

HONEYWELL INTERNATIONAL INC  
Form 10-Q  
October 18, 2013  
United States

Securities and Exchange Commission

Washington, D.C. 20549

**Form 10-Q**

S QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2013

OR

£ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 1-8974

**Honeywell International Inc.**

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization)

22-2640650  
(I.R.S. Employer  
Identification No.)

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101 Columbia Road

Morris Township, New Jersey 07962  
(Address of principal executive offices) (Zip Code)

(973) 455-2000  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name, former address and former fiscal year,  
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes S No £

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes S No £

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a small reporting company. See definitions of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer S Accelerated filer £ Non-Accelerated filer £ Smaller reporting company £

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes £ No S

There were 784,672,734 shares of Common Stock outstanding at September 30, 2013.

**Honeywell International Inc.**

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This report contains “forward-looking statements” within the meaning of Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are those that address activities, events or developments that we or our management intends, expects, projects, believes or anticipates will or may occur in the future. They are based on management’s assumptions and assessments in the light of past experience and trends, current economic and industry conditions, expected future developments and other relevant factors. They are not guarantees of future performance, and actual results, developments and business decisions may differ from those envisaged by our forward-looking statements. Our forward-looking statements are also subject to risks and uncertainties, which can affect our performance in both the near- and long-term. These forward-looking statements should be considered in the light of the information included in this report and our other filings with the Securities and Exchange Commission, including, without limitation, the Risk Factors, as well as the description of trends and other factors in Management’s Discussion and Analysis of Financial Condition and Results of Operations, set forth in our Form 10-K for the year ended December 31, 2012.

## PART I. FINANCIAL INFORMATION

The financial information as of September 30, 2013 should be read in conjunction with the financial statements for the year ended December 31, 2012 contained in our Form 10-K filed on February 15, 2013.

ITEM 1. FINANCIAL STATEMENTS**Honeywell International Inc.****Consolidated Statement of Operations****(Unaudited)**

|  | Three Months<br>Ended<br>September 30,          |          | Nine Months<br>Ended<br>September 30, |          |
|--|---|----------|---------------------------------------|----------|
|  | 2013  | 2012     | 2013                                  | 2012     |
|  | (Dollars in millions, except per share amounts) |          |                                       |          |
| Product sales  | \$7,693   | \$7,332  | \$22,911                              | \$22,184 |
| Service sales  | 1,954   | 2,010    | 5,757                                 | 5,900    |
| Net sales  | 9,647   | 9,342    | 28,668                                | 28,084   |
| Costs, expenses and other                                    |   |          |                                       |          |
| Cost of products sold  | 5,722   | 5,474    | 17,039                                | 16,627   |
| Cost of services sold  | 1,220   | 1,334    | 3,713                                 | 3,983    |
|  | 6,942   | 6,808    | 20,752                                | 20,610   |
| Selling, general and administrative expenses                 | 1,242   | 1,238    | 3,752                                 | 3,695    |
| Other (income) expense                                       | (1 )  | (16 )    | (53 )                                 | (54 )    |
| Interest and other financial charges                         | 80  | 88       | 244                                   | 264      |
|  | 8,263   | 8,118    | 24,695                                | 24,515   |
| Income before taxes  | 1,384   | 1,224    | 3,973                                 | 3,569    |
| Tax expense  | 377   | 278      | 975                                   | 893      |
| Net income   | 1,007   | 946      | 2,998                                 | 2,676    |
| Less: Net income attributable to the noncontrolling interest | 17  | (4 )     | 21                                    | 1        |
| Net income attributable to Honeywell                         | \$990   | \$950    | \$2,977                               | \$2,675  |
| Earnings per share of common stock - basic:                  | \$1.26  | \$1.21   | \$3.78                                | \$3.43   |
| Earnings per share of common stock - assuming dilution:      | \$1.24  | \$1.20   | \$3.73                                | \$3.38   |
| Cash dividends per share of common stock                     | \$0.4100  | \$0.3725 | \$1.2300                              | \$1.1175 |

The Notes to Financial Statements are an integral part of this statement.



**Honeywell International Inc.****Consolidated Statement of Comprehensive Income****(Unaudited)**

|   | Three Months<br>Ended<br>September 30,<br>2013 2012<br>(Dollars in<br>millions) |         | Nine Months<br>Ended<br>September 30,<br>2013 2012<br>(Dollars in<br>millions) |         |
|---|---|---------|--|---------|
| Net income  | \$1,007   | \$946   | \$2,998  | \$2,676 |
| Other comprehensive income (loss), net of tax   |   |         |  |         |
| Foreign exchange translation adjustment   | 330   | 312     | (126 )   | 81      |
| Actuarial gains   | 79  | 6       | 79   | 11      |
| Prior service credit  | 108   | —       | 108  | —       |
| Prior service costs recognized during the year  | —   | 2       | 5  | 5       |
| Actuarial losses recognized during year   | 1   | —       | 13   | 10      |
| Transition obligation recognized during year  | —   | —       | 1  | 1       |
| Settlements and curtailments  | —   | —       | (26 )  | (2 )    |
| Pension and other postretirement benefits adjustments                                 | 188   | 8       | 180  | 25      |
| Unrealized gains (losses) for the period  | 38  | (15 )   | 95   | 23      |
| Changes in fair value of available for sale investments                               | 38  | (15 )   | 95   | 23      |
| Effective portion of cash flow hedges recognized in other comprehensive income (loss) | (4 )  | 31      | (32 )  | 8       |
| Less: Reclassification adjustment for gains (losses) included in net income           | (4 )  | (7 )    | (11 )  | (13 )   |
| Changes in fair value of effective cash flow hedges                                   | —   | 38      | (21 )  | 21      |
| Other comprehensive income (loss), net of tax   | 556   | 343     | 128  | 150     |
| Comprehensive income  | 1,563   | 1,289   | 3,126  | 2,826   |
| Less: Comprehensive income (loss) attributable to the noncontrolling interest         | 17  | (2 )    | 18   | 1       |
| Comprehensive income attributable to Honeywell  | \$1,546   | \$1,291 | \$3,108  | \$2,825 |

The Notes to Financial Statements are an integral part of this statement.

**Honeywell International Inc.****Consolidated Balance Sheet****(Unaudited)**

|  | September<br>30,<br>2013 | December<br>31,<br>2012 |
|--|--------------------------|-------------------------|
|  | (Dollars in millions)    |                         |
| <b>ASSETS</b>  |                          |                         |
| Current assets:  |                          |                         |
| Cash and cash equivalents                              | \$5,499                  | \$ 4,634                |
| Accounts, notes and other receivables                  | 7,950                    | 7,429                   |
| Inventories  | 4,455                    | 4,235                   |
| Deferred income taxes                                  | 707                      | 669                     |
| Investments and other current assets                   | 693                      | 631                     |
| Total current assets                                   | 19,304                   | 17,598                  |
| Investments and long-term receivables                  | 830                      | 623                     |
| Property, plant and equipment - net                    | 5,107                    | 5,001                   |
| Goodwill   | 13,230                   | 12,425                  |
| Other intangible assets - net                          | 2,590                    | 2,449                   |
| Insurance recoveries for asbestos related liabilities  | 653                      | 663                     |
| Deferred income taxes                                  | 1,457                    | 1,889                   |
| Other assets   | 1,235                    | 1,205                   |
| Total assets   | \$44,406                 | \$ 41,853               |
| <b>LIABILITIES</b>                                     |                          |                         |
| Current liabilities:                                   |                          |                         |
| Accounts payable                                       | \$4,791                  | \$ 4,736                |
| Short-term borrowings                                  | 88                       | 76                      |
| Commercial paper                                       | 2,099                    | 400                     |
| Current maturities of long-term debt                   | 632                      | 625                     |
| Accrued liabilities                                    | 7,053                    | 7,208                   |
| Total current liabilities                              | 14,663                   | 13,045                  |
| Long-term debt   | 5,789                    | 6,395                   |
| Deferred income taxes                                  | 719                      | 628                     |
| Postretirement benefit obligations other than pensions | 995                      | 1,365                   |
| Asbestos related liabilities                           | 1,089                    | 1,292                   |
| Other liabilities                                      | 5,917                    | 5,913                   |
| Redeemable noncontrolling interest                     | 161                      | 150                     |
| <b>SHAREOWNERS' EQUITY</b>                             |                          |                         |
| Capital - common stock issued                          | 958                      | 958                     |
| - additional paid-in capital                           | 4,582                    | 4,358                   |
| Common stock held in treasury, at cost                 | (9,166 )                 | (8,801 )                |



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|   |          |           |
|---|----------|-----------|
| Accumulated other comprehensive loss  | (1,211 ) | (1,339 )  |
| Retained earnings   | 19,796   | 17,799    |
| Total Honeywell shareowners' equity   | 14,959   | 12,975    |
| Noncontrolling interest   | 114      | 90        |
| Total shareowners' equity   | 15,073   | 13,065    |
| Total liabilities, redeemable noncontrolling interest and shareowners' equity | \$44,406 | \$ 41,853 |

The Notes to Financial Statements are an integral part of this statement.

**Honeywell International Inc.****Consolidated Statement of Cash Flows****(Unaudited)**

|   | Nine Months<br>Ended<br>September 30,<br>2013    2012<br>(Dollars in<br>millions) |         |
|---|---|---------|
| Cash flows from operating activities:   |   |         |
| Net income  | \$2,998   | \$2,676 |
| Less: Net income attributable to the noncontrolling interest  | 21  | 1       |
| Net income attributable to Honeywell  | 2,977   | 2,675   |
| Adjustments to reconcile net income attributable to Honeywell to net cash provided by operating activities: |   |         |
| Depreciation and amortization   | 740   | 681     |
| Gain on sale of non-strategic businesses and assets   | —   | (3 )    |
| Repositioning and other charges   | 419   | 356     |
| Net payments for repositioning and other charges  | (517 )  | (352 )  |
| Pension and other postretirement (income) expense   | (61 )   | 81      |
| Pension and other postretirement benefit payments   | (253 )  | (888 )  |
| Stock compensation expense  | 129   | 131     |
| Deferred income taxes   | 257   | 319     |
| Excess tax benefits from share based payment arrangements   | (101 )  | (28 )   |
| Other   | 35  | 39      |
| Changes in assets and liabilities, net of the effects of acquisitions and divestitures:                     |   |         |
| Accounts, notes and other receivables   | (382 )  | (160 )  |
| Inventories   | (94 )   | (53 )   |
| Other current assets  | (28 )   | (77 )   |
| Accounts payable  | (32 )   | (220 )  |
| Accrued liabilities   | (422 )  | (333 )  |
| Net cash provided by operating activities   | 2,667   | 2,168   |
| Cash flows from investing activities:   |   |         |
| Expenditures for property, plant and equipment  | (547 )  | (586 )  |
| Proceeds from disposals of property, plant and equipment  | 7   | 2       |
| Increase in investments   | (703 )  | (482 )  |
| Decrease in investments   | 648   | 287     |
| Cash paid for acquisitions, net of cash acquired  | (1,063)   | (62 )   |
| Proceeds from sales of businesses, net of fees paid   | —   | 18      |
| Other   | 104   | (42 )   |
| Net cash used for investing activities  | (1,554)   | (865 )  |
| Cash flows from financing activities:   |   |         |
| Net increase in commercial paper  | 1,699   | 300     |
| Net increase in short-term borrowings   | 18  | 19      |
| Proceeds from issuance of common stock  | 362   | 179     |
| Proceeds from issuance of long-term debt  | 27  | 86      |

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|  |         |         |
|--|---------|---------|
| Payments of long-term debt   | (604 )  | —       |
| Excess tax benefits from share based payment arrangements            | 101     | 28      |
| Repurchases of common stock  | (769 )  | —       |
| Cash dividends paid  | (995 )  | (880 )  |
| Other  | 28      | —       |
| Net cash used for financing activities                               | (133 )  | (268 )  |
| Effect of foreign exchange rate changes on cash and cash equivalents | (115 )  | 27      |
| Net increase in cash and cash equivalents                            | 865     | 1,062   |
| Cash and cash equivalents at beginning of period                     | 4,634   | 3,698   |
| Cash and cash equivalents at end of period                           | \$5,499 | \$4,760 |

The Notes to Financial Statements are an integral part of this statement.

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

**Note 1. Basis of Presentation**

In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments, consisting only of normal recurring adjustments, necessary to present fairly the financial position of Honeywell International Inc. and its consolidated subsidiaries (the “Company”) at September 30, 2013 and the results of operations for the three and nine months ended September 30, 2013 and 2012 and cash flows for the nine months ended September 30, 2013 and 2012. The results of operations for the three and nine months ended September 30, 2013 should not necessarily be taken as indicative of the results of operations that may be expected for the entire year. We have evaluated subsequent events through the date of issuance of our consolidated financial statements.

We report our quarterly financial information using a calendar convention; that is, the first, second and third quarters are consistently reported as ending on March 31, June 30 and September 30, respectively. It has been our practice to establish actual quarterly closing dates using a predetermined “fiscal” calendar, which requires our businesses to close their books on a Saturday in order to minimize the potentially disruptive effects of quarterly closing on our business processes. The effects of this practice are generally not significant to reported results for any quarter and only exist within a reporting year. In the event that differences in actual closing dates are material to year-over-year comparisons of quarterly or year-to-date results, we provide appropriate disclosures. Our actual closing dates for the three and nine months ended September 30, 2013 and 2012 were September 28, 2013 and September 29, 2012, respectively.

The financial information as of September 30, 2013 should be read in conjunction with the financial statements for the year ended December 31, 2012 contained in our Form 10-K filed on February 15, 2013.

Certain prior year amounts have been reclassified to conform to current year presentation.

**Note 2. Recent Accounting Pronouncements**

Changes to accounting principles generally accepted in the United States of America (U.S. GAAP) are established by the Financial Accounting Standards Board (FASB) in the form of accounting standards updates (ASU’s) to the FASB’s Accounting Standards Codification.

The Company considers the applicability and impact of all ASU's. ASU's not listed below were assessed and determined to be either not applicable or are expected to have minimal impact on our consolidated financial position or results of operations.

In June 2011, the FASB issued amendments to disclosure requirements for presentation of comprehensive income. This guidance, effective retrospectively for the interim and annual periods beginning on or after December 15, 2011 (early adoption is permitted), requires presentation of total comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB issued an amendment to defer the presentation on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for annual and interim financial statements. The implementation of the amended accounting guidance has not had a material impact on our consolidated financial position or results of operations. In February 2013, the FASB issued amendments to disclosure requirements for presentation of comprehensive income. The standard requires presentation (either in a single note or parenthetically on the face of the financial statements) of the effect of significant amounts reclassified from each component of accumulated other comprehensive income based on its source and the income statement line items affected by the reclassification. If a component is not required to be reclassified to net income in its entirety, a cross reference to the related footnote for additional information will be required. The amendments are effective prospectively for reporting

**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

periods beginning after December 15, 2012. The implementation of the amended accounting guidance has not had a material impact on our consolidated financial position or results of operations.

In July 2012, the FASB issued amendments to the indefinite-lived intangible asset impairment guidance which provides an option for companies to use a qualitative approach to test indefinite-lived intangible assets for impairment if certain conditions are met. The amendments are effective for annual and interim indefinite-lived intangible asset impairment tests performed for fiscal years beginning after September 15, 2012. The implementation of the amended accounting guidance has not had a material impact on our consolidated financial position or results of operations.

In February 2013, the FASB issued amendments to guidance for obligations resulting from joint and several liability arrangements. The amended guidance requires an entity to measure obligations resulting from joint and several liability arrangements for which the sum of (1) the amount of the obligation within the scope of this guidance is fixed at the reporting date, as the amount the reporting entity agreed to pay on the basis of its arrangement among its co-obligors and (2) any additional amount the reporting entity expects to pay on behalf of its co-obligors. The guidance also requires an entity to disclose the nature and amount of the obligation as well as other information about those obligations. The amendments should be applied retrospectively to all prior periods presented for obligations within the scope of guidance that exist at the beginning of an entity's fiscal year of adoption. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013 (early adoption is permitted). The implementation of the amended accounting guidance is not expected to have a material impact on our consolidated financial position or results of operations.

