## PACWEST BANCORP

Form 10-Q
November 09, 2015

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
Form 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2015
Commission File No. 00-30747
PACWEST BANCORP
(Exact name of registrant as specified in its charter)
Delaware
(State of Incorporation)

$$
\begin{aligned}
& 33-0885320 \\
& \text { (I.R.S. Employer } \\
& \text { Identification No.) }
\end{aligned}
$$

10250 Constellation Blvd., Suite 1640
Los Angeles, CA 90067
(Address of Principal Executive Offices, Including Zip Code)
(310) 286-1144
(Registrant's Telephone Number, Including Area Code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes p No o
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes p No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
$p$ Large accelerated filer o Accelerated filer
o Non-accelerated filer (Do not check if a smaller reporting o Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o No p
As of October 29, 2015, there were 120,201,464 shares of the registrant's common stock outstanding, excluding 963,522 shares of unvested restricted stock.

## PACWEST BANCORP

## TABLE OF CONTENTS

Page
PART I. FINANCIAL INFORMATION
Item 1. Condensed Consolidated Financial Statements (Unaudited)
Condensed Consolidated Balance Sheets (Unaudited) ..... $\underline{3}$
Condensed Consolidated Statements of Earnings (Unaudited) ..... 4
Condensed Consolidated Statements of Comprehensive Income (Unaudited) ..... 5
Condensed Consolidated Statement Changes in Stockholders' Equity (Unaudited) ..... $\underline{6}$
Condensed Consolidated Statements of Cash Flows (Unaudited) ..... 7
Notes to Condensed Consolidated Financial Statements (Unaudited) ..... 8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 48
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... $\underline{87}$
Item 4. Controls and Procedures ..... $\underline{90}$
PART II. OTHER INFORMATION
Item 1. Legal Proceedings ..... 90
Item 1A. Risk Factors ..... $\underline{90}$
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 90
Item 6. Index to Exhibits ..... $\underline{91}$
Signatures ..... 92

2

## PACWEST BANCORP AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

| ASSETS: |  |  |
| :--- | :--- | :--- |
| Cash and due from banks | $\$ 154,652$ | $\$ 164,757$ |
| Interest-earning deposits in financial institutions | 81,642 | 148,469 |
| Total cash and cash equivalents | 236,294 | 313,226 |
| Securities available-for-sale, at fair value | $1,809,364$ | $1,567,177$ |
| Federal Home Loan Bank stock, at cost | 17,250 | 40,609 |
| Total investment securities | $1,826,614$ | $1,607,786$ |
| Gross loans and leases | $12,493,397$ | $11,904,684$ |
| Deferred fees and costs | $(41,192$ | $)$ |
| Allowance for loan and lease losses | $(103,271$ | $)$ |
| Total loans and leases, net | $12,348,934$ | $11,797,977$ |
| Equipment leased to others under operating leases | 161,508 | 122,506 |
| Premises and equipment, net | 36,475 | 36,551 |
| Foreclosed assets, net | 33,216 | 43,721 |
| Goodwill | $1,728,380$ | $1,720,479$ |
| Core deposit and customer relationship intangibles, net | 12,704 | 17,204 |
| Deferred tax asset, net | 169,760 | 284,411 |
| Other assets | 260,220 | 290,744 |
| Total assets | $\$ 16,814,105$ | $\$ 16,234,605$ |
| LIABILITIES: |  |  |
| Noninterest-bearing deposits | $\$ 3,508,682$ | $\$ 2,931,352$ |
| Interest-bearing deposits | $8,607,081$ | $8,823,776$ |
| Total deposits | $12,115,763$ | $11,755,128$ |
| Borrowings | 552,497 | 383,402 |
| Subordinated debentures | 435,417 | 43,583 |
| Accrued interest payable and other liabilities | 128,724 | 156,262 |
| Total liabilities | $13,232,401$ | $12,728,375$ |
| Commitments and contingencies (Note 10) | - | - |
| STOCKHOLDERS' EQUITY: | - |  |
| Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued and | - |  |
| outstanding) | - |  |
| Common stock (\$0.01 par value, 200,000,000 shares authorized at September 30, |  |  |
| 2015 and December 31, 2014; |  |  |
| 104,431,508 and 104,219,197 shares issued, respectively, including 988,825 and |  |  |
| 1,108,505 shares of |  |  |
| unvested restricted stock, respectively) | 1,044 | 1,042 |
| Additional paid-in capital | $3,665,173$ | $3,807,167$ |
| Accumulated deficit | $(57,934$ | $(285,712$ |
|  | $(51,038$ | $)(42,647$ |

Treasury stock, at cost ( $1,377,814$ and $1,197,180$ shares at September 30, 2015 and December 31, 2014)

| Accumulated other comprehensive income, net | 24,459 | 26,380 |
| :--- | :--- | :--- |
| Total stockholders' equity | $3,581,704$ | $3,506,230$ |
| Total liabilities and stockholders' equity | $\$ 16,814,105$ | $\$ 16,234,605$ |

See Notes to Condensed Consolidated Financial Statements.

3

## PACWEST BANCORP AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

| Three Months Ended |  |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| September30, | June 30, | September | September 30, |  |
|  |  |  | Sept |  |
| 2015 | 2015 | 2014 | 2015 | 2014 |
| (Unaudited) |  |  |  |  |

Interest income:
Loans and leases
Investment securities
Deposits in financial institutions
Total interest income
Interest expense:
Deposits
Borrowings
Subordinated debentures
Total interest expense
Net interest income
Provision for credit losses
Net interest income after provision for credit losses
Noninterest income:
Service charges on deposit accounts
Other commissions and fees

| $\$ 193,539$ | $\$ 203,781$ | $\$ 189,961$ | $\$ 599,417$ | $\$ 459,625$ |
| :--- | :--- | :--- | :--- | :--- |
| 13,955 | 14,570 | 12,331 | 40,720 | 35,140 |
| 178 | 104 | 64 | 304 | 314 |
| 207,672 | 218,455 | 202,356 | 640,441 | 495,079 |
|  |  |  |  |  |
| 10,400 | 11,233 | 8,822 | 32,112 | 17,360 |
| 72 | 88 | 74 | 395 | 352 |
| 4,680 | 4,582 | 4,614 | 13,787 | 9,973 |
| 15,152 | 15,903 | 13,510 | 46,294 | 27,685 |
| 192,520 | 202,552 | 188,846 | 594,147 | 467,394 |
| 8,746 | 6,529 | 5,050 | 31,709 | 9,436 |
| 183,774 | 196,023 | 183,796 | 562,438 | 457,958 |

Leased equipment income
Gain on sale of loans and leases
Gain (loss) on sale of securities
FDIC loss sharing expense, net
Other income
Total noninterest income
Noninterest expense:
$\left.\begin{array}{llllll}\text { Compensation } & 48,152 & 49,033 & 45,861 & 144,922 & 119,569 \\ \text { Occupancy } & 10,762 & 10,588 & 11,188 & 31,950 & 29,861 \\ \text { Data processing } & 4,322 & 4,402 & 3,929 & 13,032 & 10,568 \\ \text { Other professional services } & 3,396 & 3,332 & 3,687 & 9,949 & 8,053 \\ \text { Insurance and assessments } & 3,805 & 4,716 & 3,020 & 11,546 & 7,792 \\ \text { Intangible asset amortization } & 1,497 & 1,502 & 1,608 & 4,500 & 4,649 \\ \text { Leased equipment depreciation } & 3,162 & 3,103 & 2,961 & 9,368 & 6,056 \\ \text { Foreclosed assets expense (income), net } & 4,521 & (2,340 & ) 4,827 & 2,517 & 3,463 \\ \text { Acquisition, integration and reorganization } & 747 & 900 & 5,193 & 3,647 & 93,635 \\ \text { costs } & 9,775 & 10,040 & 12,649 & 28,344 & 30,641 \\ \text { Other expense } & 90,139 & 85,276 & 94,923 & 259,775 & 314,287 \\ \text { Total noninterest expense } & 109,393 & 130,370 & 105,187 & 358,915 & 173,155 \\ \text { Earnings from continuing operations before } & (39,777 & )(45,287 & )(42,911 & )(131,137 & )(73,744 \\ \text { taxes } & 69,616 & 85,083 & 62,276 & 227,778 & 99,411 \\ \text { Income tax expense } & - & (8 & - & (2,572\end{array}\right)$

Edgar Filing: PACWEST BANCORP - Form 10-Q

| Income tax benefit | - | - | 3 | - | 1,067 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Net loss from discontinued operations | - | - | $(5$ | $)$ | $(1,505$ |
| Net earnings | $\$ 69,616$ | $\$ 85,083$ | $\$ 62,271$ | $\$ 227,778$ | $\$ 97,906$ |
| Basic earnings per share: |  |  |  |  |  |
| Net earnings from continuing operations | $\$ 0.68$ | $\$ 0.83$ | $\$ 0.60$ | $\$ 2.21$ | $\$ 1.20$ |
| Net earnings | $\$ 0.68$ | $\$ 0.83$ | $\$ 0.60$ | $\$ 2.21$ | $\$ 1.18$ |
| Diluted earnings per share: |  |  |  |  |  |
| Net earnings from continuing operations <br> Net earnings <br> Dividends declared per share | $\$ 0.68$ | $\$ 0.83$ | $\$ 0.60$ | $\$ 2.21$ | $\$ 1.20$ |
|  | $\$ 0.68$ | $\$ 0.83$ | $\$ 0.60$ | $\$ 2.21$ | $\$ 1.18$ |
|  | $\$ 0.50$ | $\$ 0.50$ | $\$ 0.25$ | $\$ 1.50$ | $\$ 0.75$ |

See Notes to Condensed Consolidated Financial Statements.

4

## PACWEST BANCORP AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME



[^0]See Notes to Condensed Consolidated Financial Statements.

5

## PACWEST BANCORP AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

Nine Months Ended September 30, 2015
Common Stock

|  |  | Additional |  | Other |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Par | Paid-in | Accumulated Treasury | Comprehensive |  |  |
| Shares | Value | Capital | Deficit | Stock | Income | Total |
| (Unaudited) |  |  |  |  |  |  |
| (Dollars in thousands, except share data) |  |  |  |  |  |  |


| Balance, December 31, 2014 | 103,022,017 | \$1,042 | \$3,807,167 | \$(285,712) | \$(42,647) | \$ 26,380 | \$3,506,230 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net earnings | - | - | - | 227,778 | - | - | 227,778 |
| Other comprehensive loss net unrealized loss on securities available-for-sale, net of tax | - | - | - | - | - | (1,921 | (1,921 |
| Restricted stock awarded and earned stock compensation, net of shares forfeited | 211,011 | 2 | 11,834 | - | - | - | 11,836 |
| Restricted stock surrendered | (180,634 | - | - | - | (8,391 | - | (8,391 |
| Tax effect from vesting of restricted stock | - | - | 596 | - | - | - | 596 |
| Cash dividends paid | - | - | (154,482 | ) - | - | - | (154,482 |
| Dividend reinvestment | 1,300 | - | 58 | - | - | - | 58 |
| $\begin{aligned} & \text { Balance, September 30, } \\ & 2015 \end{aligned}$ | 103,053,694 | \$1,044 | \$3,665,173 | \$(57,934 | \$(51,038) | \$ 24,459 | \$3,581,704 |

See Notes to Condensed Consolidated Financial Statements.

## PACWEST BANCORP AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS


Cash flows from financing activities:
Net increase (decrease) in deposits:
$\left.\begin{array}{llll}\text { Noninterest-bearing } & 573,101 & 420,478 \\ \text { Interest-bearing } & (216,717 & ) & (518,012 \\ \text { Net increase (decrease) in borrowings } & 169,095 & (742,109 & ) \\ \text { Restricted stock surrendered } & (8,391 & (22,307\end{array}\right)$

| Tax effect included in stockholders' equity of restricted vesting stock | 596 | 4,402 |
| :--- | :--- | :--- |
| Cash dividends paid | $(154,424$ | $)$ |
| $\quad$ Net cash provided by (used in) financing activities | 363,260 | $(920,275$ |
| Net (decrease) increase in cash and cash equivalents | $(76,932$ | $)$ |
| Cash and cash equivalents at beginning of period | 313,226 | 147,440 |
| Cash and cash equivalents at end of period | $\$ 236,294$ | $\$ 260,862$ |
|  |  |  |
| Supplemental disclosures of cash flow information: | $\$ 51,218$ | $\$ 23,959$ |
| Cash paid for interest | 13,760 | $(3,829$ |
| Cash paid (received) for income taxes | 13,472 | 667 |
| Loans transferred to foreclosed assets | 20,833 | - |
| Partnership interest transferred to equipment leased to others under | - | $2,594,070$ |

See Notes to Condensed Consolidated Financial Statements.

7

# Edgar Filing: PACWEST BANCORP - Form 10-Q 

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

## Note 1. Organization

PacWest Bancorp is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. Our principal business is to serve as the holding company for our Los Angeles based wholly owned banking subsidiary, Pacific Western Bank, which we refer to as "Pacific Western" or the "Bank." When we say "we," "our," or the "Company," we mean PacWest Bancorp together with its subsidiaries on a consolidated basis. When we refer to "PacWest" or to the holding company, we are referring to PacWest Bancorp, the parent company, on a stand alone basis. As of September 30, 2015, the Company had total assets of $\$ 16.8$ billion, gross loans and leases of $\$ 12.5$ billion, total deposits of $\$ 12.1$ billion and total stockholders' equity of $\$ 3.6$ billion.
Pacific Western is a full-service commercial bank offering a broad range of banking products and services including accepting demand, money market, and time deposits and originating loans and leases, including an array of commercial real estate loans and commercial lending products. The Bank serves the financial needs of its customers through 80 full-service branches located primarily in Southern California extending from San Diego County to California's Central Coast. The Bank also operates three banking offices in the San Francisco Bay area and four banking offices in the Central Valley. The Bank competes actively for relationship-based loans and deposits through its branch network, and emphasizes solicitation of noninterest-bearing deposits.
The CapitalSource Division lends throughout the United States, providing middle-market businesses asset-secured loans, equipment-secured loans and leases, cash flow loans, and real estate loans secured by various property types. The collateral for real estate loans includes healthcare properties, office properties, industrial properties, multi-family properties, hospitality properties, and retail properties. Our leasing operation, Pacific Western Equipment Finance, and our group specializing in asset-based lending, CapitalSource Business Finance Group, are part of the CapitalSource Division. Our commercial loan products include equipment loans and leases, asset based loans, loans to finance companies, and loans secured by borrower future cash flows, as well as other business-oriented products. Our loan and lease origination efforts are conducted through offices located in Chevy Chase, Maryland; Los Angeles and San Jose, California; St. Louis, Missouri; Denver, Colorado; Chicago, Illinois; New York, New York; and Midvale, Utah. When we refer to "CapitalSource Inc.," we are referring to the company acquired on April 7, 2014, and when we refer to the "CapitalSource Division," we are referring to a division of the Bank that specializes in middle-market lending on a nationwide basis.
We generate our revenue primarily from interest received on loans and leases and, to a lesser extent, from interest received on investment securities, and fees received in connection with deposit services, extending credit and other services offered, including foreign exchange services. Our major operating expenses include interest paid by the Bank on deposits and borrowings, compensation and general operating expenses.
We have completed 27 acquisitions from May 2000 through September 30, 2015. Since 2000, our acquisitions have been accounted for using the acquisition method of accounting and, accordingly, the operating results of the acquired entities have been included in the consolidated financial statements from their respective acquisition dates. See Note 3, Acquisitions, for more information about the CapitalSource Inc. merger, and Note 16, Subsequent Events, for information regarding the completion of the Square 1 Financial, Inc. acquisition on October 6, 2015.
Significant Accounting Policies
Except as discussed below, our accounting policies are described in Note 1, Nature of Operations and Summary of Significant Accounting Policies, of our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2014 as filed with the Securities and Exchange Commission ("Form $\left.10-\mathrm{K}^{\prime \prime}\right)$.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

## Accounting Standard Adopted in 2015

Effective January 1, 2015, the Company adopted Accounting Standards Update 2014-01, new accounting guidance for investments in affordable housing projects that qualify for the low-income housing tax credit. As a result of the adoption of this new guidance, the Company made an accounting policy election to amortize the initial cost of its qualifying investments in proportion to the tax credits and other benefits received and to present the amortization as a component of income tax expense, referred to as the proportional amortization method. Previously, investments in low-income housing tax credits were accounted for under the equity method and such amortization was presented in other expense. The guidance was required to be applied retrospectively and accordingly, prior period amounts for other expense and tax expense have been revised to conform to the current period presentation. The revised amortization amounts for prior periods were not material.
The retrospective application of the adoption of the new accounting guidance for the proportional amortization method resulted in a cumulative effect on retained earnings of a reduction of \$195,000.
Basis of Presentation
Our interim consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and pursuant to the requirements for reporting on Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934. Accordingly, certain disclosures accompanying annual consolidated financial statements are omitted. In the opinion of management, all adjustments and eliminations, consisting solely of normal recurring accruals, considered necessary for the fair presentation of financial statements for the interim periods, have been included. The current period's results of operations are not necessarily indicative of the results that ultimately may be achieved for the year. The interim consolidated financial statements and notes thereto should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Form 10-K.
The accompanying financial statements reflect our consolidated accounts. All significant intercompany accounts and transactions have been eliminated.
Use of Estimates
We have made a number of estimates and assumptions related to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenue and expenses during the reporting period to prepare these condensed consolidated financial statements in conformity with U.S. GAAP. Material estimates subject to change in the near term include, among other items, the allowance for credit losses, the carrying value and useful lives of intangible assets, the carrying value of the FDIC loss sharing asset, the realization of deferred tax assets, and the fair value estimates of assets acquired and liabilities assumed in acquisitions. These estimates may be adjusted as more current information becomes available, and any adjustment may be significant.
As described in Note 3, Acquisitions, the acquired assets and liabilities of CapitalSource Inc. were measured at their estimated fair values. We made significant estimates and exercised significant judgment in estimating fair values and accounting for such acquired assets and assumed liabilities.
Reclassifications
Certain prior period amounts have been reclassified to conform to the current period's presentation format. On the condensed consolidated balance sheets, the "Other assets" category includes "FDIC loss sharing asset," which was previously reported as a separate category.

## 9

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 2. Discontinued Operations
Discontinued operations include the income and expense related to Electronic Payment Services ("EPS"), a discontinued division of the Bank acquired in connection with the First California Financial Group, Inc. ("FCAL") acquisition. Liabilities of the EPS division were $\$ 16.9$ million and $\$ 21.3$ million at September 30, 2015 and December 31, 2014, which consisted primarily of noninterest bearing deposits, and are included in the condensed consolidated balance sheets under the caption "Accrued interest payable and other liabilities." For segment reporting purposes, the EPS division is included in our Community Banking segment.
Note 3. Acquisitions
The following assets acquired and liabilities assumed of CapitalSource Inc. are presented at their estimated fair values as of its April 7, 2014 acquisition date:

## Assets Acquired:

Cash and due from banks
CapitalSource Inc. (In thousands)

Interest earning deposits in financial institutions
\$768,553
Investment securities available for sale $\quad 382,797$
FHLB stock
46,060
Loans and leases 6,877,427
Equipment leased to others under operating leases $\quad 160,015$
Premises and equipment 12,663
Foreclosed assets 6,382
Income tax assets 304,856
Goodwill $\quad 1,526,282$
Core deposit and customer relationship intangibles $\quad 6,720$
$\begin{array}{ll}\text { Other assets } & 582,985\end{array}$
Total assets acquired $\$ 10,735,352$
Liabilities Assumed:
Noninterest bearing deposits \$4,631
Interest bearing deposits 6,236,419
$\begin{array}{ll}\text { Other borrowings } & 992,109\end{array}$
$\begin{array}{ll}\text { Subordinated debentures } & 300,918\end{array}$
Accrued interest payable and other liabilities $\quad 124,087$
Total liabilities assumed $\$ 7,658,164$
Total consideration paid \$3,077,188
Summary of consideration:
Cash paid \$483,118
PacWest common stock issued 2,594,070
Total \$3,077,188

10

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

CapitalSource Inc. Merger
We acquired CapitalSource Inc. on April 7, 2014. As part of the merger, CapitalSource Bank ("CSB"), a wholly owned subsidiary of CapitalSource Inc., merged with and into Pacific Western Bank. We completed the merger in order to augment our loan and lease generation capabilities and to diversify our loan portfolio. At closing, we formed the CapitalSource Division within the Bank. The Bank provides a full spectrum of financing solutions across numerous industries and property types to middle market businesses nationwide marketed under the CapitalSource Division brand.
The CapitalSource Inc. merger has been accounted for under the acquisition method of accounting. The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of the merger date. We made significant estimates and exercised significant judgment in estimating such fair values and accounting for the acquired assets and liabilities. The application of the acquisition method of accounting resulted in goodwill of $\$ 1.5$ billion. All of the recognized goodwill was non deductible for tax purposes.
Acquisition-Related Charges
The costs shown for the 2014 periods relate to the CapitalSource merger completed on April 7, 2014. The costs shown for the 2015 periods relate to the Square 1 acquisition completed on October 6, 2015. The following table presents the components of acquisition, integration and reorganization costs for the periods indicated.

| Three Months Ended |  |  | Nine Months Ended |
| :---: | :---: | :---: | :---: |
| September | June 30 | September | September 30, |
| 30, | June 30, |  | September 30, |
| 2015 | 2015 | 2014 | 20152014 |
| (In thousands) |  |  |  |

Acquisition, Integration and
Reorganization Costs:

| Severance and employee-related | $\$-$ | $\$-$ | $\$ 340$ | $\$-$ | $\$ 54,601$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| System conversion and integration <br> Asset write-downs, lease terminations | 427 | - | 412 | 427 | 1,535 |
| and <br> other facilities-related | - | - | 150 | - | 5,853 |
| Investment banking deal costs <br> Other (legal, accounting, insurance, <br> consulting) <br> Total acquisition, integration and <br> reorganization costs | 320 | 900 | 4,291 | 2,170 | 15,529 |

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 4. Goodwill and Other Intangible Assets
Goodwill arises from the acquisition method of accounting for business combinations and represents the excess of the purchase price over the fair value of the net assets and other identifiable intangible assets acquired. Our intangible assets with definite lives are core deposit intangibles ("CDI") and customer relationship intangibles ("CRI"). In the first quarter of 2015, we finalized the estimated fair value of the deferred tax assets acquired in the CapitalSource Inc. merger that resulted in a $\$ 7.9$ million increase to goodwill.
Goodwill and other intangible assets deemed to have indefinite lives generated from business combinations are not subject to amortization and are instead tested for impairment no less than annually. Impairment exists when the carrying value of goodwill exceeds its implied fair value. An impairment loss would be recognized in an amount equal to that excess and would be included in "Noninterest expense" in the condensed consolidated statements of earnings. No impairment losses were recognized during the nine months ended September 30, 2015 and 2014.
CDI and CRI are amortized over their respective estimated useful lives and reviewed for impairment at least quarterly. The amortization expense represents the estimated decline in the value of the underlying deposits or loan and lease customers acquired. The weighted average amortization period remaining for all of our CDI and CRI as of September 30, 2015 is 3.8 years. The aggregate CDI and CRI amortization expense is expected to be $\$ 6.0$ million for 2015. The estimated aggregate amortization expense related to these intangible assets for each of the next five years is $\$ 4.1$ million for 2016, $\$ 2.3$ million for 2017, $\$ 2.0$ million for 2018, $\$ 1.7$ million for 2019, and $\$ 953,000$ for 2020. The following table presents the changes in the carrying amount of goodwill for the period indicated:

Goodwill
(In thousands)
Balance, December 31, 2014
\$1,720,479
Adjustment to acquired CapitalSource Inc. deferred tax assets
7,901
Balance, September 30, 2015
\$1,728,380
The following table presents the changes in CDI and CRI and the related accumulated amortization for the periods indicated:

Gross Amount of CDI and CRI:

| Balance, beginning of period | \$53,090 | \$53,090 | \$53,090 | \$53,090 | \$48,963 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Additions | - | - | - | - | 6,720 |
| Fully amortized portion | - | - | - | - | (1,293 |
| Write-off due to the asset financing segment reorganization | - | - | - | - | (1,300 |
| Balance, end of period | 53,090 | 53,090 | 53,090 | 53,090 | 53,090 |
| Accumulated Amortization: |  |  |  |  |  |
| Balance, beginning of period | (38,889 | (37,387 | (32,659 | ) $(35,886$ | (31,715 |
| Amortization | (1,497 | (1,502 | (1,608 | (4,500 | (4,649 |
| Fully amortized portion | - | - | - | - | 1,293 |
| Write-off due to the asset financing segment reorganization | - | - | - | - | 804 |
| Balance, end of period | (40,386 | ) $(38,889$ | ) $(34,267$ | ) $(40,386$ | ) $(34,267$ |
| Net CDI and CRI, end of period | \$12,704 | \$14,201 | \$18,823 | \$12,704 | \$18,823 |

In the second quarter of 2014, we wrote-off $\$ 6.6$ million of goodwill and $\$ 0.5$ million of CRI related to the reorganization of the Company's asset financing segment, which included the sale of Celtic Capital Corporation. These amounts are included in "Acquisition, integration and reorganization costs" in the condensed consolidated statements of earnings.

12

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 5. Investment Securities
Securities Available-for-Sale
The following table presents amortized cost, gross unrealized gains and losses, and carrying values of securities available-for-sale as of the dates indicated:

September 30, 2015

|  | Gross | Gross |  |
| :--- | :--- | :--- | :--- |
| Amortized | UnrealizedUnrealizedFair |  |  |
| Cost | Gains | Losses | Value |
| (In thousands) |  |  |  |

December 31, 2014
Gross Gross
Amortized UnrealizedUnrealizedFair Cost Gains Losses Value Gains Losses Value

Residential mortgage-backed securities:
Government agency and government-sponsored enterprise
pass-through securities $\$ 391,904 \quad \$ 15,890 \quad \$(196) \$ 407,598 \quad \$ 515,902 \quad \$ 20,142 \quad \$(372) \$ 535,672$
Government agency and
government-sponsored
enterprise
$\left.\begin{array}{lllllllll}\begin{array}{l}\text { collateralized mortgage } \\ \text { obligations }\end{array} & 206,380 & 5,460 & (421 & \text { ) 211,419 } & 275,513 & 3,513 & (1,080\end{array}\right) 277,946$
Covered private label
collateralized
mortgage obligations $24,914 \quad 6,222 \quad(110 \quad$ ) $31,026 \quad 26,889 \quad 7,153 \quad$ (95 ) 33,947
Other private label
collateralized


Other securities consist primarily of asset backed securities.
As of September 30, 2015, securities available for sale with a carrying value of $\$ 366.2$ million were pledged as collateral for borrowings, public deposits and other purposes as required by various statutes and agreements.
During the nine months ended September 30, 2015 and 2014, we purchased $\$ 557.8$ million and $\$ 187.0$ million in securities available-for-sale.
During the nine months ended September 30, 2015, we sold $\$ 49.9$ million of government agency and government-sponsored enterprise ("GSE") CMOs for a gain of $\$ 609,000, \$ 30.7$ million of municipal securities for a gain of $\$ 744,000, \$ 67.5$ million in corporate debt securities for a loss of $\$ 232,000$ and $\$ 60.3$ million in GSE pass-through securities for a gain of $\$ 2.6$ million. During the nine months ended September 30, 2014, we sold $\$ 137.3$
million of GSE pass-through securities for a realized gain of $\$ 4.8$ million and $\$ 797,000$ in other securities for a realized gain of $\$ 89,000$. In addition, we sold $\$ 323.6$ million of the $\$ 382.8$ million of securities obtained in the CapitalSource Inc. merger for no gain or loss.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Unrealized Losses on Securities Available-for-Sale
The following tables present the gross unrealized losses and fair values of securities available-for-sale that were in unrealized loss positions, for which other-than-temporary impairments have not been recognized in earnings, as of the dates indicated:

Security Type:
September 30, 2015

| Less Than | 12 Months | 12 Months or More |  | Total |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Gross |  | Gross |  | Gross |
| Fair | Unrealized | Fair | Unrealized | Fair | Unrealized |
| Value | Losses | Value | Losses | Value | Losses |
| (In thousands) |  |  |  |  |  |

Residential mortgage-backed securities:
Government agency and government-
sponsored enterprise pass-through securities $\$ 17,968 \quad \$(95 \quad) \$ 9,552 \quad \$(101 \quad) \$ 27,520 \quad \$(196)$
Government agency and governmentsponsored enterprise collateralized
$\left.\begin{array}{lllllllll}\begin{array}{l}\text { mortgage obligations } \\ \text { Covered private label collateralized } \\ \text { mortgage obligations }\end{array} & - & - & 14,444 & (421 & ) & 14,444 & (421\end{array}\right)$

Residential mortgage-backed securities:
Government agency and government-
sponsored enterprise pass-through

| securities | \$ 10,711 | \$(13 |  | \$27,100 | \$(359 | ) | \$37,811 | \$(372 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government agency and governmentsponsored enterprise collateralized mortgage obligations | 23,908 | (73 | ) | 40,652 | (1,007 | ) | 64,560 | (1,080 |
| Covered private label collateralized mortgage obligations | - | - |  | 1,000 | (95 | ) | 1,000 | (95 |
| Other private label collateralized mortgage obligations | 1,618 | (93 | ) | - | - |  | 1,618 | (93 |
| Municipal securities | 11,854 | (66 | ) | 84,822 | (1,216 | ) | 96,676 | (1,282 |
| Corporate debt securities | 52,071 | (547 | ) | 10,131 | (15 | ) | 62,202 | (562 |
| Other securities | 6,440 | (90 |  | 10,019 | (28 |  | 16,459 | (118 |

Edgar Filing: PACWEST BANCORP - Form 10-Q
Total
$\$ 106,602 \$(882) \$ 173,724 \quad \$(2,720) \$ 280,326 \quad \$(3,602)$
14

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

We reviewed the securities that were in a loss position at September 30, 2015, and concluded their unrealized losses were a result of the level of market interest rates relative to the types of securities and pricing changes caused by shifting supply and demand dynamics and not a result of downgraded credit ratings or other indicators of deterioration of the underlying issuers' ability to repay. Accordingly, we determined the securities were temporarily impaired and we did not recognize such impairment in the condensed consolidated statements of earnings. Although we occasionally sell securities for portfolio management purposes, we do not foresee having to sell any temporarily impaired securities strictly for liquidity needs and believe that it is more likely than not we would not be required to sell any temporarily impaired securities before recovery of their amortized cost.
Contractual Maturities
The following table presents the contractual maturities of our available-for-sale securities portfolio based on amortized cost and carrying value as of the date indicated:

Maturity:
Due in one year or less
Due after one year through five years
Due after five years through ten years
Due after ten years
Total securities available-for-sale
September 30, 2015

| Amortized <br> Cost <br> (In thousands) | Fair <br> Value |
| :--- | :--- |
| $\$ 9,304$ | $\$ 9,373$ |
| 104,445 | 106,653 |
| 310,318 | 321,663 |
| $1,344,119$ | $1,371,675$ |
| $\$ 1,768,186$ | $\$ 1,809,364$ |

Mortgage-backed securities have contractual terms to maturity, but require periodic payments to reduce principal. In addition, expected maturities may differ from contractual maturities because obligors and/or issuers may have the right to call or prepay obligations with or without call or prepayment penalties.
FHLB Stock
At September 30, 2015, we had a $\$ 17.3$ million investment in Federal Home Loan Bank of San Francisco ("FHLB") stock carried at cost. During the nine months ended September 30, 2015, the carrying value of FHLB stock decreased by $\$ 23.4$ million due to $\$ 27.3$ million in redemptions, offset partially by $\$ 3.9$ million in purchases. We evaluated the carrying value of our FHLB stock investment at September 30, 2015, and determined that it was not impaired. Our evaluation considered the long-term nature of the investment, the current financial and liquidity position of the FHLB, repurchase activity of excess stock by the FHLB at its carrying value, the return on the investment from recurring dividends and our intent and ability to hold this investment for a period of time sufficient to recover our recorded investment. The FHLB paid us a special dividend of $\$ 1.4$ million in the second quarter of 2015.
Interest Income on Investment Securities
The following table presents the composition of our interest income on investment securities for the periods indicated:


## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 6. Loans and Leases
The Company's loan and lease portfolio includes originated and purchased loans and leases. Originated and purchased loans and leases for which there was no evidence of credit deterioration at their acquisition date and for which it was probable that all contractually required payments would be collected, are referred to collectively as non-purchased credit impaired loans, or "Non-PCI loans." Purchased loans for which there was, at the acquisition date, evidence of credit deterioration since their origination and for which it was deemed probable that we would be unable to collect all contractually required payments, are referred to as purchased credit impaired loans, or "PCI loans".
Non-PCI loans are carried at the principal amount outstanding, net of deferred fees and costs, and in the case of acquired loans, net of purchase discounts and premiums. Deferred fees and costs and purchase discounts and premiums are recognized as an adjustment to interest income over the contractual life of the loans using the effective interest method or taken into income on an accelerated basis when the related loans are paid off or sold.
PCI loans are accounted for in accordance with ASC Subtopic 310 30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality". For PCI loans, at the time of acquisition we (i) calculate the contractual amount and timing of undiscounted principal and interest payments (the "undiscounted contractual cash flows") and (ii) estimate the amount and timing of undiscounted expected principal and interest payments (the "undiscounted expected cash flows"). The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is the nonaccretable difference. The difference between the undiscounted cash flows expected to be collected and the estimated fair value of the acquired loans is the accretable yield. The nonaccretable difference represents an estimate of the loss exposure of principal and interest related to the PCI loan portfolio; such amount is subject to change over time based on the performance of such loans. The carrying value of PCI loans is reduced by payments received, both principal and interest, and increased by the portion of the accretable yield recognized as interest income. The following table summarizes the composition of our loan and lease portfolio as of the dates indicated:

|  | September 30, 2015 <br> Non-PCI |  |  | December 31, 2014 <br> Non-PCI |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans and Leases (In thousands) |  | Total | Loans and Leases | PCI <br> Loans | Total |
| Real estate mortgage | \$5,521,291 | \$184,751 | \$5,706,042 | \$5,350,827 | \$256,489 | \$5,607,316 |
| Real estate construction and land | 376,197 | 2,690 | 378,887 | 309,162 | 6,924 | 316,086 |
| Commercial | 6,272,807 | 5,606 | 6,278,413 | 5,852,420 | 27,155 | 5,879,575 |
| Consumer | 129,762 | 293 | 130,055 | 101,423 | 284 | 101,707 |
| Total gross loans and leases | 12,300,057 | 193,340 | 12,493,397 | 11,613,832 | 290,852 | 11,904,684 |
| Deferred fees and costs | (41,141 | (51 | ) $(41,192$ | ) $(22,191$ | ) (61 | ) $(22,252$ |
| Total loans and leases, net of deferred fees | 12,258,916 | 193,289 | 12,452,205 | 11,591,641 | 290,791 | 11,882,432 |
| Allowance for loan and lease losses | (92,316 | ) $(10,955$ | ) $(103,271$ | ) $(70,456$ | ) $(13,999$ | ) $(84,455$ |
| Total net loans and leases | \$ 12,166,600 | \$182,334 | \$ 12,348,934 | \$11,521,185 | \$276,792 | \$11,797,977 |

16

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following tables present a summary of the activity in the allowance for loan and lease losses on Non PCI loans and leases by portfolio segment and PCI loans for the periods indicated:

Three Months Ended September 30, 2015
Real Estate
$\begin{array}{lllllll}\text { Real Estate } & \text { Construction } & & \text { Total } & \text { Total } & \\ \text { Mortgage } & \text { and Land } & \text { Commercial } & \text { Consumer } & \text { Non-PCI } & \text { PCI } & \text { Total }\end{array}$ (In thousands)
Allowance for Loan
and
Lease Losses:
$\left.\begin{array}{lllllllll}\begin{array}{l}\text { Balance, beginning of } \\ \text { period }\end{array} & \$ 29,908 & \$ 3,908 & \$ 50,531 & \$ 700 & \$ 85,047 & \$ 14,328 & \$ 99,375 \\ \begin{array}{lllll}\text { Charge-offs }\end{array} & (252 & ) & - & (4,035 & ) & (25 & ) & (4,312\end{array}\right)(1,119)(5,431)$

Nine Months Ended September 30, 2015
Real Estate
$\begin{array}{llllll}\text { Real Estate } & \text { Construction } & & \text { Total } & \text { Total } & \\ \text { Mortgage } & \text { and Land } & \text { Commercial } & \text { Consumer } & \text { Non-PCI } & \text { PCI }\end{array} \quad$ Total (In thousands)
Allowance for Loan
and
Lease Losses:

| Balance, beginning of period | \$25,097 | \$4,248 | \$39,858 | \$1,253 | \$70,456 | \$13,999 | \$84,455 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | (1,767 | ) - | (12,964 | ) (115 | ) $(14,846$ | ) $(1,698$ | ) $(16,544$ |
| Recoveries | 1,783 | 1,034 | 2,393 | 392 | 5,602 | 112 | 5,714 |
| Provision (negative provision) | 9,186 | (891 | ) 23,585 | (776 | ) 31,104 | (1,458 | ) 29,646 |
| Balance, end of period | \$34,299 | \$4,391 | \$52,872 | \$754 | \$92,316 | \$ 10,955 | \$103,271 |

Amount of the
allowance
applicable to loans
and leases:
Individually
evaluated for
impairment
Collectively
impairment
evaluated for $\$ 32,856 \quad \$ 4,360 \quad \$ 42,529 \quad \$ 596 \quad \$ 80,341$
\$1,4
1,443

Acquired loans with
deteriorated credit $\quad \$ 10,955$
quality
The ending balance
of the
loan and lease
portfolio is
composed of loans
and leases:
Individually
evaluated for $\$ 58,393 \quad \$ 8,047 \quad \$ 76,088 \quad \$ 3,540 \quad \$ 146,068$
impairment
Collectively
evaluated for $\quad \$ 5,446,694 \quad \$ 364,433 \quad \$ 6,175,440 \quad \$ 126,281 \quad \$ 12,112,848$
impairment
Acquired loans with
deteriorated credit \$193,289
quality
Ending balance of
$\begin{array}{llllllll}\text { loans and leases } & \$ 5,505,087 & \$ 372,480 & \$ 6,251,528 & \$ 129,821 & \$ 12,258,916 & \$ 193,289 & \$ 12,452,205\end{array}$
17

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Three Months Ended September 30, 2014
Real Estate
$\begin{array}{lllllll}\text { Real Estate } & \text { Construction } & & \text { Total } & \text { Total } & \\ \text { Mortgage } & \text { and Land } & \text { Commercial } & \text { Consumer } & \text { Non-PCI } & \text { PCI } & \text { Total }\end{array}$ (In thousands)
Allowance for Loan
and
Lease Losses:
$\left.\begin{array}{lllllllll}\begin{array}{l}\text { Balance, beginning of } \\ \text { period }\end{array} & \$ 22,276 & \$ 4,302 & \$ 35,530 & \$ 3,415 & \$ 65,523 & \$ 16,626 & \$ 82,149 \\ \begin{array}{lllll}\text { Charge-offs }\end{array} & (395 & ) & - & (7,282 & ) & (171 & ) & (7,848 \\ \begin{array}{l}\text { Recoveries }\end{array} & 1,312 & 24 & 337 & 52 & 1,725 & (108 & )(7,956\end{array}\right)$

Nine Months Ended September 30, 2014
Real Estate

| Real Estate | Construction |  | Total | Total |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Mortgage | and Land | Commercial | Consumer | Non-PCI | PCI | Total (In thousands)

Allowance for Loan
and
Lease Losses:

| Balance, beginning <br> of period | $\$ 26,078$ | $\$ 4,298$ | $\$ 26,921$ | $\$ 2,944$ | $\$ 60,241$ | $\$ 21,793$ | $\$ 82,034$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Charge-offs | $(976$ | $)-$ | $(9,049$ | $)(203$ | $)(10,228$ | $)(4,712$ | $)(14,940$ | $)$ |
| Recoveries <br> Provision (negative <br> provision) | 1,949 | 112 | 1,301 | 294 | 3,656 | 51 | 3,707 |  |
| Balance, end of <br> period | $\$ 27,003$ | $\$ 5,917$ | $\$ 29,007$ | $\$ 1,157$ | $\$ 63,084$ | $\$ 18,815$ | $\$ 81,899$ |  |

Amount of the
allowance
applicable to loans
and leases:
Individually
evaluated for $\quad \$ 1,568 \quad \$ 119 \quad \$ 7,654 \quad \$ 34 \quad \$ 9,375$
impairment Collectively evaluated for $\quad \$ 25,435 \quad \$ 5,798 \quad \$ 21,353 \quad \$ 1,123 \quad \$ 53,709$ impairment
Acquired loans with
\$18,815
deteriorated credit

## Edgar Filing: PACWEST BANCORP - Form 10-Q

quality

The ending balance of the
loan and lease
portfolio is
composed of loans
and leases:
Individually
evaluated for $\quad \$ 58,041 \quad \$ 12,621 \quad \$ 46,143 \quad \$ 3,448 \quad \$ 120,253$
impairment
Collectively
evaluated for $\quad \$ 5,340,203 \quad \$ 270,446 \quad \$ 5,387,644 \quad \$ 104,960 \quad \$ 11,103,253$
impairment
Acquired loans with
deteriorated credit $\$ 351,379$
quality
Ending balance of
loans and leases $\quad \$ 5,398,244 \quad \$ 283,067 \quad \$ 5,433,787 \quad \$ 108,408 \quad \$ 11,223,506 \quad \$ 351,379 \quad \$ 11,574,885$

18

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Non Purchased Credit Impaired (Non PCI) Loans and Leases
The following table presents the credit risk rating categories for Non PCI loans and leases by portfolio segment and class as of the dates indicated. Nonclassified loans and leases are those with a credit risk rating of either pass or special mention, while classified loans and leases are those with a credit risk rating of either substandard or doubtful.

September 30, 2015
Classified Nonclassified Total
(In thousands)
Real estate mortgage:

| Hospitality | $\$ 10,695$ | $\$ 613,452$ | $\$ 624,147$ | $\$ 17,761$ | $\$ 542,458$ | $\$ 560,219$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| SBA | 11,682 | 387,044 | 398,726 | 11,141 | 364,786 | 375,927 |
| Other | 56,981 | $4,425,233$ | $4,482,214$ | 68,084 | $4,336,330$ | $4,404,414$ |
| Total real estate mortgage | 79,358 | $5,425,729$ | $5,505,087$ | 96,986 | $5,243,574$ | $5,340,560$ |
| Real estate construction and land: |  |  |  |  |  |  |
| Residential | 1,407 | 143,834 | 145,241 | 402 | 96,326 | 96,728 |
| Commercial | 584 | 226,655 | 227,239 | 3,346 | 207,061 | 210,407 |
| Total real estate construction and | 1,991 | 370,489 | 372,480 | 3,748 | 303,387 | 307,135 |

land
Commercial:
Collateralized
Unsecured
Asset-based
Cash flow
Equipment finance
SBA
Total commercial
Consumer
Total Non-PCI loans and leases
December 31, 2014
Classified Nonclassified Total

| 17,147 | 341,942 | 359,089 | 22,433 | 416,754 | 439,187 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2,357 | 124,214 | 126,571 | 1,323 | 130,501 | 131,824 |
| 3,838 | $2,018,591$ | $2,022,429$ | 11,547 | $1,783,304$ | $1,794,851$ |
| 163,589 | $2,636,965$ | $2,800,554$ | 83,321 | $2,376,530$ | $2,459,851$ |
| 53,153 | 841,624 | 894,777 | 15,973 | 953,516 | 969,489 |
| 2,918 | 45,190 | 48,108 | 3,207 | 44,054 | 47,261 |
| 243,002 | $6,008,526$ | $6,251,528$ | 137,804 | $5,704,659$ | $5,842,463$ |
| 3,687 | 126,134 | 129,821 | 4,073 | 97,410 | 101,483 |
| $\$ 328,038$ | $\$ 11,930,878$ | $\$ 12,258,916$ | $\$ 242,611$ | $\$ 11,349,030$ | $\$ 11,591,641$ |

In addition to our internal risk rating process, our federal and state banking regulators, as an integral part of their examination process, periodically review the Company's loan and lease risk rating classifications. Our regulators may require the Company to recognize rating downgrades based on their judgments related to information available to them at the time of their examinations. Risk rating downgrades generally result in higher allowances for credit losses.

19

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following tables present an aging analysis of our Non PCI loans and leases by portfolio segment and class as of the dates indicated:

|  | September 30, 2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30-89 | 90 or Mo |  |  |  |
|  | Days | Days | Total |  |  |
|  | Past Due | Past Due | Past Due | Current | Total |
|  | (In thousands) |  |  |  |  |
| Real estate mortgage: |  |  |  |  |  |
| Hospitality | \$779 | \$- | \$779 | \$623,368 | \$624,147 |
| SBA | 276 | 8,661 | 8,937 | 389,789 | 398,726 |
| Other | 4,022 | 7,276 | 11,298 | 4,470,916 | 4,482,214 |
| Total real estate mortgage | 5,077 | 15,937 | 21,014 | 5,484,073 | 5,505,087 |
| Real estate construction and land: |  |  |  |  |  |
| Residential | - | - | - | 145,241 | 145,241 |
| Commercial | - | - | - | 227,239 | 227,239 |
| Total real estate construction and land | - | - | - | 372,480 | 372,480 |
| Commercial: |  |  |  |  |  |
| Collateralized | 425 | 140 | 565 | 358,524 | 359,089 |
| Unsecured | 57 | - | 57 | 126,514 | 126,571 |
| Asset-based | - | - | - | 2,022,429 | 2,022,429 |
| Cash flow | - | - | - | 2,800,554 | 2,800,554 |
| Equipment finance | - | 1,680 | 1,680 | 893,097 | 894,777 |
| SBA | 239 | 1,218 | 1,457 | 46,651 | 48,108 |
| Total commercial | 721 | 3,038 | 3,759 | 6,247,769 | 6,251,528 |
| Consumer | 88 | 3,146 | 3,234 | 126,587 | 129,821 |
| Total Non-PCI loans and leases | \$5,886 | \$22,121 | \$28,007 | \$12,230,909 | \$12,258,916 |

20

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

December 31, 2014
30-89 90 or More
Days Days Total

Past Due Past Due Past Due Current Total
(In thousands)
Real estate mortgage:

| Hospitality | $\$-$ | $\$-$ | $\$-$ | $\$ 560,219$ | $\$ 560,219$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| SBA | 5,530 | 4,357 | 9,887 | 366,040 | 375,927 |
| Other | 6,098 | 7,630 | 13,728 | $4,390,686$ | $4,404,414$ |
| Total real estate mortgage | 11,628 | 11,987 | 23,615 | $5,316,945$ | $5,340,560$ |
| Real estate construction and land: | - | - | - | 96,728 | 96,728 |
| Residential | - | 715 | 715 | 209,692 | 210,407 |
| Commercial | - | 715 | 715 | 306,420 | 307,135 |
| Total real estate construction and land |  |  |  |  |  |
| Commercial: | 878 | 965 | 1,843 | 437,344 | 439,187 |
| Collateralized | -6 | 45 | 114 | 131,710 | 131,824 |
| Unsecured | - | - | - | $1,794,851$ | $1,794,851$ |
| Asset-based | - | 232 | 232 | $2,459,619$ | $2,459,851$ |
| Cash flow | 6,525 | 366 | 6,891 | 962,598 | 969,489 |
| Equipment finance | 205 | 1,362 | 1,567 | 45,694 | 47,261 |
| SBA | 101 | 2,970 | 10,647 | $5,831,816$ | $5,842,463$ |
| Total commercial | $\$ 19,406$ | $\$ 18,818$ | 3,247 | 98,236 | 101,483 |
| Consumer | $\$ 38,224$ | $\$ 11,553,417$ | $\$ 11,591,641$ |  |  |
| Total Non-PCI loans and leases |  |  |  |  |  |
| Ala |  |  |  |  |  |

At September 30, 2015 and December 31, 2014, the Company had no loans and leases (excluding PCI loans) that were greater than 90 days past due and still accruing interest. We discontinue accruing interest when principal or interest payments are past due 90 days or more unless the loan is both well secured and in the process of collection or when, in the judgment of management, there is a reasonable doubt as to the collectability of the loan or lease in the normal course of business. Interest income on nonaccrual loans is recognized only to the extent cash is received and the principal balance of the loan is deemed collectable.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following table presents our nonaccrual and performing Non PCI loans and leases by portfolio segment and class as of the dates indicated:

|  | September 30, 2015 |  |  | December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nonaccrua (In thousan | Performing | Total | Nonaccrual | Performing | Total |
| Real estate mortgage: |  |  |  |  |  |  |
| Hospitality | \$1,845 | \$622,302 | \$624,147 | \$6,366 | \$553,853 | \$560,219 |
| SBA | 11,682 | 387,044 | 398,726 | 11,141 | 364,786 | 375,927 |
| Other | 18,294 | 4,463,920 | 4,482,214 | 20,105 | 4,384,309 | 4,404,414 |
| Total real estate mortgage | 31,821 | 5,473,266 | 5,505,087 | 37,612 | 5,302,948 | 5,340,560 |
| Real estate construction and land: |  |  |  |  |  |  |
| Residential | 374 | 144,867 | 145,241 | 381 | 96,347 | 96,728 |
| Commercial |  | 227,239 | 227,239 | 1,178 | 209,229 | 210,407 |
| Total real estate construction and land | 374 | 372,106 | 372,480 | 1,559 | 305,576 | 307,135 |
| Commercial: |  |  |  |  |  |  |
| Collateralized | 2,771 | 356,318 | 359,089 | 5,450 | 433,737 | 439,187 |
| Unsecured | 923 | 125,648 | 126,571 | 639 | 131,185 | 131,824 |
| Asset-based | 90 | 2,022,339 | 2,022,429 | 4,574 | 1,790,277 | 1,794,851 |
| Cash flow | 11,761 | 2,788,793 | 2,800,554 | 15,964 | 2,443,887 | 2,459,851 |
| Equipment finance | 53,153 | 841,624 | 894,777 | 11,131 | 958,358 | 969,489 |
| SBA | 2,918 | 45,190 | 48,108 | 3,207 | 44,054 | 47,261 |
| Total commercial | 71,616 | 6,179,912 | 6,251,528 | 40,965 | 5,801,498 | 5,842,463 |
| Consumer | 3,379 | 126,442 | 129,821 | 3,485 | 97,998 | 101,483 |
| Total Non-PCI loans and leases | \$ 107,190 | \$12,151,726 | \$12,258,916 | \$83,621 | \$11,508,020 | \$ 11,591,641 |
| At September 30, 2015, nonaccrual loans and leases totaled $\$ 107.2$ million and included $\$ 22.1$ million of loans and leases 90 or more days past due, $\$ 2.6$ million of loans and leases 30 to 89 days past due, and $\$ 82.4$ million of current loans and leases that were placed on nonaccrual status based on management's judgment regarding their collectability. |  |  |  |  |  |  |
| Nonaccrual loans and leases totaled $\$ 83.6$ million at December 31, 2014, including \$18.8 million of loans and leases |  |  |  |  |  |  |
| 90 or more days past due, $\$ 8.7$ million of loans and leases 30 to 89 days past due, and $\$ 56.1$ million of current loans and leases that were placed on nonaccrual status based on management's judgment regarding their collectability. The increase in nonaccrual loans and leases generally, and equipment finance loans and leases specifically, was due to four relationships totaling $\$ 47.9$ million that are related to the oil and gas industries and which have been adversely impacted by continued low oil prices. |  |  |  |  |  |  |

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Non PCI nonaccrual loans and leases and performing restructured loans are considered impaired for reporting purposes. The following table presents the composition of our impaired loans and leases as of the dates indicated:

|  | September 30, 2015Performing |  |  | December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Total |  | Performing | Total |
|  | Nonaccrual | Restructured | Impaired | Nonaccrual | Restructured | Impaired |
|  | Loans/Lease (In thousand | Loans | Loans/Leases | Loans/Leases | Loans | Loans/Leases |
| Real estate mortgage | \$31,821 | \$27,293 | \$59,114 | \$37,612 | \$20,245 | \$ 57,857 |
| Real estate construction and land | 374 | 7,673 | 8,047 | 1,559 | 8,996 | 10,555 |
| Commercial | 71,616 | 4,767 | 76,383 | 40,965 | 5,744 | 46,709 |
| Consumer | 3,379 | 223 | 3,602 | 3,485 | 259 | 3,744 |
| Total | \$107,190 | \$39,956 | \$ 147,146 | \$83,621 | \$35,244 | \$ 118,865 |

The following table presents loan and lease relationships having direct exposure to the oil and gas industries as of the dates indicated:

|  | $\begin{array}{l}\text { September 30, 2015 }\end{array}$ |  | June 30, 2015 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Amount | Obligors | Amount | Obligors |
| (Dollars in thousands) |  |  |  |  |$)$

23

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following tables present information regarding our Non PCI impaired loans and leases by portfolio segment and class as of and for the dates indicated:

\left.| September 30, 2015 |  |  | December 31, 2014 |  |
| :--- | :--- | :--- | :--- | :--- |
|  | Unpaid |  |  | Unpaid |$\right)$

With An Allowance Recorded:
Real estate mortgage:

| Hospitality | $\$ 1,907$ | $\$ 1,907$ | $\$ 6$ | $\$ 1,946$ | $\$ 1,945$ | $\$ 47$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | 13,955 | 14,203 | 1,437 | 9,136 | 9,233 | 646 |
| Real estate construction and land: <br> Residential | 751 | 751 | 31 | 763 | 763 | 46 |
| Commercial | - | - | - | 1,128 | 4,934 | 23 |
| Commercial: | 4,966 | 5,529 | 3,006 | 4,630 | 5,246 | 3,771 |
| Collateralized | 1,908 | 1,921 | 1,580 | 912 | 924 | 799 |
| Unsecured | 30 | 140 | 30 | 137 | 247 | 137 |
| Asset-based | 11,761 | 17,606 | 2,097 | 15,578 | 17,970 | 2,667 |
| Cash flow | 9,654 | 10,247 | 3,630 | 6,956 | 7,268 | 2,601 |
| Equipment finance | 394 | 400 | 158 | 143 | 142 | 37 |
| Consumer |  |  |  |  |  |  |

With No Related Allowance Recorded:
Real estate mortgage:

| Hospitality | $\$ 7,920$ | $\$ 10,019$ | $\$-$ | $\$ 6,366$ | $\$ 7,593$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| SBA | 11,682 | 15,616 | - | 11,141 | 14,708 | - |
| Other | 23,650 | 36,240 | - | 29,268 | 40,643 | - |
| Real estate construction and land: <br> Residential | - | - | - | 21 | 19 | - |
| Commercial | 7,296 | 7,293 | - | 8,643 | 8,749 | - |
| Commercial: |  |  |  |  |  |  |
| Collateralized | 1,486 | 1,908 | - | 5,566 | 6,877 | - |
| Unsecured | 101 | 111 | - | 725 | 809 | - |
| Asset-based | 61 | 61 | - | 4,436 | 5,415 | - |
| Cash flow | - | 505 | - | 387 | 919 | - |
| Equipment finance | 43,498 | 46,894 | - | 4,175 | 7,528 | - |
| SBA | 2,918 | 4,743 | - | 3,207 | 4,920 | - |
| Consumer | 3,208 | 3,327 | - | 3,601 | 3,768 | - |
| Total Non-PCI Loans and Leases With |  |  |  |  |  |  |
| and Without an Allowance Recorded: |  |  |  |  |  |  |
| Real estate mortgage | $\$ 59,114$ | $\$ 77,985$ | $\$ 1,443$ | $\$ 57,857$ | $\$ 74,122$ | $\$ 693$ |
| Real estate construction and land | 8,047 | 8,044 | 31 | 10,555 | 14,465 | 69 |
| Commercial | 76,383 | 89,665 | 10,343 | 46,709 | 58,123 | 9,975 |
| Consumer | 3,602 | 3,727 | 158 | 3,744 | 3,910 | 37 |
| Total | $\$ 147,146$ | $\$ 179,421$ | $\$ 11,975$ | $\$ 118,865$ | $\$ 150,620$ | $\$ 10,774$ |

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

| (In thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| With An Allowance Recorded: |  |  |  |  |
| Real estate mortgage: |  |  |  |  |
| Hospitality | \$1,907 | \$20 | \$1,957 | \$20 |
| Other | 13,801 | 141 | 13,302 | 129 |
| Real estate construction and land: |  |  |  |  |
| Residential | 751 | 4 | 767 | 4 |
| Commercial | - | - | 1,162 | 6 |
| Commercial: |  |  |  |  |
| Collateralized | 4,876 | 48 | 5,404 | 46 |
| Unsecured | 1,892 | 13 | 620 | 6 |
| Asset-based | 30 | - | 262 | - |
| Cash flow | 11,761 | - | 15,726 | - |
| Equipment finance | 9,654 | - | 1,864 | - |
| Consumer | 394 | 4 | 146 | 2 |
| With No Related Allowance Recorded: |  |  |  |  |
| Hospitality | \$7,920 | \$144 | \$6,451 | \$- |
| SBA | 11,209 | - | 7,521 | 38 |
| Other | 23,466 | 113 | 29,119 | 79 |
| Real estate construction and land: |  |  |  |  |
| Residential | - | - | 542 | - |
| Commercial | 7,193 | 62 | 10,221 | 75 |
| Commercial: |  |  |  |  |
| Collateralized | 1,486 | 21 | 2,746 | 25 |
| Unsecured | 101 | 1 | 144 | - |
| Asset-based | 1 | - | 4,472 | - |
| Cash flow | - | - | - | - |
| Equipment finance | 43,406 | - | 9,466 | - |
| SBA | 2,841 | - | 3,331 | 36 |
| Consumer | 3,208 | - | 3,492 | 2 |
| Total Non-PCI Loans and Leases With and Without an Allowance Recorded: |  |  |  |  |
| Real estate mortgage | \$58,303 | \$418 | \$58,350 | \$266 |
| Real estate construction and land | 7,944 | 66 | 12,692 | 85 |
| Commercial | 76,048 | 83 | 44,035 | 113 |
| Consumer | 3,602 | 4 | 3,638 | 4 |
| Total | \$145,897 | \$571 | \$118,715 | \$468 |

[^1]Edgar Filing: PACWEST BANCORP - Form 10-Q

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

|  | Nine Months Ended September 30, |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | 2015 <br> Weighted <br> Average <br> Balance ${ }^{(1)}$ <br> (In thousands) | Interest <br> Income <br> Recognized |  | 2014 <br> Weighted <br> Average <br> Balance ${ }^{(1)}$ |

(1) For Non-PCI loans and leases reported as impaired at September 30, 2015 and 2014, amounts were calculated
based on the period of time such loans and leases were impaired during the reported period.

26

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Troubled debt restructurings are a result of rate reductions, term extensions, fee concessions, and debt forgiveness or a combination thereof. The following tables present new troubled debt restructurings of Non-PCI loans for the periods indicated:


Nine Months Ended September 30, 2015

Troubled Debt Restructurings:

|  | Pre- | Post- |  | Pre- | Pos |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Modification | Modification |  | Modification | Modification |
|  | Outstanding | Outstanding |  | Outstanding | Outstanding |
| Number | Recorded | Recorded | Number | Recorded | Recorded |
| of Loans Investment (Dollars in thousands) |  | Investment | of Loans | Investment | Investment |
|  |  |  |  |  |  |
| - | \$- | \$- | 1 | \$64 | \$64 |
| 29 | 9,506 | 9,291 | 15 | 14,352 | 14,352 |
| 6 | 16,948 | 16,948 | 2 | 4,920 | 4,920 |
| 13 | 8,138 | 8,138 | 15 | 4,853 | 4,853 |
| 12 | 1,190 | 1,190 | 5 | 211 | 211 |
| 4 | 566 | 387 | - | - | - |
| 9 | 53,338 | 53,338 | - | - | - |
| 1 | - | - | 2 | 1,313 | 1,313 |
| 2 | 197 | 197 | 4 | 307 | 307 |
| 76 | \$89,883 | \$ 89,489 | 44 | \$26,020 | \$26,020 |

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following tables present troubled debt restructurings that subsequently defaulted for the periods indicated:
Troubled Debt Restructurings
That Subsequently Defaulted:
Real estate mortgage - Other
Real estate construction - Commercial
Commercial - Unsecured
Total
Three Months Ended September 30,

| 2015 |
| :--- | :--- | :--- | :--- |


| Number |
| :--- |
| of Loans |
| (Dollars in thousands) |


| Recorded |
| :--- | :--- | :--- | :--- |
| Investment |

3 $\quad$\begin{tabular}{l}
2014 <br>
Number <br>
of Loans

$\quad$

Recorded <br>
Investment ${ }^{(1)}$
\end{tabular}

The population of defaulted restructured loans for the period indicated includes only those loans restructured (1)during the preceding 12 -month period. The table excludes defaulted troubled restructurings in those classes for which the recorded investment was zero at the end of the period.
(2)Represents the balance at September 30, 2015, and there were no charge-offs.
(3)Represents the balance at September 30, 2014, and is net of charge-offs of $\$ 0.2$ million.

|  | Nine Months Ended September 30, |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: |
| Troubled Debt Restructurings | 2015 |  | 2014 |  |  |

The population of defaulted restructured loans for the period indicated includes only those loans restructured (1)during the preceding 12-month period. The table excludes defaulted troubled restructurings in those classes for which the recorded investment was zero at the end of the period.
(2)Represents the balance at September 30, 2015, and there were no charge-offs.
(3)Represents the balance at September 30, 2014, and is net of charge-offs of $\$ 0.2$ million.

