CNA SURETY CORP Form 10-Q November 13, 2001

FORM 10-Q

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended SEPTEMBER 30, 2001

OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number: 1-13277

CNA SURETY CORPORATION (Exact name of Registrant as specified in its Charter)

DELAWARE 36-4144905
(State or other jurisdiction of incorporation or organization) Identification No.)

CNA PLAZA, CHICAGO, ILLINOIS 60685 (Address of principal executive offices) (Zip Code)

(312) 822-5000 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

42,754,856 shares of Common Stock, \$.01 par value as of November 2, 2001.

CNA SURETY CORPORATION AND SUBSIDIARIES

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#### INDEPENDENT ACCOUNTANTS' REPORT

To the Board of Directors and Stockholders of CNA Surety Corporation Chicago, Illinois

We have reviewed the accompanying condensed consolidated balance sheet of CNA Surety Corporation and subsidiaries as of September 30, 2001, and the related

condensed consolidated statements of income for the three-month and nine-month periods ended September 30, 2001 and 2000 and the related condensed consolidated statements of stockholders' equity and of cash flows for the nine-month periods ended September 30, 2001 and 2000. These financial statements are the responsibility of the Corporation's management.

We conducted our review in accordance with standards established by the American Institute of Certified Public Accountants. A review of interim financial information consists principally of applying analytical procedures to financial data and of making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with auditing standards generally accepted in the United States of America, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to such condensed consolidated financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with auditing standards generally accepted in the United States of America, the consolidated balance sheet of CNA Surety Corporation and subsidiaries as of December 31, 2000, and the related consolidated statements of income, stockholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated February 12, 2001, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2000 is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

Deloitte & Touche LLP Chicago, Illinois October 29, 2001

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CNA SURETY CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE DATA)

ASSETS Invested assets and cash:

Fixed income securities, at fair value (amortized cost: \$447,415 and \$453,570)

Equity securities, at fair value (cost: \$41,649 and \$37,761).....

Short-term investments, at cost (approximates fair value).....

Other investments, at fair value.....

Cash

Total invested assets and cash.....

(Un Sept

\$

Deferred policy acquisition costs	
Insurance receivables:  Premiums, including \$33,165 and \$31,607 from affiliates	
Reinsurance, including \$14,703 and \$13,349 from affiliates	
Intangible assets (net of accumulated amortization: \$23,999 and \$19,426)	
Property and equipment, at cost (less accumulated	
depreciation: \$14,156 and \$13,677)	
Prepaid reinsurance premiums	
Receivables for securities sold	
Other assets	
Total assets	
LIABILITIES	
Reserves:	
Unpaid losses and loss adjustment expenses	
Unearned premiums	
Total reserves	
Debt	
Deferred income taxes, net	
Current income taxes payable	
Reinsurance and other payables to affiliates	
Other liabilities	
Total liabilities	
Commitments and contingencies (Note 4)	
STOCKHOLDERS' EQUITY	
Preferred stock, par value \$.01 per share, 20,000 shares authorized; none issued	
and outstanding	
Common stock, par value \$.01 per share, 100,000 shares authorized; 44,202 shares	
issued and 42,753 shares outstanding at September 30, 2001 and 44,146 shares	
issued and 42,702 shares outstanding at December 31, 2000	
Additional paid-in capital	
Retained earnings	
Accumulated other comprehensive income	
Treasury stock, at cost	
Total stockholders' equity	
Total liabilities and stockholders' equity	

The accompanying notes are an integral part of these condensed consolidated financial statements.

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CNA SURETY CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE DATA)
(UNAUDITED)

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Three Months Ended
September 30,

			-	,
		2001		
Revenues:  Net earned premiums		81,931 7,088 367		73,541 7,428 (39)
		89 <b>,</b> 386		80 <b>,</b> 930
Expenses:  Net losses and loss adjustment expenses  Net commissions, brokerage and other underwriting  Interest expense  Non-recurring charge		17,068 51,748 803  1,525  71,144		11,683 46,325 1,809  1,525  61,342
Income before income taxes		18,242 6,228		19,588 6,250
Net income	\$	12,014	\$	13,338 ======
Earnings per share		0.28		0.31
Earnings per share, assuming dilution	'	0.28		0.31
Weighted average shares outstanding		42 <b>,</b> 758	==:	42,909
Weighted average shares outstanding, assuming dilution	==:	42 <b>,</b> 945	==:	43,001

The accompanying notes are an integral part of these condensed consolidated financial statements.