In March 2013, the FASB issued amendments to address the accounting for the cumulative translation adjustment when a parent either sells a part or all of its investment in a foreign entity or no longer holds a controlling financial interest in a subsidiary or group of assets that is a nonprofit activity or a business within a foreign entity. The amendments are effective prospectively for fiscal years (and interim reporting periods within those years) beginning after December 15, 2013 (early adoption is permitted). The initial adoption has no impact on our consolidated financial position and results of operations.

In July 2013, the FASB issued amendments to allow the Federal Funds Effective Swap Rate (which is the Overnight Index Swap rate, or OIS rate, in the U.S.) to be designated as a benchmark interest rate for hedge accounting purposes under the derivatives and hedging guidance. The amendments also allow for the use of different benchmark rates for similar hedges. The amendments are effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013. The initial adoption had no impact on our consolidated financial position and results of operation.

In July 2013, the FASB issued amendments to guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The amendments require entities to present an unrecognized tax benefit netted against certain deferred tax assets when specific requirements are met. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013 (early adoption is permitted). The Company is currently assessing the impact of the amended guidance on its consolidated financial position. However, the amendments only affect gross versus net presentation and do not impact the calculation of the unrecognized tax benefit.

### **Note 3. Acquisitions**

On June 3, 2013, the Company acquired RAE Systems, Inc. (RAE), a global manufacturer of fixed and portable gas and radiation detection systems, and software. The aggregate value, net of cash acquired, was \$338 million and was allocated to tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values at the acquisition date. On a preliminary basis, the Company has assigned approximately \$102 million to identifiable intangible assets, predominantly customer relationships, existing technology and trademarks. These intangible assets are being amortized over their estimated lives which range from 3 to 15 years using straight-line and accelerated amortization methods. The excess of the purchase price over the estimated fair values of net assets acquired (approximating \$256 million), was recorded as goodwill. This

**Honeywell International Inc.**  
**Notes to Financial Statements**

**(Unaudited)**

**(Dollars in millions, except per share amounts)**

goodwill arises primarily from the avoidance of the time and costs which would be required (and the associated risks that would be encountered) to enhance our product offerings to key target markets and enter into new and profitable segments, and the expected cost synergies that will be realized through the consolidation of the acquired business within our Automation and Control Solutions segment. The goodwill is non-deductible for tax purposes.

On September 17, 2013, the Company acquired 100 percent of the issued and outstanding shares of Intermecc, Inc. (Intermecc), a leading provider of mobile computing, radio frequency identification solutions (RFID) and bar code, label and receipt printers for use in warehousing, supply chain, field service and manufacturing environments. Intermecc was a U.S. public company that operated globally and had reported 2012 revenues of \$790 million.

The aggregate value, net of cash acquired, was \$607 million and was allocated to tangible and identifiable intangible assets acquired and liabilities assumed based on their estimated fair values at the acquisition date. On a preliminary basis, the Company has assigned \$251 million to identifiable intangible assets, predominantly customer relationships, existing technology and trademarks. These intangible assets are being amortized over their estimated lives which range from 4 to 15 years using straight-line and accelerated amortization methods. The excess of the purchase price over the estimated fair values of net assets acquired (approximating \$487 million), was recorded as goodwill. This goodwill arises primarily from the avoidance of the time and costs which would be required (and the associated risks that would be encountered) to enhance our product offerings to key target markets and enter into new and profitable segments, and the expected cost synergies that will be realized through the consolidation of the acquired business within our Automation and Control Solutions segment. The goodwill is non-deductible for tax purposes.

The results of RAE and Intermecc from the acquisition date through September 30, 2013 are included in our Automation and Control Solutions segment. The results were not material to the consolidated financial statements. As of September 30, 2013, the purchase accounting for RAE and Intermecc is subject to final adjustment primarily for the amounts allocated to intangible assets and goodwill, useful lives of intangible assets, for certain pre-acquisition contingencies, for settlement of post-closing purchase price adjustments and for the valuation of inventory and property, plant and equipment.

**Note 4. Repositioning and Other Charges**

A summary of repositioning and other charges follows:



|   | <b>Three<br/>Months<br/>Ended<br/>September<br/>30,<br/>2013</b> |       | <b>Nine<br/>Months<br/>Ended<br/>September<br/>30,<br/>2013</b> |       |
|---|--|-------|---|-------|
|   | 2013   | 2012  | 2013  | 2012  |
| Severance   | \$32   | \$16  | \$130   | \$68  |
| Asset impairments   | —  | —     | 1   | 11    |
| Exit costs  | 6  | —     | 8   | 16    |
| Adjustments   | (16)   | (14)  | (23)  | (44)  |
| Total net repositioning charge                              | 22   | 2     | 116   | 51    |
| Asbestos related litigation charges, net of insurance       | 45   | 45    | 136   | 124   |
| Probable and reasonably estimable environmental liabilities | 51   | 53    | 161   | 181   |
| Other   | 2  | —     | 6   | —     |
| Total net repositioning and other charges                   | \$120  | \$100 | \$419   | \$356 |

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**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**  
**(Dollars in millions, except per share amounts)**

The following table summarizes the pretax distribution of total net repositioning and other charges by income statement classification:

|  | Three<br>Months<br>Ended<br>September<br>30,<br>2013 |       | Nine<br>Months<br>Ended<br>September<br>30,<br>2012 |       |
|--|--|-------|---|-------|
| Cost of products and services sold           | \$101  | \$97  | \$356   | \$348 |
| Selling, general and administrative expenses | 19   | 3     | 63  | 8     |
|  | \$120  | \$100 | \$419   | \$356 |

The following table summarizes the pretax impact of total net repositioning and other charges by segment:

|  | Three<br>Months<br>Ended<br>September<br>30,<br>2013 |       | Nine<br>Months<br>Ended<br>September<br>30,<br>2012 |       |
|--|--|-------|---|-------|
| Aerospace                              | \$1  | \$—   | \$23  | \$1   |
| Automation and Control Solutions       | 10   | —     | 65  | 9     |
| Performance Materials and Technologies | 10   | (1 )  | 10  | 13    |
| Transportation Systems                 | 42   | 48    | 145   | 160   |
| Corporate                              | 57   | 53    | 176   | 173   |
|  | \$120  | \$100 | \$419   | \$356 |

In the quarter ended September 30, 2013, we recognized repositioning charges totaling \$38 million primarily for severance costs related to workforce reductions of 487 manufacturing and administrative positions primarily in our Automation and Control Solutions and Performance Materials and Technologies segments. The workforce reductions were primarily related to achieving acquisition-related synergies in our Automation and Control Solutions segment, the shutdown of a manufacturing facility in our Performance Materials and Technologies segment, and a factory transition in our Automation and Control Solutions segment to a more cost-effective location. Also, \$16 million of previously established accruals for severance in our Automation and Control Solutions segment were returned to income in the quarter ended September 30, 2013 due mainly to a change in the scope of a previously announced repositioning action.

In the quarter ended September 30, 2012, we recognized repositioning charges totaling \$16 million for severance costs related to workforce reductions of 284 manufacturing and administrative positions in our Automation and Control Solutions and Transportation Systems segments. The workforce reductions were primarily related to cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives. Also, \$14 million of previously established accruals for severance primarily in our Automation and Control Solutions segment were returned to income in the quarter ended September 30, 2012 due to fewer employee severance actions caused by higher attrition than originally planned associated with prior severance programs and changes in the scope of previously announced repositioning actions.

In the nine months ended September 30, 2013, we recognized repositioning charges totaling \$139 million primarily for severance costs related to workforce reductions of 1,711 manufacturing and administrative positions across all of our segments. The workforce reductions were primarily related to cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives, achieving acquisition-related synergies in our Automation and Control Solutions segment, outsourcing of non-core components in our Transportation Systems segment, the shutdown of a manufacturing facility in our Performance Materials and Technologies segment, and factory transitions in our Automation and Control Solutions segment to more cost-effective locations. Also, \$23 million of previously established accruals, primarily for severance, in our Automation and Control Solutions and Performance Materials and Technologies segments were returned to income in the nine months ended September 30, 2013 due primarily to the change in the scope of a previously announced repositioning action and lower than expected costs in completing the exit of a product line.

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In the nine months ended September 30, 2012, we recognized repositioning charges totaling \$95 million including severance costs of \$68 million related to workforce reductions of 1,461 manufacturing and administrative positions across all of our segments. The workforce reductions were primarily related to the planned shutdown of a manufacturing facility in our Transportation Systems segment, the exit from a product line in our Performance Materials and Technologies segment, and cost savings actions taken in connection with our productivity and ongoing functional transformation initiatives. The repositioning charge also included asset impairments of \$11 million principally related to manufacturing plant and equipment associated with the exit of a product line in our Performance Materials and Technologies segment. The repositioning charge also included exit costs of \$16 million principally related to closure obligations associated with the planned shutdown of manufacturing facilities and exit of a product line. Also, \$44 million of previously established accruals for severance primarily in our Automation and Control Solutions and Aerospace segments were returned to income in the nine months ended September 30, 2012 due primarily to fewer employee severance actions caused by higher attrition than originally planned associated with prior severance programs.

The following table summarizes the status of our total repositioning reserves:

|                              | Severance<br>Costs | Asset<br>Impairments | Exit<br>Costs | Total  |
|------------------------------|--------------------|----------------------|---------------|--------|
| December 31, 2012            | \$ 276             | \$ —                 | \$ 47         | \$ 323 |
| Charges                      | 130                | 1                    | 8             | 139    |
| Usage - cash                 | (95 )              | —                    | (13 )         | (108)  |
| Usage - noncash              | —                  | (1 )                 | —             | (1 )   |
| Foreign currency translation | 2                  | —                    | —             | 2      |
| Adjustments                  | (20 )              | —                    | (3 )          | (23 )  |
| September 30, 2013           | \$ 293             | \$ —                 | \$ 39         | \$ 332 |

Certain repositioning projects in our Aerospace, Automation and Control Solutions and Transportation Systems segments included exit or disposal activities, the costs related to which will be recognized in future periods when the actual liability is incurred. The nature of these exit or disposal costs includes asset set-up and moving, product recertification and requalification, and employee retention, training and travel. The following table summarizes by segment, expected, incurred and remaining exit and disposal costs related to 2011 repositioning actions which we were not able to recognize at the time the actions were initiated. The exit and disposal costs related to the repositioning actions in 2013 and 2012 which we were not able to recognize at the time the actions were initiated were not significant.

2011 Repositioning Actions

**Aerospace**

**Total**

|  |       | Automation<br>and Control<br>Solutions | Transportation<br>Systems |       |
|--|-------|--|---------------------------|-------|
| Expected exit and disposal costs                           | \$ 15 | \$ 12                                  | \$ 7                      | \$ 34 |
| Costs incurred during:                                     |       |  |                           |       |
| Year ended December 31, 2011                               | (1 )  | —                                      | —                         | (1 )  |
| Year ended December 31, 2012                               | (2 )  | (3 )                                   | (1 )                      | (6 )  |
| Current year-to-date                                       | (1 )  | (4 )                                   | (2 )                      | (7 )  |
| Remaining exit and disposal costs at<br>September 30, 2013 | \$ 11 | \$ 5                                   | \$ 4                      | \$ 20 |

In the quarter ended September 30, 2013, we recognized a charge of \$51 million for environmental liabilities deemed probable and reasonably estimable in the quarter. We also recognized a charge of \$45 million primarily representing an update to our estimated liability for the resolution of Bendix-related asbestos claims as of September 30, 2013, net of probable insurance recoveries. We also recognized other charges of \$2 million in connection with

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the potential resolution of a legal matter. Environmental and Asbestos matters are discussed in detail in Note 17, Commitments and Contingencies.

In the quarter ended September 30, 2012, we recognized a charge of \$53 million for environmental liabilities deemed probable and reasonably estimable in the quarter. We also recognized a charge of \$45 million primarily representing an update to our estimated liability for the resolution of Bendix-related asbestos claims as of September 30, 2012, net of probable insurance recoveries.

In the nine months ended September 30, 2013, we recognized a charge of \$161 million for environmental liabilities deemed probable and reasonably estimable in the period. We also recognized a charge of \$136 million primarily representing an update to our estimated liability for the resolution of Bendix-related asbestos claims as of September 30, 2013, net of probable insurance recoveries. We also recognized other charges of \$6 million primarily related to the resolution of a legal matter.

In the nine months ended September 30, 2012, we recognized a charge of \$181 million for environmental liabilities deemed probable and reasonably estimable in the period. We also recognized a charge of \$124 million primarily representing an update to our estimated liability for the resolution of Bendix-related asbestos claims as of September 30, 2012, net of probable insurance recoveries.

#### Note 5. Other (Income) Expense

|   | Three<br>Months<br>Ended<br>September<br>30,<br>2013 |        | Nine<br>Months<br>Ended<br>September<br>30,<br>2012 |        |
|---|--|--------|---|--------|
| Equity income of affiliated companies               | \$(11)   | \$(12) | \$(31)  | \$(36) |
| Gain on sale of non-strategic businesses and assets | —  | (4)    | —   | (3)    |
| Interest income                                     | (15)   | (14)   | (47)  | (42)   |
| Foreign exchange                                    | 21   | 15     | 24  | 28     |
| Other, net  | 4  | (1)    | 1   | (1)    |
|   | \$(1)  | \$(16) | \$(53)  | \$(54) |

**Note 6. Earnings Per Share**

The details of the earnings per share calculations for the three and nine months ended September 30, 2013 and 2012 are as follows:

|                                      | Three Months<br>Ended<br>September 30, |        | Nine Months<br>Ended<br>September 30, |         |
|--------------------------------------|--|--------|---------------------------------------|---------|
|                                      | 2013                                   | 2012   | 2013                                  | 2012    |
| Basic                                |  |        |                                       |         |
| Net income attributable to Honeywell | \$990                                  | \$950  | \$2,977                               | \$2,675 |
| Weighted average shares outstanding  | 786.3                                  | 783.6  | 786.6                                 | 780.7   |
| Earnings per share of common stock   | \$1.26                                 | \$1.21 | \$3.78                                | \$3.43  |

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**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)**

|  | <b>Three Months<br/>Ended<br/>September 30,<br/>2013</b> |        | Nine Months<br>Ended<br>September 30,<br>2012 |         |
|--|--|--------|---|---------|
| <u>Assuming Dilution</u>                   |  |        |   |         |
| Net income attributable to Honeywell       | \$990  | \$950  | \$2,977                                       | \$2,675 |
| Average Shares                             |  |        |   |         |
| Weighted average shares outstanding        | 786.3  | 783.6  | 786.6   | 780.7   |
| Dilutive securities issuable - stock plans | 10.8   | 8.9    | 10.9  | 9.7     |
| Total weighted average shares outstanding  | 797.1  | 792.5  | 797.5   | 790.4   |
| Earnings per share of common stock         | \$1.24   | \$1.20 | \$3.73  | \$3.38  |

The diluted earnings per share calculations exclude the effect of stock options when the options' assumed proceeds exceed the average market price of the common shares during the period. For the three and nine months ended September 30, 2013, the weighted average number of stock options excluded from the computations were 0.2 million and 4.7 million, respectively. For the three and nine months ended September 30, 2012, the weighted average number of stock options excluded from the computations were 16.6 and 14.3 million, respectively. These stock options were outstanding at the end of each of the respective periods.

**Note 7. Accounts, Notes and Other Receivables**

|                                       | September<br>30,<br>2013 | December<br>31,<br>2012 |
|---------------------------------------|--------------------------|-------------------------|
| Trade                                 | \$ 7,647                 | \$ 6,940                |
| Other                                 | 547                      | 737                     |
|                                       | 8,194                    | 7,677                   |
| Less: Allowance for doubtful accounts | (244 )                   | (248 )                  |
|                                       | \$ 7,950                 | \$ 7,429                |

Trade Receivables includes \$ 1,639 and \$1,495 million of unbilled balances under long-term contracts as of September 30, 2013 and December 31, 2012, respectively. These amounts are billed in accordance with the terms of customer contracts to which they relate.



