TEXAS INSTRUMENTS INC
Form 10-Q
August 01, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

## x QUARTERLY REPORT UNDER SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2007

- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number 001-03761

TEXAS INSTRUMENTS INCORPORATED
(Exact Name of Registrant as Specified in Its Charter)

## Delaware <br> (State of Incorporation)

75-0289970
(I.R.S. Employer Identification No.)
12500 TI Boulevard, P.O. Box 660199, Dallas,
Texas
(Address of principal executive offices) $\quad$ 75266-0199

Registrant's telephone number, including area code 972-995-3773

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes S No *

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer S
Accelerated filer ${ }^{*}$
Non-accelerated filer *
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes " No S
1,429,085,261

Number of shares of Registrant's common stock outstanding as of June 30, 2007

## PART I - FINANCIAL INFORMATION

## ITEM 1. Financial Statements.

## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES <br> Consolidated Statements of Income (Millions of dollars, except share and per-share amounts)

|  | For Three Months Ended June 30, 20072006 |  |  |  | For Six Months Ended June 30, 2007 <br> 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net revenue | \$ | 3,424 | \$ | 3,697 | \$ | 6,615 | \$ | 7,031 |
| Operating costs and expenses: |  |  |  |  |  |  |  |  |
| Cost of revenue (COR) |  | 1,640 |  | 1,790 |  | 3,194 |  | 3,452 |
| Research and development (R\&D) |  | 551 |  | 536 |  | 1,104 |  | 1,069 |
| Selling, general and administrative (SG\&A) |  | 424 |  | 418 |  | 828 |  | 839 |
| Total |  | 2,615 |  | 2,744 |  | 5,126 |  | 5,360 |
| Profit from operations |  | 809 |  | 953 |  | 1,489 |  | 1,671 |
| Other income (expense) net |  | 56 |  | 86 |  | 95 |  | 135 |
| Income from continuing operations before income taxes |  | 865 |  | 1,039 |  | 1,584 |  | 1,806 |
| Provision for income taxes |  | 251 |  | 300 |  | 454 |  | 524 |
| Income from continuing operations |  | 614 |  | 739 |  | 1,130 |  | 1,282 |
| Income (loss) from discontinued operations, net of income taxes |  | (4) |  | 1,648 |  | (4) |  | 1,690 |
| Net income | \$ | 610 | \$ | 2,387 | \$ | 1,126 | \$ | 2,972 |
| Basic earnings per common share: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | . 43 | \$ | . 48 | \$ | . 79 | \$ | . 82 |
| Net income | \$ | . 42 | \$ | 1.54 | \$ | . 78 | \$ | 1.89 |
| Diluted earnings per common share: |  |  |  |  |  |  |  |  |
| Income from continuing operations | \$ | . 42 | \$ | . 47 | \$ | . 77 | \$ | . 80 |
| Net income | \$ | . 42 | \$ | 1.50 | \$ | . 77 | \$ | 1.85 |
| Average shares outstanding (millions): |  |  |  |  |  |  |  |  |
| Basic |  | 1,437 |  | 1,553 |  | 1,439 |  | 1,569 |
| Diluted |  | 1,469 |  | 1,586 |  | 1,469 |  | 1,602 |
| Cash dividends declared per share of common stock | \$ | . 08 | \$ | . 03 | \$ | . 12 | \$ | . 06 |

## See accompanying notes.

## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES

Consolidated Statements of Comprehensive Income (Millions of dollars)


## See accompanying notes.

3

## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES <br> Consolidated Balance Sheets <br> (Millions of dollars, except share amounts)



| Paid-in capital | $\mathbf{7 6 1}$ | 885 |
| :--- | ---: | ---: |
| Retained earnings | $\mathbf{1 8 , 5 1 1}$ | 17,529 |
| Less treasury common stock at cost: Shares: 2007 - 310,382,046; 2006 - | $\mathbf{( 9 , 2 3 3 )}$ | $(8,430)$ |
| $289,078,450$ |  | $\mathbf{( 2 8 4 )}$ |
| Accumulated other comprehensive income (loss), net of tax | $\mathbf{1 1 , 4 9 4}$ | 11,360 |
| Total stockholders' equity | $\mathbf{1 4 , 0 2 0}$ | $\$$ |
| Total liabilities and stockholders' equity |  | 13,930 |

## See accompanying notes.

4

## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

(Millions of dollars)

|  | For Six Months Ended June 30, 20072006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 1,126 | \$ | 2,972 |
| Adjustments to reconcile net income to cash provided by operating activities of continuing operations: |  |  |  |  |
| (Income) loss from discontinued operations |  | 4 |  | $(1,690)$ |
| Depreciation |  | 508 |  | 537 |
| Stock-based compensation |  | 146 |  | 175 |
| Amortization of capitalized software |  | 49 |  | 59 |
| Amortization of acquisition-related intangibles |  | 28 |  | 31 |
| Deferred income taxes |  | (6) |  | (77) |
| Increase (decrease) from changes in: |  |  |  |  |
| Accounts receivable |  | (127) |  | (282) |
| Inventories |  | 13 |  | (146) |
| Prepaid expenses and other current assets |  | (37) |  | (85) |
| Accounts payable and accrued expenses |  | (57) |  | 23 |
| Income taxes payable |  | (133) |  | (183) |
| Accrued profit sharing and retirement |  | (64) |  | (43) |
| Change in funded status of retirement plans and accrued retirement costs |  | 1 |  | (51) |
| Other |  | 1 |  | (51) |
| Net cash provided by operating activities of continuing operations |  | 1,452 |  | 1,189 |
| Cash flows from investing activities: |  |  |  |  |
| Additions to property, plant and equipment |  | (353) |  | (782) |
| Proceeds from sales of assets |  | -- |  | 2,986 |
| Purchases of cash investments |  | $(2,325)$ |  | $(4,216)$ |
| Sales and maturities of cash investments |  | 2,540 |  | 4,324 |
| Purchases of equity investments |  | (11) |  | (22) |
| Sales of equity and other long-term investments |  | 5 |  | 9 |
| Acquisitions, net of cash acquired |  | (27) |  | (205) |
| Net cash provided by (used in) investing activities of continuing operations |  | (171) |  | 2,094 |
|  |  |  |  |  |
| Cash flows from financing activities: |  |  |  |  |
| Payments on loans and long-term debt |  | (43) |  | (586) |
| Dividends paid |  | (173) |  | (95) |
| Sales and other common stock transactions |  | 528 |  | 279 |
| Excess tax benefit from stock option exercises |  | 90 |  | 64 |
| Stock repurchases |  | $(1,599)$ |  | $(2,477)$ |
| Net cash used in financing activities of continuing operations |  | $(1,197)$ |  | $(2,815)$ |
| Cash flows from discontinued operations: |  |  |  |  |
| Operating Activities |  | -- |  | 7 |
| Investing Activities |  | -- |  | (16) |
| Net cash used in discontinued operations |  | -- |  | (9) |


| Effect of exchange rate changes on cash | $\mathbf{( 1 )}$ | 5 |  |
| :--- | ---: | ---: | ---: |
| Net increase in cash and cash equivalents | $\mathbf{8 3}$ | 464 |  |
| Cash and cash equivalents, January 1 | $\mathbf{1 , 1 8 3}$ | 1,214 |  |
| Cash and cash equivalents, June 30 | $\$$ | $\mathbf{1 , 2 6 6}$ | $\$$ |

## See accompanying notes.

## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES Notes to Financial Statements

1. Description of Business and Significant Accounting Policies and Practices. Texas Instruments (TI) makes, markets and sells high-technology components; more than 50,000 customers all over the world buy our products.

