

OCEANFIRST FINANCIAL CORP

Form 10-Q

August 09, 2012

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

**FORM 10-Q**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2012

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from            to

Commission file number 001-11713

**OceanFirst Financial Corp.**

(Exact name of registrant as specified in its charter)

Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

<b>Delaware</b> (State or other jurisdiction of incorporation or organization)	<b>22-3412577</b> (I.R.S. Employer Identification No.)
<b>975 Hooper Avenue, Toms River, NJ</b> (Address of principal executive offices)	<b>08753</b> (Zip Code)
<b>Registrant's telephone number, including area code: <u>(732) 240-4500</u></b>	

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer <input type="checkbox"/>	Accelerated Filer <input checked="" type="checkbox"/>
Non-accelerated Filer <input type="checkbox"/>	Smaller Reporting Company <input type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

As of August 2, 2012, there were 18,154,504 shares of the Registrant's Common Stock, par value \$.01 per share, outstanding.

**Table of Contents**

**OceanFirst Financial Corp.**

INDEX TO FORM 10-Q

	PAGE
<b><u>PART I.</u></b>	
<b><u>FINANCIAL INFORMATION</u></b>	
Item 1.	
Consolidated Financial Statements (unaudited)	
<u>Consolidated Statements of Financial Condition as of June 30, 2012 (unaudited) and December 31, 2011</u>	11
<u>Consolidated Statements of Income (unaudited) for the three and six months ended June 30, 2012 and 2011</u>	12
<u>Consolidated Statements of Comprehensive Income (unaudited) for the three and six months ended June 30, 2012 and 2011</u>	13
<u>Consolidated Statements of Changes in Stockholders' Equity (unaudited) for the six months ended June 30, 2012 and 2011</u>	14
<u>Consolidated Statements of Cash Flows (unaudited) for the six months ended June 30, 2012 and 2011</u>	15
<u>Notes to Unaudited Consolidated Financial Statements</u>	17
Item 2.	
<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	1
Item 3.	
<u>Quantitative and Qualitative Disclosures About Market Risk</u>	9
Item 4.	
<u>Controls and Procedures</u>	10
<b><u>PART II.</u></b>	
<b><u>OTHER INFORMATION</u></b>	
Item 1.	
<u>Legal Proceedings</u>	34
Item 1A.	
<u>Risk Factors</u>	34
Item 2.	
<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	34
Item 3.	
<u>Defaults Upon Senior Securities</u>	34
Item 4.	
<u>Mine Safety Disclosures</u>	34
Item 5.	
<u>Other Information</u>	34
Item 6.	
<u>Exhibits</u>	34
<u>Signatures</u>	36

**Table of Contents****Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****FINANCIAL SUMMARY**

(dollars in thousands, except per share amounts)	At or for the Quarter Ended		
	June 30, 2012	December 31, 2011	June 30, 2011
<b><u>SELECTED FINANCIAL CONDITION DATA:</u></b>			
Total assets	\$ 2,287,532	\$ 2,302,094	\$ 2,239,011
Loans receivable, net	1,548,935	1,563,019	1,617,812
Deposits	1,708,376	1,706,083	1,639,230
Stockholders' equity	218,836	216,849	213,367
<b><u>SELECTED OPERATING DATA:</u></b>			
Net interest income	18,390	19,273	19,645
Provision for loan losses	1,700	2,000	2,200
Other income	4,545	4,214	3,897
Operating expenses	12,867	13,021	13,385
Net income	5,373	5,459	5,103
Diluted earnings per share	0.30	0.30	0.28
<b><u>SELECTED FINANCIAL RATIOS:</u></b>			
Stockholders' equity per common share	12.02	11.61	11.32
Cash dividend per share	0.12	0.12	0.12
Stockholders' equity to total assets	9.57%	9.42%	9.53%
Return on average assets (1)	0.94	0.95	0.90
Return on average stockholders' equity (1)	9.79	10.07	9.87
Average interest rate spread	3.28	3.43	3.56
Net interest margin	3.39	3.53	3.67
Operating expenses to average assets (1)	2.26	2.27	2.37
Efficiency ratio	56.10	55.44	56.86
<b><u>ASSET QUALITY:</u></b>			
Non-performing loans	\$ 44,232	\$ 44,008	\$ 46,714
Non-performing assets	47,667	45,978	49,521
Non-performing loans as a percent of total loans receivable (2)	2.82%	2.77%	2.85%
Non-performing assets as a percent of total assets (2)	2.08	2.00	2.21
Allowance for loan losses as a percent of total loans receivable(2)	1.12	1.15	1.31
Allowance for loan losses as a percent of total non-performing loans (2)	39.92	41.42	45.93

(1) Ratios are annualized

(2) As discussed in the section "Comparison of Operating Results for the Three and Six Months Ended June 30, 2012 and June 30, 2011" under "Provision for Loan Losses", during the fourth quarter of 2011, the Company modified its charge-off policy on problem loans secured by real estate, which accelerated the recognition of loan charge-offs. Without the additional cumulative charge-offs of \$7.7 million and \$5.7 million at June 30, 2012 and December 31, 2011, respectively, the Company would have reported the following asset quality ratios as of June 30, 2012 and December 31, 2011, respectively: non-performing loans as a percent of total loans receivable of 3.31% and 3.12%; non-performing assets as a percent of total assets of 2.41% and 2.24%; allowance for loan losses as a percent of total loans receivable of 1.61% and 1.50%; and allowance for loan losses as a percent of total non-performing loans of 48.86% and 48.12%.



---

## **Table of Contents**

### **Summary**

OceanFirst Financial Corp. is the holding company for OceanFirst Bank (the Bank), a community bank serving Ocean and Monmouth Counties in New Jersey. The term the Company refers to OceanFirst Financial Corp., OceanFirst Bank and all of the Bank's subsidiaries on a consolidated basis. The Company's results of operations are primarily dependent on net interest income, which is the difference between the interest income earned on interest-earning assets, such as loans and investments, and the interest expense on interest-bearing liabilities, such as deposits and borrowings. The Company also generates non-interest income such as income from loan sales, loan servicing, loan originations, merchant credit card services, deposit accounts, trust and asset management services, the sale of investment products and other fees. The Company's operating expenses primarily consist of compensation and employee benefits, occupancy and equipment, marketing, data processing, federal deposit insurance and general and administrative expenses. The Company's results of operations are also significantly affected by general economic and competitive conditions, particularly changes in market interest rates, government policies and actions of regulatory agencies.

Interest-earning assets, both loans and securities, are generally priced against longer-term indices, while interest-bearing liabilities, primarily deposits and borrowings, are generally priced against shorter-term indices. In late 2011 and into the first half of 2012, the Company's net interest margin contracted as compared to prior linked periods. Due to the low interest rate environment, high loan refinance volume has caused yields on loans and mortgage-backed securities to trend downward. At the same time, the Company's asset mix has shifted as higher-yielding loans have decreased due to prepayments and the sale of newly originated 30-year fixed-rate one-to-four family loans while lower yielding securities have increased. Based upon current economic conditions, the Federal Reserve has indicated that it intends to keep interest rates at current levels through 2014. As a result, management expects the low interest rate environment to continue beyond 2012, causing further pressure on the net interest margin. In addition to the interest rate environment, the Company's results are affected by national and local economic conditions. Recent economic indicators point to some improvement in the economy, which expanded moderately in 2011 and the first half of 2012, and in overall labor market conditions as the national unemployment rate in 2012 has improved over prior year levels. Despite these signs, the overall economy remains weak and the unemployment rate remains at elevated levels. Additionally, housing values remain significantly below their peak levels in 2006. These economic conditions have generally had an adverse impact on the Company's results of operations.

Highlights of the Company's financial results for the three and six months ended June 30, 2012 were as follows:

Total assets decreased to \$2.288 billion at June 30, 2012, from \$2.302 billion at December 31, 2011. Loans receivable, net decreased \$14.1 million at June 30, 2012, as compared to December 31, 2011 primarily due to prepayments and sale of newly originated 30-year fixed-rate one-to-four family loans. Cash and due from banks decreased by \$37.6 million, as the cash and due from banks was invested in investment and mortgage-backed securities, which collectively increased by \$40.7 million, to \$570.9 million at June 30, 2012 as compared to \$530.2 million at December 31, 2011.

Deposits increased by \$2.3 million at June 30, 2012, as compared to December 31, 2011. Federal Home Loan Bank (FHLB) advances decreased \$19.0 million, to \$247.0 million at June 30, 2012 from \$266.0 million at December 31, 2011.

Diluted earnings per share increased 7.1%, to \$0.30 for the quarter ended June 30, 2012, from \$0.28 for the corresponding prior year quarter. The improvement was primarily due to a decrease in the provision for loan losses, an increase in other income and a decrease in operating expenses.

Net interest income for the three months ended June 30, 2012 decreased to \$18.4 million, as compared to \$19.6 million in the same prior year period, reflecting a lower net interest margin partly offset by greater interest-earning assets. The net interest margin decreased to 3.39% for the three months ended June 30, 2012, as compared to 3.67% for the corresponding prior year period.

The provision for loan losses was \$1.7 million for the three months ended June 30, 2012, as compared to \$2.2 million in the same prior year period. The Company's non-performing loans remained fairly stable, totaling \$44.2 million at June 30, 2012, a \$224,000 increase from \$44.0 million at December 31, 2011.

The Company remains well-capitalized with a tangible common equity ratio of 9.57%.

Return on average stockholders' equity was 9.79% for the three months ended June 30, 2012, as compared to 9.87% for the corresponding prior year period.

**Table of Contents****Analysis of Net Interest Income**

Net interest income represents the difference between income on interest-earning assets and expense on interest-bearing liabilities. Net interest income depends upon the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rate earned or paid on them.

The following table sets forth certain information relating to the Company for the three and six months ended June 30, 2012 and 2011. The yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the periods shown except where noted otherwise. Average balances are derived from average daily balances. The yields and costs include certain fees which are considered adjustments to yields.

	FOR THE THREE MONTHS ENDED JUNE 30,					
	2012			2011		
	AVERAGE BALANCE	INTEREST	AVERAGE YIELD/ COST (dollars in thousands)	AVERAGE BALANCE	INTEREST	AVERAGE YIELD/ COST
<b>Assets</b>						
Interest-earning assets:						
Interest-earning deposits and short-term investments	\$ 57,068	\$ 22	0.15%	\$ 14,923	\$ 8	0.21%
Investment securities (1)	183,872	471	1.02	141,190	343	0.97
FHLB stock	17,654	200	4.53	18,014	195	4.33
Mortgage-backed securities (1)	360,650	2,235	2.48	336,464	2,667	3.17
Loans receivable, net (2)	1,553,103	19,121	4.92	1,628,701	21,024	5.16
Total interest-earning assets	2,172,347	22,049	4.06	2,139,292	24,237	4.53
Non-interest-earning assets	106,066			116,716		
Total assets	\$ 2,278,413			\$ 2,256,008		
<b>Liabilities and Stockholders Equity</b>						
Interest-bearing liabilities:						
Transaction deposits	\$ 1,284,938	999	0.31	\$ 1,256,710	1,504	0.48
Time deposits	249,085	1,036	1.66	266,868	1,189	1.78
Total	1,534,023	2,035	0.53	1,523,578	2,693	0.71
Borrowed funds	335,206	1,624	1.94	374,363	1,899	2.03
Total interest-bearing liabilities	1,869,229	3,659	0.78	1,897,941	4,592	0.97
Non-interest-bearing deposits	173,276			139,709		
Non-interest-bearing liabilities	16,313			11,562		
Total liabilities	2,058,818			2,049,212		
Stockholders equity	219,595			206,796		
Total liabilities and stockholders equity	\$ 2,278,413			\$ 2,256,008		
Net interest income		\$ 18,390			\$ 19,645	
Net interest rate spread (3)			3.28%			3.56%
Net interest margin (4)			3.39%			3.67%

Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

	FOR THE SIX MONTHS ENDED JUNE 30,					
	2012			2011		
	AVERAGE BALANCE	INTEREST	AVERAGE YIELD/ COST (dollars in thousands)	AVERAGE BALANCE	INTEREST	AVERAGE YIELD/ COST
<b>Assets</b>						
Interest-earning assets:						
Interest-earning deposits and short-term investments	\$ 53,454	\$ 43	0.16%	\$ 18,440	\$ 23	0.25%
Investment securities (1)	181,554	960	1.06	133,682	642	0.96
FHLB stock	17,777	429	4.83	17,775	445	5.01
Mortgage-backed securities (1)	360,090	4,553	2.53	336,035	5,230	3.11
Loans receivable, net (2)	1,559,529	38,927	4.99	1,638,173	42,188	5.15
Total interest-earning assets	2,172,404	44,912	4.13	2,144,105	48,528	4.53
Non-interest-earning assets	104,844			114,853		
Total assets	\$ 2,277,248			\$ 2,258,958		
<b>Liabilities and Stockholders Equity</b>						
Interest-bearing liabilities:						
Transaction deposits	\$ 1,284,433	1,916	0.30	\$ 1,256,007	3,169	0.50
Time deposits	252,542	2,137	1.69	273,182	2,433	1.78
Total	1,536,975	4,053	0.53	1,529,189	5,602	0.73
Borrowed funds	343,259	3,364	1.96	374,079	3,944	2.11
Total interest-bearing liabilities	1,880,234	7,417	0.79	1,903,268	9,546	1.00
Non-interest-bearing deposits	162,209			134,968		
Non-interest-bearing liabilities	16,218			16,433		
Total liabilities	2,058,661			2,054,669		
Stockholders equity	218,587			204,289		
Total liabilities and stockholders equity	\$ 2,277,248			\$ 2,258,958		
Net interest income		\$ 37,495			\$ 38,982	
Net interest rate spread (3)			3.34%			3.53%
Net interest margin (4)			3.45%			3.64%

(1) Amounts are recorded at average amortized cost.

(2) Amount is net of deferred loan fees, undisbursed loan funds, discounts and premiums and estimated loss allowances and includes loans held for sale and non-performing loans.

(3) Net interest rate spread represents the difference between the yield on interest-earning assets and the cost of interest-bearing liabilities.

(4) Net interest margin represents net interest income divided by average interest-earning assets.



---

## **Table of Contents**

### **Comparison of Financial Condition at June 30, 2012 and December 31, 2011**

Total assets at June 30, 2012 were \$2.288 billion, a decrease of \$14.6 million, or 0.6%, compared to \$2.302 billion at December 31, 2011.

Cash and due from banks decreased by \$37.6 million, to \$39.9 million at June 30, 2012, as compared to \$77.5 million at December 31, 2011. The cash and due from banks was invested in investment and mortgage-backed securities, which collectively increased by \$40.7 million, to \$570.9 million at June 30, 2012, as compared to \$530.2 million at December 31, 2011.

Loans receivable, net decreased by \$14.1 million, to a balance of \$1.549 billion at June 30, 2012, as compared to a balance of \$1.563 billion at December 31, 2011, primarily due to prepayments and sale of newly originated 30-year fixed-rate one-to-four family loans.

Total deposits increased \$2.3 million to \$1.708 billion at June 30, 2012, from \$1.706 billion at December 31, 2011. The mix of deposits changed as non-interest bearing deposits and savings deposits increased by \$42.5 million and \$13.5 million, respectively, while interest-bearing checking and time deposits decreased \$31.1 million and \$27.5 million. FHLB advances decreased by \$19.0 million to \$247.0 million at June 30, 2012, as compared to \$266.0 million at December 31, 2011 due to excess liquidity.

Stockholders' equity at June 30, 2012 increased to \$218.8 million, as compared to \$216.8 million at December 31, 2011, primarily due to net income and a reduction in accumulated other comprehensive loss, partly offset by the cash dividend on common stock and by the repurchase of 513,737 shares of common stock for \$7.3 million.

### **Comparison of Operating Results for the Three and Six Months Ended June 30, 2012 and June 30, 2011**

#### *General*

Net income for the three months ended June 30, 2012 increased to \$5.4 million, as compared to net income of \$5.1 million for the corresponding prior year period. Diluted earnings per share increased 7.1%, to \$0.30 for the three months ended June 30, 2012, as compared to \$0.28 for the corresponding prior year period. Net income for the six months ended June 30, 2012 increased to \$11.0 million, as compared to \$10.2 million for the corresponding prior year period. Diluted earnings per share increased 8.9%, to \$0.61 for the six months ended June 30, 2012, as compared to \$0.56 for the corresponding prior year period.

#### *Interest Income*

Interest income for the three and six months ended June 30, 2012 was \$22.0 million and \$44.9 million, respectively, as compared to \$24.2 million and \$48.5 million for the three and six months ended June 30, 2011. The yield on interest-earning assets declined to 4.06% and 4.13%, respectively, for the three and six months ended June 30, 2012, as compared to 4.53% for the same prior year periods. For the six months ended June 30, 2012, the yield on loans receivable benefited from a single large commercial loan prepayment fee of \$219,000 which increased the yield on interest-earning assets by 2 basis points for the six months ended June 30, 2012. Average interest-earning assets increased by \$33.1 million, or 1.5%, and \$28.3 million, or 1.3%, respectively, for the three and six months ended June 30, 2012, as compared to the same prior year periods. The increases in average interest-earning assets were primarily due to the increases in average investment and mortgage-backed securities, which collectively increased \$66.9 million and \$71.9 million, respectively, and the increases in average short-term investments which increased \$42.1 million and \$35.0 million. These increases were partly offset by a decrease in average loans receivable, net, of \$75.6 million and \$78.6 million, respectively.

#### *Interest Expense*

Interest expense for the three and six months ended June 30, 2012 was \$3.7 million and \$7.4 million, respectively, as compared to \$4.6 million and \$9.5 million for the three and six months ended June 30, 2011. The cost of interest-bearing liabilities decreased to 0.78% and 0.79%, respectively, for the three and six months ended June 30, 2012 as compared to 0.97% and 1.00% in the same prior year periods. Average interest-bearing liabilities decreased by \$28.7 million and \$23.0 million, respectively, for the three and six months ended June 30, 2012, as compared to the same prior year periods. The decreases were due to declines in average borrowed funds of \$39.2 million and \$30.8 million, respectively, and average time deposits of \$17.8 million and \$20.6 million as compared to the same prior year periods, partly offset by increases in average transaction deposits of \$28.2 million and \$28.4 million.



---

**Table of Contents***Net Interest Income*

Net interest income for the three and six months ended June 30, 2012 decreased to \$18.4 million and \$37.5 million, respectively, as compared to \$19.6 million and \$39.0 million in the same prior year periods, reflecting a lower net interest margin partly offset by greater interest-earning assets. The net interest margin decreased to 3.39% and 3.45%, respectively, for the three and six months ended June 30, 2012, from 3.67% and 3.64% in the same prior year periods due to a change in the mix of average interest-earning assets from higher-yielding loans receivable into lower-yielding short-term investments, investment securities and mortgage-backed securities. High loan refinance volume also caused yields on loans to trend downward.

*Provision for Loan Losses*

For the three and six months ended June 30, 2012, the provision for loan losses was \$1.7 million and \$3.4 million, respectively, as compared to \$2.2 million and \$3.9 million in the corresponding prior year periods. The higher amounts for the three and six months ended June 30, 2011 were related to a significant increase in non-performing loans for those time periods. Non-performing loans remained fairly stable, increasing \$224,000, or 0.5%, at June 30, 2012, to \$44.2 million from \$44.0 million at December 31, 2011. Net charge-offs for the three and six months ended June 30, 2012 were \$2.3 million and \$4.0 million, respectively, as compared to \$1.2 million and \$2.1 million in the same prior year periods. During the fourth quarter of 2011, the Company modified its charge-off policy on problem loans secured by real estate which accelerated the recognition of loan charge-offs. The Company now takes charge-offs in the period the loan, or portion thereof, is deemed uncollectable, generally after the loan becomes 120 days delinquent and a recent appraisal is received which reflects a collateral shortfall. Previously, specific valuation reserves were established until the loan charge-off was recorded upon final resolution of the collateral.

*Other Income*

Other income increased to \$4.5 million and \$8.9 million, respectively, for the three and six months ended June 30, 2012, as compared to \$3.9 million and \$7.4 million in the same prior year periods primarily due to an increase in the net gain on the sale of investment securities and loans, higher fees and service charges, and, for the six months ended June 30, 2012, a reduction in the net loss from other real estate operations. For the three and six months ended June 30, 2012, the Company recognized a gain of \$226,000 on the sale of equity securities. For the three and six months ended June 30, 2012, the net gain on the sale of loans increased \$338,000 and \$550,000, respectively, due to increases in loan sale volume and strong gain on sale margins. However, the net gain on the sale of loans for the three and six months ended June 30, 2012 was adversely affected by an increase of \$100,000 and \$250,000, respectively, in the reserve for repurchased loans primarily due to an increase in repurchase requests on loans previously sold to investors. For the three and six months ended June 30, 2012, fees and service charges increased \$44,000 and \$266,000, respectively, due to increases in trust revenue, merchant service fees and retail checking account fees. Finally, the net loss from real estate operations decreased \$304,000 for the six months ended June 30, 2012, as compared to the same prior year period. The prior year amount included write-downs in the value of properties previously acquired.

*Operating Expenses*

Operating expenses decreased by 3.9%, to \$12.9 million, and by 2.7%, to \$25.8 million, respectively, for the three and six months ended June 30, 2012, as compared to \$13.4 million and \$26.5 million for the corresponding prior year periods. Compensation and employee benefits costs decreased by \$320,000, or 4.5%, to \$6.8 million for the three months ended June 30, 2012 and by \$525,000, or 3.7%, to \$13.6 million, for the six months ended June 30, 2012, as compared to the corresponding prior year periods. The decreases were primarily due to the increase in mortgage loan closings from prior year levels. Higher loan closings in the current year increased deferred loan expense which is reflected as a decrease in compensation expense. Additionally, Federal deposit insurance expense for the three and six months ended June 30, 2012 decreased by \$201,000 and \$410,000, respectively, from the corresponding prior year periods due to a lower assessment rate and a change in the assessment methodology from deposit-based to a total liability-based assessment.

*Provision for Income Taxes*

Income tax expense was \$3.0 million and \$6.1 million, respectively, for the three and six months ended June 30, 2012, as compared to \$2.9 million and \$5.7 million for the same prior year periods. The effective tax rate was 35.8% and 35.7%, respectively, for the three and six months ended June 30, 2012, as compared to 35.9% in both prior year periods.

**Liquidity and Capital Resources**

The Company's primary sources of funds are deposits, principal and interest payments on loans and mortgage-backed securities, proceeds from the sale of loans, FHLB and other borrowings and, to a lesser extent, investment maturities. While scheduled amortization of loans is a

## Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

predictable source of funds, deposit flows and mortgage prepayments are greatly influenced by interest rates, economic conditions and competition. The Company has other sources of liquidity if a need for additional funds arises, including various lines of credit.

**Table of Contents**

At June 30, 2012, the Company had \$22.0 million in overnight borrowings from the FHLB as compared to no overnight borrowings at December 31, 2011. The Company periodically utilizes overnight borrowings to fund short-term liquidity needs. The Company had total FHLB borrowings, including overnight borrowings, of \$247.0 million at June 30, 2012, a decrease from \$266.0 million at December 31, 2011.

The Company's cash needs for the six months ended June 30, 2012 were primarily satisfied by principal payments on loans and mortgage-backed securities, proceeds from the sale of mortgage loans held for sale and proceeds from maturities of investment securities available for sale. The cash was principally utilized for loan originations, the purchase of investment and mortgage-backed securities and to reduce FHLB borrowings. The Company's cash needs for the six months ended June 30, 2011 were primarily satisfied by principal payments on loans and mortgage-backed securities, proceeds from the sale of mortgage loans held for sale and increased FHLB borrowings. The cash was principally utilized for loan originations, the purchase of investment and mortgage-backed securities and deposit outflow.