**Note 8. Inventories**

|                              | <b>September<br/>30,<br/>2013</b> | December<br>31,<br>2012 |
|------------------------------|-----------------------------------|-------------------------|
| Raw materials                | \$ 1,117                          | \$ 1,152                |
| Work in process              | 895                               | 859                     |
| Finished products            | 2,608                             | 2,421                   |
|                              | 4,620                             | 4,432                   |
| Reduction to LIFO cost basis | (165 )                            | (197 )                  |
|                              | \$ 4,455                          | \$ 4,235                |

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**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)****Note 9. Goodwill and Other Intangible Assets - Net**

The change in the carrying amount of goodwill for the nine months ended September 30, 2013 by segment is as follows:

|  | December<br>31,<br>2012 | Acquisitions | Currency<br>Translation<br>Adjustment | September<br>30,<br>2013 |
|--|-------------------------|--------------|---------------------------------------|--------------------------|
| Aerospace                              | \$ 2,075                | \$ —         | \$ (2 )                               | \$ 2,073                 |
| Automation and Control Solutions       | 8,343                   | 814          | (20 )                                 | 9,137                    |
| Performance Materials and Technologies | 1,810                   | 13           | —                                     | 1,823                    |
| Transportation Systems                 | 197                     | —            | —                                     | 197                      |
|  | \$ 12,425               | \$ 827       | \$ (22 )                              | \$ 13,230                |

|                                | September 30, 2013          |                             |                           | December 31, 2012           |                             |                           |
|--------------------------------|-----------------------------|-----------------------------|---------------------------|-----------------------------|-----------------------------|---------------------------|
|                                | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net<br>Carrying<br>Amount | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization | Net<br>Carrying<br>Amount |
| Determinable life intangibles: |                             |                             |                           |                             |                             |                           |
| Patents and technology         | \$ 1,392                    | \$ (903 )                   | \$ 489                    | \$ 1,224                    | \$ (841 )                   | \$ 383                    |
| Customer relationships         | 1,941                       | (718 )                      | 1,223                     | 1,736                       | (625 )                      | 1,111                     |
| Trademarks                     | 194                         | (114 )                      | 80                        | 179                         | (103 )                      | 76                        |
| Other                          | 309                         | (231 )                      | 78                        | 311                         | (157 )                      | 154                       |
|                                | 3,836                       | (1,966 )                    | 1,870                     | 3,450                       | (1,726 )                    | 1,724                     |
| Indefinite life intangibles:   |                             |                             |                           |                             |                             |                           |
| Trademarks                     | 720                         | —                           | 720                       | 725                         | —                           | 725                       |
|                                | \$ 4,556                    | \$ (1,966 )                 | \$ 2,590                  | \$ 4,175                    | \$ (1,726 )                 | \$ 2,449                  |

Amortization expense related to intangible assets for the three and nine months ended September 30, 2013 was \$81 million and \$241 million, respectively. Amortization expense related to intangible assets for the three and nine months ended September 30, 2012 was \$62 million and \$188 million, respectively.

We completed our annual impairment testing of goodwill and indefinite-lived intangibles as of March 31, 2013 and determined that there was no impairment as of that date. No matters have arisen subsequent to that date which have resulted in a change to this assessment.

**Note 10. Long-term Debt and Credit Agreements**

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**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)**

|   | <b>September<br/>30,<br/>2013</b> | December<br>31,<br>2012 |
|---|-----------------------------------|-------------------------|
| 4.25% notes due 2013  | \$ —                              | \$ 600                  |
| 3.875% notes due 2014   | 600                               | 600                     |
| 5.40% notes due 2016  | 400                               | 400                     |
| 5.30% notes due 2017  | 400                               | 400                     |
| 5.30% notes due 2018  | 900                               | 900                     |
| 5.00% notes due 2019  | 900                               | 900                     |
| 4.25% notes due 2021  | 800                               | 800                     |
| 5.375% notes due 2041   | 600                               | 600                     |
| Industrial development bond obligations, floating rate maturing at various dates through 2037 | 37                                | 37                      |
| 6.625% debentures due 2028  | 216                               | 216                     |
| 9.065% debentures due 2033  | 51                                | 51                      |
| 5.70% notes due 2036  | 550                               | 550                     |
| 5.70% notes due 2037  | 600                               | 600                     |
| Other (including capitalized leases), 0.6%-9.5% maturing at various dates through 2023        | 367                               | 366                     |
|   | 6,421                             | 7,020                   |
| Less: current portion   | (632 )                            | (625 )                  |
|   | <b>\$ 5,789</b>                   | <b>\$ 6,395</b>         |

The schedule of principal payments on long-term debt is as follows:

|                       | <b>September<br/>30, 2013</b> |
|-----------------------|-------------------------------|
| 2013                  | \$ 12                         |
| 2014                  | 674                           |
| 2015                  | 108                           |
| 2016                  | 454                           |
| 2017                  | 409                           |
| Thereafter            | 4,764                         |
|                       | 6,421                         |
| Less: current portion | (632 )                        |
|                       | <b>\$ 5,789</b>               |

As a source of liquidity, we sell interests in designated pools of trade accounts receivables to third parties. As of September 30, 2013 and December 31, 2012 none of the receivables in the designated pools had been sold to third parties. When we sell receivables, they are over-collateralized and we retain a subordinated interest in the pool of receivables representing that over-collateralization as well as an undivided interest in the balance of the receivables pools. The terms of the trade accounts receivable program permit the repurchase of receivables from the third parties at our discretion, providing us with an additional source of revolving credit. As a result, program receivables remain on the Company's balance sheet with a corresponding amount recorded as Short-term borrowings.

#### **Note 11. Financial Instruments and Fair Value Measures**

*Credit and Market Risk*—Financial instruments, including derivatives, expose us to counterparty credit risk for nonperformance and to market risk related to changes in interest and currency exchange rates and

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commodity prices. We manage our exposure to counterparty credit risk through specific minimum credit standards, diversification of counterparties, and procedures to monitor concentrations of credit risk. Our counterparties in derivative transactions are substantial investment and commercial banks with significant experience using such derivative instruments. We monitor the impact of market risk on the fair value and cash flows of our derivative and other financial instruments considering reasonably possible changes in interest rates, currency exchange rates and commodity prices and restrict the use of derivative financial instruments to hedging activities.

We continually monitor the creditworthiness of our customers to which we grant credit terms in the normal course of business. The terms and conditions of our credit sales are designed to mitigate or eliminate concentrations of credit risk with any single customer. Our sales are not materially dependent on a single customer or a small group of customers.

**Foreign Currency Risk Management**—We conduct our business on a multinational basis in a wide variety of foreign currencies. Our exposure to market risk for changes in foreign currency exchange rates arises from international financing activities between subsidiaries, foreign currency denominated monetary assets and liabilities and transactions arising from international trade. Our objective is to preserve the economic value of non-functional currency denominated cash flows. We attempt to hedge transaction exposures with natural offsets to the fullest extent possible and, once these opportunities have been exhausted, through foreign currency exchange forward and option contracts with third parties.

We hedge monetary assets and liabilities denominated in non-functional currencies. Prior to conversion into U.S. dollars, these assets and liabilities are remeasured at spot exchange rates in effect on the balance sheet date. The effects of changes in spot rates are recognized in earnings and included in Other (Income) Expense. We partially hedge forecasted sales and purchases, which predominantly occur in the next twelve months and are denominated in non-functional currencies, with currency forward contracts. Changes in the forecasted non-functional currency cash flows due to movements in exchange rates are substantially offset by changes in the fair value of the currency forward contracts designated as hedges. Market value gains and losses on these contracts are recognized in earnings when the hedged transaction is recognized. Open foreign currency exchange forward contracts mature predominantly in the next twelve months. At September 30, 2013 and December 31, 2012, we had contracts with notional amounts of \$6,362 million and \$8,506 million respectively, to exchange foreign currencies, principally the U.S. Dollar, Euro, Canadian Dollar, British Pound, Mexican Peso, Indian Rupee, Chinese Renminbi, Czech Koruna, Hong Kong Dollar, Korean Won, Singapore Dollar, Swiss Franc, United Arab Emirates Dirham, Swedish Krona, Thai Baht and Romanian Leu.

**Commodity Price Risk Management**—Our exposure to market risk for commodity prices can result in changes in our cost of production. We primarily mitigate our exposure to commodity price risk through the use of long-term, fixed-price contracts with our suppliers and formula price agreements with suppliers and customers. We also enter into forward commodity contracts with third parties designated as hedges of anticipated purchases of several commodities. Forward commodity contracts are marked-to-market, with the resulting gains and losses recognized in earnings when the hedged transaction is recognized. At September 30, 2013 and December 31, 2012, we had contracts with notional amounts of \$20 million and \$17 million, respectively, related to forward commodity agreements, principally base metals and natural gas.

**Interest Rate Risk Management**— We use a combination of financial instruments, including long-term, medium-term and short-term financing, variable-rate commercial paper, and interest rate swaps to manage the interest rate mix of our total debt portfolio and related overall cost of borrowing. At September 30, 2013 and December 31, 2012, interest rate swap agreements designated as fair value hedges effectively changed \$1,400 million of fixed rate debt at a rate of 4.09 to LIBOR based floating rate debt. Our interest rate swaps mature at various dates through 2021.

**Fair Value of Financial Instruments**— The FASB's accounting guidance defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). The FASB's guidance classifies the inputs used to measure fair value into the following hierarchy:

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Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities

Level 2 Unadjusted quoted prices in active markets for similar assets or liabilities, or

Unadjusted quoted prices for identical or similar assets or liabilities in markets that are not active, or

Inputs other than quoted prices that are observable for the asset or liability

Level 3 Unobservable inputs for the asset or liability

The Company endeavors to utilize the best available information in measuring fair value. Financial and nonfinancial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The following table sets forth the Company's financial assets and liabilities that were accounted for at fair value on a recurring basis as of September 30, 2013 and December 31, 2012:

|                                     | September<br>30,<br>2013 | December<br>31,<br>2012 |
|-------------------------------------|--------------------------|-------------------------|
| Assets:                             |                          |                         |
| Foreign currency exchange contracts | \$ 19                    | \$ 52                   |
| Available for sale investments      | 715                      | 518                     |
| Interest rate swap agreements       | 83                       | 146                     |
| Forward commodity contracts         | —                        | 1                       |
| Liabilities:                        |                          |                         |
| Foreign currency exchange contracts | \$ 54                    | \$ 32                   |
| Forward commodity contracts         | 1                        | 1                       |

The foreign currency exchange contracts, interest rate swap agreements, and forward commodity contracts are valued using broker quotations, or market transactions in either the listed or over-the-counter markets. As such, these derivative instruments are classified within level 2. The Company holds investments in marketable equity securities that are designated as available for sale and are valued using quoted market prices. As such, these investments are classified within level 1. The Company also holds investments in commercial paper, certificates of deposits, and time deposits that are designated as available for sale and are valued using market transactions in over-the-counter markets. As such, these investments are classified within level 2.

The carrying value of cash and cash equivalents, trade accounts and notes receivables, payables, commercial paper and short-term borrowings contained in the Consolidated Balance Sheet approximates fair value. The following table



sets forth the Company's financial assets and liabilities that were not carried at fair value:

|   | September 30,<br>2013 |               | December 31,<br>2012 |               |
|---|-----------------------|---------------|----------------------|---------------|
|   | Carrying<br>Value     | Fair<br>Value | Carrying<br>Value    | Fair<br>Value |
| Assets  |                       |               |                      |               |
| Long-term receivables                         | \$233                 | \$228         | \$199                | \$200         |
| Liabilities                                   |                       |               |                      |               |
| Long-term debt and related current maturities | \$6,421               | \$7,119       | \$7,020              | \$8,152       |

The Company determined the fair value of the long-term receivables by discounting based upon the terms of the receivable and counterparty details including credit quality. As such, the fair value of these

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receivables is considered level 2. The Company determined the fair value of the long-term debt and related current maturities utilizing transactions in the listed markets for identical or similar liabilities. As such, the fair value of the long-term debt and related current maturities is considered level 2 as well.

At September 30, 2013 the Company had nonfinancial assets with a net book value of \$9 million which were accounted for at fair value on a nonrecurring basis. These assets were tested for impairment and based on the fair value of these assets the Company recognized losses of \$3 million and \$9 million, respectively, in the three and nine months ended September 30, 2013. The Company has determined that the fair value measurements of these nonfinancial assets are level 3 in the fair value hierarchy. The Company utilizes the market, income or cost approaches or a combination of these valuation techniques for its non-recurring level 3 fair value measures. Inputs to such measures include observable market data obtained from independent sources such as broker quotes and recent market transactions for similar assets. It is the Company's policy to maximize the use of observable inputs in the measurement of fair value or non-recurring level 3 measurements. To the extent observable inputs are not available the Company utilizes unobservable inputs based upon the assumptions market participants would use in valuing the asset. Examples of utilized unobservable inputs are future cash flows, long-term growth rates and applicable discount rates.

At September 30, 2012, the Company had nonfinancial assets, specifically property, plant and equipment, software and intangible assets, with a net book value of \$21 million that were accounted for at fair value on a nonrecurring basis. Based on the fair value of these assets the Company recognized losses of \$3 million and \$21 million, respectively, in the three and nine months ended September 30, 2012, primarily in connection with our repositioning actions (see Note 4 Repositioning and Other Charges). The Company has determined that the fair value measurements of these nonfinancial assets are level 3 in the fair value hierarchy.

The derivatives utilized for risk management purposes as detailed above are included on the Consolidated Balance Sheet and impacted the Statement of Operations as follows:

Fair value of derivatives classified as assets consist of the following:

|                                     | Balance Sheet Classification           | September<br>30,<br>2013 | December<br>31,<br>2012 |
|-------------------------------------|--|--------------------------|-------------------------|
| Designated as a Hedge               |  |                          |                         |
| Foreign currency exchange contracts | Accounts, notes, and other receivables | \$ 19                    | \$ 37                   |
| Interest rate swap agreements       | Other assets                           | 83                       | 146                     |
| Forward commodity contracts         | Accounts, notes, and other receivables | —                        | 1                       |

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|                                     |  | September | December |
|-------------------------------------|--|-----------|----------|
| Not Designated as a Hedge           | Balance Sheet Classification           | 30,       | 31,      |
|                                     |  | 2013      | 2012     |
| Foreign currency exchange contracts | Accounts, notes, and other receivables | \$        | — \$ 15  |

Fair value of derivatives classified as liabilities consist of the following:

|                                     |                              | September | December |
|-------------------------------------|------------------------------|-----------|----------|
| Designated as a Hedge               | Balance Sheet Classification | 30,       | 31,      |
|                                     |                              | 2013      | 2012     |
| Foreign currency exchange contracts | Accrued liabilities          | \$ 47     | \$ 29    |
| Forward commodity contracts         | Accrued liabilities          | 1         | 1        |

|                                     |                              | September | December |
|-------------------------------------|------------------------------|-----------|----------|
| Not Designated as a Hedge           | Balance Sheet Classification | 30,       | 31,      |
|                                     |                              | 2013      | 2012     |
| Foreign currency exchange contracts | Accrued liabilities          | \$ 7      | \$ 3     |

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Gains (losses) recognized in other comprehensive income (effective portions) consist of the following:

|                                     | Three<br>Months<br>Ended<br>September<br>30, |       | Nine<br>Months<br>Ended<br>September<br>30, |       |
|-------------------------------------|--|-------|---|-------|
|                                     | 2013   | 2012  | 2013  | 2012  |
| Designated Cash Flow Hedge          |  |       |   |       |
| Foreign currency exchange contracts | \$ (8 )                                      | \$ 35 | \$ (47)                                     | \$ 24 |
| Forward commodity contracts         | (1 )   | 1     | (1 )  | (8 )  |

Gains (losses) reclassified from accumulated other comprehensive income to income consist of the following:

| <b>Designated</b>                      |  | Three<br>Months<br>Ended<br>September<br>30, |         | Nine<br>Months<br>Ended<br>September<br>30, |         |
|--|--|--|---------|---|---------|
| Cash Flow Hedge                        | Income Statement Location                    | 2013   | 2012    | 2013  | 2012    |
|  | Product sales                                | \$ (3 )                                      | \$ (2 ) | \$ (5)                                      | \$ (11) |
| Foreign currency<br>exchange contracts | Cost of products sold                        | —  | 12      | (3)   | 19      |
|  | Selling, general and administrative expenses | (2 )   | (1 )    | (4)   | (4 )    |
| Forward commodity contracts            | Cost of products sold                        | \$ (1 )                                      | \$ (4 ) | \$ (1)                                      | \$ (17) |

Ineffective portions of commodity derivative instruments designated in cash flow hedge relationships were insignificant in the three and nine months ended September 30, 2013 and 2012 and are located in cost of products sold. Foreign currency exchange contracts in cash flow hedge relationships qualify as critical matched terms hedge relationships and as a result have no ineffectiveness.

