## FENTURA FINANCIAL INC

Form 10-Q
November 14, 2002

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 

FORM 10-Q

## [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES AND EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2002
OR

## [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE EXCHANGE ACT

 For the transition period from $\qquad$ to $\qquad$Commission file number 0-23550
Fentura Financial, Inc.
(Exact name of registrant as specified in its charter)
Michigan (State or other jurisdiction of incorporation or organization)

One Fenton Sq, P.O. Box 725, Fenton, Michigan 48430
(Address of Principal Executive Offices)
(810) 629-2263
(Registrant's telephone number)
Check whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. $\underline{X}$ Yes _ No

## APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: October 17, 2002

Class - Common Stock Shares Outstanding - 1,728,120
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## Item 1. Consolidated Financial Statements

## Fentura Financial, Inc.

## Consolidated Balance Sheets

| (000's omitted Except share data) | SEPT | 30, |
| :--- | :--- | :--- |

```
LIABILITIES
    Deposits:
    Non-interest bearing deposits $47,087 $42,524
        Interest bearing deposits
            Total deposits
    Short-term borrowings
    Federal Home Loan Bank Advances
    Accrued taxes, interest and other liabilities
            Total liabilities
SHAREHOLDERS' EQUITY
    Common stock - no par value
    1,725,589 shares issued (1,735,496 in Dec. 2001)
    Retained earnings 
    Retained earnings 
        Total shareholders' equity
        30,350 30,664
        8,776 7,677
\begin{tabular}{rr}
30,350 & 30,664 \\
8,776 & 7,677 \\
249 & 92 \\
39,375 & 38,433
\end{tabular}
```

```
See notes to consolidated financial statements.
```


## Fentura Financial, Inc.

## Consolidated Statements of Income (Unaudited)

```
(000's omitted except per share data)
INTEREST INCOME
Interest and fees on loans
Interest and dividends on
        securities:
        Taxable
        Tax-exempt
    Interest on federal funds sold
            Total interest income
    INTEREST EXPENSE
    Deposits
    Short-term borrowings
            Total interest expense
```

    NET INTEREST INCOME
    Provision for loan losses
        Net interest income after
            Provision for loan losses
    NON-INTEREST INCOME
        Service charges on deposit accounts
        Trust income
    Other operating income
$661 \quad 511$
147
159
other operating income
311
Gain on sale of loans 270170
Gain on sale of securities
Total non-interest income
NON-INTEREST EXPENSE
Salaries and benefits
Occupancy of bank premises
Equipment expense
Other operating expenses
Total non-interest expense

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INCOME BEFORE TAXES
Applicable income taxes

NET INCOME

Per share:
Net income - basic

Net income - diluted

Cash dividends declared
$=====\quad=====$
$\$ 0.53 \quad \$ 0.46$

$=====\quad=====$
$\$ 0.23 \quad \$ 0.22$
$=====\quad====$
See notes to consolidated financial statements.

## Fentura Financial, Inc.

Consolidated Statements of Changes in Shareholders' Equity (Unaudited)
Nine Months
Ended

## Fentura Financial, Inc. Consolidated Statements of Cash Flows (Unaudited)

|  | Nine Mon Septem | $\begin{aligned} & \text { Ended } \\ & 30, \end{aligned}$ |
| :---: | :---: | :---: |
| (000's omitted) |  |  |
|  | 2002 | 2001 |
| OPERATING ACTIVITIES: |  |  |
| Net income | \$2,296 | \$2,567 |
| Adjustments to reconcile net income to cash |  |  |
| Provided by Operating Activities: |  |  |
| Depreciation and amortization | 761 | 672 |
| Provision for loan losses | 209 | 572 |
| Amortization (accretion) on securities | 373 | (5) |
| Loans originated for sale | $(32,917)$ | $(30,542)$ |
| Proceeds from the sale of loans | 31,712 | 29,924 |
| Gain on sale of securities | 0 | (317) |
| Gain on sales of loans | ( 562 ) | (403) |
| Net increase in bank owned life insurance | $(3,646)$ | 0 |
| Net (increase) decrease in interest receivable \& other assets | (121) | 554 |
| Net increase (decrease) in interest payable \& other liabilities | 399 | (532) |
| Total Adjustments | $(3,792)$ | (77) |
| Net Cash Provided By (Used In) Operating Activities | $(1,496)$ | 2,490 |
| Cash Flows From Investing Activities: |  |  |
| Proceeds from maturities of securities - HTM | 5,193 | 3,773 |
| Proceeds from maturities of securities - AFS | 4,888 | 4,074 |
| Proceeds from calls of securities - AFS | 9,935 | 18,596 |
| Proceeds from sales of securities - AFS | 0 | 10,431 |
| Purchases of securities - HTM | $(4,444)$ | $(1,738)$ |
| Purchases of securities - AFS | $(18,621)$ | $(19,613)$ |
| Net increase in loans | $(7,201)$ | $(8,321)$ |
| Capital expenditures | $(1,539)$ | $(2,263)$ |
| Net Cash Provided By (Used in) Investing Activities | $(11,789)$ | 4,939 |
| Cash Flows From Financing Activities: |  |  |

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| Net increase (decrease) in deposits | 18,180 | 27,739 |
| :---: | :---: | :---: |
| Net increase (decrease) in borrowings | (615) | $(3,193)$ |
| Purchase of 16,749 shares of stock | (425) | 0 |
| Proceeds from stock issuance | 111 | 277 |
| Cash dividends | $(1,197)$ | $(1,141)$ |
| Net Cash Provided By (Used In) Financing Activities | 16,054 | 23,682 |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | \$2,769 | \$31, 111 |
| CASH AND CASH EQUIVALENTS - BEGINNING | \$41,838 | \$20,709 |
| CASH AND CASH EQUIVALENTS - ENDING | \$44,607 | \$51, 820 |
| CASH PAID FOR: |  |  |
| INTEREST | \$4,093 | \$7,278 |
| INCOME TAXES | \$1,060 | \$1,518 |
| See notes to consolidated financial statements. |  |  |

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## Fentura Financial, Inc. <br> Consolidated Statements of Comprehensive Income (Unaudited)

(000's Omitted)
Net Income
Other comprehensive income (loss), net of tax:
Unrealized holding gains (losses) arising
$\quad$ during period
Less: reclassification adjustment for
$\quad$ gains included in net income

| Three Months Ended | Nine Months End |  |
| :---: | :---: | :---: |
| September 30, | September | 30, |
| 2002 | 2001 | 2002 |

## Fentura Financial, Inc.

Notes to Consolidated Financial Statements (Unaudited)

## Note 1. Basis of presentation

The consolidated financial statements include Fentura Financial, Inc. (the Corporation) and its wholly owned subsidiaries, The State Bank in Fenton, Michigan and Davison State Bank in Davison, Michigan (the Banks). Intercompany transactions and balances are eliminated in consolidation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and the instructions for Form - 10Q and Article 10 of Regulation S-X. Accordingly, they do not include all of

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the information and notes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine months ended September 30, 2002 are not necessarily indicative of the results that may be expected for the year ending December 31, 2002. For further information, refer to the consolidated financial statements and footnotes thereto included in the Corporation s annual report on Form 10-K for the year ended December 31, 2001.

