TEMPLE INLAND INC Form 10-Q November 07, 2007

#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**FORM 10-O** (Mark One) Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Quarterly Period Ended September 29, 2007 OR Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Transition Period From \_ to Commission File Number: 001-08634 **Temple-Inland Inc.** (Exact name of registrant as specified in its charter) **Delaware** 75-1903917 (State or other jurisdiction of (I.R.S. Employer Identification Number) incorporation or organization) 1300 MoPac Expressway South, Austin, Texas 78746 (Address of Principal Executive Offices, including Zip code) (512) 434-5800 (Registrant s telephone number, including area code) **Not Applicable** (Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes o No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer b Accelerated filer o Non-accelerated filer o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes b No Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: Number of common shares outstanding Class as of September 29, 2007 Common Stock (par value \$1.00 per share) 106,071,167 Page 1 of 60 The Exhibit Index is page 54.

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#### PART I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

CONSOLIDATED BALANCE SHEET TEMPLE-INLAND INC. AND SUBSIDIARIES Third Quarter-End 2007 Unaudited

A GOVERNO	Parent Financial CompanyServiceConsolidated (In millions)		
ASSETS		<b>.</b>	Φ 220
Cash and cash equivalents	\$ 41	\$ 197	
Trade receivables, net of allowance for doubtful accounts of \$15	446		446
Inventories	417		417
Assets held-for-sale	309		309
Timber and timberland	51		51
Real estate	613		613
Loans held for sale		19	19
Loans, net of allowance for losses of \$91		9,561	9,561
Securities available-for-sale		1,970	1,970
Securities held-to-maturity		3,851	3,851
Investment in Federal Home Loan Bank stock		224	224
Property and equipment, net	1,626	222	1,848
Goodwill	365	144	509
Other intangible assets		27	27
Prepaid expenses and other assets	392	269	609
Investment in financial services	1,045		
TOTAL ASSETS	\$ 5,305	\$ 16,484	\$ 20,692
LIABILITIES AND SHAREHOLDERS EQUITY			
Accounts payable, accrued expenses, and other liabilities	\$ 869	\$ 140	\$ 1,001
Long-term debt and other borrowings	1,625	101	1,726
Deposits		9,374	9,370
Federal Home Loan Bank borrowings		5,075	5,075
Obligations to settle trade date securities		435	435
Deferred income taxes	198		158
Liability for pension benefits	199		199
Liability for postretirement benefits	134		134
Subordinated notes payable to trust		314	314
TOTAL LIABILITIES	3,025	15,439	18,412

#### SHAREHOLDERS EQUITY

Preferred stock par value \$1 per share: authorized 25,000,000 shares; none issued Common stock par value \$1 per share:

authorized 200,000,000 shares; issued 123,605,344 shares, including shares held in the treasury Additional paid-in capital Accumulated other comprehensive loss, net Retained earnings	124 468 (196) 2,552
Cost of shares held in the treasury: 17,534,177 shares	2,948 (668)
TOTAL SHAREHOLDERS EQUITY	2,280
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 20,692

Please read the notes to consolidated financial statements.

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CONSOLIDATED BALANCE SHEET TEMPLE-INLAND INC. AND SUBSIDIARIES Year-End 2006

	Parent Financial		
	CompanyServiceConsolidated		
	(	In million	is)
ASSETS			
Cash and cash equivalents	\$ 38	\$ 372	\$ 405
Trade receivables, net of allowance for doubtful accounts of \$14	452		452
Inventories	435		435
Timber and timberland	358		358
Real estate	512		512
Loans held for sale		23	23
Loans, net of allowance for losses of \$65		9,617	9,617
Securities available-for-sale		529	529
Securities held-to-maturity		4,853	4,853
Investment in Federal Home Loan Bank stock		262	262
Property and equipment, net	1,639	214	1,853
Goodwill	365	141	506
Other intangible assets		26	26
Prepaid expenses and other assets	403	214	582
Investment in financial services	1,015		
TOTAL ASSETS	\$5,217	\$16,251	\$ 20,413
LIABILITIES AND SHAREHOLDERS EQUITY			
Accounts payable, accrued expenses, and other liabilities	\$ 836	\$ 126	\$ 953
Long-term debt and other borrowings	1,628	101	1,729
Deposits		9,486	9,479
Federal Home Loan Bank borrowings		5,076	5,076
Deferred income taxes	198		174
Liability for pension benefits	231		231
Liability for postretirement benefits	135		135
Subordinated notes payable to trust		142	142
Preferred stock issued by subsidiaries		305	305
TOTAL LIABILITIES	3,028	15,236	18,224
SHAREHOLDERS EQUITY			
Preferred stock par value \$1 per share:			
authorized 25,000,000 shares; none issued			
Common stock par value \$1 per share:			
authorized 200,000,000 shares; issued 123,605,344 shares, including shares held in the treasury			124
Additional paid-in capital			468
Accumulated other comprehensive loss, net			(191)
Retained earnings			2,501
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Cost of shares held in the treasury: 18,754,907 shares	2,902 (713)
TOTAL SHAREHOLDERS EQUITY	2,189
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 20,413
Please read the notes to consolidated financial statements.	

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# CONSOLIDATED STATEMENTS OF INCOME TEMPLE-INLAND INC. AND SUBSIDIARIES Unaudited

	Third ( 2007	Quarter 2006	First Nine	e Months 2006
DEVICALLEC	(In m	illions, except	per share amo	ounts)
REVENUES  Manufacturing and real estate Financial services	\$ 1,004 295	\$ 1,115 294	\$ 3,112 866	\$ 3,350 876
	1,299	1,409	3,978	4,226
COSTS AND EXPENSES				
Manufacturing and real estate Financial services	(934) (259)	(988) (238)	(2,903) (742)	(2,969) (719)
	(1,193)	(1,226)	(3,645)	(3,688)
OPERATING INCOME Parent company interest Other non-operating income (expense)	106 (31) 1	183 (31) 1	333 (93) 2	538 (98) 92
INCOME BEFORE INCOME TAXES Income tax expense	76 (32)	153 (58)	242 (94)	532 (167)
INCOME FROM CONTINUING OPERATIONS Discontinued operations	44 (8)	95	148 (8)	365
NET INCOME	\$ 36	\$ 95	\$ 140	\$ 365
WEIGHTED AVERAGE COMMON SHARES OUTSTANDING				
Basic Diluted	106.2 107.8	108.3 110.3	105.9 107.9	109.8 111.8
EARNINGS PER SHARE Basic:				
Income from continuing operations Discontinued operations	\$ 0.42 (0.08)	\$ 0.87	\$ 1.41 (0.08)	\$ 3.32
Net income	\$ 0.34	\$ 0.87	\$ 1.33	\$ 3.32
Diluted: Income from continuing operations Discontinued operations	\$ 0.41 (0.08)	\$ 0.86	\$ 1.38 (0.08)	\$ 3.26

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Net income	\$ 0.33	\$ 0.86	\$ 1.30	\$ 3.26
DIVIDENDS PAID PER SHARE OF COMMON				

**STOCK** 

Please read the notes to consolidated financial statements.

\$ 0.28

\$ 0.84

\$ 0.75

\$ 0.25

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# CONSOLIDATED STATEMENTS OF CASH FLOWS TEMPLE-INLAND INC. AND SUBSIDIARIES Unaudited

	First Nine Months 2007 2006 (In millions)	
CASH PROVIDED BY (USED FOR) OPERATIONS	(III IIII)	110113)
Net income	\$ 140	\$ 365
Adjustments:	Ψ 110	Ψ 202
Depreciation and amortization	189	192
Amortization and accretion of financial instrument discounts and premiums and		-
deferred loan fees and origination costs, net	12	18
Provision for credit losses	17	1
Deferred income taxes	(3)	31
Non-cash real estate cost of sales	40	55
Real estate development expenditures	(115)	(84)
Other	38	11
Changes in:		
Receivables	6	(51)
Inventories	18	(5)
Accounts payable and accrued expenses	(1)	12
Prepaid expenses and other	(37)	34
Loans held for sale originations	(67)	(146)
Loans held for sale sales	71	397
	308	830
CASH PROVIDED BY (USED FOR) INVESTING		
Capital expenditures	(172)	(164)
Reforestation and acquisition of timber and timberland	(9)	(12)
Sale of non-strategic assets and operations	15	45
Securities available-for-sale, net	(1,028)	96
Securities held-to-maturity, net	984	497
Net redemption of Federal Home Loan Bank stock	48	31
Loans originated or acquired, net of collections	35	19
Proceeds from sale of loans		303
Acquisitions, net of cash acquired, and investment in joint ventures	(17)	(136)
Other		(1)
	(144)	678
CASH PROVIDED BY (USED FOR) FINANCING		
Payments of debt	(864)	(411)
Borrowings under accounts receivable securitization facility, net	66	114
Borrowings under revolving credit facility, net	(13)	(133)
Changes in book overdrafts	(6)	
Other additions to debt	478	13
Deposits, net	(136)	87

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Repurchase agreements and short-term borrowings, net	351	(	1,081)
Issuance of subordinated notes payable to trust	172		60
Redemption of preferred stock issued by subsidiaries	(305)		
Cash dividends paid to shareholders	(88)		(82)
Repurchase of common stock	(24)		(226)
Exercise of stock options	19		45
Tax benefit on stock options exercised	11		8
Other			(1)
	(339)	(	1,607)
Effect of exchange rate changes on cash and cash equivalents			
Discontinued operations, primarily operating activities	8		
Discontinued operations, primarity operating activities	o		
Net increase (decrease) in cash and cash equivalents	(167)		(99)
Cash and cash equivalents at beginning of period	405		441
Cash and cash equivalents at end of period	\$ 238	\$	342
Please read the notes to consolidated financial statements.			

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# SUMMARIZED BALANCE SHEETS PARENT COMPANY (TEMPLE-INLAND INC. AND ITS MANUFACTURING AND REAL ESTATE SUBSIDIARIES)

	•	audited) Third		
	Quarter-End 2007		Year-End 2006	
A COPETE		(In m	illion	s)
ASSETS Current Assets				
Cash and cash equivalents	\$	41	\$	38
Trade receivables, net of allowance for doubtful accounts of \$15 in 2007 and \$14 in	Ψ	71	Ψ	36
2006		446		452
Inventories:		110		132
Work in process and finished goods		108		109
Raw materials		188		211
Supplies and other		121		115
••				
Total inventories		417		435
Prepaid expenses and other		106		72
Assets held-for-sale		309		
Total current assets		1,319		997
Investment in Financial Services		1,045		1,015
Timber and Timberland		51		358
Real Estate		613		512
Property and Equipment		640		6.40
Land and buildings		649		648
Machinery and equipment		3,426		3,402
Construction in progress		96		82
Less allowances for depreciation		(2,545)		(2,493)
Total property and equipment, net		1,626		1,639
Goodwill		365		365
Assets Held-for-Sale				20
Other Assets		286		311
TOTAL ASSETS	\$	5,305	\$	5,217
LIABILITIES AND SHAREHOLDERS EQUITY				
Current Liabilities	Φ.	207	Φ.	220
Accounts payable	\$	207	\$	230
Accrued employee compensation and benefits		99		128
Accrued interest		28		32
Accrued property taxes Other accrued expenses		31 167		23
Other accrued expenses		43		141 19
Current portion of long-term debt		43		19

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Current portion of pension and postretirement benefits	55	15
Total current liabilities	630	588
Long-Term Debt	1,625	1,628
Deferred Income Taxes	198	198
Liability for Pension Benefits	157	229
Liability for Postretirement Benefits	121	122
Other Long-Term Liabilities	294	263
TOTAL LIABILITIES	3,025	3,028
Shareholders Equity	2,280	2,189
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 5,305	\$ 5,217

Please read the notes to consolidated financial statements.

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SUMMARIZED STATEMENTS OF INCOME PARENT COMPANY (TEMPLE-INLAND INC. AND ITS MANUFACTURING AND REAL ESTATE SUBSIDIARIES) Unaudited

	Third 2007	l Quarter 2006	First Nine Months 2007 2006					
	2007		millions)	2000				
NET REVENUES	\$ 1,004	\$ 1,115	\$ 3,112	\$ 3,350				
COSTS AND EXPENSES								
Cost of sales	(848)	(896)	(2,611)	(2,713)				
Selling	(37)	(35)	(117)	(103)				
General and administrative	(45)	(52)	(165)	(166)				
Other operating income (expense)	(4)	(5)	(10)	13				
	(934)	(988)	(2,903)	(2,969)				
	70	127	209	381				
FINANCIAL SERVICES PRE-TAX EARNINGS	36	56	124	157				
OPERATING INCOME	106	183	333	538				
Interest expense	(31)	(31)	(93)	(98)				
Other non-operating income (expense)	1	1	2	92				
INCOME FROM CONTINUING OPERATIONS								
BEFORE INCOME TAXES	76	153	242	532				
Income tax expense	(32)	(58)	(94)	(167)				
INCOME FROM CONTINUING OPERATIONS Discontinued operations	44 (8)	95	148 (8)	365				
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NET INCOME	\$ 36	\$ 95	\$ 140	\$ 365				
Please read the notes to conso	olidated financi	ial statements.						

Please read the notes to consolidated financial statements.

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SUMMARIZED STATEMENTS OF CASH FLOWS
PARENT COMPANY (TEMPLE-INLAND INC. AND ITS MANUFACTURING
AND REAL ESTATE SUBSIDIARIES)
Unaudited

