## TOYOTA MOTOR CORP/

Form 6-K
December 26, 2002

FORM 6-K<br>SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549<br>Report of Foreign Issuer<br>Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934<br>For the month of December, 2002

Toyota Motor Corporation
(Translation of Registrant's Name Into English)
1, Toyota-cho, Toyota City,
Aichi Prefecture 471-8571,
Aichi Prefecture 41 -8571,
Japan
-----
(Address of Principal Executive Offices)
[Indicate by check mark whether the registrant files or will file annual reports under cover of Form $20-$ F or Form $40-\mathrm{F}$.

Form 20-F X Form 40-F
[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.]

[If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):]

Materials Contained in this Report:
(1) The registrant's unaudited Semi-Annual Consolidated Financial Statements for the six-month period ended September 30, 2002, prepared in accordance with generally accepted accounting principles in the United States, as submitted to the Tokyo Stock Exchange on December 26, 2002.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Toyota Motor Corporation<br>By: /s/ Takanori Matsuo<br>Name: Takanori Matsuo<br>Title: General Manager, Accounting Division

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Current assets：
Cash and cash equivalents
Time deposits
Marketable securities
Trade accounts and notes receivable，less
allowance for doubtful accounts of（Y） 28,182 million
as of March 31,2002 and（Y） 24,398 million（\＄199
million）as of September 30,2002
Finance receivables，net
Other receivables
Inventories
Deferred income taxes
Prepaid expenses and other current assets
Noncurrent finance receivables，net

| （Y） $1,657,160$ | （Y） $1,870,153$ |
| ---: | ---: |
| 19,977 | 32,324 |
| 600,737 | 561,783 |

561，783
$2,671,460$
$2,708,898$

Investments and other assets：
Marketable securities and other securities investments
Affiliated companies
Officers and employees receivables
Other

| 1，456，935 | 1，221，335 |
| :---: | :---: |
| 2，020，491 | 2，187，518 |
| 508，970 | 518，999 |
| 961，840 | 927，040 |
| 433，524 | 441，378 |
| 413，211 | 442，270 |
| 8，072，845 | 8，202，800 |
| 2，671，460 | 2，708，898 |


| 1，531，126 | 1，555，701 |
| :---: | :---: |
| 1，321，950 | 1，314，640 |
| 21，151 | 15，276 |
| 580，188 | 622，373 |
| 3，454，415 | 3，507，990 |

Property，plant and equipment：
Land
Buildings
Machinery and equipment
Vehicles and equipment on operating leases
Construction in progress

Less－Accumulated depreciation

Total assets

| 1，032，381 | 1，045，286 |
| :---: | :---: |
| 2，421，918 | 2，445，338 |
| 6，959，054 | 7，014，789 |
| 1，584，161 | 1，419，989 |
| 234，224 | 240，200 |
| 12，231，738 | 12，165，602 |
| $(7,124,728)$ | $(7,060,763)$ |
| 5，107，010 | 5，104，839 |

（Y） $19,305,730$
（Y） $19,524,527$
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The accompanying notes are an integral part of these statements．

LIABILITIES AND SHAREHOLDERS' EQUITY
(Unaudited)

Current liabilities:
Short-term borrowings
Current portion of long-term debt
Accounts payable
Other payables
Accrued expenses
Income taxes payable
Other current liabilities

Total current liabilities

Long-term liabilities:
Long-term debt
Accrued pension and severance costs
Deferred income taxes
Other long-term liabilities

Total long-term liabilities

Minority interest in consolidated subsidiaries

Shareholders' equity:
Common stock, no par value, authorized:
9,780,185,400 shares at March 31, 2002
9,740,185,400 shares at September 30, 2002; issued:
3,649,997,492 shares at March 31, 2002 and
3,609,997,492 shares at September 30, 2002
Additional paid-in capital
Retained earnings
Accumulated other comprehensive loss
Treasury stock, at cost
46,449,606 shares at March 31, 2002 and
$62,014,597$ shares at September 30,2002

Total shareholders' equity

Commitments and contingencies
Total liabilities and shareholders' equity
(Y) $19,305,730$

397,050
491,158
7,033,122
$(356,412)$
$(180,426)$
(160,894)
7,264,112 7,384,492
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The accompanying notes are an integral part of these statements.

