TERRA INDUSTRIES INC Form 10-Q May 01, 2007

#### **Table of Contents**

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **FORM 10-Q**

## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES þ

EACHANGE ACT OF 1954	
For the quarterly period ended March 31, 20	007
	OR
o TRANSITION REPORT PUR EXCHANGE ACT OF 1934	SUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
For the transition period from	to
TE	mission file number: 1-8520 ERRA INDUSTRIES INC.
(Exact name of	of registrant as specified in its charter)
Maryland	52-1145429
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification No.)
Terra Centre	51102-6000
P.O. Box 6000	(Zip Code)
600 Fourth Street	
Sioux City, Iowa	
(Address of principal executive offices	)
Registrant s telephon	ne number, including area code: (712) 277-1340
Indicate by check mark whether the registra	nt (1) has filed all reports required to be filed by Section 13 or 15

(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act

Large accelerated filer o Accelerated filer b Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

As of April 20, 2007, the following shares of the registrant s stock were outstanding:

Common Shares, without par value

92,846,067 shares

## TABLE OF CONTENTS

## Part I FINANCIAL INFORMATION

Item 1. Financial Statements	
Consolidated Balance Sheets	3
Consolidated Statements of Operations	4
Consolidated Statements of Cash Flows	5
Consolidated Statements of Changes in Common Shareholders Equity	7
Notes to Consolidated Financial Statements	8
Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations	27
Item 3. Quantitative and Qualitative Disclosures about Market Risk	31
Item 4. Controls and Procedures	32
Part II OTHER INFORMATION	
Item 1. Legal Proceedings	33
Item 1A. Risk Factors	33
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	33
Item 3. Defaults ipon Senior Securities	33
Item 4. Submission of Matters to a Vote of Security Holders	33
Item 5. Other Information	34
Item 6. Exhibits  Certification of CEO Pursuant to Section 302  Certification of CFO Pursuant to Section 302  Certification Pursuant to Section 906	35
2	

## **Table of Contents**

## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## TERRA INDUSTRIES INC. CONSOLIDATED BALANCE SHEETS (in thousands)

(unaudited)

A 4	March 31, 2007	December 31, 2006	March 31, 2006
Assets Cash and cash equivalents Accounts receivable, less allowance for doubtful accounts of	\$ 233,310	\$ 179,017	\$ 92,011
\$410, \$333 and \$104	196,309	198,791	133,264
Inventories	232,854	211,017	209,455
Other current assets	26,667	31,680	26,744
Total current assets	689,140	620,505	461,474
Property, plant and equipment, net	708,645	720,897	728,475
Equity method investments	166,746	164,099	172,702
Deferred plant turnaround costs, net	36,615	44,558	29,995
Intangible assets, net	5,174	5,645	7,213
Other assets	23,942	17,009	27,751
Total assets	\$ 1,630,262	\$ 1,572,713	\$ 1,427,610
Liabilities			
Accounts payable	130,572	156,493	77,546
Customer prepayments	136,047	77,091	58,372
Accrued expenses and other current liabilities	63,002	75,863	69,816
Total current liabilities	329,621	309,447	205,734
Long-term debt and capital lease obligations	330,000	331,300	331,300
Pension liabilities	124,667	134,444	120,069
Other liabilities	126,063	104,039	91,235
Minority interest	98,850	94,687	91,662
Total liabilities and minority interest	1,009,201	973,917	840,000
Preferred Stock - liquidation value of \$120,000	115,800	115,800	115,800
Common Shareholders Equity Capital stock			
Common Shares, authorized 133,500 shares; 92,846, 92,630 and 95,171 outstanding	145,192	144,976	146,994

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Paid-in capital Accumulated other comprehensive loss Accumulated deficit	694,621 (48,350) (286,202)	693,896 (63,739) (292,137)	708,089 (66,757) (316,516)
Total common shareholders equity	505,261	482,996	471,810
Total liabilities and minority interest, preferred stock and common shareholders equity	\$ 1,630,262	\$ 1,572,713	\$ 1,427,610

See Accompanying Notes to the Consolidated Financial Statements.

3

## **Table of Contents**

## TERRA INDUSTRIES INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per-share amounts) (unaudited)

	Three Months Endo March 31,		nded	
		2007	:	2006
Revenues	Φ.	100 (20	ф.	07.744
Product revenues Other income	\$ 4	199,630 2,656	\$ 3	97,744 1,176
Other income		2,030		1,170
Total revenues	5	502,286	3	98,920
Costs and Expenses				
Cost of sales	۷	126,176		23,517
Selling, general and administrative expense		17,057		11,710
Equity in earnings of unconsolidated affiliates		(5,617)		(8,141)
	۷	137,616	4	27,086
Income (loss) from operations		64,670	(	(28,166)
Interest income		2,887	·	1,584
Interest expense		(8,909)	(	(11,772)
Loss on early retirement of debt	(	(38,662)		
Income (loss) before income taxes and minority interest		19,986	(	(38,354)
Income tax (provision) benefit		(4,140)		13,766
Minority interest		(8,636)		597
Net income (loss)		7,210	(	(23,991)
Preferred share dividends		(1,275)		(1,275)
Net Income (Loss) Available to Common Shareholders	\$	5,935	\$ (	(25,266)
Basic and diluted income (loss) per share:				
Basic	\$	0.06	\$	(0.27)
Diluted	\$	0.06	\$	(0.27)
Basic and diluted weighted average shares outstanding:				
Basic		91,860		93,870
Diluted		95,258		93,870
See Accompanying Notes to the Consolidated Financial Statements.  4				

## **Table of Contents**

# TERRA INDUSTRIES INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

	Three Months En March 31,		
	2	2007	2006
Operating Activities			
Net income (loss)	\$	7,210	\$ (23,991)
Adjustments to reconcile net income (loss) to net cash flows from operating			
activities:			
Depreciation of property, plant and equipment and amortization of deferred plant			
turnaround costs		26,642	26,282
Deferred income taxes		7,273	(13,766)
Minority interest in earnings		8,636	(597)
Distributions in excess of (less than) equity earnings		(5,617)	8,140
Non-cash (gain) loss on derivatives		(2,832)	5,861
Share-based compensation		2,868	1,141
Amortization of intangible and other assets		2,341	1,396
Non cash loss on early retirement of debt		4,662	
Changes in operating assets and liabilities:			
Accounts receivable		2,867	73,752
Inventories	(	18,472)	(17,350)
Accounts payable and customer prepayments		32,836	(43,278)
Other assets and liabilities, net		11,174	4,793
Net cash flows from operating activities		79,588	22,383
Investing Activities			
Purchase of property, plant and equipment		(6,736)	(12,104)
Plant turnaround expenditures		(8,842)	(11,467)
Distributions received from unconsolidated affiliates			1,594
Changes in restricted cash			8,595
Net cash flows from investing activities	(	15,578)	(13,382)
Financing Activities			
Issuance of debt	3	30,000	
Payments under borrowings arrangements	(3	28,800)	(26)
Payments for debt issuance costs		(5,429)	
Preferred share dividends paid		(1,275)	(1,275)
Proceeds from exercise of stock options		276	
Distributions to minority interests		(4,474)	
Net cash flows from financing activities		(9,702)	(1,301)
Effect of exchange rate changes on cash		(15)	(2,055)

Increase (decrease) to cash and cash equivalents Cash and cash equivalents at beginning of period	54,293 179,017	5,645 86,366
Cash and cash equivalents at end of period	\$ 233,310	\$ 92,011
See Accompanying Notes to the Consolidated Financial Statements. 5		

## **Table of Contents**

## **Consolidated Statements of Cash Flows (continued)**

	Three Months ended		
	March 31		
(in thousands)	2007	2006	
Supplemental cash flow information:	¢ 10 610	¢ 216	
Interest paid	\$ 10,619	\$ 316	
Income tax refunds received	\$ 100	\$ 600	
Income taxes paid	\$ 4,566	\$ 281	
Supplemental schedule of unconsolidated affiliates distributions received: Equity in earnings of unconsolidated affiliates Distribution in excess of (less than) equity earnings Distributions received from unconsolidated affiliates	\$ 5,617 (5,617)	\$ 8,141 8,140 1,594	
Total cash distributions received from unconsolidated affiliates	\$	\$ 17,875	
See Accompanying Notes to the Consolidated Financial Statements.			

