PEPCO HOLDINGS INC Form 10-Q May 01, 2015 Table of Contents

### **UNITED STATES**

### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

# QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d)

# OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended March 31, 2015

Exact Name of Registrant as specified in its Charter, State or Other Jurisdiction of Incorporation,

Address of Principal Executive Offices, Zip Code

Ident

Nu

52-2

I.R.S.

ion File Number and Telephone Number (Including Area Code)

PEPCO HOLDINGS, INC.

(Pepco Holdings or PHI), a Delaware corporation

701 Ninth Street, N.W.

Washington, D.C. 20068

Telephone: (202)872-2000

### POTOMAC ELECTRIC POWER COMPANY

(Pepco), a District of Columbia and Virginia corporation

701 Ninth Street, N.W.

Washington, D.C. 20068

Telephone: (202)872-2000

### **DELMARVA POWER & LIGHT COMPANY**

(DPL), a Delaware and Virginia corporation

500 North Wakefield Drive

Newark, DE 19702

Telephone: (202)872-2000

### ATLANTIC CITY ELECTRIC COMPANY

(ACE), a New Jersey corporation

500 North Wakefield Drive

Newark, DE 19702

Telephone: (202)872-2000

Indicate by check mark whether each registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

Yes x No " Pepco Yes x No " Pepco Holdings **DPL** Yes x No " ACE Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No " Pepco Pepco Holdings Yes x No " Yes x No " ACE Yes x No " **DPL** 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting

Table of Contents 2

53-0

51-0

21 - 0

company in Rule 12b-2 of the Exchange Act.

	Large Accelerated Filer	Accelerated Filer	Non- Accelerated Filer	Smaller Reporting Company
Pepco Holdings	X	••	••	
Pepco		••	X	••
DPL	•	••	X	••
ACE.		••	x	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Pepco Holdings Yes "No x Pepco Yes "No x DPL Yes "No x ACE Yes No x

**Pepco, DPL, and ACE** meet the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and are therefore filing this Form 10-Q with reduced disclosure format specified in General Instruction H(2) of Form 10-Q.

#### Number of Shares of Common Stock of the

Registrant	Registrant Outstanding at April 20, 2015
Pepco Holdings	253,072,175 (\$.01 par value)
Pepco	100 (\$.01 par value) (a)
DPL	1,000 (\$2.25 par value) (b)
ACE	8,546,017 (\$3.00 par value) (b)

(a) All voting and non-voting common equity is owned by Pepco Holdings.

(b) All voting and non-voting common equity is owned by Conectiv, LLC, a wholly owned subsidiary of Pepco Holdings.

THIS COMBINED FORM 10-Q IS SEPARATELY FILED BY PEPCO HOLDINGS, PEPCO, DPL, AND ACE. INFORMATION CONTAINED HEREIN RELATING TO ANY INDIVIDUAL REGISTRANT IS FILED BY SUCH REGISTRANT ON ITS OWN BEHALF. EACH REGISTRANT MAKES NO REPRESENTATION AS TO INFORMATION RELATING TO THE OTHER REGISTRANTS.

# TABLE OF CONTENTS

		Page
	Glossary of Terms	i
	Forward-Looking Statements	1
PART I	FINANCIAL INFORMATION	4
Item 1.	- Financial Statements	4
Item 2.	- Management s Discussion and Analysis of Financial Condition and Results of Operations	123
Item 3.	- Quantitative and Qualitative Disclosures About Market Risk	173
Item 4.	- Controls and Procedures	174
PART II	OTHER INFORMATION	175
Item 1.	- Legal Proceedings	175
Item 1A	- Risk Factors	175
Item 2.	- Unregistered Sales of Equity Securities and Use of Proceeds	175
Item 3.	- Defaults Upon Senior Securities	176
Item 4.	- Mine Safety Disclosures	176
Item 5.	- Other Information	176
Item 6.	<u>- Exhibits</u>	177
Signatures	<u>3</u>	181

### **GLOSSARY OF TERMS**

**Term** Definition

2014 Form 10-K The Annual Report on Form 10-K for the year ended December 31, 2014, for

each Reporting Company, as applicable

ACE Atlantic City Electric Company

ACE Funding Atlantic City Electric Transition Funding LLC AFUDC Allowance for funds used during construction

AMI Advanced metering infrastructure
AOCL Accumulated Other Comprehensive Loss
ASC Accounting Standards Codification
BGE Baltimore Gas and Electric Company

BGS Basic Generation Service (the supply of electricity by ACE to retail customers in

New Jersey who have not elected to purchase electricity from a competitive

supplier)

Bondable Transition Property The principal and interest payments on the Transition Bonds and related taxes,

expenses and fees

BSA Bill Stabilization Adjustment

Calpine Calpine Corporation, the purchaser of the Conectiv Energy wholesale power

generation business

CERCLA Comprehensive Environmental Response, Compensation, and Liability Act of

1980

Conectiv Conectiv, LLC, a wholly owned subsidiary of PHI and the parent of DPL and

**ACE** 

Conectiv Energy Holdings, Inc. and substantially all of its subsidiaries, which

were sold to Calpine in July 2010

Contract EDCs Pepco, DPL and BGE, the Maryland utilities required by the MPSC to enter into

a contract for new generation

CTA Consolidated tax adjustment

DC PLUG District of Columbia Power Line Undergrounding initiative

DCPSC District of Columbia Public Service Commission
DDOE District of Columbia Department of the Environment
DDOT District of Columbia Department of Transportation

Default Electricity Supply

The supply of electricity by PHI s electric utility subsidiaries at regulated rates to

retail customers who do not elect to purchase electricity from a competitive supplier, and which, depending on the jurisdiction, is also known as Standard

Offer Service or BGS

Default Electricity Supply Revenue primarily from Default Electricity Supply

Revenue

DEMEC Delaware Municipal Electric Corporation, Inc.

DOE U.S. Department of Energy U.S. Department of Justice

DPL Delmarva Power & Light Company
DPSC Delaware Public Service Commission

DRP Direct Stock Purchase and Dividend Reinvestment Plan

DSEU Delaware Sustainable Energy Utility

EDCs Electric distribution companies

EmPower Maryland A Maryland demand-side management program for Pepco and DPL

Energy Services Energy savings performance contracting services provided principally to federal,

state

and local government customers, and designing, constructing and operating

combined

heat and power, and central energy plants by Pepco Energy Services

EPA U.S. Environmental Protection Agency

EPS Earnings per share

Exchange Act Securities Exchange Act of 1934, as amended Exelon Exelon Corporation, a Pennsylvania corporation

FASB Financial Accounting Standards Board FCC Federal Communications Commission FERC Federal Energy Regulatory Commission

i

**Term** Definition

FLRP Forward Looking Rate Plan filed by DPL in Delaware

GAAP Accounting principles generally accepted in the United States of America

GCR Gas Cost Rate
GWh Gigawatt hour

HSR Act Hart-Scott-Rodino Antitrust Improvements Act of 1976

IRS Internal Revenue Service
LIBOR London Interbank Offered Rate

Merger of the Merger Sub with and into PHI

Merger Agreement Agreement and Plan of Merger, dated April 29, 2014 among Exelon, Merger Sub

and PHI

Merger Sub Purple Acquisition Corp., a Delaware corporation and an indirect, wholly owned

subsidiary of Exelon

MFVRD Modified fixed variable rate design
MPSC Maryland Public Service Commission

MW Megawatt

New Jersey Societal Benefit A New Jersey statewide public interest program that is intended to benefit low

Program income customers and address other public policy goals

NJBPU New Jersey Board of Public Utilities

NJ SOCA Law The New Jersey law under which the SOCAs were established

NOAA National Oceanic and Atmospheric Administration

NOLC Net operating loss carryforward

NOV Notice of Violation

NPDES National Pollutant Discharge Elimination System

NUGs Non-utility generators

PCI Potomac Capital Investment Corporation and its subsidiaries

Pepco Potomac Electric Power Company

Pepco Energy Services Pepco Energy Services, Inc. and its subsidiaries

Pepco Holdings or PHI Pepco Holdings, Inc.

PHI Retirement Plan PHI s noncontributory retirement plan

PJM Interconnection, LLC

PJM RTO PJM regional transmission organization

Power Delivery PHI s Power Delivery Business
PPA Power purchase agreement
PRP Potentially responsible party

PUHCA 2005 Public Utility Holding Company Act of 2005

RECs Renewable energy credits

Regulated T&D Electric Revenue Revenue from the transmission and the distribution of electricity to PHI s

customers within its service territories at regulated rates

Regulatory Termination If the Merger Agreement is terminated under certain circumstances due to the

failure to obtain regulatory approvals or the breach by Exelon of its obligations in

respect of obtaining regulatory approvals

Reporting Company PHI, Pepco, DPL or ACE

RI/FS Remedial investigation and feasibility study

ROE Return on equity

RPS Renewable Energy Portfolio Standards
SEC Securities and Exchange Commission
SEP Supplemental Environmental Project

**SOCAs** 

Standard Offer Capacity Agreements required to be entered into by ACE pursuant to a New Jersey law enacted to promote the construction of qualified electric generation facilities in New Jersey

ii

**Term** Definition

SOS Standard Offer Service, how Default Electricity Supply is referred to in

Delaware,

the District of Columbia and Maryland

SRECs Solar renewable energy credits

Subscription Agreement Subscription Agreement, dated April 29, 2014, between Exelon and PHI Transition Bond Charge Revenue ACE receives, and pays to ACE Funding, to fund the principal and

interest payments on Transition Bonds and related taxes, expenses and fees

Transition Bonds Transition Bonds issued by ACE Funding VDEQ Virginia Department of Environmental Quality

VIE Variable interest entity

VSOC Virginia State Corporation Commission

iii

### FORWARD-LOOKING STATEMENTS

Some of the statements contained in this Quarterly Report on Form 10-Q with respect to Pepco Holdings, Inc. (PHI or Pepco Holdings), Potomac Electric Power Company (Pepco), Delmarva Power & Light Company (DPL) and Atlantic City Electric Company (ACE), including each of their respective subsidiaries, are forward-looking statements within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the Exchange Act), and Section 27A of the Securities Act of 1933, as amended, and are subject to the safe harbor created thereby under the Private Securities Litigation Reform Act of 1995. These statements include declarations regarding the intents, beliefs, estimates and current expectations of one or more of PHI, Pepco, DPL or ACE (each, a Reporting Company) or their subsidiaries. In some cases, you can identify forward-looking statements by terminology such as may, might, will. should, could, seeks to, anticipates, expects, intends, assumes, plans, believes, projects, estimate objective, or continue or the negative of such terms or other variations thereof or comparable future. goal, terminology, or by discussions of strategy that involve risks and uncertainties. Forward-looking statements involve estimates, assumptions, known and unknown risks, uncertainties and other factors that may cause one or more Reporting Companies or their subsidiaries actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. Therefore, forward-looking statements are not guarantees or assurances of future performance, and actual results could differ materially from those indicated by the forward-looking statements.

The forward-looking statements contained herein are qualified in their entirety by reference to the following important factors, which are difficult to predict, contain uncertainties, are beyond each Reporting Company s or its subsidiaries control and may cause actual results to differ materially from those contained in forward-looking statements:

Certain risks and uncertainties associated with the proposed merger (the Merger) of an indirect, wholly owned subsidiary of Exelon Corporation, a Pennsylvania corporation (Exelon) with and into Pepco Holdings, including, without limitation:

The inability of Pepco Holdings or Exelon to obtain regulatory approvals required for the Merger;

Delays caused by required regulatory approvals, which may delay the Merger or cause the companies to abandon the Merger;

The inability of Pepco Holdings or Exelon to satisfy conditions to the closing of the Merger;

Unexpected costs, liabilities or delays that may arise from the Merger, including as a result of stockholder litigation;

Negative impacts on the businesses of Pepco Holdings and its utility subsidiaries as a result of uncertainty surrounding the Merger; and

Future regulatory or legislative actions impacting the industries in which Pepco Holdings and its subsidiaries operate, which actions could adversely affect Pepco Holdings and its utility subsidiaries.

Changes in governmental policies and regulatory actions affecting the energy industry or one or more of the Reporting Companies specifically, including allowed rates of return, industry and rate structure, acquisition and disposal of assets and facilities, operation and construction of transmission and distribution facilities and the recovery of purchased power expenses;

The outcome of pending and future rate cases and other regulatory proceedings, including (i) challenges to the base return on equity (ROE) and the application of the formula rate process previously established by the Federal Energy Regulatory Commission (FERC) for transmission services provided by Pepco, DPL and ACE; and (ii) other possible disallowances related to recovery of costs (including capital costs and advanced metering infrastructure (AMI) costs) and expenses or delays in the recovery of such costs;

1

The resolution of outstanding tax matters with the Internal Revenue Service (IRS), and the funding of any additional taxes, interest or penalties that may be due;

The expenditures necessary to comply with regulatory requirements, including regulatory orders, and to implement reliability enhancement, emergency response and customer service improvement programs;

Possible fines, penalties or other sanctions assessed by regulatory authorities against a Reporting Company or its subsidiaries;

The impact of adverse publicity and media exposure which could render one or more Reporting Companies or their subsidiaries vulnerable to negative customer perception and could lead to increased regulatory oversight or other sanctions;

Weather conditions affecting usage and emergency restoration costs;

Population growth rates and changes in demographic patterns;

Changes in customer energy demand due to, among other things, conservation measures and the use of renewable energy and other energy-efficient products, as well as the impact of net metering and other issues associated with the deployment of distributed generation and other new technologies;

General economic conditions, including the impact on energy use caused by an economic downturn or recession, or by changes in the level of commercial activity in a particular region or service territory, or affecting a particular business or industry located therein;

Changes in and compliance with environmental and safety laws and policies;

Changes in tax rates or policies;

Changes in rates of inflation;

Changes in accounting standards or practices;

Unanticipated changes in operating expenses and capital expenditures;

Rules and regulations imposed by, and decisions of, federal and/or state regulatory commissions, PJM Interconnection, LLC (PJM), the North American Electric Reliability Corporation (NERC) and other applicable electric reliability organizations;

Legal and administrative proceedings (whether civil or criminal) and settlements that affect a Reporting Company s or its subsidiaries business and profitability;

Pace of entry into new markets;

Interest rate fluctuations and the impact of credit and capital market conditions on the ability to obtain funding on favorable terms; and

Effects of geopolitical and other events, including the threat of terrorism or cyber attacks. These forward-looking statements are also qualified by, and should be read together with, the risk factors and other statements in each Reporting Company s Annual Report on Form 10-K for the year ended December 31, 2014 (2014 Form 10-K), as filed with the Securities and Exchange Commission (SEC), and in this Form 10-Q, and investors should refer to such risk factors and other statements in evaluating the forward-looking statements contained in this Quarterly Report on Form 10-Q.

Any forward-looking statements speak only as to the date this Quarterly Report on Form 10-Q for each Reporting Company was filed with the SEC and none of the Reporting Companies undertakes an obligation to update any forward-looking statements to reflect events or circumstances after the date on which such statements are made or to reflect the occurrence of unanticipated events. New factors emerge from time to

2

time, and it is not possible for a Reporting Company to predict all such factors. Furthermore, it may not be possible to assess the impact of any such factor on such Reporting Company s or its subsidiaries business (viewed independently or together with the business or businesses of some or all of the other Reporting Companies or their subsidiaries), or the extent to which any factor, or combination of factors, may cause results to differ materially from those contained in any forward-looking statement. The foregoing factors should not be construed as exhaustive.

3

## PART I FINANCIAL INFORMATION

# **Item 1. FINANCIAL STATEMENTS**

Listed below is a table that sets forth, for each registrant, the page number where the information is contained herein.

	Registrants				
	Pepco	J			
Item	Holdings	Pepco*	DPL*	ACE	
Consolidated Statements of Income	5	51	77	102	
Consolidated Statements of Comprehensive Income	6	N/A	N/A	N/A	
Consolidated Balance Sheets	7	52	78	103	
Consolidated Statements of Cash Flows	9	54	80	105	
Consolidated Statement of Equity	10	55	81	106	
Notes to Consolidated Financial Statements	11	56	82	107	

<sup>\*</sup> Pepco and DPL have no operating subsidiaries and, therefore, their financial statements are not consolidated.

PEPCO HOLDINGS

# PEPCO HOLDINGS, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

**Three Months Ended** March 31, 2015 2014 (millions of dollars, except per share data) \$ 1,330 **Operating Revenue** 1,371 **Operating Expenses** Fuel and purchased energy 619 614 Other services cost of sales 45 46 Other operation and maintenance 267 216 Depreciation and amortization 159 133 Other taxes 109 104 Deferred electric service costs 30 44 1,157 **Total Operating Expenses** 1,229 142 173 **Operating Income** Other Income (Expenses) Interest expense (68)(65)Other income 9 13 (59)**Total Other Expenses** (52)121 **Income Before Income Tax Expense** 83 **Income Tax Expense** 30 46 **Net Income** \$ 75 53 **Basic and Diluted Share Information** 253 251 Weighted average shares outstanding Basic (millions) 251 Weighted average shares outstanding Diluted (millions) 253

Basic and Diluted earnings per share

\$

0.21

\$

0.30

The accompanying Notes are an integral part of these Consolidated Financial Statements.

5

PEPCO HOLDINGS

# PEPCO HOLDINGS, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

	Three Months Ended March 31,					
	2015 2014					
	(millions o	f dollars)	)			
Net Income	\$ 53	\$	75			
Other Comprehensive Income						
Losses on treasury rate locks reclassified into income						
Pension and other postretirement benefit plans	2		1			
Other comprehensive income, before income taxes	2		1			
Income tax expense related to other comprehensive income	1					
Other comprehensive income, net of income taxes	1		1			
Comprehensive Income	\$ 54	\$	76			

The accompanying Notes are an integral part of these Consolidated Financial Statements.

PEPCO HOLDINGS

# PEPCO HOLDINGS, INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS

(Unaudited)

	M	arch 31, 2015 (millions o	December 31, 2014 of dollars)
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	\$	141	\$ 14
Restricted cash equivalents		17	25
Accounts receivable, less allowance for uncollectible accounts of \$56 million			
and \$40 million, respectively		978	782
Inventories		148	141
Deferred income tax assets, net		47	50
Income taxes and related accrued interest receivable		13	9
Prepaid expenses and other		67	63
Total Current Assets		1,411	1,084
OTHER ASSETS			
Goodwill		1,406	1,407
Regulatory assets		2,291	2,409
Income taxes and related accrued interest receivable		81	81
Restricted cash equivalents		13	14
Other		168	166
Total Other Assets		3,959	4,077
PROPERTY, PLANT AND EQUIPMENT			
Property, plant and equipment		15,546	15,465
Accumulated depreciation		(4,889)	(4,959)
Net Property, Plant and Equipment		10,657	10,506

**TOTAL ASSETS** \$ 16,027 \$ 15,667

The accompanying Notes are an integral part of these Consolidated Financial Statements.

7

PEPCO HOLDINGS

# PEPCO HOLDINGS, INC. AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEETS

(Unaudited)

LIABILITIES AND EQUITY	2	rch 31, 015 ons of dollar	December 31 2014 rs, except shares)	
CURRENT LIABILITIES				
Short-term debt	\$	803	\$	729
Current portion of long-term debt and project funding	Ψ	412	Ψ	431
Accounts payable		206		174
Accrued liabilities		302		313
Capital lease obligations due within one year		10		10
Taxes accrued		43		41
Interest accrued		75		47
Liabilities and accrued interest related to uncertain tax positions		6		6
Other		300		314
Total Current Liabilities		2,157		2,065
DEFERRED CREDITS				
Regulatory liabilities		370		343
Deferred income tax liabilities, net		3,294		3,266
Investment tax credits		15		16
Pension benefit obligation		401		396
Other postretirement benefit obligations		264		265
Liabilities and accrued interest related to uncertain tax positions		2		2
Other		194		193
Total Deferred Credits		4,540		4,481
OTHER LONG-TERM LIABILITIES				
Long-term debt		4,649		4,441
Transition bonds issued by ACE Funding		159		171
Long-term project funding		8		8

Capital lease obligations	50	50
Total Other Long-Term Liabilities	4,866	4,670
COMMITMENTS AND CONTINGENCIES (NOTE 15)		
PREFERRED STOCK		
Series A preferred stock, \$.01 par value, 18,000 shares authorized, 14,400 and 12,600 shares outstanding, respectively	147	129
EQUITY		
Common stock, \$.01 par value, 400,000,000 shares authorized,		
253,043,362 and 252,728,684 shares outstanding, respectively	3	3
Premium on stock and other capital contributions	3,809	3,800
Accumulated other comprehensive loss	(45)	(46)
Retained earnings	550	565
Total Equity	4,317	4,322
TOTAL LIABILITIES AND EQUITY	\$ 16,027	\$ 15,667

The accompanying Notes are an integral part of these Consolidated Financial Statements.

PEPCO HOLDINGS

# PEPCO HOLDINGS, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

	Three Months End March 31, 2015 201 (millions of dollar		
OPERATING ACTIVITIES	<b>.</b>	<b>.</b>	
Net income	\$ 53	\$ 75	
Adjustments to reconcile net income to net cash from operating activities:	4.50	122	
Depreciation and amortization	159	133	
Deferred income taxes	49	525	
Gain on sale of land		(4)	
Other		(4)	
Changes in:	(10.7)		
Accounts receivable	(195)	(41)	
Inventories	(7)	6	
Prepaid expenses	(3)	(8)	
Regulatory assets and liabilities, net	38	22	
Accounts payable and accrued liabilities	9	20	
Pension benefit obligation, excluding contributions	20	14	
Cash collateral related to derivative activities	2	(4)	
Income tax-related prepayments, receivables and payables	(2)	(483)	
Interest accrued	28	34	
Other assets and liabilities	6		
Net current assets held for disposition or sale		(1)	
Net Cash From Operating Activities	157	284	
INVESTING ACTIVITIES			
Investment in property, plant and equipment	(246)	(282)	
Department of Energy capital reimbursement awards received	Ì	3	
Proceeds from sale of land		4	
Changes in restricted cash equivalents	9	(13)	
Net other investing activities	2	3	
Net Cash Used By Investing Activities	(235)	(285)	

# FINANCING ACTIVITIES

Dividends paid on common stock	(68)	(68)
Common stock issued for the Direct Stock Purchase and Dividend Reinvestment Plan and		
employee-related compensation	8	13
Issuance of Series A preferred stock	18	
Issuances of long-term debt	208	400
Reacquisitions of long-term debt	(22)	(10)
Changes in restricted cash equivalents		(175)
Issuances (repayments) of short-term debt, net	74	(56)
Cost of issuances	(4)	(7)
Net other financing activities	(9)	3
Net Cash From Financing Activities	205	100
Net Increase in Cash and Cash Equivalents	127	99
Cash and Cash Equivalents at Beginning of Period	14	23
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 141	\$ 122
SUPPLEMENTAL CASH FLOW INFORMATION		
Cash received for income taxes, net	\$ (14)	\$ (1)

The accompanying Notes are an integral part of these Consolidated Financial Statements.

PEPCO HOLDINGS

# PEPCO HOLDINGS, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF EQUITY

(Unaudited)

	Accumulated Other									
	Common	Stock		Pr	emium(	Com	prehensiv	eRe	tained	
(millions of dollars, except shares)	Shares	Par V	Value	on	Stock		Loss	Ear	rnings	Total
BALANCE, DECEMBER 31, 2014	252,728,684	\$	3	\$	3,800	\$	(46)	\$	565	\$4,322
Net income									53	53
Other comprehensive income							1			1
Dividends on common stock (\$0.27 per										
share)									(68)	(68)
Issuance of common stock:										
Original issue shares, net	153,532				4					4
DRP original issue shares	161,146				7					7
Net activity related to stock-based										
awards					(2)					(2)
BALANCE, MARCH 31, 2015	253,043,362	\$	3	\$	3,809	\$	(45)	\$	550	\$4,317

The accompanying Notes are an integral part of these Consolidated Financial Statements.

PEPCO HOLDINGS

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### PEPCO HOLDINGS, INC.

### (1) ORGANIZATION

Pepco Holdings, Inc. (PHI or Pepco Holdings), a Delaware corporation incorporated in 2001, is a holding company that, through the following regulated public utility subsidiaries, is engaged primarily in the transmission, distribution and default supply of electricity and the distribution and supply of natural gas (Power Delivery):

Potomac Electric Power Company (Pepco), which was incorporated in Washington, D.C. in 1896 and became a domestic Virginia corporation in 1949,

Delmarva Power & Light Company (DPL), which was incorporated in Delaware in 1909 and became a domestic Virginia corporation in 1979, and

Atlantic City Electric Company (ACE), which was incorporated in New Jersey in 1924. Each of PHI, Pepco, DPL and ACE is also a reporting company under the Securities Exchange Act of 1934, as amended. Together, Pepco, DPL and ACE constitute the Power Delivery segment for financial reporting purposes.

Through Pepco Energy Services, Inc. and its subsidiaries (collectively, Pepco Energy Services), PHI provides energy savings performance contracting services, underground transmission and distribution construction and maintenance services, and steam and chilled water under long-term contracts.

PHI Service Company, a wholly owned subsidiary service company of PHI, provides a variety of support services, including legal, accounting, treasury, tax, purchasing and information technology services to PHI and its operating subsidiaries. These services are provided pursuant to service agreements among PHI, PHI Service Company and the participating operating subsidiaries. The expenses of PHI Service Company are charged to PHI and the participating operating subsidiaries in accordance with cost allocation methodologies set forth in the service agreements.

### **Agreement and Plan of Merger with Exelon Corporation**

PHI entered into an Agreement and Plan of Merger, dated April 29, 2014, as amended and restated on July 18, 2014 (the Merger Agreement), with Exelon Corporation, a Pennsylvania corporation (Exelon), and Purple Acquisition Corp., a Delaware corporation and an indirect, wholly owned subsidiary of Exelon (Merger Sub), providing for the merger of Merger Sub with and into PHI (the Merger), with PHI surviving the Merger as an indirect, wholly owned subsidiary of Exelon. Pursuant to the Merger Agreement, at the effective time of the Merger, each outstanding share of common stock, par value \$0.01 per share, of PHI (other than (i) shares owned by Exelon, Merger Sub or any other direct or indirect wholly owned subsidiary of Exelon and shares owned by PHI or any direct or indirect, wholly owned subsidiary of PHI, and in each case not held on behalf of third parties (but not including shares held by PHI in any

rabbi trust or similar arrangement in respect of any compensation plan or arrangement) and (ii) shares that are owned by stockholders who have perfected and not withdrawn a demand for appraisal rights pursuant to Delaware law), will be canceled and converted into the right to receive \$27.25 in cash, without interest.

In connection with entering into the Merger Agreement, as further described in Note (12), Preferred Stock, PHI entered into a Subscription Agreement with Exelon dated April 29, 2014 (the Subscription Agreement), pursuant to which PHI issued to Exelon 9,000 originally issued shares of non-voting, non-convertible and non-transferable Series A preferred stock, par value \$0.01 per share (the Preferred Stock), for a purchase price of \$90 million on April 30, 2014. Exelon also committed, pursuant to the Subscription Agreement, to

11

PEPCO HOLDINGS

purchase 1,800 originally issued shares of Preferred Stock for a purchase price of \$18 million at the end of each 90-day period following the date of the Subscription Agreement until the Merger closes or is terminated, up to a maximum of 18,000 shares of Preferred Stock for a maximum aggregate consideration of \$180 million. In accordance with the Subscription Agreement, on each of July 29, 2014, October 27, 2014, January 26, 2015 and April 27, 2015, an additional 1,800 shares of Preferred Stock were issued by PHI to Exelon for a purchase price of \$18 million.

Consummation of the Merger is subject to the satisfaction or waiver of specified closing conditions, including (i) the approval of the Merger by the holders of a majority of the outstanding shares of common stock of PHI; (ii) the receipt of regulatory approvals required to consummate the Merger, including approvals from the Federal Energy Regulatory Commission (FERC), the Federal Communications Commission (FCC), the Delaware Public Service Commission (DPSC), the District of Columbia Public Service Commission (DCPSC), the Maryland Public Service Commission (MPSC), the New Jersey Board of Public Utilities (NJBPU) and the Virginia State Corporation Commission (VSCC); (iii) the expiration or termination of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 (the HSR Act); and (iv) other customary closing conditions, including (a) the accuracy of each party s representations and warranties (subject to customary materiality qualifiers) and (b) each party s compliance with its obligations and covenants contained in the Merger Agreement (including covenants that may limit, restrict or prohibit PHI and its subsidiaries from taking specified actions during the period between the date of the Merger Agreement and the closing of the Merger or the termination of the Merger Agreement). In addition, the obligations of Exelon and Merger Sub to consummate the Merger are subject to the required regulatory approvals not imposing terms, conditions, obligations or commitments, individually or in the aggregate, that constitute a burdensome condition (as defined in the Merger Agreement). For additional discussion, see Note (7), Regulatory Matters Merger Approval Proceedings.

On September 23, 2014, the stockholders of PHI approved the Merger, on October 7, 2014, the VSCC approved the Merger, and on November 20, 2014, FERC approved the Merger. On December 22, 2014, the applicable waiting period under the HSR Act expired, and the HSR Act no longer precludes completion of the Merger. Although the Department of Justice (DOJ) allowed the waiting period under the HSR Act to expire without taking any action with respect to the Merger, the DOJ has not advised PHI that it has concluded its investigation. In addition, the transfer of control of certain communications licenses held by certain of PHI s subsidiaries has been approved by the FCC. The NJBPU approved the Merger on February 11, 2015. On February 13, 2015, Pepco Holdings, DPL, Exelon, certain of Exelon s affiliates, the Staff of the DPSC and certain other parties, filed a settlement agreement with the DPSC with respect to the Merger. This settlement agreement is subject to approval by the DPSC.

On March 10, 2015, Exelon, PHI, Pepco and DPL, and certain of their respective affiliates (Joint Applicants), filed with the MPSC a settlement agreement entered into with The Alliance for Solar Choice, which is one of the stakeholder groups participating in the MPSC approval proceeding. On March 16, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with Montgomery and Prince George s Counties in Maryland, and a number of other parties, including the National Housing Trust, the National Consumer Law Center, other organizations representing low and moderate income interests and a consortium of nine recreational trail advocacy organizations. The MPSC staff, the State of Maryland and the Maryland Energy Administration, and the Office of People s Counsel have each filed briefs in opposition to the settlement agreements. The settlement agreements, along with the Merger and other issues in the proceeding, are subject to MPSC approval.

The Merger Agreement may be terminated by each of PHI and Exelon under certain circumstances, including if the Merger is not consummated by July 29, 2015 (subject to extension by PHI or Exelon to October 29, 2015, if all of the conditions to closing, other than the conditions related to obtaining regulatory approvals, have been satisfied). The Merger Agreement also provides for certain termination rights for both PHI and Exelon, and further provides that, upon termination of the Merger Agreement under certain specified circumstances, PHI will be required to pay Exelon a termination fee of \$259 million or reimburse Exelon for

PEPCO HOLDINGS

its expenses up to \$40 million (which reimbursement of expenses shall reduce on a dollar for dollar basis any termination fee subsequently payable by PHI), provided, however, that if the Merger Agreement is terminated in connection with an acquisition proposal made under certain circumstances by a person who made an acquisition proposal between April 1, 2014 and the date of the Merger Agreement, the termination fee will be \$293 million plus reimbursement of Exelon for its expenses up to \$40 million (not subject to offset). In addition, if the Merger Agreement is terminated under certain circumstances due to the failure to obtain such regulatory approvals with respect to the Merger or the breach by Exelon of its obligations in respect of obtaining such regulatory approvals (a Regulatory Termination), PHI will be able to redeem any issued and outstanding Preferred Stock at par value, and in that case, Exelon will be required to pay all documented out-of-pocket expenses incurred by PHI in connection with the Merger Agreement or the transactions contemplated thereby, up to \$40 million. If the Merger Agreement is terminated, other than for a Regulatory Termination, PHI will be required to redeem the Preferred Stock at the purchase price of \$10,000 per share, plus any unpaid accrued and accumulated dividends thereupon.

## **Power Delivery**

Each of Pepco, DPL and ACE is a regulated public utility in the jurisdictions that comprise its service territory. Each utility owns and operates a network of wires, substations and other equipment that is classified as transmission facilities, distribution facilities or common facilities (which are used for both transmission and distribution). Transmission facilities are high-voltage systems that carry wholesale electricity into, or across, the utility s service territory. Distribution facilities are low-voltage systems that carry electricity to end-use customers in the utility s service territory.

Each utility is responsible for the distribution of electricity, and in the case of DPL, the distribution and supply of natural gas, in its service territory, for which it is paid tariff rates established by the applicable local public service commissions. Each utility also supplies electricity at regulated rates to retail customers in its service territory who do not elect to purchase electricity from a competitive energy supplier. The regulatory term for this supply service is Standard Offer Service (SOS) in Delaware, the District of Columbia and Maryland, and Basic Generation Service (BGS) in New Jersey. These supply service obligations are referred to generally as Default Electricity Supply.

### **Pepco Energy Services**

Pepco Energy Services is engaged in the following businesses:

Energy savings performance contracting business: designing, constructing and operating energy efficiency projects and distributed generation equipment, including combined heat and power plants, principally for federal, state and local government customers;

Underground transmission and distribution business: providing underground transmission and distribution construction and maintenance services for electric utilities in North America; and

Thermal business: providing steam and chilled water under long-term contracts through systems owned and operated by Pepco Energy Services, primarily to hotels and casinos in Atlantic City, New Jersey.

During 2012, Pepco Energy Services deactivated its Buzzard Point and Benning Road oil-fired generation facilities. Pepco Energy Services is demolishing the Benning Road generation facility and realizing the scrap metal salvage value of the facility. The demolition of the facility commenced in the fourth quarter of 2013 and is expected to be completed in the second quarter of 2015. Pepco Energy Services is recognizing the salvage proceeds associated with the scrap metals at the facility as realized.

PEPCO HOLDINGS

### **Corporate and Other**

Corporate and other includes the remaining operations of the former Other Non-Regulated segment, certain parent company transactions (including interest expense on parent company debt and incremental external Merger-related costs) and inter-company eliminations.

## (2) SIGNIFICANT ACCOUNTING POLICIES

### **Financial Statement Presentation**

Pepco Holdings unaudited consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). Pursuant to the rules and regulations of the Securities and Exchange Commission, certain information and footnote disclosures normally included in annual consolidated financial statements prepared in accordance with GAAP have been omitted. Therefore, these consolidated financial statements should be read along with the annual consolidated financial statements included in PHI s annual report on Form 10-K for the year ended December 31, 2014. In the opinion of PHI s management, the unaudited consolidated financial statements contain all adjustments (which all are of a normal recurring nature) necessary to state fairly Pepco Holdings financial condition as of March 31, 2015, in accordance with GAAP. The year-end December 31, 2014 consolidated balance sheet included herein was derived from audited consolidated financial statements, but does not include all disclosures required by GAAP. Interim results for the three months ended March 31, 2015 may not be indicative of PHI s results that will be realized for the full year ending December 31, 2015.

### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities in the consolidated financial statements and accompanying notes. Although Pepco Holdings believes that its estimates and assumptions are reasonable, they are based upon information available to management at the time the estimates are made. Actual results may differ significantly from these estimates.

Significant matters that involve the use of estimates include the assessment of contingencies, the calculation of future cash flows and fair value amounts for use in asset and goodwill impairment calculations, fair value calculations for derivative instruments, pension and other postretirement benefit assumptions, the assessment of the adequacy of the allowance for uncollectible accounts, the assessment of the probability of recovery of regulatory assets, accrual of storm restoration costs, accrual of unbilled revenue, recognition of changes in network service transmission rates for prior service year costs, accrual of loss contingency liabilities for general litigation and auto and other liability claims, accrual of interest related to income taxes, and income tax provisions and reserves. Additionally, PHI is subject to legal, regulatory and other proceedings and claims that arise in the ordinary course of its business. PHI records an estimated liability for these proceedings and claims when it is probable that a loss has been incurred and the loss is reasonably estimable.

### **Consolidation of Variable Interest Entities**

PHI assesses its contractual arrangements with variable interest entities to determine whether it is the primary beneficiary and thereby has to consolidate the entities in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 810. The guidance addresses conditions under which an entity should be consolidated based upon variable interests rather than voting interests. See Note (16), Variable Interest Entities, for additional information.

### Goodwill

Goodwill represents the excess of the purchase price of an acquisition over the fair value of the net assets acquired at the acquisition date. PHI tests its goodwill for impairment annually as of November 1 and whenever an event occurs or circumstances change in the interim that would more likely than not (that is, a

14

PEPCO HOLDINGS

greater than 50% chance) reduce the estimated fair value of a reporting unit below the carrying amount of its net assets. Factors that may result in an interim impairment test include, but are not limited to: a change in the identified reporting units, an adverse change in business conditions, a protracted decline in PHI s stock price causing market capitalization to fall significantly below book value, an adverse regulatory action, or an impairment of long-lived assets in the reporting unit. PHI performed its most recent annual impairment test as of November 1, 2014, and its goodwill was not impaired as described in Note (6), Goodwill.

### Taxes Assessed by a Governmental Authority on Revenue-Producing Transactions

Taxes included in Pepco Holdings gross revenues were \$83 million for each of the three months ended March 31, 2015 and 2014.

### (3) NEWLY ADOPTED ACCOUNTING STANDARDS

# **Discontinued Operations (ASC 205)**

In April 2014, the FASB issued new guidance on the reporting of discontinued operations that is effective for dispositions that occur after January 1, 2015. In order for dispositions to be presented as discontinued operations, the dispositions must represent a strategic shift that will have a major effect on an entity s operations and financial results. This guidance did not have an effect on PHI s consolidated financial statements in the first quarter of 2015.

### **Business Combinations (ASC 805)**

In November 2014, the FASB issued new recognition and disclosure requirements related to pushdown accounting. The new recognition requirements grant an acquired entity (or its subsidiaries) the option to elect whether and when a new accounting and reporting basis (pushdown accounting) will be applied when an acquirer obtains control of the acquired entity. This election may be made by the acquired entity (or its subsidiaries) for future change-in-control events or for its most recent change-in-control event, and the acquired entity will be required to determine whether pushdown accounting will be applied in the reporting period in which the change-in-control event occurs or in a subsequent reporting period.

The new required disclosures include information that enables financial statement users to evaluate the effects of pushdown accounting. Disclosures are required to be made in the period in which pushdown accounting is applied and are expected to include both qualitative and quantitative information.

The new recognition and disclosure requirements became effective on a prospective basis on November 18, 2014. PHI currently anticipates it may be affected by the new guidance if its Merger with Exelon closes.

### (4) RECENTLY ISSUED ACCOUNTING STANDARDS, NOT YET ADOPTED

### **Revenue from Contracts with Customers (ASC 606)**

In May 2014, the FASB issued new recognition and disclosure requirements for revenue from contracts with customers, which supersedes the existing revenue recognition guidance. The new recognition requirements focus on

when the customer obtains control of the goods or services, rather than the current risks and rewards model of recognition. The core principle of the new standard is that an entity will recognize revenue when it transfers goods or services to its customers in an amount that reflects the consideration an entity expects to be entitled to for those goods or services. The new disclosure requirements will include information intended to communicate the nature, amount, timing and any uncertainty of revenue and cash flows from applicable contracts, including any significant judgments and changes in judgments and assets recognized from the costs to obtain or fulfill a contract. Entities will generally be required to make more estimates and use more judgment under the new standard.

The new requirements are expected to be effective for PHI beginning January 1, 2018, and may be implemented either retrospectively for all periods presented, or as a cumulative-effect adjustment as of January 1, 2018. Early adoption is expected to be permitted, but not before January 1, 2017. PHI is currently evaluating the potential impact of this new guidance on its consolidated financial statements and which implementation approach to select.

15

PEPCO HOLDINGS

### **Presentation of Debt Issuance Costs (ASC 835)**

In April 2015, the FASB issued new guidance for the presentation of debt issuance costs on the balance sheet. Debt issuance costs are currently required to be presented on the balance sheet as assets. However, under the new requirements, these debt issuance costs will be offset against the debt to which the costs relate. The new requirements will be effective for PHI beginning January 1, 2016, and are required to be implemented on a retrospective basis for all periods presented. Early adoption is permitted. PHI is currently evaluating the potential impact of this new guidance on its consolidated financial statements, but the impact is not expected to be material.

# (5) **SEGMENT INFORMATION**

Pepco Holdings management has identified its operating segments at March 31, 2015 as Power Delivery and Pepco Energy Services. In the tables below, the Corporate and Other column is included to reconcile the segment data with consolidated data and includes the remaining operations of the former Other Non-Regulated segment, unallocated Pepco Holdings (parent company) capital costs, such as financing costs, and inter-company eliminations.

Segment financial information for the three months ended March 31, 2015 and 2014 is as follows:

	Three Months Ended March 31, 2015							
	Pepco Corporate Power Energy and Delivery Services Other (a) (millions of dollars)			PHI Consolidated				
Operating Revenue	\$ 1,313	\$ 60	\$ (2)	\$	1,371			
Operating Expenses (b)	1,167	61	1		1,229			
Operating Income (Loss)	146	(1)	(3)		142			
Interest Expense	58		10		68			
Other Income	9				9			
Income Tax Expense (Benefit)	35	(5)			30			
Net Income (Loss)	62	4	(13)		53			
Total Assets	14,082	237	1,708		16,027			
Construction Expenditures	\$ 241	\$	\$ 5	\$	246			

- (a) Total Assets in this column includes Pepco Holdings goodwill balance of \$1.4 billion, all of which is allocated to Power Delivery for purposes of assessing impairment. Total assets also include capital expenditures related to certain hardware and software expenditures which primarily benefit Power Delivery. These expenditures are recorded as incurred in Corporate and Other and are allocated to Power Delivery once the assets are placed in service. Corporate and Other includes intercompany amounts of \$(2) million for Operating Revenue, \$(2) million for Operating Expenses and \$(1) million for Interest Expense.
- (b) Includes depreciation and amortization expense of \$159 million, consisting of \$147 million for Power Delivery, \$1 million for Pepco Energy Services and \$11 million for Corporate and Other.

PEPCO HOLDINGS

	Three Months Ended March 31, 2014							
		Pepco	Corporate					
	Power	Energy	and		PHI			
	Delivery	Services	Other (a)	Cons	solidated			
		(millio	ns of dollars)					
Operating Revenue	\$ 1,272	\$ 60	\$ (2)	\$	1,330			
Operating Expenses (b)	1,103	60	(6)		1,157			
Operating Income	169		4		173			
Interest Expense	55		10		65			
Other Income	12		1		13			
Income Tax Expense (Benefit)	47		(1)		46			
Net Income (Loss)	79		(4)		75			
Total Assets	13,438	287	1,279		15,004			
Construction Expenditures	\$ 264	\$	\$ 18	\$	282			

- (a) Total Assets in this column includes Pepco Holdings goodwill balance of \$1.4 billion, all of which is allocated to Power Delivery for purposes of assessing impairment. Total assets also include capital expenditures related to certain hardware and software expenditures which primarily benefit Power Delivery. These expenditures are recorded as incurred in Corporate and Other and are allocated to Power Delivery once the assets are placed in service. Corporate and Other includes intercompany amounts of \$(2) million for Operating Revenue, \$(1) million for Operating Expenses and \$(1) million for Interest Expense.
- (b) Includes depreciation and amortization expense of \$133 million, consisting of \$124 million for Power Delivery, \$2 million for Pepco Energy Services and \$7 million for Corporate and Other.

#### (6) GOODWILL

PHI s goodwill balance was \$1,406 million and \$1,407 million as of March 31, 2015 and 2014, respectively. Substantially all of PHI s goodwill balance was generated by Pepco s acquisition of Conectiv (now known as Conectiv, LLC, and the parent of DPL and ACE, and referred to herein as Conectiv) in 2002 and is allocated entirely to the Power Delivery reporting unit based on the aggregation of its regulated public utility company components for purposes of assessing impairment under FASB guidance on goodwill and other intangibles (ASC 350).

PHI s annual impairment test as of November 1, 2014 indicated that goodwill was not impaired. For the three months ended March 31, 2015, PHI concluded that there were no events or circumstances requiring it to perform an interim goodwill impairment test. PHI will perform its next annual impairment test as of November 1, 2015.

### (7) REGULATORY MATTERS

#### **Rate Proceedings**

As further described in Note (1), Organization, on April 29, 2014, PHI entered into the Merger Agreement with Exelon and Merger Sub. Subject to certain exceptions, prior to the Merger or the termination of the Merger Agreement, PHI and its subsidiaries may not, without the consent of Exelon, initiate, file or pursue any rate cases, other than pursuing the conclusion of certain proceedings, as described below.

## **Bill Stabilization Adjustment**

Each of PHI s utility subsidiaries proposed in each of its respective jurisdictions the adoption of a mechanism to decouple retail distribution revenue from the amount of power delivered to retail customers. A decoupling mechanism, the bill stabilization adjustment (BSA), was approved and implemented for Pepco and DPL electric service in Maryland and for Pepco electric service in the District of Columbia. None of the other jurisdictions have to date adopted decoupling proposals.

17

PEPCO HOLDINGS

#### **Delaware**

#### Electric Distribution Base Rates

In March 2013, DPL submitted an application with the DPSC to increase its electric distribution base rates. The application sought approval of an annual rate increase of approximately \$42 million (adjusted by DPL to approximately \$39 million on September 20, 2013), based on a requested return on equity (ROE) of 10.25%. The requested rate increase sought to recover expenses associated with DPL s ongoing investments in reliability enhancement improvements and efforts to maintain safe and reliable service. In August 2014, the DPSC issued a final order in this proceeding providing for an annual increase in DPL s electric distribution base rates of approximately \$15.1 million, based on an ROE of 9.70%. The new rates became effective on May 1, 2014.

In September 2014, DPL filed an appeal with the Delaware Superior Court of the DPSC s August 2014 order in this proceeding, seeking the court s review of the DPSC s decision relating to the recovery of costs associated with one component of employee compensation, certain retirement benefits and recovery of credit facility expenses. The Division of the Public Advocate filed a cross-appeal in September 2014, pertaining to the treatment of a prepaid pension expense and other postretirement benefit obligations in base rates. Under the settlement agreement related to the Merger described below in Merger Approval Proceedings Delaware, the parties have agreed to suspend the appeal and, if the Merger is completed, to withdraw the appeal with prejudice.

Under the Merger Agreement, DPL is not permitted to initiate or file any new electric distribution base rate cases in Delaware without Exelon s consent.

### Forward Looking Rate Plan

In October 2013, DPL filed a multi-year rate plan, referred to as the Forward Looking Rate Plan (FLRP). As proposed, the FLRP would provide for annual electric distribution base rate increases over a four-year period in the aggregate amount of approximately \$56 million. The FLRP as proposed provides the opportunity to achieve estimated earned ROEs of 7.41% and 8.80% in years one and two, respectively, and 9.75% in both years three and four of the plan.

In addition, DPL proposed that as part of the FLRP, in order to provide a higher minimum required standard of reliability for DPL s customers than that to which DPL is currently subject, the standards by which DPL s reliability is measured would be made more stringent in each year of the FLRP. DPL has also offered to refund an aggregate of \$500,000 to customers in each year of the FLRP that it fails to meet the proposed stricter minimum reliability standards.

In October 2013, the DPSC opened a docket for the purpose of reviewing the details of the FLRP, but stated that it would not address the FLRP until the electric distribution base rate case discussed above was concluded. A schedule for the FLRP docket has not yet been established.

Under the Merger Agreement, DPL is permitted to pursue this matter; however, under the settlement agreement related to the Merger described below in Merger Approval Proceedings Delaware, DPL has agreed, if the Merger is completed, to withdraw the FLRP without prejudice and may make future filings with the DPSC proposing alternative

regulatory methodologies that could include, but are not limited to, a multi-year rate plan.

Gas Cost Rates

DPL makes an annual Gas Cost Rate (GCR) filing with the DPSC for the purpose of allowing DPL to recover natural gas procurement costs through customer rates. In August 2014, DPL made its 2014 GCR filing in which it proposed a GCR decrease of approximately 7.4%. In September 2014, the DPSC issued an order authorizing DPL to place the new rates into effect on November 1, 2014, subject to refund and pending final DPSC approval.

18

PEPCO HOLDINGS

Under the Merger Agreement, DPL is permitted and intends to continue to file its required annual GCR cases in Delaware.

#### **Maryland**

Pepco Electric Distribution Base Rates

Under the Merger Agreement, Pepco is permitted, and intends to continue, to pursue the conclusion of the following matters. However, Pepco is not permitted to initiate or file any new electric distribution base rate cases in Maryland without Exelon s consent.

## 2011 Base Rate Proceeding

In December 2011, Pepco submitted an application with the MPSC to increase its electric distribution base rates. The filing sought approval of an annual rate increase of approximately \$68.4 million (subsequently adjusted by Pepco to approximately \$66.2 million), based on a requested ROE of 10.75%. In July 2012, the MPSC issued an order approving an annual rate increase of approximately \$18.1 million, based on an ROE of 9.31%. Among other things, the order also authorized Pepco to recover the actual cost of advanced metering infrastructure (AMI) meters installed during the 2011 test year, stating that cost recovery for AMI deployment will be allowed in future rate cases in which Pepco demonstrates that the system is cost effective. The new rates became effective on July 20, 2012. The Maryland Office of People s Counsel has sought rehearing on the portion of the order allowing Pepco to recover the costs of AMI meters installed during the test year; that motion remains pending.

### 2012 Base Rate Proceeding Phase I

In November 2012, Pepco submitted an application with the MPSC to increase its electric distribution base rates. The filing sought approval of an annual rate increase of approximately \$60.8 million, based on a requested ROE of 10.25%. In July 2013, the MPSC issued an order in this proceeding approving an annual rate increase of approximately \$27.9 million, based on an ROE of 9.36%. The order excludes the cost of AMI meters from Pepco s rate base until such time as Pepco demonstrates the cost effectiveness of the AMI system; as a result, costs for AMI meters incurred with respect to the 2012 test year and beyond will be treated as other incremental AMI costs incurred in conjunction with the deployment of the AMI system that are deferred and on which a carrying charge is deferred, but only until such cost effectiveness has been demonstrated and such costs are included in rates. However, MPSC s July 2012 order issued in connection with Pepco s 2011 base rate proceeding, which allowed Pepco to recover the costs of meters installed during the 2011 test year for that case, remains in effect.

The July 2013 order also approved a Grid Resiliency Charge, which went into effect on January 1, 2014, for recovery of costs totaling approximately \$24.0 million associated with Pepco s proposed plan to accelerate investments related to certain priority feeders, provided that, before implementing the surcharge, Pepco (i) provides additional information to the MPSC related to performance objectives, milestones and costs, and (ii) makes annual filings with the MPSC thereafter concerning this project, which will permit the MPSC to establish the applicable Grid Resiliency Charge rider for each following year. The MPSC rejected certain other cost recovery mechanisms, including Pepco s proposed reliability performance-based mechanism. The new rates were effective on July 12, 2013.

In July 2013, Pepco filed a notice of appeal of the July 2013 order in the Circuit Court for Baltimore City. Other parties also filed notices of appeal, which were consolidated with Pepco s appeal. In its appeal, Pepco asserted that the MPSC erred in failing to grant Pepco an adequate ROE, denying a number of other cost recovery mechanisms and limiting Pepco s test year data to no more than four months of forecasted data in

PEPCO HOLDINGS

future rate cases. The other parties primarily asserted that the MPSC erred or acted arbitrarily and capriciously in allowing the recovery of certain costs by Pepco, in approving the Grid Resiliency Charge, and in refusing to reduce Pepco s rate base by known and measurable accumulated depreciation. In November 2014, the Circuit Court issued an order reversing the MPSC s decision on Pepco s ROE and directing the MPSC to make more specific findings regarding the impact of improved service reliability and the BSA in calculating Pepco s ROE. On all other issues appealed, the Circuit Court affirmed the MPSC s July 2013 order. Other parties to this proceeding have filed notices of appeal of the Circuit Court s decision to the Court of Special Appeals. Pepco has elected not to appeal this decision.

### 2013 Base Rate Proceeding Phase I

In December 2013, Pepco submitted an application with the MPSC to increase its electric distribution base rates. The filing sought approval of an annual rate increase of approximately \$43.3 million (adjusted by Pepco to approximately \$37.4 million on April 15, 2014), based on a requested ROE of 10.25%. The requested rate increase sought to recover expenses associated with Pepco s ongoing investments in reliability enhancement improvements and efforts to maintain safe and reliable service. In July 2014, the MPSC issued an order approving an annual rate increase of approximately \$8.75 million, based on an ROE of 9.62%. The new rates became effective on July 4, 2014. In July 2014, Pepco filed a petition for rehearing seeking reconsideration of the recovery of certain expenses, which the MPSC denied by its order issued in November 2014. In December 2014, Pepco filed a petition for judicial review of this MPSC order with the Circuit Court for Baltimore City. A hearing date of May 26, 2015 in this matter has been set.

## 2012 and 2013 Base Rate Proceedings Phase II

In August 2014, the MPSC issued an order establishing a Phase II proceeding in the 2012 base rate case described above (the 2012 Phase II proceeding) to address the tax implications of Pepco s net operating loss carryforward (NOLC), which had impacted certain of Pepco s rate adjustments in the 2012 base rate proceeding. Pepco filed a motion to dismiss the 2012 Phase II proceeding, asserting that the MPSC no longer has jurisdiction over the 2012 base rate case due to appeals having been filed by numerous parties. In September 2014, the MPSC issued an order staying the 2012 Phase II proceeding until further notice. In a similar Phase II proceeding in the 2013 base rate case described above, the MPSC issued an order in November 2014 upholding Pepco s treatment of the NOLC. Although Pepco believes the November 2014 MPSC order should be dispositive of the issues raised in the 2012 Phase II proceeding, the 2012 Phase II proceeding remains open until the appeal of the 2012 base rate proceeding is resolved, after which the MPSC will have authority to act on Phase II.

#### New Jersey

### Update and Reconciliation of Certain Under-Recovered Balances

In March 2014, ACE submitted its 2014 annual petition with the NJBPU seeking to reconcile and update (i) charges related to the recovery of above-market costs associated with ACE s long-term power purchase contracts with the non-utility generators (NUGs), (ii) costs related to surcharges for the New Jersey Societal Benefit Program (a statewide public interest program that is intended to benefit low income customers and address other public policy goals) and ACE s uncollected accounts and (iii) operating costs associated with ACE s residential appliance cycling program. The net impact of adjusting the charges as proposed would have been an overall annual rate decrease of

approximately \$24.5 million (revised to a rate decrease of approximately \$41.1 million on April 16, 2014, based upon an update for actual data through March 2014). In May 2014, the NJBPU approved a stipulation of settlement entered into by the parties in this proceeding providing for an overall annual rate decrease of \$41.1 million. The rate decrease was placed into effect provisionally on June 1, 2014, subject to a review by the NJBPU of the final underlying costs for reasonableness and prudence. On January 21, 2015, the NJBPU approved a stipulation of settlement in this proceeding, which made final the provisional rates that were placed into effect on June 1, 2014. The rate decrease will have no effect on ACE s operating income.

PEPCO HOLDINGS

In March 2015, ACE submitted its 2015 annual petition with the NJBPU seeking to reconcile and update the same categories of charges and costs described in (i) and (ii) in the above paragraph. The net impact of adjusting the charges as proposed is an overall annual rate increase of approximately \$52.0 million. The matter is pending at the NJBPU, and the data contained in the petition has been updated for February and March 2015 actual data. ACE has requested that NJBPU place new rates into effect by June 1, 2015.

These proceedings are not expected to be affected by the Merger Agreement.

Service Extension Contributions Refund Order

In July 2013, in compliance with a 2012 Superior Court of New Jersey Appellate Division (Appellate Division) court decision, the NJBPU released an order requiring utilities to issue refunds to persons or entities that paid non-refundable contributions for utility service extensions to certain areas described as Areas Not Designated for Growth. The order is limited to eligible contributions paid between March 20, 2005 and December 20, 2009. ACE is processing the refund requests that meet the eligibility criteria established in the order as they are received. Although ACE estimates that it received approximately \$11 million of contributions between March 20, 2005 and December 20, 2009, it is currently unable to reasonably estimate the amount that it may be required to refund using the eligibility criteria established by the order. Since the July 2013 order was released, ACE has received less than \$1 million in refund claims, the validity of which is being investigated by ACE prior to making any such refunds. In September 2014, the NJBPU commenced a rulemaking proceeding to further implement the directives of the Appellate Division decision and, in December 2014, published a rule proposal for comment. The changes proposed by the NJBPU remove provisions distinguishing between growth areas and not-for-growth areas and provide formulae for allocating extension costs. ACE is participating in the rulemaking proceeding. At this time, ACE does not expect that any such amount refunded will have a material effect on its consolidated financial condition, results of operations or cash flows, as any amounts that may be refunded will generally increase the value of ACE s property, plant and equipment and may ultimately be recovered through depreciation expense and cost of service in future electric distribution base rate cases.

