

WELLS FARGO & COMPANY/MN  
Form 4  
March 18, 2014

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
HOYT DAVID A

2. Issuer Name and Ticker or Trading Symbol  
WELLS FARGO & COMPANY/MN [WFC]

5. Relationship of Reporting Person(s) to Issuer  
  
(Check all applicable)

(Last) (First) (Middle)  
420 MONTGOMERY STREET  
  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
03/15/2014

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
Sr. Executive Vice President

SAN FRANCISCO, CA 94104

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code	V	Amount	(A) or (D)	Price
Common Stock, \$1 2/3 Par Value	03/15/2014		M		335,934.2425 <sup>(1)</sup>	A	\$ 0
Common Stock, \$1 2/3 Par Value	03/15/2014		F		175,291.2425	D	\$ 47.4
Common Stock, \$1 2/3 Par Value	03/15/2014		M		3,828.4921 <sup>(2)</sup>	A	\$ 0

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Common Stock, \$1 2/3 Par Value	03/15/2014	F	1,908.4921	D	\$ 47.4	162,563	D	
Common Stock, \$1 2/3 Par Value	03/15/2014	M	3,284.7134 <sup>(3)</sup>	A	\$ 0	165,847.7134	D	
Common Stock, \$1 2/3 Par Value	03/15/2014	F	1,637.7134	D	\$ 47.4	164,210	D	
Common Stock, \$1 2/3 Par Value	03/15/2014	M	2,817.4696 <sup>(4)</sup>	A	\$ 0	167,027.4696	D	
Common Stock, \$1 2/3 Par Value	03/15/2014	F	1,404.4696	D	\$ 47.4	165,623	D	
Common Stock, \$1 2/3 Par Value						3,198	I	By AH Gifting Trust
Common Stock, \$1 2/3 Par Value						3,198	I	By EH Gifting Trust
Common Stock, \$1 2/3 Par Value						2,368	I	By MAH Gifting Trust
Common Stock, \$1 2/3 Par Value						130	I	By MRH Gifting Trust
Common Stock, \$1 2/3 Par Value						1,680	I	By Trust for AH
Common Stock, \$1 2/3 Par Value						728	I	By Trust for EH(1)
						1,680	I	

Common Stock, \$1 2/3 Par Value						By Trust for EH(2)
Common Stock, \$1 2/3 Par Value		1,680			I	By Trust for MH(1)
Common Stock, \$1 2/3 Par Value		1,680			I	By Trust for MH(2)
Common Stock, \$1 2/3 Par Value		735,375			I	Through Family Trust

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Security (Instr. 3 and 4)
				Code	V (A) (D)	Date Exercisable Expiration Date	Title
2011 Performance Shares	(5)	03/15/2014		M	335,934.2425	(6) (6)	Common Stock, \$1 2/3 Par Value
Restricted Share Right	(7)	03/15/2014		M	3,828.4921	(8) (8)	Common Stock, \$1 2/3 Par Value
Restricted Share Right	(7)	03/15/2014		M	3,284.7134	(9) (9)	Common Stock, \$1 2/3 Par Value
	(7)	03/15/2014		M	2,817.4696	(10) (10)	

Restricted  
Share Right

Common  
Stock, \$1  
2/3 Par  
Value

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
HOYT DAVID A 420 MONTGOMERY STREET SAN FRANCISCO, CA 94104			Sr. Executive Vice President	

## Signatures

David A. Hoyt, by Anthony R. Augliera, as  
Attorney-in-Fact

03/18/2014

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) These shares represent common stock of Wells Fargo & Company (the "Company") acquired on March 15, 2014 upon settlement of a Performance Share award granted on February 22, 2011 in connection with the attainment of pre-established performance goals over the three-year performance period ended December 31, 2013 (as previously disclosed on a Form 4 filed on March 4, 2014).
  - (2) Number of shares represents a Restricted Share Right ("RSR") vesting on 3/15/2014. Original grant date was 2/22/2011. This vesting represents one-third of the original amount of RSRs granted (plus dividend equivalents reinvested in additional RSRs).
  - (3) Number of shares represents a RSR vesting on 3/15/2014. Original grant date was 2/28/2012. This vesting represents one-third of the original amount of RSRs granted (plus dividend equivalents reinvested in additional RSRs).
  - (4) Number of shares represents a RSR vesting on 3/15/2014. Original grant date was 3/8/2013. This vesting represents one-third of the original amount of RSRs granted (plus dividend equivalents reinvested in additional RSRs).
  - (5) Each Performance Share represented a contingent right to receive one share of Company common stock upon vesting based on the attainment of pre-established performance goals.  
  
Represents the maximum number of 2011 Performance Shares earned based on the Company's attainment of pre-established performance goals for the three-year performance period ended December 31, 2013, as provided under the terms of a Performance Share award granted on February 22, 2011, which is exempt under Rule 16b-3(d). The 2011 Performance Shares will be settled in shares of common stock of the Company on March 15, 2014. As a condition to receiving the award, the reporting person agreed to hold, while employed by the Company and for at least one year after retirement, shares of Company common stock equal to at least 50% of the after-tax shares (assuming a 50% tax rate) acquired upon vesting.
  - (7) Each RSR represents a contingent right to receive one share of Company common stock.  
  
These RSRs vest in three installments: one-third on 3/15/2012, 3/15/2013, and 3/15/2014. As a condition to receiving the grant, the reporting person agreed to hold, while employed by the Company and for at least one year after retirement, shares of Company common stock equal to at least 50% of the after-tax shares (assuming a 50% tax rate) acquired upon vesting. These RSRs were granted to the reporting person as part of the reporting person's 2010 annual incentive compensation award.
  - (9) These RSRs vest in three installments: one-third on 3/15/2013, 3/15/2014, and 3/15/2015. As a condition to receiving the grant, the reporting person agreed to hold, while employed by the Company and for at least one year after retirement, shares of Company common stock equal to at least 50% of the after-tax shares (assuming a 50% tax rate) acquired upon vesting. These RSRs were granted to the reporting person as part of the reporting person's 2011 annual incentive compensation award.
  - (10) These RSRs vest in three installments: one-third on 3/15/2014, 3/15/2015, and 3/15/2016. As a condition to receiving the grant, the reporting person agreed to hold, while employed by the Company and for at least one year after retirement, shares of Company common

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stock equal to at least 50% of the after-tax shares (assuming a 50% tax rate) acquired upon vesting. These RSRs were granted to the reporting person as part of the reporting person's 2012 annual incentive compensation award.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.