## PACWEST BANCORP

Form 10-Q
May 09, 2016

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549
Form 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2016
Commission File No. 001-36408
PACWEST BANCORP
(Exact name of registrant as specified in its charter)
Delaware 33-0885320
(State of Incorporation)
(I.R.S. Employer

Identification No.)
9701 Wilshire Blvd., Suite 700
Beverly Hills, CA 90212
(Address of Principal Executive Offices, Including Zip Code)
(310) 887-8500
(Registrant's Telephone Number, Including Area Code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes p No o
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes p No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
$p$ Large accelerated filer o Accelerated filer
o Non-accelerated filer (Do not check if a smaller reporting company) o Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o No p
As of April 27, 2016, there were 120,208,695 shares of the registrant's common stock outstanding, excluding $1,560,386$ shares of unvested restricted stock.

## PACWEST BANCORP

TABLE OF CONTENTS
Page
PART I. FINANCIAL INFORMATION
Item 1. Condensed Consolidated Financial Statements (Unaudited)
Condensed Consolidated Balance Sheets (Unaudited) ..... $\underline{3}$
Condensed Consolidated Statements of Earnings (Unaudited) ..... 4
Condensed Consolidated Statements of Comprehensive Income (Unaudited) ..... 5
Condensed Consolidated Statement Changes in Stockholders' Equity (Unaudited) ..... 6
Condensed Consolidated Statements of Cash Flows (Unaudited) ..... 7
Notes to Condensed Consolidated Financial Statements (Unaudited) ..... 8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... $\underline{35}$
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... $\underline{62}$
Item 4. Controls and Procedures ..... $\underline{64}$
PART II. OTHER INFORMATION
Item 1. Legal Proceedings ..... 65
Item 1A. Risk Factors ..... $\underline{65}$
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... $\underline{65}$
Item 6. Index to Exhibits ..... 66
Signatures ..... 67

2

## PACWEST BANCORP AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

## ASSETS:

Cash and due from banks
Interest-earning deposits in financial institutions
Total cash and cash equivalents
Securities available-for-sale, at fair value
Federal Home Loan Bank stock, at cost
Total investment securities
Gross loans and leases
Deferred fees and costs
Allowance for loan and lease losses
Total loans and leases, net
Equipment leased to others under operating leases
Premises and equipment, net
Foreclosed assets, net
Goodwill
Core deposit and customer relationship intangibles, net
Deferred tax asset, net
Other assets
Total assets

LIABILITIES:

| Noninterest-bearing deposits | $\$ 6,139,963$ | $\$ 6,171,455$ |
| :--- | :--- | :--- |
| Interest-bearing deposits | $9,301,412$ | $9,494,727$ |
| Total deposits | $15,441,375$ | $15,666,182$ |
| Borrowings | 551,401 | 621,914 |
| Subordinated debentures | 438,723 | 436,000 |
| Accrued interest payable and other liabilities | 142,918 | 166,703 |
| Total liabilities | $16,574,417$ | $16,890,799$ |

Commitments and contingencies (Note 8)

## STOCKHOLDERS' EQUITY:

Preferred stock (\$0.01 par value; 5,000,000 shares authorized; none issued and outstanding)
Common stock (\$0.01 par value, 200,000,000 shares authorized at March 31, 2016 and December 31, 2015;
123,153,983 and 122,791,729 shares issued, respectively, including 1,562,557 and $1,211,951$ shares of unvested restricted stock, respectively)
Additional paid-in capital
Retained earnings

| March 31, | December |
| :--- | :--- |
| 21, |  |
| 2016 | 2015 |
| (Unaudited) |  |
| (Dollars in thousands) |  |

\$ 161,977 \$ 161,020
357,541 235,466
519,518 396,486
3,240,586 3,559,437
17,250 19,710
3,257,836 3,579,147
$14,542,522 \quad 14,528,165$
(59,005 ) (49,911 )
$(130,361)(115,111)$
$14,353,156 \quad 14,363,143$
205,163 197,452
39,713 39,197
18,310 22,120
2,175,791 2,176,291
48,137 53,220
91,126 126,389
322,259 335,045
\$21,031,009 \$21,288,490
\$6,139,963 \$6,171,455
9,301,412 9,494,727
$15,441,375 \quad 15,666,182$
551,401 621,914
438,723 436,000
$16,574,417 \quad 16,890,799$

Retained earnings
1,232 1,228

4,353,706 4,405,775
104,363 13,907

| Treasury stock, at cost (1,382,731 and 1,378,002 shares at March 31, 2016 and December | (51,188 | $(51,047$ |
| :--- | :--- | :--- |
| 31, 2015) | 48,479 | 27,828 |
| Accumulated other comprehensive income, net | $4,456,592$ | $4,397,691$ |
| Total stockholders' equity | $\$ 21,031,009$ | $\$ 21,288,490$ |

See Notes to Condensed Consolidated Financial Statements.

3

## PACWEST BANCORP AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS
Three Months Ended
March 31,
31,
31,
201620152015
(Unaudited)
(Dollars in thousands, except per share data)
Interest income:
Loans and leases
Investment securities
Deposits in financial institutions
Total interest income
\$236,375 \$219,677 \$202,097

Interest expense:
Deposits
Borrowings
Subordinated debentures
Total interest expense
Net interest income
Provision for credit losses
22,547 23,648 12,195
$308 \quad 172 \quad 22$
$259,230 \quad 243,497 \quad 214,314$

9,073 9,391 10,479
$581 \quad 159 \quad 235$
$4,982 \quad 4,748 \quad 4,525$
14,636 14,298 15,239
244,594 229,199 199,075
20,140 13,772 16,434
Net interest income after provision for credit losses $224,454 \quad 215,427 \quad 182,641$
Noninterest income:
Service charges on deposit accounts 3,856 3,901 2,574
Other commissions and fees
Leased equipment income
Gain on sale of loans and leases
Gain on sale of securities
FDIC loss sharing expense, net
Other income
Total noninterest income
Noninterest expense:
Compensation $\quad 61,065 \quad 58,992 \quad 47,737$
Occupancy $\quad 12,632 \quad 12,194 \quad 10,600$
Data processing $\quad 5,904 \quad 5,585 \quad 4,308$

Other professional services 3,572 3,811 3,221
Insurance and assessments 4,965 5,450 3,025
Intangible asset amortization
Leased equipment depreciation
Foreclosed assets (income) expense, net (561 ) (3,185 ) 336
$\begin{array}{lllll}\text { Acquisition, integration and reorganization costs } & 200 & 17,600 & 2,000\end{array}$
Other expense
$13,141 \quad 12,672 \quad 8,529$
Total noninterest expense
Earnings before income taxes
110,688 122,264 84,360
148,305 121,221 119,152
Income tax expense
Net earnings
(57,849 ) (49,380 ) (46,073 )
\$90,456 \$71,841 \$73,079
Earnings per share:
Basic
$\$ 0.74 \quad \$ 0.60 \quad \$ 0.71$

Diluted
Dividends declared per share
$\$ 0.74 \quad \$ 0.60$
\$0.71
$\$ 0.50 \quad \$ 0.50$
\$0.50

See Notes to Condensed Consolidated Financial Statements.

4

## PACWEST BANCORP AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

|  | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | March 31, | December March |  |
|  |  | 31, | 31, |
|  | 2016 | 2015 | 2015 |
|  | (Unaudited) |  |  |
|  | (In thousan | nds) |  |
| Net earnings | \$90,456 | \$71,841 | \$73,079 |
| Other comprehensive income, net of tax: |  |  |  |
| Unrealized net holding gains on securities |  |  |  |
| available-for-sale arising during the period | 43,093 | 5,874 | 7,363 |
| Income tax expense related to net unrealized holding gains arising during the period | (17,655 ) | ) $(2,505$ | (3,105 ) |
| Unrealized net holding gains on securities available-for-sale, net of tax | 25,438 | 3,369 | 4,258 |
| Reclassification adjustment for net gains included in net earnings ${ }^{(1)}$ | (8,110 ) | ) - | (3,275 ) |
| Income tax expense related to reclassification adjustment | 3,323 | - | 1,381 |
| Reclassification adjustment for net gains included in net earnings, net of tax | (4,787 ) | ) - | (1,894 ) |
| Other comprehensive income, net of tax | 20,651 | 3,369 | 2,364 |
| Comprehensive income | \$ 111,107 | \$75,210 | \$75,443 |

[^0]See Notes to Condensed Consolidated Financial Statements.

## PACWEST BANCORP AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

Three Months Ended March 31, 2016

Common Stock


See Notes to Condensed Consolidated Financial Statements.

6

## PACWEST BANCORP AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Three Months Ended March 31, 20162015 <br> (Unaudited) <br> (Dollars in thousands) |
| :---: | :---: |
| Cash flows from operating activities: |  |
| Net earnings | \$90,456 \$73,079 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |
| Depreciation and amortization | 22,488 10,648 |
| Provision for credit losses | 20,140 16,434 |
| (Gain) loss on sale of foreclosed assets | (504 ) 106 |
| Provision for losses on foreclosed assets | 124 |
| Gain on sale of loans and leases | (245 ) - |
| Gain on sale of premises and equipment | (6 ) (3 ) |
| Gain on sale of securities | $(8,110)(3,275$ |
| Unrealized gain on derivatives and foreign currencies, net | (250 ) (2,715 ) |
| Earned stock compensation | 5,046 3,112 |
| Loss on sale of leasing unit | 720 |
| Tax effect included in stockholders' equity of restricted stock vesting | (3,795 ) - |
| Decrease in accrued and deferred income taxes, net | 24,726 38,722 |
| Decrease in other assets | 5,214 19,356 |
| Decrease in accrued interest payable and other liabilities | (23,722 ) (29,102 ) |
| Net cash provided by operating activities | 132,158 126,486 |
| Cash flows from investing activities: |  |
| Net increase in loan and leases | $(170,465)(403,438)$ |
| Proceeds from sales of loans and leases | 26,903 |
| Securities available-for-sale: |  |
| Proceeds from maturities and paydowns | 61,626 27,547 |
| Proceeds from sales | 343,031 144,945 |
| Purchases | (52,236 ) (196,568) |
| Net redemptions of Federal Home Loan Bank stock | 2,460 11,704 |
| Proceeds from sales of foreclosed assets | 4,443 7,945 |
| Purchases of premises and equipment, net | (2,896 ) (1,490 ) |
| Proceeds from sales of premises and equipment | 629 |
| Proceeds from sale of leasing unit | 138,809 |
| Proceeds from BOLI death benefit | 1,853 |
| Net increase of equipment leased to others under operating leases | (12,300 ) - |
| Net cash provided by (used in) investing activities | 341,234 (409,326) |
| Cash flows from financing activities: |  |
| Net (decrease) increase in deposits: |  |
| Noninterest-bearing | (31,310 ) 97,224 |
| Interest-bearing | $(193,315) 80,914$ |
| Net (decrease) increase in borrowings | (68,483 ) 234,754 |
| Restricted stock surrendered | (141 ) - |
| Tax effect included in stockholders' equity of restricted vesting stock | 3,795 |


| Cash dividends paid | $(60,906$ | $)$ | $(51,424)$ |
| :--- | :--- | :--- | :--- |
| Net cash (used in) provided by financing activities | $(350,360$ | 361,468 |  |
| Net increase in cash and cash equivalents | 123,032 | 78,628 |  |
| Cash and cash equivalents at beginning of period | 396,486 | 313,226 |  |
| Cash and cash equivalents at end of period | $\$ 519,518$ | $\$ 391,854$ |  |
|  |  |  |  |
| Supplemental disclosures of cash flow information: | $\$ 15,080$ | $\$ 12,334$ |  |
| Cash paid for interest | 15,773 | $(7,695$ |  |
| Cash paid (received) for income taxes | 129 | 394 |  |

See Notes to Condensed Consolidated Financial Statements.

7

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 1. Organization
PacWest Bancorp is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. Our principal business is to serve as the holding company for our wholly-owned banking subsidiary, Pacific Western Bank, which we refer to as "Pacific Western" or the "Bank." When we say "we," "our," or the "Company," we mean PacWest Bancorp together with its subsidiaries on a consolidated basis. When we refer to "PacWest" or to the holding company, we are referring to PacWest Bancorp, the parent company, on a stand alone basis. As of March 31, 2016, the Company had total assets of $\$ 21.0$ billion, gross loans and leases of $\$ 14.5$ billion, total deposits of $\$ 15.4$ billion and total stockholders' equity of $\$ 4.5$ billion.
We are focused on relationship-based business banking to small, middle-market and venture-backed businesses nationwide. The Bank offers a broad range of loan and lease and deposit products and services through 79 full-service branches located throughout the State of California, one branch located in Durham, North Carolina, and several loan production offices located in cities across the country. We provide commercial banking services, including real estate, construction, and commercial loans and leases, and comprehensive deposit and treasury management services to small and middle market businesses. Pacific Western offers products and services through its CapitalSource and Square 1 Bank divisions. CapitalSource focuses on providing cash flow, asset-based, equipment and real estate loans and treasury management services to established middle-market businesses on a national basis. Square 1 Bank focuses on providing a comprehensive suite of financial products tailored to service entrepreneurial businesses and their venture capital and private equity investors, with offices located in key innovation hubs across the United States. In addition, we provide investment advisory and asset management services to select clients through Square 1 Asset Management, Inc., a wholly-owned subsidiary of the Bank and a SEC-registered investment adviser. When we refer to "CapitalSource Inc." we are referring to the company acquired on April 7, 2014 and when we refer to the "CapitalSource Division" we are referring to a division of Pacific Western Bank that specializes in middle-market lending on a nationwide basis.
We generate our revenue primarily from interest received on loans and leases and, to a lesser extent, from interest received on investment securities, and fees received in connection with deposit services, extending credit and other services offered, including foreign exchange services. Our major operating expenses are compensation, occupancy, general operating expenses, and the interest paid by the Bank on deposits and borrowings.
We have completed 28 acquisitions from May 1, 2000 through March 31, 2016, including the acquisition of Square 1 Financial, Inc. ("Square 1") on October 6, 2015. Our acquisitions have been accounted for using the acquisition method of accounting and, accordingly, the operating results of the acquired entities have been included in the consolidated financial statements from their respective acquisition dates. See Note 2. Acquisitions, for more information about the Square 1 acquisition.
On March 31, 2016, we sold our Pacific Western Equipment Finance ("PWEF") leasing unit in Midvale, Utah, including approximately $\$ 139$ million of outstanding lease balances.
Significant Accounting Policies
Except as discussed below, our accounting policies are described in Note 1, Nature of Operations and Summary of Significant Accounting Policies, of our audited consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2015 as filed with the Securities and Exchange Commission ("Form 10-K").
Basis of Presentation
Our interim consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and pursuant to the requirements for reporting on Form 10-Q and Article 10 of Regulation S-X of the Securities Exchange Act of 1934. Accordingly, certain disclosures accompanying annual consolidated financial statements are omitted. In the opinion of management, all significant intercompany accounts and transactions have been eliminated and adjustments, consisting solely of normal recurring accruals and considered necessary for the fair presentation of financial statements for the interim periods, have been
included. The current period's results of operations are not necessarily indicative of the results that ultimately may be achieved for the year. The interim consolidated financial statements and notes thereto should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Form 10-K.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

## Use of Estimates

We have made a number of estimates and assumptions related to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenue and expenses during the reporting period to prepare these condensed consolidated financial statements in conformity with U.S. GAAP. Material estimates subject to change in the near term include, among other items, the allowance for credit losses, the carrying value and useful lives of intangible assets, the carrying value of the FDIC loss sharing asset, the realization of deferred tax assets, and the fair value estimates of assets acquired and liabilities assumed in acquisitions. These estimates may be adjusted as more current information becomes available, and any adjustment may be significant.
As described in Note 2, Acquisitions, the acquired assets and liabilities of Square 1 were measured at their estimated fair values. We made significant estimates and exercised significant judgment in estimating fair values and accounting for such acquired assets and assumed liabilities.
Reclassifications
Certain prior period amounts have been reclassified to conform to the current period's presentation format. The operating segments previously reported have been aggregated to one segment to conform to the current period's presentation format.
Note 2. Acquisitions
Square 1 Financial, Inc. Acquisition
We acquired Square 1 Financial, Inc. ("Square 1") on October 6, 2015. As part of the acquisition, Square 1 Bank, a wholly-owned subsidiary of Square 1, merged with and into Pacific Western. At closing, we formed the Square 1 Bank Division of the Bank which focuses on providing a comprehensive suite of financial services to entrepreneurial businesses and their venture capital and private equity investors nationwide.
We completed this acquisition to increase our core deposits, expand our nationwide lending platform, and increase our presence in the technology and life-sciences credit markets. The Square 1 acquisition has been accounted for under the acquisition method of accounting. We acquired $\$ 4.6$ billion of assets and assumed $\$ 3.8$ billion of liabilities upon closing of the acquisition. The assets and liabilities, both tangible and intangible, were recorded at their estimated fair values as of the acquisition date. We made significant estimates and exercised significant judgment in estimating fair values and accounting for such acquired assets and liabilities. Such fair values are preliminary estimates and are subject to adjustment for up to one year after the acquisition date or when additional information relative to the closing date fair values becomes available and such information is considered final, whichever is earlier. The fair value of the acquired net tax assets, once the final tax returns have been filed, may change. The application of the acquisition method of accounting resulted in goodwill of $\$ 447.9$ million. All of the recognized goodwill is expected to be non-deductible for tax purposes.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

## Acquisition-Related Charges

The costs shown for the three months ended March 31, 2016 and December 31, 2015 relate to the Square 1 acquisition and ongoing systems integration. The following table presents the components of acquisition, integration and reorganization costs for the periods indicated:

| Three Months Ended |  |
| :--- | :--- |
| MarchDecember | March |
| 31, $\quad$ 31, | 31, |
| 2016 2015 | 2015 |
| (In thousands) |  |

Acquisition, Integration and Reorganization Costs:
Severance and employee-related
System conversion and integration
Asset write-downs, lease terminations and other facilities-related
Investment banking deal costs - - $\quad 1,050$
Other (legal, accounting, insurance, consulting) - 3,173 950
Total acquisition, integration and reorganization costs
\$- \$ 10,500 \$-
200 3,802 -

- 125 -
\$200 \$ 17,600 \$2,000

Note 3. Goodwill and Other Intangible Assets
Goodwill arises from the acquisition method of accounting for business combinations and represents the excess of the purchase price over the fair value of the net assets and other identifiable intangible assets acquired. Our intangible assets with definite lives are core deposit intangibles ("CDI") and customer relationship intangibles ("CRI"). Goodwill and other intangible assets deemed to have indefinite lives generated from business combinations are not subject to amortization and are instead tested for impairment no less than annually. Impairment exists when the carrying value of goodwill exceeds its implied fair value. An impairment loss would be recognized in an amount equal to that excess and would be included in "Noninterest expense" in the condensed consolidated statements of earnings. CDI and CRI are amortized over their respective estimated useful lives and reviewed for impairment at least quarterly. The amortization expense represents the estimated decline in the value of the underlying deposits or loan and lease customers acquired. The weighted average amortization period remaining for all of our CDI and CRI as of March 31, 2016 is 6.0 years. The aggregate CDI and CRI amortization expense is expected to be $\$ 16.1$ million for 2016. The estimated aggregate amortization expense related to these intangible assets for each of the next five years is $\$ 11.5$ million for 2017, $\$ 8.8$ million for 2018, $\$ 6.7$ million for $2019, \$ 4.7$ million for 2020, and $\$ 3.0$ million for 2021. The following table presents the changes in the carrying amount of goodwill for the period indicated:

Goodwill
(In thousands)
Balance, December 31, 2015
\$ 2,176,291
Reduction due to sale of PWEF leasing unit (500 )
Balance, March 31, 2016
\$ 2,175,791
Through the sale of the PWEF leasing unit, $\$ 500,000$ of goodwill was allocated to this business group; such goodwill reduction is included in the loss on sale of the PWEF leasing unit and included in "Other income" in the condensed consolidated statement of earnings.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following table presents the changes in CDI and CRI and the related accumulated amortization for the periods indicated:

Three Months Ended March December March
31, 31, 31,
$20162015 \quad 2015$
(In thousands)
Gross Amount of CDI and CRI:
Balance, beginning of period
Additions
\$95,524 \$53,090 \$53,090
Fully amortized portion
Reduction due to sale of PWEF leasing unit
Balance, end of period
(1,700 ) - -
Accumulated Amortization:
Balance, beginning of period
Amortization
Fully amortized portion
93,824 95,524 53,090

Reduction due to sale of
$(42,304)(40,386)(35,886)$

Balance, end of period
Net CDI and CRI, end of period

| $(4,746$ | $(4,910$ | $)$ |
| :--- | :--- | :--- |
| - | 2,992 | - |
| 1,363 | - | - |
| $(45,687)$ | $(42,304$ | $)$ |
| $(37,387)$ |  |  |
| $\$ 48,137$ | $\$ 53,220$ | $\$ 15,703$ |

11

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 4. Investment Securities
Securities Available-for-Sale
The following table presents amortized cost, gross unrealized gains and losses, and carrying values of securities available-for-sale as of the dates indicated:

| March 31, 2016 |  | December 31, 2015 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: |
| Gross |  | Gross |  | Gross |  |  | Gross |
| Amortized | UnrealizedUnrealizedFair | Amortized | UnrealizedUnrealized Fair |  |  |  |  |
| Cost | Gains | Losses | Value | Cost | Gains |  |  |
| (In thousands) |  |  |  |  |  |  |  |

Residential mortgage-backed securities:
Government agency and government-sponsored enterprise
pass-through securities $\quad \$ 642,233 \quad \$ 12,865 \quad \$(1,233) \$ 653,865 \quad \$ 759,881 \quad \$ 12,075 \quad \$(4,159) \$ 767,797$
Government agency and
government-sponsored
enterprise
$\begin{array}{lllllllll}\begin{array}{l}\text { collateralized mortgage } \\ \text { obligations }\end{array} & 431,456 & 12,515 & (239 \quad) 443,732 & 486,065 & 3,584 & (3,410 & ) & 486,239\end{array}$
Covered private label
collateralized
mortgage obligations $23,026 \quad 5,064 \quad(227 \quad$ ) $27,863 \quad 24,113 \quad 5,794 \quad(125)$ ) 29,782

Other private label
collateralized

| mortgage obligations | 108,019 | 246 | $(883$ | $)$ | 107,382 | 115,952 | 43 | $(981$ | $) 115,014$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Municipal securities | $1,457,795$ | 59,886 | $(89$ | $)$ | $1,517,592$ | $1,508,968$ | 39,435 | $(1,072$ | $) 1,547,331$ |
| US Treasury securities | - | - | - | - | 70,196 | - | $(816$ | $) 69,380$ |  |
| Corporate debt securities | 47,269 | 303 | $(2,089$ | $)$ | 45,483 | 49,047 | 327 | $(950$ | $) 48,424$ |
| Collateralized loan | 142,637 | 42 | $(3,107$ | $)$ | 139,572 | 133,192 | 128 | $(1,131$ | $) 132,189$ |
| obligations |  |  |  |  |  |  |  |  |  |
| SBA securities | 201,934 | 947 | $(207$ | $)$ | 202,674 | 211,946 | 41 | $(830$ | $) 211,157$ |

Government-sponsored
enterprise debt

| securities | - | - | - | - | 36,302 | 611 | - | 36,913 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\left.\begin{array}{lllllllll}\text { Asset-backed and other } & 104,182 & 135 & (1,894 & ) & 102,423 & 116,723 & 119 & (1,631\end{array}\right) 115,211$ securities
Total
$\$ 3,158,551 \$ 92,003 \quad \$(9,968) \$ 3,240,586 \$ 3,512,385 \$ 62,157 \quad \$(15,105) \$ 3,559,437$
As of March 31, 2016, securities available for sale with a carrying value of $\$ 414.6$ million were pledged as collateral for borrowings, public deposits and other purposes as required by various statutes and agreements.
During the three months ended March 31, 2016 and 2015, we purchased $\$ 52.2$ million and $\$ 196.6$ million in securities available-for-sale.
During the three months ended March 31, 2016, we sold $\$ 334.9$ million of various securities, primarily government agency and government-sponsored enterprise ("GSE") pass-through securities and collateralized mortgage obligations, U.S. Treasury securities and GSE debt securities, for a gross realized gain of $\$ 8.9$ million and a gross realized loss of
$\$ 0.8$ million. During the three months ended March 31, 2015, we sold $\$ 141.7$ million of various securities, primarily corporate debt securities and GSE pass-through securities, for a gross realized gain of $\$ 3.7$ million and a gross realized loss of $\$ 0.4$ million.