## **Table of Contents**

**Table of Contents** 

## TERRA INDUSTRIES INC. CONSOLIDATED STATEMENTS OF CHANGES IN COMMON SHAREHOLDERS EQUITY THREE MONTHS ENDED MARCH 31, 2007 AND 2006

(in thousands) (unaudited)

(in thousands)	Common Stock	Paid-In Capital	Accumulated Other Comprehensive Loss	Accumulated Deficit	Total	Comprehensive Income
Balance at January 1, 2007	\$ 144,976	\$ 693,896	\$ (63,739)	\$ (292,137)	\$ 482,996	
Comprehensive income (loss): Net income				7,210	7,210	\$ 7,210
Foreign currency translation adjustment Change in fair value of derivatives, net of taxes			817		817	817
of \$7,848			14,572		14,572	14,572
Comprehensive income						\$ 22,599
Preferred share dividends Exercise of stock options	216	60		(1,275)	(1,275) 276	
Share-based compensation	210	665			665	
Balance at March 31, 2007	\$ 145,192	\$ 694,621	\$ (48,350)	\$ (286,202)	\$ 505,261	
			Accumulated Other			
(in thousands)	Common Stock	Paid-In Capital	Comprehensive Loss	Accumulated Deficit	Total	Comprehensive Income
Balance at January 1, 2006	\$ 146,994	\$707,302	\$ (70,143)	\$ (291,250)	\$ 492,903	
Comprehensive income (loss): Net loss			876	(23,991)	(23,991) 876	\$ (23,991) 876

10

Foreign currency translation adjustment Change in fair value of derivatives, net of taxes of \$1.414

of \$1,414 2,510 2,510 2,510

Comprehensive loss \$ (20,605)

Preferred share

dividends (1,275) (1,275)

Share-based

compensation 787 787

Balance at March 31,

2006 \$146,994 \$708,089 \$ (66,757) \$ (316,516) \$471,810

See Accompanying Notes to the Consolidated Financial Statements.

7

#### **Table of Contents**

## TERRA INDUSTRIES INC. NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

#### 1. Financial Statement Presentation

#### Basis of Presentation

The accompanying unaudited consolidated financial statements and notes thereto contain all adjustments necessary, in the opinion of management, to summarize fairly the financial position of Terra Industries Inc. and all majority-owned subsidiaries ( Terra , the Company and it ) and the results of operations for the periods presented. Because of the seasonal nature of Terra s operations and effects of weather-related conditions in several of its marketing areas, results of any interim reporting period should not be considered as indicative of results for a full year. These statements should be read in conjunction with the Company s 2006 Annual Report on Form 10-K to Shareholders.

## Revenue Recognition

Revenue is recognized when persuasive evidence of an arrangement exists, delivery has occurred, the price is fixed or determinable, no obligations remain and collectibility is probable.

Revenues are primarily comprised of sales of the Company s nitrogen- and methanol-based products, including any realized hedging gains or losses related to nitrogen product derivatives, and are reduced by estimated discounts and trade allowances. Revenues also include profit sharing revenue under the Methanex supply contract when the estimated margin on an annualized basis is probable. Revenues include amounts related to shipping and handling charges to the Company s customers.

### Cost of Sales

Costs of sales are primarily related to manufacturing costs related to the Company s nitrogen- and methanol-based products, including any realized hedging gains or losses related to natural gas derivatives. Cost of sales includes amounts related to shipping and handling charges to the Company s customers.

#### Derivatives and Financial Instruments

The Company enters into derivative financial instruments, including swaps, basis swaps, purchased put and call options and sold call options, to manage the effect of changes in natural gas costs, to manage the prices of its nitrogen products and to manage foreign currency risk. The Company reports the fair value of the derivatives on its balance sheet. If the derivative is not designated as a hedging instrument, changes in fair value are recognized in earnings in the period of change. If the derivative is designated as a hedge, and to the extent such hedge is determined to be effective, changes in fair value are either (a) offset by the change in fair value of the hedged asset or liability, or (b) reported as a component of accumulated other comprehensive income (loss) in the period of change, and subsequently recognized in cost of sales in the period the offsetting hedged transaction occurs. If an instrument is settled early, any gains or losses are immediately recognized in cost of sales.

## Plant Turnaround Costs

Costs related to the periodic scheduled major maintenance of continuous process production facilities (plant turnarounds) are deferred and charged to product costs on a straight-line basis during the period until the next scheduled turnaround, generally two years.

### **Table of Contents**

Impairment of Long-Lived Assets

Terra reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If the sum of the expected future cash flows expected to result from the use of the asset (undiscounted and without interest charges) is less than the carrying amount of the asset, an impairment loss is recognized based on the difference between the carrying amount and the fair value of the asset.

Use of Estimates in Preparation of the Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### 2. Income (Loss) Per Share

Basic income (loss) per share data is based on the weighted-average number of common shares outstanding during the period. Diluted income (loss) per share data is based on the weighted-average number of common shares outstanding and the effect of all dilutive potential common shares including stock options, nonvested shares, convertible preferred shares and common stock warrants. Nonvested stock carries dividend and voting rights, but is not involved in the weighted average number of common shares outstanding used to compute basic income (loss) per share.

9

#### **Table of Contents**

The following table provides a reconciliation between basic and diluted income (loss) per share for the three-month periods ended March 31, 2007 and 2006:

		nths Ended ch 31,	
(in thousands, except per-share amounts)	2007	2006	
Basic income (loss) per share computation:			
Income (loss) from continuing operations	\$ 7,210	\$ (23,991)	
Less: Preferred share dividends	(1,275)	(1,275)	
	(1,2,0)	(1,2/0)	
Income (loss) available to common shareholders	\$ 5,935	\$ (25,266)	
	01.060	02.070	
Weighted average shares outstanding	91,860	93,870	
Basic income (loss) per common share	\$ 0.06	\$ (0.27)	
	,	(31.1)	
Diluted income (loss) per share computation:			
Income (loss) available to common shareholders	\$ 5,935	\$ (25,266)	
Add: Preferred share dividends			
Income (loss) available to common shareholders and assumed conversions	\$ 5,935	\$ (25,266)	
Weighted average shares outstanding	91,860	93,870	
Add incremental shares from assumed conversions:	71,000	73,070	
Preferred shares			
Nonvested stock	607		
Common stock warrants	2,610		
Common stock options	181		
Dilutive potential common shares	95,258	93,870	
Diluted income (loss) per common share	\$ 0.06	\$ (0.27)	

For the three-month periods ended March 31, 2006, common stock options totaling 0.1 million shares were excluded from the computation of diluted income per share because the exercise prices of these options exceeded the average market price of the Company s stock for the respective periods, and the effect of their inclusion would have been antidilutive.

For the three-month periods ending March 31, 2007 and 2006, 120,000 preferred shares were excluded from the computation of diluted earnings per share. These preferred shares were antidilutive using the if-converted method.

IU

#### **Table of Contents**

#### 3. Inventories

Inventories consisted of the following:

(in thousands)	March 31, 2007				Tarch 31, 2006
Raw materials Supplies Finished goods	\$ 20,694 55,445 156,715	\$	26,583 54,542 129,892	\$	17,371 54,077 138,007
Total	\$ 232,854	\$	211,017	\$	209,455

Inventory is valued at actual first in first out cost. Costs include raw material, labor and overhead.

#### 4. Derivative Financial Instruments

Terra manages risk using derivative financial instruments for (a) changes in natural gas supply prices (b) interest rate fluctuations (c) changes in nitrogen prices and (d) currency. Derivative financial instruments have credit risk and market risk.

To manage credit risk, Terra enters into derivative transactions only with counter-parties who are currently rated as BBB or better or equivalent as recognized by a national rating agency. Terra will not enter into transactions with a counter-party if the additional transaction will result in credit exposure exceeding \$20 million. The credit rating of counter-parties may be modified through guarantees, letters of credit or other credit enhancement vehicles.

Terra classifies a derivative financial instrument as a hedge if all of the following conditions are met:

- 1. The item to be hedged must expose Terra to currency, interest or price risk.
- 2. It must be probable that the results of the hedge position substantially offset the effects of currency, interest or price changes on the hedged item (e.g., there is a high correlation between the hedge position and changes in market value of the hedge item).
- 3. The derivative financial instrument must be designated as a hedge of the item at the inception of the hedge. Natural gas supplies to meet production requirements at Terra's North American and United Kingdom (U.K.) production facilities are purchased at market prices. Natural gas market prices are volatile and Terra effectively fixes prices for a portion of its natural gas production requirements and inventory through the use of futures contracts, swaps and options. The North American contracts reference physical natural gas prices or appropriate NYMEX futures contract prices. Contract physical prices for North America are frequently based on prices at the Henry Hub in Louisiana, the most common and financially liquid location of reference for financial derivatives related to natural gas. However, natural gas supplies for Terra's North American production facilities are purchased at locations other than Henry Hub, which often creates a location basis differential between the contract price and the physical price of natural gas. Accordingly, the use of financial derivatives may not exactly offset the change in the price of physical gas. The U.K. contracts are based on the Intercontinental Exchange (ICE) index price. Physical delivery prices in the U.K. are based on the ICE index. The contracts are traded in months forward and settlement dates are scheduled to coincide with gas purchases during that future period.

