

INTERMOUNTAIN COMMUNITY BANCORP

Form 10-Q

November 12, 2004

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE  
COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
FOR THE QUARTERLY PERIOD ENDED September 30, 2004**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934  
FOR THE TRANSITION PERIOD FROM                      TO**

**Commission File Number 000-50667**

**INTERMOUNTAIN COMMUNITY BANCORP**

(Exact name of registrant as specified in its charter)

**Idaho**

(State or other jurisdiction of  
incorporation or organization)

**82-0499463**

(I.R.S. Employer  
Identification No.)

**231 N. Third Avenue, Sandpoint, Idaho 83864**

(Address of principal executive offices) (Zip Code)

**(208) 263-0505**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

**Class**

**Outstanding as of November 10, 2004**

Common Stock (no par value)

3,741,771

---

**Table of Contents**

**InterMountain Community Bancorp**  
**FORM 10-Q**  
**For the Quarter Ended September 30, 2004**

**TABLE OF CONTENTS**

**PART I Financial Information**

**Item 1 - Financial Statements (Unaudited)**

**Consolidated Balance Sheets for September 30, 2004 and December 31, 2003**

**Consolidated Statements of Income for the three months ended September 30, 2004 and 2003, and the nine months ended September 30, 2004 and 2003**

**Consolidated Statements of Cash Flows for the nine months ended September 30, 2004 and 2003**

**Consolidated Statements of Comprehensive Income for the three months ended September 30, 2004 and 2003 and the nine months ended September 30, 2004 and 2003**

**Notes to Consolidated Financial Statements**

**Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Item 3 - Quantitative and Qualitative Disclosures About Market Risk**

**Item 4 - Controls and Procedures**

**PART II Other Information**

**Item 1 - Legal Proceedings**

**Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds**

**Item 3 - Defaults Upon Senior Securities**

**Item 4 - Submission of Matters to a Vote of Security Holders**

**Item 5 - Other Information**

**Item 6 - Exhibits**

**Signatures**

**EXHIBIT 10.1**

**EXHIBIT 31.1**

**EXHIBIT 31.2**

**EXHIBIT 32**

**EXHIBIT 99.1**

---

**Table of Contents**

**PART I Financial Information**  
**Item 1 Financial Statements**  
**InterMountain Community Bancorp**  
**Consolidated Balance Sheets**  
**(Unaudited)**

	<b>September 30, 2004</b>	<b>December 31, 2003</b>
(Dollars in thousands)		
<b>ASSETS:</b>		
Cash and cash equivalents:		
Interest bearing	\$ 18	\$ 14
Non-interest bearing and vault	11,462	10,226
Restricted	844	995
Federal funds sold	15,400	5,710
Interest bearing certificates of deposit		298
Available for sale securities, at fair value	89,523	76,601
Held to maturity securities, at amortized cost	3,609	3,336
Federal Home Loan Bank of Seattle (FHLB) stock, at cost	1,101	642
Loans held for sale	4,850	3,287
Loans receivable, net	334,283	287,256
Accrued interest receivable	3,185	2,694
Office properties and equipment, net	10,476	9,442
Bank-owned life insurance	5,572	5,381
Goodwill	1,150	1,150
Other intangible assets	589	642
Prepaid expenses and other assets, net	3,080	2,085
Total assets	\$485,142	\$409,759
<b>LIABILITIES:</b>		
Deposits	\$412,102	\$344,866
Securities sold subject to repurchase agreements	13,472	17,155
Advances from Federal Home Loan Bank	5,000	5,000
Cashiers checks issued and payable	4,552	4,814
Accrued interest payable	635	332
Other borrowings	16,527	8,279
Accrued expenses and other liabilities	2,718	2,235
Total liabilities	455,006	382,681
Commitments and contingent liabilities		
<b>STOCKHOLDERS EQUITY:</b>		
Common stock, no par value; 7,084,000 shares authorized; 3,234,076 and 3,164,973 shares issued and outstanding	16,839	16,390

Edgar Filing: INTERMOUNTAIN COMMUNITY BANCORP - Form 10-Q

Treasury stock, at cost (2,093 shares)	(47)	
Accumulated other comprehensive income (loss)	(329)	275
Retained earnings	13,673	10,413
	<u>          </u>	<u>          </u>
Total stockholders' equity	30,136	27,078
	<u>          </u>	<u>          </u>
Total liabilities and stockholders' equity	\$485,142	\$409,759
	<u>          </u>	<u>          </u>

The accompanying notes are an integral part of the consolidated financial statements.

**Table of Contents****InterMountain Community Bancorp****Consolidated Statements of Income  
(Unaudited)**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2004</b>	<b>2003</b>	<b>2004</b>	<b>2003</b>
<b>(Dollars in thousands, except per share data)</b>				
Interest income:				
Loans	\$ 6,009	\$ 5,242	\$ 16,832	\$ 14,600
Investments	832	569	2,377	1,907
	<u>6,841</u>	<u>5,811</u>	<u>19,209</u>	<u>16,507</u>
Total interest income				
Interest expense:				
Deposits	1,156	1,064	3,211	3,267
Short-term borrowings	302	192	771	558
	<u>1,458</u>	<u>1,256</u>	<u>3,982</u>	<u>3,825</u>
Total interest expense				
Net interest income	5,383	4,555	15,227	12,682
Provision for losses on loans	(168)	(178)	(997)	(822)
	<u>5,215</u>	<u>4,377</u>	<u>14,230</u>	<u>11,860</u>
Net interest income after provision for losses on loans				
Other income:				
Fees and service charges	1,568	1,491	4,306	4,041
Bank owned life insurance	63	91	191	205
Other	273	94	641	255
	<u>1,904</u>	<u>1,676</u>	<u>5,138</u>	<u>4,501</u>
Total other income				
Operating expenses	5,139	4,343	14,286	11,937
	<u>1,980</u>	<u>1,710</u>	<u>5,082</u>	<u>4,424</u>
Income before income taxes				
Income tax provision	(721)	(622)	(1,822)	(1,582)
	<u>1,259</u>	<u>1,088</u>	<u>3,260</u>	<u>2,842</u>

Edgar Filing: INTERMOUNTAIN COMMUNITY BANCORP - Form 10-Q

Net income	\$ 1,259	\$ 1,088	\$ 3,260	\$ 2,842
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Earnings per share - basic	\$ 0.39	\$ 0.35	\$ 1.02	\$ 0.90
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Earnings per share - diluted	\$ 0.35	\$ 0.32	\$ 0.91	\$ 0.84
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Weighted average shares outstanding - basic	3,228,247	3,153,939	3,207,828	3,143,740
Weighted average shares outstanding - diluted	3,583,085	3,406,229	3,577,379	3,401,295

The accompanying notes are an integral part of the consolidated financial statements.



