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BROWN FORMAN CORP  
Form 11-K  
June 29, 2007

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 11-K

FOR ANNUAL REPORTS OF EMPLOYEE STOCK PURCHASE, SAVINGS  
AND SIMILAR PLANS PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

(Mark One)

(X) ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2006

OR

( ) TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Commission File Number 002-26821

A. Full Title of Plan:

Brown-Forman Winery Operations Savings Plan

B. Name of Issuer of the Securities held Pursuant to the Plan and  
the Address of its Principal Executive Office:

Brown-Forman Corporation

850 Dixie Highway

Louisville, Kentucky 40210

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## Edgar Filing: BROWN FORMAN CORP - Form 11-K

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Note: Other schedules required by Section 2520.103-10 of the  
Department of Labor's Rules and Regulations for Reporting  
and Disclosure under ERISA have been omitted because they  
are not applicable.

### Report of Independent Registered Public Accounting Firm

To the Participants and Administrator of  
Brown-Forman Winery Operations Savings Plan

In our opinion, the accompanying statements of net assets available for benefits and the related statement of changes in net assets available for benefits present fairly, in all material respects, the net assets available for benefits of the Brown-Forman Winery Operations Savings Plan (the Plan) at December 31, 2006 and 2005, and the changes in net assets available for benefits for the year ended December 31, 2006 in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) at December 31, 2006 is presented for the purpose of additional analysis and is not a required part of the basic financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic

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financial statements taken as a whole.

/s/ PricewaterhouseCoopers LLP  
Louisville, Kentucky  
June 29, 2007

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## Brown-Forman Winery Operations Savings Plan Statements of Net Assets Available for Benefits December 31, 2006 and 2005

	Participant Directed	
	2006	2005
Investments, at fair value		
Mutual funds	\$ 10,916,933	\$ 9,579,396
Common collective trust fund	2,416,550	2,310,082
Brown-Forman Corporation		
Class B common stock fund	806,039	716,116
Loans to participants	315,382	315,627
	14,454,904	12,921,221
Profit sharing contributions receivable	291,000	350,000
Employers' contributions receivable	23,202	14,819
Employees' contributions receivable	10,383	23,463
Net assets available for benefits at fair value	14,779,489	13,309,503
Adjustment from fair value to contract value for interest in collective trust relating to fully benefit-responsive investment contracts	24,288	26,226
Net assets available for benefits	\$ 14,803,777	\$ 13,335,729

The accompanying notes are an integral part of the financial statements.

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## Brown-Forman Winery Operations Savings Plan Statement of Changes in Net Assets Available for Benefits Year Ended December 31, 2006

	Participant Directed
Additions	
Contributions	
Profit Sharing	\$ 290,994
Employer	283,602
Employee	884,311

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	1,458,907
Interest income	232,363
Dividend income	125,595
Net appreciation in investments	891,163
	-----
Total additions	2,708,028
	-----
Deductions	
Withdrawals by participants	1,052,363
Administrative expenses	2,341
Net transfers to other plans	185,276
	-----
Total deductions	1,239,980
Net increase	1,468,048
Net assets available for benefits	
Beginning of year	13,335,729
	-----
End of year	\$ 14,803,777
	=====

The accompanying notes are an integral part of the financial statements.

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## Brown-Forman Winery Operations Savings Plan Notes to Financial Statements December 31, 2006 and 2005

### 1. Description of Plan

The sponsor of the Brown-Forman Winery Operations Savings Plan (the Plan), Brown-Forman Corporation (the Sponsor), is a diversified producer and marketer of fine quality consumer products in domestic and international markets. The Sponsor's operations include the production, importing, and marketing of wines and distilled spirits and the manufacture and sale of luggage.

The following brief description of the Plan is provided for general information purposes only. Participants should refer to the plan agreement for more complete information.

#### General

The Plan is a defined contribution plan covering all eligible employees of Fetzer Vineyards, all eligible employees of Jekel Vineyards, and all eligible employees of Sonoma Cutrer Vineyards (collectively, the Companies) who are not members of a collective bargaining unit. An employee becomes eligible to participate in the Plan on their employment commencement date. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

#### Contributions

Non-highly compensated employees may contribute to the Plan an amount of not less than 1% nor more than 50% of their annual compensation. For the year ended December 31, 2005, highly compensated employees could contribute

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between 1% and 15% of their annual compensation. Effective January 1, 2006, highly compensated employees may contribute between 1% and 16% of their annual compensation. Employee contributions are not to exceed the Section 402(g) of the Internal Revenue Code (the IRC) limitation for the calendar year of \$15,000 and \$14,000 for 2006 and 2005, respectively. New employees may transfer assets from their former employers' qualified plans to the Plan.

