

OWNERTEL INC  
Form 10QSB  
May 15, 2002

[QuickLinks](#) -- Click here to rapidly navigate through this document

---

---

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

---

**FORM 10-QSB**

(Mark One)

**QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the quarterly period ended March 31, 2002

OR

**TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 333-66360

**OWNERTEL, INC.**

(Exact name of small business issuer in its charter)

**Georgia**

(State or other jurisdiction of  
incorporation or organization)

**58-2634747**

(I.R.S. Employer Identification No.)

**2870 Peachtree Rd., #176, Atlanta, Georgia**

(Address of principal executive offices)

**30305**

(Zip code)

**(404) 237-8605**

(Issuer's telephone number, including area code)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

The number of shares of the Issuer's Common Stock outstanding as of May 13, 2002 was 18,439,113.

Transitional Small Business Disclosure Format (check one): Yes  No

---

---

## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements.

**OWNERTEL, INC.**  
(a Development Stage Company)  
**Balance Sheet**  
**Unaudited**

	<b>March 31, 2002</b>	<b>December 31, 2001</b>
	<b>_____</b>	<b>_____</b>
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 7,619	\$ 105
Prepaid expenses	126,810	35,844
	<b>_____</b>	<b>_____</b>
Total current assets	134,429	35,949
Goodwill	667,500	667,500
	<b>_____</b>	<b>_____</b>
	<b>\$ 801,929</b>	<b>\$ 703,449</b>
	<b>_____</b>	<b>_____</b>
<b>Liabilities and Stockholders' Equity (Deficit)</b>		
Current liabilities		
Notes payable	\$ 17,500	\$ 45,000
Accounts payable	78,831	73,260
Accrued interest	544	19,657
Other accrued expenses	4,000	1,000
	<b>_____</b>	<b>_____</b>
Total current liabilities	100,875	138,917
	<b>_____</b>	<b>_____</b>
Stockholders' equity (deficit)		
Preferred stock, \$.001 par value, 10,000,000 shares authorized, no shares issued and outstanding		
Common stock, \$.001 par value, 100,000,000 shares authorized, 18,439,113 issued and outstanding at March 31, 2002 and 17,138,000 issued and outstanding at December 31, 2001		
	18,439	17,138
Additional paid-in capital	3,735,389	3,017,965
Stock subscription receivable	(152,000)	(2,000)
Deficit accumulated in the developmental stage	(2,900,774)	(2,468,571)
	<b>_____</b>	<b>_____</b>
Total stockholders' equity (deficit)	701,054	564,532
	<b>_____</b>	<b>_____</b>
Commitments and contingencies	\$ 801,929	\$ 703,449
	<b>_____</b>	<b>_____</b>

See accompanying notes to unaudited financial statements.

**Statement of Operations**  
**Unaudited**

	Three Months Ended		From Inception
	March 31, 2002	March 31, 2001	(July 2, 2001) to March 31, 2002
Revenues	\$	\$	\$
Cost of revenues			
<b>Gross profit</b>			
Expenses			
General and administrative	431,817		2,880,731
<b>Operating loss</b>	(431,817)		(2,880,731)
Interest expense	386		20,043
<b>Net loss and comprehensive loss</b>	\$ (432,203)	\$	\$ (2,900,774)
<b>Basic and diluted earnings per share</b>	\$ (0.02)	\$	\$ (0.17)
<b>Weighted average shares outstanding</b>	17,540,594		17,242,884

See accompanying notes to unaudited financial statements.

3

**OWNERTEL, INC.**  
**(a Development Stage Company)**  
**Statement of Changes in Stockholders' Equity**  
**Unaudited**

	Common Stock		Additional paid-in capital	Accumulated deficit	Stock subscription receivable	Total
	Shares	Amount				
Balances, beginning		\$	\$	\$	\$	\$
Issuance of stock in formation of company, July 2, 2001	15,093,000	15,093	(13,093)		(2,000)	
Services contributed in formation of company			2,323			2,323
Services contributed by stockholder			780			780
Issuance of stock in exchange for services	1,573,333	1,573	2,340,927			2,342,500
Issuance of stock in connection with acquisition	445,000	445	667,050			667,500
Issuance of stock in exchange for cash	26,667	27				20,000
Net loss and comprehensive loss				(2,468,571)		(2,468,571)
<b>Balances, December 31, 2001</b>	<b>17,138,000</b>	<b>17,138</b>	<b>3,017,965</b>	<b>(2,468,571)</b>	<b>(2,000)</b>	<b>564,532</b>
Services contributed by stockholder			390			390