Under the Merger Agreement, ACE is permitted to pursue the conclusion of this matter and intends to continue to do so

Generic Consolidated Tax Adjustment Proceeding

In January 2013, the NJBPU initiated a generic proceeding to examine whether a consolidated tax adjustment (CTA) should continue to be used, and if so, how it should be calculated in determining a utility s cost of service. Under the NJBPU s current policy, when a New Jersey utility is included in a consolidated group income tax return, an allocated amount of any reduction in the consolidated group s taxes as a result of losses by affiliates is used to reduce the utility s rate base, upon which the utility earns a return. This policy has negatively impacted ACE s electric distribution base rate case outcomes and ACE s position is that the CTA should be eliminated. In an order issued in October 2014, the NJBPU determined that it is appropriate for affected consolidated groups to continue to include a CTA in New Jersey base rate filings, but that the CTA calculation will be modified to limit the look-back period for the calculation to five years, exclude transmission assets from the calculation and allocate 25 percent of the final CTA amount as a reduction to the distribution revenue requirement. With this revised methodology, ACE anticipates that the negative effects of the CTA in future base rate cases would be significantly reduced.

In November 2014, the New Jersey Division of Rate Counsel filed an appeal of the NJBPU s CTA order in the Appellate Division. This appeal remains pending.

Under the Merger Agreement, ACE is permitted to pursue the conclusion of this matter and intends to continue to do so.

21

PEPCO HOLDINGS

### Federal Energy Regulatory Commission

Transmission Annual Formula Rate Update Challenges

In October 2013, FERC issued an order on challenges filed by the Delaware Municipal Electric Corporation, Inc. (DEMEC) to DPL s 2011 and 2012 annual formula rate updates for transmission service. In 2006, FERC approved a formula rate for DPL that is incorporated into the PJM Interconnection, LLC (PJM) tariff. The formula rate establishes the treatment of costs and revenues and the resulting rates for DPL. Pursuant to the protocols approved by FERC and after a period of discovery, interested parties have an opportunity to file challenges regarding the application of the formula rate. The October 2013 FERC order set various issues in this proceeding for hearing, including challenges regarding formula rate inputs, deferred income items, prepayments of estimated income taxes, rate base reductions, various administrative and general expenses and the inclusion in rate base of construction work in progress related to the Mid-Atlantic Power Pathway project abandoned by PJM. Settlement discussions began in this matter in November 2013 before an administrative law judge at FERC.

In December 2013, DEMEC filed a formal challenge to the DPL 2013 annual formula rate update for transmission service, which was consolidated with the 2011 and 2012 challenges. On January 9, 2015, FERC issued an order approving a settlement filed in August 2014, thereby resolving all of the issues set for hearing in the proceeding. Pursuant to the settlement, DPL will provide a one-time reduction of \$225,000 to DPL s 2015 annual formula rate update and will make a one-time payment of \$258,500 to DEMEC.

## Transmission ROE Challenges

In February 2013, the public service commissions and public advocates of the District of Columbia, Maryland, Delaware and New Jersey, as well as DEMEC, filed a joint complaint at FERC against Pepco, DPL and ACE, as well as Baltimore Gas and Electric Company (BGE). The complainants challenged the base ROE and the application of the formula rate process, each associated with the transmission service that PHI s utilities provide. The complainants support an ROE within a zone of reasonableness of 6.78% and 10.33%, and have argued for a base ROE of 8.7%. The base ROE currently authorized by FERC for PHI s utilities is (i) 11.3% for facilities placed into service after January 1, 2006, and (ii) 10.8% for facilities placed into service prior to 2006. The 10.8% base ROE for facilities placed into service prior to 2006 receives a 50-basis-point incentive adder for being a member of a regional transmission organization. PHI, Pepco, DPL and ACE believe the allegations in this complaint are without merit and are vigorously contesting this complaint. In August 2014, FERC issued an order setting the matters in this proceeding for hearing, but holding the hearing in abeyance pending settlement discussions. The order also (i) directed that the evidence and analysis presented concerning ROE be guided by the new ROE methodology adopted by FERC in another proceeding (discussed below), and (ii) set February 27, 2013 as the refund effective date, should a refund result from this proceeding. After settlement discussions among the parties in this matter reached an impasse, in November 2014, the settlement judge issued an order terminating the settlement discussions. The matter is now before a hearing judge and a procedural schedule will be established for both the February 2013 complaint and a second complaint (discussed below) that has been consolidated with the February 2013 complaint.

In June 2014, FERC issued an order in a proceeding in which the PHI utilities were not involved, in which it adopted a new ROE methodology for electric utilities. This new methodology replaces the existing one-step discounted cash flow analysis (which incorporates only short-term growth rates) traditionally used to derive ROE for electric utilities

with the two-step discounted cash flow analysis (which incorporates both short-term and long-term measures of growth) used for natural gas and oil pipelines. As a result of the August 2014 FERC order discussed in the preceding paragraph, Pepco, DPL and ACE applied an estimated ROE based on the two-step methodology announced by FERC for the period over which each of their transmission revenues would be subject to refund as a result of the challenge, and recorded estimated reserves in the second quarter of 2014 related to this matter.

PEPCO HOLDINGS

A second complaint against Pepco, DPL and ACE challenging the base ROE was filed at FERC in December 2014 by the same parties. Employing the new ROE methodology referenced above, the complainants contend that the resulting base ROE should be 8.8%. As stated above, this complaint has been consolidated with the February 2013 complaint. Consistent with the prior challenge, Pepco, DPL and ACE applied an estimated ROE based on the two-step methodology described above, and recorded estimated reserves in the fourth quarter of 2014 and in the first quarter of 2015 based on a refund effective date of December 8, 2014.

To the extent that the final ROE determined by FERC is lower than the ROE used to record the estimated reserves established with respect to the February 2013 and the December 2014 complaints, each ten basis point reduction in the ROE would result in a reduction of PHI s operating income of \$1.9 million.

Under the Merger Agreement, PHI is permitted to pursue the conclusion of these FERC matters and intends to continue to do so.

### **MPSC New Generation Contract Requirement**

In April 2012, the MPSC issued an order that requires Maryland electric distribution companies (EDCs) Pepco, DPL and BGE (collectively, the Contract EDCs) to negotiate and enter into a contract with the winning bidder of a competitive bidding process to build one new power plant in the range of 650 to 700 megawatts (MWs) beginning in 2015, in amounts proportional to their relative SOS loads. Under the terms of the order, the winning bidder will construct a 661 MW natural gas-fired combined cycle generation plant in Waldorf, Maryland, with an expected commercial operation date of June 1, 2015, and each of the Contract EDCs will recover its costs associated with the contract through surcharges on its respective SOS customers.

In response to a complaint filed by a group of generating companies in the PJM region, in September 2013, the U.S. District Court for the District of Maryland issued a ruling that the MPSC s April 2012 order violated the Supremacy Clause of the U.S. Constitution by attempting to regulate wholesale prices. In contrast, in October 2013, in response to appeals filed by the Contract EDCs and other parties, the Maryland Circuit Court for Baltimore City upheld the MPSC s orders requiring the Contract EDCs to enter into the contracts.

In October 2013, the Federal district court issued an order ruling that the contracts are illegal and unenforceable. The Federal district court order and its associated ruling could impact the state circuit court appeal, to which the Contract EDCs are parties, although such impact, if any, cannot be determined at this time. The Contract EDCs, the Maryland Office of People s Counsel and one generating company have appealed the Maryland Circuit Court s decision to the Maryland Court of Special Appeals. In addition, in November 2013 both the winning bidder and the MPSC appealed the Federal district court decision to the U.S. Court of Appeals for the Fourth Circuit, which affirmed the lower Federal court ruling. In November 2014, both the winning bidder and the MPSC petitioned the U.S. Supreme Court to consider hearing an appeal of the Fourth Circuit decision. The petitions remain pending.

The Maryland Court of Special Appeals has stayed the appeal of the Baltimore City Circuit Court decision until July 23, 2015.

Assuming the contracts, as currently written, were to become effective by the expected commercial operation date of June 1, 2015, PHI continues to believe that Pepco and DPL may be required to record their proportional share of the

contracts as derivative instruments at fair value and record related regulatory assets of approximately the same amount because Pepco and DPL would recover any payments under the contracts from SOS customers. PHI, Pepco and DPL have concluded that any accounting for these contracts would not be required until all legal proceedings related to these contracts and the actions of the MPSC in the related proceeding have been resolved.

Under the Merger Agreement, PHI is permitted to pursue the conclusion of this matter and intends to continue to do so.

23

PEPCO HOLDINGS

### **ACE Standard Offer Capacity Agreements**

In April 2011, ACE entered into three Standard Offer Capacity Agreements (SOCAs) by order of the NJBPU, each with a different generation company. ACE and the other New Jersey EDCs entered into the SOCAs under protest, arguing that the EDCs were denied due process and that the SOCAs violated certain of the requirements of the New Jersey law under which the SOCAs were established (the NJ SOCA Law). In October 2013, in light of the decision of the U.S. District Court for the District of New Jersey described below, the state appeals of the NJBPU implementation orders filed by the EDCs and generators were dismissed without prejudice, subject to the parties exercising their appellate rights in the Federal courts.

In February 2011, ACE joined other plaintiffs in an action filed in the U.S. District Court for the District of New Jersey challenging the NJ SOCA Law on the grounds that it violates the Commerce Clause and the Supremacy Clause of the U.S. Constitution. In October 2013, the Federal district court issued a ruling that the NJ SOCA Law is preempted by the Federal Power Act (FPA) and violates the Supremacy Clause, and is therefore null and void. In October 2013, the Federal district court issued an order ruling that the SOCAs are void, invalid and unenforceable, which order was affirmed by the U.S. Court of Appeals for the Third Circuit in September 2014. In November 2014 and December 2014, respectively, one of the generation companies and the NJBPU petitioned the U.S. Supreme Court to consider hearing an appeal of the Third Circuit decision. The petitions remain pending.

ACE terminated one of the three SOCAs effective July 1, 2013 due to an event of default of the generation company that was a party to the SOCA. ACE terminated the remaining two SOCAs effective November 19, 2013, in response to the October 2013 Federal district court decision.

In response to the October 2013 Federal district court order, ACE derecognized both the derivative assets (liabilities) for the estimated fair value of the SOCAs and the related regulatory liabilities (assets) in the fourth quarter of 2013.

### **District of Columbia Power Line Undergrounding Initiative**

In May 2014, the Council of the District of Columbia enacted the Electric Company Infrastructure Improvement Financing Act of 2014 (the Improvement Financing Act), which provides enabling legislation for the District of Columbia Power Line Undergrounding (DC PLUG) initiative. This \$1 billion initiative seeks to selectively place underground some of the District of Columbia s most outage-prone power lines, which lines and surrounding conduit would be owned and maintained by Pepco.

The Improvement Financing Act provides that: (i) Pepco is to fund approximately \$500 million of the estimated cost to complete the DC PLUG initiative, recovering those costs through a surcharge on the electric bills of Pepco District of Columbia customers; (ii) \$375 million of the DC PLUG initiative cost is to be financed by the District of Columbia s issuance of securitized bonds, which bonds will be repaid through a surcharge on the electric bills of Pepco District of Columbia customers that Pepco will collect on behalf of and remit to the District of Columbia; and (iii) the remaining costs up to \$125 million are to be covered by the existing capital projects program of the District of Columbia Department of Transportation (DDOT). Pepco will not earn a return on or a return of the cost of the assets funded with the proceeds of the securitized bonds or assets that are constructed by DDOT under its capital projects program, but ownership and responsibility for the operation and maintenance of such assets will be transferred to Pepco for a nominal amount.

In June 2014, Pepco and DDOT filed a Triennial Plan related to the construction of selected underground feeders in the District of Columbia and recovery of Pepco s investment through a volumetric surcharge (the Triennial Plan), all in accordance with the Improvement Financing Act. In August 2014, Pepco filed an application for the issuance of a financing order to provide for the issuance of the District s bonds and a volumetric surcharge for the District to recover the costs associated with the bond issuance.

PEPCO HOLDINGS

In November 2014, the DCPSC issued an order approving the Triennial Plan and Pepco s volumetric surcharge, and issued the financing order. Together these orders permit (i) Pepco and DDOT to commence proposed construction under the Triennial Plan; (ii) the District of Columbia to issue the necessary bonds to fund the District of Columbia s portion of the DC PLUG initiative; and (iii) the establishment of the customer surcharges contemplated by the Improvement Financing Act. In December 2014, a party to the proceeding sought reconsideration from the DCPSC of both decisions. Final decisions denying both requests for reconsideration were issued by the DCPSC on January 22, 2015 and February 2, 2015, respectively.

In December 2014, a party filed a petition for review with the District of Columbia Court of Appeals disputing the DCPSC s denial of its motion to intervene. The case is scheduled to be heard by the District of Columbia Court of Appeals in June 2015. In March 2015, a party filed with the District of Columbia Court of Appeals a petition for review of the orders approving the Triennial Plan and issuing the financing order. The procedural schedule for that appeal has not yet been set.

Under the Merger Agreement, Pepco is permitted to pursue the DC PLUG initiative and intends to continue to do so.

### **Merger Approval Proceedings**

#### **Delaware**

On June 18, 2014, Exelon, PHI and DPL, and certain of their respective affiliates, filed an application with the DPSC seeking approval of the Merger. Delaware law requires the DPSC to approve the Merger when it determines that the transaction is in accordance with law, for a proper purpose, and is consistent with the public interest. The DPSC must further find that the successor will continue to provide safe and reliable service, will not terminate or impair existing collective bargaining agreements and will engage in good faith bargaining with organized labor. On February 13, 2015, Exelon, DPL, the DPSC staff, the Division of the Public Advocate and certain other parties filed a settlement agreement with the DPSC. A hearing on the settlement agreement was held on April 7, 2015. On April 16, 2015, the parties to this proceeding requested that hearings regarding DPSC approval of the settlement be postponed until May 2015 and that the decision of the DPSC be issued thereafter on or before June 2, 2015.

#### District of Columbia

On June 18, 2014, Exelon, PHI and Pepco, and certain of their respective affiliates, filed an application with the DCPSC seeking approval of the Merger. To approve the Merger, the DCPSC must find that the Merger is in the public interest. In an order issued August 22, 2014, the DCPSC stated that to make the determination of whether the transaction is in the public interest, it will analyze the transaction in the context of seven factors to determine whether the transaction balances the interests of shareholders and investors with ratepayers and the community, whether the benefits to shareholders do or do not come at the expense of the ratepayers, and whether the transaction produces a direct and tangible benefit to ratepayers. The seven factors identified by the DCPSC are the effects of the transaction on: (i) ratepayers, shareholders, the financial health of the utility standing alone and as merged, and the local economy; (ii) utility management and administrative operations; (iii) the public safety and the safety and reliability of services; (iv) risks associated with all of the affiliated non-jurisdictional business operations, including nuclear operations, of the applicants; (v) the DCPSC s ability to regulate the utility effectively following the Merger; (vi) competition in the local retail and wholesale markets that impacts the District and District ratepayers; and

(vii) conservation of natural resources and preservation of environmental quality. District of Columbia law does not impose any time limit on the DCPSC s review of the Merger. The DCPSC held evidentiary hearings in March and April 2015.

25

PEPCO HOLDINGS

#### Maryland

On August 19, 2014, the Joint Applicants filed an application with the MPSC seeking approval of the Merger. Maryland law requires the MPSC to approve a merger subject to its review if it finds that the merger is consistent with the public interest, convenience and necessity, including its benefits to and impact on consumers. In making this determination, the MPSC is required to consider the following 12 criteria: (i) the potential impact of the merger on rates and charges paid by customers and on the services and conditions of operation of the utility; (ii) the potential impact of the merger on continuing investment needs for the maintenance of utility services, plant and related infrastructure; (iii) the proposed capital structure that will result from the merger, including allocation of earnings from the utility; (iv) the potential effects on employment by the utility; (v) the projected allocation between the utility s shareholders and ratepayers of any savings that are expected; (vi) issues of reliability, quality of service and quality of customer service; (vii) the potential impact of the merger on community investment; (viii) affiliate and cross-subsidization issues; (ix) the use or pledge of utility assets for the benefit of an affiliate; (x) jurisdictional and choice-of-law issues; (xi) whether it is necessary to revise the MPSC s ring-fencing and affiliate code of conduct regulations in light of the merger; and (xii) any other issues the MPSC considers relevant to the assessment of the merger. Evidentiary hearings were held beginning on January 26, 2015. On March 10, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with The Alliance for Solar Choice, which is one of the stakeholder groups participating in the MPSC approval proceeding. On March 16, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with Montgomery and Prince George s Counties in Maryland, and a number of other parties, including the National Housing Trust, the National Consumer Law Center, other organizations representing low and moderate income interests and a consortium of nine recreational trail advocacy organizations. The MPSC staff, the State of Maryland and the Maryland Energy Administration, and the Office of People s Counsel have each filed briefs in opposition to the settlement agreements. The settlement agreements, along with the Merger and other issues in the proceeding, are subject to MPSC approval.

On March 23, 2015, the MPSC issued a modified procedural schedule, pursuant to which settlement hearings were held in April and the deadline for a decision from the MPSC is May 15, 2015.

## New Jersey

On June 18, 2014, Exelon, PHI and ACE, and certain of their respective affiliates, filed a petition with the NJBPU seeking approval of the Merger. To approve the Merger, the NJBPU must find the Merger is in the public interest, and consider the impact of the Merger on (i) competition, (ii) rates of ratepayers affected by the Merger, (iii) ACE s employees, and (iv) the provision of safe and reliable service at just and reasonable rates. On July 23, 2014, the NJBPU voted to retain this matter, rather than assigning it to an administrative law judge. On January 14, 2015, PHI, ACE, Exelon, certain of Exelon s affiliates, the Staff of the NJBPU, and the Independent Energy Producers of New Jersey filed a stipulation of settlement (the Stipulation) with the NJBPU in this proceeding. On February 11, 2015, the NJBPU approved the Stipulation and the Merger and on March 6, 2015, the NJBPU issued a written order approving the Stipulation.

### *Virginia*

On June 3, 2014, Exelon, PHI, Pepco and DPL, and certain of their respective affiliates, filed an application with the VSCC seeking approval of the Merger. Virginia law provides that, if the VSCC determines, with or without hearing,

that adequate service to the public at just and reasonable rates will not be impaired or jeopardized by granting the application for approval, then the VSCC shall approve a merger with such conditions that the VSCC deems to be appropriate in order to satisfy this standard. On October 7, 2014, the VSCC issued an order approving the Merger.

26

PEPCO HOLDINGS

### Federal Energy Regulatory Commission

On May 30, 2014, Exelon, PHI, Pepco, DPL and ACE, and certain of their respective affiliates, submitted to FERC a Joint Application for Authorization of Disposition of Jurisdictional Assets and Merger under Section 203 of the FPA. Under that section, FERC shall approve a merger if it finds that the proposed transaction will be consistent with the public interest. On November 20, 2014, FERC issued an order approving the Merger.

### Hart-Scott-Rodino Act

The HSR Act, which is the U.S. federal pre-merger notification statute, and its related rules and regulations provide that acquisition transactions that meet the HSR Act s coverage thresholds may not be completed until a Notification and Report Form has been furnished to the DOJ and the Federal Trade Commission (FTC), and that the waiting period required by the HSR Act has been terminated or has expired. Pursuant to the HSR Act requirements, Pepco Holdings and Exelon filed the required Notification and Report Forms with the DOJ and the FTC on August 6, 2014. Following informal discussions with the DOJ, effective as of September 5, 2014, Exelon withdrew its Notification and Report Form and refiled it on September 9, 2014, which restarted the waiting period required by the HSR Act. On October 9, 2014, each of Pepco Holdings and Exelon received a request for additional information and documentary material from the DOJ, which had the effect of extending the DOJ review period until 30 days after each of Pepco Holdings and Exelon certified that it had substantially complied with the request. On November 21, 2014, each of Pepco Holdings and Exelon certified that it had substantially complied with the request. Accordingly, the HSR Act waiting period expired on December 22, 2014, and the HSR Act no longer precludes completion of the Merger. Although the DOJ allowed the waiting period under the HSR Act to expire without taking any action with respect to the Merger, the DOJ has not advised Pepco Holdings or Exelon that it has concluded its investigation.

#### (8) PENSION AND OTHER POSTRETIREMENT BENEFITS

The table below provides the components of net periodic benefit costs recognized by Pepco Holdings for the three months ended March 31, 2015 and 2014:

	Pension	Benefits	Oth	er Post Bene		ment
	2015	2014 (million		015 ollars)	20	)14
Service cost	\$ 14	\$ 12	\$	2	\$	2
Interest cost	27	27		6		7
Expected return on plan assets	(35)	(35)		(6)		(6)
Amortization of prior service cost (benefit)				(3)		(3)
Amortization of net actuarial loss	16	11		3		3
Net periodic benefit cost	\$ 22	\$ 15	\$	2	\$	3

## **Pension and Other Postretirement Benefits**

Net periodic benefit cost related to continuing operations is included in other operation and maintenance expense, net of the portion of the net periodic benefit cost that is capitalized as part of the cost of labor for internal construction projects. PHI anticipates approximately 36% of annual net periodic pension and other postretirement benefit costs will be capitalized.

PEPCO HOLDINGS

#### **Pension Contributions**

PHI s funding policy with regard to PHI s non-contributory retirement plan (the PHI Retirement Plan) is to maintain a funding level that is at least equal to the target liability as defined under the Pension Protection Act of 2006, as modified by subsequent legislation. In the first quarter of 2015 and 2014, PHI, Pepco, DPL and ACE made no discretionary tax-deductible contributions to the PHI Retirement Plan.

### (9) <u>DEBT</u>

### **Credit Facility**

PHI, Pepco, DPL and ACE maintain an unsecured syndicated credit facility to provide for their respective liquidity needs, including obtaining letters of credit, borrowing for general corporate purposes and supporting their commercial paper programs. On August 1, 2013, as permitted under the existing terms of the credit agreement, a request by PHI, Pepco, DPL and ACE to extend the credit facility termination date to August 1, 2018 was approved. All of the terms and conditions as well as pricing remained the same.

The aggregate borrowing limit under the amended and restated credit facility is \$1.5 billion, all or any portion of which may be used to obtain loans and up to \$500 million of which may be used to obtain letters of credit. The facility also includes a swingline loan sub-facility, pursuant to which each company may make same day borrowings in an aggregate amount not to exceed 10% of the total amount of the facility. Any swingline loan must be repaid by the borrower within fourteen days of receipt. The credit sublimit is \$750 million for PHI and \$250 million for each of Pepco, DPL and ACE. The sublimits may be increased or decreased by the individual borrower during the term of the facility, except that (i) the sum of all of the borrower sublimits following any such increase or decrease must equal the total amount of the facility and (ii) the aggregate amount of credit used at any given time by (a) PHI may not exceed \$1.25 billion and (b) each of Pepco, DPL or ACE may not exceed the lesser of \$500 million and the maximum amount of short-term debt the company is permitted to have outstanding by its regulatory authorities. The total number of the sublimit reallocations may not exceed eight per year during the term of the facility.

The interest rate payable by each company on utilized funds is, at the borrowing company s election, (i) the greater of the prevailing prime rate, the federal funds effective rate plus 0.5% and the one month London Interbank Offered Rate (LIBOR) plus 1.0%, or (ii) the prevailing Eurodollar rate, plus a margin that varies according to the credit rating of the borrower.

In order for a borrower to use the facility, certain representations and warranties must be true and correct, and the borrower must be in compliance with specified financial and other covenants, including (i) the requirement that each borrowing company maintain a ratio of total indebtedness to total capitalization of 65% or less, computed in accordance with the terms of the credit agreement, which calculation excludes from the definition of total indebtedness certain trust preferred securities and deferrable interest subordinated debt (not to exceed 15% of total capitalization), (ii) with certain exceptions, a restriction on sales or other dispositions of assets, and (iii) a restriction on the incurrence of liens on the assets of a borrower or any of its significant subsidiaries other than permitted liens. The credit agreement contains certain covenants and other customary agreements and requirements that, if not complied with, could result in an event of default and the acceleration of repayment obligations of one or more of the borrowers thereunder. Each of the borrowers was in compliance with all covenants under this facility as of March 31,

2015.

The absence of a material adverse change in PHI s business, property, results of operations or financial condition is not a condition to the availability of credit under the credit agreement. The credit agreement does not include any rating triggers.

As of March 31, 2015 and December 31, 2014, the amount of cash plus unused borrowing capacity under the credit facility available to meet the future liquidity needs of PHI and its utility subsidiaries on a consolidated basis totaled \$916 million and \$875 million, respectively. PHI s utility subsidiaries had combined cash and unused borrowing capacity under the credit facility of \$547 million and \$413 million at March 31, 2015 and December 31, 2014, respectively.

28

PEPCO HOLDINGS

### **Credit Facility Amendment**

On May 20, 2014, PHI, Pepco, DPL and ACE entered into an amendment of and consent with respect to the credit agreement (the Consent). PHI was required to obtain the consent of certain of the lenders under the credit facility in order to permit the consummation of the Merger. Pursuant to the Consent, certain of the lenders consented to the consummation of the Merger and the subsequent conversion of PHI from a Delaware corporation to a Delaware limited liability company, provided that the Merger and subsequent conversion are consummated on or before October 29, 2015. In addition, the Consent amends the definition of Change in Control in the credit agreement to mean, following consummation of the Merger, an event or series of events by which Exelon no longer owns, directly or indirectly, 100% of the outstanding shares of voting stock of Pepco Holdings.

## **Commercial Paper**

PHI, Pepco, DPL and ACE maintain on-going commercial paper programs to address short-term liquidity needs. As of March 31, 2015, the maximum capacity available under these programs was \$875 million, \$500 million and \$350 million, respectively, subject to available borrowing capacity under the credit facility.

PHI, Pepco, DPL and ACE had \$380 million, zero, \$175 million and \$143 million, respectively, of commercial paper outstanding at March 31, 2015. The weighted average interest rate for commercial paper issued by PHI, Pepco, DPL and ACE during the three months ended March 31, 2015 was 0.74%, 0.43%, 0.45% and 0.44%, respectively. The weighted average maturity of all commercial paper issued by PHI, Pepco, DPL and ACE during the three months ended March 31, 2015 was eight, five, five and five days, respectively.

### **Other Financing Activities**

### **Bond Issuance**

In March 2015, Pepco issued \$200 million of 4.15% first mortgage bonds due March 15, 2043, with a 3.9% yield to maturity. Net proceeds from the issuance of the bonds, which included a premium of \$8 million, were used by Pepco to repay outstanding commercial paper and for general corporate purposes.

#### **Bond Payments**

In January 2015, Atlantic City Electric Transition Funding LLC (ACE Funding) made principal payments of \$8 million on its Series 2002-1 Bonds, Class A-3, and \$3 million on its Series 2003-1 Bonds, Class A-3.

## Sale of Receivables

During 2014, Pepco, as seller, entered into a purchase agreement with a buyer to sell receivables from an energy savings project pursuant to a Task Order entered into under a General Services Administration area-wide agreement. The purchase price received by Pepco was \$12 million. The energy savings project, which is being performed by Pepco Energy Services, was completed in 2014. Pursuant to the purchase agreement, following acceptance of the energy savings project by the buyer, the buyer is entitled to receive the contract payments under the Task Order payable by the customer over approximately 9 years. The energy savings project was accepted during the first quarter

of 2015 and the amount was removed from the Current portion of long-term debt and project funding.

On October 24, 2013, Pepco Energy Services, as seller, entered into a purchase agreement with a buyer to sell receivables from an energy savings project over a period of time pursuant to a Task Order. The purchase price received by Pepco Energy Services was \$7 million. Pursuant to the purchase agreement, following acceptance of the energy savings project by the buyer, the buyer is entitled to receive the contract payments under the Task Order payable by the customer over approximately 23 years. The energy savings project was accepted during the first quarter of 2015 and the amount was removed from the Current portion of long-term debt and project funding.

PEPCO HOLDINGS

### Financing Activities Subsequent to March 31, 2015

### **Bond Payments**

In April 2015, ACE Funding made principal payments of \$7 million on its Series 2002-1 Bonds, Class A-3, and \$3 million on its Series 2003-1 Bonds, Class A-3.

### (10) INCOME TAXES

A reconciliation of PHI s consolidated effective income tax rates from continuing operations is as follows:

	Three Months Ended March 31,				
	2015 2014			14	
	(millions of dollars)				
Income tax at Federal statutory rate	\$ 29	35.0%	\$42	35.0%	
Increases (decreases) resulting from:					
State income taxes, net of Federal effect	6	7.2%	7	5.8%	
Asset removal costs	(3)	(3.6)%	(2)	(1.7)%	
Change in estimates and interest related to uncertain and effectively					
settled tax positions			(1)	(0.8)%	
Energy efficiency-related tax deductions	(4)	(4.8)%			
Merger-related costs	2	2.4%			
Other, net		(0.1)%		(0.3)%	
Consolidated income tax expense	\$30	36.1%	\$46	38.0%	

PHI s consolidated effective tax rates for the three months ended March 31, 2015 and 2014 were 36.1% and 38.0%, respectively.

In the first quarter of 2015, PHI recorded a tax benefit of \$4 million related to certain energy efficiency tax deductions associated with Pepco Energy Services energy savings performance contracting services.

In connection with the proposed Merger (as further described in Note (1), Organization ), PHI incurred certain merger-related costs in the first quarter of 2015, which costs are not tax-deductible.

## Changes to the District of Columbia Tax Law

On February 26, 2015, the District of Columbia Fiscal Year 2015 Budget Support Act of 2014 became law, effective January 1, 2015. The law revised the apportionment methodology for corporate tax and included a phase-down of the corporate tax rate from 9.975% to 8.25% by fiscal year 2019. The change in law required PHI and Pepco to remeasure their net deferred tax liabilities in the first quarter of 2015. This remeasurement resulted in Pepco reducing its deferred

tax liabilities by \$23 million in the first quarter of 2015 to reflect the initial reduction in the tax rate from 9.975% to 9.4% for 2015. This reduction to the deferred tax liabilities was offset by a corresponding decrease to Pepco s regulatory assets. Further reductions to the corporate tax rate beyond 2015 will depend upon future revenue projections for the District of Columbia.

30

PEPCO HOLDINGS

#### (11) EQUITY AND EARNINGS PER SHARE

### **Basic and Diluted Earnings Per Share**

PHI s basic and diluted earnings per share (EPS) calculations are shown below:

	2	ree Moi Marc 015 (millio dollars, per sha	ch 31 2 ons o exce	, 2014 f ept
Income (Numerator):	Φ.	<b>5</b> 0	Φ.	7.5
Net Income	\$	53	\$	75
Shares (Denominator) (in millions):				
Weighted average shares outstanding for basic computation:				
Average shares outstanding		253		250
Adjustment to shares outstanding				1
Weighted Average Shares Outstanding for Computation of				
Basic Earnings Per Share of Common Stock		253		251
Net effect of potentially dilutive shares		255		231
,				
Weighted Average Shares Outstanding for Computation of				
Diluted Earnings Per Share of Common Stock		253		251
Basic and Diluted Earnings per Share	Α.	0.01	Φ.	0.20
Basic and diluted earnings per share	\$	0.21	\$	0.30

## (12) PREFERRED STOCK

In connection with entering into the Merger Agreement (as further described in Note (1), Organization), PHI entered into a Subscription Agreement with Exelon, dated April 29, 2014, pursuant to which PHI issued to Exelon 9,000 originally issued shares of Preferred Stock for a purchase price of \$90 million on April 30, 2014. In connection with these agreements, Exelon also committed to purchase 1,800 originally issued shares of Preferred Stock for a purchase price of \$18 million at the end of each 90-day period following April 29, 2014, up to a maximum of 18,000 shares of Preferred Stock for a maximum aggregate consideration of \$180 million. In accordance with the Subscription Agreement, on each of July 29, 2014, October 27, 2014, January 26, 2015 and April 27, 2015, an additional 1,800 shares of Preferred Stock were issued by PHI to Exelon for a purchase price of \$18 million. If the Merger closes or terminates for any reason, no additional shares of Preferred Stock will be issued pursuant to the Subscription Agreement. The holders of the Preferred Stock will be entitled to receive a cumulative, non-participating cash

dividend of 0.1% per annum, payable quarterly, when, as and if declared by PHI s board of directors. The proceeds from the issuance of the Preferred Stock are not subject to restrictions and are intended to serve as a prepayment of any applicable reverse termination fee payable from Exelon to PHI. The Preferred Stock will be redeemable on the terms and in the circumstances set forth in the Merger Agreement and the Subscription Agreement.

If the Merger Agreement is terminated due to a Regulatory Termination, PHI will be able to redeem any issued and outstanding Preferred Stock at par value. If the Merger Agreement is terminated for any other reason, PHI will be required to redeem all issued and outstanding Preferred Stock at the purchase price of \$10,000 per share, plus any unpaid accrued and accumulated dividends thereupon.

PHI has excluded the Preferred Stock from equity at March 31, 2015 and December 31, 2014, since the Preferred Stock contains conditions for redemption that are not solely within the control of PHI. Management determined that the Preferred Stock contains embedded features requiring separate accounting consideration to reflect the potential value to PHI that any issued and outstanding Preferred Stock could be called and redeemed at a

31

PEPCO HOLDINGS

nominal par value upon a Regulatory Termination. The embedded call and redemption features on the shares of the Preferred Stock in the event of a Regulatory Termination are separately accounted for as derivatives. The estimated fair value of the derivatives related to the Preferred Stock was \$3 million and has been included in current assets (Prepaid expenses and other) with a corresponding increase in Preferred Stock on the consolidated balance sheet at March 31, 2015 and December 31, 2014, representing an increase in the fair value of the Preferred Stock as of each date. These Preferred Stock derivatives are valued at each reporting date using quantitative and qualitative factors, including management—s assessment of the likelihood of a Regulatory Termination. There was no material change in the fair value of these derivatives during the first quarter of 2015. The fair value of these derivatives will be determined quarterly, and any increases or decreases in such fair value in future periods would be recorded as income or loss.

### (13) DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

DPL uses derivative instruments in the form of futures primarily to reduce natural gas commodity price volatility and to limit its customers—exposure to increases in the market price of natural gas under a hedging program approved by the DPSC. DPL uses these derivatives to manage the commodity price risk associated with its physical natural gas purchase contracts. The natural gas purchase contracts qualify as normal purchases, which are not required to be recorded in the financial statements until settled. All premiums paid and other transaction costs incurred as part of DPL s natural gas hedging activity, in addition to all gains and losses related to hedging activities, are deferred under FASB guidance on regulated operations (ASC 980) until recovered from its customers through a fuel adjustment clause approved by the DPSC. In addition, included in derivative assets are PHI Preferred Stock derivatives which are further described in Note (12), Preferred Stock.

The tables below identify the balance sheet location and fair values of derivative instruments as of March 31, 2015 and December 31, 2014:

	Derivative Designated	~	A	s of Ma	arch 31	, 2015 Effects of Cash		
<b>Balance Sheet Caption</b>	as Hedging Instrument	Oth Deriva	ative nents	Gr Deriv Instru (million	ative ments	Collatera and Netting	De	Net rivative ruments
Derivative assets (current assets) Derivative liabilities (current liabilities)	\$	\$	3 (2)	\$	3 (2)	\$	\$	3
Net Derivative asset	\$	\$	1	\$	1	\$ 2	\$	3

As of December 31, 2014

#### **Balance Sheet Caption**

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

	Derivativ Designato as Hedginş Instrume	ed Deri Instra S	ther vative uments	Deri	oss vative iments	Effect of Casl Collate and Nettin	h eral	Deriv	let vative iments
				(million	is of do	llars)			
Derivative assets (current assets)	\$	\$	3	\$	3	\$		\$	3
Derivative liabilities (current liabilities)			(4)		(4)		4		
Net Derivative (liability) asset	\$	\$	(1)	\$	(1)	\$	4	\$	3

PEPCO HOLDINGS

All derivative assets and liabilities available to be offset under master netting arrangements were netted as of March 31, 2015 and December 31, 2014. The amount of cash collateral that was offset against these derivative positions is as follows:

	March 3	<b>D</b> ecen	iber 31,
	2015	20	014
	,	iillions dollars	U
Cash collateral pledged to counterparties with the right to reclaim	1		
(a)	\$ 2	\$	4

(a) Includes cash deposits on commodity brokerage accounts. As of March 31, 2015 and December 31, 2014, all PHI cash collateral pledged related to derivative instruments accounted for at fair value was entitled to be offset under master netting agreements.

## **Derivatives Designated as Hedging Instruments**

#### Cash Flow Hedges Included in Accumulated Other Comprehensive Loss

PHI also may use derivative instruments from time to time to mitigate the effects of fluctuating interest rates on debt issued in connection with the operation of its businesses. In June 2002, PHI entered into several treasury rate lock transactions in anticipation of the issuance of several series of fixed-rate debt commencing in August 2002. Upon issuance of the fixed-rate debt in August 2002, the treasury rate locks were terminated at a loss. The loss has been deferred in Accumulated Other Comprehensive Loss (AOCL) and is being recognized in interest expense over the life of the debt issued as interest payments are made.

The tables below provide details regarding terminated cash flow hedges included in PHI s consolidated balance sheets as of March 31, 2015 and 2014. The data in the following tables indicate the cumulative net loss after-tax related to terminated cash flow hedges by contract type included in AOCL, the portion of AOCL expected to be reclassified to income during the next 12 months, and the maximum hedge or deferral term:

	As of 1	March 31, 2	015	
		Portion E	xpected	
	Accumulated	to b	e	
	Other	Reclass	sified	
	Comprehensive L	osto Income	during	Maximum
Contracts	After-tax	the Next 12	2 Months	Term
	(milli	ions of dollar	rs)	
Interest rate	\$ 9	\$	1	209 months

Total \$ 9 \$ 1

As of March 31, 2014 **Portion Expected** Accumulated to be Other Reclassified Comprehensive Losto Income during Maximum Term **Contracts** After-tax the Next 12 Months (millions of dollars) \$ 9 \$ 1 221 months Interest rate \$ 9 \$ Total 1

33

PEPCO HOLDINGS

### **Other Derivative Activity**

DPL has certain derivatives that are not in hedge accounting relationships and are not designated as normal purchases or normal sales. These derivatives are recorded at fair value on the consolidated balance sheets with the gain or loss for changes in fair value recorded in income. In addition, in accordance with FASB guidance on regulated operations, regulatory liabilities or regulatory assets of the same amount are recorded on the consolidated balance sheets and the recognition of the derivative gain or loss is deferred because of the DPSC-approved fuel adjustment clause for DPL s derivatives. The following table shows the net unrealized and net realized derivative gains and losses arising during the period associated with these derivatives that were recognized in the consolidated statements of income (through Fuel and purchased energy expense) and that were also deferred as Regulatory liabilities and Regulatory assets for the three months ended March 31, 2015 and 2014:

	Three Mon March	
	2015	2014
	(millions o	f dollars)
Net unrealized (loss) gain arising during the period	\$ (1)	\$ 2
Net realized (loss) gain recognized during the period	(3)	2

As of March 31, 2015 and December 31, 2014, the quantities and positions of DPL s net outstanding natural gas commodity forward contracts that did not qualify for hedge accounting were:

	March	31, 2015	<b>December 31, 2014</b>		
Commodity	Quantity	<b>Net Position</b>	Quantity	<b>Net Position</b>	
DPL Natural gas (One Million British					
Thermal Units)	2,997,500	Long	3,892,500	Long	

In addition, PHI recorded derivative assets for the embedded call and redemption features on the shares of Preferred Stock as further described in Note (12), Preferred Stock.

## (14) FAIR VALUE DISCLOSURES

# Financial Instruments Measured at Fair Value on a Recurring Basis

PHI applies FASB guidance on fair value measurement (ASC 820) that established a framework for measuring fair value and expanded disclosures about fair value measurements. As defined in the guidance, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). PHI utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated or generally unobservable. Accordingly, PHI utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. The guidance establishes a fair value hierarchy that prioritizes the inputs used to measure fair value. The hierarchy

gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3).

34

PEPCO HOLDINGS

The following tables set forth, by level within the fair value hierarchy, PHI s financial assets and liabilities that were accounted for at fair value on a recurring basis as of March 31, 2015 and December 31, 2014. As required by the guidance, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. PHI s assessment of the significance of a particular input to the fair value measurement requires the exercise of judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

	Fai	ir Value M Quoted I Act Marl fo Ident	Prices in ive kets r	Signi Ot	t March ificant ther rvable	Signi	5 ficant ervable
Description	Total	Instru (Level	ments	In <sub>l</sub> (Leve	puts l 2) (a)	Inj	outs vel 3)
ASSETS							
Derivative instruments							
Preferred stock	\$ 3	\$		\$		\$	3
Cash equivalents and restricted cash equivalents							
Treasury fund	143		143				
Executive deferred compensation plan assets							
Money market funds and short-term							
investments	35		15		20		
Life insurance contracts	46				27		19
Total	\$ 227	\$	158	\$	47	\$	22
LIABILITIES							
Derivative instruments (b)	Φ 2	ф	2	Ф		Φ.	
Natural gas (c)	\$ 2	\$	2	\$		\$	
Executive deferred compensation plan liabilities							
Life insurance contracts	30				30		
Total	\$ 32	\$	2	\$	30	\$	

<sup>(</sup>a) There were no transfers of instruments between level 1 and level 2 valuation categories during the three months ended March 31, 2015.

- (b) The fair values of derivative liabilities reflect netting by counterparty before the impact of collateral.
- (c) Represents natural gas futures purchased by DPL as part of a natural gas hedging program approved by the DPSC.

35

PEPCO HOLDINGS

Description						Significant Unobservab Inputs (Level 3)		
			(millio	ns of dol	lars)			
ASSETS								
Derivative instruments								
Preferred stock	\$ 3	\$		\$		\$	3	
Restricted cash equivalents								
Treasury fund	38		38					
Executive deferred compensation plan assets								
Money market funds and short-term								
investments	35		14		21			
Life insurance contracts	46				27		19	
Total	\$ 122	\$	52	\$	48	\$	22	
LIABILITIES								
Derivative instruments (b)								
Natural gas (c)	\$ 4	\$	4	\$		\$		
Executive deferred compensation plan liabilities								
Life insurance contracts	30				30			
Total	\$ 34	\$	4	\$	30	\$		

PHI classifies its fair value balances in the fair value hierarchy based on the observability of the inputs used in the fair value calculation as follows:

Level 1 Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis, such as the Intercontinental Exchange.

<sup>(</sup>a) There were no transfers of instruments between level 1 and level 2 valuation categories during the year ended December 31, 2014.

<sup>(</sup>b) The fair values of derivative liabilities reflect netting by counterparty before the impact of collateral.

<sup>(</sup>c) Represents natural gas futures purchased by DPL as part of a natural gas hedging program approved by the DPSC

Level 2 Pricing inputs are other than quoted prices in active markets included in level 1, which are either directly or indirectly observable as of the reporting date. Level 2 includes those financial instruments that are valued using broker quotes in liquid markets and other observable data. Level 2 also includes those financial instruments that are valued using methodologies that have been corroborated by observable market data through correlation or by other means. Significant assumptions are observable in the marketplace throughout the full term of the instrument and can be derived from observable data or are supported by observable levels at which transactions are executed in the marketplace.

Executive deferred compensation plan assets and liabilities categorized as level 2 consist of life insurance policies and certain employment agreement obligations. The life insurance policies are categorized as level 2 assets because they are valued based on the assets underlying the policies, which consist of short-term cash equivalents and fixed income securities that are priced using observable market data and can be liquidated for the value of the underlying assets as of March 31, 2015. The level 2 liability associated with the life insurance policies represents a deferred compensation obligation, the value of which is tracked via underlying insurance sub-accounts. The sub-accounts are designed to mirror existing mutual funds and money market funds that are observable and actively traded.

The value of certain employment agreement obligations (which are included with life insurance contracts in the tables above) is derived using a discounted cash flow valuation technique. The discounted cash flow calculations are based on a known and certain stream of payments to be made over time that are discounted to determine their net present value. The primary variable input, the discount rate, is based on market-corroborated and observable published rates. These obligations have been classified as level 2 within the fair value hierarchy because the payment streams represent contractually known and certain amounts and the discount rate is based on published, observable data.

36

PEPCO HOLDINGS

Level 3 Pricing inputs that are significant and generally less observable than those from objective sources. Level 3 includes those financial instruments that are valued using models or other valuation methodologies.

Derivative instruments classified as level 3 include embedded call and redemption features on the Preferred Stock as further discussed in Note (12). Preferred Stock.

Executive deferred compensation plan assets include certain life insurance policies that are valued using the cash surrender value of the policies, net of loans against those policies. The cash surrender values do not represent a quoted price in an active market; therefore, those inputs are unobservable and the policies are categorized as level 3. Cash surrender values are provided by third parties and reviewed by PHI for reasonableness.

Reconciliations of the beginning and ending balances of PHI s fair value measurements using significant unobservable inputs (Level 3) for the three months ended March 31, 2015 and 2014 are shown below:

	Marc			Three Months Ended March 31, 2014 Life Insurance Contracts of dollars)		
Beginning balance as of January 1	\$3	\$	19	\$	19	
Total gains (losses) (realized and unrealized):						
Included in income			1		1	
Included in accumulated other comprehensive loss						
Included in regulatory liabilities						
Purchases						
Issuances					(1)	
Settlements			(1)			
Transfers in (out) of level 3						
Ending balance as of March 31	\$3	\$	19	\$	19	

The breakdown of realized and unrealized gains on level 3 instruments included in income as a component of Other income or Other operation and maintenance expense for the periods below were as follows:

Three Months Ended March 31, 2015 2014 (millions of dollars)

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

Total net gains included in income for the period	\$ 1	\$ 1
Change in unrealized gains relating to assets still		
held at reporting date	\$ 1	\$ 1

PEPCO HOLDINGS

#### **Other Financial Instruments**

The estimated fair values of PHI s Long-term debt instruments that are measured at amortized cost in PHI s consolidated financial statements and the associated levels of the estimates within the fair value hierarchy as of March 31, 2015 and December 31, 2014 are shown in the tables below. As required by the fair value measurement guidance, debt instruments are classified in their entirety within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. PHI s assessment of the significance of a particular input to the fair value measurement requires the exercise of judgment, which may affect the valuation of fair value debt instruments and their placement within the fair value hierarchy levels.

The fair value of Long-term debt and Transition bonds issued by ACE Funding (Transition Bonds) categorized as level 2 is based on a blend of quoted prices for the debt and quoted prices for similar debt on the measurement date. The blend places more weight on current pricing information when determining the final fair value measurement. The fair value information is provided by brokers, and PHI reviews the methodologies and results.

The fair value of Long-term debt categorized as level 3 is based on a discounted cash flow methodology using observable inputs, such as the U.S. Treasury yield, and unobservable inputs, such as credit spreads, because quoted prices for the debt or similar debt in active markets were insufficient. The Long-term project funding represents debt instruments issued by Pepco and Pepco Energy Services related to its energy savings and construction contracts. Long-term project funding is categorized as level 3 because PHI concluded that the amortized cost carrying amounts for these instruments approximates fair value, which does not represent a quoted price in an active market.

Description	Fair Total	r Value Measurements at March 3 Quoted Prices in     Active Significant     Markets Other     for Identical Observable     Instruments Inputs     (Level 1) (Level 2)     (millions of dollars)					sificant servable aputs evel 3)
LIABILITIES				J	ĺ		
Debt instruments							
Long-term debt (a)	\$ 5,871	\$	1,890	\$	3,524	\$	457
Transition Bonds (b)	224				224		
Long-term project funding	10						10
Total	\$ 6,105	\$	1,890	\$	3,748	\$	467

<sup>(</sup>a) The carrying amount for Long-term debt was \$5,015 million as of March 31, 2015.

(b) The carrying amount for Transition Bonds, including amounts due within one year, was \$203 million as of March 31, 2015.

Description	Fair V	Value Measureme Quoted Prices in Active Markets for Identical Instruments (Level 1) (millions	Significant Unobservable Inputs (Level 3)			
LIABILITIES		(millions	oj uo	iuis)		
Debt instruments						
Long-term debt (a)	\$ 5,583	\$	\$	5,136	\$	447
Transition Bonds (b)	235			235		
Long-term project funding	28					28
Total	\$ 5,846	\$	\$	5,371	\$	475

<sup>(</sup>a) The carrying amount for Long-term debt was \$4,807 million as of December 31, 2014.

<sup>(</sup>b) The carrying amount for Transition Bonds, including amounts due within one year, was \$215 million as of December 31, 2014.

PEPCO HOLDINGS

The carrying amounts of all other financial instruments in the accompanying consolidated financial statements approximate fair value.

## (15) COMMITMENTS AND CONTINGENCIES

## **General Litigation and Other Matters**

From time to time, PHI and its subsidiaries are named as defendants in litigation, usually relating to general liability or auto liability claims that resulted in personal injury or property damage to third parties. PHI and each of its subsidiaries are self-insured against such claims up to a certain self-insured retention amount and maintain insurance coverage against such claims at higher levels, to the extent deemed prudent by management. In addition, PHI s contracts with its vendors generally require the vendors to name PHI and/or its subsidiaries as additional insureds for the amounts at least equal to PHI s self-insured retention. Further, PHI s contracts with its vendors require the vendors to indemnify PHI for various acts and activities that may give rise to claims against PHI. Loss contingency liabilities for both asserted and unasserted claims are recognized if it is probable that a loss will result from such a claim and if the amounts of the losses can be reasonably estimated. Although the outcome of the claims and proceedings cannot be predicted with any certainty, management believes that there are no existing claims or proceedings that are likely to have a material adverse effect on PHI s or its subsidiaries—financial condition, results of operations or cash flows. At March 31, 2015, PHI had recorded estimated loss contingency liabilities for general litigation totaling approximately \$22 million (including amounts related to the matters specifically described below), and the portion of these estimated loss contingency liabilities in excess of the self-insured retention amount was substantially offset by estimated insurance receivables.

### Pepco Substation Injury Claim

In May 2013, a worker employed by a subcontractor to erect a scaffold at a Pepco substation came into contact with an energized transformer and suffered serious injuries. In August 2013, the individual filed suit against Pepco in the Circuit Court for Montgomery County, Maryland, seeking damages for past and future medical expenses, past and future lost wages, pain and suffering and the cost of a life care plan. On October 22, 2014, an award of approximately \$21.7 million was entered in favor of the plaintiff in this matter. On March 10, 2015, Pepco and the insurers entered into a confidential settlement with the plaintiff for the payment of a lesser amount than the award. Pepco s insurer and the contractor s insurer together provided insurance coverage for the entirety of this liability, including coverage of Pepco s self-insured retention amount.

### ACE Asbestos Claim

In September 2011, an asbestos complaint was filed in the New Jersey Superior Court, Law Division, against ACE (among other defendants) asserting claims under New Jersey s Wrongful Death and Survival statutes. The complaint, filed by the estate of a decedent who was the wife of a former employee of ACE, alleges that the decedent s mesothelioma was caused by exposure to asbestos brought home by her husband on his work clothes. New Jersey courts have recognized a cause of action against a premise owner in a so-called take home case if it can be shown that the harm was foreseeable. In this case, the complaint seeks recovery of an unspecified amount of damages for, among other things, the decedent s past medical expenses, loss of earnings, and pain and suffering between the time of injury and death, and asserts a punitive damage claim. At March 31, 2015, ACE has concluded that a loss is probable with

respect to this matter and has recorded an estimated loss contingency liability, which is included in the liability for general litigation referred to above as of March 31, 2015. However, due to the inherent uncertainty of litigation, ACE is unable to estimate a maximum amount of possible loss because the damages sought are indeterminate and the matter involves facts that ACE believes are distinguishable from the facts of the take-home cause of action recognized by the New Jersey courts.

PEPCO HOLDINGS

## Pepco Energy Services Billing Claims

During 2012, Pepco Energy Services received letters on behalf of two school districts in Maryland, which claim that they had paid invoices in connection with electricity supply contracts that included certain allegedly unauthorized charges, totaling approximately \$7 million, for which they were entitled to reimbursement. The school districts also claim additional compounded interest totaling approximately \$9 million. In August and September 2013, Pepco Energy Services received correspondence from the Superintendent of each of the school districts advising of the intention to render a decision regarding an unresolved dispute between the school district and Pepco Energy Services. Pepco Energy Services has disputed not only the Superintendents—authority to render decisions on the claims, but also the merits of the allegations regarding unauthorized charges and all claims of entitlement to compounded interest.

With respect to the claim of the first school district, in July 2014 its Superintendent determined that Pepco Energy Services should reimburse the allegedly unauthorized charges related to that district, totaling approximately \$3 million, but rejected the school district sclaim for interest (representing \$4 million of the \$9 million of total compounded interest originally claimed by both school districts), which was sustained in November 2014 by a vote of that district s Board of Education. In December 2014, Pepco Energy Services appealed the district Board of Education s decision to the Maryland State Board of Education. By stipulation dated January 21, 2015, the parties agreed that the dispute may be resolved pursuant to provisions of Maryland law allowing full judicial review. This matter has been resolved in April 2015 through a confidential settlement between the parties. The resolution of this matter did not have a material adverse effect on the financial condition, results of operations or cash flows of PHI or Pepco Energy Services.

With respect to the claim of the second school district, the Superintendent of that district has acknowledged the availability of administrative and judicial review of the merits of any decision but has not taken any action on this matter since 2013. As of March 31, 2015, Pepco Energy Services has concluded that a loss is reasonably possible, but the amount of loss, if any, would likely be immaterial.

#### **Environmental Matters**

PHI, through its subsidiaries, is subject to regulation by various federal, regional, state and local authorities with respect to the environmental effects of its operations, including air and water quality control, solid and hazardous waste disposal and limitations on land use. Although penalties assessed for violations of environmental laws and regulations are not recoverable from customers of PHI s utility subsidiaries, environmental clean-up costs incurred by Pepco, DPL and ACE generally are included by each company in its respective cost of service for ratemaking purposes. The total accrued liabilities for the environmental contingencies described below of PHI and its subsidiaries at March 31, 2015 are summarized as follows:

Legacy
Generation
Transmission
Nonand Distribution Regulated Regulated Total

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

		•	illions o Iollars)	f	
Beginning balance as of January 1	\$ 17	\$6	\$	5	\$ 28
Accruals	1				1
Payments		1			1
Ending balance as of March 31	18	5		5	28
Less amounts in Other Current Liabilities	3	1			4
Amounts in Other Deferred Credits	\$ 15	\$4	\$	5	\$ 24

PEPCO HOLDINGS

## Conectiv Energy Wholesale Power Generation Sites

In July 2010, PHI sold the wholesale power generation business of Conectiv Energy Holdings, Inc. and substantially all of its subsidiaries (Conectiv Energy) to Calpine Corporation (Calpine). Under New Jersey s Industrial Site Recovery Act (ISRA), the transfer of ownership triggered an obligation on the part of Conectiv Energy to remediate any environmental contamination at each of the nine Conectiv Energy generating facility sites located in New Jersey. Under the terms of the sale, Calpine has assumed responsibility for performing the ISRA-required remediation and for the payment of all related ISRA compliance costs up to \$10 million. PHI is obligated to indemnify Calpine for any ISRA compliance remediation costs in excess of \$10 million. According to PHI s estimates, the costs of ISRA-required remediation activities at the nine generating facility sites located in New Jersey are in the range of approximately \$7 million to \$18 million. The amount accrued by PHI for the ISRA-required remediation activities at the nine generating facility sites is included in the table above in the column entitled Legacy Generation Non-Regulated.

In September 2011, PHI received a request for data from the U.S. Environmental Protection Agency (EPA) regarding operations at the Deepwater generating facility in New Jersey (which was included in the sale to Calpine) between February 2004 and July 1, 2010, to demonstrate compliance with the Clean Air Act s new source review permitting program. PHI responded to the data request. Under the terms of the Calpine sale, PHI is obligated to indemnify Calpine for any failure of PHI, on or prior to the closing date of the sale, to comply with environmental laws attributable to the construction of new, or modification of existing, sources of air emissions. At this time, PHI does not expect this inquiry to have a material adverse effect on its consolidated financial condition, results of operations or cash flows.

