AMCON DISTRIBUTING CO

incorporation)

Form 8-K November 27, 2006

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(D) OF THE
SECURITIES ACT OF 1934

Date of Report (Date of earliest event reported) November 27, 2006

AMCON DISTRIBUTING COMPANY

(Exact name of registrant as specified in its charter)

> > (402) 331-3727

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

On November 27, 2006, AMCON Distributing Company ("AMCON or "Company") issued a press release announcing its financial results for the third quarter ended June 30, 2006. A copy of the press release is being furnished herewith as an exhibit and incorporated herein by reference.

The information in this Current Report (including the exhibit) shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. The information set forth in this Current Report on Form 8-K (including the exhibit) shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS

99.1 Press release, dated November 27, 2006, issued by AMCON Distributing Company announcing financial results for the third quarter ended June 30, 2006

SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMCON DISTRIBUTING COMPANY (Registrant)

Date: November 27, 2006 By : Andrew C. Plummer

Name: Andrew C. Plummer

Title: Vice President & Acting
Chief Financial Officer

EXHIBIT INDEX

Exhibit Description

99.1 Press release, dated November 27, 2006, issued by AMCON Distributing Company announcing financial results for the third quarter ended June 30, 2006

Exhibit 99.1

AMCON DISTRIBUTING COMPANY REPORTS FULLY DILUTED EARNINGS OF 41 CENTS FOR THE THIRD QUARTER ENDED JUNE 30, 2006

NEWS RELEASE

Chicago, IL, November 27, 2006 - AMCON Distributing Company ("AMCON") (AMEX:DIT), an Omaha, Nebraska based consumer products company, is pleased to report fully diluted earnings available to common stock holders of 41 cents per share on net income of \$241,865 for the period end June 30, 2006.

"We are delighted at the continued progress the corporation has made since we announced our internal reorganization in March 2006" said Christopher Atayan, AMCON's Chief Executive Officer. "Our core businesses continued their trend of strong performance during the quarter and we began to reap some of the benefits of the aggressive efforts we have instituted to control our non-core water businesses. Our corporate strategic objective in the short to medium term is to reduce the levels of debt we employ at AMCON, which will enhance our ability to grow in the long term. The two primary elements supporting this objective are to preserve and enhance the operating earnings we generate from our core business units and the disposition of assets no longer central to our mission. We believe that by taking this approach and continuing our tradition of superior customer service we are well positioned to enhance shareholder value. We are diligently working as a Company on resolving the issues presented by our Beverage businesses and as a result have expended very little cash resources into those businesses. This has resulted in increasing liquidity and financial strength for the entire company" added Atayan.

For the first nine months of fiscal 2006, AMCON's wholesale consumer products distribution business reported segment operating income before depreciation and amortization of approximately \$6.6 million and the retail health food business reported segment operating income before depreciation and amortization of approximately \$2.4 million. This compares to \$5.6 million and \$1.2 million for the wholesale and retail businesses, respectively, in the comparable periods one year ago.

"AMCON's legacy of premium customer service has served us well as we remain highly competitive in the market place" noted Kathleen Evans, President of AMCON's wholesale distribution business, " Our solid performance year to date is a direct reflection of the programs and systems we are developing to enhance our customers profits."

"Our retail health food stores are continuing to perform at historically high levels of revenues and profitability. Consumers are continuing to move in the direction of natural products and we are well positioned to serve them" commented Eric Hinkefent, President of AMCON's retail health food business, "We continue to differentiate our self in the market place by our high levels of customer service. This has a direct bottom line effect as we benefit from repeat customer business."

Another positive factor in the quarter was the narrowing of losses from Hawaiian Natural Water Company in our beverage segment. Price increases and active financial management of the enterprise contributed to this result. Senior management has invested a significant amount of time and energy toward

revitalizing this enterprise. As previously announced, AMCON is actively in negotiations to divest the business.

