# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

FORM 10-K

## x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 <br> For the fiscal year ended December 31, 2005

OR

TRANSITIONAL REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$ .

COMMISSION FILE NUMBER 000-32951

# CRESCENT FINANCIAL CORPORATION 

(Exact name of registrant as specified in its charter)

NORTH CAROLINA
(State or Other Jurisdiction of

Incorporation or Organization)
(Zip Code)

Registrant s Telephone number, including area code: (919) 460-7770

# Securities registered pursuant to Section 12(b) of the Act 

## NONE

## Securities registered pursuant to Section 12(g) of the Act:

## COMMON STOCK, PAR VALUE \$1.00 PER SHARE

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. ." Yes x No Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. " Yes x No

Note Checking the box above will not relieve any registrant required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act from their obligations under those Sections.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes " No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form $10-\mathrm{K}$ or any amendment to this Form $10-\mathrm{K}$.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act Rule.

Large accelerated filer * Accelerated filer " Non-accelerated filer x

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). " Yes x No

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant s most recently completed second fiscal quarter: $\$ 56,556,082$.

Indicate the number of shares outstanding of each of the registrant $s$ classes of Common Stock as of the latest practicable date: 5,034,710 shares of Common Stock outstanding as of March 7, 2006.

Documents Incorporated by Reference.
None.

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## PART I

## ITEM 1 BUSINESS

## General

Crescent Financial Corporation (the Registrant or Company ) was incorporated under the laws of the State of North Carolina on April 27, 2001, at the direction of the Board of Directors of Crescent State Bank (the bank ), for the purpose of serving as the bank holding company for the bank and became the holding company for the bank on June 30, 2001. To become the bank s holding company, Registrant received approval of the Federal Reserve Board as well as the bank s shareholders. Upon receiving such approval, each share of $\$ 5.00$ par value common stock of the bank was exchanged on a one-for-one basis for the $\$ 1.00$ par value common stock of the Registrant.

The Registrant operates for the primary purpose of serving as the holding company for the bank. The Registrant $s$ headquarters are located at 1005 High House Road, Cary, North Carolina 27513.

The bank was incorporated on December 22, 1998 as a North Carolina-chartered commercial bank and opened for business on December 31, 1998. Including its main office, the bank operates nine (9) full service branch offices in Cary (2), Apex, Clayton, Holly Springs, Pinehurst, Southern Pines, Sanford and Garner, North Carolina and one loan production office in Raleigh, North Carolina. The Southern Pines and Pinehurst offices were acquired through a merger with Centennial Bank of Southern Pines in August, 2003.

The bank operates for the primary purpose of serving the banking needs of individuals, and small- to medium-sized businesses in its market area. The bank offers a range of banking services including checking and savings accounts, commercial, consumer and personal loans, and mortgage services and other associated financial services.

## Lending Activities

General. We provide a wide range of short- to medium-term commercial, mortgage, construction and personal loans, both secured and unsecured. We also make real estate mortgage and construction loans and Small Business Administration guaranteed loans. Many of our commercial loans are collateralized with real estate in our market but such collateral is mainly a secondary, and not primary, source of repayment. We have maintained a balance between variable and fixed rate loans within our portfolio. Variable rate loans accounted for $61 \%$ of the loan balances outstanding at December 31, 2005 while fixed rate loans accounted for $39 \%$ of the balances.

Our loan policies and procedures establish the basic guidelines governing our lending operations. Generally, the guidelines address the types of loans that we seek, target markets, underwriting and collateral requirements, terms, interest rate and yield considerations and compliance with laws and regulations. All loans or credit lines are subject to approval procedures and amount limitations. These limitations apply to the borrower s total outstanding indebtedness to us, including the indebtedness of any guarantor. The policies are reviewed and approved at least annually by the board of directors of the bank. We supplement our own supervision of the loan underwriting and approval process with periodic loan audits by internal loan examiners and outside professionals experienced in loan review work.

Commercial Mortgage Loans. We originate and maintain a significant amount of commercial real estate loans. This lending involves loans secured principally by commercial office buildings, both investment and owner occupied. We require the personal guaranty of borrowers and a demonstrated cash flow capability sufficient to service the debt. The real estate collateral is a secondary source of repayment. Loans secured by commercial real estate may be in greater amount and involve a greater degree of risk than one to four family residential mortgage loans. Payments on such loans are often dependent on successful operation or management of the properties. We also make loans secured by commercial/investment properties provided the subject property is either pre-leased or pre-sold before the bank commits to finance its construction.

Construction Loans. Another of our primary lending focuses is construction/development lending. We originate one to four family residential construction loans for the construction of custom homes (where the home buyer is the

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borrower) and provide financing to builders and consumers for the construction of pre-sold homes. We finance starter homes as well as high-end homes. We generally receive a pre-arranged permanent financing commitment from an outside banking entity prior to financing the construction of pre-sold homes. The bank is active in the construction market and makes construction loans to builders of homes that are not pre-sold, but limits the number of such loans to any one builder. This type of lending is only done with local, well-established builders and not with large or national tract builders. We lend to builders in our market who have demonstrated a favorable record of performance and profitable operations. We limit the number of unsold homes for each builder but there is no limit for pre-sold homes. We will also finance small tract developments and sub-divisions; however, we seek to be only one of a number of financial institutions making construction loans in any one tract or sub-division. We endeavor to further limit our construction lending risk through adherence to established underwriting procedures and the requirement of documentation of all draw requests. We require personal guarantees and secondary sources of repayment on construction loans.

Commercial Loans. Commercial business lending is another focus of our lending activities. Commercial loans include secured loans for working capital, expansion and other business purposes. Short-term working capital loans generally are secured by accounts receivable, inventory and/or equipment. Lending decisions are based on an evaluation of the financial strength, cash flow, management and credit history of the borrower, and the quality of the collateral securing the loan. With few exceptions, we require personal guarantees and secondary sources of repayment, primarily a deed of trust on local real estate. Commercial loans generally provide greater yields and reprice more frequently than other types of loans, such as residential real estate loans. More frequent repricing means that yields on our commercial loans adjust more quickly with changes in interest rates.

Loans to Individuals, Home Equity Lines of Credit and Residential Real Estate Loans. Loans to individuals (consumer loans) include automobile loans, boat and recreational vehicle financing, home equity and home improvement loans and miscellaneous secured and unsecured personal loans. Consumer loans generally can carry significantly greater risks than other loans, even if secured, if the collateral consists of rapidly depreciating assets such as automobiles and equipment. Repossessed collateral securing a defaulted consumer loan may not provide an adequate source of repayment of the loan. Consumer loan collections are sensitive to job loss, illness and other personal factors. We attempt to manage the risks inherent in consumer lending by following established credit guidelines and underwriting practices designed to minimize risk of loss.

Residential real estate loans are made for purchasing and refinancing one to four family properties. We offer fixed and adjustable rate options, but limit the maximum fixed rate term to five years. We provide customers access to long-term conventional real estate loans through our mortgage loan department, which originates loans and brokers them for sale in the secondary market. Such loans are closed by mortgage brokers and are not funded by us. We anticipate that we will continue to be an active originator of mortgage loans and only hold for our own account a small number of well-collateralized, non-conforming residential loans.

The following table describes our loan portfolio composition by category:

|  | 2005 |  | $\begin{gathered} \text { At December 31, } \\ 2004 \end{gathered}$ |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% of Total Loans | Amount (Dollars in | \% of Total <br> Loans <br> housands) | Amount | $\begin{aligned} & \text { \% of Total } \\ & \text { Loans } \end{aligned}$ |
| Real estate - commercial | \$ 174,039 | 52.92\% | \$ 121,825 | 47.24\% | 101,316 | 46.66\% |
| Real estate - residential | 14,914 | 4.54\% | 11,604 | 4.50\% | 14,765 | 6.80\% |
| Construction loans | 46,607 | 14.17\% | 38,916 | 15.09\% | 31,612 | 14.56\% |
| Commercial and industrial loans | 52,708 | 16.03\% | 48,757 | 18.90\% | 38,237 | 17.61\% |
| Home equity loans and lines of credit | 34,921 | 10.62\% | 30,960 | 12.00\% | 22,985 | 10.59\% |
| Loans to individuals | 5,670 | 1.72\% | 5,846 | 2.27\% | 8,213 | 3.78\% |
| Total loans | 328,859 | 100.00\% | 257,908 | 100.00\% | 217,128 | 100.00\% |
| Less: Net deferred loan fees | (537) |  | (447) |  | (382) |  |
| Total loans, net | \$ 328,322 |  | \$ 257,461 |  | \$ 216,746 |  |

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|  | At December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  |  | 2001 |  |
|  | Amount |  | \% of Total Loans <br> (Dollars in | Amount ousands) | \% of Total <br> Loans |
| Real estate - commercial |  | \$ 52,361 | 41.59\% | \$ 25,288 | 31.31\% |
| Real estate - residential |  | 2,319 | 1.84\% | 1,614 | 2.00\% |
| Construction loans |  | 27,503 | 21.84\% | 23,186 | 28.71\% |
| Commercial and industrial loans |  | 24,681 | 19.60\% | 19,393 | 24.01\% |
| Home equity loans and lines of credit |  | 16,051 | 12.75\% | 8,424 | 10.43\% |
| Loans to individuals |  | 3,002 | 2.38\% | 2,863 | 3.54\% |
| Total loans |  | 125,917 | 100.00\% | 80,768 | 100.00\% |
| Less: Net deferred loan fees |  | (244) |  | (194) |  |
| Total loans, net |  | 125,673 |  | \$ 80,574 |  |

The following table presents at December 31, 2005 (i) the aggregate maturities of loans in the named categories of our loan portfolio and (ii) the aggregate amounts of such loans, by variable and fixed rates that mature after one year:
$\left.\begin{array}{lrrrr} & \begin{array}{c}\text { Within 1 } \\ \text { Year }\end{array} & \begin{array}{c}\mathbf{1 - 5} \text { Years } \\ \text { (In thousands) }\end{array} & \begin{array}{c}\text { After 5 } \\ \text { Years }\end{array} \\ \text { Total }\end{array}\right]$

Loan Approvals. Our loan policies and procedures establish the basic guidelines governing lending operations. Generally, the guidelines address the type of loans that we seek, target markets, underwriting and collateral requirements, terms, interest rate and yield considerations and compliance with laws and regulations. All loans and credit lines are subject to approval procedures and amount limitations. Depending upon the loan requested, approval may be granted by the individual loan officer, our officers loan committee or, for the largest relationships, the directors loan committee. These amount limitations apply to the borrower stotal outstanding indebtedness to us, including the indebtedness of any guarantor. The policies are reviewed and approved at least annually by the board of directors.

Responsibility for loan review, underwriting, compliance and document monitoring resides with the senior credit officer. He is responsible for loan processing and approval. On an annual basis, the board of directors of the bank determines the president s lending authority, who then delegates lending authorities to the senior credit officer and other lending officers of the bank. Delegated authorities may include loans, letters of credit, overdrafts, uncollected funds and such other authorities as determined by the board of directors or the president within his delegated authority.

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Credit Cards. We offer a credit card on an agency basis as an accommodation to our customers. We assume none of the underwriting risk.

Loan Participations. From time to time we purchase and sell loan participations to or from other banks within and outside our market area. All loan participations purchased have been underwritten using our standard and customary underwriting criteria.

## Commitments and Contingent Liabilities

In the ordinary course of business, we enter into various types of transactions that include commitments to extend credit. We apply the same credit standards to these commitments as we use in all of our lending activities and have included these commitments in our lending risk evaluations. Our exposure to credit loss under commitments to extend credit is represented by the amount of these commitments. See Note M of the Notes to Consolidated Financial Statements.

## Asset Quality

We consider asset quality to be of primary importance, and employ a third party loan reviewer to ensure adherence to the lending policy as approved by our board of directors. It is the responsibility of each lending officer to assign an appropriate risk grade to every loan originated. Credit administration, through the loan review process, validates the accuracy of the initial risk grade assessment. In addition, as a given loan s credit quality improves or deteriorates, it is credit administration $s$ responsibility to change the borrower s risk grade accordingly. At least annually we undergo loan review by an outside third party who reviews compliance with our underwriting standards and risk grading and provides a report detailing the conclusions of that review to our board of directors and senior management. The board requires management to address any criticisms raised during the loan review and to take appropriate actions where warranted.

## Investment Activities

Our investment portfolio plays a major role in management of liquidity and interest rate sensitivity and, therefore, is managed in the context of the overall balance sheet. The securities portfolio generates a nominal percentage of our interest income and serves as a necessary source of liquidity. Debt and equity securities that will be held for indeterminate periods of time, including securities that we may sell in response to changes in market interest or prepayment rates, needs for liquidity and changes in the availability of and the yield of alternative investments are classified as available for sale. We carry these investments at market value, which we generally determine using published quotes or a pricing matrix obtained within a few days of the end of each month. Unrealized gains and losses are excluded from our earnings and are reported, net of applicable income tax, as a component of accumulated other comprehensive income in stockholders equity until realized.

## Deposit Activities

We provide a range of deposit services, including non-interest bearing checking accounts, interest bearing checking and savings accounts, money market accounts and certificates of deposit. These accounts generally earn interest at rates established by management based on competitive market factors and management $s$ desire to increase or decrease certain types or maturities of deposits. We use brokered deposits to supplement our funding sources. However, we strive to establish customer relations to attract core deposits in non-interest bearing transactional accounts and thus reduce our cost of funds.

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The following table sets forth for the years indicated the average balances outstanding and average interest rates for each major category of deposits:

|  | 2005 For |  | 2004 <br> (Dollars in thousands) |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Average Rate | Average Balance | Average Rate | Average Balance | Average Rate |
| Non-interest bearing deposits | \$ 42,641 |  | \$ 37,898 |  | \$ 34,977 |  |
| Interest bearing demand deposits | 39,609 | 1.05\% | 40,931 | 0.79\% | 31,340 | 0.94\% |
| Money market deposits | 41,548 | 2.16\% | 31,537 | 1.29\% | 22,589 | 1.37\% |
| Savings deposits | 4,952 | 1.79\% | 2,758 | 0.36\% | 1,544 | 0.40\% |
| Time deposits over \$ 100,000 | 110,312 | 3.30\% | 85,961 | 2.57\% | 41,644 | 3.15\% |
| Time deposits under \$ 100,000 | 58,787 | 3.13\% | 56,445 | 2.68\% | 41,566 | 2.95\% |
| Total interest bearing deposits | 255,208 | 2.70\% | 217,632 | 2.04\% | 138,683 | 2.21\% |
| Total average deposits | \$ 297,849 | 2.31\% | \$ 255,530 | 1.73\% | \$ 173,660 | 1.77\% |


|  | For the Year Ended December 31, 20022001 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
|  | Average Balance | Average Rate | Average Balance | Average Rate |
| Non-interest bearing deposits | \$ 24,086 |  | \$ 13,704 |  |
| Interest bearing demand deposits | 19,668 | 1.61\% | 9,146 | 0.91\% |
| Money market deposits | 21,144 | 1.90\% | 17,555 | 3.56\% |
| Savings deposits | 1,154 | 0.69\% | 602 | 1.51\% |
| Time deposits over \$100,000 | 30,627 | 3.65\% | 18,738 | 5.77\% |
| Time deposits under \$100,000 | 28,218 | 3.76\% | 25,702 | 5.79\% |
| Total interest bearing deposits | 100,811 | 2.85\% | 71,743 | 4.57\% |
| Total average deposits | \$ 124,897 | 2.30\% | \$ 85,447 | 3.84\% |

The following table sets forth the amounts and maturities of certificates of deposit with balances of $\$ 100,000$ or more at December 31, 2005:

|  | (in thousands) |  |
| :--- | ---: | ---: |
| Remaining maturity: | 21,214 |  |
| Three months or less | 68,814 |  |
| Over three months through one year | 22,599 |  |
| Over one year through three years | 5,863 |  |
| Over three years through five years | $\$$ | 118,490 |

## Borrowings

As additional sources of funding, we use advances from the Federal Home Loan Bank of Atlanta under a line of credit equal to $20 \%$ of the bank s total assets ( $\$ 82.2$ million at December 31, 2005). Outstanding advances at December 31, 2005 were $\$ 32.0$ million. Pursuant to collateral

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agreements with the Federal Home Loan Bank, at December 31, 2005 advances were secured by investment securities available for sale with a fair value of $\$ 10.6$ million and by loans with a carrying amount of $\$ 55.5$ million, which approximates market value.

We may purchase federal funds through two unsecured federal funds lines of credit aggregating $\$ 26.7$ million. These lines are intended for short-term borrowings and are subject to restrictions limiting the frequency and terms of the advances. These lines of credit are payable on demand and bear interest based upon the daily federal funds rate

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( $4.25 \%$ at December 31, 2005). Short-term borrowings may also consist of securities sold under a repurchase agreement. Securities sold under repurchase agreements generally mature within one to four days from the transaction date.

## Junior Subordinated Debt

In August of 2003, $\$ 8.0$ million in trust preferred securities were placed through Crescent Financial Capital Trust I. The trust has invested the total proceeds from the sale of its trust preferred securities in junior subordinated deferrable interest debentures issued by us. The trust preferred securities pay cumulative cash distributions quarterly at an annual rate, reset quarterly, equal to three-month LIBOR plus 310 basis points. The dividends paid to holders of the trust preferred securities, which will be recorded as interest expense, are deductible by us for income tax purposes. The trust preferred securities are redeemable on or after October 7, 2008. We have fully and unconditionally guaranteed the trust preferred securities through the combined operation of the debentures and other related documents. Our obligation under the guarantee is unsecured and subordinate to senior and subordinated indebtedness. The principal reason for issuing trust preferred securities is that the proceeds from their sale qualify as Tier 1 capital for regulatory capital purposes (subject to certain limitations), thereby enabling us to enhance our regulatory capital positions without diluting the ownership of our stockholders.

## Investment Services

Crescent State Bank has entered into a revenue sharing agreement with Capital Investment Group, Raleigh, North Carolina, under which it receives revenue for securities and annuity sales generated by brokers located in our offices. We offer this investment service under the name
Crescent Investment Services.

## Courier Services

We offer courier services to our customers free-of-charge as a convenience and a demonstration of our commitment to superior customer-service. Our couriers travel to the customer s location, pick-up non-cash deposits from the customer and deliver those deposits to the bank. We feel our couriers serve as ambassadors for our bank and enhance our presence in the communities we serve.

## Banking Technology

Because of the level of sophistication of our market, Crescent State Bank commenced operations with a full array of technology available for our customers. Our customers have the ability to perform on-line banking and bill paying, access on-line check images, make transfers, initiate wire transfer requests and stop payment orders of checks. We provide our customers with imaged check statements, thereby eliminating the cost of returning checks to customers and eliminating the clutter of canceled checks.

## Strategy

Our strategy is three-fold: we are committed to achieving growth and performance through exceptional customer service and sound asset quality; we provide a comprehensive array of products and services; and we are able to adapt to a rapidly changing banking environment. We place the highest priority on providing professional, highly personalized service it $s$ the driving force behind our business. Our de novo expansion strategy is to identify growth markets and expand into them, but only when we are able to retain the services of an experienced banker with extensive personal knowledge of that market.

## Primary Market Area

Our market area includes the four contiguous counties of Wake, Johnston, Lee and Moore Counties. This area includes the State Capitol of Raleigh as well as the area known as Research Triangle Park, one of the nation s leading technology centers. Our market area is home to several universities and institutions of higher learning, including North Carolina State University. The four counties comprising our market area have a diverse economy

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centered around state government, the academic community, the technology industry, the medical and pharmaceuticals sectors and the many small businesses that support these enterprises as well as the people that live and work in this area. According to the U.S. Census Bureau, the Raleigh-Durham-Chapel Hill Metropolitan Statistical Area, which includes the Town of Cary, had a population of approximately 1.3 million people in 2004. Lee and Moore Counties are located to the south of Raleigh in the region referred to as the Sandhills area, which is home to the towns of Pinehurst, Sanford and Southern Pines. The region s economy benefits from an emphasis on the golf industry due to the many world class golf courses located in the vicinity and also from a growing retiree population drawn to the mild climate and recreational activities afforded by the Sandhills area.

Cary, the second largest city in Wake County and the seventh largest in North Carolina, has an estimated population of 108,000. The area has a very strong and diversified economy. The total population of Wake County is over 720,000 . The total population of Johnston County is over 140,000 . Moore County has an estimated population of 80,000 and Lee County has an estimated population of over 50,000 . Our market area is served by several major highways, Interstates 40, 440 and 540, US 1, US 64, and NC 55. International, national, and regional airlines offer service from the Raleigh-Durham International Airport, which is less than five miles from Cary.

The population of our market area is relatively diverse, young and highly educated. As of 2000 , over $60 \%$ of Cary s population 25 years or older had at least a bachelor s degree. This educational level is due to the number of higher education institutions located in our market area as well as the Research Triangle Park s high technology employee base.

The economic strength of the area is also reflected by the per capita income, which as of the year 2000 for the Raleigh-Durham-Chapel Hill metropolitan statistical area was $\$ 24,698$ compared to $\$ 20,307$ for North Carolina. The median family income in the Raleigh-Durham-Chapel Hill metropolitan statistical area in 2000 was $\$ 59,405$ compared to $\$ 46,335$ for the State of North Carolina. Cary is home to the world s largest privately held software company, SAS Institute, and it has attracted other world-class businesses including MCI, Siemens, American Airlines, Oxford University Press and Austin Foods. The Research Triangle Park houses major facilities of IBM, GlaxoSmithKline, Nortel, the U.S. Environmental Protection Agency, Quintiles and numerous other technology and bio-medical firms.

## Competition

Commercial banking in North Carolina is extremely competitive in large part due to early adoption of statewide branching. We compete in our market area with large regional and national banking organizations, other federally and state chartered financial institutions such as savings and loan institutions and credit unions, consumer finance companies, mortgage companies and other lenders engaged in the business of extending credit. Many of our competitors have broader geographic markets and higher lending limits than we do and are also able to provide more services and make greater use of media advertising. All markets in which we have a banking office are also served by branches of the largest banks in North Carolina

For example, as of June 30, 2005 there are 210 offices of 22 different commercial banks in Wake County, 36 offices of 10 different commercial banks in Johnston County, 37 offices of 11 different commercial banks in Moore County and 19 offices of 8 different commercial banks in Lee County. While we typically do not compete directly for loans with larger banks, they do influence our deposit products. We do compete more directly with mid-size and small community banks that have offices in our market areas. There are also a number of new community banks in Wake and Durham Counties that have a direct competitive effect as borrowers tend to shop the terms of their loans and deposits.

The enactment of legislation authorizing interstate banking has led to increases in the size and financial resources of some of our competitors. In addition, as a result of interstate banking, out-of-state commercial banks have acquired North Carolina banks and heightened the competition among banks in North Carolina. For example, SunTrust Bank, Atlanta, Georgia, a large multi-state financial institution, has branches throughout North Carolina, including Wake County.

Despite the competition in our market areas, we believe that we have certain competitive advantages that distinguish us from our competition. We offer customers modern banking services without forsaking prompt, personal service

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and friendliness. We also have established a local advisory board in each of our communities to help us better understand their needs and to be ambassadors of the bank. It is our intention to further develop advisory boards as we expand into additional communities in our market area. We offer many personalized services and attract customers by being responsive and sensitive to their individualized needs. We believe our approach to business builds goodwill among our customers, stockholders, and the communities we serve that results in referrals from stockholders and satisfied customers. We also rely on traditional marketing to attract new customers. To enhance a positive image in the community, we support and participate in local events and our officers and directors serve on boards of local civic and charitable organizations.

## Employees

At December 31, 2005, the Registrant employed 81 full-time and 18 part-time employees. None of the Registrant s employees are covered by a collective bargaining agreement. The Registrant believes its relations with its employees to be good.

## REGULATION

## Regulation of the Bank

The bank is extensively regulated under both federal and state law. Generally, these laws and regulations are intended to protect depositors and borrowers, not shareholders. To the extent that the following information describes statutory and regulatory provisions, it is qualified in its entirety by reference to the particular statutory and regulatory provisions. Any change in applicable law or regulation may have a material effect on the business of the Registrant and the bank.

State Law. The bank is subject to extensive supervision and regulation by the North Carolina Commissioner of Banks (the Commissioner ). The Commissioner oversees state laws that set specific requirements for bank capital and regulate deposits in, and loans and investments by, banks, including the amounts, types, and in some cases, rates. The Commissioner supervises and performs periodic examinations of North Carolina-chartered banks to assure compliance with state banking statutes and regulations, and the bank is required to make regular reports to the Commissioner describing in detail the resources, assets, liabilities and financial condition of the bank. Among other things, the Commissioner regulates mergers and consolidations of state-chartered banks, the payment of dividends, loans to officers and directors, record keeping, types and amounts of loans and investments, and the establishment of branches.

Deposit Insurance. As a member institution of the FDIC, the bank s deposits are insured up to a maximum of $\$ 100,000$ per depositor through the Bank Insurance Fund, administered by the FDIC, and each member institution is required to pay semi-annual deposit insurance premium assessments to the FDIC. The Bank Insurance Fund assessment rates have a range of 0 cents to 27 cents for every $\$ 100$ in assessable deposits. Banks with no premium are subject to an annual statutory minimum assessment.

Capital Requirements. The federal banking regulators have adopted certain risk-based capital guidelines to assist in the assessment of the capital adequacy of a banking organization s operations for both transactions reported on the balance sheet as assets and transactions, such as letters of credit, and recourse arrangements, which are recorded as off balance sheet items. Under these guidelines, nominal dollar amounts of assets and credit equivalent amounts of off balance sheet items are multiplied by one of several risk adjustment percentages which range from $0 \%$ for assets with low credit risk, such as certain U.S. Treasury securities, to $100 \%$ for assets with relatively high credit risk, such as business loans.

A banking organization s risk-based capital ratios are obtained by dividing its qualifying capital by its total risk-adjusted assets. The regulators measure risk-adjusted assets, which include off balance sheet items, against both total qualifying capital (the sum of Tier 1 capital and limited amounts of Tier 2 capital) and Tier 1 capital. Tier 1, or core capital, includes common equity, qualifying noncumulative perpetual preferred stock and minority interests in equity accounts of consolidated subsidiaries, less goodwill and other intangibles, subject to certain exceptions.
Tier 2, or supplementary capital, includes among other things, limited-life preferred stock, hybrid capital instruments,

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mandatory convertible securities, qualifying subordinated debt, and the allowance for loan and lease losses, subject to certain limitations and less required deductions. The inclusion of elements of Tier 2 capital is subject to certain other requirements and limitations of the federal banking agencies. Banks and bank holding companies subject to the risk-based capital guidelines are required to maintain a ratio of Tier 1 capital to risk-weighted assets of at least $4 \%$ and a ratio of total capital to risk-weighted assets of at least $8 \%$. The appropriate regulatory authority may set higher capital requirements when particular circumstances warrant. As of December 31, 2005, the Bank was classified as well-capitalized with Tier 1 and Total Risk-Based Capital of $9.16 \%$ and $10.33 \%$, respectively.

The federal banking agencies have adopted regulations specifying that they will include, in their evaluations of a bank s capital adequacy, an assessment of the bank $s$ interest rate risk exposure. The standards for measuring the adequacy and effectiveness of a banking organization $s$ interest rate risk management include a measurement of board of directors and senior management oversight, and a determination of whether a banking organization sprocedures for comprehensive risk management are appropriate for the circumstances of the specific banking organization.

Failure to meet applicable capital guidelines could subject a banking organization to a variety of enforcement actions, including limitations on its ability to pay dividends, the issuance by the applicable regulatory authority of a capital directive to increase capital and, in the case of depository institutions, the termination of deposit insurance by the FDIC, as well as the measures described under the Federal Deposit Insurance Corporation Improvement Act of 1991 below, as applicable to undercapitalized institutions. In addition, future changes in regulations or practices could further reduce the amount of capital recognized for purposes of capital adequacy. Such a change could affect the ability of the Bank to grow and could restrict the amount of profits, if any, available for the payment of dividends to the shareholders.