Reclassifications: Some items in the prior year financial statements were reclassified to conform to the current presentation.

## Note 2. Earnings per common share

A reconciliation of the numerators and denominators used in the computation of basic earnings per common share and diluted earnings per common share is presented below. Earnings per common share are presented below for the three months and nine months ended September 30, 2002 and 2001:

|  | Three Mon <br> Sept <br> 2002 | $\begin{aligned} & \text { Ended } \\ & 30, \\ & \quad 2001 \end{aligned}$ | $\begin{aligned} & \text { Nine Mor } \\ & \text { Septer } \\ & 2002 \end{aligned}$ | $\begin{gathered} \text { s Ende } \\ \text { r } 30, \\ 20 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Basic Earnings Per Common Share: Numerator |  |  |  |  |
| Net Income | \$927,000 | \$806,000 | \$2,296,000 | \$2,56 |
| Denominator |  |  |  |  |
| Weighted average common shares Outstanding | 1,733,535 | 1,730,576 | 1,735,080 | 1,72 |
| Basic earnings per common share | \$0.53 | \$0.47 | \$1.32 |  |
| Diluted Earnings Per Common Share: Numerator |  |  |  |  |
| Net Income | \$ 927,000 | \$ 806,000 | \$2,296,000 | \$2,56 |
| Denominator |  |  |  |  |
| Weighted average common shares Outstanding for basic earnings per Common share | 1,733,535 | 1,730,576 | 1,735,080 | 1,72 |
| Add: Dilutive effects of assumed |  |  |  |  |
| Exercises of stock options | 5,566 | 3,528 | 4,723 |  |



Stock options for 6,841 and 6,975 shares of common stock for the three-month and nine-month periods ended September 30, 2002 and 2001 were not considered in computing diluted earnings per common share because they were not dilutive.

## Note 3. Commitments and contingencies

There are various contingent liabilities that are not reflected in the financial statements including claims and legal actions arising in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the ultimate disposition of these matters is not expected to have a material effect on the Corporation s consolidated financial condition or results of operations.

## Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

## Results of Operations

As indicated in the income statement, earnings for the nine months ended September 30, 2002 were $\$ 2,296,000$ compared to $\$ 2,567,000$ for the same period in 2001. Net income for the third quarter of 2002 was $\$ 927,000$ compared to $\$ 806,000$ for the same period in 2001. Earnings increased in the third quarter due to an increase in non-interest income and an increase in net interest income. Earnings decreased on a year to date basis due to a decrease in net interest income and slightly higher non-interest expenses. The Corporation continues to focus on core banking activities and new opportunities in current and surrounding markets. Management believes that the softening of the economy that began in 2001 and projected economic uncertainty may continue to place pressure on net interest income and asset quality.

The banking industry uses standard performance indicators to help evaluate a banking institution s performance. Return on average assets is one of these indicators. For the nine months ended September 30, 2002 the Corporation s return on average assets (annualized) was $0.99 \%$ compared to $1.12 \%$ for the same period in 2001. Net income per share - basic and diluted was $\$ 1.32$ in the first nine months of 2002 compared to $\$ 1.49$ for net income per share basic and $\$ 1.48$ for net income per share diluted for the same period in 2001.

## Net Interest Income

Net interest income and average balances and yields on major categories of interest-earning assets and interest-bearing liabilities for the three months ended September 30, 2002 and 2001 are summarized in Table 3 and for the nine months ended September 30, 2002 and 2001 are summarized in Table 2. The effects of changes in average interest rates and average balances are detailed in Table 1 below.

## Table 1

|  | NINE MONTHS ENDED SEPTEMBER 30, <br> 2002 COMPARED TO 2001 <br> INCREASE (DECREASE) DUE TO: |  |  |
| :---: | :---: | :---: | :---: |
| (000'S OMITTED) | VOL | $\begin{gathered} \text { YIELD/ } \\ \text { RATE } \end{gathered}$ | TOTAL |
| TAXABLE SECURITIES | (\$889) | (\$315) | $(\$ 1,204)$ |
| TAX-EXEMPT SECURITIES | 76 | (109) | (33) |
| FEDERAL FUNDS SOLD | (148) | (400) | (548) |
| TOTAL LOANS | 1,045 | $(2,551)$ | $(1,506)$ |
| LOANS HELD FOR SALE | (12) | (9) | (21) |
| TOTAL EARNING ASSETS | 72 | $(3,384)$ | $(3,312)$ |
| INTEREST BEARING DEMAND DEPOSITS | 75 | (249) | (174) |
| SAVINGS DEPOSITS | 285 | (924) | (639) |
| TIME CD'S \$100,000 AND OVER | (423) | (773) | $(1,196)$ |
| OTHER TIME DEPOSITS | (542) | (308) | (850) |
| OTHER BORROWINGS | (2) | (25) | (27) |
| TOTAL INTEREST BEARING LIABILITIES | (607) | $(2,279)$ | $(2,886)$ |
| NET INTEREST INCOME | \$679 | (\$1,105) | (\$426) |

As indicated in Table 1, during the nine months ended September 30, 2002, net interest income decreased compared to the same period in 2001, principally because of the decrease in prime rate that occurred throughout 2001 that caused the variable rate loan products to reprice at lower rates. Interest expense decreased largely due to the lowering of core deposit rates and the repricing of certificates of deposits as they have matured and renewed at lower rates.

