

C H ROBINSON WORLDWIDE INC  
 Form 4  
 December 21, 2004

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
 Expires: January 31, 2005  
 Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
 VERDOORN D R

2. Issuer Name and Ticker or Trading Symbol  
 C H ROBINSON WORLDWIDE INC [CHRW]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
 8100 MITCHELL ROAD, SUITE 200  
 (Street)

3. Date of Earliest Transaction (Month/Day/Year)  
 12/21/2004

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
 Chairman of the Board

EDEN PRAIRIE, MN 55344

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |   |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|---|
|                                 |                                      |  |                                | (A) or (D)  | Price   |  |                                   |   |
|                                 |                                      |  |                                | Code  | V   | Amount   |                                   |   |
| Common Stock                    |                                      |  |                                |   |   | I  | By Spouse                         |   |
| Common Stock                    |                                      |  |                                |   |   | I  | By Trusts                         |   |
| Common Stock                    | 12/21/2004                           |  | S <sup>(3)</sup>               | 3,652   | D   | \$ 55.84   | 3,027,632                         | D |
| Common Stock                    | 12/21/2004                           |  | S <sup>(3)</sup>               | 650   | D   | \$ 55.82   | 3,026,982                         | D |
| Common Stock                    | 12/21/2004                           |  | S <sup>(3)</sup>               | 698   | D   | \$ 55.81   | 3,026,284                         | D |

Edgar Filing: C H ROBINSON WORLDWIDE INC - Form 4

|              |            |                  |       |   |          |           |   |
|--------------|------------|------------------|-------|---|----------|-----------|---|
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 1,000 | D | \$ 55.75 | 3,025,284 | D |
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 200   | D | \$ 55.57 | 3,025,084 | D |
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 874   | D | \$ 55.55 | 3,024,210 | D |
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 100   | D | \$ 55.53 | 3,024,110 | D |
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 300   | D | \$ 55.52 | 3,023,810 | D |
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 2,526 | D | \$ 55.5  | 3,021,284 | D |
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 5,202 | D | \$ 55.4  | 3,016,082 | D |
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 1,477 | D | \$ 55.35 | 3,014,605 | D |
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 3,084 | D | \$ 55.25 | 3,011,521 | D |
| Common Stock | 12/21/2004 | S <sup>(3)</sup> | 3,491 | D | \$ 55.13 | 3,008,030 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year)                   | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Amount or Number of Shares |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|-------------------------------|
| Option (Right to                           | \$ 12.59   |                                      |  | Code V                         | (A) (D)   | Date Exercisable: 02/15/2001 <sup>(1)</sup><br>Expiration Date: 02/15/2009 | Common Stock  | 30,000                        |

|                          |          |                           |            |                 |        |  |
|--------------------------|----------|---------------------------|------------|-----------------|--------|--|
| Buy)                     |          |                           |            |                 |        |  |
| Option<br>(Right to Buy) | \$ 20.34 | 01/31/2002 <sup>(1)</sup> | 01/31/2010 | Common<br>Stock | 544    |  |
| Option<br>(Right to Buy) | \$ 28    | 02/01/2003 <sup>(1)</sup> | 02/01/2011 | Common<br>Stock | 30,000 |  |
| Option<br>(Right to Buy) | \$ 41.13 | 05/27/2004 <sup>(2)</sup> | 10/15/2007 | Common<br>Stock | 5,736  |  |
| Option<br>(Right to Buy) | \$ 41.13 | 05/27/2004 <sup>(2)</sup> | 02/15/2009 | Common<br>Stock | 5,286  |  |
| Option<br>(Right to Buy) | \$ 41.13 | 05/27/2004 <sup>(2)</sup> | 01/31/2010 | Common<br>Stock | 269    |  |

## Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |         |                       |
|---|---------------|-----------|---------|-----------------------|
|   | Director      | 10% Owner | Officer | Other                 |
| VERDOORN D R<br>8100 MITCHELL ROAD, SUITE 200<br>EDEN PRAIRIE, MN 55344 | X             |           |         | Chairman of the Board |

## Signatures

Troy Renner as Power of Attorney for D.R.  
Verdoorn

12/21/2004

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Vests in cumulative annual installments of 25% on the anniversary of the date of grant beginning this date.
- (2) Vests 100% on date of grant.
- (3) The sales reported in this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person on February 9, 2004.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.