AMCON received an extension of its Revolving Credit agreement through July 2007 and is in active discussions with the bank group with respect to a long term extension. "Our bank group has been very responsive to our needs. Their solid support has enabled us to take advantage of several short term profit opportunities developed by our management team," commented Andy Plummer, AMCON's Acting Chief Financial Officer. Plummer also added, "During the recently completed fourth quarter we have incurred substantial professional fees in connection with our prior period audit and the Trinity Springs, Inc.

litigation settlement discussions which will impact bottom line profitability when we report those results."

Concurrently with this press release AMCON has filed its third quarter 10-Q with the Securities and Exchange Commission. This now brings AMCON into compliance with the financial reporting compliance requirements of the American Stock Exchange.

AMCON is a leading wholesale distributor of consumer products, including beverages, candy, tobacco, groceries, food service, frozen and chilled foods, and health and beauty care products with distribution centers in Illinois, Missouri, Nebraska, North Dakota and South Dakota. Chamberlin's Natural Foods, Inc. and Health Food Associates, Inc., both wholly-owned subsidiaries of The Healthy Edge, Inc., operate health and natural product retail stores in central Florida (6), Kansas, Missouri, Nebraska and Oklahoma (4). The retail stores operate under the names Chamberlin's Market & Cafe and Akins Natural Foods Market. Hawaiian Natural Water Company, Inc. produces and sells natural spring water under the Hawaiian Springs label in Hawaii and other foreign markets and purified bottled water on the Island of Oahu in Hawaii. The natural spring water is bottled at the source on the Big Island of Hawaii.

This news release contains forward-looking statements that are subject to risks and uncertainties and which reflect management's current beliefs and estimates of future economic circumstances, industry conditions, Company performance and financial results. A number of factors could affect the future results of the Company and could cause those results to differ materially from those expressed in the Company's forward-looking statements including, without limitation, availability of sufficient cash resources to conduct its business and meet its capital expenditures needs. Moreover, past financial performance should not be considered a reliable indicator of future performance. Accordingly, the Company claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 with respect to all such forward-looking statements.

Visit AMCON Distributing Company's web site at: www.amcon.com

For Further Information Contact: Christopher H. Atayan AMCON Distributing Company Ph 312-327-1770

Fax: 312-527-3964

AMCON Distributing Company and Subsidiaries Condensed Consolidated Balance Sheets June 30, 2006 and September 30, 2005

| | | June 2006 (Unaudited) | | September | |
|---|----|--------------------------|----|-----------|--|
| | | | | | |
| ASSETS | | | | | |
| Current assets: | | | | ļ | |
| Cash | \$ | 84,020 | \$ | 546, | |
| Accounts receivable, less allowance for doubtful | | | | | |
| accounts of \$1.0 million and \$0.6 million, respectively | 30 | 0,134,256 | 2 | 8,202, | |