In the normal course of business, the Company routinely enters into various off-balance-sheet commitments, primarily relating to the origination and sale of loans. At June 30, 2012, outstanding commitments to originate loans totaled \$79.7 million; outstanding unused lines of credit totaled \$230.7 million; and outstanding commitments to sell loans totaled \$17.7 million. The Company expects to have sufficient funds available to meet current commitments arising in the normal course of business.

Time deposits scheduled to mature in one year or less totaled \$151.1 million at June 30, 2012. Based upon historical experience management estimates that a significant portion of such deposits will remain with the Company.

The Company has a detailed contingency funding plan and comprehensive reporting of trends on a monthly and quarterly basis. Management also monitors cash on a daily basis to determine the liquidity needs of the Bank. Additionally, management performs multiple liquidity stress test scenarios on a quarterly basis. The Bank continues to maintain significant liquidity under all stress scenarios.

Under the Company's stock repurchase program, shares of OceanFirst Financial Corp. common stock may be purchased in the open market and through other privately negotiated transactions, from time-to-time, depending on market conditions. The repurchased shares are held as treasury stock for general corporate purposes. For the six months ended June 30, 2012, the Company repurchased 513,737 shares of common stock at a total cost of \$7.3 million compared with no repurchases for the six months ended June 30, 2011. At June 30, 2012, there were 263,415 shares remaining to be repurchased under the existing stock repurchase program.

Cash dividends on common stock declared and paid during the first six months of 2012 were \$4.3 million, as compared to \$4.4 million in the same prior year period. On July 18, 2012, the Board of Directors declared a quarterly cash dividend of twelve cents (\$0.12) per common share. The dividend is payable on August 10, 2012 to stockholders of record at the close of business on July 30, 2012.

The primary sources of liquidity specifically available to OceanFirst Financial Corp., the holding company of OceanFirst Bank, are capital distributions from the banking subsidiary and the issuance of preferred and common stock and long-term debt. For the first six months of 2012, the Company received a dividend payment of \$11.0 million from the Bank. At June 30, 2012, the Company had received notice from the Federal Reserve Bank of Philadelphia that it does not object to the payment of \$5.6 million in dividends from the Bank to the Company over the next quarter although the Federal Reserve reserved the right to revoke its decision at any time if a safety and soundness concern arises throughout the period. The Company's ability to continue to pay dividends will be largely dependent upon capital distributions from the Bank, which may be adversely affected by capital constraints imposed by the applicable regulations. The Company cannot predict whether the Bank will be permitted under applicable regulations to pay a dividend to the Company. If the Bank is unable to pay dividends to the Company, the Company may not have the liquidity necessary to pay a dividend in the future or pay a dividend at the same rate as historically paid, or be able to meet current debt obligations. At June 30, 2012, OceanFirst Financial Corp. held \$16.5 million in cash and \$4.8 million in investment securities available for sale.

As of June 30, 2012, the Bank exceeded all regulatory capital requirements as follows (in thousands):

	Actual		Required	
	Amount	Ratio	Amount	Ratio
Tangible capital	\$ 216,164	9.45%	\$ 34,285	1.50%
Core capital	216,164	9.45	91,427	4.00
Tier 1 risk-based capital	216,164	14.57	59,301	4.00
Total risk-based capital	233,821	15.76	118,601	8.00



**Table of Contents**

The Bank is considered a well-capitalized institution under the Prompt Corrective Action Regulations.

At June 30, 2012, the Company maintained tangible common equity of \$218.8 million, for a tangible common equity to assets ratio of 9.57%.

**Off-Balance-Sheet Arrangements and Contractual Obligations**

In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with generally accepted accounting principles, are not recorded in the financial statements. These transactions involve, to varying degrees, elements of credit, interest rate, and liquidity risk. Such transactions are used for general corporate purposes or for customer needs. Corporate purpose transactions are used to help manage credit, interest rate, and liquidity risk or to optimize capital. Customer transactions are used to manage customers' requests for funding. These financial instruments and commitments include unused lines of credit and commitments to extend credit. The Company also has outstanding commitments to sell loans amounting to \$17.7 million.

The following table shows the contractual obligations of the Company by expected payment period as of June 30, 2012 (in thousands):

Contractual Obligation	Total	Less than one year	1-3 years	3-5 years	More than 5 years
Debt Obligations	\$ 341,899	\$ 135,399	\$ 144,000	\$ 40,000	\$ 22,500
Commitments to Originate Loans	79,677	79,677			
Commitments to Fund Unused Lines of Credit	230,677	230,677			

Commitments to originate loans and commitments to fund unused lines of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company's exposure to credit risk is represented by the contractual amount of the instruments.

**Non-Performing Assets**

The following table sets forth information regarding the Company's non-performing assets consisting of non-performing loans and Other Real Estate Owned (OREO). It is the policy of the Company to cease accruing interest on loans 90 days or more past due or in the process of foreclosure.

	June 30, 2012	December 31, 2011
	(dollars in thousands)	
Non-performing loans:		
Real estate - one-to-four family	\$ 27,755	\$ 29,193
Commercial real estate	11,932	10,552
Construction		43
Consumer	3,785	3,653
Commercial	760	567
<b>Total non-performing loans</b>	<b>44,232</b>	<b>44,008</b>
OREO, net	3,435	1,970
<b>Total non-performing assets</b>	<b>\$ 47,667</b>	<b>\$ 45,978</b>
Delinquent loans 30-89 days	\$ 14,225	\$ 14,972

## Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

Allowance for loan losses as a percent of total loans receivable	1.12%	1.15%
Allowance for loan losses as percent of total non-performing loans	39.92	41.42
Non-performing loans as a percent of total loans receivable	2.82	2.77
Non-performing assets as a percent of total assets	2.08	2.00

Included in the non-performing loan total at June 30, 2012 was \$16.3 million of troubled debt restructured loans, as compared to \$14.5 million of troubled debt restructured loans at December 31, 2011. Non-performing loans are concentrated in one-to-four family loans which comprise 62.7% of the total. At June 30, 2012, the average weighted loan-to-value ratio of non-performing one-to-four family loans, after any related charge-offs, was 61% using appraisal values at time of origination and 82% using updated appraisal values. Appraisals are updated for all non-performing loans secured by real estate and



**Table of Contents**

subsequently updated annually if the loan remains delinquent for an extended period. At June 30, 2012, the average weighted loan-to-value ratio of the total one-to-four family loan portfolio was 59% using appraisal values at time of origination. Based upon sales data for the first half of 2012 from the Ocean and Monmouth Counties Multiple Listing Service, home values in the Company's primary market area have declined by approximately 20% from the peak of the market in 2006. Individual home values may move more or less than the average based upon the specific characteristics of the property. There can be no assurance that home values will not decline further, possibly resulting in losses to the Company. The largest non-performing loan relationship consists of several credits totaling \$6.4 million. The loans are collateralized by commercial and residential real estate, all business assets and also carry a personal guarantee. An appraisal performed in May 2011 values the real estate collateral at \$9.1 million. In November 2011, the Company entered into a troubled debt restructuring with the borrower which reduced the interest rate in exchange for additional collateral. The Company's non-performing loans remain at elevated levels partly due to the extended foreclosure process in the State of New Jersey. The protracted foreclosure process delays the Company's ability to resolve non-performing loans through the sale of the underlying collateral. Of the non-performing one-to-four family loans at June 30, 2012, 71% were originated by alternative Bank delivery channels which were previously shuttered. Subsequent to June 30, 2012, the Company sold its largest non-performing one-to-four family mortgage loan at a modest recovery above its carrying value of \$2.6 million.

The Company classifies loans and other assets in accordance with regulatory guidelines. At June 30, 2012, the Company had \$10.3 million in loans designated as Special Mention, \$74.0 million in loans classified as Substandard and \$1.2 million in loans and other assets classified as Doubtful, as compared to \$11.5 million, \$63.1 million and \$74,600, respectively, at December 31, 2011. The largest Special Mention loan at June 30, 2012 is a commercial real estate mortgage to a local builder for \$1.8 million. The loan is well collateralized by residential property and several vacant lots. The largest Substandard loan relationship is comprised of several credit facilities to a building supply company with an aggregate balance of \$9.5 million, which was current as to payments, but criticized due to poor, but improving, operating results. The loans are collateralized by commercial real estate and other business assets. The largest Doubtful asset with a balance of \$1.2 million is a portion of a commercial real estate loan to a self-storage facility. The remaining balance, also \$1.2 million, is rated Substandard. In September 2011, the Company entered into a troubled debt restructuring with the borrower which reduced the interest rate and extended the payment term. All scheduled payments under the restructured terms have been made since that date. In addition to loan classifications, the Company classified investment securities with an amortized cost of \$25.0 million and a carrying value of \$19.5 million as Substandard, which represents the amount of investment securities with a credit rating below investment grade from one of the internationally recognized credit rating services. These securities are all current as to principal and interest payments.

**Critical Accounting Policies**

Note 1 to the Company's Audited Consolidated Financial Statements for the year ended December 31, 2011 included in the Company's Annual Report on Form 10-K for the year ended December 31, 2011 (the 2011 Form 10-K), as supplemented by this report, contains a summary of significant accounting policies. Various elements of these accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. Certain assets are carried in the consolidated statements of financial condition at fair value or the lower of cost or fair value. Policies with respect to the methodologies used to determine the allowance for loan losses, the reserve for repurchased loans and the valuation of Mortgage Servicing Rights and judgments regarding securities impairment are the most critical accounting policies because they are important to the presentation of the Company's financial condition and results of operations. These judgments and policies involve a higher degree of complexity and require management to make difficult and subjective judgments which often require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions and estimates could result in material differences in the results of operations or financial condition. These critical accounting policies and their application are reviewed periodically and, at least annually, with the Audit Committee of the Board of Directors.

**Private Securities Litigation Reform Act Safe Harbor Statement**

In addition to historical information, this quarterly report contains certain forward-looking statements within the meaning of the Private Securities Reform Act of 1995 which are based on certain assumptions and describe future plans, strategies and expectations of the Company. These forward-looking statements are generally identified by use of the words believe, expect, intend, anticipate, estimate, project, will, may, view, opportunity, potential, or similar expressions or expressions of probability or confidence. The Company's ability to predict results, the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations of the Company and the subsidiaries include, but are not limited to, changes in interest rates, general economic conditions, levels of unemployment in the Bank's lending area, real estate market values in the Bank's lending area, legislative/regulatory changes, monetary and fiscal policies of the U.S. Government including policies of the U.S. Treasury and the Board of Governors of the Federal Reserve System, the quality or composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company's market area and accounting principles and guidelines. These risks and uncertainties are further discussed in the 2011 Form 10-K and subsequent securities filings and should be considered in evaluating forward-looking statements and undue reliance should not be placed on these statements. The Company does not undertake and specifically disclaims any obligation to publicly release the result of any revisions which may be made to any



**Table of Contents**

forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events. Further description of the risks and uncertainties to the business are included in Item 1, Business and Item 1A, Risk Factors of the Company's 2011 Form 10-K and Item 1A of this Form 10-Q.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The Company's interest rate sensitivity is monitored through the use of an interest rate risk ( IRR ) model. The following table sets forth the amounts of interest-earning assets and interest-bearing liabilities outstanding at June 30, 2012, which were anticipated by the Company, based upon certain assumptions, to reprice or mature in each of the future time periods shown.

At June 30, 2012, the Company's one-year gap was negative 2.52% as compared to negative 0.03% at December 31, 2011.

