CITIGROUP INC Form 10-Q November 05, 2007

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## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

## **FORM 10-Q**

ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission file number 1-9924

# Citigroup Inc.

(Exact name of registrant as specified in its charter)

Delaware

52-1568099

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

399 Park Avenue, New York, New York

(Address of principal executive offices)

**10043** (Zip Code)

(212) 559-1000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý

Accelerated filer o

Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date:

Common stock outstanding as of September 30, 2007: 4,981,134,274

Available on the Web at www.citigroup.com

## Citigroup Inc.

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#### THE COMPANY

Citigroup Inc. (Citigroup and, together with its subsidiaries, the Company) is a diversified global financial services holding company. Our businesses provide a broad range of financial services to consumer and corporate customers. Citigroup has more than 200 million customer accounts and does business in more than 100 countries. Citigroup was incorporated in 1988 under the laws of the State of Delaware.

The Company is a bank holding company within the meaning of the U.S. Bank Holding Company Act of 1956 registered with, and subject to examination by, the Board of Governors of the Federal Reserve System (FRB). Some of the Company's subsidiaries are subject to supervision and examination by their respective federal, state and foreign authorities.

This quarterly report on Form 10-Q should be read in conjunction with Citigroup's 2006 Annual Report on Form 10-K and Citigroup's Quarterly Reports on Form 10-Q for the quarter ended March 31, 2007 and June 30, 2007. Additional financial, statistical, and business-related information, as well as business and segment trends, is included in a Financial Supplement that was filed as Exhibit 99.2 to the Company's Current Report on Form 8-K, filed with the Securities and Exchange Commission (SEC) on October 15, 2007.

The principal executive offices of the Company are located at 399 Park Avenue, New York, New York 10043. The telephone number is 212 559 1000. Additional information about Citigroup is available on the Company's Web site at *www.citigroup.com*. Citigroup's annual report on Form 10-K, its quarterly reports on Form 10-Q, its current reports on Form 8-K, and all amendments to these reports are available free of charge through the Company's web site by clicking on the "Investor Relations" page and selecting "SEC Filings." The SEC's web site contains reports, proxy and information statements, and other information regarding the Company at *www.sec.gov*.

Citigroup was managed along the following segment and product lines through the third quarter of 2007:

The following are the six regions in which Citigroup operates. The regional results are fully reflected in the product results.

(1) Disclosure includes Canada and Puerto Rico.

### CITIGROUP INC. AND SUBSIDIARIES

#### SUMMARY OF SELECTED FINANCIAL DATA

The Company has revised its financial results for the third quarter of 2007 from the results released in the Company's October 15, 2007 Earnings Release and Current Report on Form 8-K filing. The revision relates to the correction of the valuation on the Company's \$43 billion in Asset-Backed Securities Collateralized Debt Obligations (ABS CDOs) super senior exposures (see page 6 and 9 for further detail). The impact of this correction is a \$270 million reduction in Principal Transactions Revenue, a \$166 million reduction in Net Income and a \$0.03 reduction in Diluted Earnings per Share.

		Three Mor Septen				Nine Mor Septen			
In millions of dollars, except per share amounts		2007		2006	% Change	2007		2006	% Change
			_				_		
Net interest revenue	\$	12,157	\$	9,828	24% \$	- ,	\$	29,449	16%
Non-interest revenue		10,236		11,594	(12)	40,329		36,338	11
Revenues, net of interest expense	\$	22,393	\$	21,422	5% \$	74,482	\$	65,787	13%
Restructuring expense		35				1,475			
Other operating expenses		14,526		11,936	22	43,512		38,063	14
Provisions for credit losses and for benefits and claims	_	5,062	_	2,117	NM	10,746	_	5,607	92
Income from continuing operations before taxes and									
minority interest	\$	2,770	\$	7,369	(62)%\$	18,749	\$	22,117	(15)%
Income taxes		538		2,020	(73)	5,109		5,860	(13)
Minority interest, net of taxes		20		46	(57)	190		137	39
Income from continuing operations	\$	2,212	\$	5,303	(58)%\$	13,450	\$	16,120	(17)%
Income from discontinued operations, net of taxes(1)	Ψ	2,212	Ψ	202	(100)	10,400	Ψ	289	(100)
meone from discontinued operations, net of discontinued				202	(100)		_	207	(100)
Net Income	\$	2,212	\$	5,505	(60)%\$	13,450	\$	16,409	(18)%
Earnings per share									
Basic:									
Income from continuing operations	\$	0.45	\$	1.08	(58)%\$	2.74	\$	3.28	(16)%
Net income		0.45		1.13	(60)	2.74		3.34	(18)
Diluted:									
Income from continuing operations		0.44		1.06	(58)	2.69		3.22	(16)
Net income		0.44		1.10	(60)	2.69		3.28	(18)
Dividends declared per common share	\$	0.54	\$	0.49	10 \$	1.62	\$	1.47	10
At September 30:									
Total assets	\$	2,358,266	\$	1,746,248	35%				
Total deposits	·	812,850		669,278	21				
Long-term debt		364,526		260,089	40				
Mandatorily redeemable securities of subsidiary trusts		11,542		7,992	44				
Common stockholders' equity		126,913		116,865	9				
Total stockholders' equity		127,113		117,865	8				
Dellar									
Ratios: Return on common stockholders' equity(2)		6.99	7/_	10 00		14.69	7/_	10.20	
Return on risk capital(3)		129		18.9% 37%		259		19.3% 39%	
Return on invested capital(3)		79		19%		159		19%	
Total on invested capital(3)				19/0		13	_	19/	
Tier 1 Capital		7.329	%	8.64%					
Total Capital		10.619	%	11.88%	)				

Three Months Ended
September 30, 5.24%

Nine Months Ended September 30,

Leverage(4)

- Discontinued operations relates to residual items from the Company's sale of Travelers Life & Annuity, which closed during the 2005 third quarter, and the Company's sale of substantially all of its Asset Management Business, which closed during the 2005 fourth quarter. See Note 2 on page 57.
- (2)

  The return on average common stockholders' equity is calculated using net income minus preferred stock dividends.
- Risk capital is a measure of risk levels and the trade-off of risk and return. It is defined as the amount of capital required to absorb potential unexpected economic losses resulting from extremely severe events over a one-year time period. Return on risk capital is calculated as annualized income from continuing operations divided by average risk capital. Invested capital is defined as risk capital plus goodwill and intangible assets excluding mortgage servicing rights (which are a component of risk capital). Return on invested capital is calculated using income adjusted to exclude a net internal charge Citigroup levies on the goodwill and intangible assets of each business, offset by each business' share of the rebate of the goodwill and intangible asset charge. Return on risk capital and return on invested capital are non-GAAP performance measures; because they are measures of risk with no basis in GAAP, there is no comparable GAAP measure to which they can be reconciled. Management uses return on risk capital to assess businesses' operational performance and to allocate Citigroup's balance sheet and risk capital capacity. Return on invested capital is used to assess returns on potential acquisitions and to compare long-term performance of businesses with differing proportions of organic and acquired growth. See page 26 for a further discussion of risk capital.
- (4) Tier 1 Capital divided by adjusted average assets.
- NM Not meaningful

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### THIRD QUARTER 2007 MANAGEMENT SUMMARY

Income from continuing operations declined 58% to \$2,212 billion and diluted EPS from continuing operations was down 58%. The write-downs of highly-leveraged loans, losses in our Fixed Income structured credit and credit trading business and higher credit costs in our Global Consumer business drove the earnings decline. Results include a \$729 million pretax gain on the sale of Redecard shares.

Revenues were \$22.4 billion, up 5% from a year ago, primarily due to 29% growth in international revenues and partially offset by weakness in our *Securities and Banking* business, where revenues were down 50%. International Consumer revenues were up 35% and International Global Wealth Management revenues more than doubled reflecting double-digit organic growth and results from Nikko Cordial. U.S. Consumer revenues were flat to a year-ago while Alternative Investments revenues declined 63%. *Transaction Services* had another record quarter, with revenues up 38%.

Customer volume growth was strong, with average loans up 18%, average deposits up 20%, and average interest-earning assets up 36%. *International Cards* purchase sales were up 37%, while *U.S. Cards* sales were up 6%. In Global Wealth Management, client assets under fee-based management were up 38%. Branch activity included the opening or acquisition of 96 new branches during the quarter (47 internationally and 49 in the U.S.).

Since October of 2006, ten international acquisitions have been announced, consistent with our goal of expanding our international franchise through targeted acquisitions. On October 2, 2007, we announced an agreement to acquire the remaining 32% public stake in Nikko Cordial in a share-for-share exchange using Citigroup stock.

International businesses contributed 54% of the Company's revenue in the third quarter of 2007 and 79% of income, up from 44% and 43%, respectively, a year ago.

Net interest revenue increased 24% from last year reflecting volume increases across all products. Net interest margin in the third quarter of 2007 was 2.36%, down 26 basis points from the third quarter of 2006, as lower funding costs were offset by growth in lower-yielding assets in our trading businesses, and increased ownership in Nikko Cordial (see discussion of net interest margin on page 33).

Operating expenses increased 22% from the third quarter of 2006 driven by increased business volumes and acquisitions (which contributed 8%). The increase is due in large part to an unusually low level of expenses in the third quarter of 2006, which were the lowest in the last seven quarters, primarily reflecting reductions in advertising and marketing in U.S. Consumer, and lower expenses in Markets & Banking. Our business as usual expense growth of 14% was driven by higher business volumes throughout the franchise and the opening of more than 800 branches in the last 12 months. We are ahead of commitments on our Strategic Expense Initiatives. Expenses were down from the second quarter of 2007, primarily on lower compensation costs in *Securities and Banking*.

Credit costs increased \$2.98 billion from year-ago levels, primarily driven by an increase in net credit losses of \$780 million and a net charge of \$2.24 billion to increase loan loss reserves. In U.S. Consumer, higher credit costs reflected an increase in net credit losses of \$278 million and a net charge of \$1.30 billion to increase loan loss reserves. The \$1.30 billion net charge compares to a net reserve release of \$197 million in the prior-year period. The increase in credit costs primarily reflected a weakening of leading credit indicators, including increased delinquencies in first and second mortgages and unsecured personal loans, as well as trends in the U.S. macro-economic environment, portfolio growth, and a change in estimate of loan losses inherent in the portfolio but not yet visible in delinquencies (referred to hereinafter as the change in estimate of loan losses). In International Consumer, higher credit costs reflected an increase in net credit losses of \$460 million and a net charge of \$717 million to increase loan loss reserves. The \$717 million net charge compares to a net charge of \$101 million in the prior-year period. The increase in credit costs primarily reflected the impact of recent acquisitions, portfolio growth, and a change in estimate of loan losses. Markets & Banking credit costs increased \$98 million, primarily reflecting higher net credit losses and a \$123 million net charge to increase loan loss reserves for specific counterparties. Credit costs reflected a slight weakening in portfolio credit quality. The Global Consumer loss rate was 1.81%, a 32 basis-point increase from the third quarter of 2006. Corporate cash-basis loans increased 76% from year-ago levels to \$1.218 billion.

The Company's effective tax rate of 19.4% in the third quarter of 2007 reflects the tax benefits of permanent differences applied to the lower level of consolidated pretax earnings. These permanent differences primarily include the tax benefit for not providing U.S. income taxes on the earnings of certain foreign subsidiaries that are indefinitely invested. The third quarter of 2006 effective tax rate of 27.4% included a \$237 million tax reserve release in continuing operations relating to the resolution of the 2006 New York Tax Audits.

Our stockholders' equity and trust preferred securities were \$138.7 billion at September 30, 2007. We distributed \$2.7 billion in dividends to shareholders during the quarter. Return on common equity was 6.9% for the quarter. Citigroup maintained its "well-capitalized" position with a Tier 1 Capital Ratio of 7.32% at September 30, 2007.

In our U.S. Consumer business, revenue generated was affected by the market dislocation that also affected our fixed income business; however, the underlying business momentum that we have seen over the last few quarters continues to be very good. The Company expects that credit costs in the fourth quarter of 2007 will increase compared to the fourth quarter of 2006 with the expectation that the U.S. consumer credit environment will continue to deteriorate causing higher credit costs.

On October 12, 2007, we announced the formation of our Institutional Clients Group which combines our Markets & Banking and Alternative Investments businesses which will

enhance our ability to serve institutional clients across the entire capital market spectrum. Vikram Pandit will lead this newly formed Group.

On November 4, 2007, the Company announced significant declines since September 30, 2007 in the fair value of the approximately \$55 billion in U.S. sub-prime related direct exposures in its Securities and Banking business. Citigroup estimates that, at the present time, the reduction in revenues attributable to these declines ranges from approximately \$8 billion to \$11 billion (representing a decline of approximately \$5 billion to \$7 billion in net income on an after-tax basis). See page 9 for a further discussion.

On November 4, 2007, the Company's Board of Directors announced that Charles Prince, Chairman and Chief Executive Officer, has elected to retire from Citigroup. Robert E. Rubin, Chairman of the Executive Committee of Citigroup and a member of the Board of Directors, will serve as Chairman of the Board. In addition, Sir Win Bischoff, Chairman of Citi Europe and a member of Citigroup's Business Heads, Operating and Management Committees, will serve as acting Chief Executive Officer (CEO). The Board also announced that The Board has designated a special committee consisting of Mr. Rubin, Alain J.P. Belda, Richard D. Parsons, and Franklin A. Thomas to conduct the search for a new CEO.

Certain of the statements above are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 48.

#### **EVENTS IN 2007 AND 2006**

Certain of the following statements are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 48. Additional information regarding "Events in 2007 and 2006" is available in the Company's Quarterly Reports on Form 10-Q for the quarters ended March 31, 2007 and June 30, 2007, and in the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

#### 3Q07 Items Impacting the Securities and Banking Business

CDO- and CLO-Related Losses

During the third quarter of 2007, unrealized losses of approximately \$1.8 billion pre-tax, net of hedges, were recorded in the *Securities and Banking* business due to a decline in value of sub-prime mortgage-backed securities warehoused for future collateralized debt obligation (CDO) securitizations, CDO positions, and leveraged loans warehoused for future collateralized loan obligation (CLO) securitizations.

The \$1.8 billion pretax of net write-downs consisted of \$1.0 billion on asset-backed CDOs (primarily taken on the Company's CDO inventory which totaled \$2.7 billion at September 30, 2007 inclusive of the write-down), \$0.5 billion on super senior tranches of CDOs (senior-most positions of the capital structure where the predominant collateral is sub-prime U.S. residential mortgage-backed securities) and \$0.3 billion on CLOs.

Certain types of credit instruments, such as investments in CDOs, high-yield bonds, debt issued in leveraged buyout transactions, mortgageand asset-backed securities, and short-term asset- backed commercial paper, became very illiquid in the third quarter of 2007 and this contributed to the declines in value of those securities.

Write-downs on Highly-Leveraged Loans and Commitments

During the third quarter of 2007, Citigroup recorded write downs of approximately \$1.352 billion pre-tax, net of underwriting fees, on funded and unfunded highly-leveraged finance commitments in the *Securities and Banking* business. Of this amount, approximately \$901 million related to debt underwriting activities and \$451 million related to lending activities. Write-downs were recorded on all highly-leveraged finance commitments where there was value impairment, regardless of the expected funding date.

Fixed Income Credit Trading Losses

During the third quarter of 2007, Citigroup recognized approximately \$636 million in credit trading losses due to significant market volatility and the disruption of historical pricing relationships. This was primarily a result of the sharp decrease in the sub-prime markets in both North America and Europe. The resulting trading losses are reflected in the *Securities and Banking* business.

Market Value Gains Due to the Change in Citigroup Credit Spreads

SFAS 159 provides companies the ability to elect fair value accounting for many financial assets and liabilities. As part of Citigroup's adoption of this standard in the first quarter of 2007, the Company elected the fair value option on debt instruments that are provided to

customers so that this debt and the associated assets the Company purchased to meet this liability are on the same fair value basis in earnings. At the end of the third quarter, \$28.6 billion of debt related to customer products was classified as either short- or long-term debt on the Consolidated Balance Sheet.

Under fair value accounting, we are required to use Citigroup credit spreads in determining the market value of any Citigroup liabilities for which the fair value option was elected, as well as for Citigroup trading liabilities such as derivatives. The inclusion of Citigroup credit spreads in valuing Citigroup's liabilities gave rise to a pre-tax gain of \$466 million in the third quarter of 2007 and is reflected in the *Securities and Banking* business.

#### **Credit Reserves**

During the third quarter of 2007, the Company recorded a net build of \$2.24 billion to its credit reserves, including an increase in the allowance for unfunded lending commitments, consisting of a net build of \$2.07 billion in Global Consumer and Global Wealth Management and \$171 million in Markets & Banking.

The build of \$2.07 billion in Global Consumer and Global Wealth Management primarily reflected a weakening of leading credit indicators, including increased delinquencies in first and second mortgages and unsecured personal loans, as well as trends in the U.S. macro-economic environment, portfolio growth, recent acquisitions, and the change in estimate of loan losses.

The build of \$171 million in Markets & Banking primarily reflected loan loss reserves for specific counterparties. Credit costs reflected a slight weakening in portfolio credit quality.

The net build to the Company's credit reserves in the third quarter of 2007 compares to the third quarter of 2006 net build of \$37 million, which consisted of a net release/ utilization of \$79 million in Global Consumer and Global Wealth Management, and a net build of \$116 million in Markets & Banking.

#### Redecard IPO

During July and August 2007, Citigroup (a 31.9% shareholder in Redecard S.A., the only merchant acquiring company for MasterCard in Brazil) sold approximately 48.8 million Redecard shares in connection with Redecard's initial public offering in Brazil. Following the sale of these shares, Citigroup retained approximately 23.9% ownership in Redecard. An after-tax gain of approximately \$469 million (\$729 million pretax) was recorded in Citigroup's third quarter of 2007 financial results in the *International Cards* business.

#### **CAI's Structured Investment Vehicles (SIVs)**

CAI's Global Credit Structures investment center is the investment manager for seven Structured Investment Vehicles (SIVs). SIVs are special purpose investment companies that seek to generate attractive risk-adjusted floating-rate returns through the use of financial leverage and credit management skills, while hedging interest rate and currency risks and managing credit, liquidity and operational risks. The basic investment strategy is to earn a spread between relatively inexpensive short-term funding (commercial paper and medium-term notes) and high quality asset portfolios with a medium-term duration, with the leverage effect providing attractive returns to junior note holders, who are third-party investors and who provide the capital to the SIVs.

Citigroup has no contractual obligation to provide liquidity facilities or guarantees to any of the Citi-advised SIVs and does not own any equity positions in the SIVs. The SIVs have no direct exposure to U.S. sub-prime assets and have approximately \$70 million of indirect exposure to sub-prime assets through CDOs which are AAA rated and carry credit enhancements. Approximately 98% of the SIVs' assets are fully funded through the end of 2007. Beginning in July 2007, the SIVs which Citigroup advises sold more than \$19 billion of SIV assets, bringing the combined assets of the Citigroup-advised SIVs to approximately \$83 billion at September 30, 2007. See additional discussion on page 46.

The current lack of liquidity in the Asset-Backed Commercial Paper (ABCP) market and the resulting slowdown of the CP market for SIV-issued CP have put significant pressure on the ability of all SIVs, including the Citi-advised SIVs, to refinance maturing CP.

While Citigroup does not consolidate the assets of the SIVs, the Company has provided liquidity to the SIVs at arm's-length commercial terms totaling \$10 billion of committed liquidity, \$7.6 billion of which has been drawn as of October 31, 2007. Citigroup will not take actions that will require the Company to consolidate the SIVs.

#### Master Liquidity Enhancing Conduit (M-LEC)

In October 2007, Citigroup, J.P. Morgan Chase and Bank of America initiated a plan to back a new fund, called the Master Liquidity Enhancing Conduit (M-LEC) that intends to buy assets from SIVs advised by Citigroup and other third-party institutions. This is being done as part of an effort to avert the situation where the SIVs will be forced to liquidate significant amounts of mortgage-backed securities, resulting in a broad-based repricing of these assets in the market at steep discounts.

SIVs, including those advised by Citigroup, have experienced difficulties in refinancing maturing commercial paper and medium-term notes, due to reduced liquidity in the market for commercial paper.

#### Nikko Cordial

Citigroup began consolidating Nikko Cordial's financial results and the appropriate minority interest on May 9, 2007, when Nikko Cordial became a 61%-owned subsidiary. Citigroup later increased its ownership stake in Nikko Cordial to 68%. Nikko Cordial results are included within Citigroup's *Securities and Banking, Global Wealth Management* and *Global Consumer Group* businesses.

On October 31, 2007, Citigroup announced a definitive agreement with Nikko Cordial to acquire all Nikko Cordial shares that Citigroup does not already own in exchange for shares of Citigroup. The agreement provides for the exchange ratio to be determined in mid-January 2008 and for the transaction to close on January 29, 2008. As of the date of the agreement, the transaction value for the acquisition of the remaining Nikko shares was approximately \$4.6 billion.

On October 29, 2007, Citigroup received approval from the Tokyo Stock Exchange (TSE) to list Citigroup's shares on the TSE effective on November 5, 2007.

#### **Acquisition of Bisys**

On August 1, 2007, the Company completed its acquisition of Bisys Group, Inc. (Bisys) for \$1.47 billion in cash. In addition, Bisys' shareholders received \$18.2 million in the form of a special dividend paid by Bisys. Citigroup completed the sale of the Retirement and Insurance Services Divisions of Bisys to affiliates of J.C. Flowers & Co. LLC, making the net cost of the transaction to Citigroup approximately \$800 million. Citigroup retained the Fund Services and Alternative Investment services businesses of Bisys which provides administrative services for hedge funds, mutual funds and private equity funds. Results for Bisys are included within Citigroup's *Transaction Services* business from August 1, 2007 forward.

#### Agreement to Establish Partnership with Quiñenco Banco de Chile

On July 19, 2007, Citigroup and Quiñenco entered into a definitive agreement to establish a strategic partnership that combines Citi operations in Chile with Banco de Chile's local banking franchise to create a banking and financial services institution with about 20% market share of the Chilean banking industry. The agreement gives Citigroup the option to acquire up to 50% of LQIF, the holding company through which Quiñenco controls Banco de Chile.

Under the agreement, Citigroup will initially acquire 18.77% interest in Banco de Chile through its approximate 32.85% stake in LQIF. In the initial phase, Citigroup will contribute Citigroup Chile and other assets (in cash or other businesses). As part of the overall transaction, Citigroup will also acquire the U.S. businesses of Banco de Chile. Citigroup has the option to acquire an additional 17.04% stake in LQIF within three years. The new partnership calls for active

participation by Citigroup in management of Banco de Chile, including board representation at both LQIF and Banco de Chile.

The transaction is expected to close in the first quarter of 2008, and is subject to customary regulatory reviews. Citigroup will account for the investment in LQIF under the equity method of accounting.

#### **Acquisition of Automated Trading Desk**

On October 3, 2007, Citigroup completed its acquisition of Automated Trading Desk (ATD), a leader in electronic market making and proprietary trading, for approximately \$680 million (\$102.6 million in cash and approximately 11.17 million shares of Citigroup stock). ATD will operate as a unit of Citigroup's Global Equities business, adding a network of broker/dealer customers to Citigroup's diverse base of institutional, broker/dealer and retail customers.

#### Resolution of 2006 Tax Audits

New York State and New York City

In September 2006, Citigroup reached a settlement agreement with the New York State and New York City taxing authorities regarding various tax liabilities for the years 1998 2005 (referred to hereinafter as the "resolution of the 2006 New York Tax Audits").

For the 2006 third quarter, the Company released \$254 million from its tax contingency reserves, which resulted in increases of \$237 million in after-tax income from continuing operations and \$17 million in after-tax income from discontinued operations, which are reflected in the year-to-date 2006 totals.

#### Federal

In March 2006, the Company received a notice from the Internal Revenue Service (IRS) that they had concluded the tax audit for the years 1999 through 2002 (referred to hereinafter as the "resolution of the 2006 Federal Tax Audit"). For the 2006 first quarter, the Company released a total of \$657 million from its tax contingency reserves related to the resolution of the Federal Tax Audit, which are reflected in the segment and product year-to-date 2006 income tax expense disclosures.

The following table summarizes the 2006 tax benefits, by business, from the resolution of the New York Tax Audits and Federal Tax Audit (collectively, the 2006 Tax Audits):

In millions of dollars	New York Cit and New Yorl State Audits (2006 Third Quarter)		Federal Audit (2006 First Quarter)	Total		
Global Consumer	\$ 7	9 \$	290	\$	369	
Markets & Banking	11	5	176		292	
Global Wealth Management	3	4	13		47	
Alternative Investments			58		58	
Corporate/Other		3	61		69	
Continuing Operations	\$ 23	7 \$	598	\$	835	
Discontinued Operations	1	7	59		76	
Total	\$ 25	4 \$	657	\$	911	

#### Adoption of the Accounting for Share-Based Payments

On January 1, 2006, the Company adopted Statement of Financial Accounting Standards (SFAS) No. 123 (revised 2004), "Share-Based Payment" (SFAS 123(R)), which replaced the existing SFAS 123 and superseded Accounting Principles Board (APB) Opinion No. 25. SFAS 123(R) requires companies to measure and record compensation expense for stock options and other share-based payments based on the instruments' fair value, reduced by expected forfeitures.

In adopting this standard, the Company conformed to recent accounting guidance that restricted or deferred stock awards issued to retirement-eligible employees who meet certain age and service requirements must be either expensed on the grant date or accrued over a service period prior to the grant date. This charge consisted of \$398 million after-tax (\$648 million pretax) for the immediate expensing of awards granted to retirement-eligible employees in January 2006.

The following table summarizes the SFAS 123(R) impact, by segment, on the first quarter of 2006 and year-to-date 2006 pretax compensation expense for stock awards granted to retirement-eligible employees in January 2006 ("the 2006 initial adoption of SFAS 123(R)"):

In millions of dollars	20	006 First Quarter
Global Consumer	\$	121
Markets & Banking		354
Global Wealth Management		145
Alternative Investments		7
Corporate/Other		21
Total	\$	648

The Company recorded the quarterly accrual for the stock awards that were granted in January 2007 during each of the quarters in 2006. During the first, second and third quarters of 2007, the Company recorded the quarterly accrual for the estimated stock awards that will be granted in January 2008.

#### Fourth Quarter of 2007 Subsequent Event

#### Sub-prime Related Exposure in Securities and Banking

On November 4, 2007, the Company announced significant declines since September 30, 2007 in the fair value of the approximately \$55 billion in U.S. sub-prime related direct exposures in its *Securities and Banking* (S&B) business. Citi estimates that, at the present time, the reduction in revenues attributable to these declines ranges from approximately \$8 billion to \$11 billion (representing a decline of approximately \$5 billion in net income on an after-tax basis).

These declines in the fair value of Citi's sub-prime related direct exposures followed a series of rating agency downgrades of sub-prime U.S. mortgage related assets and other market developments, which occurred after the end of the third quarter. The impact on Citi's financial results for the fourth quarter from changes in the fair value of these exposures will depend on future market developments and could differ materially from the range above.

Citi also announced that, while significant uncertainty continues to prevail in financial markets, it expects, taking into account maintaining its current dividend level, that its capital ratios will return within the range of targeted levels by the end of the second quarter of 2008. Accordingly, Citi has no plans to reduce its current dividend level.

The \$55 billion in U.S. sub-prime direct exposure in S&B as of September 30, 2007 consisted of (a) approximately \$11.7 billion of sub-prime related exposures in its lending and structuring business, and (b) approximately \$43 billion of exposures in the most senior tranches (super senior tranches) of collateralized debt obligations which are collateralized by asset-backed securities (ABS CDOs).

#### Lending and Structuring Exposures

Citi's approximately \$11.7 billion of sub-prime related exposures in the lending and structuring business as of September 30, 2007 compares to approximately \$13 billion of sub-prime related exposures in the lending and structuring business at the end of the second quarter and approximately \$24 billion at the beginning of the year. (See Note 1 below.) The \$11.7 billion of sub-prime related exposures includes approximately \$2.7 billion of CDO warehouse inventory and unsold tranches of ABS CDOs, approximately \$4.2 billion of actively managed sub-prime loans purchased for resale or securitization at a discount to par primarily in the last six months, and approximately \$4.8 billion of financing transactions with customers secured by sub-prime collateral. (See Note 2 below.) These amounts represent fair value determined based on observable transactions and other market data. Following the downgrades and market developments referred to above, the fair value of the CDO warehouse inventory and unsold tranches of ABS CDOs has declined significantly, while the declines in the fair value of the other sub-prime related exposures in the lending and structuring business have not been significant.

#### ABS CDO Super Senior Exposures

Citi's \$43 billion in ABS CDO super senior exposures as of September 30, 2007 is backed primarily by sub-prime RMBS collateral. These exposures include approximately \$25 billion in commercial paper principally secured by super senior tranches of high grade ABS CDOs and approximately \$18 billion of super senior tranches of ABS CDOs, consisting of approximately \$10 billion of high grade ABS CDOs, approximately \$8 billion of mezzanine ABS CDOs and approximately \$0.2 billion of ABS CDO-squared transactions. Although the principal collateral underlying these super senior tranches is U.S. sub-prime RMBS, as noted above, these exposures represent the most senior tranches of the capital structure of the ABS CDOs. These super senior tranches are not subject to valuation based on observable market transactions. Accordingly, fair value of these super senior exposures is based on estimates about, among other things, future housing prices to predict estimated cash flows, which are then discounted to a present value. The rating agency downgrades and market developments referred to above have led to changes in the appropriate discount rates applicable to these super senior tranches, which have resulted in significant declines in the estimates of the fair value of S&B super senior exposures.

#### Other Information

The fair value of S&B sub-prime related exposures depends on market conditions and assumptions that are subject to change over time. In addition, if sales of super senior tranches of ABS CDOs occur in the future, these sales might represent observable market transactions that could then be used to determine fair value of the S&B super senior exposures described above. As a result, the fair value of these exposures at the end of the fourth quarter will depend on future market developments.

Citi has provided specific targets for its two primary capital ratios: the Tier 1 capital ratio and the ratio of tangible common equity to risk-weighted managed assets (TCE/RWMA ratio). Those targets are 7.5% for Tier 1 and 6.5% for TCE/RWMA. At September 30, 2007, Citi had a Tier 1 ratio of 7.3% and a TCE/RWMA ratio of 5.9%.

Citi expects that market conditions will continue to evolve, and that the fair value of Citi's positions will frequently change.

- In the third quarter, Citi recorded declines in the aggregate of approximately \$1.0 billion on a revenue basis in the lending and structuring business, and to a much lesser extent the trading positions described in footnote 2 below, and declines of approximately \$0.5 billion on a revenue basis on its super senior exposures (approximately \$0.3 billion greater on a revenue basis than the losses reported in Citi's October 15 earnings release). Citi also recorded declines in the third quarter of approximately \$0.3 billion on a revenue basis on collateralized loan obligations warehouse inventory unrelated to sub-prime exposures.
- S&B also has trading positions, both long and short, in U.S. sub-prime residential mortgage-backed securities (RMBS) and related products, including ABS CDOs, that are not included in these figures. The exposure from these positions is actively managed and hedged, although the effectiveness of the hedging products used may vary with material changes in market conditions. Since the end of the third quarter, such trading positions have not had material losses.

## SEGMENT, PRODUCT AND REGIONAL NET INCOME AND REVENUE

The following tables show the net income (loss) and revenue for Citigroup's businesses on a segment and product view and on a regional view:

## Citigroup Net Income Segment and Product View

	נ	Three Mon Septen				Nine Mon Septen				
In millions of dollars		2007		2006	% Change	2007		2006	% Change	
Global Consumer										
U.S. Cards	\$	852	\$	1,085	(21)%\$	2,475	\$	2,889	(14)%	
U.S. Retail Distribution		257		481	(47)	1,098		1,564	(30)	
U.S. Consumer Lending		(227)	)	521	NM	573		1,428	(60)	
U.S. Commercial Business		122		151	(19)	394		415	(5)	
Total U.S. Consumer(1)	\$	1,004	\$	2,238	(55)%\$	4,540	\$	6,296	(28)%	
International Cards	\$	647	\$	287	NM \$	1,386	\$	906	53%	
International Consumer Finance	•	(320)		50	NM	(301)		391	NM	
International Retail Banking		552		701	(21)	1,763		2,092	(16)	
<b>Total International Consumer</b>	\$	879	\$	1,038	(15)%\$	2,848	\$	3,389	(16)%	
Other	\$	(100)	\$	(81)	(23)%\$	(276)	\$	(240)	(15)%	
Total Global Consumer	\$	1,783	\$	3,195	(44)%\$	7,112	\$	9,445	(25)%	
Markets & Banking		_				_				
Securities and Banking	\$	(290)	) \$	1,344	NM \$	4,028	\$	4,374	(8)%	
Transaction Services		590		385	53%	1,551		1,048	48	
Other		(20)	)	(8)	NM	154		(49)	NM	
Total Markets & Banking	\$	280	\$	1,721	(84)%\$	5,733	\$	5,373	7%	
Global Wealth Management										
Smith Barney	\$	379	\$	294	29% \$	1,024	\$	700	46%	
Private Bank		110		105	5	427	·	333	28	
Total Global Wealth Management	\$	489	\$	399	23% \$	1,451	\$	1,033	40%	
Alternative Investments	\$	(67)	ν Φ	117	NM \$	611	¢	727	(16)%	
Corporate/Other		(273)		(129)	NM NM	(1,457)		(458)	(16)% NM	
		(=.0)	_	()		(-,)		(.23)		
<b>Income from Continuing Operations</b>	\$	2,212	\$	5,303	(58)%\$	13,450	\$	16,120	(17)%	
Income from Discontinued Operations(2)	_			202	(100)			289	(100)	
<b>Total Net Income</b>	\$	2,212	\$	5,505	(60)%\$	13,450	\$	16,409	(18)%	

U.S. disclosure includes Canada and Puerto Rico.

(2) See footnote 2 on page 57.

NM Not meaningful

## Citigroup Net Income Regional View

		1	Three Mon Septemb				Nine Mo Septe			a.
In millions of dollars	% of Total(1)		2007		2006	% Change	2007		2006	% Change
U.S.(2)										
Global Consumer		\$	904	\$	2,157	(58)%	4,26	1 ¢	6,056	(30)%
Markets & Banking		Ψ	(692)	Ψ	540	NM	1,29		1,802	(28)
Global Wealth Management			333		342	(3)	1,02		860	20
Total U.S.	21%	\$	545	\$	3,039	(82)%	\$ 6,58	4 \$	8,718	(24)%
		_								
Mexico		φ	244	φ	205	(20)(7)	h 07.	<b>c</b>	1 120	(12)0/
Global Consumer		\$	244	<b>3</b>	395	(38)% 9		6 \$	1,128	(13)%
Markets & Banking Global Wealth Management			125 10		95 9	32 11	33 <sub>4</sub> 3'		261 27	28 37
Global wealth Management			10		9	11	3	, 	21	37
Total Mexico	15%	\$	379	\$	499	(24)%	1,34	7 \$	1,416	(5)%
<b>EMEA</b>										
Global Consumer		\$	58	\$	213	(73)%	289	9 \$	613	(53)%
Markets & Banking			(25)		489	NM	1,47	2	1,466	
Global Wealth Management			4		7	(43)	5'	7	15	NM
Total EMEA	1%	\$	37	\$	709	(95)%5	1,81	8 \$	2,094	(13)%
Japan										
Global Consumer		\$	(224)	\$	79	NM S	\$ (14)	7) \$	445	NM
Markets & Banking			(96)		38	NM	6.	3	195	(68)%
Global Wealth Management			60				9	0		
Total Japan	(10)%	6\$	(260)	\$	117	NM S	6	6 \$	640	(99)%
Asia										
Global Consumer		\$	334	\$	328	2% 9			1,034	11%
Markets & Banking Global Wealth Management			727 79		391 38	86 NM	1,85 21		1,141 123	63 77
		_								
Total Asia	45%	\$	1,140	\$	757	51% 5	3,21	6 \$	2,298	40%
Latin America										
Global Consumer		\$	467	\$	23	NM S	58'	7 \$	169	NM
Markets & Banking			241		168	43%	71		508	41%
Global Wealth Management			3		3		20	0	8	NM
Total Latin America	28%	\$	711	\$	194	NM S	1,32	5 \$	685	93%
Alternative Investments		\$	(67)	\$	117	NM S	61	1 \$	727	(16)%
Corporate/Other			(273)		(129)	NM	(1,45)		(458)	NM
<b>Income from Continuing Operations Income from Discontinued Operations(3)</b>		\$	2,212	\$	5,303 202	(58)% § (100)	13,45	0 \$	16,120 289	(17)% (100)

		ree Moi Septem							
		2,212	\$	5,505	(60	13,450	\$	16,409	(18)%
	<b>\$</b>		_		)%	<b>\$</b>	_		
79%	\$	2,007	\$	2,276	(12)%	\$ 7,712	\$	7,133	8%
	79%	79% \$	2,212	2,212 \$	September 30,  2,212 \$ 5,505	September 30,  2,212 \$ 5,505 (60	September 30,         September 30           2,212 \$ 5,505         (60 13,450 )% \$	September 30,         September           2,212 \$ 5,505         (60         13,450 \$	September 30,     September 30,       2,212 \$ 5,505     (60     13,450 \$ 16,409

- (1) Third quarter of 2007 as a percent of total Citigroup net income, excluding Alternative Investments and Corporate/Other.
- (2) Excludes Alternative Investments and Corporate/Other, which are predominantly related to the *U.S.* The *U.S.* regional disclosure includes Canada and Puerto Rico. Global Consumer for the *U.S.* includes Other Consumer.
- (3) See footnote 2 on page 57.
- NM Not meaningful

## Citigroup Revenues Segment and Product View

			Nine Months Ended September 30,							
In millions of dollars		2007		2006	% Change		2007		2006	% Change
Global Consumer										
U.S. Cards	\$	3,386	\$	3,452	(2)%	\$	9,861	\$	9,937	(1)%
U.S. Retail Distribution		2,539		2,382	7		7,510		7,177	5
U.S. Consumer Lending		1,548		1,481	5		4,705		4,048	16
U.S. Commercial Business		359		489	(27)		1,248		1,475	(15)
Total U.S. Consumer(1)	\$	7,832	\$	7,804		\$	23,324	\$	22,637	3%
International Cards	\$	2,852	\$	1,519	88%	\$	6,604	\$	4,309	53%
International Consumer Finance		782		998	(22)		2,515		2,969	(15)
International Retail Banking		3,225		2,550	26		9,014		7,572	19
<b>Total International Consumer</b>	\$	6,859	\$	5,067	35%	\$	18,133	\$	14,850	22%
Other	\$	(8)	\$	(37)	78%	\$	(6)	\$	(70)	91%
Total Global Consumer	\$	14,683	\$	12,834	14%	\$	41,451	\$	37,417	11%
Markets & Banking										
Securities and Banking	\$	2,270	\$	4,567	(50)%	\$	16,704	\$	15,732	6%
Transaction Services		2,063		1,500	38		5,548		4,377	27
Other							(1)		(2)	50
Total Markets & Banking	\$	4,333	\$	6,067	(29)%	\$	22,251	\$	20,107	11%
Global Wealth Management										
Smith Barney	\$	2,892	\$	1,994	45%	\$	7,749	\$	5,971	30%
Private Bank		617		492	25		1,775		1,490	19
<b>Total Global Wealth Management</b>	\$	3,509	\$	2,486	41%	\$	9,524	\$	7,461	28%
Alternative Investments	\$	125	\$	334	(63)%	\$	1,719	\$	1,593	8%
Corporate/Other		(257)	)	(299)	14		(463)	)	(791)	41
<b>Total Net Revenues</b>	\$	22,393	\$	21,422	5%	\$	74,482	\$	65,787	13%

<sup>(1)</sup> U.S. disclosure includes Canada and Puerto Rico.

## Citigroup Revenues Regional View

		Three Mor Septen					onth: ptem	s Ended ber	<b>0</b> 7
In millions of dollars	% of Total(1)	2007		2006	% Change	2007		2006	% Change
U.S.(2)									
Global Consumer	\$	7,824	Φ	7,767	1%	\$ 23,31	<b>Q</b> ¢	22,567	3%
Markets & Banking	Ψ	37	φ	2,007	(98)	6,79		7,733	(12)
Global Wealth Management		2,454		2,153	14	7,27		6,456	13
Global Wealth Management		2,434	_	2,133	17	7,21		0,430	13
Total U.S.	46% \$	10,315	\$	11,927	(12)%	\$ 37,38	88 \$	36,756	2%
Mexico									
Global Consumer	\$	1,404	Φ	1,238	13%	¢ 413	<b>35</b> \$	3,579	16%
Markets & Banking	Ψ	247	Ψ	1,236	25	φ <b>-7,1</b> .		582	13
Global Wealth Management		38		32	19	11		96	20
Global Wealth Management		36	_	32	19	1.		90	20
Total Mexico	7%\$	1,689		1,467	15%	\$ 4,90	97 \$	4,257	15%
<b>EMEA</b>		_							
Global Consumer	\$	1,738	\$	1,353	28%	\$ 4,80	)2 \$	3,983	21%
Markets & Banking		1,398		2,166	(33)	7,21		6,505	11
Global Wealth Management		139		83	67	38		241	59
Total EMEA	15%	3,275	\$	3,602	(8)%	\$ 12,40	)4 \$	10,729	16%
Japan Global Consumer	<u> </u>	649	\$	782	(17)%	\$ 1,94	14 \$	2,364	(18)%
Markets & Banking		133		177	(25)	79	8	742	8
Global Wealth Management		547				83	33		
Total Japan	6%\$	1,329	\$	959	39%	\$ 3,57	/5 \$	3,106	15%
Asia									
Global Consumer	\$	1,520	\$	1,209	26%		13 \$		19%
Markets & Banking		1,822		1,080	69	4,80	61	3,274	48
Global Wealth Management		277		171	62	75	53	532	42
Total Asia	16%\$	3,619	\$	2,460	47%	\$ 9,95	57 \$	7,448	34%
			_						
Latin America		4.540	ф	40.7	3.73. <i>6</i>	ф 300	n	1.000	3.73. <i>4</i>
Global Consumer	\$	1,548		485			9 \$		NM
Markets & Banking		696 54		440 47	58% 15	1,92 10		1,271	51%
Global Wealth Management		54		47	15	10	— — >1	136	18
Total Latin America	10%\$	2,298	\$	972	NM	\$ 4,99	95 \$	2,689	86%
Alternative Investments		125	\$	334	(63)%	\$ <b>1.7</b> 1	9 \$	1,593	8%
Corporate/Other		(257)		(299)		(40		(791)	41
<b>Total Net Revenues</b>	\$	22,393	\$	21,422	5%	\$ 74,48	<b>32</b> \$	65,787	13%
		_							

Total In	nternational 54%	Three Months Ended \$ 12,210 9,460	29% \$	Nine Months Ended 35,838 \$ 28,229	27%
(1)	Third quarter of 2007 as a percent of total Citigroup Corporate/Other.	o revenues, net of interest expe	ense, excludin	g Alternative Investments and	d
(2)	Excludes Alternative Investments and Corporate/Ot includes Canada and Puerto Rico. Global Consumer			U.S. The U.S. regional disclo	osure
NM	Not meaningful				
		13			

### **GLOBAL CONSUMER**

Citigroup's Global Consumer Group provides a wide array of banking, lending, insurance and investment services through a network of 8,294 branches, approximately 19,500 ATMs, 706 Automated Loan Machines (ALMs), the Internet, telephone and mail, and the Primerica Financial Services salesforce. Global Consumer serves more than 200 million customer accounts, providing products and services to meet the financial needs of both individuals and small businesses.

		Three Mor Septen				Nine Mor Septen			
In millions of dollars		2007		2006	% Change	2007	2006		% Change
Net interest revenue	\$	8,285	\$	7,523	10% \$	24,118	\$	22,228	9%
Non-interest revenue		6,398		5,311	20	17,333		15,189	14
Revenues, net of interest expense	\$	14,683	\$	12,834	14% \$	41,451	\$	37,417	11%
Operating expenses		7,506		6,316	19	21,329		19,052	12
Provisions for loan losses and for benefits and claims		4,801		1,994	NM	10,256		5,311	93
Income before taxes and minority interest	\$	2,376	\$	4,524	(47)%\$	9,866	\$	13,054	(24)%
Income taxes		568		1,312	(57)	2,689		3,559	(24)
Minority interest, net of taxes		25		17	47	65		50	30
Net income	\$	1,783	\$	3,195	(44)%\$	7,112	\$	9,445	(25)%
Average assets (in billions of dollars)	\$	741	\$	620	20% \$	731	\$	586	25%
Return on assets		0.959	%	2.04%	·	1.30	%	2.15%	
Average risk capital(1)	\$	32,852	\$	27,938	18% \$	32,701	\$	27,725	18%
Return on risk capital(1)		229	%	45%		299	<b>%</b>	46%	
Return on invested capital(1)		119	%	21%		159	%	21%	
<b>Key Indicators</b> (in billions of dollars)									
Average loans	\$	502.6	\$	440.1	14%				
Average deposits	\$	298.6	\$	253.9	18				
Total branches	Ψ	8,294	Ψ	7,933	5%				

(1) See footnote 3 to the table on page 4.

NM

Not meaningful

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#### **U.S. CONSUMER**

U.S. Consumer is composed of four businesses: Cards, Retail Distribution, Consumer Lending and Commercial Business which operate in the U.S., Canada and Puerto Rico.

		Three Mor Septem				Nine Months Ended September 30,			
In millions of dollars		2007		2006	% Change	2007		2006	% Change
Net interest revenue	\$	4,252	\$	4,141	3% \$	12,722	\$	12,468	2%
Non-interest revenue		3,580		3,663	(2)	10,602		10,169	4
Revenues, net of interest expense	\$	7,832	\$	7,804	\$	23,324	\$	22,637	3%
Operating expenses		3,710		3,426	8%	10,983		10,546	4
Provisions for loan losses and for benefits and claims		2,700		962	NM	5,674		2,690	NM
Income before taxes and minority interest	\$	1,422	\$	3,416	(58)%\$	6,667	\$	9,401	(29)%
Income taxes	·	413		1,162	(64)	2,100		3,060	(31)
Minority interest, net of taxes		5		16	(69)	27		45	(40)
Net income	\$	1,004	\$	2,238	(55)%\$	4,540	\$	6,296	(28)%
Average assets (in billions of dollars)	\$	493	\$	422	17% \$	501	\$	398	26%
Return on assets	Ψ	0.81%	-	2.10%	17,0 4	1.21	-	2.12%	20,0
Average risk capital(1)	\$	17,220	\$	15,312	12% \$	17,748	\$	15,059	18%
Return on risk capital(1)	·	23%		58%		349	%	56%	
Return on invested capital(1)		11%	6	26%		179	%	25%	
<b>Key Indicators</b> (in billions of dollars)									
Average loans	\$	353.4	\$	324.0	9%				
Average deposits	\$	122.9	\$	105.5	16%				
Total branches		3,482		3,353	4%			_	

(1) See footnote 3 to the table on page 4.

