

Edgen Group Inc.  
Form 10-Q  
May 10, 2012

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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2012

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number: 001-35513

EDGEN GROUP INC.

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

38-3860801  
(I.R.S. Employer  
Identification No.)

18444 Highland Road  
Baton Rouge, LA  
(Address of principal executive offices)

70809  
(Zip Code)

Registrant's telephone number, including area code: (225) 756-9868

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☐ No ☒

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

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Large accelerated filer ☐ Accelerated filer ☐  
Non-accelerated filer ☒ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares outstanding of our common stock at May 2, 2012 is shown below:

Class	Number of shares outstanding
Class A common stock, \$0.0001 par value	17,985,905
Class B common stock, \$0.0001 par value	24,343,138

## TABLE OF CONTENTS

<b>PART I - FINANCIAL INFORMATION</b>	<b>1</b>
Item 1. UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS	1
Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	17
Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	29
Item 4. CONTROLS AND PROCEDURES	29
<b>PART II - OTHER INFORMATION</b>	<b>30</b>
Item 1. LEGAL PROCEEDINGS	30
Item 1A. RISK FACTORS	30
Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	30
Item 3. DEFAULTS UPON SENIOR SECURITIES	30
Item 4. MINE SAFETY DISCLOSURES	30
Item 5. OTHER INFORMATION	30
Item 6. EXHIBITS	30
<b>SIGNATURES</b>	<b>31</b>
<b>EXHIBIT INDEX</b>	<b>31</b>

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

EDGEN MURRAY II, L.P. (PREDECESSOR)  
 UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS  
 (In thousands)

	March 31, 2012	December 31, 2011
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	\$ 13,205	\$ 26,218
Accounts receivable - net of allowance for doubtful accounts of \$1,890 and \$1,739, respectively	203,019	198,663
Inventory	209,974	196,004
Income tax receivable	975	1,209
Prepaid expenses and other current assets	9,336	8,616
Deferred tax asset - net	213	209
Total current assets	436,722	430,919
PROPERTY, PLANT AND EQUIPMENT - NET	45,282	45,510
GOODWILL	23,667	22,965
OTHER INTANGIBLE ASSETS - NET	22,558	25,447
OTHER ASSETS	2,101	503
DEFERRED TAX ASSET - NET	1,155	1,044
DEFERRED FINANCING COSTS	10,652	11,489
INVESTMENT IN UNCONSOLIDATED AFFILIATE	13,455	13,180
<b>TOTAL ASSETS</b>	<b>\$ 555,592</b>	<b>\$ 551,057</b>
<b>LIABILITIES AND DEFICIT</b>		
<b>CURRENT LIABILITIES:</b>		
Managed cash overdrafts	\$ 688	\$ 112
Accounts payable	135,811	147,202
Accrued expenses and other current liabilities	11,557	15,848
Income taxes payable	4,737	4,307
Deferred revenue	2,819	5,139
Accrued interest payable	12,244	26,443
Deferred tax liability - net	1,100	991
Current portion of long term debt and capital lease	378	358
Total current liabilities	169,334	200,400
DEFERRED TAX LIABILITY - NET	4,046	4,544
OTHER LONG TERM LIABILITIES	1,270	783
LONG TERM DEBT AND CAPITAL LEASE	535,622	500,383
Total liabilities	\$ 710,272	\$ 706,110
<b>COMMITMENTS AND CONTINGENCIES</b>		
<b>DEFICIT:</b>		
General partner	\$ 1	\$ 1
Limited partners	(132,012 )	(129,736 )
Accumulated other comprehensive loss	(23,010 )	(25,648 )

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Total partners' deficit	(155,021 )	(155,383 )
Non-controlling interest	341	330
Total deficit	(154,680 )	(155,053 )
<b>TOTAL LIABILITIES AND DEFICIT</b>	<b>\$555,592</b>	<b>\$551,057</b>

See accompanying notes to unaudited condensed consolidated financial statements.

EDGEN MURRAY II, L.P. (PREDECESSOR)  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 (In thousands)

	Three months ended March 31,	
	2012	2011
SALES	\$277,676	\$185,562
OPERATING EXPENSES:		
Cost of sales (exclusive of depreciation and amortization shown below)	240,227	158,868
Selling, general and administrative expense - net of service fee income	18,773	16,349
Depreciation and amortization expense	4,576	5,292
Total operating expenses	263,576	180,509
INCOME FROM OPERATIONS	14,100	5,053
OTHER INCOME (EXPENSE):		
Equity in earnings of unconsolidated affiliate	1,200	432
Other income - net	104	1,173
Interest expense - net	(16,579)	(16,120)
LOSS BEFORE INCOME TAX EXPENSE	(1,175)	(9,462)
INCOME TAX EXPENSE	1,304	556
NET LOSS	(2,479)	(10,018)
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTEREST	11	6
NET LOSS AVAILABLE TO COMMON PARTNERSHIP INTERESTS	\$(2,490)	\$(10,024)

See accompanying notes to unaudited condensed consolidated financial statements.

EDGEN MURRAY II, L.P. (PREDECESSOR)  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)  
 (In thousands)

	Three months ended March 31,	
	2012	2011
NET LOSS	\$(2,479	) \$(10,018 )
OTHER COMPREHENSIVE INCOME:		
Foreign currency translation adjustments	2,638	3,066
COMPREHENSIVE INCOME (LOSS)	159	(6,952 )
COMPREHENSIVE INCOME ATTRIBUTABLE TO NON-CONTROLLING INTEREST	11	6
COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO COMMON PARTNERSHIP INTERESTS	\$148	\$(6,958 )

See accompanying notes to unaudited condensed consolidated financial statements.

EDGEN MURRAY II, L.P. (PREDECESSOR)  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF DEFICIT  
 (In thousands, except unit data)

	Number of units Common general partnership interest	Common limited partnership interests	Common partnership interests	Accumulated other comprehensive loss	Total partners' deficit	Non-controlling interest	Total deficit
Balances at January 1, 2011	1	209,493	\$ (105,773 )	\$ (25,531 )	\$(131,304 )	\$ 42	\$(131,262 )
Net income (loss)	-	-	(10,024 )	-	(10,024 )	6	(10,018 )
Other comprehensive income	-	-	-	3,066	3,066	-	3,066
Amortization of restricted common units	-	-	8	-	8	-	8
Amortization of unit options	-	-	206	-	206	-	206
Balances at March 31, 2011	1	209,493	\$ (115,583 )	\$ (22,465 )	\$(138,048 )	\$ 48	\$(138,000 )
Balances at January 1, 2012	1	209,493	\$ (129,735 )	\$ (25,648 )	\$(155,383 )	\$ 330	\$(155,053 )
Net income (loss)	-	-	(2,490 )	-	(2,490 )	11	(2,479 )
Other comprehensive income	-	-	-	2,638	2,638	-	2,638
Amortization of restricted common units	-	-	8	-	8	-	8
Amortization of unit options	-	-	206	-	206	-	206
Balances at March 31, 2012	1	209,493	\$ (132,011 )	\$ (23,010 )	\$(155,021 )	\$ 341	\$(154,680 )

See accompanying notes to unaudited condensed consolidated financial statements.



EDGEN MURRAY II, L.P. (PREDECESSOR)  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (In thousands)

	Three months ended March 31,	
	2012	2011
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$(2,479)	\$(10,018)
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:		
Depreciation and amortization	4,576	5,292
Amortization of deferred financing costs	858	939
Equity in earnings of unconsolidated affiliate	(1,200)	(432)
Distributions received from unconsolidated affiliate	798	-
Amortization of discount on long term debt	200	177
Unit-based compensation expense	214	214
Allowance for doubtful accounts	138	(212)
Provision for inventory allowances and writedowns	375	125
Deferred income tax benefit	(605)	(441)
(Gain) loss on foreign currency transactions	29	(235)
Unrealized (gain) loss on derivative instruments	22	(265)
Gain on sale of property, plant and equipment	(35)	(977)
Changes in operating assets and liabilities:		
Accounts receivable	(3,871)	(13,771)
Inventory	(13,047)	(2,945)
Income tax receivable	244	525
Prepaid expenses and other current assets	(1,983)	(1,230)
Accounts payable	(11,889)	29,302
Accrued expenses, other current liabilities and deferred revenue	(20,901)	(14,913)
Income tax payable	365	956
Other	128	25
Net cash used in operating activities	(48,063)	(7,884)
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of property, plant and equipment	(795)	(315)
Proceeds from the sale of property, plant and equipment	37	6,208
Net cash provided by (used in) investing activities	(758)	5,893
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Principal payments on long term debt and capital lease	(88)	(135)
Proceeds from EM revolving credit facility	138,865	222
Payments to EM revolving credit facility	(104,319)	(222)
Managed cash overdraft	579	10
Net cash provided by (used in) financing activities	35,037	(125)
Effect of exchange rate changes on cash and cash equivalents	771	844
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>(13,013)</b>	<b>(1,272)</b>
<b>CASH AND CASH EQUIVALENTS - beginning of period</b>	<b>26,218</b>	<b>62,478</b>
<b>CASH AND CASH EQUIVALENTS - end of period</b>	<b>\$13,205</b>	<b>\$61,206</b>

See accompanying notes to unaudited condensed consolidated financial statements.



EDGEN MURRAY II, L.P. (PREDECESSOR)  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(In thousands, except unit data)

References to “we,” “us” and “our” are intended to mean Edgen Group Inc. (“Edgen Group”) and its consolidated subsidiaries, as well as its accounting predecessor, Edgen Murray II, L.P. and its consolidated subsidiaries (“EM I II LP”). The financial statements and related notes presented within this Quarterly Report on Form 10-Q (“Form 10-Q”) reflect the account balances of our accounting predecessor, EM II LP, to whose business we have succeeded on May 2, 2012.

1. Organization, Basis of Presentation and General Accounting Matters

Formation and Organization

We are a publicly traded Delaware corporation. Our Class A common stock is listed on the New York Stock Exchange under the symbol “EDG.” We were formed in December 2011 to serve as the issuer of an initial public offering (“IPO”) and the ultimate parent company of our operating subsidiaries, Edgen Murray Corporation and its subsidiaries (“EMC”) and Bourland & Leverich Supply Co. LLC (“B&L”). We own and control these operating subsidiaries through our 42% economic interest and our 100% voting managing member interest in our consolidated subsidiary, EDG Holdco LLC (“EDG LLC”), which owns 100% of, and controls, EMC and B&L.

Description of Operations

We are a leading global distributor of specialty products to the energy sector, including steel pipe, valves, quenched and tempered and high yield heavy plate and related components and primarily serve customers that operate in the upstream, midstream and downstream end-markets for oil and natural gas as well as the power generation, civil construction and mining market segments. We have operations in the U.S., Canada, Brazil, the U.K., Singapore, India, France, the United Arab Emirates (“UAE”) and Saudi Arabia and sales representative offices in Australia, China, South Korea and Indonesia. Our headquarters are located in Baton Rouge, Louisiana. Prior to the reorganization described below (the “Reorganization”), our predecessor managed its business in two reportable segments: Western Hemisphere and Eastern Hemisphere.