12

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Unrealized Losses on Securities Available-for-Sale
The following tables present the gross unrealized losses and fair values of securities available-for-sale that were in unrealized loss positions, for which other-than-temporary impairments have not been recognized in earnings, as of the dates indicated:

Security Type:
March 31, 2016
Less Than 12 Months 12 Months or More Total
Gross Gross Gross

Fair Unrealized Fair Unrealized Fair Unrealized
Value Losses Value Losses Value Losses (In thousands)
Residential mortgage-backed securities:
Government agency and government-
sponsored enterprise pass-through securities $\$ 196,388 \$(1,135) \$ 9,422 \$(98) \$ 205,810 \$(1,233)$
Government agency and governmentsponsored enterprise collateralized
$\left.\begin{array}{llllllll}\begin{array}{l}\text { mortgage obligations } \\ \text { Covered private label collateralized } \\ \text { mortgage obligations }\end{array} & 33,702 & (239 & )- & - & 33,702 & (239)\end{array}\right)$

## 13

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Security Type:
Residential mortgage-backed securities:
Government agency and governmentsponsored enterprise pass-through securities
Government agency and governmentsponsored enterprise collateralized mortgage obligations
Covered private label collateralized mortgage obligations
Other private label collateralized mortgage obligations
Municipal securities
US Treasury securities
Corporate debt securities
Collateralized loan obligations
SBA securities
Asset-backed and other securities
Total

December 31, 2015
Less Than 12 Months 12 Months or More Total

|  | Gross |  | Gross | Gross |
| :--- | :--- | :--- | :--- | :--- |
| Fair | Unrealized Fair | Unrealized Fair | Unrealized |  |
| Value | Losses | Value | Losses | Value |
| (In thousands) |  |  |  | Losses |

We reviewed the securities that were in a loss position at March 31, 2016, and concluded their unrealized losses were not a result of downgraded credit ratings or other indicators of deterioration of the underlying issuers' ability to repay. Such unrealized losses were a result of the level of market interest rates and pricing changes caused by shifting supply and demand dynamics relative to the types of securities. Accordingly, we determined the securities were temporarily impaired and we did not recognize such impairment in the condensed consolidated statements of earnings. Although we occasionally sell securities for portfolio management purposes, we do not foresee having to sell any temporarily impaired securities strictly for liquidity needs and believe that it is more likely than not we would not be required to sell any temporarily impaired securities before recovery of their amortized cost.
Contractual Maturities of Securities Available-for-Sale
The following table presents the contractual maturities of our available-for-sale securities portfolio based on amortized cost and carrying value as of the date indicated:

March 31, 2016
Amortized Fair
Maturity: Cost Value
(In thousands)
Due in one year or less $\quad \$ 12,821 \quad \$ 12,628$
Due after one year through five years $\quad 216,420 \quad 219,110$
Due after five years through ten years $603,523 \quad 619,214$
Due after ten years 2,325,787 2,389,634
Total securities available-for-sale $\quad \$ 3,158,551 \$ 3,240,586$
Mortgage-backed securities have contractual terms to maturity, but require periodic payments to reduce principal. In addition, expected maturities may differ from contractual maturities because obligors and/or issuers may have the
right to call or prepay obligations with or without call or prepayment penalties.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Interest Income on Investment Securities
The following table presents the composition of our interest income on investment securities for the periods indicated:

| Three Months Ended |  |  |
| :--- | :--- | :--- |
| March | December March |  |
| 31, | 31, | 31, |
| 2016 | 2015 | 2015 |
| (In thousands) |  |  |
| $\$ 11,396$ | $\$ 12,730$ | $\$ 7,473$ |
| 10,726 | 10,459 | 3,894 |
| 425 | 459 | 828 |
| $\$ 22,547$ | $\$ 23,648$ | $\$ 12,195$ |

$\begin{array}{llll}\text { Taxable interest } & \$ 11,396 & \$ 12,730 & \$ 7,473 \\ \text { Non-taxable interest } & 10,726 & 10,459 & 3,894 \\ \text { Dividend income } & 425 & 459 & 828 \\ \text { Total interest income on investment securities } & \$ 22,547 & \$ 23,648 & \$ 12,195\end{array}$
Note 5. Loans and Leases
The Company's loan and lease portfolio includes originated and purchased loans and leases. Originated and purchased loans and leases for which there was no evidence of credit deterioration at their acquisition date and for which it was probable that all contractually required payments would be collected, are referred to collectively as non-purchased credit impaired loans, or "Non-PCI loans." Purchased loans for which there was, at the acquisition date, evidence of credit deterioration since their origination and for which it was deemed probable that we would be unable to collect all contractually required payments, are referred to as purchased credit impaired loans, or "PCI loans".
Non-PCI loans are carried at the principal amount outstanding, net of deferred fees and costs, and in the case of acquired loans, net of purchase discounts and premiums. Deferred fees and costs and purchase discounts and premiums are recognized as an adjustment to interest income over the contractual life of the loans using the effective interest method or taken into income on an accelerated basis when the related loans are paid off or sold.
PCI loans are accounted for in accordance with ASC Subtopic 310 30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality". For PCI loans, at the time of acquisition we (i) calculate the contractual amount and timing of undiscounted principal and interest payments (the "undiscounted contractual cash flows") and (ii) estimate the amount and timing of undiscounted expected principal and interest payments (the "undiscounted expected cash flows"). The difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is the nonaccretable difference. The difference between the undiscounted cash flows expected to be collected and the estimated fair value of the acquired loans is the accretable yield. The nonaccretable difference represents an estimate of the loss exposure of principal and interest related to the PCI loan portfolio; such amount is subject to change over time based on the performance of such loans. The carrying value of PCI loans is reduced by payments received, both principal and interest, and increased by the portion of the accretable yield recognized as interest income.
The following table summarizes the composition of our loan and lease portfolio as of the dates indicated:

| March 31, 2016 |  |  | December 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-PCI |  |  | Non-PCI |  |  |
| Loans | PCI |  | Loans | PCI |  |
| and Leases | Loans | Total | and Leases | Loans | Total |
| (In thousands) |  |  |  |  |  |
| \$5,649,282 | \$160,122 | \$5,809,404 | \$5,706,903 | \$168,725 | \$5,875,628 |
| 584,968 | 2,689 | 587,657 | 534,307 | 2,656 | 536,963 |
| 8,021,092 | 13,513 | 8,034,605 | 7,977,067 | 17,415 | 7,994,482 |
| 110,573 | 283 | 110,856 | 120,793 | 299 | 121,092 |
| 14,365,915 | 176,607 | 14,542,522 | 14,339,070 | 189,095 | 14,528,165 |
| ( 58,954 ) | ) (51 | ) $(59,005$ | ) $(49,861$ | ) (50 | ) $(49,911$ |
| 14,306,961 | 176,556 | 14,483,517 | 14,289,209 | 189,045 | 14,478,254 |

Allowance for loan and lease losses (120,807 ) (9,554 ) (130,361 ) (105,534 ) (9,577 ) (115,111 )
$\begin{array}{lllllll}\text { Total net loans and leases } & \$ 14,186,154 & \$ 167,002 & \$ 14,353,156 & \$ 14,183,675 & \$ 179,468 & \$ 14,363,143\end{array}$

15

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Non Purchased Credit Impaired (Non PCI) Loans and Leases
The following tables present an aging analysis of our Non PCI loans and leases by portfolio segment and class as of the dates indicated:

March 31, 2016

| 30-89 | 90 or <br> More |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Days | Days | Total |  |  |
| Past | Past | Past | Current | Total |
| Due | Due | Due |  |  |

Real estate mortgage:
Commercial
Residential
Total real estate mortgage
Real estate construction and land:

| Commercial | - | - | - | 305,529 | 305,529 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Residential | - | - | - | 269,944 | 269,944 |
| Total real estate construction and land | - | - | - | 575,473 | 575,473 |
| Commercial: |  |  |  |  |  |
| Cash flow | 766 | 2,013 | 2,779 | $3,163,035$ | $3,165,814$ |
| Asset-based | 4 | - | 4 | $2,588,912$ | $2,588,916$ |
| Venture capital | 9,554 | - | 9,554 | $1,493,057$ | $1,502,611$ |
| Equipment finance | 2,244 | 2,140 | 4,384 | 728,844 | 733,228 |
| Total commercial | 12,568 | 4,153 | 16,721 | $7,973,848$ | $7,990,569$ |
| Consumer | 30 | 708 | 738 | 109,884 | 110,622 |

Total Non-PCI loans and leases $\quad \$ 31,440 \$ 16,058 \$ 47,498 \$ 14,259,463 \$ 14,306,961$

Real estate mortgage:
Commercial
Residential
Total real estate mortgage
Real estate construction and land:
$\begin{array}{llllll}\text { Commercial } & - & - & - & 343,360 & 343,360\end{array}$
Residential $\quad$ - $\quad$ - $\quad$ - $184,360 \quad 184,360$
Total real estate construction and land - $\quad$ - $\quad$ - $\quad 527,720 \quad 527,720$
Commercial:
Cash flow
Asset-based
Venture capital
December 31, 2015

| $30-89$ | 90 <br> or <br> More |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Days | Days | Total |  |  |
| Past | Past | Past | Current | Total |
| Due Due Due   <br> (In thousands)     |  |  |  |  |


| $\$ 3,947$ | $\$ 13,075$ | $\$ 17,022$ | $\$ 4,534,936$ | $\$ 4,551,958$ |
| :--- | :--- | :--- | :--- | :--- |
| 3,391 | 905 | 4,296 | $1,131,809$ | $1,136,105$ |
| 7,338 | 13,980 | 21,318 | $5,666,745$ | $5,688,063$ |
|  |  |  |  |  |
| - | - | - | 343,360 | 343,360 |
| - | - | - | 184,360 | 184,360 |
| - | - | - | 527,720 | 527,720 |
|  |  |  |  |  |
| 2,048 | 1,427 | 3,475 | $3,058,793$ | $3,062,268$ |
| 1 | - | 1 | $2,547,532$ | $2,547,533$ |
| 250 | 700 | 950 | $1,451,477$ | $1,452,427$ |

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| Equipment finance | 359 | 94 | 453 | 889,896 | 890,349 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total commercial | 2,658 | 2,221 | 4,879 | $7,947,698$ | $7,952,577$ |
| Consumer | 626 | 1,307 | 1,933 | 118,916 | 120,849 |
| Total Non-PCI loans and leases | $\$ 10,622$ | $\$ 17,508$ | $\$ 28,130$ | $\$ 14,261,079$ | $\$ 14,289,209$ |

16

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

It is the Company's policy to discontinue accruing interest when, in the opinion of management, there is a reasonable doubt as to the collectability of a loan or lease in the normal course of business or when principal or interest payments are past due 90 days or more unless the loan is both well secured and in the process of collection. Interest income on nonaccrual loans is recognized only to the extent cash is received and the principal balance of the loan is deemed collectable.
The following table presents our nonaccrual and performing Non PCI loans and leases by portfolio segment and class as of the dates indicated:

March 31, 2016
NonaccruaPerforming Total NonaccruaPerforming Total
(In thousands)
Real estate mortgage:
Commercial
Residential
Total real estate mortgage
Real estate construction and land:
Commercial
$\begin{array}{llllllll}\text { Residential } & 370 & 269,574 & 269,944 & 372 & 183,988 & 184,360\end{array}$
Total real estate construction and land
Commercial:
Cash flow
Asset-based
Venture capital
Equipment finance
Total commercial
Consumer
Total Non-PCI loans and leases

At March 31, 2016, nonaccrual loans and leases totaled $\$ 130.4$ million and included $\$ 13.5$ million of loans and leases 90 or more days past due, $\$ 13.7$ million of loans and leases 30 to 89 days past due, and $\$ 103.2$ million of current loans and leases that were placed on nonaccrual status based on management's judgment regarding their collectability. Nonaccrual loans and leases totaled $\$ 129.0$ million at December 31, 2015, including $\$ 16.8$ million of the loans and leases 90 or more days past due, $\$ 3.6$ million of loans and leases 30 to 89 days past due, and $\$ 108.6$ million of current loans and leases that were placed on nonaccrual status based on management's judgment regarding their collectability.

17

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following table presents the credit risk rating categories for Non PCI loans and leases by portfolio segment and class as of the dates indicated. Nonclassified loans and leases are those with a credit risk rating of either pass or special mention, while classified loans and leases are those with a credit risk rating of either substandard or doubtful.
March 31, 2016
Classified Nonclassified Total
(In thousands)

December 31, 2015
Classified Nonclassified Total
Real estate mortgage:
Commercial
Residential
Total real estate mortgage
Real estate construction and land:
Commercial
Residential
Total real estate construction and land

| $\$ 65,532$ | $\$ 4,487,429$ | $\$ 4,552,961$ | $\$ 98,436$ | $\$ 4,453,522$ | $\$ 4,551,958$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 18,361 | $1,058,975$ | $1,077,336$ | 12,627 | $1,123,478$ | $1,136,105$ |
| 83,893 | $5,546,404$ | $5,630,297$ | 111,063 | $5,577,000$ | $5,688,063$ |
|  |  |  |  |  |  |
| 558 | 304,971 | 305,529 | 571 | 342,789 | 343,360 |
| 1,382 | 268,562 | 269,944 | 1,395 | 182,965 | 184,360 |
| 1,940 | 573,533 | 575,473 | 1,966 | 525,754 | 527,720 |

Commercial:
Cash flow
Asset-based
Venture capital
Equipment finance
Total commercial
Consumer
Total Non-PCI loans and leases

| 209,108 | $2,956,706$ | $3,165,814$ | 183,726 | $2,878,542$ | $3,062,268$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 22,236 | $2,566,680$ | $2,588,916$ | 19,340 | $2,528,193$ | $2,547,533$ |
| 14,889 | $1,487,722$ | $1,502,611$ | 19,105 | $1,433,322$ | $1,452,427$ |
| 51,247 | 681,981 | 733,228 | 54,054 | 836,295 | 890,349 |
| 297,480 | $7,693,089$ | $7,990,569$ | 276,225 | $7,676,352$ | $7,952,577$ |
| 1,385 | 109,237 | 110,622 | 2,500 | 118,349 | 120,849 |
| $\$ 384,698$ | $\$ 13,922,263$ | $\$ 14,306,961$ | $\$ 391,754$ | $\$ 13,897,455$ | $\$ 14,289,209$ |

In addition to our internal risk rating process, our federal and state banking regulators, as an integral part of their examination process, periodically review the Company's loan and lease risk rating classifications. Our regulators may require the Company to recognize rating downgrades based on their judgments related to information available to them at the time of their examinations. Risk rating downgrades generally result in higher allowances for credit losses. Non PCI nonaccrual loans and leases and performing troubled debt restructured loans are considered impaired for reporting purposes. The following table presents the composition of our impaired loans and leases as of the dates indicated:

|  | March 31, 2016 |  |  | December 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Performing | Total |  | Performing | Total |
|  | NonaccruaRestructured |  | Impaired | Nonaccru | aRestructured | Impaired |
|  | Loans/Lea <br> (In thousa | Leesans nds) | Loans/Leases | Loans/Lea | atesans | Loans/Leases |
| Real estate mortgage | \$36,164 | \$ 55,124 | \$ 91,288 | \$57,277 | \$ 27,133 | \$ 84,410 |
| Real estate construction and land | 370 | 7,575 | 7,945 | 372 | 7,631 | 8,003 |
| Commercial | 92,958 | 3,901 | 96,859 | 69,839 | 5,221 | 75,060 |
| Consumer | 926 | 229 | 1,155 | 1,531 | 197 | 1,728 |
| Total | \$ 130,418 | \$ 66,829 | \$ 197,247 | \$129,019 | \$ 40,182 | \$ 169,201 |

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following tables present information regarding our Non PCI impaired loans and leases by portfolio segment and class as of and for the dates indicated:

| March 31, 2016 |  | December 31, 2015 |  |
| :---: | :---: | :---: | :---: |
| Unpaid |  | Unpaid |  |
| Recorded Principal | Related | Recorded Principal | Related |
| InvestmentBalance (In thousands) | Allowance | InvestmentBalance | Allowance |

With An Allowance Recorded:
Real estate mortgage:

| Commercial | $\$ 25,440$ | $\$ 26,632$ | $\$ 1,206$ | $\$ 17,967$ | $\$ 19,219$ | $\$ 777$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Residential | 4,198 | 4,352 | 748 | 2,278 | 2,435 | 681 |
| Real estate construction and land: <br> Residential |  |  |  |  |  |  |
| Commercial: | 743 | 743 | 21 | 747 | 747 | 26 |
| Cash flow | 37,894 | 44,786 | 9,965 | 14,072 | 20,312 | 7,079 |
| Asset-based | 3,696 | 4,250 | 1,973 | 3,901 | 4,423 | 2,511 |
| Equipment finance | 51,247 | 58,862 | 15,964 | 11,193 | 11,894 | 8,032 |
| Consumer | 359 | 365 | 163 | 365 | 372 | 157 |

With No Related Allowance Recorded:
Real estate mortgage:

| Commercial | $\$ 55,460$ | $\$ 65,094$ | $\$ 58,678$ | $\$ 68,333$ |
| :--- | :--- | :--- | :--- | :--- |
| Residential | 6,190 | 12,347 | 5,487 | 11,406 |
| Real estate construction and land: <br> Commercial |  |  |  |  |
| Commercial: | 7,202 | 7,197 | 7,256 | 7,256 |
| Cash flow | 2,841 | 5,188 |  |  |
| Asset-based | 1,181 | 1,176 | 2,825 | 5,121 |
| Venture capital | - | - | 124 | 2,726 |
| Equipment finance | - | - | 40,216 | 44,194 |
| Consumer | 796 | 1,904 | 1,363 | 1,945 |

Total Non-PCI Loans and Leases With and Without an Allowance Recorded:
Real estate mortgage
Real estate construction and land
Commercial
Consumer
Total

| $\$ 91,288$ | $\$ 108,425$ | $\$ 1,954$ | $\$ 84,410$ | $\$ 101,393$ | $\$ 1,458$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 7,945 | 7,940 | 21 | 8,003 | 8,003 | 26 |
| 96,859 | 114,262 | 27,902 | 75,060 | 88,795 | 17,622 |
| 1,155 | 2,269 | 163 | 1,728 | 2,317 | 157 |
| $\$ 197,247$ | $\$ 232,896$ | $\$ 30,040$ | $\$ 169,201$ | $\$ 200,508$ | $\$ 19,263$ |

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## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Three Months Ended March 31, 20162015

| Weighted | Interest |
| :--- | :--- |
| Average | Income |
| Balance ${ }^{(1)}$ | Recognized |
| (In thousands) |  |


| Weighted | Interest |
| :--- | :--- |
| Average | Income |
| Balance ${ }^{(1)}$ | Recognized |

With An
Allowance
Recorded:
Real estate
mortgage:
$\begin{array}{llllllll}\text { Commercial } & \$ & 19,471 & \$ & 243 & 11,917 & \$ & 148\end{array}$
Residential 4,198 24
Real estate
construction and
land:

| Commercial | - | - |  | 403 | 5 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential | 743 | 4 |  | 759 | 4 |  |
| Commercial: |  |  |  |  |  |  |
| Cash flow | 20,823 | 12 |  | 16,028 | 11 |  |
| Asset-based | 3,696 | 27 |  | 4,693 | 33 |  |
| Equipment finance | 49,322 | - |  | 4,581 | - |  |
| Consumer | 341 | 3 |  | 383 | 4 |  |
| With No |  |  |  |  |  |  |
| Related |  |  |  |  |  |  |
| Allowance |  |  |  |  |  |  |
| Recorded: |  |  |  |  |  |  |
| Real estate mortgage: |  |  |  |  |  |  |
| Commercial | \$ 54,132 | \$ | 217 | \$ 36,704 | \$ | 74 |
| Residential | 5,405 | 14 |  | 5,187 | 6 |  |