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CNA SURETY CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY
(AMOUNTS IN THOUSANDS)
(UNAUDITED)

	Common Stock Shares Outstanding	Common Stock	Addit Pai Cap
Balance, December 31, 1999	43,006	\$ 441	\$ 253
Net income Other comprehensive income: Change in unrealized gains (losses) on securities (after income taxes), net of reclassification adjustment			
of \$520  Total comprehensive income			
Purchase of treasury stock	(110)		
Stock options exercised	20		
Dividends paid to stockholders			
Balance, September 30, 2000	42,916 =====	\$ 441 ======	\$ 253
Balance, December 31, 2000	42,702	\$ 441	\$ 253
Comprehensive income:  Net income			
Other comprehensive income:  Change in unrealized gains (losses) on securities (after income taxes), net of reclassification adjustment			
of \$(130)			
Total comprehensive income			
Purchase of treasury stock	(10)		
Employee Stock Purchase Program issuance from treasury stock. Stock options exercised and other		1 	
Balance, September 30, 2001	42 <b>,</b> 753	\$ 442	\$ 253
	=====	=====	=====
	Accumulated Other Comprehensive Income (Loss)	(at cost)	Sto )
Balance, December 31, 1999			) \$
Net income Other comprehensive income: Change in unrealized gains (losses) on securities (after			
Change in unrealized gains (losses) on securities (after income taxes), net of reclassification adjustment of \$520	5 <b>,</b> 202		

Total comprehensive income.....

Purchase of treasury stock			(1,210)
Stock options exercised			
Dividends paid to stockholders			
Balance, September 30, 2000	\$	(5,948)	\$(12,982)
	==	======	=======
Balance, December 31, 2000	\$	267	\$(15,481)
Net income			
Other comprehensive income:  Change in unrealized gains (losses) on securities (after income taxes), net of reclassification adjustment			
of \$(130)		2,876	
Total comprehensive income			
Purchase of treasury stock			(125)
Employee Stock Purchase Program issuance from treasury stock.			53
Stock options exercised and other			
Dividends paid to stockholders			

\_\_\_\_\_

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\$(15,553)

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The accompanying notes are an integral part of these condensed consolidated financial statements.

Balance, September 30, 2001...... \$ 3,143

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CNA SURETY CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(AMOUNTS IN THOUSANDS)
(UNAUDITED)

OPERATING ACTIVITIES:
Net income.
Adjustments to reconcile net income to net cash provided by operating activities:
Depreciation and amortization.
Accretion of bond discount, net.
Net realized investment (gains).
Changes in:
Insurance receivables.
Reserve for unearned premiums.
Reserve for unpaid losses and loss adjustment expenses.
Deferred policy acquisition costs.
Deferred income taxes, net.

Other assets and liabilities
Net cash provided by operating activities
INVESTING ACTIVITIES:
Fixed income securities:
Purchases
Maturities
Sales
Purchases of equity securities
Proceeds from the sale of equity securities
Changes in short-term investments
Purchases of property and equipment
Changes in receivables/payables for securities sold/purchased, net
Other, net
Net cash provided by (used in) investing activities
FINANCING ACTIVITIES:
Principal payments on long-term debt
Dividends to stockholders
Purchase of treasury stock
Other
Net cash used in financing activities
Increase in cash
Cash at beginning of period
Cash at end of period
Supplemental Disclosure of Cash Flow Information:
Cash paid during the period for:
Interest
Income taxes

The accompanying notes are an integral part of these condensed consolidated financial statements.

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CNA SURETY CORPORATION AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2001 (UNAUDITED)

1. SIGNIFICANT ACCOUNTING POLICIES

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#### Principles of Consolidation

The consolidated financial statements include the accounts of CNA Surety Corporation and all majority-owned subsidiaries.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Basis of Presentation

These unaudited Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Notes thereto included in the Company's 2000 Annual Report to Shareholders. Certain financial information that is normally included in annual financial statements prepared in accordance with GAAP, is not required for interim reporting and has been condensed or omitted. The accompanying unaudited Condensed Consolidated Financial Statements reflect, in the opinion of management, all adjustments necessary for a fair statement of the interim financial statements. All such adjustments are of a normal and recurring nature. The financial results for interim periods may not be indicative of financial results for a full year. Certain reclassifications have been made to the 2000 Financial Statements to conform with the presentation in the 2001 Condensed Consolidated Financial Statements.

#### Accounting Pronouncements

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 133 entitled "Accounting for Derivative Instruments and Hedging Activities" ("SFAS No. 133"). SFAS No. 133 was subsequently amended by SFAS No. 137, which delayed the effective date by one year, and SFAS No. 138, which clarified four areas which were causing difficulties in implementation. SFAS No. 133 requires the recognition of all derivative financial instruments, including embedded derivative instruments, as either assets or liabilities in the balance sheet and measurement of those instruments at fair value. The accounting for gains and losses associated with changes in the fair value of a derivative and the effect on the consolidated financial statements will depend on its hedge designation and whether the hedge is highly effective in achieving offsetting changes in the fair value or cash flows of the asset or liability hedged. If the derivative is designated in a fair value hedge, the changes in the fair value of the derivative and the hedged item will be recognized in earnings. If the derivative is designated as a cash flow hedge, changes in the fair value of the derivative will be recorded in other comprehensive income and will be recognized in the statement of income when the hedged item affects earnings. A derivative that does not qualify as a hedge will be marked to fair value through earnings. The transition adjustments resulting from adoption must be reported in net income or other comprehensive income, as appropriate, as the cumulative effect of a change in accounting principle. The Company has adopted this standard effective January 1, 2001, such adoption did not have an impact on the Company's financial position or results of operations.

