

TEXAS PACIFIC LAND TRUST  
Form 10-Q  
August 04, 2010

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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FORM 10-Q

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(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934.  
For the quarterly period ended June 30, 2010

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934.  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-737

Texas Pacific Land Trust  
(Exact Name of Registrant as Specified in Its Charter)

NOT APPLICABLE  
(State or Other Jurisdiction of Incorporation  
or Organization)

75-0279735  
(I.R.S. Employer  
Identification No.)

1700 Pacific Avenue, Suite 2770, Dallas, Texas  
(Address of Principal Executive Offices)

75201  
(Zip Code)

(214) 969-5530  
(Registrant's Telephone Number, Including Area Code)

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(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☐ No ☐

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Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes " No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer	"	Accelerated Filer	T
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Non-Accelerated Filer	"	Smaller reporting company	"
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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No T

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Cautionary Statement Regarding Forward-Looking Statements

Statements in this Quarterly Report on Form 10-Q that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements regarding management's expectations, hopes, intentions or strategies regarding the future. Forward-looking statements include statements regarding the Trust's future operations and prospects, the markets for real estate in the areas in which the Trust owns real estate, applicable zoning regulations, the markets for oil and gas, production limits on prorated oil and gas wells authorized by the Railroad Commission of Texas, expected competition, management's intent, beliefs or current expectations with respect to the Trust's future financial performance and other matters. All forward-looking statements in this Report are based on information available to us as of the date this Report is filed with the Securities and Exchange Commission, and we assume no responsibility to update any such forward-looking statements, except as required by law. All forward-looking statements are subject to a number of risks, uncertainties and other factors that could cause our actual results, performance, prospects or opportunities to differ materially from those expressed in, or implied by, these forward-looking statements. These risks, uncertainties and other factors include, but are not limited to, the factors discussed in Item 1A "Risk Factors" of Part I of our Annual Report to the Securities and Exchange Commission on Form 10-K for the year ended December 31, 2009, and in Part I, Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Part II, Item 1A "Risk Factors" of this Quarterly Report on Form 10-Q.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

TEXAS PACIFIC LAND TRUST  
BALANCE SHEETS

Assets	June 30, 2010 (Unaudited)	December 31, 2009
Cash and cash equivalents	\$8,257,586	\$8,151,209
Accrued receivables	1,860,261	1,630,220
Other assets	29,298	73,245
Notes receivable for land sales	15,113,847	15,728,925
Water wells, leasehold improvements, furniture and equipment – at cost less accumulated depreciation	48,341	42,517
Real estate acquired: (10,793 acres at June 30, 2010 and December 31, 2009)	1,161,504	1,161,504
Real estate and royalty interests assigned through the 1888 Declaration of Trust, no value assigned:		
Land (surface rights) situated in twenty counties in Texas – 950,071 acres in 2010 and 951,760 acres in 2009	–	–
Town lots – 318 lots in Loraine in 2010 and 541 lots in Loraine and Morita in 2009	–	–
1/16 nonparticipating perpetual royalty interest in 386,988 acres in 2010 and 2009	–	–
1/128 nonparticipating perpetual royalty interest in 85,414 acres in 2010 and 2009	–	–
	\$26,470,837	\$26,787,620
Liabilities and Capital		
Accounts payable and accrued expenses	\$621,570	\$753,328
Income taxes payable	647,249	198,087
Other taxes payable	134,778	65,774
Unearned revenues	767,233	767,233
Deferred taxes	4,532,606	4,727,506
Pension plan liability	629,856	571,695
Total liabilities	7,333,292	7,083,623
Capital:		
Certificates of Proprietary Interest, par value \$100 each; outstanding 0 certificates	–	–
Sub-share Certificates in Certificates of Proprietary Interest, par value \$.03 1/3 each; outstanding: 9,720,318 Sub-shares in 2010 and 9,894,514 Sub-shares in 2009	–	–

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Other comprehensive income (loss)	(462,390 )	(488,348 )
Net proceeds from all sources	19,599,935	20,192,345
Total capital	19,137,545	19,703,997
	\$26,470,837	\$26,787,620

See accompanying notes to financial statements.

