

GERMAN AMERICAN BANCORP, INC.
Form 10-Q
August 06, 2010

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended June 30, 2010

Or

Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Transition Period from _____ to _____

Commission File Number 001-15877

German American Bancorp, Inc.
(Exact name of registrant as specified in its charter)

Indiana	35-1547518
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

711 Main Street, Jasper, Indiana 47546
(Address of Principal Executive Offices and Zip Code)

Registrant's telephone number, including area code: (812) 482-1314

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company:

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act):

YES NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class	Outstanding at August 2, 2010
Common Stock, no par value	11,104,918

CAUTION REGARDING FORWARD-LOOKING STATEMENTS AND ASSOCIATED RISKS

Information included in or incorporated by reference in this Quarterly Report on Form 10-Q, our other filings with the Securities and Exchange Commission (the "SEC") and our press releases or other public statements, contains or may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Please refer to the discussions of our forward-looking statements and associated risks in our annual report on Form 10-K for the year ended December 31, 2009, in Item 1, "Business – Forward-Looking Statements and Associated Risks" and our discussion of risk factors in Item 1A, "Risk Factors" of that annual report on Form 10-K, as updated from time to time in our subsequent SEC filings, including by Item 1A of Part II of this Report and by Item 2 of Part I of this Report ("Management's Discussion and Analysis of Financial Condition and Results of Operations") at the conclusion of that Item 2 under the heading "Forward-Looking Statements and Associated Risks."

INDEX

PART I. FINANCIAL INFORMATION	3
Item 1. Financial Statements	3
Consolidated Balance Sheets – June 30, 2010 and December 31, 2009	3
Consolidated Statements of Income and Comprehensive Income - Three Months Ended June 30, 2010 and 2009	4
Consolidated Statements of Income and Comprehensive Income - Six Months Ended June 30, 2010 and 2009	5
Consolidated Statements of Cash Flows – Six Months Ended June 30, 2010 and 2009	6
Notes to Consolidated Financial Statements – June 30, 2010	7-19
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	20-30
Item 3. Quantitative and Qualitative Disclosures About Market Risk	30
Item 4. Controls and Procedures	31
PART II. OTHER INFORMATION	32
Item 1A. Risk Factors	32
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	32
Item 5. Other Information	32-33
Item 6. Exhibits	33
SIGNATURES	34
INDEX OF EXHIBITS	35

PART I. FINANCIAL INFORMATION**Item 1. Financial Statements**

GERMAN AMERICAN BANCORP, INC.
CONSOLIDATED BALANCE SHEETS
 (unaudited, dollars in thousands except share and per share data)

	June 30, 2010	December 31, 2009
ASSETS		
Cash and Due from Banks	\$ 17,110	\$ 16,052
Federal Funds Sold and Other Short-term Investments	19,399	12,002
Cash and Cash Equivalents	36,509	28,054
Securities Available-for-Sale, at Fair Value	298,555	250,940
Securities Held-to-Maturity, at Cost (Fair value of \$1,899 and \$2,801 on June 30, 2010 and December 31, 2009, respectively)	1,886	2,774
Loans Held-for-Sale	10,768	5,706
Loans	914,667	879,475
Less: Unearned Income	(1,729)	(1,653)
Allowance for Loan Losses	(10,813)	(11,016)
Loans, Net	902,125	866,806
Stock in FHLB of Indianapolis and Other Restricted Stock, at Cost	10,621	10,621
Premises, Furniture and Equipment, Net	26,182	22,153
Other Real Estate	1,822	2,363
Goodwill	9,835	9,655
Intangible Assets	3,056	2,618
Company Owned Life Insurance	24,400	24,008
Accrued Interest Receivable and Other Assets	15,169	17,267
TOTAL ASSETS	\$ 1,340,928	\$ 1,242,965
LIABILITIES		
Non-interest-bearing Demand Deposits	\$ 166,922	\$ 155,268
Interest-bearing Demand, Savings, and Money Market Accounts	522,438	484,699
Time Deposits	360,496	329,676
Total Deposits	1,049,856	969,643
FHLB Advances and Other Borrowings	157,861	148,121
Accrued Interest Payable and Other Liabilities	13,054	11,652
TOTAL LIABILITIES	1,220,771	1,129,416
SHAREHOLDERS' EQUITY		
Preferred Stock, \$10 par value; 500,000 shares authorized, no shares issued	—	—
Common Stock, no par value, \$1 stated value; 20,000,000 shares authorized	11,105	11,077
Additional Paid-in Capital	69,020	68,816
Retained Earnings	32,595	29,041
Accumulated Other Comprehensive Income, Net of Tax	7,437	4,615

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

TOTAL SHAREHOLDERS' EQUITY	120,157	113,549
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 1,340,928	\$ 1,242,965
End of period shares issued and outstanding	11,104,918	11,077,382

See accompanying notes to consolidated financial statements.

GERMAN AMERICAN BANCORP, INC.
CONSOLIDATED STATEMENTS OF INCOME
AND COMPREHENSIVE INCOME
 (unaudited, dollars in thousands except share and per share data)

	Three Months Ended June 30,	
	2010	2009
INTEREST INCOME		
Interest and Fees on Loans	\$ 13,194	\$ 13,473
Interest on Federal Funds Sold and Other Short-term Investments	27	22
Interest and Dividends on Securities:		
Taxable	2,462	2,151
Non-taxable	258	277
TOTAL INTEREST INCOME	15,941	15,923
INTEREST EXPENSE		
Interest on Deposits	2,686	3,335
Interest on FHLB Advances and Other Borrowings	1,340	1,471
TOTAL INTEREST EXPENSE	4,026	4,806
NET INTEREST INCOME	11,915	11,117
Provision for Loan Losses	1,000	1,000
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	10,915	10,117
NON-INTEREST INCOME		
Trust and Investment Product Fees	395	457
Service Charges on Deposit Accounts	1,075	1,080
Insurance Revenues	1,083	1,290
Company Owned Life Insurance	186	200
Other Operating Income	553	368
Net Gains on Sales of Loans	499	461
Net Gain (Loss) on Securities	—	(34)
TOTAL NON-INTEREST INCOME	3,791	3,822
NON-INTEREST EXPENSE		
Salaries and Employee Benefits	5,288	5,515
Occupancy Expense	835	816
Furniture and Equipment Expense	600	654
FDIC Premiums	336	885
Data Processing Fees	365	344
Professional Fees	524	405
Advertising and Promotion	273	199
Supplies	246	142
Intangible Amortization	247	221
Other Operating Expenses	1,188	1,052
TOTAL NON-INTEREST EXPENSE	9,902	10,233
Income before Income Taxes	4,804	3,706
Income Tax Expense	1,396	942

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

NET INCOME	\$ 3,408	\$ 2,764
COMPREHENSIVE INCOME	\$ 5,331	\$ 2,092
Earnings Per Share and Diluted Earnings Per Share	\$ 0.31	\$ 0.25
Dividends Per Share	\$ 0.14	\$ 0.14

See accompanying notes to consolidated financial statements.

GERMAN AMERICAN BANCORP, INC.
CONSOLIDATED STATEMENTS OF INCOME
AND COMPREHENSIVE INCOME
 (unaudited, dollars in thousands except share and per share data)

	Six Months Ended June 30,	
	2010	2009
INTEREST INCOME		
Interest and Fees on Loans	\$ 26,033	\$ 26,867
Interest on Federal Funds Sold and Other Short-term Investments	36	39
Interest and Dividends on Securities:		
Taxable	4,927	4,341
Non-taxable	528	533
TOTAL INTEREST INCOME	31,524	31,780
INTEREST EXPENSE		
Interest on Deposits	5,298	7,340
Interest on FHLB Advances and Other Borrowings	2,662	2,682
TOTAL INTEREST EXPENSE	7,960	10,022
NET INTEREST INCOME	23,564	21,758
Provision for Loan Losses	2,500	1,750
NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES	21,064	20,008
NON-INTEREST INCOME		
Trust and Investment Product Fees	786	847
Service Charges on Deposit Accounts	2,021	2,140
Insurance Revenues	2,769	2,777
Company Owned Life Insurance	388	438
Other Operating Income	1,589	872
Net Gains on Sales of Loans	817	1,026
Net Gain (Loss) on Securities	—	(34)
TOTAL NON-INTEREST INCOME	8,370	8,066
NON-INTEREST EXPENSE		
Salaries and Employee Benefits	10,837	11,129
Occupancy Expense	1,722	1,683
Furniture and Equipment Expense	1,252	1,316
FDIC Premiums	688	1,220
Data Processing Fees	724	701
Professional Fees	1,045	1,012
Advertising and Promotion	542	487
Supplies	441	277
Intangible Amortization	465	442
Other Operating Expenses	2,452	2,047
TOTAL NON-INTEREST EXPENSE	20,168	20,314
Income before Income Taxes	9,266	7,760
Income Tax Expense	2,607	2,054

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

NET INCOME	\$ 6,659	\$ 5,706
COMPREHENSIVE INCOME	\$ 9,481	\$ 6,397
Earnings Per Share and Diluted Earnings Per Share	\$ 0.60	\$ 0.52
Dividends Per Share	\$ 0.28	\$ 0.28

See accompanying notes to consolidated financial statements.

GERMAN AMERICAN BANCORP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(unaudited, dollars in thousands)

	Six Months Ended June 30,	
	2010	2009
CASH FLOWS FROM OPERATING ACTIVITIES		
Net Income	\$ 6,659	\$ 5,706
Adjustments to Reconcile Net Income to Net Cash from Operating Activities:		
Net (Accretion) Amortization on Securities	278	(170)
Depreciation and Amortization	1,812	1,797
Loans Originated for Sale	(40,891)	(79,937)
Proceeds from Sales of Loans Held-for-Sale	36,646	71,754
Loss in Investment in Limited Partnership	33	78
Provision for Loan Losses	2,500	1,750
Gain on Sale of Loans, net	(817)	(1,026)
Loss (Gain) on Sales of Other Real Estate and Repossessed Assets	(237)	314
Loss (Gain) on Disposition and Impairment of Premises and Equipment	(55)	11
Other-than-temporary Impairment on Securities	—	34
Increase in Cash Surrender Value of Company Owned Life Insurance	(392)	(444)
Equity Based Compensation	200	235
Change in Assets and Liabilities:		
Interest Receivable and Other Assets	2,218	3,431
Interest Payable and Other Liabilities	(202)	(1,844)
Net Cash from Operating Activities	7,752	1,689
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from Maturities of Securities Available-for-Sale	25,873	19,191
Proceeds from Sales of Securities Available-for-Sale	—	379
Purchase of Securities Available-for-Sale	(69,406)	(41,729)
Proceeds from Maturities of Securities Held-to-Maturity	889	309
Purchase of Loans	(175)	(20,666)
Proceeds from Sales of Loans	3,711	12,938
Loans Made to Customers, net of Payments Received	472	373
Proceeds from Sales of Other Real Estate	1,889	322
Property and Equipment Expenditures	(652)	(1,275)
Proceeds from Sales of Property and Equipment	491	4
Acquire Bank Branches	855	—
Acquire Insurance Customer List	—	(386)
Net Cash from Investing Activities	(36,053)	(30,540)
CASH FLOWS FROM FINANCING ACTIVITIES		
Change in Deposits	30,090	14,028
Change in Short-term Borrowings	10,535	(3,050)
Advances in Long-term Debt	—	19,250
Repayments of Long-term Debt	(796)	(33)
Issuance of Common Stock	32	5
Dividends Paid	(3,105)	(3,094)
Net Cash from Financing Activities	36,756	27,106

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Net Change in Cash and Cash Equivalents	8,455	(1,745)
Cash and Cash Equivalents at Beginning of Year	28,054	44,992
Cash and Cash Equivalents at End of Period	\$ 36,509	\$ 43,247
 Cash Paid During the Period for		
Interest	\$ 7,858	\$ 10,721
Income Taxes	2,678	2,270
Supplemental Non Cash Disclosures(1)		
Loans Transferred to Other Real Estate	\$ 1,112	\$ 1,266

(1) See Note 11 for non-cash transactions included in the acquisition of bank branches.