A swap is a contract between Terra and a third party to exchange cash based on a designated price. Option contracts give the holder the right to either own or sell a futures or swap contract. The futures contracts require maintenance of

cash balances generally 10% to 20% of the contract value and option contracts

11

#### **Table of Contents**

require initial premium payments ranging from 2% to 5% of contract value. Basis swap contracts require payments to or from Terra for the amount, if any, that monthly published gas prices from the source specified in the contract differ from the prices of a NYMEX natural gas futures during a specified period. There are no initial cash requirements related to the swap and basis swap agreements.

Terra may also use a collar structure where it will enter into a swap, sell a call at a higher price and buy a put. The collar structure allows for greater participation in a decrease to natural gas prices and protects against moderate price increases. However, the collar exposes Terra to large price increases. At March 31, 2007 there were no collars outstanding.

The following summarizes open natural gas derivative contracts at March 31, 2007 and 2006 and December 31, 2006:

	Other	Other		
	Current	Current	Deferred	Net
(in thousands)	Assets	Liabilities	Taxes	Asset (Liability)
March 31, 2007	\$11,037	\$ (3,949)	\$(1,474)	\$ 5,614
December 31, 2006	4,731	(22,591)	6,373	(11,487)
March 31, 2006	6,307	(16,686)	1,363	(9,016)

Certain derivatives outstanding at March 31, 2007 and 2006, which settled during April 2007 and 2006, respectively, are included in the position of open natural gas derivatives in the table above. The April 2007 derivatives settled for an approximate \$1.0 million gain. All open derivatives will settle during the next 12 months.

At March 31, 2007, the Company determined that certain derivative contracts were ineffective hedges for accounting purposes and recorded a credit of \$2.9 million to cost of sales for the three-month period ending March 31, 2007. Derivatives outstanding at March 31, 2006 included a loss of \$6.4 million that was recorded as an ineffective position and a charge to cost of sales for the three-month period ending March 31, 2006.

The effective portion of gains and losses on derivative contracts that qualify for hedge treatment are carried as accumulated other comprehensive income (loss) and credited or charged to cost of sales in the month in which the hedged transaction settles. Gains and losses on the contracts that do not qualify for hedge treatment are credited or charged to cost of sales based on the positions—fair value. The risk and reward of outstanding natural gas positions are directly related to increases or decreases in natural gas prices in relation to the underlying NYMEX and ICE natural gas contract prices.

The activity to accumulated other comprehensive income (loss), net of income taxes, relating to current period hedging transactions for the three-month periods ended March 31, 2007 and 2006 follows:

	Three Months Ended					
		Marc	ch 31,			
	20	007	20	006		
(in thousands)	Gross	Net of tax	Gross	Net of tax		
Beginning accumulated gain (loss) Reclassification into earnings	\$ (18,210) 2,727	\$ (11,836) 1,773	\$ (7,886) (30,939)	\$ (5,109) (20,151)		
Net increase in market value	19,693	12,799	34,863	22,661		
Ending accumulated gain (loss)	\$ 4,210	\$ 2,736	\$ (3,962)	\$ (2,599)		
	12					

#### **Table of Contents**

At times, the Company also uses forward derivative instruments to fix or set floor prices for a portion of its nitrogen sales volumes. At March 31, 2007, the Company had no open contracts covering nitrogen solutions. When outstanding, the nitrogen solution contracts do not qualify for hedge treatment due to inadequate trading history to demonstrate effectiveness. Consequently, these contracts are marked-to-market and unrealized gains or losses are reflected in revenue in the statement of operations. For the three-month period ending March 31, 2007, the Company recognized a loss of \$0.9 million on nitrogen forward derivative instruments. For the three-month period ending March 31, 2006, there were no gains or losses on nitrogen forward derivative instruments.

## 5. Unrecognized Tax Benefit

The Company adopted the provision of Financial Accounting Standards Board (FASB) Interpretation No. 48, *Accounting for Uncertainty to Income Taxes* (FIN 48), on January 1, 2007. Under FIN 48, tax benefits are recorded only for tax positions that are more likely than not to be sustained upon examination by tax authorities. The amount recognized is measured as the largest amount of benefit that is greater than 50% likely to be realized upon ultimate settlement. Unrecognized tax benefits are tax benefits claimed in the Company's tax returns that do not meet these recognition and measurement standards.

The primary jurisdictions in which the Company or one of its subsidiaries files income tax returns are the United States, Canada and the United Kingdom. In most United States jurisdictions, the Company has significant net operating loss (NOL) carryforwards that date back to 1999 and will remain subject to examination by tax authorities as those NOL positions may be used to offset future taxable earnings. For jurisdictions in Canada and the United Kingdom, income tax returns remain subject to examination by tax authorities for calendar years beginning in 2001 and 2005, respectively.

The adoption of FIN 48 had no impact on the Company's financial statements. The Company s other liabilities include an unrecognized tax benefit of \$33.5 million at March 31, 2007, which had been previously recognized under FASB Statement No. 5 "Accounting for Contingencies" or FASB Statement No. 109 "Accounting for Income Taxes." There were no changes in unrecognized tax positions during the period, and there are no expected changes in the next twelve months. If recognized, the \$33.5 million of unrecognized tax benefit would have an impact on the effective tax rate.

When applicable, the Company recognizes interest accrued and penalties related to unrecognized tax benefits in income taxes on the statement of operations. Due to the Company s NOL carryforward position, no interest or penalties were recognized at March 31, 2007.

#### 6. Other Liabilities

Other liabilities consisted of the following:

(in thousands)	March 31, 2007	D	ecember 31, 2006	arch 31, 2006
Deferred income taxes	\$ 37,758	\$	63,851	\$ 51,075
Unrecognized tax benefit	33,560			
Long-term medical and closed facilities reserve	23,323		23,206	24,139
Other	31,422		16,982	16,021
	\$ 126,063	\$	104,039	\$ 91,235

13

#### **Table of Contents**

### 7. Equity Investments

Terra s investments in companies that are accounted for on the equity method of accounting consist of the following: (1) 50% ownership interest in Point Lisas Nitrogen Limited, (PLNL) which operates an ammonia production plant in Trinidad (2) 50% interest in an ammonia storage joint venture located in Houston, Texas and (3) 50% interest in a joint venture in Oklahoma CO<sub>2</sub> at Terra s nitrogen plant. These investments were \$166.7 million at March 31, 2007. Terra includes the net earnings of these investments as an element of income from operations since the investees—operations provide additional capacity to Terra.

The combined results of operations and financial position of Terra s equity method investments are summarized below:

		onths Ended rch 31,
(in thousands)	2007	2006
Condensed income statement information: Net sales	\$ 29,363	\$ 54,668
Net income	\$ 7,112	\$ 16,282
Terra s equity in earnings of unconsolidated affiliates	\$ 5,617	\$ 8,141
(in thousands)	March 31, 2007	March 31, 2006
Condensed balance sheet information:		
Current assets	\$ 53,018	\$ 61,501
Long-lived assets	204,146	204,268
Total assets	\$ 257,164	\$ 265,769
Current liabilities	\$ 25,356	\$ 35,045
Long-term liabilities Equity	231,808	230,724
Total liabilities and equity	\$ 257,164	\$ 265,769

The carrying value of these investments at March 31, 2007 was \$50.8 million more than Terra s share of the affiliates book value. The excess is attributable primarily to the step-up in basis for fixed asset values, which is being depreciated over a period of approximately 15 years. Terra s equity in earnings of unconsolidated subsidiaries is different than its ownership interest in income reported by the unconsolidated subsidiaries due to different accounting policies, deferred profits on intergroup transactions and amortization of basis differences.

Terra has transactions in the normal course of business with PLNL whereby Terra is obliged to purchase 50 percent of the ammonia produced by PLNL at current market prices. During the three-month period ending March 31, 2007,

Terra purchased approximately \$22.2 million of ammonia from PLNL. During the 2007 first quarter, PLNL performed a turnaround, resulting in lower production levels and consequently, lower purchases by the Company. During the first three months of 2006, Terra purchased approximately \$31.5 million of ammonia from PLNL.

14

#### **Table of Contents**

During the first three months of 2007 there were no cash distributions from any of the Company s investments. During the first three months of 2006, there were \$17.5 million of distributions from PLNL to the Company. The total distributions from all investments were \$17.9 million for the three-month periods ended March 31, 2006.

