FLIR SYSTEMS INC Form 10-Q November 09, 2009 Table of Contents

(Mark one)

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.
 For the quarterly period ended September 30, 2009

OR

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 0-21918

# FLIR Systems, Inc.

(Exact name of registrant as specified in its charter)

Oregon (State or other jurisdiction of

93-0708501 (I.R.S. Employer

incorporation or organization)

**Identification No.)** 

27700 SW Parkway Avenue, Wilsonville, Oregon (Address of principal executive offices)

97070 (Zip Code)

(503) 498-3547

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definition of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer x Accelerated file

Non-accelerated filer " Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

At October 31, 2009, there were 151,782,318 shares of the registrant s common stock, \$0.01 par value, outstanding.

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#### PART 1. FINANCIAL INFORMATION

#### **Item 1.** Financial Statements

# FLIR SYSTEMS, INC.

# CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share amounts)

(Unaudited)

	Three Months Ended September 30, 2009 2008		Nine Months Septembe 2009		ber 30, 2008	
	****		Adjusted)	* 00 T TOT		Adjusted)
Revenue	\$ 285,553	\$	276,740	\$ 835,527	\$	774,624
Cost of goods sold	122,736		121,478	353,047		341,969
Gross profit	162,817		155,262	482,480		432,655
Operating expenses:						
Research and development	21,294		21,639	66,935		68,296
Selling, general and administrative	52,204		56,973	158,199		167,946
Total operating expenses	73,498		78,612	225,134		236,242
Earnings from operations	89,319		76,650	257,346		196,413
Interest expense	1,238		3,473	5,743		10,900
Other expense (income), net	1,664		(4,956)	1,732		(8,627)
Earnings before income taxes	86,417		78,133	249,871		194,140
Income tax provision	26,382		23,354	79,912		58,224
Net earnings	\$ 60,035	\$	54,779	\$ 169,959	\$	135,916
Net earnings per share:						
Basic	\$ 0.40	\$	0.39	\$ 1.14	\$	0.98
	,	•			·	
Diluted	\$ 0.38	\$	0.35	\$ 1.07	\$	0.87
Weighted average shares outstanding:						
Basic	151,573		139,211	148,475		138,090
Diluted	160,287		163,124	161,477		162,393

The accompanying notes are an integral part of these consolidated financial statements.

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# FLIR SYSTEMS, INC.

# CONSOLIDATED BALANCE SHEETS

# (In thousands, except par value)

# (Unaudited)

	Se	eptember 30, 2009		ecember 31, 2008
<u>ASSETS</u>			(A	s Adjusted)
Current assets:				
Cash and cash equivalents	\$	403,320	\$	289,442
Accounts receivable, net	-	209,079	-	239,183
Inventories		221,694		207,487
Prepaid expenses and other current assets		77,059		59.824
Deferred income taxes, net		16,833		16,566
		20,000		20,200
Total current assets		927,985		812,502
Property and equipment, net		138,219		122,304
Deferred income taxes, net		8,152		2,217
Goodwill		239,059		225,685
Intangible assets, net		51,112		56,174
Other assets		31,719		22,195
	\$	1,396,246	\$	1,241,077
LIABILITIES AND SHAREHOLDERS EQUITY				
Current liabilities:				
Accounts payable	\$	55,753	\$	47,823
Deferred revenue	-	21,879	-	27,554
Accrued payroll and related liabilities		34,856		43,337
Accrued product warranties		8,435		7,826
Advance payments from customers		9,870		19,183
Accrued expenses		23,616		21,978
Accrued income taxes		2,942		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Other current liabilities		2,588		4,574
		,		,
Total current liabilities		159,939		172,275
Long-term debt		60,200		182,825
Deferred tax liability, net		6,311		5,983
Accrued income taxes		4,568		5,697
Pension and other long-term liabilities		36,281		29,572
Commitments and contingencies				
Shareholders equity:				
Preferred stock, \$0.01 par value, 10,000 shares authorized; no shares issued at September 30, 2009, and December 31, 2008				
Common stock, \$0.01 par value, 500,000 shares authorized, 151,666 and 141,387 shares issued at				
September 30, 2009, and December 31, 2008, respectively, and additional paid-in capital		367,226		282,848
Retained earnings		747,049		577,090

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Accumulated other comprehensive earnings (loss)	14,672	(15,213)
Total shareholders equity	1,128,947	844,725
	\$ 1,396,246	\$ 1,241,077

The accompanying notes are an integral part of these consolidated financial statements.

# FLIR SYSTEMS, INC.

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (In thousands)

# (Unaudited)

	Nine Months Ended September 30,	
	2009	2008 (As Adjusted)
Cash flows from operating activities:		(As Aujusteu)
Net earnings	\$ 169,959	\$ 135,916
Adjustments to reconcile net earnings to net cash provided by operating activities:		
Depreciation and amortization	30,903	34,307
Deferred income taxes	(2,774)	(2,991)
Stock-based compensation plans	17,640	15,160
Cash inducement on exchange offer for convertible notes	1,997	
Other non-cash items	(1,566)	(67)
Changes in operating assets and liabilities (net of acquisitions):		
Decrease (increase) in accounts receivable	35,911	(36,741)
Increase in inventories	(8,339)	(33,623)
Increase in prepaid expenses and other current assets	(14,897)	(17,084)
(Increase) decrease in other assets	(12,098)	3,476
Increase in accounts payable	6,630	7,164
(Decrease) increase in deferred revenue	(5,933)	9,080
(Decrease) increase in accrued payroll and other liabilities	(25,975)	13,876
Increase (decrease) in accrued income taxes	1,505	(679)
Increase in pension and other long-term liabilities	6,449	1,982
Cash provided by operating activities	199,412	129,776
Cash flows from investing activities:		
Additions to property and equipment	(34,523)	(21,086)
Proceeds from sale of property and equipment	2,891	
Business acquisitions, net of cash acquired	(13,148)	(79,303)
Other investments	601	(8,320)
Cash used by investing activities	(44,179)	(108,709)
Cash flows from financing activities:		
Repayments on credit agreement		(19,000)
Repayment of capital leases and other long-term debt	(23)	(2,401)
Cash inducement on exchange offer for convertible notes	(1,997)	
Repurchase of common stock	(73,169)	(40,739)
Proceeds from shares issued pursuant to stock-based compensation plans	12,969	30,640
Excess tax benefit from stock-based compensation plans	6,005	19,098
Capital contribution	330	
Cash used by financing activities	(55,885)	(12,402)
Effect of exchange rate changes on cash	14,530	(6,243)

Net increase in cash and cash equivalents	113,878	2,422
Cash and cash equivalents, beginning of period	289,442	203,681
Cash and cash equivalents, end of period	\$ 403,320	\$ 206,103

The accompanying notes are an integral part of these consolidated financial statements.

