedmont") owned all outstanding shares of Legacy VantageSouth except for directors' qualifying shares. Piedmont owned approximately 90 percent of the Company's outstanding common stock following the merger. The Company re-branded its wholly-owned banking subsidiary as VantageSouth Bank immediately following the merger.

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The merger of Legacy VantageSouth into Crescent Financial was a merger of commonly-controlled companies and was accounted for in a manner similar to a pooling of interests transaction. Thus, the Company's financial statements were retrospectively adjusted to combine the financial condition and the results of operations of Crescent Financial and Legacy VantageSouth from the date the two companies became commonly controlled by Piedmont. Due to the application of push-down accounting to Legacy VantageSouth's books on February 1, 2012, which was the date that Piedmont purchased the bank's remaining non-controlling equity interests, periods prior to this date are denoted as "Predecessor Company" and periods after this date are denoted as "Successor Company."

## Executive Summary

The following is a summary of the Company's financial results and significant events in the first quarter of 2013:
Net loss was $\$ 806$ thousand in the first quarter of 2013, which included significant merger and system conversion costs, while net income was $\$ 57$ thousand in the 2012 successor period and $\$ 529$ thousand in the 2012 predecessor period.

The merger with ECB was completed on April 1, 2013, which provides the Company with $\$ 2.0$ billion in total assets and an expanded network of ATMs and forty-five branches in central and eastern North Carolina. ECB's data processing system conversion was also completed in April 2013, and the combined bank now operates on a single technology platform with common business processes and policies across the organization.

Merger and system conversion costs totaled $\$ 1.6$ million in the first quarter of 2013 while such costs totaled $\$ 497$ thousand in the 2012 Successor Period and $\$ 78$ thousand in the 2012 Predecessor Period.

Annualized net loan growth in the first quarter of 2013 was 17 percent, which was driven by loan originations of $\$ 81.2$ million. Net loan growth over the trailing four quarters was 13 percent.

Revenue mix improved as non-interest income increased to 26 percent of total revenues in the first quarter of 2013 from 18 percent in the 2012 Successor Period and 16 percent in the 2012 predecessor period.

Asset quality continued to improve as nonperforming assets decreased to 1.48 percent of total assets as of March 31, $\dot{2} 2013$ from 1.71 percent of total assets as of December 31, 2012 and 2.54 percent of total assets as of March 31, 2012.

Analysis of Results of Operations
Net loss was $\$ 806$ thousand in the first quarter of 2013 while net income was $\$ 57$ thousand in the 2012 successor period and $\$ 529$ thousand in the 2012 predecessor period. After preferred stock dividends, net loss attributable to common stockholders was $\$ 0.03$ per common share in the first quarter of 2013. Net loss attributable to common stockholders was $\$ 0.01$ per common share in the 2012 successor period, and net income available to common stockholders was $\$ 0.01$ per common share in the 2012 predecessor period.

Two commonly-used measures of bank profitability are return on average assets (net income as a percentage of average total assets)and return on average stockholders' equity (net income as a percentage of average stockholders' equity). Annualized return on average assets was ( 0.30 ) percent in the first quarter of 2013 compared to 0.03 percent for the 2012 successor period and 0.58 percent for the 2012 predecessor period. Annualized return on average stockholders' equity for the first quarter of 2013 was (1.88) percent compared to 0.20 percent for the 2012 successor period and 3.67 percent for the 2012 predecessor period.

Net Interest Income

Three Months Ended March 31, 2013
Net interest income in the first quarter of 2013 totaled $\$ 9.9$ million. Taxable equivalent net interest margin ("NIM") declined from 4.42 percent in the 2012 successor period and 4.55 percent in the 2012 predecessor period to 4.24 percent in the first quarter of 2013. The decrease in NIM was primarily due to a decline in earning asset yields resulting from the origination of new loans at lower current market rates and the reinvestment of matured or sold securities at lower current market rates. Taxable equivalent yield on interest-earning assets declined from 5.18 percent in the 2012 successor period and 5.35 percent in the 2012 predecessor period to 4.91 percent in the first quarter of 2013. The cost of interest-bearing liabilities partially offset lower earning asset yields as it fell from 0.92 percent in the 2012 successor period and 0.95 percent in the 2012 predecessor period to 0.76 percent in the first quarter of 2013.

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Income accretion on purchased loans totaled $\$ 3.6$ million in the first quarter of 2013, which consisted of $\$ 3.4$ million of accretion on purchased credit-impaired ("PCI") loans and $\$ 118$ thousand of accretion income on purchased non-impaired loans. PCI loan accretion represents all interest income recorded for those loans in the period while accretion income on purchased non-impaired loans represents accretion of the fair value discount on the effective yield method, which increased interest income above contractual yields. The time deposit fair value premium amortization totaled $\$ 484$ thousand, which reduced interest expense, while accretion of the fair value discount on long-term debt totaled $\$ 38$ thousand, which increased interest expense. Time deposit amortization and long-term debt accretion reduced the Company's cost of interest-bearing liabilities by 0.22 percent in the first quarter of 2013.

Average earning assets totaled $\$ 956.1$ million in the first quarter of 2013 and consisted of $\$ 783.0$ million in average loans, $\$ 143.5$ million in average investment securities, and $\$ 29.6$ million in average federal funds sold and other interest-earning assets. Average loan balances in the period were positively impacted by strong loan growth in the current quarter. Annualized net loan growth in the first quarter of 2013 was 17 percent, which was driven by loan originations of $\$ 81.2$ million.

Average interest-bearing liabilities totaled $\$ 842.2$ million in the first quarter of 2013, which included $\$ 811.8$ million in average interest-bearing deposits, $\$ 7.2$ million in average short-term borrowings, and $\$ 23.2$ million in average long-term debt.

## 2012 Successor Period

Net interest income totaled $\$ 6.9$ million in the 2012 successor period. NIM was 4.42 percent in the 2012 successor period which was a decline from 4.55 percent in the 2012 predecessor period. The yield on earning assets was 5.18 percent in the 2012 successor period, which was down from 5.35 percent in the 2012 predecessor period. Funding costs declined to 0.92 percent in the 2012 successor period from 0.95 percent in the 2012 predecessor period.

Income accretion on purchased loans totaled $\$ 2.8$ million in the 2012 Successor Period, which consisted of $\$ 2.5$ million of accretion on PCI loans and $\$ 309$ thousand of accretion income on purchased non-impaired loans. Net amortization of fair value premiums on interest-bearing liabilities in the 2012 Successor Period totaled $\$ 588$ thousand which reduced the Company's cost of interest-bearing liabilities by 0.45 percent.

Average earning assets totaled $\$ 956.1$ million in the 2012 Successor Period and consisted of $\$ 736.4$ million in average loans, $\$ 178.0$ million in average investment securities, and $\$ 41.6$ million in average federal funds sold and other interest-earning assets. Average interest-bearing liabilities totaled $\$ 792.6$ million in the 2012 Successor Period, which included $\$ 763.3$ million in average interest-bearing deposits, $\$ 5.1$ million in average short-term borrowings, and $\$ 24.2$ million in average long-term debt.

