READING INTERNATIONAL INC

Form 10-Q August 09, 2012

#### **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

(Mark One)

For the quarterly period ended: June 30, 2012

OR

"TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8625

READING INTERNATIONAL, INC.

(Exact name of Registrant as specified in its charter)

NEVADA
(State or other jurisdiction of incorporation or organization)
6100 Center Drive, Suite 900
Los Angeles, CA

95-3885184 (IRS Employer Identification No.) 90045 (Zip Code)

(Address of principal executive offices)

Registrant's telephone number, including area code: (213) 235-2240

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer " Accelerated filer b Non-accelerated filer"

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

date. As of August 8, 2012, share and 1,495,490 shares o	mon Stock, \$0.01 par value per		
share and 1,193,190 shares o	Class B voting Common Sto	en, φοιστ par varae per smal	e outstanding.

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable

# READING INTERNATIONAL, INC. AND SUBSIDIARIES ${\bf TABLE\ OF\ CONTENTS}$

PART I – Financial	<u>Informatio</u> n		Page 2
	Item 1 – Financial State	<u>ment</u> s	2
		Condensed Consolidated Balance Sheets (Unaudited)	2
		Condensed Consolidated Statements of Operations (Unaudited)	<u>3</u>
		Condensed Consolidated Statements of Comprehensive Income (Unaudited)	<u>4</u>
		Condensed Consolidated Statements of Cash Flows (Unaudited)	<u>5</u>
		Notes to Condensed Consolidated Financial Statements (Unaudited)	6
	Item 2 – Management's Operations	Discussion and Analysis of Financial Condition and Results of	<u>27</u>
	Item 3 – Quantitative ar	nd Qualitative Disclosure about Market Risk	<u>46</u>
	Item 4 – Controls and P	rocedures	<u>48</u>
PART II – Other In	<u>formatio</u> n		<u>49</u>
	Item 1 - Legal Proceedi	ngs	<u>49</u>
	Item 1A – Risk Factors		<u>49</u>
	Item 2 - Unregistered Sa	ales of Equity Securities and Use of Proceeds	<u>49</u>
	Item 3 - Defaults upon S	Senior Securities	<u>49</u>
	Item 5 - Other Informat	ion_	<u>49</u>
	Item 6 - Exhibits		<u>49</u>
SIGNATURES			50

## PART 1 - Financial Information

Item 1 - Financial Statements Reading International, Inc. and Subsidiaries Condensed Consolidated Balance Sheets (U.S. dollars in thousands)

		December
	June 30,	31,
	2012	2011
ASSETS		
Current Assets:		
Cash and cash equivalents	\$22,678	\$31,597
Time deposits	8,000	
Receivables	6,762	6,973
Inventory	758	1,035
Investment in marketable securities	49	2,874
Restricted cash	2,377	2,379
Deferred tax asset	3,525	1,985
Prepaid and other current assets	3,893	3,781
Assets held for sale	2,100	1,848
Total current assets	50,142	52,472
	,	,
Property held for and under development	95,817	91,698
Property & equipment, net	211,640	215,428
Investment in unconsolidated joint ventures and entities	7,648	7,839
Investment in Reading International Trust I	838	838
Goodwill	22,536	22,277
Intangible assets, net	16,817	17,999
Deferred tax asset, net	10,468	12,399
Other assets	11,151	9,814
Total assets	\$427,057	\$430,764
	,	, ,
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities:		
Accounts payable and accrued liabilities	\$16,645	\$16,905
Film rent payable	5,948	6,162
Notes payable – current portion	21,795	29,630
Taxes payable	14,638	14,858
Deferred current revenue	8,707	10,271
Other current liabilities	204	137
Total current liabilities	67,937	77,963
Notes payable – long-term portion	144,914	143,071
Notes payable to related party – long-term portion	9,000	9,000
Subordinated debt	27,913	27,913
Noncurrent tax liabilities	10,508	12,191
Other liabilities	36,955	35,639
Total liabilities	297,227	305,777
Commitments and contingencies (Note 13)		

# Stockholders' equity:

1 7		
Class A non-voting common stock, par value \$0.01, 100,000,000 shares authorized,		
31,936,123 issued and 21,571,953 outstanding at June 30, 2012 and 31,675,518		
issued and 21,311,348 outstanding at December 31, 2011	221	220
Class B voting common stock, par value \$0.01, 20,000,000 shares authorized and		
1,495,490 issued and outstanding at June 30, 2012 and at December 31, 2011	15	15
Nonvoting preferred stock, par value \$0.01, 12,000 shares authorized and no issued		
or outstanding shares at June 30, 2012 and December 31, 2011		
Additional paid-in capital	135,691	135,171
Accumulated deficit	(66,082	) (66,079
Treasury shares	(4,512	) (4,512
Accumulated other comprehensive income	59,875	58,937
Total Reading International, Inc. stockholders' equity	125,208	123,752
Noncontrolling interests	4,622	1,235
Total stockholders' equity	129,830	124,987
Total liabilities and stockholders' equity	\$427,057	\$430,764

See accompanying notes to consolidated financial statements.

-2-

# Table of Contents

Reading International, Inc. and Subsidiaries
Condensed Consolidated Statements of Operations
(U.S. dollars in thousands, except per share amounts)

(0.5. donars in thousands, except per share amounts)	Three Months Ended June 30,			aths Ended ae 30,
	2012	2011	2012	2011
Operating revenue				
Cinema	\$57,988	\$62,236	\$115,390	\$111,710
Real estate	5,156	4,937	10,406	9,706
Total operating revenue	63,144	67,173	125,796	121,416
Operating expense				
Cinema	46,465	48,234	92,798	89,709
Real estate	2,645	2,594	5,441	5,026
Depreciation and amortization	4,007	4,292	8,204	8,421
General and administrative	4,326	4,756	8,746	8,990
Total operating expense	57,443	59,876	115,189	112,146
Operating income	5,701	7,297	10,607	9,270
Interest income	193	409	393	841
Interest expense	(5,876)	(5,815	(9,836	) (10,178 )
Net loss on sale of assets	(2)	(68		) (68
Other expense	68	91	23	74
Income (loss) before income tax expense and equity				
earnings of unconsolidated joint ventures and entities	84	1,914	1,185	(61)
Income tax benefit (expense)	(259)	13,774	(1,884	) 13,138
Income (loss) before equity earnings of unconsolidated				
joint ventures and entities	(175)	15,688	(699	) 13,077
Equity earnings of unconsolidated joint ventures and				
entities	399	269	812	633
Income (loss) before discontinued operations	224	15,957	113	13,710
Gain on sale of discontinued operation		1,656		1,656
Net income	\$224	\$17,613	\$113	\$15,366
Net (income) loss attributable to noncontrolling interests	15	(181	(116	) (414 )
Net income (loss) attributable to Reading International,				
Inc. common shareholders	\$239	\$17,432	\$(3	\$14,952
Basic and diluted income per common share attributable				
to Reading International, Inc. shareholders:				
Earnings (loss) from continuing operations	\$0.01	\$0.69	\$	\$0.58
Earnings from discontinued operations, net		0.07		0.07
Basic and diluted income (loss) per share attributable to				
Reading International, Inc. shareholders	\$0.01	\$0.76	\$	\$0.65
Weighted average number of shares outstanding – basic	23,009,209	22,789,718	22,969,392	22,749,202
Weighted average number of shares outstanding – diluted	23,177,815	22,960,713	22,969,392	22,920,198

See accompanying notes to consolidated financial statements.

-3-

# **Table of Contents**

Reading International, Inc. and Subsidiaries

Condensed Consolidated Statements of Comprehensive Income (Loss)

(U.S. dollars in thousands, except per share amounts)

	Three Months Ended		Six M	onths Ended
	June 30,		$\mathbf{J}^{\epsilon}$	une 30,
	2012	2011	2012	2011
Net income	\$224	\$17,613	\$113	\$15,366
Foreign currency translation gain (loss)	(3,206	) 8,782	789	11,437
Realized (gain) loss on available for sale investments		(23	) (109	) (23 )
Unrealized gain (loss) on available for sale investments	3	(219	) 102	106
Amortization of pension prior service costs	76	82	152	164
Comprehensive income (loss)	(2,903	) 26,235	1,047	27,050
Net income (loss) attributable to noncontrolling interest	15	(181	) (116	) (414 )
Comprehensive income (loss) attributable to noncontrolling				
interest	9	(17	) 4	(24)
Comprehensive income (loss) attributable to Reading				
International, Inc.	\$(2,879	) \$26,037	\$935	\$26,612

See accompanying notes to consolidated financial statements.

-4-

# Table of Contents

Reading International, Inc. and Subsidiaries Condensed Consolidated Statements of Cash Flows (U.S. dollars in thousands)

		onth une	s Ended 30,	
	2012		2011	
Operating Activities	ф.1.1.2		φ15 OCC	
Net income	\$113		\$15,366	
Adjustments to reconcile net income to net cash provided by operating activities:	(10	\		
Gain recognized on foreign currency transactions	(19	)		
Equity earnings of unconsolidated joint ventures and entities	(812	)	(633	)
Distributions of earnings from unconsolidated joint ventures and entities	911		375	
(Gain) loss on sale of assets	2		(1,588	)
Change in valuation allowance on net deferred tax assets	373	\	(14,422	)
Gain on sale of marketable securities	(109	)	(23	)
Depreciation and amortization	8,204		8,421	
Amortization of prior service costs	152		164	
Amortization of above and below market leases	204		406	
Amortization of deferred financing costs	657		621	
Amortization of straight-line rent	395		496	
Stock based compensation expense	213		94	
Changes in assets and liabilities:	222		(020	
(Increase) decrease in receivables	232		(920	)
(Increase) decrease in prepaid and other assets	170	\	629	
Decrease in accounts payable and accrued expenses	(302	)	(750	)
Increase (decrease) in film rent payable	(222	)	814	
Increase (decrease) in taxes payable	(1,921	)	970	
Increase (decrease) in deferred revenue and other liabilities	(1	)	72	
Net cash provided by operating activities	8,240		10,092	
Investing Activities	(5.510			
Acquisition of property	(5,510	)	(2.102	
Purchases of and additions to property and equipment	(3,188	)	(3,183	)
Change in restricted cash Purchase of notes receivable	33	\	(136	)
	(1,800	)	(5,034	)
Sale of marketable securities	2,974		123	
Distributions of investment in unconsolidated joint ventures and entities	132		 6.750	
Proceeds from sale of property	1,862		6,750	
Cinema sale proceeds from noncontrolling shareholder	 (0,000	\	1,867	
Purchase of term deposits  Not each provided by (yeard in) investing activities	(8,000	)	 207	
Net cash provided by (used in) investing activities	(13,497	)	387	
Financing Activities	(22.510	\	(110.405	`\
Repayment of long-term borrowings	(22,510 15,945	)	(112,425	)
Proceeds from borrowings		\	105,311	`\
Capitalized borrowing costs  Papurahasa of Class A Nanyoting Common	(445	)	(684	)
Repurchase of Class A Nonvoting Common  Proceeds from the everage of stock antions	200		(111	)
Proceeds from the exercise of stock options  Noncontrolling interest contributions	308			
Noncontrolling interest contributions	3,275		 (55A	Α.
Noncontrolling interest distributions			(554	)

Net cash used in financing activities	(3,427	) (8,463)
Effect of exchange rate on cash	(235	) 1,650
Increase (decrease) in cash and cash equivalents	(8,919	) 3,666
Cash and cash equivalents at the beginning of the period	31,597	34,568
Cash and cash equivalents at the end of the period	\$22,678	\$38,234
Supplemental Disclosures		
Cash paid during the period for:		
Interest on borrowings, net of amounts capitalized	\$7,912	\$8,244
Income taxes	\$3,706	\$407
Non-Cash Transactions		
Foreclosure of a mortgage note to obtain title of the underlying property		1,125
Noncontrolling interest contribution from bonus accrual	255	

See accompanying notes to consolidated financial statements.

-5-

#### **Table of Contents**

Reading International, Inc. and Subsidiaries Notes to Condensed Consolidated Financial Statements (Unaudited) For the Six Months Ended June 30, 2012

#### Note 1 – Basis of Presentation

Reading International, Inc., a Nevada corporation ("RDI" and collectively with our consolidated subsidiaries and corporate predecessors, the "Company," "Reading" and "we," "us," or "our"), was founded in 1983 as a Delaware corporate and reincorporated in 1999 in Nevada. Our businesses consist primarily of:

- the development, ownership and operation of multiplex cinemas in the United States, Australia, and New Zealand; and
- the development, ownership, and operation of retail and commercial real estate in Australia, New Zealand, and the United States.

The accompanying unaudited condensed consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America ("US GAAP") for interim reporting and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X of the Securities and Exchange Commission ("SEC") for interim reporting. As such, certain information and disclosures typically required by US GAAP for complete financial statements have been condensed or omitted. The financial information presented in this quarterly report on Form 10-Q for the period ended June 30, 2012 (the "June Report") should be read in conjunction with our Annual Report filed on Form 10-K for the year ended December 31, 2011 (our "2011 Annual Report") which contains the latest audited financial statements and related notes. The periods presented in this document are the three ("2012 Quarter") and six ("2012 Six Months") months ended June 30, 2012 and the three ("2011 Quarter") and six ("2011 Six Months") months ended June 30, 2011.

In the opinion of management, all adjustments of a normal recurring nature considered necessary to present fairly in all material respects our financial position as of June 30, 2012 and our results of our operations and cash flows for the three and six months ended June 30, 2012 and 2011 have been made. The results of operations for the three and six months ended June 30, 2012 are not necessarily indicative of the results of operations to be expected for the entire year.