**Table of Contents**

**InterMountain Community Bancorp**  
**Consolidated Statements of Cash Flows**  
**(Unaudited)**

	<b>Nine Months Ended September 30,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(Dollars in thousands)</b>	
Cash flows from operating activities:		
Net income	\$ 3,260	\$ 2,842
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	948	886
Stock issued as compensation	27	174
Net amortization of premiums on securities	370	637
Stock dividends on FHLB stock	(26)	(141)
Provisions for losses on loans	997	822
Amortization of core deposit intangibles	53	47
Loss on sale of investments	33	29
Gain on sale of loans	(2)	
Net accretion of loan discounts and premiums	(123)	(197)
Increase in cash surrender value of bank-owned life insurance	(191)	(205)
Change in (net of acquisition of business):		
Loans held for sale	(1,563)	1,820
Accrued interest receivable	(491)	(387)
Prepaid expenses and other assets	(359)	(460)
Accrued interest payable	303	110
Accrued expenses and other liabilities	221	1,743
	<u>3,457</u>	<u>7,720</u>
Net cash provided by operating activities		
Cash flows from investing activities:		
Purchases of available-for-sale securities	(46,881)	(70,225)
Proceeds from calls or maturities of available-for-sale securities	21,706	29,058
Principal payments on mortgage-backed securities	10,900	13,639
Purchases of held-to-maturity securities	(512)	(880)
Proceeds from calls or maturities of held-to-maturity securities	199	710
Proceeds from sale of FHLB stock		8
Origination of loans, net of principal payments	(50,624)	(46,377)
Proceeds from sale of loans	2,724	
Net cash and cash equivalents acquired as part of acquisition		14,709
Proceeds from sale of properties and equipment		110
Purchase of office properties and equipment	(1,982)	(1,821)
Net change in federal funds sold	(9,690)	920

Edgar Filing: INTERMOUNTAIN COMMUNITY BANCORP - Form 10-Q

Purchase of FHLB stock	(433)	
Proceeds from matured certificates of deposit	298	396
Net decrease in restricted cash	151	1,715
Investment in affiliate	(248)	(249)
	<u>          </u>	<u>          </u>
Net cash used in investing activities	(74,392)	(58,287)
	<u>          </u>	<u>          </u>

**Table of Contents**

**InterMountain Community Bancorp**  
**Consolidated Statements of Cash Flows (continued)**  
**(Unaudited)**

	<b>Nine Months Ended September 30,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(Dollars in thousands)</b>	
Cash flows from financing activities:		
Net increase in demand, money market and savings deposits	\$49,952	\$34,422
Net increase in certificates of deposit	17,284	10,278
Net change in repurchase agreements	(3,683)	(2,526)
Proceeds from exercise of stock options	421	160
Payments for fractional shares		(4)
Repurchase of stock	(47)	(399)
Proceeds from debenture issuance	8,248	8,279
Proceeds from FHLB borrowings		5,000
	72,175	55,210
Net cash provided by financing activities		
Net change in cash and cash equivalents	1,240	4,643
Cash and cash equivalents, beginning of period	10,240	8,691
	\$11,480	\$13,334
Cash and cash equivalents, end of period		
Supplemental disclosures of cash flow information:		
Cash paid during the period for:		
Interest	\$ 3,673	\$ 3,579
Income taxes	1,871	1,410
Noncash investment and financing activities:		
Common Stock Dividend	\$	\$ 3,526
Cancellation of treasury stock		399
Net liabilities assumed from business combination		16,567

The accompanying notes are an integral part of the consolidated financial statements.



Table of Contents**InterMountain Community Bancorp****Notes to Consolidated Financial Statements****1. Basis of Presentation:**

The foregoing unaudited interim consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X as promulgated by the Securities and Exchange Commission. Accordingly, these financial statements do not include all of the disclosures required by accounting principles generally accepted in the United States of America for complete financial statements. These unaudited interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2003. In the opinion of management, the unaudited interim consolidated financial statements furnished herein include all adjustments, all of which are of a normal recurring nature, necessary for a fair statement of the results for the interim periods presented.

The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities known to exist as of the date the financial statements are published, and the reported amounts of revenues and expenses during the reporting period. Uncertainties with respect to such estimates and assumptions are inherent in the preparation of InterMountain Community Bancorp's (InterMountain's) consolidated financial statements; accordingly, it is possible that the actual results could differ from these estimates and assumptions, which could have a material effect on the reported amounts of InterMountain's consolidated financial position and results of operations.

**2. Other Borrowings:**

The components of other borrowings are as follows (in thousands):

	<b>September 30, 2004</b>	<b>December 31, 2003</b>
	<u>          </u>	<u>          </u>
Term note payable(1)	\$ 8,279	\$8,279
Term note payable(2)	8,248	<u>          </u>
	<u>          </u>	<u>          </u>
Total other borrowings	<u>\$16,527</u>	<u>\$8,279</u>

(1) In January 2003, InterMountain issued \$8.0 million of debentures through its subsidiary InterMountain Statutory Trust I. The debt associated with these securities bear interest at 6.75%. Interest only payments are made quarterly starting in June 2003. The debt is callable by InterMountain in March 2008 and matures in March 2033.

(2) In March 2004 InterMountain issued \$8.0 million of debentures through its subsidiary InterMountain Statutory Trust II. The debt associated with these securities bear interest based on the London Interbank Offering Rate

(LIBOR) with a beginning rate of 3.91%, adjusted and paid quarterly (the rate at September 30, 2004 was 4.40%). These debentures are callable by InterMountain in March 2009 and mature in March 2034.

InterMountain's obligations under the above debentures issued by its subsidiaries constitute a full and unconditional guarantee by InterMountain of the Statutory Trusts' obligations under the Trust Preferred Securities. In accordance with Financial Interpretation No. 46 (Revised), Consolidation of Variable Interest Entities (FIN No. 46R), the trusts are not consolidated and the debentures and related amounts are treated as debt of InterMountain.

**Table of Contents****3. Earnings Per Share:**

The following table presents the basic and diluted earnings per share computations:

**Three Months Ended September 30,  
(Dollars in thousands, except per share amounts)**

	<b>2004</b>			<b>2003</b>		
	<b>Weighted</b>	<b>Per Share</b>	<b>Net</b>	<b>Weighted</b>	<b>Per Share</b>	
	<b>Avg.</b>	<b>Amount</b>	<b>Income</b>	<b>Avg. Shares</b>	<b>Amount</b>	
	<b>Shares</b>					
	<b>Net</b>		<b>Net</b>			
	<b>Income</b>		<b>Income</b>			
Basic computations	\$1,259	3,228,247	\$ 0.39	\$1,088	3,153,939	\$ 0.35
Effect of dilutive securities:						
Common stock options		354,838	(0.04)		252,290	(0.03)
Diluted computations	\$1,259	3,583,085	\$ 0.35	\$1,088	3,406,229	\$ 0.32
Antidilutive options not included in diluted earnings per share		4,500				

**Nine Months Ended September 30,  
(Dollars in thousands, except per share amounts)**

	<b>2004</b>			<b>2003</b>		
	<b>Weighted</b>	<b>Per Share</b>	<b>Net</b>	<b>Weighted</b>	<b>Per Share</b>	
	<b>Avg.</b>	<b>Amount</b>	<b>Income</b>	<b>Avg. Shares</b>	<b>Amount</b>	
	<b>Shares</b>					
	<b>Net</b>		<b>Net</b>			
	<b>Income</b>		<b>Income</b>			
Basic computations	\$3,260	3,207,828	\$ 1.02	\$2,842	3,143,740	\$ 0.90
Effect of dilutive securities:						
Common stock options		369,551	(0.11)		257,555	(0.06)
Diluted computations	\$3,260	3,577,379	\$ 0.91	\$2,842	3,401,295	\$ 0.84
Antidilutive options not included in diluted earnings per share		2,513				

**Table of Contents****4. Operating Expenses:**

The following table details InterMountain's components of total operating expenses:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2004</b>	<b>2003</b>	<b>2004</b>	<b>2003</b>
	<b>(Dollars in thousands)</b>			
Salaries and employee benefits	\$3,083	\$2,590	\$ 8,448	\$ 7,254
Occupancy expense	768	748	2,002	1,785
Other expense	519	334	1,474	1,018
Fees and service charges	202	237	782	632
Printing, postage and supplies	243	190	638	594
Legal and accounting	154	87	547	305
Advertising	170	157	395	349
Total operating expenses	\$5,139	\$4,343	\$14,286	\$11,937

**5. Stock Options:**

As allowed by Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation (SFAS No. 123), InterMountain has elected to retain the compensation measurement principles of Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees (APB No. 25), and its related interpretations, for stock options. Under APB No. 25, compensation cost is recognized at the measurement date of the amount, if any, that the quoted market price of InterMountain's common stock exceeds the option exercise price. The measurement date is the date at which both the number of options and the exercise price for each option are known.