TEXAS PACIFIC LAND TRUST  
STATEMENTS OF INCOME  
(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2010	2009	2010	2009
<b>Income:</b>				
Rentals, royalties and sundry income	\$4,632,532	\$3,411,120	\$8,232,447	\$4,947,679
Land sales	1,567,750	523,010	1,935,070	523,010
Interest income from notes receivable	274,234	308,694	552,181	621,113
	6,474,516	4,242,824	10,719,698	6,091,802
<b>Expenses:</b>				
Taxes, other than income taxes	188,581	162,055	393,035	271,673
General and administrative expenses	697,983	589,081	1,251,766	1,132,010
	886,564	751,136	1,644,801	1,403,683
Operating income	5,587,952	3,491,688	9,074,897	4,688,119
Interest income earned from investments	6,075	17,063	12,291	34,162
Income before income taxes	5,594,027	3,508,751	9,087,188	4,722,281
Income taxes	1,788,493	1,079,902	2,839,187	1,531,280
Net income	\$3,805,534	\$2,428,849	\$6,248,001	\$3,191,001
Average number of sub-share certificates and equivalent sub-share certificates outstanding	9,767,077	10,092,773	9,797,930	10,120,410
Basic and dilutive earnings per sub-share certificate	\$.39	\$.24	\$.64	\$.32
Cash dividends per sub-share certificate	\$—	\$—	\$.20	\$.19

See accompanying notes to financial statements.

TEXAS PACIFIC LAND TRUST  
STATEMENTS OF CASH FLOWS  
(Unaudited)

	Six Months Ended June 30,	
	2010	2009
Cash flows from operating activities:		
Net income	\$6,248,001	\$3,191,001
Adjustments to reconcile net income to net cash provided by operating activities:		
Deferred taxes	(194,900 )	(68,816 )
Depreciation and amortization	6,462	12,000
Loss on disposal of fixed assets	2,884	—
Changes in operating assets and liabilities:		
Accrued receivables and other assets	(186,094 )	(336,473 )
Notes receivable for land sales	615,078	634,229
Accounts payable, accrued expenses and other liabilities	21,365	(259,881 )
Income taxes payable	449,162	—
Prepaid income taxes	—	1,594,791
Net cash provided by operating activities	6,961,958	4,766,851
Cash flows from investing activities:		
Proceeds from sale of fixed assets	12,500	—
Purchase of fixed assets	(27,670 )	(20,485 )
Net cash used in investing activities	(15,170 )	(20,485 )
Cash flows from financing activities:		
Purchase of Sub-share Certificates in Certificates of Proprietary Interest	(4,872,350)	(4,028,080)
Dividends paid	(1,968,061)	(1,930,444)
Net cash used in financing activities	(6,840,411)	(5,958,524)
Net increase (decrease) in cash and cash equivalents	106,377	(1,212,158)
Cash and cash equivalents, beginning of period	8,151,209	9,654,379
Cash and cash equivalents, end of period	\$8,257,586	\$8,442,221

See accompanying notes to financial statements.

