REINSURANCE GROUP OF AMERICA INC Form 10-Q August 07, 2012 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

X

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)

OF THE SECURITIES EXCHANGE ACT OF 1934 Commission File Number 1-11848

# REINSURANCE GROUP OF AMERICA, INCORPORATED

(Exact name of Registrant as specified in its charter)

MISSOURI (State or other jurisdiction of incorporation or organization) 43-1627032 (IRS employer identification number)

1370 Timberlake Manor Parkway

Chesterfield, Missouri 63017

(Address of principal executive offices)

(636) 736-7000

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes X No \_\_\_\_

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes <u>X</u> No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer X Accelerated filer Non-accelerated filer Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No <u>X</u>
As of July 31, 2012, 73,713,241 shares of the registrant s common stock were outstanding.

## REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

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## REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

## (Unaudited)

	June 30, 2012	December 31, 2011
	(Dollars in thousands	s, except share data)
Assets		
Fixed maturity securities:		
Available-for-sale at fair value (amortized cost of \$14,957,165 and	4 45 244 402	4 4 6 200 0 70
\$14,182,880 at June 30, 2012 and December 31, 2011, respectively)	\$ 17,244,192	\$ 16,200,950
Mortgage loans on real estate (net of allowances of \$11,011 and \$11,793	1 157 040	001.721
at June 30, 2012 and December 31, 2011, respectively)	1,157,049	991,731
Policy loans	1,250,238	1,260,400
Funds withheld at interest	5,457,888	5,410,424
Short-term investments	49,981	88,566
Investment receivable	5,406,898	1.010.541
Other invested assets	940,605	1,012,541
T-t-1 investment	21 507 951	24.064.612
Total investments	31,506,851	24,964,612
Cash and cash equivalents	957,341	962,870
Accrued investment income Premiums receivable and other reinsurance balances	182,586	144,334
Reinsurance ceded receivables	1,104,176 626,734	1,059,572 626,194
Deferred policy acquisition costs Other assets	3,605,008	3,543,925
Other assets	361,627	332,466
Total assets	\$ 38,344,323	\$ 31,633,973
Liabilities and Stockholders Equity		
Future policy benefits	\$ 10,725,096	\$ 9,903,886
Interest-sensitive contract liabilities	13,352,601	8,394,468
Other policy claims and benefits	3,026,467	2,841,373
Other reinsurance balances	249,336	118,219
Deferred income taxes	1,785,614	1,679,834
Other liabilities	890,687	810,775
Long-term debt	1,414,969	1,414,688
Collateral finance facility	651,936	652,032
Total liabilities	32,096,706	25,815,275
Commitments and contingent liabilities (See Note 8)	52,070,700	25,615,275
Stockholders Equity:		
Preferred stock (par value \$.01 per share; 10,000,000 shares authorized; no		
shares issued or outstanding)		
Common stock (par value \$.01 per share; 140,000,000 shares authorized;	<del></del>	<del></del>
shares issued: 79,137,758 at June 30, 2012 and December 31, 2011)	791	791
Additional paid-in-capital	1,740,415	1.727.774
Retained earnings	3,033,505	2,818,429
Treasury stock, at cost; 5,415,403 and 5,770,024 shares at	3,033,303	2,010,429
June 30, 2012 and December 31, 2011, respectively	(326,292)	(346,449)
Accumulated other comprehensive income	1,799,198	1,618,153
recommend oner comprehensive meonic	1,777,190	1,010,133
Total stockholders equity	6,247,617	5,818,698
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Total liabilities and stockholders equity	\$ 38,344,323	\$ 31,633,973

See accompanying notes to condensed consolidated financial statements (unaudited).

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## REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

## (Unaudited)

	,	Three months ended June 30, Six months ender 2012 2011 2012 (Dollars in thousands, except per share data)					June 30, 2011
Revenues:							
Net premiums	\$	1,950,661	\$	1,788,676	\$	3,814,143	\$ 3,524,806
Investment income, net of related expenses		328,334		337,436		669,274	708,476
Investment related gains (losses), net:							
Other-than-temporary impairments on fixed maturity securities		(1,959)		(5,582)		(9,566)	(7,138)
Other-than-temporary impairments on fixed maturity securities							
transferred to (from) accumulated other comprehensive income		162		292		(7,059)	292
Other investment related gains (losses), net		25,598		32,678		83,946	157,854
Total investment related gains (losses), net		23,801		27,388		67,321	151,008
Other revenues		72,957		50,477		117,990	102,122
Other revenues		12,931		30,477		117,990	102,122
Total revenues		2,375,753		2,203,977		4,668,728	4,486,412
Benefits and Expenses:							
Claims and other policy benefits		1,625,446		1,520,013		3,205,595	2,989,462
Interest credited		66,697		96,196		154,739	202,259
Policy acquisition costs and other insurance expenses		335,939		274,519		643,573	620,766
Other operating expenses		105,541		97,161		215,639	203,311
Interest expense		23,360		25,818		46,682	50,387
Collateral finance facility expense		2,878		3,101		5,845	6,303
Total benefits and expenses		2,159,861		2,016,808		4,272,073	4,072,488
Income before income taxes		215,892		187,169		396,655	413,924
Provision for income taxes		74,781		63,225		132,226	141,060
Net income	\$	141,111	\$	123,944	\$	264,429	\$ 272,864
Earnings per share:							
Basic earnings per share	\$	1.91	\$	1.68	\$	3.59	\$ 3.71
Diluted earnings per share	\$	1.91	\$	1.66	\$	3.57	\$ 3.68
Dividends declared per share	\$	0.18	\$	0.12	\$	0.36	\$ 0.24

See accompanying notes to condensed consolidated financial statements (unaudited).

# REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands)

(Unaudited)

	Three months ended June 30,				Six months ended June 30			June 30,
		2012		2011	2012			2011
Comprehensive income:								
Net income	\$	141,111	\$	123,944	\$	264,429	\$	272,864
Other comprehensive income, net of income tax:								
Change in foreign currency translation adjustments		(16,865)		11,487		7,215		35,894
Change in net unrealized gain on investments		203,156		151,582		167,741		115,764
Change in other-than-temporary impairment losses on fixed maturity securities		(106)		(190)		4,588		(190)
Changes in pension and other postretirement plan adjustments		1,211		358		1,501		572
Total other comprehensive income		187,396		163,237		181,045		152,040
Total comprehensive income, net of income tax	\$	328,507	\$	287,181	\$	445,474	\$	424,904

See accompanying notes to condensed consolidated financial statements.

## REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (Unaudited)

	Six months er 2012 (Dollars in	2011
Cash Flows from Operating Activities:		
Net income	\$ 264,429	\$ 272,864
Adjustments to reconcile net income to net cash provided by		
operating activities:		
Change in operating assets and liabilities:		
Accrued investment income	(38,182)	(31,378)
Premiums receivable and other reinsurance balances	(47,370)	66,922
Deferred policy acquisition costs	(63,690)	61,339
Reinsurance ceded receivable balances	(540)	(11,307)
Future policy benefits, other policy claims and benefits, and		
other reinsurance balances	755,790	332,611
Deferred income taxes	(5,469)	(42,189)
Other assets and other liabilities, net	62,682	41,262
Amortization of net investment premiums, discounts and other	(69,347)	(67,755)
Investment related gains, net	(67,321)	(151,008)
Excess tax benefits from share-based payment arrangement	24	(2,690)
Other, net	27,251	69,143
Not each marrided by enqueting activities	818,257	537,814
Net cash provided by operating activities	010,237	337,614
Cash Flows from Investing Activities:		
Sales of fixed maturity securities available-for-sale	1,759,932	1,791,826
Maturities of fixed maturity securities available-for-sale	104,008	164,043
Purchases of fixed maturity securities available-for-sale	(2,518,580)	(2,341,291)
Cash invested in mortgage loans	(225,005)	(44,679)
Cash invested in policy loans	(1,589)	(8,928)
Cash invested in funds withheld at interest	(60,145)	(10,563)
Principal payments on mortgage loans on real estate	46,313	19,283
Principal payments on policy loans	11,752	7,683
Change in short-term investments and other invested assets	98,530	(74,600)
Net cash used in investing activities	(784,784)	(497,226)
Net easi used in investing activities	(764,764)	(497,220)
Cash Flows from Financing Activities:		
Dividends to stockholders	(26,524)	(17,703)
Repurchase of collateral finance facility securities		(7,586)
Net proceeds from long-term debt issuance		394,410
Proceeds from redemption and remarketing of trust preferred securities		154,588
Maturity of trust preferred securities		(159,455)
Purchases of treasury stock	(6,924)	(340,220)
Excess tax benefits from share-based payment arrangement	(24)	2,690
Exercise of stock options, net	(651)	15,605
Change in cash collateral for derivative positions	(15,096)	8,010
Deposits on universal life and		
other investment type policies and contracts	79,134	288,424
Withdrawals on universal life and		
other investment type policies and contracts	(70,753)	(147,774)
Net cash (used in) provided by financing activities	(40,838)	190,989
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Effect of exchange rate changes on cash	1,836	15,735
Change in cash and cash equivalents	(5,529)	247,312
Cash and cash equivalents, beginning of period	962,870	463,661
Cash and cash equivalents, end of period	\$ 957,341	\$ 710,973
Supplementary information:		
Cash paid for interest	\$ 49,094	\$ 47,054
Cash paid for income taxes, net of refunds	\$ 40,735	\$ 105,107

See accompanying notes to condensed consolidated financial statements (unaudited).

## REINSURANCE GROUP OF AMERICA, INCORPORATED AND SUBSIDIARIES

#### **Notes to Condensed Consolidated Financial Statements**

(Unaudited)

#### 1. Organization and Basis of Presentation

Reinsurance Group of America, Incorporated ( RGA ) is an insurance holding company that was formed on December 31, 1992. The accompanying unaudited condensed consolidated financial statements of RGA and its subsidiaries (collectively, the Company ) have been prepared in conformity with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation have been included. Results for the three and six months ended June 30, 2012 are not necessarily indicative of the results that may be expected for the year ending December 31, 2012. There were no subsequent events, other than as disclosed in Note 13 Subsequent Event, that would require disclosure or adjustments to the accompanying condensed consolidated financial statements through the date the financial statements were issued. These unaudited condensed consolidated financial statements include the accounts of RGA and its subsidiaries, all intercompany accounts and transactions have been eliminated. They should be read in conjunction with the Company s 2011 Annual Report on Form 10-K ( 2011 Annual Report ) filed with the Securities and Exchange Commission ( SEC ) on February 29, 2012 and the consolidated financial statements and notes thereto included in the Company s 2012 Current Report on Form 8-K ( DAC Current Report ) filed with the SEC on July 13, 2012.

In October 2010, the Financial Accounting Standards Board (FASB) amended the general accounting principles for *Financial Services Insurance* as it relates to accounting for costs associated with acquiring or renewing insurance contracts. This amendment clarified that only those costs that result directly from and are essential to the contract transaction and that would not have been incurred had the contract transaction not occurred can be capitalized. It also defined acquisitions costs as costs that are related directly to the successful acquisitions of new or renewal insurance contracts.

The Company filed the DAC Current Report in response to its adoption of the amendment described above on January 1, 2012 on a retrospective basis. The DAC Current Report reflects the impact of the adoption of this amendment on the Company s previously filed financial statements and other disclosures included in the 2011 Annual Report, including that (i) only cost related directly to the successful acquisition of new or renewal contracts can be capitalized as deferred acquisition costs and (ii) all other acquisition-related costs must be expensed as incurred. In connection therewith, the Company adjusted the presentation of certain prior-period information to conform to the new accounting principles. The Company believes retrospective adoption provides the most comparable and useful financial information for financial statement users. Likewise, the financial statements and notes thereto presented in this Quarterly Report on Form 10-Q have been adjusted to reflect the retrospective adoption of these accounting principles.

The following tables present the effects of the retrospective adoption of the new accounting principles to the Company s previously reported condensed consolidated statement of income and condensed consolidated statement of cash flows for the three and six months ended June 30, 2011 (in thousands, except share amounts):

	Three months ended June 30, 2011								
	As l	Reported	Ad	ljustments		As Amended			
Benefits and Expenses:									
Policy acquisition costs and other insurance expenses	\$	261,282	\$	13,237	\$	274,519			
Income before income taxes		200,406		(13,237)		187,169			
Provision for income taxes		67,518		(4,293)		63,225			
Net income	¢.	122 000	ď	(9.044)	¢	122.044			
Net income	ý.	132,888	\$	(8,944)	\$	123,944			

Earnings per share:

Basic earnings per share	\$ 1.80	\$ (0.12) \$	1.68
Diluted earnings per share	\$ 1.78	\$ (0.12) \$	1.66

	Siz As Reported	As Am	As Amended		
Benefits and Expenses:	•		·		
Policy acquisition costs and other insurance expenses	\$ 592,435	\$	28,331 \$	3	620,766
Income before income taxes	442,255		(28,331)		413,924
Provision for income taxes	148,551		(7,491)		141,060
Net income	\$ 293,704	\$	(20,840) \$	S	272,864
Earnings per share:					
Basic earnings per share	\$ 3.99	\$	(0.28) \$	5	3.71
Diluted earnings per share	\$ 3.96	\$	(0.28) \$	3	3.68
	Six	x moi	nths ended June 30, 2011		
	As Reported		Adjustments	As Am	ended
Cash Flows from Operating Activities:					
Net Income	\$ 293,704	\$	(20,840) \$	3	272,864
Change in operating assets and liabilities					
Deferred policy acquisition costs	33,008		28,331		61,339
Deferred income taxes	(34,698)		(7,491)		(42,189)

## 2. Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share on net income (in thousands, except per share information):

	Three mor	 ided		led		
	2012	2011		2012		2011
Earnings:						
Net income (numerator for basic and diluted calculations)	\$ 141,111	\$ 123,944	\$	264,429	\$	272,864
Shares:						
Weighted average outstanding shares (denominator for basic						
calculation)	73,718	73,971		73,646		73,593
Equivalent shares from outstanding stock options(1)	336	559		402		591
Denominator for diluted calculation	74,054	74,530		74,048		74,184
Earnings per share:						
Basic	\$ 1.91	\$ 1.68	\$	3.59	\$	3.71
Diluted	\$ 1.91	\$ 1.66	\$	3.57	\$	3.68

<sup>(1)</sup> Year-to-date amounts are the weighted average of the individual quarterly amounts.

The calculation of common equivalent shares does not include the impact of options having a strike or conversion price that exceeds the average stock price for the earnings period, as the result would be antidilutive. The calculation of common equivalent shares also excludes the impact of outstanding performance contingent shares, as the conditions necessary for their issuance have not been satisfied as of the end of the reporting period. For the three months ended June 30, 2012, approximately 1.8 million stock options and approximately 0.7 million performance contingent shares were excluded from the calculation. For the three months ended June 30, 2011, no stock options and approximately 0.8 million performance contingent shares were excluded from the calculation.

## 3. Accumulated Other Comprehensive Income

The balance of and changes in each component of accumulated other comprehensive income ( AOCI ) for the six months ended June 30, 2012 and 2011 are as follows (dollars in thousands):

	Accumulated Other Comprehensive Income (Loss), Net of Income Tax									
		Currency		Unrealized		ension and				
	Γ	Translation	A	Appreciation	Postretirement					
	A	Adjustments		of Securities		Benefits		Total		
Balance, December 31, 2011	\$	229,795	\$	1,419,318	\$	(30,960)	\$	1,618,153		
Change in component during the period		7,215		172,329		1,501		181,045		
Balance, June 30, 2012	\$	237,010	\$	1,591,647	\$	(29,459)	\$	1,799,198		

	Accumulated Other Comprehensive Income (Loss), Net of Income Tax										
	A	ccumulated									
		Currency	J	Inrealized	P	ension and					
	T	Translation		ppreciation	Po	stretirement					
	A	djustments	of	Securities		Benefits		Total			
Balance, December 31, 2010	\$	255,295	\$	651,449	\$	(14,560)	\$	892,184			
Change in component during the period		35,894		115,574		572		152,040			
Balance, June 30, 2011	\$	291,189	\$	767,023	\$	(13,988)	\$	1,044,224			

## 4. Investments

The Company had total cash and invested assets of \$32.5 billion and \$25.9 billion at June 30, 2012 and December 31, 2011, respectively, as illustrated below (dollars in thousands):

	Jı	ine 30, 2012	Dec	ember 31, 2011
Fixed maturity securities, available-for-sale	\$	17,244,192	\$	16,200,950
Mortgage loans on real estate		1,157,049		991,731
Policy loans		1,250,238		1,260,400
Funds withheld at interest		5,457,888		5,410,424
Short-term investments		49,981		88,566
Investment receivable		5,406,898		
Other invested assets		940,605		1,012,541
Cash and cash equivalents		957,341		962,870
Total cash and invested assets	\$	32,464,192	\$	25,927,482

All investments held by the Company are monitored for conformance to the qualitative and quantitative limits prescribed by the applicable jurisdiction s insurance laws and regulations. In addition, the operating companies boards of directors periodically review their respective investment portfolios. The Company s investment strategy is to maintain a predominantly investment-grade, fixed maturity securities portfolio, which will provide adequate liquidity for expected reinsurance obligations and maximize total return through prudent asset management. The Company s asset/liability duration matching differs between operating segments. Based on Canadian reserve requirements, the Canadian liabilities are matched with long-duration Canadian assets. The duration of the Canadian portfolio exceeds twenty years. The average duration for all portfolios, when consolidated, ranges between eight and ten years.

The Company participates in a securities borrowing program whereby securities, which are not reflected on the Company s condensed consolidated balance sheets, are borrowed from a third party. The Company is required to maintain a minimum of 100% of the market value of the borrowed securities as collateral. The Company had borrowed securities with an amortized cost and an estimated fair value of \$237.5 million and \$150.0 million as of June 30, 2012 and December 31, 2011, respectively. The borrowed securities are used to provide collateral under an affiliated reinsurance transaction.

Investment Income, Net of Related Expenses

Major categories of investment income, net of related expenses consist of the following (dollars in thousands):

	Three mor	 nded	Six months ended June 30,			
	2012	2011		2012		2011
Fixed maturity securities available-for-sale	\$ 193,388	\$ 191,030	\$	384,806	\$	375,591
Mortgage loans on real estate	16,000	13,593		30,966		27,328
Policy loans	16,334	16,724		33,117		33,095
Funds withheld at interest	62,992	111,700		178,006		264,760
Short-term investments	781	883		1,769		1,808
Investment receivable	36,752	-		36,752		-
Other invested assets	11,356	10,512		22,679		20,210
Investment revenue	337,603	344,442		688,095		722,792
Investment expense	(9,269)	(7,006)		(18,821)		(14,316)
Investment income, net of related expenses	\$ 328,334	\$ 337,436	\$	669,274	\$	708,476

Investment Related Gains (Losses), Net

Investment related gains (losses), net consist of the following (dollars in thousands):

	Three mor	 nded	Six months ended June 30,				
	2012	2011		2012		2011	
Fixed maturity and equity securities available for sale:							
Other-than-temporary impairment losses on fixed maturities	\$ (1,959)	\$ (5,582)	\$	(9,566)	\$	(7,138)	
Portion of loss recognized in accumulated other comprehensive income							
(before taxes)	162	292		(7,059)		292	
Net other-than-temporary impairment losses on fixed maturities recognized							
in earnings	(1,797)	(5,290)		(16,625)		(6,846)	
Impairment losses on equity securities	(2,186)	(3,680)		(3,025)		(3,680)	
Gain on investment activity	26,593	28,208		48,905		57,584	
Loss on investment activity	(8,918)	(6,653)		(16,422)		(13,567)	
Other impairment losses and change in mortgage loan provision	1,762	(3,186)		(4,081)		(2,610)	
Derivatives and other, net	8,347	17,989		58,569		120,127	
Total investment related gains (losses), net	\$ 23,801	\$ 27,388	\$	67,321	\$	151,008	

The net other-than-temporary impairment losses on fixed maturity securities recognized in earnings of \$16.6 million and \$6.8 million in the first six months of 2012 and 2011, respectively, are primarily due to a decline in value of structured securities with exposure to commercial mortgages and general credit deterioration in select corporate and foreign securities. The decreases in derivatives and other for the three and six months ended June 30, 2012 is primarily due to changes in the fair value of embedded derivative liabilities associated with modified coinsurance and funds withheld treaties and guaranteed minimum benefit riders.

During the three months ended June 30, 2012 and 2011, the Company sold fixed maturity and equity securities with fair values of \$153.5 million and \$135.0 million at losses of \$8.9 million and \$6.7 million, respectively. During the six months ended June 30, 2012 and 2011, the Company sold fixed maturity and equity securities with fair values of \$401.6 million and \$331.6 million at losses of \$16.4 million and \$13.6 million, respectively. The Company generally does not engage in short-term buying and selling of securities.

Other-Than-Temporary Impairments

As discussed in Note 2 Summary of Significant Accounting Policies of the DAC Current Report, a portion of certain other-than-temporary impairment (OTTI) losses on fixed maturity securities are recognized in AOCI. For these securities the net amount recognized in earnings (credit loss impairments) represents the difference between the amortized cost of the security and the net present value of its projected future cash flows discounted at the effective interest rate implicit in the debt security prior to impairment. Any remaining difference between the fair value and amortized cost is recognized in AOCI. The following table sets forth the amount of pre-tax credit loss impairments on fixed maturity securities held by the Company as of the dates indicated, for which a portion of the OTTI loss was recognized in AOCI, and the corresponding changes in such amounts (dollars in thousands):

		Three months 2012	ended J	une 30, 2011
Balance, beginning of period	\$	62,236	\$	47,949
Initial impairments - credit loss OTTI recognized on securities not previously impaired		60		1,473
Additional impairments - credit loss OTTI recognized on securities previously impaired		161		3,780
Credit loss OTTI previously recognized on securities impaired to fair value during the period		(8,288)		
Credit loss OTTI previously recognized on securities which matured, paid down, prepaid or were sold during the period		(8,266)		(718)
Balance, end of period	\$	45,903	\$	52,484
		Six months e	nded Iu	ne 30
		2012	naca sa	2011
Balance, beginning of period	\$	63,947	\$	47,291
Initial impairments - credit loss OTTI recognized on securities not previously impaired		1,962		1,473
Additional impairments - credit loss OTTI recognized on securities previously impaired		8,881		4,438
Credit loss OTTI previously recognized on securities impaired to fair value during the period		(19,669)		
Credit loss OTTI previously recognized on securities which matured, paid down, prepaid or were sold during the period		(9,218)		(718)
Delegation and of maried	¢	45.002	¢.	52.494
Balance, end of period	\$	45,903	\$	52,484

Fixed Maturity and Equity Securities Available-for-Sale

The following tables provide information relating to investments in fixed maturity and equity securities by sector as of June 30, 2012 and December 31, 2011 (dollars in thousands):

June 30, 2012:	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	% of Total	ir	Other-than- temporary mpairments in AOCI
Available-for-sale:							
Corporate securities	\$ 7,675,473	\$ 792,051	\$ 65,615	\$ 8,401,909	48.7 %	\$	
Canadian and Canadian provincial governments	2,579,161	1,350,301	88	3,929,374	22.8		
Residential mortgage-backed securities	1,007,793	78,727	7,958	1,078,562	6.3		(520)
Asset-backed securities	469,616	12,746	41,311	441,051	2.6		(3,521)
Commercial mortgage-backed securities	1,308,668	107,284	67,905	1,348,047	7.8		(6,119)
U.S. government and agencies	218,164	31,761	11	249,914	1.4		
State and political subdivisions	204,108	34,066	8,398	229,776	1.3		
Other foreign government, supranational and foreign government-sponsored enterprises	1,494,182	73,916	2,539	1,565,559	9.1		
Total fixed maturity securities	\$ 14,957,165	\$ 2,480,852	\$ 193,825	\$ 17,244,192	100.0 %	\$	(10,160)
Non-redeemable preferred stock	\$ 73,265	\$ 5,170	\$ 2,465	\$ 75,970	95.9 %		
Other equity securities	2,235	1,001	9	3,227	4.1		
Total equity securities	\$ 75,500	\$ 6,171	\$ 2,474	\$ 79,197	100.0 %		

December 31, 2011:	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value	% of Total	Other-than- temporary impairments in AOCI
Available-for-sale:						
Corporate securities	\$ 6,931,958	\$ 654,519	\$ 125,371	\$ 7,461,106	46.0 %	\$ 
Canadian and Canadian provincial						
governments	2,507,802	1,362,160	29	3,869,933	23.9	
Residential mortgage-backed securities	1,167,265	76,393	16,424	1,227,234	7.6	(1,042)
Asset-backed securities	443,974	11,692	53,675	401,991	2.5	(5,256)
Commercial mortgage-backed						
securities	1,233,958	87,750	79,489	1,242,219	7.7	(12,225)
U.S. government and agencies	341,087	32,976	61	374,002	2.3	
State and political subdivisions	184,308	24,419	3,341	205,386	1.3	
Other foreign government, supranational and foreign	1 272 520	50 127	2.576	1 410 070	9.7	
government-sponsored enterprises	1,372,528	50,127	3,576	1,419,079	8.7	
Total fixed maturity securities	\$ 14,182,880	\$ 2,300,036	\$ 281,966	\$ 16,200,950	100.0 %	\$ (18,523)
Non-redeemable preferred stock	\$ 82,488	\$ 4,677	\$ 8,982	\$ 78,183	68.6 %	
Other equity securities	35,352	1,903	1,538	35,717	31.4	
Total equity securities	\$ 117,840	\$ 6,580	\$ 10,520	\$ 113,900	100.0 %	

The Company enters into various collateral arrangements that require both the pledging and acceptance of fixed maturity securities as collateral, which are excluded from the tables above. The Company pledged fixed maturity securities as collateral to derivative and reinsurance counterparties with an amortized cost of \$23.3 million and \$29.0 million, and an estimated fair value of \$26.4 million and \$32.6 million, as of June 30, 2012 and December 31, 2011 respectively, which are included in other invested assets in the condensed consolidated balance sheets.

The Company received fixed maturity securities as collateral from derivative and reinsurance counterparties with an estimated fair value of \$31.4 million and \$1.0 million, as of June 30, 2012 and December 31, 2011, respectively. Subject to certain constraints, the Company is permitted by contract to sell or re-pledge this collateral; however, as of June 30, 2012 and December 31, 2011, none of the collateral had been sold or re-pledged.

As of June 30, 2012, the Company held securities with a fair value of \$1,185.1 million that were issued by the Canadian province of Ontario and \$1,129.0 million that were issued by an entity that is guaranteed by the Canadian province of Quebec, both of which exceeded 10% of total stockholders equity. As of December 31, 2011, the Company held securities with a fair value of \$1,171.2 million that were issued by the Canadian province of Ontario and \$1,107.7 million that were issued by an entity that is guaranteed by the Canadian province of Quebec, both of which exceeded 10% of total stockholders equity.

The amortized cost and estimated fair value of fixed maturity securities available-for-sale at June 30, 2012 are shown by contractual maturity in the table below. Actual maturities can differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. At June 30, 2012, the contractual maturities of investments in fixed maturity securities were as follows (dollars in thousands):

	A	Fair Value	
Available-for-sale:			
Due in one year or less	\$	153,228	\$ 155,606
Due after one year through five years		2,734,890	2,866,290
Due after five year through ten years		4,269,704	4,695,994
Due after ten years		5,013,266	6,658,641
Asset and mortgage-backed securities		2,786,077	2,867,661
Total	\$	14,957,165	\$ 17,244,192

The tables below show the major industry types of the Company s corporate fixed maturity holdings as of June 30, 2012 and December 31, 2011 (dollars in thousands):

June 30, 2012:	Estimated									
	Am	ortized Cost		Fair Value	% of Total					
Finance	\$	2,618,913	\$	2,762,847	32.9%					
Industrial		3,834,519		4,257,907	50.7					
Utility		1,213,333		1,372,024	16.3					
Other		8,708		9,131	0.1					
Total	\$	7,675,473	\$	8,401,909	100.0%					

December 31, 2011:		Estimated								
	Amo	rtized Cost	Fair Value	% of Total						
Finance	\$	2,411,175	\$	2,442,149	32.7%					
Industrial		3,402,099		3,760,187	50.4					
Utility		1,115,384		1,255,090	16.9					
Other		3,300		3,680	-					
Total	\$	6,931,958	\$	7,461,106	100.0%					

The creditworthiness of Greece, Ireland, Italy, Portugal and Spain, commonly referred to as Europe s peripheral region, is under ongoing stress and uncertainty due to high debt levels and economic weakness. The Company did not have exposure to sovereign fixed maturity securities, which includes global government agencies, from Europe s peripheral region as of June 30, 2012 and December 31, 2011. In addition, the Company did not purchase or sell credit protection, through credit default swaps, referenced to sovereign entities of Europe s peripheral region. The tables below show the Company s exposure to sovereign fixed maturity securities originated in countries other than Europe s peripheral region, included in Other foreign government, supranational and foreign government-sponsored enterprises, as of June 30, 2012 and December 31, 2011 (dollars in thousands):

June 30, 2012:	Estimated								
	Amo	ortized Cost		Fair Value	% of Total				
Australia	\$	475,097	\$	490,913	37.2%				
Japan		214,420		220,390	16.7				
United Kingdom		124,547		136,672	10.3				
South Africa		66,353		68,691	5.2				
New Zealand		52,684		53,231	4.0				
Cayman Islands		48,133		53,013	4.0				
Germany		40,406		42,863	3.2				
Other		236,277		256,300	19.4				
Total	\$	1,257,917	\$	1,322,073	100.0 %				

December 31, 2011:	Estimated							
	Amortized Cost			Fair Value	% of Total			
Australia	\$	437,713	\$	446,694	39.1%			
Japan		214,994		219,276	19.2			
United Kingdom		118,618		130,106	11.4			
Germany		72,926		75,741	6.6			
New Zealand		51,547		51,544	4.5			

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South Africa	37,624	38,528	3.4
South Korea	30,592	32,025	2.8
Other	139,927	148,792	13.0
Total	\$ 1,103,941	\$ 1,142,706	100.0%

The tables below show the Company s exposure to non-sovereign fixed maturity and equity securities, based on the security s country of issuance, from Europe s peripheral region as of June 30, 2012 and December 31, 2011 (dollars in thousands):

June 30, 2012:			Es	stimated	
	Amor	tized Cost	Fa	ir Value	% of Total
Financial institutions:					
Ireland	\$	3,477	\$	3,864	6.1%
Spain		23,486		20,865	32.9
Total financial institutions		26,963		24,729	39.0
Other:					
Ireland		12,476		13,042	20.6
Italy		3,544		3,438	5.4
Spain		24,420		22,148	35.0
•					
Total other		40,440		38,628	61.0
Total other		70,770		30,020	01.0
Total	\$	67,403	\$	63,357	100.0%
December 31, 2011:		nortized Cost		stimated ir Value	% of Total
December 31, 2011: Financial institutions:					% of Total
					% of Total
Financial institutions:		Cost	Fa	ir Value	
Financial institutions: Ireland		Cost 4,084	Fa	ir Value 4,397	5.9%
Financial institutions: Ireland Spain		4,084 25,565	Fa	4,397 20,378	5.9% 27.6
Financial institutions: Ireland Spain  Total financial institutions		4,084 25,565	Fa	4,397 20,378	5.9% 27.6
Financial institutions: Ireland Spain  Total financial institutions  Other:		4,084 25,565 29,649	Fa	4,397 20,378 24,775	5.9% 27.6 33.5
Financial institutions: Ireland Spain  Total financial institutions  Other: Ireland		4,084 25,565 29,649	Fa	4,397 20,378 24,775	5.9% 27.6 33.5
Financial institutions: Ireland Spain  Total financial institutions  Other: Ireland Italy Spain		25,565 29,649 12,474 2,898 34,459	Fa	4,397 20,378 24,775 13,149 2,808 33,137	5.9% 27.6 33.5 17.8 3.8 44.9
Financial institutions: Ireland Spain  Total financial institutions  Other: Ireland Italy		4,084 25,565 29,649 12,474 2,898	Fa	4,397 20,378 24,775 13,149 2,808	5.9% 27.6 33.5

Unrealized Losses for Fixed Maturity and Equity Securities Available-for-Sale

The following table presents the total gross unrealized losses for the 752 and 940 fixed maturity and equity securities as of June 30, 2012 and December 31, 2011, respectively, where the estimated fair value had declined and remained below amortized cost by the indicated amount (dollars in thousands):

		June 30	, 2012		December 3	31, 2011
		Gross			Gross	
	J	Jnrealized		1	Unrealized	
		Losses	% of Total		Losses	% of Total
Less than 20%	\$	77,198	39.3%	\$	131,155	44.8%
20% or more for less than six months		6,739	3.4		51,503	17.6
20% or more for six months or greater		112,362	57.3		109,828	37.6
Total	\$	196,299	100.0%	\$	292,486	100.0%

As of June 30, 2012 and December 31, 2011, respectively, 58.4% and 65.3% of these gross unrealized losses were associated with investment grade securities. The unrealized losses on these securities decreased primarily due to a decline in interest rates since December 31, 2011.