## 8. Long-term Debt and Capital Lease Obligation

Long-term debt and capital lease obligations consisted of the following:

	December			
	March 31,		31,	March 31,
(in thousands)	2007		2006	2006
Unsecured Senior Notes, 7.0% due 2017	\$ 330,000	\$		\$
Secured Senior Notes, 12.875% due 2008			200,000	200,000
Second Priority Senior Secured Notes, 11.5%, due 2010	2,500		131,300	131,300
Other			1	12
Total long-term debt and capital lease obligations	332,500		331,301	331,312
Less current maturities	2,500		1	12
Total long-term debt and capital lease obligations	\$ 330,000	\$	331,300	\$ 331,300

In January 2007, Terra Capital, Inc., ( TCAPI ) a subsidiary of Terra Industries Inc., issued \$330 million of 7.0% Senior Notes due 2017. The notes are unconditionally guaranteed by Terra Industries Inc. and its U.S. subsidiaries. Fees and expenses of the transaction totaled \$5.4 million. These notes and guarantees are unsecured and will rank equal in right of payment with any existing and future senior obligations of such guarantors. The Indenture governing these notes contains covenants that limit, among other things, the Company s ability to: incur additional debt, pay dividends on common stock of Terra Industries Inc. or repurchase shares of such common stock, make certain investments, sell any of the Company s principal production facilities or sell other assets outside the ordinary course of business, enter into transactions with affiliates, limit dividends or other payments by our restricted subsidiaries to us, enter into sale and leaseback transactions, engage in other businesses, sell all or substantially all of the Company s assets or merge with or into other companies, and reduce our insurance coverage. In addition, the Company is obligated to offer to repurchase these notes upon a Change of Control (as defined in the Indenture) at a cash price equal to 101% of the aggregate principal amount outstanding at that time, plus accrued interest to the date of purchase. The Indenture governing these notes contains events of default and remedies customary for a financing of this type. Offering proceeds were used to repurchase the Company s 12.875% Senior Secured Notes and 11.5% Second Priority Secured Notes pursuant to a tender offer.

Both the 12.875% Senior Secured Notes and 11.5% Second Priority Secured Notes were repurchased pursuant to a tender offer. Following completion of the tender offer, \$2.5 million face value of 11.5% Secured Notes were not tendered and remained outstanding at March 31, 2007. On April 2, 2007, Terra Capital, Inc. (TCAPI) exercised its right to redeem the remaining bonds effective June 1, 2007. On April 2, 2007, sufficient proceeds were deposited with the trustee of the 11.5% Secured Notes to defease the bonds and allow remaining liens to be released. As a result of the Company s debt refinancing the Company incurred costs of approximately \$31.9 million for tender

premiums, and approximately \$2.1 million for make-whole payments and administrative expenses. In addition, the Company recognized approximately \$4.7 million of expense related to deferred fees on the bonds that were repaid. In connection with the new bond offering the Company paid approximately \$5.4 million for fees and administrative costs.

#### **Table of Contents**

In the first quarter of 2007, the Company amended the \$200 million revolving credit facility to extend the expiration date to January 31, 2012. The revolving credit facility is secured by substantially all of the assets of the Company. Borrowing availability is generally based on 100% of eligible cash balances, 85% of eligible accounts receivable and 60% of eligible finished goods inventory less outstanding letters of credit issued under the facility. These facilities include \$50 million only available for the use of Terra Nitrogen Company, L.P. (TNCLP), one of the Company s consolidated subsidiaries. Borrowings under the revolving credit facility will bear interest at a floating rate plus an applicable margin, which can be either a base rate, or, at the Company s option, a London Interbank Offered Rate (LIBOR). At March 31, 2007, the LIBOR rate was 3.86%. The base rate is the highest of (1) Citibank, N.A. s base rate (2) the federal funds effective rate, plus one-half percent (0.50%) per annum and (3) the base three month certificate of deposit rate, plus one-half percent (0.50%) per annum, plus an applicable margin in each case. LIBOR loans will bear interest at LIBOR plus an applicable margin. The applicable margins for base rate loans and LIBOR loans are 0.50% and 1.75%, respectively, at March 31, 2007. The revolving credit facility requires an initial one-half percent (0.50%) commitment fee on the difference between committed amounts and amounts actually borrowed.

At March 31, 2007, the Company had no outstanding revolving credit borrowings and \$16.6 million in outstanding letters of credit. The \$16.6 million in outstanding letters of credit reduced the Company s borrowing availability to \$183.4 million at March 31, 2007. The credit facilities require that the Company adhere to certain limitations on additional debt, capital expenditures, acquisitions, liens, asset sales, investments, prepayments of subordinated indebtedness, changes in lines of business and transactions with affiliates. If the Company s borrowing availability falls below \$60 million, the Company is required to have achieved minimum operating cash flows or earnings before interest, income taxes, depreciation, amortization and other non-cash items of \$60 million during the most recent four quarters.

#### 9. Pension Plans

Terra maintains defined benefit and defined contribution pension plans that cover substantially all salaried and hourly employees. Benefits are based on a pay formula. The defined benefit plans—assets consist principally of equity securities and corporate and government debt securities. The Company also has certain non-qualified pension plans covering executives, which are unfunded. Terra accrues pension costs based upon annual actuarial valuations for each plan and funds these costs in accordance with statutory requirements.

The estimated components of net periodic pension expense follow:

		nths Ended ch 31,	
(in thousands)	2007	2006	
Service cost	\$ 748	\$ 744	
Interest cost	6,231	5,888	
Expected return on plan assets	(6,056)	(5,394)	
Amortization of prior service cost	(9)	(7)	
Amortization of actuarial loss	1,409	1,408	
Termination charge	123	291	
Pension Expense	\$ 2,446	\$ 2,930	

Cash contributions to the defined benefit pension plans for the three months ended March 31, 2007 and 2006 were \$8.9 million and \$1.7 million, respectively.

16

#### **Table of Contents**

In the 2006 third quarter, the Pension Protection Act (PPA) was signed into law. Beginning in 2008, the PPA requires the Company s qualified pension plans to meet a funding target over seven years. Annual cash funding is expected to equal the value of benefits accrued during the year plus one-seventh of any under-funded amount.

Terra also sponsors defined contribution savings plans covering most full-time employees. Contributions made by participating employees are matched based on a specified percentage of employee contributions. The cost of the Company contributions to these plans for the three-month periods ending March 31, 2007 and 2006 totaled \$1.2 million and \$1.5 million, respectively.

Terra provides health care benefits for certain U.S. employees who retired on or before January 1, 2002. Participant contributions and co-payments are subject to escalation. The plan pays a stated percentage of most medical expenses reduced for any deductible and payments made by government programs. These costs are funded as paid.

## 10. Accumulated other comprehensive income (loss)

Accumulated other comprehensive income (loss) refers to revenues, expenses, gains and losses that under accounting principles generally accepted in the United States are recorded as an element of shareholders—equity but are excluded from net (loss) income. Terra—s accumulated other comprehensive income (loss) is comprised of (a) adjustments that result from translation of Terra—s foreign entity financial statements from their functional currencies to United States dollars, (b) adjustments that result from translation of intercompany foreign currency transactions that are of a long-term investment nature (that is, settlement is not planned or anticipated in the foreseeable future) between entities that are consolidated in Terra—s financial statements, (c) the offset to the fair value of derivative assets and liabilities (that qualify as hedged relationships) recorded on the balance sheet, and (d) pension and post-retirement benefit liabilities adjustments.

The components of accumulated other comprehensive income (loss), net of tax, for the three months ended March 31, 2007 and 2006 follow:

	F	Foreign				
(in thousands)	Tr	furrency anslation ljustment	 uir Value of erivatives	R	Post- etirement Benefit iabilities	Total
Balance January 1, 2007 Change in foreign translation adjustment Reclassification to earnings Change in fair value of derivatives	\$	24,518 817	\$ (11,836) 1,773 12,799	\$	(76,421)	\$ (63,739) 817 1,773 12,799
Balance March 31, 2007	\$	25,335	\$ 2,736	\$	(76,421)	\$ (48,350)
Balance January 1, 2006 Change in foreign translation adjustment Reclassification to earnings Change in fair value of derivatives	\$	(9,100) 876	\$ (5,109) (20,151) 22,661	\$	(55,934)	\$ (70,143) 876 (20,151) 22,661

Balance March 31, 2006 \$ (8,224) \$ (2,599) \$ (55,934) \$ (66,757)

17

#### **Table of Contents**

### 11. Industry Segment Data

Terra classifies its operations into two business segments: nitrogen products and methanol. The nitrogen products business produces and distributes ammonia, urea, nitrogen solutions, ammonium nitrate and other products to farm distributors and industrial users. The methanol business manufactures and distributes methanol which is used in the production of a variety of chemical derivatives and in the production of methyl tertiary butyl ether (MTBE), an oxygenate and an octane enhancer for gasoline. Terra does not allocate interest, income taxes or corporate-related charges to business segments. Included in Other are general corporate activities not attributable to a specific industry segment.