## 2012 Predecessor Period

Net interest income totaled $\$ 3.6$ million in the 2012 predecessor period. NIM was 4.55 percent, the yield on earning assets was 5.35 percent, and the cost of interest-bearing liabilities was 0.95 percent in the 2012 predecessor period.

Income accretion on purchased loans totaled $\$ 1.6$ million in the 2012 predecessor period, which consisted of $\$ 1.4$ million of accretion on PCI loans and $\$ 192$ thousand of accretion income on purchased non-impaired loans. Net amortization of fair value premiums on interest-bearing liabilities in the 2012 predecessor period totaled $\$ 298$ thousand which reduced the Company's cost of interest-bearing liabilities by 0.45 percent.

Average earning assets totaled $\$ 934.3$ million in the 2012 predecessor period and consisted of $\$ 730.4$ million in average loans, $\$ 180.2$ million in average investment securities, and $\$ 23.7$ million in average federal funds sold and other interest-earning assets. Average interest-bearing liabilities totaled $\$ 787.3$ million in the 2012 predecessor period, which included $\$ 762.1$ million in average interest-bearing deposits, $\$ 968$ thousand in average short-term borrowings, and $\$ 24.2$ million in average long-term debt.

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The following table summarizes the major components of net interest income and the related yields and costs for the periods presented.


Liabilities and
Equity


| Money market and <br> savings | 264,917 | 343 | 0.53 | 207,934 | 239 | 0.70 | 184,716 | 96 | 0.61 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Time | 363,248 | 820 | 0.92 | 392,458 | 600 | 0.93 | 404,99 | 326 | 0.95 |


| Time | 363,248 | 820 | 0.92 | 392,458 | 600 | 0.93 | 404,999 | 326 | 0.95 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total

| interest-bearing | 811,832 | 1,302 | 0.65 | 763,346 | 995 | 0.80 | 762,078 | 530 | 0.82 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

deposits

| Short-term | 7,200 | 12 | 0.68 | 5,083 | 2 | 0.24 | 968 | - | - |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| borrowings | 23,211 | 270 | 4.72 | 24,186 | 201 | 5.07 | 24,217 | 103 | 5.02 |  |  |  |
| Long-term debt <br> Total <br> interest-bearing | 842,243 | 1,584 | 0.76 | $\%$ | 792,615 | 1,198 | 0.92 | $\%$ | 787,263 | 633 | 0.95 | $\%$ |

liabilities
Non
$\begin{array}{llll}\text { interest-bearing } & 67,970 & 99,925 & 107,156\end{array}$
deposits
Other liabilities $\quad 6,427$
$5,089 \quad 4,184$

Total liabilities 916,640
897,629
898,603
Stockholders'
equity
173,816
170,220 169,963
Total liabilities
and stockholders' \$1,090,456 \$1,067,849 \$1,068,566
equity

Net interest income, taxable \$9,986 \$6,923 \$3,597 equivalent Interest rate spread (3)
Tax equivalent net interest margin (4)

Percentage of average interest-earning assets to average $113.52 \%$

| 4.26 | 4 | 4.40 | $\%$ |
| :--- | :--- | :--- | :--- |
| 4.42 | $\%$ | 4.55 | $\%$ | interest-bearing liabilities

* Taxable equivalent basis
(1)Loans include loans held for sale in addition to nonaccrual loans.

Yields related to investment securities exempt from income taxes are stated on a taxable-equivalent basis assuming (2) a federal income tax rates of 34.0 percent. The taxable-equivalent adjustment was $\$ 42$ thousand, $\$ 47$ thousand, and $\$ 24$ thousand for 2013 and the 2012 Successor and Predecessor Periods, respectively.
(3) Net interest spread represents the difference between the average yield on interest-earning assets and the average
(3) cost of interest-bearing liabilities.
(4)Net interest margin represents annualized net interest income divided by average interest-earning assets.

The Company has not included a standard table presenting the variances between the periods caused by changes in interest rates versus changes in volumes because of the incomparability of the periods, which is due to the difference in the number of days in each period and the difference in the basis of accounting between the periods.

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## Provision for Loan Losses

Three Months Ended March 31, 2013
Provision for loan losses totaled $\$ 1.9$ million in the first quarter of 2013. Annualized net charge-offs in this period were 0.21 percent of average loans. The allowance for loan losses ("ALL") and related provision were calculated in separate models for the Company's following three portfolio categories: new loans, purchased non-impaired loans, and PCI loans. The following table summarizes the change in ALL for each loan category in the quarter ended March 31, 2013.

| (Dollars in thousands) | New Loans | Purchased <br> Non-Impaired | PCI | Total |
| :--- | :--- | :--- | :--- | :--- |
| Balance at January 1, 2013 | $\$ 2,665$ | $\$ 55$ | $\$ 1,278$ | $\$ 3,998$ |
| Net charge-offs | $(56$ | $)$ | $(355$ | $)$ |
| Provision for loan losses | 225 | 510 | 1,205 | $(411$ |
| Balance at March 31, 2013 | $\$ 2,834$ | $\$ 210$ | $\$ 2,483$ | $\$ 5,527$ |

The ALL of $\$ 2.8$ million on new loans as of March 31, 2013 was 0.87 percent of related outstanding balances, excluding the guaranteed portion of loans originated through the U.S. Small Business Administration's ("SBA") lending program. For new loans, the evaluation of the adequacy of the ALL includes both loans evaluated collectively for impairment and loans evaluated individually for impairment. The determination of loss rates on loans collectively evaluated for impairment involves consideration of peer loan loss experience as well as certain qualitative factors such as current delinquency levels and trends, loan growth, loan portfolio composition, prevailing economic conditions, the loan review function, and other relevant factors. Because the Company has not yet experienced material charge-offs on the new loan portfolio, trailing two-year peer loss rates are used as a proxy for charge-off rates on the Company's new loan portfolio.

Purchased non-impaired loans were adjusted to fair value at acquisition. Following acquisition, the Company records charge-offs for losses in excess of the fair value discount and provides reserves for deterioration in credit quality on these loans. For purchased non-impaired loans, the evaluation of the adequacy of the ALL also includes both loans evaluated collectively for impairment and loans evaluated individually for impairment and involves considerations of historical loan loss experience as well as certain qualitative factors such as current delinquency levels and trends, loan growth, loan portfolio composition, prevailing economic conditions, the loan review function, and other relevant factors. The Company uses trailing two-year historical loss rates on the legacy portfolio plus qualitative factors to determine appropriate loss rates for loans evaluated collectively.