The Company s determination of whether a decline in value is other-than-temporary includes analysis of the underlying credit and the extent and duration of a decline in value. The Company s credit analysis of an investment includes determining whether the issuer is current on its contractual payments, evaluating whether it is probable that the Company will be able to collect all amounts due according to the contractual terms of the security and analyzing the overall ability of the Company to recover the amortized cost of the investment. The Company continues to consider valuation declines as a potential indicator of credit deterioration. The Company believes that due to fluctuating market conditions and an extended period of economic uncertainty, the extent and duration of a decline in value have become less indicative of when there has been credit deterioration with respect to a fixed maturity security since it may not have an impact on the ability of the issuer to service all scheduled payments and the Company s evaluation of the recoverability of all contractual cash flows or the ability to recover an amount at least equal to amortized cost. In the Company s impairment review process, the duration and severity of an unrealized loss position for equity securities are given greater weight and consideration given the lack of contractual cash flows or deferability features.

The following tables present the estimated fair values and gross unrealized losses, including other-than-temporary impairment losses reported in AOCI, for 752 and 940 fixed maturity and equity securities that have estimated fair values below amortized cost as of June 30, 2012 and December 31, 2011, respectively (dollars in thousands). These investments are presented by class and grade of security, as well as the length of time the related market value has remained below amortized cost.

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June 30, 2012:		Less than 1				12 months	_		Total			
June 20, 2012.				Gross nrealized				Gross Inrealized				Gross
	E	stimated	U	meanzeu			U	illealized			U	nrealized
	Eoin	Value	т	Losses	_	stimated ir Value	1	Losses	_	Estimated air Value	,	Losses
Investment grade securities:	ran	value	1	Losses	га	ir value		Losses	Г	air value	,	Losses
Corporate securities	\$	397,287	\$	12,765	\$	299,074	\$	41,570	\$	696,361	\$	54,335
Canadian and Canadian provincial	Ψ	371,201	Ψ	12,703	Ψ	277,074	Ψ	41,570	Ψ	070,501	Ψ	54,555
governments		10,573		88						10,573		88
Residential mortgage-backed securities		36,106		425		54,545		6,573		90,651		6,998
Asset-backed securities		59,722		938		101,011		24,734		160,733		25,672
Commercial mortgage-backed securities		129,450		2,590		73,130		12,757		202,580		15,347
U.S. government and agencies		4,004		11						4,004		11
State and political subdivisions		24,191		2,532		18,688		5,866		42,879		8,398
Other foreign government, supranational and		,		_,		,		-,		,		0,020
foreign government-sponsored enterprises		79,976		465		33,620		1.449		113,596		1,914
		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				,-		, .		- /		<i>,</i> -
Total investment grade securities		741,309		19,814		580,068		92,949		1,321,377		112,763
Non-investment grade securities:												
Corporate securities		135,253		4,001		49,063		7,279		184,316		11,280
Residential mortgage-backed securities		2,025		178		9,858		782		11,883		960
Asset-backed securities		7		18		19,374		15,621		19,381		15,639
Commercial mortgage-backed securities		12,483		1,218		73,062		51,340		85,545		52,558
Other foreign government, supranational and												
foreign government-sponsored enterprises		11,779		625						11,779		625
Total non-investment grade securities		161,547		6.040		151,357		75,022		312,904		81,062
Total non-investment grade securities		101,547		0,040		131,337		73,022		312,704		01,002
	_		_		_		_		_		_	
Total fixed maturity securities	\$	902,856	\$	25,854	\$	731,425	\$	167,971	\$	1,634,281	\$	193,825
	ф	1.7740	ф	245	ф	17.000	Φ.	2.226	ф	10.022	ф	2.467
Non-redeemable preferred stock	\$	1,743	\$	245	\$	17,280	\$	2,220	\$	19,023	\$	2,465
Other equity securities						309		9		309		9
Total equity securities	\$	1,743	\$	245	\$	17,589	\$	2,229	\$	19,332	\$	2,474

December 31, 2011:	Less than		hs Gross	12 months	_	ter Fross		To	otal	Gross
December 31, 2011.	Estimated Fair Value	Uni	ealized osses	 stimated ir Value	Uni	realized osses	_	Estimated Fair Value	Uı	nrealized Losses
Investment grade securities:										
Corporate securities	\$ 790,758	\$	40,180	\$ 286,244	\$	63,117	\$	1,077,002	\$	103,297
Canadian and Canadian provincial										
governments	3,094		29					3,094		29
Residential mortgage-backed securities	128,622		3,549	58,388		10,382		187,010		13,931
Asset-backed securities	101,263		3,592	93,910		29,036		195,173		32,628
Commercial mortgage-backed securities	109,455		3,538	58,979		22,001		168,434		25,539
U.S. government and agencies	1,764		61					1,764		61
State and political subdivisions	21,045		1,845	12,273		1,268		33,318		3,113
Other foreign government, supranational and										
foreign government-sponsored enterprises	148,416		1,085	16,588		2,491		165,004		3,576
Total investment grade securities	1,304,417		53,879	526,382		128,295		1,830,799		182,174
Non-investment grade securities:										
Corporate securities	212,795		10,852	47,310		11,222		260,105		22,074
Residential mortgage-backed securities	23,199		712	10,459		1,781		33,658		2,493

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Asset-backed securities	2,363	940	21,275	20,107	23,638	21,047
Commercial mortgage-backed securities	34,918	7,220	62,357	46,730	97,275	53,950
State and political subdivisions	4,000	228			4,000	228
Total non-investment grade securities	277,275	19,952	141,401	79,840	418,676	99,792
Total fixed maturity securities	\$ 1,581,692	\$ 73,831	\$ 667,783	\$ 208,135	\$ 2,249,475	\$ 281,966
Non-redeemable preferred stock	\$ 19,516	\$ 4,478	\$ 15,694	\$ 4,504	\$ 35,210	\$ 8,982
Other equity securities	1,662	602	5,905	936	7,567	1,538
Total equity securities	\$ 21,178	\$ 5,080	\$ 21,599	\$ 5,440	\$ 42,777	\$ 10,520

As of June 30, 2012, the Company does not intend to sell these fixed maturity securities and does not believe it is more likely than not that it will be required to sell these fixed maturity securities before the recovery of the fair value up to the current amortized cost of the investment, which may be maturity. However, unforeseen facts and circumstances may cause the Company to sell fixed maturity securities in the ordinary course of managing its portfolio to meet certain diversification, credit quality, asset-liability management and liquidity guidelines.

As of June 30, 2012, the Company has the ability and intent to hold the equity securities until the recovery of the fair value up to the current cost of the investment. However, unforeseen facts and circumstances may cause the Company to sell equity securities in the ordinary course of managing its portfolio to meet certain diversification, credit quality and liquidity guidelines.

Unrealized losses on non-investment grade securities are principally related to asset-backed securities, residential mortgage-backed securities and commercial mortgage-backed securities and were the result of wider credit spreads resulting from higher risk premiums since the time of initial purchase, largely due to macroeconomic conditions and credit market deterioration, including the impact of lower real estate valuations. As of June 30, 2012 and December 31, 2011, approximately \$67.7 million and \$68.6 million, respectively, of gross unrealized losses greater than 12 months was associated with non-investment grade asset and mortgage-backed securities. This class of securities was evaluated based on actual and projected collateral losses relative to the securities—positions in the respective securitization trusts and security specific expectations of cash flows. This evaluation also takes into consideration credit enhancement, measured in terms of (i) subordination from other classes of securities in the trust that are contractually obligated to absorb losses before the class of security the Company owns, and (ii) the expected impact of other structural features embedded in the securitization trust beneficial to the class of securities the Company owns, such as overcollateralization and excess spread.

#### Mortgage Loans on Real Estate

Mortgage loans represented approximately 3.6% and 3.8% of the Company s cash and invested assets as of June 30, 2012 and December 31, 2011, respectively. The Company makes mortgage loans on income producing properties, such as apartments, retail and office buildings, light warehouses and light industrial facilities. Loan-to-value ratios at the time of loan approval are 75% or less.

Information regarding the Company s credit quality indicators for its recorded investment in mortgage loans, gross of valuation allowances, as of June 30, 2012 and December 31, 2011 is as follows (dollars in thousands):

Internal credit risk grade:	Jun	ne 30, 2012	Dece	mber 31, 2011
High investment grade	\$	306,845	\$	252,333
Investment grade		656,968		526,608
Average		92,668		105,177
Watch list		95,727		91,037
In or near default		15,852		28,369
Total	\$	1,168,060	\$	1,003,524

The age analysis of the Company s past due recorded investment in mortgage loans, gross of valuation allowances, as of June 30, 2012 and December 31, 2011 is as follows (dollars in thousands):

	Jui	ne 30, 2012	Dece	mber 31, 2011
31-60 days past due	\$	18,211	\$	21,800
61-90 days past due		3,610		
Greater than 90 days		14,367		20,316
Total past due		36,188		42,116
Current		1,131,872		961,408
Total	\$	1,168,060	\$	1,003,524

The following table presents the recorded investment in mortgage loans, by method of evaluation of credit loss, and the related valuation allowances, by type of credit loss, at (dollars in thousands):

June 30, 2012 December 31, 2011

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Mortgage loans:		
Evaluated individually for credit losses	\$ 47,808	\$ 60,904
Evaluated collectively for credit losses	1,120,252	942,620
Mortgage loans, gross of valuation allowances	1,168,060	1,003,524
Valuation allowances:		
Specific for credit losses	6,959	8,188
Non-specifically identified credit losses	4,052	3,605
Total valuation allowances	11,011	11,793
Mortgage loans, net of valuation allowances	\$ 1,157,049	\$ 991,731

Information regarding the Company s loan valuation allowances for mortgage loans for the three months ended June 30, 2012 and 2011 is as follows (dollars in thousands):

	Ί	Three Months	Ended J	June 30,	Six Months E	nded J	June 30,
		2012		2011	2012		2011
Balance, beginning of period	\$	14,650	\$	5,664	\$ 11,793	\$	6,239
Charge-offs		(1,876)		(1,157)	(4,069)		(1,157)
Provision (release)		(1,763)		3,185	3,287		2,610
Balance, end of period	\$	11,011	\$	7,692	\$ 11,011	\$	7,692

Information regarding the portion of the Company s mortgage loans that were impaired as of June 30, 2012 and December 31, 2011 is as follows (dollars in thousands):

	Unpaid			
	Principal Balance	Recorded Investment	Related Allowance	Carrying Value
June 30, 2012:				
Impaired mortgage loans with no valuation allowance recorded	\$ 10,066	\$ 9,523	\$ 	\$ 9,523
Impaired mortgage loans with valuation allowance recorded	38,424	38,285	6,959	31,326
Total impaired mortgage loans	\$ 48,490	\$ 47,808	\$ 6,959	\$ 40,849
December 31, 2011:				
Impaired mortgage loans with no valuation allowance recorded	\$ 32,088	\$ 31,496	\$ 	\$ 31,496
Impaired mortgage loans with valuation allowance recorded	29,724	29,408	8,188	21,220
Total impaired mortgage loans	\$ 61,812	\$ 60,904	\$ 8,188	\$ 52,716

The Company s average investment in impaired mortgage loans and the related interest income are reflected in the table below for the periods indicated (dollars in thousands):

	Three Month							
	June 30, 2012				June 3	0, 2011		
	A	Average		Interest	A	verage		Interest
	Inv	estment(1)		Income	Inve	estment(1)		Income
Impaired mortgage loans with no valuation allowance recorded	\$	10,585	\$	28	\$	12,720	\$	51
Impaired mortgage loans with valuation allowance recorded		41,747		410		23,908		209
Total	\$	52,332	\$	438	\$	36,628	\$	260
				Six Mon	ths Ended	l		
	June 30, 2012			June 30, 2012 June 3			0, 2011	
	A	Average Interest Average		Interest A		verage		Interest
	Inv	estment(1)		Income	Inve	estment(1)		Income

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17,555 \$

Impaired mortgage loans with no valuation allowance recorded

197 \$

14,114 \$

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Impaired mortgage loans with valuation allowance recorded	37,634	718	22,187	453
Total	\$ 55,189 \$	915 \$	36,301 \$	546

(1) Average recorded investment represents the average loan balances as of the beginning of period and all subsequent quarterly end of period balances. The Company did not acquire any impaired mortgage loans during the six months ended June 30, 2012 and 2011. The Company had \$14.4 million and \$20.3 million of mortgage loans, gross of valuation allowances, that were on nonaccrual status at June 30, 2012 and December 31, 2011, respectively.

#### Investment Receivable

During the second quarter of 2012, the Company added a large fixed deferred annuity reinsurance transaction in its U.S. Asset Intensive sub-segment. This transaction increased the Company's invested asset base by approximately \$5.4 billion which is reflected on the condensed consolidated balance sheet as an investment receivable. The transaction is considered a non-cash transaction in the condensed consolidated statement of cash flows. Investment receivable represented approximately 16.7% of the Company's cash and invested assets as of June 30, 2012 which represents cash, cash equivalents and invested assets, valued as of the effective date of the transaction, and the related accrued investment income expected to be received. The Company recorded these assets as a receivable since they were not received until July 31, 2012 and August 3, 2012, see Note 13 Subsequent Event for more information.

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#### Other Invested Assets

Other invested assets include equity securities, limited partnership interests, structured loans and derivative contracts. Other invested assets represented approximately 2.9% and 3.9% of the Company s cash and invested assets as of June 30, 2012 and December 31, 2011, respectively. Carrying values of these assets as of June 30, 2012 and December 31, 2011 are as follows (dollars in thousands):

	June 30, 2012	De	ecember 31, 2011
Equity securities	\$ 79,197	\$	113,900
Limited partnerships and joint ventures	300,385		251,315
Structured loans	238,367		281,022
Derivatives	250,460		257,050
Other	72,196		109,254
Total other invested assets	\$ 940,605	\$	1.012.541

## 5. Derivative Instruments

The following table presents the notional amounts and fair value of derivative instruments as of June 30, 2012 and December 31, 2011 (dollars in thousands):

		Notional Amount	June 30, 2012 Carrying Value/Fair Value Assets Liabilities				December 31, 2011  Notional Carrying Value/Fair Value  Amount Assets Liabilitie					
Derivatives not designated as												
hedging instruments: Interest rate swaps <sup>(1)</sup>	\$	2,875,588	\$	344,157	\$	188,142	\$	2,748,317	\$	184,842	\$	18,702
Financial futures <sup>(1)</sup>	Ф	245.481	Ф	344,137	ф	100,142	ф	277,814	ф	104,042	Ф	16,702
Foreign currency forwards <sup>(1)</sup>		44,400		3,275				24,400		4,560		
Consumer price index swaps <sup>(1)</sup>		101,455		388				101,069		766		
Credit default swaps <sup>(1)</sup>		644,500		990		7,812		649,500		1,313		10,949
Equity options <sup>(1)</sup>		710,461		94,300		7,012		510,073		90,106		10,949
Synthetic guaranteed investment		/10,401		94,300				310,073		90,100		
contracts ( GICs <sup>(1)</sup> )		1,003,914										
Embedded derivatives in:												
Modified coinsurance or funds												
withheld arrangements(2)						375,337						361,456
Indexed annuity products <sup>(3)</sup>				4,416		733,655				4,945		751,523
Variable annuity products <sup>(3)</sup>						205,272						276,718
• •												
Total non-hedging derivatives		5,625,799		447,526		1,510,218		4,311,173		286,532		1,419,348
Derivatives designated as hedging instruments:												
Interest rate swaps <sup>(1)</sup>		56,465		1,044		325		56,250		133		960
Foreign currency swaps <sup>(1)</sup>		646,653		236		23,390		621,578		286		23,996
Total hedging derivatives		703,118		1,280		23,715		677,828		419		24,956
Total derivatives	\$	6,328,917	\$	448,806	\$	1,533,933	\$	4,989,001	\$	286,951	\$	1,444,304

- (1) Carried on the Company s condensed consolidated balance sheets in other invested assets or other liabilities, at fair value.
- (2) Embedded liability is included on the condensed consolidated balance sheets with the host contract in funds withheld at interest, at fair value.
- (3) Embedded liability is included on the condensed consolidated balance sheets with the host contract in interest-sensitive contract liabilities, at fair value. Embedded asset is included on the condensed consolidated balance sheets in reinsurance ceded receivables.

#### **Accounting for Derivative Instruments and Hedging Activities**

The Company does not enter into derivative instruments for speculative purposes. As discussed below under Non-qualifying Derivatives and Derivatives for Purposes Other Than Hedging, the Company uses various derivative instruments for risk management purposes that either do not qualify or have not been qualified for hedge accounting treatment, including derivatives used to economically hedge changes in the fair value of liabilities associated with the reinsurance of variable annuities with guaranteed living benefits. As of June 30, 2012 and December 31, 2011, the Company held interest rate swaps that were designated and qualified as cash flow hedges of interest rate risk. As of June 30, 2012 and December 31, 2011, the Company held foreign currency swaps that were designated and qualified as fair value hedges of a portion of its net investment in its foreign operations. As of June 30, 2012 and December 31, 2011, the Company also had derivative instruments that were not designated as hedging instruments. See Note 2 Summary of Significant Accounting Policies of the Company s DAC Current Report for a detailed discussion of the accounting treatment for derivative instruments, including embedded derivatives. Derivative instruments are carried at fair value and generally require an insignificant amount of cash at inception of the contracts.

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#### Fair Value Hedges

During the fourth quarter of 2011 the Company removed the fair value hedge designation for its interest rate swaps. However, prior to the fourth quarter of 2011 the Company designated and accounted for certain interest rate swaps that convert fixed rate investments to floating rate investments as fair value hedges when they meet the requirements of the general accounting principles for *Derivatives and Hedging*. The gain or loss on the hedged item attributable to the hedged benchmark interest rate and the offsetting gain or loss on the related interest rate swaps for the three and six months ended June 30, 2011 were (dollars in thousands):

T. CRIVI			s (Losses)	Recog	(Losses)	Recog	ctiveness gnized in
Type of Fair Value		Reco	gnized for	He	edged	investm	ent Related
Hedge	Hedged Item	Derivatives		Items		Gains (Losses)	
For the three months ended June 30, 2011:							
Interest rate swaps	Fixed rate fixed maturities	\$	(489)	\$	694	\$	205
For the six months ended June 30, 2011:							
Interest rate swaps	Fixed rate fixed maturities	\$	(266)	\$	596	\$	330

A regression analysis was used, both at the inception of the hedge and on an ongoing basis, to determine whether each derivative used in a hedge transaction is highly effective in offsetting changes in the hedged item. All components of each derivative s gain or loss were included in the assessment of hedge effectiveness.

#### **Cash Flow Hedges**

The Company designates and accounts for certain interest rate swaps, in which the cash flows are denominated in different currencies, commonly referred to as cross-currency swaps, as cash flow hedges when they meet the requirements of the general accounting principles for *Derivatives and Hedging*.

The following table presents the components of AOCI, before income tax, and the condensed consolidated income statement classification where the gain or loss is recognized related to cash flow hedges for the three months ended June 30, 2012 (dollars in thousands):

	 nonths ended 30, 2012	 Six months ended June 30, 2012		
Accumulated other comprehensive income (loss), balance beginning of period	\$ (862)	\$ (828)		
Gains (losses) deferred in other comprehensive income (loss) on the effective portion of cash flow				
hedges	464	787		
Amounts reclassified to investment related gains (losses), net				
Amounts reclassified to investment income	(321)	(678)		
Accumulated other comprehensive income (loss), balance end of period	\$ (719)	\$ (719)		

As of June 30, 2012, the before-tax deferred net gains on derivative instruments recorded in AOCI that are expected to be reclassified to earnings during the next twelve months are \$0.9 million. This expectation is based on the anticipated interest payments on hedged investments in fixed maturity securities that will occur over the next twelve months, at which time the Company will recognize the deferred net gains (losses) as an adjustment to investment income over the term of the investment cash flows. There were no hedged forecasted transactions, other than the receipt or payment of variable interest payments on existing financial instruments, for the three and six months ended June 30, 2012. The Company had no derivative instruments that were designated and qualified as cash flow hedges for the three and six months ended June 30, 2011.

The following table presents the effects of derivatives in cash flow hedging relationships on the condensed consolidated statements of income and AOCI for the three and six months ended June 30, 2012 (dollars in thousands):

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	Amo	ount of								
Derivatives in Cash Flow	G	ains								
Hedging Relationships	(Losses) Deferred in Amount and Location of Gains (Losses) Amount and Location of Gains (Loss AOCI on DerivativesReclassified from AOCI into Income (Losse) on Derivatives (Ineffective Portion and									Derivatives
	(Effective Portion) (Effective Portion)				)	fr		nts Excluded ctiveness Test	ing)	
		Ir	ivestme	nt Relate	ed	I	nvestme	nt Relate	ed	
			Ga	nins			G	ains		
			(Lo	sses)	Investme	nt Income	(Lo	sses)	Investme	nt Income
For the three months ended June 30, 2012:										
Interest rate swaps	\$	464	\$		\$	321	\$	27	\$	
For the six months ended June 30, 2012:										
Interest rate swaps	\$	787	\$		\$	678	\$	3	\$	

**Hedges of Net Investments in Foreign Operations** 

The Company uses foreign currency swaps to hedge a portion of its net investment in certain foreign operations against adverse movements in exchange rates. The following table illustrates the Company s net investments in foreign operations (NIFO) hedges for the three and six months ended June 30, 2012 and 2011 (dollars in thousands):

	Derivative Gains (Losses) Deferred in AOCI								
	For the thr	ee mon	For the six	month	onths ended				
Type of NIFO Hedge (1) (2)	2012		2011	2012		2011			
Foreign currency swaps	\$ 6,642	\$	(9,916)	\$ (4,003)	\$	(25,020)			

<sup>(1)</sup> There were no sales or substantial liquidations of net investments in foreign operations that would have required the reclassification of gains or losses from accumulated other comprehensive income (loss) into investment income during the periods presented.

The cumulative foreign currency translation gain (loss) recorded in AOCI related to these hedges was \$0.1 million and \$4.1 million at June 30, 2012 and December 31, 2011, respectively. If a foreign operation was sold or substantially liquidated, the amounts in AOCI would be reclassified to the condensed consolidated statements of income. A pro rata portion would be reclassified upon partial sale of a foreign operation.

#### Non-qualifying Derivatives and Derivatives for Purposes Other Than Hedging

The Company uses various other derivative instruments for risk management purposes that either do not qualify or have not been qualified for hedge accounting treatment, including derivatives used to economically hedge changes in the fair value of liabilities associated with the reinsurance of variable annuities with guaranteed living benefits. The gain or loss related to the change in fair value for these derivative instruments is recognized in investment related gains (losses), in the condensed consolidated statements of income, except where otherwise noted. For the three months ended June 30, 2012 and 2011, the Company recognized investment related gains (losses) of \$82.1 million and \$28.5 million, respectively, and \$(11.3) million and \$2.6 million for the six months ended June 30, 2012 and 2011, respectively, related to derivatives (not including embedded derivatives) that do not qualify or have not been qualified for hedge accounting.

#### Interest Rate Swaps

Interest rate swaps are used by the Company primarily to reduce market risks from changes in interest rates and to alter interest rate exposure arising from mismatches between assets and liabilities (duration mismatches). With an interest rate swap, the Company agrees with another party to exchange, at specified intervals, the difference between two rates, which can be either fixed-rate or floating-rate interest amounts, tied to an agreed-upon notional principal amount. These transactions are executed pursuant to master agreements that provide for a single net payment or individual gross payments at each due date.

<sup>(2)</sup> There was no ineffectiveness recognized for the Company s hedges of net investments in foreign operations.

#### Financial Futures

Exchange-traded equity futures are used primarily to economically hedge liabilities embedded in certain variable annuity products. With exchange-traded equity futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by the relevant stock indices, and to post variation margin on a daily basis in an amount equal to the difference between the daily estimated fair values of those contracts. The Company enters into exchange-traded equity futures with regulated futures commission merchants that are members of the exchange.

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#### **Equity Options**

Equity index options are used by the Company primarily to hedge minimum guarantees embedded in certain variable annuity products. To hedge against adverse changes in equity indices volatility, the Company buys put options. The contracts are net settled in cash based on differentials in the indices at the time of exercise and the strike price.

#### Consumer Price Index Swaps

Consumer price index ( CPI ) swaps are used by the Company primarily to economically hedge liabilities embedded in certain insurance products where value is directly affected by changes in a designated benchmark consumer price index. With a CPI swap transaction, the Company agrees with another party to exchange the actual amount of inflation realized over a specified period of time for a fixed amount of inflation determined at inception. These transactions are executed pursuant to master agreements that provide for a single net payment or individual gross payments to be made by the counterparty at each due date. Most of these swaps will require a single payment to be made by one counterparty at the maturity date of the swap.

#### Foreign Currency Swaps

Foreign currency swaps are used by the Company to reduce the risk from fluctuations in foreign currency exchange rates associated with its assets and liabilities denominated in foreign currencies. With a foreign currency swap transaction, the Company agrees with another party to exchange, at specified intervals, the difference between one currency and another at a forward exchange rate calculated by reference to an agreed upon principal amount. The principal amount of each currency is exchanged at the inception and termination of the currency swap by each party. The Company may also use foreign currency swaps to economically hedge the foreign currency risk associated with certain of its net investments in foreign operations.

#### Foreign Currency Forwards

Foreign currency forwards are used by the Company to reduce the risk from fluctuations in foreign currency exchange rates associated with its assets and liabilities denominated in foreign currencies. With a foreign currency forward transaction, the Company agrees with another party to deliver a specified amount of an identified currency at a specified future date. The price is agreed upon at the time of the contract and payment for such a contract is made in a different currency at the specified future date.

#### Credit Default Swaps

The Company sells protection under single name credit default swaps and credit default swap index tranches to diversify its credit risk exposure in certain portfolios and, in combination with purchasing securities, to replicate characteristics of similar investments based on the credit quality and term of the credit default swap. Credit default triggers for indexed reference entities and single name reference entities are defined in the contracts. The Company s maximum exposure to credit loss equals the notional value for credit default swaps. In the event of default for credit default swaps, the Company is typically required to pay the protection holder the full notional value less a recovery rate determined at auction.

The Company s maximum amount at risk on credit default swaps, assuming the value of the underlying referenced securities is zero, was \$619.0 million and \$614.0 million at June 30, 2012 and December 31, 2011, respectively.

The Company also purchases credit default swaps to reduce its risk against a drop in bond prices due to credit concerns of certain bond issuers. If a credit event, as defined by the contract, occurs, the Company is able to put the bond back to the counterparty at par.

#### Synthetic GICs

The Company sells fee-based synthetic GICs which include investment-only, stable value contracts, to retirement plans. The assets are owned by the trustees of such plans, who invest the assets under the terms of investment guidelines agreed to with the Company. The contracts contain a guarantee of a minimum rate of return on participant balances supported by the underlying assets, and a guarantee of liquidity to meet certain participant-initiated plan cash flow requirements. These contracts are accounted for as derivatives, recorded at fair value and classified as interest rate derivatives.

Embedded Derivatives

The Company has certain embedded derivatives which are required to be separated from their host contracts and reported as derivatives. Host contracts include reinsurance treaties structured on a modified coinsurance (modoo) or funds withheld basis. Changes in fair values of embedded derivatives on modoo or funds withheld treaties are net of an increase (decrease) in investment related gains, net of \$6.3 million and \$(0.4) million for the three months and \$(57.2) million and \$(24.3) million for the six months ended June 30, 2012 and 2011, respectively, associated with the Company s own credit risk. Changes in fair values of embedded derivatives on variable annuity contracts are net of an increase in investment related gains (losses), net of \$14.6 million and \$51.6 million for the three and six months ended June 30, 2012, respectively,

associated with the Company s own credit risk. Additionally, the Company reinsures equity-indexed annuity and variable annuity contracts with benefits that are considered embedded derivatives, including guaranteed minimum withdrawal benefits, guaranteed minimum accumulation benefits, and guaranteed minimum income benefits. The related gains (losses) and the effect on net income after amortization of deferred acquisition costs ( DAC ) and income taxes for the three months ended June 30, 2012 and 2011 are reflected in the following table (dollars in thousands):

	Three months ended June 30,					Six months ended June 30,			
	2012 20			2011		2012		2011	
Embedded derivatives in modco or funds withheld arrangements included in investment related gains	\$	(4,453)	\$	10,525	\$	(13,881)	\$	101,060	
After the associated amortization of DAC and taxes, the related amounts included in net income		(2,598)		3,788		(665)		22,971	
Embedded derivatives in variable annuity contracts included in investment related									
gains		(74,929)		(25,860)		71,446		6,794	
After the associated amortization of DAC and taxes, the related amounts included in net income		(16,175)		(7,414)		(1,093)		1,387	
Amounts related to embedded derivatives in equity-indexed annuities included in									
benefits and expenses		27,138		(32,077)		7,399		(73,348)	
After the associated amortization of DAC and taxes, the related amounts included in net income  Non-hedging Derivatives		15,378		(13,192)		29,248		(49,842)	

A summary of the effect of non-hedging derivatives, including embedded derivatives, on the Company s income statement for the three and six months ended June 30, 2012 and 2011 is as follows (dollars in thousands):

		Gain	(Loss) for the Jun	Three M	onths Ended
Type of Non-hedging Derivative	Income Statement Location of Gain (Loss)		2012		2011
Interest rate swaps	Investment related gains (losses), net	\$	73,342	\$	25,343
Financial futures	Investment related gains (losses), net		11,074		(2,873)
Foreign currency forwards	Investment related gains (losses), net		516		595
CPI swaps	Investment related gains (losses), net		(1,431)		503
Credit default swaps	Investment related gains (losses), net		(4,795)		988
Equity options	Investment related gains (losses), net		3,367		3,919
Embedded derivatives in:					
Modified coinsurance or funds withheld arrangements	Investment related gains (losses), net		(4,453)		10,525
Indexed annuity products	Policy acquisition costs and other insurance				
	expenses		859		4,026
Indexed annuity products	Interest credited		26,279		(36,101)
Variable annuity products	Investment related gains (losses), net		(74,929)		(25,860)
Total non-hedging derivatives		\$	29,829	\$	(18,935)
			G	lain	
		(	Loss) for the S Jun	ix Month e 30,	ns Ended
Type of Non-hedging Derivative	Income Statement Location of Gain (Loss)		2012		2011
Interest rate swaps	Investment related gains (losses), net	\$	25,990	\$	14,613
Financial futures	Investment related gains (losses), net		(6,335)		(14,296)
Foreign currency forwards	Investment related gains (losses), net		(1,093)		(260)
CPI swaps	Investment related gains (losses), net		(2,233)		1,315
Credit default swaps	Investment related gains (losses), net		7,019		1,880
Equity options	Investment related gains (losses), net		(34,616)		(650)
Embedded derivatives in:					

Modified coinsurance or funds withheld arrangements		(13,881)	101,060
Indexed annuity products	Policy acquisition costs and other insurance		
	expenses	(139)	12,119
Indexed annuity products	Interest credited	7,538	(85,466)
Variable annuity products	Investment related gains (losses), net	71,446	6,794
Total non-hedging derivatives		\$ 53,696	\$ 37,109

## Credit Risk

The Company manages its credit risk related to over-the-counter derivatives by entering into transactions with creditworthy counterparties, maintaining collateral arrangements and through the use of master agreements that provide for a single net payment to be made by one counterparty to another at each due date and upon termination. As exchange-traded futures are affected through regulated exchanges, and positions are marked to market on a daily basis, the Company has minimal exposure to credit-related losses in the event of nonperformance by counterparties.