Acquisitions - In January 2006, we acquired 100 percent of the equity of Chipcon Group ASA (Chipcon), a leading company in the design of short-range, low-power wireless radio frequency semiconductors, based in Oslo, Norway, for $\$ 177$ million in cash, net of cash acquired. The acquisition was accounted for as a purchase business combination and the results of operations of this business have been included in the Semiconductor segment of our consolidated statements of income from the date of acquisition. We also made an acquisition in the second quarter of 2006, which was not material, that was integrated into the Semiconductor business segment.

In the first quarter of 2007, we also made an asset acquisition, which was not material, that was integrated into the Semiconductor business segment.

Dispositions - In January 2006, we entered into a definitive agreement to sell substantially all of the Sensors \& Controls segment to an affiliate of Bain Capital, LLC, a global private equity investment firm, for $\$ 3$ billion in cash. The sale was completed on April 27, 2006. The operations and cash flows of the former Sensors \& Controls business have been eliminated from our ongoing operations, and we have no significant continuing involvement in the operations of the sold business. Beginning in the first quarter of 2006, the former Sensors \& Controls business was presented as a discontinued operation (see Note 2 for detailed information on discontinued operations).

Change in Capitalization - On April 2, 2007, we retired $\$ 43$ million of $8.75 \%$ notes at maturity. During the second quarter of 2006, our Japan subsidiary prepaid $\$ 275$ million of variable-rate bank notes.

Basis of Presentation - The consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (US GAAP) and, except for the adoption of a change in accounting for income tax uncertainties, on the same basis as the audited financial statements included in our annual report on Form $10-\mathrm{K}$ for the year ended December 31, 2006. The consolidated statements of income, statements of comprehensive income and statements of cash flows for the periods ended June 30, 2007 and 2006, and the balance sheet as of June 30, 2007, are not audited but reflect all adjustments that are of a normal recurring nature and are necessary for a fair statement of the results of the periods shown. The consolidated balance sheet as of December 31, 2006, presented herein is derived from the audited consolidated balance sheet presented in our annual report on Form $10-\mathrm{K}$ at that date. Certain amounts in the prior periods' financial statements have been reclassified to conform to the current period presentation. Certain information and note disclosures normally included in annual consolidated financial statements have been omitted pursuant to the rules and regulations of the U.S. Securities and Exchange Commission (SEC). Because the consolidated interim financial statements do not include all of the information and notes required by US GAAP for a complete set of financial statements, they should be read in conjunction with the audited consolidated financial statements and notes included in our annual report on Form 10-K for the year ended December 31, 2006. The results for the six-month period are not necessarily indicative of a full year's results.

The consolidated financial statements include the accounts of all subsidiaries. All intercompany balances and transactions have been eliminated in consolidation. All dollar amounts in the financial statements and tables in the notes, except share and per-share amounts, are stated in millions of U.S. dollars unless otherwise indicated.

Changes in Accounting Standards - In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation (FIN) No. 48, "Accounting for Uncertainty in Income Taxes--An Interpretation of FASB Statement No. 109." We adopted the provisions of FIN 48 effective January 1, 2007 (see Note 8).

In February 2007, the FASB issued Statement of Financial Accounting Standards (SFAS) No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities--Including an Amendment of FASB Statement No. 115." SFAS 159 permits companies to choose to measure at fair value many financial instruments and certain other items that are not currently required to be measured at fair value. Entities choosing the fair value option would be required to recognize subsequent changes in the fair value of those instruments and other items directly in earnings. This standard also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. SFAS 159 is effective beginning the first fiscal year that begins after November 15, 2007. We have evaluated the potential impact of this standard and anticipate it will have no material impact on our financial position and results of operations.

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In June 2007, the FASB ratified Emerging Issues Task Force (EITF) Issue No. 06-11, "Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards." EITF 06-11 provides for the recognition and classification of deferred taxes associated with dividends or dividend equivalents on nonvested equity shares or nonvested equity share units (including restricted stock units (RSUs)) that are paid to employees and charged to retained earnings. This issue is effective for annual periods beginning after September 15, 2007. Also in June 2007, the EITF ratified EITF Issue No. 07-3, "Accounting for Advance Payments for Goods or Services to Be Used in Future Research and Development Activities." EITF 07-3 provides that nonrefundable advance payments made for goods or services to be used in future research and development activities should be deferred and capitalized until such time as the related goods or services are delivered or are performed, at which point the amounts would be recognized as an expense. This issue is effective for fiscal years beginning after December 15, 2007. We are currently evaluating the potential impact these standards may have on our financial position and results of operations, but do not believe the impact will be material.

Also in June 2007, the American Institute of Certified Public Accountants (AICPA) issued Statement of Position (SOP) No. 07-1, "Clarification of the Scope of the Audit and Accounting Guide "Investment Companies" and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies." This SOP provides guidance for determining whether an entity is an investment company and also addresses when the specialized industry accounting principles of an investment company should be used by a parent company in consolidation or by an investor that applies the equity method of accounting to its investment in the entity. This SOP is effective for fiscal years beginning on or after December 15, 2007. We have evaluated the potential impact of this standard and anticipate it will have no material impact on our financial position and results of operations.
2. Discontinued Operations. On January 9, 2006, we announced a definitive agreement to sell substantially all of the Sensors \& Controls segment to an affiliate of Bain Capital, LLC, for $\$ 3$ billion in cash. The sale was completed on April 27, 2006. The former Sensors \& Controls business acquired by Bain Capital, LLC was renamed Sensata Technologies, Inc. (Sensata).

The results of operations of the former Sensors \& Controls business are presented as discontinued operations. The following summarizes results from the discontinued operations of the former Sensors \& Controls business for the periods ended June 30, 2007 and 2006, included in the consolidated statements of income.

|  | For Three Months Ended June 30, |  |  |  |  | For Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007 |  | 2006 |  | 2007 |  | 2006 |
| Net revenue | \$ | -- | \$ | 81 | \$ | -- | \$ | 375 |
| Operating costs and expenses |  | (4) |  | 84 |  | (4) |  | 313 |
| Income (loss) from discontinued operations, before income taxes |  | (4) |  | (3) |  | (4) |  | 62 |
| Provision for income taxes |  | -- |  | -- |  | -- |  | 23 |
| Income (loss) from discontinued operations, net of tax |  | (4) |  | 44 |  | (4) |  | 39 |
| Gain on sale of discontinued operations |  | -- |  | 2,550 |  | -- |  | 2,550 |
| Provision for income taxes |  | -- |  | 899 |  | -- |  | 899 |
| Gain on sale of discontinued operations, net of tax |  | -- |  | 1,651 |  | -- |  | 1,651 |
| Total income (loss) from discontinued operations | \$ | (4) | \$ | 1,648 | \$ | (4) | \$ | 1690 |

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Income from discontinued operations
per common share:

| Basic | $\$$ | -- | $\$$ | 1.06 | $\$$ | -- | $\$$ | 1.08 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | -- | $\$$ | 1.04 | $\$$ | -- | $\$$ | 1.05 |

Earnings per share amounts from continuing and discontinued operations may not add to net income per share due to rounding.

7
3. Earnings per share. Computation of earnings per common share (EPS) for income from continuing operations, and a reconciliation between the basic and diluted basis, for the periods ended June 30, are as follows:

|  | For Three Months Ended June 30, 2007 |  |  |  |  | For Three Months Ended June 30, 2006 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic EPS | \$ | 614 | 1,437 | \$ | . 43 | \$ | 739 | 1,553 | \$ | 48 |
| Dilutives: |  |  |  |  |  |  |  |  |  |  |
| Stock-based compensation plans |  | -- | 32 |  |  |  | -- | 33 |  |  |
| Diluted EPS | \$ | 614 | 1,469 | \$ | . 42 | \$ | 739 | 1,586 | \$ | 47 |
|  | For Six Months Ended June 30, 2007 Income Shares EPS |  |  |  |  | $\begin{array}{lll}\text { For Six Months Ended June 30, } 2006 \\ \text { Income } & \text { Shares } & \text { EPS }\end{array}$ |  |  |  |  |
| Basic EPS | \$ | 1,130 | 1,439 | \$ | . 79 | \$ | 1,282 | 1,569 | \$ | . 82 |
| Dilutives: |  |  |  |  |  |  |  |  |  |  |
| Stock-based compensation plans |  | -- | 30 |  |  |  | -- | 33 |  |  |
| Diluted EPS | \$ | 1,130 | 1,469 | \$ | . 77 |  | 1,282 | 1,602 |  | . 80 |

4. Stock-based Compensation. We have several stock-based employee compensation plans, which are more fully described in Note 9 in our 2006 annual report on Form 10-K.