#### Franklin Slag Pile Site

In November 2008, ACE received a general notice letter from EPA concerning the Franklin Slag Pile site in Philadelphia, Pennsylvania, asserting that ACE is a potentially responsible party (PRP) that may have liability for clean-up costs with respect to the site and for the costs of implementing an EPA-mandated remedy. EPA s claims are based on ACE s sale of boiler slag from the B.L. England generating facility, then owned by ACE, to MDC Industries, Inc. (MDC) during the period June 1978 to May 1983. EPA claims that the boiler slag ACE sold to MDC contained copper and lead, which are hazardous substances under the Comprehensive Environmental Response, Compensation, and Liability Act of 1980 (CERCLA), and that the sales transactions may have constituted an arrangement for the disposal or treatment of hazardous substances at the site, which could be a basis for liability under CERCLA. The EPA letter also states that, as of the date of the letter, EPA s expenditures for response measures at the site have exceeded \$6 million. EPA s feasibility study for this site conducted in 2007 identified a range of alternatives for permanent remedial measures with varying cost estimates, and the estimated cost of EPA s preferred alternative is approximately \$6 million.

ACE believes that the B.L. England boiler slag sold to MDC was a valuable material with various industrial applications and, therefore, the sale was not an arrangement for the disposal or treatment of any hazardous substances as would be necessary to constitute a basis for liability under CERCLA. ACE intends to contest any claims to the contrary made by EPA. In a May 2009 decision arising under CERCLA, which did not involve ACE, the U.S. Supreme Court rejected an EPA argument that the sale of a useful product constituted an arrangement for disposal or treatment of hazardous substances. While this decision supports ACE s position, at this time ACE cannot predict how EPA will proceed with respect to the Franklin Slag Pile site, or what portion, if any, of the Franklin Slag Pile site

response costs EPA would seek to recover from ACE. Costs to resolve this matter are not expected to be material and are expensed as incurred.

41

PEPCO HOLDINGS

### Peck Iron and Metal Site

EPA informed Pepco in a May 2009 letter that Pepco may be a PRP under CERCLA with respect to the cleanup of the Peck Iron and Metal site in Portsmouth, Virginia, and for costs EPA has incurred in cleaning up the site. The EPA letter states that Peck Iron and Metal purchased, processed, stored and shipped metal scrap from military bases, governmental agencies and businesses and that the Peck Iron and Metal scrap operations resulted in the improper storage and disposal of hazardous substances. EPA bases its allegation that Pepco arranged for disposal or treatment of hazardous substances sent to the site on information provided by former Peck Iron and Metal personnel, who informed EPA that Pepco was a customer at the site. Pepco has advised EPA by letter that its records show no evidence of any sale of scrap metal by Pepco to the site. Even if EPA has such records and such sales did occur, Pepco believes that any such scrap metal sales may be entitled to the recyclable material exemption from CERCLA liability. In September 2011, EPA initiated a remedial investigation/feasibility study (RI/FS) for the site using federal funds. Pepco cannot at this time estimate an amount or range of reasonably possible loss associated with this RI/FS, any remediation activities to be performed at the site or any other costs that EPA might seek to impose on Pepco.

### Ward Transformer Site

In April 2009, a group of PRPs with respect to the Ward Transformer site in Raleigh, North Carolina, filed a complaint in the U.S. District Court for the Eastern District of North Carolina, alleging cost recovery and/or contribution claims against a number of entities, including Pepco, DPL and ACE, based on their alleged sale of transformers to Ward Transformer, with respect to past and future response costs incurred by the PRP group in performing a removal action at the site. In a March 2010 order, the court denied the defendants motion to dismiss. The litigation is moving forward with certain test case defendants (not including Pepco, DPL and ACE) filing summary judgment motions regarding liability. The case has been stayed as to the remaining defendants pending rulings upon the test cases. In a January 31, 2013 order, the Federal district court granted summary judgment for the test case defendant whom plaintiffs alleged was liable based on its sale of transformers to Ward Transformer. The Federal district court s order addresses only the liability of the test case defendant. Plaintiffs appealed the district court s order to the U.S. Court of Appeals for the Fourth Circuit. On March 20, 2015, the Fourth Circuit affirmed the district court s summary judgment decision for the sales test case defendant and on April 17, 2015, the Fourth Circuit denied the plaintiffs petition for rehearing *en banc*. PHI has concluded that a loss is reasonably possible with respect to this matter, but is unable to estimate an amount or range of reasonably possible losses to which it may be exposed. PHI does not believe that any of its three utility subsidiaries had extensive business transactions, if any, with the Ward Transformer site.

#### Benning Road Site

## Contamination of Lower Anacostia River

In September 2010, PHI received a letter from EPA identifying the Benning Road location, consisting of a generation facility formerly operated by Pepco Energy Services, and a transmission and distribution service center facility operated by Pepco, as one of six land-based sites potentially contributing to contamination of the lower Anacostia River. The generation facility was deactivated in June 2012 and the plant structures are being demolished, but the service center remains in operation. The principal contaminants allegedly of concern are polychlorinated biphenyls and polycyclic aromatic hydrocarbons. In December 2011, the U.S. District Court for the District of Columbia

approved a consent decree entered into by Pepco and Pepco Energy Services with the District of Columbia Department of the Environment (DDOE), which requires Pepco and Pepco Energy Services to conduct a RI/FS for the Benning Road site and an approximately 10 to 15 acre portion of the adjacent Anacostia River. The RI/FS will form the basis for DDOE s selection of a remedial action for the Benning Road site and for the Anacostia River sediment associated with the site. The consent decree does not obligate Pepco or Pepco Energy Services to pay for or perform any remediation work, but it is anticipated that DDOE will look to Pepco and Pepco Energy Services to assume responsibility for cleanup of any conditions in the river that are determined to be attributable to past activities at the Benning Road site.

PEPCO HOLDINGS

The remedial investigation field work began in January 2013 and was completed in December 2014. In addition, in conjunction with the power plant demolition activities, Pepco and Pepco Energy Services collected soil samples adjacent to and beneath the concrete basins for the cooling towers previously dismantled and removed from the site of the generating facility. This sampling showed localized areas of soil contamination associated with the cooling tower basins, and Pepco has submitted a plan to DDOE for the removal of contaminated soil in conjunction with the demolition and removal of the concrete basins. Having completed the remedial investigation field sampling, Pepco and Pepco Energy Services currently are drafting RI/FS reports for review and approval by DDOE after solicitation and consideration of public comment. The next status report to the court is due on May 25, 2015.

The remediation costs accrued for this matter are included in the table above in the columns entitled Transmission and Distribution, Legacy Generation Regulated, and Legacy Generation Non-Regulated.

#### NPDES Permit Limit Exceedances

Pepco holds a National Pollutant Discharge Elimination System (NPDES) permit issued by EPA with a June 19, 2009 effective date, which authorizes discharges from the Benning Road facility, including the Pepco Energy Services generating facility that was deactivated in 2012 and is being demolished. The 2009 permit imposed compliance monitoring and storm water best management practices to satisfy the District of Columbia s Total Maximum Daily Load (TMDL) standards for polychlorinated biphenyls, oil and grease, metals and other substances. As part of the implementation of the TMDL requirements, the permit also imposed numerical limits on certain substances in storm water discharges to the Anacostia River. Quarterly monitoring results since the issuance of the permit have shown consistent exceedances of the limits for copper and zinc, as well as occasional exceedances for iron and lead (and, more recently, pH). As required by the permit, Pepco initiated a study to identify the potential sources or causes of these exceedances at the site and to determine appropriate best management practices for achieving compliance with the permit limits. The initial study was completed in May 2012. Pepco has completed the implementation of the first two phases of the best management practices recommended in the study report (consisting principally of installing metal absorbing filters to capture contaminants from storm water flows, removing stored equipment from areas exposed to the weather, covering and painting exposed metal pipes, and covering and cleaning dumpsters). These measures have been effective in reducing metal concentrations in stormwater discharges; however, additional measures will be required to be implemented by Pepco to reduce the concentrations to levels required by the permit.

The NPDES permit was due to expire on June 19, 2014. Pepco submitted a permit renewal application on December 17, 2013. In November 2014, EPA advised Pepco that it will not renew the permit until the Benning Road facility has come into compliance with the existing permit limits. The current permit remains in effect pending EPA s action on the renewal application. Pepco has prepared a plan to implement the third phase of the best management practices recommended in the study report with the objective of achieving full compliance with the permit limits by the end of 2015. The plan was submitted to EPA on December 30, 2014, and Pepco has begun implementing those best practices in accordance with the plan. Pepco anticipates that EPA eventually may seek administrative penalties for past noncompliance with the permit limits. Whether such penalties will be imposed and, if so, the amount of any such penalties, is not known or estimable at this time. At present, Pepco expects that compliance with the permit limits can be achieved through a combination of enhanced storm drain inlet controls (filters and metal absorbing booms), enhanced site housekeeping, and enhanced inspection and maintenance of storm water controls. If these measures are not adequate to achieve compliance with the permit limits, however, it is possible that a capital project to install a storm water treatment system may be required. The need for any such capital expenditures will not be known until

Pepco has implemented the third phase of the best management practices.

43

PEPCO HOLDINGS

### Indian River Oil Release

In 2001, DPL entered into a consent agreement with the Delaware Department of Natural Resources and Environmental Control for remediation, site restoration, natural resource damage compensatory projects and other costs associated with environmental contamination resulting from an oil release at the Indian River generating facility, which was sold in June 2001. The amount of remediation costs accrued for this matter is included in the table above in the column entitled Legacy Generation Regulated.

## Potomac River Mineral Oil Release

In January 2011, a coupling failure on a transformer cooler pipe resulted in a release of non-toxic mineral oil at Pepco s Potomac River substation in Alexandria, Virginia. An overflow of an underground secondary containment reservoir resulted in approximately 4,500 gallons of mineral oil flowing into the Potomac River.

In March 2014, Pepco and DDOE entered into a consent decree to resolve a threatened DDOE enforcement action, the terms of which include a combination of a civil penalty and a Supplemental Environmental Project (SEP) with a total cost to Pepco of \$875,000. The consent decree was approved and entered by the District of Columbia Superior Court on April 4, 2014. Pepco has paid the \$250,000 civil penalty imposed under the consent decree and, pursuant to the consent decree, has made a one-time donation in the amount of \$25,000 to the Northeast Environmental Enforcement Training Fund, Inc., a non-profit organization that funds scholarships for environmental enforcement training. The consent decree confirmed that no further actions are required by Pepco to investigate, assess or remediate impacts to the river from the mineral oil release. To implement the SEP, Pepco has entered into an agreement with Living Classrooms Foundation, Inc., a non-profit educational organization, to provide \$600,000 to fund the design, installation and operation of a trash collection system at a storm water outfall that drains to the Anacostia River. DDOE approved the design for the trash collection system and efforts to secure necessary permits have commenced. Pepco expects that this system will be constructed and placed into operation by the end of 2015, which will satisfy Pepco s obligations under the consent decree. The next status hearing in this matter has been set for September 18, 2015.

The consent decree does not resolve potential claims under federal law for natural resource damages resulting from the mineral oil release. Pepco has engaged in separate discussions with DDOE and the federal resource trustees regarding the settlement of a possible natural resource damages claim under federal law. The federal trustees are still evaluating the claim and the terms of a possible settlement. At this time, it is uncertain whether or when the settlement discussions may resume or if the trustees will continue to pursue the natural resource damages claim. Based on discussions to date, PHI and Pepco do not believe that the resolution of the federal natural resource damages claim will have a material adverse effect on their respective financial condition, results of operations or cash flows.

As a result of the mineral oil release, Pepco implemented certain interim operational changes to the secondary containment systems at the facility which involve pumping accumulated storm water to an above-ground holding tank for off-site disposal. In December 2011, Pepco completed the installation of a treatment system designed to allow automatic discharge of accumulated storm water from the secondary containment system. Pepco has approached DDOE and EPA for approval to commence operation of the new system on a pilot basis to demonstrate its effectiveness in meeting both secondary containment requirements and water quality standards related to the discharge of storm water from the facility, but to date, no such approval has been obtained. In the meantime, Pepco is continuing

to use the aboveground holding tank to manage storm water from the secondary containment system. Pepco also is evaluating other technical and regulatory options for managing storm water from the secondary containment system as alternatives to the proposed treatment system currently under discussion with EPA and DDOE.

The amount accrued for this matter is included in the table above in the column entitled Transmission and Distribution.

44

PEPCO HOLDINGS

### Metal Bank Site

In the first quarter of 2013, the National Oceanic and Atmospheric Administration (NOAA) contacted Pepco and DPL on behalf of itself and other federal and state trustees to request that Pepco and DPL execute a tolling agreement to facilitate settlement negotiations concerning natural resource damages allegedly caused by releases of hazardous substances, including polychlorinated biphenyls, at the Metal Bank Cottman Avenue Superfund Site located in Philadelphia, Pennsylvania. Pepco and DPL executed a tolling agreement, which has been extended to March 15, 2016, and will continue settlement discussions with the NOAA, the trustees and other PRPs.

The amount accrued for this matter is included in the table above in the column entitled Transmission and Distribution.

## Brandywine Fly Ash Disposal Site

In February 2013, Pepco received a letter from the Maryland Department of the Environment (MDE) requesting that Pepco investigate the extent of waste on a Pepco right-of-way that traverses the Brandywine fly ash disposal site in Brandywine, Prince George s County, Maryland, owned by NRG Energy, Inc. (as successor to GenOn MD Ash Management, LLC) (NRG). In July 2013, while reserving its rights and related defenses under a 2000 agreement covering the sale of this site, Pepco indicated its willingness to investigate the extent of, and propose an appropriate closure plan to address, ash on the right-of-way. Pepco submitted a schedule for development of a closure plan to MDE on September 30, 2013 and, by letter dated October 18, 2013, MDE approved the schedule.

PHI and Pepco have determined that a loss associated with this matter for PHI and Pepco is probable and have estimated that the costs for implementation of a closure plan and cap on the site are in the range of approximately \$3 million to \$6 million. PHI and Pepco believe that the costs incurred in this matter will be recoverable from NRG under the 2000 sale agreement.

The amount accrued for this matter is included in the table above in the column entitled Transmission and Distribution.

### Virginia Department of Environmental Quality Notice of Violation

On February 3, 2015, the Virginia Department of Environmental Quality (VDEQ) issued a notice of violation (NOV) to DPL in connection with alleged violations of state water control laws and regulations associated with recent construction activities undertaken to replace certain transmission facilities. The NOV informed DPL of information on which VDEQ may rely to institute an administrative or judicial enforcement action, requested a meeting, and stated that DPL may be asked to enter into a consent order to formalize a plan and schedule of corrective action and settle any outstanding issues regarding the matter including the assessment of civil charges. At a February 20, 2015 meeting, VDEQ confirmed that the NOV would be resolved through a consent order, which will require the payment of a penalty, but did not specify the potential penalty amount. DPL will pursue recovery of the restoration costs for this matter from the contractor responsible for the vegetation management activities that gave rise to the alleged violations. PHI and DPL do not believe that the remediation costs to resolve this matter will have a material adverse effect on their respective financial condition, results of operations or cash flows.

# PHI s Cross-Border Energy Lease Investments

PHI held a portfolio of cross-border energy lease investments involving public utility assets located outside of the United States. Each of these investments was comprised of multiple leases and was structured as a sale and leaseback transaction commonly referred to by the Internal Revenue Service (IRS) as a sale-in, lease-out, or SILO, transaction. During the second and third quarters of 2013, PHI terminated early all of its remaining cross-border energy lease investments.

45

PEPCO HOLDINGS

Since 2005, PHI s former cross-border energy lease investments have been under examination by the IRS as part of the PHI federal income tax audits. In connection with the audit of PHI s 2001-2002 income tax returns, the IRS disallowed the depreciation and interest deductions in excess of rental income claimed by PHI for six of the eight lease investments and, in connection with the audits of PHI s 2003-2005 and 2006-2008 income tax returns, the IRS disallowed such deductions in excess of rental income for all eight of the lease investments. In addition, the IRS has sought to recharacterize each of the leases as a loan transaction in each of the years under audit as to which PHI would be subject to original issue discount income. PHI has disagreed with the IRS proposed adjustments to the 2001-2008 income tax returns and has filed protests of these findings for each year with the Office of Appeals of the IRS. In November 2010, PHI entered into a settlement agreement with the IRS for the 2001 and 2002 tax years for the purpose of commencing litigation associated with this matter and subsequently filed refund claims in July 2011 for the disallowed tax deductions relating to the leases for these years. In January 2011, as part of this settlement, PHI paid \$74 million of additional tax for 2001 and 2002, penalties of \$1 million, and \$28 million in interest associated with the disallowed deductions. Since the July 2011 refund claims were not approved by the IRS within the statutory six-month period, in January 2012 PHI filed complaints in the U.S. Court of Federal Claims seeking recovery of the tax payment, interest and penalties. The 2003-2005 and 2006-2011 income tax return audits continue to be in process with the IRS Office of Appeals and the IRS Exam Division, respectively, and are not presently a part of the U.S. Court of Federal Claims litigation.

On January 9, 2013, the U.S. Court of Appeals for the Federal Circuit issued an opinion in Consolidated Edison Company of New York, Inc. & Subsidiaries v. United States (to which PHI is not a party) that disallowed tax benefits associated with Consolidated Edison s cross-border lease transaction. While PHI believed that its tax position with regard to its former cross-border energy lease investments was appropriate, after analyzing the recent U.S. Court of Appeals ruling, PHI determined in the first quarter of 2013 that its tax position with respect to the tax benefits associated with the cross-border energy leases no longer met the more-likely-than-not standard of recognition for accounting purposes. Accordingly, PHI recorded a non-cash after-tax charge of \$377 million in the first quarter of 2013 consisting of a charge to reduce the carrying value of the cross-border energy lease investments and a charge to reflect the anticipated additional interest expense related to changes in PHI s estimated federal and state income tax obligations for the period over which the tax benefits ultimately may be disallowed. PHI had also previously made certain business assumptions regarding foreign investment opportunities available at the end of the full lease terms. During the first quarter of 2013, management believed that its conclusions regarding these business assumptions were no longer supportable, and the tax effects of this change in conclusion were included in the charge. While the IRS could require PHI to pay a penalty of up to 20% of the amount of additional taxes due, PHI believes that it is more likely than not that no such penalty will be incurred, and therefore no amount for any potential penalty has been recorded.

In the event that the IRS were to be successful in disallowing 100% of the tax benefits associated with these lease investments and recharacterize these lease investments as loans, PHI estimated that, as of March 31, 2013, it would have been obligated to pay approximately \$192 million in additional federal taxes (net of the \$74 million tax payment described above) and approximately \$50 million of interest on the additional federal taxes. These amounts, totaling \$242 million, were estimated after consideration of certain tax benefits arising from matters unrelated to the leases that would offset the taxes and interest due, including PHI s best estimate of the expected resolution of other uncertain and effectively settled tax positions, the carrying back and carrying forward of any existing net operating losses, and the application of certain amounts paid in advance to the IRS. In order to mitigate PHI s ongoing interest costs associated with the \$242 million estimate of additional taxes and interest, PHI made an advanced payment to the IRS

of \$242 million in the first quarter of 2013. This advanced payment was funded from currently available sources of liquidity and short-term borrowings. A portion of the proceeds from lease terminations effected during the second and third quarters of 2013 was used to repay the short-term borrowings utilized to fund the advanced payment.

PEPCO HOLDINGS

In order to mitigate the cost of continued litigation related to the cross-border energy lease investments, PHI and its subsidiaries have entered into discussions with the IRS with the intention of seeking a settlement of all tax issues for open tax years 2001 through 2011, including the cross-border energy lease issue. PHI currently believes that it is possible that a settlement with the IRS may be reached in 2015. If a settlement of all tax issues or a standalone settlement on the leases is not reached, PHI may move forward with its litigation with the IRS. Further discovery in the case is stayed until June 18, 2015, pursuant to an order issued by the court on March 19, 2015.

### Third Party Guarantees, Indemnifications, and Off-Balance Sheet Arrangements

PHI and certain of its subsidiaries have various financial and performance guarantees and indemnification obligations that they have entered into in the normal course of business to facilitate commercial transactions with third parties as discussed below.

As of March 31, 2015, PHI and its subsidiaries were parties to a variety of agreements pursuant to which they were guarantors for standby letters of credit, energy procurement obligations, and other commitments and obligations. The commitments and obligations were as follows:

	Guarantor				
	PHI	Pepco	DPL	ACE	Total
		(milli	ions of d	ollars)	
Guarantees associated with disposal of Conectiv Energy assets (a)	\$13	\$	\$	\$	\$ 13
Guaranteed lease residual values (b)	3	5	6	5	19
Total	\$ 16	\$ 5	\$ 6	\$ 5	\$ 32

- (a) Represents guarantees by PHI of Conectiv Energy s derivatives portfolio transferred in connection with the disposition of Conectiv Energy s wholesale business. The derivative portfolio guarantee is currently \$13 million and covers Conectiv Energy s performance prior to the assignment. This guarantee will remain in effect until the end of 2015.
- (b) Represents the maximum potential obligation in the event that the fair value of certain leased equipment and fleet vehicles is zero at the end of the maximum lease term. The maximum lease term associated with these assets ranges from 3 to 8 years. The maximum potential obligation at the end of the minimum lease term would be \$52 million, \$11 million of which is a guaranty by PHI, \$13 million by Pepco, \$15 million by DPL and \$13 million by ACE. The minimum lease term associated with these assets ranges from 1 to 4 years. Historically, payments under the guarantees have not been made and PHI believes the likelihood of payments being required under the guarantees is remote.

PHI and certain of its subsidiaries have entered into various indemnification agreements related to purchase and sale agreements and other types of contractual agreements with vendors and other third parties. These indemnification agreements typically cover environmental, tax, litigation and other matters, as well as breaches of representations, warranties and covenants set forth in these agreements. Typically, claims may be made by third parties under these

indemnification agreements over various periods of time depending on the nature of the claim. The maximum potential exposure under these indemnification agreements can range from a specified dollar amount to an unlimited amount depending on the nature of the claim and the particular transaction. The total maximum potential amount of future payments under these indemnification agreements is not estimable due to several factors, including uncertainty as to whether or when claims may be made under these indemnities.

## **Energy Services Performance Contracts**

Pepco Energy Services has a diverse portfolio of energy savings services performance contracts that are associated with the installation of energy savings equipment or combined heat and power facilities for federal, state and local government customers. As part of the energy savings contracts, Pepco Energy Services typically guarantees that the equipment or systems it installs will generate a specified amount of energy savings on an annual basis over a multi-year period. As of March 31, 2015 the remaining notional amount of Pepco Energy Services energy savings guarantees over the life of the multi-year performance contracts on: (i) completed projects was \$318 million with the longest guarantee having a remaining term of 23 years; and, (ii) projects under construction was \$60 million with the longest guarantee having a term of 15 years after

47

PEPCO HOLDINGS

completion of construction. On an annual basis, Pepco Energy Services undertakes a measurement and verification process to determine the amount of energy savings for the year and whether there is any shortfall in the annual energy savings compared to the guaranteed amount.

As of March 31, 2015, Pepco Energy Services had a performance guarantee contract associated with the production at a combined heat and power facility that is under construction totaling \$15 million in notional value over 20 years.

Pepco Energy Services recognizes a liability for the value of the estimated energy savings or production shortfalls when it is probable that the guaranteed amounts will not be achieved and the amount is reasonably estimable. As of March 31, 2015, Pepco Energy Services had an accrued liability of \$1 million for its energy savings contracts that it established during 2012. There was no significant change in the type of contracts issued during the three months ended March 31, 2015 as compared to the three months ended March 31, 2014.

## **Dividends**

On April 23, 2015, Pepco Holdings Board of Directors declared a dividend (the Second Quarter Dividend) of \$0.27 per share, payable June 30, 2015 to holders of common stock of record on the close of business on June 10, 2015. The Board of Directors also declared a pro-rata dividend payable in lieu of the Second Quarter Dividend in the event the Merger is completed before the close of business on June 10, 2015. The pro-rata dividend is payable 20 days after the Merger is completed to holders of common stock of record as of the day immediately prior to the day the Merger is completed, at a rate of \$0.002967 per share per day beginning March 11, 2015 and ending the day before the Merger is completed.

If the Merger closes after June 10, 2015, but before the close of business on the record date for the next anticipated quarterly dividend, then, in addition to the Second Quarter Dividend, Pepco Holdings Board of Directors declared a pro-rata dividend of \$0.002967 per share per day, payable 20 days after the Merger is completed, to holders of common stock of record as of the day immediately prior to the date the Merger is completed. This pro-rata dividend will be paid for the number of days beginning on June 11, 2015 and ending on the day before the Merger is completed.

### (16) VARIABLE INTEREST ENTITIES

PHI is required to consolidate a variable interest entity (VIE) in accordance with FASB ASC 810 if PHI or a subsidiary is the primary beneficiary of the VIE. The primary beneficiary of a VIE is typically the entity with both the power to direct activities most significantly impacting economic performance of the VIE and the obligation to absorb losses or receive benefits of the VIE that could potentially be significant to the VIE. PHI performs a qualitative analysis to determine whether a variable interest provides a controlling financial interest in any of the VIEs in which PHI or its subsidiaries have an interest. Set forth below are the relationships with respect to which PHI conducted a VIE analysis as of March 31, 2015.

# **DPL Renewable Energy Transactions**

DPL is subject to Renewable Energy Portfolio Standards (RPS) in the state of Delaware that require it to obtain renewable energy credits (RECs) for energy delivered to its customers. DPL s costs associated with obtaining RECs to

fulfill its RPS obligations are recoverable from its customers by law. As of March 31, 2015, DPL is a party to three land-based wind power purchase agreements (PPAs) in the aggregate amount of 128 MWs, one solar PPA with a 10 MW facility, and a PPA with the Delaware Sustainable Energy Utility (DSEU) to purchase solar renewable energy credits (SRECs). Each of the facilities associated with these PPAs is operational, and DPL is obligated to purchase energy and RECs in amounts generated and delivered by the wind facilities and SRECs from the solar facility and DSEU, up to certain amounts (as set forth below) at rates that are primarily fixed under the respective agreements. PHI and DPL have concluded that while VIEs exist under these contracts, consolidation is not required under FASB ASC 810 as DPL is not the primary beneficiary. DPL has not provided financial or other support under these arrangements that it was not previously contractually required to provide during the periods presented, and DPL does not have any intention to provide such additional support.

PEPCO HOLDINGS

Because DPL has no equity or debt interest in these renewable energy transactions, the maximum exposure to loss relates primarily to any above-market costs incurred for power, RECs or SRECs. Due to unpredictability in the amount of MWs ultimately purchased under the agreements for purchased renewable energy, RECs and SRECs, PHI and DPL are unable to quantify the maximum exposure to loss, however, the power purchase, REC and SREC costs are recoverable from DPL s customers through regulated rates.

### Wind PPAs

DPL is obligated to purchase energy and RECs from the first wind facility through 2024 in amounts not to exceed 50 MWs, from the second wind facility through 2031 in amounts not to exceed 40 MWs, and from the third wind facility through 2031 in amounts not to exceed 38 MWs. DPL s aggregate purchases under the three wind PPAs totaled \$10 million for each of the three months ended March 31, 2015 and 2014.

## Solar PPAs

The term of the PPA with the solar facility is through 2030 and DPL is obligated to purchase SRECs in an amount up to 70 percent of the energy output at a fixed price. The DSEU may enter into 20-year contracts with solar facilities to purchase SRECs for resale to DPL. Under the DSEU PPA, DPL is obligated to purchase in amounts not to exceed 19 MWs of SRECs at annually determined auction rates. DPL s purchases under these solar PPAs totaled \$1 million for each of the three months ended March 31, 2015 and 2014.

## Fuel Cell Facilities

On October 18, 2011, the DPSC approved a tariff submitted by DPL in accordance with the requirements of the RPS specific to fuel cell facilities totaling 30 MWs to be constructed by a qualified fuel cell provider. The tariff and the RPS establish that DPL acts solely as an agent to collect payments in advance from its distribution customers and remit them to the qualified fuel cell provider for each MW hour of energy produced by the fuel cell facilities through 2033. The RPS provides for a reduction in DPL s REC requirements based upon the actual energy output of the facilities. PHI and DPL have concluded that while a VIE exists as a result of this relationship, consolidation is not required under FASB ASC 810 as DPL is not the primary beneficiary. For the three months ended March 31, 2015 and 2014, 56,318 and 53,609 megawatt hours, respectively, were produced from fuel cell facilities placed in service under the tariff. DPL billed \$10 million and \$9 million to distribution customers with respect to energy produced by these facilities for the three months ended March 31, 2015 and 2014, respectively.

### **ACE Power Purchase Agreements**

ACE is a party to three PPAs with unaffiliated non-utility generators (NUGs) totaling 459 MWs. One of the agreements ends in 2016 and the other two end in 2024. PHI and ACE have no equity or debt invested in these entities. In performing its VIE analysis, PHI has been unable to obtain sufficient information to determine whether these three entities were variable interest entities or if ACE was the primary beneficiary. As a result, PHI has applied the scope exemption from the consolidation guidance.

Because ACE has no equity or debt invested in the NUGs, the maximum exposure to loss relates primarily to any above-market costs incurred for power. Due to unpredictability in the pricing for purchased energy under the PPAs,

PHI and ACE are unable to quantify the maximum exposure to loss. The power purchase costs are recoverable from ACE s customers through regulated rates. Purchase activities with the NUGs, including excess power purchases not covered by the PPAs, for the three months ended March 31, 2015 and 2014, were approximately \$62 million and \$72 million, respectively, of which approximately \$56 million and \$59 million, respectively, consisted of power purchases under the PPAs.

49

PEPCO HOLDINGS

### **ACE Funding**

In 2001, ACE established ACE Funding solely for the purpose of securitizing authorized portions of ACE s recoverable stranded costs through the issuance and sale of Transition Bonds. The proceeds of the sale of each series of Transition Bonds were transferred to ACE in exchange for the transfer by ACE to ACE Funding of the right to collect a non-bypassable Transition Bond Charge (representing revenue ACE receives, and pays to ACE Funding, to fund the principal and interest payments on Transition Bonds and related taxes, expenses and fees) from ACE customers pursuant to bondable stranded costs rate orders issued by the NJBPU in an amount sufficient to fund the principal and interest payments on the Transition Bonds and related taxes, expenses and fees (Bondable Transition Property). The assets of ACE Funding, including the Bondable Transition Property, and the Transition Bond Charges collected from ACE s customers, are not available to creditors of ACE. The holders of Transition Bonds have recourse only to the assets of ACE Funding. ACE owns 100 percent of the equity of ACE Funding, and PHI and ACE consolidate ACE Funding in their consolidated financial statements as ACE is the primary beneficiary of ACE Funding under the variable interest entity consolidation guidance.

### (17) ACCUMULATED OTHER COMPREHENSIVE LOSS

The components of Pepco Holdings AOCL are as follows. For additional information, see the consolidated statements of comprehensive income.

	Three Months En March 31, 2015 20 (millions of dolla			014
Balance as of January 1	\$	(46)	\$	(34)
Treasury Lock				
Balance as of January 1		(9)		(9)
Amount of pre-tax loss reclassified to Interest expense				
Income tax benefit				
Balance as of March 31		(9)		(9)
Pension and Other Postretirement Benefits				
Balance as of January 1		(37)		(25)
Amount of amortization of net prior service cost and actuarial				
loss reclassified to Other operation and maintenance expense		2		1
Income tax expense		1		
Balance as of March 31		(36)		(24)

**Balance as of March 31** \$ (45) \$ (33)

50

**PEPCO** 

# POTOMAC ELECTRIC POWER COMPANY

# STATEMENTS OF INCOME

# (Unaudited)

	20	Marc 015	oths Ended th 31, 2014 of dollars)	
Operating Revenue	\$	556	\$	535
Operating Expenses				
Purchased energy		221		230
Other operation and maintenance		113		93
Depreciation and amortization		65		56
Other taxes		94		90
Total Operating Expenses		493		469
Operating Income		63		66
Other Income (Expenses)				
Interest expense		(30)		(27)
Other income		5		9
Total Other Expenses		(25)		(18)
Income Before Income Tax Expense		38		48
Income Tax Expense		12		16
Net Income	\$	26	\$	32

The accompanying Notes are an integral part of these Financial Statements.

**Table of Contents** 

**PEPCO** 

108

# POTOMAC ELECTRIC POWER COMPANY

# **BALANCE SHEETS**

# (Unaudited)

ACCENTAG	March 31, 2015 (millio	ember 31, 2014 ollars)
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 126	\$ 6
Restricted cash equivalents	2	5
Accounts receivable, less allowance for uncollectible accounts of \$20 million and		
\$16 million, respectively	406	315
Inventories	69	62
Deferred income tax assets, net	6	14
Income taxes and related accrued interest receivable	94	94
Prepaid expenses and other	21	21
Total Current Assets	724	517
OTHER ASSETS		
Regulatory assets	655	697
Prepaid pension expense	309	316
Investment in trust	34	34
Income taxes and related accrued interest receivable	30	30
Other	75	71
Total Other Assets	1,103	1,148
PROPERTY, PLANT AND EQUIPMENT		
Property, plant and equipment	7,753	7,764
Accumulated depreciation	(2,734)	(2,816)
Net Property, Plant and Equipment	5,019	4,948
TOTAL ASSETS	\$ 6,846	\$ 6,613

The accompanying Notes are an integral part of these Financial Statements.

52

**PEPCO** 

# POTOMAC ELECTRIC POWER COMPANY

# **BALANCE SHEETS**

# (Unaudited)

	March 31,	December 31,
	2015	2014
	(millions of dolla	ars, except shares)
LIABILITIES AND EQUITY		
CURRENT LIABILITIES		
Short-term debt	\$	\$ 104
Current portion of long-term debt and project funding		12
Accounts payable	101	94
Accrued liabilities	80	91
Accounts payable due to associated companies	51	30
Capital lease obligations due within one year	10	10
Taxes accrued	25	32
Interest accrued	32	19
Customer deposits	43	44
Other	91	102
Total Current Liabilities	433	538
DEFERRED CREDITS		
Regulatory liabilities	114	104
Deferred income tax liabilities, net	1,564	1,584
Investment tax credits	2	2
Other postretirement benefit obligations	55	57
Other	71	67
Total Deferred Credits	1,806	1,814
OTHER LONG-TERM LIABILITIES		
Long-term debt	2,332	2,124
Capital lease obligations	50	50
Total Other Long-Term Liabilities	2,382	2,174

# **COMMITMENTS AND CONTINGENCIES (NOTE 11)**

**EQUITY** 

EQUITI		
Common stock, \$.01 par value, 200,000,000 shares authorized, 100 shares		
outstanding		
Premium on stock and other capital contributions	1,122	1,010
Retained earnings	1,103	1,077
Total Equity	2,225	2,087
TOTAL LIABILITIES AND EQUITY	\$ 6,846	\$ 6,613

The accompanying Notes are an integral part of these Financial Statements.

53

**Table of Contents** 

**PEPCO** 

112

# POTOMAC ELECTRIC POWER COMPANY

# STATEMENTS OF CASH FLOWS

# (Unaudited)

	Three Months En March 31, 2015 20 (millions of dollar)			
OPERATING ACTIVITIES	Φ 26	Φ 22		
Net income	\$ 26	\$ 32		
Adjustments to reconcile net income to net cash from operating activities:	65	5.0		
Depreciation and amortization	65	56		
Gain on sale of land	10	(4)		
Deferred income taxes	12	39		
Changes in: Accounts receivable	(91)	(19)		
Inventories	(7)	(19)		
Prepaid expenses	(7)	(2)		
Regulatory assets and liabilities, net	(3)	(18)		
Accounts payable and accrued liabilities	17	(9)		
Prepaid pension expense, excluding contributions	7	5		
Income tax-related prepayments, receivables and payables	(7)	(34)		
Interest accrued	13	18		
Other assets and liabilities	1	1		
Net Cash From Operating Activities	33	66		
INVESTING ACTIVITIES				
Investment in property, plant and equipment	(119)	(124)		
Department of Energy capital reimbursement awards received	, ,	3		
Proceeds from sale of land		4		
Changes in restricted cash equivalents	3	(5)		
Net other investing activities	3	4		
Net Cash Used By Investing Activities	(113)	(118)		
FINANCING ACTIVITIES				
Capital contributions from Parent	112	80		

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

Issuances of long-term debt	208	400
Reacquisitions of long-term debt	(12)	
Changes in restricted cash equivalents		(175)
Repayments of short-term debt, net	(104)	(151)
Cost of issuances	(4)	(7)
Net other financing activities		1
Net Cash From Financing Activities	200	148
Net Increase in Cash and Cash Equivalents	120	96
Cash and Cash Equivalents at Beginning of Period	6	9
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 126	\$ 105
SUPPLEMENTAL CASH FLOW INFORMATION		
Cash received for income taxes (includes payments from PHI for federal income taxes)	\$	\$ (2)

The accompanying Notes are an integral part of these Financial Statements.

**PEPCO** 

# POTOMAC ELECTRIC POWER COMPANY

# STATEMENT OF EQUITY

(Unaudited)

	Common Stock							
(millions of dollars, except shares)	Shares	Par Value	on	Stock	Еa	rnings	Total	
BALANCE, DECEMBER 31, 2014	100	\$	\$	1,010	\$	1,077	\$ 2,087	
Net Income						26	26	
Capital contribution from Parent				112			112	
BALANCE, MARCH 31, 2015	100	\$	\$	1,122	\$	1,103	\$ 2,225	

The accompanying Notes are an integral part of these Financial Statements.

**PEPCO** 

### **NOTES TO FINANCIAL STATEMENTS**

### POTOMAC ELECTRIC POWER COMPANY

## (1) ORGANIZATION

Potomac Electric Power Company (Pepco) is engaged in the transmission and distribution of electricity in the District of Columbia and major portions of Prince George s County and Montgomery County in suburban Maryland. Pepco also provides Default Electricity Supply, which is the supply of electricity at regulated rates to retail customers in its service territories who do not elect to purchase electricity from a competitive supplier. Default Electricity Supply is known as Standard Offer Service in both the District of Columbia and Maryland. Pepco is a wholly owned subsidiary of Pepco Holdings, Inc. (Pepco Holdings or PHI).

PHI entered into an Agreement and Plan of Merger, dated April 29, 2014, as amended and restated on July 18, 2014 (the Merger Agreement), with Exelon Corporation, a Pennsylvania corporation (Exelon), and Purple Acquisition Corp., a Delaware corporation and an indirect, wholly owned subsidiary of Exelon (Merger Sub), providing for the merger of Merger Sub with and into PHI (the Merger), with PHI surviving the Merger as an indirect, wholly owned subsidiary of Exelon. Pursuant to the Merger Agreement, at the effective time of the Merger, each outstanding share of common stock, par value \$0.01 per share, of PHI (other than (i) shares owned by Exelon, Merger Sub or any other direct or indirect wholly owned subsidiary of Exelon and shares owned by PHI or any direct or indirect wholly owned subsidiary of PHI, and in each case not held on behalf of third parties (but not including shares held by PHI in any rabbi trust or similar arrangement in respect of any compensation plan or arrangement) and (ii) shares that are owned by stockholders who have perfected and not withdrawn a demand for appraisal rights pursuant to Delaware law), will be canceled and converted into the right to receive \$27.25 in cash, without interest.

In connection with entering into the Merger Agreement, PHI entered into a Subscription Agreement, dated April 29, 2014 (the Subscription Agreement), with Exelon, pursuant to which on April 30, 2014, PHI issued to Exelon 9,000 originally issued shares of non-voting, non-convertible and non-transferable Series A preferred stock, par value \$0.01 per share (the Preferred Stock), for a purchase price of \$90 million. Exelon also committed pursuant to the Subscription Agreement to purchase 1,800 originally issued shares of Preferred Stock for a purchase price of \$18 million at the end of each 90-day period following the date of the Subscription Agreement until the Merger closes or is terminated, up to a maximum of 18,000 shares of Preferred Stock for a maximum aggregate consideration of \$180 million. In accordance with the Subscription Agreement, on each of July 29, 2014, October 27, 2014, January 26, 2015 and April 27, 2015, an additional 1,800 shares of Preferred Stock were issued by PHI to Exelon for a purchase price of \$18 million. The holders of the Preferred Stock will be entitled to receive a cumulative, non-participating cash dividend of 0.1% per annum, payable quarterly, when, as and if declared by PHI s board of directors. The proceeds from the issuance of the Preferred Stock are not subject to restrictions and are intended to serve as a prepayment of any applicable reverse termination fee payable from Exelon to PHI. The Preferred Stock will be redeemable on the terms and in the circumstances set forth in the Merger Agreement and the Subscription Agreement.

Consummation of the Merger is subject to the satisfaction or waiver of specified closing conditions, including (i) the approval of the Merger by the holders of a majority of the outstanding shares of common stock of PHI; (ii) the receipt of regulatory approvals required to consummate the Merger, including approvals from the Federal Energy Regulatory Commission (FERC), the Federal Communications Commission (FCC), the Delaware Public Service Commission

(DPSC), the District of Columbia Public Service Commission (DCPSC), the Maryland Public Service Commission (MPSC), the New Jersey Board of Public Utilities (NJBPU) and the Virginia State Corporation Commission (VSCC); (iii) the expiration or termination of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 (the HSR Act); and (iv) other customary closing conditions, including (a) the accuracy of each party s representations and warranties (subject to customary materiality qualifiers) and (b) each party s compliance with its obligations and covenants contained in the Merger Agreement (including covenants that may limit,

**PEPCO** 

restrict or prohibit PHI and its subsidiaries from taking specified actions during the period between the date of the Merger Agreement and the closing of the Merger or the termination of the Merger Agreement). In addition, the obligations of Exelon and Merger Sub to consummate the Merger are subject to the required regulatory approvals not imposing terms, conditions, obligations or commitments, individually or in the aggregate, that constitute a burdensome condition (as defined in the Merger Agreement). For additional discussion, see Note (6), Regulatory Matters Merger Approval Proceedings.

On September 23, 2014, the stockholders of PHI approved the Merger, on October 7, 2014, the VSCC approved the Merger, and on November 20, 2014, FERC approved the Merger. On December 22, 2014, the applicable waiting period under the HSR Act expired, and the HSR Act no longer precludes completion of the Merger. Although the Department of Justice (DOJ) allowed the waiting period under the HSR Act to expire without taking any action with respect to the Merger, the DOJ has not advised PHI that it has concluded its investigation. In addition, the transfer of control of certain communications licenses held by certain of PHI s subsidiaries has been approved by the FCC. The NJBPU approved the Merger on February 11, 2015. On February 13, 2015, Pepco Holdings, Delmarva Power & Light Company (DPL), Exelon, certain of Exelon s affiliates, the Staff of the DPSC and certain other parties, filed a settlement agreement with the DPSC with respect to the Merger. This settlement agreement is subject to approval by the DPSC.

On March 10, 2015, Exelon, PHI, Pepco and Delmarva Power & Light Company (DPL), and certain of their respective affiliates (Joint Applicants), filed with the MPSC a settlement agreement entered into with The Alliance for Solar Choice, which is one of the stakeholder groups participating in the MPSC approval proceeding. On March 16, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with Montgomery and Prince George s Counties in Maryland, and a number of other parties, including the National Housing Trust, the National Consumer Law Center, other organizations representing low and moderate income interests and a consortium of nine recreational trail advocacy organizations. The MPSC staff, the State of Maryland and the Maryland Energy Administration, and the Office of People s Counsel have each filed briefs in opposition to the settlement agreements. The settlement agreements, along with the Merger and other issues in the proceeding, are subject to MPSC approval.

The Merger Agreement may be terminated by each of PHI and Exelon under certain circumstances, including if the Merger is not consummated by July 29, 2015 (subject to extension by PHI or Exelon to October 29, 2015, if all of the conditions to closing, other than the conditions related to obtaining regulatory approvals, have been satisfied). The Merger Agreement also provides for certain termination rights for both PHI and Exelon, and further provides that, upon termination of the Merger Agreement under certain specified circumstances, PHI will be required to pay Exelon a termination fee of \$259 million or reimburse Exelon for its expenses up to \$40 million (which reimbursement of expenses shall reduce on a dollar for dollar basis any termination fee subsequently payable by PHI), provided, however, that if the Merger Agreement is terminated in connection with an acquisition proposal made under certain circumstances by a person who made an acquisition proposal between April 1, 2014 and the date of the Merger Agreement, the termination fee will be \$293 million plus reimbursement of Exelon for its expenses up to \$40 million (not subject to offset). In addition, if the Merger Agreement is terminated under certain circumstances due to the failure to obtain regulatory approvals with the respect to the Merger or the breach by Exelon of its obligations in respect of obtaining such regulatory approvals (a Regulatory Termination), PHI will be able to redeem any issued and outstanding Preferred Stock at par value, and in that case, Exelon will be required to pay all documented out-of-pocket expenses incurred by PHI in connection with the Merger Agreement or the transactions contemplated thereby, up to \$40 million. If the Merger Agreement is terminated, other than for a Regulatory Termination, PHI will be required to

redeem the Preferred Stock at the purchase price of \$10,000 per share, plus any unpaid accrued and accumulated dividends thereupon.

57

**PEPCO** 

### (2) SIGNIFICANT ACCOUNTING POLICIES

## **Financial Statement Presentation**

Pepco s unaudited financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). Pursuant to the rules and regulations of the Securities and Exchange Commission, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with GAAP have been omitted. Therefore, these financial statements should be read along with the annual financial statements included in Pepco s annual report on Form 10-K for the year ended December 31, 2014. In the opinion of Pepco s management, the unaudited financial statements contain all adjustments (which all are of a normal recurring nature) necessary to state fairly Pepco s financial condition as of March 31, 2015, in accordance with GAAP. The year-end December 31, 2014 balance sheet included herein was derived from audited financial statements, but does not include all disclosures required by GAAP. Interim results for the three months ended March 31, 2015 may not be indicative of results that will be realized for the full year ending December 31, 2015.

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities in the financial statements and accompanying notes. Although Pepco believes that its estimates and assumptions are reasonable, they are based upon information available to management at the time the estimates are made. Actual results may differ significantly from these estimates.

Significant matters that involve the use of estimates include the assessment of contingencies, the calculation of future cash flows and fair value amounts for use in asset impairment evaluations, pension and other postretirement benefits assumptions, the assessment of the adequacy of the allowance for uncollectible accounts, the assessment of the probability of recovery of regulatory assets, accrual of storm restoration costs, accrual of unbilled revenue, recognition of changes in network service transmission rates for prior service year costs, accrual of loss contingency liabilities for general litigation and auto and other liability claims and income tax provisions and reserves. Additionally, Pepco is subject to legal, regulatory, and other proceedings and claims that arise in the ordinary course of its business. Pepco records an estimated liability for these proceedings and claims when it is probable that a loss has been incurred and the loss is reasonably estimable.

## Taxes Assessed by a Governmental Authority on Revenue-Producing Transactions

Taxes included in Pepco s gross revenues were \$78 million for each of the three months ended March 31, 2015 and 2014.

## (3) NEWLY ADOPTED ACCOUNTING STANDARDS

## **Business Combinations (ASC 805)**

In November 2014, the FASB issued new recognition and disclosure requirements related to pushdown accounting. The new recognition requirements grant an acquired entity (or its subsidiaries) the option to elect whether and when a

new accounting and reporting basis (pushdown accounting) will be applied when an acquirer obtains control of the acquired entity. This election may be made by the acquired entity (or its subsidiaries) for future change-in-control events or for its most recent change-in-control event, and the acquired entity will be required to determine whether pushdown accounting will be applied in the reporting period in which the change-in-control event occurs or in a subsequent reporting period.

The new required disclosures include information that enables financial statement users to evaluate the effects of pushdown accounting. Disclosures are required to be made in the period in which pushdown accounting is applied and are expected to include both qualitative and quantitative information.

The new recognition and disclosure requirements became effective on a prospective basis on November 18, 2014.

#### (4) RECENTLY ISSUED ACCOUNTING STANDARDS, NOT YET ADOPTED

### Revenue from Contracts with Customers (Accounting Standards Codification (ASC) 606)

In May 2014, the Financial Accounting Standards Board (FASB) issued new recognition and disclosure requirements for revenue from contracts with customers, which supersedes the existing revenue recognition guidance. The new recognition requirements focus on when the customer obtains control of the goods or services, rather than the current risks and rewards model of recognition. The core principle of the new standard is that an entity will recognize revenue when it transfers goods or services to its customers in an amount that reflects the consideration an entity expects to be entitled to for those goods or services. The new disclosure requirements will include information intended to communicate the nature, amount, timing and any uncertainty of revenue and cash flows from applicable contracts, including any significant judgments and changes in judgments and assets recognized from the costs to obtain or fulfill a contract. Entities will generally be required to make more estimates and use more judgment under the new standard.

**PEPCO** 

The new requirements are expected to be effective for Pepco beginning January 1, 2018, and may be implemented either retrospectively for all periods presented, or as a cumulative-effect adjustment as of January 1, 2018. Early adoption is expected to be permitted, but not before January 1, 2017. Pepco is currently evaluating the potential impact of this new guidance on its financial statements and which implementation approach to select.

## **Presentation of Debt Issuance Costs (ASC 835)**

In April 2015, the FASB issued new guidance for the presentation of debt issuance costs on the balance sheet. Debt issuance costs are currently required to be presented on the balance sheet as assets. However, under the new requirements, these debt issuance costs will be offset against the debt to which the costs relate. The new requirements will be effective for Pepco beginning January 1, 2016, and are required to be implemented on a retrospective basis for all periods presented. Early adoption is permitted. Pepco is currently evaluating the potential impact of this new guidance on its consolidated financial statements, but the impact is not expected to be material.

### (5) SEGMENT INFORMATION

Pepco operates its business as one regulated utility segment, which includes all of its services as described above.

#### (6) REGULATORY MATTERS

#### **Rate Proceedings**

As further described in Note (1), Organization, on April 29, 2014, PHI entered into the Merger Agreement with Exelon and Merger Sub. Subject to certain exceptions, prior to the Merger or the termination of the Merger Agreement, PHI and its subsidiaries may not, without the consent of Exelon, initiate, file or pursue any rate cases, other than pursuing the conclusion of the pending filings indicated below.

#### Bill Stabilization Adjustment

A decoupling mechanism, the bill stabilization adjustment (BSA), was approved and implemented for Pepco electric service in Maryland and in the District of Columbia.

59

**PEPCO** 

#### Maryland

Pepco Electric Distribution Base Rates

Under the Merger Agreement, Pepco is permitted, and intends to continue, to pursue the conclusion of the following matters. However, Pepco is not permitted to initiate or file any new electric distribution base rate cases in Maryland without Exelon s consent.

#### 2011 Base Rate Proceeding

In December 2011, Pepco submitted an application with the MPSC to increase its electric distribution base rates. The filing sought approval of an annual rate increase of approximately \$68.4 million (subsequently adjusted by Pepco to approximately \$66.2 million), based on a requested ROE of 10.75%. In July 2012, the MPSC issued an order approving an annual rate increase of approximately \$18.1 million, based on an ROE of 9.31%. Among other things, the order also authorized Pepco to recover the actual cost of advanced metering infrastructure (AMI) meters installed during the 2011 test year, stating that cost recovery for AMI deployment will be allowed in future rate cases in which Pepco demonstrates that the system is cost effective. The new rates became effective on July 20, 2012. The Maryland Office of People s Counsel has sought rehearing on the portion of the order allowing Pepco to recover the costs of AMI meters installed during the test year; that motion remains pending.

#### 2012 Base Rate Proceeding Phase I

In November 2012, Pepco submitted an application with the MPSC to increase its electric distribution base rates. The filing sought approval of an annual rate increase of approximately \$60.8 million, based on a requested ROE of 10.25%. In July 2013, the MPSC issued an order in this proceeding approving an annual rate increase of approximately \$27.9 million, based on an ROE of 9.36%. The order excludes the cost of AMI meters from Pepco s rate base until such time as Pepco demonstrates the cost effectiveness of the AMI system; as a result, costs for AMI meters incurred with respect to the 2012 test year and beyond will be treated as other incremental AMI costs incurred in conjunction with the deployment of the AMI system that are deferred and on which a carrying charge is deferred, but only until such cost effectiveness has been demonstrated and such costs are included in rates. However, MPSC s July 2012 order issued in connection with Pepco s 2011 base rate proceeding, which allowed Pepco to recover the costs of meters installed during the 2011 test year for that case, remains in effect.

The July 2013 order also approved a Grid Resiliency Charge, which went into effect on January 1, 2014, for recovery of costs totaling approximately \$24.0 million associated with Pepco s proposed plan to accelerate investments related to certain priority feeders, provided that, before implementing the surcharge, Pepco (i) provides additional information to the MPSC related to performance objectives, milestones and costs, and (ii) makes annual filings with the MPSC thereafter concerning this project, which will permit the MPSC to establish the applicable Grid Resiliency Charge rider for each following year. The MPSC rejected certain other cost recovery mechanisms, including Pepco s proposed reliability performance-based mechanism. The new rates were effective on July 12, 2013.

In July 2013, Pepco filed a notice of appeal of the July 2013 order in the Circuit Court for Baltimore City. Other parties also filed notices of appeal, which were consolidated with Pepco s appeal. In its appeal, Pepco asserted that the MPSC erred in failing to grant Pepco an adequate ROE, denying a number of other cost recovery mechanisms and

limiting Pepco s test year data to no more than four months of forecasted data in future rate cases. The other parties primarily asserted that the MPSC erred or acted arbitrarily and capriciously in allowing the recovery of certain costs by Pepco, in approving the Grid Resiliency Charge, and in refusing to reduce Pepco s rate base by known and measurable accumulated depreciation. In November 2014, the Circuit Court issued an order reversing the MPSC s decision on Pepco s ROE and directing the MPSC to make more specific findings regarding the impact of improved service reliability and the BSA in calculating Pepco s ROE. On all other issues appealed, the Circuit Court affirmed the MPSC s July 2013 order. Other parties to this proceeding have filed notices of appeal of the Circuit Court s decision to the Court of Special Appeals. Pepco has elected not to appeal this decision.

**PEPCO** 

## 2013 Base Rate Proceeding Phase I

In December 2013, Pepco submitted an application with the MPSC to increase its electric distribution base rates. The filing sought approval of an annual rate increase of approximately \$43.3 million (adjusted by Pepco to approximately \$37.4 million on April 15, 2014), based on a requested ROE of 10.25%. The requested rate increase sought to recover expenses associated with Pepco s ongoing investments in reliability enhancement improvements and efforts to maintain safe and reliable service. In July 2014, the MPSC issued an order approving an annual rate increase of approximately \$8.75 million, based on an ROE of 9.62%. The new rates became effective on July 4, 2014. In July 2014, Pepco filed a petition for rehearing seeking reconsideration of the recovery of certain expenses, which the MPSC denied by its order issued in November 2014. In December 2014, Pepco filed a petition for judicial review of this MPSC order with the Circuit Court for Baltimore City. A hearing date of May 26, 2015 in this matter has been set.

## 2012 and 2013 Base Rate Proceedings Phase II

In August 2014, the MPSC issued an order establishing a Phase II proceeding in the 2012 base rate case described above (the 2012 Phase II proceeding) to address the tax implications of Pepco s net operating loss carryforward (NOLC), which had impacted certain of Pepco s rate adjustments in the 2012 base rate proceeding. Pepco filed a motion to dismiss the 2012 Phase II proceeding, asserting that the MPSC no longer has jurisdiction over the 2012 base rate case due to appeals having been filed by numerous parties. In September 2014, the MPSC issued an order staying the 2012 Phase II proceeding until further notice. In a similar Phase II proceeding in the 2013 base rate case described above, the MPSC issued an order in November 2014 upholding Pepco s treatment of the NOLC. Although Pepco believes the November 2014 MPSC order should be dispositive of the issues raised in the 2012 Phase II proceeding, the 2012 Phase II proceeding remains open until the appeal of the 2012 base rate proceeding is resolved, after which the MPSC will have authority to act on Phase II.

## FERC Transmission ROE Challenges

In February 2013, the public service commissions and public advocates of the District of Columbia, Maryland, Delaware and New Jersey, as well as DEMEC, filed a joint complaint at FERC against Pepco, and its affiliates DPL and Atlantic City Electric Company (ACE), as well as Baltimore Gas and Electric Company (BGE). The complainants challenged the base ROE and the application of the formula rate process, each associated with the transmission service that PHI s utilities provide. The complainants support an ROE within a zone of reasonableness of 6.78% and 10.33%, and have argued for a base ROE of 8.7%. The base ROE currently authorized by FERC for PHI s utilities is (i) 11.3% for facilities placed into service after January 1, 2006, and (ii) 10.8% for facilities placed into service prior to 2006. The 10.8% base ROE for facilities placed into service prior to 2006 receives a 50-basis-point incentive adder for being a member of a regional transmission organization. Pepco believes the allegations in this complaint are without merit and is vigorously contesting this complaint. In August 2014, FERC issued an order setting the matters in this proceeding for hearing, but holding the hearing in abeyance pending settlement discussions. The order also (i) directed that the evidence and analysis presented concerning ROE be guided by the new ROE methodology adopted by FERC in another proceeding (discussed below), and (ii) set February 27, 2013 as the refund effective date, should a refund result from this proceeding. After settlement discussions among the parties in this matter reached an impasse, in November 2014, the settlement judge issued an order terminating the settlement discussions. The matter is now before a hearing judge and a procedural schedule will be established for both the February 2013 complaint and a second

complaint (discussed below) that has been consolidated with the February 2013 complaint.