The Company enters into various collateral arrangements, which require both the posting and accepting of collateral in connection with its derivative instruments. Collateral agreements contain attachment thresholds that may vary depending on the posting party s ratings. Additionally, a decline in the Company s or the counterparty s credit ratings to specified levels could result in potential settlement of the derivative positions under the Company s agreements with its counterparties. The Company also has exchange-traded futures, which require the maintenance of a margin account.

The Company s credit exposure related to derivative contracts is generally limited to the fair value at the reporting date plus or minus any collateral posted or held by the Company. Information regarding the Company s credit exposure related to its over-the-counter derivative contracts and margin account for exchange-traded futures at June 30, 2012 and December 31, 2011 are reflected in the following table (dollars in thousands):

	June 30, 2012		ember 31, 2011
Estimated fair value of derivatives in net asset position	\$ 224,721	\$	227,399
Securities pledged to counterparties as collateral <sup>(1)</sup>	22,654		27,052
Cash pledged from counterparties as collateral <sup>(2)</sup>	(226,384)		(241,480)
Securities pledged from counterparties as collateral <sup>(3)</sup>	(31,404)		(997)
Net credit exposure	\$ (10,413)	\$	11,974
Margin account related to exchange-traded futures <sup>(2)</sup>	\$ 9,564	\$	18,153

- (1) Consists of U.S. Treasury securities, included in other invested assets.
- (2) Included in cash and cash equivalents.
- (3) Consists of U.S. Treasury securities.

### 6. Fair Value of Assets and Liabilities

Fair Value Measurement

General accounting principles for *Fair Value Measurements and Disclosures* define fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. These principles also establish a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value and describes three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities. The Company s Level 1 assets and liabilities include investment securities that are traded in exchange markets.

Level 2 Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or market standard valuation techniques and assumptions with significant inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Such observable inputs include benchmarking prices for similar assets in active, liquid markets, quoted prices in markets that are not active and observable yields and spreads in the market. The Company s Level 2 assets and liabilities include investment securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose values are determined using market standard valuation techniques. This category primarily includes corporate securities, Canadian and Canadian provincial government securities, and residential and commercial mortgage-backed securities, among others. Level 2 valuations are generally obtained from third party pricing services for identical or comparable assets or liabilities or through the use of valuation methodologies using observable market inputs. Prices from services are validated through analytical reviews and assessment of current market activity.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the related assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using market standard valuation techniques described above. When observable inputs are not available, the market standard techniques for determining the estimated fair value of certain securities that trade infrequently, and therefore have little transparency, rely on inputs that are significant to the estimated fair value and that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation and cannot be supported by reference to market activity. Even though unobservable, management believes these inputs are based on assumptions deemed appropriate given the circumstances and consistent with what other market participants would use when pricing similar assets and liabilities. For the Company s invested assets, this category generally includes corporate securities (primarily private placements), asset-backed securities (including those with exposure to subprime mortgages), and to a lesser extent, certain residential and commercial mortgage-backed securities, among others.

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Prices are determined using valuation methodologies such as discounted cash flow models and other similar techniques. Non-binding broker quotes, which are utilized when pricing service information is not available, are reviewed for reasonableness based on the Company s understanding of the market, and are generally considered Level 3. Under certain circumstances, based on its observations of transactions in active markets, the Company may conclude the prices received from independent third party pricing services or brokers are not reasonable or reflective of market activity. In those instances, the Company would apply internally developed valuation techniques to the related assets or liabilities. Additionally, the Company s embedded derivatives, all of which are associated with reinsurance treaties, are classified in Level 3 since their values include significant unobservable inputs.

When inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement is categorized is based on the lowest priority level input that is significant to the fair value measurement in its entirety. For example, a Level 3 fair value measurement may include inputs that are observable (Levels 1 and 2) and unobservable (Level 3). Therefore, gains and losses for such assets and liabilities categorized within Level 3 may include changes in fair value that are attributable to both observable inputs (Levels 1 and 2) and unobservable inputs (Level 3).

Assets and Liabilities by Hierarchy Level

Assets and liabilities measured at fair value on a recurring basis as of June 30, 2012 and December 31, 2011 are summarized below (dollars in thousands):

June 30, 2012:	Fair Value Measurements Using:						
	Total		Level 1		Level 2		Level 3
Assets:							
Fixed maturity securities available-for-sale:							
Corporate securities	\$ 8,401,909	\$	69,954	\$	7,337,941	\$	994,014
Canadian and Canadian provincial governments	3,929,374				3,929,374		
Residential mortgage-backed securities	1,078,562				1,028,971		49,591
Asset-backed securities	441,051				312,693		128,358
Commercial mortgage-backed securities	1,348,047				1,232,314		115,733
U.S. government and agencies securities	249,914		182,787		67,127		
State and political subdivision securities	229,776				215,290		14,486
Other foreign government supranational and foreign							
government-sponsored enterprises	1,565,559		222,591		1,342,968		
Total fixed maturity securities available-for-sale	17,244,192		475,332		15,466,678		1,302,182
Funds withheld at interest embedded derivatives	(375,337)						(375,337)
Cash equivalents	378,595		378,595				
Short-term investments	3,704		110		3,594		
Other invested assets:							
Non-redeemable preferred stock	75,970		62,131		13,839		
Other equity securities	3,227						3,227
Derivatives:							
Interest rate swaps	156,866				156,866		
Foreign currency forwards	3,275				3,275		
CPI swaps	388				388		
Credit default swaps	(4,369)				(4,369)		
Equity options	94,300				94,300		
Collateral	26,448		20,813		5,635		
Other	10,595		10,595				
Total other invested assets	366,700		93,539		269,934		3,227
Reinsurance ceded receivable embedded derivatives	4,416						4,416
Total	\$ 17,622,270	\$	947,576	\$	15,740,206	\$	934,488
Liabilities:							
Interest sensitive contract liabilities embedded derivatives	\$ 938,927	\$		\$		\$	938,927
Other liabilities:							
Derivatives:							

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Interest rate swaps	132	 132	
Credit default swaps	2,453	 2,453	
Foreign currency swaps	23,154	 23,154	
Total other liabilities	25,739	 25,739	
Total	\$ 964,666 \$	\$ 25,739 \$	938,927

December 31, 2011:	Fair Value Measu						ements Using:			
,		Total		Level 1		Level 2	0	Level 3		
Assets:										
Fixed maturity securities available-for-sale:										
Corporate securities	\$	7,461,106	\$	76,097	\$	6,410,840	\$	974,169		
Canadian and Canadian provincial governments		3,869,933				3,869,933				
Residential mortgage-backed securities		1,227,234				1,145,579		81,655		
Asset-backed securities		401,991				208,499		193,492		
Commercial mortgage-backed securities		1,242,219				1,126,243		115,976		
U.S. government and agencies securities		374,002		300,514		73,488				
State and political subdivision securities		205,386		12,894		182,119		10,373		
Other foreign government, supranational and foreign		,.		,		- , -		-,		
government-sponsored enterprises		1,419,079		223,440		1,195,639				
\$c		-,,		,		-,,				
Total fixed maturity securities available-for-sale		16,200,950		612.945		14,212,340		1,375,665		
Funds withheld at interest embedded derivatives		(361,456)						(361,456)		
Cash equivalents		504,522		504,522				(301,430)		
Short-term investments		46,671		37,155		9,516				
Other invested assets:		40,071		37,133		9,510				
Non-redeemable preferred stock		78,183		58,906		19,277				
•		35,717		5,308		18,920		11,489		
Other equity securities  Derivatives:		33,/1/		3,308		18,920		11,469		
		160 404				160 404				
Interest rate swaps		168,484				168,484				
Foreign currency forwards		4,560				4,560				
CPI swaps		766				766				
Credit default swaps		(4,003)				(4,003)				
Equity options		87,243				87,243				
Collateral		32,622		27,052		5,570				
Other		59,373		59,373						
Total other invested assets		462,945		150,639		300,817		11,489		
Reinsurance ceded receivable embedded derivatives		4,945						4,945		
		·								
Total	\$	16,858,577	\$	1,305,261	\$	14.522.673	\$	1.030.643		
Total	Ф	10,636,377	Ф	1,303,201	Ф	14,322,073	Ф	1,030,043		
Liabilities:										
Interest sensitive contract liabilities embedded derivatives	\$	1,028,241	\$		\$		\$	1,028,241		
Other liabilities:	Ψ	1,020,241	Ψ		Ψ		Ψ	1,020,241		
Derivatives:										
Interest rate swaps		3,171				3,171				
•		5,633				5,633				
Credit default swaps		(2,864)				(2,864)				
Equity options										
Foreign currency swaps		23,710				23,710				
Total other liabilities		29,650				29,650				
Total other manifeles		29,030		<del></del>		29,030				
Total	¢	1.057.901	¢		¢	20.650	¢	1 029 241		
Total	\$	1,057,891	\$		\$	29,650	\$	1,028,241		

The Company may utilize information from third parties, such as pricing services and brokers, to assist in determining the fair value for certain assets and liabilities; however, management is ultimately responsible for all fair values presented in the Company s financial statements. This includes responsibility for monitoring the fair value process, ensuring objective and reliable valuation practices and pricing of financial instruments, and approving changes to valuation methodologies and pricing sources. The selection of the valuation technique(s) to apply considers the definition of an exit price and the nature of the asset or liability being valued and significant expertise and judgment is required.

The Company performs initial and ongoing analysis and review of the various techniques utilized in determining fair value to ensure that the valuation approaches utilized are appropriate and consistently applied, and that the various assumptions are reasonable. The Company also performs ongoing analysis and review of the information and prices received from third parties to ensure that the prices represent a reasonable estimate of the fair value and to monitor controls around pricing, which includes quantitative and qualitative analysis and is overseen by the Company s investment and accounting personnel. Examples of procedures performed include, but are not limited to, review of pricing trends, comparing a sample of executed prices of securities sold to the fair value estimates, comparing fair value estimates to management s knowledge

of the current market, and ongoing confirmation that third party pricing services use, wherever possible, market-based parameters for valuation. In addition, the Company utilizes both internal and external cash flow models to analyze the reasonableness of fair values utilizing credit spread and other market assumptions, where appropriate. As a result of the analysis, if the Company determines there is a more appropriate fair value based upon the available market data, the price received from the third party is adjusted accordingly. The Company also determines if the inputs used in estimated fair values received from pricing services are observable by assessing whether these inputs can be corroborated by observable market data.

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The fair value of embedded derivative liabilities, including those calculated by third parties, are monitored through the use of attribution reports to quantify the effect of underlying sources of fair value change, including capital market inputs based on policyholder account values, interest rates and short-term and long-term implied volatilities, from period to period. Actuarial assumptions are based on experience studies performed internally in combination with available industry information and are reviewed on a periodic basis, at least annually.

For assets and liabilities reported at fair value, the Company utilizes when available, fair values based on quoted prices in active markets that are regularly and readily obtainable. Generally, these are very liquid investments and the valuation does not require management judgment. When quoted prices in active markets are not available, fair value is based on market valuation techniques, matrix pricing and the income approach. The use of different techniques, assumptions and inputs may have a material effect on the estimated fair values of the Company s securities holdings. For the quarters ended June 30, 2012 and 2011, the application of market standard valuation techniques applied to similar assets and liabilities has been consistent.

The methods and assumptions the Company uses to estimate the fair value of assets and liabilities measured at fair value on a recurring bases are summarized below.

Fixed Maturity Securities The fair values of the Company s public fixed maturity securities are generally based on prices obtained from independent pricing services. Prices from pricing services are sourced from multiple vendors, and a vendor hierarchy is maintained by asset type based on historical pricing experience and vendor expertise. The Company generally receives prices from multiple pricing services for each security, but ultimately uses the price from the pricing service highest in the vendor hierarchy based on the respective asset type. To validate reasonability, prices are periodically reviewed as explained above. Consistent with the fair value hierarchy described above, securities with validated quotes from pricing services are generally reflected within Level 2, as they are primarily based on observable pricing for similar assets and/or other market observable inputs. If the pricing information received from third party pricing services is not reflective of market activity or other inputs observable in the market, the Company may challenge the price through a formal process with the pricing service.

If the Company ultimately concludes that pricing information received from the independent pricing service is not reflective of market activity, non-binding broker quotes are used, if available. If the Company concludes the values from both pricing services and brokers are not reflective of market activity, it may override the information from the pricing service or broker with an internally developed valuation; however, this occurs infrequently. Internally developed valuations or non-binding broker quotes are also used to determine fair value in circumstances where vendor pricing is not available. These estimates may use significant unobservable inputs, which reflect the Company s assumptions about the inputs market participants would use in pricing the asset. Circumstances where observable market data are not available may include events such as market illiquidity and credit events related to the security. Pricing service overrides, internally developed valuations and non-binding broker quotes are generally based on significant unobservable inputs and are often reflected as Level 3 in the valuation hierarchy.

The inputs used in the valuation of corporate and government securities include, but are not limited to standard market observable inputs which are derived from, or corroborated by, market observable data including market yield curve, duration, call provisions, observable prices and spreads for similar publicly traded or privately traded issues that incorporate the credit quality and industry sector of the issuer. For structured securities, valuation is based primarily on matrix pricing or other similar techniques using standard market inputs including spreads for actively traded securities, spreads off benchmark yields, expected prepayment speeds and volumes, current and forecasted loss severity, rating, weighted average coupon, weighted average maturity, average delinquency rates, geographic region, debt-service coverage ratios and issuance-specific information including, but not limited to: collateral type, payment terms of the underlying assets, payment priority within the tranche, structure of the security, deal performance and vintage of loans.

When observable inputs are not available, the market standard valuation techniques for determining the estimated fair value of certain types of securities that trade infrequently, and therefore have little or no price transparency, rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from or corroborated by observable market data. These unobservable inputs can be based in large part on management judgment or estimation, and cannot be supported by reference to market activity. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and are believed to be consistent with what other market participants would use when pricing such securities.

The fair values of private placement securities are primarily determined using a discounted cash flow model. In certain cases these models primarily use observable inputs with a discount rate based upon the average of spread surveys collected from private market intermediaries who are active in both primary and secondary transactions, taking into account, among other factors, the credit quality and industry sector of the issuer and the reduced liquidity associated with private placements. Generally, these securities have been reflected within Level 2. For certain private fixed maturities, the discounted cash flow model may also incorporate significant unobservable inputs, which reflect the Company s own assumptions about the inputs market participants would use in pricing the security. To the extent management determines that such unobservable inputs are not significant to the price of a security, a Level 2 classification is made. Otherwise, a Level 3 classification is used.

Embedded Derivatives For embedded derivative liabilities associated with the underlying products in reinsurance treaties, primarily equity-indexed and variable annuity treaties, the Company utilizes a market standard technique, which includes an estimate of future equity option purchases and an adjustment for the Company s own credit risk. The variable annuity embedded derivative calculations are performed by third parties based on methodology and input assumptions provided by the Company. To validate the reasonability of the resulting fair value, the Company s internal actuaries perform reviews and analytical procedures on the results. The capital market inputs to the model, such as equity indexes, short-term equity volatility and interest rates, are generally observable. Long-term volatility inputs are a significant unobservable input. However, the valuation models also use inputs requiring certain actuarial assumptions such as future interest margins, policyholder behavior, including future equity participation rates, and explicit risk margins related to non-capital market inputs, that are generally not observable and may require use of significant management judgment.

The fair value of embedded derivatives associated with funds withheld reinsurance treaties is determined based upon a total return swap technique with reference to the fair value of the investments held by the ceding company that support the Company s funds withheld at interest asset with an adjustment for the Company s own credit risk. The fair value of the underlying assets is generally based on market observable inputs using industry standard valuation techniques. However, the valuation also requires certain significant inputs based on actuarial assumptions, which are generally not observable and accordingly, the valuation is considered Level 3 in the fair value hierarchy.

Company s Own Credit Risk The Company uses a structural default risk model to estimate its own credit risk. The input assumptions are a combination of externally derived and published values (default threshold and uncertainty), market inputs (interest rate, Company equity price per share, Company debt per share, Company equity price volatility) and insurance industry data (Loss Given Default), adjusted for market recoverability.

Cash Equivalents and Short-Term Investments Cash equivalents and short-term investments include money market instruments, commercial paper and other highly liquid debt instruments. Money market instruments are generally valued using unadjusted quoted prices in active markets that are accessible for identical assets and are primarily classified as Level 1. The fair value of certain other short-term investments, such as floating rate notes and bonds with original maturities less then twelve months, are based upon other market observable data and are typically classified as Level 2. Various time deposits carried as cash equivalents or short-term investments are not measured at estimated fair value and therefore are excluded from the tables presented.

Equity Securities Equity securities consist principally of preferred stock of publicly and privately traded companies. The fair values of most publicly traded equity securities are based on quoted market prices in active markets for identical assets and are classified within Level 1 in the fair value hierarchy. Estimated fair values for most privately traded equity securities are determined using valuation models that require a substantial level of judgment. In determining the fair value of certain privately traded equity securities the models may also use unobservable inputs, which reflect the Company s assumptions about the inputs market participants would use in pricing. The estimated fair value of certain private equity securities are based on net asset value calculations using fund statements. Most privately traded equity securities are classified within Level 3 because the fund statements are considered a significant unobservable input. The fair values of preferred equity securities are based on prices obtained from independent pricing services and these securities are generally classified within Level 2 in the fair value hierarchy.

Derivative Assets and Derivative Liabilities Valuation is based on unadjusted quoted prices in active markets that are readily and regularly available. Level 2 measurement includes all types of derivative instruments utilized by the Company. These derivatives are principally valued using an income approach. Valuations of interest rate contracts, non-option-based, are based on present value techniques, which utilize significant inputs that may include the swap yield curve, LIBOR basis curves, and repurchase rates. Valuations of foreign currency contracts, non-option-based, are based on present value techniques, which utilize significant inputs that may include the swap yield curve, LIBOR basis curves, currency spot rates, and cross currency basis curves. Valuations of credit contracts, non-option-based, are based on present value techniques, which utilize significant inputs that may include the swap yield curve, spot equity index levels, and dividend yield curves. Valuations of equity market contracts, option-based, are based on option pricing models, which utilize significant inputs that may include the swap yield curve, spot equity index levels, dividend yield curves, and equity volatility. The Company does not currently have derivatives included in Level 3 measurement.

### Level 3 Measurements and Transfers

As of June 30, 2012 and December 31, 2011, respectively, the Company classified approximately 7.6% and 8.5% of its fixed maturity securities in the Level 3 category. These securities primarily consist of private placement corporate securities with inactive trading markets. Additionally, the Company has included asset-backed securities with sub-prime exposure and mortgage-backed securities with below investment grade ratings in the Level 3 category due to market uncertainty associated with these securities and the Company s utilization of information from third parties for the valuation of these securities.

The significant unobservable inputs used in the fair value measurement of the Company s corporate, sovereign, government-backed and other political subdivision securities are probability of default, liquidity premium, subordination premium and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement. Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumptions used for the liquidity premium, subordination premium and loss severity.

The significant unobservable inputs used in the fair value measurement of the Company s asset and mortgage-backed securities are prepayment rates, probability of default, liquidity premium and loss severity in the event of default. Significant increases (decreases) in any of those inputs in isolation would result in a significantly lower (higher) fair value measurement. Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumption used for the liquidity premium and loss severity and a directionally opposite change in the assumption used for prepayment rates.

The actuarial assumptions used in the fair value of embedded derivatives which include assumptions related to lapses, withdrawals, and mortality, are based on experience studies performed by the Company in combination with available industry information and are reviewed on a periodic basis, at least annually. The significant unobservable inputs used in the fair value measurement of embedded derivatives are assumptions associated with policyholder experience and selected capital market assumptions for equity indexed and variable annuities. The selected capital market assumptions, which include long-term implied volatilities, are based on observable historical information. Changes in interest rates, equity indices, equity volatility, the Company s own credit risk, and actuarial assumptions regarding policyholder experience may result in significant fluctuations in the value of embedded derivatives.

Fair value measurements associated with funds withheld reinsurance treaties are generally not materially sensitive to changes in unobservable inputs associated with policyholder experience. The primary drivers of change in these fair values are related to movements of credit spreads, which are generally observable. Increases (decreases) in market credit spreads tend to decrease (increase) the fair value of embedded derivatives. Increases (decreases) in the own credit assumption tend to decrease (increase) the magnitude of the fair value of embedded derivatives.

Fair value measurements associated with variable annuity treaties are sensitive to both capital markets inputs and policyholder experience inputs. Increases (decreases) in lapse rates tend to decrease (increase) the value of the embedded derivatives associated with variable annuity treaties. Increases (decreases) in the long-term volatility assumption tend to increase (decrease) the fair value of embedded derivatives. Increases (decreases) in the own credit assumption tend to decrease (increase) the magnitude of the fair value of embedded derivatives.

The following table presents quantitative information about significant unobservable inputs used in Level 3 fair value measurements that are developed by the Company as of June 30, 2012 (dollars in thousands):

June 30, 2012:			Valuation	Unobservable	Range
	Fai	ir Value	Technique(s)	Input	(Weighted Average)
Assets:					
State and political subdivision securities	\$	14,486	Market comparable securities	Liquidity premium	1%
Corporate securities		11,614	Market comparable securities	Liquidity premium	1-2% (2%)
Private equity securities		516	Net asset value	Fund financial statements	Not Applicable
Funds withheld at interest- embedded derivatives		(375,337)	Total return swap	Mortality	0-100% (1%)
				Lapse	0-35% (4%)
				Withdrawal	0-5% (4%)
				Own Credit	0-1% (0%)
				Crediting rate	2-4% (3%)
Reinsurance ceded receivable- embedded derivatives		4.416	Discounted cash flow	Mortality	0-100% (8%)
Remsurance ceded receivable- embedded derivatives		4,410	Discounted cash flow		` /
				Lapse	14-16% (15%)

Liabilities:

Interest sensitive contract liabilities- embedded				
derivatives- indexed annuities	733,655	Discounted cash flow	Mortality	0-100% (1%)
			Lapse	0-35% (4%)
			Withdrawal	0-5% (4%)
			Option budget projection	2-4% (3%)
Tukunuk annikina annkan k 11-1-1141 annih 14-1-4				
Interest sensitive contract liabilities- embedded				
derivatives- variable annuities	205,272	Discounted cash flow	Mortality	0-100% (1%)
			Lapse	0-25% (5%)
			Withdrawal	0-7% (4%)
			Own Credit	0-1% (1%)
			Long term volatility	0.27% (16%)

The Company recognizes transfers of financial instruments into and out of levels within the fair value hierarchy at the beginning of the quarter in which the actual event or change in circumstances that caused the transfer occurs. Financial instruments transferred into Level 3 are due to a lack of observable market transactions and price information. Financial instruments are transferred out of Level 3 when circumstances change such that significant inputs can be corroborated with market observable data. This may be due to a significant increase in market activity for the financial instrument, a specific event, one or more significant input(s) becoming observable. Transfers out of Level 3 were primarily the result of the Company using observable pricing information or a third party pricing quotation that appropriately reflects the fair value of those financial instruments, without the need for adjustment based on the Company s own assumptions regarding the characteristics of a specific financial instrument or the current liquidity in the market. In addition, certain transfers out of Level 3 were also due to increased observations of market transactions and price information for those financial instruments.

Transfers from Level 1 to Level 2 are due to the lack of observable market data when pricing these securities, while transfers from Level 2 to Level 1 are due to an increase in the availability of market observable data in an active market. The following tables present the transfers between Level 1 and Level 2 during the three and six months ended June 30, 2012 and 2011 (dollars in thousands):

	Three months ended June 30,							
	2	012		2011				
	Transfers from Transfers from			Transfer	s from	Transfer	rs from	
	Level 1			Level 1				
	to	Level 2 to		to		Level 2 to		
	Level 2	Level 1		Leve	12	Leve	el 1	
Fixed maturity securities - available-for-sale:								
Corporate securities	\$ 2,996	\$		\$		\$		
U.S. government and agencies securities			11,152	23,0	)65			
State and political subdivision securities	12,794							
Other foreign government, supranational and foreign								
government-sponsored enterprises	1,059			3	371			
Total fixed maturity securities	16,849		11,152	23,4	136			
Other equity securities				2,2	290			
Total	\$ 16,849	\$	11,152	\$ 25,7	26	\$		

	Six months ended June 30,							
	2			2011				
	Transfers from Transfers from T		Transfe	ers from	Transfe	ers from		
	Level 1			Lev	el 1			
	to Level 2 to		t	to		Level 2 to		
	Level 2	I	evel 1	Level 2		Level 1		
Fixed maturity securities - available-for-sale:								
Corporate securities	\$ 2,996	\$	4	\$		\$		
U.S. government and agencies securities			11,152	23	,065			
State and political subdivision securities	12,794							

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Other foreign government, supranational and foreign government-sponsored enterprises	1,059		371	
Total fixed maturity securities	16,849	11,15	6 23,436	
Other equity securities			2,290	
Total	\$ 16,849	\$ 11,15	6 \$ 25,726	\$ 

The tables below provide a summary of the changes in fair value of Level 3 assets and liabilities for the three and six months ended June 30, 2012, as well as the portion of gains or losses included in income for the three and six months ended June 30, 2012 attributable to unrealized gains or losses related to those assets and liabilities still held at June 30, 2012 (dollars in thousands):

For the three months ended June 30, 2012:	Fixed maturity securities - available-for-sale										
			R	tesidential			C	ommercial	State		
			r	nortgage-			mortgage-			nd political	
	,	Corporate	_	backed	٨	sset-backed		backed	subdivision		
		securities		securities	A	securities	securities		securities		
Fair value, beginning of period	\$	977,671	\$	54,435	\$	146,362	\$	118,678	\$	5,239	
Total gains/losses (realized/unrealized)	-	,,,,,,	-	2 1,122	-	- 10,000	-	220,010	-	2,227	
Included in earnings, net:											
Investment income, net of related expenses		77		188		195		545		9	
Investment related gains (losses), net		(696)		(315)		164		393		(4)	
Claims & other policy benefits											
Interest credited											
Policy acquisition costs and other insurance											
Toney acquisition costs and other insurance											
expenses								(2.252)			
Included in other comprehensive income		10,341		(172)		1,782		(2,273)		827	
Purchases <sup>(1)</sup>		68,275		337		2,012					
Sales <sup>(1)</sup>		(17,876)		(8,219)		(7,902)		(1,552)			
Settlements <sup>(1)</sup>		(32,497)		(1,902)		(3,238)		(58)		(23)	
Transfers into Level 3				7,176						8,438	
Transfers out of Level 3		(11,281)		(1,937)		(11,017)					
Fair value, end of period	\$	994,014	\$	49,591	\$	128,358	\$	115,733	\$	14,486	
Unrealized gains and losses recorded in earnings for the											
period relating to those Level 3 assets and liabilities that											
were still held at the end of the period											
Included in earnings, net:											
Investment income, net of related expenses	\$	84	\$	148	\$	151	\$	545	\$	9	
Investment related gains (losses), net	Ψ	(380)	Ψ	(161)	Ψ		Ψ	5-5	Ψ		
Claims & other policy benefits		(500)		(101)							
Interest credited											
Policy acquisition costs and other insurance											
2 one, acquisition costs and other insurance											
expenses											

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For	the three	months e	nded Inn	a 30, 20	012 (cor	tinued):

For the time months clated June 30, 2012 (commuted).	a	nds withheld t interest- embedded	Other invested assets- other		Reinsurance ceded receivable- embedded		1	rest sensitive contract iabilities mbedded
	derivative		equity securities		derivative		derivative	
Fair value, beginning of period	\$	(370,884)	\$	11,827	\$	3,514	\$	(903,282)
Total gains/losses (realized/unrealized)								
Included in earnings, net:								
Investment income, net of related expenses								
Investment related gains (losses), net		(4,453)		1,098				(74,929)
Claims & other policy benefits								(1,721)
Interest credited								27,825
Policy acquisition costs and other insurance expenses						1,003		
Included in other comprehensive income				505				
Purchases <sup>(1)</sup>				108				(16,107)
Sales <sup>(1)</sup>				(3,788)				
Settlements <sup>(1)</sup>						(101)		29,287
Transfers into Level 3								
Transfers out of Level 3				(6,523)				
Fair value, end of period	\$	(375,337)	\$	3,227	\$	4,416	\$	(938,927)

Unrealized gains and losses recorded in earnings for the period

relating to those Level 3 assets and liabilities that were still held at  $\,$ 

he	end	of	the	period

Included in earnings, net:				
Investment income, net of related expenses	\$ 	\$ 	\$ 	\$ 
Investment related gains (losses), net	(4,452)	(183)		(76,737)
Claims & other policy benefits				(1,959)
Interest credited				(1,288)
Policy acquisition costs and other insurance expenses			1.143	

(1) The amount reported within purchases, sales and settlements is the purchase price (for purchases) and the sales/settlement proceeds (for sales and settlements) based upon the actual date purchased or sold/settled. Items purchased and sold/settled in the same period are excluded from the rollforward. The Company had no issuances during the period.

## For the six months ended June 30, 2012:

Fixed maturity	securities -	available-for-sale
----------------	--------------	--------------------

Interest consitive

			Residential		Commercial		State		
		mortgage-	mortgage-		and political				
	Corporate securities		backed securities		Asset-backed securities		backed securities		subdivision securities
Fair value, beginning of period	\$ 974,169	\$	81,655	\$	193,492	\$	115,976	\$	10,373
Total gains/losses (realized/unrealized)									
Included in earnings, net:									
Investment income, net of related expenses	107		298		444		1,133		4
Investment related gains (losses), net	(1,280)		(36)		(506)		(11,682)		(8)
Claims & other policy benefits									
Interest credited									
Policy acquisition costs and other insurance expenses									
Included in other comprehensive income	9,659		1,408		8,477		11,248		1,233
Purchases <sup>(1)</sup>	89,435		582		2,012				

Sales <sup>(1)</sup>	(27,285)	(16,224)	(7,902)	(1,552)	
Settlements <sup>(1)</sup>	(53,371)	(3,702)	(7,103)	(58)	(46)
Transfers into Level 3	17,445	7,176	1,080	10,846	8,438
Transfers out of Level 3	(14,865)	(21,566)	(61,636)	(10,178)	(5,508)
Fair value, end of period	\$ 994,014 \$	49,591 \$	128,358 \$	115,733 \$	14,486

Unrealized gains and losses recorded in earnings for the period relating to

those Level 3 assets and liabilities that were still held at the end of the  $\,$ 

Included in earnings, net:					
Investment income, net of related expenses	\$ 114	\$ 255	\$ 400	\$ 1,133 \$	4
Investment related gains (losses), net	(1,106)	(269)	(607)	(12,075)	
Claims & other policy benefits					
Interest credited					
Policy acquisition costs and other insurance expenses					

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For the six months ended June 30, 2012 (continued):	Funds withheld at interest - embedded derivatives		(	Other invested assets- other equity securities	ce	Reinsurance eded receivable- embedded derivative	Interest sensitive contract liabilities embedded derivative	
Fair value, beginning of period	\$	(361,456)	\$	11,489	\$	4,945	\$	(1,028,241)
Total gains/losses (realized/unrealized)								
Included in earnings, net:								
Investment income, net of related expenses								
Investment related gains (losses), net		(13,881)		1,098				71,446
Claims & other policy benefits								557
Interest credited								6,632
Policy acquisition costs and other insurance expenses						(325)		
Included in other comprehensive income				843				
Purchases <sup>(1)</sup>				108				(39,697)
Sales <sup>(1)</sup>				(3,788)				
Settlements <sup>(1)</sup>						(204)		50,376
Transfers into Level 3								
Transfers out of Level 3				(6,523)				
Fair value, end of period	\$	(375,337)	\$	3,227	\$	4,416	\$	(938,927)
Unrealized gains and losses recorded in earnings for the period relating to those Level 3 assets and liabilities that were still held at the end of the period				,		,		
Included in earnings, net:	ф		ф		ф		ф	
Investment income, net of related expenses	\$	(12.001)	\$	(102)	\$		\$	
Investment related gains (losses), net		(13,881)		(183)				67,887
Claims & other policy benefits								79
Interest credited								(43,395)
Policy acquisition costs and other insurance expenses						(46)		

<sup>(1)</sup> The amount reported within purchases, sales and settlements is the purchase price (for purchases) and the sales/settlement proceeds (for sales and settlements) based upon the actual date purchased or sold/settled. Items purchased and sold/settled in the same period are excluded from the rollforward. The Company had no issuances during the period.