The amounts of stock-based compensation expense recognized in the periods presented are as follows:

|  | For Three Months Ended June 30, |  |  |  | For Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Stock-based compensation expense recognized: |  |  |  |  |  |  |  |  |
| COR | \$ | 13 | \$ | 16 | \$ | 28 | \$ | 34 |
| R\&D |  | 21 |  | 25 |  | 43 |  | 53 |
| SG\&A |  | 35 |  | 43 | \$ | 75 | \$ | 88 |
| Total | \$ | 69 | \$ | 84 | \$ | 146 | \$ | 175 |

The amounts above include the impact of recognizing compensation expense related to RSUs, nonqualified stock options and stock options offered under the employee stock purchase plan. Stock-based compensation expense has not been allocated to the various segments, but is reflected in Corporate.

8
5. Post-employment Benefit Plans. Components of net periodic employee benefit cost are as follows:

| For Three Months Ended June 30, | U.S. Defined Benefit |  |  |  | U.S. Retiree Health Care |  |  |  | Non-U.S. Defined Benefit |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Service cost | \$ | 6 | \$ | 6 | \$ | 1 | \$ | 1 | \$ | 10 | \$ | 11 |
| Interest cost |  | 11 |  | 12 |  | 6 |  | 6 |  | 13 |  | 11 |
| Expected return on assets |  | (12) |  | (12) |  | (7) |  | (5) |  | (18) |  | (16) |
| Amortization of prior service cost |  | -- |  | -- |  | 1 |  | 1 |  | (1) |  | (1) |
| Recognized net actuarial loss |  | 6 |  | 6 |  | 2 |  | 1 |  | 2 |  | 4 |
| Net periodic benefit cost | \$ | 11 |  | 12 | \$ | 3 | \$ | 4 | \$ | 6 | \$ | 9 |


| For Six Months Ended June 30, | U.S. Defined Benefit |  |  |  | U.S. Retiree Health Care |  |  |  | Non-U.S. Defined Benefit |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Service cost | \$ | 13 | \$ | 13 | \$ | 2 | \$ | 2 | \$ | 20 | \$ | 21 |
| Interest cost |  | 21 |  | 22 |  | 12 |  | 12 |  | 25 |  | 23 |
| Expected return on assets |  | (24) |  | (24) |  | (13) |  | (10) |  | (36) |  | (33) |
| Amortization of prior service cost |  | -- |  | -- |  | 1 |  | 1 |  | (1) |  | (2) |
| Recognized net actuarial loss |  | 11 |  | 11 |  | 4 |  | 3 |  | 5 |  | 9 |
| Net periodic benefit cost | \$ | 21 | \$ | 22 | \$ | 6 | \$ | 8 | \$ | 13 | \$ | 18 |

6. Segment Data. We have two reportable operating segments: Semiconductor and Education Technology.

Segment information for continuing operations follows:

| Business Segment Net Revenues | For Three Months Ended June 30, 20072006 |  |  |  | For Six Months Ended June 30, 2007 2006 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Semiconductor* | \$ | 3,257 | \$ | 3,505 | \$ | 6,372 | \$ | 6,766 |
| Education Technology |  | 167 |  | 192 |  | 243 |  | 265 |
| Total net revenues | \$ | 3,424 | \$ | 3,697 | \$ | 6,615 | \$ | 7,031 |


| Business Segment Profit (Loss) | For Three Months Ended June 30, |  |  |  | $\begin{gathered} \text { For Six Months Ended June 30, } \\ 2007 \end{gathered}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Semiconductor* | \$ | 905 | \$ | 1,032 | \$ | 1,735 | \$ | 1,915 |
| Education Technology |  | 74 |  | 84 |  | 89 |  | 98 |
| Corporate |  | (170) |  | (163) |  | (335) |  | (342) |
| Profit from operations | \$ | 809 | \$ | 953 | \$ | 1,489 | \$ | 1,671 |

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7. Restructuring Actions. On January 22, 2007, we announced a plan to change the way we develop advanced digital manufacturing process technology. Instead of separately creating our own core process technology, we will work collaboratively with our foundry partners to specify and drive the next generations of digital process technology. Additionally, we will stop production at an older digital factory and move its manufacturing equipment into several of our analog factories to support greater analog output.

These actions will take place throughout 2007, and when complete are expected to reduce annualized costs by about $\$ 200$ million. About 500 jobs are expected to be eliminated by year end. In total, we will take restructuring charges of approximately $\$ 55$ million.

Income for the second quarter of 2007 includes a charge of $\$ 17$ million related to these actions, and is primarily due to severance and benefit costs of $\$ 11$ million and acceleration of depreciation on the facilities' assets over the remaining service lives of $\$ 6$ million. For the six months ending June 30, 2007, income includes a charge of $\$ 31$ million, and is primarily due to severance and benefit costs of $\$ 21$ million and acceleration of depreciation of $\$ 10$ million.

Of the total restructuring charges for the period, $\$ 11$ million ( $\$ 20$ million for the six months) is included in cost of revenue and $\$ 6$ million ( $\$ 11$ million for the six months) is included in research and development expense, and are reflected in Corporate.

As of June 30, 2007, $\$ 3$ million has been settled and paid to terminated employees for severance and benefits.
8. Income Taxes. Federal income taxes for the interim periods presented have been included in the accompanying financial statements on the basis of an estimated annual rate. As of June 30, 2007, the estimated annual effective tax rate for 2007 is about 28 percent. The effective annual tax rate for 2007 differs from the 35 percent statutory corporate tax rate due to the effects of non-U.S. tax rates, the federal research tax credit and the deduction for U.S. manufacturing.

Uncertain Tax positions - We adopted the provisions of FIN 48 effective January 1, 2007.
Through December 31, 2006, in accordance with prior standards, we assessed the ultimate resolution of uncertain tax matters as they arose and established reserves for tax contingencies when we believed an unfavorable outcome was probable and the liability could be reasonably estimated.

As of December 31, 2006, we had tax reserves of $\$ 178$ million and offsets of $\$ 76$ million to certain of these tax reserves. These offsets were expected to be realized primarily through procedures for relief from double taxation under applicable tax treaties with foreign tax jurisdictions or through the reduction of future tax liabilities. The net amount of the reserves and offsets was recorded primarily as a reduction of non-current deferred tax assets.

FIN 48 differs from the prior standards in that it requires companies to determine that it is "more likely than not" that a tax position will be sustained by the appropriate taxing authorities before any benefit can be recorded in the financial statements. As a result, we reduced the tax reserves by $\$ 20$ million, from $\$ 178$ million to $\$ 158$ million. In addition, FIN 48 requires that liabilities for uncertain tax positions be recorded as a separate liability. Therefore, we reclassified the resulting $\$ 158$ million liability for uncertain tax positions from deferred tax assets to deferred credits and other liabilities.

As a result of the reduction in the liability for uncertain tax positions, we recorded a $\$ 9$ million decrease in the amount of accrued interest expense. Our policy continues to be to recognize accrued interest related to uncertain tax positions and penalties as components of other income (expense) net.

The decrease in tax reserves and the decrease in accrued interest expense both resulted in an increase to the January 1 , 2007, balance of retained earnings, as required by the adoption of FIN 48.