Net interest income (displayed without consideration of full tax equivalency), average balance sheet amounts, and the corresponding yields for the nine months ended September 30, 2002 and 2001 are shown in Table 2. Net interest income for the nine months ended September 30, 2002 was $\$ 9,085,000$ a decrease of $\$ 426,000$ over the same period in 2001. This represents a decrease of $4.5 \%$. The primary factor contributing to the net interest income decrease was the series of reductions in interest rates by the Federal Reserve Board in 2001. Net interest income for the third quarter of 2002 was $\$ 3,154,000$ an increase of $\$ 25,000$ from the same period in 2001 as shown in Table 3. This represents an increase of $0.8 \%$. Management actions to reprice loans and deposits to improve the margin and short term rate stability

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contributed substantially to the improvement during the third quarter of 2002.
Management expects the economy to be steady during the last quarter of 2002. Accordingly, the Corporation will continue to strategically manage the balance sheet structure to create stability in net interest income. The Corporation expects to continue to seek out new loan opportunities while continuing to maintain sound credit quality.

As indicated in Table 3, for the three months ended September 30, 2002, the Corporation s net interest margin (without consideration of full tax equivalency) was $4.38 \%$ compared with $4.28 \%$ for the same period in 2001. The increase in net interest margin is attributable to reducing deposit costs and effectively pricing new loan volume. Also, the Corporation s net interest margin for the nine months ended September 30, 2002 was $4.36 \%$ compared with $4.47 \%$ for the same period in 2001 and is indicated in Table 2. These declines are attributable to the impact of interest rate reductions by the Federal Reserve Board in 2001. The decrease in interest rates has impacted the net interest income in the short term because loans repriced more quickly than deposits thus reducing net interest income.

Average earning assets decreased $2.1 \%$ or approximately $\$ 6,102,000$ comparing the first nine months of 2002 to the same time period in 2001. Loans, the highest yielding component of earning assets, represented $77.9 \%$ of earning assets in 2002 compared to $70.6 \%$ in 2001. Average interest bearing liabilities decreased $1.7 \%$ or $\$ 3,834,000$ comparing the first nine months of 2002 to the same time period in 2001. Non-interest bearing deposits amounted to $19.2 \%$ of average earning assets in the first nine months of 2002 compared with $16.8 \%$ in the same time period of 2001.

Management continually monitors the Corporation s balance sheet to insulate net interest income from significant swings caused by interest rate volatility. If market rates change in 2002, corresponding changes in funding costs will be considered to avoid any potential negative impact on net interest income.
Management has adjusted both loan and deposit rates in regard to the November $6{ }^{\text {th }}$ prime rate reduction of fifty basis points, which should alleviate any negative impact on net interest income. The Corporation s policies in this regard are further discussed in the section titled Interest Rate Sensitivity Management .

## Table 2



```
        Loans:
        Commercial
        Tax Free
        Real Estate-Mortgage
        Consumer
    Total loans
    Allowance for Loan Losses
    Net Loans
    Loans Held for Sale
    TOTAL EARNING ASSETS
    Cash Due from Banks
    All Other Assets
TOTAL ASSETS
LIABILITIES & SHAREHOLDERS' EQUITY:
    Deposits:
    Interest bearing - DDA
    Savings Deposits
    Time CD's $100,000 and Over
    Other Time CD's
    Total Deposits
    Other Borrowings
    INTEREST BEARING LIABILITIES
    Non-Interest bearing - DDA
    All Other Liabilities
    Shareholders' Equity
    TOTAL LIABILITIES & SHAREHOLDERS' EQUITY
Net Interest Rate Spread
Net Interest Income /Margin
\begin{tabular}{|c|c|c|c|}
\hline 139,987 & 7,488 & 7.15\% & 120,306 \\
\hline 3,647 & 123 & 4.51\% & 799 \\
\hline 9,357 & 585 & 8.36\% & 11,290 \\
\hline 60,915 & 3,552 & 7.80\% & 65,257 \\
\hline \[
\begin{gathered}
213,906 \\
(3,113)
\end{gathered}
\] & 11,748 & 7.34\% & \[
\begin{array}{r}
197,652 \\
(2,027)
\end{array}
\] \\
\hline 210,789 & 11,748 & 7.45\% & 194,625 \\
\hline 3,238 & 161 & 6.65\% & 3,467 \\
\hline \$278,602 & \$13,419 & 6.44\% & \$284,704 \\
\hline 15,018 & & & 10,881 \\
\hline 18,302 & & & 13,865 \\
\hline \$308,805 & & & \$306,423 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \$41, 752 & 313 & 1.00\% & \$36,180 \\
\hline 84,694 & 902 & 1.42\% & 71,476 \\
\hline 22,247 & 637 & 3.83\% & 35,007 \\
\hline 73,819 & 2,407 & 4.36\% & 83,646 \\
\hline 222,512 & 4,259 & \(2.56 \%\) & 226,309 \\
\hline 2,137 & 75 & 4.69\% & 2,174 \\
\hline \$224,649 & \$4,334 & \(2.58 \%\) & \$228,483 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline 43,103 & 38,292 \\
\hline 1,756 & 2,284 \\
\hline 39,297 & 37,364 \\
\hline \$308, 805 & \$306, 423 \\
\hline
\end{tabular}
Net Interest Rate Spread
Net Interest Income /Margin
\[
\$ 9,085 \quad 4.36 \%
\]
```


## Table 3

```
AVERAGE BALANCES AND RATES
(000's omitted) (Annualized)
ASSETS
```

AVERAGE BALANCES AND RATES (000's omitted) (Annualized) ASSETS
Securities:
U.S. Treasury and Government Agencies
State and Political
Other

THREE MONTHS ENDED SEPTEMBER 2002
INCOME/ YIELD/ AVERAGE EXPENSE RATE BALANCE

| $\$ 17,960$ | $\$ 182$ | $4.02 \%$ | $\$ 33,657$ |
| ---: | ---: | ---: | ---: |
| 16,007 | 167 | $4.19 \%$ | 14,568 |
| 4,805 | 65 | $5.20 \%$ | 4,086 |