TEXAS PACIFIC LAND TRUST

NOTES TO UNAUDITED FINANCIAL STATEMENTS

JUNE 30, 2010

- (1) In the opinion of management, the accompanying unaudited financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of Texas Pacific Land Trust (the "Trust") as of June 30, 2010 and the results of its operations for the three month and six month periods ended June 30, 2010 and 2009, respectively, and its cash flows for the six month periods ended June 30, 2010 and 2009, respectively. The financial statements and footnotes included herein should be read in conjunction with the Trust's annual financial statements as of December 31, 2009 and 2008 and for each of the years in the three year period ended December 31, 2009 included in the Trust's Annual Report on Form 10-K and Form 10-K/A for the year ended December 31, 2009.
- (2) In June 2009, the FASB issued a standard which stipulated the FASB Accounting Standards Codification is the source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities. This standard is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The implementation of this standard did not have a material impact on the Trust's financial position, results of operations and cash flows.
- (3) We evaluate events that occur after the balance sheet date but before financial statements are, or are available to be, issued to determine if a material event requires our amending the financial statements or disclosing the event. We evaluated subsequent events through August 4, 2010, the date we issued these financial statements.
- (4) No value has been assigned to the land held by the Trust other than parcels which have been acquired through foreclosure and a limited number of parcels which have been acquired because they were offered for sale and were contiguous to parcels already owned by the Trust. Consequently, no allowance for depletion is computed, and no charge to income is made, with respect thereto, and no cost is deducted from the proceeds of the land sales in computing gain or loss thereon.
- (5) The Sub-shares and the Certificates of Proprietary Interest are freely interchangeable in the ratio of one Certificate of Proprietary Interest for 3,000 Sub-shares or 3,000 Sub-shares for one Certificate of Proprietary Interest.
- (6) The Trust's effective Federal income tax rate is less than the 34% statutory rate because taxable income is reduced by statutory percentage depletion allowed on mineral royalty income.
- (7) The results of operations for the three month and six month periods ended June 30, 2010 are not necessarily indicative of the results to be expected for the full year.
- (8) The Trust invests cash in excess of daily requirements primarily in U.S. Treasury Bills, certificates of deposit, bank deposits and savings accounts with maturities of ninety days or less. Such investments are deemed to be highly liquid debt instruments and classified as cash equivalents for purposes of the statements of cash flows.

Supplemental cash flow information for the six month periods ended June 30, 2010 and 2009 is summarized as follows:





	2010	2009
Income taxes paid	\$2,598,902	\$169,441

(9) ASC 280, "Segment Reporting," establishes standards for the way public business enterprises are to report information about operating segments. In accordance with ASC 280, the Trust utilizes the management approach as a basis for identifying reportable segments. The management approach is based on the way that management organizes the segments within the enterprise for making operating decisions and assessing performance. The Trust's management views its operations as one segment and believes the only significant activity is managing the land which was conveyed to the Trust in 1888. The Trust's management makes decisions about resource allocation and performance assessment based on the same financial information presented in these financial statements. Managing the land includes sales and leases of such land, and the retention of oil and gas royalties.

## Item Management's Discussion and Analysis of Financial Condition and Results of Operations

2.

The following discussion and analysis should be read together with (i) the factors discussed in Item 1A "Risk Factors" of Part I of our Annual Report to the Securities and Exchange Commission on Form 10-K and Form 10-K/A for the year ended December 31, 2009, (ii) the factors discussed in Part II, Item 1A "Risk Factors," if any, of this Quarterly Report on Form 10-Q and (iii) the Financial Statements, including the Notes thereto, and the other financial information appearing elsewhere in this Report. Period-to-period comparisons of financial data are not necessarily indicative, and therefore should not be relied upon as indicators, of the Trust's future performance. Words or phrases such as "does not believe" and "believes", or similar expressions, when used in this Form 10-Q or other filings with the Securities and Exchange Commission, are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995.

### Results of Operations for the Quarter Ended June 30, 2010 Compared to the Quarter Ended June 30, 2009

Earnings per sub-share certificate were \$.39 for the second quarter of 2010, compared to \$.24 for the second quarter of 2009. Total operating and investing revenues were \$6,480,591 for the second quarter of 2010 compared to \$4,259,887 for the second quarter of 2009, an increase of 52.1%. This increase in revenue and earnings was due primarily to increases in land sales, easement and sundry income and oil and gas royalty income, partially offset by a decrease in interest revenues.

Land sales during the second quarter of 2010 totaled \$1,567,750, representing the sale of 314 acres at an average price of approximately \$4,993 per acre, compared to \$523,010 during the second quarter of 2009, representing the sale of 695 acres at an average price of \$753 per acre.

Rentals, royalties and sundry income were \$4,632,532 for the second quarter of 2010, compared to \$3,411,120 for the second quarter of 2009, an increase of 35.8%. This increase resulted from increases in easement and sundry income, oil and gas royalty income and, to a lesser extent, grazing lease revenues.