Eligible participants who have attained age 50 before the close of the plan year may make catch-up contributions in an amount from 1% to 50% of the employee's compensation, subject to the limitations of the IRC.

Participants are eligible to receive the Companies' matching contributions beginning on the first day of the month following completion of one year of service. Effective May 1, 2007, participants are eligible to receive the Companies' matching contributions the later of May 1, 2007 or the employee's employment commencement date. The Companies' matching contribution is equal to 50% of the participant's elective contribution up to 5% of the participant's annual compensation. Effective May 1, 2006, the Companies' matching contribution is equal to 100% of the first 2% of the participant's elective contribution and 50% of the next 3% of the participant's elective contribution up to 5% of the participant's annual compensation. Effective May 1, 2007, the Companies' matching contribution is equal to 100% of the participant's elective contribution up to 5% of the participant's annual compensation. The Companies may also make a profit sharing contribution to the Plan, as determined by the Companies.

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Each participant's account is credited with the participant's contribution on a semi-monthly basis (on a monthly basis prior to November 15, 2004) and an allocation of (i) the Companies' matching contribution on a monthly basis, (ii) plan earnings on a daily basis, and (iii) the Companies' profit sharing contribution and forfeited balances of terminated participants' nonvested accounts on an annual basis. Effective March 20, 2006, participants that are paid bi-weekly shall have their accounts credited with the participants' contributions on a bi-weekly basis. The total annual contributions, as defined by the Plan, credited to a participant's account in a plan year may not exceed the lesser of (i) \$40,000, or (ii) 100% of the participant's compensation in the plan year.

Participants can allocate contributions among various investment options in 1% increments. The Plan currently offers several different investment choices, including mutual funds, a money market portfolio, a common collective trust fund, an asset allocation fund, and a Brown-Forman Stock Fund to participants.

### Vesting

Participants are immediately vested in their employee contributions plus actual earnings thereon. Vesting in the Companies' contributions and earnings thereon is 25% per year of continuous service with the Company. Participants will become 100% vested in their Company contributions account in case of death, normal retirement, or total and permanent disability.

### Withdrawals

Upon termination of service, a participant can elect to transfer his vested interest in the Plan to the qualified plan of his new employer, roll over his funds into an Individual Retirement Account (IRA), or receive his vested interest in the Plan in a lump-sum amount or in the form of

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installment payments over a period of time not to exceed his life expectancy. Prior to March 28, 2005, if the vested account balance was less than \$5,000, a lump sum distribution was made. Effective March 28, 2005, if the vested account balance is \$1,000 or less, an automatic lump sum distribution will be made. If the vested account balance is greater than \$1,000 up to \$5,000, and the participant does not direct otherwise, it will be rolled over into an IRA with Fidelity Management Trust Company (Fidelity), the trustee and record keeper as described in the Plan. In the event of death, the participant's beneficiary will receive the vested interest in a lump-sum payment or in the form of an installment payment. A participant may also withdraw their vested interest in the case of financial hardship under guidelines promulgated by the Internal Revenue Service. The participant's contributions shall be suspended for six months after the receipt of a hardship distribution.

### Participant Loans

A participant may request permission from the plan administrator to borrow a portion of such participant's vested accrued benefit under the Plan. Loans shall be limited to the lesser of \$50,000 or 50% of the vested account balance. Loans must bear a reasonable rate of interest, be collateralized, and be repaid within five years. Participants do not share in the earnings from the Plan's investments to the extent of any outstanding loans, except that the interest paid on such loans is allocated directly to the applicable participant's account.

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### Forfeited Accounts

Forfeited balances of terminated participants' nonvested accounts are used first to reinstate previously forfeited account balances of re-employed participants, if any, and the remaining amounts are added to the Companies' contribution and allocated to eligible participants as defined by the Plan agreement. The forfeited balances totaled \$12 and \$564 for 2006 and 2005, respectively. In 2006, no forfeited balances were used to reinstate previously forfeited account balances or added to the Companies' contribution and allocated to eligible participants.

## 2. Summary of Significant Accounting Policies

### Basis of Accounting

The financial statements of the Plan are prepared under the accrual method of accounting.