NM

Not meaningful

#### 3Q07 vs. 3Q06

*Net Interest Revenue* was 3% higher than the prior year, as growth in average deposits and loans of 16% and 9%, respectively, was partially offset by a decrease in net interest margins (interest revenue less interest expense divided by average interest-earning assets). Net interest margin declined due to a shift in customer deposits to higher cost direct bank and time deposit balances, a mix toward lower-yielding mortgage assets, and the securitization of higher margin credit card receivables, partially offset by lower promotional credit card receivable balances.

*Non-Interest Revenue* decreased 2% primarily due to the absence of pilot-year gain on sale of Mortgage-Backed Securities (MBS) in *Consumer Lending*, and lower securitization gains and a decline in the residual interest in *Cards*.

*Operating expenses* increased primarily due to acquisitions and increased investment spending, including 49 new branch openings during the quarter (35 in CitiFinancial and 14 in Citibank) and lower marketing spending in the prior year.

Provisions for loan losses and for benefits and claims increased substantially primarily reflecting weakening credit indicators, including increased delinquencies in first and second mortgages and unsecured personal loans, as well as trends in the U.S. macro-economic environment and the change in estimate of loan losses. The increase in provision for loan losses also reflected the absence of loan loss reserve releases recorded in the prior year. The net credit loss ratio increased 22 basis points to 1.37%.

The *Net Income* decline also reflected the absence of the 2006 third quarter \$54 million tax benefit resulting from the resolution of the 2006 New York Tax Audits.

#### 2007 YTD vs. 2006 YTD

*Net Interest Revenue* was 2% better than the prior year, as growth in average deposits and loans of 19% and 9%, respectively, and higher risk-based fees in Cards, was partially offset by a decrease in net interest margin. Net interest margin declined due to a shift in customer deposits to higher cost direct bank and time deposit balances and the securitization of higher margin credit card receivables.

*Non-Interest Revenue* increased 4% primarily due to higher loan and deposit volumes and 6% growth in Card purchase sales. The increase also reflected a pretax gain on the sale of MasterCard shares of \$246 million, the impact of the acquisition of ABN AMRO Mortgage Group in the first quarter of 2007, and growth in net servicing revenues. Second quarter of 2006 results also included \$132 million pretax gain from the sale of upstate New York branches.

Operating expenses increased primarily due to acquisitions, increased investment spending related to the 124 new branch openings during the nine months of 2007 (80 in CitiFinancial and 44 in Citibank) and costs associated with Citibank Direct. The increase in 2007 was also favorably affected by the absence of the charge related to the initial adoption of SFAS 123(R) in the first quarter of 2006. Higher volume-related expenses primarily reflected 14% growth in loan originations in Consumer Lending businesses.

Provisions for loan losses and for benefits and claims increased primarily reflecting portfolio growth and weakening credit indicators, including increased delinquencies in first and second mortgages and unsecured personal loans, as well as trends in the U.S. macro-economic environment and the change in estimate of loan losses. The increase in provision for loan losses also reflects the absence of loan loss reserve releases recorded in the prior year, as well as an increase in bankruptcy filings in 2007 versus unusually low filing levels experienced in the first three quarters of 2006. The net credit loss ratio increased 14 basis points to 1.31%.

The Net income decline in 2007 also reflects the absence of \$229 million tax benefit resulting from the resolution of the 2006 Tax Audits.

## INTERNATIONAL CONSUMER

International Consumer is composed of three businesses: *Cards*, *Consumer Finance* and *Retail Banking*. International Consumer operates in five regions: *Mexico*, *Latin America*, *EMEA*, *Japan*, and *Asia*.

In millions of dollars	Three Mor				Nine Months Ended September 30,			
	2007		2006	% Change	2007		2006	% Change
Net interest revenue	\$ 4,072	\$	3,445	18% \$	11,499	\$	9,921	16%
Non-interest revenue	2,787		1,622	72	6,634		4,929	35
Revenues, net of interest expense	\$ 6,859	\$	5,067	35% \$	18,133	\$	14,850	22%
Operating expenses	3,627		2,769	31	9,867		8,091	22
Provisions for loan losses and for benefits and claims	2,101		1,032	NM	4,582		2,621	75
Income before taxes and minority interest	\$ 1,131	\$	1,266	(11)%\$	3,684	\$	4,138	(11)%
Income taxes	232		227	2	798		744	7
Minority interest, net of taxes	20		1	NM	38		5	NM
Net income	\$ 879	\$	1,038	(15)%\$	2,848	\$	3,389	(16)%
Revenues, net of interest expense, by region:								
Mexico	\$ 1,404	\$	1,238	13% \$	4,135	\$	3,579	16%
EMEA	1,738		1,353	28	4,802		3,983	21
Japan Cards and Retail Banking	368		195	89	871		571	53
Asia	1,520		1,209	26	4,343		3,642	19
Latin America	1,548		485	NM	2,909		1,282	NM
Subtotal	\$ 6,578	\$	4,480	47% \$	17,060	\$	13,057	31%
Japan Consumer Finance	\$ 281	\$	587	(52) \$	1,073	\$	1,793	(40)
Total revenues	\$ 6,859	\$	5,067	35% \$	18,133	\$	14,850	22%
Net income by region							_	
Mexico	\$ 244	\$	395	(38)%\$	976	\$	1,128	(13)%
EMEA	58		213	(73)	289		613	(53)
Japan Cards and Retail Banking	64		42	52	165		139	19
Asia	334		328	2	1,143		1,034	11
Latin America	467		23	NM	587		169	NM
Subtotal	\$ 1,167	\$	1,001	17% \$	3,160	\$	3,083	2%
Japan Consumer Finance	\$ (288)	\$	37	NM \$	(312)	\$	306	NM
Total net income	\$ 879	\$	1,038	(15)%\$	2,848	\$	3,389	(16)%
Average assets (in billions of dollars)	\$ 236	\$	187	26% \$	219	\$	179	22%
Return on assets	1.48%		2.20%		1.749		2.53%	
Average risk capital(1)	\$ 15,632		12,626	24% \$	14,953		12,665	18%
Return on risk capital(1)	229		33%		259		36%	
Return on invested capital(1)	119	6	16%		139	6	17%	
Key indicators (in billions of dollars)								
Average loans	\$ 149.2	\$	116.1	29%				

	Three Months Ended	Nine Months
Average deposits	<b>September 30</b> , 148.4	18 Ended September 30,
EOP AUMs	§ 158.9 \$ 123.1	29%
Total branches	<b>4,812</b> 4,580	5%

(1) See footnote 3 to the table on page 4.

NM

Not meaningful

#### 3Q07 vs. 3Q06

*Net Interest Revenue* increased 18%. Growth was driven by higher average deposits and loans of 18% and 29%, respectively, as well as the impact of the acquisitions of Grupo Financiero Uno (GFU), Egg and Grupo Cuscatlan.

*Non-Interest Revenue* increased 72%, primarily due to the gain on the sale of Redecard shares \$(729 million pretax), a 37% increase in Card purchase sales and increased investment product sales. The positive impact of foreign currency translation also contributed to increases in revenues.

Operating expenses increased 31%, reflecting the acquisitions of GFU, Grupo Cuscatlan and Egg, and an increase in ownership in Nikko Cordial. Expense growth also reflects volume growth across the regions (excluding Japan Consumer Finance), the impact of foreign currency translation, write-downs of \$152 million on customer intangibles and fixed assets and continued investment spending, including the opening of 47 branches.

Provisions for loan losses and for benefits and claims increased substantially, primarily due to the change in estimate of loan losses, portfolio growth, and the impact of recent acquisitions.

*Net income* was affected, in part, by the absence of the 2006 third quarter \$24 million tax benefit resulting from the resolution of the 2006 New York Tax Audits.

*Net income* in Japan Consumer Finance declined significantly due to charges to increase reserves for customer refunds and credit losses, higher expenses due to write-downs on customer intangibles and fixed assets, and a decline in revenues primarily due to lower receivable balances. Financial results reflect recent adverse changes in the operating environment and the impact of consumer lending laws passed in the fourth quarter 2006.

Given the Company's recent experience with the level of Grey Zone related issues, the Company anticipates that the business will have net losses in 2007. The Company continues to analyze the prospects for this business thereafter in light of the difficult operating conditions.

Certain of the statements above are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 48.

#### 2007 YTD vs. 2006 YTD

Net Interest Revenue increased 16% overall, 28% after excluding the impact of Japan Consumer Finance. Growth was driven by higher average receivables, as well as the impact of the acquisitions of GFU, Egg, Grupo Cuscatlan and CrediCard, and increased ownership in Nikko Cordial.

*Non-Interest Revenue* increased 35%, primarily due to the gain on sale of Redecard, a 31% increase in purchase sales, a 19% increase in investment product sales and growth across all regions. The positive impact of foreign currency translation and a pretax MasterCard gain of \$53 million also contributed to the increase in revenues.

Operating expenses increased, reflecting the integration of the CrediCard portfolio and the acquisitions of GFU, Grupo Cuscatlan and Egg, and increased ownership in Nikko Cordial along with volume growth across the products and regions, the impact of foreign currency translation and continued investment spending driven by 316 branches opened or acquired. The increase in 2007 expenses was favorably affected by the absence of the charge related to the initial adoption of FAS 123(R) in the first quarter of 2006.

Provisions for loan losses and for benefits and claims increased substantially, primarily due to portfolio growth, higher past due accounts in Mexico cards, the impact of recent acquisitions, and the change in estimate of loan losses.

*Net Income* was also affected by the absence of prior-year tax benefit of \$214 million primarily from APB 23, as well as the absence of a prior-year \$99 million tax benefit resulting from the resolution of the 2006 Tax Audits.

### MARKETS & BANKING

Markets & Banking provides a broad range of trading, investment banking, and commercial lending products and services to companies, governments, institutions and investors in approximately 100 countries. Markets & Banking includes *Securities and Banking*, *Transaction Services* and Other Markets & Banking.

In millions of dollars	Three Months Ended September 30,					Nine Months Ended September 30,			
		2007		2006	% Change	2007		2006	% Change
Net interest revenue	\$	3,359	\$	1,913	76% \$	8,642	\$	6,294	37%
Non-interest revenue		974		4,154	(77)	13,609		13,813	(1)
Revenues, net of interest expense	\$	4,333	\$	6,067	(29)%\$	22,251	\$	20,107	11%
Operating expenses		4,011		3,622	11	14,070		12,537	12
Provision for credit losses	_	205		107	92	406		280	45
Income before taxes And minority interest	\$	117	\$	2,338	(95)%\$	7,775	\$	7,290	7%
Income taxes		(142)		598	NM	2,041		1,874	9
Minority interest, net of taxes	_	(21)		19	NM	1		43	(98)
Net income	\$	280	\$	1,721	(84)%\$	5,733	\$	5,373	7%
							_		
Revenues, net of interest expense, by region: <i>U.S.</i>	\$	37	\$	2,007	(98)%\$	6,792	\$	7,733	(12)%
Mexico	Ψ	247	Ψ	197	25	657	Ψ	582	13
EMEA		1,398		2,166	(35)	7,218		6,505	11
Japan		133		177	(25)	798		742	8
Asia		1,822		1,080	69	4,861		3,274	48
Latin America	_	696		440	58	1,925		1,271	51%
Total revenues	\$	4,333	\$	6,067	(29)%\$	22,251	\$	20,107	11%
Net income by region:								•	
U.S.	\$	(692)	\$	540	NM \$	1,291	\$	1,802	(28)%
Mexico		125		95	32%	334		261	28
EMEA		(25)		489	NM	1,472		1,466	
Japan		(96)		38	NM	63		195	(68)
Asia		727		391	86	1,855		1,141	63
Latin America		241		168	43	718		508	41
Total net income	\$	280	\$	1,721	(84)%\$	5,733	\$	5,373	7%
Average risk capital(1)	\$	31,812	\$	21,967	45% \$	27,837	\$	21,438	30%
Return on risk capital(1)	ф	31,612		31%	4570 <b>J</b>	27,637		34%	30%
Return on invested capital(1)		2%		23%		219		25%	
	_		_						

(1) See footnote 3 to the table on page 4.

NM

Not meaningful

3Q07 vs. 3Q06

Revenues, net of interest expense, decreased due to a significant decline in Securities and Banking, which was partially offset by strong growth in Transaction Services revenues. Securities and Banking revenues declined due to write-downs on highly-leveraged loans and commitments, CDO and CLO losses, and credit trading losses, related to dislocations in the mortgage-backed securities and credit markets. Decreased revenues in Fixed Income Markets, Debt Underwriting and Lending were partially offset by increased revenues in Equity Markets, Equity Underwriting and Advisory and other fees. Transaction Services revenues increased to a record level, driven by higher customer volumes, stable net interest margins and the acquisition of The Bisys Group, which closed in August 2007.

Operating expenses increased due to the acquisition of Grupo Cuscatlan, Ameriquest, Bisys, and increased ownership in Nikko Cordial, increased headcount, annual salary growth, increased legal expenses and higher business development costs offset by a decline in incentive compensation costs in Securities and Banking.

The provision for credit losses increased driven by higher net credit losses and an increase in loan loss reserves for specific counterparties.

#### 2007 YTD vs. 2006 YTD

Revenues, net of interest expense, increased, driven by increased revenues in Equity Markets, driven by strong growth globally, including cash trading, derivatives products, equity finance, convertibles and prime brokerage, in Equity Underwriting, and in Advisory and other fees, and the \$402 million benefit from the adoption of SFAS 157. Revenues decreased in Fixed Income Markets and Debt Underwriting due to the dislocations in the mortgage-backed securities and credit markets in the third quarter of 2007, which resulted in write-downs on highly-leveraged loans, CDO and CLO losses, and credit trading losses. Transaction Services revenues increased reflecting growth in liability balances and assets under custody, higher net interest margins in Cash Management and Securities and Funds Services.

*Operating expenses* growth was primarily driven by higher business volumes and compensation costs related to acquisitions and increased business volumes. Expense growth in 2007 was favorably affected by the absence of a \$354 million charge related to the initial adoption of SFAS 123(R) in the first quarter of 2006 and a \$300 million pretax release of litigation reserves in the second quarter of 2007.

The provision for credit losses increased due to net charges of \$431 million to increase loan loss reserves due to portfolio growth, including higher commitments to leveraged transactions and an increase in average loan tenor, as well as an increase in reserve requirements for specific counterparties. These changes compare to a \$267 million net increase to loan loss reserves recorded in the prior-year period.

### GLOBAL WEALTH MANAGEMENT

Global Wealth Management is comprised of the *Smith Barney* Private Client businesses (including Citigroup Wealth Advisors, Nikko Cordial, Quilter and the legacy Citicorp Investment Services business), Citi *Private Bank*, Citi Investment Research and Citi Quilter.

		Three Mor Septen				Nine Months Ended September 30,				~	
In millions of dollars		2007		2006	% Change	2007			2006	% Change	
Net interest revenue	\$	539	\$	480	12%	\$ 1,5	594	\$	1,384	15%	
Non-interest revenue		2,970		2,006	48		930		6,077	30	
Revenues, net of interest expense	\$	3,509	\$	2,486	41%			\$	7,461	28%	
Operating expenses Provision for loan losses		2,614 56		1,894 16	38 NM	7,1	171 85		5,910 29	21 NM	
Income before taxes and minority interest	\$	839	\$	576	46%		268	\$	1,522	49%	
Income taxes Minority interest, net of taxes		312		177	76		762 55		489	56	
Net income	\$	489	\$	399	23%	\$ 1,4	451	\$	1,033	40%	
Revenues, net of interest expense, by region:											
U.S.	\$	2,454	\$	2,153	14%	. ,	278	\$	6,456	13%	
Mexico EMEA		38 139		32 83	19 67		115 384		96 241	20 59	
Japan		547		0.5	07		833		271	37	
Asia		277		171	62		753		532	42	
Latin America		54		47	15	1	161		136	18	
Total revenues	\$	3,509	\$	2,486	41%	\$ 9,5	524	\$	7,461	28%	
Net income by region:											
U.S.	\$	333	\$	342	(3)%	\$ 1,0	029	\$	860	20%	
Mexico		10		9	11		37		27	37	
EMEA		4		7	(43)		57		15	NM	
Japan Asia		60 79		38	NM	,	90 218		123	77	
Latin America		3		3	INIVI	•	20		8	NM	
Total net income	\$	489	\$	399	23%	\$ 1,4	451	\$	1,033	40%	
Average risk capital(1)	\$	3,180	\$	2,364	35%	\$ 2,9	979	\$	2,423	23%	
Return on risk capital(1)		619	%	67%			659	%	57%		
Return on invested capital(1)	_	229	% 	41%			299	%	35%		
Key indicators:(in billions of dollars)	ф	-1-	ф	27.4	20.64						
Total assets under fee-based management	\$ \$	515 1,820	\$	374 1,362	38% 34%						
Total client assets(2) Net client asset flows	\$ \$	1,820	\$ \$	1,362	34% NM						
Financial advisors (FA) / bankers(2)	φ	15,458	φ	13,601	14%						
	φ	ĺ	¢								
Annualized revenue per FA / banker (in thousands of dollars) Average deposits and other customer liability balances	\$ \$	897 119	\$ \$	729 106	23% 12%						
Average loans	\$	57	\$	43	33%						
	Ψ		4		33 70						

See footnote 3 to the table on page 4.

(2)

During the second quarter of 2007, U.S. Consumer's *Retail Distribution* transferred approximately \$47 billion of Client Assets, 686 Financial Advisors and 79 branches to *Smith Barney* related to the consolidation of Citicorp Investment Services (CIS) into *Smith Barney*.

NM

Not meaningful

#### 3Q07 vs. 3Q06

Revenues, net of interest expense, increased 41%, primarily reflecting increased ownership of Nikko Cordial; an increase in fee-based and recurring net interest revenue, reflecting the continued advisory-based strategy; an increase in international revenues, driven by strong Capital Markets activity in *Asia*; and strong domestic branch transactional revenue and syndicate sales. Total assets under fee-based management were \$515 billion at September 30, 2007, up 38% from the prior-year period.

Total client assets, including assets under fee-based management, increased 34%, reflecting organic growth and increased ownership of Nikko Cordial and Quilter client assets, as well as the transfer of CIS assets from U.S. Consumer in the second quarter of 2007. Global Wealth Management had 15,458 financial advisors/bankers as of September 30, 2007, compared with 13,601 as of September

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30, 2006, driven by the Nikko Cordial and Quilter acquisitions, the CIS transfer, and hiring in the *Private Bank*. Annualized revenue per FA/banker of \$897,000 increased 23% from the prior-year quarter.

*Operating expenses* increased 38% in the third quarter of 2007, versus the prior-year quarter. The expense increase in 2007 was mainly driven by the Nikko Cordial and Quilter acquisitions, as well as higher variable compensation associated with increased business volumes.

The *provision for loan losses* increased \$40 million, driven by portfolio growth and a reserve increase for specific non-performing loan in the *Private Bank*.

#### 2007 YTD vs. 2006 YTD

Revenues, net of interest expense, increased 28%, primarily due to a strong increase in international revenues, driven by the Nikko Cordial and Quilter acquisitions; strong Capital Markets activity in *Asia, Latin America* and *EMEA*; and higher domestic syndicate sales. Net flows were \$14 billion compared to \$2 billion in the prior-year period.

Operating expenses increased 21%, driven by the Nikko Cordial and Quilter acquisitions and higher variable compensation associated with increased business volumes, as well as the absence of a \$145 million charge related to the initial adoption of SFAS 123(R) in the first quarter of 2006.

The *provision for loan losses* increased \$56 million, primarily driven by portfolio growth and a reserve increase for specific non-performing loan in the *Private Bank*.

*Net income* growth also reflected a \$65 million APB 23 benefit in the *Private Bank* in 2007 and the absence of a \$47 million tax benefit resulting from the 2006 Tax Audits.

### ALTERNATIVE INVESTMENTS

Alternative Investments (AI) manages capital on behalf of Citigroup, as well as for third-party institutional and high-net-worth investors. AI is an integrated alternative investment platform that manages a wide range of products across five asset classes, including private equity, hedge funds, real estate, structured products and managed futures.

	1	Three Moi Septem				Nine Mor Septer			
In millions of dollars		2007		2006	% Change	2007		2006	% Change
Net interest revenue	\$	25	\$	5	NM	<b>\$</b> 2	\$	1	100%
Non-interest revenue	_	100	_	329	(70)%	1,717	_	1,592	8
Total revenues, net of interest expense	\$	125	\$	334	(63)%	\$ 1,719	\$	1,593	8%
Net realized and net change in unrealized gains	\$	(121)	\$	200	NM	\$ 1,233	\$	1,238	
Fees, dividends and interest		144		58	NM	221		156	42%
Other		(68)		(21)	NM	(153)		(86)	(78)%
Total proprietary investment activities revenues		(45)		237	NM	1,301		1,308	(1)%
Client revenues(1)		170		97	75%	418		285	47
Total revenues, net of interest expense	\$	125	\$	334	(63)%	. /	\$	1,593	8%
Operating expenses		238		137	74	633		517	22
Provision for loan losses		(1)						(13)	100
Income before taxes and minority interest	\$	(112)	\$	197	NM	\$ 1,086	\$	1,089	
Income taxes	\$	(44)	\$	70	NM	\$ 391	\$	319	23%
Minority interest, net of taxes		(1)		10	NM	84		43	95
Net income	\$	(67)	\$	117	NM	\$ 611	\$	727	(16)%
Average risk capital(2)									
(in billions of dollars)	\$	4.3	\$	4.0	8%	<b>\$</b> 4.1	\$	4.2	(2)%
Return on risk capital(2)		(6)		12%		20	%	23%	
Return on invested capital(2)		(8)	% 	8%		17	% _	20%	
Revenue by product:									
Client(1)	\$	170	\$	97	75%	\$ 418	\$	285	47%
Private Equity	\$	233	\$	56		\$ 1,305	\$	785	66%
Hedge Funds		(208)		1	NM	(42)	)	65	NM
Other	_	(70)		180	NM	38		458	(92)%
Proprietary	\$	(45)	\$	237	NM	\$ 1,301	\$	1,308	(1)%
Total	\$	125	\$	334	(63)%	\$ 1,719	\$	1,593	8%
<b>Key indicators:</b> (in billions of dollars)									
Capital under management:									
Client	\$	50.4	\$	33.5	50%				
Proprietary		11.6		10.2	14%				

	Three Months Ended		Nine Months Ended				
Total	<b>September 30</b> , 43.7	42	September 30,				
	<del>•</del>	%					

- (1) Includes fee income.
- See footnote 3 to the table on page 4.

NM Not meaningful

#### 3Q07 vs. 3Q06

Revenues, net of interest expense, decreased \$209 million or 63%.

Total proprietary revenues, net of interest expense, for the third quarter of 2007 of (\$45) million were composed of revenues from private equity of \$233 million, other investment activity of (\$70) million and hedge funds of (\$208) million. Private equity revenue increased \$177 million from the 2006 third quarter, primarily driven by higher realized and unrealized gains. Hedge fund revenue declined by \$209 million, largely due to a lower investment performance. Other investment activities revenue decreased \$250 million from the 2006 third quarter, largely due to a lower market value on Legg Mason shares and the absence of prior-year gains from the sale of Citigroup's investment in MetLife shares. Client revenues increased \$73 million, reflecting the acquisition of Old Lane and a 46% growth in average client capital under management excluding Old Lane.

*Operating expenses* in the third quarter of 2007 of \$238 million increased \$101 million from the third quarter of 2006, primarily due to the inclusion of Old Lane, increased performance-driven compensation and higher employee-related expenses.

Minority interest, net of taxes, in the third quarter of 2007 of (\$1) million decreased \$11 million from the third quarter of 2006, primarily due to lower private equity gains related to underlying investments held by consolidated majority-owned legal entities. The impact of minority interest is reflected in fees, dividends, and interest, and net realized and net change in unrealized gains (losses) consistent with proceeds received by minority interests.

*Proprietary capital under management* of \$11.6 billion increased \$1.4 billion from the third quarter 2006 due to new investments in private equity and hedge funds.

Client capital under management of \$50.4 billion in the 2007 third quarter increased \$16.9 billion from the 2006 third quarter, due to the inclusion of Old Lane and inflows from institutional and high-net-worth clients.

On July 2, 2007, the Company completed the acquisition of Old Lane Partners, L.P. and Old Lane Partners, GP, LLC (Old Lane). Old Lane is the manager of a global, multi-strategy hedge fund and a private equity fund with total assets under management and private equity commitments of approximately \$4.5 billion. Old Lane will operate as part of Alternative Investments.

#### 2007 YTD vs. 2006 YTD

Revenues, net of interest expense, of \$1.719 billion in the first nine months of 2007 increased \$126 million, or 8%.

Total proprietary revenues, net of interest expense, for the first nine months of 2007 of \$1.301 billion, were composed of revenues from private equity of \$1.305 billion, other investment activity of \$38 million and hedge funds of (\$42) million. Private equity revenue increased \$520 million from the first nine months of 2006, primarily driven by higher realized and unrealized gains. Hedge fund revenue decreased \$107 million, largely due to lower investment performance. Other investment activities revenue decreased \$420 million from the first nine months of 2006, largely due to the absence of gains from the liquidation during 2006 of Citigroup's investment in St. Paul shares and MetLife shares and a lower market value on Legg Mason shares. Client revenues increased \$133 million, reflecting increased management fees from a 49% growth in average client capital under management excluding Old Lane.

*Operating expenses* in the first nine months of 2007 of \$633 million increased \$116 million from the first nine months of 2006, primarily due to increased performance-driven compensation, higher employee-related expenses and the inclusion of Old Lane.

Minority interest, net of taxes, in the first nine months of 2007 of \$84 million increased \$41 million from the first nine months of 2006, primarily due to higher private equity gains related to underlying investments held by consolidated majority-owned legal entities. The impact of minority interest is reflected in fees, dividends, and interest, and net realized gains (losses) consistent with proceeds received by minority interests.

*Net Income* in the first nine months of 2006 reflects higher tax benefits for \$58 million resulting from the resolution of the 2006 Federal Tax Audit.

#### CORPORATE/OTHER

Corporate/Other includes treasury results, the 2007 restructuring charges, unallocated corporate expenses, offsets to certain line-item reclassifications reported in the business segments (inter-segment eliminations), the results of discontinued operations and unallocated taxes.

	T	hree Mor Septem		Nine Months Ended September 30,				
In millions of dollars	2007			2006		2007		2006
Revenues, net of interest expense	\$	(257)	\$	(299)	\$	(463)	\$	(791)
Restructuring expense		35				1,475		
Other operating expense		157		(33)		309		47
Provision for loan losses	_					(1)	_	
Loss from continuing operations before taxes and minority interest	\$	(449)	\$	(266)	\$	(2,246)	\$	(838)
Income tax benefits		(156)		(137)		(774)		(381)
Minority interest, net of taxes		(21)				(15)		1
	_		_		_		_	
Loss from continuing operations	\$	(273)	\$	(129)	\$	(1,457)	\$	(458)
Income from discontinued operations				202				289
	_		_		_		_	
Net income/(loss)	\$	(273)	\$	73	\$	(1,457)	\$	(169)

#### 3Q07 vs. 3Q06

Revenues, net of interest expense, increased, primarily due to improved treasury results, partially offset by Nikko Cordial losses and higher intersegment eliminations.

Restructuring expense. See Note 7 on page 62 for details on the 2007 restructuring charge.

Other operating expenses increased, primarily due to increased staffing, technology and other unallocated expenses, partially offset by higher intersegment eliminations.

Income tax benefits increased due to the higher pretax loss in the current year.

#### 2007 YTD vs. 2006 YTD

Revenues, net of interest expense, increased, primarily due to improved treasury results and a gain on the sale of certain corporate-owned assets, partially offset by higher intersegment eliminations.

Restructuring expense. See Note 7 on page 62 for details on the 2007 restructuring charge.

Other operating expenses increased, primarily due to increased staffing, technology and other unallocated expenses, partially offset by higher intersegment eliminations.

*Income tax benefits* increased due to the higher pretax loss in the current year, offset by a prior-year tax reserve release of \$69 million relating to the resolution of the 2006 Tax Audits.

Discontinued operations represent the operations in the Company's Sale of the Asset Management Business to Legg Mason Inc., and the Sale of the Life Insurance and Annuities Business. For 2006, income from discontinued operations included a gain from the Sale of the Asset Management Business in Poland, as well as a tax reserve release of \$76 million relating to the resolution of the 2006 Tax Audits. See Note 2 on page 57.

#### MANAGING GLOBAL RISK

Citigroup's risk management framework balances strong corporate oversight with well-defined independent risk management functions within each business. The Citigroup risk management framework is described in Citigroup's 2006 Annual Report on Form 10-K.

## RISK CAPITAL

At September 30, 2007, June 30, 2007, and September 30, 2006, risk capital for Citigroup was composed of the following risk types:

In billions of dollars	pt. 30, 2007		June 30, 2007		Sept. 30, 2006
Credit risk	\$ 45.5	\$	42.8	\$	36.1
Market risk	30.6		28.9		18.8
Operational risk	7.7		7.9		8.3
Intersector diversification(1)	(5.4)		(5.4)		(6.1)
Total Citigroup	\$ 78.4	\$	74.2	\$	57.1
Return on risk capital (third quarter)	12%	6			37%
Return on invested capital (third quarter)	7%	ó			19%
	 	_		_	
Return on risk capital (nine months)	25%	ó			39%
Return on invested capital (nine months)	15%	ó			19%
		_			

(1) Reduction in risk represents diversification between sectors.

Average risk capital, return on risk capital and return on invested capital are provided for each segment and are disclosed on pages 14 24.

# DETAILS OF CREDIT LOSS EXPERIENCE

In millions of dollars	3	ord Qtr. 2007	2	2nd Qtr. 2007	1st Qtr. 2007		4	th Qtr. 2006	3	rd Qtr. 2006
Allowance for loan losses at beginning of period	\$	10,381	\$	9,510	\$	8,940	\$	8,979	\$	9,144
Provision for loan losses										
Consumer	\$	4,623	\$	2,583	\$	2,443	\$	2,028	\$	1,736
Corporate		153		(63)		263		85		57
	\$	4,776	\$	2,520	\$	2,706	\$	2,113	\$	1,793
Construction of the lands										
Gross credit losses Consumer										
In U.S. offices	Ф	1,382	Ф	1,264	Ф	1,291	\$	1,223	\$	1,091
	\$		\$		\$		Ф		Ф	
In offices outside the U.S.		1,617		1,346		1,341		1,309		1,227
Corporate		10		22		(		10		(
In U.S. offices		18		22		6		13		6
In offices outside the U.S.		74		30		29		97		38
	\$	3,091	\$	2,662	\$	2,667	\$	2,642	\$	2,362
Credit recoveries										
Consumer										
In U.S. offices	\$	166	\$	175	\$	214	\$	165	\$	153
In offices outside the U.S.	Ψ	279	Ψ	343	Ψ	286	Ψ	307	Ψ.	350
Corporate		=.,,		313		200		307		330
In U.S. offices		1		9		18		2		5
In offices outside the U.S.		59		80		40		26		48
in offices outside the 0.5.	_									
	\$	505	\$	607	\$	558	\$	500	\$	556
Net credit losses										
In U.S. offices	\$	1,233	\$	1,102	\$	1,065	\$	1,069	\$	939
In offices outside the U.S.		1,353		953		1,044		1,073		867
Total	\$	2,586	\$	2,055	\$	2,109	\$	2,142	\$	1,806
Other $net(1)(2)(3)(4)(5)$	\$	157	\$	406	\$	(27)	\$	(10)	\$	(152)
	Ψ	107	Ψ	100	Ψ	(21)	Ψ	(10)	Ψ	(132)
Allowance for loan losses at end of period	\$	12,728	\$	10,381	\$	9,510	\$	8,940	\$	8,979
Allowance for unfunded lending commitments(6)	\$	1,150	\$	1,100	\$	1,100	\$	1,100	\$	1,100
	_									
Total allowance for loan losses and unfunded lending commitments	\$	13,878	\$	11,481	\$	10,610	\$	10,040	\$	10,079
	<b>—</b>		_	,.01	_	10,010	-			,-,-
N-4	ф	2 554	ď	2.002	¢.	0.100	φ	2.060	¢	1.015
Net consumer credit losses	\$		\$	2,092	\$	2,132	\$	2,060	\$	1,815
As a percentage of average consumer loans		1.819	0	1.56%		1.69%	)	1.64%		1.499
Net corporate credit losses/(recoveries)	\$	32	\$	(37)	\$	(23)	\$	82	\$	(9)
As a percentage of average corporate loans		0.029	6	NM		NM		0.05%	)	NM

- (1)
  The third quarter of 2007 primarily includes additions for purchase accounting adjustments related to the acquisition of Grupo Cuscatlan of \$181 million offset by reductions of \$73 million related to securitizations.
- The second quarter of 2007 primarily includes additions to the loan loss reserve of \$448 million related to the acquisition of Egg, partially offset by reductions of \$70 million related to securitizations and \$75 million related to a balance sheet reclassification to Loans held-for-sale in the U.S. Cards portfolio.
- (3)

  The first quarter of 2007 includes reductions to the loan loss reserve of \$97 million related to a balance sheet reclass to Loans held-for-sale in the U.S. Cards portfolio and the addition of \$75 million related to the acquisition of GFU.
- (4) The 2006 fourth quarter includes reductions to the loan loss reserve of \$74 million related to securitizations.
- (5) The 2006 third quarter includes reductions to the loan loss reserve of \$140 million related to securitizations and portfolio sales.
- (6)

  Represents additional credit loss reserves for unfunded corporate lending commitments and letters of credit recorded within Other Liabilities on the Consolidated Balance Sheet.

NM Not meaningful

#### Consumer Loan Balances, Net of Unearned Income

		nd of Period		Average							
In billions of dollars	Sept. 30, 2007		June 30, 2007		Sept. 30, 2006		3rd Qtr. 2007		2nd Qtr. 2007		3rd Qtr. 2006
On-balance sheet(1)	\$ 568.9		548.6	\$	486.2	\$	558.7	\$	539.3	\$	483.1
Securitized receivables (all in U.S. Cards)	104.0		101.1		99.2		101.0		97.5		97.3
Credit card receivables held-for-sale(2)	3.0		2.9		0.6		3.0		3.3		0.5
Total managed(3)	\$ 675.9	\$	652.6	\$	586.0	\$	662.7	\$	640.1	\$	580.9

- Total loans and total average loans exclude certain interest and fees on credit cards of approximately \$2 billion and \$2 billion for the third quarter of 2007, approximately \$2 billion and \$2 billion for the second quarter of 2007, and approximately \$2 billion and \$2 billion for the third quarter of 2006, respectively, which are included in Consumer Loans on the Consolidated Balance Sheet.
- (2) Included in Other Assets on the Consolidated Balance Sheet.
- (3)

  This table presents loan information on a held basis and shows the impact of securitization to reconcile to a managed basis.

  Managed-basis reporting is a non-GAAP measure. Held-basis reporting is the related GAAP measure.

Citigroup's total allowance for loans, leases and unfunded lending commitments of \$13.878 billion is available to absorb probable credit losses inherent in the entire portfolio. For analytical purposes only, the portion of Citigroup's allowance for credit losses attributed to the Consumer portfolio was \$9.200 billion at September 30, 2007, \$7.206 billion at June 30, 2007 and \$6.087 billion at September 30, 2006. The increase in the allowance for credit losses from September 30, 2006 of \$3.113 billion included net builds of \$2.839 billion.

The build primarily reflected a weakening of leading credit indicators, including increased delinquencies on mortgages and unsecured personal loans, as well as trends in the U.S. macro-economic environment, portfolio growth, recent acquisitions, and the change in estimate of loan losses.

On-balance sheet consumer loans of \$568.9 billion increased \$82.7 billion, or 17%, from September 30, 2006, primarily driven by *U.S. Consumer Lending, U.S. Retail Distribution, International Cards, International Retail Banking* and Global Wealth Management. Net credit losses, delinquencies and the related ratios are affected by the credit performance of the portfolios, including bankruptcies, unemployment, global economic conditions, portfolio growth and seasonal factors, as well as macro-economic and regulatory policies.

The Company expects that credit costs in the fourth quarter of 2007 will increase compared to the fourth quarter of 2006 with the expectation that the U.S. consumer credit environment will continue to deteriorate causing higher credit costs.

#### EXPOSURE TO U.S. RESIDENTIAL REAL ESTATE

#### Sub-prime Related Exposure in Securities and Banking

The Company has approximately \$55 billion in U.S. sub-prime related direct exposures in its Securities and Banking (S&B) business.

The \$55 billion in U.S. sub-prime direct exposure in S&B as of September 30, 2007 consisted of (a) approximately \$11.7 billion of sub-prime related exposures in its lending and structuring business, and (b) approximately \$43 billion of exposures in the most senior tranches (super senior tranches) of collateralized debt obligations which are collateralized by asset-backed securities (ABS CDOs).

#### Lending and Structuring Exposures

The \$11.7 billion of sub-prime related exposures includes approximately \$2.7 billion of CDO warehouse inventory and unsold tranches of ABS CDOs, approximately \$4.2 billion of actively managed sub-prime loans purchased for resale or securitization at a discount to par primarily in the last six months, and approximately \$4.8 billion of financing transactions with customers secured by sub-prime collateral. (See Note 1 below.) These amounts represent fair value determined based on observable transactions and other market data. Following the downgrades and market developments discussed on page 9, the fair value of the CDO warehouse inventory and unsold tranches of ABS CDOs has declined significantly, while the declines in the fair value of the other sub-prime related exposures in the lending and structuring business have not been significant.

#### ABS CDO Super Senior Exposures

Citi's \$43 billion in ABS CDO super senior exposures as of September 30, 2007 is backed primarily by sub-prime RMBS collateral. These exposures include approximately \$25 billion in commercial paper principally secured by super senior tranches of high grade ABS CDOs and approximately \$18 billion of super senior tranches of ABS CDOs, consisting of approximately \$10 billion of high grade ABS CDOs, approximately \$8 billion of mezzanine ABS CDOs and approximately \$0.2 billion of ABS CDO-squared transactions.

Although the principal collateral underlying these super senior tranches is U.S. sub-prime RMBS, as noted above, these exposures represent the most senior tranches of the capital structure of the ABS CDOs. These super senior tranches are not subject to valuation based on observable market transactions. Accordingly, fair value of these super senior exposures is based on estimates about, among other things, future housing prices to predict estimated cash flows, which are then discounted to a present value. The rating agency downgrades and market developments referred to above have led to changes in the appropriate discount rates applicable to these super senior tranches, which have resulted in significant declines in the estimates of the fair value of S&B super senior exposures.

S&B also has trading positions, both long and short, in U.S. sub-prime residential mortgage-backed securities (RMBS) and related products, including ABS CDOs, that are not included in the figures above. The exposure from these positions is actively managed and hedged, although the effectiveness of the hedging products used may vary with material changes in market conditions. Since the end of the third quarter, such trading positions have not had material losses.

### **U.S. Consumer Mortgage Lending**

The Company's U.S. Consumer Mortgage portfolio consists of both first and second mortgages. As of September 30, 2007, the first mortgage portfolio totaled approximately \$155 billion, of which 84% (\$131 billion) had a FICO (Fair Isaac Corporation) credit score of at least 620 at origination; the other 16% (\$24 billion) were originated in the FICO<620 category, which is one working definition for "sub-prime" mortgages in the industry. The Company observed higher delinquencies in the under 620 FICO category (at origination), as well as across some higher FICO bands during the third quarter of 2007.

In the Company's \$62 billion second mortgage portfolio, the vast majority of loans are in the higher FICO categories. However, the Company has approximately 34% (\$21 billion) of its portfolio in the category where LTV>=90% at origination, where higher levels of delinquencies were observed during the third quarter of 2007.

In light of increased delinquencies in both its first and second mortgage portfolios during the first nine months of 2007, the Company has increased reserves for loans in these portfolios during this period of 2007. There were minimal changes in the (origination FICO/LTV) composition of the U.S. Consumer Mortgage portfolio from June 30, 2007 to September 30, 2007. The disclosures above exclude approximately \$21 billion of consumer mortgage loans in Global Wealth Management (GWM). The GWM loans are largely in the U.S. and do not have any sub-prime classifications.

#### CORPORATE CREDIT RISK

## Credit Exposure Arising from Derivatives and Foreign Exchange

The following tables summarize by derivative type the notionals, receivables and payables held for trading and asset/liability management hedge purposes as of September 30, 2007 and December 31, 2006. A portion of the asset/liability management hedges are accounted for under SFAS 133, as described in Note 15 on page 75.

## CITIGROUP DERIVATIVES

Notionals(1)

		Tra Deriva	ding tives(2	2)		Asset/Liability Management Hedges(3)				
In millions of dollars	S	eptember 30, 2007	]	December 31, 2006	S	September 30, 2007	De	ecember 31, 2006		
Interest rate contracts										
Swaps	\$	17,668,498	\$	14,196,404	\$	702,664	\$	561,376		
Futures and forwards		2,104,898		1,824,205		113,710		75,374		
Written options		4,094,788		3,054,990		16,831		12,764		
Purchased options		4,254,835		2,953,122		132,006		35,420		
Total interest rate contract notionals	\$	28,123,019	\$	22,028,721	\$	965,211	\$	684,934		
Foreign exchange contracts										
Swaps	\$	1,009,341	\$	722,063	\$	74,495	\$	53,216		
Futures and forwards	·	2,495,058		2,068,310	•	42,869		42,675		
Written options		635,168		416,951		327		1,228		
Purchased options		611,682		404,859		621		1,246		
Total foreign exchange contract notionals	\$	4,751,249	\$	3,612,183	\$	118,312	\$	98,365		
Equity contracts										
Swaps	\$	159,733	\$	104,320	\$		\$			
Futures and forwards	Ψ	37,481	Ψ	36,362	Ψ		Ψ			
Written options		641,920		387,781						
Purchased options		588,452		355,891						
Total equity contract notionals	\$	1,427,586	\$	884,354	\$		\$			
Commodity and other contracts										
Swaps	\$	40,624	\$	35,611	\$		\$			
Futures and forwards	·	56,114		17,433	•					
Written options		21,895		11,991						
Purchased options		28,761		16,904						
Total commodity and other contract notionals	\$	147,394	\$	81,939	\$		\$			
Credit derivatives	\$	3,534,927	\$	1,944,980	\$		\$			
Total derivative notionals	\$	37,984,175	\$	28,552,177	\$	1,083,523	\$	783,299		
Mark-to-Market (MTM) Receivables/Payables										
		Deriva Receivabl		TM		Derivative Payables M				
In millions of dollars	Se	eptember 30, 2007	De	cember 31, 2006(4)	•	ember 30, 2007	December 31, 2006(4)			
Trading Derivatives(2)										
Interest rate contracts	\$	211,400	\$	168,872	\$	207,856 \$		168,793		
		*								

		Deriv Receivab				atives es MTM		
Foreign exchange contracts		79,519		52,297	72,033		47,469	
Equity contracts		35,958		26,883	76,138		52,980	
Commodity and other contracts		7,078		5,387	7,019		5,776	
Credit derivative		52,389		14,069	 49,334		15,081	
Total	\$	386,344	\$	267,508	\$ 412,380	\$	290,099	
Less: Netting agreements, cash collateral and market value adjustments		(301,186)		(217,967)	(298,465)		(215,295)	
Net Receivables/Payables	\$	85,158	\$	49,541	\$ 113,915	\$	74,804	
Asset/Liability Management Hedges(3)	_		_					
Interest rate contracts	\$	1,614	\$	1,801	\$ 4,951	\$	3,327	
Foreign exchange contracts		6,350	_	3,660	 1,328		947	
Total	\$	7,964	\$	5,461	\$ 6,279	\$	4,274	

- (1) Includes the notional amounts for long and short derivative positions.
- Trading Derivatives include proprietary positions, as well as hedging derivatives instruments that do not qualify for hedge accounting in accordance with SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS 133).
- (3)
  Asset/Liability Management Hedges include only those end-user derivative instruments where the changes in market value are recorded to other assets or other liabilities.
- (4) Reclassified to conform to the current period's presentation.

#### MARKET RISK MANAGEMENT PROCESS

Market risk encompasses liquidity risk and price risk, both of which arise in the normal course of business of a global financial intermediary. Liquidity risk is the risk that an entity may be unable to meet a financial commitment to a customer, creditor, or investor when due. Liquidity risk is discussed in the "Capital Resources and Liquidity" on page 41. Price risk is the earnings risk from changes in interest rates, foreign exchange rates, equity and commodity prices, and in their implied volatilities. Price risk arises in non-trading portfolios, as well as in trading portfolios.

The exposures in the following table represent the approximate annualized risk to Net Interest Revenue assuming an unanticipated parallel instantaneous 100bp change, as well as a more gradual 100bp (25bp per quarter) parallel change in rates as compared with the market forward interest rates in selected currencies.

The exposures in the following tables do not include interest rate exposures (IRE) for Nikko Cordial due to the unavailability of information. Nikko Cordial's IRE exposure is primarily denominated in Japanese yen.

	September 30, 2007				June 30,	2007	September 30, 2006			
In millions of dollars	In	crease	Decrease	In	icrease	Decrease	Increase	Decrease		
U.S. dollar										
Instantaneous change	\$	(684) \$	738	\$	(572) \$	553	\$ (375)	\$ 258		
Gradual change	\$	(337) \$	372	\$	(309) \$	329	\$ (234)	\$ 231		
Mexican peso					_	_		_		
Instantaneous change	\$	5 \$	(5)	\$	(29) \$	29	\$ 46 3	\$ (46)		
Gradual change	\$	(1) \$	5 1	\$	(14) \$	14	\$ 35	\$ (35)		
Euro										
Instantaneous change	\$	(92) \$	92	\$	(97) \$	97	\$ (80)	\$ 80		
Gradual change	\$	(38) \$	38	\$	(43) \$	43	\$ (39)	\$ 39		
Japanese yen						_		_		
Instantaneous change	\$	58	NM	\$	(9)	NM	\$ (14)	NM		
Gradual change	\$	43	NM	\$	(5)	NM	\$ (8)	NM		
Pound sterling										
Instantaneous change	\$	(5) \$		\$	(19) \$			\$ 27		
Gradual change	\$	8 \$	(8)	\$	3 \$	(3)	\$ (18)	\$ 18		

NM Not meaningful. A 100 basis point decrease in interest rates would imply negative rates for the Japanese yen yield curve.

The changes in the U.S. dollar interest rate exposures from June 30, 2007 primarily reflect movements in customer-related asset and liability mix, as well as Citigroup's view of prevailing interest rates.

The following table shows the risk to NIR from six different changes in the implied forward rates. Each scenario assumes that the rate change will occur on a gradual basis every three months over the course of one year.

	Scenario 1	Scenario 2	Scenario 3	Scenario 4	Scenario 5	Scenario 6
Overnight rate change (bp) 10-year rate change (bp)	(100)	100	200 100	(200) (100)	(100)	100
Impact to net interest revenue (in millions of dollars)	\$ 74	\$ (377)	\$ (779)	\$ 836	\$ 409	\$ (60)

For Citigroup's major trading centers, the aggregate pretax VAR in the trading portfolios was \$135 million, \$153 million, and \$90 million at September 30, 2007, June 30, 2007, and September 30, 2006, respectively. Daily exposures averaged \$141 million during the third quarter of 2007 and ranged from \$126 million to \$165 million.

