CACHE INC Form 8-K July 22, 2002

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15 (d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 17, 2002

CACHE INC.

(Exact name of registrant as specified in its charter)

Florida 0 -10345 59 -1588181

(State or other jurisdiction of Incorporation)

(Commission File Number)

(IRS Employer Identification Number)

1460 Broadway, New York, New York 10036

(Address of principal executive offices)

Registrant's telephone number: (212) 575-3200

#### ITEM 5. OTHER EVENTS

See the attached press release, which is incorporated herein by reference, regarding 2002 second quarter earnings, filed as Exhibit 99.1

#### ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

- (1) Financial Statements of Businesses Acquired  $$\operatorname{None}$$
- (2) Pro Forma Financial Information None
- (3) Exhibits
  99.1 Press release issued by Cache, Inc. on July 17, 2002

#### SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: July 19, 2002 CACHE, INC.

By: /s/ Brian Woolf

Brian Woolf

On behalf of Cache, Inc. and in his capacity as Chairman and Chief Executive Officer (Principal Executive Officer)

By: /s/ Thomas E. Reinckens

Thomas E. Reinckens

On behalf of Cache, Inc. and in his capacity as President and Chief Operating Officer (Principal Financial and Accounting Officer)

INDEX OF EXHIBITS

Exhibit Description Page

99.1 Press Release issued by Cache, Inc on July 17, 2002

5

JULY 17, 2002

FOR IMMEDIATE RELEASE

CACHE, INC.

NASDAQ COMMON STOCK SYMBOL CACH

CACHE REPORTS SECOND QUARTER 2002 OPERATING RESULTS

New York, New York - July 17, 2002 - Cache, Inc., (NASDAQ: CACH), a specialty chain of women's apparel stores, reported results for the twenty-six and thirteen week periods ended June 29, 2002. For the 13 week period ended June 29, 2002, net income increased to \$3.0 million, or \$0.31 per diluted share, from \$629,000, or \$0.07 per diluted share, for the same period last year. Net sales for the period increased to \$51.3 million from \$45.6 million for the same period last year. Same store sales increased 8% for the period.

For the 26 week period ended June 29, 2002, net income increased to \$4.8 million, or \$0.50 per diluted share, from \$1.8 million, or \$0.20 per diluted share for the same period last year. Net sales for the period increased to \$98.9 million from \$89.8 million for the same period last year. Same store sales increased 7% for the period. Last year's results contained a favorable litigation settlement, which had the effect of increasing net income by approximately \$1.0 million, or \$0.10 per diluted share.

A table summarizing financial results follows:

Т	_	six Weeks End June 29, 2002		Thirteen W June 30, 2001	Ju		J	une 30 2001
		(\$Thousands	s, exc	cept for p	er sh	are data)		
Sales	\$	98,937	\$	89,804	\$	51,294	\$	45,61
Operating Income	\$	7,458	\$	1,143	\$	4,586	\$	83
Net Income	\$	4,816	\$	1,827	\$	2,960	\$	62
Basic earnings per share	\$	0.53	\$	0.20	\$	0.33	\$	0.0
Diluted earnings per share	\$	0.50	\$	0.20	\$	0.31	\$	0.0
Basic weighted average shares outstandi	ng	9,100		9,091		9,100		9,09
Diluted weighted average shares outstan	ding	9,660		9,276		9,660		9,27

Certain matters discussed within this press release may constitute forward-looking statements within the meaning of the federal securities law.

Although Cache, Inc. believes the statements are based on reasonable assumptions, there can be no assurance that these expectations will be attained. Actual results and timing of certain events could differ materially from those projected in or contemplated by the forward-looking statements due to a number of factors, including, without limitation, industry trends, merchandise trends, competition and the ability to obtain financing, as well as other risks outlined from time to time in the filings of Cache, Inc. with the Securities and Exchange Commission.

#### Financial Tables Follow:

For further information contact Thomas E. Reinckens, President, Chief Operating Officer, Cache, Inc. 1460 Broadway, New York, New York 10036, (212) 575-3246.