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In March of 1998, the National Association of Insurance Commissioners adopted the Codification of Statutory Accounting Principles ("Codification"). Codification, which intends to standardize regulatory accounting and reporting to state insurance departments, became effective on January 1, 2001. However,

statutory accounting principles will continue to be established by individual state laws and permitted practices. The states in which CNA Surety's insurance subsidiaries conduct business required adoption of Codification for the preparation of statutory financial statements effective January 1, 2001. The adoption of Codification increased the Company's statutory capital and surplus as of January 1, 2001 by approximately \$21.9 million.

On April 1, 2001, the Company adopted Emerging Issues Task Force ("EITF") Issue No. 99-20, "Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets" ("EITF 99-20"). EITF 99-20 establishes how a transferor that retains an interest in securitized financial assets or an enterprise that purchases a beneficial interest in securitized financial assets should account for interest income and impairment. This issue did not have a significant impact on the results of operations or equity of the Company.

In June 2001, the FASB issued Statements of Financial Accounting Standards No. 141 and No. 142 entitled "Business Combinations" ("SFAS No. 141") and "Goodwill and Other Intangible Assets" ("SFAS No. 142"), respectively. SFAS No. 141 requires that the purchase method of accounting be used for all business combinations subsequent to June 30, 2001 and specifies criteria for recognizing intangible assets acquired in a business combination. SFAS No. 142 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead be tested for impairment at least annually. Any impairment loss for the excess of the carrying amount of an intangible asset over its fair value would be recognized as a charge to operations. Intangible assets with definite useful lives will continue to be amortized over their respective estimated useful lives. The Company plans to adopt the provisions of Statement No. 142 effective January 1, 2002. The Company has not completed a full analysis of the impact of SFAS No. 142, but anticipates the adoption of SFAS No. 142 will increase the Company's reported net income as amortization of goodwill, currently \$5.1 million annually, is expected to cease. The Company is currently reviewing its accounting for intangible assets and the related \$1.0 million in annual amortization expense under SFAS No. 142.

In August 2001, the FASB issued Statement of Financial Accounting Standards No. 143 entitled "Accounting for Asset Retirement Obligations" ("SFAS No 143"). SFAS No. 143 addresses accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The provisions of this standard are effective for CNA Surety beginning January 1, 2003. The Company is in the process of quantifying the impact this new standard will have on the results of operations or equity of the Company.

In October 2001, the FASB issued Statement of Financial Accounting Standards No. 144 entitled "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS No. 144"). SFAS No. 144 addresses accounting and reporting for the impairment or disposal of long-lived assets. This statement supersedes FASB Statement No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of." The provisions of this statement are effective for CNA Surety beginning January 1, 2002. The Company is in the process of quantifying the impact this new standard will have on the results of operations or equity of the Company.

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## 2. INVESTMENTS

The estimated amortized cost and estimated fair value of fixed income and equity securities held by CNA Surety at September 30, 2001 and December 31, 2000, by investment category, were as follows (dollars in thousands):

September 30, 2001	Amortized Cost or Cost	Gross Unrealized Gains	U 
Fixed income securities:			
U.S. Treasury securities and obligations of U.S.			
Government and agencies:			
U.S. Treasury	\$ 15,422	\$ 858	\$
U.S. Agencies	57,443	2,953	
Collateralized mortgage obligations	475	4	
Mortgage pass-through securities	26,734	741	
Obligations of states and political subdivisions	199,514	8,672	
Corporate bonds	81,896	2,721	
Non-agency collateralized mortgage obligations Other asset-backed securities:	13,516	139	
Second mortgages/home equity loans	16,098	733	
Credit card receivables	10,426	528	
Manufactured housing	7,427	373	
Other	1,024	140	
Redeemable preferred stock	17,440 	196 	
Total fixed income securities	447,415	18,058	
Equity securities	41,649	1,540	
Total	\$ 489,064 =======	\$ 19,598 =======	\$
December 31, 2000	Amortized Cost or Cost	Gains	U
Fixed income securities:			
U.S. Treasury securities and obligations of U.S. Government and agencies:			
U.S. Treasury	\$ 19 <b>,</b> 727	\$ 279	\$
U.S. Agencies	52,760	1,835	
Collateralized mortgage obligations	1,098	1	
Mortgage pass-through securities	42,054	149	
Obligations of states and political subdivisions	208,423	5,136	
Corporate bonds	62,055	675	
Non-agency collateralized mortgage obligations Other asset-backed securities:	12,319	70	
Second mortgages/home equity loans	18,043	160	
Credit card receivables	10,490	106	
Manufactured housing	12,967	143	
Other	1,272	69	
Redeemable preferred stock	12,362	89	
Total fixed income securities	453 <b>,</b> 570	8,712	
Equity securities	37,761	3,562	
Total	\$ 491,331	\$ 12,274	\$
	========	========	==