Initial Public Offering and Reorganization

On May 2, 2012, we completed an IPO of 15,000,000 shares of Class A common stock at an initial offering price of \$11.00 per share, which generated net proceeds of approximately \$150.4 million after deducting underwriting discounts, expenses and transaction costs. We used these net proceeds to purchase membership units of EDG LLC and EDG LLC repaid certain indebtedness of its subsidiaries, EMC and B&L.

Immediately prior to the consummation of the IPO, we were party to a series of transactions which we refer to as the Reorganization. These transactions consisted of, among other things, the following:

- (1) Our formation of EDG LLC;
- (2) The contribution by EM II LP of all of the equity interests of EMGH Limited (“EMGH”) to EMC, thereby making EMGH a wholly owned subsidiary of EMC;
- (3) The redemption of EMC’s ownership interest in Bourland & Leverich Holdings LLC (“B&L Holdings”) for an equivalent ownership interest in B&L, B&L Holdings’ operating subsidiary;
- (4) The contribution by EM II LP of all of the shares of capital stock of EMC and all of EM II LP’s liabilities to EDG LLC in exchange for 30% of EDG LLC and 12,615,230 shares of our Class B common stock;
- (5) The contribution by B&L Holdings of all of the membership units of B&L (other than those held by EMC) and all of B&L Holdings’ liabilities (other than those separately assumed by B&L) to EDG LLC in exchange for 28% of EDG LLC and 11,727,908 shares of our Class B common stock; and
- (6)

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The exchange of (i) all of the restricted units of EM II LP and B&L Holdings; and (ii) all of the options to purchase units of EM II LP and B&L Holdings for 2,985,905 and 1,723,981 restricted shares of our Class A common stock and options to purchase our Class A common stock, respectively.

As a result of the Reorganization and the IPO, we are the parent holding company of the historical businesses of EM II LP and B&L Holdings and have consolidated the results of these businesses with our own. The Reorganization has been accounted for as a transaction between entities under common control, as we, EM II LP, B&L Holdings, EDG LLC, EM II LP and B&L have been since August 2010, and continue to be, under the collective common control of affiliates of Jefferies Capital Partners (“JCP”).

Please see Note 15 Subsequent Event, for additional information related to various agreements we entered into in connection with the Reorganization and IPO.

#### Basis of Presentation

The condensed consolidated financial statements and notes are presented in accordance with accounting principles generally accepted in the United States of America (“generally accepted accounting principles” or “GAAP”) and pursuant to the rules and regulations of the United States Securities and Exchange Commission (“SEC”) for interim reporting.

We did not own any assets prior to the Reorganization and the IPO on May 2, 2012. The financial statements and related notes presented within this Form 10-Q reflect the account balances of our accounting predecessor, EM II LP, to whose business we have succeeded. Because the Reorganization and the IPO occurred subsequent to March 31, 2012, our financial statements do not yet reflect the impact of these transactions. Furthermore, our financial statements do not include any amounts related to the historical business of B&L which became a subsidiary of ours in connection with the Reorganization and the IPO. Beginning in the second quarter of 2012 and as required by GAAP for common control transactions, all assets and liabilities transferred as part of the Reorganization will be recorded in our financial statements at carryover basis and all financial information presented for periods prior to our IPO will reflect the Reorganization as if it had occurred on August 19, 2010, the date that EM II LP and B&L Holdings came under the common control of JCP.

In the opinion of our management, these condensed consolidated financial statements reflect all adjustments, including those of a normal recurring nature, necessary to present fairly the results of the reported interim periods. Although we believe the disclosures in these financial statements are adequate and make the information presented not misleading, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the SEC.

These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the EM II LP 2011 Form 10-K (“2011 Form 10-K”) filed with the SEC on February 29, 2012 and the audited consolidated financial statements and notes thereto included in the Edgen Group Inc. Prospectus filed with the SEC on April 27, 2012.

#### Use of Estimates

The preparation of our condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect (i) the reported amounts of assets and liabilities; (ii) the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements; and (iii) the reported amounts of revenues and expenses during the reporting period. Areas requiring significant estimates by our management include the following:

- provisions for uncollectible receivables;
- recoverability of inventories and application of lower of cost or market accounting;
- recoverability of goodwill and other indefinite-lived intangible assets;
- recoverability of other intangibles and long-lived assets and related estimated lives;
- valuation of unit-based compensation; and
- provisions for income taxes and related valuation allowances and tax uncertainties.

Actual results could differ from those estimates, and the foregoing interim results are not necessarily indicative of the results of operations to be expected for other interim periods or for the full year ending December 31, 2012.

## 2. Recent Accounting Pronouncements

From time to time, new accounting pronouncements are issued by FASB or other standard setting bodies. Updates to the Accounting Standard Codification (“ASC”) are communicated through the issuance of an Accounting Standards Update (“ASU”).

Recently Issued

Currently, no recently issued accounting pronouncements that will be adopted by us are expected to have a material impact on our financial position, results of operations and/or cash flows.

## Recently Adopted

In June 2011, the FASB issued ASU No. 2011-05, Comprehensive Income (Topic 220): Presentation of Comprehensive Income. This update is intended to increase the prominence of other comprehensive income in the financial statements by eliminating one of the presentation options provided by current GAAP and requiring an entity to present total comprehensive income, the components of net income and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. We adopted this guidance at December 31, 2011 and chose to present other comprehensive income within a separate statement of comprehensive income. The effect of this amended guidance has been retrospectively applied to all periods presented.

## 3. Supplemental Cash Flow Information

	Three months ended March 31,	
	2012	2011
Interest paid	\$29,791	\$29,184
Income taxes paid	1,552	295
Income tax refunds received	210	829
Non-cash investing and financing activities:		
Purchases of property, plant and equipment included in accounts payable	\$ 175	\$53
Distributions from unconsolidated affiliate	127	-

## 4. Property, Plant and Equipment

The historical costs of our property, plant and equipment and related accumulated depreciation balances were as follows at the dates indicated:

	March 31, 2012	December 31, 2011
Land and land improvements	\$ 11,346	\$ 11,188
Building	37,634	37,012
Equipment and computers	28,560	28,188
Leasehold improvements	6,056	6,000
Construction in progress	130	163
Property, plant and equipment - gross	83,726	82,551
Less accumulated depreciation	(38,444 )	(37,041 )
Property, plant and equipment - net	\$45,282	\$45,510
Three months ended March 31,		
	2012	2011
Depreciation expense	\$ 1,283	\$ 1,395

We are party to a capital lease of land, an office building and two warehouses in Newbridge, Scotland. At March 31, 2012 and December 31, 2011, the carrying value of the leased fixed assets included in property, plant and equipment was \$15,581 and \$15,320, respectively.





## 5. Intangible Assets

The following table summarizes our intangible assets at the dates indicated:

	Gross carrying value		Accumulated amortization		Net carrying value	
	March 31, 2012	December 31, 2011	March 31, 2012	December 31, 2011	March 31, 2012	December 31, 2011
Intangible assets subject to amortization:						
Customer relationships	\$83,574	\$82,057	\$(76,722 )	\$(73,004 )	\$6,852	\$9,053
Noncompete agreements	22,011	22,011	(17,967 )	(17,055 )	4,044	4,956
Sales backlog	9,717	9,589	(9,717 )	(9,589 )	-	-
Intangible assets not subject to amortization:						
Tradenames	11,648	11,424	-	-	11,648	11,424
Trademarks	14	14	-	-	14	14
Total intangible assets	\$126,964	\$125,095	\$(104,406 )	\$(99,648 )	\$22,558	\$25,447

The gross carrying value and accumulated amortization of our intangible assets increased \$1,869 and \$1,472, respectively, at March 31, 2012 compared to December 31, 2011 due to the effect of foreign currency translation.

	Three months ended March 31,	
	2012	2011
Amortization expense	\$3,286	\$3,897

Our scheduled amortization expense associated with intangible assets is expected to be:

Years ending December 31:	
2012 (remaining)	\$8,755
2013	1,808
2014	333
2015	-
2016	-
Thereafter	-
Total	\$10,896

## 6. Goodwill

The following table presents changes to goodwill and the gross carrying value and accumulated impairment losses associated with goodwill at the dates indicated. At March 31, 2012, all of our goodwill is included within the General Company segment.

	Gross	Accumulated impairment	Effects of foreign currency	Net
Balance at December 31, 2011	\$90,674	\$(62,805 )	\$(4,904 )	\$22,965
Effects of foreign currency	-	-	702	702
Balance at March 31, 2012	\$90,674	\$(62,805 )	\$(4,202 )	\$23,667

## 7. Investment in Unconsolidated Affiliate

On August 19, 2010, we invested \$10,000 in exchange for 14.5% of the common equity in B&L Holdings. At March 31, 2012 and December 31, 2011, our investment in B&L Holdings was \$13,455 and \$13,180, respectively. Equity in the earnings of B&L Holdings for the three months ended March 31, 2012 and 2011 was \$1,200 and \$432, respectively.

As stated in Note 1, subsequent to the Reorganization, we control B&L and will consolidate the results of B&L in our future financial statements.

## 8. Debt Obligations

Our credit arrangements, long term debt and capital lease consisted of the following at the dates indicated:

	March 31, 2012	December 31, 2011
\$465,000 12.25% EMC senior secured notes, net of discount of \$2,768 and \$2,968 at March 31, 2012 and December 31, 2011, respectively; due January 15, 2015	\$462,232	\$462,032
\$195,000 EM revolving credit facility; due May 11, 2014	55,115	20,523
\$15,000 EM FZE facility	-	-
Capital lease	18,653	18,186
Total long term debt and capital lease	536,000	500,741
Less: current portion	(378)	(358)
Long term debt and capital lease, less current portion	\$535,622	\$500,383

Other than disclosed below, there have been no significant changes in the terms or amounts of our consolidated debt obligations since those reported in the 2011 Form 10-K.

## Revolving Credit Facilities

At March 31, 2012, utilization under our revolving credit facility (the “EM revolving credit facility”) and the facility available to our subsidiary in Dubai, Edgen Murray FZE (the “EM FZE facility”) was as follows:

	EMC	EM revolving credit facility EM Canada	EM Europe	EM Pte	Total	EM FZE facility	Total revolving credit facilities
Total availability	\$140,857	\$3,396	\$35,747	\$15,000	\$195,000	\$5,000	\$200,000
Less: cash borrowings	(48,111 )	-	(4,004 )	(3,000 )	(55,115 )	-	(55,115 )
Less: trade finance instruments	(21,841 )(a)	-	(2,202 )	(1,328 )	(25,371 )	(1,612 )	(26,983 )
Less: reserves	(2,787 )	(75 )	(1,538 )	-	(4,400 )	-	(4,400 )
Net availability	\$68,118	\$3,321	\$28,003	\$10,672	\$110,114	\$3,388	\$113,502

(a) Includes a letter of credit in the amount of \$5,000 that expires on January 31, 2013, which supports the EM FZE facility.

Our weighted average interest rate paid for cash borrowings under the EM revolving credit facility and EM FZE facility was 4.4% and 2.3%, respectively, during the three months ended March 31, 2012.