2007 (In million in the property of the pr
CASH PROVIDED BY (USED FOR) OPERATIONS           Net income         \$ 140         \$ 365           Adjustments:         167         171           Depreciation and amortization         36         32           Non-cash share-based compensation         36         32           Non-cash pension and postretirement expense         33         42           Cash contribution to pension and postretirement plans         (62)         (57)           Deferred income taxes         78         (98)           Not carnings of financial services         78         (98)           Dividends from financial services         35         135           Earnings of joint ventures         (8)         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Cease astate development expenditures         6         (51)           Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other
Net income         \$140         \$365           Adjustments:         Pereciation and amortization         16167         171           Non-cash share-based compensation         36         32           Non-cash pension and postretirement expense         33         42           Cash contribution to pension and postretirement plans         (62)         (57)           Deferred income taxes         5         26           Net earnings of financial services         35         135           Dividends from financial services         35         135           Earnings of joint ventures         68         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         40         55           Real estate development expenditures         6         (51)           Other         33         8           Changes in:         8         6         (51)           Receivables         6         (51)           Inventories         6         (51)           Accounts payable and accrued expenses         1         2         7           Prepaid expenses and other<
Adjustments:         167         171           Depreciation and amortization         167         171           Non-cash share-based compensation         36         32           Non-cash pension and postretirement expense         33         42           Cash contribution to pension and postretirement plans         662         (57)           Deferred income taxes         5         26           Net earnings of financial services         (78)         (98)           Dividends from financial services         (8)         (25)           Earnings of joint ventures         (8)         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         8         (5)           Receivables         6         (51)           Inventories         6         (51)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           CASH PROVIDED BY (USED FOR) INVESTING           Capital expenditures         (143)
Depreciation and amortization         167         171           Non-cash share-based compensation         36         32           Non-cash pension and postretirement expense         33         42           Cash contribution to pension and postretirement plans         62         57           Deferred income taxes         5         26           Net earnings of financial services         78         (98)           Dividends from financial services         35         135           Earnings of joint ventures         8         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         115         (84)           Receivables         6         (51)           Inventories         6         (51)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           CASH PROVIDED BY (USED FOR) INVESTING           Capital expenditures         (143)         (130)           Reforestation and acquisition of timb
Non-cash share-based compensation         36         32           Non-cash pension and postretirement expense         33         42           Cash contribution to pension and postretirement plans         (62)         (57)           Deferred income taxes         5         26           Net earnings of financial services         (78)         (98)           Dividends from financial services         35         135           Earnings of joint ventures         (8)         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         8         (5)           Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           CASH PROVIDED BY (USED FOR) INVESTING         217         572           Capital expenditures         (143)         (130)           Capital expenditures         (9)         (12)           Sales of n
Non-cash pension and postretirement expense         33         42           Cash contribution to pension and postretirement plans         (62)         (57)           Deferred income taxes         5         26           Net earnings of financial services         (78)         (98)           Dividends from financial services         35         135           Earnings of joint ventures         (8)         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         8         (5)           Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           CASH PROVIDED BY (USED FOR) INVESTING         217         572           CASH PROVIDED BY (USED FOR) investing all expenditures         (143)         (130)           Reforestation and acquisition of timber and timberland         (9)         (12)           Sales of non-strategic assets and operations and pro
Cash contribution to pension and postretirement plans         (62)         (57)           Deferred income taxes         5         26           Net earnings of financial services         (78)         (98)           Dividends from financial services         35         135           Earnings of joint ventures         (8)         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         8         (5)           Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           CASH PROVIDED BY (USED FOR) INVESTING           Capital expenditures         (143)         (130)           Reforestation and acquisition of timber and timberland         (9)         (12)           Sales of non-strategic assets and operations and proceeds from the sale of property and equipment         15         45
Deferred income taxes         5         26           Net earnings of financial services         (78)         (98)           Dividends from financial services         35         135           Earnings of joint ventures         (8)         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         8         (5)           Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           CASH PROVIDED BY (USED FOR) INVESTING         217         572           CASH PROVIDED BY (USED FOR) Investing         (143)         (130)           Reforestation and acquisition of timber and timberland         (9)         (12)           Sales of non-strategic assets and operations and proceeds from the sale of property and equipment         15         45
Dividends from financial services         35         135           Earnings of joint ventures         (8)         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         ***         ***           Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           ***CASH PROVIDED BY (USED FOR) INVESTING         ***         ***           **Capital expenditures         (143)         (130)           **Capital expenditures         (143)         (130)           **Capital expenditures         (143)         (130)           **Capital expenditures         (143)         (130)           **Capital expenditures         (14)         (15)           **Casitation and acquisition of timber and timberland         (9)         (12)           **Sales of non-strategic assets and operations and proceeds from the sale of property and equipment         **Total cou
Dividends from financial services         35         135           Earnings of joint ventures         (8)         (25)           Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         ***         ***           Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           ***CASH PROVIDED BY (USED FOR) INVESTING         ***         ***           **Capital expenditures         (143)         (130)           **Capital expenditures         (143)         (130)           **Capital expenditures         (143)         (130)           **Capital expenditures         (143)         (130)           **Capital expenditures         (14)         (15)           **Cask of non-strategic assets and operations and proceeds from the sale of property and equipment         ***
Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           CASH PROVIDED BY (USED FOR) INVESTING           Capital expenditures         (143)         (130)           Reforestation and acquisition of timber and timberland         (9)         (12)           Sales of non-strategic assets and operations and proceeds from the sale of property and equipment         15         45
Dividends from joint ventures         5         12           Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           CASH PROVIDED BY (USED FOR) INVESTING           Capital expenditures         (143)         (130)           Reforestation and acquisition of timber and timberland         (9)         (12)           Sales of non-strategic assets and operations and proceeds from the sale of property and equipment         15         45
Non-cash real estate cost of sales         40         55           Real estate development expenditures         (115)         (84)           Other         33         8           Changes in:         Receivables         6         (51)           Inventories         18         (5)           Accounts payable and accrued expenses         (1)         12           Prepaid expenses and other         (37)         34           CASH PROVIDED BY (USED FOR) INVESTING         CASH PROVIDED BY (USED FOR) INVESTING           Capital expenditures         (143)         (130)           Reforestation and acquisition of timber and timberland         (9)         (12)           Sales of non-strategic assets and operations and proceeds from the sale of property and equipment         15         45
Other 33 8 Changes in: Receivables 6 (51) Inventories 18 (5) Accounts payable and accrued expenses (1) 12 Prepaid expenses and other (37) 34  CASH PROVIDED BY (USED FOR) INVESTING Capital expenditures (143) (130) Reforestation and acquisition of timber and timberland (9) (12) Sales of non-strategic assets and operations and proceeds from the sale of property and equipment 15 45
Other 33 8 Changes in: Receivables 6 (51) Inventories 18 (5) Accounts payable and accrued expenses (1) 12 Prepaid expenses and other (37) 34  CASH PROVIDED BY (USED FOR) INVESTING Capital expenditures (143) (130) Reforestation and acquisition of timber and timberland (9) (12) Sales of non-strategic assets and operations and proceeds from the sale of property and equipment 15 45
Receivables Inventories Inventories Accounts payable and accrued expenses Accounts payable and accrued expenses Inventories Accounts payable and accrued expenses Inventories
Receivables Inventories Inventories Accounts payable and accrued expenses Accounts payable and accrued expenses Inventories Accounts payable and accrued expenses Inventories
Accounts payable and accrued expenses Prepaid expenses and other  (37) 34  CASH PROVIDED BY (USED FOR) INVESTING Capital expenditures Capital expenditures Reforestation and acquisition of timber and timberland Sales of non-strategic assets and operations and proceeds from the sale of property and equipment  (1) 12  (37) 34  (130) (130)  (143) (130)  (143) (12)  (143) (12)  (143) (12)
Accounts payable and accrued expenses  Prepaid expenses and other  (37) 34  217 572  CASH PROVIDED BY (USED FOR) INVESTING  Capital expenditures  Capital expenditures  Reforestation and acquisition of timber and timberland  Sales of non-strategic assets and operations and proceeds from the sale of property and equipment  15 45
Prepaid expenses and other (37) 34  CASH PROVIDED BY (USED FOR) INVESTING Capital expenditures (143) (130) Reforestation and acquisition of timber and timberland (9) (12) Sales of non-strategic assets and operations and proceeds from the sale of property and equipment 15 45
CASH PROVIDED BY (USED FOR) INVESTING Capital expenditures (143) (130) Reforestation and acquisition of timber and timberland (9) (12) Sales of non-strategic assets and operations and proceeds from the sale of property and equipment 15 45
Capital expenditures (143) (130) Reforestation and acquisition of timber and timberland (9) (12) Sales of non-strategic assets and operations and proceeds from the sale of property and equipment 15 45
Capital expenditures (143) (130) Reforestation and acquisition of timber and timberland (9) (12) Sales of non-strategic assets and operations and proceeds from the sale of property and equipment 15 45
Reforestation and acquisition of timber and timberland (9) (12) Sales of non-strategic assets and operations and proceeds from the sale of property and equipment 15 45
Sales of non-strategic assets and operations and proceeds from the sale of property and equipment 15 45
Acquisitions, net of cash acquired, and investment in joint ventures (10)
Other (1)
$(148) \qquad (233)$
CASH PROVIDED BY (USED FOR) FINANCING
Payments of debt (67) (35)
Borrowings under accounts receivable securitization facility, net 66 114
Borrowings under revolving credit facility, net (13)
Change in book overdrafts (11)
Other additions to debt 33 13
Cash dividends paid to shareholders (88) (82)
Repurchase of common stock (24) (226)

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Exercise of stock options	19	45
Tax benefit on stock options exercised	11	8
Other		(8)
	(74)	(304)
Effect of exchange rate changes on cash and cash equivalents		
Discontinued operations, primarily operating activities	8	
Net increase (decrease) in cash and cash equivalents	3	35
Cash and cash equivalents at beginning of period	38	13
Cash and cash equivalents at end of period	\$ 41	\$ 48
Please read the notes to consolidated financial statements.		

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# SUMMARIZED BALANCE SHEETS FINANCIAL SERVICES

	(Unaudited) Third					
	_	ter-End 2007	Ye	ear-End 2006		
		(In mi	llion			
ASSETS						
Cash and cash equivalents	\$	197	\$	372		
Loans held for sale		19		23		
Loans, net of allowance for losses of \$91 in 2007 and \$65 in 2006		9,561		9,617		
Securities available-for-sale		1,970		529		
Securities held-to-maturity		3,851		4,853		
Investment in Federal Home Loan Bank stock		224		262		
Property and equipment, net		222		214		
Accounts, notes, and accrued interest receivable		107		104		
Goodwill		144		141		
Other intangible assets		27		26		
Other assets		162		110		
TOTAL ASSETS	\$ 1	6,484	\$	16,251		
LIABILITIES AND SHAREHOLDER S EQUITY						
Deposits	\$	9,374	\$	9,486		
Federal Home Loan Bank borrowings		5,075		5,076		
Obligations to settle trade date securities		435				
Other liabilities		140		126		
Other borrowings		101		101		
Subordinated notes payable to trust		314		142		
Preferred stock issued by subsidiaries				305		
Total Liabilities	1	5,439		15,236		
Shareholder s Equity		1,045		1,015		
TOTAL LIABILITIES AND SHAREHOLDER S EQUITY	\$ 1	6,484	\$	16,251		
Please read the notes to consolidated financial statements	2					

Please read the notes to consolidated financial statements.

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# SUMMARIZED STATEMENTS OF INCOME FINANCIAL SERVICES Unaudited

NET INTEREST INCOME		Third ( 2007	Quarter 2006 (In mil	2007				
Securities available-for-sale         16         8         34         24           Securities held-to-maturity         53         61         170         187           Other carning assets         3         6         12         16           Total interest income         251         249         741         743           INTEREST EXPENSE           Deposits         (88)         (74)         (257)         (202)           Borrowed funds         (64)         (75)         (195)         (230)           Total interest expense         (152)         (149)         (452)         (432)           NET INTEREST INCOME         99         100         289         311           Provision for credit losses         (19)         (1)         (17)         (1)           NET INTEREST INCOME         80         99         272         310           NONINTEREST INCOME         80         99         272         310           NONINTEREST INCOME         1         1         1         50         53           Service charges on deposits         14         13         39         37           Operating lease income         1         2         5         6	INTEREST INCOME							
Securities held-to-maturity         53         61         170         187           Other earning assets         3         6         12         16           Total interest income         251         249         741         743           INTEREST EXPENSE           Deposits         (88)         (74)         (257)         (202)           Borrowed funds         (64)         (75)         (195)         (230)           Total interest expense         (152)         (149)         (452)         (432)           NET INTEREST INCOME         99         100         289         311           Provision for credit losses         (19)         (1)         (17)         (1)           NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES         80         99         272         310           NONINTEREST INCOME           Insurance commissions and fees         18         17         50         53           Service charges on deposits         14         13         39         37           Operating lease income         1         2         5         6           Loan origination and sale of loans         2         2         5		·	\$ 174		•			
Other earning assets         3         6         12         16           Total interest income         251         249         741         743           INTEREST EXPENSE           Deposits Borrowed funds         (88)         (74)         (257)         (202)           Borrowed funds         (64)         (75)         (195)         (230)           Total interest expense         (152)         (149)         (452)         (432)           NET INTEREST INCOME         99         100         289         311           Provision for credit losses         (19)         (1)         (17)         (1)           NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES         80         99         272         310           NONINTEREST INCOME         18         17         50         53           Service charges on deposits         14         13         39         37           Operating lease income         1         2         5         6           Loan origination and sale of loans         2         2         5         6           Other         11         13         31         35           Total noninterest income         44         45         125								
Total interest income 251 249 741 743  INTEREST EXPENSE Deposits (88) (74) (257) (202) Borrowed funds (64) (75) (195) (230)  Total interest expense (152) (149) (452) (432)  NET INTEREST INCOME 99 100 289 311 Provision for credit losses (19) (1) (17) (1)  NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES 80 99 272 310  NONINTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES 81 14 13 39 37 Operating lease income 1 2 5 6 6 Loan origination and sale of loans 2 Other 11 13 31 35  Total noninterest income 44 45 125 133  NONINTEREST EXPENSE  Compensation and benefits (45) (42) (136) (136) Insurance operations, other than compensation (5) (5) (13) (15) Insurance operations, other than compensation (6) (7) (18) (19) Information systems and technology (3) (3) (10) (10) Charges related to asset impairments and severance (29) (29) (96) (94)  Total noninterest expense (88) (88) (273) (286)  INCOME BEFORE TAXES 36 56 124 157	*							
INTEREST EXPENSE   Copposits   R88   C74   C257   C202   C202   C202   C202   C203   C203	Other earning assets	3	6	12	16			
Deposits   (88)	Total interest income	251	249	741	743			
Borrowed funds         (64)         (75)         (195)         (230)           Total interest expense         (152)         (149)         (452)         (432)           NET INTEREST INCOME         99         100         289         311           Provision for credit losses         (19)         (1)         (17)         (1)           NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES         80         99         272         310           NONINTEREST INCOME         80         99         272         310           NONINTEREST INCOME         18         17         50         53           Service charges on deposits         14         13         39         37           Operating lease income         1         2         5         6           Loan origination and sale of loans         2         2         5         6           Other         11         13         31         35           Total noninterest income         44         45         125         133           NONINTEREST EXPENSE         Compensation and benefits         (45)         (42)         (136)         (136)           Compensation and benefits         (45)         (42)         (136)         (136) <td>INTEREST EXPENSE</td> <td></td> <td></td> <td></td> <td></td>	INTEREST EXPENSE							
Borrowed funds         (64)         (75)         (195)         (230)           Total interest expense         (152)         (149)         (452)         (432)           NET INTEREST INCOME         99         100         289         311           Provision for credit losses         (19)         (1)         (17)         (1)           NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES         80         99         272         310           NONINTEREST INCOME         80         99         272         310           NONINTEREST INCOME         18         17         50         53           Service charges on deposits         14         13         39         37           Operating lease income         1         2         5         6           Loan origination and sale of loans         2         2         5         6           Other         11         13         31         35           Total noninterest income         44         45         125         133           NONINTEREST EXPENSE         Compensation and benefits         (45)         (42)         (136)         (136)           Compensation and benefits         (45)         (42)         (136)         (136) <td>Deposits</td> <td>(88)</td> <td>(74)</td> <td>(257)</td> <td>(202)</td>	Deposits	(88)	(74)	(257)	(202)			
NET INTEREST INCOME         99         100         289         311           Provision for credit losses         (19)         (1)         (17)         (1)           NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES         80         99         272         310           NONINTEREST INCOME         80         99         272         310           NONINTEREST INCOME         18         17         50         53           Service charges on deposits         14         13         39         37           Operating lease income         1         2         5         6           Loan origination and sale of loans         2         5         6           Other         11         13         31         35           Total noninterest income         44         45         125         133           NONINTEREST EXPENSE         44         45         125         133           NONINTEREST EXPENSE         (45)         (42)         (136)         (136)           Compensation and benefits         (45)         (42)         (136)         (136)           Insurance operations, other than compensation         (5)         (5)         (13)         (15)           Occupancy		(64)	(75)	(195)	(230)			
NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES	Total interest expense	(152)	(149)	(452)	(432)			
NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES	NET INTEREST INCOME	99	100	289	311			
CREDIT LOSSES         80         99         272         310           NONINTEREST INCOME         Insurance commissions and fees         18         17         50         53           Service charges on deposits         14         13         39         37           Operating lease income         1         2         5         6           Loan origination and sale of loans         2         2           Other         11         13         31         35           Total noninterest income         44         45         125         133           NONINTEREST EXPENSE         Compensation and benefits         (45)         (42)         (136)         (136)           Insurance operations, other than compensation         (5)         (5)         (13)         (15)           Occupancy         (6)         (7)         (18)         (19)           Information systems and technology         (3)         (3)         (3)         (10)         (10)           Charges related to asset impairments and severance         (2)         (96)         (94)           Total noninterest expense         (88)         (88)         (273)         (286)           INCOME BEFORE TAXES         36         56<		(19)	(1)	(17)	(1)			
Insurance commissions and fees       18       17       50       53         Service charges on deposits       14       13       39       37         Operating lease income       1       2       5       6         Loan origination and sale of loans       2       2       5       6         Other       11       13       31       35         NONINTEREST EXPENSE         Compensation and benefits       (45)       (42)       (136)       (136)         Insurance operations, other than compensation       (5)       (5)       (13)       (15)         Occupancy       (6)       (7)       (18)       (19)         Information systems and technology       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (2)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157		80	99	272	310			
Insurance commissions and fees         18         17         50         53           Service charges on deposits         14         13         39         37           Operating lease income         1         2         5         6           Loan origination and sale of loans         2         2         6           Other         11         13         31         35           NONINTEREST EXPENSE           Compensation and benefits         (45)         (42)         (136)         (136)           Insurance operations, other than compensation         (5)         (5)         (13)         (15)           Occupancy         (6)         (7)         (18)         (19)           Information systems and technology         (3)         (3)         (10)         (10)           Charges related to asset impairments and severance         (2)         (29)         (96)         (94)           Total noninterest expense         (88)         (88)         (88)         (273)         (286)           INCOME BEFORE TAXES         36         56         124         157	NOMINITEDEST INCOME							
Service charges on deposits       14       13       39       37         Operating lease income       1       2       5       6         Loan origination and sale of loans       2       2         Other       11       13       31       35         Total noninterest income       44       45       125       133         NONINTEREST EXPENSE         Compensation and benefits       (45)       (42)       (136)       (136)         Insurance operations, other than compensation       (5)       (5)       (13)       (15)         Occupancy       (6)       (7)       (18)       (19)         Information systems and technology       (3)       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (29)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157		10	17	50	52			
Operating lease income       1       2       5       6         Loan origination and sale of loans       2       2         Other       11       13       31       35         Total noninterest income       44       45       125       133         NONINTEREST EXPENSE       Strange operation and benefits       (45)       (42)       (136)       (136)         Insurance operations, other than compensation       (5)       (5)       (13)       (15)         Occupancy       (6)       (7)       (18)       (19)         Information systems and technology       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (2)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157								
Loan origination and sale of loans       2         Other       11       13       31       35         Total noninterest income       44       45       125       133         NONINTEREST EXPENSE       State of the property of the prop								
Other       11       13       31       35         Total noninterest income       44       45       125       133         NONINTEREST EXPENSE         Compensation and benefits       (45)       (42)       (136)       (136)         Insurance operations, other than compensation       (5)       (5)       (13)       (15)         Occupancy       (6)       (7)       (18)       (19)         Information systems and technology       (3)       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (2)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157	2 -	1	2	3				
NONINTEREST EXPENSE         Compensation and benefits       (45)       (42)       (136)       (136)         Insurance operations, other than compensation       (5)       (5)       (13)       (15)         Occupancy       (6)       (7)       (18)       (19)         Information systems and technology       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (2)       (29)       (96)       (94)         Other       (29)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157	<del>-</del>	11	13	31				
Compensation and benefits       (45)       (42)       (136)       (136)         Insurance operations, other than compensation       (5)       (5)       (13)       (15)         Occupancy       (6)       (7)       (18)       (19)         Information systems and technology       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (2)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157	Total noninterest income	44	45	125	133			
Compensation and benefits       (45)       (42)       (136)       (136)         Insurance operations, other than compensation       (5)       (5)       (13)       (15)         Occupancy       (6)       (7)       (18)       (19)         Information systems and technology       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (2)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157	NONINTEREST EXPENSE							
Insurance operations, other than compensation       (5)       (5)       (13)       (15)         Occupancy       (6)       (7)       (18)       (19)         Information systems and technology       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (2)       (29)       (96)       (94)         Other       (29)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157		(45)	(42)	(136)	(136)			
Occupancy       (6)       (7)       (18)       (19)         Information systems and technology       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (2)       (12)         Other       (29)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157	•							
Information systems and technology       (3)       (3)       (10)       (10)         Charges related to asset impairments and severance       (2)       (12)         Other       (29)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157								
Charges related to asset impairments and severance Other       (2) (29) (96) (94)         Total noninterest expense       (88) (88) (273) (286)         INCOME BEFORE TAXES       36       56       124       157	* •							
Other       (29)       (29)       (96)       (94)         Total noninterest expense       (88)       (88)       (273)       (286)         INCOME BEFORE TAXES       36       56       124       157	The state of the s	, ,		, ,				
INCOME BEFORE TAXES 36 56 124 157	Other	(29)		(96)	(94)			
	Total noninterest expense	(88)	(88)	(273)	(286)			
	INCOME BEFORE TAXES	36	56	124	157			
Income tax expense $ (13)   (21)   (46)   (59) $	Income tax expense	(13)	(21)	(46)	(59)			