Real estate
construction and
land:

| Commercial | 7,202 | 62 | 7,457 | 271 |
| :--- | :--- | :--- | :--- | :--- |
| Residential | - | - | 20 | - |
| Commercial: |  |  |  | 4,845 |
| Cash flow | 2,683 | 15 | 7,435 | 46 |
| Asset-based | 1,181 | - | 7,537 | - |
| Equipment | - | - | 3,345 | - |
| finance |  |  |  |  |
| Consumer 797 |  |  |  |  |
| Total Non-PCI <br> Loans and <br> Leases With |  |  |  |  |

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and Without an
Allowance
Recorded:

| Real estate <br> mortgage <br> Real estate <br> construction and7,945$\$ 83,206$ | $\$$ | 498 | $\$$ | 56,604 | $\$$ | 235 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| land |  |  |  |  |  |  |

(1) For Non-PCI loans and leases reported as impaired at March 31, 2016 and 2015, amounts were calculated based on the period of time such loans and leases were impaired during the reported period.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Troubled debt restructurings are a result of rate reductions, term extensions, fee concessions, and debt forgiveness or a combination thereof. The following tables present new troubled debt restructurings of Non-PCI loans for the periods indicated:


The following tables present troubled debt restructurings that subsequently defaulted for the periods indicated:
Three Months Ended March 31,
20162015
Troubled Debt Restructurings Numeberded Numeborded
That Subsequently Defaulted: $\begin{array}{ll}\text { of } \\ \text { Investment }{ }^{(1)} & \begin{array}{l}\text { of } \text { Investment } \\ \text { Loans }\end{array} \\ & \end{array}$
(Dollars in thousands)
Real estate mortgage:
$\left.\begin{array}{llll}\text { Commercial } & 1 \$ 230 & 1 \$ 1,511 \\ \text { Residential } & - & 18\end{array}\right)$
(2) Represents the balance at March 31, 2016, and there were no charge-offs.
(3) Represents the balance at March 31, 2015, and is net of charge-offs of $\$ 772,000$.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Allowance for Loan and Lease Losses
The following tables present a summary of the activity in the allowance for loan and lease losses on Non PCI loans and leases by portfolio segment and PCI loans for the periods indicated:

Three Months Ended March 31, 2016
Real Estate
Real Estate Construction Total Total
Mortgage and Land Commercial Consumer Non-PCI PCI Total (In thousands)
Allowance for Loan and
Lease Losses:
$\left.\begin{array}{llllllll}\begin{array}{l}\text { Balance, beginning of } \\ \text { period }\end{array} & \$ 36,654 & \$ 7,137 & \$ 61,082 & \$ 661 & \$ 105,534 & \$ 9,577 & \$ 115,111 \\ \text { Charge-offs } & (737 & )- & (4,045 & )(591 & )(5,373 & )(163 & )(5,536\end{array}\right)$

Amount of the allowance applicable to loans and leases:
Individually evaluated
for impairment
Collectively evaluated
for impairment
Acquired loans with
deteriorated credit
quality
The ending balance of
the
loan and lease portfolio is
composed of loans and leases:
Individually evaluated
for impairment
Collectively evaluated
for impairment
Acquired loans with
deteriorated credit \$176,556
quality
Ending balance of loans and leases

| $\$ 1,954$ | $\$ 21$ |
| :--- | :--- | :--- | :--- |$\$ 27,902 \quad \$ 163 \quad \$ 30,040$

\$27,145 \$6,855 \$56,055 \$712 \$90,767
\$9,554
$\$ 90,830 \quad \$ 7,945 \quad \$ 96,614 \quad \$ 1,102 \quad \$ 196,491$
\$5,539,467 $\quad \$ 567,528 \quad \$ 7,893,955 \quad \$ 109,520 \quad \$ 14,110,470$
\$5,630,297 \$ 575,473 \$7,990,569 \$110,622 \$14,306,961 \$176,556 \$14,483,517

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## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Three Months Ended March 31, 2015
Real Estate

| Real Estate | Construction | Total | Total |  |
| :--- | :--- | :--- | :--- | :--- |
| Mortgage | and Land | Commercial Consumer Non-PCI | PCI | Total | (In thousands)

Allowance for Loan and Lease Losses:
$\left.\begin{array}{lllllllll}\begin{array}{l}\text { Balance, beginning of } \\ \text { period }\end{array} & \$ 25,097 & \$ 4,248 & \$ 39,858 & \$ 1,253 & \$ 70,456 & \$ 13,999 & \$ 84,455 \\ \text { Charge-offs } & (1,453 & ) & - & (8,395 & )(63 & )(9,911 & )(579 & )(10,490\end{array}\right)$

Amount of the allowance applicable to loans and leases:
$\left.\begin{array}{lllll}\begin{array}{l}\text { Individually evaluated for } \\ \text { impairment }\end{array} & \$, 500 & \$ 55 & \$ 10,493 & \$ 178 \\ \begin{array}{l}\text { Collectively evaluated for } \\ \text { impairment }\end{array} & \$ 29,411 & \$ 2,118 & \$ 35,301 & \$ 624\end{array}\right) \$ 67,454$

Acquired loans with deteriorated credit quality \$ 12,698

The ending balance of the loan and lease portfolio is composed of loans and leases:
Individually evaluated for ${ }_{\$ 59,733} \quad \$ 8,639 \quad \$ 103,208 \quad \$ 3,729 \quad \$ 175,309$ impairment
Collectively evaluated for impairment
Acquired loans with
deteriorated credit quality
Ending balance of
$\begin{array}{lllllll}\text { loans and leases } & \$ 5,588,430 & \$ 328,709 & \$ 6,007,067 & \$ 93,675 & \$ 12,017,881 & \$ 254,285\end{array} \$ 12,272,166$
Note 6. Foreclosed Assets
The following table summarizes foreclosed assets as of the dates indicated:
March December
31, 31,
Property Type: 20162015
(In thousands)
Commercial real estate \$- \$487
Construction and land development 13,800 13,801
Single family residence $897 \quad 952$

Total other real estate owned, net $\quad 14,697 \quad 15,240$
Other foreclosed assets $\quad 3,613 \quad 6,880$
Total foreclosed assets, net $\quad \$ 18,310 \$ 22,120$

23

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following table presents the changes in foreclosed assets, net of the valuation allowance, for the period indicated:

> Foreclosed
> Assets
> (In
> thousands)

Balance, December 31, 2015 \$22,120
Foreclosures 129
Provision for losses -
Reductions related to sales (3,939 )
Balance, March 31, 2016 \$ 18,310
Note 7. Borrowings and Subordinated Debentures
Borrowings
The following table summarizes our borrowings as of the dates indicated:

|  | March 31, 2016 | December 31, <br> 2015 |
| :--- | :--- | :--- | :--- | :--- |
|  | Amount Rate | Amount | Rate

The non recourse debt represents the payment stream of certain equipment leases sold to third parties. The debt is secured by the leased equipment and all interest rates are fixed. As of March 31, 2016, this debt had a weighted average remaining maturity of 2.3 years.
The Bank has established secured and unsecured lines of credit under which it may borrow funds from time to time on a term or overnight basis from the FHLB, the Federal Reserve Bank of San Francisco ("FRBSF"), and other financial institutions.
FHLB Secured Lines of Credit. The borrowing arrangement with the FHLB is based on an FHLB program collateralized by a blanket lien on certain qualifying loans that are not pledged to the FRBSF. As of March 31, 2016, the borrowing capacity under the FHLB secured borrowing lines was $\$ 2.3$ billion. As of March 31, 2016 and December 31, 2015, the balances outstanding were $\$ 550.0$ million and $\$ 618.0$ million.
FRBSF Secured Line of Credit. The Bank has a secured line of credit with the FRBSF. As of March 31, 2016, the Bank had secured borrowing capacity of $\$ 2.1$ billion collateralized by liens covering $\$ 3.0$ billion of certain qualifying loans. As of March 31, 2016 and December 31, 2015, there were no balances outstanding.
Federal Funds Arrangements with Commercial Banks. As of March 31, 2016, the Bank had uncommitted unsecured lines of credit of $\$ 80.0$ million with correspondent banks for the purchase of overnight funds, subject to availability of funds. These lines are renewable annually and have no unused commitment fees. As of March 31, 2016 and December 31, 2015, there were no balances outstanding. In March 2016, the Bank became a member of the American Financial Exchange, through which it may either borrow or lend funds on an overnight basis with a group of pre-approved commercial banks. The availability of funds changes daily. There were no balances outstanding as of March 31, 2016.
FHLB Unsecured Line of Credit. During the second quarter of 2015, the Bank obtained a $\$ 99.0$ million unsecured line of credit with the FHLB for the purchase of overnight funds. As of March 31, 2016 and December 31, 2015, there were no balances outstanding.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Subordinated Debentures
The following table summarizes the terms of each issuance of subordinated debentures outstanding as of the dates indicated:

| Series: | March 31, 2016 |  | $\begin{aligned} & \text { December 31, } \\ & 2015 \end{aligned}$ |  | Date <br> Issued | Maturity <br> Date | Rate Index (Quarterly Reset) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount <br> (Dollars i | Rate thousan | Amount ds) | Rate |  |  |  |
| Trust V | \$ 10,310 | 3.74\% | \$ 10,310 | 3.63\% | 8/15/2003 | 9/17/2033 | 3 month LIBOR + 3.10 |
| Trust VI | 10,310 | 3.68\% | 10,310 | 3.39\% | 9/3/2003 | 9/15/2033 | 3 month LIBOR + 3.05 |
| Trust CII | 5,155 | 3.59\% | 5,155 | 3.35\% | 9/17/2003 | 9/17/2033 | 3 month LIBOR + 2.95 |
| Trust VII | 61,856 | $3.37 \%$ | 61,856 | 3.07\% | 2/5/2004 | 4/23/2034 | 3 month LIBOR +2.75 |
| Trust CIII | 20,619 | 2.32\% | 20,619 | 2.20\% | 8/15/2005 | 9/15/2035 | 3 month LIBOR + 1.69 |
| Trust FCCI | 16,495 | 2.23\% | 16,495 | 2.11\% | 1/25/2007 | 3/15/2037 | 3 month LIBOR +1.60 |
| Trust FCBI | 10,310 | 2.18\% | 10,310 | 2.06\% | 9/30/2005 | 12/15/2035 | 3 month LIBOR + 1.55 |
| Trust CS 2005-1 | 82,475 | 2.58\% | 82,475 | 2.46\% | 11/21/2005 | 12/15/2035 | 3 month LIBOR + 1.95 |
| Trust CS 2005-2 | 128,866 | 2.57\% | 128,866 | 2.27\% | 12/14/2005 | 1/30/2036 | 3 month LIBOR + 1.95 |
| Trust CS 2006-1 | 51,545 | 2.57\% | 51,545 | 2.27\% | 2/22/2006 | 4/30/2036 | 3 month LIBOR + 1.95 |
| Trust CS 2006-2 | 51,550 | 2.57\% | 51,550 | 2.27\% | 9/27/2006 | 10/30/2036 | 3 month LIBOR +1.95 |
| Trust CS 2006-3 ${ }^{(1)}$ | 29,335 | 1.88\% | 28,007 | 1.98\% | 9/29/2006 | 10/30/2036 | $\begin{aligned} & 3 \text { month EURIBOR }+ \\ & 2.05 \end{aligned}$ |
| Trust CS 2006-4 | 16,470 | 2.57\% | 16,470 | 2.27\% | 12/5/2006 | 1/30/2037 | 3 month LIBOR + 1.95 |
| Trust CS 2006-5 | 6,650 | 2.57\% | 6,650 | 2.27\% | 12/19/2006 | 1/30/2037 | 3 month LIBOR + 1.95 |
| Trust CS 2007-2 | 39,177 | 2.57\% | 39,177 | 2.27\% | 6/13/2007 | 7/30/2037 | 3 month LIBOR +1.95 |
| Gross subordinated debentures | 541,123 |  | 539,795 |  |  |  |  |
| Unamortized discount ${ }^{(2)}$ | (102,400 |  | (103,795 |  |  |  |  |
| Net subordinated debentu | s\$438,723 |  | \$436,000 |  |  |  |  |

(1) Denomination is in Euros with a value of $€ 25.8$ million.
(2) Amount represents the fair value adjustment on subordinated debentures assumed in acquisitions.

Interest payments made by the Company on subordinated debentures are considered dividend payments under the Board of Governors of the Federal Reserve System ("FRB") regulations. Bank holding companies, such as PacWest, are required to notify the FRB prior to declaring and paying a dividend during any period in which quarterly and/or cumulative twelve month net earnings are insufficient to fund the dividend amount, among other requirements.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 8. Commitments and Contingencies
Lending Commitments
The Company is a party to financial instruments with off balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit, and commitments to purchase equipment being acquired for lease to others. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the condensed consolidated balance sheets. The contract or notional amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments.
The following table presents a summary of the financial instruments described above as of the dates indicated:

| 硣 | March 31, <br> 2016 <br> (In thousan | December <br> 31, <br> 2015 <br> ds) |
| :---: | :---: | :---: |
| Loan commitments to extend credit | \$3,812,544 | \$3,580,655 |
| Standby letters of credit | 217,610 | 210,292 |
| Commitments to purchase equipment being acquired for lease to others | - | 6,663 |
|  | \$4,030,154 | \$3,797,610 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.
Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. We provide standby letters of credit in conjunction with several of our lending arrangements and property lease obligations. Most guarantees expire within one year from the date of issuance. If a borrower defaults on its commitments subject to any letter of credit issued under these arrangements, we would be required to meet the borrower's financial obligation but would seek repayment of that financial obligation from the borrower. In some cases, borrowers have pledged cash and investment securities as collateral with us under these arrangements. In addition, we invest in low income housing project partnerships, which provide income tax credits, and in small business investment companies that call for capital contributions up to an amount specified in the partnership agreements. As of March 31, 2016 and December 31, 2015, we had commitments to contribute capital to these entities totaling $\$ 21.5$ million and $\$ 19.2$ million. We also had commitments to contribute up to an additional $\$ 2.9$ million and $\$ 2.8$ million to 19 and 11 private equity funds at March 31, 2016 and December 31, 2015.
Legal Matters
In the ordinary course of our business, the Company is party to various legal actions, which we believe are incidental to the operation of our business. The outcome of such legal actions and the timing of ultimate resolution are inherently difficult to predict. In the opinion of management, based upon currently available information, any resulting liability, in addition to amounts already accrued, and taking into consideration insurance which may be applicable, would not have a material adverse effect on the Company's financial statements or operations.
Kinde Durkee Investigation
The United States Attorney's Office for the Eastern District of California is conducting an investigation relating to the handling by First California Bank ("FCB") of its banking relationship with Kinde Durkee. Ms. Durkee, who had maintained certain of her accounts with FCB, was convicted in 2012 of embezzling funds from certain California politicians, among others. FCB was acquired by PacWest Bancorp and merged into Pacific Western Bank in May 2013. We understand that the investigation is focused on whether any civil or criminal laws were violated by FCB or its employees. Pacific Western is cooperating with the investigation.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 9. Fair Value Measurements
ASC Topic 820, "Fair Value Measurement," defines fair value, establishes a framework for measuring fair value including a three level valuation hierarchy, and expands disclosures about fair value measurements. Fair value is defined as the exchange price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date reflecting assumptions that a market participant would use when pricing an asset or liability. The hierarchy uses three levels of inputs to measure the fair value of assets and liabilities as follows:
Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets.
Level 2: Observable inputs other than Level 1, including quoted prices for similar assets and liabilities in active markets, quoted prices in less active markets, or other observable inputs that can be corroborated by observable market data, either directly or indirectly, for substantially the full term of the financial instrument. This category generally includes municipal securities, government agency and government sponsored enterprise securities, collateralized loan obligations, registered publicly rated private label collateralized mortgage obligations ("CMOs") and asset-backed securitizations.
Level 3: Inputs to a valuation methodology that are unobservable, supported by little or no market activity, and significant to the fair value measurement. These valuation methodologies generally include pricing models, discounted cash flow models, or a determination of fair value that requires significant management judgment or estimation. This category also includes observable inputs from a pricing service not corroborated by observable market data, and includes our covered private label CMOs, non-rated private placement private label CMOs, non-rated private placement asset-backed securities, and equity warrants.
We use fair value to measure certain assets and liabilities on a recurring basis, primarily securities available for sale and derivatives. For assets measured at the lower of cost or fair value, the fair value measurement criteria may or may not be met during a reporting period and such measurements are therefore considered "nonrecurring" for purposes of disclosing our fair value measurements. Fair value is used on a nonrecurring basis to adjust carrying values for impaired loans and other real estate owned and also to record impairment on certain assets, such as goodwill, core deposit intangibles, and other long lived assets.
The following tables present information on the assets measured and recorded at fair value on a recurring basis as of the dates indicated:

Measured on a Recurring Basis:
Fair Value Measurements as of
March 31, 2016

Securities available for sale:
Government agency and government sponsored enterprise
pass-through securities
Government agency and government sponsored enterprise
collateralized mortgage obligations 443,732 - 443,732 -
Covered private label CMOs 27,863 - - 27,863
Other private label CMOs
Municipal securities
Corporate debt securities
Collateralized loan obligations
SBA securities
Asset-backed and other securities
Total securities available-for-sale
Derivative assets
$\begin{array}{lll}\text { Total } & \text { Level } 1 & \text { Level } 2\end{array}$ Level 3
(In thousands)

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Equity warrants
Total recurring assets
Derivative liabilities

5,033 - - 5,033
\$3,252,273 \$2,551 \$3,152,758 \$96,964
\$2,079 \$- \$2,079 \$-

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Fair Value Measurements as of December 31, 2015
Measured on a Recurring Basis: Total Level 1 Level 2 Level 3
(In thousands)
Securities available for sale:
Government agency and government sponsored enterprise pass-through securities $\quad \$ 767,797 \quad \$-\quad \$ 767,797 \quad \$ —$
Government agency and government sponsored enterprise collateralized mortgage obligations

| 486,239 | - | 486,239 | - |
| :--- | :--- | :--- | :--- |
| 29,782 | - | - | 29,782 |
| 115,014 | - | 63,555 | 51,459 |
| $1,547,331$ | - | $1,547,331$ | - |
| 69,380 | 69,380 | - | - |
| 48,424 | - | 48,424 | - |
| 132,189 | - | 132,189 | - |
| 211,157 | - | 211,157 | - |
| 36,913 | - | 36,913 | - |
| 115,211 | 2,562 | 94,449 | 18,200 |
| $3,559,437$ | 71,942 | $3,388,054$ | 99,441 |
| 11,919 | - | 11,919 | - |
| 4,914 | - | - | 4,914 |

Total recurring assets
\$3,576,270 \$71,942 \$3,399,973 \$ 104,355
Derivative liabilities
\$1,397 \$- \$1,397 \$-
There were no transfers of assets either between Level 1 and Level 2 nor in or out of Level 3 of the fair value hierarchy for assets measured on a recurring basis during the three months ended March 31, 2016.
The following table presents information about quantitative inputs and assumptions used to determine the fair values provided by our third party pricing service for our Level 3 private label CMOs and asset-backed securities available-for-sale measured at fair value on a recurring basis as of March 31, 2016:

|  | Private Label CMOs |  | Asset-Backed <br> Securities |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  | Weighted |  | Weighted |
| Range | Average | Range | Average |  |
| Unobservable Inputs: | of Inputs | Input | of Inputs | Input |
| Voluntary annual prepayment speeds | $1.5 \%-22.4 \%$ | $10.5 \%$ | $5 \%-40 \%$ | $14.2 \%$ |
| Annual default rates | $0.3 \%-13.7 \%$ | $2.4 \%$ | $1 \%-8 \%$ | $3.7 \%$ |
| Loss severity rates | $0 \%-96.9 \%$ | $32.6 \%$ | $10 \%-91 \%$ | $51.8 \%$ |
| Discount rates | $0.8 \%-57.3 \%$ | $3.8 \%$ | $1.8 \%-5.2 \%$ | $3.4 \%$ |

The following table presents information about quantitative inputs and assumptions used in the modified
Black-Scholes option pricing model to determine the fair value for our Level 3 equity warrants measured at fair value on a recurring basis as of March 31, 2016:

Equity
Warrants
Weighted
Average
Unobservable Inputs:
Range of
Inputs

Volatility
$18.7 \%$ 161.5\%
0.7\% -
1.0\%

Remaining life assumption (in years) 2.0-3.7
28

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following table summarizes activity for our Level 3 private label CMOs and asset-backed securities available-for-sale measured at fair value on a recurring basis for the period indicated:

| Private $\quad$ Asset-Backed |  |
| :--- | :--- |
| Label | Securities |
| CMOs |  |
| (In thousands) |  |
| $\$ 81,241$ | $\$ 18,200$ |
| 353 | 15 |
| $(1,251$ | $(12$ |
| $(5,128$ | ) |
| $\left.\begin{array}{ll} & (1,487\end{array}\right)$ |  |
| $\$ 75,215$ | $\$ 16,716$ |

The following table summarizes activity for our Level 3 equity warrants measured at fair value on a recurring basis for the period indicated:

> Equity
> Warrants
> (In thousands)