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| Total Securities | 38,772 | 414 | $4.24 \%$ | 52,311 |
| :---: | :---: | :---: | :---: | :---: |
| Fed Funds Sold | 27,845 | 116 | 1.65\% | 35,590 |
| Loans: |  |  |  |  |
| Commercial | 138,628 | 2,531 | $7.24 \%$ | 123,710 |
| Tax Free | 4,833 | 54 | 4.43\% | 772 |
| Real Estate-Mortgage | 9,776 | 198 | $8.04 \%$ | 9,138 |
| Consumer | 62,043 | 1,179 | $7.54 \%$ | 64,335 |
| Total loans | 215,280 | 3,962 | $7.30 \%$ | 197,955 |
| Allowance for Loan Losses | $(3,113)$ |  |  | $(3,111)$ |
| Net Loans | 212,167 | 3,962 | 7.41\% | 194,844 |
| Loans Held for Sale | 3,902 | 62 | $6.30 \%$ | 4,186 |
| TOTAL EARNING ASSETS | \$285,799 | \$4,554 | $6.32 \%$ | \$290,042 |
| Cash Due from Banks | 15,618 |  |  | 10,938 |
| All Other Assets | 19,855 |  |  | 13,997 |
| TOTAL ASSETS | \$318,159 |  |  | \$311,866 |
| LIABILITIES \& SHAREHOLDERS' EQUITY: |  |  |  |  |
| Deposits: |  |  |  |  |
| Interest bearing - DDA | \$43,867 | 109 | $0.99 \%$ | \$36,589 |
| Savings Deposits | 86,424 | 294 | 1.35\% | 76,720 |
| Time CD's \$100,000 and Over | 23,701 | 210 | 3.52\% | 32,704 |
| Other Time CD's | 74,272 | 762 | $4.07 \%$ | 83,061 |
| Total Deposits | 228,264 | 1,375 | 2.39\% | 229,074 |
| Other Borrowings | 1,963 | 25 | 5.05\% | 1,952 |
| INTEREST BEARING LIABILITIES | \$230, 227 | \$1,400 | $2.41 \%$ | \$231,026 |
| Non-Interest bearing - DDA | 46,164 |  |  | 40,514 |
| All Other Liabilities | 1,885 |  |  | 2,206 |
| Shareholders' Equity | 39,883 |  |  | 38,120 |
| TOTAL LIABILITIES \& SHAREHOLDERS' EQUITY | \$318,159 |  |  | \$311,866 |
| Net Interest Rate Spread |  |  | 3.91\% |  |
| Net Interest Income /Margin |  | \$3,154 | $4.38 \%$ |  |

## 12

## ALLOWANCE AND PROVISION FOR LOAN LOSSES

The Corporation maintains formal policies and procedures to control and monitor credit risk. Management believes the allowance for loan losses is adequate to provide for probable incurred losses in the loan portfolio. The Corporation s loan portfolio has no significant concentrations in any one industry or any exposure in foreign loans. The Corporation has not extended credit to finance highly leveraged transactions nor does it intend to do so in the future. Employment levels and other economic conditions in the

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Corporation s local markets may have a significant impact on the level of loan losses. Management continues to identify and devote attention to credits that are not performing as agreed. Of course, deterioration of economic conditions could have an impact on the Corporation s credit quality, which could impact the need for greater provision for loan losses and the level of ALL as a percentage of gross loans. Non-performing loans are discussed further in the section titled Non-Performing Assets .

The allowance for loan losses ( $A L L$ ) reflects management $s$ judgment as to the level considered appropriate to absorb probable losses in the loan portfolio. Fentura s subsidiary banks methodology in determining the adequacy of the $A L L$ includes a review of individual loans, historical loss experience, current economic conditions, portfolio trends, and other pertinent factors. Although portions of the allowance have been allocated to various portfolio segments, the $A L L$ is general in nature and is available for the portfolio in its entirety. At September 30, 2002, the ALL was $\$ 3,133,000$, or $1.42 \%$ of total loans. This compares with $\$ 3,125,000$, or $1.46 \%$, at December 31, 2001. The decrease of the $A L L$ as a percentage of total loans reflects a slight increase in the allowance for loan losses and substantial increase loan totals. Management believes that the allowance to gross loans percentage is appropriate given anticipated risk in the loan portfolio based on asset quality.

Table 4 also summarizes loan losses and recoveries for the first nine months of 2002 and 2001. During the first nine months of 2002 the Corporation experienced net charge-offs of $\$ 201,000$, compared with net charge-offs of $\$ 359,000$ for the nine months ended September 30, 2001. As a result, the net charge-off ratio for the first nine months of 2002 was $.09 \%$ compared to $.18 \%$ for the same period in 2001. The provision for loan losses was $\$ 209,000$ in the first nine months of 2002 and $\$ 572,000$ for the same time period in 2001. The Corporation decreased the provision in 2002 compared to 2001 to maintain the allowance for loan losses at the level management believes is necessary to provide for probable incurred losses in the loan portfolio.

## Table 4



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## NON-INTEREST INCOME

## TABLE 5

|  | Three Months Ended | Nine Months Ended |  |
| :--- | ---: | ---: | ---: |
| Analysis of Non-Interest Income | September |  |  |
| (000's omitted) | 30 | 2001 | 2002 |

Non-interest income decreased slightly in nine months ended September 30, 2002 as compared to the same period in 2001, primarily due to the decrease in trust income, and a decrease in the gain on sale of securities that occurred in 2001. Overall non-interest income was $\$ 3,613,000$ for the nine months ended September 30, 2002 compared to $\$ 3,639,000$ for the same period in 2001. These figures represent a decrease of $0.7 \%$. Non-interest income increased $9.5 \%$ in the third quarter of 2002 compared with the same period in 2001. Table 5 provides a detailed breakdown of the components of non-interest income.

The most significant category of non-interest income is service charges on deposit accounts. These fees were $\$ 1,808,000$ in the first nine months of 2002 compared to $\$ 1,541,000$ for the same period of 2001 . This represents an increase of $17.3 \%$. Increases are attributable to service charges from growth in core deposits and the introduction of a new overdraft privilege product. In the third quarter of 2002 service charges increased 20.0\% over 2001.

Gains on the sale of mortgage loans originated by the Banks and sold in the secondary market were $\$ 562,000$ in the nine months ended September 30, 2002 and $\$ 403,000$ in the same period in 2001. The change is due to an increase in loans sold in the secondary market due to the increase in residential mortgage refinance activity and new loan volumes due to the downward movement of historically low market interest rates. For the third quarter of 2002, gain on sale of mortgages increased $58.8 \%$ over the prior year.

Mortgage servicing fees were $\$ 35,000$ in the nine months ended September 30, 2001 compared to $\$ 0$ in the same time period in 2002. The decline is attributable to the sale of a significant portion of the Corporation s serviced loans, in the last quarter of 2000. Servicing income was recognized in January of 2001 until these serviced loans were actually transferred to the purchaser.