Federal Deposit Insurance Corporation Improvement Act of 1991. In December 1991, Congress enacted the Federal Deposit Insurance Corporation Improvement Act of 1991 (the FDIC Improvement Act ), which substantially revised the bank regulatory and funding provisions of the Federal Deposit Insurance Act and made significant revisions to several other federal banking statutes. The FDIC Improvement Act provides for, among other things:
publicly available annual financial condition and management reports for certain financial institutions, including audits by independent accountants,
the establishment of uniform accounting standards by federal banking agencies,
the establishment of a prompt corrective action system of regulatory supervision and intervention, based on capitalization levels, with greater scrutiny and restrictions placed on depository institutions with lower levels of capital,
additional grounds for the appointment of a conservator or receiver, and
restrictions or prohibitions on accepting brokered deposits, except for institutions which significantly exceed minimum capital requirements.
The FDIC Improvement Act also provides for increased funding of the FDIC insurance funds and the implementation of risk-based premiums.
A central feature of the FDIC Improvement Act is the requirement that the federal banking agencies take prompt corrective action with respect to depository institutions that do not meet minimum capital requirements. Pursuant to the FDIC Improvement Act, the federal bank regulatory authorities have adopted regulations setting forth a five-tiered system for measuring the capital adequacy of the depository institutions that they supervise. Under these regulations, a depository institution is classified in one of the following capital categories: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized and critically undercapitalized. An institution may be deemed by the regulators to be in a capitalization category that is lower than is indicated by its actual capital position if, among other things, it receives an unsatisfactory examination rating with respect to asset quality, management, earnings or liquidity.

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The FDIC Improvement Act provides the federal banking agencies with significantly expanded powers to take enforcement action against institutions which fail to comply with capital or other standards. Such action may include the termination of deposit insurance by the FDIC or the appointment of a receiver or conservator for the institution. The FDIC Improvement Act also limits the circumstances under which the FDIC is permitted to provide financial assistance to an insured institution before appointment of a conservator or receiver.

International Money Laundering Abatement and Financial Anti-Terrorism Act of 2001. On October 26, 2001, the USA Patriot Act of 2001 was enacted. This act contains the International Money Laundering Abatement and Financial Anti-Terrorism Act of 2001, which sets forth anti-money laundering measures affecting insured depository institutions, broker-dealers and other financial institutions. The Act requires U.S. financial institutions to adopt new policies and procedures to combat money laundering and grants the Secretary of the Treasury broad authority to establish regulations and to impose requirements and restrictions on the operations of financial institutions.

Miscellaneous. The dividends that may be paid by the Bank are subject to legal limitations. In accordance with North Carolina banking law, dividends may not be paid unless the Bank s capital surplus is at least $50 \%$ of its paid-in capital.

The earnings of the Bank will be affected significantly by the policies of the Federal Reserve Board, which is responsible for regulating the United States money supply in order to mitigate recessionary and inflationary pressures. Among the techniques used to implement these objectives are open market transactions in United States government securities, changes in the rate paid by banks on bank borrowings, and changes in reserve requirements against bank deposits. These techniques are used in varying combinations to influence overall growth and distribution of bank loans, investments, and deposits, and their use may also affect interest rates charged on loans or paid for deposits.

The monetary policies of the Federal Reserve Board have had a significant effect on the operating results of commercial banks in the past and are expected to continue to do so in the future. In view of changing conditions in the national economy and money markets, as well as the effect of actions by monetary and fiscal authorities, no prediction can be made as to possible future changes in interest rates, deposit levels, loan demand or the business and earnings of the Bank.

The Bank cannot predict what legislation might be enacted or what regulations might be adopted, or if enacted or adopted, the effect thereof on the Bank soperations.

## Regulation of the Registrant

Federal Regulation. The Registrant is subject to examination, regulation and periodic reporting under the Bank Holding Company Act of 1956, as administered by the Federal Reserve Board. The Federal Reserve Board has adopted capital adequacy guidelines for bank holding companies on a consolidated basis.

The Registrant is required to obtain the prior approval of the Federal Reserve Board to acquire all, or substantially all, of the assets of any bank or bank holding company. Prior Federal Reserve Board approval is required for the Registrant to acquire direct or indirect ownership or control of any voting securities of any bank or bank holding company if, after giving effect to such acquisition, it would, directly or indirectly, own or control more than five percent of any class of voting shares of such bank or bank holding company.

The merger or consolidation of the Bank with another bank, or the acquisition by the Registrant of assets of another bank, or the assumption of liability by the Registrant to pay any deposits in another bank, will require the prior written approval of the primary federal bank regulatory agency of the acquiring or surviving bank under the federal Bank Merger Act. The decision is based upon a consideration of statutory factors similar to those outlined above with respect to the Bank Holding Company Act. In addition, in certain such cases an application to, and the prior approval of, the Federal Reserve Board under the Bank Holding Company Act and/or the North Carolina Banking Commission may be required.

The Registrant is required to give the Federal Reserve Board prior written notice of any purchase or redemption of its outstanding equity securities if the gross consideration for the purchase or redemption, when combined with the

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net consideration paid for all such purchases or redemptions during the preceding 12 months, is equal to $10 \%$ or more of the Registrant s consolidated net worth. The Federal Reserve Board may disapprove such a purchase or redemption if it determines that the proposal would constitute an unsafe and unsound practice, or would violate any law, regulation, Federal Reserve Board order or directive, or any condition imposed by, or written agreement with, the Federal Reserve Board. Such notice and approval is not required for a bank holding company that would be treated as well capitalized under applicable regulations of the Federal Reserve Board, that has received a composite 1 or 2 rating at its most recent bank holding company inspection by the Federal Reserve Board, and that is not the subject of any unresolved supervisory issues.

The status of the Registrant as a registered bank holding company under the Bank Holding Company Act does not exempt it from certain federal and state laws and regulations applicable to corporations generally, including, without limitation, certain provisions of the federal securities laws.

In addition, a bank holding company is prohibited generally from engaging in, or acquiring five percent or more of any class of voting securities of any company engaged in, non-banking activities. One of the principal exceptions to this prohibition is for activities found by the Federal Reserve Board to be so closely related to banking or managing or controlling banks as to be a proper incident thereto. Some of the principal activities that the Federal Reserve Board has determined by regulation to be so closely related to banking as to be a proper incident thereto are:
> making or servicing loans;
> performing certain data processing services;
> providing discount brokerage services;
> acting as fiduciary, investment or financial advisor;

leasing personal or real property;
making investments in corporations or projects designed primarily to promote community welfare; and
acquiring a savings and loan association.
In evaluating a written notice of such an acquisition, the Federal Reserve Board will consider various factors, including among others the financial and managerial resources of the notifying bank holding company and the relative public benefits and adverse effects which may be expected to result from the performance of the activity by an affiliate of such company. The Federal Reserve Board may apply different standards to activities proposed to be commenced de novo and activities commenced by acquisition, in whole or in part, of a going concern. The required notice period may be extended by the Federal Reserve Board under certain circumstances, including a notice for acquisition of a company engaged in activities not previously approved by regulation of the Federal Reserve Board. If such a proposed acquisition is not disapproved or subjected to conditions by the Federal Reserve Board within the applicable notice period, it is deemed approved by the Federal Reserve Board.

However, with the passage of the Gramm-Leach-Bliley Financial Services Modernization Act of 1999, which became effective on March 11, 2000, the types of activities in which a bank holding company may engage were significantly expanded. Subject to various limitations, the Modernization Act generally permits a bank holding company to elect to become a financial holding company. A financial holding company may affiliate with securities firms and insurance companies and engage in other activities that are financial in nature. Among the activities that are deemed financial in nature are, in addition to traditional lending activities, securities underwriting, dealing in or making a market in securities, sponsoring mutual funds and investment companies, insurance underwriting and agency activities, certain merchant banking activities and activities that the Federal Reserve Board considers to be closely related to banking.

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A bank holding company may become a financial holding company under the Modernization Act if each of its subsidiary banks is well capitalized under the Federal Deposit Insurance Corporation Improvement Act prompt corrective action provisions, is well managed and has at least a satisfactory rating under the Community Reinvestment Act. In addition, the bank holding company must file a declaration with the Federal Reserve Board that the bank holding company wishes to become a financial holding company. A bank holding company that falls out of compliance with these requirements may be required to cease engaging in some of its activities. The Registrant has not yet elected to become a financial holding company.

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Under the Modernization Act, the Federal Reserve Board serves as the primary umbrella regulator of financial holding companies, with supervisory authority over each parent company and limited authority over its subsidiaries. Expanded financial activities of financial holding companies generally will be regulated according to the type of such financial activity: banking activities by banking regulators, securities activities by securities regulators and insurance activities by insurance regulators. The Modernization Act also imposes additional restrictions and heightened disclosure requirements regarding private information collected by financial institutions.

Sarbanes-Oxley Act of 2002. On July 30, 2002, the Sarbanes-Oxley Act of 2002 was signed into law and became some of the most sweeping federal legislation addressing accounting, corporate governance and disclosure issues. The impact of the Sarbanes-Oxley Act is wide-ranging as it applies to all public companies and imposes significant new requirements for public company governance and disclosure requirements.

In general, the Sarbanes-Oxley Act mandates important new corporate governance and financial reporting requirements intended to enhance the accuracy and transparency of public companies reported financial results. It establishes new responsibilities for corporate chief executive officers, chief financial officers and audit committees in the financial reporting process and creates a new regulatory body to oversee auditors of public companies. It backs these requirements with new SEC enforcement tools, increases criminal penalties for federal mail, wire and securities fraud, and creates new criminal penalties for document and record destruction in connection with federal investigations. It also increases the opportunity for more private litigation by lengthening the statute of limitations for securities fraud claims and providing new federal corporate whistleblower protection.

The economic and operational effects of this new legislation on public companies, including us, is significant in terms of the time, resources and costs associated with complying with the new law. Because the Sarbanes-Oxley Act, for the most part, applies equally to larger and smaller public companies, we are presented with additional challenges as a smaller, community-oriented financial institution seeking to compete with larger financial institutions in our market.

Capital Requirements. The Federal Reserve Board uses capital adequacy guidelines in its examination and regulation of bank holding companies. If capital falls below minimum guidelines, a bank holding company may, among other things, be denied approval to acquire or establish additional banks or non-bank businesses.

The Federal Reserve Board s capital guidelines establish the following minimum regulatory capital requirements for bank holding companies:
a leverage capital requirement expressed as a percentage of adjusted total assets;
a risk-based requirement expressed as a percentage of total risk-weighted assets; and
a Tier 1 leverage requirement expressed as a percentage of adjusted total assets.
The leverage capital requirement consists of a minimum ratio of total capital to total assets of $4 \%$, with an expressed expectation that banking organizations generally should operate above such minimum level. The risk-based requirement consists of a minimum ratio of total capital to total risk-weighted assets of $8 \%$, of which at least one-half must be Tier 1 capital (which consists principally of shareholders equity). The Tier 1 leverage requirement consists of a minimum ratio of Tier 1 capital to total assets of $3 \%$ for the most highly-rated companies, with minimum requirements of $4 \%$ to $5 \%$ for all others. As of December 31, 2005, the Registrant was classified as well-capitalized with Tier 1 and Total Risk-Based Capital of $12.51 \%$ and $13.68 \%$, respectively.

The risk-based and leverage standards presently used by the Federal Reserve Board are minimum requirements, and higher capital levels will be required if warranted by the particular circumstances or risk profiles of individual banking organizations. Further, any banking organization experiencing or anticipating significant growth would be expected to maintain capital ratios, including tangible capital positions (i.e., Tier 1 capital less all intangible assets), well above the minimum levels.

Source of Strength for Subsidiaries. Bank holding companies are required to serve as a source of financial strength for their depository institution subsidiaries, and, if their depository institution subsidiaries become undercapitalized, bank holding companies may be required to guarantee the subsidiaries compliance with capital restoration plans filed with their bank regulators, subject to certain limits.

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Dividends. As a bank holding company that does not, as an entity, currently engage in separate business activities of a material nature, the Registrant s ability to pay cash dividends depends upon the cash dividends the Registrant receives from the Bank. At present, the Registrant s only source of income is dividends paid by the Bank and interest earned on any investment securities the Registrant holds. The Registrant must pay all of its operating expenses from funds it receives from the Bank. Therefore, shareholders may receive dividends from the Registrant only to the extent that funds are available after payment of our operating expenses and the board decides to declare a dividend. In addition, the Federal Reserve Board generally prohibits bank holding companies from paying dividends except out of operating earnings, and the prospective rate of earnings retention appears consistent with the bank holding company s capital needs, asset quality and overall financial condition. We expect that, for the foreseeable future, any dividends paid by the Bank to us will likely be limited to amounts needed to pay any separate expenses of the Registrant and/or to make required payments on our debt obligations, including the interest payments on our junior subordinated debt.

The FDIC Improvement Act requires the federal bank regulatory agencies biennially to review risk-based capital standards to ensure that they adequately address interest rate risk, concentration of credit risk and risks from non-traditional activities and, since adoption of the Riegle Community Development and Regulatory Improvement Act of 1994, to do so taking into account the size and activities of depository institutions and the avoidance of undue reporting burdens. In 1995, the agencies adopted regulations requiring as part of the assessment of an institution s capital adequacy the consideration of (a) identified concentrations of credit risks, (b) the exposure of the institution to a decline in the value of its capital due to changes in interest rates and (c) the application of revised conversion factors and netting rules on the institution s potential future exposure from derivative transactions.

In addition, the agencies in September 1996 adopted amendments to their respective risk-based capital standards to require banks and bank holding companies having significant exposure to market risk arising from, among other things, trading of debt instruments, (1) to measure that risk using an internal value-at-risk model conforming to the parameters established in the agencies standards and (2) to maintain a commensurate amount of additional capital to reflect such risk. The new rules were adopted effective January 1, 1997, with compliance mandatory from and after January 1, 1998.

Under the Financial Institutions Reform, Recovery, and Enforcement Act of 1989 ( FIRREA ), depository institutions are liable to the FDIC for losses suffered or anticipated by the FDIC in connection with the default of a commonly controlled depository institution or any assistance provided by the FDIC to such an institution in danger of default. This law is applicable to the extent that the Registrant maintains as a separate subsidiary a depository institution in addition to the Bank.

Subsidiary banks of a bank holding company are subject to certain quantitative and qualitative restrictions imposed by the Federal Reserve Act on any extension of credit to, or purchase of assets from, or letter of credit on behalf of, the bank holding company or its subsidiaries, and on the investment in or acceptance of stocks or securities of such holding company or its subsidiaries as collateral for loans. In addition, provisions of the Federal Reserve Act and Federal Reserve Board regulations limit the amounts of, and establish required procedures and credit standards with respect to, loans and other extensions of credit to officers, directors and principal shareholders of the Bank, the Registrant, and any subsidiary of the Registrant and related interests of such persons. Moreover, subsidiaries of bank holding companies are prohibited from engaging in certain tie-in arrangements (with the holding company or any of its subsidiaries) in connection with any extension of credit, lease or sale of property or furnishing of services.

Any loans by a bank holding company to a subsidiary bank are subordinate in right of payment to deposits and to certain other indebtedness of the subsidiary bank. In the event of a bank holding company s bankruptcy, any commitment by the bank holding company to a federal bank regulatory agency to maintain the capital of a subsidiary bank would be assumed by the bankruptcy trustee and entitled to a priority of payment. This priority would also apply to guarantees of capital plans under the FDIC Improvement Act.

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## Interstate Branching

Under the Riegle-Neal Interstate Banking and Branching Act (the Riegle-Neal Act ), the Federal Reserve Board may approve bank holding company acquisitions of banks in other states, subject to certain aging and deposit concentration limits. As of June 1, 1997, banks in one state may merge with banks in another state, unless the other state has chosen not to implement this section of the Riegle Act. These mergers are also subject to similar aging and deposit concentration limits.

North Carolina opted-in to the provisions of the Riegle-Neal Act. Since July 1, 1995, an out-of-state bank that did not already maintain a branch in North Carolina was permitted to establish and maintain a de novo branch in North Carolina, or acquire a branch in North Carolina, if the laws of the home state of the out-of-state bank permit North Carolina banks to engage in the same activities in that state under substantially the same terms as permitted by North Carolina. Also, North Carolina banks may merge with out-of-state banks, and an out-of-state bank resulting from such an interstate merger transaction may maintain and operate the branches in North Carolina of a merged North Carolina bank, if the laws of the home state of the out-of-state bank involved in the interstate merger transaction permit interstate merger.

Registrant cannot predict what legislation might be enacted or what regulations might be adopted, or if enacted or adopted, the effect thereof on Registrant s operations.

## ITEM 1A RISK FACTORS

We may not be able to maintain and manage our growth, which may adversely affect our results of operations and financial condition and the value of our common stock.

Our strategy has been to increase the size of our company by opening new offices and aggressively pursuing business development opportunities. We have grown rapidly since we commenced operations. We can provide no assurance that we will continue to be successful in increasing the volume of loans and deposits at acceptable risk levels and upon acceptable terms while managing the costs and implementation risks associated with our growth strategy. There can be no assurance that our further expansion will be profitable or that we will continue to be able to sustain our historical rate of growth, either through internal growth or through successful expansion of our markets, or that we will be able to maintain capital sufficient to support our continued growth. If we grow too quickly, however, and are not able to control costs and maintain asset quality, rapid growth also could adversely affect our financial performance. We may acquire other banks as a means to expand into new markets or to capture additional market share. We are unable to predict whether or when any prospective acquisitions will occur or the likelihood of completing an acquisition on favorable terms and conditions. Any acquisition involves certain risks including, but not limited to:
difficulties assimilating acquired operations and personnel;
potential disruptions of our ongoing business;
the diversion of resources and management time;
the possibility that uniform standards, controls, procedures and policies may not be maintained;
risks associated with entering new markets in which we have little or no experience;
the potential impairment of relationships with employees or customers as a result of changes in management;
difficulties in evaluating the historical or future financial performance of the acquired business; and

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brand awareness issues related to the acquired assets or customers.
If we decide to make an acquisition, there can be no assurance that the acquired bank would perform as expected.

A decrease in interest rates could adversely impact our profitability.
Our results of operations may be significantly affected by the monetary and fiscal policies of the federal government and the regulatory policies of government authorities. A significant component of our earnings is our net interest

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income. Net interest income is the difference between income from interest-earning assets, such as loans, and the expense of interest-bearing liabilities, such as deposits and our borrowings. Like many financial institutions, we are subject to the risk of fluctuations in interest rates. A significant decrease in interest rates could have a material adverse effect on our net income as we would expect the yields on our earning assets to decrease more quickly than the cost of our interest-bearing deposits and borrowings.

## Our profitability depends significantly on economic conditions in our market area.

Our success depends to a large degree on the general economic conditions in Wake, Johnston, Moore and Lee Counties and adjoining markets, including the Research Triangle Park. The local economic conditions in these areas have a significant impact on the amount of loans that we make to our borrowers, the ability of our borrowers to repay these loans and the value of the collateral securing these loans. A significant decline in general economic condition caused by inflation, recession, unemployment or other factors beyond our control would impact these local economic conditions and could negatively affect our financial condition and performance.

## If we experience greater loan losses than anticipated, it will have an adverse effect on our net income.

While the risk of nonpayment of loans is inherent in banking, if we experience greater nonpayment levels than we anticipate, our earnings and overall financial condition, as well as the value of our common stock, could be adversely affected.

We cannot assure you that our monitoring procedures and policies will reduce certain lending risks or that our allowance for loan losses will be adequate to cover actual losses. In addition, as a result of the rapid growth in our loan portfolio, loan losses may be greater than management $s$ estimates of the appropriate level for the allowance. Loan losses can cause insolvency and failure of a financial institution and, in such an event, our shareholders could lose their entire investment. In addition, future provisions for loan losses could materially and adversely affect our profitability. Any loan losses will reduce the loan loss allowance. A reduction in the loan loss allowance will be restored by an increase in our provision for loan losses. This would reduce our earnings which could have an adverse effect on our stock price.

## Liquidity is essential to our business and we rely, in part, on external sources to finance a significant portion of our operations.

Liquidity is essential to our business. Our liquidity could be substantially negatively affected by our inability to access secured lending markets, brokered deposit markets or raise funding in the long-term or short-term capital markets. Factors that we cannot control, such as disruption of the financial markets or negative views about the financial services industry generally, could impair our ability to raise funding. In addition, our ability to raise funding could be impaired if the Federal Home Loan Bank (FHLB) or the deposit brokers develop a negative perception of our long-term or short-term financial prospects. Such negative perceptions could be developed if we suffer a decline in the level of our business activity, regulatory authorities take significant action against us, or we discover employee misconduct or illegal activity, among other things. If we were unable to raise funds using the methods described above, we would likely need to liquidate unencumbered assets, such as our investment and loan portfolios, to meet maturing liabilities. We may be unable to sell some of our assets, or we may have to sell assets at a discount from market value, either of which could adversely affect our operations.

Our ability to retain and attract qualified employees is critical to the success of our business and the failure to do so may materially adversely affect our performance.

Our people are our most important resource and competition for qualified employees is intense. In order to attract and retain qualified employees, we must compensate such employees at market levels. Those levels have caused employee compensation to be our greatest expense as compensation is highly variable and moves with performance. If we are unable to continue to attract and retain qualified employees, or if compensation costs required to attract and retain employees become more expensive, our performance, including our competitive position, could be materially adversely affected.

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## New or acquired bank office facilities and other facilities may not be profitable.

We may not be able to identify profitable locations for new bank offices and the costs to start up new bank office facilities or to acquire existing bank offices, and the additional costs to operate these facilities, may increase our noninterest expense and decrease earnings in the short term. If offices of other banks become available for sale, we may acquire those offices. It may be difficult to adequately and profitably manage our growth through the establishment or purchase of bank offices. In addition, we can provide no assurance that any such offices will successfully attract enough deposits to offset the expenses of their operation.

## We are subject to operational risk and an operational failure could materially adversely affect our businesses.

Operational risk refers to the risk of loss arising from inadequate or failed internal processes, people and/or systems. Operational risk also refers to the risk that external events, such as external changes (e.g., natural disasters, terrorist attacks and/or health epidemics), failures or frauds, will result in losses to our businesses.

Our business is highly dependent on our ability to process, on a daily basis, a large number of transactions and the transactions we process have become increasingly complex. We perform the functions required to operate our business either by ourselves or through agreements with third parties. We rely on the ability of our employees, our internal systems and systems at technology centers operated by third parties to process high numbers of transactions. In the event of a breakdown or improper operation of our or third-party s systems or improper action by third parties or employees, we could suffer financial loss, an impairment to our liquidity, a disruption of our businesses, regulatory sanctions and damage to our reputation.

In order to be profitable, we must compete successfully with other financial institutions which have greater resources and capabilities than we do.

The banking business in North Carolina in general, and in the Triangle area in particular, which is part of our market area, is extremely competitive. Most of our competitors are larger and have greater resources than we do and have been in existence a longer period of time. We will have to overcome historical bank-customer relationships to attract customers away from our competition. We compete with the following types of institutions:

| - other commercial banks | - securities brokerage firms |
| :--- | :--- |
| - savings banks | - mortgage brokers |
| - thrifts | - insurance companies |
| - credit unions | - mutual funds |
| - consumer finance companies | - trust companies |

Some of our competitors are not regulated as extensively as we are and, therefore, may have greater flexibility in competing for business. Some of these competitors are subject to similar regulation but have the advantages of larger established customer bases, higher lending limits, extensive branch networks, numerous automated teller machines, greater advertising-marketing budgets or other factors.

Our legal lending limit is determined by law. The size of the loans which we offer to our customers may be less than the size of the loans that larger competitors are able to offer. This limit may affect to some degree our success in establishing relationships with the larger businesses in our market.

## Our securities are not FDIC insured.

Our common stock is not a savings or deposit account or other obligation of the bank, and is not insured by the Federal Deposit Insurance Corporation or any other governmental agency and is subject to investment risk, including the possible loss of principal.

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## ITEM 1B UNRESOLVED STAFF COMMENTS

Not applicable.

## ITEM 2 PROPERTIES

The following table sets forth the location of the Registrant s main office and branch offices, as well as certain information relating to these offices to date.


| 870 Spring Lane |  | Structure owned with <br> ground lease |  |
| :--- | :---: | :---: | :---: |
| Sanford, NC | 2005 | 1,960 | Leased |
| Garner Office |  |  |  |
| 574 Village Court | 2005 | 2,439 | Leased |
| Garner, NC |  |  |  |
| Raleigh Loan Production Office | 2006 | 2,442 | Owned |
| 4601 Six Forks Road |  |  |  |
| Raleigh, NC |  |  |  |
| Falls of Neuse Office |  |  |  |
| 6408 Falls of Neuse Road |  |  |  |
| Raleigh, NC |  |  |  |
| (opening second quarter 2006) |  |  |  |

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| Operations Location | Year <br> Opened | Approximate <br> Square Footage |
| :--- | :---: | :---: |
| 206 High House Road | 2005 | 12,535 |

The total net book value of the Company s real property used for business purposes, furniture, fixtures, and equipment on December 31, 2005 was $\$ 4,844,056$. All properties are considered by Company management to be in good condition and adequately covered by insurance.

## ITEM 3 - LEGAL PROCEEDINGS

There are no pending legal proceedings to which the Registrant is a party, or of which any of its property is the subject other than routine litigation that is incidental to its business.

## ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matters were submitted to a vote of shareholders in the fourth quarter of 2005.

## PART II

## ITEM 5 - MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

The Registrant s stock is listed on the NASDAQ National Market under the symbol CRFN. There were $5,026,394$ shares outstanding at December 31, 2005 owned by approximately 2,600 shareholders. The table below lists the high and low prices at which trades were completed during each quarter for the last two years. The Company s stock is considered thinly traded with only a few thousand shares traded, on average, per day. We do not expect to pay cash dividends on our common stock in the foreseeable future, as we intend to retain earnings in order to provide the capital necessary to fund our growth strategy.

|  | Low (1) | High (1) |
| :--- | ---: | ---: |
| January 1, 2004 to March 31, 2004 | $\$ 9.80$ | $\$ 13.22$ |
| April 1, 2004 to June 30, 2004 | 10.35 | 13.07 |
| July 1, 2004 to September 30, 2004 | 10.71 | 12.17 |
| October 1, 2004 to December 31, 2004 | 11.31 | 13.38 |
| January 1, 2005 to March 31, 2005 | 12.71 | 14.74 |
| April 1, 2005 to June 30, 2005 | 14.62 | 17.25 |
| July 1, 2005 to September 30, 2005 | 15.61 | 17.05 |
| October 1, 2005 to December 31, 2005 | 14.76 | 17.00 |

(1) The 2004 prices quoted above have been adjusted to reflect the effect of the $15 \%$ stock dividend paid in 2005 and a $20 \%$ stock dividend in 2004.

See Item 12 of this Report for disclosure regarding securities authorized for issuance under equity compensation plans.

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## ITEM 6 SELECTED FINANCIAL DATA



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| Non-performing assets to total assets ${ }^{(8)}$ | $0.01 \%$ | $0.09 \%$ | $0.29 \%$ | $0.00 \%$ | $0.33 \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Capital Ratios |  |  |  |  |  |
| Total risk-based capital ratio | $13.68 \%$ | $11.61 \%$ | $12.95 \%$ | $13.23 \%$ | $10.67 \%$ |
| Tier 1 risk-based capital ratio | $12.51 \%$ | $10.38 \%$ | $11.70 \%$ | $12.04 \%$ | $11.83 \%$ |
| Leverage ratio | $11.51 \%$ | $9.49 \%$ | $10.63 \%$ | $10.08 \%$ | $8.87 \%$ |
| Equity to assets ratio | $10.09 \%$ | $8.08 \%$ | $8.82 \%$ | $9.74 \%$ | $8.09 \%$ |
| Other Data |  |  |  |  |  |
| Number of full-service banking offices | 9 | 8 | 7 | 5 | 4 |
| Number of full-time equivalent employees | 90 | 78 | 64 | 37 | 31 |

(1) Adjusted to reflect the effect of the stock splits effected in the form of a $15 \%$ stock dividend in 2005, a $20 \%$ stock dividend in 2004 , a $15 \%$ stock dividend in 2003 and $12.5 \%$ stock dividends in each of 2002 and 2001.

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(2) Computed based on the weighted average number of shares outstanding during each period.
(3) Consists of interest-earning deposits, federal funds sold, investment securities and FHLB stock.
(4) Net interest spread is the difference between the average yield on interest-earning assets and the average cost of interest-bearing liabilities.
(5) Net interest margin is net interest income divided by average interest-earning assets.
(6) Total revenue consists of net interest income and non-interest income.
(7) Efficiency ratio is non-interest expense divided by the sum of net interest income and non-interest income.
(8) Non-performing assets consist of non-accrual loans, restructured loans, and foreclosed assets, where applicable.

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## ITEM 7 - MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management s discussion and analysis is intended to assist readers in the understanding and evaluation of the financial condition and consolidated results of operations of Crescent Financial Corporation (Crescent or the Company ). The analysis includes detailed discussions for each of the factors affecting Crescent Financial Corporation s operating results and financial condition for the years ended December 31, 2005 and 2004. It should be read in conjunction with the audited consolidated financial statements and accompanying notes included in this report and the supplemental financial data appearing throughout this discussion and analysis.