See accompanying notes to consolidated financial statements.

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 1 – Basis of Presentation

German American Bancorp, Inc. operates primarily in the banking industry. The accounting and reporting policies of German American Bancorp, Inc. and its subsidiaries conform to U.S. generally accepted accounting principles. Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles have been condensed or omitted. All adjustments which are, in the opinion of management, necessary for a fair presentation of the results for the periods reported have been included in the accompanying unaudited consolidated financial statements, and all such adjustments are of a normal recurring nature. Certain prior year amounts have been reclassified to conform with current classifications. It is suggested that these consolidated financial statements and notes be read in conjunction with the financial statements and notes thereto in the German American Bancorp, Inc. December 31, 2009 Annual Report on Form 10-K.

Note 2 – Per Share Data

The computations of Earnings per Share and Diluted Earnings per Share are as follows:

	Three Months Ended June 30,		
	2010		2009
Earnings per Share:			
Net Income	\$ 3,408	\$ 2,764	
Weighted Average Shares Outstanding	11,103,095	11,073,081	
Earnings per Share	\$ 0.31	\$ 0.25	
Diluted Earnings per Share:			
Net Income	\$ 3,408	\$ 2,764	
Weighted Average Shares Outstanding	11,103,095	11,073,081	
Potentially Dilutive Shares, Net	5,065	494	
Diluted Weighted Average Shares Outstanding	11,108,160	11,073,575	
Diluted Earnings per Share	\$ 0.31	\$ 0.25	

Stock options for 99,275 and 138,003 shares of common stock were not considered in computing diluted earnings per share for the quarters ended June 30, 2010 and 2009, respectively, because they were anti-dilutive.

The computations of Earnings per Share and Diluted Earnings per Share are as follows:

	Six Months Ended June 30,		
	2010		2009
Earnings per Share:			
Net Income	\$ 6,659	\$ 5,706	

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Weighted Average Shares Outstanding	11,092,447	11,055,111
Earnings per Share	\$ 0.60	\$ 0.52
Diluted Earnings per Share:		
Net Income	\$ 6,659	\$ 5,706
Weighted Average Shares Outstanding	11,092,447	11,055,111
Potentially Dilutive Shares, Net	4,896	—
Diluted Weighted Average Shares Outstanding	11,097,343	11,055,111
Diluted Earnings per Share	\$ 0.60	\$ 0.52

Stock options for 99,275 and 169,433 shares of common stock were not considered in computing diluted earnings per share for the six months ended June 30, 2010 and 2009, respectively, because they were anti-dilutive.

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 3 – Securities

The amortized cost, unrealized gross gains and losses recognized in accumulated other comprehensive income (loss), and fair value of Securities Available-for-Sale at June 30, 2010 and December 31, 2009, were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Securities Available-for-Sale:				
June 30, 2010				
U.S. Treasury and Agency Securities	\$ —	\$ —	\$ —	—
Obligations of State and Political Subdivisions	21,204	1,121	(23)	22,302
Mortgage-backed Securities - Residential	263,151	10,755	(137)	273,769
Equity Securities	2,818	—	(334)	2,484
Total	\$ 287,173	\$ 11,876	\$ (494)	\$ 298,555
December 31, 2009				
U.S. Treasury and Agency Securities	\$ 5,000	\$ —	\$ (30)	\$ 4,970
Obligations of State and Political Subdivisions	21,511	931	(64)	22,378
Mortgage-backed Securities - Residential	214,591	7,065	(404)	221,252
Equity Securities	2,818	13	(491)	2,340
Total	\$ 243,920	\$ 8,009	\$ (989)	\$ 250,940

Equity securities that do not have readily determinable fair values are included in the above totals, are carried at historical cost and are evaluated for impairment on a periodic basis. All mortgage-backed securities in the above table are residential mortgage-backed securities and guaranteed by government sponsored entities.

The carrying amount, unrecognized gains and losses and fair value of Securities Held-to-Maturity at June 30, 2010 and December 31, 2009, were as follows:

	Carrying Amount	Gross Unrecognized Gains	Gross Unrecognized Losses	Fair Value
Securities Held-to-Maturity:				
June 30, 2010				
Obligations of State and Political Subdivisions	\$ 1,886	\$ 13	\$ —	\$ 1,899
December 31, 2009				
Obligations of State and Political Subdivisions	\$ 2,774	\$ 27	\$ —	\$ 2,801

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 3 – Securities (continued)

The amortized cost and fair value of Securities at June 30, 2010 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because some issuers have the right to call or prepay certain obligations with or without call or prepayment penalties. Mortgage-backed and Equity Securities are not due at a single maturity date and are shown separately.

	Amortized Cost	Fair Value
Securities Available-for-Sale:		
Due in one year or less	\$ 785	\$ 790
Due after one year through five years	3,419	3,588
Due after five years through ten years	4,678	4,762
Due after ten years	12,322	13,162
Mortgage-backed Securities - Residential	263,151	273,769
Equity Securities	2,818	2,484
Totals	\$ 287,173	\$ 298,555

	Carrying Amount	Fair Value
Securities Held-to-Maturity:		
Due in one year or less	\$ 175	\$ 175
Due after one year through five years	454	456
Due after five years through ten years	937	948
Due after ten years	320	320
Totals	\$ 1,886	\$ 1,899

Below is a summary of securities with unrealized losses as of June 30, 2010 and December 31, 2009, presented by length of time the securities have been in a continuous unrealized loss position:

At June 30, 2010:	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
U.S. Treasury and Agency Securities	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —
Obligations of State and Political Subdivisions	1,273	(10)	987	(13)	2,260	(23)
Mortgage-backed Securities - Residential	17,182	(136)	39	(1)	17,221	(137)
Equity Securities	—	—	1,689	(334)	1,689	(334)
Total	\$ 18,455	\$ (146)	\$ 2,715	\$ (348)	\$ 21,170	\$ (494)

At December 31, 2009:	Less than 12 Months		12 Months or More		Total	
	Fair	Unrealized	Fair	Unrealized	Fair	Unrealized

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

	Value	Loss	Value	Loss	Value	Loss
U.S. Treasury and Agency Securities	\$ 4,970	\$ (30)	\$ —	\$ —	\$ 4,970	\$ (30)
Obligations of State and Political Subdivisions	3,419	(64)	—	—	3,419	(64)
Mortgage-backed Securities - Residential	47,726	(403)	40	(1)	47,766	(404)
Equity Securities	1,533	(491)	—	—	1,533	(491)
Total	\$ 57,648	\$ (988)	\$ 40	\$ (1)	\$ 57,688	\$ (989)

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 3 – Securities (continued)

Securities are written down to fair value when a decline in fair value is not considered temporary. In estimating other-than-temporary losses, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The Company doesn't intend to sell or expect to be required to sell these securities, and the decline in fair value is largely due to changes in market interest rates, therefore, the Company does not consider these securities to be other-than-temporarily impaired. As a result of valuations of the Company's equity securities portfolio during the second quarter of 2009, the Company recognized a \$34 pre-tax charge for an other-than-temporary decline in fair value of this portfolio. All mortgage-backed securities in the Company's portfolio are guaranteed by government sponsored entities, are investment grade, and are performing as expected.

The Company's equity securities consist of non-controlling investments in other banking organizations. When a decline in fair value below cost is deemed to be other-than-temporary, the unrealized loss must be recognized as a charge to earnings. At June 30, 2010 and December 31, 2009, certain equity securities in the Company's portfolio with fair values below amortized cost were deemed to not be other-than-temporarily impaired due in large part to the overall financial condition of the issuers which included continued profitability throughout the first half of 2010 and during 2009 and that the fair value of the securities has declined due to difficult macroeconomic conditions for equity security valuations of banking organizations. In addition, the length of time that fair value has been less than cost was assessed and it is reasonable to expect that fair value can recover to a level greater than cost in a reasonable period of time.

Proceeds from the sales of Available-for-Sale Securities are summarized below:

	Three Months Ended June 30, 2010	Six Months Ended June 30, 2010
Proceeds from Sales and Calls	\$ —	—
Gross Gains on Sales and Calls	—	—
Income Taxes on Gross Gains	—	—

Proceeds from the sales of Available-for-Sale Securities are summarized below:

	Three Months Ended June 30, 2009	Six Months Ended June 30, 2009
Proceeds from Sales and Calls	\$ —	379
Gross Gains on Sales and Calls	—	—

Income Taxes on Gross Gains

10

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 4 – Loans

Total loans, as presented on the balance sheet, are comprised of the following classifications:

	June 30, 2010	December 31, 2009
Commercial and Industrial Loans	\$ 226,876	\$ 188,962
Commercial Real Estate Loans	340,229	334,255
Agricultural Loans	150,462	156,845
Consumer Loans	115,553	114,736
Residential Mortgage Loans	81,547	84,677
Total Loans	\$ 914,667	\$ 879,475
Less: Unearned Income	(1,729)	(1,653)
Allowance for Loan Losses	(10,813)	(11,016)
Loans, Net	\$ 902,125	\$ 866,806

Information Regarding Impaired Loans:

Impaired Loans with No Allowance for Loan Losses Allocated	\$ 1,469	\$ 1,213
Impaired Loans with Allowance for Loan Losses Allocated	5,902	6,932
Amount of Allowance Allocated to Impaired Loans	2,004	3,024

Note 5 – Allowance for Loan Losses

A summary of the activity in the Allowance for Loan Losses follows:

	June 30, 2010	June 30, 2009
Balance as of January 1	\$ 11,016	\$ 9,522
Provision for Loan Losses	2,500	1,750
Recoveries of Prior Loan Losses	439	600
Loan Losses Charged to the Allowance	(3,142)	(1,577)
Balance as of June 30	\$ 10,813	\$ 10,295

Note 6 – Segment Information

The Company's operations include three primary segments: core banking, trust and investment advisory services, and insurance operations. The core banking segment involves attracting deposits from the general public and using such funds to originate consumer, commercial and agricultural, commercial and agricultural real estate, and residential mortgage loans, primarily in the Company's local markets. The core banking segment also involves the sale of residential mortgage loans in the secondary market. The trust and investment advisory services segment involves providing trust, investment advisory, and brokerage services to customers. The insurance segment offers a full range

of personal and corporate property and casualty insurance products, primarily in the Company banking subsidiary's local markets.