On May 2, 2012, we used a portion of the net proceeds from the IPO to repay \$23,758 outstanding under the EM revolving facility. Additionally, on April 10, 2012, we entered into a seventh amendment to the EM revolving credit facility in connection with the IPO. See Note 15 for more information on this subsequent event.

## Third-Party Guarantees

In the normal course of business, we may provide performance guarantees directly to third parties on behalf of our subsidiaries.

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At March 31, 2012 and December 31, 2011, we had issued payment guarantees with a maximum aggregate potential obligation for future payments (undiscounted) of \$27,253 and \$30,663, respectively, to third parties to secure payment performance by certain of our subsidiaries. The outstanding aggregate values of guaranteed commitments at March 31, 2012 and December 31, 2011 were \$23,614 and \$27,386, respectively, for which no commitment extended beyond one year.

At March 31, 2012 and December 31, 2011, we had bank guarantees of \$835 and \$675, respectively, which have been cash collateralized and included in prepaid expenses and other assets on our consolidated balance sheets.

## 9. Income Taxes

EM II LP, our accounting predecessor, is a Delaware limited partnership and is not directly subject to U.S. income taxes; however, our subsidiaries operate as corporations or similar entities in various tax jurisdictions throughout the world. Accordingly, we have provided for current and deferred corporate income taxes in our condensed consolidated financial statements. The following table sets forth our income tax expense for the periods indicated:

	Three months ended March 31,	
	2012	2011
Loss before income tax expense	\$(1,175 )	\$(9,462 )
Income tax expense	1,304	556
Effective tax rate	(111 )%	(6 )%

The income tax expense for the three months ended March 31, 2012 at an effective tax rate of (111)% reflects taxable income from non-U.S. operations at an estimated annual effective tax rate of approximately 21% and no tax benefit for any losses generated by our U.S. operations as a valuation allowance has been established against any tax benefits related to taxable losses.

At March 31, 2012 and December 31, 2011, a valuation allowance of \$27,456 and \$24,299, respectively, was recorded against deferred tax assets and net operating loss ("NOL") carryforwards. The NOLs are scheduled to expire beginning in 2024 through 2031.

The following is a summary of activity related to uncertain tax positions:

Balance at January 1, 2012	\$1,939
Gross increases for tax positions taken in prior year	258
Settlement of uncertain tax position with tax authorities	-
Lapse of statute of limitations related to uncertain tax positions	-
Foreign currency translation	33
Balance at March 31, 2012	\$2,230

We, as a reporting entity and not a taxpaying entity, are not subject to the general statute of limitations period for assessment of tax. Our subsidiaries have open tax years as follows:

Jurisdiction	Tax years open for assessment
Federal	2008 - 2011
Various states	2005 - 2011
Various foreign	2007 - 2011

To the extent amended returns are filed with respect to pre-2008 tax year ends, these years would be subject to limited examination by the Internal Revenue Service.

## 10. Commitments and Contingencies

### Operating Leases

Through our subsidiaries, we lease various properties, warehouses, equipment, vehicles and office space under operating leases with remaining terms ranging from one to nine years with various renewal options of up to 20 years. In addition to rental payments, substantially all leases require payment of taxes, insurance and maintenance costs. Total rental expense for all operating leases is as follows:

	Three months ended March 31,	
	2012	2011
Operating lease rental expense	\$ 1,201	\$ 1,204

#### Employment Agreements

In the ordinary course of business, we have entered into employment agreements with certain executives. Among other things, the employment agreements provide for minimum salary levels, incentive bonuses and other compensation. Employment agreement terms also include payments to the executives in the event of termination of employment. The payments, among other things, may include cash severance, continuation of medical and other insurance benefits and acceleration of the vesting of certain equity-based awards, depending on, among other factors, the circumstances surrounding termination.

## Legal Proceedings

We are involved in various claims, lawsuits and proceedings arising in the ordinary course of business. Although we attempt to collect from our suppliers any amounts paid to our customers arising from warranty claims and lawsuits, there can be no assurance that we will be able to recover from our suppliers, in every instance, any or all of the amounts claimed by our customers. While there are uncertainties inherent in the ultimate outcome of such matters and it is impossible to presently determine the ultimate costs that may be incurred, we believe the resolution of such uncertainties and the incurrence of such costs will not have a material effect on our condensed consolidated financial position, results of operations and/or cash flows.

During the three months ended March 31, 2012, we agreed to separate settlements with the customer and supplier involved in a warranty claim previously disclosed in the 2011 Form 10-K. As a result of these settlements, we recorded net expense of approximately \$219 and reversed a \$955 reserve against an amount owed to us by the customer involved in this claim.

## 11. Segment Information

We report our financial results under two reportable segments: Western Hemisphere and Eastern Hemisphere. Certain expenses, other non-trading expenses and certain assets and liabilities, such as certain intangible assets, are not allocated to the segments, but are included in General Company expenses.

The following tables present the financial information for each reportable segment:

	Three months ended March 31,	
	2012	2011
<b>Sales:</b>		
Western Hemisphere	\$ 180,664	\$ 115,000
Eastern Hemisphere	98,714	72,877
Intersegment sales	(1,702 )	(2,315 )
	\$ 277,676	\$ 185,562
<b>Intersegment sales:</b>		
Western Hemisphere	\$ 634	\$ 1,041
Eastern Hemisphere	1,068	1,274
	\$ 1,702	\$ 2,315
<b>Income (loss) from operations:</b>		
Western Hemisphere	\$ 6,625	\$ 849
Eastern Hemisphere	11,979	7,564
General Company	(4,504 )	(3,360 )
	\$ 14,100	\$ 5,053
	March 31,	December 31,
	2012	2011
<b>Total assets:</b>		
Western Hemisphere	\$ 310,227	\$ 292,853
Eastern Hemisphere	209,096	221,077
General Company	36,269	37,127
	\$ 555,592	\$ 551,057

## 12. Derivatives and Other Financial Instruments

In the normal course of business, we are exposed to certain risks, including changes in interest rates and foreign currency rates. We enter into derivative financial instruments to manage certain exposures to these risks. Our derivative policy requires that only known firm commitments are hedged and does not allow us to enter into any

derivative instruments for trading or other speculative purposes.



### Currency Exchange Rate Risk

Transactions hedged by us include forecasted purchase commitments. At March 31, 2012 and December 31, 2011, there were no outstanding derivatives designated as hedges. The total notional amount of outstanding forward contracts not designated as hedging instruments at March 31, 2012 and December 31, 2011 was \$42,766 and \$56,005, respectively.

The following table provides a balance sheet overview of our derivative assets and liabilities at the dates indicated (n/a is defined as not applicable):

	Asset derivatives				Liability derivatives			
	March 31, 2012		December 31, 2011		March 31, 2012		December 31, 2011	
	Balance sheet location	Fair value	Balance sheet location	Fair value	Balance sheet location	Fair value	Balance sheet location	Fair value
<b>Derivatives designated as hedging instruments:</b>								
Forward contracts	n/a	\$ -	n/a	\$ -	n/a	\$ -	n/a	\$ -
<b>Derivatives not designated as hedging instruments:</b>								
	Prepaid expenses and other current assets		Prepaid expenses and other current assets		Accrued expenses and other current liabilities		Accrued expenses and other current liabilities	
Forward contracts	\$ 274		\$ 241		\$ (252 )		\$ (738 )	

The following table discloses the impact of derivative instruments not designated as hedging instruments on our condensed consolidated statements of operations:

Derivatives not designated as hedging instruments:	Location of gain (loss) recognized in income	Recognized gain (loss) in income	
		Three months ended March 31, 2012	2011
Forward contracts	Selling, general and administrative expense	\$344	\$(13 )

At March 31, 2012 and December 31, 2011, the cumulative effect of currency translation adjustments was a loss of \$23,010 and \$25,648, respectively, and is the sole component of accumulated other comprehensive loss on the condensed consolidated balance sheets. Currency translation adjustments are the result of the translation of our foreign subsidiaries' financial statements that have a functional currency other than the U.S. dollar.

### Interest Rate Risk

Our variable interest rate risk is limited to cash borrowings under our credit facilities which are subject to interest rates that fluctuate with market rates. This risk is partially mitigated due to the short term nature of these borrowings. There were no interest rate derivatives outstanding at March 31, 2012 and December 31, 2011.

### Credit Risk

By using derivative instruments to manage our risk exposure, we are subject to credit risk on those derivative instruments. Credit risk arises from the potential failure of the counterparty to perform under the terms of the derivative instrument. We attempt to limit this risk by entering into derivative instruments with bank counterparties with high credit ratings assigned by international credit rating agencies.

### 13. Fair Value Measurements and Financial Instruments

We classify financial assets and liabilities that are measured and reported at fair value on a recurring basis using a hierarchy based on the inputs used in measuring fair value. GAAP defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). We classify the inputs used to measure fair value into the following hierarchy:

Level 1: Inputs based on quoted market prices in active markets for identical assets or liabilities at the measurement date.

Level 2: Quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets and liabilities in markets that are not active or other inputs that are observable and can be corroborated by observable market data.

Level 3: Inputs reflect management's best estimates and assumptions of what market participants would use in pricing the asset or liability at the measurement date. The inputs are unobservable in the market and significant to the valuation of the instruments.

Our financial assets and liabilities that were accounted for at fair value on a recurring basis at March 31, 2012 and December 31, 2011 are as follows:

	March 31, 2012				December 31, 2011			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Financial assets:</b>								
Forward contracts	\$-	\$274	\$-	\$274	\$-	\$241	\$-	\$241
<b>Financial liabilities:</b>								
Forward contracts	\$-	\$(252)	\$-	\$(252)	\$-	\$(738)	\$-	\$(738)

Forward contracts are valued using broker quotations or market transactions in either the listed or over-the counter markets. Management performs procedures to validate the information obtained from the broker quotations in calculating the ultimate fair values. As such, these derivative instruments are classified within Level 2.

The comparison of carrying value and estimated fair value of the EMC senior secured notes is presented below:

	March 31, 2012		December 31, 2011	
	Carrying value	Fair value	Carrying value	Fair value
EMC senior secured notes	\$462,232	\$470,813	\$462,032	\$404,550

The fair value of the EMC senior secured notes, excluding unamortized discount, has been estimated based upon market quotes approximating the fair value at the condensed consolidated balance sheets dates.

The fair value amounts shown are not necessarily indicative of the amount that we would realize upon disposition, nor do they indicate our intent or ability to dispose of the financial instrument. We believe that the carrying amounts of our other financial assets and liabilities approximate their fair values due to their short term nature.

#### 14. Related-Party Transactions

At March 31, 2012, an employee pension fund of the ultimate parent company of one of our customers owned approximately 14%, on a fully diluted ownership basis, of EM II LP's common units. For the three months ended March 31, 2012 and 2011, we had sales to that customer of \$13,443 and \$4,642, respectively. We had \$16,280 and \$10,585 of accounts receivable due from this customer included in accounts receivable on our condensed consolidated balance sheets at March 31, 2012 and December 31, 2011, respectively.