Loans acquired with evidence of credit deterioration since origination are accounted for as PCI loans. Subsequent to acquisition of these loans, estimates of cash flows expected to be collected are updated each reporting period based on assumptions regarding default rates, loss severities, and other factors that reflect current market conditions. If the Company has probable decreases in cash flows expected to be collected (other than due to decreases in interest rates), the provision for loan losses is charged, resulting in an increase to the allowance for loan losses. If there are probable and significant increases in cash flows expected to be collected, the Company will first reverse any previously established allowance for loan losses and then increase interest income as a prospective yield adjustment over the remaining life of the loans.

Results of the Company's first quarter cash flow re-estimation for PCI loans are summarized as follows.

| (Dollars in thousands) | Impairment | Cash Flow | New | Previous |
| :--- | :--- | :--- | :--- | :--- |
|  |  | Improvement | Yield | Yield |

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Loan pools with cash flow improvement Loan pools with impairment Total

| $\$(181$ | $)$ | $\$ 688$ | 8.39 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |
| 7.53 | $\%$ |  |  |  |
| 1,386 | - | 6.52 | $\%$ | 6.52 |
| $\$ 1,205$ | $\$ 688$ | 7.07 | $\%$ | 6.82 |
|  |  |  |  |  |
|  |  |  |  |  |
|  |  |  |  |  |

The first quarter of 2013 cash flow re-estimation indicated net reduction in estimated cash flows on purchased credit-impaired loan pools of $\$ 517$ thousand. The $\$ 688$ thousand of estimated cash flow improvement on related loan pools will be recorded as additional interest income as a prospective yield adjustment over the remaining life of the loans. The $\$ 1.2$ million impairment was recorded to provision for loan losses in the first quarter of 2013. This impairment was primarily related to the default of one legacy commercial real estate loan in the quarter, which reduced expected cash flows on that commercial real estate pool. The pool-level impairment and cash flow improvement were calculated as the difference between the pool-level recorded investment and the net present value of estimated cash flows at the time of the cash flow re-estimation.

## 2012 Successor Period

Provision for loan losses totaled $\$ 869$ thousand in the 2012 successor period. Net charge-offs in this period totaled $\$ 538$ thousand, and annualized net charge-offs were 0.45 percent of average loans.

## 2012 Predecessor Period

Provision for loan losses totaled $\$ 195$ thousand in the 2012 predecessor period, which was all related to new loans and Legacy VantageSouth loans. There was no provision in this one-month period related to the purchased non-impaired or PCI loan portfolios. Legacy VantageSouth's loan portfolio, prior to that company's combination with Rowan and Crescent Financial, did not reflect Piedmont's basis in this period. Therefore, all of these loans were subjected to the same ALL model based on whether they were individually or collectively evaluated for impairment. There were no net charge-offs in this one-month period.

## Non-Interest Income

The following table provides a summary of non-interest income for the periods presented.
\(\left.$$
\begin{array}{llll} & \begin{array}{l}\text { Successor } \\
\text { Company } \\
\text { Three Months }\end{array} & \begin{array}{l}\text { Period from } \\
\text { Ended } \\
\text { March 31, 2013 }\end{array} & \begin{array}{l}\text { February 1 to } \\
\text { Company } \\
\text { March 31, 2012 }\end{array}
$$ <br>

Period from\end{array}\right]\)| January 1 to |
| :--- |
| January 31, 2012 |

Three Months Ended March 31, 2013
Non-interest income in the first quarter of 2013 totaled $\$ 3.5$ million. Government-guaranteed lending income totaled $\$ 1.1$ million in the first quarter of 2013, which included gains on sales of the guaranteed portion of certain SBA loans originated by the Company as well as servicing fees on previously sold SBA loans. The Company sells the guaranteed portion of certain SBA loans in the secondary market without recourse and recognizes gains as those loans are sold at a premium. SBA lending and sales volumes have increased significantly over the past year while secondary market premiums have also risen.

Securities gains totaled $\$ 1.1$ million in the first quarter of 2013 as the Company sold the majority of its municipal bonds for balance sheet management and tax purposes. Additionally, mortgage banking income, service charges and fees on deposit accounts, and bank-owned life insurance income totaled $\$ 391$ thousand, $\$ 515$ thousand and $\$ 195$ thousand, respectively, in the first quarter of 2013.

## 2012 Successor Period

Non-interest income totaled $\$ 1.5$ million in the 2012 successor period. Mortgage banking income was the largest component of non-interest income followed by service charges and fees on deposit accounts, other non-interest income, securities gains, and bank-owned life insurance income.

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## 2012 Predecessor Period

Non-interest income totaled $\$ 657$ thousand in the 2012 predecessor period. Mortgage banking income was the largest component of non-interest income followed by service charges and fees on deposit accounts, government-guaranteed lending, bank-owned life insurance, and other.

## Non-Interest Expense

The following table provides a summary of non-interest expense for the periods presented.

|  | Successor <br> Company <br> Three Months <br> Ended <br> March 31, 2013 | Period from <br> February 1 to <br> March 31, 2012 | Predecessor <br> Company <br> Period from |
| :--- | :--- | :--- | :--- |
| January 1 to |  |  |  |
| January 31, 2012 |  |  |  |

Three Months Ended March 31, 2013
Non-interest expense in the first quarter of 2013 totaled $\$ 12.7$ million. Expenses in the quarter were significantly impacted by merger and system conversion costs, which totaled $\$ 1.6$ million. Such costs included professional fees and other expenses required to close the ECB merger as well as costs to convert ECB's data processing and other related activities to the Company's integrated platform. The Company expects to again incur significant merger and system conversion costs in the second quarter of 2013 as ECB's data processing conversion and re-branding was completed in April 2013.

Additionally, salaries and employee benefits expense totaled $\$ 6.0$ million, and occupancy and equipment expense totaled $\$ 1.5$ million in the quarter. The Company operated twenty full-service branch offices and employed 267 full-time equivalent employees as of March 31, 2013. Occupancy and equipment expenses include the cost of leasing branch and administrative facilities, depreciation on fixed assets, repairs and maintenance on facilities and assets as well as other technology equipment costs.

Net losses on the sale and write-down of foreclosed assets totaled $\$ 183$ thousand as the Company continued to dispose of legacy foreclosed assets. Foreclosed assets declined by $\$ 1.1$ million, or 19 percent, in the first quarter of 2013, which reflects the Company's efforts to liquidate bank-owned properties and limit inflows. Other loan-related expenses totaled $\$ 461$ thousand in the quarter, which was primarily related to loan collection, foreclosure, appraisal and other carrying costs on problem loans managed by the special assets function. The Company seeks to manage these costs by resolving problem loans in a cost-effective manner.

Non-interest expense totaled $\$ 7.4$ million in the 2012 successor period. Expenses in the period included $\$ 497$ thousand in merger and system conversion costs related to the Rowan/Legacy VantageSouth merger and data processing conversion in February 2012. Salaries and benefits totaled $\$ 3.5$ million and occupancy, and equipments expense totaled $\$ 809$ thousand in the period.