The core banking segment is comprised by the Company's banking subsidiary, German American Bancorp, which operates through 30 retail banking offices. Net interest income from loans and investments funded by deposits and borrowings is the primary revenue for the core-banking segment. The trust and investment advisory services segment's revenues are comprised primarily of fees generated by German American Financial Advisors & Trust Company. These fees are derived by providing trust, investment advisory, and brokerage services to its customers. The insurance segment consists of German American Insurance, Inc., which provides a full line of personal and corporate insurance products from seven offices; and German American Reinsurance Company, Ltd., which reinsurance credit insurance products sold by the Company's subsidiary bank. Commissions derived from the sale of insurance products are the primary source of revenue for the insurance segment.

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 6 – Segment Information (continued)

The following segment financial information has been derived from the internal financial statements of German American Bancorp, Inc., which are used by management to monitor and manage the financial performance of the Company. The accounting policies of the three segments are the same as those of the Company. The evaluation process for segments does not include holding company income and expense. Holding company amounts are the primary differences between segment amounts and consolidated totals, and are reflected in the column labeled “Other” below, along with amounts to eliminate transactions between segments.

Three Months Ended
June 30, 2010

	Core Banking	Trust and Investment Advisory Services	Insurance	Other	Consolidated Totals
Net Interest Income	\$ 12,356	\$ 2	\$ 9	\$ (452)	\$ 11,915
Net Gains on Sales of Loans	499	—	—	—	499
Net Gain (Loss) on Securities	—	—	—	—	—
Trust and Investment Product					
Fees	1	395	—	(1)	395
Insurance Revenues	17	1	1,072	(7)	1,083
Noncash Item:					
Provision for Loan Losses	1,000	—	—	—	1,000
Depreciation and Amortization	615	7	227	—	849
Income Tax Expense	1,883	(53)	(105)	(329)	1,396
Segment Profit (Loss)	3,874	(80)	(171)	(215)	3,408
Segment Assets	1,334,688	2,284	8,188	(4,232)	1,340,928

Three Months Ended
June 30, 2009

	Core Banking	Trust and Investment Advisory Services	Insurance	Other	Consolidated Totals
Net Interest Income	\$ 11,452	\$ 4	\$ 15	\$ (354)	\$ 11,117
Net Gains on Sales of Loans	461	—	—	—	461
Net Gain (Loss) on Securities	—	—	—	(34)	(34)
Trust and Investment Product					
Fees	1	457	—	(1)	457
Insurance Revenues	34	2	1,267	(13)	1,290
Noncash Item:					
Provision for Loan Losses	1,000	—	—	—	1,000
Depreciation and Amortization	666	7	226	—	899

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Income Tax Expense	1,211	9	24	(302)	942
Segment Profit (Loss)	2,874	14	40	(164)	2,764
Segment Assets	1,218,143	2,054	8,489	(4,194)	1,224,492

12

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 6 – Segment Information (continued)

Six Months Ended
June 30, 2010

	Core Banking	Advisory Services	Trust and Investment	Other	Consolidated Totals
Net Interest Income	\$ 24,442	\$ 4	\$ 17	\$ (899)	\$ 23,564
Net Gains on Sales of Loans	817	—	—	—	817
Net Gain (Loss) on Securities	—	—	—	—	—
Trust and Investment Product					
Fees	2	786	—	(2)	786
Insurance Revenues	30	7	2,746	(14)	2,769
Noncash Item:					
Provision for Loan Losses	2,500	—	—	—	2,500
Depreciation and Amortization	1,335	13	464	—	1,812
Income Tax Expense	3,321	(104)	8	(618)	2,607
Segment Profit (Loss)	7,241	(157)	(10)	(415)	6,659
Segment Assets	1,334,688	2,284	8,188	(4,232)	1,340,928

Six Months Ended
June 30, 2009

	Core Banking	Advisory Services	Trust and Investment	Other	Consolidated Totals
Net Interest Income	\$ 22,199	\$ 5	\$ 28	\$ (474)	\$ 21,758
Net Gains on Sales of Loans	1,026	—	—	—	1,026
Net Gain (Loss) on Securities	—	—	—	(34)	(34)
Trust and Investment Product					
Fees	2	847	—	(2)	847
Insurance Revenues	50	4	2,750	(27)	2,777
Noncash Item:					
Provision for Loan Losses	1,750	—	—	—	1,750
Depreciation and Amortization	1,331	14	452	—	1,797
Income Tax Expense	2,553	(44)	47	(502)	2,054
Segment Profit (Loss)	5,824	(66)	76	(128)	5,706
Segment Assets	1,218,143	2,054	8,489	(4,194)	1,224,492

Note 7 – Stock Repurchase Plan

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

On April 26, 2001 the Company announced that its Board of Directors approved a stock repurchase program for up to 607,754 (as adjusted for subsequent stock dividends) of the outstanding Common Shares of the Company. Shares may be purchased from time to time in the open market and in large block privately negotiated transactions. The Company is not obligated to purchase any shares under the program, and the program may be discontinued at any time before the maximum number of shares specified by the program is purchased. As of June 30, 2010, the Company had purchased 334,965 (as adjusted for subsequent stock dividends) shares under the program. No shares were purchased under the plan during the six months ended June 30, 2010.

13

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 8 – Equity Plans and Equity Based Compensation

The Company maintains equity incentive plans under which stock options, restricted stock, and other equity incentive awards can be granted. At June 30, 2010, the Company has reserved 657,956 shares of Common Stock (as adjusted for subsequent stock dividends and subject to further customary anti-dilution adjustments) for the purpose of issuance pursuant to outstanding and future grants of options, restricted stock, and other equity awards to officers, directors and other employees of the Company.

For the six months ended June 30, 2010 and 2009, the Company granted no options, and accordingly, recorded no stock option expense related to option grants during the three or six months ended June 30, 2010 and 2009. In addition, there was no unrecognized option expense as all outstanding options were fully vested prior to June 30, 2010 and 2009.

During the quarter ended June 30, 2010 and 2009, the Company granted no restricted stock awards. During the six months ended June 30, 2010 and 2009, the Company granted awards of 24,178 and 42,775 shares of restricted stock, respectively. The expense recorded for the restricted stock grants totaled \$100 (or \$60, net of an income tax benefit of \$40) and \$200 (or \$121, net of an income tax benefit of \$79) during the three and six months ended June 30, 2010. The expense recorded for the restricted stock grants totaled \$117 (or \$71, net of an income tax benefit of \$46) and \$235 (or \$142, net of an income tax benefit of \$93) during the three and six months ended June 30, 2009. Unrecognized expense associated with the restricted stock grants totaled \$200 and \$235 as of June 30, 2010 and 2009, respectively.

The Company maintains an Employee Stock Purchase Plan (a 1999 plan that expired at the end of the most recent plan year in August 2009; a 2009 plan that is substantively the same in all material respects has succeeded the 1999 plan for the annual offering period that commenced in August 2009) whereby eligible employees have the option to purchase the Company's common stock at a discount. The plan year for the Employee Stock Purchase Plan runs from August 17 through August 16 of the subsequent year.

The purchase price of the shares under this Plan is 95% of the fair market value of the Company's common stock as of the last day of the plan year. The 1999 plan provided for the purchase of up to 542,420 shares of common stock, and the 2009 plan provides for the purchase of up to 500,000 shares of common stock. The Company may obtain shares for sale under both the 1999 and 2009 plans by purchases on the open market or from private sources, or by issuing authorized but unissued common shares. Funding for the purchase of common stock is from employee and Company contributions. The Employee Stock Purchase Plan was not considered compensatory and no expense was recorded during the 2008/2009 and 2009/2010 plan years.

Note 9 – Employee Benefit Plans

The Company acquired through previous bank mergers a noncontributory defined benefit pension plan with benefits based on years of service and compensation prior to retirement. The benefits under the plan were suspended in 1998. The following tables represent the components of net periodic benefit cost for the periods presented:

Three Months Ended		
June 30,		
2010		2009

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Service Cost	\$ —	\$ —	
Interest Cost	8	9	
Expected Return on Assets	—	(2)	
Amortization of Transition Amount	—	—	
Amortization of Prior Service Cost	(1)	—	
Recognition of Net (Gain) Loss	7	4	
Net Periodic Benefit Cost	\$ 14	\$ 11	
Loss on Settlements and Curtailments	None	None	

14

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 9 – Employee Benefit Plans (continued)

	Six Months Ended June 30,	
	2010	2009
Service Cost	\$ —	\$ —
Interest Cost	17	18
Expected Return on Assets	(1)	(4)
Amortization of Transition Amount	—	—
Amortization of Prior Service Cost	(2)	(1)
Recognition of Net (Gain) Loss	13	8
Net Periodic Benefit Cost	\$ 27	\$ 21
Loss on Settlements and Curtailments	None	None

The Company previously disclosed in its financial statements for the year ended December 31, 2009, that it expected to contribute \$75 to the pension plan during the fiscal year ending December 31, 2010. As of June 30, 2010, the Company has contributed \$39 to the pension plan.

Note 10 – Fair Value

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Investment Securities: The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

Impaired Loans: Values for collateral dependent loans are generally based on appraisals obtained from licensed real estate appraisers and in certain circumstances consideration of offers obtained to purchase properties prior to

foreclosure. Appraisals for commercial real estate generally use three methods to derive value: cost, sales or market comparison and income approach. The cost method bases value in the cost to replace the current property. Value of market comparison approach evaluates the sales price of similar properties in the same market area. The income approach considers net operating income generated by the property and an investors required return. Adjustments are routinely made in the appraisal process to adjust for differences between the comparable sale and income data available. Such adjustments are typically significant and result in a Level 3 classification of the inputs for determining fair value.

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 10 – Fair Value (continued)

Other Real Estate: Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate (ORE) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property utilizing similar techniques as discussed above for Impaired Loans, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, impairment loss is recognized.

Loans Held-for-Sale: The fair values of loans held for sale are determined by using quoted prices for a similar asset, adjusted for specific attributes of that loan (Level 2).