#### Transactions with JCP

We made payments to JCP for reimbursement of certain expenses incurred while monitoring its investment in us as follows:

	Three months ended March 31,	
	2012	2011
Payments to JCP	\$-	\$44

#### Transactions with B&L Holdings

During the three months ended March 31, 2012 and 2011, our President and Chief Executive Officer served as non-executive chairman of the board of directors of B&L Holdings. B&L Holdings is controlled by JCP. In addition, certain JCP employees, who serve as directors of our board, serve on the board of directors of B&L Holdings.

EMC entered into a service fee agreement with B&L Holdings to provide certain general and administrative services, including, but not limited to, information technology support services, legal, treasury, tax, financial reporting and other administrative services, for a \$2,000 annual fee and reimbursement of expenses. Selling, general and administrative expense on the condensed consolidated statements of operations includes \$500 of this service fee for the three months ended March 31, 2012 and 2011. Reimbursable administrative expenses paid by us on behalf of B&L Holdings, which are reimbursed by B&L Holdings, were \$273 and \$24 in the three months ended March 31, 2012 and 2011, respectively.

There were no product purchases from, or sales to, B&L Holdings made by us in the three months ended March 31, 2012 and 2011.

At March 31, 2012 and December 31, 2011, we had \$156 and \$4, respectively, due from B&L Holdings included in accounts receivable on our condensed consolidated balance sheets.

In August 2010, B&L Holdings granted equity awards to our Chief Executive Officer and to certain of our employees. Selling, general and administrative expense for the three months ended March 31, 2012 and 2011 includes \$127 of compensation expense related to the B&L Holdings equity awards.

#### 15. Subsequent Events

As stated in Note 1, we entered into various agreements in connection with the IPO and the Reorganization. These agreements include the following:

##### Amendment to EM revolving credit facility

On April 10, 2012, we entered into a seventh amendment (“Seventh Amendment”) to the EM revolving credit facility among JPMorgan Chase Bank, N.A. and other financial institutions party thereto, EMC, Edgen Murray Europe Limited, Edgen Murray Canada, Inc. (“EM Canada”) and Edgen Murray Pte. Ltd. (“EM Pte”). The Seventh Amendment permits EM Pte to incur \$10.0 million of additional indebtedness secured by a warehouse facility owned by EM Pte in Singapore and increases the unused line fee payable to the Singapore administrative agent and the Singapore collateral agent under the EM revolving credit facility from 0.50% to 0.65%. Additionally, the Seventh Amendment (i) permitted us to effect certain restructuring transactions to facilitate the IPO; (ii) released EM II LP from its obligations under the EM revolving credit facility; and (iii) provided for certain other conforming and definitional changes.

##### Amendment to BL revolving credit facility

On May 2, 2012, we entered into an amendment and restatement (“BL Amendment”) of the BL revolving credit facility among Regions Bank and other financial institutions party thereto. The BL Amendment (i) permitted us to effect certain restructuring transactions to facilitate the IPO; (ii) released B&L Holdings from its obligations under the BL revolving credit facility; and (iii) provided for certain other conforming and definitional changes.

##### Exchange Agreements

In connection with the Reorganization, we and EDG LLC entered into an Exchange Agreement with each of EM II LP and B&L Holdings which, subject to certain limitations, and subject to the terms specified in the Exchange Agreement, will allow EM II LP and B&L Holdings to exchange their membership units of EDG LLC, together with their shares of our Class B common stock, for shares of our Class A common stock on a one-for-one basis, or, at our election, cash, as provided in the applicable Exchange Agreement. We refer to EM II LP’s and B&L Holdings’ right to exchange their EDG LLC membership units and shares of Class B common stock for shares of Class A common stock as the Exchange Rights. Subsequent to the Reorganization, EM II LP and B&L Holdings beneficially own 12,615,230 and 11,727,908, respectively, of EDG LLC membership units and shares of our Class B common stock. There have been no exercises of Exchange Rights since the IPO.

Tax Receivable Agreements (“TRA”)

In connection with the Reorganization, we entered into a TRA with each of EM II LP and B&L Holdings that will provide for the payment by us to EM II LP and B&L Holdings of 85% of the amount of the cash savings, if any, in U.S. federal, state and local income tax that we actually realize as a result of increased depreciation and amortization deductions available to us as a result of the exercise of the Exchange Rights discussed above. We will retain the remaining 15% of cash savings, if any, in income tax that we realize. The term of the TRA commenced upon completion of the IPO and will continue until all such tax benefits have been utilized or have expired. Since there have been no exercises of Exchange Rights, there is currently no impact to our financial statements from the TRA.

See Note 1 regarding the IPO and the Reorganization.

## CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains “forward-looking statements” within the meaning of the federal securities laws. Statements that are not historical facts, including statements about our beliefs and expectations, are forward-looking statements. Forward-looking statements include statements preceded by, followed by or that include the words “may,” “could,” “would,” “should,” “believe,” “expect,” “anticipate,” “plan,” “estimate,” “target,” “project,” “intend,” “potential,” “predicts,” “will” and the negative of these terms or other comparable terminology. These statements include, among others, statements regarding our expected business outlook, anticipated financial and operating results, our business strategy and means to implement the strategy, our objectives, industry trends, the impact of our initial public offering, the likelihood of our success in expanding our business, financing plans, budgets, working capital needs and sources of liquidity.

Forward-looking statements are only predictions and are not guarantees of performance. You should not put undue reliance on our forward-looking statements. These statements are based on our management’s beliefs and assumptions, which, in turn, are based on currently available information. These assumptions could prove inaccurate. Important factors that could cause actual results to differ materially from those in the forward-looking statements include, but are not limited to, those described in more detail under the section, Risk Factors, included in our Registration Statement on Form S-1 filed with the SEC on April 24, 2012; and (2) other announcements we make from time to time. Readers are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our condensed consolidated financial statements and the related notes to the financial statements included elsewhere in this Form 10-Q, and the audited consolidated financial statements and accompanying notes included in our prospectus filed with the SEC on April 27, 2012. The discussion and financial information provided herein does not give effect to the IPO or the Reorganization unless specifically stated. The IPO and the Reorganization had a significant impact on our financial position and will cause our financial results in future periods to be materially different from those that have been reflected in the historical financial statements of our predecessor, Edgen Murray II, L.P. (EM II LP). The following discussion and analysis of our financial condition and results of operations contains forward-looking statements within the meaning of the federal securities laws. See "Cautionary Statement Regarding Forward-Looking Statements".

### Overview of Business

#### General

We are a leading global distributor of our suppliers' manufactured products and earn revenue from the sale of specialty products to the energy sector. We primarily serve customers that operate in the Upstream, Midstream and Downstream end-markets for oil and natural gas. We also serve power generation, civil construction and mining applications (which we collectively refer to as Other), which have a similar need for our technical expertise in specialized steel and specialty steel products. Prior to the IPO and the Reorganization, our predecessor, EM II LP, managed its business in two reportable segments: Western Hemisphere and Eastern Hemisphere.

Our sales are predominantly derived from the sale of specialty steel products which are primarily used by the energy sector for new infrastructure and maintenance, repair and operations (MRO). As a result, our business is cyclical and substantially dependent upon conditions in the energy industry and, in particular, the willingness by our customers to make capital expenditures for the exploration and production, gathering and transmission, refining and processing of oil and natural gas.

The factors affecting our business, as well as our revenue sources, pricing, and our principal costs and expenses, have not changed from those disclosed in the 2011 Form 10-K.

#### Customer and Supplier Concentration

Our ten largest customers and ten largest suppliers represented the following percentages of our sales and product purchases for the three months ended March 31, 2012 and 2011:

	Three months ended March 31,			
	2012		2011	
Top 10 customers as a percentage of sales	37	%	35	%
Top 10 suppliers as a percentage of product purchases	59	%	44	%

No one customer accounted for more than 10% of our sales in any of the periods presented. During the three months ended March 31, 2012, our largest supplier accounted for approximately 13% of our purchases. No one supplier accounted for more than 10% of our product purchases during the three months ended March 31, 2011.

The oil and natural gas industry continues to comprise the majority of our business. During the three months ended March 31, 2012 and 2011, we derived the following percentage of our sales from customers in the oil and natural gas industry:



	Three months ended March 31,			
	2012		2011	
Percentage of sales derived from the oil and natural gas industry	87	%	88	%

During the three months ended March 31, 2012 and 2011, approximately 37% and 42%, respectively, of our sales originated from subsidiaries outside of the U.S. in currencies including, among others, the pound sterling, euro and U.S. dollar. As a result, a material change in the value of these currencies could significantly impact our consolidated financial position, results of operations and/or cash flows.

## Sales Backlog

The table below presents our sales backlog at the dates indicated:

(In millions)	March 31, 2012	December 31, 2011	March 31, 2011
Sales backlog	\$ 356	\$ 353	\$ 312

Sales backlog at March 31, 2012 is comprised primarily of sales orders related to (1) the construction of offshore high performance multi-purpose platform, or jack-up, oil rigs; (2) oil and natural gas gathering and storage systems; and (3) other offshore exploration and production infrastructure. Sales backlog also includes orders related to offshore renewable energy projects, refinery upgrades and turnarounds and civil infrastructure projects.

Our sales backlog represents our estimate of potential future revenues that may result from contracts/orders currently awarded to us by our customers. Sales backlog is determined by the amount of unshipped third party customer purchase orders and may be revised upward or downward, or cancelled by our customers in certain instances. There can be no assurance that sales backlog will ultimately be realized as revenue or that we will earn a profit on any of our sales backlog. Realization of revenue from sales backlog is dependent on, among other things, our ability to fulfill purchase orders and transfer title to customers, which in turn is dependent on a number of factors, including our ability to obtain product from our suppliers. Further, because of the project nature of our business, sales orders and sales backlog can vary materially from quarter to quarter.

## Results of Operations (Predecessor)

The amounts presented within this results of operations section reflect the account balances of our accounting predecessor, EM II LP, to whose business we have succeeded. Because the Reorganization and the IPO occurred subsequent to March 31, 2012, our financial statements do not yet reflect the impact of these transactions. Furthermore, our financial statements do not include any amounts related to the historical business of B&L which became a subsidiary of ours in connection with the Reorganization and the IPO.

## Three Months Ended March 31, 2012 Compared to Three Months Ended March 31, 2011

The following tables compare sales and income (loss) from operations for the three months ended March 31, 2012 and 2011. The period-to-period comparisons of financial results are not necessarily indicative of future results. We define "NM" as not meaningful.