Of the $\$ 158$ million liability for uncertain tax positions as of January 1, 2007, $\$ 139$ million represents tax positions that, if recognized, would impact the effective tax rate. If these tax positions were recognized, $\$ 58$ million of the $\$ 76$ million deferred tax assets primarily relating to the procedures for relief from double taxation (as described above) would also be recognized.

10

The statute of limitations remains open for U.S. Federal tax returns for 1999 and following years. Our returns for the years 2000 through 2002 are the subject of an appeals proceeding and our returns for the years 2003 through 2004 are currently under audit. It is reasonably possible that both the appeals proceeding and the audit will be completed within the next twelve months. Although we are unable to estimate the range of any reasonably possible increase or decrease in uncertain tax positions from the eventual outcome of these matters, we do not anticipate it will result in a material change to our financial position or results of operations.

In foreign jurisdictions, the years open to audit represent the years still subject to the statute of limitations. Years still open to audit by foreign tax authorities in major jurisdictions include Germany (2001 onward), France (2003 onward), Japan (2000 onward) and Taiwan (2002 onward).

During the six months ended June 30, 2007, there have been no material changes in the liability for uncertain tax positions.
9. Contingencies. We routinely sell products with a limited intellectual property indemnification included in the terms of sale. Historically, we have had only minimal and infrequent losses associated with these indemnities. Consequently, any future liabilities brought about by the intellectual property indemnities cannot reasonably be estimated or accrued.

We accrue for known product-related claims if a loss is probable and can be reasonably estimated. During the periods presented, there have been no material accruals or payments regarding product warranty or product liability, and historically we have experienced a low rate of payments on product claims. Consistent with general industry practice, we enter into formal contracts with certain customers in which the parties define warranty remedies. Typically, our warranty for semiconductor products covers three years, an obligation to repair, replace or refund, and a maximum payment obligation tied to the price paid for our products. In some cases, product claims may be disproportionate to the price of our products.

We are subject to various other legal and administrative proceedings. Although it is not possible to predict the outcome of these matters, we believe that the results of these proceedings will not have a material adverse effect upon our financial condition, results of operations or liquidity.

Discontinued Operation Indemnity - In connection with the sale of the former Sensors \& Controls business, we have agreed to indemnify Sensata for certain specified litigation matters, as well as other liabilities, including environmental liabilities. Our indemnification obligations with respect to breaches of representations and warranties and the specified litigation matters are, generally, subject to a total deductible of $\$ 30$ million and our maximum potential exposure is limited to $\$ 300$ million. As of June 30, 2007, there were no significant liabilities recorded under these indemnification obligations.
10. Subsequent Event. The previously announced sale of our broadband DSL customer-premises equipment semiconductor product line to Infineon Technologies AG closed on July 31, 2007.

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following should be read in conjunction with the Financial Statements and the related Notes that appear elsewhere in this document. All dollar amounts in the tables in this discussion are stated in millions of U.S. dollars, except per-share amounts. All amounts in this discussion reference continuing operations unless otherwise noted.

## Overview

Texas Instruments makes, markets and sells high-technology components; more than 50,000 customers all over the world buy our products. We have two segments: Semiconductor and Education Technology. Semiconductor is by far the larger of these segments. It accounted for 96 percent of our revenue in 2006, and historically it averages a higher growth rate than Education Technology, although the semiconductor market is characterized by wide swings in growth rates from year to year. We were the world's third-largest semiconductor company in 2006 as measured by revenue, according to iSuppli Corporation, an industry analyst.

In our Semiconductor segment, we focus primarily on technologies that make it possible for a variety of consumer and industrial electronic equipment to process both analog and digital signals in real time. These technologies are known as analog semiconductors and digital signal processors, or DSPs, and together they account for about three-fourths of our Semiconductor revenue. Almost all of today's electronic equipment requires some form of analog or digital signal processing.

Analog semiconductors process "real world" inputs, such as sound, temperature, pressure and visual images, conditioning them, amplifying them and converting them into digital signals. They also assist in the management of power distribution and consumption, aspects critical to today's portable electronic devices. Generally, analog products require less capital-intensive factories to manufacture than digital products.

Our analog semiconductors consist of custom products and standard products. Custom products are designed for specific applications for specific customers. Standard products include application-specific standard products (designed for a specific application and usable by multiple customers) and high-performance standard catalog products (usable in multiple applications by multiple customers). These standard products are characterized by differentiated features and specifications, as well as relatively high gross margins. Standard analog products tend to have long life spans. Many custom and standard products are proprietary and difficult for competitors to imitate. Analog products also include commodity products, which are sold in high volume and into a broad range of applications, and generally are differentiated by price and availability. We are the world's largest supplier of analog semiconductors.

DSPs use complex algorithms and compression techniques to alter and improve a data stream. These products are ideal for applications that require precise, real-time processing of real-world signals that have been converted into digital form. Their power efficiency is important for battery-powered devices.

Our DSP portfolio includes custom, application-specific and standard products. Custom products are designed for specific customers with very high volumes in established markets. Application-specific products are implementations crafted for specific applications like wireless infrastructure, VoIP (Voice over Internet Protocol) gateways, digital still cameras and residential gateways, to name a few. Our standard DSP products are sold into a broad range of applications and seed the next generation of signal-processing innovation. We are the world's largest supplier of DSPs.

We expect that our inventory levels generally will increase from historical levels in order to meet the requirements of our customers. For example, the analog market consists of a very broad base of customers that order relatively small quantities of many different analog products. These customers typically expect very short order lead times, requiring
us to maintain more on-hand inventory. Also, analog suppliers typically hold a broader range of inventory in order to serve their customers, while manufacturing in efficient quantities. Analog products will be a growing portion of our inventory as our analog business continues to grow and broaden its product portfolio. Additionally, our large customers are moving increasingly toward a business model that requires us to maintain inventory on a consignment basis on their behalf.

We own and operate semiconductor manufacturing sites in the Americas, Japan, Europe and Asia. Our facilities require substantial investment to construct and are largely fixed-cost assets once in operation. Because we own most of our manufacturing capacity, a significant portion of our operating costs is fixed. In general, these costs do not decline with reductions in customer demand or our utilization of our manufacturing capacity, and can adversely affect profit margins as a result. Conversely, as product demand rises and factory utilization increases, the fixed costs are spread over increased output, which should improve profit margins.
12

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We manufacture most of our analog products in our own factories. To supplement our manufacturing capacity, especially for digital products, we outsource a portion of our product manufacturing to outside suppliers (foundries and assembly/test subcontractors), which reduces both the amount of capital expenditures and subsequent depreciation required to meet customer demands and fluctuations in profit margins. Outside foundries provided about 50 percent of our total wafers for advanced digital products in 2006. (A wafer is a thin slice of silicon on which an array of semiconductor devices has been fabricated.)

The semiconductor market is characterized by constant and typically incremental innovation in product design and manufacturing technologies. We make significant investments in research and development (R\&D). Typically, products resulting from our $\mathrm{R} \& \mathrm{D}$ investments in the current period do not contribute materially to revenue in that period, but should benefit us in future years. In general, new semiconductor products are shipped in limited quantities initially and will then ramp into high volumes over time. Prices and manufacturing costs tend to decline over time.

We strive to keep improving performance. One example of that effort is by changing how we develop advanced digital manufacturing process technology. Instead of separately creating our own process technology, we work collaboratively with our foundry suppliers to specify and drive the next generations of digital process technology, and will continue making products on these processes in our world-class factories. We expect that our 32 -nanometer manufacturing process will be the first process technology developed entirely through this new collaboration. This is a natural extension of our existing relationships with foundries that will increase our R\&D efficiency and our capital efficiency while maintaining our responsiveness to customers. Also, in 2007 we will stop production at an older digital factory and move its manufacturing equipment into several of our analog factories to support greater analog output.

These changes are being made throughout 2007 and, when complete, are expected to reduce costs by about $\$ 200$ million annually. As a result of these changes, about 500 jobs are expected to be reduced by year end. In total, we expect to incur restructuring charges of approximately $\$ 55$ million. These restructuring charges were $\$ 17$ million in the second quarter and $\$ 31$ million year-to-date (see Note 7 to the Financial Statements for additional information).