Edgar Filing: OWNERTEL INC - Form 10QSB

Common Stock						
Issuance of stock in exchange for services		696	521,304			522,000
Issuance of stock in exchange for cash, net of offering costs	696,000	605	195,730		(150,000)	46,335
Net loss and comprehensive loss	605,113			(432,203)		(432,203)
Balance, March 31, 2002	18,439,113	\$ 18,439	\$ 3,735,389	\$ (2,900,774)	\$ (152,000)	\$ 701,054

See accompanying notes to unaudited financial statements.

4

**OWNERTEL, INC.**  
(a Development Stage Company)  
**Statement of Cash Flows**  
**Unaudited**

	Three Months Ended		From Inception
	March 31, 2002	March 31, 2001	(July 2, 2001) to March 31, 2001
Cash from operating activities			
Net loss	\$ (432,203)	\$	\$ (2,900,774)
Stock issued in exchange for services	522,000		2,864,500
Services contributed in formation of Company			2,323
Services contributed by stockholder	390		1,170
Adjustments to reconcile net loss to net cash provided by operating activities:			
Increase in prepaid expenses	(90,966)		(126,810)
Increase in accounts payable	5,571		78,831
Increase in accrued expenses	(16,113)		4,544
Net cash used in operating activities	(11,321)		(76,216)
Cash from financing activities			
Proceeds from notes payable			45,000
Repayments of notes payable	(27,500)		(27,500)
Proceeds from issuance of common stock	46,335		66,335
Net cash provided by financing activities	18,835		83,835
Net increase in cash and cash equivalents	7,514		7,619
Cash and cash equivalents, beginning of period	105		
Cash and cash equivalents, end of period	\$ 7,619	\$	\$ 7,619

In transactions not affecting cash, stock was issued in exchange for a stock subscription receivable in the amount of \$150,000. No income taxes or interest were paid during the period.

See accompanying notes to unaudited financial statements.

5

**OWNERTEL, INC.**  
**(a Development Stage Company)**  
**Notes to Financial Statements**  
**Unaudited**

**(1) Summary of Significant Accounting Policies and Practices**

(a) Basis of Presentation

The accompanying financial statements have been prepared in accordance with the instructions to Form 10-QSB and do not include all of the information and disclosures required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These statements should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2001, as filed with the Securities and Exchange Commission (File No. 333-66360). Because of its lack of operating history, the Company is considered to be in the development stage and the accompanying financial statements represent those of a development stage company.

**(2) Stockholders' Equity**

*Common Stock*

In connection with its Initial Public Offering, the Company issued 605,113 shares of its common stock at \$0.75 per share. Net proceeds to the Company after offering costs were approximately \$196,335 in the period ended March 31, 2002.

In 2002, the Company issued 696,000 shares of its common stock in exchange for services performed by various consultants and recorded a charge of \$418,125 in the period ended March 31, 2002, prepaid expenses of \$84,375 for services to be performed and payment of accrued interest of \$19,500.

**(3) Uncertainties**

The accompanying financial statements have been prepared assuming the Company will continue as a going concern. The Company is in the early stages of development and has not yet established sources of revenues sufficient to fund the development of business and pay current operating expenses. Management intends to provide the necessary development and operating capital through sales of its common stock and commencement of sales of its telecommunication services. The ability of the Company to continue as a going concern during the next year depends on the successful completion of the Company's efforts to raise capital and commence sales of its telecommunication services. The financial statements do not include any adjustments that might be necessary if the Company is unable to continue as a going concern.

**Item 2. Management's Discussion and Analysis or Plan of Operation.**

**Forward-Looking Statements**

From time to time, we include some forward-looking statements that involve substantial risks and uncertainties and other factors which may cause our operational and financial activity and results to differ from those expressed or implied by these forward-looking statements. In many cases, you can identify these statements by forward-looking words such as "may," "will," "expect," "anticipate," "believe," "estimate," "plan," "intend" and "continue," or similar words. You should read statements that contain these words carefully because they discuss our future expectations, contain projections of

our future results of operations or of our financial condition, or state other "forward-looking" information.