At June 30, 2012 (dollars in thousands)	3 Months or Less	More than 3 Months to 1 Year	More than 1 Year to 3 Years	More than 3 Years to 5 Years	More than 5 Years	Total
<b>Interest-earning assets: (1)</b>						
Interest-earning deposits and short-term investments	\$ 11,477	\$	\$	\$	\$	\$ 11,477
Investment securities	64,794	18,993	90,350	28,823	4,519	207,479
FHLB stock					18,036	18,036
Mortgage-backed securities	66,058	38,415	91,298	77,287	91,454	364,512
Loans receivable (2)	323,069	435,132	458,430	173,087	178,421	1,568,139
<b>Total interest-earning assets</b>	<b>465,398</b>	<b>492,540</b>	<b>640,078</b>	<b>279,197</b>	<b>292,430</b>	<b>2,169,643</b>
<b>Interest-bearing liabilities:</b>						
Money market deposit accounts	35,501	9,051	19,902	15,009	48,481	127,944
Savings accounts	33,986	22,311	45,329	34,310	106,825	242,761
Interest-bearing checking accounts	540,611	62,276	111,072	92,172	105,216	911,347
Time deposits	59,360	91,695	38,782	43,580	7,979	241,396
FHLB advances	22,000	46,000	144,000	35,000		247,000
Securities sold under agreements to repurchase	67,399					67,399
Other borrowings	22,500			5,000		27,500
<b>Total interest-bearing liabilities</b>	<b>781,357</b>	<b>231,333</b>	<b>359,085</b>	<b>225,071</b>	<b>268,501</b>	<b>1,865,347</b>
<b>Interest sensitivity gap (3)</b>	<b>\$ (315,959)</b>	<b>\$ 261,207</b>	<b>\$ 280,993</b>	<b>\$ 54,126</b>	<b>\$ 23,929</b>	<b>\$ 304,296</b>
<b>Cumulative interest sensitivity gap</b>	<b>\$ (315,959)</b>	<b>\$ (54,752)</b>	<b>\$ 226,241</b>	<b>\$ 280,367</b>	<b>\$ 304,296</b>	<b>\$ 304,296</b>
<b>Cumulative interest sensitivity gap as a percent of total interest-earning assets</b>	<b>(14.56)%</b>	<b>(2.52)%</b>	<b>10.43%</b>	<b>12.92%</b>	<b>14.03%</b>	<b>14.03%</b>

(1) Interest-earning assets are included in the period in which the balances are expected to be redeployed and/or repriced as a result of anticipated prepayments, scheduled rate adjustments, and contractual maturities.

(2) For purposes of the gap analysis, loans receivable includes loans held for sale and non-performing loans gross of the allowance for loan losses, unamortized discounts and deferred loan fees.

(3) Interest sensitivity gap represents the difference between interest-earning assets and interest-bearing liabilities.

## Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

Additionally, the table below sets forth the Company's exposure to interest rate risk as measured by the change in net portfolio value ( NPV ) and net interest income under varying rate shocks as of June 30, 2012 and December 31, 2011. All methods used to measure interest rate sensitivity involve the use of assumptions, which may tend to oversimplify the manner in which actual yields and costs respond to changes in market interest rates. The Company's interest rate sensitivity should be reviewed in conjunction with the financial statements and notes thereto contained in the 2011 Form 10-K.

Change in Interest Rates in Basis Points (Rate Shock) (dollars in thousands)	June 30, 2012						December 31, 2011					
	Net Portfolio Value			Net Interest Income			Net Portfolio Value			Net Interest Income		
	Amount	% Change	NPV Ratio	Amount	% Change		Amount	% Change	NPV Ratio	Amount	% Change	
300	\$ 235,719	(5.0)%	10.8	\$ 62,407	(10.5)%		\$ 238,057	(4.8)%	10.9%	\$ 65,048	(11.1)%	
200	248,729	0.2	11.1	65,621	(5.9)		252,307	0.9	11.2	68,659	(6.2)	
100	254,986	2.7	11.2	68,044	(2.4)		261,068	4.4	11.4	71,441	(2.4)	
Static	248,191		10.7	69,699			250,109		10.7	73,189		
(100)	211,253	(14.9)	9.0	65,269	(6.4)		204,786	(18.1)	8.7	67,900	(7.2)	

**Table of Contents**

**Item 4. Controls and Procedures**

The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's disclosure controls and procedures, as such term is defined in Rule 13a-15(e) and 15d-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the Exchange Act). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective. Disclosure controls and procedures are the controls and other procedures that are designed to ensure that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (SEC) (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and (2) is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. In addition, based on that evaluation, there were no changes in the Company's internal control over financial reporting during the quarter ended June 30, 2012 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Table of Contents****OceanFirst Financial Corp.****Consolidated Statements of Financial Condition**

(dollars in thousands, except per share amounts)

	June 30, 2012 (Unaudited)	December 31, 2011
<b>ASSETS</b>		
Cash and due from banks	\$ 39,912	\$ 77,527
Investment securities available for sale	195,889	165,279
Federal Home Loan Bank of New York stock, at cost	18,036	18,160
Mortgage-backed securities available for sale	375,000	364,931
Loans receivable, net	1,548,935	1,563,019
Mortgage loans held for sale	5,734	9,297
Interest and dividends receivable	6,459	6,432
Other real estate owned, net	3,435	1,970
Premises and equipment, net	22,394	22,259
Servicing asset	4,708	4,836
Bank Owned Life Insurance	42,430	41,987
Other assets	24,600	26,397
Total assets	\$ 2,287,532	\$ 2,302,094
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Deposits	\$ 1,708,376	\$ 1,706,083
Securities sold under agreements to repurchase with retail customers	67,399	66,101
Federal Home Loan Bank advances	247,000	266,000
Other borrowings	27,500	27,500
Due to brokers		5,186
Advances by borrowers for taxes and insurance	8,570	7,113
Other liabilities	9,851	7,262
Total liabilities	2,068,696	2,085,245
Stockholders' equity:		
Preferred stock, \$.01 par value, \$1,000 liquidation preference, 5,000,000 shares authorized, no shares issued		
Common stock, \$.01 par value, 55,000,000 shares authorized, 33,566,772 shares issued and 18,205,904 and 18,682,568 shares outstanding at June 30, 2012 and December 31, 2011, respectively	336	336
Additional paid-in capital	262,987	262,812
Retained earnings	193,377	186,666
Accumulated other comprehensive loss	(652)	(2,468)
Less: Unallocated common stock held by Employee Stock Ownership Plan	(4,049)	(4,193)
Treasury stock, 15,360,868 and 14,884,204 shares at June 30, 2012 and December 31, 2011, respectively	(233,163)	(226,304)
Common stock acquired by Deferred Compensation Plan	(684)	(871)
Deferred Compensation Plan Liability	684	871
Total stockholders' equity	218,836	216,849

Total liabilities and stockholders' equity	\$ 2,287,532	\$ 2,302,094
--	--------------	--------------

See accompanying Notes to Unaudited Consolidated Financial Statements.

**Table of Contents****OceanFirst Financial Corp.****CONSOLIDATED STATEMENTS OF INCOME**

(in thousands, except per share amounts)

	For the three months ended June 30,		For the six months ended June 30,	
	2012	2011	2012	2011
	(Unaudited)		(Unaudited)	
<b>Interest income:</b>				
Loans	\$ 19,121	\$ 21,024	\$ 38,927	\$ 42,188
Mortgage-backed securities	2,235	2,667	4,553	5,230
Investment securities and other	693	546	1,432	1,110
<b>Total interest income</b>	<b>22,049</b>	<b>24,237</b>	<b>44,912</b>	<b>48,528</b>
<b>Interest expense:</b>				
Deposits	2,035	2,693	4,053	5,602
Borrowed funds	1,624	1,899	3,364	3,944
<b>Total interest expense</b>	<b>3,659</b>	<b>4,592</b>	<b>7,417</b>	<b>9,546</b>
<b>Net interest income</b>	<b>18,390</b>	<b>19,645</b>	<b>37,495</b>	<b>38,982</b>
<b>Provision for loan losses</b>	<b>1,700</b>	<b>2,200</b>	<b>3,400</b>	<b>3,900</b>
<b>Net interest income after provision for loan losses</b>	<b>16,690</b>	<b>17,445</b>	<b>34,095</b>	<b>35,082</b>
<b>Other income:</b>				
Loan servicing income	141	100	279	196
Fees and service charges	2,982	2,938	5,926	5,660
Net gain on sales of investment securities available for sale	226		226	
Net gain on sales of loans available for sale	947	609	1,918	1,368
Net loss from other real estate owned	(47)	(36)	(98)	(402)
Income from Bank Owned Life Insurance	295	284	601	531
Other	1	2	3	3
<b>Total other income</b>	<b>4,545</b>	<b>3,897</b>	<b>8,855</b>	<b>7,356</b>
<b>Operating expenses:</b>				
Compensation and employee benefits	6,794	7,114	13,631	14,156
Occupancy	1,314	1,305	2,618	2,499
Equipment	635	644	1,230	1,291
Marketing	435	420	780	756
Federal deposit insurance	522	723	1,054	1,464
Data processing	881	904	1,824	1,786
Legal	192	171	426	427
Check card processing	337	284	636	604
Accounting and audit	188	173	320	313
Other operating expense	1,569	1,647	3,288	3,216



Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

Total operating expenses	12,867	13,385	25,807	26,512
Income before provision for income taxes	8,368	7,957	17,143	15,926
Provision for income taxes	2,995	2,854	6,123	5,717
Net income	\$ 5,373	\$ 5,103	\$ 11,020	\$ 10,209
Basic earnings per share	\$ 0.30	\$ 0.28	\$ 0.61	\$ 0.56
Diluted earnings per share	\$ 0.30	\$ 0.28	\$ 0.61	\$ 0.56
Average basic shares outstanding	17,889	18,181	17,977	18,172
Average diluted shares outstanding	17,930	18,231	18,018	18,221

See accompanying Notes to Unaudited Consolidated Financial Statements.

**Table of Contents****OceanFirst Financial Corp.****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(in thousands)

	For the three months ended June 30, 2012      2011 (Unaudited)		For the six months ended June 30, 2012      2011 (Unaudited)	
Net income	\$ 5,373	\$ 5,103	\$ 11,020	\$ 10,209
Other comprehensive income:				
Unrealized gain on securities (net of tax expense \$343 and \$1,346 in 2012 and \$2,806 and \$3,809 in 2011)	586	4,080	1,950	5,516
Reclassification adjustment for gains included in net income (net of tax expense \$92)	(134)		(134)	
<b>Total comprehensive income</b>	<b>\$ 5,825</b>	<b>\$ 9,183</b>	<b>\$ 12,836</b>	<b>\$ 15,725</b>

See accompanying Notes to Unaudited Consolidated Financial Statements.

**Table of Contents****OceanFirst Financial Corp.****Consolidated Statements of****Changes in Stockholders Equity (Unaudited)**

(in thousands, except per share amounts)

	Preferred Stock	Common Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Loss	Employee Stock Ownership Plan	Treasury Stock	Common Stock Acquired by Deferred Compensation Plan	Deferred Compensation Plan Liability	Total
Balance at December 31, 2010	\$	\$ 336	\$ 260,739	\$ 174,677	\$ (5,560)	\$ (4,484)	\$ (224,457)	\$ (946)	\$ 946	\$ 201,251
Net income				10,209						10,209
Unrealized gain on securities (net of tax expense \$3,809)					5,516					5,516
Tax expense of stock plans			(7)							(7)
Stock awards			522							522
Treasury stock allocated to restricted stock plan			(280)	37			243			
Allocation of ESOP stock			86			145				231
Cash dividend \$0.24 per share				(4,393)						(4,393)
Exercise of stock options							38			38
Sale of stock for the deferred compensation plan								32	(32)	
Balance at June 30, 2011	\$	\$ 336	\$ 261,060	\$ 180,530	\$ (44)	\$ (4,339)	\$ (224,176)	\$ (914)	\$ 914	\$ 213,367
Balance at December 31, 2011	\$	\$ 336	\$ 262,812	\$ 186,666	\$ (2,468)	\$ (4,193)	\$ (226,304)	\$ (871)	\$ 871	\$ 216,849
Net income				11,020						11,020
Unrealized gain on securities (net of tax expense \$1,254)					1,816					1,816
Tax expense of stock plans			(2)							(2)
Stock awards			362							362
Treasury stock allocated to restricted stock plan			(282)	42			240			
Purchased 513,737 shares of common stock							(7,314)			(7,314)
Allocation of ESOP stock			97			144				241
Cash dividend \$0.24 per share				(4,342)						(4,342)
Exercise of stock options				(9)			215			206
Sale of stock for the deferred compensation plan								187	(187)	
Balance at June 30, 2012	\$	\$ 336	\$ 262,987	\$ 193,377	\$ (652)	\$ (4,049)	\$ (233,163)	\$ (684)	\$ 684	\$ 218,836

See accompanying Notes to Unaudited Consolidated Financial Statements.