TOYOTA MOTOR CORPORATION

CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)


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Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies Net income


Net income per common share:
Basic

Diluted

Cash dividends per share

| $(Y)$ | 62.18 |
| ---: | ---: |
| $============$ |  |
| $(Y) \quad 62.18$ |  |
| $=============$ |  |
| $(Y) \quad 13.00$ |  |


| (Y) | 118.44 | \$ | 0.97 |
| :---: | :---: | :---: | :---: |
| (Y) | 118.44 | \$ | 0.97 |
| (Y) | 16.00 | \$ | 0.13 |

The accompanying notes are an integral part of these statements.

TOYOTA MOTOR CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

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Yen in millions
For the six month
                                    period ended
                                    September 30,
\begin{tabular}{|c|c|}
\hline 2001 & 2002 \\
\hline
\end{tabular}
Cash flows from operating activities:
Net income
Adjustments to reconcile net income to net cash provided by operating activities Depreciation 396,828
Provision for doubtful accounts and credit losses
23,867
Pension and severance costs, less payments
22,483 Loss on disposal of fixed assets
13,269 Unrealized losses on available-for-sale securities, net 137,815 Deferred income taxes
\((59,546)\)
Minority interest in consolidated subsidiaries
1,606 Equity in earnings of affiliated companies Changes in assets and liabilities Other
\((19,464)\)
147,485
\((35,216)\)
(Y) 425,8
(Y) 228,497
Net cash provided by operating activities
Cash flows from investing activities:
Additions to finance receivables
\begin{tabular}{cr}
\((2,461,241)\) & \((2,474,8\) \\
\(2,060,698\) & \(1,938,3\) \\
\((433,735)\) & \((519,1\) \\
\((322,521)\) & \((289,5\) \\
& \\
31,614 & 31,6 \\
233,763 & 125,9 \\
\((166,375)\) & \((521,3\) \\
& \\
358,244 & 569,8 \\
27,232 & \((12,0\) \\
\((56,331)\) & 7,5
\end{tabular}
Collection of and proceeds from sale of finance receivables
Additions to fixed assets excluding equipment leased to others
Additions to equipment leased to others
\((433,735)\)
Proceeds from sales of fixed assets excluding equipment leased to others
Proceeds from sales of equipment leased to others
233,763
Purchases of marketable securities and security investments
358,244
\((56,331)\)
(Increase) decrease in investments and other assets
\((15,326)\)
43,378
Net cash used in investing activities
Cash flows from financing activities:
Purchases and retirement of common stock
Proceeds from issuance of long-term debt
Payments of long-term debt
Increase (decrease) in short-term borrowings
Dividends paid
Net cash provided by financing activities
Effect of exchange rate changes on cash and cash equivalents
Net increase in cash and cash equivalents
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period


The accompanying notes are an integral part of these statements.

TOYOTA MOTOR CORPORATION

\section*{NOTES TO CONSOLIDATED FINANCIAL STATEMENTS}
(Unaudited)

\section*{1. Basis of preparation:}

The accompanying semi-annual condensed consolidated financial statements of Toyota Motor Corporation ("Toyota") as of September 30, 2002 and for the six month periods ended September 30, 2001 and 2002, respectively, have been prepared in accordance with accounting principles generally accepted in the United States and on substantially the same basis as Toyota's annual consolidated financial statements. The semi-annual condensed consolidated financial statements should be read in conjunction with Toyota's Annual Report on Form 20-F for the year ended March 31, 2002. The semi-annual condensed

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consolidated financial statements reflect all adjustments, consisting of only normal recurring adjustments, necessary for a fair presentation of the results for those periods and the financial condition at those dates. The consolidated results for six month periods are not necessarily indicative of results to be expected for the full year.
U.S. dollar amounts are included solely for the convenience of the reader at the rate of (Y) \(122.60=\mathrm{U} . S . \$ 1\), the approximate current exchange rate at September 30, 2002 .