Liquidity Requirements

Liberty Theatre Term Loans

As our Liberty Theater Term Loans are due to mature on April 1, 2013, the June 30, 2012 outstanding balance of this debt of \$6.5 million is classified as current on our balance sheet. We intend to refinance the property's debt with similar financing.

Tax Settlement Liability

As indicated in our 2011 Annual Report, in accordance with the agreement between the U.S. Internal Revenue Service and our subsidiary, Craig Corporation, we are obligated to pay \$290,000 per month, \$3.5 million per year, in settlement of our tax liability for the tax year ended June 30, 1997.

#### **Table of Contents**

For the abovementioned liabilities, we believe that we have sufficient borrowing capacity under our various credit facilities, together with our \$30.7 million of cash and time deposits, to meet our anticipated short-term working capital requirements for the next twelve months.

## Time Deposits

Time deposits are cash depository investments in which the maturity of the investments is greater than 90 days. During May 2012, we purchased \$8.0 million in U.S. dollar time deposits in Australia which are scheduled to mature on January 3, 2013 having an interest rate of 1.26%.

#### Marketable Securities

We had investments in marketable securities of \$49,000 and \$2.9 million at June 30, 2012 and December 31, 2011, respectively. We account for these investments as available for sale investments. We assess our investment in marketable securities for other-than-temporary impairments in accordance with Accounting Standards Codification ("ASC") 320-10 for each applicable reporting period. These investments have a cumulative income (loss) of \$4,000 and \$(11,000) included in accumulated other comprehensive income at June 30, 2012 and December 31, 2011, respectively. For the three and six months ended June 30, 2012, our net unrealized income (loss) on marketable securities was \$3,000 and (\$7,000), respectively. For the three and six months ended June 30, 2011, our net unrealized gain (loss) on marketable securities was \$126,000 and \$(43,000), respectively. During the six months ended June 30, 2012, we sold \$3.0 million of our marketable securities with a realized gain of \$109,000.

## **Deferred Leasing Costs**

We amortize direct costs incurred in connection with obtaining tenants over the respective term of the lease on a straight-line basis.

#### **Deferred Financing Costs**

We amortize direct costs incurred in connection with obtaining financing over the term of the loan using the effective interest method, or the straight-line method, if the result is not materially different. In addition, interest on loans with increasing interest rates and scheduled principal pre-payments, is also recognized using the effective interest method.

Accounting Pronouncements Adopted During 2012

FASB ASU No. 2011-05 - Comprehensive Income (Topic 220): Presentation of Comprehensive Income

ASU No. 2011-05 requires that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements, eliminating the option to present other comprehensive income in the statement of changes in equity. Under either choice, items that are reclassified from other comprehensive income to net income are required to be presented on the face of the financial statements where the components of net income and the components of other comprehensive income are presented. This amendment is effective for our Company in 2012 and was applied retrospectively.

-7-

#### **Table of Contents**

FASB ASU No. 2011-08 - Intangibles—Goodwill and Other

ASU No. 2011-08 relates to a change in the annual test of goodwill for impairment. The statement permits an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350. This amendment is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011.

**New Accounting Pronouncements** 

No new pronouncements were made pertaining to our Company's accounting during the 2012 Quarter.

Note 2 – Equity and Stock Based Compensation

**Stock-Based Compensation** 

During the six months ended June 30, 2012 and 2011, we issued 155,925 and 174,825, respectively, of Class A Nonvoting shares to an executive employee associated with the vesting of his prior years' stock grants, and, during the three months ended June 30, 2012, we issued 9,680 as a one-time stock grant of Class A Nonvoting shares to our employees valued at \$44,000 which we accounted for as compensation expense. During the three and six months ended June 30, 2012, we accrued \$238,000 and \$476,000, respectively, in compensation expense associated with the vesting of executive employee stock grants. During the three and six months ended June 30, 2011, we accrued \$188,000 and \$375,000, respectively, in compensation expense associated with the vesting of executive employee stock grants.

Employee/Director Stock Option Plan

We have a long-term incentive stock option plan that provides for the grant to eligible employees, directors, and consultants of incentive or nonstatutory options to purchase shares of our Class A Nonvoting Common Stock and Class B Voting Common Stock. Our 1999 Stock Option Plan expired in November 2009, and was replaced by our new 2010 Stock Incentive Plan, which was approved by the holders of our Class B Voting Common Stock in May 2010.

When the Company's tax deduction from an option exercise exceeds the compensation cost resulting from the option, a tax benefit is created. FASB ASC 718-20 relating to Stock-Based Compensation ("FASB ASC 718-20"), requires that excess tax benefits related to stock option exercises be reflected as financing cash inflows instead of operating cash inflows. For the three and six months ended June 30, 2012 and 2011, there was no impact to the unaudited condensed consolidated statement of cash flows because there were no recognized tax benefits from stock option exercises during these periods.

FASB ASC 718-20 requires companies to estimate forfeitures. Based on our historical experience and the relative market price to strike price of the options, we do not currently estimate any forfeitures of vested or unvested options.

In accordance with FASB ASC 718-20, we estimate the fair value of our options using the Black-Scholes option-pricing model, which takes into account assumptions such as the dividend yield, the risk-free interest rate, the expected stock price volatility, and the expected life of the options. As we intend to retain all earnings, we exclude the dividend yield from the calculation. We expense the estimated grant date fair values of options issued on a straight-line basis over the vesting period.

-8-

#### **Table of Contents**

For the 40,000 options granted during 2012, we estimated the fair value of these options at the date of grant using a Black-Scholes option-pricing model with the following weighted average assumptions:

	2012
Stock option exercise price	\$4.99
Risk-free interest rate	1.710%
Expected dividend yield	
Expected option life	10 yrs
Expected volatility	31.87%
Weighted average fair value	\$2.19

We did not grant any options during the three or six months ended June 30, 2011.

Based on the above calculation and prior years' assumptions, and, in accordance with the FASB ASC 718-20, we recorded compensation expense for the total estimated grant date fair value of stock options that vested of \$89,000 and \$169,000 for the three and six months ended June 30, 2012, respectively, and \$47,000 and \$94,000 for the three and six months ended June 30, 2011, respectively. At June 30, 2012, the total unrecognized estimated compensation cost related to non-vested stock options granted was \$27,000, which we expect to recognize over a weighted average vesting period of 0.17 years. 95,000 options were exercised during the six months ended June 30, 2012 having a realized value of \$136,000 for which we received \$308,000 of cash. There were no options exercised during the six months ended June 30, 2011. The intrinsic, unrealized value of all options outstanding, vested and expected to vest, at June 30, 2012 was \$430,000 of which 77.7% are currently exercisable.

Pursuant to both our 1999 Stock Option Plan and our 2010 Stock Incentive Plan, all stock options expire within ten years of their grant date. The aggregate total number of shares of Class A Nonvoting Common Stock and Class B Voting Common Stock authorized for issuance under our 2010 Stock Incentive Plan is 1,250,000. At the discretion of our Compensation and Stock Options Committee, the vesting period of stock options is usually between zero and four years.

-9-

#### **Table of Contents**

We had the following stock options outstanding and exercisable as of June 30, 2012 and December 31, 2011:

	Common Optio	ons	Average Price of	ghted Exercise Options	Commor Exerci	sable	Prio Exerc	d Average ce of cisable
	Outstan	ding	Outsta	anding	Optio	ons	Opt	tions
	Class A	Class B	Class A	Class B	Class A	Class B	Class A	Class B
Outstanding- January								
1, 2011	622,350	185,100	\$ 5.65	\$ 9.90	449,750	150,000	\$ 6.22	\$ 10.24
No activity during the								
period			\$	\$				
Outstanding-December								
31, 2011	622,350	185,100	\$ 5.65	\$ 9.90	544,383	167,550	\$ 5.86	\$ 10.05
Granted	40,000		\$ 4.99	\$				
Exercised	(95,000)		\$ 4.68	\$				
Outstanding-June 30,								
2012	567,350	185,100	\$ 6.01	\$ 9.90	489,383	167,550	\$ 6.30	\$ 10.05

The weighted average remaining contractual life of all options outstanding, vested, and expected to vest at June 30, 2012 and December 31, 2011 was approximately 4.41 and 4.13 years, respectively. The weighted average remaining contractual life of the exercisable options outstanding at June 30, 2012 and December 31, 2011 was approximately 4.23 and 3.85 years, respectively.

#### Note 3 – Business Segments

We organize our operations into two reportable business segments within the meaning of FASB ASC 280-10 - Segment Reporting. Our reportable segments are (1) cinema exhibition and (2) real estate. The cinema exhibition segment is engaged in the development, ownership, and operation of multiplex cinemas. The real estate segment is engaged in the development, ownership, and operation of commercial properties. Incident to our real estate operations we have acquired, and continue to hold, raw land in urban and suburban centers in Australia, New Zealand, and the United States.

The tables below summarize the results of operations for each of our principal business segments for the three and six months ended June 30, 2012 and 2011, respectively. Operating expense includes costs associated with the day-to-day operations of the cinemas and the management of rental properties including our live theater assets (dollars in thousands):

	Cinema		Intersegmen	t
Three Months Ended June 30, 2012	Exhibition	Real Estate	Eliminations	s Total
Revenue	\$57,988	\$7,038	\$ (1,882	) \$63,144
Operating expense	48,347	2,645	(1,882	) 49,110
Depreciation & amortization	2,733	1,177		3,910
General & administrative expense	782	146		928
Segment operating income	\$6,126	\$3,070	\$	\$9,196

# Table of Contents

	Cinema		Intersegment	
Three Months Ended June 30, 2011	Exhibition	Real Estate	Eliminations	Total
Revenue	\$62,236	\$6,604	\$ (1,667)	\$67,173
Operating expense	49,901	2,594	(1,667)	
Depreciation & amortization	3,000	1,285		4,285
General & administrative expense	669	207		876
Segment operating income	\$8,666	\$2,518	\$	\$11,184
2-8	+ 0,000	+ =,0 = 0	<del>-</del>	+ <b>,</b> ·
			2012	2011
Reconciliation to net income attributable to Reading Interna	tional, Inc. sha	areholders:	Quarter	Quarter
Total segment operating income	,		\$9,196	\$11,184
Non-segment:				·
Depreciation and amortization expense			97	7
General and administrative expense			3,398	3,880
Operating income			5,701	7,297
Interest expense, net			(5,683)	(5,406)
Other income			68	91
Loss on sale of assets			(2)	(68)
Income tax benefit (expense)			(259)	13,774
Equity earnings of unconsolidated joint ventures and entitie	S		399	269
Income from discontinued operations				1,656
Net income			\$224	\$17,613
Net (income) loss attributable to noncontrolling interests			15	(181)
Net income attributable to Reading International, Inc. comn	non shareholde	ers	\$239	\$17,432
	Cinema		Intersegment	
Six Months Ended June 30, 2012	Exhibition	Real Estate	Eliminations	Total
Revenue	\$115,390	\$14,171	\$ (3,765)	\$125,796
Operating expense	96,563	5,441	(3,765)	98,239
Depreciation & amortization	5,563	2,405		7,968
General & administrative expense	1,484	325		1,809
Segment operating income	\$11,780	\$6,000	\$	\$17,780
	Cinema		Intersegment	
Six Months Ended June 30, 2011	Exhibition	Real Estate	Eliminations	Total
Revenue	\$111,710	\$13,040	\$ (3,334)	\$121,416
Operating expense	93,043	5,026	(3,334)	94,735
Depreciation & amortization	5,904	2,507		8,411
General & administrative expense	1,280	394		1,674
Segment operating income	\$11,483	\$5,113	\$	\$16,596

## **Table of Contents**

Reconciliation to net income (loss) attributable to Reading International, Inc. shareholders:	2012 Six Months	2011 Six Months	
Total segment operating income	\$17,780	\$16,596	
Non-segment:			
Depreciation and amortization expense	236	10	
General and administrative expense	6,937	7,316	
Operating income	10,607	9,270	
Interest expense, net	(9,443	) (9,337	)
Other income	23	74	
Loss on sale of assets	(2	) (68	)
Income tax benefit (expense)	(1,884	) 13,138	
Equity earnings of unconsolidated joint ventures and entities	812	633	
Income from discontinued operations		1,656	
Net income	\$113	\$15,366	
Net income attributable to noncontrolling interests	(116	) (414	)
Net income (loss) attributable to Reading International, Inc. common shareholders	\$(3	) \$14,952	

## Note 4 – Operations in Foreign Currency

We have significant assets in Australia and New Zealand. To the extent possible, we conduct our Australian and New Zealand operations on a self-funding basis. The carrying value of our Australian and New Zealand assets and liabilities fluctuate due to changes in the exchange rates between the US dollar and the functional currency of Australia (Australian dollar) and New Zealand (New Zealand dollar). We have no derivative financial instruments to hedge against the risk of foreign currency exposure.