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## 3. REINSURANCE

The effect of reinsurance on the Company's written and earned premium was as follows (dollars in thousands):

		200			
		Written			 W
Direct		32,342 55,649 (3,933)		(4,967)	\$
	\$	•	\$	81 <b>,</b> 931	\$
		-	Nine	Months End	led Sej
		1 - 200	Nine  01 	Months End	
Direct	  . \$	1 - 200	Nine  01  \$	Months End Earned 88,287	ed Se

Gross loss and loss adjustment expenses	
Net loss and loss adjustment expenses	\$

===== N

Th

200

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Gross loss and loss adjustment expenses	
Net loss and loss adjustment expenses	\$ 4

#### 4. Legal Proceedings

The Company and its subsidiaries are parties to various lawsuits arising in the normal course of business, some seeking material damages. The Company believes the resolution of these lawsuits will not have a material adverse effect on its financial condition or its results of operations.

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#### CNA SURETY CORPORATION AND SUBSIDIARIES

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### GENERAL

The following is a discussion and analysis of CNA Surety Corporation ("CNA Surety" or the "Company") and its insurance subsidiaries' operating results, liquidity and capital resources, and financial condition. This discussion should be read in conjunction with the Condensed Consolidated Financial Statements of CNA Surety and notes thereto.

## FORMATION OF CNA SURETY AND MERGER

In December 1996, CNA Financial Corporation ("CNAF") and Capsure Holdings Corp. ("Capsure") agreed to merge (the "Merger") the surety business of CNAF with Capsure's insurance subsidiaries, Western Surety Company ("Western Surety") and Universal Surety of America ("USA"), into CNA Surety Corporation. CNAF, through its operating subsidiaries, writes multiple lines of property and casualty insurance, including surety business that is reinsured by Western Surety. CNAF owns approximately 64% of the outstanding common stock of CNA Surety. Loews Corporation owns approximately 89% of the outstanding common stock of CNAF. The principal operating subsidiaries of CNAF that wrote the surety line of business for their own account prior to the Merger were Continental Casualty Company and its property and casualty affiliates (collectively, "CCC") and The Continental Insurance Company and its property and casualty affiliates (collectively, "CIC"). CIC was acquired by CNAF on May 10, 1995.

Pursuant to a reorganization agreement, CCC Surety Operations and Capsure merged their respective operations at the close of business on September 30, 1997 ("Merger Date"). CNAF, through its property and casualty subsidiaries, CCC and CIC, contributed \$52.25 million of capital to CNA Surety. Through reinsurance agreements, CCC and CIC ceded to Western Surety all of their net

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unearned premiums and loss and loss adjustment expense reserves, as of the Merger Date, and will cede to Western Surety all surety business written or renewed by CCC and CIC for a period of five years thereafter. Further, CCC and CIC have agreed to assume the obligation for any adverse development on recorded reserves for CCC Surety Operations as of the Merger Date, to limit the loss ratio on certain defined business written by CNA Surety through December 31, 2000 and to provide certain additional excess of loss reinsurance.

#### BUSINESS

CNA Surety's insurance subsidiaries write surety and fidelity bonds in all 50 states through a combined network of approximately 37,000 independent agencies. CNA Surety's principal insurance subsidiaries are Western Surety and USA. The insurance subsidiaries write, on a direct basis or as business assumed from CCC and CIC, small fidelity and non-contract surety bonds, referred to as commercial bonds; small, medium and large contract bonds; international surety and credit insurance; and errors and omissions ("E&O") liability insurance. Western Surety is a licensed insurer in all 50 states and the District of Columbia. USA is licensed in 44 states and the District of Columbia. Western Surety's affiliated company, Surety Bonding Company of America ("SBCA"), is licensed in 25 states and the District of Columbia.

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"SAFE HARBOR" STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

The statements which are not historical facts contained in this Form 10-Q are forward-looking statements that involve risks and uncertainties, including, but not limited to, product and policy demand and market response risks, the effect of economic conditions, the impact of competitive products, policies and pricing, product and policy development, regulatory changes and conditions, rating agency policies and practices, development of claims and the effect on loss reserves, the performance of reinsurance companies under reinsurance contracts with the Company, investment portfolio developments and reaction to market conditions, the results of financing efforts, the actual closing of contemplated transactions and agreements, the effect of the Company's accounting policies, and other risks detailed in the Company's Securities and Exchange Commission filings. No assurance can be given that the actual results of operations and financial condition will conform to the forward-looking statements contained herein.