61

**PEPCO** 

In June 2014, FERC issued an order in a proceeding in which Pepco was not involved, in which it adopted a new ROE methodology for electric utilities. This new methodology replaces the existing one-step discounted cash flow analysis (which incorporates only short-term growth rates) traditionally used to derive ROE for electric utilities with the two-step discounted cash flow analysis (which incorporates both short-term and long-term measures of growth) used for natural gas and oil pipelines. As a result of the August 2014 FERC order discussed in the preceding paragraph, Pepco applied an estimated ROE based on the two-step methodology announced by FERC for the period over which its transmission revenues would be subject to refund as a result of the challenge, and recorded estimated reserves in the second quarter of 2014 related to this matter.

A second complaint against Pepco, DPL and ACE challenging the base ROE was filed at FERC in December 2014 by the same parties. Employing the new ROE methodology referenced above, the complainants contend that the resulting base ROE should be 8.8%. As stated above, this complaint has been consolidated with the February 2013 complaint. Consistent with the prior challenge, Pepco applied an estimated ROE based on the two-step methodology described above, and recorded estimated reserves in the fourth quarter of 2014 and in the first quarter of 2015 based on a refund effective date of December 8, 2014.

To the extent that the final ROE determined by FERC is lower than the ROE used to record the estimated reserves established with respect to the February 2013 and the December 2014 complaints, each ten basis point reduction in the ROE would result in a reduction of Pepco s operating income of \$0.8 million.

Under the Merger Agreement, Pepco is permitted to pursue the conclusion of these FERC matters and intends to continue to do so.

## **MPSC New Generation Contract Requirement**

In April 2012, the MPSC issued an order that requires Maryland electric distribution companies (EDCs) Pepco, DPL and BGE (collectively, the Contract EDCs) to negotiate and enter into a contract with the winning bidder of a competitive bidding process to build one new power plant in the range of 650 to 700 megawatts (MWs) beginning in 2015, in amounts proportional to their relative SOS loads. Under the terms of the order, the winning bidder will construct a 661 MW natural gas-fired combined cycle generation plant in Waldorf, Maryland, with an expected commercial operation date of June 1, 2015, and each of the Contract EDCs will recover its costs associated with the contract through surcharges on its respective SOS customers.

In response to a complaint filed by a group of generating companies in the PJM region, in September 2013, the U.S. District Court for the District of Maryland issued a ruling that the MPSC s April 2012 order violated the Supremacy Clause of the U.S. Constitution by attempting to regulate wholesale prices. In contrast, in October 2013, in response to appeals filed by the Contract EDCs and other parties, the Maryland Circuit Court for Baltimore City upheld the MPSC s orders requiring the Contract EDCs to enter into the contracts.

In October 2013, the Federal district court issued an order ruling that the contracts are illegal and unenforceable. The Federal district court order and its associated ruling could impact the state circuit court appeal, to which the Contract EDCs are parties, although such impact, if any, cannot be determined at this time. The Contract EDCs, the Maryland Office of People s Counsel and one generating company have appealed the Maryland Circuit Court s decision to the Maryland Court of Special Appeals. In addition, in November 2013 both the winning bidder and the MPSC appealed

the Federal district court decision to the U.S. Court of Appeals for the Fourth Circuit, which affirmed the lower Federal court ruling. In November 2014, both the winning bidder and the MPSC petitioned the U.S. Supreme Court to consider hearing an appeal of the Fourth Circuit decision. The petitions remain pending.

The Maryland Court of Special Appeals has stayed the appeal of the Baltimore City Circuit Court decision until July 23, 2015.

62

**PEPCO** 

Assuming the contracts, as currently written, were to become effective by the expected commercial operation date of June 1, 2015, Pepco continues to believe that it may be required to record its proportional share of the contracts as derivative instruments at fair value and record related regulatory assets of approximately the same amount because Pepco would recover any payments under the contracts from SOS customers. Pepco has concluded that any accounting for these contracts would not be required until all legal proceedings related to these contracts and the actions of the MPSC in the related proceeding have been resolved.

Under the Merger Agreement, Pepco is permitted to pursue the conclusion of this matter and intends to continue to do so

#### **District of Columbia Power Line Undergrounding Initiative**

In May 2014, the Council of the District of Columbia enacted the Electric Company Infrastructure Improvement Financing Act of 2014 (the Improvement Financing Act), which provides enabling legislation for the District of Columbia Power Line Undergrounding (DC PLUG) initiative. This \$1 billion initiative seeks to selectively place underground some of the District of Columbia s most outage-prone power lines, which lines and surrounding conduit would be owned and maintained by Pepco.

The Improvement Financing Act provides that: (i) Pepco is to fund approximately \$500 million of the estimated cost to complete the DC PLUG initiative, recovering those costs through a surcharge on the electric bills of Pepco District of Columbia customers; (ii) \$375 million of the DC PLUG initiative cost is to be financed by the District of Columbia s issuance of securitized bonds, which bonds will be repaid through a surcharge on the electric bills of Pepco District of Columbia customers that Pepco will collect on behalf of and remit to the District of Columbia; and (iii) the remaining costs up to \$125 million are to be covered by the existing capital projects program of the District of Columbia Department of Transportation (DDOT). Pepco will not earn a return on or a return of the cost of the assets funded with the proceeds of the securitized bonds or assets that are constructed by DDOT under its capital projects program, but ownership and responsibility for the operation and maintenance of such assets will be transferred to Pepco for a nominal amount.

In June 2014, Pepco and DDOT filed a Triennial Plan related to the construction of selected underground feeders in the District of Columbia and recovery of Pepco s investment through a volumetric surcharge (the Triennial Plan), all in accordance with the Improvement Financing Act. In August 2014, Pepco filed an application for the issuance of a financing order to provide for the issuance of the District s bonds and a volumetric surcharge for the District to recover the costs associated with the bond issuance.

In November 2014, the DCPSC issued an order approving the Triennial Plan and Pepco s volumetric surcharge, and issued the financing order. Together these orders permit (i) Pepco and DDOT to commence proposed construction under the Triennial Plan; (ii) the District of Columbia to issue the necessary bonds to fund the District of Columbia s portion of the DC PLUG initiative; and (iii) the establishment of the customer surcharges contemplated by the Improvement Financing Act. In December 2014, a party to the proceeding sought reconsideration from the DCPSC of both decisions. Final decisions denying both requests for reconsideration were issued by the DCPSC on January 22, 2015 and February 2, 2015, respectively.

In December 2014, a party filed a petition for review with the District of Columbia Court of Appeals disputing the DCPSC s denial of its motion to intervene. The case is scheduled to be heard by the District of Columbia Court of Appeals in June 2015. In March 2015, a party filed with the District of Columbia Court of Appeals a petition for review of the orders approving the Triennial Plan and issuing the financing order. The procedural schedule for that appeal has not yet been set.

Under the Merger Agreement, Pepco is permitted to pursue the DC PLUG initiative and intends to continue to do so.

63

**PEPCO** 

#### **Merger Approval Proceedings**

#### District of Columbia

On June 18, 2014, Exelon, PHI and Pepco, and certain of their respective affiliates, filed an application with the DCPSC seeking approval of the Merger. To approve the Merger, the DCPSC must find that the Merger is in the public interest. In an order issued August 22, 2014, the DCPSC stated that to make the determination of whether the transaction is in the public interest, it will analyze the transaction in the context of seven factors to determine whether the transaction balances the interests of shareholders and investors with ratepayers and the community, whether the benefits to shareholders do or do not come at the expense of the ratepayers, and whether the transaction produces a direct and tangible benefit to ratepayers. The seven factors identified by the DCPSC are the effects of the transaction on: (i) ratepayers, shareholders, the financial health of the utility standing alone and as merged, and the local economy; (ii) utility management and administrative operations; (iii) the public safety and the safety and reliability of services; (iv) risks associated with all of the affiliated non-jurisdictional business operations, including nuclear operations, of the applicants; (v) the DCPSC s ability to regulate the utility effectively following the Merger; (vi) competition in the local retail and wholesale markets that impacts the District and District ratepayers; and (vii) conservation of natural resources and preservation of environmental quality. District of Columbia law does not impose any time limit on the DCPSC s review of the Merger. The DCPSC held evidentiary hearings in March and April 2015.

#### Maryland

On August 19, 2014, the Joint Applicants filed an application with the MPSC seeking approval of the Merger. Maryland law requires the MPSC to approve a merger subject to its review if it finds that the merger is consistent with the public interest, convenience and necessity, including its benefits to and impact on consumers. In making this determination, the MPSC is required to consider the following 12 criteria: (i) the potential impact of the merger on rates and charges paid by customers and on the services and conditions of operation of the utility; (ii) the potential impact of the merger on continuing investment needs for the maintenance of utility services, plant and related infrastructure; (iii) the proposed capital structure that will result from the merger, including allocation of earnings from the utility; (iv) the potential effects on employment by the utility; (v) the projected allocation between the utility s shareholders and ratepayers of any savings that are expected; (vi) issues of reliability, quality of service and quality of customer service; (vii) the potential impact of the merger on community investment; (viii) affiliate and cross-subsidization issues; (ix) the use or pledge of utility assets for the benefit of an affiliate; (x) jurisdictional and choice-of-law issues; (xi) whether it is necessary to revise the MPSC s ring-fencing and affiliate code of conduct regulations in light of the merger; and (xii) any other issues the MPSC considers relevant to the assessment of the merger. Evidentiary hearings were held beginning on January 26, 2015. On March 10, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with The Alliance for Solar Choice, which is one of the stakeholder groups participating in the MPSC approval proceeding. On March 16, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with Montgomery and Prince George s Counties in Maryland, and a number of other parties, including the National Housing Trust, the National Consumer Law Center, other organizations representing low and moderate income interests, and a consortium of nine recreational trail advocacy organizations. The MPSC staff, the State of Maryland and the Maryland Energy Administration, and the Office of People s Counsel have each filed briefs in opposition to the settlement agreements. The settlement agreements, along with the Merger and other issues in the proceeding, are subject to MPSC approval.

On March 23, 2015, the MPSC issued a modified procedural schedule, pursuant to which settlement hearings were held in April and the deadline for a decision from the MPSC is May 15, 2015.

64

**PEPCO** 

#### **Virginia**

On June 3, 2014, Exelon, PHI, Pepco and DPL, and certain of their respective affiliates, filed an application with the VSCC seeking approval of the Merger. Virginia law provides that, if the VSCC determines, with or without hearing, that adequate service to the public at just and reasonable rates will not be impaired or jeopardized by granting the application for approval, then the VSCC shall approve a merger with such conditions that the VSCC deems to be appropriate in order to satisfy this standard. On October 7, 2014, the VSCC issued an order approving the Merger.

## Federal Energy Regulatory Commission

On May 30, 2014, Exelon, PHI, Pepco, DPL and ACE, and certain of their respective affiliates, submitted to FERC a Joint Application for Authorization of Disposition of Jurisdictional Assets and Merger under Section 203 of the Federal Power Act. Under that section, FERC shall approve a merger if it finds that the proposed transaction will be consistent with the public interest. On November 20, 2014, FERC issued an order approving the Merger.

### (7) PENSION AND OTHER POSTRETIREMENT BENEFITS

Pepco accounts for its participation in PHI s single-employer plans, PHI s noncontributory retirement plan (the PHI Retirement Plan) and its other postretirement benefits plan, the Pepco Holdings, Inc. Welfare Plan for Retirees (the OPEB Plan), as participation in multiemployer plans. PHI s pension and other postretirement net periodic benefit cost for the three months ended March 31, 2015 and 2014, before intercompany allocations from the PHI Service Company, were \$24 million and \$18 million, respectively. Pepco s allocated share was \$8 million and \$7 million, respectively, for the three months ended March 31, 2015 and 2014.

In the first quarter of 2015 and 2014, Pepco made no contributions to the PHI Retirement Plan.

## (8) **DEBT**

## **Credit Facility**

PHI, Pepco, DPL and ACE maintain an unsecured syndicated credit facility to provide for their respective liquidity needs, including obtaining letters of credit, borrowing for general corporate purposes and supporting their commercial paper programs. On August 1, 2013, as permitted under the existing terms of the credit agreement, a request by PHI, Pepco, DPL and ACE to extend the credit facility termination date to August 1, 2018 was approved. All of the terms and conditions as well as pricing remained the same.

The aggregate borrowing limit under the amended and restated credit facility is \$1.5 billion, all or any portion of which may be used to obtain loans and up to \$500 million of which may be used to obtain letters of credit. The facility also includes a swingline loan sub-facility, pursuant to which each company may make same day borrowings in an aggregate amount not to exceed 10% of the total amount of the facility. Any swingline loan must be repaid by the borrower within fourteen days of receipt. The credit sublimit is \$750 million for PHI and \$250 million for each of Pepco, DPL and ACE. The sublimits may be increased or decreased by the individual borrower during the term of the facility, except that (i) the sum of all of the borrower sublimits following any such increase or decrease must equal the total amount of the facility and (ii) the aggregate amount of credit used at any given time by (a) PHI may not exceed

\$1.25 billion and (b) each of Pepco, DPL or ACE may not exceed the lesser of \$500 million and the maximum amount of short-term debt the company is permitted to have outstanding by its regulatory authorities. The total number of the sublimit reallocations may not exceed eight per year during the term of the facility.

The interest rate payable by each company on utilized funds is, at the borrowing company s election, (i) the greater of the prevailing prime rate, the federal funds effective rate plus 0.5% and the one month London Interbank Offered Rate plus 1.0%, or (ii) the prevailing Eurodollar rate, plus a margin that varies according to the credit rating of the borrower.

**PEPCO** 

In order for a borrower to use the facility, certain representations and warranties must be true and correct, and the borrower must be in compliance with specified financial and other covenants, including (i) the requirement that each borrowing company maintain a ratio of total indebtedness to total capitalization of 65% or less, computed in accordance with the terms of the credit agreement, which calculation excludes from the definition of total indebtedness certain trust preferred securities and deferrable interest subordinated debt (not to exceed 15% of total capitalization), (ii) with certain exceptions, a restriction on sales or other dispositions of assets, and (iii) a restriction on the incurrence of liens on the assets of a borrower or any of its significant subsidiaries other than permitted liens. The credit agreement contains certain covenants and other customary agreements and requirements that, if not complied with, could result in an event of default and the acceleration of repayment obligations of one or more of the borrowers thereunder. Each of the borrowers was in compliance with all covenants under this facility as of March 31, 2015.

The absence of a material adverse change in PHI s business, property, results of operations or financial condition is not a condition to the availability of credit under the credit agreement. The credit agreement does not include any rating triggers.

As of March 31, 2015 and December 31, 2014, the amount of cash plus borrowing capacity under the credit facility available to meet the liquidity needs of PHI s utility subsidiaries in the aggregate was \$547 million and \$413 million, respectively. Pepco s borrowing capacity under the credit facility at any given time depends on the amount of the subsidiary borrowing capacity being utilized by DPL and ACE and the portion of the total capacity being used by PHI.

#### **Credit Facility Amendment**

On May 20, 2014, PHI, Pepco, DPL and ACE entered into an amendment of and consent with respect to the credit agreement (the Consent). PHI was required to obtain the consent of certain of the lenders under the credit facility in order to permit the consummation of the Merger. Pursuant to the Consent, certain of the lenders consented to the consummation of the Merger and the subsequent conversion of PHI from a Delaware corporation to a Delaware limited liability company, provided that the Merger and subsequent conversion are consummated on or before October 29, 2015. In addition, the Consent amends the definition of Change in Control in the credit agreement to mean, following consummation of the Merger, an event or series of events by which Exelon no longer owns, directly or indirectly, 100% of the outstanding shares of voting stock of Pepco Holdings.

## **Commercial Paper**

Pepco maintains an on-going commercial paper program to address its short-term liquidity needs. As of March 31, 2015, the maximum capacity available under the program was \$500 million, subject to available borrowing capacity under the credit facility.

Pepco had no commercial paper outstanding at March 31, 2015. The weighted average interest rate for commercial paper issued by Pepco during the three months ended March 31, 2015 was 0.43%, and the weighted average maturity of all commercial paper issued by Pepco during the three months ended March 31, 2015 was five days.

## **Other Financing Activities**

## **Bond Issuance**

In March 2015, Pepco issued \$200 million of 4.15% first mortgage bonds due March 15, 2043, with a 3.9% yield to maturity. Net proceeds from the issuance of the bonds, which included a premium of \$8 million, were used to repay outstanding commercial paper and for general corporate purposes.

66

**PEPCO** 

#### Sale of Receivables

During 2014, Pepco, as seller, entered into a purchase agreement with a buyer to sell receivables from an energy savings project pursuant to a Task Order entered into under a General Services Administration area-wide agreement. The purchase price to be received by Pepco is approximately \$12 million. The energy savings project, which is being performed by Pepco Energy Services, Inc. and its subsidiaries (Pepco Energy Services), was completed in 2014. Pursuant to the purchase agreement, following acceptance of the energy savings project by the buyer, the buyer is entitled to receive the contract payments under the Task Order payable by the customer over approximately 9 years. The energy savings project was accepted during the first quarter of 2015 and the amount was removed from the Current portion of long-term debt and project funding.

## (9) INCOME TAXES

A reconciliation of Pepco s effective income tax rates is as follows:

	Three Months Ended March 31, 2015 2014				
		(millions o	f dollars)		
Income tax at Federal statutory rate	\$13	35.0%	\$ 17	35.0%	
Increases (decreases) resulting from:					
State income taxes, net of Federal effect	2	5.3%	3	6.3%	
Asset removal costs	(3)	(7.9)%	(2)	(4.2)%	
Change in estimates and interest related to uncertain and effectively					
settled tax positions			(1)	(2.1)%	
Other, net		(0.8)%	(1)	(1.7)%	
Income tax expense	\$12	31.6%	\$16	33.3%	

Pepco s effective tax rates for the three months ended March 31, 2015 and 2014 and were 31.6% and 33.3%, respectively.

#### **Changes to the District of Columbia Tax Law**

On February 26, 2015, the District of Columbia Fiscal Year 2015 Budget Support Act of 2014 became law, effective January 1, 2015. The law revised the apportionment methodology for corporate tax and included a phase-down of the corporate tax rate from 9.975% to 8.25% by fiscal year 2019. The change in law required Pepco to remeasure its net deferred tax liabilities in the first quarter of 2015. This remeasurement resulted in Pepco reducing its deferred tax liabilities by \$23 million in the first quarter of 2015 to reflect the initial reduction in the tax rate from 9.975% to 9.4% for 2015. This reduction to the deferred tax liabilities was offset by a corresponding decrease to Pepco s regulatory assets. Further reductions to the corporate tax rate beyond 2015 will depend upon future revenue projections for the District of Columbia.

## (10) FAIR VALUE DISCLOSURES

## Financial Instruments Measured at Fair Value on a Recurring Basis

Pepco applies FASB guidance on fair value measurement (ASC 820) that established a framework for measuring fair value and expanded disclosures about fair value measurements. As defined in the guidance, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). Pepco utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated or generally unobservable. Accordingly, Pepco utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. The

67

**PEPCO** 

guidance establishes a fair value hierarchy that prioritizes the inputs used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3).

The following tables set forth, by level within the fair value hierarchy, Pepco s financial assets and liabilities that were accounted for at fair value on a recurring basis as of March 31, 2015 and December 31, 2014. As required by the guidance, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. Pepco s assessment of the significance of a particular input to the fair value measurement requires the exercise of judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

	Fair Value Measurements at March 31, 2015								
		_	d Prices in	1					
Description	Total	Active Markets for Identical Instruments (Level 1) (a) (million		Ma f Ide Instri		Significant Other Observable its Inputs		Unobs Inj	ificant ervable puts vel 3)
ASSETS									
Cash equivalents and restricted cash equivalents									
Treasury fund	\$116	\$	116	\$		\$			
Executive deferred compensation plan assets									
Money market funds and short-term									
investments	34		14		20				
Life insurance contracts	42				23		19		
Total	\$ 192	\$	130	\$	43	\$	19		
LIABILITIES									
Executive deferred compensation plan liabilities									
Life insurance contracts	\$ 6	\$		\$	6	\$			
Total	\$ 6	\$		\$	6	\$			

(a)

There were no transfers of instruments between level 1 and level 2 valuation categories during the three months ended March 31, 2015.

Description	Fair Total	Quoted Ac Ma f Ider Instru (Le	leasurem Prices in etive rkets for ntical numents vel 1) (a) (million	Signi Ot Obse Inj	ificant ther rvable puts l 2) (a)	Signi Unobs Inj	014 ificant servable puts vel 3)
ASSETS			,	J	ĺ		
Restricted cash equivalents Treasury fund	\$ 5	\$	5	\$		\$	
Executive deferred compensation plan assets Money market funds and short-term investments Life insurance contracts	34 41		13		21 23		18
Total  LIABILITIES	\$ 80	\$	18	\$	44	\$	18
Executive deferred compensation plan liabilities							
Life insurance contracts	\$ 7	\$		\$	7	\$	
Total	\$ 7	\$		\$	7	\$	

<sup>(</sup>a) There were no transfers of instruments between level 1 and level 2 valuation categories during the year ended December 31, 2014.

**PEPCO** 

Pepco classifies its fair value balances in the fair value hierarchy based on the observability of the inputs used in the fair value calculation as follows:

Level 1 Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 Pricing inputs are other than quoted prices in active markets included in level 1, which are either directly or indirectly observable as of the reporting date. Level 2 includes those financial instruments that are valued using broker quotes in liquid markets and other observable data. Level 2 also includes those financial instruments that are valued using methodologies that have been corroborated by observable market data through correlation or by other means. Significant assumptions are observable in the marketplace throughout the full term of the instrument and can be derived from observable data or are supported by observable levels at which transactions are executed in the marketplace.

Executive deferred compensation plan assets and liabilities categorized as level 2 consist of life insurance policies and certain employment agreement obligations. The life insurance policies are categorized as level 2 assets because they are valued based on the assets underlying the policies, which consist of short-term cash equivalents and fixed income securities that are priced using observable market data and can be liquidated for the value of the underlying assets as of March 31, 2015. The level 2 liability associated with the life insurance policies represents a deferred compensation obligation, the value of which is tracked via underlying insurance sub-accounts. The sub-accounts are designed to mirror existing mutual funds and money market funds that are observable and actively traded.

The value of certain employment agreement obligations (which are included with life insurance contracts in the tables above) is derived using a discounted cash flow valuation technique. The discounted cash flow calculations are based on a known and certain stream of payments to be made over time that are discounted to determine their net present value. The primary variable input, the discount rate, is based on market-corroborated and observable published rates. These obligations have been classified as level 2 within the fair value hierarchy because the payment streams represent contractually known and certain amounts and the discount rate is based on published, observable data.

Level 3 Pricing inputs that are significant and generally less observable than those from objective sources. Level 3 includes those financial instruments that are valued using models or other valuation methodologies.

Executive deferred compensation plan assets include certain life insurance policies that are valued using the cash surrender value of the policies, net of loans against those policies. The cash surrender values do not represent a quoted price in an active market; therefore, those inputs are unobservable and the policies are categorized as level 3. Cash surrender values are provided by third parties and reviewed by Pepco for reasonableness.

**PEPCO** 

Reconciliations of the beginning and ending balances of Pepco s fair value measurements using significant unobservable inputs (level 3) for the three months ended March 31, 2015 and 2014 are shown below:

	Life Insurance Contra Three Months Ende March 31,				
	20		)14		
Beginning balance as of January 1	\$	тиноп 18	s of dollar \$	rs) 18	
Total gains (losses) (realized and unrealized):					
Included in income		1		1	
Included in accumulated other comprehensive loss					
Purchases					
Issuances				(1)	
Settlements					
Transfers in (out) of level 3					
Ending balance as of March 31	\$	19	\$	18	

The breakdown of realized and unrealized gains on level 3 instruments included in income as a component of Other operation and maintenance expense for the periods below were as follows:

	Thre		nths En ch 31,	ded	
	2015 (million, dollars			U	
Total gains included in income for the period	\$	1	\$	1	
Change in unrealized gains relating to assets still held at reporting date	\$	1	\$	1	

## **Other Financial Instruments**

The estimated fair values of Pepco s Long-term debt instruments that are measured at amortized cost in Pepco s financial statements and the associated levels of the estimates within the fair value hierarchy as of March 31, 2015 and December 31, 2014 are shown in the tables below. As required by the fair value measurement guidance, debt instruments are classified in their entirety within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. Pepco s assessment of the significance of a particular input to the fair value measurement requires the exercise of judgment, which may affect the valuation of fair value debt instruments and

their placement within the fair value hierarchy levels.

The fair value of Long-term debt categorized as level 2 is based on a blend of quoted prices for the debt and quoted prices for similar debt on the measurement date. The blend places more weight on current pricing information when determining the final fair value measurement. The fair value information is provided by brokers and Pepco reviews the methodologies and results.

70

**PEPCO** 

The Project funding represents debt instruments issued by Pepco related to its construction contracts. Project funding is categorized as level 3 because PHI concluded that the amortized cost carrying amounts for these instruments approximate fair value, which does not represent a quoted price in an active market.

	Fair Value Measurements at March 31, 2015								
	Quoted Prices in								
Description	Active Markets for Identical Instruments Total (Level 1)		Markets for Identical Instruments (Level 1)  Observed I		nificant Other servable nputs evel 2)	Significant Unobservable Inputs (Level 3)			
LIABILITIES		(1)	nillions (	<i>յ</i> ստա	us)				
LIABILITIES									
Debt instruments									
Long-term debt (a)	\$ 2,884	\$	1,624	\$	1,260	\$			

(a) The carrying amount for Long-term debt was \$2,332 million as of March 31, 2015.

Description		alue Measureme Quoted Prices in Active Markets for Identical Instruments (Level 1) (millions	Sig (Obs I	nificant Other servable nputs evel 2)	Signi Unobs In <sub>l</sub>	Significant Unobservable Inputs (Level 3)	
LIABILITIES		(Hillions	oj uoi	uis)			
Debt instruments Long-term debt (a)	\$ 2,624	\$	\$	2,624	\$		
Project funding	12	Ψ	Ψ	2,024	Ψ	12	
Total	\$ 2,636	\$	\$	2,624	\$	12	

(a) The carrying amount for Long-term debt was \$2,124 million as of December 31, 2014.

The carrying amounts of all other financial instruments in the accompanying financial statements approximate fair value.

## (11) COMMITMENTS AND CONTINGENCIES

## **General Litigation**

From time to time, Pepco is named as a defendant in litigation, usually relating to general liability or auto liability claims that resulted in personal injury or property damage to third parties. Pepco is self-insured against such claims up to a certain self-insured retention amount and maintains insurance coverage against such claims at higher levels, to the extent deemed prudent by management. In addition, Pepco s contracts with its vendors generally require the vendors to name Pepco as an additional insured for the amount at least equal to Pepco s self-insured retention. Further, Pepco s contracts with its vendors require the vendors to indemnify Pepco for various acts and activities that may give rise to claims against Pepco. Loss contingency liabilities for both asserted and unasserted claims are recognized if it is probable that a loss will result from such a claim and if the amounts of the losses can be reasonably estimated. Although the outcome of the claims and proceedings cannot be predicted with any certainty, management believes that there are no existing claims or proceedings that are likely to have a material adverse effect on Pepco s financial condition, results of operations or cash flows. At March 31, 2015, Pepco had recorded estimated loss contingency liabilities for general litigation totaling approximately \$14 million (including amounts related to the matter specifically described below), and the portion of these estimated loss contingency liabilities in excess of the self-insured retention amount was substantially offset by estimated insurance receivables.

71

**PEPCO** 

### Substation Injury Claim

In May 2013, a worker employed by a subcontractor to erect a scaffold at a Pepco substation came into contact with an energized transformer and suffered serious injuries. In August 2013, the individual filed suit against Pepco in the Circuit Court for Montgomery County, Maryland, seeking damages for past and future medical expenses, past and future lost wages, pain and suffering and the cost of a life care plan. On October 22, 2014, an award of approximately \$21.7 million was entered in favor of the plaintiff in this matter. On March 10, 2015, Pepco and the insurers entered into a confidential settlement with the plaintiff for the payment of a lesser amount than the award. Pepco s insurer and the contractor s insurer together provided insurance coverage for the entirety of this liability, including coverage of Pepco s self-insured retention amount.

### **Environmental Matters**

Pepco is subject to regulation by various federal, regional, state and local authorities with respect to the environmental effects of its operations, including air and water quality control, solid and hazardous waste disposal and limitations on land use. Although penalties assessed for violations of environmental laws and regulations are not recoverable from customers of Pepco, environmental clean-up costs incurred by Pepco generally are included in its cost of service for ratemaking purposes. The total accrued liabilities for the environmental contingencies of Pepco described below at March 31, 2015 are summarized as follows:

	Transmission Legacy and Generation - Distribution Regulated (millions of dollars)			To	otal
Beginning balance as of January 1 Accruals	\$ 16	\$	3	\$	19
Payments					
Ending balance as of March 31	16		3		19
Less amounts in Other Current Liabilities	2				2
Amounts in Other Deferred Credits	\$ 14	\$	3	\$	17

### Peck Iron and Metal Site

The U.S. Environmental Protection Agency (EPA) informed Pepco in a May 2009 letter that Pepco may be a PRP under CERCLA with respect to the cleanup of the Peck Iron and Metal site in Portsmouth, Virginia, and for costs EPA has incurred in cleaning up the site. The EPA letter states that Peck Iron and Metal purchased, processed, stored and shipped metal scrap from military bases, governmental agencies and businesses and that the Peck Iron and Metal scrap operations resulted in the improper storage and disposal of hazardous substances. EPA bases its allegation that Pepco arranged for disposal or treatment of hazardous substances sent to the site on information provided by former Peck Iron and Metal personnel, who informed EPA that Pepco was a customer at the site. Pepco has advised EPA by letter

that its records show no evidence of any sale of scrap metal by Pepco to the site. Even if EPA has such records and such sales did occur, Pepco believes that any such scrap metal sales may be entitled to the recyclable material exemption from CERCLA liability. In September 2011, EPA initiated a remedial investigation/feasibility study (RI/FS) for the site using federal funds. Pepco cannot at this time estimate an amount or range of reasonably possible loss associated with this RI/FS, any remediation activities to be performed at the site or any other costs that EPA might seek to impose on Pepco.

72

**PEPCO** 

## **Ward Transformer Site**

In April 2009, a group of PRPs with respect to the Ward Transformer site in Raleigh, North Carolina, filed a complaint in the U.S. District Court for the Eastern District of North Carolina, alleging cost recovery and/or contribution claims against a number of entities, including Pepco, based on their alleged sale of transformers to Ward Transformer, with respect to past and future response costs incurred by the PRP group in performing a removal action at the site. In a March 2010 order, the court denied the defendants motion to dismiss. The litigation is moving forward with certain test case defendants (not including Pepco) filing summary judgment motions regarding liability. The case has been stayed as to the remaining defendants pending rulings upon the test cases. In a January 31, 2013 order, the Federal district court granted summary judgment for the test case defendant whom plaintiffs alleged was liable based on its sale of transformers to Ward Transformer. The Federal district court s order addresses only the liability of the test case defendant. Plaintiffs appealed the district court s order to the U.S. Court of Appeals for the Fourth Circuit. On March 20, 2015, the Fourth Circuit affirmed the district court s summary judgment decision for the sales test case defendant and on April 17, 2015, the Fourth Circuit denied the plaintiffs petition for rehearing *en banc*. Pepco has concluded that a loss is reasonably possible with respect to this matter, but is unable to estimate an amount or range of reasonably possible losses to which it may be exposed. Pepco does not believe that it had extensive business transactions, if any, with the Ward Transformer site.

## Benning Road Site

### Contamination of Lower Anacostia River

In September 2010, PHI received a letter from EPA identifying the Benning Road location, consisting of a generation facility formerly operated by Pepco Energy Services, and a transmission and distribution service center facility operated by Pepco, as one of six land-based sites potentially contributing to contamination of the lower Anacostia River. The generation facility was deactivated in June 2012 and the plant structures are being demolished, but the service center remains in operation. The principal contaminants allegedly of concern are polychlorinated biphenyls and polycyclic aromatic hydrocarbons. In December 2011, the U.S. District Court for the District of Columbia approved a consent decree entered into by Pepco and Pepco Energy Services with the District of Columbia Department of the Environment (DDOE), which requires Pepco and Pepco Energy Services to conduct a RI/FS for the Benning Road site and an approximately 10 to 15 acre portion of the adjacent Anacostia River. The RI/FS will form the basis for DDOE s selection of a remedial action for the Benning Road site and for the Anacostia River sediment associated with the site. The consent decree does not obligate Pepco or Pepco Energy Services to pay for or perform any remediation work, but it is anticipated that DDOE will look to Pepco and Pepco Energy Services to assume responsibility for cleanup of any conditions in the river that are determined to be attributable to past activities at the Benning Road site.

The remedial investigation field work began in January 2013 and was completed in December 2014. In addition, in conjunction with the power plant demolition activities, Pepco and Pepco Energy Services collected soil samples adjacent to and beneath the concrete basins for the cooling towers previously dismantled and removed from the site of the generating facility. This sampling showed localized areas of soil contamination associated with the cooling tower basins, and Pepco has submitted a plan to DDOE for the removal of contaminated soil in conjunction with the demolition and removal of the concrete basins. Having completed the remedial investigation field sampling, Pepco and Pepco Energy Services currently are drafting RI/FS reports for review and approval by DDOE after solicitation

and consideration of public comment. The next status report to the court is due on May 25, 2015.

The remediation costs accrued for this matter are included in the table above in the columns entitled Transmission and Distribution and Legacy Generation Regulated.

73

**PEPCO** 

#### NPDES Permit Limit Exceedances

Pepco holds a National Pollutant Discharge Elimination System (NPDES) permit issued by EPA with a June 19, 2009 effective date, which authorizes discharges from the Benning Road facility, including the Pepco Energy Services generating facility that was deactivated in 2012 and is being demolished. The 2009 permit imposed compliance monitoring and storm water best management practices to satisfy the District of Columbia s Total Maximum Daily Load (TMDL) standards for polychlorinated biphenyls, oil and grease, metals and other substances. As part of the implementation of the TMDL requirements, the permit also imposed numerical limits on certain substances in storm water discharges to the Anacostia River. Quarterly monitoring results since the issuance of the permit have shown consistent exceedances of the limits for copper and zinc, as well as occasional exceedances for iron and lead (and, more recently, pH). As required by the permit, Pepco initiated a study to identify the potential sources or causes of these exceedances at the site and to determine appropriate best management practices for achieving compliance with the permit limits. The initial study was completed in May 2012. Pepco has completed the implementation of the first two phases of the best management practices recommended in the study report (consisting principally of installing metal absorbing filters to capture contaminants from storm water flows, removing stored equipment from areas exposed to the weather, covering and painting exposed metal pipes, and covering and cleaning dumpsters). These measures have been effective in reducing metal concentrations in stormwater discharges; however, additional measures will be required to be implemented by Pepco to reduce the concentrations to levels required by the permit.

The NPDES permit was due to expire on June 19, 2014. Pepco submitted a permit renewal application on December 17, 2013. In November 2014, EPA advised Pepco that it will not renew the permit until the Benning Road facility has come into compliance with the existing permit limits. The current permit remains in effect pending EPA s action on the renewal application. Pepco has prepared a plan to implement the third phase of the best management practices recommended in the study report with the objective of achieving full compliance with the permit limits by the end of 2015. The plan was submitted to EPA on December 30, 2014, and Pepco has begun implementing those best practices in accordance with the plan. Pepco anticipates that EPA eventually may seek administrative penalties for past noncompliance with the permit limits. Whether such penalties will be imposed and, if so, the amount of any such penalties, is not known or estimable at this time. At present, Pepco expects that compliance with the permit limits can be achieved through a combination of enhanced storm drain inlet controls (filters and metal absorbing booms), enhanced site housekeeping, and enhanced inspection and maintenance of storm water controls. If these measures are not adequate to achieve compliance with the permit limits, however, it is possible that a capital project to install a storm water treatment system may be required. The need for any such capital expenditures will not be known until Pepco has implemented the third phase of the best management practices.

### Potomac River Mineral Oil Release

In January 2011, a coupling failure on a transformer cooler pipe resulted in a release of non-toxic mineral oil at Pepco s Potomac River substation in Alexandria, Virginia. An overflow of an underground secondary containment reservoir resulted in approximately 4,500 gallons of mineral oil flowing into the Potomac River.

In March 2014, Pepco and DDOE entered into a consent decree to resolve a threatened DDOE enforcement action, the terms of which include a combination of a civil penalty and a Supplemental Environmental Project (SEP) with a total cost to Pepco of \$875,000. The consent decree was approved and entered by the District of Columbia Superior Court on April 4, 2014. Pepco has paid the \$250,000 civil penalty imposed under the consent decree and, pursuant to the

consent decree, has made a one-time donation in the amount of \$25,000 to the Northeast Environmental Enforcement Training Fund, Inc., a non-profit organization that funds scholarships for environmental enforcement training. The consent decree confirmed that no further actions are required by Pepco to investigate, assess or remediate impacts to the river from the mineral oil release. To implement the SEP, Pepco has entered into an agreement with Living Classrooms Foundation,

74

**PEPCO** 

Inc., a non-profit educational organization, to provide \$600,000 to fund the design, installation and operation of a trash collection system at a storm water outfall that drains to the Anacostia River. DDOE approved the design for the trash collection system and efforts to secure necessary permits have commenced. Pepco expects that this system will be constructed and placed into operation by the end of 2015, which will satisfy Pepco s obligations under the consent decree. The next status hearing in this matter has been set for September 18, 2015.

The consent decree does not resolve potential claims under federal law for natural resource damages resulting from the mineral oil release. Pepco has engaged in separate discussions with DDOE and the federal resource trustees regarding the settlement of a possible natural resource damages claim under federal law. The federal trustees are still evaluating the claim and the terms of a possible settlement. At this time, it is uncertain whether or when the settlement discussions may resume or if the trustees will continue to pursue the natural resource damages claim. Based on discussions to date, Pepco does not believe that the resolution of the federal natural resource damages claim will have a material adverse effect on its financial condition, results of operations or cash flows.

As a result of the mineral oil release, Pepco implemented certain interim operational changes to the secondary containment systems at the facility which involve pumping accumulated storm water to an above-ground holding tank for off-site disposal. In December 2011, Pepco completed the installation of a treatment system designed to allow automatic discharge of accumulated storm water from the secondary containment system. Pepco has approached DDOE and EPA for approval to commence operation of the new system on a pilot basis to demonstrate its effectiveness in meeting both secondary containment requirements and water quality standards related to the discharge of storm water from the facility, but to date, no such approval has been obtained. In the meantime, Pepco is continuing to use the aboveground holding tank to manage storm water from the secondary containment system. Pepco also is evaluating other technical and regulatory options for managing storm water from the secondary containment system as alternatives to the proposed treatment system currently under discussion with EPA and DDOE.

The amount accrued for this matter is included in the table above in the column entitled Transmission and Distribution.

## Metal Bank Site

In the first quarter of 2013, the National Oceanic and Atmospheric Administration (NOAA) contacted Pepco on behalf of itself and other federal and state trustees to request that Pepco execute a tolling agreement to facilitate settlement negotiations concerning natural resource damages allegedly caused by releases of hazardous substances, including polychlorinated biphenyls, at the Metal Bank Cottman Avenue Superfund Site located in Philadelphia, Pennsylvania. Pepco executed a tolling agreement, which has been extended to March 15, 2016, and will continue settlement discussions with the NOAA, the trustees and other PRPs.

The amount accrued for this matter is included in the table above in the column entitled Transmission and Distribution.

## Brandywine Fly Ash Disposal Site

In February 2013, Pepco received a letter from the Maryland Department of the Environment (MDE) requesting that Pepco investigate the extent of waste on a Pepco right-of-way that traverses the Brandywine fly ash disposal site in

Brandywine, Prince George s County, Maryland, owned by NRG Energy, Inc. (as successor to GenOn MD Ash Management, LLC) (NRG). In July 2013, while reserving its rights and related defenses under a 2000 agreement covering the sale of this site, Pepco indicated its willingness to investigate the extent of, and propose an appropriate closure plan to address, ash on the right-of-way. Pepco submitted a schedule for development of a closure plan to MDE on September 30, 2013 and, by letter dated October 18, 2013, MDE approved the schedule.

75

**PEPCO** 

PHI and Pepco have determined that a loss associated with this matter for PHI and Pepco is probable and have estimated that the costs for implementation of a closure plan and cap on the site are in the range of approximately \$3 million to \$6 million. PHI and Pepco believe that the costs incurred in this matter will be recoverable from NRG under the 2000 sale agreement.

The amount accrued for this matter is included in the table above in the column entitled Transmission and Distribution.

## (12) RELATED PARTY TRANSACTIONS

PHI Service Company provides various administrative and professional services to PHI and its regulated and unregulated subsidiaries, including Pepco. The cost of these services is allocated in accordance with cost allocation methodologies set forth in the service agreement using a variety of factors, including the subsidiaries—share of employees, operating expenses, assets and other cost methods. These intercompany transactions are eliminated by PHI in consolidation and no profit results from these transactions at PHI. PHI Service Company costs directly charged or allocated to Pepco for the three months ended March 31, 2015 and 2014 were approximately \$64 million and \$53 million, respectively.

Pepco Energy Services performs utility maintenance services and high voltage underground transmission cabling, including services that are treated as capital costs, for Pepco. Amounts charged to Pepco by Pepco Energy Services for the three months ended March 31, 2015 and 2014 were approximately \$4 million and \$5 million, respectively.

As of March 31, 2015 and December 31, 2014, Pepco had the following balances on its balance sheets due to related parties:

	March 31, 2015 (million	mber 31, 2014 <i>llars</i> )
Payable to Related Party (current) (a)		
PHI Service Company	\$ (34)	\$ (27)
Pepco Energy Services (b)	(4)	(2)
Other	(13)	(1)
Total	\$ (51)	\$ (30)

- (a) Included in Accounts payable due to associated companies.
- (b) Pepco bills customers on behalf of Pepco Energy Services where Pepco Energy Services has performed work for certain government agencies under a General Services Administration area-wide agreement. Amount also includes charges for utility work performed by Pepco Energy Services on behalf of Pepco.

76

DPL

# **DELMARVA POWER & LIGHT COMPANY**

# STATEMENTS OF INCOME

# (Unaudited)

	Three Months Ender March 31, 2015 2014 (millions of dollars)		
Operating Revenue			
Electric	\$ 337	\$ 300	
Natural gas	86	97	
Total Operating Revenue	423	397	
Operating Expenses			
Purchased energy	181	161	
Gas purchased	47	58	
Other operation and maintenance	82	66	
Depreciation and amortization	39	30	
Other taxes	12	11	
Total Operating Expenses	361	326	
Operating Income	62	71	
Other Income (Expenses)			
Interest expense	(12)	(11)	
Other income	3	2	
Total Other Expenses	(9)	(9)	
Income Before Income Tax Expense	53	62	
Income Tax Expense	21	25	

**Net Income** \$ 32 \$ 37

The accompanying Notes are an integral part of these Financial Statements.

77

DPL

# **DELMARVA POWER & LIGHT COMPANY**

# **BALANCE SHEETS**

# (Unaudited)

ASSETS	March 31, 2015 (million	December 31, 2014 as of dollars)	
CURRENT ASSETS			
Cash and cash equivalents	\$ 7	\$	4
Restricted cash equivalents	Φ /	φ	5
Accounts receivable, less allowance for uncollectible accounts of \$18 million and			3
\$11 million, respectively	266		193
Inventories	54		55
Deferred income tax assets, net	20		16
Income taxes and related accrued interest receivable	34		34
Prepaid expenses and other	9		12
Total Current Assets	390		319
OTHER ASSETS			
Goodwill	8		8
Regulatory assets	344		356
Prepaid pension expense	217		220
Income taxes and related accrued interest receivable	4		4
Other	12		12
Total Other Assets	585		600
PROPERTY, PLANT AND EQUIPMENT			
Property, plant and equipment	3,996		3,946
Accumulated depreciation	(1,027)		(1,021)
Net Property, Plant and Equipment	2,969		2,925
TOTAL ASSETS	\$ 3,944	\$	3,844
Table of Contents			157

The accompanying Notes are an integral part of these Financial Statements.

78

DPL

# **DELMARVA POWER & LIGHT COMPANY**

# **BALANCE SHEETS**

# (Unaudited)

I LARIN MELEC AND EQUIEN	2	March 31, 2015 (millions of dollars		nber 31, 014 ot shares)
LIABILITIES AND EQUITY				
CURRENT LIABILITIES				
Short-term debt	\$	280	\$	211
Current portion of long-term debt		100		100
Accounts payable		51		39
Accrued liabilities		70		74
Accounts payable due to associated companies		21		17
Taxes accrued		4		3
Interest accrued		14		7
Customer deposits		25		24
Other		42		42
Total Current Liabilities		607		517
DEFERRED CREDITS				
Regulatory liabilities		241		225
Deferred income tax liabilities, net		920		893
Investment tax credits		4		4
Other postretirement benefit obligations		20		21
Other		33		35
Total Deferred Credits		1,218		1,178
OTHER LONG-TERM LIABILITIES				
Long-term debt		971		971
COMMITMENTS AND CONTINGENCIES (NOTE 13)				
EQUITY				
EQUIII				

Common stock, \$2.25 par value, 1,000 shares authorized, 1,000 shares outstanding

TOTAL LIABILITIES AND EQUITY	\$ 3,944	\$ 3,844
Total Equity	1,148	1,178
Retained earnings	611	641
Premium on stock and other capital contributions	537	537
outstanding		

The accompanying Notes are an integral part of these Financial Statements.

DPL

# **DELMARVA POWER & LIGHT COMPANY**

# STATEMENTS OF CASH FLOWS

# (Unaudited)

	Three Mon Marcl 2015 (millions o	n 31, 2014
OPERATING ACTIVITIES		
Net income	\$ 32	\$ 37
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	39	30
Deferred income taxes	21	25
Changes in:		
Accounts receivable	(72)	(13)
Inventories	1	5
Regulatory assets and liabilities, net	15	(3)
Accounts payable and accrued liabilities	8	2
Income tax-related prepayments, receivables and payables	2	1
Interest accrued	8	7
Other assets and liabilities	3	1
Net Cash From Operating Activities	57	92
INVESTING ACTIVITIES		
Investment in property, plant and equipment	(68)	(87)
Changes in restricted cash equivalents	5	(9)
Net other investing activities	2	
Net Cash Used By Investing Activities	(61)	(96)
FINANCING ACTIVITIES		
Dividends paid to Parent	(62)	(20)
Issuances of short-term debt, net	69	31
issuances of short-term debt, net	09	31
Net Cash From Financing Activities	7	11
Net Increase in Cash and Cash Equivalents	3	7
Table of Contents		161

Cash and Cash Equivalents at Beginning of Period	4	2
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 7	\$ 9
SUPPLEMENTAL CASH FLOW INFORMATION		
Cash received for income taxes (includes payments from PHI for federal income taxes)	\$	\$

The accompanying Notes are an integral part of these Financial Statements.

DPL

# **DELMARVA POWER & LIGHT COMPANY**

# STATEMENT OF EQUITY

(Unaudited)

	<b>Common Stock</b>		<b>Common Stock</b>		Pre	mium		
(millions of dollars, except shares)	Shares	Par Value		on tock	 tained rnings	Total		
BALANCE, DECEMBER 31, 2014	1,000	\$	\$	537	\$ 641	\$1,178		
Net Income					32	32		
Dividends on common stock					(62)	(62)		
BALANCE, MARCH 31, 2015	1,000	\$	\$	537	\$ 611	\$ 1,148		

The accompanying Notes are an integral part of these Financial Statements.

**DPL** 

### NOTES TO FINANCIAL STATEMENTS

### **DELMARVA POWER & LIGHT COMPANY**

## (1) ORGANIZATION

Delmarva Power & Light Company (DPL) is engaged in the transmission and distribution of electricity in Delaware and portions of Maryland and provides natural gas distribution service in northern Delaware. Additionally, DPL provides Default Electricity Supply, which is the supply of electricity at regulated rates to retail customers in its service territories who do not elect to purchase electricity from a competitive supplier. Default Electricity Supply is known as Standard Offer Service in both Delaware and Maryland. DPL is a wholly owned subsidiary of Conectiv, LLC, which is wholly owned by Pepco Holdings, Inc. (Pepco Holdings or PHI).

PHI entered into an Agreement and Plan of Merger, dated April 29, 2014, as amended and restated on July 18, 2014 (the Merger Agreement), with Exelon Corporation, a Pennsylvania corporation (Exelon), and Purple Acquisition Corp., a Delaware corporation and an indirect, wholly owned subsidiary of Exelon (Merger Sub), providing for the merger of Merger Sub with and into PHI (the Merger), with PHI surviving the Merger as an indirect, wholly owned subsidiary of Exelon. Pursuant to the Merger Agreement, at the effective time of the Merger, each outstanding share of common stock, par value \$0.01 per share, of PHI (other than (i) shares owned by Exelon, Merger Sub or any other direct or indirect wholly owned subsidiary of Exelon and shares owned by PHI or any direct or indirect wholly owned subsidiary of PHI, and in each case not held on behalf of third parties (but not including shares held by PHI in any rabbi trust or similar arrangement in respect of any compensation plan or arrangement) and (ii) shares that are owned by stockholders who have perfected and not withdrawn a demand for appraisal rights pursuant to Delaware law), will be canceled and converted into the right to receive \$27.25 in cash, without interest.

In connection with entering into the Merger Agreement, PHI entered into a Subscription Agreement, dated April 29, 2014 (the Subscription Agreement), with Exelon, pursuant to which on April 30, 2014, PHI issued to Exelon 9,000 originally issued shares of non-voting, non-convertible and non-transferable Series A preferred stock, par value \$0.01 per share (the Preferred Stock), for a purchase price of \$90 million. Exelon also committed pursuant to the Subscription Agreement to purchase 1,800 originally issued shares of Preferred Stock for a purchase price of \$18 million at the end of each 90-day period following the date of the Subscription Agreement until the Merger closes or is terminated, up to a maximum of 18,000 shares of Preferred Stock for a maximum aggregate consideration of \$180 million. In accordance with the Subscription Agreement, on each of July 29, 2014, October 27, 2014, January 26, 2015 and April 27, 2015, an additional 1,800 shares of Preferred Stock were issued by PHI to Exelon for a purchase price of \$18 million. The holders of the Preferred Stock will be entitled to receive a cumulative, non-participating cash dividend of 0.1% per annum, payable quarterly, when, as and if declared by PHI s board of directors. The proceeds from the issuance of the Preferred Stock are not subject to restrictions and are intended to serve as a prepayment of any applicable reverse termination fee payable from Exelon to PHI. The Preferred Stock will be redeemable on the terms and in the circumstances set forth in the Merger Agreement and the Subscription Agreement.

Consummation of the Merger is subject to the satisfaction or waiver of specified closing conditions, including (i) the approval of the Merger by the holders of a majority of the outstanding shares of common stock of PHI; (ii) the receipt of regulatory approvals required to consummate the Merger, including approvals from the Federal Energy Regulatory Commission (FERC), the Federal Communications Commission (FCC), the Delaware Public Service Commission

(DPSC), the District of Columbia Public Service Commission, the Maryland Public Service Commission (MPSC), the New Jersey Board of Public Utilities (NJBPU) and the Virginia State Corporation Commission (VSCC); (iii) the expiration or termination of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 (the HSR Act); and (iv) other customary closing conditions, including (a) the accuracy of each party s representations and warranties (subject to customary materiality qualifiers) and (b) each party s compliance with its obligations and covenants contained in the Merger Agreement (including covenants that may limit,

82

**DPL** 

restrict or prohibit PHI and its subsidiaries from taking specified actions during the period between the date of the Merger Agreement and the closing of the Merger or the termination of the Merger Agreement). In addition, the obligations of Exelon and Merger Sub to consummate the Merger are subject to the required regulatory approvals not imposing terms, conditions, obligations or commitments, individually or in the aggregate, that constitute a burdensome condition (as defined in the Merger Agreement). For additional discussion, see Note (7), Regulatory Matters Merger Approval Proceedings.

On September 23, 2014, the stockholders of PHI approved the Merger, on October 7, 2014, the VSCC approved the Merger, and on November 20, 2014, FERC approved the Merger. On December 22, 2014, the applicable waiting period under the HSR Act expired, and the HSR Act no longer precludes completion of the Merger. Although the Department of Justice (DOJ) allowed the waiting period under the HSR Act to expire without taking any action with respect to the Merger, the DOJ has not advised PHI that it has concluded its investigation. In addition, the transfer of control of certain communications licenses held by certain of PHI s subsidiaries has been approved by the FCC. The NJBPU approved the Merger on February 11, 2015. On February 13, 2015, Pepco Holdings, DPL, Exelon, certain of Exelon s affiliates, the Staff of the DPSC and certain other parties, filed a settlement agreement with the DPSC with respect to the Merger. This settlement agreement is subject to approval by the DPSC.

On March 10, 2015, Exelon, PHI, Potomac Electric Power Company (Pepco) and DPL, and certain of their respective affiliates (Joint Applicants), filed with the MPSC a settlement agreement entered into with The Alliance for Solar Choice, which is one of the stakeholder groups participating in the MPSC approval proceeding. On March 16, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with Montgomery and Prince George's Counties in Maryland, and a number of other parties, including the National Housing Trust, the National Consumer Law Center, other organizations representing low and moderate income interests and a consortium of nine recreational trail advocacy organizations. The MPSC staff, the State of Maryland and the Maryland Energy Administration, and the Office of People's Counsel have each filed briefs in opposition to the settlement agreements. The settlement agreements, along with the Merger and other issues in the proceeding, are subject to MPSC approval.

The Merger Agreement may be terminated by each of PHI and Exelon under certain circumstances, including if the Merger is not consummated by July 29, 2015 (subject to extension by PHI or Exelon to October 29, 2015, if all of the conditions to closing, other than the conditions related to obtaining regulatory approvals, have been satisfied). The Merger Agreement also provides for certain termination rights for both PHI and Exelon, and further provides that, upon termination of the Merger Agreement under certain specified circumstances, PHI will be required to pay Exelon a termination fee of \$259 million or reimburse Exelon for its expenses up to \$40 million (which reimbursement of expenses shall reduce on a dollar for dollar basis any termination fee subsequently payable by PHI), provided, however, that if the Merger Agreement is terminated in connection with an acquisition proposal made under certain circumstances by a person who made an acquisition proposal between April 1, 2014 and the date of the Merger Agreement, the termination fee will be \$293 million plus reimbursement of Exelon for its expenses up to \$40 million (not subject to offset). In addition, if the Merger Agreement is terminated under certain circumstances due to the failure to obtain regulatory approvals with respect to the Merger or the breach by Exelon of its obligations in respect of obtaining such regulatory approvals (a Regulatory Termination), PHI will be able to redeem any issued and outstanding Preferred Stock at par value, and in that case, Exelon will be required to pay all documented out-of-pocket expenses incurred by PHI in connection with the Merger Agreement or the transactions contemplated thereby, up to \$40 million. If the Merger Agreement is terminated, other than for a Regulatory Termination, PHI will be required to redeem the Preferred Stock at the purchase price of \$10,000 per share, plus any unpaid accrued and accumulated

dividends thereupon.

**DPL** 

### (2) SIGNIFICANT ACCOUNTING POLICIES

## **Financial Statement Presentation**

DPL s unaudited financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). Pursuant to the rules and regulations of the Securities and Exchange Commission, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with GAAP have been omitted. Therefore, these financial statements should be read along with the annual financial statements included in DPL s annual report on Form 10-K for the year ended December 31, 2014. In the opinion of DPL s management, the unaudited financial statements contain all adjustments (which all are of a normal recurring nature) necessary to state fairly DPL s financial condition as of March 31, 2015, in accordance with GAAP. The year-end December 31, 2014 balance sheet included herein was derived from audited financial statements, but does not include all disclosures required by GAAP. Interim results for the three months ended March 31, 2015 may not be indicative of DPL s results that will be realized for the full year ending December 31, 2015.

#### **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities in the financial statements and accompanying notes. Although DPL believes that its estimates and assumptions are reasonable, they are based upon information available to management at the time the estimates are made. Actual results may differ significantly from these estimates.