Had compensation cost for InterMountain's plans been determined based on the fair value at the grant dates for awards under the plans, InterMountain's reported net income and earnings per share would have been changed to the pro forma amounts indicated below:



**Table of Contents**

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2004</b>	<b>2003</b>	<b>2004</b>	<b>2003</b>
	<b>(Dollars in thousands, except per share amounts)</b>			
Reported net income	\$1,259	\$ 1,088	\$ 3,260	\$2,842
Add back: Stock-based employee compensation expense, net of related tax effects	17	10	17	106
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	41	25	115	191
Pro forma	<u>\$1,235</u>	<u>\$ 1,073</u>	<u>\$ 3,162</u>	<u>\$2,757</u>
Basic earnings per share:				
Reported earnings per share	\$ 0.39	\$ 0.35	\$ 1.02	\$ 0.90
Stock-based employee compensation, fair value	(0.01)	(0.01)	(0.03)	(0.03)
Pro forma earnings per share	<u>\$ 0.38</u>	<u>\$ 0.34</u>	<u>\$ 0.99</u>	<u>\$ 0.87</u>
Diluted earnings per share:				
Reported earnings per share	\$ 0.35	\$ 0.32	\$ 0.91	\$ 0.84
Stock-based employee compensation, fair value	(0.01)	(0.01)	(0.03)	(0.03)
Pro forma earnings per share	<u>\$ 0.34</u>	<u>\$ 0.31</u>	<u>\$ 0.88</u>	<u>\$ 0.81</u>

**6. Subsequent Events**

Effective November 2, 2004, InterMountain completed the merger with Snake River Bancorp, Inc. Snake River Bancorp, Inc was merged into InterMountain and Magic Valley Bank, a subsidiary of Snake River Bancorp, Inc. was merged into Panhandle State Bank, a subsidiary of InterMountain. Under the terms of the Merger Agreement and Plan of Merger, Snake River shareholders received \$8.22 in cash and 0.93 shares of InterMountain stock (plus cash in lieu of fractional shares) for each share of Snake River Bancorp stock. InterMountain issued approximately 504,000 of InterMountain shares as a result of the merger. InterMountain acquired approximately \$67.7 million in loans and \$70.0 million in deposits. Magic Valley Bank will continue to operate its three branches under its current

name as a division of Panhandle State Bank. The transaction is expected to be accretive to InterMountain Community Bancorp's 2005 earnings.

## 7. New Accounting Policies:

In January 2003, the FASB issued FIN No. 46, Consolidation of Variable Interest Entities ( FIN No. 46 ). In December 2003, the FASB issued a revision to this interpretation ( FIN No. 46(r) ). FIN No. 46(r) clarifies the application of Accounting Research Bulletin No. 51 to certain entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. InterMountain adopted FIN 46(r) effective January 1, 2004. As a result of the issuance of FIN No. 46(r) and the accounting profession's application of the guidance provided by the FASB, issuer trusts, like InterMountain Statutory Trust I and InterMountain Statutory Trust II (collectively referred to as the Trusts), are generally variable interest entities. We have determined that we are not the primary beneficiaries under the trusts, and accordingly InterMountain has not consolidated the financial statements of the Trusts into its consolidated financial statements. The amounts payable to these Trusts continue to be treated as other borrowings.

In December 2003, the American Institute of Certified Public Accountants issued Statement of Position ( SOP ) No. 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer. SOP No. 03-3 addresses accounting for differences between contractual cash flows and cash flows expected to be collected from an investor's initial investment in loans acquired in a transfer if those differences are attributable, at least in part, to credit quality. SOP No. 03-3 is effective for loans acquired in fiscal years beginning after December 15, 2004. InterMountain believes the implementation of SOP No. 03-3 will not have a material effect on InterMountain's consolidated financial statements.

In September 2004, the Financial Accounting Standards Board ( FASB ) agreed to issue additional guidance on the application of Emerging Issues Task Force ( EITF ) Issue 03-1, The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments. The FASB also deferred the measurement and recognition guidance contained in EITF Issue 03-1. This delay does not suspend the requirement to recognize other-than-temporary impairments as required by existing authoritative literature. During the period of the delay, InterMountain will continue to apply relevant other-than-temporary guidance to its investment portfolio, as applicable. The FASB's final guidance on EITF Issue 03-1 may alter the criteria by which InterMountain assesses if impairment is temporary or permanent. The FASB is expected to release the additional guidance by the end of 2004.

**Table of Contents**

Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations

**InterMountain Community Bancorp  
Comparison of the Three and Nine Months Ended September 30, 2004 and 2003**

*This report contains forward-looking statements. For a discussion about such statements, including the risks and uncertainties inherent therein, see Forward-Looking Statements. Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Consolidated Financial Statements and Notes presented elsewhere in this report and in InterMountain's Form 10.*

**General**

InterMountain Community Bancorp (InterMountain) is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. Panhandle State Bank (Panhandle), a wholly owned subsidiary of InterMountain, was first opened in 1981 to serve the local banking needs of Bonner County, Idaho. Since then, Panhandle has continued to grow by opening additional branch offices throughout Idaho and Oregon.

InterMountain conducts its primary business through its bank subsidiary, Panhandle State Bank. Panhandle maintains its main office in Sandpoint, Idaho and has 11 other branches. In addition to the main office, six branch offices operate under the name of Panhandle State Bank and five of the branches are operated under the name of InterMountain Community Bank, a division of Panhandle State Bank. InterMountain focuses its banking and other services on individuals, professionals, and small to medium-sized businesses throughout its market area. At September 30, 2004, InterMountain had total consolidated assets of \$485.1 million. Panhandle is regulated by the Idaho Department of Finance, the Oregon Division of Finance and Corporate Securities, and by the Federal Deposit Insurance Corporation (FDIC), its primary federal regulator and the insurer of its deposits. In addition, effective November 2, 2004, pursuant to the merger with Snake River Bancorp, Inc., Panhandle State Bank will operate three additional branches under the division of Magic Valley Bank. See Footnote 6 in Notes to Consolidated Financial Statements.

InterMountain competes with a number of international banking groups, out-of-state banking companies, state-wide banking organizations, several local community banks, savings banks, savings and loans, and credit unions throughout its market area. Based on total deposit market share as of December 31, 2003, InterMountain ranked fourteenth of financial institutions in Idaho and is the state's third largest independent community bank.

InterMountain offers a variety of services to the community including lending activities, deposit services, investment and other services. InterMountain offers a variety of loans to meet the credit needs of the communities it serves. Types of loans offered include consumer loans, real estate loans, business loans, and agricultural loans. A full range of deposit services are available including checking accounts, savings accounts, money market accounts and various types of certificates of deposit. Investment services are provided through third-party vendors, including annuities, securities, mutual funds and brokerage services.

InterMountain operates a multi-branch banking system and is executing plans for the formation and acquisition of banks and bank branches that can operate under a decentralized community bank structure. InterMountain plans expansion in markets that are contiguous, within 150 miles of its existing branches in Idaho, Oregon, Washington, and Montana. InterMountain is pursuing a balance of asset and earnings growth by focusing on increasing its market share in its present locations, building new branches and merging and/or acquiring community banks.

## Table of Contents

### **Critical Accounting Policies**

The accounting and reporting policies of InterMountain conform to GAAP and to general practices within the banking industry. The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. InterMountain's management has identified the accounting policies described below as those that, due to the judgments, estimates and assumptions inherent in those policies, are critical to an understanding of InterMountain's Consolidated Financial Statements and Management's Discussion and Analysis.

***Income Recognition.*** InterMountain recognizes interest income by methods that conform to general accounting practices within the banking industry. In the event management believes collection of all or a portion of contractual interest on a loan has become doubtful, which generally occurs after the loan is 90 days past due, InterMountain discontinues the accrual of interest and any previously accrued interest recognized in income deemed uncollectible is reversed. Interest received on nonperforming loans is included in income only if recovery of the principal is reasonably assured. A nonperforming loan is restored to accrual status when it is brought current or when brought to 90 days or less delinquent, has performed in accordance with contractual terms for a reasonable period of time, and the collectibility of the total contractual principal and interest is no longer in doubt.