Balance, December 31, 2015 \$ 4,914
Total included in earnings (274 )
Sales (42 )
Issuances 435
Balance, March 31, 2016 \$ 5,033
The following tables present assets measured at fair value on a non recurring basis as of the dates indicated:
Fair Value Measurement as of
March 31, 2016
Measured on a Non Recurring Basis:Total Level 1 Level 2 Level 3
(In thousands)
Impaired Non PCI loans
\$95,310 \$ \$2,121 \$93,189
Fair Value Measurement as of December 31, 2015
Measured on a Non Recurring Basis:Total Level 1 Level 2 Level 3 (In thousands)
$\begin{array}{llllll}\text { Impaired Non PCI loans } & \$ 40,817 & \$ & & \$ 9,367 & \$ 31,450 \\ \text { Other real estate owned } & 14,101 & - & 14,101 & - \\ \text { Investments carried at cost } & 107 & - & & 107 \\ \text { Total non-recurring } & \$ 55,025 & \$ & & \$ 23,468 & \$ 31,557\end{array}$
The following table presents losses recognized on assets measured on a nonrecurring basis for the periods indicated:
Three Months
Ended
March 31,
Losses on Assets Measured on a Non Recurring Basis: 20162015
(In thousands)
Impaired Non PCI loans
$\$(12,909) \$(9,192)$
Other real estate owned

- (124 )

Total loss
$\$(12,909) \$(9,316)$

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

The following table presents the valuation methodology and unobservable inputs for Level 3 assets measured at fair value on a nonrecurring basis as of March 31, 2016:

|  | Valuation <br> Asset: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | Fair Value <br> (In | Technique | Unobservable <br> Inputs | Range | Weighted <br> Average |
| Impaired Non-PCI loans | $\$ 52,516$ | Discounted cash flows | Discount rates | $0 \%-9.04 \%$ | $6.33 \%$ |
| Impaired Non-PCI loans | 38,910 | Third party appraisals | Discounts | $10.00 \%-28.44 \%$ | $25.25 \%$ |
| Impaired Non-PCI loans | 1,763 | Third party appraisals | No discounts |  |  |
| Total non-recurring Level 3 3 | $\$ 93,189$ |  |  |  |  |

ASC Topic 825, "Financial Instruments," requires disclosure of the estimated fair value of certain financial instruments and the methods and significant assumptions used to estimate such fair values. Additionally, certain financial instruments and all nonfinancial instruments are excluded from the applicable disclosure requirements.
The following tables present a summary of the carrying values and estimated fair values of certain financial instruments as of the dates indicated:

Financial Assets:
Cash and due from banks
Interest earning deposits in financial institutions
Securities available for sale
Investment in FHLB stock
Investments carried at cost
Loans and leases, net
Derivative assets
Equity warrants
March 31, 2016
Carrying
or Estimated Fair Value
Contract
Amount Total Level 1 Level 2 Level 3
(In thousands)

| $\$ 161,977$ | $\$ 161,977$ | $\$ 161,977$ | $\$$ | $-\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 357,541 | 357,541 | 357,541 | - | - |  |
| $3,240,586$ | $3,240,586$ | 2,551 | $3,146,104$ | 91,931 |  |
| 17,250 | 17,250 | - | 17,250 | - |  |
| 1,990 | 4,950 | - | - | 4,950 |  |
| $14,353,1564,337,455$ | - | 2,121 | $14,335,334$ |  |  |
| 6,654 | 6,654 | - | 6,654 | - |  |
| 5,033 | 5,033 | - | - | 5,033 |  |

Financial Liabilities:
Deposits:
Demand, money market, interest checking, and savings
deposits
Time deposits
Borrowings
Subordinated debentures
Derivative liabilities

| $11,956,1021,956,102$ |  | $11,956,102$ | - |  |
| :--- | :--- | :--- | :--- | :--- |
| $3,485,273$ | $3,484,782$ | - | $3,484,782$ | - |
| 551,401 | 551,401 | 550,000 | 1,401 | - |
| 438,723 | 421,669 | - | 421,669 | - |
| 2,079 | 2,079 | - | 2,079 | - |

30

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Financial Assets:
Cash and due from banks
Interest earning deposits in financial institutions
Securities available for sale
Investment in FHLB stock
Investments carried at cost
Loans and leases, net
Derivative assets
Equity warrants
Financial Liabilities:
Deposits:
Demand, money market, interest checking, and savings
deposits
Time deposits
Borrowings
Subordinated debentures
Derivative liabilities

December 31, 2015
Carrying
or Estimated Fair Value
Contract
Amount Total Level 1 Level 2 Level 3
(In thousands)

| $\$ 161,020$ | $\$ 161,020$ | $\$ 161,020$ | $\$$ | $-\$$ | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 235,466 | 235,466 | 235,466 | - | - |  |
| $3,559,437$ | $3,559,437$ | 71,942 | $3,388,054$ | 99,441 |  |
| 19,710 | 19,710 | - | 19,710 | - |  |
| 2,267 | 6,789 | - | - | 6,789 |  |
| $14,363,14314,393,558$ |  | 9,367 | $14,384,191$ |  |  |
| 11,919 | 11,919 | - | 11,919 | - |  |
| 4,914 | 4,914 | - | - | 4,914 |  |

For information regarding the valuation methodologies used to measure our assets recorded at fair value (under ASC Topic 820), and for estimating fair value for financial instruments not recorded at fair value (under ASC Topic 825), see Note 1 - Nature of Operations and Summary of Significant Accounting Policies and Note 13 - Fair Value Measurements to the Consolidated Financial Statements of the Company's 2015 Annual Report on Form 10-K. Limitations
Fair value estimates are made at a specific point in time and are based on relevant market information and information about the financial instrument. These estimates do not reflect income taxes or any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a portion of the Company's financial instruments, fair value estimates are based on what management believes to be reasonable judgments regarding expected future cash flows, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimated fair values are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Since the fair values have been estimated as of March 31, 2016, the amounts that will actually be realized or paid at settlement or maturity of the instruments could be significantly different.

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

Note 10. Earnings Per Share
The following table presents the computations of basic and diluted net earnings per share for the periods indicated:
Three Months Ended

| March | December March |  |
| :--- | :--- | :--- |
| 31, | 31, | 31, |
| 2016 | 2015 | 2015 |

(Dollars in thousands, except per share data)
Basic Earnings Per Share:
Net earnings
\$90,456 \$71,841 \$73,079
Less: Earnings allocated to unvested restricted stock (1)
Net earnings allocated to common shares
(1,067 ) (690 ) (819 )
\$89,389 \$71,151 \$72,260
Weighted-average basic shares and unvested restricted stock outstanding
$121,598 \quad 120,385 \quad 103,035$
Less: Weighted-average unvested restricted stock outstanding
Weighted-average basic shares outstanding
(1,392 ) (1,133 ) (1,122 )
$120,206 \quad 119,252 \quad 101,913$
Basic earnings per share
$\$ 0.74 \quad \$ 0.60 \quad \$ 0.71$
Diluted Earnings Per Share:
Net earnings allocated to common shares $\quad \$ 89,389 \quad \$ 71,151 \quad \$ 72,260$
Weighted-average basic shares outstanding $\quad 120,206 \quad 119,252 \quad 101,913$
Diluted earnings per share
$\$ 0.74 \quad \$ 0.60 \quad \$ 0.71$

[^1]Note 11. Stock-Based Compensation
The Company's 2003 Stock Incentive Plan, or the 2003 Plan, permits stock-based compensation awards to officers, directors, key employees and consultants. As of March 31, 2016, the 2003 Plan authorized grants of stock based compensation instruments to purchase or issue up to $19,686,565$ shares of Company common stock, subject to adjustments provided by the 2003 Plan. As of March 31, 2016, there were 12,616,206 shares available for grant under the 2003 Plan.
Restricted stock amortization totaled $\$ 5.0$ million, $\$ 3.8$ million, and $\$ 3.1$ million for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015. Such amounts are included in "Compensation expense" on the condensed consolidated statements of earnings. The amount of unrecognized compensation expense related to unvested time-based restricted stock awards ("TRSAs") and performance-based restricted stock units ("PRSUs") as of March 31, 2016 totaled $\$ 51.8$ million.
Time-Based Restricted Stock Awards
At March 31, 2016, there were 1,562,557 shares of unvested TRSAs outstanding. The TRSAs generally vest over a service period of three or four years from the date of the grant or immediately upon the death of an employee.
Compensation expense related to TRSAs is based on the fair value of the underlying stock on the award date and is recognized over the vesting period using the straight line method.
$\qquad$

## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

## Performance-Based Restricted Stock Units

At March 31, 2016, there were 153,715 shares of unvested PRSUs outstanding. The PRSUs will vest only if performance goals with respect to certain financial metrics are met over a three-year performance period.
Compensation expense related to PRSUs is based on the fair value of the underlying stock on the award date and is amortized over the vesting period using the straight-line method unless it is determined that: (1) attainment of the financial metrics is less than probable, in which case a portion of the amortization is suspended, or (2) attainment of the financial metrics is improbable, in which case a portion of the previously recognized amortization is reversed and also suspended.
Note 12. Recently Issued Accounting Standards
In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2014-09, "Revenue Recognition (Topic 606): Revenue from Contracts with Customers." ASU 2014-09 requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. ASU 2014-09 will replace most existing revenue recognition guidance in GAAP when it becomes effective. The standard permits the use of either the retrospective or cumulative effect transition method. The Company is evaluating the effect that ASU 2014-09 will have on its financial statements and related disclosures. The Company has not yet selected a transition method nor has it determined the effect of the standard on its ongoing financial reporting. In August 2015, the FASB issued ASU 2015-14, "Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date," which deferred the effective date of ASU 2014-09 to annual and interim periods beginning after December 15, 2017. Early application is not permitted.
In January 2016, the FASB issued ASU 2016-01, "Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities," which will significantly change the income statement impact of equity investments and the recognition of changes in fair value of financial liabilities when the fair value option is elected. For equity investments with readily determinable fair values, entities must measure these investments at fair value and recognized changes in fair value in net income. For equity investments without readily determinable fair values, entities have the option to either measure these investments at fair value or at cost adjusted for changes in observable prices minus impairment. Changes in measurement under either alternative must be recognized in net income. ASU 2016-01 will be effective for annual and interim periods beginning after December 15, 2017. The Company is evaluating the effect that ASU 2016-01 will have on its financial statements and related disclosures.
In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)," which, among other things, requires lessees to recognize most leases on-balance sheet, which will result in an increase in their reported assets and liabilities. Lessor accounting remains substantially similar to current U.S. GAAP. ASU 2016-02 supersedes Topic 840, Leases. ASU 2016-02 is effective for annual and interim periods in fiscal years beginning after December 15, 2018. ASU 2016-02 mandates a modified retrospective transition method for all entities. The Company is evaluating the effect that ASU 2016-02 will have on its financial statements and related disclosures.
In March 2016, the FASB issued ASU 2016-07, Simplifying the Transition to the Equity Method of Accounting, which eliminates the requirement for an investor to retroactively apply the equity method when its increase in ownership interest (or degree of influence) in an investee triggers equity method accounting. ASU 2016-07 is effective for interim and annual periods in fiscal years beginning after December 15, 2016. The amendments should be applied prospectively upon their effective date to increases in the level of ownership interest or degree of influence that result in the adoption of the equity method. Earlier application is permitted. ASU 2016-07 does not require additional disclosures at transition. The Company does not expect the effect of ASU 2016-06 to have a material impact on its financial statements and related disclosures.

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## PACWEST BANCORP AND SUBSIDIARIES

Notes to Condensed Consolidated Financial Statements (Unaudited)

In March 2016, the FASB issued ASU 2016-09, Improvements to Employee Share-Based Payment Accounting, which is intended to improve the accounting for share-based payment transactions as part of the FASB's simplification initiative. ASU 2016-09 changes aspects of the accounting for share-based payment award transactions, including: (1) accounting for income taxes; (2) classification of excess tax benefits on the statement of cash flows; (3) forfeitures; (4) minimum statutory tax withholding requirements; and (5) classification of employee taxes paid on the statement of cash flows when an employer withholds shares for tax-withholding purposes. ASU 2016-09 is effective for fiscal years beginning after December 15, 2016, and interim periods within those years. Early adoption is permitted in any interim or annual period provided that the entire ASU is adopted. If an entity early adopts the amendments after the first interim period, the adoption date is as of the beginning of the year for the issues adopted by the cumulative-effect and prospective methods and any adjustments to previously reported interim periods of that fiscal year should be included in the year-to-date results. If those previously reported interim results appear in any future filings, they are reported on the revised basis. The Company does not expect the effect of ASU 2016-09 to have a material impact on its financial statements and related disclosures in the period of adoption. In subsequent periods, we expect the requirements of ASU 2016-09 to result in fluctuations in our effective tax rate from period to period based upon the timing of share-based award vestings.
Note 13. Subsequent Events
Common Stock Dividends
On May 2, 2016, the Company announced that the Board of Directors had declared a quarterly cash dividend of $\$ 0.50$ per common share. The cash dividend is payable on May 31, 2016 to stockholders of record at the close of business on May 16, 2016.
We have evaluated events that have occurred subsequent to March 31, 2016 and have concluded there are no other subsequent events that would require recognition in the accompanying consolidated financial statements.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Information
This Form 10-Q contains certain "forward-looking statements" about the Company and its subsidiaries within the meaning of the Private Securities Litigation Reform Act of 1995, including certain plans, strategies, goals, and projections and including statements about our expectations regarding our acquisition of Square 1, intentions to expand the Bank's lending business; net interest income, net interest margin, allowance for loan and lease losses, deposit growth, loan and lease portfolio growth and production, liquidity, profitability, goodwill, interest rate risk management, realization of deferred tax assets, and effective tax rates. All statements contained in this Form 10-Q that are not clearly historical in nature are forward-looking, and the words "anticipate," "assume," "intend," "believe," "forecast," "expect," "estimate," "plan," "continue," "will," "should," "look forward" and similar expressions are generally intended to id forward-looking statements. All forward-looking statements (including statements regarding future financial and operating results and future transactions and their results) involve risks, uncertainties and contingencies, many of which are beyond our control, which may cause actual results, performance, or achievements to differ materially from anticipated results, performance or achievements. Actual results could differ materially from those contained or implied by such forward-looking statements for a variety of factors, including without limitation:
the Company's ability to complete future acquisitions and to successfully integrate such acquired entities or achieve expected benefits, synergies and/or operating efficiencies within expected time frames;
business disruption following the Square 1 acquisition;
changes in the Company's stock price;
the reaction to the Square 1 acquisition of the companies' customers, employees and counterparties;
change in interest rates and lending spreads;
unfavorable changes in asset mix;
compression of the net interest margin due to changes in our loan products or spreads on newly originated loans and leases;
a change in the interest rate environment reduces net interest margins;
credit quality deterioration or pronounced and sustained reduction in market values or other economic factors which adversely affect our borrowers' ability to repay loans and leases;
changes in economic or competitive market conditions could negatively impact investment or lending opportunities or product pricing and services;
reduced demand for our services due to strategic or regulatory reasons;
our inability to grow deposits and access wholesale funding sources;
legislative or regulatory requirements or changes could negatively impact our business, including an increase to
capital requirements;
doan repayments higher than expected;
higher than anticipated delinquencies, charge-offs, and loan and lease losses;
the impact of asset/liability repricing risk and liquidity risk on net interest margin and the value of investments;
increased costs to manage and sell foreclosed assets;
higher than anticipated increases in operating expenses;
\&ower than expected dividends paid from the Bank to the holding company;
a deterioration in the overall macroeconomic conditions or the state of the banking industry that could warrant further analysis of the carrying value of goodwill and could result in an adjustment to its carrying value resulting in a noncash charge to net income;
the success and timing of other business strategies and asset sales;
ehanges in the relationship between yields on investment securities and loans repaid and yields on assets reinvested;
ehanges in the forward yield curve;
changes in tax laws or regulations affecting our business;
our inability to generate sufficient earnings;
*ax planning or disallowance of tax benefits by tax authorities; and
other risk factors described in our audited consolidated financial statements, and other risk factors described in this Form 10-Q and documents filed by PacWest with the U.S. Securities and Exchange Commission ("SEC").

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All forward-looking statements included in this Form 10-Q are based on information available at the time the statement is made. We are under no obligation to (and expressly disclaim any such obligation to) update or alter our forward-looking statements, whether as a result of new information, future events or otherwise except as required by law.
Overview
PacWest Bancorp is a bank holding company registered under the Bank Holding Company Act of 1956, as amended. Our principal business is to serve as the holding company for our Los Angeles based wholly-owned banking subsidiary, Pacific Western Bank, which we refer to as "Pacific Western" or the "Bank." References to "we," "us," or the "Company" refer to PacWest Bancorp together with its subsidiaries on a consolidated basis. When we refer to "PacWest" or to the "holding company," we are referring to PacWest Bancorp, the parent company, on a stand-alone basis. References to "Pacific Western Bank" include the Bank's wholly-owned subsidiaries.
We are focused on relationship-based business banking to small, middle-market and venture-backed businesses nationwide. The Bank offers a broad range of deposit products and services through 76 full-service branches located primarily in southern and central California, three branches in northern California, and one branch in Durham, North Carolina. The Bank provides commercial banking services, including real estate, construction, and commercial loans, and comprehensive deposit and treasury management services to small and middle-market businesses. Pacific Western offers additional products and services through its CapitalSource and Square 1 Bank divisions. CapitalSource provides cash flow, asset-based, equipment and real estate loans and treasury management services to established middle-market businesses on a national basis. Square 1 Bank offers a comprehensive suite of financial services focused on entrepreneurial businesses and their venture capital and private equity investors, with offices located in key innovation hubs across the United States. Square 1 Asset Management, Inc., a wholly-owned subsidiary of the Bank and a SEC-registered investment adviser, provides investment advisory and asset management services to select clients.
In managing the top line of our business, we focus on loan growth, loan yield, deposit cost, and net interest margin. Net interest income, on a year-to-date basis in 2016, accounted for $87.6 \%$ of our net revenues (net interest income plus noninterest income).
At March 31, 2016, we had total assets of $\$ 21.0$ billion, including loans and leases, net of deferred fees, of $\$ 14.5$ billion compared to $\$ 21.3$ billion of total assets and $\$ 14.5$ billion of loans and leases, net of deferred fees, at December 31, 2015. Total assets decreased $\$ 257.5$ million during the three months ended March 31, 2016 due primarily to a decrease of $\$ 318.9$ million in securities available-for-sale resulting from sales of $\$ 335$ million due to ongoing portfolio management activities.
At March 31, 2016, we had total liabilities of $\$ 16.6$ billion, including total deposits of $\$ 15.4$ billion and borrowings of $\$ 551.4$ million compared to $\$ 16.9$ billion of total liabilities, including $\$ 15.7$ billion of total deposits and $\$ 621.9$ million of borrowings at December 31, 2015. Total liabilities decreased $\$ 316.4$ million during the three months ended March 31, 2016 due mainly to the $\$ 224.8$ million decrease in deposits and the $\$ 70.5$ million decrease in borrowings. At March 31, 2016, core deposits totaled $\$ 11.0$ billion or $71 \%$ of total deposits and time deposits totaled $\$ 3.5$ billion or $23 \%$ of total deposits.
On March 31, 2016, we sold our Pacific Western Equipment Finance leasing unit in Midvale, Utah, including approximately $\$ 139$ million of outstanding lease balances.
Square 1 Financial, Inc. Acquisition
PacWest acquired Square 1 Financial, Inc. ("Square 1") on October 6, 2015. As part of the acquisition, Square 1 Bank, a wholly-owned subsidiary of Square 1, merged with and into Pacific Western. At closing, we formed the Square 1 Bank Division of the Bank which focuses on providing a comprehensive suite of financial services to entrepreneurial businesses and their venture capital and private equity investors nationwide. We completed this acquisition to increase our core deposits, expand our lending products across the nation, and increase our presence in the technology and life-sciences credit markets. We recorded the assets and liabilities, both tangible and intangible, at their estimated fair values as of the acquisition date and increased total assets by approximately $\$ 4.6$ billion. The application of the acquisition method of accounting resulted in goodwill of $\$ 447.9$ million. For further information, see Note 2. Acquisitions, in the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)."

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## Key Performance Indicators

Among other factors, our operating results depend generally on the following key performance indicators:
The Level of Net Interest Income
Net interest income is the excess of interest earned on our interest earning assets over the interest paid on our interest bearing liabilities. Net interest margin is net interest income (annualized) expressed as a percentage of average interest earning assets. Tax equivalent ("TE") net interest income is net interest income increased by an adjustment for tax-exempt income on certain municipal securities for which we have utilized a $35 \%$ federal statutory tax rate. Tax equivalent net interest margin is calculated as tax equivalent net interest income divided by average interest-earning assets. A sustained low interest rate environment combined with low loan growth and high levels of marketplace liquidity may reduce both our net interest income and net interest margin going forward.
Our primary interest earning assets are loans and investment securities, and our primary interest bearing liabilities are deposits. Contributing to our high net interest margin is our high yield on loans and leases and competitive cost of deposits. While our deposit balances will fluctuate depending on deposit holders' perceptions of alternative yields available in the market, we seek to minimize the impact of these variances by attracting a high percentage of noninterest bearing deposits. As a result of the CapitalSource Inc. merger, $\$ 5.3$ billion of time deposits were assumed. Our goal is to continue replacing these higher-costing time deposits with core deposits. The acquisition of Square 1 accelerated this shift in deposit mix as nearly all of the $\$ 3.8$ billion of acquired deposits were core deposits. The Square 1 acquisition increased our on-balance sheet liquidity and enables us to maintain adequate liquidity as we manage down the level of higher-cost time deposits.
Loan and Lease Growth
We actively seek new lending opportunities under an array of commercial real estate loans and commercial and industrial ("C\&I") lending products. Our targeted collateral for our real estate loan offerings includes healthcare properties, office properties, industrial properties, multifamily properties, hospitality properties, and retail properties. Our C\&I loan products include equipment-secured loans and leases, asset-secured loans, loans to finance companies, and cash flow loans (which are loans secured by borrower future cash flows and borrower enterprise value) and venture capital-backed loans to entrepreneurial companies to support early-stage operations. Our loan origination process emphasizes credit quality. We foster lender relationships with borrowers that have proven loan repayment performance. Our commitment sizes vary by loan product and can range up to $\$ 100$ million for certain asset-based lending arrangements and multi-property real estate loans. We price loans to preserve our interest spread and maintain our net interest margin. Achieving net loan growth is subject to many factors, including maintaining strict credit standards, competition from other lenders, and successful borrowers that opt to prepay loans.
The Magnitude of Credit Losses
We emphasize credit quality in originating and monitoring our loans and leases, and we measure our success by the levels of our classified and nonperforming assets and net charge offs. We maintain an allowance for credit losses on loans and leases, which is the sum of our allowance for loan and lease losses and our reserve for unfunded loan commitments. Provisions for credit losses are charged to operations as and when needed for both on and off balance sheet credit exposure. Loans and leases which are deemed uncollectable are charged off and deducted from the allowance for loan and lease losses. Recoveries on loans and leases previously charged off are added to the allowance for loan and lease losses. The provision for credit losses on the loan and lease portfolio is based on our allowance methodology which considers various credit performance measures such as historical and current net charge offs, the levels and trends of nonaccrual and classified loans and leases, the migration of loans and leases into various risk classifications, and the overall level of outstanding loans and leases. For originated and acquired non impaired loans, a provision for credit losses may be recorded to reflect credit deterioration after the origination date or after the acquisition date, respectively. For purchased credit impaired ("PCI") loans, a provision for credit losses may be recorded to reflect decreases in expected cash flows on such loans compared to those previously estimated.