**NET INCOME** \$ 23 \$ 35 \$ 78 \$ 98

Please read the notes to consolidated financial statements.

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# SUMMARIZED STATEMENTS OF CASH FLOWS FINANCIAL SERVICES

Unaudited

	First Nine Months 2007 2006					
CACH PROMINED BY (LICEN EOD) OPEN ATIONS	(In m	illions)				
CASH PROVIDED BY (USED FOR) OPERATIONS Net income	\$ 78	\$ 98				
Adjustments:	Ф /о	Ф 96				
Depreciation and amortization	13	12				
Depreciation of assets leased to others	5	5				
Amortization of core deposit and other intangible assets	4	4				
Amortization and accretion of financial instrument discounts and premiums and						
deferred loan fees and origination costs, net	12	18				
Provision for credit losses	17	1				
Deferred income taxes	(8)	5				
Changes in:						
Loans held for sale:						
Originations	(67)	(146)				
Sales	71	397				
Other	1	(1)				
	126	393				
CASH PROVIDED BY (USED FOR) INVESTING Securities available-for-sale:						
Purchases	(1,128)	(2)				
Principal payments and maturities	100	98				
Securities held-to-maturity:	(1.12)	(505)				
Purchases	(142)	(597)				
Principal payments and maturities	1,126	1,094				
Federal Home Loan Bank stock: Purchases	(21)					
Redemption	69	31				
Loans originated or acquired, net of collections	35	19				
Sale of loans	33	303				
Acquisitions, net of cash acquired	(7)					
Capital expenditures	(29)	(34)				
Other	1	(1)				
	4	911				
CASH PROVIDED BY (USED FOR) FINANCING Deposits, net	(136)	87				
Repurchase agreements and short-term borrowings, net Long-term Federal Home Loan Bank and other borrowings:	351	(1,081)				

Additions	445		
Payments	(797)		(375)
Issuance of subordinated notes payable to trust	172		60
Dividends paid to parent company	(35)		(135)
Redemption of preferred stock issued by subsidiaries	(305)		
Other			3
	(305)	(	1,441)
Net increase (decrease) in cash and cash equivalents	(175)		(137)
Cash and cash equivalents at beginning of period	372		431
Cash and cash equivalents at end of period	\$ 197	\$	294
Please read the notes to consolidated financial statements.			

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# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### **Note 1** Basis of Presentation

Our consolidated financial statements are our primary financial statements and include the accounts of Temple-Inland, our manufacturing, real estate, and financial services subsidiaries, and variable interest entities of which we are the primary beneficiary. We also present, as an integral part of the consolidated financial statements, summarized financial statements of Temple-Inland and our manufacturing and real estate subsidiaries, which we refer to as the parent company summarized financial statements, and summarized financial statements of our financial services subsidiaries, as well as the significant accounting policies unique to each. We do so to provide a clearer presentation of our different businesses and because almost all of the net assets invested in financial services are subject to regulatory rules and restrictions including restrictions on the payment of dividends to the parent company. As a result, all consolidated assets are not available to satisfy all consolidated liabilities.

You should read our parent company summarized financial statements and financial services summarized financial statements along with these consolidated financial statements.

We prepared these unaudited interim financial statements in accordance with generally accepted accounting principles and Securities and Exchange Commission requirements for interim financial statements. As a result, they do not include all of the information and disclosures required by generally accepted accounting principles for complete financial statements. However, in our opinion, all adjustments considered necessary for a fair presentation have been included. These adjustments are normal recurring accruals, except as noted. These interim operating results are not necessarily indicative of the results that may be expected for the entire year. For further information, please read the financial statements included in our Annual Report on Form 10-K for the fiscal year ended December 30, 2006.

#### Note 2 Transformation

On February 25, 2007, our Board of Directors preliminarily approved a transformation plan that involves separating Temple-Inland into three focused, stand-alone, public companies and selling our strategic timberland. The plan includes:

retaining our manufacturing operations corrugated packaging and building products,

spinning off our financial services segment to our shareholders,

spinning off our real estate segment to our shareholders, and

selling our strategic timberland.

We are in the final stages of developing the infrastructure within the financial services and real estate segments to facilitate their transformation into stand-alone public companies.

As a result of the transformation, certain debt agreements, leases, guarantees, and other contracts and agreements required amendment or renegotiation. We have made substantial progress in amending or renegotiating those contracts and agreements that were affected. We do not believe that changes to the remaining agreements will be significant.

On October 31, 2007, we completed the sale of 1.55 million acres of timberland for \$2.38 billion to an investment entity affiliated with The Campbell Group, LLC and recognized a gain of about \$2.1 billion. The acreage included in the sale consisted of 1.38 million acres of land owned in fee and leases covering 175,000 acres. The total consideration consisted almost entirely of notes bearing interest at the London Interbank Offering Rate plus a margin with interest payments due quarterly and principal due in 2027. In fourth quarter 2007, we expect to pledge the notes as collateral for a \$2.14 billion non-recourse loan payable in 2027. The loan proceeds, after payment of the timberland transaction costs of about \$25 million and related current taxes, are anticipated to be approximately \$1.8 billion. We expect to use the majority of these proceeds to pay a special dividend, which is currently estimated to be approximately \$1.1 billion, or \$10.25 per share, to our common stockholders. The remaining approximately \$700 million of the cash proceeds will be used to reduce debt. We also entered into a 20-year fiber supply agreement for

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#### TEMPLE-INLAND INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued) pulpwood and a 12-year fiber supply agreement for sawtimber, the terms of which are both subject to extension. Fiber will be purchased at market prices.

We expect to complete the remaining transformation activities by year-end 2007. As a result, we will report our financial services and real estate segments as discontinued operations in our year-end 2007 financial statements.

#### **Note 3** New Accounting Pronouncements

Beginning January 2007, we adopted three new accounting pronouncements:

Financial Accounting Standards Board (FASB) Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* (FIN 48) This pronouncement clarifies the accounting for and disclosure of uncertainties associated with certain aspects of measurement and recognition of income taxes. Upon adoption, we increased assets by \$2 million, reduced liabilities by \$3 million and increased beginning retained earnings by \$5 million. We also reclassified \$11 million from deferred income taxes to other long-term liabilities. At the beginning of 2007 after adoption of FIN 48, we had \$20 million of unrecognized tax benefits, of which \$9 million would affect our effective tax rate if recognized.

Statement of Financial Accounting Standard (SFAS) No. 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plan* We transitioned to a year-end measurement date for valuing plan assets and obligations for our defined benefit and postretirement benefit plans. Previously we used a measurement date of September 30, as allowed by SFAS No. 87, *Employers Accounting for Pensions*. Upon transition, we reduced 2007 beginning shareholders equity by \$5 million, representing the net periodic benefit cost of the three-month period from the last measurement date to year-end 2006, net of tax, and increased liability for pension benefits.

FASB Staff Position No. AUG AIR-1, *Accounting for Planned Major Maintenance Activities* Upon adoption at the beginning of 2007, we elected the expense as incurred accounting method for planned major maintenance. We had previously used the acceptable practice of allocating the costs over the interim periods within the year in which they were incurred in accordance with Accounting Principles Board Opinion No.28, *Interim Financial Reporting*. As a result, the retrospective application of this new pronouncement has no effect on our 2006 annual earnings or financial position. A summary of the quarterly effect of the 2006 retrospective application follows:

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# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

	First Second Third Fourth Quarter Quarter Quarter (in millions, except per share data)							Full Year 2006		
Income from Continuing Operations: As originally reported Effects of AUG AIR-1	\$	76 3	\$	5	192 (1)	\$	96 (1)	\$ 105 (1)	\$	469
As recast	\$	79	\$	5	191	\$	95	\$ 104	\$	469
Net Income: As originally reported Effects of AUG AIR-1	\$	76 3	\$	5	192 (1)	\$	96 (1)	\$ 104 (1)	\$	468
As recast	\$	79	\$	5	191	\$	95	\$ 103	\$	468
Earnings Per Share (Diluted): Income from continuing operations: As originally reported Effects of AUG AIR-1	\$	0.67 0.03	\$		1.71 (0.01)	\$	0.87 (0.01)	\$ 0.98 (0.01)	\$	4.23
As recast	\$	0.70	\$	5	1.70	\$	0.86	\$ 0.97	\$	4.23
Net Income: As originally reported Effects of AUG AIR-1	\$	0.67 0.03	\$		1.71 (0.01)	\$	0.87 (0.01)	\$ 0.97 (0.01)	\$	4.22
As recast	\$	0.70	\$	5	1.70	\$	0.86	\$ 0.96	\$	4.22

The effect on 2007 beginning shareholders equity of adopting these new accounting pronouncements was:

2006 ending shareholders equity	\$ 2,189
Adoption of accounting for uncertainty in income taxes	5
Net periodic benefit cost related to transition of defined benefit and postretirement benefit plan	
measurement date from September 30 to our fiscal year-end, net of tax	(5)
Adoption of expense as incurred method of accounting for planned major maintenance activities	
2007 beginning shareholders equity	\$ 2,189

#### Pending Accounting Pronouncements

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS No. 159 permits the election of fair value as the initial and subsequent measurement method for many financial assets and liabilities. Subsequent changes in the fair value would be recognized in earnings as they occur. Electing the fair value option requires the disclosure of the fair value of affected assets and liabilities on the

balance sheet or in the notes to the financial statements. SFAS No. 159 is effective for our first quarter 2008. We are currently evaluating the impact to our earnings and financial position, if we were to elect the fair value option.

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# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

#### **Note 4** Employee Benefit Plans

Defined benefits and postretirement benefits expense consists of:

	2	Qual 007	006	S 20	efined Supple 907 (In mi	menta 20	al 006	2	To 007	006	20	ostret Ben 007 (In mi	efits 20	006
For Third Quarter: Service costs benefits earned in the period Interest cost on	\$	6	\$ 7	\$	1	\$		\$	7	\$ 7	\$		\$	1
projected benefit obligation Expected return on		19	17		1		1		20	18		2		2
plan assets Amortization of prior service costs		(21)	(20)						(21)	(20)				(1)
Amortization of actuarial net loss		2	5		1		1		3	6				
	\$	6	\$ 10	\$	3	\$	2	\$	9	\$ 12	\$	2	\$	2
For First Nine Months: Service costs benefits														
earned in the period Interest cost on projected benefit	\$	20	\$ 21	\$	1	\$	1	\$	21	\$ 21	\$		\$	3
obligation Expected return on		57	53		2				59	54		6		6
plan assets Amortization of prior		(63)	(60)						(63)	(60)				
service costs Amortization of			3							3				(3)
actuarial net loss		8	15		3		3		11	18				
	\$	22	\$ 32	\$	6	\$	4	\$	28	\$ 36	\$	6	\$	6

In first nine months 2007, we made \$45 million in voluntary, discretionary contributions to our qualified defined benefit plan, including \$15 million in third quarter 2007.

#### Note 5 Share-Based Compensation

We have shareholder approved share-based compensation plans that permit awards to key employees and non-employee directors in the form of restricted or performance units, restricted stock, or options to purchase shares of our common stock. We generally grant awards annually in February, and we use treasury stock to fulfill awards settled in common stock and stock option exercises.

Share-based compensation expense consists of:

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	Third Q 2007		r 06		irst Nin 007	ths 006
				illions)		
Restricted or performance units	\$ 1	\$	6	\$	30	\$ 19
Restricted stock						2
Stock options	2		2		11	11
Total pre-tax share-based compensation expense	\$ 3	\$	8	\$	41	\$ 32

Fair value of restricted and performance units vary based on changes in share price during the period. Fair value of stock options are determined as of the date of grant using the Black-Scholes-Merton option-pricing model and do not change for subsequent changes in share price. The fair value of awards granted to retirement-eligible employees is expensed at the date of grant and totaled \$5 million in first nine months 2007 and \$7 million in first nine months 2006.

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# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

Pre-tax share-based compensation expense is included in:

	,	Third (	F	First Nine Months				
	20	2007		006	20	007	20	006
				(In mi	illions)	)		
Parent Company								
Cost of sales	\$	1	\$	1	\$	6	\$	5
Selling						2		1
General and administrative		1		7		28		26
Total Parent Company		2		8		36		32
Financial Services		1				5		
Total pre-tax share-based compensation expense	\$	3	\$	8	\$	41	\$	32

#### **Note 6** Earnings Per Share

We computed earnings per share by dividing income by weighted average shares outstanding using the following:

	Third (	Quarter	<b>First Nine Months</b>		
	2007	2006	2007	2006	
		(In mi	llions)		
Weighted average common shares outstanding basic	106.2	108.3	105.9	109.8	
Dilutive effect of stock options	1.6	2.0	2.0	2.0	
Weighted average shares outstanding diluted	107.8	110.3	107.9	111.8	

#### **Note 7** Comprehensive Income

Comprehensive income consists of:

	Third Quarter				<b>First Nine Months</b>				
	2007		20	2006		2007		006	
				(In m	illions)				
Net income	\$	36	\$	95	\$	140	\$	365	
Other comprehensive income (loss), net of taxes:									
Unrealized gains (losses) on:									
Available-for-sale securities		(13)		(1)		(14)		(1)	
Derivative instruments									
Foreign currency translation adjustments		(1)		3				(4)	
Defined benefit plans		3				9		(1)	
Other comprehensive income (loss)		(11)		2		(5)		(6)	
Comprehensive income	\$	25	\$	97	\$	135	\$	359	

At third quarter-end 2007, our securities portfolio has an amortized cost of \$5.84 billion and a fair value of \$5.74 billion. We have no plans to sell any of our held-to-maturity securities.