Purchased Credit Impaired (PCI) Loans
The following table reflects the PCI loans by portfolio segment as of the dates indicated:

| September 30, <br> 2015 | December 31, <br> (In thousands) |
| :--- | :--- |
| $\$ 221,258$ | $\$ 299,660$ |
| 2,664 | 7,743 |
| 8,590 | 32,904 |
| 310 | 332 |

Edgar Filing: PACWEST BANCORP - Form 10-Q

| Total gross PCI loans | 232,822 | 340,639 |
| :--- | :--- | :--- |
| Less: | $(39,533$ | $)(49,848$ |
| Discount | $(10,955$ | $)(13,999$ |
| Allowance for loan losses | $\$ 182,334$ | $\$ 276,792$ | 28

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following table summarizes the changes in the carrying amount of PCI loans and accretable yield on those loans for the period indicated:

Balance, December 31, 2014
Accretion
Payments received
Increase in expected cash flows, net
Negative provision for credit losses
Balance, September 30, 2015

| Carrying <br> Amount <br> (In thousands) <br> $\$ 276,792$ | Accretable |  |
| :--- | :--- | :--- |
| 25,523 | $\$(106,856$ | $)$ |
| $(121,439$ | 25,523 |  |
| - | - | $(10,694$ |
| 1,458 | - |  |
| $\$ 182,334$ | $\$(92,027$ |  |

The following table presents PCI loans by credit risk rating categories and portfolio segment as of the dates indicated.
Nonclassified loans are those with a credit risk rating of either pass or special mention, while classified loans are those with a credit risk rating of either substandard or doubtful.

|  | September 30, 2015 |  |  | December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Classified <br> (In thousa | Nonclassif | Total | Classified | Nonclassif | Total |
| Real estate mortgage | \$48,987 | \$ 135,717 | \$184,704 | \$101,161 | \$ 155,281 | \$256,442 |
| Real estate construction and land | 1,254 | 1,432 | 2,686 | 3,901 | 3,010 | 6,911 |
| Commercial | 5,480 | 126 | 5,606 | 26,942 | 212 | 27,154 |
| Consumer | 293 | - | 293 | 284 | - | 284 |
| Total PCI loans, net of deferred fees | \$56,014 | \$ 137,275 | \$193,289 | \$132,288 | \$ 158,503 | \$290,791 |

In addition to our internal risk rating process, our federal and state banking regulators, as an integral part of their examination process, periodically review the Company's loan risk rating classifications. Our regulators may require the Company to recognize rating downgrades based on their judgments related to information available to them at the time of their examinations.
Note 7. Foreclosed Assets
The following table summarizes foreclosed assets at the dates indicated:

| Property Type: | September 30, <br> 2015 <br> (In thousands) | December 31, <br> 2014 |
| :--- | :--- | :--- |
| Commercial real estate | $\$ 3,558$ | $\$ 2,449$ |
| Construction and land development | 14,343 | 24,759 |
| Multi family | 3,481 | 4,823 |
| Single family residence | 1,663 | 3,392 |
| Total other real estate owned, net | 23,045 | 35,423 |
| Other foreclosed assets | 10,171 | 8,298 |
| Total foreclosed assets, net ${ }^{(1)}$ | $\$ 33,216$ | $\$ 43,721$ |

[^2]29

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following table presents the changes in foreclosed assets, net of the valuation allowance, for the period indicated:
Foreclosed
Assets
(In thousands)
Balance, December 31, 2014
Foreclosures
\$43,721
Provision for losses
13,472
Reductions related to sales
(5,163 )
Balance, September 30, 2015
Note 8. FDIC Loss Sharing Asset
We are a party to four loss sharing agreements with the FDIC. Such agreements cover a substantial portion of losses incurred on acquired covered loans and other real estate owned. The loss sharing agreements relate to the acquisitions of: (1) Affinity Bank ("Affinity") in August 2009, (2) Los Padres Bank ("Los Padres") in August 2010, (3) Western Commercial Bank ("Western Commercial") in connection with the May 2013 FCAL acquisition, and (4) San Luis Trust Bank ("San Luis") in connection with the May 2013 FCAL acquisition. Generally, under the terms of the loss sharing agreements, the FDIC is responsible for $80 \%$ of losses in connection with covered assets and is entitled to receive $80 \%$ of loss recoveries on the covered assets during the applicable contractual periods. The loss sharing provisions for the Affinity Bank non-single family covered assets expired in the third quarter of 2014 so further activity will be limited to recoveries through the third quarter of 2017. The loss sharing provisions for the Los Padres Bank non-single family covered assets expired in the third quarter of 2015 so further activity will be limited to recoveries through the third quarter of 2018.
Both the Western Commercial and San Luis loss sharing agreements contain true-up provisions, under which we will owe the FDIC amounts at the end of the loss sharing agreements based on the performance of the covered assets. The true-up liability is included in "Accrued interest payable and other liabilities" in the condensed consolidated balance sheets.
The following table presents information about the composition of the FDIC loss sharing asset, the true up liability, and the non single family and the single family covered assets as of the date indicated:

September 30, 2015

|  | Affinity <br> Bank <br> (In thousands) | Los Padres <br> Bank | Western <br> Commercial <br> Bank | San Luis <br> Trust <br> Bank | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| FDIC loss sharing asset | $\$(647$ | N2,885 | $\$ 271$ | $\$ 5,096$ | $\$ 7,605$ |
| True up liability | N/A | N/A | $\$ 1,810$ | $\$ 5,692$ | $\$ 7,502$ |
| Non-single family covered <br> assets | $\$ 87,093$ | $\$ 52,317$ | $\$ 7,848$ | $\$ 19,825$ | $\$ 167,083$ |
| Single family covered assets | $\$ 10,828$ | $\$ 50,237$ | N/A | $\$ 24,057$ | $\$ 85,122$ |

Loss sharing expiration dates:

|  | 3rd Quarter | 3rd Quarter | 4th Quarter | 1st Quarter |
| :--- | :--- | :--- | :--- | :--- |
| Non single family | 2014 | 2015 | 2015 | 2016 |
| Single family | 3rd Quarter | 3rd Quarter |  | N/A |
|  | 2019 | 2020 |  | 1st Quarter |
|  |  |  |  |  |

Loss recovery expiration dates:
Non single family

Edgar Filing: PACWEST BANCORP - Form 10-Q

|  | 3rd Quarter | 3rd Quarter | 4th Quarter | 1st Quarter |
| :--- | :--- | :--- | :--- | :--- |
|  | 2017 | 2018 | 2018 | 2019 |
| Single family | 3rd Quarter | 3rd Quarter |  | N/A |
|  | 2019 | 2020 |  | 1st Quarter |
|  |  |  |  | 2021 |

(1)Excludes securities

30

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 9. Borrowings, Subordinated Debentures and Brokered Time Deposits
Borrowings
The following table summarizes our borrowings as of the dates indicated:

| September 30, 2015 |  | December 31, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) |  |  |  |  |  |
|  |  |  |  |  |  |
| \$2,497 | 6.23 | \% | \$3,402 | 6.43 | \% |
| 550,000 | 0.20 | \% | 380,000 | 0.27 | \% |
| \$552,49 |  |  | \$383,402 |  |  |

$\begin{array}{lllllll}\text { Non recourse debt } & \$ 2,497 & 6.23 & \% & \$ 3,402 & 6.43 & \%\end{array}$
$\begin{array}{lllllll}\text { FHLB overnight advances } & 550,000 & 0.20 & \% & 380,000 & 0.27 & \%\end{array}$
Total borrowings
\$552,497
\$383,402
The non recourse debt represents the payment stream of certain equipment leases sold to third parties. The debt is secured by the leased equipment and all interest rates are fixed. As of September 30, 2015, this debt had a weighted average remaining maturity of 2.3 years.
PacWest did not renew the unsecured, variable-rate revolving line of credit in the amount of $\$ 75.0$ million which expired on September 30, 2015.
The Bank has established secured and unsecured lines of credit under which it may borrow funds from time to time on a term or overnight basis from the FHLB, the Federal Reserve Bank of San Francisco ("FRBSF"), or other financial institutions.
FHLB Secured Lines of Credit. The borrowing arrangement with the FHLB is based on an FHLB program collateralized by a blanket lien on certain qualifying loans that are not pledged to the FRBSF. As of September 30, 2015, the borrowing capacity under the FHLB secured borrowing lines was $\$ 2.4$ billion. As of September 30, 2015 and December 31, 2014, the balances outstanding were $\$ 550.0$ million and $\$ 380.0$ million.
FRBSF Secured Line of Credit. The Bank has a secured line of credit with the FRBSF. As of September 30, 2015, the Bank had secured borrowing capacity of $\$ 2.0$ billion collateralized by liens covering $\$ 2.6$ billion of certain qualifying loans. As of September 30, 2015 and December 31, 2014, there were no balances outstanding.
Federal Funds Arrangements with Commercial Banks. As of September 30, 2015, the Bank had unsecured lines of credit of $\$ 80.0$ million with correspondent banks for the purchase of overnight funds, subject to availability of funds. These lines are renewable annually and have no unused commitment fees. As of September 30, 2015 and December 31, 2014, there were no balances outstanding.
FHLB Unsecured Line of Credit. During the second quarter of 2015, the Bank obtained a $\$ 99.0$ million unsecured line of credit with the FHLB for the purchase of overnight funds. As of September 30, 2015, there was no balance outstanding.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Subordinated Debentures
The following table summarizes the terms of each issuance of subordinated debentures outstanding as of the dates indicated:

| Series: | September 30, 2015 |  |  | December 31, 2014 |  |  | Date <br> Issued | Maturity <br> Date | Rate Index (Quarterly Reset) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount (Dollars i | Rate ousan |  | Amount | Rate |  |  |  |  |
| Trust V | \$ 10,310 | 3.43 | \% | \$ 10,310 | 3.33 | \% | 8/15/2003 | 9/17/2033 | $\begin{aligned} & 3 \text { month } \\ & \text { LIBOR }+3.10 \end{aligned}$ |
| Trust VI | 10,310 | 3.39 | \% | 10,310 | 3.29 | \% | 9/3/2003 | 9/15/2033 | $\begin{aligned} & 3 \text { month } \\ & \text { LIBOR }+3.05 \end{aligned}$ |
| Trust CII | 5,155 | 3.29 | \% | 5,155 | 3.19 | \% | 9/17/2003 | 9/17/2033 | $\begin{aligned} & 3 \text { month } \\ & \text { LIBOR }+2.95 \end{aligned}$ |
| Trust VII | 61,856 | 3.05 | \% | 61,856 | 2.98 | \% | 2/5/2004 | 4/23/2034 | $\begin{aligned} & 3 \text { month } \\ & \text { LIBOR + } 2.75 \end{aligned}$ |
| Trust CIII | 20,619 | 2.03 | \% | 20,619 | 1.93 | \% | 8/15/2005 | 9/15/2035 | $\begin{aligned} & 3 \text { month } \\ & \text { LIBOR + } 1.69 \end{aligned}$ |
| Trust FCCI | 16,495 | 1.94 | \% | 16,495 | 1.84 | \% | 1/25/2007 | 3/15/2037 | $\begin{aligned} & 3 \text { month } \\ & \text { LIBOR + } 1.60 \end{aligned}$ |
| Trust FCBI | 10,310 | 1.89 | \% | 10,310 | 1.79 | \% | 9/30/2005 | 12/15/2035 | $\begin{aligned} & 3 \text { month } \\ & \text { LIBOR + } 1.55 \end{aligned}$ |
| Trust CS 2005-1 | 82,475 | 2.29 | \% | 82,475 | 2.19 | \% | 11/21/2005 | 12/15/2035 | $\begin{aligned} & 3 \text { month LIBOR + } \\ & 1.95 \end{aligned}$ |
| Trust CS 2005-2 | 128,866 | 2.25 | \% | 128,866 | 2.18 | \% | 12/14/2005 | 1/30/2036 | $\begin{aligned} & 3 \text { month LIBOR + } \\ & 1.95 \end{aligned}$ |
| Trust CS 2006-1 | 51,545 | 2.25 | \% | 51,545 | 2.18 | \% | 2/22/2006 | 4/30/2036 | $\begin{aligned} & 3 \text { month LIBOR + } \\ & 1.95 \end{aligned}$ |
| Trust CS 2006-2 | 51,550 | 2.25 | \% | 51,550 | 2.18 | \% | 9/27/2006 | 10/30/2036 | $\begin{aligned} & 3 \text { month LIBOR + } \\ & 1.95 \end{aligned}$ |
| Trust CS 2006-3 ${ }^{(1)}$ | 28,822 | 2.03 | \% | 31,188 | 2.14 | \% | 9/29/2006 | 10/30/2036 | $\begin{aligned} & 3 \text { month EURIBOR } \\ & +2.05 \end{aligned}$ |
| Trust CS 2006-4 | 16,470 | 2.25 | \% | 16,470 | 2.18 | \% | 12/5/2006 | 1/30/2037 | $\begin{aligned} & 3 \text { month LIBOR + } \\ & 1.95 \end{aligned}$ |
| Trust CS 2006-5 | 6,650 | 2.25 | \% | 6,650 | 2.18 | \% | 12/19/2006 | 1/30/2037 | $\begin{aligned} & 3 \text { month LIBOR + } \\ & 1.95 \end{aligned}$ |
| Trust CS 2007-2 | 39,177 | 2.25 | \% | 39,177 | 2.18 | \% | 6/13/2007 | 7/30/2037 | $\begin{aligned} & 3 \text { month LIBOR + } \\ & 1.95 \end{aligned}$ |
| Gross subordinated debentures | 540,610 |  |  | 542,976 |  |  |  |  |  |
| Unamortized discou Net subordinated debentures | $(105,193$ |  |  | (109,393 |  |  |  |  |  |
|  | \$435,417 |  |  | \$433,583 |  |  |  |  |  |

[^3]required to notify the FRB prior to declaring and paying a dividend during any period in which quarterly and/or cumulative twelve month net earnings are insufficient to fund the dividend amount, among other requirements. Brokered Time Deposits
Brokered time deposits totaled $\$ 461.1$ million and $\$ 636.7$ million at September 30, 2015 and December 31, 2014. Brokered time deposits under the Certificate of Deposit Account Registry Service Program ("CDARS Program") totaled $\$ 37.8$ million and $\$ 44.0$ million at September 30, 2015 and December 31, 2014. The CDARS Program represents deposits that are participated with other FDIC insured financial institutions as a means to provide FDIC deposit insurance coverage for the full amount of our customers' deposits.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 10. Commitments and Contingencies
Lending Commitments
The Company is a party to financial instruments with off balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commitments to purchase equipment being acquired for lease to others. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the condensed consolidated balance sheets. The contract or notional amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.
The following table presents a summary of the financial instruments described above as of the dates indicated:

| September 30, <br> 2015 | December 31, <br> (In thousands) |
| :--- | :--- |
| $\$ 2,022,046$ | $\$ 1,921,067$ |
| 104,073 |  |$\quad 88,495$

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.
Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. We provide standby letters of credit in conjunction with several of our lending arrangements and property lease obligations. Most guarantees expire within one year from the date of issuance. If a borrower defaults on its commitments subject to any letter of credit issued under these arrangements, we would be required to meet the borrower's financial obligation but would seek repayment of that financial obligation from the borrower. In some cases, borrowers have pledged cash and investment securities as collateral with us under these arrangements. In addition, the Company has investments in low income housing project partnerships, which provide the Company income tax credits, and in a few small business investment companies that call for capital contributions up to an amount specified in the partnership agreements. As of September 30, 2015 and December 31, 2014, the Company had commitments to contribute capital to these entities totaling $\$ 16.7$ million and $\$ 11.0$ million, respectively. We also had commitments to contribute up to an additional $\$ 2.8$ million and $\$ 2.9$ million to 11 private equity funds at September 30, 2015 and December 31, 2014, respectively.

## Legal Matters

In the ordinary course of our business, the Company is party to various legal actions, which we believe are incidental to the operation of our business. The outcome of such legal actions and the timing of ultimate resolution are inherently difficult to predict. In the opinion of management, based upon currently available information, any resulting liability, in addition to amounts already accrued, would not have a material adverse effect on the Company's financial statements or operations.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 11. Fair Value Measurements
ASC Topic 820, "Fair Value Measurement," defines fair value, establishes a framework for measuring fair value including a three level valuation hierarchy, and expands disclosures about fair value measurements. Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date reflecting assumptions that a market participant would use when pricing an asset or liability. The hierarchy uses three levels of inputs to measure the fair value of assets and liabilities as follows:
Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets.
Level 2: Observable inputs other than Level 1, including quoted prices for similar assets and liabilities in active markets, quoted prices in less active markets, or other observable inputs that can be corroborated by observable market data, either directly or indirectly, for substantially the full term of the financial instrument. This category generally includes government agency and government sponsored enterprise securities.
Level 3: Inputs to a valuation methodology that are unobservable, supported by little or no market activity, and significant to the fair value measurement. These valuation methodologies generally include pricing models, discounted cash flow models, or a determination of fair value that requires significant management judgment or estimation. This category also includes observable inputs from a pricing service not corroborated by observable market data, and includes our covered private label CMOs.
We use fair value to measure certain assets and liabilities on a recurring basis, primarily securities available for sale and derivatives. For assets measured at the lower of cost or fair value, the fair value measurement criteria may or may not be met during a reporting period and such measurements are therefore considered "nonrecurring" for purposes of disclosing our fair value measurements. Fair value is used on a nonrecurring basis to adjust carrying values for impaired loans and other real estate owned and also to record impairment on certain assets, such as goodwill, core deposit intangibles, and other long lived assets.
The following tables present information on the assets measured and recorded at fair value on a recurring basis as of the dates indicated:

Measured on a Recurring Basis:
Securities available for sale:
Government agency and government sponsored enterprise
pass-through securities
Government agency and government sponsored enterprise
collateralized mortgage obligations
Covered private label CMOs
Other private label CMOs
Municipal securities
Corporate debt securities
Collateralized loan obligations
SBA loan pool securities
Government sponsored enterprise debt securities
Other securities
Total securities available-for-sale
Derivative assets
Fair Value Measurements as of September 30, 2015
Total Level 1 Level $2 \quad$ Level 3 (In thousands)

| $\$ 407,598$ | $\$-$ | $\$ 407,598$ | $\$-$ |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| 211,419 | - | 211,419 | - |
| 31,026 | - | - | 31,026 |
| 7,262 | - | 7,262 | - |
| 858,837 | - | 858,837 | - |
| 47,396 | - | 47,396 | - |
| 132,317 | - | 132,317 | - |
| 51,548 | - | 51,548 | - |
| 37,524 | - | 37,524 | - |
| 24,437 | 522 | 23,915 | - |
| $1,809,364$ | 522 | $1,777,816$ | 31,026 |
| 10,576 | - | 10,576 | - |

Edgar Filing: PACWEST BANCORP - Form 10-Q

| Total recurring assets | $\$ 1,819,940$ | $\$ 522$ | $\$ 1,788,392$ | $\$ 31,026$ |
| :--- | :--- | :--- | :--- | :--- |
| Derivative liabilities | $\$ 526$ | $\$-$ | $\$ 526$ | $\$-$ |

34

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

|  | Fair Value Measurements as of <br> December 31, 2014 <br> Total |  |  | Level 1 |
| :--- | :--- | :--- | :--- | :--- |$\quad$ Level 2 $\quad$ Level 3

There were no transfers of assets either between Level 1 and Level 2 nor in or out of Level 3 of the fair value hierarchy for assets measured on a recurring basis during the nine months ended September 30, 2015.
The following table presents information about quantitative inputs and assumptions used to determine the fair values provided by our third party pricing service for our Level 3 covered private label CMOs measured at fair value on a recurring basis as of September 30, 2015:

Unobservable Inputs:
Voluntary annual prepayment speeds
Annual default rates
Loss severity rates
Discount rates
\(\left.\begin{array}{ll}Covered Private Label CMOs <br>

Weighted\end{array}\right\}\)| Range | Average |
| :--- | :--- |
| of Inputs | Input |
| $0 \%-19.31 \%$ | $5.0 \%$ |
| $0 \%-10.52 \%$ | $2.6 \%$ |
| $0 \%-94.04 \%$ | $32.8 \%$ |
| $0 \%-37.05 \%$ | $5.6 \%$ |

The following table summarizes activity for assets measured at fair value on a recurring basis that are categorized as Level 3 for the period indicated:

Balance, December 31, 2014
Covered Private Label CMOs (In thousands)

Total realized in earnings
Total unrealized loss in comprehensive income
Net settlements
Balance, September 30, 2015

```
\$33,947
```810

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following tables present assets measured at fair value on a non recurring basis as of the dates indicated:
Fair Value Measurement as of
September 30, 2015
Measured on a Non Recurring Basis:
Impaired Non PCI loans
Other real estate owned
Total non-recurring

Measured on a Non Recurring Basis:
Total Level 1 Level 2 Level 3
(In thousands)
\begin{tabular}{llll}
\(\$ 42,622\) & \(\$-\) & \(\$ 2,556\) & \(\$ 40,066\) \\
14,679 & - & 14,619 & 60 \\
\(\$ 57,301\) & \(\$-\) & \(\$ 17,175\) & \(\$ 40,126\)
\end{tabular}

Fair Value Measurement as of
December 31, 2014
Total Level 1 Level 2 Level 3
Impaired Non PCI loans
Other real estate owned
Investments carried at cost
Total non-recurring
(In thousands)
\$42,693 \$- \$2,366 \$40,327
\(24,015 \quad-\quad 18,400 \quad 5,615\)
566 - - 566
\$67,274 \$- \$20,766 \$46,508
The following table presents losses recognized on assets measured on a nonrecurring basis for the periods indicated:
Three Months Ended Nine Months Ended
Loss on Assets Measured on a Non Recurring Basis:
September 30, 2015 September 30, 2015
(In thousands)
Impaired Non PCI loans
\$(873 ) \$(7,623 )
Other real estate owned
(4,758 ) (4,882 )
Total net loss
\$(5,631 ) \$(12,505
The following table presents the valuation methodology and unobservable inputs for Level 3 assets measured at fair value on a nonrecurring basis as of September 30, 2015:
\begin{tabular}{llllll} 
& \multicolumn{3}{c}{\begin{tabular}{l} 
Valuation \\
Asset:
\end{tabular}} & \begin{tabular}{l} 
Fair Value \\
(In thousands)
\end{tabular} & \begin{tabular}{l} 
Unobservable \\
Inputs
\end{tabular} \\
\begin{tabular}{lll} 
Impaired Non-PCI
\end{tabular} & \(\$ 33,371\) & Discounted cash flows & Discount rates & \(0 \%-9.04 \%\) & \begin{tabular}{l} 
Weighted \\
Average
\end{tabular} \\
loans
\end{tabular}

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

ASC Topic 825, "Financial Instruments," requires disclosure of the estimated fair value of certain financial instruments and the methods and significant assumptions used to estimate such fair values. Additionally, certain financial instruments and all nonfinancial instruments are excluded from the applicable disclosure requirements.
The following tables present a summary of the carrying values and estimated fair values of certain financial instruments as of the dates indicated:

Financial Assets:
Cash and due from banks
Interest earning deposits in financial institutions
Securities available for sale
Investment in FHLB stock
Investments carried at cost
Loans and leases, net
Derivative assets
Financial Liabilities:
Deposits:
Demand, money market, interest checking, and savings deposits
Time deposits
Borrowings
Subordinated debentures
Derivative liabilities

Financial Assets:
Cash and due from banks
Interest earning deposits in financial institutions
Securities available for sale
Investment in FHLB stock
Investments carried at cost
Investments accounted for under the equity method
Loans and leases, net
Derivative assets
\begin{tabular}{lllll}
\(7,528,467\) & \(7,528,467\) & - & \(7,528,467\) & - \\
\(4,587,296\) & \(4,588,540\) & - & \(4,588,540\) & - \\
552,497 & 552,570 & 550,000 & 2,570 & - \\
435,417 & 419,180 & - & 419,180 & - \\
526 & 526 & - & 526 & -
\end{tabular}

December 31, 2014
Carrying or Estimated Fair Value
Contract
Amount Total Level \(1 \quad\) Level \(2 \quad\) Level 3
(In thousands)
\begin{tabular}{lllll}
\(\$ 164,757\) & \(\$ 164,757\) & \(\$ 164,757\) & \(\$-\) & \(\$-\) \\
148,469 & 148,469 & 148,469 & - & - \\
\(1,567,177\) & \(1,567,177\) & 519 & \(1,532,711\) & 33,947 \\
40,609 & 40,609 & - & 40,609 & - \\
3,691 & 3,691 & - & - & 3,691 \\
21,461 & 21,700 & - & - & 21,700 \\
\(11,797,977\) & \(11,757,951\) & - & 2,366 & \(11,755,585\) \\
5,234 & 5,234 & - & 5,234 & -
\end{tabular}

Financial Liabilities:
Deposits:
Demand, money market, interest checking, and savings deposits
\begin{tabular}{lllll}
\begin{tabular}{l} 
September 30, 2015 \\
Carrying or \\
\begin{tabular}{l} 
Contract
\end{tabular} \\
\begin{tabular}{l} 
Amount \\
(In thousands)
\end{tabular} \\
Estimated Fair Value
\end{tabular} & Letal & Level 1 & Level 2 & Level 3 \\
& & & & \\
\(\$ 154,652\) & \(\$ 154,652\) & \(\$ 154,652\) & \(\$-\) & \(\$-\) \\
81,642 & 81,642 & 81,642 & - & - \\
\(1,809,364\) & \(1,809,364\) & 522 & \(1,777,816\) & 31,026 \\
17,250 & 17,250 & - & 17,250 & - \\
1,420 & 9,300 & - & - & 9,300 \\
\(12,348,934\) & \(12,254,393\) & - & 2,556 & \(12,251,837\) \\
10,576 & 10,576 & - & 10,576 & -
\end{tabular}

Edgar Filing: PACWEST BANCORP - Form 10-Q

Time deposits
Borrowings
Subordinated debentures
Derivative liabilities

5,498,938 5,502,479 - 5,502,479 -
383,402 383,539 380,000 3,539 -
433,583 417,657 - 417,657 -
\(118 \quad 118 \quad\) - \(\quad 118 \quad\) -

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

For information regarding the valuation methodologies used to measure our assets recorded at fair value (under ASC Topic 820), and for estimating fair value for financial instruments not recorded at fair value (under ASC Topic 825), see Note 1 - Nature of Operations and Summary of Significant Accounting Policies and Note 14 - Fair Value Measurements to the Consolidated Financial Statements of the Company's 2014 Annual Report on Form 10-K. Limitations
Fair value estimates are made at a specific point in time and are based on relevant market information and information about the financial instrument. These estimates do not reflect income taxes or any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a portion of the Company's financial instruments, fair value estimates are based on what management believes to be reasonable judgments regarding expected future cash flows, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimated fair values are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Since the fair values have been estimated as of September 30, 2015, the amounts that will actually be realized or paid at settlement or maturity of the instruments could be significantly different.

38

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 12. Earnings Per Share
The following table presents the computations of basic and diluted net earnings per share for the periods indicated:


\footnotetext{
(1)

Represents cash dividends paid to holders of unvested restricted stock, net of estimated forfeitures, plus undistributed earnings amounts available to holders of unvested restricted stock, if any.
}

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 13. Stock Based Compensation
The Company's 2003 Stock Incentive Plan, or the 2003 Plan, permits stock-based compensation awards to officers, directors, key employees and consultants. As of September 30, 2015, the 2003 Plan authorized grants of stock based compensation instruments to purchase or issue up to \(19,686,565\) shares of Company common stock, subject to adjustments provided by the 2003 Plan. As of September 30, 2015, there were 13,202,836 shares available for grant under the 2003 Plan.
Restricted Stock
At September 30, 2015, there were 988,825 shares of unvested time based restricted common stock outstanding. The awarded shares of time based restricted common stock vest over a service period of three to four years from the date of the grant or immediately upon the death of an employee. Upon closing of the CapitalSource Inc. merger on April 7, 2014, 1,013,377 of awarded shares of restricted common stock vested due to the triggering of the change of control provision contained within the 2003 Plan and a \(\$ 26.1\) million charge to earnings for the vesting of such shares was recorded. Such amount is included in "Acquisition, integration and reorganization costs" on the condensed consolidated statements of earnings in the second quarter of 2014.
Compensation expense related to time based restricted stock awards is based on the fair value of the underlying stock on the award date and is recognized over the vesting period using the straight line method. Restricted stock amortization totaled \(\$ 3.8\) million, \(\$ 4.4\) million, and \(\$ 2.9\) million for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively, and \(\$ 11.2\) million and \(\$ 6.9\) million for the nine months ended September 30, 2015 and 2014, respectively. Such amounts are included in "Compensation expense" on the condensed consolidated statements of earnings.
The amount of unrecognized compensation expense related to all unvested restricted stock as of September 30, 2015 totaled \(\$ 34.8\) million.

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 14. Business Segments
The Company's reportable segments consist of "Community Banking," "National Lending," and "Other." The Community Banking and National Lending segments include all of the operations of Pacific Western Bank. The Other segment consists of holding company and non-bank subsidiary operations, and intercompany eliminations.
As a result of the CapitalSource Inc. merger, the Bank formed the CapitalSource Division, which we also refer to as the National Lending segment. The National Lending segment includes the lending operations gained through the CapitalSource Inc. merger, Pacific Western Equipment Finance, and the CapitalSource Business Finance Group. We reorganized our asset-based lending and leasing operations when we formed the CapitalSource Division.
The CapitalSource Division lends throughout the United States, providing middle-market businesses asset-secured loans, equipment-secured loans, cash flow loans, and real estate loans secured by various property types. The CapitalSource Division's loan and lease origination efforts are conducted through offices located in Chevy Chase, Maryland; Los Angeles and San Jose, California; Phoenix, Arizona; St. Louis, Missouri; Denver, Colorado; Chicago, Illinois; New York, New York; and Midvale, Utah.
The Community Banking segment includes the operations of Pacific Western Bank, excluding the CapitalSource Division, and includes lending and deposit gathering activities conducted primarily through its California-based branch offices and the Bank's treasury management function and corporate overhead.
The Other segment consists of holding company operations that result in expenses principally for compensation, facilities, professional services, interest on subordinated debentures, and the non-bank subsidiary operations including interest income from a loan portfolio and related loan servicing expense.
The accounting policies of the reportable segments are the same as those of the Company described in Note 1, "Nature of Operations and Summary of Significant Accounting Policies," of our Form 10-K. Transactions between segments consist primarily of borrowed funds and expense allocations for interest, deposit gathering, corporate overhead and credit loss provisions. Intersegment interest expense is allocated from the Community Banking segment to the National Lending segment based upon National Lending's average earning assets, net of a capital allocation, and the Bank's total cost of deposits. The Community Banking segment further allocates to the National Lending segment noninterest expense for deposit gathering and maintenance costs and the Bank's corporate overhead. The provision for credit losses is allocated based on actual charge offs for the period as well as net portfolio growth and credit quality trends. All costs associated with investing the Bank's excess liquidity are included in the Community Banking segment. Noninterest income and noninterest expense, including lending and loan servicing activity, directly attributable to a segment are assigned to such segment.
The following tables present information regarding our business segments as of and for the periods indicated:
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Balance Sheet Data:} & \multicolumn{4}{|l|}{September 30, 2015} \\
\hline & & National & & Consolidated \\
\hline & \begin{tabular}{l}
Banking \\
(In thousands)
\end{tabular} & Lending & Other & Company \\
\hline Loans and leases, net of deferred fees & \$3,141,576 & \$9,302,580 & \$8,049 & \$12,452,205 \\
\hline Allowance for loan and lease losses & (39,522 ) & (63,749 & ) - & (103,271 \\
\hline Total loans and leases, net & \$3,102,054 & \$9,238,831 & \$8,049 & \$12,348,934 \\
\hline Goodwill & \$333,979 & \$1,394,401 & \$- & \$1,728,380 \\
\hline Core deposit and customer relationship intangibles, net & 12,143 & 561 & - & 12,704 \\
\hline Total assets & 6,288,790 & 10,418,282 & 107,033 & 16,814,105 \\
\hline Total deposits \({ }^{(1)}\) & 12,484,050 & 36,586 & (404,873 & ) \(12,115,763\) \\
\hline
\end{tabular}

\footnotetext{
(1) The negative balance for total deposits in the "Other" segment represents the elimination of holding company cash
(1) held in deposit accounts at the Bank.
}

Edgar Filing: PACWEST BANCORP - Form 10-Q

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{Balance Sheet Data:} & \multicolumn{4}{|l|}{September 30, 2014} \\
\hline & Community & National & & Consolidated \\
\hline & Banking (In thousands) & Lending & Other & Company \\
\hline Loans and leases, net of deferred fees & \$3,482,125 & \$8,064,868 & \$27,892 & \$11,574,885 \\
\hline Allowance for loan and lease losses & (56,712 ) & ) \((25,187\) & ) - & (81,899 \\
\hline Total loans and leases, net & \$3,425,413 & \$8,039,681 & \$27,892 & \$11,492,986 \\
\hline Goodwill & \$327,728 & \$1,394,401 & \$- & \$1,722,129 \\
\hline Core deposit and customer relationship intangibles, net & 17,814 & 1,009 & - & 18,823 \\
\hline Total assets & 6,492,674 & 9,182,617 & 262,859 & 15,938,150 \\
\hline Total deposits \({ }^{(1)}\) & 11,826,681 & - & (303,244 & ) \(11,523,437\) \\
\hline
\end{tabular}
\begin{tabular}{llllll}
\hline (1) The negative balance for total deposits in the "Other" segment represents the elimination of holding company cash \\
held in deposit accounts at the Bank.
\end{tabular}

42

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

Results of Operations:
Interest income
Interest expense
Intersegment interest income (expense)
Net interest income (expense)
Negative provision (provision) for credit losses
Loss on sale of securities
FDIC loss sharing expense, net
Other noninterest income
Total noninterest income
Foreclosed assets (expense) income, net
Intangible asset amortization
Acquisition, integration and reorganization costs
Other noninterest expense
Total noninterest expense
Intersegment noninterest income (expense)
Total noninterest expense - adjusted
Earnings before taxes
Income tax (expense) benefit
Net earnings

Results of Operations:
Interest income
Interest expense
Intersegment interest income (expense)
Net interest income (expense)
Negative provision (provision) for credit losses
FDIC loss sharing expense, net
Other noninterest income
Total noninterest income
Foreclosed assets (expense) income, net
Intangible asset amortization
Acquisition, integration and reorganization costs
Other noninterest expense
Total noninterest expense
Intersegment noninterest income (expense)
Total noninterest expense - adjusted
Earnings (loss) from continuing operations before taxes
Income tax (expense) benefit
Net earnings (loss) from continuing operations
Loss from discontinued operations before taxes