The following table summarizes VAR to Citigroup in the trading portfolios at September 30, 2007, June 30, 2007, and September 30, 2006, including the Total VAR, the specific risk only component of VAR, and Total General market factors only, along with the quarterly averages:

In million of dollars	September 30, 2007	Third Quarter 2007 Average	June 30, 2007	Second Quarter 2007 Average	September 30, 2006	Third Quarter 2006 Average
Interest rate	\$ 96	\$ 101	\$ 117	\$ 102	\$ 89	\$ 81
Foreign exchange	28	29	32	31	28	26
Equity	104	98	100	87	44	42
Commodity	33	31	31	35	11	13
Covariance adjustment	(126)	(118)	(127)	(117)	(82)	(76)
Total All market risk factors, including general and specific risk	\$ 135	\$ 141	\$ 153	\$ 138	\$ 90	\$ 86
Specific risk only component	\$ 24	\$ 26	\$ 8	\$ 11	\$ 9	\$ 10
Total General market factors only	\$ 111	\$ 115	\$ 145	\$ 127	\$ 81	\$ 76

The specific risk only component represents the level of equity and debt issuer-specific risk embedded in VAR. Citigroup's specific risk model conforms to the 4x-multiplier treatment approved by the Federal Reserve and is subject to extensive annual hypothetical back-testing.

The table below provides the range of VAR in each type of trading portfolio that was experienced during the quarters ended:

	Sej	ptembe	r 30, 2007	June 3	0, 2007	Septembe	r 30, 2006
In millions of dollars	1	Low	High	Low	High	Low	High
Interest rate	\$	87	\$ 119	\$ 88	\$ 128	\$ 68	\$ 106
Foreign exchange		23	35	27	35	17	39
Equity		82	120	64	112	35	49
Commodity		24	41	24	49	9	18

### COUNTRY AND CROSS-BORDER RISK

The table below shows all countries where total cross-border outstandings exceed 0.75% of total Citigroup assets:

	September 30, 2007											December 31, 2006			2006			
		(	Cross-Bor	deı	· Claims o	on T	Third P	art	ies									
(Amounts in Billions of U.S.\$)	Ba	nks	Public	]	Private	Т	`otal	a	Trading and Short- Term Claims(1)		Investments in and Funding of Local Franchises	Total Cross- Border Out- standings		Commit- ments(2)		Total Cross- Border Out- tandings	_	ommit- nents
India	\$	2.0	\$ 0.9	\$	12.8	\$	15.7	\$	12.1	\$	20.0	\$ 35.7	\$	1.4	\$	24.8	\$	0.7
Germany		18.9	5.6		10.4		34.9		32.0		0.7	35.6		52.2		38.6		43.6
United Kingdom		6.3	0.1		24.0		30.4		28.7			30.4		329.3		18.4		192.8
France		9.7	5.1		12.1		26.9		24.9			26.9		116.1		19.8		60.8
Netherlands		6.9	1.9		17.5		26.3		20.6			26.3		25.4		20.1		10.5
South Korea		0.9	0.1		4.2		5.2		5.1		16.1	21.3		9.0		19.7		11.4
Spain		3.1	5.3		8.9		17.3		16.1		3.6	20.9		7.3		19.7		6.8
Italy		1.8	8.8		4.3		14.9		14.4		0.5	15.4		6.0		18.6		4.0

September 30, 2007 December 31, 2006

- (1) Included in total cross-border claims on third parties.
- (2)

  Commitments (not included in total cross-border outstandings) include legally binding cross-border letters of credit and other commitments and contingencies as defined by the FFIEC. Effective March 31, 2006, the FFIEC revised the definition of commitments to include commitments to local residents that will be funded with local currency local liabilities.

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#### INTEREST REVENUE/EXPENSE AND YIELDS

Average Rates Interest Revenue, Interest Expense, and Net Interest Margin

In millions of dollars	3	ord Qtr. 2007	2	2nd Qtr. 2007	3rd Qtr. 2006	% Change 3Q07 vs. 3Q06
Interest Revenue(1)	\$	32,961	\$	30,598	\$ 24,729	33%
Interest Expense(2)		20,804		19,172	14,901	40
Net Interest Revenue(1)	\$	12,157	\$	11,426	\$ 9,828	24%
Interest Revenue Average Rate		6.41%		6.43%	6.59%	(18)bps
Interest Expense Average Rate		4.43%		4.43%	4.44%	(1)bps
Net Interest Margin (NIM)		2.36%		2.40%	2.62%	(26)bps
Interest Rate Benchmarks:						
Federal Funds Rate End of Period		4.75%		5.25%	5.25%	(50)bps
2 Year U.S. Treasury Note Average Rate		4.39%		4.80%	4.93%	(54)bps
10 Year U.S. Treasury Note Average Rate		4.74%		4.85%	4.89%	(15)bps
10 Year vs. 2 Year Spread		35 bps		5 bps	(4)bps	

<sup>(1)</sup> Excludes taxable equivalent adjustment (based on the U.S. Federal statutory tax rate of 35%) of \$34 million, \$45 million, and \$14 million for the third quarter of 2007, the second quarter of 2007, and the third quarter of 2006, respectively.

(2) Excludes expenses associated with hybrid financial instruments and beneficial interest in consolidated VIEs. These obligations are classified as Long-Term Debt and accounted for at fair value with changes recorded in Principal Transactions.

A significant portion of the Company's business activities are based upon gathering deposits and borrowing money and then lending or investing those funds, including market-making activities in tradable securities. Net interest margin is calculated by dividing gross interest revenue less gross interest expense by average interest earning assets.

During 2007, pressure on net interest margin continued. Net Interest Margin was mainly affected by the results of Nikko Cordial, which was consolidated from May 9, 2007 forward. The average rate on assets reflected a highly competitive loan pricing environment, as well as a

shift in the Company's loan portfolio from higher-yielding credit card receivables to assets that carry lower yields, such as mortgages and home equity loans.

See pages 34 40 for a detailed analysis of Average Rates and Volumes.

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# AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)

		A	4v	erage Volum	e			In	ıte	rest Revenu	ıe	% Average Rate			
In millions of dollars		3rd Qtr. 2007		2nd Qtr. 2007		3rd Qtr. 2006		3rd Qtr. 2007		2nd Qtr. 2007	í	3rd Qtr. 2006	3rd Qtr. 2007	2nd Qtr. 2007	3rd Qtr. 2006
Assets															
Deposits with banks(5)	\$	62,833	\$	55,580	\$	37,508	\$	874	\$	792	\$	590	5.52%	5.72%	6.24%
Federal funds sold and securities borrowed or purchased under agreements to resell(6)															
In U.S. offices	\$	213,438	\$	185,143	\$	166,526	\$	3,217	\$		\$	2,718	5.98%	6.50%	
In offices outside the U.S.(5)		156,123		135,668	_	81,145		1,873		1,660		995	4.76	4.91	4.86
Total	\$	369,561	\$	320,811	\$	247,671	\$	5,090	\$	4,662	\$	3,713	5.46%	5.83%	5.95%
Trading account assets(7)(8)															
In U.S. offices	\$	281,590		264,112	\$	184,099	\$	3,662	\$		\$	1,960	5.16%	4.72%	
In offices outside the U.S.(5)		206,098		180,361		100,196		1,494		1,274		789	2.88	2.83	3.12
Total	\$	487,688	\$	444,473	\$	284,295	\$	5,156	\$	4,385	\$	2,749	4.19%	3.96%	3.84%
Investments(1)								·							
In U.S. offices															
Taxable	\$	127,706	\$	149,303	\$	105,713	\$	1,637	\$	1,860	\$	1,177	5.09%	5.00%	4.42%
Exempt from U.S. income tax		19,207		18,971		12,285		242		273		153	5.00	5.77	4.94
In offices outside the U.S.(5)		112,901		113,068		100,999		1,478		1,444		1,276	5.19	5.12	5.01
Total	\$	259,814	\$	281,342	\$	218,997	\$	3,357	\$	3,577	\$	2,606	5.13%	5.10%	4.72%
Loans (net of unearned income)(9)															
Consumer loans In U.S. offices	\$	377,380	¢	370,762	¢	345,064	Ф	7,835	Ф	7,663	¢	7,264	8.24%	8.29%	8.35%
In offices outside the U.S.(5)	Ψ	183,659	φ	170,855	φ	140,594	φ	4,912	φ	4,621	φ	3,870	10.61	10.85	10.92
,			_		_		_		_		_				
Total consumer loans	\$	561,039	\$	541,617	\$	485,658	\$	12,747	\$	12,284	\$	11,134	9.01%	9.10%	9.10%
			-		_		_		-		_				
Corporate loans In U.S. offices	\$	39,346	¢	31,075	¢	28,604	Ф	818	Ф	608	¢	528	8.25%	7.85%	7.32%
In offices outside the U.S.(5)	Ψ	163,003		152,545	Ψ	130,212	Ψ	3,832	Ψ	3,361	Ψ	2,728	9.33	8.84	8.31
			_		_		_		-		_				
Total corporate loans	\$	202,349	\$	183,620	\$	158,816	\$	4,650	\$	3,969	\$	3,256	9.12%	8.67%	8.13%
Total loans	\$	763,388	\$	725,237	\$	644,474	\$	17,397	\$	16,253	\$	14,390	9.04%	8.99%	8.86%
Other interest-earning assets	\$	97,506	\$	82,459	\$	56,717	\$	1,087	\$	929	\$	681	4.42%	4.52%	4.76%
<u> </u>					_				-		_				
Total interest-earning assets	\$	2,040,790	\$	1,909,902	\$	1,489,662	\$	32,961	\$	30,598	\$	24,729	6.41%	6.43%	6.59%
Non-interest-earning assets(7)		255,962		249,358		194,550									
Total assets	\$	2,296,752	\$	2,159,260	\$	1,684,212									
	Ψ	_,_, 0,, 02	Ψ	_,107,200	Ψ'	-,50.,212									

Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$34 million, \$45 million, and \$14 million for the third quarter of 2007, the second quarter of 2007, and the third quarter of 2006, respectively.

- (2)

  Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories. See Note 15 on page 75.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed Average Volume, Interest Revenue and Interest Expense exclude discontinued operations. See Note 2 on page 57.
- (5)

  Average rates reflect prevailing local interest rates, including inflationary effects and monetary correction in certain countries.
- (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to FIN 41 and Interest revenue excludes the impact of FIN 41.
- (7)

  The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest-bearing liabilities.
- (8)

  Interest expense on Trading account liabilities of Markets & Banking is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively.
- (9) Includes cash-basis loans.

Reclassified to conform to the current period's presentation.

# AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)

		I	Ave	rage Volum	e		Interest Revenue					% Average Rate				
In millions of dollars		3rd Qtr. 2007		2nd Qtr. 2007		3rd Qtr. 2006	•	3rd Qtr. 2007		2nd Qtr. 2007		3rd Qtr. 2006	3rd Qtr. 2007	2nd Qtr. 2007	3rd Qtr. 2006	
Liabilities																
Deposits																
In U. S. offices Savings deposits(5) Other time deposits	\$	148,736 56,473	\$	147,517 53,597	\$	134,486 51,158	\$	\$ 1,221 766	\$	1,178 773	\$	1,092 678	3.26% 5.38	3.20% 5.78	3.22% 5.26	
In offices outside the U.S.(6)		515,766		485,871		416,084		5,552		4,988		4,001	4.27	4.12	3.81	
Total	\$	720,975	\$	686,985	\$	601,728	9	7,539	\$	6,939	\$	5,771	4.15%	4.05%	3.81%	
Federal funds purchased and securities loaned or sold under agreements to repurchase(7)																
In U.S. offices	\$	272,927	\$	233,021	\$	188,052	9		\$	3,600	\$	2,992	5.89%	6.20%	6.31%	
In offices outside the U.S.(6)		155,354		152,984		93,032		2,379		2,312		1,404	6.08	6.06	5.99	
Total	\$	428,281	\$	386,005	\$	281,084	9	6,431	\$	5,912	\$	4,396	5.96%	6.14%	6.20%	
Trading account liabilities(8)(9)																
In U.S. offices	\$	48,063	\$	58,139	\$	37,601	1		\$		\$		2.49%			
In offices outside the U.S. (6)		69,791		62,949	_	35,644		69	_	68	_	58	0.39	0.43	0.65	
Total	\$	117,854	\$	121,088	\$	73,245	\$	\$ 371	\$	380	\$	301	1.25%	1.26%	1.63%	
Short-term borrowings	ф	107.207	ф	170.060	ф	121 502		1 777	Ф	1.610	ф	1 177	2 52 6	2.700	2.046	
In U.S. offices	\$	187,286 79,450	\$	170,962 66,077	\$	121,503 23,446	4	\$ 1,755 294	\$	1,612 325	\$	1,175 98	3.72% 1.47	3.78% 1.97	3.84% 1.66	
In offices outside the U.S.(6)		79,430		00,077		23,440		294	-	323	_	90	1.47	1.97	1.00	
Total	\$	266,736	\$	237,039	\$	144,949	\$	\$ 2,049	\$	1,937	\$	1,273	3.05%	3.28%	3.48%	
Long-term debt(10)																
In U.S. offices	\$	285,370	\$	267,496	\$	206,854	9	3,837	\$	3,562	\$	2,802	5.33%	5.34%	5.37%	
In offices outside the U.S. (6)		43,627		37,391		24,416		577		442		358	5.25	4.74	5.82	
Total	\$	328,997	\$	304,887	\$	231,270	\$	\$ 4,414	\$	4,004	\$	3,160	5.32%	5.27%	5.42%	
Total interest-bearing liabilities	\$	1,862,843	\$	1,736,004	\$	1,332,276	9	\$ 20,804	\$	19,172	\$	14,901	4.43%	4.43%	4.44%	
Demand deposits in U.S. offices		13,683		11,234		11,127										
Other non-interest-bearing liabilities(8)		293,310		287,371		224,739										
Total liabilities	\$	2,169,836	¢	2,034,609	•	1,568,142										
Total naminues	Ф	2,109,030	Ф	2,034,009	Ф	1,300,142										
Total stockholders' equity(11)	\$	126,916	\$	124,651	\$	116,070										
Total liabilities and stockholders' equity	\$	2,296,752	\$	2,159,260	\$	1,684,212										
Net interest revenue as a percentage of average interest-earning assets(12)																

		Ave	rage Volume		Intere	est Revenue		% Av	erage Rate	
In U.S. offices	\$	1,129,443 \$	1,087,398 \$	892,120	\$ 5,712 \$	5,212 \$	4,559	2.01%	1.92%	2.03%
In offices outside the U.S.(6)		911,347	822,504	597,542	6,445	6,214	5,269	2.81%	3.03%	3.50%
	_				 					
Total	\$	2,040,790 \$	1,909,902 \$	1,489,662	\$ 12,157 \$	11,426 \$	9,828	2.36%	2.40%	2.62%

- (1)
  Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$34 million, \$45 million, and \$14 million for the third quarter of 2007, the second quarter of 2007, and the third quarter of 2006, respectively.
- (2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories. See Note 15 on page 75.
- (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Detailed Average Volume, Interest Revenue and Interest Expense exclude discontinued operations. See Note 2 on page 57.
- (5) Savings deposits consist of Insured Money Market Rate accounts, NOW accounts, and other savings deposits.
- (6)

  Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (7)
  Average volumes of securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 and Interest expense excludes the impact of FIN 41.
- (8)

  The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest-bearing liabilities.
- (9)

  Interest expense on Trading account liabilities of Markets & Banking is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively.
- (10)

  Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as long-term debt as these obligations are accounted for at fair value with changes recorded in Principal Transactions.
- (11) Includes stockholders' equity from discontinued operations.
- (12) Includes allocations for capital and funding costs based on the location of the asset.

Reclassified to conform to the current period's presentation.

## AVERAGE BALANCES AND INTEREST RATES ASSETS(1)(2)(3)(4)

		Average	Volu	ume		Interest	Re	venue	% Average Rate			
In millions of dollars	Ni	ine Months 2007	N	ine Months 2006		Nine Months 2007	]	Nine Months 2006	Nine Months 2007	Nine Months 2006		
Assets												
Deposits with banks(5) Federal funds sold and securities borrowed or purchased under agreements to resell(6)	\$	54,573	\$	37,103	\$	2,375	\$	1,596	5.82%	5.75%		
In U.S. offices	\$	194,217	\$	163,043	\$	9,098	\$	7,523	6.26%	6.17%		
In offices outside the U.S.(5)		133,672		83,553		4,943	<u> </u>	2,792	4.94	4.47		
Total	\$	327,889	\$	246,596	\$	14,041	\$	10,315	5.73%	5.59%		
Trading account assets(7)(8)												
In U.S. offices	\$	260,893	\$	180,765	\$	9,595	\$	6,019	4.92%	4.45%		
In offices outside the U.S.(5)		173,244		96,269		3,876		2,478	2.99	3.44		
Total	\$	434,137	\$	277,034	\$	13,471	\$	8,497	4.15%	4.10%		
Investments(1)												
In U.S. offices												
Taxable	\$	145,794	\$	91,981	\$	5,497	\$	2,834	5.04%	4.12%		
Exempt from U.S. income tax		18,329		13,954		705		488	5.14	4.68		
In offices outside the U.S.(5)		111,016		96,856		4,272		3,595	5.14	4.96		
Total	\$	275,139	\$	202,791	\$	10,474	\$	6,917	5.09%	4.56%		
Loans (net of unearned income)(9)												
Consumer loans												
In U.S. offices	\$	370,334	\$	337,362	\$	22,956	\$	20,997	8.29%	8.32%		
In offices outside the U.S.(5)		168,679		136,203		13,566		11,394	10.75	11.18		
Total consumer loans	\$	539,013	\$	473,565	\$	36,522	\$	32,391	9.06%	9.14%		
					-							
Corporate loans	φ	22.025	ф	27 175		1.064	φ	1 200	7.050	( 990		
In U.S. offices In offices outside the U.S.(5)	\$	33,035 150,551	<b>3</b>	27,175 121,706		1,964 10,099	<b>3</b>	1,399 7,061	7.95 % 8.97	6.88% 7.76		
Total corporate loans	\$	183,586	\$	148,881	\$	12,063	\$	8,460	8.79%	7.60%		
Total corporate totals	Ψ	103,300	Ψ	140,001	Ψ	12,003	Ψ	0,400	0.17 //	7.00%		
Total loans	\$	722,599	\$	622,446	\$	48,585	\$	40,851	8.99%	8.77%		
Other interest-earning assets	\$	82,781	\$	57,003	\$	2,745	\$	1,998	4.43%	4.69%		
Total interest-earning assets	\$	1,897,118	\$	1,442,973	\$	91,691	\$	70,174	6.46%	6.50%		
Non-interest-earning assets(7)		236,525		190,833								
Total assets	\$	2,133,643	\$	1,633,806								
		-	_				_					

<sup>(1)</sup>Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$94 million and \$68 million for the first nine months of 2007 and 2006, respectively.

(2) Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories. See Note 15 on page 75. (3) Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable. (4) Detailed Average Volume, Interest Revenue and Interest Expense exclude discontinued operations. See Note 2 on page 57. (5) Average rates reflect prevailing local interest rates, including inflationary effects and monetary correction in certain countries. (6) Average volumes of securities borrowed or purchased under agreements to resell are reported net pursuant to FIN 41 and Interest revenue excludes the impact of FIN 41. (7) The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest-bearing liabilities. (8) Interest expense on Trading account liabilities of Markets & Banking is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively.

Reclassified to conform to the current period's presentation.

Includes cash-basis loans.

(9)

# AVERAGE BALANCES AND INTEREST RATES LIABILITIES AND EQUITY, AND NET INTEREST REVENUE(1)(2)(3)(4)

		Average	V	olume		Interest	Ex	pense	% Average Rate			
In millions of dollars	Ni	ne Months 2007		Nine Months 2006		Nine Months 2007		Nine Months 2006	Nine Months 2007	Nine Months 2006		
Liabilities												
Deposits												
In U. S. offices												
Savings deposits(5)	\$	147,171	\$	133,571	\$	,	\$	2,962	3.24%			
Other time deposits		55,005		46,286		2,346		1,756	5.70	5.07		
In offices outside the U.S.(6)		483,237		393,770		15,121		10,762	4.18	3.65		
Total	\$	685,413	\$	573,627	\$	21,036	\$	15,480	4.10%	3.61%		
Federal funds purchased and securities loaned or sold under agreements to repurchase(7)												
In U.S. offices	\$	247,893	Ф	186,848	Ф	11,193	Ф	8,623	6.04%	6.17%		
In offices outside the U.S. (6)	Ф	145,660	Ф	92,842	Ф	6,633	ф	3,991	6.09	5.75		
in offices outside the U.S. (6)		145,000	_	92,642	_	0,033	_	3,991	0.09	3.73		
Total	\$	393,553	\$	279,690	\$	17,826	\$	12,614	6.06%	6.03%		
Trading account liabilities(8) (9)												
In U.S. offices	\$	49,507	\$	36,125	\$	849	\$	662	2.29%	2.45%		
In offices outside the U.S. (6)		59,360		37,164		209		163	0.47	0.59		
Total	\$	108,867	\$	73,289	\$	1,058	\$	825	1.30%	1.51%		
			-		-		-					
Short-term borrowings												
In U.S. offices	\$	167,264	\$	117,847	\$	4,629	\$	2,912	3.70%	3.30%		
In offices outside the U.S. (6)		62,121		22,375		821		455	1.77	2.72		
Total	\$	229,385	\$	140,222	\$	5,450	\$	3,367	3.18%	3.21%		
Long-term debt(10)												
In U.S. offices	\$	268,566	\$	197,575	\$		\$	7,467	5.37%			
In offices outside the U.S. (6)		36,034		24,225		1,384		972	5.14	5.36		
Total	\$	304,600	\$	221,800	\$	12,168	\$	8,439	5.34%	5.09%		
m 4 1 1 4 4 4 1 4 1 4 1 4 1 1 1 1 1 1 1	ф.	1 721 010	Ф	1 200 (20	Ф	55 530	ф	10.725	4.456	4.226		
Total interest-bearing liabilities	\$	1,721,818	Э	1,288,628	ф	57,538	Þ	40,725	4.47%	4.23%		
Demand deposits in U.S. offices		12,025		10,999								
Other non-interest-bearing liabilities(8)		276,028		219,637								
Total liabilities	\$	2,009,870	\$	1,519,264								
Total habitates	Ψ	2,000,070	Ψ	1,517,204								
Total stockholders' equity(11)	\$	123,773	\$	114,542								
Total liabilities and stockholders' equity	\$	2,133,643	\$	1,633,806								
Net interest revenue as a percentage of												
average interest-earning assets(12)	Φ.	4 000 00 =		0								
In U.S. offices In offices outside the U.S.(6)	\$	1,088,805 808,313	\$	862,756 580,217	\$	15,900 18,253	\$	14,172 15,277	1.95% 3.02	2.20% 3.52		
Total	\$	1,897,118	\$	1,442,973	\$	34,153	\$	29,449	2.41%	2.73%		

Interest Expense

% Average Rate

Average Volume

(1)	Interest revenue excludes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$94 million and \$68 million for the first nine months of 2007 and 2006, respectively.
(2)	Interest rates and amounts include the effects of risk management activities associated with the respective asset and liability categories. See Note 15 on page 75.
(3)	Monthly or quarterly averages have been used by certain subsidiaries where daily averages are unavailable.
(4)	Detailed Average Volume, Interest Revenue and Interest Expense exclude discontinued operations. See Note 2 on page 57.
(5)	Savings deposits consist of Insured Money Market Rate accounts, NOW accounts, and other savings deposits.
(6)	Average rates reflect prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
(7)	Average volumes of securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 and Interest expense excludes the impact of FIN 41.
(8)	The fair value carrying amounts of derivative and foreign exchange contracts are reported in non-interest-earning assets and other non-interest-bearing liabilities.
(9)	Interest expense on Trading account liabilities of Markets & Banking is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively.
(10)	Excludes hybrid financial instruments and beneficial interests in consolidated VIEs that are classified as long-term debt as these obligations are accounted for at fair value with changes recorded in Principal Transactions.
(11)	Includes stockholders' equity from discontinued operations.
(12)	Includes allocations for capital and funding costs based on the location of the asset.
Reclassi	fied to conform to the current period's presentation.

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## ANALYSIS OF CHANGES IN INTEREST REVENUE(1)(2)(3)

	3rd Q	tr. 2007 vs. 2nd Q	tr. 2007	3rd Qtr. 2007 vs. 3rd Qtr. 2006								
	Increase ( Due to C			Increase (I Due to Ch								
In millions of dollars	Average Volume	Average Rate	Net Change(2)	Average Volume	Average Rate	Net Change(2)						
Deposits with banks(4)	\$ 101	\$ (19)	\$ 82	\$ 359	\$ (75)	\$ 284						
Federal funds sold and securities borrowed or purchased under agreements to resell												
In U.S. offices	\$ 437	\$ (222)	\$ 215	\$ 720	\$ (221)	\$ 499						
In offices outside the U.S.(4)	246	(33)	213	900	(22)	878						
Total	\$ 683	\$ (255)	\$ 428	\$ 1,620	\$ (243)	\$ 1,377						
Trading account assets(5)												
In U.S. offices	\$ 214	\$ 337	\$ 551	. ,	\$ 502	\$ 1,702						
In offices outside the U.S.(4)	186	34	220	772	(67)	705						
Total	\$ 400	\$ 371	\$ 771	\$ 1,972	\$ 435	\$ 2,407						
Investments(1)												
In U.S. offices	\$ (273	) \$ 19	\$ (254)	) \$ 354	\$ 195	\$ 549						
In offices outside the U.S.(4)	(2	36	34	155	47	\$ 202						
Total	\$ (275	55	\$ (220)	509	\$ 242	\$ 751						
Loans consumer												
In U.S. offices	\$ 137			\$ 672								
In offices outside the U.S.(4)	343	(52)	291	1,155	(113)	1,042						
Total	\$ 480	\$ (17)	\$ 463	\$ 1,827	\$ (214)	\$ 1,613						
Loans corporate												
In U.S. offices	\$ 170	\$ 40	\$ 210	\$ 217	\$ 73	\$ 290						
In offices outside the U.S.(4)	238	233	471	743	361	1,104						
Total	\$ 408	\$ 273	\$ 681	\$ 960	\$ 434	\$ 1,394						
Total loans	\$ 888	\$ 256	\$ 1,144	\$ 2,787	\$ 220	\$ 3,007						
Other interest-earning assets	\$ 168	\$ (10)	\$ 158	\$ 458	\$ (52)	\$ 406						
Total interest revenue	\$ 1,965	\$ 398	\$ 2,363	\$ 7,705	\$ 527	\$ 8,232						

The taxable equivalent adjustment is based on the U.S. Federal statutory tax rate of 35%, and is excluded from this presentation.

- (2)

  Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.
- (3)
  Detailed Average Volume, Interest Revenue and Interest Expense exclude discontinued operations. See Note 2 on page 57.
- (4)

  Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5)

  Interest expense on Trading account liabilities of Markets & Banking is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively.

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#### ANALYSIS OF CHANGES IN INTEREST EXPENSE AND NET INTEREST REVENUE(1)(2)(3)

3rd Qtr. 2007 vs. 2nd Qtr. 2007 3rd Qtr. 2007 vs. 3rd Qtr. 2006 Increase (Decrease) Increase (Decrease) Due to Change in: Due to Change in: In millions of dollars Net Change(2) Average Volume Average Rate Net Change(2) Average Volume Average Rate **Deposits** In U.S. offices \$ 40 \$ **(4)** \$ 36 \$ 189 \$ 28 \$ 217 In offices outside the U.S.(4) 249 315 564 1,035 516 1,551 1,224 \$ \$ 355 \$ 245 \$ 600 \$ 544 \$ Total 1,768 Federal funds purchased and securities loaned or sold under agreements to repurchase \$ 597 \$ (145)\$ 452 \$ 1,272 \$ 1,060 In U.S. offices (212)\$ In offices outside the U.S.(4) 36 31 **67** 954 21 975 Total \$ 633 \$ (114)\$ 519 \$ 2,226 \$ (191)\$ 2,035 Trading account liabilities(5) In U.S. offices (59) \$ 49 \$ (10) \$ \$ 66 \$ (7)\$ 59 In offices outside the U.S.(4) 7 **(6)** 40 (29)11 Total \$ (52) \$ 43 \$ **(9)** \$ 106 \$ (36)\$ 70 **Short-term borrowings** In U.S. offices \$ 153 \$ (10)\$ 143 \$ 618 \$ (38)\$ 580 In offices outside the U.S.(4) 208 196 58 (89)(31)(12)(99) \$ Total \$ 211 \$ 112 \$ 826 \$ (50)\$ 776 Long-term debt In U.S. offices \$ 240 \$ 35 \$ 275 \$ 1.056 \$ (21) \$ 1.035 In offices outside the U.S.(4) **79** 56 135 257 219 (38)\$ 319 \$ 91 \$ 410 \$ 1,313 \$ (59) \$ Total 1,254 Total interest expense 1,466 \$ 166 \$ 1,632 \$ 5,695 \$ 208 \$ 5,903 Net interest revenue 499 \$ 232 \$ 731 \$ 2,010 \$ 319 \$ 2,329

<sup>(1)</sup> The taxable equivalent adjustment is based on the U.S. Federal statutory tax rate of 35%, and is excluded from this presentation.

<sup>(2)</sup>Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

- (3) Detailed Average Volume, Interest Revenue and Interest Expense exclude discontinued operations. See Note 2 on page 57.
- (4)

  Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.
- (5)

  Interest expense on Trading account liabilities of Markets & Banking is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively.

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# ANALYSIS OF CHANGES IN INTEREST REVENUE, INTEREST EXPENSE, AND NET INTEREST REVENUE(1)(2)(3)

Nine Months 2007 vs. Nine Months 2006

	Time resident 2007 is time resident 2000										
		Increase ( Due to Cl									
In millions of dollars	Aver	age Volume	Ave	rage Rate	Cl	Net hange(2)					
Deposits with banks(4)	\$	760	\$	19	\$	779					
Federal funds sold and securities borrowed or purchased under agreements to resell											
In U.S. offices In offices outside the U.S.(4)	\$	1,459 1,826	\$	116 325	\$	1,575 2,151					
Total	\$	3,285	\$	441	\$	3,726					
Trading account assets(5)											
In U.S. offices	\$	2,894	\$	682	\$	3,576					
In offices outside the U.S.(4)		1,759		(361)		1,398					
Total	\$	4,653	\$	321	\$	4,974					
Investments(1)											
In U.S. offices	\$	2,097	\$	783	\$	2,880					
In offices outside the U.S.(4)		541		136		677					
Total	\$	2,638	\$	919	\$	3,557					
Loans consumer											
In U.S. offices	\$	2,044	\$	(85)	\$	1,959					
In offices outside the U.S.(4)		2,626		(454)		2,172					
Total	\$	4,670	\$	(539)	\$	4,131					
Loans corporate											
In U.S. offices In offices outside the U.S.(4)	\$	329 1,831	\$	236 1,207	\$	565 3,038					
Total	\$	2,160	\$	1,443	\$	3,603					
1000	Ψ	2,100	Ψ	1,110	Ψ	2,002					
Total loans	\$	6,830	\$	904	\$	7,734					
Other interest-earning assets	\$	860	\$	(113)	\$	747					
Total interest revenue	\$	19,026	\$	2,491	\$	21,517					
Deposits	ф	(20	d		¢.	1 10=					
In U.S. offices In offices outside the U.S.(4)	\$	620 2,662	\$	577 1,697	\$	1,197 4,359					
in offices outside the U.S.(4)		2,002		1,077		4,339					
Total	\$	3,282	\$	2,274	\$	5,556					

Nine Months 2007 vs. Nine Months 2006

Federal funds purchased and securities loaned or sold under agreements						
to repurchase						
In U.S. offices	\$	2,760	\$	(190)	\$	2,570
In offices outside the U.S.(4)	· ·	2,392	·	250		2,642
Total	\$	5,152	\$	60	\$	5,212
Trading account liabilities(5)						
In U.S. offices	\$	232	\$	(45)	\$	187
In offices outside the U.S.(4)		83		(37)		46
Total	\$	315	\$	(82)	\$	233
Short-term borrowings						
In U.S. offices	\$	1,335	\$	382	\$	1,717
In offices outside the U.S.(4)		572		(206)		366
Total	\$	1,907	\$	176	\$	2,083
Long-term debt						
In U.S. offices	\$	2,826	\$	491	\$	3,317
In offices outside the U.S.(4)		455		(43)		412
	_				_	
Total	\$	3,281	\$	448	\$	3,729
					_	
Total interest expense	\$	13,937	\$	2,876	\$	16,813
N. C. C.	ф	<b>5</b> 000	ф	(205)	ф	4.504
Net interest revenue	\$	5,089	\$	(385)	\$	4,704

(1) The taxable equivalent adjustment is based on the U.S. Federal statutory tax rate of 35% and is excluded from this presentation.

(2) Rate/volume variance is allocated based on the percentage relationship of changes in volume and changes in rate to the total net change.

(3) Detailed Average Volume, Interest Revenue and Interest Expense exclude discontinued operations. See Note 2 on page 57.

(4)

Changes in average rates reflect changes in prevailing local interest rates, including inflationary effects and monetary corrections in certain countries.

(5)
Interest expense on Trading account liabilities of Markets & Banking is reported as a reduction of Interest revenue. Interest revenue and Interest expense on cash collateral positions are reported in Trading account assets and Trading account liabilities, respectively.

#### CAPITAL RESOURCES AND LIQUIDITY

#### **CAPITAL RESOURCES**

Citigroup is subject to risk-based capital ratio guidelines issued by the FRB. Capital adequacy is measured via two risk-based ratios, Tier 1 and Total Capital (Tier 1 + Tier 2 Capital). Tier 1 Capital is considered core capital while Total Capital also includes other items such as subordinated debt and loan loss reserves. Both measures of capital are stated as a percent of risk-adjusted assets. Risk-adjusted assets are measured primarily on their perceived credit risk and include certain off-balance sheet exposures, such as unfunded loan commitments and letters of credit and the notional amounts of derivative and foreign exchange contracts. Citigroup is also subject to the Leverage Ratio requirement, a non-risk-based asset ratio, which is defined as Tier 1 Capital as a percentage of adjusted average assets.

To be "well capitalized" under federal bank regulatory agency definitions, a bank holding company must have a Tier 1 Capital Ratio of at least 6%, a Total Capital Ratio of at least 10%, and a Leverage Ratio of at least 3%, and not be subject to an FRB directive to maintain higher capital levels.

Citigroup maintained a "well capitalized" position during the first nine months of 2007 and the full year of 2006:

#### **Citigroup Regulatory Capital Ratios(1)**

	Sept. 30, 2007(3)	June 30, 2007(3)	Dec. 31, 2006
Tier 1 Capital	7.32%	7.91%	8.59%
Total Capital (Tier 1 and Tier 2)	10.61%	11.23	11.65
Leverage(2)	4.13%	4.37	5.16

- (1) The FRB granted interim capital relief for the impact of adopting SFAS 158.
- (2) Tier 1 Capital divided by adjusted average assets.
- The impact related to using Citigroup's credit rating under the adoption of SFAS 157 is excluded from Tier 1 Capital at September 30, 2007 and June 30, 2007, respectively.

## **Components of Capital Under Regulatory Guidelines**

In millions of dollars	Se	pt. 30, 2007	June 30, 2007	Dec. 31, 2006
Tier 1 Capital				
Common stockholders' equity	\$	126,913	\$ 127,154	\$ 118,783
Qualifying perpetual preferred stock			400	1,000
Qualifying mandatorily redeemable securities of subsidiary trusts		11,542	10,095	9,579
Minority interest		3,899	3,889	1,107
Less: Net unrealized (gains) on securities available-for-sale(1)		(682)	(248)	(943)
Less: Accumulated net (gains) losses on cash flow hedges, net of tax		1,457	(546)	61
Less: Pension liability adjustment, net of tax(2)		1,403	1,526	1,647
Less: Cumulative effect included in fair value of financial liabilities				
attributable to credit- worthiness, net of tax(3)		(664)	(138)	
Less: Intangible assets:				
Goodwill		(39,949)	(39,231)	(33,415)
Other disallowed intangible assets		(9,892)	(8,981)	(6,127)
Other		(1,657)	(1,485)	(793)
Total Tier 1 Capital	\$	92,370	\$ 92,435	\$ 90,899

In millions of dollars	S	Sept. 30, 2007		June 30, 2007		June 30, 2007		Dec. 31, 2006
Tier 2 Capital								
Allowance for credit losses(4)	\$	13,872	\$	11,475	\$	10,034		
Qualifying debt(5)		26,657		26,593		21,891		
Unrealized marketable equity securities gains(1)		924		747		436		
			_					
Total Tier 2 Capital	\$	41,453	\$	38,815	\$	32,361		
			_					
Total Capital (Tier 1 and Tier 2)	\$	133,823	\$	131,250	\$	123,260		
			_					
Risk-Adjusted Assets(6)	\$	1,261,790	\$	1,168,380	\$	1,057,872		

- Tier 1 Capital excludes unrealized gains and losses on debt securities available-for-sale in accordance with regulatory risk-based capital guidelines. Institutions are required to deduct from Tier 1 Capital net unrealized holding gains (losses) on available-for-sale equity securities with readily determinable fair values, net of tax. The federal bank regulatory agencies permit institutions to include in Tier 2 Capital up to 45% of pretax net unrealized holding gains on available-for-sale equity securities with readily determinable fair values, net of tax.
- (2) The FRB granted interim capital relief for the impact of adopting SFAS 158.
- (3)
  The impact related to using Citigroup's credit rating under the adoption of SFAS 157 is excluded from Tier 1 Capital at September 30, 2007 and June 30, 2007, respectively.
- (4) Includable up to 1.25% of risk-adjusted assets. Any excess allowance is deducted from risk-adjusted assets.
- (5) Includes qualifying subordinated debt in an amount not exceeding 50% of Tier 1 Capital.
- Includes risk-weighted credit equivalent amounts, net of applicable bilateral netting agreements, of \$97.2 billion for interest rate, commodity and equity derivative contracts and foreign-exchange contracts as of September 30, 2007, compared with \$88.8 billion as of June 30, 2007 and \$77.1 billion as of December 31, 2006. Market risk-equivalent assets included in risk-adjusted assets amounted to \$66.9 billion, \$60.3 billion, and \$40.1 billion at September 30, 2007, June 30, 2007, and December 31, 2006, respectively. Risk-adjusted assets also include the effect of other off-balance sheet exposures, such as unused loan commitments and letters of credit, and reflects deductions for certain intangible assets and any excess allowance for credit losses.

Common stockholders' equity increased approximately \$8.1 billion to \$126.9 billion, representing 5.4% of total assets as of September 30, 2007 from \$118.8 billion and 6.3% at December 31, 2006.

#### **Common Equity**

The table below summarizes the change in common stockholders' equity:

#### In billions of dollars

Common Equity, December 31, 2006	\$ 118.8
Adjustment to opening Retained earnings balance, net of tax(1)	(0.2)
Adjustment to opening Accumulated other comprehensive income (loss) balance, net of tax(2)	0.1
Net income	13.5
Employee benefit plans and other activities	2.7
Dividends	(8.1)
Issuance of shares for Grupo Cuscatlan acquisition	0.8
Treasury stock acquired	<b>(0.7)</b>
Net change in Accumulated other comprehensive income (loss), net of tax	
Common Equity, September 30, 2007	\$ 126.9

(1)

The adjustment to the opening balance of Retained earnings represents the total of the after-tax gain (loss) amounts for the adoption of the following accounting pronouncements:

SFAS 157, for \$75 million,

SFAS 159, for (\$99) million,

FSP FAS No. 13-2, "Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction" (FSP 13-2) for (\$148) million, and

FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" (FIN 48) for (\$14) million.

See Notes 1 and 16 on pages 55 and 77, respectively.

The after-tax adjustment to the opening balance of Accumulated other comprehensive income (loss) represents the reclassification of the unrealized gains (losses) related to the Legg Mason securities as well as several miscellaneous items previously reported in accordance with SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities" (SFAS 115). These available-for-sale securities were reclassified to Retained earnings upon the adoption of the fair value option in accordance with SFAS 159. See Notes 1 and 16 on pages 55 and 77, respectively, for further discussions.

The decrease in the common stockholders' equity ratio during the nine months ended September 30, 2007 reflected the above items and a 25.2% increase in total assets.

On April 17, 2006, the Board of Directors authorized up to an additional \$10 billion in share repurchases. As of September 30, 2007, \$6.7 billion remained under authorized repurchase programs after the repurchase of \$663 million and \$7.0 billion in shares during the nine months ended September 30, 2007 and full year 2006, respectively. As a result of the Company's recent acquisitions, the pending Nikko Cordial transaction, and other growth opportunities, it is anticipated that the Company will not resume its share repurchase program until capital ratios improve. This is a forward-looking statement within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 48. For further details, see "Unregistered Sales of Equity Securities and Use of Proceeds" on page 104.

On June 18, 2007, Citigroup redeemed for cash shares of its 6.365% Cumulative Preferred Stock, Series F, at the redemption price of \$50 per depository share plus accrued dividends to the date of redemption. Because notice for redemption of these shares occurred prior to June 30, 2007 quarter-end, they did not qualify as Tier 1 Capital at June 30, 2007.

On July 11, 2007, Citigroup redeemed for cash shares of its 6.213% Cumulative Preferred Stock, Series G, at the redemption price of \$50 per depository share plus accrued dividends to the date of redemption. Because notice for redemption of these shares occurred prior to June 30, 2007 quarter-end, they did not qualify as Tier 1 Capital at June 30, 2007.

On September 10, 2007, Citigroup redeemed for cash shares of its 6.231% Cumulative Preferred Stock, Series H, at the redemption price of \$50 per depository share plus accrued dividends to the date of redemption.

On October 9, 2007, Citigroup redeemed for cash shares of its 5.864% Cumulative Preferred Stock, Series M, at the redemption price of \$50 per depository share plus accrued dividends to the date of redemption. Because notice for redemption of these shares occurred prior to quarter-end, they did not qualify as Tier 1 Capital at September 30, 2007.

The table below summarizes the Company's repurchase activity:

Total Common Shares Repurchased		Dollar Value of Shares Repurchased		Paid	0	Oollar Value f Remaining Authorized Repurchase Program
42.9	\$	2,000	\$	46.58	\$	2,412
40.8		2,000		48.98		10,412(1)
40.9		2,000		48.90		8,412
19.4		1,000		51.66		7,412
144.0	\$	7,000	\$	48.60	\$	7,412
12.1	\$	645	\$	53.37	\$	6,767
0.1		8		51.42		6,759
0.2		10		46.95		6,749
12.4	\$	663	\$	53.24	\$	6,749
	Shares   Repurchased	Shares Repurchased  42.9 \$ 40.8 40.9 19.4  144.0 \$  12.1 \$ 0.1 0.2	Shares Repurchased         of Shares Repurchased           42.9         \$ 2,000           40.8         2,000           40.9         2,000           19.4         1,000           12.1         \$ 645           0.1         8           0.2         10	Shares Repurchased         of Shares Repurchased           42.9         \$ 2,000           40.8         2,000           40.9         2,000           19.4         1,000           12.1         \$ 645           0.1         8           0.2         10	Shares Repurchased         of Shares Repurchased         Paid per Share           42.9         \$ 2,000         \$ 46.58           40.8         2,000         48.98           40.9         2,000         48.90           19.4         1,000         51.66           144.0         \$ 7,000         \$ 48.60           12.1         \$ 645         \$ 53.37           0.1         8         51.42           0.2         10         46.95	Total Common Shares Repurchased         Dollar Value of Shares Repurchased         Average Price Paid per Share         Average Price Paid per Share           42.9         \$ 2,000         \$ 46.58         \$ 40.8         \$ 2,000         \$ 48.98         \$ 40.9         \$ 40.9         \$ 40.9         \$ 40.9         \$ 40.9         \$ 40.9         \$ 51.66         \$ 51.66         \$ 51.66         \$ 53.37         \$ 50.1         \$ 51.42         \$ 51.42         \$ 6.95         \$ 51.42         \$ 6.95         \$ 60.5         \$

- (1) On April 17, 2006, the Board of Directors authorized up to an additional \$10 billion in share repurchases.
- (2) Represents repurchases recorded related to customer fails/errors.
- (3) See "Unregistered Sales of Equity Securities and Use of Proceeds" on page 104.

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Dollar Value

#### Citibank, N.A. Regulatory Capital Ratios(1)

Citigroup's subsidiary depository institutions in the United States are subject to risk-based capital guidelines issued by their respective primary federal bank regulatory agencies, which are similar to the FRB's guidelines. To be "well capitalized" under federal bank regulatory agency definitions, Citigroup's depository institutions must have a Tier 1 Capital Ratio of at least 6%, a Total Capital (Tier 1 + Tier 2 Capital) Ratio of at least 10% and a Leverage Ratio of at least 5%, and not be subject to a regulatory directive to meet and maintain higher capital levels. At September 30, 2007, all of Citigroup's subsidiary depository institutions were "well capitalized" under the federal regulatory agencies' definitions, including Citigroup's primary depository institution, Citibank, N.A., as noted in the following table:

	Sept. 30, 2007(2)	June 30, 2007(2)	Dec. 31, 2006
Tier 1 Capital	8.22%	8.21%	8.32%
Total Capital (Tier 1 and Tier 2)	12.30	12.24	12.39
Leverage(3)	6.31	5.83	6.09

- (1) The U.S. banking agencies granted interim capital relief for the impact of adopting SFAS 158.
- (2)
  The impact related to using Citigroup's credit rating under the adoption of SFAS 157 is excluded from Tier 1 Capital at September 30, 2007 and June 30, 2007, respectively.
- (3) Tier 1 Capital divided by adjusted average assets.

#### Citibank, N.A. Components of Capital Under Regulatory Guidelines(1)

In billions of dollars		Sept. 30, 2007(2)		<b>.</b> /		,	Dec. 31 2006	
Tier 1 Capital	\$	73.3	\$	67.0	\$	59.9		
Total Capital (Tier 1 and Tier 2)		109.6		99.9		89.1		

- (1) The U.S. banking agencies granted interim capital relief for the impact of adopting SFAS 158.
- (2)
  The impact related to using Citigroup's credit rating under the adoption of SFAS 157 is excluded from Tier 1 Capital at September 30, 2007 and June 30, 2007, respectively.

Citibank, N.A. had net income for the third quarter of 2007 and for the nine months ended September 30, 2007 of \$1.6 billion and \$6.8 billion, respectively. During the third quarter of 2007 and for the nine months ended September 30, 2007, Citibank received contributions from parent company of \$6.1 billion and \$11.8 billion, respectively.

During the first nine months of 2007 and full year 2006, Citibank issued an additional \$4.2 billion and \$7.8 billion, respectively, of subordinated notes to Citicorp Holdings Inc. that qualify for inclusion in Citibank, N.A.'s Tier 2 Capital. Total subordinated notes issued to Citicorp Holdings Inc. that were outstanding at September 30, 2007 and December 31, 2006 and included in Citibank, N.A.'s Tier 2 Capital amounted to \$27.2 billion and \$23.0 billion, respectively.