Significant matters that involve the use of estimates include the assessment of contingencies, the calculation of future cash flows and fair value amounts for use in asset and goodwill impairment evaluations, fair value calculations for derivative instruments, pension and other postretirement benefits assumptions, the assessment of the adequacy of the allowance for uncollectible accounts, the assessment of the probability of recovery of regulatory assets, accrual of storm restoration costs, accrual of unbilled revenue, recognition of changes in network service transmission rates for prior service year costs, accrual of loss contingency liabilities for general litigation and auto and other liability claims, and income tax provisions and reserves. Additionally, DPL is subject to legal, regulatory, and other proceedings and claims that arise in the ordinary course of its business. DPL records an estimated liability for these proceedings and claims when it is probable that a loss has been incurred and the loss is reasonably estimable.

## **Consolidation of Variable Interest Entities**

DPL assesses its contractual arrangements with variable interest entities (VIEs) to determine whether it is the primary beneficiary and thereby has to consolidate the entities in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 810. The guidance addresses conditions under which an entity should be consolidated based upon variable interests rather than voting interests. See Note (15), Variable Interest Entities, for additional information.

## Goodwill

Goodwill represents the excess of the purchase price of an acquisition over the fair value of the net assets acquired at the acquisition date. DPL tests its goodwill for impairment annually as of November 1 and whenever an event occurs or circumstances change in the interim that would more likely than not (that is, a greater than 50% chance) reduce the estimated fair value of DPL below the carrying amount of its net assets. Factors that may result in an interim impairment test include, but are not limited to: a change in the identified reporting unit, an adverse change in business conditions, an adverse regulatory action, or an impairment of DPL s long-lived assets. DPL performed its most recent annual impairment test as of November 1, 2014, and its goodwill was not impaired as described in Note (6), Goodwill.

**DPL** 

### Taxes Assessed by a Governmental Authority on Revenue-Producing Transactions

Taxes included in DPL s gross revenues were \$5 million and \$4 million for the three months ended March 31, 2015 and 2014, respectively.

### (3) NEWLY ADOPTED ACCOUNTING STANDARDS

### **Business Combinations (ASC 805)**

In November 2014, the FASB issued new recognition and disclosure requirements related to pushdown accounting. The new recognition requirements grant an acquired entity (or its subsidiaries) the option to elect whether and when a new accounting and reporting basis (pushdown accounting) will be applied when an acquirer obtains control of the acquired entity. This election may be made by the acquired entity (or its subsidiaries) for future change-in-control events or for its most recent change-in-control event, and the acquired entity will be required to determine whether pushdown accounting will be applied in the reporting period in which the change-in-control event occurs or in a subsequent reporting period.

The new required disclosures include information that enables financial statement users to evaluate the effects of pushdown accounting. Disclosures are required to be made in the period in which pushdown accounting is applied and are expected to include both qualitative and quantitative information.

The new recognition and disclosure requirements became effective on a prospective basis on November 18, 2014.

## (4) RECENTLY ISSUED ACCOUNTING STANDARDS, NOT YET ADOPTED

## **Revenue from Contracts with Customers (ASC 606)**

In May 2014, the FASB issued new recognition and disclosure requirements for revenue from contracts with customers, which supersedes the existing revenue recognition guidance. The new recognition requirements focus on when the customer obtains control of the goods or services, rather than the current risks and rewards model of recognition. The core principle of the new standard is that an entity will recognize revenue when it transfers goods or services to its customers in an amount that reflects the consideration an entity expects to be entitled to for those goods or services. The new disclosure requirements will include information intended to communicate the nature, amount, timing and any uncertainty of revenue and cash flows from applicable contracts, including any significant judgments and changes in judgments and assets recognized from the costs to obtain or fulfill a contract. Entities will generally be required to make more estimates and use more judgment under the new standard.

The new requirements are expected to be effective for DPL beginning January 1, 2018, and may be implemented either retrospectively for all periods presented, or as a cumulative-effect adjustment as of January 1, 2018. Early adoption is expected to be permitted, but not before January 1, 2017. DPL is currently evaluating the potential impact of this new guidance on its financial statements and which implementation approach to select.

#### **Presentation of Debt Issuance Costs (ASC 835)**

In April 2015, the FASB issued new guidance for the presentation of debt issuance costs on the balance sheet. Debt issuance costs are currently required to be presented on the balance sheet as assets. However, under the new requirements, these debt issuance costs will be offset against the debt to which the costs relate. The new requirements will be effective for DPL beginning January 1, 2016, and are required to be implemented on a retrospective basis for all periods presented. Early adoption is permitted. DPL is currently evaluating the potential impact of this new guidance on its consolidated financial statements, but the impact is not expected to be material.

**DPL** 

## (5) <u>SEGMENT INFORMATION</u>

DPL operates its business as one regulated utility segment, which includes all of its services as described above.

## (6) GOODWILL

DPL s goodwill balance of \$8 million was unchanged as of March 31, 2015. All of DPL s goodwill was generated by its acquisition of Conowingo Power Company in 1995.

DPL s annual impairment test as of November 1, 2014 indicated that goodwill was not impaired. For the three months ended March 31, 2015, DPL concluded that there were no events or circumstances requiring it to perform an interim goodwill impairment test. DPL will perform its next annual impairment test as of November 1, 2015.

## (7) REGULATORY MATTERS

### **Rate Proceedings**

As further described in Note (1), Organization, on April 29, 2014, PHI entered into the Merger Agreement with Exelon and Merger Sub. Subject to certain exceptions, prior to the Merger or the termination of the Merger Agreement, PHI and its subsidiaries may not, without the consent of Exelon, initiate, file or pursue any rate cases, other than pursuing the conclusion of the pending filings indicated below.

#### Bill Stabilization Adjustment

A decoupling mechanism, the bill stabilization adjustment (BSA), was approved and implemented for DPL electric service in Maryland. DPL s decoupling proposal in Delaware has not to date been adopted.

#### Delaware

### Electric Distribution Base Rates

In March 2013, DPL submitted an application with the DPSC to increase its electric distribution base rates. The application sought approval of an annual rate increase of approximately \$42 million (adjusted by DPL to approximately \$39 million on September 20, 2013), based on a requested return on equity (ROE) of 10.25%. The requested rate increase sought to recover expenses associated with DPL s ongoing investments in reliability enhancement improvements and efforts to maintain safe and reliable service. In August 2014, the DPSC issued a final order in this proceeding providing for an annual increase in DPL s electric distribution base rates of approximately \$15.1 million, based on an ROE of 9.70%. The new rates became effective on May 1, 2014.

In September 2014, DPL filed an appeal with the Delaware Superior Court of the DPSC s August 2014 order in this proceeding, seeking the court s review of the DPSC s decision relating to the recovery of costs associated with one component of employee compensation, certain retirement benefits and recovery of credit facility expenses. The Division of the Public Advocate filed a

cross-appeal in September 2014, pertaining to the treatment of a prepaid pension expense and other postretirement benefit obligations in base rates. Under the settlement agreement related to the Merger described below in Merger Approval Proceedings Delaware, the parties have agreed to suspend the appeal and, if the Merger is completed, to withdraw the appeal with prejudice.

Under the Merger Agreement, DPL is not permitted to initiate or file any new electric distribution base rate cases in Delaware without Exelon s consent.

86

**DPL** 

### Forward Looking Rate Plan

In October 2013, DPL filed a multi-year rate plan, referred to as the Forward Looking Rate Plan (FLRP). As proposed, the FLRP would provide for annual electric distribution base rate increases over a four-year period in the aggregate amount of approximately \$56 million. The FLRP as proposed provides the opportunity to achieve estimated earned ROEs of 7.41% and 8.80% in years one and two, respectively, and 9.75% in both years three and four of the plan.

In addition, DPL proposed that as part of the FLRP, in order to provide a higher minimum required standard of reliability for DPL s customers than that to which DPL is currently subject, the standards by which DPL s reliability is measured would be made more stringent in each year of the FLRP. DPL has also offered to refund an aggregate of \$500,000 to customers in each year of the FLRP that it fails to meet the proposed stricter minimum reliability standards.

In October 2013, the DPSC opened a docket for the purpose of reviewing the details of the FLRP, but stated that it would not address the FLRP until the electric distribution base rate case discussed above was concluded. A schedule for the FLRP docket has not yet been established.

Under the Merger Agreement, DPL is permitted to pursue this matter; however, under the settlement agreement related to the Merger described below in Merger Approval Proceedings Delaware, DPL has agreed, if the Merger is completed, to withdraw the FLRP without prejudice and may make future filings with the DPSC proposing alternative regulatory methodologies that could include, but

are not limited to, a multi-year rate plan.

### Gas Cost Rates

DPL makes an annual Gas Cost Rate (GCR) filing with the DPSC for the purpose of allowing DPL to recover natural gas procurement costs through customer rates. In August 2014, DPL made its 2014 GCR filing in which it proposed a GCR decrease of approximately 7.4%. In September 2014, the DPSC issued an order authorizing DPL to place the new rates into effect on November 1, 2014, subject to refund and pending final DPSC approval.

Under the Merger Agreement, DPL is permitted and intends to continue to file its required annual GCR cases in Delaware.

## Federal Energy Regulatory Commission

Transmission Annual Formula Rate Update Challenges

In October 2013, FERC issued an order on challenges filed by the Delaware Municipal Electric Corporation, Inc. (DEMEC) to DPL s 2011 and 2012 annual formula rate updates for transmission service. In 2006, FERC approved a formula rate for DPL that is incorporated into the PJM Interconnection, LLC (PJM) tariff. The formula rate establishes the treatment of costs and revenues and the resulting rates for DPL. Pursuant to the protocols approved by FERC and after a period of discovery, interested parties have an opportunity to file challenges regarding the application of the

formula rate. The October 2013 FERC order set various issues in this proceeding for hearing, including challenges regarding formula rate inputs, deferred income items, prepayments of estimated income taxes, rate base reductions, various administrative and general expenses and the inclusion in rate base of construction work in progress related to the Mid-Atlantic Power Pathway project abandoned by PJM. Settlement discussions began in this matter in November 2013 before an administrative law judge at FERC.

In December 2013, DEMEC filed a formal challenge to the DPL 2013 annual formula rate update for transmission service, which was consolidated with the 2011 and 2012 challenges. On January 9, 2015, FERC issued an order approving a settlement filed in August 2014, thereby resolving all of the issues set for hearing in the proceeding. Pursuant to the settlement, DPL will provide a one-time reduction of \$225,000 to DPL s 2015 annual formula rate update and will make a one-time payment of \$258,500 to DEMEC.

87

**DPL** 

#### Transmission ROE Challenges

In February 2013, the public service commissions and public advocates of the District of Columbia, Maryland, Delaware and New Jersey, as well as DEMEC, filed a joint complaint at FERC against Pepco, DPL and Atlantic City Electric Company (ACE), as well as Baltimore Gas and Electric Company (BGE). The complainants challenged the base ROE and the application of the formula rate process, each associated with the transmission service that PHI s utilities provide. The complainants support an ROE within a zone of reasonableness of 6.78% and 10.33%, and have argued for a base ROE of 8.7%. The base ROE currently authorized by FERC for PHI s utilities is (i) 11.3% for facilities placed into service after January 1, 2006, and (ii) 10.8% for facilities placed into service prior to 2006. The 10.8% base ROE for facilities placed into service prior to 2006 receives a 50-basis-point incentive adder for being a member of a regional transmission organization. DPL believes the allegations in this complaint are without merit and is vigorously contesting this complaint. In August 2014, FERC issued an order setting the matters in this proceeding for hearing, but holding the hearing in abeyance pending settlement discussions. The order also (i) directed that the evidence and analysis presented concerning ROE be guided by the new ROE methodology adopted by FERC in another proceeding (discussed below), and (ii) set February 27, 2013 as the refund effective date, should a refund result from this proceeding. After settlement discussions among the parties in this matter reached an impasse, in November 2014, the settlement judge issued an order terminating the settlement discussions. The matter is now before a hearing judge and a procedural schedule will be established for both the February 2013 complaint and a second complaint (discussed below) that has been consolidated with the February 2013 complaint.

In June 2014, FERC issued an order in a proceeding in which DPL was not involved, in which it adopted a new ROE methodology for electric utilities. This new methodology replaces the existing one-step discounted cash flow analysis (which incorporates only short-term growth rates) traditionally used to derive ROE for electric utilities with the two-step discounted cash flow analysis (which incorporates both short-term and long-term measures of growth) used for natural gas and oil pipelines. As a result of the August 2014 FERC order discussed in the preceding paragraph, DPL applied an estimated ROE based on the two-step methodology announced by FERC for the period over which its transmission revenues would be subject to refund as a result of the challenge, and recorded estimated reserves in the second quarter of 2014 related to this matter.

A second complaint against Pepco, DPL and ACE challenging the base ROE was filed at FERC in December 2014 by the same parties. Employing the new ROE methodology referenced above, the complainants contend that the resulting base ROE should be 8.8%. As stated above, this complaint has been consolidated with the February 2013 complaint. Consistent with the prior challenge, DPL applied an estimated ROE based on the two-step methodology described above, and recorded estimated reserves in the fourth quarter of 2014 and in the first quarter of 2015 based on a refund effective date of December 8, 2014.

To the extent that the final ROE determined by FERC is lower than the ROE used to record the estimated reserves established with respect to the February 2013 and the December 2014 complaints, each ten basis point reduction in the ROE would result in a reduction of DPL s operating income of \$0.6 million.

Under the Merger Agreement, DPL is permitted to pursue the conclusion of these FERC matters and intends to continue to do so.

88

**DPL** 

### **MPSC New Generation Contract Requirement**

In April 2012, the MPSC issued an order that requires Maryland electric distribution companies (EDCs) Pepco, DPL and BGE (collectively, the Contract EDCs) to negotiate and enter into a contract with the winning bidder of a competitive bidding process to build one new power plant in the range of 650 to 700 megawatts (MWs) beginning in 2015, in amounts proportional to their relative SOS loads. Under the terms of the order, the winning bidder will construct a 661 MW natural gas-fired combined cycle generation plant in Waldorf, Maryland, with an expected commercial operation date of June 1, 2015, and each of the Contract EDCs will recover its costs associated with the contract through surcharges on its respective SOS customers.

In response to a complaint filed by a group of generating companies in the PJM region, in September 2013, the U.S. District Court for the District of Maryland issued a ruling that the MPSC s April 2012 order violated the Supremacy Clause of the U.S. Constitution by attempting to regulate wholesale prices. In contrast, in October 2013, in response to appeals filed by the Contract EDCs and other parties, the Maryland Circuit Court for Baltimore City upheld the MPSC s orders requiring the Contract EDCs to enter into the contracts.

In October 2013, the Federal district court issued an order ruling that the contracts are illegal and unenforceable. The Federal district court order and its associated ruling could impact the state circuit court appeal, to which the Contract EDCs are parties, although such impact, if any, cannot be determined at this time. The Contract EDCs, the Maryland Office of People s Counsel and one generating company have appealed the Maryland Circuit Court s decision to the Maryland Court of Special Appeals. In addition, in November 2013 both the winning bidder and the MPSC appealed the Federal district court decision to the U.S. Court of Appeals for the Fourth Circuit, which affirmed the lower Federal court ruling. In November 2014, both the winning bidder and the MPSC petitioned the U.S. Supreme Court to consider hearing an appeal of the Fourth Circuit decision. The petitions remain pending.

The Maryland Court of Special Appeals has stayed the appeal of the Baltimore City Circuit Court decision until July 23, 2015.

Assuming the contracts, as currently written, were to become effective by the expected commercial operation date of June 1, 2015, DPL continues to believe that it may be required to record its proportional share of the contracts as derivative instruments at fair value and record related regulatory assets of approximately the same amount because DPL would recover any payments under the contracts from SOS customers. DPL has concluded that any accounting for these contracts would not be required until all legal proceedings related to these contracts and the actions of the MPSC in the related proceeding have been resolved.

Under the Merger Agreement, DPL is permitted to pursue the conclusion of this matter and intends to continue to do so.

## **Merger Approval Proceedings**

### <u>Delaware</u>

On June 18, 2014, Exelon, PHI and DPL, and certain of their respective affiliates, filed an application with the DPSC seeking approval of the Merger. Delaware law requires the DPSC to approve the Merger when it determines that the

transaction is in accordance with law, for a proper purpose, and is consistent with the public interest. The DPSC must further find that the successor will continue to provide safe and reliable service, will not terminate or impair existing collective bargaining agreements and will engage in good faith bargaining with organized labor. On February 13, 2015, Exelon, DPL, the DPSC staff, the Division of the Public Advocate and certain other parties filed a settlement agreement with the DPSC. A hearing on the settlement agreement was held on April 7, 2015. On April 16, 2015, the parties to this proceeding requested that hearings regarding DPSC approval of the settlement be postponed until May 2015 and that the decision of the DPSC be issued thereafter on or before June 2, 2015.

**DPL** 

## **Maryland**

On August 19, 2014, the Joint Applicants filed an application with the MPSC seeking approval of the Merger. Maryland law requires the MPSC to approve a merger subject to its review if it finds that the merger is consistent with the public interest, convenience and necessity, including its benefits to and impact on consumers. In making this determination, the MPSC is required to consider the following 12 criteria: (i) the potential impact of the merger on rates and charges paid by customers and on the services and conditions of operation of the utility; (ii) the potential impact of the merger on continuing investment needs for the maintenance of utility services, plant and related infrastructure; (iii) the proposed capital structure that will result from the merger, including allocation of earnings from the utility; (iv) the potential effects on employment by the utility; (v) the projected allocation between the utility s shareholders and ratepayers of any savings that are expected; (vi) issues of reliability, quality of service and quality of customer service; (vii) the potential impact of the merger on community investment; (viii) affiliate and cross-subsidization issues; (ix) the use or pledge of utility assets for the benefit of an affiliate; (x) jurisdictional and choice-of-law issues; (xi) whether it is necessary to revise the MPSC s ring-fencing and affiliate code of conduct regulations in light of the merger; and (xii) any other issues the MPSC considers relevant to the assessment of the merger. Evidentiary hearings were held beginning on January 26, 2015. On March 10, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with The Alliance for Solar Choice, which is one of the stakeholder groups participating in the MPSC approval proceeding. On March 16, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with Montgomery and Prince George s Counties in Maryland, and a number of other parties, including the National Housing Trust, the National Consumer Law Center, other organizations representing low and moderate income interests, and a consortium of nine recreational trail advocacy organizations. The MPSC staff, the State of Maryland and the Maryland Energy Administration, and the Office of People s Counsel have each filed briefs in opposition to the settlement agreements. The settlement agreements, along with the Merger and other issues in the proceeding, are subject to MPSC approval.

On March 23, 2015, the MPSC issued a modified procedural schedule, pursuant to which settlement hearings were held in April and the deadline for a decision from the MPSC is May 15, 2015.

## **Virginia**

On June 3, 2014, Exelon, PHI, Pepco and DPL, and certain of their respective affiliates, filed an application with the VSCC seeking approval of the Merger. Virginia law provides that, if the VSCC determines, with or without hearing, that adequate service to the public at just and reasonable rates will not be impaired or jeopardized by granting the application for approval, then the VSCC shall approve a merger with such conditions that the VSCC deems to be appropriate in order to satisfy this standard. On October 7, 2014, the VSCC issued an order approving the Merger.

## Federal Energy Regulatory Commission

On May 30, 2014, Exelon, PHI, Pepco, DPL and ACE, and certain of their respective affiliates, submitted to FERC a Joint Application for Authorization of Disposition of Jurisdictional Assets and Merger under Section 203 of the Federal Power Act. Under that section, FERC shall approve a merger if it finds that the proposed transaction will be consistent with the public interest. On November 20, 2014, FERC issued an order approving the Merger.

90

**DPL** 

#### (8) PENSION AND OTHER POSTRETIREMENT BENEFITS

DPL accounts for its participation in PHI s single-employer plans, PHI s noncontributory retirement plan (the PHI Retirement Plan) and its other postretirement benefits plan, the Pepco Holdings, Inc. Welfare Plan for Retirees (the OPEB Plan), as participation in multiemployer plans. PHI s pension and other postretirement net periodic benefit cost for the three months ended March 31, 2015 and 2014, before intercompany allocations from the PHI Service Company, were \$24 million and \$18 million, respectively. DPL s allocated share was \$4 million and \$3 million for the three months ended March 31, 2015 and 2014, respectively.

In the first quarter of 2015 and 2014, DPL made no discretionary tax-deductible contributions to the PHI Retirement Plan.

#### (9) **DEBT**

## **Credit Facility**

PHI, Pepco, DPL and ACE maintain an unsecured syndicated credit facility to provide for their respective liquidity needs, including obtaining letters of credit, borrowing for general corporate purposes and supporting their commercial paper programs. On August 1, 2013, as permitted under the existing terms of the credit agreement, a request by PHI, Pepco, DPL and ACE to extend the credit facility termination date to August 1, 2018 was approved. All of the terms and conditions as well as pricing remained the same.

The aggregate borrowing limit under the amended and restated credit facility is \$1.5 billion, all or any portion of which may be used to obtain loans and up to \$500 million of which may be used to obtain letters of credit. The facility also includes a swingline loan

sub-facility, pursuant to which each company may make same day borrowings in an aggregate amount not to exceed 10% of the total amount of the facility. Any swingline loan must be repaid by the borrower within fourteen days of receipt. The credit sublimit is \$750 million for PHI and \$250 million for each of Pepco, DPL and ACE. The sublimits may be increased or decreased by the individual borrower during the term of the facility, except that (i) the sum of all of the borrower sublimits following any such increase or decrease must equal the total amount of the facility, and (ii) the aggregate amount of credit used at any given time by (a) PHI may not exceed \$1.25 billion, and (b) each of Pepco, DPL or ACE may not exceed the lesser of \$500 million or the maximum amount of short-term debt the company is permitted to have outstanding by its regulatory authorities. The total number of the sublimit reallocations may not exceed eight per year during the term of the facility.

The interest rate payable by each company on utilized funds is, at the borrowing company s election, (i) the greater of the prevailing prime rate, the federal funds effective rate plus 0.5% and the one month London Interbank Offered Rate plus 1.0%, or (ii) the prevailing Eurodollar rate, plus a margin that varies according to the credit rating of the borrower.

In order for a borrower to use the facility, certain representations and warranties must be true and correct, and the borrower must be in compliance with specified financial and other covenants, including (i) the requirement that each borrowing company maintain a ratio of total indebtedness to total capitalization of 65% or less, computed in

accordance with the terms of the credit agreement, which calculation excludes from the definition of total indebtedness certain trust preferred securities and deferrable interest subordinated debt (not to exceed 15% of total capitalization), (ii) with certain exceptions, a restriction on sales or other dispositions of assets, and (iii) a restriction on the incurrence of liens on the assets of a borrower or any of its significant subsidiaries other than permitted liens. The credit agreement contains certain covenants and other customary agreements and requirements that, if not complied with, could result in an event of default and the acceleration of repayment obligations of one or more of the borrowers thereunder. Each of the borrowers was in compliance with all covenants under this facility as of March 31, 2015.

**DPL** 

The absence of a material adverse change in PHI s business, property, results of operations or financial condition is not a condition to the availability of credit under the credit agreement. The credit agreement does not include any rating triggers.

As of March 31, 2015 and December 31, 2014, the amount of cash plus borrowing capacity under the credit facility available to meet the liquidity needs of PHI s utility subsidiaries in the aggregate was \$547 million and \$413 million, respectively. DPL s borrowing capacity under the credit facility at any given time depends on the amount of the subsidiary borrowing capacity being utilized by Pepco and ACE and the portion of the total capacity being used by PHI.

## **Credit Facility Amendment**

On May 20, 2014, PHI, Pepco, DPL and ACE entered into an amendment of and consent with respect to the credit agreement (the Consent). PHI was required to obtain the consent of certain of the lenders under the credit facility in order to permit the consummation of the Merger. Pursuant to the Consent, certain of the lenders consented to the consummation of the Merger and the subsequent conversion of PHI from a Delaware corporation to a Delaware limited liability company, provided that the Merger and subsequent conversion are consummated on or before October 29, 2015. In addition, the Consent amends the definition of Change in Control in the credit agreement to mean, following consummation of the Merger, an event or series of events by which Exelon no longer owns, directly or indirectly, 100% of the outstanding shares of voting stock of Pepco Holdings.

## **Commercial Paper**

DPL maintains an on-going commercial paper program to address its short-term liquidity needs. As of March 31, 2015, the maximum capacity available under the program was \$500 million, subject to available borrowing capacity under the credit facility.

DPL had \$175 million of commercial paper outstanding at March 31, 2015. The weighted average interest rate for commercial paper issued by DPL during the three months ended March 31, 2015 was 0.45%, and the weighted average maturity of all commercial paper issued by DPL during the three months ended March 31, 2015 was five days.

## (10) INCOME TAXES

A reconciliation of DPL s effective income tax rates is as follows:

Income tax at Federal statutory rate
Increases (decreases) resulting from:

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

State income taxes, net of Federal effect	3	5.7%	3	4.8%
Other, net	(1)	(1.1)%		0.5%
Income tax expense	\$21	39.6%	\$ 25	40.3%

DPL s effective tax rates for the three months ended March 31, 2015 and 2014 were 39.6% and 40.3%, respectively.

**DPL** 

#### (11) DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

DPL uses derivative instruments in the form of futures primarily to reduce natural gas commodity price volatility and to limit its customers—exposure to increases in the market price of natural gas under a hedging program approved by the DPSC. DPL uses these derivatives to manage the commodity price risk associated with its physical natural gas purchase contracts. The natural gas purchase contracts qualify as normal purchases, which are not required to be recorded in the financial statements until settled. All premiums paid and other transaction costs incurred as part of DPL s natural gas hedging activity, in addition to all gains and losses related to hedging activities, are deferred under FASB guidance on regulated operations (ASC 980) until recovered from its customers through a fuel adjustment clause approved by the DPSC.

The tables below identify the balance sheet location and fair values of derivative instruments as of March 31, 2015 and December 31, 2014:

	As of March 31, 2015							
						Effec	ts of	
	Derivatives					Ca	sh	
	Designated	Othe	er	Gro	OSS	Colla	teral	Net
	as Hedging	Deriva	tive	Deriv	ative	an	ıd	Derivative
<b>Balance Sheet Caption</b>	Instrument	nstrun	nents	Instru	ments	Nett	ing	Instruments
			(	millions	of doll	lars)		
Derivative liabilities (current liabilities)	\$	\$	(2)	\$	(2)	\$	2	\$

	As of December 31, 2014							
						Effect	S	
						of		
	Derivatives					Cash		
	Designated	Ot	her	Gro	OSS	Collater	ral	Net
	as Hedging	Deri	vative	Deriv	ative	and		Derivative
<b>Balance Sheet Caption</b>	Instrument <b>s</b>	nstrı	ıments	Instru	ments	Nettin	g	Instruments
			(	millions	of dol	lars)		
Derivative liabilities (current liabilities)	\$	\$	(4)	\$	(4)	\$	4	\$

All derivative assets and liabilities available to be offset under master netting arrangements were netted as of March 31, 2015 and December 31, 2014. The amount of cash collateral that was offset against these derivative positions is as follows:

	March 31, 2015 (millio	Decem 20 ns of doll	14
Cash collateral pledged to counterparties with the right		Ĭ	
to reclaim (a)	\$2	\$	4

(a) Includes cash deposits on commodity brokerage accounts.

As of March 31, 2015 and December 31, 2014, all DPL cash collateral pledged related to derivative instruments accounted for at fair value was entitled to be offset under master netting agreements.

**DPL** 

#### **Other Derivative Activity**

DPL has certain derivatives that are not in hedge accounting relationships and are not designated as normal purchases or normal sales. These derivatives are recorded at fair value on the balance sheets with the gain or loss for changes in fair value recorded in income. In addition, in accordance with FASB guidance on regulated operations, regulatory liabilities or regulatory assets of the same amount are recorded on the balance sheets and the recognition of the derivative gain or loss is deferred because of the DPSC-approved fuel adjustment clause. The following table shows the net unrealized and net realized derivative gains and losses arising during the period associated with these derivatives that were recognized in the statements of income (through Purchased energy and Gas purchased expense) and that were also deferred as Regulatory liabilities and Regulatory assets, respectively, for the three months ended March 31, 2015 and 2014:

	Three Mon	ths Ended	
	March 31,		
	2015	2014	
	(millions o	f dollars)	
Net unrealized (loss) gain arising during the period	\$ (1)	\$ 2	
Net realized (loss) gain recognized during the period	(3)	2	

As of March 31, 2015 and December 31, 2014, the quantities and positions of DPL s net outstanding natural gas commodity forward contracts that did not qualify for hedge accounting were:

	March	31, 2015	<b>December 31, 2014</b>		
Commodity	Quantity	<b>Net Position</b>	Quantity	<b>Net Position</b>	
Natural gas (One Million British Thermal					
Units)	2,997,500	Long	3,892,500	Long	

### (12) FAIR VALUE DISCLOSURES

## Financial Instruments Measured at Fair Value on a Recurring Basis

DPL applies FASB guidance on fair value measurement (ASC 820) that established a framework for measuring fair value and expanded disclosures about fair value measurements. As defined in the guidance, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). DPL utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated or generally unobservable. Accordingly, DPL utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. The guidance establishes a fair value hierarchy that prioritizes the inputs used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3).

**DPL** 

The following tables set forth, by level within the fair value hierarchy, DPL s financial assets and liabilities that were accounted for at fair value on a recurring basis as of March 31, 2015 and December 31, 2014. As required by the guidance, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. DPL s assessment of the significance of a particular input to the fair value measurement requires the exercise of judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

Description	Fa Total	Quoted Ac Man fo Ider Instru (Lev	Prices in tive rkets or ntical nments vel 1)	Significant Unobserval Inputs (Level 3)	ble
ASSETS					
Executive deferred compensation plan assets					
Money market funds	\$ 1	\$	1	\$ \$	
Total	\$ 1	\$	1	\$ \$	
LIABILITIES					
Derivative instruments (b)					
Natural gas (c)	\$2	\$	2	\$ \$	
Executive deferred compensation plan liabilities					
Life insurance contracts	1			1	
Total	\$3	\$	2	\$ 1 \$	

<sup>(</sup>a) There were no transfers of instruments between level 1 and level 2 valuation categories during the three months ended March 31, 2015.

<sup>(</sup>b) The fair value of derivative liabilities reflect netting by counterparty before the impact of collateral.

<sup>(</sup>c) Represents natural gas futures purchased by DPL as part of a natural gas hedging program approved by the DPSC.

95

**DPL** 

Description	Fair Total	Quoted Prices in Active Markets for Identical Instruments (Level 1) (a)		Significant Other Observable Inputs (Level 2) (a) ns of dollars)		Significant Unobservabl Inputs (Level 3)	
ASSETS							
Restricted cash equivalents							
Treasury funds	\$5	\$	5	\$		\$	
Executive deferred compensation plan assets							
Money market funds	1		1				
Life insurance contracts	1						1
Total	\$7	\$	6	\$		\$	1
LIABILITIES							
Derivative instruments (b)	\$4	\$	4	\$		\$	
Natural gas (c)							
Executive deferred compensation plan liabilities							
Life insurance contracts	1				1		
Total	\$5	\$	4	\$	1	\$	

DPL classifies its fair value balances in the fair value hierarchy based on the observability of the inputs used in the fair value calculation as follows:

Level 1 Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis, such as the Intercontinental Exchange.

<sup>(</sup>a) There were no transfers of instruments between level 1 and level 2 valuation categories during the year ended December 31, 2014.

<sup>(</sup>b) The fair value of derivative liabilities reflect netting by counterparty before the impact of collateral.

<sup>(</sup>c) Represents natural gas futures purchased by DPL as part of a natural gas hedging program approved by the DPSC.

Level 2 Pricing inputs are other than quoted prices in active markets included in level 1, which are either directly or indirectly observable as of the reporting date. Level 2 includes those financial instruments that are valued using broker quotes in liquid markets and other observable data. Level 2 also includes those financial instruments that are valued using methodologies that have been corroborated by observable market data through correlation or by other means. Significant assumptions are observable in the marketplace throughout the full term of the instrument and can be derived from observable data or are supported by observable levels at which transactions are executed in the marketplace.

Level 2 executive deferred compensation plan liabilities associated with the life insurance policies represent a deferred compensation obligation, the value of which is tracked via underlying insurance sub-accounts. The sub-accounts are designed to mirror existing mutual funds and money market funds that are observable and actively traded.

Level 3 Pricing inputs that are significant and generally less observable than those from objective sources. Level 3 includes those financial instruments that are valued using models or other valuation methodologies.

Executive deferred compensation plan assets include certain life insurance policies that are valued using the cash surrender value of the policies, net of loans against those policies. The cash surrender values do not represent a quoted price in an active market; therefore, those inputs are unobservable and the policies are categorized as level 3. Cash surrender values are provided by third parties and reviewed by DPL for reasonableness.

96

**DPL** 

Reconciliations of the beginning and ending balances of DPL s fair value measurements using significant unobservable inputs (level 3) for the three months ended March 31, 2015 and 2014 are shown below:

	Three Months End	ed		
	March 31, 2015 Life Insurance Contracts (mil	Three Months End March 31, 2014 Life Insurance Contracts		
Balance as of January 1	\$ 1	\$	1	
Total gains (losses) (realized and unrealized):				
Included in income				
Included in accumulated other comprehensive loss				
Included in regulatory liabilities				
Purchases				
Issuances				
Settlements	(1)			
Transfers in (out) of Level 3				
Balance as of March 31	\$	\$	1	

## **Other Financial Instruments**

The estimated fair values of DPL s Long-term debt instruments that are measured at amortized cost in DPL s financial statements and the associated levels of the estimates within the fair value hierarchy as of March 31, 2015 and December 31, 2014 are shown in the tables below. As required by the fair value measurement guidance, debt instruments are classified in their entirety within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. DPL s assessment of the significance of a particular input to the fair value measurement requires the exercise of judgment, which may affect the valuation of fair value debt instruments and their placement within the fair value hierarchy levels.

The fair value of Long-term debt categorized as level 2 is based on a blend of quoted prices for the debt and quoted prices for similar debt on the measurement date. The blend places more weight on current pricing information when determining the final fair value measurement. The fair value information is provided by brokers and DPL reviews the methodologies and results.

The fair value of Long-term debt categorized as level 3 is based on a discounted cash flow methodology using observable inputs, such as the U.S. Treasury yield, and unobservable inputs, such as credit spreads, because quoted prices for the debt or similar debt in active markets were insufficient.

#### Fair Value Measurements at March 31, 2015 **Quoted Prices in** Active Markets Significant Other **Significant** for **Identical** Observable Unobservable **Instruments Inputs Inputs Description Total** (Level 1) (Level 2) (Level 3) (millions of dollars) LIABILITIES Debt instruments \$1,139 \$ \$ 107 Long-term debt (a) 15 \$ 1,017

(a) The carrying amount for Long-term debt was \$1,071 million as of March 31, 2015.

**DPL** 

		Value Measureme Quoted Prices in Active Markets for Identical Instruments	Signi Unobs	14 ificant ervable puts		
Description	Total	(Level 1) (millions	(Level 2) s of dollars)		(Le	vel 3)
LIABILITIES		·	· ·	ŕ		
Debt instruments						
Long-term debt (a)	\$1,123	\$	\$	1,016	\$	107

(a) The carrying amount for Long-term debt was \$1,071 million as of December 31, 2014. The carrying amounts of all other financial instruments in the accompanying consolidated financial statements approximate fair value.

#### (13) COMMITMENTS AND CONTINGENCIES

From time to time, DPL is named as a defendant in litigation, usually relating to general liability or auto liability claims that resulted in personal injury or property damage to third parties. DPL is self-insured against such claims up to a certain self-insured retention amount and maintains insurance coverage against such claims at higher levels, to the extent deemed prudent by management. In addition, DPL s contracts with its vendors generally require the vendors to name DPL as an additional insured for the amount at least equal to DPL s self-insured retention. Further, DPL s contracts with its vendors require the vendors to indemnify DPL for various acts and activities that may give rise to claims against DPL. Loss contingency liabilities for both asserted and unasserted claims are recognized if it is probable that a loss will result from such a claim and if the amounts of the losses can be reasonably estimated. Although the outcome of the claims and proceedings cannot be predicted with any certainty, management believes that there are no existing claims or proceedings that are likely to have a material adverse effect on DPL s financial condition, results of operations or cash flows. At March 31, 2015, DPL had recorded estimated loss contingency liabilities for general litigation totaling approximately \$2 million.

#### **Environmental Matters**

DPL is subject to regulation by various federal, regional, state, and local authorities with respect to the environmental effects of its operations, including air and water quality control, solid and hazardous waste disposal, and limitations on land use. Although penalties assessed for violations of environmental laws and regulations are not recoverable from DPL s customers, environmental clean-up costs incurred by DPL generally are included in its cost of service for ratemaking purposes. The total accrued liabilities for the environmental contingencies of DPL described below at March 31, 2015 are summarized as follows:

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

	Transr and Dist		Gener Regu	gacy ration - ılated <i>of dollars)</i>	To	tal
Beginning balance as of January 1	\$	1	\$	2	\$	3
Accruals		1				1
Payments				1		1
Ending balance as of March 31		2		1		3
Less amounts in Other Current Liabilities		1		1		2
Amounts in Other Deferred Credits	\$	1	\$		\$	1

**DPL** 

### Ward Transformer Site

In April 2009, a group of PRPs with respect to the Ward Transformer site in Raleigh, North Carolina, filed a complaint in the U.S. District Court for the Eastern District of North Carolina, alleging cost recovery and/or contribution claims against a number of entities, including DPL, based on their alleged sale of transformers to Ward Transformer, with respect to past and future response costs incurred by the PRP group in performing a removal action at the site. In a March 2010 order, the court denied the defendants motion to dismiss. The litigation is moving forward with certain test case defendants (not including DPL) filing summary judgment motions regarding liability. The case has been stayed as to the remaining defendants pending rulings upon the test cases. In a January 31, 2013 order, the Federal district court granted summary judgment for the test case defendant whom plaintiffs alleged was liable based on its sale of transformers to Ward Transformer. The Federal district court s order addresses only the liability of the test case defendant. Plaintiffs appealed the district court s order to the U.S. Court of Appeals for the Fourth Circuit. On March 20, 2015, the Fourth Circuit affirmed the district court s summary judgment decision for the sales test case defendant and on April 17, 2015, the Fourth Circuit denied the plaintiffs petition for rehearing *en banc*. DPL has concluded that a loss is reasonably possible with respect to this matter, but is unable to estimate an amount or range of reasonably possible losses to which it may be exposed. DPL does not believe that it had extensive business transactions, if any, with the Ward Transformer site.

## Indian River Oil Release

In 2001, DPL entered into a consent agreement with the Delaware Department of Natural Resources and Environmental Control for remediation, site restoration, natural resource damage compensatory projects and other costs associated with environmental contamination resulting from an oil release at the Indian River generating facility, which was sold in June 2001. The amount of remediation costs accrued for this matter is included in the table above in the column entitled Legacy Generation Regulated.

## Metal Bank Site

In the first quarter of 2013, the National Oceanic and Atmospheric Administration (NOAA) contacted DPL on behalf of itself and other federal and state trustees to request that DPL execute a tolling agreement to facilitate settlement negotiations concerning natural resource damages allegedly caused by releases of hazardous substances, including polychlorinated biphenyls, at the Metal Bank Cottman Avenue Superfund Site located in Philadelphia, Pennsylvania. DPL executed a tolling agreement, which has been extended to March 15, 2016, and will continue settlement discussions with the NOAA, the trustees and other PRPs.

The amount accrued for this matter is included in the table above in the column entitled Transmission and Distribution.

## Virginia Department of Environmental Quality Notice of Violation

On February 3, 2015, the Virginia Department of Environmental Quality (VDEQ) issued a notice of violation (NOV) to DPL in connection with alleged violations of state water control laws and regulations associated with recent construction activities undertaken to replace certain transmission facilities. The NOV informed DPL of information on which VDEQ may rely to institute an administrative or judicial enforcement action, requested a meeting, and stated

that DPL may be asked to enter into a consent order to formalize a plan and schedule of corrective action and settle any outstanding issues regarding the matter including the assessment of civil charges. At a February 20, 2015 meeting, VDEQ confirmed that the NOV would be resolved through a consent order, which will require the payment of a penalty, but did not specify the potential penalty amount. DPL will pursue recovery of the restoration costs for this matter from the contractor responsible for the vegetation management activities that gave rise to the alleged violations. DPL does not believe that the remediation costs to resolve this matter will have a material adverse effect on its financial condition, results of operations or cash flows.

**DPL** 

### (14) RELATED PARTY TRANSACTIONS

PHI Service Company provides various administrative and professional services to PHI and its regulated and unregulated subsidiaries, including DPL. The cost of these services is allocated in accordance with cost allocation methodologies set forth in the service agreement using a variety of factors, including the subsidiaries—share of employees, operating expenses, assets and other cost methods. These intercompany transactions are eliminated by PHI in consolidation and no profit results from these transactions at PHI. PHI Service Company costs directly charged or allocated to DPL for the three months ended March 31, 2015 and 2014 were approximately \$48 million and \$39 million, respectively.

In addition to the PHI Service Company charges described above, DPL s financial statements include the following related party transactions in its statements of income:

		Three Months Ended March 31,		
	2015	2014		
	•	llions of		
	d	ollars)		
Intercompany lease transactions (a)	\$ 1	\$ 1		

#### (a) Included in Electric revenue.

As of March 31, 2015 and December 31, 2014, DPL had the following balances on its balance sheets due to related parties:

	March 31, 2015 (million	December 31, 2014 as of dollars)		
Payable to Related Party (current) (a)				
PHI Service Company	\$ (21)	\$	(18)	
Other			1	
Total	\$ (21)	\$	(17)	

(a) Included in Accounts payable due to associated companies.

## (15) VARIABLE INTEREST ENTITIES

DPL is required to consolidate a VIE in accordance with FASB ASC 810 if DPL is the primary beneficiary of the VIE. The primary beneficiary of a VIE is typically the entity with both the power to direct activities most significantly impacting economic performance of the VIE and the obligation to absorb losses or receive benefits of the VIE that could potentially be significant to the VIE. DPL performed a qualitative analysis to determine whether a variable interest provided a controlling financial interest in any of the VIE s in which DPL has an interest at March 31, 2015, as described below.

DPL is subject to Renewable Energy Portfolio Standards (RPS) in the state of Delaware that require it to obtain renewable energy credits (RECs) for energy delivered to its customers. DPL s costs associated with obtaining RECs to fulfill its RPS obligations are recoverable from its customers by law. As of March 31, 2015, DPL is a party to three land-based wind PPAs in the aggregate amount of 128 MWs, one solar power purchase agreement (PPA) with a 10 MW facility, and a PPA with the Delaware Sustainable Energy Utility (DSEU) to purchase solar renewable energy credits (SRECs). Each of the facilities associated with these PPAs is operational, and DPL is obligated to purchase energy and RECs in amounts generated and delivered by the wind facilities and SRECs from the solar facility and DSEU, up to certain amounts (as set forth below) at rates that are primarily fixed under the respective agreements. DPL has concluded that while VIEs exist under these contracts, consolidation is not required under FASB ASC 810 as DPL is not the primary beneficiary. DPL has not provided financial or other support under these arrangements that it was not previously contractually required to provide during the periods presented, and DPL does not have any intention to provide such additional support.

100

**DPL** 

Because DPL has no equity or debt interest in these renewable energy transactions, the maximum exposure to loss relates primarily to any above-market costs incurred for power, RECs or SRECs. Due to unpredictability in the amount of MWs ultimately purchased under the agreements for purchased renewable energy, RECs and SRECs, DPL is unable to quantify the maximum exposure to loss, however, the power purchase, REC and SREC costs are recoverable from DPL s customers through regulated rates.

## **Wind PPAs**

DPL is obligated to purchase energy and RECs from the first wind facility through 2024 in amounts not to exceed 50 MWs, from the second wind facility through 2031 in amounts not to exceed 40 MWs, and from the third wind facility through 2031 in amounts not to exceed 38 MWs. DPL s aggregate purchases under the three wind PPAs totaled \$10 million for each of the three months ended March 31, 2015 and 2014.

#### **Solar PPAs**

The term of the PPA with the solar facility is through 2030 and DPL is obligated to purchase SRECs in an amount up to 70 percent of the energy output at a fixed price. The DSEU may enter into 20-year contracts with solar facilities to purchase SRECs for resale to DPL. Under the DSEU PPA, DPL is obligated to purchase SRECs in amounts not to exceed 19 MWs at annually determined auction rates. DPL s purchases under these solar PPAs totaled \$1 million for each of the three months ended March 31, 2015 and 2014.

## **Fuel Cell Facilities**

On October 18, 2011, the DPSC approved a tariff submitted by DPL in accordance with the requirements of the RPS specific to fuel cell facilities totaling 30 MWs to be constructed by a qualified fuel cell provider. The tariff and the RPS establish that DPL acts solely as an agent to collect payments in advance from its distribution customers and remit them to the qualified fuel cell provider for each MW hour of energy produced by the fuel cell facilities through 2033. The RPS provides for a reduction in DPL s REC requirements based upon the actual energy output of the facilities. DPL has concluded that while a VIE exists as a result of this relationship, consolidation is not required under FASB ASC 810 as DPL is not the primary beneficiary. For the three months ended March 31, 2015 and 2014, 56,318 and 53,609 megawatt hours, respectively, were produced from fuel cell facilities placed in service under the tariff. DPL billed \$10 million and \$9 million to distribution customers with respect to energy provided by these facilities for the three months ended March 31, 2015, and 2014, respectively.

101

**ACE** 

## ATLANTIC CITY ELECTRIC COMPANY

## CONSOLIDATED STATEMENTS OF INCOME

## (Unaudited)

	Three Months March 3 2015 (millions of d			31, 2014	
Operating Revenue	\$	333	\$	340	
Operating Expenses					
Purchased energy		169		165	
Other operation and maintenance		70		61	
Depreciation and amortization		43		38	
Other taxes Deferred electric service costs		1		1	
Deferred electric service costs		30		44	
Total Operating Expenses		313		309	
Operating Income		20		31	
Other Income (Expenses) Interest expense		(15)		(15)	
Other income		1			
Total Other Expenses		(14)		(15)	
Income Before Income Tax Expense		6		16	
Income Tax Expense		2		6	
Net Income	\$	4	\$	10	

The accompanying Notes are an integral part of these Consolidated Financial Statements.

102

**ACE** 

## ATLANTIC CITY ELECTRIC COMPANY

## CONSOLIDATED BALANCE SHEETS

(Unaudited)

	March 31, De 2015 (millions of		December 31, 2014 of dollars)	
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents	\$ 6	\$	2	
Restricted cash equivalents	11		10	
Accounts receivable, less allowance for uncollectible accounts of \$13 million and				
\$9 million, respectively	204		167	
Inventories	25		23	
Income taxes and related accrued interest receivable	151		151	
Prepaid expenses and other	12		13	
Total Current Assets	409		366	
OTHER ASSETS				
Regulatory assets	377		427	
Prepaid pension expense	93		96	
Income taxes and related accrued interest receivable	34		34	
Restricted cash equivalents	13		14	
Other	12		12	
Total Other Assets	529		583	
PROPERTY, PLANT AND EQUIPMENT				
Property, plant and equipment	3,126		3,073	
Accumulated depreciation	(772)		(760)	
Net Property, Plant and Equipment	2,354		2,313	
TOTAL ASSETS	\$3,292	\$	3,262	

The accompanying Notes are an integral part of these Consolidated Financial Statements.

103

**ACE** 

## ATLANTIC CITY ELECTRIC COMPANY

## CONSOLIDATED BALANCE SHEETS

## (Unaudited)

		<b>.</b>		
	March 31, 2015	December 31, 2014		
		ollars, except shares)		
LIABILITIES AND EQUITY	(	ount sy cure prosition esp		
CURRENT LIABILITIES				
Short-term debt	\$ 143	\$ 127		
Current portion of long-term debt	59	59		
Accounts payable	28	20		
Accrued liabilities	109	103		
Accounts payable due to associated companies	17	15		
Taxes accrued	8	1		
Interest accrued	19	13		
Customer deposits	22	21		
Other	22	22		
Total Current Liabilities	427	381		
DEFERRED CREDITS				
Regulatory liabilities	14	14		
Deferred income tax liabilities, net	868	865		
Investment tax credits	5	5		
Other postretirement benefit obligations	36	36		
Other	17	16		
Total Deferred Credits	940	936		
OTHER LONG-TERM LIABILITIES	000	000		
Long-term debt	888	888		
Transition Bonds issued by ACE Funding	159	171		
Total Other Long-Term Liabilities	1,047	1,059		

## **COMMITMENTS AND CONTINGENCIES (NOTE 11)**

EQUITY		
Common stock, \$3.00 par value, 25,000,000 shares authorized, 8,546,017		
shares outstanding	26	26
Premium on stock and other capital contributions	651	651
Retained earnings	201	209
Total Equity	878	886
TOTAL LIABILITIES AND EQUITY	\$ 3,292	\$ 3,262

The accompanying Notes are an integral part of these Consolidated Financial Statements.

104

**ACE** 

## ATLANTIC CITY ELECTRIC COMPANY

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

	Three Mont March 2015 (millions o	1 31, 2014
OPERATING ACTIVITIES	` <b>'</b>	
Net income	\$ 4	\$ 10
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation and amortization	43	38
Deferred income taxes	2	7
Changes in:		
Accounts receivable	(37)	(5)
Regulatory assets and liabilities, net	27	42
Accounts payable and accrued liabilities	9	4
Income tax-related prepayments, receivables and payables	7	5
Other assets and liabilities	8	11
Net Cash From Operating Activities	63	112
INVESTING ACTIVITIES		
Investment in property, plant and equipment	(54)	(53)
Net other investing activities	1	
Net Cash Used By Investing Activities	(53)	(53)
FINANCING ACTIVITIES		
Dividends paid to Parent	(12)	(26)
Reacquisitions of long-term debt	(10)	(10)
Issuances (repayments) of short-term debt, net	16	(19)
Net Cash Used by Financing Activities	(6)	(55)
Net Increase in Cash and Cash Equivalents	4	4
Cash and Cash Equivalents at Beginning of Period	2	3

# CASH AND CASH EQUIVALENTS AT END OF PERIOD

6 \$ 7

SUPPLEMENTAL CASH FLOW INFORMATION

Cash received for income taxes (includes payments to PHI for federal income taxes) \$

\$

The accompanying Notes are an integral part of these Consolidated Financial Statements.

105

ACE

# ATLANTIC CITY ELECTRIC COMPANY CONSOLIDATED STATEMENT OF EQUITY

(Unaudited)

	<b>Common Stock</b>			Pre	mium	Retained		
					on			
(millions of dollars, except shares)	Shares	Par	Value	S	tock	Ear	rnings	<b>Total</b>
BALANCE, DECEMBER 31, 2014	8,546,017	\$	26	\$	651	\$	209	\$ 886
Net Income							4	4
Dividends on common stock							(12)	(12)
BALANCE, MARCH 31, 2015	8,546,017	\$	26	\$	651	\$	201	\$ 878

The accompanying Notes are an integral part of these Consolidated Financial Statements.

106

**ACE** 

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### ATLANTIC CITY ELECTRIC COMPANY

## (1) ORGANIZATION

Atlantic City Electric Company (ACE) is engaged in the transmission and distribution of electricity in southern New Jersey. ACE also provides Default Electricity Supply, which is the supply of electricity at regulated rates to retail customers in its service territory who do not elect to purchase electricity from a competitive energy supplier. Default Electricity Supply is known as Basic Generation Service in New Jersey. ACE is a wholly owned subsidiary of Conectiv, LLC, which is wholly owned by Pepco Holdings, Inc. (Pepco Holdings or PHI).

PHI entered into an Agreement and Plan of Merger, dated April 29, 2014, as amended and restated on July 18, 2014 (the Merger Agreement), with Exelon Corporation, a Pennsylvania corporation (Exelon), and Purple Acquisition Corp., a Delaware corporation and an indirect, wholly owned subsidiary of Exelon (Merger Sub), providing for the merger of Merger Sub with and into PHI (the Merger), with PHI surviving the Merger as an indirect, wholly owned subsidiary of Exelon. Pursuant to the Merger Agreement, at the effective time of the Merger, each outstanding share of common stock, par value \$0.01 per share, of PHI (other than (i) shares owned by Exelon, Merger Sub or any other direct or indirect wholly owned subsidiary of Exelon and shares owned by PHI or any direct or indirect wholly owned subsidiary of PHI, and in each case not held on behalf of third parties (but not including shares held by PHI in any rabbi trust or similar arrangement in respect of any compensation plan or arrangement) and (ii) shares that are owned by stockholders who have perfected and not withdrawn a demand for appraisal rights pursuant to Delaware law), will be canceled and converted into the right to receive \$27.25 in cash, without interest.

In connection with entering into the Merger Agreement, PHI entered into a Subscription Agreement, dated April 29, 2014 (the Subscription Agreement), with Exelon, pursuant to which on April 30, 2014, PHI issued to Exelon 9,000 originally issued shares of non-voting, non-convertible and non-transferable Series A preferred stock, par value \$0.01 per share (the Preferred Stock), for a purchase price of \$90 million. Exelon also committed pursuant to the Subscription Agreement to purchase 1,800 originally issued shares of Preferred Stock for a purchase price of \$18 million at the end of each 90-day period following the date of the Subscription Agreement until the Merger closes or is terminated, up to a maximum of 18,000 shares of Preferred Stock for a maximum aggregate consideration of \$180 million. In accordance with the Subscription Agreement, on each of July 29, 2014, October 27, 2014, January 26, 2015 and April 27, 2015, an additional 1,800 shares of Preferred Stock were issued by PHI to Exelon for a purchase price of \$18 million. The holders of the Preferred Stock will be entitled to receive a cumulative, non-participating cash dividend of 0.1% per annum, payable quarterly, when, as and if declared by PHI s board of directors. The proceeds from the issuance of the Preferred Stock are not subject to restrictions and are intended to serve as a prepayment of any applicable reverse termination fee payable from Exelon to PHI. The Preferred Stock will be redeemable on the terms and in the circumstances set forth in the Merger Agreement and the Subscription Agreement.

Consummation of the Merger is subject to the satisfaction or waiver of specified closing conditions, including (i) the approval of the Merger by the holders of a majority of the outstanding shares of common stock of PHI; (ii) the receipt of regulatory approvals required to consummate the Merger, including approvals from the Federal Energy Regulatory Commission (FERC), the Federal Communications Commission (FCC), the Delaware Public Service Commission

(DPSC), the District of Columbia Public Service Commission, the Maryland Public Service Commission (MPSC), the New Jersey Board of Public Utilities (NJBPU) and the Virginia State Corporation Commission (VSCC); (iii) the expiration or termination of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 (the HSR Act); and (iv) other customary closing conditions, including (a) the accuracy of each party s representations and warranties (subject to customary materiality qualifiers) and (b) each party s

107

**ACE** 

compliance with its obligations and covenants contained in the Merger Agreement (including covenants that may limit, restrict or prohibit PHI and its subsidiaries from taking specified actions during the period between the date of the Merger Agreement and the closing of the Merger or the termination of the Merger Agreement). In addition, the obligations of Exelon and Merger Sub to consummate the Merger are subject to the required regulatory approvals not imposing terms, conditions, obligations or commitments, individually or in the aggregate, that constitute a burdensome condition (as defined in the Merger Agreement). For additional discussion, see Note (6), Regulatory Matters Merger Approval Proceedings.

On September 23, 2014, the stockholders of PHI approved the Merger, on October 7, 2014, the VSCC approved the Merger, and on November 20, 2014, FERC approved the Merger. On December 22, 2014, the applicable waiting period under the HSR Act expired, and the HSR Act no longer precludes completion of the Merger. Although the Department of Justice (DOJ) allowed the waiting period under the HSR Act to expire without taking any action with respect to the Merger, the DOJ has not advised PHI that it has concluded its investigation. In addition, the transfer of control of certain communications licenses held by certain of PHI s subsidiaries has been approved by the FCC. The NJBPU approved the Merger on February 11, 2015. On February 13, 2015, Pepco Holdings, Delmarva Power & Light Company (DPL), Exelon, certain of Exelon s affiliates, the Staff of the DPSC and certain other parties, filed a settlement agreement with the DPSC with respect to the Merger. This settlement agreement is subject to approval by the DPSC.

On March 10, 2015, Exelon, PHI, Potomac Electric Power Company (Pepco) and Delmarva Power & Light Company (DPL), and certain of their respective affiliates (Joint Applicants), filed with the MPSC a settlement agreement entered into with The Alliance for Solar Choice, which is one of the stakeholder groups participating in the MPSC approval proceeding. On March 16, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with Montgomery and Prince George's Counties in Maryland, and a number of other parties, including the National Housing Trust, the National Consumer Law Center, other organizations representing low and moderate income interests and a consortium of nine recreational trail advocacy organizations. The MPSC staff, the State of Maryland and the Maryland Energy Administration, and the Office of People's Counsel have each filed briefs in opposition to the settlement agreements. The settlement agreements, along with the Merger and other issues in the proceeding, are subject to MPSC approval.