| Inventories | 30,492,996 | 23,977, |
|---|--------------------------|----------------------|
| Deferred income taxes | 1,642,212 | 1,642, |
| Current assets of discontinued operations | 37,544 | |
| Prepaid and other current assets | 4,843,534 | 5,269, |
| Total current assets | 67,234,562 | 60,798, |
| Property and equipment | 14,102,301 | 15,162, |
| Deferred income taxes | 6,863,737 | 6,300, |
| Noncurrent assets from discontinued operations | 2,382,801 | 2,475, |
| Goodwill | 5,848,808 | 5,848, |
| Other intangible assets | 3,449,736 | 3,464, |
| Other assets | 1,084,769 | 1,258, |
| | | |
| | \$100,966,714 ======= | \$ 95,308, ====== |
| LIABILITIES AND SHAREHOLDERS' EQUITY (DEFICIENCY) | | |
| Current liabilities: | | |
| Accounts payable | \$ 15,550,519 | |
| Accrued expenses | 4,837,193 | 4,990, |
| Accrued wages, salaries and bonuses | 1,171,914 | 1,601, |
| Income taxes payable | _ | 118, |
| Current liabilities of discontinued operations | 4,339,022 | 4,098, |
| Current maturities of revolving credit facility | 3,932,000 | 1,432, |
| Current maturities of long-term debt | 815,005 | 936, |
| Total current liabilities | 30,645,653 | 30,225, |
| Revolving credit facility, less current maturities | 52,768,394 | 47,730, |
| Long-term debt, less current maturities | 7,508,260 | 7,636, |
| Noncurrent liabilities of discontinued operations | 5,651,744 | 5,648, |
| Series A cumulative, convertible preferred stock, \$.01 par value | | |
| 100,000 shares authorized and issued, liquidation preference \$25.00 per share | 2,438,355 | 2,438, |
| Series B cumulative, convertible preferred stock, \$.01 par value 80,000 shares authorized and issued, liquidation preference | | |
| \$25.00 per share | 1,857,645 | 1,857, |
| Series C cumulative, convertible preferred stock, \$.01 par value 80,000 shares authorized and issued, liquidation preference | | |
| \$25.00 per share | 1,982,372 | |
| , and the state | 1,302,072 | |
| Commitments and contingencies | | |
| Shareholders' equity (deficiency): | | |
| Preferred stock, \$0.01 par, 1,000,000 shares authorized, | | |
| none outstanding | _ | |
| Common stock, \$.01 par value, 3,000,000 | | |
| shares authorized, 527,062 shares issued | 5,271 | 5, |
| Additional paid-in capital | 6,263,476 | 6,218, |
| Accumulated other comprehensive income, | 0,200,410 | 0,210, |
| net of tax of \$0.1 million in 2005 | _ | 101, |
| Accumulated deficit | - (0 151 156) | • |
| ACCUMULATED DELICIT | (8,154,456) | (6,553, |
| Total shareholders' deficiency | (1,885,709) | (228, |
| | \$100,966,714 | \$ 95,308, |
| | ======== | ======= |

AMCON Distributing Company and Subsidiaries Condensed Consolidated Unaudited Statements of Operations for the three and nine month periods ended June 30, 2006 and 2005

| | For the three months ended June | | ende | d June | |
|--|---------------------------------|-----------------------|-------------------------|--------|--|
| | 2006 | 2005 | 2006 | | |
| Sales (including excise taxes of \$52.5 million and \$50.1 million, and \$147.7 million and \$145.2 million, respectively) | \$ 223,954,710 | \$ 215,124,070 | \$ 620,973,352 | \$ 621 | |
| Cost of sales | | 199,928,910 | | 57 | |
| Gross profit | | 15,195,160 | 44,350,914 | 4 | |
| Selling, general and administrative expenses Depreciation and amortization | 13,096,950 525,170 | | 38,989,674 1,510,767 | 38 | |
| | 13,622,120 | 13,292,599 | | 4(| |
| Operating income | 2,164,571 | 1,902,561 | 3,850,473 | 3 | |
| Other (income) expense: Interest expense Other (income) expense, net | | 1,063,338 (32,827) | 3,505,530 (94,015) | 3 | |
| | | 1,030,511 | | | |
| Income from continuing operations before income taxes | · | ,,,,,, | 438,958 | | |
| Income tax expense Minority interest | 392 , 000 - | 347 , 000 - | 246,000 | | |
| Income from continuing operations | 589,434 | 525 , 050 | 192 , 958 | | |
| Loss from discontinued operations, net of income tax benefit of \$0.1 million and \$0.5 million, \$0.9 million and \$1.9 million, respectively | (243,183) | (751,473) | (1,533,453) | (: | |
| Net income (loss) | 346,251 | (226, 423) | (1,340,495) | | |
| Preferred stock dividend requirements | (104,386) | (74,053) | (260,492) | | |
| Net income (loss) available to common shareholders | \$ 241,865 | | \$ (1,600,987) | \$ (2 | |
| Basic earnings (loss) per share available to common shareholders: Continuing operations Discontinued operations | \$ 0.92 (0.46) | \$ 0.86 (1.43) | \$ (0.13) | \$ | |