The following summarizes operating results by business segment:

	Three Months En March 31,		
(in thousands)	2007	2006	
Revenues Nitrogen Products	\$ 487,099	\$ 396,371	
Methanol	12,531	1,373	
Other	2,656	1,176	
Total revenues	\$ 502,286	\$ 398,920	
Income (loss) from operations			
Nitrogen Products	\$ 64,061	\$ (24,987)	
Methanol	788	(2,792)	
Other	(179)	(387)	
Income (loss) from operations	\$ 64,670	\$ (28,166)	
The following summarizes geographic revenues information:			
		nths Ended	
	Marc		
(in thousands)	2007	2006	
United States	\$ 398,546	\$307,364	
Canada	13,873	16,323	
United Kingdom	89,867	75,233	
	\$ 502,286	\$ 398,920	

### 12. Commitments and Contingencies

The Company is involved in various claims and legal actions arising in the ordinary course of business, including employee injury claims. Based on the facts currently available, management believes that the ultimate disposition of these matters will not have a material adverse effect on the Company s consolidated financial position, results of operation or liquidity and that the likelihood that a loss contingency will occur in connection with these claims is remote.

The Company has entered into natural gas supply agreements through December 31, 2007 for approximately 47.6 million MMBtu s. As of March 31, 2007, these natural gas commitments were \$1.9 million above the respective index prices.

18

#### **Table of Contents**

#### 13. Share Information

On April 25, 2006, the Board of Directors authorized the Company to repurchase a maximum of 10 percent, or 9,516,817 shares, of its outstanding common stock. The stock buyback program has been and will be conducted on the open market, in private transactions or otherwise at such times prior to June 30, 2008, and at such prices, as determined appropriate by the Company. Purchases may be commenced or suspended at any time without notice. In 2006 there were 2.7 million shares repurchased which resulted in a balance of 6.8 million shares available for repurchase under the program. There were no stock repurchases during the first quarter of 2007.

## 14. New Accounting Pronouncements

In September 2006, the FASB issued SFAS 157, Fair Value Measurements, (SFAS 157). SFAS 157 is definitional and disclosure oriented and addresses how companies should approach measuring fair value when required by generally accepted accounting principles (GAAP); it does not create or modify any current GAAP requirements to apply fair value accounting. SFAS 157 provides a single definition for fair value that is to be applied consistently for all accounting applications, and also generally describes and prioritizes according to reliability the methods and input used in valuations. SFAS 157 prescribes various disclosures about financial statement categories and amounts which are measured at fair value, if such disclosures are not already specified elsewhere in GAAP. The new measurement and disclosure and requirements of SFAS 157 are effective for the Company in 2008 first quarter and the Company expects no significant impact from adopting the Standard.

In February 2007, the FASB issued Statement of Financial Accounting Standards (SFAS 159), *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS 159). SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value at specified election dates. SFAS 159 is effective for the Company beginning in the first quarter of 2008. The Company is currently assessing the impact SFAS 159 may have on its financial statements.

### 15. Guarantor Subsidiaries

The consolidating statement of financial position of Terra Industries Inc. (the Parent ), Terra Capital, Inc. (TCAPI ), the Guarantor Subsidiaries and subsidiaries of the Parent that are not guarantors of the Senior Secured Notes due 2012 for March 31, 2007; December 31, 2006; and March 31, 2006 are presented below for purposes of complying with the reporting requirements of the Guarantor Subsidiaries. Statements of operations and statements of cash flows for the three months ended March 31, 2007 and 2006 are presented below for purposes of complying with the reporting requirements of the Guarantor Subsidiaries. The guarantees of the Guarantor Subsidiaries are full and unconditional. The Subsidiary issuer and the Guarantor Subsidiaries guarantees are joint and several with the Parent.

Guarantor subsidiaries include subsidiaries that own the Woodward, Oklahoma; Port Neal, Iowa; Yazoo City, Mississippi, and Beaumont, Texas plants as well as the corporate headquarters facility in Sioux City, Iowa. All guarantor subsidiaries are wholly owned by the Parent. All other company facilities are owned by non-guarantor subsidiaries.

19

**Table of Contents** 

Consolidating Balance Sheet as of March 31, 2007:

(in thousands)	Parent	TCAPI	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Assets Cash and cash equivalents Accounts receivable, net Inventories Other current assets	\$ 1 7,460	\$ 124,896 37	\$ 89,668 113,286 11,194	\$ 108,415 106,642 125,653 8,644	\$ (2) (1) (6,085) (668)	\$ 233,310 196,309 232,854 26,667
Total current assets	7,461	124,933	214,148	349,354	(6,756)	689,140
Property, plant and equipment, net Equity investments Intangible assets, other assets and deferred plant turnaround costs	(1,839)	34 8,851	370,873 11,544 19,614	337,736 155,202 50,464	(11,359)	708,645 166,746 65,731
Investments in and advanced to	(1,037)	0,001	13,011	30,101	(11,557)	35,751
(from) affiliates	690,275	276,800	1,675,902	394,957	(3,037,934)	
Total assets	\$ 695,897	\$410,618	\$ 2,292,081	\$ 1,287,713	\$ (3,056,047)	\$ 1,630,262
Liabilities Accounts payable Accrued expenses and other current liabilities	\$ 21 14,319	\$ 5,894	\$ 60,456 221,102	\$ 70,094 86,913	\$ 1 (129,179)	\$ 130,572 199,049
Total current liabilities	14,340	5,894	281,558	157,007	(129,178)	329,621
Long-term debt and capital lease obligations Pension and other liabilities Minority interest	128,538	330,000 (171) 19,304	(104,736) 79,545	171,341	55,758 1	330,000 250,730 98,850
Total liabilities and minority interest	142,878	355,027	256,367	328,348	(73,419)	1,009,201
Preferred stock	115,800					115,800
Common Shareholders						

Equity

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Common stock Paid-in capital Accumulated other	145,192 694,621	150,218	73 2,035,412	49,709 1,274,009	(49,782) (3,459,639)	145,192 694,621
comprehensive income (loss) compensation Retained earnings	(77,432)			14,031	15,051	(48,350)
(deficit)	(325,162)	(94,627)	229	(378,384)	511,742	(286,202)
Common shareholders equity	437,219	55,591	2,035,714	959,365	(2,982,628)	505,261
Total liabilities and minority interest, preferred stock and common shareholders equity	\$ 695,897	\$410,618	\$ 2,292,081	\$ 1,287,713	\$ (3,056,047)	\$ 1,630,262
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			20			

Table of Contents

Consolidating Statement of Operations for the three months ended March 31, 2007:

(in thousands)	Parent	TCAPI	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated		
Revenues Product revenues Other revenues	\$	\$	\$ 242,091 1,947	\$ 257,539 708	\$ 1	\$ 499,630 2,656		
Total revenues			244,038	258,247	1	502,286		
Cost and Expenses Cost of sales Selling, general and			227,160	211,764	(12,748)	426,176		
administrative expenses Equity in the (earnings) loss of	531	(2,291)	918	5,152	12,747	17,057		
subsidiaries	45,796	(73,344)	(6,147)	(13,741)	41,819	(5,617)		
Total cost & expenses	46,327	(75,635)	221,931	203,175	41,818	437,616		
Income (loss) from operations Interest income Interest expense Loss on debt	(46,327) (465)	75,635 572 (8,330) (38,662)	22,107 1,769 (4)	55,072 546 45	(41,817) (155)	64,670 2,887 (8,909) (38,662)		
Income (loss) before income taxes and		(38,002)				(38,002)		
minority interest Income tax benefit	(46,792) (4,914)	29,215	23,872	55,663 774	(41,972)	19,986 (4,140)		
Minority interest		(1,667)	(6,970)		1	(8,636)		
Net income	\$ (51,706)	\$ 27,548	\$ 16,902	\$ 56,437	\$ (41,971)	\$ 7,210		
21								

**Table of Contents** 

Consolidating Statement of Cash Flows for the three months ended March 31, 2007:

(in thousands)	Parent	TCAPI	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Operating Activities Net income (loss) Adjustments to reconcile net income (loss) to net cash flows from operating activities:	\$ (51,706)	\$ 27,548	\$ 16,902	\$ 56,437	\$ (41,971)	\$ 7,210
Depreciation and amortization Deferred income taxes Minority interest in			20,964	5,678 7,273		26,642 7,273
earnings Distributions in excess of (less than) equity		803	7,833			8,636
earnings	68,102	70,678	(5,617)	25,666	(164,446)	(5,617)
Non-cash loss on derivatives Share-based			1,830	(4,336)	(326)	(2,832)
compensation Amortization of intangible and other	3,085				(217)	2,868
assets			2,341			2,341
Non-cash loss on early retirement Change in operating		4,662				4,662
assets and liabilities	(65,338)	576	2,651	117,646	(27,130)	28,405
Net Cash Flows from Operating Activities	(45,857)	104,267	46,904	208,364	(234,090)	79,588
Investing Activities Purchase of property, plant and equipment Plant turnaround		(34)	(1,796)	(4,940)	34	(6,736)
expenditures			(7,511)	(1,157)	(174)	(8,842)
Net Cash Flows from Investing Activities		(34)	(9,307)	(6,097)	(140)	(15,578)
Financing Activities Issuance of debt Principal payments		330,000				330,000
under borrowing arrangements		(331,300)	(1)		2,501	(328,800)