At third quarter-end 2007, the fair value of our interest-rate derivative instruments was a \$1 million liability, which is about equally distributed between an interest-rate swap designated as a hedge of interest cash flows anticipated from specific borrowings and an interest-rate swap we did not designate as a hedge. Changes in the fair value of the derivative instruments were not significant in first nine months 2007. These instruments expire in December 2008.

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# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

#### **Note 8** Contingencies

A total of four class action claims in California state court have been filed against the Company alleging violations of that state s on-duty meal break laws. In second quarter 2007, we reached agreements to settle two of these cases, both of which have been approved by the courts in which these cases are pending. However, following one of the settlements a new case regarding the same plant and class in one of the settled cases was filed regarding an extended statute of limitations period as a result of a recent California Supreme Court decision. We are currently defending the remaining active cases and are pursuing reasonable settlements. We continue to defend these lawsuits and have established reserves that we believe are adequate.

On July 5, 2007, a class was certified in an action pending in Orange County, California Superior Court alleging a subsidiary violated that state s laws related to the time in which a mortgage company is required to file a release of lien following payment of a mortgage on residential real estate. We exited the mortgage loan servicing business in late 2004. The court recently granted our motion to dismiss this case, which the plaintiff may appeal. We believe our reserves established for this matter are adequate.

As previously disclosed, we are defending a pending antitrust action. In August 2007, we participated in a second mediation to discuss possible settlement of the remaining claims, which was not productive. In addition, in August 2007 the court granted our motion for summary judgment as to some matters, but denied our motion for summary judgment as to other matters. Following the court s actions on our motion, plaintiffs—claim for damages is approximately \$285 million. Trial of this case is now set for March 4, 2008. We maintain a reserve for this matter of \$13 million. While this reserve remains below the amounts for which some defendants have settled their cases, in light of our view of the different facts of our case compared with other settling defendants, the settlements we have negotiated throughout this case, and our evaluation of the litigation risk, we believe our reserve for this matter is appropriate.

We are continuing to work with environmental consultants and the Louisiana Department of Environmental Quality on our final plan to remediate and prevent leakage of the contaminated water discovered in a manhole adjacent to our facilities in Bogalusa, Louisiana consisting of one of our linerboard mills and our chemical operation. Our chemical operation was held-for-sale and its results are included in discontinued operations. In 2006, we established a reserve of \$4 million related to remediation and estimated that our capital costs would be \$6 million in connection with this project. In third quarter 2007, we estimated our capital costs to be \$8 million. Due to the sale of our chemical operation in third quarter 2007 and no future benefit associated with these capital costs, we no longer consider this \$8 million to be a capital cost and have increased our reserve for remediation costs by the \$8 million. We allocated \$2 million of this cost to continuing operations and \$6 million to discontinued operations, based on the processes, products and waste disposal generated at the two facilities located on the property.

We are involved in various other legal proceedings that arise from time to time in the ordinary course of doing business. In addition, liabilities in connection with environmental remediation arise from time to time in the ordinary course of doing business. We believe we have established adequate reserves for any probable losses related to these legal proceedings and environmental remediation issues. We do not expect that the eventual outcome of any or all of these matters would have a significant adverse effect on our financial position, long-term results of operations, or cash flows. It is possible that charges related to these matters could be significant to our results of operations or cash flows in any one accounting period.

#### **Note 9** Segment Information

We have four business segments: corrugated packaging, forest products, real estate, and financial services. Corrugated packaging manufactures containerboard and corrugated packaging. Forest products manages our timber resources and manufactures a variety of building products. Real estate entitles and develops real estate projects that we own directly, including our higher and better use timberland, or indirectly through ventures. Financial services operates a savings bank and an insurance agency.

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#### TEMPLE-INLAND INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

We evaluate performance based on operating income before unallocated expenses and income taxes. Unallocated expenses represent expenses managed on a company-wide basis and include corporate general and administrative expense; share-based compensation; other operating and non-operating income (expense); and parent company interest expense. Other operating income (expense) includes gain or loss on sale of assets, asset impairments, and unusual expenses. The accounting policies of the segments are the same as those described in the accounting policy notes to the financial statements. Intersegment sales are recorded at market prices. Intersegment sales and shared service expense allocations are netted in costs and expenses.

									Expenses Not Allocated to Segments	
		rugated kaging		orest oducts		Real state (In r		ancial rvices	and Eliminations	Total
For Third Quarter 2007						(1111		,		
Revenues from external	Ф	7.40	Ф	222	ф	22	Φ.	20.5	ф	ф. <b>1.2</b> 00
customers Depreciation and	\$	748	\$	223	\$	33	\$	295	\$	\$ 1,299
amortization Segment operating income or income		35		14		1		7	5	62
(loss) before taxes		70		21		10		37	$(62)^{(a)}$	76
Financial services, net interest income								99		99
Capital expenditures										
and reforestation		40		14		1		6	3	64
For First Nine Months 2007 or at Third Quarter-End 2007 Revenues from external										
customers	\$ 2	2,288	\$	718	\$	106	\$	866	\$	\$ 3,978
Depreciation and										
amortization Segment operating income or income		107		46		2		22	12	189
(loss) before taxes Financial services, net		212		92		32		134	$(228)^{(a)}$	242
interest income								289		289
Total assets Investment in equity method investees and	-	2,242		982		624	1	6,484	360	20,692
joint ventures		13		22		100				135
		99		40		2		29	11	181

Capital expenditures and reforestation Goodwill	236	1:	29		144		509
For Third Quarter 2006							
Revenues from external							
customers	\$ 746	\$ 3	.0	\$ 59	\$ 294	\$	\$ 1,409
Depreciation and							
amortization	39		.5	1	7	3	65
Segment operating							
income or income			_			(= 5)()	
(loss) before taxes	73		33	15	58	$(76)^{(a)}$	153
Financial services, net					100		100
interest income Capital expenditures					100		100
and reforestation	30		.8	1	13	14	76
and reforestation	30		.0	1	13	14	70
<b>For First Nine Months</b>							
2006 or at Third							
Quarter-End 2006							
Revenues from external							
customers	\$ 2,225	\$ 9	34	\$ 141	\$ 876	\$	\$ 4,226
Depreciation and							
amortization	116	4	13	2	21	10	192
Segment operating							
income or income	183	20		50	169	(126)(a)	532
(loss) before taxes Financial services, net	183	20	00	50	169	$(136)^{(a)}$	532
interest income					311		311
Total assets	2,298	1,0	20	502	16,321	376	20,517
Investment in equity	2,270	1,0	20	302	10,321	370	20,317
method investees and							
joint ventures	10	,	23	77			110
Capital expenditures							
and reforestation	77	•	14	1	34	20	176
Goodwill	236	1:	29		141		506
			19				

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# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

(a) Expenses not allocated to segments consist of:

	Third Quarter			<b>First Nine Months</b>				
	2	007	2	006	2	2007	2	2006
				(In mi	llions	s)		
General and administrative	\$	(23)	\$	(28)	\$	(75)	\$	(77)
Share-based compensation		(3)		(8)		(41)		(32)
Other operating income (expense)		(6)		(10)		(21)		(21)
Other non-operating income (expense)		1		1		2		92
Parent company interest		(31)		(31)		(93)		(98)
	\$	(62)	\$	(76)	\$	(228)	\$	(136)
Other operating income (expense) applies to:								
Corrugated packaging	\$	(4)	\$	(4)	\$	(14)	\$	(8)
Forest products						8		1
Real estate								
Financial services				(2)		(5)		(12)
Unallocated		(2)		(4)		(10)		(2)
	\$	(6)	\$	(10)	\$	(21)	\$	(21)

#### Note 10 Real Estate

Our real estate consists of:

	Qu I	hird arter- End		r-End
	2	2007		
Entitled developed and under development land	¢	`	nillions	_
Entitled, developed, and under development land	\$	334	\$	255
Land held for investment or future development		155		142
Investment in real estate ventures		100		90
Income producing properties, net of accumulated depreciation		24		25
	\$	613	\$	512

In first nine months 2007, we invested \$45 million in six new projects, which represent over 2,700 acres. In first nine months 2007, we sold 73 acres of commercial real estate and recognized a gain of \$14 million. In first nine months 2006, we sold 131 acres of undeveloped commercial real estate and recognized a gain of \$14 million.

In third quarter 2007, we entered into agreements to facilitate third-party construction and ownership of a resort hotel, spa and golf facilities at our Cibolo Canyons mixed-use development near San Antonio, Texas. Under the

agreements, we transferred to the third-party owners about 700 acres of undeveloped land with a carrying value of about \$8 million, and we agreed to transfer to them about \$38 million (\$10 million by year-end 2007, of which \$6 million has been funded; \$18 million in 2008-9; and \$10 million in 2010-11). In exchange, the third-party owners assigned to us certain rights under an Economic Development Agreement, including the right to receive hotel occupancy and sales taxes generated within the resort through 2034. In addition, the construction of the resort hotel and golf facilities will satisfy a condition to our right to obtain reimbursement of certain infrastructure costs under an Ad Valorem Tax and Non Resort Sales and Use Tax Public Improvement Financing Agreement between us and a special purpose improvement district. Our cost associated with this project is included in our entitled, developed, and under development land. Any hotel occupancy and sales taxes collected will be applied to reduce our cost in the project until there are no uncertainties as to recoverability. For income tax purposes this transaction has been accounted for as a sale and a deferred tax asset has been recorded for the tax on the related gain.

At third quarter-end 2007, we had ownership interests ranging from 25 to 50 percent in 15 real estate ventures that we account for using the equity method. Our investment in these real estate ventures is included in real estate and our equity in their earnings is included in segment operating income. We provide development services for some of these ventures for which we receive a fee. We have not recognized significant fees for these services.

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## TEMPLE-INLAND INC. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

Combined summarized financial information for these real estate ventures follows:

	Qua E	ird rter- nd 07	Yea End 200	
		(In mil	llions	)
Real estate	\$	242	\$	186
Total assets		299		281
Borrowings, principally non-recourse		69		66
Total liabilities		92		84
Equity		207		197
Our investment in real estate ventures:				
Our share of their equity	\$	108	\$	97
Unrecognized deferred gain <sup>(a)</sup>		(8)		(7)
Investment in real estate ventures	\$	100	\$	90

(a) We recognize the deferred gain from our sale of real estate to the venture as the venture sells the real estate to third parties.

	Third	Third Quarter		ne Months	
	2007	2006	2007	2006	
	(In millions)				
Revenues	\$7	\$32	\$23	\$107	
Earnings	1	3	6	30	
Our equity in their earnings	1	2	4	15	

In first nine months 2007, we invested \$11 million in real estate ventures and received \$3 million in return of capital distributions, which are classified as investing activities for cash flow purposes. Our equity in earnings reflects our ownership interests ranging from 25 to 50 percent, excluding venture losses that exceed our investment.

In first nine months 2006, we eliminated our historic one-month lag in accounting for our investment in our two largest real estate ventures as financial information became available more timely. The result was to increase our equity in their earnings in first nine months 2006 by about \$1 million.

#### Note 11 Assets Held-For-Sale

At third quarter-end 2007, the carrying value of our assets held-for-sale was \$309 million including \$305 million of timber and timberland located in Texas, Louisiana, Georgia, and Alabama, and related property and equipment of \$4 million. As discussed in Note 2, on October 31, 2007 we completed the sale of these assets.

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# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

# **Note 12 Other Operating Income (Expense)**

	Third Quarter		First Nine Mont			ths		
	20	007	20	006	2	007	20	006
	(In m			(In mi	illions)			
Equity in earnings of manufacturing joint ventures	\$	2	\$	4	\$	4	\$	10
Equity in earnings of real estate ventures		1		2		4		15
Closure and sale of converting and production facilities		(1)		(4)		(1)		(5)
Litigation				(4)		(10)		(4)
Transformation plan legal and other advisory fees		(2)				(10)		
Gain on sale of non-strategic timber leases						8		
Other		(4)		(3)		(5)		(3)
	\$	(4)	\$	(5)	\$	(10)	\$	13

Activity for first nine months 2007 within our accruals for exit costs follows:

	Begin o	_			Ca	ash	Enc	d of
	Per	iod	Addi	itions	Payı	nents	Per	iod
				(In m	illions)			
Involuntary employee terminations	\$	1	\$		\$	(1)	\$	
Demolition and environmental remediation		8		1		(6)		3
	\$	9	\$	1	\$	(7)	\$	3

#### Note 13 Preferred Stock Issued by Subsidiaries and Subordinated Notes Payable to Trust

In 2007 we redeemed our \$305 million of preferred stock issued by financial services subsidiaries. Funds for these redemptions were provided through the issuances by financial services of \$314 million of subordinated notes payable to trust.

## **Note 14 Discontinued Operations**

On August 31, 2007 we completed the sale of the chemical operation obtained with the acquisition of Gaylord Container Corporation. We received cash proceeds of \$1 million and recognized a pre-tax loss of \$6 million on the sale. Assets of this operation were previously reported as assets held-for-sale.

In third quarter 2007, we recorded a charge of \$6 million for remediation of environmental matters at the chemical operation property site. (See Note 8). Revenues from discontinued operations were \$3 million in third quarter 2007, \$5 million in third quarter 2006, \$14 million in first nine months 2007, and \$18 million in first nine months 2006.

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# TEMPLE-INLAND INC. AND SUBSIDIARIES NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

## **Note 15** Income Taxes

Our effective tax rate was 42 percent in third quarter 2007 and 39 percent in first nine months 2007. Non-deductible expenses related to our transformation activities increased our effective tax rate by three percent in third quarter 2007 and one percent in first nine months 2007. The rate in first nine months 2007 also reflects a one-time tax benefit of one percent resulting from the Texas tax legislation enacted in May 2007.

Our effective tax rate was 38 percent in third quarter 2006 and 31 percent in first nine months 2006. The 2006 rates reflect a benefit of one percent related to the reduction of previously provided accruals resulting from the settlement of tax exempt bond audits in third quarter 2006 and six percent in first nine months 2006 resulting from the settlement of tax litigation, settlement related to tax-exempt bond audits and the new State of Texas tax legislation.

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# <u>Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations</u> Forward-Looking Statements

Management s Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements within the meaning of the federal securities laws. These forward-looking statements are identified by their use of terms and phrases such as believe, anticipate, could, estimate, likely, intend, may, plan, expect, expressions, including references to assumptions. These statements reflect management s current views with respect to future events and are subject to risks and uncertainties. A variety of factors and uncertainties could cause our actual results to differ significantly from the results discussed in the forward-looking statements. Factors and uncertainties that might cause such differences include, but are not limited to:

general economic, market or business conditions;

the opportunities (or lack thereof) that may be presented to us and that we may pursue;

fluctuations in costs and expenses including the costs of raw materials, purchased energy, and freight;

demand for new housing;

accuracy of accounting assumptions related to pension and postretirement costs, impaired assets, and allowance for credit losses;

competitive actions by other companies;

changes in laws or regulations and actions or restrictions of regulatory agencies;

our ability to execute certain strategic and business improvement initiatives, including our transformation plan; and

other factors, many of which are beyond our control.

Our actual results, performance, or achievement probably will differ from those expressed in, or implied by, these forward-looking statements, and accordingly, we can give no assurances that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. In view of these uncertainties, you are cautioned not to place undue reliance on these forward-looking statements. We expressly disclaim any obligation to publicly revise any forward-looking statements contained in this report to reflect the occurrence of events after the date of this report.

# Non-GAAP Financial Measure

Return on investment (ROI) is an important internal measure for us because it is a key component of our evaluation of overall performance and the performance of our business segments. Studies have shown that there is a direct correlation between shareholder value and ROI and that shareholder value is created when ROI exceeds the cost of capital. ROI allows us to evaluate our performance on a consistent basis as the amount we earn relative to the amount invested in our business segments. A significant portion of senior management s compensation is based on achieving ROI targets.