The tables below provide a summary of the changes in fair value of Level 3 assets and liabilities for the three and six months ended June 30, 2011, as well as the portion of gains or losses included in income for the three months ended June 30, 2011 attributable to unrealized gains or losses related to those assets and liabilities still held at June 30, 2011 (dollars in thousands):

For the three months ended June 30, 2011: Fixed maturity securities - available-for-sale									
				Residential			Commercial		
				mortgage-					
		Corporate securities		backed securities	Asset-backed securities			backed securities	
Fair value, beginning of period	\$	940,470	\$	138,568	\$	202,246	\$	203,394	
Total gains/losses (realized/unrealized)									
Included in earnings, net:									
Investment income, net of related expenses		75		233		322		611	
Investment related gains (losses), net		321		(45)		(3,671)		(2,242)	
Claims & other policy benefits									
Interest credited									
Policy acquisition costs and other insurance expenses									
Included in other comprehensive income		9,228		(2,910)		3,182		(5,825)	
Purchases (1)		97,606		5,329		25,007		5,069	
Sales <sup>(1)</sup>		(19,563)		(6,635)		(3,998)			
Settlements <sup>(1)</sup>		(25,050)		(4,205)		(8,693)		(3,080)	

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Transfers into Level 3 Transfers out of Level 3	26,268 (51,795)	(26,905)	10,175 (35,797)	11,665 (58,827)
Fair value, end of period	\$ 977,560 \$	103,430 \$	188,773 \$	150,765

For the three months ended June 30, 2011 (continued):	Fixed maturity securiti Residential mortgage- Corporate backed securities securities				ities	- available-for-sale  Asset-backed securities	Commercial mortgage- backed securities	
Unrealized gains and losses recorded in earnings for the period relating to those  Level 3 assets and liabilities that were still held at the end of the period Included in earnings, net:								
Investment income, net of related expenses Investment related gains (losses), net Claims & other policy benefits Interest credited Policy acquisition costs and other insurance expenses	\$	56   	\$	216 (44) 	\$	331 (2,998)  	\$	601 (2,254)  

For the three months ended June 30, 2011 (continued):

Fair value, beginning of period

Claims & other policy benefits

Included in earnings, net:

Interest credited

Transfers into Level 3

Transfers out of Level 3

Fair value, end of period

Purchases(1) Sales(1) Settlements(1)

Total gains/losses (realized/unrealized)

Investment related gains (losses), net

Included in other comprehensive income

Investment income, net of related expenses

Policy acquisition costs and other insurance expenses

Fixed maturity securities available-for-sale

Other foreign government, State Funds withheld supranational and and political at interestforeign governmentsubdivision sponsored embedded securities enterprises derivative 6,495 45,081 (183,685) 2 --(3) 10,525 939 110 (22) 14,260 (2,531) (37,325)22,932 (173,160)

4,074

Unrealized gains and losses recorded in earnings for the period relating to those Level

3 assets and liabilities that were still held at the end of the perio	d		
Included in earnings, net:			
Investment income, net of related expenses	\$	2 \$	\$ 
Investment related gains (losses), net			 10,525
Claims & other policy benefits			 
Interest credited			 
Policy acquisition costs and other insurance expenses			 

\$

For the three months ended June 30, 2011 (continued):	redeemable assets- other preferred stock equity securities		ceded	einsurance d receivable- mbedded erivative	Interest sensitive contract liabilities embedded derivative		
Fair value, beginning of period	\$	420	\$ 14,134	\$	82,482	\$	(739,017)
Total gains/losses (realized/unrealized)							
Included in earnings, net:							
Investment income, net of related expenses							
Investment related gains (losses), net			3,504				(25,860)
Claims & other policy benefits							(603)
Interest credited							(36,267)
Policy acquisition costs and other insurance expenses					4,473		
Included in other comprehensive income			(2,704)				
Purchases <sup>(1)</sup>					1,831		(21,302)
Sales <sup>(1)</sup>		(420)	(3,933)				
Settlements <sup>(1)</sup>					(2,757)		18,878
Transfers into Level 3							
Transfers out of Level 3							
Fair value, end of period	\$		\$ 11,001	\$	86,029	\$	(804,171)
Unrealized gains and losses recorded in earnings for the period relating to those Level 3 assets and liabilities that were still held at the end of the period							
Included in earnings, net:							
Investment income, net of related expenses	\$		\$ 	\$		\$	
Investment related gains (losses), net							(25,861)
Claims & other policy benefits							(1,370)
Interest credited							(55,145)
Policy acquisition costs and other insurance expenses					10,645		

<sup>(1)</sup> The amount reported within purchases, sales and settlements is the purchase price (for purchases) and the sales/settlement proceeds (for sales and settlements) based upon the actual date purchased or sold/settled. Items purchased and sold/settled in the same period are excluded from the rollforward. The Company had no issuances during the period.

For the six months ended June 30, 2011:	Corporate securities	]	I maturity securit Residential mortgage- backed securities	vailable-for-sale sset-backed securities	1	commercial mortgage- backed securities
Fair value, beginning of period	\$ 872,179	\$	183,291	\$ 228,558	\$	147,556
Total gains/losses (realized/unrealized)						
Included in earnings, net:						
Investment income, net of related expenses	162		493	904		1,169
Investment related gains (losses), net	741		(401)	(2,827)		(2,732)
Claims & other policy benefits						
Interest credited						
Policy acquisition costs and other insurance expenses						
Included in other comprehensive income	9,450		4,484	7,413		27,316
Purchases <sup>(1)</sup>	197,807		5,782	29,880		7,683
Sales <sup>(1)</sup>	(21,071)		(20,701)	(22,298)		
Settlements <sup>(1)</sup>	(75,730)		(12,365)	(16,841)		(3,410)
Transfers into Level 3	60,679		5,001	21,501		66,854
Transfers out of Level 3	(66,657)		(62,154)	(57,517)		(93,671)
Fair value, end of period	\$ 977,560	\$	103,430	\$ 188,773	\$	150,765
Unrealized gains and losses recorded in earnings for the period relating to those Level 3 assets and liabilities that were still held at the end of the period						
Included in earnings, net:						
Investment income, net of related expenses	\$ 130	\$	474	\$ 838	\$	1,155

Investment related gains (losses), net	(514)	(44)	(3,551)	(2,743)
Claims & other policy benefits				
Interest credited				
Policy acquisition costs and other insurance expenses				

For the six months ended June 30, 2011 (continued):	Fixed maturity securities - available-for-sale								
		State				Funds withheld			
		and political		Other foreign		at interest-			
		subdivision		government		embedded			
	securities			securities	derivative				
Fair value, beginning of period	\$	6,983	\$	6,736	\$	(274,220)			
Total gains/losses (realized/unrealized)									
Included in earnings, net:									
Investment income, net of related expenses		370		1					
Investment related gains (losses), net		(8)				101,060			
Claims & other policy benefits									
Interest credited									
Policy acquisition costs and other insurance expenses									
Included in other comprehensive income		3,615		8					
Purchases <sup>(1)</sup>		871							
Sales <sup>(1)</sup>				(161)					
Settlements <sup>(1)</sup>		(43)							
Transfers into Level 3		48,469		21					
Transfers out of Level 3		(37,325)		(2,531)					
Fair value, end of period	\$	22,932	\$	4.074	\$	(173,160)			
	_	,,,,	-	,,,,,	-	(372,223)			
Unrealized gains and losses recorded in earnings for the period relating to those Level 3 assets and liabilities that were still held at the end of the period									
Included in earnings, net:	_		_		_				
Investment income, net of related expenses	\$	370	\$	(36)	\$				
Investment related gains (losses), net						101,060			
Claims & other policy benefits									
Interest credited									
Policy acquisition costs and other insurance expenses									

For the six months ended June 30, 2011 (continued):	Other invested			F	Reinsurance	Interest sensitive			
	assets- n	ion-	Other invested		ced	ed receivable-	contract liabilities		
	redeemable		assets- other			embedded	embedded		
	preferred	stock	equity securities			derivative	derivative		
Fair value, beginning of period	\$	420	\$	16,416	\$	75,431	\$	(721,485)	
Total gains/losses (realized/unrealized)									
Included in earnings, net:									
Investment income, net of related expenses									
Investment related gains (losses), net				3,504				6,794	
Claims & other policy benefits								317	
Interest credited								(86,116)	
Policy acquisition costs and other insurance expenses						12,312			
Included in other comprehensive income				(4,987)					
Purchases <sup>(1)</sup>						4,264		(41,220)	
Sales(1)		(420)		(3,932)					
Settlements <sup>(1)</sup>						(5,978)		37,539	
Transfers into Level 3									
Transfers out of Level 3									
Fair value, end of period	\$		\$	11,001	\$	86,029	\$	(804,171)	

Unrealized gains and losses recorded in earnings for the period relating to those Level 3 assets and liabilities that were still held at the end of the period Included in earnings, net:

Investment income, net of related expenses	\$ \$	\$ \$	
Investment related gains (losses), net		 	6,794
Claims & other policy benefits		 	(16)
Interest credited		 	(123,655)
Policy acquisition costs and other insurance expenses		 18.485	

<sup>(1)</sup> The amount reported within purchases, sales and settlements is the purchase price (for purchases) and the sales/settlement proceeds (for sales and settlements) based upon the actual date purchased or sold/settled. Items purchased and sold/settled in the same period are excluded from the rollforward. The Company had no issuances during the period.

## Nonrecurring Fair Value Measurements

Certain assets and liabilities are measured at fair value on a nonrecurring basis. Nonrecurring fair value adjustments on impaired commercial mortgage loans resulted in \$1.0 million and \$(2.7) million of net gains (losses) being recorded for the three and six months ended June 30, 2012, respectively. The carrying value of these impaired mortgage loans as of June 30, 2012 was \$23.4 million. Nonrecurring fair value adjustments on impaired commercial mortgage loans resulted in \$(0.7) million and \$0.4 million of net gains (losses) being recorded for the three and six months ended June 30, 2011, respectively. The carrying value of the 2011 impaired mortgage loans as of June 30, 2011 was \$15.3 million, based on the fair value of the underlying real estate collateral. Subsequent improvements in estimated fair value on previously impaired loans recorded through a reduction in the previously established valuation allowance are reported as gains. Nonrecurring fair value adjustments on mortgage loans are based on the fair value of underlying collateral or discounted cash flows and were classified as Level 3 in the fair value hierarchy.

### Fair Value of Financial Instruments

The Company is required by general accounting principles for *Fair Value Measurements and Disclosures* to disclose the fair value of certain financial instruments including those that are not carried at fair value. The following table presents the carrying amounts and estimated fair values of the Company s financial instruments, which were not measured at fair value on a recurring basis, at June 30, 2012 and December 31, 2011 (dollars in thousands):

June 30, 2012		Estimated Fair				Fair Value Measurement Using:					
	Carrying Value	e		Value		Level 1		Level 2	Level 3		
Assets:											
Mortgage loans on real estate	\$ 1,157,0	49	\$	1,254,696	\$		\$	\$	1,254,696		
Policy loans	1,250,2	38		1,250,238				1,250,238			
Funds withheld at interest <sup>(1)</sup>	5,457,8	88		6,229,065					6,229,065		
Cash and cash equivalents(2)	578,7	46		578,746		578,746					
Short-term investments <sup>(2)</sup>	46,2	77		46,277		46,277					
Investment receivable	5,406,8	98		5,457,290		753,221		3,172,107	1,531,962		
Other invested assets <sup>(2)</sup>	497,2	38		508,730				18,900	489,830		
Accrued investment income	182,5	86		182,586				182,586			
Liabilities:											
Interest-sensitive contract liabilities(1)	\$ 11,486,7	94	\$	11,553,027	\$		\$	\$	11,553,027		
Long-term debt	1,414,9	69		1,481,569					1,481,569		
Collateral finance facility	651,9	36		423,475					423,475		

December 31, 2011:	Car	rrying Value	Estimated Fair Value			
Assets:						
Mortgage loans on real estate	\$	991,731	\$	1,081,924		
Policy loans		1,260,400		1,260,400		
Funds withheld at interest <sup>(1)</sup>		5,410,424		6,041,984		
Cash and cash equivalents(2)		458,348		458,348		
Short-term investments <sup>(2)</sup>		41,895		41,895		
Other invested assets <sup>(2)</sup>		500,681		503,293		
Accrued investment income		144,334		144,334		
Liabilities:						
Interest-sensitive contract						
liabilities <sup>(1)</sup>	\$	6,203,001	\$	6,307,779		
Long-term debt		1,414,688		1,462,329		
Collateral finance facility		652,032		390,900		
·						

<sup>(1)</sup> Carrying values presented herein differ from those presented in the condensed consolidated balance sheets because certain items within the respective financial statement caption are embedded derivatives and are measured at fair value on a recurring basis.

(2) Carrying values presented herein differ from those presented in the condensed consolidated balance sheets because certain items within the respective financial statement caption are measured at fair value on a recurring basis.

Mortgage Loans on Real Estate The fair value of mortgage loans on real estate is estimated by discounting cash flows, both principal and interest, using current interest rates for mortgage loans with similar credit ratings and similar remaining maturities. As such, inputs include current treasury yields and spreads, which are based on the credit rating and average life of the loan, corresponding to the market spreads. The valuation of mortgage loans on real estate is considered Level 3 in the fair value hierarchy.

*Policy Loans* Policy loans typically carry an interest rate that is adjusted annually based on an observable market index and therefore carrying value approximates fair value. The valuation of policy loans is considered Level 2 in the fair value hierarchy.

Funds Withheld at Interest The carrying value of funds withheld at interest approximates fair value except where the funds withheld are specifically identified in the agreement. When funds withheld are specifically identified in the agreement, the fair value is based on the fair value of the underlying assets which are held by the ceding company. Ceding companies use a variety of sources and pricing methodologies, which are not transparent to the Company and may include significant unobservable inputs, to value the securities that are held in distinct portfolios, therefore the valuation of these funds withheld assets are considered Level 3 in the fair value hierarchy.

Investment Receivable Investment receivable includes invested assets expected to be received pursuant to a reinsurance transaction and the related accrued investment income. The invested assets expected to be received include fixed maturity securities, mortgage loans on real estate, cash and cash equivalents, short-term investments and accrued interest. Fixed maturity securities include corporate securities, structured securities and government securities, included in Level 2 and Level 3 in the fair value hierarchy consistent with the valuation methods described above in the Assets and Liabilities by Hierarchy Level section. Mortgage loans on real estate are considered Level 3 in the fair value hierarchy. Cash and cash equivalents and short-term investments are considered Level 1 in the fair value hierarchy. The valuation of these invested assets is consistent with similar financial instruments discussed elsewhere within this note to the condensed consolidated financial statements.

Cash and Cash Equivalents and Short-term Investments The carrying values of cash and cash equivalents and short-term investments approximates fair values due to the short-term maturities of these instruments and are considered Level 1 in the fair value hierarchy.

Other Invested Assets This primarily includes limited partnership interests accounted for using the cost method, structured loans and Federal Home Loan Bank of Des Moines common stock. The fair value of limited partnerships is determined using the net asset values of the Company s ownership interest as provided in the financial statements of the investees. The valuation of limited partnerships is considered Level 3 in the fair value hierarchy due to the limited activity and price transparency inherent in the market for such investments. The fair value of structured loans is estimated based on a discounted cash flow analysis where the discount rate is based on a Japanese yen forward curve, this is considered Level 3 in the fair value hierarchy. The fair value of the Company s common stock investment in the Federal Home Loan Bank of Des Moines is considered to be the carrying value and it is considered Level 2 in the fair value hierarchy.

Accrued Investment Income The carrying value for accrued investment income approximates fair value as there are no adjustments made to the carrying value. This is considered Level 2 in the fair value hierarchy.

Interest-Sensitive Contract Liabilities The carrying and fair values of interest-sensitive contract liabilities reflected in the table above exclude contracts with significant mortality risk. The fair value of the Company s interest-sensitive contract liabilities and related reinsurance ceded receivables utilizes a market standard technique with both capital market inputs and policyholder behavior assumptions, as well as cash values adjusted for recapture fees. The capital market inputs to the model, such as interest rates, are generally observable. Policyholder behavior assumptions are generally not observable and may require use of significant management judgment. The valuation of interest-sensitive contract liabilities is considered Level 3 in the fair value hierarchy.

Long-term Debt and Collateral Finance Facility The fair value of the Company s long-term debt and collateral finance facility is generally estimated by discounting future cash flows using market rates currently available for debt with similar remaining maturities and reflecting the credit risk of the Company, including inputs when available, from actively traded debt of the Company or other companies with similar credit quality. The valuation of long-term debt and collateral finance facility are generally obtained from brokers and are considered Level 3 in the fair value hierarchy.

### 7. Segment Information

The accounting policies of the segments are the same as those described in the Summary of Significant Accounting Policies in Note 2 of the consolidated financial statements accompanying the DAC Current Report. The Company measures segment performance primarily based on profit or loss from operations before income taxes. There are no intersegment reinsurance transactions and the Company does not have any material long-lived assets. Investment income is allocated to the segments based upon average assets and related capital levels deemed appropriate to support the segment business volumes.

The Company allocates capital to its segments based on an internally developed economic capital model, the purpose of which is to measure the risk in the business and to provide a basis upon which capital is deployed. The economic capital model considers the unique and specific nature of the risks inherent in the Company s businesses. As a result of the economic capital allocation process, a portion of investment income and investment related gains and losses are attributed to the segments based on the level of allocated capital. In addition, the segments are charged for excess capital utilized above

the allocated economic capital basis. This charge is included in policy acquisition costs and other insurance expenses. Information related to total revenues, income (loss) before income taxes, and total assets of the Company for each reportable segment are summarized below (dollars in thousands).

	Three months ended June 30,				Six months e	June 30,	
Total revenues:		2012		2011	2012		2011
U.S.	\$	1,370,221	\$	1,255,317	\$ 2,694,368	\$	2,608,543
Canada		276,239		264,098	551,862		530,625
Europe & South Africa		323,943		296,385	632,280		577,388
Asia Pacific		377,733		346,474	737,418		685,988
Corporate and Other		27,617		41,703	52,800		83,868
Total	\$	2,375,753	\$	2,203,977	\$ 4,668,728	\$	4,486,412
		Three months	ended	l June 30,	Six months ended June 30,		
Income (loss) before income taxes:		2012		2011	2012		2011
U.S.	\$	140,586	\$	114,277	\$ 233,331	\$	261,846
Canada		35,030		44,089	90,093		74,001
Europe & South Africa		19,591		12,525	26,197		35,060
Asia Pacific		23,859		4,326	55,926		26,302
Corporate and Other		(3,174)		11,952	(8,892)		16,715
-							
Total	\$	215,892	\$	187,169	\$ 396,655	\$	413,924

Total Assets:	Ji	June 30, 2012		December 31, 2011	
U.S.	\$	24,620,708	\$	17,965,559	
Canada		3,605,798		3,347,771	
Europe & South Africa		2,148,457		1,846,751	
Asia Pacific		3,000,018		2,902,101	
Corporate and Other		4,969,342		5,571,791	
Total	\$	38,344,323	\$	31,633,973	

The increase in total assets in the U.S. segment since December 31, 2011 is primarily due to a \$5.4 billion investment receivable related to a large fixed annuity transaction executed in the second quarter of 2012.

## 8. Commitments and Contingent Liabilities

At June 30, 2012, the Company s commitments to fund investments were \$186.2 million in limited partnerships, \$49.5 million in commercial mortgage loans and \$106.0 million in private placement investments, of which \$100.0 million was funded on July 13, 2012. At December 31, 2011, the Company s commitments to fund investments were \$156.6 million in limited partnerships, \$33.6 million in commercial mortgage loans and \$100.0 million in private placement investments. The Company anticipates that the majority of its current commitments will be invested over the next five years; however, these commitments could become due any time at the request of the counterparties. Investments in limited partnerships and private placements are carried at cost or accounted for using the equity method and included in other invested assets in the condensed consolidated balance sheets.

The Company is subject to litigation in the normal course of its business. The Company currently has no material litigation. A legal reserve is established when the Company is notified of an arbitration demand or litigation or is notified that an arbitration demand or litigation is imminent, it is probable that the Company will incur a loss as a result and the amount of the probable loss is reasonably capable of being estimated.

The Company has obtained bank letters of credit in favor of various affiliated and unaffiliated insurance companies from which the Company assumes business. These letters of credit represent guarantees of performance under the reinsurance agreements and allow ceding companies to take statutory reserve credits. Certain of these letters of credit contain financial covenant restrictions. At June 30, 2012 and December 31, 2011, there were approximately \$16.0 million and \$15.8 million, respectively, of undrawn outstanding bank letters of credit in favor of third parties. Additionally, the Company utilizes letters of credit to secure reserve credits when it retrocedes business to its subsidiaries, including Parkway Reinsurance Company ( Parkway Re ), Rockwood Reinsurance Company ( Rockwood Re ), Timberlake Financial L.L.C. ( Timberlake Financial ), RGA Americas Reinsurance, Ltd. ( RGA Americas ), RGA Reinsurance Company (Barbados) Ltd. ( RGA Barbados ) and RGA Atlantic Reinsurance Company, Ltd. ( RGA Atlantic ). The Company cedes business to its affiliates to help reduce the amount of regulatory capital required in certain jurisdictions such as the U.S. and the United Kingdom.

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The capital required to support the business in the affiliates reflects more realistic expectations than the original jurisdiction of the business, where capital requirements are often considered to be quite conservative. As of June 30, 2012 and December 31, 2011, \$527.7 million and \$582.9 million, respectively, in undrawn letters of credit from various banks were outstanding, backing reinsurance between the various subsidiaries of the Company. The banks providing letters of credit to the Company are included on the National Association of Insurance Commissioners (NAIC) list of approved banks.

The Company maintains a syndicated revolving credit facility with a four year term and an overall capacity of \$850.0 million which is scheduled to mature in December 2015. The Company may borrow cash and obtain letters of credit in multiple currencies under this facility. As of June 30, 2012, the Company had \$263.3 million in issued, but undrawn, letters of credit under this facility, which is included in the total above. Applicable letter of credit fees and fees payable for the credit facility depend upon the Company senior unsecured long-term debt rating. The Company also maintains two other letter of credit facilities with capacities of \$200.0 million and \$120.0 million which are scheduled to mature in September 2019 and May 2016, respectively. The \$200.0 million letter of credit facility is fully utilized and is expected to amortize to zero by 2019. Letter of credit fees for this facility are fixed for the term of the facility. As of June 30, 2012, the Company had no issued letters of credit under the \$120.0 million letter of credit facility. Letter of credit fees for this facility are fixed for the term of the facility. Fees associated with the Company so ther letters of credit are not fixed for periods in excess of one year and are based on the Company so ratings and the general availability of these instruments in the marketplace.

RGA has issued guarantees to third parties on behalf of its subsidiaries for the payment of amounts due under certain reinsurance treaties, securities borrowing arrangements and office lease obligations, whereby, if a subsidiary fails to meet an obligation, RGA or one of its other subsidiaries will make a payment to fulfill the obligation. In limited circumstances, treaty guarantees are granted to ceding companies in order to provide them additional security, particularly in cases where RGA s subsidiary is relatively new, unrated, or not of a significant size, relative to the ceding company. Liabilities supported by the treaty guarantees, before consideration for any legally offsetting amounts due from the guaranteed party, totaled \$656.1 million and \$697.5 million as of June 30, 2012 and December 31, 2011, respectively, and are reflected on the Company s condensed consolidated balance sheets in future policy benefits. As of June 30, 2012 and December 31, 2011, the Company s exposure related to treaty guarantees, net of assets held in trust, was \$434.5 million and \$467.5 million, respectively. Potential guaranteed amounts of future payments will vary depending on production levels and underwriting results. Guarantees related to borrowed securities provide additional security to third parties should a subsidiary fail to make principal and/or interest payments when due. As of June 30, 2012 and December 31, 2011, RGA s obligation related to borrowed securities guarantees was \$237.5 million and \$150.0 million, respectively.

Manor Reinsurance, Ltd. (Manor Re), a subsidiary of RGA, has obtained \$300.0 million of collateral financing through 2020 from an international bank which enabled Manor Re to deposit assets in trust to support statutory reserve credits for an affiliated reinsurance transaction. The bank has recourse to RGA should Manor Re fail to make payments or otherwise not perform its obligations under this financing.

In addition, the Company indemnifies its directors and officers as provided in its charters and by-laws. Since this indemnity generally is not subject to limitation with respect to duration or amount, the Company does not believe that it is possible to determine the maximum potential amount due under this indemnity in the future.

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### 9. Employee Benefit Plans

The components of net periodic benefit costs for the three and six months ended June 30, 2012 and 2011 were as follows (dollars in thousands):

		Three months ended June 30,				Six months ended June 30,			
		2012		2011		2012		2011	
Net periodic pension benefit cost:									
Service cost	\$	2,196	\$	1,597	\$	3,728	\$	3,012	
Interest cost		1,090		1,052		2,070		1,942	
Expected return on plan assets		(799)		(825)		(1,533)		(1,469)	
Amortization of prior service cost		87		94		186		101	
Amortization of prior actuarial gain		1,388		314		1,663		502	
Total	\$	3,962	\$	2,232	\$	6,114	\$	4,088	
Net periodic other benefits cost:									
Service cost	\$	279	\$	212	\$	558	\$	424	
Interest cost	Ψ	258	Ψ	221	Ψ	517	Ψ	441	
Expected return on plan assets									
Amortization of prior service cost									
*		89		59		177		118	
Amortization of prior actuarial gain		89		39		1//		118	
Total	\$	626	\$	492	\$	1,252	\$	983	

The Company has made pension contributions of \$2.0 million during the first six months of 2012 and expects to make total pension contributions of \$6.2 million in 2012.

## 10. Equity Based Compensation

Equity compensation expense was \$5.5 million and \$4.3 million in the second quarter of 2012 and 2011, respectively. In the first quarter of 2012, the Company granted 0.7 million stock appreciation rights at \$56.65 weighted average per share and 0.2 million performance contingent units to employees. Additionally, non-employee directors were granted a total of 10,350 shares of common stock. As of June 30, 2012, 1.8 million share options at \$46.12 weighted average per share were vested and exercisable with a remaining weighted average exercise period of 4.5 years. As of June 30, 2012, the total compensation cost of non-vested awards not yet recognized in the financial statements was \$35.2 million. It is estimated that these costs will vest over a weighted average period of 2.3 years.

## 11. Retrocession Arrangements and Reinsurance Ceded Receivables

The Company generally reports retrocession activity on a gross basis. Amounts paid or deemed to have been paid for reinsurance are reflected in reinsurance ceded receivables. The cost of reinsurance related to long-duration contracts is recognized over the terms of the reinsured policies on a basis consistent with the reporting of those policies. In the normal course of business, the Company seeks to limit its exposure to loss on any single insured and to recover a portion of benefits paid by ceding reinsurance to other insurance enterprises or reinsurers under excess coverage, quota share and coinsurance contracts.

Certain retrocessions are arranged through the Company s retrocession pools for amounts in excess of the Company s retention limit. As of June 30, 2012 and December 31, 2011, all rated retrocession pool participants followed by the A.M. Best Company were rated A- (excellent) or better. The Company verifies retrocession pool participants ratings on a quarterly basis. For a majority of the retrocessionaires that were not rated, security in the form of letters of credit or trust assets has been given as additional security in favor of RGA Reinsurance Company (RGA Reinsurance). In addition, the Company performs annual financial reviews of its retrocessionaires to evaluate financial stability and performance. In addition to its third party retrocessionaires, various RGA reinsurance subsidiaries retrocede amounts in excess of their retention to RGA Reinsurance, Parkway Re, Rockwood Re, RGA Barbados, RGA Americas, Manor Re, RGA Atlantic or RGA Worldwide Reinsurance Company, Ltd. (RGA Worldwide).

As of June 30, 2012 and December 31, 2011, the Company had claims recoverable from retrocessionaires of \$173.1 million and \$151.9 million, respectively, which is included in reinsurance ceded receivables, in the condensed consolidated balance sheets. The Company considers outstanding claims recoverable in excess of 90 days to be past due. There were \$6.1 million and \$11.4 million of past due claims recoverable as of June 30, 2012 and December 31, 2011, respectively. Based on financial reviews of the counterparties, the Company has not established a valuation allowance for claims recoverable. The Company has never experienced a material default in connection with retrocession arrangements, nor has it experienced any difficulty in collecting claims recoverable from retrocessionaires; however, no assurance can be given as to the future performance of such retrocessionaires or as to recoverability of any such claims.

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## 12. New Accounting Standards

Changes to the general accounting principles are established by the FASB in the form of accounting standards updates to the FASB Accounting Standards Codification . Accounting standards updates not listed below were assessed and determined to be either not applicable or are expected to have minimal impact on the Company s consolidated financial statements.

### Adoption of New Accounting Standards

Transfers and Servicing

In April 2011, the FASB amended the general accounting principles for *Transfers and Servicing* as it relates to the reconsideration of effective control for repurchase agreements. This amendment removes from the assessment of effective control the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets and also removes the collateral maintenance implementation guidance related to that criterion. The amendment is effective for interim and annual periods beginning after December 15, 2011. The adoption of this amendment did not have an impact on the Company s condensed consolidated financial statements.

Fair Value Measurements and Disclosures

In May 2011, the FASB amended the general accounting principles for *Fair Value Measurements and Disclosures* as it relates to the measurement and disclosure requirements about fair value measurements. This amendment clarifies the FASB s intent about the application of existing fair value measurement requirements. It also changes particular principles and requirements for measuring fair value and for disclosing information about fair value measurements. The amendment is effective for interim and annual periods beginning after December 15, 2011. The Company adopted this amendment and the required disclosures are provided in Note 6 Fair Value of Assets and Liabilities.

### Deferred Policy Acquisition Costs

In October 2010, the FASB amended the general accounting principles for *Financial Services* Insurance as it relates to accounting for costs associated with acquiring or renewing insurance contracts. This amendment clarifies that only those costs that result directly from and are essential to the contract transaction and that would not have been incurred had the contract transaction not occurred can be capitalized. It also defines acquisitions costs as costs that are related directly to the successful acquisitions of new or renewal insurance contracts. The amendment is effective for fiscal years and interim periods beginning after December 15, 2011. The retrospective adoption of this amendment on January 1, 2012, resulted in a reduction in the Company s deferred acquisition cost asset and a corresponding reduction to equity. There will be a decrease in amortization subsequent to adoption due to the reduced deferred acquisition cost asset. There will also be a reduction in the level of future costs the Company defers; thereby increasing expenses incurred in future periods. The Company retrospectively adopted this amendment and the required disclosures are provided in Note 1 Organization and Basis of Presentation.

### Comprehensive Income

In June 2011, the FASB amended the general accounting principles for *Comprehensive Income* as it relates to the presentation of comprehensive income. This amendment requires entities to present the total of comprehensive income, the components of net income, and the components of other comprehensive income in either a continuous statement of comprehensive income or in two separate but consecutive statements. The amendment does not change the items that must be reported in other comprehensive income. In December 2011, the FASB amended the general accounting principles for *Comprehensive Income* as it relates to the presentation of comprehensive income. This amendment defers the requirement to present the effects of reclassifications out of accumulated other comprehensive income on the Company s consolidated statements of income, which was required in the *Comprehensive Income* amendment made in June 2011. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The Company adopted these amendments and the required presentation is provided in the Condensed Consolidated Statements of Comprehensive Income.

# Future Adoption of New Accounting Standards

Basis of Presentation

In December 2011, the FASB amended the general accounting principles for *Balance Sheet* as it relates to the disclosures about offsetting assets and liabilities. The amendment requires disclosures about the Company's rights of offset and related arrangements associated with its financial instruments and derivative instruments. This amendment also requires the disclosure of both gross and net information about both instruments and transactions eligible for offset in the balance sheet and instruments and transactions subject to an agreement similar to a master netting arrangement. The amendment is effective for interim and annual reporting periods beginning on or after January 1, 2013. The Company is currently evaluating the impact of this amendment on its condensed consolidated financial statements.