Three Months Ended June 30, 2015
\begin{tabular}{|c|c|c|c|c|}
\hline Community & National & & & Consolidated \\
\hline Banking & Lending & Other & & Company \\
\hline \multicolumn{5}{|l|}{(In thousands)} \\
\hline \$63,392 & \$154,816 & \$247 & & \$218,455 \\
\hline (11,273 & ) (48 & ) \((4,582\) & ) & (15,903 \\
\hline 7,140 & (7,140 & ) - & & - \\
\hline 59,259 & 147,628 & (4,335 & ) & 202,552 \\
\hline 734 & (7,263 & - & & (6,529 \\
\hline (186 & - & - & & (186 \\
\hline (5,107 & ) - & - & & (5,107 \\
\hline 4,235 & 14,465 & 6,216 & & 24,916 \\
\hline (1,058 & ) 14,465 & 6,216 & & 19,623 \\
\hline (351 & ) (22 & ) 2,713 & & 2,340 \\
\hline (1,390 & (112 & ) - & & (1,502 \\
\hline (806 & ) - & (94 & ) & (900 \\
\hline (58,304 & ) \((24,164\) & ) \((2,746\) & ) & (85,214 \\
\hline (60,851 & ) \((24,298\) & ) (127 & ) & (85,276 \\
\hline 28,857 & (28,857 & - & & - \\
\hline (31,994 & ) \((53,155\) & ) (127 & ) & (85,276 \\
\hline 26,941 & 101,675 & 1,754 & & 130,370 \\
\hline (10,484 & ) \((39,566\) & ) 4,763 & & (45,287 \\
\hline \$ 16,457 & \$62,109 & \$6,517 & & \$85,083 \\
\hline \multicolumn{5}{|l|}{Three Months Ended September 30, 2014} \\
\hline Community & National & & & Consolidated \\
\hline Banking (In thousand & Lending & Other & & Company \\
\hline \$67,132 & \$134,624 & \$600 & & \$202,356 \\
\hline (8,851 & ) \((45\) & (4,614 & ) & (13,510 \\
\hline 5,250 & (5,250 & ) - & & - \\
\hline 63,531 & 129,329 & (4,014 & ) & 188,846 \\
\hline 6,314 & (11,364 & ) - & & (5,050 \\
\hline (7,415 & ) - & - & & (7,415 \\
\hline 7,566 & 9,953 & 6,210 & & 23,729 \\
\hline 151 & 9,953 & 6,210 & & 16,314 \\
\hline (4,627 & ) (322 & ) 122 & & (4,827 \\
\hline (1,517 & ) (91 & ) - & & (1,608 \\
\hline (3,953 & ) \((1,240\) & ) - & & (5,193 \\
\hline (53,078 & ) \((24,835\) & ) \((5,382\) & ) & (83,295 \\
\hline (63,175 & ) \((26,488\) & ) \((5,260\) & ) & (94,923 \\
\hline 26,411 & \((26,411\) & ) - & & - \\
\hline (36,764 & ) \((52,899\) & ) \((5,260\) & ) & (94,923 \\
\hline 33,232 & 75,019 & (3,064 & ) & 105,187 \\
\hline (14,576 & ) \((30,113\) & ) 1,778 & & (42,911 \\
\hline 18,656 & 44,906 & (1,286 & ) & 62,276 \\
\hline (8 & ) - & - & & (8) \\
\hline
\end{tabular}

Edgar Filing: PACWEST BANCORP - Form 10-Q
\begin{tabular}{lllll} 
Income tax benefit & 3 & - & - & 3 \\
Net loss from discontinued operations & \((5\) & \()\) & - & - \\
Net earnings (loss) & \(\$ 18,651\) & \(\$ 44,906\) & \(\$(1,286\) & \()\) \\
\hline
\end{tabular}

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

Results of Operations:
Interest income
Interest expense
Intersegment interest income (expense)
Net interest income (expense)
Negative provision (provision) for credit losses
Gain on sale of securities
FDIC loss sharing expense, net
Other noninterest income
Total noninterest income (expense)
Foreclosed assets (expense) income, net
Intangible asset amortization
Acquisition, integration and reorganization costs
Other noninterest expense
Total noninterest expense
Intersegment noninterest income (expense)
Total noninterest expense - adjusted
Earnings (loss) before taxes
Income tax (expense) benefit
Net earnings

Results of Operations:
Interest income
Interest expense
Intersegment interest income (expense)
Net interest income (expense)
Negative provision (provision) for credit losses
Gain on sale of securities
FDIC loss sharing expense, net
Other noninterest income
Total noninterest income
Foreclosed assets (expense) income, net
Intangible asset amortization
Acquisition, integration and reorganization costs
Other noninterest expense
Total noninterest expense
Intersegment noninterest income (expense)
Total noninterest expense - adjusted
Earnings (loss) from continuing operations before taxes
Income tax (expense) benefit
Net earnings (loss) from continuing operations

Nine Months Ended September 30, 2015
\(\left.\begin{array}{lllll}\begin{array}{l}\text { Community } \\ \text { Banking } \\ \text { (In thousands) }\end{array} & \begin{array}{l}\text { National } \\ \text { Lending }\end{array} & \text { Other } & \begin{array}{l}\text { Consolidated } \\ \text { Company }\end{array} \\ \$ 184,716 & \$ 454,299 & \$ 1,426 & \$ 640,441 & \\ (32,364 & ) & (143 & ) & (13,787 \\ 20,490 & (20,490 & ) & (46,294 & ) \\ 172,842 & 433,666 & (12,361 & - & 594,147 \\ 10,107 & (41,814 & ) & \\ 3,744 & - & - & ) & (31,709\end{array}\right)\)

Nine Months Ended September 30, 2014
\begin{tabular}{|c|c|c|c|c|}
\hline Community & National & \multirow{3}{*}{Other} & \multicolumn{2}{|r|}{Consolidated} \\
\hline Banking & Lending & & & Company \\
\hline \multicolumn{4}{|l|}{(In thousands)} & \\
\hline \$214,704 & \$278,131 & \$2,244 & & \$495,079 \\
\hline (17,528 & (184 & ) \((9,973\) & ) & (27,685 \\
\hline 9,543 & (9,543 & ) - & & - \\
\hline 206,719 & 268,404 & (7,729 & ) & 467,394 \\
\hline 11,558 & (20,994 & ) - & & (9,436 \\
\hline 4,841 & - & - & & 4,841 \\
\hline (27,370 & - & - & & (27,370 \\
\hline 18,144 & 26,885 & 6,984 & & 52,013 \\
\hline (4,385 & 26,885 & 6,984 & & 29,484 \\
\hline (3,399 & (284 & ) 220 & & (3,463 \\
\hline (4,238 & (411 & ) - & & (4,649 \\
\hline (83,866 & (8,714 & ) \((1,055\) & ) & (93,635 \\
\hline (144, 164 & ) \((55,892\) & ) \((12,484\) & ) & (212,540 \\
\hline (235,667 & (65,301 & (13,319 & ) & (314,287 \\
\hline 49,944 & (49,944 & - & & - \\
\hline (185,723 & (115,245 & ) \((13,319\) & ) & (314,287 \\
\hline 28,169 & 159,050 & (14,064 & ) & 173,155 \\
\hline (16,240 & ) \((63,703\) & ) 6,199 & & (73,744 \\
\hline 11,929 & 95,347 & (7,865 & ) & 99,411 \\
\hline
\end{tabular}

Edgar Filing: PACWEST BANCORP - Form 10-Q
\begin{tabular}{llllll} 
Loss from discontinued operations before taxes & \((2,572\) & \()-\) & - & \((2,572\) \\
Income tax benefit & 1,067 & - & - & 1,067 \\
Net loss from discontinued operations & \((1,505\) & \()-\) & - & \((1,505\) & \()\) \\
Net earnings (loss) & \(\$ 10,424\) & \(\$ 95,347\) & \(\$(7,865\) & \() \$ 97,906\)
\end{tabular}

44

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 15. Recently Issued Accounting Standards
In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, "Revenue Recognition (Topic 606): Revenue from Contracts with Customers." ASU 2014-09 requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. ASU 2014-09 will replace most existing revenue recognition guidance in GAAP when it becomes effective. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting. In August 2015, the FASB issued ASU 2015-14, "Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date," which deferred the effective date of ASU 2014-09 to annual and interim periods beginning after December 15, 2017. Early application is not permitted.
In June 2014, the FASB issued ASU 2014-12, "Compensation-Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period." ASU 2014-12 will be effective for annual and interim periods beginning after December 15, 2015. ASU 2014-12 applies to all reporting entities that grant their employees share-based payments in which the terms of the award provide for a performance target that affects vesting could be achieved after the requisite service period. That is the case when an employee is eligible to retire or otherwise terminate employment before the end of the period in which a performance target (for example, an initial public offering or a profitability target) could be achieved and still be eligible to vest in the award if and when the performance target is achieved. We do not currently have outstanding performance-based awards and, as a result, ASU 2014-12 would not impact our financial statements and its related disclosures.
In January 2015, the FASB issued ASU 2015-01, "Income Statement - Extraordinary and Unusual Items (Subtopic 225-20): Simplifying Income Statement Presentation by Eliminating the Concept of Extraordinary Items," which eliminates the concept of extraordinary items from U.S. GAAP as part of its simplification initiative. Under ASU 2015-01, an entity will no longer separate out an extraordinary item from the results of ordinary operations and separately present this extraordinary item on its income statement, nor will related income tax and earnings-per-share data applicable to an extraordinary item need to be disclosed. Despite these simplifications, ASU 2015-01 does not affect disclosure guidance for events or transactions that are unusual in nature or infrequent in their occurrence. ASU 2015-01 is effective for annual periods beginning after December 15, 2015, and interim periods within those annual periods. The Company does not expect the effect of ASU 2015-01 to have a material impact on its financial statements and related disclosures.
In February 2015, the FASB issued ASU 2015-02, "Consolidation (Topic 810): Amendments to the Consolidation Analysis," which changes the way reporting enterprises evaluate whether (a) they should consolidate limited partnerships and similar entities, (b) fees paid to a decision maker or service provider are variable interests in a variable interest entity (VIE), and (c) variable interests in a VIE held by related parties of the reporting enterprise require the reporting enterprise to consolidate the VIE. It also eliminates the VIE consolidation model based on majority exposure to variability that applied to certain investment companies and similar entities. ASU 2015-2 is effective for public business entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2015. Early adoption is permitted, including adoption in an interim period. The Company does not expect the effect of ASU 2015-02 to have a material impact on its financial statements and related disclosures. In April 2015, the FASB issued ASU 2015-03, "Interest—Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs" to modify the presentation of debt issuance costs. Prior to ASU 2015-03, issuance costs were presented as an asset on the statement of financial position, which the FASB concluded was inconsistent with both IFRS as well as FASB Concept Statement No. 6. This ASU requires that issuance costs be presented as a direct deduction of debt balances on the statement of financial position, similar to the presentation of debt discounts. ASU 2015-03 is effective for public companies for years beginning after December 15, 2015, and
interim periods within those fiscal periods. For all other entities, ASU 2015-03 is effective for years beginning after December 15, 2015 and interim periods within annual periods beginning after December 15, 2016, while early adoption is permitted for financial statements that have not already been issued. Additionally, the provisions should be applied on a retrospective basis as a change in accounting principle. ASU 2015-03 will not have an impact on the Company's financial statements and related disclosures.

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

Subsequent to the issuance of ASU 2015-03, the SEC staff made an announcement regarding the presentation and subsequent measurement of debt issuance costs associated with line-of-credit arrangements, which were not addressed in ASU 2015-03. In August 2015, the FASB codified the SEC announcement in the issuance of ASU 2015-15, "Interest - Imputation of Interest (Subtopic 835-30): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements." Per ASU 2015-15, for debt issuance costs related to line-of-credit arrangements, the SEC would not object to an entity deferring and presenting such costs as an asset and subsequently amortizing the costs ratably over the term of the line-of-credit arrangement, regardless of whether there were any outstanding borrowings on the line-of-credit arrangement. The SEC staff guidance is effective upon adoption of ASU 2015-03. ASU 2015-15 will not have an impact on the Company's financial statements and related disclosures.
In April 2015, the FASB issued ASU 2015-05, "Intangibles—Goodwill and Other-Internal-Use Software (Subtopic 350-40): Customer's Accounting for Fees Paid in a Cloud Computing Arrangement." Under ASU 2015-05, a customer should determine whether the arrangement includes a software license. If so, the customer should account for the software license component in a manner consistent with the accounting for other software licenses. If the arrangement does not include a software license, the arrangement should be accounted for as a service contract. The provisions of ASU 2015-05 must be applied by public entities to annual periods beginning after December 15, 2015 as well as interim periods within those annual periods. The Company does not expect the effect of ASU 2015-05 to have a material impact on its financial statements and related disclosures.
In May 2015, the FASB issued ASU 2015-08, "Business Combinations, Pushdown Accounting (Topic 805): Amendments to SEC Paragraphs Pursuant to Staff Accounting Bulletin No. 115" which revised the SEC's requirement for recognition and disclosure of a new basis of accounting (or pushdown accounting) for certain business combination situations. The Company does not expect ASU 2015-08 to have any impact on its financial statements and related disclosures.
In June 2015, the FASB issued ASU 2015-10, "Technical Corrections and Improvements" which is a set of wide-ranging, small corrections and improvements to clarify the Codification, correct unintended application of guidance, or improve the Codification. The provisions of ASU 2015-10 are effective for fiscal years beginning after December 15, 2015, as well as interim periods within those fiscal years.
In September 2015, the FASB issued ASU 2015-16, "Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments," which eliminates the requirement for an acquirer to retrospectively adjust the financial statements for measurement-period adjustments that occur in periods after a business combination is consummated. ASU 2015-16 will be effective for annual and interim periods beginning after December 15, 2015. Early adoption is permitted. The Company does not expect ASU 2015-16 to have any impact on its financial statements and related disclosures.

\title{
Edgar Filing: PACWEST BANCORP - Form 10-Q
}

\section*{PACWEST BANCORP AND SUBSIDIARIES}

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 16. Subsequent Events
Square 1 Financial, Inc. Acquisition
On October 6, 2015, PacWest completed the acquisition of Square 1 Financial, Inc. ("Square 1"). As part of the acquisition, Square 1 Bank, a wholly-owned subsidiary of Square 1, merged with and into PacWest's wholly-owned banking subsidiary, Pacific Western Bank, and the surviving subsidiary bank is Pacific Western Bank. As of September 30, 2015, Square 1 had \(\$ 4.0\) billion in assets.
Upon closing, we formed the Square 1 Bank Division of Pacific Western Bank. The Square 1 Bank Division will continue its nationwide focus on venture-backed companies and venture capital firms, and will continue to offer a full spectrum of deposit, treasury management, and lending products.
Under the terms of the definitive agreement, Square 1 stockholders received 0.5597 of a share of PacWest common stock for each share of Square 1 common stock and holders of stock options and restricted stock units received cash consideration as described in the agreement. PacWest issued an aggregate of approximately 18.1 million shares of PacWest common stock to Square 1 stockholders and a total of \(\$ 17.8\) million to Square 1 equity award holders in satisfaction of all outstanding equity awards. Based on the closing price of PacWest's common stock on October 6, 2015 of \(\$ 43.97\) per share, the aggregate consideration paid to Square 1 common stockholders and holders of equity awards to acquire Square 1 common stock was approximately \(\$ 815\) million. Former holders of Square 1 common stock as a group received shares of PacWest common stock in the acquisition constituting approximately \(15.0 \%\) of the outstanding shares of PacWest common stock immediately after the acquisition.
Square 1 Bank was a commercial bank headquartered in Durham, North Carolina. Square 1 Bank offered a comprehensive suite of financial services focused on entrepreneurial businesses and their venture capital and private equity investors, with offices located in all key innovative hubs across the United States. We completed the acquisition to improve our core deposits, expand the Company's nationwide lending platform, and increase the Company's presence in the technology and life-sciences credit markets.
As of September 30, 2015, on a pro forma combined basis with Square 1 and excluding purchase accounting adjustments, PacWest would have had approximately \(\$ 21\) billion in assets with 80 branches throughout California and one branch in North Carolina.
Common Stock Dividends
On November 2, 2015, the Company announced that the Board of Directors had declared a quarterly cash dividend of \(\$ 0.50\) per common share. The cash dividend is payable on November 30, 2015 to stockholders of record at the close of business on November 16, 2015.
We have evaluated events that have occurred subsequent to September 30, 2015 and have concluded there are no other subsequent events that would require recognition in the accompanying consolidated financial statements.

\section*{ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS}

Forward-Looking Information
This Form 10-Q contains certain "forward-looking statements" about the Company and its subsidiaries within the meaning of the Private Securities Litigation Reform Act of 1995, including certain plans, strategies, goals, and projections and including statements about our expectations regarding our acquisition of Square 1, intentions to expand the Bank's lending business; net interest income, net interest margin, allowance for loan and lease losses, deposit growth, loan and lease portfolio growth and production, liquidity, goodwill, interest rate risk management, realization of deferred tax assets, and effective tax rates. All statements contained in this Form 10-Q that are not clearly historical in nature are forward-looking, and the words "anticipate," "assume," "intend," "believe," "forecast," "expect, "estimate," "plan," "continue," "will," "should," "look forward" and similar expressions are generally intended to identify forward-looking statements. All forward-looking statements (including statements regarding future financial and operating results and future transactions and their results) involve risks, uncertainties and contingencies, many of which are beyond our control, which may cause actual results, performance, or achievements to differ materially from anticipated results, performance or achievements. Actual results could differ materially from those contained or implied by such forward-looking statements for a variety of factors, including without limitation:
the Company's ability to complete future acquisitions and to successfully integrate such acquired entities or achieve expected benefits, synergies and/or operating efficiencies within expected time frames or at all;
business disruption following the Square 1 acquisition;
changes in the Company's stock price;
the reaction to the Square 1 acquisition of the companies' customers, employees and counterparties;
inability to attract qualified professionals;
change in interest rates and lending spreads;
unfavorable changes in asset mix;
compression of the net interest margin due to changes in our loan products or spreads on newly originated loans;
a change in the interest rate environment reduces net interest margins;
credit quality deterioration or pronounced and sustained reduction in market values or other economic factors which adversely affect our borrowers' ability to repay loans and leases;
higher than anticipated loan losses;
changes in economic or competitive market conditions could negatively impact investment or lending opportunities or product pricing and services;
reduced demand for our services due to strategic or regulatory reasons;
our inability to grow deposits and access wholesale funding sources;
legislative or regulatory requirements or changes that adversely affect the Company's business, including an increase to capital requirements;
loan repayments higher than expected;
higher than anticipated delinquencies, charge-offs, and reserves;
asset/liability repricing risks and liquidity risks reduce net interest margins and the value of investments;
lower than expected dividends paid from the Bank to the holding company;
a deterioration in the overall macroeconomic conditions or the state of the banking industry that could warrant further analysis of the carrying value of goodwill and could result in an adjustment to its carrying value resulting in a non-cash charge to net income;
the success and timing of other business strategies and asset sales;
changes in the relationship between yields on investment securities and loans repaid and yields on assets reinvested;
changes in the forward yield curve;
changes in tax laws or regulations affecting our business;
our inability to generate sufficient earnings;
tax planning or disallowance of tax benefits by tax authorities;
changes in tax filing jurisdictions or entity classifications; and
other risk factors described in our audited consolidated financial statements, and other risk factors described in this Form 10-Q and documents filed by PacWest with the U.S. Securities and Exchange Commission ("SEC"). All forward-looking statements included in this Form 10-Q are based on information available at the time the statement is made. We are under no obligation to (and expressly disclaim any such obligation to) update or alter our forward-looking statements, whether as a result of new information, future events or otherwise except as required by law.

\author{
Edgar Filing: PACWEST BANCORP - Form 10-Q
}

\section*{Overview}

PacWest Bancorp is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. Our principal business is to serve as the holding company for our Los Angeles based wholly owned banking subsidiary, Pacific Western Bank, which we refer to as "Pacific Western" or the "Bank." References to "we," "us," or the "Company" refer to PacWest Bancorp together with its subsidiaries on a consolidated basis. When we refer to "PacWest" or to the "holding company," we are referring to PacWest Bancorp, the parent company, on a stand-alone basis. References to "Pacific Western Bank" include the Bank's wholly owned subsidiaries.
Pacific Western is a full-service commercial bank offering a broad range of banking products and services including accepting demand, money market, and time deposits and originating loans and leases, including an array of commercial real estate loans and commercial lending products. The Bank serves the financial needs of its customers through 80 full-service branches located primarily in southern California extending from San Diego County to California's Central Coast. The Bank also operates three bank branches in the San Francisco Bay area and four bank branches in the Central Valley. The Bank competes actively for relationship-based loans and deposits through its branch network, and emphasizes solicitation of noninterest-bearing deposits.
The CapitalSource Division lends throughout the United States, providing middle-market businesses asset-secured loans, equipment-secured loans and leases, cash flow loans, and real estate loans secured by various property types . The collateral for real estate loans includes healthcare properties, office properties, industrial properties, multi-family properties, hospitality properties, and retail properties. Our leasing operation, Pacific Western Equipment Finance, and our group specializing in asset-based lending, CapitalSource Business Finance Group, are part of the CapitalSource Division. Our commercial loan products include equipment loans and leases, asset based loans, loans to finance companies, and loans secured by borrower future cash flows, as well as other business-oriented products. Our loan and lease origination efforts are conducted through key offices located in Chevy Chase, Maryland; Los Angeles and San Jose, California; St. Louis, Missouri; Denver, Colorado; Chicago, Illinois; New York, New York; and Midvale, Utah. In managing the top line of our business, we focus on loan growth, loan yield, deposit cost, and net interest margin. Net interest income, on a year-to-date basis in 2015, accounted for \(91.4 \%\) of our net revenues (net interest income plus noninterest income).
At September 30, 2015, we had total assets of \(\$ 16.8\) billion, including loans and leases, net of deferred fees, of \(\$ 12.5\) billion compared to \(\$ 16.2\) billion of total assets and \(\$ 11.9\) billion of loans and leases, net of deferred fees, at December 31, 2014. Total assets increased \(\$ 579.5\) million during the nine months ended September 30, 2015 due to \(\$ 569.8\) million in net loan and lease growth, an annualized net growth rate of \(14 \%\), and driven by \(\$ 1.7\) billion in loan and lease production.
At September 30, 2015, we had total liabilities of \(\$ 13.2\) billion, including total deposits of \(\$ 12.1\) billion and borrowings of \(\$ 552.5\) million compared to \(\$ 12.7\) billion of total liabilities, including \(\$ 11.8\) billion of total deposits and \(\$ 383.4\) million of borrowings at December 31, 2014. Total liabilities increased \(\$ 504.0\) million during the nine months ended September 30, 2015 due mainly to the \(\$ 360.6\) million increase in deposits and the \(\$ 169.1\) million increase in borrowings. At September 30, 2015, core deposits totaled \(\$ 6.8\) billion or \(56 \%\) of total deposits and time deposits totaled \(\$ 4.6\) billion or \(38 \%\) of total deposits.
Square 1 Financial, Inc. Acquisition
On October 6, 2015, PacWest completed the acquisition of Square 1 Financial, Inc. ("Square 1") in a transaction valued at approximately \(\$ 815\) million. As part of the acquisition, Square 1 Bank, a wholly-owned subsidiary of Square 1, merged with and into PacWest's wholly-owned banking subsidiary, Pacific Western Bank, and the surviving subsidiary bank is Pacific Western Bank. The operations of Square 1 will be conducted under the trade name of Square 1 Bank, a division of Pacific Western Bank, which we refer to as the Square 1 Bank Division. The Square 1 Bank Division will continue its nationwide focus on serving the financial needs of venture-backed companies and venture capital firms, and will continue to offer a full spectrum of deposit, treasury management, and lending products. For further information, see Note 16, Subsequent Events, in the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)."

Edgar Filing: PACWEST BANCORP - Form 10-Q

\author{
Edgar Filing: PACWEST BANCORP - Form 10-Q
}

\section*{CapitalSource Inc. Merger}

On April 7, 2014, we completed the merger with CapitalSource Inc. As part of the merger, CapitalSource Bank ("CSB"), a wholly-owned subsidiary of CapitalSource Inc., merged with and into Pacific Western Bank. We completed the merger in order to increase our loan and lease generation capabilities and to diversify our loan portfolio. As a result, we formed the CapitalSource Division of the Bank which is a group that lends throughout the United States, providing middle-market businesses asset-secured loans, equipment-secured loans and leases, and cash flow loans and providing real estate loans secured by various property types. For further information, see Note 3, Acquisitions, in the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)."
Key Performance Indicators
Among other factors, our operating results depend generally on the following key performance indicators: The Level of Our Net Interest Income
Net interest income is the excess of interest earned on our interest earning assets over the interest paid on our interest bearing liabilities. Net interest margin is net interest income expressed as a percentage of average interest earning assets. Tax equivalent ("TE") net interest income is net interest income increased by an adjustment for tax-exempt income on certain municipal securities for which we have utilized a \(35 \%\) federal statutory tax rate. Tax equivalent net interest margin is calculated as tax equivalent net interest income divided by average interest-earning assets. A sustained low interest rate environment combined with low loan growth and high levels of marketplace liquidity may lower both our net interest income and net interest margin going forward.
Our primary interest earning assets are loans and investment securities, and our primary interest bearing liabilities are deposits. Contributing to our high net interest margin is our high yield on interest-earning assets and competitive cost of deposits. While our deposit balances will fluctuate depending on deposit holders' perceptions of alternative yields available in the market, we seek to minimize these variances by attracting a high percentage of noninterest bearing deposits. As an industrial loan bank, the former CSB funded its balance sheet with a large proportion of higher-cost time deposits and as a result of the CapitalSource Inc. merger, we added \(\$ 5.3\) billion of time deposits. Our goal is to continue replacing these higher-costing time deposits with core deposits through a dedicated deposit transformation initiative that includes sourcing deposits from CapitalSource Division customers. As of September 30, 2015, total deposits obtained from CapitalSource Division borrowers totaled \(\$ 527.8\) million, of which \(\$ 514.1\) million were core deposits. The acquisition of Square 1 will accelerate this process as over \(99 \%\) of their deposits are core deposits and this acquisition will increase our on-balance sheet liquidity and enable us to maintain adequate liquidity as the higher-cost time deposit balances decline.
Loan and Lease Growth
We actively seek new lending opportunities under an array of commercial real estate loans and commercial and industrial ("C\&I") lending products. Our targeted collateral for our real estate loan offerings includes healthcare properties, office properties, industrial properties, multifamily properties, hospitality properties, and retail properties. Our C\&I loan products include equipment-secured loans and leases, asset-secured loans, loans to finance companies, and cash flow loans (which are loans secured by borrower future cash flows and borrower enterprise value). Our loan origination process emphasizes credit quality. We foster lender relationships with borrowers that have had proven loan repayment performance. Our commitment sizes vary by loan product and can range up to \(\$ 80\) million for certain asset-based lending arrangements and multi-property real estate loans. We attempt to price loans to preserve our interest spread and maintain our net interest margin. Achieving net loan growth is subject to many factors, including maintaining strict credit standards, competition from other lenders, and successful borrowers that opt to prepay loans.

\author{
Edgar Filing: PACWEST BANCORP - Form 10-Q
}

\section*{The Magnitude of Credit Losses}

We emphasize credit quality in originating and monitoring our loans, and we measure our success by the levels of classified and nonperforming assets and net charge offs. An allowance for credit losses on loans and leases, which is the sum of our allowance for loan and lease losses and our reserve for unfunded loan commitments, is maintained at a level adequate to cover inherent losses as of the balance sheet date. Provisions for credit losses are charged to operations as and when needed for both on and off balance sheet credit exposures. Loans and leases deemed uncollectable are charged off and deducted from the allowance for loan and lease losses. Recoveries on loans and leases previously charged off are added to the allowance for loan and lease losses. The provision for credit losses on the loan and lease portfolio is based on an allowance methodology that considers various credit performance measures such as historical and current net charge offs, the levels and trends of nonaccrual and classified loans and leases, the migration of loans and leases into various risk classifications, and the overall level of outstanding loans and leases. For originated and acquired non impaired loans, a provision for credit losses may be recorded to reflect credit deterioration after the origination or acquisition date, respectively. For purchased credit impaired ("PCI") loans, a provision for credit losses may be recorded to reflect decreases in expected cash flows on such loans compared to those previously estimated.
We regularly review our loans and leases to determine whether there has been any deterioration in credit quality stemming from borrower operations or changes in collateral value or other factors that may affect collectability of our loans and leases. Changes in economic conditions, such as the rate of economic growth, the rate of inflation, the unemployment rate, increases in the general level of interest rates, declines in real estate values and adverse conditions in borrowers' businesses, could negatively impact our borrowers and cause us to adversely classify loans and leases. An increase in classified loans and leases generally results in increased provisions for credit losses and an increased allowance for credit losses. Any deterioration in the commercial real estate market may lead to increased provisions for credit losses because of our concentration in commercial real estate loans.
The Level of Our Noninterest Expense
Our noninterest expense includes fixed and controllable overhead, the major components of which are compensation, occupancy, data processing, and other professional services. It also includes costs that tend to vary based on the volume of activity, such as loan and lease production and the number and complexity of foreclosed assets. We measure success in controlling both fixed and variable costs through monitoring of the efficiency ratio. We calculate the efficiency ratio by dividing noninterest expense (less intangible asset amortization, net foreclosed assets expense (income), and acquisition, integration and reorganization costs) by net revenues (the sum of net interest income plus noninterest income, less gain (loss) on sale of securities and gains on asset sales). We also calculate a non GAAP measure called the "adjusted efficiency ratio." The adjusted efficiency ratio is calculated in the same manner as the efficiency ratio except that excluded from net revenues are net FDIC loss sharing expense and accelerated discount accretion resulting from early payoffs of acquired loans. We disclose the adjusted efficiency ratio as it shows the trend in recurring overhead-related noninterest expense relative to recurring net revenues.
The consolidated efficiency ratios and adjusted efficiency ratios have been as follows for the periods indicated:

> Adjusted

Three Months Ended:
September 30, 2015
June 30, 2015
March 31, 2015
December 31, 2014

Efficiency
Ratio
39.6\%
38.0\%
36.9\%
38.4\%

Efficiency
Ratio
40.6\%
40.5\%
39.2\%
\(39.7 \%\)

This non-GAAP financial measure and others are presented for supplemental information purposes only in order to understand the Company's operating results and these non-GAAP financial measures should not be considered a substitute for financial information presented in accordance with United States generally accepted accounting principles ("U.S. GAAP"). See "Non-GAAP Measurements" for the calculations of the efficiency ratios and adjusted efficiency ratios.

\author{
Edgar Filing: PACWEST BANCORP - Form 10-Q
}

\section*{Adjusted Net Earnings}

Our net earnings for the third quarter of 2015 totaled \(\$ 69.6\) million and our adjusted net earnings for this same period in 2014 totaled \(\$ 65.2\) million. Adjusted net earnings is another measure of earnings used as an indicator of earnings generating capability, excluding non-recurring and/or volatile items. We calculate adjusted net earnings by excluding accelerated discount accretion from the early payoff of acquired loans, net FDIC loss sharing expense, gain (loss) on the sale of assets (including loans and leases, securities, and an owned office building), covered OREO expense, and acquisition, integration and reorganization costs. See "-Non GAAP Measurements" for a reconciliation of net earnings to adjusted net earnings.
Critical Accounting Policies
The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. The Company has identified several policies as being critical because they require management to make particularly difficult, subjective and/or complex judgments about matters that are inherently uncertain and because of the likelihood that materially different amounts would be reported under different conditions or using different assumptions. These policies relate to the allowance for credit losses, the fair value estimates of assets acquired and liabilities assumed in acquisitions, the carrying values of intangible assets, and the realization of deferred income tax assets. For further information, refer to our Annual Report on Form 10 K for the year ended December 31, 2014.