## 2012 Predecessor Period

Non-interest expense totaled $\$ 3.2$ million in the 2012 predecessor period, which reflected operating costs for the Company in January 2012. Expenses in the period included $\$ 78$ thousand in costs to prepare for the Rowan/Legacy VantageSouth merger and data processing conversion in February 2012.

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## Income Taxes

The Company's income tax benefit in the first quarter of 2013 totaled $\$ 395$ thousand, which represented a 32.9 percent effective tax rate on pre-tax losses. The effective tax rate was determined by the Company's blended federal and state statutory income tax rate adjusted primarily for non-taxable municipal investment income, earnings on bank-owned life insurance, and non-deductible merger costs. The Company recorded income tax expense in the 2012 Successor Period of $\$ 4$ thousand and income tax expense of $\$ 270$ thousand in the 2012 Predecessor Period associated with the pre-tax income in those periods.

Based on the Company's analysis of positive and negative evidence regarding future realization of its deferred tax assets, which included an evaluation of historical and forecasted pre-tax earnings, net operating loss carryforward periods, merger costs and savings, asset quality trends, capital levels, and potential tax planning strategies, the Company determined that there was sufficient positive evidence to indicate that it would likely realize the full value of its deferred tax assets over time and therefore it was determined that no valuation allowance on its deferred tax assets was needed as of March 31, 2013.

## Analysis of Financial Condition

Total assets were $\$ 1.12$ billion as of March 31, 2013, an increase of $\$ 30.8$ million, or 3 percent, from total assets of $\$ 1.09$ billion as of December 31, 2012. Earning assets totaled $\$ 993.5$ million, or 89 percent of total assets, as of March 31, 2013 compared to $\$ 953.2$ million, or 88 percent of total assets, as of December 31, 2012. Earning assets as of March 31, 2013 consisted of $\$ 794.6$ million in gross loans, $\$ 8.7$ million in loans held for sale, $\$ 157.2$ million in investment securities, including Federal Home Loan Bank ("FHLB") stock, and $\$ 33.2$ million in federal funds sold and interest-earning deposits with correspondent banks.

Investment Securities
The amortized cost and fair value of the available-for-sale securities portfolio was $\$ 152.4$ million and $\$ 154.6$ million, respectively, as of March 31, 2013 compared to $\$ 132.9$ million and $\$ 136.3$ million, respectively, as of December 31, 2012. Marketable investment securities are accounted for as available for sale and are recorded at fair value with unrealized gains and losses charged to accumulated other comprehensive income. The investment securities portfolio as of March 31, 2013 consisted of residential mortgage-backed securities ("MBS"), which were all issued by government-sponsored enterprises ("GSEs"), investment grade commercial MBS issued by financial institutions, investment grade corporate bonds, investment grade non-taxable municipal bonds, and the common stock of a community bank. As of March 31, 2013 and December 31, 2012, the securities portfolio had $\$ 2.6$ million and $\$ 3.5$ million, respectively, of unrealized gains and $\$ 374$ thousand and $\$ 96$ thousand, respectively, of unrealized losses. None of these securities had been in an unrealized loss position for more than twelve months at either date.

The increase in the investment portfolio in the first quarter of 2013 came as the Company increased its on-balance sheet liquidity and leveraged its strong capital base by growing deposits and increasing long-term debt to fund securities purchases and loan originations.

The following table summarizes the amortized cost and fair value of the securities portfolio.

| (Dollars in thousands) | March 31, 2013 |  | December 31, 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized <br> Cost | Fair Value | Amortized Cost | Fair <br> Value |
| Residential MBS | \$ 100,091 | \$ 100,192 | \$76,249 | \$76,777 |
| Commercial MBS | 19,632 | 19,784 | 6,612 | 6,885 |

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| Corporate bonds | 31,003 | 32,857 | 30,861 | 32,508 |
| :--- | :--- | :--- | :--- | :--- |
| Municipal - non-taxable | - | - | 15,492 | 16,201 |
| Municipal - taxable | 600 | 601 | 2,583 | 2,725 |
| Other debt securities | 1,037 | 1,121 | 1,083 | 1,157 |
| Marketable equity securities | 37 | 79 | 37 | 58 |
| Total securities available for sale | $\$ 152,400$ | $\$ 154,634$ | $\$ 132,917$ | $\$ 136,311$ |

The Company also owned $\$ 2.4$ million and $\$ 2.3$ million of FHLB stock as of March 31, 2013 and December 31, 2012, respectively. This stock is recorded at cost and is classified separately from investment securities on the consolidated balance sheets.

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## Loans

The primary goal of the Company's lending function is to help clients achieve their financial goals by providing quality loan products that are fair to the client and profitable to the Company. In addition to the importance placed on client knowledge and continuous involvement with clients, the Company's lending process incorporates the standards of a consistent company-wide credit culture and an in-depth knowledge of our local markets. Furthermore, the Company employs strict underwriting criteria governing the degree of assumed risk and the diversity of the loan portfolio. In this context, the Company strives to meet the credit needs of businesses and consumers in its markets while pursuing a balanced strategy of loan profitability, loan growth, and loan quality.

Loans, net of deferred loan fees, totaled $\$ 794.6$ million as of March 31, 2013, which was an increase of $\$ 31.2$ million, or 4 percent, from December 31, 2012. The Company generated robust annualized net loan growth of 17 percent in the first quarter of 2013, which was driven by loan originations of $\$ 81.2$ million. Most of the loan portfolio categories experienced a balance increase in the first quarter of 2013, except for consumer construction loans and, to a lesser extent, home equity and other consumer loans. The changes in the portfolio, by category, were as follows: commercial real estate loans, $\$ 15.5$ million increase, or 3.9 percent; commercial and industrial loans, $\$ 10.1$ million increase, or 10.2 percent; commercial construction and land development loans, $\$ 6.5$ million increase, or 8.9 percent; residential real estate loans, $\$ 2.7$ million increase, or 2.1 percent; consumer construction and land development loans, 2.0 million decline, or 31.6 percent; home equity loans, $\$ 1.1$ million decline, or 1.7 percent; and consumer loans, $\$ 290$ thousand decline, or 6.7 percent.

The composition of the Company's loan portfolio as of March 31, 2013 was as follows: 51.4 percent commercial real estate mortgage loans, 9.9 percent commercial construction and land development loans, 16.1 percent residential real estate loans, 0.5 percent consumer construction and land development loans, 7.8 percent home equity loans, 13.7 percent commercial and industrial loans and consumer loans at 0.5 percent. The composition of the loan portfolio as of December 31, 2012 was as follows: 51.5 percent commercial real estate loans, 9.5 percent commercial construction and land development loans, 16.4 percent residential real estate loans, 0.8 percent consumer construction and land development loans, 8.3 percent home equity loans and lines of credit, 12.9 percent commercial and industrial loans, and consumer loans at 0.6 percent.