Trust income decreased $\$ 58,000$ in the nine months ended September 30, 2002 comparing to the same period in the prior year. This $12.0 \%$ decrease in fees is attributable to the decline in the value of assets under management and the loss of a few trust accounts within the Corporation s Trust Department. Trust
income decreased $7.5 \%$ in the third quarter of 2002 compared with 2001.
Other operating income decreased $\$ 42,000$ to $\$ 817,000$ in the first nine months of 2002 compared to $\$ 859,000$ in the same time period in 2001. This is a decrease of $4.9 \%$. Other operating income decreased due to decreases in income from the sale of official checks and a decrease in income from the sale of consumer investment products. In the third quarter of 2002 other operating income increased $16.0 \%$ compared with the same period in 2001.

The Corporation had a gain on sale of securities in the third quarter of 2001. This gain made up $12.6 \%$ of the third quarter of 2001 non interest income and $8.7 \%$ of the year to date through September 30, 2001 non-interest income.

## Non-Interest Expense

## TABLE 6

| Analysis of Non-Interest Expense | Three Months Ended September 30, |  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (000's omitted) |  |  |  |  |
|  | 2002 | 2001 | 2002 | 2001 |
| Salaries and Benefits | \$1,665 | \$1,643 | \$4,979 | \$4,728 |
| Equipment | \$376 | \$376 | \$1,122 | \$1,056 |
| Occupancy | \$267 | \$236 | \$788 | \$657 |
| Office Supplies | \$91 | \$83 | \$198 | \$192 |
| Loan \& Collection Expense | \$40 | \$ 48 | \$128 | \$130 |
| Advertising | \$112 | \$88 | \$237 | \$256 |
| Other Operating Expense | \$551 | \$584 | \$1,771 | \$1,899 |
| Total Non-Interest Expense | \$3,102 | \$3,058 | \$9,223 | \$8,918 |

Total non-interest expense was $\$ 9,223,000$ in the nine months ended September 30, 2002 compared with $\$ 8,918,000$ in the same period of 2001. This is an increase of $3.4 \%$. This increase is largely attributable to an increase in salaries and benefits expense and net occupancy expenses.

Salary and benefit costs, Fentura s largest non-interest expense category, were $\$ 4,979,000$ in the nine months ended September 30, 2002, compared with $\$ 4,728,000$, or an increase of $5.3 \%$, for the same time period in 2001. Increased costs are primarily a result of a modest increase in the number of employees and an increase in employee benefit costs and commission expenses paid to mortgage originators. The third quarter showed an increase of $1.3 \%$ in salaries and benefits.

During the nine months ended September 30, 2002 equipment expenses were $\$ 1,122,000$ compared to $\$ 1,056,000$ for the same period in 2001, an increase of $6.3 \%$. The increases in expenses are attributable to additions to equipment maintenance contracts and equipment depreciation, which increased due to the opening of the Silver Lake Parkway and Grand Blanc branch bank offices. In the third quarter of 2002

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equipment expenses have remained steady in comparison with the third quarter of 2001.
Occupancy expenses at $\$ 788,000$ increased in the nine months ended September 30, 2002 comparing to the same period in 2001 by $\$ 131,000$ or $19.9 \%$. The increases are attributable to increases in facility repairs, opening of the Grand Blanc and Silver Lake Parkway offices and operation of the Davison State Bank new main office, which opened in the second quarter of 2001 and maintenance contracts expense. Occupancy expenses increased $13.1 \%$ in the third quarter of 2002 compared to 2001.

During the nine months ended September 30, 2002 office supplies expense at $\$ 198,000$ increased $\$ 6,000$ comparing to the $\$ 192,000$ in expense for the same period in 2001. The increase is attributable to the opening of the new branch offices in 2002. Office supplies have increased $9.6 \%$ in comparison between the third quarter in 2002 and 2001.

Loan and collection expenses, at $\$ 128,000$, were down $\$ 2,000$ during the nine months ended September 30,2002 comparing to the same time period in 2001. The decrease is primarily attributable to a reduction in other loan expense. In the third quarter, loan and collection expenses were down $16.7 \%$ compared with third quarter of 2001.

Advertising expenses were $\$ 237,000$ in the nine months ended September 30, 2002 compared with $\$ 256,000$ for the same period in 2001. The decrease of $\$ 19,000$ or $7.4 \%$ was primarily due to the decrease in shareholder expenses and promotional expenses to the over 50 years of age customer segment. Advertising increased $27.3 \%$ in the third quarter of 2002 compared to 2001.

Other operating expenses were $\$ 1,771,000$ in the nine months ended September 30, 2002 compared to $\$ 1,899,000$ in the same time period in 2001, a decrease of $\$ 128,000$ or $6.7 \%$. The decrease is attributable to a decrease in the amount of overdrawn deposit account charge-offs and a decrease in legal and consulting expenses. Other operating expenses decreased $5.7 \%$ in the third quarter of 2002 compared with the same period in 2001.

## Financial Condition

Proper management of the volume and composition of the Corporation s earning assets and funding sources is essential for ensuring strong and consistent earnings performance, maintaining adequate liquidity and limiting exposure to risks caused by changing market conditions. The Corporation s securities portfolio is structured to provide a source of liquidity through maturities and generate an income stream with relatively low levels of principal risk. The Corporation does not engage in securities trading. In the second quarter of 2002, the Corporation bought $\$ 3.6$ million in bank owned life insurance policies, which increased earning assets. Loans comprise the largest component of earning assets and are the Corporation s highest yielding assets. Customer deposits are the primary source of funding for earning assets while short-term debt and other sources of funds could be further utilized if market conditions and liquidity needs change.

The Corporation s total assets were $\$ 328$ million at September 30, 2002 compared to December 31, 2001 total assets of $\$ 309$ million. Loans comprised $68.5 \%$ of total assets at September 30, 2002 compared to $69.3 \%$ at December 31, 2001. Loans grew $\$ 7.0$ million with commercial loans and tax-exempt loans leading the advance, which together grew $\$ 5.2$ million while other loan categories experienced small increases or

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remained steady. The ratio of non-interest bearing deposits to total deposits was $16.6 \%$ at September 30, 2002 compared to $16.0 \%$ at December 31, 2001. Interest bearing deposit liabilities totaled $\$ 236$ million at September 30, 2002 compared to $\$ 223$ million at December 31, 2001. Total deposits increased $\$ 18.2$ million with non-interest bearing demand deposits leading the increase with growth of $\$ 4.5$ million and substantial growth in all deposit categories. Short-term borrowings decreased $\$ 0.6$ million due to the decrease in federal funds purchased from December 31, 2001.