Presented in the table below are the currency exchange rates for Australia and New Zealand as of June 30, 2012 and December 31, 2011:

	US	Dollar
	June 30,	December
	2012	31, 2011
Australian Dollar	\$1.0236	\$1.0251
New Zealand Dollar	\$0.8027	\$0.7805

-12-

#### **Table of Contents**

#### Note 5 – Earnings (Loss) Per Share

Basic earnings (loss) per share is computed by dividing the net income (loss) attributable to Reading International, Inc. common shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings (loss) per share is computed by dividing the net income (loss) attributable to Reading International, Inc. common shareholders by the weighted average number of common shares outstanding during the period after giving effect to all potentially dilutive common shares that would have been outstanding if the dilutive common shares had been issued. Stock options and non-vested stock awards give rise to potentially dilutive common shares. In accordance with FASB ASC 260-10 - Earnings Per Share, these shares are included in the diluted earnings per share calculation under the treasury stock method. As noted in the table below, due to the small difference between the basic and diluted weighted average common shares, the basic and the diluted earnings (loss) per share are the same for each of the periods presented. The following is a calculation of earnings (loss) per share (dollars in thousands, except share data):

	Three months ended June 30,			ths Ended e 30,
	2012	2011	2012	2011
Income (loss) from continuing operations	\$239	\$15,776	\$(3)	\$13,296
Income from discontinued operations		1,656		1,656
Net income (loss) attributable to Reading International,				
Inc. common shareholders	239	17,432	\$(3)	\$14,952
Basic and diluted loss per share attributable to Reading				
International, Inc. common share holders:				
Earnings (loss) from continuing operations	\$0.01	\$0.69	\$	\$0.58
Earnings from discontinued operations		0.07		0.07
Basic and diluted earnings (loss) per share attributable to				
Reading International, Inc. common shareholders:	\$0.01	\$0.76	\$	\$0.65
Weighted average shares of common stock – basic	23,009,209	22,789,718	22,969,392	22,749,202
Weighted average shares of common stock – diluted	23,177,815	22,960,713	22,969,392	22,920,198

For the three and six months ended June 30, 2012, we recorded losses from continuing operations; therefore, we excluded 168,606 of in-the-money incremental stock options from the computation of diluted loss per share because they were anti-dilutive. For the three and six months ended June 30, 2011, the weighted average common stock – diluted included 170,995 of stock compensation and in-the-money incremental stock options. In addition, 692,789 of out-of-the-money stock options were excluded from the computation of diluted earnings (loss) per share for the three and six months ended June 30, 2012, and 714,417 of out-of-the-money stock options were excluded from the computation of diluted earnings (loss) per share for the three and six months ended June 30, 2011.

Note 6 – Property Acquired, Property Sold, Property Held for Sale, Property Held For and Under Development, and Property and Equipment

#### Acquisitions

## Coachella, California Land Acquisition

On January 10, 2012, Shadow View Land and Farming, LLC, a limited liability company owned by our Company, acquired a 202-acre property, zoned for the development of up to 843 single-family residential units, located in the

City of Coachella, California. The property was acquired at a foreclosure auction for \$5.5 million. The property was acquired as a long-term investment in developable land. Half of the funds used to acquire the land were provided by Mr. James J. Cotter, our Chairman, Chief Executive Officer and controlling shareholder. Upon the approval of our Conflicts Committee, these funds were converted on January 18, 2012 into a 50% interest. The limited liability company is administratively managed by our Company. See Note 14 – Noncontrolling Interests.

-13-

#### **Table of Contents**

#### **Disposals**

## Taringa

On February 21, 2012, we sold our three properties in the Taringa area of Brisbane, Australia consisting of approximately 1.1 acres for \$1.9 million (AUS\$1.8 million).

## Property Held For and Under Development

As of June 30, 2012 and December 31, 2011, we owned property held for and under development summarized as follows (dollars in thousands):

		December
	June 30,	31,
Property Held For and Under Development	2012	2011
Land	\$90,479	\$86,667
Construction-in-progress (including capitalized interest)	5,338	5,031
Property Held For and Under Development	\$95,817	\$91,698

At the beginning of 2010, we curtailed the development activities of our properties under development and are not currently capitalizing interest expense. As a result, we did not capitalize any interest during the three months ended June 30, 2012 or 2011.

## Property and Equipment

As of June 30, 2012 and December 31, 2011, we owned investments in property and equipment as follows (dollars in thousands):

		December
	June 30,	31,
Property and Equipment	2012	2011
Land	\$65,483	\$65,281
Building and improvements	145,211	144,155
Leasehold interests	41,712	40,855
Construction-in-progress	1,273	525
Fixtures and equipment	106,165	104,804
Total cost	359,844	355,620
Less: accumulated depreciation	(148,204	(140,192)
Property and equipment, net	\$211,640	\$215,428

Depreciation expense for property and equipment was \$4.0 million and \$7.5 million for the three and six months ended June 30, 2012, respectively, and \$3.6 million and \$7.1 million for the three and six months ended June 30, 2011, respectively.

#### **Table of Contents**

#### Note 7 – Investments in Unconsolidated Joint Ventures and Entities

Our investments in unconsolidated joint ventures and entities are accounted for under the equity method of accounting except for Rialto Distribution, which is accounted for as a cost method investment, and, as of June 30, 2012 and December 31, 2011, included the following (dollars in thousands):

		June 30,	December
	Interest	2012	31, 2011
Rialto Distribution	33.3%	\$	\$
Rialto Cinemas	50.0%	1,688	1,586
205-209 East 57th Street Associates, LLC	25.0%	33	33
Mt. Gravatt	33.3%	5,927	6,220
Total investments		\$7,648	\$7,839

For the three months ended June 30, 2012 and 2011, we recorded our share of equity earnings from our investments in unconsolidated joint ventures and entities as follows (dollars in thousands):

		Three Months Ended June 30,		onths Ended ine 30,
	2012	2011	2012	2011
Rialto Distribution	\$51	\$55	\$112	\$112
Rialto Cinemas	26	(65	) 57	(53)
205-209 East 57th Street Associates, LLC				33
Mt. Gravatt	322	279	643	541
Total equity earnings	\$399	\$269	\$812	\$633

#### Note 8 – Goodwill and Intangible Assets

In accordance with FASB ASC 350-20-35, Goodwill - Subsequent Measurement and Impairment, we perform an annual impairment review in the fourth quarter of our goodwill and other intangible assets on a reporting unit basis, or earlier if changes in circumstances indicate an asset may be impaired. No such circumstances existed during the 2012 Quarter. As of June 30, 2012 and December 31, 2011, we had goodwill consisting of the following (dollars in thousands):

	Cinema	Real Estate	Total
Balance as of December 31, 2011	\$17,053	\$5,224	\$22,277
Foreign currency translation adjustment	259		259
Balance at June 30, 2012	\$17,312	\$5,224	\$22,536

We have intangible assets other than goodwill that are subject to amortization, which we amortize over various periods. We amortize our beneficial leases over the lease period, the longest of which is 30 years; our trade name using an accelerated amortization method over its estimated useful life of 45 years; and our other intangible assets over 10 years. For the three and six months ended June 30, 2012, the amortization expense of intangibles totaled \$572,000 and \$1.2 million, respectively, and, for the three and six months ended June 30, 2011, the amortization expense of intangibles totaled \$677,000 and \$1.3 million, respectively. The accumulated amortization of intangibles includes \$540,000 and \$406,000 of the amortization of acquired leases which are recorded in operating expense for the six months ended June 30, 2012 and 2011, respectively.

# Table of Contents

Intangible assets subject to amortization consist of the following (dollars in thousands):

			Other	
	Beneficial		Intangible	
As of June 30, 2012	Leases	Trade name	Assets	Total
Gross carrying amount	\$24,499	\$7,220	\$457	\$32,176
Less: Accumulated amortization	12,154	2,804	401	15,359
Total, net	\$12,345	\$4,416	\$56	\$16,817
			Other	
	Beneficial		Intangible	
As of December 31, 2011	Leases	Trade name	Assets	Total
Gross carrying amount	\$24,471	\$7,220	\$456	\$32,147
Less: Accumulated amortization	11,238	2,553	357	14,148
Total, net	\$13,233	\$4,667	\$99	\$17,999

# Note 9 – Prepaid and Other Assets

Prepaid and other assets are summarized as follows (dollars in thousands):

Prepaid and other current assets	June 30, 2012	December 31, 2011
Prepaid expenses	\$1,510	\$1,168
Prepaid taxes	555	781
Deposits	601	605
Other	1,227	1,227
Total prepaid and other current assets	\$3,893	\$3,781
Other non-current assets Other non-cinema and non-rental real estate assets Long-term deposits	\$1,134 231	\$1,134 264
Deferred financing costs, net	3,514	3,725
Note receivable	1,800	
Tenant inducement asset	845	1,064
Straight-line rent asset	2,752	2,776
Mortgage notes receivable	876	851
Other	(1	)
Total non-current assets	\$11,151	\$9,814

-16-

#### **Table of Contents**

#### Short Term Note Receivable

On February 29, 2012, at a discount, we acquired for \$1.8 million from the original lender a promissory note which is currently in default. We believe the note is indirectly secured by the operating income of a cinema in which we have an interest.

#### Note 10 – Income Tax

The provision for income taxes is different from the amount computed by applying U.S. statutory rates to consolidated losses before taxes. The significant reason for these differences is as follows (dollars in thousands):

	Three Months Ended		Six M	onths Ended
	Jı	June 30,		une 30,
	2012	2011	2012	2011
Expected tax provision (benefit)	\$174	\$1,510	\$659	\$729
Increase (reduction) in tax expense resulting from:				
Change in valuation allowance, other	(241	) (15,709	) (668	) (14,799 )
Foreign income tax provision	(414	) 195	490	295
Foreign withholding tax provision	273	111	640	214
Tax effect of foreign tax rates on current income	67	(152	) 8	(281)
State and local tax provision	158	109	272	234
Federal tax litigation settlement	242	162	483	470
Actual tax provision (benefit)	\$259	\$(13,774	) \$1,884	\$(13,138)

Pursuant to ASC 740-10, a provision should be made for the tax effect of earnings of foreign subsidiaries that are not permanently invested outside the United States. Our intent is that earnings of our foreign subsidiaries are not permanently invested outside the United States. Current earnings were available for distribution in the Reading Australia consolidated group of subsidiaries as of June 30, 2012. There is no withholding tax on dividends paid by an Australian company to its 80% or more U.S. public company shareholder, thus we have not provided foreign withholding taxes for these current retained earnings. We believe the U.S. tax impact of a dividend from our Australian subsidiary, net of loss carry forward and potential foreign tax credits, would not have a material effect on the tax provision as of June 30, 2012.

Deferred income taxes reflect the "temporary differences" between the financial statement carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes, adjusted by the relevant tax rate. In accordance with FASB ASC 740-10 – Income Taxes ("ASC 740-10"), we record net deferred tax assets to the extent we believe these assets will more likely than not be realized. In making such determination, we consider all available positive and negative evidence, including scheduled reversals of deferred tax assets and liabilities, projected future taxable income, tax planning strategies, and recent financial performance. ASC 740-10 presumes that a valuation allowance is required when there is substantial negative evidence about realization of deferred tax assets, such as a pattern of losses in recent years, coupled with facts that suggest such losses may continue.

-17-

#### **Table of Contents**

In the period ended June 30, 2011, the Company determined that substantial negative evidence regarding the realizable nature of deferred tax assets continues to exist in the U.S., New Zealand, and Puerto Rico subsidiaries, arising from ongoing pre-tax financial losses. Accordingly, the Company continues to record a full valuation allowance for net deferred tax assets available in these subsidiaries. After consideration of a number of factors for the Reading Australia group, including its recent history of pretax financial income, its expected future earnings, the increase in market value of its real estate assets, which would cause taxable gain if sold, and having executed in June 2011 a credit facility of over \$100.0 million to resolve potential liquidity issues, the Company determined that it is more likely than not that deferred tax assets in Reading Australia will be realized. Accordingly, during 2011, Reading Australia reversed \$13.8 million of the valuation allowance previously recorded against its net deferred tax, which mainly reflects the loss carryforwards available to offset future taxable income in Australia.

We have accrued \$25.1 million in income tax liabilities as of June 30, 2012, of which \$14.6 million has been classified as income taxes payable and \$10.5 million have been classified as non-current tax liabilities. As part of current tax liabilities, we have accrued \$3.5 million in connection with the negotiated Tax Court judgment, dated January 6, 2011, implementing our agreement with the IRS as to the final disposition of the 1996 tax litigation matter. We believe these amounts represent an adequate provision for our income tax exposures, including income tax contingencies related to foreign withholding taxes.

In accordance with FASB ASC 740-10-25 – Income Taxes - Uncertain Tax Positions ("ASC 740-10-25"), we record interest and penalties related to income tax matters as part of income tax expense.

The following table is a summary of the activity related to unrecognized tax benefits, excluding interest and penalties, for the periods ending June 30, 2012 and December 31, 2011, and December 31, 2010 (dollars in thousands):

	Six Months Ended June 30, 2012	Year Ended December 31, 2011	Year Ended December 31, 2010
Unrecognized tax benefits – gross beginning balance	\$1,974	\$8,058	\$11,412
Gross increases – current period tax positions	94	151	405
Settlements		(6,235	) (3,189 )
Statute of limitations lapse			(570)
Unrecognized tax benefits – gross ending balance	\$2,068	\$1,974	\$8,058

For the three months ended June 30, 2012 we recorded no material change to our gross unrecognized tax benefits. The net tax balance is approximately \$2.1 million, of which \$1.0 million would impact the effective rate if recognized.

It is difficult to predict the timing and resolution of uncertain tax positions. Based upon the Company's assessment of many factors, including past experience and judgments about future events, it is probable that within the next 12 months the reserve for uncertain tax positions will increase within a range of \$0.9 million to \$1.8 million. The reasons for such changes include but are not limited to tax positions expected to be taken during the next twelve months, reevaluation of current uncertain tax positions, expiring statutes of limitations, and interest related to the "Tax Audit/Litigation" settlement which occurred January 6, 2011.

#### **Table of Contents**

Our company and subsidiaries are subject to U.S. federal income tax, income tax in various U.S. states, and income tax in Australia, New Zealand, and Puerto Rico.

Generally, changes to our federal and most state income tax returns for the calendar year 2007 and earlier are barred by statutes of limitations. Our income tax returns of Australia filed since inception in 1995 are generally open for examination because of operating losses. The income tax returns filed in New Zealand and Puerto Rico for calendar year 2007 and afterward generally remain open for examination as of June 30, 2012.