### Investment Valuation and Income Recognition

The Plan's investments are stated at fair value. Quoted market prices are used to value investments. Shares of mutual funds are valued at the net asset value of shares held by the Plan at year end. The Brown-Forman Corporation Stock Fund, a unitized employer stock fund, is comprised of Brown-Forman Corporation Class B shares, which are valued at the quoted closing market price, and a cash component. The value of a unit reflects the combined market value of the underlying Sponsor stock and market value of the short-term cash position. The Plan's interest in the Fidelity Managed Income Portfolio (a collective trust) is valued based on information reported by the investment advisor using the audited financial statements of the collective trust at year-end.

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As described in Financial Accounting Standards Board Staff Position, FSP AAG INV-1 and SOP 94-4-1, Reporting of Fully Benefit-Responsive Investment Contracts Held by Certain Investment Companies Subject to the AICPA Investment Company Guide and Defined-Contribution Health and Welfare and Pension Plans (the FSP), investment contracts held by a defined-contribution plan are required to be reported at fair value. However, contract value is the relevant measurement attribute for that portion of the net assets available for benefits of a defined-contribution plan attributable to fully benefit-responsive investment contracts because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the Plan. The Plan invests in investment contracts through a collective trust. As required by the FSP, the Statement of Net Assets Available for Benefits presents the fair value of the investment in the collective trust as well as the adjustment of the investment in the collective trust from fair value to contract value relating to the investment contracts. The Statement of Changes in Net Assets Available for Benefits is prepared on a contract value basis.

The Plan presents in the accompanying statement of changes in net assets available for benefits the net appreciation or depreciation in the value of its investments which consists of the realized gains or losses and the unrealized appreciation or depreciation on those investments.

Purchases and sales of securities are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date. Interest income is recorded on the accrual basis.

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### Recent Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard No. 157 "Fair Value Measurements" (SFAS 157). The standard defines fair value, outlines a framework for measuring fair value, and details the required disclosures about fair value measurements. The standard is effective for fiscal years beginning after November 15, 2007. We are evaluating the impact of the adoption of SFAS 157 on our financial statements.

### Management Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of net assets available for benefits and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of additions to and deductions from net assets during the reporting period. Actual results could differ from those estimates.

### Payment of Benefits

Benefits are recorded when paid.

### 3. Investments

The Plan's investments are held by a custodian trust company. The following table presents the fair value of investments. Investments that represent 5% or more of the Plan's net assets at fair value at one or both year ends are separately identified.

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	December 31			
	2006		2005	
	Number of Shares, Units or Principal Amount	Fair Value	Number of Shares, Units or Principal Amount	Fa
Investments at fair value:				
PIMCO Total Return Fund	-	-	63,967	\$
Fidelity Magellan Fund	13,391	\$ 1,198,783	11,919	1
Fidelity Equity-Income Fund	46,123	2,700,523	42,047	2
Fidelity Growth Company Fund	11,051	770,384	12,724	
Fidelity Diversified International Fund	28,222	1,042,786	24,758	
Fidelity Retirement Money Market Portfolio	2,496,086	2,496,086	2,340,627	2
Managed Income Portfolio	2,440,838	2,416,550	2,336,308	2
Brown-Forman Corporation Class B Common Stock	11,876	786,666	10,107	
Other investments	199,786	3,043,126	103,371	1
		----- \$ 14,454,904 =====		----- \$ 12 =====

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During 2006, the Plan's investments, including gains and losses on investments bought and sold, as well as held during the year, appreciated (depreciated) in value as follows:

	2006
	-----
Mutual funds	\$ 921,409
Brown-Forman Corporation Class B Common Stock	(30,246)
	----- \$ 891,163 =====

4 Tax Status

The Internal Revenue Service has determined, and informed the Companies by a letter dated April 16, 2003, that the Plan and related trust are designed in accordance with the applicable sections of the IRC. The Plan has been amended since receiving the determination letter. However, the Companies believe that the Plan is designed and is currently being operated in compliance with the applicable provisions of the IRC.

5 Plan Termination

Although they have not expressed any intent to do so, the Companies have the right under the Plan to discontinue their contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of plan termination, participants will become 100% vested in their accounts.

6. Related Party Transactions



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Certain Plan investments are shares of mutual funds managed by Fidelity. Fidelity is the trustee as described in the Plan and, therefore, these transactions qualify as party-in-interest transactions.

Certain administrative costs incurred by the Plan are paid by the Sponsor. Effective January 1, 2002, general administration expenses of the third-party recordkeeper, Fidelity, and the administration fee for processing loans are allocated to the participants' accounts. Effective July 1, 2002, participant recordkeeping fees were waived by Fidelity. Administrative expenses of \$2,341 in 2006 were allocated to participants' accounts. Fees for loans continue to be allocated to participants accounts.