***Allowance For Loan Losses.*** In general, determining the amount of the allowance for loan losses requires significant judgment and the use of estimates by management. InterMountain maintains an allowance for loan losses to absorb probable losses in the loan portfolio based on a periodic analysis of the portfolio and expected future losses. This analysis is designed to determine an appropriate level and allocation of the allowance for losses among loan types by considering factors affecting loan losses, including: specific losses; levels and trends in impaired and nonperforming loans; historical loan loss experience; current national and local economic conditions; volume, growth and composition of the portfolio; regulatory guidance; and other relevant factors. Management monitors the loan portfolio to evaluate the adequacy of the allowance. The allowance can increase or decrease based upon the results of management's analysis.

The amount of the allowance for the various loan types represents management's estimate of probable incurred losses inherent in the existing loan portfolio based upon historical loss experience for each loan type. The allowance for loan losses related to impaired loans usually is based on the fair value of the collateral for certain collateral dependent loans. This evaluation requires management to make estimates of the value of the collateral and any associated holding and selling costs.

Individual loan reviews are based upon specific quantitative and qualitative criteria, including the size of the loan, loan quality classifications, value of collateral, repayment ability of borrowers, and historical experience factors. The historical experience factors utilized are based upon past loss experience, trends in losses and delinquencies, the growth of loans in particular markets and industries, and known changes in economic conditions in the particular lending markets. Allowances for homogeneous loans (such as residential mortgage loans, personal loans, etc.) are collectively evaluated based upon historical loss experience, trends in losses and delinquencies, growth of loans in particular markets, and known changes in economic conditions in each particular lending market.

Management believes the allowance for loan losses was adequate at September 30, 2004. While management uses available information to provide for loan losses, the ultimate collectibility of a substantial portion of the loan portfolio and the need for future additions to the allowance will be based on changes in economic conditions and other relevant factors. A slowdown in economic activity could adversely affect cash flows for both commercial and individual borrowers, as a result of which InterMountain could experience increases in nonperforming assets, delinquencies and losses on loans.



**Table of Contents**

***Investments.*** Assets in the investment portfolios are initially recorded at cost, which includes any premiums and discounts. InterMountain amortizes premiums and discounts as an adjustment to interest income using the interest yield method over the life of the security. The cost of investment securities sold, and any resulting gain or loss, is based on the specific identification method.

Management determines the appropriate classification of investment securities at the time of purchase. Held-to-maturity securities are those securities that InterMountain has the intent and ability to hold to maturity, and are recorded at amortized cost. Available-for-sale securities are those securities that would be available to be sold in the future in response to liquidity needs, changes in market interest rates, and asset-liability management strategies, among others. Available-for-sale securities are reported at fair value, with unrealized holding gains and losses reported in stockholders' equity as a separate component of other comprehensive income, net of applicable deferred income taxes.

Management evaluates investment securities for other than temporary declines in fair value on a periodic basis. If the fair value of investment securities falls below their amortized cost and the decline is deemed to be other than temporary, the securities will be written down to current market value and the write down will be deducted from earnings. There were no investment securities which management identified to be other-than-temporarily impaired for the nine months ended September 30, 2004. Charges to income could occur in future periods due to a change in management's intent to hold the investments to maturity, a change in management's assessment of credit risk, or a change in regulatory or accounting requirements.

***Goodwill and Other Intangible Assets.*** Goodwill arising from business combinations represents the value attributable to unidentifiable intangible elements in the business acquired. InterMountain's goodwill relates to value inherent in the banking business and the value is dependent upon InterMountain's ability to provide quality, cost effective services in a competitive market place. As such, goodwill value is supported ultimately by revenue that is driven by the volume of business transacted. A decline in earnings as a result of a lack of growth or the inability to deliver cost effective services over sustained periods can lead to impairment of goodwill that could adversely impact earnings in future periods. Goodwill is not amortized, but is subjected to impairment analysis periodically. No impairment was considered necessary during the nine months ended September 30, 2004. However, future events could cause management to conclude that InterMountain's goodwill is impaired, which would result in InterMountain recording an impairment loss. Any resulting impairment loss could have a material adverse impact on InterMountain's financial condition and results of operations.

Other intangible assets consisting of core-deposit intangibles with definite lives are amortized over the estimated life of the acquired depositor relationships.

***Real Estate Owned.*** Property acquired through foreclosure of defaulted mortgage loans is carried at the lower of cost or fair value less estimated costs to sell. Development and improvement costs relating to the property are capitalized to the extent they are deemed to be recoverable.

An allowance for losses on real estate owned is designed to include amounts for estimated losses as a result of impairment in value of the real property after repossession. InterMountain reviews its real estate owned for impairment in value whenever events or circumstances indicate that the carrying value of the property may not be recoverable. In performing the review, if expected future undiscounted cash flow from the use of the property or the fair value, less selling costs, from the disposition of the property is less than its carrying value, an allowance for loss is recognized. As a result of changes in the real estate markets in which these properties are located, it is reasonably possible that the carrying values could be reduced in the near term.



**Table of Contents**

**Results of Operations**

**Overview.** InterMountain recorded net income of \$1.3 million, or \$0.35 per diluted share, for the three months ended September 30, 2004, compared with net income of \$1.1 million, or \$0.32 per diluted share, for the three months ended September 30, 2003. InterMountain recorded net income of \$3.3 million, or \$0.91 per diluted share for the nine months ended September 30, 2004, compared with \$2.8 million, or \$0.84 per diluted share, for the nine months ended September 30, 2003. The increase in net income for both periods reflected an increase in net interest income and other income.

The annualized return on average assets was 1.06% and 1.10% for the three months ended September 30, 2004 and 2003, respectively. For the nine months ended September 30, 2004 and 2003, the annualized return on average assets was 0.97% and 1.05%, respectively. The annualized return on average equity was 17.3% and 16.8% for the three months ended September 30, 2004 and 2003, respectively. The annualized return on average equity was 15.3% and 15.1% for the nine months ended September 30, 2004 and 2003, respectively. The return on average equity increased for the quarter and nine months ending September 30, 2004, primarily as a result of increases in net interest income and other income. Improvements in both these areas offset an increase in non-interest expense caused by both general asset growth and expenses incurred in changing processing software and filing with the SEC as a public reporting company.

**Net Interest Income.** The most significant component of earnings for a financial institution typically is net interest income, which is the difference between interest income, primarily from loan and investment portfolios, and interest expense, primarily on deposits and other borrowings. During the three months ended September 30, 2004 and 2003, net interest income was \$5.4 million and \$4.6 million, respectively, an increase of 18.2%. For the nine months ended September 30, 2004 and 2003, net interest income was \$15.2 million and \$12.7 million, an increase of 20.0%. The increase in net interest income during the three and nine months ended September 30, 2004, compared to the same periods in 2003, was primarily due to an increase in loan volumes and relative stability in the net interest spread.

Changes in net interest income results from changes in volume and in the net interest spread. Volume refers to the dollar level of interest-earning assets and interest-bearing liabilities. Net interest spread refers to the difference between the yield on interest-earning assets and the rate paid on interest-bearing liabilities. Net interest margin, a similar measure to net interest spread, refers to net interest income divided by total interest-earning assets and is influenced by the level and relative mix of interest-earning assets and interest-bearing liabilities.

Average interest-earning assets for the three months ended September 30, 2004 and 2003 were \$443.2 million and \$371.5 million, respectively. Average loans increased by \$52.8 million, while average investments increased by \$18.9 million over the same period in 2003. Average net interest spread during the three months ended September 30, 2004 and 2003 was 4.85% and 4.91%, respectively. The average net interest margin for the three months ended September 30, 2004 and 2003 was 4.83% and 4.86%, respectively. Net interest margin decreased slightly due to lower yields on earning assets as declining market rates continued to put pressure on rates earned on the investment and loan portfolios. Net interest spread decreased primarily because the yield on loans and investments declined slightly more than the cost of deposits during this period.