## CACHE, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (UNAUDITED)

ASSETS	June 29, 2002	December 29, 2001	
CURRENT ASSETS			
Cash and cash equivalents	\$20,169,000	\$12,101,000	\$ 8,336,000
Receivables	1,210,000	4,318,000	2,459,000
Notes receivable from related parties	321,000	371,000	371,000
Inventories	22,103,000	371,000 21,761,000	22,281,000
Deferred income taxes and other tax assets	432,000	599,000	657,000
Prepaid expenses	·	712,000	
Total Current Assets	44,886,00	39,862,000	35,179,000
EQUIPMENT AND LEASEHOLD IMPROVEMENTS, NET	15,690,000	15,906,000	15,702,000
OTHER ASSETS	817,000	825,000	864,000
DEFERRED INCOME TAXES	482,000	542,000	778,000
TOTAL ASSETS	\$61,875,000	\$57 <b>,</b> 135 <b>,</b> 000	\$52,523,000
	========	=======	=======
LIABILITIES AND STOCKHOLDERS' EQUITY			
CURRENT LIABILITIES			
Accounts payable	\$ 9,514,000	\$11,089,000	\$ 9,082,000
Income taxes payable	1,256,000		
Accrued compensation	2,421,000	2,135,000	1,897,000
Accrued liabilities	6,424,000	6,441,000	5,389,000
Total Current Liabilities		19,665,000	

OTHER LIABILITIES	1,115,000	1,164,000	1,320,000
STOCKHOLDERS' EOUITY			
Common stock Additional paid-in capital Retained earnings	91,000 19,587,000 21,467,000	91,000 19,564,000 16,651,000	91,000 19,564,000 15,180,000
Total Stockholders' Equity	41,145,000	36,306,000	34,835,000
Total Liabilities and Stockholders' Equity	\$61,875,000	\$57,135,000	\$52,523,000

# CACHE, INC. AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS FOR THE TWENTY-SIX WEEKS ENDED (UNAUDITED)

	June 29, 2002	June 30, 2001
Net sales	\$98,937,000	\$89,804,000
Cost of sales, including occupancy and buying costs	57,458,000	58,485,000
Gross profit	41,479,000	31,319,000
Store operating expenses  General and administrative expenses	27,448,000 6,573,000	25,526,000 4,650,000
	34,021,000	30,176,000
Operating income	7,458,000	1,143,000
Other income:		
Interest income (net)	127,000	157,000
Miscellaneous income (net) Litigation settlement (net)		58,000 1,518,000
	127,000	1,733,000

Income before income taxes	7,585,000	2,876,000
Income tax provision	2,769,000	1,049,000
Net income	\$4,816,000 ======	\$1,827,000 =====
Basic earnings per share	\$0.53 ======	\$0.20 
Diluted earnings per share	\$0.50 ======	\$0.20 ======
Basic weighted average shares outstanding	9,100,000	9,091,000
Diluted weighted average shares outstanding	9,660,000	9,276,000 ======
NUMBER OF STORES OPEN AT END OF PERIOD	224	213 =======

## CACHE, INC. AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS FOR THE THIRTEEN WEEKS ENDED (UNAUDITED)

	June 29, 2002	June 30, 2001
Net sales	\$51,294,000	\$45,613,000
Cost of sales, including occupancy and buying costs	29,392,000	29,529,000
Gross profit	21,902,000	16,084,000
Store operating expenses	13,985,000	12,928,000
General and administrative expenses	3,331,000	2,321,000
	17,316,000	15,249,000

Operating income	4,586,000	835,000
Other income:		
Interest income (net)	76,000	96,000
Miscellaneous income (net)		58,000
	76 <b>,</b> 000	154,000
Income before income taxes	4,662,000	989,000
Income tax provision	1,702,000	360,000
Net income	\$ 2,960,000 ========	\$ 629,000 ======
Basic earnings per share	\$0.33 ======	\$0.07 =====
Diluted earnings per share	\$0.31 ======	\$0.07 =====
Basic weighted average shares outstanding	9,100,000	9,091,000
Diluted weighted average shares outstanding	9,660,000	9,276,000
NUMBER OF STORES OPEN AT END OF PERIOD	224 =======	213