Note 11 – Notes Payable

Notes payable are summarized as follows (dollars in thousands):

Name of Note Payable or Security	June 30, 2012 Interest Rate	December 31, 2011 Interest Rate	Maturity Date	June 30, 2		December 31, 2011 Balance
NAB Australian Corporate						
Term Loan	6.28%	7.20%	June 30, 2014	\$ 84,95	9 9	\$ 88,671
NAB Australian Corporate						
Revolver	6.28%	7.20%	June 30, 2014			
Australian Shopping Center						
Loans	-	-	2012-2014	256		384
New Zealand Corporate			March 31,			
Credit Facility	4.70%	4.15%	2015	22,47	6	21,854
Trust Preferred Securities	4.47%	9.22%	April 30, 2027	27,91	3	27,913
US Cinema 1, 2, 3 Term						
Loan	-	6.73%	July 1, 2012			15,000
US Cinema 1, 2, 3 Term						
Loan	5.25%	-	June 27, 2013	15,00	0	
			December 1,			
US GE Capital Term Loan	5.50%	5.50%	2015	28,90	6	32,188
US Liberty Theaters Term						
Loans	6.20%	6.20%	April 1, 2013	6,507	•	6,583
			February 21,			
US Nationwide Loan 1	8.50%	8.50%	2013	595		597
Bank of America Letter of			August 31,			
Credit	3.74%	-	2014	945		
			January 31,			
US Sanborn Note	-	7.00%	2012			250
US Sutton Hill Capital Note -	_		December 31,			
Related Party	8.25%	8.25%	2013	9,000		9,000
US Union Square Theatre						
Term Loan	5.92%	5.92%	May 1, 2015	7,065	, i	7,174
Total			•	\$ 203,6		\$ 209,614

#### **Derivative Instruments**

As indicated in Note 17 – Derivative Instruments, for our NAB Australian Corporate Credit Facility ("NAB Loan") and GE Capital Term Loan ("GE Loan"), we have entered into interest rate swap agreements for all or part of these

facilities. These swap agreements result in us paying a total fixed interest rate of 8.15% (5.50% swap contract rate plus a 2.65% margin) for our NAB Loan and a total fixed interest rate of 5.84% (1.34% swap contract rate plus a 4.50% margin) for our GE Loan instead of the above indicated 6.28% and 5.50%, respectively, the obligatorily disclosed loan rates.

## **Trust Preferred Securities**

Effective May 1, 2012, the interest rate on our Trust Preferred Securities changed from a fixed rate of 9.22%, which was in effect for the past five years, to a variable rate of 3 month LIBOR plus 4.00%, which will reset each quarter through the end of the loan.

-19-

#### **Table of Contents**

#### Refinanced US Cinema 1, 2, 3 Loan

On June 28, 2012, Sutton Hill Properties LLC ("SHP"), one of our consolidated subsidiaries, paid off its Eurohypo AG, New York Branch loan with a new \$15.0 million term loan (the "Sovereign Bank Loan") from Sovereign Bank, N.A. The Sovereign Bank Loan has a one-year term ending on June 27, 2013, with a one year extension option to June 26, 2014 subject to an extension fee equal to 1% of the ending principal balance and a compliance requirement with certain special covenants. As we currently intend to exercise this option, we have classified this loan as long-term. The terms of the Sovereign Bank Loan require interest only payments at LIBOR plus a 5.00% margin to be calculated and paid monthly. This loan is secured by SHP's interest in the Cinemas 1, 2, & 3 land and building. The Sovereign Bank Loan covenants include maintaining a loan to value ratio of at least 50% of fair market value and an 11% debt yield (with a numerator of the cash available for debt service and a denominator of the outstanding principal balance of the loan). SHP is owned 75% by Reading and 25% by Sutton Hill Capital, LLC, a joint venture indirectly wholly owned by Mr. James J. Cotter, our Chairman and Chief Executive Officer, and an unrelated third party. The Sovereign Bank Loan is further secured by a guaranty provided by Reading International, Inc.

## Renewed New Zealand Credit Facility

On February 8, 2012, we received an approved amendment from Westpac renewing our existing \$36.9 million (NZ\$45.0 million) New Zealand credit facility with a 3-year credit facility. The renewed facility decreased the overall facility by \$4.1 million (NZ\$5.0 million) to \$32.8 million (NZ\$40.0 million) and increased the facility margin from 0.55% to 2.0%. No other significant changes to the facility were made.

#### Note 12 – Other Liabilities

Other liabilities are summarized as follows (dollars in thousands):

Company lightilising	June 30, 2012	December 31, 2011
Current liabilities	¢ 1 <i>6 1</i>	¢127
Security deposit payable	\$164	\$137
Other	40	
Other current liabilities	\$204	\$137
Other liabilities		
Foreign withholding taxes	\$6,346	\$6,212
Straight-line rent liability	8,215	8,067
Lease liability	5,800	5,746
Environmental reserve	1,656	1,656
Accrued pension	4,466	4,289
Interest rate swap	6,219	4,722
Acquired leases	2,410	2,742
Other payable	1,191	1,243
Other	652	962
Other liabilities	\$36,955	\$35,639

Included in our other liabilities are accrued pension costs of \$4.5 million at June 30, 2012. The benefits of our pension plans are fully vested, and, as such, no service costs were recognized for the three months ended June 30,

2012 and 2011. Our pension plans are unfunded; therefore, the actuarial assumptions do not include an estimate for expected return on plan assets. For the three and six months ended June 30, 2012, we recognized \$87,000 and \$177,000, respectively, of interest cost and \$76,000 and \$152,000, respectively, of amortized prior service cost. For the three and six months ended June 30, 2011, we recognized \$100,000 and \$190,000, respectively, of interest cost and \$82,000 and \$164,000, respectively, of amortized prior service cost.

-20-

#### **Table of Contents**

## Note 13 – Commitments and Contingencies

#### Unconsolidated Debt

Total debt of unconsolidated joint ventures and entities was \$1.1 million and \$663,000 as of June 30, 2012 and December 31, 2011. Our share of unconsolidated debt, based on our ownership percentage, was \$356,000 and \$221,000 as of June 30, 2012 and December 31, 2011. This debt is guaranteed by one of our subsidiaries to the extent of our ownership percentage.

## Note 14 – Noncontrolling interests

Noncontrolling interests are composed of the following enterprises:

- Angelika Film Centers LLC ("AFC LLC") 50% membership interest owned by a subsidiary of iDNA, Inc.;
- Australia Country Cinemas Pty Ltd ("ACC") 25% noncontrolling interest owned by Panorama Cinemas for the 21st Century Pty Ltd.;
  - Coachella Land 50% interest owned by Mr. James J. Cotter, Sr.; and
  - Sutton Hill Properties, LLC 25% noncontrolling interest owned by SHC.

The components of noncontrolling interests are as follows (dollars in thousands):

		December
	June 30,	31,
	2012	2011
AFC LLC	\$1,419	\$1,125
Australian Country Cinemas	578	360
Coachella Land	2,699	
Sutton Hill Properties	(74	) (250 )
Noncontrolling interests in consolidated subsidiaries	\$4,622	\$1,235

-21-

## **Table of Contents**

The components of income attributable to noncontrolling interests are as follows (dollars in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2012	2011	2012	2011
AFC LLC	\$116	\$181	\$294	\$373
Australian Country Cinemas	9	62	72	136
Coachella Land	(34	)	(56	)
Elsternwick unincorporated joint venture		1		25
Sutton Hill Properties	(106	) (63	) (194	) (120
Net income (loss) attributable to noncontrolling interest	\$(15	) \$181	\$116	\$414

## Coachella Land Purchase

During the 2012 Quarter, Mr. James J. Cotter, our Chairman, Chief Executive Officer and controlling shareholder, contributed \$2.5 million of cash and \$255,000 of his 2011 bonus as his 50% share of the purchase price of a land parcel in Coachella, California. Pursuant to FASB ASC 810-10-05, we have consolidated Mr. Cotter's interest in the property and its expenses with that of our interest and shown his interest as a noncontrolling interest. See Note 6 – Property Acquired, Property Sold, Property Held for Sale, Property Held For and Under Development, and Property and Equipment.

Summary of Controlling and Noncontrolling Stockholders' Equity

A summary of the changes in controlling and noncontrolling stockholders' equity is as follows (dollars in thousands):

	Controlling	Noncontrolling	Total
	Stockholders'	Stockholders'	Stockholders'
	Equity	Equity	Equity
Equity at – January 1, 2012	\$ 123,752	\$ 1,235	\$ 124,987
Net income (loss)	(3)	116	113
Increase in additional paid in capital	521		521
Contributions from noncontrolling stockholders		3,275	3,275
Accumulated other comprehensive income (loss)	938	(4)	934
Equity at – June 30, 2012	\$ 125,208	\$ 4,622	\$ 129,830

-22-

#### **Table of Contents**

	Controlling	Noncontrolling	Total
	Stockholders'	Stockholders'	Stockholders'
	Equity	Equity	Equity
Equity at – January 1, 2011	\$ 111,787	\$ 852	\$ 112,639
Net income	14,952	414	15,366
Increase in additional paid in capital	94		94
Treasury stock purchased	(111		(111 )
Distributions to noncontrolling stockholders		(554)	(554)
Sale of noncontrolling interest		(148)	(148)
Accumulated other comprehensive income	11,661	24	11,685
Equity at – June 30, 2011	\$ 138,383	\$ 588	\$ 138,971

#### Note 15 – Common Stock

#### Common Stock Issuance

During the six months ended June 30, 2012 and 2011, we issued 155,925 and 174,825, respectively, of Class A Nonvoting shares to an executive employee associated with his prior years' stock grant, and, during the three months ended June 30, 2012, we issued 9,680 as a one-time stock grant of Class A Nonvoting shares to our employees valued at \$44,000 which we accounted for as compensation expense.

95,000 options were exercised during the six months ended June 30, 2012 having a realized value of \$136,000 for which we received \$308,000 of cash. There were no options exercised during the six months ended June 30, 2011.

#### Note 16 – Derivative Instruments

We are exposed to interest rate changes from our outstanding floating rate borrowings. We manage our fixed to floating rate debt mix to mitigate the impact of adverse changes in interest rates on earnings and cash flows and on the market value of our borrowings. From time to time, we may enter into interest rate hedging contracts, which effectively convert a portion of our variable rate debt to a fixed rate over the term of the interest rate swap. In the case of our Australian borrowings, we are presently required to swap no less than 75% of our drawdowns under our Australian Corporate Credit Facility into fixed interest rate obligations. In conjunction with this NAB Credit Facility, we entered into a five-year interest swap agreement, which swaps 100% of our variable rate loan based on BBSY for a 5.50% fixed rate loan, and we have contracted for balance step-downs that correspond with the loan's principal payments through the termination of the loan. Under our GE Capital Term Loan, we are required to swap no less than 50% of our variable rate drawdowns for the first three years of the loan agreement. We elected to swap 100% of the original loan balance on the GE Capital Term Loan and have contracted for balance step-downs that correspond with the loan's principal payments through December 31, 2013. For an explanation of the impact of these swaps on our interest paid for the periods, see Note 11 – Notes Payable.

#### **Table of Contents**

The following table sets forth the terms of our interest rate swap derivative instruments at June 30, 2012:

			Receive	
	Notional	Pay Fixed	Variable	
Type of Instrument	Amount	Rate	Rate	Maturity Date
Interest rate swap	\$31,406,000	1.340%	0.461%	December 31, 2013
Interest rate swap	\$84,959,000	5.500%	3.625%	June 30, 2016

In accordance with FASB ASC 815-10-35, Subsequent Valuation of Derivative Instruments and Hedging Instruments ("FASB ASC 815-10-35"), we marked our interest rate swap instruments to market on the consolidated balance sheet resulting in an increase in interest expense of \$1.8 million and \$1.5 million during the three and six months ended June 30, 2012, respectively, and an increase of \$1.5 million and \$1.7 million in interest expense during the three and six months ended June 30, 2011, respectively. At June 30, 2012 and December 31, 2011, we recorded the fair market value of our interest rate swaps of \$6.2 million and \$4.7 million, respectively, as other long-term liabilities. In accordance with FASB ASC 815-10-35, we have not designated any of our current interest rate swap positions as financial reporting hedges.

#### Note 17 – Fair Value of Financial Instruments

ASC 820-10 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The statement requires that assets and liabilities carried at fair value be classified and disclosed in one of the following three categories:

- Level 1: Quoted market prices in active markets for identical assets or liabilities.
- Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.
- Level 3: Unobservable inputs that are not corroborated by market data (were not used to value any of our assets requiring recurring measurements of fair value).

We used the following methods and assumptions to estimate the fair values of the assets and liabilities:

Level 1 Fair Value Measurements – are based on market quotes of our marketable securities.

Level 2 Fair Value Measurements – Interest Rate Swaps – The fair value of interest rate swaps are estimated based on market data and quotes from counter parties to the agreements which are corroborated by market data.

Level 3 Fair Value Measurements – Impaired Property – For assets measured on a non-recurring basis, such as real estate assets that are required to be recorded at fair value as a result of an impairment, our estimates of fair value are based on management's best estimate derived from evaluating market sales data for comparable properties developed by a third party appraiser and arriving at management's estimate of fair value based on such comparable data primarily based on properties with similar characteristics.

As of June 30, 2012 and December 31, 2011, we held certain items that are required to be measured at fair value on a recurring basis. These included cash equivalents, time deposits, available for sale securities, and interest rate derivative contracts. Cash equivalents consist of short-term, highly liquid, income-producing investments, all of which have maturities of 90 days or less. Time deposits are cash depository investments in which the maturity of the investments is greater than 90 days. Our available-for-sale securities primarily consist of investments associated with

the ownership of marketable securities in New Zealand and the U.S. Derivative instruments are related to our economic hedge of interest rates.