# 13. Subsequent Event

In satisfaction of the investment receivable of \$5,406.9 million, as of June 30, 2012, the Company received the following on July 31, 2012 and August 3, 2012 (dollars in thousands):

	]	ortized Cost/ Recorded nvestment	Estimated Fair Value
Fixed maturity securities available for sale:			
Corporate securities	\$	2,585,095	\$ 2,606,816
Asset-backed securities		137,251	138,918
Commercial mortgage-backed securities		703,313	704,065
U.S. Government and agencies securities		240,952	256,168
State and political subdivision securities		27,297	27,555
Other foreign government, supranational, and foreign government-sponsored enterprises		56,776	55,437
Total fixed maturity securities available for sale		3,750,684	3,788,959
Mortgage loans on real estate		1,009,454	1,021,661
Short-term investments		101,428	101,338
Cash and cash equivalents		501,593	501,593
Accrued interest		43,739	43,739
Total	\$	5,406,898	\$ 5,457,290

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#### ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

# **Forward-Looking and Cautionary Statements**

This report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 including, among others, statements relating to projections of the strategies, earnings, revenues, income or loss, ratios, future financial performance, and growth potential of the Company. The words intend, expect, project, estimate, predict, anticipate, should, believe, and other similar expressintended to identify forward-looking statements. Forward-looking statements are inherently subject to risks and uncertainties, some of which cannot be predicted or quantified. Future events and actual results, performance, and achievements could differ materially from those set forth in, contemplated by, or underlying the forward-looking statements.

Numerous important factors could cause actual results and events to differ materially from those expressed or implied by forward-looking statements including, without limitation, (1) adverse capital and credit market conditions and their impact on the Company s liquidity, access to capital and cost of capital, (2) the impairment of other financial institutions and its effect on the Company s business, (3) requirements to post collateral or make payments due to declines in market value of assets subject to the Company s collateral arrangements, (4) the fact that the determination of allowances and impairments taken on the Company s investments is highly subjective, (5) adverse changes in mortality, morbidity, lapsation or claims experience, (6) changes in the Company s financial strength and credit ratings and the effect of such changes on the Company s future results of operations and financial condition, (7) inadequate risk analysis and underwriting, (8) general economic conditions or a prolonged economic downturn affecting the demand for insurance and reinsurance in the Company s current and planned markets, (9) the availability and cost of collateral necessary for regulatory reserves and capital, (10) market or economic conditions that adversely affect the value of the Company s investment securities or result in the impairment of all or a portion of the value of certain of the Company s investment securities, that in turn could affect regulatory capital, (11) market or economic conditions that adversely affect the Company s ability to make timely sales of investment securities, (12) risks inherent in the Company s risk management and investment strategy, including changes in investment portfolio yields due to interest rate or credit quality changes, (13) fluctuations in U.S. or foreign currency exchange rates, interest rates, or securities and real estate markets, (14) adverse litigation or arbitration results, (15) the adequacy of reserves, resources and accurate information relating to settlements, awards and terminated and discontinued lines of business, (16) the stability of and actions by governments and economies in the markets in which the Company operates, including ongoing uncertainties regarding the amount of United States sovereign debt and the credit ratings thereof, (17) competitive factors and competitors responses to the Company s initiatives, (18) the success of the Company s clients, (19) successful execution of the Company s entry into new markets, (20) successful development and introduction of new products and distribution opportunities, (21) the Company s ability to successfully integrate and operate reinsurance business that the Company acquires, (22) action by regulators who have authority over the Company s reinsurance operations in the jurisdictions in which it operates, (23) the Company s dependence on third parties, including those insurance companies and reinsurers to which the Company cedes some reinsurance, third-party investment managers and others, (24) the threat of natural disasters, catastrophes, terrorist attacks, epidemics or pandemics anywhere in the world where the Company or its clients do business, (25) changes in laws, regulations, and accounting standards applicable to the Company, its subsidiaries, or its business, (26) the effect of the Company s status as an insurance holding company and regulatory restrictions on its ability to pay principal of and interest on its debt obligations, and (27) other risks and uncertainties described in this document and in the Company s other filings with the SEC.

Forward-looking statements should be evaluated together with the many risks and uncertainties that affect the Company s business, including those mentioned in this document and the cautionary statements described in the periodic reports the Company files with the SEC. These forward-looking statements speak only as of the date on which they are made. The Company does not undertake any obligations to update these forward-looking statements, even though the Company s situation may change in the future. The Company qualifies all of its forward-looking statements by these cautionary statements. For a discussion of these risks and uncertainties that could cause actual results to differ materially from those contained in the forward-looking statements, you are advised to see Item 1A Risk Factors in the 2011 Annual Report and the DAC Current Report.

# **Overview**

RGA is an insurance holding company that was formed on December 31, 1992. The Company is primarily engaged in the reinsurance of traditional life and health for individual and group coverages, longevity, disability income, annuity, critical illness and financial reinsurance.

The Company derives revenues primarily from renewal premiums from existing reinsurance treaties, new business premiums from existing or new reinsurance treaties and income earned on invested assets. The Company believes that industry trends have not changed materially from those discussed in its DAC Current Report.

The Company s primary business is life reinsurance, which involves reinsuring life insurance policies that are often in force for the remaining lifetime of the underlying individuals insured, with premiums earned typically over a period of 10 to 30 years. Each year, however, a portion of the business under existing treaties terminates due to, among other things, lapses or surrenders of underlying policies, deaths of policyholders, and the exercise of recapture options by ceding companies.

As is customary in the reinsurance business, clients continually update, refine, and revise reinsurance information provided to the Company. Such revised information is used by the Company in preparation of its financial statements and the financial effects resulting from the incorporation of revised data are reflected in the current period.

The Company s long-term profitability primarily depends on the volume and amount of death claims incurred and the ability to adequately price the risks it assumes. While death claims are reasonably predictable over a period of many years, claims become less predictable over shorter periods and are subject to significant fluctuation from quarter to quarter and year to year. The maximum amount of individual life coverage the Company retains per life varies by market and can be as high as \$8.0 million. In certain limited situations the Company has retained more than \$8.0 million per individual life. Exposures in excess of these retention amounts are typically retroceded to retrocessionaires; however, the Company remains fully liable to the ceding company for the entire amount of risk it assumes. The Company believes its sources of liquidity are sufficient to cover potential claims payments on both a short-term and long-term basis.

The Company has five geographic-based or function-based operational segments, each of which is a distinct reportable segment: U.S., Canada, Europe & South Africa, Asia Pacific and Corporate and Other. The U.S. operations provide traditional life, long-term care, group life and health reinsurance, annuity and financial reinsurance products. The Canada operations reinsure traditional life products as well as creditor reinsurance, group life and health reinsurance, non-guaranteed critical illness products and longevity reinsurance. Europe & South Africa operations include a variety of life and health products, critical illness and longevity business throughout Europe and in South Africa, in addition to other markets the Company is developing. The principle types of reinsurance in Asia Pacific include life, critical illness, disability income, superannuation and financial reinsurance. Corporate and Other includes results from, among others, RGA Technology Partners, Inc. (RTP), a wholly-owned subsidiary that develops and markets technology solutions for the insurance industry, interest expense related to debt and the investment income and expense associated with the Company s collateral finance facility. The Company measures segment performance based on profit or loss from operations before income taxes.

The Company allocates capital to its segments based on an internally developed economic capital model, the purpose of which is to measure the risk in the business and to provide a consistent basis upon which capital is deployed. The economic capital model considers the unique and specific nature of the risks inherent in RGA s businesses. As a result of the economic capital allocation process, a portion of investment income and investment related gains and losses is credited to the segments based on the level of allocated capital. In addition, the segments are charged for excess capital utilized above the allocated economic capital basis. This charge is included in policy acquisition costs and other insurance expenses.

# **Results of Operations**

The Company has adopted the amended general accounting principles for *Financial Services Insurance* as it relates to accounting for costs associated with acquiring or renewing insurance contracts. The prior-period results of operations presented herein have been adjusted to reflect the retrospective adoption of the new accounting principles. See Note 1- Organization and Basis of Presentation in the Notes to Condensed Consolidated Financial Statements for additional information.

During the second quarter of 2012, the Company added a large fixed deferred annuity reinsurance transaction in its U.S. Asset Intensive sub-segment. The Company deployed approximately \$350.0 million of capital to support this transaction, which increased the Company s invested asset base by approximately \$5.4 billion.

# **Consolidated**

Consolidated income before income taxes increased \$28.7 million, or 15.3%, and decreased \$17.3 million, or 4.2%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The increase in income before income taxes for the second quarter of 2012 was primarily due to an increase in net premiums in all segments and favorable mortality experience in the Asia Pacific segment compared to the same period in 2011. The decrease in income before income taxes for the first six months of 2012 was primarily due to a decline in investment related gains and lower investment income partially offset by increased net premiums. The decrease in investment related gains reflects changes in the value of embedded derivatives within the U.S. segment. The effect of tightening credit spreads in the U.S. markets generated an increase in revenue related to embedded derivatives to a greater extent in the first six months of 2011 than 2012. Foreign currency fluctuations relative to the prior year unfavorably affected income before income taxes by approximately \$3.9 million and \$4.5 million for the second quarter and first

six months of 2012, respectively, as compared to the same periods in 2011.

The Company recognizes in consolidated income, changes in the value of embedded derivatives on modco or funds withheld treaties, equity-indexed annuity treaties (EIAs) and variable annuity products. The change in the value of embedded derivatives related to reinsurance treaties written on a modco or funds withheld basis are subject to the general accounting principles for Derivatives and Hedging related to embedded derivatives. The unrealized gains and losses associated with these embedded derivatives, after adjustment for deferred acquisition costs, decreased income before income taxes by \$9.8 million and \$36.4 million in the second quarter and first six months of 2012, respectively, as compared to the same periods in 2011. Changes in risk-free rates used in the fair value estimates of embedded derivatives associated with EIAs affect the amount of unrealized gains and losses the Company recognizes. The unrealized gains and losses associated with EIAs, after adjustment for deferred acquisition costs and retrocession, increased income before income taxes by \$5.4 million and reduced it by \$1.5 million in the second quarter and first six months of 2012, respectively, as compared to the same periods in 2011. The change in the Company recognizes. The unrealized gains and losses the Company recognizes. The unrealized gains and losses the Company recognizes. The unrealized gains and losses associated with guaranteed minimum living benefits affects the amount of unrealized gains and losses the Company recognizes. The unrealized gains and losses associated with guaranteed minimum living benefits, after adjustment for deferred acquisition costs, decreased income before income taxes by \$13.5 million and \$3.8 million in the second quarter and first six months of 2012, respectively, as compared to the same periods in 2011.

The combined changes in these three types of embedded derivatives, after adjustment for deferred acquisition costs and retrocession, resulted in a decrease of approximately \$17.9 million and approximately \$41.7 million in consolidated income before income taxes in the second quarter and first six months of 2012, respectively, as compared to the same periods in 2011. These fluctuations do not affect current cash flows, crediting rates or spread performance on the underlying treaties. Therefore, management believes it is helpful to distinguish between the effects of changes in the fair value of these embedded derivatives, net of related hedging activity, and the primary factors that drive profitability of the underlying treaties, namely investment income, fee income, and interest credited.

Consolidated net premiums increased \$162.0 million, or 9.1%, and \$289.3 million, or 8.2%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011, primarily due to growth in life reinsurance partially offset by foreign currency fluctuations. Foreign currency fluctuations unfavorably affected net premiums by approximately \$45.8 million and \$50.7 million for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Consolidated assumed insurance in force increased to \$2,782.3 billion as of June 30, 2012 from \$2,658.8 billion as of June 30, 2011 due to new business production. Foreign currency fluctuations negatively affected the increase in assumed life insurance in force from June 30, 2011 by \$74.4 billion. The Company added new business production, measured by face amount of insurance in force, of \$86.8 billion and \$95.0 billion during the second quarter of 2012 and 2011, respectively, and \$205.3 billion and \$183.2 billion during the first six months of 2012 and 2011, respectively. Management believes industry consolidation and the established practice of reinsuring mortality risks should continue to provide opportunities for growth, albeit at rates less than historically experienced in some markets.

Consolidated investment income, net of related expenses, decreased \$9.1 million, or 2.7%, and \$39.2 million, or 5.5%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The decreases were primarily due to market value changes related to the Company s funds withheld at interest investment associated with the reinsurance of certain EIAs which contributed to the decreases in investment income by \$45.1 million and \$94.2 million in the second quarter and first six months of 2012, respectively. The effect on investment income of the EIAs market value changes is substantially offset by a corresponding change in interest credited to policyholder account balances resulting in an insignificant effect on net income. The decreases in investment income for the second quarter and first six months were somewhat offset by \$36.8 million of investment income from an investment receivable associated with a large fixed annuity transaction executed in the second quarter of 2012. The decreases in investment income for the second quarter and first six months of 2012 also reflects a lower effective investment portfolio yield offset by a larger average invested asset base. Average invested assets at amortized cost for the six months ended June 30, 2012 totaled \$18.4 billion, an 8.0% increase over the same period in 2011. The average yield earned on investments, excluding funds withheld and investment receivable, decreased to 5.05% for the second quarter of 2012 from 5.35% for the second quarter of 2011. The average yield earned on investments, excluding funds withheld, decreased to 5.05% for the first six months of 2012 from 5.35% for the first six months of 2011. The 2012 average invested asset base and average yields exclude the previously mentioned investment receivable. The average yield will vary from quarter to quarter and year to year depending on a number of variables, including the prevailing interest rate and credit spread environment, changes in the mix of the underlying investments and cash balances, and the timing of dividends and distributions on certain investments. A continued low interest rate environment in the U.S. would be expected to put downward pressure on this yield in future reporting periods.

Total investment related gains (losses), net decreased by \$3.6 million and \$83.7 million, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The unfavorable change for the second quarter was primarily due to an unfavorable change in the embedded derivatives related to guaranteed minimum living benefits of \$49.1 million and an unfavorable change in the embedded derivatives related to reinsurance treaties written on a modco or funds withheld basis of \$15.0 million offset by an increase in the fair value of derivatives used to hedge the embedded derivative liabilities associated with guaranteed minimum living benefits of \$63.9 million. The unfavorable change for the first six months is primarily due to unfavorable changes in the value of embedded derivatives associated with reinsurance treaties written on a modco or funds withheld basis of \$114.9 million, a decrease in the fair value of derivatives used to hedge the embedded derivative liabilities associated with guaranteed minimum living benefits of \$11.8 million and an increase in investment impairments on fixed maturity and equity securities of \$9.1 million partially offset by a favorable change in the embedded derivatives related to guaranteed minimum living benefits of \$64.7 million. See Note 4 Investments and Note 5 Derivative Instruments in the Notes to Condensed Consolidated Financial Statements for additional information on investment related gains (losses), net and derivatives. Investment income and investment related gains and losses are allocated to the operating segments based upon average assets and related capital levels deemed appropriate to support segment operations.

The effective tax rate on a consolidated basis was 34.6% and 33.8% for the second quarter of 2012 and 2011, respectively, and 33.3% and 34.1% for the first six months of 2012 and 2011, respectively. The second quarter and first six months of 2012 effective tax rates were lower than the U.S. statutory rate of 35.0% primarily as a result of income in non-U.S. jurisdictions with lower tax rates than the U.S. and differences in tax bases in foreign jurisdictions, offset by a tax accrual of \$2.1 million related to business extender provisions that the U.S. Congress did not pass prior to the end of the quarter and an accrual of uncertain tax positions. The 2011 effective tax rate was lower than the U.S. statutory rate of 35.0% primarily as a result of income in non-U.S. jurisdictions with lower tax rates than the U.S.

# **Critical Accounting Policies**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, or U.S. GAAP, requires the application of accounting policies that often involve a significant degree of judgment. Management, on an ongoing basis, reviews estimates and assumptions used in the preparation of financial statements. If management determines that modifications in assumptions and estimates are appropriate given current facts and circumstances, results of operations and financial position as reported in the condensed consolidated financial statements could change significantly.

Management believes the critical accounting policies relating to the following areas are most dependent on the application of estimates and assumptions:

Deferred acquisition costs; Liabilities for future policy benefits and other policy liabilities; Valuation of fixed maturity securities; Valuation of embedded derivatives; Income taxes; and Arbitration and litigation reserves.

A discussion of each of the critical accounting policies may be found in the Company s DAC Current Report under Management s Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies.

Further discussion and analysis of the results for 2012 compared to 2011 are presented by segment.

# **U.S. Operations**

U.S. operations consist of two major sub-segments: Traditional and Non-Traditional. The Traditional sub-segment primarily specializes in individual mortality-risk reinsurance and to a lesser extent, group, health and long-term care reinsurance. The Non-Traditional sub-segment consists of Asset-Intensive and Financial Reinsurance.

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Other operating expenses

Total benefits and expenses

Income before income taxes

For the three months ended June 30, 2012 (dollars in thousands)	Non-Traditional Financial							Total
		Traditional	Ass	set-Intensive	R	einsurance		U.S.
Revenues:								
Net premiums	\$	1,082,400	\$	3,355	\$		\$	1,085,755
Investment income, net of related expenses		133,652		95,957		179		229,788
Investment related gains (losses), net:								
Other-than-temporary impairments on fixed maturity securities		(1,822)						(1,822)
Other-than-temporary impairments on fixed maturity securities transferred								
to (from) accumulated other comprehensive income		162						162
Other investment related gains (losses), net		2,449		12,468		32		14,949
Total investment related gains (losses), net		789		12,468		32		13,289
Other revenues		401		29,254		11,734		41,389
Total revenues		1,217,242		141,034		11,945		1,370,221
Benefits and expenses:								
Claims and other policy benefits		934,807		5,102				939,909
Interest credited		14,555		51,926				66,481
Policy acquisition costs and other insurance expenses		150,958		46,597		704		198,259
Other operating expenses		20,586		2,807		1,593		24,986
Total benefits and expenses		1,120,906		106,432		2,297		1,229,635
Income before income taxes	\$	96,336	\$	34,602	\$	9,648	\$	140,586
For the three months ended June 30, 2011				Non-Tra	ditiona	1		
(dollars in thousands)				Non-11a		i inancial		Total
(donars in thousands)		Traditional	Ass	set-Intensive		einsurance		U.S.
Revenues:		Traditionar	7 100	et miensive	10	emsarance		0.5.
Net premiums	\$	973,837	\$	3,459	\$		\$	977,296
Investment income (loss), net of related expenses		125,688		105,265		62		231,015
Investment related gains (losses), net:								
Other-than-temporary impairments on fixed maturity securities		(6,275)		101		(26)		(6,200)
Other-than-temporary impairments on fixed maturity securities transferred								
to (from) accumulated other comprehensive income		2,307		(252)		10		2,065
Other investment related gains (losses), net		4,173		13,477		23		17,673
Total investment related gains (losses), net		205		13,326		7		13,538
Other revenues		738		23,536		9,194		33,468
Total revenues		1,100,468		145,586		9,263		1,255,317
Benefits and expenses:								
Claims and other policy benefits		839,173		4,264				843,437
Interest credited		14,967		80,614				95,581
Policy acquisition costs and other insurance expenses		135,602		42,925		797		179,324
		10.406		1 742		1.460		22 (00

19,486

91,240

1,009,228

1,743

129,546

16,040

1,469

2,266

6,997

22,698

114,277

1,141,040

Non-Traditional

Financial

Total

# **Table of Contents**

(dollars in thousands)

For the six months ended June 30, 2012

	Traditional	Ass	et-Intensive		Reinsurance	U.S.
Revenues:						
Net premiums	\$ 2,103,907	\$	6,951	\$		\$ 2,110,858
Investment income, net of related expenses	266,069		205,234		343	471,646
Investment related gains (losses), net:						
Other-than-temporary impairments on fixed maturity securities	(7,852)					(7,852)
Other-than-temporary impairments on fixed maturity securities transferred						
to (from) accumulated other comprehensive income	(5,745)					(5,745)
Other investment related gains (losses), net	1,302		53,071		(107)	54,266
Total investment related gains (losses), net	(12,295)		53,071		(107)	40,669
Other revenues	1,404		49,147		20,644	71,195
Total revenues	2,359,085		314,403		20,880	2,694,368
Benefits and expenses:						
Claims and other policy benefits	1,842,268		7,004			1,849,272
Interest credited	29,609		124,676			154,285
Policy acquisition costs and other insurance expenses	296,443		105,662		1,474	403,579
Other operating expenses	44,587		5,869		3,445	53,901
Total benefits and expenses	2,212,907		243,211		4,919	2,461,037
Income before income taxes	\$ 146,178	\$	71,192	\$	15,961	\$ 233,331
F. d. 1			N	11.1		
For the six months ended June 30, 2011			Non-Tra		iai Financial	Total
(dollars in thousands)	Traditional	A 00	et-Intensive		Reinsurance	U.S.
		7333	ct-intensive			
Revenues:	Traditional				1101113diruire e	O.B.
Revenues:		\$	6.784	\$		\$
Net premiums	\$ 1,908,890 246,436	\$	6,784 252,757	\$		\$ 1,915,674 499.058
Net premiums Investment income (loss), net of related expenses	1,908,890	\$	6,784 252,757	\$		\$ 1,915,674
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net:	1,908,890 246,436	\$	252,757	\$		\$ 1,915,674 499,058
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities	1,908,890	\$		\$	(135)	\$ 1,915,674
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred	1,908,890 246,436	\$	252,757	\$	(135)	\$ 1,915,674 499,058
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	1,908,890 246,436 (6,275)	\$	252,757 (451)	\$	(135) (26)	\$ 1,915,674 499,058 (6,752)
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income Other investment related gains (losses), net	1,908,890 246,436 (6,275) 2,307	\$	252,757 (451) (252)	\$	(135) (26)	\$ 1,915,674 499,058 (6,752) 2,065
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	1,908,890 246,436 (6,275) 2,307 13,048	\$	252,757 (451) (252) 118,498	\$	(135) (26) 10 (12)	\$ 1,915,674 499,058 (6,752) 2,065 131,534
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income Other investment related gains (losses), net Total investment related gains (losses), net	1,908,890 246,436 (6,275) 2,307 13,048 9,080	\$	252,757 (451) (252) 118,498 117,795	\$	(135) (26) 10 (12) (28)	\$ 1,915,674 499,058 (6,752) 2,065 131,534 126,847
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income Other investment related gains (losses), net Total investment related gains (losses), net Other revenues	1,908,890 246,436 (6,275) 2,307 13,048 9,080 1,231	\$	252,757 (451) (252) 118,498 117,795 47,537	\$	(135) (26) 10 (12) (28) 18,196	\$ 1,915,674 499,058 (6,752) 2,065 131,534 126,847 66,964
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income Other investment related gains (losses), net Total investment related gains (losses), net Other revenues Total revenues	1,908,890 246,436 (6,275) 2,307 13,048 9,080 1,231	\$	252,757 (451) (252) 118,498 117,795 47,537	\$	(135) (26) 10 (12) (28) 18,196	\$ 1,915,674 499,058 (6,752) 2,065 131,534 126,847 66,964
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income Other investment related gains (losses), net Total investment related gains (losses), net Other revenues Total revenues  Benefits and expenses:	1,908,890 246,436 (6,275) 2,307 13,048 9,080 1,231 2,165,637	\$	252,757 (451) (252) 118,498 117,795 47,537 424,873	\$	(135) (26) 10 (12) (28) 18,196 18,033	\$ 1,915,674 499,058 (6,752) 2,065 131,534 126,847 66,964 2,608,543
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income Other investment related gains (losses), net Total investment related gains (losses), net Other revenues Total revenues  Benefits and expenses: Claims and other policy benefits Interest credited	1,908,890 246,436 (6,275) 2,307 13,048 9,080 1,231 2,165,637	\$	252,757 (451) (252) 118,498 117,795 47,537 424,873	\$	(135) (26) 10 (12) (28) 18,196 18,033	\$ 1,915,674 499,058 (6,752) 2,065 131,534 126,847 66,964 2,608,543
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income Other investment related gains (losses), net Total investment related gains (losses), net Other revenues Total revenues  Benefits and expenses: Claims and other policy benefits	1,908,890 246,436 (6,275) 2,307 13,048 9,080 1,231 2,165,637 1,661,580 29,551	\$	252,757 (451) (252) 118,498 117,795 47,537 424,873 7,080 172,093	\$	(135) (26) 10 (12) (28) 18,196 18,033	\$ 1,915,674 499,058 (6,752) 2,065 131,534 126,847 66,964 2,608,543
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income Other investment related gains (losses), net Total investment related gains (losses), net Other revenues Total revenues  Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs and other insurance expenses	1,908,890 246,436 (6,275) 2,307 13,048 9,080 1,231 2,165,637 1,661,580 29,551 267,518	\$	252,757 (451) (252) 118,498 117,795 47,537 424,873 7,080 172,093 159,226	\$	(135) (26) 10 (12) (28) 18,196 18,033	\$ 1,915,674 499,058 (6,752) 2,065 131,534 126,847 66,964 2,608,543 1,668,660 201,644 428,394
Net premiums Investment income (loss), net of related expenses Investment related gains (losses), net: Other-than-temporary impairments on fixed maturity securities Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income Other investment related gains (losses), net Total investment related gains (losses), net Other revenues Total revenues  Benefits and expenses: Claims and other policy benefits Interest credited Policy acquisition costs and other insurance expenses Other operating expenses	1,908,890 246,436 (6,275) 2,307 13,048 9,080 1,231 2,165,637 1,661,580 29,551 267,518 40,836	\$	252,757 (451) (252) 118,498 117,795 47,537 424,873  7,080 172,093 159,226 3,897	\$	(135) (26) 10 (12) (28) 18,196 18,033	\$ 1,915,674 499,058 (6,752) 2,065 131,534 126,847 66,964 2,608,543 1,668,660 201,644 428,394 47,999

Income before income taxes for the U.S. operations segment increased by \$26.3 million, or 23.0%, and decreased by \$28.5 million, or 10.9%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The increase in income before income taxes in the three months can primarily be attributed to net changes in investment related gains and losses associated with funds withheld portfolios and the related DAC impact, higher investment income due to a larger asset base in the U.S. Traditional sub-segment and higher fees in the Financial Reinsurance sub-segment. The decrease in income before income taxes in the six months can primarily be attributed to a decrease in investment related gains. Compared to 2011, investment related gains decreased as a result of both changes in credit spreads on the fair value of embedded derivatives associated with treaties written on a modified coinsurance or funds withheld basis and other than temporary impairments on fixed maturity securities. Decreases or increases in credit spreads result in an increase or decrease in value of the embedded derivative, and therefore, an increase or decrease in investment related gains or losses, respectively. Offsetting this was favorable investment income in the U.S. Traditional sub-segment, primarily as a result of a higher asset base and an increase in the net impact of the embedded derivative supporting the guaranteed minimum living benefits associated with the Company s variable annuities.

#### Traditional Reinsurance

The U.S. Traditional sub-segment provides life and health reinsurance to domestic clients for a variety of products through yearly renewable term, coinsurance and modified coinsurance agreements. These reinsurance arrangements may involve either facultative or automatic agreements. This sub-segment added new business production, measured by face amount of insurance in force, of \$24.2 billion and \$24.3 billion during the second quarters, and \$109.1 billion and \$55.6 billion during the first six months of 2012 and 2011, respectively. Approximately \$42.4 billion of the increase in the first six months compared to the same period in 2011 relates to one large in force transaction recorded in the first quarter of 2012.

Income before income taxes for the U.S. Traditional sub-segment increased by \$5.1 million, or 5.6%, and decreased by \$20.0 million, or 12.0% for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The increase in the second quarter can be primarily attributed to higher investment income mainly as a result of a larger asset base. The decrease in the first six months can in part be attributed to a decrease in investment related gains (losses), net as well as slightly higher mortality experience compared to the same period in 2011 somewhat offset by higher investment income related to the increased asset base.

Net premiums for the U.S. Traditional sub-segment increased \$108.6 million, or 11.1%, and \$195.0 million, or 10.2% for the three and six months ended June 30, 2012, as compared to the same periods in 2011. These increases in net premiums were driven by the growth in total U.S. Traditional business in force. At June 30, 2012, total face amount of individual life insurance for the U.S. Traditional sub-segment was \$1,400.0 billion compared to \$1,337.5 billion at June 30, 2011. Contributing to the increase was the large in force block transaction of \$42.4 billion mentioned above which contributed \$18.8 million and \$29.8 million to the increase in net premiums for the first three and six months of 2012, respectively. Premiums on health and group related coverages contributed \$39.2 million and \$77.7 million to the increase in net premiums for the second quarter and first six months of 2012, respectively.

Net investment income increased \$8.0 million, or 6.3%, and \$19.6 million, or 8.0%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011, primarily due to a 11.4% increase in the average invested asset base. Investment related gains increased \$0.6 million and decreased \$21.4 million for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Investment income and investment related gains and losses are allocated to the various operating segments based on average assets and related capital levels deemed appropriate to support segment operations. Investment performance varies with the composition of investments and the relative allocation of capital to the operating segments.

Claims and other policy benefits as a percentage of net premiums (loss ratiosl) were 86.4% and 86.2% for the second quarter of 2012 and 2011, respectively, and 87.6% and 87.0% for the six months ended June 30, 2012 and 2011, respectively. The increase in the percentages for both the second quarter and first six months was primarily due to normal volatility in mortality claims. Although reasonably predictable over a period of years, claims can be volatile over short-term periods.

Interest credited expense decreased \$0.4 million, or 2.8%, and increased \$0.1 million, or 0.2%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The variances in interest credited expense are largely offset by offsetting variances in investment income. The decrease in the second quarter is the result of one treaty that had a slight increase in its asset base with a credited loan rate that decreased approximately 17 basis points. Interest credited in this sub-segment relates to amounts credited on cash value products which also have a significant mortality component.

Policy acquisition costs and other insurance expenses as a percentage of net premiums were 13.9% for the second quarter of 2012 and 2011, and 14.1% and 14.0% for the six months ended June 30, 2012 and 2011, respectively. Overall, while these ratios are expected to remain in a predictable range, they may fluctuate from period to period due to varying allowance levels within coinsurance-type arrangements. In addition, the amortization pattern of previously capitalized amounts, which are subject to the form of the reinsurance agreement and the underlying insurance policies, may vary. Also, the mix of first year coinsurance business versus yearly renewable term business can cause the percentage to fluctuate from period to period.

Other operating expenses increased \$1.1 million, or 5.6%, and \$3.8 million, or 9.2%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Other operating expenses as a percentage of net premiums were 1.9% and 2.0% for the second quarter of 2012 and 2011, respectively, and 2.1% for the six months ended June 30, 2012 and 2011.

# Asset-Intensive Reinsurance

The U.S. Asset-Intensive sub-segment assumes primarily investment risk within underlying annuities and corporate-owned life insurance policies. Most of these agreements are coinsurance, coinsurance with funds withheld or modco whereby the Company recognizes profits or

losses primarily from the spread between the investment income earned and the interest credited on the underlying deposit liabilities, as well as fees associated with variable annuity account values.

Impact of certain derivatives:

Income for the asset-intensive business tends to be volatile due to changes in the fair value of certain derivatives, including embedded derivatives associated with reinsurance treaties structured on a modeo basis or funds withheld basis, as well as embedded derivatives associated with the Company s reinsurance of equity-indexed annuities and variable annuities with guaranteed minimum benefit riders. The following table summarizes the asset-intensive results and quantifies the impact of these embedded derivatives for the periods presented.

(dollars in thousands)	For the three r	 ended	For the six months ended June 30,				
	2012	2011		2012	2011		
Revenues:							
Total revenues	\$ 141,034	\$ 145,586	\$	314,403	424,873		
Less:							
Embedded derivatives modco/Funds withheld treaties	(4,593)	10,525		(13,980)	101,060		
Guaranteed minimum benefit riders and related free standing							
derivatives	16,127	1,341		66,797	13,962		
Revenues before certain derivatives	129,500	133,720		261,586	309,851		
Benefits and expenses:							
Total benefits and expenses	106,432	129,546		243,211	342,296		
Less:							
Embedded derivatives modco/Funds withheld treaties	(455)	4,698		(12,857)	65,720		
Guaranteed minimum benefit riders and related free standing							
derivatives	10,011	832		43,481	8,955		
Equity-indexed annuities	1,793	7,155		(43)	(1,537)		
Benefits and expenses before certain derivatives	95,083	116,861		212,630	269,158		
-							
Income (loss) before income taxes:							
Income (loss) before income taxes	34,602	16,040		71,192	82,577		
Less:							
Embedded derivatives modco/Funds withheld treaties	(4,138)	5,827		(1,123)	35,340		
Guaranteed minimum benefit riders and related free standing							
derivatives	6,116	509		23,316	5,007		
Equity-indexed annuities	(1,793)	(7,155)		43	1,537		
Income before income taxes and certain derivatives	34,417	16,859		48,956	40,693		

Embedded Derivatives - modco/Funds Withheld Treaties- Represents the change in the fair value of embedded derivatives on funds withheld at interest associated with treaties written on a modco or funds withheld basis, allowing for deferred acquisition expenses. Changes in the fair value of the embedded derivative are driven by changes in investment credit spreads, including the Company s own credit spread. Generally, an increase in investment credit spreads, ignoring changes in the Company s own credit spread, will have a negative impact on the fair value of the embedded derivative (decrease in income). Changes in fair values of these embedded derivatives are net of an increase (decrease) in revenues of \$6.3 million and \$(0.4) million for the three months and \$(57.2) million and \$(24.3) million for the six months ended June 30, 2012 and 2011, respectively, associated with the Company s own credit risk. A 10% increase in the Company s own credit risk rate would have increased revenues by approximately \$0.8 million for the six months ended June 30, 2012. Conversely, a 10% decrease in the Company s own credit risk rate would have decreased revenues by approximately \$0.8 million for the six months ended June 30, 2012.