In June 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("FAS") No. 142, Goodwill and Other Intangible Assets. FAS No. 142 requires goodwill and intangible assets having an indefinite useful life to be tested for impairment under certain circumstances, and written off when impaired, rather than being amortized as previous standards required. Toyota adopted the provisions of FAS No. 142 as of April 1, 2002. At the date of initial adoption, FAS No. 142 requires to perform impairment test for goodwill and intangible assets segmented as those having an indefinite useful life. Toyota recognized no impairment losses on these assets as a result of testing. In addition, FAS No. 142 requires to disclose, in the period of initial application, income before extraordinary items and net income for all periods presented adjusted as if FAS No. 142 had been applied in these periods, including any adjustments for changes in amortization periods, if any, for intangible assets continuously amortized after the adoption of FAS No. 142. Goodwill on Toyota's balance sheet as at April 1, 2002, the initial application of the statement, March 31, 2001, and September 30, 2001, was insignificant, accordingly, the impact of amortization of goodwill was immaterial for the six month period ended September 30, 2001 and the impact of cessation of amortization is immaterial for the six month period ended September 30, 2002. The amortization periods of intangible assets having a definite useful life as of the date of the initial adoption were not changed based on Toyota's assessment, required by FAS No. 142. Toyota's intangible assets having an indefinite useful life, so decided based on Toyota's assessment as of the date of initial adoption, mainly consist of intangible assets relating to employees' retirement benefits, which have not been amortized before and after the adoption. Carrying amounts of goodwill and other intangible assets as of September 30, 2002, reported in "Other" of "Investments and other assets"

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were (Y) 7,278 million (\$ 59 million) and (Y) 144,936 million (\$ 1,182 million), respectively.

In August 2001, the FASB issued FAS No.144, Accounting for the Impairment or Disposal of Long-Lived Assets. FAS No. 144 supersedes FAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, and provides new rules on asset impairment and a single accounting model for long-lived assets to be disposed of. Although retaining many of the fundamental recognition and measurement provisions of FAS No. 121, the new rules significantly change the criteria that would have to be met to classify an asset as held-for-sale. The new rules also supersede the provisions of APB Opinion No. 30, Reporting the Results of Operations - Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions, with regard to reporting the effects of a disposal of a segment of a business and require expected future operating losses from discontinued operations to be displayed in discontinued operations in the period(s) in which the losses are incurred. Toyota adopted the provisions of FAS No. 144 as of April 1, 2002. The adoption of FAS No. 144 did not have a material impact on Toyota's consolidated financial statements.

Pursuant to FASB Emerging Issues Task Force Issue No. 01-09, "Accounting for Consideration Given by a Vendor to a Customer (Including a Reseller of the Vendor's Products)", Toyota has reclassified certain sales incentives which fall into the scope from selling, general and administrative expenses to a reduction of revenues, for all periods presented.

In June 2001, the FASB issued FAS No.143, Accounting for Asset Retirement Obligations. Toyota is required to adopt FAS No. 143 effective April 1, 2003. FAS No. 143 requires full recognition of asset retirement obligations on the balance sheet from the point in time at which a legal obligation exists. The obligation is required to be measured at fair value. The carrying value of the asset or assets to which the retirement obligation relates would be increased by an amount equal to the liability recognized. This amount would then be included in the depreciable base of the asset and charged to income over its life as depreciation. Toyota is currently in the process of evaluating the impact that FAS No. 143 will have on its financial statements.

In June 2002, the FASB issued FAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities. FAS No. 146 requires to recognize a liability for costs relating to exit or disposal activities when incurred rather than when management's commitment to exit plan as current accounting guidance requires. Toyota is required to adopt this provision to exit or disposal activities initiated after December 31, 2002. Toyota does not expect this statement to have a material impact on Toyota's consolidated financial statements.

In November 2002, the FASB issued FASB Interpretation ("FIN") No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others". FIN No. 45 clarifies that a guarantor is required to recognize, at the inception of a guarantee, a liability
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\]
for the fair value of the obligation undertaken in issuing the certain guarantee within its scope. FIN No. 45 also elaborates on the disclosure to be made by a guarantor. Toyota is currently in the process of evaluating the impact that \(F I N\) No. 45 will have on its financial statements.
2. Net income per share:

Basic net income per common share is calculated by dividing net income by the weighted average number of common shares outstanding during the reported period \((3,674,614,684\) and \(3,595,184,689\) shares for the six month periods ended September 30,2001 and 2002, respectively). The calculation of diluted net income per common share is similar to the calculation of basic net income per common share, except that the weighted-average number of shares outstanding includes the additional dilution from assumed exercise of dilutive stock options. The effective of dilutive stock options was de-minims for the six month periods ended September 30, 2001 and 2002.