-24-

#### **Table of Contents**

The fair values of the interest rate swap agreements are determined using the market standard methodology of discounting the future cash payments and cash receipts on the pay and receive legs of the interest swap agreements that have the net effect of swapping the estimated variable rate note payment stream for a fixed rate payment stream over the period of the swap. The variable interest rates used in the calculation of projected receipts on the interest rate swap agreements are based on an expectation of future interest rates derived from observable market interest rate curves and volatilities. To comply with the provisions of ASC 820-10, we incorporate credit valuation adjustments to reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by our counterparties and us. However, as of June 30, 2012 and December 31, 2011, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuation and determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. The nature of our interest rate swap derivative instruments is described in Note 16 – Derivative Instruments.

We have consistently applied these valuation techniques in all periods presented and believe we have obtained the most accurate information available for the types of derivative contracts we hold. Additionally, there were no transfers of assets and liabilities between levels 1, 2, or 3 during the six months ended June 30, 2012.

We measure and record the following assets and liabilities at fair value on a recurring basis subject to the disclosure requirements of FASB ASC 820-20, Fair Value of Financial Instruments (dollars in thousands):

		Book Value		Fair Value	
Financial Instrument	Level	2012	2011	2012	2011
Time deposits	1	\$8,000	\$	\$8,000	\$
Investment in marketable securities	1	\$49	\$2,874	\$49	\$2,874
Interest rate swaps liability	2	\$6,219	\$4,722	\$6,219	\$4,722

We measure the following liabilities at fair value on a recurring basis subject to the disclosure requirements of FASB ASC 820-20, Fair Value of Financial Instruments (dollars in thousands):

	Boo	k Value		Fai	ir Value	
Financial Instrument	2012		2011	2012		2011
Notes payable	\$ 166,709	\$	172,701	\$ 160,476	\$	166,152
Notes payable to related party	\$ 9,000	\$	9,000	\$ N/A	\$	N/A
Subordinated debt	\$ 27,913	\$	27,913	\$ 11,525	\$	20,544

The fair value of notes payable to related party cannot be determined due to the related party nature of the terms of the notes payable.

-25-

#### **Table of Contents**

We estimated the fair value of our secured mortgage notes payable, our unsecured notes payable, trust preferred securities, and other debt instruments by performing discounted cash flow analyses using an appropriate market discount rate. We calculated the market discount rate by obtaining period-end treasury rates for fixed-rate debt, or LIBOR rates for variable-rate debt, for maturities that correspond to the maturities of our debt, adding appropriate credit spreads derived from information obtained from third-party financial institutions. These credit spreads take into account factors such as our credit standing, the maturity of the debt, whether the debt is secured or unsecured, and the loan-to-value ratios of the debt.

Note 18 - Subsequent Events

Lake Taupo Property Sale Agreement

On July 20, 2012 we entered into an agreement to sell our Lake Taupo property for \$3.9 million (NZ \$4.9 million). The transaction is subject to the satisfaction of several conditions. Accordingly, no assurances can be given that the sale will ultimately be completed. As of June 30, 2012, the property had a book value of \$2.1 million (NZ\$2.6 million) and is classified as held for sale on the accompanying balance sheet. The results of operations from the Lake Taupo property have been included in continuing operations as the contributed revenue and net income from this property was not significant to the consolidated statements of operations for the three and six month periods ended June 30, 2012 and 2011.

-26-

#### **Table of Contents**

Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations

We are an internationally diversified company principally focused on the development, ownership, and operation of entertainment and real property assets in the United States, Australia, and New Zealand. Currently, we operate in two business segments:

- cinema exhibition, through our 56 multiplex cinemas; and
- real estate, including real estate development and the rental of retail, commercial and live theater assets.

We believe that these two business segments can complement one another, as we can use the comparatively consistent cash flows generated by our cinema operations to fund the front-end cash demands of our real estate development business.

We manage our worldwide cinema exhibition businesses under various different brands:

- in the US, under the Reading, Angelika Film Center, Consolidated Amusements, and City Cinemas brands;
  - in Australia, under the Reading brand; and
  - in New Zealand, under the Reading and Rialto brands.

We continue to consider opportunities to expand our cinema operations, while at the same time continuing to cull those cinema assets which are underperforming or have unacceptable risk profiles on a go forward basis.

Although we have curtailed our real estate development activities, we remain opportunistic in our acquisitions of both cinema and real estate assets. Our business plan going forward is to continue the build-out of our existing development properties and to seek out additional, profitable real estate development opportunities while continuing to use and judiciously expand our presence in the cinema exhibition business by identifying, developing, and acquiring cinema properties when and where appropriate. In addition, we will continue to investigate potential synergistic acquisitions that may not readily fall into either of our two currently identified segments.

On January 10, 2012, Shadow View Land and Farming, LLC, a limited liability company owned by our Company, acquired a 202-acre property, zoned for the development of up to 843 single-family residential units, located in the City of Coachella, California. The property was acquired at a foreclosure auction for \$5.5 million. The property was acquired as a long-term investment in developable land. Half of the funds used to acquire the land were provided by James J. Cotter, our Chairman, Chief Executive Officer and controlling shareholder. Upon the approval of our Conflicts Committee, these funds were converted on January 18, 2012 into a 50% interest. The limited liability

company is administratively managed by our Company.

We continue to consider the potential sale of certain of our real estate assets. As part of this business strategy, on February 21, 2012, we sold the three properties in the Taringa area of Brisbane, Australia of approximately 1.1 acres for \$1.9 million (AUS\$1.8 million). Also, we continue to consider various methods to monetize all or at least the residential portion of our Burwood development site even though it cannot be classified as a property held for sale pursuant to FASB ASC 360-10-45. Additionally, we are currently reevaluating our options for the Cinemas 1, 2, 3 property with an intent to potentially redevelop rather than sell the property.

-27-

#### **Table of Contents**

#### **Results of Operations**

At June 30, 2012, we owned and operated 51 cinemas with 429 screens, had interests in certain unconsolidated joint ventures and entities that own an additional 3 cinemas with 29 screens and managed 2 cinemas with 9 screens. In real estate during the period, we (i) owned and operated four Entertainment Themed Retail Centers ("ETRCs") that we developed in Australia and New Zealand, (ii) owned the fee interests in four developed commercial properties in Manhattan and Chicago improved with live theaters comprising seven stages and ancillary retail and commercial space, (iii) owned the fee interests underlying one of our Manhattan cinemas, (iv) held for development an additional seven parcels aggregating approximately 129 acres located principally in urbanized areas of Australia and New Zealand, and (v) owned 50% of a 202-acre property, zoned for the development of up to 843 single-family residential units in Coachella, California.

Operating expense includes costs associated with the day-to-day operations of the cinemas and the management of rental properties, including our live theater assets. Our year-to-year results of operations were impacted by the fluctuation in the value of the Australian and New Zealand dollars vis-à-vis the US dollar resulting in an increase in results of operations for our foreign operations for 2012 compared to 2011.

The tables below summarize the results of operations for each of our principal business segments for the three ("2012 Quarter") and six ("2012 Six Months") months ended June 30, 2012 and the three ("2011 Quarter") and six ("2011 Six Months") months ended June 30, 2012, respectively (dollars in thousands):

	Cinema		Intersegmen	t
Three Months Ended June 30, 2012	Exhibition	Real Estate	Eliminations	s Total
Revenue	\$57,988	\$7,038	\$ (1,882	) \$63,144
Operating expense	48,347	2,645	(1,882	) 49,110
Depreciation & amortization	2,733	1,177		3,910
General & administrative expense	782	146		928
Segment operating income	\$6,126	\$3,070	\$	\$9,196
	Cinema		Intersegmen	t
FI 37 1 F 1 1 7 20 2011				
Three Months Ended June 30, 2011	Exhibition	Real Estate	Eliminations	
Three Months Ended June 30, 2011 Revenue	Exhibition \$62,236	Real Estate \$6,604	Eliminations \$ (1,667	
· ·				s Total
Revenue	\$62,236	\$6,604	\$ (1,667	5 Total ) \$67,173
Revenue Operating expense	\$62,236 49,901	\$6,604 2,594	\$ (1,667 (1,667	Total ) \$67,173 ) 50,828

-28-

## Table of Contents

			2012	2011
Reconciliation to net income attributable to Reading International	ational, Inc. sh	areholders:	Quarter	Quarter
Total segment operating income			\$9,196	\$11,184
Non-segment:				
Depreciation and amortization expense			97	7
General and administrative expense			3,398	3,880
Operating income			5,701	7,297
Interest expense, net			(5,683	) (5,406 )
Other income			68	91
Loss on sale of assets			(2	) (68 )
Income tax benefit (expense)			(259	) 13,774
Equity earnings of unconsolidated joint ventures and entities	es		399	269
Income from discontinued operations				1,656
Net income			\$224	\$17,613
Net (income) loss attributable to noncontrolling interests			15	(181)
Net income attributable to Reading International, Inc. comm	non shareholde	ers	\$239	\$17,432
	Cinema		Intersegmen	
Six Months Ended June 30, 2012	Exhibition	Real Estate	Elimination	
Revenue	\$115,390	\$14,171	\$ (3,765	) \$125,796
Operating expense	96,563	5,441	(3,765	) 98,239
Depreciation & amortization	5,563	2,405		7,968
General & administrative expense	1,484	325		1,809
Segment operating income	\$11,780	\$6,000	\$	\$17,780
	Cinema		Intersegmen	
Six Months Ended June 30, 2011	Cinema Exhibition	Real Estate	Elimination	
Six Months Ended June 30, 2011 Revenue		Real Estate \$13,040	•	
	Exhibition		Elimination	s Total
Revenue	Exhibition \$111,710	\$13,040	Elimination \$ (3,334	s Total ) \$121,416
Revenue Operating expense	Exhibition \$111,710 93,043	\$13,040 5,026	Elimination \$ (3,334 (3,334	Total ) \$121,416 ) 94,735
Revenue Operating expense Depreciation & amortization	Exhibition \$111,710 93,043 5,904	\$13,040 5,026 2,507	Elimination \$ (3,334 (3,334	Total ) \$121,416 ) 94,735 8,411

## **Table of Contents**

Reconciliation to net income (loss) attributable to Reading International, Inc. shareholders:	2012 Six Months	2011 Six Months	
Total segment operating income	\$17,780	\$16,596	
Non-segment:			
Depreciation and amortization expense	236	10	
General and administrative expense	6,937	7,316	
Operating income	10,607	9,270	
Interest expense, net	(9,443	) (9,337	)
Other income	23	74	
Loss on sale of assets	(2	) (68	)
Income tax benefit (expense)	(1,884	) 13,138	
Equity earnings of unconsolidated joint ventures and entities	812	633	
Income from discontinued operations		1,656	
Net income	\$113	\$15,366	
Net income attributable to noncontrolling interests	(116	) (414	)
Net income (loss) attributable to Reading International, Inc. common shareholders	\$(3	) \$14,952	

## Cinema Exhibition Segment

Included in the cinema exhibition segment above is revenue and expense from the operations of 51 cinema complexes with 429 screens during the 2012 Quarter and 51 cinema complexes with 416 screens during the 2011 Quarter and management fee income from 2 cinemas with 9 screens in both years. These results reflect the purchase of our CalOaks Cinema in Murrieta, California cinema with 17 screens in August 2011, the sale of our Elsternwick cinema in Australia with 5 screens in April 2011, and the closing of our Hastings, New Zealand cinema with 4 screens in January 2012. The following tables detail our cinema exhibition segment operating results for the three months ended June 30, 2012 and 2011, respectively (dollars in thousands):

	United		New	
Three Months Ended June 30, 2012	States	Australia	Zealand	Total
Admissions revenue	\$19,138	\$17,258	\$3,501	\$39,897
Concessions revenue	8,136	5,938	1,082	15,156
Advertising and other revenues	1,300	1,381	254	2,935
Total revenues	28,574	24,577	4,837	57,988
Cinema costs	23,431	18,447	3,728	45,606
Concession costs	1,281	1,189	271	2,741
Total operating expense	24,712	19,636	3,999	48,347
Depreciation and amortization	1,648	843	242	2,733
General & administrative expense	607	175		782
Segment operating income	\$1,607	\$3,923	\$596	\$6,126

-30-

#### **Table of Contents**

	United		New	
Three Months Ended June 30, 2011	States	Australia	Zealand	Total
Admissions revenue	\$20,419	\$19,985	\$3,274	\$43,678
Concessions revenue	7,988	6,434	904	15,326
Advertising and other revenues	1,428	1,629	175	3,232
Total revenues	29,835	28,048	4,353	62,236
Cinema costs	23,490	20,149	3,370	47,009
Concession costs	1,278	1,381	233	2,892
Total operating expense	24,768	21,530	3,603	49,901
Depreciation and amortization	1,606	1,096	298	3,000
General & administrative expense	539	130		669
Segment operating income	\$2,922	\$5,292	\$452	\$8,666

- Cinema revenue decreased for the 2012 Quarter by \$4.2 million or 6.8% compared to the same period in 2011. The 2012 Quarter decrease was primarily due to a decrease in U.S. and Australian box office attendance of 173,000 and a decrease in the average price per ticket of \$0.27 and \$0.42, respectively, related to the available film product in 2012 compared to the same period in 2011. This was exacerbated by the temporary closure of our Townsville cinema in Australia due to the renovation of the cinema during the quarter. This resulted in a decrease in box office revenue of \$4.0 million and a decrease in concessions and other revenue of \$724,000. The decrease in U.S. revenue was partially offset by new revenue from our CalOaks cinema which was acquired in August 2011. Our New Zealand admissions increased by 68,000 resulting in an increase in box office revenue of \$227,000 and an increase in concessions and other revenue of \$257,000 primarily as a result of the reopening of our Palms cinema in early January 2012. Both the Australian and New Zealand results were affected by a decrease in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).
- Operating expense decreased for the 2012 Quarter by \$1.6 million or 3.1% compared to the same period in 2011. This decrease followed the decreased revenues noted above associated with the overall decrease in box office admissions assisted by a decrease in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below). Overall, our operating expense as a percent of gross revenue increased from 80.2% to 83.4% primarily relating to the decrease in admissions which increased our labor per admit costs and from our fixed property rent costs relative to the aforementioned decrease in revenue.
- Depreciation expense decreased for the 2012 Quarter by \$267,000 or 8.9% compared to the same period in 2011 due to certain Australian cinema assets coming to the end of their depreciable lives in 2011.
- General and administrative costs increased for the 2012 Quarter by \$113,000 or 16.9% compared to the same period in 2011 due to an increase in payroll and travel related costs for our U.S. and Australian cinema circuits.
- For our statement of operations, the Australian and New Zealand quarterly average exchange rates decreased by 4.9% and 1.1%, respectively, since the 2011 Quarter, which had an impact on the individual components of our income statement.
- Because of the above, and driven by the decreased revenue, the cinema exhibition segment income decreased for the 2012 Quarter by \$2.5 million or 29.3% compared to the same period in 2011.