\section*{Non-GAAP Measurements}

The Company uses certain non GAAP financial measures to provide meaningful supplemental information regarding the Company's operational performance and to enhance investors' overall understanding of such financial performance. The non-GAAP measures used in this Form 10-Q include the following:

Adjusted net earnings: To calculate adjusted net earnings, we exclude from net earnings primarily income statement items for which the related assets or liabilities have been completely resolved and are no longer on the balance sheet. As analysts and investors view this measure as an indicator of the Company's ability to generate recurring earnings, we disclose this amount in addition to net earnings.
Adjusted return on average assets, adjusted return on average equity, return on average tangible equity, adjusted return on average tangible equity, tangible common equity amounts and ratios, and tangible book value per share: Given that the use of these measures is prevalent among banking regulators, investors and analysts, we disclose them in addition to return on average assets, return on average equity, equity-to-assets ratio, and book value per share, respectively.
Adjusted efficiency ratio: We disclose this measure in addition to the efficiency ratio as it shows the trend in recurring overhead-related noninterest expense relative to recurring net revenues.
Adjusted allowance for credit losses to loans and leases: As the allowance for credit losses takes into consideration credit deterioration on acquired loans and leases only after the purchase date and an estimate of credit losses is included in their initial fair values, we disclose the adjusted allowance for credit losses to loans and leases in addition to the allowance for credit losses to loans and leases. The adjusted allowance for credit losses to loans and leases excludes acquired loans and leases and the related allowance.
The methodology for determining adjusted net earnings, adjusted return on average assets, adjusted return on average equity, return on average tangible equity, adjusted return on average tangible equity, tangible common equity amounts and ratios, tangible book value per share, adjusted efficiency ratio and adjusted allowance for credit losses to loans and leases may differ among companies.

The following tables present performance amounts and ratios in accordance with GAAP and a reconciliation of the non GAAP financial measurements to the GAAP financial measurements as of and for the periods indicated:


\footnotetext{
(1) Full-year expected effective rate of \(37.5 \%\) for the 2015 periods and actual effective rate of \(40.7 \%\) for the 2014 periods.
(2) Annualized net earnings divided by average assets.
}
(3) Annualized net earnings divided by average stockholders' equity.
(4) Annualized net earnings divided by average tangible common equity.
(5) Annualized adjusted net earnings divided by average assets.
(6) Annualized adjusted net earnings divided by average stockholders' equity.
(7) Annualized adjusted net earnings divided by average tangible common equity.

53

Edgar Filing: PACWEST BANCORP - Form 10-Q


Includes tax-equivalent adjustments related to tax-exempt income on municipal securities of \(\$ 2.8\) million, \(\$ 2.2\)
(1) million, and \(\$ 1.5\) million for the three months ended September 30, 2015, June 30, 2015, and September 30, 2014, respectively, and \(\$ 6.7\) million and \(\$ 4.8\) million for the nine months ended September 30, 2015 and 2014, respectively. The federal statutory tax rate utilized was \(35 \%\) for the periods.
(2)Noninterest expense used for efficiency ratio divided by adjusted net revenues.

\section*{Tangible Common Equity:}

PacWest Bancorp Consolidated:
Stockholders' equity
Less: Intangible assets
Tangible common equity
Total assets
Less: Intangible assets
Tangible assets
Equity to assets ratio
Tangible common equity ratio \({ }^{(1)}\)
Book value per share
Tangible book value per share
Shares outstanding

Pacific Western Bank:
Stockholder's equity
Less: Intangible assets
Tangible common equity
Total assets
Less: Intangible assets
Tangible assets
Equity to assets ratio
Tangible common equity ratio \({ }^{(1)}\)

September 30, December 31, 2015

2014
(Dollars in thousands)
\(\$ 3,581,704 \quad \$ 3,506,230\)
1,741,084 1,737,683
\(\$ 1,840,620 \quad \$ 1,768,547\)
\$16,814,105 \$16,234,605
1,741,084 1,737,683
\$15,073,021 \$14,496,922
21.30
\% 21.60
\% 12.20
\$ 34.03
\$ 34.76
\(\begin{array}{ll}\$ 17.86 & \$ 17.17 \\ 103,053,694 & 103,022,017\end{array}\)
\$3,466,817 \$3,378,879
1,741,084 1,737,683
\$1,725,733 \$ 1,641,196
\$16,707,072 \(\$ 15,995,719\)
1,741,084 1,737,683
\$14,965,988 \$ 14,258,036
20.75
11.53
\% 21.12
\% 11.51
(1) Tangible common equity divided by tangible assets.

Adjusted Allowance for Credit Losses to Loans and Leases (Excludes PCI
Loans):
September 30, December 31,
20152014
(Dollars in thousands)
Adjustment for allowance on acquired loans and leases:
Allowance for credit losses
Less: Allowance related to acquired Non-PCI loans and leases
Adjusted allowance for credit losses
Gross Non-PCI loans and leases
Less: Carrying value of acquired Non PCI loans and leases
Adjusted loans and leases
Allowance for credit losses to loans and leases
Adjusted allowance for credit losses to adjusted loans and leases

Adjustment for unamortized purchase discount on acquired loans and leases:
Allowance for credit losses
Add: Unamortized purchase discount related to acquired Non-PCI loans and leases
Adjusted allowance for credit losses
Gross Non-PCI loans and leases
\$ 100,690
\$76,767
\(88,690 \quad 156,428\)
\$ 189,380 \$233,195
\$ 12,300,057 \$ 11,613,832
\begin{tabular}{llll} 
Add: Unamortized purchase discount related to acquired Non-PCI loans & 88,690 & 156,428 \\
and leases & \(\$ 12,388,747\) & \(\$ 11,770,260\) & \\
Adjusted loans and leases & 1.53 & \(\%\) & 1.98
\end{tabular}

\section*{Results of Operations}

Acquisitions Impact Earnings Performance
The comparability of financial information is affected by our acquisitions. We completed the CapitalSource Inc. acquisition on April 7, 2014, adding assets of \(\$ 9.1\) billion. This transaction has been accounted for using the acquisition method of accounting and, accordingly, the related operating results have been included in the consolidated financial statements from the acquisition date.
Earnings Performance
The following table presents profitability metrics for the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{6}{|l|}{Three Months Ended} & \multicolumn{4}{|l|}{Nine Months Ended} \\
\hline & \[
\begin{aligned}
& \text { Septer } \\
& 2015
\end{aligned}
\] & & \[
\text { June } 30 \text {, }
\] & \multicolumn{3}{|r|}{September 30,
\[
2014
\]} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { September 30, } \\
& 2015
\end{aligned}
\]} & \multicolumn{2}{|l|}{2014} \\
\hline Profitability Measures: & & & & & & & & & & \\
\hline Diluted earnings per share & \$0.68 & & \$0.83 & & \$0.60 & & \$2.21 & & \$1.18 & \\
\hline Annualized return on: & & & & & & & & & & \\
\hline Average assets & 1.65 & \% & 2.07 & \% & 1.57 & \% & 1.85 & \% & 1.05 & \% \\
\hline Average tangible equity \({ }^{(1)}\) & 15.09 & \% & 18.90 & \% & 14.36 & \% & 16.82 & \% & 10.01 & \% \\
\hline Annualized adjusted return on: & & & & & & & & & & \\
\hline Average assets \({ }^{(2)}\) & 1.55 & \% & 1.78 & \% & 1.69 & \% & 1.65 & \% & 1.63 & \% \\
\hline Average tangible equity \({ }^{(1)(2)}\) & 14.12 & \% & 16.24 & \% & 15.42 & \% & 15.05 & \% & 15.51 & \% \\
\hline Net interest margin (tax equivalent) & 5.46 & \% & 5.89 & \% & 5.82 & \% & 5.76 & \% & 6.05 & \% \\
\hline Core net interest margin (tax equivalent) \({ }^{(3)}\) & 5.19 & \% & 5.33 & \% & 5.68 & \% & 5.31 & \% & 5.70 & \% \\
\hline Efficiency ratio & 39.6 & \% & 38.0 & \% & 40.3 & \% & 38.1 & \% & & \% \\
\hline Adjusted efficiency ratio \({ }^{(2)}\) & 40.6 & \% & 40.5 & \% & 39.7 & \% & 40.1 & & 42.9 & \% \\
\hline
\end{tabular}
(1) Calculation reduces average equity by average intangible assets.
(2)See "Non-GAAP Measurements" for the calculation of this item.
(3)Excludes accelerated accretion of acquisition discounts resulting from early payoffs of acquired loans.

Third Quarter of 2015 Compared to Second Quarter of 2015
Net earnings were \(\$ 69.6\) million, or \(\$ 0.68\) per diluted share for the third quarter of 2015, compared to \(\$ 85.1\) million, or \(\$ 0.83\) per diluted share, for the second quarter of 2015. The quarter over quarter decrease of \(\$ 15.5\) million in net earnings was due to lower net interest income of \(\$ 10.0\) million, a \(\$ 3.8\) million decrease in gains and dividends on equity investments and a \(\$ 6.9\) million increase in foreclosed assets expense. The decrease in net interest income was attributable to lower discount accretion on acquired loans and lower FHLB dividends, offset by one more day in the third quarter and lower interest expense. Gains on the sale of equity investments decreased \(\$ 5.9\) million and dividends on equity investments increased \(\$ 2.2\) million in the third quarter. The second quarter of 2015 included the sale of three equity investments at a net gain of \(\$ 6.0\) million compared to one sale at a gain of \(\$ 0.1\) million in the third quarter. The increase in foreclosed assets expense was due mostly to a write-down of \(\$ 4.6\) million on an existing foreclosed property in the third quarter, while the second quarter included gains related to foreclosed asset sales of \(\$ 2.8\) million. When certain income and expense items are excluded, adjusted net earnings were \(\$ 65.2\) million for the third quarter of 2015 compared to \(\$ 73.1\) million for the prior quarter. See "Non-GAAP Measurements" for the calculation of adjusted net earnings. The \(\$ 7.9\) million decrease in adjusted net earnings was driven mainly by lower equity investment income, higher foreclosed assets expense and a higher provision for credit losses. The lower adjusted net earnings resulted in the adjusted return on average assets decreasing to \(1.55 \%\) from \(1.78 \%\) and the adjusted return on average tangible equity decreasing to \(14.12 \%\) from \(16.24 \%\). The adjusted efficiency ratio increased slightly to \(40.6 \%\) for the third quarter of 2015 compared to \(40.5 \%\) for the prior quarter.

Third Quarter of 2015 Compared to Third Quarter of 2014
Net earnings for the third quarter of 2015 were \(\$ 69.6\) million, or \(\$ 0.68\) per diluted share, compared to net earnings for the third quarter of 2014 of \(\$ 62.3\) million, or \(\$ 0.60\) per diluted share. The \(\$ 7.3\) million increase in net earnings was due to higher net interest income of \(\$ 3.7\) million and lower noninterest expense of \(\$ 4.8\) million. The increase in net interest income was attributable to higher average interest-earning asset balances partially offset by higher interest expense. The decrease in noninterest expense was due primarily to lower acquisition, integration and reorganization costs of \(\$ 4.4\) million. The acquisition, integration and reorganization costs in the third quarter of 2015 related to the Square 1 acquisition while these costs for the third quarter of 2014 related to the CapitalSource Inc. merger. Nine Months Ended September 30, 2015 Compared to Nine Months Ended September 30, 2014
Net earnings were \(\$ 227.8\) million, or \(\$ 2.21\) per diluted share for the nine months ended September 30, 2015 compared to \(\$ 97.9\) million, or \(\$ 1.18\) per diluted share, for the nine months ended September 30, 2014. The \(\$ 129.9\) million increase in net earnings was due to higher net interest income of \(\$ 126.8\) million, higher noninterest income of \(\$ 26.8\) million, and lower noninterest expense of \(\$ 54.5\) million, offset by higher income tax expense from continuing operations of \(\$ 57.4\) million and a higher provision for credit losses of \(\$ 22.3\) million. The decrease in noninterest expense was due mainly to a reduction in acquisition, integration and reorganization costs of \(\$ 90.0\) million. Excluding this item, all of the changes from period to period were due mostly to including the operations of CapitalSource Inc. for the entire 2015 period compared to only subsequent to its April 7, 2014 acquisition date for the 2014 period.

Net Interest Income
Net interest income, which is our principal source of revenue, represents the difference between interest earned on interest earning assets and interest paid on interest bearing liabilities. Net interest margin is net interest income expressed as a percentage of average interest earning assets. Net interest income is affected by changes in both interest rates and the volume of average interest earning assets and interest bearing liabilities.
The following table presents, for the periods indicated, the distribution of average assets, liabilities and stockholders' equity, as well as interest income and yields earned on average interest earning assets and interest expense and rates paid on average interest bearing liabilities presented on a tax equivalent basis:

Three Months Ended
September 30, \(2015 \quad\) June 30, 2015
September 30, 2014
\begin{tabular}{llllllll} 
& Interest & Yields & & Interest & Yields & & Interest \\
Yields \\
Average & Income/ and & Average & Income/ and & Average & Income/ and \\
Balance & Expense & Rates & Balance & Expense & Rates & Balance & Expense Rates \\
(Dollars in thousands) & & & & & &
\end{tabular}

ASSETS:
Loans and leases, net of
deferred fees \({ }^{(1)}\)
\(\begin{array}{lllllllll} & \text { Investment securities }{ }^{(2)} 1,806,628 & 16,709 & 3.67 & \% & 1,672,590 & 16,739 & 4.01 & \% \\ 1,584,811 & 13,858 & 3.47 & \%\end{array}\)
\begin{tabular}{lllllllllll}
\begin{tabular}{l} 
Deposits in financial \\
institution
\end{tabular} & 278,973 & 178 & 0.25 & \(\%\) & 161,683 & 104 & 0.26 & \(\%\) & 99,276 & 64
\end{tabular}\(\quad 0.26 \%\) institutions
Total interest earning assets \({ }^{(2)}\) \(14,198,482 \quad 210,426 \quad 5.88 \% 13,942,289 \quad 220,624 \quad 6.35 \% 12,969,776 \quad 203,883 \quad 6.24 \%\)

Other assets
2,491,695
Total assets
\$16,690,177
2,521,022
2,746,763
\$16,463,311
\$15,716,539
LIABILITIES AND
STOCKHOLDERS'
EQUITY:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Interest checking deposits & \$787,271 & 300 & 0.15 \% & \$741,966 & 202 & 0.11 \% & \$605,288 & 86 & 0.06 \% \\
\hline Money market deposits & 2,417,280 & 1,218 & 0.20 \% & 2,065,190 & 1,088 & 0.21 \% & 1,733,445 & 908 & 0.21 \% \\
\hline Savings deposits & 746,362 & 449 & 0.24 \% & 740,878 & 555 & 0.30 \% & 759,177 & 575 & 0.30 \% \\
\hline Time deposits & 5,042,768 & 8,433 & 0.66 \% & 5,559,903 & 9,388 & 0.68 \% & 5,680,732 & 7,253 & 0.51 \% \\
\hline Total interest bearing deposits & 8,993,681 & 10,400 & 0.46 \% & 9,107,937 & 11,233 & 0.49 \% & 8,778,642 & 8,822 & 0.40 \% \\
\hline Borrowings & 70,171 & 72 & 0.41 \% & 81,164 & 88 & 0.43 \% & 96,711 & 74 & 0.30 \% \\
\hline Subordinated debentures & 434,420 & 4,680 & 4.27 \% & 432,656 & 4,582 & 4.25 \% & 434,625 & 4,614 & 4.21 \% \\
\hline Total interest bearing liabilities & 9,498,272 & 15,152 & 0.63 \% & 9,621,757 & 15,903 & 0.66 \% & 9,309,978 & 13,510 & 0.58 \% \\
\hline Noninterest bearing demand deposits & 3,486,780 & & & 3,157,129 & & & 2,778,260 & & \\
\hline Other liabilities & 132,360 & & & 135,677 & & & 163,182 & & \\
\hline Total liabilities & 13,117,412 & & & 12,914,563 & & & 12,251,420 & & \\
\hline Stockholders' equity & 3,572,765 & & & 3,548,748 & & & 3,465,119 & & \\
\hline Total liabilities and stockholders' & & & & & & & & & \\
\hline equity & \$16,690,177 & & & \$ 16,463,311 & & & \$15,716,539 & & \\
\hline Net interest income (tax equivalent) \({ }^{(2)}\) & & \$195,27 & & & \$204,72 & & & \$ 190,373 & \\
\hline
\end{tabular}
\begin{tabular}{lllll} 
Net interest rate spread & \(5.25 \%\) & \(5.69 \%\) & \(5.66 \%\) \\
Net interest margin & \(5.46 \%\) & \(5.89 \%\) & \(5.82 \%\) \\
& & & & \\
Total deposits \({ }^{(3)}\) & \(\$ 12,480,461 \$ 10,400\) & \(0.33 \%\) & \(\$ 12,265,066 \$ 11,233\) & \(0.37 \%\)
\end{tabular}
(1) Includes nonaccrual loans and leases and loan fees.

Includes tax-equivalent adjustments of \(\$ 2.8\) million, \(\$ 2.2\) million, and \(\$ 1.5\) million for the three months ended
(2) September 30, 2015, June 30, 2015, and September 30, 2014, respectively, related to tax-exempt income on municipal securities. The federal statutory tax rate utilized was \(35 \%\) for the periods.
\({ }_{3}\) Total deposits is the sum of interest-bearing deposits and noninterest-bearing demand deposits. The cost of total \({ }^{(3)}\) deposits is calculated as annualized interest expense on deposits divided by average total deposits.
Funding sources is the sum of interest-bearing liabilities and noninterest-bearing demand deposits. The cost of
\({ }^{(4)}\) funding sources is calculated as annualized total interest expense divided by average funding sources.

58

\section*{ASSETS:}

Loans and leases, net of deferred fees \({ }^{(1)}\) Investment securities \({ }^{(2)}\)
Deposits in financial institutions
Total interest earning asset \(\$^{2)}\)
Other assets
Total assets

\section*{LIABILITIES AND STOCKHOLDERS'} EQUITY:
Interest checking deposits
Money market deposits
Savings deposits
Time deposits
Total interest bearing deposits
Borrowings
Subordinated debentures
Total interest bearing liabilities
Noninterest bearing demand deposits
Other liabilities
Total liabilities
Stockholders' equity
Total liabilities and stockholders' equity
Net interest income (tax equivalent) \({ }^{(2)}\)
Net interest rate spread
Net interest margin

Total deposits (3)
Funding sources \({ }^{(4)}\)

Nine Months Ended September 30,
\begin{tabular}{lcllll}
2015 & & & 2014 & & \\
& Interest & Yields & & Interest & Yields \\
Average & Income/ & and & Average & Income/ & and \\
Balance & Expense & Rates & Balance & Expense & Rates \\
(Dollars in thousands) & & & &
\end{tabular}
\begin{tabular}{llllllll}
\(\$ 12,092,402\) & \(\$ 599,417\) & 6.63 & \(\%\) & \(\$ 8,698,351\) & \(\$ 459,625\) & 7.06 & \(\%\) \\
\(1,698,254\) & 47,428 & 3.73 & \(\%\) & \(1,568,382\) & 39,897 & 3.40 & \(\%\) \\
158,708 & 304 & 0.26 & \(\%\) & 164,613 & 314 & 0.26 & \(\%\) \\
\(13,949,364\) & 647,149 & 6.20 & \(\%\) & \(10,431,346\) & 499,836 & 6.41 & \(\%\) \\
\(2,535,453\) & & & & \(2,024,836\) & & & \\
\(\$ 16,484,817\) & & & & \(\$ 12,456,182\) & & &
\end{tabular}
\begin{tabular}{llllllll}
\(\$ 752,217\) & 696 & 0.12 & \(\%\) & \(\$ 611,499\) & 241 & 0.05 & \(\%\) \\
\(2,108,317\) & 3,251 & 0.21 & \(\%\) & \(1,626,539\) & 2,400 & 0.20 & \(\%\) \\
747,902 & 1,575 & 0.28 & \(\%\) & 570,317 & 1,137 & 0.27 & \(\%\) \\
\(5,359,911\) & 26,590 & 0.66 & \(\%\) & \(4,005,299\) & 13,582 & 0.45 & \(\%\) \\
\(8,968,347\) & 32,112 & 0.48 & \(\%\) & \(6,813,654\) & 17,360 & 0.34 & \(\%\) \\
190,502 & 395 & 0.28 & \(\%\) & 51,894 & 352 & 0.91 & \(\%\) \\
433,233 & 13,787 & 4.25 & \(\%\) & 326,858 & 9,973 & 4.08 & \(\%\) \\
\(9,592,082\) & 46,294 & 0.65 & \(\%\) & \(7,192,406\) & 27,685 & 0.51 & \(\%\) \\
\(3,199,843\) & & & & \(2,568,396\) & & & \\
141,129 & & & & 179,874 & & & \\
\(12,933,054\) & & & & \(9,940,676\) & & & \\
\(3,551,763\) & & & & \(2,515,506\) & & & \\
\(\$ 16,484,817\) & & & & \(\$ 12,456,182\) & & & \\
& \(\$ 600,855\) & & & & \(\$ 472,151\) & & \\
& & 5.55 & \(\%\) & & & 5.90 & \(\%\) \\
& & 5.76 & \(\%\) & & 6.05 & \(\%\) \\
& & & & & & \\
\(\$ 12,168,190\) & \(\$ 32,112\) & 0.35 & \(\%\) & \(\$ 9,382,050\) & \(\$ 17,360\) & 0.25 & \(\%\) \\
\(\$ 12,791,925\) & \(\$ 46,294\) & 0.48 & \(\%\) & \(\$ 9,760,802\) & \(\$ 27,685\) & 0.38 & \(\%\)
\end{tabular}
(1) Includes nonaccrual loans and leases and loan fees.

Includes tax-equivalent adjustments of \(\$ 6.7\) million and \(\$ 4.8\) million for the nine months ended September 30,
(2) 2015 and 2014, respectively, related to tax-exempt income on municipal securities. The federal statutory tax rate utilized was \(35 \%\) for the periods.
3) Total deposits is the sum of interest-bearing deposits and noninterest-bearing demand deposits. The cost of total
(3) deposits is calculated as annualized interest expense on deposits divided by average total deposits.
Funding sources is the sum of interest-bearing liabilities and noninterest-bearing demand deposits. The cost of
\({ }^{4)}\) funding sources is calculated as annualized total interest expense divided by average funding sources.

The tax equivalent net interest margin ("NIM") and loan and lease yields are impacted by accelerated accretion of acquisition discounts resulting from early payoffs of acquired loans, which causes volatility from period to period. The effects of this item on the NIM and loan and lease yield are shown in the following table for the periods indicated:

Three Months Ended
September 30, June 30,
20152015

September 30, September 30,
20142015
2014
NIM:
Reported
\(5.46 \quad \% \quad 5.89 \quad \% \quad 5.82 \quad \% \quad 5.76 \quad \% \quad 6.05\)
\%
Less: Accelerated accretion of acquisition discounts
from early payoffs of acquired loans (0.27 ) \% (0.56 ) \% (0.14 ) \% (0.45 ) \% (0.35 ) \%
\begin{tabular}{llllllllll} 
Core & 5.19 & \(\%\) & 5.33 & \(\%\) & 5.68 & \(\%\) & 5.31 & \(\%\) & 5.70
\end{tabular}

Loan and Lease Yield:
Reported
\(\begin{array}{llllllll}6.34 & \% & 6.75 & \% & 6.68 \quad \% & 6.63 & \% & 7.06\end{array}\)
Less: Accelerated accretion of acquisition discounts
\(\begin{array}{lcclclclclc}\text { from early payoffs of acquired loans } & (0.32 & ) \% & (0.64 & ) \% & (0.16 & ) \% & (0.51 & ) \% & (0.42 & ) \% \\ \text { Core } & 6.02 & \% & 6.11 & \% & 6.52 & \% & 6.12 & \% & 6.64 & \%\end{array}\)
The following table presents the impact on tax equivalent net interest income and NIM from all purchase accounting items as indicated in the table below for the periods indicated:

Three Months Ended
September 30, June 30, March 31, December 31, September 30, 20152015
(Dollars in thousands)
Impact on Net Interest Income:
Net interest income (tax equivalent)\$ 195,274 \$204,721 \$200,860
Less:
Accelerated accretion of acquisition discounts from early payoffs of acquired loans
\((9,659)(19,447)(17,352)(11,421)(4,501)\)
Remaining accretion of Non-PCI
loan acquisition
\begin{tabular}{lllllllllll} 
discounts & \((7,485\) & \()\) & \((8,575\) & \()\) & \((11,128\) & \()\) & \((13,073\) & \()\) & \((15,072\) & \()\) \\
\begin{tabular}{llllllll} 
Total accretion of loan acquisition \\
discounts
\end{tabular} & \((17,144\) & \()\) & \((28,022\) & \()\) & \((28,480\) & \()\) & \((24,494\) & \()\) & \((19,573\) & \()\) \\
\begin{tabular}{llllllll} 
Amortization of TruPS discount
\end{tabular} & 1,399 & & 1,400 & & 1,401 & & 1,401 & & 1,402 & \\
\begin{tabular}{l} 
Accretion of time deposits \\
premium
\end{tabular} & \((576\) & \()\) & \((799\) & \()\) & \((1,285\) & \()\) & \((2,469\) & \()\) & \((5,081\) & \()\) \\
\begin{tabular}{l} 
Total purchase accounting \\
adjustments
\end{tabular} & \((16,321\) & \()\) & \((27,421\) & \()\) & \((28,364\) & \()\) & \((25,562\) & \()\) & \((23,252\) & \()\) \\
\begin{tabular}{l} 
Net interest income - excluding \\
purchase accounting
\end{tabular} & \(\$ 178,953\) & \(\$ 177,300\) & \(\$ 172,496\) & \(\$ 171,056\) & \(\$ 167,121\)
\end{tabular}

Impact on Net Interest Margin:
\(\begin{array}{llllllllll}\text { Net interest margin (tax equivalent) } 5.46 & \% & 5.89 & \% & 5.95 & \% & 5.91 & \% & 5.82 & \%\end{array}\)
Less:
Accelerated accretion of acquisition discounts
\((0.27) \%(0.56) \%(0.51) \%(0.34) \%(0.14) \%\)
from early payoffs of acquired loans
Remaining accretion of Non-PCI
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline loan acquisition discounts & (0.21 & & (0.25 & & (0.33 & & (0.39 & & (0.46 & )\% \\
\hline Total accretion of loan acquisition discounts & (0.48 & )\% & (0.81 & )\% & (0.84 & )\% & (0.73 & )\% & (0.60 & )\% \\
\hline Amortization of TruPS discount & 0.04 & \% & 0.04 & \% & 0.04 & \% & 0.04 & \% & 0.04 & \% \\
\hline Accretion of time deposits premium & (0.02 & )\% & (0.02 & )\% & (0.04 & )\% & (0.07 & )\% & (0.16 & )\% \\
\hline Total purchase accounting adjustments & (0.46 & )\% & (0.79 & )\% & (0.84 & )\% & (0.76 & )\% & (0.72 & )\% \\
\hline Net interest margin - excluding purchase accounting & 5.00 & \% & 5.10 & \% & 5.11 & \% & 5.15 & \% & 5.10 & \% \\
\hline
\end{tabular}

60

The following table presents the loan and lease yields and related average balances of our Non PCI loans and leases, PCI loans, and total loan and lease portfolio for the periods indicated:

Three Months Ended
September 30, June 30,
20152015
(Dollars in thousands)
\begin{tabular}{|c|c|c|c|c|c|}
\hline Non PCI loans and leases & 6.19 & \% 6.61 & \% 6.41 & \% 6.47 & \% 6.63 \\
\hline PCI loans & 15.42 & \% 13.87 & \% 14.74 & \% 15.05 & \% 17.07 \\
\hline Total loans and lease & 6.34 & \% 6.75 & \% 6.68 & \% 6.63 & \% 7.06 \\
\hline \multicolumn{6}{|l|}{Average Balances:} \\
\hline Non PCI loans and leases & \$11,919,787 & \$11,879,799 & \$ 10,922,640 & \$11,865,330 & \$8,339,073 \\
\hline PCI loans & 193,094 & 228,217 & 363,049 & 227,072 & 359,278 \\
\hline Total loans and lease & \$ 12,112,881 & \$12,108,016 & \$11,285,689 & \$ 12,092,402 & \$8,698,351 \\
\hline
\end{tabular}

September 30, 2014
\begin{tabular}{|c|c|c|c|c|c|}
\hline Non PCI loans and leases & 6.19 & \% 6.61 & \% 6.41 & \% 6.47 & \% 6.63 \\
\hline PCI loans & 15.42 & \% 13.87 & \% 14.74 & \% 15.05 & \% 17.07 \\
\hline Total loans and lease & 6.34 & \% 6.75 & \% 6.68 & \% 6.63 & \% 7.06 \\
\hline \multicolumn{6}{|l|}{Average Balances:} \\
\hline Non PCI loans and leases & \$11,919,787 & \$11,879,799 & \$ 10,922,640 & \$11,865,330 & \$8,339,073 \\
\hline PCI loans & 193,094 & 228,217 & 363,049 & 227,072 & 359,278 \\
\hline Total loans and lease & \$ 12,112,881 & \$12,108,016 & \$11,285,689 & \$ 12,092,402 & \$8,698,351 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline Non PCI loans and leases & 6.19 & \% 6.61 & \% 6.41 & \% 6.47 & \% 6.63 \\
\hline PCI loans & 15.42 & \% 13.87 & \% 14.74 & \% 15.05 & \% 17.07 \\
\hline Total loans and lease & 6.34 & \% 6.75 & \% 6.68 & \% 6.63 & \% 7.06 \\
\hline \multicolumn{6}{|l|}{Average Balances:} \\
\hline Non PCI loans and leases & \$11,919,787 & \$11,879,799 & \$ 10,922,640 & \$11,865,330 & \$8,339,073 \\
\hline PCI loans & 193,094 & 228,217 & 363,049 & 227,072 & 359,278 \\
\hline Total loans and lease & \$ 12,112,881 & \$12,108,016 & \$11,285,689 & \$ 12,092,402 & \$8,698,351 \\
\hline
\end{tabular}
\$10,922,640
363,049
\$11,285,689
\begin{tabular}{|c|c|c|c|c|c|}
\hline Non PCI loans and leases & 6.19 & \% 6.61 & \% 6.41 & \% 6.47 & \% 6.63 \\
\hline PCI loans & 15.42 & \% 13.87 & \% 14.74 & \% 15.05 & \% 17.07 \\
\hline Total loans and lease & 6.34 & \% 6.75 & \% 6.68 & \% 6.63 & \% 7.06 \\
\hline \multicolumn{6}{|l|}{Average Balances:} \\
\hline Non PCI loans and leases & \$11,919,787 & \$11,879,799 & \$ 10,922,640 & \$11,865,330 & \$8,339,073 \\
\hline PCI loans & 193,094 & 228,217 & 363,049 & 227,072 & 359,278 \\
\hline Total loans and lease & \$ 12,112,881 & \$12,108,016 & \$11,285,689 & \$ 12,092,402 & \$8,698,351 \\
\hline
\end{tabular}

Nine Months Ended
September 30, 20152014

Yields:

Third Quarter of 2015 Compared to Second Quarter of 2015
Net interest income decreased \(\$ 10.1\) million to \(\$ 192.5\) million for the third quarter of 2015 compared to \(\$ 202.6\) million for the second quarter of 2015 due to lower discount accretion on acquired loans and lower FHLB dividends, offset by one more day in the third quarter and lower interest expense. The loan and lease yield for the third quarter of 2015 was \(6.34 \%\) compared to \(6.75 \%\) for the second quarter of 2015 . The decrease in the loan and lease yield was due to lower discount accretion on acquired loans and the lower yield on new originations compared to the current portfolio yield. Discount accretion on acquired loans was \(\$ 17.1\) million in the third quarter of 2015 ( 57 basis points on the loan and lease yield) compared to \(\$ 28.0\) million in the second quarter of 2015 ( 92 basis points on the loan and lease yield). The decrease in discount accretion was due primarily to lower accelerated accretion from early payoffs. The tax equivalent NIM for the third quarter of 2015 was \(5.46 \%\) compared to \(5.89 \%\) for the second quarter of 2015. The decrease in the NIM was due to lower discount accretion on acquired loans, lower FHLB dividends and lower-yielding assets representing a higher percentage of average earning assets. Discount accretion on acquired loans contributed 48 basis points to the NIM in the third quarter of 2015 and 81 basis points in the second quarter of 2015. A \(\$ 1.4\) million special dividend received from the FHLB in the second quarter of 2015 contributed four basis points to the second quarter NIM. Tax free interest income represented eight basis points of the tax equivalent NIM for the third quarter of 2015 and six basis points for the second quarter of 2015.
The cost of total deposits decreased to \(0.33 \%\) from \(0.37 \%\) in the prior quarter due primarily to a lower level of higher-cost time deposits and the increased balance of noninterest-bearing deposits. The repricing of maturing time deposits at current rates and new time deposit production resulted in the decline in the weighted average contractual interest rate on time deposits to \(0.67 \%\) at September 30, 2015 from \(0.71 \%\) at June 30, 2015.