#### FLIR SYSTEMS, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### (Unaudited)

#### Note 1. Basis of Presentation

The accompanying consolidated financial statements of FLIR Systems, Inc. and its consolidated subsidiaries (the Company) are unaudited and have been prepared by the Company pursuant to the rules and regulations of the Securities and Exchange Commission. In the opinion of management, these statements have been prepared on the same basis as the audited consolidated financial statements and include all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the Company's consolidated financial position and results of operations for the interim periods. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States have been condensed or omitted pursuant to such rules and regulations. These consolidated financial statements should be read in conjunction with the Company's audited consolidated financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2008.

The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany accounts and transactions have been eliminated. The results of operations for the interim periods presented are not necessarily indicative of the operating results to be expected for any subsequent interim period or for the year ending December 31, 2009.

The Company has performed a review for subsequent events through November 6, 2009.

#### Note 2. Accounting for Convertible Debt

On January 1, 2009, the Company adopted the provisions of the Financial Accounting Standards Board Accounting Standards Codification Subtopic 470-20, Debt with Conversion and Other Options (ASC Subtopic 470-20). ASC Subtopic 470-20 requires that issuers of convertible debt instruments that may be settled in cash should separately account for the liability and equity components in a manner that reflects the entity s nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. ASC Subtopic 470-20 was effective for financial statements issued for fiscal years beginning after December 15, 2008 with retrospective application required.

In June 2003, the Company issued \$210 million of 3.0 percent senior convertible notes due in 2023. The net proceeds from the issuance were approximately \$203.9 million. The Company has determined that the expected life of the notes should be seven years since the notes are first redeemable in June 2010. The Company estimates that its nonconvertible borrowing rate for debt with a seven year maturity issued in June 2003 was 6.0 percent. Accordingly, the value of the liability component of the notes at the time of issuance was \$174.4 million and the value of the equity component was \$35.6 million.

The Company has retrospectively applied the provisions of ASC Subtopic 470-20 to its financial statements beginning in 2003. The retrospective application includes the separation of the liability and equity components of the convertible notes, the reallocation of the \$6.1 million of issuance costs between the liability and equity components, an increase in interest expense for periods subsequent to issuance to reflect the estimated nonconvertible borrowing rate, and the related tax effects.

ASC Subtopic 470-20 also requires that when debt is extinguished, a gain or loss is recognized for the difference between the fair value of the liability component and its carrying value. The Company s retrospective application, therefore, also includes the impact of conversions of notes with an aggregate principal amount of \$18.6 million prior to January 1, 2009.

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#### FLIR SYSTEMS, INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

# Note 2. Accounting for Convertible Debt (Continued)

The carrying amounts of the convertible notes are as follows (in thousands):

	September 30, 2009		Dec	cember 31, 2008
Liability component:				
Principal amount	\$	61,489	\$	191,419
Unamortized discount		(1,185)		(7,682)
Unamortized issuance costs		(142)		(942)
	\$	60,162	\$	182,795
Equity component	\$	(115,100)	\$	222

The unamortized discount and issuance costs will be amortized through June 2010. As of September 30, 2009, 5.5 million shares of the Company s common stock were issuable upon conversion of the remaining notes, valued at \$155.0 million as of the closing market price on that day. The \$155.0 million is in excess of the principal amount by \$93.5 million.

The effective interest rate of the convertible notes is 6%. Interest and amortization expense of the convertible notes recognized in the Consolidated Statements of Income are as follows (in thousands):

		onths Ended mber 30,	Nine Months Ended September 30,	
	2009	2008	2009	2008
Cash interest (3% coupon)	\$ 466	\$ 1,575	\$ 2,414	\$ 4,725
Amortization of discount	435	1,400	2,155	4,131
Amortization of issuance costs	53	182	270	547
	\$ 954	\$ 3,157	\$ 4,839	\$ 9,403

The following table presents the effect of the retrospective application of ASC Subtopic 470-20 and related tax effects made to the Company s previously reported Consolidated Statements of Income for the three month and nine month period ended September 30, 2008 (in thousands):

		Three Months Ended September 30, 2008		nths Ended er 30, 2008
	As Reported	As Adjusted	As Reported	As Adjusted
Earnings from operations	\$ 76,650	\$ 76,650	\$ 196,413	\$ 196,413
Interest expense	2,110	3,473	6,880	10,900

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Other income, net	(4,956)	(4,956)	(8,627)	(8,627)
Earnings before income taxes	79,496	78,133	198,160	194,140
Income tax provision	23,863	23,354	59,750	58,224
Net earnings	\$ 55,633	\$ 54,779	\$ 138,410	\$ 135,916
Net earnings per share:				
Basic	\$ 0.40	\$ 0.39	\$ 1.00	\$ 0.98
Diluted	\$ 0.35	\$ 0.35	\$ 0.87	\$ 0.87

# FLIR SYSTEMS, INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

# Note 2. Accounting for Convertible Debt (Continued)

The following table presents the effect of the retrospective application of ASC Subtopic 470-20 and related tax effects made to the Company s previously reported Consolidated Balance Sheet as of December 31, 2008 (in thousands):

	December 31, 2008		
	As		
	Reported	As Adjusted	
Deferred income taxes, net	\$ 5,047	\$ 2,217	
Total assets	1,243,907	1,241,077	
Long-term debt	190,318	182,825	
Common stock and additional paid-in capital	262,509	282,849	
Retained earnings	592,766	577,090	
Total shareholders equity	840,062	844,725	
Total liabilities and shareholders equity	1,243,907	1,241,077	

The following table presents the effect of the retrospective application of ASC Subtopic 470-20 and related tax effects made to the Company s previously reported Consolidated Statement of Cash Flows for the nine months ended September 30, 2008 (in thousands):

		ths Ended er 30, 2008
	As Reported	As Adjusted
Net earnings	\$ 138,410	\$ 135,916
Depreciation and amortization	30,287	34,307
Deferred taxes	(1,465)	(2,991)
Cash provided by operating activities	129,776	129,776

#### Note 3. Stock-based Compensation

Stock-based compensation expense and related tax benefit recognized in the Consolidated Statements of Income are as follows (in thousands):

	Three Mon Septem		Nine Mont Septem	
	2009	2008	2009	2008
Cost of goods sold	\$ 824	\$ 701	\$ 2,425	\$ 1,945
Research and development	1,298	1,325	3,641	3,530
Selling, general and administrative	4,001	3,343	11,574	9,685
Stock-based compensation expense before income taxes	6,123	5,369	17,640	15,160
Income tax benefit	(1,866)	(1,524)	(5,287)	(3,980)
Total stock-based compensation expense after income taxes	\$ 4,257	\$ 3,845	\$ 12,353	\$ 11,180

Stock-based compensation costs capitalized in inventory are as follows (in thousands):

	Septen	ıber 30,
	2009	2008
Stock-based compensation costs capitalized in inventory	\$ 879	\$ 962

As of September 30, 2009, the Company had \$38.3 million of total unrecognized stock-based compensation costs, net of estimated forfeitures, to be recognized over a weighted average period of 2.0 years.