In each of Piedmont's three bank acquisitions since 2010, the Company made fair value adjustments to each purchased loan portfolio ("legacy loans") by projecting expected future principal and interest cash flows over the remaining life of each loan and then discounting those cash flows based on then-current market rates for similar loans. Because legacy loans are marked to fair value and the legacy allowance for loan losses is eliminated at acquisition, the Company believes an analysis of the loan portfolio carrying value and gross unpaid principal balances ("UPB") is important in evaluating the portfolio.

The following table summarizes the UPB and carrying amounts of the loan portfolio by type.
(Dollars in thousands)
March 31, 2013
UPB $\begin{array}{llll}\text { Carrying } \\ \text { Amount }\end{array} \%$ of UPB UPB $\quad \begin{aligned} & \text { Carrying } \\ & \text { Amount }\end{aligned} \%$ of UPB
Commercial:
Commercial real estate
Commercial and industrial
Construction and development
Consumer:
Residential real estate
Construction and development

| $\$ 415,135$ | $\$ 408,474$ | 98.4 | $\%$ | $\$ 402,031$ | $\$ 392,955$ | 97.7 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 110,729 | 108,796 | 98.3 | $\%$ | 100,893 | 98,701 | 97.8 | $\%$ |
| 83,984 | 79,018 | 94.1 | $\%$ | 79,081 | 72,566 | 91.8 | $\%$ |
|  |  |  |  |  |  |  |  |
| 131,140 | 127,930 | 97.6 | $\%$ | 128,980 | 125,277 | 97.1 | $\%$ |
| 4,464 | 4,242 | 95.0 | $\%$ | 6,457 | 6,203 | 96.1 | $\%$ |

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| Home equity | 65,574 | 62,386 | 95.1 | $\%$ | 66,634 | 63,486 | 95.3 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer | 4,141 | 4,035 | 97.4 | $\%$ | 4,382 | 4,325 | 98.7 | $\%$ |
| Total | $\$ 815,167$ | $\$ 794,881$ | 97.5 | $\%$ | $\$ 788,458$ | $\$ 763,513$ | 96.8 | $\%$ |

Legacy loans decreased from $\$ 476.5$ million as of December 31, 2012 to $\$ 438.1$ million as of March 31, 2013 while loans originated subsequent to Piedmont's respective bank acquisitions ("new loans") increased from $\$ 287.0$ million as of December 31, 2012 to $\$ 356.8$ million as of March 31, 2013. As the portfolio mix becomes more heavily weighted toward new loans, the portfolio more closely reflects the Company's current underwriting standards and its portfolio allocation strategy.

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## Nonperforming Assets

Loans are considered past due when the contractual amounts due with respect to principal and interest are not received within 30 days of the contractual due date. Loans are generally classified as nonaccrual if they are past due for a period of 90 days or more, unless such loans are well secured and in the process of collection. If a loan or a portion of a loan is classified as doubtful or as partially charged off, the loan is generally classified as nonaccrual. Loans that are on a current payment status or past due less than 90 days may also be classified as nonaccrual if repayment in full of principal and/or interest is in doubt. Loans may be returned to accrual status when all principal and interest amounts contractually due are reasonably assured of repayment within an acceptable period of time, and there is a sustained period of repayment performance of interest and principal by the borrower in accordance with the contractual terms.

PCI loans with common risk characteristics are grouped in pools at acquisition. These loans are evaluated for accrual status at the pool level rather than the individual loan level and performance is based on management's ability to reasonably estimate the amount and timing of future cash flows rather than a borrower's ability to repay contractual loan amounts. Since management is able to reasonably estimate the amount and timing of future cash flows on the Company's PCI loan pools, none of these loans have been identified as nonaccrual. However, PCI loans included in pools are identified as nonperforming if they become past due 90 days or more.

While a loan is classified as nonaccrual and the future collectability of the recorded loan balance is doubtful, collections of interest and principal are generally applied as a reduction to the principal outstanding, except in the case of loans with scheduled amortizations where the payment is generally applied to the oldest payment due. When the future collectability of the recorded loan balance is expected, interest income may be recognized on a cash basis. In the case where a nonaccrual loan had been partially charged off, recognition of interest on a cash basis is limited to that which would have been recognized on the recorded loan balance at the contractual interest rate. Receipts in excess of that amount are recorded as recoveries to the allowance for loan losses until prior charge-offs have been fully recovered.

Assets acquired as a result of foreclosure are recorded at estimated fair value in other real estate (or foreclosed assets). Any excess of cost over estimated fair value at the time of foreclosure is charged to the allowance for loan losses. Valuations are periodically performed on these properties, and any subsequent write-downs are charged to earnings. Routine maintenance and other holding costs are included in non-interest expense.

A loan is classified as a troubled debt restructuring ("TDR") by the Company when certain modifications are made to the loan terms and concessions are granted to the borrowers due to financial difficulty experienced by those borrowers. The Company grants concessions by (1) reduction of the stated interest rate for the remaining original life of the debt or (2) extension of the maturity date at a stated interest rate lower than the current market rate for new debt with similar risk. The Company does not generally grant concessions through forgiveness of principal or accrued interest.

The Company's policy with respect to accrual of interest on loans restructured in a TDR follows relevant supervisory guidance. That is, if a borrower has demonstrated performance under the previous loan terms and shows capacity to perform under the restructured loan terms, continued accrual of interest at the restructured interest rate is likely. If a borrower was materially delinquent on payments prior to the restructuring but shows the capacity to meet the restructured loan terms, the loan will likely continue as nonaccrual going forward until demonstrated performance under new terms. Lastly, if the borrower does not perform under the restructured terms, the loan is placed on non-accrual status. The Company closely monitors these loans and ceases accruing interest on them if management believes that the borrowers may not continue performing based on the restructured note terms.

Nonperforming loans as a percentage of total loans was 1.48 percent as of March 31, 2013, which was a decline from 1.67 percent as of December 31, 2012 and 2.71 percent as of March 31, 2012. Total nonperforming assets as a percentage of total assets as of March 31, 2013 totaled 1.48 percent, which was a decline from 1.71 percent as of December 31, 2012 and 2.54 percent as of March 31, 2012. The decline in nonperforming assets was due primarily to the Company's continuing efforts to resolve legacy problem assets while maximizing the value of those assets. These resolution efforts have included a combination of asset sales through various channels and successful loan workout plans.

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The following table summarizes the Company's nonperforming assets.

| (Dollars in thousands) | March 31, <br> 2013 | December 31, <br> 2012 |
| :--- | :--- | :--- |
| Nonaccrual loans | $\$ 5,694$ | $\$ 5,995$ |
| Accruing loans past due 90 days or more (1) | 6,098 | 6,775 |
| Foreclosed assets | 4,752 | 5,837 |
| Total nonperforming assets | $\$ 16,544$ | $\$ 18,607$ |
| Restructured loans not included above | $\$ 558$ | $\$ 104$ |

(1) Balances are comprised of PCI loans past due 90 days or more that are grouped in pools which accrete interest based on pool yields.