We regularly review our loans and leases to determine whether there has been any deterioration in credit quality stemming from borrower operations or changes in collateral value or other factors which may affect collectability of our loans and leases. Changes in economic conditions, such as the rate of economic growth, the rate of inflation, the unemployment rate, increases in the general level of interest rates, declines in real estate values, changes in commodity prices (such as crude oil), and adverse conditions in borrowers' businesses, could negatively impact our borrowers and cause us to adversely classify loans and leases. An increase in classified loans and leases generally results in increased provisions for credit losses and an increased allowance for credit losses. Any deterioration in the commercial real estate market may lead to increased provisions for credit losses because of our concentration in commercial real estate loans.
The Level of Noninterest Expense
Our noninterest expense includes fixed and controllable overhead, the major components of which are compensation, occupancy, data processing, and other professional services. It also includes costs that tend to vary based on the volume of activity, such as loan and lease production and the number and complexity of foreclosed assets. We measure success in controlling both fixed and variable costs through monitoring of the efficiency ratio. We calculate the efficiency ratio by dividing noninterest expense (less intangible asset amortization, net foreclosed assets expense (income), and acquisition, integration and reorganization costs) by net revenues (the sum of tax equivalent net interest income plus noninterest income, less gain (loss) on sale of securities and gains on asset sales).
The following table presents the calculation of our efficiency ratio for the periods indicated:

## Three Months Ended

| Efficiency Ratio: | March 31, 2016 | December <br> 31, <br> 2015 | March 31, 2015 |
| :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |
| Noninterest expense | \$ 110,688 | \$122,264 | \$84,360 |
| Less: Intangible asset amortization | 4,746 | 4,910 | 1,501 |
| Foreclosed assets expense (income), net | (561 | (3,185 ) | 336 |
| Acquisition, integration, and reorganization costs | 200 | 17,600 | 2,000 |
| Noninterest expense used for efficiency ratio | \$106,303 | \$ 102,939 | \$80,523 |
| Net interest income (tax equivalent) | \$249,610 | \$233,959 | \$200,860 |
| Noninterest income | 34,539 | 28,058 | 20,871 |
| Net revenues | 284,149 | 262,017 | 221,731 |
| Less: Gain on sale of securities | 8,110 | - | 3,275 |
| Net revenues used for efficiency ratio | \$276,039 | \$262,017 | \$218,456 |
| Efficiency ratio | 38.5 \% | 39.3 | 36.9 |

Critical Accounting Policies
The Company's accounting policies are fundamental to understanding management's discussion and analysis of results of operations and financial condition. The Company has identified several policies as being critical because they require management to make particularly difficult, subjective and/or complex judgments about matters that are inherently uncertain and because of the likelihood that materially different amounts would be reported under different conditions or using different assumptions. These policies relate to the allowance for credit losses, the fair value estimates of assets acquired and liabilities assumed in acquisitions, the carrying values of intangible assets, and the realization of deferred income tax assets. For further information, refer to our Annual Report on Form 10 K for the year ended December 31, 2015.
Non-GAAP Measurements
The Company uses certain non GAAP financial measures to provide meaningful supplemental information regarding the Company's operational performance and to enhance investors' overall understanding of such financial performance. The non-GAAP measures used in this Form 10-Q include the following:

Return on average tangible equity, tangible common equity amounts and ratios, and tangible book value per share: Given that the use of these measures is prevalent among banking regulators, investors and analysts, we disclose them in addition to return on average assets, return on average equity, equity-to-assets ratio, and book value per share, respectively.
Adjusted allowance for credit losses to loans and leases: As the allowance for credit losses takes into consideration credit deterioration on acquired loans and leases only after the purchase date and an estimate of credit losses is included in their initial fair values, we disclose two adjusted allowance for credit losses to loans and leases ratios in addition to the allowance for credit losses to loans and leases. The first adjusted allowance for credit losses to loans and leases excludes the allowance related to acquired loans and leases from the numerator and the acquired loans and leases from the denominator. The second ratio excludes the remaining unamortized purchase discount from both the numerator and the denominator.
Core NIM and core loan yield: The NIM and loan and lease yield are impacted by volatility in accelerated accretion of acquisition discounts due to the prepayment of acquired loans and leases. We disclose the core NIM and loan and lease yield to provide an indication of what these measures would be without the effects of accelerated accretion as this indicates a "normalized" measure and a more accurate indicator of future performance. See "- Results of Operations - Net Interest Income" for a reconciliation of these non-GAAP measurements to the GAAP measurements for the periods presented.
The methodology for determining return on average tangible equity, tangible common equity amounts and ratios, tangible book value per share and adjusted allowance for credit losses to loans and leases may differ among companies.
The following tables present performance amounts and ratios in accordance with GAAP and a reconciliation of the non GAAP financial measurements to the GAAP financial measurements as of and for the periods indicated:

(1) Annualized net earnings divided by average stockholders' equity. (2) Annualized net earnings divided by average tangible common equity.

| Tangible Common Equity: | March 31, 2016 <br> (Dollars in thou | December 31, 2015 ousands) |
| :---: | :---: | :---: |
| PacWest Bancorp Consolidated: |  |  |
| Stockholders' equity | \$4,456,592 | \$4,397,691 |
| Less: Intangible assets | 2,223,928 | 2,229,511 |
| Tangible common equity | \$2,232,664 | \$2,168,180 |
| Total assets | \$21,031,009 | \$21,288,490 |
| Less: Intangible assets | 2,223,928 | 2,229,511 |
| Tangible assets | \$18,807,081 | \$ 19,058,979 |
| Equity to assets ratio | 21.19 \% | \% 20.66 \% |
| Tangible common equity ratio ${ }^{(1)}$ | 11.87 \% | \% 11.38 \% |
| Book value per share | \$36.60 | \$36.22 |
| Tangible book value per share | \$ 18.33 | \$ 17.86 |
| Shares outstanding | 121,771,252 | 121,413,727 |
| Pacific Western Bank: |  |  |
| Stockholder's equity | \$4,331,841 | \$4,276,279 |
| Less: Intangible assets | 2,223,928 | 2,229,511 |
| Tangible common equity | \$2,107,913 | \$2,046,768 |
| Total assets | \$20,928,105 | \$21,180,689 |
| Less: Intangible assets | 2,223,928 | 2,229,511 |
| Tangible assets | \$18,704,177 | \$ 18,951,178 |
| Equity to assets ratio | 20.70 \% | \% 20.19 \% |
| Tangible common equity ratio ${ }^{(1)}$ | 11.27 \% | \% 10.80 \% |

(1) Tangible common equity divided by tangible assets.

Adjusted Allowance for Credit Losses to Loans and Leases (Excludes PCI Loans):

Adjustment for allowance on acquired loans and leases:
Allowance for credit losses
Less: Allowance related to acquired Non-PCI loans and leases
Adjusted allowance for credit losses
Gross Non-PCI loans and leases
Less: Carrying value of acquired Non PCI loans and leases
Adjusted loans and leases
Allowance for credit losses to loans and leases
Adjusted allowance for credit losses to adjusted loans and leases
Adjustment for unamortized purchase discount on acquired loans and leases:
Allowance for credit losses
Add: Unamortized purchase discount related to acquired Non-PCI loans and leases
Adjusted allowance for credit losses
Gross Non-PCI loans and leases
Add: Unamortized purchase discount related to acquired Non-PCI loans and leases
Adjusted loans and leases

March 31, December 31, 20162015
(Dollars in thousands)


| $\$ 138,376$ | $\$ 122,268$ |
| :--- | :--- |
| 78,761 | 92,192 |
| $\$ 217,137$ | $\$ 214,460$ |
| $\$ 14,365,915$ | $\$ 14,339,070$ |
| 78,761 | 92,192 |
| $\$ 14,444,676$ $\$ 14,431,262$ <br> 1.50 $\%$ <br>  1.49$\quad \%$ |  |

Allowance for credit losses and unamortized purchase discount to adjusted loans and leases

39

## Results of Operations

Acquisitions Impact Earnings Performance
The comparability of financial information is affected by our acquisitions. We completed the Square 1 Financial, Inc. acquisition on October 6, 2015, adding assets of $\$ 4.6$ billion. This transaction has been accounted for using the acquisition method of accounting and, accordingly, the related operating results have been included in the consolidated financial statements from the acquisition date.
Earnings Performance
The following table presents profitability metrics for the periods indicated:

| Three Months Ended |  |  |
| :--- | :--- | :--- |
| March | December March |  |
| 31, | 31, | 31, |
| 2016 | 2015 | 2015 |
|  |  |  |
| $\$ 0.74$ | $\$ 0.60$ | $\$ 0.71$ |

Diluted earnings per share
$\$ 0.74 \quad \$ 0.60 \quad \$ 0.71$
Annualized return on:
Average assets
Average tangible equity ${ }^{(1)(2)}$
Net interest margin (tax equivalent)
Core net interest margin (tax equivalent) ${ }^{(2)(3)}$
Efficiency ratio

| 1.72 | $\%$ | 1.37 | $\%$ | 1.82 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 16.45 | $\%$ | 13.14 | $\%$ | 16.50 | $\%$ |
| 5.53 | $\%$ | 5.22 | $\%$ | 5.95 | $\%$ |
| 5.10 | $\%$ | 5.10 | $\%$ | 5.44 | $\%$ |
| 38.5 | $\%$ | 39.3 | $\%$ | 36.9 | $\%$ |

(1)Calculation reduces average equity by average intangible assets.
(2) See "Non-GAAP Measurements" for the calculation of this item.
(3)Excludes accelerated accretion of acquisition discounts resulting from early payoffs of acquired loans.

First Quarter of 2016 Compared to Fourth Quarter of 2015
Net earnings were $\$ 90.5$ million, or $\$ 0.74$ per diluted share for the first quarter of 2016 , compared to $\$ 71.8$ million, or $\$ 0.60$ per diluted share, for the fourth quarter of 2015 . The quarter over quarter increase of $\$ 18.6$ million in net earnings was due to higher net interest income of $\$ 15.4$ million, higher noninterest income of $\$ 6.5$ million, and lower noninterest expense of $\$ 11.6$ million, and a higher provision for credit losses of $\$ 6.4$ million. The increase in net interest income was attributable to higher accretion on acquired loans and a higher average loan and lease balance, offset by a lower average investment securities balance. The increase in noninterest income was due mainly to a higher gain on sales of securities of $\$ 8.1$ million and lower FDIC loss sharing expense of $\$ 1.9$ million, offset by lower dividends and gains on equity investments of $\$ 4.6$ million. The decrease in noninterest expense was due mainly to lower acquisition, integration and reorganization costs of $\$ 17.4$ million offset by lower foreclosed assets income of $\$ 2.6$ million and higher compensation expense of $\$ 2.1$ million.
First Quarter of 2016 Compared to First Quarter of 2015
Net earnings for the first quarter of 2016 were $\$ 90.5$ million, or $\$ 0.74$ per diluted share, compared to net earnings for the first quarter of 2015 of $\$ 73.1$ million, or $\$ 0.71$ per diluted share. The $\$ 17.4$ million increase in net earnings was due to higher net interest income of $\$ 45.5$ million and higher noninterest income of $\$ 13.7$ million, offset by higher noninterest expense of $\$ 26.3$ million. The increase in net interest income was attributable to higher average interest-earning asset balances and lower interest expense. The increase in noninterest income was due mainly to higher other commissions and fees and a higher gain on sale of securities. The increase in noninterest expense was due primarily to including the operations of Square 1 subsequent to the October 6, 2015 acquisition date and higher loan expense, offset by lower acquisition, integration and reorganization costs of $\$ 1.8$ million.

Net Interest Income
Net interest income, which is our principal source of revenue, represents the difference between interest earned on interest earning assets and interest paid on interest bearing liabilities. Net interest margin is net interest income (annualized) expressed as a percentage of average interest earning assets. Net interest income is affected by changes in both interest rates and the volume of average interest earning assets and interest bearing liabilities.
The following table presents, for the periods indicated, the distribution of average assets, liabilities and stockholders' equity, as well as interest income and yields earned on average interest earning assets and interest expense and rates paid on average interest bearing liabilities presented on a tax equivalent basis:

Three Months Ended

March 31, 2016 December 31, 2015

|  | Interest Yields |  | Interest Yields |  | Interest Yields |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Average | Income/ and | Average | Income/ and | Average | Income/ and |
| Balance | Expense Rates | Balance | Expense Rates | Balance | Expense Rates | (Dollars in thousands)

March 31, 2015

ASSETS:
PCI loans $\quad \$ 167,626 \quad \$ 20,072 \quad 48.16 \% ~ \$ 169,772 \quad \$ 6,345 \quad 14.83 \% \quad \$ 260,648 \quad \$ 10,165 \quad 15.82 \%$
Non-PCI loans and leases
Total loans and leases (1)
 Deposits in financial institutions
Total interest earning assets ${ }^{(2)}$
Other assets
Total assets

3,036,843
\$21,198,594

3,047,714
2,594,775
\$20,825,248 14,303,539 216,303 $6.08 \% 13,861,330 \quad 213,332 \quad 6.11 \% 11,795,034 \quad 191,932 \quad 6.60 \%$ $14,471,165236,3756.57 \% 14,031,102 \quad 219,677 \quad 6.21 \% 12,055,682 \quad 202,0976.80 \%$ $\begin{array}{lllllllllll}230,293 & 308 & 0.54 & \% & 254,308 & 172 & 0.27 & \% & 32,761 & 22 & 0.27\end{array}$ $18,161,751264,2465.85 \% 17,777,534248,2575.54 \% 13,701,865 \quad 216,0996.40 \%$

LIABILITIES AND STOCKHOLDERS'
EQUITY:

| Interest checking | $\$ 926,256$ | 383 | 0.17 | $\%$ | $\$ 889,035$ | 345 | 0.15 | $\%$ | $\$ 726,748$ | 194 | 0.11 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| deposits |  |  |  |  |  |  |  |  |  |  |  |  |
| Money market deposits | $3,848,753$ | 2,415 | 0.25 | $\%$ | $3,557,364$ | 1,543 | 0.17 | $\%$ | $1,836,094$ | 945 | 0.21 | $\%$ |
| Savings deposits | 753,371 | 444 | 0.24 | $\%$ | 747,054 | 445 | 0.24 | $\%$ | 756,578 | 571 | 0.31 | $\%$ |
| Time deposits | $3,860,272$ | 5,831 | 0.61 | $\%$ | $4,439,940$ | 7,058 | 0.63 | $\%$ | $5,481,886$ | 8,769 | 0.65 | $\%$ |
| Total interest bearing | $9,388,652$ | 9,073 | 0.39 | $\%$ | $9,633,393$ | 9,391 | 0.39 | $\%$ | $8,801,306$ | 10,479 | 0.48 | $\%$ |
| deposits | 494,725 | 581 | 0.47 | $\%$ | 206,236 | 159 | 0.31 | $\%$ | 424,061 | 235 | 0.22 | $\%$ |
| Borrowings | 436,535 | 4,982 | 4.59 | $\%$ | 435,293 | 4,748 | 4.33 | $\%$ | 432,603 | 4,525 | 4.24 | $\%$ |
| Subordinated |  |  |  |  |  |  |  |  |  |  |  |  |
| debentures |  |  |  |  |  |  |  |  |  |  |  |  |

Total liabilities and stockholders'

| equity | \$21,198,594 |  |  | \$20,825,248 | \$ 16,296,640 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (tax equivalent) ${ }^{(2)}$ | \$249,610 |  | \$233,959 |  |  | \$200,860 |  |  |
| Net interest rate spread |  | 5.28 | \% |  | 4.99 | \% |  | 5.76 \% |
| Net interest margin |  | 5.53 | \% |  | 5.22 | \% |  | 5.95 \% |
| Total deposits ${ }^{(3)}$ | \$ 15,661,901 \$9,073 | 0.23 | \% \$ | \$15,677,293 \$9,391 | 0.24 | \% \$ | \$ 11,751,025 \$ 10,479 | 0.36 \% |
| Funding sources (4) | \$16,593,161 \$ 14,636 | 0.35 |  | \$16,318,822 \$ 14,298 | 0.35 |  | \$12,607,689 \$ 15,239 | 0.49 \% |

(1) Includes nonaccrual loans and leases and loan fees.

Includes tax-equivalent adjustments of $\$ 5.0$ million, $\$ 4.8$ million, and $\$ 1.8$ million for the three months ended
(2)March 31, 2016, December 31, 2015, and March 31, 2015, respectively, related to tax-exempt income on municipal securities. The federal statutory tax rate utilized was $35 \%$ for the periods.
(3) Total deposits is the sum of interest-bearing deposits and noninterest-bearing demand deposits. The cost of total deposits is calculated as annualized interest expense on deposits divided by average total deposits. Funding sources is the sum of interest-bearing liabilities and noninterest-bearing demand deposits. The cost of ${ }^{4)}$ funding sources is calculated as annualized total interest expense divided by average funding sources.

The tax equivalent net interest margin ("NIM") and loan and lease yields are impacted by accelerated accretion of acquisition discounts resulting from early payoffs of acquired loans, which causes volatility from period to period. The effects of this item on the NIM and loan and lease yield are shown in the following table for the periods indicated:

> | Three |  |  |
| :--- | :--- | :--- |
| Months Ended |  |  |
| March | December March |  |
| 31, | 31, | 31, |
| 2016 | 2016 | 2015 |

NIM:
Reported
$5.53 \% 5.22 \% 5.95 \%$
Less: Accelerated accretion of acquisition discounts
from early payoffs of acquired loans
(0.43)\% (0.12 )\% (0.51)\%

Core
5.10 \% 5.10 \% 5.44 \%

Loan and Lease Yield:
Reported 6.57 \% 6.21 \% 6.80 \%
Less: Accelerated accretion of acquisition discounts
from early payoffs of acquired loans
(0.54)\% (0.16 )\% (0.58)\%

Core
6.03 \% 6.05 \% $6.22 \%$

The following table presents the impact on tax equivalent net interest income and NIM from all purchase accounting items as indicated in the table below for the periods indicated:

Three Months Ended
$\left.\begin{array}{lllll}\text { March 31, } & \text { December } & \text { September } & \text { June 30, } & \text { March 31, } \\ \text { 2016 } & \text { 2015 } & \text { 30, } & 2015 & 2015\end{array}\right) 2015$

Impact on Net Interest Income:
Net interest income (tax equivalent)
Less:
Accelerated accretion of acquisition discounts from early payoffs of acquired loans
Remaining accretion of Non-PCI loan acquisition discounts
Total accretion of loan acquisition discounts
Amortization of TruPS discount
Accretion of time deposits premium
Total purchase accounting adjustments
Net interest income - excluding purchase accounting

Impact on Net Interest Margin:
$\begin{array}{lllllllllll}\text { Net interest margin (tax equivalent) } & 5.53 & \% & 5.22 & \% & 5.46 & \% & 5.89 & \% & 5.95 & \%\end{array}$
Less:
Accelerated accretion of acquisition discounts from early payoffs of acquired loans
$(0.43 \quad) \%(0.12 \quad) \%(0.27 \quad) \%(0.56 \quad) \%(0.51 \quad) \%$

Remaining accretion of Non-PCI loan acquisition discounts (0.19
Total accretion of loan acquisition discounts
Amortization of TruPS discount
Accretion of time deposits premium
Total purchase accounting adjustments

| $(0.19$ | $) \%(0.24$ | $) \%(0.21$ | $) \%(0.25$ | $) \%(0.33$ | $) \%$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| $(0.62$ | $) \%(0.36$ | $) \%(0.48$ | $) \%(0.81$ | $) \%(0.84$ | $) \%$ |
| 0.03 | $\% 0.03$ | $\% 0.04$ | $\%$ | 0.04 | $\%(0.04$ |
| $(0.01$ | $) \%(0.01$ | $) \%(0.02$ | $) \%(0.02$ | $) \%(0.04$ | $) \%$ |
| $(0.60$ | $) \%(0.34$ | $) \%(0.46$ | $) \%(0.79$ | $) \%(0.84$ | $) \%$ |
| 4.93 | $\%$ | $\% .88$ | $\%$ | 5.00 | $\%$ |