Third Quarter of 2015 Compared to Third Quarter of 2014
Net interest income increased by \(\$ 3.7\) million to \(\$ 192.5\) million for the third quarter of 2015 compared to \(\$ 188.8\) million for the third quarter of 2014 due mainly to higher average interest-earning asset balances offset partially by lower yields on interest-earning assets.
The tax equivalent NIM decreased 36 basis points to \(5.46 \%\) for the third quarter of 2015 compared to \(5.82 \%\) for the same quarter last year, due mostly to lower yields on new originations compared to the average portfolio yield, the higher-yielding PCI loan portfolio being a smaller percentage of the entire loan portfolio and lower accretion of loan acquisition discounts and time deposit acquisition premiums. The impact on the NIM from accretion of loan and lease acquisition discounts was 48 basis points for the third quarter of 2015 compared to 60 basis points for the third quarter of 2014. Accretion of time deposit acquisition premiums was \(\$ 0.6\) million in the third quarter of 2015 (two basis points on the NIM) compared to \(\$ 5.1\) million in the third quarter of 2014 ( 16 basis points on the NIM).
The yield on loans and leases decreased 34 basis points to \(6.34 \%\) for the third quarter of 2015 compared to \(6.68 \%\) for the same quarter of 2014 due mainly to yields on newly originated loans being lower than the average portfolio yield, the higher-yielding PCI loan portfolio being a smaller percentage of the entire loan portfolio, and lower accretion of loan acquisition discounts.
The cost of all funding sources increased two basis points to \(0.46 \%\) for the third quarter of 2015 from \(0.44 \%\) for the third quarter of 2014 due mainly to lower premium accretion on time deposits acquired in the CapitalSource Inc. merger. The total deposit cost increased 3 basis points to \(0.33 \%\) for the third quarter of 2015 from \(0.30 \%\) for the same quarter last year. The cost of total interest bearing liabilities increased 5 basis points to \(0.63 \%\) for the third quarter of 2015 from \(0.58 \%\) for the same quarter last year.
Nine Months Ended September 30, 2015 Compared to Nine Months Ended September 30, 2014
Net interest income increased by \(\$ 126.8\) million to \(\$ 594.1\) million for the nine months ended September 30, 2015, compared to \(\$ 467.4\) million for the nine months ended September 30, 2014 due to the significant increase in interest-earning assets acquired in the CapitalSource Inc. merger on April 7, 2014.
The tax equivalent NIM decreased 29 basis points to \(5.76 \%\) for the nine months ended September 30, 2015 compared to \(6.05 \%\) for the same period in 2014, due mostly to lower loan yield and lower accretion of time deposit acquisition premiums. The positive impact on the NIM from accretion of time deposits acquisition premiums was three basis points for the first nine months of 2015 compared to 15 basis points for the same period in 2014. Tax free interest income represented six basis points of the tax equivalent NIM for the nine months ended September 30, 2014 and six basis points for the same period in 2014.
The yield on loans and leases decreased 43 basis points to \(6.63 \%\) for the nine months ended September 30, 2015 compared to \(7.06 \%\) for the same period in 2014 due mainly to yields on newly originated loans being lower than the average portfolio yield, the higher-yielding PCI loan portfolio representing a smaller percentage of the entire loan portfolio, and the PCI loan yield being lower in the current period.
The cost of all funding sources increased 10 basis points to \(0.48 \%\) for the nine months ended September 30, 2015 from \(0.38 \%\) for the same period last year due mainly to the \(\$ 5.3\) billion of higher-cost time deposits acquired in the CapitalSource Inc. merger contributing to the funding cost for the entire 9 -month period in 2015 compared to contributing for only six months in the 2014 period. The total deposit cost increased 10 basis points to \(0.35 \%\) for the first nine months of 2015 from \(0.25 \%\) for the same period last year. The cost of total interest bearing liabilities increased 14 basis points to \(0.65 \%\) for the nine months ended September 30, 2015 from \(0.51 \%\) for the same period last year.

Provision for Credit Losses
The following table sets forth the details of the provision for credit losses and allowance for credit losses data for the periods indicated:

Three Months Ended September 30, June 30, 20152015
(Dollars in thousands)

Nine Months Ended
September 30, September 30, \(20142015 \quad 2014\)

而
Provision For Credit Losses:
Addition to allowance for Non PCI loans \(\$ 10,500\) and leases
Addition to (reduction in) reserve for unfunded loan
\(\left.\begin{array}{lllllll}\text { commitments } & 500 & 1,000 & (931 & ) & 2,063 & (1,662\end{array}\right)\)

Non PCI Credit Quality Metrics:
Net charge offs (recoveries) on Non \(\mathrm{PC}_{\$ 3,231}\)
loans
Nand leases \(\quad \$(1,367 \quad \$ 6,123 \quad \$ 9,244 \quad \$ 6,572\)
Annualized net charge offs (recoveries) to
average
\(\begin{array}{lllllllll}\text { Non-PCI loans and leases } & 0.11 & \% & (0.05 & ) & 0.22 & \% & 0.10 & \% \\ & 0.11 & \%\end{array}\)
At period end:
Allowance for loan and lease losses
Allowance for credit losses
Non PCI nonaccrual loans and leases
Non PCI classified loans and leases
Allowance for credit losses to Non PCI
loans and leases
Allowance for credit losses to Non PCI nonaccrual
\(\begin{array}{llllll}\text { loans and leases } & 93.9 & \% & 70.8 & \% & 77.6\end{array}\)
Provisions for credit losses are charged to earnings for both on and off balance sheet credit exposures. We have a provision for credit losses on our Non PCI loans and leases and a provision for credit losses on our PCI loans. The provision for credit losses on our Non PCI loans and leases is based on our allowance methodology and is an expense, or contra expense, that, in our judgment, is required to maintain an adequate allowance for credit losses. Our allowance methodology uses our actual historical loan and lease charge-off experience on pools of similar loans and leases, considers the current credit risk ratings, giving greater weight to loans with more adverse credit risk ratings, and considers subjective criteria such as current economic trends and forecasts, current commercial real estate values and performance trends, and the loan portfolio credit performance trends. The provision for credit losses on our PCI loans results from decreases or increases in expected cash flows on such loans compared to those previously estimated. We recorded a provision for credit losses of \(\$ 8.7\) million in the third quarter of 2015 and \(\$ 6.5\) million in the second quarter of 2015 in accordance with our allowance methodology, which takes into consideration new loan and lease fundings, commitments to make loans and leases and underlying credit quality trends. For the Non-PCI portfolio, the \(\$ 11.0\) million provision, offset by net charge-offs of \(\$ 3.2\) million, resulted in a \(\$ 7.8\) million increase to the allowance for credit losses in the third quarter of 2015.

Certain circumstances may lead to increased provisions for credit losses in the future. Examples of such circumstances are net loan and lease and unfunded commitment growth, an increased amount of loan and lease charge-offs, changes in economic conditions, such as the rate of economic growth, the rate of inflation, the unemployment rate, increases in the general level of interest rates, declines in real estate values and adverse conditions in borrowers' businesses. See further discussion in "Balance Sheet Analysis - Allowance for Credit Losses on Non PCI Loans" and "Balance Sheet Analysis - Allowance for Credit Losses on PCI Loans" contained herein.

Noninterest Income
The following table summarizes noninterest income by category for the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|}
\hline & \begin{tabular}{l}
Three Months \\
September \\
30, \\
2015 \\
(In thousands)
\end{tabular} & \begin{tabular}{l}
Ended \\
June 30, \\
2015
\end{tabular} & \begin{tabular}{l}
September \\
30 , \\
2014
\end{tabular} & \multicolumn{2}{|l|}{Nine Months Ended September 30,} \\
\hline Noninterest Income: & & & & & \\
\hline Service charges on deposit accounts & \$2,601 & \$2,612 & \$2,725 & \$7,787 & \$8,446 \\
\hline Other commissions and fees & 6,376 & 7,123 & 6,371 & 18,895 & 14,046 \\
\hline Leased equipment income & 5,475 & 5,375 & 5,615 & 16,232 & 11,287 \\
\hline Gain on sale of loans and leases & 27 & 163 & 973 & 190 & 594 \\
\hline Gain (loss) on sale of securities & 655 & (186 & - & 3,744 & 4,841 \\
\hline FDIC loss sharing expense, net Other income: & (4,449 & (5,107 & ) \((7,415\) & ) \((13,955\) & (27,370 \\
\hline Dividends and realized gains on equity investments & 4,357 & 8,169 & 3,625 & 16,003 & 4,283 \\
\hline Foreign currency translation net (losses) gains & (373 & (1,377 & 2,253 & 847 & 2,504 \\
\hline Income recognized on early repayment of leases & 12 & 1,648 & 510 & 2,396 & 4,976 \\
\hline Gain on sale of owned office building & - & - & - & - & 1,570 \\
\hline Other & 1,077 & 1,203 & 1,657 & 4,113 & 4,307 \\
\hline Total noninterest income & \$15,758 & \$ 19,623 & \$ 16,314 & \$56,252 & \$29,484 \\
\hline
\end{tabular}

The following table presents the details of FDIC loss sharing expense, net for the periods indicated:
\begin{tabular}{lllll} 
Three Months Ended & & Nine Months Ended \\
September & June 30, & September & September 30, \\
\begin{tabular}{llll}
30, & 30, & 2015
\end{tabular} \\
\begin{tabular}{llll}
2015 & 2015 & 2014 & 2015
\end{tabular} \\
(In thousands) & & & &
\end{tabular}

FDIC Loss Sharing Expense, Net:
Loss on FDIC loss sharing asset \({ }^{(1)} \quad \$(846 \quad) \$(725 \quad) \$(1,735 \quad) \$(1,849 \quad) \$(4,932)\)
FDIC loss sharing asset amortization, net (3,484 ) (4,286 ) (6,074 ) (11,785 ) (21,256 )
Net reimbursement (to) from FDIC for covered
\begin{tabular}{|c|c|c|c|c|c|}
\hline OREOs \({ }^{(2)}\) & (11 & ) 7 & 491 & (7 & ) (908 \\
\hline Other & (108 & ) (103 & ) \((97\) & ) (314 & ) (274 \\
\hline Total FDIC loss sharing expense, net & \$(4,449 & ) \(\$(5,107\) & ) \(\$(7,415\) & ) \(\$(13,955\) & \$(27,370 \\
\hline
\end{tabular}

\footnotetext{
Includes increases related to covered loan loss provisions and decreases for: (a) write offs for covered loans
} (1) expected to be resolved at amounts higher than their carrying values, and (b) amounts to be reimbursed to the FDIC for covered loans resolved at amounts higher than their carrying values.
(2)

Represents amounts to be reimbursed to the FDIC for gains on covered other real estate owned ("OREO") sales
and due from the FDIC for covered OREO write downs.
64

\section*{Third Quarter of 2015 Compared to Second Quarter of 2015}

Noninterest income decreased by \(\$ 3.8\) million to \(\$ 15.8\) million for the third quarter of 2015 compared to \(\$ 19.6\) million for the second quarter of 2015 due mostly to lower dividends and realized gains on equity investments and lower fee income recognized as a result of loan and lease prepayments, offset by lower foreign currency translation net losses and higher net gains on sale of securities. Realized gains and dividends on equity investments tend to fluctuate from period to period based upon sales activity and actual dividends received. Dividends increased \(\$ 2.2\) million while realized gains on sales of equity investments decreased \(\$ 5.9\) million in the third quarter compared to the prior quarter. The second quarter of 2015 included the sale of three equity investments at a net gain of \(\$ 6.0\) million compared to one sale in the third quarter at a gain of \(\$ 0.1\) million. Foreign currency translation net losses decreased \(\$ 1.0\) million from the prior quarter as a result of movement of the U.S. Dollar against various foreign currencies, principally the Euro. In June 2015, PacWest hedged its Euro-denominated subordinated debenture with a cross currency swap to reduce the related foreign currency translation volatility. The gain on sale of securities was \(\$ 0.7\) million for the third quarter of 2015 compared to a net loss of \(\$ 0.2\) million for the second quarter; all sales related to ongoing portfolio risk management activities.
Third Quarter of 2015 Compared to Third Quarter of 2014
Noninterest income decreased by \(\$ 0.6\) million to \(\$ 15.8\) million for the third quarter of 2015 compared to \(\$ 16.3\) million for the third quarter of 2014. The decrease was due mostly to lower foreign currency translation net gains of \(\$ 2.6\) million and lower gain on sale of loans of \(\$ 0.9\) million offset by lower FDIC loss sharing expense of \(\$ 3.0\) million. As a result of the cross currency swap entered into in June 2015, the impact of foreign currency translation net gains was reduced in the 2015 third quarter as compared to the 2014 period. The decrease in FDIC loss sharing expense resulted from a \(\$ 2.6\) million reduction in the amortization expense of the FDIC loss sharing asset, as one of the Bank's loss sharing agreements reached the end of its initial indemnification period during the third quarter of 2014. Nine Months Ended September 30, 2015 Compared to Nine Months Ended September 30, 2014 Noninterest income increased by \(\$ 26.8\) million to \(\$ 56.3\) million for the nine months ended September 30, 2015, compared to \(\$ 29.5\) million for the nine months ended September 30, 2014. The increase was due mostly to income streams gained in the CapitalSource Inc. merger, including higher dividends and realized gains on equity investments of \(\$ 11.7\) million, lower FDIC loss sharing expense of \(\$ 13.4\) million, higher leased equipment income of \(\$ 4.9\) million and higher other commissions and fees of \(\$ 4.8\) million, offset by lower gains on the sale of securities of \(\$ 1.1\) million. The 2015 period included the sale of four equity investments at a net gain of \(\$ 6.1\) million and dividends received of \(\$ 9.9\) million; the 2014 period included a net gain of \(\$ 1.2\) million on the sale of eleven equity investments and dividends received of \(\$ 3.1\) million. The decrease in FDIC loss sharing expense resulted from a \(\$ 9.5\) million decline in the amortization expense of the FDIC loss sharing asset, as one of the Bank's loss sharing agreements reached the end of its initial indemnification period during the third quarter of 2014; a \(\$ 3.1\) million decrease in the loss on the FDIC loss sharing asset; and a \(\$ 0.9\) million decrease in net reimbursement expense to the FDIC for covered OREO's. The increase in other commissions and fees was due to higher loan-related unused commitment fees and prepayment fees.

Noninterest Expense
The following table summarizes noninterest expense by category for the periods indicated:
\begin{tabular}{llllll} 
& \multicolumn{2}{l}{\begin{tabular}{l} 
Three Months Ended \\
September
\end{tabular}} & June 30, & \multicolumn{2}{l}{ September } \\
& 30, & \multicolumn{2}{l}{ Nine Months Ended } \\
& 2015 & 2015 & 2014 & 2015 & 2014 \\
& (In thousands) & & & & \\
Noptember 30,
\end{tabular}

The following table presents the components of foreclosed assets expense (income), net for the periods indicated:
Three Months Ended
September June 30, September
30,
20152015
(In thousands)
Foreclosed Assets Expense (Income):
\begin{tabular}{llllll} 
Provision for losses & \(\$ 4,757\) & \(\$ 282\) & \(\$ 4,698\) & \(\$ 5,163\) & \(\$ 5,066\) \\
Operating (income) expense & \((152\) & \()\) & \((2,642\) & \()\) & 177 \\
(Gain) loss on sale & \((84\) & \()\) & 20 & \((48\) & \()\) \\
Total foreclosed assets expense (income), \\
net
\end{tabular}

Third Quarter of 2015 Compared to Second Quarter of 2015
Noninterest expense increased by \(\$ 4.8\) million to \(\$ 90.1\) million for the third quarter of 2015 compared to \(\$ 85.3\) million for the second quarter of 2015. The increase was due mostly to higher foreclosed assets expense of \(\$ 6.9\) million, offset by lower insurance and assessments expense of \(\$ 0.9\) million and lower compensation expense of \(\$ 0.9\) million. The increase in foreclosed assets expense was due mostly to a write-down of \(\$ 4.6\) million on an existing foreclosed property in the third quarter, while the second quarter included gains related to foreclosed asset sales of \(\$ 2.8\) million. Insurance and assessments expense decreased due to lower FDIC insurance assessment expense. The reduction in compensation expense was due principally to lower stock-based compensation expense.
Third Quarter of 2015 Compared to Third Quarter of 2014
Noninterest expense decreased by \(\$ 4.8\) million to \(\$ 90.1\) million for the third quarter of 2015 compared to \(\$ 94.9\) million for the third quarter of 2014. The decrease in noninterest expense was due mainly to lower acquisition, integration and reorganization costs of \(\$ 4.4\) million. The acquisition, integration and reorganization costs for the third quarter of 2015 related to the Square 1 acquisition, and the costs for the third quarter of 2014 related to the CapitalSource Inc. merger.

Nine Months Ended September 30, 2015 Compared to Nine Months Ended September 30, 2014
Noninterest expense decreased by \(\$ 54.5\) million to \(\$ 259.8\) million for the nine months ended September 30, 2015 compared to \(\$ 314.3\) million for the nine months ended September 30, 2014. The decrease in noninterest expense was due mainly to lower acquisition, integration and reorganization costs of \(\$ 90.0\) million. Excluding this item, all of the changes from period to period were due mostly to including the operations of CapitalSource Inc. for the entire 2015 period and only subsequent to its April 7, 2014 acquisition date for the 2014 period. The acquisition, integration and reorganization costs for the nine months ended September 30, 2015 related to the Square 1 acquisition, and the costs for the same period last year related to the CapitalSource Inc. merger.
Income Taxes
The effective tax rate for the third quarter of 2015 was \(36.4 \%\) compared to \(34.7 \%\) for the second quarter of 2015 and \(40.8 \%\) for the third quarter of 2014 . The lower effective rate in the second quarter of 2015 is related to utilization of a portion of the capital loss carryforward and adjustments to certain deferred tax assets. The Company's blended statutory tax rate for federal and state is \(41 \%\). The effective tax rate for calendar year 2015 is expected to be \(37.5 \%\).

Business Segments
The Company's reportable segments consist of "Community Banking," "National Lending," and "Other." The Community Banking and National Lending segments include all of the operations of Pacific Western Bank. The Other segment consists of holding company and non-bank subsidiary operations, and intercompany eliminations.
As a result of the CapitalSource Inc. merger, the Bank formed the CapitalSource Division and reorganized our legacy asset based lending and leasing operations to be a part of this division. The National Lending Segment includes the lending operations gained through the CapitalSource Inc. merger, Pacific Western Equipment Finance, and the CapitalSource Business Finance Group.
The CapitalSource Division lends throughout the United States, providing middle-market businesses asset-secured loans, equipment-secured loans, cash flow loans, and real estate loans secured by various property types. The CapitalSource Division's loan and lease origination efforts are conducted through offices located in Chevy Chase, Maryland; Los Angeles and San Jose, California; Phoenix, Arizona; St. Louis, Missouri; Denver, Colorado; Chicago, Illinois; New York, New York; and Midvale, Utah.
The Community Banking segment includes the operations of Pacific Western Bank, excluding the CapitalSource Division, and includes lending and deposit gathering activities conducted primarily through its California-based branch offices and the Bank's treasury management function and corporate overhead.
The Other segment consists of holding company operations that result in expenses principally for compensation, facilities, professional services, interest on subordinated debentures, and the non-bank subsidiary operations including interest income from a loan portfolio and related loan servicing expense.
For further information, see Note 14, Business Segments, in the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)."
The following tables present information regarding our business segments as of and for the periods indicated:
September 30, 2015
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{3}{|l|}{September 30, 2014} & \\
\hline & Community & National & & Consolidated \\
\hline Balance Sheet Data: & \begin{tabular}{l}
Banking \\
(In thousands)
\end{tabular} & Lending & Other & Company \\
\hline Loans and leases, net of deferred fees & \$3,482,125 & \$8,064,868 & \$27,892 & \$11,574,885 \\
\hline Allowance for loan and lease losses & (56,712 ) & ) \((25,187\) & ) - & (81,899 \\
\hline Total loans and leases, net & \$3,425,413 & \$8,039,681 & \$27,892 & \$11,492,986 \\
\hline Goodwill & \$327,728 & \$1,394,401 & \$- & \$1,722,129 \\
\hline Core deposit and customer relationship intangibles, net & 17,814 & 1,009 & - & 18,823 \\
\hline Total assets & 6,492,674 & 9,182,617 & 262,859 & 15,938,150 \\
\hline Total deposits \({ }^{(1)}\) & 11,826,681 & - & (303,244 & ) \(11,523,437\) \\
\hline
\end{tabular}

\footnotetext{
(1) The negative balance for total deposits in the "Other" segment represents the elimination of holding company cash \({ }^{1}\) held in deposit accounts at the Bank.
}

Results of Operations:
Interest income
Interest expense
Intersegment interest income (expense)
Net interest income (expense)
Negative provision (provision) for credit losses
Gain on sale of securities
FDIC loss sharing expense, net
Other noninterest income
Total noninterest income
Foreclosed assets (expense) income, net
Intangible asset amortization
Acquisition, integration and reorganization costs
Other noninterest expense
Total noninterest expense
Intersegment noninterest income (expense)
Total noninterest expense - adjusted
Earnings (loss) before taxes
Income tax (expense) benefit
Net earnings

Results of Operations:
Interest income
Interest expense
Intersegment interest income (expense)
Net interest income (expense)
Negative provision (provision) for credit losses
FDIC loss sharing expense, net
Other noninterest income
Total noninterest income
Foreclosed assets (expense) income, net
Intangible asset amortization
Acquisition, integration and reorganization costs
Other noninterest expense
Total noninterest expense
Intersegment noninterest income (expense)
Total noninterest expense - adjusted
Earnings (loss) from continuing operations before taxes
Income tax (expense) benefit
Net earnings (loss) from continuing operations Loss from discontinued operations before taxes
Income tax benefit
Net loss from discontinued operations
Net earnings (loss)

Three Months Ended September 30, 2015
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Community & & National & & & & Consolidated \\
\hline Banking & & Lending & & Other & & Company \\
\hline (In thousand & & & & & & \\
\hline \$58,368 & & \$148,264 & & \$ 1,040 & & \$207,672 \\
\hline (10,430 & ) & (42 & ) & (4,680 & ) & (15,152 \\
\hline 6,629 & & (6,629 & ) & - & & - \\
\hline 54,567 & & 141,593 & & (3,640 & ) & 192,520 \\
\hline 1,309 & & (10,145 & ) & 90 & & (8,746 \\
\hline 655 & & - & & - & & 655 \\
\hline (4,449 & ) & - & & - & & (4,449 \\
\hline 7,956 & & 7,478 & & 4,118 & & 19,552 \\
\hline 4,162 & & 7,478 & & 4,118 & & 15,758 \\
\hline (4,787 & ) & 39 & & 227 & & (4,521 \\
\hline (1,385 & ) & (112 & ) & - & & (1,497 \\
\hline (747 & ) & - & & - & & (747 \\
\hline (56,318 & ) & (23,763 & ) & (3,293 & ) & (83,374 \\
\hline (63,237 & ) & (23,836 & ) & (3,066 & ) & (90,139 \\
\hline 28,280 & & (28,280 & ) & - & & - \\
\hline (34,957 & ) & (52,116 & ) & (3,066 & ) & (90,139 \\
\hline 25,081 & & 86,810 & & (2,498 & ) & 109,393 \\
\hline (9,584 & ) & (33,172 & ) & 2,979 & & (39,777 \\
\hline \$ 15,497 & & \$53,638 & & \$481 & & \$69,616 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Three Months Ended September 30, 2014} \\
\hline Community & National & & & Consolidated \\
\hline Banking & Lending & Other & & Company \\
\hline \multicolumn{5}{|l|}{(In thousands)} \\
\hline \$67,132 & \$ 134,624 & \$600 & & \$202,356 \\
\hline (8,851 & (45 & ) \((4,614\) & ) & (13,510 \\
\hline 5,250 & (5,250 & - & & - \\
\hline 63,531 & 129,329 & (4,014 & ) & 188,846 \\
\hline 6,314 & (11,364 & ) - & & (5,050 \\
\hline (7,415 & - & - & & (7,415 \\
\hline 7,566 & 9,953 & 6,210 & & 23,729 \\
\hline 151 & 9,953 & 6,210 & & 16,314 \\
\hline (4,627 & (322 & ) 122 & & (4,827 \\
\hline (1,517 & ) (91 & - & & (1,608 \\
\hline (3,953 & (1,240 & - & & (5,193 \\
\hline (53,078 & (24,835 & ) \((5,382\) & ) & (83,295 \\
\hline (63,175 & (26,488 & ) \((5,260\) & ) & (94,923 \\
\hline 26,411 & (26,411 & ) - & & - \\
\hline (36,764 & (52,899 & ) \((5,260\) & ) & (94,923 \\
\hline 33,232 & 75,019 & (3,064 & ) & 105,187 \\
\hline (14,576 & (30,113 & ) 1,778 & & (42,911 \\
\hline 18,656 & 44,906 & (1,286 & ) & 62,276 \\
\hline (8) & ) - & - & & (8 \\
\hline 3 & - & - & & 3 \\
\hline (5 & ) - & - & & (5 \\
\hline \$18,651 & \$44,906 & \$(1,286 & ) & \$62,271 \\
\hline
\end{tabular}

Edgar Filing: PACWEST BANCORP - Form 10-Q
\(\qquad\)

Results of Operations:
Interest income
Interest expense
Intersegment interest income (expense)
Net interest income (expense)
Negative provision (provision) for credit losses
Gain on sale of securities
FDIC loss sharing expense, net
Other noninterest income
Total noninterest income (expense)
Foreclosed assets (expense) income, net
Intangible asset amortization
Acquisition, integration and reorganization costs
Other noninterest expense
Total noninterest expense
Intersegment noninterest income (expense)
Total noninterest expense - adjusted
Earnings (loss) before taxes
Income tax (expense) benefit
Net earnings

Results of Operations:
Interest income
Interest expense
Intersegment interest income (expense)
Net interest income (expense)
Negative provision (provision) for credit losses
Gain on sale of securities
FDIC loss sharing expense, net
Other noninterest income
Total noninterest income
Foreclosed assets (expense) income, net
Intangible asset amortization
Acquisition, integration and reorganization costs
Other noninterest expense
Total noninterest expense
Intersegment noninterest income (expense)
Total noninterest expense - adjusted
Earnings (loss) from continuing operations before taxes
Income tax (expense) benefit
Net earnings (loss) from continuing operations
Loss from discontinued operations before taxes
Income tax benefit
Net loss from discontinued operations
Net earnings (loss)

Nine Months Ended September 30, 2015
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{Community} & \multicolumn{3}{|l|}{National} & & Consolidated \\
\hline Banking (In thousand & & Lending & & Other & & Company \\
\hline \$184,716 & & \$454,299 & & \$1,426 & & \$640,441 \\
\hline (32,364 & ) & (143 & ) & (13,787 & ) & (46,294 \\
\hline 20,490 & & (20,490 & & - & & - \\
\hline 172,842 & & 433,666 & & (12,361 & ) & 594,147 \\
\hline 10,107 & & (41,814 & ) & (2 & ) & (31,709 \\
\hline 3,744 & & - & & - & & 3,744 \\
\hline (13,955 & ) & - & & - & & (13,955 \\
\hline 21,766 & & 27,085 & & 17,612 & & 66,463 \\
\hline 11,555 & & 27,085 & & 17,612 & & 56,252 \\
\hline (5,182 & ) & (44 & ) & 2,709 & & (2,517 \\
\hline (4,164 & ) & (336 & ) & - & & (4,500 \\
\hline (3,443 & & - & & (204 & ) & (3,647 \\
\hline (169,827 & ) & (70,764 & ) & (8,520 & ) & (249,111 \\
\hline (182,616 & ) & (71,144 & ) & (6,015 & ) & (259,775 \\
\hline 83,700 & & (83,700 & ) & - & & - \\
\hline (98,916 & ) & (154,844 & ) & (6,015 & ) & (259,775 \\
\hline 95,588 & & 264,093 & & (766 & ) & 358,915 \\
\hline (36,941 & , & (102,020 & ) & 7,824 & & (131,137 \\
\hline \$58,647 & & \$ 162,073 & & \$7,058 & & \$227,778 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Nine Months Ended September 30, 2014} \\
\hline Community & National & & & Consolidated \\
\hline Banking & Lending & Other & & Company \\
\hline \multicolumn{5}{|l|}{(In thousands)} \\
\hline \$214,704 & \$278,131 & \$2,244 & & \$495,079 \\
\hline (17,528 & ) \((184\) & ) \((9,973\) & ) & (27,685 \\
\hline 9,543 & (9,543 & ) - & & - \\
\hline 206,719 & 268,404 & (7,729 & ) & 467,394 \\
\hline 11,558 & (20,994 & ) - & & (9,436 \\
\hline 4,841 & - & - & & 4,841 \\
\hline (27,370 & - & - & & (27,370 \\
\hline 18,144 & 26,885 & 6,984 & & 52,013 \\
\hline (4,385 & ) 26,885 & 6,984 & & 29,484 \\
\hline (3,399 & ) (284 & ) 220 & & (3,463 \\
\hline (4,238 & ) (411 & - & & (4,649 \\
\hline (83,866 & ) \((8,714\) & ) \((1,055\) & ) & (93,635 \\
\hline (144, 164 & ) \((55,892\) & ) \((12,484\) & ) & (212,540 \\
\hline (235,667 & ) \((65,301\) & ) \((13,319\) & ) & (314,287 \\
\hline 49,944 & (49,944 & ) - & & - \\
\hline (185,723 & ) \((115,245\) & ) \((13,319\) & ) & (314,287 \\
\hline 28,169 & 159,050 & (14,064 & ) & 173,155 \\
\hline (16,240 & ) \((63,703\) & ) 6,199 & & (73,744 \\
\hline 11,929 & 95,347 & (7,865 & ) & 99,411 \\
\hline (2,572 & - & - & & (2,572 \\
\hline 1,067 & - & - & & 1,067 \\
\hline (1,505 & ) - & - & & (1,505 \\
\hline \$ 10,424 & \$95,347 & \$(7,865 & ) & \$97,906 \\
\hline
\end{tabular}

Edgar Filing: PACWEST BANCORP - Form 10-Q

Third Quarter of 2015 Compared to Third Quarter of 2014
Net earnings for the Community Banking segment decreased \(\$ 3.2\) million for the third quarter of 2015 to \(\$ 15.5\) million, compared to \(\$ 18.7\) million in the third quarter of 2014. Net earnings before taxes decreased \(\$ 8.2\) million as a result of lower net interest income of \(\$ 9.0\) million and a lower negative credit loss provision of \(\$ 5.0\) million offset by higher noninterest income of \(\$ 4.0\) million and lower noninterest expense-adjusted of \(\$ 1.8\) million. Net interest income decreased compared to the prior year period due to lower average loan and lease balances and a lower loan and lease yield. The increase in noninterest income is due to lower FDIC loss sharing expense of \(\$ 3.0\) million during the third quarter of 2015 when compared to the third quarter of 2014. The decrease in noninterest expense-adjusted is due mostly to lower acquisition, integration and reorganization costs of \(\$ 3.2\) million.
Net earnings for the National Lending segment increased \(\$ 8.7\) million for the third quarter of 2015 to \(\$ 53.6\) million, compared to \(\$ 44.9\) million for the third quarter of 2014. The increase in net earnings is a result of increased interest-earning assets and the related increase in pre-tax net interest income of \(\$ 12.3\) million. Loans increased \(\$ 1.2\) billion to \(\$ 9.3\) billion as of September 30, 2015 from \(\$ 8.1\) billion as of September 30, 2014.
Nine Months Ended September 30, 2015 Compared to Nine Months Ended September 30, 2014
Net earnings for the Community Banking segment increased \(\$ 48.2\) million for the nine months ended September 30, 2015 to \(\$ 58.6\) million compared to \(\$ 10.4\) million for the nine months ended September 30, 2014. Net earnings before taxes increased \(\$ 70.0\) million primarily as a result of lower noninterest expense-adjusted of \(\$ 86.8\) million and higher noninterest income of \(\$ 15.9\) million offset by lower net interest income of \(\$ 33.9\) million. The decrease in noninterest expense-adjusted is due mostly to lower acquisition, integration and reorganization costs of \(\$ 80.4\) million. The increase in noninterest income is due to lower FDIC loss sharing expense of \(\$ 13.4\) million. Net interest income decreased compared to the prior year period due to lower average loan and lease balances and a lower loan and lease yield combined with higher interest expense on deposits due to lower accretion of the premium on acquired time deposits in the 2015 period.
Net earnings for the National Lending segment increased \(\$ 66.8\) million for the nine months ended September 30, 2015 to \(\$ 162.1\) million compared to net earnings of \(\$ 95.3\) million for the nine months ended September 30, 2014. The increase in earnings is a result of the CapitalSource Inc. interest-earning assets and operations being included for nine months in the 2015 period compared to six months in the 2014 period. The loan and lease balance increased approximately \(\$ 8.0\) billion from 2014 to 2015.