Assets and Liabilities Measured on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below:

	Fair Value Measurements at June 30, 2010 Using Quoted Prices in Active Markets for Significant Other Identical Assets Observable Inputs Unobservable Inputs			
	Carrying Value	(Level 1)	(Level 2)	(Level 3)
Assets:				
U.S. Treasury and Agency Securities	\$ —	—	\$ —	—
Obligations of State and Political Subdivisions	22,302	—	22,302	—
Mortgage-backed Securities-Residential	273,769	—	273,769	—
Equity Securities	2,484	2,131	—	353
Loans Held-for-Sale	10,768	—	10,768	—

	Fair Value Measurements at December 31, 2009 Using Quoted Prices in Active Markets for Significant Other Identical Assets Observable Inputs Unobservable Inputs			
	Carrying Value	(Level 1)	(Level 2)	(Level 3)
Assets:				
U.S. Treasury and Agency Securities	\$ 4,970	\$ —	\$ 4,970	\$ —
Obligations of State and Political Subdivisions	22,378	—	22,378	—
Mortgage-backed Securities-Residential	221,252	—	221,252	—
Equity Securities	2,340	1,987	—	353
Loans Held-for-Sale	5,706	—	5,706	—

The table below presents a reconciliation and income statement classification of gains and losses for equity securities that do not have readily determinable fair values and are evaluated for impairment on a periodic basis. These assets were measured at fair value using significant unobservable inputs (Level 3) for the period ended June 30, 2010:

Fair Value Measurements
Using Significant
Unobservable Inputs
(Level 3)
Available-for-Sale
Securities

Three Months Ended June 30, 2010:		
Balance of Recurring Level 3 Assets at April 1, 2010	\$	353
Sale of Securities		—
Other-than-temporary Impairment Charges Recognized through Net Income		—
Ending Balance, June 30, 2010	\$	353

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 10 – Fair Value (continued)

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) Available-for-Sale Securities
Six Months Ended June 30, 2010:	
Balance of Recurring Level 3 Assets at January 1, 2010	\$ 353
Sale of Securities	—
Other-than-temporary Impairment Charges Recognized through Net Income	—
Ending Balance, June 30, 2010	\$ 353

Assets and Liabilities Measured on a Non-Recurring Basis

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

	Fair Value Measurements at June 30, 2010 Using Quoted Prices in Active Markets for Significant Other Significant Identical Assets Observable Inputs Unobservable Inputs		
	Carrying Value (Level 1)	(Level 2)	(Level 3)
Assets:			
Impaired Loans with Specific Allocations	\$ 3,898	\$ —	\$ 3,898
Other Real Estate	400	—	400
Fair Value Measurements at December 31, 2009 Using Quoted Prices in Active Markets for Significant Other Significant Identical Assets Observable Inputs Unobservable Inputs			
	Carrying Value (Level 1)	(Level 2)	(Level 3)
Assets:			
Impaired Loans with Specific Allocations	\$ 3,908	\$ —	\$ 3,908
Other Real Estate	507	—	507

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$5,902 with a valuation allowance of \$2,004, resulting in an additional provision for loan losses of \$234 and \$850 for the three and six months ended June 30, 2010, respectively. Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a carrying amount of \$6,932 with a valuation allowance of \$3,024, resulting in an additional provision for loan losses of \$2,632 for the year ended December 31, 2009.

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Other Real Estate which is measured at the lower of carrying or fair value less costs to sell, had a carrying amount of \$400 at June 30, 2010. A charge to earnings through Other Operating Income of \$100 was included in the three and six months ended June 30, 2010. Other Real Estate which is measured at the lower of carrying or fair value less costs to sell, had a carrying amount of \$507 at December 31, 2009, resulting in a write-down of \$228 for the year ending December 31, 2009.

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 10 – Fair Value (continued)

The estimated fair values of the Company's financial instruments not previously presented are provided in the table below. Not all of the Company's assets and liabilities are considered financial instruments, and therefore are not included in the table. Because no active market exists for a significant portion of the Company's financial instruments, fair value estimates were based on subjective judgments, and therefore cannot be determined with precision.

	June 30, 2010		December 31, 2009	
	Carrying Value	Fair Value	Carrying Value	Fair Value
Financial Assets:				
Cash and Short-term Investments	\$ 36,509	\$ 36,509	\$ 28,054	\$ 28,054
Securities Held-to-Maturity	1,886	1,899	2,774	2,801
FHLB Stock and Other Restricted Stock	10,621	N/A	10,621	N/A
Loans, Net	898,227	894,350	862,898	870,463
Accrued Interest Receivable	6,298	6,298	6,605	6,605
Financial Liabilities:				
Demand, Savings, and Money Market				
Deposits	(689,360)	(689,360)	(639,967)	(639,967)
Other Time Deposits	(360,496)	(360,123)	(329,676)	(330,628)
Short-term Borrowings	(45,336)	(45,336)	(34,801)	(34,801)
Long-term Debt	(112,525)	(115,100)	(113,320)	(114,742)
Accrued Interest Payable	(2,395)	(2,395)	(2,292)	(2,292)
Unrecognized Financial Instruments:				
Commitments to Extend Credit	—	—	—	—
Standby Letters of Credit	—	—	—	—
Commitments to Sell Loans	—	—	—	—

The fair value for cash and short-term investments and accrued interest receivable is estimated to be equal to their carrying value. The fair values of securities held to maturity are based on quoted market prices or dealer quotes, if available, or by using quoted market prices for similar instruments. The fair value of loans are estimated by discounting future cash flows using the current rates at which similar loans would be made for the average remaining maturities. It was not practicable to determine the fair value of FHLB stock and other restricted stock due to restrictions placed on its transferability. The fair value of demand deposits, savings accounts, money market deposits, short-term borrowings and accrued interest payable is the amount payable on demand at the reporting date. The fair value of fixed-maturity time deposits and long-term borrowings are estimated using the rates currently offered on these instruments for similar remaining maturities. Commitments to extend credit and standby letters of credit are generally short-term or variable rate with minimal fees charged. These instruments have no carrying value, and the fair value is not significant. The fair value of commitments to sell loans is the cost or benefit of settling the commitments with the counter-party at the reporting date. At June 30, 2010 and December 31, 2009, none of the Company's commitments to sell loans were mandatory, and there is no cost or benefit to settle these commitments.

Note 11 – Mergers and Acquisition Activity

German American Bancorp, the banking subsidiary of the Company, completed the acquisition of two branch offices from Farmers State Bank of Alto Pass, Ill. on May 7, 2010. One of the branches is located in Evansville (Vanderburgh County, Indiana) and the other in adjacent Newburgh (Warrick County, Indiana). Pursuant to the terms of the purchase agreement, Farmers State Bank of Alto Pass, Ill. paid the Company approximately \$368. In accordance with ASC 805, the Company has expensed approximately \$217 of direct acquisition costs and recorded goodwill of \$181 and \$903 of intangible assets. The intangible assets are related to core deposits and are being amortized on an accelerated basis over 10 years. For tax purposes, goodwill of \$181 is deductible on a straight line basis over 15 years. On the date of acquisition, the Company assumed net deposit liabilities valued at approximately \$50.2 million and other liabilities of \$66, acquired a net portfolio of loans valued at \$42.9 million, premises and equipment valued at \$5.2 million and other assets of \$640.

GERMAN AMERICAN BANCORP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
June 30, 2010
(unaudited, dollars in thousands except share and per share data)

Note 11 – Mergers and Acquisition Activity (continued)

This acquisition was consistent with the Company’s strategy to build a regional presence in Southern Indiana. The acquisition offers the Company the opportunity to increase profitability by introducing existing products and services to the acquired customer base as well as add new customers in the expanded region.

Note 12 – New Accounting Pronouncements

On June 12, 2009, the FASB issued new guidance impacting FASB ASC 860, Transfers and Servicing. The new guidance amends ASC 860, and will require more information about transfers of financial assets, including securitization transactions, and where entities have continuing exposure to the risks related to transferred financial assets. It eliminates the concept of a “qualifying special-purpose entity,” changes the requirements for derecognizing financial assets, and requires additional disclosures. The new standard was effective January 1, 2010. The adoption of this standard did not have a material effect on the Company’s consolidated results of operations or financial position.

On June 12, 2009, the FASB issued new guidance impacting FASB ASC 810-10, Consolidation (Statement No. 167 amends FIN 46(R)). The new guidance replaces the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with a qualitative approach focused on identifying which enterprise has the power to direct the activities of a variable interest entity (VIE) that most significantly impact the entity’s economic performance and (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. Unlike previous guidance, this Statement requires ongoing reconsideration of whether (1) an entity is a VIE and (2) an enterprise is the primary beneficiary of a VIE. It is expected that the amendments will result in more entities consolidating VIEs that previously were not consolidated. This new guidance will also require additional disclosures about the Company’s involvement in variable interest entities. This new guidance was effective January 1, 2010. The adoption of this standard did not have a material effect on the Company’s consolidated results of operations or financial position.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

**GERMAN AMERICAN BANCORP, INC.
MANAGEMENT'S DISCUSSION AND ANALYSIS OF
FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

German American Bancorp, Inc. is a financial services holding company based in Jasper, Indiana. The Company's Common Stock is traded on NASDAQ's Global Select Market, under the symbol GABC. The principal subsidiary of German American Bancorp, Inc. is its banking subsidiary, German American Bancorp, which operates through 30 retail banking offices in the twelve contiguous Southern Indiana counties. German American Bancorp owns a trust, brokerage, and financial planning subsidiary, which operates from its banking offices, and a full line property and casualty insurance agency with seven insurance agency offices throughout its market area.

Throughout this Management's Discussion and Analysis, as elsewhere in this report, when we use the term "Company", we will usually be referring to the business and affairs (financial and otherwise) of the Company and its subsidiaries and affiliates as a whole. Occasionally, we will refer to the term "parent company" or "holding company" when we mean to refer to only German American Bancorp, Inc.

This section presents an analysis of the consolidated financial condition of the Company as of June 30, 2010 and December 31, 2009 and the consolidated results of operations for the three and six months ended June 30, 2010 and 2009. This discussion should be read in conjunction with the consolidated financial statements and other financial data presented elsewhere herein and with the financial statements and other financial data, as well as the Management's Discussion and Analysis of Financial Condition and Results of Operations, included in the Company's December 31, 2009 Annual Report on Form 10-K.

MANAGEMENT OVERVIEW

This updated discussion should be read in conjunction with the Management Overview that was included in our Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's December 31, 2009 Annual Report on Form 10-K.

During the second quarter and first half of 2010, the Company achieved a record level earnings. The Company's second quarter net income totaled \$3,408,000, or \$0.31 per share, representing the highest level of quarterly earnings in the Company's history. This record earnings performance was an increase of approximately 23%, from the \$2,764,000, or \$0.25 per share, recorded during the same quarter last year. On a year-to-date basis, 2010 earnings were also a record, increasing to \$6,659,000, or \$0.60 per share, as compared to \$5,706,000, or \$0.52 per share for the first six months of 2009. The improvement in year-to-date earnings represented an increase of approximately 17%.