Interest rate swap agreements are designated as hedge relationships with gains or losses on the derivative recognized in Interest and other financial charges offsetting the gains and losses on the underlying debt being hedged. Losses on interest rate swap agreements recognized in earnings were \$4 million and \$63 million in the three and nine months ended September 30, 2013. Gains on interest rate swap agreements recognized in earnings were \$7 million and \$22 million in the three and nine months ended September 30, 2012. Losses and gains are fully offset by gains and losses on the underlying debt being hedged.

We also economically hedge our exposure to changes in foreign exchange rates principally with forward contracts. These contracts are marked-to-market with the resulting gains and losses recognized in earnings offsetting the gains and losses on the non-functional currency denominated monetary assets and liabilities being hedged. For the three and nine months ended September 30, 2013, we recognized \$82 million and \$70 million of income, respectively, in Other (Income) Expense. For the three and nine months ended September 30, 2012, we recognized \$13 million of income and \$38 million of expense, respectively, in Other (Income) Expense.

**Note 12. Accumulated Other Comprehensive Income (Loss)**

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**Honeywell International Inc.**  
**Notes to Financial Statements**  
**(Unaudited)**

**(Dollars in millions, except per share amounts)**

**Changes in Accumulated Other Comprehensive Income by Component**

|  | Foreign<br>Exchange<br>Translation<br>Adjustment | Pension<br>and Other<br>Postretirement<br>Adjustments | Changes<br>in<br>Fair Value<br>of<br>Available<br>for Sale<br>Investments | Changes<br>in<br>Fair<br>Value of<br>Effective<br>Cash<br>Flow<br>Hedges | Total     |
|--|--|---|---|--|-----------|
| Balance at December 31, 2012                                     | \$ 356   | \$ (1,848 )   | \$ 157  | \$ (4 )  | \$(1,339) |
| Other comprehensive income (loss) before reclassifications       | (126 )   | 187   | 95  | (32 )  | 124       |
| Amounts reclassified from accumulated other comprehensive income | —  | (7 )  | —   | 11   | 4         |
| Net current period other comprehensive income (loss)             | (126 )   | 180   | 95  | (21 )  | 128       |
| Balance at September 30, 2013                                    | \$ 230   | \$ (1,668 )   | \$ 252  | \$ (25 )   | \$(1,211) |

**Reclassifications Out of Accumulated Other Comprehensive Income**

| Affected Line in the<br>Consolidated Statement<br>of Operations | Nine Months Ended September 30, 2013 |   |  |                                    | (Gains)/Losses on<br>Cash Flow Hedges        |                                   | Total |
|---|--------------------------------------|---|--|------------------------------------|--|-----------------------------------|-------|
|   | Actuarial<br>Losses<br>Recognized    | Prior<br>Service<br>Costs<br>Recognized | Transition<br>Obligation<br>Recognized | Settlements<br>and<br>Curtailments | Foreign<br>Currency<br>Exchange<br>Contracts | Forward<br>Commodity<br>Contracts |       |
| Product sales   | \$—                                  | \$ —                                    | \$ —                                   | \$ —                               | \$ 5   | \$ —                              | \$ 5  |
| Cost of products sold   | 15                                   | 6                                       | 1                                      | (30 )                              | 3  | 1                                 | (4 )  |
| Cost of services sold   | 3                                    | 1                                       | —                                      | (6 )                               | —  | —                                 | (2 )  |
| Selling, general and administrative expenses                    | 4                                    | 1                                       | —                                      | (6 )                               | 4  | —                                 | 3     |
| Total before tax  | \$22                                 | \$ 8                                    | \$ 1                                   | \$ (42 )                           | \$ 12  | \$ 1                              | \$ 2  |
| Tax expense   |                                      |   |  |                                    |  |                                   | 2     |
| Total reclassifications for the period, net of tax              |                                      |   |  |                                    |  |                                   | \$ 4  |

**Note 13. Noncontrolling Interest**

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**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)**

Changes in noncontrolling interest consist of the following:

|   | Nine<br>Months<br>Ended<br>September<br>30, |      |
|---|---|------|
|   | 2013  | 2012 |
| Balance beginning of period, December 31                                | \$90  | 96   |
| Comprehensive income (loss) attributable to the noncontrolling interest | (4 )  | 1    |
| Dividends paid  | (5 )  | (9 ) |
| Contributions from noncontrolling interest holders                      | 28  | —    |
| Other owner changes   | 5   | (1 ) |
| Balance end of period   | \$114                                       | 87   |

In the nine months ended September 30, 2013, there was a \$1 million decrease to Honeywell additional paid in capital for sales of existing noncontrolling interests.

In the nine months ended September 30, 2012, there were no increases or decreases to Honeywell additional paid in capital for purchases or sales of existing noncontrolling interests.

**Note 14. Redeemable Noncontrolling Interest**

On October 22, 2012, the Company acquired a 70 percent controlling interest in Thomas Russell Co. During the calendar year 2016, Honeywell has the right to acquire and the noncontrolling shareholder has the right to sell to Honeywell the remaining 30 percent interest at a price based on a multiple of Thomas Russell Co.'s average annual operating income from 2013 to 2015, subject to a predetermined cap and floor. Additionally, Honeywell has the right to acquire the remaining 30 percent interest for a fixed price equivalent to the cap at any time on or before December 31, 2015. Noncontrolling interests with redemption features, such as the arrangement described above, that are not solely within the Company's control are considered redeemable noncontrolling interests. Redeemable noncontrolling interest is considered temporary equity and is therefore reported outside of permanent equity on the Company's Consolidated Balance Sheet at the greater of the initial carrying amount adjusted for the noncontrolling interest's share



of net income (loss) or its redemption value. The Company accretes changes in the redemption value over the period from the date of acquisition to the date that the redemption feature becomes puttable. The Company will reflect redemption value adjustments in the earnings per share calculation if redemption value is in excess of the fair value of the noncontrolling interest.

The roll forward of redeemable noncontrolling interest as of September 30, 2013 is as follows:

|  | Nine<br>Months<br>Ended<br>September<br>30,<br>2013 |
|--|---|
| Balance beginning of period, December 31 | \$ 150  |
| Net income                               | 22  |
| Distributions                            | (21 )   |
| Adjustments to redemption value          | 7   |
| Other                                    | 3   |
| Balance end of period, September 30      | \$ 161  |

**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)****Note 15. Segment Financial Data**

Honeywell's senior management evaluates segment performance based on segment profit. Segment profit is measured as business unit income (loss) before taxes excluding general corporate unallocated expense, other income (expense), interest and other financial charges, pension and other postretirement income (expense), stock compensation expense, repositioning and other charges and accounting changes.

|  | Three Months<br>Ended<br>September 30, |         | Nine Months<br>Ended<br>September 30, |          |
|--|--|---------|---------------------------------------|----------|
|  | 2013                                   | 2012    | 2013                                  | 2012     |
| Net Sales                              |  |         |                                       |          |
| Aerospace                              |  |         |                                       |          |
| Products                               | \$1,732                                | \$1,733 | \$5,205                               | \$5,188  |
| Services                               | 1,241                                  | 1,310   | 3,676                                 | 3,832    |
| Total                                  | 2,973                                  | 3,043   | 8,881                                 | 9,020    |
| Automation and Control Solutions       |  |         |                                       |          |
| Products                               | 3,552                                  | 3,392   | 10,258                                | 10,050   |
| Services                               | 577                                    | 566     | 1,722                                 | 1,658    |
| Total                                  | 4,129                                  | 3,958   | 11,980                                | 11,708   |
| Performance Materials and Technologies |  |         |                                       |          |
| Products                               | 1,493                                  | 1,344   | 4,671                                 | 4,229    |
| Services                               | 136                                    | 134     | 359                                   | 410      |
| Total                                  | 1,629                                  | 1,478   | 5,030                                 | 4,639    |
| Transportation Systems                 |  |         |                                       |          |
| Products                               | 916                                    | 863     | 2,777                                 | 2,717    |
| Services                               | —                                      | —       | —                                     | —        |
| Total                                  | 916                                    | 863     | 2,777                                 | 2,717    |
|  | \$9,647                                | \$9,342 | \$28,668                              | \$28,084 |
| Segment Profit                         |  |         |                                       |          |
| Aerospace                              | \$602                                  | \$582   | \$1,736                               | \$1,678  |
| Automation and Control Solutions       | 631                                    | 571     | 1,739                                 | 1,587    |
| Performance Materials and Technologies | 305                                    | 275     | 999                                   | 944      |
| Transportation Systems                 | 128                                    | 104     | 365                                   | 338      |
| Corporate                              | (51 )                                  | (57 )   | (157 )                                | (164 )   |
| Total segment profit                   | 1,615                                  | 1,475   | 4,682                                 | 4,383    |

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|   |         |         |         |         |
|---|---------|---------|---------|---------|
| Other income (expense) <sup>(a)</sup>           | (10 )   | 4       | 22      | 18      |
| Interest and other financial charges            | (80 )   | (88 )   | (244 )  | (264 )  |
| Stock compensation expense <sup>(b)</sup>       | (38 )   | (40 )   | (129 )  | (131 )  |
| Pension ongoing income (expense) <sup>(b)</sup> | 22      | (7 )    | 68      | (29 )   |
| Other postretirement expense <sup>(b)</sup>     | (5 )    | (20 )   | (7 )    | (52 )   |
| Repositioning and other charges <sup>(b)</sup>  | (120 )  | (100 )  | (419 )  | (356 )  |
| Income before taxes                             | \$1,384 | \$1,224 | \$3,973 | \$3,569 |

(a) Equity income (loss) of affiliated companies is included in segment profit.

(b) Amounts included in cost of products and services sold and selling, general and administrative expenses.

**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)****Note 16. Pension and Other Postretirement Benefits**

Net periodic pension and other postretirement benefits costs for our significant defined benefit plans include the following components:

**Pension Benefits**

|  | U.S. Plans   |        |   |         |
|--|--|--------|---|---------|
|  | Three Months<br>Ended<br>September 30,<br>2013       |        | Nine Months<br>Ended<br>September 30,<br>2012 |         |
|  | 2013   | 2012   | 2013  | 2012    |
| Service cost                           | \$68   | \$64   | \$204   | \$192   |
| Interest cost                          | 169  | 184    | 505   | 553     |
| Expected return on plan assets         | (268)  | (255)  | (804)   | (765)   |
| Amortization of prior service cost     | 5  | 7      | 17  | 21      |
|  | \$(26 )  | \$—    | \$(78 )                                       | \$1     |
|  | Non-U.S. Plans                                       |        |   |         |
|  | Three<br>Months<br>Ended<br>September<br>30,<br>2013 |        | Nine Months<br>Ended<br>September 30,<br>2012 |         |
|  | 2013   | 2012   | 2013  | 2012    |
| Service cost                           | \$14   | \$12   | \$42  | \$36    |
| Interest cost                          | 53   | 55     | 160   | 165     |
| Expected return on plan assets         | (76)   | (72)   | (228)   | (217)   |
| Amortization of transition obligation  | —  | —      | 1   | 1       |
| Amortization of prior service (credit) | —  | —      | (1 )  | (1 )    |
| Settlements and curtailments           | —  | —      | —   | 2       |
|  | \$(9 )   | \$(5 ) | \$(26 )                                       | \$(14 ) |

**Other Postretirement Benefits**

|  | Three<br>Months<br>Ended<br>September<br>30,<br>2013 |      | Nine<br>Months<br>Ended<br>September<br>30,<br>2012 |      |
|--|--|------|---|------|
| Service cost                           | \$—  | \$—  | \$—   | \$—  |
| Interest cost                          | 9  | 13   | 33  | 40   |
| Amortization of prior service (credit) | (5)  | (3)  | (8)   | (10) |
| Recognition of actuarial losses        | 2  | 9    | 22  | 25   |
| Settlements and curtailments           | —  | —    | (42)  | (6)  |
|  | \$6  | \$19 | \$5   | \$49 |

Honeywell made cash contributions of \$151 million to our non-U.S. pension plans in the nine months ended September 30, 2013.

In the third quarter of 2013, Honeywell amended its U.S. retiree medical plan to no longer offer certain retirees Honeywell group coverage. This plan amendment reduced the accumulated postretirement benefit obligation by \$166 million which will be recognized as part of net periodic postretirement benefit cost over the expected future lifetime of the remaining participants in the plan.

**Honeywell International Inc.**

**Notes to Financial Statements**

**(Unaudited)**

**(Dollars in millions, except per share amounts)**

During the second quarter of 2013, in connection with a new collective bargaining agreement reached with a union group, Honeywell amended its U.S. retiree medical plan eliminating the Company subsidy for these union employees. The plan amendment resulted in a curtailment gain of \$42 million in the second quarter of 2013 which was included as part of net periodic postretirement benefit cost. The curtailment gain represents the recognition of previously unrecognized prior service credits attributable to the future years of service of the union group for which future accrual of benefits has been eliminated.

If required, a mark to market adjustment will be recorded in the fourth quarter of 2013 in accordance with our pension accounting method as described in Note 1 to our financial statements for the year ended December 31, 2012 contained in our Form 10-K filed on February 15, 2013.

**Note 17. Commitments and Contingencies**

**Environmental Matters**

We are subject to various federal, state, local and foreign government requirements relating to the protection of the environment. We believe that, as a general matter, our policies, practices and procedures are properly designed to prevent unreasonable risk of environmental damage and personal injury and that our handling, manufacture, use and disposal of hazardous substances are in accordance with environmental and safety laws and regulations. However, mainly because of past operations and operations of predecessor companies, we, like other companies engaged in similar businesses, have incurred remedial response and voluntary cleanup costs for site contamination and are a party to lawsuits and claims associated with environmental and safety matters, including past production of products containing hazardous substances. Additional lawsuits, claims and costs involving environmental matters are likely to continue to arise in the future.

With respect to environmental matters involving site contamination, we continually conduct studies, individually or jointly with other potentially responsible parties, to determine the feasibility of various remedial techniques. It is our policy to record appropriate liabilities for environmental matters when remedial efforts or damage claim payments are probable and the costs can be reasonably estimated. Such liabilities are based on our best estimate of the undiscounted future costs required to complete the remedial work. The recorded liabilities are adjusted periodically as remediation efforts progress or as additional technical, regulatory or legal information becomes available. Given the uncertainties

regarding the status of laws, regulations, enforcement policies, the impact of other potentially responsible parties, technology and information related to individual sites, we do not believe it is possible to develop an estimate of the range of reasonably possible environmental loss in excess of our recorded liabilities. We expect to fund expenditures for these matters from operating cash flow. The timing of cash expenditures depends on a number of factors, including the timing of remedial investigations and feasibility studies, the timing of litigation and settlements of remediation liability, personal injury and property damage claims, regulatory approval of cleanup projects, remedial techniques to be utilized and agreements with other parties.

The following table summarizes information concerning our recorded liabilities for environmental costs:

|   |       |
|---|-------|
| December 31, 2012   | \$654 |
| Accruals for environmental matters deemed probable and reasonably estimable | 161   |
| Environmental liability payments  | (183) |
| Other   | 20    |
| September 30, 2013  | \$652 |

**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)**

Environmental liabilities are included in the following balance sheet accounts:

|                     | September<br>30,<br>2013 | December<br>31,<br>2012 |
|---------------------|--------------------------|-------------------------|
| Accrued liabilities | \$ 304                   | \$ 304                  |
| Other liabilities   | 348                      | 350                     |
|                     | \$ 652                   | \$ 654                  |

Although we do not currently possess sufficient information to reasonably estimate the amounts of liabilities to be recorded upon future completion of studies, litigation or settlements, and neither the timing nor the amount of the ultimate costs associated with environmental matters can be determined, they could be material to our consolidated results of operations or operating cash flows in the periods recognized or paid. However, considering our past experience and existing reserves, we do not expect that these environmental matters will have a material adverse effect on our consolidated financial position.