In evaluating overall performance, we define ROI as operating income, adjusted for significant unusual items, divided by parent company total assets, less certain assets and certain current liabilities. In evaluating segment performance, we define ROI as segment operating income divided by segment assets less segment current liabilities for our manufacturing and real estate segments, and divided by segment investment for our financial services segment. We do not believe there is a comparable GAAP financial measure to our definition of ROI. The reconciliation of our ROI calculation to amounts reported under GAAP is included in a later section of Management s Discussion and Analysis of Financial Condition and Results of Operations.

Despite its importance to us, ROI is a non-GAAP financial measure that has no standardized definition and as a result may not be comparable with other companies measures using the same or similar terms. Also there may be limits in the usefulness of ROI to investors. As a result, we encourage you to read our consolidated financial statements in their entirety and not to rely on any single financial measure.

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## Accounting Policies

Critical Accounting Estimates

In first nine months 2007, there were no changes in our critical accounting estimates from those we disclosed in our Annual Report on Form 10-K for 2006.

New and Pending Accounting Pronouncements

Beginning January 2007, we adopted the expense as incurred accounting method for planned major plant maintenance as contained in Financial Accounting Standards Board (FASB) Staff Position No. AUG AIR-1, Accounting for Planned Major Maintenance Activities; FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (FIN 48); and a fiscal year-end measurement date for valuing plan assets and obligations for our defined benefit and postretirement benefit plans as required by Statement of Financial Accounting Standard (SFAS) No. 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans. Please read Note 3 to the Consolidated Financial Statements for further information about these new pronouncements and other pending accounting pronouncements.

## **Transformation**

On February 25, 2007, our Board of Directors preliminarily approved a transformation plan that involves separating Temple-Inland into three focused, stand-alone, public companies and selling our strategic timberland. The plan includes:

retaining our manufacturing operations corrugated packaging and building products,

spinning off our financial services segment to our shareholders,

spinning off our real estate segment to our shareholders, and

selling our strategic timberland.

We are in the final stages of developing the infrastructure within the financial services and real estate segments to facilitate their transformation into stand-alone public companies.

As a result of the transformation, certain debt agreements, leases, guarantees, and other contracts and agreements required amendment or renegotiation. We have made substantial progress in amending or renegotiating those contracts and agreements that were affected. We do not believe that changes to the remaining agreements will be significant.

On October 31, 2007, we completed the sale of 1.55 million acres of timberland for \$2.38 billion to an investment entity affiliated with The Campbell Group, LLC and recognized a gain of about \$2.1 billion. The acreage included in the sale consisted of 1.38 million acres of land owned in fee and leases covering 175,000 acres. The total consideration consisted almost entirely of notes bearing interest at the London Interbank Offering Rate plus a margin with interest payments due quarterly and principal due in 2027. In fourth quarter 2007, we expect to pledge the notes as collateral for a \$2.14 billion non-recourse loan payable in 2027. The loan proceeds, after payment of the timberland transaction costs of about \$25 million and related current taxes, are anticipated to be approximately \$1.8 billion. We expect to use the majority of these proceeds to pay a special dividend, which is currently estimated to be approximately \$1.1 billion, or \$10.25 per share, to our common stockholders. The remaining approximately \$700 million of the cash proceeds will be used to reduce debt. We also entered into a 20-year fiber supply agreement for pulpwood and a 12-year fiber supply agreement for sawtimber, the terms of which are both subject to extension. Fiber will be purchased at market prices.

We currently estimate that the cost of our remaining transformation activities, which includes investment banker fees, attorney fees, other professional fees, change of control payments, and other employee related costs will be \$80 million to \$100 million, of which we anticipate that \$25 million to \$30 million will not be deductible for income tax purposes.

We expect to complete the remaining transformation activities by year-end 2007.

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# Results of Operations for Third Quarter 2007 and 2006

Summary

We manage our operations through four business segments: corrugated packaging, forest products, real estate, and financial services. A summary of the results of operations by business segment follows:

	T) 2007	nird Qua	2006	:	First Nine I 2007	Months 2006
			(In million		t per	
Revenues			sh	are)		
Corrugated packaging	\$ 74	8 \$	746	\$	2,288	\$ 2,225
Forest products	22		310	Ψ	718	984
Real estate	3		59		106	141
Financial services	29		294		866	876
Total revenues	\$ 1,29	9 \$	1,409	\$	3,978	\$ 4,226
Segment Operating Income						
Corrugated packaging	\$ 7	0 \$	73	\$	212	\$ 183
Forest products	2	1	83		92	266
Real estate	1	0	15		32	50
Financial services	3	7	58		134	169
Total segment operating income Expenses not allocated to segments	13	8	229		470	668
General and administrative	(2	3)	(28)		(75)	(77)
Share-based compensation	•	3)	(8)		(41)	(32)
Other operating income (expense)		6)	(10)		(21)	(21)
Other non-operating income (expense)		1	1		2	92
Parent company interest	(3		(31)		(93)	(98)
Income before income taxes	7	6	153		242	532
Income taxes	(3	2)	(58)		(94)	(167)
Income from continuing operations	4	4	95		148	365
Discontinued operations	(	8)			(8)	
Net income	\$ 3	6 \$	95	\$	140	\$ 365
Average diluted shares outstanding	107.	8	110.3		107.9	111.8
Income from continuing operations, per diluted share	\$ 0.3	3 \$	0.86	\$	1.30	\$ 3.26
ROI, annualized					10.0%	16.0%

In first nine months 2007, significant items affecting income from continuing operations included: We experienced higher prices for our corrugated packaging products.

While we continue to see the benefit in our corrugated manufacturing operations from our initiatives to lower costs, improve asset utilization, and increase operating efficiencies, the cost of recycled fiber used at our containerboard mills offset some of the benefits.

We experienced lower pricing and volumes for our forest products, principally lumber and gypsum wallboard resulting from the overall slowdown in the housing industry.

We recognized an \$8 million gain on sale of non-strategic timber leases.

Our real estate operations experienced a decline in lot sales resulting from the overall slowdown in the housing industry.

Real estate operations benefited from a \$14 million gain on the sale of land held for commercial use.

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Our financial services operations experienced a \$22 million decrease in net interest income, primarily due to a decrease in earning assets in the early part of 2007, offset in part by a reduction in noninterest expense.

Our financial services operations recorded credit loss provisions of \$17 million related principally to homebuilder and mortgage finance related commercial loans.

We increased litigation reserves by \$15 million as a result of a recent California Supreme Court decision and charges related to the mortgage business we exited.

We incurred \$10 million of costs associated with our transformation plan, primarily legal and other advisory fees, most of which is not deductible for income tax purposes.

In addition to the above items that affected continuing operations, we completed the sale of equipment and working capital associated with the chemical operation that was obtained with the acquisition of Gaylord Container Corporation and recorded a charge for remediation of groundwater located at the chemical operation property site. The loss on the sale and the remediation charge totaled \$12 million, pre-tax, and were recorded in discontinued operations.

In first nine months 2006, significant items affecting income from continuing operations included:

We experienced improved markets for our corrugated packaging and forest products, principally gypsum wallboard and particleboard, and we benefited from the acquisition of our partner s 50 percent interest in Standard Gypsum LP.

While we continued to see the benefit in our corrugated manufacturing operations from our initiatives to lower costs, improve asset utilization and increase operating efficiencies, costs, principally energy and freight, offset some of the benefit.

Real estate operations benefited from a \$14 million gain on sale of land held for commercial use.

Financial services operations were affected by lower average earning assets and a change in the mix of earning assets.

Actions taken to lower costs in our financial services operation associated with the elimination of our wholesale mortgage and asset-based lending operations resulted in charges of \$6 million and goodwill impairment of \$6 million.

We recognized an \$89 million net pre-tax gain resulting from a tax litigation settlement, most of which was non-taxable.

Our operations are affected to varying degrees by supply and demand factors and economic conditions including changes in energy costs, wood and fiber costs, interest rates, new housing starts, home repair and remodeling activities, loan collateral values (particularly real estate) and the strength of the U.S. dollar. Given the commodity nature of our manufactured products, we have little control over market pricing or market demand.

#### **Corrugated Packaging**

We manufacture linerboard and corrugating medium that we convert into corrugated packaging and sell in the open market. Our corrugated packaging segment revenues are principally derived from the sale of corrugated packaging products and, to a lesser degree, from the sale of linerboard in the domestic and export markets. We also own a 50 percent interest in Premier Boxboard Limited LLC, a joint venture that produces light-weight gypsum facing paper and corrugating medium at a mill in Newport, Indiana.

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A summary of our corrugated packaging results follows:

	Third Quarter		First Nine Months	
	2007	2006	2007	2006
		(Dollars in	n millions)	
Revenues	\$ 748	\$ 746	\$ 2,288	\$ 2,225
Costs and expenses	(678)	(673)	(2,076)	(2,042)
Segment operating income	\$ 70	\$ 73	\$ 212	\$ 183

Segment ROI 14.0% 11.9%

Fluctuations in corrugated packaging pricing, which includes freight and is net of discounts, and shipments are set forth below:

	Third Quarter 2007 versus	First Nine Months
	Third	2007 versus First
	Quarter 2006	Nine Months 2006
		ease (Decrease)
Corrugated packaging		
Average prices	(1)%	3%
Shipments, average week	1%	(2)%
Industry shipments, average week (a)	(2)%	(2)%
Linerboard		
Average prices	%	7%
Shipments, in thousands of tons	(3)	66

# (a) Source: Fibre

**Box Association** 

Corrugated packaging shipments declined in first nine months 2007 primarily due to the sale of Performance Sheets (sheet feeder plant in City of Industry, California) in August 2006.

Compared with second quarter 2007, average corrugated packaging prices were down one percent and actual shipments were down three percent, principally due to normal seasonal fluctuations, while average linerboard prices were up two percent and shipments were down 9,000 tons.

Costs and expenses were up one percent in third quarter 2007 compared with third quarter 2006 and up two percent in first nine months 2007 compared with first nine months 2006. Higher prices for wood and recycled fiber were partially offset by lower costs attributable to the sale of one converting facility and increased mill reliability and efficiency, which resulted in improved raw material yield and energy usage. We continue to evaluate additional opportunities to lower costs, improve asset utilization, and increase operating efficiencies. In first nine months 2007, we recognized \$4 million in business interruption insurance proceeds related to an equipment outage at one of our mills that occurred in 2006.

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Fluctuations in our significant cost and expense components included:

	Third Quarter 2007	First Nine Months
	versus Third	2007 versus First
	Quarter 2006	Nine Months 2006
		ase (Decrease)
	<b>(I</b> )	n millions)
Wood fiber	\$ 3	\$ 9
Recycled fiber	17	54
Freight	3	
Energy, principally natural gas		(3)
Depreciation	(4)	(9)
Pension and postretirement	(3)	(9)

The costs of our outside purchases of wood and recycled fiber, energy, and freight fluctuate based on the market prices we pay for these commodities. It is likely that these costs will continue to fluctuate into 2008.

Information about our converting facilities and mills follows:

	Third Quarter		First Nine	e Months
	2007	2006	2007	2006
Number of converting facilities (at quarter-end)	64	64	64	64
Mill capacity, in thousand tons	900	892	2,700	2,675
Mill production, in thousand tons	909	890	2,712	2,662
Percent mill production used internally	93%	92%	91%	93%
Percent of total fiber requirements sourced from				
recycled fiber	36%	34%	37%	34%
Corrugating medium purchases from our Premier				
Boxboard Limited				
LLC joint venture, in thousand tons	7	28	42	65

#### **Forest Products**

We grow timber, cut the timber and convert it into products or sell it in the open market. We manufacture lumber, gypsum wallboard, particleboard, fiberboard, and medium density fiberboard (MDF). Our forest products segment revenues are principally derived from the sales of these products and, to a lesser degree, from sales of fiber and hunting, mineral, and recreational leases of our timberland. We also own a 50 percent interest in an MDF joint venture.

As part of our transformation plan we sold our strategic timberland on October 31, 2007. As a result, the operations of our forest products segment will be significantly affected. Our costs will increase as we purchase fiber for our operations from third parties and our revenues will be negatively affected by the loss of fiber sales and hunting and recreational lease revenues.

A summary of our forest products results follows:

	Thir	Third Quarter		ne Months
	2007	2006	2007	2006
		(Dollars	in millions)	
Revenues	\$ 223	\$ 310	\$ 718	\$ 984
Costs and expenses	(202)	(227)	(626)	(718)

 Segment operating income
 \$ 21
 \$ 83
 \$ 92
 \$ 266

 Segment ROI
 13.3%
 36.0%

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Fluctuations in product pricing, which includes freight and is net of discounts, and shipments are set forth below:

	Third	
	Quarter	First Nine
	2007	Months
	versus	
	Third	2007 versus First
	Quarter	<b>Nine Months</b>
	2006	2006
	Incre	ase (Decrease)
Lumber:		
Average prices	(1)%	(15)%
Shipments	4%	%
Gypsum wallboard:		
Average prices	(38)%	(24)%
Shipments	(19)%	(25)%
Particleboard:		
Average prices	(8)%	5%
Shipments	(27)%	(19)%
MDF:		
Average prices	(7)%	2%
Shipments	(9)%	(8)%

Pricing for lumber and gypsum wallboard declined compared with first nine months 2006 and demand for all products continued to soften due to the slowdown in the housing industry. We expect this trend to continue well into 2008.

Compared with second quarter 2007, average prices were flat for lumber, and down 13 percent for gypsum wallboard, and three percent for particleboard and MDF. Shipments were down three percent for lumber, 11 percent for gypsum wallboard and particleboard, and 14 percent for MDF.

Hunting, recreational, and mineral lease income totaled \$31 million in first nine months 2007 and \$38 million in first nine months 2006. Mineral lease income is generally derived from lease and royalty interests and fluctuates based on changes in the market price for energy. The decrease is primarily due to lower lease bonus payments in 2007.

Costs and expenses were down 11 percent in third quarter 2007 compared with third quarter 2006 and down 13 percent in first nine months 2007 compared with first nine months 2006. The decrease in cost is primarily attributable to lower volumes and workforce shift reductions at certain production plants.

Fluctuations in our significant cost and expense components included:

	Third Quarter 2007 versus	First Nine Months
	Third Quarter 2006	2007 versus First Nine Months 2006
		ase (Decrease)
	· ·	n millions)
Wood fiber	\$(7)	\$ (26)
Energy, principally natural gas	(9)	(26)
Freight	(3)	(10)
Chemical	(3)	(5)

Depreciation (1) 3

The costs of our outside purchases of fiber, energy, freight, and chemicals fluctuate based on the market prices we pay for these commodities. It is likely that these costs will continue to fluctuate into 2008.

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Information about our timber harvest and converting and manufacturing facilities follows:

	Third Quarter		First Nine	Months
	2007	2006	2007	2006
Timber harvest, in million tons:				
Sawtimber	0.7	0.7	1.9	1.9
Pulpwood	0.9	1.0	2.5	2.5
	1.6	1.7	4.4	4.4
Number of converting and manufacturing facilities (at				
quarter-end) Average operating rates for all product lines excluding	17	17	17	17
sold or closed facilities:				
High	104%	99%	102%	108%
Low	47%	88%	59%	91%
Average	76%	92%	80%	97%
Gypsum facing paper purchases from our Premier				
Boxboard Limited LLC joint venture, in thousand tons	10	17	34	54
Percent of gypsum facing paper supplied by our				
Premier Boxboard Limited LLC joint venture			68%	77%

Markets for our building products continue to be challenging. Production in our converting operations is being reduced to match demand for our products.

#### **Real Estate**

We entitle and develop real estate that we own directly or participate in through ventures. Currently, we have projects in seven states and 11 markets encompassing about 235,000 acres, including 194,000 acres of higher and better use timberland located in Georgia, principally near Atlanta, and in Texas. Before year end, we will transfer an additional 138,000 acres of timberland to our real estate segment. We are creating the infrastructure and securing entitlements on these lands for single-family residential, commercial, mixed-use, and multi-family housing site development. Our real estate segment revenues are principally derived from the sale of developed and undeveloped real estate and to a lesser degree, from the sale of timber and operations of commercial income producing properties.

A summary of our real estate results follows:

	Third Quarter				F	onths		
	2007		2	006	2	007	2	2006
			(D	ollars in	n millions)			
Revenues	\$	33	\$	59	\$	106	\$	141
Costs and expenses		(24)		(46)		(78)		(106)
Our share of real estate ventures income		1		2		4		15
Segment operating income	\$	10	\$	15	\$	32	\$	50

Segment ROI 8.0% 16.2%

Revenue for first nine months 2007 includes \$23 million related to the sale of 73 acres of commercial real estate on which we recognized a gain of \$14 million. Revenue for first nine months 2006 includes \$39 million related to the sale of 131 acres of undeveloped commercial real estate on which we recognized a gain of \$14 million. The decline in segment operating income is primarily due to a decrease in sales of land held for investment or future development,

and a decrease in sales of residential real estate resulting from the overall decline in the housing industry. We expect these trends to continue through 2008.