#### FLIR SYSTEMS, INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

#### Note 3. Stock-based Compensation (Continued)

The fair value of the stock-based awards, as determined under the Black-Scholes model, granted in the three months and nine months ended September 30, 2009 and 2008 was estimated with the following weighted-average assumptions:

	Three Months Ended September 30,	Nine Mont Septemb	
	2009 2008	2009	2008
Stock Option Awards:			
Risk-free interest rate	1.6%	1.5%	2.8%
Expected dividend yield	0.0%	0.0%	0.0%
Expected term	3.3 years	4.3 years	4.1 years
Expected volatility	48.1%	46.9%	40.8%
Employee Stock Purchase Plan:			
Risk-free interest rate		0.3%	1.7%
Expected dividend yield		0.0%	0.0%
Expected term		6 months	6 months
Expected volatility		60.9%	50.0%

The fair value of stock-based compensation awards granted and vested, and the intrinsic value of options exercised during the period were (in thousands, except per share amounts):

	Three Months Ended September 30,		Septem	
	2009	2008	2009	2008
Stock Option Awards:				
Weighted average grant date fair value per share	\$ 7.63	\$	\$ 9.96	\$ 12.25
Total fair value of awards granted	\$ 140	\$	\$ 10,534	\$ 7,175
Total fair value of awards vested	\$ 215	\$ 177	\$ 6,924	\$ 8,243
Total intrinsic value of options exercised	\$ 6,655	\$ 12,039	\$ 17,825	\$ 76,709
Restricted Stock Unit Awards:				
Weighted average grant date fair value per share	\$ 21.49	\$ 39.37	\$ 25.37	\$ 34.31
Total fair value of awards granted	\$ 774	\$ 83	\$ 16,749	\$ 18,981
Total fair value of awards vested	\$ 237	\$ 364	\$ 17,047	\$ 15,371
Employee Stock Purchase Plan:				
Weighted average grant date fair value per share	\$	\$	\$ 8.37	\$ 10.32
Total fair value of shares estimated to be issued	\$	\$	\$ 1,073	\$ 1,039
	1 10 . 1	20 2000	1.2000	A 4 6 1111

The total amount of cash received from the exercise of stock options in the three months ended September 30, 2009 and 2008 was \$4.0 million and \$3.7 million, respectively, and the related tax benefit realized from the exercise of the stock options was \$1.9 million and \$4.5 million, respectively. The total amount of cash received from the exercise of stock options in the nine months ended September 30, 2009 and 2008 was \$10.4 million and \$28.1 million, respectively, and the related tax benefit realized from the exercise of the stock options was \$6.1 million and \$22.3 million, respectively.

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# FLIR SYSTEMS, INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

# Note 3. Stock-based Compensation (Continued)

Information with respect to stock option activity is as follows:

	Shares (in thousands)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value (in thousands)
Outstanding at December 31, 2008	9,218	\$ 13.34	5.7	
Granted	1,057	25.57		
Exercised	(1,075)	9.67		
Forfeited	(12)	22.10		
Outstanding at September 30, 2009	9,188	\$ 15.17	5.7	\$ 121,314
Exercisable at September 30, 2009	7,640	\$ 12.83	5.0	\$ 117,211
Vested and expected to vest at September 30, 2009	9,111	\$ 15.07	5.7	\$ 121,109

Information with respect to restricted stock unit activity is as follows:

		eighted verage
	Shares (in thousands)	 ant Date ir Value
Outstanding at December 31, 2008	1,356	\$ 23.98
Granted	660	\$ 25.37
Vested	(755)	\$ 19.50
Forfeited	(22)	\$ 26.04
Outstanding at September 30, 2009	1,239	\$ 27.42

There were approximately 135,000 shares issued under the 1999 Employee Stock Purchase Plan (the 1999 ESPP) during the nine months ended September 30, 2009. The 1999 ESPP expired for new offerings in January 2009. On May 1, 2009, the Company s shareholders approved the FLIR Systems, Inc. 2009 Employee Stock Purchase Plan (the 2009 ESPP). The first offering period under the 2009 ESPP commenced on May 4, 2009. The Company has reserved 5,000,000 shares of common stock for issuance under the 2009 ESPP.

#### FLIR SYSTEMS, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

#### Note 4. Net Earnings Per Share

The following table sets forth the reconciliation of the numerator and denominator utilized in the computation of basic and diluted earnings per share (in thousands):

	Three Months Ended September 30,					Months Ended eptember 30,	
	2009	2008 (As Adjusted)	2009	2008 (As Adjusted)			
Numerator for earnings per share:		(115 11ajastea)		(115 114 Justicu)			
Net earnings, as reported	\$ 60,035	\$ 54,799	\$ 169,959	\$ 135,916			
Interest associated with convertible notes, net of tax	404	1,961	3,200	5,815			
Net earnings available to common shareholders diluted	\$ 60,439	\$ 56,760	\$ 173,159	\$ 141,731			
Denominator for earnings per share:							
Weighted average number of common shares outstanding	151,573	139,211	148,475	138,090			
Assumed exercises of stock options and vesting of restricted shares, net of shares assumed reacquired under the treasury stock							
method	2,996	4,988	3,297	5,378			
Assumed conversion of convertible notes	5,718	18,925	9,705	18,925			
Diluted shares outstanding	160,287	163,124	161,477	162,393			

The effect of stock options and restricted stock units for the three and nine months ended September 30, 2009 that aggregated 830,000 shares and 663,000 shares, respectively, has been excluded for purposes of calculating diluted earnings per share since the effect would have been anti-dilutive. For the three and nine months ended September 30, 2008, no shares of stock underlying outstanding stock options or restricted stock units were excluded from the calculations of diluted earnings per share.