Average interest-earning assets for the nine months ended September 30, 2004 and 2003 were \$412.8 million and \$339.5 million, respectively. Average loans increased by \$56.3 million, while average investments increased by \$17.0 million over the same period in 2003. Net interest spread during the nine months ended September 30, 2004 and 2003 was 4.92% and 4.98%, respectively. The net interest margin for the nine months ended September 30, 2004 and 2003 was 4.93% and 4.99%, respectively. As with the three-month results, the net interest margin decreased primarily due to lower yields on earning assets. Net interest spread decreased primarily because the yield on loans declined slightly more than the cost of deposits. While net interest spread and margin were down for both periods, the decline



was relatively small in relation to the decline in market interest rates.

**Table of Contents**

**Provision for Losses on Loans.** Management's policy is to establish valuation allowances for estimated losses by charging corresponding provisions against income. This evaluation is based upon management's assessment of various factors including, but not limited to, current and future economic trends, historical loan losses, delinquencies, underlying collateral values, as well as current and potential risks identified in the portfolio.

InterMountain recorded provisions for losses on loans of \$168 thousand and \$178 thousand for the three months ended September 30, 2004 and 2003, respectively. InterMountain recorded provisions for losses on loans of \$997 thousand and \$822 thousand for the nine months ended September 30, 2004 and 2003, respectively. The current provision reflects the analysis and assessment of the relevant factors mentioned in the preceding paragraph. The increase in the loss provision from the prior period resulted from growth in the loan portfolio and the need to reserve more for several specific credits that had deteriorated during the second quarter.

The following table summarizes loan loss allowance activity for the periods indicated.

	<b>Nine Months Ended September 30,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(Dollars in thousands)</b>	
Balance at January 1	\$5,118	\$3,259
Acquired allowance for loan losses		1,624
Allowance associated with the sale of loans	(213)	
Provision for losses on loans	997	822
Amounts written off net of recoveries	(289)	(261)
	<hr/>	<hr/>
Balance at September 30	\$5,613	\$5,444
	<hr/>	<hr/>

At September 30, 2004, InterMountain's total classified assets were \$4.6 million, compared with \$3.1 million at September 30, 2003. Total nonperforming loans were \$1.4 million at September 30, 2004, compared with \$0.5 million at September 30, 2003. The increase in classified assets was primarily attributable to the addition of 3 loan relationships, all of which management feels are adequately provided for in the allowance for loan loss. The increase in nonperforming loans was primarily attributable to the addition of 2 loans for one borrower totaling approximately \$700,000. At September 30, 2004, InterMountain's loan delinquency rate (30 days or more) as a percentage of total loans was 0.42%, compared with 1.89% at September 30, 2003.

**Other Income.** Total other income was \$1.9 million and \$1.7 million for the three months ended September 30, 2004 and 2003, respectively and \$5.1 million and \$4.5 million for the nine months ended September 30, 2004 and 2003. Fees and service charge income increased by 5.1% to \$1.6 million for the three months ended September 30, 2004 from \$1.5 million for the same period last year. Fees and service charge income increased by 6.6% to \$4.3 million for the nine months ended September 30, 2004 from \$4.0 million for the same period last year. Deposit service fees increased, reflecting continued account and customer growth, and price increases enacted in April 2004. Deferred fee income on commercial, real estate and consumer loans also improved, offsetting decreases in fees

generated by mortgage banking activity.

Increases in other income for both the three-month and nine-month periods ending September 30, 2004 also reflected improvement in investment referrals and merchant credit card acceptance fees, and increases in fees from the servicing of bank deposits securing credit cards. This line of business was included as part of the acquisition of Orchard Bank in January 2003.

**Table of Contents**

**Operating Expenses.** Operating expenses were \$5.1 million and \$4.3 million for the three months ended September 30, 2004 and 2003, respectively. Operating expenses were \$14.3 million and \$11.9 million for the nine months ended September 30, 2004 and 2003, respectively. The higher level of operating expenses was primarily a result of expanded staffing and fixed asset depreciation to support continued loan and deposit growth and increases in market share, particularly in the bank's newer markets. InterMountain also incurred additional expenses in the second and third quarters of 2004 related to upgrading its core data and item processing technology. In doing so, the company purchased substantial new hardware and software, terminated some existing technology contracts and incurred significant training and overtime expenses. In addition, the company incurred legal and professional fees related to its June 2004 filing as a public reporting company with the Securities and Exchange Commission.

Salaries and employee benefits were \$3.1 million and \$2.6 million for the three months ended September 30, 2004 and 2003, respectively. Salaries and employee benefits were \$8.4 million and \$7.3 million for the nine months ended September 30, 2004 and 2003, respectively. The employee costs reflected increased branch staffing, increased mortgage banking staff and additional administrative staff as a result of continued new branch growth and expansion. At September 30, 2004, full-time-equivalent employees were 227, compared with 201 at September 30, 2003.

Occupancy expenses were \$768 thousand and \$748 thousand for the three months ended September 30, 2004 and 2003, respectively. Occupancy expenses were \$2.0 million and \$1.8 million for the nine months ended September 30, 2004 and 2003, respectively. The increase was primarily due to costs associated with the Ontario acquisition, the new Post Falls and Caldwell offices and additional administrative facilities.

**Income Tax Provision.** InterMountain recorded federal and state income tax provisions of \$721 thousand and \$622 thousand for the three months ended September 30, 2004 and 2003, respectively. For the nine months ended September 30, 2004 and 2003, InterMountain recorded federal and state income tax provisions of \$1.8 million and \$1.6 million, respectively. The increased tax provision in 2004 over 2003 is due to the increase in pre-tax net income. The effective tax rates for both three month periods were 36.4% and 35.8% for both nine month periods.

**Financial Position**

**Assets.** At September 30, 2004, InterMountain's assets were \$485.1 million, up \$75.3 million or 18.4% from \$409.8 million at December 31, 2003. Growth in assets reflected increases in both investments and loans receivable, and were supported by increases in customer deposits.

**Investments.** InterMountain's investment portfolio at September 30, 2004 was \$94.2 million, an increase of \$13.6 million or 16.9% from the December 31, 2003 balance of \$80.6 million. The increase was primarily due to net purchases of government agencies and mortgage-backed securities utilizing excess liquidity created from increases in customer deposits and the proceeds of the debentures issued in March 2004.

**Loans Receivable.** At September 30, 2004, net loans receivable were \$334.3 million, up \$47.0 million or 16.4% from \$287.3 million at December 31, 2003. The increase was primarily due to net increases in business and agricultural loans. During the nine months ended September 30, 2004, total loan originations were \$285.1 million compared with \$212.2 million for the prior year's comparable period, reflecting growing loan demand in the company's markets.

**Table of Contents**

The following table sets forth the composition of InterMountain's loan portfolio at the dates indicated. Loan balances exclude deferred loan origination costs and fees and allowances for loan losses.

	September 30, 2004		December 31, 2003	
	Amount	%	Amount	%
	<b>(Dollars in thousands)</b>			
Commercial	\$241,676	71.10	\$215,396	73.65
Residential real estate	77,378	22.76	58,728	20.08
Consumer	18,383	5.41	16,552	5.66
Municipal	2,472	0.73	1,751	0.61
Total loans receivable	339,909	100.00	292,427	100.00
Net deferred origination fees	(13)		(53)	
Allowance for losses on loans	(5,613)		(5,118)	
Loans receivable, net	\$334,283		\$287,256	
Weighted average yield at end of period	6.62%		6.60%	

The following table sets forth InterMountain's loan originations for the periods indicated.