In third quarter 2007, we entered into agreements to facilitate third-party construction and ownership of a resort hotel, spa and golf facilities at our Cibolo Canyons mixed-use development near San Antonio, Texas. Under the agreements, we transferred to third-party owners about 700 acres of undeveloped land, and we agreed to transfer to them about \$38 million (\$10 million by year-end 2007, of which \$6 million has been funded; \$18 million in 2008-9; and \$10 million in 2010-11). In exchange, the third-party owners assigned to us certain rights under an Economic

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Development Agreement, including the right to receive hotel occupancy and sales taxes generated within the resort through 2034. In addition, the construction of the resort hotel and golf facilities will satisfy a condition to our right to obtain reimbursement of certain infrastructure costs under an Ad Valorem Tax and Non Resort Sales and Use Tax Public Improvement Financing Agreement between us and a special purpose improvement district.

Beginning first quarter 2006, we eliminated our historic one-month lag in accounting for our investment in our two largest real estate ventures as financial information became available more timely. The one-time effect of eliminating this one-month lag was to increase our equity in their earnings in 2006 by about \$1 million.

Revenue consists of:

		Third Quarter			<b>First Nine Months</b>				
	2007			2006		2007		006	
			(D	ollars	in milli	ons)			
Residential real estate	\$	7	\$	18	\$	41	\$	54	
Lots sold		182		344		748	]	1,149	
Commercial real estate	\$	14	\$	26	\$	32	\$	44	
Acres sold		69		137		125		181	
Land held for investment or future development	\$	5	\$	5	\$	13	\$	18	
Acres sold		770		621	1	,924	2	2,389	
Income producing properties, timber and other	\$	7	\$	10	\$	20	\$	25	
	\$	33	\$	59	\$	106	\$	141	
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Information about our real estate projects and our real estate ventures follows:

	Third Q	uarter-End
	2007	2006
Owned and consolidated ventures:		
Entitled, developed, and under development land		
Number of projects	45	33
Residential lots remaining	19,968	11,784
Commercial acres remaining	868	637
Land held for investment or future development		
Number of projects	22	21
Acres in entitlement process	25,890	26,150
Acres undeveloped	186,049	191,344
Ventures accounted for using the equity method:		
Ventures lot sales (for first nine months)		
Lots sold	533	1,418 <sub>(a)</sub>
Revenue per lot sold	\$ 55,755	\$ 53,737
Ventures entitled, developed, and under development land		
Number of projects	22	22
Residential lots remaining	9,558	11,210
Commercial acres remaining	720	675
Ventures land held for investment or future development		
Number of projects	2	1
Acres in entitlement process	860	620
Acres sold (for first nine months)	126	114
Acres undeveloped	6,258	6,480
(a) The elimination		
of the		
previously		
discussed		

one-month

reporting lag

resulted in a

one-time

increase in the

number of lots

sold of 122 lots.

# **Financial Services**

We own a savings bank, Guaranty Bank, which includes an insurance agency subsidiary. Guaranty makes up the predominant amount of our financial services segment operating income, revenues, assets, and liabilities. In general, we gather funds from depositors, borrow money, and invest the resulting cash in loans and securities.

A summary of our financial services results follows:

Third Quarter	First Nine Months
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	2007	2006	2007	2006
		(Dollars i	in millions)	
Net interest income	\$99	\$100	\$ 289	\$ 311
Segment operating income (a)	37	58	134	169
Segment ROI			17.6%	22.2%

<sup>(</sup>a) Segment operating income excludes share-based compensation, charges related to asset impairments and severance, and litigation charges related to the mortgage business we exited, all of which are reported in financial services—summarized financial statements.

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Net Interest Income and Earning Assets and Deposits Information about our net interest margin follows:

		Third Quarter				First Nine Months			
	2007 2006			20	07	2006			
	Average	Yield/	Average	Yield/	Average	Yield/	Average	Yield/	
	<b>Balance</b>	Rate	<b>Balance</b>	Rate	<b>Balance</b>	Rate	<b>Balance</b>	Rate	
				(Doll	ars in				
				mill	ions)				
Earning assets	\$14,899	6.74%	\$15,605	6.37%	\$14,900	6.63%	\$16,181	6.12%	
Interest-bearing liabilities	13,819	(4.41)%	14,415	(4.13)%	13,804	(4.36)%	14,987	(3.84)%	
Impact of noninterest-bearing funds		0.33%		0.31%		0.32%		0.28%	
Net interest margin		2.66%		2.55%		2.59%		2.56%	

Net interest income in third quarter 2007 was similar to third quarter 2006, with net interest margin expansion offsetting the effect of decreases in earning assets resulting from a decrease in single-family mortgage loans and mortgage-backed securities. Our net interest margin expanded because of a decrease in the average balance of mortgage-backed securities, which have lower yields than loans, and unusually favorable rates on our short-term borrowings during the quarter. The rates we pay on our short-term borrowings typically approximate LIBOR, but were significantly below LIBOR during third quarter 2007 because of actions taken by the Federal Reserve. We expect our borrowing rates will trend toward typical levels in the future.

As our portfolio is currently positioned, if interest rates remain relatively stable, it is likely that our net interest margin will remain near its current level. If interest rates change significantly, it is likely that our net interest margin will decline. Please read **Part I, Item 3, Quantitative and Qualitative Disclosures About Market Risk**, for further information.

The following table summarizes the composition of our earning assets and deposits:

	Third Qua	arter-End
	2007	2006
	(Dollars in	millions)
Residential housing assets:		
Loans held for sale	\$ 19	\$ 29
Loans	5,402	6,521
Securities	6,045	5,875
	11,466	12,425
Other earning assets	4,299	3,227
Total earning assets	\$ 15,765	\$ 15,652
Residential housing assets as a percentage of earning assets	73%	79%
Noninterest-bearing deposit accounts	\$ 724	\$ 815
Interest-bearing deposit accounts	3,820	3,562
Certificates of deposit	4,830	4,911
Total deposits	\$ 9,374	\$ 9,288

Residential housing assets were lower at third quarter-end 2007 compared with third quarter-end 2006, because payments on single-family mortgage loans exceeded new single-family mortgage loan production and purchases. New loan production was limited in 2006 and first nine months 2007 because we eliminated our wholesale mortgage production network in first quarter 2006. We have developed the systems to begin acquiring mortgage loans from some of our correspondent mortgage warehouse borrowers. In 2007, we began acquiring limited volumes of loans through this channel. The correspondent mortgage business is very competitive, and the current interest rate environment is not generally conducive to significant production of adjustable-rate mortgages, which we generally hold. As a result, we expect our single-family mortgage loans will continue to decrease throughout 2007. Current market liquidity conditions may result in opportunities to acquire loans, either through bulk purchases or establishing

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flow relationships that could result in significant loan acquisitions. We do not anticipate acquiring any sub-prime loans.

As a result of liquidity conditions affecting pricing of mortgage-backed securities in third quarter 2007, we were able to purchase \$1.1 billion in mortgage-backed securities at returns we consider acceptable. There may be additional opportunities to acquire mortgage-backed securities during the remainder of 2007. Prices for the higher rated securities that we acquire have begun to stabilize. Unless we are able to continue to find similar opportunities, our mortgage-backed securities will again begin to decrease.

Our commercial loans outstanding increased in first nine months 2007, and we anticipate they will continue to increase throughout the remainder of 2007, partially offsetting decreases in single-family mortgage loans and mortgage-backed securities.

A portion of our residential housing loans consists of adjustable-rate mortgages that have various monthly payment options, which we refer to as Option ARMs. These loans generally include the ability to select from fully amortizing payments, interest-only payments, and payments less than the interest accrual rate, which can result in negative amortization increasing the principal amount of the loan.

At third quarter-end 2007, single-family mortgage loans included \$499 million of Option ARMs compared with \$677 million at year-end 2006. We recognized \$2 million in third quarter 2007 and \$5 million first nine months 2007 in interest income on loans from borrowers that elected negative amortization payment options. We also have \$4.3 billion of securities that have Option ARMs as the underlying assets at third quarter-end 2007. Of these securities, \$616 million were issued by U.S. Government Sponsored Enterprises (FNMA, FHLMC) and \$3.7 billion are senior tranches issued by private issuer institutions.

The current environment in the residential housing and credit markets has resulted in the devaluation of certain securities backed by mortgage assets. At third quarter-end 2007, our securities portfolio had an amortized cost of \$5.84 billion and a fair value of \$5.74 billion. We have no plans to sell any of our held-to-maturity securities.

At third quarter-end 2007, all of the private issuer securities we own carried AAA ratings by two different nationally recognized securities rating organizations and none have been subsequently downgraded.

Asset Ouality and Allowance for Credit Losses

Various asset quality measures we monitor are:

	Third Quarte			End 006		ar-End 2006
		(Dol	llars i	in millio	ns)	
Non-performing loans	\$	121	\$	27	\$	26
Foreclosed real estate		9		3		5
Non-performing assets	\$	130	\$	30	\$	31
Non-performing loans as a percentage of total loans		1.25%		0.27%		0.27%
Non-performing assets ratio		1.35%		0.31%		0.32%
Allowance for loan losses as a percentage of non-performing loans		75%		241%		253%
Allowance for loan losses as a percentage of total loans		0.94%		0.66%		0.68%
Net charge-offs as a percentage of average loans outstanding 35		%		0.30%		0.10%

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The following table summarizes changes in the allowance for credit losses:

	Third Quarter			First Nine Months					
	20	007	2006		2007		2	2006	
				(In mi	llions)	)			
Balance at beginning of period	\$	79	\$	78	\$	72	\$	81	
Provision for credit losses		19		1		17		1	
Net (charge-offs) recoveries				(8)		9		(11)	
Balance at end of period	\$	98	\$	71	\$	98	\$	71	
Allowance for credit losses:									
Loan	\$	91	\$	64	\$	91	\$	64	
Commitment-related		7		7		7		7	
Combined allowance for credit losses	\$	98	\$	71	\$	98	\$	71	

Our non-performing loans increased in third quarter 2007 as a result of loans to two homebuilders that have experienced significant business challenges in the current market conditions. Both of these borrowers are in the process of liquidating the collateral pledged against our loans, and we believe we have adequately reserved for our probable loss. We also have \$12 million in outstanding loans to two other homebuilders for which events subsequent to third quarter-end indicate the borrowers are likely to begin the process of liquidating the collateral pledged against our loans. In addition, we have \$637 million in outstanding loans to local and regional homebuilders in California and \$133 million in Florida of which \$358 million in California and \$41 million in Florida are secured by land and lots. Current conditions in these markets indicate the homebuilders will likely have to reduce prices to sell the collateral or may have protracted turnover periods. Because of these market conditions in California and Florida, some of these loans may become non-performing in the future.

We do not originate or purchase sub-prime loans. At third quarter-end 2007, we had \$2 million in mortgage warehouse loans (\$43 million committed) with sub-prime loans pledged as collateral. Our obligations to fund additional advances under these commitments are subject to several conditions including a requirement that the borrower has pre-sold the loans and our approval of the underlying collateral. As a result of these limiting requirements and the current sub-prime market conditions, we do not expect to fund a substantial amount of additional advances under these commitments. In addition, we have a \$52 million loan (\$65 million committed) to an entity that issues, services and invests in credit-sensitive residential mortgage assets. Recently, this entity announced that it is experiencing liquidity challenges.

In 2007, we recorded provisions for loan losses of \$17 million, principally on the homebuilder loans mentioned above and on portions of the rest of our homebuilder portfolio. Over the last several years, our earnings benefited from favorable credit conditions. As a result of current difficulties in the housing industry and decreases in the availability of mortgage financing, it is likely that we will classify more loans as non-performing and recognize higher charge-offs and provisions for credit losses in future periods than we did over the last several years.

In 2007, we realized net recoveries of \$9 million related principally to three asset-based financing transactions that we had previously charged-off. We sold our asset-based lending operation in 2006, and we do not expect to receive significant future recoveries from asset-based borrowers.

Noninterest Income and Noninterest Expense

Income from loan origination and sale of loans decreased \$2 million for first nine months 2007 compared with 2006 primarily due to repositioning our mortgage origination activities. As a result of the repositioning, we do not anticipate significant single-family mortgage loan originations or sales in 2007.

#### **Expenses Not Allocated to Segments**

Unallocated expenses represent expenses managed on a company-wide basis and include corporate general and administrative expense, share-based compensation, other operating and non-operating income (expense), and parent company interest expense.

The decrease in share-based compensation for third quarter 2007 was principally due to the decrease in our share price, which impacted the value of our cash-based awards. Share-based compensation for first nine months 2007 was higher principally due to a higher share price compared to first nine months 2006. Based on our current expectations, it is likely that share-based compensation expense for 2007 will be in the range of \$50 to \$70 million. A significant portion of our share-based awards are cash-based awards, therefore changes in our share price during the period have a direct impact on our share-based compensation expense.

Other operating (income) expense not allocated to business segments consists of:

	Third Quarter				First Nine Months			
	2007		2007 2006		2007		20	006
				(In mi	illions)			
Transformation cost	\$	2	\$		\$	10	\$	
Gain on sale of non-strategic timber leases						(8)		
Closure of converting and production facilities and sale of								
non-strategic assets		1		4		1		5
Goodwill impairment and severance related to the sale of the								
asset-based lending operation				2				9
Litigation				4		15		4
Elimination of wholesale mortgage origination network								3
Environmental remediation		2				3		
Other		1						
Total	\$	6	\$	10	\$	21	\$	21

We are in the final stages of designing a remediation plan with the Louisiana Department of Environmental Quality to remediate the groundwater and prevent leakage of the contaminated groundwater. One of our linerboard mills and our chemical operation are located on this property. Our chemical operation was held-for-sale and its results are included in discontinued operations. In 2006, we established a reserve of \$4 million related to remediation and estimated that our capital costs would be \$6 million in connection with this project. In third quarter 2007, we estimated our capital costs to be \$8 million. Due to the sale of our chemical operation in third quarter 2007 and no future benefit associated with these anticipated capital costs, we no longer consider this \$8 million to be a capital cost and have increased our reserves for remediation costs by the \$8 million. We allocated \$2 million of this cost to continuing operations and \$6 million to discontinued operations, based on the processes, products and waste disposal generated at the two facilities located on the property.

We are continuing our efforts to enhance return on investment by lowering costs, improving operating efficiencies and increasing asset utilization. As a result, we will continue to review operations that are unable to meet return objectives and determine appropriate courses of action, including possibly consolidating and closing converting facilities and selling under-performing assets.

The change in parent company interest expense in first nine months 2007 was due to lower average levels of debt outstanding compared with the same period in 2006.

#### **Income Taxes**

Our effective tax rate was 42 percent in third quarter 2007 and 39 percent in first nine months 2007. These tax rates are impacted by non-deductible expenses related to our transformation. The non-deductible expenses increased our effective tax rate by three percent in third quarter 2007 and one percent in first nine months 2007. A one-time tax benefit of one percent is also reflected in the first nine months 2007 resulting from Texas tax legislation enacted in

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Our effective tax rate was 38 percent in third quarter 2006 and 31 percent first nine months 2006. The third quarter 2006 rate reflects a benefit of one percent related to the reduction of previously provided accruals resulting from the settlement of tax exempt bond audits. The rate for the first nine months 2006 reflects one-time tax benefits of six percent related to the settlement of tax litigation with the U.S. Government and one percent resulting from Texas tax legislation and tax exempt bond audits. Differences between the effective tax rate and the statutory rate are due to state income taxes, nondeductible items, and deferred taxes on unremitted foreign income.

For the full year 2007, we anticipate our annual effective income tax rate, exclusive of any impact associated with the execution of our transformation plan, to be about 39 percent.

## **Average Shares Outstanding**

The change in average shares outstanding was principally due to the issuance of shares related to share-based compensation plans. The change in average diluted shares outstanding was principally due to these issuances and the dilutive effect of employee stock options resulting from the change in the market price of our common stock.