Our Education Technology segment is a leading supplier of graphing handheld calculators. It also provides our customers with business and scientific calculators and a wide range of advanced classroom tools and professional development that enables students and teachers to explore math and science interactively. Our products are marketed primarily through retailers and to schools through instructional dealers. Education Technology experiences its strongest results in the second and third quarters in preparation for the back-to-school season. This business segment represented 4 percent of our revenue in 2006. Prices of Education Technology products tend to be stable.

We operate in a number of tax jurisdictions and are subject to several types of taxes including those based on income, capital, property and payroll, and sales and other transactional taxes. The timing of the final determination of our tax liabilities varies among these jurisdictions and their taxing authorities. As a result, during any particular reporting period, we might reflect (in either income before income taxes, the provision for income taxes, or both) one or more tax refunds or assessments, or changes to tax liabilities, involving one or more taxing authorities (see Notes 1 and 8 to the Financial Statements for a discussion of the effects of adopting Financial Accounting Standards Board (FASB) Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109").

## Discontinued Operations

In January 2006, we entered into a definitive agreement to sell substantially all of the former Sensors \& Controls segment to an affiliate of Bain Capital, LLC for $\$ 3$ billion in cash (see Note 2 to the Financial Statements for additional information). The sale was completed on April 27, 2006. The former Sensors \& Controls business acquired by Bain Capital, LLC was renamed Sensata Technologies, Inc. (Sensata).

## Second-Ouarter 2007 Results

Revenue was $\$ 3.42$ billion for the second quarter of 2007. Revenue increased 7 percent compared with the prior quarter as demand for our semiconductor products began to rebound following an inventory correction in the semiconductor market. Growth also benefited from a seasonal increase in demand for our graphing calculator products. Revenue decreased 7 percent compared with the year-ago quarter primarily due to lower demand across a broad range of products, and to a lesser extent, a royalty settlement in the year-ago quarter of $\$ 70$ million.

13

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Earnings per share (EPS) were $\$ 0.42$. This was a $\$ 0.07$, or 20 percent, increase from the prior quarter and a $\$ 0.05$ decrease from the year-ago quarter. In the year-ago quarter, financial results included EPS benefits of $\$ 0.03$ from a sales tax refund and $\$ 0.02$ associated with a favorable royalty settlement, both of which are discussed in more detail below under Details of Financial Results.

Our attention to customers and growing focus on analog continue to help us deliver stronger financial results. Moreover, we see even greater opportunities ahead as the market regains momentum. With our broad product portfolio, spanning both analog and digital signal processing technologies, we are in a unique position to support customers working on hundreds of electronics applications across the globe. We also see potential to expand our margins, and we recently raised our profitability goals to 55 percent gross margin and 30 percent operating margin. We expect to meet these goals within the next few years.

## TEXAS INSTRUMENTS INCORPORATED AND SUBSIDIARIES <br> Consolidated Statements of Income (Millions of dollars, except share and per-share amounts)

|  | For Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 30, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { Mar. 31, } \\ 2007 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ |  |
| Net revenue | \$ | 3,424 | \$ | 3,191 | \$ | 3,697 |
| Cost of revenue (COR) |  | 1,640 |  | 1,554 |  | 1,790 |
| Gross profit |  | 1,784 |  | 1,637 |  | 1,907 |
| Research and development (R\&D) |  | 551 |  | 552 |  | 536 |
| Selling, general and administrative (SG\&A) |  | 424 |  | 405 |  | 418 |
| Total operating costs and expenses |  | 2,615 |  | 2,511 |  | 2,744 |
| Profit from operations |  | 809 |  | 680 |  | 953 |
| Other income (expense) net |  | 56 |  | 39 |  | 86 |
| Income from continuing operations before income taxes |  | 865 |  | 719 |  | 1,039 |
| Provision for income taxes |  | 251 |  | 203 |  | 300 |
| Income from continuing operations |  | 614 |  | 516 |  | 739 |
| Income (loss) from discontinued operations, net of income taxes |  | (4) |  | -- |  | 1,648 |
| Net income | \$ | 610 | \$ | 516 | \$ | 2,387 |
| Basic earnings per common share: |  |  |  |  |  |  |
| Income from continuing operations | \$ | . 43 | \$ | . 36 | \$ | . 48 |
| Net income | \$ | . 42 | \$ | . 36 | \$ | 1.54 |
| Diluted earnings per common share: |  |  |  |  |  |  |
| Income from continuing operations | \$ | . 42 | \$ | . 35 | \$ | . 47 |
| Net income | \$ | . 42 | \$ | . 35 | \$ | 1.50 |
| Average shares outstanding (millions): |  |  |  |  |  |  |
| Basic |  | 1,437 |  | 1,442 |  | 1,553 |
| Diluted |  | 1,469 |  | 1,470 |  | 1,586 |
| Cash dividends declared per share of common stock | \$ | . 08 | \$ | . 04 | \$ | . 03 |

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| Gross profit | $\mathbf{5 2 . 1 \%}$ | $51.3 \%$ | $51.6 \%$ |
| :--- | :--- | :--- | :--- |
| R\&D | $\mathbf{1 6 . 1 \%}$ | $17.3 \%$ | $14.5 \%$ |
| SG\&A | $\mathbf{1 2 . 4 \%}$ | $12.7 \%$ | $11.3 \%$ |
| Operating profit | $\mathbf{2 3 . 6 \%}$ | $21.3 \%$ | $25.8 \%$ |

14

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## Details of Financial Results

Gross profit for the second quarter was $\$ 1.78$ billion. This was an increase of $\$ 147$ million from the prior quarter due to higher revenue and a decrease of $\$ 123$ million from the year-ago quarter due to the combination of the royalty settlement and the sales tax refund in the year-ago quarter, and to a lesser extent, lower revenue. As a percentage of revenue, gross profit for the second quarter improved 80 basis points to a record 52.1 percent compared with 51.3 percent for the prior quarter and 51.6 percent for the year-ago quarter.

As previously mentioned, in the second quarter of 2006 we received a royalty settlement and net sales tax refund. The royalty settlement was included in Semiconductor revenue. The net sales tax refund was due to the settlement of an audit of Texas sales taxes paid on various purchases over a nine-year period.

The royalty settlement and sales tax refund benefit included in our second-quarter 2006 results are detailed as follows (all items are in the Semiconductor segment results except the $\$ 20$ million in other income (expense) net (OI\&E), which is in Corporate):

|  | Royalty <br> Settlement |  | Sales Tax <br> Refund |  |
| :--- | :---: | :---: | :---: | :---: |
| Orders | $\$$ | 70 | $\$$ |  |
| Net revenue |  | -- |  |  |
| Cost of revenue | 70 | -- |  |  |
| Gross profit | 10 | $(31)$ |  |  |
| R\&D | 60 | 31 |  |  |
| SG\&A | -- | $(21)$ |  |  |
| Profit from operations | -- | $(5)$ |  |  |
| OI\&E | 60 | 57 |  |  |
| Income from continuing operations before income taxes | -- | 20 |  |  |
|  |  | 60 | 77 |  |

R\&D expense for the second quarter of 2007 was $\$ 551$ million. This was about even with the prior quarter and an increase of $\$ 15$ million from the year-ago quarter due to the favorable impact of the sales tax refund a year ago.

SG\&A expense for the second quarter was $\$ 424$ million. This was an increase of $\$ 19$ million from the prior quarter due to higher compensation-related expenses and, to a lesser extent, seasonally higher marketing expenses for graphing calculators. SG\&A expense was about even with the year-ago quarter.