Bank premises and equipment increased $\$ 778,000$ to $\$ 9.3$ million at September 30, 2002 comparing to $\$ 8.5$ million at December 31, 2001. The increase is attributable to the opening of a new banking office.

## NON-PERFORMING ASSETS

Non-performing assets include loans on which interest accruals have ceased, loans that have been renegotiated, and real estate acquired through foreclosure. Past due loans are loans which were delinquent 90 days or more, but have not been placed on non-accrual status. Table 7 reflects the levels of these assets at September 30, 2002 and December 31, 2001.

Non-performing assets increased at September 30, 2002 compared to December 31, 2001. This increase is attributable to an increase in repossessed assets and an increase in non-performing loans. The non-accrual loans increased because seven new loans were placed on non-accrual totaling \$748,000. During the month of October the Corporation received a repayment reducing non-accrual loans by $\$ 271,000$. The increase in non-performing assets did not in management s opinion warrant an increase in the loan loss reserve, because of a decrease in charge-offs and a change in loan portfolio mix. Also, most of the non-performing assets are well-secured loans. The charge-off percentage for the nine months ended September 30, 2002 is $.09 \%$ and it was $0.18 \%$ at September 30, 2001. Also, the mix of the loan portfolio has switched in the past year. In 2001, the Corporation had more indirect \& consumer loans in the portfolio and in 2002, the mix is more commercial loans and commercial real estate loans, which historically have lower net charge-off ratios.

The level and composition of non-performing assets are affected by economic conditions in the Corporation s local markets. Non-performing assets, charge-offs, and provisions for loan losses tend to decline in a strong economy and increase in a weak economy, potentially impacting the Corporation s operating results. In addition to non-performing loans, management carefully monitors other credits that are current in terms of principal and interest payments but, in management s opinion, may deteriorate in quality if economic conditions change. Based on the current economic conditions, management continues to closely monitor credit quality.

## Table 7

## Non-Performing Assets and Past Due Loans

September 30, December 31,
2002

```
Non-Performing Loans:
    Loans Past Due 90 Days or More & Still
        Accruing
        Non-Accrual Loans
        Renegotiated Loans
            Total Non-Performing Loans
Other Non-Performing Assets:
    Other Real Estate
    REO in Redemption
    Other Non-Performing Assets
            Total Other Non-Performing Assets
Total Non-Performing Assets
Non-Performing Loans as a % of
    Total Loans
Allowance for Loan Losses as a % of
    Non-Performing Loans
Accruing Loans Past Due 90 Days or
    More to Total Loans
Non-performing Assets as a % of
    Total Assets
```

    \(0.09 \%\)
    | \$187,000 | \$186,000 |
| :---: | :---: |
| 864,000 | 321,000 |
| 0 | 0 |
| 1,051,000 | 507,000 |
| 0 | 0 |
| 0 | 0 |
| 27,000 | 10,000 |
| 27,000 | 10,000 |
| \$1,078,000 | \$517,000 |
| $0.48 \%$ | $0.24 \%$ |
| 298.10\% | 616.37\% |
| $0.39 \%$ | 0.09\% |
| . $33 \%$ | $0.17 \%$ |

## LIQUIDITY AND INTEREST RATE RISK MANAGEMENT

Asset/Liability management is designed to assure liquidity and reduce interest rate risks. The goal in managing interest rate risk is to maintain a strong and relatively stable net interest margin. It is the responsibility of the Asset/Liability Management Committee (ALCO) to set policy guidelines and to establish short-term and long-term strategies with respect to interest rate exposure and liquidity. The ALCO, which is comprised of key members of management, meets regularly to review financial performance and soundness, including interest rate risk and liquidity exposure in relation to present and prospective markets, business conditions, and product lines. Accordingly, the committee adopts funding and balance sheet management strategies that are intended to maintain earnings, liquidity, and growth rates consistent with policy and prudent business standards.

Liquidity maintenance together with a solid capital base and strong earnings performance are key objectives of the Corporation. The Corporation s liquidity is derived from a strong deposit base comprised of individual and business deposits. Deposit accounts of customers in the mature market represent a substantial portion of deposits of individuals. The Banks deposit base plus other funding sources (federal funds purchased, other liabilities and shareholders equity) provided primarily all funding needs in the first nine months of 2002. While these sources of funds are expected to continue to be available to provide funds in the future, the mix and availability of funds will depend upon future economic conditions. The Corporation does not foresee any difficulty in meeting its funding requirements.

Primary liquidity is provided through short-term investments or borrowings (including federal funds sold and purchased) while the securities portfolio provides secondary liquidity. As of September 30, 2002 federal funds sold represented $7.9 \%$ of total assets, compared to $7.4 \%$ at December 31, 2001. The Corporation regularly monitors liquidity to ensure adequate cash flows to cover unanticipated reductions in the availability of funding sources.

Interest rate risk is managed by controlling and limiting the level of earnings volatility arising from rate movements. The Corporation regularly performs reviews and analysis of those factors impacting interest rate risk. Factors include maturity and re-pricing frequency of balance sheet components, impact of rate changes on interest margin and prepayment speeds, market value impacts of rate changes, and other issues. Both actual and projected performance are reviewed, analyzed, and compared to policy and objectives to assure present and future financial viability.

As indicated in the statement of cash flows, cash provided by financing activities was $\$ 16,064,000$ in the first nine months of 2002 due to the increase in deposits. Comparatively, in the first nine months of 2001, cash provided by financing activities was $\$ 23,682,000$ because of increases in deposits. Cash used in investing activities was $\$ 11,789,000$ during the first nine months of 2002. Cash flow from investing activities decreased for the first nine months of 2002 primarily because of an increase in securities purchases and increase in loan demand.

## CAPITAL MANAGEMENT

Total shareholders equity rose $2.5 \%$ to $\$ 39,375,000$ at September 30, 2002 compared with $\$ 38,433,000$ at December 31, 2001. The Corporation s equity to asset ratio was $12.0 \%$ at September 30, 2002 and 12.4\% at December 31, 2001. The increase in the amount of capital resulted primarily from the increase in retained earnings.

As indicated on the balance sheet at December 31, 2001 the Corporation had accumulated other comprehensive income of $\$ 92,000$ compared to accumulated other comprehensive income at September 30, 2002 of $\$ 249,000$. The increase in the income position is attributable to the fluctuation of the market price of securities held in the available for sale portfolio.