The Merger Agreement may be terminated by each of PHI and Exelon under certain circumstances, including if the Merger is not consummated by July 29, 2015 (subject to extension by PHI or Exelon to October 29, 2015, if all of the conditions to closing, other than the conditions related to obtaining regulatory approvals, have been satisfied). The Merger Agreement also provides for certain termination rights for both PHI and Exelon, and further provides that, upon termination of the Merger Agreement under certain specified circumstances, PHI will be required to pay Exelon a termination fee of \$259 million or reimburse Exelon for its expenses up to \$40 million (which reimbursement of expenses shall reduce on a dollar for dollar basis any termination fee subsequently payable by PHI), provided, however, that if the Merger Agreement is terminated in connection with an acquisition proposal made under certain circumstances by a person who made an acquisition proposal between April 1, 2014 and the date of the Merger Agreement, the termination fee will be \$293 million plus reimbursement of Exelon for its expenses up to \$40 million (not subject to offset). In addition, if the Merger Agreement is terminated under certain circumstances due to the failure to obtain regulatory approvals with respect to the Merger or the breach by Exelon of its obligations in respect of obtaining such regulatory approvals (a Regulatory Termination), PHI will be able to redeem any issued and outstanding Preferred Stock at par value, and in that case, Exelon will be required to pay all documented out-of-pocket

expenses incurred by PHI in connection with the Merger Agreement or the transactions contemplated thereby, up to \$40 million. If the Merger Agreement is terminated, other than for a Regulatory Termination, PHI will be required to redeem the Preferred Stock at the purchase price of \$10,000 per share, plus any unpaid accrued and accumulated dividends thereupon.

108

**ACE** 

### (2) SIGNIFICANT ACCOUNTING POLICIES

## **Financial Statement Presentation**

ACE s unaudited consolidated financial statements are prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). Pursuant to the rules and regulations of the Securities and Exchange Commission, certain information and footnote disclosures normally included in annual consolidated financial statements prepared in accordance with GAAP have been omitted. Therefore, these consolidated financial statements should be read along with the annual consolidated financial statements included in ACE s annual report on Form 10-K for the year ended December 31, 2014. In the opinion of ACE s management, the unaudited consolidated financial statements contain all adjustments (which all are of a normal recurring nature) necessary to state fairly ACE s financial condition as of March 31, 2015, in accordance with GAAP. The year-end December 31, 2014 consolidated balance sheet included herein was derived from audited consolidated financial statements, but does not include all disclosures required by GAAP. Interim results for the three months ended March 31, 2015 may not be indicative of ACE s results that will be realized for the full year ending December 31, 2015.

## **Use of Estimates**

The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities in the consolidated financial statements and accompanying notes. Although ACE believes that its estimates and assumptions are reasonable, they are based upon information available to management at the time the estimates are made. Actual results may differ significantly from these estimates.

Significant matters that involve the use of estimates include the assessment of contingencies, the calculation of future cash flows and fair value amounts for use in asset impairment evaluations, fair value calculations for derivative instruments, pension and other postretirement benefits assumptions, the assessment of the adequacy of the allowance for uncollectible accounts, the assessment of the probability of recovery of regulatory assets, accrual of storm restoration costs, accrual of unbilled revenue, recognition of changes in network service transmission rates for prior service year costs, accrual of loss contingency liabilities for general litigation and auto and other liability claims, and income tax provisions and reserves. Additionally, ACE is subject to legal, regulatory, and other proceedings and claims that arise in the ordinary course of its business. ACE records an estimated liability for these proceedings and claims when it is probable that a loss has been incurred and the loss is reasonably estimable.

#### **Consolidation of Variable Interest Entities**

ACE assesses its contractual arrangements with variable interest entities (VIEs) to determine whether it is the primary beneficiary and thereby has to consolidate the entities in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 810. The guidance addresses conditions under which an entity should be consolidated based upon variable interests rather than voting interests. See Note (13), Variable Interest Entities, for additional information.

## Taxes Assessed by a Governmental Authority on Revenue-Producing Transactions

Taxes included in ACE s gross revenues were zero and \$1 million for the three months ended March 31, 2015 and 2014, respectively.

## (3) NEWLY ADOPTED ACCOUNTING STANDARDS

## **Business Combinations (ASC 805)**

In November 2014, the FASB issued new recognition and disclosure requirements related to pushdown accounting. The new recognition requirements grant an acquired entity (or its subsidiaries) the option to elect whether and when a new accounting and reporting basis (pushdown accounting) will be applied when an acquirer obtains control of the acquired entity. This election may be made by the acquired entity (or its subsidiaries) for future change-in-control events or for its most recent change-in-control event, and the acquired entity will be required to determine whether pushdown accounting will be applied in the reporting period in which the change-in-control event occurs or in a subsequent reporting period.

The new required disclosures include information that enables financial statement users to evaluate the effects of pushdown accounting. Disclosures are required to be made in the period in which pushdown accounting is applied and are expected to include both qualitative and quantitative information.

The new recognition and disclosure requirements became effective on a prospective basis on November 18, 2014.

109

**ACE** 

#### (4) RECENTLY ISSUED ACCOUNTING STANDARDS, NOT YET ADOPTED

#### **Revenue from Contracts with Customers (ASC 606)**

In May 2014, the FASB issued new recognition and disclosure requirements for revenue from contracts with customers, which supersedes the existing revenue recognition guidance. The new recognition requirements focus on when the customer obtains control of the goods or services, rather than the current risks and rewards model of recognition. The core principle of the new standard is that an entity will recognize revenue when it transfers goods or services to its customers in an amount that reflects the consideration an entity expects to be entitled to for those goods or services. The new disclosure requirements will include information intended to communicate the nature, amount, timing and any uncertainty of revenue and cash flows from applicable contracts, including any significant judgments and changes in judgments and assets recognized from the costs to obtain or fulfill a contract. Entities will generally be required to make more estimates and use more judgment under the new standard.

The new requirements are expected to be effective for ACE beginning January 1, 2018, and may be implemented either retrospectively for all periods presented, or as a cumulative-effect adjustment as of January 1, 2018. Early adoption is expected to be permitted, but not before January 1, 2017. ACE is currently evaluating the potential impact of this new guidance on its consolidated financial statements and which implementation approach to select.

#### **Presentation of Debt Issuance Costs (ASC 835)**

In April 2015, the FASB issued new guidance for the presentation of debt issuance costs on the balance sheet. Debt issuance costs are currently required to be presented on the balance sheet as assets. However, under the new requirements, these debt issuance costs will be offset against the debt to which the costs relate. The new requirements will be effective for ACE beginning January 1, 2016, and are required to be implemented on a retrospective basis for all periods presented. Early adoption is permitted. ACE is currently evaluating the potential impact of this new guidance on its consolidated financial statements, but the impact is not expected to be material.

## (5) **SEGMENT INFORMATION**

ACE operates its business as one regulated utility segment, which includes all of its services as described above.

110

**ACE** 

#### (6) <u>REGULATORY MATTERS</u>

## **Rate Proceedings**

As further described in Note (1), Organization, on April 29, 2014, PHI entered into the Merger Agreement with Exelon and Merger Sub. Subject to certain exceptions, prior to the Merger or the termination of the Merger Agreement, PHI and its subsidiaries may not, without the consent of Exelon, initiate, file or pursue any rate cases, other than pursuing the conclusion of the pending filings indicated below.

## **Bill Stabilization Adjustment**

Although ACE proposed the adoption of a mechanism to decouple retail distribution revenue from the amount of power delivered to retail customers, this decoupling proposal has not to date been adopted.

## New Jersey

Update and Reconciliation of Certain Under-Recovered Balances

In March 2014, ACE submitted its 2014 annual petition with the NJBPU seeking to reconcile and update (i) charges related to the recovery of above-market costs associated with ACE s long-term power purchase contracts with the non-utility generators (NUGs), (ii) costs related to surcharges for the New Jersey Societal Benefit Program (a statewide public interest program that is intended to benefit low income customers and address other public policy goals) and ACE s uncollected accounts and (iii) operating costs associated with ACE s residential appliance cycling program. The net impact of adjusting the charges as proposed would have been an overall annual rate decrease of approximately \$24.5 million (revised to a rate decrease of approximately \$41.1 million on April 16, 2014, based upon an update for actual data through March 2014). In May 2014, the NJBPU approved a stipulation of settlement entered into by the parties in this proceeding providing for an overall annual rate decrease of \$41.1 million. The rate decrease was placed into effect provisionally on June 1, 2014, subject to a review by the NJBPU of the final underlying costs for reasonableness and prudence. On January 21, 2015, the NJBPU approved a stipulation of settlement in this proceeding, which made final the provisional rates that were placed into effect on June 1, 2014. The rate decrease will have no effect on ACE s operating income.

In March 2015, ACE submitted its 2015 annual petition with the NJBPU seeking to reconcile and update the same categories of charges and costs described in (i) and (ii) in the above paragraph. The net impact of adjusting the charges as proposed is an overall annual rate increase of approximately \$52.0 million. The matter is pending at the NJBPU, and the data contained in the petition has been updated for February and March 2015 actual data. ACE has requested that NJBPU place new rates into effect by June 1, 2015.

These proceedings are not expected to be affected by the Merger Agreement.

Service Extension Contributions Refund Order

In July 2013, in compliance with a 2012 Superior Court of New Jersey Appellate Division (Appellate Division) court decision, the NJBPU released an order requiring utilities to issue refunds to persons or entities that paid

non-refundable contributions for utility service extensions to certain areas described as Areas Not Designated for Growth. The order is limited to eligible contributions paid between March 20, 2005 and December 20, 2009. ACE is processing the refund requests that meet the eligibility criteria established in the order as they are received. Although ACE estimates that it received approximately \$11 million of contributions between March 20, 2005 and December 20, 2009, it is currently unable to reasonably estimate the amount that it may be required to refund using the eligibility criteria established by the order. Since the July 2013 order was released, ACE has received less than \$1 million in refund claims, the validity of which is being investigated by ACE prior to making any such refunds. In

111

**ACE** 

September 2014, the NJBPU commenced a rulemaking proceeding to further implement the directives of the Appellate Division decision and, in December 2014, published a rule proposal for comment. The changes proposed by the NJBPU remove provisions distinguishing between growth areas and not-for-growth areas and provide formulae for allocating extension costs. ACE is participating in the rulemaking proceeding. At this time, ACE does not expect that any such amount refunded will have a material effect on its consolidated financial condition, results of operations or cash flows, as any amounts that may be refunded will generally increase the value of ACE s property, plant and equipment and may ultimately be recovered through depreciation expense and cost of service in future electric distribution base rate cases.

Under the Merger Agreement, ACE is permitted to pursue the conclusion of this matter and intends to continue to do so.

## Generic Consolidated Tax Adjustment Proceeding

In January 2013, the NJBPU initiated a generic proceeding to examine whether a consolidated tax adjustment (CTA) should continue to be used, and if so, how it should be calculated in determining a utility—s cost of service. Under the NJBPU—s current policy, when a New Jersey utility is included in a consolidated group income tax return, an allocated amount of any reduction in the consolidated group—s taxes as a result of losses by affiliates is used to reduce the utility—s rate base, upon which the utility earns a return. This policy has negatively impacted ACE—s electric distribution base rate case outcomes and ACE—s position is that the CTA should be eliminated. In an order issued in October 2014, the NJBPU determined that it is appropriate for affected consolidated groups to continue to include a CTA in New Jersey base rate filings, but that the CTA calculation will be modified to limit the look-back period for the calculation to five years, exclude transmission assets from the calculation and allocate 25 percent of the final CTA amount as a reduction to the distribution revenue requirement. With this revised methodology, ACE anticipates that the negative effects of the CTA in future base rate cases would be significantly reduced.

In November 2014, the New Jersey Division of Rate Counsel filed an appeal of the NJBPU s CTA order in the Appellate Division. This appeal remains pending.

Under the Merger Agreement, ACE is permitted to pursue the conclusion of this matter and intends to continue to do so.

## FERC Transmission ROE Challenges

In February 2013, the public service commissions and public advocates of the District of Columbia, Maryland, Delaware and New Jersey, as well as DEMEC, filed a joint complaint at FERC against Pepco, DPL and ACE, as well as Baltimore Gas and Electric Company (BGE). The complainants challenged the base ROE and the application of the formula rate process, each associated with the transmission service that PHI s utilities provide. The complainants support an ROE within a zone of reasonableness of 6.78% and 10.33%, and have argued for a base ROE of 8.7%. The base ROE currently authorized by FERC for PHI s utilities is (i) 11.3% for facilities placed into service after January 1, 2006, and (ii) 10.8% for facilities placed into service prior to 2006. The 10.8% base ROE for facilities placed into service prior to 2006 receives a 50-basis-point incentive adder for being a member of a regional transmission organization. ACE believes the allegations in this complaint are without merit and is vigorously contesting this complaint. In August 2014, FERC issued an order setting the matters in this proceeding for hearing, but holding the

hearing in abeyance pending settlement discussions. The order also (i) directed that the evidence and analysis presented concerning ROE be guided by the new ROE methodology adopted by FERC in another proceeding (discussed below), and (ii) set February 27, 2013 as the refund effective date, should a refund result from this proceeding. After settlement discussions among the parties in this matter reached an impasse, in November 2014, the settlement judge issued an order terminating the settlement discussions. The matter is now before a hearing judge and a procedural schedule will be established for both the February 2013 complaint and a second complaint (discussed below) that has been consolidated with the February 2013 complaint.

112

**ACE** 

In June 2014, FERC issued an order in a proceeding in which ACE was not involved, in which it adopted a new ROE methodology for electric utilities. This new methodology replaces the existing one-step discounted cash flow analysis (which incorporates only short-term growth rates) traditionally used to derive ROE for electric utilities with the two-step discounted cash flow analysis (which incorporates both short-term and long-term measures of growth) used for natural gas and oil pipelines. As a result of the August 2014 FERC order discussed in the preceding paragraph, ACE applied an estimated ROE based on the two-step methodology announced by FERC for the period over which its transmission revenues would be subject to refund as a result of the challenge, and recorded estimated reserves in the second quarter of 2014 related to this matter.

A second complaint against Pepco, DPL and ACE challenging the base ROE was filed at FERC in December 2014 by the same parties. Employing the new ROE methodology referenced above, the complainants contend that the resulting base ROE should be 8.8%. As stated above, this complaint has been consolidated with the February 2013 complaint. Consistent with the prior challenge, ACE applied an estimated ROE based on the two-step methodology described above, and recorded estimated reserves in the fourth quarter of 2014 and in the first quarter of 2015 based on a refund effective date of December 8, 2014.

To the extent that the final ROE determined by FERC is lower than the ROE used to record the estimated reserves established with respect to the February 2013 and the December 2014 complaints, each ten basis point reduction in the ROE would result in a reduction of ACE s operating income of \$0.5 million.

Under the Merger Agreement, ACE is permitted to pursue the conclusion of these FERC matters and intends to continue to do so.

## **Standard Offer Capacity Agreements**

In April 2011, ACE entered into three Standard Offer Capacity Agreements (SOCAs) by order of the NJBPU, each with a different generation company. ACE and the other New Jersey electric distribution companies (EDCs) entered into the SOCAs under protest, arguing that the EDCs were denied due process and that the SOCAs violated certain of the requirements of the New Jersey law under which the SOCAs were established (the NJ SOCA Law). In October 2013, in light of the decision of the U.S. District Court for the District of New Jersey described below, the state appeals of the NJBPU implementation orders filed by the EDCs and generators were dismissed without prejudice, subject to the parties exercising their appellate rights in the Federal courts.

In February 2011, ACE joined other plaintiffs in an action filed in the U.S. District Court for the District of New Jersey challenging the NJ SOCA Law on the grounds that it violates the Commerce Clause and the Supremacy Clause of the U.S. Constitution. In October 2013, the Federal district court issued a ruling that the NJ SOCA Law is preempted by the Federal Power Act (FPA) and violates the Supremacy Clause, and is therefore null and void. In October 2013, the Federal district court issued an order ruling that the SOCAs are void, invalid and unenforceable, which order was affirmed by the U.S. Court of Appeals for the Third Circuit in September 2014. In November 2014 and December 2014, respectively, one of the generation companies and the NJBPU petitioned the U.S. Supreme Court to consider hearing an appeal of the Third Circuit decision. The petitions remain pending.

ACE terminated one of the three SOCAs effective July 1, 2013 due to an event of default of the generation company that was a party to the SOCA. ACE terminated the remaining two SOCAs effective November 19, 2013, in response

to the October 2013 Federal district court decision.

In response to the October 2013 Federal district court order, ACE derecognized both the derivative assets (liabilities) for the estimated fair value of the SOCAs and the related regulatory liabilities (assets) in the fourth quarter of 2013.

113

**ACE** 

## **Merger Approval Proceedings**

## New Jersey

On June 18, 2014, Exelon, PHI and ACE, and certain of their respective affiliates, filed a petition with the NJBPU seeking approval of the Merger. To approve the Merger, the NJBPU must find the Merger is in the public interest, and consider the impact of the Merger on (i) competition, (ii) rates of ratepayers affected by the Merger, (iii) ACE s employees, and (iv) the provision of safe and reliable service at just and reasonable rates. On July 23, 2014, the NJBPU voted to retain this matter, rather than assigning it to an administrative law judge. On January 14, 2015, PHI, ACE, Exelon, certain of Exelon s affiliates, the Staff of the NJBPU, and the Independent Energy Producers of New Jersey filed a stipulation of settlement (the Stipulation) with the NJBPU in this proceeding. On February 11, 2015, the NJBPU approved the Stipulation and the Merger and on March 6, 2015, the NJBPU issued a written order approving the Stipulation.

## Federal Energy Regulatory Commission

On May 30, 2014, Exelon, PHI, Pepco, DPL and ACE, and certain of their respective affiliates, submitted to FERC a Joint Application for Authorization of Disposition of Jurisdictional Assets and Merger under Section 203 of the FPA. Under that section, FERC shall approve a merger if it finds that the proposed transaction will be consistent with the public interest. On November 20, 2014, FERC issued an order approving the Merger.

## (7) PENSION AND OTHER POSTRETIREMENT BENEFITS

ACE accounts for its participation in PHI s single-employer plans, PHI s noncontributory retirement plan (the PHI Retirement Plan) and its other postretirement benefits plan, the Pepco Holdings, Inc. Welfare Plan for Retirees (the OPEB Plan), as participation in multiemployer plans. PHI s pension and other postretirement net periodic benefit cost for the three months ended March 31, 2015 and 2014, before intercompany allocations from the PHI Service Company, were \$24 million and \$18 million, respectively. ACE s allocated share was \$4 million for each of the three months ended March 31, 2015 and 2014.

In the first quarter of 2015 and 2014, ACE made no discretionary tax-deductible contributions to the PHI Retirement Plan.

## (8) **DEBT**

## **Credit Facility**

PHI, Pepco, DPL and ACE maintain an unsecured syndicated credit facility to provide for their respective liquidity needs, including obtaining letters of credit, borrowing for general corporate purposes and supporting their commercial paper programs. On August 1, 2013, as permitted under the existing terms of the credit agreement, a request by PHI, Pepco, DPL and ACE to extend the credit facility termination date to August 1, 2018 was approved. All of the terms and conditions as well as pricing remained the same.

The aggregate borrowing limit under the amended and restated credit facility is \$1.5 billion, all or any portion of which may be used to obtain loans and up to \$500 million of which may be used to obtain letters of credit. The facility also includes a swingline loan sub-facility, pursuant to which each company may make same day borrowings in an aggregate amount not to exceed 10% of the total amount of the facility. Any swingline loan must be repaid by the borrower within fourteen days of receipt. The credit sublimit is \$750 million for PHI and \$250 million for each of Pepco, DPL and ACE. The sublimits may be increased or decreased by the individual borrower during the term of the facility, except that (i) the sum of all of the borrower sublimits following any such increase or decrease must equal the total amount of the facility, and (ii) the aggregate amount of credit used at any given time by (a) PHI may not exceed \$1.25 billion, and (b) each of Pepco, DPL or ACE may not exceed the lesser of \$500 million or the

114

**ACE** 

maximum amount of short-term debt the company is permitted to have outstanding by its regulatory authorities. The total number of the sublimit reallocations may not exceed eight per year during the term of the facility.

The interest rate payable by each company on utilized funds is, at the borrowing company s election, (i) the greater of the prevailing prime rate, the federal funds effective rate plus 0.5% and the one month London Interbank Offered Rate (LIBOR) plus 1.0%, or (ii) the prevailing Eurodollar rate, plus a margin that varies according to the credit rating of the borrower.

In order for a borrower to use the facility, certain representations and warranties must be true and correct, and the borrower must be in compliance with specified financial and other covenants, including (i) the requirement that each borrowing company maintain a ratio of total indebtedness to total capitalization of 65% or less, computed in accordance with the terms of the credit agreement, which calculation excludes from the definition of total indebtedness certain trust preferred securities and deferrable interest subordinated debt (not to exceed 15% of total capitalization), (ii) with certain exceptions, a restriction on sales or other dispositions of assets, and (iii) a restriction on the incurrence of liens on the assets of a borrower or any of its significant subsidiaries other than permitted liens. The credit agreement contains certain covenants and other customary agreements and requirements that, if not complied with, could result in an event of default and the acceleration of repayment obligations of one or more of the borrowers thereunder. Each of the borrowers was in compliance with all covenants under this facility at March 31, 2015.

The absence of a material adverse change in PHI s business, property, results of operations or financial condition is not a condition to the availability of credit under the credit agreement. The credit agreement does not include any rating triggers.

As of March 31, 2015 and December 31, 2014, the amount of cash plus borrowing capacity under the credit facility available to meet the liquidity needs of PHI s utility subsidiaries in the aggregate was \$547 million and \$413 million, respectively. ACE s borrowing capacity under the credit facility at any given time depends on the amount of the subsidiary borrowing capacity being utilized by Pepco and DPL and the portion of the total capacity being used by PHI.

#### **Credit Facility Amendment**

On May 20, 2014, PHI, Pepco, DPL and ACE entered into an amendment of and consent with respect to the credit agreement (the Consent). PHI was required to obtain the consent of certain of the lenders under the credit facility in order to permit the consummation of the Merger. Pursuant to the Consent, certain of the lenders consented to the consummation of the Merger and the subsequent conversion of PHI from a Delaware corporation to a Delaware limited liability company, provided that the Merger and subsequent conversion are consummated on or before October 29, 2015. In addition, the Consent amends the definition of Change in Control in the credit agreement to mean, following consummation of the Merger, an event or series of events by which Exelon no longer owns, directly or indirectly, 100% of the outstanding shares of voting stock of Pepco Holdings.

## **Commercial Paper**

ACE maintains an on-going commercial paper program to address its short-term liquidity needs. As of March 31, 2015, the maximum capacity available under the program was \$350 million, subject to available borrowing capacity under the credit facility.

ACE had \$143 million of commercial paper outstanding at March 31, 2015. The weighted average interest rate for commercial paper issued by ACE during the three months ended March 31, 2015 was 0.44%, and the weighted average maturity of all commercial paper issued by ACE during the three months ended March 31, 2015 was five days.

115

**ACE** 

## **Financing Activities**

#### **Bond Payments**

In January 2015, Atlantic City Electric Transition Funding LLC (ACE Funding) made principal payments of \$8 million on its Series 2002-1 Bonds, Class A-3, and \$3 million on its Series 2003-1 Bonds, Class A-3.

## Financing Activities Subsequent to March 31, 2015

## **Bond Payments**

In April 2015, ACE Funding made principal payments of \$7 million on its Series 2002-1 Bonds, Class A-3, and \$3 million on its Series 2003-1 Bonds, Class A-3.

## (9) INCOME TAXES

A reconciliation of ACE s consolidated effective income tax rates is as follows:

	Three Months Ended			
	March 31,			
	2015 2014			014
		s)		
Income tax at Federal statutory rate	\$ 2	35.0%	\$6	35.0%
Increases (decreases) resulting from:				
Other, net		(1.7)%		2.5%
Consolidated income tax expense	\$2	33.3%	\$6	37.5%

ACE s consolidated effective tax rates for the three months ended March 31, 2015 and 2014 were 33.3% and 37.5%, respectively.

## (10) FAIR VALUE DISCLOSURES

## Financial Instruments Measured at Fair Value on a Recurring Basis

ACE applies FASB guidance on fair value measurement (ASC 820) that established a framework for measuring fair value and expanded disclosures about fair value measurements. As defined in the guidance, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). ACE utilizes market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated or generally unobservable. Accordingly, ACE utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs.

The guidance establishes a fair value hierarchy that prioritizes the inputs used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1) and the lowest priority to unobservable inputs (level 3).

116

**ACE** 

The following tables set forth, by level within the fair value hierarchy, ACE s financial assets and liabilities that were accounted for at fair value on a recurring basis as of March 31, 2015 and December 31, 2014. As required by the guidance, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. ACE s assessment of the significance of a particular input to the fair value measurement requires the exercise of judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

Description	Fai Total	ir Value Measure Quoted Prices in Active Markets for Identical Instruments (Level 1) (a)		Significant Unobservable Inputs (Level 3)
		(million	is of dollars)	
ASSETS				
Restricted cash equivalents				
Treasury fund	\$ 24	\$ 24	\$	\$

(a) There were no transfers of instruments between level 1 and level 2 valuation categories during the three months ended March 31, 2015.

Description	Fair Total	Value Measure Quoted Prices Active Markets for Identical Instruments (Level 1) (a)	significant Other Observable Inputs (Level 2) (a)	Significant Unobservable Inputs (Level 3)
	10001	` '	ons of dollars)	(Ecvere)
ASSETS				
Restricted cash equivalents				
Treasury fund	\$ 24	\$ 24	\$	\$

(a) There were no transfers of instruments between level 1 and level 2 valuation categories during the year ended December 31, 2014.

ACE classifies its fair value balances in the fair value hierarchy based on the observability of the inputs used in the fair value calculation as follows:

Level 1 Quoted prices are available in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset or liability occur in sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 Pricing inputs are other than quoted prices in active markets included in level 1, which are either directly or indirectly observable as of the reporting date. Level 2 includes those financial instruments that are valued using broker quotes in liquid markets and other observable data. Level 2 also includes those financial instruments that are valued using methodologies that have been corroborated by observable market data through correlation or by other means. Significant assumptions are observable in the marketplace throughout the full term of the instrument and can be derived from observable data or are supported by observable levels at which transactions are executed in the marketplace.

Level 3 Pricing inputs that are significant and generally less observable than those from objective sources. Level 3 includes those financial instruments that are valued using models or other valuation methodologies.

117

**ACE** 

#### **Other Financial Instruments**

The estimated fair values of ACE s Long-term debt instruments that are measured at amortized cost in ACE s consolidated financial statements and the associated levels of the estimates within the fair value hierarchy as of March 31, 2015 and December 31, 2014 are shown in the tables below. As required by the fair value measurement guidance, debt instruments are classified in their entirety within the fair value hierarchy based on the lowest level of input that is significant to the fair value measurement. ACE s assessment of the significance of a particular input to the fair value measurement requires the exercise of judgment, which may affect the valuation of fair value debt instruments and their placement within the fair value hierarchy levels.

The fair value of Long-term debt and Transition bonds issued by ACE Funding (Transition Bonds) categorized as level 2 is based on a blend of quoted prices for the debt and quoted prices for similar debt on the measurement date. The blend places more weight on current pricing information when determining the final fair value measurement. The fair value information is provided by brokers and ACE reviews the methodologies and results.

The fair value of Long-term debt categorized as level 3 is based on a discounted cash flow methodology using observable inputs, such as the U.S. Treasury yield, and unobservable inputs, such as credit spreads, because quoted prices for the debt or similar debt in active markets were insufficient.

Description		Tair Value Measurements at March 31, 2015 Quoted Prices in Active Markets Significant for Other Significa Identical Observable Unobserv Instruments Inputs Inputs (Level 1) (Level 2) (Level 3) (millions of dollars)				
LIABILITIES		(	J			
Debt instruments						
Long-term debt (a)	\$ 1,049	\$	\$	905	\$	144
Transition Bonds (b)	224			224		
Total	\$ 1,273	\$	\$	1,129	\$	144

- (a) The carrying amount for Long-term debt was \$903 million as of March 31, 2015.
- (b) The carrying amount for Transition Bonds, including amounts due within one year, was \$203 million as of March 31, 2015.

# Fair Value Measurements at December 31, 2014 Ouoted Prices in

<b>Description</b> To		Active Markets for Identical instruments (Level 1) (millions o	Ote Obse Inj (Le	ificant ther rvable puts vel 2)	Unobse Inp	ficant ervable outs vel 3)
LIABILITIES		·		·		
Debt instruments						
Long-term debt (a) \$1	,035	\$	\$	903	\$	132
Transition Bonds (b)	235			235		
Total \$1	,270	\$	\$	1,138	\$	132

The carrying amounts of all other financial instruments in the accompanying consolidated financial statements approximate fair value.

118

<sup>(</sup>a) The carrying amount for Long-term debt was \$903 million as of December 31, 2014.

<sup>(</sup>b) The carrying amount for Transition Bonds, including amounts due within one year, was \$215 million as of December 31, 2014.

**ACE** 

## (11) COMMITMENTS AND CONTINGENCIES

## **General Litigation**

From time to time, ACE is named as a defendant in litigation, usually relating to general liability or auto liability claims that resulted in personal injury or property damage to third parties. ACE is self-insured against such claims up to a certain self-insured retention amount and maintains insurance coverage against such claims at higher levels, to the extent deemed prudent by management. In addition, ACE s contracts with its vendors generally require the vendors to name ACE as an additional insured for the amount at least equal to ACE s self-insured retention. Further, ACE s contracts with its vendors require the vendors to indemnify ACE for various acts and activities that may give rise to claims against ACE. Loss contingency liabilities for both asserted and unasserted claims are recognized if it is probable that a loss will result from such a claim and if the amounts of the losses can be reasonably estimated. Although the outcome of the claims and proceedings cannot be predicted with any certainty, management believes that there are no existing claims or proceedings that are likely to have a material adverse effect on ACE s financial condition, results of operations or cash flows. At March 31, 2015, ACE had recorded estimated loss contingency liabilities for general litigation totaling approximately \$6 million (including amounts related to the matters specifically described below).

## Asbestos Claim

In September 2011, an asbestos complaint was filed in the New Jersey Superior Court, Law Division, against ACE (among other defendants) asserting claims under New Jersey s Wrongful Death and Survival statutes. The complaint, filed by the estate of a decedent who was the wife of a former employee of ACE, alleges that the decedent s mesothelioma was caused by exposure to asbestos brought home by her husband on his work clothes. New Jersey courts have recognized a cause of action against a premise owner in a so-called take home case if it can be shown that the harm was foreseeable. In this case, the complaint seeks recovery of an unspecified amount of damages for, among other things, the decedent s past medical expenses, loss of earnings, and pain and suffering between the time of injury and death, and asserts a punitive damage claim. At March 31, 2015, ACE has concluded that a loss is probable with respect to this matter and has recorded an estimated loss contingency liability, which is included in the liability for general litigation referred to above as of March 31, 2015. However, due to the inherent uncertainty of litigation, ACE is unable to estimate a maximum amount of possible loss because the damages sought are indeterminate and the matter involves facts that ACE believes are distinguishable from the facts of the take-home cause of action recognized by the New Jersey courts.

119

**ACE** 

#### **Environmental Matters**

ACE is subject to regulation by various federal, regional, state and local authorities with respect to the environmental effects of its operations, including air and water quality control, solid and hazardous waste disposal and limitations on land use. Although penalties assessed for violations of environmental laws and regulations are not recoverable from customers of ACE, environmental clean-up costs incurred by ACE generally are included in its cost of service for ratemaking purposes. The total accrued liabilities for the environmental contingencies of ACE described below at March 31, 2015 are summarized as follows:

	Legacy Ge Regul (millio dolla	lated ons of
Beginning balance as of January 1	\$	1
Accruals		
Payments		
Ending balance as of March 31		1
Less amounts in Other Current Liabilities		
Amounts in Other Deferred Credits	\$	1

# Franklin Slag Pile Site

In November 2008, ACE received a general notice letter from EPA concerning the Franklin Slag Pile site in Philadelphia, Pennsylvania, asserting that ACE is a potentially responsible party (PRP) that may have liability for clean-up costs with respect to the site and for the costs of implementing an EPA-mandated remedy. EPA s claims are based on ACE s sale of boiler slag from the B.L. England generating facility, then owned by ACE, to MDC Industries, Inc. (MDC) during the period June 1978 to May 1983. EPA claims that the boiler slag ACE sold to MDC contained copper and lead, which are hazardous substances under the Comprehensive Environmental Response, Compensation, and Liability Act of 1980 (CERCLA), and that the sales transactions may have constituted an arrangement for the disposal or treatment of hazardous substances at the site, which could be a basis for liability under CERCLA. The EPA letter also states that, as of the date of the letter, EPA s expenditures for response measures at the site have exceeded \$6 million. EPA s feasibility study for this site conducted in 2007 identified a range of alternatives for permanent remedial measures with varying cost estimates, and the estimated cost of EPA s preferred alternative is approximately \$6 million.

ACE believes that the B.L. England boiler slag sold to MDC was a valuable material with various industrial applications and, therefore, the sale was not an arrangement for the disposal or treatment of any hazardous substances as would be necessary to constitute a basis for liability under CERCLA. ACE intends to contest any claims to the contrary made by EPA. In a May 2009 decision arising under CERCLA, which did not involve ACE, the U.S. Supreme Court rejected an EPA argument that the sale of a useful product constituted an arrangement for disposal or

treatment of hazardous substances. While this decision supports ACE s position, at this time ACE cannot predict how EPA will proceed with respect to the Franklin Slag Pile site, or what portion, if any, of the Franklin Slag Pile site response costs EPA would seek to recover from ACE. Costs to resolve this matter are not expected to be material and are expensed as incurred.

## **Ward Transformer Site**

In April 2009, a group of PRPs with respect to the Ward Transformer site in Raleigh, North Carolina, filed a complaint in the U.S. District Court for the Eastern District of North Carolina, alleging cost recovery and/or contribution claims against a number of entities, including ACE, based on their alleged sale of transformers to Ward Transformer, with respect to past and future response costs incurred by the PRP group in performing a removal action at the site. In a March 2010 order, the court denied the defendants motion to dismiss. The litigation is moving forward with certain test case defendants (not including ACE) filing summary judgment motions regarding liability. The case has been stayed as to the remaining defendants pending rulings upon the test cases. In a January 31, 2013 order, the Federal district court granted summary judgment for the test case defendant whom plaintiffs alleged was liable based on its sale of transformers to Ward Transformer. The Federal district court s order addresses only the liability of the test case defendant. Plaintiffs appealed the district court s order to the U.S. Court of Appeals for the Fourth Circuit. On March 20, 2015, the Fourth Circuit affirmed the district court s summary judgment decision for the sales test case defendant and on April 17, 2015, the Fourth Circuit denied the plaintiffs petition for rehearing *en banc*. ACE has concluded that a loss is reasonably possible with respect to this

120

**ACE** 

matter, but is unable to estimate an amount or range of reasonably possible losses to which it may be exposed. ACE does not believe that it had extensive business transactions, if any, with the Ward Transformer site.

## (12) RELATED PARTY TRANSACTIONS

PHI Service Company provides various administrative and professional services to PHI and its regulated and unregulated subsidiaries, including ACE. The cost of these services is allocated in accordance with cost allocation methodologies set forth in the service agreement using a variety of factors, including the subsidiaries—share of employees, operating expenses, assets and other cost methods. These intercompany transactions are eliminated by PHI in consolidation and no profit results from these transactions at PHI. PHI Service Company costs directly charged or allocated to ACE for the three months ended March 31, 2015 and 2014 were approximately \$38 million and \$29 million, respectively.

In addition to the PHI Service Company charges described above, ACE s consolidated financial statements include the following related party transactions in the consolidated statements of income:

	Three Months Ended March 31,			ıded
	_~	)15 illions d		)14 ars)
Meter reading services provided by Millennium Account				
Services LLC (an ACE affiliate) (a)	\$	(1)	\$	(1)

(a) Included in Other operation and maintenance expense.

As of March 31, 2015 and December 31, 2014, ACE had the following balances on its consolidated balance sheets due to related parties:

	March 31, 2015 (million		nber 31, 014 (lars)
Payable to Related Party (current) (a)		Ū	
PHI Service Company	\$ (15)	\$	(14)
Other	(2)		(1)
Total	\$(17)	\$	(15)

(a) Included in Accounts payable due to associated companies.

#### (13) VARIABLE INTEREST ENTITIES

ACE is required to consolidate a VIE in accordance with FASB ASC 810 if ACE or a subsidiary is the primary beneficiary of the VIE. The primary beneficiary of a VIE is typically the entity with both the power to direct activities most significantly impacting economic performance of the VIE and the obligation to absorb losses or receive benefits of the VIE that could potentially be significant to the VIE. ACE performed a qualitative analysis to determine whether a variable interest provided a controlling financial interest in any of the VIE s in which ACE has an interest at March 31, 2015, as described below.

## **Power Purchase Agreements**

ACE is a party to three power purchase agreements (PPAs) with unaffiliated non-utility generators (NUGs) totaling 459 megawatts. One of the agreements ends in 2016 and the other two end in 2024. ACE has no equity or debt invested in these entities. In performing its VIE analysis, ACE has been unable to obtain sufficient information to determine whether these three entities were variable interest entities or if ACE was the primary beneficiary. As a result, ACE has applied the scope exemption from the consolidation guidance.

121

**ACE** 

Because ACE has no equity or debt invested in the NUGs, the maximum exposure to loss relates primarily to any above-market costs incurred for power. Due to unpredictability in the pricing for purchased energy under the PPAs, ACE is unable to quantify the maximum exposure to loss. The power purchase costs are recoverable from ACE s customers through regulated rates. Purchase activities with the NUGs, including excess power purchases not covered by the PPAs, for the three months ended March 31, 2015 and 2014, were approximately \$62 million and \$72 million, respectively, of which approximately \$56 million and \$59 million, respectively, consisted of power purchases under the PPAs.

## **ACE Funding**

In 2001, ACE established ACE Funding solely for the purpose of securitizing authorized portions of ACE s recoverable stranded costs through the issuance and sale of Transition Bonds. The proceeds of the sale of each series of Transition Bonds were transferred to ACE in exchange for the transfer by ACE to ACE Funding of the right to collect a non-bypassable Transition Bond Charge (representing revenue ACE receives, and pays to ACE Funding, to fund the principal and interest payments on Transition Bonds and related taxes, expenses and fees) from ACE customers pursuant to bondable stranded costs rate orders issued by the NJBPU in an amount sufficient to fund the principal and interest payments on the Transition Bonds and related taxes, expenses and fees (Bondable Transition Property). The assets of ACE Funding, including the Bondable Transition Property, and the Transition Bond Charges collected from ACE s customers, are not available to creditors of ACE. The holders of Transition Bonds have recourse only to the assets of ACE Funding. ACE owns 100 percent of the equity of ACE Funding, and PHI and ACE consolidate ACE Funding in their consolidated financial statements as ACE is the primary beneficiary of ACE Funding under the variable interest entity consolidation guidance.

122

# <u>Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>

The information required by this item is contained herein, as follows:

	Page
Registrants	No.
Pepco Holdings	124
<u>Pepco</u>	149
<u>DPL</u>	157
ACF	166

123

PEPCO HOLDINGS

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Pepco Holdings, Inc.

#### **General Overview**

PHI, a Delaware corporation incorporated in 2001, is a holding company that, through its regulated public utility subsidiaries, is engaged primarily in the transmission, distribution and default supply of electricity, and, to a lesser extent, the distribution and supply of natural gas (Power Delivery). Through Pepco Energy Services, Inc. and its subsidiaries (Pepco Energy Services), PHI provides energy savings performance contracting services, underground transmission and distribution construction and maintenance services and steam and chilled water under long-term contracts. For additional discussion, see Pepco Energy Services below.

Each of Power Delivery and Pepco Energy Services constitutes a separate segment for financial reporting purposes. Corporate and Other includes the remaining operations of the former Other Non-Regulated segment, certain parent company transactions (including interest expense on parent company debt and incremental external merger-related costs) and inter-company eliminations.

The following table sets forth the percentage contributions to consolidated operating revenue and operating income from continuing operations attributable to PHI segments for the three months ended March 31, 2015 and 2014:

	Three Months Ende March 31,	
	2015 201	
Percentage of Consolidated Operating Revenue		
Power Delivery	96%	96%
Pepco Energy Services	4%	4%
Percentage of Consolidated Operating Income		
Power Delivery	103%	98%
Pepco Energy Services	(1)%	-%
Corporate and Other	(2)%	2%
Percentage of Power Delivery Operating Revenue		
Power Delivery Electric	93%	92%
Power Delivery Gas	7%	8%

#### Agreement and Plan of Merger

PHI entered into the Merger Agreement, with Exelon and Merger Sub, providing for the Merger, with PHI surviving the Merger as an indirect, wholly owned subsidiary of Exelon. Pursuant to the Merger Agreement, at the effective time of the Merger, each outstanding share of common stock of PHI (other than (i) shares owned by Exelon, Merger Sub or any other direct or indirect wholly owned subsidiary of Exelon and shares owned by PHI or any direct or

indirect wholly owned subsidiary of PHI, and in each case not held on behalf of third parties (but not including shares held by PHI in any rabbi trust or similar arrangement in respect of any compensation plan or arrangement) and (ii) shares that are owned by stockholders who have perfected and not withdrawn a demand for appraisal rights pursuant to Delaware law), will be canceled and converted into the right to receive \$27.25 in cash, without interest.

In connection with entering into the Merger Agreement, PHI entered into a Subscription Agreement with Exelon dated April 29, 2014 (the Subscription Agreement) with Exelon, pursuant to which on April 30, 2014, PHI issued to Exelon 9,000 originally issued shares of the Preferred Stock, for a purchase price of

124

PEPCO HOLDINGS

\$90 million. Exelon also committed pursuant to the Subscription Agreement to purchase 1,800 originally issued shares of Preferred Stock for a purchase price of \$18 million at the end of each 90-day period following the date of the Subscription Agreement until the Merger closes or is terminated, up to a maximum of 18,000 shares of Preferred Stock for a maximum aggregate consideration of \$180 million. In accordance with the Subscription Agreement, on each of July 29, 2014, October 27, 2014, January 26, 2015 and April 27, 2015, an additional 1,800 shares of Preferred Stock were issued by PHI to Exelon for a purchase price of \$18 million. The holders of the Preferred Stock will be entitled to receive a cumulative, non-participating cash dividend of 0.1% per annum, payable quarterly, when, as and if declared by PHI s board of directors. The proceeds from the issuance of the Preferred Stock are not subject to restrictions and are intended to serve as a prepayment of any applicable reverse termination fee payable from Exelon to PHI. The Preferred Stock will be redeemable on the terms and in the circumstances set forth in the Merger Agreement and the Subscription Agreement.

Consummation of the Merger is subject to the satisfaction or waiver of specified closing conditions, including (i) the approval of the Merger by the holders of a majority of the outstanding shares of common stock of PHI; (ii) the receipt of regulatory approvals required to consummate the Merger, including approvals from FERC, the Federal Communications Commission (FCC), the Delaware Public Service Commission (DPSC), the District of Columbia Public Service Commission (MPSC), the New Jersey Board of Public Utilities (NJBPU) and the Virginia State Corporation Commission (VSCC); (iii) the expiration or termination of the applicable waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 (the HSR Act); and (iv) other customary closing conditions, including (a) the accuracy of each party s representations and warranties (subject to customary materiality qualifiers) and (b) each party s compliance with its obligations and covenants contained in the Merger Agreement (including covenants that may limit, restrict or prohibit PHI and its subsidiaries from taking specified actions during the period between the date of the Merger Agreement and the closing of the Merger or the termination of the Merger Agreement). In addition, the obligations of Exelon and Merger Sub to consummate the Merger are subject to the required regulatory approvals not imposing terms, conditions, obligations or commitments, individually or in the aggregate, that constitute a burdensome condition (as defined in the Merger Agreement).

On September 23, 2014, the stockholders of PHI approved the Merger, on October 7, 2014, the VSCC approved the Merger, and on November 20, 2014, FERC approved the Merger. On December 22, 2014, the applicable waiting period under the HSR Act expired, and the HSR Act no longer precludes completion of the Merger. Although the Department of Justice (DOJ) allowed the waiting period under the HSR Act to expire without taking any action with respect to the Merger, the DOJ has not advised PHI that it has concluded its investigation. In addition, the transfer of control of certain communications licenses held by certain of PHI s subsidiaries has been approved by the FCC. The NJBPU approved the Merger on February 11, 2015. On February 13, 2015, Pepco Holdings, DPL, Exelon, certain of Exelon s affiliates, the Staff of the DPSC and certain other parties, filed a settlement agreement with the DPSC with respect to the Merger. This settlement agreement is subject to approval by the DPSC.

On March 10, 2015, Exelon, PHI, Pepco and DPL, and certain of their respective affiliates (Joint Applicants), filed with the MPSC a settlement agreement entered into with The Alliance for Solar Choice, which is one of the stakeholder groups participating in the MPSC approval proceeding. On March 16, 2015, the Joint Applicants filed with the MPSC a settlement agreement entered into with Montgomery and Prince George s Counties in Maryland, and a number of other parties, including the National Housing Trust, the National Consumer Law Center, other organizations representing low and moderate income interests and a consortium of nine recreational trail advocacy

organizations. The MPSC staff, the State of Maryland and the Maryland Energy Administration, and the Office of People s Counsel have each filed briefs in opposition to the settlement agreements. The settlement agreements, along with the Merger and other issues in the proceeding, are subject to MPSC approval.

The Merger Agreement may be terminated by each of PHI and Exelon under certain circumstances, including if the Merger is not consummated by July 29, 2015 (subject to extension by PHI or Exelon to

125

PEPCO HOLDINGS

October 29, 2015, if all of the conditions to closing, other than the conditions related to obtaining regulatory approvals, have been satisfied). The Merger Agreement also provides for certain termination rights for both PHI and Exelon, and further provides that, upon termination of the Merger Agreement under certain specified circumstances, PHI will be required to pay Exelon a termination fee of \$259 million or reimburse Exelon for its expenses up to \$40 million (which reimbursement of expenses shall reduce on a dollar for dollar basis any termination fee subsequently payable by PHI), provided, however, that if the Merger Agreement is terminated in connection with an acquisition proposal made under certain circumstances by a person who made an acquisition proposal between April 1, 2014 and the date of the Merger Agreement, the termination fee will be \$293 million plus reimbursement of Exelon for its expenses up to \$40 million (not subject to offset). In addition, in the event of a termination of the Merger Agreement under certain circumstances due to the failure to obtain regulatory approvals or the breach by Exelon of its obligations in respect of obtaining regulatory approvals (a Regulatory Termination), PHI will be able to redeem any issued and outstanding Preferred Stock at par value, and in that case, Exelon will be required to pay all documented out-of-pocket expenses incurred by PHI in connection with the Merger Agreement or the transactions contemplated thereby, up to \$40 million. If the Merger Agreement is terminated, other than for a Regulatory Termination, PHI will be required to redeem the Preferred Stock at the purchase price of \$10,000 per share, plus any unpaid accrued and accumulated dividends thereupon.

## Power Delivery

Power Delivery Electric consists primarily of the transmission, distribution and default supply of electricity, and Power Delivery Gas consists of the delivery and supply of natural gas.

The Pepco, DPL and ACE service territories are located within a corridor extending from the District of Columbia to southern New Jersey. These service territories are economically diverse and include key industries that contribute to the regional economic base:

Commercial activities in the region include federal and municipal government services, professional, scientific and technical services, educational and health services, banking, casinos, tourism and transportation.

Industrial activities in the region include chemical, glass, pharmaceutical, food processing and oil refining. Each utility comprising Power Delivery is a regulated public utility in the jurisdictions that comprise its service territory. Each utility is responsible for the distribution of electricity and, in the case of DPL, natural gas in its service territory, for which it is paid tariff rates established by the applicable local public service commission in each jurisdiction. Each utility also supplies electricity at regulated rates to retail customers in its service territory who do not elect to purchase electricity from a competitive energy supplier. The regulatory term for this supply service is Standard Offer Service (SOS) in Delaware, the District of Columbia and Maryland, and Basic Generation Service (BGS) in New Jersey. These supply service obligations are referred to generally as Default Electricity Supply.

Each of Pepco, DPL and ACE is responsible for the transmission of wholesale electricity into and across its service territory. The rates each utility is permitted to charge for the wholesale transmission of electricity are regulated by

FERC. Transmission rates are updated annually based on a FERC-approved formula methodology.

The profitability of Power Delivery depends on its ability to recover costs and earn a reasonable return on its capital investments through the rates it is permitted to charge. Operating results also can be affected by economic conditions generally, the level of commercial activity affecting a region, industry or business sector within a service territory, energy prices, the impact of energy efficiency measures on customer usage of electricity and weather.

126

PEPCO HOLDINGS

Power Delivery s results historically have been seasonal, generally producing higher revenue and income in the warmest and coldest periods of the year. For retail customers of Pepco and DPL in Maryland and of Pepco in the District of Columbia, revenue is not affected by unseasonably warmer or colder weather because a bill stabilization adjustment (BSA) was implemented that provides for a fixed distribution charge per customer rather than a charge based upon energy usage. The BSA, pursuant to which customer distribution rates are subject to adjustment (through a credit or surcharge mechanism), depending on whether actual distribution revenue per customer exceeds or falls short of the revenue-per-customer amount approved by the applicable public service commission, has the effect of decoupling the distribution revenue recognized in a reporting period from the amount of power delivered during the period. As a result, the only factors that will cause distribution revenue from retail customers in Maryland and the District of Columbia to fluctuate from period to period are changes in the number of customers and changes in the approved distribution charge per customer. A comparable revenue decoupling mechanism for DPL electricity and natural gas customers in Delaware is under consideration by the DPSC.

In accounting for the BSA in Maryland and the District of Columbia, a Revenue Decoupling Adjustment (an adjustment equal to the amount by which revenue from distribution sales differs from the revenue that Pepco and DPL are entitled to earn based on the approved distribution charge per customer) is recorded representing either (i) a positive adjustment equal to the amount by which revenue from retail distribution sales falls short of the revenue that Pepco and DPL are entitled to earn based on the approved distribution charge per customer or (ii) a negative adjustment equal to the amount by which revenue from such distribution sales exceeds the revenue that Pepco and DPL are entitled to earn based on the approved distribution charge per customer.

PHI s utility subsidiaries allocate a substantial portion of their total capital expenditures to improving the reliability of their electrical transmission and distribution systems and replacing aging infrastructure throughout their service territories. These activities include:

Identifying and upgrading under-performing feeder lines;

Adding new facilities to support load;

Installing distribution automation systems on both the overhead and underground network systems; and

Rejuvenating and replacing underground residential cables.

## Power Delivery Initiatives and Activities

District of Columbia Power Line Undergrounding Initiative

For information about the District of Columbia Power Line Undergrounding Initiative, please refer to Note (7), Regulatory Matters District of Columbia Power Line Undergrounding Initiative, to the consolidated financial statements of PHI.

# MPSC New Generation Contract Requirement

For information about the MPSC New Generation Contract Requirement, please refer to Note (7), Regulatory Matters MPSC New Generation Contract Requirement, to the consolidated financial statements of PHI.

## Smart Grid Initiatives

PHI s utility subsidiaries are engaged in transforming the power grid that they own and operate into a smart grid, a network of automated digital devices capable of collecting and communicating large amounts of real-time data.

127

PEPCO HOLDINGS

A central component of the smart grid is AMI, a system that collects, measures and analyzes energy usage data from advanced digital meters, known as smart meters. Also critical to the operation of the smart grid is distribution automation technology, which is comprised of automated devices that have internal intelligence and can be controlled remotely to better manage power flow and restore service quickly and more safely. Both the AMI system and distribution automation are enabled by advanced technology that communicates with devices installed on the energy delivery system and transmits energy usage data to the host utility. The implementation of the AMI system and distribution automation involves an integration of technologies provided by multiple vendors.

As of March 31, 2015, Pepco and DPL have completed the installation and activation of smart meters in the District of Columbia, Maryland and Delaware service territories. The DCPSC, the MPSC and the DPSC approved the creation by PHI s utility subsidiaries of regulatory assets to defer AMI costs between rate cases and to defer carrying charges on the deferred costs. Thus, these costs will be recovered in the future through base rates; however, for AMI costs incurred by Pepco in Maryland with respect to test years after 2011, pursuant to an MPSC order, the recovery of such costs will be allowed when Pepco demonstrates that the AMI system is cost-effective. The MPSC s July 2013 order in Pepco s November 2012 electric distribution base rate application excluded the cost of AMI meters from Pepco s rate base until such time as Pepco demonstrates the cost effectiveness of the AMI system. As a result, costs for AMI meters incurred with respect to the 2012 test year and beyond will be treated as other incremental AMI costs incurred in conjunction with the deployment of the AMI system that are deferred and on which a carrying charge is deferred.

In 2010, two of PHI s utility subsidiaries were granted cash awards in the aggregate amount of \$168 million by the U.S. Department of Energy (DOE) to support their smart grid initiatives.

Pepco was awarded \$149 million for AMI, direct load control, distribution automation and communications infrastructure, of which \$148 million has been received through March 31, 2015.

ACE was awarded \$19 million for direct load control, distribution automation and communications infrastructure, all of which has been received through March 31, 2015.

Mitigation of Regulatory Lag

An important factor in the ability of PHI s utility subsidiaries to earn their authorized ROE is the willingness of applicable public service commissions to adequately address the shortfall in revenues in a utility s rate structure due to the delay in time or lag between when costs are incurred and when they are reflected in rates. This delay is commonly known as regulatory lag. Pepco, DPL and ACE are currently experiencing significant regulatory lag because investments in rate base and operating expenses are increasing more rapidly than their revenue growth.

In an effort to minimize the effects of regulatory lag, prior to the initial execution of the Merger Agreement in April 2014, PHI s utility subsidiaries had been filing electric distribution base rate cases every nine to twelve months in each of their jurisdictions, pursuing alternative ratemaking mechanisms, evaluating potential reductions in planned capital expenditures, and discussing with the regulatory community and other stakeholders the changing regulatory model economics that are causing regulatory lag.

As further described in Agreement and Plan of Merger with Exelon Corporation, PHI has entered into the Merger Agreement with Exelon and Merger Sub. Subject to certain exceptions, prior to the Merger or the termination of the Merger Agreement, PHI and its subsidiaries may not, without the consent of Exelon, initiate, file or pursue any rate cases, other than concluding pending filings. Accordingly, with the exception of ongoing rate cases (see Note (7), Regulatory Matters Rate Proceedings, to the consolidated financial statements of PHI), PHI s efforts to mitigate regulatory lag have been delayed pending the closing of the Merger or the termination of the Merger Agreement.

128

PEPCO HOLDINGS

#### Transmission ROE Challenges

For information about the challenges to the utility subsidiaries base ROE and the application of the formula rate process, each associated with the transmission services they provide, please refer to Note (7), Regulatory Matters Federal Energy Regulatory Commission Transmission ROE Challenges, to the consolidated financial statements of PHI.

## Pepco Energy Services

Pepco Energy Services is focused on growing its energy savings business and its underground transmission and distribution construction business while managing its thermal assets in Atlantic City. The energy savings business focuses on developing, building and operating energy savings performance solutions primarily for federal, state and local government customers. Pepco Energy Services underground transmission and distribution construction business focuses on providing construction and maintenance services for electric power utilities in North America.

PHI guarantees the obligations of Pepco Energy Services under certain contracts in its energy savings performance contracting business and underground transmission and distribution construction business. At March 31, 2015, PHI s guarantees of Pepco Energy Services obligations under these contracts totaled \$267 million. PHI also guarantees the obligations of Pepco Energy Services under surety bonds obtained by Pepco Energy Services for construction projects. These guarantees totaled \$180 million at March 31, 2015.

During 2012, Pepco Energy Services deactivated its Buzzard Point and Benning Road oil-fired generation facilities. Pepco Energy Services is demolishing the Benning Road generation facility and realizing the scrap metal salvage value of the facility. The demolition of the facility commenced in the fourth quarter of 2013 and is expected to be completed in the second quarter of 2015. Pepco Energy Services is recognizing the salvage proceeds associated with the scrap metals at the facility as realized.