The following discussion and analysis contains the consolidated financial results for the Company, and the Bank for the years ended December 31, 2005 and 2004. Effective October 1, 2004, the Company discontinued the consolidation of Crescent Financial Capital Trust I and began reporting the junior subordinated debentures that the Company issued in exchange for the proceeds that resulted from the issuance of the trust preferred securities. The trust preferred securities that were previously reported and the junior subordinated debentures that were reported effective October 1, 2004, are classified as long-term debt obligations. The impact of this change did not have a material effect on the consolidated financial statements. Except for the accounting treatment, the relationship between the Company and Crescent Financial Capital Trust I has not changed. Crescent Financial Capital Trust I continues to be a wholly owned subsidiary of the Company and the full and unconditional guarantee of the Company for the repayment of the trust preferred securities remains in effect. The financial statements presented contain the consolidation of Crescent Financial Corporation and Crescent State Bank only, the Company and its consolidated subsidiary are collectively referred to herein as the Company unless otherwise noted.

## COMPARISON OF FINANCIAL CONDITION AT DECEMBER 31, 2005 AND 2004

The Company reported total assets of $\$ 410.8$ million at December 31, 2005, reflecting a $\$ 79.6$ million or $24 \%$ increase over total assets of $\$ 331.2$ at December 31, 2004. At December 31, 2005 total earning assets increased by $24 \%$ or $\$ 73.7$ million growing to $\$ 386.1$ million from $\$ 312.4$ million at December 31, 2004. Earning assets at December 31, 2005 consisted of $\$ 328.3$ million in gross loans, $\$ 57.7$ million in investment securities and Federal Home Loan Bank (FHLB) stock and $\$ 69,000$ in overnight investments. Total liabilities increased by $21 \%$ or $\$ 68.9$ million from $\$ 304.4$ million at December 31, 2004 to $\$ 369.3$ million at year-end 2005. Due to the completion of a public offering in the fourth quarter, the exercise of vested stock options and net income for the twelve-month period, total stockholders equity increased $55 \%$ or $\$ 14.7$ million from $\$ 26.8$ million to $\$ 41.5$ million.

Loans comprise the largest portion of our earning assets and experienced significant growth during the year. Gross loans increased by $\$ 70.9$ million or $28 \%$ growing from $\$ 257.5$ million at December 31, 2004 to $\$ 328.3$ million at December 31, 2005. Most loan categories experienced net growth during the twelve-month period. The commercial mortgage loan category experienced the most significant net growth both in terms of dollars and percentage increase growing $\$ 52.2$ million or $43 \%$ from $\$ 121.5$ million to $\$ 173.7$ million. Net growth in other loan categories, presented in order of dollar growth, were as follows: construction loans increased by $\$ 7.6$ million or $20 \%$ from $\$ 38.8$ million to $\$ 46.4$ million, commercial and industrial loans increased by $\$ 4.0$ million or $8 \%$ from $\$ 48.7$ million to $\$ 52.7$ million, home equity lines and loans increased by $\$ 3.9$ million or $13 \%$ from $\$ 31.0$ million to $\$ 34.9$ million and residential mortgage loans increased by $\$ 3.3$ million or $28 \%$ from $\$ 11.6$ million to $\$ 14.9$ million. The consumer loan portfolio declined by $3 \%$ or $\$ 0.2$ million during the year to close at $\$ 5.7$ million.

The composition of the loan portfolio, by category, as of December 31, 2005 is as follows: $53 \%$ commercial mortgage loans, $16 \%$ commercial and industrial loans, $14 \%$ construction loans, $11 \%$ home equity loans and lines of credit, $4 \%$ residential mortgage loans and $2 \%$ consumer loans. The composition of the loan portfolio, by category, as of December 31, 2004 was as follows: $47 \%$ commercial mortgage loans, $19 \%$ commercial and industrial loans, $15 \%$ construction loans, $12 \%$ home equity loans and lines of credit, $5 \%$ residential mortgage loans and $2 \%$ consumer loans. We believe the sharp increase in commercial mortgage loans resulted from pent up demand as the economy moved from a period of weakness (January 2002 through June 2004) to a period of more robust business expansion. Additionally, although we experienced a rising interest rate environment throughout 2005, intermediate to long-term interest rates were held at very attractive levels from a borrower s perspective.

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We track each loan we originate using the North American Industry Classification System (NAICS) code. Through the use of this code, we can monitor those industries for which we have a significant concentration of exposure. At December 31, 2005, there were two industry codes for which our concentration exposure exceeded $10 \%$ of the total loan portfolio. Loans to investors who lease non-residential buildings comprised $26 \%$ of our loan portfolio and loans to builders for land subdivision comprised $12 \%$ of the loan portfolio.

The allowance for loan losses was $\$ 4.4$ million or $1.33 \%$ of total outstanding loans at December 31, 2005 compared with $\$ 3.7$ million or $1.42 \%$ of total outstanding loans at December 31, 2004. The credit quality of Crescent s loan portfolio remains high. At December 31, 2005, there were three loans totaling approximately $\$ 26,000$ in non-accrual status. The percentage of non-performing loans to total loans at December 31, 2005 was $0.01 \%$. There were seven loans aggregating $\$ 404,000$ that were 30 days or more past due. There were no loans past due 90 days or more and still accruing interest at December 31, 2005. At December 31, 2004, there were two loans totaling approximately $\$ 5,000$ in non-accrual status. Non-performing loans to total loans, expressed as a percentage, at December 31, 2004 was less than $0.01 \%$. In addition to the two loans in non-accrual status, there were seven loans totaling approximately $\$ 434,000$ that were 30 days or more past due. There were no loans 90 days or more past due and still accruing interest. See the section entitled Non Performing Assets for more details.

The amortized cost and fair market value of the Company s investment securities portfolio at December 31, 2005 were $\$ 56.7$ million and $\$ 55.5$ million, respectively. All investments are accounted for as available for sale under Financial Accounting Standards Board ( FASB ) No. 115 and are presented at their fair market value. The portfolio experienced a net increase of $\$ 2.1$ million or $4 \%$ compared with $\$ 53.4$ million at December 31, 2004. The Company s investment in debt securities at December 31, 2005, consisted of U.S. Government agency securities, collateralized mortgage obligations (CMOs), mortgage-backed securities (MBSs), municipal bonds and a trust preferred stock issue. Increases in the portfolio during 2005 were attributed to purchases of $\$ 13.5$ million. Activities resulting in portfolio decreases included $\$ 6.4$ million in principal re-payments on CMOs and MBSs, $\$ 3.8$ million in sales of securities available for sale, $\$ 1.1$ million decline in the fair market value of the portfolio and $\$ 82,000$ in net premium amortization. The Company also owned $\$ 2.1$ million of Federal Home Loan Bank stock at December 31, 2005 compared with $\$ 1.5$ million at December 31, 2004.

Interest-earning deposits held at correspondent banks increased by $\$ 25,000$ from $\$ 43,000$ at December 31, 2004 to $\$ 68,000$ at December 31, 2005. Funds held in interest-earning deposit accounts result primarily from the receipt of principal and interest from the investment portfolio. As funds accumulate, they are reinvested in investment securities.

Non-interest earning assets totaled $\$ 29.1$ million at December 31, 2005 increasing by $\$ 6.6$ million or $29 \%$ compared with $\$ 22.5$ million at the prior year end. The largest increase was in cash and due from banks which grew by $\$ 3.8$ million from $\$ 5.6$ million to $\$ 9.4$ million. Cash and due from banks includes cash on hand in branches and amounts represented by checks in the process of being collected through the Federal Reserve payment system. These checks were not yet collected and therefore could not be invested overnight. For more details regarding the increase in cash and cash equivalents, see the Consolidated Statements of Cash Flows. Total premises and equipment at December 31, 2005 was $\$ 4.8$ million compared with $\$ 3.0$ million the prior year. The $\$ 1.8$ million net increase resulted from $\$ 2.4$ million in new purchases less $\$ 613,000$ of depreciation. The value of bank owned life insurance increased by $\$ 200,000$ from $\$ 5.3$ million to $\$ 5.5$ million. Accrued interest receivable increased by $\$ 549,000$ due to the higher volume of earning assets and the rising interest rate environment. Other assets increased by $\$ 457,000$ primarily due to an increase in the deferred tax asset associated with available for sale securities. Goodwill was unchanged at $\$ 3.6$ million and was not impaired at December 31, 2005.

Between December 31, 2004 and December 31, 2005, total deposits increased by $\$ 48.4$ million or $18 \%$. All deposit categories experienced increases during the past twelve months. Time deposits increased the most growing by $\$ 24.5$ million from $\$ 153.7$ million to $\$ 178.2$ million. Increases in other deposit categories included $\$ 12.5$ million in money market balances growing from $\$ 33.3$ million to $\$ 45.8$ million, $\$ 6.3$ million in savings account balances growing to $\$ 9.4$ million, $\$ 4.0$ million in non-interest bearing demand growing to $\$ 46.8$ million and $\$ 1.1$ million in interest bearing demand growing to $\$ 41.9$ million. The small increase in the interest bearing demand category is in part due to the migration of funds to other deposit types within the bank.

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We have historically offered a relationship-based interest-bearing checking account that paid an above average market rate. During the period between September 2001 and June 2004 when interest rates were declining, the rate of interest on the relationship-based interest bearing account was higher than the money market and savings rates. As a result, customers shifted funds out of money market accounts into the interest-bearing checking account. During the current period of rising interest rates, the rates paid on money market and savings accounts have risen to levels exceeding the relationship-based account. As a result, money has shifted back into the higher paying money market accounts.

The Bank maintains a number of deposit relationships with real estate settlement attorneys. Balances in these escrow accounts can fluctuate significantly based on the amount of mortgage loan activity. At December 31, 2005, the aggregate balance in the real estate settlement accounts was $\$ 13.7$ million compared to $\$ 12.1$ million at December 31, 2004.

The composition of the deposit base, by category, at December 31, 2005 was as follows: $55 \%$ in time deposits, $15 \%$ in non interest-bearing demand deposits, $14 \%$ in money market deposits, $13 \%$ in interest-bearing demand deposits and $3 \%$ in savings deposits. The composition of the deposit base, by category, at December 31, 2004 was as follows: $56 \%$ in time deposits, $16 \%$ in non interest-bearing demand deposits, $15 \%$ in interest-bearing demand deposits, $12 \%$ in money market deposits and $1 \%$ in savings deposits. The increase in interest rates on the money market and savings account categories helped fuel the increase in their total percentage of deposits to $17 \%$ from $13 \%$ for the prior year.

At December 31, 2005 the Company had $\$ 118.5$ million in time deposits of $\$ 100,000$ or more compared to $\$ 97.5$ million at December 31, 2004. The Company uses brokered certificates of deposit as an alternative funding source. Brokered deposits represent a source of fixed rate funds that do not need to be collateralized like Federal Home Loan Bank borrowings. The Company expects to utilize the brokered deposit market in the future. Brokered deposits at December 31, 2005 were $\$ 68.0$ million compared to $\$ 49.5$ million at December 31, 2004.

Total borrowings increased by $53 \%$ from $\$ 29.6$ million at December 31, 2004 to $\$ 45.2$ million at December 31, 2005. Borrowings at December 31, 2005 consisted of $\$ 22.0$ million in long-term FHLB advances, $\$ 10.0$ million in short-term FHLB advances, $\$ 8.2$ million in junior subordinated debt issued to an unconsolidated subsidiary, $\$ 4.8$ million in Federal funds purchased from a correspondent bank and $\$ 185,000$ in securities sold under a repurchase agreement. The adoption of FASB Interpretation Number (FIN) 46, Consolidation of Variable Interest Equities, resulted in the deconsolidation of the trust subsidiary, Crescent Financial Capital Trust I ( Trust ), formed for the purpose of issuing trust preferred securities. As a result, the subordinated debt issued to the Trust for the proceeds of the trust preferred securities is included in long-term debt. At December 31, 2004, the Company had $\$ 20.0$ million in long-term FHLB advances, $\$ 8.2$ million in outstanding trust preferred securities, $\$ 937,000$ in short-term Federal funds purchased from a correspondent bank and $\$ 370,000$ in securities sold under a repurchase agreement. Securities sold under repurchase agreements generally mature within one to four days from the transaction date.

Accrued expenses and other liabilities increased by $\$ 792,000$ to $\$ 2.0$ million at December 31, 2005 compared with $\$ 1.2$ million at December 31, 2004. The increase is due to higher levels of accrued interest and accrued operating expenses.

Total stockholders equity increased by $\$ 14.7$ million between December 31, 2004 and December 31, 2005. The increase was the net result of $\$ 11.6$ million in net proceeds from the issuance of new stock, net income for the year of $\$ 3.1$ million, plus $\$ 593,000$ in additional capital from the exercise of stock options less a $\$ 675,000$ decline in the after-tax value of investment securities.

## COMPARISON OF RESULTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2005 AND 2004

Net Income. For the year ended December 31, 2005, the Company reported an increase in net income of $35 \%$ to $\$ 3.1$ million compared to $\$ 2.3$ million for the year ended December 31, 2004. Net income per diluted share increased $30 \%$ to $\$ 0.70$ compared to $\$ 0.54$ for the prior year period. The percentage increase in earnings per share did not mirror that of the increase in net income primarily due to the sale of 848,000 additional shares of stock during the fourth quarter of 2005. Per share data for 2004 data has been adjusted for the $15 \%$ stock split effected as a stock dividend payable on April 27, 2005 to shareholders of record on April 14, 2005. Returns on average assets and average equity were $0.84 \%$ and $10.34 \%$, respectively, for the year ended December 31, 2005 compared to $0.76 \%$ and $9.14 \%$ for the prior year period.

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Net Interest Income. Net interest income was $\$ 14.0$ million for the current year compared to $\$ 10.4$ million for the prior year. The $34 \%$ increase in net interest income was due primarily to significant growth in average earning assets and the rising interest rate environment.

Net interest margin is interest income earned on loans, securities and other earning assets, less interest expense paid on deposits and borrowings, expressed as a percentage of total average earning assets. The net interest margin for the year ended December 31, 2005 was $3.94 \%$ compared to $3.61 \%$ for the prior year. The average yield on earning assets for the current period was $6.45 \%$ compared to $5.51 \%$ from the year ended December 31, 2004, and the average cost of interest-bearing funds was $2.94 \%$ compared to $2.24 \%$. The interest rate spread widened from $3.26 \%$ to $3.51 \%$ and we became more reliant on interest-bearing funds as the ratio of average interest-earning assets to average interest-bearing liabilities declined from $118.42 \%$ at December 31, 2004 to $117.15 \%$ at December 31, 2005.

Between July 1, 2004 and December 31, 2005, the Federal Reserve (the Fed ) increased short-term interest rates thirteen times for a total of 325 basis points. Initially the increases were designed to achieve a more neutral monetary policy than had existed during the thirty months prior to June 30, 2004, and more recent increases were aimed at controlling certain perceived inflationary pressures in the economy. Approximately $61 \%$ of the Company s loan portfolio carries variable rate pricing based on the Prime lending rate or LIBOR (London Inter Bank Offering Rate). While the current rate environment has resulted in an increase in the net interest margin, the magnitude of the increase has been less than we would have anticipated. Despite the sharp increase in the short-term interest rates, intermediate and long-term rates have not risen to the same extent. This has resulted in a flattening of the interest rate yield curve. Of the $\$ 70.9$ million increase in net loan growth since December 31, 2004, $\$ 52.2$ million has come in the commercial real estate category. Due to the nature of the collateral and the competitive marketplace, this type of loan typically receives very favorable fixed-rate pricing based on the intermediate to long end of the yield curve. Therefore, interest rates on new commercial real estate loans are not 325 basis points higher, but rather only slightly higher than loans made a year ago. The volume of new loan originations has outpaced the generation of lower cost core deposits causing the Company to rely more heavily on borrowed funds and brokered certificates of deposit resulting in the cost of funds to increase at a higher rate than we would have anticipated. The Company should continue to experience marginal benefit from a moderately rising rate environment. If rates stabilize or begin to trend downward, other things being equal, we will begin to experience some margin compression.

Total average interest earning assets were $\$ 353.9$ million for the year ended December 31,2005 , increasing by $\$ 65.2$ million or $23 \%$ when compared to an average of $\$ 288.7$ million for the year ended December 31, 2004. Increases in average balances by earning asset category are as follows: average loans increased by $\$ 56.7$ million or $24 \%$ from $\$ 240.3$ million for 2004 to $\$ 297.0$ million for 2005 , investment securities grew by $\$ 10.8$ million or $24 \%$ from $\$ 44.5$ million for 2004 to $\$ 55.3$ million for 2005 and Federal funds sold and other earning assets declined from $\$ 3.9$ million in 2004 to $\$ 1.5$ million for 2005. Total average interest-bearing liabilities increased by $\$ 58.3$ million with interest-bearing deposits increasing by $\$ 37.6$ million or $17 \%$ and borrowings increasing by $\$ 45.8$ million.

Total interest income for 2005 increased by $\$ 6.9$ million to $\$ 22.8$ million compared to $\$ 15.9$ million for the prior year. The increase was the result of a $\$ 4.1$ million improvement from increased earning asset levels and a $\$ 2.8$ million increase due to the rising interest rate environment. Total interest expense grew by $\$ 3.4$ million attributed to a $\$ 1.8$ million increase from higher interest bearing liability volumes and $\$ 1.6$ million due to higher interest rates.

Provision for Loan Losses. The Company s provision for loan losses for 2005 was $\$ 807,000$ compared to $\$ 736,000$ recorded in the prior year. The increase in the loan loss provision was due to the increase in net loan growth and a reduction in the dollar amount of loans charged-off. The loan portfolio grew by $\$ 70.9$ million during 2005 compared with $\$ 40.7$ million in 2004 and net charge-offs for 2005 were $\$ 124,000$ compared to $\$ 372,000$ during the prior year. Provisions for loan losses are charged to income to bring the allowance for loan losses to a level deemed appropriate by management. While net growth in the loan portfolio is the primary driver in determining the loan loss provision, there are other factors which are more fully discussed under the section entitled Analysis of Allowance for Loan Losses.

Non-Interest Income. Non-interest income increased by $\$ 193,000$ or $9 \%$ to $\$ 2.4$ million for 2005 compared to $\$ 2.3$ million for the prior year period. The largest components of non-interest income in 2005 were $\$ 870,000$ in customer

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service fees, $\$ 755,000$ in mortgage loan origination, $\$ 226,000$ in earnings on cash value of bank owned life insurance and $\$ 175,000$ in service charges and fees on deposit accounts. For the year ended December 31, 2004, the largest components of non-interest income included $\$ 689,000$ in customer service fees, $\$ 643,000$ in mortgage loan origination, $\$ 235,000$ in earnings on cash value of life insurance and $\$ 187,000$ in service charges and fees on deposit accounts. During 2004, the Company had a membership interest in a mortgage loan origination company and received $\$ 287,000$ in income distributions. Additionally, when the membership interest was sold during the fourth quarter of 2004, a $\$ 118,000$ gain on investment was recognized. Earnings on cash value of life insurance fell slightly due to a deceased crediting rate and service charges declined because of the increase in the earnings credit applied to commercial account balances to offset hard service charges. The Company recognized $\$ 16,000$ in losses on the disposition of available for sale investment securities in 2005.

Non-Interest Expenses. Non-interest expenses were $\$ 10.8$ million for the twelve-month period ended December 31, 2005 compared to $\$ 8.5$ million for the prior year period. The $\$ 2.2$ million or $26 \%$ increase reflects the continuing efforts to expand the Company s infrastructure and branch network. Of the $\$ 2.2$ million increase, $\$ 1.8$ million was in personnel, occupancy and data processing which are the areas most impacted by the branch network and infrastructure improvements.

Total compensation for the year ended December 31, 2005 was $\$ 5.9$ million reflecting a $34 \%$ increase when compared to $\$ 4.4$ million for the year ended December 31, 2004. As of December 31, 2005, the Company employs 90 full-time equivalent employees ( 81 full-time and 18 part-time) in nine full-service branch offices, one loan production office and various administrative support departments. In comparison, at December 31, 2004, the Company employed 76 full-time equivalent employees ( 68 full-time and 15 part-time) in eight full-service branch offices and various administrative support departments.

Occupancy expenses were $\$ 1.7$ million for 2005 compared to $\$ 1.5$ million in 2004 increasing by $\$ 212,000$ or $14 \%$. During 2005, the Company opened an operations facility, one new full-service office, one loan production office and converted one office from a temporary branch location into a permanent building. In 2004, the Company operated seven full-service branch locations for the entire year and one branch for the final two months. The Company expects to open a full-service branch office in Raleigh, North Carolina during the second quarter of 2006. Additional expansion opportunities will be explored as we identify the bankers of choice in other communities.

Data processing expenses were $\$ 648,000$ for 2005 compared to $\$ 549,000$ for the prior year. The $18 \%$ increase was due to growth in account volumes, contractual increases in data processing costs and the additional data line expenses for the new offices. Because data processing expense is tied closely to transaction and account volumes, these expenses should increase as the Company continues to grow.

Professional fees and services totaled $\$ 712,000$ in 2005 , up $\$ 146,000$ or $26 \%$ over the $\$ 566,000$ for 2004. The largest components of professional fees and services were directors fees, legal expenses, and accounting and audit expenses. In anticipation of needing to comply with the provisions of Sarbanes-Oxley Section 404, the Company spent approximately $\$ 80,000$ documenting and sample testing various major control processes related to financial reporting. The parameters and timing to implement Sarbanes-Oxley Section 404 have changed several times and the Company was not required, as of December 31, 2005, to provide management s written assessment of the adequacy of its internal controls over financial reporting. Although the final rules of the legislation have not yet been released, the Company is proceeding as though we will need to be compliant at December 31, 2006. The amount budgeted for Sarbanes-Oxley compliance is approximately $\$ 120,000$.

The total of all other non-interest expenses for the year ended December 31, 2005 was $\$ 1.8$ million compared to $\$ 1.5$ million for the prior year. The increase was primarily the result of the Company s continued growth. The largest components of other non-interest expenses include office supplies and printing, advertising, and loan related fees. Management expects that as the Company continues to expand, expenses associated with these categories will increase.

Provision for Income Taxes. For 2005, the Company s provision for income taxes was $\$ 1.7$ million compared to $\$ 1.2$ million for the prior year. The effective tax rates for 2005 and 2004 were $34.5 \%$ and $33.4 \%$, respectively. The effective tax rate increased because the percentage of total income attributable to tax exempt sources declined as compared with the prior year period.

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## COMPARISON OF RESULTS OF OPERATIONS FOR THE YEARS ENDED DECEMBER 31, 2004 AND 2003

Net Income. Net income for the year ended December 31, 2004 was $\$ 2.3$ million or $\$ 0.57$ per basic share and $\$ 0.54$ per diluted share compared with net income of $\$ 1.7$ million or $\$ 0.46$ per basic share and $\$ 0.44$ per diluted share for the year ended December 31, 2003. The 2004 and 2003 per share data have been adjusted for the $15 \%$ stock split effected as a stock dividend payable on April 27, 2005 to shareholders of record on April 14, 2005. Return on average assets was $0.76 \%$ and $0.79 \%$ for the years ended December 31, 2004 and 2003, respectively. Return on average equity for the year ended December 31, 2004 was $9.14 \%$ compared to $8.25 \%$ for the prior period.

Net income for the year ended December 31, 2004 increased by $\$ 678,000$ or $41 \%$ compared to net income for the year ended December 31, 2003. The $24 \%$ increase in diluted earnings per share was lower than the increase in net income due to the issuance of 487,112 shares, adjusted for the previously mentioned stock split, in conjunction with the acquisition of Centennial Bank in August 2003. The $47 \%$ growth in total average assets during 2004 resulted in a slight decline in return on average assets for the current year compared to 2003. Return on average equity increased as the Company continued to leverage its capital by expanding its branch network.

Net Interest Income. Net interest income increased by $\$ 3.2$ million or $45 \%$ from $\$ 7.2$ million for the year ended December 31, 2003 to $\$ 10.4$ million for the year ended December 31, 2004. The increase in net interest income was due primarily to growth in average earning assets.

Net interest margin is interest income earned on loans, securities and other earning assets, less interest expense paid on deposits and borrowings, expressed as a percentage of total average earning assets. The net interest margin for the year ended December 31, 2004 was $3.61 \%$ compared to $3.64 \%$ for the year ended December 31, 2003. The average yield on earning assets for the period declined 2 basis points to $5.51 \%$ compared with $5.53 \%$ for the prior year period, while the average cost of interest-bearing funds decreased by 20 basis points to $2.24 \%$ from $2.44 \%$. As a result, the interest rate spread widened to $3.26 \%$ compared with $3.09 \%$ for the prior year. Despite the improvement in spread, the Company s reliance on interest-bearing liabilities to fund earning assets increased causing the slight decline in margin. The ratio of average interest-earning asset to average interest-bearing liabilities was $118.42 \%$ at December 31, 2004 compared to $128.94 \%$ at December 31, 2003.

Between January 2001 and July 2003, the Federal Reserve Open Market Committee ( FOMC ) reduced short-term interest rates by 550 basis points in response to weakness and recessionary pressures in the economy. Interest rates remained stable for the twelve month period between July 2003 and July 2004. The FOMC began increasing short-term interest rates in July 2004. During the last six months of 2004, the prime lending rate (the rate used as the base index for many commercial floating rate loans) and the Federal funds rate rose from $4.00 \%$ to $5.25 \%$ and from $1.00 \%$ to $2.25 \%$, respectively.

The interest rate environment for the last twelve months impacted earning assets differently than interest-bearing liabilities. A portion of earning assets such as certain loans and short-term investments are tied to the prime lending rate and the Federal funds rate. The yield earned on these types of assets improved during the period. The yield on other types of earning assets such as certain loans and investment securities are fixed and react to changes in interest rates upon maturity and subsequent renewal. Because new fixed rate loans and investment securities are priced at current market rates which have been at historic lows, yields on the fixed rate portion of earning assets declined during the year. Interest rates on short-term or variable rate borrowings and non-maturing deposit types such as interest-bearing NOW, money market and savings accounts fluctuate, although not necessarily to the same degree, with changes in short-term interest rates. A more significant portion of interest-bearing liabilities are comprised of certificates of deposits and fixed rate borrowings. The yield on these funding types is fixed until maturity and reprice over a longer period of time as they mature. Despite the increase in short-term rates in the last six months of 2004, the continual repricing of fixed rate liabilities to lower rates throughout the year reduced the Company s overall cost of interest-bearing funds. The changes experienced in the yield on earning assets and the cost of interest-bearing liabilities resulted in a 17 basis point increase in the interest rate spread. The interest rate spread is the difference between the average yield on earning assets and the cost of interest-bearing funds.

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Total average interest earning assets were $\$ 288.7$ million for the year ended December 31, 2004, increasing by $\$ 90.6$ million or $46 \%$ when compared to an average of $\$ 198.1$ million for the year ended December 31, 2003. Average loans outstanding increased by $\$ 80.2$ million or $50 \%$ from $\$ 160.1$ million for 2003 to $\$ 240.3$ million for 2004. The average balance of investment securities grew by $\$ 14.4$ million or $48 \%$ from $\$ 30.1$ million for 2003 to $\$ 44.5$ million for 2004. The average balance of Federal funds sold and other earning assets declined from $\$ 7.8$ million in 2003 to $\$ 3.9$ million for 2004. Total average interest-bearing liabilities increased by $\$ 90.1$ million with interest-bearing deposits increasing by $\$ 138.9$ million or $57 \%$ and borrowings increasing by $\$ 11.2$ million or $75 \%$.

Total interest income increased by $\$ 4.9$ million for 2004 compared to 2003. This increase was the net result of a $\$ 5.2$ million increase in interest income due to growth in earning assets and a $\$ 284,000$ decrease in interest income due to the decline in yield. Total interest expense increased by $\$ 1.7$ million. Interest expense increased by $\$ 2.2$ million due to growth in interest-bearing funds and declined by $\$ 514,000$ due to the decrease in the cost of interest-bearing liabilities.

Provision for Loan Losses. The Company s provision for loan losses for 2004 was $\$ 736,000$ compared to $\$ 551,000$ recorded in the prior year. The increase in the loan loss provision was due primarily to the increase in organic loan growth in 2004 as compared with 2003. The loan portfolio grew by $\$ 40.7$ million during 2004 compared with $\$ 91.1$ million in 2003. However, $\$ 57.9$ million of the $\$ 91.1$ million in 2003 growth was acquired in the merger with Centennial Bank leaving approximately $\$ 33.2$ million in net organic growth. Provisions for loan losses are charged to income to bring the allowance for loan losses to a level deemed appropriate by management. While net growth in the loan portfolio is the primary driver in determining the loan loss provision, there are other factors more fully discussed under the section entitled Analysis of Allowance for Loan Losses.