Operating profit for the second quarter was $\$ 809$ million, or 23.6 percent of revenue. This was an increase of $\$ 129$ million from the prior quarter due to higher gross profit in both of our segments. Operating margin grew by 230 basis points sequentially, as we kept operating expense growth below the level of revenue growth. Compared with the year-ago quarter, operating profit decreased $\$ 144$ million from the year-ago quarter primarily due to the combination of the royalty settlement and the sales tax refund in the year-ago quarter.

OI\&E was $\$ 56$ million. Other income increased $\$ 16$ million from the prior quarter primarily due to the impairment of an investment in the prior quarter. Other income declined $\$ 32$ million from a year ago due about equally to the benefit associated with the sales tax refund in the year-ago quarter and lower interest income. Additionally, with the retirement of our remaining debt in April of this year, interest expense in the quarter was zero. It was $\$ 1$ million in the prior quarter and $\$ 2$ million in the year-ago quarter.

As of June 30, 2007, the effective annual tax rate for continuing operations in 2007 is expected to be about 28 percent (see Note 8 to the Financial Statements for additional information).

Quarterly income taxes are calculated using an estimate of the effective tax rate for the full year. The tax provision for continuing operations for the second quarter was $\$ 251$ million, compared with $\$ 203$ million in the prior quarter and $\$ 300$ million in the year-ago quarter. The increase in the tax provision from the prior quarter is due to an increase in income before income taxes. Compared with the year-ago quarter, the tax provision decreased due to lower income before income taxes.

Income from continuing operations for the second quarter was $\$ 614$ million, or $\$ 0.42$ per share, compared with $\$ 516$ million, or $\$ 0.35$ per share, for the prior quarter and $\$ 739$ million, or $\$ 0.47$ per share, for the year-ago quarter. The year-ago quarter included a $\$ 0.03$ per-share benefit from the sales tax refund and a $\$ 0.02$ per-share benefit from the royalty settlement. As a result of our share repurchases over the past twelve months, average diluted shares outstanding decreased by 117 million shares, increasing earnings per share by $\$ 0.03$.

Income from discontinued operations in the year-ago quarter was $\$ 1.65$ billion, or $\$ 1.04$ per share, due to the gain on the sale of our former Sensors \& Controls business.

Net income, which includes continuing and discontinued operations, was $\$ 610$ million, or $\$ 0.42$ per share in the second quarter, compared with $\$ 2.39$ billion, or $\$ 1.50$ per share, in the year-ago quarter.

Orders in the second quarter were $\$ 3.45$ billion. This was an increase of $\$ 247$ million, or 8 percent, from the prior quarter due to higher demand for semiconductor products and, to a lesser extent, seasonally stronger demand for calculators. Orders declined $\$ 455$ million from the year-ago quarter due to lower demand for semiconductor products that more than offset a $\$ 50$ million increase in demand for calculators.

## Semiconductor

Semiconductor revenue in the second quarter was $\$ 3.26$ billion. This was an increase of 5 percent from the prior quarter due to increased shipments resulting from higher demand for DSP, DLP® and analog products. Compared with a year ago, revenue decreased 7 percent as increased shipments resulting from higher demand for high-performance analog products were more than offset by declines in shipments resulting from lower demand across a broad range of other products.

Analog product revenue of $\$ 1.27$ billion in the second quarter increased 2 percent from the prior quarter due to increased shipments resulting from higher demand for our high-performance analog products. Compared with the year-ago quarter, analog revenue decreased 3 percent as a decline in revenue from analog products used in cell phone applications more than offset gains in high-performance analog revenue. Revenue from high-performance analog products increased 6 percent from the prior quarter and increased 11 percent from a year ago.

DSP product revenue of $\$ 1.24$ billion was up 7 percent from the prior quarter due to increased shipments resulting from higher demand for products used in cell phone applications. DSP product revenue declined 5 percent from a year ago due to decreased shipments resulting from lower demand for a broad range of products.

Remaining Semiconductor revenue of $\$ 746$ million in the second quarter was 5 percent higher than the prior quarter primarily due to increased shipments resulting from growth in demand for DLP products and, to a lesser extent, standard logic products. Revenue from sales of microcontrollers and reduced instruction-set computing (RISC) microprocessors were about even with the prior quarter while royalties declined.

Remaining Semiconductor revenue decreased 17 percent from the year-ago quarter primarily due to decreased shipments resulting from lower demand for, in decreasing order, RISC microprocessor products, DLP products and standard logic products. The royalty settlement in the year-ago quarter also contributed to the decline. Revenue from sales of microcontrollers were about even with the year-ago quarter.

On an end-equipment basis, revenue in the second quarter from products for wireless applications increased 6 percent sequentially and decreased 8 percent from a year ago. The sequential growth was driven mostly by products sold into 3G high-end cell phones. The decline from a year ago was due to lower sales of OMAP application processors in the Japan market where a significant planned customer inventory build was underway in the year-ago quarter. Wireless infrastructure revenue declined sequentially although it increased from a year ago. The sequential decline primarily reflected continued inventory reductions in the 3 G infrastructure markets.

Although the cell phone market is undergoing changes, we remain confident in the strength of our position within that market. For example, we recently announced a significant expansion of our long-standing relationship with LM Ericsson Telephone Company that will result in our combining 3G modem technology from Ericsson mobile platforms with our OMAP applications processors. We expect that handsets using solutions from this engagement will be available on the market in the second half of 2008 and the revenue will ramp over time. However, we anticipate the
wireless market will undoubtedly remain noisy in the months ahead, as original equipment manufacturers continue to diversify their chip suppliers. In the end we believe that we offer a combination of technologies and customer focus that is unmatched, and will enable us to continue to thrive in the market for wireless applications, as our renewed engagement with Ericsson demonstrates.

In DLP products, second-quarter revenue increased 21 percent sequentially due to increased shipments resulting from higher demand following a customer inventory correction in the prior quarter. Revenue declined 11 percent from a year ago primarily due to decreased shipments resulting from lower demand for products for high-definition televisions.

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Semiconductor gross profit in the second quarter was $\$ 1.71$ billion, or 52.5 percent of revenue, an increase of $\$ 82$ million from the prior quarter due to higher revenue. Gross profit declined $\$ 105$ million from the year-ago quarter due to the combination of the royalty settlement and the sales tax refund in the year-ago quarter, and to a lesser extent, lower revenue.

Semiconductor operating profit in the second quarter was $\$ 905$ million, or 27.8 percent of revenue, an increase of $\$ 74$ million from the prior quarter due to higher gross profit. Operating profit declined $\$ 127$ million from the year-ago quarter primarily due to the royalty settlement and the sales tax refund in the year-ago quarter.

Semiconductor orders were $\$ 3.25$ billion. This was an increase of 6 percent from the prior quarter due to higher demand across a broad range of analog and DSP products. Orders declined 13 percent from the year-ago quarter due to lower demand across a broad range of products.

## Education Technology

Education Technology revenue in the second quarter was $\$ 167$ million. This was an increase of $\$ 91$ million from the prior quarter as shipments increased from retail demand for calculators in preparation for the back-to-school season. Revenue decreased $\$ 25$ million from the year-ago quarter, as some major retailers delayed stocking calculator inventory until the third quarter, closer to the start of the school year.

Education Technology gross profit was $\$ 109$ million, or a record 65.1 percent of revenue. This was up $\$ 64$ million from the prior quarter due to higher revenue. Gross profit decreased $\$ 10$ million from the year-ago quarter due to lower revenue.

Education Technology operating profit was $\$ 74$ million, or 44.1 percent of revenue. This was an increase of $\$ 58$ million from the prior quarter due to higher gross profit. It was a decrease of $\$ 10$ million from the year-ago quarter due to lower gross profit.

## First Six Months of 2007 Results

For the first six months of 2007, we report the following:
Revenue of $\$ 6.62$ billion decreased $\$ 416$ million or 6 percent from the year-ago period primarily due to decreased shipments resulting from lower demand for a broad range of products, and to a lesser extent, the $\$ 70$ million royalty settlement in the year-ago quarter.