Revenues associated with Pepco Energy Services combined heat and power thermal generating facilities and operations in Atlantic City are derived from long-term contracts with a few major customers in the Atlantic City hotel and casino industry. The carrying amount of Pepco Energy Services long-lived assets in Atlantic City at December 31, 2014 totaled \$2 million, after impairment losses aggregating \$81 million that were recorded during the third and fourth quarters of 2014. In September 2014, two significant customers of these thermal operations declared Chapter 11 bankruptcy. One of the customers closed operations in September 2014 and Pepco Energy Services continues to provide service under a contract with lower rates beginning April 1, 2015. The second customer terminated its contract with Pepco Energy Services on March 31, 2015. Two other significant customers of the thermal operations declared Chapter 11 bankruptcy in January 2015 and Pepco Energy Services continues to provide service to those customers under existing contracts. Future developments with respect to these and other customers in Atlantic City may require Pepco Energy Services to perform additional impairment analyses of the thermal operations and certain related assets. If these assets are determined to be further impaired, Pepco Energy Services would reduce the carrying value of these assets by the amount of the impairment and record a corresponding non-cash charge to earnings. Moreover, the contract changes and termination referred to above are expected to reduce Pepco Energy Services future earnings and cash flows associated with its thermal operations in Atlantic City.

## Corporate and Other

Corporate and Other includes the remaining operations of the former Other Non-Regulated segment, certain parent company transactions (including interest expense on parent company debt and incremental external Merger-related costs) and inter-company eliminations.

129

PEPCO HOLDINGS

#### **Earnings Overview**

Three Months Ended March 31, 2015 Compared to Three Months Ended March 31, 2014

	2015	2014	Ch	ange
	(mil	lions of d	ollars	)
Power Delivery	\$ 62	\$ 79	\$	(17)
Pepco Energy Services	4			4
Corporate and Other	(13)	(4)		(9)
Total PHI Net Income	\$ 53	\$ 75	\$	(22)

Net income for the three months ended March 31, 2015 was \$53 million, or \$0.21 per share, compared to \$75 million, or \$0.30 per share, for the three months ended March 31, 2014.

Net income for the three months ended March 31, 2015 included the item set forth below, which is presented net of related federal and state income taxes and is in millions of dollars:

Incremental Merger-related transaction costs in Corporate and Other of \$6 million (\$6 million pre-tax) Excluding the item listed above for the three months ended March 31, 2015, net income would have been \$59 million, or \$0.23 per share.

PHI discloses net income and related per share data excluding certain items because management believes that these items are not representative of PHI s ongoing business operations. Management uses this information, and believes that such information is useful to investors, in evaluating PHI s period-over-period performance. The inclusion of this disclosure is intended to complement, and should not be considered as an alternative to, PHI s reported net income and related per share data in accordance with GAAP.

## <u>Discussion of Operating Segment Net Income Variances:</u>

Power Delivery s \$17 million decrease in earnings was primarily due to the following:

A decrease of \$25 million due to higher operation and maintenance expense primarily related to the implementation of a new customer information system, distribution system maintenance, and previously expensed District of Columbia rate case costs established as a regulatory asset in 2014.

A decrease of \$8 million due to higher depreciation and amortization expense primarily resulting from increases in plant investment.

A decrease of \$2 million due to higher interest expense.

A decrease of \$2 million due to incremental Merger-related integration costs.

A decrease of \$2 million related to a gain recorded in 2014 associated with condemnation awards for certain Pepco transmission property.

An increase of \$17 million from electric distribution base rate increases in 2014 (Pepco in the District of Columbia and Maryland, and ACE in New Jersey).

An increase of \$6 million from other distribution revenue primarily due to customer growth and the effect of colder weather during 2015.

An increase of \$4 million from network service transmission revenues primarily due to increased rates related to increased transmission plant investment.

130

PEPCO HOLDINGS

Pepco Energy Services \$4 million increase in earnings was primarily due to tax benefits received from deductions for energy efficiency construction projects.

Corporate and Other s \$9 million increase in net loss was primarily due to after-tax charges in the first quarter of 2015 of \$6 million for incremental Merger-related transaction costs and \$2 million for state income tax adjustments.

## **Consolidated Results of Operations**

The following results of operations discussion compares the three months ended March 31, 2015 to the three months ended March 31, 2014. All amounts in the tables (except sales and customers) are in millions of dollars.

## **Operating Revenue**

A detail of the components of PHI s consolidated operating revenue is as follows:

	2015	2014	Ch	ange
Power Delivery	\$1,313	\$ 1,272	\$	41
Pepco Energy Services	60	60		
Corporate and Other	(2)	(2)		
Total Operating Revenue	\$1,371	\$1,330	\$	41

## Power Delivery

The following table categorizes Power Delivery s operating revenue by type of revenue.

	2015	2014	Change
Regulated T&D Electric Revenue	\$ 594	\$ 539	\$ 55
Default Electricity Supply Revenue	621	619	2
Other Electric Revenue	12	17	(5)
Total Electric Operating Revenue	1,227	1,175	52
Regulated Gas Revenue	83	87	(4)
Other Gas Revenue	3	10	(7)
Total Gas Operating Revenue	86	97	(11)
Total Power Delivery Operating Revenue	\$ 1,313	\$ 1,272	\$ 41

The following table categorizes Power Delivery s operating revenue by type of revenue.

Regulated Transmission and Distribution (T&D) Electric Revenue includes revenue from the distribution of electricity, including the distribution of Default Electricity Supply, by PHI s utility subsidiaries to customers within their service territories at regulated rates. Regulated T&D Electric Revenue also includes transmission service revenue that PHI s utility subsidiaries receive as transmission owners from PJM at rates regulated by FERC. Transmission rates are updated annually based on a FERC-approved formula methodology.

Default Electricity Supply Revenue is the revenue received from the supply of electricity by PHI s utility subsidiaries at regulated rates to retail customers who do not elect to purchase electricity from a competitive energy supplier. The costs related to Default Electricity Supply are included in Fuel and Purchased Energy. Default Electricity Supply Revenue also includes revenue from non-bypassable Transition Bond Charges that ACE receives, and pays to Atlantic City Electric Transition Funding LLC (ACE Funding), to fund the principal and interest payments on Transition Bonds issued by ACE Funding (the Transition Bonds), and revenue in the form of transmission enhancement credits that PHI utility subsidiaries receive as transmission owners from PJM in consideration for approved regional transmission expansion plan expenditures.

131

PEPCO HOLDINGS

Other Electric Revenue includes work and services performed on behalf of customers, including other utilities, which is generally not subject to price regulation. Work and services include mutual assistance to other utilities, highway relocation, rentals of pole attachments, late payment fees and collection fees.

Regulated Gas Revenue includes the revenue DPL receives from on-system natural gas delivered sales and the transportation of natural gas for customers within its service territory at regulated rates.

Other Gas Revenue consists of DPL s off-system natural gas sales and the short-term release of interstate pipeline transportation and storage capacity not needed to serve customers. Off-system sales are made possible when low demand for natural gas by regulated customers creates excess pipeline capacity.

## Regulated T&D Electric

	2	2015		2014		ange
Regulated T&D Electric Revenue						
Residential	\$	229	\$	204	\$	25
Commercial and industrial		250		226		24
Transmission and other		115		109		6
Total Regulated T&D Electric Revenue	\$	594	\$	539	\$	55

	2015	2014	Change
Regulated T&D Electric Sales (Gigawatt hours (GWh))			
Residential	5,577	5,056	521
Commercial and industrial	6,953	7,139	(186)
Transmission and other	67	69	(2)
Total Regulated T&D Electric Sales	12,597	12,264	333

	2015	2014	Change
Regulated T&D Electric Customers (in thousands)			
Residential	1,671	1,654	17
Commercial and industrial	200	200	
Transmission and other	2	2	
Total Regulated T&D Electric Customers	1,873	1,856	17

Regulated T&D Electric Revenue increased by \$55 million primarily due to:

An increase of \$25 million due to electric distribution base rate increases (Pepco in the District of Columbia effective April 2014, and in Maryland effective July 2014; ACE effective September 2014).

An increase of \$12 million due to an EmPower Maryland (a Maryland demand-side management program for Pepco and DPL) rate increase effective February 2014 (which is substantially offset by a corresponding increase in Depreciation and Amortization).

An increase of \$8 million in transmission revenue resulting from an estimated higher rate effective June 1, 2014 related to increases in transmission plant investment and operating expenses, partially offset by the establishment of a reserve related to the FERC ROE complaint.

132

PEPCO HOLDINGS

An increase of \$5 million primarily due to a rate increase effective May 2014 associated with the Renewable Portfolio Surcharge in Delaware (which is substantially offset in Fuel and Purchased Energy and Depreciation and Amortization).

An increase of \$4 million due to higher DPL non-weather related average residential customer usage.

An increase of \$2 million due to higher sales primarily as a result of colder weather during the 2015 winter months, as compared to 2014.

An increase of \$1 million in capacity revenue as a result of expanding Maryland demand side management programs (which is partially offset in Depreciation and Amortization).

An increase of \$1 million due to customer growth in 2015 primarily in the residential classes. The aggregate amount of these increases was partially offset by a decrease of \$3 million in revenue related to the resale by DPL of renewable energy to PJM (which is substantially offset in Purchased Energy and Depreciation and Amortization).

## **Default Electricity Supply**

	2015	2014	Ch	ange
Default Electricity Supply Revenue				
Residential	\$428	\$ 383	\$	45
Commercial and industrial	145	141		4
Other	48	95		(47)
Total Default Electricity Supply Revenue	\$621	\$619	\$	2

Other Default Electricity Supply Revenue consists primarily of (i) revenue from the resale by ACE in the PJM regional transmission organization (PJM RTO) market of energy and capacity purchased under contracts with unaffiliated non-utility generators (NUGs), and (ii) revenue from transmission enhancement credits.

	2015	2014	Change
Default Electricity Supply Sales (GWh)			
Residential	4,593	4,054	539
Commercial and industrial	1,431	1,308	123
Other	12	11	1

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

Total Default Electricity Supply Sales	6,036	5,373	663

	2015	2014	Change
Default Electricity Supply Customers (in thousands)			
Residential	1,417	1,357	60
Commercial and industrial	130	126	4
Other			
Total Default Electricity Supply Customers	1,547	1,483	64

PEPCO HOLDINGS

Default Electricity Supply Revenue increased by \$2 million primarily due to:

An increase of \$27 million due to higher sales primarily as a result of customer migration from competitive suppliers.

A net increase of \$22 million due to higher Pepco and DPL non-weather related average customer usage, partially offset by lower usage at ACE.

An increase of \$7 million due to higher sales primarily as a result of colder weather during the 2015 winter months, as compared to 2014.

The aggregate amount of these increases was partially offset by:

A decrease of \$47 million in wholesale energy and capacity resale revenues primarily due to lower market prices for the resale of electricity and capacity purchased from NUGs.

A net decrease of \$7 million as a result of lower Pepco and DPL Default Electricity Supply rates, partially offset by higher ACE rates.

The variances described above with respect to Default Electricity Supply Revenue include the effects of a decrease of \$5 million in ACE s BGS unbilled revenue resulting primarily from lower average customer usage in the unbilled revenue period for the three months ended March 31, 2015 as compared to the corresponding period in 2014. Such a decrease in ACE s BGS unbilled revenue has the effect of directly decreasing the profitability of ACE s Default Electricity Supply business (\$3 million decrease in net income) as these unbilled revenues are not included in the deferral calculation until they are billed to customers under the BGS terms approved by the NJBPU.

#### Regulated Gas

	20	)15	20	014	C	hange
Regulated Gas Revenue						
Residential	\$	54	\$	54	\$	
Commercial and industrial		25		29		(4)
Transportation and other		4		4		
Total Regulated Gas Revenue	\$	83	\$	87	\$	(4)

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

	2015	2014	Change
Regulated Gas Sales (million cubic feet)			
Residential	5,146	4,773	373
Commercial and industrial	2,732	2,633	99
Transportation and other	2,325	2,380	(55)
Total Regulated Gas Sales	10,203	9,786	417

	2015	2014	Change
Regulated Gas Customers (in thousands)			
Residential	118	117	1
Commercial and industrial	10	10	
Transportation and other			
Total Regulated Gas Customers	128	127	1

PEPCO HOLDINGS

Regulated Gas Revenue decreased by \$4 million primarily due to a decrease of \$8 million due to a Gas Cost Rate (GCR) decrease effective November 2014, partially offset by an increase of \$4 million due to higher sales primarily as a result of colder weather during the winter months of 2015, as compared to 2014.

Other Gas Revenue

Other Gas Revenue decreased by \$7 million primarily due to lower volumes and lower average prices for off-system sales to electric generators and gas marketers.

Pepco Energy Services

Pepco Energy Services operating revenue did not change. Variances noted were:

A decrease of \$13 million primarily in energy savings construction activities.

An increase of \$13 million in underground transmission and distribution construction activities. *Operating Expenses* 

Fuel and Purchased Energy and Other Services Cost of Sales

A detail of PHI s consolidated Fuel and Purchased Energy and Other Services Cost of Sales is as follows:

	2015	2014	Cha	ange
Power Delivery	\$618	\$614	\$	4
Pepco Energy Services	46	47		(1)
Corporate and Other		(1)		1
Total	\$ 664	\$660	\$	4

#### Power Delivery

Power Delivery s Fuel and Purchased Energy expense consists of the cost of electricity and natural gas purchased by its utility subsidiaries to fulfill their respective Default Electricity Supply and Regulated Gas obligations and, as such, is recoverable from customers in accordance with the terms of public service commission orders. It also includes the cost of natural gas purchased for off-system sales. Fuel and Purchased Energy expense increased by \$4 million primarily due to:

An increase of \$47 million primarily due to customer migration from competitive suppliers.

An increase of \$25 million in deferred electricity expense primarily due to higher revenue associated with Pepco and DPL Default Electricity Supply sales, which resulted in a higher rate of recovery of Default Electricity Supply costs.

An increase of \$5 million from the settlement of financial hedges entered into as part of DPL s hedge program for the purchase of regulated natural gas.

An increase of \$5 million due to higher electricity sales primarily as a result of colder weather during the 2015 winter months, as compared to 2014.

An increase of \$2 million in deferred gas expense as a result of a higher rate of recovery of natural gas supply costs.

The aggregate amount of these increases was partially offset by:

A decrease of \$61 million due to lower average electricity costs under Default Electricity Supply contracts.

135

PEPCO HOLDINGS

A decrease of \$12 million in the cost of gas purchases for on-system sales as a result of lower prices.

A decrease of \$6 million in the cost of gas purchases for off-system sales as a result of lower volumes and lower average prices.

A decrease of \$1 million in the costs associated with purchasing Renewable Energy Credits in Delaware (which is offset by a corresponding decrease in Regulated T&D Revenue).

## Pepco Energy Services

Pepco Energy Services Fuel and Purchased Energy expense and Other Services Cost of Sales decreased by \$1 million primarily due to:

A decrease of \$11 million primarily associated with decreased energy savings construction activity.

A decrease of \$1 million associated with the thermal business primarily due to lower natural gas prices. The aggregate amount of these decreases was offset by an increase of \$12 million associated with increased underground transmission and distribution construction activities.

Other Operation and Maintenance

A detail of PHI s Other Operation and Maintenance expense is as follows:

	2015	2014	Ch	ange
Power Delivery	\$ 265	\$219	\$	46
Pepco Energy Services	13	11		2
Corporate and Other	(11)	(14)		3
Total	\$ 267	\$216	\$	51

## **Power Delivery**

Other Operation and Maintenance expense for Power Delivery increased by \$46 million primarily due to:

An increase of \$18 million due to new customer information system implementation and support costs.

An increase of \$8 million associated with higher tree trimming and maintenance costs.

An increase of \$6 million in internal and external Merger-related integration costs.

An increase of \$3 million due to the 2014 deferral of distribution rate case costs previously charged to Other Operation and Maintenance expense. The deferral was recorded in accordance with DCPSC rate order issued in March 2014 authorizing the recovery of these costs.

An increase of \$2 million in employee-related costs, primarily pension and other benefit expenses.

An increase of \$2 million in bad debt expense.

An increase of \$2 million in customer service costs.

136

PEPCO HOLDINGS

## Pepco Energy Services

Other Operation and Maintenance expense for Pepco Energy Services increased by \$2 million primarily due to:

An increase of \$1 million in its energy savings business.

An increase of \$1 million in repairs and maintenance costs associated with its thermal business and underground transmission and distribution construction business.

## Corporate and Other

Other Operation and Maintenance expense for Corporate and Other increased by \$3 million primarily due to internal and external Merger-related transaction costs.

Depreciation and Amortization

Depreciation and Amortization expense increased by \$26 million to \$159 million in 2015 from \$133 million in 2014 primarily due to:

An increase of \$12 million in amortization of regulatory assets primarily associated with the EmPower Maryland surcharge rate increase effective February 2014 (which is offset by an increase in Regulated T&D Electric Revenue).

An increase of \$6 million due to utility plant additions.

An increase of \$3 million in the Delaware Renewable Energy Portfolio Standards deferral (which is substantially offset by a corresponding increase in Regulated T&D Electric Revenue).

An increase of \$2 million in amortization of software, primarily related to the implementation of a new customer information system.

Other Taxes

Other Taxes increased by \$5 million to \$109 million in 2015 from \$104 million in 2014. The increase was primarily due to higher property taxes in Maryland.

Deferred Electric Service Costs

Deferred Electric Service Costs, which relate only to ACE, represent (i) the over or under recovery of electricity costs incurred by ACE to fulfill its Default Electricity Supply obligation and (ii) the over or under recovery of costs incurred by ACE related to the New Jersey Societal Benefit Program (a statewide public interest program that is intended to benefit low income customers and address other public policy goals). The cost of electricity purchased is reported under Fuel and Purchased Energy expense and the corresponding revenue is reported under Default Electricity Supply Revenue. The costs of the New Jersey Societal Benefit Program are reported under Other Operation and Maintenance expense and the corresponding revenue is reported under Regulated T&D Electric Revenue.

Deferred Electric Service Costs decreased by \$14 million to an expense of \$30 million in 2015 as compared to an expense of \$44 million in 2014 primarily due to a decrease in deferred electricity expense as a result of lower Default Electricity Supply revenue rates.

137

PEPCO HOLDINGS

#### Other Income (Expenses)

Other Expenses (which are net of Other Income) increased by \$7 million to a net expense of \$59 million in 2015 from a net expense of \$52 million in 2014 primarily due to:

An increase of \$4 million related to a gain recorded in 2014 associated with condemnation awards for certain Pepco transmission property.

An increase of \$3 million in interest expense primarily associated with higher long-term debt.

## Income Tax Expense

PHI s income tax expense decreased by \$16 million to \$30 million in 2015 from \$46 million in 2014. PHI s consolidated effective income tax rates for the three months ended March 31, 2015 and 2014 were 36.1% and 38.0%, respectively.

In the first quarter of 2015, PHI recorded a tax benefit of \$4 million related to certain energy efficiency tax deductions associated with Pepco Energy Services energy savings performance contracting services.

In addition, in connection with the proposed Merger, PHI incurred certain Merger-related costs in the first quarter of 2015, which costs are not tax-deductible.

#### **Capital Resources and Liquidity**

This section discusses PHI s working capital, cash flow activity, capital requirements and other uses and sources of capital.

## Working Capital

At March 31, 2015, PHI s current assets on a consolidated basis totaled \$1.4 billion and its consolidated current liabilities totaled \$2.2 billion, resulting in a working capital deficit of \$746 million. PHI expects the working capital deficit at March 31, 2015 to be funded during 2015 in part through cash flows from operations, from the issuance of long-term debt and the sale of preferred stock. At December 31, 2014, PHI s current assets on a consolidated basis totaled \$1.1 billion and its consolidated current liabilities totaled \$2.1 billion, for a working capital deficit of \$981 million. The decrease of \$235 million in the working capital deficit from December 31, 2014 to March 31, 2015 was primarily due to an increase in cash and accounts receivable, partially offset by an increase in short-term debt.

At March 31, 2015, PHI s consolidated cash and cash equivalents totaled \$141 million, which consisted of cash and uncollected funds but excluded current Restricted cash equivalents (cash that is available to be used only for designated purposes) that totaled \$17 million. At December 31, 2014, PHI s consolidated cash and cash equivalents totaled \$14 million, which consisted of cash and uncollected funds but excluded current Restricted cash equivalents that totaled \$25 million.

A detail of PHI s short-term debt balance and current maturities of long-term debt and project funding balance is as follows:

	As of March 31, 2015 (millions of dollars)							
	PHI				ACE P	epco Energ	gy P	HI
Туре	Parent	Pepco	DPL	ACE	<b>Funding</b>	Services	Conse	olidated
Variable Rate Demand Bonds	\$	\$	\$ 105	\$	\$	\$	\$	105
Commercial Paper	380		175	143				698
Total Short-Term Debt	\$ 380	\$	\$ 280	\$ 143	\$	\$	\$	803
Current Portion of Long-Term Debt and Project Funding	\$ 250	\$	\$ 100	\$ 15	\$ 44	\$ 3	\$	412

PEPCO HOLDINGS

# (millions of dollars)

As of December 31, 2014

	PHI				ACE	Pepco Ener	gy P	HI
Type	<b>Parent</b>	Pepco	DPL	ACE	<b>Funding</b>	Services	Consc	olidated
Variable Rate Demand Bonds	\$	\$	\$ 105	\$	\$	\$	\$	105
Commercial Paper	287	104	106	127				624
Total Short-Term Debt	\$ 287	\$ 104	\$ 211	\$ 127	\$	\$	\$	729
Current Portion of Long-Term Debt and Project Funding	\$ 250	\$ 12	\$ 100	\$ 15	\$ 44	\$ 10	\$	431

## Commercial Paper

PHI, Pepco, DPL and ACE maintain commercial paper programs to address short-term liquidity needs. As of March 31, 2015, the maximum capacity available under these programs was \$875 million, \$500 million, \$500 million and \$350 million, respectively, subject to available borrowing capacity under the credit facility.

PHI, Pepco, DPL and ACE had \$380 million, zero, \$175 million and \$143 million, respectively, of commercial paper outstanding at March 31, 2015. The weighted average interest rate for commercial paper issued by PHI, Pepco, DPL and ACE during the three months ended March 31, 2015 was 0.74%, 0.43%, 0.45% and 0.44%, respectively. The weighted average maturity of all commercial paper issued by PHI, Pepco, DPL and ACE during the three months ended March 31, 2015 was eight, five, five and five days, respectively.

#### Financing Activity During the Three Months Ended March 31, 2015

#### **Bond Issuance**

In March 2015, Pepco issued \$200 million of 4.15% first mortgage bonds due March 15, 2043, with a 3.9% yield to maturity. Net proceeds from the issuance of the bonds, which included a premium of \$8 million, were used by Pepco to repay outstanding commercial paper and for general corporate purposes.

## **Bond Payments**

In January 2015, ACE Funding made principal payments of \$8 million on its Series 2002-1 Bonds, Class A-3, and \$3 million on its Series 2003-1 Bonds, Class A-3.

#### **Credit Facility**

PHI, Pepco, DPL and ACE maintain an unsecured syndicated credit facility to provide for their respective liquidity needs, including obtaining letters of credit, borrowing for general corporate purposes and supporting their commercial paper programs. On August 1, 2013, as permitted under the existing terms of the credit agreement, a request by PHI, Pepco, DPL and ACE to extend the credit facility termination date to August 1, 2018 was approved. All of the terms

and conditions as well as pricing remained the same.

The aggregate borrowing limit under the amended and restated credit facility is \$1.5 billion, all or any portion of which may be used to obtain loans and up to \$500 million of which may be used to obtain letters of credit. The facility also includes a swingline loan sub-facility, pursuant to which each company may make same day borrowings in an aggregate amount not to exceed 10% of the total amount of the facility. Any swingline loan must be repaid by the borrower within fourteen days of receipt. The credit sublimit is \$750 million for PHI and \$250 million for each of Pepco, DPL and ACE. The sublimits may be increased or decreased by the individual borrower during the term of the facility, except that (i) the

139

PEPCO HOLDINGS

sum of all of the borrower sublimits following any such increase or decrease must equal the total amount of the facility, and (ii) the aggregate amount of credit used at any given time by (a) PHI may not exceed \$1.25 billion, and (b) each of Pepco, DPL or ACE may not exceed the lesser of \$500 million or the maximum amount of short-term debt the company is permitted to have outstanding by its regulatory authorities. The total number of the sublimit reallocations may not exceed eight per year during the term of the facility.

For additional discussion of the Credit Facility, see Note (9), Debt, to the consolidated financial statements of PHI.

## Credit Facility Amendment

On May 20, 2014, PHI, Pepco, DPL and ACE entered into an amendment of and consent with respect to the credit agreement (the Consent). PHI was required to obtain the consent of certain of the lenders under the credit facility in order to permit the consummation of the Merger. Pursuant to the Consent, certain of the lenders consented to the consummation of the Merger and the subsequent conversion of PHI from a Delaware corporation to a Delaware limited liability company, provided that the Merger and subsequent conversion are consummated on or before October 29, 2015. In addition, the Consent amends the definition of Change in Control in the credit agreement to mean, following consummation of the Merger, an event or series of events by which Exelon no longer owns, directly or indirectly, 100% of the outstanding shares of voting stock of Pepco Holdings.

#### Sale of Receivables

During 2014, Pepco, as seller, entered into a purchase agreement with a buyer to sell receivables from an energy savings project pursuant to a Task Order entered into under a General Services Administration area-wide agreement. The purchase price received by Pepco was \$12 million. The energy savings project, which is being performed by Pepco Energy Services, was completed in 2014. Pursuant to the purchase agreement, following acceptance of the energy savings project by the buyer, the buyer is entitled to receive the contract payments under the Task Order payable by the customer over approximately 9 years. The energy savings project was accepted during the first quarter of 2015 and the amount was removed from the Current portion of long-term debt and project funding.

On October 24, 2013, Pepco Energy Services, as seller, entered into a purchase agreement with a buyer to sell receivables from an energy savings project over a period of time pursuant to a Task Order. The purchase price received by Pepco Energy Services was \$7 million. Pursuant to the purchase agreement, following acceptance of the energy savings project by the buyer, the buyer is entitled to receive the contract payments under the Task Order payable by the customer over approximately 23 years. The energy savings project was accepted during the first quarter of 2015 and the amount was removed from the Current portion of long-term debt and project funding.

## Cash and Credit Facility Available as of March 31, 2015

	Consolidated	i		Uf	tility
	PHI	PHI	Parent	Subs	idiaries
		(millio	ns of doll	ars)	
Credit Facility (Total Capacity)	\$ 1,500	\$	750	\$	750

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

Less: Letters of Credit issued	1	1	
Commercial Paper outstanding	698	380	318
Remaining Credit Facility Available	801	369	432
Cash Invested in Money Market Funds (a)	115		115
Total Cash and Credit Facility Available	\$ 916	\$ 369	\$ 547

(a) Cash and cash equivalents reported on the PHI consolidated balance sheet totaled \$141 million, of which \$115 million was invested in money market funds, and the balance was held in cash and uncollected funds.

PEPCO HOLDINGS

#### Financing Activities Subsequent to March 31, 2015

#### **Bond Payments**

In April 2015, ACE Funding made principal payments of \$7 million on its Series 2002-1 Bonds, Class A-3, and \$3 million on its Series 2003-1 Bonds, Class A-3

#### Pension and Postretirement Benefit Plans

PHI sponsors a non-contributory, defined benefit pension plan (the PHI Retirement Plan) that covers substantially all employees of Pepco, DPL and ACE and certain employees of other PHI subsidiaries. PHI also provides supplemental retirement benefits to certain eligible executive and key employees through nonqualified retirement plans. PHI s funding policy with regard to the PHI Retirement Plan is to maintain a funding level that is at least equal to the target liability as defined under the Pension Protection Act of 2006, as modified by subsequent legislation.

Under the Pension Protection Act, if a plan incurs a funding shortfall in the preceding plan year, there can be required minimum quarterly contributions in the current and following plan years. In 2015, PHI, Pepco, DPL and ACE do not expect to make discretionary tax-deductible contributions to the PHI Retirement Plan. Management expects that the current balance of the PHI Retirement Plan assets is at least equal to the funding target liability for 2015 under the Pension Protection Act. During 2014, PHI, Pepco, DPL and ACE made no discretionary tax-deductible contributions to the PHI Retirement Plan. PHI satisfied the minimum required contribution rules under the Pension Protection Act in 2013. For additional discussion of PHI s Pension and Other Postretirement Benefits, see Note (8), Pension and Other Postretirement Benefits, to the consolidated financial statements of PHI.

PHI provides certain postretirement health care and life insurance benefits for eligible retired employees. Most employees hired after January 1, 2005 or later will not have company subsidized retiree health care coverage; however, they will be able to purchase coverage at full cost through PHI.

Based on the results of the 2014 actuarial valuation, PHI s net periodic pension and other postretirement benefit (OPEB) costs were approximately \$58 million in 2014. The current estimate of net periodic pension and other postretirement benefit cost for 2015 is \$99 million. The utility subsidiaries are responsible for substantially all of the total PHI net periodic pension and OPEB costs. PHI anticipates approximately 36% of its annual net periodic pension and OPEB costs will be capitalized in 2015.

#### Cash Flow Activity

PHI s cash flows for the three months ended March 31, 2015 and 2014 are summarized below:

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

Investing Activities	(235)	(285)	50
Financing Activities	205	100	105
•			
Net increase in cash and cash equivalents	\$ 127	\$ 99	\$ 28

PEPCO HOLDINGS

#### **Operating Activities**

Cash flows from operating activities during the three months ended March 31, 2015 and 2014 are summarized below:

	Cash Source (Use)			
	2015	2014	Change	
	(mil	(millions of dollars)		
Net income	\$ 53	\$ 75	\$ (22)	
Non-cash adjustments to net income	159	125	34	
Changes in cash collateral related to derivative activities	2	(4)	6	
Changes in other assets and liabilities	(57)	89	(146)	
Changes in net current assets held for disposition or sale		(1)	1	
Net cash from operating activities	\$ 157	\$ 284	\$ (127)	

Net cash from operating activities decreased \$127 million for the three months ended March 31, 2015, compared to the same period in 2014. The decrease was primarily due to a net increase in other assets and liabilities of \$146 million, which was primarily driven by an increase in accounts receivable. The increase in accounts receivable reflects revenue increases in the first quarter of 2015 as compared to the first quarter of 2014 associated with electric distribution rate increases, demand-side management programs and renewable energy programs, as well as certain changes in billing and collection processes associated with the implementation of a new customer information system in January 2015.

#### **Investing Activities**

Cash flows used by investing activities during the three months ended March 31, 2015 and 2014 are summarized below:

	Cash (Use) Source			
	2015	2014	Cha	ange
	(mil	lions of dol	llars)	
Investment in property, plant and equipment	\$ (246)	\$ (282)	\$	36
DOE capital reimbursement awards received		3		(3)
Proceeds from sale of land		4		(4)
Changes in restricted cash equivalents	9	(13)		22
Net other investing activities	2	3		(1)
Net cash used by investing activities	\$ (235)	\$ (285)	\$	50

Net cash used by investing activities decreased \$50 million for the three months ended March 31, 2015, compared to the same period in 2014. The decrease was primarily due to a \$36 million decrease in investments in property, plant and equipment, which was driven by lower capital spending associated with the new customer information system, and a \$22 million decrease in restricted cash equivalents related to changes in collateral received from third party suppliers for Default Electricity Supply.

142

PEPCO HOLDINGS

#### Financing Activities

Cash flows from financing activities during the three months ended March 31, 2015 and 2014 are summarized below:

	Cash (Use) Source			
	2015	2014	Ch	ange
	(mil	llions of do	ollars	)
Dividends paid on common stock	\$ (68)	\$ (68)	\$	
Common stock issued for the Direct Stock Purchase and Dividend				
Reinvestment Plan and employee-related compensation	8	13		(5)
Issuances of Series A preferred stock	18			18
Issuances of long-term debt	208	400		(192)
Reacquisitions of long-term debt	(22)	(10)		(12)
Changes in restricted cash equivalents		(175)		175
Issuances (repayments) of short-term debt, net	74	(56)		130
Cost of issuances	(4)	(7)		3
Net other financing activities	(9)	3		(12)
Net cash from financing activities	\$ 205	\$ 100	\$	105

Net cash from financing activities increased \$105 million for the three months ended March 31, 2015, compared to the same period in 2014. The increase was primarily due to a \$175 million change in restricted cash equivalents, a \$130 million increase in net short-term debt issuances, partially offset by a \$204 million decrease in long-term debt issuances, net of reacquisitions.

## Changes in Outstanding Long-Term Debt

Cash flows from the issuances and reacquisitions of long-term debt for the three months ended March 31, 2015 and 2014 are summarized below:

	Issuar	ıces
	2015 (millions o	2014 f dollars)
Pepco	(	
3.60% First mortgage bonds due 2024	\$	\$ 400
4.15% First mortgage bonds due 2043	208	
	\$ 208	\$ 400

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

		2014
Domas	(millions of do	ilars)
Pepco Project Funding Debt	\$ 12 \$	
	12	
ACE		
Securitization bonds due 2014-2015	10	10
	10	10
	\$ 22 \$	10

PEPCO HOLDINGS

#### Changes in Short-Term Debt

As of March 31, 2015, PHI had a total of \$698 million of commercial paper outstanding as compared to \$624 million of commercial paper outstanding as of December 31, 2014.

#### Capital Requirements

#### Capital Expenditures

Pepco Holdings capital expenditures for the three months ended March 31, 2015 were \$246 million, of which \$119 million was incurred by Pepco, \$68 million was incurred by DPL, \$54 million was incurred by ACE, less than \$1 million was incurred by Pepco Energy Services and \$5 million was incurred by Corporate and Other. The Power Delivery expenditures were primarily related to capital costs associated with distribution and transmission services. Corporate and Other capital expenditures primarily consisted of hardware and software expenditures that will be allocated to Power Delivery when the assets are placed in service.

In its 2014 Form 10-K, PHI presented its projected capital expenditures for the five-year period 2015 through 2019, which reflected aggregate expenditures of \$6,658 million. Projected capital expenditures include expenditures for distribution, transmission and gas delivery which primarily relate to facility replacements and upgrades to accommodate customer growth and service reliability, including capital expenditures for continuing reliability enhancement efforts. These projected capital expenditures also include expenditures for the smart grid programs undertaken by each of PHI s utility subsidiaries to install smart meters, further automate their electric distribution systems and enhance their communications infrastructure.

#### DOE Capital Reimbursement Awards

In 2009, the DOE announced awards under the American Recovery and Reinvestment Act of 2009 of:

\$105 million and \$44 million in Pepco s Maryland and District of Columbia service territories, respectively, for the implementation of an AMI system, direct load control, distribution automation, and communications infrastructure.

\$19 million in ACE s New Jersey service territory for the implementation of an AMI system, direct load control, distribution automation, and communications infrastructure.

During 2010, Pepco, ACE and the DOE signed agreements formalizing the \$168 million in awards. Of the total \$168 million in DOE awards, \$130 million was offset against smart grid-related capital expenditures of Pepco and ACE. The remaining \$38 million is being used to offset incremental expenditures associated with direct load control and other Pepco and ACE programs, which have been deferred as regulatory assets. During the three months ended March 31, 2015, Pepco and ACE received no award payments. The cumulative award payments received by Pepco and ACE as of March 31, 2015 were \$148 million and \$19 million, respectively.

The IRS has announced that, to the extent these grants are expended on capital items, they will not be considered taxable income.

Guarantees, Indemnifications, Obligations and Off-Balance Sheet Arrangements

PHI and certain of its subsidiaries have various financial and performance guarantees and indemnification obligations that they have entered into in the normal course of business to facilitate commercial transactions with third parties.

PHI guarantees the obligations of Pepco Energy Services under certain contracts in its energy savings performance contracting business and underground transmission and distribution construction business. At March 31, 2015, PHI s guarantees of Pepco Energy Services obligations under these contracts totaled

144

PEPCO HOLDINGS

\$267 million. PHI also guarantees the obligations of Pepco Energy Services under surety bonds obtained by Pepco Energy Services for construction projects. These guarantees totaled \$180 million at March 31, 2015.

In addition, PHI guarantees certain obligations of Pepco, DPL and ACE under surety bonds obtained by these subsidiaries, for construction projects and self-insured workers compensation matters. These guarantees totaled \$52 million at March 31, 2015.

For additional discussion of PHI s third party guarantees, indemnifications, obligations and off-balance sheet arrangements, see Note (15), Commitments and Contingencies Third Party Guarantees, Indemnifications, and Off-Balance Sheet Arrangements, to the consolidated financial statements of PHI.

#### Dividends

On April 23, 2015, Pepco Holdings Board of Directors declared a dividend (the Second Quarter Dividend) of \$0.27 per share, payable June 30, 2015 to holders of common stock of record on the close of business on June 10, 2015. The Board of Directors also declared a pro-rata dividend payable in lieu of the Second Quarter Dividend in the event the Merger is completed before the close of business on June 10, 2015. The pro-rata dividend is payable 20 days after the Merger is completed to holders of common stock of record as of the day immediately prior to the day the Merger is completed, at a rate of \$0.002967 per share per day beginning March 11, 2015 and ending the day before the Merger is completed.

If the Merger closes after June 10, 2015, but before the close of business on the record date for the next anticipated quarterly dividend, then, in addition to the Second Quarter Dividend, Pepco Holdings Board of Directors declared a pro-rata dividend of \$0.002967 per share per day, payable 20 days after the Merger is completed, to holders of common stock of record as of the day immediately prior to the date the Merger is completed. This pro-rata dividend will be paid for the number of days beginning on June 11, 2015 and ending on the day before the Merger is completed. PHI had approximately \$550 million and \$565 million of retained earnings free of restrictions at March 31, 2015 and December 31, 2014, respectively.

Contractual Arrangements with Credit Rating Triggers or Margining Rights

Under certain contractual arrangements entered into by PHI s subsidiaries, the subsidiary may be required to provide cash collateral or letters of credit as security for its contractual obligations if the credit ratings of PHI or the subsidiary are downgraded. In the event of a downgrade, the amount required to be posted would depend on the amount of the underlying contractual obligation existing at the time of the downgrade. Based on contractual provisions in effect at March 31, 2015, a downgrade in the unsecured debt credit ratings of PHI and each of its rated subsidiaries to below investment grade would increase the collateral obligation of PHI and its subsidiaries by up to \$37 million. This amount is attributable primarily to energy services contracts and accounts payable to independent system operators and distribution companies. PHI believes that it and its subsidiaries currently have sufficient liquidity to fund their operations and meet their financial obligations.

Many of the contractual arrangements entered into by PHI s subsidiaries in connection with Default Electricity Supply activities include margining rights pursuant to which the PHI subsidiary or a counterparty may request collateral if the market value of the contractual obligations reaches levels in excess of the credit thresholds established in the

applicable arrangements. Pursuant to these margining rights, the affected PHI subsidiary may receive, or be required to post, collateral due to energy price movements. PHI believes that it and its subsidiaries currently have sufficient liquidity to fund their operations and meet their financial obligations.

145

PEPCO HOLDINGS

#### **Regulatory and Other Matters**

## Rate Proceedings

#### Distribution

The rates that each of Pepco, DPL and ACE is permitted to charge for the retail distribution of electricity and natural gas to its various classes of customers are based on the principle that the utility is entitled to generate an amount of revenue sufficient to recover the cost of providing the service, including a reasonable rate of return on its invested capital. These base rates are intended to cover all of each utility s reasonable and prudent expenses of constructing, operating and maintaining its distribution facilities (other than costs covered by specific cost-recovery surcharges).

A change in base rates in a jurisdiction requires the approval of the public service commission. In the rate application submitted to the public service commission, the utility specifies an increase in its revenue requirement, which is the additional revenue that the utility is seeking authorization to earn. The revenue requirement consists of (i) the allowable expenses incurred by the utility, including operation and maintenance expenses, taxes and depreciation, and (ii) the utility is cost of capital. The compensation of the utility for its cost of capital takes the form of an overall rate of return allowed by the public service commission on the utility is distribution rate base to compensate the utility is investors for their debt and equity investments in the company. The rate base is the aggregate value of the investment in property used by the utility in providing electricity and natural gas distribution services and generally consists of plant in service net of accumulated depreciation and accumulated deferred taxes, plus cash working capital, material and operating supplies and, depending on the jurisdiction, construction work in progress. Over time, the rate base is increased by utility property additions and reduced by depreciation and property retirements and write-offs.

In addition to its base rates, some of the costs of providing distribution service are recovered through the operation of surcharges. Examples of costs recovered by PHI s utility subsidiaries through surcharges, which vary depending on the jurisdiction, include: a surcharge to reimburse the utility for the cost of purchasing electricity from NUGs (New Jersey); surcharges to reimburse the utility for costs of public interest programs for low income customers and for demand-side management programs (New Jersey, Maryland, Delaware and the District of Columbia); a surcharge to pay the Transitional Bond Charge (New Jersey); surcharges to reimburse the utility for certain environmental costs (Delaware and Maryland); and surcharges related to the BSA (Maryland and the District of Columbia). Each utility subsidiary regularly reviews its distribution rates in each jurisdiction of its service territory, and files applications to adjust its rates as necessary in an effort to ensure that its revenues are sufficient to cover its operating expenses and its cost of capital. The timing of future rate filings and the change in the distribution rate requested will depend on a number of factors, including changes in revenues and expenses and the incurrence or the planned incurrence of capital expenditures.

As further described in the Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Agreement and Plan of Merger with Exelon Corporation, PHI has entered into the Merger Agreement with Exelon and Merger Sub. Subject to certain exceptions, prior to the Merger or the termination of the Merger Agreement, PHI and its subsidiaries may not, without the consent of Exelon, initiate, file or pursue any rate cases, other than concluding pending filings. In addition, the regulatory commissions may seek to suspend or delay one or more of the ongoing proceedings as a result of the Merger Agreement.

In general, a request for new distribution rates is made on the basis of test year balances for rate base allowable operating expenses and a requested rate of return. The test year amounts used in the filing may be historical or partially projected. The public service commission may, however, select a different test period than that proposed by the applicable utility. Although the approved tariff rates are intended to be forward-looking, and therefore provide for the recovery of some future changes in rate base and operating

146

PEPCO HOLDINGS

costs, they typically do not reflect all of the changes in costs for the period in which the new rates are in effect. See
Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Power
Delivery Initiatives and Activities Mitigation of Regulatory Lag.

The following table shows, for each of the PHI utility subsidiaries, the authorized return on equity as determined in the most recently concluded base rate proceeding and the effective date of the authorized return:

	Authorized	
	<b>Return on Equity</b>	<b>Rate Effective Date</b>
Pepco:		
District of Columbia (electricity)	9.40%	April 2014
Maryland (electricity)	9.62%	July 2014
DPL:		
Delaware (electricity)	9.70%	May 2014 (a)
Maryland (electricity)	9.81% (b)	September 2013
Delaware (natural gas)	9.75% (c)	November 2013
ACE:		
New Jersey (electricity)	9.75%	September 2014

- (a) Beginning in September 2014, DPL provided credits or refunds to any customer whose rates were increased in October 2013 in excess of the increase approved by the DPSC in April 2014.
- (b) ROE has not been determined by any proceeding and is specified only for the purposes of calculating the allowance for funds used during construction (AFUDC) and regulatory asset carrying costs.
- (c) ROE has not been determined by any proceeding and is specified only for reporting purposes and for calculating the AFUDC, construction work in progress, regulatory asset carrying costs and other accounting metrics.

#### Transmission

The rates Pepco, DPL and ACE are permitted to charge for the transmission of electricity are regulated by FERC and are based on each utility s transmission rate base, transmission operating expenses and an overall rate of return that is approved by FERC. For each utility subsidiary, FERC has approved a formula for the calculation of the utility transmission rate, which is referred to as a formula rate. The formula rates include both fixed and variable elements. Certain of the fixed elements, such as the return on equity and depreciation rates, can be changed only in a FERC transmission rate proceeding. The variable elements of the formula, including the utility s rate base and operating expenses, are updated annually, effective June 1 of each year, with data from the utility s most recent annual FERC Form 1 filing. See Note (7), Regulatory Matters Rate Proceedings Federal Energy Regulatory Commission, to the consolidated financial statements of PHI, regarding certain challenges to DPL s 2011, 2012 and 2013 annual formula rate updates.

In addition to its formula rate, each utility s return on equity is supplemented by incentive rates, sometimes referred to as adders, and other incentives, which are authorized by FERC to promote capital investment in transmission infrastructure. The base ROE currently authorized by FERC for PHI s utilities is (i) 11.3% for facilities placed into

service after January 1, 2006, and (ii) 10.8% for facilities placed into service prior to 2006. The 10.8% base ROE for facilities placed into service prior to 2006 receives a 50-basis-point incentive adder for being a member of a regional transmission organization. In addition, ROE adders are in effect for each of Pepco, DPL and ACE relating to specific transmission upgrades and improvements. As members of PJM, the transmission rates of Pepco, DPL and ACE are set out in PJM s Open Access Transmission Tariff. See Note (7), Regulatory Matters Rate Proceedings Federal Energy Regulatory Commission, to the consolidated financial statements of PHI, regarding certain challenges to Pepco s, DPL s and ACE s base ROE.

147

PEPCO HOLDINGS

For a discussion of pending state public utility commission and FERC transmission rate and other rate proceedings, see Note (7), Regulatory Matters Rate Proceedings, to the consolidated financial statements of PHI.

# Legal Proceedings and Regulatory Matters

For a discussion of legal proceedings, see Note (15), Commitments and Contingencies, to the consolidated financial statements of PHI, and for a discussion of regulatory matters, see Note (7), Regulatory Matters, to the consolidated financial statements of PHI.

# **Critical Accounting Policies**

For a discussion of Pepco Holdings critical accounting policies, please refer to Part II, Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations in Pepco Holdings 2014 Form 10-K. There have been no material changes to PHI s critical accounting policies as disclosed in the 2014 Form 10-K.

# **New Accounting Standards and Pronouncements**

For information concerning new accounting standards and pronouncements that have recently been adopted by PHI and its subsidiaries or that one or more of the companies will be required to adopt on or before a specified date in the future, see Note (3), Newly Adopted Accounting Standards, and Note (4), Recently Issued Accounting Standards, Not Yet Adopted, to the consolidated financial statements of PHI.

148

**PEPCO** 

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# **Potomac Electric Power Company**

Pepco meets the conditions set forth in General Instruction H(1)(a) and (b) to the Form 10-Q, and accordingly information otherwise required under this Item has been omitted in accordance with General Instruction H(2) to Form 10-Q.

### **General Overview**

Pepco is engaged in the transmission and distribution of electricity in the District of Columbia and major portions of Prince George s County and Montgomery County in suburban Maryland. Pepco also provides Default Electricity Supply. Pepco s service territory covers approximately 640 square miles and, as of March 31, 2015, had a population of approximately 2.3 million. As of March 31, 2015, approximately 58% of delivered electricity sales were to Maryland customers and approximately 42% were to District of Columbia customers.

Pepco s results historically have been seasonal, generally producing higher revenue and income in the warmest and coldest periods of the year. For retail customers of Pepco in Maryland and in the District of Columbia, revenue is not affected by unseasonably warmer or colder weather because a BSA for retail customers was implemented that provides for a fixed distribution charge per customer rather than a charge based on energy usage. The BSA has the effect of decoupling the distribution revenue recognized in a reporting period from the amount of power delivered during the period. As a result, the only factors that will cause distribution revenue from customers in Maryland and the District of Columbia to fluctuate from period to period are changes in the number of customers and changes in the approved distribution charge per customer. Changes in customer usage (due to weather conditions, energy prices, energy savings programs or other reasons) from period to period have no impact on reported distribution revenue for customers to whom the BSA applies.

In accounting for the BSA in Maryland and the District of Columbia, a Revenue Decoupling Adjustment is recorded representing either (i) a positive adjustment equal to the amount by which revenue from Maryland and District of Columbia retail distribution sales falls short of the revenue that Pepco is entitled to earn based on the approved distribution charge per customer or (ii) a negative adjustment equal to the amount by which revenue from such distribution sales exceeds the revenue that Pepco is entitled to earn based on the approved distribution charge per customer.

Pepco is a wholly owned subsidiary of PHI. Because PHI is a public utility holding company subject to the Public Utility Holding Company Act of 2005 (PUHCA 2005), the relationship between each of PHI, PHI Service Company (a subsidiary service company of PHI, which provides a variety of support services, including legal, accounting, treasury, tax, purchasing and information technology services to PHI and its operating subsidiaries) and Pepco, as well as certain activities of Pepco, are subject to FERC s regulatory oversight under PUHCA 2005.

# Agreement and Plan of Merger with Exelon Corporation

PHI has entered into the Merger Agreement with Exelon and Merger Sub, providing for the Merger, with PHI surviving the Merger as an indirect, wholly owned subsidiary of Exelon. For additional information regarding the Merger, see PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Agreement and Plan of Merger with Exelon Corporation.

149

**PEPCO** 

# **Utility Capital Expenditures**

Pepco allocates a substantial portion of its total capital expenditures to improving the reliability of its electrical transmission and distribution systems and replacing aging infrastructure throughout its service territories. These activities include one or more of the following:

Identifying and upgrading under-performing feeder lines;

Adding new facilities to support load;

Installing distribution automation systems on both the overhead and underground network systems; and

Rejuvenating and replacing underground residential cables.

### Smart Grid

Pepco is building a smart grid which is designed to meet the challenges of rising energy costs, improve service reliability of the energy distribution system, provide timely and accurate customer information and address government energy reduction goals. For a discussion of the smart grid, see PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Power Delivery Initiatives and Activities Smart Grid.

# <u>District of Columbia Power Line Undergrounding Initiative</u>

For information about the District of Columbia Power Line Undergrounding Initiative, please refer to Note (6), Regulatory Matters District of Columbia Power Line Undergrounding Initiative, to the financial statements of Pepco.

# Mitigation of Regulatory Lag

An important factor in the ability of Pepco to earn its authorized ROE is the willingness of the DCPSC and the MPSC to adequately address the shortfall in revenues in Pepco s rate structure due to the delay in time or lag between when costs are incurred and when they are reflected in rates. This delay is commonly known as regulatory lag. Pepco is currently experiencing significant regulatory lag because investments in rate base and operating expenses are increasing more rapidly than revenue growth. For a more detailed discussion of regulatory lag, see PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Power Delivery Initiatives and Activities Mitigation of Regulatory Lag.

In an effort to minimize the effects of regulatory lag, prior to the initial execution of the Merger Agreement in April 2014, Pepco had been filing electric distribution base rate cases every nine to twelve months in each of its jurisdictions, pursuing alternative ratemaking mechanisms, evaluating potential reductions in planned capital

expenditures, and discussing with the regulatory community and other stakeholders the changing regulatory model economics that are causing regulatory lag.

As further described in PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Agreement and Plan of Merger with Exelon Corporation, PHI has entered into the Merger Agreement with Exelon and Merger Sub. Subject to certain exceptions, prior to the Merger or the termination of the Merger Agreement, Pepco may not, without the consent of Exelon, initiate, file or pursue any rate cases, other than concluding pending filings. Accordingly, with the exception of ongoing rate cases (see Note (6), Regulatory Matters Rate Proceedings, to the financial statements of Pepco), Pepco s efforts to mitigate regulatory lag have been delayed pending the closing of the Merger or the termination of the Merger Agreement.

150

**PEPCO** 

### Transmission ROE Challenges

For information about the challenges to Pepco s base ROE and the application of the formula rate process, each associated with the transmission services it provides, please refer to Note (6), Regulatory Matters FERC Transmission ROE Challenges, to the financial statements of Pepco.

### **Earnings Overview**

# Three Months Ended March 31, 2015 Compared to the Three Months Ended March 31, 2014

Pepco s net income for the three months ended March 31, 2015 was \$26 million compared to \$32 million for the three months ended March 31, 2014. The \$6 million decrease in earnings was primarily due to the following:

A decrease of \$12 million due to higher operation and maintenance expense primarily related to the implementation of a new customer information system, distribution system maintenance and previously expensed District of Columbia rate case costs established as a regulatory asset in 2014.

A decrease of \$2 million due to higher depreciation and amortization expense associated with regulatory assets and increases in plant investment.

A decrease of \$2 million due to higher interest expense.

A decrease of \$2 million in other income related to a gain recorded in 2014 associated with condemnation awards for certain transmission property.

A decrease of \$1 million due to higher property taxes.

An increase of \$11 million from electric distribution base rate increases in the District of Columbia and in Maryland.

An increase of \$1 million due to customer growth in 2015, primarily in the residential class.

An increase of \$1 million due to higher transmission revenue attributable to a change in FERC formula rates.

151

**PEPCO** 

# **Results of Operations**

The following results of operations discussion compares the three months ended March 31, 2015 to the three months ended March 31, 2014. All amounts in the tables (except sales and customers) are in millions of dollars.

A condensed summary of Pepco s statement of income for the three months ended March 31, 2015 compared to the three months ended March 31, 2014, is set forth in the table below:

	2015	2014	Change	,
Operating revenue	\$ 556	\$ 535	\$ 21	
Purchased energy	221	230	(9	)
Other operation and maintenance	113	93	20	
Depreciation and amortization	65	56	9	
Other taxes	94	90	4	
Total operating expenses	493	469	24	
Operating income	63	66	(3	)
Other expenses	(25)	(18)	(7	)
Income before income tax expense	38	48	(10	)
Income tax expense	12	16	(4	)
-				
Net income	\$ 26	\$ 32	\$ (6	)

# **Operating Revenue**

	2015	2014	Ch	ange
Regulated T&D Electric Revenue	\$321	\$ 288	\$	33
Default Electricity Supply Revenue	229	238		(9)
Other Electric Revenue	6	9		(3)
Total Operating Revenue	\$ 556	\$ 535	\$	21

The table above shows the amount of Operating Revenue earned that is subject to price regulation (Regulated T&D Electric Revenue and Default Electricity Supply Revenue) and that which is not subject to price regulation (Other Electric Revenue).

Regulated T&D Electric Revenue includes revenue from the distribution of electricity, including the distribution of Default Electricity Supply, to Pepco s customers within its service territories at regulated rates. Regulated T&D Electric Revenue also includes transmission service revenue that Pepco receives as a transmission owner from PJM at rates regulated by FERC. Transmission rates are updated annually based on a FERC-approved formula methodology.

The costs related to Default Electricity Supply are included in Purchased Energy. Default Electricity Supply Revenue also includes transmission enhancement credits that Pepco receives as a transmission owner from PJM in consideration for approved regional transmission expansion plan expenditures.

Other Electric Revenue includes work and services performed on behalf of customers, including other utilities, which is generally not subject to price regulation. Work and services includes mutual assistance to other utilities, highway relocation, rentals of pole attachments, late payment fees and collection fees.

152

**PEPCO** 

# Regulated T&D Electric

	2	015	2014		Change	
Regulated T&D Electric Revenue						
Residential	\$	98	\$	86	\$	12
Commercial and industrial		174		156		18
Transmission and other		49		46		3
Total Regulated T&D Electric Revenue	\$	321	\$	288	\$	33

	2015	2014	Change
Regulated T&D Electric Sales (GWh)			
Residential	2,590	2,347	243
Commercial and industrial	4,214	4,269	(55)
Transmission and other	42	45	(3)
Total Regulated T&D Electric Sales	6,846	6,661	185

	2015	2014	Change
Regulated T&D Electric Customers (in thousands)			
Residential	739	729	10
Commercial and industrial	74	75	(1)
Transmission and other			
Total Regulated T&D Electric Customers	813	804	9

Regulated T&D Electric Revenue increased by \$33 million primarily due to:

An increase of \$19 million due to electric distribution base rate increases in the District of Columbia effective April 2014 and in Maryland effective July 2014.

An increase of \$8 million due to an EmPower Maryland rate increase effective February 2014 (which is substantially offset by a corresponding increase in Depreciation and Amortization).

An increase of \$2 million due to customer growth in 2015, primarily in the residential class.

An increase of \$2 million in transmission revenue rates effective June 1, 2014 related to increases in transmission plant investment and operating expenses, partially offset by the establishment of a reserve related to the FERC ROE complaint.

An increase of \$1 million in capacity revenue as a result of expanding Maryland demand side management programs (which is partially offset in Depreciation and Amortization).

153

**PEPCO** 

# Default Electricity Supply

	2	015	2	014	Change	
Default Electricity Supply Revenue						
Residential	\$	166	\$	168	\$	(2)
Commercial and industrial		58		66		(8)
Other		5		4		1
Total Default Electricity Supply Revenue	\$	229	\$	238	\$	(9)

	2015	2014	Change
Default Electricity Supply Sales (GWh)			
Residential	2,010	1,787	223
Commercial and industrial	686	710	(24)
Other	2	2	
Total Default Electricity Supply Sales	2,698	2,499	199

	2015	2014	Change
Default Electricity Supply Customers (in thousands)			
Residential	602	572	30
Commercial and industrial	45	44	1
Other			
Total Default Electricity Supply Customers	647	616	31

Default Electricity Supply Revenue decreased by \$9 million primarily due to a decrease of \$26 million as a result of lower Default Electricity Supply rates, partially offset by:

An increase of \$12 million in average customer usage.

An increase of \$3 million due to higher sales primarily as a result of customer migration from competitive suppliers.