(millions, except percentages)	2012	2011	Three months ended March 31, \$ Change	% Change
<b>Sales</b>				
Western Hemisphere	\$ 180.7	\$ 115.0	\$ 65.7	57 %
Eastern Hemisphere	98.7	72.9	25.8	35 %
Eliminations	(1.7 )	(2.3 )	0.6	NM
<b>Total</b>	<b>\$ 277.7</b>	<b>\$ 185.6</b>	<b>\$ 92.1</b>	<b>50 %</b>
<b>Income (loss) from operations</b>				
Western Hemisphere	\$ 6.6	\$ 0.9	\$ 5.7	NM
Eastern Hemisphere	12.0	7.6	4.4	58 %
General Company	(4.5 )	(3.4 )	(1.1 )	32 %
<b>Total</b>	<b>\$ 14.1</b>	<b>\$ 5.1</b>	<b>\$ 9.0</b>	<b>176 %</b>

## Sales

Consolidated

For the three months ended March 31, 2012, sales increased \$92.1 million, or 50%, to \$277.7 million compared to \$185.6 million for the three months ended March 31, 2011. All sales growth during the period was organic. We particularly experienced sales growth in the Upstream and Midstream energy markets as a result of worldwide oil and natural gas drilling activity. Volume, and to a lesser extent, product sales mix and sales price each had a favorable impact on our sales during the three months ended March 31, 2012 compared to 2011. The largest portion of our increased sales came from our Western Hemisphere operations as a result of our products related to oil and natural gas gathering systems and offshore oil and natural gas exploration and production.

Western Hemisphere

For the three months ended March 31, 2012, sales from the Western Hemisphere increased \$65.7 million, or 57%, to \$180.7 million compared to \$115.0 million for the three months ended March 31, 2011. Sales increased across all of our market segments, most notably the Midstream and Upstream energy markets. Sales were driven by our products related to oil and natural gas gathering systems and offshore oil and natural gas exploration and production, particularly the construction of offshore high performance multi-purpose platform oil rigs.

### Eastern Hemisphere

For the three months ended March 31, 2012, sales from the Eastern Hemisphere increased \$25.8 million, or 35%, to \$98.7 million compared to \$72.9 million for the three months ended March 31, 2011. Sales increases in 2012 were driven by higher sales volumes and an improved product sales mix due to customer expenditures related to offshore oil and natural gas exploration and production, particularly in the Asia/Pacific region.

### Income (Loss) from Operations

#### Consolidated

For the three months ended March 31, 2012, income from operations increased \$9.0 million, or 176%, to \$14.1 million compared to \$5.1 million for the three months ended March 31, 2011. The increase in income from operations is primarily attributable to increased sales volumes, partially offset by a slight decrease in gross margins and higher selling, general and administrative expense.

### Western Hemisphere

For the three months ended March 31, 2012, income from operations for the Western Hemisphere increased \$5.7 million to \$6.6 million compared to \$0.9 million for the three months ended March 31, 2011. The increase in income from operations is due primarily to increases in our Upstream, Midstream and Other market segments, driven by higher sales volumes and prices, partially offset by higher selling, general and administrative expense due mainly to increased staffing to support our sales growth and higher employee related variable expenses.

### Eastern Hemisphere

For the three months ended March 31, 2012, income from operations for the Eastern Hemisphere increased \$4.4 million to \$12.0 million compared to \$7.6 million for the three months ended March 31, 2011. The 58% increase in income from operations was driven primarily by gross profit from increased sales driven by higher volumes and sales prices. This increase in income from operations was partially offset by higher selling, general and administrative expenses due to increases in staffing and other expenses to support our sales growth and expansion of our international offices and higher unrealized and realized losses on foreign currency transactions.

### General Company

For the three months ended March 31, 2012, loss from operations for General Company increased \$1.1 million, or 32%, to \$4.5 million compared to \$3.4 million for the three months ended March 31, 2011. General Company expenses primarily consist of corporate overhead expenses and amortization expense related to acquired and identified intangible assets from the Eastern Hemisphere, partially offset by service fee income of \$0.5 million for the three months ended March 31, 2012 and 2011, respectively.

### Other Income (Expense)

The following tables display our equity in earnings of unconsolidated affiliate, interest expense-net and income tax expense for the three months ended March 31, 2012 and 2011.

(In millions, except percentages)	Three months ended March 31,			
	2012	2011	\$ Change	% Change
Equity in earnings of unconsolidated affiliate	\$ 1.2	\$ 0.4	\$ 0.8	200 %
Interest expense-net	(16.6 )	(16.1 )	(0.5 )	3 %
Income tax expense	1.3	0.6	0.7	117 %

### Equity in Earnings of Unconsolidated Affiliate

Equity in earnings of unconsolidated affiliate of \$1.2 million and \$0.4 million for the three months ended March 31, 2012 and 2011, respectively, reflects income from our 14.5% ownership interest in B&L Holdings.

Interest Expense–Net

Interest expense–net for the three months ended March 31, 2012 and 2011 was \$16.6 million and \$16.1 million, respectively. Interest expense–net includes interest on the EMC senior secured notes, amortization of deferred financing costs and original issue discount, interest associated with a capital lease in the U.K and interest expense related to borrowings and fees associated with the utilization of our EM revolving credit facility for trade finance instruments issued in support of our normal business operations. The increase in interest expense–net for the three months ended March 31, 2012 when compared to the prior year comparable period is due to increased borrowings under the EM revolving credit facility during the period to support increased working capital requirements.

### Income Tax Expense

Income tax expense was \$1.3 million at an estimated annual effective tax rate of approximately 21% for the three months ended March 31, 2012 compared to an income tax expense of \$0.6 million at an estimated annual effective tax rate of approximately 20% for the three months ended March 31, 2011. A valuation allowance has been established against any tax benefits related to taxable losses generated by our U.S. operations. As a result, any tax benefits from our U.S. operations were excluded in deriving our estimated annual effective tax rate.

At March 31, 2012, a valuation allowance of \$27.5 million was recorded against deferred tax assets and net operating loss ("NOLs") carryforwards associated with our U.S. operations, an increase of \$3.2 million from the valuation allowance of \$24.3 million at December 31, 2011. Our estimated future U.S. taxable income may limit our ability to recover the net deferred tax assets and also limit our ability to utilize the NOLs via a carryback claim. The NOLs are scheduled to expire beginning in 2024 through 2031.

### Liquidity and Capital Resources

#### Overview

At March 31, 2012 we had \$13.2 million of unrestricted cash on hand and \$113.5 million of combined available credit under our revolving credit facility (the EM revolving credit facility) and the facility available to our subsidiary, Edgen Murray FZE, (the EM FZE facility). Our primary cash requirements, in addition to normal operating expenses and debt service, are for working capital, capital expenditures and business acquisitions. We expect to finance our operations through cash flows generated from operations and from borrowings under our credit facilities. We expect to finance any business acquisitions through a combination of cash on hand, the use of operating cash flows, borrowings under our credit facilities, proceeds from divestitures and the issuance of additional debt and equity securities. Our debt service requirements are expected to be funded by operating cash flows or refinancing arrangements, but may also be funded through the issuance of additional equity securities.

Our ability to make payments on and to refinance our indebtedness and to fund planned capital expenditures depends on our ability to generate cash in the future, which, to a certain extent, is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. Our cash flows are primarily dependent on sales of our products to our customers at profit margins sufficient to cover fixed and variable expenses as well as our ability to successfully collect receivables from our customers on a timely basis. Additionally, provisions of certain of our indebtedness, as well as the laws of the jurisdictions in which our companies are organized, restrict our ability to pay dividends or make certain other restricted payments.

Based on current market conditions, we believe that we will have sufficient liquidity, cash flow from operations and access to capital markets to fund future recurring operating and investing activities and to service our indebtedness. We cannot provide assurance that if our business declines we would be able to generate sufficient cash flows from operations or that future borrowings will be available to us under our credit facilities in an amount sufficient to enable us to service our indebtedness or to fund our other liquidity needs. If we are unable to generate sufficient cash flow from operations in the future to service our indebtedness and to meet our other commitments and liquidity needs, we will be required to adopt one or more alternatives, such as refinancing or restructuring our indebtedness, selling material assets or operations or raising additional debt or equity capital. We cannot provide assurance that any of these actions could be accomplished on a timely basis or on satisfactory terms, if at all, or that these actions would enable us to continue to satisfy our capital requirements. In addition, our existing or future debt agreements may contain provisions prohibiting us from pursuing any of these alternatives. Our failure to comply with these provisions could result in, among other things, an event of default which, if not cured or waived, could result in the acceleration of all of our debt.

### Long Term Debt

## Edgar Filing: Edgen Group Inc. - Form 10-Q

At March 31, 2012 our total indebtedness, including capital leases, was \$536.0 million. Other than as discussed below, there have been no significant changes in the terms or amounts of our debt obligations since reported in the 2011 Form 10-K.

### Revolving Credit Facilities

At March 31, 2012, utilization under the EM revolving credit facility and the EM FZE facility was as follows:

(In millions)	EMC	EM revolving credit facility			Total	EM FZE facility	Total revolving credit facilities
		EM Canada	EM Europe	EM Pte			
Total availability	\$140.9	\$3.4	\$35.7	\$15.0	\$195.0	\$5.0	\$200.0
Less: cash borrowings	(48.1 )	-	(4.0 )	(3.0 )	(55.1 )	-	(55.1 )
Less: trade finance instruments	(21.9 )(a)	-	(2.2 )	(1.3 )	(25.4 )	(1.6 )	(27.0 )
Less: reserves	(2.8 )	(0.1 )	(1.5 )	-	(4.4 )	-	(4.4 )
Net availability	\$68.1	\$3.3	\$28.0	\$10.7	\$110.1	\$3.4	\$113.5

(a)Includes a letter of credit in the amount of \$5.0 million that expires January 31, 2013 which supports the EM FZE facility.

On May 2, 2012, we used a portion of the net proceeds from the IPO to repay \$23.8 million outstanding under the EM revolving credit facility.

#### Debt Restrictions and Covenants

We were in compliance with all applicable financial, affirmative and negative covenants under our EM revolving credit facility and the EMC senior secured notes during the three months ended March 31, 2012.

#### Statements of Cash Flows Data

The following table highlights the significant period to period variances in our cash flow amounts:

(In millions)	Three months ended March 31,	
	2012	2011
Cash flows provided by (used in) operating activities	\$ (48.0 )	\$ (7.9 )
Cash flows provided by (used in) investing activities	(0.8 )	5.9
Cash flows provided by (used in) financing activities	35.0	(0.1 )
Effect of exchange rate changes on cash and cash equivalents	0.8	0.8
Net change in cash and cash equivalents	(13.0 )	(1.3 )
Cash and cash equivalents-beginning of period	26.2	62.5
Cash and cash equivalents-end of period	\$ 13.2	\$ 61.2

#### Operating Activities—

Net cash outflows from operating activities were \$48.0 million for the three months ended March 31, 2012 compared to net cash outflows of \$7.9 million for the three months ended March 31, 2011. The cash used in operations for the three months ended March 31, 2012 reflects cash used for working capital requirements to support increased sales volumes and interest paid of \$29.8 million primarily associated with our EMC senior secured notes.

#### Investing Activities

Net cash used in investing activities was \$0.8 million for the three months ended March 31, 2012 compared to net cash inflows of \$5.9 million for the three months ended March 31, 2011. Net cash outflows for the three months ended



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March 31, 2012 include \$0.8 million of purchases of plant, property and equipment. Net cash inflows of \$5.9 million for the three months ended March 31, 2011 reflect cash proceeds of \$6.3 million from the sale of our former Singapore sales and distribution facility in January 2011.