#### RESULTS OF OPERATIONS

CNA SURETY RESULTS FOR THREE- AND NINE- MONTHS ENDED SEPTEMBER 30, 2001 AND 2000

The components of net income for the Company for the three and nine months ended September 30, 2001 and 2000 are summarized as follows (dollars in thousands, except per share amounts):

Total revenues	\$ 89,386	\$ 80,930	\$
	=======	=======	==
Underwriting income  Net investment income  Net realized investment gains (losses)  Interest expense  Non-recurring charge  Amortization of intangible assets	\$ 13,115 7,088 367 803  1,525	\$ 15,533 7,428 (39) 1,809  1,525	\$
Income before income taxes	18,242 6,228	19,588 6,250	
Net income	\$ 12,014 =======	\$ 13,338 =======	\$ ==
Net income per share	\$ 0.28	\$ 0.31	\$

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### Insurance Underwriting

Underwriting results for the Company for the three and nine months ended September 30, 2001 and 2000 are summarized in the following table (dollars in thousands):

	Three Mont Septemb	ths Ended per 30,
		2000
	¢ 07 001	A 70 202
Gross written premiums	\$ 87,991 ======	
Net written premiums	\$ 84,058 ======	\$ 75,126 \$ ====================================
Net earned premiums  Net losses and loss adjustment expenses  Net commissions, brokerage and other	\$ 81,931 17,068 51,748	11,683
Underwriting income	\$ 13,115 ======	
Loss ratio  Expense ratio	20.8% 63.2	
Combined ratio	84.0% ======	

#### Premiums Written

CNA Surety primarily markets contract and commercial surety bonds. Contract surety bonds generally secure a contractor's performance and/or payment obligation with respect to a construction project. Contract surety bonds are generally required by federal, state and local governments for public works projects. The most common types include bid, performance and payment bonds. Commercial surety bonds include all surety bonds other than contract and cover obligations typically required by law or regulation. The commercial surety market includes numerous types of bonds categorized as court judicial, court fiduciary, public official, license and permit and many miscellaneous bonds that include guarantees of financial performance. The Company also writes fidelity bonds which cover losses arising from employee dishonesty and other insurance products.

Effective January 1, 2001, the Company began recording written premium on the effective date of the bond, rather than recording on the date the bond is processed ("processed premium"). The change did not impact the recognition of net earned premium but did impact gross written premiums.

Gross written premiums are shown in the table below (dollars in thousands):

		Three Months Ended September 30,					
	2001		2000				
Contract  Commercial  Fidelity and other	\$	48,655 32,510 6,826	\$	43,512 29,446 6,435	\$		
	\$ ==	87 <b>,</b> 991	\$	79 <b>,</b> 393	\$ ==		

Gross written premiums increased 10.8%, or \$8.6 million, for the three months ended September 30, 2001 over the comparable period in 2000. Gross written premium included an increase associated with the change in the timing of recording written premiums of \$2.6 million. Gross processed premiums increased 7.6%, or \$6.0 million, to \$85.4 million with contract surety and commercial surety up 10.6% and 3.3%, respectively.

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Gross written premiums for contract surety increased 11.8%, or \$5.2 million, to \$48.7 million in gross written premiums as compared to 2000. This increase is primarily attributable to continued strength in public construction nationwide particularly highway and road, airport and school related projects. Gross written premiums for commercial surety increased 10.4%, or \$3.0 million, to \$32.5 million, for the three months ended September 30, 2001 primarily due to increases in the large commercial segment which benefited from pricing actions. Fidelity and other products increased 6.1%, or \$0.4 million, to \$6.8 million for the three months ended September 30, 2001 as compared to the same period in 2000.

Gross written premiums increased 2.8%, or \$6.9 million, to \$249.3 million for the nine months ended September 30, 2001 over the comparable period in 2000. Nine month gross written premium increased despite a decrease associated with the change in the timing of recording written premiums of \$7.6 million and the discontinuance of the CNA Re assumed international credit and surety business of \$6.0 million. Excluding international reinsurance business assumed from CNA Re, core direct gross processed premiums increased 8.7%, or \$20.5 million, to \$256.9 million with contract surety and commercial surety up 10.4% and 6.7%, respectively. These increases were primarily due to continued strength in public construction spending for contract surety and increased large commercial account activity.

Gross written premiums for contract surety increased 9.7%, or \$11.9 million, to \$135.0 million, for the nine months ended September 30, 2001. Gross written premiums for core direct commercial surety (excluding international reinsurance business assumed from CNA Re) was unchanged at \$92.9 million. Fidelity and other products increased 4.5%, or \$0.9 million, to \$21.3 million for the nine months ended September 30, 2001 as compared to the same period in 2000.

Net written premiums are shown in the table below (dollars in thousands):

	Three Months Ended September 30,						
	2001		2000				
Contract	\$	45,722 31,510	\$	39,630 29,058	\$		
Fidelity and other		6,826 		6 <b>,</b> 438			
	\$	84,058	\$	75 <b>,</b> 126	\$		
	========		========		==		

For the three months ended September 30, 2001, net written premiums increased 11.9%, or \$9.0 million, to \$84.1 million, reflecting the aforementioned gross production changes. Ceded written premiums decreased \$0.3 million to \$3.9 million for the third quarter of 2001. Net written premiums increased 15.4%, or \$6.1 million, for the contract surety business. Commercial surety net written premiums increased 8.4%, or \$2.4 million, for the three months ended September 30, 2001. The fidelity and other products increased 6.0%, or \$0.4 million, to \$6.8 million, for the third quarter in 2001 as compared to the same period in 2000.