Net interest margin - excluding purchase accounting

42

First Quarter of 2016 Compared to Fourth Quarter of 2015
Net interest income increased by $\$ 15.4$ million to $\$ 244.6$ million for the first quarter of 2016 compared to $\$ 229.2$ million for the fourth quarter of 2015 due to higher accretion on acquired loans and a higher average loan and lease balance, offset by a lower average investment securities balance. The loan and lease yield for the first quarter of 2016 was $6.57 \%$ compared to $6.21 \%$ for the fourth quarter of 2015 . The increase in the loan and lease yield was due to higher accretion on acquired loans offset by the lower yield on new originations compared to the current portfolio yield. Accretion on acquired loans was $\$ 27.9$ million in the first quarter of 2016 ( 77 basis points on the loan and lease yield) compared to $\$ 16.1$ million in the fourth quarter of 2015 ( 46 basis points on the loan and lease yield). The increase in accretion was due primarily to higher accelerated accretion from early payoffs of acquired loans and $\$ 12.1$ million from the payoff of a nonaccrual PCI loan. Excluding accelerated accretion, the core loan and lease yield was $6.03 \%$ in the first quarter compared to $6.05 \%$ in the fourth quarter.
The tax equivalent NIM for the first quarter of 2016 was $5.53 \%$ compared to $5.22 \%$ for the fourth quarter of 2015 . The increase in the tax equivalent NIM was due to higher accretion on acquired loans and higher-yielding assets were a higher percentage of average interest-earning assets. Accretion on acquired loans contributed 62 basis points to the NIM in the first quarter of 2016 and 36 basis points in the fourth quarter of 2015. Excluding accelerated accretion, the core NIM was $5.10 \%$ for both the first and fourth quarters. Tax-free interest income contributed 11 basis points to the tax equivalent NIM for both the first quarter of 2016 and fourth quarter of 2015.
The cost of total deposits decreased to $0.23 \%$ in the first quarter of 2016 from $0.24 \%$ in the fourth quarter of 2015 due primarily to the increased average balance of noninterest-bearing deposits and a lower level of higher-cost time deposits.
First Quarter of 2016 Compared to First Quarter of 2015
Net interest income increased by $\$ 45.5$ million to $\$ 244.6$ million for the first quarter of 2016 compared to $\$ 199.1$ million for the first quarter of 2015 due mainly to higher average interest-earning asset balances attributable to the Square 1 acquisition, offset partially by lower yields on average loans and leases and investment securities. The loan and lease yield for the first quarter of 2016 was $6.57 \%$ compared to $6.80 \%$ for the same quarter of 2015. The decrease in the loan and lease yield was due mainly to yields on newly originated loans being lower than the average portfolio yield and the higher-yielding PCI loan portfolio being a smaller percentage of the entire loan portfolio, offset by the PCI loan yield being higher in the current period. Accretion on acquired loans was $\$ 27.9$ million in the first quarter of 2016 ( 77 basis points on the loan and lease yield) compared to $\$ 28.5$ million in the first quarter of 2015 ( 95 basis points on the loan and lease yield). Although the dollar amount of accretion was relatively the same for the two periods, the basis point impact to the loan and lease yield was significantly less in the current quarter due to the higher average loan and lease balance.
The tax equivalent NIM for the first quarter of 2016 was $5.53 \%$ compared to $5.95 \%$ for the same quarter last year. The decrease in the tax equivalent NIM was due mostly to lower yields on new originations compared to the average portfolio yield, the lower yield on average investment securities, and the higher-yielding PCI loan portfolio being a smaller percentage of the entire loan portfolio, offset by the PCI loan yield being higher in the current period.
Accretion on acquired loans contributed 62 basis points to the NIM for the first quarter of 2016 compared to 84 basis points for the first quarter of 2015. Although the dollar amount of accretion was relatively the same for the two periods, the basis point impact to the NIM was significantly less in the current quarter due to the higher average interest-earning assets balance. Tax-free interest income contributed 11 basis points to the tax equivalent NIM for the first quarter of 2016 and five basis points for the first quarter of 2015.
The cost of total deposits decreased to $0.23 \%$ for the first quarter of 2016 from $0.36 \%$ for the first quarter of 2015 due mainly to the $\$ 3.8$ billion of lower-cost core deposits added in the Square 1 acquisition, a lower level of higher-cost time deposits, and a lower average cost of interest-bearing deposits.

## Provision for Credit Losses

The following table sets forth the details of the provision for credit losses and allowance for credit losses data for the periods indicated:

Three Months Ended
March 31,
December
2016 31,

March 31,
201620152015
(Dollars in thousands)

## Provision For Credit Losses:

Addition to allowance for Non PCI loans and leases

| $\$ 19,165$ | $\$ 11,500$ | $\$ 16,604$ |
| :--- | :--- | :--- |
| 835 | 3,614 | 563 |
| 20,000 | 15,114 | 17,167 |
| 140 | $(1,342$ | (733 $)$ |
| $\$ 20,140$ | $\$ 13,772$ | $\$ 16,434$ |

Non PCI Credit Quality Metrics:
Net charge offs (recoveries) on Non PCI loans and lease $\$ 3,892 \quad \$(1,718) \quad \$ 7,380$
Annualized net charge offs (recoveries) to average
Non-PCI loans and leases
At period end:
Allowance for loan and lease losses
Allowance for credit losses
Non PCI nonaccrual loans and leases
Non PCI classified loans and leases
0.11 \% (0.05 ) \% 0.25 \%

Allowance for credit losses to Non PCI loans and leases $0.96 \quad \% \quad 0.85 \quad \% \quad 0.72 \quad \%$
Allowance for credit losses to Non PCI nonaccrual
loans and leases
106.1 \% 94.8 \% 62.1 \%

Provisions for credit losses are charged to earnings for both on and off balance sheet credit exposures. We have a provision for credit losses on our Non PCI loans and leases and a provision for credit losses on our PCI loans. The provision for credit losses on our Non PCI loans and leases is based on our allowance methodology and is an expense, or contra expense, that, in our judgment, is required to maintain an adequate allowance for credit losses. Our allowance methodology uses our actual historical loan and lease charge-off experience on pools of similar loans and leases, considers the current credit risk ratings, giving greater weight to loans with more adverse credit risk ratings, and considers subjective criteria such as current economic trends and forecasts, current commercial real estate values and performance trends, and the loan portfolio credit performance trends. The provision for credit losses on our PCI loans results from decreases or increases in expected cash flows on such loans compared to those previously estimated. We recorded a provision for credit losses of $\$ 20.1$ million in the first quarter of 2016 and $\$ 13.8$ million in the fourth quarter of 2015 in accordance with our allowance methodology. The first quarter provision related almost entirely to Non-PCI loans and leases and increased due in part to additions to our oil and gas portfolio reserves.
Certain circumstances may lead to increased provisions for credit losses in the future. Examples of such circumstances are net loan and lease and unfunded commitment growth, an increased amount of loan and lease charge-offs, changes in economic conditions, such as the rate of economic growth, the rate of inflation, the unemployment rate, increases in the general level of interest rates, declines in real estate values and adverse conditions in borrowers' businesses. See further discussion in "Balance Sheet Analysis - Allowance for Credit Losses on Non PCI Loans" and "Balance Sheet Analysis - Allowance for Credit Losses on PCI Loans" contained herein.

Noninterest Income
The following table summarizes noninterest income by category for the periods indicated:

| Three |  |  |
| :--- | :--- | :--- |
| Months Ended |  |  |
| March | December March |  |
| 31, | 31, | 31, |
| 2016 | 2015 | 2015 |
| (In thousands) |  |  |

Noninterest Income:
Service charges on deposit accounts
Other commissions and fees
Leased equipment income
Gain on sale of loans and leases
Gain (loss) on sale of securities
FDIC loss sharing expense, net
11,489 12,691 5,396
8,244 7,791 5,382
245183 -

Other income:
Dividends and realized gains on equity investments 246 4,886 3,477
Foreign currency translation net gains (losses) 606 (661 ) 2,597
Income recognized on early repayment of leases
$922 \quad 802 \quad 736$
Other
3,236 2,756 1,833
Total noninterest income $\quad \$ 34,539 \quad \$ 28,058 \quad \$ 20,871$

## First Quarter of 2016 Compared to Fourth Quarter of 2015

Noninterest income increased by $\$ 6.5$ million to $\$ 34.5$ million for the first quarter of 2016 compared to $\$ 28.1$ million for the fourth quarter of 2015 due mostly to higher gains on sales of securities of $\$ 8.1$ million and lower FDIC loss sharing expense of $\$ 1.9$ million, offset by lower dividends and gains on equity investments of $\$ 4.6$ million. The gain on sale of securities resulted from the sale of $\$ 335$ million of securities in the first quarter as part of our ongoing portfolio management activities. The lower FDIC loss sharing expense is due to a fewer number and decreased balance of covered assets combined with fewer asset resolutions this quarter compared to the previous quarter. Dividends and gains from equity investments decreased as this item fluctuates from period to period based upon dividends received and number of sales of equity investments. Other income in the first quarter included a loan syndication fee ( $\$ 0.9$ million), a death benefit received on a BOLI policy ( $\$ 0.6$ million) and a loss on the sale of the PWEF leasing unit ( $\$ 0.7$ million); there are no similar items in the other periods presented.
First Quarter of 2016 Compared to First Quarter of 2015
Noninterest income increased by $\$ 13.7$ million to $\$ 34.5$ million for the first quarter of 2016 compared to $\$ 20.9$ million for the first quarter of 2015 . The increase was due mostly to higher other commissions and fees of $\$ 6.1$ million, higher gains on sales of securities of $\$ 4.8$ million, higher leased equipment income of $\$ 2.9$ million, lower FDIC loss sharing expense of $\$ 2.0$ million, higher other income of $\$ 1.4$ million, and higher service charges on deposit accounts of $\$ 1.3$ million, offset by lower dividends and gains on equity investments of $\$ 3.2$ million and lower foreign currency translation net gains of $\$ 2.0$ million. The increase in other commissions and fees was comprised mostly of $\$ 2.8$ million from loan prepayment fees, $\$ 1.7$ million from foreign exchange fees, and $\$ 0.7$ million from credit card fee income. The increases in the last two items are due to the Square 1 acquisition. The increase in service charges on deposits was due primarily to higher analysis fees as a result of increased number of customer accounts. The decrease in foreign currency translation net gains was due mainly to the cross currency swap the Company entered into in June 2015 to reduce the foreign currency translation volatility related to its Euro-denominated subordinated debenture.

Noninterest Expense
The following table summarizes noninterest expense by category for the periods indicated:
Three Months Ended

| March 31, | December | March |
| :--- | :--- | :--- |
| 31, | 31, |  |
| 2016 | 2015 | 2015 |
| (In thousands) |  |  |


| Noninterest Expense: |  |  |  |
| :--- | :--- | :--- | :--- |
| Compensation | $\$ 61,065$ | $\$ 58,992$ | $\$ 47,737$ |
| Occupancy | 12,632 | 12,194 | 10,600 |
| Data processing | 5,904 | 5,585 | 4,308 |
| Other professional services | 3,572 | 3,811 | 3,221 |
| Insurance and assessments | 4,965 | 5,450 | 3,025 |
| Intangible asset amortization | 4,746 | 4,910 | 1,501 |
| Leased equipment depreciation | 5,024 | 4,235 | 3,103 |
| Foreclosed assets (income) expense, net | $(561$ | $)(3,185$ | $) 336$ |
| Acquisition, integration and reorganization costs | 200 | 17,600 | 2,000 |
| Other expense: |  |  |  |
| Loan expense | 2,155 | 2,745 | 339 |
| Other | 10,986 | 9,927 | 8,190 |
| Total noninterest expense | $\$ 110,688$ | $\$ 122,264$ | $\$ 84,360$ |

The following table presents the components of foreclosed assets (income) expense, net for the periods indicated:
Three Months Ended
March December March
31, 31, 31,
$20162015 \quad 2015$
(In thousands)
Foreclosed Assets (Income) Expense:
Provision for losses \$- \$65 \$ 124
Operating (income) expense (57 ) (241 ) 106
(Gain) loss on sale
(504 ) (3,009 ) 106
Total foreclosed assets (income) expense, net \$(561) \$ (3,185) \$ 336
First Quarter of 2016 Compared to Fourth Quarter of 2015
Noninterest expense decreased by $\$ 11.6$ million to $\$ 110.7$ million for the first quarter of 2016 compared to $\$ 122.3$ million for the fourth quarter of 2015. The decrease was due mostly to lower acquisition, integration and reorganization costs of $\$ 17.4$ million offset by lower foreclosed assets income of $\$ 2.6$ million and higher compensation expense of $\$ 2.1$ million. Foreclosed assets income is lower due to lower gains on foreclosed asset sales compared to the prior quarter. Compensation expense increased due to higher payroll taxes from the timing of the annual employment tax cycle and higher stock-based compensation due to awards granted in the first quarter offset partially by lower commission and incentive expense.
First Quarter of 2016 Compared to First Quarter of 2015
Noninterest expense increased by $\$ 26.3$ million to $\$ 110.7$ million for the first quarter of 2016 compared to $\$ 84.4$ million for the first quarter of 2015. The increase was due primarily to including the operations of Square 1 subsequent to its October 6, 2015 acquisition date and higher loan expenses, offset by lower acquisition, integration and reorganization costs of $\$ 1.8$ million. Loan-related expense increased due to lower recoveries of legal costs; the first quarter of 2015 included a $\$ 1.7$ million recovery of legal costs on a single matter.

Income Taxes
The effective tax rate for the first quarter of 2016 was $39.0 \%$ compared to $40.7 \%$ for the fourth quarter of 2015 and $38.7 \%$ for the first quarter of 2015. The Company's blended statutory tax rate for federal and state is $41 \%$. The first quarter effective tax rate approximates the expected effective tax rate for calendar year 2016.
Balance Sheet Analysis
Investment Portfolio
The following table presents the components, yields, and durations of our securities available-for-sale as of the date indicated:

Security Type:
March 31, 2016
Amortized Fair Duration

Residential mortgage-backed securities:
Government agency and government-sponsored enterprise pass through
securities
Cost Value Yield ${ }^{(1)(2)}$ (in years)
(Dollars in thousands)

Government agency and government-sponsored enterprise collateralized
mortgage obligations
Private label collateralized mortgage obligations
Municipal securities
Corporate debt securities
Collateralized loan obligations
SBA securities
Asset-backed and other securities
Total securities available-for-sale

| $\$ 642,233$ | $\$ 653,865$ | $2.06 \%$ | 3.2 |
| :--- | :--- | :--- | :--- |

(1)Represents the yield for the month of March 31, 2016.
(2) Tax-equivalent basis.

The following table shows the geographic composition of the majority of our municipal securities portfolio as of the date indicated:

|  | March 31, 2016 <br> Carrying |  |  |
| :--- | :--- | :--- | :--- |
| Municipal Securities by State: |  |  |  |
| Value |  |  |  |
| (Dollars in |  |  |  | Total

Loans and Leases
The following table presents the composition of our total loans and leases as of the dates indicated:
March 31, 2016 December 31, 2015

|  | $\%$ of <br> Amount <br> Total Amount | $\%$ of <br> Total |
| :--- | :--- | :--- |
| (Dollars in thousands) |  |  |

Real estate mortgage:
Healthcare real estate
Hospitality
SBA program
Other commercial real estate
Total commercial real estate
Income producing residential
Owner-occupied residential
Total residential real estate
Total real estate mortgage
Real estate construction:
Commercial
Residential
Total real estate construction
Total real estate loans
Commercial:
Technology cash flow
Security cash flow
Healthcare cash flow
Other cash flow
Total cash flow
Lender finance \& timeshare
Healthcare asset based
Other asset based
Total asset based
Venture capital services
Early stage
Expansion stage
Later stage
Venture capital
Equipment finance
Total commercial
Consumer

| $\$ 1,184,380$ | 8 | $\%$ | $\$ 1,230,787$ | 9 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 690,097 | 5 | $\%$ | 656,750 | 5 | $\%$ |
| 468,281 | 3 | $\%$ | 473,960 | 3 | $\%$ |
| $2,297,618$ | 16 | $\%$ | $2,284,036$ | 16 | $\%$ |
| $4,640,376$ | 32 | $\%$ | $4,645,533$ | 33 | $\%$ |
| 982,116 | 7 | $\%$ | $1,035,164$ | 7 | $\%$ |
| 167,882 | 1 | $\%$ | 176,045 | 1 | $\%$ |
| $1,149,998$ | 8 | $\%$ | $1,211,209$ | 8 | $\%$ |
| $5,790,374$ | 40 | $\%$ | $5,856,742$ | 41 | $\%$ |
|  |  |  |  |  |  |
| 308,191 | 2 | $\%$ | 345,991 | 2 | $\%$ |
| 269,965 | 2 | $\%$ | 184,382 | 1 | $\%$ |
| 578,156 | 4 | $\%$ | 530,373 | 3 | $\%$ |
| $6,368,530$ | 44 | $\%$ | $6,387,115$ | 44 | $\%$ |
|  |  |  |  |  |  |
| 993,110 | 7 | $\%$ | 978,283 | 7 | $\%$ |
| 467,563 | 3 | $\%$ | 450,544 | 3 | $\%$ |
| 931,701 | 7 | $\%$ | 865,355 | 6 | $\%$ |
| 781,094 | 5 | $\%$ | 779,783 | 5 | $\%$ |
| $3,173,468$ | 22 | $\%$ | $3,073,965$ | 21 | $\%$ |
| $1,641,294$ | 11 | $\%$ | $1,587,577$ | 11 | $\%$ |
| 207,231 | 1 | $\%$ | 228,445 | 2 | $\%$ |
| 741,073 | 5 | $\%$ | 731,643 | 5 | $\%$ |
| $2,589,598$ | 17 | $\%$ | $2,547,665$ | 18 | $\%$ |
| 204,299 | 1 | $\%$ | 228,863 | 2 | $\%$ |
| 362,421 | 3 | $\%$ | 347,298 | 2 | $\%$ |
| 654,398 | 5 | $\%$ | 600,541 | 4 | $\%$ |
| 286,670 | 2 | $\%$ | 281,311 | 2 | $\%$ |
| $1,507,788$ | 11 | $\%$ | $1,458,013$ | 10 | $\%$ |
| 733,228 | 5 | $\%$ | 890,349 | 6 | $\%$ |
| $8,004,082$ | 55 | $\%$ | $7,969,992$ | 55 | $\%$ |
| 110,905 | 1 | $\%$ | 121,147 | 1 | $\%$ |

Total loans and leases, net of deferred fees \$14,483,517 $100 \%$ \$14,478,254 100\%

Our real estate portfolio exposes us to risks associated with mortgage loans on commercial property. Commercial real estate mortgage loan repayments typically do not rely on the sale of the underlying collateral, but instead rely on the income producing potential of the collateral as the source of repayment. However, due to the loan amortization period generally being greater than the contractual loan term, the borrower may be required to refinance the loan, either with us or another lender, or pay off the loan, by selling the underlying collateral. Our commercial-related real estate loans do not expose us to risks generally associated with residential mortgage loans such as option adjustable-rate mortgage ("ARM"), interest-only, or subprime mortgage loans.

## Credit Exposure Affected by Low Oil Prices

At March 31, 2016, we had 19 outstanding loan and lease relationships totaling $\$ 127.7$ million to borrowers and lessees primarily involved in the oil and gas industry down from $\$ 137.3$ million at December 31, 2015. The obligors under these loans and leases either conduct oil and gas extraction or provide industrial support services to such types of businesses. The collateral for these loans and leases includes primarily equipment, such as drilling and mining equipment and transportation vehicles, used directly and indirectly in these activities. At March 31, 2016, three relationships totaling $\$ 45.5$ million were on nonaccrual status and were classified, down from $\$ 47.1$ million at December 31, 2015. The largest of these relationships had an aggregate outstanding balance of $\$ 39.9$ million at March 31, 2016. Reserves related to our total oil and gas services industry exposure were approximately $15 \%$ at March 31, 2016, which included reserves of $32 \%$ related to our impaired oil and gas services industry exposure. Unfunded commitments related to the oil and gas portfolio totaled $\$ 20.3$ million at March 31, 2016 and relate to two relationships governed with a borrowing base for accounts receivable and inventory.
The following table presents loan and lease relationships having exposure to the oil and gas industries as of the date indicated:

March 31, 2016

| Oblidgmontsunt | \% of <br> Total |
| :--- | :--- |
| (Dollars in |  |
| thousands) |  |


| Nonaccrual | 3 | $\$ 45,495$ | 36 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |
| Large, rated companies ${ }^{(1)}$ | 2 | 47,739 | 37 | $\%$ |
| All others ${ }^{(2)}$ | 14 | 34,424 | 27 | $\%$ |
| Total oil \& gas support services | 19 | $\$ 127,658$ | $100 \%$ |  |

(1) Borrowing entity or obligor contractual counterpart rated BB+ or higher.
(2) Average relationship balance of approximately $\$ 2.5$ million.

The following table presents the geographic composition of the majority of our real estate loans as of the dates indicated:

| Real Estate Loans by State: | March 31, 2016 |  |  | December 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of |  |  | \% of |  |
|  | Amount | Total |  | Amount | Tota |  |
|  | (Dollars in thousands) |  |  |  |  |  |
| California | \$3,171,670 | 49.9 |  | \$3,121,801 | 48.9 | \% |
| Florida | 513,951 | 8.1 |  | 488,793 | 7.6 | \% |
| New York | 371,459 | 5.8 |  | 342,815 | 5.4 | \% |
| Texas | 261,126 | 4.1 |  | 315,433 | 4.9 | \% |
| Pennsylvania | 238,602 | 3.7 |  | 215,945 | 3.4 | \% |
| Virginia | 182,182 | 2.9 |  | 182,040 | 2.8 | \% |
| Arizona | 160,065 | 2.5 |  | 157,431 | 2.5 | \% |
| Illinois | 140,061 | 2.2 |  | 144,177 | 2.3 | \% |
| New Jersey | 122,029 |  |  | 120,793 | 1.9 | \% |
| Maryland | 117,267 | 1.8 | \% | 89,019 | 1.4 | \% |
| Total of 10 largest states | 5,278,412 | 82.9 | \% 5 | 5,178,247 | 81.1 | \% |
| All other states | 1,090,118 | 17.1 | \% | 1,208,868 |  | \% |
| Total real estate loans | \$6,368,530 | 100.0 | \% \$ | \$6,387,115 | 100.0 |  |

$\left.\begin{array}{l}\text { The following table presents a roll forward of the loan and lease portfolio for the period indicated: } \\ \\ \\ \text { Three Months } \\ \text { Ended }\end{array}\right\}$
(1)Includes direct financing leases but excludes equipment leased to others under operating leases.
2) Includes principal repayments on existing loans, changes in revolving lines of credit (repayments and draws), loan
${ }^{2}$ participation sales and other changes within the loan portfolio.
(3)Includes $\$ 15.1$ million of PWEF leases sold to third parties during the three months ended March 31, 2016.