In the second quarter of 2010, the Company completed the acquisition of two branches (including their related loan assets and deposit liabilities) of another bank in the Evansville, Indiana banking market, which is a new market for the Company. The record quarterly performance was reflective of both an improvement in the level of the Company's core operating results, and, to a lesser extent, the inclusion of the two branch bank locations acquired effective May 7, 2010.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The financial condition and results of operations for German American Bancorp, Inc. presented in the Consolidated Financial Statements, accompanying Notes to the Consolidated Financial Statements, and selected financial data appearing elsewhere within this Report, are, to a large degree, dependent upon the Company's accounting policies. The selection of and application of these policies involve estimates, judgments and uncertainties that are

subject to change. The critical accounting policies and estimates that the Company has determined to be the most susceptible to change in the near term relate to the determination of the allowance for loan losses, the valuation of securities available for sale, and the valuation allowance on deferred tax assets.

Allowance for Loan Losses

The Company maintains an allowance for loan losses to cover probable incurred credit losses at the balance sheet date. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged-off. A provision for loan losses is charged to operations based on management's periodic evaluation of the necessary allowance balance. Evaluations are conducted at least quarterly and more often if deemed necessary. The ultimate recovery of all loans is susceptible to future market factors beyond the Company's control.

The Company has an established process to determine the adequacy of the allowance for loan losses. The determination of the allowance is inherently subjective, as it requires significant estimates, including the amounts and timing of expected future cash flows on impaired loans, estimated losses on other classified loans and pools of homogeneous loans, and consideration of past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors, all of which may be susceptible to significant change. The allowance consists of two components of allocations, specific and general. These two components represent the total allowance for loan losses deemed adequate to cover losses inherent in the loan portfolio.

Commercial and agricultural loans are subject to a standardized grading process administered by an internal loan review function. The need for specific reserves is considered for credits when graded substandard or special mention, or when: (a) the customer's cash flow or net worth appears insufficient to repay the loan; (b) the loan has been criticized in a regulatory examination; (c) the loan is on non-accrual; or, (d) other reasons where the ultimate collectibility of the loan is in question, or the loan characteristics require special monitoring. Specific allowances are established in cases where management has identified significant conditions or circumstances related to an individual credit that we believe indicates the loan is impaired. Specific allocations on impaired loans are determined by comparing the loan balance to the present value of expected cash flows or expected collateral proceeds. Allocations are also applied to categories of loans not considered individually impaired but for which the rate of loss is expected to be greater than historical averages, including those graded substandard or special mention and non-performing consumer or residential real estate loans. Such allocations are based on past loss experience and information about specific borrower situations and estimated collateral values.

General allocations are made for other pools of loans, including non-classified loans, homogeneous portfolios of consumer and residential real estate loans, and loans within certain industry categories believed to present unique risk of loss. General allocations of the allowance are primarily made based on a three-year historical average for loan losses for these portfolios, judgmentally adjusted for economic factors and portfolio trends.

Due to the imprecise nature of estimating the allowance for loan losses, the Company's allowance for loan losses includes a minor unallocated component. The unallocated component of the allowance for loan losses incorporates the Company's judgmental determination of inherent losses that may not be fully reflected in other allocations, including factors such as economic uncertainties, lending staff quality, industry trends impacting specific portfolio segments, and broad portfolio quality trends. Therefore, the ratio of allocated to unallocated components within the total allowance may fluctuate from period to period.

Securities Valuation

Securities available-for-sale are carried at fair value, with unrealized holding gains and losses reported separately in accumulated other comprehensive income (loss), net of tax. The Company obtains market values from a third party on a monthly basis in order to adjust the securities to fair value. Equity securities that do not have readily determinable fair values are carried at cost. Additionally, when securities are deemed to be other than temporarily impaired a charge will be recorded through earnings; therefore, future changes in the fair value of securities could have a significant impact on the Company's operating results. In determining whether a market value decline is other than temporary, management considers the reason for the decline, the extent of the decline, the duration of the decline and whether the Company intends to sell or believes it will be required to sell the securities prior to recovery. As of June 30, 2010, gross unrealized losses on the securities available-for-sale portfolio totaled approximately \$494,000 and gross unrealized gains totaled approximately \$11,876,000. As of June 30, 2010, held-to-maturity securities had a gross unrecognized gain of approximately \$13,000.

Income Tax Expense

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Income tax expense involves estimates related to the valuation allowance on deferred tax assets and loss contingencies related to exposure from tax examinations.

A valuation allowance reduces deferred tax assets to the amount management believes is more likely than not to be realized. In evaluating the realization of deferred tax assets, management considers the likelihood that sufficient taxable income of appropriate character will be generated within carryback and carryforward periods, including consideration of available tax planning strategies. Tax related loss contingencies, including assessments arising from tax examinations and tax strategies, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. In considering the likelihood of loss, management considers the nature of the contingency, the progress of any examination or related protest or appeal, the views of legal counsel and other advisors, experience of the Company or other enterprises in similar matters, if any, and management's intended response to any assessment.

RESULTS OF OPERATIONS

Net Income:

Net income for the quarter ended June 30, 2010 totaled \$3,408,000, an increase of \$644,000 or 23% from the quarter ended June 30, 2009 net income of \$2,764,000. Net income for the six months ended June 30, 2010 totaled \$6,659,000, an increase of \$953,000 or 17% from the six months ended June 30, 2009 net income of \$5,706,000.

Net Interest Income:

Net interest income is the Company's single largest source of earnings, and represents the difference between interest and fees realized on earning assets, less interest paid on deposits and borrowed funds. Several factors contribute to the determination of net interest income and net interest margin, including the volume and mix of earning assets, interest rates, and income taxes. Many factors affecting net interest income are subject to control by management policies and actions. Factors beyond the control of management include the general level of credit and deposit demand, Federal Reserve Board monetary policy, and changes in tax laws.

The following table summarizes net interest income (on a tax-equivalent basis). For tax-equivalent adjustments, an effective tax rate of 34% was used for all periods presented (1).

Average Balance Sheet (Tax-equivalent basis / dollars in thousands)								
	Three Months Ended June 30, 2010				Three Months Ended June 30, 2009			
	Principal Balance	Income / Expense	Yield / Rate		Principal Balance	Income / Expense	Yield / Rate	
Assets								
Federal Funds Sold and Other								
Short-term Investments	\$ 52,008	\$ 27	0.21%	\$ 30,495	\$ 22		0.29%	
Securities:								
Taxable	248,889	2,462	3.96%	188,486	2,151		4.57%	
Non-taxable	26,080	390	5.98%	24,911	419		6.73%	
Total Loans and Leases (2)	901,856	13,264	5.90%	882,554	13,528		6.15%	
Total Interest Earning Assets	1,228,833	16,143	5.27%	1,126,446	16,120		5.73%	
Other Assets	97,246			91,270				
Less: Allowance for Loan Losses	(11,232)			(10,303)				
Total Assets	\$ 1,314,847			\$ 1,207,413				
Liabilities and Shareholders' Equity								
Interest-bearing Demand, Savings and Money Market								
Deposits	\$ 512,680	\$ 461	0.36%	\$ 458,394	\$ 819		0.72%	
Time Deposits	353,577	2,225	2.52%	337,352	2,516		2.99%	
	154,884	1,340	3.47%	139,959	1,471		4.22%	

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

FHLB Advances and Other Borrowings						
Total Interest-bearing Liabilities	1,021,141	4,026	1.58%	935,705	4,806	2.06%
Demand Deposit						
Accounts	163,227			148,214		
Other Liabilities	12,678			14,375		
Total Liabilities	1,197,046			1,098,294		
Shareholders' Equity	117,801			109,119		
Total Liabilities and Shareholders' Equity	\$ 1,314,847			\$ 1,207,413		
Cost of Funds			1.32%			1.71%
Net Interest Income	\$ 12,117			\$ 11,314		
Net Interest Margin			3.95%			4.02%

(1) Effective tax rates were determined as though interest earned on the Company's investments in municipal bonds and loans was fully taxable.

(2) Loans held-for-sale and non-accruing loans have been included in average loans.

Net interest income increased \$798,000 or 7% (an increase of \$803,000 or 7% on a tax-equivalent basis) for the quarter ended June 30, 2010 compared with the same quarter of 2009. The net interest margin represents tax-equivalent net interest income expressed as a percentage of average earning assets. The tax equivalent net interest margin for the second quarter of 2010 was 3.95% compared to 4.02% for the second quarter of 2009. The yield on earning assets totaled 5.27% during the quarter ended June 30, 2010 compared to 5.73% in the same period of 2009 while the cost of funds (expressed as a percentage of average earning assets) totaled 1.32% during the quarter ended June 30, 2010 compared to 1.71% in the same period of 2009.

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Average earning assets increased by approximately \$102.4 million or 9% during the three months ended June 30, 2010 compared with the same period of 2009. Average loans outstanding increased by \$19.3 million or 2% during the three months ended June 30, 2010 compared with the second quarter of 2009. The average securities portfolio increased approximately \$61.6 million or 29% in the three months ended June 30, 2010 compared with the second quarter of 2009. The key driver of the increased securities portfolio and overall increased average earnings assets was a higher level of average core deposits (core deposits defined as demand deposits - both interest and non-interest bearing, savings, money market and time deposits in denominations of less than \$100,000). During the second quarter of 2010, average core deposits increased \$87.9 million or 10%, compared to the second quarter of 2009.

The increase in average loans and average core deposits was positively impacted by the acquisition of the two Evansville area (Indiana) branches on May 7, 2010. On a quarterly average basis, loans related to acquired branches totaled approximately \$26.4 million during the second quarter of 2010 while average core deposits totaled approximately \$26.2 million.

Average Balance Sheet (Tax-equivalent basis / dollars in thousands)						
	Six Months Ended June 30, 2010			Six Months Ended June 30, 2009		
	Principal Balance	Income / Expense	Yield / Rate	Principal Balance	Income / Expense	Yield / Rate
Assets						
Federal Funds Sold and Other						
Short-term Investments	\$ 38,706	\$ 36	0.19%	\$ 26,390	\$ 39	0.30%
Securities:						
Taxable	243,579	4,927	4.05%	184,642	4,341	4.70%
Non-taxable	26,334	800	6.07%	24,010	807	6.72%
Total Loans and Leases (2)	889,810	26,170	5.93%	885,217	26,978	6.14%
Total Interest Earning Assets	1,198,429	31,933	5.36%	1,120,259	32,165	5.78%
Other Assets	96,884			91,742		
Less: Allowance for Loan Losses	(11,270)			(10,069)		
Total Assets	\$ 1,284,043			\$ 1,201,932		
Liabilities and Shareholders' Equity						
Interest-bearing Demand, Savings and Money Market Deposits						
Deposits	\$ 494,564	\$ 887	0.36%	\$ 451,995	\$ 1,684	0.75%
Time Deposits	348,063	4,411	2.56%	345,381	5,656	3.30%
FHLB Advances and Other Borrowings	153,111	2,662	3.51%	135,940	2,682	3.98%
Total Interest-bearing Liabilities	995,738	7,960	1.61%	933,316	10,022	2.17%
Demand Deposit Accounts	158,748			147,266		
Other Liabilities	13,032			13,504		
Total Liabilities	1,167,518			1,094,086		
Shareholders' Equity	116,525			107,846		
Total Liabilities and Shareholders' Equity	\$ 1,284,043			\$ 1,201,932		

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Cost of Funds	1.34%	1.81%
Net Interest Income	\$ 23,973	\$ 22,143
Net Interest Margin	4.02%	3.97%

(1) Effective tax rates were determined as though interest earned on the Company's investments in municipal bonds and loans was fully taxable.