Certain participants of the Plan transferred their participation to other defined contribution plans sponsored by the Sponsor. As a result, \$185,276 of related plan assets were transferred from the Plan during 2006.

The Brown-Forman Corporation Class B Common Stock Fund is a unitized employer stock fund comprised of Brown-Forman Corporation Class B shares and a cash component. The participants of the Plan, as well as participants in other Sponsor plans, may invest in this employer stock fund. The total fund was comprised of \$23,158,920 of Brown-Forman Corporation Class B Common Stock and \$570,323 of the cash component as of December 31, 2006. During 2006, purchases and sales of 411,824 and 408,109 shares of Brown-Forman Corporation Class B stock, respectively, were made by the employer stock fund. Participants in the Plan have a 3% interest in this fund.

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### 7. Risks and Uncertainties

The Plan invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect participants' account balances and the amounts reported in the statement of net assets available for benefits.

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Brown-Forman Winery Operations Savings Plan  
Plan #020 EIN #61-0143150  
Schedule H, Line 4i --  
Schedule of Assets (Held at End of Year)  
December 31, 2006

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment Including Maturity Date, Rate of Interest, Collateral, Par or Maturity Value	Current Value
-----	-----	-----
Janus Enterprise Fund	5,342 Mutual Fund Shares	\$ 253,479
PIMCO Total Return Fund	52,858 Mutual Fund Shares	548,668

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Royce Low Priced Stock Fund	9,438 Mutual Fund Shares	158,839
Hartford Capital		
Appreciation Fund	116 Mutual Fund Shares	6,190
Fidelity Magellan Fund*	13,391 Mutual Fund Shares	1,198,783
Fidelity Equity-Income Fund*	46,123 Mutual Fund Shares	2,700,523
Fidelity Growth Company Fund*	11,051 Mutual Fund Shares	770,384
Fidelity Low Priced Stock Fund*	3,901 Mutual Fund Shares	169,836
Fidelity Diversified		
International Fund*	28,222 Mutual Fund Shares	1,042,786
Fidelity Freedom Income*	387 Mutual Fund Shares	4,462
Fidelity Freedom 2000*	270 Mutual Fund Shares	3,365
Fidelity Freedom 2010*	14,539 Mutual Fund Shares	212,567
Fidelity Freedom 2020*	27,232 Mutual Fund Shares	422,916
Fidelity Freedom 2030*	10,540 Mutual Fund Shares	168,949
Fidelity Freedom 2040*	26,118 Mutual Fund Shares	247,596
Fidelity Freedom 2005*	411 Mutual Fund Shares	4,772
Fidelity Freedom 2015*	11,311 Mutual Fund Shares	137,995
Fidelity Freedom 2025*	9,454 Mutual Fund Shares	120,725
Fidelity Freedom 2035*	4,700 Mutual Fund Shares	61,996
Fidelity Freedom 2045*	113 Mutual Fund Shares	1,210
Fidelity Retirement Money		
Market Portfolio*	2,496,086 Mutual Fund Shares	2,496,086
Managed Income Portfolio*	2,440,838 Common collective trust fund units	2,416,550
Spartan U.S. Equity Index Fund*	3,683 Mutual Fund Shares	184,806
Brown-Forman Corporation		
Stock Fund:		
Brown-Forman Class B Stock*	11,876 Common stock shares	786,666
Institutional Money Market	Money market deposit account,	
Portfolio - Class 1*	interest rate 5.24%	19,373
Participant Loans*	Loans, interest rates ranging from 5.25% to 9.5%, with variable maturity dates through 2011.	315,382
		-----
		\$ 14,454,904
		=====

\*Party-in-interest to the Plan

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Brown-Forman Winery Operations Savings Plan has duly caused this report to be signed by the undersigned thereunto duly authorized.

BROWN-FORMAN WINERY OPERATIONS SAVINGS PLAN

BY:

/s/ Bruce Cote  
Bruce Cote  
Member, Employee Benefits Committee

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(Plan Administrator)  
Vice President, Director  
HR Employee Services  
Brown-Forman Corporation

June 29, 2007

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EXHIBIT

Consent of Independent Registered Public Accounting Firm

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 (No. 333-74567) of Brown-Forman Corporation of our report dated June 29, 2007 relating to the financial statements and supplemental schedule of the Brown-Forman Winery Operations Savings Plan, which appears in this Form 11-K.

/s/ PricewaterhouseCoopers LLP  
PricewaterhouseCoopers LLP  
Louisville, Kentucky  
June 29, 2007

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