***New Jersey Chrome Sites***—The excavation and offsite disposal of approximately one million tons of chromium residue present at a predecessor Honeywell site located in Jersey City, New Jersey, known as Study Area 7, was completed in January 2010. We are also implementing related groundwater remedial actions, and are conducting related river sediment work. In addition, remedial investigations and related activities are underway at other sites in Hudson County, New Jersey that allegedly have chromium contamination, and for which Honeywell has accepted responsibility in whole or in part. Provisions have been made in our financial statements for the estimated cost of investigations and implementation of these remedies consistent with the accounting policy described above. We do not believe that these matters will have a material adverse impact on our consolidated results of operations, financial position or operating cash flows.

***Onondaga Lake, Syracuse, NY***—We are implementing a combined dredging/capping remedy of Onondaga Lake pursuant to a consent decree approved by the United States District Court for the Northern District of New York in January 2007. We have accrued for our estimated cost of remediating Onondaga Lake based on currently available information and analysis performed by our engineering consultants. Honeywell is also conducting remedial investigations and activities at other sites in Syracuse. We have recorded reserves for these investigations and activities where appropriate, consistent with the accounting policy described above.



Honeywell has entered into a cooperative agreement with potential natural resource trustees to assess alleged natural resource damages relating to this site. It is not possible to predict the outcome or duration of this assessment, or the amounts of, or responsibility for, any damages.

### **Asbestos Matters**

Like many other industrial companies, Honeywell is a defendant in personal injury actions related to asbestos. We did not mine or produce asbestos, nor did we make or sell insulation products or other construction materials that have been identified as the primary cause of asbestos related disease in the vast majority of claimants.

Honeywell's predecessors owned North American Refractories Company (NARCO) from 1979 to 1986. NARCO produced refractory products (bricks and cement used in high temperature applications). We sold the NARCO business in 1986 and agreed to indemnify NARCO with respect to personal injury claims for products that had been discontinued prior to the sale (as defined in the sale agreement). NARCO retained all liability for all other claims. NARCO and/or Honeywell are defendants in asbestos personal injury cases asserting claims based upon alleged exposure to NARCO asbestos-containing products. Claimants consist largely of individuals who allege exposure to NARCO asbestos-containing refractory products in an occupational setting. These claims, and the filing of subsequent claims, were stayed continuously since January 4, 2002, the date on which NARCO sought bankruptcy protection (see discussion below).

Honeywell's Bendix friction materials (Bendix) business manufactured automotive brake parts that contained chrysotile asbestos in an encapsulated form. Claimants consist largely of individuals who allege

**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)**

exposure to asbestos from brakes from either performing or being in the vicinity of individuals who performed brake replacements.

The following tables summarize information concerning NARCO and Bendix asbestos related balances:

**Asbestos Related Liabilities**

|   | Bendix | NARCO    | Total    |
|---|--------|----------|----------|
| December 31, 2012                         | \$ 653 | \$ 1,119 | \$ 1,772 |
| Accrual for update to estimated liability | 152    | 4        | 156      |
| Asbestos related liability payments       | (125 ) | (138 )   | (263 )   |
| September 30, 2013                        | \$ 680 | \$ 985   | \$ 1,665 |

**Insurance Recoveries for Asbestos Related Liabilities**

|  | Bendix | NARCO  | Total  |
|--|--------|--------|--------|
| December 31, 2012  | \$ 138 | \$ 569 | \$ 707 |
| Probable insurance recoveries related to estimated liability | 21     | —      | 21     |
| Insurance receivables settlements                            | —      | 2      | 2      |
| Insurance receipts for asbestos related liabilities          | (11 )  | (26 )  | (37 )  |
| Other  | —      | 4      | 4      |
| September 30, 2013   | \$ 148 | \$ 549 | \$ 697 |

NARCO and Bendix asbestos related balances are included in the following balance sheet accounts:

|   | September 30,<br>2013 | December 31,<br>2012 |
|---|-----------------------|----------------------|
| Other current assets                                  | \$ 44                 | \$ 44                |
| Insurance recoveries for asbestos related liabilities | 653                   | 663                  |

|                              |          |          |
|------------------------------|----------|----------|
|                              | \$ 697   | \$ 707   |
| Accrued liabilities          | \$ 576   | \$ 480   |
| Asbestos related liabilities | 1,089    | 1,292    |
|                              | \$ 1,665 | \$ 1,772 |

**NARCO Products** – On January 4, 2002, NARCO filed a petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code. In connection with the filing of NARCO’s petition in 2002, the U.S. Bankruptcy Court for the Western District of Pennsylvania (“the Bankruptcy Court”) issued an injunction staying the prosecution of NARCO-related asbestos claims against the Company, which stayed in place throughout NARCO’s Chapter 11 case. In November 2007, the Bankruptcy Court confirmed NARCO’s Third Amended Plan of Reorganization (NARCO Plan of Reorganization). All challenges to the NARCO Plan of Reorganization were fully resolved in the third quarter of 2010. The NARCO Plan of Reorganization could not become effective, however, until the Plan of Reorganization of certain NARCO affiliates also became effective. The affiliates’ Plan was confirmed by the Bankruptcy Court and affirmed by the District Court during the first quarter of 2013 and became final on April 12, 2013.

**Honeywell International Inc.**

**Notes to Financial Statements**

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**(Dollars in millions, except per share amounts)**

On April 30, 2013, the NARCO Plan of Reorganization became fully effective. In connection with its implementation, a federally authorized 524(g) trust (“NARCO Trust”) was established for the evaluation and resolution of all existing and future NARCO asbestos claims. Both Honeywell and NARCO are protected by a permanent channeling injunction barring all present and future individual actions in state or federal courts and requiring all asbestos related claims based on exposure to NARCO products to be made against the NARCO Trust. The NARCO Trust will review submitted claims and determine award amounts in accordance with established Trust Distribution Procedures approved by the Bankruptcy Court which set forth all criteria claimants must meet to qualify for compensation including, among other things, exposure and medical criteria that determine the award amount. In addition, Honeywell will provide input to the detailed controls design of the NARCO Trust, and has on-going audit rights to review and monitor claims processor’s adherence to the established requirements of the Trust Distribution Procedures and as a means of detecting and deterring irregularities in claims.

In connection with NARCO’s bankruptcy filing, Honeywell agreed to certain obligations which were triggered upon the effective date of the NARCO Plan of Reorganization. As agreed, during the second quarter of 2013, we provided NARCO with \$17 million in financing and simultaneously forgave such indebtedness. We also paid \$40 million to NARCO’s former parent company and \$16 million to certain asbestos claimants whose claims were fully resolved during the pendency of the NARCO bankruptcy proceedings.

Once the NARCO Trust is fully operational, Honeywell will be obligated to fund NARCO asbestos claims submitted to the trust which qualify for payment under the Trust Distribution Procedures, subject to annual caps up to \$150 million in any year, provided, however, that the first \$100 million of claims processed through the NARCO Trust (the “Initial Claims Amount”) will not count against the first year annual cap and any unused portion of the Initial Claims Amount will roll over to subsequent years until fully utilized.

Honeywell will also be responsible for the following funding obligations which are not subject to the annual cap described above: a) previously approved payments due to claimants pursuant to settlement agreements reached during the pendency of the NARCO bankruptcy proceedings which provide that a portion of these settlements is to be paid by the NARCO Trust, which amounts are estimated at \$130 million and are expected to be paid during the first year of trust operations (\$62 million of which was paid during the third quarter of 2013 and another \$29 million of which has been approved and will be paid during the fourth quarter of 2013) and, b) payments due to claimants pursuant to settlement agreements reached during the pendency of the NARCO bankruptcy proceedings that provide for the right to submit claims to the NARCO Trust subject to qualification under the terms of the settlement agreements and Trust Distribution Procedures criteria, which amounts are estimated at \$150 million and are expected to be paid during the first two years of trust operations.

Our consolidated financial statements reflect an estimated liability for the amounts discussed above, unsettled claims pending as of the time NARCO filed for bankruptcy protection and for the estimated value of future NARCO asbestos claims expected to be asserted against the NARCO Trust through 2018. In light of the uncertainties inherent in making long-term projections and in connection with the initial operation of a 524(g) trust, as well as the stay of all NARCO asbestos claims which remained in place throughout NARCO's Chapter 11 case, we do not believe that we have a reasonable basis for estimating NARCO asbestos claims beyond 2018. In the absence of actual trust experience on which to base the estimate, Honeywell projected the probable value, including trust claim handling costs, of asbestos related future liabilities based on Company specific and general asbestos claims filing rates, expected rates of disease and anticipated claim values. Specifically, the valuation methodology included an analysis of the population likely to have been exposed to asbestos containing products, epidemiological studies estimating the number of people likely to develop asbestos related diseases, NARCO asbestos claims filing history, general asbestos claims filing rates in the tort system and in certain operating asbestos trusts, and the claims experience in those forums, the pending inventory of NARCO asbestos claims, disease criteria and payment values contained in the Trust Distribution Procedures and an estimated approval rate of claims submitted to the NARCO Trust. This methodology used to estimate the liability for future claims has been commonly accepted by numerous bankruptcy courts addressing 524(g) trusts and resulted in a range of estimated liability for future claims of \$743 to \$961 million. We believe that no amount within this range is a better estimate than any other amount and accordingly, we have recorded the minimum amount in the range.

Our insurance receivable corresponding to the estimated liability for pending and future NARCO asbestos claims reflects coverage which reimburses Honeywell for portions of NARCO-related indemnity and defense costs

**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)**

and is provided by a large number of insurance policies written by dozens of insurance companies in both the domestic insurance market and the London excess market. At September 30, 2013, a significant portion of this coverage is with insurance companies with whom we have agreements to pay full policy limits. We conduct analyses to determine the amount of insurance that we estimate is probable of recovery in relation to payment of current and estimated future claims. While the substantial majority of our insurance carriers are solvent, some of our individual carriers are insolvent, which has been considered in our analysis of probable recoveries. We made judgments concerning insurance coverage that we believe are reasonable and consistent with our historical dealings with our insurers, our knowledge of any pertinent solvency issues surrounding insurers and various judicial determinations relevant to our insurance programs.

In 2006, Travelers Casualty and Insurance Company (“Travelers”) filed a declaratory judgment action in the Supreme Court of New York, County of New York against Honeywell and other insurance carriers that provide coverage for NARCO asbestos claims, seeking a declaration regarding coverage obligations for NARCO asbestos claims under high excess insurance coverage issued by Travelers and the other insurance carriers. The other insurance carriers asserted cross claims against Honeywell seeking declarations regarding their coverage obligations for NARCO asbestos claims under high excess insurance coverage issued by them. Since then, the Company has entered into settlement agreements resolving all NARCO-related asbestos coverage issues with almost all of these insurance carriers, including Travelers. Honeywell believes it is entitled to the remaining coverage at issue. While Honeywell expects to prevail in this matter, an adverse outcome is not expected to have a material impact on our consolidated results of operations, financial position or operating cash flows.

Projecting future events is subject to many uncertainties that could cause the NARCO- related asbestos liabilities or assets to be higher or lower than those projected and recorded. There is no assurance that insurance recoveries will be timely or whether there will be any NARCO-related asbestos claims beyond 2018. Given the inherent uncertainty in predicting future events, we review our estimates periodically, and update them based on our experience and other relevant factors. Similarly, we will reevaluate our projections concerning our probable insurance recoveries in light of any changes to the projected liability or other developments that may impact insurance recoveries.

***Friction Products***—The following tables present information regarding Bendix-related asbestos claims activity:

|                        | Nine Months Ended | Year Ended   |      |
|------------------------|-------------------|--------------|------|
|                        | September 30,     | December 31, |      |
|                        | 2013              | 2012         | 2011 |
| <u>Claims Activity</u> |                   |              |      |

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|  |         |            |          |
|--|---------|------------|----------|
| Claims Unresolved at the beginning of period     | 23,141  | 22,571     | 22,480   |
| Claims Filed during the period                   | 3,204   | 3,920      | 3,592    |
| Claims Resolved during the period <sup>(a)</sup> | (7,279) | ) (3,350 ) | (3,501 ) |
| Claims Unresolved at the end of period           | 19,066  | 23,141     | 22,571   |

(a) The number of claims resolved during the nine months ended September 30, 2013 includes significantly aged (i.e., pending for more than six years) claims. The number of claims resolved in 2012 includes approximately 288 claims previously classified as inactive (85% non-malignant and accrued liability of approximately \$1.3 million) which were activated during 2012. The number of claims resolved in 2011 includes approximately 351 claims previously classified as inactive (82% non-malignant and accrued liability of approximately \$1.7 million) which were activated during 2011.

**Honeywell International Inc.****Notes to Financial Statements****(Unaudited)****(Dollars in millions, except per share amounts)**

|  | September 30,<br>2013 | December 31,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|----------------------|
| <u>Disease Distribution of Unresolved Claims</u> |                       |                      |                      |
| Mesothelioma and Other Cancer Claims             | 5,978                 | 5,367                | 4,943                |
| Nonmalignant Claims                              | 13,088                | 17,774               | 17,628               |
| Total Claims                                     | 19,066                | 23,141               | 22,571               |

Honeywell has experienced average resolution values per claim excluding legal costs as follows:

|                     | Year Ended December 31,   |          |          |          |          |
|---------------------|---------------------------|----------|----------|----------|----------|
|                     | 2012                      | 2011     | 2010     | 2009     | 2008     |
|                     | <b>(in whole dollars)</b> |          |          |          |          |
| Malignant claims    | \$49,000                  | \$48,000 | \$54,000 | \$50,000 | \$65,000 |
| Nonmalignant claims | \$1,400                   | \$1,000  | \$1,300  | \$200    | \$1,500  |

It is not possible to predict whether resolution values for Bendix-related asbestos claims will increase, decrease or stabilize in the future.

Our consolidated financial statements reflect an estimated liability for resolution of pending (claims actually filed as of the financial statement date) and future Bendix-related asbestos claims. We have valued Bendix pending and future claims using average resolution values for the previous five years. We update the resolution values used to estimate the cost of Bendix pending and future claims during the fourth quarter each year.

The liability for future claims represents the estimated value of future asbestos related bodily injury claims expected to be asserted against Bendix over the next five years. Such estimated cost of future Bendix-related asbestos claims is based on historic claims filing experience and dismissal rates, disease classifications, and resolution values in the tort system for the previous five years. In light of the uncertainties inherent in making long-term projections, as well as certain factors unique to friction product asbestos claims, we do not believe that we have a reasonable basis for estimating asbestos claims beyond the next five years. The methodology used to estimate the liability for future claims is similar to that used to estimate the future NARCO-related asbestos claims liability.



Our insurance receivable corresponding to the liability for settlement of pending and future Bendix asbestos claims reflects coverage which is provided by a large number of insurance policies written by dozens of insurance companies in both the domestic insurance market and the London excess market. Based on our ongoing analysis of the probable insurance recovery, insurance receivables are recorded in the financial statements simultaneous with the recording of the estimated liability for the underlying asbestos claims. This determination is based on our analysis of the underlying insurance policies, our historical experience with our insurers, our ongoing review of the solvency of our insurers, our interpretation of judicial determinations relevant to our insurance programs, and our consideration of the impacts of any settlements reached with our insurers. Insurance receivables are also recorded when structured insurance settlements provide for future fixed payment streams that are not contingent upon future claims or other events. Such amounts are recorded at the net present value of the fixed payment stream.

On a cumulative historical basis, Honeywell has recorded insurance receivables equal to approximately 37 percent of the value of the underlying asbestos claims recorded. However, because there are gaps in our coverage due to insurance company insolvencies, certain uninsured periods, and insurance settlements, this rate is expected to decline for any future Bendix-related asbestos liabilities that may be recorded. Future recoverability rates may also be impacted by numerous other factors, such as future insurance settlements, insolvencies and judicial determinations relevant to our coverage program, which are difficult to predict. Assuming continued

**Honeywell International Inc.**

**Notes to Financial Statements**

**(Unaudited)**

**(Dollars in millions, except per share amounts)**

defense and indemnity spending at current levels, we estimate that the cumulative recoverability rate could decline over the next five years to approximately 30 percent.

