

EMERSON ELECTRIC CO  
Form 8-K  
November 28, 2001

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

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FORM 8-K

CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15 (D) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event  
reported): November 28, 2001

Emerson Electric Co.

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(Exact Name of Registrant as Specified in Charter)

Missouri

1-278

43-0259330

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(State or Other  
Jurisdiction of  
Incorporation)

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(Commission  
File Number)

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(I.R.S. Employer  
Identification Number)

8000 West Florissant Avenue  
St. Louis, Missouri

63136

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(Address of Principal Executive Offices)

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(Zip Code)

Registrant's telephone number, including area code:

(314) 553-2000

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Item 9. Regulation FD Disclosure.

The following information is furnished pursuant to Regulation FD.

**Emerson GAAP Underlying Orders - 13 Month Summary**  
**(Percent change. Trailing 3-month average versus prior year.)**

|                         | <u>Oct. '00</u> | <u>Nov. '00</u> | <u>Dec. '00</u> | <u>Jan. '01</u> | <u>Feb. '01</u> |
|-------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Industrial Automation   | -5-0            | -5-0            | -5-0            | +0-5            | flat            |
| HVAC                    | flat            | -5-0            | +0-5            | +0-5            | +5              |
| Electronics and Telecom | +>30            | +30             | +25-30          | +10-15          | -5-0            |
| Appliance and Tools     | flat            | -5-0            | -5-0            | -5-0            | -5              |
| Process Control         | +0-5            | +0-5            | +0-5            | +10-15          | +15             |
| Total Emerson           | +5              | +5              | +5-10           | +5-10           | +0-5            |

|                         | <u>Mar. '01</u> | <u>Apr. '01</u> | <u>May '01</u> | <u>Jun. '01</u> | <u>Jul. '01</u> |
|-------------------------|-----------------|-----------------|----------------|-----------------|-----------------|
| Industrial Automation   | -5-0            | -10-5           | -10-5          | -10-5           | -15-10          |
| HVAC                    | -5-0            | -5-0            | -5-0           | -10-5           | -15-10          |
| Electronics and Telecom | ->20            | ->20            | ->20           | ->20            | ->30            |
| Appliance and Tools     | -10-5           | -10-5           | -10-5          | -5              | -10-5           |
| Process Control         | +15-20          | +15-20          | +10-15         | +15-20          | +15-20          |
| Total Emerson           | -10-5           | -10-5           | -10-5          | -15-10          | -20-15          |

|                         | <u>Aug. '01</u> | <u>Sep. '01</u> | <u>Oct. '01</u> |
|-------------------------|-----------------|-----------------|-----------------|
| Industrial Automation   | -15-10          | -15-10          | -10             |
| HVAC                    | -20-15          | -15-10          | -10-5           |
| Electronics and Telecom | ->30            | ->30            | ->30            |
| Appliance and Tools     | -5              | -10-5           | -10-5           |
| Process Control         | +15-20          | +5-10           | +5-10           |
| Total Emerson           | -20-15          | -20-15          | -15             |

**October '01 Order Comments:**

Industrial Automation orders reflect widespread declines in the North American and European industrial goods markets.

HVAC orders reflect weak U.S. and European demand for residential air conditioning and commercial and industrial refrigeration and air conditioning products.

Electronics and Telecom orders continue to reflect the broad weakness in the computing and telecom equipment markets.

Appliance and Tools orders reflect continued weakness in motor and appliance components demand, along with continued soft demand in the tools area.

Process orders reflect strength in the oil and gas and power industries. Geographically, Asia and Latin America continue to be strong.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EMERSON ELECTRIC CO.  
 (Registrant)

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Date: November 28, 2001

By: s/H. M. Smith

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H. M. Smith  
Assistant General Counsel and  
Assistant Secretary