Non-Interest Income. Non-interest income increased by $\$ 697,000$ or $42 \%$ to $\$ 2.3$ million for 2004 compared to $\$ 1.6$ million for the prior year period. The largest components of non-interest income in 2004 were $\$ 689,000$ in customer service fees, $\$ 643,000$ in mortgage loan origination and other loan related fees, $\$ 287,000$ in distributions from our investment in a mortgage origination company, $\$ 235,000$ in earnings on cash value of bank owned life insurance and $\$ 187,000$ in service charges and fees on deposit accounts. During 2004, the Company sold its membership interest in a mortgage origination company and recognized a gain on the sale of $\$ 118,000$. Going forward, the Company will no longer receive distributions of dividends from the mortgage origination company. Management continues to pursue opportunities to increase non-interest income.

Non-Interest Expenses. Non-interest expenses increased by $\$ 2.7$ million or $48 \%$ from $\$ 5.8$ million for the prior year period to $\$ 8.5$ million for the year ended December 31, 2004. The increase in non-interest expense reflects the expansion of the Company s branch network and the infrastructure required to support that expansion. Of the $\$ 2.7$ million increase, $\$ 2.1$ million was in personnel, occupancy and data processing which are the areas most impacted by the expansion efforts.

Salaries and benefits expense was $\$ 4.4$ million for the year ended December 31, 2004, representing a $\$ 1.4$ million or $48 \%$ increase over the $\$ 3.0$ million recorded for the prior year. Prior to the acquisition of Centennial Bank in August 2003, the Company had approximately 40 full-time equivalent employees. The Centennial acquisition added another 15 full-time equivalent employees to the payroll for the final four months of 2003. As of December 31, 2004, Crescent employed 76 full-time equivalent employees in eight branch locations and various administrative support departments.

Occupancy expenses increased by $\$ 481,000$ or $47 \%$ to $\$ 1.5$ million for 2004 compared with $\$ 1.0$ million in 2003. In 2004, the Company operated seven full-service branch locations for the entire year and one branch for the final two months. During 2003, five full-service branch offices operated all year and two operated for the final four months. In April 2005, the Company moved the accounting, loan administration and branch administration functions into 10,000 square feet of leased space in Cary, NC. The space provides much needed infrastructure to support the Company s expansion into the foreseeable future. The Company plans to continue to identify new markets that enhance and complement the current franchise. Management believes that occupancy expenses will increase in the near-term as the Company pursues growth in accordance with its strategic plan.

Data processing expenses were $\$ 549,000$ for the year ended December 31, 2004 compared with $\$ 370,000$ for the prior year. The $\$ 179,000$ or $49 \%$ increase was due to the acquisition of Centennial Bank in 2003, growth in account volumes, contractual increases in data processing costs, and the additional data line expenses for the new offices. Because data processing expense is tied closely to transaction and account volumes, these expenses should increase as the Company continues to grow.

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Expenses related to professional fees and services increased by $54 \%$ or $\$ 199,000$ from $\$ 367,000$ in 2003 to $\$ 566,000$ in 2004. The largest components of professional fees and services were directors fees, legal expenses, and accounting and audit expenses.

All other non-interest expenses totaled $\$ 1.5$ million for the year ended December 31, 2004 compared to $\$ 1.0$ million for the prior year. The increase was primarily the result of the Company $s$ continued growth. The largest components of other non-interest expenses include office supplies and printing, advertising, and loan related fees. Management expects that as the Company continues to expand, expenses associated with these categories will increase.

Provision for Income Taxes. The Company s provision for income taxes was $\$ 1.2$ million for the year ended December 31, 2004 compared to $\$ 874,000$ for the prior year. The effective tax rate for 2004 and 2003 were $33.4 \%$ and $34.6 \%$, respectively. The effective tax rate improved due to the increase in tax exempt income from municipal securities and bank owned life insurance.

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## NET INTEREST INCOME

Net interest income represents the difference between income derived from interest-earning assets and interest expense incurred on interest-bearing liabilities. Net interest income is affected by both (1) the difference between the rates of interest earned on interest-earning assets and the rates paid on interest-bearing liabilities ( interest rate spread ) and (2) the relative amounts of interest-earning assets and interest-bearing liabilities ( net interest-earning balance ). The following table sets forth information relating to average balances of the Company s assets and liabilities for the years ended December 31, 2005, 2004 and 2003. The table reflects the average yield on interest-earning assets and the average cost of interest-bearing liabilities (derived by dividing income or expense by the daily average balance of interest-earning assets or interest-bearing liabilities, respectively) as well as the net interest margin. In preparing the table, non-accrual loans are included in the average loan balance.


Interest-bearing liabilities:

| Deposits: | $\$ 39,609$ | 416 | $1.05 \%$ | $\$$ | 40,931 | 323 | $0.79 \%$ | $\$$ | 31,340 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Interest-bearing NOW | 46,500 | 985 | $2.12 \%$ | 34,295 | 392 | $1.14 \%$ | 24,133 | 295 | $0.94 \%$ |
| Money market and savings | 169,099 | 5,483 | $3.24 \%$ | 142,406 | 3,716 | $2.61 \%$ | 83,211 | 2,534 | $3.32 \%$ |
| Time deposits | 12,239 | 475 | $3.88 \%$ | 1,318 | 48 | $3.64 \%$ | 757 | 19 | $2.51 \%$ |
| Short-term borrowings | 34,626 | 1,513 | $4.37 \%$ | 24,824 | 987 | $3.98 \%$ | 14,186 | 583 | $4.11 \%$ |
| Long-term debt |  |  |  |  |  |  |  |  |  |
|  | 302,073 | 8,872 | $2.94 \%$ | 243,774 | 5,466 | $2.24 \%$ | 153,627 | 3,749 | $2.44 \%$ |
| Total interest-bearing liabilities |  |  |  |  |  |  |  |  |  |


| Other liabilities | 43,843 |  |  | 39,279 | 36,351 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total liabilities | 345,916 |  |  | 283,053 |  |  |  |  |
| Stockholders equity | 30,410 |  |  | 25,514 |  |  |  |  |
| Total liabilities and stockholders equity | \$ 376,326 |  |  | \$ 308,567 |  |  |  |  |
| Net interest income and interest rate spread |  | \$ 13,954 | 3.51\% |  | \$ 10,430 | 3.26\% | 7,201 | 3.09\% |
| Net interest margin |  |  | 3.94\% |  |  | 3.61\% |  | 3.64\% |

Ratio of average interest-earning assets to average interestbearing liabilities
117.15\%
118.42\%
128.94\%

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## VOLUME/RATE VARIANCE ANALYSIS

The following table analyzes the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. The table distinguishes between (i) changes attributable to volume (changes in volume multiplied by the prior period s rate), (ii) changes attributable to rate (changes in rate multiplied by the prior period s volume), and (iii) net change (the sum of the previous columns). The change attributable to both rate and volume (changes in rate multiplied by changes in volume) has been allocated proportionately to both the changes attributable to volume and the changes attributable to rate.

|  | Year Ended |  |  | Year Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2005 vs. 2004 Increase (Decrease) Due to |  | vs. 2004 <br> ) Due to Total (Dollars in | December 31, 2004 vs. 2003 Increase (Decrease) Due to |  |  |
| Interest income: |  |  |  |  |  |  |
| Loan portfolio | \$ 3,646 | \$ 2,786 | \$ 6,432 | \$ 4,690 | \$ (212) | \$ 4,478 |
| Investment securities | 453 | 45 | 498 | 593 | (89) | 504 |
| Federal funds and other interest-earning assets |  |  |  | (53) | 17 | (36) |
| Total interest income | 4,099 | 2,831 | 6,930 | 5,230 | (284) | 4,946 |
| Interest expense: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Interest-bearing NOW | (10) | 103 | 93 | 80 | (52) | 28 |
| Money market and savings | 175 | 418 | 593 | 117 | (43) | 74 |
| Time deposits | 771 | 996 | 1,767 | 1,591 | (409) | 1,182 |
| Short-term borrowings | 424 | 3 | 427 | 17 | 12 | 29 |
| Long-term debt | 420 | 106 | 526 | 423 | (19) | 404 |
| Total interest expense | 1,780 | 1,626 | 3,406 | 2,228 | (511) | 1,717 |
| Net interest income increase (decrease) | \$ 2,319 | \$ 1,205 | \$ 3,524 | \$ 3,002 | \$ 227 | \$ 3,229 |

## NONPERFORMING ASSETS

Our financial statements are prepared on the accrual basis of accounting, including the recognition of interest income on loans, unless we place a loan in nonaccrual status. We account for loans on a nonaccrual basis when we have serious doubts about the collectibility of principal or interest. Generally, our policy is to place a loan on nonaccrual status when the loan becomes past due 90 days. We also place loans on nonaccrual status in cases where we are uncertain whether the borrower can satisfy the contractual terms of the loan agreement. Amounts received on nonaccrual loans generally are applied first to principal and then to interest only after all principal has been collected. Restructured loans are those for which concessions, including the reduction of interest rates below a rate otherwise available to that borrower or the deferral of interest or principal have been granted due to the borrower s weakened financial condition. We accrue interest on restructured loans at the restructured rates when we anticipate that no loss of original principal will occur. Potential problem loans are loans which are currently performing and are not included as nonaccrual or restructured loans above, but about which we have serious doubts as to the borrower s ability to comply with present repayment terms. These loans are likely to be included later in nonaccrual, past due or restructured loans, so they are considered by our management in assessing the adequacy of our allowance for loan losses. At December 31, 2005, we identified four loans in the aggregate amount of $\$ 263,000$ as potential problem loans. The loans possess certain unfavorable characteristics which cause management some concern. These loans will continue to be closely monitored. At December 31, 2004 there was one loan in the amount of $\$ 99,000$ that had been identified as a potential problem.

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At December 31, 2005, there was one foreclosed property valued at $\$ 22,000$ and three nonaccrual loans totaling $\$ 26,000$. Foreclosed property is valued at the lower of appraised value or the outstanding loan balance. Interest foregone on nonaccrual loans for the twelve-month period ended December 31, 2005 was approximately $\$ 5,300$. At December 31, 2004 there was one foreclosed property valued at $\$ 245,000$ and two loans in nonaccrual status totaling $\$ 5,000$. We recognized a $\$ 2,000$ loss on the disposition of the foreclosed property. Interest foregone on nonaccrual loans for the prior year period was approximately $\$ 9,000$. There were no loans at December 31, 2005 or 2004 that were 90 days or more past due and still accruing interest. There were two repossessed vehicles at December 31, 2004 valued at $\$ 48,000$. We recognized an $\$ 8,200$ aggregate loss on the disposition of the vehicles.

The table sets forth, for the period indicated, information about our nonaccrual loans, loans past due 90 days or more and still accruing interest, total nonperforming loans (nonaccrual loans plus loans past due 90 days or more and still accruing interest), and total nonperforming assets.

|  | 2005 |  | \$ | $\begin{array}{cc}  & \text { At December 31, } \\ 2004 \\ \text { (Dollars in thousands) } \end{array}$ |  |  | 2002 | 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans | \$ | 26 |  | 5 | \$ | 159 | \$ | \$ | 429 |
| Restructured loans |  |  |  |  |  |  |  |  |  |
| Total nonperforming loans |  | 26 |  | 5 |  | 159 |  |  | 429 |
| Real estate owned |  | 22 |  | 245 |  |  |  |  |  |
| Repossessed assets |  |  |  | 48 |  |  |  |  |  |
| Total nonperforming assets | \$ | 48 | \$ | 298 | \$ | 159 | \$ | \$ | 429 |
| Accruing loans past due 90 days or more | \$ |  | \$ |  | \$ | 647 | \$ | \$ |  |
| Allowance for loan losses |  | 4,351 |  | 3,668 |  | 3,304 | 1,711 |  | 1,116 |
| Nonperforming loans to period end loans |  | 0.01\% |  | 0.00\% |  | 0.07\% | 0.00\% |  | 0.53\% |
| Nonperforming loans and loans past due 90 days or more to period end loans |  | 0.01\% |  | 0.00\% |  | 0.37\% | 0.00\% |  | 0.53\% |
| Allowance for loan losses to period end loans |  | 1.33\% |  | 1.42\% |  | 1.52\% | 1.36\% |  | 1.38\% |
| Allowance for loan losses to nonperforming loans |  | 16,734.62\% |  | 73,360.00\% |  | 2,077.99\% | NM |  | 260.14\% |
| Allowance for loan losses to nonperforming loans and loans past due 90 days or more |  | 16,734.62\% |  | 73,360.00\% |  | 409.93\% | NM |  | 260.14\% |
| Nonperforming assets to total assets |  | 0.01\% |  | 0.09\% |  | 0.06\% | 0.00\% |  | 0.33\% |
| Nonperforming assets and loans past due 90 days or more to total assets |  | 0.01\% |  | 0.09\% |  | 0.29\% | 0.00\% |  | 0.33\% |

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## ANALYSIS OF ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses is established through periodic charges to earnings in the form of a provision for loan losses. Increases to the allowance for loan losses occur as a result of provisions charged to operations and recoveries of amounts previously charged-off, and decreases to the allowance occur when loans are charged-off. Management evaluates the adequacy of our allowance for loan losses on a monthly basis. The evaluation of the adequacy of the allowance for loan losses involves the consideration of loan growth, loan portfolio composition and industry diversification, historical loan loss experience, current delinquency levels, adverse conditions that might affect a borrower s ability to repay the loan, estimated value of underlying collateral, prevailing economic conditions and all other relevant factors derived from our history of operations. Additionally, as an important component of their periodic examination process, regulatory agencies review our allowance for loan losses and may require additional provisions for estimated losses based on judgments that differ from those of management.

We use an internal grading system to assign the degree of inherent risk on each individual loan. The grade is initially assigned by the lending officer and reviewed by the loan administration function. The internal grading system is reviewed and tested periodically by an independent third party credit review firm. The testing process involves the evaluation of a sample of new loans, loans having been identified as possessing potential weakness in credit quality, past due loans and nonaccrual loans to determine the ongoing effectiveness of the internal grading system. The loan grading system is used to assess the adequacy of the allowance for loan losses.

Management has developed a model for evaluating the adequacy of the allowance for loan losses. The model distinguishes between loans that will be evaluated as a group by loan category and those loans to be evaluated individually. Management has assigned a range of predetermined allowance percentages for each major loan category. Loans that exhibit an acceptable level of risk per the internal loan grading system are grouped by loan category and multiplied by the associated allowance percentage to determine an adequate level of allowance for loan losses.

Based on the loan grading system, management maintains an internally classified watch list. Loans classified as watch list credits, and those loans that are not watch list credits but possess other characteristics which in the opinion of management suggest a higher degree of inherent risk, are evaluated individually, by loan category, using higher allowance percentages. Using the data gathered during the monthly evaluation process, the model calculates an acceptable range for allowance for loan losses. Management and the board of directors are responsible for determining the appropriate level of the allowance for loan losses within that range.

The primary reason for increases to the allowance for loan losses has been growth in total outstanding loans, however, there were other factors influencing the provision. Other factors influencing the level of the allowance of loan losses included the volume of net charge-offs experienced through the year and the current level of nonperforming loans. At or for the year ended December 31, 2005, there were $\$ 124,000$ in net loan charge-offs and $\$ 26,000$ in nonaccrual loans compared with $\$ 372,000$ in net loan charge-offs and $\$ 5,000$ in nonaccrual loans at or for the year ended December 31, 2004. The allowance for loan losses at December 31, 2005 was $\$ 4.4$ million, which represents $1.33 \%$ of total outstanding loans compared to $\$ 3.7$ million and $1.42 \%$ for the prior year. The allowance for loan losses as a percentage of total outstanding loans declined from the prior year primarily due to improvement in the asset quality of the portfolio.

The allowance for loan losses represents management s estimate of an amount adequate to provide for known and inherent losses in the loan portfolio in the normal course of business. While management believes the methodology used to establish the allowance for loan losses incorporates the best information available at the time, future adjustments to the level of the allowance may be necessary and the results of operations could be adversely affected should circumstances differ substantially from the assumptions initially used. We believe that the allowance for loan losses was established in conformity with generally accepted accounting principles; however, there can be no assurances that the regulatory agencies, after reviewing the loan portfolio, will not require management to increase the level of the allowance. Likewise, there can be no assurance that the existing allowance for loan losses is adequate should there be deterioration in the quality of any loans or changes in any of the factors discussed above. Any increases in the provision for loan losses resulting from such deterioration or change in condition could adversely affect our financial condition and results of its operations.

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The following table describes the allocation of the allowance for loan losses among various categories of loans for the dates indicated:

|  | $2005 \quad$At December 31, <br> 2004 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 2005 \\ \text { \% of Total } \\ \text { Amount } \\ \text { Loans (1) } \end{gathered}$ |  | \% of TotalAmount(Dollars in thousands) |  | Amount | \% of Total <br> Loans (1) |
| Real estate - commercial | \$ 1,876 | 52.92\% | \$ 1,290 | 47.24\% | \$ 1,330 | 46.66\% |
| Real estate - residential | 90 | 4.54\% | 44 | 4.50\% | 54 | 6.80\% |
| Construction loans | 735 | 14.17\% | 718 | 15.09\% | 778 | 14.56\% |
| Commercial and industrial loans | 1,138 | 16.03\% | 1,105 | 18.90\% | 841 | 17.61\% |
| Home equity loans and lines of credit | 201 | 10.62\% | 173 | 12.00\% | 115 | 10.59\% |
| Loans to individuals | 311 | 1.72\% | 338 | 2.27\% | 186 | 3.78\% |
| Total allowance | \$4,351 | 100.00\% | \$ 3,668 | 100.00\% | \$ 3,304 | 100.00\% |


|  | At December 31, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  |  | 2001 |  |  |
|  | Amount |  | \% of Total$\left.\begin{array}{l}\text { Loans (1) } \\ \text { (Dollars in thousands) }\end{array}\right)$ |  |  | \% of Total <br> Loans (1) |
|  |  |  |  |  |  |  |
| Real estate - commercial | \$ | 584 | 41.59\% | \$ | 312 | 31.31\% |
| Real estate - residential |  | 9 | 1.84\% |  | 5 | 2.00\% |
| Construction loans |  | 435 | 21.84\% |  | 387 | 28.71\% |
| Commercial and industrial loans |  | 518 | 19.60\% |  | 306 | 24.01\% |
| Home equity loans and lines of credit |  | 88 | 12.75\% |  | 40 | 10.43\% |
| Loans to individuals |  | 77 | 2.38\% |  | 66 | 3.54\% |
| Total allowance |  | ,711 | 100.00\% |  | ,304 | 100.00\% |

(1) Represents total of all outstanding loans in each category as a percent of total loans outstanding.

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The following table presents information regarding changes in the allowance for loan losses for the years indicated:

|  | 2005 |  | $\begin{array}{cc}\text { At or for the Year Ended December 31, } \\ 2004 & 2003\end{array}$ |  |  |  |  |  | 2001 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Dollars in thousands) |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ | 3,668 | \$ | 3,304 | \$ | 1,711 | \$ | 1,116 | \$ | 630 |
| Charge-offs: |  |  |  |  |  |  |  |  |  |  |
| Construction loans |  |  |  | 15 |  | 27 |  |  |  |  |
| Commercial real estate |  | 34 |  | 21 |  |  |  |  |  |  |
| Commercial and industrial loans |  | 140 |  | 345 |  | 59 |  | 21 |  | 13 |
| Residential real estate |  |  |  | 34 |  |  |  |  |  |  |
| Loans to individuals |  | 9 |  | 16 |  | 13 |  | 74 |  | 4 |
| Total charge-offs |  | 183 |  | 431 |  | 99 |  | 95 |  | 17 |
| Recoveries: |  |  |  |  |  |  |  |  |  |  |
| Commercial and industrial loans |  | 22 |  | 57 |  | 4 |  | 1 |  |  |
| Construction loans |  | 27 |  |  |  |  |  |  |  |  |
| Loans to individuals |  | 10 |  | 2 |  | 8 |  |  |  |  |
| Total recoveries |  | 59 |  | 59 |  | 12 |  | 1 |  |  |
| Net charge-offs |  | 124 |  | 372 |  | 87 |  | 94 |  | 17 |
| Allowance acquired from Centennial Bank merger |  |  |  |  |  | 1,129 |  |  |  |  |
| Provision for loan losses |  | 807 |  | 736 |  | 551 |  | 689 |  | 503 |
| Balance at the end of the year | \$ | 4,351 | \$ | 3,668 | \$ | 3,304 | \$ | 1,711 | \$ | 1,116 |
| Total loans outstanding at year-end |  | 28,322 |  | 57,908 |  | 217,128 |  | 25,917 |  | 0,768 |
| Average loans outstanding for the year |  | 97,045 |  | 40,346 |  | 60,134 |  | 04,519 |  | 5,906 |
| Allowance for loan losses to loans outstanding |  | 1.33\% |  | 1.42\% |  | 1.52\% |  | 1.36\% |  | 1.38\% |
| Ratio of net loan charge-offs to average loans outstanding |  | 0.04\% |  | 0.15\% |  | 0.05\% |  | 0.09\% |  | 0.03\% |

## INVESTMENT ACTIVITIES

The Company s investment portfolio plays a major role in management of liquidity and interest rate sensitivity and, therefore, is managed in the context of the overall balance sheet. The securities portfolio generates a nominal percentage of our interest income and serves as a necessary source of liquidity. We account for investment securities as follows:

Available for sale. Debt and equity securities that will be held for indeterminate periods of time, including securities that we may sell in response to changes in market interest or prepayment rates, needs for liquidity and changes in the availability of and the yield of alternative investments are classified as available for sale. The Company carries these investments at market value, which we generally determine using published quotes as of the close of business. Unrealized gains and losses are excluded from our earnings and are reported, net of applicable income tax, as a component of accumulated other comprehensive income in stockholders equity until realized.

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The following table summarizes the amortized costs and market value of available for sale securities at the dates indicated:

|  | $\begin{gathered} \text { At December 31, } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { At December 31, } \\ 2004 \end{gathered}$ |  | $\begin{gathered} \text { At December 31, } \\ 2003 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost | Fair value | Amortized cost (In thou | $\begin{gathered} \text { Fair } \\ \text { value } \\ \text { vands) } \end{gathered}$ | Amortized cost | Fair value |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. government securities and obligations of U.S. government agencies | \$ 5,945 | \$ 5,793 | \$ 2,943 | \$ 2,932 | \$ 1,759 | \$ 1,762 |
| Mortgage-backed securities | 35,042 | 34,147 | 37,326 | 37,308 | 27,647 | 27,758 |
| Municipal | 15,173 | 15,110 | 12,685 | 12,704 | 6,908 | 6,975 |
| Other | 500 | 500 | 500 | 500 | 500 | 500 |
| Total securities available for sale | \$ 56,660 | \$ 55,550 | \$ 53,454 | \$ 53,444 | \$ 36,814 | \$ 36,995 |

## LIQUIDITY AND CAPITAL RESOURCES

Maintaining adequate liquidity while managing interest rate risk is the primary goal of the Company s asset and liability management strategy. Liquidity is the ability to fund the needs of the Company s borrowers and depositors, pay operating expenses, and meet regulatory liquidity requirements. Maturing investments, loan and mortgage-backed securities principal repayments, deposit growth, the brokered deposit market, and borrowings from the Federal Home Loan Bank are presently the main sources of the Company s liquidity. The Company s primary uses of liquidity are to fund loans and to make investments.

At December 31, 2005, liquid assets (cash and due from banks, interest-earning deposits with banks, federal funds sold and investment securities available for sale) were approximately $\$ 67.1$ million, which represents $16 \%$ of total assets and $21 \%$ of total deposits. Supplementing this liquidity, the Company has available lines of credit from various correspondent banks of approximately $\$ 108.7$ million of which $\$ 36.8$ million was outstanding. At December 31, 2005, outstanding commitments for undisbursed lines of credit and letters of credit amounted to $\$ 97.0$ million. Management believes that the combined aggregate liquidity position of the Company is sufficient to meet the funding requirements of loan demand and deposit maturities and withdrawals in the near term. Certificates of deposit represented $55 \%$ of the Company s total deposits at December 31, 2005. The Company s growth strategy will include efforts focused at increasing the relative volume of transaction deposit accounts. Certificates of deposit of $\$ 100,000$ or more represented $37 \%$ of the Company s total deposits at year-end. While these deposits are generally considered rate sensitive and the Company will need to pay competitive rates to retain these deposits at maturity, there are other subjective factors that will determine the Company s continued retention of those deposits.

Under federal capital regulations, Crescent must satisfy certain minimum leverage ratio requirements and risk-based capital requirements. At December 31, 2005, the Bank s equity to asset ratio was $8.08 \%$. All capital ratios place the Bank in excess of the minimum required to be deemed a well-capitalized bank by regulatory measures. The Bank s ratio of Tier 1 capital to risk-weighted assets at December 31, 2005 was $9.16 \%$.

## ASSET/LIABILITY MANAGEMENT

The primary objective of asset and liability management is to provide sustainable and growing net interest income under varying economic environments, while protecting the economic values of our balance sheet assets and liabilities from the adverse effects of changes in interest rates. Our overall interest-rate risk position is maintained within a series of policies approved by the Board and guidelines established and monitored by ALCO.

Because no one individual measure can accurately assess all of our risks to changes in rates, we use several quantitative measures in our assessment of current and potential future exposures to changes in interest rates and their impact on net interest income and balance sheet values. Net interest income simulation is the primary tool used

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in our evaluation of the potential range of possible net interest income results that could occur under a variety of interest-rate environments. We also use market valuation and duration analysis to assess changes in the economic value of balance sheet assets and liabilities caused by assumed changes in interest rates. Finally, gap analysis the difference between the amount of balance sheet assets and liabilities repricing within a specified time period is used as a measurement of our interest-rate risk position.

To measure, monitor, and report on our interest-rate risk position, we begin with two models: (1) Net interest income at risk which measures the impact on net interest income over the next twelve months to immediate, or rate shock, and slow, or rate ramp, changes in market interest rates; and (2) net economic value of equity that measures the impact on the present value of all net interest income-related principal and interest cash flows of an immediate change in interest rates. Net interest income at risk is designed to measure the potential impact of changes in market interest rates on net interest revenue in the short term. Net economic value of equity, on the other hand, is a long-term view of interest-rate risk, but with a liquidation view of the Company. Both of these models are subject to ALCO-established guidelines, and are monitored regularly.

In calculating our net interest income at risk, we start with a base amount of net interest revenue that is projected over the next twelve months, assuming that the then-current yield curve remains unchanged over the period. Our existing balance sheet assets and liabilities are adjusted by the amount and timing of transactions that are forecasted to occur over the next twelve months. That yield curve is then shocked, or moved immediately, $\pm 200$ basis points in a parallel fashion, or at all points along the yield curve. Two new twelve-month net interest income projections are then developed using the same balance sheet and forecasted transactions, but with the new yield curves, and compared to the base scenario. We also perform the calculations using interest rate ramps, which are $\pm 100, \pm 200$ and $\pm 300$ basis point changes in interest rates that are assumed to occur gradually over the next twelve-month period, rather than immediately as we do with interest-rate shocks.

Net economic value of equity is based on the change in the present value of all net interest income-related principal and interest cash flows for changes in market rates of interest. The present value of existing cash flows with a then-current yield curve serves as the base case. We then apply an immediate parallel shock to that yield curve of $\pm 100$ and $\pm 200$ basis points and recalculate the cash flows and related present values.

Key assumptions used in the models described above include the timing of cash flows; the maturity and repricing of balance sheet assets and liabilities, especially option-embedded financial instruments like mortgage-backed securities and FHLB advances; changes in market conditions; and interest-rate sensitivities of our customer liabilities with respect to the interest rates paid and the level of balances. These assumptions are inherently uncertain and, as a result, the models cannot precisely calculate future net interest income or predict the impact of changes in interest rates on net interest income and economic value. Actual results could differ from simulated results due to the timing, magnitude and frequency of changes in interest rates and market conditions, changes in spreads and management strategies, among other factors. Projections of potential future streams of net interest income are assessed as part of our forecasting process.