## Capital Resources and Liquidity for First Nine Months 2007

We separately discuss our capital resources and liquidity for Temple-Inland and our manufacturing and real estate subsidiaries, which we refer to as the parent company, and our financial services subsidiaries to provide a clearer presentation of our different businesses and because almost all of the net assets invested in financial services are subject to regulatory rules and regulations including restrictions on the payment of dividends to the parent company.

#### Sources and Uses of Cash

Consolidated cash from operations was \$308 million in first nine months 2007 and \$830 million in first nine months 2006. Consolidated cash from operations represents the sum of parent company and financial services cash from operations, less the dividends from financial services and other intercompany amounts, which are eliminated upon consolidation. In first nine months 2007, we received \$35 million in dividends from financial services, and in first nine months 2006 we received \$135 million in dividends from financial services.

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Parent Company Sources and Uses of Cash

	First Nine Months 2007 2006 (In millions)						
We received cash from:							
Operations	\$	271	\$	387			
Dividends from financial services (a)		35		135			
Proceeds from tax litigation settlement, net				89			
Real estate development expenditures, net of non-cash cost of sales		(75)		(29)			
Working capital changes		(14)		(10)			
		017		570			
From operations		217		572			
Sale of assets and other		15		45			
Exercise of options and related tax benefits		30		53			
Borrowings, net		19		(41)			
Total sources		281		629			
We used cash to:							
Return to shareholders through:							
Dividends		(88)		(82)			
Repurchase of common stock		(24)		(226)			
Reinvest in the business through:							
Capital expenditures		(152)		(142)			
Acquisition, joint ventures, and other		(22)		(144)			
Total uses		(286)		(594)			
		(5)		35			
Discontinued operations, net		8		55			
Change in cash and cash equivalents	\$	3	\$	35			

(a) Dividends
received from
financial
services are
eliminated in
the consolidated
statements of

cash flows.

We operate in cyclical industries, and our operating cash flows vary accordingly. Our principal operating cash requirements are for compensation, wood and recycled fiber, energy, interest, and taxes. The dividends we receive from financial services are dependent on its level of earnings and capital needs and are subject to regulatory approval and restrictions.

Working capital is subject to cyclical operating needs, the timing of collection of receivables and the payment of payables and expenses and to a lesser extent to seasonal fluctuations in our operations. In addition, operating cash flows are affected by the timing of the payment of real estate development expenditures and the collection of proceeds from the eventual sale of the real estate.

We issued 940,574 shares of common stock in first nine months 2007 and 1,666,395 shares in first nine months 2006 to employees exercising options. We paid cash dividends to shareholders of \$0.84 per share in first nine months 2007 and \$0.75 per share in first nine months 2006.

We initiated no purchases under our share repurchase authorizations in first nine months 2007. In first quarter 2007 we settled \$24 million of share purchases that were initiated in fourth quarter 2006. The maximum number of shares available to be purchased under our repurchase plans was 6.6 million shares at third quarter-end 2007.

Capital expenditures and timberland reforestation and acquisition are expected to approximate \$220 million to \$240 million in 2007 or about 100 percent of expected 2007 depreciation and amortization. Most of the expected 2007 expenditures relate to initiatives to increase reliability and efficiency in our corrugated packaging operations.

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Financial Services Sources and Uses of Cash

	2007	ne Months 2006 nillions)
We received cash from:		
Operations	\$ 121	\$ 143
Changes in loans held for sale and other	5	250
From operations	126	393
Net repayments on loans and securities		612
Sale of asset-based operations		303
Net redemption of Federal Home Loan Bank stock	48	31
Increase in deposits and borrowings	35	
Total sources	209	1,339
We used cash to:		
Pay dividends to the parent company (a)	(35)	(135)
Fund decreases in deposits and borrowings	,	(1,309)
Fund loans and securities purchases, net	(9)	
Redeem preferred stock issued by subsidiaries	(305)	
Reinvest in the business through capital expenditures, acquisitions and other	(35)	(32)
Total uses	(384)	(1,476)
Change in cash and cash equivalents	\$ (175)	\$ (137)

(a) Dividends we pay to the parent company are eliminated in the consolidated statements of cash flows.

Our principal operating cash requirements are for compensation, interest, and taxes. Changes in loans held for sale are subject to the timing of the origination and subsequent sale of the loans and the level of refinancing activity.

The changes in deposits and borrowings and the amounts invested in loans and securities generally move in tandem because we use deposits and borrowings to fund our investments. In first nine months 2007, we used cash flow from operations and borrowings to redeem our preferred stock issued by subsidiaries and to purchase securities. In first nine months 2006, we used cash flow from the sale of loans held for sale and from principal payments on mortgage-backed securities to reduce our borrowings.

We anticipate continued commercial loan growth throughout 2007. We expect this growth will only partially offset repayments of single-family mortgage loans and mortgage-backed securities.

The anticipated commercial loan growth in the remainder of 2007 will require us to retain most, if not all, of financial services earnings. Therefore, we do not anticipate additional significant dividends to the parent company for the remainder of 2007.

# Liquidity

Almost all of the net assets invested in financial services are subject to regulatory rules and restrictions including restrictions on the payment of dividends to the parent company. As a result, all consolidated assets are not available to satisfy all consolidated liabilities. To provide a clearer understanding of our different businesses, we discuss our contractual obligations for the parent company and financial services separately.

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#### Parent Company Liquidity

Our sources of short-term funding are our operating cash flows, dividends received from financial services, and borrowings under our existing accounts receivable securitization facility and committed credit agreements. At third quarter-end 2007, we had \$867 million in unused borrowing capacity under our credit agreements and accounts receivable securitization facility.

	Committed Credit Agreements		Accounts Receivable Securitization Facility (In millions)		Total	
Committed	\$	850	\$	250	\$ 1,100	
Less: borrowings and commitments		(3)		(230)	(233)	
Unused borrowing capacity at third quarter-end 2007	\$	847	\$	20	\$ 867	

Our committed credit agreements include a \$750 million revolving credit facility that expires in 2011. The remainder of our credit agreements expire in 2008 and 2010. Our accounts receivable securitization facility expires in 2009. Under the terms of our Senior Notes due 2016 and Senior Notes due 2018, the interest rate on the notes automatically adjusts if our long-term debt rating is decreased by Moody s Investor Services, Inc. or Standard & Poor s Ratings Services, a division of McGraw-Hill, Inc. The interest rate on these notes was increased 25 basis points during the quarter following a change in our long-term debt rating by Moody s.

In connection with our transformation plan, in early October 2007 our real estate segment received a commitment for a credit facility to be put into place prior to the spin off. This new credit facility will allow the real estate operation to borrow up to \$300 million, \$150 million in a senior secured term loan and \$150 million in a senior secured revolving credit facility. This credit facility will fund the payoff of intercompany borrowings and provide future funding for real estate operations. Additional terms of the facility are under negotiation.

At third quarter-end 2007, the fair value of our interest rate derivative instruments was a \$1 million liability. The interest rate instruments expire in December 2008. These instruments are non-exchange traded and are valued using either third-party resources or models.

We lease our particleboard and MDF facilities in Mt. Jewett, Pennsylvania, under an operating lease that expires in 2019. As required by the lease agreement, we provided an \$11 million letter of credit to support a portion of our obligations when our long-term debt was rated below investment grade by one of the rating agencies in third quarter 2007.

## Financial Services Liquidity

Our sources of short-term funding are our operating cash flows, new deposits, borrowings under our existing agreements and, if necessary, sales of assets. Assets that can be readily converted to cash, or against which we can readily borrow, include short-term investments, loans, mortgage loans held for sale, and securities. At third quarter-end 2007, we had available liquidity of \$4.0 billion.

In 2007 we redeemed all of the preferred stock issued by subsidiaries with the proceeds from subordinated notes payable to trust.

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## **Contractual Obligations and Off-Balance Sheet Arrangements**

Parent Company

At third quarter-end 2007, there were no significant changes in parent company contractual obligations and off-balance sheet arrangements from that disclosed in our Annual Report on Form 10-K for the year 2006 except for the following:

In third quarter 2007, our real estate segment entered into agreements to facilitate third-party construction and ownership of a resort hotel, spa and golf facilities at our Cibolo Canyons mixed-use development near San Antonio, Texas. Under these agreements, we transferred to third-party owners about 700 acres of undeveloped land, and we agreed to transfer to them about \$38 million (\$10 million by year-end 2007, of which about \$6 million has been funded; \$18 million in 2008-9; and \$10 million in 2010-11). To support our commitment, we currently have outstanding guarantees or letters of credit totaling \$24 million. Prior to the spin-off of our real estate segment, any unfunded guarantees or letters of credit will be replaced with letters of credit issued under a credit facility of the new real estate company.

In exchange, the third-party owners assigned to us certain rights under an Economic Development Agreement, including the right to receive hotel occupancy and sales taxes generated within the resort. In addition, the construction of the resort hotel and golf facilities will satisfy a condition to our right to obtain reimbursement of certain infrastructure costs under an Ad Valorem Tax and Non Resort Sales and Use Tax Public Improvement Financing Agreement between us and a special purpose improvement district.

Financial Services

A comparison of our third quarter-end 2007 unfunded loan commitments with those disclosed in our Annual Report on Form 10-K for 2006 follows:

	Third Quarter-End 2007	Year-End 2006		
	(In m	(In millions)		
Single-family mortgage loans	\$ 95	\$	91	
Unused lines of credit	1,997		2,109	
Unfunded portion of credit commitments	4,441		4,421	
Commitments to originate commercial loans	627		655	
Letters of credit	350		386	
	\$ 7,510	\$	7,662	

## **Capital Adequacy and Other Regulatory Matters**

At third quarter-end 2007, Guaranty met or exceeded all applicable regulatory capital requirements. We expect to maintain Guaranty s capital at a level that exceeds the minimum required for designation as well capitalized under the capital adequacy regulations of the Office of Thrift Supervision (OTS). From time to time, the parent company may make capital contributions to or receive dividends from Guaranty.

Selected regulatory capital data for Guaranty and its consolidated subsidiaries follows:

			For Categorization
		Regulatory	as
	Actual	Minimum	Well Capitalized
Regulatory capital ratios:			
Tangible capital	7.79%	≥2.00%	N/A
Leverage capital	7.79%	≥4.00%	≥5.00%
Risk-based capital	10.68%	≥8.00%	≥10.00%
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In 2007, Guaranty redeemed \$305 million of outstanding preferred stock issued by subsidiaries, which qualified as regulatory capital up to a maximum of 25 percent of regulatory capital. Funds for these redemptions were provided through the issuance by financial services of \$314 million of subordinated notes payable to trust. We obtained OTS approval to include similar amounts of our subordinated notes payable to trust in regulatory capital subject to the same limitations as our preferred stock issued by subsidiaries.

#### **Pension and Postretirement Matters**

We made voluntary, discretionary contributions of \$45 million to our defined benefit pension plan in first nine months 2007, and it is likely that we will make additional voluntary, discretionary contributions in the fourth quarter of 2007 of \$15 million. Over the past several years we have made cash contributions into the plan in excess of amounts required.

We are transitioning to a more matched position between our pension assets and pension liabilities in our qualified defined benefit pension plan. This action is expected to reduce the volatility of our funding requirements and the pension expense related to the plan. We anticipate completing this transition by year-end 2007.

## **Energy**

Energy costs were \$217 million in first nine months 2007 compared with \$247 million in first nine months 2006. Our energy costs fluctuate based on the market prices we pay for these commodities and on the amount and mix of the types of fuel we may use. We continue to reduce our dependency on natural gas. We hedge very little of our energy needs. It is likely that these costs will continue to fluctuate into 2008.

# **Litigation and Related Matters**

We are involved in various legal proceedings that arise from time to time in the ordinary course of doing business, and we believe that adequate reserves have been established for any probable losses. We do not believe that the outcome of any of these proceedings should have a material adverse effect on our financial position or long-term results of operations or cash flows. It is possible that charges related to these matters could be significant to results of operations or cash flows in any single accounting period.

Since we filed our Quarterly Report on Form 10-Q for the period ended June 30, 2007, there have been no material developments in pending legal proceedings other than as disclosed in Part II, Item 1 of this report.

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# **Calculation of Non-GAAP Financial Measure**

	Parent Company	Corrugated Forest Packaging Products (Dollars in millions)		Real Estate		Financial Services			
First Nine Months 2007			(20)						
Return: Operating income or segment operating income determined in accordance with GAAP Adjustments for significant unusual	\$ 333(a)	\$	212	\$	92	\$	32	\$	134
items			N/A		N/A		N/A		N/A
	\$ 333	\$	212	\$	92	\$	32	\$	134
Investment: Beginning of year total assets, segment assets or investment in financial services determined in accordance with GAAP	\$ 5,217	\$	2,284	\$	1,011	\$	544	\$	1,015
Adjustments:	, ,	·	,		,	·			,
Current liabilities (excluding current portion of long-term debt) Assets held-for-sale	(554) (20)		(271) N/A		(87) N/A		(11) N/A		N/A N/A
Municipal bonds related to capital leases included in other assets	(188)		N/A		N/A		N/A		N/A
	\$ 4,455	\$	2,013	\$	924	\$	533	\$	1,015
ROI, annualized	10.0%		14.0%		13.3%		8.0%		17.6%
First Nine Months 2006 Return:									
Operating income or segment operating income determined in	Ф. 720	Ф	102	ф	266	ф	<b>5</b> 0	Φ.	160
accordance with GAAP Adjustments for significant unusual	\$ 538 <sub>(a)</sub>	\$	183	\$	266	\$	50	\$	169
items			N/A		N/A		N/A		N/A
	\$ 538	\$	183	\$	266	\$	50	\$	169
Investment: Beginning of year total assets, segment assets or investment in financial services determined in accordance	\$ 5,001	\$	2,318	\$	866	\$	422	\$	1,017

(492)		(269)		(76)		(11)		N/A
(34)		N/A		N/A		N/A		N/A
(188)		N/A		N/A		N/A		N/A
196		N/A		196		N/A		N/A
\$ 4,483	\$	2,049	\$	986	\$	411	\$	1,017
16.0%		11.9%		36.0%		16.2%		22.2%
	(34) (188) 196 \$4,483	(34) (188) 196 \$4,483 \$	(34) N/A (188) N/A 196 N/A \$4,483 \$ 2,049	(34) N/A (188) N/A 196 N/A \$4,483 \$ 2,049 \$	(34) N/A N/A  (188) N/A N/A  196 N/A 196  \$ 4,483 \$ 2,049 \$ 986	(34) N/A N/A  (188) N/A N/A  196 N/A 196  \$ 4,483 \$ 2,049 \$ 986 \$	(34) N/A N/A N/A  (188) N/A N/A N/A  196 N/A 196 N/A  \$4,483 \$ 2,049 \$ 986 \$ 411	(34) N/A N/A N/A  (188) N/A N/A N/A  196 N/A 196 N/A  \$4,483 \$ 2,049 \$ 986 \$ 411 \$

(a) Net of expenses not allocated to segments of \$137 million in 2007 and \$130 million in 2006.

ROI, annualized is not necessarily indicative of the ROI that may be expected for the entire year.

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# STATISTICAL AND OTHER DATA

# **Parent Company**

Manufacturing

Revenues and unit sales of our manufacturing activities, excluding joint venture operations follows:

		Third Quarter 2007 2006 (Dollars in			First N 2007 in millions)	ine Months 2006
Revenues						
Corrugated Packaging						
Corrugated packaging	\$		\$	713	\$ 2,178	\$ 2,148
Linerboard		31		33	110	77
Total	\$	748	\$	746	\$ 2,288	\$ 2,225
Forest Products						
Pine lumber	\$	64	\$	64	\$ 190	\$ 224
Gypsum wallboard		52		102	189	330
Particleboard		42		62	143	169
Medium density fiberboard		15		17	49	52
Fiberboard		13		16	41	59
Hunting, mineral, and recreational leases		12		10	31	38
Fiber and other		25		39	75	112
Total	\$	223	\$	310	\$ 718	\$ 984
Unit sales						
Corrugated Packaging						
Corrugated packaging, thousands of tons		839		829	2,535	2,582
Linerboard, thousands of tons		67		70	243	177
Total, thousands of tons		906		899	2,778	2,759
Forest Products						
Pine lumber, million board feet		215		207	640	641
Gypsum wallboard, million square feet		368		453	1,164	1,553
Particleboard, million square feet		119		162	396	491
Medium density fiberboard, million square feet		32		35	106	115
Fiberboard, million square feet	4.5	75		89	228	297
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#### Real Estate

A summary of real estate projects in the entitlement process (a) at third quarter-end 2007 follows:

Project	County	Project Acres <sup>(b)</sup>
California	Councy	110100
Hidden Creek Estates	Los Angeles	700
Terrace at Hidden Hills	Los Angeles	30
Georgia		
Ball Ground	Cherokee	500
Burt Creek	Dawson	990
Cedar Creek Preserve	Coweta	200
Corinth Landing	Coweta	800
Crossing	Coweta	230
Fincher Road	Cherokee	950
Friendship Road	Cherokee	110
Garland Mountain	Cherokee/Bartow	350
Genesee	Coweta	750
Grove Park	Coweta	160
Jackson Park	Jackson	690
Lithia Springs	Haralson	260
Mill Creek	Coweta	780
Overlook	Cherokee	510
Pickens School	Pickens	420
Serenity	Carroll	400
Waleska	Cherokee	150
Wolf Creek	Carroll	12,180
Yellow Creek	Cherokee	1,100
Texas		
Lake Houston	Harris/Liberty	3,630
Entrada <sup>(c)</sup>	Travis	240
Woodlake Village <sup>(c)</sup>	Montgomery	620
Total		26,750

(a) A project is deemed to be in the entitlement process when customary steps necessary for the preparation and submittal of an application, like conducting pre-application

meetings or similar discussions with governmental officials, have commenced, or an application has been filed. Projects listed may have significant steps remaining, and there is no assurance that entitlements ultimately will be received.