Oil and gas royalty revenue was \$2,702,939 for the second quarter of 2010, compared to \$2,262,244 for the second quarter of 2009, an increase of 19.5%. Oil royalty revenue was \$2,035,586 for the second quarter of 2010, an increase of 13.6% from the second quarter of 2009. Crude oil production subject to the Trust's royalty interest decreased 33.9% for the second quarter of 2010 compared to the second quarter of 2009, but this decrease in volume was more than offset by a 71.8% increase in the average price per royalty barrel received during the 2010 quarter compared to 2009. Gas royalty revenue was \$667,353 for the second quarter of 2010, an increase of 41.8% from the second quarter of 2009. This



increase in gas royalty revenue resulted from a 61.6% increase in the average price of gas sold, which more than offset a 12.2% decrease in the volume of gas produced.

Easement and sundry income was \$1,739,201 for the second quarter of 2010 compared to \$964,394 during the second quarter of 2009, an increase of 80.3%. This increase is primarily due to an increase in sundry income, as a result of a sale of pipe from an abandoned pipeline easement on Trust acreage for total proceeds of \$999,558 and, to a lesser extent, an increase in easement income. This category of income is unpredictable and may vary significantly from quarter to quarter.

Interest income, including interest on investments, was \$280,309 for the second quarter of 2010, compared to \$325,757 for the second quarter of 2009, a decrease of 14.0%. Interest on notes receivable for the second quarter of 2010 was \$274,234, a decrease of 11.2% compared to the second quarter of 2009. As of June 30, 2010, notes receivable for land sales were \$15,113,847 compared to \$17,021,998 at June 30, 2009, a decrease of 11.2%. Sundry interest was \$6,075 for the second quarter of 2010, a decrease of 64.4% from the second quarter of 2009. Sundry interest fluctuates based on cash on hand for investment and interest rates on short-term investments.

Taxes, other than income taxes, increased 16.4% for the second quarter of 2010 compared to the second quarter of 2009. This increase is mainly attributable to an increase in oil and gas production taxes which resulted from the increase in oil and gas revenue discussed above.

General and administrative expenses for the second quarter of 2010 were \$697,983, compared to \$589,081 during the second quarter of 2009, an increase of 18.5%. This increase was largely due to an increase in legal and professional fees.

#### Results of Operations for the Six Months Ended June 30, 2010 Compared to the Six Months Ended June 30, 2009

Earnings per sub-share certificate were \$.64 for the first six months of 2010, compared to \$.32 for the first six months of 2009. Total operating and investing revenues were \$10,731,989 for the first six months of 2010 compared to \$6,125,964 for the first six months of 2009, an increase of 75.2%. This increase in revenue and earnings was primarily due to increases in oil and gas royalty income, land sales and easement and sundry income, which were partially offset by a decrease in interest income.

Land sales during the first six months of 2010 totaled \$1,935,070, representing the sale of 1,694 acres and 223 town lots (approximately 42 acres) at an average price of approximately \$1,115 per acre, compared to \$523,010 during the first six months of 2009, representing the sale of approximately 695 acres at an average price of approximately \$753 per acre.

Rentals, royalties, and sundry income were \$8,232,447 for the first six months of 2010 compared to \$4,947,679 for the first six months of 2009, an increase of 66.4%. This increase resulted primarily from an increase in oil and gas royalty income and, to a lesser extent, an increase in easement and sundry income.

Oil and gas royalty revenue was \$5,649,477 for the first six months of 2010 compared to \$3,454,983 for the first six months of 2009, an increase of 63.5%. Oil royalty revenue was \$4,120,990 for the first six months of 2010, an increase of 58.3% from the first six months of 2009. Crude oil production subject to the Trust's royalty interest decreased 11.9% for the first six months of 2010 compared to the first six months of 2009, but this decrease in volume was more than offset by a 79.6% increase in the average price per royalty barrel received during the first six months of 2010 compared to the first six months of 2009. Gas royalty revenue was \$1,528,487 for the first six months of 2010, an increase of 79.5% from the first six months of 2009. This increase in gas royalty revenue resulted from an increase of 39.1% in the volume of gas produced and an increase of 29.0% in the average price of gas sold in the 2010 period.