### **Broker-Dealer Subsidiaries**

At September 30, 2007, Citigroup Global Markets Inc., an indirect wholly owned subsidiary of Citigroup Global Markets Holdings, Inc. (CGMHI), had net capital, computed in accordance with the Net Capital Rule, of \$6.2 billion, which exceeded the minimum requirement by

## \$5.3 billion.

In addition, certain of the Company's broker-dealer subsidiaries are subject to regulation in the other countries in which they do business, including requirements to maintain specified levels of net capital or its equivalent. The Company's broker-dealer subsidiaries were in compliance with their capital requirements at September 30, 2007.

#### **Regulatory Capital Standards Developments**

Citigroup generally supports the move to a new set of risk-based regulatory capital standards, published on June 26, 2004 (and subsequently amended in November 2005) by the Basel Committee on Banking Supervision (the Basel Committee), consisting of central banks and bank supervisors from 13 countries. The international version of the Basel II framework will allow Citigroup to leverage internal risk models used to measure credit, operational, and market risk exposures to drive regulatory capital calculations.

On July 20, 2007, the U.S. banking regulators announced that the implementation of Basel II in the U.S. should be technically consistent in most aspects with the international version. This should lead to the finalization of a rule for implementing the advanced approaches for computing Citigroup's risk-based capital requirements under Basel II. The U.S. implementation timetable is expected to consist of parallel calculations under the current regulatory capital regime (Basel I) and Basel II, starting January 1, 2008, and an implementation transition period, starting January 1, 2009 through year-end 2011 or possibly later. The U.S. regulators have reserved the right to change how Basel II is applied in the U.S. following a review at the end of the second year of the transitional period, and to retain the existing Prompt Corrective Action and leverage capital requirements applicable to U.S. banking organizations.

Citigroup continues to monitor, analyze and comment on the developing capital standards in the U.S. and in countries where Citigroup has a significant presence, in order to assess their collective impact and allocate project management and funding resources accordingly.

Certain of the statements above are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. See "Forward-Looking Statements" on page 48.

### LIQUIDITY

At September 30, 2007, at the Holding Company level for Citigroup, for CGMHI, and for the Combined Holding Company and CGMHI, Citigroup maintained sufficient liquidity to meet all maturing unsecured debt obligations due within a one-year time horizon without accessing the unsecured markets.

#### **FUNDING**

#### Overview

As a financial holding company, substantially all of Citigroup's net earnings are generated within its operating subsidiaries. These subsidiaries make funds available to Citigroup, primarily in the form of dividends. Certain subsidiaries' dividend paying abilities may be limited by covenant restrictions in credit agreements, regulatory requirements and/or rating agency requirements that also impact their capitalization levels.

At September 30, 2007, long-term debt and commercial paper outstanding for Citigroup parent company, CGMHI, Citigroup Funding Inc. and Citigroup's other subsidiaries were as follows:

In billions of dollars	I	tigroup Parent ompany	C	GMHI	Citigroup Funding Inc.	Other Citigroup Subsidiaries
Long-term debt	\$	154.0	\$	28.9	\$ 33.6	\$ 148.0(1)
Commercial paper	\$		\$		\$ 46.3	\$ 2.2

(1) At September 30, 2007, approximately \$91.0 billion relates to collateralized advances from the Federal Home Loan Bank.

See Note 12 on page 66 for further detail on long-term debt and commercial paper outstanding.

Citigroup's ability to access the capital markets and other sources of wholesale funds, as well as the cost of these funds, is highly dependent on its credit ratings. The accompanying chart shows the ratings for Citigroup at September 30, 2007. The outlook for all of Citigroup's ratings is "stable."

## **Banking Subsidiaries**

There are various legal limitations on the ability of Citigroup's subsidiary depository institutions to extend credit, pay dividends or otherwise supply funds to Citigroup and its nonbank subsidiaries. The approval of the Office of the Comptroller of the Currency, in the case of national banks, or the Office of Thrift Supervision, in the case of federal savings banks, is required if total dividends declared in any calendar year exceed amounts specified by the applicable agency's regulations. State-chartered depository institutions are subject to dividend limitations imposed by applicable state law.

As of September 30, 2007, Citigroup's subsidiary depository institutions can declare dividends to their parent companies, without regulatory approval, of approximately \$17.9 billion. In determining the dividends, each depository institution must also consider its effect on applicable risk-based capital and Leverage Ratio requirements, as well as policy statements of the federal regulatory agencies that indicate that banking organizations should generally pay dividends out of current operating earnings. Consistent with these considerations, Citigroup estimates that, as of September 30, 2007, its subsidiary depository institutions can distribute dividends to Citigroup of approximately \$15.2 billion of the available \$17.9 billion.

#### Citigroup's Debt Ratings as of September 30, 2007

	Citigroup Inc	•		Citigroup Funding Inc.			N.A.
Senior	Subordinated	Commercial	Senior	Subordinated	Commercial	Long-Term	Short-
Debt	Debt	Paper	Debt	Debt	Paper		Term

		Citigroup Inc.		Citigroup Funding Inc.			Citibank, N.A.		
							-		
Fitch Ratings	AA+	AA	F1+	AA+	AA	F1+	AA+	F1+	
Moody's Investors									
Service	Aa1	Aa2	P-1	Aa1	Aa2	P-1	Aaa	P-1	
Standard & Poor's	AA	AA-	A-1+	AA	AA-	A-1+	AA+	A-1+	
			44						

## OFF-BALANCE SHEET ARRANGEMENTS

#### Overview

Citigroup and its subsidiaries are involved with several types of off-balance sheet arrangements, including special purpose entities (SPEs), lines and letters of credit, and loan commitments.

The securitization process enhances the liquidity of the financial markets, may spread credit and interest rate risk among several market participants, and makes new funds available to extend credit to consumers and commercial entities.

#### Securitization of Citigroup's Assets

In some of these off-balance sheet arrangements, including credit card receivable and mortgage loan securitizations, Citigroup is securitizing assets that were previously recorded on its Consolidated Balance Sheet. A summary of certain cash flows received from and paid to securitization trusts is included in Note 13 to the Consolidated Financial Statements on page 68.

#### **Credit Card Receivables**

The following table reflects amounts related to the Company's securitized credit card receivables at September 30, 2007 and December 31, 2006:

In billions of dollars	S	Sept. 30, 2007		Dec. 31, 2006	
Principal amount of credit card receivables in trusts	\$	116.0	\$	112.4	
Ownership interests in principal amount of trust credit card receivables:					
Sold to investors via trust-issued securities		99.2		93.1	
Retained by Citigroup as trust-issued securities		3.6		5.1	
Retained by Citigroup via non-certificated interest recorded as consumer loans		13.2		14.2	
Total ownership interests in principal amount of trust credit card receivables	\$	116.0	\$	112.4	
Other amounts recorded on the balance sheet related to interests retained in the trusts:					
Amounts receivable from trusts	\$	4.4	\$	4.5	
Amounts payable to trusts		1.6		1.7	
Residual interest retained in trust cash flows		2.7		2.5	

In the third quarters of 2007 and 2006, the Company recorded net gains from securitization of credit card receivables of \$74 million and \$264 million, respectively, and \$470 million and \$719 million in the first nine months of 2007 and 2006, respectively. Net gains reflect the following:

incremental gains from new securitizations

the reversal of the allowance for loan losses associated with receivables sold

net gains on replenishments of the trust assets

offset by other-than-temporary impairments for the portion of the residual interest classified as available-for-sale

Mark-to-market changes for the portion of the residual interest classified as trading

See Note 13 on page 68 for additional information regarding the Company's securitization activities.

#### **Mortgages and Other Assets**

The Company provides a wide range of mortgage and other loan products to its customers. In addition to providing a source of liquidity and less expensive funding, securitizing these assets also reduces the Company's credit exposure to the borrowers. In addition to servicing rights, the Company also retains a residual interest in its student loan and other asset securitizations, consisting of securities and interest-only strips that arise from the calculation of gain or loss at the time assets are sold to the SPE. The Company recognized gains related to the securitization of mortgages and other assets of \$60 million and \$110 million in the third quarters of 2007 and 2006, respectively, and \$249 million and \$263 million in the first nine months of 2007 and 2006, respectively.

#### **Securitization of Client Assets**

The Company acts as an intermediary for its corporate clients, assisting them in obtaining liquidity by selling their trade receivables or other financial assets to an SPE.

In addition, Citigroup administers several third-party-owned, special purpose, asset-backed commercial paper conduits that purchase pools of trade receivables, credit card receivables, and other financial assets from its clients. As administrator of these multi-seller finance companies, the Company provides accounting, funding, and operations services to these conduits. The Company has no ownership interest in the conduits. In the event of liquidity problems in the commercial paper market, the Company's asset purchase agreements require the Company to purchase only high quality performing assets from the conduits at their fair values.

At September 30, 2007 and December 31, 2006, total assets in the unconsolidated asset-backed commercial paper conduits were \$73.3 billion and \$66.3 billion, respectively.

### **Creation of Other Investment and Financing Products**

The Company has established SIVs, which issue junior notes, medium-term notes and short-term commercial paper to fund the purchase of high quality assets. The SIVs provide a return to their investors based on the net spread between the cost to issue the short-term debt and the return realized by the medium-term assets. The Company acts as investment manager for the SIVs, but is not contractually obligated to provide liquidity facilities or guarantees to the SIVs.

The following tables summarize the seven Citigroup-advised SIVs as of September 30, 2007 and the aggregate asset mix and credit quality of the SIV assets. See page 7 for a further discussion.

### In billions of dollars

SIV	Assets		CP Funding	Me	dium Ter Notes	m
Beta	\$ 1	9.3	\$ 2.6	\$		15.7
Centauri		).1	2.9			16.1
Dorada	1	0.1	2.2			8.1
Five	1:	3.2	5.5			7.1
Sedna	1:	3.4	5.6			7.0
Zela		1.1	2.7			1.2
Vetra		2.0	1.4			0.5
Total	\$ 8.	3.1	\$ 22.9	\$		55.7
			Average		age Credi lity(1)(2)	
			Asset Mix	Aaa	Aa	A
Financial Institutions Debt			58%	12%	44%	2%
Structured Finance						
MBS Non-U.S. residential			11%	11%		
CBOs, CLOs, CDOs			8%	8%		
MBS U.S. residential			7%	7%		
CMBS			6%	6%		
Student loans			5%	5%		
Credit cards			4%	4%		
Other			1%	1%		
Total Structured Finance			42%	42%		

<sup>(1)</sup> Credit ratings based on Moody's ratings as of September 30, 2007.

The Company packages and securitizes assets purchased in the financial markets in order to create new securities offerings, including arbitrage CDOs and synthetic CDOs for institutional clients and retail customers, which match the clients' investment needs and preferences. An

<sup>(2)</sup>The SIVs have no direct exposure to U.S. sub-prime assets and have approximately \$70 million of indirect exposure to sub-prime assets through CDOs which are AAA rated and carry credit enhancements.

arbitrage CDO is an investment vehicle designed to take advantage of the difference between the yield on a portfolio of selected assets and the cost of funding the CDO through the sale of notes to investors. Arbitrage CDOs are classified as either "cash flow" CDOs, in which the vehicle passes on cash flows from a relatively static pool of assets, or "market value" CDOs, where the pool of assets is actively managed by a third party. In a synthetic CDO, the entity enters into derivative transactions which provide a return similar to a cash instrument to the entity, rather than the entity's actually purchasing the cash instrument. Typically these instruments diversify investors' risk to a pool of assets as compared with investments in individual assets.

At September 30, 2007 and December 31, 2006, unconsolidated CDO assets where the Company has significant involvement totaled \$84.2 billion and \$52.1 billion, respectively.

See Note 13 on page 68 for additional information about off-balance sheet arrangements.

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#### Credit Commitments and Lines of Credit

The table below summarizes Citigroup's credit commitments as of September 30, 2007 and December 31, 2006.

In millions of dollars	Sept. 30, 2007	Dec. 31, 2006
Financial standby letters of credit and foreign office guarantees	\$ 87,387	\$ 72,548
Performance standby letters of credit and foreign office guarantees	16,479	15,802
Commercial and similar letters of credit	9,177	7,861
One- to four-family residential mortgages	7,424	3,457
Revolving open-end loans secured by one- to four-family residential properties	35,967	32,449
Commercial real estate, construction and land development	5,387	4,007
Credit card lines(1)	1,030,123	987,409
Commercial and other consumer loan commitments(2)	513,668	439,931
Total	\$ 1,705,612	\$ 1,563,464

- (1) Credit card lines are unconditionally cancelable by the issuer.
- Includes commercial commitments to make or purchase loans, to purchase third-party receivables, and to provide note issuance or revolving underwriting facilities. Amounts include \$282 billion and \$251 billion with original maturity of less than one year at September 30, 2007 and December 31, 2006, respectively.

#### Highly-Leveraged Financing Commitments

Included in the line item "Commercial and other consumer loan commitments" in the table above are highly-leveraged financing commitments which are agreements that provide funding to a borrower with higher levels of debt (measured by the ratio of debt capital to equity capital of the borrower) than is generally considered normal for other companies. Highly-leveraged financing is commonly employed in corporate acquisitions, management buy-outs and similar transactions.

As a result, debt service (that is, principal and interest payments) absorbs a significant portion of the cash flows generated by the borrower's business. Consequently, the risk that the borrower may not be able to service its debt obligations is greater. However, to compensate for this risk, the interest rate and fees charged for this type of financing is generally higher.

Citigroup manages the risk associated with highly-leveraged financings it has entered into by selling a majority of its exposures to the market prior to or shortly after funding. In certain cases, all or a portion of a highly-leveraged financing to be retained is hedged with credit derivatives or other hedging instruments. Thus, when a highly-leveraged financing is funded, Citigroup records the resulting loan as follows:

The portion that will be sold is recorded as a loan held-for-sale in Other Assets on the Consolidated Balance Sheet, and measured at the lower-of-cost-or-market (LOCOM)

The portion that will be retained is recorded as a loan held-for-investment in Loans and measured at amortized cost less impairment.

Prior to funding, highly-leveraged financing commitments are assessed for impairment in accordance with SFAS 5 and losses are recorded when they are probable and reasonably estimable. For the portion of loan commitments that relate to loans that will be held-for-investment, loss estimates are made based on the borrower's ability to repay the facility according to its contractual terms. For the portion of loan commitments that relate to loans that will be held-for-sale, loss estimates are made in reference to current conditions in the resale market (both interest rate risk and credit risk are considered in the estimate). Loan origination, commitment, underwriting, other fees have been netted against the impairment losses.

Due to the dislocation of the credit markets during the quarter, liquidity in the market for highly-leveraged financings has declined significantly. Consequently, Citigroup has been unable to sell a number of highly-leveraged financings that it entered into during the quarter, resulting in total exposure of \$57 billion as of September 30, 2007 (\$19 billion for funded and \$38 billion for unfunded commitments). The reduction in liquidity has resulted in Citigroup's recognizing total losses on such products during the quarter of \$1.4 billion pre-tax of which \$552 million is on funded highly-leveraged loans and \$800 million on unfunded highly-leveraged financing commitments.

#### CONTROLS AND PROCEDURES

#### Disclosure

The Company's management, with the participation of the Company's CEO and CFO, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) as of September 30, 2007 and, based on that evaluation, the CEO and CFO have concluded that at that date the Company's disclosure controls and procedures were effective.

#### **Financial Reporting**

There were no changes in the Company's internal control over financial reporting during the fiscal quarter ended September 30, 2007 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### FORWARD-LOOKING STATEMENTS

In this Quarterly Report on Form 10-Q, the Company uses certain forward-looking statements when describing future business conditions. The Company's actual results may differ materially from those included in the forward-looking statements and are indicated by words such as "believe," "expect," "anticipate," "intend," "estimate," "may increase," "may fluctuate," and similar expressions, or future or conditional verbs such as "will," "should," "would," and "could."

These forward-looking statements involve external risks and uncertainties including, but not limited, to those described in the Company's 2006 Annual Report on Form 10-K section entitled "Risk Factors": economic conditions; credit, market and liquidity risk; competition; country risk; operational risk; U.S. fiscal policies; reputational and legal risk; and certain regulatory considerations. Risks and uncertainties disclosed in this 10-Q include, but are not limited to:

the Institutional Clients Group being able to enhance our ability to serve institutional clients across the entire capital markets spectrum;

the expectation that the U.S. consumer credit environment will continue to deteriorate in the fourth quarter of 2007;

whether the Master Liquidity Enhancing Conduit will be formed and have its intended effect;

the effect that future market developments will have on the fair value of S&B sub-prime related exposures;

the effect that Grey Zone related issues will have on the Japan Consumer Finance business; and

the possible impact Basel II will have on capital standards in the U.S. and in countries where Citigroup has a significant presence.

## Citigroup Inc.

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## CONSOLIDATED FINANCIAL STATEMENTS

## CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF INCOME (Unaudited)

Three Months Ended September 30,			Nine Months Ended September 30,					
millions of dollars, except per share amounts 2007 2006(1)		2007		2006(1)				
D								
Revenues Interest revenue	\$	32,961	\$	24,729	\$	91,691	\$	70,174
	Ф	20,804	Ф	14,901	Ф	57,538	Ф	40,725
Interest expense		20,004		14,901		37,330		40,723
Net interest revenue	\$	12,157	\$	9,828	\$	34,153	\$	29,449
Commissions and fees	\$	4,053	\$	3,920	\$	16,287	\$	14,321
Principal transactions		(244)		2,014		5,553		5,952
Administration and other fiduciary fees		2,468		1,670		6,658		5,082
Realized gains (losses) from sales of investments		263		304		855		985
Insurance premiums		893		819		2,577		2,389
Other revenue		2,803		2,867		8,399		7,609
Total non-interest revenues	\$	10,236	\$	11,594	\$	40,329	\$	36,338
Total revenues, net of interest expense	\$	22,393	\$	21,422	\$	74,482	\$	65,787
					_			
Provision for credit losses and for benefits and claims	ф	4 == <	ф	1 702	ф	10.003	ф	1.625
Provision for loan losses	\$	4,776	\$	1,793	\$	10,002	\$	4,625
Policyholder benefits and claims		236		274		694		732
Provision for unfunded lending commitments		50		50		50		250
Total provision for credit losses and for benefits and claims	\$	5,062	\$	2,117	\$	10,746	\$	5,607
Operating expenses		_						
Compensation and benefits	\$	7,730	\$	6,718	\$	25,351	\$	22,355
Net occupancy expense		1,748		1,435		4,880		4,228
Technology/communication expense		1,166		948		3,288		2,768
Advertising and marketing expense		800		574		2,184		1,829
Restructuring expense		35				1,475		
Other operating expenses		3,082		2,261		7,809		6,883
Total operating expenses	\$	14,561	\$	11,936	\$	44,987	\$	38,063
	_		_		_		_	
Income from continuing operations before income taxes and minority interest	\$	2,770	\$	7,369	\$	18,749	\$	22,117
Provision for income taxes Minority interest, net of taxes		538 20		2,020 46		5,109 190		5,860 137
Things in the second se					_			
Income from continuing operations	\$	2,212	\$	5,303	\$	13,450	\$	16,120
Discontinued operations								
Income from discontinued operations	\$		\$	26	\$		\$	27
Gain on sale				198				219
Provision (benefit) for income taxes and minority interest, net of taxes				22				(43)
Income from discontinued operations, net of taxes	\$		\$	202	\$		\$	289
Net income	\$	2,212	\$	5,505	\$	13,450	\$	16,409
	7	_,	-	5,000	7	, 0	-	- 5, . 57

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	Three Months Ended September 30,			Nine Months Ended September 30,				
Basic earnings per share(2)								
Income from continuing operations	\$	0.45	\$	1.08	\$	2.74	\$	3.28
Income from discontinued operations, net of taxes				0.04				0.06
Net income	\$	0.45	\$	1.13	\$	2.74	\$	3.34
		40161		4.075.5		4.005.1		4.000.4
Weighted average common shares outstanding		4,916.1		4,875.5		4,897.1		4,898.4
Diluted earnings per share(2)								
Income from continuing operations	\$	0.44	\$	1.06	\$	2.69	\$	3.22
Income from discontinued operations, net of taxes	_			0.04				0.06
Net income	\$	0.44	\$	1.10	\$	2.69	\$	3.28
Adjusted weighted average common shares outstanding		5,010.9		4,978.6		4,990.6		4,992.2

 $<sup>\</sup>label{eq:Reclassified to conform to the current period's presentation.}$ 

See Notes to the Unaudited Consolidated Financial Statements.

<sup>(2)</sup> Due to rounding, earnings per share on continuing and discontinued operations may not sum to earnings per share on net income.

# CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

In millions of dollars, except shares	Se	eptember 30, 2007	D	December 31, 2006	
		Unaudited)			
Assets					
Cash and due from banks (including segregated cash and other deposits)	\$	38,226	\$	26,514	
Deposits at interest with banks		58,713		42,522	
Federal funds sold and securities borrowed or purchased under agreements to resell					
(including \$125,329 at fair value as of September 30, 2007)		383,217		282,817	
Brokerage receivables		69,062		44,445	
Trading account assets (including \$150,068 and \$125,231 pledged to creditors as of September 30, 2007 and December 31, 2006, respectively)		581,220		393,925	
Investments (including \$16,899 and \$16,355 pledged to creditors as of September 30, 2007					
and December 31, 2006, respectively)		240,828		273,591	
Loans, net of unearned income					
Consumer		570,891		512,921	
Corporate (including \$2,771 and \$384 at fair value as of September 30, 2007 and December 31, 2006, respectively)		203,078		166,271	
· · · · · · · · · · · · · · · · · · ·					
Loans, net of unearned income	\$	773,969	\$	679,192	
Allowance for loan losses	•	(12,728)	Ť	(8,940)	
Total loans, net	\$	761,241	\$	670,252	
Goodwill		39,949		33,415	
Intangible assets		23,651		15,901	
Other assets (including \$22,788 at fair value as of September 30, 2007)		162,159		100,936	
Total assets	\$	2,358,266	\$	1,884,318	
Liabilities	ф	20.042	Ф	20.615	
Non-interest-bearing deposits in U.S. offices	\$	38,842	\$	38,615	
Interest-bearing deposits in U.S. offices (including \$1,160 and \$366 at fair value as of		211 147		105 002	
September 30, 2007 and December 31, 2006, respectively)		211,147		195,002	
Non-interest-bearing deposits in offices outside the U.S. Interest-bearing deposits in offices outside the U.S. (including \$2,301 and \$472 at fair		43,052		35,149	
value as of September 30, 2007 and December 31, 2006, respectively)		519,809		443,275	
Total deposits	\$	812,850	\$	712,041	
Federal funds purchased and securities loaned or sold under agreements to repurchase	Ψ	012,000	Ψ	, 12,0 11	
(including \$313,353 at fair value as of September 30, 2007)		440,369		349,235	
Brokerage payables		94,830		85,119	
Trading account liabilities		215,623		145,887	
Short-term borrowings (including \$9,261 and \$2,012 at fair value as of September 30, 2007		104 204			
and December 31, 2006, respectively) Long-term debt (including \$31,805 and \$9,439 at fair value as of September 30, 2007 and		194,304		100,833	
Long-term debt (including \$51,805 and \$5,459 at rail value as of September 50, 2007 and		364,526		288,494	
December 31, 2006, respectively)				200,777	
		108,651		82,926	
December 31, 2006, respectively) Other liabilities (including \$947 at fair value as of September 30, 2007)				82,926	
Other liabilities (including \$947 at fair value as of September 30, 2007)	\$		\$	1,764,535	
Other liabilities (including \$947 at fair value as of September 30, 2007)  Total liabilities	\$	108,651	\$		
	\$	108,651	\$		

In millions of dollars, except shares	Se	ptember 30, 2007	Dec	cember 31, 2006
Common stock (\$.01 par value; authorized shares: 15 billion), issued shares 5,477,416,086 shares at September 30, 2007 and at	_			
December 31, 2006		55		55
Additional paid-in capital		18,297		18,253
Retained earnings		134,445		129,267
Treasury stock, at cost: <b>September 30, 2007 496,281,812 shares</b> and December 31,				
2006 565,422,301 shares		(22,329)		(25,092)
Accumulated other comprehensive income (loss)		(3,555)		(3,700)
Total stockholders' equity	\$	127,113	\$	119,783
Total liabilities and stockholders' equity	\$	2,358,266	\$	1,884,318

See Notes to the Unaudited Consolidated Financial Statements.

## CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)

	Nine	Nine Months Ended September 30,					
In millions of dollars, except shares in thousands		2007					
Preferred stock at aggregate liquidation value							
Balance, beginning of period	\$	1,000	\$	1,125			
Redemption or retirement of preferred stock		(800)		(125)			
Balance, end of period	\$	200	\$	1,000			
Common stock and additional paid-in capital							
Balance, beginning of period	\$	18,308	\$	17,538			
Employee benefit plans		(74)		341			
Issuance of shares for Grupo Cuscatlan acquisition		118					
Other				1			
Balance, end of period	\$	18,352	\$	17,880			
Retained earnings							
Balance, beginning of period	\$	129,267	\$	117,555			
Adjustment to opening balance, net of tax(1)		(186)		. ,,			
		120.001	Φ.	115.555			
Adjusted balance, beginning of period	\$	129,081	\$	117,555			
Net income		13,450		16,409			
Common dividends(2)		(8,043)		(7,371)			
Preferred dividends		(43)		(49)			
Balance, end of period	\$	134,445	\$	126,544			
Treasury stock, at cost							
Balance, beginning of period	\$	(25,092)	\$	(21,149)			
Issuance of shares pursuant to employee benefit plans		2,763		2,406			
Treasury stock acquired(3)		(663)		(6,000)			
Issuance of shares for Grupo Cuscatlan acquisition		637					
Other		26		6			
Balance, end of period	\$	(22,329)	\$	(24,737)			
•	<u> </u>						
Accumulated other comprehensive income (loss) Balance, beginning of period	¢	(3,700)	¢	(2,532)			
Adjustment to opening balance, net of tax(4)	\$	149	Ф	(2,332)			
Adjustment to opening balance, net of tax(4) Adjusted balance, beginning of period	ф		¢	(2.522)			
Net change in unrealized gains and losses on investment securities, net of tax	\$	(3,551) (410)	Φ	(2,532) (83)			
Net change in cash flow hedges, net of tax		(1,396)		(680)			
Net change in foreign currency translation adjustment, net of tax		1,558		474			
Pension liability adjustment, net of tax		244		(1)			
Net change in Accumulated other comprehensive income (loss)	¢	(4)	¢	(200)			
ivet change in Accumulated other comprehensive income (loss)	\$	(4)	\$	(290)			
Balance, end of period	\$	(3,555)	\$	(2,822)			
	<u></u>	126.012	Φ.	116.065			

116,865

\$

126,913 \$

	Niı	ne Months End	ed Sej	otember 30,
Total common stockholders' equity (shares outstanding: 4,981,134 at September 30, 2007 and 4,971,241 at December 31, 2006)				
	ф	107.110	ф	115.065
Total stockholders' equity	\$	127,113	\$	117,865
Comprehensive income				
Net income	\$	13,450	\$	16,409
Net change in Accumulated other comprehensive income (loss)		(4)		(290)
Total comprehensive income	\$	13,446	\$	16,119

(1)

The adjustment to the opening balance of Retained earnings represents the total of the after-tax gain (loss) amounts for the adoption of the following accounting pronouncements:

SFAS 157 for \$75 million,

SFAS 159 for (\$99) million,

FSP 13-2 for (\$148) million, and

FIN 48 for (\$14) million.

See Notes 1 and 16 on pages 55 and 77, respectively.

- (2) Common dividends declared were 54 cents per share in the first, second and third quarters of 2007 and 49 cents per share in the first, second and third quarters of 2006.
- (3)
  All open market repurchases were transacted under an existing authorized share repurchase plan. On April 17, 2006, the Board of Directors authorized up to an additional \$10 billion in share repurchases.
- The after-tax adjustment to the opening balance of Accumulated other comprehensive income (loss) represents the reclassification of the unrealized gains (losses) related to the Legg Mason securities as well as several miscellaneous items previously reported in accordance with SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities" (SFAS 115). The related unrealized gains and losses were reclassified to Retained earnings upon the adoption of the fair value option in accordance with SFAS 159. See Notes 1 and 16 on pages 55 and 77 for further discussions.

See Notes to the Unaudited Consolidated Financial Statements.

## CITIGROUP INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

	Nine Months Ended September 30,						
millions of dollars		2007		2006(1)			
Cash flows from operating activities of continuing operations							
Net income	\$	13,450	\$	16,409			
Income from discontinued operations, net of taxes and minority interest				289			
Income from continuing energians	\$	13,450	\$	16,120			
Income from continuing operations  Adjustments to reconcile net income to net cash (used in) provided by operating activities of	Ф	13,430	Ф	10,120			
continuing operations							
Amortization of deferred policy acquisition costs and present value of future profits		281		212			
Additions to deferred policy acquisition costs		(358)		(279)			
Depreciation and amortization		1,808		1,833			
Provision for credit losses		10,052		4,875			
Change in trading account assets		(150,371)		(55,329)			
Change in trading account liabilities		54,434		17,768			
Change in federal funds sold and securities borrowed or purchased under agreements to resell		(71,008)		(45,163)			
Change in federal funds purchased and securities loaned or sold under agreements to		(.1,000)		(.0,100)			
repurchase		79,143		77,703			
Change in brokerage receivables net of brokerage payables		(16,633)		28,088			
Net gains from sales of investments		(855)		(985)			
Change in loans held-for-sale		(28,908)		(1,674)			
Other, net		(1,842)		(5,528)			
outer, net		(1,0 12)		(3,320)			
Total adjustments	\$	(124,257)	\$	21,521			
Total adjustments	Ф	(124,237)	Ф	21,321			
Net cash (used in) provided by operating activities of continuing operations	\$	(110,807)	\$	37,641			
Cash flows from investing activities of continuing operations	ф	(( = (2)	Ф	(2.204)			
Change in deposits at interest with banks	\$	(6,563)	\$	(2,294)			
Change in loans		(275,915)		(257,099)			
Proceeds from sales and securitizations of loans		196,938		180,427			
Purchases of investments		(202,646)		(212,486)			
Proceeds from sales of investments		147,573		53,740			
Proceeds from maturities of investments		100,577		90,163			
Capital expenditures on premises and equipment		(2,804)		(2,713)			
Proceeds from sales of premises and equipment, subsidiaries and affiliates, and repossessed assets		1,949		1,126			
Business acquisitions		(15,186)					
Net cash used in investing activities of continuing operations	\$	(56,077)	\$	(149,136)			
		(- <del>- ) /</del>		(			
Cash flows from financing activities of continuing operations							
Dividends paid	\$	(8,086)	\$	(7,420)			
Issuance of common stock		1,007		1,210			
Redemption or retirement of preferred stock		(800)		(125)			
Treasury stock acquired		(663)		(6,000)			
Stock tendered for payment of withholding taxes		(926)		(659)			
Issuance of long-term debt		89,657		74,719			
Payments and redemptions of long-term debt		(49,989)		(33,705)			
Change in deposits		84,523		78,440			
Change in short-term borrowings		63,063		3,571			
Net cash provided by financing activities of continuing operations	\$	177,786	\$	110,031			
p.o. and by immering new mans of community operations	Ψ	177,700	Ψ	110,031			

Nine Months Ended	September 30,
-------------------	---------------

Effect of exchange rate changes on cash and cash equivalents	\$ 810	\$ 375
Change in cash and due from banks	\$ 11,712	\$ (1,089)
Cash and due from banks at beginning of period	\$ 26,514	\$ 23,632
Cash and due from banks at end of period	\$ 38,226	\$ 22,543
Supplemental disclosure of cash flow information for continuing operations		
Cash paid during the period for income taxes	\$ 4,623	\$ 5,387
Cash paid during the period for interest	\$ 53,158	\$ 37,235
Non-cash investing activities		
Transfers to repossessed assets	\$ 1,539	\$ 1,017

(1) Reclassified to conform to the current period's presentation.

See Notes to the Unaudited Consolidated Financial Statements.

## CITIBANK, N.A. AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEET

In millions of dollars, except shares	Se	ptember 30, 2007	December 31, 2006		
		Unaudited)			
Assets					
Cash and due from banks	\$	28,601	\$	18,917	
Deposits with banks		46,826		38,377	
Federal funds sold and securities purchased under agreements to resell		18,815		9,219	
Trading account assets (including \$347 and \$117 pledged to creditors as of September 30,					
2007 and December 31, 2006, respectively)		182,992		103,945	
Investments (including \$1,969 and \$1,953 pledged to creditors as of September 30, 2007					
and December 31, 2006, respectively)		178,325		215,222	
Loans, net of unearned income		645,927		558,952	
Allowance for loan losses		(8,262)		(5,152)	
Total loans, net	\$	637,665	\$	553,800	
Goodwill		18,805		13,799	
Intangible assets		12,052		6,984	
Premises and equipment, net		7,593		7,090	
Interest and fees receivable		8,773		7,354	
Other assets		92,878		44,790	
Total assets	\$	1,233,325	\$	1,019,497	
2 out absets	Ψ	1,200,020	Ψ	1,015,157	
Liabilities					
Non-interest-bearing deposits in U.S. offices	\$	38,524	\$	38,663	
Interest-bearing deposits in U.S. offices		176,184		167,015	
Non-interest-bearing deposits in offices outside the U.S.		39,424		31,169	
Interest-bearing deposits in offices outside the U.S.		519,329		428,896	
Total deposits	\$	773,461	\$	665,743	
Trading account liabilities	Ψ	64,653	Ψ	43,136	
Purchased funds and other borrowings		108,190		73,081	
Accrued taxes and other expense		13,541		10,777	
Long-term debt and subordinated notes		142,923		115,833	
Other liabilities		39,345		37,774	
Total liabilities	\$	1,142,113	\$	946,344	
1 otal nationals	Ψ	1,142,113	Ψ	740,544	
Stockholder's equity					
Capital stock (\$20 par value) outstanding shares: 37,534,553 in each period	\$	751	\$	751	
Surplus		55,607		43,753	
Retained earnings		36,501		30,358	
Accumulated other comprehensive income (loss)(1)		(1,647)		(1,709)	
Total stockholder's equity	\$	91,212	\$	73,153	
T	Φ.	1 222 22-	Φ.	1.010.15=	
Total liabilities and stockholder's equity	\$	1,233,325	\$	1,019,497	

Amounts at September 30, 2007 and December 31, 2006 include the after-tax amounts for net unrealized gains (losses) on investment securities of (\$860) million and (\$119) million, respectively, for foreign currency translation of \$1.231 billion and (\$456) million, respectively, for cash flow hedges of (\$1.103) billion and (\$131) million, respectively, and for additional minimum pension liability of (\$915) million and (\$1.003) billion, respectively.

See Notes to the Unaudited Consolidated Financial Statements.

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#### CITIGROUP INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. Basis of Presentation

The accompanying unaudited consolidated financial statements as of September 30, 2007 and for the three- and nine-month periods ended September 30, 2007 include the accounts of Citigroup Inc. (Citigroup) and its subsidiaries (collectively, the Company). In the opinion of management, all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation, have been reflected. The accompanying unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes included in Citigroup's 2006 Annual Report on Form 10-K.

Certain financial information that is normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles, but is not required for interim reporting purposes, has been condensed or omitted.

Management must make estimates and assumptions that affect the Consolidated Financial Statements and the related footnote disclosures. While management makes its best judgment, actual results could differ from those estimates.

Certain reclassifications have been made to the prior-period's financial statements to conform to the current period's presentation.

#### **Significant Accounting Policies**

The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. The Company has identified five policies as being significant because they require management to make subjective and/or complex judgments about matters that are inherently uncertain. These policies relate to Valuations of Financial Instruments, Allowance for Credit Losses, Securitizations, Income Taxes and Legal Reserves. The Company, in consultation with the Audit and Risk Management Committee of the Board of Directors, has reviewed and approved these significant accounting policies, which are further described in the Company's 2006 Annual Report on Form 10-K.

## **Accounting Changes**

#### Fair Value Measurements (SFAS 157)

The Company elected to early-adopt SFAS 157, "Fair Value Measurements" (SFAS 157), as of January 1, 2007. SFAS 157 defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value measurements. SFAS 157 requires, among other things, Citigroup's valuation techniques used to measure fair value to maximize the use of observable inputs and minimize the use of unobservable inputs. In addition, SFAS 157 precludes the use of block discounts for instruments traded in an active market, which were previously applied to large holdings of publicly-traded equity securities, and requires the recognition of trade-date gains related to certain derivative trades that use unobservable inputs in determining the fair value. This guidance supersedes the guidance in EITF Issue No. 02-3, which prohibited the recognition of day-one gains on certain derivative trades when determining the fair value of instruments not traded in an active market. The cumulative effect of these two changes resulted in an increase to January 1, 2007 retained earnings of \$75 million.

In moving to maximize the use of observable inputs as required by SFAS 157, Citigroup began to reflect external credit ratings as well as other observable inputs when measuring the fair value of our derivative positions. The cumulative effect of making this derivative valuation adjustment was a gain of \$250 million after-tax (\$402 million pretax, which was recorded in the Markets & Banking business), or \$0.05 per diluted share, included in 2007 first quarter earnings. The primary drivers of this change were the requirement that Citigroup include its own credit rating in pricing derivatives and the elimination of a valuation adjustment, which is no longer necessary under SFAS 157.

See Note 16 on page 77 for additional information.

#### Fair Value Option (SFAS 159)

In conjunction with the adoption of SFAS 157, the Company early-adopted SFAS 159, "The Fair Value Option for Financial Assets and Financial Liabilities" (SFAS 159), as of January 1, 2007. SFAS 159 provides an option for most financial assets and liabilities to be reported at fair value on an instrument-by-instrument basis with changes in fair value reported in earnings. After the initial adoption, the election is made at the acquisition of a financial asset, financial liability, or a firm commitment and it may not be revoked. Under the SFAS 159 transition provisions, the Company has elected to report certain financial instruments and other items at fair value on a contract-by-contract basis, with future changes in value reported in earnings. SFAS 159 provides an opportunity to mitigate volatility in reported earnings that was caused by

measuring hedged assets and liabilities that were previously required to use an accounting method other than fair value, while the related economic hedges were reported at fair value.

The adoption of SFAS 159 resulted in a decrease to January 1, 2007 retained earnings of \$99 million.

See Note 16 on page 77 for additional information.

### **Accounting for Uncertainty in Income Taxes**

In July 2006, the FASB issued FIN 48, "Accounting for Uncertainty in Income Taxes" (FIN 48), which sets out a framework for preparers to use to determine the appropriate level of tax reserves to maintain for uncertain tax positions. This interpretation of FASB Statement No. 109 uses a two-step approach wherein a tax benefit is recognized if a position is more likely than not to be sustained. The amount of the benefit is then measured to be the highest tax benefit that is greater than 50 percent likely to be realized. FIN 48 also sets out disclosure requirements to enhance transparency of an entity's tax reserves.

Citigroup adopted FIN 48 as of January 1, 2007, resulting in a decrease to January 1, 2007 retained earnings of \$14 million.

The total unrecognized tax benefits as of January 1, 2007 were \$3.1 billion. There was no material change to this balance during the first, second or third quarters of 2007. The total amount of unrecognized tax benefits as of January 1, 2007 that would affect the effective tax rate was \$1.0 billion. The remaining \$2.1 billion represents temporary differences or amounts for which offsetting deductions or credits are available in a different taxing jurisdiction. The total amount of interest and penalties recognized in the Consolidated Balance Sheet at January 1, 2007 was approximately \$510 million (\$320 million net of tax). There was no material change to this balance during the first, second or third quarters of 2007. The Company classifies interest and penalties as income tax expense. The Company is currently under audit by the IRS and other major taxing jurisdictions around the world. It is thus reasonably possible that significant changes in the gross balance of unrecognized tax benefits may occur within the next 12 months (an estimate of the range of such gross changes cannot be made), but the Company does not expect such audits to result in amounts that would cause a significant change to its effective tax rate.

The following are the major tax jurisdictions in which the Company and its affiliates operate and the earliest tax year subject to examination:

Jurisdiction	Tax year
United States	2003
Mexico	2004
New York State and City	2005(1)
United Kingdom	1998
Germany	2000
Korea	2001

(1) During the first quarter of 2007, one of the major filing groups completed an audit for 2001 2004.

## **Leveraged Leases**

On January 1, 2007, the Company adopted FASB Staff Position FAS No. 13-2, "Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leverage Lease Transaction" (FSP 13-2), which provides guidance regarding changes or projected changes in the timing of cash flows relating to income taxes generated by a leveraged lease transaction.

Leveraged leases can provide significant tax benefits to the lessor, primarily as a result of the timing of tax payments. Since changes in the timing and/or amount of these tax benefits may have a significant effect on the cash flows of a lease transaction, a lessor, in accordance with FSP 13-2, will be required to perform a recalculation of a leveraged lease when there is a change or projected change in the timing of the realization of tax benefits generated by that lease. Previously, Citigroup did not recalculate the tax benefits if only the timing of cash flows had changed.

The adoption of FSP 13-2 resulted in a decrease to January 1, 2007 retained earnings of \$148 million. This decrease to retained earnings will be recognized in earnings over the remaining lives of the leases as tax benefits are realized.

#### **Stock-Based Compensation**

On January 1, 2006, the Company adopted SFAS No. 123 (revised 2004), "Share-Based Payment" (SFAS 123(R)), which replaced the existing SFAS 123 and APB 25, "Accounting for Stock Issued to Employees." SFAS 123(R) requires companies to measure compensation expense for stock options and other share-based payments based on the instruments' grant date fair value, and to record expense based on that fair value reduced by expected forfeitures.

The Company maintains a number of incentive programs in which equity awards are granted to eligible employees. The most significant of the programs offered is the Capital Accumulation Program (CAP). Under the CAP program, the Company grants deferred and restricted shares to eligible employees. The program provides that employees who meet certain age plus years-of-service requirements (retirement-eligible employees) may terminate active employment and continue vesting in their awards provided they comply with specified non-compete provisions. For awards granted to retirement-eligible employees prior to the adoption of SFAS 123(R), the Company has been and will continue to amortize the compensation cost of these awards over the full vesting periods. Awards granted to retirement-eligible employees after the adoption of SFAS 123(R) must be either expensed on the grant date or accrued in the year prior to the grant date.

The impact to 2006 was a charge of \$648 million (\$398 million after-tax) for the immediate expensing of awards granted to retirement-eligible employees in January 2006, and \$824 million (\$526 million after-tax) for the accrual of the awards that were granted in January 2007.

In adopting SFAS 123(R), the Company began to recognize compensation expense for restricted or deferred stock awards net of estimated forfeitures. Previously, the effects of forfeitures were recorded as they occurred.

#### **Accounting for Certain Hybrid Financial Instruments**

On January 1, 2006, the Company elected to early-adopt, primarily on a prospective basis, SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments" (SFAS 155). In accordance with this standard, hybrid financial instruments—such as structured notes containing embedded derivatives that otherwise would require bifurcation, as well as certain interest-only instruments—may be accounted for at fair value if the Company makes an irrevocable election to do so on an instrument-by-instrument basis. The changes in fair value are recorded in current earnings. The impact of adopting this standard was not material.

#### **Accounting for Servicing of Financial Assets**

On January 1, 2006, the Company elected to early-adopt SFAS No. 156, "Accounting for Servicing of Financial Assets" (SFAS 156). This pronouncement requires all servicing rights to be initially recognized at fair value. Subsequent to initial recognition, it permits a one-time irrevocable election to remeasure each class of servicing rights at fair value, with the changes in fair value being recorded in current earnings. The classes of servicing rights are identified based on the availability of market inputs used in determining their fair values and the methods for managing their risks. The Company has elected fair value accounting for its mortgage and student loan classes of servicing rights. The impact of adopting this standard was not material.

#### **Future Application of Accounting Standards**

### **Investment Company Audit Guide (SOP 07-1)**

In July 2007, the AICPA issued Statement of Position 07-1, Clarification of the Scope of the Audit and Accounting Guide for Investment Companies and Accounting by Parent Companies and Equity Method Investors for Investments in Investment Companies (SOP 07-1), which was expected to be effective for fiscal years beginning on or after December 15, 2007. However, the FASB has recently proposed to delay the effective date indefinitely. The proposal to delay the effectiveness is exposed for a 30-day comment period. SOP 07-1 sets forth more stringent criteria for qualifying as an investment company than does the predecessor Audit Guide. In addition, SOP 07-1 establishes new criteria for a parent company or equity method investor to retain investment company accounting in their consolidated financial statements. Investment companies record all their investments at fair value with changes in value reflected in earnings. The Company is currently evaluating the potential impact of adopting SOP 07-1.

## **Potential Amendments to Various Current Accounting Standards**

The FASB is currently working on amendments to the existing accounting standards governing asset transfers and fair value measurements in business combinations and impairment tests. Upon completion of these standards, the Company will need to reevaluate its accounting and disclosures. Due to the ongoing deliberations of the standard setters, the Company is unable to accurately determine the effect of future amendments or proposals at this time.

#### 2. Discontinued Operations

#### Sale of the Asset Management Business

On December 1, 2005, the Company completed the sale of substantially all of its Asset Management Business, which had total assets of approximately \$1.4 billion and liabilities of approximately \$0.6 billion at the closing date, to Legg Mason, Inc. (Legg Mason) in exchange for Legg Mason's broker-dealer and capital markets businesses, \$2.298 billion of Legg Mason's common and preferred shares (valued as of the closing date), and \$500 million in cash. The transaction did not include Citigroup's asset management business in *Mexico*, its retirement services business in *Latin America* (both of which are included in *International Retail Banking*) or its interest in the CitiStreet joint venture (which is included in *Smith Barney*). The total value of the transaction at the time of closing was approximately \$4.369 billion, resulting in an after-tax gain to Citigroup of approximately \$2.082 billion (\$3.404 billion pretax, which was reported in discontinued operations). (The transactions described above are referred to as the "Sale of the Asset Management Business.")

On January 31, 2006, the Company completed the sale of its Asset Management Business within Bank Handlowy (an indirect banking subsidiary of Citigroup located in Poland) to Legg Mason. This transaction, which was originally part of the overall Asset Management Business sold to Legg Mason Inc. on December 1, 2005, was postponed due to delays in obtaining local regulatory approval. A gain from this sale of \$18 million after-tax and minority interest (\$31 million pretax and minority interest) was recognized in the first quarter of 2006 within discontinued operations.

During March 2006, the Company sold 10.3 million shares of Legg Mason stock through an underwritten public offering. The net sale proceeds of \$1.258 billion resulted in a pretax gain of \$24 million.

In September 2006, the Company received from Legg Mason the final closing adjustment payment related to this sale. This payment resulted in an additional after-tax gain of \$51 million (\$83 million pretax), recorded in discontinued operations.

The following is summarized financial information for discontinued operations related to the Sale of the Asset Management Business:

		lonths En ember 30,	Nine M Sept	ed		
In millions of dollars	2007	2006		2007	2	006
Total revenues, net of interest expense	 \$	\$	83	\$	\$	104
Income (loss) from discontinued operations	\$	\$		\$	(\$	1)
Gain on sale			83			104
Provision for income taxes and minority interest, net of taxes			17			24
					-	
Income from discontinued operations, net of taxes	\$	\$	66	\$	\$	79

#### Sale of the Life Insurance & Annuities Business

On July 1, 2005, the Company completed the sale of Citigroup's Travelers Life & Annuity and substantially all of Citigroup's international insurance businesses to MetLife, Inc. (MetLife). The businesses sold were the primary vehicles through which Citigroup engaged in the Life Insurance & Annuities Business, which had total assets of approximately \$93.2 billion and liabilities of approximately \$83.8 billion.