Net Interest Income at Risk Analysis. The following table presents the estimated exposure of net interest income for the next twelve months, calculated as of December 31, 2005 and 2004, due to an immediate and gradual $\pm 200$ basis point shift in then-current interest rates. Estimated incremental exposures set forth below are dependent on management $s$ assumptions about asset and liability sensitivities under various interest-rate scenarios, such as those previously discussed, and do not reflect any actions management may undertake in order to mitigate some of the adverse effects of interest-rate changes on the Company s financial performance.

## Net Interest Income at Risk

| (dollars in thousands) | Estimated Exposure to <br> Net Interest Income <br> Rate change |  |
| :--- | :---: | :---: |
| +200 basis points shock | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ |
| -200 basis point shock | $\$ 1,535$ | $\$ 2,016$ |
| +200 basis point ramp | $(1,983)$ | $(2,485)$ |
| -200 basis point ramp | $(1,056)$ | 1,226 |

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Net Economic Value of Equity Analysis. The following table presents estimated EVE exposures, calculated as of December 31, 2005 and 2004, assuming an immediate and prolonged shift in interest rates, the impact of which would be spread over a number of years.

## Net Economic Value of Equity

| (dollars in thousands) | $\begin{array}{c}\text { Estimated Exposure to } \\ \text { Net Economic Value of Equity } \\ \text { Rate Change }\end{array}$ |  |
| :--- | :--- | :--- |
| +100 basis point shock | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ |$)$

While the measures presented in the tables above are not a prediction of future NIR or valuations, they do suggest that if all other variables remained constant, in the short term, falling interest rates would lead to net interest income that is lower than it would otherwise have been, and rising rates would lead to higher net interest income. Other important factors that impact the levels of net interest income are balance sheet size and mix; interest-rate spreads; the slope, how quickly or slowly market interest rates change and management actions taken in response to the preceding conditions.

Interest Rate Gap Analysis. As a part of its interest rate risk management policy, the Company calculates an interest rate gap. Interest rate analysis is a common, though imperfect, measure of interest rate risk, which measures the relative dollar amounts of interest-earning assets and interest-bearing liabilities which reprice within a specific time period, either through maturity or rate adjustment. The gap is the difference between the amounts of such assets and liabilities that are subject to repricing. A positive gap for a given period means that the amount of interest-earning assets maturing or otherwise repricing within that period exceeds the amount of interest-bearing liabilities maturing or otherwise repricing within the same period. Accordingly, in a declining interest rate environment, an institution with a positive gap would generally be expected, absent the effects of other factors, to experience a decrease in the yield on its assets greater than the decrease in the cost of its liabilities and its net interest income should be negatively affected. Conversely, the yield on its assets for an institution with a positive gap would generally be expected to increase more quickly than the cost of funds in a rising interest rate environment, and such institution s net interest income generally would be expected to be positively affected by rising interest rates. Changes in interest rates generally have the opposite effect on an institution with a negative gap.

The table below sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at December 31, 2005 that are projected to reprice or mature in each of the future time periods shown. Except as stated below, the amounts of assets and liabilities shown which reprice or mature within a particular period were determined in accordance with the contractual terms of the assets or liabilities. Loans with adjustable rates are shown as being due at the end of the next upcoming adjustment period. Money market deposit accounts and negotiable order of withdrawal or other transaction accounts are assumed to be subject to immediate repricing and depositor availability and have been placed in the shortest period. In making the gap computations, none of the assumptions sometimes made regarding prepayment rates and deposit decay rates have been used for any interest-earning assets or interest-bearing liabilities. In addition, the table does not reflect scheduled principal payments that will be received throughout the lives of the loans or investments. The interest rate sensitivity of the Company s assets and liabilities illustrated in the following table would vary substantially if different assumptions were used or if actual experience differs from that indicated by such assumptions.

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|  | $\begin{aligned} & 1 \text { Year or } \\ & \text { Less } \end{aligned}$ | Terms to Repricing at December More Than |  |  |  | More Than 5 Years |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST-EARNING ASSETS: |  |  |  |  |  |  |  |  |
| Loans receivable: |  |  |  |  |  |  |  |  |
| Commercial mortgage loans | \$ 95,266 | \$ | 25,497 | \$ | 47,608 | \$ | 5,708 | \$ 174,039 |
| Residential mortgage loans | 7,780 |  | 4,934 |  | 2,144 |  | 56 | 14,914 |
| Construction and development | 46,137 |  | 307 |  | 163 |  |  | 46,607 |
| Commercial and industrial loans | 43,826 |  | 5,582 |  | 3,203 |  | 97 | 52,708 |
| Home equity lines and loans | 33,877 |  | 713 |  | 329 |  | 2 | 34,921 |
| Loans to individuals | 4,221 |  | 1,449 |  |  |  |  | 5,670 |
| Interest-earning deposits with banks | 69 |  |  |  |  |  |  | 69 |
| Investment securities available for sale | 10,432 |  | 17,138 |  | 12,568 |  | 15,413 | 55,551 |
| Federal Home Loan Bank stock | 2133 |  |  |  |  |  |  | 2,133 |
| Total interest-earning assets | \$ 243,701 | \$ | 55,620 | \$ | 66,015 | \$ | 21,276 | \$ 386,612 |
| INTEREST-BEARING LIABILITIES: |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| Money market, NOW and savings | \$ 97,060 | \$ |  | \$ |  | \$ |  | \$ 97,060 |
| Time | 129,701 |  | 40,256 |  | 8,209 |  | 25 | 178,191 |
| Short-term borrowings | 14,964 |  |  |  |  |  |  | 14,964 |
| Long-term borrowings | 20,248 |  |  |  |  |  | 10,000 | 30,248 |
| Total interest-bearing liabilities | \$ 261,973 | \$ | 40,256 | \$ | 8,209 | \$ | 10,025 | \$ 320,463 |
| INTEREST SENSITIVITY GAP PER PERIOD | \$ $(18,272)$ | \$ | 15,364 | \$ | 57,806 | \$ | 11,251 | \$ 66,149 |
| CUMULATIVE INTEREST SENSITIVITY GAP | \$ $(18,272)$ | \$ | $(2,908)$ | \$ | 54,898 | \$ | 66,149 | \$ 66,149 |
| CUMULATIVE GAP AS A PERCENTAGE OF TOTAL INTEREST-EARNING ASSETS | (4.73)\% |  | (0.75)\% |  | 14.20\% |  | 17.11\% | 17.11\% |
| CUMULATIVE INTEREST-EARNING ASSETS AS A PERCENTAGE OF CUMULATIVE INTEREST-BEARING LIABILITIES | 93.03\% |  | 99.04\% |  | 117.68\% |  | 120.64\% | 120.64\% |

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## CRITICAL ACCOUNTING POLICY

The Company s most significant critical accounting policy is the determination of its allowance for loan losses. A critical accounting policy is one that is both very important to the portrayal of the Company s financial condition and results, and requires management s most difficult, subjective or complex judgments. What makes these judgments difficult, subjective and/or complex is the need to make estimates about the effects of matters that are inherently uncertain. Refer to the discussion within Analysis of Allowance for Loan Losses and Note B to the consolidated financial statements for comprehensive discussion regarding this accounting policy.

## QUARTERLY FINANCIAL INFORMATION

The following table sets forth, for the periods indicated, certain of our consolidated quarterly financial information. This information is derived from our unaudited financial statements, which include, in the opinion of management, all normal recurring adjustments which management considers necessary for a fair presentation of the results for such periods. This information should be read in conjunction with our consolidated financial statements included elsewhere in this report. The results for any quarter are not necessarily indicative of results for any future period.

Quarterly Financial Data
(dollars in thousands, except per share data)

|  | Year Ended December 31, 2005 |  |  |  | Year Ended December 31, 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter | Third Quarter | Second Quarter | First Quarter | Fourth Quarter | Third Quarter | Second Quarter | First Quarter |
| Operating Data: |  |  |  |  |  |  |  |  |
| Total interest income | \$ 6,609 | \$ 6,059 | \$ 5,394 | \$ 4,764 | \$ 4,479 | \$ 4,071 | \$ 3,730 | \$ 3,616 |
| Total interest expense | 2,671 | 2,411 | 2,069 | 1,720 | 1,556 | 1,402 | 1,277 | 1,231 |
| Net interest income | 3,938 | 3,648 | 3,325 | 3,044 | 2,923 | 2,669 | 2,453 | 2,385 |
| Provision for loan losses | 60 | 240 | 303 | 204 | 154 | 197 | 129 | 255 |
| Net interest income after provision | 3,878 | 3,408 | 3,022 | 2,840 | 2,769 | 2,472 | 2,324 | 2,130 |
| Non-interest income | 675 | 614 | 583 | 544 | 551 | 714 | 585 | 492 |
| Non-interest expense | 3,006 | 2,718 | 2,614 | 2,423 | 2,276 | 2,184 | 2,139 | 1,932 |
| Income before income taxes | 1,547 | 1,304 | 991 | 961 | 1,044 | 1,002 | 770 | 690 |
| Provision for income taxes | 542 | 459 | 338 | 320 | 355 | 341 | 251 | 226 |
| Net income | \$ 1,005 | \$ 845 | \$ 653 | \$ 641 | \$ 689 | \$ 661 | \$ 519 | \$ 464 |
| Securities gains/(losses) | \$ | \$ (17) | \$ | \$ | \$ 118 | \$ | \$ | \$ |
| Per Share Data: |  |  |  |  |  |  |  |  |
| Earnings per share- basic | \$ 0.21 | \$ 0.20 | \$ 0.16 | \$ 0.16 | \$ 0.17 | \$ 0.16 | \$ 0.13 | \$ 0.11 |
| Earnings per share - diluted | 0.20 | 0.19 | 0.15 | 0.15 | 0.16 | 0.15 | 0.12 | 0.11 |

For recently issued accounting pronouncements that may affect the Company, see Note B of Notes to Consolidated Financial Statements.

## OFF-BALANCE SHEET ARRANGEMENTS

The Company has various financial instruments (outstanding commitments) with off-balance sheet risk that are issued in the normal course of business to the meet the financing needs of its customers. See Note M to the consolidated financial statements for more information regarding these commitments and contingent liabilities.

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## FORWARD-LOOKING INFORMATION

This annual report to stockholders may contain, in addition to historical information, certain forward-looking statements that represent management $s$ judgment concerning the future and are subject to risks and uncertainties that could cause the Company sactual operating results and financial position to differ materially from those projected in the forward-looking statements. Such forward-looking statements can be identified by the use of forward-looking terminology such as may, will, expect, anticipate, estimate or continue or the negative thereof or variations thereof or comparable terminology. Factors that could influence the estimates include changes in national, regional and local market conditions, legislative and regulatory conditions, and the interest rate environment.

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## ITEM 7A QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk reflects the risk of economic loss resulting from adverse changes in market price and interest rates. This risk of loss can be reflected in diminished current market values and/or reduced potential net interest income in future periods. Our market risk arises primarily from interest rate risk inherent in our lending and deposit-taking activities. The structure of our loan and deposit portfolios is such that a significant decline in interest rates may adversely impact net market values and net interest income. We do not maintain a trading account nor are we subject to currency exchange risk or commodity price risk. Interest rate risk is monitored as part of the bank s asset/liability management function.

See the section entitled Asset/Liability Management for a more detailed discussion of market risk.
ITEM 8 - FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS

Years Ended December 31, 2005, 2004 and 2003

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## REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Stockholders and the Board of Directors

Crescent Financial Corporation
Cary, North Carolina
We have audited the accompanying consolidated balance sheets of Crescent Financial Corporation and subsidiary as of December 31, 2005 and 2004, and the related consolidated statements of operations, changes in stockholders equity and cash flows for each of the years in the three-year period ended December 31, 2005. These consolidated financial statements are the responsibility of the Company s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. We were not engaged to perform an audit of the Company s internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company s internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Crescent Financial Corporation and subsidiary at December 31, 2005 and 2004 and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2005 in conformity with accounting principles generally accepted in the United States of America.

## Sanford, North Carolina

March 13, 2006

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## CONSOLIDATED BALANCE SHEETS

## December 31, 2005 and 2004

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ |  |
| :--- | ---: | ---: | ---: |
| ASSETS | $\mathbf{2 0 5}$ |  |  |
| Cash and due from banks | $9,402,960$ | $\$$ | $5,633,865$ |
| Interest-earning deposits with banks | 68,547 | 43,353 |  |
| Investment securities available for sale (Note C) | $55,550,261$ | $53,444,322$ |  |
| Loans (Note D) | $328,321,640$ | $257,461,327$ |  |
| Allowance for loan losses | $(4,351,000)$ | $(3,668,000)$ |  |
|  |  |  |  |
| NET LOANS | $323,970,640$ | $253,793,327$ |  |
| Accrued interest receivable | $1,768,029$ | $1,218,572$ |  |
| Federal Home Loan Bank stock, at cost | $2,133,400$ | $1,447,200$ |  |
| Premises and equipment (Note E) | $4,844,056$ | $3,030,184$ |  |
| Investment in life insurance | $5,483,313$ | $5,283,263$ |  |
| Goodwill | $3,600,298$ | $3,600,298$ |  |
| Other assets | $3,966,671$ | $3,732,814$ |  |
|  |  |  |  |
| TOTAL ASSETS | $\$ 410,788,175$ | $\$ 331,227,198$ |  |

## LIABILITIES AND STOCKHOLDERS EQUITY

| Deposits: |  |  |
| :--- | ---: | ---: | ---: |
| Demand | $46,829,792$ | $\$ 42,818,455$ |
| Savings | $9,364,575$ | $3,036,774$ |
| Money market and NOW | $87,695,273$ | $74,113,646$ |
| Time (Note F) | $178,191,148$ | $153,679,946$ |
|  |  |  |
| TOTAL DEPOSITS | $322,080,788$ | $273,648,821$ |
| Short-term borrowings (Note G) | $14,964,153$ | $1,307,105$ |
| Long-term debt (Note G) | $30,248,000$ | $28,248,000$ |
| Accrued expenses and other liabilities | $2,038,020$ | $1,245,858$ |
|  |  |  |
| TOTAL LIABILITIES | $369,330,961$ | $304,449,784$ |


| Commitments (Notes H and M) |  |  |
| :--- | ---: | ---: |
| Stockholders Equity (Note O) |  |  |
| Common stock, \$1 par value, 20,000,000 shares authorized; 5,026,394 shares and 3,566,889 shares issued | $5,026,394$ | $3,566,889$ |
| and outstanding at December 31, 2005 and 2004, respectively | $29,405,559$ | $18,654,492$ |
| Additional paid-in capital | $7,707,054$ | $4,562,681$ |
| Retained earnings | $(681,793)$ | $(6,648)$ |
| Accumulated other comprehensive loss | $41,457,214$ | $26,777,414$ |
| TOTAL STOCKHOLDERS |  |  |
|  | EQUITY | $\$ 410,788,175$ |

See accompanying notes.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF OPERATIONS

## Years Ended December 31, 2005, 2004 and 2003

|  | 2005 | 2004 | 2003 |
| :---: | :---: | :---: | :---: |
| INTEREST AND FEE INCOME |  |  |  |
| Loans | \$ 20,456, 115 | \$ 14,023,925 | \$ 9,546,450 |
| Investment securities available for sale | 2,323,232 | 1,824,596 | 1,320,644 |
| Interest-earning deposits with banks | 15,298 | 5,440 | 8,286 |
| Federal funds sold | 31,948 | 42,366 | 74,903 |
| TOTAL INTEREST AND FEE INCOME | 22,826,593 | 15,896,327 | 10,950,283 |
| INTEREST EXPENSE |  |  |  |
| Money market, NOW and savings deposits | 1,401,267 | 715,554 | 613,167 |
| Time deposits | 5,483,116 | 3,715,626 | 2,533,934 |
| Short-term borrowings | 474,665 | 48,089 | 18,669 |
| Long-term debt | 1,513,180 | 986,700 | 583,245 |
| TOTAL INTEREST EXPENSE | 8,872,228 | 5,465,969 | 3,749,015 |
| NET INTEREST INCOME | 13,954,365 | 10,430,358 | 7,201,268 |
| PROVISION FOR LOAN LOSSES (Note D) | 806,796 | 736,070 | 551,037 |
| NET INTEREST INCOME AFTER |  |  |  |
| PROVISION FOR LOAN LOSSES | 13,147,569 | 9,694,288 | 6,650,231 |
| NON-INTEREST INCOME (Note J) | 2,417,212 | 2,341,974 | 1,644,656 |


| NON-INTEREST EXPENSE |  |  |  |
| :--- | :--- | :--- | :--- |
| Salaries and employee benefits | $5,904,586$ | $4,421,135$ | $2,978,666$ |
| Occupancy and equipment | $1,728,366$ | $1,515,868$ | $1,035,043$ |
| Other (Note J) | $3,128,556$ | $2,594,362$ | $1,752,861$ |
| TOTAL NON-INTEREST EXPENSE | $10,761,508$ | $8,531,365$ | $5,766,570$ |
|  |  |  |  |
| INCOME BEFORE INCOME TAXES | $4,803,273$ | $3,504,897$ | $2,528,317$ |
| INCOME TAXES (Note I) | $1,658,900$ | $1,172,200$ | 873,600 |
|  | $\$ 3,144,373$ | $\$ 2,332,697$ | $\$ 1,654,717$ |


| NET INCOME PER COMMON SHARE |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Basic | $\$$ | 0.74 | $\$$ | 0.57 | $\$$ |
| Diluted | $\$$ | 0.70 | $\$$ | 0.54 | $\$$ |
| WEIGHTED AVERAGE COMMON |  |  | 0.46 |  |  |
| SHARES OUTSTANDING | $4,270,664$ | $4,068,351$ | $3,603,275$ |  |  |

Diluted $4,492,053 \quad 4,282,838 \quad 3,734,906$
See accompanying notes.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

## Years Ended December 31, 2005, 2004 and 2003

|  | Common stock |  | Additional paid-in | Accumulated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares | Amount |  | Retained earnings |  | other prehensive me (loss) | Total equity |
| Balance at December 31, 2002 | 2,143,249 | \$ 2,143,249 | \$ 14,604,591 | \$ 575,267 | \$ | 408,881 | \$ 17,731,988 |
| Comprehensive income: |  |  |  |  |  |  |  |
| Net income |  |  |  | 1,654,717 |  |  | 1,654,717 |
| Net unrealized holding loss on Available for sale securities, net |  |  |  |  |  | $(297,899)$ | $(297,899)$ |
| Total comprehensive income |  |  |  |  |  |  | 1,356,818 |
| Common stock issued pursuant to: |  |  |  |  |  |  |  |
| Stock options exercised | 54,190 | 54,190 | 394,247 |  |  |  | 448,437 |
| Stock split effected in the form of a fifteen percent stock dividend with net cash received for fractional shares | 321,488 | 321,488 | $(321,482)$ |  |  |  | 6 |
| Shares issued in connection with Business combination | 405,502 | 405,502 | 4,207,149 |  |  |  | 4,612,651 |
| Balance at December 31, 2003 | 2,924,429 | 2,924,429 | 18,884,505 | 2,229,984 |  | 110,982 | 24,149,900 |
| Comprehensive income: |  |  |  |  |  |  |  |
| Net income |  |  |  | 2,332,697 |  |  | 2,332,697 |
| Net unrealized holding loss on Available for sale securities, net |  |  |  |  |  | $(117,630)$ | $(117,630)$ |
| Total comprehensive income |  |  |  |  |  |  | 2,215,067 |
| Common stock issued pursuant to: |  |  |  |  |  |  |  |
| Stock options exercised | 57,231 | 57,231 | 291,717 |  |  |  | 348,948 |
| Stock option related tax benefits |  |  | 61,709 |  |  |  | 61,709 |
| Stock split effected in the form of a twenty percent stock dividend with net cash received for fractional shares | 585,229 | 585,229 | $(583,439)$ |  |  |  | 1,790 |
| Balance at December 31, 2004 | 3,566,889 | 3,566,889 | 18,654,492 | 4,562,681 |  | $(6,648)$ | 26,777,414 |
| Comprehensive income: |  |  |  |  |  |  |  |
| Net income |  |  |  | 3,144,373 |  |  | 3,144,373 |
| Net unrealized holding loss on Available for sale securities, net |  |  |  |  |  | $(675,145)$ | $(675,145)$ |
| Total comprehensive income |  |  |  |  |  |  | 2,469,228 |
| Common stock issued pursuant to: |  |  |  |  |  |  |  |
| Stock options exercised | 75,539 | 75,539 | 317,373 |  |  |  | 392,912 |
| Stock option related tax benefits |  |  | 199,800 |  |  |  | 199,800 |


| Issuance of new stock | 848,000 | 848,000 | 10,769,858 |  |  |  | 11,617,858 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Stock split effected in the form of a fifteen percent stock dividend with net cash received for fractional shares | 535,966 | 535,966 | $(535,964)$ |  |  |  | 2 |
| Balance at December 31, 2005 | 5,026,394 | ,026,394 | \$ 29,405,559 | \$ 7,707,054 | \$ | $(681,793)$ | \$ 41,457,214 |

See accompanying notes.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## Years Ended December 31, 2005, 2004 and 2003

|  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATING ACTIVITIES |  |  |  |  |  |  |
| Net income | \$ | 3,144,373 | \$ | 2,332,697 | \$ | 1,654,717 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |  |  |
| Depreciation and amortization |  | 696,090 |  | 643,028 |  | 468,175 |
| Provision for loan losses |  | 806,796 |  | 736,070 |  | 551,037 |
| Deferred income taxes |  | $(11,549)$ |  | 160,602 |  | $(53,180)$ |
| (Gain) loss on disposition of assets |  | 13,000 |  | $(5,636)$ |  | 9,270 |
| (Gain) loss on sale of securities |  | 16,422 |  | (57) |  |  |
| Gain on sale of membership interest in mortgage company |  |  |  | $(118,048)$ |  |  |
| Net increase in cash surrender value life insurance |  | $(200,050)$ |  | $(210,575)$ |  | $(72,688)$ |
| Change in assets and liabilities: |  |  |  |  |  |  |
| Increase in accrued interest receivable |  | $(549,457)$ |  | $(254,196)$ |  | $(412,577)$ |
| (Increase) decrease in other assets |  | $(95,996)$ |  | $(1,395,978)$ |  | 29,525 |
| Increase (decrease) in accrued expenses and other liabilities |  | 991,962 |  | $(639,510)$ |  | 37,163 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES |  | 4,811,591 |  | 1,248,397 |  | 2,211,442 |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |  |  |
| Purchase of investment securities available for sale |  | $(13,524,336)$ |  | $(28,835,075)$ |  | $(22,781,451)$ |
| Proceeds from maturities and repayments of investment securities available for sale |  | 6,374,682 |  | 7,782,416 |  | 18,821,155 |
| Proceeds from sale of securities available for sale |  | 3,845,157 |  | 4,312,157 |  |  |
| Proceeds from sale of membership interest in mortgage company |  |  |  | 580,548 |  |  |
| Loan originations and principal collections, net |  | $(70,984,109)$ |  | $(41,087,890)$ |  | $(33,444,785)$ |
| Purchases of premises and equipment |  | (2,440,261) |  | $(876,310)$ |  | $(982,632)$ |
| Proceeds from disposals of premises and equipment |  |  |  | 1,851 |  | 1,300 |
| Capital expenditures on foreclosed assets |  |  |  |  |  | $(20,861)$ |
| Proceeds from sales of foreclosed assets |  | 297,978 |  | 60,006 |  | 174,127 |
| Purchases of Federal Home Loan Bank stock |  | $(686,200)$ |  | $(497,200)$ |  | $(243,100)$ |
| Investment in life insurance |  |  |  |  |  | $(5,000,000)$ |
| Net cash paid in business combination |  |  |  |  |  | $(3,042,396)$ |
| NET CASH USED BY INVESTING ACTIVITIES |  | $(77,117,089)$ |  | $(58,559,497)$ |  | $(46,518,643)$ |
| CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |  |  |
| Net increase in deposits accounts |  | 48,431,967 |  | 55,033,864 |  | 8,192,367 |
| Net increase (decrease) in short-term borrowings |  | 13,657,048 |  | $(7,695,441)$ |  | 8,485,136 |
| Net increase in long-term debt |  | 2,000,000 |  | 8,248,000 |  | 8,000,000 |
| Proceeds from sale of common stock, net |  | 11,617,858 |  |  |  |  |
| Proceeds from stock options exercised |  | 392,912 |  | 348,948 |  | 448,437 |
| Net cash received for fractional shares |  | 2 |  | 1,790 |  | 6 |
| NET CASH PROVIDED BY FINANCING ACTIVITIES |  | 76,099,787 |  | 55,937,161 |  | 25,125,946 |
| NET INCERASE (DECREASE) IN CASH AND CASH EQUIVALENTS |  | 3,794,289 |  | $(1,373,939)$ |  | $(19,181,255)$ |
| CASH AND CASH EQUIVALENTS, BEGINNING |  | 5,677,218 |  | 7,051,157 |  | 26,232,412 |
| CASH AND CASH EQUIVALENTS, ENDING | \$ | 9,471,507 | \$ | 5,677,218 | \$ | 7,051,157 |

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE A - ORGANIZATION AND OPERATIONS

On June 29, 2001, Crescent Financial Corporation (the Company ) was formed as a holding company for Crescent State Bank (the Bank ). Upon formation, one share of the Company s $\$ 1$ par value common stock was exchanged for each of the outstanding shares of the Bank s $\$ 5$ par value common stock.

The Bank was incorporated December 22, 1998 and began banking operations on December 31, 1998. The Bank is engaged in general commercial and retail banking in Wake, Johnston, Lee and Moore Counties, North Carolina, operating under the banking laws of North Carolina and the rules and regulations of the Federal Deposit Insurance Corporation and the North Carolina Commissioner of Banks. The Bank undergoes periodic examinations by those regulatory authorities.

The Company formed Crescent Financial Capital Trust I during 2003 in order to facilitate the issuance of trust preferred securities. The Trust is a statutory business trust formed under the laws of the state of Delaware, of which all common securities are owned by the Company. Adoption of FASB Interpretation No. (FIN) 46, Consolidation of Variable Interest Entities results in the deconsolidation of the trust preferred subsidiary, Crescent Financial Capital Trust I. Upon deconsolidation, the junior subordinated debentures issued by the Company to the trust were included in long-term debt and the Company s equity interest in the trust was included in other assets. The deconsolidation of the trust did not materially impact net income.

The trust preferred securities presently qualify as Tier 1 regulatory capital and are reported in Federal Reserve regulatory reports as a minority interest in a consolidated subsidiary. The junior subordinated debentures do not qualify as Tier 1 regulatory capital. On March 1, 2005, the Board of Governors of the Federal Reserve issued the final rule that would retain the inclusion of trust preferred securities in Tier 1 capital of bank holding companies, but with stricter quantitative limits and clearer qualitative standards. Under the new rule, after a three-year transition period, the aggregate amount of trust preferred securities and certain other capital elements would be limited to 25 percent of tier 1 capital elements, net of goodwill less any associated deferred tax liability. The amount of trust preferred securities and certain other elements in excess of the limit could be included in tier 2 capital, subject to restrictions. The Company believes that the Bank would remain well capitalized under the new Federal Reserve Board guidelines (or the Company would still exceed the regulatory required minimums for capital adequacy purposes).

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Presentation

The accompanying consolidated financial statements include the accounts and transactions of Crescent Financial Corporation and its wholly-owned subsidiary Crescent State Bank. All significant intercompany transactions and balances have been eliminated in consolidation. Crescent Financial Corporation and its subsidiary are collectively referred to herein as the Company.

## Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses.

## Cash and Cash Equivalents

For purposes of the consolidated statements of cash flows, cash and cash equivalents include cash and due from banks, interest-earning deposits with banks and federal funds sold.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Securities Available for Sale

Available for sale securities are carried at fair value and consist of bonds and notes not classified as trading securities or as held to maturity securities. Unrealized holding gains and losses on available for sale securities are reported as a net amount in other comprehensive income, net of related tax effects. Gains and losses on the sale of available for sale securities are determined using the specific-identification method. Declines in the fair value of individual held to maturity and available for sale securities below their cost that are other than temporary would result in write-downs of the individual securities to their fair value. Such write-downs would be included in earnings as realized losses. Premiums and discounts are recognized in interest income using the interest method over the period to maturity.

## Loans

Loans that management has the intent and ability to hold for the foreseeable future, or until maturity, are reported at their outstanding principal adjusted for any charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans and unamortized premiums or discounts on purchased loans. Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment of the yield of the related loan. Interest on loans is recorded based on the principal amount outstanding. The accrual of interest on impaired loans is discontinued when, in management s opinion, the borrower may be unable to meet payments as they become due. Generally, loans are placed on nonaccrual when they are past due 90 days. While a loan is classified as nonaccrual and the future collectibility of the recorded loan balance is doubtful, collections of interest and principal are generally applied as a reduction to the principal outstanding. When the future collectibility of the recorded loan balance is not in doubt, interest income may be recognized on a cash basis. When a loan is charged-off, all unpaid accrued interest is reversed.

## Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. The provision for loan losses is based upon management s best estimate of the amount needed to maintain the allowance for loan losses at an adequate level. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management speriodic review of the collectibility of the loans in light of the current status of the portfolio, historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower $s$ ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. Management segments the loan portfolio by loan type in considering each of the aforementioned factors and their impact upon the level of the allowance for loan losses.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower s prior payment record, and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial and construction loans by either the present value of expected future cash flows discounted at the loan seffective interest rate, the loan s obtainable market price, or the fair value of the collateral if the loan is collateral dependent.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Allowance for Loan Losses (Continued)

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual consumer and residential loans for impairment disclosures.

## Premises and Equipment

Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Depreciation is calculated on the straight-line method over the estimated useful lives of the assets which are 3740 years for buildings and 35 years for furniture and equipment. Leasehold improvements are amortized over the terms of the respective leases or the estimated useful lives of the improvements, whichever is shorter. Repairs and maintenance costs are charged to operations as incurred, and additions and improvements to premises and equipment are capitalized. Upon sale or retirement, the cost and related accumulated depreciation are removed from the accounts and any gains or losses are reflected in current operations.

## Foreclosed Assets

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net expenses from foreclosed assets.

## Stock in Federal Home Loan Bank of Atlanta

As a requirement for membership, the Company invests in stock of the Federal Home Loan Bank of Atlanta ( FHLB ). This investment is carried at cost. Due to the redemption provisions of the FHLB, the Company estimated that fair value equals cost and that this investment was not impaired at December 31, 2005.

## Income Taxes

Deferred tax assets and liabilities are recognized for the estimated future tax consequences attributable to differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax assets are also recognized for operating loss carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates in effect for the year in which the temporary differences are expected to be recovered or settled.

Deferred tax assets are reduced by a valuation allowance if it is more likely than not that the tax benefits will not be realized.

## Stock Compensation Plans

In December 2004, the FASB issued SFAS No. 123(R), Accounting for Stock-Based Compensation (SFAS No. 123(R)). SFAS No. 123(R) establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services. This Statement focuses primarily on accounting for transactions in which an entity obtains employee services in share-based payment transactions. SFAS No. 123(R) requires that the fair value of such equity instruments be recognized as an expense in the historical financial statements as services are performed. Prior to SFAS No. 123(R), only certain pro forma disclosures of fair value were required. The provisions of this Statement are effective for the first annual reporting period that begins after June 15, 2005. Accordingly, we will adopt SFAS No. 123(R) commencing with the quarter ending March 31, 2006.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Stock Compensation Plans (Continued)

At December 31, 2005, the Company has two stock-based compensation plans, which are more fully described in Note O. Had compensation costs for the Company s stock option plans been determined based on the fair value at the grant date for awards in 2005, 2004 and 2003, the Company s net income and net income per share would have changed to the pro forma amounts indicated as follows:

|  | (Dollars in thousands) |  |  |
| :---: | :---: | :---: | :---: |
| Net income: |  |  |  |
| As reported | \$ 3,144 | \$ 2,333 | \$ 1,655 |
| Deduct: Total stock-based employee compensation expense determined under fair value method for all awards, net of related tax effects | (135) | (69) | (74) |
| Pro forma | \$ 3,009 | \$ 2,264 | \$ 1,581 |
| Basic earnings per share: |  |  |  |
| As reported | \$ . 74 | \$ . 57 | \$ . 46 |
| Pro forma | . 72 | . 56 | . 44 |
| Diluted earnings per share: |  |  |  |
| As reported | \$ . 70 | \$ . 54 | \$ . 44 |
| Pro forma | . 67 | . 53 | . 42 |
| Per Share Results |  |  |  |

During 2005, 2004 and 2003, the Company effected stock splits in the form of $15 \%, 20 \%$ and $15 \%$ stock dividends, respectively. Basic and diluted net income per common share have been computed by dividing net income for each period by the weighted average number of shares of common stock outstanding during each period after retroactively adjusting for these stock splits. All references herein to net income per share and weighted average shares outstanding have been adjusted to give effect to these stock splits.

Basic earnings per share represents income available to common stockholders divided by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflect additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed issuance. Potential common shares that may be issued by the Company relate solely to outstanding stock options and are determined using the treasury stock method. For the years ended December 31, 2005 and 2004, there were 9,000 and 24,725 outstanding stock options, respectively, which were not included in the computation of diluted earnings per share because they had no dilutive effect. There were no anti-dilutive shares for the year ended December 31, 2003.

## Comprehensive Income

The Company reports as comprehensive income all changes in stockholders equity during the year from sources other than shareholders. Other comprehensive income refers to all components (revenues, expenses, gains, and losses) of comprehensive income that are excluded from net income. The Company s only component of other comprehensive income is unrealized gains and losses on investment securities available for sale.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Comprehensive Income (Continued)

The components of other comprehensive income and related tax effects are as follows:

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | :---: | :---: | :---: | :---: |
| Unrealized holding losses on available for sale securities | $\$(1,099,436)$ | $\$(170,552)$ | $\$(484,783)$ |  |
| Tax effect | 424,291 | 52,922 | 186,884 |  |
|  |  | $(675,145)$ | $(117,630)$ | $(297,899)$ |
|  | $\$(675,145)$ | $\$(117,630)$ | $\$(297,899)$ |  |

## Mortgage Loan Origination and Other Fees

Mortgage loan origination fees represent fees received for the origination of loans for sale in the secondary market through the Company s relationship with Sidus Financial Corporation (Sidus ), as well as other mortgage brokers. These fees are recognized in income as they are earned upon the closing of each loan. A membership interest in Sidus was sold during 2004, and although the Company no longer receives dividend distributions from Sidus, we will continue to originate loans for and collect mortgage loan origination fees from Sidus.

Fees derived from leasing and investment transactions with Technology Capital Partners and the Capital Investment Group, Inc., respectively, are recognized in income as these transactions are consummated.

## Goodwill

Goodwill arose from the 2003 purchase of Centennial Bank. Pursuant to Statement of Financial Accounting Standards ( SFAS ) No. 142, Goodwill and Other Intangible Assets, goodwill acquired will not be amortized but will be subject to an annual impairment test. Goodwill recorded by the Company amounted to $\$ 3,600,298$ at December 31, 2005 and 2004. There were no impairment charges recorded in 2005 or 2004 as a result of the Goodwill testing.

## Other Intangible Assets

Other intangible assets were acquired in conjunction with the 2003 purchase of Centennial Bank. Subject to the provisions of SFAS No. 142, such other intangible assets, which consist solely of the deposit base premium acquired through the purchase of Centennial, are amortized over the approximate estimated lives of the related acquired deposit relationships. In accordance with the Company s estimate of the approximate lives of the acquired deposit relationships, a 10 year straight-line amortization schedule has been established for the other intangible asset related to the financial institution acquisition. The Company will continue to evaluate the amortization period and such amortization period could be revised downwards (but not upwards) in the future if circumstances warrant. The initial deposit premium was $\$ 209,012$. The balance of the unamortized deposit premium was $\$ 160,242$ and $\$ 181,143$ at December 31, 2005 and 2004, respectively. Amortization of the deposit premium amounted to $\$ 20,901$ for both of the years ended December 31, 2005 and 2004 and $\$ 6,968$ for the year ended December 31, 2003. Amortization of the core deposit intangible is estimated to be $\$ 20,901$ per year for each of the next five years.

## Segment Reporting

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SFAS No. 131, Disclosure about Segments of an Enterprise and Related Information , requires that public entities disclose information about products and services provided by operating segments, geographic areas and major customers, differences between the measurements used in reporting segment information and those used in the entity s general-purpose financial statements, and changes in the measurement of segment amounts from period to period.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## Segment Reporting (Continued)

Operating segments are components of an enterprise with separate financial information available for use by the chief operating decision maker to allocate resources and to assess performance. The Company has determined that it has one significant operating segment, the providing of financial services, including commercial and retail banking, mortgage, and investment services, to customers located in its market areas. The various products are those generally offered by community banks, and the allocation of resources is based on the overall performance of the Company, rather than the performance of individual branches or products.

## New Accounting Standards

On December 12, 2003, the American Institute of Certified Public Accountants ( AICPA ) released Statement of Position ( SOP ) 03-03, Accounting for Certain Loans or Debt Securities Acquired in a Transfer. This statement of position addresses accounting for differences between contractual cash flows and cash flows expected to be collected from investor s initial investment in loans or debt securities (loans) acquired in a transfer if those differences are attributable, at least in part, to credit quality. This SOP is effective for loans acquired in fiscal years beginning after December 15, 2004. The adoption of SOP 03-3 on January 1, 2005 did not have a material impact on the consolidated financial statements.

In November 2003, the Emerging Issues Task Force ( EITF ) issued EITF Issue No. 03-01, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments ( EITF 03- 01 ). EITF 03-01 provided guidance for evaluating whether an investment is other-than-temporarily impaired and requires certain disclosures with respect to these investments. In September 2004, the Financial Accounting Standards Board ( FASB ) issued a FASB Staff Position ( FSP EITF 03-1-b ) to delay the requirement to record impairment losses EITF 03-1. The guidance also included accounting considerations subsequent to the recognition of an other-than-temporary impairment and requirements for disclosures about unrealized losses that have not been recognized as other-than-temporary impairments. In November 2005, the FASB issued FSP FAS 115-1 and FAS 124-1, which addresses the determination as to when an investment is considered impaired. This FSP nullifies certain requirements of EITF 03-01 and supersedes EITF Topic No. D-44, Recognition of Other-Than-Temporary Impairment upon the Planned Sale of a Security Whose Cost Exceeds Fair Value. This FSP is to be applied to reporting periods beginning after December 15. 2005. Adoption of this FSP is not expected to have a material effect on the Company s consolidated financial statements.

In May 2005, the FASB issued SFAS No. 154, Accounting Changes and Error Corrections, which replaces APB Opinion No. 20 Accounting Changes and SFAS No. 3 Reporting Accounting Changes in Interim Financial Statements. SFAS No. 154 changes the requirements for the accounting for and reporting of a change in an accounting principle. SFAS No. 154 requires retrospective application for voluntary changes in an accounting principle unless it is impracticable to do so. SFAS No. 154 is effective for accounting changes made in fiscal years beginning after December 15, 2005. The Company will adopt SFAS No. 154 on January 1, 2006 with no expected material effect on its consolidated financial statements.

In December 2004, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 123(R), Share-Based Payments, which is a revision of SFAS No. 123 Accounting for Stock-Based Compensation and supersedes Accounting Principles Board ( APB ) Opinion No. 25 Accounting for Stock Issued to Employees. SFAS No. 123(R) requires companies to recognize in the income statement the grant-date fair value of stock options and other equity-based compensation issued to employees over the period during which an employee is required to provide service in exchange for the award, which will often be the shorter of the vesting period of the period the employee will be retirement eligible. SFAS No. 123(R) sets accounting requirements for share-based compensation to employees, including employee-stock purchase plans ( ESPPs ). Awards to most nonemployee directors will be accounted for as employee awards. This Statement was to be effective for public companies that do not file as small business issuers as of the beginning of interim or annual reporting periods beginning after June 15, 2005. In April 2005, the Securities and Exchange Commission ( SEC ) issued Release No. 2005-57, which defers the effective date of SFAS No. 123(R) for many registrants. Registrants that do not file as small business users must adopt SFAS No. 123(R) as of the beginning of their first annual period beginning after June 15, 2005. Accordingly, the Company will adopt SFAS No. 123(R) on January 1, 2006, and the adoption could have a material effect on its consolidated financial statements.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## New Accounting Standards (Continued)

In March 2005, the SEC issued Staff Accounting Bulletin No. 107 ( SAB 107 ), which contains guidance on applying the requirements in SFAS No. 123(R). SAB 107 provides guidance on valuation techniques, development of assumptions used in valuing employee share options and related MD\&A disclosures. SAB 107 is effective for the period in which SFAS No. 123(R) is adopted. The Company will adopt SAB 107 on January 1,2006 , and is currently evaluating the effect on its consolidated financial statements.

From time to time the FASB issues exposure drafts for proposed statements of financial accounting standards. Such exposure drafts are subject to comment from the public, to revisions by the FASB and to final issuance by the FASB as statements of financial accounting standards. Management considers the effect of the proposed statements on the consolidated financial statements of the Company and monitors the status of changes to and proposed effective dates of exposure drafts.

## Reclassifications

Certain amounts in the 2004 and 2003 consolidated financial statements have been reclassified to conform to the 2005 presentation. The reclassifications had no effect on net income or stockholders equity as previously reported.

## NOTE C - INVESTMENT SECURITIES

The following is a summary of the securities portfolios by major classification:

|  |  | December 31, 2005 <br> Gross <br> unrealized <br> gains |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| unreass <br> losses | Fair value |  |  |  |  |


|  |  | December 31, 2004 <br> Gross <br> Gross |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Amortized <br> cost | gnealized <br> gains | unrealized <br> losses | Fair value |

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE C - INVESTMENT SECURITIES (Continued)

There were gross gains from sales of securities of $\$ 538$ and gross losses of $\$ 16,960$ in 2005. In 2004 there were gross securities gains of $\$ 57$ and no security losses from sales of securities. There were no security gains or losses in 2003.

The following tables show investments gross unrealized losses and fair values, aggregated by investment category and length of time that the individual securities have been in a continuous unrealized loss position, at December 31, 2005 and 2004. The current year unrealized losses on investment securities are a result of volatility in the market during 2005 and relate to nine U.S. Government agency securities, fifty-one mortgage-backed securities, and fifteen municipal securities. The prior year unrealized losses on investment securities are a result of volatility in the market during 2004 and relate to three U.S. Government agency security, twenty-seven mortgage-backed securities, and eight municipal securities. All unrealized losses on investment securities are considered by management to be temporarily impaired given the credit ratings on these investment securities.

|  | Less Than 12 MonthsFair valueUnrealized <br> losses |  | December 31, 2005 <br> 12 Months or More Unrealized <br> Fair value losses |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. government securities and obligations of U.S. government agencies | \$ 4,357,371 | \$ 98,615 | \$ 1,435,574 | \$ 52,866 | \$ 5,792,945 | \$ 151,481 |
| Mortgage-backed securities | 15,763,472 | 278,572 | 17,319,426 | 616,640 | 33,082,898 | 895,212 |
| Municipals | 4,715,660 | 71,011 | 2,778,200 | 80,078 | 7,493,860 | 151,089 |
| Total temporarily impaired securities | \$ 24,836,503 | \$ 448,198 | \$ 21,533,200 | \$ 749,584 | \$ 46,369,703 | \$ 1,197,782 |


|  | Less Than 1 <br> Fair value | Months <br> Unrealized losses |  | Decembe 12 Month air value | Un | 2004 ore ealized osses | Fair value |  | realized losses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities available for sale: |  |  |  |  |  |  |  |  |  |
| U.S. government securities and obligations of U.S. government agencies | \$ 1,467,512 | \$ 15,988 | \$ | 492,754 | \$ | 8,574 | \$ 1,960,266 | \$ | 24,562 |
| Mortgage-backed securities | 18,309,323 | 133,626 |  | 2,729,747 |  | 66,063 | 21,039,070 |  | 199,689 |
| Municipals | 3,487,195 | 68,158 |  | 683,107 |  | 32,490 | 4,170,302 |  | 100,648 |
| Total temporarily impaired securities | \$ 23,264,030 | \$ 217,772 | \$ | 3,905,608 |  | 07,127 | \$ 27,169,638 |  | 324,899 |

At December 31, 2005 and 2004, investment securities with a carrying value of $\$ 17,765,148$ and $\$ 10,414,292$, respectively, were pledged to secure public deposits, borrowings and for other purposes required or permitted by law.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE C - INVESTMENT SECURITIES (Continued)

The amortized cost and fair values of securities available for sale at December 31, 2005 by expected maturity are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | Amortized |  |
| :--- | ---: | ---: |
|  | cost | Fair value |
| Due within one year | $\$, 635,039$ | $\$ 4,502,727$ |
| Due after one year through five years | $27,778,634$ |  |
| Due after five years through ten years | $27,163,962$ |  |
| Due after ten years | $16,708,118$ |  |
|  | $7,537,978$ |  |

The following table presents the carrying values, intervals of maturities or repricings, and weighted average yields of our investment portfolio at December 31, 2005:

|  | Repricing or Maturing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less than one year | One to <br> five years <br> (Do | Five to ten years ars in thousa | Over ten years | Total |
| Securities available for sale: |  |  |  |  |  |
| U. S. government agencies |  |  |  |  |  |
| Balance | \$ | \$ 3,371 | \$ 2,422 | \$ | \$ 5,793 |
| Weighted average yield |  | 4.01\% | 4.77\% |  | 4.32\% |
| Mortgage-backed securities |  |  |  |  |  |
| Balance | \$ 4,503 | \$ 20,241 | \$ 7,710 | \$ 1,693 | \$ 34,147 |
| Weighted average yield | 4.30\% | 4.43\% | 4.43\% | 4.44\% | 4.41\% |
| Municipal securities |  |  |  |  |  |
| Balance | \$ | \$ 3,552 | \$ 6,239 | \$ 5,319 | \$ 15,110 |
| Weighted average yield |  | 3.48\% | 3.77\% | 4.18\% | 3.84\% |
| Other |  |  |  |  |  |
| Balance | \$ | \$ | \$ | \$ 500 | \$ 500 |
| Weighted average yield |  |  |  | 9.00\% | 9.00\% |
| Total |  |  |  |  |  |
| Balance | \$ 4,503 | \$ 27,164 | \$ 16,371 | \$ 7,512 | \$ 55,550 |
| Weighted average yield | 4.30\% | 4.26\% | 4.20\% | 4.56\% | 4.28\% |

NOTE D - LOANS

Following is a summary of loans at December 31, 2005 and 2004.

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|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ |
| :--- | ---: | ---: |
| Real estate - commercial | $\$ 174,038,866$ | $\$ 121,825,475$ |
| Real estate - residential | $14,914,096$ | $11,604,205$ |
| Construction loans | $46,607,263$ | $38,915,656$ |
| Commercial and industrial loans | $52,707,715$ | $48,757,114$ |
| Home equity loans and lines of credit | $34,920,770$ | $30,959,911$ |
| Loans to individuals | $5,670,103$ | $5,846,191$ |
|  |  |  |
| Total loans | $328,858,813$ | $257,908,552$ |
| Less: |  |  |
| Deferred loan fees | $(5,351,000)$ | $(3,668,000)$ |
| Allowance for loan losses | $\$ 323,970,640$ | $\$ 253,793,327$ |
|  |  |  |
| Total |  |  |

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE D - LOANS (Continued)

Loans are primarily made in the Company s market area of North Carolina, principally Wake, Johnston, Lee and Moore Counties. Real estate loans can be affected by the condition of the local real estate market. Commercial and consumer and other loans can be affected by the local economic conditions.

No loans have been restructured during 2005 or 2004. Loans totaling $\$ 26,000$ and $\$ 5,000$ were considered impaired as of December 31, 2005 and 2004, respectively. Impaired loans at December 31, 2005 of $\$ 26,000$, which represented all of the Company s non-accruing loans on that date, had a corresponding valuation allowance of $\$ 10,000$. Impaired loans at December 31, 2004 of $\$ 5,000$, which represented all of the Company s non-accruing loans on that date, had a corresponding valuation allowance of $\$ 3,000$. The average recorded investment in impaired loans during the years ended December 31, 2005 and 2004 was $\$ 94,000$ and $\$ 251,000$, respectively. For the years ended December 31, 2005 and 2004, the interest income the Company recognized from impaired loans during the portion of the year that they were impaired was not material.

The Company has granted loans to certain directors and executive officers of the Company and their related interests. Such loans are made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other borrowers and, in management s opinion, do not involve more than the normal risk of collectibility. All loans to directors and executive officers or their related interests are submitted to the Board of Directors for approval. A summary of loans to directors, executive officers and their interests follows:

| Loans to directors and officers as a group at December 31, 2004 | $\$ 10,997,540$ |
| :--- | ---: |
| Net disbursements during year ended December 31, 2005 | $4,993,288$ |
|  |  |
| Loans to directors and officers as a group at December 31, 2005 | $\$ 15,990,828$ |

At December 31, 2005, the Company had pre-approved but unused lines of credit totaling $\$ 1,459,246$ to executive officers, directors and their related interests. No additional funds are committed to be advanced at December 31, 2005.

An analysis of the allowance for loan losses follows:

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | :---: | :---: | :---: | :---: |
| Balance at beginning of year | $\$ 3,668,000$ | $\$ 3,304,250$ | $\$ 1,711,300$ |
| Provision for loan losses | 806,796 | 736,070 | 551,037 |
| Charge-offs | $(182,973)$ | $(431,318)$ | $(98,748)$ |
| Recoveries | 59,177 | 58,998 | 12,161 |
| Net charge-offs | $(123,796)$ | $(372,320)$ | $(86,587)$ |
| Allowance recorded related to loans acquired in acquisition of Centennial Bank |  |  | $1,128,500$ |
| Balance at end of year | $\$ 4,351,000$ | $\$ 3,668,000$ | $\$ 3,304,250$ |

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE E - PREMISES AND EQUIPMENT

Following is a summary of premises and equipment at December 31, 2005 and 2004:

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ |
| :--- | :---: | :---: |
| Land | $\$ 1,293,923$ | $\$ 1,043,923$ |
| Buildings and leasehold improvements | $3,015,307$ | $1,526,465$ |
| Furniture and equipment | $2,540,053$ | $1,945,719$ |
| Less accumulated depreciation | $(2,005,227)$ | $(1,485,923)$ |
|  |  |  |
| Total | $\$ 4,844,056$ | $\$ 3,030,184$ |

Depreciation and amortization amounting to $\$ 613,388$ in 2005, $\$ 542,570$ in 2004 and $\$ 338,396$ in 2003 is included in occupancy and equipment expense.

## NOTE F - DEPOSITS

The weighted average cost of time deposits was $3.24 \%$ and $2.61 \%$ at December 31, 2005 and 2004, respectively.

At December 31, 2005, the scheduled maturities of certificates of deposit are as follows:

|  | $\begin{aligned} & \text { Less than } \\ & \$ 100,000 \end{aligned}$ | $\begin{gathered} \$ 100,000 \text { or } \\ \text { more } \end{gathered}$ | Total |
| :---: | :---: | :---: | :---: |
| Three months or less | \$ 7,063,299 | \$ 21,214,003 | \$ 28,277,302 |
| Over three months through one year | 32,528,131 | 68,814,200 | 101,342,331 |
| Over one year through three years | 17,657,202 | 22,599,388 | 40,256,590 |
| Over three years to five years | 2,451,852 | 5,863,073 | 8,314,925 |
| Total | \$ 59,700,484 | \$ 118,490,664 | \$ 178,191,148 |

## NOTE G - BORROWINGS

## Short-term Borrowings

The Company may purchase federal funds through unsecured federal funds guidance lines of credit totaling $\$ 26.7$ million at December 31, 2005. These lines are intended for short-term borrowings and are subject to restrictions limiting the frequency and terms of advances. These lines of credit are payable on demand and bear interest based upon the daily federal funds rate. The Company had $\$ 4,779,000$ outstanding balance on the lines of credit as of December 31, 2005.

Also included in short-term borrowings are repurchase agreements with outstanding balances of $\$ 185,153$ at December 31, 2005. Securities sold under agreements to repurchase generally mature within one day from the transaction date and are collateralized by U.S. Government Agency obligations.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE G - BORROWINGS (Continued)

## Short-term Borrowings (Continued)

A summary of selected data related to short-term borrowed funds follows:

|  | For the Year Ended December 31, <br> $\mathbf{2 0 0 5}$ <br> (Dollars in thousands) |  |
| :--- | :--- | :--- |
| Short-term borrowings: | 4,964 |  |
| Repurchase agreements and federal funds purchased: | 5,809 | 1,307 |
| Balance outstanding at end of year | 2,393 | 1,307 |
| Maximum amount outstanding at any month end during the year | $3.60 \%$ | 2,473 |
| Average balance outstanding during the year | $4.34 \%$ | $1.94 \%$ |
| Weighted-average interest rate during the year |  | $2.40 \%$ |
| Weighted-average interest rate at end of year |  |  |

The Company has a $\$ 82.2$ million credit line available with the Federal Home Loan Bank for advances. These advances are secured by a blanket floating lien on qualifying commercial real estate, first mortgage loans and pledged investment securities with a market value of $\$ 10.6$ million.

At December 31, 2005, the Company had the following advances outstanding from the Federal Home Loan Bank of Atlanta:

| Maturity | Interest Rate | Rate Type | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ |  |
| :--- | ---: | :--- | ---: | ---: | ---: |
| May 10, 2006 | $4.56 \%$ | Fixed | $\$ 2,000,000$ | $\$ 2,000,000$ |  |
| July 6, 2011 | $4.44 \%$ | Convertible | $5,000,000$ | $5,000,000$ |  |
| July 16, 2012 | $3.84 \%$ | Convertible | $5,000,000$ | $5,000,000$ |  |
| July 20, 2006 | $4.19 \%$ | Adjustable | $8,000,000$ | $8,000,000$ |  |
| January 27, 2010 | $3.97 \%$ | Convertible | $12,000,000$ |  |  |
|  |  |  |  | $\$ 32,000,000$ | $\$ 20,000,000$ |

At December 31, 2005 and 2004, the weighted average interest rates on the above advances were $4.12 \%$ and $3.19 \%$, respectively. The advances maturing on July 6, 2011 and July 16, 2012 bearing interest at $4.44 \%$ and $3.84 \%$, respectively, are continuously convertible every three months to a variable rate at the three month London Inter-Bank Offering Rate. The advance maturing on January 27, 2010 bears interest at $3.97 \%$ and is convertible after January 2006 to a variable rate at the three month London Inter-Bank Offering Rate.

At December 31, 2005, two notes with maturities of less than one year were classified as short-term borrowings, totaling $\$ 10,000,000$. At December 31, 2004 there were no long-term borrowings with maturity dates of less than one year.

The Company issued $\$ 8,248,000$ of junior subordinated debentures to Crescent Financial Capital Trust I (the Trust ) in exchange for the proceeds of trust preferred securities issued by the Trust. The junior subordinated debentures are included in long-term debt and the Company sequity interest in the trust is included in other assets.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE G - BORROWINGS (Continued)

## Long-term Debt (Continued)

The junior subordinated debentures pay interest quarterly at an annual rate, reset quarterly, equal to LIBOR plus $3.10 \%$. The debentures are redeemable on October 7, 2008 or afterwards, in whole or in part, on any January 7, April 7, July 7, or October 7. Redemption is mandatory at October 7, 2033. The Company guarantees the trust preferred securities through the combined operation of the junior subordinated debentures and other related documents. The Company s obligation under the guarantee is unsecured and subordinate to senior and subordinated indebtedness of the Company.

The trust preferred securities presently qualify as Tier 1 regulatory capital and are reported in Federal Reserve regulatory reports as a minority interest in a consolidated subsidiary. The junior subordinated debentures do not qualify as Tier 1 regulatory capital. On March 1, 2005, the Board of Governors of the Federal Reserve issued a final rule stating that trust preferred securities will continue to be included in Tier 1 capital, subject to stricter quantitative and qualitative standards. For Bank Holding Companies, trust preferred securities will continue to be included in Tier 1 capital up to $25 \%$ of core capital elements (including trust preferred securities) net of goodwill less any associate deferred tax liability.

## NOTE H - LEASES

The Company has entered into ten non-cancelable operating leases for its main office, operations center, and branch facilities. Future minimum lease payments under these leases for the years ending December 31 are as follows:

| 2006 | $\$ 776,996$ |
| :--- | ---: |
| 2007 | 640,092 |
| 2008 | 645,731 |
| 2009 | 568,985 |
| 2010 | 173,631 |
| Thereafter | $2,464,196$ |
|  |  |
| Total | $\$ 5,269,631$ |

The leases contain renewal options for various additional terms after the expiration of the initial term of each lease. The cost of such rentals is not included above. Total rent expense for the years ended December 31, 2005, 2004 and 2003 amounted to $\$ 743,095, \$ 539,240$ and $\$ 391,204$, respectively.