For the first nine months of 2001, net written premiums increased 2.1%, or \$4.8 million, to \$237.5 million with contract surety up 9.5% and commercial surety down 6.7%. The fidelity and other book of business increased 2.1%, or \$0.4 million, to \$21.3 million, for the nine months ended September 30, 2001 as compared to the same period in 2000.

Since the second half of calendar year 1999, the Company has experienced an increase in claim severity in the most recent accident years, primarily with respect to large commercial risks. The increase in claim severity in more recent accident years has generally resulted in higher gross accident year loss ratios and greater losses ceded to our reinsurers under our \$5 million per principal excess of loss reinsurance contract. CNA Surety is paying higher costs for

reinsurance as a result of this loss experience. Recent discussions

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with the leading reinsurance companies on our treaty regarding the contract terms and conditions indicated that sufficient reinsurance capacity will likely be made available to us to continue operating as we have historically, but the cost and structure of this support may change. Such changes to our reinsurance arrangement could have a material adverse impact on the Company's future results of operations.

#### Underwriting Income

Underwriting income decreased 15.6% to \$13.1 million for the three months ended September 30, 2001 compared to \$15.5 million for the same period in 2000. This decrease is primarily due to higher incurred losses. Increased claim severity, primarily in large commercial risks, has reduced underwriting profits by increasing the estimates of incurred losses for more recent accident years. The period to period changes in underwriting income reflect a 46.1% increase in net losses and loss adjustment expenses. Underwriting income decreased 19.5% to \$40.8 million for the nine months ended September 30, 2001 compared to the same period in 2000. The nine month period to period change in underwriting income reflects a 28.3% increase in net losses and loss adjustment expenses.

#### Net Loss Ratio

The net loss ratios for the three months ended September 30, 2001 and 2000 were 20.8% and 15.9%, respectively. The net loss ratios included \$0.5 million of net unfavorable loss reserve development and \$2.9 million of net favorable reserve development for the three months ended September 30, 2001 and 2000, respectively. Excluding the impact of the reserve development, the net loss ratios would have been 20.2% and 19.8% for the three month periods ended September 30, 2001 and 2000, respectively. For the nine months ended September 30, 2001 and 2000, the net loss ratios were 21.0% and 17.3%, respectively. The net loss ratios included \$0.4 million of net unfavorable loss reserve development and \$6.8 million of net favorable reserve development for the nine months ended September 30, 2001 and 2000, respectively. Excluding the impact of the reserve development, the net loss ratios would have been 20.8% and 20.3% for the nine month periods ended September 30, 2001 and 2000, respectively. The increases in the adjusted net loss ratio for the three and nine month periods in 2001 relate primarily to higher incurred losses. The surety business assumed from CCC and CIC is subject to an aggregate stop loss reinsurance contract between CCC and the Company that limits the Company's accident year net loss ratio on this business to 24% for accident years 1997 (October 1, 1997 to December 31, 1997), 1998, 1999 and 2000.

### Expense Ratio

The expense ratio of 63.2% for the three months ended September 30, 2001 was comparable to a rate of 63.0% for the same period in 2000. For the nine months ended September 30, 2001, the expense ratio increased to 61.8% from 60.2% for the same period in 2000. The increase reflects higher reinsurance and operating costs, primarily technology related expenditures. For the first nine month of 2001, net earned premiums increased 5.7% and operating expenses increased at a higher rate of 8.6%.

#### Investment Income

For the three months ended September 30, 2001, net investment income decreased 4.6% to \$7.1 million from \$7.4 million for the same period in 2000. The decrease in investment income for the three months ended September 30, 2001 reflects the impact of lower investment yields and reduced invested assets primarily associated with increased dividend payments to shareholders and the retirement of debt. The average pretax yield was 5.2% and 5.6% for the three months ended September 30, 2001 and 2000,

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respectively. Net investment income for the nine months ended September 30, 2001 increased 1.9% to \$22.3 million from \$21.9 million for the same period in 2000. The average pretax yields were 5.4% and 5.6% for the nine months ended September 30, 2001 and 2000, respectively.

For the nine months ended September 30, 2001, net realized investment gains were \$0.5 million compared to \$0.2 million for the same period in 2000.

Analysis of Other Operations

Amortization expense was \$1.5 million for the three months ended September 30, 2001 and 2000. For the nine months ended September 30, 2001 and 2000, amortization of intangibles was \$4.6 million. Intangible assets primarily represent goodwill and identified intangibles arising from the acquisition of Capsure. Intangible assets are generally amortized over 30 years.

Interest expense decreased \$1.0 million to \$0.8 million for the third quarter of 2001 as compared to the same period in 2000, primarily due to lower outstanding debt levels and lower interest rates. Average debt outstanding was \$76.3 million for the third quarter in 2001 compared to \$101.7 million in the third quarter of 2000. The weighted average interest rate for the three months ended September 30, 2001 was 3.9% compared to 6.8% for the same period in 2000. Interest expense decreased 35.1% for the first nine months of 2001 as compared to the same period in 2000. Average debt outstanding was \$85.0 million for the first nine months in 2000 compared to \$101.8 million in the first nine months of 2000. The weighted average interest rate for the nine months ended September 30, 2001 was 4.9% compared to 6.5% for the same period in 2000.