Citigroup received \$1.0 billion in MetLife equity securities and \$10.830 billion in cash, which resulted in an after-tax gain of approximately \$2.120 billion (\$3.386 billion pretax), which was reported in discontinued operations.

(The transaction described in the preceding two paragraphs is referred to as the "Sale of the Life Insurance & Annuities Business.")

During the first quarter of 2006, \$15 million of the total \$657 million federal tax contingency reserve release was reported within discontinued operations as it related to the Life Insurance & Annuities Business sold to MetLife.

In July 2006, Citigroup recognized an \$85 million after-tax gain from the sale of MetLife shares. This gain was reported in income from continuing operations in the Alternative Investments business.

In July 2006, the Company received the final closing adjustment payment related to this sale, resulting in an after-tax gain of \$75 million (\$115 million pretax), which was recorded in discontinued operations.

In addition, during the 2006 third quarter, a release of \$42 million of deferred tax liabilities was reported in discontinued operations as it related to the Life Insurance & Annuities Business sold to MetLife.

Results for all of the businesses included in the Sale of the Life Insurance & Annuities Business are reported as discontinued operations for all periods presented.

Summarized financial information for discontinued operations related to the Sale of the Life Insurance & Annuities Business is as follows:

	Three M Septe	Nine Months Ended September 30,				
In millions of dollars	2007		2006	2007	2	2006
Total revenues, net of interest expense	\$	\$	115	\$	\$	115
Income from discontinued operations	\$	\$	26	\$		28
Gain on sale			115			115
Provision (benefit) for income taxes			5			(23)
		-				
Income from discontinued operations, net of taxes	\$	\$	136	\$	\$	166

The Spin-Off of Travelers Property Casualty Corp. (TPC)

During the first quarter of 2006, releases from various tax contingency reserves were recorded as the IRS concluded their tax audits for the years 1999 through 2002. Included in these releases was \$44 million related to Travelers Property Casualty Corp., which the Company spun off during 2002. This release has been included in the provision for income taxes in the results for discontinued operations.

## **Combined Results for Discontinued Operations**

Summarized financial information for the Life Insurance and Annuities Business, the Asset Management Business, and Travelers Property Casualty Corp. is as follows:

	Three M Septe	onths E mber 3	Nine Months Ende September 30,			
In millions of dollars	2007	2	006	2007	2	2006
Total revenues, net of interest expense	\$	\$	198	\$	\$	219
Income from discontinued operations	\$	\$	26	\$	\$	27
Gain on sale			198			219
Provision (benefit) for income taxes and minority interest, net of taxes			22			(43)
		_			_	
Income from discontinued operations, net of taxes	\$	\$	202	\$	\$	289
58						

### 3. Business Segments

The following table presents certain information regarding the Company's continuing operations by segment:

		Revenues of Interest E				on (Benefi ome Taxe	_	fro	m C	ne (Loss ontinuin ntions(1)	ng	]	Identifia	ble A	Assets
			Thre	ee Mo	onths Er	nded Septe	emb	er 30,							
In millions of dollars, except												Se	pt. 30,		Dec. 31,
identifiable assets in billions		2007	2006		2007	2006(2	2)	200'	7	2000	6(2)		2007		2006
Global Consumer	<u> </u>	14,683 \$	12,83	4 \$	568	\$ 1.7	312	\$ 1.	783	\$	3,195	\$	74	5 \$	702
Markets & Banking	Ψ	4,333	6,06		(142)	, ,	598	. ,	280		1,721	Ψ	1,22		1,078
Global Wealth Management		3,509	2,48		312		177		489		399		10.		66
Alternative Investments		125	33		(44)		70		(67	)	117		2		12
Corporate/Other(3)		(257)	(29		(156)		137		273		(129)	)	3'	7	26
	_													_	
Total	\$	22,393 \$	21,42	22 \$	538	\$ 2,0	020	\$ 2,	212	\$	5,303	\$	2,13	5 \$	1,884
			Revenues, Net Provision (Benefit) from (						income ( om Con Operatio	inui	ng				
						Nin	e M	onths E	nded	l Septen	nber 3	0,			
In millions of dollars			20	007		2006		2007		2006(2)		200	7	20	06(2)
Global Consumer			\$	41,4	51 \$	37,417	\$	2,689	\$	3,5	59 \$	,	7,112	5	9,445
Markets & Banking				22,2	51	20,107	,	2,041	l	1,8	74		5,733		5,373
Global Wealth Management				9,5	24	7,461		762	2	4	89		1,451		1,033
Alternative Investments				1,7	19	1,593	,	391	l	3	19		611		727
Corporate/Other(3)				(4	63)	(791	.)	(774	<b>(</b> )	(3	81)	(	1,457)		(458)
Total			\$	74,4	82 \$	65,787	\$	5,109	\$	5,8	60 \$	1	3,450	5	16,120

#### 4. Interest Revenue and Expense

For the three- and nine-month periods ended September 30, 2007 and 2006, interest revenue and expense consisted of the following:

Includes pretax provisions (credits) for credit losses and for benefits and claims in the Global Consumer results of \$4.8 billion and \$2.0 billion, in Markets & Banking results of \$205 million and \$107 million, and in the Global Wealth Management results of \$56 million and \$16 million for the 2007 and 2006 third quarters, respectively. Alternative Investments results include a pretax credit of (\$1) million for the third quarter of 2007. Corporate/Other noted a \$1 million provision in the third quarter of 2007.

<sup>(2)</sup> The effective tax rates for the first three and nine months of 2006 reflect the impact of the resolution of the 2006 Tax Audits.

<sup>(3)</sup> Corporate/Other reflects the restructuring charge of \$35 million in the 2007 third quarter. Of this total charge, \$18 million is attributable to Global Consumer; \$6 million to Markets & Banking; \$10 million to Global Wealth Management; and \$1 million to Corporate/Other. See Note 7 on page 62 for further discussions.

**Three Months Ended** 

**Nine Months Ended** 

	September 30,				September 30,				
In millions of dollars	_								
	2007		2006(1)			2007		2006(1)	
Loan interest, including fees	\$	17,397	\$	14,390	\$	48,585	\$	40,851	
Proposite with hanks		874		590		2,375		1,596	
Federal funds sold and securities purchased under agreements to resell		5,090		3,713		14,041		10,315	
Investments, including dividends		3,357		2,606		10,474		6,917	
Trading account assets(2)		5,156		2,749		13,471		8,497	
Other interest		1,087		681		2,745		1,998	
Total interest revenue	\$	32,961	\$	24,729	\$	91,691	\$	70,174	
Interest expense									
Deposits	\$	7,539	\$	5,771	\$	21,036	\$	15,480	
Trading account liabilities(2)		371		301		1,058		825	
Short-term debt and other liabilities		8,480		5,669		23,276		15,981	
Long-term debt		4,414		3,160		12,168		8,439	
Total interest expense	\$	20,804	\$	14,901	\$	57,538	\$	40,725	
Net interest revenue	\$	12,157	\$	9,828	\$	34,153	\$	29,449	
Provision for loan losses	_	4,776		1,793		10,002		4,625	
Net interest revenue after provision for loan losses	\$	7,381	\$	8,035	\$	24,151	\$	24,824	
							_		

<sup>(1)</sup> Reclassified to conform to the current period's presentation.

<sup>(2)</sup>Interest expense on Trading account liabilities of Markets & Banking is reported as a reduction of Interest revenue from Trading account assets.

#### 5. Commissions and Fees

Commissions and fees revenue includes charges to customers for credit and bank cards, including transaction-processing fees and annual fees; advisory, and equity and debt underwriting services; lending and deposit-related transactions, such as loan commitments, standby letters of credit, and other deposit and loan servicing activities; investment management-related fees including brokerage services, and custody and trust services; insurance fees and commissions.

The following table presents commissions and fees revenue for the three- and nine-month periods ended September 30, 2007 and 2006.

		Three Months Ended September 30,					
In millions of dollars	2007	2006(1)		2007	2006(1)		
Credit cards and bank cards	\$ 1,325	\$ 1,328	\$	3,837	\$ 3,897		
Investment banking	1,161	924		3,976	2,914		
Smith Barney	817	702		2,394	2,184		
Markets & Banking trading-related	717	527		2,001	1,887		
Nikko Cordial-related(2)	269			532			
Checking-related	331	257		923	756		
Transaction services	318	218		800	636		
Corporate finance(3)	(1,076)	139		(595)	511		
Loan servicing(4)	(268)	(431)		1,219	573		
Primerica	112	96		341	298		
Other Consumer	181	100		519	429		
Other Markets & Banking	108	42		249	147		
Other	58	18		91	89		
			_				
Total commissions and fees	\$ 4,053	\$ 3,920	\$	16,287	\$ 14,321		

- (1) Reclassified to conform to the current period's presentation.
- (2) Commissions and fees for Nikko Cordial have not been detailed due to the unavailability of the information.
- Includes write-downs of approximately \$1.352 billion, net of underwriting fees, on funded and unfunded highly-leveraged finance commitments. Write-downs were recorded on all highly-leveraged finance commitments where there was value impairment, regardless of funding date.
- (4)

  Includes fair value adjustments on mortgage servicing assets. The mark-to-market on the underlying economic hedges of the MSRs is included within Other revenue.

### 6. Retirement Benefits

The Company has several non-contributory defined benefit pension plans covering substantially all U.S. employees and has various defined benefit pension and termination indemnity plans covering employees outside the United States. The U.S. defined benefit plan provides benefits under a cash balance formula. Employees satisfying certain age and service requirements remain covered by a prior final pay formula. The Company also offers postretirement health care and life insurance benefits to certain eligible U.S. retired employees, as well as to certain eligible employees outside the United States. For information on the Company's Retirement Benefit Plans and Pension Assumptions, see Citigroup's 2006 Annual Report on Form 10-K.

The following tables summarize the components of the net expense recognized in the Consolidated Statement of Income for the three and nine months ended September 30, 2007 and 2006.

## Net Expense

### Three Months Ended September 30,

U.S. Pl 2007 92 155	\$	1)(2) 2006	2	ans Out			U.S. 2007		2006	_	nns Out		_
92	\$		_	2007	200	6	2007		2006	_	00=	200	
		60	ф		2006			2006		2007		2006	
155			\$	49	\$	33	\$	\$		\$	9	\$	8
133		158		80		67	14	ļ	16		21		20
(222	)	(210)		(133)	(	118)	(2	2)	(4)		(30)		(31)
		(80)											
				1		1							
(1	)	(2)		1					(1)				
9		52		3		10					6		3
33	\$	(22)	\$	1	\$	(7)	\$ 12	2 \$	11	\$	6	\$	_
-	_							_					
	33		(1) (2) 9 52 33 \$ (22)	(1) (2) 9 52 33 \$ (22) \$	(1) (2) 1 9 52 3 33 \$ (22) \$ 1	(1) (2) 1 9 52 3 33 \$ (22) \$ 1 \$	1 1 (1) (2) 1 9 52 3 10 33 \$ (22) \$ 1 \$ (7)	1 1 9 52 3 10 33 \$ (22) \$ 1 \$ (7) \$ 12	1 1 (1) (2) 1 9 52 3 10 33 \$ (22) \$ 1 \$ (7) \$ 12 \$	1 1 (1) (2) 1 (1) 9 52 3 10  33 \$ (22)\$ 1 \$ (7)\$ 12 \$ 11	1 1 (1) (2) 1 (1) 9 52 3 10 33 \$ (22)\$ 1 \$ (7)\$ 12 \$ 11 \$	1 1 (1) (2) 1 (1) 9 52 3 10 6 33 \$ (22) \$ 1 \$ (7) \$ 12 \$ 11 \$ 6	1 1 (1) (2) 1 (1) 9 52 3 10 6 33 \$ (22)\$ 1 \$ (7)\$ 12 \$ 11 \$ 6 \$

#### Nine Months Ended September 30,

				Pensio	n Pl	ans						Postret Benefi				
		U.S. Pla	ans(1	1)(2)		Plans Ou	tside	U.S.		<b>U.S.</b> 1	Plans	s	]	Plans Ou	tside	U.S.
In millions of dollars	2	2007		2006		2007		2006	2	2007	2006		2007		2006	
Benefits earned during the period	\$	226	\$	195	\$	139	\$	121	\$	1	\$	1	\$	20	\$	16
Interest cost on benefit obligation	Ψ	481	Ψ	473	Ψ	229	Ψ	203	Ψ	44	Ψ	46	Ψ	56	Ψ	48
Expected return on plan assets		(667)		(634)		(349)		(286)		(8)		(10)		(77)		(58)
Curtailment gain associated with plan amendments				(80)												
Amortization of unrecognized:				(00)												
Net transition obligation						2		1								
Prior service cost		(2)		(14)		2		1		(2)		(3)				
Net actuarial loss		63		139		28		38		2		6		10		6
											_					
Net expense	\$	101	\$	79	\$	51	\$	78	\$	37	\$	40	\$	9	\$	12

- (1)
  The U.S. plans exclude nonqualified pension plans, for which the net expense was \$11 million and \$11 million for the three months ended September 30, 2007 and 2006, respectively, and \$35 million and \$38 million for the first nine months of 2007 and 2006, respectively.
- (2)
  In 2006, the Company announced that commencing January 1, 2008, the U.S. qualified pension plan would be frozen. Accordingly, no additional contributions would be credited to the cash balance plan for existing plan participants. However, employees still covered under the prior final pay plan will continue to accrue benefits.

#### **Employer Contributions**

Citigroup's pension funding policy for U.S. plans and non-U.S. plans is generally to fund to applicable minimum funding requirements, rather than to the amounts of accumulated benefit obligations. For the U.S. plans, the Company may increase its contributions above the minimum required contribution under the Employee Retirement Income Security Act of 1974 (ERISA), if appropriate to its tax and cash position and the plan's funded position. At September 30, 2007 and December 31, 2006, there were no minimum required contributions and no discretionary cash or non-cash contributions are currently planned for the U.S. plans. For the non-U.S. plans, the Company contributed \$85 million as of September 30, 2007. Citigroup presently anticipates contributing an additional \$29 million to fund its non-U.S. plans in 2007 for a total of \$114 million.

#### 7. Restructuring

During the first quarter of 2007, the Company completed a review of its structural expense base in a Company-wide effort to create a more streamlined organization, reduce expense growth and provide investment funds for future growth initiatives.

The primary goals of the 2007 Structural Expense Review are as follows:

Eliminate layers of management/improve workforce management;

Consolidate certain back-office, middle-office and corporate functions;

Increase the use of shared services;

Expand centralized procurement; and

Continue to rationalize operational spending on technology.

For the three and nine months ended September 30, 2007, Citigroup recorded a pretax restructuring charge of \$35 million and \$1.475 billion, respectively.

The implementation of these restructuring initiatives also caused certain related premises and equipment assets to become redundant. The remaining depreciable lives of these assets were shortened, and accelerated depreciation charges began in the second quarter of 2007 in addition to normal scheduled depreciation.

Additional charges totaling approximately \$32 million pretax are anticipated to be recorded by the end of 2007. Of this charge, \$16 million is attributable to Global Consumer, \$11 million to Global Wealth Management and \$5 million to Corporate/Other.

The following table details the Company's restructuring reserves.

			Sevei	rance	e								
1	n millions of dollars	SFAS 112(1)		SFAS 146(2)		Contract Termination Costs			Asset Write Downs(3)	Employee Termination Cost			Total Citigroup
	Total Citigroup (pretax)												
	Original restructuring charge,												
	First quarter of 2007	\$	950	\$	11	\$	25	\$	352	\$	39	\$	1,377
	Utilization								(268)				(268)
	Balance at March 31, 2007	\$	950	\$	11	\$	25	\$	84	\$	39	\$	1,109
	Second quarter of 2007:		_										
	Additional Charge	\$	8	\$	12	\$	23	\$	19	\$	1	\$	63
	Foreign exchange		8		(4.0)		1		(50)		(4)		9
	Utilization	_	(197)		(18)		(12)		(72)		(4)	_	(303)
	Balance at June 30, 2007	\$	769	\$	5	\$	37	\$	31	\$	36	\$	878
		_		_		_		_				_	
	Third quarter of 2007:												
	Additional Charge	\$	11	\$	14	\$		\$		\$	10	\$	35
	Foreign exchange		8				1						9

#### Severance

Utilization	(195)	(13)	(9)	)	(10)	(23)	(250)
Balance at September 30, 2007	\$ 593	\$ 6	\$ 29	\$	21	\$ 23	\$ 672

- (1) Accounted for in accordance with SFAS No. 112, "Employer's Accounting for Post Employment Benefits" (SFAS 112).
- (2) Accounted for in accordance with SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" (SFAS 146).
- (3) Accounted for in accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" (SFAS 144).

The severance costs noted above reflect the accrual to eliminate approximately 17,300 positions, after considering attrition and redeployment within the Company.

The total restructuring reserve balance as of September 30, 2007 and the restructuring charges for the three- and nine-month periods then ended are presented below by business segment. These charges were included in the Corporate/Other segment because this company-wide restructuring was a corporate initiative.

#### Restructuring Charges

In millions of dollars	ng Balance ber 30, 2007	Months Ended ember 30, 2007	Nine Months Ended September 30, 2007
Global Consumer	\$ 433	\$ 18	\$ 977
Markets & Banking	112	6	288
Global Wealth Management	46	10	89
Alternative Investments	5		7
Corporate/Other	76	1	114
Total Citigroup (pretax)	\$ 672	\$ 35	\$ 1,475
	62		

### 8. Earnings Per Share

The following is a reconciliation of the income and share data used in the basic and diluted earnings per share computations for the three and nine months ended September 30, 2007 and 2006:

		Three Mor Septem				Nine Mon Septem		
In millions, except per share amounts		2007		2006		2007		2006
Income from continuing operations	\$	2,212	\$	5,303	\$	13,450	\$	16,120
Discontinued operations				202				289
Preferred dividends		(6)		(16)		(36)		(48)
Income available to common stockholders for basic EPS Effect of dilutive securities		2,206		5,489		13,414		16,361
Income available to common stockholders for diluted EPS	\$	2,206	\$	5,489	\$	13,414	\$	16,361
Weighted average common shares outstanding applicable to basic								
EPS		4,916.1		4,875.5		4,897.1		4,898.4
Effect of dilutive securities:								
Options		15.2		25.7		22.4		27.0
Restricted and deferred stock		79.6		77.4		71.1		66.8
Adjusted weighted average common shares outstanding applicable to diluted EPS		5,010.9		4,978.6		4,990.6		4,992.2
Basic earnings per share(1) Income from continuing operations	\$	0.45	\$	1.08	\$	2.74	\$	3.28
Discontinued operations	Ф	0.43	φ	0.04	Φ	2.74	Ф	0.06
Net income	\$	0.45	\$	1.13	\$	2.74	\$	3.34
Diluted earnings per share(1)								
Income from continuing operations	\$	0.44	\$	1.06	\$	2.69	\$	3.22
Discontinued operations				0.04				0.06
Net income	\$	0.44	\$	1.10	\$	2.69	\$	3.28

<sup>(1)</sup> Due to rounding, earnings per share on continuing and discontinued operations may not sum to earnings per share on net income.

### 9. Trading Account Assets and Liabilities

Trading account assets and liabilities, at fair value, consisted of the following:

In millions of dollars	September 30, 2007	December 31, 2006
Trading account assets		_

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In millions of dollars	Sep	tember 30, 2007	Dec	2006
U.S. Treasury and federal agency securities	<b>\$</b>	49,376	\$	44,661
State and municipal securities		18,072		17,358
Foreign government securities		63,757		33,057
Corporate and other debt securities		157,858		93,891
Derivatives(1)		85,158		49,541
Equity securities		124,496		92,518
Mortgage loans and collateralized mortgage securities		43,356		37,104
Other		39,147		25,795
Total trading account assets	\$	581,220	\$	393,925
Trading account liabilities				
Securities sold, not yet purchased	\$	101,708	\$	71,083
Derivatives(1)		113,915		74,804
Total trading account liabilities	\$	215,623	\$	145,887

(1) Reflects master netting agreements and cash collateral.

### 10. Goodwill and Intangible Assets

The changes in goodwill during the first nine months of 2007 were as follows:

In millions of dollars	G	oodwill
Balance at December 31, 2006	\$	33,415
Acquisition of GFU		865
Acquisition of Quilter		268
Foreign exchange translation and other		(168)
Balance at March 31, 2007	\$	34,380
Acquisition of Nikko Cordial		2,162
Acquisition of Grupo Cuscatlan		610
Acquisition of Egg		1,542
Foreign exchange translation and other		537
Balance at June 30, 2007	\$	39,231
Purchase accounting adjustments Nikko Cordial(1)		(1,545)
Purchase accounting adjustments Grupo Cuscatlan		311
Purchase accounting adjustments Egg		114
Acquisition of Old Lane		506
Acquisition of Bisys		872
Foreign exchange translation and other		460
Balance at September 30, 2007	\$	39,949

(1) Includes approximately \$700 million related to tax benefits.

During the first three quarters of 2007, no goodwill was written off due to impairment.

The changes in intangible assets during the first nine months of 2007 were as follows:

A	mount at	Ac	quisitions	A	mortization		FX & Other(1)	In	npairments(2)		Net Carrying Amount at September 30, 2007
\$	4,879	\$	200	\$	(445)	\$	45	\$	(35)	\$	4,644
	734		203		(76)		19				880
	389		1,748		(95)		405		(180)		2,267
	181				(7)						174
	639		557				432		(73)		1,555
	3,640		648		(206)		92				4,174
	5,439		3,404				1,114				9,957
	Dec	\$ 4,879 734 389 181 639 3,640	Amount at December 31, 2006 Acc    \$ 4,879 \$ 734    389   181   639   3,640	Amount at December 31, 2006 Acquisitions  \$ 4,879 \$ 200 734 203  389 1,748  181  639 557 3,640 648	Amount at December 31, 2006         Acquisitions         Amortization         FX & Other(1)           \$ 4,879	Amount at December 31, 2006         Acquisitions         Amortization         FX & Other(1)         In           \$ 4,879         \$ 200         \$ (445)         \$ 45         \$ 734         203         (76)         19           389         1,748         (95)         405         181         (7)         432           639         557         432         432         3,640         648         (206)         92	Amount at December 31, 2006         Acquisitions         Amortization         FX & Other(1)         Impairments(2)           \$ 4,879         \$ 200         \$ (445)         \$ 45         \$ (35)           734         203         (76)         19           389         1,748         (95)         405         (180)           181         (7)           639         557         432         (73)           3,640         648         (206)         92	Amount at December 31, 2006         Acquisitions         Amortization         FX & Other(1)         Impairments(2)           \$ 4,879         \$ 200         \$ (445)         \$ 45         \$ (35)         \$ 734           203         (76)         19         (180)           389         1,748         (95)         405         (180)           181         (7)         (73)         (73)           3,640         648         (206)         92			

In millions of dollars	A	t Carrying mount at cember 31, 2006	Acq	quisitions	Am	ortization	FX & ther(1)	Imp	pairments(2)	Net Carrying Amount at September 30, 2007
Total intangible assets	\$	15,901	\$	6,760	\$	(829)	\$ 2,107	\$	(288)	\$ 23,651

<sup>(1)</sup> Includes foreign exchange translation, purchase accounting adjustments, as well as the mark-to-market on MSRs.

The impairment loss was determined based on a discounted cash flow model as a result of the 2007 Structural Expense Review and is included in Restructuring expense on the Consolidated Statement of Income. There was an additional impairment of \$53 million relating to Other customer relationships in Consumer Finance Japan in the third quarter.

The components of intangible assets were as follows:

			September 3	0, 20	07				December 3	1, 200	, 2006			
C	arrying	Accumulated Amortization		Net Carrying Amount		Gross Carrying Amount			Accumulated Amortization		Carrying Amount			
\$	8,559	\$	3,915	\$	4,644	\$	8,391	\$	3,512	\$	4,879			
	1,466		586		880		1,223		489		734			
	2,466		199		2,267		1,044		655		389			
	427		253		174		428		247		181			
	5,292		1,118		4,174		4,445		805		3,640			
						_		_		_				
\$	18,210	\$	6,071	\$	12,139	\$	15,531	\$	5,708	\$	9,823			
	1,555		N/A		1,555		639		N/A		639			
\$	9,957		N/A	\$	9,957	\$	5,439		N/A		5,439			
						_		_		_				
\$	29,722	\$	6,071	\$	23,651	\$	21,609	\$	5,708	\$	15,901			
	\$ \$	1,466 2,466 427 5,292 \$ 18,210 1,555 \$ 9,957	Carrying A A A A A A A A A A A A A A A A A A A	Gross Carrying Amount  \$ 8,559 \$ 3,915 1,466 586 2,466 199 427 253 5,292 1,118  \$ 18,210 \$ 6,071 1,555 N/A \$ 9,957 N/A	Gross Carrying Amount  \$ 8,559 \$ 3,915 \$ 1,466 586 2,466 199 427 253 5,292 1,118  \$ 18,210 \$ 6,071 \$ 1,555 N/A \$ 9,957 N/A \$	Carrying Amount         Accumulated Amortization         Net Carrying Amount           \$ 8,559         \$ 3,915         \$ 4,644           1,466         586         880           2,466         199         2,267           427         253         174           5,292         1,118         4,174           \$ 18,210         6,071         \$ 12,139           1,555         N/A         1,555           \$ 9,957         N/A         \$ 9,957	Gross Carrying Amount         Accumulated Amortization         Net Carrying Amount           \$ 8,559         \$ 3,915         \$ 4,644         \$ 1,466         \$ 880           2,466         199         2,267         427         253         174         5,292         1,118         4,174           \$ 18,210         \$ 6,071         \$ 12,139         \$ 1,555         N/A         1,555           \$ 9,957         N/A         \$ 9,957         \$	Gross Carrying Amount         Accumulated Amortization         Net Carrying Amount         Gross Carrying Amount           \$ 8,559         \$ 3,915         \$ 4,644         \$ 8,391           1,466         586         880         1,223           2,466         199         2,267         1,044           427         253         174         428           5,292         1,118         4,174         4,445           \$ 18,210         \$ 6,071         \$ 12,139         \$ 15,531           1,555         N/A         1,555         639           \$ 9,957         N/A         9,957         \$ 5,439	Gross Carrying Amount         Accumulated Amortization         Net Carrying Amount         Gross Carrying Amount           \$ 8,559         \$ 3,915         \$ 4,644         \$ 8,391         \$ 1,466         586         880         1,223         2,466         199         2,267         1,044         427         253         174         428         5,292         1,118         4,174         4,445         4,445         \$ 18,210         \$ 6,071         \$ 12,139         \$ 15,531         \$ 1,555         639         \$ 9,957         \$ 5,439	Gross Carrying Amount         Accumulated Amount         Net Carrying Amount         Gross Carrying Amount         Accumulated Amortization           \$ 8,559         \$ 3,915         \$ 4,644         \$ 8,391         \$ 3,512           1,466         586         880         1,223         489           2,466         199         2,267         1,044         655           427         253         174         428         247           5,292         1,118         4,174         4,445         805           \$ 18,210         \$ 6,071         \$ 12,139         \$ 15,531         \$ 5,708           1,555         N/A         1,555         639         N/A           \$ 9,957         N/A         \$ 9,957         \$ 5,439         N/A	Gross Carrying Amount         Accumulated Amount         Net Carrying Amount         Gross Carrying Amount         Accumulated Amortization         Net Amount           \$ 8,559         \$ 3,915         \$ 4,644         \$ 8,391         \$ 3,512         \$ 1,466           \$ 1,466         586         880         1,223         489           \$ 2,466         199         2,267         1,044         655           \$ 427         253         174         428         247           \$ 5,292         1,118         4,174         4,445         805           \$ 18,210         \$ 6,071         \$ 12,139         \$ 15,531         \$ 5,708         \$ 1,555           \$ 1,555         N/A         1,555         639         N/A           \$ 9,957         N/A         \$ 9,957         \$ 5,439         N/A			

(1) Includes contract-related intangible assets

N/A Not applicable

#### 11. Investments

In millions of dollars	Septen	nber 30, 2007	December 31, 2006(1)		
Securities available-for-sale	<b>\$</b>	217,350	\$	258,087	
Non-marketable equity securities carried at fair value(2)		15,770		10,662	
Non-marketable equity securities carried at cost(3)		7,620		4,804	
Debt securities held to maturity(4)		1		1	
Other		87		37	
Total Investments	\$	240,828	\$	273,591	

The amortized cost and fair value of investments in debt and equity securities at September 30, 2007 and December 31, 2006 were as follows:

				Septembe		December 31, 2006(1)(5)						
In millions of dollars	Amortized Cost		Gross Unrealized Gains		Gross Unrealized Losses		Fair Value		Amortized Cost			Fair Value
Securities available-for-sale												
Mortgage-backed securities, principally obligations of U.S. Federal												
agencies	\$	57,080	\$	69	\$	927	\$	56,222	\$	82,443	\$	82,413
U.S. Treasury and Federal agencies		18,293		51		165		18,179		24,872		24,531
State and municipal		18,430		269		220		18,479		15,152		15,654
Foreign government		74,775		407		518		74,664		73,943		73,783
U.S. corporate		33,200		142		303		33,039		32,311		32,455
Other debt securities(6)		13,090		77		99		13,068		25,071		25,270

		Septembe	er 30,	2007	December 31, 2006(1)(5)				
Marketable equity securities available-for-sale(7)	1,646		2,062		9	3,699	3,011		3,981
Total securities available-for-sale	\$ 216,514	\$	3,077	\$	2,241	\$ 217,350	\$ 256,803	\$	258,087

- (1) Reclassified to conform to the current period's presentation.
- (2) Unrealized gains and losses for non-marketable equity securities carried at fair value are recognized in earnings.
- (3) Non-marketable equity securities carried at cost are periodically evaluated for other-than-temporary impairment.
- (4) Recorded at amortized cost.
- (5) At December 31, 2006, gross pretax unrealized gains and losses on Available-for-sale securities totaled \$3.225 billion and \$1.941 billion, respectively.
- (6) Includes \$3.3 billion at September 30, 2007 of commercial paper related to the funding of Citigroup-advised SIVs.
- The Legg Mason securities were previously reported at fair value in equity securities and changes in value were reported in Accumulated other comprehensive income (loss). Upon election of fair value accounting with the adoption of SFAS 159 as of January 1, 2007, the unrealized loss on these securities was reclassified to Retained earnings and the shares are now included in Trading account assets in accordance with SFAS 159. See Notes 14 and 16 on pages 74 and 77, respectively, for further discussions.

Citigroup invests in certain complex investment company structures known as Master-Feeder funds by making direct investments in the Feeder funds. Each Feeder fund records its net investment in the Master fund, which is the sole or principal investment of the Feeder fund, and does not consolidate the Master Fund. Citigroup consolidates Feeder funds where it has a controlling interest. At September 30, 2007, the total assets of Citigroup's consolidated Feeder funds amounted to approximately \$1.8 billion. Citigroup has not consolidated approximately \$5.9 billion of additional assets and liabilities recorded in the related Master Funds' financial statements.

#### 12. Debt

Short-term borrowings consist of commercial paper and other short-term borrowings as follows:

In millions of dollars	•	ember 30, 2007	December 31, 2006		
Commercial paper					
Citigroup Funding Inc.	\$	46,341	\$ 41,7	67	
Other Citigroup subsidiaries		2,179	1,9	28	
				_	
	\$	48,520	\$ 43,6	95	
Other short-term borrowings(1)		145,784	57,1		
				_	
Total short-term borrowings	\$	194,304	\$ 100,8	33	
				_	

(1) At September 30, 2007, collateralized advances from the Federal Home Loan Bank are \$13.5 billion.

Borrowings under bank lines of credit may be at interest rates based on LIBOR, CD rates, the prime rate, or bids submitted by the banks. Citigroup pays commitment fees for its lines of credit.

Some of Citigroup's nonbank subsidiaries have credit facilities with Citigroup's subsidiary depository institutions, including Citibank, N.A. Borrowings under these facilities must be collateralized in accordance with Section 23A of the Federal Reserve Act.

Long-term debt, including its current portion, consisted of the following:

In millions of dollars	Sej	ptember 30, 2007	December 31, 2006		
Citigroup Parent Company	\$	153,986	\$	125,350	
Other Citigroup Subsidiaries(1)		148,029		115,578	
Citigroup Global Markets Holdings Inc.(2)		28,904		28,719	
Citigroup Funding Inc.(3)(4)	ī	33,607		18,847	
Total long-term debt	\$	364,526	\$	288,494	

- (1) At September 30, 2007 and December 31, 2006, collateralized advances from the Federal Home Loan Bank are \$91.0 billion and \$81.5 billion, respectively.
- Includes Targeted Growth Enhanced Term Securities (TARGETS) with carrying values of \$103 million issued by TARGETS Trusts XXIII through XXIV and \$243 million issued by TARGETS Trusts XX through XXIV at September 30, 2007 and December 31, 2006, respectively (collectively, the "CGMHI Trusts"). CGMHI owns all of the voting securities of the CGMHI Trusts. The CGMHI Trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration, and repayment of the TARGETS and the CGMHI Trusts' common securities. The CGMHI Trusts' obligations under the TARGETS are fully and unconditionally guaranteed by CGMHI, and CGMHI's guarantee obligations are fully and unconditionally guaranteed by Citigroup.
- Includes Targeted Growth Enhanced Term Securities (CFI TARGETS) with carrying values of \$55 million and \$56 million issued by TARGETS Trusts XXV and XXVI at September 30, 2007 and December 31, 2006, respectively, (collectively, the "CFI Trusts"). CFI owns all of the voting securities of the CFI Trusts. The CFI Trusts have no assets, operations, revenues or cash flows other than those

related to the issuance, administration, and repayment of the CFI TARGETS and the CFI Trusts' common securities. The CFI Trusts' obligations under the CFI TARGETS are fully and unconditionally guaranteed by CFI, and CFI's guarantee obligations are fully and unconditionally guaranteed by Citigroup.

Includes Principal-Protected Trust Securities (Safety First Trust Securities) with carrying values of \$249 million issued by Safety First Trust Series 2006-1, 2007-1, 2007-2 and 2007-3 (collectively, the "Safety First Trusts"), and \$78 million issued by Safety First Trust Series 2006-1 at September 30, 2007 and December 31, 2006, respectively. CFI owns all of the voting securities of the Safety First Trusts. The Safety First Trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration, and repayment of the Safety First Trust Securities and the Safety First Trusts' common securities. The Safety First Trusts' obligations under the Safety First Trust Securities are fully and unconditionally guaranteed by CFI, and CFI's guarantee obligations are fully and unconditionally guaranteed by Citigroup.

CGMHI has a syndicated five-year committed uncollateralized revolving line of credit facility with unaffiliated banks totaling \$3.0 billion, which matures in 2011. CGMHI also has three-year and one-year bilateral facilities totaling \$1.375 billion with unaffiliated banks with borrowings maturing on various dates in 2008 and 2009. At September 30, 2007, the full \$3.0 billion of the syndicated five-year facility was drawn as well as \$1.3 billion of the bilateral facilities.

CGMHI also has committed long-term financing facilities with unaffiliated banks. At September 30, 2007, CGMHI had drawn down the full \$2.075 billion available under these facilities, of which \$1.08 billion is guaranteed by Citigroup. A bank can terminate these facilities by giving CGMHI prior notice (generally one year). CGMHI also has substantial borrowing arrangements consisting of facilities that CGMHI has been advised are available, but where no contractual lending obligation exists. These arrangements are reviewed on an ongoing basis to ensure flexibility in meeting CGMHI's short-term requirements.

The Company issues both fixed and variable rate debt in a range of currencies. It uses derivative contracts, primarily interest rate swaps, to effectively convert a portion of its fixed rate debt to variable rate debt and variable rate debt to fixed rate debt. The maturity structure of the derivatives generally corresponds to the maturity structure of the debt being hedged. In addition, the Company uses other derivative contracts to manage the foreign exchange impact of certain debt issuances.

Long-term debt at September 30, 2007 and December 31, 2006 includes \$11,702 million and \$9,775 million, respectively, of junior subordinated debt. The Company formed statutory business trusts under the laws of the state of Delaware, which exist for the exclusive purposes of (i) issuing Trust Securities representing undivided beneficial interests in the assets of the Trust; (ii) investing the gross proceeds of the Trust securities in junior subordinated deferrable interest debentures (subordinated debentures) of its parent; and

(iii) engaging in only those activities necessary or incidental thereto. Upon approval from the Federal Reserve, Citigroup has the right to redeem these securities.

Citigroup has contractually agreed not to redeem or purchase (i) the 6.50% Enhanced Trust Preferred Securities of Citigroup Capital XVI before September 15, 2056, (ii) the 6.45% Enhanced Trust Preferred Securities of Citigroup Capital XVII before December 31, 2046, (iii) the 6.35% Enhanced Trust Preferred Securities of Citigroup Capital XVIII before March 15, 2057, (iv) the 6.829% Fixed Rate/Floating Rate Enhanced Trust Preferred Securities of Citigroup Capital XVIII before June 28, 2047 and (v) the 7.250% Enhanced Trust Preferred Securities of Citigroup Capital XIX before August 15, 2047 unless certain conditions, described in Exhibit 4.03 to Citigroup's Current Report on Form 8-K filed on September 18, 2006, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on November 28, 2006, in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on July 2, 2007, and in Exhibit 4.02 to Citigroup's Current Report on Form 8-K filed on August 17, 2007, respectively, are met. These agreements are for the benefit of the holders of Citigroup's Gurient Subordinated Deferrable Interest Debentures due 2034.

For Regulatory Capital purposes, these Trust Securities remain a component of Tier 1 Capital. See "Capital Resources and Liquidity" on page 41.

Citigroup owns all of the voting securities of these subsidiary trusts. These subsidiary trusts have no assets, operations, revenues or cash flows other than those related to the issuance, administration, and repayment of the subsidiary trusts and the subsidiary trusts' common securities. These subsidiary trusts' obligations are fully and unconditionally guaranteed by Citigroup.

The following table summarizes the financial structure of each of the Company's subsidiary trusts at September 30, 2007:

Trust Securities						Junior Subordinated Debentures Owned by Trust						
with Distributions Guaranteed by Citigroup:	Issuance Date	Securities Issued	Liquidation Value	Coupon Rate	Common Shares Issued to Parent	Amount(1)	Maturity	Redeemable by Issuer Beginning				
In millions of dollars, except share amounts												
Citigroup Capital III	Dec. 1996	200,000	\$ 200	7.625%	6,186	\$ 206	Dec. 1, 2036	Not redeemable				
Citigroup Capital VII	July 2001	46,000,000	1,150	7.125%	1,422,681	1,186	July 31, 2031	July 31, 2006				
Citigroup Capital VIII	Sept. 2001	56,000,000	1,400	6.950%	1,731,959	1,443	Sept. 15, 2031	Sept. 17, 2006				
Citigroup Capital IX	Feb. 2003	44,000,000	1,100	6.000%	1,360,825	1,134	Feb. 14, 2033	Feb. 13, 2008				
Citigroup Capital X	Sept. 2003	20,000,000	500	6.100%	618,557	515	Sept. 30, 2033	Sept. 30, 2008				
Citigroup Capital XI	Sept. 2004	24,000,000	600	6.000%	742,269	619	Sept. 27, 2034	Sept. 27, 2009				
Citigroup Capital XIV	June 2006	22,600,000	565	6.875%	40,000	566	June 30, 2066	June 30, 2011				
Citigroup Capital XV Citigroup	Sept. 2006	47,400,000	1,185	6.500%	40,000	1,186	Sept. 15, 2066	Sept. 15, 2011				
Capital XVI	Nov. 2006	64,000,000	1,600	6.450%	20,000	1,601	Dec. 31, 2066	Dec. 31, 2011				
Citigroup Capital XVII	Mar. 2007	44,000,000	1,100	6.350%	20,000	1,101	Mar. 15, 2067	Mar. 15, 2012				
Citigroup Capital XVIII	June 2007	500,000	1,019	6.829%	50	1,019	June 28, 2067	June 28, 2017				
Citigroup Capital XIX	August 2007	49,000,000	1,225	7.250%	20	1,226	Aug. 15, 2067	Aug. 15, 2012				
Adam Capital Trust III(2)	Dec. 2002	17,500	18	3 mo. LIB +335 bp.	542	18	Jan. 07, 2033	Jan. 07, 2008				
Adam Statutory Trust III(2)	Dec. 2002	25,000	25	3 mo. LIB +325 bp.	774	26	Dec. 26, 2032	Dec. 26, 2007				
Adam Statutory		,		•			,					
Trust IV(2) Adam Statutory	Sept. 2003	40,000	40	3 mo. LIB +295 bp.	1,238	41	Sept. 17, 2033	Sept. 17, 2008				
Trust V(2)	Mar. 2004	35,000	35	3 mo. LIB +279 bp.	1,083	36	Mar. 17, 2034	Mar. 17, 2009				

Junior Subordinated Debentures Owne	d by	Trust
-------------------------------------	------	-------

Total obligated	\$ 11,762	11,923
		\$

- (1) Represents the proceeds received from the Trust at the date of issuance.
- (2) Assumed by Citigroup upon completion of First American Bank acquisition.

In each case, the coupon rate on the debentures is the same as that on the trust securities. Distributions on the trust securities and interest on the debentures are payable quarterly, except for Citigroup Capital III and Citigroup Capital XVIII, on which distributions are payable semiannually.

On March 18, 2007 and March 26, 2007, Citigroup redeemed for cash all of the \$23 million and \$25 million Trust Preferred Securities of Adam Statutory Trust I and Adam Statutory Trust II, respectively, at the redemption price of \$1,000 per preferred security plus any accrued distributions up to but excluding the date of redemption.

On March 6, 2007, Citigroup issued \$1.000 billion of Enhanced Trust Preferred Securities (Citigroup Capital XVII). An additional \$100 million was issued, related to this Trust, on March 14, 2007.

On February 15, 2007, Citigroup redeemed for cash all of the \$300 million Trust Preferred Securities of Citicorp Capital I, \$450 million of Citicorp Capital II, and \$400 million of Citigroup Capital II, at the redemption price of \$1,000 per preferred security plus any accrued distributions up to but excluding the date of redemption.

On April 23, 2007, Citigroup redeemed for cash all of the \$22 million Trust Preferred Securities of Adam Capital Trust II at the redemption price of \$1,000 per preferred security plus any accrued distributions up to but excluding the date of redemption.

#### 13. Securitizations and Variable Interest Entities

The Company primarily securitizes credit card receivables and mortgages. Other types of assets securitized include corporate debt securities, auto loans, and student loans.

After securitization of credit card receivables, the Company continues to maintain credit card customer account relationships and provides servicing for receivables transferred to the trusts. The Company also arranges for third parties to provide credit enhancement to the trusts, including cash collateral accounts, subordinated securities and letters of credit. The Company also retains an interest in the residual cash flows of the securitized credit card receivables. The residual cash flows are the finance charge collections on the securitized receivables reduced by payment of investor coupon on trust securities, servicing fees, and net credit losses. The residual cash flows are periodically remitted to the Citigroup subsidiary that sold the receivables, assuming certain trust performance measures that protect the investors of the trust are met. A residual interest asset, which is an estimate of the amount and timing of these future residual cash collections, and gain on sale are recognized at the time receivables are sold.

The Company provides a wide range of mortgage and other loan products to a diverse customer base. In connection with the securitization of these loans, the servicing rights entitle the Company to a future stream of cash flows based on the outstanding principal balances of the loans and the contractual servicing fee. Failure to service the loans in accordance with contractual requirements may lead to a termination of the servicing rights and the loss of future servicing fees. In non-recourse servicing, the principal credit risk to the Company is the cost of temporary advances of funds. In recourse servicing, the servicer agrees to share credit risk with the owner of the mortgage loans such as FNMA or FHLMC or with a private investor, insurer, or guarantor. Losses on recourse servicing occur primarily when foreclosure sale proceeds of the property underlying a defaulted mortgage are less than the outstanding principal balance and accrued interest of the loan and the cost of holding and disposing of the underlying property. The Company's mortgage loan securitizations are primarily non-recourse, thereby effectively transferring the risk of future credit losses to the purchaser of the securities issued by the trust.

Three Months Ended September 30, 2007	Three	Months	Ended	September	: 30, 2007
---------------------------------------	-------	--------	-------	-----------	------------

	Tiffee Floridis Ended September 30, 2007											
In billions of dollars	Credit Cards		U.S. Consumer Mortgages		Markets & Banking Mortgages		Markets & Banking Other		Other(1)			
Proceeds from new securitizations	\$	7.1	\$	26.4	\$	7.5	\$	12.4	\$			
Proceeds from collections reinvested in new	•		•		Ċ		•		·			
receivables		58.1								0.3		
Contractual servicing fees received		0.6		0.5								
Cash flows received on retained interests and other net cash flows		2.1		0.1								
				Three Mont	hs Ei	nded September	· 30,	2006				
In billions of dollars	Credit U.S. Consumer Cards Mortgages		Markets & Banking Mortgages		Markets & Banking Other		Other(1)					
Proceeds from new securitizations	\$	2.5	\$	18.7	\$	6.0	\$	9.2	\$	2.6		
Proceeds from collections reinvested in new	Ψ	2.3	Ψ	10.7	Ψ	0.0	Ψ	7.2	Ψ	2.0		
receivables		54.8								0.5		
Contractual servicing fees received		0.5		0.3								
Cash flows received on retained interests and other												
net cash flows		2.1										
			(	68								

#### Nine Months Ended September 30, 2007

In billions of dollars		Credit Cards		U.S. Consumer Mortgages	Markets & Banking Mortgages		Markets & Banking Other		Other(1)	
Proceeds from new securitizations	\$	19.7	\$	83.0	\$	37.1	\$	35.7	\$	1.5
Proceeds from collections reinvested in new										
receivables		165.8								1.6
Contractual servicing fees received		1.7		1.3						0.1
Cash flows received on retained interests and other										
net cash flows		6.3		0.2						0.1
					_					
				Nine Month	ns E	inded September 3	0, 20	006		
In billions of dollars		Credit Cards	U.S. Consumer Mortgages		Markets & Banking Mortgages		Markets & Banking Other		Other(1)	
Proceeds from new securitizations	\$	16.9	\$	50.0	\$	19.0	\$	25.8	\$	2.8
Proceeds from collections reinvested in new			·		Ċ		·			
receivables		161.8								0.9
Contractual servicing fees received		1.6		0.7						
Cash flows received on retained interests and other										
net cash flows		6.5								

(1) Other includes student loans and other assets.

The Company recognized gains on securitizations of U.S. Consumer mortgages of \$46 million and \$21 million for the three-month periods ended September 30, 2007 and 2006, respectively, and \$129 million and \$55 million during the first nine months of 2007 and 2006, respectively. In the third quarter of 2007 and 2006, the Company recorded gains of \$74 million and \$264 million related to the securitization of credit card receivables, and \$470 million and \$719 million for the nine months ended September 30, 2007 and 2006, respectively. Gains recognized on the securitization of Markets & Banking and other assets during the third quarter of 2007 and 2006 were \$15 million and \$89 million, respectively, and \$120 million and \$203 million for the nine months ended 2007 and 2006, respectively.