Payments for debt issuance costs Proceeds from options Preferred share dividends paid Change in investments and advances from	61 (1,275)	(5,429)			215	(5,429) 276 (1,275)
(to) affiliates	47,071	(73,344)	(33,122)	(172,119)	231,514	
Distributions to minority interests			(4,474)			(4,474)
Net Cash Flows from Financing Activities	45,857	(80,073)	(37,597)	(172,119)	234,230	(9,702)
Effect of Foreign Exchange Rate on Cash				(15)		(15)
Increase (decrease) in Cash and Cash Equivalents		24,160		30,133		54,293
Cash and Cash Equivalents at Beginning of Year	1	100,736		78,282	(2)	179,017
Cash and Cash Equivalents at End of Year	\$ 1	\$ 124,896	\$	\$ 108,415	\$ (2)	\$ 233,310
			22			

**Table of Contents** 

Consolidating Balance Sheet for the Year Ended December 31, 2006:

	Parent	TCAPI	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Assets Cash, cash equivalents and restricted cash	\$ 1	\$ 100,736	\$	\$ 78,282	\$ (2)	\$ 179,017
Accounts receivable, net Inventories Other current assets	3,166	1,319	75,466 84,924 12,918	123,325 117,958 18,355	8,135 (4,078)	198,791 211,017 31,680
Total current assets	3,167	102,055	173,308	337,920	4,055	620,505
Property, plant and equipment, net Equity investments Deferred plant turnaround costs,			381,987 10,710	338,912 153,389	(2)	720,897 164,099
intangible and other assets Investments in and advances to	(1,839)	7,582	22,117	39,351	1	67,212
(from) affiliates	758,377	347,478	1,622,696	422,436	(3,150,987)	
Total Assets	\$ 759,705	\$457,115	\$ 2,210,818	\$ 1,292,008	\$ (3,146,933)	\$ 1,572,713
Liabilities Accounts payable Accrued and other liabilities	\$ 109 28,119	\$ 5,927	\$ 63,634 61,782	\$ 92,750 62,354	\$ (5,228)	\$ 156,493 152,954
Total current liabilities	28,228	5,927	125,416	155,104	(5,228)	309,447
Long-term debt and capital lease	20,220		125,410	133,104	(3,220)	
obligations Pension and other		331,300				331,300
liabilities Minority interest	188,246	18,501	7,386 76,186	45,060	(2,209)	238,483 94,687
Total liabilities and minority interest	216,474	355,728	208,988	200,164	(7,437)	973,917
Preferred stock	115,800					115,800
Stockholders equity						

Stockholders equity

Common stock Paid in capital Accumulated other comprehensive income	144,975 693,895	150,218	73 2,007,811	49,709 1,246,129	(49,781) (3,404,157)	144,976 693,896
(loss)	(92,187)		6,373	30,828	(8,753)	(63,739)
Retrained earnings (deficit)	(319,252)	(48,831)	(12,427)	(234,822)	323,195	(292,137)
Total stockholders equity	427,431	101,387	2,001,830	1,091,844	(3,139,496)	482,996
Total liabilities and stockholders equity	\$ 759,705	\$457,115	\$ 2,210,818	\$ 1,292,008	\$ (3,146,933)	\$ 1,572,713
			23			

**Table of Contents** 

Consolidating Balance Sheet as of March 31, 2006:

(in thousands)	Parent	TCAPI	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Assets Cash and cash equivalents Accounts receivable, net Inventories	\$ 1	\$ (27,962)	\$ 72,023 35,267 67,046	\$ 47,950 97,997 135,850	\$ (1) 6,559	\$ 92,011 133,264 209,455
Other current assets	3,675	2,804	10,588	9,677		26,744
Total current assets	3,676	(25,158)	184,924	291,474	6,558	461,474
Property, plant and equipment, net Equity method			268,163	460,310	2	728,475
investments Intangible assets, other assets and deferred plant				172,702		172,702
turnaround costs Investments in and advanced to		9,778	5,476	49,707	(2)	64,959
(from) affiliates	757,256	583,061	1,379,180	480,795	(3,200,292)	
Total assets	\$ 760,932	\$ 567,681	\$ 1,837,743	\$ 1,454,988	\$ (3,193,734)	\$ 1,427,610
Liabilities Accounts payable	\$ 18	\$	\$ 24,383	\$ 53,144	\$ 1	\$ 77,546
Accrued expenses and other current liabilities	1,212	96,550	39,754	61,192	(70,520)	128,188
Total current liabilities	1,230	96,550	64,137	114,336	(70,519)	205,734
Long-term debt and capital lease obligations Pension and other		331,300				331,300
liabilities Minority interest	148,401	(168) 17,934	10,549 73,728	52,523	(1)	211,304 91,662
Total liabilities and minority interest	149,631	445,616	148,414	166,859	(70,520)	840,000
Preferred stock	115,800					115,800
Common Shareholders						

Equity

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Common stock Paid-in capital Accumulated other	146,994 714,873	150,218	73 1,797,069	49,709 1,529,005	(49,782) (3,483,076)	146,994 708,089
comprehensive income (loss) compensation	(68,711)			17,370	(15,416)	(66,757)
Retained earnings (deficit)	(297,655)	(28,153)	(107,813)	(307,955)	425,060	(316,516)
Common shareholders equity	495,501	122,065	1,689,329	1,288,129	(3,123,214)	471,810
Total liabilities and minority interest, preferred stock and common shareholders equity	\$ 760,932	\$ 567,681	\$ 1,837,743	\$ 1,454,988	\$ (3,193,734)	\$ 1,427,610
			24			

**Table of Contents** 

Consolidating Statement of Operations for the three months ended March 31, 2006:

(in thousands)	Parent	TCAPI	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Revenues Product revenues	\$	\$	\$ 114,939	\$ 282,804	\$ 1	\$ 397,744
Other revenues			1,790	(614)		1,176
Total revenues			116,729	282,190	1	398,920
Cost and Expenses Cost of sales			136,529	293,574	(6,586)	423,517
Selling, general and administrative expenses Equity in the	525	(1,842)	1,539	5,227	6,261	11,710
(earnings) loss of subsidiaries	(9,175)	(2,097)		(31,454)	34,585	(8,141)
Total cost & expenses	(8,650)	(3,939)	138,068	267,347	34,260	427,086
Income (loss) from						
operations	8,650	3,939	(21,339)	14,843	(34,259)	(28,166)
Interest income	,	570	1,607	1,014	(1,607)	1,584
Interest expense	(465)	(11,702)	(2)	(1,705)	2,102	(11,772)
Income (loss) before income taxes and						
minority interest	8,185	(7,193)	(19,734)	14,152	(33,764)	(38,354)
Income tax benefit	10,762			3,004		13,766
Minority interest		115	481		1	597
Net (loss) income	\$ 18,947	\$ (7,078)	\$ (19,253)	\$ 17,156	\$ (33,763)	\$ (23,991)
			25			

**Table of Contents** 

Consolidating Statement of Cash Flow for the three months ended March 31, 2006:

(in thousands)	Parent	TCAPI	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Operating Activities Net income (loss) Adjustments to reconcile net income (loss) to net cash flows from operating activities:	\$ 18,947	\$ (7,078)	\$ (19,253)	\$ 17,156	\$ (33,763)	\$ (23,991)
Depreciation and amortization Deferred income taxes Minority interest in			8,785	17,184 (13,766)	313	26,282 (13,766)
earnings Distributions in excess		(115)	(480)		(2)	(597)
(less than) equity earnings	9,175	2,097		(15,173)	12,041	8,140
Non-cash loss on derivatives Share-based			2,780	3,081		5,861
compensation	1,397				(1)	1,396
Change in operating assets and liabilities	(1,146)	15,944	6,045	80,376	(82,161)	19,668
Net Cash Flows from Operating Activities	28,373	10,848	(2,123)	88,858	(103,573)	22,383
Investing Activities Purchase of property, plant and equipment Plant turnaround			(1,725)	(10,458)	79	(12,104)
expenditures Distributions received			(82)	(11,386)	1	(11,467)
from unconsolidated affiliates Restricted cash			8,595	1,594		1,594 8,595
Net Cash Flows from Investing Activities			6,788	(20,250)	80	(13,382)
Financing Activities Principal payments under borrowing arrangements Preferred share	4		(14)	(12)		(26)
dividends paid	(1,275) (27,098)	(50,318)		(26,077)	103,493	(1,275)

Change in investments and advances from (to) affiliates							
Net Cash Flows from Financing Activities	(28,373)	(50,318)		(14)	(26,089)	103,493	(1,301)
Effect of Foreign Exchange Rate on Cash					(2,055)		(2,055)
Increase (decrease) in Cash and Cash Equivalents		(39,470)		4,651	40,464		5,645
Cash and Cash Equivalents at Beginning of Year	1	11,508		67,372	7,486	(1)	86,366
Cash and Cash Equivalents at End of Year	\$ 1	\$ (27,962)	\$	72,023	\$ 47,950	\$ (1)	\$ 92,011
			26	5			