The following table summarizes the Company's nonperforming loans by type.

| March 31, 2013 |  | December 31, 2012 |
| :--- | :--- | :--- |
| Carrying Value | \% of Loans in <br> Category | Carrying Value of Loans in <br> Category |

Commercial:

| Commercial real estate | $\$ 4,277$ | 1.05 | $\%$ | $\$ 5,162$ | 1.31 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial and industrial | 303 | 0.28 | $\%$ | 366 | 0.37 |
| Construction and development | 3,241 | 4.10 | $\%$ | 2,863 | 3.95 |
| Consumer: |  |  |  |  | $\%$ |
| Residential real estate | 1,899 | 1.48 | $\%$ | 2,382 | 1.90 |
| Construction and development | 132 | 3.11 | $\%$ | 224 | 3.61 |
| Home equity | 1,754 | 2.81 | $\%$ | 1,550 | 2.44 |
| Consumer | 186 | 4.61 | $\%$ | 223 | 5.16 |
| Total nonperforming loans | $\$ 11,792$ | 1.48 | $\%$ | $\$ 12,770$ | 1.67 |

## Allowance for Loan Losses

The ALL and related provision are calculated for the Company's following three portfolio categories: new loans, purchased non-impaired loans, and PCI loans. The following description of the Company's ALL methodology primarily relates to new and purchased non-impaired loans.

The ALL is established through periodic charges to earnings in the form of a provision for loan losses. Increases to the ALL occur as a result of provisions charged to operations and recoveries of amounts previously charged off, and decreases to the ALL occur when loans are charged off. Management evaluates the adequacy of the ALL on at least a quarterly basis. For new loans, the evaluation of the adequacy of the ALL includes both loans evaluated collectively for impairment and loans evaluated individually for impairment. The determination of loss rates on loans collectively evaluated for impairment involves considerations of peer loan loss experience as well as certain qualitative factors such as current delinquency levels and trends, loan growth, loan portfolio composition, prevailing economic conditions, the loan review function, and other relevant factors. Because the Company has not yet experienced significant charge-offs on the new loan portfolio, trailing two-year peer loss rates are used as a proxy for charge-off rates on the Company's new loan portfolio. For purchased non-impaired loans, the evaluation of the adequacy of the ALL also includes both loans evaluated collectively for impairment and loans evaluated individually for impairment and involves considerations of historical loan loss experience as well as certain qualitative factors such as current delinquency levels and trends, loan growth, loan portfolio composition, prevailing economic conditions, the loan review function, and other relevant factors. The Company uses trailing two-year historical loss rates on the legacy
portfolio plus qualitative factors to determine appropriate loss rates for loans evaluated collectively.
The Company utilizes an internal grading system to assign the degree of inherent risk on each loan in the portfolio. The risk grade is initially assigned by the lending officer and reviewed by the credit administration function. The internal risk grading system is reviewed and tested periodically by the loan review function. The Company's ALL model uses the internal loan grading system to segment each category of loans by risk grade. Calculated loss rates are weighted more heavily for higher risk loans.

A loan is considered individually impaired, based on current information and events, if it is probable that the Company will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement.

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Reserves, or charge-offs, on individually impaired loans that are collateral dependent are based on the fair value of the underlying collateral, less an estimate of selling costs, while reserves, or charge-offs, on loans that are not collateral dependent are based on either an observable market price, if available, or the present value of expected future cash flows discounted at the historical effective interest rate.

The following table presents the allocation of the ALL for the periods presented.

| March 31, 2013 | December 31, 2012 |  |  |
| :--- | :--- | :--- | :--- |
|  | $\%$ of |  | $\%$ of |
| Amount | Total | Amount | Total |
|  | Allowance |  | Allowance |


| Commercial: |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial real estate | $\$ 2,584$ | 46.75 | $\% \$ 1,524$ | 38.12 | $\%$ |
| Commercial and industrial | 831 | 15.04 | 798 | 19.96 |  |
| Construction and development | 1,005 | 18.18 | 597 | 14.93 |  |
| Consumer: |  |  |  |  |  |
| Residential real estate | 959 | 17.35 | 940 | 23.51 |  |
| Construction and development | 17 | 0.31 | 18 | 0.45 |  |
| Home equity | 114 | 2.06 | 85 | 2.13 |  |
| Consumer | 17 | 0.31 | 36 | 0.90 |  |
| Total allowance for loan losses | $\$ 5,527$ | 100.00 | $\%$ | $\$ 3,998$ | 100.00 |

The following table summarizes changes in the ALL for the periods presented.
(Dollars in thousands)

| Allowance for loan losses, beginning of period | $\$ 3,998$ | $\$ 1,276$ |
| :--- | :--- | :---: |
| Charge-offs: |  |  |
| Commercial: | 13 | - |
| Commercial real estate | 58 | 15 |
| Commercial and industrial | 61 | 259 |
| Construction and development | 193 |  |
| Consumer: | 92 | 11 |
| Residential real estate | 84 | 260 |
| Home equity | 501 | 8 |
| Consumer |  | 553 |
| Total charge-offs | 14 |  |
| Recoveries: | 8 | - |
| Commercial: | 10 | - |
| Commercial real estate | 53 | 15 |
| Commercial and industrial | 2 | - |
| Construction and development | 3 | - |
| Consumer: |  | - |

Successor
Company
Three Months Period from
Ended February 1 to
March 31, 2013 March 31, 2012
\$3,998 \$1,276

13
15
259
11
260
553
-

| Total recoveries | 90 | 15 |
| :--- | :--- | :--- |
| Net charge-offs | 411 | 538 |
| Provision for loan losses | 1,940 | 869 |
| Allowance for loan losses, end of period | $\$ 5,527$ | $\$ 1,607$ |
| Net charge-offs to average loans (annualized) | 0.21 | $\%$ |
|  |  |  |
| $\mathbf{3 9}$ - |  |  |

## Deposits

Total deposits as of March 31, 2013 were $\$ 903.9$ million, an increase of $\$ 30.7$ million, or 4 percent, from December 31, 2012. The increase in deposits in the quarter was primarily related to time deposits, which increased by $\$ 18.9$ million, or 5 percent, and money market deposits which increased by $\$ 10.0$ million, or 4 percent. Interest-bearing demand deposits declined by $\$ 380$ thousand, and non-interest demand deposits increased by $\$ 2.1$ million in the quarter. Brokered deposits, which include both money market deposits and time deposits, declined by $\$ 208$ thousand in the first quarter of 2013. As of March 31, 2013 and December 31, 2012, the Company had outstanding time deposits under $\$ 100$ thousand of $\$ 175.7$ million and $\$ 198.1$ million, respectively, and time deposits over $\$ 100$ thousand of $\$ 195.0$ million and $\$ 153.7$ million, respectively.

The composition of the deposit portfolio, by category, as of March 31, 2013 was as follows: 41.0 percent in time deposits, 30.0 percent in money market and savings, 20.8 percent in interest-bearing demand deposits, and 8.2 percent in non-interest bearing demand deposit. The composition of the deposit portfolio, by category, as of December 31, 2012 was as follows: 40.3 percent in time deposits, 29.9 percent in money market and savings, 21.6 percent in interest-bearing demand deposits, and 8.2 percent in non-interest bearing demand deposits.