Key assumptions used for securitizations of credit cards, mortgages, and other asset securitizations during the three months ended September 30, 2007 and 2006 in measuring the fair value of retained interests at the date of sale or securitization follow:

Three Months Ended September 30, 2007

	Credit Cards	U.S. Consumer Mortgages	Markets & Banking Mortgages	Markets & Banking Other	Other(1)
Discount rate	12.8% to 16.8%	10.0% to 17.5%	4.1% to 27.9%	5.6% to 27.9%	N/A
Constant prepayment rate	6.9% to 22.0%	4.9% to 13.3%	15.0% to 52.5%	10.0% to 26.0%	N/A
Anticipated net credit					
losses	3.7% to 6.2%	N/A	24.0% to 100.0%	N/A	N/A

(1) Other includes student loans and other assets.

Three Months Ended September 30, 2006

	Credit Cards	U.S. Consumer Mortgages	Markets & Banking Mortgages	Markets & Banking Other	Other(1)
Discount rate	12.0% to 16.2%	8.9% to 10.1%	5.0% to 26.0%	0.4% to 21.0%	10.0%
Constant prepayment					
rate	6.7% to 21.7%	7.0% to 15.7%	9.0% to 43.0%	14.0% to 33.0%	5.0%
Anticipated net credit					
losses	3.8% to 5.9%	N/A	0.0% to 40.0%	N/A	0.1%

(1) Other includes student loans and other assets.

As required by SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" (SFAS 140), the effect of two negative changes in each of the key assumptions used to determine the fair value of retained interests must be disclosed. The negative effect of each change must be calculated independently, holding all other assumptions constant. Because the key assumptions may not in fact be independent, the net effect of simultaneous adverse changes in the key assumptions may be less than the sum of the individual effects shown below.

At September 30, 2007, the key assumptions used to value retained interests and the sensitivity of the fair value to adverse changes of 10% and 20% in each of the key assumptions were as follows:

## Key assumptions at September 30, 2007

#### **September 30, 2007**

	Credit Cards	U.S. Consumer Mortgages(1)	Markets & Banking Mortgages	Markets & Banking Other	Other(2)
Discount rate	13.3% to 16.8%	11.5%	4.1% to 27.9%	5.6% to 27.9%	10.7% to 12.7%
Constant					
prepayment rate	7.2% to 21.5%	10.0%	15.0% to 52.5%	10.0% to 26.0%	3.4% to 11.2%
Anticipated net					
credit losses	3.8% to 5.9%	N/A	24.0% to 100.0%	N/A	0.3% to 1.1%
Weighted average life	10.7 to 11.0 months	6.9 years	6.5 to 21.2 years	6.5 to 9.8 years	4 to 8 years

(1) Includes mortgage servicing rights.

(2) Other includes student loans and other assets.

#### September 30, 2007

Credit Cards		U.S. Consumer Mortgages		]	Banking	Markets & Banking Other		Other(1)	
\$	11,105	\$	11,230	\$	3,849	\$	37,835	\$	1,395
\$	(62)	\$	(317)	\$	(37)	\$	(19)	\$	(26)
	(122)		(620)		(72)		(37)		(51)
\$	(234)	\$	(491)	\$	(21)	\$	(1)	\$	(13)
	(440)		(938)		(46)		(1)		(27)
\$	(404)	\$	(8)	\$	(53)	\$		\$	(6)
	(805)		(16)		(101)				(13)
	\$	\$ 11,105 \$ (62) (122) \$ (234) (440) \$ (404)	\$ 11,105 \$ \$ \$ (62) \$ (122) \$ \$ (404) \$	\$ 11,105 \$ 11,230  \$ (62) \$ (317) (122) (620)  \$ (234) \$ (491) (440) (938)  \$ (404) \$ (8)	Credit Cards         U.S. Consumer Mortgages         M           \$ 11,105         \$ 11,230         \$           \$ (62)         \$ (317)         \$           (122)         (620)         \$           \$ (234)         \$ (491)         \$           (440)         (938)         \$	Credit Cards         Mortgages         Mortgages           \$ 11,105         \$ 11,230         \$ 3,849           \$ (62)         \$ (317)         \$ (37)           (122)         (620)         (72)           \$ (234)         \$ (491)         \$ (21)           (440)         (938)         (46)           \$ (404)         \$ (8)         \$ (53)	Credit Cards         U.S. Consumer Mortgages         Banking Mortgages         M           \$ 11,105         \$ 11,230         \$ 3,849         \$           \$ (62)         \$ (317)         \$ (37)         \$ (122)           \$ (234)         \$ (491)         \$ (21)         \$ (440)           \$ (440)         \$ (938)         \$ (46)	Credit Cards         U.S. Consumer Mortgages         Banking Mortgages         Markets & Banking Other           \$ 11,105         \$ 11,230         \$ 3,849         \$ 37,835           \$ (62)         \$ (317)         \$ (37)         \$ (19)           \$ (122)         \$ (620)         \$ (72)         \$ (37)           \$ (234)         \$ (491)         \$ (21)         \$ (1)           \$ (440)         \$ (938)         \$ (46)         \$ (1)           \$ (404)         \$ (8)         \$ (53)         \$ (53)	Credit Cards         U.S. Consumer Mortgages         Banking Mortgages         Markets & Banking Other         O           \$ 11,105         \$ 11,230         \$ 3,849         \$ 37,835         \$           \$ (62)         \$ (317)         \$ (37)         \$ (19)         \$ (122)         \$ (620)         \$ (72)         \$ (37)         \$ (19)         \$ (10)

(1) Other includes student loans and other assets.

#### **Managed Loans**

After securitization of credit card receivables, the Company continues to maintain credit card customer account relationships and provides servicing for receivables transferred to the trusts. As a result, the Company considers the securitized credit card receivables to be part of the business it manages.

The following tables present reconciliation between the managed basis and on-balance sheet credit card portfolios and the related delinquencies (loans which are 90 days or more past due) at September 30, 2007 and December 31, 2006, and credit losses, net of recoveries for the three-month and nine-month periods ended September 30, 2007 and 2006.

In billions of dollars		Sept. 30, 2007	Dec. 31, 2006	
Principal amounts, at period end				
On-balance sheet loans	\$		\$ 75	
Securitized amounts		104.0	99	
Loans held-for-sale	<u> </u>	3.0		
Total managed	\$	185.3	\$ 175	
In millions of dollars				
Delinquencies, at period end				
On balance sheet loans	\$	1,589	\$ 1,42	
Securitized amounts		1,595	1,6	
Loans held-for-sale		40		
Total managed	\$	3,224	\$ 3,04	
	7	Three Months	Ended Sept. 3	
	-	2007	2006	
Condit larger and of accounting	-			
Credit losses, net of recoveries On-balance sheet loans	\$	993	\$ 80	
Securitized amounts	Ч	1,174	1,03	
Loans held-for-sale		1,174	1,0.	
Double for sale	-			
Total managed	•	2,167	\$ 1,85	
	•	Nine Months	Ended Sept. 3	
	-	2007	2006	
Credit losses, net of recoveries				
On-balance sheet loans	•	2,621	\$ 2,24	
Securitized amounts		3,481	2,89	
Loans held-for-sale	_			
Total managed	•	6,102	\$ 5,14	
70	•			

#### **Mortgage Servicing Rights**

The fair value of capitalized mortgage loan servicing rights (MSRs) was \$10.0 billion, \$10.1 billion and \$5.5 billion at September 30, 2007, June 30, 2007 and September 30, 2006, respectively.

The following table summarizes the changes in capitalized MSRs:

	Т	hree Months	Ended Se	pt. 30,
In millions of dollars		2007		2006
Balance, beginning of period	\$	10,072	\$	5,565
Originations		477		294
Purchases		271		345
Changes in fair value of MSRs due to changes in inputs and assumptions		(555)		
Other changes(1)		(308)		(748)
Balance, end of period	\$	9,957	\$	5,456
In millions of dollars		Nine Months Ende		
Balance, beginning of period	<b>\$</b>	5,439	\$	4,339
Originations		1,438		778
Purchases		3,404		673
Changes in fair value of MSRs due to changes in inputs and assumptions		611		
		(935)		(334)
Other changes(1)		(935)		(334)
	\$	9,957	\$	5,456

(1) Represents changes due to customer payments and passage of time.

The market for MSRs is not sufficiently liquid to provide participants with quoted market prices. Therefore, the Company uses an option-adjusted spread valuation approach to determine the fair value of MSRs. This approach consists of projecting servicing cash flows under multiple interest rate scenarios, and discounting these cash flows using risk-adjusted discount rates. The key assumptions used in the valuation of MSRs include mortgage prepayment speeds and discount rates. The model assumptions and the MSRs' fair value estimates are compared to observable trades of similar MSR portfolios and interest-only security portfolios, as well as to MSR broker valuations and industry surveys. The cash flow model and underlying prepayment and interest rate models used to value these MSRs are subject to validation in accordance with the Company's model validation policies. Refer to key assumptions at September 30, 2007 on page 70 for the key assumptions used in the MSR valuation process.

The fair value of the MSRs is primarily affected by changes in prepayments that result from shifts in mortgage interest rates. In managing this risk, the Company hedges a significant portion of the value of its MSRs through the use of interest rate derivative contracts, forward purchase commitments of mortgage-backed securities, and purchased securities classified as trading. The amount of contractually specified servicing fees, late fees and ancillary fees earned were \$481 million, \$24 million and \$16 million, respectively, for the third quarter of 2007; and \$264 million and \$11 million, respectively, for the third quarter of 2006. These fees are classified in the Consolidated Statement of Income as Commissions and Fees.

#### Variable Interest Entities

FASB Interpretation No. 46-R, "Consolidation of Variable Interest Entities" (FIN 46-R) applies to those entities which have either a total equity investment that is insufficient to permit the entity to finance its activities without additional subordinated financial support or whose equity investors lack the characteristics of a controlling financial interest (i.e., ability to make significant decisions through voting rights, rights to receive the expected residual returns of the entity, and obligation to absorb the expected losses of the entity). Those investors who provide the additional support necessary to finance the VIE are variable interest holders in the entity. The variable interest holder, if any, that will absorb a majority of the entity's expected losses, receive a majority of the entity's expected residual returns, or both, is deemed to be the primary beneficiary and must consolidate the VIE.

The following table represents the carrying amounts and classification of consolidated assets that are collateral for VIE obligations, including VIEs that were consolidated prior to the implementation of FIN 46-R under existing guidance and VIEs that the Company became involved with after July 1, 2003:

In billions of dollars	Sept. 30, 2007		December 31, 2006(1)
Cash	\$ 1	7 \$	0.5
Trading account assets	24	5	16.7
Investments	27	0	25.0
Loans	9	.5	6.8
Other assets	4	2	5.7
Total assets of consolidated VIEs	\$ 66	9 \$	54.7

(1) Reclassified to conform to the current period's presentation.

The Company may provide various products and services to the VIEs. It may provide liquidity facilities, may be a party to derivative contracts with VIEs, may provide loss enhancement in the form of letters of credit and other guarantees to the VIEs, may be the investment manager, and may also have an ownership interest or other investment in certain VIEs. All of these facts and circumstances are taken into consideration when determining whether the Company has significant variable interests that would deem it the primary beneficiary and, therefore, require consolidation of the related VIE. In general, the investors in the obligations of consolidated VIEs have recourse only to the assets of the VIEs and do not have recourse to the Company, except where the Company has provided a guarantee to the investors or is the counterparty to a derivative transaction involving the VIE.

The consolidated VIEs included in the table above represent hundreds of separate entities with which the Company is involved and include VIEs consolidated as a result of adopting FIN 46-R and FIN 46. Of the \$66.9 billion and \$54.7 billion of total assets of VIEs consolidated by the Company at September 30, 2007 and December 31, 2006, respectively, \$17.7 billion and \$39.2 billion represent structured transactions where the Company packages and securitizes assets purchased in the financial markets or from clients in order to create new security offerings and financing opportunities for clients; \$46.9 billion and \$13.1 billion represent investment vehicles that were established to provide a return to the investors in the vehicles; and \$2.2 billion and

\$2.4 billion represent vehicles that hold lease receivables and equipment as collateral to issue debt securities, thus obtaining secured financing at favorable interest rates.

In addition to the VIEs that are consolidated in accordance with FIN 46-R, the Company has significant variable interests in certain other VIEs that are not consolidated because the Company is not the primary beneficiary. These include asset-backed commercial paper conduits, structured investment vehicles (SIVs), collateralized debt obligations (CDOs), structured finance transactions, and numerous investment funds. In addition to these VIEs, the Company issues preferred securities to third- party investors through trust vehicles as a source of funding and regulatory capital.

The following table represents the total assets of unconsolidated VIEs where the Company has significant involvement:

Structured investment vehicles (SIVs) Other investment vehicles Collateralized debt obligations (CDOs) Mortgage-related transactions Frust preferred securities Structured finance and other	Sept. 30, 2007			Dec. 31, 2006		
Asset-backed commercial paper (ABCP) conduits	\$	73.3	\$	66.3		
Structured investment vehicles (SIVs)		83.1		79.5		
Other investment vehicles		27.0		42.6		
Collateralized debt obligations (CDOs)		84.2		52.1		
Mortgage-related transactions		11.9		2.7		
Trust preferred securities		11.7		9.8		
Structured finance and other		52.2		41.1		
Total assets of significant unconsolidated VIEs	\$	343.4	\$	294.1		

#### Asset-Backed Commercial Paper Conduits

The Company administers several third-party-owned, special purpose, asset-backed commercial paper conduits that purchase pools of trade receivables, credit card receivables, and other financial assets from multiple third-party clients of the Company. As administrator of these multi-seller finance companies, the Company provides accounting, funding, and operations services to these conduits. Generally, the Company has no ownership interest in the conduits. The sellers continue to service the assets they transferred. The conduits' asset purchases are funded by issuing commercial paper and medium-term notes. The sellers absorb the first losses of the conduits by providing collateral in the form of excess assets. Typically, the issuance of commercial paper is done on a revolving basis, in which the maturing paper is retired with the funds received from issuing new commercial paper at current market terms. The Company, along with other financial institutions, provides liquidity facilities, such as liquidity asset purchase agreements and commercial paper backstop lines of credit to the conduits, which offer an alternative source of funding should the conduit be unable to replace fully the maturing commercial paper in the commercial paper market. In the event of liquidity problems in the commercial paper market, the Company's asset purchase agreements require the Company to purchase only high quality performing assets from the conduits at their fair values. The Company also provides loss enhancement in the form of letters of credit and other guarantees. All fees are charged on a market basis.

To comply with FIN 46-R, many of the conduits issued "first loss" subordinated notes such that one third-party investor in each conduit would be deemed the primary beneficiary and would consolidate the conduit.

A SIV is a special purpose investment company, which holds high quality asset portfolios that are funded through the issuance of junior notes, medium-term notes and short-term commercial paper. The junior notes are subject to the "first loss" risk of the vehicle. The spread between the short-term funding (commercial paper and medium-term notes) and high quality asset portfolios provides a leveraged return to the junior note holders. SIVs are subject to liquidity and refinancing risk and must repay a significant portion of maturing commercial paper and medium-term notes through the issuance of new debt. Should a SIV not be able to meet its funding needs due to a lack of liquidity in the market, it may be forced to sell assets at a time when prices are depressed.

CAI's Global Credit Structures investment center is the investment manager for seven SIVs. Citigroup has no contractual obligation to provide liquidity facilities or guarantees to any of the Citi-advised SIVs. Citigroup is not the primary beneficiary of any of the Citi-advised SIVs and therefore does not include the SIVs in its consolidated financial statements.

#### Collateralized Debt Obligations

The Company also packages and securitizes assets purchased in the financial markets in order to create new security offerings, including arbitrage CDOs and synthetic CDOs for institutional clients and retail customers, which match the clients' investment needs and preferences. An arbitrage CDO is an investment vehicle designed to take advantage of the difference between the yield on a portfolio of selected assets and the cost of funding the CDO through the sale of notes to investors. Arbitrage CDOs are classified as either "cash flow" CDOs, in which the vehicle

passes on cash flows from a relatively static pool of assets, or "market value" CDOs, where the pool of assets is actively managed by a third party. In a synthetic CDO, the entity enters into derivative transactions which provide a return similar to a cash instrument to the entity, rather than the entity's actually purchasing the cash instrument. Typically, these instruments diversify investors' risk to a pool of assets as compared with investments in an individual asset. The VIEs, which are issuers of CDO securities, are generally organized as limited liability corporations. The Company typically receives fees for structuring and/or distributing the securities sold to investors. In some cases, the Company may repackage the investment with higher rated debt CDO securities or U.S. Treasury securities to provide a greater or a very high degree of certainty of the return of invested principal. A third-party manager is typically retained by the VIE to select collateral for inclusion in the pool and then actively manage it, or, in other cases, only to manage work-out credits. The Company may also provide other financial services and/or products to the

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VIEs for market-rate fees. These may include: the provision of liquidity or contingent liquidity facilities; interest rate or foreign exchange hedges and credit derivative instruments; and the purchasing and warehousing of securities until they are sold to the SPE. The Company is not the primary beneficiary of these VIEs under FIN 46-R due to its limited continuing involvement and, as a result, does not consolidate their assets and liabilities in its financial statements.

#### **Trust Preferred Securities**

Trust preferred securities are issued by entities which were formed by the Company and 100% of whose common stock belongs to the Company. The proceeds obtained by the trust from the issuance of these securities are used to purchase long-term notes (generally 30 or 60 years) issued or guaranteed by the Company. These trusts are considered to be VIEs, as defined above, and are not consolidated by the Company under FIN 46-R. The Company is not deemed to be the primary beneficiary due to its limited exposure to the risks of the entity. For further discussion regarding these securities, see Note 12 on page 66.

#### Other VIEs

The Company has also established a number of investment funds as opportunities for qualified employees to invest in venture capital investments. The Company acts as investment manager to these funds and may provide employees with financing on both a recourse and non-recourse basis for a portion of the employees' investment commitments.

In addition, the Company administers numerous personal estate trusts. The Company may act as trustee and may also be the investment manager for the trust assets.

As mentioned above, the Company may, along with other financial institutions, provide liquidity facilities, such as commercial paper backstop lines of credit to the VIEs. The Company may be a party to derivative contracts with VIEs, may provide loss enhancement in the form of letters of credit and other guarantees to VIEs, may be the investment manager, and may also have an ownership interest in certain VIEs. The Company's maximum exposure to loss as a result of its involvement with VIEs that are not consolidated was \$141 billion and \$109 billion at September 30, 2007 and December 31, 2006, respectively. For this purpose, maximum exposure is considered to be the notional amounts of credit lines, guarantees, other credit support, and liquidity facilities, the notional amounts of credit default swaps and certain total return swaps, and the amount invested where Citigroup has an ownership interest in the VIEs. This maximum amount of exposure bears no relationship to the anticipated losses on these exposures.

		Waxiiiuii	ium Exposure						
In billions of dollars	_	ember 30, 2007	De	cember 31, 2006					
Asset-backed commercial paper									
Conduits	\$	69	\$	56					
Structured Investment									
Vehicles (SIVs) <sup>(1)</sup>		3							
Collateralized debt obligations		43		34					
Other structured financing arrangements		26		19					
Total	\$	141	\$	109					

(1) See pages 7 and 46 for a further discussion of SIVs.

Maximum Exposure

### 14. Changes in Accumulated Other Comprehensive Income (Loss) ("AOCI")

Changes in each component of AOCI for the first, second and third quarters of 2007 were as follows:

In millions of dollars	Net Unrealized Gains on Investment Securities		Foreign Currency Translation Adjustment		Cash Flow Hedges			Pension Liability djustment	Accumulated Other Comprehensive Income (Loss)		
Balance, December 31, 2006	\$	943	\$	(2,796)	\$	(61)	\$	(1,786)	\$	(3,700)	
Adjustment to opening balance, net of tax(1)		149		Ì						149	
Adjusted balance, beginning of year	\$	1,092	\$	(2,796)	\$	(61)	\$	(1,786)	\$	(3,551)	
Increase in net unrealized gains on investment securities, net of tax  Less: Reclassification adjustment for		466								466	
gains included in net income, net of tax		(307)								(307)	
Foreign currency translation adjustment, net of tax Cash flow hedges, net of tax(2)				(121)		(439)				(121) (439)	
Pension liability adjustment, net of tax						(439)		77		77	
GI.	ф	150	Ф	(101)	Ф	(420)	Ф	77	Ф	(22.4)	
Change	\$	159	\$	(121)	\$	(439)	\$	77	\$	(324)	
Balance, March 31, 2007	\$	1,251	\$	(2,917)	\$	(500)	\$	(1,709)	\$	(3,875)	
Decrease in net unrealized gains on investment securities, net of tax(3)		(926)								(926)	
Less: Reclassification adjustment for gains included in net income, net of tax		(77)								(77)	
Foreign currency translation adjustment, net of tax(4)				818						818	
Cash flow hedges, net of tax(5) Pension liability adjustment, net of tax						1,046		44		1,046	
Change	\$	(1,003)	\$	818	\$	1,046	\$	44	\$	905	
Balance, June 30, 2007	\$	248	\$	(2,099)	\$	546	\$	(1,665)	\$	(2,970)	
Increase in net unrealized gains on investment securities, net of tax	·	605	·	( ),				( ): : : )		605	
Less: Reclassification adjustment for gains included in net income, net of tax		(171)								(171)	
Foreign currency translation adjustment, net of tax(6)		(= 1 = )		861						861	
Cash flow hedges, net of tax(7) Pension liability adjustment, net of tax						(2,003)		123		(2,003)	
Current period change	\$	434	\$	861	\$	(2,003)	\$	123	\$	(585)	
Balance, September 30, 2007	\$	682	\$	(1,238)	\$	(1,457)	\$	(1,542)	\$	(3,555)	

<sup>(1)</sup>The after-tax adjustment to the opening balance of Accumulated other comprehensive income (loss) represents the reclassification of the unrealized gains (losses) related to the Legg Mason securities, as well as several miscellaneous items previously reported in accordance with SFAS 115. The related unrealized gains and losses were reclassified to retained earnings upon the adoption of the fair

value option in accordance with SFAS 159. See Notes 1 and 16 on pages 55 and 77, respectively, for further discussions.

- (2)

  Reflects, among other items, the decline in market interest rates during the first quarter of 2007 on Citigroup's pay-fixed/receive-floating swap programs hedging floating rate deposits and long-term debt.
- Primarily due to activities in the Company's Mortgage-Backed Securities (MBS) Program driven by increases in market interest rates.

  Mark-to-market gains on the Company's interest rate swap program that hedge the funding of the MBS Program are included in the "Cash Flow Hedges" column.
- (4)

  Reflects, among other items, the movements in the Japanese yen, Mexican peso, Indian rupee, Canadian dollar, British pound, Brazilian real, and the Polish zloty against the U.S. dollar, and related tax effects.
- (5)

  Primarily reflects the increase in market interest rates during the second quarter of 2007 on Citigroup's pay-fixed/receive-floating swap programs hedging floating rate deposits and long-term debt.
- (6)

  Reflects, among other items, the movements in the Euro, Mexican peso, Japanese yen, Canadian dollar, Brazilian real, and the British pound against the U.S. dollar, and related tax effects.
- Primarily reflects the decrease in market interest rates during the third quarter of 2007 on Citigroup's pay-fixed/receive-floating swap programs hedging floating rate deposits and long-term debt. Also reflects the widening of interest rate spreads during the period.

#### 15. Derivatives Activities

In the ordinary course of business, Citigroup enters into various types of derivative transactions. These derivative transactions include:

Futures and forward contracts which are commitments to buy or sell at a future date a financial instrument, commodity or currency at a contracted price and may be settled in cash or through delivery.

Swap contracts which are commitments to settle in cash at a future date or dates that may range from a few days to a number of years, based on differentials between specified financial indices, as applied to a notional principal amount.

*Option contracts* which give the purchaser, for a fee, the right, but not the obligation, to buy or sell within a limited time a financial instrument or currency at a contracted price that may also be settled in cash, based on differentials between specified indices.

Citigroup enters into these derivative contracts for the following reasons:

Trading Purposes Customer Needs Citigroup offers its customers derivatives in connection with their risk-management actions to transfer, modify or reduce their interest rate, foreign exchange and other market/credit risks or for their own trading purposes. As part of this process, Citigroup considers the customers' suitability for the risk involved, and the business purpose for the transaction. Citigroup also manages its derivative-risk positions through offsetting trade activities, controls focused on price verification, and daily reporting of positions to senior managers.

Trading Purposes Own Account Citigroup trades derivatives for its own account. Trading limits and price verification controls are key aspects of this activity.

Asset/Liability Management Hedging Citigroup uses derivatives in connection with its risk-management activities to hedge certain risks. For example, Citigroup may issue a fixed rate long-term note and then enter into a receive-fixed, pay-variable-rate interest rate swap with the same tenor and notional amount to convert the interest payments to a net variable-rate basis. This strategy is the most common form of an interest rate hedge, as it minimizes interest cost in certain yield curve environments. Derivatives are also used to manage risks inherent in specific groups of on-balance sheet assets and liabilities, including investments, corporate and consumer loans, deposit liabilities, as well as other interest-sensitive assets and liabilities. In addition, foreign exchange contracts are used to hedge non-U.S. dollar denominated debt, available-for-sale securities, net capital exposures and foreign exchange transactions.

Citigroup accounts for its hedging activity in accordance with SFAS 133. As a general rule, SFAS 133 hedge accounting is permitted for those situations where the Company is exposed to a particular risk, such as interest rate or foreign exchange risk, that causes changes in the fair value of an asset or liability, or variability in the expected future cash flows of an existing asset, liability, or a forecasted transaction that may affect earnings.

Derivative contracts hedging the risks associated with the changes in fair value are referred to as *fair value hedges*, while contracts hedging the risks affecting the expected future cash flows are called *cash flow hedges*. Hedges that utilize derivatives to manage the foreign exchange risk associated with equity investments in non-U.S. dollar functional currency foreign subsidiaries are called *net investment hedges*.

All derivatives are reported on the balance sheet at fair value. If certain hedging criteria specified in SFAS 133 are met, including testing for hedge effectiveness, special hedge accounting may be applied. The hedge effectiveness assessment methodologies for similar hedges are performed in a similar manner and are used consistently throughout the hedging relationships. For fair value hedges, the changes in value of the hedging derivative, as well as the changes in value of the related hedged item, due to the risk being hedged, are reflected in current earnings. For cash flow hedges and net investment hedges, the changes in value of the hedging derivative are reflected in Accumulated other comprehensive income (loss) in stockholders' equity, to the extent the hedge was effective. Hedge ineffectiveness, in either case, is reflected in current earnings.

Continuing with the example referred to above, the fixed rate long-term note is recorded at amortized cost under current U.S. GAAP. However, by electing to use SFAS 133 hedge accounting, the carrying value of this note is adjusted for changes in the benchmark interest rate, with any changes in fair value recorded in current earnings. The related interest rate swap is also recorded on the balance sheet at fair value, with any changes in fair value reflected in earnings. Thus, any ineffectiveness resulting from the hedging relationship is recorded in current earnings.

Alternatively, an economic hedge, which does not meet the SFAS 133 hedging criteria, would involve only recording the derivative at fair value on the balance sheet, with its associated changes in value recorded in earnings. The note would continue to be carried at amortized cost and, therefore, current earnings would be impacted only by the interest rate shifts that cause the change in the swap's value. This type of hedge is undertaken when SFAS 133 hedge requirements cannot be achieved.

Fair value hedges

Hedging of benchmark interest rate risk. Citigroup hedges exposure to changes in the fair value of fixed-rate financing transactions, including liabilities related to outstanding debt, borrowings and time deposits. The fixed cash flows from those financing transactions are converted to benchmark-variable-rate cash flows by entering into receive-fixed, pay-variable interest rate swaps. Typically these fair value hedge relationships use dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis.

Citigroup also hedges exposure to changes in the fair value of fixed-rate assets, including available-for-sale securities and inter-bank placements. The hedging instruments mainly used are receive-variable, pay-fixed interest rate swaps for the remaining hedged asset categories. Most of these fair value hedging relationships use dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis, while others use regression analysis.

For a limited number of fair value hedges of benchmark interest rate risk, Citigroup uses the "shortcut" method as

SFAS 133 allows the Company to assume no ineffectiveness if the hedging relationship involves an interest-bearing financial asset or liability and an interest rate swap. In order to assume no ineffectiveness, Citigroup ensures that all the shortcut method requirements of SFAS 133 for these types of hedging relationships are met.

Hedging of foreign exchange risk Citigroup hedges the change in fair value attributable to foreign exchange rate movements in available-for-sale securities that are denominated in currencies other than the functional currency of the entity holding the securities, which may be in or outside the U.S. Typically, the hedging instrument employed is a forward foreign exchange contract. In this type of hedge, the change in fair value of the hedged available-for-sale security attributable to the portion of foreign exchange risk hedged is reported in earnings and not Accumulated other comprehensive income a process that serves to offset substantially the change in fair value of the forward contract that is also reflected in earnings. Citigroup typically considers the premium associated with forward contracts (differential between spot and contractual forward rates) as the cost of hedging; this is generally excluded from the assessment of hedge effectiveness and reflected directly in earnings. Dollar-offset method is typically used to assess hedge effectiveness retrospectively and prospectively. Since that assessment is based on changes in fair value attributable to changes in spot rates on both the available-for-sale securities and the forward contracts for the portion of the relationship hedged, the amount of hedge ineffectiveness is not significant.

Hedging the overall changes in fair value Citigroup primarily hedges the change in the overall fair value of portfolios of similar held-for-sale mortgage loans. Derivatives used in these hedging relationships are mainly forward sales of mortgage-backed securities. Citigroup assesses effectiveness at inception and on an ongoing basis using regression analysis.

Cash flow hedges

Hedging of benchmark interest rate risk. Citigroup hedges variable cash flows resulting from floating-rate liabilities and roll-over of short-term liabilities. Variable cash flows from those liabilities are converted to fixed-rate cash flows by entering into receive-variable, pay-fixed interest rate swaps. Efforts are made to match all critical terms of the hedged item and the hedging derivative at inception and on an ongoing basis to eliminate hedge ineffectiveness. To the extent all critical terms are not matched, these cash flow hedging relationships use regression or dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis. Since efforts are made initially to align the terms of the derivatives to those hedged forecasted cash flows, the amount of hedge ineffectiveness is not significant.

Citigroup also hedges variable cash flows resulting from investments in floating-rate available-for-sale securities. Variable cash flows from those assets are converted to fixed-rate cash flows by entering into receive-fixed, pay-variable interest rate swaps. These cash flow hedging relationships use regression or dollar-offset ratio analysis to assess whether the hedging relationships are highly effective at inception and on an ongoing basis. Efforts are made initially to align the terms of the derivatives to those hedged forecasted cash flows. As a result, the amount of hedge ineffectiveness is not significant.

Hedging of foreign exchange risk Citigroup locks in the functional currency equivalent of cash flows of various balance sheet exposures, including deposits, short-term borrowings and long-term debt (and the forecasted issuances or rollover of such items) that are denominated in a currency other than the functional currency of the issuing entity. Depending on the risk management objectives, these types of hedges are designated as either cash flow hedges of only foreign exchange risk or cash flow hedges of both foreign exchange and interest rate risk. Generally, the hedging instruments used are foreign exchange forward contracts and cross-currency swaps. Citigroup matches all critical terms of the hedged item and the hedging derivative at inception and on an ongoing basis to eliminate hedge ineffectiveness. To the extent all critical terms are not matched, any ineffectiveness is measured using the "hypothetical derivative method." Efforts are made initially to match up the terms of the hypothetical and actual derivatives used. As a result, the amount of hedge ineffectiveness is not significant.

Hedging the overall changes in cash flows In situations where the contractual rate of a variable rate asset or liability is not a benchmark rate, Citigroup designates the risk of overall changes in cash flows as the hedged risk. Citigroup primarily hedges variability in the total cash flows related to non-benchmark-rate-based liabilities, such as customer deposits with stated maturities, and uses receive-variable, pay-fixed interest rate swaps as the hedging instrument. These cash flow hedging relationships use regression or dollar-offset ratio analysis to assess effectiveness at inception and on an ongoing basis.

Citigroup also hedges the forecasted purchase of mortgage-backed securities and designates the overall change in the purchase price as a hedged risk. The assessment of effectiveness is based on ensuring that the critical terms of the hedging instrument and the hedged item match exactly.

#### Net investment hedges

Consistent with SFAS No. 52, "Foreign Currency Translation" (SFAS 52), SFAS 133 allows hedging of the foreign currency risk of a net investment in a foreign operation. Citigroup primarily uses foreign currency forwards, swaps and foreign-currency-denominated debt instruments to manage the foreign exchange risk associated with Citigroup's equity investments in several non-U.S. dollar functional currency foreign subsidiaries. In accordance with SFAS 52, Citigroup records the change in the carrying amount of these investments in the cumulative translation adjustment account within Accumulated other comprehensive income (loss). Simultaneously, the effective portion of the hedge of this exposure is also recorded in the cumulative translation adjustment account, and any ineffective portion of net investment hedges is immediately recorded in earnings.

For derivatives used in net investment hedges, Citigroup follows the forward rate method from FASB Derivative Implementation Group Issue H8. According to that method, all changes in fair value, including changes related to the forward

rate component of the foreign currency forward contracts, are recorded in the cumulative translation adjustment account. For foreign currency-denominated debt instruments that are designated as hedges of net investments, the translation gain or loss that is recorded in the cumulative translation adjustment account is based on the spot exchange rate between the functional currency of the respective subsidiary and the U.S. dollar, which is the functional currency of Citigroup.

Achieving hedge accounting in compliance with SFAS 133 guidelines is extremely complex. Key aspects of achieving SFAS 133 hedge accounting are documentation of hedging strategy and hedge effectiveness at the hedge inception and substantiating hedge effectiveness on an ongoing basis. A derivative must be highly effective in accomplishing the hedge objective of offsetting either changes in the fair value or cash flows of the hedged item for the risk being hedged. Any ineffectiveness in the hedge relationship is recognized in current earnings. The assessment of effectiveness excludes changes in the value of the hedged item that are unrelated to the risks being hedged. Similarly, the assessment of effectiveness may exclude changes in the fair value of a derivative related to time value that, if excluded, are recognized in current earnings.

The following table summarizes certain information related to the Company's hedging activities for the three and nine months ended September 30, 2007 and 2006:

	Thi	ree Months En	ded Septe	ember 30,	Ni	Nine Months Ended September 30,			
In millions of dollars	2007		2006		2007			2006	
Fair value hedges									
Hedge ineffectiveness recognized in earnings	\$	85	\$	(2)	\$	93	\$	287	
Net gain excluded from assessment of effectiveness		120		69		375		199	
Cash flow hedges									
Hedge ineffectiveness recognized in earnings								(18)	
Net gain excluded from assessment of effectiveness									
Net investment hedges									
Net loss included in foreign currency translation adjustment within Accumulated other comprehensive income (loss)	\$	(572)	\$	(178)	\$	(716)	\$	(320)	

The change in Accumulated other comprehensive income (loss) from cash flow hedges for the three and nine months ended September 30, 2007 and 2006 can be summarized as follows (after-tax):

In millions of dollars	2007		2006
Balance at January 1,	\$ (61)	\$	612
Net gain (loss) from cash flow hedges	(347)		321
Net amounts reclassified to earnings	(92)		(115)
		_	
Balance at March 31,	\$ (500)	\$	818
Net gain from cash flow hedges	1,127		462
Net amounts reclassified to earnings	(81)		(157)
		_	
Balance at June 30,	\$ 546	\$	1,123
Net loss from cash flow hedges	(1,949)		(1,005)
Net amounts reclassified to earnings	(54)		(186)
Balance at September 30,	\$ (1,457)	\$	(68)

Derivatives may expose Citigroup to market, credit or liquidity risks in excess of the amounts recorded on the Consolidated Balance Sheet. Market risk on a derivative product is the exposure created by potential fluctuations in interest rates, foreign exchange rates and other values, and is a function of the type of product, the volume of transactions, the tenor and terms of the agreement, and the underlying volatility. Credit risk is the exposure to loss in the event of nonperformance by the other party to the transaction where the value of any collateral held is not

adequate to cover such losses. The recognition in earnings of unrealized gains on these transactions is subject to management's assessment as to collectibility. Liquidity risk is the potential exposure that arises when the size of the derivative position may not be able to be rapidly adjusted in periods of high volatility and financial stress at a reasonable cost.

#### 16. Fair Value

Effective January 1, 2007, the Company adopted SFAS 157 and SFAS 159. Both standards address aspects of the expanding application of fair value accounting.

SFAS 157 defines fair value, establishes a consistent framework for measuring fair value and expands disclosure requirements about fair value measurements. SFAS 157, among other things, requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. In addition, SFAS 157 precludes the use of block discounts when measuring the fair value of instruments traded in an active market, which were previously applied to large holdings of publicly traded equity securities. It also requires recognition of trade-date gains related to certain derivative transactions whose fair value has been determined using unobservable market inputs. This guidance supersedes the guidance in Emerging Issues Task Force Issue No. 02-3, "Issues Involved in Accounting for Derivative Contracts Held for Trading Purposes and Contracts Involved in Energy Trading and Risk Management Activities" (EITF Issue 02-3), which prohibited the recognition of trade-date gains for such derivative transactions when determining the fair value of instruments not traded in an active market.

In moving to maximize the use of observable inputs as required by SFAS 157, the Company has made some amendments to the techniques used in measuring the fair value of derivative positions. These amendments change the way that the probability of default of a counterparty is factored into the valuation of derivative positions, include for the first time the impact of Citigroup's own credit standing on liabilities measured at fair value, and also eliminate the portfolio servicing adjustment that is no longer necessary under SFAS 157.

Under SFAS 159, the Company may elect to report most financial instruments and certain other items at fair value on

an instrument-by-instrument basis with changes in fair value reported in earnings. After the initial adoption, the election is made at the acquisition of an eligible financial asset, financial liability, or firm commitment or when certain specified reconsideration events occur. The fair value election may not be revoked once an election is made.

Additionally, the transition provisions of SFAS 159 permit a one-time election for existing positions at the adoption date with a cumulative-effect adjustment included in opening retained earnings and future changes in fair value reported in earnings.

On January 1, 2006, the Company also elected to early-adopt the fair value accounting provisions permitted under SFAS 155 and SFAS 156. In accordance with SFAS 155, which was primarily adopted on a prospective basis, hybrid financial instruments—such as structured notes containing embedded derivatives that otherwise would require bifurcation, as well as certain interest-only instruments—may be accounted for at fair value if the Company makes an irrevocable election to do so on an instrument-by-instrument basis. The changes in fair value are recorded in current earnings. Additional discussion regarding the applicable areas in which SFAS 155 was adopted is presented below.

SFAS 156 requires all servicing rights to be initially recognized at fair value. At its initial adoption, the standard permits a one-time irrevocable election to re-measure each class of servicing rights at fair value, with the changes in fair value recorded in current earnings. The classes of servicing rights are identified based on the availability of market inputs used in determining their fair values and the methods for managing their risks. The Company has elected fair value accounting for its mortgage and student loan classes of servicing rights. The impact of adopting this standard was not material. See Note 13 on page 68 for further discussions regarding the accounting and reporting of mortgage servicing rights.

#### Fair Value Hierarchy

Statement 157 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. In accordance with SFAS 157, these two types of inputs have created the following fair value hierarchy:

Level 1 Quoted prices for identical instruments in active markets.

Level 2 Quoted prices forimilar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 Model derived valuations in which one or more significant inputs or significant value drivers aranobservable.

This hierarchy requires the use of observable market data when available.

#### **Determination of Fair Value**

The Company measures fair value using the procedures set out below for all assets and liabilities measured at fair value, irrespective of whether they are carried at fair value as a result of an election under SFAS 159, SFAS 156, or SFAS 155 or whether they were previously carried at fair value pursuant to other accounting guidelines.

When available, the Company generally uses quoted market prices to determine fair value, and classifies such items within Level 1. In some cases where a market price is available the Company will make use of acceptable practical expedients (such as matrix pricing) to calculate fair value, in which case the items are classified within Level 2.

If observable transactions and other market data are not available, fair value is based upon internally developed models that use, where possible, current market-based or independently-sourced market parameters such as interest rates, currency rates, option volatilities etc. Items valued using internally generated models are classified according to the lowest level input or value driver that is most significant to the valuation. Thus, an item may be classified in Level 3 even though there may be significant inputs that are readily observable.

If observable transactions and other market data are not available, the valuation model used generally depends on the specific asset or liability being valued. The determination of fair value considers various factors including interest rate yield curves, time value and volatility factors, underlying options, warrants and derivatives and price activity for equivalent synthetic instruments. For fixed income securities and derivatives, as well as mortgage servicing rights and residual interests in securitizations, the Company generally uses a discounted cash flow analysis using discount rates commensurate with the credit quality and duration of the investment. For loans, valuations are generally based upon

observable market prices for similar instruments, including bonds, credit derivatives and loans with similar credit characteristics. For loans that are expected to be securitized, fair value is estimated based upon observable pricing of asset-backed securities with similar collateral. In determining the value of the Company's obligations, various factors are considered depending on the nature of the liability. These factors may include closing exchange or over-the-counter market price quotations, time value and volatility factors underlying options, warrants, and derivatives, and price activity for equivalent or synthetic instruments.

In order to ensure that the fair value of financial instruments is calculated appropriately the Company adjusts the 'base valuations' calculated using the methodologies described above for a number of parameters that market participants would consider in determining fair value. The adjustments are applied consistently over time and are summarized below:

Counterparty credit risk adjustments are applied to financial instruments such as over-the-counter derivatives, where the base valuation uses market parameters based on an AA (or equivalent) credit rating. Not all counterparties have an AA (or equivalent credit rating), so it is necessary to take into account the actual credit rating of a counterparty in order to arrive at the true fair value of such an item.

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Bilateral or own-credit risk adjustments are applied to reflect the Company's own credit risk when valuing all liabilities measured at fair value, in accordance with the requirements of SFAS 157. The methodology is consistent with that applied in generating counterparty credit risk adjustments, but incorporates the Company's own credit risk as observed in the credit default swap market.

Other market value adjustments are applied in circumstances where certain risk characteristics of the instrument are not fully incorporated into the base valuation methodology. The Company measures such market value adjustments based on the relevant factors, including: (1) the amount of time since the last relevant pricing point; (2) whether there was an actual trade or relevant external quote; (3) the volatility of the principal components of the financial instrument; and (4) other risk factors that the Company believes would be considered by market participants in determining the fair value of the instrument.

The Company's processes include a number of key controls that are designed to ensure that fair value is calculated appropriately. Such controls include a model validation policy requiring that models that provide values used in financial statements be validated by qualified personnel independent from those who created the models and escalation procedures to ensure that valuations using unverifiable inputs are identified and monitored on a regular basis by senior management.

#### **Fair Value Elections**

The following table presents, as of September 30, 2007, those positions selected for fair value accounting in accordance with SFAS 159, SFAS 156, and SFAS 155, as well as the changes in fair value for the three-and nine-month periods then ended.

			Changes in Fair Value Gains/(Losses)										
			Quarter-to-Dat				Year-to-Date						
In millions of dollars	Sep	tember 30, 2007	Principal Transactions		Other		Principal Transactions		Other				
Assets													
Federal funds sold and securities borrowed or purchased under agreements to resell													
Selected portfolios of securities purchased													
under agreements to resell, securities													
borrowed(1)	\$	125,329	\$	713	\$		\$	675	\$				
Trading account assets:													
Legg Mason convertible preferred equity													
securities originally classified as		505		(110)				(0.0)					
available-for-sale Selected letters of credit hedged by credit		707		(118)				(90)					
default swaps or participation notes		3		(10)				(8)					
Certain credit products		25,128		(772)				(592)					
Residual interest retained from asset		23,120		(112)				(372)					
securitizations		2,351		14				215					
									_				
Total trading account assets		28,189		(886)				(475)					
		,							_				
Investments:													
Certain investments in private equity and													
real estate ventures		479				22				44			
Certain equity method investments		2,011				(19)				69			
Other		99				1				7			
									_				
Total investments		2,589				4				120			
Loans:													
Certain credit products		2,085		4				37					
Certain hybrid financial instruments		686		(3)				(69)					
Total loans		2,771		1				(32)					
										_			
Other assets:													
Certain mortgage loans held-for-sale		5,184				42				42			
Mortgage servicing rights		9,957				(863)				(324)			
The state of		15 141				(021)				(202)			
Total other assets		15,141				(821)				(282)			
Total	\$	174,019	(\$	172)	(\$	817)	\$	168	(\$	162)			
Liabilities													
Interest-bearing deposits:	¢.	222	Ф		Ф		Ф	2	¢.				
Certain structured liabilities	\$	233	\$		\$		\$	3	\$				

Changes in Fair Value Gains/(Losses)

Certain hybrid financial instruments	3,228		38	84	
Total interest-bearing deposits	3,461		38	87	
Federal funds purchased and securities loaned					
or sold under agreements to repurchase  Selected portfolios of securities sold under agreements to repurchase, securities loaned(1)	313,353	(1	70)	(128)	
Trading account liabilities:					
Certain hybrid financial instruments	7,235	(	(84)	 (317)	
Short-term borrowings:					
Certain non-collateralized short-term					
borrowings	5,271	(	(18)	(3)	
Certain hybrid financial instruments	3,990		13	31	
Total short-term borrowings	9,261		(5)	28	
Long-term debt:					
Certain structured liabilities	2,613	(	(33)	47	
Certain structured liabilities	3,126	,	(33)	8	
Certain hybrid financial instruments	26,066		96	683	
Total long-term debt	31,805		30	738	
Total	\$ 365,115	\$ (1	91) \$	\$ 408	\$

(1)

Reflects netting of the amounts due from securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase in accordance with FASB Interpretation No. 41, "Offsetting of Amounts Related to Certain Repurchase and Reverse Repurchase Agreements."

The fair value of liabilities for which the fair value option was elected was impacted by the widening of the Company's credit spread. The estimated change in the fair value of these liabilities due to such changes in the Company's own credit risk (or instrument-specific credit risk) was a gain of \$112 million and \$241 million for the quarter and nine months ended September 30,

2007, respectively. Changes in fair value resulting from changes in instrument-specific credit risk were estimated by incorporating the Company's current observable credit spreads into the discounted cash flow analysis used to value the relevant liability.