(2) Loans held-for-sale and non-accruing loans have been included in average loans.

Net interest income increased \$1,806,000 or 8% (an increase of \$1,830,000 or 8% on a tax-equivalent basis) for the six months ended June 30, 2010 compared with the same period of 2009. The tax equivalent net interest margin for the six months ended June 30, 2010 was 4.02% compared to 3.97% for the first half of 2009. The yield on earning assets totaled 5.36% during the six months ended June 30, 2010 compared to 5.78% in the same period of 2009 while the cost of funds (expressed as a percentage of average earning assets) totaled 1.34% during the six months ended June 30, 2010 compared to 1.81% in the same period of 2009.

Average earning assets increased by approximately \$78.2 million or 7% during the six months ended June 30, 2010 compared with the same period of 2009. Average loans outstanding increased by \$4.6 million or 1% during the six months ended June 30, 2010 compared with the same period of 2009. The average securities portfolio increased approximately \$61.3 million or 29% in the six months ended June 30, 2010 compared with the first half of 2009. As was the case in the second quarter comparisons, the key driver of the increased securities portfolio and overall increased average earnings assets was a higher level of average core deposits. During the first half of 2010, average core deposits increased \$65.9 million or 8%, compared to the first half of 2009.

The increase in average loans and average core deposits during the first half of 2010 compared with the first half of 2009 was positively impacted by the acquisition of the two Evansville area (Indiana) branches on May 7, 2010. On a year-to-date average basis, loans related to acquired branches totaled approximately \$13.3 million during the first half of 2010 while average core deposits totaled approximately \$13.2 million.

The expansion of the Company's net interest income in both the three months and six months ended June 30, 2010 compared with the same periods of 2009 has been augmented by utilization of interest rate floors on adjustable rate commercial and agricultural loans. As of June 30, 2010, the Company's commercial and agricultural loan portfolio totaled \$717.6 million of which approximately 70% were adjustable rate loans. Of these adjustable rate loans, approximately 85% contain interest rate floors which range predominantly from 4% to 7%. At June 30, 2010, approximately \$268 million of these loans were at their contractual floor.

Also contributing to the expansion of the Company's net interest income in the first half of 2010 compared with the first half of 2009 has been the relative liability sensitive nature of the Company's balance sheet. The Company has been able to effectively lower interest rates on its interest-bearing non-maturity deposits while continuing to expand its core deposit base. In addition, a significant level of time deposits matured during the past several quarters allowing the Company to lower its cost of funds of these deposits in a time of historically low interest rates.

Provision for Loan Losses:

The Company provides for loan losses through regular provisions to the allowance for loan losses. The provision is affected by net charge-offs on loans and changes in specific and general allocations of the allowance. The provision for loan loss totaled \$1,000,000 during both the quarter ended June 30, 2010, and the quarter ended June 30, 2009. The provision for loan loss totaled \$2,500,000 during the six months ended June 30, 2010 compared with \$1,750,000 for the first half of 2009.

During the second quarter of 2010, the annualized provision for loan loss represented 0.44% of average loans outstanding compared with 0.45% on an annualized basis of average loans outstanding during the second quarter of 2009. Net charge-offs totaled \$900,000 or 0.40% on an annualized basis of average loans outstanding during the three months ended June 30, 2010 compared with \$749,000 or 0.34% on an annualized basis of average loans outstanding during the same period of 2009. During the six months ended June 30, 2010, the annualized provision for loan loss represented 0.56% of average loans outstanding compared with 0.40% on an annualized basis of average loans outstanding during the first half of 2009. Net charge-offs totaled \$2,703,000 or 0.61% on an annualized basis of average loans outstanding during the six months ended June 30, 2010 compared with \$977,000 or 0.22% on an annualized basis of average loans outstanding during the same period of 2009. The elevated level of net charge-offs during the first half of 2010 was largely the result of the disposition of three commercial real estate loan relationships during the first six months of 2010. The resulting net charge-offs of these three relationships totaled approximately \$2.5 million, a significant portion of which had been allocated in prior periods.

The provision for loan losses made during the quarter ended and six months ended June 30, 2010 was made at a level deemed necessary by management to absorb estimated, probable incurred losses in the loan portfolio. A detailed evaluation of the adequacy of the allowance for loan losses is completed quarterly by management, the results of which are used to determine provision for loan losses. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors.

Non-interest Income:

During the quarter ended June 30, 2010, non-interest income declined approximately 1% from the second quarter of 2009.

Non-interest Income (\$ in thousands)	Three Months Ended June 30,		Change from Prior Period	
	2010	2009	Amount Change	Percent Change
Trust and Investment Product Fees	\$ 395	\$ 457	\$ (62)	-14%
Service Charges on Deposit Accounts	1,075	1,080	(5)	—%
Insurance Revenues	1,083	1,290	(207)	-16%
Company Owned Life Insurance	186	200	(14)	-7%
Other Operating Income	553	368	185	50%
Subtotal	3,292	3,395	(103)	-3%
Net Gains on Sales of Loans	499	461	38	8%
Net Gain (Loss) on Securities	—	(34)	34	100%
Total Non-interest Income	\$ 3,791	\$ 3,822	\$ (31)	-1%

Trust and investment product fees declined by 14% during the second quarter of 2010 compared with the second quarter of 2009 due primarily to lower retail brokerage revenues. Insurance revenues decreased 16% during the quarter ended June 30, 2010, compared with 2009 due in part to an administrative change in the accounting for direct bill customers during the second quarter of 2010 to better reconcile with the Company's agency management system. Other operating income increased \$185,000 or 50% during the second quarter of 2010 compared with the same period of 2009 due primarily to a higher level of write-downs on other real estate owned properties in the second quarter of 2009 compared with the same period of 2010.

During six months ended June 30, 2010, non-interest income increased approximately 4% over the first quarter of 2009.

Non-interest Income (\$ in thousands)	Six Months Ended June 30,		Change from Prior Period	
	2010	2009	Amount Change	Percent Change
Trust and Investment Product Fees	\$ 786	\$ 847	\$ (61)	-7%
Service Charges on Deposit Accounts	2,021	2,140	(119)	-6%
Insurance Revenues	2,769	2,777	(8)	—%
Company Owned Life Insurance	388	438	(50)	-11%
Other Operating Income	1,589	872	717	82%
Subtotal	7,553	7,074	479	7%
Net Gains on Sales of Loans	817	1,026	(209)	-20%

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

Net Gain (Loss) on Securities	—	(34)	34	100%
Total Non-interest Income	\$ 8,370	\$ 8,066	\$ 304	4%

Deposit service charges and fees declined by 6% during the first half of 2010 compared with the first half of 2009 due in large part to less customer utilization of the Company's overdraft protection program. Other operating income increased \$717,000 or 82% during the six months ended June 30, 2010 compared with the same period of 2009. The increase was attributable to the gain on sale of a commercial other real estate owned property and to a lesser extent the sale of a former operations facility for the Company during the first quarter of 2010 combined with write-downs on other real estate owned properties during the second quarter of 2009.

During the first half of 2010, the net gain on sale of residential loans decreased 20% from the gain recognized in the first half of 2009 driven largely by a lower level of loans sold into the secondary market during 2010 as compared to 2009. Loans sold during the six months ended June 30, 2010 totaled \$35.9 million compared to \$71.0 million during the same period of 2009.

Non-interest Expense:

During the quarter ended June 30, 2010, non-interest expense declined approximately 3% compared with the quarter ended June 30, 2009.

Non-interest Expense (\$ in thousands)	Three Months Ended June 30,		Change from Prior Period	
	2010	2009	Amount Change	Percent Change
Salaries and Employee Benefits	\$ 5,288	\$ 5,515	\$ (227)	-4%
Occupancy, Furniture and Equipment Expense	1,435	1,470	(35)	-2%
FDIC Premiums	336	885	(549)	-62%
Data Processing Fees	365	344	21	6%
Professional Fees	524	405	119	29%
Advertising and Promotion	273	199	74	37%
Intangible Amortization	247	221	26	12%
Other Operating Expenses	1,434	1,194	240	20%
Total Non-interest Expense	\$ 9,902	\$ 10,233	\$ (331)	-3%

During the six months ended June 30, 2010, non-interest expense decreased approximately 1% compared with the same period of 2009.

Non-interest Expense (\$ in thousands)	Six Months Ended June 30,		Change from Prior Period	
	2010	2009	Amount Change	Percent Change
Salaries and Employee Benefits	\$ 10,837	\$ 11,129	\$ (292)	-3%
Occupancy, Furniture and Equipment Expense	2,974	2,999	(25)	-1%
FDIC Premiums	688	1,220	(532)	-44%
Data Processing Fees	724	701	23	3%
Professional Fees	1,045	1,012	33	3%
Advertising and Promotion	542	487	55	11%
Intangible Amortization	465	442	23	5%
Other Operating Expenses	2,893	2,324	569	24%
Total Non-interest Expense	\$ 20,168	\$ 20,314	\$ (146)	-1%

Salaries and benefits expense declined approximately 4% during quarter ended June 30, 2010 and 3% during the six months ended June 30, 2010 compared with the same periods of 2009. The decreases were primarily the result of lower costs associated with the Company's partially self-insured health insurance plan.

The Company's FDIC deposit insurance assessments decreased \$549,000, or 62%, during the second quarter of 2010 and \$532,000 or 44% during the six months ended June 30, 2010 compared with the same periods of 2009. These decreases were due to an industry wide special assessment in the second quarter of 2009 of approximately \$550,000 which represented 5 basis points of the Company's subsidiary bank's total assets less Tier 1 Capital.

Professional fees increased 29% during the quarter ended June 30, 2010 compared with the same quarter of 2009 primarily as a result of professional fees associated with the acquisition of two branch offices during 2010.

Other operating expenses increased by 20% during the quarter ended June 30, 2010 compared with 2009. The increase was largely attributable to costs associated with the Company's common identity initiative and amortization expense related to a new markets tax credit project in which the Company invested in the fourth quarter of 2009. Other operating expenses increased by 24% during the six months ended June 30, 2010 compared with the first half of 2009. The increase was largely attributable to costs related to the Company's common identity initiative, amortization expense related to the new markets tax credit project, and to an increased level of loan collection costs.

Income Taxes:

The Company's effective income tax rate approximated 29.1% and 25.4% during the three months ended June 30, 2010 and 2009. The Company's effective income tax rate approximated 28.1% and 26.5% during the six months ended June 30, 2010 and 2009. The effective tax rate in both 2010 and 2009 was lower than the blended statutory rate of 39.6% resulting primarily from the Company's tax-exempt investment income on securities, loans and company owned life insurance, income tax credits generated from investments in affordable housing projects and a new markets tax credit project, and income generated by subsidiaries domiciled in a state with no state or local income tax.