The following table summarizes the average balances outstanding and average interest rates for each major category of deposits for the periods presented.

| (Dollars in thousands) | Successor Company <br> Three Months Ended <br> March 31, 2013 |  |  | Period from February 1 to <br> March 31, 2012 |  |  | Predecessor Company <br> Period from January 1 to <br> January 31, 2012 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  | Average Balance | \% of <br> Total | Average Rate | Average Balance | \% of <br> Total | Average Rate | Average Balance | \% of Total | Average Rate |
| Non-interest demand | \$67,970 | 7.73 | \% - \% | \$99,925 | 11.58 | \% - \% | \$ 107,156 | 12.33 | \% |
| Interest-bearing demand | 183,667 | 20.88 | 0.31 | 162,954 | 18.88 | 0.58 | 172,363 | 19.83 | 0.74 |
| Money market and savings | 264,917 | 30.11 | 0.53 | 207,934 | 24.09 | 0.70 | 184,716 | 21.25 | 0.61 |
| Time deposits | 363,248 | 41.28 | 0.92 | 392,458 | 45.45 | 0.93 | 404,999 | 46.59 | 0.95 |
| Total average deposits | \$879,802 | 100.00 | 0.60 | \$863,271 | 100.00 | 0.70 | \$869,234 | 100.00 | 0.72 |

The overall mix of average deposits shifted somewhat in the periods presented above as average time deposits declined while money market and savings increased. In addition, average non-interest demand deposits declined as certain business deposit accounts were transferred from non-interest bearing to interest-bearing in the fourth quarter of 2012 as the Company enhanced and realigned its deposit product offerings. The Company believes its deposit product offerings are now properly structured to attract and retain core low-cost deposit relationships. The average cost of deposits decreased to 0.60 percent in the first quarter of 2013 from 0.70 percent in the 2012 successor period and 0.72 percent in the 2012 predecessor period. Management expects that deposit costs will continue to trend downward throughout 2013.

## Borrowings and Long-Term Debt

The Company uses borrowings and long-term debt to provide both funding and, to a lesser extent, regulatory capital. Short-term borrowings totaled $\$ 6.0$ million and $\$ 7.5$ million as of March 31, 2013 and December 31, 2012, respectively, and consisted of FHLB advances maturing within twelve months. Long-term debt as of both March 31,

2013 and December 31, 2012 consisted of $\$ 6.9$ million in subordinated term loans issued to a non-affiliated financial institution as well as $\$ 5.5$ million in junior subordinated debt issued in the form of trust preferred securities. In addition, the Company had outstanding long-term FHLB advances of $\$ 16.5$ million and $\$ 7.5$ million as of March 31, 2013 and December 31, 2012, respectively.

Stockholders' Equity
Total stockholders' equity was $\$ 172.4$ million as of March 31, 2013, which was a decrease from $\$ 173.9$ million as of December 31, 2012. This decrease was due to a first quarter 2013 net loss of $\$ 806$ thousand, dividends and accretion on preferred stock of $\$ 369$ thousand, and a $\$ 655$ thousand decrease in accumulated comprehensive income from lower net unrealized gains on the available-for-sale securities portfolio. The decrease in stockholders' equity was partially offset by stock-based compensation of $\$ 129$ thousand and stock options exercised in the quarter.

## Liquidity

Liquidity management involves the ability to fund the needs and requirements of depositors and borrowers, paying operating expenses and ensuring compliance with regulatory liquidity requirements. To ensure the Company is positioned to meet immediate and future cash demands, it relies on internal analysis of liquidity, knowledge of current economic and market trends and forecasts of future conditions. Investment portfolio principal payments and maturities, loan principal payments, deposit growth, brokered deposit sources, and available borrowings from the FHLB, the Federal Reserve Bank and a federal funds line are the primary sources of liquidity for the Company. The primary uses of liquidity are repayments of borrowings, disbursements of loan proceeds and investment purchases.

As of March 31, 2013, liquid assets (which include cash and due from banks, interest-earning deposits with banks, federal funds sold and investment securities available for sale) totaled $\$ 198.9$ million, which represented 18 percent of total assets and 22 percent of total deposits. Supplementing this on-balance sheet liquidity, the Company has available off-balance sheet liquidity in the form of lines of credit from various correspondent banks which totaled $\$ 399.8$ million as of March 31, 2013. As of March 31, 2013, outstanding commitments for undisbursed lines of credit and letters of credit totaled $\$ 189.1$ million and outstanding capital commitments to a private investment fund were $\$ 2.0$ million. Management believes that the aggregate liquidity position of the Company is sufficient to meet deposit maturities and withdrawals, borrowing commitments, loan funding requirements, and operating expenses. Core deposits (total deposits less brokered deposits), one of the Company's most stable sources of liquidity, together with common equity capital funded $\$ 969.1$ million, or 87 percent, of total assets as of March 31, 2013 compared with $\$ 939.8$ million, or 87 percent, of total assets as of December 31, 2012.

## Capital

The maintenance of appropriate levels of capital is a management priority and is monitored on a regular basis. The Company's principal goals related to the maintenance of capital are to provide adequate capital to support the Company's risk profile, provide financial flexibility to support future growth and client needs, comply with relevant laws, regulations, and supervisory guidance, and provide a competitive return to stockholders.

Banking regulators have defined capital into the following components: (1) Tier 1 capital, which includes common stockholders' equity and qualifying preferred equity, and (2) Tier 2 capital, which includes a portion of the allowance for loan losses, certain qualifying long-term debt and preferred stock which does not qualify as Tier 1 capital. Minimum capital levels are regulated by risk-based capital adequacy guidelines which require a financial institution to maintain capital as a percent of its assets and certain off-balance sheet items adjusted for predefined credit risk factors (risk-adjusted assets). A financial institution is required to maintain, at a minimum, Tier 1 capital as a percentage of risk-adjusted assets of 4.0 percent and combined Tier 1 and Tier 2 capital as a percentage of risk-adjusted assets of 8.0 percent. In addition to the risk-based guidelines, federal regulations require the Bank to maintain a minimum leverage ratio (Tier 1 capital as a percentage of tangible assets) of 4.0 percent.

The following table summarizes the Bank's regulatory capital ratios.
(Dollars in thousands)

Tier 1 capital
Tier 2 capital
Total capital
Risk-adjusted assets

March 31, 2013
\$113,959
12,544
\$126,503
\$867,754

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Risk-based capital ratios
Tier 1 capital
Total capital
Tier 1 leverage
13.13
14.58
11.08

| $\%$ | 4.00 |
| :--- | :--- |
| $\%$ | 8.00 |
| $\%$ | 3.00 |

\% 6.00
\%
\% 8.00
\% 10.00
\% 5.00

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The Company is not required to report regulatory capital ratios since Piedmont is the top-tier holding company in the organization. If the Company were to report consolidated regulatory capital ratios calculated consistently with federal regulations for bank holding companies, its total risk-based capital, tier 1 risk-based capital, and tier 1 leverage capital ratios would have been 14.58 percent, 13.13 percent and 11.08 percent, respectively, as of March 31, 2013.