**Table of Contents****OceanFirst Financial Corp.****Consolidated Statements of Cash Flows**

(dollars in thousands)

	For the six months ended June 30, 2012                      2011 (Unaudited)	
Cash flows from operating activities:		
Net income	\$ 11,020	\$ 10,209
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of premises and equipment	1,286	1,216
Allocation of ESOP stock	241	231
Stock awards	362	522
Amortization of servicing asset	814	956
Net premium amortization in excess of discount accretion on securities	1,580	1,050
Net amortization of deferred costs and discounts on loans	447	422
Provision for loan losses	3,400	3,900
Provision for repurchased loans	250	
Net (gain) loss on sale of other real estate owned	(25)	140
Net gain on sales of investment securities available for sale	(226)	
Net gain on sales of loans	(2,168)	(1,368)
Proceeds from sales of mortgage loans held for sale	87,492	67,410
Mortgage loans originated for sale	(82,447)	(64,177)
Increase in value of Bank Owned Life Insurance	(601)	(531)
Proceeds from Bank Owned Life Insurance	158	
Increase in interest and dividends receivable	(27)	(223)
Decrease (increase) in other assets	545	(478)
Increase (decrease) in other liabilities	2,339	(14,517)
Total adjustments	13,420	(5,447)
Net cash provided by operating activities	24,440	4,762
Cash flows from investing activities:		
Net decrease in loans receivable	8,107	36,592
Purchase of investment securities available for sale	(41,617)	(35,164)
Purchase of mortgage-backed securities available for sale	(74,371)	(29,808)
Principal repayments on mortgage-backed securities available for sale	58,095	36,494
Proceeds from maturities of investment securities available for sale	12,521	
Proceeds from sale of investment securities available for sale	1,221	
Decrease (increase) in Federal Home Loan Bank of New York stock	124	(1,351)
Proceeds from sales of other real estate owned	690	1,409
Purchases of premises and equipment	(1,421)	(1,175)
Net cash (used in) provided by investing activities	(36,651)	6,997

Continued



**Table of Contents****OceanFirst Financial Corp.****Consolidated Statements of Cash Flows (Continued)**

(dollars in thousands)

	For the six months ended June 30, 2012                      2011 (Unaudited)	
<b>Cash flows from financing activities:</b>		
Increase(decrease) in deposits	\$ 2,293	\$ (24,738)
Increase in short-term borrowings	23,298	4,835
Proceeds from Federal Home Loan Bank advances		55,000
Repayments of Federal Home Loan Bank advances	(41,000)	(46,000)
Increase in advances by borrowers for taxes and insurance	1,457	985
Exercise of stock options	206	38
Purchase of treasury stock	(7,314)	
Dividends paid common stock	(4,342)	(4,393)
Tax expense of stock plans	(2)	(7)
<b>Net cash used in financing activities</b>	<b>(25,404)</b>	<b>(14,280)</b>
Net decrease in cash and due from banks	(37,615)	(2,521)
Cash and due from banks at beginning of period	77,527	31,455
Cash and due from banks at end of period	\$ 39,912	\$ 28,934
 <b>Supplemental Disclosure of Cash Flow Information:</b>		
Cash paid during the period for:		
Interest	\$ 7,537	\$ 9,756
Income taxes	5,818	12,662
<b>Non-cash activities:</b>		
Transfer of loans receivable to other real estate owned	2,130	2,062

See accompanying Notes to Unaudited Consolidated Financial Statements.

**Table of Contents****OceanFirst Financial Corp.****Notes To Unaudited Consolidated Financial Statements****Note 1. Basis of Presentation**

The accompanying unaudited consolidated financial statements include the accounts of OceanFirst Financial Corp. (the Company) and its wholly-owned subsidiary, OceanFirst Bank (the Bank), and its wholly-owned subsidiaries, Columbia Home Loans, LLC (Columbia), OceanFirst REIT Holdings, Inc., OceanFirst Services, LLC and 975 Holdings, LLC. The operations of Columbia were shuttered in late 2007.

The interim consolidated financial statements reflect all normal and recurring adjustments which are, in the opinion of management, considered necessary for a fair presentation of the financial condition and results of operations for the periods presented. The results of operations for the three and six months ended June 30, 2012 are not necessarily indicative of the results of operations that may be expected for all of 2012. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the statements of financial condition and the results of operations for the period. Actual results could differ from these estimates.

Certain information and note disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC).

These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company's Annual Report to Stockholders on Form 10-K for the year ended December 31, 2011.

**Note 2. Earnings per Share**

The following reconciles shares outstanding for basic and diluted earnings per share for the three and six months ended June 30, 2012 and 2011 (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Weighted average shares issued net of Treasury shares	18,468	18,845	18,560	18,837
Less: Unallocated ESOP shares	(484)	(519)	(489)	(523)
Unallocated incentive award shares and shares held by deferred compensation plan	(95)	(145)	(94)	(142)
Average basic shares outstanding	17,889	18,181	17,977	18,172
Add: Effect of dilutive securities:				
Shares held by deferred compensation plan	41	50	41	49
Average diluted shares outstanding	17,930	18,231	18,018	18,221

For the three months ended June 30, 2012 and 2011, antidilutive stock options of 1,975,000 and 1,904,000, respectively, were excluded from earnings per share calculations. For the six months ended June 30, 2012 and 2011 antidilutive stock options of 2,009,000 and 1,840,000, respectively, were excluded from earning per share calculation.

**Note 3. Investment Securities Available for Sale**

The amortized cost and estimated market value of investment securities available for sale at June 30, 2012 and December 31, 2011 are as follows (in thousands):

Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

June 30, 2012	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Market Value
U.S. agency obligations	\$ 128,327	\$ 795	\$ (38)	\$ 129,084
State and municipal obligations	19,633	9	(48)	19,594
Corporate debt securities	55,000		(12,566)	42,434
Equity investments	4,519	365	(107)	4,777
	\$ 207,479	\$ 1,169	\$ (12,759)	\$ 195,889



**Table of Contents**

December 31, 2011	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Market Value
U.S. agency obligations	\$ 102,059	\$ 760	\$ (43)	\$ 102,776
State and municipal obligations	18,526	26	(8)	18,544
Corporate debt securities	55,000		(15,551)	39,449
Equity investments	4,294	250	(34)	4,510
	\$ 179,879	\$ 1,036	\$ (15,636)	\$ 165,279

Realized gains on the sale of investment securities available for sale were \$226,000 for the three and six months ended June 30, 2012. There were no realized gains or losses on the sale of investment securities available for sale for the three and six months ended June 30, 2011.

The amortized cost and estimated market value of investment securities available for sale, excluding equity investments, at June 30, 2012 by contractual maturity, are shown below (in thousands). Actual maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. At June 30, 2012, investment securities available for sale with an amortized cost and estimated market value of \$55.0 million and \$42.4 million, respectively, were callable prior to the maturity date.

June 30, 2012	Amortized Cost	Estimated Market Value
Less than one year	\$ 28,787	\$ 28,843
Due after one year through five years	119,173	119,835
Due after five years through ten years		
Due after ten years	55,000	42,434
	\$ 202,960	\$ 191,112

The estimated market value and unrealized loss for investment securities available for sale at June 30, 2012 and December 31, 2011 segregated by the duration of the unrealized loss are as follows (in thousands):

June 30, 2012	Less than 12 months		12 months or longer		Total	
	Estimated Market Value	Unrealized Losses	Estimated Market Value	Unrealized Losses	Estimated Market Value	Unrealized Losses
U.S. Agency obligations	\$ 21,589	\$ (38)	\$	\$	\$ 21,589	\$ (38)
State and municipal obligations	10,618	(48)			10,618	(48)
Corporate debt securities			42,434	(12,566)	42,434	(12,566)
Equity investments	643	(107)			643	(107)
	\$ 32,850	\$ (193)	\$ 42,434	\$ (12,566)	\$ 75,284	\$ (12,759)

December 31, 2011	Less than 12 months		12 months or longer		Total	
	Estimated Market Value	Unrealized Losses	Estimated Market Value	Unrealized Losses	Estimated Market Value	Unrealized Losses
U.S. Agency obligations	\$ 20,791	\$ (43)	\$	\$	\$ 20,791	\$ (43)

Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

State and municipal obligations	421	(1)	1,935	(7)	2,356	(8)
Corporate debt securities			39,449	(15,551)	39,449	(15,551)
Equity investments	1,465	(34)			1,465	(34)
	\$ 22,677	\$ (78)	\$ 41,384	\$ (15,558)	\$ 64,061	\$ (15,636)

**Table of Contents**

At June 30, 2012, the amortized cost, estimated market value and credit rating of the individual corporate debt securities in an unrealized loss position for greater than one year are as follows (in thousands):

Security Description	Amortized Cost	Estimated Market Value	Credit Rating Moody's/S&P
BankAmerica Capital	\$ 15,000	\$ 12,070	Ba2/BB+
Chase Capital	10,000	7,215	Baa2/BBB
Wells Fargo Capital	5,000	3,988	A3/A-
Huntington Capital	5,000	3,810	Baa3/BB+
Keycorp Capital	5,000	3,811	Baa3/BBB-
PNC Capital	5,000	4,002	Baa2/BBB
State Street Capital	5,000	3,908	A3/BBB+
SunTrust Capital	5,000	3,630	Baa3/BB+
	\$ 55,000	\$ 42,434	

At June 30, 2012, the market value of each corporate debt security was below cost. However, the estimated market value of the corporate debt securities portfolio increased over prior periods. The corporate debt securities are issued by other financial institutions with credit ratings ranging from a high of A3 to a low of Ba2 as rated by one of the internationally recognized credit rating services. These floating-rate securities were purchased during the period May 1998 to September 1998 and have paid coupon interest continuously since issuance. Floating-rate debt securities such as these pay a fixed interest rate spread over 90-day LIBOR. Subsequent to purchase, the required spread increased for these types of securities causing a decline in the market price. The Company concluded that unrealized losses on available for sale securities were only temporarily impaired at June 30, 2012. In concluding that the impairments were only temporary, the Company considered several factors in its analysis. The Company noted that each issuer made all the contractually due payments when required. There were no defaults on principal or interest payments and no interest payments were deferred. All of the financial institutions were also considered well-capitalized. Based on management's analysis of each individual security, the issuers appear to have the ability to meet debt service requirements for the foreseeable future. Furthermore, although these investment securities are available for sale, the Company does not have the intent to sell these securities and it is more likely than not that the Company will not be required to sell the securities. The Company has held the securities continuously since 1998 and expects to receive its full principal at maturity in 2028 or prior if called by the issuer. The Company has historically not actively sold investment securities and does not utilize the securities portfolio as a source of liquidity. The Company's long range liquidity plans indicate adequate sources of liquidity outside the securities portfolio.