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Introduction

Terra produces and markets nitrogen products for agricultural and industrial markets with production facilities located in North America and the United Kingdom. Nitrogen products are commodity chemicals that are sold at prices reflecting global supply and demand conditions. The nitrogen products industry has cycles of oversupply, resulting in lower prices and idled capacity, followed by supply shortages, resulting in high selling prices and higher industry-wide production rates. Natural gas is the most significant raw material in the production of nitrogen and methanol products. In order to be viable in this industry, a producer must be among the low-cost suppliers in the markets it serves and have a financial position that can sustain it during periods of oversupply. Imports, most of which are produced at facilities with access to fixed-price natural gas supplies, account for a significant portion of U.S. nitrogen product supply. The natural gas costs of imported products have been and could continue to be substantially lower than the delivered cost of natural gas to Terra s facilities. Off-shore producers are most competitive in regions close to the point of entry for imports, including the Gulf Coast and East Coast of North America. During the period December 2006 to February 2007 import volume to the United States declined by

During the three-month period ending March 31, 2007, Terra s manufacturing plants operated at approximately 88 percent of capacity, compared to 65 percent of capacity in 2006. Terra s North America plant operating rates improved to 97 percent of capacity from 72 percent in 2006 as the result of increased demand and lower natural gas costs. Terra s U.K. plant operating rates improved to 50 percent of capacity from 27 percent in 2006 at the result of lower natural gas costs.

17 percent compared to the similar period in the proceeding year.

Terra s sales volumes depend primarily on its plants operating rates. The Company also purchases product from other manufacturers and importers for resale; however, historic gross margins on these volumes have not been significant. Profitability and cash flows from Terra s nitrogen products business are affected by the Company s ability to manage its costs and expenses (other than natural gas), most of which do not materially change for different levels of production or sales. Other factors affecting Terra s nitrogen products results include the level of planted acres, transportation costs, weather conditions (particularly during the planting season), grain prices and other variables described in Item 1

Business and Item 2 Properties sections of Terra s 2006 Form 10-K filing with the Securities and Exchange Commission.

27

### RESULTS OF OPERATIONS QUARTER ENDED MARCH 31, 2007 COMPARED WITH QUARTER ENDED MARCH 31, 2006

#### **Consolidated Results**

Terra reported net income of \$7.2 million for the 2007 first quarter compared with 2006 net loss of \$24.0 million. The net income increase is primarily due to higher sales volume and prices, offset in part by \$38.7 million, pretax, of 2007 losses on early retirement of debt. The 2006 first quarter net loss was primarily due to high natural gas costs, which reached unprecedented levels following late-2005 hurricanes in North America.

Terra classifies its operations into two business segments: nitrogen products and methanol. The nitrogen products segment represents operations directly related to the wholesale sales of nitrogen products from the Company s ammonia production and upgrading facilities. The methanol segment represents wholesale sales of methanol produced by Terra s methanol manufacturing plant.

Total revenues and income (loss) from operations by segment for the three-month periods ended March 31, 2007 and 2006 follow:

(in thousands)	2007	2006
REVENUES:		
Nitrogen Products	\$ 487,099	\$ 396,371
Methanol	12,531	1,373
Other	2,656	1,176
	\$ 502,286	\$ 398,920
INCOME (LOSS) FROM OPERATIONS:		
Nitrogen Products	\$ 64,061	\$ (24,987)
Methanol	788	(2,792)
Other	(179)	(387)
	\$ 64,670	\$ (28,166)

### **Nitrogen Products**

Volumes and prices for the three-month periods ended March 31, 2007 and 2006 were:

### **VOLUMES AND PRICES**

	2007			2006		
	Sales		erage Jnit	Sales		verage Unit
(quantities in thousands of tons)	Volumes	P	rice*	Volumes	P	rice*
Ammonia	420	\$	330	400	\$	363
Nitrogen solutions	1,074	\$	161	705	\$	157
Urea	32	\$	298	38	\$	297
Ammonium nitrate	318	\$	225	224	\$	225

<sup>\*</sup>After deducting outbound freight costs

Nitrogen products segment revenues for the quarter ended March 31, 2007 increased \$90.7 million, or 23%, compared with the same 2006 quarter primarily due to higher nitrogen solutions sales volumes and higher prices for nitrogen

solutions, offset by lower prices for ammonia. The volume increase is due to improved demand for

28

### **Table of Contents**

nitrogen products. The increased demand is primarily due to higher corn prices that are projected to increase planted corn acres as compared to 2006.

Operating income for the 2007 first quarter was \$64.1 million, which was \$89.1 million more than the \$25.0 million loss in the 2006 first quarter. Higher first quarter sales volumes and a reduction in costs increased operating income approximately \$21.3 million and \$81.2 million, respectively. Cost reductions were principally related to lower natural gas costs and higher production rates than during the 2006 first quarter. These improvements were offset by an \$8.0 million decrease in average sales prices and a \$5.3 million increase to selling, general and administrative expenses.

### Methanol

For the three months ended March 31, 2007 and 2006, the Methanol segment had revenues of \$12.5 million and \$1.4 million, respectively. In the 2006 first quarter, approximately 0.2 million gallons of methanol were sold at the Woodward, Oklahoma facility compared to approximately 10.1 million gallons of methanol sold in the 2007 first quarter. The Company curtailed production in the first quarter of 2006 as a result of low demand due to high prices caused by unprecedented natural gas prices.

The methanol segment had operating income of \$0.8 million for the 2007 first quarter compared to operating loss of \$2.8 million for the 2006 first quarter. The increase in operating income was primarily due to the increased sales volumes, as discussed above.

### Selling, General and Administrative (SGA) Expense

The first quarter 2007 SGA expense increased \$5.3 million to \$17.1 million as compared to the 2006 first quarter. The increase is primarily due to expenses associated with share-based compensation, incentive plans and higher professional fees related to a potential U.K. joint venture.

### **Equity in Earnings of Unconsolidated Affiliates**

Equity in earnings of unconsolidated affiliates decreased \$2.5 in the 2007 first quarter as compared to the 2006 first quarter. The decrease is primarily due to lower operating rates in the first quarter 2007 related to a plant turnaround at Point Lisas Nitrogen Limited in Trinidad.

### **Minority Interest**

Minority interest represents third-party interests in the earnings of the publicly held common units of Terra Nitrogen Company, L.P. (TNCLP). The 2007 and 2006 amounts are directly related to TNCLP earnings and losses.

### **Income Taxes**

Income taxes for the third quarter 2006 were recorded based on the estimated effective tax rate for the individual jurisdictions in which Terra operates. The annual effective tax rates were 36.5% and 36.0% in the quarters ended March 31, 2007 and 2006, respectively.

29

### **Table of Contents**

### LIQUIDITY AND CAPITAL RESOURCES

Cash and cash equivalents totaled \$233.3 million at March 31, 2007. Terra s primary uses of cash are to fund its working capital requirements, make payments on its debt and other obligations and fund plant turnarounds and capital expenditures. The principle sources of these cash outlays will be cash flow from operations, cash on hand and borrowings under available bank facilities.

Net cash provided by operations in the first three months of 2007 was \$79.6 million, composed of \$51.2 million of cash provided from operating activities and \$28.4 million from working capital changes. First quarter changes to current assets and liabilities represented seasonal fluctuations to working capital balances. These changes included an increase in customer deposits of \$59.0 million, offset by an increase in inventory of \$21.8 million and a decrease in accounts payable of \$25.9 million. The customer deposits related to prepaid orders that are expected to be fulfilled during the 2007 second quarter. The inventory increases were primarily due to the build up for the spring application season. The changes in accounts payable represented the timing of payments made to vendors. Operating cash flows include \$13.8 million of deferred long-term revenues.

During the first three months, Terra funded plant and equipment purchases of \$6.7 million primarily for replacement or stay-in-business capital needs. Plant turnaround costs represent cash used for the periodic scheduled major maintenance of the Company s continuous process production facilities that is performed at each plant, generally every two years. Terra funded \$8.8 million of plant turnaround costs in the first three months of 2007.

The total distributions from the Company s equity-method investments were \$17.9 million for the three-month period ended March 31, 2006. There were no distributions in 2007.

In April 2006, the Board of Directors authorized the Company to repurchase a maximum of 10%, or 9,516,817 shares, of its outstanding common stock on the open market in private transactions or otherwise. There were no repurchases during the first quarter of 2007.

The Company paid dividends on the outstanding preferred stock of \$1.3 million for the three-month periods ending March 31, 2007 and 2006, respectively.

Distributions paid to the minority TNCLP common unit holders in the first three months of 2007 and 2006 were \$4.5 million and there were no distributions in the first quarter of 2006. TNCLP distributions are based on Available Cash as defined in the Partnership Agreement.