The Company's tangible book value per common share was $\$ 3.33$ as of March 31, 2013 compared to $\$ 3.37$ as of December 31, 2012. Tangible common equity to tangible assets was 10.96 percent as of March 31, 2013 compared to 11.42 percent as of December 31, 2012. The following table presents the calculation of tangible book value per common share and tangible common equity to tangible assets.

| (Dollars in thousands) | $\begin{aligned} & \text { March 31, } \\ & 2013 \end{aligned}$ |  | $\begin{aligned} & \text { December 31, } \\ & 2012 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Total stockholders' equity | \$172,399 |  | \$173,941 |
| Less: preferred stock | 24,715 |  | 24,657 |
| Less: goodwill and other intangible assets | 28,520 |  | 28,630 |
| Tangible common equity | \$119,164 |  | \$120,654 |
| Common shares outstanding | 35,779,127 |  | 35,754,247 |
| Tangible book value per common share | \$3.33 |  | \$3.37 |
| Tangible common equity | \$119,164 |  | \$120,654 |
| Total assets | 1,116,042 |  | 1,085,225 |
| Less: goodwill and other intangible assets | 28,520 |  | 28,630 |
| Tangible assets | \$1,087,522 |  | \$ 1,056,595 |
| Tangible common equity to tangible assets | 10.96 | \% | 11.42 \% |

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Forward-Looking Information
This quarterly report on Form 10-Q contains certain "forward-looking statements" that represent management's judgments concerning the future and are subject to risks and uncertainties that could cause the Company's actual operating results and financial position to differ materially from those projected in the forward-looking statements. Such forward-looking statements can be identified by the use of forward-looking terminology such as "may," "will," "anticipate," "should," "would," "project," "future," "strategy," "believe," "contemplate," "expect," "estimate," "continue," "ir other similar words and expressions of the future. Risks and other factors that could influence the estimates include risks associated with the ownership by Piedmont of a majority of the Company's voting power, including interests of Piedmont differing from other stockholders or any change in management, strategic direction, business plan, or operations, our management's ability to successfully integrate the Company's business and execute its business plan across new and diverse markets in eastern North Carolina and elsewhere, local economic conditions affecting retail and commercial real estate, disruptions in the credit markets, particularly in light of continued economic uncertainty in the European Union, continued political unrest and instability in the Middle East; changes in interest rates, adverse developments in the real estate market affecting the value and marketability of collateral securing loans made by the Bank, the failure of assumptions underlying loan loss and other reserves, competition and the risk of new and changing regulation, including, but not limited to recent proposals that would change capital standards and asset risk-weighting for financial institutions. Additional factors that could cause actual results to differ materially are discussed in the Company's filings with the Securities and Exchange Commission, including without limitation its Annual Report on Form 10-K. The forward-looking statements in this Quarterly Report on Form 10-Q speak only as of the date hereof, and the Company does not assume any obligation to update such forward-looking statements, except as may otherwise be required by law.

Item 3. Quantitative and Qualitative Disclosures about Market Risk
The Company's primary market risk is interest rate risk. Interest rate risk is the result of differences in the maturity or timing of coupon adjustments of bank assets, liabilities and off-balance sheet instruments (re-pricing or maturity mismatch risk), the risk of changes in the slope of the yield curve (yield curve risk), and the risk from imperfect correlations in the adjustment of rates earned and paid on different instruments with otherwise similar re-pricing characteristics (basis risk). These conditions may impact the earnings generated by the Company's interest earning assets or the cost of its interest bearing liabilities, thus directly impacting the Company's overall earnings. The Company's management actively monitors and manages interest rate risk. One way this is accomplished is through the development of and adherence to the Company's asset/liability policy. This policy sets forth management's strategy for measuring, monitoring and mitigating the risk characteristics of the Company's interest earning assets and liabilities. The Company's market risk profile has not changed significantly since December 31, 2012.

## Item 4. Controls and Procedures

The Company's management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures as of March 31, 2013. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective to provide reasonable assurance that information required to be disclosed by the Company in the reports filed or submitted by it under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and to provide reasonable assurance that information required to be disclosed by the Company in such reports is accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in the Company's internal controls over financial reporting during the period covered by this Quarterly Report that have materially affected, or are reasonably likely to materially affect, these internal controls.

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## Part II. Other information

Item 1. Legal Proceedings
The Company is involved in legal proceedings which arise in the ordinary course of business, none of which are considered material.

Item 1a. Risk Factors
In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2012, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form $10-\mathrm{K}$ are not the only risks facing the Company. Additional risks and uncertainties known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds
None.
Item 3. Defaults Upon Senior Securities
None.
Item 4. Mine Safety Disclosures
Not applicable.
Item 5. Other Information

None.

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## Item 6. Exhibits

| 3.1 | Amended and Restated Certificate of Incorporation of Crescent Financial Bancshares, Inc. (1) |
| :--- | :--- |
| 3.2 | Certificate of Designations of Fixed Rate Cumulative Perpetual Preferred Stock, Series B, as <br> amended. (2) |
| 31.1 | Certification of Principal Executive Officer pursuant to Rule 13a - 14(a). |
| 31.2 | Certification of Principal Financial Officer pursuant to Rule 13a - 14(a). |
| 32.1 | Certification of Principal Executive Officer pursuant to 18 U.S.C. 1350 as adopted pursuant to <br> Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2 | Certification of Principal Financial Officer pursuant to 18 U.S.C. 1350 as adopted pursuant to <br> Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS* | XBRL Instance Document. |
| 101.SCH* | XBRL Taxonomy Extension Schema Document. |
| 101.CAL* | XBRL Taxonomy Extension Calculation Linkbase Document. |
| 101.DEF* | XBRL Taxonomy Extension Definition Linkbase Document. |
| 101.LAB* | XBRL Taxonomy Extension Label Linkbase Document. |

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## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CRESCENT FINANCIAL BANCSHARES, INC.
Date: May 14, 2013

Date: May 14, 2013
By: /s/ Terry S. Earley
Terry S. Earley
Executive Vice President and Chief Financial Officer

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[^0]:    (1) Incorporated by reference from Current Report on Form 8-K12G3 filed with the Securities and Exchange Commission on November 16, 2011
    (2) Incorporated by reference from Current Report on Form 8-K filed with the Securities and Exchange Commission on April 3, 2013

    * XBRL information is deemed not filed or part of a registration statement or prospectus for purposes of Section 11 or 12 of the Securities Act, is deemed not filed for purposes of Section 18 of the Exchange Act, and otherwise is not subject to liability under these sections.