### Financing Activities

Net cash provided by financing activities was \$35.0 million during the three months ended March 31, 2012 compared to net cash outflows of \$0.1 million for the three months ended March 31, 2011. The net cash inflow for the three months ended March 31, 2012 is due to net borrowings on the EM revolving credit facility.

### Off-Balance Sheet Transactions

In the normal course of business, we are a party to certain off-balance sheet arrangements. These arrangements include guarantees and financial instruments with off-balance sheet risk, such as bank letters of credit, bank guarantees and payment guarantees. No liabilities related to these arrangements are reflected in our condensed consolidated balance sheets, and we do not expect any material adverse effect on our financial condition, results of operations and/or cash flows to result from these off-balance sheet arrangements.

At March 31, 2012 and December 31, 2011, we had \$27.0 million and \$42.8 million, respectively, of trade finance instruments outstanding.

At March 31, 2012 and December 31, 2011, we had issued payment guarantees with a maximum aggregate potential obligation for future payments (undiscounted) of \$27.3 million and \$30.7 million, respectively, to third parties to secure payment performance by certain subsidiaries. The outstanding aggregate values of guaranteed commitments at March 31, 2012 and December 31, 2011, were \$23.6 million and \$27.4 million, respectively.

At March 31, 2012 and December 31, 2011, we had bank guarantees of \$0.8 million and \$0.7 million, respectively, which have been cash collateralized and included in prepaid expenses and other assets on the condensed consolidated balance sheets.

### Pro Forma Information for IPO and Reorganization of Edgen Group Inc.

As stated in Note 1 of Notes to Unaudited Condensed Consolidated Financial Statements, on May 2, 2012, we completed an IPO of 15,000,000 shares of Class A common stock at an initial offering price of \$11.00 per share. In connection with the IPO, we completed the Reorganization.

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Included below is Edgen Group's pro forma condensed combined statements of operations for the three months ended March 31, 2012 and 2011 and the pro forma condensed combined balance sheet at March 31, 2012. These tables present the pro forma adjustments used to derive the non-GAAP pro forma financial information included in this report.

EDGEN GROUP INC.  
UNAUDITED PRO FORMA CONDENSED BALANCE SHEET  
At March 31, 2012

(in thousands)	EM II LP Historical	B&L Holdings Historical	Pro Forma Adjustments	Edgen Group Pro Forma
<b>ASSETS</b>				
<b>CURRENT ASSETS:</b>				
Cash and cash equivalents	\$ 13,205	\$ 41	\$ 150,363 (a) (b)	\$ 15,411
			(139,001) (c)	
			(321) (d)	
			(8,876) (e)	
Accounts receivable	203,019	69,595	-	272,614
Inventory	209,974	155,459	-	365,433
Prepaid expenses and other current assets	10,524	206	(156) (f)	8,441
			(2,133) (g)	
Total current assets	436,722	225,301	(124) (h)	661,899
<b>PROPERTY, PLANT, AND EQUIPMENT - NET</b>				
	45,282	1,095	-	46,377
<b>GOODWILL</b>	23,667	-	-	23,667
<b>OTHER INTANGIBLE ASSETS - NET</b>	22,558	142,984	-	165,542
<b>OTHER ASSETS</b>	13,908	8,176	(4,936) (i)	17,148
<b>INVESTMENT IN UNCONSOLIDATED AFFILIATE</b>				
	13,455	-	(13,455) (j)	-
<b>TOTAL ASSETS</b>	<b>\$ 555,592</b>	<b>\$ 377,556</b>	<b>\$ (18,515) (k)</b>	<b>\$ 914,633</b>
<b>LIABILITIES AND DEFICIT</b>				
<b>CURRENT LIABILITIES:</b>				
Managed cash overdrafts	\$ 688	\$ 15,325	\$ -	\$ 16,013
Accounts payable	135,811	98,356	(156) (l)	234,011
Accrued expenses and other current liabilities	11,557	4,517	-	16,074
Income taxes payable	4,737	-	-	4,737
Deferred revenue	2,819	-	-	2,819
Accrued interest payable	12,244	209	(66) (m)	12,387
Deferred tax liability - net	1,100	-	-	1,100
Current portion of long-term debt and capital lease	378	10,039	(10,039) (n)	378
Total current liabilities	169,334	128,446	(10,261) (o)	287,519
<b>DEFERRED TAX LIABILITY - NET</b>	4,046	-	-	4,046
<b>OTHER LONG-TERM LIABILITIES</b>	1,270	-	-	1,270
<b>LONG-TERM DEBT AND CAPITAL LEASE</b>				
	535,622	155,353	(128,962) (p)	562,940
			(255) (q)	
			1,182 (r)	

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TOTAL LIABILITIES	\$ 710,272	\$ 283,799	\$ (138,296 )	\$ 855,775
COMMITMENTS AND CONTINGENCIES				
EQUITY (DEFICIT):				
Predecessor equity	\$ (132,011 )	\$ 93,757	\$ 51,709 (i)	\$ -
			(13,455 )	(g)
Common stock - Class A	-	-	2 (a)	2
Common stock - Class B	-	-	2 (a)	2
Additional paid in capital	-	-	150,359 (a)	150,359
Retained deficit	-	-	(21,718 )	(i) (28,911 )
			(3,728 )	(d)
			(2,969 )	(f)
			(496 )	(h)
Accumulated other comprehensive loss	(23,010 )	-	13,346 (j)	(9,664 )
Non-controlling interest	341	-	(29,991 )	(i) (52,930 )
			(5,148 )	(d)
			(4,100 )	(f)
			(686 )	(h)
			(13,346 )	(j)
Total equity (deficit)	(154,680 )	93,757	119,781	58,858
TOTAL LIABILITIES AND EQUITY (DEFICIT)	\$ 555,592	\$ 377,556	\$ (18,515 )	\$ 914,633

EDGEN GROUP INC.  
 UNAUDITED PRO FORMA CONDENSED STATEMENT OF OPERATIONS  
 For the three months ended March 31, 2012

(in thousands)	EM II LP Historical	B&L Holdings Historical	Pro Forma Adjustments	Edgen Group Pro Forma
SALES	\$ 277,676	\$ 228,155	\$ -	\$ 505,831
OPERATING EXPENSES:				
Cost of sales (exclusive of depreciation and amortization shown below)	240,227	207,191	-	447,418
Selling, general and administrative expense, net of service fee income	18,773	4,255	(40 ) (k) 20 (k)	23,008
Depreciation and amortization expense	4,576	3,663	-	8,239
Total operating expenses	263,576	215,109	(20 )	478,665
INCOME FROM OPERATIONS	14,100	13,046	20	27,166
OTHER INCOME (EXPENSE):				
Equity in earnings of unconsolidated affiliate	1,200	-	(1,200 ) (g)	-
Other income - net	104	201	-	305
Interest expense - net	(16,579 )	(5,467 )	3,619 (l)	(18,427 )
INCOME (LOSS) BEFORE INCOME TAX EXPENSE	(1,175 )	7,780	2,439	9,044
INCOME TAX EXPENSE	1,304	-	3,781 (m)	5,085
NET INCOME (LOSS)	(2,479 )	7,780	(1,342 )	3,959
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTEREST	11	-	2,290 (n)	2,301
NET INCOME (LOSS) AVAILABLE TO COMMON STOCK	\$ (2,490 )	\$ 7,780	\$ (3,632 )	\$ 1,658

EDGEN GROUP INC.  
 UNAUDITED PRO FORMA CONDENSED STATEMENT OF OPERATIONS  
 For the three months ended March 31, 2011

(in thousands)	EM II LP Historical	B&L Holdings Historical	Pro Forma Adjustments	Edgen Group Pro Forma
SALES	\$ 185,562	\$ 141,449	\$ -	\$ 327,011
OPERATING EXPENSES:				
Cost of sales (exclusive of depreciation and amortization shown below)	158,868	125,864	-	284,732
Selling, general and administrative expense, net of service fee income	16,349	3,379	27 (k)	19,755
Depreciation and amortization expense	5,292	3,626	-	8,918
Total operating expenses	180,509	132,869	27	313,405
INCOME (LOSS) FROM OPERATIONS	5,053	8,580	(27 )	13,606
OTHER INCOME (EXPENSE):				
	432	-	(432 ) (g)	-

Equity in earnings of unconsolidated  
affiliate

Other income - net	1,173	109	-	1,282
Interest expense - net	(16,120 )	(5,605 )	3,788 (l)	(17,937 )
LOSS BEFORE INCOME TAX EXPENSE	(9,462 )	3,084	3,329	(3,049 )
INCOME TAX EXPENSE	556	-	2,373 (m)	2,929
NET INCOME (LOSS)	(10,018 )	3,084	956	(5,978 )
NET INCOME (LOSS) ATTRIBUTABLE TO NON-CONTROLLING INTEREST	6	-	(3,471 ) (n)	(3,465 )
NET INCOME (LOSS) AVAILABLE TO COMMON STOCK	\$ (10,024 )	\$ 3,084	\$ 4,427	\$ (2,513 )

The unaudited pro forma condensed combined statements of operations for the three months ended March 31, 2012 and 2011 assume the pro forma transactions noted herein occurred on January 1, 2011. The unaudited pro forma condensed combined balance sheet presents the financial effects of the pro forma transactions noted herein as if they had occurred on March 31, 2012. The historical financial information included in the above pro forma financial statements is derived from the historical consolidated financial statements of EM II LP and B&L Holdings. Please see below for the pro forma adjustments and assumptions used to calculate the effects of the IPO and Reorganization (all amounts, except for share information, are in thousands):

- (a) Reflects (i) the issuance of 15,000,000 shares of our \$0.0001 par value Class A common stock at an initial public offering price of \$11.00 per share, net of underwriting discounts and commissions and estimated offering fees and expenses of \$14.6 million, for total net proceeds of \$150.4 million; and (ii) the issuance of 24,343,138 shares of our \$0.0001 par value Class B common stock, along with approximately 58% of EDG LLC, in exchange for all of the capital stock of EMC and all of the liabilities of EM II LP and all of the membership units of B&L and all of the liabilities of B&L Holdings (other than those separately assumed by B&L). The pro forma adjustment impacted the following financial statement line items:

Cash and cash equivalents	\$150,363
Common stock - Class A	2
Common stock - Class B	2
Additional paid in capital	150,359

- (b) Reflects the repayment of \$139.0 million of principal indebtedness at March 31, 2012 with proceeds received from the IPO. Amounts repaid include the entire principal amount outstanding, or \$104.5 million, under B&L's term loan (BL term loan), \$10.7 million of principal outstanding under a note payable due to the former owner of B&L's predecessor (Seller Note) and \$23.8 million of the principal amount outstanding under the EM revolving credit facility. The pro forma adjustment impacted the following financial statement line items:

Cash and cash equivalents	\$(139,001)
Current portion of long-term debt and capital lease	(10,039)
Long-term debt and capital lease	(128,962)

- (c) Reflects the repayment of accrued interest of \$0.3 million with proceeds received from the IPO. Amounts repaid include \$0.1 million associated with the BL term loan and \$0.2 million associated with the Seller Note. The pro forma adjustment impacted the following financial statement line items:

Cash and cash equivalents	\$(321)
Accrued interest payable	(66)
Long term debt and capital lease	(255)

- (d) Reflects the payment of a prepayment fee of \$8.9 million associated with the early repayment of the BL term loan with proceeds received from the IPO. Of this amount, \$3.7 million is allocated to the public shareholders based on their 42% ownership of EDG LLC, while the remaining \$5.2 million, or 58%, is allocated to the non-controlling interest owners of EDG LLC. The pro forma adjustment impacted the following financial statement line items:

Cash and cash equivalents	\$(8,876)
Retained deficit	(3,728)
Non-controlling interest	(5,148)



- (e) Reflects the elimination of non-trade receivables of \$0.2 million due to EM II LP from B&L for nominal expenditures paid by EM II LP on B&L's behalf. The pro forma adjustment impacted the following financial statement line items:

Prepaid expenses and other current assets	\$(156 )
Accounts payable	(156 )

- (f) Reflects the write off of \$7.1 million of the unamortized debt issuance costs associated with the BL term loan. All remaining unamortized amounts were written off in connection with the full repayment of the BL term loan. Of this amount, \$3.0 million is allocated to the public shareholders based on their 42% ownership of EDG LLC, while the remaining \$4.1 million, or 58%, is allocated to the non-controlling interest owners of EDG LLC. The pro forma adjustment impacted the following financial statement line items:

Prepaid expenses and other current assets	\$(2,133 )
Other assets	(4,936 )
Retained deficit	(2,969 )
Non-controlling interest	(4,100 )

- (g) Reflects the elimination of EM II LP's equity in earnings of B&L of \$1.2 million and \$0.4 million for the three months ended March 31, 2012 and 2011, respectively, and the elimination of EM II LP's equity method investment in B&L of \$13.5 million. The pro forma adjustment impacted the following financial statement line items:

	Balance sheet March 31, 2012	Income statement March 31, 2012	Income statement March 31, 2011
Investment in unconsolidated affiliate	\$ (13,455 )		
Predecessor equity	(13,455 )		
Equity in earnings of unconsolidated affiliate		\$ (1,200 )	\$ (432 )

- (h) Reflects the write off of \$1.2 million of the unamortized discount associated with the Seller Note. Amount was calculated pro rata based on the percentage of principal repaid on the Seller Note. Of this amount, \$0.5 million is allocated to the public shareholders based on their 42% ownership of EDG LLC, while the remaining \$0.7 million, or 58%, is allocated to the non-controlling interest owners of EDG LLC. The pro forma adjustment impacted the following financial statement line items:

Long term debt and capital lease	\$1,182
Retained deficit	(496 )
Non-controlling interest	(686 )

- (i) Reflects the allocation of the historical predecessor equity of EM II LP and B&L Holdings to the public shareholders and non-controlling interest. Of this amount, \$21.7 million is allocated to the public shareholders based on their 42% ownership of EDG LLC, while the remaining \$30.0 million, or 58%, is allocated to the non-controlling interest owners of EDG LLC. The pro forma adjustment impacted the following financial statement line items:

Predecessor equity	\$51,709
Retained deficit	(21,718 )
Non-controlling interest	(29,991 )



- (j) Reflects the allocation of the historical accumulated other comprehensive loss (AOCL) of EM II LP to the public shareholders and non-controlling interest. Of this amount, \$9.7 million is allocated to the public shareholders and remains in AOCL based on their 42% ownership of EDG LLC, while the remaining \$13.3 million, or 58%, is allocated to the non-controlling interest owners of EDG LLC. The pro forma adjustment impacted the following financial statement line items:

Accumulated other comprehensive loss	\$13,346
Non-controlling interest	(13,346 )

- (k) Reflects (i) adjustment of less than \$0.1 million representing nonrecurring transaction costs associated with the IPO that are included in the historical financial statements of EM II LP and B&L Holdings; and (ii) adjustment of less than \$0.1 million representing additional compensation expense associated with new employment agreements for our Chief Executive Officer and Chief Financial Officer that were entered into in conjunction with the IPO. The pro forma adjustment impacted the following financial statement line items:

	March 31, 2012	March 31, 2011
Selling, general and administrative expense	\$(40 )	
Selling, general and administrative expense	20	\$27

- (l) Reflects the interest expense savings of \$3.6 million and \$3.8 million during the three months ended March 31, 2012 and 2011, respectively, which would have been achieved assuming the debt repayment described in footnote (b). The pro forma adjustment impacted the following financial statement line items:

	March 31, 2012	March 31, 2011
Interest expense - net	\$3,619	\$3,788

- (m) Reflects the income tax adjustments of \$3.8 million and \$2.4 million for the three months ended March 31, 2012 and 2011, respectively, based on an effective tax rate of approximately 37%. The effective tax rates were calculated based on the U.S. federal statutory rate of 35%, as well as a blended state tax rate of approximately 2% for EM II LP and B&L Holdings, based on the various state and foreign jurisdictions in which EM II LP and B&L Holdings operate and in which their income is subject to taxation. For the three months ended March 31, 2012, the pro forma tax adjustment of \$3.8 million is calculated as approximately 37% of the sum of (i) B&L Holdings' historical net income of \$7.8 million; and (ii) the income effect of the pro forma adjustments of \$2.4 million. For the three months ended March 31, 2011, the pro forma tax adjustment of \$2.4 million is calculated as approximately 37% of the sum of (i) B&L Holdings' historical net income of \$3.1 million; and (ii) the income effect of the pro forma adjustments of \$3.3 million. The pro forma adjustment impacted the following financial statement line items:

	March 31, 2012	March 31, 2011
Income tax expense	\$3,781	\$2,373

- (n) Reflects the adjustment to net income (loss) attributable to non-controlling interest associated with the 58% of EDG LLC that is not owned by us. The pro forma adjustments are calculated as follows:

	3/31/2012	3/31/2011
Net income attributable to noncontrolling interest		
Historical net loss of EM II LP	\$(2,479 )	\$(10,018 )
Historical net income of B&L Holdings	7,780	3,084
Pro forma adjustments affecting net income (loss)	(1,342 )	956
	3,959	(5,978 )
Historical income attributable to non-controlling interest recorded at EM II LP	(11 )	(6 )
	3,948	(5,984 )
Noncontrolling interest ownership percentage	58 %	58 %
Net income attributable to noncontrolling interest	\$2,290	\$(3,471 )

The pro forma adjustment impacted the following financial statement line items:

March 31, 2012      March 31, 2011

Net income attributable to non-controlling interest	\$2,290	\$(3,471)	)
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The pro forma results presented above have been prepared by, and are the responsibility of, our management. Management believes that presenting pro forma results is important to help investors understand our ongoing business and financial performance. Actual results could differ materially from the pro forma results presented, and these pro forma results are not necessarily indicative of the future results of operations for other interim periods or for the full year ending December 31, 2012 or thereafter.

Neither our independent auditors nor any other independent accountants have compiled, examined or performed any procedures with respect to the pro forma results presented above, nor have they expressed any opinion on or any other form of assurance of such information or its achievability, and assume no responsibility for, and disclaim any association with, such information.

#### Reportable Segments

Subsequent to the Reorganization and the IPO, we will manage our business under two reportable segments: E&I and OCTG.

The E&I segment, which is branded under the “Edgen Murray” name serves customers in the Americas, Europe/Middle East/Africa (EMEA) and Asia Pacific (APAC) regions distributing pipe, plate, valves and related components to upstream, midstream, downstream and select power generation, civil construction and mining customers across more than 30 global locations.

The OCTG segment, which is branded under the “Bourland & Leverich” name, provides oil country tubular goods to the upstream conventional and unconventional onshore drilling market in the U.S. through nine customer sales and service locations and over 50 third-party owned distributions facilities.

#### Sales

For the three months ended March 31, 2012, pro forma sales increased \$178.8 million, or 55%, to \$505.8 million compared to \$327.0 million for the three months ended March 31, 2011. E&I pro forma sales, which accounted for approximately 52% of the increase, were higher primarily due to favorable impacts from increased sales volumes, and to a lesser extent, favorable product sales mix and sales price. OCTG pro forma sales, which accounted for approximately 48% of the increase, were higher primarily due to increased volumes driven by a higher onshore rig count in the United States during the quarter and increased pipe tonnage requirements associated with more complex oil and natural gas well drilling and completion.

#### Operating Expenses

For the three months ended March 31, 2012, pro forma operating expenses increased \$165.3 million, or 53%, to \$478.7 million compared to \$313.4 million for the three months ended March 31, 2011. Exclusive of expenses related to product costs, pro forma operating expenses increased approximately 9% due to a \$3.3 million increase in pro forma selling, general and administrative expenses driven by increased staffing and other expenses to support our sales growth and the expansion of our international offices, higher employee related variable expenses and professional service fees associated with the IPO. Pro forma selling, general and administrative expense was approximately 5% and 6% of our total pro forma sales for the three months ended March 31, 2012 and 2011, respectively.

#### Income from Operations

For the three months ended March 31, 2012, pro forma income from operations increased \$13.5 million, or 99%, to \$27.1 million compared to \$13.6 million for the three months ended March 31, 2011 driven mainly by increased sales volumes. E&I and OCTG accounted for approximately 66% and 34%, respectively, of the increase.

**Other Income (Expense) - Net**

For the three months ended March 31, 2012, pro forma other income (expense) - net increased \$1.5 million, or 9%, to \$18.1 million compared to \$16.6 million for the three months ended March 31, 2011. The slight increase in pro forma expense is due to a gain recognized on the sale of assets by our E&I segment during the three months ended March 31, 2011, offset slightly by a decrease in pro forma interest expense between periods.

**Income Tax Expense**

For the three months ended March 31, 2012, pro forma income tax expense increased \$2.2 million, or 76%, to \$5.1 million compared to \$2.9 million for the three months ended March 31, 2011. Because there was no material change in our effective tax rate for our non-U.S. operations between periods, the increase in pro forma income tax expense is due to the increase in pre-tax income. A valuation allowance has been established against any tax benefits related to taxable losses generated by our U.S. operations in our E&I segment. As a result, any tax benefits from our U.S. operations were excluded in deriving our estimated annual effective tax rate.

**Commitments and Contractual Obligations**

Our commitments and contractual obligations principally include obligations associated with our outstanding indebtedness and future minimum operating lease obligations. Such obligations have not changed materially since those disclosed in the 2011 Form 10-K except for the effects of the Reorganization and the IPO. The information presented in the table below reflects our estimate of the contractual maturities of our obligations at March 31, 2012 after giving effect to the Reorganization and the use of proceeds from the IPO, had we applied them to the balances outstanding at March 31, 2012.