## NOTE I - INCOME TAXES

The significant components of the provision for income taxes for the years ended December 31, 2005, 2004 and 2003 are as follows:

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | :--- | :--- | :--- | :--- |
| Current tax provision: | $\$ 1,366,832$ | $\$$ | 809,768 | $\$ 748,362$ |
| Federal | 303,617 | 201,830 | 178,419 |  |
| State |  |  |  |  |
|  | $1,670,449$ | $1,011,598$ | 926,781 |  |


| Deferred tax provision (benefit): |  |  |  |
| :--- | :---: | ---: | ---: |
| Federal | $(34,424)$ | 117,839 | $(43,662)$ |
| State | 22,875 | 42,763 | $(9,519)$ |
|  | $(11,549)$ | 160,602 | $(53,181)$ |
|  |  |  |  |
| Provision for income taxes | $\$ 1,658,900$ | $\$ 1,172,200$ | $\$ 873,600$ |

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE I - INCOME TAXES (Continued)

The difference between the provision for income taxes and the amounts computed by applying the statutory federal income tax rate of $34 \%$ to income before income taxes is summarized below:

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | :---: | :---: | :---: |
| Tax computed at statutory rate of $\mathbf{3 4 \%}$ | $\$ 1,633,113$ | $\$ 1,191,665$ | $\$ 859,627$ |
| Effect of state income taxes | 235,976 | 173,645 | 115,038 |
| Non-taxable income | $(158,773)$ | $(114,271)$ | $(108,844)$ |
| Non-taxable Bank Owned Life Insurance | $(77,119)$ | $(90,573)$ | $(30,751)$ |
| Other | 25,703 | 11,734 | 38,530 |
|  | $\$ 1,658,900$ | $\$ 1,172,200$ | $\$ 873,600$ |

Significant components of deferred taxes at December 31, 2005 and 2004 are as follows:

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ |
| :--- | ---: | ---: |
| Deferred tax assets: | $\$ 1,539,907$ | $\$ 1,282,066$ |
| Allowance for loan losses | 215,279 | 394,540 |
| Net operating loss carryforwards | 109,702 | 58,265 |
| Premises and equipment | 15,856 | 19,903 |
| Rent abatement | 427,715 | 3,425 |
| Unrealized loss on securities | 96,866 | 186,391 |
| Other | $2,405,325$ | $1,944,590$ |
| Net deferred tax assets |  |  |
| Deferred tax liabilities: | $(61,780)$ | $(69,838)$ |
| Intangible assets | $(62,881)$ | $(50,909)$ |
| Deferred loan costs | $(64,421)$ | $(43,438)$ |
| Prepaid expenses | $(189,082)$ | $(164,185)$ |
|  |  | $\$ 2,216,243$ |

It is management sopinion that realization of the net deferred tax asset is more likely than not based on the Company s history of taxable income and estimates of future taxable income.

The Company has net operating loss carryforwards for federal tax purposes of approximately $\$ 633,000$, which were acquired in the merger of Centennial Bank and which expire beginning in 2020.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE J - NON-INTEREST INCOME AND OTHER NON-INTEREST EXPENSE

The major components of non-interest income for the years ended December 31, 2005, 2004 and 2003 are as follows:

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: | ---: | ---: |
| Mortgage loan origination fees | $\mathbf{7 5 5 , 3 0 0}$ | $\$ 643,287$ | $\$ \mathbf{6 1 9 , 7 1 4}$ |
| Service charges and fees on deposits accounts | $1,044,771$ | 876,207 | 617,924 |
| Gain (loss) on sale of securities | $(16,422)$ | 57 |  |
| Distribution from mortgage company | 38,152 | 286,646 | 207,948 |
| Brokerage referral fees | 203,168 | 138,237 | 92,011 |
| Gain on sale of membership interest in mortgage company | 226,156 | 18,048 |  |
| Earnings on cash value of bank owned life insurance | 234,950 | 79,768 |  |
| Other | 166,087 | 44,542 | 27,291 |
|  |  |  |  |
| Total | $\$ 2,417,212$ | $\$ 2,341,974$ | $\$ 1,644,656$ |

The major components of other non-interest expense for the years ended December 31, 2005, 2004 and 2003 are as follows:

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |  |
| :--- | :--- | :--- | :--- | :--- |
| Postage, printing and office supplies | $\$ 411,673$ | $\$ 335,961$ | $\$$ | 261,455 |
| Advertising and promotions | 396,772 | 318,901 | 199,462 |  |
| Data processing expense | 647,685 | 549,397 | 369,923 |  |
| Professional fees and services | 711,805 | 566,171 | 366,868 |  |
| Other | 960,621 | 823,932 | 555,153 |  |
|  |  |  |  |  |
| Total | $\$ 3,128,556$ | $\$ 2,594,362$ | $\$ 1,752,861$ |  |

## NOTE K - RESERVE REQUIREMENTS

The aggregate net reserve balance maintained under the requirements of the Federal Reserve, which is non-interest bearing, was approximately $\$ 3,632,000$ at December 31, 2005.

## NOTE L - REGULATORY MATTERS

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company s and Bank s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to bank holding companies.

The Bank, as a North Carolina banking corporation, may pay dividends to the Company only out of undivided profits as determined pursuant to North Carolina General Statutes Section 53-87. However, regulatory authorities may limit payment of dividends by any bank when it is determined that such a limitation is in the public interest and is necessary to ensure the financial soundness of the bank.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE L - REGULATORY MATTERS (Continued)

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total and Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2005 and 2004, that the Company and the Bank met all capital adequacy requirements to which they are subject.

As of December 31, 2005, the most recent notification from the Federal Deposit Insurance Corporation categorized Crescent State Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, an institution must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following tables. There are no conditions or events since the notification that management believes have changed the Bank s category. The Bank s actual capital amounts and ratios as of December 31, 2005 and 2004 are presented in the table below.

|  | Actual |  | Minimum for capital adequacy purposes |  |  | Minimum to be well capitalized under prompt corrective action provisions |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio |  | mount (Dollars | Ratio housands |  | ount | Ratio |
| As of December 31, 2005 : |  |  |  |  |  |  |  |  |
| Total Capital (to Risk-Weighted Assets) | \$ 38,275 | 10.33\% | \$ | 29,643 | 8.00\% | \$ | 37,053 | 10.00\% |
| Tier I Capital (to Risk-Weighted Assets) | 33,924 | 9.16\% |  | 14,821 | 4.00\% |  | 22,232 | 6.00\% |
| Tier I Capital (to Average Assets) | 33,924 | 8.42\% |  | 16,123 | 4.00\% |  | 20,155 | 5.00\% |
| As of December 31, 2004: |  |  |  |  |  |  |  |  |
| Total Capital (to Risk-Weighted Assets) | \$ 32,423 | 10.87\% | \$ | 23,861 | 8.00\% | \$ | 29,847 | 10.00\% |
| Tier I Capital (to Risk-Weighted Assets) | 28,755 | 9.64\% |  | 11,931 | 4.00\% |  | 17,908 | 6.00\% |
| Tier I Capital (to Average Assets) | 28,755 | 8.80\% |  | 13,074 | 4.00\% |  | 16,343 | 5.00\% |

The Company is also subject to these requirements. At December 31, 2005, the Company s total capital to risk-weighted assets, Tier I capital to risk-weighted assets and Tier I capital to average assets were $13.68 \%, 12.51 \%$ and $11.51 \%$, respectively. At December 31, 2004, the Company s total capital to risk-weighted assets, Tier I capital to risk-weighted assets and Tier I capital to average assets were $11.61 \%, 10.38 \%$ and $9.49 \%$, respectively.

## NOTE M - OFF-BALANCE SHEET RISK

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer s creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Bank, upon extension of credit is based on management $s$ credit evaluation of the borrower. Collateral obtained varies but may include real estate, stocks, bonds, and certificates of deposit.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE M - OFF-BALANCE SHEET RISK (Continued)

A summary of the contract amount of the Bank s exposure to off-balance sheet credit risk as of December 31, 2005 is as follows (amounts in thousands):

| Financial instruments whose contract amounts represent credit risk: | $\$ 63,165$ |
| :--- | ---: |
| Commitments to extend credit | 31,921 |
| Undisbursed equity lines of credit | 1,955 |
| Financial standby letters of credit | 250 |
| Commitment to invest in Small Business Investment Corporation |  |

Financial instruments include cash and due from banks, interest-earning deposits with banks, federal funds sold, investment securities, loans, Federal Home Loan Bank stock, investment in life insurance, accrued interest receivable, accrued interest payable, deposit accounts, and borrowings. Fair value estimates are made at a specific moment in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company s entire holdings of a particular financial instrument. Because no active market readily exists for a portion of the Company sfinancial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

The following methods and assumptions were used to estimate the fair value of each class of financial instruments for which it is practicable to estimate that value:

## Cash and Due from Banks and Interest-Earning Deposits with Banks

The carrying amounts for cash and due from banks and interest-earning deposits with banks approximate fair value because of the short maturities of those instruments.

## Investment Securities

Fair value for investment securities equals quoted market price if such information is available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

## Loans

For certain homogenous categories of loans, such as residential mortgages, fair value is estimated using the quoted market prices for securities backed by similar loans, adjusted for differences in loan characteristics. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

## Federal Home Loan Bank Stock

The carrying value of Federal Home Loan Bank stock approximates fair value based on the redemption provisions of the Federal Home Loan Bank.

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## Investment in Life Insurance

The carrying value of life insurance approximates fair value because this investment is carried at cash surrender value, as determined by the insurers.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE N - DISCLOSURES ABOUT FAIR VALUES OF FINANCIAL INSTRUMENTS (Continued)

## Deposits

The fair value of demand deposits, savings, money market and NOW accounts is the amount payable on demand at the reporting date. The fair value of time deposits is estimated using the rates currently offered for instruments of similar remaining maturities.

## Short-term Borrowings and Long-term Debt

The fair value of short-term borrowings and long-term debt are based upon the discounted value when using current rates at which borrowings of similar maturity could be obtained.

## Accrued Interest Receivable and Accrued Interest Payable

The carrying amounts of accrued interest receivable and payable approximate fair value, because of the short maturities of these instruments.

The carrying amounts and estimated fair values of the Company s financial instruments, none of which are held for trading purposes, are as follows at December 31, 2005 and 2004:

|  | 2005 |  |  | 2004 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount | Estimated |  | Carrying amount |  | Estimated |  |
|  |  |  | fair value |  |  |  | fair value |
| Financial assets: |  |  |  |  |  |  |  |
| Cash and due from banks | \$ 9,402,960 | \$ | 9,402,960 | \$ | 5,633,865 |  | 5,633,865 |
| Interest-earning deposits with banks | 68,547 |  | 68,547 |  | 43,353 |  | 43,353 |
| Investment securities | 55,550,261 |  | 55,550,261 |  | 53,444,322 |  | 53,444,322 |
| Federal Home Loan Bank stock | 2,133,400 |  | 2,133,400 |  | 1,447,200 |  | 1,447,200 |
| Loans, net | 323,790,640 |  | 321,215,000 |  | 253,793,327 |  | 251,977,000 |
| Investment in life insurance | 5,483,313 |  | 5,483,313 |  | 5,283,263 |  | 5,283,263 |
| Accrued interest receivable | 1,768,029 |  | 1,768,029 |  | 1,218,572 |  | 1,218,572 |
| Other assets | 700,160 |  | 700,160 |  | 662,660 |  | 662,660 |
| Financial liabilities: |  |  |  |  |  |  |  |
| Deposits | 322,080,788 |  | 310,537,800 |  | 273,648,821 |  | 270,489,000 |
| Short-term borrowings | 14,964,153 |  | 14,964,153 |  | 1,307,105 |  | 1,307,000 |
| Long-term borrowings | 30,248,000 |  | 29,856,000 |  | 28,248,000 |  | 28,081,000 |
| Accrued interest payable | 801,571 |  | 801,571 |  | 492,287 |  | 492,287 |

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE O - EMPLOYEE AND DIRECTOR BENEFIT PLANS

## Stock Option Plans

All information presented under this caption has been adjusted for the effects of the stock splits effected in the form of stock dividends discussed in Note B under the caption Per Share Results. During 1999 the Company adopted, with shareholder approval, an Employee Stock Option Plan (the Employee Plan ) and a Director Stock Option Plan (the Director Plan ). During 2002 and 2005, with shareholder approval, the Company amended the Employee plan to increase the number of shares available under the plan. In 2003, in conjunction with the merger between Crescent and Centennial Bank of Southern Pines, stock options approved under Centennial s Plan were acquired by Crescent. As amended, the employee plan makes available options to purchase 535,565 shares of the Company s common stock while the Director plan makes available options to purchase 333,242 shares of the Company s common stock. The weighted-average exercise price of all options granted to date is $\$ 6.72$. Certain of the options granted under the Director Plan vested immediately at the time of grant. All other options granted vested twenty-five percent at the grant date, with the remainder vesting over a three-year period. All unexercised options expire ten years after the date of grant. A summary of the Company s option plans as of and for the years ended December 31, 2005, 2004 and 2003 is as follows:
$\left.\begin{array}{lrrr} & \begin{array}{c}\text { Shares } \\ \text { Available } \\ \text { for Future } \\ \text { Grants }\end{array} & \begin{array}{c}\text { Outstanding Options } \\ \text { Weighted }\end{array} \\ \text { Number } \\ \text { Outstanding } \\ \text { Exerage } \\ \text { Prise }\end{array}\right\}$

The following table provides the range of exercise prices for options outstanding at December 31, 2005:

| Range of Exercise | Stock Options | Weighted Average |  |
| :--- | :---: | :---: | :---: |
| Prices | Outstanding | Exercise Price | Weighted Average Remaining <br> Contractual Life |

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| $\$ 4.98-\$ 7.75$ | 394,194 | $\$$ | 5.60 | 52 months |
| :--- | ---: | ---: | ---: | :---: |
| $\$ 7.76-\$ 10.50$ | 39,430 | $\$$ | 9.35 | 95 months |
| $\$ 10.51-\$ 13.25$ | 16,675 | $\$$ | 12.40 | 105 months |
| $\$ 13.26-\$ 16.08$ | 28,050 | $\$$ | 15.35 | 117 months |
|  |  |  |  |  |
|  | 478,349 | $\$$ | 6.72 | 61 months |

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE 0 - EMPLOYEE AND DIRECTOR BENEFIT PLANS (Continued)

## Stock Option Plans (Continued)

There were $435,002,489,384$, and 448,924 exercisable options outstanding at December 31, 2005, 2004 and 2003, respectively, with weighted average exercise prices of $\$ 6.10, \$ 5.72$ and $\$ 5.67$, respectively.

The assumptions used in estimating fair values, together with the estimated per share value of options granted are displayed below:


During 2003, the Company adopted a Supplemental Executive Retirement Plan (SERP) for its senior executives. The Company has purchased life insurance policies in order to provide future funding of benefit payments. Plan benefits will accrue and vest during the period of employment and will be paid in monthly benefit payments over the officer $s$ remaining life commencing with the officer $s$ retirement at any time after attainment of age sixty-five. Expenses attributable to the matching contributions for the years ended December 31, 2005, 2004 and 2003 were $\$ 80,022, \$ 77,963$ and $\$ 18,242$, respectively. The accrued liability of the plan at December 31, 2005 and 2004 was $\$ 176,227$ and $\$ 96,205$, respectively.

## Defined Contribution Plan

The Company sponsors a contributory profit-sharing plan which provide for participation by substantially all employees. Participants may make voluntary contributions resulting in salary deferrals in accordance with Section 401(k) of the Internal Revenue Code. The plans provide for employee contributions up to $\$ 14,000$ of the participant $s$ annual salary and an employer contribution of $100 \%$ matching of the first $6 \%$ of pre-tax salary contributed by each participant. The Company may make additional discretionary profit sharing contributions to the plan on behalf of all participants; in 2005 the Company declared an $\$ 80,000$ discretionary contribution. There were no discretionary contributions for 2004 or 2003. Amounts deferred above the first $6 \%$ of salary are not matched by the Company. Expenses related to these plans for the years ended December 31, 2005, 2004 and 2003 were $\$ 172,450, \$ 111,442$ and $\$ 70,206$, respectively.

## Employment Agreements

The Company has entered into employment agreements with certain of its executive officers to ensure a stable and competent management base. The agreements provide for benefits as spelled out in the contracts and cannot be terminated by the Board of Directors, except for cause, without prejudicing the officers rights to receive certain vested rights, including compensation. In the event of a change in control of the Company, as outlined in the agreements, the acquirer will be bound to the terms of the contracts.

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE P - PARENT COMPANY FINANCIAL DATA

Condensed statements of financial condition as of December 31, 2005 and 2004, and its related condensed statements of operations and cash flows for each of the years in the three-year period ended December 31, 2005 are as follows:

## Condensed Balance Sheets

December 31, 2005 and 2004

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ |
| :--- | ---: | ---: |
| ASSETS | $\$ 12,535,544$ | $\$ 2,341,123$ |
| Cash and due from banks | $37,249,786$ | $32,777,255$ |
| Investment in subsidiaries | 112,162 | 144,697 |
| Other assets | $\$ 49,897,492$ | $\$ 35,263,075$ |
| TOTAL ASSETS |  |  |

## LIABILITIES AND STOCKHOLDERS EQUITY

| Liabilities: |  |  |  |
| :--- | ---: | ---: | ---: |
| Accrued interest payable | 142,851 | $\$$ | 101,868 |
| Due to Centennial Shareholders | 33,974 | 135,793 |  |
| Accrued expenses and other liabilities | 15,453 |  |  |
| Subordinated debentures | $8,248,000$ | $8,248,000$ |  |
| TOTAL LIABILITIES | $8,440,278$ | $8,485,661$ |  |
|  |  |  |  |
| Stockholders equity: | $5,026,394$ | $3,566,889$ |  |
| Common stock | $29,405,559$ | $18,654,492$ |  |
| Additional paid-in capital | $7,707,054$ | $4,562,681$ |  |
| Retained earnings | $(681,793)$ | $(6,648)$ |  |
| Accumulated other comprehensive income | $41,457,214$ | $26,777,414$ |  |
|  |  | $\$ 49,897,492$ | $\$ 35,263,075$ |

## Condensed Statements of Operations

Years Ended December 31, 2005, 2004 and 2003

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | ---: | ---: | ---: |
| Equity in earnings of subsidiaries | $\$ 3,397,675$ | $\$ 2,539,365$ | $\$ 1,651,574$ |
| Interest income | 233,179 | 144,117 | 49,453 |

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| Dividend income | 16,238 | 11,520 |  |
| :--- | ---: | ---: | ---: |
| Other miscellaneous income | 803 |  |  |
| Management fees | $(573,438)$ | $(416,547)$ | $(135,000$ |
| Interest expense | $(59,784)$ | $(50,558)$ | $(47,914)$ |
| Other operating expenses | 129,700 | 104,800 | $(2,600)$ |
| Income tax benefit (expense) | $\$ 3,144,373$ | $\$ 2,332,697$ | $\$ 1,654,717$ |
|  |  |  |  |

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE P - PARENT COMPANY FINANCIAL DATA (Continued)

## Condensed Statements of Cash Flows

Years Ended December 31, 2005, 2004 and 2003

|  | 2005 |  | 2004 |  | 2003 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Net income | \$ | 3,144,373 | \$ | 2,332,697 | \$ | 1,654,717 |
| Adjustments to reconcile net income to net cash provided (used) by operating activities: |  |  |  |  |  |  |
| Amortization |  | 33,400 |  | 33,400 |  | 6,968 |
| Equity in earnings of Crescent State Bank |  | $(3,397,675)$ |  | $(2,539,365)$ |  | $(1,651,573)$ |
| Changes in assets and liabilities: |  |  |  |  |  |  |
| Increase in other assets |  | $(10,765)$ |  | $(18,235)$ |  | $(164,709)$ |
| Increase (decrease) in accrued interest payable |  | 40,983 |  | $(21,504)$ |  | 123,372 |
| Increase (decrease) in accrued expenses and other liabilities |  | 25,353 |  | $(2,200)$ |  | 2,201 |
| Net cash provided (used) by operating activities |  | $(164,331)$ |  | $(215,207)$ |  | $(29,024)$ |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Investment in Subsidiaries |  | $(1,750,000)$ |  |  |  | $(11,300,269)$ |
| Net cash used by investing activities |  | $(1,750,000)$ |  |  |  | (11,300,269) |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Net proceeds from issuance of common stock |  | 11,617,858 |  |  |  |  |
| Proceeds from exercise of stock options |  | 592,712 |  | 410,656 |  | 448,437 |
| Due to Centennial Shareholders |  | $(101,820)$ |  | $(748,817)$ |  | 884,610 |
| Proceeds from issuance of subordinated debentures |  |  |  |  |  | 8,248,000 |
| Cash (paid) received in lieu of fractional shares |  | 2 |  | 1,790 |  | 6 |
| Net cash provided (used) by financing activities |  | 12,108,752 |  | $(336,371)$ |  | 9,581,053 |
| Net increase (decrease) in cash and cash equivalents |  | 10,194,421 |  | $(551,578)$ |  | (1,748,240) |
| Cash and cash equivalents, beginning |  | 2,341,123 |  | 2,892,701 |  | 4,640,941 |
| Cash and cash equivalents, ending |  | 12,535,544 | \$ | 2,341,123 | \$ | 2,892,701 |

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## CRESCENT FINANCIAL CORPORATION AND SUBSIDIARY

## Notes to Consolidated Financial Statements

## December 31, 2005, 2004 and 2003

## NOTE Q - SUPPLEMENTAL DISCLOSURE FOR STATEMENT OF CASH FLOWS

|  | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 3}$ |
| :--- | :---: | :---: | :---: |
| Supplemental Disclosure of Cash Flow Information: |  |  |  |
| Cash paid during the year for: | $\$ 8,562,944$ | $\$ 5,440,306$ | $\$ 3,499,458$ |
| Interest | $1,330,000$ | $1,008,600$ | $1,483,200$ |
| Income taxes | $\$ 48,300$ | $\$$ | 375,400 |
| Supplemental Disclosure of Noncash Investing and Financing Activities: | $\$$ | 225,200 |  |
| Transfer of loans to foreclosed assets | $(675,145)$ | $(117,630)$ | $(297,899)$ |
| Increase (decrease) in fair value of securities available for sale, net of tax |  |  |  |

Acquisition of Centennial Bank in 2003:

|  | Centennial <br> Bank |
| :--- | ---: | ---: |
| Assets acquired: | $\mathbf{1 , 7 0 9 , 8 7 4}$ |
| Cash and cash equivalents | $5,354,823$ |
| Investment securities | $56,746,518$ |
| Loans, net | 206,900 |
| Federal Home Loan Bank stock | 427,499 |
| Premises and equipment | $3,600,298$ |
| Goodwill | 209,012 |
| Other intangible assets | $1,149,500$ |
| Deferred income tax assets, net | 537,472 |
| Other assets | $69,941,896$ |
|  |  |
| Total assets acquired | $57,317,119$ |
| Liabilities assumed: | $2,517,410$ |
| Deposits | 742,446 |
| Borrowings | $60,576,975$ |
| Accrued expenses and other liabilities | $4,612,651$ |
| Total liabilities assumed | $\$ 4,752,270$ |
| Equity adjustment | $\$ 3,042,396$ |

## NOTE R - SALE OF COMMON STOCK

The Company completed the sale of 848,000 shares of its common stock at $\$ 15.00$ per share on November 2, 2005. Expenses associated with the sale amounted to $\$ 1,102,142$ resulting in net proceeds from the offering of $\$ 11,617,858$.

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## ITEM 9 - CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

Not applicable.

## ITEM 9A - CONTROLS AND PROCEDURES

The Registrant s Chief Executive Officer and Chief Financial Officer have conducted an evaluation of the Registrant s disclosure controls and procedures as of December 31, 2005. Based on their evaluation, the Registrant s Chief Executive Officer and Chief Financial Officer have concluded that the Registrant s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Registrant in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the applicable Securities and Exchange Commission rules and forms. There were no changes in the Registrant s internal controls or in other factors that could materially affect these controls subsequent to the date of the most recent evaluation of these controls by the Registrant s Chief Executive Officer and Chief Financial Officer, including any corrective actions with regard to deficiencies and weaknesses.

## ITEM 9B OTHER INFORMATION

The Registrant entered into a material employment agreement with Ray D. Vaughn on February 28, 2006, which material agreement is filed as an exhibit to this report.

## PART III

## ITEM 10 DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The Company s Bylaws provide that its Board of Directors shall consist of between seven and fifteen members, as determined by the Board of Directors or the shareholders. If there are nine or more members, the Board shall be divided into three classes approximately equal in number with each class being elected for three year terms on a staggered basis. The Board of Directors has set the number of directors of the Company at ten. The following three directors, whose terms expire at the Annual Meeting, have been renominated to the Board for three year terms:

| Name and Age | Position(s) Held | Director Since ${ }^{(1)}$ | Experience During Past 5 Years |
| :---: | :---: | :---: | :---: |
| Joseph S. Colson, Jr. (58) | Director | 1998 | Retired from Lucent Technologies, Inc.; formerly President, International Regions and Professional Services, Lucent Technologies, 1997-1998; Director, InterDigital Communications Corp., King of Prussia, PA (traded under symbol IDCC on Nasdaq), 1998-2003. |
| Kenneth A. Lucas (51) | Director | 1998 | President and Chief Executive Officer, The Tar Heel Companies of North Carolina, Inc., Raleigh, NC (real estate property management and development, formerly named Tar Heel Management and Maintenance Co.); Secretary-Treasurer, Carolina Janitorial and Maintenance Supply, Inc., 1995-Present; President and Chief Executive Officer, Tar Heel Commercial Realty, Inc., Raleigh, NC. |
| Francis R. Quis, Jr. (56) | Director | $2000{ }^{(2)}$ | Owner and President, Quis Machinery, Inc., Southern Pines, NC (industrial machinery distributor) |

(1) With the exception of Mr. Quis, includes service as a director of the Bank which reorganized into the bank holding company form of organization in 2001. Each director also serves as a director of the Bank.
(2) Includes former service as a director of Centennial Bank, Southern Pines, North Carolina. The Company acquired Centennial Bank on August 29, 2003. Mr. Quis also serves as a director of the Bank.

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## Incumbent Directors

The Company s Board of Directors includes seven directors whose terms will continue after the Annual Meeting. Certain information regarding those directors is set forth in the following table:

(1) Includes service as a director of the Bank, which reorganized into the bank holding company form of organization in 2001. Each director also serves as a director of the Bank.

## Director Relationships

Only one family relationship on the Board of Directors exists. James A. Lucas, Jr. and Kenneth A. Lucas are brothers. No director is a director of any company with a class of securities registered pursuant to Section 12 of the Securities Exchange Act of 1934 or subject to the requirements of Section 15(d) thereof, or any company registered as an investment company under the Investment Company Act of 1940.

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## Executive Officers

Set forth below is certain information regarding the executive officers of the Company and the Bank.

| NAME | AGE | POSITION WITH COMPANY | BUSINESS EXPERIENCE |
| :---: | :---: | :---: | :---: |
| Michael G. Carlton | 44 | President, Chief Executive Officer, and Director of Company and Bank | President and Chief Executive Officer, Crescent Financial Corporation and Crescent State Bank, Cary, NC, 1998-Present. |
| Bruce W. Elder | 43 | Vice President and Secretary of Company and Senior Vice President and Chief Financial Officer of Bank | Vice President and Secretary, Crescent Financial Corporation and Senior Vice President and Chief Financial Officer, Crescent State Bank, Cary, NC, 1998-Present. |
| Thomas E. Holder, Jr. | 46 | Senior Vice President and Senior Credit Officer of Bank | Senior Vice President and Senior Credit Officer, Crescent State Bank, Cary, NC, 1998-Present. |
| Ray D. Vaughn | 53 | Senior Vice President and Chief Operating Officer of Bank | Senior Vice President and Chief Operating Officer, Crescent State Bank, Cary, NC, 2005- Present; Senior Vice President/Senior Banking Executive, Bank of America, 2002-2005; Senior Vice President/Regional Managing Director, Wachovia Bank, NA, 1976-2002. |

## Section 16(a) Beneficial Ownership Reporting Compliance

Directors and executive officers of the Company are required by federal law to file reports with the SEC regarding the amount of and changes in their beneficial ownership of the Company s common stock. To the best of the Company s knowledge, all such ownership reports have been timely filed and the ownership status of the Company s common stock is current.