In the second quarter of 2012, the change in fair value of the embedded derivative decreased revenues by \$4.6 million and related deferred acquisition expenses decreased benefits and expenses by \$0.5 million, for a negative pre-tax income impact of \$4.1 million. During the second quarter of 2011, the change in fair value of the embedded derivative increased revenues by \$10.5 million and related deferred acquisition expenses increased benefits and expenses by \$4.7 million, for a positive pre-tax income impact of \$5.8 million, primarily due to an increase in investment credit spreads. In the first six months of 2012, the change in fair value of the embedded derivative decreased revenues by \$14.0 million and related deferred acquisition expenses decreased benefits and expenses by \$12.9 million, for a negative pre-tax income impact of \$1.1 million, primarily due to an increase in investment credit spreads. During the first six months of 2011, the change in fair value of the embedded

derivative increased revenues by \$101.1 million and related deferred acquisition expenses increased benefits and expenses by \$65.7 million, for a positive pre-tax income impact of \$35.3 million, primarily due to an increase in investment credit spreads.

Guaranteed Minimum Benefit Riders- Represents the impact related to guaranteed minimum benefits associated with the Company s reinsurance of variable annuities. The fair value changes of the guaranteed minimum benefits along with the changes in fair value of the free standing derivatives (interest rate swaps, financial futures and equity options), purchased by

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the Company to hedge the liability are reflected in revenues, while the related impact on deferred acquisition expenses is reflected in benefits and expenses. Changes in fair values of these embedded derivatives are net of an increase in revenues of \$14.6 million and \$51.6 million for the three and six months ended June 30, 2012, respectively, associated with the Company s own credit risk. A 10% increase in the Company s own credit risk rate would have increased revenues by approximately \$4.6 million for six months ended June 30, 2012. Conversely, a 10% decrease in the Company s own credit risk rate would have decreased revenues by approximately \$4.6 million for the six months ended June 30, 2012.

In the second quarter of 2012, the change in the fair value of the guaranteed minimum benefits, after allowing for changes in the associated free standing derivatives, increased revenues by \$16.1 million and related deferred acquisition expenses increased benefits and expenses by \$10.0 million for a positive pre-tax income impact of \$6.1 million. In the second quarter of 2011, the change in the fair value of the guaranteed minimum benefits after allowing for changes in the associated free-standing derivatives increased revenues by \$1.3 million and related deferred acquisition expenses increased benefits and expenses by \$0.8 million for a positive pre-tax income impact of \$0.5 million. In the first six months of 2012, the change in the fair value of the guaranteed minimum benefits, after allowing for changes in the associated free standing derivatives, increased revenues by \$66.8 million and related deferred acquisition expenses increased benefits and expenses by \$43.5 million for a positive pre-tax income impact of \$23.3 million. In the first six months of 2011, the change in the fair value of the guaranteed minimum benefits after allowing for changes in the associated hedge instruments increased revenues by \$14.0 million and related deferred acquisition expenses increased benefits and expenses by \$9.0 million for a positive pre-tax income impact of \$5.0 million.

Equity-Indexed Annuities- Represents the impact of changes in the risk-free rate on the calculation of the fair value of embedded derivative liabilities associated with EIAs, after adjustments for related deferred acquisition expenses and retrocession. In the second quarter of 2012 and 2011, benefits and expenses increased \$1.8 million and \$7.2 million, respectively. In the first six months of 2012 and 2011, benefits and expenses decreased less than \$0.1 million and \$1.5 million, respectively.

The changes in derivatives discussed above are considered unrealized by management and do not affect current cash flows, crediting rates or spread performance on the underlying treaties. Fluctuations occur period to period primarily due to changing investment conditions including, but not limited to, interest rate movements (including risk-free rates and credit spreads), implied volatility and equity market performance, all of which are factors in the calculations of fair value. Therefore, management believes it is helpful to distinguish between the effects of changes in these derivatives, net of related hedging activity, and the primary factors that drive profitability of the underlying treaties, namely investment income, fee income (included in other revenues), and interest credited.

Discussion and analysis before certain derivatives:

Income before income taxes and certain derivatives increased by \$17.6 million and \$8.3 million for the three and six months ended June 30, 2012, as compared to the same periods in 2011, primarily due to net changes in investment related gains and losses associated with the fund withhelds and coinsurance portfolios and their related DAC impact. Funds withheld capital gains and losses are reported through investment income while coinsurance activity is reflected in investment related gains (losses), net.

Revenue before certain derivatives decreased by \$4.2 million and increased by \$48.3 million for the three and six months ended June 30, 2012, as compared to the same periods in 2011. These variances were driven by a decrease in investment income related to equity options held in a funds withheld portfolio associated with equity-indexed annuity treaties offset by an increase in investment income related to a new coinsurance transaction in the second quarter of 2012. In addition, other revenues for the three months ended June 30, 2012 increased \$5.7 million due primarily to the amortization of the deferred profit liability associated with a new coinsurance transaction. Increases and decreases in investment income related to equity options were mostly offset by corresponding increases and decreases in interest credited expense.

Benefits and expenses before certain derivatives decreased by \$21.8 million and \$56.5 million for the three and six months ended June 30, 2012, as compared to the same periods in 2011, primarily due to a change in the interest credited expense related to equity option income on funds withheld equity-indexed annuity treaties offset by an increase in interest credited related to a new coinsurance transaction in the second quarter of 2012. These changes were mostly offset by corresponding changes in investment income.

The invested asset base supporting this sub-segment increased to \$11.6 billion in the second quarter of 2012 from \$5.9 billion in the second quarter of 2011. The growth in the asset base was driven primarily by a new fixed annuity coinsurance transaction executed in the second quarter. As of June 30, 2012, \$4.3 billion of the invested assets were funds withheld at interest, of which 86.5% is associated with one client.

#### Financial Reinsurance

U.S. Financial Reinsurance sub-segment income consists primarily of net fees earned on financial reinsurance transactions. The majority of the financial reinsurance business is retroceded to other insurance companies. Additionally, a portion of the business is brokered business in which the Company does not participate in the assumption of risk. The fees earned from financial reinsurance contracts and brokered business are reflected in other revenues, and the fees paid to retrocessionaires are reflected in policy acquisition costs and other insurance expenses.

Income before income taxes increased \$2.7 million, or 37.9%, and \$2.8 million, or 21.7% for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The increases in the second quarter and first six months of 2012 were primarily related to additional fees from financial reinsurance as compared to the same periods in 2011. At June 30, 2012 and 2011, the amount of reinsurance assumed from client companies, as measured by pre-tax statutory surplus, risk based capital and other financial reinsurance structures, was \$2.1 billion and \$1.9 billion, respectively. Fees earned from this business can vary significantly depending on the size of the transactions and the timing of their completion and, therefore, can fluctuate from period to period.

# **Canada Operations**

The Company conducts reinsurance business in Canada primarily through RGA Life Reinsurance Company of Canada (RGA Canada), a wholly-owned subsidiary. RGA Canada assists clients with capital management activity and mortality and morbidity risk management, and is primarily engaged in traditional individual life reinsurance, as well as creditor, group life and health, critical illness, and longevity reinsurance. Creditor insurance covers the outstanding balance on personal, mortgage or commercial loans in the event of death, disability or critical illness and is generally shorter in duration than traditional life insurance.

(dollars in thousands)	For the three Jun	montle 30,	hs ended	For the six months ended June 30,			
	2012		2011	2012		2011	
Revenues:							
Net premiums	\$ 221,167	\$	209,717	\$ 439,377	\$	424,745	
Investment income, net of related expenses	46,242		46,083	95,142		92,002	
Investment related gains (losses), net:							
Other-than-temporary impairments on fixed maturity securities							
Other-than-temporary impairments on fixed maturity securities transferred to							
(from) accumulated other comprehensive income							
Other investment related gains (losses), net	5,625		3,318	14,168		8,876	
Total investment related gains (losses), net	5,625		3,318	14,168		8,876	
Other revenues	3,205		4,980	3,175		5,002	
	,		,	•		,	
Total revenues	276,239		264,098	551,862		530,625	
Total Teveniues	270,239		204,096	331,802		330,023	
Benefits and expenses:							
Claims and other policy benefits	184,857		165,860	345,482		344,915	
Policy acquisition costs and other insurance expenses	47,476		45,356	97,761		94,222	
Other operating expenses	8,876		8,793	18,526		17,487	
	ŕ		,	•		,	
Total benefits and expenses	241,209		220,009	461,769		456,624	
1 out obtains and expenses	2.1,209		220,000	.51,765		.53,021	
Income before income taxes	\$ 35,030	\$	44,089	\$ 90,093	\$	74,001	

Income before income taxes decreased \$9.1 million, or 20.5%, and increased by \$16.1 million, or 21.7%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The decrease in the second quarter is primarily due to better traditional individual life mortality experience in the second quarter of 2011 compared to 2012. The increase in income in the first six months of 2012 is primarily due to an increase in net investment related gains of \$5.3 million, \$6.3 million of income from the recapture of a previously assumed block of individual life business and improved traditional individual life mortality experience. A weaker Canadian dollar resulted in a decrease to income before income taxes of approximately \$3.3 million and \$3.8 million in the second quarter and first six months of 2012, respectively.

Net premiums increased \$11.5 million, or 5.5%, and increased \$14.6 million, or 3.4%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Premiums increased in the second quarter and first six months of 2012 due to new business from both new and existing treaties. Excluding the impact of foreign exchange, reinsurance in force at June 30, 2012 increased 10.2% compared to June 30, 2011. Also contributing to the increase in net premiums is an

increase in premiums from creditor treaties of \$12.3 million and \$6.2 million for the second quarter and first six months of 2012 compared to the same periods in 2011. Foreign currency exchange fluctuation in the Canadian dollar resulted in a decrease in net premiums of approximately \$9.8 million and \$13.1 million in the second quarter and first six months of 2012, respectively, as compared to 2011. Premium levels can be significantly influenced by currency fluctuations, large transactions, mix of business and reporting practices of ceding companies and therefore may fluctuate from period to period.

Net investment income increased \$0.2 million, or 0.3%, and \$3.1 million, or 3.4%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Foreign currency exchange fluctuation in the Canadian dollar resulted in a decrease to net investment income of approximately \$3.3 million and \$3.6 million in the second quarter and first six months of 2012, respectively, as compared to 2011. Investment income and investment related gains and losses are allocated to the segments based upon average assets and related capital levels deemed appropriate to support segment operations. Investment performance varies with the composition of investments and the relative allocation of capital to the operating segments. The increase in investment income, excluding the impact of foreign exchange, was mainly the result of a higher investment yield.

Loss ratios for this segment were 83.6% and 79.1% for the second quarter of 2012 and 2011, respectively, and 78.6% and 81.2% for the six months ended June 30, 2012 and 2011, respectively. Excluding creditor business, loss ratios for this segment were 95.5% and 88.9% for the second quarter of 2012 and 2011, respectively, and 89.7% and 93.2% for the six months ended June 30, 2012 and 2011, respectively. Historically, the loss ratio had increased primarily as the result of several large permanent level premium in force blocks assumed in 1997 and 1998. These are mature blocks of permanent level premium business in which claims and policy benefits as a percentage of net premiums are expected to be higher than historical ratios. The nature of permanent level premium policies requires the Company to set up actuarial liabilities and invest the amounts received in excess of early-year claims costs to fund claims in the later years when premiums, by design, continue to be level as compared to expected increasing mortality or claim costs. Excluding creditor business, claims and other policy benefits, as a percentage of net premiums and investment income for this segment were 75.6% and 70.1% in the second quarter of 2012 and 2011, respectively, and 70.5% and 73.3% for the six months ended June 30, 2012 and 2011, respectively. The increase in the loss ratios for the second quarter of 2012, compared to 2011, was due to better than expected traditional individual life mortality experience in the prior quarter compared to the current quarter. The decrease in the loss ratios for the first six months of 2012, compared to 2011, was due to improved traditional individual life mortality experience.

Policy acquisition costs and other insurance expenses as a percentage of net premiums were 21.5% and 21.6% for the second quarter of 2012 and 2011, respectively, and 22.2% for the six months ended June 30, 2012 and 2011. Policy acquisition costs and other insurance expenses as a percentage of net premiums for traditional individual life business were 12.1% and 13.1% for the second quarter of 2012 and 2011, respectively, and 13.4% and 13.0% for the six months ended June 30, 2012 and 2011, respectively. Overall, while these ratios are expected to remain in a predictable range, they may fluctuate from period to period due to varying allowance levels and product mix. In addition, the amortization pattern of previously capitalized amounts, which are subject to the form of the reinsurance agreement and the underlying insurance policies, may vary.

Other operating expenses increased by \$0.1 million, or 0.9%, and \$1.0 million, or 5.9%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Other operating expenses as a percentage of net premiums were 4.0% and 4.2% for the second quarter of 2012 and 2011, respectively, and 4.2% and 4.1% for the six months ended June 30, 2012 and 2011, respectively.

#### **Europe & South Africa Operations**

The Europe & South Africa segment includes operations in the United Kingdom (UK), South Africa, France, Germany, India, Italy, Mexico, the Netherlands, Poland, Spain and the United Arab Emirates. The segment provides reinsurance for a variety of life and health products through yearly renewable term and coinsurance agreements, critical illness coverage and longevity risk related to payout annuities. Reinsurance agreements may be facultative or automatic agreements covering primarily individual risks and, in some markets, group risks.

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(dollars in thousands)	For the three months ended June 30,					For the six r		
		2012		2011		2012		2011
Revenues:								
Net premiums	\$	310,075	\$	283,019	\$	602,846	\$	552,139
Investment income, net of related expenses		11,248		10,865		22,579		21,400
Investment related gains (losses), net:								
Other-than-temporary impairments on fixed maturity securities		-		-		-		-
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income		_		-		_		-
Other investment related gains (losses), net		1,156		756		3,138		1,049
		,				.,		,, ,
Total investment related gains (losses), net		1,156		756		3,138		1,049
Other revenues		1,464		1,745		3,717		2,800
Total revenues		323,943		296,385		632,280		577,388
Benefits and expenses:								
Claims and other policy benefits		263,992		242,973		525,476		459,905
Policy acquisition costs and other insurance expenses		13,550		14,360		28,602		30,884
Other operating expenses		26,810		26,527		52,005		51,539
Total benefits and expenses		304,352		283,860		606,083		542,328
Income before income taxes	\$	19,591	\$	12,525	\$	26,197	\$	35,060

Income before income taxes increased \$7.1 million, or 56.4% and decreased \$8.9 million, or 25.3%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The increase in income before income taxes for the second quarter was primarily due to an increase in net premiums in the UK, India, Italy, Mexico, Spain and France partially offset by unfavorable claims experience in the UK. The decrease in income before income taxes for the first six months was primarily due to unfavorable claims experience mainly in the UK, India and France. Unfavorable foreign currency exchange fluctuations resulted in a decrease to income before income taxes totaling approximately \$1.8 million and \$2.6 million for the second quarter and first six months of 2012, respectively, as compared to the same periods in 2011.

Net premiums increased \$27.1 million, or 9.6%, and \$50.7 million, or 9.2%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Net premiums increased as a result of new business from both new and existing treaties including an increase associated with reinsurance of longevity risk in the UK of \$6.2 million and \$16.0 million for the three and six months of 2012, respectively. During 2012, there were unfavorable foreign currency exchange fluctuations, particularly with the British pound, the euro and the South African rand weakening against the U.S. dollar when compared to the same periods in 2011, which decreased net premiums by approximately \$23.0 million and \$34.4 million in the second quarter and first six months of 2012, respectively, as compared to the same periods in 2011.

A portion of the net premiums for the segment, in each period presented, relates to reinsurance of critical illness coverage, primarily in the UK. This coverage provides a benefit in the event of the diagnosis of a pre-defined critical illness. Net premiums earned from this coverage totaled \$62.0 million and \$63.3 million in the second quarter of 2012 and 2011, respectively, and \$123.5 million and \$123.6 million for the six months ended June 30, 2012 and 2011, respectively. Premium levels can be significantly influenced by currency fluctuations, large transactions and reporting practices of ceding companies and therefore can fluctuate from period to period.

Net investment income increased \$0.4 million, or 3.5%, and \$1.2 million, or 5.5%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. These increases were primarily due to growth of 28.4% in the invested asset base partially offset by a lower investment yield. Foreign currency exchange fluctuations resulted in a decrease in net investment income of approximately \$0.9 million and \$1.4 million in the second quarter and first six months of 2012, respectively. Investment income and investment related gains and losses are allocated to the various operating segments based on average assets and related capital levels deemed appropriate to support segment operations.

Loss ratios were 85.1% and 85.9% for the second quarter of 2012 and 2011, respectively, and 87.2% and 83.3% for the six months ended June 30, 2012 and 2011, respectively. The increase in the loss ratio for the first six months of 2012 was due to unfavorable claims experience, primarily from UK critical illness and mortality coverages. Although reasonably predictable over a period of years, claims can be volatile over shorter periods. Management views recent experience as normal short-term volatility that is inherent in the business.

Policy acquisition costs and other insurance expenses as a percentage of net premiums were 4.4% and 5.1% for the second quarter of 2012 and 2011, respectively, and 4.7% and 5.6% for the six months ended June 30, 2012 and 2011, respectively. These percentages fluctuate due to timing of client company reporting, variations in the mixture of business being reinsured and the relative maturity of the business. In addition, as the segment grows, renewal premiums, which generally have lower allowances than first-year premiums, represent a greater percentage of the total net premiums.

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Other operating expenses increased \$0.3 million, or 1.1%, and \$0.5 million, or 0.9%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Other operating expenses as a percentage of net premiums totaled 8.6% and 9.4% for the second quarter of 2012 and 2011, respectively, and 8.6% and 9.3% for the six months ended June 30, 2012 and 2011, respectively.

While concerns continue in 2012 relating to the euro area sovereign debt situation and economies, approximately 80.4% of revenues for the segment were earned outside of the eurozone for the second quarter of 2012. Approximately 13.1% of the segment s revenues were earned in Spain, Italy and Portugal over the same period.

#### **Asia Pacific Operations**

The Asia Pacific segment includes operations in Australia, Hong Kong, Japan, Malaysia, Singapore, New Zealand, South Korea, Taiwan and mainland China. The principal types of reinsurance include life, critical illness, disability income, superannuation, and financial reinsurance. Superannuation is the Australian government mandated compulsory retirement savings program. Superannuation funds accumulate retirement funds for employees, and, in addition, offer life and disability insurance coverage. Reinsurance agreements may be facultative or automatic agreements covering primarily individual risks and in some markets, group risks.

(dollars in thousands)	For the three Jun 2012	month e 30,	s ended	For the six r Jun 2012	s ended	
Revenues:						
Net premiums	\$ 331,945	\$	316,356	\$ 657,295	\$	627,873
Investment income, net of related expenses	20,711		21,756	43,289		41,699
Investment related gains (losses), net:						
Other-than-temporary impairments on fixed maturity securities						
Other-than-temporary impairments on fixed maturity securities transferred to						
(from) accumulated other comprehensive income						
Other investment related gains (losses), net	968		1,079	5,317		641
Total investment related gains (losses), net	968		1.079	5,317		641
Other revenues	24,109		7,283	31,517		15,775
Other revenues	24,107		7,203	31,317		13,773
Total revenues	377,733		346,474	737,418		685,988
Benefits and expenses:						
Claims and other policy benefits	236,733		267,362	485,353		515,292
Interest credited	216		615	454		615
Policy acquisition costs and other insurance expenses	89,996		48,082	140,843		92,563
Other operating expenses	26,929		26,089	54,842		51,216
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Total benefits and expenses	353,874		342,148	681,492		659,686
Income before income taxes	\$ 23,859	\$	4,326	\$ 55,926	\$	26,302

Income before income taxes increased \$19.5 million, or 451.5%, and increased \$29.6 million, or 112.6%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The increase in income before income taxes for the second quarter is primarily attributable to an increase in net premiums in Australia, Hong Kong, Southeast Asia and Korea and favorable claims experience in Australia, Japan and Taiwan. The increase in income for the first six months was primarily attributable to an increase in net premiums in Australia, Hong Kong, Southeast Asia, Korea and Taiwan and favorable claims experience in Australia, Hong Kong and Japan. Additionally, foreign currency exchange fluctuations resulted in a decrease to income before income taxes totaling approximately \$0.1 million and an increase totaling approximately \$0.8 million for the second quarter and first six months of 2012, respectively.

Net premiums increased \$15.6 million, or 4.9%, and \$29.4 million, or 4.7%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Premiums in the second quarter and first six months of 2012 increased throughout the segment primarily due to new treaties and increased production under existing treaties. Unfavorable changes in Asia Pacific segment currencies resulted in a decrease in net

premiums of approximately \$13.0 million and \$3.2 million for the second quarter and first six months of 2012, respectively, as compared to the same periods in 2011.

A portion of net premiums relates to reinsurance of critical illness coverage. This coverage provides a benefit in the event of the diagnosis of a pre-defined critical illness. Reinsurance of critical illness in the Asia Pacific operations is offered primarily in South Korea, Australia and Hong Kong. Net premiums earned from this coverage totaled \$46.7 million and \$41.0 million in the second quarter of 2012 and 2011, respectively and \$87.0 million and \$86.6 million for the first six months of 2012 and 2011, respectively. Premium levels can be significantly influenced by currency fluctuations, large transactions and reporting practices of ceding companies and can fluctuate from period to period.

Net investment income decreased \$1.0 million, or 4.8%, and increased by \$1.6 million, or 3.8%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The decrease in the second quarter was primarily due to lower investment yields. The increase in the first six months was primarily due to growth in average asset levels. Foreign currency exchange fluctuations resulted in a decrease in net investment income of approximately \$0.7 million and an increase of approximately \$0.2 million in the second quarter and first six months of 2012, respectively. Investment income and investment related gains and losses are allocated to the various operating segments based on average assets and related capital levels deemed appropriate to support segment operations. Investment performance varies with the composition of investments and the relative allocation of capital to the operating segments.

Other revenues increased \$16.8 million, or 231.0%, and \$15.7 million, or 99.8%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The primary source of other revenues is fees from financial reinsurance treaties in Japan. The increase in other revenues for the second quarter included a transaction with a client in Australia which resulted in a one-time fee income amount of \$12.2 million. The transaction did not have a significant impact on income before taxes because the amount is offset by additional amortization of deferred acquisition costs, net of the release of reserves. Other revenues for the second quarter and first six months of 2012 also reflected fees from two new financial reinsurance treaties in Japan. At June 30, 2012 and 2011, the amount of reinsurance assumed from client companies, as measured by pre-tax statutory surplus, risk based capital and other financial reinsurance structures was \$2.5 billion and \$1.7 billion, respectively. Fees earned from this business can vary significantly depending on the size of the transactions and the timing of their completion and, therefore, can fluctuate from period to period.

Loss ratios for this segment were 71.3% and 84.5% for the second quarter of 2012 and 2011, respectively, and 73.8% and 82.1% for the six months ended June 30, 2012 and 2011, respectively. The decrease in the loss ratios for the second quarter and first six months of 2012, compared to 2011, was due to the release of reserves related to the aforementioned transaction with a client in Australia and favorable claims experience in Australia and Japan. Although reasonably predictable over a period of years, claims can be volatile over shorter periods. Management views recent experience as normal short-term volatility that is inherent in the business. Loss ratios will fluctuate due to timing of client company reporting, variations in the mixture of business and the relative maturity of the business.

Policy acquisition costs and other insurance expenses as a percentage of net premiums were 27.1% and 15.2% for the second quarter of 2012 and 2011, respectively, and 21.4% and 14.7% for the six months ended June 30, 2012 and 2011, respectively. The increase in the ratios for the second quarter and first six months of 2012, compared to 2011, was due to additional amortization of deferred acquisition costs which largely offsets the one-time fee related to the aforementioned transaction with a client in Australia. The ratio of policy acquisition costs and other insurance expenses as a percentage of net premiums should generally decline as the business matures; however, the percentage does fluctuate periodically due to timing of client company reporting and variations in the mixture of business.

Other operating expenses increased \$0.8 million, or 3.2%, and \$3.6 million, or 7.1%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. Other operating expenses as a percentage of net premiums totaled 8.1% and 8.2% for the second quarter of 2012 and 2011, and 8.3% and 8.2% for the six months ended June 30, 2012 and 2011, respectively. The timing of premium flows and the level of costs associated with the entrance into and development of new markets in the growing Asia Pacific segment may cause other operating expenses as a percentage of net premiums to fluctuate over time.

# **Corporate and Other**

Corporate and Other revenues include investment income and investment related gains and losses from unallocated invested assets. Corporate and Other expenses consist of the offset to capital charges allocated to the operating segments within the policy acquisition costs and other insurance expenses line item, unallocated overhead and executive costs, and interest expense related to debt and trust preferred securities. Additionally, Corporate and Other includes results from, among others, RTP, a wholly-owned subsidiary that develops and markets technology solutions for the insurance industry and the investment income and expense associated with the Company s collateral finance facility.

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(dollars in thousands)	For the three June 2012	montle 30,	ns ended	For the six r June 2012	nonth e 30,		
Revenues:							
Net premiums	\$ 1,719	\$	2,288	\$ 3,767	\$	4,375	
Investment income, net of related expenses	20,345		27,717	36,618		54,317	
Investment related gains (losses), net:							
Other-than-temporary impairments on fixed maturity securities	(137)		618	(1,714)		(386)	
Other-than-temporary impairments on fixed maturity securities transferred to (from) accumulated other comprehensive income	_		(1,773)	(1,314)		(1,773)	
Other investment related gains (losses), net	2,900		9,852	7,057		15,754	
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Total investment related gains (losses), net	2,763		8,697	4,029		13,595	
Other revenues	2,790		3,001	8,386		11,581	
Total revenues	27,617		41,703	52,800		83,868	
Benefits and expenses:							
Claims and other policy benefits	(45)		381	12		690	
Interest credited	-		-	-		-	
Policy acquisition costs and other insurance expenses (income)	(13,342)		(12,603)	(27,212)		(25,297)	
Other operating expenses	17,940		13,054	36,365		35,070	
Interest expense	23,360		25,818	46,682		50,387	
Collateral finance facility expense	2,878		3,101	5,845		6,303	
Total benefits and expenses	30,791		29,751	61,692		67,153	
Income (loss) before income taxes	\$ (3,174)	\$	11,952	\$ (8,892)	\$	16,715	

Income before income taxes decreased \$15.1 million, or 126.6%, and \$25.6 million, or 153.2% for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The decrease for the second quarter was primarily due to a \$7.4 million decrease in investment income and a \$5.9 million decrease in investment related gains. The decrease for the first six months is primarily due to a \$17.7 million decrease in investment income and a \$9.6 million decrease in investment related gains.

Total revenues decreased \$14.1 million, or 33.8%, and \$31.1 million, or 37.0%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The decrease for the second quarter was primarily due to a \$7.4 million decrease in investment income, due to a lower invested asset base and lower investment yields, and a \$5.9 million decrease in investment related gains. The decrease in revenues for the first six months was largely due to a \$17.7 million decrease in investment income due to a lower invested asset base and lower investment yields. Additionally, there was a \$9.6 million decrease in investment related gains.

Total benefits and expenses increased \$1.0 million, or 3.5%, and decreased \$5.5 million, or 8.1%, for the three and six months ended June 30, 2012, as compared to the same periods in 2011. The increase for the second quarter was primarily due to an increase in other operating expenses of \$4.9 million caused by an increase in employee compensation partially offset by a decrease in interest expense of \$2.5 million due to debt that matured in 2011 being replaced by debt issued at a lower interest rate. The decrease for the first six months was primarily due to a decrease in interest expense of \$3.7 million due to the previously mentioned debt activity in 2011 and an increase in policy acquisition costs and other insurance income of \$1.9 million.

# **Liquidity and Capital Resources**

# **Current Market Environment**

The current low interest rate environment is negatively affecting the Company s earnings. Investment yield, excluding funds withheld and invested assets associated with a large fixed annuity transaction executed in the second quarter of 2012, has decreased 30 basis points for the six months ended June 30, 2012 as compared to the same period in 2011. In addition, the Company s insurance liabilities, in particular its annuity products, are sensitive to changing market factors. Results of operations in the first six months of 2012 compared to the same period in 2011 are unfavorable, largely due to changes in the value of embedded derivatives. While the results for both periods reflect tightening credit spreads, the

impact of credit spread movements was much greater in the second quarter and first six months months of 2011 compared to 2012. There has been a continued increase in gross unrealized gains on fixed maturity and equity securities available-for-sale, which were \$2,487.0 million and \$1,349.8 million at June 30, 2012 and 2011, respectively. Gross unrealized losses have not been as volatile, totaling \$196.3 million and \$233.8 million at June 30, 2012 and 2011, respectively. The increase in the gross unrealized gains is primarily due to lower interest rates.

The Company continues to be in a position to hold its investment securities until recovery, provided it remains comfortable with the credit of the issuers. As indicated above, gross unrealized gains on investment securities of \$2,487.0 million are well in excess of gross unrealized losses of \$196.3 million as of June 30, 2012. Historically low interest rates continued to put pressure on the Company s investment yield. In January 2012, U.S. Federal Reserve officials indicated that economic conditions in the U.S. would likely warrant exceptionally low federal funds rate through 2014. The Company does not rely on short-term funding or commercial paper and to date it has experienced no liquidity pressure, nor does it anticipate such pressure in the foreseeable future.

The Company projects its reserves to be sufficient and it would not expect to write down deferred acquisition costs or be required to take any actions to augment capital, even if interest rates remain at current levels for the next five years. While the Company has felt the pressures of sustained low interest rates and volatile equity markets and may continue to do so, management believes its business is not overly sensitive to these risks due to its relatively lower levels of asset leverage compared to direct life insurance companies. Although management believes the Company s current capital base is adequate to support its business at current operating levels, it continues to monitor new business opportunities and any associated new capital needs that could arise from the changing financial landscape.

# **The Holding Company**

RGA is an insurance holding company whose primary uses of liquidity include, but are not limited to, the immediate capital needs of its operating companies, dividends paid to its shareholders, repurchase of common stock and interest payments on its indebtedness. RGA recognized interest expense of \$65.6 million and \$53.2 million for the six months ended June 30, 2012 and 2011, respectively. RGA made capital contributions to subsidiaries of \$0.8 million and \$1.5 million for the six months ended June 30, 2012 and 2011, respectively. Dividends to shareholders were \$26.5 million and \$17.7 million for the six months ended June 30, 2012 and 2011, respectively. There were no principal payments on RGA is debt for the six months ended June 30, 2012 and 2011. The primary sources of RGA is liquidity include proceeds from its capital raising efforts, interest income on undeployed corporate investments, interest income received on surplus notes with RGA Reinsurance, Reinsurance Company of Missouri, Incorporated (RCM) and Rockwood Re and dividends from operating subsidiaries. RGA recognized interest and dividend income of \$40.8 million and \$25.0 million for the six months ended June 30, 2012 and 2011, respectively. There was no issuance of unaffiliated long-term debt for the six months ended June 30, 2012. Net proceeds from unaffiliated long-term issuance were \$400.0 million for the six months ended 2011. There was no issuance of affiliated long-term debt for the six months ended 2011. As the Company continues its business operations, RGA will continue to be dependent upon these sources of liquidity. As of June 30, 2012 and December 31, 2011, RGA held \$565.8 million and \$583.6 million, respectively, of cash and cash equivalents, short-term and other investments and fixed maturity investments.