- (b) Project acres, which are the total for the project regardless of our ownership interest, are approximate. The actual number of acres entitled may vary.
- We own a 50 percent interest in these projects.

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A summary of activity within our entitled, (a) developed, and under development projects at third quarter-end 2007 follows:

		Interest	Residential Lots <sup>(c)</sup> Lots Sold Since Lots		Lots Sold		Lots Acres Sold Sold	
Project	County	Owned(b)	Inception	Remaining	Inception	Remaining		
Projects we own								
Colorado								
Buffalo Highlands	Weld	100%		645				
Johnstown Farms	Weld	100%	115	699				
Pinery West	Douglas	100%				115		
Stonebraker	Weld	100%		600				
Texas								
Arrowhead Ranch	Hays	100%		232		5		
Caruth Lakes	Rockwall	100%	245	629				
Cibolo Canyons	Bexar	100%	464	1,285	64	81		
Harbor Lakes	Hood	100%	196	256		14		
Harbor Mist	Calhoun	100%		1,393		36		
Hunter s Crossing	Bastrop	100%	268	309	19	95		
Katy Freeway	Harris	100%			38			
La Conterra	Williamson	100%		509		60		
Maxwell Creek	Collin	100%	580	443				
Oak Creek Estates	Comal	100%		648	13			
The Colony	Bastrop	100%	347	1,078	22	50		
The Gables at North Hill	Collin	100%	193	89				
The Preserve at Pecan Creek	Denton	100%	138	681		9		
The Ridge at Ribelin Ranch	Travis	100%			161	40		
Other projects (6)	Various	100%	2,173	125	68	33		
Georgia								
Towne West	Bartow	100%		2,550		121		
Other projects (8)	Various	100%		1,485		40		
Missouri and Utah								
Other projects (3)	Various	100%	775	242				
			5,494	13,898	385	699		
Projects in entities we consolidate Texas								
City Park	Harris	75%	754	557	50	115		
Lantana	Denton	55% (e)	329	2,021	20	110		
Light Farms	Collin	65%	3 <b>2</b> )	2,501				
Timber Creek	Collin	88%		654				
Other projects (5)	Various	Various	292	337	13	54		
outer projects (5)	v unious	v u11003						
			1,375	6,070	63	169		

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Total owned and consolidated			6,869	19,968	448	868
Projects in ventures that we account method	nt for using the	e equity				
Georgia						
Seven Hills	Paulding	50%	620	460	26	
The Georgian	Paulding	38%	285	1,100		
Other projects (5)	Various	Various	1,844	187	3	
Texas						
Bar C Ranch	Tarrant	50%	173	1,008		
Fannin Farms West	Tarrant	50%	224	219		
Lantana	Denton	Various (e)	1,755	93	2	78
Long Meadow Farms	Fort Bend	19%	594	1,590	24	186
Southern Trails	Brazoria	40%	232	830		
Stonewall Estates	Bexar	25%	97	154		
Summer Creek Ranch	Tarrant	50%	793	1,695		374
Summer Lakes	Fort Bend	50%	294	850	48	3
Village Park	Collin	50%	313	256		5
Waterford Park	Fort Bend	50%		493		37
Other projects (3)	Various	Various	278	251		37
Florida						
Other projects (3)	Various	Various	473	372		
Total in ventures			7,975	9,558	103	720
<b>Combined Total</b>			14,844	29,526	551	1,588

- (a) A project is deemed entitled when all major discretionary land-use approvals have been received. Some projects may require additional permits for development.
- (b) Interest owned reflects our net equity interest in the project, whether owned directly or indirectly. There are some projects that have multiple

ownership structures within them. Accordingly, portions of these projects may appear as owned, consolidated, and/or accounted for on the equity method.

- (c) Lots are for the total project, regardless of our ownership interest.
- (d) Commercial acres are for the total project, regardless of our ownership interest, and are net developable acres, which may be fewer than the gross acres available in the project.
- The Lantana project consists of a series of 21 partnerships in which our voting interests range from 25 percent to 55 percent. We account for eight of these partnerships using the equity method and we consolidate the remaining partnerships.

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#### **Financial Services**

Information about financial services loan portfolio follows:

	Third (	Third Quarter-End			ar-End
	2007		2006		2006
	(In				
		m	illions)		
Single-family mortgage	\$ 1,783	\$	2,542	\$	2,323
Single-family mortgage warehouse	496		715		795
Single-family construction	1,785		2,001		1,782
Multifamily and senior housing	1,338		1,263		1,270
Total residential housing	5,402		6,521		6,170
Commercial real estate	1,647		1,047		1,227
Commercial and business	1,158		967		1,012
Energy lending	1,316		918		1,117
Consumer and other	129		146		156
Total loans	9,652		9,599		9,682
Less allowance for loan losses	(91)		(64)		(65)
Loans, net	\$ 9,561	\$	9,535	\$	9,617

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Interest Rate Risk

Our current level of interest rate risk is primarily due to the lending and funding activities of our financial services segment and to a lesser degree to parent company variable-rate, long-term debt. The following table illustrates the estimated effect on our pre-tax income of immediate, parallel, and sustained shifts in interest rates for the next 12 months at third quarter-end 2007, with comparative year-end 2006 information. This estimate assumes that debt reductions from contractual payments will be replaced with short-term, variable-rate debt; however, that may not be the financing alternative we choose. This estimate also considers the effect of changing prepayment speeds, repricing characteristics, and average balances over the next 12 months.

	Increase (Decrease) in Income Before Taxes								
	Th	ird Qu	ıarter	-End					
		2007				Year-End 2006			
	Par	Parent Company		Financial Services		Parent Company		ancial	
	Com							Services	
		(In millions)							
Change in Interest Rates									
+2%	\$	(4)	\$	(22)	\$	(2)	\$	(45)	
+1%		(2)		(6)		(1)		(17)	
-1%		2		(15)		1		(18)	
-2%		4		(33)		2		(38)	

Parent company interest rate risk is related to our variable-rate, long-term debt and our interest rate swaps. Interest rate changes impact earnings due to the resulting increase or decrease in the cost of our variable-rate, long-term debt. The parent company interest rate sensitivity change from year-end 2006 is due to an increase in variable- rate debt. Additionally, changes in interest rates will affect the value of our interest rate swap agreements (currently \$50 million notional amount) which expire in December 2008. We believe that any changes in the value of these agreements

would not be significant.

Our financial services segment is subject to interest rate risk to the extent interest-earning assets and interest-bearing liabilities repay or reprice at different times or in differing amounts or both. The change in our interest rate

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sensitivity from year-end 2006 is principally due to a reduction in our mortgage assets, growth in our commercial loans (which generally carry interest rates which adjust frequently based upon LIBOR or our prime rate), and increased responsiveness to market rate changes of our deposit costs (with a change in deposit mix towards a money market account product with an interest rate indexed to short-term market rates).

Foreign Currency Risk

In third quarter 2007, there were no significant changes in foreign currency risk from that disclosed in our Annual Report on Form 10-K for 2006.

Commodity Price Risk

In third quarter 2007, there were no significant changes in commodity price risk from that disclosed in our Annual Report on Form 10-K for 2006.

#### **Item 4. Controls and Procedures**

# (a) Evaluation of disclosure controls and procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act )) as of the end of the period covered by this report. Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, our disclosure controls and procedures are effective in recording, processing, summarizing, and reporting, on a timely basis, information required to be disclosed by us in the reports that we file or submit under the Exchange Act and are effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. (b) Changes in internal control over financial reporting

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### **Item 1. Legal Proceedings**

Since we filed our Quarterly Report on Form 10-Q for the period ended June 30, 2007, there have been no material developments in pending legal proceedings, except as noted below.

A total of four class action claims in California state court have been filed against the Company alleging violations of that state s on-duty meal break laws. In second quarter 2007, we reached agreements to settle two of these cases, both of which have been approved by the courts in which these cases are pending. However, following one of the settlements a new case regarding the same plant and class in one of the settled cases was filed regarding an extended statute of limitations period as a result of a recent California Supreme Court decision. We are currently defending the remaining active cases and are pursuing reasonable settlements. We continue to defend these lawsuits and have established reserves that we believe are adequate.

On July 5, 2007, a class was certified in an action pending in Orange County, California Superior Court alleging a subsidiary violated that state s laws related to the time in which a mortgage company is required to file a release of lien following payment of a mortgage on residential real estate. We exited the mortgage loan servicing business in late 2004. The court recently granted our motion to dismiss this case, which the plaintiff may appeal. We believe our reserves established for this matter are adequate.

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As previously disclosed, we are defending a pending antitrust action. In August 2007, we participated in a second mediation to discuss possible settlement of the remaining claims, which was not productive. In addition, in August 2007 the court granted our motion for summary judgment as to some matters, but denied our motion for summary judgment as to other matters. Following the court s actions on our motion, plaintiffs—claim for damages is approximately \$285 million. Trial of this case is now set for March 4, 2008. We maintain a reserve for this matter of \$13 million. While this reserve remains below the amounts for which some defendants have settled their cases, in light of our view of the different facts of our case compared with other settling defendants, the settlements we have negotiated throughout this case, and our evaluation of the litigation risk, we believe our reserve for this matter is appropriate.

We do not expect that the eventual outcome of any or all of our pending legal matters would have a significant adverse effect on our financial position, long-term results of operations, or cash flows. It is possible that charges related to these matters could be significant to the results of operations or cash flows in any one accounting period.

#### **Item 1A. Risk Factors**

There are no material changes from the risk factors as previously disclosed in our Annual Report on Form 10-K for 2006, except as set forth below:

# Recent volatility in the credit markets could limit the ability of our financial services segment to grow earning assets and could increase credit losses.

Credit markets have recently experienced difficult conditions and volatility, including the concerns in the well-publicized sub-prime mortgage market as well as related financings. Market uncertainty increased dramatically and expanded into other markets, including leveraged finance, and other segments of mortgage finance. These conditions resulted in less liquidity, greater volatility, widening of credit spreads and a lack of price transparency. While it is difficult to predict how long these conditions will exist and which markets, products or other segments of the loan and securities portfolio of our financial services segment will ultimately be affected, these factors could adversely affect the ability of our financial services segment to grow earning assets and could increase credit losses.

Current market conditions also include a general over-supply of housing, significant tightening of mortgage credit (especially sub-prime and non-conforming loans), decreased sales volumes for both new and existing homes, and flat to declining home prices. A further decline in housing demand could negatively affect our real estate development activities, which could result in a decrease in the revenues and earnings of our real estate segment.

#### Risks Relating to the Transformation Plan

#### The cost to complete the transactions contemplated by the transformation plan could be significant.

Management estimates that costs to complete the transformation plan will be significant and could have a material adverse effect on our results of operations and cash flows.

#### We may be unable to complete the transactions.

There is no guarantee that we will complete the transactions contemplated by the transformation plan. Completion of the transformation plan is subject to a number of factors and conditions, including:

changes in business, political, and economic conditions;

changes in governmental regulations and policies and actions of regulatory bodies;

changes in our operating performance;

required changes to existing financings, factors that could influence establishing the appropriate capital structure for each company, and changes in credit ratings, including those that may result from the transformation plan;

the ability to complete the transactions related to the sale of our strategic timberland; and

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our ability to satisfy certain conditions precedent, including final approval by our Board of Directors, receipt of certain tax rulings, necessary opinions of counsel, and the filing and effectiveness of registration statements with the SEC.

Increased demands on our management team as a result of the transformation plan could distract management s attention from operating our business.

Management is preparing agreements related to the timberland sale and expects to file final registration statements in connection with the spin-offs contemplated by the transformation plan in fourth quarter 2007. The complexity of the transactions will require a substantial amount of management and operational resources, as well as the use of several cross-functional project teams. Our business or results of operations may be adversely affected during the transition period.

Each of the independent companies resulting from the completion of the transformation plan may be unable to achieve some or all of the benefits that we expect will be achieved from the separation transactions.

Each of the independent companies may not be able to achieve the full strategic and financial benefits we expect will result from the separation of real estate and financial services segments into independent public companies or such benefits may be delayed or may not occur at all. For example, there can be no assurance that analysts and investors will regard the corporate structures of each of the independent companies as more clear and simple than our current corporate structure or place values on the independent companies that total to a value greater than our company has today.

If certain internal restructuring transactions and the distribution relating to the transformation plan are determined to be taxable for U.S. federal income tax purposes, we and our stockholders that are subject to U.S. federal income tax could incur significant U.S. federal income tax liabilities.

We anticipate that certain internal restructuring transactions will be undertaken in preparation for the transformation plan. These transactions are complex and could cause us to incur significant tax liabilities. We anticipate requesting private letter rulings from the IRS regarding the tax-free nature of these transactions and the distributions. We have also requested or may request opinions of tax counsel confirming the favorable tax treatment of these transactions. The rulings and opinions will rely on certain facts, assumptions, representations, and undertakings, from us regarding the past and future conduct of our businesses and other matters. If any of these are incorrect or not otherwise satisfied, then we and our stockholders may not be able to rely on the rulings or opinions and could be subject to significant tax liabilities. Notwithstanding the rulings and opinions, the IRS could determine on audit that the distributions or the internal restructuring transactions should be treated as taxable transactions if it determines that any of these facts, assumptions, representations, or undertakings are not correct or have been violated, or if the distributions should become taxable for other reasons, including as a result of significant changes in stock ownership after the distribution.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities (a)

					Maxilliulli
				<b>Total Number</b>	Number of
				of Shares	<b>Shares That</b>
				Purchased as	May Yet be
				Part of	
			Average	Publicly	Purchased
		Total			
		Number	Price	Announced	<b>Under the</b>
		of Shares	Paid per	Plans or	Plans
Period		Purchased	Share	<b>Programs</b>	or Programs
Month 1 (7/1/2007	7/31/2007)		\$		6,650,000
Month 2 (8/1/2007	8/31/2007)		\$		6,650,000
Month 3 (9/1/2007	9/30/2007)		\$		6,650,000

Maximum

Total \$ 6,650,000

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On August 4, 2006, we announced that our Board of Directors authorized the repurchase of up to 6,000,000 shares of our common stock, of which 1,650,000 remain to be purchased. On February 2, 2007, we announced that our Board of Directors authorized the purchase of up to an additional 5,000,000 shares of our common stock, increasing the maximum number of shares yet to be purchased under our repurchase plans to 6,650,000 shares. The August 4, 2006 and February 2, 2007 plans have no expiration dates. We have no plans or programs that expired in the period covered by the table above and no plans or programs that we intend to terminate prior to expiration or under which we no longer intend

to make further purchases.

#### **Item 3. Defaults Upon Senior Securities**

None.

### **Item 4. Submission of Matters to a Vote of Security Holders**

None.

# **Item 5. Other Information**

None.

#### **Item 6. Exhibits**

#### Exhibits.

- 31.1 Certification of Chief Executive Officer pursuant to Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TEMPLE-INLAND INC.

(Registrant)

Dated: November 6, 2007 By /s/ Randall D. Levy

Randall D. Levy

Chief Financial Officer

By /s/ Troy L. Hester

Troy L. Hester

Corporate Controller and Principal Accounting Officer

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