## Regulatory Capital Requirements

Bank holding companies and their bank subsidiaries are required by banking industry regulators to maintain certain levels of capital. These are expressed in the form of certain ratios. These ratios are based on the degree of credit risk in the Corporation s assets. All assets and off-balance sheet items such as outstanding loan commitments are assigned risk factors to create an overall risk-weighted asset total. Capital is separated into two levels, Tier I capital (essentially total common shareholders equity less goodwill) and Tier II capital (essentially the allowance for loan losses limited to $1.25 \%$ of gross risk-weighted assets). Capital levels are then measured as a percentage of total risk weighted assets. The regulatory minimum for Tier I capital to risk weighted assets is $4 \%$ and the minimum for Total capital (Tier I plus Tier II) to risk weighted assets is $8 \%$. The Tier I leverage ratio measures Tier I capital to average assets and must be a minimum of 4\%. As reflected in Table 8, at September 30, 2002 and at December 31, 2001, the Corporation was well in excess of the minimum capital and leverage requirements necessary to be considered a well capitalized banking company.

The FDIC has adopted a risk-based insurance premium system based in part on a bank s capital adequacy. Under this system a depository institution is classified as well capitalized, adequately capitalized, or undercapitalized according to its regulatory capital levels. Subsequently, a financial institution s premium levels are based on these classifications and its regulatory supervisory rating (the higher the classification
the lower the premium). It is the Corporation s goal to maintain capital levels sufficient to retain a designation of well capitalized .

## Table 8



## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The information concerning quantitative and qualitative disclosures about market risk contained on pages 47 through 48 in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2001, is here incorporated by reference.

Fentura Financial, Inc. faces market risk to the extent that both earnings and the fair value of its financial instruments are affected by changes in interest rates. The Corporation manages this risk with static GAP analysis and has begun simulation modeling. For the first nine months of 2002, the results of these measurement techniques were within the Corporation spolicy guidelines. The Corporation does not believe that there has been a material change in the nature of the Corporation s primary market risk exposures, including the categories of market risk to which the Corporation is exposed and the particular markets that present the primary risk of loss to the Corporation, or in how those exposures are managed in 2002 compared to 2001.

The Corporation s market risk exposure is mainly comprised of its vulnerability to interest rate risk. Prevailing interest rates and interest rate relationships in the future will be primarily determined by market factors, which are outside of the Corporation s control. All information provided in this section consists of forward-looking statements. Reference is made to the section captioned Forward Looking Statements in this quarterly report for a discussion of the limitations on the Corporation s responsibility for such statements.

## INTEREST RATE SENSITIVITY MANAGEMENT

Interest rate sensitivity management seeks to maximize net interest income as a result of changing interest rates, within prudent ranges of risk. The Corporation attempts to accomplish this objective by structuring

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the balance sheet so that re-pricing opportunities exist for both assets and liabilities in roughly equivalent amounts at approximately the same time intervals. Imbalances in these re-pricing opportunities at any point in time constitute a bank s interest rate sensitivity. The Corporation currently does not utilize derivatives in managing interest rate risk.

An indicator of the interest rate sensitivity structure of a financial institution s balance sheet is the difference between rate sensitive assets and rate sensitive liabilities, and is referred to as GAP .

Table 9 sets forth the distribution of re-pricing of the Corporation s earning assets and interest bearing liabilities as of September 30, 2002, the interest rate sensitivity GAP, as defined above, the cumulative interest rate sensitivity GAP, the interest rate sensitivity GAP ratio (i.e. interest rate sensitive assets divided by interest rate sensitive liabilities) and the cumulative sensitivity GAP ratio. The table also sets forth the time periods in which earning assets and liabilities will mature or may re-price in accordance with their contractual terms.

## Table 9

Earning Assets:
Federal Funds Sold
Securities
Loans
Loans Held for Sale
Total Earning Assets
Interest Bearing Liabilities:
Interest Bearing Demand Deposits
Savings Deposits
Time Deposits Less than \$100,000
Time Deposits Greater than \$100,000
Short term borrowings
Other Borrowings
Total Interest Bearing Liabilities
Interest Rate Sensitivity GAP
Cumulative Interest Rate
Sensitivity GAP
Interest Rate Sensitivity GAP
Cumulative Interest Rate
Sensitivity GAP Ratio

```
```

```
(000's Omitted)
```

```
```