RGA established an intercompany revolving credit facility where certain subsidiaries can lend to or borrow from each other and from RGA in order to manage capital and liquidity more efficiently. The intercompany revolving credit facility, which is a series of demand loans among RGA and its affiliates, is permitted under applicable insurance laws and has been approved by the Missouri Department of Insurance. This facility reduces overall borrowing costs by allowing RGA and its operating companies to access internal cash resources instead of incurring third-party transaction costs. The statutory borrowing and lending limit for RGA s Missouri-domiciled insurance subsidiaries is currently the lesser of 3% of the insurance company s admitted assets and 25% of its surplus, in both cases, as of its most recent year-end. There were no amounts outstanding under the intercompany revolving credit facility as of June 30, 2012 and December 31, 2011.

The Company believes that it has sufficient liquidity for the next 12 months to fund its cash needs under various scenarios that include the potential risk of early recapture of reinsurance treaties and higher than expected death claims. Historically, the Company has generated positive net cash flows from operations. However, in the event of significant unanticipated cash requirements beyond normal liquidity, the Company has multiple liquidity alternatives available based on market conditions and the amount and timing of the liquidity need. These options include borrowings under committed credit facilities, secured borrowings, the ability to issue long-term debt, preferred securities or common equity and, if necessary, the sale of invested assets subject to market conditions.

In July 2012, the quarterly dividend was increased to \$0.24 per share from \$0.18 per share. All future payments of dividends are at the discretion of RGA s board of directors and will depend on the Company s earnings, capital requirements, insurance regulatory conditions, operating conditions, and other such factors as the board of directors may deem relevant. The amount of dividends that RGA can pay will depend in part on the operations of its reinsurance subsidiaries.

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# **Cash Flows**

The Company s net cash flows provided by operating activities for the six months ended June 30, 2012 and 2011 were \$818.3 million and \$537.8 million, respectively. Cash flows from operating activities are affected by the timing of premiums received, claims paid, and working capital changes. The Company believes the short-term cash requirements of its business operations will be sufficiently met by the positive cash flows generated. Additionally, the Company believes it maintains a high quality fixed maturity portfolio that can be sold, if necessary, to meet the Company s short- and long-term obligations.

Net cash used in investing activities for the six months ended June 30, 2012 and 2011 was \$784.8 million and \$497.2 million, respectively. Cash flows from investing activities primarily reflect the sales, maturities and purchases of fixed maturity securities related to the management of the Company s investment portfolios and the investment of excess cash generated by operating and financing activities. Cash flows from investing activities also include the investment activity related to mortgage loans, policy loans, funds withheld at interest, short-term investments and other invested assets.

Net cash (used in) provided by financing activities for the six months ended June 30, 2012 and 2011 was \$(40.8) million and \$191.0 million, respectively. Cash flows from financing activities primarily reflects the Company s capital management efforts, treasury stock activity, dividends to stockholders, changes in collateral for derivative positions and the activity related to universal life and other investment type policies and contracts.

# **Debt**

Certain of the Company s debt agreements contain financial covenant restrictions related to, among others, liens, the issuance and disposition of stock of restricted subsidiaries, minimum requirements of consolidated net worth, maximum ratios of debt to capitalization and change of control provisions. The Company is required to maintain a minimum consolidated net worth, as defined in the debt agreements, of \$2.8 billion, calculated as of the last day of each fiscal quarter. Also, consolidated indebtedness, calculated as of the last day of each fiscal quarter, cannot exceed 35% of the sum of the Company s consolidated indebtedness plus adjusted consolidated net worth. A material ongoing covenant default could require immediate payment of the amount due, including principal, under the various agreements. Additionally, the Company s debt agreements contain cross-default covenants, which would make outstanding borrowings immediately payable in the event of a material uncured covenant default under any of the agreements, including, but not limited to, non-payment of indebtedness when due for an amount in excess of \$100.0 million, bankruptcy proceedings, or any other event which results in the acceleration of the maturity of indebtedness. As of June 30, 2012 and December 31, 2011, the Company had \$1,415.0 million and \$1,414.7 million, respectively, in outstanding borrowings under its debt agreements and was in compliance with all covenants under those agreements. The ability of the Company to make debt principal and interest payments depends on the earnings and surplus of subsidiaries, investment earnings on undeployed capital proceeds, and the Company s ability to raise additional funds.

The Company enters into derivative agreements with counterparties that reference either RGA s debt rating or certain subsidiary financial strength ratings. If either rating is downgraded in the future, it could trigger certain terms in the Company s derivative agreements, which could negatively affect overall liquidity. For the most restrictive of the Company s derivative agreements, there is a termination event should the long-term senior debt ratings drop below either BBB+ (S&P) or Baa1 (Moody s) or the financial strength ratings drop below either A- (S&P) or A3 (Moody s).

The Company maintains a syndicated revolving credit facility with an overall capacity of \$850.0 million which is scheduled to mature in December 2015. The Company may borrow cash and may obtain letters of credit in multiple currencies under this facility. As of June 30, 2012, the Company had no cash borrowings outstanding and \$263.3 million in issued, but undrawn, letters of credit under this facility. As of June 30, 2012 and December 31, 2011, the average interest rate on long-term debt outstanding was 5.94%.

Based on the historic cash flows and the current financial results of the Company, management believes RGA s cash flows will be sufficient to enable RGA to meet its obligations for at least the next 12 months.

# **Collateral Finance Facility**

In 2006, RGA s subsidiary, Timberlake Financial L.L.C. (Timberlake Financial), issued \$850.0 million of Series A Floating Rate Insured Notes due June 2036 in a private placement. The notes were issued to fund the collateral requirements for statutory reserves required by the U.S. Valuation of Life Policies Model Regulation (commonly referred to as Regulation XXX) on specified term life insurance policies reinsured by RGA Reinsurance and retroceded to Timberlake Reinsurance Company II (Timberlake Re). Proceeds from the notes, along with a \$112.8 million direct investment by the Company, were deposited into a series of accounts that collateralize the notes and are not available to satisfy the

general obligations of the Company. Interest on the notes accrues at an annual rate of 1-month LIBOR plus a base rate margin, payable monthly. The payment of interest and principal on the notes is insured through a financial guaranty insurance policy by a monoline insurance company whose parent company is operating under Chapter 11 bankruptcy. The notes represent senior, secured indebtedness of Timberlake Financial without legal recourse to RGA or its other subsidiaries.

Timberlake Financial relies primarily upon the receipt of interest and principal payments on a surplus note and dividend payments from its wholly-owned subsidiary, Timberlake Re, a South Carolina captive insurance company, to make payments of interest and principal on the notes. The ability of Timberlake Re to make interest and principal payments on the surplus

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note and dividend payments to Timberlake Financial is contingent upon the South Carolina Department of Insurance s regulatory approval. Since Timberlake Re s capital and surplus fell below \$35.0 million, it has been required, since the second quarter of 2011, to request approval on a quarterly rather than annual basis and provide additional scenario testing results. Approval to pay interest on the surplus note was granted through September 28, 2012. As of June 30, 2012, Timberlake Re s surplus totaled \$29.0 million. Management expects capital and surplus to remain below \$35.0 million through 2012. Reserve decreases and statutory profits are expected to increase capital and surplus above \$35.0 million by year-end 2014.

In 2010, Manor Re obtained \$300.0 million of collateral financing through 2020 from an international bank which enabled Manor Re to deposit assets in trust to support statutory reserve credit for an affiliated reinsurance transaction. The bank has recourse to RGA should Manor Re fail to make payments or otherwise not perform its obligations under this financing. Interest on the collateral financing accrues at an annual rate of 3-month LIBOR plus a base rate margin, payable quarterly.

# Asset / Liability Management

The Company actively manages its cash and invested assets using an approach that is intended to balance quality, diversification, asset/liability matching, liquidity and investment return. The goals of the investment process are to optimize after-tax, risk-adjusted investment income and after-tax, risk-adjusted total return while managing the assets and liabilities on a cash flow and duration basis.

The Company has established target asset portfolios for each major insurance product, which represent the investment strategies intended to profitably fund its liabilities within acceptable risk parameters. These strategies include objectives and limits for effective duration, yield curve sensitivity and convexity, liquidity, asset sector concentration and credit quality.

The Company s liquidity position (cash and cash equivalents and short-term investments) was \$1,007.3 million and \$1,051.4 million at June 30, 2012 and December 31, 2011, respectively. Cash and cash equivalents includes cash collateral received from derivative counterparties of \$226.4 million and \$241.5 million as of June 30, 2012 and December 31, 2011, respectively. This unrestricted cash collateral is included in cash and cash equivalents and the obligation to return it is included in other liabilities in the Company s condensed consolidated balance sheets. Liquidity needs are determined from valuation analyses conducted by operational units and are driven by product portfolios. Periodic evaluations of demand liabilities and short-term liquid assets are designed to adjust specific portfolios, as well as their durations and maturities, in response to anticipated liquidity needs.

The Company periodically sells investment securities under agreements to repurchase the same securities. These arrangements are used for purposes of short-term financing. There were no securities subject to these agreements outstanding at June 30, 2012 or December 31, 2011. The book value of securities subject to these agreements, if any, is included in fixed maturity securities while the repurchase obligations would be reported in other liabilities in the condensed consolidated balance sheets. The Company also occasionally enters into arrangements to purchase securities under agreements to resell the same securities. Amounts outstanding, if any, are reported in cash and cash equivalents on the Company s condensed consolidated balance sheets. These agreements are primarily used as yield enhancement alternatives to other cash equivalent investments. There were no amounts outstanding at June 30, 2012 or December 31, 2011. The Company sometimes participates in a securities borrowing program whereby securities, which are not reflected on the Company s condensed consolidated balance sheets, are borrowed from a third party. The Company is required to maintain a minimum of 100% of the market value of the borrowed securities as collateral. The Company had borrowed securities with an amortized cost and estimated fair value of \$237.5 million and \$150.0 million as of June 30, 2012 and December 31, 2011. The borrowed securities are used to provide collateral under an affiliated reinsurance transaction.

RGA Reinsurance is a member of the Federal Home Loan Bank of Des Moines (FHLB) and holds \$18.9 million of common stock in the FHLB, which is included in other invested assets on the Company s condensed consolidated balance sheets. RGA Reinsurance occasionally enters into traditional funding agreements with the FHLB, and had no outstanding traditional funding agreements with the FHLB at June 30, 2012 and December 31, 2011. The Company s had no traditional funding agreements during the first six months of 2012. The Company s average outstanding balance of traditional funding agreements was \$80.9 million and \$46.8 million during the second quarter and first six months of 2011. Interest on traditional funding agreements with the FHLB is reflected in interest expense on the Company s condensed consolidated statements of income.

In addition, RGA Reinsurance has also entered into funding agreements with the FHLB under guaranteed investment contracts whereby RGA Reinsurance has issued the funding agreements in exchange for cash and for which the FHLB has been granted a blanket lien on RGA Reinsurance s commercial and residential mortgage-backed securities and commercial mortgage loans used to collateralize RGA Reinsurance s obligations under the funding agreements. RGA Reinsurance maintains control over these pledged assets, and may use, commingle, encumber or dispose of any portion of the collateral as long as there is no event of default and the remaining qualified collateral is sufficient to satisfy the collateral maintenance level. The funding agreements and the related security agreements represented by this blanket lien provide that upon any

event of default by RGA Reinsurance, the FHLB s recovery is limited to the amount of RGA Reinsurance s liability under the outstanding funding agreements. The amount of the Company s liability for the funding agreements with the FHLB under guaranteed investment contracts was \$200.0 million and \$197.7 million at June 30, 2012 and December 31, 2011, respectively, which is included in interest sensitive contract liabilities. The advances on these agreements are collateralized primarily by commercial and residential mortgage-backed securities and commercial mortgage loans.

The Company s asset-intensive products are primarily supported by investments in fixed maturity securities reflected on the Company s balance sheet and under funds withheld arrangements with the ceding company. Investment guidelines are established to structure the investment portfolio based upon the type, duration and behavior of products in the liability portfolio so as to achieve targeted levels of profitability. The Company manages the asset-intensive business to provide a targeted spread between the interest rate earned on investments and the interest rate credited to the underlying interest-sensitive contract liabilities. The Company periodically reviews models projecting different interest rate scenarios and their effect on profitability. Certain of these asset-intensive agreements, primarily in the U.S. operating segment, are generally funded by fixed maturity securities that are withheld by the ceding company.

# **Investments**

The Company had total cash and invested assets of \$32.5 billion and \$25.9 billion at June 30, 2012 and December 31, 2011, respectively, as illustrated below (dollars in thousands):

	Jı	ine 30, 2012	Dec	ember 31, 2011
Fixed maturity securities, available-for-sale	\$	17,244,192	\$	16,200,950
Mortgage loans on real estate		1,157,049		991,731
Policy loans		1,250,238		1,260,400
Funds withheld at interest		5,457,888		5,410,424
Short-term investments		49,981		88,566
Investment receivable		5,406,898		-
Other invested assets		940,605		1,012,541
Cash and cash equivalents		957,341		962,870
Total cash and invested assets	\$	32,464,192	\$	25,927,482

The following table presents consolidated average invested assets at amortized cost, net investment income and investment yield, excluding funds withheld at interest and the investment receivable associated with the annuity coinsurance transaction executed in the second quarter of 2012. Funds withheld at interest assets and investment receivable are primarily associated with the reinsurance of annuity contracts on which the Company earns a spread. Fluctuations in the yield on funds withheld assets and investment receivable are substantially offset by a corresponding adjustment to the interest credited on the liabilities (dollars in thousands).

	Three months ended June 30,						Six months ended June 30,			
				Increase/					Increase/	
	2012		2011	(Decrease)		2012		2011	(Decrease)	
Average invested assets at amortized cost	\$ 18,584,971	\$	17,446,168	6.5%	\$	18,351,827	\$	16,992,394	8.0%	
Net investment income	230,383		228,728	0.7%		457,753		448,636	2.0%	
Investment yield (ratio of net investment										
income to average invested assets)	5.05%		5.35%	(30) bps		5.05%		5.35%	(30) bps	
Net investment income Investment yield (ratio of net investment	\$ 18,584,971 230,383	\$	17,446,168 228,728	(Decrease) 6.5% 0.7%	\$	18,351,827 457,753	\$	16,992,394 448,636	(Decrease) 8.0% 2.0%	

The investment yield including the previously mentioned investment receivable would be 4.54% and 4.66% for the second quarter and first six months of 2012, respectively. The current low U.S. interest rate environment is negatively affecting the Company s earnings. Investment yield decreased for the three months ended June 30, 2012 due primarily to slightly lower yields on several asset classes including fixed maturity securities, mortgage loans and policy loans. The lower yields are due primarily to a lower interest rate environment which decreases the yield on new investment purchases. All investments held by RGA and its subsidiaries are monitored for conformance with the qualitative and quantitative limits prescribed by the applicable jurisdiction s insurance laws and regulations. In addition, the operating companies boards of directors periodically review their respective investment portfolios. The Company s investment strategy is to maintain a predominantly investment-grade, fixed maturity portfolio, to provide adequate liquidity for expected reinsurance obligations, and to balance income and total return objectives

while maintaining prudent asset management. The Company s duration needs differ between operating segments. Based on Canadian reserve requirements, the Canadian liabilities are matched with long-duration Canadian assets and the duration of the Canadian portfolio exceeds twenty years. The average duration for all the Company s portfolios, when consolidated, ranges between eight and ten years. See Note 4 Investments in the Notes to Condensed Consolidated Financial Statements of the DAC Current Report for additional information regarding the Company s investments.

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Fixed Maturity and Equity Securities Available-for-Sale

See Fixed Maturity and Equity Securities Available-for-Sale in Note 4 Investments in the Notes to Consolidated Financial Statements for tables that provide the amortized cost, unrealized gains and losses, estimated fair value of fixed maturity and equity securities, and other-than-temporary impairments in AOCI by sector as of June 30, 2012 and December 31, 2011.

The Company s fixed maturity securities are invested primarily in corporate bonds, mortgage- and asset-backed securities, and U.S. and Canadian government securities. As of June 30, 2012 and December 31, 2011, approximately 95.6% and 95.5%, respectively, of the Company s consolidated investment portfolio of fixed maturity securities were investment grade.

Important factors in the selection of investments include diversification, quality, yield, total rate of return potential and call protection. The relative importance of these factors is determined by market conditions and the underlying product or portfolio characteristics. Cash equivalents are primarily invested in high-grade money market instruments. The largest asset class in which fixed maturity securities were invested was corporate securities, which represented approximately 48.7% and 46.0% of total fixed maturity securities as of June 30, 2012 and December 31, 2011, respectively. See Corporate Fixed Maturity Securities in Note 4 Investments in the Notes to Condensed Consolidated Financial Statements for tables showing the major industry types, which comprise the corporate fixed maturity holdings at June 30, 2012 and December 31, 2011.

The creditworthiness of Greece, Ireland, Italy, Portugal and Spain, commonly referred to as Europe s peripheral region, is under ongoing stress and uncertainty due to high debt levels and economic weakness. The Company did not have exposure to sovereign fixed maturity securities, which includes global government agencies, from Europe s peripheral region as of June 30, 2012 and December 31, 2011. In addition, the Company did not purchase or sell credit protection, through credit default swaps, referenced to sovereign entities of Europe s peripheral region. The tables below show the Company s exposure to sovereign fixed maturity securities originated in countries other than Europe s peripheral region, included in Other foreign government, supranational and foreign government-sponsored enterprises, in Note 4 Investments in the Notes to Condensed Consolidated Financial Statements, as of June 30, 2012 and December 31, 2011 (dollars in thousands):

June 30, 2012:			Estimated	
	A	Amortized Cost	Fair Value	% of Total
Australia	\$	475,097	\$ 490,913	37.2 %
Japan		214,420	220,390	16.7
United Kingdom		124,547	136,672	10.3
South Africa		66,353	68,691	5.2
New Zealand		52,684	53,231	4.0
Cayman Islands		48,133	53,013	4.0
Germany		40,406	42,863	3.2
Other		236,277	256,300	19.4
Total	\$	1,257,917	\$ 1,322,073	100.0 %

December 31, 2011:		: 1G :	Estimated	or CT . 1
	Amo	rtized Cost	Fair Value	% of Total
Australia	\$	437,713	\$ 446,694	39.1 %
Japan		214,994	219,276	19.2
United Kingdom		118,618	130,106	11.4
Germany		72,926	75,741	6.6
New Zealand		51,547	51,544	4.5
South Africa		37,624	38,528	3.4
South Korea		30,592	32,025	2.8
Other		139,927	148,792	13.0
Total	\$	1,103,941	\$ 1,142,706	100.0 %

The tables below show the Company s exposure to non-sovereign fixed maturity securities and equity securities, based on the security s country of issuance, from Europe s peripheral region as of June 30, 2012 and December 31, 2011 (dollars in thousands):

June 30, 2012:	Estimated Amortized Cost Fair Value % of Total						
Financial institutions:	7 HHOTE	zea cost		Tun Vuide	70 OI 10tti		
Ireland	\$	3,477	\$	3,864	6.1 %		
Spain	_	23,486		20,865	32.9		
Total financial institutions		26,963		24,729	39.0		
Other:							
Ireland		12,476		13,042	20.6		
Italy		3,544		3,438	5.4		
Spain		24,420		22,148	35.0		
Total other		40,440		38,628	61.0		
Total office		10,110		30,020	01.0		
Total	\$	67,403	\$	63,357	100.0 %		
December 31, 2011:	٠	10.		Estimated	<i>o</i> (T 1		
	Amorti	zed Cost		Estimated Fair Value	% of Total		
Financial institutions:			¢	Fair Value			
Financial institutions: Ireland	Amorti	4,084	\$	Fair Value 4,397	5.9 %		
Financial institutions:			\$	Fair Value			
Financial institutions: Ireland		4,084	\$	Fair Value 4,397	5.9 %		
Financial institutions: Ireland Spain		4,084 25,565	\$	Fair Value 4,397 20,378	5.9 % 27.6		
Financial institutions: Ireland Spain  Total financial institutions  Other:		4,084 25,565 29,649	\$	4,397 20,378 24,775	5.9 % 27.6 33.5		
Financial institutions: Ireland Spain  Total financial institutions  Other: Ireland		4,084 25,565 29,649	\$	4,397 20,378 24,775	5.9 % 27.6 33.5		
Financial institutions: Ireland Spain  Total financial institutions  Other: Ireland Italy		4,084 25,565 29,649 12,474 2,898	\$	4,397 20,378 24,775 13,149 2,808	5.9 % 27.6 33.5		
Financial institutions: Ireland Spain  Total financial institutions  Other: Ireland		4,084 25,565 29,649	\$	4,397 20,378 24,775	5.9 % 27.6 33.5		
Financial institutions: Ireland Spain  Total financial institutions  Other: Ireland Italy		4,084 25,565 29,649 12,474 2,898	\$	4,397 20,378 24,775 13,149 2,808	5.9 % 27.6 33.5		
Financial institutions: Ireland Spain  Total financial institutions  Other: Ireland Italy Spain		4,084 25,565 29,649 12,474 2,898 34,459	\$	4,397 20,378 24,775 13,149 2,808 33,137	5.9 % 27.6 33.5 17.8 3.8 44.9		

The Company references rating agency designations in some of its investment disclosures. These designations are based on the ratings from nationally recognized rating organizations, primarily those assigned by S&P. In instances where a S&P rating is not available the Company will reference the rating provided by Moody s and in the absence of both the Company will assign equivalent ratings based on information from the NAIC. The NAIC assigns securities quality ratings and uniform valuations called NAIC Designations which are used by insurers when preparing their statutory filings. The NAIC assigns designations to publicly traded as well as privately placed securities. The designations assigned by the NAIC range from class 1 to class 6, with designations in classes 1 and 2 generally considered investment grade (BBB or higher rating agency designation). NAIC designations in classes 3 through 6 are generally considered below investment grade (BB or lower rating agency designation).

The quality of the Company s available-for-sale fixed maturity securities portfolio, as measured at fair value and by the percentage of fixed maturity securities invested in various ratings categories, relative to the entire available-for-sale fixed maturity security portfolio, at June 30, 2012 and December 31, 2011 was as follows (dollars in thousands):

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June 30, 2012 December 31, 2011 Rating Agency NAIC Estimated Estimated Designation Amortized Cost Fair Value % of Total Amortized Cost Fair Value % of Total Designation AAA/AA/A 10,477,317 12,506,331 72.5 % 10,087,612 11,943,633 73.7 % 3,667,640 3,283,937 BBB 23.1 21.8 2 3,974,486 3,522,411 BB421,128 428,875 2.5 446,610 436,001 2.7 4 В 269,970 248,850 1.4 244,645 210,222 1.3 CCC and lower 89,665 64,812 0.4 95,128 71,410 0.4 5 6 In or near default 31,445 20,838 0.1 24,948 17,273 0.1 Total 14,957,165 17,244,192 100.0 % 14,182,880 16,200,950 100.0 % \$ \$ \$

The Company s fixed maturity portfolio includes structured securities. The following table shows the types of structured securities the Company held at June 30, 2012 and December 31, 2011 (dollars in thousands):

	June 3	30, 2012	December 31, 2011				
		Estimated		Est	Estimated		
	Amortized Cost	Fair Value	Amortized Cost	Fair	r Value		
Residential mortgage-backed securities:							
Agency	\$ 511,985	\$ 571,821	\$ 561,156	\$	619,010		
Non-agency	495,808	506,741	606,109		608,224		
Total residential mortgage-backed securities	1,007,793	1,078,562	1,167,265		1,227,234		
Commercial mortgage-backed securities	1,308,668	1,348,047	1,233,958		1,242,219		
Asset-backed securities	469,616	441,051	443,974		401,991		
Total	\$ 2,786,077	\$ 2,867,660	\$ 2.845,197	\$	2,871,444		

The residential mortgage-backed securities include agency-issued pass-through securities and collateralized mortgage obligations. A majority of the agency-issued pass-through securities are guaranteed or otherwise supported by the Federal Home Loan Mortgage Corporation, Federal National Mortgage Association, or the Government National Mortgage Association. The weighted average credit rating was AA+ as of June 30, 2012 and AA as of December 31, 2011. The principal risks inherent in holding mortgage-backed securities are prepayment and extension risks, which will affect the timing of when cash will be received and are dependent on the level of mortgage interest rates. Prepayment risk is the unexpected increase in principal payments, primarily as a result of owner refinancing. Extension risk relates to the unexpected slowdown in principal payments. In addition, mortgage-backed securities face default risk should the borrower be unable to pay the contractual interest or principal on their obligation. The Company monitors its mortgage-backed securities to mitigate exposure to the cash flow uncertainties associated with these risks.

As of June 30, 2012 and December 31, 2011, the Company had exposure to commercial mortgage-backed securities with amortized costs totaling \$1,641.3 million and \$1,595.1 million, and estimated fair values of \$1,697.4 million and \$1,615.9 million, respectively. Those amounts include exposure to commercial mortgage-backed securities held directly in the Company s investment portfolios within fixed maturity securities, as well as securities held by ceding companies that support the Company s funds withheld at interest investment. The securities are generally highly rated with weighted average S&P credit ratings of approximately A+ at both June 30, 2012 and December 31, 2011. Approximately 34.6% and 40.2%, based on estimated fair value, were classified in the AAA category at June 30, 2012 and December 31, 2011, respectively. The Company recorded \$12.1 million of other-than-temporary impairments in its direct investments in commercial mortgage-backed securities for the first six months ended June 30, 2012. The Company recorded \$2.3 million and \$2.7 million of other-than-temporary impairments in its direct investments in commercial mortgage-backed securities for the second quarter and first six months ended June 30, 2011, respectively. The following tables summarize the commercial mortgage-backed securities by rating and underwriting year at June 30, 2012 and December 31, 2011 (dollars in thousands):

June 30, 2012:	AAA				AA				A			
	Ar	nortized	Es	timated	Aı	Amortized Estimated		stimated	Amortized		Estimated	
Underwriting Year		Cost Fair Value		r Value	Cost		Fair Value		Cost		Fair Value	
2005 & Prior	\$	70,446	\$	76,457	\$	153,178	\$	162,467	\$	84,719	\$	83,838
2006		240,958		264,432		61,474		67,147		63,307		66,402
2007		166,347		181,013		13,093		15,362		105,024		114,127
2008		8,757		8,750		43,657		56,075		23,613		27,928
2009		1,636		1,721		17,268		19,393		3,436		5,192
2010		27,960		29,298		46,949		52,726		13,248		14,154
2011		21,139		21,244		16,050		18,173		7,475		7,938
2012		5,132		5,179		17,298		17,466		1,499		1,501
Total	\$	542,375	\$	588,094	\$	368,967	\$	408,809	\$	302,321	\$	321,080

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	BBB				Below Investment Grade					Total			
	A	Amortized Estimated		Amortized Es		Estimated A		mortized	Estimated				
Underwriting Year		Cost	Fair Value		Cost		Fair Value		Cost		Fair Value		
2005 & Prior	\$	56,847	\$	55,405	\$	28,855	\$	21,646	\$	394,045	\$	399,813	
2006		44,298		39,512		47,361		41,039		457,398		478,532	
2007		103,035		112,915		114,312		81,467		501,811		504,884	
2008						22,011		15,389		98,038		108,142	
2009		3,767		4,759						26,107		31,065	
2010										88,157		96,178	
2011										44,664		47,355	
2012						7,117		7,286		31,046		31,432	
Total	\$	207,947	\$	212,591	\$	219,656	\$	166,827	\$	1,641,266	\$	1,697,401	

December 31, 2011:	AAA				AA				A			
	Aı	mortized	I	Estimated	A	Amortized	E	Estimated	A	Amortized	I	Estimated
Underwriting Year		Cost	F	air Value		Cost	F	air Value		Cost	F	air Value
2005 & Prior	\$	92,275	\$	98,213	\$	130,890	\$	143,609	\$	32,504	\$	31,187
2006		260,765		277,959		52,883		59,727		52,805		55,074
2007		201,228		214,510		23,565		18,700		116,898		122,945
2008		8,975		9,053		48,818		59,536		17,012		19,237
2009		1,664		1,709		12,367		13,684		7,060		9,515
2010		27,946		28,872		49,323		53,480		19,434		20,727
2011		20,047		20,002		11,146		12,079		7,563		7,594
Total	\$	612,900	\$	650.318	\$	328,992	\$	360.815	\$	253,276	\$	266.279

	BBB				Below Investment Grade				Total			
	A	mortized	E	stimated		Amortized	Е	stimated	I	Amortized	F	Estimated
Underwriting Year		Cost	F	air Value		Cost	Fa	air Value		Cost	F	air Value
2005 & Prior	\$	24,750	\$	24,295	\$	52,475	\$	40,753	\$	332,894	\$	338,057
2006		27,995		26,563		53,205		43,559		447,653		462,882
2007		102,604		108,047		113,946		77,718		558,241		541,920
2008						24,916		17,554		99,721		105,380
2009										21,091		24,908
2010										96,703		103,079
2011										38,756		39,675
Total	\$	155,349	\$	158,905	\$	244,542	\$	179,584	\$	1,595,059	\$	1,615,901

Asset-backed securities include credit card and automobile receivables, sub-prime mortgage-backed securities, home equity loans, manufactured housing bonds and collateralized debt obligations. The Company s asset-backed securities are diversified by issuer and contain both floating and fixed rate securities and had a weighted average credit rating of AA- at June 30, 2012 and December 31, 2011. The Company owns floating rate securities that represent approximately 14.7% and 15.2% of the total fixed maturity securities at June 30, 2012 and December 31, 2011, respectively. These investments have a higher degree of income variability than the other fixed income holdings in the portfolio due to the floating rate nature of the interest payments. The Company holds these investments to match specific floating rate liabilities primarily reflected in the consolidated balance sheets as collateral finance facility. In addition to the risks associated with floating rate securities, principal risks in holding asset-backed securities are structural, credit and capital market risks. Structural risks include the securities cash flow priority in the capital structure and the inherent prepayment sensitivity of the underlying collateral. Credit risks include the adequacy and ability to realize proceeds from the collateral. Credit risks are mitigated by credit enhancements which include excess spread, over-collateralization and subordination. Capital market risks include general level of interest rates and the liquidity for these securities in the market place.

As of June 30, 2012 and December 31, 2011, the Company held investments in securities with sub-prime mortgage exposure with amortized costs totaling \$128.8 million and \$136.7 million, and estimated fair values of \$98.6 million and \$102.7 million, respectively. Those amounts include exposure to sub-prime mortgages through securities held directly in the Company s investment portfolios within asset-backed securities, as well as securities backing the Company s funds withheld at interest investment. The weighted average S&P credit ratings on these securities was approximately BB+ and BBB- at June 30, 2012 and December 31, 2011, respectively. At new issue, these securities had been highly rated; however, in recent years have been downgraded by rating agencies. Additionally, the Company has largely avoided directly investing in securities originated since the second half of 2005, which management believes was a period of lessened underwriting quality. Limited growth in this sector is attributable to new purchases in the funds withheld segregated portfolios. While ratings and vintage year are important factors to consider, the tranche seniority and evaluation of forecasted future losses within a tranche is critical to the valuation of these types of securities. The Company did not record any other-than-temporary impairments in its sub-prime portfolio during the second quarter and first six months of 2012. The Company recorded \$0.2 million and \$0.7 million in other-than-temporary impairments in its sub-prime portfolio during the second quarter and first six months of 2011, respectively.

Alternative residential mortgage loans ( Alt-A ) are a classification of mortgage loans where the risk profile of the borrower falls between prime and sub-prime. At June 30, 2012 and December 31, 2011, the Company s Alt-A securities had an amortized cost of \$124.5 million and \$140.5 million, respectively. As of June 30, 2012 and December 31, 2011, 24.3% and 43.8%, respectively, of the Alt-A securities were rated AA- or better. This amount includes securities directly held by the Company and securities held by ceding companies that support the Company s funds withheld at interest investment. The Company recorded \$0.2 million in other-than-temporary impairments in the second quarter of 2012, in its Alt-A securities portfolio due primarily to the increased likelihood that some or all of the remaining scheduled principal and interest payments on certain securities will not be received. The Company did not record any other-than-temporary impairments in the second quarter of 2011 in

its Alt-A portfolio.

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The Company does not invest in the common equity securities of Fannie Mae and Freddie Mac, both government sponsored entities; however, as of June 30, 2012 and December 31, 2011, the Company held in its general portfolio \$59.7 million and \$51.0 million, respectively, at amortized cost with direct exposure in the form of senior unsecured agency and preferred securities. Additionally, as of June 30, 2012 and December 31, 2011, the portfolios held by the Company s ceding companies that support its funds withheld asset contain approximately \$329.3 million and \$454.6 million, respectively, in amortized cost of unsecured agency bond holdings and no equity exposure. As of June 30, 2012 and December 31, 2011, indirect exposure in the form of secured, structured mortgaged securities issued by Fannie Mae and Freddie Mac totaled approximately \$736.8 million and \$723.7 million, respectively, in amortized cost across the Company s general and funds withheld portfolios. Including the funds withheld portfolios, the Company s direct holdings in the form of preferred securities had a total amortized cost of \$0.7 million at December 31, 2011.