# **Note 5. Fair Value of Financial Instruments**

As of September 30, 2009, the Company had \$298.7 million of cash equivalents. The Company has categorized its cash and cash equivalents as a Level 1 financial asset, measured at fair value based on quoted prices in active markets of identical assets, in accordance with Accounting Standards Codification Topic 820 Fair Value Measurements and Disclosures. The Company does not have any other financial assets or liabilities that are measured at fair value.

As of September 30, 2009, the Company had \$60.2 million of convertible notes included in long-term debt. The fair value of the convertible notes, estimated based on quoted market prices of the convertible notes, as of September 30, 2009 was \$156.8 million.

#### Note 6. Accounts Receivable

Accounts receivable are net of an allowance for doubtful accounts of \$2.5 million and \$1.3 million at September 30, 2009 and December 31, 2008, respectively.

# Note 7. Inventories

Inventories consist of the following (in thousands):

	Sep	tember 30, 2009	Dec	cember 31, 2008
Raw material and subassemblies	\$	134,997	\$	129,108
Work-in-progress		47,121		40,325
Finished goods		39,576		38,054
	\$	221.694	\$	207,487

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#### FLIR SYSTEMS, INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### (Unaudited)

# Note 8. Property and Equipment

Property and equipment are net of accumulated depreciation of \$98.9 million and \$86.5 million at September 30, 2009 and December 31, 2008, respectively.

#### Note 9. Goodwill

The carrying value of goodwill by reporting segment and the activity for the nine months ended September 30, 2009 is as follows (in thousands):

	 vernment vstems	The	rmography	Commer Vision System	n	Total
Balance, December 31, 2008	\$ 12,802	\$	102,313	\$ 110,		\$ 225,685
Business acquisitions			1,323	8,	585	9,908
Other			(585)		(8)	(593)
Currency translation adjustments	448		3,381		230	4,059
Balance, September 30, 2009	\$ 13,250	\$	106,432	\$ 119,	377	\$ 239,059

#### Note 10. Intangible Assets

Intangible assets are net of accumulated amortization of \$49.9 million and \$43.5 million at September 30, 2009 and December 31, 2008, respectively.

#### **Note 11. Accrued Product Warranties**

The following table summarizes the Company s warranty liability and activity (in thousands):

	Three Mon Septem		Nine Months Ende September 30,		
	2009	2008	2009	2008	
Accrued product warranties, beginning of period	\$ 8,095	\$ 7,961	\$ 7,826	\$ 6,594	
Amounts paid for warranty services	(2,444)	(1,880)	(6,996)	(5,879)	
Warranty provisions for products sold	2,784	1,883	7,454	7,249	
Other			151		
Accrued product warranties, end of period	\$ 8,435	\$ 7,964	\$ 8,435	\$ 7,964	

#### Note 12. Credit Agreements

At September 30, 2009, the Company had no borrowings outstanding under its Credit Agreement, dated October 6, 2006, with Bank of America, N.A., Union Bank of California, N.A., U.S. Bank National Association and other Lenders, and \$11.7 million of letters of credit outstanding, which reduces the total available credit.

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#### FLIR SYSTEMS, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

#### Note 13. Long-Term Debt

Long-term debt consists of the following (in thousands):

	Sep	September 30, 2009		cember 31, 2008 Adjusted)
Convertible notes	\$	61,489	\$	191,419
Issuance cost and discount of the convertible notes		(1,327)		(8,624)
Other long-term debt		38		30
	\$	60,200	\$	182,825

On February 5, 2009, the Company commenced an exchange offer for any and all of its outstanding convertible notes. Holders who elected to exchange their notes in this offer and whose notes were accepted for exchange by the Company received 90.1224 shares of the Company s common stock and a cash payment of \$20 per \$1,000 principal amount of notes. The offer expired on March 9, 2009. Notes with an aggregate principal amount of \$99.9 million were exchanged pursuant to the exchange offer and were converted into 9.0 million shares of the Company s common stock. The Company recognized a gain of \$2.2 million from the extinguishment of the notes; the gain and the \$2.0 million expense associated with the cash inducement are reported in other expense (income), net.

In addition, in July 2009, convertible notes with an aggregate principal amount of \$30.1 million were converted into 2.7 million shares of the Company s common stock. The Company recognized a gain of \$0.3 million from the extinguishment of the notes, which is reported in other expense (income), net.

#### Note 14. Shareholders Equity

The following table summarizes the common stock and additional paid-in capital activity during the nine months ended September 30, 2009 (in thousands):

Common stock and additional paid-in capital, December 31, 2008 (as adjusted)	\$ 282,848
Income tax benefit of common stock options exercised	6,113
Common stock issued pursuant to stock-based compensation plans, net	8,260
Stock-based compensation expense	17,556
Repurchase of common stock	(73,169)
Conversion of convertible debt	125,288
Capital contribution	330
Common stock and additional paid in capital, September 30, 2009	\$ 367.226

During the nine months ended September 30, 2009, the Company repurchased 3,231,700 shares of the Company s common stock under the February 2009 repurchase authorization by the Company s Board of Directors pursuant to which the Company is authorized to repurchase up to 20.0 million shares of the Company s outstanding common stock through open market purchases, privately negotiated transactions including accelerated stock repurchase agreements, or in such other manner as will comply with the provisions of the Securities Exchange Act of 1934.

The February 2009 repurchase authorization will expire in February 2011.

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#### FLIR SYSTEMS, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

#### **Note 15. Comprehensive Earnings**

The following table sets forth the calculation of comprehensive earnings for the periods indicated (in thousands):

		Three Months Ended September 30,		Nine Months Ended September 30,		
	2009	(As	2008 Adjusted)	2009	(As	2008 Adjusted)
Net earnings	\$ 60,035	\$	54,779	\$ 169,959	\$	135,916
Translation adjustment	22,745		(43,803)	29,885		(17,592)
Total comprehensive earnings	\$ 82,780	\$	10,976	\$ 199,844	\$	118,324

#### Note 16. Contingencies

In June 2007, the Company was named as a nominal defendant in a shareholder derivative action filed in the United States District Court for the District of Oregon: *Kathleen Edith Sommers v. Earl R. Lewis, et al.* The *Sommers* complaint alleged that certain stock options granted by the Company were improperly dated, purported to assert claims under various common law theories and under the federal securities laws and alleged the Company is entitled to damages from various individual defendants on a variety of legal theories. Following orders of dismissal entered on June 16, 2008 and February 12, 2009, the court entered a judgment dismissing the amended complaint with prejudice on February 19, 2009. This ruling was appealed to the United States Court of Appeals for the Ninth Circuit. On September 9, 2009, plaintiff stipulated to a dismissal of her appeal with prejudice. On September 10, 2009, an Order to this effect was entered by the Court of Appeals. This case is now concluded.