(000's Omitted)

```
GAP ANALYSIS SEPTEMBER 30, 2002
\begin{tabular}{llll} 
Within & Three & One to & After \\
Three & Months to & Five & Five \\
Months & One Year & Years & Years
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \$ & 25,900 & \$ & 0 & \$ & 0 & \$ & 0 \\
\hline & 1,639 & & 11,397 & & 20,013 & & 9,032 \\
\hline & 100,630 & & 15,268 & & 82,332 & & 22,900 \\
\hline & 3,477 & & 0 & & 0 & & 0 \\
\hline & \$131,646 & \$ & 26,665 & \$ & 102,345 & \$ & 31,932 \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \$ & 44,661 & \$ & 0 & \$ & 0 & \$ & 0 \\
\hline & 87,948 & & 0 & & 0 & & 0 \\
\hline & 13,919 & & 23,741 & & 37,376 & & 0 \\
\hline & 7,917 & & 8,633 & & 12,168 & & 0 \\
\hline & 1,500 & & 0 & & 0 & & 0 \\
\hline & 0 & & 16 & & 77 & & 1,030 \\
\hline & 155,945 & \$ & 32,390 & \$ & 49,621 & \$ & 1,030 \\
\hline \$ & \((24,299)\) & \$ & \((5,725)\) & \$ & 52,724 & \$ & 30,902 \\
\hline \$ & \[
\begin{array}{r}
(24,299) \\
(0.84)
\end{array}
\] & & \[
\begin{aligned}
& (30,024) \\
& (0.82)
\end{aligned}
\] & \$ & \[
\begin{array}{r}
22,700 \\
2.06
\end{array}
\] & \$ & \[
\begin{array}{r}
53,602 \\
31.00
\end{array}
\] \\
\hline & (0.84) & & (0.84) & & 1.10 & & 1.22 \\
\hline
\end{tabular}

As indicated in Table 9, the short-term (one year and less) cumulative interest rate sensitivity gap is negative. Accordingly, if market interest rates increase, this negative gap position would have a short- term negative impact on interest margin. Conversely, if market rates continue to decline this should theoretically have a short-term positive impact. However, gap analysis is limited and may not provide an accurate indication of the impact of general interest rate movements on the net interest margin since the re-pricing of various categories of assets and liabilities is subject to the Corporation s needs, competitive pressures, and the needs of the Corporation s customers. In addition, various assets and liabilities indicated as re-pricing within the same period may in fact re-price at different times within such period and at different rate volumes. These limitations are evident when considering the Corporation s Gap position at September 30, 2002 and the change in net interest income for the nine months ended September 30, 2002 compared to the same time period in 2001. At September 30, 2001 the Corporation was negatively gapped through one year and since that time interest rates have declined further, yet net interest income declined comparing the first nine months of 2002 to the same period in 2001. This occurred because certain deposit categories, specifically interest bearing demand and savings, did not re-price at the same time or at the same level as asset portfolios. Additionally, simulation modeling, which measures the impact of upward and downward movements of interest rates on interest margin and the market value of equity, indicates that an upward movement of interest rates would not significantly impact net interest income. Management has adjusted both loan and deposit rates in regard to the November \(6^{\text {th }}\) prime rate reduction of fifty basis points, which should alleviate any negative impact on net interest income.

\section*{FORWARD LOOKING STATEMENTS}

This report contains forward looking statements as that term is used in the securities laws. All statements regarding the Corporation s expected financial position, performance, business and strategies are forward looking statements. These statements are based on management s beliefs, assumptions, current expectations, estimates and projections about the financial services industry, the economy, and about the Corporation itself. Words such as anticipates, believes, estimates, expects, forecasts, intends, plans, projects, variations of such words and similar expressions are intended to identify such forward looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ( Future Factors ), which are difficult to predict with regard to timing, extent, likelihood and degree of occurrence. Therefore, actual results and outcomes may materially differ from what may be expressed or forecast in such forward-looking statements. The Corporation undertakes no obligation to update, amend or clarify forward looking statements as a result of new information, future events, or otherwise.

Future Factors that could cause a difference between an ultimate actual outcome and a preceding forward looking statements contained in this report include, but are not limited to, changes in interest rate and interest rate relationships, demands for products and services, the degree of competition by traditional and non-traditional competitors, changes in banking laws or regulations, changes in tax laws, changes in prices, the impact of technological advances, government and regulatory policy changes, the outcome of pending and future litigation and contingencies, trends in customer s behaviors as well as their ability to repay loans, and the local economy. Further information concerning us and our business, including additional factors that could materially affect our financial results, is included in our other filings with the Securities and Exchange Commission.

\section*{ITEM 4: CONTROLS AND PROCEDURES}

\section*{Evaluation of Disclosure Controls and Procedures}

The Corporation s Chief Executive Officer and Chief Financial Officer, after evaluating the effectiveness of the Corporation s disclosure controls and procedures (as defined in Exchange Act Rules 13a-14(c) and 15d-14(c)) as of a date within 90 days of the filing date of this Form 10-Q Quarterly Report (the Evaluation Date ), have concluded that as of the Evaluation Date, the Corporation s disclosure controls and procedures were adequate and effective to ensure that material information relating to the Corporation would be made known to them by others within the company, particularly during the period in which this Form 10-Q Quarterly Report was being prepared.

\section*{Changes in Internal Controls}

There were no significant changes in the Corporation s internal controls or in other factors that could significantly affect internal controls subsequent to the date of the most recent evaluation, nor any significant deficiencies or material weaknesses in such internal controls requiring corrective actions. As a result, no corrective actions were taken.

\section*{PART II - OTHER INFORMATION}

Item 1. Legal Proceedings. - None
Item 2. Changes in Securities and Use of Proceeds. - None
Item 3. Defaults Upon Senior Securities. - None
Item 4. Submission of Matters to a Vote of Securities Holders. - None
Item 5. Other Information. - The Audit Committee of the Board of Directors approved the categories of all non-audit services performed by the Registrant's independent accountants during the period covered by this report.

Item 6. Exhibits and Reports on Form 8-K.
(a) Exhibits
99.1 Certificate of the Chief Executive Officer of Fentura Financial, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.2 Certificate of the Chief Financial Officer of Fentura Financial, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
(b) Reports on 8-K - None.

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\section*{Signatures}

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Fentura Financial, Inc.

Date: November 13, 2002

Date: November 13, 2002
By /s/ Ronald L. Justice
Ronald L. Justice
Chief Financial Officer

\section*{I, Donald L Grill, certify that:}
1. I have reviewed this quarterly report on Form 10-Q of Fentura Financial Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant s other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
(a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
(b) evaluated the effectiveness of the registrant s disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date ); and
(c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant s other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant s auditors and the audit committee of registrant s board of directors (or persons performing the equivalent function):
(a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant s ability to record, process, summarize and report financial data and have identified for the registrant s auditors any material weaknesses in internal controls; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant \(s\) other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 13, 2002

> /s/ Donald L. Grill

Donald L. Grill
Chief Executive Officer

\section*{I, Ronald L Justice, certify that:}
1. I have reviewed this quarterly report on Form 10-Q of Fentura Financial Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant s other certifying officers and \(I\) are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
(a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
(b) evaluated the effectiveness of the registrant s disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date ); and
(c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant \(s\) other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant \(s\) auditors and the audit committee of registrant s board of directors (or persons performing the equivalent function):
(a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant s ability to record, process, summarize and report financial data and have identified for the registrant s auditors any material weaknesses in internal controls; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant s other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 13, 2002

Ronald L. Justice
Chief Financial Officer

\section*{EXHIBIT INDEX}

\section*{Exhibit}
99.1
99.2

\section*{Description}

Certificate of the Chief Executive Officer of Fentura Financial, Inc. pursuant to 18 U.S.C. Section 1350 , as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

Certificate of the Chief Financial Officer of Fentura Financial, Inc. pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\section*{Exhibit 99.1}

I, Donald L. Grill, Chief Executive Officer of Fentura Financial Inc. certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) the Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 which this statement accompanies fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and
(2) the information contained in the Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 fairly presents, in all material respects, the financial condition and results of operations of Fentura Financial, Inc.

Date: November 13, 2002
/s/ Donald L. Grill
Donald L. Grill
Chief Executive Officer

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\section*{Exhibit 99.2}

I, Ronald L. Justice, Chief Financial Officer of Fentura Financial, Inc. certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:
(1) the Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 which this statement accompanies fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and
(2) the information contained in the Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 fairly presents, in all material respects, the financial condition and results of operations of Fentura Financial, Inc.

Date: November 13, 2002
/s/ Ronald L. Justice
Ronald L. Justice
Chief Financial Officer```