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2004	2003	% Change	2004	2003	% Change
	<b>(Dollars in thousands)</b>					
Commercial	\$65,595	\$46,731	40.4	\$207,959	\$150,020	38.6
Residential real estate	22,654	21,069	7.5	61,436	48,881	25.7
Consumer	4,718	3,571	32.1	11,814	9,505	24.3
Municipal	3,828	3,613	6.0	3,843	3,837	0.2
Total loans originated	\$96,795	\$74,984	29.1	\$285,052	\$212,243	34.3

***BOLI and All Other Assets.*** Bank-owned life insurance ( BOLI ) and other assets increased to \$8.7 million at September 30, 2004 from \$7.5 million at December 31, 2003. The increase was primarily due to an increase in assets related to the growth of the bank.

**Table of Contents**

**Deposits.** Total deposits increased \$67.2 million or 19.5% to \$412.1 million at September 30, 2004 from \$344.9 million at December 31, 2003, primarily due to increases in non-interest bearing demand accounts, savings and certificates of deposit accounts. Ongoing business development efforts in the Company's existing markets, along with development of the relatively new Kootenai County and Caldwell markets were primary contributors to the increase in deposits over the time period measured.

The following table sets forth the composition of InterMountain's deposits at the dates indicated.

	September 30, 2004		December 31, 2003	
	Amount	%	Amount	%
<b>(Dollars in thousands)</b>				
Demand	\$ 93,061	22.6	\$ 76,439	22.2
NOW and money market 0.0% to 2.2%	137,664	33.4	114,322	33.1
Savings and IRA 0.0% to 6.4%	55,795	13.5	45,807	13.3
Certificate of deposit accounts	125,582	30.5	108,298	31.4
Total deposits	<u>\$412,102</u>	<u>100.0</u>	<u>\$344,866</u>	<u>100.0</u>
Weighted average interest rate on certificates of deposit		2.77%		2.57%

**Borrowings.** Deposit accounts are InterMountain's primary source of funds. InterMountain does, however, rely upon advances from the Federal Home Loan Bank of Seattle ( FHLB Seattle ), reverse repurchase agreements and other borrowings to supplement its funding and to meet deposit withdrawal requirements. The total of such borrowings were \$35.0 million and \$30.4 million at September 30, 2004 and December 31, 2003, respectively. See Liquidity and Sources of Funds.

**Interest Rate Risk**

The results of operations for financial institutions may be materially and adversely affected by changes in prevailing economic conditions, including rapid changes in interest rates, declines in real estate market values and the monetary and fiscal policies of the federal government. Like all financial institutions, InterMountain's net interest income and its NPV (the net present value of financial assets, liabilities and off-balance sheet contracts), are subject to fluctuations in interest rates. Currently, InterMountain's interest-bearing liabilities, consisting primarily of deposits, mature or reprice more rapidly, or on different terms, than do its interest-earning assets, consisting primarily of loans receivable and investments. The fact that liabilities mature or reprice more frequently on average than assets may be beneficial in times of declining interest rates; however, such an asset/liability structure may result in declining net interest income during periods of rising interest rates. The nature of InterMountain's short-term deposits and the use of pricing strategies on the liability side, combined with variable rate loan products tied to an internal cost of funds and the prime lending rate index typically mitigates the negative impact in a rising interest rate environment.

**Table of Contents**

To minimize the impact of fluctuating interest rates on net interest income, InterMountain promotes a loan pricing policy of utilizing variable interest rate structures that associates loan rates to InterMountain's internal cost of funds, i.e. deposits and borrowings. This approach historically has contributed to a consistent interest rate spread and reduces pressure from borrowers to renegotiate loan terms during periods of falling interest rates. InterMountain currently maintains over fifty percent of its loan portfolio in variable interest rate assets.

Additionally, the extent to which borrowers prepay loans is affected by prevailing interest rates. When interest rates increase, borrowers are less likely to prepay loans. When interest rates decrease, borrowers are more likely to prepay loans. Prepayments may affect the levels of loans retained in an institution's portfolio, as well as its net interest income. InterMountain maintains an asset and liability management program intended to manage net interest income through interest rate cycles and to protect its NPV by controlling its exposure to changing interest rates.

InterMountain uses a simulation model designed to measure the sensitivity of net interest income and NPV to changes in interest rates. This simulation model is designed to enable InterMountain to generate a forecast of net interest income and NPV given various interest rate forecasts and alternative strategies. The model is also designed to measure the anticipated impact that prepayment risk, basis risk, customer maturity preferences, volumes of new business and changes in the relationship between long-term and short-term interest rates have on the performance of InterMountain.

InterMountain is continuing to pursue strategies to manage the level of its interest rate risk while increasing its net interest income and NPV through the origination and retention of variable-rate consumer, business banking, construction and commercial real estate loans, which generally have higher yields than residential permanent loans, by the sale of certain long-term fixed-rate loans and investments, and by increasing the level of its core deposits, which are generally a lower-cost, less rate-sensitive funding source than wholesale borrowings. There can be no assurance that InterMountain will be successful implementing any of these strategies or that, if these strategies are implemented, they will have the intended effect of reducing IRR or increasing net interest income.

InterMountain also uses gap analysis, a traditional analytical tool designed to measure the difference between the amount of interest-earning assets and the amount of interest-bearing liabilities expected to reprice in a given period. InterMountain calculated its one-year cumulative repricing gap position to be a negative 16.5% and a negative 11.4% at September 30, 2004 and December 31, 2003, respectively. Management attempts to maintain InterMountain's gap position between positive 20% and negative 20%. At September 30, 2004, InterMountain's gap positions were within limits established by its Board of Directors. Management is pursuing strategies to increase its net interest income without significantly increasing its cumulative gap positions in future periods. There can be no assurance that InterMountain will be successful implementing these strategies or that, if these strategies are implemented, they will have the intended effect of increasing its net interest income. See Results of Operations *Net Interest Income* and Capital Resources.



## **Table of Contents**

### **Liquidity and Sources of Funds**

As a financial institution, InterMountain's primary sources of funds are investing and financing activities, including the collection of loan principal and interest payments. Financing activities consist primarily of customer deposits, advances from FHLB Seattle and other borrowings. Deposits increased to \$412.1 million at September 30, 2004 from \$344.9 million at December 31, 2003, primarily due to increases in interest bearing demand accounts, non-interest demand accounts and certificates of deposit. The net increase in deposits was primarily used to fund loans and pay down other borrowings. At September 30, 2004 and December 31, 2003, securities sold subject to repurchase agreements were \$13.5 million and \$17.2 million, respectively. These borrowings are required to be collateralized by investments with a market value exceeding the face value of the borrowings. Under certain circumstances, InterMountain could be required to pledge additional securities or reduce the borrowings.

During the nine months ended September 30, 2004, cash used in investing activities consisted primarily of the purchase of available-for-sale securities in the investment portfolio and new loan volume net of calls, maturities and prepayments. The levels of these prepayments increase or decrease depending on the size of the loan and the general trend and level of interest rates, which influences the level of refinancing and mortgage prepayments. During the same period, cash provided by financing activities consisted primarily of increases in certificates of deposit, demand deposits and the issuance of debentures.

InterMountain's credit line with FHLB Seattle provides for borrowings up to a percentage of its total assets subject to collateralization requirements. At September 30, 2004, this credit line represented a total borrowing capacity of approximately \$15.8 million, of which \$10.8 million was available. InterMountain also borrows on an unsecured basis from correspondent banks and other financial entities. As of September 30, 2004 there were no outstanding amounts.

InterMountain actively manages its liquidity to maintain an adequate margin over the level necessary to support expected and potential loan fundings and deposit withdrawals. This is balanced with the need to maximize yield on alternative investments. The liquidity ratio may vary from time to time, depending on economic conditions, savings flows and loan funding needs.