Allowance for Credit Losses on Non-PCI Loans and Leases
The allowance for credit losses on non-purchased credit impaired ("Non-PCI") loans and leases is the combination of the allowance for loan and lease losses and the reserve for unfunded loan commitments. The allowance for loan and lease losses is reported as a reduction of outstanding loan and lease balances and the reserve for unfunded loan commitments is included within "Accrued interest payable and other liabilities" on the condensed consolidated balance sheets. The following discussion is for Non-PCI loans and leases and the allowance for credit losses thereon. Refer to "Balance Sheet Analysis - Allowance for Credit Losses on PCI Loans" for the policy on PCI loans. For loans and leases acquired and measured at fair value and deemed non-impaired on the acquisition date, our allowance methodology measures deterioration in credit quality or other inherent risks related to these acquired assets that may occur after the acquisition date.
The allowance for loan and lease losses is maintained at a level deemed appropriate by management to adequately provide for known and inherent risks in the loan and lease portfolio and other extensions of credit at the balance sheet date. The allowance is based upon our continual review of the credit quality of the loan and lease portfolio, which includes loan and lease payment trends, borrowers' compliance with loan agreements, borrowers' current and budgeted financial performance, collateral valuation trends, and current economic factors and external conditions that may affect our borrowers' ability to pay. Loans and leases that are deemed to be uncollectable are charged off and deducted from the allowance. The provision for loan and lease losses and recoveries on loans and leases previously charged off are added to the allowance.
The allowance for loan and lease losses contains a general reserve component for loans and leases with no credit impairment and a specific reserve component for loans and leases determined to be impaired.
A loan or lease is considered impaired when it is probable that we will be unable to collect all amounts due according to the original contractual terms of the agreement. We assess our loans for impairment on an ongoing basis using certain criteria such as payment performance, borrower reported financial results and budgets, and other external factors when appropriate. We measure impairment of a loan based upon the fair value of the loan's collateral if the loan is collateral-dependent or the present value of cash flows, discounted at the loan's effective interest rate, if the loan is

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not collateral-dependent. We measure impairment of a lease based upon the present value of the scheduled lease and residual cash flows, discounted at the lease's effective interest rate. To the extent a loan or lease balance exceeds the estimated collectable value, a specific reserve or charge-off is recorded depending upon the certainty of the estimate of loss. Smaller balance loans (under $\$ 250,000$ ), with a few exceptions for certain loan types, are generally not individually assessed for impairment but are evaluated collectively.

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The methodology we use to estimate the general reserve component of our allowance for credit losses considers both quantitative and qualitative criteria. The quantitative criteria uses our actual historical loan and lease charge-off experience on pools of similar loans and leases to establish loss factors that are applied to our current loan and lease balances to estimate inherent credit losses. When estimating the general reserve component for the various pools of similar loan types, the loss factors applied to the loan pools consider the current credit risk ratings, giving greater weight to loans with more adverse credit risk ratings. We recognize that the determination of the allowance for loan and lease losses is sensitive to the assigned credit risk ratings and inherent loss rates at any given point in time. To ensure the accuracy of our credit risk ratings, an independent credit review function assesses the ratings assigned to loans on an ongoing basis.
The qualitative criteria considered when establishing the loss factors include the following:
current economic trends and forecasts;
current commercial real estate values, performance trends, and overall outlook in the markets where we lend;
degal and regulatory matters that could impact our borrowers' ability to repay our loans and leases;
our loan and lease portfolio composition and any loan concentrations;
our current lending policies and the effects of any new policies or policy amendments;
our new loan and lease origination volume and the nature of it;
our loan and lease portfolio credit performance trends; and
the results of our ongoing independent credit review.
The reserve for unfunded commitments is estimated using the same loss factors as used for the allowance for loan and lease losses and is computed based only on the expected usage of the unfunded commitments.
The credit risk ratings assigned to every loan and lease are either "pass," "special mention," "substandard" or "doubtful" and defined as follows:
Pass: Loans and leases classified as "pass" are not adversely classified and collection and repayment in full are expected.
Special Mention: Loans and leases classified as "special mention" have a potential weakness that requires management's attention. If not addressed, these potential weaknesses may result in further deterioration in the borrower's ability to repay the loan or lease.
Substandard: Loans and leases classified as "substandard" have a well-defined weakness or weaknesses that jeopardize the collection of the debt. They are characterized by the possibility that we will sustain some loss if the weaknesses are not corrected.
Doubtful: Loans and leases classified as "doubtful" have all the weaknesses of those classified as "substandard," with the additional trait that the weaknesses make collection or repayment in full highly questionable and improbable. In addition, we may refer to the loans and leases with assigned credit risk ratings of "substandard" and "doubtful" together as "classified" loans and leases. For further information on classified loans and leases, see Note 5, Loans and Leases, of the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)."
Management believes the allowance for credit losses is appropriate for the known and inherent risks in our Non-PCI loan and lease portfolio and the credit risk ratings and inherent loss rates currently assigned are appropriate. It is possible that others, given the same information, may at any point in time reach different conclusions that could result in a significant impact to the Company's financial statements. In addition, current credit risk ratings are subject to change as we continue to monitor our loans and leases. To the extent we experience, for example, increased levels of documentation deficiencies, adverse changes in collateral values, or negative changes in economic and business conditions that adversely affect our borrowers, our classified loans and leases may increase. Higher levels of classified loans and leases generally result in increased provisions for credit losses and an increased allowance for credit losses. Although we have established an allowance for credit losses that we consider appropriate, there can be no assurance that the established allowance will be sufficient to absorb related losses in the future.

The following table presents information regarding the allowance for credit losses on Non-PCI loans and leases as of the dates indicated:

Non-PCI Allowance for Credit Losses Data:

Allowance for loan and lease losses
Reserve for unfunded loan commitments
Total allowance for credit losses

| March 31, | December <br> 31, | March 31, |
| :--- | :--- | :--- |
| 2016 | 2015 | 2015 |

(Dollars in thousands)
\$120,807 \$105,534 \$79,680
17,569 16,734 6,874
\$138,376 \$122,268 \$86,554
$\begin{array}{lllllll}\text { Allowance for credit losses to loans and leases } & 0.96 & \% & 0.85 & \% & 0.72 & \% \\ \text { Allowance for credit losses to nonaccrual loans and leases } & 106.1 & \% & 94.8 & \% & 62.1 & \%\end{array}$
All acquired loans are recorded initially at their estimated fair value with such initial fair value including an estimate of credit losses. Two additional credit coverage ratios shown in the table below are presented to give an indication of overall credit risk coverage:

March 31, 2016 December 31, 2015
Non-PCI Non-PCI
Loans and Allowance/ Coverage Loans and Allowance/ Coverage
Non-PCI Credit Risk Coverage Ratios: Leases Discount Ratio Leases Discount Ratio
(Dollars in thousands)
Ending balance
Acquired loans
Adjusted balance
Ending balance
Unamortized purchase discount
Adjusted balance
\(\left.\begin{array}{lllllllll}\$ 14,365,915 \& \$ 138,376 \& 0.96 \& \% \& \$ 14,339,070 \& \$ 122,268 \& 0.85 \& \% <br>

(5,468,875 \& (34,231\end{array}\right) .\)| $(6,030,921$ | $)$ | $(19,127$ |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 8,897,040$ | $\$ 104,145$ | 1.17 | $\%$ | $\$ 8,308,149$ | $\$ 103,141$ | 1.24 |

The first additional credit coverage ratio calculation makes adjustments for acquired loans and leases and the related allowance. Our Non PCI loans and leases at March 31, 2016, included $\$ 5.5$ billion in loans and leases acquired in acquisitions. These acquired loans and leases were initially recorded at their estimated fair values and such initial fair values included an estimate of credit losses. The allowance calculation for Non PCI loans and leases takes into consideration those acquired loans and leases whose credit quality has deteriorated since their acquisition dates. At March 31, 2016, our allowance for credit losses included $\$ 34.2$ million related to these acquired loans and leases. When these acquired loans and leases are excluded from the total of Non PCI loans and leases and the related allowance is excluded from the allowance for credit losses, the result is an adjusted coverage ratio of our allowance for credit losses to Non PCI loans and leases of $1.17 \%$ at March 31, 2016; at December 31, 2015, this ratio was $1.24 \%$. The second additional credit coverage ratio calculation makes an adjustment for the unamortized purchase discount on acquired loans and leases. Our acquired Non-PCI loans and leases included an unamortized purchase discount of $\$ 78.8$ million at March 31, 2016, which is assigned specifically to those loans and leases only. Such discount represents the acquisition date fair value adjustment based on market, liquidity, interest rate and credit risk. When the unamortized purchase discount is added back separately to both our Non-PCI loans and leases and allowance for credit losses, the result is an adjusted coverage ratio of our allowance for credit losses to Non-PCI loans and leases of $1.50 \%$ at March 31, 2016; at December 31, 2015, this ratio was $1.49 \%$.
The unamortized purchase discount is being accreted to interest income over the remaining life of the respective loans and leases primarily using the interest method. Use of the interest method results in steadily declining amounts being taken into income in each reporting period. The remaining discount of $\$ 78.8$ million at March 31, 2016 is expected to be substantially accreted to income by the end of 2018.

The following table presents the changes in our allowance for credit losses on Non-PCI loans and leases for the periods indicated:

Non-PCI Allowance for Credit Losses:
Allowance for credit losses, beginning of period
Provision for credit losses:
Addition to allowance for loan and lease losses
Addition to reserve for unfunded
loan commitments
Three Months Ended

Provision for credit losses
Loans and leases charged off:
Real estate mortgage
Commercial
Consumer
Total loans and leases charged off
Recoveries on loans charged off:
Real estate mortgage
Real estate construction and land
Commercial
Consumer
Total recoveries on loans charged off
Net (charge-offs) recoveries (3,892 ) 1,718 (7,380 )
Fair value of acquired reserve for unfunded commitments - 4,746 -
Allowance for credit losses, end of period $\quad \$ 138,376 \quad \$ 122,268 \quad \$ 86,554$
Annualized net charge-offs (recoveries) to average loans and leases
0.11 \% (0.05 ) \% 0.25 \%

Allowance for Credit Losses on PCI Loans
The PCI loans are subject to our internal and external credit review. For PCI loans, the allowance for loan losses is measured at the end of each financial reporting period based on expected cash flows. Decreases or (increases) in the amount and changes in the timing of expected cash flows on the PCI loans as of the financial reporting date compared to those previously estimated are usually recognized by recording a provision or a (negative provision) for credit losses on such loans. If deterioration in the expected cash flows results in a reserve requirement, a provision for credit losses is charged to earnings.
The following table presents the changes in our allowance for credit losses on PCI loans for the periods indicated:
Three Months Ended
March December March
31, 31, 31,
201620152015
(In thousands)
Allowance for credit losses on PCI loans,
beginning of period
Provision (negative provision)
Net (charge-offs) recoveries
Allowance for credit losses on PCI
\$9,577 \$ 10,955 \$13,999
140 (1,342 ) (733 )
(163 ) (36 ) (568 )
\$9,554 \$9,577 \$12,698

Nonperforming Assets and Performing Restructured Loans
The following table presents nonperforming assets and performing restructured loans information as of the dates indicated:


[^2]Nonperforming assets include Non-PCI and PCI nonaccrual loans and leases and foreclosed assets and totaled $\$ 154.5$ million at March 31, 2016 compared to $\$ 156.4$ million at December 31, 2015. The $\$ 1.9$ million decrease in nonperforming assets was due mostly to a $\$ 3.8$ million decrease in foreclosed assets offset by a $\$ 1.8$ million increase in Non-PCI accruing loans contractually past due 90 days or more. The ratio of nonperforming assets to loans and leases and foreclosed assets decreased to $1.06 \%$ at March 31, 2016 from $1.08 \%$ at December 31, 2015. Nonaccrual Loans and Leases
During the first quarter of 2016, nonaccrual loan and leases remained relatively unchanged as additions totaled $\$ 41.8$ million, offset by $\$ 29.6$ million returned to accrual status and $\$ 12.1$ million in principal payments and other reductions.

54

The following table presents our Non-PCI nonaccrual loans and leases and accruing loans and leases past due between 30 and 89 days by portfolio segment and class as of the dates indicated:

Nonaccrual Loans and Leases Accruing and
March 31, 2016 December 31, 2015 30-89 Days Past
Due
$\begin{array}{llll}\text { \% of } & \text { \% of } & \text { March } & \text { December } \\ \text { Loan } & \text { Loan } & 31, & 31, \\ \text { Category Amount } & \text { Category } & \text { Amount } & 2015 \\ \text { Amount }\end{array}$
Real estate mortgage:
Commercial

| $\$ 30,357$ | 1 | $\%$ | $\$ 52,363$ | 1 | $\%$ | $\$ 4,968$ | $\$ 1,498$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 5,807 | 1 | $\%$ | 4,914 | - | $\%$ | 730 | 3,174 |
| 36,164 | 1 | $\%$ | 57,277 | 1 | $\%$ | 5,698 | 4,672 |
|  |  |  |  |  |  |  |  |
| - | $-\%$ | - | $-\%$ | - | - |  |  |
| 370 | $-\%$ | 372 | $-\%$ | - | - |  |  |
| 370 | $-\%$ | 372 | $-\%$ | - | - |  |  |
|  |  |  |  |  |  |  |  |
| 39,665 | 1 | $\%$ | 15,800 | 1 | $\%$ | 639 | 1,118 |
| 2,046 | - | $\%$ | 2,505 | $-\%$ | - | 1 |  |
| - | - | $\%$ | 124 | - | $\%$ | 9,554 | 250 |
| 51,247 | 7 | $\%$ | 51,410 | 6 | $\%$ | 1,870 | 360 |
| 92,958 | 1 | $\%$ | 69,839 | 1 | $\%$ | 12,063 | 1,729 |
| 926 | 1 | $\%$ | 1,531 | 1 | $\%$ | 30 | 628 |
| $\$ 130,418$ | 1 | $\%$ | $\$ 129,019$ | 1 | $\%$ | $\$ 17,791$ | $\$ 7,029$ |

Residential
Total real estate mortgage
Real estate construction and land:
Commercial
Residential
Total real estate construction and land
Commercial:
Cash flow
Asset-based
Venture capital
Equipment finance
Total commercial
Consumer
Total Non-PCI loans and leases
\$130,418 1 \% \$129,019 $1 \% \quad \$ 17,791 \$ 7,029$
(1) Includes nonaccrual loans and leases to companies involved in the oil and gas industries of $\$ 45.5$ million and $\$ 47.1$
million at March 31, 2016 and December 31, 2015.
As of March 31, 2016, the Company's ten largest Non-PCI loan relationships on nonaccrual status had an aggregate carrying value of $\$ 102.9$ million and represented $78.9 \%$ of total Non-PCI nonaccrual loans and leases. The largest of these relationships had an aggregate carrying value of $\$ 39.9$ million. The borrower's business has been adversely affected by low oil prices.
Foreclosed Assets
The following table presents the components of foreclosed assets (primarily other real estate owned, or OREO) as of the dates indicated:

|  | March | December March |  |
| :--- | :--- | :--- | :--- |
|  | 31, | 31, | 31, |
| Property Type: | 2016 | 2015 | 2015 |
|  | (In thousands) |  |  |
| Commercial real estate | $\$-$ | $\$ 487$ | $\$ 1,036$ |
| Construction and land development | 13,800 | 13,801 | 18,942 |
| Multi-family | - | - | 4,964 |
| Single family residence | 897 | 952 | 3,253 |
| Total OREO, net | 14,697 | 15,240 | 28,195 |
| Other foreclosed assets | 3,613 | 6,880 | 7,745 |
| Total foreclosed assets | $\$ 18,310$ | $\$ 22,120$ | $\$ 35,940$ |

Foreclosed assets decreased $\$ 3.8$ million during the first quarter of 2016 mainly as a result of sales of $\$ 3.9$ million, offset by additions of $\$ 0.1$ million.

## Performing Restructured Loans

Non-PCI performing troubled debt restructured loans increased by $\$ 26.6$ million during the first quarter of 2016 to $\$ 66.8$ million at March 31, 2016. The increase was attributable to $\$ 29.1$ million of transfers from nonaccrual restructured loans to performing restructured loans, offset by $\$ 2.5$ million in payoffs and other reductions. At March 31, 2016, we had $\$ 55.1$ million in real estate mortgage loans, $\$ 7.6$ million in real estate construction and land loans, $\$ 3.9$ million in commercial loans, and $\$ 0.2$ million in consumer loans that were accruing interest under the terms of troubled debt restructurings.
The majority of the number of performing troubled debt restructured loans was on accrual status prior to the loan modifications and have remained on accrual status after the loan modifications due to the borrowers making payments before and after the restructurings. In these circumstances, generally, a borrower may have had a fixed-rate loan that they continued to repay, but may be having cash flow difficulties. In an effort to work with certain borrowers, we have agreed to interest rate reductions and/or interest-only payments for a period of time. In these cases, we do not forgive principal but may consider the extension of maturity date as part of the loan modification in order to assist the borrower. As a result of the current economic environment, we anticipate loan restructurings to continue.
Deposits
The following table presents the balance of each major category of deposits at the dates indicated:

| Deposit Category: | March 31, 2016 |  | December 31, 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | \% of |  | \% of |
|  | Amount | Total | Amount | Total |
|  | (Dollars in thousands) |  |  |  |
| Noninterest-bearing deposits | \$6,139,963 | 40 \% | \$6,171,455 | 39 \% |
| Interest checking deposits | 921,189 | 6 | 874,349 | 5 |
| Money market deposits | 3,144,843 | 20 | 2,782,974 | 18 |
| Savings deposits | 764,323 | 5 | 742,795 | 5 |
| Total core deposits | 10,970,318 | 71 | 10,571,573 | 67 |
| Brokered non-maturity deposits | 985,784 | 6 | 942,253 | 6 |
| Total non-maturity deposits | 11,956,102 | 77 | 11,513,826 | 73 |
| Time deposits under \$ 100,000 | 1,357,598 | 9 | 1,656,227 | 11 |
| Time deposits \$100,000 and over | 2,127,675 | 14 | 2,496,129 | 16 |
| Total time deposits | 3,485,273 | 23 | 4,152,356 | 27 |
| Total deposits | \$15,441,375 | 100\% | \$15,666,182 | 100\% |

Total deposits decreased $\$ 224.8$ million during the first quarter to $\$ 15.4$ billion at March 31, 2016, due mainly to a decrease in time deposits of $\$ 667.1$ million offset partially by an increase in core deposits of $\$ 398.7$ million. At March 31,2016 , core deposits totaled $\$ 11.0$ billion, or $71 \%$ of total deposits, including $\$ 6.1$ billion of noninterest-bearing demand deposits, or $40 \%$ of total deposits.

The following table summarizes the maturities of time deposits, together with their weighted average contractual rate, as of the date indicated:

Maturity:
Due in three months or less
Due in over three months through six months
March 31, 2016
Time Time

| Deposits | Deposits <br> Under | $\$ 100,000$ | Total |
| :--- | :--- | :--- | :--- |
| Time |  |  |  |
| $\$ 100,000$ | or More | Contractual |  |
| Deposits | Rate |  |  |
| (Dollars in thousands) |  |  |  |
| $\$ 480,954$ | $\$ 886,887$ | $\$ 1,367,841$ | $0.69 \%$ |
| 482,832 | 727,320 | $1,210,152$ | $0.57 \%$ |
| 282,781 | 390,141 | 672,922 | $0.51 \%$ |
| 89,172 | 91,221 | 180,393 | $0.59 \%$ |
| 21,859 | 32,106 | 53,965 | $0.93 \%$ |
| $\$ 1,357,598$ | $\$ 2,127,675$ | $\$ 3,485,273$ | $0.61 \%$ |

At December 31, 2015
\$1,656,227 \$2,496,129 \$4,152,356 0.66\%
Brokered time deposits totaled $\$ 165.5$ million and $\$ 272.5$ million at March 31, 2016 and December 31, 2015. At March 31, 2016 and December 31, 2015, we had $\$ 733$ million and $\$ 858$ million, respectively, of time deposits that exceeded the FDIC insurance limit of $\$ 250,000$, while the remaining $\$ 2.8$ billion and $\$ 3.3$ billion of time deposits met or fell below the FDIC insurance limit.
Regulatory Matters
Capital
Bank regulatory agencies measure capital adequacy through standardized risk-based capital guidelines that compare different levels of capital (as defined by such guidelines) to risk-weighted assets and off-balance sheet obligations. At March 31, 2016, Banks and bank holding companies considered to be "well capitalized" must maintain a minimum Tier 1 leverage ratio of $5.00 \%$, a minimum common equity Tier 1 risk-based capital ratio of $6.50 \%$, a minimum Tier 1 risk-based capital ratio of $8.00 \%$, and a minimum total risk-based capital ratio of $10.00 \%$. Regulatory capital requirements limit the amount of deferred tax assets that may be included when determining the amount of regulatory capital. Deferred tax asset amounts in excess of the calculated limit are disallowed from regulatory capital. At March 31,2016 , such disallowed amounts were $\$ 40.0$ million for the Company and $\$ 0.2$ million for the Bank. No assurance can be given that the regulatory capital deferred tax asset limitation will not increase in the future or that the Company or Bank will not have increased deferred tax assets that are disallowed.
Basel III, the new comprehensive regulatory capital rules for U.S. banking organizations became effective for the Company and the Bank on January 1, 2015, subject to phase-in periods for certain components and other provisions. The most significant provisions of Basel III which applied to the Company and the Bank were as follows: the phase-out of trust preferred securities from Tier 1 capital, the higher risk-weighting of high volatility and past due real estate loans, and the capital treatment of deferred tax assets and liabilities above certain thresholds.
The following table presents our regulatory capital ratios and the regulatory capital requirements under Basel III:
March 31, 2016
PacWestPacific Well
Bancorp Western Capitalized
Consolidmank Requirement

| Tier 1 Leverage | $11.51 \%$ | 11.10 | $\%$ | 5.00 |
| :--- | :--- | :--- | :--- | :--- |
| Common Equity Tier-1 Capital | 12.63 | 12.18 | 6.50 |  |
| Tier 1 Capital | 12.63 | 12.18 | 8.00 |  |
| Total Capital | 15.96 | 13.05 | 10.00 |  |

Beginning January 1, 2016, Basel III implemented a requirement for all banking organizations to maintain a capital conservation buffer above the minimum risk-based capital requirements in order to avoid certain limitations on capital distributions, stock repurchases and discretionary bonus payments to executive officers. The capital conservation buffer is exclusively comprised of common equity tier 1 capital, and it applies to each of the three risk-based capital ratios but not to the leverage ratio. At March 31, 2016, the Company and Bank are in compliance with the capital conservation buffer requirement. The capital conservation buffer will increase by $0.625 \%$ each year through 2019 , at which point, the common equity tier 1 , tier 1 and total capital ratio minimums inclusive of the capital conservation buffer will be $7.0 \%, 8.5 \%$ and $10.5 \%$, respectively.
Subordinated Debentures
We issued subordinated debentures to trusts that were established by us or entities we previously acquired, which, in turn, issued trust preferred securities. The carrying value of subordinated debentures totaled $\$ 438.7$ million at March 31, 2016. At March 31, 2016, none of the trust preferred securities was included in the Company's Tier I capital under the phase-out limitations of Basel III, and $\$ 426.6$ million was included in Tier II capital.
Dividends on Common Stock and Interest on Subordinated Debentures
As a bank holding company, we are required to notify the Board of Governors of the Federal Reserve System ("FRB") prior to declaring and paying a dividend to stockholders during any period in which quarterly and/or cumulative twelve-month net earnings are insufficient to fund the dividend amount, among other requirements. Interest payments made by us on subordinated debentures are considered dividend payments under FRB regulations.