The Company and its subsidiary, Indigo Systems Corporation, (together, the FLIR Parties ) were named in a lawsuit filed by Raytheon Company on March 2, 2007 in the United States District Court for the Eastern District of Texas. On August 11, 2008, Raytheon Company was granted leave to file a second amended complaint. The complaint, as amended, asserts claims for tortious interference, patent infringement, trade secret misappropriation, unfair competition, breach of contract and fraudulent concealment. The FLIR Parties filed an answer to the second amended complaint and counterclaims on September 2, 2008, in which they denied all material allegations. On August 31, 2009, the court entered an order granting the FLIR Parties motion for summary judgment on Raytheon s trade secret misappropriation claim based on the FLIR Parties statute of limitations defense. Raytheon has abandoned all of its other claims except its patent claims which are currently set for trial to commence on April 19, 2010. The Company intends to vigorously defend itself in this matter and is unable to estimate the amount or range of potential loss, if any, which might result if the outcome in this matter is unfavorable.

#### **Note 17. Income Taxes**

As of September 30, 2009, the Company had approximately \$5.4 million of net unrecognized tax benefits of which all \$5.4 million would affect the Company s effective tax rate if recognized. The Company anticipates a portion of its net unrecognized tax benefits will be recognized within 12 months as the result of settlements or effective settlements with various tax authorities, the closure of certain audits and the lapse of statute of limitations.

The Company classifies interest and penalties related to uncertain tax positions as income tax expense. As of September 30, 2009, the Company had approximately \$0.5 million of accrued interest related to uncertain tax positions.

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# FLIR SYSTEMS, INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# (Unaudited)

# Note 17. Income Taxes Continued

The Company currently has the following tax years open to examination by major taxing jurisdictions:

	Tax Ye	ears:
US Federal	1999	2008
State of Oregon	1999	2008
State of Massachusetts	2002	2008
State of California	2003	2008
Sweden	2002	2008
United Kingdom	2006	2008
Germany	2003	2008
France	2006	2008

# Note 18. Operating Segments and Related Information

**Operating Segments** 

Operating segment information is as follows (in thousands):

	Three Mon Septem 2009		Nine Months Ended September 30, 2009 2008	
Revenue External Customers:				
Government Systems	\$ 162,985	\$ 151,743	\$ 485,552	\$ 397,004
Thermography	69,933	79,161	200,641	239,400
Commercial Vision Systems	52,635	45,836	149,334	138,220
	\$ 285,553	\$ 276,740	\$ 835,527	\$ 774,624
Revenue Intersegments: Government Systems Thermography Commercial Vision Systems Eliminations	\$ 5,001 2,975 4,314 (12,290)	\$ 4,918 2,416 6,279 (13,613)	\$ 16,169 8,331 14,198 (38,698)	\$ 25,420 6,096 17,467 (48,983)
Earnings from operations: Government Systems Thermography	\$ 71,802 18,265	\$ 64,166 16,702	\$ 217,597 49,591	\$ 159,753 47,886
Commercial Vision Systems Other	11,728 (12,476)	10,134 (14,352)	36,298 (46,140)	29,412 (40,638)

\$ 89.319 \$ 76.650 \$ 257.	346	\$ 196,413
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	Sep	tember 30, 2009	Dec	cember 31, 2008
Segment assets (accounts receivable, net and inventories):				
Government Systems	\$	266,440	\$	273,821
Thermography		101,439		112,728
Commercial Vision Systems		62,894		60,121
	\$	430,773	\$	446,670

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#### FLIR SYSTEMS, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

# Note 18. Operating Segments and Related Information (Continued)

Revenue and Long-Lived Assets by Geographic Area

Information related to revenue by significant geographical location, determined by the end customer, is as follows (in thousands):

		Three Months Ended September 30,		ths Ended iber 30,
	2009	2008	2009	2008
United States	\$ 161,207	\$ 190,556	\$ 496,480	\$ 495,459
Europe	59,516	51,521	167,242	172,295
Other foreign	64,830	34,663	171,805	106,870
	\$ 285,553	\$ 276,740	\$ 835,527	\$ 774,624

Long-lived assets by significant geographic locations are as follows (in thousands):

	Septemb 200		December 31, 2008	
United States		9,714 \$	318,183	
Europe		6,037	105,813	
Other foreign		4,358	2,362	
	\$ 46	60.109 \$	426.358	

Major Customers

Revenue derived from major customers is as follows (in thousands):

Three Mon Septem		Nine Mon Septem	ths Ended iber 30,
2009	2008	2009	2008
\$ 125,067	\$ 118.455	\$ 375.310	\$ 308,818

# Note 19. Business Acquisitions

In April 2009, the Company acquired certain assets from Infrared Korea, Ltd. ( Korea ), a distributor of infrared camera systems, for \$2.0 million in cash. The portion of the \$2.0 million purchase price in excess of the assets acquired is reported in intangible assets and goodwill of \$0.6 million and \$1.3 million, respectively, in the Thermography business segment.

In June 2009, the Company acquired all of the outstanding stock of Salvador Imaging, Inc. ( Salvador ), a leading provider of high-performance visible and low light imaging systems, for approximately \$13.1 million in cash. The Company has recorded \$2.9 million of identifiable intangible assets and \$8.6 million of goodwill in the Commercial Vision Systems business segment.

The operating results of these acquisitions are included in the Company s results of operations since their respective dates of acquisition. The goodwill recognized on both of these acquisitions is not deductible for United States tax purposes.

These acquisitions are not significant, as defined in Regulation S-X of the Securities and Exchange Commission, compared to the Company s overall financial position. Accordingly, pro forma financial statements of the combined entities are not presented.

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# FLIR SYSTEMS, INC.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Continued)

(Unaudited)

# Note 20. Subsequent Event

On October 19, 2009, the Company acquired all of the outstanding stock of OmniTech Partners, Inc., Optical Systems Technology, Inc. and Keystone Applied Technologies, Inc., operating together as a provider in the development and manufacturing of weapon-mounted image intensified and fused image intensified/thermal imagers, for approximately \$42.0 million in cash.