Income Taxes

Income tax expense was \$6.2 million and \$6.3 million and the effective income tax rates were 34.1% and 31.9% for the three months ended September 30, 2001 and 2000, respectively. For the nine months ended September 30, 2001 and 2000, income tax expense was \$19.4 million and \$21.0 million and the effective income tax rates were 34.8% and 33.6%, respectively. The increases in the estimated effective tax rate in 2001 primarily relates to anticipated decreases in tax exempt investment income.

LIQUIDITY AND CAPITAL RESOURCES

It is anticipated that the liquidity requirements of CNA Surety will be met primarily by funds generated from operations. The principal sources of operating cash flows are premiums, investment income, and sales and maturities of investments. CNA Surety also may generate funds from additional borrowings under the credit facility described below. The primary cash flow uses are payments for claims, operating expenses, federal income taxes, debt service for the credit facility, as well as dividends to CNA Surety stockholders. In general, surety operations generate premium collections from customers in advance of cash outlays for claims. Premiums are invested until such time as funds are required

to pay claims and claims adjusting expenses.

On May 16, 2001, the CNA Surety Board of Directors increased the quarterly dividend from \$0.09 to \$0.15 per share beginning with the quarterly dividend payable on July 5, 2001.

The Company believes that total invested assets, including cash and short-term investments, are sufficient in the aggregate and have suitably scheduled maturities to satisfy all policy claims and other operating liabilities, including dividend and income tax sharing payments of its insurance subsidiaries. At September 30, 2001, the carrying value of the Company's insurance subsidiaries' invested assets was

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comprised of \$458.6 million of fixed income securities, \$30.7 million of equity securities, \$22.3 million of short-term investments, \$5.2 million of other investments and \$5.6 million of cash. At December 31, 2000, the carrying value of the Company's insurance subsidiaries' invested assets was comprised of \$453.2 million of fixed income securities, \$33.9 million of equity securities, \$8.7 million of short-term investments, \$5.1 million of other investments and \$4.0 million of cash.

Cash flow at the parent company level is derived principally from dividend and tax sharing payments from its insurance subsidiaries. The principal obligations at the parent company level are to service debt, pay operating expenses, including income taxes, and pay dividends to stockholders. At September 30, 2001, the parent company's invested assets consisted of \$5.0 million of fixed income securities and \$29.7 million of short-term investments and \$3.7 million of cash. At December 31, 2000, the parent company's invested assets consisted of \$5.1 million of fixed income securities, \$44.0 million of short-term investments and \$2.0 million of cash.

The Company's consolidated net cash flow provided by operating activities was \$36.0 million for the nine months ended September 30, 2001 and \$68.8 million for the comparable period in 2000. The decrease in net cash flow provided by operating activities primarily relates to increases in insurance receivables, primarily reinsurance recoverables, and higher net loss payments in the current period.

CNA Surety's bank borrowings are under a five-year unsecured revolving credit facility (the "Credit Facility") that provides for borrowings of up to \$130 million. As of September 30, 2001, the Company has unused capacity under the revolver of approximately \$55 million.

The interest rate on borrowings under the Credit Facility may be fixed, at CNA Surety's option, for a period of one, two, three, or six months and is based on, among other rates, the London Interbank Offered Rate ("LIBOR"), plus the applicable margin. The margin, including the facility fee, was 0.30% at September 30, 2001 and can vary based on CNA Surety's leverage ratio (debt to total capitalization) from 0.25% to 0.40%. As of September 30, 2001, the weighted average interest rate was 2.9% on the \$75.0 million of outstanding borrowings. As of December 31, 2000, the weighted average interest rate was 6.9% on the \$100.0 million of outstanding borrowings.

The Credit Facility contains, among other conditions, limitations on CNA Surety with respect to the incurrence of additional indebtedness and requires the maintenance of certain financial ratios. As of September 30, 2001, the Company was in compliance with all restrictions and covenants contained in the Credit Facility agreement. The Credit Facility provides for the payment of all

outstanding principal balances by September 30, 2002 with no required principal payments prior to such time. Principal prepayments, if any, and interest payments are expected to be funded primarily through dividends from CNA Surety's insurance subsidiaries.

In 1999 CNA Surety acquired certain assets of Clark Bonding Company, Inc., a Charlotte, North Carolina, insurance agency and brokerage doing business as The Bond Exchange for \$5.9 million. As part of this acquisition, the Company incurred an additional \$1.9 million of debt in the form of a promissory note. The promissory note matures on July 27, 2004 and has an interest rate of 5.0%. The balance of this promissory note at September 30, 2001 was \$1.2 million.