Honeywell believes it has sufficient insurance coverage and reserves to cover all pending Bendix-related asbestos claims and Bendix-related asbestos claims estimated to be filed within the next five years. Although it is impossible to predict the outcome of either pending or future Bendix-related asbestos claims, we do not believe that such claims would have a material adverse effect on our consolidated financial position in light of our insurance coverage and our prior experience in resolving such claims. If the rate and types of claims filed, the average resolution value of such claims and the period of time over which claim settlements are paid (collectively, the “Variable Claims Factors”) do not substantially change, Honeywell would not expect future Bendix-related asbestos claims to have a material adverse effect on our results of operations or operating cash flows in any fiscal year. No assurances can be given, however, that the Variable Claims Factors will not change.

**Other Matters**

We are subject to a number of other lawsuits, investigations and disputes (some of which involve substantial amounts claimed) arising out of the conduct of our business, including matters relating to commercial transactions, government contracts, product liability, prior acquisitions and divestitures, employee benefit plans, intellectual property, and environmental, health and safety matters. We recognize a liability for any contingency that is probable of occurrence and reasonably estimable. We continually assess the likelihood of adverse judgments of outcomes in these matters, as well as potential ranges of possible losses (taking into consideration any insurance recoveries), based on a careful analysis of each matter with the assistance of outside legal counsel and, if applicable, other experts. Included in these other matters are the following:

***Honeywell v. United Auto Workers (“UAW”) et. al***—In July 2011, Honeywell filed an action in federal court (District of New Jersey) against the UAW and all former employees who retired under a series of Master Collective Bargaining Agreements (“MCBAs”) between Honeywell and the UAW. The Company is seeking a declaratory judgment that certain express limitations on its obligation to contribute toward the healthcare coverage of such retirees (the “CAPS”) set forth in the MCBAs may be implemented, effective January 1, 2012. In September 2011, the UAW and certain retiree defendants filed a motion to dismiss the New Jersey action and filed suit in the Eastern District of Michigan alleging that the MCBAs do not provide for CAPS on the Company’s liability for healthcare coverage. The UAW and retiree plaintiffs subsequently filed a motion for class certification and a motion for partial summary judgment in the Michigan action, seeking a ruling that retirees who retired prior to the initial inclusion of the CAPS in the 2003

MCBA are not covered by the CAPS as a matter of law. In December 2011, the New Jersey action was dismissed on forum grounds. Honeywell appealed the New Jersey court's dismissal to the United States Court of Appeals for the Third Circuit. The Third Circuit denied the appeal. Honeywell has now answered the UAW's complaint in Michigan and has asserted counterclaims for fraudulent inducement, negligent misrepresentation and breach of implied warranty. The parties stipulated to the certification of a class of all potentially affected retirees, surviving spouses, and eligible dependents. The UAW filed a motion to dismiss these counterclaims. The court dismissed Honeywell's fraudulent inducement and negligent misrepresentation claims, but let stand the claim for breach of implied warranty. Honeywell is confident that the CAPS will be upheld and that its liability for healthcare coverage premiums with respect to the putative class will be limited as negotiated and expressly set forth in the applicable MCBAs. In the event of an adverse ruling, however, Honeywell's other postretirement benefits for pre-2003 retirees would increase by approximately \$175 million, reflecting the estimated value of these CAPS.

Given the uncertainty inherent in litigation and investigations (including the specific matter referenced above), we do not believe it is possible to develop estimates of reasonably possible loss in excess of current accruals for these matters (other than as specifically set forth above). Considering our past experience and existing accruals, we do not expect the outcome of these matters, either individually or in the aggregate, to have a material adverse effect on our consolidated financial position. Because most contingencies are resolved over long periods of time, potential liabilities are subject to change due to new developments, changes in settlement strategy or the impact of evidentiary requirements, which could cause us to pay damage awards or settlements (or become subject to equitable remedies) that could have a material adverse effect on our results of operations or operating cash flows in the periods recognized or paid.

Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareowners

of Honeywell International Inc.:

We have reviewed the accompanying consolidated balance sheet of Honeywell International Inc. and its subsidiaries as of September 30, 2013, and the related consolidated statements of operations and comprehensive income for the three-month and nine-month periods ended September 30, 2013 and 2012 and the consolidated statement of cash flows for the nine-month periods ended September 30, 2013 and 2012. These interim financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the accompanying consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2012, and the related consolidated statements of operations, of comprehensive income, of shareowners' equity, and of cash flows for the year then ended (not presented herein), and in our report dated February 15, 2013, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying consolidated balance sheet information as of December 31, 2012, is fairly stated in all material respects in relation to the consolidated balance sheet from which it has been derived.

/s/ PricewaterhouseCoopers LLP

Florham Park, New Jersey

October 18, 2013

The “Report of Independent Registered Public Accounting Firm” included above is not a “report” or “part of a Registration Statement” prepared or certified by an independent accountant within the meanings of Sections 7 and 11 of the Securities Act of 1933, and the accountants’ Section 11 liability does not extend to such report.

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS (MD&A)  
(Dollars in millions, except per share amounts)**

The following MD&A is intended to help the reader understand the results of operations and financial condition of Honeywell International Inc. ("Honeywell" or the "Company") for the three and nine months ended September 30, 2013. The financial information as of September 30, 2013 should be read in conjunction with the financial statements for the year ended December 31, 2012 contained in our Form 10-K filed on February 15, 2013.

**A. Results of Operations – three and nine months ended September 30, 2013 compared with the three and nine months ended September 30, 2012**

**Net Sales**

|                                     | Three Months Ended September 30, |         | Nine Months Ended September 30, |          |
|-------------------------------------|----------------------------------|---------|---------------------------------|----------|
|                                     | 2013                             | 2012    | 2013                            | 2012     |
| Net sales                           | \$9,647                          | \$9,342 | \$28,668                        | \$28,084 |
| % change compared with prior period | 3                                | %       | 2                               | %        |

The change in net sales compared to the prior year period is attributable to the following:

|                           | Three Months | Year to Date |
|---------------------------|--------------|--------------|
| Price                     | 1 %          | —            |
| Acquisitions/Divestitures | 2 %          | 2 %          |
|                           | 3 %          | 2 %          |

A discussion of net sales by segment can be found in the Review of Business Segments section of this MD&A.

**Cost of Products and Services Sold**

|  | Three Months Ended September 30, | Nine Months Ended September 30, |
|--|----------------------------------|---------------------------------|
|--|----------------------------------|---------------------------------|

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|                                     | 2013    | 2012    | 2013     | 2012     |
|-------------------------------------|---------|---------|----------|----------|
| Cost of products and services sold  | \$6,942 | \$6,808 | \$20,752 | \$20,610 |
| % change compared with prior period | 2       | %       | 1        | %        |
| Gross Margin percentage             | 28.0    | %       | 27.1     | %        |
|                                     | 27.6    | %       | 26.6     | %        |

Cost of products and services sold increased by \$134 million or 2 percent in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 principally due to an estimated increase in direct material costs of approximately \$150 million and indirect material costs of approximately \$40 million (driven primarily by higher sales due to acquisitions) and higher depreciation and amortization expenses of \$25 million (most significantly in Performance Materials and Technologies) partially offset by a decrease in pension and other postretirement expenses of approximately \$40 million and increased productivity.

Cost of products and services sold increased by \$142 million or 1 percent in the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 principally due to an estimated increase in direct material costs of approximately \$160 million and indirect material costs of approximately \$75 million (driven primarily by higher sales due to acquisitions) and higher depreciation and amortization expenses of \$65 million (most significantly in Performance Materials and Technologies) partially offset by a decrease in pension and other postretirement expenses of approximately \$117 million and increased productivity.

Gross margin percentage increased by 0.9 percentage points in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 primarily due to higher segment gross margin in our Aerospace, Automation and Control Solutions and Transportation Systems segments (approximately 0.6

percentage point impact collectively) and decreased pension and other postretirement expense (0.4 percentage point impact collectively).

Gross margin percentage increased by 1.0 percentage points in the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 primarily due to higher segment gross margin in our Aerospace and Automation and Control Solutions segments (approximately 0.5 percentage point impact collectively) and decreased pension and other postretirement expense (0.4 percentage point impact collectively).

For further discussion of segment results see “Review of Business Segments”.

### Selling, General and Administrative Expenses

|   | Three Months<br>Ended<br>September 30, |         | Nine Months<br>Ended<br>September 30, |         |
|---|--|---------|---------------------------------------|---------|
|   | 2013                                   | 2012    | 2013                                  | 2012    |
| Selling, general and administrative expense | \$1,242                                | \$1,238 | \$3,752                               | \$3,695 |
| Percent of sales                            | 12.9 %                                 | 13.3 %  | 13.1 %                                | 13.2 %  |

Selling, general and administrative expenses (SG&A) decreased as a percentage of sales by 0.4 percentage points in the quarter ended September 30, 2013 compared to the quarter ended September 30, 2012 primarily driven by higher sales and disciplined cost management offset by an estimated \$30 million increase in labor costs (primarily acquisitions).

SG&A decreased as a percentage of sales by 0.1 percentage points in the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 primarily driven by (i) higher sales, (ii) an estimated \$30 million decrease in pension and other postretirement expenses, (iii) lower bad debt expense in the first half of 2013 and (iv) disciplined cost management substantially offset by an estimated \$90 million increase in labor costs (primarily acquisitions and merit increases) and a \$54 million increase in repositioning actions.

### Other (Income) Expense

| Three<br>Months<br>Ended | Nine<br>Months<br>Ended |
|--------------------------|-------------------------|
|--------------------------|-------------------------|



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|   | September<br>30,<br>2013 |        | September<br>30,<br>2012 |        |
|---|--------------------------|--------|--------------------------|--------|
| Equity income of affiliated companies               | \$(11)                   | \$(12) | \$(31)                   | \$(36) |
| Gain on sale of non-strategic businesses and assets | —                        | (4 )   | —                        | (3 )   |
| Interest income                                     | (15)                     | (14)   | (47)                     | (42)   |
| Foreign exchange                                    | 21                       | 15     | 24                       | 28     |
| Other, net  | 4                        | (1 )   | 1                        | (1 )   |
|   | \$(1 )                   | \$(16) | \$(53)                   | \$(54) |

Other Income decreased by \$15 million in the quarter ended September 30, 2013 compared to the quarter ended September 30, 2012 primarily due to higher foreign exchange expense and acquisition costs (included in Other, net).

Other Income was approximately flat in the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012 primarily due to lower equity income of affiliated companies offset by higher interest income.

**Interest and Other Financial Charges**

|                                      | Three Months Ended September 30, |       | Nine Months Ended September 30, |       |
|--------------------------------------|----------------------------------|-------|---------------------------------|-------|
|                                      | 2013                             | 2012  | 2013                            | 2012  |
| Interest and other financial charges | \$80                             | \$ 88 | \$244                           | \$264 |
| % change compared with prior period  | (9 )%                            |       | (8 )%                           |       |

Interest and other financial charges decreased by \$8 million in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 and by \$20 million in the nine months ended 2013 compared with the nine months ended September 30, 2012 primarily due to lower borrowing costs.

**Tax Expense**

|                    | Three Months Ended September 30, |       | Nine Months Ended September 30, |       |
|--------------------|----------------------------------|-------|---------------------------------|-------|
|                    | 2013                             | 2012  | 2013                            | 2012  |
| Tax expense        | \$377                            | \$278 | \$975                           | \$893 |
| Effective tax rate | 27.2%                            | 22.7% | 24.5%                           | 25.0% |

The effective tax rate increased by 4.5 percent in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 primarily due to decreased tax benefits from the resolution of tax audits and decreased tax benefits from manufacturing incentives and U.S. tax credits.

The effective tax rate decreased by 0.5 percent in the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 primarily due to a decrease in tax expense for retroactive law changes in the U.S. and the resolution of tax audits, partially offset by increased tax expense for retroactive law changes in Germany and additional reserves in various jurisdictions.

The effective tax rate for the three and nine months periods ending in 2013 were lower than the statutory rate of 35 percent due, in part, to foreign earnings taxed at lower rates, benefits from manufacturing incentives and U.S. tax credits.

The effective tax rate for the three and nine months periods ending in 2012 were lower than the statutory rate of 35 percent due, in part, to foreign earnings taxed at lower rates and benefits from manufacturing incentives.

**Net Income Attributable to Honeywell**

|  | Three<br>Months<br>Ended<br>September<br>30, |        | Nine Months<br>Ended<br>September 30, |         |
|--|--|--------|---------------------------------------|---------|
|  | 2013   | 2012   | 2013                                  | 2012    |
| Net income attributable to Honeywell                   | \$990  | \$950  | \$2,977                               | \$2,675 |
| Earnings per share of common stock – assuming dilution | \$1.24                                       | \$1.20 | \$3.73                                | \$3.38  |

Earnings per share of common stock – assuming dilution increased by \$0.04 per share in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 primarily due to increased segment profit in each of our business segments and lower pension and other postretirement expense, partially offset by the higher tax rate discussed above and higher repositioning and other charges.

Earnings per share of common stock – assuming dilution increased by \$0.35 per share in the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012, primarily due to increased segment profit in each of our business segments and lower pension and other postretirement expense, partially offset by higher repositioning and other charges and an increase in the number of shares outstanding.

**Review of Business Segments**

|   | Three Months<br>Ended<br>September 30,<br>2013 |         | Nine Months<br>Ended<br>September 30,<br>2012 |          |
|---|--|---------|---|----------|
| <u>Net Sales</u>                                |  |         |   |          |
| Aerospace                                       |  |         |   |          |
| Products  | \$1,732  | \$1,733 | \$5,205                                       | \$5,188  |
| Services  | 1,241  | 1,310   | 3,676   | 3,832    |
| Total   | 2,973  | 3,043   | 8,881   | 9,020    |
| Automation and Control Solutions                |  |         |   |          |
| Products  | 3,552  | 3,392   | 10,258  | 10,050   |
| Services  | 577  | 566     | 1,722   | 1,658    |
| Total   | 4,129  | 3,958   | 11,980  | 11,708   |
| Performance Materials and Technologies          |  |         |   |          |
| Products  | 1,493  | 1,344   | 4,671   | 4,229    |
| Services  | 136  | 134     | 359   | 410      |
| Total   | 1,629  | 1,478   | 5,030   | 4,639    |
| Transportation Systems                          |  |         |   |          |
| Products  | 916  | 863     | 2,777   | 2,717    |
| Services  | —  | —       | —   | —        |
| Total   | 916  | 863     | 2,777   | 2,717    |
|   | \$9,647  | \$9,342 | \$28,668                                      | \$28,084 |
| <u>Segment Profit</u>                           |  |         |   |          |
| Aerospace                                       | \$602  | \$582   | \$1,736                                       | \$1,678  |
| Automation and Control Solutions                | 631  | 571     | 1,739   | 1,587    |
| Performance Materials and Technologies          | 305  | 275     | 999   | 944      |
| Transportation Systems                          | 128  | 104     | 365   | 338      |
| Corporate                                       | (51 )  | (57 )   | (157 )  | (164 )   |
| Total segment profit                            | 1,615  | 1,475   | 4,682   | 4,383    |
| Other income (expense) <sup>(a)</sup>           | (10 )  | 4       | 22  | 18       |
| Interest and other financial charges            | (80 )  | (88 )   | (244 )  | (264 )   |
| Stock compensation expense <sup>(b)</sup>       | (38 )  | (40 )   | (129 )  | (131 )   |
| Pension ongoing income (expense) <sup>(b)</sup> | 22   | (7 )    | 68  | (29 )    |
| Other postretirement expense <sup>(b)</sup>     | (5 )   | (20 )   | (7 )  | (52 )    |
| Repositioning and other charges <sup>(b)</sup>  | (120 )   | (100 )  | (419 )  | (356 )   |
| Income before taxes                             | \$1,384  | \$1,224 | \$3,973                                       | \$3,569  |

(a) Equity income (loss) of affiliated companies is included in segment profit.

(b) Amounts included in cost of products and services sold and selling, general and administrative expenses.