#### **Table of Contents**

The following tables detail our cinema exhibition segment operating results for the six months ended June 30, 2012 and 2011, respectively (dollars in thousands):

	United		New	
Six Months Ended June 30, 2012	States	Australia	Zealand	Total
Admissions revenue	\$38,662	\$34,676	\$6,664	\$80,002
Concessions revenue	15,784	11,910	1,958	29,652
Advertising and other revenues	2,548	2,767	421	5,736
Total revenues	56,994	49,353	9,043	115,390
Cinema costs	46,653	37,251	7,258	91,162
Concession costs	2,524	2,389	488	5,401
Total operating expense	49,177	39,640	7,746	96,563
Total operating expense	77,177	37,040	7,740	70,505
Depreciation and amortization	3,298	1,768	497	5,563
General & administrative expense	1,124	360		1,484
Segment operating income	\$3,395	\$7,585	\$800	\$11,780
	United		New	
Six Months Ended June 30, 2011	States	Australia	Zealand	Total
Admissions revenue	\$35,766	\$36,804	\$6,265	\$78,835
Concessions revenue				
	13,782	11,620	1,645	27,047
Advertising and other revenues	13,782 2,523	11,620 2,971	1,645 334	27,047 5,828
		,		
Advertising and other revenues	2,523	2,971	334	5,828
Advertising and other revenues	2,523	2,971	334	5,828
Advertising and other revenues Total revenues	2,523 52,071	2,971 51,395	334 8,244	5,828 111,710
Advertising and other revenues Total revenues Cinema costs	2,523 52,071 43,570	2,971 51,395 37,731	334 8,244 6,660	5,828 111,710 87,961
Advertising and other revenues Total revenues Cinema costs Concession costs	2,523 52,071 43,570 2,166	2,971 51,395 37,731 2,509	334 8,244 6,660 407	5,828 111,710 87,961 5,082
Advertising and other revenues Total revenues Cinema costs Concession costs	2,523 52,071 43,570 2,166	2,971 51,395 37,731 2,509	334 8,244 6,660 407	5,828 111,710 87,961 5,082
Advertising and other revenues Total revenues  Cinema costs Concession costs Total operating expense	2,523 52,071 43,570 2,166 45,736	2,971 51,395 37,731 2,509 40,240	334 8,244 6,660 407 7,067	5,828 111,710 87,961 5,082 93,043

• Cinema revenue increased for the 2012 Six Months by \$3.7 million or 3.3% compared to the same period in 2011. The 2012 Six Months increase was primarily due to an increase in U.S. and New Zealand box office attendance of 442,000 and 62,000, respectively. The uplift in box office admissions in the U.S. was primarily from the improved film product noted in the first quarter of 2012 and from the acquisition of our CalOaks cinema in August 2011 while the increase in New Zealand was primarily as a result of the reopening of our Palms cinema in early January 2012. These changes resulted in an increase in box office revenue of \$3.3 million and an increase in concessions and other revenue of \$2.4 million. Our New Zealand revenue was also impacted by an increase in the value of the New Zealand dollar compared to the U.S. dollar (see below) for the 2012 Six Months compared to the same period in 2011. Our Australian cinema revenue decreased by \$2.0 million primarily relating to a 64,000 decrease in admissions coupled with a \$0.44 decrease in the average ticket price per admission. This was exacerbated by the temporary closure of our Townsville cinema in Australia due to the renovation of the cinema during the quarter. As noted below, there was only a nominal change in the Australian dollar compared to the U.S. dollar for the comparable periods.

#### **Table of Contents**

- Operating expense increased for the 2012 Six Months by \$3.5 million or 3.8% compared to the same period in 2011. This increase followed the increased revenues noted above primarily relating to the improved film product in the first quarter of 2012 compared to 2011. The operating expense was also impacted by the increase in the value of the New Zealand dollar compared to the U.S. dollar (see below). Overall, our operating expense as a percent of gross revenue remained relatively stable at 83.7% compared to 83.3%.
- Depreciation expense decreased for the 2012 Six Months by \$341,000 or 5.8% compared to the same period in 2011 due to certain Australian cinema assets coming to the end of their depreciable lives in 2011.
- General and administrative costs increased for the 2012 Six Months by \$204,000 or 15.9% compared to the same period in 2011 due to an increase in payroll and travel related costs for our U.S. and Australian cinema circuits.
- For our statement of operations, the Australian average exchange rates decreased by 0.1% the 2012 Six Months while the New Zealand average exchange rates increased 3.4% for the 2012 Six Months compared to the 2011 Six Months, which had an impact on the individual components of our income statement.
- Because of the above, and driven by the increased revenue, the cinema exhibition segment income increased for the 2012 Six Months by \$297,000 or 2.6% compared to the same period in 2011.

## Real Estate Segment

The following tables detail our real estate segment operating results for the three months ended June 30, 2012 and 2011, respectively (dollars in thousands):

	United		New	
Three Months Ended June 30, 2012	States	Australia	Zealand	Total
Live theater rental and ancillary income	\$977	\$	\$	\$977
Property rental income	410	3,779	1,872	6,061
Total revenues	1,387	3,779	1,872	7,038
Live theater costs	523			523
Property rental cost	181	1,417	524	2,122
Total operating expense	704	1,417	524	2,645
Depreciation and amortization	76	781	320	1,177
General & administrative expense	15	118	13	146
Segment operating income	\$592	\$1,463	\$1,015	\$3,070

#### **Table of Contents**

	United		New	
Three Months Ended June 30, 2011	States	Australia	Zealand	Total
Live theater rental and ancillary income	\$698	\$	\$	\$698
Property rental income	437	3,621	1,848	5,906
Total revenues	1,135	3,621	1,848	6,604
Live theater costs	453			453
Property rental cost	88	1,563	490	2,141
Total operating expense	541	1,563	490	2,594
Depreciation and amortization	82	826	377	1,285
General & administrative expense	20	171	16	207
Segment operating income	\$492	\$1,061	\$965	\$2,518

- Real estate revenue increased for the 2012 Quarter by \$434,000 or 6.6% compared to the same period in 2011 primarily related to an increase in our live theater revenue of \$279,000 coupled with higher rents and occupancy associated with our Australian and New Zealand retail properties in 2012 compared to the same period in 2011. Both the Australian and New Zealand results were also affected by a decrease in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).
- Operating expense for the real estate segment increased for the 2012 Quarter by \$51,000 or 2.0% compared to the same period in 2011. This increase resulted from higher property tax costs for our U.S. operating properties and from legal costs incurred in 2012 associated with our old railroad properties; offset in part by, a decrease in the value of the Australian and New Zealand dollars compared to the U.S. dollar (see below).
- Depreciation expense decreased for the 2012 Quarter by \$108,000 or 8.4% compared to the same period in 2011 primarily due to certain Australian and New Zealand assets coming to the end of their depreciable lives in 2011.
- General and administrative costs decreased for the 2012 Quarter by \$61,000 or 29.5% compared to the same period in 2011 due to a decrease in costs associated with certain development properties.
- For our statement of operations, the Australian and New Zealand quarterly average exchange rates decreased by 4.9% and 1.1%, respectively, since the 2011 Quarter, which had an impact on the individual components of our income statement.
- As a result of the above, real estate segment income increased for the 2012 Quarter by \$552,000 or 21.9% compared to the same period in 2011.

-34-

#### **Table of Contents**

The following tables detail our real estate segment operating results for the six months ended June 30, 2012 and 2011, respectively (dollars in thousands):

	United		New			
Six Months Ended June 30, 2012	States	Australia	Zealand	Total		
Live theater rental and ancillary income	\$1,877	\$	\$	\$1,877		
Property rental income	829	7,637	3,828	12,294		
Total revenues	2,706	7,637	3,828	14,171		
Live theater costs	1,038			1,038		
Property rental cost	483	2,865	1,055	4,403		
Total operating expense	1,521	2,865	1,055	5,441		
Depreciation and amortization	154	1,598	653	2,405		
General & administrative expense	23	275	27	325		
Segment operating income	\$1,008	\$2,899	\$2,093	\$6,000		
	United		New			
Six Months Ended June 30, 2011	States	Australia	Zealand	Total		
Live theater rental and ancillary income		Australia \$		Total \$1,551		
Live theater rental and ancillary income Property rental income	States	\$ 6,940	Zealand			
Live theater rental and ancillary income	States \$1,551	\$	Zealand \$	\$1,551		
Live theater rental and ancillary income Property rental income Total revenues	States \$1,551 908 2,459	\$ 6,940	Zealand \$ 3,641	\$1,551 11,489 13,040		
Live theater rental and ancillary income Property rental income	States \$1,551 908 2,459	\$ 6,940 6,940	Zealand \$ 3,641	\$1,551 11,489		
Live theater rental and ancillary income Property rental income Total revenues  Live theater costs Property rental cost	States \$1,551 908 2,459	\$ 6,940 6,940	Zealand \$ 3,641 3,641	\$1,551 11,489 13,040		
Live theater rental and ancillary income Property rental income Total revenues  Live theater costs	States \$1,551 908 2,459	\$ 6,940 6,940	Zealand \$ 3,641 3,641	\$1,551 11,489 13,040		
Live theater rental and ancillary income Property rental income Total revenues  Live theater costs Property rental cost Total operating expense	States \$1,551 908 2,459 953 230 1,183	\$ 6,940 6,940  2,915 2,915	Zealand \$ 3,641 3,641  928 928	\$1,551 11,489 13,040 953 4,073 5,026		
Live theater rental and ancillary income Property rental income Total revenues  Live theater costs Property rental cost Total operating expense  Depreciation and amortization	States \$1,551 908 2,459 953 230	\$ 6,940 6,940  2,915	Zealand \$ 3,641 3,641  928	\$1,551 11,489 13,040 953 4,073		
Live theater rental and ancillary income Property rental income Total revenues  Live theater costs Property rental cost Total operating expense	States \$1,551 908 2,459 953 230 1,183	\$ 6,940 6,940  2,915 2,915	Zealand \$ 3,641 3,641  928 928	\$1,551 11,489 13,040 953 4,073 5,026		

- Real estate revenue increased for the 2012 Quarter by \$1.1 million or 8.7% compared to the same period in 2011. Our Australian and New Zealand real estate revenue increased primarily due to higher rents in 2012 compared to the same period in 2011 coupled with a year over year increase in the value of the New Zealand dollar compared to the U.S. dollar (see below). Also, our U.S. real estate revenue increased due to improved results from our live theater operations.
- Operating expense for the real estate segment increased for the 2012 Quarter by \$415,000 or 8.3% compared to the same period in 2011. This increase resulted from higher repair, maintenance, and insurance costs for our operating properties and from legal costs incurred in 2012 associated with our old railroad properties.
- Depreciation expense decreased for the 2012 Quarter by \$102,000 or 4.1% compared to the same period in 2011 primarily due to certain Australian and New Zealand assets coming to the end of their depreciable lives in 2011.
- General and administrative costs decreased for the 2012 Quarter by \$69,000 or 17.5% compared to the same period in 2011 due to a decrease in costs associated with certain development properties.

•

For our statement of operations, the Australian average exchange rates decreased by 0.1% the 2012 Six Months while the New Zealand average exchange rates increased 3.4% for the 2012 Six Months compared to the 2011 Six Months, which had an impact on the individual components of our income statement.

• As a result of the above, real estate segment income increased for the 2012 Quarter by \$887,000 or 17.3% compared to the same period in 2011.

-35-

#### **Table of Contents**

#### Corporate

## **Quarterly Results**

General and administrative expense includes expenses that are not directly attributable to other operating segments. General and administrative expense decreased by \$482,000 in the 2012 Quarter compared to the 2011 Quarter primarily related to the one-time additional labor costs incurred during 2011, associated with the transfer of our accounting functions from the U.S. and Australia to New Zealand during 2011 not being repeated in 2012.

Net interest expense increased by \$277,000 for the 2012 Quarter compared to the 2011 Quarter. The increase in interest expense during the 2012 Quarter was primarily due to larger increase in fair value of our interest rate swaps in 2012 than that noted for the same period in 2011 offset in part by a decrease in interest rates specifically from our Trust Preferred Securities. Effective May 1, 2012, the interest rate changed from a fixed rate of 9.22%, which was in effect for the past five years, to a variable rate of 3 month LIBOR plus 4.00%, which will reset each quarter through the end of the loan.