	Payments due by period ending December 31,					
	2012		2014 and	2016 and		
(In millions)	(remaining)	2013	2015	2017	Thereafter	Total
Contractual obligations:						
EMC senior secured notes (1)	\$28.5	\$57.0	\$550.4	\$-	\$-	\$635.9
EM revolving credit facility (2)	1.2	1.4	31.9	-	-	34.5
BL revolving credit facility (3)	0.6	3.3	13.8	-	-	17.7
Seller Note (4)	-	0.4	0.8	1.0	76.8	79.0
Capital lease (5)	1.6	2.2	4.4	4.4	28.2	40.8
Operating lease obligations	3.3	3.5	3.7	0.5	0.4	11.4
Derivative instruments:						
Foreign currency exchange						
contracts (6)	43.2	-	-	-	-	43.2
Purchase commitments (7)	510.6	-	-	-	-	510.6
Total	\$589.0	\$67.8	\$605.0	\$5.9	\$105.4	\$1,373.1

(1)Includes \$465.0 million of aggregate principal amount of the EMC senior secured notes. This also includes current interest payment obligations on the notes of \$57.0 million per annum. The notes were issued at a price of 99.059% of their face value, resulting in approximately \$460.6 million of gross proceeds. The discount of approximately \$4.4 million will be amortized and included in interest expense until the notes mature.

(2)Includes \$55.1 million of cash borrowings outstanding under the EM revolving credit facility, offset by a pro forma adjustment to reflect the repayment of \$23.8 million from the net proceeds from the IPO. Amount also includes the related estimated interest payment obligations calculated using an interest rate of 4.4%, our weighted average interest rate paid for cash borrowings during the three months ended March 31, 2012.

(3)Represents pro forma adjustment to include \$10.0 million of cash borrowings outstanding under the revolving credit facility utilized by B&L (the BL revolving credit facility) and the related estimated interest payment obligations calculated using an interest rate of 4.5%, our weighted average interest rate paid for cash borrowings

during the three months ended March 31, 2012. We became a party to the BL revolving credit facility as a result of the Reorganization. The BL revolving credit facility matures August 19, 2014 and allows for credit availability of up to the lesser of \$75.0 million or an amount based on a percentage of trade accounts receivable and inventories. At March 31, 2012, cash borrowings under the BL revolving credit facility were \$10.0 million, and net availability under the BL revolving credit facility was \$65.0 million.

- (4) Represents pro forma adjustment to include \$45.3 million of combined principal and accrued interest associated with the Seller Note. We became a party to the Seller Note as a result of the Reorganization. The Seller Note accrues compounding interest at a rate of 8.0%, a portion of which is added to the Seller Note balance to be paid at maturity on August 19, 2019. The carrying value of the Seller Note at March 31, 2012 was \$50.9 million, which includes principal of \$50.0 million and accrued interest of \$6.4 million, offset by a discount on the Seller Note of \$5.5 million. We used a portion of the net proceeds from the IPO to repay approximately \$11.0 million outstanding (including accrued interest of \$0.3 million) under the Seller Note.

- (5) Includes interest obligations of 9.84%, the implicit interest rate under our Newbridge, Scotland facility capital lease.
- (6) Represents the notional value of foreign currency contracts to purchase and sell foreign currencies at specified forward rates in connection with our foreign currency hedging policy.
- (7) Includes purchase commitments for stock inventory and inventory for existing orders from our customers. We enter into purchase commitments on an as-needed basis, typically daily, but these commitments generally do not extend beyond one year.

#### Critical Accounting Policies

The accounting policies and related estimates that we believe are the most critical to understanding our condensed consolidated financial statements, financial condition and results of operations and those that require management judgment and assumptions or involve uncertainties are disclosed under Item 7 of the 2011 Form 10-K. There have been no material changes to these critical accounting policies and related estimates during the three months ended March 31, 2012, nor are any material changes expected as a result of the Reorganization and IPO.

#### Recent Accounting Pronouncements

For information regarding recent accounting pronouncements, refer to Note 2 to the condensed consolidated financial statements included in this Form 10-Q.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk

In the normal course of operations, we are exposed to market risks arising from adverse changes in interest rates on our variable rate debt and foreign exchange rate risk related to our foreign operations and foreign currency transactions. Market risk is defined for these purposes as the potential change in the fair value of financial assets or liabilities resulting from an adverse movement in interest rates or foreign exchange rates. There have been no material changes to these market risks from that which was disclosed under Item 7A in the 2011 Form 10-K. For a further discussion of our derivative instruments and their fair values, see Notes 12 and 13 to the condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

#### Item 4. Controls and Procedures

##### Evaluation of Disclosure Controls and Procedures

During the period covered by this report, our management carried out an evaluation, under the supervision and with the participation of our President and Chief Executive Officer and our Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, our President and Chief Executive Officer and our Chief Financial Officer concluded that our disclosure controls and procedures at March 31, 2012 are effective in ensuring that information required to be disclosed in the reports we file with the SEC is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC, and that such information is accumulated and communicated to our management, including our President and Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosures.

##### Changes in Internal Control over Financial Reporting

There have been no changes in our internal controls over financial reporting during the three months ended March 31, 2012 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

## PART II - OTHER INFORMATION

### Item 1. Legal Proceedings

From time to time, we are party to various claims and legal proceedings related to our business. While there are uncertainties inherent in the ultimate outcome of such matters and it is impossible to presently determine the ultimate costs that may be incurred, management believes the resolution of such uncertainties and the incurrence of such costs will not have a material effect on our condensed consolidated financial position, results of operations and/or cash flows. For information regarding our pending or threatened litigation, see Note 10 to the condensed consolidated financial statements included in this Quarterly Report on Form 10-Q.

### Item 1A. Risk Factors

For additional information about our risk factors, see Item 1A of the 2011 Form 10-K and our prospectus filed with the SEC on April 27, 2012. There have been no material changes to these risk factors during the three months ended March 31, 2012.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

### Item 3. Defaults Upon Senior Securities

None.

### Item 4. Mine Safety Disclosures

None.

### Item 5. Other Information

None.

### Item 6. Exhibits

Exhibits filed as part of this Report are listed in the Exhibit Index.



## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## EDGEN GROUP INC.

Dated: May 10, 2012 /s/ Daniel J. O’Leary  
Daniel J. O’Leary  
Chief Executive Officer and President

Dated: May 10, 2012 /s/ David L. Laxton, III  
David L. Laxton, III  
Chief Financial Officer

## EXHIBIT INDEX

Exhibit	Title
3.1	Amended and Restated Certificate of Incorporation of Edgen Group Inc. (incorporated by reference to Exhibit 3.1 to the Registrant's Current Report on Form 8-K filed on May 2, 2012 (SEC File No. 001-35513)).
3.2	Amended and Restated Bylaws of Edgen Group Inc. (incorporated by reference to Exhibit 3.2 to the Registrant's Current Report on Form 8-K filed on May 2, 2012 (SEC File No. 001-35513)).
4.1	Supplemental Indenture, dated as of May 2, 2012, by and among EM Holdings LLC, Edgen Murray II, L.P., Edgen Murray Corporation and The Bank of New York Mellon Trust Company, National Association, as trustee.
10.1	Seventh Amendment to Credit Agreement, dated as of April 10, 2012, by and among Edgen Murray Corporation, Edgen Murray Canada Inc., Edgen Murray Europe Limited, Edgen Murray Pte. Ltd., the Loan Parties party thereto, JPMorgan Chase Bank, N.A., JPMorgan Chase Bank, N.A., Toronto Branch, J.P. Morgan Europe Limited, The HongKong and Shanghai Banking Corporation Limited and the Lenders party thereto (incorporated by reference to Exhibit 10.2k to the Registrant's Registration Statement on Form S-1 filed on April 24, 2012 (SEC File No. 333-178790)).
10.2	Amended and Restated Credit Agreement, dated as of May 2, 2012, among Bourland & Leverich Supply Co. LLC, the Guarantors named therein, Region Bank, RBS Business Capital, Regions Business Capital and the Lenders party thereto (incorporated by reference to Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed on May 2, 2012 (SEC File No. 001-35513)).
10.3	Amended and Restated Contingent Junior Subordinated Note, dated as of May 2, 2012, by and among Bourland & Leverich Supply Co. LLC, Leverich Enterprises, LLC and Bourland & Leverich Holdings LLC and Letter Agreement, dated as of August 19, 2010, by and between Bourland & Leverich Holdings LLC and Bourland & Leverich Supply Co., L.C. (incorporated by reference to Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed on May 2, 2012 (SEC File No. 001-35513)).

- 10.4 Tax Receivable Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Edgen Murray II, L.P.
- 10.5 Tax Receivable Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Bourland & Leverich Holdings LLC.
- 10.6 Exchange Agreement, dated as of May 2, 2012, by and among Edgen Group Inc., EDG Holdco LLC and Edgen Murray II, L.P.

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Exhibit	Title
10.7	Exchange Agreement, dated as of May 2, 2012, by and among Edgen Group Inc., EDG Holdco LLC and Bourland & Leverich Holdings LLC.
10.8	Amended and Restated Limited Liability Company Operating Agreement of EDG Holdco LLC, dated as of May 2, 2012.
10.9	Reorganization Agreement, dated as of May 2, 2012, by and among Edgen Group Inc., Edgen Murray II, L.P., Bourland & Leverich Holdings LLC, EDG Holdco LLC and EM Holdings LLC.
10.10	Investors and Registration Rights Agreement, dated as of May 2, 2012, by and among Edgen Group Inc., Edgen Murray II, L.P. and Bourland & Leverich Holdings LLC.
10.11	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Craig S. Kiefer.
10.12	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Cynthia L. Hostetler.
10.13	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and James L. Luikart.
10.14	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Nicholas Daraviras.
10.15	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Samir G. Gibara.
10.16	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Edward J. DiPaolo.
10.17	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Robert F. Dvorak.
10.18	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Daniel D. Keaton.
10.19	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and David L. Laxton, III.
10.20	Indemnification Agreement, dated as of May 2, 2012, by and between Edgen Group Inc. and Daniel J. O’Leary.
10.21	Edgen Group Inc. 2012 Omnibus Incentive Plan.
10.22	Edgen Group Inc. 2012 Performance Bonus Plan.
10.23	Employment Agreement, dated as of May 2, 2012, by and between Daniel J. O’Leary, EDG Holdco LLC and Edgen Group Inc.

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- 10.24      Employment Agreement, dated as of May 2, 2012, by and between David L. Laxton, III, EDG Holdco LLC and Edgen Group Inc.
- 31.1        Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 302 Of The Sarbanes-Oxley Act of 2002.
- 31.2        Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 302 Of The Sarbanes-Oxley Act of 2002.
- 32          Certification Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101.1      The following materials from Edgen Group Inc.'s Quarterly Report on Form 10-Q for the quarter ended March 31, 2012, formatted in XBRL (eXtensible Business Reporting Language): (i) the Condensed Consolidated Balance Sheet, (ii) the Condensed Consolidated Statements of Operations, (iii) the Condensed Consolidated Statements of Deficit, (iv) the Condensed Consolidated Statements of Comprehensive Income (Loss), (v) the Condensed Consolidated Statements of Cash Flows, (vi) the Notes to Condensed Consolidated Financial Statements, tagged as blocks of text, and (vii) document and entity information. In accordance with Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to this Quarterly Report on Form 10-Q shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be part of any registration statement or other document filed under the Securities Act of 1933 or the Securities Exchange Act of 1934, except as shall be expressly set forth by specific reference in such filing.