Balance Sheet Analysis
Investment Portfolio
The following table presents the components, yields, and durations of our securities available-for-sale as of the date indicated:

Security Type:

Residential mortgage-backed securities:
Government agency and government-sponsored enterprise pass through securities
Government agency and government-sponsored enterprise
collateralized mortgage obligations
Private label collateralized mortgage obligations
Municipal securities
Corporate debt securities
Collateralized loan obligations
SBA loan pool securities
Government-sponsored enterprise debt securities
Other securities
Total securities available-for-sale
September 30, 2015
Amortized Fair Duration
Cost Value Yield \({ }^{(1)(2)}\) (in years) (Dollars in thousands)
(1) Represents the yield for the month of September 30, 2015.
(2) Tax-equivalent basis.

The following table shows the geographic composition of the majority of our municipal securities portfolio as of the date indicated:
\begin{tabular}{lll} 
& \multicolumn{1}{l}{ September 30,2015} & \\
& Carrying & \(\%\) of \\
Municipal Securities by State: & Value & Total \\
& (Dollars in thousands) & \\
Washington & \(\$ 94,147\) & 11 \\
Texas & 92,945 & 11 \\
California & 84,377 & 10 \\
Ohio & 72,363 & 8 \\
New York & 51,511 & \(\%\) \\
Illinois & 40,044 & 6 \\
Massachusetts & 32,663 & 5 \\
Indiana & 27,794 & 4 \\
Colorado & 27,411 & \(\%\) \\
Oregon & 27,058 & \(\%\) \\
Total of 10 largest states & 550,313 & 3 \\
All other states & 308,524 & 3 \\
Total municipal securities & \(\$ 858,837\) & 64 \\
\hline
\end{tabular}

Loans and Leases
The following table presents our total loans and leases, net of deferred fees, by portfolio segment and class as of the dates indicated:

Real estate mortgage:
Hospitality
SBA
Commercial real estate
Healthcare real estate
Multi-family
Other
Total real estate mortgage
Real estate construction and land:

Residential
Commercial
Total real estate construction and land
Total real estate loans
Commercial:
Collateralized
Unsecured
Asset-based
Cash flow
Equipment finance
SBA
Total commercial
Consumer
Total loans and leases, net of deferred fees \({ }^{(1)}\)

September 30, 2015
\begin{tabular}{ll} 
& \(\%\) of \\
Amount & Total
\end{tabular} (Dollars in thousands)
\begin{tabular}{lllllllll}
\(\$ 635,160\) & 5 & \(\%\) & \(\$ 619,510\) & 5 & \(\%\) & \(\$ 570,634\) & 5 & \(\%\) \\
402,382 & 3 & \(\%\) & 401,832 & 3 & \(\%\) & 380,890 & 3 & \(\%\) \\
\(2,334,497\) & 19 & \(\%\) & \(2,414,464\) & 20 & \(\%\) & \(2,583,965\) & 21 & \(\%\) \\
\(1,140,450\) & 9 & \(\%\) & \(1,127,111\) & 10 & \(\%\) & \(1,051,491\) & 9 & \(\%\) \\
992,325 & 8 & \(\%\) & 883,083 & 7 & \(\%\) & 789,271 & 7 & \(\%\) \\
184,977 & 2 & \(\%\) & 193,821 & 2 & \(\%\) & 220,751 & 2 & \(\%\) \\
\(5,689,791\) & 46 & \(\%\) & \(5,639,821\) & 47 & \(\%\) & \(5,597,002\) & 47 & \(\%\) \\
& & & & & & & & \\
145,262 & 1 & \(\%\) & 119,825 & 1 & \(\%\) & 96,749 & 1 & \(\%\) \\
229,904 & 2 & \(\%\) & 213,091 & 2 & \(\%\) & 217,297 & 2 & \(\%\) \\
375,166 & 3 & \(\%\) & 332,916 & 3 & \(\%\) & 314,046 & 3 & \(\%\) \\
\(6,064,957\) & 49 & \(\%\) & \(5,972,737\) & 50 & \(\%\) & \(5,911,048\) & 50 & \(\%\) \\
& & & & & & & & \\
359,214 & 3 & \(\%\) & 371,954 & 3 & \(\%\) & 439,567 & 4 & \(\%\) \\
126,726 & 1 & \(\%\) & 120,415 & 1 & \(\%\) & 131,939 & 1 & \(\%\) \\
\(2,022,492\) & 16 & \(\%\) & \(1,840,514\) & 15 & \(\%\) & \(1,794,907\) & 15 & \(\%\) \\
\(2,805,817\) & 23 & \(\%\) & \(2,691,743\) & 22 & \(\%\) & \(2,486,411\) & 21 & \(\%\) \\
894,777 & 7 & \(\%\) & 904,488 & 8 & \(\%\) & 969,489 & 8 & \(\%\) \\
48,107 & - & \(\%\) & 45,769 & - & \(\%\) & 47,304 & - & \(\%\) \\
\(6,257,133\) & 50 & \(\%\) & \(5,974,883\) & 49 & \(\%\) & \(5,869,617\) & 49 & \(\%\) \\
130,115 & 1 & \(\%\) & 86,569 & 1 & \(\%\) & 101,767 & 1 & \(\%\) \\
\(\$ 12,452,205\) & 100 & \(\%\) & \(\$ 12,034,189\) & 100 & \(\%\) & \(\$ 11,882,432\) & 100 & \(\%\)
\end{tabular}

Includes PCI loans of \(\$ 193.3\) million, \(\$ 222.6\) million and \(\$ 290.8\) million at September 30, 2015, June 30, 2015 and (1)December 31, 2014, of which the majority are included in the Real Estate Mortgage - "Other" category in this table.
Our real estate portfolio exposes us to risk elements associated with mortgage loans on commercial property. Commercial real estate mortgage loan repayments typically do not rely on the sale of the underlying collateral, but instead rely on the income producing potential of the collateral as the source of repayment. Ultimately, though, due to the loan amortization period generally being greater than the contractual loan term, the borrower may be required to refinance the loan, either with us or another lender, or pay off the loan, by selling the underlying collateral. Our commercial-related real estate loans do not expose us to risks generally associated with residential mortgage loans such as option ARM, interest-only, or subprime mortgage loans.
Credit Exposure Affected by Low Oil Prices
At September 30, 2015, we had 27 outstanding loan and lease relationships totaling \(\$ 152.3\) million to borrowers and lessees primarily involved in the oil and gas industry as compared to \(\$ 177.2\) million at June 30, 2015. The obligors under these loans and leases either conduct oil and gas extraction or provide industrial support services to such types of businesses. The collateral for these loans and leases primarily includes equipment, such as drilling and mining equipment and transportation vehicles, used directly and indirectly in these activities. At September 30, 2015, four relationships totaling \(\$ 47.9\) million were on nonaccrual status and were classified, down from \(\$ 64.2\) million at June

Edgar Filing: PACWEST BANCORP - Form 10-Q
30, 2015.
73

The following table presents loan and lease relationships having exposure to the oil and gas industries as of the dates indicated:
\begin{tabular}{lllll} 
& \multicolumn{2}{l}{\begin{tabular}{l} 
September 30, 2015
\end{tabular}} & \begin{tabular}{l} 
June 30, 2015 \\
Amount
\end{tabular} & Obligors \\
& \begin{tabular}{ll} 
Amount \\
(Dollars in thousands)
\end{tabular} & Obligors & & \\
Loans & \(\$ 83,025\) & 7 & \(\$ 87,005\) & 8 \\
Leases & 69,247 & 20 & 90,189 & 21 \\
Total oil \& gas support services & \(\$ 152,272\) & 27 & \(\$ 177,194\) & 29 \\
& & & & \\
Nonaccrual & \(\$ 47,853\) & 4 & \(\$ 64,232\) & 4 \\
Classified & \(\$ 47,853\) & 4 & \(\$ 64,232\) & 4
\end{tabular}

The following table presents the composition of our total real estate mortgage loan portfolio as of the dates indicated:


\footnotetext{
74
}

The following table presents a roll forward of the loan and lease portfolio by business division for the period indicated:

Loan and Lease Roll Forward by Business Division \({ }^{(1)}\) :

Beginning balance
New production
Existing loans and leases:
Principal repayments, net \({ }^{(2)}\)
Loan and lease sales
Transfers to foreclosed assets
Charge-offs
Ending balance
Three Months Ended September 30, 2015
Community
National
\(\left.\begin{array}{llll}\begin{array}{lll}\text { Community } & \text { National } & \\ \text { Banking } & \text { Lending } & \text { Total } \\ \text { (Dollars in thousands) } & & \\ \$ 3,101,834 & \$ 8,932,355 & \$ 12,034,189 \\ 267,560 & 803,426 & 1,070,986\end{array} \\ & & & \\ (226,451 & (403,841 & ) & (630,292\end{array}\right)\)

Weighted average yields on new production for the three months ended:
\begin{tabular}{lllllll} 
September 30, 2015 & 4.33 & \(\%\) & 5.47 & \(\%\) & 5.16 & \(\%\) \\
June 30, 2015 & 5.17 & \(\%\) & 6.00 & \(\%\) & 5.89 & \(\%\) \\
March 31, 2015 & 5.28 & \(\%\) & 5.84 & \(\%\) & 5.76 & \(\%\) \\
December 31, 2014 & 5.09 & \(\%\) & 5.76 & \(\%\) & 5.67 & \(\%\)
\end{tabular}
(1) Includes direct financing leases but excludes equipment leased to others under operating leases.
(2) Includes principal repayments on existing loans, changes in revolving lines of credit (repayments and draws), loan \({ }^{2}\) participation sales and other changes within the loan portfolio.
The Company identified an \(\$ 82\) million group of multi-family loans during the third quarter and re-underwrote and acquired them in anticipation of launching a multi-family loan origination group later this year that will initially focus on Los Angeles, Orange County and Bay Area metropolitan markets. We expect this initiative will reduce overall portfolio credit risk, especially in an adverse economic environment.
The Company's portfolio of student loans has repaid rapidly. In order to replace such runoff and to further diversify the loan and lease portfolio by product and geography, we purchased a \(\$ 50\) million pool of student loans in the third quarter. These multi-family and student loans, which are included under "Community Banking" in the above table, reduced the third quarter total new production yield by 23 basis points to \(5.16 \%\).
Allowance for Credit Losses on Non-PCI Loans and Leases
The allowance for credit losses on non-purchased credit impaired ("Non-PCI") loans and leases is the combination of the allowance for loan and lease losses and the reserve for unfunded loan commitments. The allowance for loan and lease losses is reported as a reduction of outstanding loan and lease balances and the reserve for unfunded loan commitments is included within "Accrued interest payable and other liabilities" on the condensed consolidated balance sheets. The following discussion is for Non-PCI loans and leases and the allowance for credit losses thereon. Refer to "Balance Sheet Analysis - Allowance for Credit Losses on PCI Loans" for the policy on PCI loans. For loans and leases acquired and measured at fair value and deemed non-impaired on the acquisition date, our allowance methodology measures deterioration in credit quality or other inherent risks related to these acquired assets that may occur after the acquisition date.
The allowance for loan and lease losses is maintained at a level deemed appropriate by management to adequately provide for known and inherent risks in the loan and lease portfolio and other extensions of credit at the balance sheet date. The allowance is based upon our continual review of the credit quality of the loan and lease portfolio, which includes loan and lease payment trends, borrowers' compliance with loan agreements, borrowers' current and budgeted financial performance, collateral valuation trends, and current economic factors and external conditions that may
affect our borrowers' ability to pay. Loans and leases that are deemed to be uncollectable are charged off and deducted from the allowance. The provision for loan and lease losses and recoveries on loans and leases previously charged off are added to the allowance.

75

\author{
Edgar Filing: PACWEST BANCORP - Form 10-Q
}

The allowance for loan and lease losses contains a general reserve component for loans and leases with no credit impairment and a specific reserve component for loans and leases determined to be impaired.
A loan or lease is considered impaired when it is probable that we will be unable to collect all amounts due according to the original contractual terms of the agreement. We assess our loans for impairment on an ongoing basis using certain criteria such as payment performance, borrower reported financial results and budgets, and other external factors when appropriate. We measure impairment of a loan based upon the fair value of the loan's collateral if the loan is collateral-dependent or the present value of cash flows, discounted at the loan's effective interest rate, if the loan is not collateral-dependent. We measure impairment of a lease based upon the present value of the scheduled lease and residual cash flows, discounted at the lease's effective interest rate. To the extent a loan or lease balance exceeds the estimated collectable value, a specific reserve or charge-off is recorded depending upon the certainty of the estimate of loss. Smaller balance loans (under \(\$ 250,000\) ), with a few exceptions for certain loan types, are generally not individually assessed for impairment but are evaluated collectively.
The methodology we use to estimate the general reserve component of our allowance for credit losses considers both quantitative and qualitative criteria. The quantitative criteria uses our actual historical loan and lease charge-off experience on pools of similar loans and leases to establish loss factors that are applied to our current loan and lease balances to estimate inherent credit losses. When estimating the general reserve component for the various pools of similar loan types, the loss factors applied to the loan pools consider the current credit risk ratings, giving greater weight to loans with more adverse credit risk ratings. We recognize that the determination of the allowance for loan and lease losses is sensitive to the assigned credit risk ratings and inherent loss rates at any given point in time. To ensure the accuracy of our credit risk ratings, an independent credit review function assesses the ratings assigned to loans on an ongoing basis.
The qualitative criteria considered when establishing the loss factors include the following:
current economic trends and forecasts;
current commercial real estate values, performance trends, and overall outlook in the markets where we lend;
degal and regulatory matters that could impact our borrowers' ability to repay our loans and leases;
our loan and lease portfolio composition and any loan concentrations;
our current lending policies and the effects of any new policies or policy amendments;
our new loan and lease origination volume and the nature of it;
our loan and lease portfolio credit performance trends; and
the results of our ongoing independent credit review.
The reserve for unfunded commitments is estimated using the same loss factors as used for the allowance for loan and lease losses and is computed based only on the expected usage of the unfunded commitments.
The credit risk ratings assigned to every loan and lease are either "pass," "special mention," "substandard" or "doubtful" and defined as follows:
Pass: Loans and leases classified as "pass" are not adversely classified and collection and repayment in full are expected.
Special Mention: Loans and leases classified as "special mention" have a potential weakness that requires management's attention. If not addressed, these potential weaknesses may result in further deterioration in the borrower's ability to repay the loan or lease.
Substandard: Loans and leases classified as "substandard" have a well-defined weakness or weaknesses that jeopardize the collection of the debt. They are characterized by the possibility that we will sustain some loss if the weaknesses are not corrected.
Doubtful: Loans and leases classified as "doubtful" have all the weaknesses of those classified as "substandard," with the additional trait that the weaknesses make collection or repayment in full highly questionable and improbable. In addition, we may refer to the loans and leases with assigned credit risk ratings of "substandard" and "doubtful" together as "classified" loans and leases. For further information on classified loans and leases, see Note 6, Loans and Leases, of the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)."

Management believes that the allowance for credit losses is appropriate for the known and inherent risks in our Non-PCI loan and lease portfolio and that the credit risk ratings and inherent loss rates currently assigned are appropriate. It is possible that others, given the same information, may at any point in time reach different conclusions that could result in a significant impact to the Company's financial statements. In addition, current credit risk ratings are subject to change as we continue to monitor our loans and leases. To the extent we experience, for example, increased levels of documentation deficiencies, adverse changes in collateral values, or negative changes in economic and business conditions that adversely affect our borrowers, our classified loans and leases may increase. Higher levels of classified loans and leases generally result in increased provisions for credit losses and an increased allowance for credit losses. Although we have established an allowance for credit losses that we consider appropriate, there can be no assurance that the established allowance will be sufficient to absorb related losses in the future. The following table presents information regarding the allowance for credit losses on Non-PCI loans and leases as of the dates indicated:

Non-PCI Allowance for Credit Losses Data:
Allowance for loan and lease losses
Reserve for unfunded loan commitments
Total allowance for credit losses
\begin{tabular}{|c|c|c|c|c|c|}
\hline \[
\begin{aligned}
& \text { September } 30 \text {, } \\
& 2015
\end{aligned}
\] & \[
0 \text {, June 30, }
\] & & \[
\begin{aligned}
& \text { Decemb } \\
& 014
\end{aligned}
\] & & \[
\begin{aligned}
& \text { Septe } \\
& 2014
\end{aligned}
\] \\
\hline \multicolumn{6}{|l|}{(Dollars in thousands)} \\
\hline \$92,316 & \$85,047 & & \$70,456 & & \$63,0 \\
\hline 8,374 & 7,874 & & 6,311 & & 5,913 \\
\hline \$ 100,690 & \$92,921 & & \$76,767 & & \$68,9 \\
\hline 0.82 & \% 0.78 & \% & 0.66 & \% & 0.61 \\
\hline 93.9 & \% 70.8 & \% & 91.8 & \% & 77.6 \\
\hline
\end{tabular}
\begin{tabular}{lllllll} 
Allowance for credit losses to loans and leases & 0.82 & \(\%\) & 0.78 & \(\%\) & 0.66 & \(\%\) \\
Allowance for credit losses to nonaccrual loans and \\
leases & 93.9 & \(\%\) & 70.8 & \(\%\) & 91.8 & \(\%\) \\
\hline
\end{tabular} leases
All acquired loans are recorded initially at their estimated fair value with such initial fair value including an estimate of credit losses. Two additional credit coverage ratios shown in the table below are presented to give an indication of overall credit risk coverage:


The first additional credit coverage ratio calculation makes adjustments for acquired loans and leases and the related allowance. Our Non PCI loans and leases at September 30, 2015, included \(\$ 5.2\) billion in loans and leases acquired in acquisitions. These acquired loans and leases were initially recorded at their estimated fair values and such initial fair values included an estimate of credit losses. The allowance calculation for Non PCI loans and leases takes into consideration those acquired loans and leases whose credit quality has deteriorated since their acquisition dates. At September 30, 2015, our allowance for credit losses included \(\$ 12.2\) million related to these acquired loans and leases. When these acquired loans and leases are excluded from the total of Non PCI loans and leases and the related allowance is excluded from the allowance for credit losses, the result is an adjusted coverage ratio of our allowance for credit losses to Non PCI loans and leases of \(1.24 \%\) at September 30, 2015; at June 30, 2015, this ratio was \(1.28 \%\).
\(\qquad\)

The second additional credit coverage ratio calculation makes an adjustment for the unamortized purchase discount on acquired loans and leases. Our acquired Non-PCI loans and leases included an unamortized purchase discount of \(\$ 88.7\) million at September 30, 2015, which is assigned specifically to those loans and leases only. Such discount represents the acquisition date fair value adjustment based on market, liquidity, interest rate and credit risk. When the unamortized purchase discount is added back separately to both our Non-PCI loans and leases and allowance for credit losses, the result is an adjusted coverage ratio of our allowance for credit losses to Non-PCI loans and leases of \(1.53 \%\) at September 30, 2015; at June 30, 2015, this ratio was \(1.64 \%\).
The unamortized purchase discount is being accreted to interest income over the remaining life of the respective loans and leases using the interest method. Use of the interest method results in steadily declining amounts being taken into income in each reporting period. The remaining discount of \(\$ 88.7\) million at September 30, 2015 is expected to be substantially accreted to income by the end of 2018.
The following table presents the changes in our allowance for credit losses on Non-PCI loans and leases for the periods indicated:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline & \begin{tabular}{l}
Three Mo \\
Septembe \\
30,
\end{tabular} & ths & Ended June 30, & & September
\[
30 \text {, }
\] & & Nine Mon
September & 30, & Ended & \\
\hline Non-PCI Allowance for Credit Losses: & \multicolumn{9}{|l|}{(Dollars in thousands)} & \\
\hline Allowance for credit losses, beginning of period & \$92,921 & & \$86,554 & & \$72,367 & & \$76,767 & & \$67,816 & \\
\hline \multicolumn{11}{|l|}{Provision for credit losses:} \\
\hline Addition to allowance for loan and lease losses & 10,500 & & 4,000 & & 3,684 & & 31,104 & & 9,415 & \\
\hline \multicolumn{11}{|l|}{Addition to (reduction in) reserve for unfunded} \\
\hline loan commitments & 500 & & 1,000 & & (931 & ) & 2,063 & & (1,662 & ) \\
\hline Provision for credit losses & 11,000 & & 5,000 & & 2,753 & & 33,167 & & 7,753 & \\
\hline \multicolumn{11}{|l|}{Loans and leases charged off:} \\
\hline Real estate mortgage & (252 & ) & (62 & ) & (395 & ) & (1,767 & ) & (976 & ) \\
\hline Commercial & (4,035 & ) & (534 & ) & (7,282 & ) & (12,964 & ) & (9,049 & ) \\
\hline Consumer & (25 & ) & (27 & ) & (171 & ) & (115 & ) & (203 & ) \\
\hline Total loans and leases charged off & (4,312 & ) & (623 & ) & (7,848 & ) & (14,846 & ) & (10,228 & ) \\
\hline \multicolumn{11}{|l|}{Recoveries on loans charged off:} \\
\hline Real estate mortgage & 288 & & 200 & & 1,312 & & 1,783 & & 1,949 & \\
\hline Real estate construction and land & 390 & & 12 & & 24 & & 1,034 & & 112 & \\
\hline Commercial & 239 & & 1,744 & & 337 & & 2,393 & & 1,301 & \\
\hline Consumer & 164 & & 34 & & 52 & & 392 & & 294 & \\
\hline Total recoveries on loans charged off & 1,081 & & 1,990 & & 1,725 & & 5,602 & & 3,656 & \\
\hline Net (charge-offs) recoveries & (3,231 & ) & 1,367 & & (6,123 & ) & (9,244 & ) & (6,572 & ) \\
\hline Allowance for credit losses, end of period & \$ 100,690 & & \$92,921 & & \$68,997 & & \$100,690 & & \$68,997 & \\
\hline \multicolumn{11}{|l|}{Annualized net charge-offs (recoveries) to} \\
\hline
\end{tabular}

78

Allowance for Credit Losses on PCI Loans
The PCI loans are subject to our internal and external credit review. For PCI loans, the allowance for loan losses is measured at the end of each financial reporting period based on expected cash flows. Decreases or (increases) in the amount and changes in the timing of expected cash flows on the PCI loans as of the financial reporting date compared to those previously estimated are usually recognized by recording a provision or a (negative provision) for credit losses on such loans. If deterioration in the expected cash flows results in a reserve requirement, a provision for credit losses is charged to earnings.
The following table presents the changes in our allowance for credit losses on PCI loans for the periods indicated:
Three Months Ended Nine Months Ended

PCI Allowance for Credit Losses:
Allowance for credit losses on PCI loans, beginning of period
(Negative provision) provision
Net (charge-offs) recoveries
\begin{tabular}{lll} 
September & June 30, & September \\
30, & 30,
\end{tabular}

September 30, \(2015 \quad 2015 \quad 2014 \quad 2015 \quad 2014\) (In thousands)

Allowance for credit losses on PCI loans, end of period
\(\left.\begin{array}{lllll}\$ 14,328 & \$ 12,698 & \$ 16,626 & \$ 13,999 & \$ 21,793 \\ (2,254 & ) & 1,529 & 2,297 & (1,458\end{array}\right) 1,683, ~(4,661)\)

Nonperforming Assets and Performing Restructured Loans
The following table presents nonperforming assets and performing restructured loans information as of the dates indicated:


\footnotetext{
(1) Represents legacy CapitalSource Inc. borrowing relationships placed on nonaccrual status as of the acquisition (1) date.
(2)Excludes PCI loans.
}

Nonperforming assets include Non-PCI and PCI nonaccrual loans and leases and foreclosed assets and totaled \$145.2 million at September 30, 2015 compared to \(\$ 168.9\) million at June 30, 2015. The \(\$ 23.6\) million decrease in nonperforming assets was due to a \(\$ 25.2\) million decline in nonaccrual loans and leases offset by a \(\$ 1.5\) million increase in foreclosed assets. The ratio of nonperforming assets to loans and leases and foreclosed assets decreased to \(1.16 \%\) at September 30, 2015 from 1.40\% at June 30, 2015.
Nonaccrual Loans and Leases
The \(\$ 25.2\) million decrease in nonaccrual loans and leases during the third quarter of 2015 was attributable to \(\$ 15.6\) million in principal payments and other reductions, a \(\$ 10.0\) million transfer to foreclosed assets, and \(\$ 6.0\) million returned to accrual status, offset by \(\$ 6.4\) million in additions.

Edgar Filing: PACWEST BANCORP - Form 10-Q

The following table presents our Non-PCI nonaccrual loans and leases and accruing loans and leases past due between 30 and 89 days by portfolio segment and class as of the dates indicated:
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{3}{|l|}{Nonaccrual Loans and Leases} & \multicolumn{2}{|l|}{Accruing and} \\
\hline September 30, 2015 & June 30, 2015 & & 30-89 Day & Past Due \\
\hline \% of & & \% of & September
\[
30
\] & June 30, \\
\hline Loan & & Loan & 2015 & 2015 \\
\hline Amount Category & Amount & Category & Amount & Amount \\
\hline
\end{tabular}
\begin{tabular}{lllllllll} 
Real estate mortgage: & & & & & & \\
Hospitality & \(\$ 1,845\) & - & \(\%\) & \(\$ 7,894\) & 1 & \(\%\) & \(\$ 779\) & \(\$-\) \\
SBA & 11,682 & 3 & \(\%\) & 10,141 & 3 & \(\%\) & 233 & 2,272 \\
Other & 18,294 & - & \(\%\) & 16,213 & - & \(\%\) & 2,090 & 2,482 \\
Total real estate mortgage & 31,821 & 1 & \(\%\) & 34,248 & 1 & \(\%\) & 3,102 & 4,754 \\
Real estate construction and land: & & & & & & & \\
Residential & 374 & - & \(\%\) & 377 & - & \(\%\) & - & - \\
Commercial & - & - & \(\%\) & - & - & \(\%\) & - & - \\
Total real estate construction and & 374 & - & \(\%\) & 377 & - & \(\%\) & - & - \\
land & & & & & & & \\
Commercial: & 2,771 & 1 & \(\%\) & 3,761 & 1 & \(\%\) & 82 & 131 \\
Collateralized & 923 & 1 & \(\%\) & 537 & - & \(\%\) & 11 & - \\
Unsecured & 90 & - & \(\%\) & 40 & - & \(\%-\) & - \\
Asset-based & 11,761 & - & \(\%\) & 14,605 & 1 & \(\%-\) & - \\
Cash flow & 53,153 & 6 & \(\%\) & 71,130 & 8 & \(\%\) & - & 915 \\
Equipment finance (1) & 2,918 & 6 & \(\%\) & 3,068 & 7 & \(\%\) & - & - \\
SBA & 71,616 & 1 & \(\%\) & 93,141 & 2 & \(\%\) & 93 & 1,046 \\
Total commercial & 3,379 & 3 & \(\%\) & 3,412 & 4 & \(\%\) & 88 & 1 \\
Consumer & \(\$ 107,190\) & 1 & \(\%\) & \(\$ 131,178\) & 1 & \(\%\) & \(\$ 3,283\) & \(\$ 5,801\)
\end{tabular}

\footnotetext{
(1) Includes nonaccrual loans and leases to companies involved in the oil and gas industries of \(\$ 47.9\) million and \(\$ 64.2\)
million at September 30, 2015 and June 30, 2015.
}

As of September 30, 2015, the Company's ten largest Non-PCI loan relationships on nonaccrual status had an aggregate carrying value of \(\$ 78.7\) million and represented \(73 \%\) of total Non-PCI nonaccrual loans and leases. The largest of these relationships had an aggregate carrying value of \(\$ 40.5\) million and is secured by a fleet of vessels used to service shallow water oil platforms in the Gulf of Mexico. Although the borrower's business has been adversely affected by low oil prices, it is still operating and, as of September 30, 2015, in compliance with the terms of a restructured loan agreement. A recent independent appraisal of the associated collateral indicated the liquidation value was in excess of the carrying value.