FINANCIAL CONDITION

Total assets at June 30, 2010 increased \$98.0 million to \$1.341 billion compared with \$1.243 billion in total assets at December 31, 2009. Cash and cash equivalents increased \$8.4 million to \$36.5 million at June 30, 2010 compared with \$28.1 million at year-end 2009. Securities available-for-sale increased \$47.7 million to \$298.6 million at June 30, 2010 compared with \$250.9 million at year-end 2009. The increase in cash and cash equivalents and securities available-for-sale was primarily attributable to growth in the Company's deposit portfolio.

Premises, furniture and equipment (net), at June 30, 2010 increased \$4.0 million to \$26.2 million compared with \$22.2 million of such assets at December 31, 2009. This increase was primarily attributable to the purchase of premises, furniture and equipment, with a fair value of approximately \$5.2 million, as part of the acquisition of branches in the Evansville, Indiana banking market during May 2010.

End-of-period loans outstanding increased approximately 8% on an annualized basis during the first half of 2010 compared with the year-ended December 31, 2009. The overall increase in the level of loans was primarily the result of the acquisition of two branch offices previously discussed in this report. The fair value of the loans acquired as a part of the branch acquisition totaled approximately \$42.9 million at the time of closing and were predominantly commercial and industrial loans and commercial real estate loans.

End of Period Loan Balances: (\$ in thousands)	June 30, 2010	December 31, 2009	Current Period Change	Annualized Percent Change
Commercial and Industrial Loans	\$ 226,876	\$ 188,962	\$ 37,914	40%
Commercial Real Estate Loans	340,229	334,255	5,974	4%
Agricultural Loans	150,462	156,845	(6,383)	-8%
Consumer Loans	115,553	114,736	817	1%
Residential Mortgage Loans	81,547	84,677	(3,130)	-7%
Total Loans	\$ 914,667	\$ 879,475	\$ 35,192	8%

The Company's allowance for loan losses totaled \$10.8 million at June 30, 2010. This level of allowance represents a decline of \$203,000 or 2% from year-end 2009. The decline was attributable to the disposition of three commercial real estate loan relationships during the first half of 2010. The resulting net charge-off on these three relationships totaled approximately \$2.5 million which had been nearly fully allocated in prior periods. The allowance for loan losses represented 1.18% of period end loans at June 30, 2010 compared with 1.25% at year-end 2009. The allowance for loan losses represented 123% of period end non-performing loans at June 30, 2010 and 125% of period end non-performing loans at December 31, 2009. The loans acquired as a part of the Company's branch acquisition completed during the second quarter of 2010 were recorded at fair value which included a credit risk component; therefore, at June 30, 2010 there was no allowance for loan loss associated with these loans.

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

End-of-period deposits increased approximately 17% on an annualized basis during the six months ended June 30, 2010 compared with year-end December 31, 2009. The increase in deposits during the first half of 2010 was the result of organic growth as well as deposits purchased as a part of the branch acquisition previously discussed. The fair value of deposits acquired totaled approximately \$50.2 million at the time of closing, of which a majority were core deposits.

End of Period Deposit Balances: (\$ in thousands)	June 30, 2010	December 31, 2009	Current Period Change	Annualized Percent Change
Non-interest-bearing Demand				
Deposits	\$ 166,922	\$ 155,268	\$ 11,654	15%
Interest-bearing Demand, Savings, & Money Market Accounts				
Time Deposits < \$100,000	522,438	484,699	37,739	16%
Time Deposits of \$100,000 or more & Brokered Deposits	274,603	256,401	18,202	14%
Total Deposits	\$ 1,049,856	\$ 969,643	\$ 80,213	17%

Non-performing Assets:

The following is an analysis of the Company's non-performing assets at June 30, 2010 and December 31, 2009 (dollars in thousands):

	June 30, 2010	December 31, 2009
Non-accrual Loans	\$ 8,735	\$ 8,374
Past Due Loans (90 days or more)	72	113
Restructured Loans	—	306
Total Non-performing Loans	8,807	8,793
Other Real Estate	1,822	2,363
Total Non-performing Assets	\$ 10,629	\$ 11,156
Non-performing Loans to Total Loans	0.96%	1.00%
Allowance for Loan Loss to Non-performing Loans	122.78%	125.28%

Non-performing assets totaled \$10.6 million at June 30, 2010 compared with \$11.2 million at December 31, 2009. Non-performing loans totaled \$8.8 million at June 30, 2010 and December 31, 2009. Non-performing loans represented 0.96% of total outstanding loans at June 30, 2010 compared with 1.00% of total loans outstanding at year-end 2009.

Capital Resources:

Federal banking regulations provide guidelines for determining the capital adequacy of bank holding companies and banks. These guidelines provide for a more narrow definition of core capital and assign a measure of risk to the various categories of assets. The Company is required to maintain minimum levels of capital in proportion to total risk-weighted assets and off-balance sheet exposures such as loan commitments and standby letters of credit.

Tier 1, or core capital, consists of shareholders' equity less goodwill, core deposit intangibles, other identifiable intangibles and certain deferred tax assets defined by bank regulations. Tier 2 capital currently consists of the amount of the allowance for loan losses which does not exceed a defined maximum allowance limit of 1.25 percent of gross risk adjusted assets and subordinated debenture obligations. Total capital is the sum of Tier 1 and Tier 2 capital.

The minimum requirements under these standards are generally at least a 4.0 percent leverage ratio, which is Tier 1 capital divided by defined "total assets"; 4.0 percent Tier 1 capital to risk-adjusted assets; and, an 8.0 percent total capital to risk-adjusted assets ratios. Under these guidelines, the Company, on a consolidated basis, and its subsidiary bank, have capital ratios that exceed the regulatory minimums.

The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) requires federal regulatory agencies to define capital tiers. These are: well-capitalized, adequately-capitalized, under-capitalized, significantly under-capitalized, and critically under-capitalized. Under these regulations, a "well-capitalized" entity must achieve a Tier 1 risk-based capital ratio of at least 6.0 percent; a total capital ratio of at least 10.0 percent; and, a leverage ratio of at least 5.0 percent, and not be under a capital directive. The Company's subsidiary bank was categorized as well-capitalized as of June 30, 2010.

At June 30, 2010, management was not under such a capital directive, nor was it aware of any current recommendations by banking regulatory authorities which, if they were to be implemented, would have or are reasonably likely to have, a material effect on the Company's liquidity, capital resources or operations.

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

The table below presents the Company's consolidated capital ratios under regulatory guidelines:

	Minimum for Capital Adequacy Purposes	At June 30, 2010	At December 31, 2009
Leverage Ratio	4.00%	7.74%	7.64%
Tier 1 Capital to Risk-adjusted Assets	4.00%	10.19%	10.10%
Total Capital to Risk-adjusted Assets	8.00%	13.86%	14.09%

As of June 30, 2010, shareholders' equity increased by \$6.7 million to \$120.2 million compared with \$113.5 million at year-end 2009. The increase in shareholders' equity was primarily attributable to an increase of \$3.6 million in retained earnings and an increase of \$2.8 million in accumulated other comprehensive income. Shareholders' equity represented 9.0% of total assets at June 30, 2010 and 9.1% at December 31, 2009. Shareholders' equity included \$12.9 million of goodwill and other intangible assets at June 30, 2010 compared to \$12.3 million of goodwill and other intangible assets at December 31, 2009.

Liquidity:

The Consolidated Statement of Cash Flows details the elements of changes in the Company's consolidated cash and cash equivalents. Total cash and cash equivalents increased \$8.4 million during the six months ended June 30, 2010 ending at \$36.5 million. During the six months ended June 30, 2010, operating activities resulted in net cash inflows of \$7.7 million. Investing activities resulted in net cash outflows of \$36.1 million during the six months ended June 30, 2010. The outflows from investing activities were primarily attributable to the purchase of available for sale securities during the first half of 2010. Financing activities resulted in net cash inflows for the six month period ended June 30, 2010 of \$36.8 million. The net inflows from financing activities were primarily the result of increased deposits and to a lesser degree an increased level of short-term borrowings in the form of repurchase agreements with deposit customers.

FORWARD-LOOKING STATEMENTS AND ASSOCIATED RISKS

The Company from time to time in its oral and written communications makes statements relating to its expectations regarding the future. These types of statements are considered "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The Company may include forward-looking statements in filings with the Securities and Exchange Commission ("SEC"), such as this Form 10-Q, in other written materials, and in oral statements made by senior management to analysts, investors, representatives of the media, and others. Such forward looking statements can include statements about the Company's net interest income or net interest margin; its adequacy of allowance for loan losses, levels of provisions for loan losses, and the quality of the Company's loans and other assets; simulations of changes in interest rates; expected results from mergers with or acquisitions of other businesses; litigation results; tax estimates and recognition; dividend policy; parent company cash resources and cash requirements, and parent company capital resources; estimated cost savings, plans and objectives for future operations; and expectations about the Company's financial and business performance and other business matters as well as economic and market conditions and trends. They often can be identified by the use of words like "expect," "may," "will," "would," "could," "should," "intend," "project," "estimate," "believe" or "anticipate," or similar expressions.

Forward-looking statements speak only as of the date they are made, and the Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the forward-looking statement is made.

Readers are cautioned that, by their nature, all forward-looking statements are based on assumptions and are subject to risks, uncertainties, and other factors. Actual results may differ materially and adversely from the expectations of the Company that are expressed or implied by any forward-looking statement. The discussions in this Item 2 list some of the factors that could cause the Company's actual results to vary materially from those expressed or implied by any forward-looking statements. Other risks, uncertainties, and factors that could cause the Company's actual results to vary materially from those expressed or implied by any forward-looking statement include the unknown future direction of interest rates and the timing and magnitude of any changes in interest rates; the effects of changes in competitive conditions; the possibility that the Company may acquire other businesses or intangible customer relationships of other companies and the costs of integrations of such acquired businesses and intangible customer relationships, and the possible loss of the newly-acquired customer relationships or key employee relationships.

following any such acquisitions; the introduction, withdrawal, success, and timing of business initiatives and strategies, including asset/liability management strategies; changes in customer borrowing, repayment, investment, and deposit practices; changes in fiscal, monetary, and tax policies; changes in financial and capital markets; the possibility of a recession or other adverse change in general economic conditions, either nationally or regionally, resulting in, among other things, credit quality deterioration; the impact, extent and timing of technological changes; possible future capital management activities that the Company may utilize, including possible future sales or repurchases or redemptions by the Company of debt or equity securities issued by it or that it may issue; monetary policy actions of the Federal Reserve Board; regulatory actions of governmental authorities under federal banking statutes, including the Federal Deposit Insurance Act (and specifically actions of the Federal Deposit Insurance Corporation in respect of possible future special assessments of deposit insurance premiums) and the newly-enacted Dodd-Frank Act, and other legislative and regulatory actions and reforms; changes in accounting principles and interpretations; the inherent uncertainties involved in litigation and regulatory proceedings which could result in the Company's incurring loss or damage regardless of the merits of the Company's claims or defenses; and the continued availability of earnings and excess capital sufficient for the lawful and prudent declaration and payment of cash dividends.