## Committees of the Board of Directors

The Company s Board of Directors has several standing committees including an Audit Committee, Compensation Committee, Executive Committee and Nominating Committee. The Audit Committee was established in accordance with Section 3(a)(58)(A) of the Exchange Act. The following directors are members of the Company s Audit Committee: Sheila Hale Ogle Chairperson, Joseph S. Colson, Jr., James A. Lucas, Jr., Jon S. Rufty and Frank R. Quis. The Company s common stock is traded on the Nasdaq National Market and the Audit Committee members are independent and financially literate as defined by the Nasdaq listing standards. The Board of Directors has determined that James A. Lucas, Jr., a member of the Audit Committee, meets the requirements of the SEC for qualification as an audit committee financial expert. An audit committee financial expert is defined as a person who has the following attributes: (i) an understanding of generally accepted accounting principles and financial statements; (ii) the ability to assess the general application of GAAP in connection with the accounting for estimates, accruals and reserves; (iii) experience preparing, auditing, analyzing or evaluating financial statements that are of the same level of complexity that can be expected in the registrant s financial statements, or experience supervising people engaged in such activities; (iv) an understanding of internal controls and procedures for financial reporting; and (v) an understanding of audit committee functions.

There have been no material changes to the procedures by which security holders may recommend nominees to the Company s Board of Directors since the Company last provided disclosure regarding the Nominating Committee and the process for submitting shareholder nominations. The Nominating Committee has adopted a formal written charter which was attached to the Company s 2004 Proxy Statement as Exhibit A.

The Registrant has adopted a code of ethics that applies, among others, to its principal executive officer and principal financial officer. The Registrant s code of ethics is available to any person, without charge, upon written request submitted to Bruce W. Elder, Secretary, Crescent Financial Corporation, 1005 High House Road, Cary, North Carolina 27513.

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## ITEM 11 - EXECUTIVE COMPENSATION

## Item 11. Executive Compensation

The following table shows the cash and certain other compensation paid to or received or deferred by Messrs. Carlton, Elder, and Holder for services in all capacities during 2005, 2004, and 2003. No other current executive officer of the Company or the Bank received compensation for 2005 which exceeded $\$ 100,000$.

## SUMMARY COMPENSATION TABLE

$\left.\begin{array}{lccccc} & & & \text { Annual Compensation } & \begin{array}{c}\text { Other } \\ \text { Annual }\end{array} & \begin{array}{c}\text { All Other } \\ \text { Compensation }{ }^{(3)}\end{array} \\ \text { Name and Principal Position } & \text { Year } & \text { Salary } & \text { Bonus } \\ \text { Compensation }\end{array}\right)$
(1) Bonuses are paid each year based on each prior year s results, at the discretion of the Compensation Committee.
(2) Includes use and maintenance of a leased automobile, initiation fees for a local country club and associated dues.
(3) Includes premiums on life insurance, $401(\mathrm{k})$ matching contributions, $401(\mathrm{k})$ profit sharing contributions and deferred compensation.

* Perquisites and other personal benefits did not exceed $10 \%$ of officer s total salary.


## Stock Options

The following table sets forth information with regard to stock options granted under the Company s 1999 Incentive Stock Option Plan (the 1999 Incentive Plan ) and the former Centennial Bank 2000 Incentive Stock Option Plan, which was adopted in connection with the Company s acquisition of Centennial Bank in 2003. Currently 535,565 shares, as adjusted for stock dividends, may be issued under the Company s Incentive Stock Option Plans.

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## Aggregated Option Exercises in Fiscal Year 2005

## And Fiscal Year End Option Values

## Value of Unexercised In-the-

|  | Shares Acquired on Exercise |  Number of Securities <br> Underlying Unexercised <br> Options at December 31, <br> 2005 <br> Value <br> Realized Exercisable/Unexercisable |  | Money |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | tions at <br> mber 31, <br> $005{ }^{(1)}$ <br> /Unexercisable |
| Michael G. Carlton | -0- | -0- | 88,375 / -0- | \$ | 903,192 / -0- |
| Bruce W. Elder | 4,000 | \$ 41,080 | 15,612 / -0- | \$ | 159,554 / -0- |
| Thomas E. Holder, Jr. | 5,000 | \$ 55,850 | 11,344 / -0- | \$ | 115,935 / -0- |

(1) The Company s stock price on December 30, 2005 was $\$ 15.20$ per share.

401(k) Savings Plan
On April 9, 1999, the Bank adopted the Crescent State Bank Employees 401(k) Plan (the Plan ) effective January 1, 1999. The Plan provides that employees may elect to defer up to $22 \%$ of their salary, subject to the $\$ 15,000$ limit contained in Section $402(\mathrm{~g})$ of the Internal Revenue Code for the plan year beginning January 1, 2006. The Plan calls for the Bank to make matching contributions equal to $100 \%$ of the contributing participant s first $6 \%$ elective deferral. A participant becomes vested in his or her individual account derived from Bank matching contributions immediately. Due to the immediate vesting in matching contributions, employees must meet a six month service period prior to becoming an eligible contributing participant. A minimum age requirement of 18 years applies.

Employment Agreements. On December 31, 2003, the Company and the Bank entered into employment agreements (the Employment Agreements ) with Michael G. Carlton, President and Chief Executive Officer, Bruce W. Elder, Senior Vice President, Secretary, and Treasurer, and Thomas E. Holder, Jr., Senior Vice President and Senior Credit Officer (collectively, the Executives ). The Employment Agreements for Messrs. Carlton and Elder supercede employment contracts previously in effect for each of them.

The Employment Agreements establish the Executives duties and compensation and provide for their continued employment with the Company and the Bank. Each of the Employment Agreements provides for a three-year term of employment with automatic one-year extensions of the term on each anniversary of the original December 31 effective date, unless the Board of Directors of the Company elects not to extend the term.

The Employment Agreements provide for annual base salaries of $\$ 190,000, \$ 128,357$, and $\$ 122,048$ for Messrs. Carlton, Elder and Holder respectively. The Employment Agreements provide that the Board of Directors shall review the base salary amounts not less often than annually and shall adjust such amounts annually for cost of living increases with adjustments beyond cost of living increases at the discretion of the Board. No salary decreases are permitted. The Employment Agreements also provide for discretionary bonuses, participation in pension, profit sharing and other retirement plans maintained by the Bank on behalf of all of its employees, as well as fringe benefits normally associated with the officers executive positions or made available to all other employees, including indemnification rights as an officer of the Company or the Bank.

The Employment Agreements provide that employment of an Executive terminates upon his death and after 30 day s notice of disability by the Executive Committee. In the case of disability, the Executive is entitled to certain unpaid but earned compensation and benefits. Also, each Employment Agreement may be terminated at any time upon 60 day s notice. If an Executive is terminated for cause (as defined in the Employment Agreements as acts of fraud, embezzlement, gross negligence, intentional wrongful damage and the like), the Executive is only entitled to receive compensation and benefits through the effective date of the termination. Mr. Carlton may only be terminated for cause if a specific resolution to that effect is adopted by a $75 \%$ vote of the Board of Directors, Mr. Carlton not included. If Mr. Carlton is terminated without cause, or if he terminates his employment with the Company for good reason (as defined in his Employment Agreement as reduction in salary, responsibilities, participation in benefit plans and the like), he will be entitled to continue to receive his existing salary from the Company for a period of 24 months following the effective date of his termination, the cash-out of the value of unvested stock options, life and medical insurance benefits for a period of time and other benefits. Should either Messrs. Elder or Holder be terminated without cause, he will be paid a 12 month salary unless such termination occurs within 12 months of a change in control of the Company. In the later event, Messrs. Elder and

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Holder will receive more substantial benefits due to their benefits under the Salary Continuation Agreements discussed below.

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Mr. Carlton s Employment Agreement establishes certain protections should he be terminated in connection with a change in control of the Company. In the event that Mr. Carlton is involuntarily terminated without cause, or in the event that Mr. Carlton terminates his employment for good reason within 24 months of a change in control he is entitled to receive three times the aggregate total of his annual base salary and bonus amounts. In addition, Mr. Carlton will continue to receive life and medical insurance benefits for a period of time, become fully vested in certain benefits and be entitled to a final contribution to his 401 (k) plan. For purposes of both the Employment Agreements and the Compensation Agreements discussed below, change in control is defined as the merger of the Company with another corporation resulting in the Company s shareholders immediately before the merger owning less than a majority of the combined voting power of the resulting corporation; the acquisition by any person or group acting in concert of $25 \%$ or more of the outstanding voting stock of the Company; the changeover within two consecutive years of a majority of the members of the board of directors of the Company; or the sale of all or substantially all of the Company s assets.

The Company has also entered into Salary Continuation Agreements and Endorsement Split Dollar Agreements (the Compensation Agreements ) with each of Messrs. Carlton, Elder and Holder. Compensation Agreements such as these are becoming increasingly common in the banking industry. The reason is that caps on qualified plan contributions and distributions, as well as Social Security, often limit bank executives retirement benefits to $30 \%$ to $50 \%$ of final pay. In contrast, other bank staff are unaffected or are less severely affected by those caps and they can therefore end their working careers with retirement benefits at $70 \%$ to $90 \%$ of final pay. An arrangement such as the Compensation Agreements can remedy the shortfall in executive retirement compensation and deliver retirement benefits commensurate with bank executives final pay. The Compensation Agreements are unfunded, but require the Company to accrue an amount of benefits to be paid to each Executive upon retirement at age 65 and under certain other circumstances such as termination after a change in control. To offset the accruals, the Company purchased life insurance policies on each Executive, the death benefits of which are designed to pay the Company for the cost of the premiums and accruals for the retirement payments. These one-time premium payments aggregated $\$ 5.0$ million. The Compensation Agreements provide for each of the Executives to receive monthly payments beginning upon the Executive s retirement from the Company at age 65 , or, under certain circumstances, upon the Executive s early termination or disability. In addition, the Compensation Agreements provide for a lump sum payment in the event that the Executive s employment is terminated under certain conditions within 12 months of a change in control of the Company. In the case of Mr. Carlton s Compensation Agreement, the lump sum payment is payable upon a change in control of the Company, irrespective of whether Mr. Carlton s employment is terminated following the change in control. The lump sums payable to the Executives should a change in control of the Company occur in 2006 are $\$ 1,899,551, \$ 1,033,193$ and $\$ 1,030,198$ for Messrs. Carlton, Elder and Holder respectively.

The Compensation Agreement for Mr. Carlton also provides for payment of a tax gross-up benefit if the aggregate benefits payable to him after a change in control are subject to excise taxes under certain provisions of the Internal Revenue Code. In general terms, the Internal Revenue Code disallows an employer s compensation deduction for so-called excess parachute payments made to an executive after a change in control. Additionally, the Internal Revenue Code imposes a $20 \%$ excise tax on the executive receiving such excess parachute payments. Should payments to Mr. Carlton be deemed excess parachute payments, he will be entitled to additional payments to compensate him for excise taxes imposed on him as well as for taxes imposed on the gross-up benefit itself. Those additional gross-up benefits would not be deductible payments for the Company. Further, the Company has agreed to pay legal fees incurred by the Executives if their compensation agreements are challenged after a change in control up to a maximum of $\$ 250,000$ for Mr. Carlton and $\$ 25,000$ each for Messrs. Elder and Holder.

The foregoing is a summary discussion of the Employment Agreements and the Compensation Agreements. The Company has filed each of these agreements as an exhibit to its Annual Report on Form 10-KSB for the year ended December 31, 2003. Reference is made to the complete agreements for a fuller understanding.

## Director Compensation

Board Fees. As of December 31, 2005, each director received $\$ 550$ and the chairperson received $\$ 600$ per board meeting attended. Each director received $\$ 300$ and the chairperson received $\$ 375$ per committee meeting attended.

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Mr. Carlton did not receive any fees for committee meeting attendance. At each individual director s option, all fees plus a $25 \%$ bonus may be paid in the form of shares of stock of the Company purchased on the open market pursuant to the Directors Compensation Plan which was adopted by the Board of Directors in 2005.

1999 Nonstatutory Stock Option Plan for Directors. The shareholders of the Bank approved the 1999 Nonstatutory Stock Option Plan for Directors (the 1999 Nonstatutory Option Plan ) at the 1999 Annual Meeting of Shareholders pursuant to which options covering 220,940 shares, as adjusted for stock dividends, of the Bank s common stock were available for issuance to members of the Board of Directors and the board of any subsidiary. In connection with the reorganization of the Bank into the holding company form of organization which resulted in the creation of the Company in 2001, the 1999 Nonstatutory Option Plan was adopted by the Company and options under that plan were converted into options to purchase shares of the Company s common stock. All other initial provisions of the 1999 Nonstatutory Option Plan as originally approved by the shareholders remain in effect. No options were granted under the 1999 Nonstatutory Option Plan during 2005.

2000 Nonstatutory Stock Option Plan for Directors. Upon the Company s acquisition of Centennial Bank on August 29, 2003, the Centennial Bank 2000 Nonstatutory Stock Option Plan (the 2000 Nonstatutory Stock Option Plan ) was adopted by the Company and options under that plan were converted into options to purchase shares of the Company s common stock. The 2000 Nonstatutory Stock Option Plan was originally approved by the shareholders of Centennial Bank in 2000, and the acquisition of Centennial Bank, including the adoption of Centennial Bank s existing stock option plans, was approved by the shareholders of the Company on July 22, 2003. The 2000 Nonstatutory Stock Option Plan authorizes the issuance of options covering 102,920 shares, as adjusted for stock dividends, of the Company s common stock. No options were granted under the 2000 Nonstatutory Stock Option Plan during 2005.

## Compensation Committee Interlocks and Insider Participation

No member of the Nominating and Compensation Committee is now, or formerly was, an officer or employee of the Company or the Bank. Mr. Carlton makes recommendations to the Compensation Committee regarding compensation of the executive officers. Mr. Carlton participates in the deliberations, but not the decisions, of the Compensation Committee regarding compensation of executive officers other than himself. He does not participate in the Compensation Committee s discussions or decisions regarding his own compensation.

## Report of the Compensation Committee

The Compensation Committee meets on an as needed basis to review the salaries and compensation programs required to attract and retain the Company s executive officers. While the Committee makes recommendations to the Board of Directors regarding the compensation of the executive officers, the Board of Directors ultimately determines such compensation. The salary of each of the Company s executive officers is determined based upon the executive officer s experience, managerial effectiveness, contribution to the Company s overall profitability, maintenance of regulatory compliance standards and professional leadership. The Committee also compares the compensation of the Company s executive officers with compensation paid to executives of similarly situated bank holding companies, other businesses in the Company s market area and appropriate state and national salary data. These factors were considered in establishing the compensation of Mr. Carlton during the fiscal year ended December 31, 2005. All executive officers of the Company, including Mr. Carlton, are eligible to receive discretionary bonuses declared by the Board of Directors. The amount of such bonuses and incentive payments is based upon the Company s budget and the attainment of corporate goals and objectives. Finally, the interests of the Company s executive officers are aligned with that of its shareholders through the use of equity-based compensation, specifically the grant of stock options with exercise prices established at the fair market value of the Company s common stock at the time of grant.

This report is submitted by the Compensation Committee: Steven K. Zaytoun - Chairperson, Sheila H. Ogle, Bruce I. Howell and James A. Lucas, Jr.

## Performance Graph

The following graph compares (i) the yearly change in the cumulative total stockholders return on the Company s common stock with (ii) the cumulative return of the Nasdaq Composite, and (iii) the Nasdaq Bank Index. The graph assumes that the value of an investment in the Company s common stock and in each index was $\$ 100.00$ on December 31, 2000, and that all dividends were reinvested. The performance shown in the graph represents past performance and should not be considered an indication of future performance.

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| Returns |  |
| :--- | :---: |
| CRFN | $\mathbf{3 0 7 . 5 \%}$ |
| NASDAQ | $\mathbf{( 1 0 . 7 ) \%}$ |
| NASDAQ Bank | $\mathbf{5 8 . 7 \%}$ |

ITEM 12 - SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

## Ownership of Voting Securities

As of December 31, 2005, the shareholders identified in the following table beneficially owned more than $5 \%$ of the Company s common stock.

| NAME AND ADDRESS OF | PERCENT OF |  |
| :--- | :---: | :---: |
| BENEFICIAL OWNER | AMOUNT AND NATURE OF <br> BENEFICIAL OWNERSHIP ${ }^{(1)(\mathbf{2})}$ | CLASS $^{(3)}$ |
| James A. Lucas, Jr. Cary, NC | $330,540^{(9)}$ | 6.54 |
| Kenneth A. Lucas Garner, NC | $260,999^{(10)}$ | 5.16 |

Certain shares included in the calculations above are beneficially owned by both James and Kenneth Lucas (see footnotes 9 and 10 below), therefore their combined voting power is $9.35 \%$.

## Table of Contents

As of December 31, 2005, the beneficial ownership of the Company s common stock, by directors and executive officers individually, and as a group, was as follows:

| NAME AND ADDRESS OF | AMOUNT AND NATURE OF | PERCENT |
| :--- | ---: | ---: |
| BENEFICIAL OWNER | $65,018^{(4)}$ | OF CLASS ${ }^{(3)}$ |
| Brent D. Barringer Cary, NC | $115,929^{(5)}$ | 1.29 |
| Michael G. Carlton Cary, NC | 108,494 | 2.27 |
| Joseph S. Colson, Jr. Cary, NC | $23,074^{(6)}$ | 2.16 |
| Bruce W. Elder Cary, NC | $23,837^{(7)}$ | 0.46 |
| Thomas E. Holder, Jr. Cary, NC | $70,969^{(8)}$ | 0.47 |
| Bruce I. Howell Cary, NC | $330,540^{(9)}$ | 1.48 |
| James A. Lucas, Jr. Cary, NC | $260,999^{(10)}$ | 6.54 |
| Kenneth A. Lucas Garner, NC | 18,106 | 5.16 |
| Sheila Hale Ogle Cary, NC | $28,469^{(11)}$ | 0.36 |
| Francis R. Quis, Jr. Cary, NC | $33,918^{(12)}$ | 0.57 |
| Jon S. Rufty Cary, NC | 26,596 | 0.67 |
| Stephen K. Zaytoun Raleigh, NC | 985,871 | 0.53 |
| All Directors and Executive Officers as a Group $(13$ |  | 19.18 |
| persons) ${ }^{(13)}$ |  |  |

(1) Except as otherwise noted, to the best knowledge of the Company $s$ management, the above individuals and group exercise sole voting and investment power with respect to all shares shown as beneficially owned other than the following shares as to which such powers are shared: Mr. Barringer 39,235 shares; Mr. Carlton 483 shares; Mr. Elder 7,384 shares; and Ms. Ogle 18,106 shares.
(2) Included in the beneficial ownership tabulations are the following options to purchase shares of common stock of the Company: Mr. Barringer 6,969; Mr. Carlton 88,375; Mr. Colson 1; Mr. Elder 15,612; Mr. Holder 11,344; Mr. Howell 19,000; Mr. James Lucas 29,287; Mr. Kenneth Lucas 31,587; Mr. Quis 10,292; Mr. Rufty 14,796; and Mr. Zaytoun 6,069.
(3) The calculation of the percentage of class beneficially owned by each individual and the group is based on the sum of (i) a total of $5,026,394$ shares of common stock outstanding as of December 31, 2005, and (ii) options to purchase shares of common stock which are exercisable within 60 days of December 31, 2005.
(4) Includes 3,974 shares held in Mr. Barringer s spouse s SEP/IRA account.

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(5) Includes 314 shares held by Mr. Carlton as custodian for minor children. Includes 1,133 shares held individually by Mr. Carlton s spouse.
(6) Includes 78 shares held by Mr. Elder as custodian for minor children.
(7) Includes 660 shares held by Mr. Holder as custodian for minor children.
(8) Includes 877 shares held by Mr. Howell s spouse, 2,205 shares held by Mr. Howell as Trustee for Trust of Leroy I. Howell and 4,000 shares held indirectly through an investment club of which Mr. Howell has a $5.88 \%$ interest.
(9) Includes 115,570 shares held indirectly through a limited liability company of which Mr. James Lucas has a $33.33 \%$ membership interest and 509 shares held indirectly through a corporation of which Mr. James Lucas has a $29 \%$ interest. Such shares are also attributed to Mr. Kenneth Lucas as set forth in footnote 10 below. Also includes 4,000 shares held indirectly through an investment club of which Mr. James Lucas has a $5.88 \%$ interest.
(10) Includes 115,570 shares held indirectly through a limited liability company of which Mr. Kenneth Lucas has a $33.33 \%$ membership interest and 509 shares held indirectly through a corporation for which Mr. Kenneth Lucas serves as President. Such shares are also attributed to Mr. James Lucas as set forth in footnote 9 above.
(11) Includes 1,500 shares held individually by Mr. Quis spouse.
(12) Includes 4,203 shares held individually by Mr. Rufty s spouse and 2,754 shares owned individually by Mr. Rufty s children.
(13) Includes 4,500 shares beneficially owned by Mr. Ray D. Vaughan, an executive officer of the Company.

## ITEM 13 - CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

## Indebtedness of and Transactions with Management

The Bank has had, and expects to have in the future, banking transactions in the ordinary course of business with certain of its current directors, nominees for director, executive officers and their associates. All loans included in such transactions were made on substantially the same terms, including interest rates, repayment terms and collateral, as those prevailing at the time such loans were made for comparable transactions with other persons, and do not involve more than the normal risk of collectibility or present other unfavorable features.

Loans made by the Bank to directors and executive officers are subject to the requirements of Regulation O of the Board of Governors of the Federal Reserve System. Regulation O requires, among other things, prior approval of the Board of Directors with any interested director not participating, dollar limitations on amounts of certain loans and prohibits any favorable treatment being extended to any director or executive officer in any of the Bank s lending matters. To the best knowledge of the management of the Company and the Bank, Regulation O has been complied with in its entirety.

## ITEM 14 PRINCIPAL ACCOUNTING FEES AND SERVICES

The following table represents fees for professional services rendered by Dixon Hughes PLLC for the audit of the Company s annual consolidated financial statements for the years ended December 31, 2005 and 2004 and fees billed in 2005 and 2004 for audit-related services, tax services and all other services rendered by Dixon Hughes PLLC for each of those fiscal years.

| Category | Amount <br> Paid 2005 | Amount <br> Paid 2004 |
| :--- | :--- | ---: |
| Audit Fees: | $\$ 42,000_{(1)}$ | $\$ 36,000_{(1)}$ |
| Audit-Related Fees: | $11,000_{(2)}$ | $7,500_{(2)}$ |
| Tax Fees: | $6,600_{(3)}$ | $12,050_{(3)}$ |
| All Other Fees: | $50,750_{(4)}$ | $4,600_{(5)}$ |
|  |  | $\$ 110,350$ |
| Total Fees Paid: |  | $\$ 0,150$ |

(1) Fees billed or expected to be billed for professional services rendered for the audit of the Company $s$ annual consolidated financial statements.

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(2) Fees billed for professional services rendered for reviews of the Company s quarterly reports on Form 10-Q.
(3) Fees paid for professional services rendered for tax compliance, tax planning and routine tax advice.
(4) Fees billed for professional services rendered related to the Company s securities filings, principally it s public stock offering.
(5) Fees paid for professional services rendered in conjunction with the acquisition of Centennial Bank.

All services rendered by Dixon Hughes PLLC during 2005 and 2004 were subject to pre-approval by the Audit Committee.

## ITEM 15 EXHIBITS, FINANCIAL STATEMENT SCHEDULES

## (a) Exhibits

3(i) Articles of Incorporation of Registrant (Incorporated by reference from the Annual Report on Form 10-KSB of the Registrant for the fiscal year ended December 31, 2001, as filed with the Securities and Exchange Commission on March 27, 2002)

3(ii) Bylaws of Registrant (Incorporated by reference from the Annual Report on Form 10-KSB of the Registrant for the fiscal year ended December 31, 2001, as filed with the Securities and Exchange Commission on March 27, 2002)

4 Form of Stock Certificate (Incorporated by reference from the Annual Report on Form 10-KSB of the Registrant for the fiscal year ended December 31, 2001, as filed with the Securities and Exchange Commission on March 27, 2002)

10(i) 1999 Incentive Stock Option Plan, approved by shareholders on April 27, 1999 (Incorporated by reference from Registrant s Registration Statement on Form S-8 as filed with the SEC on September 5, 2001)

10(ii) 1999 Nonqualified Stock Option Plan for Directors, approved by shareholders on April 27, 1999 (Incorporated by reference from Registrant s Registration Statement on Form S-8 as filed with the SEC on September 5, 2001)

10(iii) Employment Agreement between the Registrant and Michael G. Carlton (Incorporated by reference from Registrant s Annual Report on Form 10-KSB filed with the SEC on March 30, 2004)

10(iv) Employment Agreement between the Registrant and Bruce W. Elder (Incorporated by reference from Registrant s Annual Report on Form $10-\mathrm{KSB}$ filed with the SEC on March 30, 2004)

10(v) Employment Agreement between the Registrant and Thomas E. Holder, Jr. (Incorporated by reference from Registrant s Annual Report on Form 10-KSB filed with the SEC on March 30, 2004)

10(vi) Amended and Restated Trust Agreement of Crescent Financial Capital Trust I (Incorporated by reference from Registrant s Annual Report on Form $10-$ KSB filed with the SEC on March 30, 2004)

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10(vii) Indenture (Incorporated by reference from Registrant s Annual Report on Form 10-KSB filed with the SEC on March 30, 2004)

10(viii) Junior Subordinated Debenture (Incorporated by reference from Registrant s Annual Report on Form 10-KSB filed with the SEC on March 30, 2004)

10(ix) Guarantee Agreement (Incorporated by reference from Registrant s Annual Report on Form 10-KSB filed with the SEC on March 30, 2004)

10(x) Salary Continuation Agreement with Michael G. Carlton (Incorporated by reference from Registrant s Annual Report on Form 10-KSB filed with the SEC on March 30, 2004)

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10(xii) Salary Continuation Agreement with Thomas E. Holder, Jr. (Incorporated by reference from Registrant s Annual Report on Form 10-KSB filed with the SEC on March 30, 2004)

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10(xvi) Crescent State Bank Directors Compensation Plan (Filed herewith)
$\mathbf{1 0}$ (xvii) Employment Agreement with Ray D. Vaughn (Filed herewith)
21 Subsidiaries (Filed herewith)
31(i) Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes Oxley Act (Filed herewith)
31(ii) Certification of Principal Accounting Officer Pursuant to Section 302 of the Sarbanes Oxley Act (Filed herewith)
32(i) Certification of Principal Executive Officer Pursuant to Section 906 of the Sarbanes Oxley Act (Filed herewith)
32(ii) Certification of Principal Accounting Officer Pursuant to Section 906 of the Sarbanes Oxley Act (Filed herewith)
99(i) Registrant s Proxy Statement for the 2005 Annual Meeting of Shareholders (Filed with the Securities and Exchange Commission pursuant to Rule 14a-6)

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## SIGNATURES

In accordance with the requirements of Section 13 of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: March 28, 2006

## CRESCENT FINANCIAL CORPORATION

Registrant
By: /s/ Michael G. Carlton
Michael G. Carlton
President and Chief Executive Officer
In accordance with the Securities Exchange Act of 1934, this Report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.
/s/ Michael G. Carlton
March 28, 2006

Michael G. Carlton, President and

Chief Executive Officer, Director
/s/ Bruce W. Elder
March 28, 2006

Bruce W. Elder, Vice President
(Principal Accounting Officer)
/s/ Brent D. Barringer
March 28, 2006

Brent D. Barringer, Director
/s/ Joseph S. Colson, Jr.
March 28, 2006

Joseph S. Colson, Jr., Director
/s/ Bruce I. Howell
March 28, 2006

Bruce I. Howell, Director
/s/ James A. Lucas
March 28, 2006

James A. Lucas, Director
/s/ Kenneth A. Lucas
March 28, 2006

Kenneth A. Lucas, Director
/s/ Sheila Hale Ogle
March 28, 2006

Sheila Hale Ogle, Director
/s/ Francis R. Quis, Jr.
March 28, 2006

Francis R. Quis, Jr., Director

## Edgar Filing: CRESCENT FINANCIAL CORP - Form 10-K

/s/ Jon S. Rufty
March 28, 2006
Jon S. Rufty, Director /s/ Stephen K. Zaytoun

## Stephen K. Zaytoun, Director

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## EXHIBIT INDEX

| Exhibit |  |  |
| :---: | :---: | :---: |
| Number | Exhibit |  |
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| 10(xvi) | Crescent State Bank Directors Compensation Plan | Filed herewith |
| 10(xvii) | Employment Agreement with Ray D. Vaughn | Filed herewith |
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| * Incorporated by reference to the Registrant s 10-KSB for the year ended December 31, 2001, as filed with the SEC on March 27, 2002. |  |  |
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| **** Fil | with the Securities and Exchange Commission pursuant to Rule 14a-6. |  |