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# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Forward-Looking Statements

This Quarterly Report on Form 10-Q (the Report ), including Management s Discussion and Analysis of Financial Condition and Results of Operations in Part I, Item 2, contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 regarding future events and the future results of FLIR Systems, Inc. and its consolidated subsidiaries (FLIR or the Company) that are based on management s current expectations, estimates, projections, and assumptions about the Company s business. Words such as estimates and variations of such words and similar expressions are anticipates, intends, plans, believes, sees, intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements due to numerous factors including, but not limited to, those discussed in the Risk Factors in Part II, Item 1A, Management s Discussion and Analysis of Financial Condition and Results of Operations in Part I, Item 2, and elsewhere in this Report as well as those discussed from time to time in the Company s other Securities and Exchange Commission filings and reports. In addition, such statements could be affected by general industry and market conditions. Such forward-looking statements speak only as of the date of this Report or, in the case of any document incorporated by reference, the date of that document, and we do not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date of this Report, or for changes made to this document by wire services or Internet service providers. If we update or correct one or more forward-looking statements, investors and others should not conclude that we will make additional updates or corrections with respect to other forward-looking statements.

#### **Results of Operations**

Revenue. Revenue for the three months ended September 30, 2009 increased by 3.2 percent, from \$276.7 million in the third quarter of 2008 to \$285.6 million in the third quarter of 2009. Revenue for the nine months ended September 30, 2009 increased 7.9 percent, from \$774.6 million in the first nine months of 2008 to \$835.5 million in the first nine months of 2009. World-wide revenues for both the three and nine month periods were impacted by currency translation as the US dollar was stronger in 2009 compared to the same periods of 2008. The effects of exchange rates decreased our consolidated revenue for the third quarter and first nine months of 2009 by 1.9 percent and 5.0 percent, respectively, over the same periods of 2008.

Government Systems revenue increased \$11.2 million, or 7.4 percent, from \$151.7 million in the third quarter of 2008 to \$163.0 million in the third quarter of 2009. Government Systems revenue for the nine months ended September 30, 2009 increased \$88.5 million, or 22.3 percent, from \$397.0 million in the first nine months of 2008 to \$485.6 million in the first nine months of 2009. The increase in Government Systems revenue in the third quarter and the first nine months of 2009 compared to the same periods in 2008 was primarily due to an increase in unit sales of our large-gimbaled systems.

Thermography revenue decreased \$9.2 million, or 11.7 percent, from \$79.2 million in the third quarter of 2008 to \$69.9 million in the third quarter of 2009. Thermography revenue for the nine months ended September 30, 2009 decreased \$38.8 million, or 16.2 percent, from \$239.4 million in the first nine months of 2008 to \$200.6 million in the first nine months of 2009. The decrease in Thermography revenue in both the three and nine month periods was primarily due to lower demand for high-value products and currency translation. The effects of exchange rates decreased Thermography revenue for the third quarter and first nine months of 2009 by 1.7 percent and 6.7 percent, respectively, over the same periods of 2008.

Commercial Vision Systems revenue increased \$6.8 million, or 14.8 percent, from \$45.8 million in the third quarter of 2008 to \$52.6 million in the third quarter of 2009. Commercial Vision Systems revenue for the nine months ended September 30, 2009 increased \$11.1 million, or 8.0 percent, from \$138.2 million in the first nine months of 2008 to \$149.3 million in the first nine months of 2009. The increase in Commercial Vision Systems revenue in the third quarter and first nine months of 2009 compared to the same periods in 2008 was primarily due to increased unit sales in our cores and components product lines. The effects of exchange rates decreased Commercial Vision Systems revenue for the third quarter and first nine months of 2009 by 2.4 percent and 3.7 percent, respectively, over the same periods of 2008.

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#### **Table of Contents**

The timing of deliveries against large contracts, especially for our Government Systems and Commercial Vision Systems products, can give rise to quarter-to-quarter and year-over-year fluctuations in the mix of revenue. Consequently, year-over-year comparisons for any given quarter may not be indicative of comparisons using longer time periods. While we currently expect an overall increase in total annual revenue for 2009 of between 2 percent and 7 percent, the mix of revenue between our three business segments and within certain product categories in our business segments will vary from quarter to quarter.

As a percentage of revenue, international sales were 43.5 percent and 31.1 percent for the quarters ended September 30, 2009 and 2008, respectively, and 40.6 percent and 36.0 percent for the nine months ended September 30, 2009 and 2008, respectively. The increase in international revenue as a percentage of total revenue is primarily due to the weakened economic conditions in the United States in 2009 as compared to 2008. While the percentage of revenue from international sales will continue to fluctuate from quarter to quarter partially due to the timing of shipments under international and domestic government contracts, management anticipates that revenue from international sales will continue to comprise a significant percentage of total revenue.

At September 30, 2009, we had an order backlog of \$608 million. Backlog in the Government Systems, Thermography and Commercial Vision Systems divisions was \$487 million, \$28 million and \$93 million, respectively. Backlog is defined as orders received for products or services for which a sales agreement is in place and delivery is expected within twelve months.

*Gross profit.* Gross profit for the quarter ended September 30, 2009 was \$162.8 million compared to \$155.3 million for the same quarter last year. Gross profit for the nine months ended September 30, 2009 was \$482.5 million compared to \$432.7 million for the same period of 2008. As a percentage of revenue, gross profit increased from 56.1 percent in the third quarter of 2008 to 57.0 percent in the third quarter of 2009, and from 55.9 percent in the first nine months of 2008 to 57.7 percent in the first nine months of 2009. The increase in gross profit as a percentage of revenue for both the three and nine month periods in 2009 was primarily due to cost and production efficiencies related to increased volume, product mix and lower production costs in Sweden.

Research and development expenses. Research and development expenses for the third quarter of 2009 totaled \$21.3 million, compared to \$21.6 million in the third quarter of 2008. Research and development expenses for the first nine months of 2009 and 2008 were \$66.9 million and \$68.3 million, respectively. The decrease in research and development expenses was due to cost containment efforts in response to current economic conditions and currency translation. As a percentage of revenue, research and development expenses were 7.5 percent and 7.8 percent for the three months ended September 30, 2009 and 2008, respectively, and 8.0 percent and 8.8 percent for the nine months ended September 30, 2009 and 2008, respectively.