Easement and sundry income was \$2,298,938 for the first six months of 2010 compared to \$1,218,725 for the first six months of 2009, an increase of 88.6%. This increase is primarily due to an increase in sundry income, as a result of a sale of pipe from an abandoned pipeline easement on Trust acreage for total proceeds of \$999,558 and, to a lesser extent, an increase in easement income. This category of income is unpredictable and may vary significantly from period to period.

Interest income, including interest on investments, was \$564,472 for the first six months of 2010 compared to \$655,275 for the first six months of 2009, a decrease of 13.9%. Interest on notes receivable for the first six months of 2010 was \$552,181, a decrease of 11.1% from the comparable period of 2009. As of June 30, 2010, notes receivable from land sales were \$15,113,847 compared to \$17,021,998 at June 30, 2009, a decrease of 11.2%. Sundry interest was \$12,291 for the first six months of 2010, a decrease of 64.0% from the 2009 period. Sundry interest fluctuates based on cash on hand for investment and interest rates on short-term investments.

Taxes, other than income taxes increased 44.7% for the first six months of 2010 compared to the first six months of 2009. This increase is attributable to an increase in oil and gas production taxes which resulted from the increase in oil and gas revenue discussed above.

General and administrative expenses for the first six months of 2010 were up 10.6% compared to the first six months of 2009 due primarily to an increase in legal fees and, to a lesser extent, an increase in pension plan expense.

#### Liquidity and Capital Resources

The Trust's principal sources of liquidity are revenues from oil and gas royalties, lease rentals and receipts of interest and principal payments on the notes receivable arising from land sales. In the past, those sources have generated more than adequate amounts of cash to meet the Trust's needs and, in the opinion of management, should continue to do so in the foreseeable future.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

There have been no material changes in the information related to market risk of the Trust since December 31, 2009.

#### Item 4. Controls and Procedures

Pursuant to Rule 13a-15, management of the Trust under the supervision and with the participation of Roy Thomas, the Trust's Chief Executive Officer, and David M. Peterson, the Trust's Chief Financial Officer, carried out an evaluation of the effectiveness of the design and operation of the Trust's disclosure controls and procedures as of the end of the Trust's fiscal quarter covered by this Report on Form 10-Q. Based upon that evaluation, Mr. Thomas and Mr. Peterson concluded that the Trust's disclosure controls and procedures are effective in timely alerting them to material information relating to the Trust required to be included in the Trust's periodic SEC filings.

There have been no changes in the Trust's internal control over financial reporting during the Trust's most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II  
OTHER INFORMATION

## Item 1A. Risk Factors

There have been no material changes in the risk factors previously disclosed in response to Item 1A “Risk Factors” of Part I of the Trust’s Annual Report to the Securities and Exchange Commission on Form 10-K and Form 10-K/A for the year ended December 31, 2009.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

(c) During the second quarter of 2010, the Trust repurchased Sub-share certificates as follows:

Period	Total Number of Sub-shares Purchased	Average Price Paid per Sub- share	Total Number of Sub- shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Sub-shares that May Yet Be Purchased Under the Plans or Programs
April 1, through April 30, 2010	30,150	\$29.14	—	—
May 1, through May 31, 2010	29,145	\$27.67	—	—
June 1, through June 30, 2010	27,161	\$27.22	—	—
Total	86,456*	\$28.04	—	—

\* The Trust purchased and retired 86,456 Sub-shares in the open market.





Item 6. Exhibits

31.1 Rule 13a-14(a) Certification of Chief Executive Officer.

31.2 Rule 13a-14(a) Certification of Chief Financial Officer.

32.1 Certification of Chief Executive Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 Certification of Chief Financial Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TEXAS PACIFIC LAND TRUST  
(Registrant)

Date: August 4, 2010

By: /s/ Roy Thomas  
Roy Thomas, General Agent,  
Authorized Signatory and Chief  
Executive  
Officer

Date: August 4, 2010

By: /s/ David M. Peterson  
David M. Peterson, Assistant General  
Agent,  
and Chief Financial Officer

INDEX TO EXHIBITS

EXHIBIT NUMBER	DESCRIPTION
31.1	Rule 13a-14(a) Certification of Chief Executive Officer.
31.2	Rule 13a-14(a) Certification of Chief Financial Officer.
32.1	Certification of Chief Executive Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer furnished pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