## Liquidity

Liquidity Management
The goals of our liquidity management are to ensure the ability of the Company to meet its financial commitments when contractually due and to respond to other demands for funds such as the ability to meet the cash flow requirements of customers who may be either depositors wanting to withdraw funds or borrowers who have unfunded commitments. We have an Executive Management ALM Committee, or "Executive ALM Committee," which is comprised of members of senior management and is responsible for managing balance sheet and off-balance sheet commitments to meet the needs of customers while achieving our financial objectives. Our Executive ALM Committee meets regularly to review funding capacities, current and forecasted loan demand, and investment opportunities.
We manage our liquidity by maintaining pools of liquid assets on-balance sheet, consisting of cash and due from banks, interest-earning deposits in other financial institutions and unpledged investment securities available-for-sale, which we refer to as our primary liquidity. In addition, we also maintain available borrowing capacity under secured borrowing lines with the FHLB and the Federal Reserve Bank of San Francisco ("FRBSF"), which we refer to as our secondary liquidity. In addition to its secured lines of credit, the Bank also maintains unsecured lines of credit, subject to availability, of $\$ 80.0$ million with correspondent banks and $\$ 99.0$ million with the FHLB, both for the purchase of overnight funds. In March 2016, the Bank became a member of the American Financial Exchange, through which it may either borrow or lend funds on an overnight basis with a group of pre-approved commercial banks. The availability of funds changes daily. There were no balances outstanding as of March 31, 2016.

The following tables provide a summary of the Bank's primary and secondary liquidity levels at the dates indicated:


The following table provides a summary of the Bank's core deposits at the dates indicated:

| March 31, | December |
| :--- | :--- |
| 31, |  |
| 2016 | 2015 |
| (In thousands) |  |

Core Deposits:
Noninterest-bearing demand \$6,139,963 \$6,171,455
Interest checking 921,189 874,349
Money market deposits $\quad 3,144,843 \quad 2,782,974$
Savings deposits 764,323 742,795
Total core deposits $\quad \$ 10,970,318 \$ 10,571,573$
Our liquidity policy establishes various liquidity guidelines for the Bank. The policy includes guidelines for On-Balance Sheet Liquidity (a measurement of primary liquidity to total deposits plus borrowings), Coverage and Crisis Coverage Ratios (measurements of liquid assets to expected short-term liquidity required for the loan and deposit portfolios under normal and stressed conditions), Loan to Funding Ratio (measurement of gross loans net of fees divided by deposits plus FHLB borrowings), Wholesale Funding Ratio (measurement of wholesale funding divided by interest-earning assets), and other guidelines developed for measuring and maintaining liquidity. As of March 31, 2016, we were in compliance with all liquidity guidelines established in the liquidity policy. We use brokered deposits, the availability of which is uncertain and subject to competitive market forces, for liquidity management purposes. At March 31, 2016, brokered deposits totaled $\$ 1.2$ billion, consisting of $\$ 165.5$ million of brokered time deposits, $\$ 985.8$ million of non-maturity brokered sweep accounts, and $\$ 15.2$ million of other miscellaneous brokered deposits. At December 31, 2015, brokered deposits totaled $\$ 1.2$ billion, consisting of $\$ 272.5$ million of brokered time deposits, $\$ 942.3$ million of non-maturity brokered sweep accounts, and $\$ 15.3$ million of other miscellaneous brokered deposits. The amount of our brokered deposits fluctuates based on market conditions and liquidity and funding needs. Brokered deposits are an effective source of funding due to the large amount of deposits that can be obtained in a short period of time.
Holding Company Liquidity
The primary sources of liquidity for the holding company include dividends from the Bank, intercompany tax payments from the Bank, and our ability to raise capital, issue subordinated debt and secure outside borrowings. Our ability to obtain funds for the payment of dividends to our stockholders and for other cash requirements is largely dependent upon the Bank's earnings. The Bank is subject to restrictions under certain federal and state laws and regulations that limit its ability to transfer funds to the holding company through intercompany loans, advances or cash dividends.
Dividends paid by California state-chartered banks are regulated by the California Department of Business Oversight ("DBO") under its general supervisory authority as it relates to a bank's capital requirements and the FDIC. A state bank may declare a dividend without the approval of the DBO and the FDIC as long as the total dividends declared in a calendar year do not exceed either the retained earnings or the total of net profits for three previous fiscal years less any dividends paid during such period. During the three months ended March 31, 2016, PacWest received $\$ 64.0$ million in dividends from the Bank. Since the Bank had an accumulated deficit of $\$ 582.4$ million at March 31, 2016, for the foreseeable future, any dividends from the Bank to the holding company will continue to require DBO and FDIC approval.
At March 31, 2016, PacWest had $\$ 413.1$ million in cash, of which substantially all is on deposit at the Bank. We believe this amount of cash, along with anticipated dividends from the Bank, will be sufficient to fund the holding company's cash flow needs over the next 12 months. PacWest acts a source of financial strength for the Bank which can also include being a source of liquidity.

Contractual Obligations
The following table summarizes the known contractual obligations of the Company as of the date indicated:

|  | March 31, 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Due Within | Due in | Due in | Due |  |
|  |  | One to | Three to | After |  |
|  | One Year | Three | Five | Five | Total |
|  |  | Years |  | Years |  |
|  | (In thousands) |  |  |  |  |
| Time deposits ${ }^{(1)}$ | \$3,251,098 | \$218,515 | \$15,746 | \$97 | \$3,485,456 |
| Overnight FHLB advance | 550,000 | - | - | - | 550,000 |
| Long-term debt obligations ${ }^{(1)}$ | 791 | 522 | 87 | 541,123 | 542,523 |
| Contractual interest ${ }^{(2)}$ | 5,887 | 2,507 | 605 | 5 | 9,004 |
| Operating lease obligations | 29,450 | 50,008 | 37,750 | 44,552 | 161,760 |
| Other contractual obligations | 19,572 | 19,290 | 12,563 | 23,748 | 75,173 |
| Total | \$3,856,798 | \$290,842 | \$66,751 | \$609,525 | \$4,823,916 |

(1) Excludes purchase accounting fair value adjustments.
(2) Excludes interest on subordinated debentures as these instruments are variable rate.

Long-term debt obligations include subordinated debentures. Debt obligations are also discussed in Note 7, Borrowings and Subordinated Debentures, in the Notes to Condensed Consolidated Financial Statements (Unaudited) contained in "Item 1. Condensed Consolidated Financial Statements (Unaudited)." Operating lease obligations are discussed in the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2015. The other contractual obligations relate to our minimum liability associated with our data and item processing contract with a third-party provider, commitments to contribute capital to investments in low income housing project partnerships and private equity funds, and commitments under deferred compensation arrangements.
We believe that we will be able to meet our contractual obligations as they come due through the maintenance of adequate cash levels. We expect to maintain adequate cash levels through profitability, loan and securities repayment and maturity activity, and continued deposit gathering activities. We believe we have in place various borrowing mechanisms for both short-term and long-term liquidity needs.
Off-Balance Sheet Arrangements
Our obligations also include off-balance sheet arrangements consisting of loan and lease-related commitments, of which only a portion is expected to be funded. At March 31, 2016, our loan and lease-related commitments, including standby letters of credit, totaled $\$ 4.0$ billion. The commitments, which may result in funded loans and leases, increase our profitability through net interest income when drawn. We manage our overall liquidity taking into consideration funded and unfunded commitments as a percentage of our liquidity sources. Our liquidity sources have been and are expected to be sufficient to meet the cash requirements of our lending activities.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

This analysis should be read in conjunction with text under the caption "Quantitative and Qualitative Disclosures About Market Risk" in our Annual Report on Form 10-K for the year ended December 31, 2015, which text is incorporated herein by reference. Our analysis of market risk and market-sensitive financial information contains forward-looking statements and is subject to the disclosure at the beginning of Item 2 regarding such forward-looking information.
Market Risk - Foreign Currency Exchange
We enter into foreign exchange contracts with our clients and counterparty banks primarily for the purpose of offsetting or hedging clients' transaction and economic exposures arising out of commercial transactions. We have experienced and will continue to experience fluctuations in our net income as a result of transaction gains or losses related to revaluing certain asset and liability balances that are denominated in currencies other than the U.S. Dollar. We recognized foreign currency gains of $\$ 0.6$ million and $\$ 2.6$ million for the three months ended March 31, 2016 and 2015. In June 2015, we hedged our Euro-denominated subordinated debentures with a cross currency swap to reduce the related foreign currency translation volatility.
Asset/Liability Management and Interest Rate Sensitivity
Interest Rate Risk
We measure our interest rate risk position, or "IRR", on at least a quarterly basis using two methods: (i) net interest income simulation analysis; and (ii) market value of equity modeling. The Executive ALM Committee and the Board Asset Liability Management Committee review the results of these analyses quarterly. If hypothetical changes to interest rates cause changes to our simulated net present value of equity and/or net interest income outside our pre established limits, we may adjust our asset and liability mix in an effort to bring our interest rate risk exposure within our established limits.
We evaluated the results of our net interest income simulation ("NII simulation model") and market value of equity models ("MVE model") prepared as of March 31, 2016, the results of which are presented below. Our net interest income simulation indicates that our balance sheet is asset sensitive. An asset sensitive profile would suggest that a sudden sustained increase in rates would result in an increase in our estimated net interest income and market value of equity, while a liability sensitive profile would suggest that these amounts would decrease. In general, we view the net interest income model results as more relevant to our current operating profile and manage our balance sheet giving priority to this information.
Net Interest Income Simulation
We used a NII simulation model to measure the estimated changes in net interest income that would result over the next 12 months from immediate and sustained changes in interest rates as of March 31, 2016. This model is an interest rate risk management tool and the results are not necessarily an indication of our future net interest income. This model has inherent limitations and these results are based on a given set of rate changes and assumptions at one point in time. We have assumed no growth in either our total interest sensitive assets or liabilities over the next 12 months, therefore the results reflect an interest rate shock to a static balance sheet.
This analysis calculates the difference between net interest income forecasted using both increasing and decreasing interest rate scenarios using the forward yield curve at March 31, 2016. In order to arrive at the base case, we extend our balance sheet at March 31, 2016 one year and reprice any assets and liabilities that would contractually reprice or mature during that period using the products' pricing as of March 31, 2016. Based on such repricing, we calculate an estimated net interest income and net interest margin.
The repricing relationship for each of our assets and liabilities includes many assumptions. For example, the substantial majority of our loans are variable rate, which are assumed to reprice in accordance with their contractual terms. Some loans and investment vehicles include the opportunity of prepayment (imbedded options) and the simulation model uses prepayment assumptions to estimate these prepayments and reinvest these proceeds at current simulated yields. Our deposit products reprice at our discretion and are assumed to reprice more slowly in a rising or declining interest rate environment and usually reprice at a rate less than the change in market rates. The effects of certain balance sheet attributes, such as fixed rate loans, variable rate loans that have reached their floors, and the volume of noninterest bearing deposits as a percentage of earning assets, impact our assumptions and consequently the
results of our NII simulation model. Changes that could vary significantly from our assumptions include loan and deposit growth or contraction, changes in the mix of our earning assets or funding sources, and future asset/liability management decisions, all of which may have significant effects on our net interest income.

The following table presents as of March 31, 2016, forecasted net interest income and net interest margin for the next 12 months using a base market interest rate and the estimated change to the base scenario given immediate and sustained parallel upward and downward movements in interest rates of 100, 200 and 300 basis points:

| March 31, 2016 <br> Interest Rate Scenario: | Estimated |  |  | Estimated Net Interest |
| :---: | :---: | :---: | :---: | :---: |
|  | Net Interest | Percentage | Estimated |  |
|  | Income | Change | Net Interest | Margin Change |
|  | (Tax <br> Equivalent) <br> (Dollars in millions) | From Base | Margin | From Base |
| Up 300 basis points | \$ 1,096.6 | 17.6\% | 6.02\% | 0.89\% |
| Up 200 basis points | \$ 1,051.3 | 12.7\% | 5.77\% | 0.64\% |
| Up 100 basis points | \$ 964.5 | $3.4 \%$ | 5.30\% | 0.17\% |
| BASE CASE | \$ 932.5 | - | 5.13\% | - |
| Down 100 basis points | \$ 921.3 | (1.2)\% | 5.07\% | (0.06)\% |
| Down 200 basis points | \$ 919.3 | (1.4)\% | 5.06\% | (0.07)\% |
| Down 300 basis points | \$ 918.4 | (1.5)\% | 5.05\% | (0.08)\% |

Total base case year 1 tax equivalent net interest income decreased to $\$ 932.5$ million at March 31, 2016 from $\$ 962.4$ million at December 31, 2015 due to: (1) the decrease in loan portfolio volume at March 31, 2016, which resulted primarily from the sale of $\$ 160$ million of equipment finance leases during the period; and (2) the decrease in the forward yield curve, which results in lower projected interest income for our variable-rate loans.
In addition to parallel interest rate shock scenarios, we also model various alternative rate vectors that are viewed as more likely to occur in a typical monetary policy tightening cycle. One such scenario provides for market rates to increase during the next three months in accordance with the forward yield curve and thereafter to increase by 25 basis points every three months. The expected first year NII under this alternative rising rate scenario would be approximately $1.4 \%$ higher than the base case.
Although $\$ 10.8$ billion of the $\$ 14.5$ billion of total loans in the portfolio have variable interest rate terms, only $\$ 5.2$ billion of those variable-rate loans would immediately reprice at March 31, 2016. Of the remaining variable-rate loans, $\$ 5.6$ billion would not immediately reprice because the loans' fully-indexed rates are below their floor rates. Of the $\$ 5.6$ billion of loans at their floors, the fully-indexed rates would rise off of the floors and reprice as follows: March 31, 2016

Rate
Cumulativencrease
Amount
of $\quad$ Needed to
Loans Reprice
(Dollars
in
millions)
\$4,356.5 100 bps
\$4,730.2 200 bps
\$4,855.4 300 bps
Additionally, certain variable-rate hybrid ARM loans do not immediately reprice because the loans contain an initial fixed-rate period before they become adjustable. The cumulative amounts of hybrid ARM loans that would switch from being fixed-rate to variable-rate because the initial fixed-rate term would expire was approximately $\$ 169.1$ million, $\$ 388.1$ million, and $\$ 684.7$ million in the next one, two, and three years.

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## Market Value of Equity

We measure the impact of market interest rate changes on the net present value of estimated cash flows from our assets, liabilities and off balance sheet items, defined as the market value of equity, using our MVE model. This simulation model assesses the changes in the market value of our interest sensitive financial instruments that would occur in response to an instantaneous and sustained increase or decrease in market interest rates of 100,200 , and 300 basis points. This analysis assigns significant value to our noninterest-bearing deposit balances. The projections include various assumptions regarding cash flows and interest rates and are by their nature forward looking and inherently uncertain.
The MVE model is an interest rate risk management tool and the results are not necessarily an indication of our actual future results. Actual results may vary significantly from the results suggested by the market value of equity table. Loan prepayments and deposit attrition, changes in the mix of our earning assets or funding sources, and future asset/liability management decisions, among others, may vary significantly from our assumptions. The base case is determined by applying various current market discount rates to the estimated cash flows from the different types of assets, liabilities and off balance sheet items existing at March 31, 2016.
The following table shows the projected change in the market value of equity for the set of rate scenarios presented as of March 31, 2016:

|  |  |  |  |  |  | Ratio of <br> EstimatedDollar |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| March 31, 2016 | Percentage |  |  |  |  |  |

In comparing the March 31, 2016 simulation results to December 31, 2015, our base case market value of equity has decreased $\$ 81.6$ million while our overall profile has remained relatively unchanged. The decrease in base case market value of equity was due primarily to an $\$ 84.3$ million decrease in the net present value of loans and a $\$ 72.4$ million increase in the fair value of deposits, offset partially by the increase in the fair value of investment securities and the increase in retained earnings during the quarter. The net present value of loans declined because of an increase in the discount rate used to value loans, which is derived from the prevailing spread of high yield bonds. The fair value of deposits increased because of the decrease in the forward yield curve, which resulted in a higher fair value for the Company's non-maturity deposits The rate sensitivity profile of the balance sheet remained mostly unchanged during the quarter.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this report, an evaluation was carried out by the Company's management, with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, these disclosure controls and procedures were effective.
There have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

The information set forth in Note 8. Commitments and Contingencies in the Notes to Condensed Consolidated Financial Statements (Unaudited) is incorporated herein by reference.
In addition, in the ordinary course of our business, we are party to various legal actions, which we believe are incidental to the operation of our business. The outcome of such legal actions and the timing of ultimate resolution are inherently difficult to predict. In the opinion of management, based upon information currently available to us, any resulting liability, in addition to amounts already accrued, and taking into consideration insurance which may be applicable, would not have a material adverse effect on the Company's financial statements or operations.

## ITEM 1A. RISK FACTORS

For information regarding factors that could affect the Company's results of operations, financial condition and liquidity, see the risk factors disclosed in the "Risk Factors" section of our Annual Report on Form 10-K for the year ended December 31, 2015. See also "Forward-Looking Information" disclosed in Part I, Item 2 of this quarterly report on Form 10-Q.
ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
The following table presents stock purchases made during the first quarter of 2016:
Total
Number of Average
Shares Price
Paid
Purchase Dates
Purchased ${ }^{(1)}$ P
January 1, 2016 - January 31, 2016 - \$-
February 1, 2016 - February 29, 2016 4,729 29.88
March 1, 2016 - March 31, 2016
Total
4,729
\$ 29.88

[^3]
## ITEM 6. INDEX TO EXHIBITS

Exhibit
Number
Description
2.3 Agreement and Plan of Merger dated March 1, 2015 between PacWest Bancorp and Square 1 Financial, Inc. (Exhibit 2.1 to Form 8-K filed on March 5, 2015 and incorporated herein by this reference).
Certificate of Incorporation, as amended, of PacWest Bancorp, a Delaware corporation, dated April 22, 2008 (Exhibit 3.1 to Form 8-K filed on May 14, 2008 and incorporated herein by this reference). Certificate of Amendment of Certificate of Incorporation of PacWest Bancorp, a Delaware Corporation,
3.2 dated May 14, 2010 (Exhibit 3.1 to Form 8-K filed on May 14, 2010 and incorporated herein by this reference).
3.5 Amended and Restated Bylaws of PacWest Bancorp, a Delaware corporation, dated November 5, 2014 (Exhibit 3.5 to Form 10-Q filed on November 7, 2014 and incorporated herein by this reference).
31.1 Section 302 Certification of Chief Executive Officer. *
31.2 Section 302 Certification of Chief Financial Officer. *
32.1 Section 906 Certification of Chief Executive Officer. *
32.2 Section 906 Certification of Chief Financial Officer. *

Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Condensed Consolidated Balance Sheets as of March 31, 2016 and December 31, 2015, (ii) the Condensed Consolidated Statements of Earnings for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, (iii) the Condensed Consolidated Statements of Comprehensive Income for the three months ended March 31, 2016, December 31, 2015 and March 31, 2015, (iv) the Condensed Consolidated Statement of Changes in Stockholders' Equity for the three months ended March 31, 2016, (v) the Condensed Consolidated Statements of Cash Flows for the three months ended March 31, 2016 and 2015, and (vi) the Notes to Condensed Consolidated Financial Statements. *

[^4]
## 66

## Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## PACWEST BANCORP

May 9, 2016 /s/ Patrick J. Rusnak
Patrick J. Rusnak
Executive Vice President and Chief Financial Officer
67


[^0]:    (1) Entire amounts are recognized in "Gain on sale of securities" on the Condensed Consolidated Statements of ${ }^{(1)}$ Earnings.

[^1]:    (1) Represents cash dividends paid to holders of unvested restricted stock, net of estimated forfeitures, plus
    undistributed earnings amounts available to holders of unvested restricted stock, if any.

[^2]:    (1) Represents legacy CapitalSource Inc. borrowing relationships placed on nonaccrual status as of the acquisition 1) date.
    (2)Excludes PCI loans.

[^3]:    (1) Shares repurchased pursuant to net settlement by employees and directors, in satisfaction of income tax withholding obligations incurred through the vesting of Company stock awards.

[^4]:    * Filed herewith.

