

Handler Howard  
Form 4  
October 18, 2007

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
Handler Howard

(Last) (First) (Middle)

10 INDEPENDENCE BLVD, 2ND FLOOR

(Street)

WARREN, NJ 07059

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
Virgin Mobile USA, Inc. [VM]

3. Date of Earliest Transaction (Month/Day/Year)  
10/16/2007

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_ Director \_\_\_ 10% Owner  
\_X\_ Officer (give title below) \_\_\_ Other (specify below)

Chief Marketing Officer

6. Individual or Joint/Group Filing(Check Applicable Line)  
\_X\_ Form filed by One Reporting Person  
\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3)     | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |   |
|-------------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|---|
|                                     |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price                             |   |
| Class A Common Stock <sup>(1)</sup> | 10/16/2007                           |  | A <sup>(1)</sup>               |   | 30,000  | A  | <u>(1)</u> 30,000                 | D |
| Class A Common Stock <sup>(2)</sup> | 10/16/2007                           |  | M <sup>(2)</sup>               |   | 8,536   | A  | <u>(2)</u> 38,536                 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3)                             | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                         | 7. Title and Amount of Underlying Security (Instr. 3 and 4) |                 |                      |                         |
|--|--|--------------------------------------|--|--------------------------------|---|--|-------------------------|---|-----------------|----------------------|-------------------------|
|  |  |                                      |  | Code                           | V   | (A)  | (D)                     | Date Exercisable  | Expiration Date | Title                | Amount Number of Shares |
| Class D Units of Virgin Mobile USA, LLC <sup>(2)</sup>                 | <u>(2)</u>   | 10/16/2007                           |  | <u>M</u> <sup>(2)</sup>        |   |  | 20                      | <u>(3)</u>  | <u>(3)</u>      | Class A Common Stock | 8,333                   |
| Options to Purchase Class D Units (right to buy) <sup>(4)</sup>        | \$ 14.64   | 10/16/2007                           |  | <u>M</u> <sup>(4)</sup>        |   |  | <u>1</u> <sup>(4)</sup> | <u>(5)</u>  | 01/06/2013      | Class A Common Stock | 170,000                 |
| Options to Purchase Class A Common Stock (right to buy) <sup>(4)</sup> | \$ 14.64   | 10/16/2007                           |  | <u>M</u> <sup>(4)</sup>        |   | 170,716  |                         | <u>(5)</u>  | 01/06/2013      | Class A Common Stock | 170,716                 |
| Options to Purchase Class D Units (right to buy) <sup>(4)</sup>        | \$ 17.45   | 10/16/2007                           |  | <u>M</u> <sup>(4)</sup>        |   |  | <u>1</u> <sup>(4)</sup> | <u>(6)</u>  | 07/01/2015      | Class A Common Stock | 10,000                  |
| Options to Purchase Class A Common Stock (right to buy) <sup>(4)</sup> | \$ 17.45   | 10/16/2007                           |  | <u>M</u> <sup>(4)</sup>        |   | 10,670   |                         | <u>(6)</u>  | 07/01/2015      | Class A Common Stock | 10,670                  |
| Stock Appreciation Rights <sup>(7)</sup>                               | \$ 17.45   | 10/16/2007                           |  | <u>M</u> <sup>(7)</sup>        |   |  | <u>1</u> <sup>(7)</sup> | <u>(8)</u>  | 06/01/2012      | Class A Common Stock | 21,339                  |
| Options to Purchase Class A Common Stock (right to buy) <sup>(7)</sup> | \$ 17.45   | 10/16/2007                           |  | <u>M</u> <sup>(7)</sup>        |   | 21,339   |                         | <u>(8)</u>  | 06/01/2012      | Class A Common Stock | 21,339                  |

Options to  
Purchase  
Class A  
Common  
Stock (right  
to buy)

\$ 15 10/16/2007

A 40,444

(9)

10/10/2013

Class A  
Common 40,  
Stock

## Reporting Owners

| Reporting Owner Name / Address  | Relationships |           |                         |       |
|---|---------------|-----------|-------------------------|-------|
|   | Director      | 10% Owner | Officer                 | Other |
| Handler Howard<br>10 INDEPENDENCE BLVD, 2ND FLOOR<br>WARREN, NJ 07059 |               |           | Chief Marketing Officer |       |

## Signatures

/s/ Nathan Marinoff, 10/18/2007  
Attorney-in-Fact

\_\_Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Represents a grant of 30,000 Restricted Stock Units which vest 50% on October 10, 2008 and 50% on October 10, 2009.  
Mr. Handler's 20 Class D Units of Virgin Mobile USA, LLC ("Class D Units") were exchanged for 8,536 restricted shares of Class A Common Stock of Virgin Mobile USA, Inc. ("Class A Common Stock"), pursuant to the Reorganization and Purchase Agreement, dated as of October 10, 2007, by and among the Company, Virgin Mobile USA, LLC and other parties thereto (the "Reorganization Agreement"). These restricted shares will vest 25% on May 23, 2008, 25% on May 23, 2009, 25% on May 23, 2010 and 25% on May 23, 2011.
- (2) as of October 10, 2007, by and among the Company, Virgin Mobile USA, LLC and other parties thereto (the "Reorganization Agreement"). These restricted shares will vest 25% on May 23, 2008, 25% on May 23, 2009, 25% on May 23, 2010 and 25% on May 23, 2011.
- (3) Not applicable.
- (4) Mr. Handler's options to purchase Class D Units were exchanged for options to purchase shares of Class A Common Stock pursuant to the Reorganization Agreement.
- (5) These options are fully vested.
- (6) These options are 50% vested as of July 1, 2007 and will vest 25% on July 1, 2008 and 25% on July 1, 2009.
- (7) Mr. Handler's Stock Appreciation Rights were exchanged for option to purchase shares of Class A Common Stock pursuant to the Reorganization Agreement.
- (8) These securities vested 25% as of June 1, 2007, will vest 25% on June 1, 2008, 25% on June 1, 2009 and 25% on June 1, 2010
- (9) These options vest 25% on July 1, 2008, 25% on July 1, 2009, 25% on July 1, 2010 and 25% on July 1, 2011.

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