For the 2012 Quarter, our income tax expense was \$259,000 compared to an income tax benefit of \$13.8 million. The year over year change was primarily due to a one-time tax provision adjustment of \$14.4 million in 2011 caused by a reduction in the valuation allowance related to our Australian operations.

For the 2012 Quarter, we recorded an increase in our equity earnings of unconsolidated joint ventures and entities of \$130,000 primarily due to improved earnings from our Mt. Gravatt and Rialto Cinemas investments.

For the 2011 Quarter, we recorded an gain on the sale for our Elsternwick Cinema of \$1.7 million that is included in our income from discontinued operations.

#### Six Months Results

Depreciation expense increased by \$226,000 due to new IT systems, leasehold assets, and office assets implemented as a result of our new Wellington and Los Angeles offices.

General and administrative expense includes expenses that are not directly attributable to other operating segments. General and administrative expense decreased by \$379,000 in the 2012 Six Months compared to the 2011 Six Months due to the same reasons noted above for the quarterly results.

Net interest expense increased by \$106,000 for the 2012 Six Months compared to the 2011 Six Months. The increase in interest expense during the 2012 Six Months was primarily due to an increase in interest rates for our New Zealand debt in 2012 compared the same period in 2011 offset in part by a decrease in interest rates specifically from our Trust Preferred Securities. Effective May 1, 2012, the interest rate changed from a fixed rate of 9.22%, which was in effect for the past five years, to a variable rate of 3 month LIBOR plus 4.00%, which will reset each quarter through the end of the loan.

-36-

#### **Table of Contents**

The 2012 Six Months income tax expense was \$1.9 million compare to an income tax benefit of \$13.1 million for the 2011 Six Months. The year over year change primarily related to a one-time tax provision adjustment of \$14.4 million discussed for the 2012 Quarter.

For the 2012 Six Months, we recorded an increase in our equity earnings of unconsolidated joint ventures and entities of \$179,000 primarily due to improved earnings from our Mt. Gravatt and Rialto Cinemas investments.

For the 2011 Six Months, we recorded an gain on the sale for our Elsternwick Cinema of \$1.7 million that is included in our income from discontinued operations.

Net Income (Loss) Attributable to Reading International, Inc. Common Shareholders

We recorded a net income attributable to Reading International, Inc. common shareholders of \$239,000 for the 2012 Quarter compared to a net income of \$17.4 million for the 2011 Quarter and a net loss of \$3,000 for the 2012 Six Months compared to a net income of \$15.0 million for the 2011Six Months. As described above, the change from a net income to a net loss from 2012 to 2011 was primarily due to a one-time tax provision adjustment of \$14.4 million recorded in 2011.

Acquisition

Coachella, California Land Acquisition

On January 10, 2012, Shadow View Land and Farming, LLC, a limited liability company owned by our Company, acquired a 202-acre property, zoned for the development of up to 843 single-family residential units, located in the City of Coachella, California. The property was acquired at a foreclosure auction for \$5.5 million. The property was acquired as a long-term investment in developable land. Half of the funds used to acquire the land were provided by Mr. James J. Cotter, our Chairman, Chief Executive Officer and controlling shareholder. Upon the approval of our Conflicts Committee, these funds were converted on January 18, 2012 into a 50% interest. The limited liability company is administratively managed by our Company.

Business Plan, Capital Resources, and Liquidity

**Business Plan** 

Our cinema exhibition business plan is to continue to identify, develop, and acquire cinema properties, where reasonably available, that allow us to leverage our cinema expertise and technology over a larger operating base. Our real estate business plan is to continue development of our existing land assets to be sensitive to opportunities to convert our entertainment assets to higher and better uses, or, when appropriate, dispose of such assets. Because we believe that current economic conditions are not conducive to obtaining the pre-construction leasing commitments necessary to justify commencement of construction, we currently focus our development efforts on improving and enhancing land entitlements and negotiating with end users for build to suit projects. In addition, we review opportunities to monetize our assets where such action leads to a financially acceptable outcome. We will also continue to investigate potential synergistic acquisitions that may not readily fall into either of our two currently identified segments. For our U.S. cinema circuit, we anticipate completing negotiations for a leasing arrangement to

fund our \$15.0 million digital projection conversion by the end of August 2012 and to begin the six to twelve month implementation process at that time. Similarly, for our Australia and New Zealand circuits, we anticipate that we will either negotiate a similar leasing arrangement to that of the U.S. or purchase the equipment for approximately \$8.0 million and \$2.0 million, respectively, with our cash on hand and begin the implementation process during the fourth quarter of 2012.

-37-

#### **Table of Contents**

#### **Contractual Obligations**

The following table provides information with respect to the maturities and scheduled principal repayments of our secured debt and lease obligations at June 30, 2012 (in thousands):

	2012	2013	2014	2015	2016	T	hereafter	Total
Debt	\$ 7,242	\$ 22,200	\$ 93,949	\$ 43,318	\$ 	\$		\$ 166,709
Notes payable to related								
parties		9,000						9,000
Subordinated notes (trust								
preferred securities)							27,913	27,913
Pension liability	7	20	30	40	50		4,319	4,466
Lease obligations	14,611	29,308	25,955	21,938	20,468		87,270	199,550
Estimated interest on								
debt	6,388	10,547	6,607	2,293	1,261		13,244	40,340
Total	\$ 28,248	\$ 71,075	\$ 126,541	\$ 67,589	\$ 21,779	\$	132,746	\$ 447,978

We base estimated interest on long-term debt on the anticipated loan balances for future periods calculated against current fixed and variable interest rates.

We adopted FASB ASC 740-10-25, Income Taxes – Uncertain Tax Positions on January 1, 2007. As of adoption, the total amount of gross unrecognized tax benefits for uncertain tax positions was \$12.5 million decreasing to \$2.1 million as of June 30, 2012 mainly as a result of the settlement on January 6, 2011 of the Tax Audit/Litigation matter.

## Unconsolidated Debt

Total debt of unconsolidated joint ventures and entities was \$1.1 million and \$663,000 as of June 30, 2012 and December 31, 2011. Our share of unconsolidated debt, based on our ownership percentage, was \$356,000 and \$221,000 as of June 30, 2012 and December 31, 2011. This debt is guaranteed by one of our subsidiaries to the extent of our ownership percentage.

#### **Off-Balance Sheet Arrangements**

There are no off-balance sheet transactions, arrangements or obligations (including contingent obligations) that have, or are reasonably likely to have, a current or future material effect on our financial condition, changes in the financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources.

## Currency Risk

We are subject to currency risk because we conduct a significant portion of our business in Australia and New Zealand. Set forth below is a chart indicating the various exchange rates at certain points in time for the Australian and New Zealand Dollar vis-à-vis the US Dollar over the past 20 years.

-38-

#### **Table of Contents**

We do not engage in currency hedging activities. Rather, to the extent possible, we operate our Australian and New Zealand operations on a self-funding basis. Our policy in Australia and New Zealand is to match revenues and expenses, whenever possible, in local currencies. As a result, we have procured in local currencies the majority of our expenses in Australia and New Zealand. Due to the developing nature of our operations in Australia and New Zealand and our historic practice of funding our asset growth through local borrowings, our revenues are not yet significantly greater than our operating expenses and interest charges in these countries. As we continue to progress with our acquisition and development activities in Australia and New Zealand, the effect of variations in currency values will likely increase.

#### Liquidity and Capital Resources

Our ability to generate sufficient cash flows from operating activities in order to meet our obligations and commitments drives our liquidity position. This is further affected by our ability to obtain adequate, reasonable financing and/or to convert non-performing or non-strategic assets into cash.

Currently, our liquidity needs arise primarily from:

- capital expenditure needs for our expanding digital and 3D implementations (see below);
  - working capital requirements; and
    - debt servicing requirements.

For our U.S. cinema circuit, we anticipate completing negotiations for a leasing arrangement to fund our \$15.0 million digital projection conversion by the end of August 2012 and to begin the six to twelve month implementation process at that time. Similarly, for our Australia and New Zealand circuits, we anticipate that we will either negotiate a similar leasing arrangement to that of the U.S. or purchase the equipment for approximately \$8.0 million and \$2.0 million, respectively, with our cash on hand and begin the implementation process during the fourth quarter of 2012.

-39-

#### **Table of Contents**

Short-Term and Long-Term Debt

Cinemas 1, 2, 3 Term Loan

On June 28, 2012, Sutton Hill Properties LLC ("SHP"), one of our consolidated subsidiaries, paid off its Eurohypo AG, New York Branch loan with a new \$15.0 million term loan (the "Sovereign Bank Loan") from Sovereign Bank, N.A. The terms of the Sovereign Bank Loan require interest only payments at LIBOR plus a 5.00% margin to be calculated and paid monthly. The Sovereign Bank Loan has a one-year term ending on June 27, 2013, with a one year extension option to June 26, 2014 subject to an extension fee equal to 1% of the ending principal balance and a compliance requirement with certain special covenants. See Note 11 – Notes Payable.

#### Renewed New Zealand Credit Facility

On February 8, 2012, we received an approved amendment from Westpac renewing our existing \$36.9 million (NZ\$45.0 million) New Zealand credit facility with a 3-year credit facility. The renewed facility calls for a decrease in the overall facility by \$4.1 million (NZ\$5.0 million) to \$32.8 million (NZ\$40.0 million) and an increase in the facility margin of 0.55% to 2.0%. No other significant changes to the facility were made.

## Liquidity Requirements

## Liberty Theatre Term Loans

As our Liberty Theater Term Loans are due to mature on April 1, 2013, the June 30, 2012 outstanding balance of this debt of \$6.5 million is classified as current on our balance sheet. We intend to refinance the property's debt with similar financing.

## Tax Settlement Liability

As indicated in our 2011 Annual Report, in accordance with the agreement between the U.S. Internal Revenue Service and our subsidiary, Craig Corporation, we are obligated to pay \$290,000 per month, \$3.5 million per year, in settlement for our tax liability for tax year ending June 30, 1997.

For the abovementioned liabilities, we believe that we have sufficient borrowing capacity under our various credit facilities, together with our \$30.7 million of cash and time deposits, to meet our anticipated short-term working capital requirements for the next twelve months.

#### **Operating Activities**

Cash provided by operations was \$8.2 million in the 2012 Six Months compared to \$10.1 million in the 2011 Six Months. The year-to-year decrease in cash provided by operations of \$1.9 million was due primarily to a \$1.0 million increase in operational cash flows offset by a \$2.9 million change in operating assets and liabilities.

-40-

#### **Table of Contents**

#### **Investing Activities**

Cash used in investing activities for the 2012 Six Months was \$13.5 million compared to \$387,000 of cash provided by investing activities for the 2011 Six Months, a change of \$13.9 million. The \$13.5 million of cash used in investing activities for the 2012 Six Months was primarily related to:

- \$3.2 million in property enhancements to our existing properties;
  - \$8.0 million to purchase time deposits;
  - \$1.8 million to purchase a note receivable; and
- \$5.5 million for the purchase of the Coachella land acquisition;

offset by

- \$33,000 of a change in restricted cash;
- \$1.9 million of proceeds from the sale of our Taringa properties; and
  - \$3.0 million of proceeds from the sale of marketable securities.

The \$387,000 of cash provided by investing activities for the 2011 Six Months was primarily related to:

- \$3.2 million in property enhancements to our existing properties;
- \$5.0 million for the purchase of notes receivable including \$2.8 million for the purchase of mortgage notes receivable and \$2.3 million for the note receivable securitized by certain cinema leases; and
  - \$136,000 of a change in restricted cash;

offset by

- \$123,000 of proceeds from the sale of marketable securities;
- \$6.8 million of proceeds from the pay off of a long-term other receivable; and
- \$1.9 million of net proceeds from the sale of our 66.7% share of the 5-screen Elsternwick Classic cinema located in Melbourne, Australia.

#### Financing Activities

Cash used in financing activities for the 2012 Six Months was \$3.4 million compared to \$8.5 million for the same period in 2011 resulting in a change of \$5.0 million. The \$3.4 million in cash used in financing activities during the 2012 Six Months was primarily related to:

• \$15.9 million of new borrowing including \$14.6 million of loan proceeds from our new Cinemas 1, 2, 3 loan net of \$445,000 of capitalized borrowing costs and \$945,000 of borrowing from our Bank of America line of credit;

- \$3.3 million in noncontrolling interests' contributions; and
- \$308,000 of proceeds from the exercise of employee stock options;

-41-

#### **Table of Contents**

offset by

• \$22.5 million of loan repayments including \$15.0 million to pay off our Eurohypo Cinemas 1, 2, 3 loan, \$3.3 million in payments on our GE Capital Loan and \$3.6 million in payments on our NAB term debt.

The \$8.5 million in cash used in financing activities during the 2011 Six Months was primarily related to:

• \$104.6 million of new borrowing including \$104.2 million of loan proceeds from our new NAB loan net of \$684,000 of capitalized borrowing costs and \$1.1 million of borrowing from our New Zealand credit facility;

#### offset by

- \$112.4 million of loan repayments including the \$105.8 million payoff of our Australian BOSI loan, \$4.3 million in loan repayment on our GE Capital Loan, and \$2.0 million pay down of our Nationwide Notes;
  - \$111,000 of repurchase of Class A Nonvoting Common Stock; and
    - \$554,000 in noncontrolling interests' distributions.