Gross profit for the first six months of 2007 was $\$ 3.42$ billion compared with $\$ 3.58$ billion in the year-ago period due to lower revenue in Semiconductor. Gross profit margin was 51.7 percent of revenue compared with 50.9 percent in the year-ago period.

R\&D expense for the first six months of 2007 of $\$ 1.10$ billion increased 3 percent compared with the year-ago period due to the sales tax refund in the second quarter of 2006, and to a lesser extent, increased product development costs in the first six months of 2007, primarily for wireless applications. R\&D expense as a percent of revenue was 16.7 percent, compared with 15.2 percent in the year-ago period.

SG\&A expense for the first six months of 2007 was $\$ 828$ million, about even with $\$ 839$ million in the year-ago period. SG\&A expense as a percent of revenue was 12.5 percent compared with 11.9 percent in the year-ago period.

Operating profit for the first six months of 2007 was $\$ 1.49$ billion, or 22.5 percent of revenue, compared with $\$ 1.67$ billion, or 23.8 percent of revenue, in the year-ago period. The decrease was due to lower gross profit.

OI\&E for the first six months of 2007 was $\$ 95$ million. Other income decreased $\$ 44$ million from the first six months of 2006 , primarily due to the combination of lower interest income and the prior period sales tax refund. Additionally, with the retirement of our remaining debt in April of 2007, interest expense in the first six months of 2007 was $\$ 1$ million compared with $\$ 5$ million in the year-ago period.

The tax provision for continuing operations for the first six months of 2007 was $\$ 454$ million, compared with $\$ 524$ million in the same period of 2006. The decrease was due to lower income before income taxes.

17

Income from continuing operations for the first six months of 2007 was $\$ 1.13$ billion compared with $\$ 1.28$ billion for 2006. Earnings per share from continuing operations were $\$ 0.77$ per share compared with $\$ 0.80$ per share in the year-ago period. As a result of our share repurchases, average diluted shares outstanding decreased by 133 million shares from the prior period, increasing earnings per share by $\$ 0.06$.

Income from discontinued operations for the first six months of 2006, which includes the $\$ 1.65$ billion gain from the sale of our former Sensors \& Controls business in the second quarter, was $\$ 1.69$ billion or $\$ 1.05$ per share.

Net income for the first six months of 2007 was $\$ 1.13$ billion compared with $\$ 2.97$ billion in the year-ago period. Orders of $\$ 6.66$ billion were down 11 percent from the year-ago period, reflecting lower demand for Semiconductor products.

## Semiconductor

Semiconductor revenue in the first six months of 2007 was $\$ 6.37$ billion, compared with $\$ 6.77$ billion for the year-ago period, primarily due to decreased shipments resulting from lower demand for a broad range of products, and to a lesser extent, the $\$ 70$ million royalty settlement in the year-ago period.

Gross profit for the first six months of 2007 was $\$ 3.34$ billion, or 52.4 percent of revenue, compared with $\$ 3.47$ billion, or 51.3 percent of revenue, in the year-ago period. The decrease was primarily due to lower revenue.

Semiconductor operating profit for the first six months of 2007 was $\$ 1.74$ billion, or 27.2 percent of revenue, down from $\$ 1.92$ billion, or 28.3 percent of revenue, in the year-ago period primarily due to lower gross profit.

Semiconductor orders for the first six months of 2007 were $\$ 6.33$ billion compared with $\$ 7.18$ billion for the year-ago period, reflecting lower demand across a broad range of products.

## Education Technology

Education Technology revenue was $\$ 243$ million for the first six months of 2007 compared with $\$ 265$ million for the year-ago period, as shipments decreased because some major retailers delayed stocking calculator inventory in 2007 until the third quarter, closer to the start of the school year.

Gross profit for the first six months of 2007 was $\$ 154$ million, or 63.2 percent of revenue, compared with $\$ 160$ million, or 60.2 percent of revenue in the year-ago period, due to lower revenue.

Operating profit for the first six months of 2007 was $\$ 89$ million, or 36.7 percent of revenue, compared with $\$ 98$ million, or 36.8 percent of revenue in the year-ago period, primarily due to lower gross profit.

## Financial Condition

Total cash (cash and cash equivalents plus short-term investments) was $\$ 3.58$ billion at the end of the second quarter. This was a decrease of $\$ 136$ million from year-end 2006. In the last twelve months, we used $\$ 4.42$ billion to repurchase 143 million shares of common stock and paid $\$ 278$ million in dividends.

Accounts receivable were $\$ 1.90$ billion at the end of the second quarter, an increase of $\$ 123$ million from year-end 2006, due to seasonably higher Education Technology receivables. Days sales outstanding were 50 at the end of the second quarter compared with 46 at the end of 2006.

Inventory was $\$ 1.42$ billion at the end of the second quarter. This was a decrease of $\$ 13$ million from the end of 2006, as we reduced inventory, especially of products used in wireless applications. This was partially offset by planned
replenishment of long-lived, high-performance analog product inventory and seasonally higher Education Technology inventory. Days of inventory at the end of the second quarter were 78 compared with 75 at the end of 2006 as inventory decreased at a slower rate than cost of revenue.

Capital expenditures for the first six months of 2007 were $\$ 353$ million. This was a decrease of $\$ 429$ million from the year-ago period due to lower expenditures for semiconductor manufacturing equipment. 18

Depreciation for the first six months of 2007 was $\$ 508$ million. This was a decrease of $\$ 29$ million from the year-ago period.

Even with declining revenue in the first six months of 2007, depreciation was only 8 percent of revenue and capital expenditures were 5 percent of revenue, reflecting the increasing focus of our capital expenditures on analog products and our strategy of outsourcing much of our advanced digital production.

## Liquidity and Capital Resources

Cash flow from operations for the first six months of 2007 was $\$ 1.45$ billion compared with $\$ 1.19$ billion for the year-ago period. Lower levels of cash provided by income from continuing operations for the first six months of 2007 compared with the same period of 2006 were more than offset by reduced working capital requirements, particularly for inventory, accounts receivable and income taxes.

Net cash used in investing activities was $\$ 171$ million for the first six months of 2007 compared with net cash provided by investing activities of $\$ 2.09$ billion for the same period a year ago. This difference was due to the $\$ 2.99$ billion in cash proceeds we received from the sale of the former Sensors \& Controls business in the first six months of 2006, partially offset by the lower levels of capital expenditures and cash used for acquisitions in 2007.

For the first six months of 2007, net cash used in financing activities was $\$ 1.20$ billion compared with $\$ 2.82$ billion in the year-ago period, as we continued our common stock repurchases and retired debt. We used $\$ 1.60$ billion of cash to repurchase 50 million shares of common stock in the first six months of 2007 compared with $\$ 2.48$ billion used to repurchase 79 million shares of common stock in the year-ago period. The $\$ 173$ million in dividends paid on our common stock in the first six months of 2007, compared with $\$ 95$ million in the year-ago period, reflected increases in our regular quarterly cash dividend rate on common stock since the year-ago period. This higher dividend rate is partially offset by a lower number of shares outstanding. In April 2007, we retired $\$ 43$ million of outstanding 8.75\% notes upon maturity. The exercise of stock options by employees for shares of TI stock is also reflected in cash from financing activities. For the first six months of 2007 such exercises provided $\$ 528$ million compared to $\$ 279$ million for the same period a year ago.

We believe we have the necessary financial resources to fund our working capital needs, capital expenditures, authorized stock repurchases, dividend payments and other business requirements for at least the next 12 months.

The previously announced sale of our broadband DSL customer-premises equipment semiconductor product line to Infineon Technologies AG closed on July 31, 2007.

In 2007, we expect: an annual effective tax rate of about 28 percent; R\&D expense of about $\$ 2.2$ billion, capital expenditures of about $\$ 0.9$ billion and depreciation of about $\$ 1.0$ billion.