In January 2007, Terra Capital, Inc., ( TCAPI ) a subsidiary of Terra Industries Inc., issued \$330 million of 7.0% Senior Notes due 2017. The notes are unconditionally guaranteed by Terra Industries Inc. and its U.S. subsidiaries. Fees and expenses of the transaction totaled \$5.4 million. These notes and guarantees are unsecured and will rank equal in right of payment with any future senior obligations of such guarantors.

Both the 12.875% Senior Secured Notes and 11.5% Second Priority Secured Notes were repurchased pursuant to a tender offer. Following completion of the tender offer, \$2.5 million face value of 11.5% Secured Notes were not tendered and remained outstanding at March 31, 2007. On April 2, 2007, Terra Capital, Inc., ( TCAPI ) exercised its right to redeem the remaining bonds effective June 1, 2007. On April 2, 2007, sufficient funds were deposited with the trustee of the 11.5% Secured Notes to defease the bonds and allow remaining liens to be released.

In the first quarter of 2007, the Company amended the \$200 million revolving credit facility to extend the expiration date to January 31, 2012. Borrowing availability under the credit facility is generally based on

30

### **Table of Contents**

eligible cash balances, 85% of eligible accounts receivable and 60% of eligible inventory, less outstanding letters of credit. These facilities include \$50 million only available for the use of TNCLP, one of Terra s consolidated subsidiaries. There were no outstanding revolving credit borrowings and there were \$16.6 million in outstanding letters of credit, resulting in remaining borrowing availability of approximately \$183.4 million under the facilities. The Company is required to maintain a combined minimum unused borrowing availability of \$30 million. The credit facility also requires that the Company adhere to certain limitations on additional debt, capital expenditures, acquisitions, liens, asset sales, investments, prepayments of subordinated indebtedness, changes in lines of business and transactions with affiliates. In addition, if the Company s borrowing availability falls below a combined \$60 million, the Company is required to have generated \$60 million of operating cash flows, or earnings before interest, income taxes, depreciation, amortization and other non-cash items (as defined in the credit facility) for the preceding four quarters.

The Company s ability to meet credit facility covenants will depend on future operating cash flows, working capital needs, receipt of customer prepayments and trade credit terms. Failure to meet these covenants could result in additional costs and fees to amend the credit facility or could result in termination of the facility. Based on current market conditions for the Company s finished products and natural gas, the Company anticipates that it will be able to meet its covenants through 2007. If there were to be any adverse changes in the factors discussed above, the Company may need a waiver of its credit facility covenants, of which, there is no assurance that the Company could receive such waivers.

Other than the refinancing of debt, with the issuance of \$330 million of 7.0% Senior Notes due 2017, there were no material changes outside the ordinary course of business to the Company s contractual obligations presented in Item 7, Management s Discussion and Analysis of Financial Condition and Results of Operations of the Annual Report on Form 10-K for the period ended December 31, 2006.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risks relating to Terra s operations result primarily from interest rates, foreign exchange rates, natural gas prices and nitrogen prices. Terra manages its exposure to these and other market risks through regular operating and financing activities and through the use of derivative financial instruments. Terra intends to use derivative financial instruments as risk management tools and not for speculative investment purposes. Item 7A, Quantitative and Qualitative Disclosures about Market Risk, of Terra s Annual Report on Form 10-K for the year ended December 31, 2006 provides more information as to the types of practices and instruments used to manage risk.

The volume of natural gas hedged varies from time to time based on management s judgment of market conditions, particularly natural gas prices and prices for nitrogen products. Management also considers the Company s position related to forward fixed price sales contracts in determining the level of derivatives necessary. Contracts were in place at March 31, 2007 to cover approximately 11% of its natural gas requirements for the succeeding twelve months. The Company s ability to manage exposure to commodity price risk in the purchase of natural gas through the use of financial derivatives may be affected by limitations imposed by its bank agreement covenants.

3

#### **Table of Contents**

### ITEM 4. CONTROLS AND PROCEDURES

The Company s Chief Executive Officer and Chief Financial Officer have concluded, based on their evaluation as of the end of the period covered by this report, that the Company s disclosure controls and procedures are effective to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission s rules and forms.

There were no significant changes in the Company s internal control over financial reporting that occurred during the most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

### FORWARD-LOOKING PRECAUTIONS

Information contained in this report, other than historical information, may be considered forward looking. Forward-looking information reflects management s current views of future events and financial performance that involve a number of risks and uncertainties. The factors that could cause actual results to differ materially include, but are not limited to, the following: changes in financial markets, general economic conditions within the agricultural industry, competitive factors and price changes (principally, sales prices of nitrogen and methanol products and natural gas costs), changes in product mix, changes in the seasonality of demand patterns, changes in weather conditions, changes in agricultural regulations, and other risks detailed in the Factors that Affect Operating Results section of Terra s most recent Form 10-K.

32

### PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

The Company is involved in various claims and legal actions arising in the ordinary course of business, including employee injury claims. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company s consolidated financial position, results of operations or liquidity and the likelihood that a loss contingency will occur in connection with these claims is remote.

### ITEM 1A. RISK FACTORS

There were no significant changes in the Company s risk factors during the first quarter of 2007 as compared to the risk factors identified in the Company s 2006 Form 10-K.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

33

### **Table of Contents**

### **ITEM 5. OTHER INFORMATION**

Company Purchases of Equity Securities

On April 25, 2006, the Board of Directors authorized the Company to repurchase a maximum of 10 percent, or 9,516,817 shares, of its outstanding common stock. The stock buyback program has been and will be conducted on the open market, in private transactions or otherwise at such times prior to June 30, 2008, and at such prices, as determined appropriate by the Company. There were no share repurchases during the first quarter of 2007. During 2006, the Company repurchased 2,675,100 shares at an average price of \$7.03. The remaining number of shares that the Company is authorized to repurchase is 6,841,717 at March 31, 2007. The following table provides information about the 2007 activity related to the share repurchase program.

				Total Number of Shares Purchased	Maximum Number
		Total		as	of
		Number		as	Shares that May Yet
	Month of	of	Average	Part of Publicly	Be
			Price	Announced Plans	Purchased Under
	Share	Shares	Paid	or	the
			per		
	Purchases	Purchased	Share	Programs	Plans or Programs
January 2007			\$	2,675,100	6,841,717
February 2007			\$	2,675,100	6,841,717
March 2007			\$	2,675,100	6,841,717

The calculation of the average price paid per share does not include the effect for any fees, commissions or other costs associated with the repurchase of such shares.

34

### **Table of Contents**

### ITEM 6. EXHIBITS

### (a) Exhibits

Exhibit 4.1	Indenture, dated February 2, 2007, by and among Terra Capital, Inc., Terra Industries Inc.,
	the guarantors named therein and U.S. Bank National Association, as trustee, relating to the
	7% Senior Notes due 2017, filed as Exhibit 4.1 to Terra Industries Inc. s Form 8-K dated
	February 5, 2007, is incorporated herein by reference.

- Exhibit 4.2 Third Supplement to Indenture, dated as of January 29, 2007, by and among Terra Capital, Inc., the guarantors named therein and U.S. Bank National Association, as trustee, with respect to the 12 7/8% Senior Secured Notes due 2008, filed as Exhibit 4.1 to Terra Industries Inc. s Form 8-K dated January 30, 2007, is incorporated herein by reference.
- Exhibit 4.3 Third Supplement to Indenture, dated as of January 29, 2007, by and among Terra Capital, Inc., the guarantors named therein and U.S. Bank National Association, as trustee, with respect to the 11 ½% Second Priority Senior Secured Notes due 2010, filed as Exhibit 4.2 to Terra Industries Inc. s Form 8-K dated January 30, 2007, is incorporated herein by reference.
- Exhibit 10.1 Registration Agreement, dated as of February 2, 2007, by and among Terra Capital, Inc., the guarantors named therein and Citigroup Global Markets Inc., relating to the 7% Senior Notes due 2017, filed as Exhibit 10.1 to Terra Industries Inc. s Form 8-K dated February 5, 2007, is incorporated herein by reference.
- Exhibit 10.2 Purchase Agreement, dated as of January 25, 2007, by and among Terra Capital, Inc., the guarantors named therein and Citigroup Global Markets Inc., relating to the 7% Senior Notes due 2017, filed as Exhibit 10.1 to Terra Industries Inc. s Form 8-K dated January 30, 2007, is incorporated herein by reference.

Exhibit Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act \*31.1 of 2002

Exhibit Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley \*31.2 Act of 2002

Exhibit \*32 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\* filed herewith

35

### **Table of Contents**

### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### TERRA INDUSTRIES INC.

Date: May 1, 2007 /s/ Francis G. Meyer

Francis G. Meyer Senior Vice President and Chief Financial Officer and a duly authorized signatory 36