An increase of \$2 million due to higher sales primarily as a result of colder weather during the 2015 winter months, as compared to 2014.

The following table shows the percentages of Pepco s total distribution sales by jurisdiction that are derived from customers receiving Default Electricity Supply from Pepco. Amounts are for the three months ended March 31:

	2015	2014
Sales to District of Columbia customers	33%	29%
Sales to Maryland customers	44%	44%

154

**PEPCO** 

### **Operating Expenses**

### Purchased Energy

Purchased Energy consists of the cost of electricity purchased by Pepco to fulfill its Default Electricity Supply obligation and, as such, is recoverable from customers in accordance with the terms of public service commission orders. Purchased Energy decreased by \$9 million to \$221 million in 2015 from \$230 million in 2014 primarily due to a decrease of \$33 million due to lower average electricity costs under Default Electricity Supply contracts partially offset by:

An increase of \$14 million primarily due to customer migration from competitive suppliers.

An increase of \$8 million in deferred electricity expense primarily due to higher revenue associated with Default Electricity Supply sales, which resulted in a higher rate of recovery of Default Electricity Supply costs.

An increase of \$2 million due to higher electricity sales primarily as a result of colder weather during the 2015 winter months, as compared to 2014.

Other Operation and Maintenance

Other Operation and Maintenance expense increased by \$20 million to \$113 million in 2015 from \$93 million in 2014 primarily due to:

An increase of \$8 million due to new customer information system implementation and support costs.

An increase of \$3 million due to the 2014 deferral of distribution rate case costs previously charged to Other Operation and Maintenance expense. The deferral was recorded in accordance with a DCPSC rate order issued in March 2014 authorizing the recovery of these costs.

An increase of \$3 million primarily associated with higher tree trimming and maintenance costs.

An increase of \$3 million in internal and external Merger-related integration costs.

An increase of \$1 million in employee-related costs, primarily pension and other benefit expenses.

# Depreciation and Amortization

Depreciation and Amortization expense increased by \$9 million to \$65 million in 2015 from \$56 million in 2014 primarily due to:

An increase of \$6 million in amortization of regulatory assets primarily associated with the EmPower Maryland surcharge rate increase effective February 2014 (which is offset in Regulated T&D Electric Revenue).

An increase of \$3 million due to utility plant additions.

Other Taxes

Other Taxes increased by \$4 million to \$94 million in 2015 from \$90 million in 2014. The increase was primarily due to higher property taxes in Maryland.

155

**PEPCO** 

### Other Income (Expenses)

Other Expenses (which are net of Other Income) increased by \$7 million to a net expense of \$25 million in 2015 from a net expense of \$18 million in 2014. The increase was primarily due to a \$4 million gain recorded in 2014 associated with condemnation awards for certain transmission property, and a \$2 million increase in long-term debt interest expense.

### Income Tax Expense

Pepco s income tax expense decreased by \$4 million to \$12 million in 2015 from \$16 million in 2014. Pepco s effective income tax rates for the three months ended March 31, 2015 and 2014 were 31.6% and 33.3%, respectively. The decrease in the effective tax rate primarily resulted from an increase in asset removal costs and changes in estimates and interest related to uncertain and effectively settled tax positions.

### **Capital Requirements**

# Capital Expenditures

Pepco s capital expenditures for the three months ended March 31, 2015 were \$119 million. These expenditures were primarily related to capital costs associated with distribution and transmission services. The expenditures also include an allocation by PHI of hardware and software expenditures that primarily benefit Power Delivery and are allocated to Pepco when the assets are placed in service.

Pepco has several construction projects within its service territory where performance has been subcontracted to Pepco Energy Services. Pepco guarantees the obligations of Pepco Energy Services under surety bonds obtained by Pepco Energy Services for these projects. These guarantees totaled \$39 million at March 31, 2015.

### DOE Capital Reimbursement Awards

During 2009, the DOE announced a \$168 million award to PHI under the American Recovery and Reinvestment Act of 2009 for the implementation of an AMI system, direct load control, distribution automation, and communications infrastructure. Pepco was awarded \$149 million, with \$105 million to be used in the Maryland service territory and \$44 million to be used in the District of Columbia service territory.

During 2010, Pepco and the DOE signed agreements formalizing Pepco s \$149 million share of the \$168 million award. Of the \$149 million, \$118 million was offset against smart grid-related capital expenditures of Pepco. The remaining \$31 million is being used to offset incremental expenditures associated with direct load control and other programs, which have been deferred as regulatory assets. For the three months ended March 31, 2015, Pepco received no award payments. The cumulative award payments received by Pepco as of March 31, 2015 were \$148 million.

The IRS has announced that, to the extent these grants are expended on capital items, they will not be considered taxable income.

156

**DPL** 

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# **Delmarva Power & Light Company**

DPL meets the conditions set forth in General Instruction H(1)(a) and (b) to the Form 10-Q, and accordingly information otherwise required under this Item has been omitted in accordance with General Instruction H(2) to Form 10-Q.

### **General Overview**

DPL is engaged in the transmission and distribution of electricity in portions of Delaware and Maryland. DPL also provides Default Electricity Supply. DPL s electricity distribution service territory covers approximately 5,000 square miles and, as of March 31, 2015, had a population of approximately 1.4 million. As of March 31, 2015, approximately 63% of delivered electricity sales were to Delaware customers and approximately 37% were to Maryland customers. In northern Delaware, DPL also supplies and distributes natural gas to retail customers and provides transportation-only services to retail customers who purchase natural gas from other suppliers. DPL s natural gas distribution service territory covers approximately 275 square miles and, as of March 31, 2015, had a population of approximately 0.5 million.

DPL s results historically have been seasonal, generally producing higher revenue and income in the warmest and coldest periods of the year. For retail customers of DPL in Maryland, revenues are not affected by unseasonably warmer or colder weather because a BSA for retail customers was implemented that provides for a fixed distribution charge per customer. The BSA has the effect of decoupling the distribution revenue recognized in a reporting period from the amount of power delivered during the period. As a result, the only factors that will cause distribution revenue from customers in Maryland to fluctuate from period to period are changes in the number of customers and changes in the approved distribution charge per customer. A modified fixed variable rate design, which would provide for a charge not tied to a customer—s volumetric consumption of electricity or natural gas, has been proposed for DPL electricity and natural gas customers in Delaware. Changes in customer usage (due to weather conditions, energy prices, energy efficiency programs or other reasons) from period to period have no impact on reported distribution revenue for customers to whom the BSA applies.

In accounting for the BSA in Maryland, a Revenue Decoupling Adjustment is recorded representing either (i) a positive adjustment equal to the amount by which revenue from Maryland retail distribution sales falls short of the revenue that DPL is entitled to earn based on the approved distribution charge per customer or (ii) a negative adjustment equal to the amount by which revenue from such distribution sales exceeds the revenue that DPL is entitled to earn based on the approved distribution charge per customer.

DPL is a wholly owned subsidiary of Conectiv, LLC (Conectiv) which is wholly owned by PHI. Because each of PHI and Conectiv is a public utility holding company subject to PUHCA 2005, the relationship between each of PHI, Conectiv, PHI Service Company and DPL, as well as certain activities of DPL, are subject to FERC s regulatory oversight under PUHCA 2005.

Agreement and Plan of Merger with Exelon Corporation

PHI has entered into the Merger Agreement with Exelon and Merger Sub, providing for the Merger, with PHI surviving the Merger as an indirect, wholly owned subsidiary of Exelon. For additional information regarding the Merger, see PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Agreement and Plan of Merger with Exelon Corporation.

157

**DPL** 

# **Utility Capital Expenditures**

DPL allocates a substantial portion of its total capital expenditures to improving the reliability of its electrical transmission and distribution systems and replacing aging infrastructure throughout its service territories. These activities include one or more of the following:

Identifying and upgrading under-performing feeders;

Adding new facilities to support load;

Installing distribution automation systems on both the overhead and underground network systems; and

Rejuvenating and replacing underground residential cables.

### Smart Grid

DPL is building a smart grid which is designed to meet the challenges of rising energy costs, improve service reliability of the energy distribution system, provide timely and accurate customer information and address government energy reduction goals. For a discussion of the smart grid, see PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Power Delivery Initiatives and Activities Smart Grid.

# Mitigation of Regulatory Lag

An important factor in the ability of DPL to earn its authorized ROE is the willingness of the DPSC and the MPSC to adequately address the shortfall in revenues in DPL s rate structure due to the delay in time or lag between when costs are incurred and when they are reflected in rates. This delay is commonly known as regulatory lag. DPL is currently experiencing significant regulatory lag because investments in rate base and operating expenses are increasing more rapidly than revenue growth. For a more detailed discussion of regulatory lag, see PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Power Delivery Initiatives and Activities Mitigation of Regulatory Lag.

In an effort to minimize the effects of regulatory lag, prior to the initial execution of the Merger Agreement in April 2014, DPL had been filing electric distribution base rate cases every nine to twelve months in each of its jurisdictions, pursuing alternative ratemaking mechanisms, evaluating potential reductions in planned capital expenditures, and discussing with the regulatory community and other stakeholders the changing regulatory model economics that are causing regulatory lag.

As further described in PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Agreement and Plan of Merger with Exelon Corporation, PHI has entered into the Merger

Agreement with Exelon and Merger Sub. Subject to certain exceptions, prior to the Merger or the termination of the Merger Agreement, DPL may not, without the consent of Exelon, initiate, file or pursue any rate cases, other than concluding pending filings. Accordingly, with the exception of ongoing rate cases (see Note (7), Regulatory Matters Rate Proceedings, to the financial statements of DPL), DPL s efforts to mitigate regulatory lag have been delayed pending the closing of the Merger or the termination of the Merger Agreement.

# **Transmission ROE Challenges**

For information about the challenges to DPL s base ROE and the application of the formula rate process, each associated with the transmission services it provides, please refer to Note (7), Regulatory Matters Federal Energy Regulatory Commission Transmission ROE Challenges, to the financial statements of DPL.

158

**DPL** 

# **Earnings Overview**

# Three Months Ended March 31, 2015 Compared to the Three Months Ended March 31, 2014

DPL s net income for the three months ended March 31, 2015 was \$32 million compared to \$37 million for the three months ended March 31, 2014. The \$5 million decrease in earnings was primarily due to the following:

A decrease of \$10 million due to higher operation and maintenance expense primarily related to the implementation of a new customer information system and distribution system maintenance.

A decrease of \$2 million due to higher depreciation and amortization expense primarily resulting from increases in plant investment.

An increase of \$4 million from other distribution revenue primarily due to customer growth and the effect of colder weather during 2015.

An increase of \$3 million due to higher transmission revenue attributable to a change in FERC formula rates.

159

**DPL** 

# **Results of Operations**

The following results of operations discussion compares the three months ended March 31, 2015 to the three months ended March 31, 2014. All amounts in the tables (except sales and customers) are in millions of dollars.

A condensed summary of DPL s statement of income for the three months ended March 31, 2015 compared to the three months ended March 31, 2014, is set forth in the table below:

	2015	2014	Change
Operating revenue	\$423	\$397	\$ 26
Purchased energy	181	161	20
Gas purchased	47	58	(11)
Other operation and maintenance	82	66	16
Depreciation and amortization	39	30	9
Other taxes	12	11	1
Total operating expenses	361	326	35
Operating income	62	71	(9)
Other expenses	(9)	(9)	
Income before income tax expense	53	62	(9)
Income tax expense	21	25	(4)
Net income	\$ 32	\$ 37	\$ (5)

# Electric Operating Revenue

	2015	2014	Cha	ange
Regulated T&D Electric Revenue	\$ 159	\$ 142	\$	17
Default Electricity Supply Revenue	176	154		22
Other Electric Revenue	2	4		(2)
Total Electric Operating Revenue	\$337	\$300	\$	37

The table above shows the amount of Electric Operating Revenue earned that is subject to price regulation (Regulated T&D Electric Revenue and Default Electricity Supply Revenue) and that which is not subject to price regulation (Other Electric Revenue).

Regulated T&D Electric Revenue includes revenue from the distribution of electricity, including the distribution of Default Electricity Supply, to DPL s customers within its service territories at regulated rates. Regulated T&D Electric Revenue also includes transmission service revenue that DPL receives as a transmission owner from PJM at rates regulated by FERC. Transmission rates are updated annually based on a FERC-approved formula methodology.

The costs related to Default Electricity Supply are included in Purchased Energy. Default Electricity Supply Revenue also includes transmission enhancement credits that DPL receives as a transmission owner from PJM in consideration for approved regional transmission expansion plan expenditures.

Other Electric Revenue includes work and services performed on behalf of customers, including other utilities, which is generally not subject to price regulation. Work and services includes mutual assistance to other utilities, highway relocation, rentals of pole attachments, late payment fees and collection fees.

160

**DPL** 

# Regulated T&D Electric

	2	2015		014	Change	
Regulated T&D Electric Revenue						
Residential	\$	77	\$	68	\$	9
Commercial and industrial		40		34		6
Transmission and other		42		40		2
Total Regulated T&D Electric Revenue	\$	159	\$	142	\$	17

	2015	2014	Change
Regulated T&D Electric Sales (GWh)			
Residential	1,863	1,620	243
Commercial and industrial	1,618	1,687	(69)
Transmission and other	13	11	2
Total Regulated T&D Electric Sales	3,494	3,318	176

	2015	2014	Change
Regulated T&D Electric Customers (in thousands)			
Residential	451	446	5
Commercial and industrial	61	60	1
Transmission and other	1	1	
Total Regulated T&D Electric Customers	513	507	6

Regulated T&D Electric Revenue increased by \$17 million primarily due to:

An increase of \$6 million in transmission revenue resulting from an estimated higher rate effective June 1, 2014 related to increases in transmission plant investment and operating expenses, partially offset by the establishment of a reserve related to the FERC ROE complaint.

An increase of \$5 million primarily due to a rate increase effective May 2014 associated with the Renewable Portfolio Surcharge in Delaware (which is substantially offset in Fuel and Purchased Energy and Depreciation and Amortization).

An increase of \$4 million due to an EmPower Maryland rate increase effective February 2014 (which is substantially offset by a corresponding increase in Depreciation and Amortization).

An increase of \$4 million due to higher non-weather related average residential customer usage.

An increase of \$1 million due to higher sales as a result of colder weather during the winter months of 2015 as compared to 2014.

The aggregate amount of these increases was partially offset by a decrease of \$3 million in revenue related to the resale by DPL of renewable energy to PJM (which is substantially offset in Purchased Energy and Depreciation and Amortization).

161

**DPL** 

# Default Electricity Supply

	2	015	2	014	Cha	ange
Default Electricity Supply Revenue						
Residential	\$	140	\$	124	\$	16
Commercial and industrial		34		27		7
Other		2		3		(1)
Total Default Electricity Supply Revenue	\$	176	\$	154	\$	22

	2015	2014	Change
Default Electricity Supply Sales (GWh)			
Residential	1,614	1,381	233
Commercial and industrial	442	339	103
Other	7	6	1
Total Default Electricity Supply Sales	2,063	1,726	337

	2015	2014	Change
Default Electricity Supply Customers (in thousands)			
Residential	396	388	8
Commercial and industrial	41	38	3
Other			
Total Default Electricity Supply Customers	437	426	11

Default Supply Revenue increased by \$22 million primarily due to:

An increase of \$16 million due to higher non-weather related average customer usage.

An increase of \$10 million due to higher sales primarily as a result of customer migration from competitive suppliers.

An increase of \$3 million due to higher sales as a result of colder weather during the 2015 winter months, as compared to 2014.

The aggregate amount of these increases was partially offset by a decrease of \$7 million as a result of lower Default Electricity Supply rates.

The following table shows the percentages of DPL s total distribution sales by jurisdiction that are derived from customers receiving Default Electricity Supply from DPL. Amounts are for the three months ended March 31:

	2015	2014
Sales to Delaware customers	58%	49%
Sales to Maryland customers	61%	57%
Natural Gas Operating Revenue		

	2015	2014	Cha	nge
Regulated Gas Revenue	\$ 83	\$ 87	\$	(4)
Other Gas Revenue	3	10		(7)
Total Natural Gas Operating Revenue	\$ 86	\$ 97	\$	(11)

**DPL** 

The table above shows the amounts of Natural Gas Operating Revenue from sources that are subject to price regulation (Regulated Gas Revenue) and those that generally are not subject to price regulation (Other Gas Revenue). Regulated Gas Revenue includes the revenue DPL receives from on-system natural gas delivered sales and the transportation of natural gas for customers within its service territory at regulated rates. Other Gas Revenue consists of off-system natural gas sales and the short-term release of interstate pipeline transportation and storage capacity not needed to serve customers. Off-system sales are made possible when low demand for natural gas by regulated customers creates excess pipeline capacity.

# Regulated Gas

	2015		2014		Change	
Regulated Gas Revenue						
Residential	\$	54	\$	54	\$	
Commercial and industrial		25		29		(4)
Transportation and other		4		4		
•						
Total Regulated Gas Revenue	\$	83	\$	87	\$	(4)

	2015	2014	Change
Regulated Gas Sales (million cubic feet)			
Residential	5,146	4,773	373
Commercial and industrial	2,732	2,633	99
Transportation and other	2,325	2,380	(55)
Total Regulated Gas Sales	10,203	9,786	417

	2015	2014	Change
Regulated Gas Customers (in thousands)			
Residential	118	117	1
Commercial and industrial	10	10	
Transportation and other			
Total Regulated Gas Customers	128	127	1

Regulated Gas Revenue decreased by \$4 million primarily due to a decrease of \$8 million due to a GCR decrease effective November 2014, partially offset by an increase of \$4 million due to higher sales primarily as a result of colder weather during the winter months of 2015, as compared to 2014.

Other Gas Revenue

Other Gas Revenue decreased by \$7 million primarily due to lower volumes and lower average prices for off-system sales to electric generators and gas marketers.

163

**DPL** 

### **Operating Expenses**

### Purchased Energy

Purchased Energy consists of the cost of electricity purchased by DPL to fulfill its Default Electricity Supply obligation and, as such, is recoverable from customers in accordance with the terms of public service commission orders. Purchased Energy increased by \$20 million to \$181 million in 2015 from \$161 million in 2014 primarily due to:

An increase of \$25 million primarily due to customer migration from competitive suppliers.

An increase of \$17 million due to deferred electricity expense primarily due to higher Default Electricity Supply rates, which resulted in higher rate of recovery of Default Electricity Supply costs.

An increase of \$2 million due to higher electricity sales primarily as a result of colder weather during the 2015 winter months, as compared to 2014.

The aggregate amount of these increases was partially offset by:

A decrease of \$23 million due to lower average electricity costs under Default Electricity Supply contracts.

A decrease of \$1 million due to Renewable Energy Credits in Delaware (which is offset by a corresponding decrease in Regulated T&D Electric Revenue).

Gas Purchased

Gas Purchased expense consists of the cost of gas purchased by DPL to fulfill its obligation to regulated gas customers and, as such, is recoverable from customers in accordance with the terms of public service commission orders. It also includes the cost of gas purchased for off-system sales. Total Gas Purchased expense decreased by \$11 million to \$47 million in 2015 from \$58 million in 2014 primarily due to the following:

A decrease of \$12 million in the cost of gas purchases for on-system sales as a result of lower prices.

A decrease of \$6 million in the cost of gas purchases for off-system sales as a result of lower volumes and lower average prices.

The aggregate amount of these decreases was partially offset by:

An increase of \$5 million from the settlement of financial hedges entered into as part of DPL s hedge program for the purchase of regulated natural gas.

An increase of \$2 million in deferred gas expense as a result of a higher rate of recovery of natural gas supply costs.

Other Operation and Maintenance

Other Operation and Maintenance expense increased by \$16 million to \$82 million in 2015 from \$66 million in 2014 primarily due to:

An increase of \$5 million due to new customer information system implementation and support costs.

An increase of \$3 million associated with higher tree trimming and maintenance costs.

An increase of \$2 million in internal and external Merger-related integration costs.

164

**DPL** 

An increase of \$2 million in bad debt expenses.

An increase of \$1 million in employee-related costs, primarily pension and other benefit expenses.

An increase of \$1 million in environmental remediation costs.

Depreciation and Amortization

Depreciation and Amortization expense increased by \$9 million to \$39 million in 2015 from \$30 million in 2014 primarily due to:

An increase of \$4 million in amortization of regulatory assets primarily associated with the EmPower Maryland surcharge rate increase effective February 2014 (which is offset in Regulated T&D Electric Revenue).

An increase of \$3 million in the Delaware Renewable Energy Portfolio Standards deferral (which is substantially offset by a corresponding increase in Regulated T&D Electric Revenue).

An increase of \$2 million due to utility plant additions.

# Income Tax Expense

DPL s income tax expense decreased by \$4 million to \$21 million in 2015 from \$25 million in 2014. DPL s effective income tax rates for the three months ended March 31, 2015 and 2014 were 39.6% and 40.3%, respectively.

# **Capital Requirements**

# **Capital Expenditures**

DPL s capital expenditures for the three months ended March 31, 2015 were \$68 million. These expenditures were primarily related to capital costs associated with distribution and transmission services. The expenditures also include an allocation by PHI of hardware and software expenditures that primarily benefit Power Delivery and are allocated to DPL when the assets are placed in service.

165

**ACE** 

# MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# **Atlantic City Electric Company**

ACE meets the conditions set forth in General Instruction H(1)(a) and (b) to the Form 10-Q, and accordingly information otherwise required under this Item has been omitted in accordance with General Instruction H(2) to Form 10-Q.

### **General Overview**

ACE is engaged in the transmission and distribution of electricity in portions of southern New Jersey. ACE also provides Default Electricity Supply. Default Electricity Supply is known as BGS in New Jersey. ACE s service territory covers approximately 2,700 square miles and, as of March 31, 2015, had a population of approximately 1.1 million.

ACE is a wholly owned subsidiary of Conectiv, which is wholly owned by PHI. Because each of PHI and Conectiv is a public utility holding company subject to PUHCA 2005, the relationship between each of PHI, Conectiv, PHI Service Company and ACE, as well as certain activities of ACE, are subject to FERC s regulatory oversight under PUHCA 2005.

# Agreement and Plan of Merger with Exelon Corporation

PHI has entered into the Merger Agreement with Exelon and Merger Sub, providing for the Merger, with PHI surviving the Merger as an indirect, wholly owned subsidiary of Exelon. For additional information regarding the Merger, see PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Agreement and Plan of Merger with Exelon Corporation.

# **Utility Capital Expenditures**

ACE allocates a substantial portion of its total capital expenditures to improving the reliability of its electrical transmission and distribution systems and replacing aging infrastructure throughout its service territory. These activities include one or more of the following:

Identifying and upgrading under-performing feeders;

Adding new facilities to support load;

Installing distribution automation systems on both the overhead and underground network systems; and

Rejuvenating and replacing underground residential cables.

# Mitigation of Regulatory Lag

An important factor in the ability of ACE to earn its authorized ROE is the willingness of the NJBPU to adequately address the shortfall in revenues in ACE s rate structure due to the delay in time or lag between when costs are incurred and when they are reflected in rates. This delay is commonly known as regulatory lag. ACE is currently experiencing significant regulatory lag because investments in rate base and operating expenses are increasing more rapidly than revenue growth. For a more detailed discussion of regulatory lag, see PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Power Delivery Initiatives and Activities Mitigation of Regulatory Lag.

In an effort to minimize the effects of regulatory lag, prior to the initial execution of the Merger Agreement in April 2014, ACE had been filing electric distribution base rate cases every nine to twelve months, pursuing alternative ratemaking mechanisms, evaluating potential reductions in planned capital expenditures, and discussing with the regulatory community and other stakeholders the changing regulatory model economics that are causing regulatory lag.

166

**ACE** 

As further described in PHI s Management s Discussion and Analysis of Financial Condition and Results of Operations General Overview Agreement and Plan of Merger with Exelon Corporation, PHI has entered into the Merger Agreement with Exelon and Merger Sub. Subject to certain exceptions, prior to the Merger or the termination of the Merger Agreement, ACE may not, without the consent of Exelon, initiate, file or pursue any rate cases, other than concluding pending filings. Accordingly, with the exception of ongoing rate cases (see Note (6), Regulatory Matters Rate Proceedings, to the consolidated financial statements of ACE), ACE s efforts to mitigate regulatory lag have been delayed pending the closing of the Merger or the termination of the Merger Agreement.

### Transmission ROE Challenges

For information about the challenges to ACE s base ROE and the application of the formula rate process, each associated with the transmission services it provides, please refer to Note (6), Regulatory Matters FERC Transmission ROE Challenges, to the consolidated financial statements of ACE.

#### **Earnings Overview**

#### Three Months Ended March 31, 2015 Compared to the Three Months Ended March 31, 2014

ACE s consolidated net income for the three months ended March 31, 2015 was \$4 million compared to \$10 million for the three months ended March 31, 2014. The \$6 million decrease in earnings was primarily due to the following:

A decrease of \$5 million due to higher operation and maintenance expense primarily related to the implementation of a new customer information system and distribution system maintenance.

A decrease of \$3 million associated with ACE Basic Generation Service primarily attributable to a decrease in unbilled revenue due to lower usage.

A decrease of \$1 million due to higher depreciation and amortization expense primarily resulting from increases in plant investment.

An increase of \$4 million from an electric distribution base rate increase in New Jersey.

167

**ACE** 

#### **Results of Operations**

The following results of operations discussion compares the three months ended March 31, 2015 to the three months ended March 31, 2014. All amounts in the tables (except sales and customers) are in millions of dollars.

A condensed summary of ACE s consolidated statement of income for the three months ended March 31, 2015 compared to the three months ended March 31, 2014, is set forth in the table below:

	2015	2014	Change
Operating revenue	\$333	\$ 340	\$ (7)
Purchased energy	169	165	4
Other operation and maintenance	70	61	9
Depreciation and amortization	43	38	5
Other taxes	1	1	
Deferred electric service costs	30	44	(14)
Total operating expenses	313	309	4
Operating income	20	31	(11)
Other expenses	(14)	(15)	1
Income before income tax expense	6	16	(10)
Income tax expense	2	6	(4)
Consolidated Net Income	\$ 4	\$ 10	\$ (6)

#### **Operating Revenue**

	2015	2014	Ch	ange
Regulated T&D Electric Revenue	\$114	\$ 109	\$	5
Default Electricity Supply Revenue	216	227		(11)
Other Electric Revenue	3	4		(1)
Total Operating Revenue	\$ 333	\$ 340	\$	(7)

The table above shows the amount of Operating Revenue earned that is subject to price regulation (Regulated T&D Electric Revenue and Default Electricity Supply Revenue) and that which is not subject to price regulation (Other Electric Revenue).

Regulated T&D Electric Revenue includes revenue from the distribution of electricity, including the distribution of Default Electricity Supply, to ACE s customers within its service territory at regulated rates. Regulated T&D Electric Revenue also includes transmission service revenue that ACE receives as a transmission owner from PJM at rates regulated by FERC. Transmission rates are updated annually based on a FERC-approved formula methodology.

The costs related to Default Electricity Supply are included in Purchased Energy. Default Electricity Supply Revenue also includes revenue from Transition Bond Charges that ACE receives, and pays to ACE Funding, to fund the principal and interest payments on Transition Bonds, and revenue in the form of transmission enhancement credits.

Other Electric Revenue includes work and services performed on behalf of customers, including other utilities, which is generally not subject to price regulation. Work and services includes mutual assistance to other utilities, highway relocation, rentals of pole attachments, late payment fees and collection fees.

168

**ACE** 

## Regulated T&D Electric

	2	015	2	014	Cha	ange
Regulated T&D Electric Revenue						
Residential	\$	54	\$	50	\$	4
Commercial and industrial		36		36		
Transmission and other		24		23		1
Total Regulated T&D Electric Revenue	\$	114	\$	109	\$	5

	2015	2014	Change
Regulated T&D Electric Sales (GWh)			
Residential	1,124	1,089	35
Commercial and industrial	1,121	1,183	(62)
Transmission and other	12	13	(1)
Total Regulated T&D Electric Sales	2,257	2,285	(28)

	2015	2014	Change
Regulated T&D Electric Customers (in thousands)			
Residential	481	479	2
Commercial and industrial	65	65	
Transmission and other	1	1	
Total Regulated T&D Electric Customers	547	545	2

Regulated T&D Electric Revenue increased by \$5 million primarily due to an increase of \$6 million due to an electric distribution rate increase effective September 2014, partially offset by a decrease of \$1 million due to lower non-weather related average commercial customer usage.

Default Electricity Supply

2015	2014	Change
------	------	--------

Edgar Filing: PEPCO HOLDINGS INC - Form 10-Q

Default Electricity Supply Revenue			
Residential	\$ 122	\$ 91	\$ 31
Commercial and industrial	53	48	5
Other	41	88	(47)
Total Default Electricity Supply Revenue	\$216	\$ 227	\$ (11)

Other Default Electricity Supply Revenue consists primarily of (i) revenue from the resale in the PJM RTO market of energy and capacity purchased under contracts with unaffiliated NUGs and (ii) revenue from transmission enhancement credits.

	2015	2014	Change
Default Electricity Supply Sales (GWh)			
Residential	969	886	83
Commercial and industrial	303	259	44
Other	3	3	
Total Default Electricity Supply Sales	1,275	1,148	127

**ACE** 

	2015	2014	Change
Default Electricity Supply Customers (in thousands)			
Residential	419	397	22
Commercial and industrial	44	44	
Other			
Total Default Electricity Supply Customers	463	441	22

Default Electricity Supply Revenue decreased by \$11 million primarily due to:

A decrease of \$47 million in wholesale energy and capacity resale revenues primarily due to lower market prices for the resale of electricity and capacity purchased from NUGs.

A decrease of \$6 million due to lower non-weather related average customer usage. The aggregate amount of these decreases was partially offset by:

An increase of \$26 million as a result of higher Default Electricity Supply rates.

An increase of \$14 million due to higher sales primarily as a result of customer migration from competitive suppliers.

An increase of \$2 million due to higher sales primarily as a result of colder weather during the 2015 winter months, as compared to 2014.

The variances described above with respect to Default Electricity Supply Revenue include the effects of a decrease of \$5 million in ACE s BGS unbilled revenue resulting primarily from lower average customer usage in the unbilled revenue period for the three months ended March 31, 2015 as compared to the corresponding period in 2014. Such a decrease in ACE s BGS unbilled revenue has the effect of directly decreasing the profitability of ACE s Default Electricity Supply business (\$3 million decrease in net income) as these unbilled revenues are not included in the deferral calculation until they are billed to customers under the BGS terms approved by the NJBPU.

For the three months ended March 31, 2015 and 2014, the percentages of ACE s total distribution sales that are derived from customers receiving Default Electricity Supply are 57% and 50%, respectively.

#### **Operating Expenses**

Purchased Energy

Purchased Energy consists of the cost of electricity purchased by ACE to fulfill its Default Electricity Supply obligation and, as such, is recoverable from customers in accordance with the terms of public service commission orders. Purchased Energy increased by \$4 million to \$169 million in 2015 from \$165 million in 2014 primarily due to:

An increase of \$8 million primarily due to customer migration from competitive suppliers.

An increase of \$1 million due to higher electricity sales primarily as a result of colder weather during the 2015 winter months, as compared to 2014.

The aggregate amount of these increases was partially offset by a decrease of \$5 million due to lower average electricity costs under BGS contracts.

170

**ACE** 

Other Operation and Maintenance

Other Operation and Maintenance expense increased by \$9 million to \$70 million in 2015 from \$61 million in 2014 primarily due to:

An increase of \$5 million due to new customer information system implementation and support costs.

An increase of \$2 million in tree trimming costs.

An increase of \$1 million in internal and external Merger-related integration costs. *Depreciation and Amortization* 

Depreciation and Amortization expense increased by \$5 million to \$43 million in 2015 from \$38 million in 2014 primarily due to:

An increase of \$4 million in amortization of stranded costs primarily as the result of higher revenue due to a rate increase effective October 2014 for the ACE Market Transition charge tax (partially offset in Default Electricity Supply Revenue).

An increase of \$1 million due to utility plant additions.

Deferred Electric Service Costs

Deferred Electric Service Costs represent (i) the over or under recovery of electricity costs incurred by ACE to fulfill its Default Electricity Supply obligation and (ii) the over or under recovery of costs incurred by ACE related to the New Jersey Societal Benefit Program. The cost of electricity purchased is reported under Purchased Energy expense and the corresponding revenue is reported under Default Electricity Supply Revenue. The costs of the New Jersey Societal Benefit Program are reported under Other Operation and Maintenance expense and the corresponding revenue is reported under Regulated T&D Electric Revenue.

Deferred Electric Service Costs decreased by \$14 million to an expense of \$30 million in 2015 as compared to an expense of \$44 million in 2014, primarily due to a decrease in deferred electricity expense as a result of lower Default Electricity Supply revenue rates.

#### Income Tax Expense

ACE s consolidated income tax expense decreased by \$4 million to \$2 million in 2015 from \$6 million in 2014. ACE s consolidated effective income tax rates for the three months ended March 31, 2015 and 2014 were 33.3% and 37.5%,

respectively.

# **Capital Requirements**

## Capital Expenditures

ACE s capital expenditures for the three months ended March 31, 2015 were \$54 million. These expenditures were primarily related to capital costs associated with distribution and transmission services. The expenditures also include an allocation by PHI of hardware and software expenditures that primarily benefit Power Delivery and are allocated to ACE when the assets are placed in service.

171

**ACE** 

#### DOE Capital Reimbursement Awards

During 2009, the DOE announced a \$168 million award to PHI under the American Recovery and Reinvestment Act of 2009 for the implementation of an AMI system, direct load control, distribution automation, and communications infrastructure, of which \$19 million was for ACE s service territory.

During 2010, ACE and the DOE signed agreements formalizing ACE s \$19 million share of the \$168 million award. Of the \$19 million, \$12 million was offset against smart grid-related capital expenditures of ACE. The remaining \$7 million is being used to offset incremental expenditures associated with direct load control and other programs, which have been deferred as regulatory assets. As of March 31, 2015, ACE has received all of its share of the DOE award payments.

The IRS has announced that, to the extent these grants are expended on capital items, they will not be considered taxable income.

172

#### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Risk management policies for PHI and its subsidiaries are determined by PHI s Corporate Risk Management Committee (CRMC), the members of which are PHI s Chief Risk Officer, Executive Vice President (Power Delivery), Chief Financial Officer, General Counsel, Chief Information Officer and other senior executives. The CRMC monitors interest rate fluctuation, commodity price fluctuation, and credit risk exposure, and sets risk management policies that establish limits on unhedged risk and determine risk reporting requirements. For information about PHI s derivative activities, other than the information otherwise disclosed herein, refer to Note (2), Significant Accounting Policies Accounting For Derivatives, Note (14), Derivative Instruments and Hedging Activities, and Note (20), Discontinued Operations, of the consolidated financial statements of PHI included in its 2014 Form 10-K, Part II, Item 7A. Quantitative and Qualitative Disclosures About Market Risk in PHI s 2014 Form 10-K, and Note (13), Derivative Instruments and Hedging Activities, of the consolidated financial statements of PHI included herein.

For information regarding Interest Rate Risk, please refer to Part II, Item 7A. Quantitative and Qualitative Disclosures About Market Risk, in Pepco Holdings 2014 Form 10-K.

INFORMATION FOR THIS ITEM IS NOT REQUIRED FOR PEPCO, DPL AND ACE AS THEY MEET THE CONDITIONS SET FORTH IN GENERAL INSTRUCTION H(1)(a) AND (b) OF FORM 10-Q AND THEREFORE ARE FILING THIS FORM WITH A REDUCED FILING FORMAT.

173

#### Item 4. CONTROLS AND PROCEDURES

# Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

Each Reporting Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in such Reporting Company s reports under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to management of such Reporting Company, including such Reporting Company s Chief Executive Officer (CEO) and Chief Financial Officer (CFO), as appropriate, to allow timely decisions regarding required disclosure. This control system, no matter how well designed and operated, can provide only reasonable assurance that the objectives of the control system are met. Such Reporting Company s disclosure controls and procedures were designed to provide reasonable assurance of achieving their stated objectives. Under the supervision, and with the participation of management, including the CEO and the CFO, each Reporting Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of March 31, 2015, and, based upon this evaluation, the CEO and the CFO of such Reporting Company have concluded that these disclosure controls and procedures are effective to provide reasonable assurance that material information relating to such Reporting Company and its subsidiaries that is required to be disclosed in reports filed with, or submitted to, the SEC under the Exchange Act (i) is recorded, processed, summarized and reported within the time periods specified by the SEC rules and forms and (ii) is accumulated and communicated to management, including its CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

### **Reports of Changes in Internal Control Over Financial Reporting**

Under the supervision and with the participation of management, including the CEO and CFO of each Reporting Company, each such Reporting Company has evaluated changes in internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the three months ended March 31, 2015, and has concluded there was no change in such Reporting Company s internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, such Reporting Company s internal control over financial reporting.

In January 2015, PHI implemented a new customer information system that is now being used to bill electric and gas customers in its utility subsidiaries—service territories. The new customer information system, which replaced two legacy billing systems, was implemented to take advantage of new technology and was not implemented as a result of any identified deficiencies in any Reporting Company—s internal control over financial reporting. While changes have taken place in each Reporting Company—s internal controls associated with the transition to the new customer information system during the first quarter of 2015, each of the Reporting Companies believes that none of these changes materially affected, or is reasonably likely to materially affect, such Reporting Company—s internal control over financial reporting.

174

#### **Part II OTHER INFORMATION**

# Item 1. LEGAL PROCEEDINGS Pepco Holdings

Other than ordinary routine litigation incidental to its and its subsidiaries business, PHI is not a party to, and its subsidiaries property is not subject to, any material pending legal proceedings except as described in Note (15), Commitments and Contingencies, to the consolidated financial statements of PHI included herein, which description is incorporated by reference herein.

#### **Pepco**

Other than ordinary routine litigation incidental to its business, Pepco is not a party to, and its property is not subject to, any material pending legal proceedings except as described in Note (11), Commitments and Contingencies, to the financial statements of Pepco included herein, which description is incorporated by reference herein.

#### **DPL**

Other than ordinary routine litigation incidental to its business, DPL is not a party to, and its property is not subject to, any material pending legal proceedings except as described in Note (13), Commitments and Contingencies, to the financial statements of DPL included herein, which description is incorporated by reference herein.

#### **ACE**

Other than ordinary routine litigation incidental to its business, ACE is not a party to, and its property is not subject to, any material pending legal proceedings except as described in Note (11), Commitments and Contingencies, to the consolidated financial statements of ACE included herein, which description is incorporated by reference herein.

#### **Item 1A. RISK FACTORS**

For a discussion of the risk factors applicable to each Reporting Company, please refer to Part I, Item 1A. Risk Factors in each Reporting Company s 2014 Form 10-K. There have been no material changes to any Reporting Company s risk factors as disclosed in the 2014 Form 10-K.

# <u>Item 2.</u> <u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u> Unregistered Sales of Equity Securities and Use of Proceeds

Pepco Holdings

None.

175

#### Purchases of Equity Securities by the Issuer and Affiliated Purchasers

## Pepco Holdings

The following table includes shares of common stock acquired by Pepco Holdings during the quarter ended March 31, 2015 from certain employees in voluntary repurchases. Pepco Holdings does not currently have any publicly announced plans or programs to repurchase its common stock.

Period	Total Number of Shares Acquired (a)	,	ge Price Per Share
January 1 January 31, 2015		\$	
February 1 February 28, 2015		\$	
March 1 March 31, 2015	76,400	\$	26.825 (b)
Total	76,400	\$	26.825

- (a) Includes shares of Pepco Holdings common stock acquired by Pepco Holdings from certain employees in voluntary repurchases, which shares of common stock were then held in treasury.
- (b) Represents the average of the high and low trading prices of a share of common stock on the New York Stock Exchange (NYSE) on March 13, 2015, the date all of the repurchases were effected.

  INFORMATION FOR THIS ITEM IS NOT REQUIRED FOR PEPCO, DPL AND ACE AS THEY MEET THE

CONDITIONS SET FORTH IN GENERAL INSTRUCTION H(1)(a) AND (b) OF FORM 10-Q AND THEREFORE ARE FILING THIS FORM WITH A REDUCED FILING FORMAT.

# Item 3. DEFAULTS UPON SENIOR SECURITIES Pepco Holdings

None.

INFORMATION FOR THIS ITEM IS NOT REQUIRED FOR PEPCO, DPL AND ACE AS THEY MEET THE CONDITIONS SET FORTH IN GENERAL INSTRUCTION H(1)(a) AND (b) OF FORM 10-Q AND THEREFORE ARE FILING THIS FORM WITH A REDUCED FILING FORMAT.

#### Item 4. MINE SAFETY DISCLOSURES

Not applicable.

# Item 5. OTHER INFORMATION Pepco Holdings

None.			
Pepco			
None.			
DPL			
None.			
ACE			
None.			

176

## **Item 6. EXHIBITS**

The documents listed below are being filed or furnished on behalf of PHI, Pepco, DPL and/or ACE, as indicated. The warranties, representations and covenants contained in any of the agreements included or incorporated by reference herein or which appear as exhibits hereto should not be relied upon by buyers, sellers or holders of PHI s or its subsidiaries securities and are not intended as warranties, representations or covenants to any individual or entity except as specifically set forth in such agreement.

#### **Exhibit**

No.	Registrant(s)	Description of Exhibit	Reference
2.1	PHI	Agreement and Plan of Merger, dated as of April 29, 2014, among PHI, Exelon and Merger Sub.	Exhibit 2.1 to PHI s Form 8-K, April 30,
	Pepco		2014.
	DPL		
	ACE		
2.2	PHI	Subscription Agreement, dated as of April 29, 2014, between PHI and Exelon	Exhibit 2.2 to PHI s Form 8-K, April 30, 2014.
3.1	PHI	Restated Certificate of Incorporation of Pepco Holdings, Inc. (as filed in Delaware)	Exhibit 3.1 to PHI s Form 10-K, March 13, 2006.
3.2	Pepco	Restated Articles of Incorporation (as filed in the District of Columbia)	Exhibit 3.1 to Pepco s Form 10-Q, May 5, 2006.
3.3	Pepco	Restated Articles of Incorporation and Articles of Restatement (as filed in Virginia)	Exhibit 3.3 to PHI s Form 10-Q, November 4, 2011.
3.4	DPL	Restated Certificate and Articles of Incorporation (as filed in Delaware and Virginia)	Exhibit 3.3 to DPL s Form 10-K, March 1, 2007.
3.5	ACE	Restated Certificate of Incorporation (as filed in New Jersey)	Exhibit B.8.1 to PHI s Amendment No. 1 to Form U5B, February 13, 2003.
3.6	PHI	Certificate of Designation for Series A Non-Voting Non-Convertible Preferred Stock	Exhibit 3.1 to PHI s Form 8-K, April 30, 2014.
3.7	PHI	Bylaws	Exhibit 3.6 to PHI s Form 10-K, March 1, 2013.

3.8	Pepco	By-Laws	Exhibit 3.2 to Pepco s Form 10-Q, May 5, 2006.
3.9	DPL	Amended and Restated Bylaws	Exhibit 3.2.1 to DPL s Form 10-Q, May 9, 2005.
3.10	ACE	Amended and Restated Bylaws	Exhibit 3.2.2 to ACE s Form 10-Q, May 9, 2005.
4.1	Pepco	Form of First Mortgage Bond, 4.15% Series due March 15, 2043 (included in Exhibit 4.2)	
4.2	Pepco	Supplemental Indenture, dated as of March 11, 2013, with respect to the Mortgage and Deed of Trust, dated July 1, 1936	Exhibit 4.2 to Pepco s Form 8-K, March 12, 2013.

177

## **Exhibit**

No.	Registrant(s)	Description of Exhibit	Reference
4.3	Pepco	Supplemental Indenture, dated as of March 9, 2015, with respect to the Mortgage and Deed of Trust, dated July 1, 1936	Exhibit 4.3 to Pepco s Form 8-K, March 10, 2015.
4.4	PHI	Certificate of Series A Non-Voting Non-Convertible Preferred Stock	Exhibit 4.1 to PHI s Form 8-K, April 30, 2014.
10.1	Pepco	Purchase Agreement, dated March 9, 2015, among the Company and BNY Mellon Capital Markets, LLC, Morgan Stanley & Co. LLC, and RBS Securities Inc., as representatives of the several underwriters named therein	Exhibit 1.1 to Pepco s Form 8-K, March 10, 2015.
10.2.1	PHI	Pepco Holdings, Inc. 2012 Long-Term Incentive Plan	Exhibit 10.10 to PHI s Form 10-K, February 28, 2013.
10.2.2	РНІ	Amendment to Pepco Holdings, Inc. 2012 Long-Term Incentive Plan, effective as of March 28, 2014	Exhibit 10.2.2 to PHI s Form 10-Q,
			May 7, 2014.
10.2.3	PHI	Second Amendment to Pepco Holdings, Inc. 2012 Long-Term Incentive Plan, dated February 26, 2015	Exhibit 10.21.2 to PHI s Form 10-K, February 27, 2015.
10.3.1	PHI	Pepco Holdings, Inc. Amended and Restated Annual Executive Incentive Compensation Plan	Exhibit 10.30.1 to PHI s Form 10-K, February 24, 2012.
10.3.2	PHI	Amendment to Pepco Holdings, Inc. Amended and Restated Annual Executive Incentive Compensation Plan, dated February 26, 2015	Exhibit 10.19.1 to PHI s Form 10-K, February 27, 2015.
10.4	PHI	Form of 2015 Restricted Stock Unit Agreement (Time-Vested) Under the PHI 2012 Long-Term Incentive Plan	Filed herewith
10.5	PHI	Form of 2015 Restricted Stock Unit Agreement (Time-Vested) Under the PHI 2012 Long-Term Incentive Plan for Joseph M. Rigby	Filed herewith
10.6	PHI	Form of 2015 Restricted Stock Unit Agreement (Time-Vested) Under the PHI 2012 Long-Term Incentive Plan for Kevin C. Fitzgerald	Filed herewith
31.1	PHI	Rule 13a-14(a)/15d-14(a) Certificate of Chief Executive Officer	Filed herewith.
31.2	PHI	Rule 13a-14(a)/15d-14(a) Certificate of Chief Financial Officer	Filed herewith.
31.3	Pepco	Rule 13a-14(a)/15d-14(a) Certificate of Chief Executive Officer	Filed herewith.
31.4	Pepco	Rule 13a-14(a)/15d-14(a) Certificate of Chief Financial Officer	Filed herewith.
31.5	DPL	Rule 13a-14(a)/15d-14(a) Certificate of Chief Executive Officer	Filed herewith.

Edgar	Filina:	PEPCO	<b>HOLDINGS</b>	SINC -	Form	10-O
Luuai	i iiiiiiq.		IIOLDING	- טעוו כ	1 01111	יט-ע

31.6	DPL	Rule 13a-14(a)/15d-14(a) Certificate of Chief Financial Officer	Filed herewith.
31.7	ACE	Rule 13a-14(a)/15d-14(a) Certificate of Chief Executive Officer	Filed herewith.

178

## **Exhibit**

No.	Registrant(s)	Description of Exhibit	Reference
31.8	ACE	Rule 13a-14(a)/15d-14(a) Certificate of Chief Financial Officer	Filed herewith.
32.1	PHI	Certificate of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350	Furnished herewith.
32.2	Pepco	Certificate of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350	Furnished herewith.
32.3	DPL	Certificate of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350	Furnished herewith.
32.4	ACE	Certificate of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350	Furnished herewith.
99.1	PHI	Statement Re: Computation of Ratios	Filed herewith.
99.2	Pepco	Statement Re: Computation of Ratios	Filed herewith.
99.3	DPL	Statement Re: Computation of Ratios	Filed herewith.
99.4	ACE	Statement Re: Computation of Ratios	Filed herewith.
101. INS	PHI	XBRL Instance Document	Filed herewith.
	Pepco		
	DPL		
	ACE		
101. SCH	PHI	XBRL Taxonomy Extension Schema Document	Filed herewith.
	Pepco		
	DPL		
	ACE		
101. CAL	PHI	XBRL Taxonomy Extension Calculation Linkbase Document	Filed herewith.
	Pepco		
	DPL		
	ACE		
101. DEF	PHI	XBRL Taxonomy Extension Definition Linkbase Document	Filed herewith.
	Pepco		
	-		
	DPL		

ACE

101. LAB PHI XBRL Taxonomy Extension Label Linkbase Document Filed herewith.

Pepco

DPL

ACE

101. PRE PHI XBRL Taxonomy Extension Presentation Linkbase Document Filed herewith.

Pepco

DPL

ACE

179

Regulation S-K Item 10(d) requires registrants to identify the physical location, by SEC file number reference, of all documents incorporated by reference that are not included in a registration statement and have been on file with the SEC for more than five years. The SEC file number references for PHI and each of its subsidiaries that are currently registrants are provided below:

Pepco Holdings, Inc. (File Nos. 001-31403 and 030-00359)

Potomac Electric Power Company (File No. 001-01072)

Delmarva Power & Light Company (File No. 001-01405)

Atlantic City Electric Company (File No. 001-03559)

180

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PEPCO HOLDINGS, INC. (PHI)

POTOMAC ELECTRIC POWER COMPANY (Pepco)

DELMARVA POWER & LIGHT COMPANY (DPL)

ATLANTIC CITY ELECTRIC COMPANY (ACE)

(Registrants)

By /s/ FRED BOYLE

Frederick J. Boyle Senior Vice President and Chief Financial Officer, PHI, Pepco and DPL

Chief Financial Officer, ACE

181

**Table of Contents** 348

April 30, 2015

# INDEX TO EXHIBITS FILED HEREWITH OR INCORPORATED BY REFERENCE HEREIN

# **Exhibit**

No.	Registrant(s)	Description of Exhibit	Reference
2.1	PHI	Agreement and Plan of Merger, dated as of April 29, 2014, among PHI, Exelon and Merger Sub.	Exhibit 2.1 to PHI s Form 8-K, April 30,
	Pepco		2014.
	DPL		
	ACE		
2.2	PHI	Subscription Agreement, dated as of April 29, 2014, between PHI and Exelon	Exhibit 2.2 to PHI s Form 8-K, April 30, 2014.
3.1	PHI	Restated Certificate of Incorporation of Pepco Holdings, Inc. (as filed in Delaware)	Exhibit 3.1 to PHI s Form 10-K, March 13, 2006.
3.2	Pepco	Restated Articles of Incorporation (as filed in the District of Columbia)	Exhibit 3.1 to Pepco s Form 10-Q, May 5, 2006.
3.3	Pepco	Restated Articles of Incorporation and Articles of Restatement (as filed in Virginia)	Exhibit 3.3 to PHI s Form 10-Q, November 4, 2011.
3.4	DPL	Restated Certificate and Articles of Incorporation (as filed in Delaware and Virginia)	Exhibit 3.3 to DPL s Form 10-K, March 1, 2007.
3.5	ACE	Restated Certificate of Incorporation (as filed in New Jersey)	Exhibit B.8.1 to PHI s Amendment No. 1 to Form U5B, February 13, 2003.
3.6	PHI	Certificate of Designation for Series A Non-Voting Non-Convertible Preferred Stock	Exhibit 3.1 to PHI s Form 8-K, April 30, 2014.
3.7	PHI	Bylaws	Exhibit 3.6 to PHI s Form 10-K, March 1, 2013.
3.8	Pepco	By-Laws	Exhibit 3.2 to Pepco s Form 10-Q, May 5, 2006.
3.9	DPL	Amended and Restated Bylaws	

			Exhibit 3.2.1 to DPL s Form 10-Q, May 9, 2005.
3.10	ACE	Amended and Restated Bylaws	Exhibit 3.2.2 to ACE s Form 10-Q, May 9, 2005.
4.1	Pepco	Form of First Mortgage Bond, 4.15% Series due March 15, 2043 (included in Exhibit 4.2)	
4.2	Pepco	Supplemental Indenture, dated as of March 11, 2013, with respect to the Mortgage and Deed of Trust, dated July 1, 1936	Exhibit 4.2 to Pepco s Form 8-K, March 12, 2013.
4.3	Pepco	Supplemental Indenture, dated as of March 9, 2015, with respect to the Mortgage and Deed of Trust, dated July 1, 1936	Exhibit 4.3 to Pepco s Form 8-K, March 10, 2015.

## **Exhibit**

No.	Registrant(s)	Description of Exhibit	Reference
4.4	PHI	Certificate of Series A Non-Voting Non-Convertible Preferred Stock	Exhibit 4.1 to PHI s Form 8-K, April 30, 2014.
10.1	Pepco	Purchase Agreement, dated March 9, 2015, among the Company and BNY Mellon Capital Markets, LLC, Morgan Stanley & Co. LLC, and RBS Securities Inc. as representatives of the several Underwriters named therein	Exhibit 1.1 to Pepco s Form 8-K, March 10, 2015.
10.2.1	PHI	Pepco Holdings, Inc. 2012 Long-Term Incentive Plan	Exhibit 10.10 to PHI s Form 10-K, February 28, 2013.
10.2.2	PHI	Amendment to Pepco Holdings, Inc. 2012 Long-Term Incentive Plan, effective as of March 28, 2014	Exhibit 10.2.2 to PHI s Form 10-Q, May 7, 2014.
10.2.3	PHI	Second Amendment to Pepco Holdings, Inc. 2012 Long-Term Incentive Plan, dated February 26, 2015	Exhibit 10.21.2 to PHI s Form 10-K, February 27, 2015.
10.3.1	PHI	Pepco Holdings, Inc. Amended and Restated Annual Executive Incentive Compensation Plan	Exhibit 10.30.1 to PHI s Form 10-K, February 24, 2012.
10.3.2	PHI	Amendment to Pepco Holdings, Inc. Amended and Restated Annual Executive Incentive Compensation Plan, dated February 26, 2015	Exhibit 10.19.1 to PHI s Form 10-K, February 27, 2015.
10.4	PHI	Form of 2015 Restricted Stock Unit Agreement (Time-Vested) Under the PHI 2012 Long-Term Incentive Plan	Filed herewith
10.5	PHI	Form of 2015 Restricted Stock Unit Agreement (Time-Vested) Under the PHI 2012 Long-Term Incentive Plan for Joseph M. Rigby	Filed herewith
10.6	PHI	Form of 2015 Restricted Stock Unit Agreement (Time-Vested) Under the PHI 2012 Long-Term Incentive Plan for Kevin C. Fitzgerald	Filed herewith
31.1	PHI	Rule 13a-14(a)/15d-14(a) Certificate of Chief Executive Officer	Filed herewith.
31.2	PHI	Rule 13a-14(a)/15d-14(a) Certificate of Chief Financial Officer	Filed herewith.
31.3	Pepco	Rule 13a-14(a)/15d-14(a) Certificate of Chief Executive Officer	Filed herewith.
31.4	Pepco	Rule 13a-14(a)/15d-14(a) Certificate of Chief Financial Officer	Filed herewith.
31.5	DPL	Rule 13a-14(a)/15d-14(a) Certificate of Chief Executive Officer	Filed herewith.
31.6	DPL	Rule 13a-14(a)/15d-14(a) Certificate of Chief Financial Officer	Filed herewith.
31.7	ACE	Rule 13a-14(a)/15d-14(a) Certificate of Chief Executive Officer	Filed herewith.

31.8	ACE	Rule 13a-14(a)/15d-14(a) Certificate of Chief Financial Officer	Filed herewith.
99.1	PHI	Statement Re: Computation of Ratios	Filed herewith.

## **Exhibit**

No.	Registrant(s)	Description of Exhibit	Reference
99.2	Pepco	Statement Re: Computation of Ratios	Filed herewith.
99.3	DPL	Statement Re: Computation of Ratios	Filed herewith.
99.4	ACE	Statement Re: Computation of Ratios	Filed herewith.
101. INS	PHI	XBRL Instance Document	Filed herewith.
	Pepco		
	DPL		
	ACE		
101. SCH	PHI	XBRL Taxonomy Extension Schema Document	Filed herewith.
	Pepco		
	DPL		
	ACE		
101. CAL	PHI	XBRL Taxonomy Extension Calculation Linkbase Document	Filed herewith.
	Pepco		
	DPL		
	ACE		
101. DEF	PHI	XBRL Taxonomy Extension Definition Linkbase Document	Filed herewith.
	Pepco		
	DPL		
	ACE		
101. LAB	PHI	XBRL Taxonomy Extension Label Linkbase Document	Filed herewith.
	Pepco		
	DPL		
	ACE		
101. PRE	PHI	XBRL Taxonomy Extension Presentation Linkbase Document	Filed herewith.
	Pepco		
Table of C	`ontonte		2

DPL

ACE

# INDEX TO EXHIBITS FURNISHED HEREWITH

# **Exhibit**

No.	Registrant(s)	Description of Exhibit
32.1	PHI	Certificate of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350
32.2	Pepco	Certificate of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350
32.3	DPL	Certificate of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350
32.4	ACE	Certificate of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350