### Impact on retained earnings of certain fair value elections in accordance with SFAS 159

Detailed below are the December 31, 2006 carrying values prior to adoption of SFAS 159, the transition adjustments booked to opening retained earnings and the fair values (that is, the carrying values at January 1, 2007 after adoption) for those items that were selected for fair value option accounting and that had an impact on retained earnings:

In millions of dollars	December 31, 2006 Carrying value prior to adoption)		Cumulative- effect Adjustment to January 1, 2007 Retained earnings- gain (loss)	January 1, 2007 Fair Value (Carrying value after adoption)
Legg Mason convertible preferred equity securities originally				
classified as available-for-sale(1)	\$ 797	\$	(232)	\$ 797
Selected portfolios of securities purchased under agreements to				
resell(2)	167,525		25	167,550
Selected portfolios of securities sold under agreements to				
repurchase(2)	237,788		40	237,748
Selected non-collateralized short-term borrowings	3,284		(7)	3,291
Selected letters of credit hedged by credit default swaps or				
participation notes			14	14
Various miscellaneous eligible items(1)	96		3	96
•		_		
Pretax cumulative effect of adopting fair value option accounting		\$	(157)	
After-tax cumulative effect of adopting fair value option				
accounting		\$	(99)	

- (1)

  The Legg Mason securities as well as several miscellaneous items were previously reported at fair value within available-for-sale securities. The cumulative-effect adjustment represents the reclassification of the related unrealized gain/loss from Accumulated other comprehensive income to Retained earnings upon the adoption of the fair value option.
- Excludes netting of the amounts due from securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase in accordance with FASB Interpretation No. 41, "Offsetting of Amounts Related to Certain Repurchase and Reverse Repurchase Agreements."

Additional information regarding each of these items follows.

#### Legg Mason convertible preferred equity securities

The Legg Mason convertible preferred equity securities (Legg shares) were acquired in connection with the sale of Citigroup's Asset Management business in December 2005. We hold these shares as a non-strategic investment for long-term appreciation and, therefore, selected fair value option accounting in anticipation of the January 2008 implementation of the Investment Company Audit Guide Statement of Position 07-1, "Clarification of the Scope of Audit and Accounting Guide *Audits of Investment Companies* and Accounting by Parent Companies and Equity Method Investors for Investment Companies" (SOP). In October 2007, the FASB proposed to delay the implementation of the SOP indefinitely.

Under the current investment company accounting model, investments held in investment company vehicles are recorded at full fair value (where changes in fair value are recorded in earnings) and are not subject to consolidation guidelines. Under the SOP, non-strategic investments not held in investment companies, which are deemed similar to non-strategic investments held in Citigroup's investment companies, must be accounted for at full fair value in order for Citigroup to retain investment company accounting in the Company's Consolidated Financial

Statements. If investment company accounting requirements cannot be met (for example, if we failed to account for similar non-strategic investments at fair value with changes in value recorded in earnings), Citigroup would be required to account for each investment in the investment company under other relevant accounting standards, including consolidation of majority-owned or controlled investees. We believe that Citigroup's consolidation of non-strategic investments would not provide meaningful information and would confuse readers of our financial statements. Therefore, we have utilized the fair value option to migrate the Legg shares from available-for-sale (where changes in fair value are recorded in Accumulated other comprehensive income (loss)) to a full fair value model (where changes in value are recorded in earnings). On a prospective basis, as we acquire non-strategic public or private equity investments, we will consider electing fair value accounting for investments that are similar to those held in our investment companies.

Prior to the election of fair value option accounting, the shares were classified as available-for-sale securities with the unrealized loss of \$232 million as of December 31, 2006 included in Accumulated other comprehensive income (loss). In connection with the Company's adoption of SFAS 159, this unrealized loss was recorded as a reduction of January 1, 2007 retained earnings as part of the cumulative-effect adjustment. We have no intention of selling the Legg shares prior to our previously estimated recovery period. The Legg shares, which have a fair value of \$707 million as of September 30, 2007, are now included in Trading account assets on Citigroup's Consolidated Balance Sheet. Dividends are included in Interest revenue.

Selected portfolios of securities purchased under agreements to resell, securities borrowed, securities sold under agreements to repurchase, securities loaned, and certain non-collateralized short-term borrowings

The Company elected the fair value option retrospectively for our United States and United Kingdom portfolios of fixed income securities purchased under agreements to resell and

fixed income securities sold under agreements to repurchase (and certain non-collateralized short-term borrowings). The fair value option was also elected prospectively from April 2007 for certain portfolios of fixed income securities lending and borrowing transactions based in Japan. In each case, the election was made because these positions are managed on a fair value basis. Specifically, related interest rate risk is managed on a portfolio basis, primarily with derivative instruments that are accounted for at fair value through earnings. Previously, these positions were accounted for on an accrual basis.

The cumulative effect of \$58 million pretax (\$37 million after-tax) from adopting the fair value option for the U.S. and U.K. portfolios was recorded as an increase in the January 1, 2007 retained earnings balance. The September 30, 2007 net balance of \$125.3 billion for securities purchased under agreements to resell and securities borrowed and \$313.4 billion for securities sold under agreements to repurchase and securities loaned are included in their respective accounts in the Consolidated Balance Sheet. The uncollateralized short-term borrowings of \$5.3 billion are recorded in that account in the Consolidated Balance Sheet.

Changes in fair value for transactions in these portfolios are recorded in Principal transactions. The related interest revenue and interest expense are measured based on the contractual rates specified in the transactions and are reported as interest revenue and expense in the Consolidated Statement of Income.

### Selected letters of credit and revolving loans hedged by credit default swaps or participation notes

The Company has elected fair value option accounting for certain letters of credit that are hedged with derivative instruments or participation notes. Upon electing the fair value option, the related portions of the allowance for loan losses and the allowance for unfunded lending commitments were reversed. Citigroup elected the fair value option for these transactions because the risk is managed on a fair value basis, and to mitigate accounting mismatches.

The cumulative effect of \$14 million pretax (\$9 million after-tax) from adopting fair value option accounting was recorded as an increase in the January 1, 2007 retained earnings balance. The change in fair value as well as the receipt of related fees was reported as Principal transactions in the Company's Consolidated Statement of Income.

The notional amount of these unfunded letters of credit was \$1.4 billion as of September 30, 2007. The amount funded was insignificant with no amounts 90 days or more past due, or on a non-accrual status at September 30, 2007.

These items have been classified appropriately in Trading account assets or Trading account liabilities on the Consolidated Balance Sheet.

### Various miscellaneous eligible items

Several miscellaneous eligible items previously classified as available-for-sale securities were selected for fair value option accounting. These items were selected in preparation for the adoption of the Investment Company Audit Guide SOP, as previously discussed.

### Other items for which the fair value option was selected in accordance with SFAS 159

The Company has elected fair value option for the following eligible items, which did not affect opening retained earnings:

Certain credit products
Certain investments in private equity and real estate ventures
Certain structured liabilities
Certain non-structured liabilities
Certain equity-method investments
Certain mortgage loans held-for-sale

#### Certain credit products

Citigroup has elected the fair value option for certain originated and purchased loans, including certain unfunded loan products, such as guarantees and letters of credit, executed by Citigroup's trading businesses. None of these credit products are highly leveraged financing commitments. Significant groups of transactions include loans and unfunded loan products that will either be sold or securitized in the near term, or where the economic risks are hedged with derivative instruments. Citigroup has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex; and to achieve operational simplifications. Fair value was not elected for most lending transactions across the Company, including where those management objectives would not be met.

The balances for these loan products, which are classified with Trading account assets or Loans, were \$25.1 billion and \$2.1 billion as of September 30, 2007, respectively. The aggregate unpaid principal balances exceeded the aggregate fair values by \$1.1 billion as of September 30, 2007. \$81 million of these loans were on a non-accrual basis. For those loans that are on a non-accrual basis, the aggregate unpaid principal balances exceeded the aggregate fair values by \$34 million as of September 30, 2007.

In addition, \$141 million of unfunded loan commitments related to certain credit products selected for fair value accounting were outstanding as of September 30, 2007.

Changes in fair value of funded and unfunded credit products are classified in Principal transactions in the Company's Consolidated Statement of Income. Related interest revenue is measured based on the contractual interest rates and reported as interest revenue on trading account assets or loans depending on their balance sheet classifications. The changes in fair value during the third quarter 2007 due to instrument-specific credit risk totaled to a loss of \$136 million.

### Certain investments in private equity and real estate ventures

Citigroup invests in private equity and real estate ventures for the purpose of earning investment returns and for capital appreciation. The Company has elected the fair value option for certain of these ventures in anticipation of the January 2009 implementation of the Investment Company Audit Guide SOP, because such investments are considered similar to many private equity or hedge fund activities in our investment companies, which are reported at fair value. See previous discussion regarding the SOP. The fair value option brings consistency in the accounting and evaluation of certain of

these investments. As required by SFAS 159, all investments (debt and equity) in such real estate entities are accounted for at fair value.

These investments, which totaled \$479 million as of September 30, 2007, are classified as Investments on Citigroup's Consolidated Balance Sheet. Changes in the fair values of these investments are classified in Other revenue in the Company's Consolidated Statement of Income.

#### Certain structured liabilities

The Company has elected the fair value option for certain structured liabilities whose performance is linked to structured interest rates, inflation or currency risks ("structured liabilities"), but do not qualify for the fair value election under SFAS 155.

The Company has elected the fair value option for structured liabilities, because these exposures are considered to be trading-related positions and, therefore, are managed on a fair value basis. These positions will continue to be classified as debt, deposits or derivatives according to their legal form on the Company's Consolidated Balance Sheet. The balances for these structured liabilities, which are classified as Interest-bearing deposits and Long-term debt on the Consolidated Balance Sheet, are \$233 million and \$2.6 billion as of September 30, 2007, respectively.

For these structured liabilities classified as Long-term debt for which the fair value option has been elected, the aggregate unpaid principal balance exceeds the aggregate fair value of such instruments by \$48 million as of September 30, 2007.

The change in fair value for these structured liabilities is reported in Principal transactions in the Company's Consolidated Statement of Income.

Related interest expense is measured based on the contractual interest rates and reported as such in the Consolidated Income Statement.

#### Certain non-structured liabilities

The Company has elected the fair value option for certain non-structured liabilities with fixed and non-structured floating interest rates ("non-structured liabilities"). The Company has elected the fair value option where the interest rate risk of such liabilities is economically hedged with derivative contracts or the proceeds are used to purchase financial assets that will also be fair valued. The election has been made to mitigate accounting mismatches and to achieve operational simplifications. These positions are reported in Long-term debt on the Company's Consolidated Balance Sheet. The balances of these non-structured liabilities as of September 30, 2007 is \$3.1 billion.

For these non-structured liabilities classified as Long-term debt for which the fair value option has been elected, the aggregate fair value exceeds the aggregate unpaid principal balance of such instruments by \$26 million as of September 30, 2007.

The change in fair value for these non-structured liabilities is reported in Principal transactions in the Company's Consolidated Statement of Income.

Related interest expense continues to be measured based on the contractual interest rates and reported as such in the Consolidated Income Statement.

#### Certain equity method investments

Citigroup adopted fair value accounting for various non-strategic investments in leveraged buyout funds and other hedge funds that previously were required to be accounted for under the equity method. Management elected fair value accounting to reduce operational and accounting complexity, in particular related to the future implementation of the Investment Company Audit Guide SOP. Since the funds account for all of their underlying assets at full fair value, the impact of applying the equity method to Citigroup's investment in these funds was equivalent to fair value accounting. Thus, this fair value election had no impact on opening retained earnings.

These fund investments, which totaled \$2.0 billion as of September 30, 2007, are classified as Investments on the Consolidated Balance Sheet. Changes in the fair values of

these investments are classified in Other revenue in the Consolidated Statement of Income.

### Certain mortgage loans held-for-sale

Citigroup has elected the fair value option for certain purchased and originated prime fixed-rate and conforming adjustable-rate first mortgage loans held-for-sale. These loans are intended for sale or securitization and are hedged with derivative instruments. The Company has elected the fair value option to mitigate accounting mismatches in cases where hedge accounting is complex and to achieve operational simplifications. The fair value option was not elected for loans held for investment, as those loans are not hedged with derivative instruments. This election was effective for applicable instruments originated or purchased since September 1, 2007.

The balance for these mortgage loans held-for-sale, classified as Other assets, was \$5.2 billion as of September 30, 2007. The aggregate fair value exceeded the unpaid principal balances by \$36 million as of September 30, 2007. None of these loans were 90 days or more past due, nor were any on a non-accrual basis.

The changes in fair values of these mortgage loans held-for-sale is reported in Other revenue in the Company's Consolidated Statement of Income. The changes in fair value during the third quarter 2007 due to instrument-specific credit risk were immaterial. Related interest income continues to be measured based on the contractual interest rates and reported as such in the Consolidated Income Statement.

### Items selected for fair value accounting in accordance with SFAS 155 and SFAS 156

#### Certain hybrid financial instruments

The Company has elected to apply fair value accounting under SFAS 155 for certain hybrid financial assets and liabilities whose performance is linked to risks other than interest rate, foreign exchange or inflation (e.g., equity, credit or commodity risks). In addition, the Company has elected fair value accounting under SFAS 155 for residual interests retained from securitizing certain financial assets. These elections are applicable only to those transactions originated after January 1, 2006.

The Company has elected fair value accounting for these instruments, because these exposures are considered to be trading-related positions and, therefore, are managed on a fair value basis. In addition, the accounting for these instruments is simplified under a fair value approach as it eliminates the complicated operational requirements of bifurcating the embedded derivatives from the host contracts and accounting for each separately. The hybrid financial instruments are classified as loans, deposits, trading liabilities (for pre-paid derivatives) or debt on the Company's Consolidated Balance Sheet according to their legal form, while residual interests in certain securitizations are classified as trading account assets.

The outstanding balances for these hybrid financial instruments classified in Loans is \$686 million, while \$3.2 billion is in Interest-bearing deposits, \$7.2 billion in Trading account liabilities, \$4.0 billion in Short-term borrowings and \$26.1 billion in Long-term debt on the Consolidated Balance Sheet as of September 30, 2007. In addition, \$2.4 billion was reported in Trading account assets for the residual interests in securitizations.

For hybrid financial instruments for which fair value accounting has been elected under SFAS 155 and that are classified as Long-term debt, the aggregate fair value exceeds the aggregate unpaid principal balance by \$852 million as of September 30, 2007, while the difference for those instruments classified as Loans is immaterial.

Changes in fair value for hybrid financial instruments, which in most cases includes a component for accrued interest, are recorded in Principal transactions in the Company's Consolidated Statement of Income. Interest accruals for certain hybrid instruments classified as trading assets are recorded separately from the change in fair value as interest revenue in the Company's Consolidated Statement of Income.

#### Mortgage servicing rights

On January 1, 2006, the Company elected to early-adopt fair value accounting under SFAS 156 for mortgage servicing rights (MSRs). The fair value for these MSRs is determined using an option-adjusted spread valuation approach. This approach consists of projecting servicing cash flows under multiple interest rate scenarios, and discounting these cash flows using risk-adjusted discount rates. The model assumptions used in the valuation of MSRs include mortgage prepayment speeds and discount rates. The fair value of MSRs is primarily affected by changes in prepayments that result from shifts in mortgage interest rates. In managing this risk, the Company hedges a significant portion of the values of its MSRs through the use of interest rate derivative contracts, forward purchase commitments of mortgage-backed securities, and purchased securities classified as trading. See Note 13 on page 68 for further discussions regarding the accounting and reporting of MSRs.

These MSRs, which totaled \$10.0 billion as of September 30, 2007, are classified as Intangible assets on Citigroup's Consolidated Balance Sheet. Changes in fair value for MSRs are recorded in Commissions and fees in the Company's Consolidated Statement of Income.

### Items Measured at Fair Value on a Recurring Basis

The following table presents for each of the fair value hierarchy levels, the Company's assets and liabilities that are measured at fair value on a recurring basis at September 30, 2007. The Company often hedges positions that have been classified in the Level 3 category with financial instruments that have been classified as Level 1 or Level 2. The Company also hedges items classified in the Level 3 category with instruments also classified in Level 3 of the fair value hierarchy. The effects of these hedges are presented gross in the following table.

In millions of dollars	Level 1			Level 2		Level 3		<b>Gross Inventory</b>		Netting(1)	Net balance	
Assets												
Federal funds sold and securities												
borrowed or purchased under												
agreements to resell	\$		\$	183,383	\$	16	\$	183,399	\$	(58,070) \$	125,329	
Trading account assets												
Trading securities		176,316		239,074		80,672		496,062			496,062	
Derivatives		7,943		355,681		22,720		386,344		(301,186)	85,158	
Investments		66,435		146,128		20,644		233,207			233,207	
Loans(2)				2,769		2		2,771			2,771	
Mortgage servicing rights						9,957		9,957			9,957	
Other financial assets measured on a												
recurring basis	\$	8	\$	11,999	\$	824	\$	12,831	\$	\$	12,831	
			_		_							
Total Assets	\$	250,702	\$	939,034	\$	134,835	\$	1,324,571	\$	(359,256) \$	965,315	
			_		_		-		-			
Liabilities												
Interest-bearing deposits	\$		\$	3,372	\$	89	\$	3,461	\$	\$	3,461	
Federal funds purchased and securities												
loaned or sold under agreements to												
repurchase				364,936		6,487		371,423		(58,070)	313,353	
Trading account liabilities												
Securities sold not yet purchased		89,043		11,771		894		101,708			101,708	
Derivatives		8,307		382,912		21,161		412,380		(298,465)	113,915	
Short-term borrowings				3,225		6,036		9,261			9,261	
Long-term debt				26,118		5,687		31,805			31,805	
Other financial liabilities measured on a												
recurring basis				946		1		947			947	
	_		_		_		-		-			
<b>Total Liabilities</b>	\$	97,350	\$	793,280	\$	40,355	\$	930,985	\$	(356,535) \$	574,450	

Represents netting of: (i) the amounts due under securities purchased under agreements to resell and the amounts owed under securities sold under agreements to repurchase in accordance with FASB Interpretation No. 41, "Offsetting of Amounts Related to Certain Repurchase and Reverse Repurchase Agreements", and (ii) derivative exposures covered by a qualifying master netting agreement in accordance with FASB Interpretation No. 39, "Offsetting of Amounts Relating to Certain Contracts," and the market value adjustment.

The following tables present the changes in the Level 3 fair value category for the three and nine months ended September 30, 2007. The Company classifies financial instruments in Level 3 of the fair value hierarchy when there is reliance on at least one significant unobservable input to the valuation model. In addition to these unobservable inputs, the valuation models for Level 3 financial instruments typically also rely on a number of inputs that are readily observable either directly or indirectly. Thus, the gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

<sup>(2)</sup> There is no allowance for loan losses recorded for loans reported at fair value.

The Company often hedges positions with offsetting positions that are classified in a different level. For example, the gains and losses for assets and liabilities in the Level 3 category presented in the tables below do not reflect the effect of offsetting losses and gains on hedging instruments that have been classified by the Company in the Level 1 and Level 2 categories. The Company also hedges items classified in the Level 3 category with instruments also classified in Level 3 of the fair value hierarchy. The effects of these hedges are presented gross in the following table.

## Net realized/unrealized

		luded ir	1							Į	Inrealized	
In millions of dollars	June 30, 2007	Principal transactions		Other(1) (2)		Transfers in and/or out of Level 3		Purchases, issuances and settlements	September 2007	r 30,		gains (losses) still held(3)
Assets												
Securities purchased under												
agreements to resell	\$ 16	\$	\$		\$		\$		\$	16	\$	
Trading account assets												
Trading securities	42,945	(1,609)	)			8,938		30,398		80,672		(1,813)
Derivatives, net(4)	(1,184)	1,325				2,248		(830)		1,559		1,464
Investments	20,201			372		495		(424)		20,644		106
Loans	1,195					(1,252)		59		2		
Mortgage servicing rights	10,072			(267)				152		9,957		(325)
Other financial assets												
measured on a recurring												
basis	1,106			15				29		1,150		10
Liabilities												
Interest-bearing deposits	\$ 90 3	\$	\$		\$		\$	(1)	\$	89	\$	(3)
Securities sold under												
agreements to repurchase	6,241	(86)	)					160		6,487		(81)
Trading account liabilities												
Securities sold not yet												
purchased	653	(58)	)			46		137		894		(41)
Short-term borrowings	2,652			(21)		1,831		1,532		6,036		14
Long-term debt	1,804			(92)		3,637		154		5,687		(85)
Other financial liabilities												
measured on a recurring												
basis	31			1				(29)		1		

- (1)
  Changes in fair value for Available-for-sale investments (debt securities) are recorded in Accumulated other comprehensive income, while gains and losses from sales are recorded in Realized gains (losses) from sales of investments on the Consolidated Statement of Income.
- (2)
  Unrealized gains (losses) on MSRs are recorded in Commissions and fees on the Consolidated Statement of Income.
- (3)

  Represents the amount of total gains or losses for the period, included in earnings, attributable to the change in unrealized gains (losses) relating to assets and liabilities classified as Level 3 that are still held at September 30, 2007.
- (4)

  Total Level 3 derivative exposures have been netted on these tables for presentation purposes only.

Net realized/unrealized	
gains(losses) included in	

		gains(losses) incl	uded	in					Uı	nrealized
In millions of dollars	 January 1, 2007	Principal transactions	Othe	r(1) (2)	Transfers in and/or out of Level 3	Purchases, issuances and settlements	_	September 30, 2007		gains (losses) still held(3)
Assets										
Securities purchased under										
agreements to resell	\$ 16	\$	\$		\$	\$	\$	16	\$	
Trading account assets										
Trading securities	22,415	(1,485)			14,020	45,722		80,672		(2,136)
Derivatives, net(4)	1,875	2,010			1,142	(3,468)		1,559		(53)
Investments	11,468			1,221	1,508	6,447		20,644		314
Loans		(8)			(793)	803		2		
Mortgage servicing rights	5,439			1,257		3,261		9,957		1,257

### Net realized/unrealized

Other financial assets	gair	is(losses) included in	l				
measured on a recurring							
basis	948		24		178	1,150	3
Liabilities							
Interest-bearing deposits	\$ 60 \$	12 \$	\$	(33) \$	74 \$	89 \$	(4)
Securities sold under							
agreements to repurchase	6,778	(97)		84	(472)	6,487	(50)
Trading account liabilities							
Securities sold not yet							
purchased	467	(22)		(167)	572	894	(138)
Short-term borrowings	2,214	9	(21)	1,483	2,327	6,036	
Long-term debt	1,693	(11)	(92)	3,729	162	5,687	(70)
Other financial liabilities							
measured on a recurring							
basis			(23)	(1)	(21)	1	

- (1)

  Changes in fair value for Available-for-sale investments (debt securities) are recorded in Accumulated other comprehensive income, while gains and losses from sales are recorded in Realized gains (losses) from sales of investments on the Consolidated Statement of Income.
- (2)
  Unrealized gains (losses) on MSRs are recorded in Commissions and fees on the Consolidated Statement of Income.
- (3)

  Represents the amount of total gains or losses for the period, included in earnings, attributable to the change in unrealized gains (losses) relating to assets and liabilities classified as Level 3 that are still held at September 30, 2007.
- (4) Total Level 3 derivative exposures have been netted on these tables for presentation purposes only.

#### **Components of Level 3**

The following are the major components of the Level 3 fair value hierarchy:

Residual interests from the securitization of US credit card receivables (IO Strip) A residual interest from a securitization is an asset that represents a retained beneficial interest in the future cash flows created by the securitization that qualifies as a sale.

Mortgage servicing rights A mortgage servicing right (MSR) arises from a contract to service mortgage loans under which Citigroup is obligated to perform specific loan administration functions (i.e., send bills, deposit payments, update account balances, follow up on delinquent accounts) and is compensated with contractually specified servicing fees. A MSR asset represents the amount by which the present value of the estimated future net cash flows to be received from servicing mortgage loans are expected to more than adequately compensate Citigroup for performing the servicing. MSRs may either be purchased from an existing servicer or created through the sale of a loan to an investor with servicing retained.

*Private equity investments managed by CAI and CMB* Private equity involves the purchase of an ownership stake in a company which is privately held. The securities are not listed on an exchange. In addition, there may be transfer restrictions on private equities.

Asset-backed commercial paper (ABCP) ABCP is short-term debt issued by an SPE. The SPE issuer uses proceeds from the issuance to purchase asset-backed securities. Repayment of ABCP is dependent on collections from these investments or the issuance of new ABCP. This inventory is classified as Level 3 due to illiquidity in the ABCP market during the 2007 third quarter.

Loans classified as trading assets Loans pending securitization or loans purchased in connection with the Company's trading activities where prices are unobservable during the period are classified as Level 3.

Structured credit products Structured credit products include synthetic CDOs and other complex derivatives. Synthetic CDOs are not collateralized by a physical portfolio of assets like bonds or loans. Instead, synthetic CDOs gain credit exposure to a portfolio of fixed income assets through the use of credit default swaps. Only structured credit products where key inputs, such as correlation, are not observable are classified as Level 3.

### Items Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a non-recurring basis and therefore are not included in the tables above. These include assets such as loans held-for-sale that are measured at the lower of cost or market (LOCOM) that were recognized at fair value below cost at the end of the period. Assets measured at cost that have been written down to fair value during the period as a result of an impairment are also included.

As of September 30, 2007, loans held-for-sale carried at LOCOM with an aggregate cost of \$20.9 billion were written down to fair value totaling \$19.8 billion, of which \$4.7 billion and \$15.1 billion were determined based on Level 2 and Level 3 inputs, respectively. For both the three and nine months ended September 30, 2007, the resulting charges taken on loans held-for-sale carried at fair value below cost were \$1.1 billion. For loans that are expected to be securitized that are carried at LOCOM, the inputs used to measure fair value include observable prices of asset-backed securities with similar collateral. These prices are adjusted to account for securitization uncertainties including portfolio composition, market conditions and liquidity.

Customer relationship intangibles and fixed assets in the Japan Consumer Finance business were written down to their fair value of zero, resulting in an impairment charge of \$152 million pre-tax (\$98 million after-tax). For those assets that were written down due to impairment, fair value measurements were determined based upon discounted expected cash flows or a comparison to liquidation prices of comparable assets.

#### 17. Guarantees and Credit Commitments

#### Guarantees

(1)

The Company provides a variety of guarantees and indemnifications to Citigroup customers to enhance their credit standing and enable them to complete a wide variety of business transactions. The following table summarizes at September 30, 2007 and December 31, 2006 all of the Company's guarantees and indemnifications, where management believes the guarantees and indemnifications are related to an asset, liability, or equity security of the guaranteed parties at the inception of the contract. The maximum potential amount of future payments represents the notional amounts that could be lost under the guarantees and indemnifications if there were a total default by the guaranteed parties, without consideration of possible recoveries under recourse provisions or from collateral held or pledged. Such amounts bear no relationship to the anticipated losses on these guarantees and indemnifications and greatly exceed anticipated losses.

The following tables present information about the Company's guarantees at September 30, 2007 and December 31, 2006:

In billions of dollars at September 30, except carrying value in millions	Expire Within 1 Year			xpire After 1 Year		al Amount ntstanding	Carrying Value		
							(in	millions)	
2007									
Financial standby letters of credit	\$	57.8	\$	29.6	\$	87.4	\$	191.7	
Performance guarantees		10.2		6.3		16.5		51.2	
Derivative instruments		50.7		1,332.0		1,382.7		53,624.8	
Loans sold with recourse				1.6		1.6		48.9	
Securities lending indemnifications(1)		153.0				153.0			
Credit card merchant processing(1)		60.5				60.5			
Custody indemnifications(1)				56.4		56.4			
Total	\$	332.2	\$	1,425.9	\$	1,758.1	\$	53,916.6	
		Maximum F	otential	Amount of Futu	re Paymo	ents			
In billions of dollars at December 31, except carrying value in millions		re Within Year	Expire After 1 Year		Total Amount Outstanding		Carrying Value		
							(in	millions)	
2006									
Financial standby letters of credit(2)	\$	46.7	\$	25.8	\$	72.5	\$	179.3	
Performance guarantees(2)		11.2		4.6		15.8		47.2	
Derivative instruments		42.0		916.6		958.6		16,836.0	
Loans sold with recourse				1.6		1.6		51.9	
Securities lending indemnifications(1)		110.7				110.7			
Credit card merchant processing(1)		52.3				52.3			
Custody indemnifications(1)				54.4		54.4			
Total	\$	262.9	\$	1,003.0	\$	1,265.9	\$	17,114.4	

The carrying values of securities lending indemnifications, credit card merchant processing, and custody indemnifications are not material as the Company has determined that the amount and probability of potential liabilities arising from these guarantees are not significant and the carrying amount of the Company's obligations under these guarantees is immaterial.

(2) Reclassified to conform to the current period's presentation.

### Financial Standby Letters of Credit

Citigroup issues standby letters of credit which substitute its own credit for that of the borrower. If a letter of credit is drawn down, the borrower is obligated to repay Citigroup. Standby letters of credit protect a third party from defaults on contractual obligations. Financial standby letters of credit include guarantees of payment of insurance premiums and reinsurance risks that support industrial revenue bond underwriting and settlement of payment obligations to clearing houses, and also support options and purchases of securities or in lieu of escrow deposit accounts. Financial standbys also backstop loans, credit facilities, promissory notes and trade acceptances.

### Performance Guarantees

Performance guarantees and letters of credit are issued to guarantee a customer's tender bid on a construction or systems installation project or to guarantee completion of such projects in accordance with contract terms. They are also issued to support a customer's obligation to supply specified products, commodities, or maintenance or warranty services to a third party.

#### Derivative Instruments

Derivatives are financial instruments whose cash flows are based on a notional amount or an underlying instrument, where there is little or no initial investment, and whose terms require or permit net settlement. The main use of derivatives is to reduce risk for one party while offering the potential for high return (at increased risk) to another. Financial institutions often act as intermediaries for their clients, helping clients reduce their risks. However, derivatives may also be used to take a risk position. Derivative instruments include credit default swaps, total return swaps, written foreign exchange options, written put options, and written equity warrants.

#### Loans Sold with Recourse

Loans sold with recourse represent the Company's obligations to reimburse the buyers for loan losses under certain circumstances. Recourse refers to the clause in a sales agreement under which a lender will fully reimburse the buyer/investor for any losses resulting from the purchased loans. This may be accomplished by the seller's taking back any loans that become delinquent.

#### Securities Lending Indemnifications

Owners of securities frequently lend those securities for a fee to other parties who may sell them short or deliver them to another party to satisfy some other obligation. Banks may administer such securities lending programs for their clients. Securities lending indemnifications are issued by the bank to guarantee that a securities lending customer will be made whole in the event that the security borrower does not return the security subject to the lending agreement and collateral held is insufficient to cover the market value of the security.

#### Credit Card Merchant Processing

Credit card merchant processing guarantees represent the Company's indirect obligations in connection with the processing of private label and bankcard transactions on behalf of merchants.

#### Custody Indemnifications

Custody indemnifications are issued to guarantee that custody clients will be made whole in the event that a third-party subcustodian fails to safeguard clients' assets. Beginning with the 2006 third quarter, the scope of the custody indemnifications was broadened to cover all clients' assets held by third-party subcustodians.

#### Other Guarantees and Indemnifications

Citigroup's primary credit card business is the issuance of credit cards to individuals. In addition, the Company provides transaction processing services to various merchants with respect to bankcard and private label cards. In the event of a billing dispute with respect to a bankcard transaction between a merchant and a cardholder, that is ultimately resolved in the cardholder's favor, the third party holds the primary contingent liability to credit or refund the amount to the cardholder and charge back the transaction to the merchant. If the third party is unable to collect this amount from the merchant, it bears the loss for the amount of the credit or refund paid to the cardholder.

The Company continues to have the primary contingent liability with respect to its portfolio of private label merchants. The risk of loss is mitigated as the cash flows between the third party or the Company and the merchant are settled on a net basis and the third party or the Company has the right to offset any payments with cash flows otherwise due to the merchant. To further mitigate this risk, the third party or the Company may require a merchant to make an escrow deposit, delay settlement, or include event triggers to provide the third party or the Company with more financial and operational control in the event of the financial deterioration of the merchant, or require various credit enhancements (including letters of credit and bank guarantees). In the unlikely event that a private label merchant is unable to deliver products, services or a refund to its private label cardholders, Citigroup is contingently liable to credit or refund cardholders. In addition, although a third party holds the primary contingent liability with respect to the processing of bankcard transactions, in the event that the third party does not have sufficient collateral from the merchant or sufficient financial resources of its own to provide the credit or refunds to the cardholders, Citigroup would be liable to credit or refund the cardholders.

The Company's maximum potential contingent liability related to both bankcard and private label merchant processing services is estimated to be the total volume of credit card transactions that meet the requirements to be valid chargeback transactions at any given time. At September 30, 2007 and December 31, 2006, this maximum potential exposure was estimated to be \$61 billion and \$52 billion, respectively.

However, the Company believes that the maximum exposure is not representative of the actual potential loss exposure, based on the Company's historical experience and its position as a secondary guarantor (in the case of bankcards). In most cases, this contingent liability is unlikely to arise, as most products and services are delivered when purchased and amounts are refunded when items are returned to merchants. The Company assesses the probability and amount of its contingent liability related to merchant processing based on the financial strength of the primary guarantor (in the case of bankcards) and the extent and nature of unresolved chargebacks and its historical loss experience. At September 31, 2007 and December 31, 2006, the estimated losses incurred and the carrying amounts of the Company's contingent obligations related to merchant processing activities were immaterial.

In addition, the Company, through its credit card business, provides various cardholder protection programs on several of its card products, including programs that provide insurance coverage for rental cars, coverage for certain losses associated with purchased products, price protection for certain purchases and protection for lost luggage. These guarantees are not included in the table, since the total outstanding amount of the guarantees and the Company's maximum exposure to loss cannot be quantified. The protection is limited to certain types of

purchases and certain types of losses and it is not possible to quantify the purchases that would qualify for these benefits at any given time. The Company assesses the probability and amount of its potential liability related to these programs based on the extent and nature of its historical loss experience. At September 30, 2007, the actual and estimated losses incurred and the carrying value of the Company's obligations related to these programs were immaterial.

In the normal course of business, the Company provides standard representations and warranties to counterparties in contracts in connection with numerous transactions and also provides indemnifications that protect the counterparties to the contracts in the event that additional taxes are owed due either to a change in the tax law or an adverse interpretation of the tax law. Counterparties to these transactions provide the Company with comparable indemnifications. While such representations, warranties and tax indemnifications are essential components of many contractual relationships, they do not represent the underlying business purpose for the transactions. The indemnification clauses are often standard contractual terms related to the Company's own performance

under the terms of a contract and are entered into in the normal course of business based on an assessment that the risk of loss is remote. Often these clauses are intended to ensure that terms of a contract are met at inception (for example, that loans transferred to a counterparty in a sales transaction did in fact meet the conditions specified in the contract at the transfer date). No compensation is received for these standard representations and warranties, and it is not possible to determine their fair value because they rarely, if ever, result in a payment. In many cases, there are no stated or notional amounts included in the indemnification clauses and the contingencies potentially triggering the obligation to indemnify have not occurred and are not expected to occur. There are no amounts reflected on the Consolidated Balance Sheet as of September 30, 2007 and December 31, 2006, related to these indemnifications and they are not included in the table.

In addition, the Company is a member of or shareholder in hundreds of value transfer networks (VTNs) (payment clearing and settlement systems as well as securities exchanges) around the world. As a condition of membership, many of these VTNs require that members stand ready to backstop the net effect on the VTNs of a member's default on its obligations. The Company's potential obligations as a shareholder or member of VTN associations are excluded from the scope of FIN 45, since the shareholders and members represent subordinated classes of investors in the VTNs. Accordingly, the Company's participation in VTNs is not reported in the table and there are no amounts reflected on the Consolidated Balance Sheet as of September 30, 2007 or December 31, 2006 for potential obligations that could arise from the Company's involvement with VTN associations.

At September 30, 2007 and December 31, 2006, the carrying amounts of the liabilities related to the guarantees and indemnifications included in the table amounted to approximately \$54 billion and \$17 billion, respectively. The carrying value of derivative instruments is included in either Trading liabilities or Other liabilities, depending upon whether the derivative was entered into for trading or non-trading purposes. The carrying value of financial and performance guarantees is included in Other liabilities. For loans sold with recourse, the carrying value of the liability is included in Other liabilities. In addition, at September 30, 2007 and December 31, 2006, Other liabilities on the Consolidated Balance Sheet include an allowance for credit losses of \$1.15 billion and \$1.1 billion, respectively, relating to letters of credit and unfunded lending commitments.

In addition to the collateral available in respect of the credit card merchant processing contingent liability discussed above, the Company has collateral available to reimburse potential losses on its other guarantees. Cash collateral available to the Company to reimburse losses realized under these guarantees and indemnifications amounted to \$110 billion and \$92 billion at September 30, 2007 and December 31, 2006, respectively. Securities and other marketable assets held as collateral amounted to \$53 billion and \$42 billion and letters of credit in favor of the Company held as collateral amounted to \$233 million and \$142 million at September 30, 2007 and December 31, 2006, respectively. Other property may also be available to the Company to cover losses under certain guarantees and indemnifications; however, the value of such property has not been determined.

### **Credit Commitments**

The table below summarizes Citigroup's other commitments as of September 30, 2007 and December 31, 2006.

In millions of dollars	Sep	tember 30, 2007	December 31, 2006		
Commercial and similar letters of credit	\$	9,177	\$	7,861	
One- to four-family residential mortgages		7,424		3,457	
Revolving open-end loans secured by one- to four-family residential properties		35,967		32,449	
Commercial real estate, construction and land development		5,387		4,007	
Credit card lines		1,030,123		987,409	
Commercial and other consumer loan commitments		513,668		439,931	
Total	\$	1,601,746	\$	1,475,114	

Commercial and similar letter of credit

A commercial letter of credit is an instrument by which Citigroup substitutes its credit for that of a customer to enable the customers to finance the purchase of goods or to incur other commitments. Citigroup issues a letter on behalf of its client to a supplier and agrees to pay them upon presentation of documentary evidence that the supplier has performed in accordance with the terms of the letter of credit. When drawn, the customer then is required to reimburse Citigroup.

One- to four-family residential mortgages

A one-to-four family residential mortgage commitment is a written confirmation from Citigroup to a seller of a property that the bank will advance the specified sums enabling the buyer to complete the purchase.

Revolving open-end loans secured by one- to four-family residential properties

Revolving open-end loans secured by one- to four-family residential properties are essentially home equity lines of credit. A home equity line of credit is a loan secured by a primary residence or second home to the extent of the excess of fair market value over the debt outstanding for the first mortgage.

#### Credit card lines

Citigroup provides credit to customers by issuing credit cards. The credit card lines are unconditionally cancellable by the issuer.

Commercial and other consumer loan commitments

Commercial and other consumer loan commitments include commercial commitments to make or purchase loans, to purchase third-party receivables, and to provide note issuance or revolving underwriting facilities. Amounts include \$282 billion and \$251 billion with original maturity of less than one year at September 30, 2007 and December 31, 2006, respectively.

In addition, included in this line item are highly-leveraged financing commitments which are agreements that provide funding to a borrower with higher levels of debt (measured by the ratio of debt capital to equity capital of the borrower) than is generally considered normal for other companies. This type of financing is commonly employed in corporate acquisitions, management buy-outs and similar transactions.

#### 18. Contingencies

As described in the "Legal Proceedings" discussion on page 103, the Company has been a defendant in numerous lawsuits and other legal proceedings arising out of alleged misconduct in connection with:

- (i) underwritings for, and research coverage of, WorldCom;
- (ii) underwritings for Enron and other transactions and activities related to Enron;
- (iii) transactions and activities related to research coverage of companies other than WorldCom; and
- (iv) transactions and activities related to the IPO Securities Litigation.

As of September 30, 2007, the Company's litigation reserve for these matters, net of amounts previously paid or not yet paid but committed to be paid in connection with the Enron class action settlement and other settlements arising out of these matters, was approximately \$2.8 billion.

The Company believes that this reserve is adequate to meet all of its remaining exposure for these matters. However, in view of the large number of these matters, the uncertainties of the timing and outcome of this type of litigation, the novel issues presented, and the significant amounts involved, it is possible that the ultimate costs of these matters may exceed or be below the reserve. The Company will continue to defend itself vigorously in these cases, and seek to resolve them in the manner management believes is in the best interests of the Company.

In addition, in the ordinary course of business, Citigroup and its subsidiaries are defendants or co-defendants or parties in various litigation and regulatory matters incidental to and typical of the businesses in which they are engaged. In the opinion of the Company's management, the ultimate resolution of these legal and regulatory proceedings would not be likely to have a material adverse effect on the consolidated financial condition of the Company but, if involving monetary liability, may be material to the Company's operating results for any particular period.

## 19. Citibank, N.A. and Subsidiaries

## Statement of Changes in Stockholder's Equity (Unaudited)

	Nine Months Ended Septemb						
In millions of dollars, except shares		2007		2006			
Common stock (\$20 par value)							
Balance, beginning of period Shares: 37,534,553 in 2007 and 2006	\$	751	\$	751			
Balance, end of period Shares: 37,534,553 in 2007 and 2006	\$	751	\$	751			
Surplus							
Balance, beginning of period	\$	43,753	\$	37,978			
Capital contribution from parent company		11,794		1,546			
Employee benefit plans		30		115			
Other		30		10			
Balance, end of period	\$	55,607	\$	39,649			
Retained earnings							
Balance, beginning of period	\$	30,358	\$	24,062			
Adjustment to opening balance, net of tax(1)		(96)					
Adjusted balance, beginning of period	\$	30,262	\$	24,062			
Net income	·	6,821	·	7,457			
Dividends paid		(582)		(2,928)			
Balance, end of period	\$	36,501	\$	28,591			
Accumulated other comprehensive income (loss)							
Balance, beginning of period	\$	(1,709)	\$	(2,550)			
Adjustment to opening balance, net of tax(2)		(1)					
Adjusted balance, beginning of period	\$	(1,710)	\$	(2,550)			
Net change in unrealized gains (losses) on investment securities, available-for-sale, net of tax	Ψ	(741)	Ψ	225			
Net change in foreign currency translation adjustment, net of tax		1,688		1,158			
Net change for cash flow hedges, net of tax		(972)		(418)			
Pension liability adjustment, net of tax		88		(2)			
Net change in Accumulated other comprehensive income	\$	63	\$	963			
Balance, end of period	\$	(1,647)	\$	(1,587)			
Total stockholder's equity							
Balance, beginning of period	\$	73,153	\$	60,241			
Adjustment to opening balance, net of $tax(1)(2)$		(97)					
Adjusted balance, beginning of period	\$	73,056	\$	60,241			
Changes during the period, net		18,156		7,163			
Balance, end of period	\$	91,212	\$	67,404			
Comprehensive income							

Nine Months Ended September 30,

Net income		0,821	\$ 7,437
Net change in Accumulated other comprehensive income	\$	63	963
	·		
Total comprehensive income	\$	6,884	\$ 8,420

(1)

The adjustment to opening balance for Retained earnings represents the total of the after-tax gain (loss) amounts for the adoption of the following accounting pronouncements:

SFAS 157 for \$9 million,

SFAS 159 for \$15 million,

FSP 13-2 for (\$142) million, and

FIN 48 for \$22 million.

See Notes 1 and 16 on pages 55 and 77, respectively.

The after-tax adjustment to the opening balance of Accumulated other comprehensive income (loss) represents the reclassification of the unrealized gains (losses) related to several miscellaneous items previously reported in accordance with SFAS 115. The related unrealized gains and losses were reclassified to retained earnings upon the adoption of the fair value option in accordance with SFAS 159. See Note 1 and Note 16 on pages 55 and 77 for further discussions.

Reclassified to conform to the current period's presentation.

#### 20. Condensed Consolidating Financial Statement Schedules

These condensed consolidating financial statement schedules are presented for purposes of additional analysis but should be considered in relation to the consolidated financial statements of Citigroup taken as a whole.

### **Citigroup Parent Company**

The holding company, Citigroup Inc.

### Citigroup Global Markets Holdings Inc. (CGMHI)

Citigroup guarantees various debt obligations of CGMHI as well as all of the outstanding debt obligations under CGMHI's publicly-issued debt.

#### **Citigroup Funding Inc. (CFI)**

CFI is a first-tier subsidiary of Citigroup, which issues commercial paper, medium-term notes and structured equity-linked and credit-linked notes, all of which are guaranteed by Citigroup.

#### CitiFinancial Credit Company (CCC)

An indirect wholly owned subsidiary of Citigroup. CCC is a wholly owned subsidiary of Associates. Citigroup has issued a full and unconditional guarantee of the outstanding indebtedness of CCC.

#### **Associates First Capital Corporation (Associates)**

A wholly owned subsidiary of Citigroup. Citigroup has issued a full and unconditional guarantee of the outstanding long-term debt securities and commercial paper of Associates. In addition, Citigroup guaranteed various debt obligations of Citigroup Finance Canada Inc. (CFCI), a wholly owned subsidiary of Associates. CFCI continues to issue debt in the Canadian market supported by a Citigroup guarantee. Associates is the immediate parent company of CCC.

#### Other Citigroup Subsidiaries

Includes all other subsidiaries of Citigroup, intercompany eliminations, and income/loss from discontinued operations.

### **Consolidating Adjustments**

Includes Citigroup parent company elimination of distributed and undistributed income of subsidiaries, investment in subsidiaries and the elimination of CCC, which is included in the Associates column.