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|  | Three Months Ended |         |          | Nine Months Ended  |          |          |  |
|--|--------------------|---------|----------|--------------------|----------|----------|--|
|  | September 30, 2013 | 2012    | % change | September 30, 2013 | 2012     | % change |  |
| Aerospace Sales                                    |                    |         |          |                    |          |          |  |
| Commercial:  |                    |         |          |                    |          |          |  |
| Original Equipment                                 |                    |         |          |                    |          |          |  |
| Air transport and regional                         | \$415              | \$412   | 1 %      | \$1,296            | \$1,234  | 5 %      |  |
| Business and general aviation                      | 257                | 240     | 7 %      | 750                | 732      | 2 %      |  |
| Aftermarket  |                    |         |          |                    |          |          |  |
| Air transport and regional                         | 754                | 742     | 2 %      | 2,190              | 2,195    | —        |  |
| Business and general aviation                      | 393                | 355     | 11 %     | 1,106              | 1,058    | 5 %      |  |
| Defense and Space                                  | 1,154              | 1,294   | (11) %   | 3,539              | 3,801    | (7) %    |  |
| Total Aerospace Sales                              | 2,973              | 3,043   |          | 8,881              | 9,020    |          |  |
| Automation and Control Solutions Sales             |                    |         |          |                    |          |          |  |
| Energy Safety & Security                           | 2,174              | 2,004   | 9 %      | 6,258              | 5,998    | 5 %      |  |
| Process Solutions                                  | 754                | 761     | (1) %    | 2,256              | 2,251    | —        |  |
| Building Solutions & Distribution                  | 1,201              | 1,193   | 1 %      | 3,466              | 3,459    | 1 %      |  |
| Total Automation and Control Solution Sales        | 4,129              | 3,958   |          | 11,980             | 11,708   |          |  |
| Performance Materials and Technologies             |                    |         |          |                    |          |          |  |
| UOP  | 704                | 542     | 30 %     | 2,186              | 1,629    | 34 %     |  |
| Advanced Materials                                 | 925                | 936     | (1) %    | 2,844              | 3,010    | (6) %    |  |
| Total Performance Materials and Technologies Sales | 1,629              | 1,478   |          | 5,030              | 4,639    |          |  |
| Transportation Systems Sales                       |                    |         |          |                    |          |          |  |
| Transportation Systems                             | 916                | 863     | 6 %      | 2,777              | 2,717    | 2 %      |  |
| Total Transportation Systems Sales                 | 916                | 863     |          | 2,777              | 2,717    |          |  |
| Net Sales  | \$9,647            | \$9,342 |          | \$28,668           | \$28,084 |          |  |

**Aerospace**

|  | Three Months Ended |         |          | Nine Months Ended  |         |          |  |
|--|--------------------|---------|----------|--------------------|---------|----------|--|
|  | September 30, 2013 | 2012    | % Change | September 30, 2013 | 2012    | % Change |  |
| Net sales                                    | \$2,973            | \$3,043 | (2) %    | \$8,881            | \$9,020 | (2) %    |  |
| Cost of products and services sold           | 2,185              | 2,264   |          | 6,583              | 6,732   |          |  |
| Selling, general and administrative expenses | 136                | 148     |          | 407                | 456     |          |  |
| Other  | 50                 | 49      |          | 155                | 154     |          |  |
| Segment profit                               | \$602              | \$582   | 3 %      | \$1,736            | \$1,678 | 3 %      |  |

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| Factors Contributing to Year-Over-Year Change | 2013 vs. 2012                         |                |                                       |                | 2012 vs. 2011                        |                |                                      |                |
|---|---------------------------------------|----------------|---------------------------------------|----------------|--------------------------------------|----------------|--------------------------------------|----------------|
|   | Three Months Ended September 30, 2013 |                | Three Months Ended September 30, 2012 |                | Nine Months Ended September 30, 2012 |                | Nine Months Ended September 30, 2011 |                |
|   | Sales                                 | Segment Profit | Sales                                 | Segment Profit | Sales                                | Segment Profit | Sales                                | Segment Profit |
| Organic growth/ Operational segment profit    | (2 )%                                 | 6 %            | (2 )%                                 | 6 %            | (2 )%                                | 4 %            | (2 )%                                | 4 %            |
| Other   | 0 %                                   | (3 )%          | 0 %                                   | (3 )%          | 0 %                                  | (1 )%          | 0 %                                  | (1 )%          |
| Total % Change                                | (2 )%                                 | 3 %            | (2 )%                                 | 3 %            | (2 )%                                | 3 %            | (2 )%                                | 3 %            |

Aerospace sales by major customer end-markets were as follows:

| Customer End-Markets          | Three Months Ended September 30, 2013 |                               |                |                               | Three Months Ended September 30, 2012 |                               |                |                               | Nine Months Ended September 30, 2013 |                               |                |                               | Nine Months Ended September 30, 2012 |                               |                |                               |
|-------------------------------|---------------------------------------|-------------------------------|----------------|-------------------------------|---------------------------------------|-------------------------------|----------------|-------------------------------|--------------------------------------|-------------------------------|----------------|-------------------------------|--------------------------------------|-------------------------------|----------------|-------------------------------|
|                               | % of Aerospace                        |                               | % of Aerospace |                               | % of Aerospace                        |                               | % of Aerospace |                               | % of Aerospace                       |                               | % of Aerospace |                               | % of Aerospace                       |                               | % of Aerospace |                               |
|                               | Sales                                 | Increase/ (Decrease) in Sales | Sales          | Increase/ (Decrease) in Sales | Sales                                 | Increase/ (Decrease) in Sales | Sales          | Increase/ (Decrease) in Sales | Sales                                | Increase/ (Decrease) in Sales | Sales          | Increase/ (Decrease) in Sales | Sales                                | Increase/ (Decrease) in Sales | Sales          | Increase/ (Decrease) in Sales |
| Commercial original equipment |                                       |                               |                |                               |                                       |                               |                |                               |                                      |                               |                |                               |                                      |                               |                |                               |
| Air transport and regional    | 14 %                                  | 1 %                           | 13 %           | 1 %                           | 15 %                                  | 5 %                           | 14 %           | 5 %                           | 14 %                                 | 5 %                           | 14 %           | 5 %                           | 14 %                                 | 5 %                           | 14 %           | 5 %                           |
| Business and general aviation | 9 %                                   | 7 %                           | 8 %            | 7 %                           | 8 %                                   | 2 %                           | 8 %            | 2 %                           | 8 %                                  | 2 %                           | 8 %            | 2 %                           | 8 %                                  | 2 %                           | 8 %            | 2 %                           |
| Commercial original equipment | 23 %                                  | 3 %                           | 21 %           | 3 %                           | 23 %                                  | 4 %                           | 22 %           | 4 %                           | 23 %                                 | 4 %                           | 22 %           | 4 %                           | 23 %                                 | 4 %                           | 22 %           | 4 %                           |
| Commercial aftermarket        |                                       |                               |                |                               |                                       |                               |                |                               |                                      |                               |                |                               |                                      |                               |                |                               |
| Air transport and regional    | 25 %                                  | 2 %                           | 24 %           | 2 %                           | 25 %                                  | —                             | 24 %           | —                             | 25 %                                 | —                             | 24 %           | —                             | 25 %                                 | —                             | 24 %           | —                             |
| Business and general aviation | 13 %                                  | 11 %                          | 12 %           | 11 %                          | 12 %                                  | 5 %                           | 12 %           | 5 %                           | 12 %                                 | 5 %                           | 12 %           | 5 %                           | 12 %                                 | 5 %                           | 12 %           | 5 %                           |
| Commercial aftermarket        | 38 %                                  | 5 %                           | 36 %           | 5 %                           | 37 %                                  | 1 %                           | 36 %           | 1 %                           | 37 %                                 | 1 %                           | 36 %           | 1 %                           | 37 %                                 | 1 %                           | 36 %           | 1 %                           |
| Defense and Space             | 39 %                                  | (11 )%                        | 43 %           | (11 )%                        | 40 %                                  | (7 )%                         | 42 %           | (7 )%                         | 40 %                                 | (7 )%                         | 42 %           | (7 )%                         | 40 %                                 | (7 )%                         | 42 %           | (7 )%                         |
| Total                         | 100 %                                 | (2 )%                         | 100 %          | (2 )%                         | 100 %                                 | (2 )%                         | 100 %          | (2 )%                         | 100 %                                | (2 )%                         | 100 %          | (2 )%                         | 100 %                                | (2 )%                         | 100 %          | (2 )%                         |

Aerospace sales decreased by 2 percent in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 driven primarily by decreased volumes in our defense and space business, partially offset by increased volumes in our commercial original equipment (OE) business and favorable pricing.

Aerospace sales decreased by 2 percent in the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 driven primarily by decreased volumes in our defense and space and commercial aftermarket businesses, partially offset by increased volumes in our commercial OE business and favorable pricing.

Details regarding the changes in sales by customer end-markets are as follows:

Commercial OE sales increased by 3 percent and 4 percent in the quarter and nine months ended September 30, 2013, respectively, due to the following:

Air transport and regional OE sales increased by 1 percent and 5 percent in the quarter and nine months ended September 30, 2013, respectively, driven by higher volumes, consistent with the OE Manufacturers' (OEM) higher production rates, partially offset by an increase in payments to air transport and regional OEMs to partially offset their pre-production costs associated with new aircraft platforms (OEM payments) and lower regional jet sales.

Business and general aviation OE sales increased by 7 percent in the quarter ended September 30, 2013 driven by continued strong demand in the mid to large cabin business aircraft segment.

Business and general aviation OE sales increased by 2 percent in the nine months ended September 30, 2013 primarily due to strong demand in the business jet mid to large cabin segment, offset by a

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high volume of shipments in 2012 and the decline in revenue as a result of the 2012 Hawker Beechcraft bankruptcy.

Commercial aftermarket sales increased by 5 percent and 1 percent for the quarter and nine months ended September 30, 2013, respectively, due to the following:

Air transport and regional aftermarket sales increased by 2 percent in the quarter ended September 30, 2013, primarily due to favorable pricing and higher repair and overhaul activities, partially offset by lower spares volume.

Air transport and regional aftermarket sales were flat in the nine months ended September 30, 2013 primarily due to higher repair and overhaul activities related to utilization, partially offset by lower spares volumes.

Business and general aviation aftermarket sales increased by 11 percent in the quarter ended September 30, 2013 and 5 percent in the nine months ended September 30, 2013 primarily resulting from higher sales for retrofit, modifications and upgrades.

Defense and space sales decreased by 11 percent and 7 percent in the quarter and nine months ended September 30, 2013, respectively. The decreases are primarily due to U.S. government program ramp downs and lower defense budget, as well as shipment delays from supply chain constraints.

Aerospace segment profit increased by 3 percent in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 due to a 6 percent increase in operational segment profit, partially offset by 3 percent unfavorable impact from an increase in OEM payments. The increase in operational segment profit is driven by commercial sales growth, as discussed above, including favorable price and productivity, net of inflation, partially offset by lower defense and space sales, as discussed above. Cost of products and services sold totaled \$2.2 billion for the quarter ended September 30, 2013, a decrease of \$79 million primarily due to the factors discussed above (excluding price).

Aerospace segment profit increased by 3 percent for the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 due to 4 percent increase in operational segment profit, partially offset by a 1 percent unfavorable impact from an increase in OEM payments. The increase in operational segment profit is driven by commercial sales growth, as discussed above, including favorable price and productivity, net of inflation, including the absence of the unfavorable impact of the Hawker Beechcraft bankruptcy (first half of 2012), partially offset by lower defense and space sales as discussed above. Cost of products and services sold totaled \$6.6 billion for the nine months ended September 30, 2013, a decrease of \$149 million primarily due to the factors discussed above (excluding price).

#### Automation and Control Solutions

Three Months Ended  
September 30,

Nine Months Ended  
September 30,



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|  | 2013    | 2012    | %<br>Change |   | 2013     | 2012     | %<br>Change |   |
|--|---------|---------|-------------|---|----------|----------|-------------|---|
| Net sales                                    | \$4,129 | \$3,958 | 4           | % | \$11,980 | \$11,708 | 2           | % |
| Cost of products and services sold           | 2,722   | 2,631   |             |   | 7,913    | 7,845    |             |   |
| Selling, general and administrative expenses | 698     | 682     |             |   | 2,097    | 2,056    |             |   |
| Other  | 78      | 74      |             |   | 231      | 220      |             |   |
| Segment profit                               | \$631   | \$571   | 11          | % | \$1,739  | \$1,587  | 10          | % |

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| Factors Contributing to Year-Over-Year Change | 2013 vs. 2012       |                |   |                     |                |   |
|---|---------------------|----------------|---|---------------------|----------------|---|
|   | Three Months        |                |   | Nine Months         |                |   |
|   | Ended September 30, |                |   | Ended September 30, |                |   |
|   | Sales               | Segment Profit | % | Sales               | Segment Profit | % |
| Organic growth/ Operational segment profit    | 3 %                 | 9              | % | 2 %                 | 9              | % |
| Foreign exchange                              | (1)%                | —              |   | (1)%                | —              |   |
| Acquisitions and divestitures, net            | 2 %                 | 2              | % | 1 %                 | 1              | % |
| Total % Change                                | 4 %                 | 11             | % | 2 %                 | 10             | % |

Automation and Control Solutions (“ACS”) sales increased by 4 percent in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 and 2 percent in the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 primarily due to organic sales growth and growth from acquisitions partially offset by the unfavorable impact of foreign exchange.

Sales in Energy, Safety & Security increased by 9 percent (5 percent organic) in the quarter ended September 30, 2013 and 5 percent (3 percent organic) in the nine months ended September 30, 2013 principally due to (i) increases in sales volumes in our security and environmental and combustion control businesses driven by improved U.S. residential market conditions and new product introductions and (ii) higher sales volumes of our fire systems and sensors and safety products driven by growth in all regions, most notably the Americas and Asia, partially offset by decreases in sales volumes of our sensing and control products primarily the result of continued softness in industrial end-markets.

Sales in Process Solutions decreased by 1 percent (flat organic) in the quarter ended September 30, 2013 and were flat in the nine months ended September 30, 2013 principally due to decreased volume reflecting the completion of several large projects as expected, partially offset by service and software solutions volume growth (in the first half of 2013).

Sales in Building Solutions & Distribution increased by 1 percent in the quarter and nine months ended September 30, 2013 principally due to increased sales volumes in our Americas Distribution business due to improved U.S. residential market conditions partially offset by continued softness in the U.S. energy retrofit business.

ACS segment profit increased by 11 percent in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 due to a 9 percent increase in operational segment profit and a 2 percent increase from acquisitions. The increase in operational segment profit is primarily due to the positive impact of price and productivity, net of inflation, investment for growth and higher sales volumes as discussed above. Cost of products and services sold totaled \$2.7 billion for the quarter ended September 30, 2013, an increase of \$91 million which is primarily due to inflation, higher sales volume and acquisitions partially offset by productivity.

ACS segment profit increased by 10 percent in the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 due to a 9 percent increase in operational segment profit and a 1 percent increase from acquisitions. The increase in operational segment profit is primarily due to the positive impact of price and productivity, net of inflation and higher sales volumes as discussed above. Cost of products and services sold totaled \$7.9 billion for the nine months ended September 30, 2013, an increase of \$68 million which is primarily due to

inflation and higher sales volume partially offset by productivity.

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## Performance Materials and Technologies

|  | Three Months Ended |         |        | Nine Months Ended |         |        |
|--|--------------------|---------|--------|-------------------|---------|--------|
|  | September 30,      |         | Change | September 30,     |         | Change |
|  | 2013               | 2012    |        | 2013              | 2012    |        |
| Net sales                                    | \$1,629            | \$1,478 | 10 %   | \$5,030           | \$4,639 | 8 %    |
| Cost of products and services sold           | 1,192              | 1,079   |        | 3,620             | 3,328   |        |
| Selling, general and administrative expenses | 113                | 105     |        | 355               | 316     |        |
| Other  | 19                 | 19      |        | 56                | 51      |        |
| Segment profit                               | \$305              | \$275   | 11 %   | \$999             | \$944   | 6 %    |

| Factors Contributing to Year-Over-Year Change | 2013 vs. 2012      |                |                | 2013 vs. 2012     |                |                |
|---|--------------------|----------------|----------------|-------------------|----------------|----------------|
|   | Three Months Ended |                | Segment Profit | Nine Months Ended |                | Segment Profit |
|   | Sales              | Segment Profit |                | Sales             | Segment Profit |                |
| Organic growth/ Operational segment profit    | (1) %              | (4) %          | (1) %          | (2) %             |                |                |
| Acquisitions and divestitures, net            | 11 %               | 15 %           | 9 %            | 8 %               |                |                |
| Total % Change                                | 10 %               | 11 %           | 8 %            | 6 %               |                |                |

Performance Materials and Technologies sales increased by 10 percent in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 and 8 percent for the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 due to growth from acquisitions partially offset by a decrease in organic sales.