| Net basic earnings (loss) per share available to common shareholders | \$ | 0.46 | \$ | (0.57) | \$ | (3.04) | \$ |
|--|-------|---------|-----|------------------|---------|---------|-------|
| | ===== | | === | | ===: | | |
| Diluted earnings (loss) per share | | | | | | | |
| available to common shareholders: | | | | | | | |
| Continuing operations | \$ | 0.69 | \$ | 0.73 | \$ | (0.13) | \$ |
| Discontinued operations | | (0.28) | | (1.05) | | (2.91) | |
| | | | | | | | |
| Net diluted earnings (loss) per share | | | | | | | |
| available to common shareholders | \$ | 0.41 | \$ | (0.32) | \$ | (3.04) | \$ |
| | | ====== | === | | === | ======= | ===== |
| Weighted average shares outstanding: | | | | | | | |
| Basic | | 527,062 | | 527 , 062 | 527,062 | | |
| Diluted | | 854,187 | | 712,881 | | 527,062 | |

AMCON Distributing Company and Subsidiaries Condensed Consolidated Unaudited Statements of Cash Flows for the nine month periods ended June 30, 2006 and 2005

2005 2006 _____ CASH FLOWS FROM OPERATING ACTIVITIES: \$ (1,340,495) \$ (2,594,8 Deduct: (loss) from discontinued operations, net of tax 1,533,453 3,084,8 192,958 Income from continuing operations 489,9 Adjustments to reconcile net (loss) income from continuing operations to net cash flows from operating activities: 1,606,824 1,735,4 29,798 146.1 Depreciation Amortization 29,798 146,1 (20,3 (Gain) loss on sale of property and equipment 11,570 45,000 Stock based compensation (563,234) (1,558,6 505,295 259,0 Deferred income taxes Provision for losses on doubtful accounts Provision for losses on inventory obsolescence 46,204 237,1 Impairment on assets held for sale 77,6 Minority interest (97,1 Changes in assets and liabilities, net of effect of acquisitions: (2,436,694) (3,698,4 (6,561,311) 7,338,8 Accounts receivable Inventories 324,956 Other current assets (494,1 Other assets 174,130 (42,2 (1,134,598) (2,391,1 Accounts payable 935,5 190,4 Accrued expenses and accrued wages, salaries and bonuses (583, 373)Income tax payable and receivable (118,798)_____ 3,108,3 Net cash flows from operating activities - continuing operations (8,461,273) (8, 461, 273) 3, 108, 3 (779, 463) (1, 761, 7 Net cash flows from operating activities - discontinued operations _____ (9,240,736) 1,346,5

Net cash flows from operating activities

| CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of property and equipment Proceeds from sales of property and equipment Purchase of trademark | (609,637) 50,949 (15,000) | (2,469,1 85,2 |
|--|---------------------------------|------------------------------|
| Net cash flows from investing activities - continuing operations Net cash flows from investing activities - discontinued operations | (573,688) (2,671) | |
| Net cash flows from investing activities | (576,359) | (2,476,7 |
| CASH FLOWS FROM FINANCING ACTIVITIES: Net borrowings (payments) on revolving credit facility Net proceeds from preferred stock issuance Proceeds from borrowings of long-term debt Dividends paid on preferred stock Principal payments on long-term debt and subordinated debt Debt issue costs | · | 1,857,6 1,399,6 (219,7 |
| Net cash flows from financing activities - continuing operations Net cash flows from financing activities - discontinued operations | 8,647,769 707,073 | 661,0 421,4 |
| Net cash flows from financing activities | 9,354,842 | 1,082,5 |
| Net change in cash | (462,253) | (47,6 |
| Cash, beginning of period | 546,273 | 416,0 |
| Cash, end of period | \$ 84,020 ====== | , |

| Supplemental disclosure of cash flow information: Cash paid during the period for interest Cash refunded during the period for income taxes | | 3,488,161 (1,577) | \$ 2,661,7 (185,6 |
|---|----|----------------------|-------------------------|
| Supplemental disclosure of non-cash information: | | | |
| Issuance of note payable in exchange for accounts payable | \$ | 362 , 716 | \$ |
| Acquisition of equipment through capital leases | | _ | 91.3 |

-end-