### **Capital Resources**

InterMountain's total stockholders' equity was \$30.1 million at September 30, 2004 compared with \$27.1 million at December 31, 2003. The increase in total stockholders' equity was primarily due to the increase in net income net of the change to unrealized gains and losses on securities. Stockholders' equity was 6.2% of total assets at September 30, 2004 compared with 6.6% at December 31, 2003. The decrease in this ratio is due to the increase in total assets at September 30, 2004 as compared to December 31, 2003 which was proportionately larger than the increase in equity due to net income.

At September 30, 2004, InterMountain had an unrealized loss of \$329 thousand, net of related income taxes, on investments classified as available for sale. At December 31, 2003, InterMountain had an unrealized gain of \$275 thousand, net of related income taxes, on investments classified as available for sale. Fluctuations in prevailing interest rates continue to cause volatility in this component of accumulated comprehensive income or loss in stockholders' equity and may continue to do so in future periods.

InterMountain issued and has outstanding \$16.5 million of Trust Preferred Securities. The indenture governing the Trust Preferred Securities limits the ability of InterMountain under certain circumstances to pay dividends or to make other capital distributions. The Trust Preferred Securities are treated as debt of InterMountain. These Trust Preferred Securities can be called for redemption beginning in March 2008 by the Company at 100% of the aggregate

principal plus accrued and unpaid interest. See Note 2 of Notes to Consolidated Financial Statements.

**Table of Contents**

InterMountain and Panhandle are required by applicable regulations to maintain certain minimum capital levels and ratios of total and Tier 1 capital to risk-weighted assets, and of Tier I capital to average assets. InterMountain and Panhandle will endeavor to enhance its capital resources and regulatory capital ratios through the retention of earnings and the management of the level and mix of assets, although there can be no assurance in this regard. At September 30, 2004, InterMountain exceeded all such regulatory capital requirements and was well-capitalized pursuant to FFIEC regulations.

The following tables set forth the amounts and ratios regarding actual and minimum core Tier 1 risk-based and total risk-based capital requirements, together with the amounts and ratios required in order to meet the definition of a well-capitalized institution as reported on the quarterly FFIEC call report at September 30, 2004.

	Actual		Capital Requirements		Well-Capitalized Requirements	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
	(Dollars in thousands)					
Total capital (to risk-weighted assets)	\$49,626	12.76%	\$31,113	8.00%	\$38,892	10.00%
Tier 1 capital to (to risk-weighted assets)	38,881	10.00	15,557	4.00	23,329	6.00
Tier 1 capital (to average assets)	38,881	8.15	19,083	4.00	28,624	6.00

**Off Balance Sheet Arrangements and Contractual Obligations**

InterMountain, in the conduct of ordinary business operations routinely enters into contracts for services. These contracts may require payment for services to be provided in the future and may also contain penalty clauses for the early termination of the contracts. InterMountain is also party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Management does not believe that these off-balance sheet arrangements have a material current effect on InterMountain's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources but there is no assurance that such arrangements will not have a future effect.

**Table of Contents**

The following table represents InterMountain's on-and-off balance sheet aggregate contractual obligations to make future payments as of September 30, 2004.

	<b>Payments Due by Period</b>				
	<b>Total</b>	<b>Less than 1 year</b>	<b>1 to 3 years</b>	<b>Over 3 to 5 years</b>	<b>More than 5 years</b>
	<b>(Dollars in thousands)</b>				
Long-term debt(1)	\$21,527	\$	\$	\$5,000	\$16,527
Capital lease obligations(2)					
Operating lease obligations	3,450	355	535	519	2,041
Purchase obligations(2)					
Other long-term liabilities reflected on the registrant's balance sheet under GAAP					
<b>Total</b>	<b>\$24,977</b>	<b>\$ 355</b>	<b>\$535</b>	<b>\$5,519</b>	<b>\$18,568</b>

(1) Excludes interest payments.

(2) Excludes recurring accounts payable, accrued expenses and other liabilities, repurchase agreements and customer deposits, all of which are recorded on the Company's balance sheet.

## **Table of Contents**

### **New Accounting Policies**

In January 2003, the FASB issued Interpretation No. 46, Consolidation of Variable Interest Entities ( FIN No. 46 ). In December 2003, the FASB issued a revision to this interpretation ( FIN No. 46(r) ). FIN No. 46(r) clarifies the application of Accounting Research Bulletin No. 51 to certain entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. InterMountain adopted FIN No. 46(r) effective January 1, 2004. As a result of the issuance of FIN No. 46(r) and the accounting profession's application of the guidance provided by the FASB, issuer trusts, like InterMountain Statutory Trust I and InterMountain Statutory Trust II (collectively referred to as the Trusts), are generally variable interest entities. We have determined that we are not the primary beneficiaries under the trusts, and accordingly InterMountain has not consolidated the financial statements of the Trusts into its consolidated financial statements. The amounts payable to these trusts continues to be treated as other borrowings.

In December 2003, the American Institute of Certified Public Accountants ( AICPA ) issued Statement of Position ( SOP ) No. 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer . SOP No. 03-3 addresses accounting for differences between contractual cash flows and cash flows expected to be collected from an investor's initial investment in loans acquired in a transfer if those differences are attributable, at least in part, to credit quality. SOP No. 03-3 is effective for loans acquired in fiscal years beginning after December 15, 2004. InterMountain believes the implementation of SOP No. 03-3 will not have a material effect on InterMountain's consolidated financial statements.

In September 2004, the Financial Accounting Standards Board ( FASB ) agreed to issue additional guidance on the application of Emerging Issues Task Force ( EITF ) Issue 03-1, The Meaning of Other-Than-Temporary Impairment and its Application to Certain Investments. The FASB also deferred the measurement and recognition guidance contained in EITF Issue 03-1. This delay does not suspend the requirement to recognize other-than-temporary impairments as required by existing authoritative literature. During the period of the delay, InterMountain will continue to apply relevant other-than-temporary guidance to its investment portfolio, as applicable. The FASB's final guidance on EITF Issue 03-1 may alter the criteria by which InterMountain assesses if impairment is temporary or permanent. The FASB is expected to release the additional guidance by the end of 2004.

### **Regulation and Compliance**

InterMountain is subject to many laws and regulations applicable to banking activities. As a bank holding company, InterMountain is subject to regulation, supervision and examination by the Federal Reserve. Panhandle is an Idaho commercial bank operating in Idaho, with one branch in Oregon, and deposits are insured by the FDIC. As a result, Panhandle is subject to supervision and regulation by the Idaho Department of Finance, the FDIC, and with respect to the State of Oregon, the Division of Finance and Corporate Securities. These agencies have the authority to prohibit banks from engaging in what they believe constitute unsafe or unsound banking practices.

In July 2002, the Sarbanes-Oxley Act of 2002 (the SOA ) was enacted with the intent of protecting investors by improving the accuracy and reliability of corporate disclosures. The SOA, among other things: requires enhanced financial disclosures; requires greater accountability from management, including the principal executive officer and principal financial officer; demands greater independence of audit functions and provides for enhanced penalties for accounting and auditing improprieties at publicly traded companies. The SOA directs the Securities and Exchange Commission ( SEC ) and securities exchanges to adopt rules that implement these and other requirements. A number of rules have been adopted and continue to be proposed and implemented pursuant to the SOA.



**Table of Contents**

**Forward-Looking Statements**

From time to time, InterMountain and its senior managers have made and will make forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are contained in this report and may be contained in other documents that InterMountain files with the Securities and Exchange Commission. Such statements may also be made by InterMountain and its senior managers in oral or written presentations to analysts, investors, the media and others. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. Also, forward-looking statements can generally be identified by words such as may, could, should, would, believe, anticipate, estimate, seek, expect, and similar expressions.