Investors should consider these risks, uncertainties, and other factors, in addition to those mentioned by the Company in its Annual Report on Form 10-K for its fiscal year ended December 31, 2009, and other SEC filings from time to time, when considering any forward-looking statement.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company's exposure to market risk is reviewed on a regular basis by the Asset/Liability Committee and Boards of Directors of the parent company and its subsidiary bank. Primary market risks which impact the Company's operations are liquidity risk and interest rate risk.

The liquidity of the parent company is dependent upon the receipt of dividends from its subsidiary bank, which is subject to certain regulatory limitations. The Bank's source of funding is predominately core deposits, maturities of securities, repayments of loan principal and interest, federal funds purchased, securities sold under agreements to repurchase and borrowings from the Federal Home Loan Bank.

The Company monitors interest rate risk by the use of computer simulation modeling to estimate the potential impact on its net interest income under various interest rate scenarios, and by estimating its static interest rate sensitivity position. Another method by which the Company's interest rate risk position can be estimated is by computing estimated changes in its net portfolio value ("NPV"). This method estimates interest rate risk exposure from movements in interest rates by using interest rate sensitivity analysis to determine the change in the NPV of discounted cash flows from assets and liabilities.

NPV represents the market value of portfolio equity and is equal to the estimated market value of assets minus the estimated market value of liabilities. Computations are based on a number of assumptions, including the relative levels of market interest rates and prepayments in mortgage loans and certain types of investments. These computations do not contemplate any actions management may undertake in response to changes in interest rates, and should not be relied upon as indicative of actual results. In addition, certain shortcomings are inherent in the method of computing NPV. Should interest rates remain or decrease below current levels, the proportion of adjustable rate loans could decrease in future periods due to refinancing activity. In the event of an interest rate change, prepayment levels would likely be different from those assumed in the table. Lastly, the ability of many borrowers to repay their adjustable rate debt may decline during a rising interest rate environment.

The table below provides an assessment of the risk to NPV in the event of a sudden and sustained 2% increase and decrease in prevailing interest rates (dollars in thousands).

Interest Rate Sensitivity as of June 30, 2010

Changes in rates	Net Portfolio Value		Net Portfolio Value as a % of Present Value of Assets	
	\$ Amount	% Change	NPV Ratio	Change
+2%	133,980	(6.50)%	10.35%	(37)b.p.
Base	143,293	—	10.72%	—
-2%	109,633	(23.49)%	8.12%	(260)b.p.

This Item 3 includes forward-looking statements. See "Forward-looking Statements" included in Part I, Item 2 of this Report for a discussion of certain factors that could cause the Company's actual exposure to market risk to vary materially from that expressed or implied above. These factors include possible changes in economic conditions; interest rate fluctuations, competitive product and pricing pressures within the Company's markets; and equity and

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

fixed income market fluctuations. Actual experience may also vary materially to the extent that the Company's assumptions described above prove to be inaccurate.

30

Item 4. Controls and Procedures

As of June 30, 2010, the Company carried out an evaluation, under the supervision and with the participation of its principal executive officer and principal financial officer, of the effectiveness of the design and operation of its disclosure controls and procedures. Based on this evaluation, the Company's principal executive officer and principal financial officer concluded that the Company's disclosure controls and procedures were as of that date effective in timely alerting them to material information required to be included in the Company's periodic reports filed with the Securities and Exchange Commission. There are inherent limitations to the effectiveness of systems of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective systems of disclosure controls and procedures can provide only reasonable assurances of achieving their control objectives.

There was no change in the Company's internal control over financial reporting that occurred during the Company's second fiscal quarter of 2010 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1A. Risk Factors

A wide range of regulatory initiatives directed at the financial services industry have been proposed in recent months. One of those initiatives, the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the “Dodd-Frank Act”), was signed into law by President Obama on July 21, 2010. The Dodd-Frank Act represents a comprehensive overhaul of the financial services industry within the United States, establishes the new federal Bureau of Consumer Financial Protection (the “BCFP”), and will require the BCFP and other federal agencies to implement many new rules. At this time, it is difficult to predict the extent to which the Dodd-Frank Act or the resulting regulations will impact the Company’s business. However, compliance with these new laws and regulations will result in additional costs, which may adversely impact the Company’s results of operations, financial condition or liquidity, any of which may impact the market price of the Company’s common stock.

Other than the additional risk factor mentioned above, there are no material changes from the risk factors set forth under Part I, Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2009.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(e) The following table sets forth information regarding the Company's purchases of its common shares during each of the three months ended June 30, 2010.

Period	Total Number Of Shares (or Units) Purchased	Average Price (or Units) Paid Per Share	Total Number of Shares (or Approximate Dollar Value) Purchased as Publicly Announced	Maximum Number of Shares (or Units) Under the Plans or Programs(1)
4/1/10 – 4/30/10	—	—	—	272,789
5/1/10 – 5/31/10	—	—	—	272,789
6/1/10 – 6/30/10	—	—	—	272,789
	—	—	—	—

(1) On April 26, 2001, the Company announced that its Board of Directors had approved a stock repurchase program for up to 607,754 of its outstanding common shares, of which the Company had purchased 334,965 common shares through June 30, 2010 (both such numbers adjusted for subsequent stock dividends). The Board of Directors established no expiration date for this program. The Company purchased no shares under this program during the three months ended June 30, 2010.

Item 5. Other Information

On June 28, 2010, the Boards of Directors of German American Bancorp, Inc., and its bank subsidiary, German American Bancorp, held their annual organizational meetings.

At its meeting, the Board of Directors of German American Bancorp, Inc., appointed Director U. Butch Klem as Lead Director and appointed committee members and committee chairpersons, as identified below.

The Board also established a revised compensation schedule of retainers and meeting fees for service on the Board of Directors (or committee thereof, including retainers for service as the chairpersons of certain committees of the Board) of German American Bancorp, Inc., and its subsidiaries. The revised compensation schedule is described on Exhibit

Edgar Filing: GERMAN AMERICAN BANCORP, INC. - Form 10-Q

10.5 to this Report on Form 10-Q and such description is incorporated herein by reference.

Each of the members of the Board of German American Bancorp, Inc., was also re-elected on June 28, 2010, to the Board of Directors of its bank subsidiary, German American Bancorp.

In addition, the following non-employee members of the Board were elected to the boards of directors of the following subsidiaries or regional advisory boards of German American Bancorp:

German American Financial Advisors & Trust Company

Directors Bawel, Forbes, Lett and Mehne

32

German American Insurance, Inc.

Directors Bawel, Forbes, Lett and Mehne

East Region Advisory Board

Director Klem

West Region Advisory Board

Directors Ernst, Lett, and Voyles

The following non-employee directors were elected to the following committees of the Board of Directors of German American Bancorp, Inc., and/or its bank subsidiary:

Compensation / Human Resources Committee — Directors Klem (Chairman), Bawel, and Ernst

Audit Committee — Directors Forbes (Chairman), Mehne and Voyles

Credit Risk Management Committee — Directors Bawel (Chairman), Klem and Voyles

Finance & Asset/Liability Management Committee (ALCO) — Directors Lett (Chairman), Ernst, Forbes, and Mehne

Governance / Nominating Committee – Directors Klem (Chairman), Lett and Voyles

Investment Committee — Directors Lett (Chairman), Ernst, Forbes, and Mehne

Item 6. Exhibits

The exhibits described by the Exhibit Index immediately following the Signature Page of this Report are incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GERMAN AMERICAN BANCORP, INC.

Date: August 5, 2010

By/s/Mark A. Schroeder
Mark A. Schroeder
Chairman of the Board and Chief Executive Officer

Date: August 5, 2010

By/s/Bradley M. Rust
Bradley M. Rust
Executive Vice President and Chief Financial Officer

INDEX OF EXHIBITS

Exhibit No.	Description
2.1	Branch Purchase Agreement between German American Bancorp, as Buyer, Farmers State Bank of Alto Pass, Ill., as Seller, and Farmers State Holding Corp., as the Seller Affiliate, dated February 17, 2010. Schedules identified in the list of Schedules to this Agreement are not filed as part of this Exhibit, but the Registrant agrees to furnish to the Commission supplementally any omitted schedule upon request. The copy of this exhibit filed as Exhibit 2 to Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 is incorporated herein by reference.
2.2	Bill of Sale and Assignment between German American Bancorp, as Buyer, and Farmers State Bank of Alto Pass, Ill., as Seller, dated May 7, 2010.
2.3	Assignment and Assumption Agreement between German American Bancorp, as Assignee, and Farmers State Bank of Alto Pass, Ill., as Assignor, dated May 7, 2010.
2.4	Limited Warranty Deed granted by Farmers State Bank of Alto Pass, Ill., to German American Bancorp, dated May 7, 2010.
10.1	Branch Purchase Agreement between German American Bancorp, as Buyer, Farmers State Bank of Alto Pass, Ill., as Seller, and Farmers State Holding Corp., as the Seller Affiliate, dated February 17, 2010. Schedules identified in the list of Schedules to this Agreement are not filed as part of this Exhibit, but the Registrant agrees to furnish to the Commission supplementally any omitted schedule upon request. The copy of this exhibit filed as Exhibit 2 to Registrant's Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 is incorporated herein by reference.
10.2	Bill of Sale and Assignment between German American Bancorp, as Buyer, and Farmers State Bank of Alto Pass, Ill., as Seller, dated May 7, 2010. The copy of this exhibit filed as Exhibit 2.2 to this Report is incorporated herein by reference.
10.3	Assignment and Assumption Agreement between German American Bancorp, as Assignee, and Farmers State Bank of Alto Pass, Ill., as Assignor, dated May 7, 2010. The copy of this exhibit filed as Exhibit 2.3 to this Report is incorporated herein by reference.
10.4	Limited Warranty Deed granted by Farmers State Bank of Alto Pass, Ill., to German American Bancorp, dated May 7, 2010. The copy of this exhibit filed as Exhibit 2.4 to this Report is incorporated herein by reference.
10.5	Description of Director Compensation Arrangements for the 12 month period ending at the 2011 Annual Meeting of Shareholders.*
31.1	Sarbanes-Oxley Act of 2002, Section 302 Certification for Chairman of the Board and Chief Executive Officer.
31.2	Sarbanes-Oxley Act of 2002, Section 302 Certification for Executive Vice President and Chief Financial Officer.
32.1	Sarbanes-Oxley Act of 2002, Section 906 Certification for Chairman of the Board and Chief Executive Officer.
32.2	Sarbanes-Oxley Act of 2002, Section 906 Certification for Executive Vice President and Chief Financial Officer.

* Exhibits that describe or evidence all management contracts or compensatory plans or arrangements required to be filed as exhibits to this Report are indicated by an asterisk.