\section*{3. Reclassification:}

Certain prior period amounts have been reclassified to conform to the presentation in the six month period ended September 30, 2002.

\section*{4. Comprehensive income:}

Toyota's total comprehensive income for the six month periods ended September 30, 2001 and 2002 was as follows:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & & Yen & \(11 i\) & ons & & dollar illion \\
\hline & & \begin{tabular}{l}
For \\
pe \\
Se
\end{tabular} & \[
\begin{aligned}
& x \mathrm{~m} \\
& \text { nde } \\
& \text { r } 3
\end{aligned}
\] & onth & & e six od end ember \\
\hline & & 2001 & & 2002 & & 2002 \\
\hline Net income & (Y) & 228,497 & (Y) & 425,800 & & 3,473 \\
\hline Other comprehensive income (loss): & & & & & & \\
\hline Unrealized gains on securities, net of reclassification adjustment & & 128 & & 10,182 & & 83 \\
\hline Foreign currency translation adjustments & & \((39,628)\) & & (107, 889) & & (880) \\
\hline Minimum pension liability adjustment & & 235 & & 9,141 & & 75 \\
\hline Net losses on derivative instruments & & \((13,155)\) & & (542) & & ( 5 ) \\
\hline & & \((52,420)\) & & (89,108) & & (727) \\
\hline Total comprehensive income & (Y) & 176,077 & (Y) & 336,692 & & 2,746 \\
\hline
\end{tabular}

\section*{-4-}

\section*{5. Segment data:}
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The operating segments reported below are the segments of Toyota for which separate financial information is available and for which operating income/loss amounts are evaluated regularly by executive management in deciding how to allocate resources and in assessing performance. The major portions of Toyota's operations on a worldwide basis are derived from the Automotive and Financial Services business segments. The Automotive segment designs, manufactures, assembles and distributes passenger cars, recreational and sport-utility vehicles, minivans, trucks and related parts and accessories. The Financial Services segment consists primarily of financing operations, and vehicle and equipment leasing operations to assist in the merchandising of Toyota's products as well as other products. The All Other segment includes Toyota's transportation business, telecommunications business, and various other business activities.

The following tables present certain information regarding Toyota's industry segments and operations by geographic areas at March 31, 2002 and September 30,

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2002 and for the six month periods ended September 30, 2001 and 2002:
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Information about segment profit and assets -
As of March 31, 2002 and for the six month period ended September 30, 2001:

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\section*{Yen in millions}

(1) Representing figures as of March 31, 2002.

As of and for the six month period ended September 30, 2002:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Automotive & \multicolumn{2}{|r|}{Financial Services} & \multicolumn{2}{|l|}{All Other} & \multicolumn{2}{|l|}{Intersegment Elimination/ Unallocated Amount} \\
\hline (Y) 7,041,551 & (Y) & 350,805 & (Y) & 360,729 & (Y) & \((139,663)\) \\
\hline 328,501 & & 96,929 & & 9,565 & & - \\
\hline 685,921 & & 3,805 & & \((1,202)\) & & \((3,501)\) \\
\hline 8,898,489 & & 7,046,464 & & 685,126 & & 2,894,448 \\
\hline 1,070,612 & & 170,428 & & 3,355 & & 63,298 \\
\hline 476,256 & & 263,888 & & 14,586 & & 53,972 \\
\hline
\end{tabular}
U.S. dollars in millions

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\]
```

Geographic Information -
Revenues for the six month period ended September 30:

```
\begin{tabular}{|c|c|}
\hline 2001 & 2002 \\
\hline
\end{tabular}
Japan

External customers
Intercompany
Total

North America
External customers
Intercompany

Total

Europe
External customers
Intercompany
Total

Other foreign countries
External customers
Intercompany
\begin{tabular}{ll} 
(Y) \(\quad 2,985,744\) \\
& \(1,789,310\) \\
_-_-_-_-_-_-_-_-_-_-_-_
\end{tabular}
(Y) \(3,131,544\)

2,060,909
4,775,054

\(2,591,923\)
81,158
-----------------1
\(2,673,081\)