Selling, general and administrative expenses. Selling, general and administrative expenses were \$52.2 million for the quarter ended September 30, 2009, compared to \$57.0 million for the quarter ended September 30, 2008. Selling, general and administrative expenses for the first nine months of 2009 and 2008 were \$158.2 million and \$167.9 million, respectively. The decrease in selling, general and administrative expenses was due to cost containment efforts in response to current economic conditions and currency translation. Selling, general and administrative expenses as a percentage of revenue were 18.3 percent and 20.6 percent for the quarters ended September 30, 2009 and 2008, respectively, and 18.9 percent and 21.7 percent for the nine months ended September 30, 2009 and 2008, respectively.

Interest expense. Interest expense for the third quarter and first nine months of 2009 was \$1.2 million and \$5.7 million, respectively, compared to \$3.5 million and \$10.9 million for the same periods of 2008. Interest expense is primarily attributable to the accrual of interest on the convertible notes that were issued in June 2003 and the amortization of the discounts recorded on the notes and the costs related to the issuance of the notes. The decrease in interest expense in 2009 compared to the same period of 2008 is primarily due to the conversion of some of our outstanding convertible notes in the fourth quarter of 2008 and the third quarter of 2009 and the exchange of a portion of the convertible notes pursuant to the Company s exchange offer in the first quarter of 2009.

Other income/expense. For the quarter and nine months ended September 30, 2009, we recorded other expense of \$1.7 million and \$1.7, respectively, compared to other income of \$5.0 million and \$8.6 million for the same periods of 2008. Other expense in 2009 and other income in 2008 primarily consist of interest income earned on short-term investments and foreign currency transaction gains and losses.

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*Income taxes.* The income tax provision of \$79.9 million for the nine months ended September 30, 2009, represents an effective tax rate of 32.0 percent for that period. We expect the annual effective tax rate for the full year of 2009 to be approximately 32 percent to 33 percent. The effective tax rate is lower than the US Federal tax rate of 35 percent because of foreign tax rates and the effect of federal, foreign and state tax credits.

#### **Liquidity and Capital Resources**

At September 30, 2009, we had cash and cash equivalents on hand of \$403.3 million compared to \$289.4 million at December 31, 2008. The increase in cash and cash equivalents was primarily due to cash provided from operations, offset by the purchase of shares of our outstanding common stock, capital expenditures and business acquisitions.

Cash used in investing activities of \$44.2 million for the nine months ended September 30, 2009 primarily related to capital expenditures and the acquisition of Salvador. Cash used in investing activities of \$108.7 million for the nine months ended September 30, 2008 includes the acquisitions of Cedip Infrared Systems and Ifara Tecnologias, S.L. for \$79.3 million, capital expenditures and other investments.

Cash used in financing activities of \$55.9 million for the nine months ended September 30, 2009 primarily related to the repurchase of 3.2 million shares of our common stock, partially offset by cash provided from our stock-based compensation plans. Cash used in financing activities of \$12.4 million for the nine months ended September 30, 2008 primarily related to the repurchase of 1.4 million shares of our common stock and the repayment of borrowings under the Credit Agreement, partially offset by cash provided from our stock-based compensation plans.

On October 6, 2006, we entered into the Credit Agreement, which provides for a \$300 million, five-year revolving line of credit. We have the right, subject to certain conditions including approval of additional commitments by qualified lenders, to increase the line of credit by an additional \$150 million until October 6, 2011. The Credit Agreement includes a \$100 million sublimit multicurrency option, permitting us and certain of our designated subsidiaries to borrow in Euro, Swedish Kronor, Sterling and other agreed upon currencies.

Under the Credit Agreement, borrowings will bear interest based upon the prime lending rate of the Bank of America or Eurodollar rates with a provision for a spread over Eurodollar rates based upon the Company s leverage ratio. The Eurodollar interest rate was 1.037 percent and the prime lending rate was 3.25 percent at September 30, 2009. These rates were 2.175 percent and 3.25 percent, respectively, at December 31, 2008. The Credit Agreement requires us to pay a commitment fee on the amount of unused credit at a rate, based on our leverage ratio, which ranges from 0.175 percent to 0.325 percent. At September 30, 2009 and December 31, 2008, the commitment fee rate was 0.175 percent. The Credit Agreement contains five financial covenants that require the maintenance of certain leverage ratios, in addition to minimum levels of EBITDA and consolidated net worth, a maximum level of capital expenditures and, commencing December 31, 2009, a minimum liquidity of cash and availability under the Credit Agreement. The Credit Agreement is collateralized by substantially all assets of the Company. At September 30, 2009 and December 31, 2008, we had no borrowings outstanding under the Credit Agreement and were in compliance with all of its financial covenants. We had \$11.7 million and \$12.5 million of letters of credit outstanding under the Credit Agreement at September 30, 2009 and December 31, 2008, respectively, which reduces the total available credit thereunder.

A Sweden subsidiary has a 30 million Swedish Kronor (approximately \$4.3 million) line of credit with an interest rate at 0.95 percent at September 30, 2009. At September 30, 2009, the Company had no amounts outstanding on this line of credit. The 30 million Swedish Kronor line of credit is secured primarily by accounts receivable and inventories of the Sweden subsidiary and is subject to automatic renewal on an annual basis.

In June 2003, we issued \$210 million of 3.0 percent senior convertible notes due in 2023 in a private offering pursuant to Rule 144A under the Securities Act of 1933, as amended. The net proceeds from the issuance were approximately \$203.9 million. Issuance costs are being amortized over a period of seven years. Interest is payable semiannually on June 1 and December 1 of each year. The holders of the notes may convert all or some of their notes into shares of our common stock at a conversion rate of 90.1224 shares per \$1,000 principal amount of notes prior to the maturity date in certain circumstances. We may redeem for cash all or part of the notes on or after June 8, 2010. The convertible notes are eligible for conversion at the option of the note holders.

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On February 5, 2009, we commenced an exchange offer for any and all of the outstanding convertible notes. The offer was made pursuant to an Offer to Exchange and related documents, each dated February 5, 2009, and the completion of the offer was subject to conditions described in the offer documents. Holders who elected to exchange their notes in this offer and whose notes were accepted for exchange by us received 90.1224 shares of our common stock and a cash payment of \$20 per \$1,000 principal amount of notes. The offer expired on March 9, 2009. Notes with an aggregate principal amount of \$99.9 million were exchanged pursuant to the exchange offer for approximately 9.0 million shares of the Company s common stock and approximately \$2.0 million in cash.