Capital markets in general and the market for these corporate securities in particular have been disrupted since the second half of 2007. In its analysis, the Company considered that the severity and duration of unrecognized losses was at least partly due to the illiquidity caused by market disruptions. Since that time, markets have stabilized partly due to steps taken by the U.S. Treasury, the Federal Reserve Board, the Federal Deposit Insurance Corporation and foreign central banks to restore liquidity and confidence in the capital markets. Each of these issuers has been able to raise capital in recent years and the fair values of these securities have increased since the lows reached in the second half of 2008.

Due to the reasons noted above, especially the continuing restoration of the capital markets, the improved valuation of the corporate securities portfolio from the 2008 lows, the capital position of the issuers and the uninterrupted payment of all contractually due interest, management has determined that only a temporary impairment existed at June 30, 2012.

**Note 4. Mortgage-Backed Securities Available for Sale**

The amortized cost and estimated market value of mortgage-backed securities available for sale at June 30, 2012 and December 31, 2011 are as follows (in thousands):

June 30, 2012	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Market Value
---------------	----------------	------------------------	-------------------------	------------------------

Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

FHLMC	\$ 119,452	\$ 1,030	\$ (330)	\$ 120,152
FNMA	244,169	9,710	(55)	253,824
GNMA	891	133		1,024
	\$ 364,512	\$ 10,873	\$ (385)	\$ 375,000

**Table of Contents**

December 31, 2011	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Market Value
FHLMC	\$ 74,155	\$ 950	\$ (48)	\$ 75,057
FNMA	279,414	9,369	(21)	288,762
GNMA	935	177		1,112
	\$ 354,504	\$ 10,496	\$ (69)	\$ 364,931

There were no gains or losses realized on the sale of mortgage-backed securities available for sale for the three and six months ended June 30, 2012 and 2011.

The contractual maturities of mortgage-backed securities available for sale vary; however, the effective lives are expected to be shorter than the contractual maturity date due to principal prepayments.

The estimated market value and unrealized loss for mortgage-backed securities available for sale at June 30, 2012 and December 31, 2011, segregated by the duration of the unrealized loss are as follows (in thousands).

June 30, 2012	Less than 12 months		12 months or longer		Total	
	Estimated Market Value	Unrealized Losses	Estimated Market Value	Unrealized Losses	Estimated Market Value	Unrealized Losses
FHLMC	\$ 75,090	\$ (330)	\$	\$	\$ 75,090	\$ (330)
FNMA	14,776	(55)			14,776	(55)
	\$ 89,866	\$ (385)	\$	\$	\$ 89,866	\$ (385)

December 31, 2011	Less than 12 months		12 months or longer		Total	
	Estimated Market Value	Unrealized Losses	Estimated Market Value	Unrealized Losses	Estimated Market Value	Unrealized Losses
FHLMC	\$ 24,662	\$ (48)	\$	\$	\$ 24,662	\$ (48)
FNMA	15,348	(21)			15,348	(21)
	\$ 40,010	\$ (69)	\$	\$	\$ 40,010	\$ (69)

The mortgage-backed securities in loss positions are issued and guaranteed by either FHLMC or FNMA, corporations which are chartered by the United States Government and whose debt obligations are typically rated AA+ by one of the internationally-recognized credit rating services. FHLMC and FNMA have been under the conservatorship of the Federal Housing Financial Agency since September 8, 2008. The conservatorships have no specified termination date. Also, FHLMC and FNMA have entered into Stock Purchase Agreements, which following the issuance of Senior Preferred Stock and Warrants to the United States Treasury, provide FHLMC and FNMA funding commitments from the United States Treasury. The Company considers the unrealized losses to be the result of changes in interest rates which over time can have both a positive and negative impact on the estimated market value of the mortgage-backed securities. Although these mortgage-backed securities are available for sale, the Company does not intend to sell these securities and it is more likely than not that the Bank will not be required to sell the securities before recovery of their amortized cost. As a result, the Company concluded that unrealized losses on these available for sale securities were only temporarily impaired at June 30, 2012.



**Table of Contents****Note 5. Loans Receivable, Net**

Loans receivable, net at June 30, 2012 and December 31, 2011 consisted of the following (in thousands):

	June 30, 2012	December 31, 2011
<b>Real estate:</b>		
One-to-four family	\$ 841,631	\$ 873,253
Commercial real estate, multi family and land	463,760	460,725
Residential construction	7,866	6,657
Consumer	199,510	192,918
Commercial	52,406	45,889
<b>Total loans</b>	<b>1,565,173</b>	<b>1,579,442</b>
Loans in process	(2,768)	(2,559)
Deferred origination costs, net	4,187	4,366
Allowance for loan losses	(17,657)	(18,230)
<b>Loans receivable, net</b>	<b>\$ 1,548,935</b>	<b>\$ 1,563,019</b>

At June 30, 2012 and December 31, 2011, loans in the amount of \$44,232,000 and \$44,008,000, respectively, were three or more months delinquent or in the process of foreclosure and the Company was not accruing interest income on these loans. There were no loans ninety days or greater past due and still accruing interest. Non-accrual loans include both smaller balance homogenous loans that are collectively evaluated for impairment and individually classified impaired loans.

The Company defines an impaired loan as all non-accrual commercial real estate, multi-family, land, construction and commercial loans in excess of \$250,000. Impaired loans also include all loans modified as troubled debt restructurings. At June 30, 2012, the impaired loan portfolio totaled \$30,009,000 for which there was a specific allocation in the allowance for loan losses of \$2,195,000. At December 31, 2011, the impaired loan portfolio totaled \$28,491,000 for which there was a specific allocation in the allowance for loan losses of \$2,165,000. The average balance of impaired loans was \$29,369,000 and \$28,843,000 for the three and six months ended June 30, 2012, respectively, and was \$24,301,000 and \$20,771,000 for the three and six months ended June 30, 2011.

An analysis of the allowance for loan losses for the three and six months ended June 30, 2012 and 2011 is as follows (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Balance at beginning of period	\$ 18,241	\$ 20,430	\$ 18,230	\$ 19,700
Provision charged to operations	1,700	2,200	3,400	3,900
Charge-offs	(2,542)	(1,186)	(4,342)	(2,162)
Recoveries	258	10	369	16
<b>Balance at end of period</b>	<b>\$ 17,657</b>	<b>\$ 21,454</b>	<b>\$ 17,657</b>	<b>\$ 21,454</b>

**Table of Contents**

The following table presents an analysis of the allowance for loan losses for the three and six months ended June 30, 2012 and 2011 and the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of June 30, 2012 and December 31, 2011 (in thousands):

	Residential Real Estate	Commercial Real Estate	Consumer	Commercial	Unallocated	Total
<b>For the three months ended June 30, 2012</b>						
Allowance for loan losses:						
Balance at beginning of period	\$ 4,164	\$ 8,609	\$ 1,861	\$ 1,225	\$ 2,382	\$ 18,241
Provision charged to operations	1,961	(76)	798	(118)	(865)	1,700
Charge-offs	(1,529)		(1,013)			(2,542)
Recoveries	172	81	2	3		258
Balance at end of period	\$ 4,768	\$ 8,614	\$ 1,648	\$ 1,110	\$ 1,517	\$ 17,657

**For the three months ended June 30, 2011**

Allowance for loan losses:						
Balance at beginning of period	\$ 5,854	\$ 7,482	\$ 3,389	\$ 1,099	\$ 2,606	\$ 20,430
Provision (benefit) charged to operations	787	726	916	(157)	(72)	2,200
Charge-offs	(179)	(979)	(28)			(1,186)
Recoveries	7			3		10
Balance at end of period	\$ 6,469	\$ 7,229	\$ 4,277	\$ 945	\$ 2,534	\$ 21,454

**For the six months ended June 30, 2012**

Allowance for loan losses:						
Balance at beginning of period	\$ 5,370	\$ 8,474	\$ 1,461	\$ 900	\$ 2,025	\$ 18,230
Provision charged to operations	2,101	32	1,570	205	(508)	3,400
Charge-offs	(2,904)	(47)	(1,391)			(4,342)
Recoveries	201	155	8	5		369
Balance at end of period	\$ 4,768	\$ 8,614	\$ 1,648	\$ 1,110	\$ 1,517	\$ 17,657

**For the six months ended June 30, 2011**

Allowance for loan losses:						
Balance at beginning of period	\$ 5,977	\$ 6,837	\$ 3,264	\$ 962	\$ 2,660	\$ 19,700
Provision (benefit) charged to operations	936	1,909	1,062	119	(126)	3,900
Charge-offs	(455)	(1,517)	(50)	(140)		(2,162)
Recoveries	11		1	4		16
Balance at end of period	\$ 6,469	\$ 7,229	\$ 4,277	\$ 945	\$ 2,534	\$ 21,454



**Table of Contents**

	Residential Real Estate	Commercial Real Estate	Consumer	Commercial	Unallocated	Total
<b>June 30, 2012</b>						
Allowance for loan losses:						
Ending allowance balance attributed to loans:						
Individually evaluated for impairment	\$ 69	\$ 2,018	\$ 108	\$	\$	\$ 2,195
Collectively evaluated for impairment	4,699	6,596	1,540	1,110	1,517	15,462
Total ending allowance balance	\$ 4,768	\$ 8,614	\$ 1,648	\$ 1,110	\$ 1,517	\$ 17,657
Loans:						
Loans individually evaluated for impairment	\$ 17,300	\$ 11,531	\$ 883	\$ 295	\$	\$ 30,009
Loans collectively evaluated for impairment	832,197	452,229	198,627	52,111		1,535,164
Total ending loan balance	\$ 849,497	\$ 463,760	\$ 199,510	\$ 52,406	\$	\$ 1,565,173
<b>December 31, 2011</b>						
Allowance for loan losses:						
Ending allowance balance attributed to loans:						
Individually evaluated for impairment	\$ 45	\$ 1,978	\$ 142	\$	\$	\$ 2,165
Collectively evaluated for impairment	5,325	6,496	1,319	900	2,025	16,065
Total ending allowance balance	\$ 5,370	\$ 8,474	\$ 1,461	\$ 900	\$ 2,025	\$ 18,230
Loans:						
Loans individually evaluated for impairment	\$ 16,902	\$ 10,178	\$ 859	\$ 552	\$	\$ 28,491
Loans collectively evaluated for impairment	863,008	450,547	192,059	45,337		1,550,951
Total ending loan balance	\$ 879,910	\$ 460,725	\$ 192,918	\$ 45,889	\$	\$ 1,579,442

**Table of Contents**

A summary of impaired loans at June 30, 2012 and December 31, 2011 is as follows (in thousands):

	June 30, 2012	December 31, 2011
Impaired loans with no allocated allowance for loan losses	\$ 18,612	\$ 19,186
Impaired loans with allocated allowance for loan losses	11,397	9,305
	\$ 30,009	\$ 28,491
Amount of the allowance for loan losses allocated	\$ 2,195	\$ 2,165

The summary of loans individually evaluated for impairment by class of loans as of June 30, 2012 and December 31, 2011 and for the three and six months ended June 30, 2012 and 2011 follows (in thousands):

	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated
<u>As of June 30, 2012</u>			
With no related allowance recorded:			
Residential real estate:			
Originated by Bank	\$ 8,674	\$ 8,423	\$
Originated by mortgage company	5,175	5,003	
Originated by mortgage company non-prime	2,769	2,420	
Commercial real estate:			
Commercial	1,734	1,719	
Construction and land			
Consumer	782	752	
Commercial	297	295	
	\$ 19,431	\$ 18,612	\$
With an allowance recorded:			
Residential real estate:			
Originated by Bank	\$ 1,132	\$ 1,054	\$ 68
Originated by mortgage company			
Originated by mortgage company non-prime	520	400	1
Commercial real estate:			
Commercial	10,054	9,812	2,018
Construction and land			
Consumer	131	131	108
Commercial			
	\$ 11,837	\$ 11,397	\$ 2,195
<u>As of December 31, 2011</u>			
With no related allowance recorded:			
Residential real estate:			
Originated by Bank	\$ 9,491	\$ 9,247	\$
Originated by mortgage company	4,803	4,771	
Originated by mortgage company non-prime	2,794	2,494	

Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

Commercial real estate:			
Commercial	1,438	1,405	
Construction and land			
Consumer	742	717	
Commercial	558	552	
	\$ 19,826	\$ 19,186	\$

**Table of Contents**

	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated
With an allowance recorded:			
Residential real estate:			
Originated by Bank	\$	\$	\$
Originated by mortgage company	402	390	45
Originated by mortgage company non-prime			
Commercial real estate:			
Commercial	9,105	8,773	1,978
Construction and land			
Consumer	142	142	142
Commercial			
	\$ 9,649	\$ 9,305	\$ 2,165

	Three months ended June 30,			
	2012	2011	2012	2011
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:				
Residential real estate:				
Originated by Bank	\$ 8,653	\$ 96	\$ 8,821	\$ 85
Originated by mortgage company	5,079	55	5,066	53
Originated by mortgage company non-prime	2,256	1	137	
Commercial real estate:				
Commercial	1,730	24	2,368	
Construction and land				
Consumer	714	9	565	7
Commercial	295	3	101	
	\$ 18,727	\$ 188	\$ 17,058	\$ 145

With an allowance recorded:				
Residential real estate:				
Originated by Bank	\$ 1,055	\$ 6	\$ 557	\$
Originated by mortgage company				
Originated by mortgage company non-prime	401		2,494	
Commercial real estate:				
Commercial	9,055	99	3,336	49
Construction and land			856	
Consumer	131	1		
Commercial				
	\$ 10,642	\$ 106	\$ 7,243	\$ 49

**Table of Contents**

	Six months ended June 30,			
	2012		2011	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
<b>With no related allowance recorded:</b>				
Residential real estate:				
Originated by Bank	\$ 8,606	\$ 198	\$ 8,149	\$ 184
Originated by mortgage company	5,083	109	4,161	119
Originated by mortgage company non-prime	2,175	2	137	
Commercial real estate:				
Commercial	1,614	45	1,184	
Construction and land				
Consumer	722	19	584	14
Commercial	296	4	50	
	\$ 18,496	\$ 377	\$ 14,265	\$ 317
<b>With an allowance recorded:</b>				
Residential real estate:				
Originated by Bank	\$ 920	\$ 46	\$ 282	\$
Originated by mortgage company				
Originated by mortgage company non-prime	400		2,019	
Commercial real estate:				
Commercial	8,896	184	2,493	71
Construction and land				
Consumer	131	2	1,712	
Commercial				
	\$ 10,347	\$ 232	\$ 6,506	\$ 71

The following table presents the recorded investment in non-accrual loans by class of loans as of June 30, 2012 and December 31, 2011 (in thousands):

	Recorded Investment in Non-accrual Loans	
	June 30, 2012	December 31, 2011
Residential real estate:		
Originated by Bank	\$ 14,021	\$ 15,874
Originated by mortgage company	10,054	9,768
Originated by mortgage company non-prime	3,680	3,551
Residential construction		43
Commercial real estate:		
Commercial	11,932	10,552
Construction and land		
Consumer	3,785	3,653
Commercial	760	567
	\$ 44,232	\$ 44,008

As used in these footnotes, loans Originated by mortgage company are mortgage loans originated under the Bank's underwriting guidelines by the Bank's shuttered mortgage company, and retained as part of the Bank's mortgage portfolio. These loans have significantly higher delinquency rates than similar loans originated by the Bank. Loans Originated by mortgage company non-prime are subprime or Alt-A loans which were originated for sale into the secondary market.



**Table of Contents**

The following table presents the aging of the recorded investment in past due loans as of June 30, 2012 and December 31, 2011 by class of loans (in thousands):

	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days Past Due	Total Past Due	Loans Not Past Due	Total
<b>June 30, 2012</b>						
Residential real estate:						
Originated by Bank	\$ 8,163	\$ 2,180	\$ 11,922	\$ 22,265	\$ 685,564	\$ 707,829
Originated by mortgage company	3,586		9,864	13,450	115,599	129,049
Originated by mortgage company non-prime	746		3,494	4,240	513	4,753
Residential construction					7,866	7,866
Commercial real estate:						
Commercial	825	83	1,718	2,626	450,416	453,042
Construction and land		49		49	10,669	10,718
Consumer	1,056	405	3,454	4,915	194,595	199,510
Commercial	45	392	28	465	51,941	52,406
	\$ 14,421	\$ 3,109	\$ 30,480	\$ 48,010	\$ 1,517,163	\$ 1,565,173
<b>December 31, 2011</b>						
Residential real estate:						
Originated by Bank	\$ 6,449	\$ 2,024	\$ 14,491	\$ 22,964	\$ 704,925	\$ 727,889
Originated by mortgage company	4,265	1,228	8,710	14,203	126,288	140,491
Originated by mortgage company non-prime	59		3,551	3,610	1,263	4,873
Residential construction			43	43	6,614	6,657
Commercial real estate:						
Commercial	7	746	373	1,126	442,322	443,448
Construction and land					17,277	17,277
Consumer	2,375	312	3,127	5,814	187,104	192,918
Commercial			15	15	45,874	45,889
	\$ 13,155	\$ 4,310	\$ 30,310	\$ 47,775	\$ 1,531,667	\$ 1,579,442

The Company categorizes all commercial and commercial real estate loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation and current economic trends, among other factors. This analysis is performed on a quarterly basis. The Company uses the following definitions for risk ratings:

**Special Mention.** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the Bank's credit position at some future date.

**Substandard.** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the borrower or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

**Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

**Table of Contents**

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass related loans. Loans not rated are included in groups of homogeneous loans. As of June 30, 2012 and December 31, 2011, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (in thousands):

	Pass	Special Mention	Substandard	Doubtful	Total
<b>June 30, 2012</b>					
Commercial real estate:					
Commercial	\$ 413,373	\$ 2,553	\$ 35,956	\$ 1,160	\$ 453,042
Construction and land	9,723	995			10,718
Commercial	47,253		5,153		52,406
	\$ 470,349	\$ 3,548	\$ 41,109	\$ 1,160	\$ 516,166
<b>December 31, 2011</b>					
Commercial real estate:					
Commercial	\$ 416,706	\$ 2,329	\$ 24,413	\$	\$ 443,448
Construction and land	15,079	2,198			17,277
Commercial	41,589		4,232	68	45,889
	\$ 473,374	\$ 4,527	\$ 28,645	\$ 68	\$ 506,614

For residential and consumer loan classes, the Company evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the recorded investment in residential and consumer loans based on payment activity as of June 30, 2012 and December 31, 2011 (in thousands):

	Residential Real Estate				
	Originated by Bank	Originated by			Consumer
Originated by mortgage company		mortgage company non-prime	Residential construction		
<b>June 30, 2012</b>					
Performing	\$ 693,808	\$ 118,995	\$ 1,073	\$ 7,866	\$ 195,725
Non-performing	14,021	10,054	3,680		3,785
	\$ 707,829	\$ 129,049	\$ 4,753	\$ 7,866	\$ 199,510
<b>December 31, 2011</b>					
Performing	\$ 712,015	\$ 130,723	\$ 1,322	\$ 6,614	\$ 189,265
Non-performing	15,874	9,768	3,551	43	3,653
	\$ 727,889	\$ 140,491	\$ 4,873	\$ 6,657	\$ 192,918

The Company classifies certain loans as troubled debt restructurings ( TDR ) when credit terms to a borrower in financial difficulty are modified. The modifications may include a reduction in rate, an extension in term and/or the capitalization of past due amounts. Included in the non-accrual loan total at June 30, 2012 and December 31, 2011 were \$16,317,000 and \$14,491,000, respectively, of troubled debt restructurings. At June 30, 2012 and December 31, 2011, the Company has allocated \$2,146,000 and \$1,985,000, respectively, of specific reserves to loans which are classified as troubled debt restructurings. Non-accrual loans which become troubled debt restructurings are returned to accrual status after six months of performance. In addition to the troubled debt restructurings included in non-accrual loans, the Company also has loans



## Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

classified as troubled debt restructuring which are accruing at June 30, 2012 and December 31, 2011, which totaled \$12,522,000 and \$13,118,000, respectively. Troubled debt restructurings with six months of performance are considered in the allowance for loan losses similar to other performing loans. Troubled debt restructurings which are non-accrual or classified are considered in the allowance for loan losses similar to other non-accrual or classified loans.

The following table presents information about troubled debt restructurings which occurred during the three and six months ended June 30, 2012 and troubled debt restructurings modified within the previous year and which defaulted during the three and six months ended June 30, 2012.

**Table of Contents**

	Number of Loans	Pre-modification Recorded Investment	Post-modification Recorded Investment
<b>Three months ended June 30, 2012</b>			
Troubled Debt Restructurings:			
Residential real estate:			
Originated by Bank	2	\$ 559	\$ 545

	Number of Loans	Recorded Investment
Troubled Debt Restructurings Which Subsequently Defaulted:	None	None

	Number of Loans	Pre-modification Recorded Investment	Post-modification Recorded Investment
<b>Six months ended June 30, 2012</b>			
Troubled Debt Restructurings:			
Residential real estate:			
Originated by Bank	4	\$ 1,325	\$ 1,288
Commercial real estate:			
Commercial	2	1,260	1,218

	Number of Loans	Recorded Investment
Troubled Debt Restructurings Which Subsequently Defaulted:	None	None

**Note 6. Reserve for Repurchased Loans**

An analysis of the reserve for repurchased loans for the three and six months ended June 30, 2012 and 2011 is as follows (in thousands). The reserve is included in other liabilities in the accompanying statements of financial condition.

	Three months ended June 30,		Six months ended June 30,	
	2012	2011	2012	2011
Balance at beginning of period	\$ 855	\$ 809	\$ 705	\$ 809
Provision charged to operations	100		250	
Loss on loans repurchased or settlements				
Balance at end of period	\$ 955	\$ 809	\$ 955	\$ 809

The reserve for repurchased loans was established to provide for expected losses related to outstanding loan repurchase requests and additional repurchase requests which may be received on loans previously sold to investors. In establishing the reserve for repurchased loans, the Company considered all types of sold loans. At June 30, 2012, there were 10 outstanding loan repurchase requests, which the Company is disputing, on loans with a total principal balance of \$3.1 million as compared to four outstanding loan repurchase requests on loans with a principal balance of \$1.2 million at December 31, 2011. The Company prepares a comprehensive analysis of the adequacy of the reserve for repurchased loans at each quarter-end. The reserve includes a specific loss estimate on the outstanding loan repurchase requests based on the estimated fair value of the underlying collateral modified by the likelihood of loss which was estimated based on historical experience. The reserve also includes a general loss estimate based on an estimate of loans likely to be returned for repurchase and the estimated loss on those loans. In establishing the reserve, the Company considers recent and historical experience, product type and volume of loan sales and the general economic environment.



**Table of Contents****Note 7. Deposits**

The major types of deposits at June 30, 2012 and December 31, 2011 were as follows (in thousands):

Type of Account	June 30, 2012	December 31, 2011
Non-interest-bearing	\$ 184,928	\$ 142,436
Interest-bearing checking	911,347	942,402
Money market deposit	127,944	123,105
Savings	242,761	229,241
Time deposits	241,396	268,899
Total deposits	\$ 1,708,376	\$ 1,706,083

Included in time deposits at June 30, 2012 and December 31, 2011, is \$61,280,000 and \$77,053,000, respectively, in deposits of \$100,000 and over.

**Note 8. Recent Accounting Pronouncements**

Accounting Standards Update No. 2011-05, *Comprehensive Income* requires that all non-owner changes in stockholders' equity be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements. The option to present components of other comprehensive income as part of the statement of changes in stockholders' equity was eliminated. The standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011 and did not have a material effect on the Company's consolidated financial statements. The Company has included a separate Consolidated Statements of Comprehensive Income as part of these financial statements.