Forward-looking statements provide our expectations or predictions of future conditions, events or results. They are not guarantees of future performance. By their nature, forward-looking statements are subject to risks and uncertainties. These statements speak only as of the date they are made. We do not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made. There are a number of factors, many of which are beyond our control, which could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. These factors, some of which are discussed elsewhere in this report, include:

the strength of the United States economy in general and the strength of the local economies in which InterMountain conducts its operations;

the effects of inflation, interest rate levels and market and monetary fluctuations;

trade, monetary and fiscal policies and laws, including interest rate policies of the federal government;

applicable laws and regulations and legislative or regulatory changes;

the timely development and acceptance of new products and services of InterMountain;

the willingness of customers to substitute competitors' products and services for InterMountain's products and services;

InterMountain's success in gaining regulatory approvals, when required;

technological and management changes;

growth and acquisition strategies;

InterMountain's ability to successfully integrate entities that may be or have been acquired;

changes in consumer spending and saving habits; and

InterMountain's success at managing the risks involved in the foregoing.

**Table of Contents**

**Item 3 Quantitative and Qualitative Disclosures About Market Risk**

For a discussion of InterMountain's market risks, see Management's Discussion and Analysis Asset and Liability Management.

**Item 4 Controls and Procedures**

(a) Evaluation of Disclosure Controls and Procedures: An evaluation of InterMountain's disclosure controls and procedures (as required by section 13a-15(b) of the Securities Exchange Act of 1934 (the Act)) was carried out under the supervision and with the participation of InterMountain's management, including the Chief Executive Officer and the Chief Financial Officer. Our Chief Executive Officer and Chief Financial Officer concluded that based on that evaluation, our disclosure controls and procedures as currently in effect are effective, as of the end of the period covered by this report, in ensuring that the information required to be disclosed by us in the reports we file or submit under the Act is (i) accumulated and communicated to InterMountain's management (including the Chief Executive Officer and Chief Financial Officer) in a timely manner, and (ii) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

(b) Changes in Internal Controls: In the quarter ended September 30, 2004, the Bank did not make any significant changes in, nor take any corrective actions regarding, its internal controls or other factors that could significantly affect these controls.

**PART II Other Information**

**Item 1 Legal Proceedings**

InterMountain and Panhandle are parties to various claims, legal actions and complaints in the ordinary course of business. In InterMountain's opinion, all such matters are adequately covered by insurance, are without merit or are of such kind, or involve such amounts, that unfavorable disposition would not have a material adverse effect on the consolidated financial position or results of operations of InterMountain.

**Item 2 Unregistered Sales of Equity Securities and Use of Proceeds**

Not applicable.

**Item 3 Defaults Upon Senior Securities**

Not applicable.

**Item 4 Submission of Matters to a Vote of Security Holders**

Not Applicable



**Table of Contents**

**Item 5 Other Information**

**Departure of Directors or Principal Officers; Election of Directors; Appointment of Principal Officers**

Effective November 9, 2004, Registrant announced certain changes in its executive management team. A copy of the press release is attached as Exhibit 99.1 and is incorporated herein in its entirety by reference.

David Smith is resigning from his position as Registrant's chief financial officer, and he will continue his employment as Registrant's senior financial officer until his anticipated retirement in May 2005. Doug Wright, Registrant's executive vice president and current chief operating officer, will become Registrant's chief financial officer. Pamela Rasmussen, who recently commenced employment with Registrant upon consummation of its merger with Snake River Bancorp, Inc., will assume the position of senior vice president and chief operating officer of Panhandle State Bank, Registrant's wholly owned banking subsidiary.

**Doug Wright**

Mr. Wright joined Registrant and Panhandle State Bank in 2002. From 1996 to 2002, Mr. Wright, who is 40 years of age, served as a senior vice president and production manager of Sterling Savings Bank. In this capacity, Mr. Wright was responsible for overseeing the credit, operational, and financial functions for the branch division of a multi-state regional financial institution. Before that time, Mr. Wright was a vice president at WestOne Bank from 1987 to 1996.

In connection with his employment, Mr. Wright and Panhandle State Bank are parties to an Executive Severance Agreement, effective December 17, 2003. This agreement provides that Mr. Wright may receive a severance payment if a definitive agreement providing for a change of control (as defined) is entered into during his employment or within 12 months after he terminates his employment for good reason (as defined) or is involuntarily terminated other than for cause, disability, death or retirement (as each term is defined). The amount of the severance payment would equal two (2) times the average of the total base compensation and short term bonus payments received by Mr. Wright for each of the two most recent calendar years. So long as Mr. Wright remains employed, he will not automatically receive the severance payment upon a change in control; rather, he will receive the payment if he terminates his employment for good reason or is involuntarily terminated other than for cause, disability, death or retirement during the 24 month post-change in control salary protection period. The amount of any payment to Mr. Wright will be reduced so that it does not constitute a parachute payment under Section 280G of the Internal Revenue Code.

**Pamela Rasmussen**

Prior to beginning her employment with Registrant, Ms. Rasmussen, who is 44 years of age, was the chief financial officer and senior vice president of Snake River Bancorp, Inc. and its wholly owned subsidiary, Magic Valley Bank. Prior to joining Magic Valley Bank in 2002, Ms. Rasmussen served as the internal audit manager from 1999 to 2000 & vice president and manager of operations from 2000 to 2002 for Stockman Financial Bancorp, Inc. in Miles City, Montana.

In connection with her employment, Ms. Rasmussen and Panhandle State Bank are parties to an employment agreement, the term of which commenced on November 2, 2004, the effective date of Registrant's merger with Snake River Bancorp. Effective November 9, 2004, the employment agreement has been amended and restated to reflect certain changes related to Ms. Rasmussen's new position with Panhandle State Bank.

Ms. Rasmussen's employment agreement has a term of two (2) years, and provides for a current salary of \$110,000 per year, eligibility for bonuses pursuant to Magic Valley Bank's existing bonus plan for 2004, and commencing in 2005, eligibility to participate in Panhandle State Bank's short-term bonus plan and



**Table of Contents**

other incentives. Ms. Rasmussen has also entered into a stock purchase agreement with Registrant, pursuant to which (i) she agrees to purchase shares of Intermountain common stock with a market value of \$9,000; and (ii) Registrant agrees to reimburse her for those purchases pursuant to a three-year vesting schedule.

Ms. Rasmussen's employment agreement provides that if she is terminated without Cause (as defined) or she terminates her agreement for Good Reason (as defined), she will receive a severance payment equal to two (2) times her current base salary, payable over a two-year period in accordance with Panhandle State Bank's regular payroll schedules, policies, and procedures. If Ms. Rasmussen voluntarily terminates her employment for whatever reason during the second year of the agreement term, she will be entitled to receive her base salary for the balance of the employment term in accordance with Panhandle's regular payroll schedules, policies, and procedures. If Ms. Rasmussen is terminated for Cause or terminates her employment without Good Reason during the first year of the employment term, Registrant will be responsible only for salary earned and expenses reimbursable through the date of termination, and Ms. Rasmussen will have no rights to other compensation or benefits under the agreement. The amount of any payments to Ms. Rasmussen will be reduced so that the aggregate amount received does not constitute a parachute payment under Section 280G of the Internal Revenue Code.

**Item 6 Exhibits**

<b>Exhibit No.</b>	<b>Exhibit</b>
10.1	Employment Agreement between Panhandle State Bank and Pamela Rasmussen, as amended and restated as of November 9, 2004.
31.1	Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
31.2	Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant To Section 906 of the Sarbanes Oxley Act of 2002.
99.1	Press Release dated November 12, 2004 announcing changes in Registrant's Executive Management team.

**Table of Contents**

**Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**INTERMOUNTAIN COMMUNITY BANCORP, INC.**  
(Registrant)

November 10, 2004  
Date

By: /s/ Curt Hecker

---

**Curt Hecker**  
President  
and Chief Executive Officer

November 10, 2004  
Date

By: /s/ Doug Wright

---

**Doug Wright**  
Executive Vice President  
and Chief Financial Officer