UOP sales increased by 30 percent (flat organic) in the quarter ended September 30, 2013 driven primarily by the favorable impact of acquisitions and higher licensing and gas processing revenues partially offset by lower volume of catalysts primarily due to timing of deliveries and decreased services revenue related to scheduled project completions.

UOP sales increased by 34 percent (7 percent organic) in the nine months ended September 30, 2013 driven primarily by (i) the favorable impact of acquisitions, (ii) higher volume of petrochemical catalysts and (iii) increased equipment revenue, reflecting continued strength in end-markets partially offset by decreased service revenues related to scheduled project completions and lower licensing revenues.

Advanced Materials sales decreased by 1 percent in the quarter ended September 30, 2013 driven primarily by challenging global market conditions partially offset by higher production volume in Resins and Chemicals.

Advanced Materials sales decreased 6 percent in the nine months ended September 30, 2013 driven primarily by (i) lower Fluorine Products volume (due to the unfavorable impact of unseasonably cool weather on refrigerant volume and planned plant outages in the first half of 2013) and price, (ii) lower production volume in Resins and Chemicals and (iii) soft end market conditions in Electronic Materials.

Performance Materials and Technologies segment profit increased by 11 percent in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012 due to a 15 percent increase from acquisitions partially

offset by 4 percent decrease in operational segment profit. The decrease in operational segment profit is primarily due to inflation, continued investment to support growth and lower Advanced Materials sales volume partially offset by higher UOP licensing volume as discussed above and productivity. Cost of products and services sold totaled \$1.2 billion for the quarter ended September 30, 2013, an increase of \$113 million which is primarily due to acquisitions and inflation partially offset by lower sales volume as discussed above.

Segment profit for the nine months ended September 30, 2013 increased 6 percent compared with the nine months ended September 30, 2012 due to an 8 percent increase from acquisitions partially offset by decreased operational segment profit of 2 percent. The decrease in operational segment profit is primarily due to inflation, continued investment to support growth and lower Advanced Materials sales volumes partially offset by favorable price and higher UOP sales volume as discussed above. Cost of products and services sold totaled \$3.6 billion for the nine months ended September 30, 2013, an increase of \$292 million which is primarily due to acquisitions and inflation partially offset by lower sales volume primarily in Advanced Materials.

The Company has completed upgrades to its Metropolis Works nuclear conversion facility, a Fluorine Products facility, as required by the U.S. Nuclear Regulatory Commission (NRC). Since the second quarter of 2012 production at the Metropolis facility had been suspended. Operations recommenced in July 2013 after final review and approval by the NRC.

### Transportation Systems

|  | Three Months Ended<br>September 30, |       |        | Nine Months Ended<br>September 30, |         |        |
|--|-------------------------------------|-------|--------|------------------------------------|---------|--------|
|  | 2013                                | 2012  | Change | 2013                               | 2012    | Change |
| Net sales                                    | \$916                               | \$863 | 6 %    | \$2,777                            | \$2,717 | 2 %    |
| Cost of products and services sold           | 734                                 | 705   |        | 2,254                              | 2,223   |        |
| Selling, general and administrative expenses | 37                                  | 38    |        | 116                                | 114     |        |
| Other  | 17                                  | 16    |        | 42                                 | 42      |        |
| Segment profit                               | \$128                               | \$104 | 23 %   | \$365                              | \$338   | 8 %    |

| Factors Contributing to Year-Over-Year Change | 2013 vs. 2012                       |                |   |                                    |                |   |
|---|-------------------------------------|----------------|---|------------------------------------|----------------|---|
|   | Three Months Ended<br>September 30, |                |   | Nine Months Ended<br>September 30, |                |   |
|   | Sales                               | Segment Profit | % | Sales                              | Segment Profit | % |
| Organic growth/ Operational segment profit    | 5%                                  | 20             | % | 2 %                                | 7              | % |
| Foreign exchange                              | 1%                                  | 3              | % | —                                  | 1              | % |
| Total % Change                                | 6%                                  | 23             | % | 2 %                                | 8              | % |

Transportation Systems sales increased by 6 percent in the quarter ended September 30, 2013 compared with the quarter ended September 30, 2012, primarily due to a 5 percent increase in organic sales and a 1 percent increase from foreign exchange. The increase in organic sales was driven by continued strong growth from new platform launches and higher global turbo gas penetration, partially offset by slightly lower European light vehicle production and lower Commercial Vehicle sales.

Transportation Systems sales increased by 2 percent in the nine months ended September 30, 2013 when compared with the nine months ended September 30, 2012, driven by higher global turbo gas penetration and continued growth

from new platform launches, partly offset by the impact of lower European light vehicle production volumes.

Transportation Systems segment profit increased by 23 percent in the quarter ended September 30, 2013 when compared with the quarter ended September 30, 2012 due to a 20 percent increase from operational segment profit and a 3 percent increase from foreign exchange. The increase in operational segment profit is primarily due to an increase in productivity (most significantly the positive impacts from material productivity in Turbo Technologies and ongoing projects to drive operational improvement in Friction Materials) as well as sales growth as discussed above, partially offset by unfavorable pricing. Cost of products and services sold totaled

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\$734 million in the quarter ended September 30, 2013, an increase of \$29 million, which is primarily a result of increased volume, partially offset by productivity.

Transportation Systems segment profit for the nine months ended September 30, 2013 increased by 8 percent compared with the nine months ended September 30, 2012 due to a 7 percent increase from operational segment profit and a 1 percent increase from foreign exchange. The increase in operational segment profit is primarily due to an increase in productivity (most significantly the positive impact from material productivity in Turbo Technologies, net of the impact of ongoing projects to drive operational improvement in Friction Materials), partially offset by unfavorable pricing. Cost of products and services sold totaled \$2.3 billion in the nine months ended September 30, 2013, an increase of \$31 million, which is primarily a result of increased volume, partially offset by productivity.

### Repositioning and Other Charges

See Note 4 of Notes to Financial Statements for a discussion of repositioning and other charges incurred in the three and nine months ended September 30, 2013 and 2012. Our repositioning actions are expected to generate incremental pretax savings of approximately \$150 million in 2013 compared with 2012 principally from planned workforce reductions. Cash expenditures for severance and other exit costs necessary to execute these actions were \$108 million in the nine months ended September 30, 2013 and were funded through operating cash flows. Cash expenditures for severance and other exit costs necessary to execute the remaining actions will approximate a total of \$175 million in 2013 and will be funded through operating cash flows.

### B. Liquidity and capital resources

#### Cash flow summary

Our cash flows from operating, investing and financing activities, as reflected in the Consolidated Statement of Cash Flows for the nine months ended September 30, 2013 and 2012, are summarized as follows:

|   | 2013    | 2012    |
|---|---------|---------|
| Cash provided by (used for):              |         |         |
| Operating activities                      | \$2,667 | \$2,168 |
| Investing activities                      | (1,554) | (865 )  |
| Financing activities                      | (133 )  | (268 )  |
| Effect of exchange rate changes on cash   | (115 )  | 27      |
| Net increase in cash and cash equivalents | \$865   | \$1,062 |



Cash provided by operating activities increased by \$499 million during the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 primarily due to reduced cash contributions to our pension and other postretirement plans of \$635 million and a \$180 million increase of net income before the non-cash pension and other postretirement income, partially offset by (i) payments of \$135 million to the NARCO Trust, (ii) higher cash tax payments of approximately \$80 million and (iii) a \$75 million unfavorable impact from working capital (driven by higher receivables due to timing of sales within the quarter and inventory, partially offset by improved accounts payable performance).

Cash used for investing activities increased by \$689 million during the nine months ended September 30, 2013 compared with the nine months ended September 30, 2012 primarily due to an increase in cash paid for acquisitions of \$1,001 million (most significantly Intermec and RAE), partially offset by (i) a decrease of approximately \$145 million in settlement payments of foreign currency exchange contracts used as economic hedges on certain non-functional currency denominated monetary assets and liabilities and (ii) a net \$140 million decrease in investments (primarily short-term marketable securities).

Cash used for financing activities increased by \$135 million during the nine months ended September 30, 2013 compared to the nine months ended September 30, 2012 primarily due to an increase in the net proceeds

from debt issuances of \$735 million, partially offset by an increase in net repurchases of common stock of \$586 million.

### Liquidity

The Company continues to manage its businesses to maximize operating cash flows as the primary source of liquidity. In addition to our available cash and operating cash flows, additional sources of liquidity include committed credit lines, short-term debt from the commercial paper market, long-term borrowings, access to the public debt and equity markets as well as the ability to sell trade accounts receivables. We continue to balance our cash and financing uses through investment in our existing core businesses, debt reduction, acquisition activity, share repurchases and dividends.

We continuously assess the relative strength of each business in our portfolio as to strategic fit, market position, profit and cash flow contribution in order to upgrade our combined portfolio and identify business units that will most benefit from increased investment. We identify acquisition candidates that will further our strategic plan and strengthen our existing core businesses. We also identify business units that do not fit into our long-term strategic plan based on their market position, relative profitability or growth potential. These businesses are considered for potential divestiture, restructuring or other repositioning actions subject to regulatory constraints.

On June 3, 2013, the Company acquired RAE, a global manufacturer of fixed and portable gas and radiation detection systems, and software. The aggregate value, net of cash acquired, was \$338 million. The acquisition was funded with available cash. See Acquisitions in Note 3 to the financial statements for further discussion.

On September 17, 2013, the Company acquired 100 percent of the issued and outstanding shares of Intermec, a leading provider of mobile computing, radio frequency identification solutions and bar code, label and receipt printers for use in warehousing, supply chain, field service and manufacturing environments. Intermec was a U.S. public company that operated globally and had reported 2012 revenues of \$790 million. The aggregate value, net of cash acquired, was \$607 million. The acquisition was funded with the issuance of commercial paper. See Acquisitions in Note 3 to the financial statements for further discussion.

In 2013, we are not required to make contributions to our U.S. pension plans. We plan to make contributions of cash or marketable securities of approximately \$160 million to our non-U.S. plans to satisfy regulatory funding standards. Cash contributions of \$151 million were made in the first nine months. The timing and amount of contributions to both our U.S. and non-U.S. plans may be impacted by a number of factors, including the funded status of the plans.

During the third quarter of 2013, the Company repurchased \$167 million of outstanding shares. Under the Company's previously reported \$3 billion share repurchase program, \$0.8 billion remained available as of September 30, 2013 for

additional share repurchases. Honeywell presently expects to repurchase outstanding shares from time to time during 2013 to offset the dilutive impact of employee stock based compensation plans, including future option exercises, restricted unit vesting and matching contributions under our savings plans. The amount and timing of future repurchases may vary depending on market conditions and the level of operating, financing and other investing activities.

The NARCO Plan of Reorganization went into effect on April 30, 2013. See Asbestos Matters in Note 17 to the financial statements for further discussion of expected funding obligations in 2013 related to the NARCO Trust.

### **C. Other Matters**

#### Litigation

We are subject to a number of lawsuits, investigations and claims (some of which involve substantial amounts) arising out of the conduct of our business. See a discussion of environmental, asbestos and other litigation matters in Note 17 of Notes to Financial Statements.

### Critical Accounting Policies

The financial information as of September 30, 2013 should be read in conjunction with the financial statements for the year ended December 31, 2012 contained in our Form 10-K filed on February 15, 2013.

For a discussion of the Company's critical accounting policies, see "Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations" in our Form 10-K filed on February 15, 2013.

### Recent Accounting Pronouncements

See Note 2 of Notes to Financial Statements for a discussion of recent accounting pronouncements.

### Item 3. Quantitative and Qualitative Disclosures about Market Risks

See our 2012 Annual Report on Form 10-K (Item 7A). As of September 30, 2013, there has been no material change in this information.

### Item 4. Controls and Procedures

Honeywell management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this Quarterly Report on Form 10-Q. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that such disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report on Form 10-Q to ensure information required to be disclosed in the reports that Honeywell files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission rules and forms, and that it is accumulated and communicated to our management, including our CEO, our CFO, and our Controller, as appropriate, to allow timely decisions regarding required disclosure. There have been no changes that have materially affected, or are reasonably likely to materially affect, Honeywell's internal control over financial reporting that have occurred during the period covered by this Quarterly Report on Form 10-Q.

## **Part II. Other Information**

**Item 1. Legal Proceedings**

General Legal Matters

We are subject to a number of lawsuits, investigations and claims (some of which involve substantial amounts) arising out of the conduct of our business. See a discussion of environmental, asbestos and other litigation matters in Note 17 of Notes to Financial Statements.

Environmental Matters Involving Potential Monetary Sanctions in Excess of \$100,000

The Commonwealth of Virginia has notified Honeywell of potential violations at its Hopewell facility relating to air emissions from the facility's sulfuric acid plant and certain other equipment. The Company has settled this matter for \$333,646 in penalties, and the performance of certain injunctive relief, without an admission of liability.

**Item 2. Changes in Securities and Use of Proceeds**

Honeywell purchased 2,000,000 shares of its common stock, par value \$1 per share, in the quarter ending September 30, 2013. Under the Company's previously reported \$3 billion share repurchase program, \$0.8 billion remained available as of September 30, 2013 for additional share repurchases. Honeywell presently expects to repurchase outstanding shares from time to time during 2013 to offset the dilutive impact of employee stock based compensation plans, including future option exercises, restricted unit vesting and matching contributions under our savings plans. The amount and timing of future repurchases may vary depending on market conditions and the level of operating, financing and other investing activities.

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The following table summarizes Honeywell's purchase of its common stock, par value \$1 per share, for the quarter ended September 30, 2013:

Issuer Purchases of Equity Securities

| Period      | (a)  | (b)  | (c)  | (d)  |
|-------------|--|--|--|--|
|             | Total<br>Number of<br>Shares<br><b>Purchased</b> | Average<br>Price<br>Paid<br><b>per<br/>Share</b> | Total<br>Number<br>of Shares<br>Purchased<br>as<br>Part of<br>Publicly<br>Announced<br>Plans<br><b>or<br/>Programs</b> | Approximate<br>Dollar<br>Value of<br>Shares that<br>May Yet be<br>Purchased<br>Under Plans<br>or<br>Programs<br><b>(Dollars in<br/>millions)</b> |
| August 2013 | 2,000,000  | \$83.22  | 2,000,000  | \$829  |

Item 6. EXHIBITS

(a) Exhibits. See the Exhibit Index on page 47 of this Quarterly Report on Form 10-Q.  
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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Honeywell International Inc.

Date: October 18, 2013 By: /s/ Adam M. Matteo  
Adam M. Matteo  
Vice President and Controller  
(on behalf of the Registrant  
and as the Registrant's  
Principal Accounting Officer)

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**EXHIBIT INDEX**

| <u>Exhibit No.</u> | <u>Description</u>   |
|--------------------|--|
| 10.1               | By-laws of Honeywell International Inc., as amended September 27, 2013 (incorporated by reference to Exhibit 3(ii) to Honeywell's Form 8-K filed September 30, 2013)   |
| 11                 | Computation of Per Share Earnings <sup>(1)</sup>   |
| 12                 | Computation of Ratio of Earnings to Fixed Charges (filed herewith)   |
| 15                 | Independent Accountants' Acknowledgment Letter as to the incorporation of their report relating to unaudited interim financial statements (filed herewith)             |
| 31.1               | Certification of Principal Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)  |
| 31.2               | Certification of Principal Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed herewith)  |
| 32.1               | Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith) |
| 32.2               | Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith) |
| 101.INS            | XBRL Instance Document (filed herewith)  |
| 101.SCH            | XBRL Taxonomy Extension Schema (filed herewith)  |
| 101.CAL            | XBRL Taxonomy Extension Calculation Linkbase (filed herewith)  |
| 101.DEF            | XBRL Taxonomy Extension Definition Linkbase (filed herewith)   |
| 101.LAB            | XBRL Taxonomy Extension Label Linkbase (filed herewith)  |
| 101.PRE            | XBRL Taxonomy Extension Presentation Linkbase (filed herewith)   |

(1) Data required is provided in Note 6 to the consolidated financial statements in this report.