598,987
18, 054
617,041
---------------------

442,042
48,690


698,792
42, 654

\(\$\)\begin{tabular}{r}
25,5 \\
16,8 \\
----------
\end{tabular}
42,3


5,

\title{
Total \\  \\ 741,446 \\ \((1,937,212)\) \\ \((2,262,898)\) \\ Elimination of intercompany revenue \\ Consolidated total \\ (Y) \(6,618,696\) \\ (Y) \(7,613,422\) \\ \(=================\) \\ \(================\) \\ Operating income (loss) for the six month period ended September 30:
}
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{Yen in millions} \\
\hline & \multicolumn{2}{|r|}{2001} & \multicolumn{2}{|r|}{2002} \\
\hline Japan & (Y) & 416,521 & (Y) & 479,783 \\
\hline North America & & 99,585 & & 181,793 \\
\hline Europe & & \((15,712)\) & & 5,083 \\
\hline Other foreign countries & & 2,885 & & 21,955 \\
\hline Elimination of intersegment profits & & 4,812 & & \((3,591)\) \\
\hline Consolidated total & (Y) & 508,091 & (Y) & 685,023 \\
\hline
\end{tabular}

Long-lived assets as of March 31 and September 30, 2002:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{Yen in millions} & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { U.S. doll } \\
\text { millio }
\end{array}
\]} \\
\hline & \multicolumn{2}{|r|}{March 31} & \multicolumn{2}{|r|}{September 30} & \multicolumn{2}{|r|}{Septembe} \\
\hline Japan & (Y) & 2,694,473 & (Y) & 2,708,418 & \$ & 22,0 \\
\hline North America & & 1,826,905 & & 1,780,390 & & 14,5 \\
\hline Europe & & 341,562 & & 370,462 & & 3,0 \\
\hline Other foreign countries & & 244,070 & & 245,569 & & 2,0 \\
\hline Consolidated total & (Y) & 5,107,010 & (Y) & 5,104,839 & \$ & 41,6 \\
\hline
\end{tabular}

Revenues are attributed to geographies based on the country location of the parent company or the subsidiary that transacted the sale with the external customer. There are no any individually material
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\]
countries with respect to revenues and long-lived assets included in other foreign countries. Transfers between industry or geographic segments are made at

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amounts which Toyota's management believes approximate arm's-length prices. In measuring the reportable segments' profits or losses, operating income consists of sales and operating revenue less costs and operating expenses. Unallocated assets consist primarily of cash and cash equivalents and marketable securities maintained for general corporate purposes.

Certain financial statement data on non-financial services
and financial services businesses -

Toyota is preparing certain financial statement data relating to the segmentation of Toyota's non-financial services and financial services businesses. This financial statement data includes balance sheets at March 31, 2002 and September 30, 2002, and statements of income for the six month periods ended September 30, 2001 and 2002.
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\]

Balance sheets -
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{4}{|c|}{Yen in millions} \\
\hline & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { March 31, } \\
2002
\end{gathered}
\]} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { September } 30, \\
& 2002
\end{aligned}
\]} \\
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{Non-Financial Services Businesses}} \\
\hline & & & & \\
\hline Cash and cash equivalents & (Y) & 1,510,974 & (Y) & 1,795,432 \\
\hline Time deposits & & 8,327 & & 8,007 \\
\hline Marketable securities & & 596,530 & & 558,576 \\
\hline Trade accounts and notes receivable & & 1,471,716 & & 1,245,472 \\
\hline Finance receivables, net & & 14,612 & & 12,858 \\
\hline Inventories & & 961,840 & & 927,040 \\
\hline Prepaid expenses and other current assets & & 1,258,788 & & 1,370,377 \\
\hline Total current assets & & 5,822,787 & & 5,917,762 \\
\hline Noncurrent finance receivables, net & & 17,996 & & 17,906 \\
\hline Investments and other assets & & 3,265,860 & & 3,290,344 \\
\hline Property, plant and equipment & & 3,989,227 & & 3,997,038 \\
\hline Total Non-Financial Services Businesses assets & & 13,095,870 & & 13,223,050 \\
\hline \multicolumn{5}{|l|}{Financial Services Businesses} \\
\hline \multicolumn{5}{|l|}{Current assets} \\
\hline Cash and cash equivalents & & 146,186 & & 74,721 \\
\hline Time deposits & & 11,650 & & 24,317 \\
\hline Marketable securities & & 4,207 & & 3,237 \\
\hline Finance receivables, net & & 2,005,879 & & 2,174,660 \\
\hline Prepaid expenses and other current assets & & 539,544 & & 535,336 \\
\hline Total current assets & & 2,707,466 & & 2,812,271 \\
\hline
\end{tabular}