As an insurance holding company, CNA Surety is dependent upon dividends and other permitted payments from its insurance subsidiaries to pay operating expenses, meet debt service requirements, as well as to pay cash dividends. The payment of dividends by the insurance subsidiaries is subject to varying degrees of supervision by the insurance regulatory authorities in South Dakota and Texas. In South Dakota, where Western Surety and SBCA are domiciled, insurance companies may only pay dividends from earned surplus excluding surplus arising from unrealized capital gains or revaluation of assets. In

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Texas, where USA is domiciled, an insurance company may only declare or pay dividends to stockholders from the insurer's earned surplus. The insurance subsidiaries may pay dividends without obtaining prior regulatory approval only if such dividend or distribution (together with dividends or distributions made within the preceding 12-month period) is less than, as of the end of the immediately preceding year, the greater of (i) 10% of the insurer's surplus to policyholders or (ii) statutory net income. In South Dakota, net income includes net realized capital gains in an amount not to exceed 20% of net unrealized capital gains. All dividends must be reported to the appropriate insurance department prior to payment.

The dividends that may be paid without prior regulatory approval are determined by formulas established by the applicable insurance regulations, as described above. The formulas that determine dividend capacity in the current year are dependent on, among other items, the prior year's ending statutory surplus and statutory net income. Dividend capacity for 2001 is based on statutory surplus and income at and for the year ended December 31, 2000. Without prior regulatory approval in 2001, CNA Surety's insurance subsidiaries may pay stockholder dividends of \$60.2 million in the aggregate. CNA Surety received \$35.0 million in dividends from its insurance subsidiaries during the first nine months of 2001 and 2000.

In accordance with the provisions of intercompany tax sharing agreements between CNA Surety and its subsidiaries, the tax of each subsidiary shall be determined based upon each subsidiary's separate return liability. Intercompany tax payments are made at such times as estimated tax payments would be required by the Internal Revenue Service ("IRS"). CNA Surety received tax sharing payments from its subsidiaries of \$18.2 million for the nine months ended September 30, 2001 and \$21.3 million for the same period in 2000.

CNA Surety management believes that it will have sufficient available resources, including capital support provided by its reinsurers, to meet its present capital needs.

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#### IMPACT OF ACCOUNTING PRONOUNCEMENTS NOT YET ADOPTED

In June 2001, the FASB issued Statements of Financial Accounting Standards No. 141 and No. 142 entitled "Business Combinations" ("SFAS No. 141") and "Goodwill and Other Intangible Assets" ("SFAS No. 142"), respectively. SFAS No. 141 requires that the purchase method of accounting be used for all business combinations subsequent to June 30, 2001 and specifies criteria for recognizing intangible assets acquired in a business combination. SFAS No. 142 requires that goodwill and intangible assets with indefinite useful lives no longer be amortized, but instead be tested for impairment at least annually. Any impairment loss for the excess of the carrying amount of an intangible asset over its fair value would be recognized as a charge to operations. Intangible assets with definite useful lives will continue to be amortized over their respective estimated useful lives. The Company plans to adopt the provisions of Statement No. 142 effective January 1, 2002. The Company has not completed a full analysis of the impact of SFAS No. 142, but anticipates the adoption of SFAS No. 142 will increase the Company's reported net income as amortization of goodwill, currently \$5.1 million annually, is expected to cease. The Company is currently reviewing its accounting for intangible assets and the related \$1.0 million in annual amortization expense under SFAS No. 142.

In August 2001, the FASB issued Statement of Financial Accounting Standards No. 143 entitled "Accounting for Asset Retirement Obligations" ("SFAS No 143"). SFAS No. 143 addresses accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The provisions of this standard are effective for CNA Surety beginning January 1, 2003. The Company is in the process of quantifying the impact this new standard will have on the results of operations or equity of the Company.

In October 2001, the FASB issued Statement of Financial Accounting Standards No. 144 entitled "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS No. 144"). SFAS No. 144 addresses accounting and reporting for the impairment or disposal of long-lived assets. This statement supersedes FASB Statement No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of." The provisions of this statement are effective for CNA Surety beginning January 1, 2002. The Company is in the process of quantifying the impact this new standard will have on the results of operations or equity of the Company.

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## CNA SURETY CORPORATION AND SUBSIDIARIES

#### PART II - OTHER INFORMATION

- ITEM 1. Legal Proceedings None.
- ITEM 2. Changes in the Rights of the Company's Security Holders None.

- ITEM 3. Defaults Upon Senior Securities None.
- ITEM 4. Submission of Matters to a Vote of Security Holders None.
- ITEM 5. Other Information None.
- ITEM 6. Exhibits and Reports on Form 8-K:
  - (a) Exhibits: None
  - (b) Reports on Form 8-K: July 31, 2001; CNA Surety Corporation Press Release issued on July 30, 2001. August 15, 2001; CNA Surety Corporation Press Release issued on August 14, 2001. September 21, 2001; CNA Surety Corporation Press Release

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issued on September 17, 2001.

#### SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

CNA SURETY CORPORATION (Registrant)

/s/ John S. Heneghan

John S. Heneghan Vice President and Chief Financial Officer

Date: November 13, 2001