## **Critical Accounting Policies**

The SEC defines critical accounting policies as those that are, in management's view, most important to the portrayal of the company's financial condition and results of operations and the most demanding in their calls on judgment. Although accounting for our core business of cinema and live theater exhibition with a real estate focus is relatively straightforward, we believe our most critical accounting policies relate to:

- impairment of long-lived assets, including goodwill and intangible assets;
  - tax valuation allowance and obligations; and
    - legal and environmental obligations.

We discuss these critical accounting policies in our 2011 Annual Report and advise you to refer to that discussion.

#### Financial Risk Management

Our internally developed risk management procedure, seeks to minimize the potentially negative effects of changes in currency exchange rates and interest rates on the results of operations. Our primary exposure to fluctuations in the financial markets is currently due to changes in currency exchange rates between U.S and Australia and New Zealand, and interest rates.

As our operational focus continues to shift to Australia and New Zealand, unrealized foreign currency translation gains and losses could materially affect our financial position. We currently manage our currency exposure by creating, whenever possible, natural hedges in Australia and New Zealand. This involves local country sourcing of goods and services as well as borrowing in local currencies.

Our exposure to interest rate risk arises out of our long-term debt obligations. Consistent with our internally developed guidelines, we seek to reduce the negative effects of changes in interest rates by changing the character of the interest rate on our long-term debt, converting a variable rate into a fixed rate. Our internal procedures allow us to

enter into derivative contracts on certain borrowing transactions to achieve this goal. Our Australian credit facilities provide for floating interest rates but require that not less than a certain percentage of the loans be swapped into fixed rate obligations using derivative contracts.

-42-

#### **Table of Contents**

In accordance with FASB ASC 815-10-35, Subsequent Valuation of Derivative Instruments and Hedging Instruments ("FASB ASC 815-10-35"), we marked our interest rate swap instruments to market on the consolidated balance sheet resulting in an increase in interest expense of \$1.8 million and \$1.5 million during the three and six months ended June 30, 2012, respectively, and an increase of \$1.5 million and \$1.7 million in interest expense during the three and six months ended June 30, 2011, respectively. At June 30, 2012 and December 31, 2011, we recorded the fair market value of our interest rate swaps of \$6.2 million and \$4.7 million, respectively, as other long-term liabilities. In accordance with FASB ASC 815-10-35, we have not designated any of our current interest rate swap positions as financial reporting hedges.

#### Inflation

We continually monitor inflation and the effects of changing prices. Inflation increases the cost of goods and services used. Competitive conditions in many of our markets restrict our ability to recover fully the higher costs of acquired goods and services through price increases. We attempt to mitigate the impact of inflation by implementing continuous process improvement solutions to enhance productivity and efficiency and, as a result, lower costs and operating expenses. In our opinion, we have managed the effects of inflation appropriately, and, as a result, it has not had a material impact on our operations and the resulting financial position or liquidity.

## Litigation

We are currently, and are from time to time, involved with claims and lawsuits arising in the ordinary course of our business. Some examples of the types of claims are:

- contractual obligations;
  - insurance claims:
    - IRS claims;
- employment matters;
- environmental matters; and
  - anti-trust issues.

Where we are the plaintiffs, we expense all legal fees on an on-going basis and make no provision for any potential settlement amounts until received. In Australia, the prevailing party is entitled to recover its attorneys' fees, which typically work out to be approximately 60% of the amounts actually spent where first class legal counsel is engaged at customary rates. Where we are a plaintiff, we have likewise made no provision for the liability for the defendant's attorneys' fees in the event we are determined not to be the prevailing party.

Where we are the defendants, we accrue for probable damages, which insurance may not cover, as they become known and can be reasonably estimated. In our opinion, any claims and litigation in which we are currently involved are not reasonably likely to have a material adverse effect on our business, results of operations, financial position, or liquidity. However, we do not give any assurance as to the ultimate outcome of such claims and litigation. The resolution of such claims and litigation could be material to our operating results for any particular period, depending on the level of income for such period. There have been no material changes to our litigation exposure since our 2011 Annual Report.

#### **Table of Contents**

## Forward-Looking Statements

Our statements in this interim quarterly report contain a variety of forward-looking statements as defined by the Securities Litigation Reform Act of 1995. Forward-looking statements reflect only our expectations regarding future events and operating performance and necessarily speak only as of the date the information was prepared. No guarantees can be given that our expectation will in fact be realized, in whole or in part. You can recognize these statements by our use of words such as, by way of example, "may," "will," "expect," "believe," and "anticipate" or other similar terminology.

These forward-looking statements reflect our expectation after having considered a variety of risks and uncertainties. However, they are necessarily the product of internal discussion and do not necessarily completely reflect the views of individual members of our Board of Directors or of our management team. Individual Board members and individual members of our management team may have different views as to the risks and uncertainties involved, and may have different views as to future events or our operating performance.

Among the factors that could cause actual results to differ materially from those expressed in or underlying our forward-looking statements are the following:

- With respect to our cinema operations:
- o The number and attractiveness to movie goers of the films released in future periods;
  - o The amount of money spent by film distributors to promote their motion pictures;
- o The licensing fees and terms required by film distributors from motion picture exhibitors in order to exhibit their films:
  - o The continued willingness of moviegoers to spend money on our concession items;
- o The comparative attractiveness of motion pictures as a source of entertainment and willingness and/or ability of consumers (i) to spend their dollars on entertainment and (ii) to spend their entertainment dollars on movies in an outside the home environment;
- o The extent to which we encounter competition from other cinema exhibitors, from other sources of outside of the home entertainment, and from inside the home entertainment options, such as "home theaters" and competitive film product distribution technology such as, by way of example, cable, satellite broadcast, DVD and VHS rentals and sales, and so called "movies on demand":
  - o the extent to which we can digitalize our cinema circuit compared to our competitors; and
- o The extent to and the efficiency with which, we are able to integrate acquisitions of cinema circuits with our existing operations.
  - With respect to our real estate development and operation activities:
- o The rental rates and capitalization rates applicable to the markets in which we operate and the quality of properties that we own:

- o The extent to which we can obtain on a timely basis the various land use approvals and entitlements needed to develop our properties;
  - o The risks and uncertainties associated with real estate development;
    - o The availability and cost of labor and materials;
    - o Competition for development sites and tenants;
      - o Environmental remediation issues; and
  - o The extent to which our cinemas can continue to serve as an anchor tenant who will, in turn, be influenced by the same factors as will influence generally the results of our cinema operations.

-44-

#### **Table of Contents**

- With respect to our operations generally as an international company involved in both the development and operation of cinemas and the development and operation of real estate; and previously engaged for many years in the railroad business in the United States:
- o Our ongoing access to borrowed funds and capital and the interest that must be paid on that debt and the returns that must be paid on such capital;
  - o The relative values of the currency used in the countries in which we operate;
    - o Changes in government regulation;
- o Our labor relations and costs of labor (including future government requirements with respect to pension liabilities, disability insurance and health coverage, and vacations and leave);
- o Our exposure from time to time to legal claims and to uninsurable risks such as those related to our historic railroad operations, including potential environmental claims and health related claims relating to alleged exposure to asbestos or other substances now or in the future, recognized as being possible causes of cancer or other health related problems;
- o Changes in future effective tax rates and the results of currently ongoing and future potential audits by taxing authorities having jurisdiction over our various companies; and
  - o Changes in applicable accounting policies and practices.

The above list is not necessarily exhaustive, as business is by definition unpredictable and risky, and subject to influence by numerous factors outside of our control such as changes in government regulation or policy, competition, interest rates, supply, technological innovation, changes in consumer taste and fancy, weather, and the extent to which consumers in our markets have the economic wherewithal to spend money on beyond-the-home entertainment.

Given the variety and unpredictability of the factors that will ultimately influence our businesses and our results of operation, it naturally follows that no guarantees can be given that any of our forward-looking statements will ultimately prove to be correct. Actual results will undoubtedly vary and there is no guarantee as to how our securities will perform either when considered in isolation or when compared to other securities or investment opportunities.

Finally, we undertake no obligation to update publicly or to revise any of our forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable law. Accordingly, you should always note the date to which our forward-looking statements speak.

Additionally, certain of the presentations included in this interim quarterly report may contain "non-GAAP financial measures." In such case, a reconciliation of this information to our GAAP financial statements will be made available in connection with such statements.

-45-

#### **Table of Contents**

Item 3 – Quantitative and Qualitative Disclosure about Market Risk

The SEC requires that registrants include information about potential effects of changes in currency exchange and interest rates in their filings. Several alternatives, all with some limitations, have been offered. We base the following discussion on a sensitivity analysis, which models the effects of fluctuations in currency exchange rates and interest rates. This analysis is constrained by several factors, including the following:

- It is based on a single point in time; and
- It does not include the effects of other complex market reactions that would arise from the changes modeled.

Although the results of such an analysis may be useful as a benchmark, they should not be viewed as forecasts.

At June 30, 2012, approximately 55% and 17% of our assets were invested in assets denominated in Australian dollars (Reading Australia) and New Zealand dollars (Reading New Zealand), respectively, including approximately \$14.2 million in cash and cash equivalents. At December 31, 2011, approximately 57% and 16% of our assets were invested in assets denominated in Australian dollars (Reading Australia) and New Zealand dollars (Reading New Zealand) including approximately \$19.8 million in cash and cash equivalents.

Our policy in Australia and New Zealand is to match revenues and expenses, whenever possible, in local currencies. As a result, we have procured in local currencies a majority of our expenses in Australia and New Zealand. Due to the developing nature of our operations in Australia and New Zealand, our revenue is not yet significantly greater than our operating and interest expenses. Despite this natural hedge, recent movements in foreign currencies have had an effect on our current earnings. Although foreign currency has had a nominal effect on our current earnings, the effect of the translation adjustment on our assets and liabilities noted in our other comprehensive income was an increase of \$3.2 million and \$789,000 for the three and six months ended June 30, 2012, respectively. As we continue to progress our acquisition and development activities in Australia and New Zealand, we cannot assure you that the foreign currency effect on our earnings will be negligible in the future.

Historically, our policy has been to borrow in local currencies to finance the development and construction of our ETRCs in Australia and New Zealand whenever possible. As a result, the borrowings in local currencies have provided somewhat of a natural hedge against the foreign currency exchange exposure. Even so, and as a result of our issuance of fully subordinated notes (TPS) in 2007, and their subsequent partial repayment, approximately 57% and 46% of our Australian and New Zealand assets, respectively, remain subject to such exposure unless we elect to hedge our foreign currency exchange between the US and Australian and New Zealand dollars. If the foreign currency rates were to fluctuate by 10% the resulting change in Australian and New Zealand assets would be \$13.3 million and \$3.3 million, respectively, and the change in our quarterly net income (loss) would be \$81,000 and \$104,000, respectively. Presently, we have no plan to hedge such exposure.

We record unrealized foreign currency translation gains or losses that could materially affect our financial position. As of June 30, 2012 and December 31, 2011, we have recorded a cumulative unrealized foreign currency translation gain of approximately \$60.9 million and \$60.1 million, respectively.

-46-

## **Table of Contents**

Historically, we maintain most of our cash and cash equivalent balances in short-term money market instruments with original maturities of three months or less. Due to the short-term nature of such investments, a change of 1% in short-term interest rates would not have a material effect on our financial condition.

While we have typically used fixed rate financing (secured by first mortgages) in the U.S., fixed rate financing is typically not available to corporate borrowers in Australia and New Zealand. The majority of our Australian and New Zealand bank loans have variable rates. The Australian facility provides for floating interest rates, but requires that not less than a certain percentage of the loan be swapped into fixed rate obligations (see Financial Risk Management above). If we consider the interest rate swaps, a 1% increase or decrease in short-term interest rates would have resulted in approximately \$56,000 increase or decrease in our 2012 Quarter's Australian and New Zealand interest expense.

-47-

#### **Table of Contents**

#### Item 4 – Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures, as such, term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based on this evaluation, our principal executive officer and our principal financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this quarterly report.

## Changes in Internal Control over Financial Reporting

No change in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the quarter ended June 30, 2012 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

-48-

#### **Table of Contents**

#### PART II - Other Information

#### Item 1 – Legal Proceedings

For a description of legal proceedings, please refer to Item 3 entitled Legal Proceedings contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

Item 1A - Risk Factors

There have been no material changes in risk factors as previously disclosed in our annual report on Form 10-K filed on March 15, 2012 with the SEC for the fiscal year ended December 31, 2011.

Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds

For a description of grants of stock to certain executives, see the Stock Based Compensation section under see Note 2 – Equity and Stock-Based Compensation, above.

Item 3 – Defaults upon Senior Securities

None.

Item 5 – Other Information

None.

#### Item 6 - Exhibits

- 10.1 Amended and Restated Note dated June 28, 2012 among Sutton Hill Properties, LLC in favor of Sovereign Bank, N.A., amending Promissory Note dated June 27, 2007, by Sutton Hill Properties, LLC in favor of Eurohypo AG, New York Branch (filed herewith).
- Amended and Restated Mortgage, Assignment of Leases and Rents, Security Agreement, and Fixture Filing ("Agreement") dated June 28, 2012 among Sutton Hill Properties, LLC in favor of Sovereign Bank, N.A., amending Agreement dated June 27, 2007, by Sutton Hill Properties, LLC in favor of Eurohypo AG, New York Branch (filed herewith).
- 31.1 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
- 31.2 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.
- Certifications Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, filed herewith.

-49-

## **Table of Contents**

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## READING INTERNATIONAL, INC.

Date: August 9, 2012 By: /s/ James J. Cotter

James J. Cotter

Chief Executive Officer

Date: August 9, 2012 By: /s/ Andrzej Matyczynski

Andrzej Matyczynski Chief Financial Officer

-50-

## Table of Contents