You should not place undue reliance on these forward-looking statements. The sections captioned "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Plan of Operations," as well as any cautionary language, provide examples of risks, uncertainties and events that may cause our actual results to differ materially from the expectations.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements.

## Edgar Filing: OWNERTEL INC - Form 10QSB

In this Report, "Company," "OwnerTel," "we," "us," "our," and "ours" refer to OwnerTel, Inc.

### **Plan of Operation**

We are currently in the startup phase of our existence. We presently do have sufficient cash on hand to support our planned activities for the next year. We will transition from the startup phase of our existence to the operational phase of our existence when we have accumulated sufficient capital to do so.

### **Liquidity and Capital Resources**

At March 31, 2001, OwnerTel had working capital of \$33,554. We anticipate that we will have a working capital deficit throughout the startup phase of operations. OwnerTel expects to receive revenues from local and long distance and internet services provided to its own customers and from commissions under a certain marketing agreement with TransNet Connect, Inc. our operating expenses consist primarily of costs of local and long distance and internet services, salaries and wages, commissions, payroll taxes, telephone expense, office expense and other miscellaneous expenses. Salaries and wages and the related payroll taxes for OwnerTel's two employees are estimated to be approximately \$150,000 per year. OwnerTel's two employees have agreed to forego their salary until such time as we have raised \$250,000. Commissions are paid to agents of OwnerTel only after the cash has been received for the services sold by the agents. The other expenses of OwnerTel are estimated to be less than \$30,000 per year.

We raised net proceeds in our Initial Public Offering of approximately \$236,000. Management expects these net proceeds, in addition to cash flow generated from operations, will be sufficient to pay all costs and expenses excluding salaries and wages and related payroll taxes through December 31, 2003. For the foreseeable future, most, if not all, of our operating expenses are believed to be variable expenses, which will increase or decrease in connection with our volume of business. These expenses include, but are not limited to, local and long distance telephone expense, office supplies and other miscellaneous expenses. We believe that our revenues less the costs of our revenues and commissions payable will be sufficient to cover our variable expenses. However, there can be no assurance that our revenue less the cost of our revenue and commissions payable will be sufficient to cover these variable expenses.

### **Inflation**

Management does not believe that inflation will have a material effect on operating results. Although increases in long distance and telecommunication services and other operating costs could adversely affect our operations, we believe that we will be able to modify our operating procedures or increase prices to offset increases in its operating costs.

7

---

## **PART II OTHER INFORMATION**

### **Item 1. Legal Proceedings.**

The Company is not currently a party to any legal proceedings.

### **Item 2. Changes in Securities.**

In connection with its Initial Public Offering, the Company issued 605,113 shares of its common stock at \$0.75 per share. Net proceeds to the Company after offering costs were approximately \$196,335 in the period ended March 31, 2002.

In 2002, the Company issued 696,000 shares of its common stock in exchange for services performed by various consultants and recorded a charge of \$418,125 in the period ended March 31, 2002, prepaid expenses of \$84,375 for services to be performed and payment of accrued interest of \$19,500.

### **Item 3. Defaults Upon Senior Securities.**

None.

**Item 4. Submission of Matters to a Vote of Security Holders.**

No matters were submitted to a vote of the Company's stockholders during the first quarter of the year ended March 31, 2002.

**Item 5. Other Information.**

None

**Item 6. Exhibits and Reports on Form 8-K.**

(a) Exhibits

None.

(b) Reports on Form 8-K

None.

8

---

**SIGNATURES**

In accordance with the requirement of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**OWNERTEL, INC.**

Date: May 15, 2002

By: /s/ WILLIAM G. HEAD, III

\_\_\_\_\_  
William G. Head, III  
*President*

Date: May 15, 2002

By: /s/ ELIZABETH CREWS

\_\_\_\_\_  
Elizabeth Crews  
*Chief Financial and Accounting Officer*

9

---

QuickLinks

PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

PART II OTHER INFORMATION

Item 1. Legal Proceedings.

Item 2. Changes in Securities.

Item 3. Defaults Upon Senior Securities.

Item 4. Submission of Matters to a Vote of Security Holders.

Item 5. Other Information.

Item 6. Exhibits and Reports on Form 8-K.

SIGNATURES