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Noncurrent finance receivables, net
Investments and other assets
Property, plant and equipment

Total Financial Services Businesses assets

Eliminations

Total assets
-------------------
2,653,464 2,690,992
431,880
435,400
1,117,783
6,910,593
(700,733)
(Y) \(19,305,730\)
\(=================\)

1,107,801
7,046,464
(744,987)
(Y) 19,524,527

\section*{-9-}
\begin{tabular}{|c|c|}
\hline \[
\begin{gathered}
\text { March 31, } \\
2002
\end{gathered}
\] & \[
\begin{aligned}
& \text { September } 30, \\
& 2002
\end{aligned}
\] \\
\hline
\end{tabular}

Non-Financial Services Businesses
Current liabilities
Short-term borrowings
Current portion of long-term debt
Accounts payable
Accrued expenses
Income taxes payable
Other current liabilities
Total current liabilities
Long-term liabilities
Long-term debt
Accrued pension and severance costs
Other long-term liabilities
Total long-term liabilities
Total Non-Financial Services Businesses liabilities
719,375
753,806
272,391
1,745,572


6,194,022
Financial Services Businesses
Current liabilities
Short-term borrowings
1,407,183
1,578,099
Current portion of long-term debt
Accounts payable
929,893
1,031,792
7,460
7,710
59,224
2,531
Income taxes payable
Other current liabilities

Total current liabilities
263,472
2,672,892
Long-term liabilities
Long-term debt
3,255,970
3,258,183

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Accrued pension and severance costs
Other long-term liabilities
Total long-term liabilities
otal Financial Services Businesses liabilities
liminations
inority interest in consolidated subsidiaries
hareholders' equity
Total liabilities and shareholders' equity

Total liabilities and shareholders' equity

Non-Financial Services Businesses

\section*{Net revenues}

Costs and expenses
Cost of revenues
Selling, general and administrative

Total costs and expenses

Operating income

Other income (expense), net
Income before income taxes, minority interest and equity in earnings of affiliated companies Provision for income taxes

Income before minority interest and equity in earnings of affiliated companies
Minority interest in consolidated subsidiaries Equity in earnings of affiliated companies

Net income- Non-Financial Services Businesses

(Y) \(19,305,730\)
\(================\)
(Y) 19,524,527

Yen in millions

For the six month
period ended
September 30,
\begin{tabular}{|c|c|}
\hline 2001 & 2002 \\
\hline
\end{tabular}

(Y) \(7,269,669\)
-------------------

5,792,839
790,455
-----------------
6,583,294
-----------------
686,375
--------------1
30,377

381,032
716,752
192,667

188, 365
415,861
\((1,025)\)
36, 800

224,140
\((9,002)\)
16,942

423, 801

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Costs and expenses
Cost of revenues
Selling, general and administrative
Total costs and expenses
Operating income
Other income (expense), net
Income (loss) before income taxes, minority
interest and equity in earnings of affiliated
companies
Provision (Benefit) for income taxes
Income before minority interest and equity in
earnings of affiliated companies
Minority interest in consolidated subsidiaries
Equity in earnings (losses) of affiliated
companies
Net income- Financial services Businesses
Eliminations
Net income

\begin{tabular}{|c|c|}
\hline \[
\begin{array}{r}
237,754 \\
77,132
\end{array}
\] & \[
\begin{aligned}
& 228,771 \\
& 118,229
\end{aligned}
\] \\
\hline 314,886 & 347,000 \\
\hline 11,265 & 3,805 \\
\hline 16,784 & \((5,490)\) \\
\hline
\end{tabular}
\((1,685)\)


22,275
2,040
(581)
\((17,336)\)



845

(348)
-----------------
(Y) 228,497
(Y) 425,800
\(==============\)```