Foreclosed Assets
The following table presents the components of foreclosed assets (primarily other real estate owned, or OREO) as of the dates indicated:
\begin{tabular}{llll}
\begin{tabular}{l} 
September 30, \\
2015 \\
(In thousands)
\end{tabular} & \begin{tabular}{l} 
June 30, \\
2015
\end{tabular} & \begin{tabular}{l} 
December 31, \\
2014
\end{tabular} & \begin{tabular}{l} 
September 30, \\
2014
\end{tabular} \\
\(\$ 3,558\) & \(\$ 3,704\) & \(\$ 2,449\) & \(\$ 2,559\) \\
14,343 & 18,942 & 24,759 & 27,731 \\
3,481 & 4,551 & 4,823 & 835 \\
1,663 & 2,260 & 3,392 & 13 \\
23,045 & 29,457 & 35,423 & 31,138 \\
10,171 & 2,211 & 8,298 & 9,386 \\
\(\$ 33,216\) & \(\$ 31,668\) & \(\$ 43,721\) & \(\$ 40,524\)
\end{tabular}

Foreclosed assets increased \(\$ 1.5\) million during the third quarter of 2015 mainly as a result of additions of \(\$ 10.4\) million offset by sales proceeds received of \(\$ 4.1\) million and write-downs on existing foreclosed properties of \(\$ 4.8\) million.
Performing Restructured Loans
Non-PCI performing restructured loans increased by \(\$ 1.8\) million during the third quarter of 2015 to \(\$ 40.0\) million at September 30, 2015. The increase was attributable primarily to \(\$ 6.1\) million transfered from nonaccrual status and \(\$ 2.1\) million in additions, offset partially by \(\$ 3.2\) million transfered to nonaccrual status and \(\$ 3.2\) million in payoffs and other reductions. At September 30, 2015, we had \(\$ 27.3\) million in real estate mortgage loans, \(\$ 7.7\) million in real estate construction and land loans, \(\$ 4.8\) million in commercial loans, and \(\$ 0.2\) million in consumer loans that were accruing interest under the terms of troubled debt restructurings.
The majority of the performing restructured loans was on accrual status prior to the loan modifications and have remained on accrual status after the loan modifications due to the borrowers making payments before and after the restructurings. In these circumstances, generally, a borrower may have had a fixed-rate loan that they continued to repay, but may be having cash flow difficulties. In an effort to work with certain borrowers, we have agreed to interest rate reductions and/or interest-only payments for a period of time. In these cases, we do not forgive principal but may consider the extension of maturity date as part of the loan modification in order to assist the borrower. As a result of the current economic environment, we anticipate loan restructurings to continue.
PCI Delinquent and Nonaccrual Loans
Loans accounted for as PCI are generally considered accruing and performing loans as the loans accrete their discount to interest income over the estimated life of the loan when cash flows are reasonably estimable. Accordingly, PCI loans that are contractually past due are still considered to be accruing and performing loans. If the timing and amount of future cash flows is not reasonably estimable, the loans are classified as nonaccrual loans and interest income is not recognized until the timing and amount of future cash flows can be reasonably estimated. As of September 30, 2015, there were \(\$ 4.8\) million of PCI loans on nonaccrual status and included in the delinquency table below.
The following table presents a summary of the borrowers' underlying payment status of PCI loans as of the dates indicated:
\begin{tabular}{lllll} 
& \begin{tabular}{l} 
September 30, \\
2015
\end{tabular} & \begin{tabular}{l} 
June 30, \\
2015
\end{tabular} & \begin{tabular}{l} 
December 31, \\
2014
\end{tabular} & \begin{tabular}{l} 
September 30, \\
2014
\end{tabular} \\
Current & \(\$ 182,576\) & \(\$ 204,288\) & \(\$ 268,263\) & \(\$ 309,129\) \\
30 to 89 days past due & 1,789 & 4,672 & 2,700 & 3,685 \\
90 days or more past due & 8,924 & 13,678 & 19,828 & 38,565 \\
Total & \(\$ 193,289\) & \(\$ 222,638\) & \(\$ 290,791\) & \(\$ 351,379\)
\end{tabular}

\section*{Deposits}

The following table presents the balance of each major category of deposits at the dates indicated:


Total deposits decreased \(\$ 466.1\) million during the third quarter to \(\$ 12.1\) billion at September 30, 2015, due mainly to a decrease in time deposits of \(\$ 758.0\) million offset partially by an increase in core deposits of \(\$ 230.6\) million. The decrease in time deposits was planned as liquidity was being managed in anticipation of the Square 1 acquisition closing. At September 30, 2015, core deposits totaled \(\$ 6.8\) billion, or \(56 \%\) of total deposits, including \(\$ 3.5\) billion of noninterest-bearing demand deposits, or \(29 \%\) of total deposits. Deposits obtained from CapitalSource Division borrowers totaled \(\$ 527.8\) million at September 30, 2015, of which \(\$ 514.1\) million were core deposits. The remaining unamortized purchase accounting premium on acquired CapitalSource Inc. time deposits as of September 30, 2015 was \(\$ 1.2\) million, of which \(\$ 0.4\) million will be recognized as a reduction of interest expense during the fourth quarter of 2015 .
The following table summarizes the maturities of time deposits, together with their weighted average contractual rate and estimated effective rate, as of the date indicated:

Maturity:
Due in three months or less
Due in over three months through six months
Due in over six months through twelve months
Due in over 12 months through 24 months
Due in over 24 months
Total
At June 30, 2015
September 30, 2015
\begin{tabular}{|c|c|c|c|c|}
\hline Time & Time & & & \\
\hline Deposits & Deposits & Total & & Estimated \\
\hline Under & \$100,000 & Time & Contractual & Effective \\
\hline \$100,000 & or More & Deposits & Rate & Rate \\
\hline \multicolumn{5}{|l|}{(Dollars in thousands)} \\
\hline \$456,408 & \$394,312 & \$850,720 & 0.54\% & 0.49\% \\
\hline 572,782 & 757,604 & 1,330,386 & 0.63\% & 0.61\% \\
\hline 745,563 & 1,258,958 & 2,004,521 & 0.74\% & 0.72\% \\
\hline 136,844 & 195,105 & 331,949 & 0.72\% & 0.64\% \\
\hline 40,341 & 29,379 & 69,720 & 1.03\% & 0.81\% \\
\hline \$1,951,938 & \$2,635,358 & \$4,587,296 & 0.67\% & 0.65\% \\
\hline \$2,328,109 & \$3,017,176 & \$5,345,285 & 0.71\% & 0.69\% \\
\hline
\end{tabular}

82

\author{
Edgar Filing: PACWEST BANCORP - Form 10-Q
}

\section*{Regulatory Matters}

\section*{Capital}

Bank regulatory agencies measure capital adequacy through standardized risk-based capital guidelines that compare different levels of capital (as defined by such guidelines) to risk-weighted assets and off-balance sheet obligations. At September 30, 2015, Banks and bank holding companies considered to be "well capitalized" must maintain a minimum Tier 1 leverage ratio of \(5.00 \%\), a minimum common equity Tier 1 risk-based capital ratio of \(6.50 \%\), a minimum Tier 1 risk-based capital ratio of \(8.00 \%\), and a minimum total risk-based capital ratio of \(10.00 \%\). Regulatory capital requirements limit the amount of deferred tax assets that may be included when determining the amount of regulatory capital. Deferred tax asset amounts in excess of the calculated limit are disallowed from regulatory capital. At September 30, 2015, such disallowed amounts were \(\$ 37.0\) million for the Company and none were disallowed for the Bank. No assurance can be given that the regulatory capital deferred tax asset limitation will not increase in the future or that the Company or Bank will not have increased deferred tax assets that are disallowed.
New comprehensive regulatory capital rules for U.S. banking organizations pursuant to the capital framework of the Basel Committee on Banking Supervision, generally referred to as "Basel III", became effective for the Company and the Bank on January 1, 2015, subject to phase-in periods for certain of their components and other provisions. The most significant of the provisions of the New Capital Rules which applied to the Company and the Bank were as follows: the phase-out of trust preferred securities from Tier 1 capital, the higher risk-weighting of high volatility and past due real estate loans and the capital treatment of deferred tax assets and liabilities above certain thresholds. The following table presents our regulatory capital ratios and the regulatory capital requirements under Basel III:

September 30, 2015
\begin{tabular}{lllll} 
& \multicolumn{2}{l}{ September 30, 2015 } & \\
& Pacific & PacWest & Well \\
& Western & Bancorp & Capitalized \\
Tier 1 Leverage & Bank & Consolidated & Requirement \\
Common Equity Tier-1 Capital & 11.56 & \(\%\) & 12.04 & \(\%\) \\
Tier 1 Capital & 12.25 & 12.74 & 6.00 & \(\%\) \\
Total Capital & 12.25 & 12.74 & 8.50 \\
\hline
\end{tabular}

\section*{Subordinated Debentures}

The Company issued subordinated debentures to trusts that were established by us or entities we have acquired, which, in turn, issued trust preferred securities. The amount of subordinated debentures totaled \(\$ 435.4\) million at September 30, 2015. At September 30, 2015, \(\$ 32.8\) million of the trust preferred securities was included in the Company's Tier I capital and \(\$ 391.0\) million was included in Tier II capital.
Dividends on Common Stock and Interest on Subordinated Debentures
Bank holding companies, such as PacWest, are required to notify the Board of Governors of the Federal Reserve System ("FRB") prior to declaring and paying a dividend to stockholders during any period in which quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements. Interest payments made by the Company on subordinated debentures are considered dividend payments under FRB regulations.

\section*{Liquidity}

Liquidity Management
The goals of our liquidity management are to ensure the ability of the Company to meet its financial commitments when contractually due and to respond to other demands for funds such as the ability to meet the cash flow requirements of customers who may be either depositors wanting to withdraw funds or borrowers who may need assurance that sufficient funds will be available to meet their credit needs. We have an Executive Management ALM Committee, or "Executive ALM Committee," which is comprised of members of senior management and is responsible for managing balance sheet and off-balance sheet commitments to meet the needs of customers while achieving our financial objectives. Our Executive ALM Committee meets regularly to review funding capacities, current and forecasted loan demand, and investment opportunities.
The Company manages its liquidity by maintaining pools of liquid assets on-balance sheet, consisting of cash and due from banks, interest-earning deposits in other financial institutions and unpledged investment securities available-for-sale, which we refer to as our primary liquidity. In addition, we also maintain available borrowing capacity under secured borrowing lines with the FHLB and the Federal Reserve Bank of San Francisco ("FRBSF"), which we refer to as our secondary liquidity. In addition to its secured lines of credit, the Bank also maintains unsecured lines of credit, subject to availability, of \(\$ 80.0\) million with correspondent banks and \(\$ 99.0\) million with the FHLB, both for the purchase of overnight funds.
The following table provides a summary of the Bank's primary and secondary liquidity levels at the dates indicated:

Primary Liquidity - On-Balance Sheet:
Cash and due from banks
Interest-earning deposits at financial institutions
Investment securities available-for-sale
Less: pledged securities
Total primary liquidity
Ratio of primary liquidity to total deposits

Secondary Liquidity - Off-Balance Sheet
Available Secured Borrowing Capacity:
Total secured borrowing capacity with the FHLB
Less: secured advances outstanding
Net secured borrowing capacity with the FHLB
Secured borrowing capacity with the FRBSF
Total secondary liquidity


During the three months ended September 30, 2015, the Bank's primary liquidity decreased \(\$ 295.0\) million due to a \(\$ 351.4\) million decrease in interest-earning deposits in financial institutions, a \(\$ 52.9\) million decrease in cash and due from banks, and a \(\$ 1.9\) million increase in pledged investment securities available-for-sale, offset by a \(\$ 111.2\) million increase in investment securities available-for-sale. The Bank's secondary liquidity decreased \(\$ 664.2\) million during the third quarter due mainly to a \(\$ 550.0\) million increase in FHLB secured advances outstanding and a \(\$ 121.1\) million decrease in the borrowing capacity on the secured credit line with the FHLB. The decrease in liquidity during the third quarter was planned in anticipation of the liquidity to be acquired at the close of the Square 1 acquisition.

Edgar Filing: PACWEST BANCORP - Form 10-Q

At September 30, 2015, certain qualifying loans totaling \(\$ 2.6\) billion were specifically pledged as collateral for the secured borrowing line maintained with the FRBSF. The FHLB borrowing lines are secured by a blanket lien on certain qualifying loans that are not pledged to the FRBSF.
In addition to our primary liquidity, we generate liquidity from cash flows from our amortizing loan and securities portfolios and from our large base of core customer deposits, defined as noninterest-bearing demand, interest checking, savings and money market accounts. At September 30, 2015, such deposits totaled \(\$ 6.8\) billion and represented \(56 \%\) of the Bank's total deposits. These core deposits are normally less volatile, often with customer relationships tied to other products offered by the Company promoting long-standing relationships and stable funding sources.
Deposits from our customers may decrease if interest rates increase significantly or if corporate customers move funds from the Bank generally. In order to address the Bank's liquidity risk as deposit balances may fluctuate, the Bank maintains adequate levels of available liquidity.
The following table provides a summary of the Bank's core deposits at the dates indicated:
\begin{tabular}{lll}
\begin{tabular}{l} 
September 30, \\
2015 \\
(In thousands)
\end{tabular} & \begin{tabular}{l} 
June 30, \\
2015
\end{tabular} & \begin{tabular}{l} 
December 31, \\
2014
\end{tabular} \\
\(\$ 3,508,682\) & \(\$ 3,396,688\) & \(\$ 2,931,352\) \\
693,632 & 722,231 & 732,196 \\
\(1,860,983\) & \(1,722,633\) & \(1,709,068\) \\
751,955 & 743,054 & 762,961 \\
\(\$ 6,815,252\) & \(\$ 6,584,606\) & \(\$ 6,135,577\)
\end{tabular}

\section*{Core Deposits:}

Noninterest-bearing demand
Interest checking
Money market deposits
Savings deposits
Total core deposits
\$6,815,252
\$6,584,606
\$6,135,577
Our liquidity policy establishes various liquidity guidelines for the Bank. The policy includes guidelines for On-Balance Sheet Liquidity (a measurement of primary liquidity to total deposits plus borrowings), Coverage and Crisis Coverage Ratios (measurements of liquid assets to expected short-term liquidity required for the loan and deposit portfolios under normal and stressed conditions), Loan to Funding Ratio (measurement of gross loans net of fees divided by deposits plus FHLB borrowings), Wholesale Funding Ratio (measurement of wholesale funding divided by interest-earning assets), and other guidelines developed for measuring and maintaining liquidity. As of September 30, 2015, we were in compliance with all liquidity guidelines established in the liquidity policy. We use brokered deposits, the availability of which is uncertain and subject to competitive market forces, for liquidity management purposes. At September 30, 2015, brokered deposits totaled \(\$ 1.2\) billion, consisting of \(\$ 423.3\) million of brokered time deposits, \(\$ 713.2\) million of non-maturity brokered sweep accounts, \(\$ 37.8\) million of CDARS Program deposits, and \(\$ 16.2\) million of other miscellaneous brokered deposits. At December 31, 2014, brokered deposits totaled \(\$ 776.5\) million, consisting of \(\$ 592.7\) million of brokered time deposits, \(\$ 120.6\) million of non-maturity brokered sweep accounts, \(\$ 44.0\) million of CDARS Program deposits, and \(\$ 19.1\) million of other miscellaneous brokered deposits, The CDARS Program represents deposits that are participated with other FDIC insured financial institutions as a means to provide FDIC deposit insurance coverage for the full amount of our customers' deposits. The amount of our brokered deposits has increased in recent quarters because of favorable market conditions for brokered deposits compared to retail time deposits we obtain from the Bank's branch network and the large amount of deposits that can be obtained in a short period of time to manage liquidity and funding needs.
Holding Company Liquidity
The primary sources of liquidity for the holding company include dividends from the Bank and our ability to raise capital, issue subordinated debt and secure outside borrowings. Our ability to obtain funds for the payment of dividends to our stockholders and for other cash requirements is largely dependent upon the Bank's earnings. The Bank is subject to restrictions under certain federal and state laws and regulations that limit its ability to transfer funds to the holding company through intercompany loans, advances or cash dividends.
\(\qquad\)

Dividends paid by state banks, such as the Bank, are regulated by the California Department of Business Oversight ("DBO") under its general supervisory authority as it relates to a bank's capital requirements and the FDIC. A state bank may declare a dividend without the approval of the DBO and the FDIC as long as the total dividends declared in a calendar year do not exceed either the retained earnings or the total of net profits for three previous fiscal years less any dividends paid during such period. During the three and nine months ended September 30, 2015, PacWest received \(\$ 55.0\) million and \(\$ 150.0\) million in dividends from the Bank. For the foreseeable future, any dividends from the Bank to the holding company require DBO and FDIC approval.
At September 30, 2015, PacWest had \(\$ 405.7\) million in cash, of which the majority is on deposit at the Bank. We believe this amount of cash, along with anticipated dividends from the Bank, will be sufficient to fund the holding company's cash flow needs over the next 12 months.
PacWest did not renew the unsecured, variable-rate revolving line of credit in the amount of \(\$ 75.0\) million which expired on September 30, 2015.
Asset/Liability Management and Interest Rate Sensitivity
For discussion regarding market risks which affect the Company's assets and liabilities, see "Item 3. Quantitative and Qualitative Disclosures About Market Risk" presented elsewhere in this report.
Contractual Obligations
The following table summarizes the known contractual obligations of the Company as of the date indicated:
September 30, 2015
\begin{tabular}{llllll} 
& \begin{tabular}{l} 
Due \\
Within \\
One Year \\
(In thousands)
\end{tabular} & \begin{tabular}{l} 
Due in \\
One to \\
Three Years
\end{tabular} & \begin{tabular}{l} 
Due in \\
Three to \\
Five Years
\end{tabular} & \begin{tabular}{l} 
Due \\
After \\
Five Years
\end{tabular} & Total \\
Time deposits \({ }^{(1)}\) & \(\$ 4,184,254\) & \(\$ 380,711\) & \(\$ 20,569\) & \(\$ 389\) & \(\$ 4,585,923\) \\
Overnight FHLB advance & 550,000 & - & - & - & 550,000 \\
Long-term debt obligations \(^{(1)}\) & 1,348 & 982 & 167 & 540,610 & 543,107 \\
Contractual interest \({ }^{(2)}\) & 14,279 & 4,085 & 797 & 16 & 19,177 \\
Operating lease obligations & 21,888 & 36,513 & 25,035 & 31,860 & 115,296 \\
Other contractual obligations & 12,262 & 14,098 & 8,305 & 21,084 & 55,749 \\
Total & \(\$ 4,784,031\) & \(\$ 436,389\) & \(\$ 54,873\) & \(\$ 593,959\) & \(\$ 5,869,252\)
\end{tabular}
(1) Excludes purchase accounting fair value adjustments.
(2)Excludes interest on subordinated debentures as these instruments are variable rate.

Long-term debt obligations include subordinated debentures. Debt obligations are also discussed in Note 9, Borrowings, Subordinated Debentures and Brokered Deposits, in the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)." Operating lease obligations are discussed in the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2014. The other contractual obligations relate to our minimum liability associated with our data and item processing contract with a third-party provider, commitments to contribute capital to investments in low income housing project partnerships and private equity funds, and commitments under deferred compensation arrangements.
We believe that we will be able to meet our contractual obligations as they come due through the maintenance of adequate cash levels. We expect to maintain adequate cash levels through profitability, loan and securities repayment and maturity activity, and continued deposit gathering activities. We believe we have in place various borrowing mechanisms for both short-term and long-term liquidity needs.

\author{
Edgar Filing: PACWEST BANCORP - Form 10-Q
}

Off-Balance Sheet Arrangements
Our obligations also include off-balance sheet arrangements consisting of loan and lease-related commitments, of which only a portion is expected to be funded. At September 30, 2015, our loan and lease-related commitments, including standby letters of credit, totaled \(\$ 2.1\) billion. The commitments, which may result in funded loans and leases, increase our profitability through net interest income. We manage our overall liquidity taking into consideration funded and unfunded commitments as a percentage of our liquidity sources. Our liquidity sources have been and are expected to be sufficient to meet the cash requirements of our lending activities.
ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK
This analysis should be read in conjunction with text under the caption "Quantitative and Qualitative Disclosures About Market Risk" in our Annual Report on Form 10-K for the year ended December 31, 2014, which text is incorporated herein by reference. Our analysis of market risk and market-sensitive financial information contains forward-looking statements and is subject to the disclosure at the beginning of Item 2 regarding such forward-looking information.
Market Risk - Foreign Currency Exchange
The Company enters into foreign exchange contracts with its clients and counterparty banks primarily for the purpose of offsetting or hedging clients' transaction and economic exposures arising out of commercial transactions. We have experienced and will continue to experience fluctuations in our net income as a result of transaction gains or losses related to revaluing certain asset and liability balances that are denominated in currencies other than the U.S. Dollar. We recognized foreign currency gains of \(\$ 0.8\) million and \(\$ 2.5\) million for the nine months ended September 30, 2015 and 2014, respectively. In June 2015, we hedged our Euro-denominated subordinated debentures with a cross currency swap to reduce the related foreign currency translation volatility.
Asset/Liability Management and Interest Rate Sensitivity
Interest Rate Risk
We measure our interest rate risk position on at least a quarterly basis using two methods: (i) net interest income simulation analysis; and (ii) market value of equity modeling. The Executive ALM Committee and the Board Asset Liability Management Committee review the results of these analyses quarterly. If hypothetical changes to interest rates cause changes to our simulated net present value of equity and/or net interest income outside our pre established limits, we may adjust our asset and liability mix in an effort to bring our interest rate risk exposure within our established limits.
We evaluated the results of our net interest income simulation and market value of equity models prepared as of September 30, 2015, the results of which are presented below. Our net interest income simulation indicates that our balance sheet is asset sensitive. An asset sensitive profile would suggest that a sudden sustained increase in rates would result in an increase in our estimated net interest income and market value of equity, while a liability sensitive profile would suggest that these amounts would decrease. In general, we view the net interest income model results as more relevant to the Company's current operating profile and manage our balance sheet giving priority to this information.
Net Interest Income Simulation
We used a simulation model to measure the estimated changes in net interest income that would result over the next 12 months from immediate and sustained changes in interest rates as of September 30, 2015. This model is an interest rate risk management tool and the results are not necessarily an indication of our future net interest income. This model has inherent limitations and these results are based on a given set of rate changes and assumptions at one point in time. We have assumed no growth in either our total interest sensitive assets or liabilities over the next 12 months; therefore, the results reflect an interest rate shock to a static balance sheet.
This analysis calculates the difference between net interest income forecasted using both increasing and decreasing interest rate scenarios using the forward yield curve at September 30, 2015. In order to arrive at the base case, we extend our balance sheet at September 30, 2015 one year and reprice any assets and liabilities that would contractually reprice or mature during that period using the products' pricing as of September 30, 2015. Based on such repricing, we calculate an estimated net interest income and net interest margin.
\(\qquad\)

The repricing relationship for each of our assets and liabilities includes many assumptions. For example, many of our assets are variable rate loans, which are assumed to reprice in accordance with their contractual terms. Some loans and investment vehicles include the opportunity of prepayment (imbedded options) and the simulation model uses prepayment assumptions to estimate these prepayments and reinvest these proceeds at current simulated yields. Our deposit products reprice at our discretion and are assumed to reprice more slowly in a rising or declining interest rate environment and usually reprice at a rate less than the change in market rates. The effects of certain balance sheet attributes, such as fixed rate loans, variable rate loans that have reached their floors, the \(4.00 \%\) floor we have administered on the Bank's base lending rate (affecting \(\$ 492\) million of variable-rate loans originated by the Community Banking segment tied to this index), and the volume of noninterest bearing deposits as a percentage of earning assets, impact our assumptions and consequently the results of our interest rate risk management model. Changes that could vary significantly from our assumptions include loan and deposit growth or contraction, changes in the mix of our earning assets or funding sources, and future asset/liability management decisions, all of which may have significant effects on our net interest income.
The following table presents as of September 30, 2015, forecasted net interest income and net interest margin for the next 12 months using a base market interest rate and the estimated change to the base scenario given immediate and sustained parallel upward and downward movements in interest rates of 100, 200 and 300 basis points:

Estimated

September 30, 2015
Interest Rate Scenario:
\begin{tabular}{llll} 
Estimated & Percentage & Estimated & \begin{tabular}{l} 
Estimated \\
Net Interest
\end{tabular} \\
Net Interest & Change & Net Interest & Margin \\
Change \\
\begin{tabular}{l} 
Income \\
(Dollars in \\
millions)
\end{tabular} & From Base & Margin & From Base \\
Fre & & &
\end{tabular}

Up 300 basis points
Up 200 basis points
Up 100 basis points
BASE CASE
Down 100 basis points
Down 200 basis points
Down 300 basis points
\(\$ 870.6\)
\(\$ 828.7\)
\(\$ 789.1\)
\(\$ 763.1\)
\(\$ 765.5\)
\(\$ 765.9\)
\(\$ 766.8\)
\begin{tabular}{lll}
\(14.1 \%\) & \(6.03 \%\) & \(0.74 \%\) \\
\(8.6 \%\) & \(5.74 \%\) & \(0.45 \%\) \\
\(3.4 \%\) & \(5.47 \%\) & \(0.18 \%\) \\
- & \(5.29 \%\) & - \\
\(0.3 \%\) & \(5.31 \%\) & \(0.02 \%\) \\
\(0.4 \%\) & \(5.31 \%\) & \(0.02 \%\) \\
\(0.5 \%\) & \(5.32 \%\) & \(0.03 \%\)
\end{tabular}

Total base case year 1 net interest income increased to \(\$ 763\) million at September 30, 2015 from \(\$ 735.5\) million at June 30, 2015. The increase in base case year 1 net interest income was due to the increase in the ending balance of the loan and securities portfolios during the quarter. The net interest income ("NII") simulation model prepared as of September 30, 2015 suggests our balance sheet is asset sensitive. The degree of asset sensitivity in the third quarter's NII rate shock results increased slightly compared to the prior quarter primarily due to the increase in the balance of variable rate loans and the increase in the balance of core deposits during the quarter.
In addition to parallel interest rate shock scenarios, the Company also models various alternative rate vectors that are viewed as more likely to occur in a typical monetary policy tightening cycle. One such scenario provides for market rates to increase during the next six months in accordance with forward U.S. Treasury rates and thereafter to increase by 25 basis points every six months. The expected first year NII under this alternative rising rate scenario would be approximately \(0.50 \%\) higher than the base case.
Although \(\$ 9.6\) billion of the \(\$ 12.3\) billion of total loans in the portfolio have variable interest rate terms, only \(\$ 2.4\) billion of those variable-rate loans would immediately reprice at September 30, 2015 under the modeled scenarios. Of the remaining variable-rate loans, \(\$ 6.5\) billion would not immediately reprice because the loans' fully-indexed rates are below their floor rates.

Of the \(\$ 6.5\) billion of loans at their floors, the fully-indexed rates would rise off of the floors and reprice as follows: September 30, 2015
\begin{tabular}{ll} 
Cumulative & \begin{tabular}{l} 
Rate \\
Increase
\end{tabular} \\
Amount of & Needed to \\
Loans \\
(Dollars in millions) & Reprice \\
\(\$ 5,906.0\) & 100 bps \\
\(\$ 6,235.5\) & 200 bps \\
\(\$ 6,383.4\) & 300 bps
\end{tabular}

Additionally, certain variable-rate hybrid ARM loans do not immediately reprice because the loans contain an initial fixed-rate period before they become adjustable. The cumulative amounts of hybrid ARM loans that would switch from being fixed-rate to variable-rate, because the initial fixed-rate term would expire, was approximately \(\$ 196\) million, \(\$ 295\) million, and \(\$ 517\) million in the next one, two, and three years.
Market Value of Equity
We measure the impact of market interest rate changes on the net present value of estimated cash flows from our assets, liabilities and off-balance sheet items, defined as the market value of equity, using a simulation model. This simulation model assesses the changes in the market value of our interest-sensitive financial instruments that would occur in response to an instantaneous and sustained increase or decrease in market interest rates of 100,200 , and 300 basis points. This analysis assigns significant value to our noninterest-bearing deposit balances. The projections are by their nature forward-looking and therefore inherently uncertain, and include various assumptions regarding cash flows and interest rates.
This model is an interest rate risk management tool and the results are not necessarily an indication of our actual future results. Actual results may vary significantly from the results suggested by the market value of equity table. Loan prepayments and deposit attrition, changes in the mix of our earning assets or funding sources, and future asset/liability management decisions, among others, may vary significantly from our assumptions. The base case is determined by applying various current market discount rates to the estimated cash flows from the different types of assets, liabilities and off-balance sheet items existing at September 30, 2015.
The following table shows the projected change in the market value of equity for the set of rate scenarios presented as of September 30, 2015:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{September 30, 2015} & & & Percentage & \multicolumn{2}{|r|}{\multirow[b]{2}{*}{Percentage of Total}} & \multicolumn{3}{|c|}{Ratio of} \\
\hline & Estimated
Market & Change & Change & & & & & \\
\hline Interest Rate Scenario: & Value & From Base & From Base & \multicolumn{2}{|r|}{Assets} & \multicolumn{3}{|r|}{Market Value to Book Value} \\
\hline & (Dollars in & ons) & & & & & & \\
\hline Up 300 basis points & \$4,169.9 & \$ 102.8 & 2.5 & \% & 24.8 & \% & 116.4 & \% \\
\hline Up 200 basis points & \$4,144.1 & \$77.0 & 1.9 & \% & 24.6 & \% & 115.7 & \% \\
\hline Up 100 basis points & \$4,108.4 & \$41.3 & 1.0 & \% & 24.4 & \% & 114.7 & \% \\
\hline BASE CASE & \$4,067.1 & \$- & - & & 24.2 & \% & 113.6 & \% \\
\hline Down 100 basis points & \$4,026.0 & \$(41.1 & ) (1.0 & )\% & 23.9 & \% & 112.4 & \% \\
\hline Down 200 basis points & \$3,916.2 & \$(150.9 & ) (3.7 & )\% & 23.3 & \% & 109.3 & \% \\
\hline Down 300 basis points & \$3,875.3 & \$(191.8 & ) (4.7 & )\% & 23.0 & \% & 108.2 & \% \\
\hline
\end{tabular}

In comparing the September 30, 2015 simulation results to June 30, 2015, our base case estimated market value of equity has decreased while our overall profile has remained relatively unchanged. Base case market value of equity decreased \(\$ 225.3\) million compared to June 30 , 2015. The decrease in base case market value of equity was due primarily to a decrease in net present value of loans due to the increased discount rate used for the calculation. The discount rate used to value loans is derived from the prevailing spread of high yield bonds, which increased during the quarter.

Edgar Filing: PACWEST BANCORP - Form 10-Q
\(\qquad\)

\section*{ITEM 4. CONTROLS AND PROCEDURES}

As of the end of the period covered by this report, an evaluation was carried out by the Company's management, with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, these disclosure controls and procedures were effective.
There have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.
PART II. OTHER INFORMATION
ITEM 1. LEGAL PROCEEDINGS
In the ordinary course of our business, we are party to various legal actions, which we believe are incidental to the operation of our business. The outcome of such legal actions and the timing of ultimate resolution are inherently difficult to predict. In the opinion of management, based upon information currently available to us, any resulting liability, in addition to amounts already accrued, taking into consideration insurance which may be applicable, would not have a material adverse effect on the Company's financial statements or operations.

\section*{ITEM 1A. RISK FACTORS}

For information regarding factors that could affect the Company's results of operations, financial condition and liquidity, see the risk factors disclosed in the "Risk Factors" section of our Annual Report on Form 10-K for the year ended December 31, 2014. See also "Forward-Looking Information" disclosed in Part I, Item 2 of this quarterly report on Form 10-Q.
ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
The following table presents stock purchases made during the third quarter of 2015:
Total

\section*{Purchase Dates}

July 1, 2015 - July 31, 2015
August 1, 2015 - August 31, 2015
September 1, 2015 - September 30, 2015
Total
\begin{tabular}{ll} 
Number of & Average \\
Shares & Price Paid \\
Purchased \({ }^{(1)}\) & Per Share \\
- & \(\$-\) \\
1,195 & 46.37 \\
- & - \\
1,195 & \(\$ 46.37\)
\end{tabular}
(1) Shares repurchased pursuant to net settlement by employees and directors, in satisfaction of income tax withholding obligations incurred through the vesting of Company stock.

\section*{ITEM 6. INDEX TO EXHIBITS}

Exhibit
Number
Description
Agreement and Plan of Merger dated March 1, 2015 between PacWest Bancorp and Square 1 Financial, Inc. (Exhibit 2.1 to Form 8-K filed on March 5, 2015 and incorporated herein by this reference).
Certificate of Incorporation, as amended, of PacWest Bancorp, a Delaware corporation, dated April 22, 2008 (Exhibit 3.1 to Form 8-K filed on May 14, 2008 and incorporated herein by this reference). Certificate of Amendment of Certificate of Incorporation of PacWest Bancorp, a Delaware Corporation,
3.2 dated May 14, 2010 (Exhibit 3.1 to Form 8-K filed on May 14, 2010 and incorporated herein by this reference).
Amended and Restated Bylaws of PacWest Bancorp, a Delaware corporation, dated November 5, 2014 (Exhibit 3.5 to Form 10-Q filed on November 7, 2014 and incorporated herein by this reference). Form of Voting Agreement dated March 1, 2015, between PacWest Bancorp and certain stockholders of
10.1 Square 1 Financial, Inc. (Exhibit 99.1 to Form 8-K filed on March 5, 2015 and incorporated herein by this reference).
31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer. *
31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer. *
32.1 Section 1350 Certification of Chief Executive Officer. *
32.2 Section 1350 Certification of Chief Financial Officer. *

Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Condensed Consolidated Balance Sheets as of September 30, 2015 and December 31, 2014, (ii) the Condensed Consolidated Statements of Earnings for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014 and nine months ended September 30, 2015 and 2014, (iii) the Condensed Consolidated Statements of
101 Comprehensive Income for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014 and nine months ended September 30, 2015 and 2014, (iv) the Condensed Consolidated Statement of Changes in Stockholders' Equity for the nine months ended September 30, 2015 and 2014, (v) the Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2015 and 2014, and (vi) the Notes to Condensed Consolidated Financial Statements.

\footnotetext{
* Filed herewith.
}

\section*{Signatures}

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

\section*{PACWEST BANCORP}

Date: November 6, 2015
/s/ Patrick J. Rusnak
Patrick J. Rusnak
Executive Vice President and Chief Financial Officer
92```


[^0]:    (1) Entire amounts are recognized in "Gain (loss) on sale of securities" on the Condensed Consolidated Statements of ${ }^{(1)}$ Earnings.

[^1]:    (1) For Non-PCI loans and leases reported as impaired at September 30, 2015 and 2014, amounts were calculated
    ${ }^{(1)}$ based on the period of time such loans and leases were impaired during the reported period.

[^2]:    (1) As of September 30, 2015 and December 31, 2014, the amounts of covered foreclosed assets were $\$ 8.9$ million and
    $\$ 9.3$ million.

[^3]:    (1) Denomination is in Euros with a value of $€ 25.8$ million.
    (2) Amount represents the fair value adjustment on subordinated debentures assumed in acquisitions.

    Interest payments made by the Company on subordinated debentures are considered dividend payments under the
    Board of Governors of the Federal Reserve System ("FRB") regulations. Bank holding companies, such as PacWest, are