In addition, in July 2009, convertible notes with an aggregate principal amount of \$30.1 million were converted into 2.7 million shares of the Company s common stock.

As of September 30, 2009, notes with an aggregate principal value of \$148.5 million have been converted into 13.4 million shares of the Company s common stock.

On January 1, 2009, we adopted the provisions of the Financial Accounting Standards Board Accounting Standards Codification Subtopic 470-20, Debt with Conversion and Other Options (ASC Subtopic 470-20). ASC Subtopic 470-20 requires that issuers of convertible debt instruments that may be settled in cash should separately account for the liability and equity components in a manner that reflects the entity s nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. ASC Subtopic 470-20 was effective for financial statements issued for fiscal years beginning after December 15, 2008 with retrospective application.

Accordingly, we have retrospectively applied the provisions of ASC Subtopic 470-20 to our financial statements beginning in 2003. The retrospective application includes the separation of the liability and equity components of the convertible notes, the reallocation of the \$6.1 million of issuance costs between the liability and equity components, an increase in interest expense for periods subsequent to issuance to reflect the estimated nonconvertible borrowing rate, and the related tax effects.

We believe that our existing cash combined with the cash we anticipate to generate from operating activities and our available credit facilities and financing available from other sources will be sufficient to meet our cash requirements for the foreseeable future. We do not have any significant capital commitments for the current year nor are we aware of any significant events or conditions that are likely to have a material impact on our liquidity.

#### **New Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board (the FASB) issued Accounting Standards Codification Topic 105, Generally Accepted Accounting Principles (ASC Topic 105), which establishes the FASB Accounting Standards Codification the Codification as the source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. On the effective date, the Codification superseded all then-existing non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the Codification became nonauthoritative. The Company has adopted ASC Topic 105, which is effective for financial statements issued for interim and annual periods ending after September 15, 2009.

In October 2009, the FASB issued Accounting Standards Update No. 2009-13, Revenue Recognition (Topic 605): Multiple-Deliverable Revenue Arrangements a consensus of the FASB Emerging Issues Task Force (ASU 2009-13), which provides amendments to the criteria in Subtopic 605-25, Revenue Recognition Multiple-Element Arrangements, for separating consideration in multiple-deliverable arrangements and expands the disclosures related to multiple-deliverable revenue arrangements. ASU 2009-13 is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. Accordingly, the Company will adopt ASU 2009-13 on January 1, 2011. The Company s adoption of ASU 2009-13 is not expected to have a material impact on its consolidated financial statements.

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In October 2009, the FASB issued Accounting Standards Update No. 2009-14, Software (Topic 985): Certain Revenue Arrangements That Include Software Elements a consensus of the FASB Emerging Issues Task Force (ASU 2009-14), which changes the accounting model for revenue arrangements that include both tangible products and software elements. ASU 2009-14 is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. Accordingly, the Company will adopt ASU 2009-13 on January 1, 2011. The Company s adoption of ASU 2009-13 is not expected to have a material impact on its consolidated financial statements.

#### **Critical Accounting Policies and Estimates**

The Company reaffirms the critical accounting policies and our use of estimates as reported in our Form 10-K for the year ended December 31, 2008. As described in Note 1 to the Consolidated Financial Statements included in the Form 10K, the determination of fair value for stock-based compensation awards requires the use of management s estimates and judgments.

#### **Contractual Obligations**

As of September 30, 2009, our contractual obligations on our long-term debt were as follows (in thousands):

		Payments Due by Period			
		Less than	1 3	3 5	More than
	Total	1 Year	Years	Years	5 Years
Long-term debt	\$ 61,525	\$ 20	\$ 16	\$	\$ 61,489
Interest on long-term debt	26,133	1,845	3,689	3,689	16,909

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There have been no other material changes to our contractual obligations outside the ordinary course of our business since December 31, 2008.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

As of September 30, 2009, the Company has not experienced any changes in market risk exposure that would materially affect the quantitative and qualitative disclosures about market risk presented in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2008.

# Item 4. Controls and Procedures Evaluation of Disclosure Controls and Procedures

As of September 30, 2009, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and the Company s Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures, as such term is defined in Rule 13a-15(e). Based on the evaluation, the Company s Chief Executive Officer and Chief Financial Officer have concluded that the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

#### **Changes in Internal Control Over Financial Reporting**

There has been no change in the Company s internal control over financial reporting that occurred during the Company s fiscal quarter ended September 30, 2009 that has materially affected, or is reasonably likely to materially affect, such internal control over financial reporting.

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#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

The Company is subject to legal proceedings, claims and litigation arising in the ordinary course of its business. See Note 16, Contingencies, of the Notes to the Consolidated Financial Statements for additional information on the Company s legal proceedings.

#### Item 1A. Risk Factors

There has been no material change in the risk factors previously disclosed in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2008, which was filed with the Securities and Exchange Commission on February 27, 2009.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

During the three months ended September 30, 2009, the Company repurchased the following shares:

Period	Total Number of Shares Purchased <sup>(1)</sup>	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
July 1 to July 31, 2009	1,120,000	\$ 21.40	1,120,000	
Total	1,120,000	\$ 21.40	1,120,000	16,768,300

#### (1) All shares were purchased in open market transactions.

All share repurchases are subject to applicable securities law, and are at times and in amounts as management deems appropriate. On February 4, 2009, our Board of Directors authorized the repurchase of up to 20.0 million shares of our outstanding common stock through open market purchases, privately negotiated transactions including accelerated stock repurchase agreements, or in such other manner as will comply with the provisions of the Securities Exchange Act of 1934. This authorization will expire on February 4, 2011.

#### Item 3. Defaults Upon Senior Securities

None.

#### Item 4. Submission of Matters to a Vote of Shareholders

None.

#### Item 5. Other Information

None.

# Item 6. Exhibits

Number 31.1	<b>Description</b> Principal Executive Officer Certification Pursuant to Sarbanes-Oxley Act of 2002, Section 302
31.2	Principal Financial Officer Certification Pursuant to Sarbanes-Oxley Act of 2002, Section 302.
32.1	Principal Executive Officer Certification Pursuant to Sarbanes-Oxley Act of 2002, Section 906
32.2	Principal Financial Officer Certification Pursuant to Sarbanes-Oxley Act of 2002, Section 906.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FLIR SYSTEMS, INC.

Date November 9, 2009

/s/ Stephen M. Bailey
Stephen M. Bailey
Sr. Vice President, Finance and Chief Financial Officer
(Principal Accounting and Financial Officer

and Duly Authorized Officer)

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