## Long-term Contractual Obligations

As a result of the adoption of FIN 48, we have recorded a $\$ 158$ million liability for uncertain tax positions. We are not updating the disclosures in our long-term contractual obligations table presented in our 2006 Form 10-K because of the difficulty in making reasonably reliable estimates of the timing of cash settlements with the respective taxing authorities (see Notes 1 and 8 to the Financial Statements for additional discussion).

## Changes in Accounting Standards

See Note 1 to the Financial Statements for detailed information regarding the status of new accounting standards that are not yet effective for us.

## ITEM 3. Quantitative and Qualitative Disclosures About Market Risk.

Information concerning market risk is contained on page 55 of Exhibit 13 to our Form 10-K for the year ended December 31, 2006, and is incorporated by reference to such exhibit.

## ITEM 4. Controls and Procedures.

An evaluation as of the end of the period covered by this report was carried out under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that those disclosure controls and procedures were effective in providing reasonable assurance that information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms. In addition, there has been no change in our internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934) that occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds.

The following table contains information regarding the Registrant's purchase of its common stock during the quarter.

## ISSUER PURCHASES OF EQUITY SECURITIES

| Period | Total <br> Number of Shares Purchased | Average Price Paid per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs ${ }^{(1)}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| April 1 through April 30, 2007 | 6,625,000 | \$ | 31.67 | 6,625,000 | \$ | 4,461,398,439 |
| May 1 through May 31, 2007 | 1,834,609 | \$ | 34.97 | 1,834,609 | \$ | 4,397,234,043 |
| June 1 through June 30, 2007 | 16,001,000 | \$ | 37.21 | 16,001,000 | \$ | 3,801,895,064 |
| Total | 24,460,609 | \$ | 35.54 | 24,460,609 ${ }_{(2)}$ |  | 3,801,895,064(3) |

(1) All purchases during the quarter were made under the authorization from our Board of Directors to purchase up to $\$ 5$ billion of additional shares of TI common stock announced on September 21, 2006. No expiration date has been specified for this authorization.
(2) All purchases were made through open-market purchases except for 40,000 shares that were acquired in May and 20,000 shares that were acquired in June. The purchases of these 60,000 shares were made through a privately negotiated forward purchase contract with a non-affiliated financial institution. The forward purchase contract was designed to minimize the adverse impact on our earnings from the effect of stock market value fluctuations on the portion of our deferred compensation obligations denominated in TI stock.
(3) Includes the purchase of $4,200,000$ shares for which trades were settled in the first three business days of July 2007 for $\$ 159$ million. The table does not include the purchase of $1,050,000$ shares pursuant to orders placed in the first quarter, for which trades were settled in the first three business days of the second quarter for $\$ 32$ million. The purchase of these shares was reflected in this item in our report on Form 10-Q for the quarter ended March 31, 2007.

## ITEM 4. Submission of Matters to a Vote of Security Holders.

At the annual meeting of stockholders held on April 19, 2007, the stockholders elected TI's Board of Directors and voted upon one Board proposal contained within our Proxy Statement dated March 9, 2007.

The Board nominees were elected with the following vote:

|  | Abstentions <br> (Other |  |  |
| :---: | :---: | :---: | :---: |
| Nominee | For $\quad$ Against | Than | Broker-Non <br> Votes |


|  | $\begin{array}{c}\text { Broker } \\ \text { Non- } \\ \text { Votes }\end{array}$ |  |  |  |
| :--- | :--- | :--- | :--- | :--- |$]$

21

The Board proposal was approved with the following vote:

|  | For | Against | Abstentions <br> (Other Than <br> Broker <br> Non-Votes) | Broker <br> Non-Votes |
| :--- | :---: | :---: | :---: | :---: |
| Proposal | Noard proposal to ratify | $1,218,858,331$ | $17,402,769$ | $9,261,644$ |
| Boan <br> the appointment of Ernst |  |  |  | -- |
| \& Young LLP as the <br> company's independent <br> registered public <br> accounting firm |  |  |  |  |

## ITEM 6. Exhibits.

## Designation

## of Exhibits

in This
Report Description of Exhibit
31.1 Certification of Chief Executive Officer of Periodic Report Pursuant to Rule 13a-15(e) or Rule 15d-15(e).
31.2 Certification of Chief Financial Officer of Periodic Report Pursuant to Rule 13a-15(e) or Rule 15d-15(e).
32.1 Certification by Chief Executive Officer of Periodic Report Pursuant to 18 U.S.C. Section 1350.
32.2 Certification by Chief Financial Officer of Periodic Report Pursuant to 18 U.S.C. Section 1350.
"Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995:
This report includes forward-looking statements intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally can be identified by phrases such as TI or its management "believes," "expects," "anticipates," "foresees," "forecasts," "estimates" or other words phrases of similar import. Similarly, statements herein that describe our business strategy, outlook, objectives, plans, intentions or goals also are forward-looking statements. All such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those in forward-looking statements.

We urge you to carefully consider the following important factors that could cause actual results to differ materially from the expectations of TI or its management:

- Market demand for semiconductors, particularly for analog chips and digital signal processors in key markets such as communications, entertainment electronics and computing;
- TI's ability to maintain or improve profit margins, including its ability to utilize its manufacturing facilities at sufficient levels to cover its fixed operating costs, in an intensely competitive and cyclical industry;

TI's ability to develop, manufacture and market innovative products in a rapidly changing technological environment;

- TI's ability to compete in products and prices in an intensely competitive industry;
- TI's ability to maintain and enforce a strong intellectual property portfolio and obtain needed licenses from third parties;
- Expiration of license agreements between TI and its patent licensees, and market conditions reducing royalty payments to TI;
- Economic, social and political conditions in the countries in which TI, its customers or its suppliers operate, including security risks, health conditions, possible disruptions in transportation networks and fluctuations in foreign currency exchange rates;
- Natural events such as severe weather and earthquakes in the locations in which TI, its customers or its suppliers operate;
- Availability and cost of raw materials, utilities, manufacturing equipment, third-party manufacturing services and manufacturing technology;
- Changes in the tax rate applicable to TI as the result of changes in tax law, the jurisdictions in which profits are determined to be earned and taxed, the outcome of tax audits and the ability to realize deferred tax assets;
- Losses or curtailments of purchases from key customers and the timing and amount of distributor and other customer inventory adjustments;
- Customer demand that differs from our forecasts;
. The financial impact of inadequate or excess TI inventories to meet demand that differs from projections;
- Product liability or warranty claims, or recalls by TI customers for a product containing a TI part;
- TI's ability to recruit and retain skilled personnel; and
- Timely implementation of new manufacturing technologies, installation of manufacturing equipment and the ability to obtain needed third-party foundry and assembly/test subcontract services.

For a more detailed discussion of these factors, see the Risk Factors discussion in Item 1A of our most recent Form $10-\mathrm{K}$. The forward-looking statements included in this quarterly report on Form $10-\mathrm{Q}$ are made only as of the date of this report, and we undertake no obligation to update the forward-looking statements to reflect subsequent events or circumstances.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## TEXAS INSTRUMENTS INCORPORATED

BY: /s/Kevin P. March
Kevin P. March
Senior Vice President and
Chief Financial Officer

Date: August 1, 2007
23

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[^0]:    * Semiconductor revenue in the second quarter of 2006 includes a $\$ 70$ million benefit from a royalty settlement. Semiconductor profit from operations includes a benefit of $\$ 60$ million from the royalty settlement. Also included is a benefit of $\$ 57$ million from a $\$ 77$ million net sales tax refund that was due to the settlement of an audit of Texas sales taxes paid on various purchases over a nine year period. The $\$ 57$ million effect on profit from operations is reflected as $\$ 31$ million in cost of revenue, $\$ 21$ million in $\mathrm{R} \& \mathrm{D}$ and $\$ 5$ million in SG\&A. The remaining $\$ 20$ million of the net sales tax refund is reflected in Other income (expense) net.