The Company monitors its fixed maturity and equity securities to determine impairments in value and evaluates factors such as financial condition of the issuer, payment performance, the length of time and the extent to which the market value has been below amortized cost, compliance with covenants, general market and industry sector conditions, current intent and ability to hold securities, and various other subjective factors. The Company recorded \$4.0 million and \$19.7 million in other-than-temporary impairments in its fixed maturity and equity securities, including \$0.2 million and \$13.0 million of other-than-temporary impairment losses on Subprime / Alt-A / Other structured securities, in the second quarter and first six months of 2012, respectively, primarily due to a decline in value of structured securities with exposure to mortgages and general credit deterioration in select corporate and foreign securities. The Company recorded \$9.0 million and \$10.5 million in other-than-temporary impairments in its fixed maturity and equity securities, including \$5.3 million and \$6.3 million of other-than-temporary impairment losses on Subprime / Alt-A / Other structured securities, in the second quarter and first six months of 2011, respectively, primarily due to a decline in value of structured securities with exposure to mortgages and general credit deterioration in the select corporate and foreign securities. The table below summarizes other-than-temporary impairments for the second quarter of 2012 and 2011 (dollars in thousands).

	Three Mor	nths E e 30,	Ended	Six Months Ended June 30,			
Asset Class	2012		2011	2012		2011	
Subprime / Alt-A / Other structured securities	\$ 220	\$	5,290	\$ 13,010	\$	6,332	
Corporate / Other fixed maturity securities	1,577			3,615		514	
Equity securities	2,186		3,680	3,025		3,680	
Other impairments, including change in mortgage loan provision	(1,762)		3,186	4,081		2,610	
Total	\$ 2,221	\$	12,156	\$ 23,731	\$	13,136	

At June 30, 2012 and December 31, 2011, the Company had \$196.3 million and \$292.5 million, respectively, of gross unrealized losses related to its fixed maturity and equity securities. The distribution of the gross unrealized losses related to these securities is shown below.

	June 30, 2012	December 31, 2011
Sector:	2012	2011
Corporate securities	34.7 %	46.5 %
Residential mortgage-backed securities	4.1	5.6
Asset-backed securities	21.0	18.4
Commercial mortgage-backed securities	34.6	27.2
State and political subdivisions	4.3	1.1
Other foreign government supranational and foreign government-sponsored		
enterprises	1.3	1.2
Total	100.0 %	100.0 %
Industry:		
Finance	23.7 %	36.0 %
Asset-backed	21.0	18.4
Industrial	7.8	8.2

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Mortgage-backed	38.7	32.8
Government	5.6	2.4
Utility	3.2	2.2
•		
Total	100.0 %	100.0 %

See Unrealized Losses for Fixed Maturity and Equity Securities Available-for-Sale in Note 4 Investments in the Notes to Condensed Consolidated Financial Statements for a table that presents the total gross unrealized losses for fixed maturity and equity securities at June 30, 2012 and December 31, 2011, respectively, where the estimated fair value had declined and remained below amortized cost by less than 20% or more than 20%.

The Company s determination of whether a decline in value is other-than-temporary includes analysis of the underlying credit and the extent and duration of a decline in value. The Company s credit analysis of an investment includes determining whether the issuer is current on its contractual payments, evaluating whether it is probable that the Company will be able to collect all amounts due according to the contractual terms of the security and analyzing the overall ability of the Company to recover the amortized cost of the investment. The Company continues to consider valuation declines as a potential indicator of credit deterioration. The Company believes that due to fluctuating market conditions and an extended period of economic uncertainty, the extent and duration of a decline in value have become less indicative of when there has been credit deterioration with respect to a fixed maturity security since it may not have an impact on the ability of the issuer to service all scheduled payments and the Company s evaluation of the recoverability of all contractual cash flows or the ability to recover an amount at least equal to amortized cost. In the Company s impairment review process, the duration and severity of an unrealized loss position for equity securities are given greater weight and consideration given the lack of contractual cash flows or deferability features.

See Unrealized Losses for Fixed Maturity and Equity Securities Available-for-Sale in Note 4 Investments in the Notes to Condensed Consolidated Financial Statements for tables that present the estimated fair values and gross unrealized losses, including other-than-temporary impairment losses reported in AOCI, for fixed maturity and equity securities that have estimated fair values below amortized cost as of June 30, 2012 and December 31, 2011.

As of June 30, 2012, the Company does not intend to sell these fixed maturity securities and does not believe it is more likely than not that it will be required to sell these fixed maturity securities before the recovery of the fair value up to the current amortized cost of the investment, which may be maturity. However, unforeseen facts and circumstances may cause the Company to sell fixed maturity securities in the ordinary course of managing its portfolio to meet diversification, credit quality, asset-liability management and liquidity guidelines.

As of June 30, 2012, the Company has the ability and intent to hold the equity securities until the recovery of the fair value up to the current cost of the investment. However, unforeseen facts and circumstances may cause the Company to sell equity securities in the ordinary course of managing its portfolio to meet diversification, credit quality and liquidity guidelines.

As of June 30, 2012 and December 31, 2011, respectively, the Company classified approximately 7.6% and 8.5% of its fixed maturity securities in the Level 3 category (refer to Note 6 Fair Value of Assets and Liabilities in the Notes to Condensed Consolidated Financial Statements for additional information). These securities primarily consist of private placement corporate securities, below investment grade commercial and residential mortgage-backed securities and sub-prime asset-backed securities with inactive trading markets.

Mortgage Loans on Real Estate

Mortgage loans represented approximately 3.6% and 3.8% of the Company s cash and invested assets as of June 30, 2012 and December 31, 2011, respectively. The Company s mortgage loan portfolio consists principally of investments in U.S.-based commercial offices, light industrial properties and retail locations. The mortgage loan portfolio is diversified by geographic region and property type.

Valuation allowances on mortgage loans are established based upon losses expected by management to be realized in connection with future dispositions or settlement of mortgage loans, including foreclosures. The valuation allowances are established after management considers, among other things, the value of underlying collateral and payment capabilities of debtors. Any subsequent adjustments to the valuation allowances will be treated as investment gains or losses.

See Mortgage Loans on Real Estate in Note 4 Investments in the Notes to Condensed Consolidated Financial Statements for information regarding for information regarding valuation allowances and impairments.

Policy Loans

Policy loans comprised approximately 3.9% and 4.9% of the Company s cash and invested assets as of June 30, 2012 and December 31, 2011, respectively, substantially all of which are associated with one client. These policy loans present no credit risk because the amount of the loan cannot exceed the obligation due the ceding company upon the death of the insured or surrender of the underlying policy. The provisions of the treaties in force and the underlying policies determine the policy loan interest rates. Because policy loans represent premature distributions of policy liabilities, they have the effect of reducing future disintermediation risk. In addition, the Company earns a spread between the interest rate

earned on policy loans and the interest rate credited to corresponding liabilities.

#### Funds Withheld at Interest

Funds withheld at interest comprised approximately 16.8% and 20.9% of the Company s cash and invested assets as of June 30, 2012 and December 31, 2011, respectively. For reinsurance agreements written on a modified coinsurance basis and certain agreements written on a coinsurance basis, assets equal to the net statutory reserves are withheld and legally owned and managed by the ceding company, and are reflected as funds withheld at interest on the Company s consolidated balance sheets. In the event of a ceding company s insolvency, the Company would need to assert a claim on the assets supporting its reserve liabilities. However, the risk of loss to the Company is mitigated by its ability to offset amounts it owes the ceding company for claims or allowances with amounts owed by the ceding company. Interest accrues to these assets at rates defined by the treaty terms. Additionally, under certain treaties the Company is subject to the investment performance on the withheld assets, although it does not directly control them. These assets are primarily fixed maturity investment securities and pose risks similar to the fixed maturity securities the Company owns. To mitigate the risk, the Company helps set the investment guidelines followed by the ceding company and monitors compliance. Ceding companies with funds withheld at interest had an average rating of A at June 30, 2012 and December 31, 2011. Certain ceding companies maintain segregated portfolios for the benefit of the Company.

#### Investment Receivable

During the second quarter of 2012, the Company added a large fixed deferred annuity reinsurance transaction in its U.S. Asset Intensive sub-segment. This transaction increased the Company s invested asset base by approximately \$5.4 billion which is reflected on the condensed consolidated balance sheet as an investment receivable. Investment receivable represented approximately 16.7% of the Company s cash and invested assets as of June 30, 2012 which represents cash, cash equivalents and invested assets, valued as of the effective date of the transaction, and the related accrued investment income expected to be received. The Company recorded these assets as a receivable since they were not received until July 31, 2012 and August 3, 2012, see Note 13 Subsequent Event in the Notes to Condensed Consolidated Financial Statements for more information.

#### Other Invested Assets

Other invested assets include equity securities, limited partnership interests, joint ventures, structured loans and derivative contracts. Other invested assets represented approximately 2.9% and 3.9% of the Company s cash and invested assets as of June 30, 2012 and December 31, 2011, respectively. See Other Invested Assets in Note 4 Investments in the Notes to Consolidated Financial Statements for a table that presents the carrying value of the Company s other invested assets by type as of June 30, 2012 and December 31, 2011.

The Company recorded \$2.2 million and \$3.0 million of other-than-temporary impairments on equity securities in the second quarter and first six months of 2012. The Company recorded \$3.7 million of other-than-temporary impairments on other invested assets in the second quarter and first six months of 2011. The Company may be exposed to credit-related losses in the event of non-performance by counterparties to derivative financial instruments. Generally, the credit exposure of the Company s derivative contracts is limited to the fair value at the reporting date plus or minus any collateral pledged to or from the Company. The Company had no credit exposure related to its derivative contracts, excluding futures, at June 30, 2012 as the net amount of collateral pledged to the Company from counterparties exceeded the fair value of the derivative contracts. The Company had credit exposure related to its derivative contracts, excluding futures, of \$12.0 million at December 31, 2011.

#### **Contractual Obligations**

From December 31, 2011 to June 30, 2012, the Company s obligation related to interest-sensitive contract liabilities increased by \$6,647.1 million due to a large deferred annuity reinsurance transaction executed during the second quarter of 2012. In addition, since December 31, 2011, the Company has revised the estimated principal payments of its collateral financing obligation. The revised estimated principal payments increased (decreased) the contractual obligations by approximately \$(44.5) million, \$(30.2) million, \$33.9 million and \$39.3 million for the periods of less than 1 year, 1-3 years, 4-5 years, and after 5 years, respectively. There were no other material changes in the Company s contractual obligations from those reported in the DAC Current Report.

#### **Enterprise Risk Management**

RGA maintains an Enterprise Risk Management ( ERM ) program to identify, assess, mitigate, monitor, and report material risks facing the enterprise. This includes development and implementation of mitigation strategies to reduce exposures to these risks to acceptable levels. Risk management is an integral part of the Company s culture and is interwoven in day to day activities. It includes guidelines, risk appetites, risk limits, and other controls in areas such as pricing, underwriting, currency, administration, investments, asset liability management, counterparty exposure, financing, regulatory change, business continuity planning, human resources, liquidity, sovereign risks and information technology development.

The Chief Risk Officer ( CRO ), aided by Business Unit Chief Risk Officers, Risk Management Officers and a dedicated ERM function, is responsible for ensuring, on an ongoing basis, that objectives of the ERM framework are met; this includes ensuring proper risk controls are in place, that risks are effectively identified and managed, and that key risks to which the Company is exposed to are disclosed to appropriate stakeholders. For each Business Unit and key risk, a Risk Management Officer is assigned. In addition to this network of Risk Management Officers, the Company also has risk focused committees such as the Business Continuity and Information Governance Steering Committee, Consolidated Investment Committee, Derivatives Risk Oversight Committee, Asset and Liability Management Committee, Collateral and Liquidity Committee, and the Currency Risk Management Committee. These committees are comprised of various risk experts and have overlapping membership, enabling consistent and holistic management of risks. These committees report directly or indirectly to the Risk Management Steering Committee. The Risk Management Steering Committee, which includes senior management executives, including the Chief Executive Officer, the Chief Financial Officer, the Chief Operating Officer ( COO ) and the CRO, is the primary risk management oversight for the Company.

The Risk Management Steering Committee, through the CRO, reports regularly to the Finance, Investment and Risk Management (FIRM) Committee, a sub-committee of the Board of Directors responsible, among other duties, for overseeing the management of RGA s ERM programs and policies. The Board has other committees, such as the Audit Committee, whose responsibilities include aspects of risk management. The CRO reports to the COO and has direct access to the Board of the Company through the FIRM Committee.

The Company has devoted significant resources to develop its ERM program, and expects to do so in the future. Nonetheless, the Company s policies and procedures to identify, manage and monitor risks may not be fully effective. Many of the Company s methods for managing risk are based on historical information, which may not be a good predictor of future risk exposures, such as the risk of a pandemic causing a large number of deaths. Management of operational, legal and regulatory risk rely on policies and procedures which may not be fully effective.

The Company categorizes its main risks as follows:

Insurance Risk Liquidity Risk Market Risk Credit Risk Operational Risk

Specific risk assessments and descriptions can be found below and in Item 1A Risk Factors of the 2011 Annual Report and the DAC Current Report.

#### Insurance Risk

The risk of loss due to experience deviating adversely from expectations for mortality, morbidity, and policyholder behavior or lost future profits due to treaty recapture by clients. This category is further divided into mortality, morbidity, policyholder behavior, and client recapture. The Company uses multiple approaches to managing insurance risk: pricing appropriately for the risks assumed, transferring undesired risks, and managing the retained exposure prudently. These strategies are explained below.

# Pricing

Pricing is a vital component of effective insurance risk management. Proper pricing ensures that the Company is compensated commensurately for the risks it assumes and that it does not overpay for the risks it transfers to third parties, but cannot guarantee that experience will not deviate adversely from expectations. Pricing tools and assumptions, adjusted as necessary, are useful in assessing the risk for in force business. Misestimation of any key risk can threaten the long term viability of the enterprise. Thus a lot of effort goes into ensuring the appropriateness of pricing assumptions. Some of the safeguards the Company uses to ensure proper pricing are: experience studies, strict underwriting, sensitivity and scenario testing, pricing guidelines and controls, authority limits and internal and external pricing reviews. In addition, the Corporate ERM provides additional pricing oversight by performing periodic pricing audits. If actual mortality or morbidity experience is materially adverse, some reinsurance treaties allow for increases to future premium rates. Other treaties include experience refund provisions, which may also help reduce the Company s insurance risk.

#### Risk Transfer

To minimize volatility in financial results and reduce the impact of large losses, the Company transfers some of its insurance risk to third parties using vehicles such as retrocession and catastrophe coverage.

#### Retrocession

In the normal course of business, the Company seeks to limit its exposure to loss on any single insured and to recover a portion of claims paid by ceding reinsurance to other insurance enterprises (or retrocessionaires) under excess coverage and coinsurance contracts. In individual life markets, the Company retains a maximum of \$8.0 million of coverage per individual life. In certain limited situations the Company has retained more than \$8.0 million per individual life. The Company enters into agreements with other reinsurers to mitigate the residual risk related to the over-retained policies. Additionally, due to some lower face amount reinsurance coverages provided by the Company in addition to individual life, such as group life, disability and health, under certain circumstances, the Company could potentially incur claims totaling more than \$8.0 million per individual life.

#### Catastrophe Coverage

The Company accesses the markets each year for annual catastrophic coverages and reviews current coverage and pricing of current and alternate designs. Purchases vary from year to year based on the Company s perceived value of such coverages. The current policy covers events involving 10 or more insured deaths from a single occurrence and covers the Company for claims up to \$100 million after a \$50 million deductible.

# Mitigation of Retained Exposure

The Company retains most of the inbound insurance risk. The Company manages the retained exposure proactively using various mitigating factors such as diversification and limits. Diversification is the primary mitigating factor of short term volatility risk, but it also mitigates adverse impacts of changes in long term trends and catastrophic events. The Company s insured populations are dispersed globally, diversifying the insurance exposure because factors that cause actual experience to deviate materially from expectations do not affect all areas uniformly and synchronously or in close sequence. A variety of limits mitigate retained insurance risk. Examples of these limits include geographic exposure limits, which set the maximum amount of business that can be written in a given locale, and jumbo limits, which prevent excessive coverage on a given individual.

In the event that mortality or morbidity experience develops in excess of expectations, some reinsurance treaties allow for increases to future premium rates. Other treaties include experience refund provisions, which may also help reduce RGA s mortality risk.

# Liquidity Risk

Liquidity risk is the risk that cash resources are insufficient to meet the Company s cash demands without incurring unacceptable costs.

Liquidity demands come primarily from payment of claims, expenses and investment purchases, all of which are known or can be reasonably forecasted. Contingent liquidity demands exist and require the Company to inventory and estimate likely and potential liquidity demands stemming from stress scenarios.

The Company maintains cash, cash equivalents, credit facilities, and short-term liquid investments to support its current and future anticipated liquidity requirements. RGA may also borrow via the reverse repo market, and holds a large pool of unrestricted, FHLB-eligible collateral that may be pledged to support any FHLB advances needed to provide additional liquidity.

#### Market Risk

Market risk is the risk that net asset and liability values or revenue will be affected adversely by changes in market conditions such as market prices, exchange rates, and nominal interest rates The Company is primarily exposed to interest rate, equity and currency risks.

# Interest Rate Risk

Interest rate risk is the potential for loss, on a net asset and liability basis, due to changes in interest rates, including both normal rate changes and credit spread changes. This risk arises from many of the Company's primary activities, as the Company invests substantial funds in interest-sensitive assets and also has certain interest-sensitive contract liabilities. The Company manages interest rate risk to maximize the return on the Company's capital effectively and to preserve the value created by its business operations. As such, certain management monitoring processes are designed to minimize the effect of sudden and/or sustained changes in interest rates on fair value, cash flows, and net interest income. The Company manages its exposure to interest rates principally by matching floating rate liabilities with corresponding floating rate

assets and by matching fixed rate liabilities with corresponding fixed rate assets. On a limited basis, the Company uses equity options to minimize its exposure to movements in equity markets that have a direct correlation with certain of its reinsurance products.

The Company s exposure to interest rate price risk and interest rate cash flow risk is reviewed on a quarterly basis. Interest rate price risk exposure is measured using interest rate sensitivity analysis to determine the change in fair value of the Company s financial instruments in the event of a hypothetical change in interest rates. Interest rate cash flow risk exposure is measured using interest rate sensitivity analysis to determine the Company s variability in cash flows in the event of a hypothetical change in interest rates.

In order to reduce the exposure of changes in fair values from interest rate fluctuations, the Company has developed strategies to manage the interest rate sensitivity of its asset base. From time to time, the Company has utilized the swap market to manage the volatility of cash flows to interest rate fluctuations.

#### Foreign Currency Risk

The Company is subject to foreign currency translation, transaction, and net income exposure. The Company manages its exposure to currency principally by matching invested assets with the underlying liabilities to the extent possible. The Company has in place net investment hedges for a portion of its investments in its Canadian and Australian operations to reduce excess exposure to these currencies. Translation differences resulting from translating foreign subsidiary balances to U.S. dollars are reflected in stockholders equity on the condensed consolidated balance sheets.

The Company generally does not hedge the foreign currency exposure of its subsidiaries transacting business in currencies other than their functional currency (transaction exposure). However, the Company has entered into certain interest rate swaps in which the cash flows are denominated in different currencies, commonly referred to as cross currency swaps. Those interest rate swaps have been designated as cash flow hedges. The majority of the Company s foreign currency transactions are denominated in Australian dollars, British pounds, Canadian dollars, Euros, Japanese yen, Korean won, and the South African rand.

#### Inflation Risk

The primary direct effect on the Company of inflation is the increase in operating expenses. A large portion of the Company s operating expenses consists of salaries, which are subject to wage increases at least partly affected by the rate of inflation. The rate of inflation also has an indirect effect on the Company. To the extent that a government s policies to control the level of inflation result in changes in interest rates, the Company s investment income is affected.

The Company has one treaty with benefits indexed to the cost of living. These benefits are hedged with a combination of CPI swaps and indexed government bonds.

#### **Equity Risk**

Equity risk is the risk that net asset and liability (e.g. variable annuities or other equity linked exposures) values or revenues will be affected adversely by changes in equity markets. The Company assumes equity risk from embedded derivatives in alternative investments, fixed indexed annuities and variable annuities.

#### Alternative Investments

Alternative Investments are investments in non-traditional asset classes that are most commonly backing capital and surplus and not liabilities. The Company generally restricts the alternative investments portfolio to non-liability supporting assets: that is, free surplus. For (re)insurance companies, alternative investments generally encompass: hedge funds, owned commercial real estate, emerging markets debt, distressed debt, commodities, infrastructure, tax credits, and equities, both public and private. The Company mitigates its exposure to alternative investments by limiting the size of the alternative investments holding.

# Fixed Indexed Annuities

Credits for fixed indexed annuities are affected by changes in equity markets. Thus the fair value of the benefit is a function of primarily index returns and volatility. The Company hedges some of the underlying equity exposure.

Variable Annuities

The Company reinsures variable annuities including those with guaranteed minimum death benefits (GMDB), guaranteed minimum income benefits (GMIB), guaranteed minimum accumulation benefits (GMAB) and guaranteed minimum withdrawal benefits (GMWB). Strong equity markets, increases in interest rates and decreases in volatility will generally decrease the fair value of the liabilities underlying the benefits. Conversely, a decrease in the equity markets along with a decrease in interest rates and an increase in volatility will generally result in an increase in the fair value of the liabilities underlying the benefits, which has the effect of increasing reserves and lowering earnings. The Company maintains a customized dynamic hedging program that is designed to mitigate the risks associated with income volatility around the change in reserves on guaranteed benefits. However, the hedge positions may not fully offset the changes in the carrying value of the guarantees due to, among other things, time lags, high levels of volatility in the equity and derivative markets, extreme swings in interest rates, unexpected contract holder behavior, and divergence between the performance of the

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underlying funds and hedging indices. These factors, individually or collectively, may have a material adverse effect on the Company s net income, financial condition or liquidity. The table below provides a summary of variable annuity account values and the fair value of the guaranteed benefits as of June 30, 2012 and December 31, 2011.

(dollars in millions)	June	30, 2012	Decem	ber 31, 2011
No guarantee minimum benefits	\$	944	\$	986
GMDB only		79		85
GMIB only		6		6
GMAB only		54		55
GMWB only		1,620		1,538
GMDB / WB		451		498
Other		30		31
Total variable annuity account values	\$	3,184	\$	3,199
Fair value of liabilities associated with living benefit riders	\$	205	\$	277

There has been no significant change in the Company s quantitative or qualitative aspects of market risk during the quarter ended June 30, 2012 from that disclosed in the DAC Current Report.

#### Credit Risk

Credit risk is the risk of loss due to counterparty (obligor, client, retrocessionaire, or partner) credit deterioration or unwillingness to meet its obligations. Credit risk has two forms: investment credit risk (asset default and credit migration) and insurance counterparty risk.

### Investment Credit Risk

Investment credit risk, which includes default risk, is risk of loss due to credit quality deterioration of an individual financial investment, derivative or non-derivative contract or instrument. Credit quality deterioration may or may not be accompanied by a ratings downgrade. Generally, the investment credit exposure is limited to the fair value, net of any collateral received, at the reporting date.

The creditworthiness of Europe s peripheral region is under ongoing stress and uncertainty due to high debt levels and economic weakness. The Company does not have exposure to sovereign fixed maturity securities, which includes global government agencies, from Europe s peripheral region. The Company does have exposure to sovereign fixed maturity securities originated in countries other than Europe s peripheral region and to non-sovereign fixed maturity and equity securities issued from Europe s peripheral region. See Investments above for additional information on the Company s exposure related to investment securities.

The Company manages investment credit risk using per-issuer investments limits. In addition to per-issuer limits, the Company also limits the total amounts of investments per rating category. An automated compliance system checks for compliance for all investment positions and sends warning messages when there is a breach. The Company manages its credit risk related to over-the-counter derivatives by entering into transactions with creditworthy counterparties, maintaining collateral arrangements and through the use of master agreements that provide for a single net payment to be made by one counterparty to another at each due date and upon termination. Because exchange-traded futures are affected through regulated exchanges, and positions are marked to market on a daily basis, the Company has minimal exposure to credit-related losses in the event of nonperformance by counterparties to such derivative instruments.

The Company enters into various collateral arrangements, which require both the posting and accepting of collateral in connection with its derivative instruments. Collateral agreements contain attachment thresholds that vary depending on the posting party s financial strength ratings. Additionally, a decrease in the Company s financial strength rating to a specified level results in potential settlement of the derivative positions under the Company s agreements with its counterparties. The Collateral and Liquidity Committee sets rules, approves and oversees all deals requiring collateral. See Credit Risk in Note 5 Derivative Instruments in the Notes to Condensed Consolidated Financial Statements for additional information on credit risk related to derivatives.

## Insurance Counterparty Risk

Insurance counterparty risk is the potential for the Company to incur losses due to a client, retrocessionaire, or partner becoming distressed or insolvent. This includes run-on-the-bank risk and collection risk.

Run-on-the-Bank

The risk that a client s in force block incurs substantial surrenders and/or lapses due to credit impairment, reputation damage or other market changes affecting the counterparty. Severely higher than expected surrenders and/or lapses could result in inadequate in force business to recover cash paid out for acquisition costs.

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#### Collection Risk

For clients and retrocessionaires, this includes their inability to satisfy a reinsurance agreement because the right of offset is disallowed by the receivership court; the reinsurance contract is rejected by the receiver, resulting in a premature termination of the contract; and/or the security supporting the transaction becomes unavailable to RGA.

The Company manages insurance counterparty risk by limiting the total exposure to a single counterparty and by only initiating contracts with creditworthy counterparties. In addition, some of the counterparties have set up trusts and letters of credit, reducing the Company s exposure to these counterparties.

Generally, RGA s insurance subsidiaries retrocede amounts in excess of their retention to RGA Reinsurance, Parkway Re, RGA Barbados, RGA Americas, Rockwood Re, Manor Re, RGA Worldwide or RGA Atlantic. External retrocessions are arranged through the Company s retrocession pools for amounts in excess of its retention. As of June 30, 2012, all retrocession pool members in this excess retention pool reviewed by the A.M. Best Company were rated A- or better. A rating of A- is the fourth highest rating out of fifteen possible ratings. For a majority of the retrocessionaires that were not rated, letters of credit or trust assets have been given as additional security. In addition, the Company performs annual financial and in force reviews of its retrocessionaires to evaluate financial stability and performance.

The Company has never experienced a material default in connection with retrocession arrangements, nor has it experienced any material difficulty in collecting claims recoverable from retrocessionaires; however, no assurance can be given as to the future performance of such retrocessionaires or as to the recoverability of any such claims.

#### Aggregate Counterparty Limits

In addition to investment credit limits and insurance counterparty limits, there are aggregate counterparty risk limits which include counterparty exposures from reinsurance, financing and investment activities at an aggregated level to control total exposure to a single counterparty. Counterparty risk aggregation is important because it enables the Company to capture risk exposures at a comprehensive level and under more extreme circumstances compared to analyzing the components individually.

# Operational Risk

Operational risk is the risk of loss due to inadequate or failed internal processes, people or systems, or external events. These risks are sometimes residual risks after insurance, market and credit risks have been identified. Operational risk is further divided into: Process, Legal/Regulatory, Financial, and Intangibles. In order to effectively manage operational risks, management primarily relies on:

#### Risk Culture

Risk management is embedded in RGA s business processes in accordance with RGA s risk philosophy. As the cornerstone of the ERM framework, risk culture plays a preeminent role in the effective management of risks assumed by RGA. At the heart of RGA s risk culture is prudent risk management. Senior management sets the tone for RGA risk culture, inculcating positive risk attitudes so as to entrench sound risk management practices into day-to-day activities.

#### Structural Controls

Structural controls provide additional safeguards against undesired risk exposures. Examples of structural controls include: pricing and underwriting reviews, standard treaty language which limits or excludes rating triggers and recapture language which minimizes the likelihood and impact of client recaptures.

# Risk Monitoring and Reporting

Proactive risk monitoring and reporting enable early detection and mitigation of emerging risks. For example, there is elevated regulatory activity in the wake of the global financial crisis and RGA is actively monitoring regulatory proposals in order to respond optimally. Risk escalation channels coupled with open communication lines enhance the mitigants explained above.

#### **New Accounting Standards**

See Note 12 New Accounting Standards in the Notes to Condensed Consolidated Financial Statements.

#### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

See Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations Market Risk which is included herein.

#### ITEM 4. Controls and Procedures

The Chief Executive Officer and the Chief Financial Officer have evaluated the effectiveness of the design and operation of the Company s disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e) as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that these disclosure controls and procedures were effective.

There was no change in the Company s internal control over financial reporting as defined in Exchange Act Rule 13a-15(f) during the quarter ended June 30, 2012, that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting, except as noted below.

Effective January 1, 2012 the Company upgraded its accounts payable, general ledger and financial reporting technologies to better support its global financial structure. The Company has updated its internal control over financial reporting as necessary to accommodate the modifications to its business processes and related internal control over financial reporting. These system changes, along with the internal control over financial reporting affected by the implementation, were appropriately tested for design effectiveness. While there may be additional changes in related internal control over financial reporting as the Company continues its system transition efforts and alignment of existing business processes in 2012, existing controls and controls affected by the system transition efforts were evaluated as being appropriate and effective.

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# **PART II - OTHER INFORMATION**

### **ITEM 1. Legal Proceedings**

The Company is subject to litigation in the normal course of its business. The Company currently has no material litigation. A legal reserve is established when the Company is notified of an arbitration demand or litigation or is notified that an arbitration demand or litigation is imminent, it is probable that the Company will incur a loss as a result and the amount of the probable loss is reasonably capable of being estimated.

### ITEM 1A. Risk Factors

There have been no material changes from the risk factors previously disclosed in the 2011 Annual Report and the DAC Current Report.

#### ITEM 6. Exhibits

See index to exhibits.

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# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Reinsurance Group of America, Incorporated

Date: August 7, 2012 By: <u>/s/ A. Greig Woodring</u>

A. Greig Woodring

President & Chief Executive Officer

(Principal Executive Officer)

Date: August 7, 2012 By: /s/ Jack B. Lay

Jack B. Lay

Senior Executive Vice President & Chief Financial Officer

(Principal Financial and Accounting Officer)

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# INDEX TO EXHIBITS

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Number	Description
3.1	Amended and Restated Articles of Incorporation, incorporated by reference to Exhibit 3.1 of Current Report on Form 8-K filed November 25, 2008.
3.2	Amended and Restated Bylaws, incorporated by reference to Exhibit 3.2 of Current Report on Form 8-K filed November 25, 2008.
10.1	Consulting Services Agreement, dated May 31, 2012, between Graham Watson and the Company, incorporated by reference to Exhibit 10.1 of Current Report on Form 8-K filed June 6, 2012.*
10.2	Memorandum of Agreement, dated May 31, 2012, among Graham Watson, RGA Reinsurance Company and RGA International Corporation, incorporated by reference to Exhibit 10.2 of Current Report on Form 8-K filed June 6, 2012.*
31.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.
101	Attached as Exhibit 101 to this report are the following documents formatted in XBRL (Extensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets at December 31, 2011 and June 30, 2012, (ii) Condensed Consolidated Statements of Income for the three and six months ended June 30, 2011 and 2012, (iii) Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2011 and 2012, and (iv) Notes to Condensed Consolidated Financial Statements for the six months ended June 30, 2012. In accordance with Rule 406T of Regulation S-T, the XBRL related information in Exhibit 101 to Quarterly Report on Form 10-Q shall not be deemed to be filed for purposes of Section 18 of the Exchange Act, and shall not be deemed filed or part of any registration statement or prospectus for purposes of Section 11 or 12 under the Securities Act or the Exchange Act, or otherwise subject to liability under those sections, except as shall be expressly set forth by specific reference in such filing.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

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 ${\bf *} \ Represents \ a \ management \ contract \ or \ compensatory \ plan \ or \ arrangement \\$