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

Three Months	Ended	September	30, 2007
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In millions of dollars	Citigroup parent company		ССМНІ		CFI			ccc	I	Associates		Other Citigroup subsidiaries, eliminations and income from discontinued operations		Consolidating adjustments	Citigroup Consolidated
Revenues															
Dividends from subsidiary banks and bank holding companies	\$	910	\$		\$		\$		\$		\$		\$	(910) \$	
Interest revenue		103		8,716		4		1,743		2,010		22,128		(1,743)	32,961
Interest revenue intercompany		1,423		390		1,739		32		197		(3,749)	,	(32)	2 _ ,, 2 2
Interest expense		2,043		6,798		1,322		44		189		10,452		(44)	20,804
Interest expense intercompany		(26)		1,581		125		616		779		(2,459)	_	(616)	,
Net interest revenue	\$	(491)	\$	727	\$	296	\$	1,115	\$	1,239	\$	10,386	\$	(1,115)\$	12,157
Commissions and fees	\$		\$	2,449	¢		\$	31	¢	53	¢	1,551	¢	(31) \$	4,053
Commissions and	Ф		Ф	2,449	Ф		Ф	31	Ф	33	Ф	1,331	Ф	(31) \$	4,033
fees intercompany				56				4		6		(62)	)	(4)	
Principal transactions		292		(3,213)	)	60		•		1		2,616		(1)	(244
Principal transactions intercompany	7	83		1,098		(313)	)			7		(875)	)		(2
Other income		(1,097)		1,096		(17)		121		159		6,286		(121)	6,427
Other income intercompany		821		451		26		7		4		(1,302)	)	(7)	-,
					_		_		_		_		_		
Total non-interest revenues	\$	99	\$	1,937	\$	(244)	\$	163	\$	230	\$	8,214	\$	(163) \$	10,236
Total revenues, net of interest															
expense	\$	518	\$	2,664	\$	52	\$	1,278	\$	1,469	\$	18,600	\$	(2,188) \$	22,393
					_				_						
Provisions for credit losses and for benefits and claims	\$		\$	5	\$		\$	759	\$	839	\$	4,218	\$	(759) \$	5,062
Expenses															
Compensation and benefits	\$	47	\$	1,812	\$		\$	176	\$	226	\$	5,645	\$	(176) \$	7,730
Compensation and															
benefits intercompany		2		1				39		40		(43)		(39)	< 0.04
Other expense		84		1,011		1		123		167		5,568		(123)	6,831
Other expense intercompany		62		512		14		73		114		(702)	_	(73)	
<b>Total operating expenses</b>	\$	195	\$	3,336	\$	15	\$	411	\$	547	\$	10,468	\$	(411) \$	14,561
Income from continuing operations before taxes, minority interest and equity in undistributed income of															
subsidiaries	\$	323		(677)		37	\$	108	\$	83	\$	3,914	\$	(1,018) \$	
Income taxes (benefits)		(296)		(253)	)	10		42		19		1,058		(42)	538
Minority interest, net of taxes												20			20
Equities in undistributed income of subsidiaries		1,593												(1,593)	

## Three Months Ended September 30, 2007

Income from continuing operations	\$ 2,212 \$	(424) \$	27 \$	66 \$	64 \$	2,836 \$	(2,569)\$	2,212
Income from discontinued operations, net of taxes								
Net income	\$ 2,212 \$	(424) \$	27 \$	66 \$	64 \$	2,836 \$	(2,569) \$	2,212
			94					

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

Three Months Ended September 30, 2006

In millions of dollars	Citigroup parent company		ССМНІ		CFI			ccc		Associates		Other Citigroup subsidiaries, eliminations and income from discontinued operations		Consolidating adjustments	Citigroup Consolidated
Revenues															
Dividends from subsidiary banks and bank holding															
companies	\$	5,202	\$		\$		\$		\$		\$		\$	(5,202) \$	
Interest revenue		132		5,847				1,518		1,800		16,950		(1,518)	24,729
Interest revenue intercompany		1,095		136		892		54		121		(2,244)	,	(54)	2 1,7 2
Interest expense		1,579		4,827		593		45		182		7,720		(45)	14,901
Interest expense intercompany		3		767		210		480		673		(1,653)	)	(480)	
			_		_		_		_		-		-		
Net interest revenue	\$	(355)	\$	389	\$	89	\$	1,047	\$	1,066	\$	8,639	\$	(1,047) \$	9,828
Commissions and fees	\$		\$	2.152	\$		\$	17	\$	39	\$	1.729	\$	(17) \$	3,920
Commissions and				, -					Ċ			,			,
fees intercompany				89				13		12		(101)	)	(13)	
Principal transactions		(8)		2,214		(106)	)			1		(87)	1		2,014
Principal															
transactions intercompany		(31)		(1,166)		69						1,128		(4.00)	
Other income		(563)		584		(63)	)	108		159		5,543		(108)	5,660
Other income intercompany		551		546		84		6		6		(1,187)		(6)	
Total non-interest revenues	\$	(51)	\$	4,419	\$	(16)	\$	144	\$	217	\$	7,025	\$	(144) \$	11,594
			_		_		_		_		_		_		
Total revenues, net of interest															
expense	\$	4,796	\$	4,808	\$	73	\$	1,191	\$	1,283	\$	15,664	\$	(6,393) \$	21,422
Provisions for credit losses															
and for benefits and claims	\$		\$	6	\$		\$	294	\$	350	\$	1,761	\$	(294) \$	2,117
					_		_		_		-		_		
Expenses		24		2 222				105	Φ.	2.45		4.000		(405) 4	6 <b>7</b> 10
Compensation and benefits	\$	31	\$	2,232	\$		\$	195	\$	247	\$	4,208	\$	(195) \$	6,718
Compensation and		2		1				32		22		(20)		(22)	
benefits intercompany Other expense		36		829				126		33 175		(36) 4,178		(32) (126)	5,218
Other expense intercompany		43		396		18		44		61		(518)	,	(44)	3,210
other expense intercompany		18		370	_	10			_	01		(310)	_	(11)	
<b>Total operating expenses</b>	\$	112	\$	3,458	\$	18	\$	397	\$	516	\$	7,832	\$	(397) \$	11,936
					_				_		-		-		
<b>T</b> 6															
Income from continuing															
operations before taxes,															
minority interest and equity in undistributed income of															
subsidiaries	\$	4,684	\$	1,344	\$	55	¢	500	¢	417	¢	6,071	¢	(5,702) \$	7,369
Income taxes (benefits)	φ	(204)		415	Ψ	20	φ	185	ψ	149	Φ	1,640	Φ	(185)	2,020
Minority interest, net of taxes		(201)		113		20		103		117		46		(103)	46
interest, not or taxes															

## Three Months Ended September 30, 2006

Equities in undistributed income of subsidiaries	617						(617)	
Income from continuing operations	\$ 5,505	\$ 929	\$ 35	\$ 315	\$ 268	\$ 4,385	\$ (6,134) \$	5,303
Income from discontinued operations, net of taxes		69				133		202
Net income	\$ 5,505	\$ 998	\$ 35	\$ 315	\$ 268	\$ 4,518	\$ (6,134) \$	5,505
				95				

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

						- <b>F</b>	-,		
In millions of dollars	Citigroup parent company	ССМНІ	CFI	ccc	Associates	Otl Citig subsid elimin and ir fro discon opera	roup liaries, ations ncome om tinued	Consolidating adjustments	Citigroup Consolidated
Revenues									
Dividends from subsidiary banks and bank holding companies	\$ 7,746	\$	\$	\$	\$	\$		\$ (7,746)	\$
Interest revenue	299	23,938	4	4,949			61,679	(4,949)	
Interest revenue intercompany	4,065	1,086	4,435	105		50	(10,046)	(105)	
Interest expense	5,753	18,797	3,260	137		50	29,168	(137)	
Interest expense intercompany	(69)	4,107	521	1,650	2,14	¥7 	(6,706)	(1,650)	
Net interest revenue	\$ (1,320)	\$ 2,120	\$ 658	\$ 3,267	\$ 3,52	24 \$	29,171	\$ (3,267)	\$ 34,153
					1	_			
Commissions and fees	\$	\$ 8,122	\$	\$ 75	\$ 1	10 \$	8,025	\$ (75)	\$ 16,287
Commissions and		0.7		1.4			(111)	(1.4)	
fees intercompany	91	95	(412)	14		16 4	(111)	(14)	
Principal transactions Principal	91	(887)	(412)	)		4	6,757		5,553
transactions intercompany	66	1,111	(162)	١	C	31)	(984)		
Other income	(131)	3,446	119	341	,	)4	14,551	(341)	18,489
Other income intercompany	(5)		(89)			39)	(946)	(20)	
Total non-interest revenues	\$ 21	\$ 12,966	\$ (544)	\$ 450	\$ 59	94 \$	27,292	\$ (450)	\$ 40,329
Total revenues, net of interest	ф	Φ 15.006	<b>d</b> 114	ф <b>2.717</b>	Φ. 4.1	10 m	56.460	d (11.460)	Φ 74.400
expense	\$ 6,447	\$ 15,086	\$ 114	\$ 3,717	\$ 4,1	18 \$	56,463	\$ (11,463)	\$ 74,482
Provisions for credit losses and for benefits and claims	\$	\$ 29	\$	\$ 1,587	\$ 1,70	57 \$	8,950	\$ (1,587)	\$ 10,746
Expenses									
Compensation and benefits	\$ 99	\$ 8,816	\$	\$ 507	\$ 60	57 \$	15,769	\$ (507)	\$ 25,351
Compensation and									
benefits intercompany	8	1	_	120			(130)		
Other expense	324	2,617	2	399			16,152	(399)	
Other expense intercompany	175	1,388	43	224	31	)2	(1,908)	(224)	
Total operating expenses	\$ 606	\$ 12,822	\$ 45	\$ 1,250	\$ 1,63	31 \$	29,883	\$ (1,250)	\$ 44,987
Income from continuing operations before taxes, minority interest and equity in undistributed income of subsidiaries	\$ 5,841	\$ 2,235	\$ 69	\$ 880	\$ 70	20 \$	17,630	\$ (8,626)	\$ 18,749
Income taxes (benefits)	(857)		23	320		52	4,970	(320)	
Minority interest, net of taxes	(037)	,21	23	320	2,	·	190	(520)	190
Equities in undistributed income of subsidiaries	6,752							(6,752)	

Income from continuing operations	\$ 13,450 \$	1,514 \$	46 \$	560 \$	468	\$ 12,470	\$ (15,058) \$	13,450
Income from discontinued operations, net of taxes								
Net income	\$ 13,450 \$	1,514 \$	46 \$	560 \$	468	\$ 12,470	\$ (15,058) \$	13,450
				96				

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

Revenues   Dividends from subsidiary banks and bank holding companies   9,165 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	nsolidating	
Dividends from subsidiary banks and bank holding companies         \$ 9,165 \$         \$ \$         \$ \$         \$ \$           Interest revenue         325         17,187         4,384         5,199         47,463           Interest revenue intercompany         3,027         357         2,219         44         287         (5,890)           Interest expense         4,354         13,597         1,524         145         546         20,704           Interest expense intercompany         (37)         1,964         550         1,227         1,784         (4,261)           Net interest revenue         \$ (965) \$         1,983         145         \$ 3,056         \$ 3,156         \$ 25,130         \$           Commissions and fees         \$ 6,981         \$ 48         \$ 119         \$ 7,221         \$           Commissions and fees intercompany         233         35         34         (267)           Principal transactions         28         3,661         (96)         5         2,354           Principal transactions intercompany         (1)         (853)         62         792           Other income         187         2,586         88         331         446         12,758           Other income inte	justments	Citigroup Consolidated
Dividends from subsidiary banks and bank holding companies         \$ 9,165 \$         \$ \$         \$ \$         \$ \$           Interest revenue         325         17,187         4,384         5,199         47,463           Interest revenue intercompany         3,027         357         2,219         44         287         (5,890)           Interest expense         4,354         13,597         1,524         145         546         20,704           Interest expense intercompany         (37)         1,964         550         1,227         1,784         (4,261)           Net interest revenue         \$ (965) \$         1,983 \$         145         \$ 3,056 \$         3,156 \$         25,130 \$           Commissions and fees         \$ 6,981         \$ 48 \$         119 \$         7,221 \$         \$           Commissions and fees intercompany         233         35         34         (267)           Principal transactions         28         3,661         (96)         5         2,354           Principal transactions intercompany         (1)         (853)         62         792           Other income         187         2,586         88         331         446         12,758           Other income intercompany		
and bank holding companies         \$ 9,165 \$         \$         \$         \$           Interest revenue         325         17,187         4,384         5,199         47,463           Interest revenue intercompany         3,027         357         2,219         44         287         (5,890)           Interest expense         4,354         13,597         1,524         145         546         20,704           Interest expense intercompany         (37)         1,964         550         1,227         1,784         (4,261)           Net interest revenue         \$ (965) \$         1,983         145         3,056         \$ 3,156         \$ 25,130         \$           Commissions and fees         \$ 6,981         \$ 48         \$ 119         \$ 7,221         \$           Commissions and fees intercompany         233         35         34         (267)           Principal transactions         28         3,661         (96)         5         2,354           Principal transactions intercompany         (1)         (853)         62         792           Other income         187         2,586         88         331         446         12,758           Other income intercompany         (182)         921		
Interest revenue         325         17,187         4,384         5,199         47,463           Interest revenue intercompany         3,027         357         2,219         44         287         (5,890)           Interest expense         4,354         13,597         1,524         145         546         20,704           Interest expense intercompany         (37)         1,964         550         1,227         1,784         (4,261)           Net interest revenue         \$ (965) \$         1,983         \$ 145         \$ 3,056         \$ 3,156         \$ 25,130         \$           Commissions and fees         \$ 6,981         \$ 48         \$ 119         \$ 7,221         \$           Commissions and fees intercompany         233         35         34         (267)           Principal transactions         28         3,661         (96)         5         2,354           Principal transactions intercompany         (1)         (853)         62         792           Other income         187         2,586         88         331         446         12,758           Other income intercompany         (182)         921         (57)         16         13         (695)           Total non	(9,165)	\$
Interest revenue intercompany         3,027         357         2,219         44         287         (5,890)           Interest expense         4,354         13,597         1,524         145         546         20,704           Interest expense intercompany         (37)         1,964         550         1,227         1,784         (4,261)           Net interest revenue         \$ (965) \$ 1,983 \$ 145 \$ 3,056 \$ 3,156 \$ 25,130 \$           Commissions and fees         \$ 6,981         \$ 48 \$ 119 \$ 7,221 \$           Commissions and fees intercompany         233         35         34         (267)           Principal transactions         28 3,661         (96)         5         2,354           Principal transactions intercompany         (1) (853)         62         792           Other income         187 2,586         88 331         446         12,758           Other income intercompany         (182)         921         (57)         16         13         (695)           Total non-interest revenues         \$ 32 \$ 13,529 \$ (3) \$ 430 \$ 617 \$ 22,163 \$         \$ 22,163 \$	(4,384)	70,174
Interest expense         4,354         13,597         1,524         145         546         20,704           Interest expense intercompany         (37)         1,964         550         1,227         1,784         (4,261)           Net interest revenue         \$ (965) \$ 1,983 \$ 145 \$ 3,056 \$ 3,156 \$ 25,130 \$           Commissions and fees         \$ 6,981 \$ 48 \$ 119 \$ 7,221 \$           Commissions and fees intercompany         233 3 35 34 (267)           Principal transactions         28 3,661 (96) 5 2,354           Principal transactions intercompany         (1) (853) 62 792           Other income         187 2,586 88 331 446 12,758           Other income intercompany         (182) 921 (57) 16 13 (695)           Total non-interest revenues         \$ 32 \$ 13,529 \$ (3) \$ 430 \$ 617 \$ 22,163 \$	(44)	, , ,
Net interest revenue       \$ (965) \$ 1,983 \$ 145 \$ 3,056 \$ 3,156 \$ 25,130 \$         Commissions and fees       \$ 6,981 \$ 48 \$ 119 \$ 7,221 \$         Commissions and fees intercompany       233 3 35 34 (267)         Principal transactions       28 3,661 (96) 5 2,354         Principal transactions intercompany       (1) (853) 62 792         Other income       187 2,586 88 331 446 12,758         Other income intercompany       (182) 921 (57) 16 13 (695)         Total non-interest revenues       \$ 32 \$ 13,529 \$ (3) \$ 430 \$ 617 \$ 22,163 \$	(145)	40,725
Commissions and fees       \$ 6,981       \$ 48 \$ 119 \$ 7,221 \$         Commissions and fees intercompany       233       35       34       (267)         Principal transactions       28 3,661       (96)       5       2,354         Principal transactions intercompany       (1) (853)       62       792         Other income       187 2,586       88 331       446       12,758         Other income intercompany       (182)       921       (57)       16       13       (695)         Total non-interest revenues       \$ 32 \$ 13,529 \$       (3) \$ 430 \$       617 \$ 22,163 \$	(1,227)	Í
Commissions and fees       \$ 6,981       \$ 48 \$ 119 \$ 7,221 \$         Commissions and fees intercompany       233       35       34       (267)         Principal transactions       28 3,661       (96)       5       2,354         Principal transactions intercompany       (1) (853)       62       792         Other income       187 2,586       88 331       446       12,758         Other income intercompany       (182)       921       (57)       16       13       (695)         Total non-interest revenues       \$ 32 \$ 13,529 \$       (3) \$ 430 \$       617 \$ 22,163 \$		
Commissions and fees       \$ 6,981       \$ 48 \$ 119 \$ 7,221 \$         Commissions and fees intercompany       233       35       34       (267)         Principal transactions       28 3,661       (96)       5       2,354         Principal transactions intercompany       (1) (853)       62       792         Other income       187 2,586       88 331       446       12,758         Other income intercompany       (182)       921       (57)       16       13       (695)         Total non-interest revenues       \$ 32 \$ 13,529 \$       (3) \$ 430 \$       617 \$ 22,163 \$	(3,056)	\$ 29,449
Commissions and fees intercompany         233         35         34         (267)           Principal transactions         28         3,661         (96)         5         2,354           Principal transactions intercompany         (1)         (853)         62         792           Other income         187         2,586         88         331         446         12,758           Other income intercompany         (182)         921         (57)         16         13         (695)           Total non-interest revenues         \$ 32         \$ 13,529         \$ (3)         \$ 430         \$ 617         \$ 22,163         \$	(3,030)	) 29, <del>11</del> 9
Commissions and fees intercompany         233         35         34         (267)           Principal transactions         28         3,661         (96)         5         2,354           Principal transactions intercompany         (1)         (853)         62         792           Other income         187         2,586         88         331         446         12,758           Other income intercompany         (182)         921         (57)         16         13         (695)           Total non-interest revenues         \$ 32         \$ 13,529         \$ (3)         \$ 430         \$ 617         \$ 22,163         \$		
Commissions and fees intercompany         233         35         34         (267)           Principal transactions         28         3,661         (96)         5         2,354           Principal transactions intercompany         (1)         (853)         62         792           Other income         187         2,586         88         331         446         12,758           Other income intercompany         (182)         921         (57)         16         13         (695)           Total non-interest revenues         \$ 32         \$ 13,529         \$ (3)         \$ 430         \$ 617         \$ 22,163         \$	(48)	\$ 14,321
Principal transactions         28         3,661         (96)         5         2,354           Principal transactions intercompany         (1)         (853)         62         792           Other income         187         2,586         88         331         446         12,758           Other income intercompany         (182)         921         (57)         16         13         (695)           Total non-interest revenues         \$         32         \$         13,529         \$         (3)         \$         430         \$         617         \$         22,163         \$	( - )	,
Principal transactions intercompany         (1)         (853)         62         792           Other income         187         2,586         88         331         446         12,758           Other income intercompany         (182)         921         (57)         16         13         (695)           Total non-interest revenues         \$ 32         \$ 13,529         \$ (3)         \$ 430         \$ 617         \$ 22,163         \$	(35)	
Other income         187         2,586         88         331         446         12,758           Other income intercompany         (182)         921         (57)         16         13         (695)           Total non-interest revenues         \$ 32 \$ 13,529 \$ (3) \$ 430 \$ 617 \$ 22,163 \$		5,952
Other income intercompany       (182)       921       (57)       16       13       (695)         Total non-interest revenues       \$ 32 \$ 13,529 \$ (3) \$ 430 \$ 617 \$ 22,163 \$		
<b>Total non-interest revenues</b> \$ 32 \$ 13,529 \$ (3) \$ 430 \$ 617 \$ 22,163 \$	(331)	16,065
	(16)	
	(430)	\$ 36,338
<b>Total revenues, net of interest expense</b> \$ 8,232 \$ 15,512 \$ 142 \$ 3,486 \$ 3,773 \$ 47,293 \$	(12,651)	\$ 65,787
Provisions for credit losses and for benefits and claims \$ \$ 33 \$ \$ 879 \$ 1,016 \$ 4,558 \$	(879)	\$ 5,607
Expenses		
Compensation and benefits         \$ 52 \$ 8,445 \$ \$ 575 \$ 730 \$ 13,128 \$	(575)	\$ 22,355
Compensation and	(10.1)	
benefits intercompany 6 1 104 105 (112)	(104)	15 500
Other expense 101 2,670 1 387 509 12,427	(387)	15,708
Other expense intercompany 116 1,198 32 137 188 (1,534)	(137)	
Total energating symposors \$ 275 \ 12 214 \ 22 \ 1 202 \ 1 302 \ 2 3 000 \ 2	(1.202)	¢ 20.062
Total operating expenses \$ 275 \$ 12,314 \$ 33 \$ 1,203 \$ 1,532 \$ 23,909 \$	(1,203)	\$ 38,063
Income from continuing operations before taxes, minority interest and equity in		
undistributed income of	(40 =	
<b>subsidiaries</b> \$ 7,957 \$ 3,165 \$ 109 \$ 1,404 \$ 1,225 \$ 18,826 \$	(10,569)	
Income taxes (benefits) (740) 965 43 499 377 5,215	(499)	
Minority interest, net of taxes 137	(499)	5,860 137

Equities in undistributed income of subsidiaries	7,712						(7,712)	
Income from continuing operations	\$ 16,409	\$ 2,200	\$ 66 \$	905	\$ 848	\$ 13,474	\$ (17,782)\$	16,120
Income from discontinued operations, net of taxes		84				205		289
Net income	\$ 16,409	\$ 2,284	\$ 66 \$ — 97	905	\$ 848	\$ 13,679	\$ (17,782) \$	16,409

## CONDENSED CONSOLIDATING BALANCE SHEET

September 30, 2007

In millions of dollars	Citigroup parent company	ССМНІ	CFI		CCC	Α	Associates	SI	Other Citigroup ubsidiaries and iminations	olidating stments	Citigroup Consolidated
Assets											
Cash and due from banks	\$	\$ 5,196	\$ 52	2 \$	239	\$	339	\$	32,639	\$ (239)	\$ 38,226
Cash and due from											
banks intercompany	35	864			140		159		(1,058)	(140)	
Federal funds sold and resale											
agreements		338,085							45,132		383,217
Federal funds sold and resale											
agreements intercompany		14,146		_					(14,146)	(4.0)	<b>5</b> 04. <b>55</b> 0
Trading account assets	21	348,280	120	)	10		41		232,758	(10)	581,220
Trading account	700	0.065	1.50	2			10		(10.200)		
assets intercompany	723	8,065	1,58	8	2 400		13		(10,389)	(2.400)	240.020
Investments	7,082	425			2,488		3,110		230,211	(2,488)	240,828
Loans, net of unearned income Loans, net of unearned		826			48,113		57,178		715,965	(48,113)	773,969
income intercompany			122,460	1	8,219		14,171		(136,631)	(8,219)	
Allowance for loan losses		(74)		J	(1,268)		(1,428)		(130,031)	1,268	(12,728)
Allowance for loan losses		(74)			(1,200)	, <u> </u>	(1,426)		(11,220)	1,200	(12,726)
Total loans, net	\$	\$ 752	\$ 122,460	) \$	55,064	\$	69,921	\$	568,108	(55,064)	\$ 761,241
Advances to subsidiaries	107,369								(107,369)	(4.66.000)	
Investments in subsidiaries	166,908	00.004	_	_						(166,908)	272.724
Other assets	10,570	89,231	70		5,327		6,998		246,659	(5,327)	353,534
Other assets intercompany	5,246	32,804	4,20	5 	316	_	893		(43,149)	(316)	
Total assets	\$ 297,954	\$ 837,848	\$ 128,500	2 \$	63,584	\$	81,474	\$	1,179,396	\$ (230,492)	\$ 2,358,266
Liabilities and stockholders'											
equity											
Deposits	\$	\$	\$	\$		\$		\$	812,850	\$	\$ 812,850
Federal funds purchased and											
securities loaned or sold		383,976							56,393		440,369
Federal funds purchased and											
securities loaned or											
sold intercompany	_	2,752							(2,752)		
Trading account liabilities	5	142,073	103	3					73,442		215,623
Trading account	40			_					(		
liabilities intercompany	49	5,896	26:				26		(6,234)		101.001
Short-term borrowings	5,444	26,808	52,61	l			1,574		107,867		194,304
Short-term		77.740	20.61	`	10 406		40.620		(156,000)	(10.496)	
borrowings intercompany	152.006	77,740	38,619		10,486		40,630		(156,989)	(10,486)	264.526
Long-term debt	153,986	28,904	33,60		3,338		14,286		133,743	(3,338)	364,526
Long-term debt intercompany Advances from subsidiaries	1,174	30,756	1,01	1	40,751		16,248		(48,021) (1,174)	(40,751)	
Other liabilities	8,295	107,594	29	1	2,032		2,069		85,232	(2,032)	203,481
Other liabilities intercompany	1,888	107,394	26		587		2,009		(13,845)	(587)	203,461
Stockholders' equity	127,113	19,900	1,73		6,390		6,393		138,884	(173,298)	127,113
Stockholders equity	127,113	15,500	1,73		0,390		0,373		130,004	(173,270)	127,113
Total liabilities and stockholders' equity	\$ 297,954	\$ 837,848	\$ 128,502	2 \$	63,584	\$	81,474	\$	1,179,396	\$ (230,492)	\$ 2,358,266

**September 30, 2007** 

## CONDENSED CONSOLIDATING BALANCE SHEET

December 31, 2006

In millions of dollars	Citigroup parent company		ССМНІ		CFI		ccc		Associates	su	Other Citigroup Ibsidiaries and Iminations	Consolidating adjustments	Citigroup Consolidated
Assets													
Cash and due from banks	\$	\$	3,752	\$		\$	216	\$	313	\$	22,449	\$ (216) \$	26,514
Cash and due from													
banks intercompany	2:		669				172		190		(880)	(172)	
Federal funds sold and resale			269,949								12.000		202.017
agreements Federal funds sold and resale			269,949								12,868		282,817
agreements intercompany			5,720								(5,720)		
Trading account assets	38	2	281,290						36		112,561		393,925
Trading account	50	,	201,270						50		112,501		373,723
assets intercompany	224	1	6,257		1				9		(6,491)		
Investments	9,088	3	-,				2,290		2,808		261,695	(2,290)	273,591
Loans, net of unearned income			932				44,809		53,614		624,646	(44,809)	679,192
Loans, net of unearned													
income Intercompany					83,308		8,116		11,234		(94,542)	(8,116)	
Allowance for loan losses			(60)				(954)	)	(1,099)		(7,781)	954	(8,940)
		_		_		_		_					
Total loans, net	\$	\$	872	\$	83,308	\$	51,971	\$	63,749	\$	522,323	\$ (51,971) \$	670,252
Advances to subsidiaries	90,112		0.2	Ψ.	00,000	Ψ	01,571	Ψ	05,7.15	Ψ	(90,112)	φ (51,5,1) q	0.0,202
Investments in subsidiaries	146,904										(, ,,,,,,,,,	(146,904)	
Other assets	8,234		66,761		552		4,708		6,208		155,464	(4,708)	237,219
Other assets intercompany	2,969		16,153		4,241		260		388		(23,751)	(260)	, i
	-			_		_							
Total assets	\$ 257,590	) \$	651,423	\$	88,102	\$	59,617	\$	73,701	\$	960,406	\$ (206,521) \$	1,884,318
		_						-					
Liabilities and stockholders' equity													
Deposits	\$	\$		\$		\$		\$		\$	712,041	\$	712,041
Federal funds purchased and													
securities loaned or sold			304,470								44,765		349,235
Federal funds purchased and													
securities loaned or													
sold Intercompany	1,910		2,283								(4,193)		
Trading account liabilities		5	106,174		51						39,657		145,887
Trading account	120	)	2 920		02						(2.050)		
liabilities intercompany	128		2,829		93		1 201		2 127		(3,050)	(1.201)	100.022
Short-term borrowings Short-term	32	۷	14,102		43,345		1,201		3,137		40,217	(1,201)	100,833
borrowings intercompany			47,178		22,494		9,739		24,130		(93,802)	(9,739)	
Long-term debt	125,350	)	28,719		18,847		2,904		13,222		102,356	(2,904)	288,494
Long-term debt intercompany	399		24,038		1,644		33,050		24,349		(50,430)	(33,050)	200,474
Advances from subsidiaries	2,565		2 1,050		2,017		22,030		21,517		(2,565)	(55,050)	
Other liabilities	6,240		95,113		139		1,362		1,194		65,353	(1,362)	168,045
Other liabilities intercompany	1,172		6,498		179		628		334		(8,183)	(628)	
Stockholders' equity	119,783		20,019		1,310		10,733		7,335		118,240	(157,637)	119,783
-		_		_									
Total liabilities and stockholders' equity	\$ 257,590	) \$	651,423	\$	88,102	\$	59,617	\$	73,701	\$	960,406	\$ (206,521) \$	5 1,884,318

Reclassified to conform to the current period's presentation.

## **Condensed Consolidating Statements of Cash Flows**

In millions of dollars		Citigroup parent company	C	ссмні		CFI		ccc	A	ssociates		Other Citigroup subsidiaries and eliminations		Consolidating adjustments	(	Citigroup Consolidated
Net cash provided by (used in) operating activities of																
continuing operations	\$	927	\$	(39,555)	\$	(62)	\$	2,791	\$	2,063	\$	(74,180)	\$	(2,791)	\$	(110,807)
Cash flows from investing																
activities	ф		ф	100	ф	(41.717)	ф	(5.070)	ተ	(5.71.4)	ф	(220, 500)	ф	5.070	ф	(275.015)
Change in loans Proceeds from sales and	\$		\$	106	Э	(41,717)	) \$	(5,278)	Ф	(5,714)	Þ	(228,590)	<b>3</b>	5,278	<b>)</b>	(275,915)
securitizations of loans												196,938				196,938
Purchases of investments		(8,277)		(425)				(546)		(1,279)		(192,665)		546		(202,646)
Proceeds from sales of		(-)		( - /				()		( ) /		( , , , , , , ,				( 1 )1 1
investments		3,958						109		428		143,187		(109)		147,573
Proceeds from maturities of																
investments		6,171						237		612		93,794		(237)		100,577
Changes in investments and		(20.500)						(4.00)		(2.025)		22.720		100		
advances intercompany		(20,593)						(103)		(2,937)		23,530 (15,186)		103		(15,186)
Business acquisitions Other investing activities				(5,120)								(2,298)				(7,418)
Other investing activities				(3,120)								(2,298)				(7,416)
Net cash (used in) provided	Ф	(10.741)	ф	(5.420)	ф	(41.717)	ф	(5.501)	rh	(0.000)	ф	10.710	ф	5 501	ф	(5(,077)
by investing activities	\$	(18,741)	\$	(5,439)	\$	(41,717)	\$	(5,581)	<b>&gt;</b>	(8,890)	\$	18,710	\$	5,581	\$	(56,077)
	_						_				_					_
Cash flows from financing activities																
Dividends paid	\$	(8,086)	\$		\$		\$		\$		\$		\$		\$	(8,086)
Dividends paid-intercompany				(1,868)				(4,900)		(1,500)		3,368		4,900		
Issuance of common stock		1,007														1,007
Redemption or retirement of																
preferred stock		(800)														(800)
Treasury stock acquired		(663)														(663)
Proceeds/(Repayments) from issuance of long-term																
debt third-party, net		23,674		(1,127)		15,580		434		1,064		477		(434)		39,668
Proceeds/(Repayments) from		23,071		(1,127)		15,500		151		1,001		177		(131)		37,000
issuance of long-term																
debt-intercompany, net		(399)		6,360		1,319		7,701		(8,101)		821		(7,701)		
Change in deposits												84,523				84,523
Net change in short-term																
borrowings and other																
investment banking and																
brokerage borrowings third-party		5,412		12,706		9,187		(1,200)		(807)		36,565		1,200		63,063
Net change in short-term		3,412		12,700		9,107		(1,200)		(607)		30,303		1,200		03,003
borrowings and other																
advances intercompany		(1,391)		30,562		15,370		747		16,166		(60,707)		(747)		
Capital contributions from		, , , , ,										, , ,		` '		
parent						375						(375)				
Other financing activities		(926)						(1)						1		(926)
Net cash provided by						_ <del>_</del>										
financing activities	\$	17,828	\$	46,633	\$	41,831	\$	2,781	\$	6,822	\$	64,672	\$	(2,781)	\$	177,786
	_		_				_						_			
Effect of exchange rate																
changes on cash and due																
from banks	\$		\$		\$		\$	:	\$		\$	810	\$		\$	810

Nine Months Ended September 30, 2007

	_									_		
Net increase (decrease) in cash and due from banks	\$	14 \$	1,639	§ 52	¢	(O) ¢	(5)	· ¢	10,012	¢	9 \$	11.712
***************************************	Ф	14 \$	1,039	5 32	Ф	(9) \$	(5)	Ф	10,012	Ф	9 \$	11,712
Cash and due from banks at beginning of period		21	4,421		3	88	503		21,569		(388)	26,514
Cash and due from banks at end of period from												
continuing operations	\$	35 \$	6,060	52	\$ 3	79 \$	498	\$	31,581	\$	(379) \$	38,226
	_									_		
Supplemental disclosure of cash flow information												
Cash paid during the year for:												
Income taxes	\$	(1,733) \$	366 5	(10)	\$ 5.	58 \$	45	\$	5,955	\$	(558) \$	4,623
Interest	\$	5,058 \$	22,397	4,848	\$ 1,8	76 \$	324	\$	20,531	\$	(1,876) \$	53,158
Non-cash investing activities:		, .	,								, , , ,	
Transfers to repossessed assets	\$	\$	9	5	\$ 8	57 \$	880	\$	659	\$	(857) \$	1,539
	_									_		

Reclassified to conform to the current period's presentation.

## **Condensed Consolidating Statements of Cash Flows**

In millions of dollars		itigroup parent ompany	C	GМНI	CFI		CCC	A	ssociates	SI	Other Citigroup ubsidiaries and iminations		onsolidating djustments		Citigroup Consolidated
Net cash provided by (used in) operating activities of continuing operations	\$	9,449	\$	(66) \$	(153)	\$	4,128	\$	4,524	\$	23,887	\$	(4,128)	\$	37,641
Cash flows from investing activities															
Change in loans	\$		\$	31 \$		\$	(4,122)	\$	(4,443)	\$	(252,687)	\$	4,122	\$	(257,099)
Proceeds from sales and securitizations of loans	·								(, -,		180,427		,		180,427
Purchases of investments		(13,499)					(4,147)		(5,523)		(193,464)		4,147		(212,486)
Proceeds from sales of		, , , , ,					( ) )		, /				, ,		, , , ,
investments		3,543					636		1,076		49,121		(636)		53,740
Proceeds from maturities of		- /-							,		- ,		(111)		,-
investments		8,173					3,378		4,331		77,659		(3,378)		90,163
Changes in investments and															
advances intercompany		(11,008)			(20,942)		(2,614)		(1,008)		32,958		2,614		
Business acquisitions				(9)							9				
Other investing activities				(45)							(3,836)				(3,881)
_	_					_				_		_		_	
Net cash used in investing	¢	(12.701)	σ	(22) ¢	(20,042)	φ	(6.960)	φ	(5.567)	φ	(100.012)	¢	6.960	φ	(140,126)
activities	\$	(12,791)	Э	(23) \$	(20,942)	Ф	(6,869)	Э	(5,567)	Э	(109,813)	Э	6,869	Ф	(149,136)
Cash flows from financing activities															
Dividends paid	\$	(7,420)	\$	\$		\$		\$		\$		\$		\$	(7,420)
Dividends paid-intercompany				(3,666)					(160)		3,826				
Issuance of common stock		1,210		. , ,					· /		,				1,210
Redemption or retirement of		, -													, -
preferred stock		(125)													(125)
Treasury stock acquired		(6,000)													(6,000)
Proceeds/(Repayments) from		(-))													(1,111)
issuance of long-term															
debt third-party, net		12,884		(8,485)	10,708		(1,090)		(658)		26,565		1,090		41.014
Proceeds/(Repayments) from		,		(-,,	. ,		( ) ,		()		- ,		,,,,		,-
issuance of long-term															
debt intercompany, net		1,104		4,968			3,232		(7,779)		1,707		(3,232)		
Change in deposits		ĺ		,			(1)		, ,		78,440		1		78,440
Net change in short-term							. ,								
borrowings and other investment															
banking and brokerage															
borrowings third-party		(2)		(1,062)	670		(1,520)		(2,368)		6,333		1,520		3,571
Net change in short-term															
borrowings and other															
advances intercompany		2,139		8,789	8,967		1,507		11,273		(31,168)		(1,507)		
Capital contributions from															
parent					750				301		(1,051)				
Other financing activities		(659)					270		2		(2)		(270)		(659)
						_				_				_	
Not each approvided by															
Net cash provided by	Ф	2 121	Ф	511 ¢	21.005	Φ	2.200	¢	<b>611</b>	Ф	04.650	¢	(2.200)	¢	110.021
financing activities	\$	3,131	Ф	544 \$	21,095	Ф	2,398	Ф	611	Ф	84,650	Ф	(2,398)	Ф	110,031

Effect of exchange rate changes on cash and due from banks	\$		\$		\$		\$		\$		\$	375			5	375
Net (decrease)/increase in cash and due from banks Cash and due from banks at	\$	(211)	\$	455	\$		\$	(343)	\$	(432)	\$	(901)		343 5	\$	(1,089)
beginning of period	_	247	_	3,913	_	1	_	687	_	876	_	18,595	\$	(687)		23,632
Cash and due from banks at end of period from continuing operations	\$	36	\$	4,368	\$	1	\$	344	\$	444	\$	17,694	\$	(344) \$	\$	22,543
Supplemental disclosure of cash flow information																
Cash paid during the year for:							_						_			
Income taxes	\$	(690)		1,489		29	-	483	-	64	-	4,495		(483) 5	\$	5,387
Interest	\$	4,009	\$	15,069	\$	2,027	\$	138	\$	369	\$	15,761	\$	(138)		37,235
Non-cash investing activities:	Φ.		Φ.		Φ.					=00	Φ.	210	Φ.	/==o> /	+	
Transfers to repossessed assets	\$		\$		\$		\$	779	\$	799	\$	218	\$	(779) \$	\$	1,017
						1	01									

#### 21. Fourth Quarter 2007 Subsequent Event

### Sub-prime Related Exposure in Securities and Banking

On November 4, 2007, the Company announced significant declines since September 30, 2007 in the fair value of the approximately \$55 billion in U.S. sub-prime related direct exposures in its *Securities and Banking* (S&B) business. Citi estimates that, at the present time, the reduction in revenues attributable to these declines ranges from approximately \$8 billion to \$11 billion (representing a decline of approximately \$5 billion in net income on an after-tax basis).

These declines in the fair value of Citi's sub-prime related direct exposures followed a series of rating agency downgrades of sub-prime U.S. mortgage related assets and other market developments, which occurred after the end of the third quarter. The impact on Citi's financial results for the fourth quarter from changes in the fair value of these exposures will depend on future market developments and could differ materially from the range above.

The \$55 billion in U.S. sub-prime direct exposure in S&B as of September 30, 2007 consisted of (a) approximately \$11.7 billion of sub-prime related exposures in its lending and structuring business, and (b) approximately \$43 billion of exposures in the most senior tranches (super senior tranches) of collateralized debt obligations which are collateralized by asset-backed securities (ABS CDOs).

#### Lending and Structuring Exposures

Citi's approximately \$11.7 billion of sub-prime related exposures in the lending and structuring business as of September 30, 2007 compares to approximately \$13 billion of sub-prime related exposures in the lending and structuring business at the end of the second quarter and approximately \$24 billion at the beginning of the year. The \$11.7 billion of sub-prime related exposures includes approximately \$2.7 billion of CDO warehouse inventory and unsold tranches of ABS CDOs, approximately \$4.2 billion of actively managed sub-prime loans purchased for resale or securitization at a discount to par primarily in the last six months, and approximately \$4.8 billion of financing transactions with customers secured by sub-prime collateral. These amounts represent fair value determined based on observable transactions and other market data. Following the downgrades and market developments referred to above, the fair value of the CDO warehouse inventory and unsold tranches of ABS CDOs has declined significantly, while the declines in the fair value of the other sub-prime related exposures in the lending and structuring business have not been significant.

### ABS CDO Super Senior Exposures

Citi's \$43 billion in ABS CDO super senior exposures as of September 30, 2007 is backed primarily by sub-prime RMBS collateral. These exposures include approximately \$25 billion in commercial paper principally secured by super senior tranches of high grade ABS CDOs and approximately \$18 billion of super senior tranches of ABS CDOs, consisting of approximately \$10 billion of high grade ABS CDOs, approximately \$8 billion of mezzanine ABS CDOs and approximately \$0.2 billion of ABS CDO-squared transactions.

Although the principal collateral underlying these super senior tranches is U.S. sub-prime RMBS, as noted above, these exposures represent the most senior tranches of the capital structure of the ABS CDOs. These super senior tranches are not subject to valuation based on observable market transactions. Accordingly, fair value of these super senior exposures is based on estimates about, among other things, future housing prices to predict estimated cash flows, which are then discounted to a present value. The rating agency downgrades and market developments referred to above have led to changes in the appropriate discount rates applicable to these super senior tranches, which have resulted in significant declines in the estimates of the fair value of S&B super senior exposures.

#### PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

The following information supplements and amends our discussion set forth under Part I, Item 3 "Legal Proceedings" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, as updated by our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2007 and June 30, 2007.

### Enron Corp.

On August 27, 2007, the District Court for the Southern District of New York in IN RE ENRON CORP. reversed the rulings of the federal bankruptcy court that certain bankruptcy claims held by Citigroup transferees could be equitably subordinated or disallowed solely because of the alleged misconduct of Citigroup, and remanded for further proceedings.

#### **Parmalat**

On August 8, 2007, the Parma prosecutors completed their preliminary investigation and accused 13 Citigroup employees of criminal bankruptcy offenses under Italian law, arising out of the collapse of Parmalat.

On October 2, 2007, the New Jersey trial court in BONDI v. CITIGROUP denied Citigroup's renewed motion to dismiss the complaint for *forum non conveniens* and set a trial date of May 5, 2008.

#### **IPO Securities Litigation**

On August 14, 2007, plaintiffs filed amended complaints in the six focus cases as well as amended master allegations for all cases in the coordinated proceedings. On September 27, 2007, plaintiffs filed a motion to certify new classes in the six focus cases.

#### Item 1A. Risk Factors

There are no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In connection with the November 2002 acquisition by the Company of Golden State Bancorp Inc., on August 2, 2007, the Company issued to GSB Investments Corp., a Delaware corporation (GSB Investments), and Hunter's Glen/Ford, Ltd., a limited partnership organized under the laws of the State of Texas (HG/F), respectively, 446,734 and 111,683 shares of Company common stock. These shares were issued in satisfaction of the rights of GSB Investments and HG/F to receive shares of Company common stock in respect of \$28,971,804 of federal income tax benefits realized by the Company.

In addition, on August 23, 2007, the Company issued to GSB Investments and HG/F, respectively, 9,974 and 2,493 shares of Company common stock. These shares were issued in satisfaction of the rights of GSB Investments and HG/F to receive shares of Company common stock in respect of \$587,342 of federal income tax benefits realized by the Company.

Both the August 2, 2007 and the August 23, 2007 issuances were made in reliance upon an exemption from the registration requirements of the Securities Act of 1933 provided by Section 4(2) thereof. GSB Investments and HG/F made certain representations to the Company as to investment intent and that they possessed a sufficient level of financial sophistication. The unregistered shares are subject to restrictions on transfer absent registration under or in compliance with the Securities Act of 1933.

# (c) Share Repurchases

Under its long-standing repurchase program, the Company buys back common shares in the market or otherwise from time to time. The program is used for many purposes, including to offset dilution from stock-based compensation programs.

The following table summarizes the Company's share repurchases during the first nine months of 2007:

In millions, except per share amounts	Total Shares Repurchased	ge Price Paid er Share	Dollar Value of Remaining Authorized Repurchase Program			
First Quarter 2007						
Open market repurchases(1)	12.1	\$ 53.37	\$	6,767		
Employee transactions(2)	8.1	\$ 54.55		N/A		
Total First Quarter 2007	20.2	\$ 53.85	\$	6,767		
Second Quarter 2007						
Open market repurchases(3)	0.1	\$ 51.42	\$	6,759		
Employee transactions	1.3	\$ 53.43		N/A		
<b>Total Second Quarter 2007</b>	1.4	\$ 53.20	\$	6,759		
July 2007						
Open market repurchases(3)			\$	6,759		
Employee transactions	2.2	\$ 52.04		N/A		
August 2007						
Open market repurchases(3)		\$ 46.83	\$	6,749		
Employee transactions	0.3	\$ 49.97		N/A		
September 2007						
Open market repurchases(3)			\$	6,749		
Employee transactions	0.1	\$ 48.84		N/A		
Third Quarter 2007						
Open market repurchases(3)	0.2	\$ 46.95	\$	6,749		

In millions, except per share amounts	Total Shares Repurchased	,	ge Price Paid er Share	Dollar Value of Remaining Authorized Repurchase Program			
Employee transactions	2.6	\$	51.69		N/A		
Total Third Quarter 2007	2.8	\$	51.34	\$	6,749		
Year-to-date 2007							
Open market repurchases	12.4	\$	53.24	\$	6,749		
Employee transactions	12.0	\$	53.82		N/A		
Total year-to-date 2007	24.4	\$	53.52	\$	6,749		

- (1)
  All open market repurchases were transacted under an existing authorized share repurchase plan. On April 17, 2006, the Board of Directors authorized up to an additional \$10 billion in share repurchases.
- (2)

  Consists of shares added to treasury stock related to activity on employee stock option program exercises, where the employee delivers existing shares to cover the option exercise, or under the Company's employee restricted or deferred stock program, where shares are withheld to satisfy tax requirements.
- (3) Represents repurchases recorded related to customer fails/errors.

N/A Not applicable

## Item 6. Exhibits

See Exhibit Index.

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, on the 5th day of November, 2007.

CITIGROUP INC. (Registrant)

By /s/ GARY CRITTENDEN

Gary Crittenden

Chief Financial Officer
(Principal Financial Officer)

By /s/ JOHN C. GERSPACH

John C. Gerspach

Controller and Chief Accounting Officer
(Principal Accounting Officer)

### EXHIBIT INDEX

Exhibit Number	Description of Exhibit
3.01.1	Restated Certificate of Incorporation of Citigroup Inc. (the Company), incorporated by reference to Exhibit 4.01 to the Company's Registration Statement on Form S-3 filed December 15, 1998 (No. 333-68949).
3.01.2	Certificate of Designation of 5.321% Cumulative Preferred Stock, Series YY, of the Company, incorporated by reference to Exhibit 4.45 to Amendment No. 1 to the Company's Registration Statement on Form S-3 filed January 22, 1999 (No. 333-68949).
3.01.3	Certificate of Amendment to the Restated Certificate of Incorporation of the Company dated April 18, 2000, incorporated by reference to Exhibit 3.01.3 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2000 (File No. 1-9924).
3.01.4	Certificate of Amendment to the Restated Certificate of Incorporation of the Company dated April 17, 2001, incorporated by reference to Exhibit 3.01.4 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2001 (File No. 1-9924).
3.01.5	Certificate of Designation of 6.767% Cumulative Preferred Stock, Series YYY, of the Company, incorporated by reference to Exhibit 3.01.5 to the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2001 (File 1-9924).
3.01.6	Certificate of Amendment to the Restated Certificate of Incorporation of the Company dated April 18, 2006, incorporated by reference to Exhibit 3.01.6 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2006 (File No. 1-9924).
3.02	By-Laws of the Company, as amended, effective October 16, 2007, incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed October 19, 2007 (File No. 1-9924).
10.01+	Form of Citigroup Inc. Non-Employee Directors Compensation Plan (effective as of January 1, 2008).
10.02+	Form of Citigroup Equity Award Agreement (effective November 1, 2007).
10.03+	Form of Citigroup Reload Stock Option Grant Notification (effective November 1, 2007).
10.04	Share Exchange Agreement, dated as of October 31, 2007, between Citigroup Japan Holdings Ltd. and Nikko Cordial Corporation, incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed October 31, 2007 (File No. 1-9924).
12.01+	Calculation of Ratio of Income to Fixed Charges.
12.02+	Calculation of Ratio of Income to Fixed Charges (including preferred stock dividends).
31.01+	Certification of principal executive officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.02+	Certification of principal financial officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.01+	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
99.01+	Residual Value Obligation Certificate.

The total amount of securities authorized pursuant to any instrument defining rights of holders of long-term debt of the Company does not exceed 10% of the total assets of the Company and its consolidated subsidiaries. The Company will furnish copies of any such instrument to the Securities and Exchange Commission upon request.

Filed herewith

## QuickLinks

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