Accounting Standards Update No. 2011-04, *Fair Value Measurement, Amendments to achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs* develops common requirements for measuring fair value and for disclosing information about fair value measurements in accordance with U.S. Generally Accepted Accounting Principles (GAAP) and International Financial Reporting Standards (IFRSs). The amendments are effective for interim and annual periods beginning after December 15, 2011. The adoption of this Accounting Standard Update did not have a material effect on the Company's consolidated financial statements.

Accounting Standards Update No. 2011-03, *Reconsideration of Effective Control for Repurchase Agreements*, amends Topic 860 (Transfers and Servicing) where an entity may or may not recognize a sale upon the transfer of financial assets subject to repurchase agreements, based on whether or not the transferor has maintained effective control. In the assessment of effective control, Accounting Standard Update 2011-03 has removed the criteria that requires transferors to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee. Other criteria applicable to the assessment of effective control have not been changed. This guidance is effective for prospective periods beginning on or after December 15, 2011. Early adoption is prohibited. The adoption of this Accounting Standard Update did not have a material effect on the Company's consolidated financial statements.

**Note 9. Fair Value Measurements**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair market measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or the most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

The Company uses valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a

discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement costs). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability and developed based on market data obtained from independent sources, or unobservable, meaning those that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability and developed based on the best information available in the circumstances. In that regard, a

## **Table of Contents**

fair value hierarchy has been established for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. Movements within the fair value hierarchy are recognized at the end of the applicable reporting period. There were no transfers between the levels of the fair value hierarchy for the three and six months ended June 30, 2012. The fair value hierarchy is as follows:

**Level 1 Inputs** Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

**Level 2 Inputs** Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (for example, interest rates, volatilities, prepayment speeds, loss severities, credit risks and default rates) or inputs that are derived principally from or corroborated by observable market data by correlations or other means.

**Level 3 Inputs** Significant unobservable inputs that reflect an entity's own assumptions that market participants would use in pricing the assets or liabilities.

## **Assets and Liabilities Measured at Fair Value**

A description of the valuation methodologies used for assets and liabilities measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below. Certain financial assets and financial liabilities are measured at fair value on a non-recurring basis, that is, the instruments are not measured at fair value on an ongoing basis but are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment).

### **Investments and Mortgage-Backed Securities**

Securities classified as available for sale are reported at fair value utilizing Level 1 and Level 2 inputs. In general, fair value is based upon quoted market prices, where available. Most of the Company's investment and mortgage-backed securities, however, are fixed income instruments that are not quoted on an exchange, but are bought and sold in active markets. Prices for these instruments are obtained through third party pricing vendors or security industry sources that actively participate in the buying and selling of securities. Prices obtained from these sources include market quotations and matrix pricing. Matrix pricing is a mathematical technique used principally to value certain securities without relying exclusively on quoted prices for the specific securities, but comparing the securities to benchmark or comparable securities.

Fair value estimates are made at a point in time, based on relevant market data as well as the best information available about the security. Illiquid credit markets have resulted in inactive markets for certain of the Company's securities. As a result, there is limited observable market data for these assets. Fair value estimates for securities for which limited observable market data is available are based on judgments regarding current economic conditions, liquidity discounts, credit and interest rate risks, and other factors. These estimates involve significant uncertainties and judgments and cannot be determined with precision. As a result, such calculated fair value estimates may not be realizable in a current sale or immediate settlement of the security.

The Company utilizes third party pricing services to obtain market values for its corporate bonds. Management's policy is to obtain and review all available documentation from the third party pricing service relating to their market value determinations, including their methodology and summary of inputs. Management reviews this documentation, makes inquiries of the third party pricing service and makes a determination as to the level of the valuation inputs. Based on the Company's review of the available documentation from the third party pricing service, management concluded that Level 2 inputs were utilized. The significant observable inputs include benchmark yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities and observations of equity and credit default swap curves related to the issuer.

### **Other Real Estate Owned and Impaired Loans**

Other real estate owned and loans measured for impairment based on the fair value of the underlying collateral are recorded at estimated fair value, less estimated selling costs of 20%. Fair value is based on independent appraisals.

**Table of Contents**

The following table summarizes financial assets and financial liabilities measured at fair value as of June 30, 2012 and December 31, 2011, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value (in thousands):

	Fair Value Measurements at Reporting Date Using:			
	Total Fair Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
<b><u>June 30, 2012</u></b>				
Items measured on a recurring basis:				
Investment securities available for sale:				
U.S. Agency obligations	\$ 129,084	\$	\$ 129,084	\$
State and municipal obligations	19,594		19,594	
Corporate debt securities	42,434		42,434	
Equity investments	4,777	4,777		
Mortgage-backed securities available for sale	375,000		375,000	
Items measured on a non-recurring basis:				
Other real estate owned	3,435			3,435
Loans measured for impairment based on the fair value of the underlying collateral	9,812			9,812

	Fair Value Measurements at Reporting Date Using:			
	Total Fair Value	Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
<b><u>December 31, 2011</u></b>				
Items measured on a recurring basis:				
Investment securities available for sale:				
U.S. Agency obligations	\$ 102,776	\$	\$ 102,776	\$
State and municipal obligations	18,544		18,544	
Corporate debt securities	39,449		39,449	
Equity investments	4,510	4,510		
Mortgage-backed securities available for sale	364,931		364,931	
Items measured on a non-recurring basis:				
Other real estate owned	1,513			1,513
Loans measured for impairment based on the fair value of the underlying collateral	8,773			8,773

**Assets and Liabilities Disclosed at Fair Value**

A description of the valuation methodologies used for assets and liabilities disclosed at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy is set forth below.

**Cash and Due from Banks**

For cash and due from banks, the carrying amount approximates fair value.

**Federal Home Loan Bank of New York Stock**

The fair value for Federal Home Loan Bank of New York stock is its carrying value since this is the amount for which it could be redeemed. There is no active market for this stock and the Company is required to maintain a minimum investment based upon the outstanding balance of mortgage related assets and outstanding borrowings.

**Loans**

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as residential mortgage, construction, consumer and commercial. Each loan category is further segmented into fixed and adjustable rate interest terms.

## Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

Fair value of performing and non-performing loans was estimated by discounting the future cash flows, net of estimated prepayments, at a rate for which similar loans would be originated to new borrowers with similar terms. Fair values estimated in this manner do not fully incorporate an exit price approach to fair value, but instead are based on a comparison to current market rates for comparable loans.

### Deposits Other than Time Deposits

The fair value of deposits with no stated maturity, such as non-interest-bearing demand deposits, savings, and interest-bearing checking accounts and money market accounts are, by definition, equal to the amount payable on demand. The related insensitivity of the majority of these deposits to interest rate changes creates a significant inherent value which is not reflected in the fair value reported.

### Time Deposits

The fair value of time deposits are based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.



**Table of Contents****Securities Sold Under Agreements to Repurchase with Retail Customers**

Fair value approximates the carrying amount as these borrowings are payable on demand and the interest rate adjusts monthly.

**Borrowed Funds**

Fair value estimates are based on discounting contractual cash flows using rates which approximate the rates offered for borrowings of similar remaining maturities.

The book value and estimated fair value of the Bank's significant financial instruments not recorded at fair value as of June 30, 2012 and December 31, 2011 are presented in the following tables (in thousands):

June 30, 2012	Book Value	Fair Value Measurements at Reporting Date Using:		
		Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
<b>Financial Assets:</b>				
Cash and due from banks	\$ 39,912	\$ 39,912	\$	\$
Federal Home Loan Bank of New York stock	18,036			18,036
Loans receivable and mortgage loans held for sale	1,554,669			1,592,225
<b>Financial Liabilities:</b>				
Deposits other than time deposits	1,466,980		1,466,980	
Time deposits	241,396		247,087	
Securities sold under agreements to repurchase with retail customers	67,399	67,399		
Federal Home Loan Bank advances and other borrowings	274,500		281,706	

December 31, 2011	Book Value	Fair Value Measurements at Reporting Date Using:		
		Level 1 Inputs	Level 2 Inputs	Level 3 Inputs
<b>Financial Assets:</b>				
Cash and due from banks	\$ 77,527	\$ 77,527	\$	\$
Federal Home Loan Bank of New York stock	18,160			18,160
Loans receivable and mortgage loans held for sale	1,572,316			1,598,838
<b>Financial Liabilities:</b>				
Deposits other than time deposits	1,437,184		1,437,184	
Time deposits	268,899		274,074	
Securities sold under agreements to repurchase with retail customers	66,101	66,101		
Federal Home Loan Bank advances and other borrowings	293,500		301,778	

**Limitations**

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because a limited market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other significant unobservable inputs. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial assets or liabilities include deferred tax assets, and premises and equipment. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

**Note 10. Subsequent Event**

On August 2, 2012, the Company and Vito R. Nardelli agreed that he will resign as President and Chief Operating Officer effective August 31, 2012. Upon Mr. Nardelli's resignation, John R. Garbarino, the Company's Chairman and CEO, will

**Table of Contents**

assume Mr. Nardelli's responsibilities as the principal operating officer of the Company on an interim basis. Under the terms of the Separation Agreement with Mr. Nardelli, the Company will recognize a pre-tax expense of \$1.0 million in the third quarter of 2012.

**PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

The Company is not engaged in any legal proceedings of a material nature at the present time. From time to time, the Company is a party to routine legal proceedings within the normal course of business. Such routine legal proceedings in the aggregate are believed by management to be immaterial to the Company's financial condition or results of operations.

**Item 1A. Risk Factors**

For a summary of risk factors relevant to the Company, see Part I, Item 1A, "Risk Factors," in the 2011 Form 10-K. There were no material changes to risk factors relevant to the Company's operations since December 31, 2011.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

On October 31, 2011, the Company announced its intention to repurchase up to 942,306 shares or 5% of its outstanding common stock. Information regarding the Company's common stock repurchases for the three month period ended June 30, 2012 is as follows:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
April 1, 2012 through April 30, 2012	22,500	14.28	22,500	641,152
May 1, 2012 through May 31, 2012	232,537	14.48	232,537	408,615
June 1, 2012 through June 30, 2012	145,200	14.19	145,200	263,415

**Item 3. Defaults Upon Senior Securities**

Not Applicable

**Item 4. Mine Safety Disclosures**

Not Applicable

**Item 5. Other Information**

Not Applicable

**Item 6. Exhibits**

Exhibits:

- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

## Edgar Filing: OCEANFIRST FINANCIAL CORP - Form 10-Q

- 32.0 Certification pursuant to 18 U.S.C. Section 1350 as added by Section 906 of the Sarbanes-Oxley Act of 2002
- 101.0 The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholder's Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to Consolidated Financial Statements, tagged as blocks of text.\*

**Table of Contents**

\* Pursuant to SEC rules, this exhibit will not be deemed filed for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that section.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

OceanFirst Financial Corp.  
Registrant

DATE: August 9, 2012

/s/ John R. Garbarino  
John R. Garbarino  
Chairman of the Board and Chief Executive Officer

DATE: August 9, 2012

/s/ Michael J. Fitzpatrick  
Michael J. Fitzpatrick  
Executive Vice President and Chief Financial Officer

---

**Table of Contents**

## Exhibit Index

Exhibit	Description	Page
31.1	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	38
31.2	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	39
32.0	Certification pursuant to 18 U.S.C. Section 1350 as added by Section 906 of the Sarbanes-Oxley Act of 2002	40
101.0	The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2012, formatted in XBRL (Extensible Business Reporting Language): (i) the Consolidated Statements of Financial Condition, (ii) the Consolidated Statements of Income, (iii) the Consolidated Statements of Comprehensive Income, (iv) the Consolidated Statements of Changes in Stockholder's Equity, (v) the Consolidated Statements of Cash Flows and (vi) the Notes to Consolidated Financial Statements, tagged as blocks of text.*	

\* Pursuant to SEC rules, this exhibit will not be deemed filed for purposes of Section 18 of the Exchange Act or otherwise subject to the liability of that section.